

UNITED STATES CENSUS OF
BUSINESS
1948

VOLUME IV

WHOLESALE TRADE—GENERAL STATISTICS
AND
COMMODITY LINE SALES STATISTICS

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The List of Corrections for this Volume
will be found on page 43

U. S. DEPARTMENT OF COMMERCE

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BUREAU OF THE CENSUS

ROY V. PEEL, Director (Appointed March 9, 1950)

J. C. CAPT, Director (Retired August 17, 1949)

UNITED STATES CENSUS OF
BUSINESS

1948

Volume IV

WHOLESALE TRADE—GENERAL STATISTICS
COMMODITY LINE SALES STATISTICS

Size of Business, Operating Expenses, Credit, Class of Customer,
Legal Form of Organization, Trucks, and
Miscellaneous Subjects

Prepared by the Business Division
under the supervision of

WILLIAM C. TRUPPNER (to Jan. 2, 1951)

HARVEY KAILIN (beginning Jan. 2, 1951)

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PREFACE

This is one of a series of seven volumes presenting final results of the 1948 Census of Business for Wholesale, Retail, and Service Trades. Statistics for Wholesale Trade are contained in two volumes—Volume V, Area Statistics, and this volume. The Census, which was conducted by personal canvass of business establishments, was taken in accordance with the provisions of the act of June 19, 1948 (62 Stat. 478; 13 U. S. C. 121-123). This act provides for a Census of Business to cover the year 1948 and every fifth year thereafter. Previous business censuses covered the years 1929, 1933, 1935, and 1939.

Important to the conduct of the 1948 Census of Business was the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 3,000,000 business establishments in supplying the information required, as well as the work of the several thousand Census employees who participated in the field enumeration, editing, tabulation, and other census operations.

The advice of trade associations, individual businessmen, research and marketing organizations, and Government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by business organizations, trade papers, local newspapers, and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

The primary responsibility for the 1948 Census of Business was centered in the Business Division of the Census Bureau. Other divisions of the Bureau, particularly the Field Division and the Machine Tabulation Division, also had important functions in the census.

The Business Census was taken under the supervision of William C. Truppner, Chief of the Business Division. Harvey Kailin, Assistant Division Chief, Program Branch, was appointed Acting Chief January 2, 1951, to succeed Mr. Truppner who was detailed to the National Production Authority. Major contributions to the planning of the 1948 Census of Business were made by William A. Ruff, Assistant Chief, who retired January 1, 1948, and Earl D. Krickbaum, Chief of the Procedures and Processing Section until November 1, 1948.

The following personnel in the Business Division had important responsibilities in the census:

Max A. Bershad was Chief of the Statistical Methods Section. Henry Wulff, in charge of Quality Control, worked on field enumerating techniques, and office editing and tabulating procedures. Aaron Sabghir, in charge of Sampling Techniques, worked on the post-enumeration survey and measures of census coverage and accuracy.

John Albright was Chief of the Wholesale Trade Section and William P. McInerny was Assistant Chief. George L. Whalley, Max E. VanHorn, Frank R. Alvis, and Bruce B. Spratling, participated in the planning and developing of report forms, publication plans, and manuals; the writing of texts; and the handling of technical problems arising during the processing of reports and tabulations.

Louis Greenberg was responsible for review of all text material and table forms, and assisted on publication problems.

M. D. Bingham, Chief of the Procedures and Processing Section, was subsequently appointed Assistant Division Chief, Processing and Management Branch. Sol Dolleck was Assistant Chief of the Procedures and Processing Section; Richard S. McCurdy, succeeded by R. M. Micoly in July 1949, and assisted by Jervis Braunstein, was in charge of the Directory Subsection, responsible for receiving report forms and the handling of special problems connected with multiunit firms. Leroy H. Groeper was Chief of the Wholesale Trade Processing Subsection, and was in charge of editing, coding, and tabulating Wholesale Trade reports. J. Stanley Werking participated in the design of forms and all problems of printing and preparation of material for publication.

In the Field Division, Jack B. Robertson, assisted by Arthur Cook directed the field work for the Census of Business. Lancelot W. Armstrong, Machine Tabulation Division, assisted by Hugh Jones, was responsible for machine tabulation techniques and procedures; and Franklin L. Thatcher and Robert H. Brooks, Administrative Services Division, were responsible for the printing and publishing of the Census of Business.

OTHER 1948 CENSUS OF BUSINESS VOLUMES*

Volume I: RETAIL TRADE—GENERAL STATISTICS, PART 1

Chapter

1. United States Summary.
2. Sales Size.
3. Single Units and Multiunits.
4. Employee Size.
5. City Size.

Chapter

6. Legal Form of Organization.
7. Warehouses, Other Auxiliary Units.
8. Miscellaneous.
9. Territories (Alaska and Hawaii).

Volume II: RETAIL TRADE—GENERAL STATISTICS, PART 2, AND MERCHANDISE LINE SALES STATISTICS

10. Merchandise Inventories.
11. Credit.
12. Selected Types of Operation.
13. Employment and Pay Roll.
14. Trucks.
15. Miscellaneous.
16. Merchandise Line Sales—Food Group.
17. Merchandise Line Sales—Eating and Drinking Places.
18. Merchandise Line Sales—General Merchandise Group, General Stores.

19. Merchandise Line Sales—Apparel Group.
20. Merchandise Line Sales—Furniture, Furnishings, Appliance Group.
21. Merchandise Line Sales—Automotive Group and Gasoline Service Stations.
22. Merchandise Line Sales—Lumber, Building, Hardware Group.
23. Merchandise Line Sales—Drug and Proprietary Stores.
24. Merchandise Line Sales—Miscellaneous Kinds of Business.

Volume III: RETAIL TRADE—AREA STATISTICS

United States Summary

Area Statistics—Consists of 50 Chapters: One for each State, one

for the District of Columbia, and one for Territories (Alaska and Hawaii).

Volume V: WHOLESALE TRADE—AREA STATISTICS

United States Summary

Area Statistics—Consists of 50 Chapters: One for each State, one

for the District of Columbia, and one for Territories (Alaska and Hawaii).

Volume VI: SERVICE TRADE—GENERAL STATISTICS

Chapter

1. United States Summary.
2. Receipts Size.
3. Employee Size.
4. City Size.
5. Legal Form of Organization.
6. Trucks.
7. City Statistics.

Chapter

8. Laundries, Cleaning and Dyeing Plants, and Related Services.
9. Amusements.
10. Hotels.
11. Tourist Courts.
12. Automobile Repair Services and Garages.
13. Miscellaneous.
14. Territories (Alaska and Hawaii).

Volume VII: SERVICE TRADE—AREA STATISTICS

United States Summary

Area Statistics—Consists of 50 Chapters: One for each State, one

for the District of Columbia, and one for Territories (Alaska and Hawaii).

*See appendix H for a list of tables included in each chapter.

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INTRODUCTION

Scope of the census and area covered.—The 1948 Census of Business covers Retail, Wholesale, and Service Trades. Retail and Wholesale Trades in the Business Census correspond with minor exceptions to these trade divisions as described in the Standard Industrial Classification Manual, issued May 1949, under the sponsorship of the Bureau of the Budget, Executive Office of the President. For a discussion of the census scope of Service Trade, see Introduction to Volume VI: Service Trade—General Statistics. All previous Business Censuses covered Retail and Wholesale Trades; Service Trades were first enumerated in the 1933 Census.

The 1948 Census of Business includes business establishments located in continental United States and the Territories of Alaska and Hawaii. Data for Puerto Rico, obtained in a Census of Business for 1949, are published separately. The 1939 Business Census covered the same areas as the 1948 Census, and, in addition, Puerto Rico. All earlier Business Censuses were conducted only in continental United States.

Period covered by the census.—The 1948 Census of Business is basically a report of business activity in the calendar year 1948. However, the relatively small proportion of establishments that maintained their records on a fiscal-year basis and were unable to report on a calendar-year basis, were permitted to use a fiscal year ending between September 30, 1948, and March 31, 1949. In a very few cases, reports were accepted for fiscal years not falling within this range. Regardless of the fiscal year used, all establishments were required to report employment and payroll (except annual payroll) for the pay periods specified on the report forms.

Method of canvass.—The 1948 Census of Business was conducted primarily by means of field enumeration. For purposes of enumeration, 308 Census field offices were established with responsibility for canvassing the some 37,000 enumeration districts into which the Nation was divided. Full-scale field operations for the 1948 Census of Business were begun near the end of May 1949, shortly following the principal appropriation of funds for the census. The field work was divided into two broad phases, each of which is described below. The listing of business establishments, phase 1, was completed late in September, about 4 months after starting full-scale operations. The collection of report forms, phase 2, was substantially completed by the end of November 1949.

Enumerators were required to list all recognizable businesses (except medical, dental, and law offices, Government offices, and also farms), and in the course

of listing, to go into each business establishment to record the name of the business and of the owner, general kind of business conducted, whether the establishment was part of a multiunit organization, and other items required for subsequent operations. Each establishment was listed by the enumerator as encountered while systematically canvassing each city block and each road or highway in rural areas in a preassigned pattern. A separate Listing Book (sec. IV of which is reproduced in appendix G) was used for each enumeration district.

During the listing operation, phase 1, appropriate report forms were left with business establishments for subsequent return to Census District Offices by mail. In a small proportion of cases (usually small retail or service businesses) the completed Census form was obtained by the enumerator in the course of the listing operation. In the case of business establishments which were units of multiunit organizations no report form was left for completion, unless requested by the establishment. In general, the reports for establishments operated by multiunit organizations were prepared at the central offices of the organizations. The reports so obtained were checked against a card file prepared from enumerator listings, thus insuring completeness of multiunit organization reporting.

A large percentage of the business establishments with which reporting forms were left during the listing operation completed the forms and mailed them to the Census District Office without further contact from the Bureau. Where necessary, reminder letters were mailed to establishments which had not submitted their report. Those establishments which did not file their report in response to the reminder letters were again visited by an enumerator who was instructed to secure the report.

To insure that the reports received were not only usable but met Census quality requirements, a field office coding and editing operation was conducted. This operation, along with the follow-up activities to obtain reports not promptly submitted, became phase 2 of the field operation. All reports which did not contain required information together with those which did not meet other quality standards were held in the field offices until a further check could be made with respondents and the reports corrected as necessary.

Because the completeness of coverage of the census depended so largely on the quality of the work done by individual enumerators during phase 1 of the enumeration, considerable effort was expended in verifying and correcting this work.

First, the work of each enumerator was checked in the

field by a crew leader or supervisor by recanvassing a sample of the work. Wherever the listing was found to be unsatisfactory, the enumerator was given further instructions before being allowed to proceed.

Second, a complete card file of firms reporting to the Social Security Administration's Bureau of Old Age and Survivors Insurance was obtained. These cards were arranged by enumeration districts and within enumeration districts by street and road to facilitate checking the cards to the listing books. The cards were individually checked to the listing books and a record made of whether or not the firm was listed. A check was then made to determine whether firms not listed were still at the location indicated. If found to be at such location, they were added to the listing. Further, if more than a fixed percentage of listings so added were of readily recognizable places of business, the entire district was recanvassed. This latter provision was necessary because the file included only establishments having one or more paid employees while the census covered all establishments including those having no employees. By recanvassing completely those districts having a significant number of establishments included in the Bureau of Old Age and Survivors Insurance files missed by the enumerator, it was possible to minimize misses among establishments with no employees.

Third, when the field operations were substantially complete, but prior to closing the field offices, a careful check by counties was made to verify establishment totals which differed significantly from trends in neighboring counties or those with similar economic characteristics. This check did not disclose any systematic faults in the canvass.

One other step taken to insure completeness of coverage is worthy of mention. As indicated above, the census listing operation began in late May 1949, by which time a number of businesses active at the end of 1948 had discontinued operations. Because it was not always feasible to locate the 1948 owners of such businesses or to get a report of their 1948 activities, it was sometimes necessary to estimate their sales volume based on information supplied by the 1949 occupants or other sources. This procedure was used only to account for businesses properly within the scope of the 1948 Census.

The "Post Enumeration Survey" (PES), which was made after the completion of the enumeration, is discussed below. It provides measures of the undercoverage of business in the census which occurred despite the procedures noted above.

Scope of Wholesale Trade.—The Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, defines Wholesale Trade as including "establishments or places of business primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies."

The 1948 Census of Business was conducted in accordance with this definition.

Comparison of 1948 and 1939 Wholesale Trade scope.—With minor exceptions, the scope of Wholesale Trade in the 1948 census is the same as for 1939. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business, but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Data for this industry were collected and published in a special Census of Business release, No. BC-2P-1, entitled "Motion Picture Film Distributors." Administrative offices and auxiliary units of wholesale establishments were omitted in 1939, but included in 1948. Some adjustments in 1939 data were made in the case of individual companies which were classified differently in 1948 from 1939. Adjustments and scope changes are reflected in those tables which contain comparative statistics.

Type-of-operation classification.—Wholesale Trade, as defined above, is much broader than the conventional concept of "wholesaler" selling primarily to retailers, as it also includes foreign trade merchants, industrial distributors, manufacturer-owned wholesale outlets, agents, brokers, and assemblers of farm products. As the scope is so broad, the primary approach in classifying wholesale establishments is on the basis of type of operation of the establishment. In the Standard Industrial Classification Manual, wholesale establishments are divided into two major groups, one of which is further subdivided into four groups:

50 Merchant wholesalers.

51 Wholesale Trade, other than merchant wholesalers.

511 Sales branches and sales offices of manufacturing and mining companies.

512 Petroleum bulk stations.

513 Agents and brokers.

514 Assemblers, mainly of farm products.

These major groups are recognized in presenting Census of Business findings, but, in some tables, are broken into more detailed types with the result that data are shown for as many as 36 separate types of operation. Descriptions of these 36 types are shown in appendix B, and comparative Census classifications used in the 1948, 1939, and 1929 Censuses for the major groups are given in appendix D of this volume. A comparison of classifications used in the 1948 Census and in the Standard Industrial Classification Manual is presented in appendix E.

Establishment basis of the census.—Census of Business figures represent a summary of reports for individual "establishments" rather than for the combined activities of "companies." A separate report was obtained for each location at which business was conducted, including each location of multiunit organizations. For such

organizations, a separate report also was obtained for each central warehouse, administrative and district office, and each other location (other than a manufacturing plant) which serviced, or was auxiliary to, establishments of the organization reported to the Business Census. Each report was tabulated in accordance with the physical location of the establishment.

Kind-of-business classification.—In addition to "location" and "type of operation" classification, each establishment was assigned a kind-of-business classification. A total of 145 kind-of-business classifications are recognized in presenting census results for Wholesale Trade. The 145 detailed classifications are grouped into 53 classifications which, in turn, are further arranged according to 17 major groups. A complete listing of kinds of business together with their descriptions is given in appendix C of this volume, accompanied by a comparison of census classifications used in the 1948, 1939, and 1929 Business Censuses. In contrast to 145 Census classifications, SIC groups wholesale establishments under 57 kinds of business. A comparison of Census and SIC classifications including an outline of the differences in these two classification systems is given in appendix E.

Report forms.—Five report forms were used in enumerating wholesale establishments in the 1948 Census of Business. Form BC-30 was used for reporting operations of merchant wholesalers and manufacturers' sales branches and offices primarily engaged in selling consumer goods such as foods, drugs, clothing, jewelry, etc.; Form BC-31 was used in enumerating merchant wholesalers and manufacturers' sales branches and offices engaged in selling industrial, commercial, or professional goods such as electrical goods, lumber, machinery, metals, etc.; Form BC-32 was a specialized questionnaire used for reporting operations of petroleum bulk stations and distributing terminals; Form BC-33 was used for enumerating merchandise brokers and agents; and Form BC-34 was used for reporting activities of assemblers and marketers of farm products. The five forms were identical with respect to the basic information on number of establishments, sales, personnel, payroll, and inventories. They differed materially, however, in the amount and kind of detail called for on sales by commodity lines, expenses, cash and credit business, trucks, etc.

In addition to the five forms described above, Form BC-10 was required for each administrative office, warehouse, or other auxiliary unit, primarily engaged in performing functions for the wholesale establishments within their own organization. Reproductions of the report forms used in enumerating Wholesale Trade appear in appendix G.

Type of operation and kind of business detail in tables.—The detail in which data are presented by type of operation and kind of business in the tables in this volume is determined, basically, by the number of establishments in the areas to which the data shown relate. Because of the relationship between the number of establishments and the number of different classifications

for which data can be presented without violating census laws designed to prevent disclosure of confidential information, the amount of detail shown varies.

For presentation of wholesale data, a "collapsible" stub was employed where the small number of establishments in an area or kind of business resulted in inability to present statistics without disclosure. In such cases, all kinds of business for which data could not be separately shown were lumped together in an "n. e. c." (not elsewhere classified) group. Thus, in a number of areas, data are presented for such classifications as "Merchant wholesalers, n. e. c.," or "Manufacturers' sales branches, n. e. c.," etc. Data in different tables for "n. e. c." groups usually are not comparable since they can consist of a varying number of kinds of business.

Preference was given to a different procedure in certain tables where it was feasible to use a common stub for a number of areas. Where information for a classification might result in disclosure of figures for an individual establishment in this type of table, all data for the classification except "Number of establishments" were suppressed. To prevent derivation of the suppressed figures by subtraction it was necessary that data for another classification also be withheld.

Standard metropolitan areas.—In addition to States, counties, and cities, Census of Business statistics are presented for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was one of an integrated economic unit with a large volume of daily travel and communication between a central city and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more entire counties. In New England, metropolitan areas have been defined on a town rather than on a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated July 28, 1950, entitled "Standard Metropolitan Area Definitions."

The 147 standard metropolitan areas for which 1948 Census of Business data are included in the Area Statistics Volumes are those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to the preparation of Census of Business tabulations, the list of metropolitan areas was increased to 168 areas. The list of 147 standard metropolitan areas included in the Census of Business and the description of the territory which they cover will be found on page 38. These areas are also shown on the map on page 40.

THE POST ENUMERATION SURVEY

To permit an appraisal of the accuracy of its published statistics, the Bureau of the Census conducted an intensive investigation, on a sample basis, of the 1948 Census of Business enumeration. This investigation, known as the Post Enumeration Survey (PES), was designed primarily to measure the completeness of coverage of wholesale, retail, and service establishments in the 1948 Census.

Strict precautions were taken to make the PES an independent and objective check of the census enumeration. The location of the sample areas, which the PES was to cover, was not revealed to the Bureau's field organization until after the census enumeration had been certified as completed and records concerning the enumeration returned to Washington.

Census concepts and procedures.—The 1948 Census of Business was defined as a census of "recognizable" establishments which would provide a measure of the volume of sales of such establishments in 1948 and of the number of their employees. "Recognizable" establishments, for census purposes, were defined as all establishments with one or more employees, whether or not "recognizable" as business places, as well as no-employee establishments which, because of appearance, sign, or marking, were recognizable to enumerators as business places.

The 1948 Census, by definition, excluded from the count of establishments those which were in business during 1948 but which went out of business before December 31, 1948. The 1948 sales of such establishments, referred to subsequently as "part-year" establishments, also were omitted from the census except in a relatively few cases where a successor establishment included in its Census report its own 1948 sales volume and that of its predecessor; i. e., the "part-year" establishment, and also in those cases where multiunit organizations supplied data on business units which had been discontinued during 1948.

The census enumeration was initiated by a listing operation in which Census enumerators in each of their enumeration districts were required to enter in a Listing Book the name, owner, address, major category of business, etc., for each recognizable place of business. Because of a delay in the appropriation for the census, the full-scale listing operation did not begin until almost June 1949 and was not substantially completed until

late September 1949. As will be indicated later, a portion of the census "undercoverage" is attributable to the unavoidable delay in the start of the listing operation.

Analysis of PES data for coverage.—The program of analysis of PES data with respect to coverage has been designed to answer the following questions:

1. What is the extent of census "undercoverage" resulting from the failure of Census enumerators to list business establishments?
2. What is the extent of net census "undercoverage" resulting from the omission of establishments which were in business as of the end of 1948 but went out of business before the enumerator listing operation was conducted and from the erroneous inclusion in the census of establishments which entered into business in 1949?

A separate PES report, planned for later issuance, will provide additional measures including (1) a measure of the 1948 sales volume not in the census because of the definition excluding "part-year" businesses, (2) a measure of differences in the 1948 sales and employment reported in the census and, subsequently, in the PES, and (3) a measure of differences between the census and PES in establishment classification (that is, whether an establishment was classified as "wholesale" or as "other than wholesale").

Design and procedures of the PES.—The PES had the following features which were introduced with the aim of assuring accurate measurement of coverage error:

1. The area sample for the PES consisted of about 2,500 small areas (segments) ranging in size from part of a building and part of a city block to an entire town or village. These segments were located in about 530 counties throughout the United States. This sample, drawn on a probability basis, was designed to include about 1 in 200 of the wholesale establishments in the United States. Within the sample segments, enumerators were instructed to reenumerate and to make a thorough field search for establishments missed in the census. As an aid to this search, special mapping materials, including Sanborn maps which show and describe individual structures, were provided.

2. The re-enumeration procedure was entrusted to a relatively small group of highly selected and specially trained interviewers. Prior to the canvass of each segment, the interviewer was provided with the general Census listings for the enumeration district in which the segment was located. He was also provided with Social Security Administration (BOASI) establishment cards for the district. In canvassing the segment the interviewer had to account for all in-segment addresses whether or not they were included on the Census listings or in the BOASI cards. Also, the interviewer had to write, in effect, a business history of the segment for the period January 1, 1948, to the date of his recanvass. He was required to obtain a listing of all the occupants of each business address in the segment for that period. The interviewer

was instructed to obtain for each occupant sufficient information on the nature of the business activity to permit a classification into four major types: (i) wholesale, (ii) retail, (iii) service, (iv) other; i. e., not in the scope of the Census of Business. Finally, for each occupant in the first three classes, the interviewer was required to obtain from the best possible respondent information on 1948 sales and employment.

3. The materials obtained during the PES field work were thoroughly reviewed and a careful re-examination made of the Census listings to make sure that every establishment treated as missed in the census or erroneously included properly belonged in these categories.

PES findings on coverage of wholesale establishments.—The estimated undercoverage in the census enumeration of wholesale establishments, because of (1) the failure of enumerators to list wholesale establishments—"enumerator misses" and (2) omission of establishments in business on December 31, 1948, which went out of business in 1949 before the Census listing was begun—"late start of listing," was determined through the PES analysis to be 0.7 percent of the 1948 sales volume and 1.3 percent of the November 15, 1948, employment.

The PES data further indicate that this undercoverage was produced primarily by the failure to canvass or list small establishments. The omitted wholesale establishments had, on the average, 2.3 paid employees on November 15, 1948, as against 10.1 paid employees for the enumerated wholesale establishments. Saleswise, the situation is similar. The omitted wholesale establishments had, on the average, sales of \$100,000 in 1948 as against \$778,000 for the enumerated wholesale establishments. In terms of number of wholesale establishments they represented 5.5 percent of the 1948 Census total.

The following table indicates the undercoverage caused by "enumerator misses" and by "late start of listing," respectively:

Component of undercoverage	Undercoverage of wholesale establishments (as percent of census total)		
	Sales	Employment	Number of establishments
Total.....	0.7	1.3	5.5
Enumerator misses.....	0.7	0.9	3.6
Late start of listing.....	(1)	0.4	1.9

¹ Less than 0.05 percent.

Interpretation and limitations of PES under coverage findings.—The PES findings are subject to the following limitations:

1. The estimates of undercoverage of the total number of establishments is subject to a sampling error of approximately 0.8 percent; that is, the chances are 2 out of 3 that the "percent of Census total" estimates will not differ by more than 0.8 percent, absolutely, from the true value. The sampling errors of the estimates of undercoverage of sales and employment are approximately 0.4 and 0.6 percent, respectively.

2. In general, the weight given to each wholesale establishment enumerated in the PES was inversely proportional to the probability of its inclusion in the sample. In the case of three exceptionally large establishments (two of which were accounted for by the late listing), weights of unity rather than the appropriate sample weight were assigned because the bias thus resulting would be far less than the sampling error which would otherwise be introduced.

3. The "undercoverage" measures above refer only to losses occasioned by "enumerator misses" and the "late start of listing." These measures do not account for any differences which a change of census definition might cause (e. g., a change which would include establishments which went out of business in 1948); or for any differences resulting from differences in census and PES scope and kind-of-business classifications; or from differences in the reporting to the census and PES of 1948 sales volume or employment.

Measures of undercoverage of retail and service establishments will be found in the PES discussion in volumes I and VI, respectively, of the 1948 Census.

SUMMARY OF FINDINGS

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SUMMARY OF FINDINGS

SUMMARY OF WHOLESALE TRADE

Number of establishments.—In 1948 there were in the continental United States 244,705 establishments or places of business primarily engaged in Wholesale Trade. Of this number, 243,366 were classified as wholesale establishments primarily engaged in marketing or selling merchandise at wholesale and 1,339 were administrative offices, district offices, warehouses, or other auxiliary units engaged chiefly in administering or servicing wholesale establishments. Data for "wholesale establishments" and for "administrative offices, auxiliary units" are presented separately in tables 1A and 1B of this volume. Other tables in this volume are limited to wholesale establishments, except where the inclusion of administrative offices and auxiliary units is specifically noted.

Each wholesale establishment of organizations operating at more than one place of business is counted separately. An establishment is considered to be primarily engaged in Wholesale Trade when its principal function is to sell merchandise at wholesale, or to act as an agent in the marketing of goods at wholesale. "At wholesale" represents marketing or selling to retailers; to other wholesalers; or to industrial, commercial, professional, and similar types of end users rather than to household consumers, individual buyers for personal use, or to farmers. Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude those that operated during the entire year 1948 but had sales of less than \$5,000. In the 1939 Census of Business the corresponding figure for exclusion from the tabulations was \$500.

The number of wholesale establishments in 1948 was 45 percent larger than at the time of the first Census of Business (then called Distribution) which covered the year 1929. The number increased from 168,262 in 1929 to 199,726 in 1939, an increase of 19 percent for the 10-year period; then to 243,366 in 1948, or an increase of 22 percent in the 9-year period. Correspondingly, the number of retail stores in the United States increased by 20 percent during the decade 1929 to 1939, but recorded little or no change from 1939 to 1948. The number of manufacturing establishments showed a different trend by declining 16 percent from 1929 to 1939, then increasing by 39 percent from 1939 to 1947, or a net gain of 17 percent for the 18-year period.

Sales, entire year.—Total Wholesale Trade sales for the year 1948 amounted to \$190.5 billion, \$188.7 billion of which was reported by wholesale establishments and

\$1.8 billion by administrative offices and auxiliary units. "Sales" as the term is used here (see appendix F, Explanation of terms) includes receipts from merchandise sold, together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on an agency or commission basis are included as well as sales for the account of the reporting establishment. The above totals do not include wholesale sales made by manufacturers direct from manufacturing plants, nor wholesale sales made by retailers. However, they do include retail sales by wholesale establishments. A measure of wholesale sales by retail stores is presented in volume I, chapter 15.

Sales of wholesale establishments decreased from \$66.7 billion in 1929 to \$54.9 billion in 1939, a decline of 18 percent, then increased to \$188.7 billion in 1948—a net gain from 1929 to 1948 of 183 percent. Correspondingly, sales of retail stores were down 13 percent, 1939 compared with 1929, but increased by 210 percent from 1939 to 1948—a net gain 1948 over 1929 of 170 percent.

Total 1948 Wholesale Trade sales as shown in this volume exceeded total sales of all retail stores during the year 1948 by \$58.2 billion. This is occasioned by the fact that Wholesale Trade, as defined in the Standard Industrial Classification system—a definition adopted for Census purposes—is much broader than the concept of "wholesalers" or "jobbers" selling primarily to retailers, as it also includes establishments primarily engaged in selling (but not producing) merchandise to wholesalers; to industrial, commercial, professional, and similar end users; or to governmental bodies; and exporters. Sales of wholesale establishments are analyzed by class of customer in chapter 4 of this volume, where it is noted that sales to retailers constituted less than one-half of the total dollar volume.

Comparative summaries of Wholesale Trade, 1948, 1939, and 1929 are presented in tables 1C and 1D of this volume.

Employment and payroll.—A total of 2,627,000 persons were actively engaged in Wholesale Trade in November 1948. Of this number, 164,000 were active proprietors or partners of unincorporated businesses, and 2,463,000 were employed on a salary or wage basis. Payroll, including commissions and bonuses, of the 2.5 million paid employees amounted to \$159.5 million for the work-week ended nearest November 15, 1948, or an average

of slightly less than \$65 per week per employee. It should be noted that the \$65 represents a general average for the country as a whole, all classes of employees in all types of wholesale establishments. It is not necessarily representative for any particular group of employees.

Number of employees and payroll were tabulated for the workweeks ending nearest March 15, July 15, and November 15. Employment during the workweek ended nearest November 15 averaged slightly higher than during either of the other two periods, but the difference in most instances was small, generally less than 5 percent. Variations from this general trend, however, may be noted in table 1E of this volume and in table 101, Volume V, Wholesale Trade. In tables providing figures for only one week of employment and payroll the data shown are for the workweek of November 15.

Of the 2.5 million paid employees, 2.4 million were engaged in wholesale establishments and the remainder at administrative offices and auxiliary units. The number of paid employees at wholesale establishments increased from 1.6 million in 1939 to 2.4 million in 1948, or 50 percent. During the same period the number of paid employees of retail stores increased by 43 percent.

Stocks.—Inventories of merchandise on hand for sale at the end of 1948 were valued (at cost) at \$10,329 million, \$10,167 million of which was reported by wholesale establishments and \$162 million by administrative offices and auxiliary units. Postwar 1948 sales were up 245 percent over prewar 1939, compared with an increase of 164 percent in the dollar value of inventories.

Dollar value of inventories of all wholesale establishments reporting both beginning- and end-of-year stocks were up 8 percent December 31, 1948, over December 31, 1947. Not all types of establishments, however, followed this general trend. As shown in table 5A, dollar inventories in some classes of establishments, notably assemblers of farm products, decreased during the year 1948. These declines may have resulted primarily from price changes.

Wholesale Trade geographically.—Wholesale Trade, as measured in censuses for a State, city, or county represents the total business of all wholesale establishments, together with any administrative offices and auxiliary units, located within the area. Geographic measurement is according to the location of establishments from which business is conducted. Traveling salesmen, together with their sales, are credited to establishments from which they operate.

States.—Table 1B of this volume presents a summary of Wholesale Trade by States for the year 1948. Table 1D is a comparative summary by States, 1948, 1939, and 1929. New York led all other States with sales in 1948 totaling \$43.6 billion, or 22.9 percent of the national total. Illinois ranked second with \$18.3 billion sales, followed by California and Pennsylvania, each with sales totaling more than \$10 billion. Considered together, these four States contributed 45.4 percent of the total for continental United States.

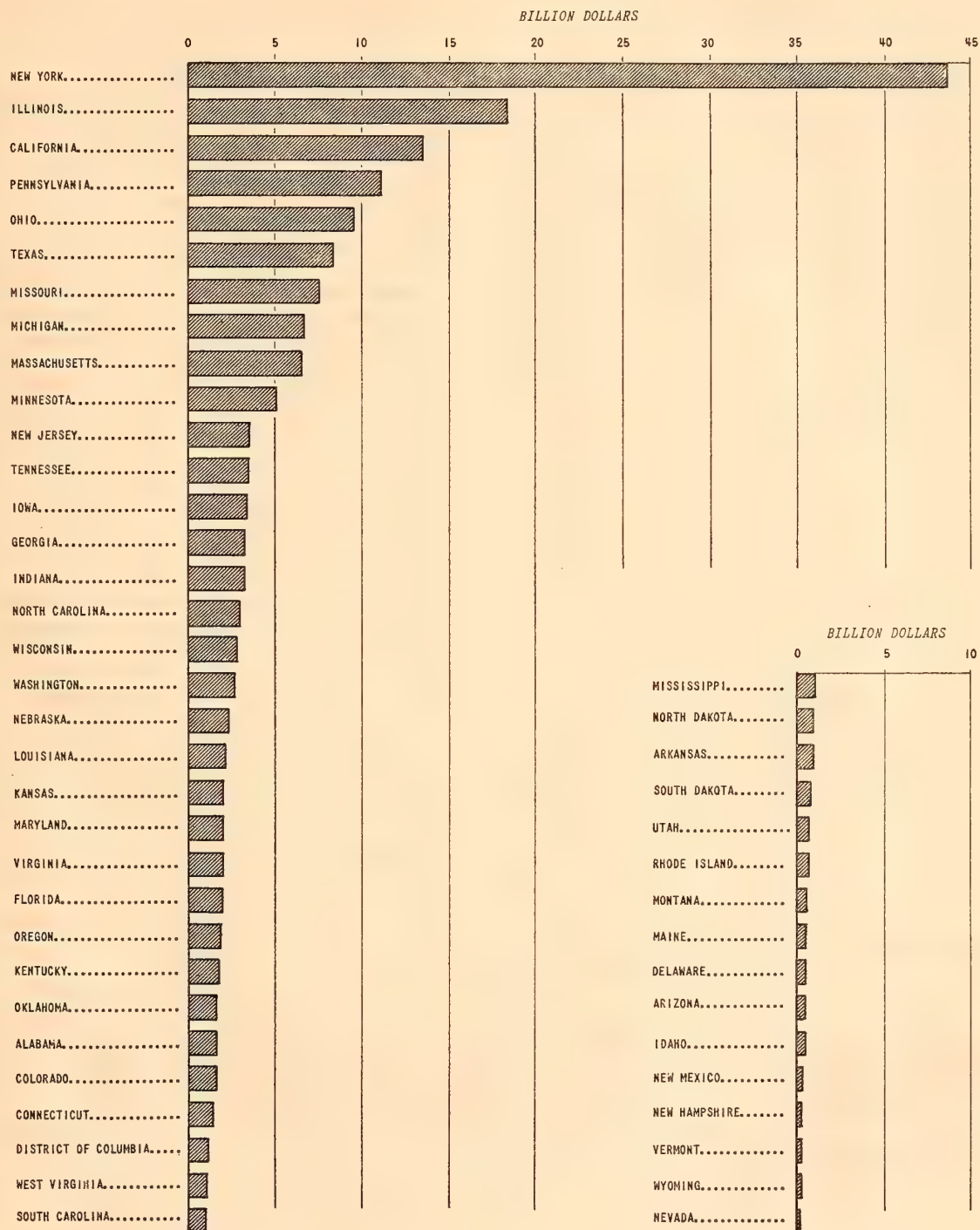
Data on establishments, sales, expenses, payroll, employment, and stocks are presented for each State by kind of business and type of operation in table 101, Volume V, Census of Business: 1948.

Standard metropolitan areas.—The next areas smaller than States for which Census of Business data are presented separately are standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform basis. Data on establishments, sales, payroll, and employment are presented separately in table 102, Volume V, Census of Business: 1948, for 147 standard metropolitan areas—those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to preparation of the Census of Business tabulations, there were additional metropolitan areas defined. The list of the 147 standard metropolitan areas identified separately in the Census of Business, together with their definitions appears on page 38 of this volume. The areas are also shown on the maps, pages 40 and 41, Standard Metropolitan Areas. Table 1H of this volume presents for merchant wholesalers the number of establishments and sales in standard metropolitan areas with 300,000 inhabitants or more by 49 kinds of business.

Significance of the 147 standard metropolitan areas as wholesale trade centers may be illustrated by the fact that although as a group they contained only slightly more than one-half (54.4 percent) of the population of the country in 1950, they accounted for two-thirds of the wholesale establishments, 84 percent of sales, and 78 percent of employment in Wholesale Trade in 1948. Their significance is further illustrated by the fact that the 14 areas each having a million or more inhabitants in 1950 contributed, as a group, 29 percent of the population of the country, 100,000 of the 243,000 wholesale establishments, and slightly more than one-half of wholesale sales. The 43 areas with 250,000–499,999 inhabitants accounted for about the same proportion of the total population (9.6 percent) as of wholesale sales (9.4 percent). Stated differently, per capita wholesale sales for metropolitan areas with a quarter to a half million population is approximately the same as for the country as a whole. Metropolitan areas with more than one-half million inhabitants recorded per capita wholesale sales in excess of national average whereas the reverse held true in smaller areas.

Weekly payroll of paid employees of wholesale establishments tends to be related to the size of the population center. Compared with an average of almost \$65 per employee per week for the country as a whole, employees in metropolitan areas of a million or more inhabitants received an average of \$73 per week. From this high the average decreased slightly but consistently with a decrease in the population size of the area to \$54 a week

CHART 1.—WHOLESALE TRADE—SALES, BY STATE: 1948



in the 2 areas with fewer than 100,000 inhabitants and to \$48 in the nonmetropolitan areas. Here also it might be noted that these figures are average for all classes of employees in all types of establishments and may not be representative of any particular group.

Counties and cities.—Wholesale Trade data on number of establishments, sales, personnel, and payroll are presented in Volume V, "Wholesale Trade—Area Statistics"—for counties and for cities of 5,000 inhabitants or more. Table 103 presents these basic data, arranged by States, for each county and each city within the county. Data for counties with 50 or more wholesale establishments in 1948 are classified by type of operation and kind of business in table 104, which also is arranged by States. A separate Wholesale Trade bulletin consisting of tables 101, 102, 103, and 104 was published for each State and for the District of Columbia. For presentation of Wholesale Trade statistics a "collapsible" stub was employed where a small number of establishments in an area or kind of business resulted in inability to present data for all classifications without disclosure of individual operations. In such cases, all kinds of business for which data could not be shown separately were grouped together in an "n. e. c." (not elsewhere classified) group. Detail published was essentially determined by provisions of census law directed at preventing disclosure of figures for individual concerns.

Summary by type of operation.—Wholesale Trade as defined in the Standard Industrial Classification Manual, a definition adopted for purposes of conducting the 1948 Census, is much broader than the usual concept of "wholesale" or "jobber" as it also included foreign trade merchants and industrial distributors; manufacturers' sales branches and offices; petroleum bulk stations and terminals; merchandise brokers and agents; and assemblers (mainly farm products). For purposes of presenting census findings, wholesale establishments are divided into five more or less homogeneous type-of-operation groups and each establishment is assigned to one of the

groups according to the character of its operations and the nature of functions performed. The five type-of-operation groups are:

Merchant wholesalers.
Manufacturers' sales branches, offices.
Petroleum bulk stations, terminals.
Agents, brokers.
Assemblers (mainly farm products).

The five type groups are further subdivided into a total of 36 detailed types of operation, all of which are described in appendix B of this volume. Summary data are presented separately for each type of operation in table 1E, and for each of the detailed types by kind of business in table 8D.

Of the five type-of-operation groups, merchant wholesalers are most important both in terms of number of establishments and sales. They operated 146,518 of the 243,366 wholesale establishments in the United States in 1948 and accounted for 42.3 percent of the sales. Manufacturers' sales branches and offices were second from the standpoint of sales, contributing \$52.7 billion, or 28 percent of the \$188.7 billion recorded by all wholesale establishments. These totals represent only the sales of branches and offices operated by manufacturers apart from the manufacturing plant and do not include wholesale sales made by manufacturers direct from plants nor from their general offices. Agents and brokers were third with sales (transactions negotiated) totaling \$34.6 billion, followed by assemblers with \$11 billion, and petroleum bulk stations and terminals with \$10.6 billion.

Historically, merchant wholesalers also recorded the largest increase in count of establishments since the first Census of Business which covered the year 1929. Their number increased from 79,178 in 1929 to 100,961 in 1939, a gain of 28 percent, and to 146,518 in 1948, an additional gain of 45 percent, or an increase of 85 percent for the 19-year period. All type-of-operation groups except assemblers of farm products recorded increases in establishment counts from 1929 to 1939, and except for as-

TABLE A.—SUMMARY BY STANDARD METROPOLITAN AREA

Standard metropolitan area size groups	Estab- lish- ments (number)	Sales, entire year		Payroll, entire year		Active pro- prieters, ¹ November (number)	Paid employees and payroll workweek, ended nearest November 15				Popu- lation, 1950, percent of U. S. total ²
		Amount (\$1,000)	Percent of U. S. total	Amount \$(1,000)	Percent of U. S. total		Paid employees		Payroll		
							Number	Percent of total	Amount (dollars)	Per em- ployee (dollars)	
United States, total.....	243,366	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	153,223,967	64	100.0
147 standard metropolitan areas, total.....	161,932	188,093,897	83.8	6,755,437	84.5	105,513	1,870,767	78.5	128,440,452	69	54.4
14 areas with 1,000,000 inhabitants or more.....	99,524	102,622,073	54.4	4,218,459	52.6	67,968	1,089,400	45.7	79,726,288	73	29.4
18 areas with 500,000 to 999,999 inhabitants.....	22,838	24,615,720	13.0	1,051,553	13.2	13,443	307,838	12.9	20,046,434	65	7.8
43 areas with 250,000 to 499,999 inhabitants.....	22,004	17,667,378	9.4	868,221	10.9	13,408	273,419	11.5	16,757,701	61	9.6
70 areas with 100,000 to 249,999 inhabitants.....	17,176	12,754,549	6.8	604,414	7.6	10,435	195,612	8.2	11,664,937	60	7.5
2 areas with less than 100,000 inhabitants.....	390	434,177	0.2	12,790	0.2	259	4,498	0.2	245,092	54	0.1
Remainder of the United States.....	81,434	30,584,904	16.2	1,235,276	15.5	57,977	512,022	21.5	24,783,515	48	45.6

¹ Proprietors of unincorporated businesses.

² Based on advance 1950 population estimates.

semblers and petroleum bulk stations, again in 1948 over 1939. In contrast to the general trend, the number of assemblers decreased from 34,143 at the time of the first Census in 1929 to 28,931 in 1939 and to 19,268 in 1948, a trend related to changes in transportation facilities.

All type groups reported substantial increases in dollar volume of sales for 1948 over 1939 and also for 1948 over 1929. Some shifts in the pattern are noted, however, when sales for each of the type groups is expressed as a percent of total sales for all type groups combined. Merchant wholesalers, although their number of establishments increased rather sharply, barely held their own from the standpoint of sales—decreasing slightly from 43.7 percent of the total for all types in 1929 to 41.0 percent in 1939, then increasing modestly to 42.3 percent in 1948. Manufacturers' sales branches and offices increased their portion of sales of all wholesale establishments from 24.2 percent in 1929 to 26.0 percent in 1939, and 28.0 percent in 1948. Agents and brokers, on the other hand, contributed a decreasing portion of the total, declining from 21.8 percent at the time of the first census in 1929 to 21.5 percent in 1939 and 18.3 percent in 1948. Petroleum bulk stations and terminals—engaged primarily in the wholesale distribution of motor fuels, lubricants, and heating oils—accounted for 3.6 percent of the total dollar volume of wholesale establishments in 1929, 6.9 percent in 1939, but only 5.6 percent in 1948. The relative decline from 1939 to 1948 may have been partly a function of price.

Assemblers, their number declining consistently for the three census years, recorded a decrease in their portion of sales from 6.9 percent in 1929 to 4.6 percent in 1939, then an increase to 5.8 percent in 1948. Here also price trends may have been a contributing factor in the shift in their portion of total sales of all wholesale establishments. The fact that assemblers of farm products recorded an increase, 1948 over 1939, coupled with a decline in number of establishments indicated a substantial increase in the average sales per establishment.

Additional information on types of operation for the three census years appears in table 1C of this volume.

Summary by kind of business.—In addition to being classified according to functional type, each wholesale establishment was also assigned a kind-of-business classification for purposes of preparing totals by kind of business or trade. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales for the census year classified into individual commodity or merchandise lines. Establishments that handled lines broad enough to overlap Census classifications were assigned the kind of business according to their predominant activity and all of the business included in the one kind-of-business classification. The kind-of-business classification, while primarily on a commodity basis, should not be confused with the total volume of business in any one commodity or merchandise line since many establishments handled more than a single line of merchandise. Measures of commodity or merchandise lines handled by the various classes of wholesale establishments are given in tables 10, 11, 12, 13, and 14B of this volume.

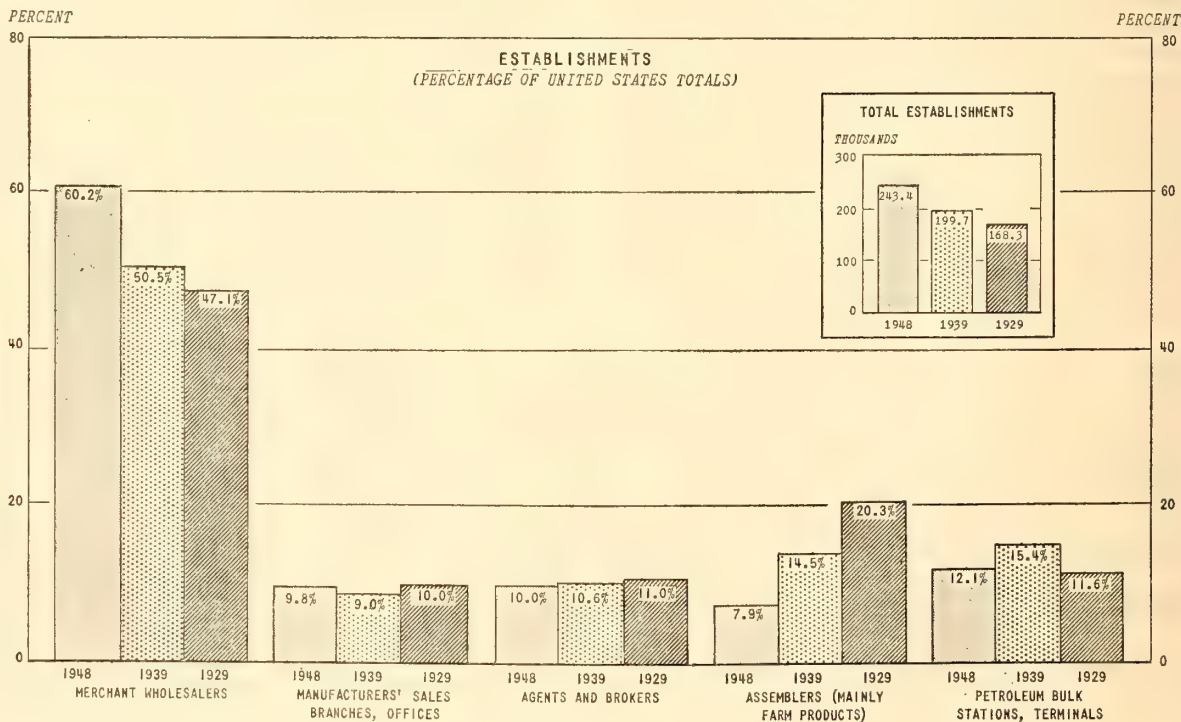
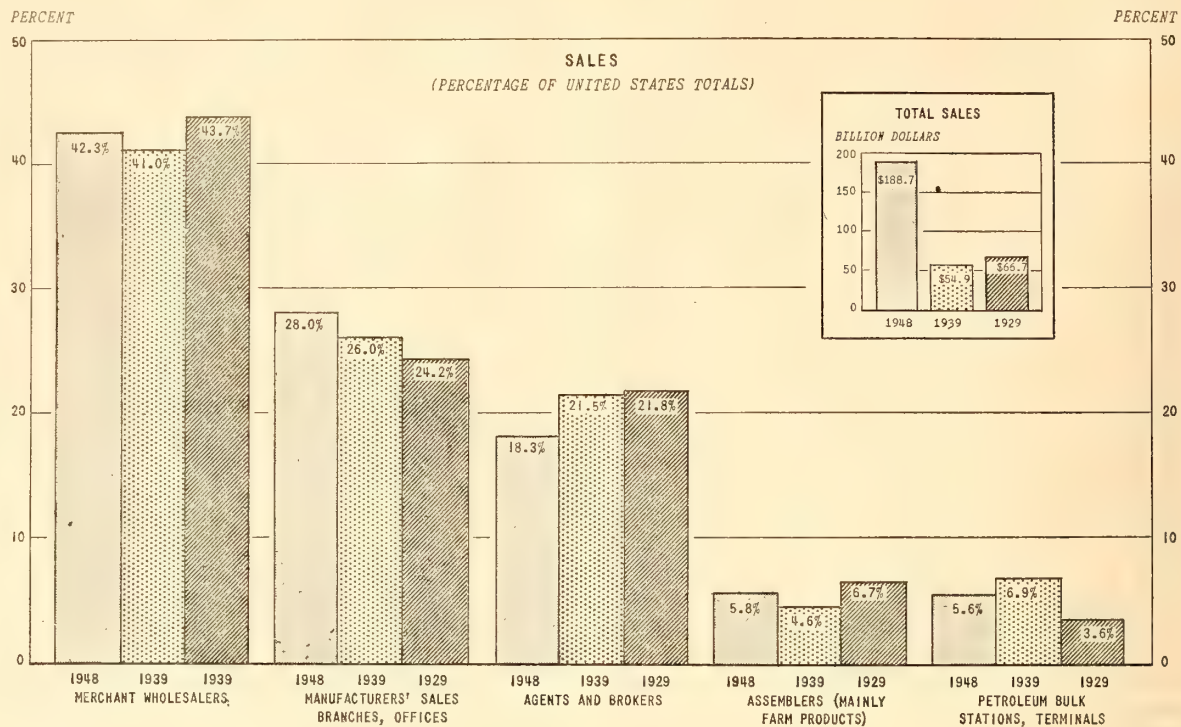
Wholesale establishments were classified into 145 detailed kinds of business. These detailed kinds were grouped into 53 trade classifications which were further arranged according to 17 major groups. Each of the detailed kinds of business is described in appendix C. In presenting the results on Wholesale Trade, the data are arranged first by type of operation, then for each of the major type groups by kind of business. As the functional type groups represent somewhat different levels of marketing, kind-of-business totals, independent of type of operation, are not presented in the census findings.

Basic data on number of establishments, sales, operating expenses, payroll, employment, and stocks are presented for the major types of operation by kinds of business in summary for the United States in tables 1A, 1C, and 1E of this volume. In Volume V, Census of Business: 1948, the basic data are presented by type of operation and kind of business for each State in table 101, for each standard metropolitan area in table 102,

TABLE B.—COMPARATIVE SUMMARY FOR THE UNITED STATES: 1948, 1939, AND 1929

Item	Total, all types of operation	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Agents and brokers	Assemblers (mainly farm products)
Number of establishments:						
1948.....	243,366	146,518	23,768	29,451	24,361	19,268
1939.....	199,726	100,961	17,926	30,825	21,053	28,931
1929.....	168,262	79,178	16,863	19,611	18,467	34,143
Sales:						
1948						
Amount (thousand dollars).....	188,688,801	79,766,589	52,738,577	10,615,650	34,610,062	10,957,893
Percent of total.....	100.0	42.3	28.0	5.6	18.3	5.8
1939						
Amount (thousand dollars).....	54,888,480	22,537,832	14,253,609	3,807,908	11,779,499	2,509,632
Percent of total.....	100.0	41.0	26.0	6.9	21.5	4.6
1929						
Amount (thousand dollars).....	66,739,607	29,205,174	16,174,882	2,390,213	14,517,239	4,452,099
Percent of total.....	100.0	43.7	24.2	3.6	21.8	6.7

CHART 2.—WHOLESALE TRADE, BY TYPE OF OPERATION: 1948, 1939, AND 1929



and for each county with 50 or more wholesale establishments in table 104.

Table C, below, derived from table 1E of this volume, measures in terms of number of establishments and dollar volume of sales the importance of the 17 kind-of-business groups under the 5 major types of operation. Measured in dollar sales "Groceries, confectionery, meats" constituted the most important classification of merchant wholesalers and also of manufacturers' sales branches and offices. "Farm products (raw materials)"—principally grain and livestock commission merchants—constituted the most important kind of business of agents and brokers. Assemblers are found chiefly in the farm products trade; and by definition, petroleum bulk stations and terminals are limited to the petroleum trade.

Again measured in terms of dollar volume of sales, merchant wholesalers constituted the most important type group for 12 of the 17 major kind-of-business classifications. Manufacturers' sales branches and offices predominated in the case of "Drugs, chemicals, allied products"—principally chemicals; "Machinery, equipment, supplies"; and "Metals, metalwork (except scrap)." Agents and brokers—chiefly commission merchants—constituted the principal type of marketer of "Inedible farm products." Petroleum bulk stations, terminals contributed the largest portion of sales in "Other kinds of business," as shown in the accompanying table C.

Trends in the number of establishments and sales of merchant wholesalers—1929, 1939, and 1948—are shown for the 52 kinds of business in the accompanying table D. Generally, the trend both in establishments and sales was upward for 1948 over 1939 and also for 1948 over 1929. Exceptions to the general trend are noted in the count of establishments for the general-line trades (general-line groceries, general-line drugs, general-line

dry goods, and general-line electrical merchandise). Here in each case the number of establishments in 1948 was lower than in 1929. "General-line dry goods" also recorded smaller dollar sales in 1948 than in 1929. Other kinds of business showing a smaller number of establishments in 1948 than in 1929 included: Fish, sea foods; Farm products (raw materials); Nonferrous metals, metal work; and Petroleum and products.

Sales gains, 1948 over 1929, amounted to 500 percent or more in six trades or kinds of business for which data are shown separately in table D, below, and gains of 300–499 percent were recorded by twelve trades. Industrial, heavy, and durable goods trades generally recorded larger percentage gains than did the consumer goods trades.

Additional historical information is presented by kind of business in table 1C of this volume.

Briefly reviewed in the following pages are findings derived from chapters 2 through 14 of this volume.

Sales Size and Expense Analysis

Service wholesalers, a portion of the merchant wholesaler group, and manufacturers' sales branches (with stocks) were selected for sales size and expense analysis studies in chapter 2. The term "service wholesaler" as used here includes the following types of operation as described in appendix B of this volume:

Service wholesalers (domestic market):

Wholesale merchants, jobbers.

Converters (textile).

Industrial distributors.

Foreign trade merchants:

Importers.

Exporters are excluded, but it was necessary to include a small number of retailer-cooperatives—limited service establishments—in the drug trade in order to avoid possible disclosure of individual information.

TABLE C.—SUMMARY BY 5 TYPE-OF-OPERATION GROUPS AND 17 KINDS OF BUSINESS

Kind of business	Number of establishments					Sales, entire year				
	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Agents, brokers	Assemblers (mainly farm products)	Merchant wholesalers (\$1,000)	Manufacturers' sales branches, offices (\$1,000)	Petroleum bulk stations, terminals (\$1,000)	Agents, brokers (\$1,000)	Assemblers (mainly farm products) (\$1,000)
United States, total.	146,518	23,768	29,451	24,361	19,268	79,766,589	52,738,577	10,615,650	34,610,092	10,957,893
Groceries, confectionery, meats	17,345	3,514		2,171	844	11,356,738	7,967,289		5,487,102	324,842
Farm products (edible)	13,539	723		1,155	6,076	7,500,941	954,123		1,778,371	2,720,843
Beer, wines, distilled spirits	7,195	355		97		4,069,729	1,731,194		64,187	
Drugs, chemicals, allied products	4,671	1,870		499		2,282,226	3,625,940		392,548	
Tobacco and products (except leaf)	3,019	241		19		2,529,576	1,692,002		5,520	
Dry goods, apparel	11,733	1,028		3,293		5,727,719	2,974,953		5,497,838	
Furniture, home furnishings	3,813	696		1,045		1,314,945	897,904		469,963	
Paper and its products	4,044	1,073		407		1,901,747	1,403,551		251,077	
Farm products (raw materials)	2,594			3,744	11,939	6,903,993			11,739,302	7,756,809
Automotive	14,693	(¹)		556		4,091,589	(²)		459,614	
Electrical goods	5,443	1,326		1,312		4,424,566	4,374,478		683,553	
Hardware, plumbing, heating	5,901	1,068		1,236		3,826,957	1,201,749		468,431	
Lumber, construction materials	5,890	880		788		3,934,736	1,692,442		539,286	
Machinery, equipment, supplies	21,430	6,750		3,365		6,731,372	6,964,179		1,422,424	
Metals, metalwork (except scrap)	1,803	1,449		743		2,056,715	7,420,184		726,293	
Waste materials	7,717			90		2,699,300			200,562	
Other kinds of business	15,688	12,795	29,451	2,841	409	8,413,740	9,855,577	10,615,650	4,423,321	153,399

¹ Automotive included in "Other kinds of business."

² Petroleum and its products.

TABLE D.—MERCHANT WHOLESALERS—COMPARATIVE SUMMARY BY 52 KINDS OF BUSINESS: 1948, 1939, AND 1929

Kind of business	Number of establishments			Sales, entire year			Percent change in sales	
	1948	1939	1929	1948 (\$1,000)	1939 (\$1,000)	1929 (\$1,000)	1948 over 1939	1948 over 1929
United States, total.....	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	253.9	173.1
Groceries, confectionery, meats.....	17,345	15,681	15,224	11,356,738	3,940,781	5,386,861	188.2	110.8
Groceries (general line).....	4,265	3,942	5,748	5,799,121	2,185,736	2,938,579	165.3	97.3
Confectionery.....	2,077	2,089	2,028	377,047	132,682	250,008	184.2	50.8
Fish, sea foods.....	1,233	1,182	1,316	393,662	131,248	205,331	799.9	91.7
Meats, meat products.....	3,507	2,552	2,225	1,999,476	519,593	689,977	284.8	189.8
Other grocery, food specialties.....	6,263	5,916	3,907	2,787,432	971,522	1,302,966	186.9	113.9
Farm products (edible).....	13,539	10,945	8,972	7,500,941	2,110,766	3,061,240	255.4	145.0
Dairy, poultry products.....	6,668	4,559	3,276	4,278,748	967,914	1,395,858	342.0	206.5
Fruits, vegetables (fresh).....	6,871	6,386	5,696	3,222,193	1,142,852	1,665,382	181.9	93.5
Beer, ale.....	7,195	6,232	(1)	4,069,729	1,249,164	(1)	225.8	(1)
Wines, distilled spirits.....	5,668	4,812	(1)	1,550,562	502,111	(1)	208.8	(1)
Drugs, chemicals, allied products.....	1,527	1,420	(1)	2,519,167	747,053	(1)	237.2	(1)
Drugs (general line).....	4,671	3,298	2,376	2,282,226	801,813	947,962	184.6	140.8
Drugs, drug sundries (specialty lines).....	303	297	494	848,870	363,621	407,192	133.4	108.5
Industrial chemicals, explosives.....	1,902	1,321	707	521,476	157,190	127,766	231.7	308.1
Paints, varnishes.....	1,189	746	570	690,019	200,719	283,476	243.8	143.4
Tobacco and products (except leaf).....	3,019	2,717	1,721	2,529,576	1,106,215	858,329	127.7	194.7
Dry goods, apparel.....	11,733	8,275	7,383	5,727,719	1,888,952	2,817,742	203.2	103.3
Clothing, furnishings, footwear.....	5,133	4,178	3,577	1,558,536	700,501	1,104,149	122.5	41.2
Dry goods (general line).....	132	222	867	457,242	206,983	569,532	120.9	—19.7
Dry goods specialties, piece goods, notions.....	5,284	3,244	2,735	1,947,798	556,301	928,629	250.1	109.7
Piece goods converters.....	1,134	631	204	1,764,143	425,167	213,432	814.9	718.9
Furniture, home furnishings.....	3,813	2,914	1,750	1,314,944	374,464	494,777	251.1	135.1
Furniture (household, office).....	1,173	433	61	379,730	61,183	126,846	520.6	199.4
Home furnishings, floor coverings.....	2,640	1,781	1,229	935,215	312,276	367,931	199.5	154.2
Paper and its products.....	4,044	2,898	2,297	1,901,747	574,973	704,388	230.8	170.0
Paper (exc. stationery and wallpaper).....	2,904	2,102	1,645	1,688,542	507,699	606,936	232.6	178.2
Stationery, office supplies.....	880	515	427	180,867	46,551	66,592	288.5	171.6
Wallpaper.....	250	281	52	32,338	20,723	30,800	55.0	4.8
Farm products (raw materials).....	2,594	2,086	3,400	6,903,993	1,628,706	3,697,456	323.9	88.7
Automotive.....	14,693	7,818	3,451	4,091,589	1,055,387	1,385,057	287.7	195.8
Automobiles, other motor vehicles.....	2,270	n. a.	n. a.	1,450,871	n. a.	n. a.	n. a.	n. a.
Automotive equipment, tires and tubes.....	12,423	n. a.	n. a.	2,640,718	n. a.	n. a.	n. a.	n. a.
Electrical goods.....	5,443	3,072	2,182	4,424,566	788,024	846,689	461.5	422.6
Electrical goods (general line).....	540	455	863	1,521,874	300,377	367,901	406.6	313.7
Wiring supplies, construction materials, apparatus and equipment.....	2,385	1,162	433	864,672	150,952	83,117	472.8	940.3
Electrical appliances, specialties.....	2,518	1,455	886	2,038,020	336,695	395,671	505.3	415.1
Hardware, plumbing, heating.....	5,901	3,568	2,953	3,826,957	971,975	1,212,738	293.7	215.6
Hardware.....	2,153	1,343	1,249	2,013,997	592,000	714,528	240.2	181.9
Plumbing, heating equipment, supplies.....	3,748	2,225	1,704	1,812,960	379,975	498,210	377.1	263.9
Lumber, construction materials.....	7,890	3,303	3,774	3,934,736	804,392	1,283,891	389.2	206.5
Lumber, millwork.....	3,312	1,670	1,683	2,793,620	457,610	772,446	472.9	261.6
Other construction materials.....	2,578	1,633	2,086	1,141,116	316,782	511,445	240.2	123.1
Machinery, equipment, supplies.....	21,430	11,270	6,988	6,731,372	1,440,371	1,268,760	367.3	430.5
Commercial machines, equipment.....	4,814	1,643	812	870,025	136,822	116,383	535.9	647.6
Construction machinery, equipment.....	936	404	252	786,561	96,556	56,171	714.6	1,300.3
Farm-dairy machinery, equipment.....	883	319	208	485,297	69,395	58,351	717.1	731.7
Industrial machinery, equipment, supplies.....	7,304	4,018	3,004	2,999,989	640,956	685,719	368.1	337.5
Professional equipment, supplies.....	2,596	1,624	932	571,154	172,855	135,188	230.4	322.5
Service establishment equipment, supplies.....	4,240	3,008	1,574	767,142	268,725	166,402	185.5	361.0
Transportation (except automotive) equipment, supplies.....	657	244	186	251,204	65,082	50,546	286.0	397.0
Metals, metal work (except scrap).....	1,803	1,017	856	2,056,715	515,975	672,581	298.6	205.8
Iron, steel and products.....	1,545	853	580	1,551,841	304,440	278,023	409.7	458.2
Nonferrous metals, metal work.....	258	164	276	504,874	211,535	394,558	138.7	28.0
Waste materials.....	7,717	6,059	3,919	2,698,300	656,000	474,453	311.5	468.9
Iron, steel scrap.....	3,054	1,869	600	1,699,428	324,156	207,759	438.6	728.0
Other scrap, waste materials.....	4,663	4,190	3,319	999,872	331,844	266,694	210.6	274.9
Other merchant wholesalers.....	15,688	10,508	11,932	8,413,740	2,630,874	4,094,250	219.8	105.5
Amusement, sporting goods.....	2,226	1,128	581	566,754	124,479	90,239	355.3	528.0
Books, periodicals, newspapers.....	1,601	866	421	459,950	168,572	127,546	172.8	260.6
Coal, coke.....	982	919	824	2,077,284	512,855	679,103	305.0	205.9
Farm supplies.....	1,658	1,477	1,159	1,271,590	333,845	535,595	280.9	115.6
Jewelry.....	3,391	1,805	1,666	799,012	204,054	355,086	241.4	126.0
Petroleum and products.....	1,196	1,275	3,114	750,220	196,734	723,968	281.3	3.6
Merchant wholesalers, miscellaneous products.....	4,634	3,038	4,168	2,488,921	1,060,356	1,528,613	134.7	62.8

n. a. Not available or not applicable.

1 Prohibition era.

(—) Denotes decrease.

Service wholesalers, as described above, and manufacturers' sales branches were selected for statistical study in chapter 2 because of their importance, their similarity of operation, and because they are found in most kinds of business into which Wholesale Trade is classified. Both type groups customarily warehouse merchandise for sale, make deliveries from stock, grant credit, and generally sell through salesmen. Manufacturers' sales branches (with stocks) differ from service wholesalers, however, in that the latter buy and sell merchandise on their own account while the former are primarily engaged in selling products of their owners' factories.

Chapter 2 includes six tables. Tables 2A and 2B classify service wholesalers and manufacturers' sales

branches (with stocks) by 1948 sales size. Tables 2C, 2D, and 2E analyze operating expenses of the two type groups, while 2F shows the count of service wholesalers by sales size and operating expense ratios.

Sales size.—Of the 138,439 service wholesale establishments in the United States in 1948 only 1,734 (or slightly more than 1 percent) reported sales for the year of \$5 million or more. Sharply contrasted with this relatively small number of establishments in the uppermost sales-size bracket were 29,389 establishments (22 percent) in the less-than-\$50,000 bracket. The less-than-\$50,000 bracket actually represented \$5,000–\$49,999, as establishments reporting sales of less than \$5,000 for the year were omitted from all Wholesale Trade tabulations. Although the 1,734 houses in the

upper bracket represented less than 2 percent of the establishments, they contributed 26 percent of the sales of all service wholesalers. On the other extreme, the under-\$50,000 establishments as a group accounted for only 1 percent of sales. The number of establishments increased consistently with a decrease in sales-size bracket. Despite this increase in number of establishments, however, total sales decreased by sales bracket.

Operating expenses which includes payroll but not cost of merchandise sold nor any allowances for active proprietor-owners of unincorporated businesses, when expressed as a percent of sales, increased consistently with the decrease in sales size. For service wholesalers as a group, the range was from a low of 7.4 percent of sales in the \$5-million-and-over bracket to a high of 24.3 percent in the under-\$50,000 group.

Manufacturers' sales branches (with stocks) reported larger annual sales per establishment, on the average, than did service wholesalers as indicated by the fact that 1,266, or 8.1 percent, of the 15,716 branches were in the \$5-million-and-over group, while only 1,400, 8.9 percent, were in the under-\$50,000 bracket. In contrast to service wholesalers, the number of manufacturers' sales branches varied little by sales size. However, there was a high degree of concentration of sales in the upper brackets; 60 percent of total sales were in the largest sales bracket, 20 percent in the second bracket, and 10 percent in the third bracket. In total the 5,056 sales branches each with sales of a million dollars or more in 1948, accounted for approximately 90 percent of the sales of all manufacturers' sales branches for that year. Like service wholesalers, operating expenses of sales branches, when expressed as a percent of sales, increased from larger to smaller sales-size bracket.

Data similar to the above are presented for service wholesalers and for manufacturers' sales branches (with stocks) in summary for the United States by kind of business in table 2A, and for service wholesalers, kinds of business by geographic divisions and standard metropolitan areas with 1,000,000 inhabitants or more in table 2B. The number of size brackets or areas for which data are presented separately varies with the kind of business according to the number of establishments involved, the

objective being to present as much significant information as possible without disclosing information for any individual concern.

Operating expenses.—In tables 2C, 2D, and 2E of this volume, the operating expenses of service wholesalers (as defined above) and manufacturers' sales branches (with stocks) are divided into the following functional classifications: Administrative expenses; selling expenses; shipping, delivery expenses; warehousing expenses; occupancy expenses; and other expenses. All service wholesalers and manufacturers' sales branches (with stocks) with total sales for the year 1948 exceeding \$200,000 were asked to report their expenses on this basis. Where expense records were not kept in a manner readily permitting this grouping of accounts, respondents were requested to make adjustments on the basis of their best judgment. A description of the expense terms is given in appendix F of this volume.

Data are presented for the two type groups in summary for the United States in tables 2C and 2E by kind of business. Within sales-size groups of service wholesalers, table 2C, information is shown for incorporated, or "corporate" businesses separate from unincorporated or "noncorporate" businesses. The latter consists primarily of sole proprietorships and partnerships. Detail by sales size and corporate versus noncorporate structure varies by kind of business depending upon the number of establishments. Expense data are presented in table 2D for service wholesalers by kind of business in standard metropolitan areas of 1,000,000 inhabitants or more.

Tables 2C, 2D, and 2E, are limited to service wholesalers and manufacturers' sales branches (with stocks) whose sales for the year 1948 amounted to \$200,000 or more.

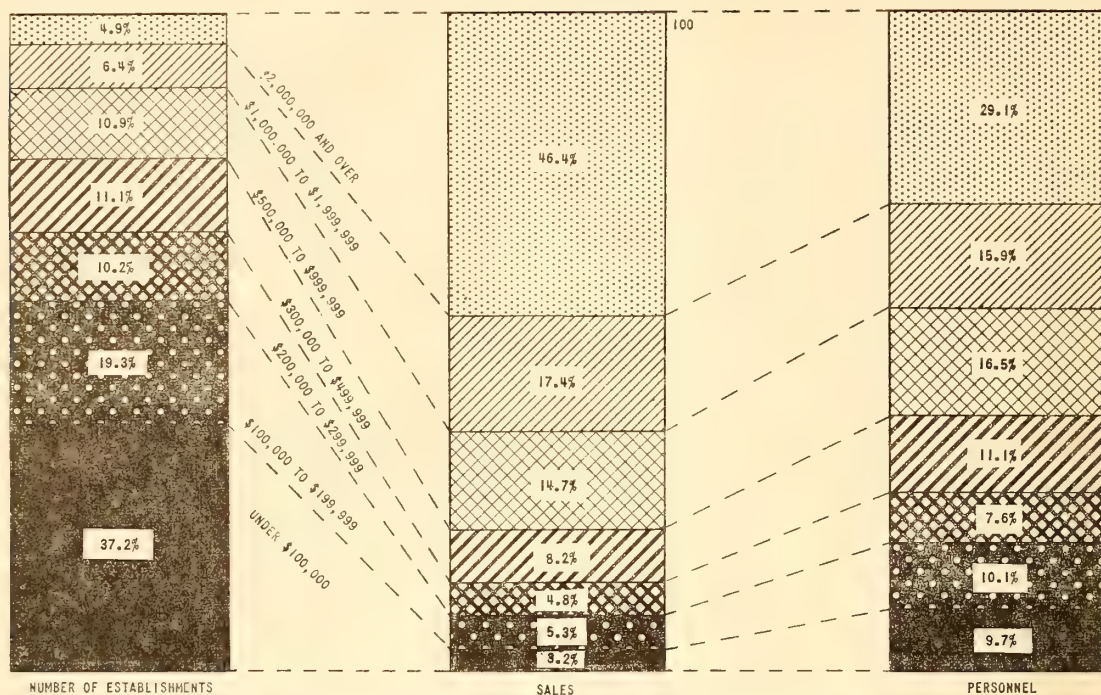
As not all service wholesalers and manufacturers' branches with sales of \$200,000 or more submitted complete expense analyses, the number of establishments for which data are shown for a classification may be somewhat less than the total number in the classification with sales above the cutoff. The tables provide a measure of coverage for each classification by showing the number of establishments, sales, and expense ratios (expenses as a percent of sales) for all establishments

TABLE E.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES (WITH STOCKS)

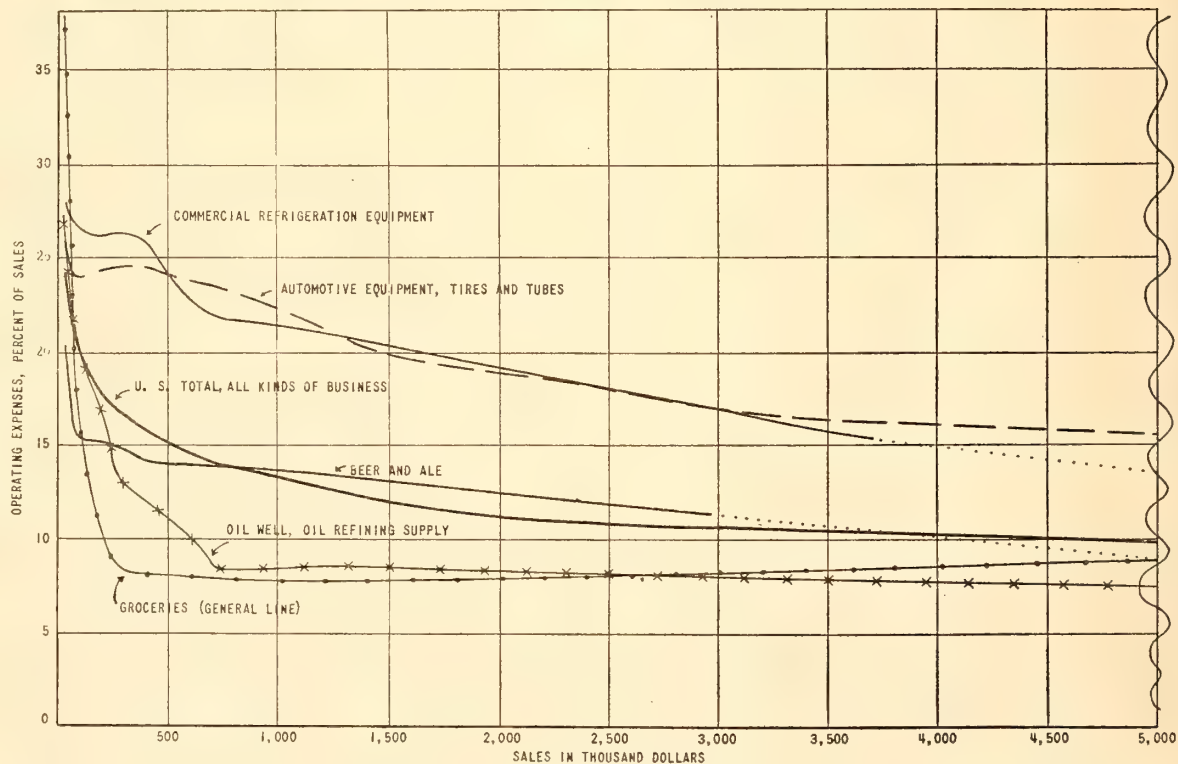
Sales-size group	Service wholesalers						Manufacturers' sales branches (with stocks)					
	Estab- lish- ments (number)	Sales, entire year		Operating expenses, percent of sales	Pay roll, entire year		Estab- lish- ments (number)	Sales, entire year		Operating expenses, percent of sales	Pay roll, entire year	
		Amount (\$1,000)	Percent of total		Amount (\$1,000)	Percent of sales		Amount (\$1,000)	Percent of total		Amount (\$1,000)	Percent of sales
United States, total	138, 439	71, 954, 691	100. 0	12. 2	4, 853, 438	6. 7	15, 716	29, 229, 717	100. 0	10. 0	1, 501, 413	5. 1
1948 sales:												
\$5,000,000 and over.....	1, 734	18, 663, 265	26. 1	7. 4	783, 924	4. 2	1, 266	17, 367, 547	59. 5	7. 5	610, 302	3. 5
\$2,000,000-\$4,999,999.....	4, 920	14, 643, 176	20. 4	10. 8	918, 283	6. 3	1, 845	5, 910, 323	20. 2	9. 8	304, 229	5. 1
\$1,000,000-\$1,999,999.....	8, 929	12, 534, 209	17. 4	12. 3	885, 258	7. 1	1, 945	2, 785, 237	9. 5	13. 4	204, 263	7. 3
\$500,000-\$999,999.....	15, 082	10, 544, 024	14. 6	14. 3	840, 884	8. 0	2, 305	1, 635, 083	5. 6	18. 0	170, 402	10. 4
\$300,000-\$499,999.....	15, 347	5, 923, 909	8. 2	16. 1	518, 910	8. 8	1, 801	701, 512	2. 4	21. 4	86, 809	12. 4
\$200,000-\$299,999.....	14, 181	3, 471, 333	4. 8	17. 2	316, 067	9. 1	1, 448	355, 704	1. 2	24. 3	60, 250	14. 1
\$100,000-\$199,999.....	26, 643	3, 827, 613	5. 3	18. 8	362, 308	9. 5	2, 267	331, 090	1. 1	25. 8	48, 457	14. 6
\$50,000-\$99,999.....	22, 214	1, 611, 611	2. 2	20. 4	163, 992	9. 6	1, 439	104, 981	0. 4	29. 5	18, 332	17. 5
Under \$50,000.....	29, 389	735, 546	1. 0	24. 3	73, 812	10. 0	1, 400	38, 180	0. 1	35. 4	8, 341	21. 8

CHART 3.—SERVICE WHOLESALERS: 1948

NUMBER OF ESTABLISHMENTS, SALES, AND PERSONNEL, BY SALES SIZE GROUP



RATIO OF OPERATING EXPENSES TO SALES, BY SELECTED KINDS OF BUSINESS



above the cutoff as well as information for those reporting the expense detail.

Operating expenses in the meat trade.—An expense analysis carries significance when considered in connection with a given kind of business. Meat wholesaling has been selected for consideration here although similar analyses could be prepared for other kinds of business. Data reviewed here appear on pages 2.80 and 2.111 of this volume.

Of the 2,059 meat (service) wholesalers in the United States with sales of \$200,000 or more during the census year, 1,476 analyzed their expenses according to the six functional groups. Sales of these 1,476 wholesalers analyzing their expenses totaled \$1,534,927,000 and their operating expenses amounted to 7.2 percent of sales for the year. Stated differently, it cost this group of meat wholesalers \$72 to market a representative bill of goods amounting to \$1,000. The \$72 was divided as follows: \$21 for administrative expenses; \$16 for selling expenses; \$13 for shipping expenses; \$7 for warehouse expenses; \$12 for occupancy expenses (or \$19 for warehouse and occupancy combined); and \$3 for other expenses. Wholesalers in the larger sales brackets—those with sales of \$5,000,000 or more—as a group recorded a somewhat smaller cost, \$47, to market a \$1,000 bill of goods. Smaller ratios are noted in the upper brackets under all expense items except “Other.”

As was found to be true in general in the review of table 2A, smaller establishments in the meat trade recorded higher operating expense ratios than larger ones. Particularly was this true with respect to administrative, selling, shipping, and occupancy costs.

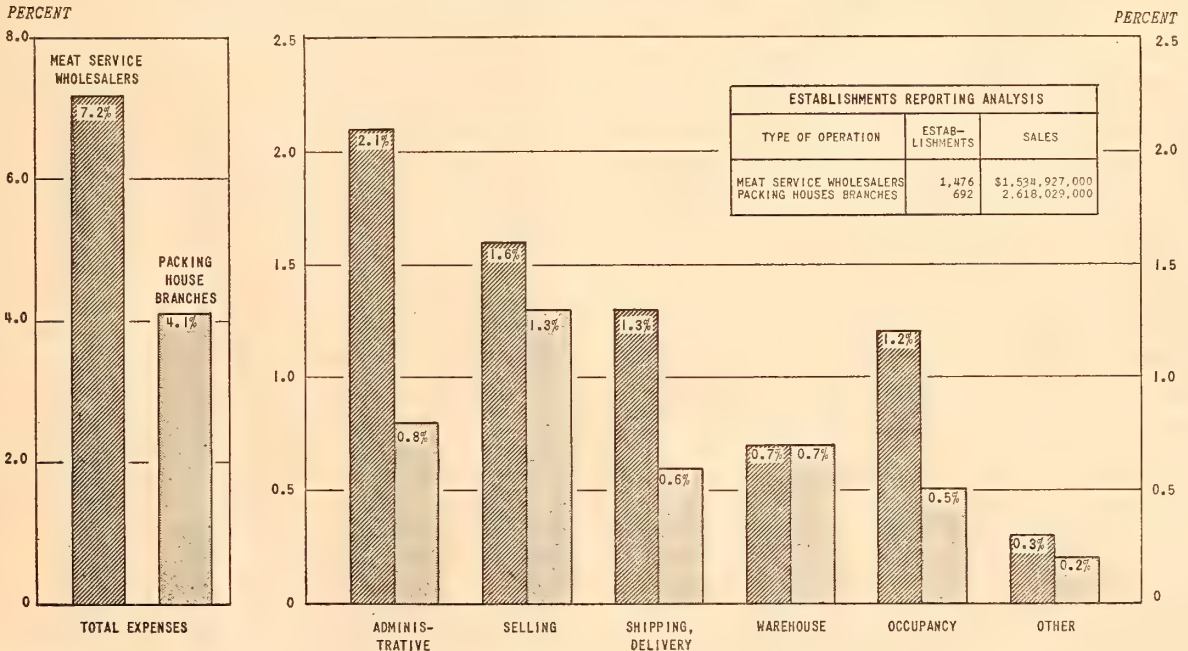
Within sales-size brackets, “noncorporate” businesses generally show lower total operating expense ratios than the incorporated businesses. Lower ratios are noted for “noncorporate” particularly under administrative expenses. This difference may be attributed, in part at least, to the fact that operating expenses as presented in census findings include no allowances for withdrawals by active proprietors and partners, the number of whom is shown in the last column of tables 2C, 2D, and 2E.

Meat packers’ sales branches.—Of the 731 meat packers’ sales branches with sales of \$200,000 or more, 692 analyzed their expenses. Total expenses of those analyzed amounted to 4.1 percent of sales compared with 4.2 percent for all branches with sales above the cut-off. Expenses-as-a-percent-of-sales for packer branches were lower than those reported for service wholesalers. This may be explained in part by the fact that the buying function is subordinated or nonexistent for branches. This is reflected in the difference in administrative expenses as between the two types: 2.1 percent for service wholesalers compared with 0.8 percent for packers’ sales branches.

CHART 4.—ANALYSIS OF EXPENSES OF MEAT SERVICE WHOLESALERS AND PACKING HOUSE BRANCHES: 1948

EXPENSES AS PERCENTAGE OF SALES

(LIMITED TO MEAT SERVICE WHOLESALERS AND PACKING HOUSE BRANCHES WITH TOTAL SALES OF \$200,000 OR MORE AND REPORTING AN ANALYSIS OF EXPENSES)



Sales size and expense ratios.—Although larger establishments generally have lower operating expense ratios than small ones, the correlation is by no means perfect. Table 2F of this volume shows for service wholesalers the number of establishments for each kind of business by 1948 sales-size brackets and operating-expense-ratios brackets. The portion of the table relating to Meat, Meat Products Wholesalers is reproduced in table F, below.

Of the 3,336 meat (service) wholesalers in the United States in 1948, 919, or almost 30 percent, recorded expense ratios of less than 5 percent. On the other extreme, 188 recorded expenses of 20 percent or more with the number of establishments decreasing rather consistently from lower- to upper-expense-ratio brackets. Not only does the largest number of establishments for each sales-size bracket appear in the lowest expense ratio bracket but the greatest "low-expense" concentration appears in the largest sales bracket—with two-thirds of the 36 meat wholesalers with sales of \$5,000,000 or more reporting expense-to-sales ratios of less than 5 percent. The fact that expense ratios vary widely within sales-size brackets reflects the many functions influencing operating expenses other than size, among which are: amount and type of services rendered; geographic location with respect to supplier and customer; type of customer served; amount of processing, if any; and class of merchandise handled.

Credit Sales, Receivables, Bad Debt Losses

Report forms used in the 1948 Census of Business provided for reporting of credit sales, beginning- and end-of-year receivables, end-of-year number of credit accounts, and bad debt losses during 1948 by merchant wholesalers and manufacturers' sales branches. Credit terms are described in appendix F of this volume. Results of these inquiries are presented in table 3A in summary for the United States for merchant wholesalers and for manufacturers' sales branches (with stocks) by kind of business; and in table 3B for standard metropolitan areas with 500,000 inhabitants or more for merchant wholesalers by kind of business. Table 3C cross-tabulates credit information of merchant wholesalers by sales size and number of credit accounts. This table is limited to a summary for the United States.

Tables 3A and 3B include, for their respective areas,

all merchant wholesalers and manufacturers' sales branches (with stocks) indicating that they did any credit business during 1948. Establishments selling on a cash basis only are not included. The importance of those making credit sales compared with totals including those doing a cash business only may be measured for the United States as a whole by comparing totals in table 3A with those in table 1E of this volume, and may be measured for standard metropolitan areas having 500,000 inhabitants or more by comparing table 3B of this volume with the respective areas in table 102, in Volume V, Census of Business: 1948. Generally, establishments doing no credit business have considerably smaller annual dollar sales volume than those extending credit.

Not all establishments selling on credit submitted complete information on this inquiry. The findings are expressed in terms of ratios or relationships that are based on those supplying credit information. Extent of coverage of this inquiry is indicated by the fact that total sales of those submitting complete returns averaged approximately 90 percent of sales of all establishments doing a credit business, and that with few exceptions credit data are not shown separately for classifications with credit-sales coverage of less than 70 percent.

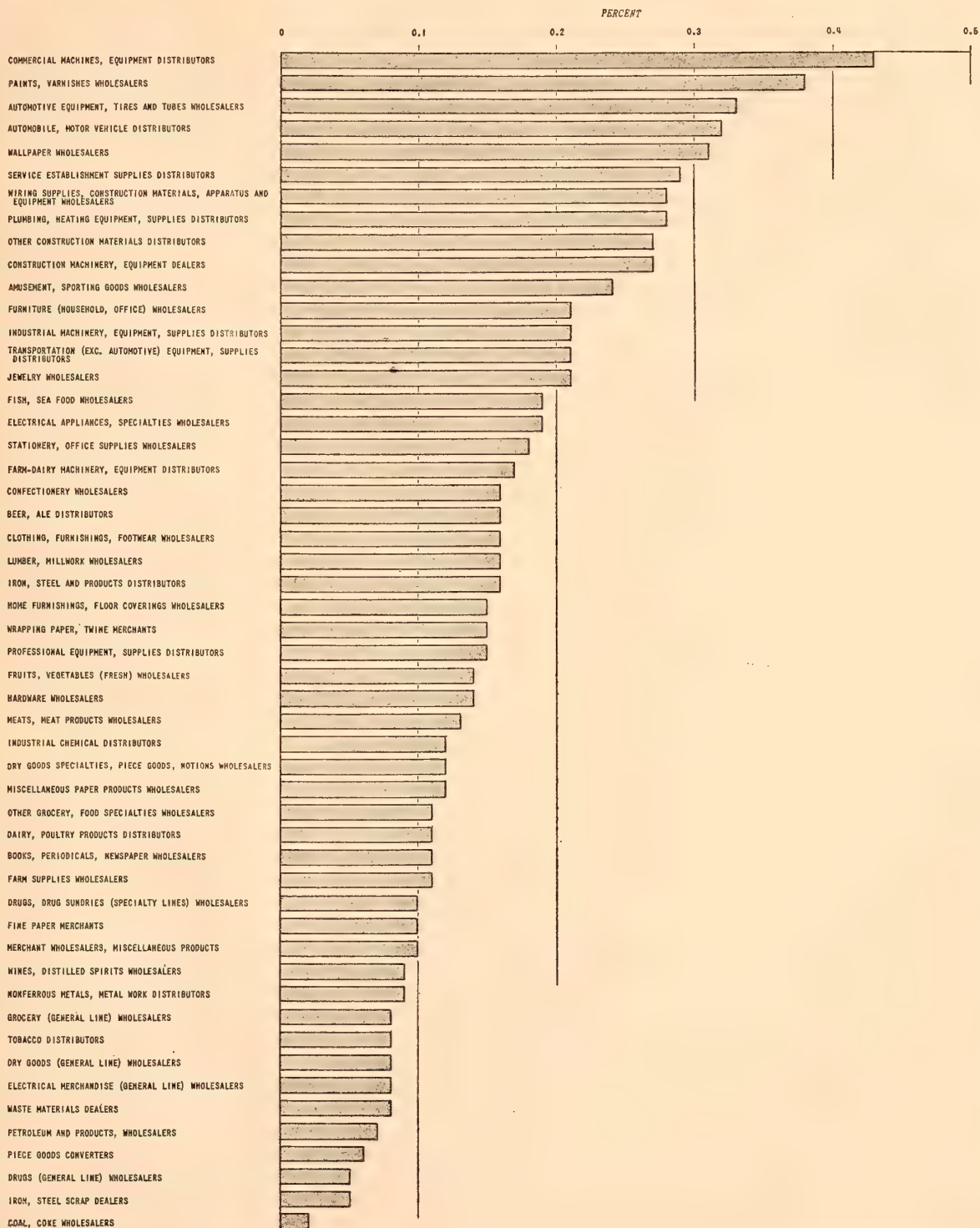
Credit sales.—Of the 146,518 merchant wholesalers in the country, 122,289 reported that at least a portion of their 1948 sales were on credit. Total sales of the 122,289 establishments amounted to \$73.7 billion, 85.5 percent of which was on credit. Similarly, 15,301 of the 15,716 manufacturers' sales branches reported that they sold on credit. Total sales of the 15,301 branches amounted to \$29.1 billion, 84.5 percent of which was on credit.

Credit sales as a percent of total sales of those extending credit varied considerably for merchant wholesalers by kind of business, but with few exceptions, notably cash-carry grocery wholesalers making some "time" sales, beer-ale wholesalers, and automobile and other motor vehicle wholesalers, credit represented more than one-half of their business. Approximately one-half of the kinds of business show credit sales, as defined above, accounting for 90 percent or more of their total business. Manufacturers' sales branches reported an even larger proportion of credit sales for most kinds of business than did merchant wholesalers.

TABLE F.—MEAT, MEAT PRODUCTS—NUMBER OF SERVICE WHOLESALERS, BY SALES SIZE AND OPERATING EXPENSE RATIOS

Operating expenses as a percent of sales: 1948	Establishments, total (number)	Number of establishments with 1948 sales of—				
		Under \$200,000	\$200,000–\$499,999	\$500,000–\$999,999	\$1,000,000–\$4,999,999	\$5,000,000 and over
United States, total.....	3,336	1,268	1,025	548	459	36
20 percent or more.....	188	142	26	10	10	.....
17-19.9 percent.....	111	54	42	11	4	.....
14-16.9 percent.....	225	110	62	26	26	1
11-13.9 percent.....	369	141	114	70	44	.....
9-10.9 percent.....	461	187	148	69	55	2
7-8.9 percent.....	500	167	159	100	71	3
5-6.9 percent.....	563	172	183	117	80	6
Less than 5 percent.....	919	295	286	145	169	24

CHART 5.—MERCHANT WHOLESALERS—BAD DEBT LOSSES AS PERCENTAGE OF CREDIT SALES: 1948



Receivables.—Accounts and notes receivable resulting from the sale of merchandise, and held by merchant wholesalers at the end of 1948, amounted to 8.4 percent of credit sales during the year. This would indicate receivables turnover at the rate of approximately once a month. End-of-year receivables of manufacturers' sales branches represented 9 percent of their credit sales during 1948, a slightly higher ratio than for merchant wholesalers. As might be expected end-of-year receivable ratios varied considerably by kind of business ranging, for merchant wholesalers, from a low of 3.2 percent for retailer-cooperative grocery wholesalers to a high of 19.3 percent for general-line jewelry wholesalers. Variations by kind of business were greater for manufacturers' sales branches than for merchant wholesalers, ranging from a low of 3.1 percent for meat packer sales branches to a high of 40 percent for sales branches of laundry, dry cleaning equipment manufacturers.

Receivables of both merchant wholesalers and manufacturers' sales branches were higher at the end than at the beginning of the year 1948. They were up 6.5 percent in the case of merchant wholesalers and 3.4 percent for sales branches.

Bad debt losses.—Bad debt losses (receivables written off during 1948 as uncollectible) represented 0.14 percent of credit sales for merchant wholesalers and 0.04 percent for manufacturers' sales branches. The loss ratio for merchant wholesalers varied considerably by kind of business or trade, ranging from a low of 0.01 percent for railroad equipment and supplies distributors to a high of 0.61 percent for store machines, fixtures distributors. Losses of manufacturers' sales branches ranged from a low of less than 0.01 percent for a number of kinds of business to a high of slightly more than 1 percent for books, periodicals, and newspapers.

Number of credit accounts.—Merchant wholesalers doing a credit business averaged 300 credit accounts per establishment compared with 592 credit accounts per manufacturers' sales branch. Average 1948 credit sales per credit account amounted to \$1,873 for merchant wholesalers and \$2,842 for manufacturers' sales branches. Considerable variation may be noted by kind of business in table 3A, both in number of credit accounts and in average 1948 credit sales per account.

As indicated above, credit data for merchant wholesalers are cross tabulated in table 3C by sales size and by number of credit accounts. For each size group the number of establishments, bad debt loss ratios (losses expressed as a percent of credit sales), average annual credit sales per account, and average number of credit accounts are presented by kind of business for the United States as a whole.

Information in this table may be summarized as follows: Bad debt loss ratios tend to bear an inverse relationship to size as measured by annual credit sales volume. Larger establishments in general tend to have lower bad debt loss ratios than smaller ones. For example, the loss ratios decreased from 0.36 percent for mer-

chant wholesalers with credit sales of less than \$200,000 per year to 0.26 percent for those in the \$200,000–\$499,999 bracket, to 0.19 percent for those in the \$500,000–\$999,999 bracket, and to 0.09 percent for those in the \$1,000,000-and-over bracket. Within credit-sales-size brackets the pattern of bad debt losses varies considerably by size as measured in terms of number of credit accounts with some tendency toward a decline in losses for establishments with the smaller number of accounts.

Sales by Class of Customer

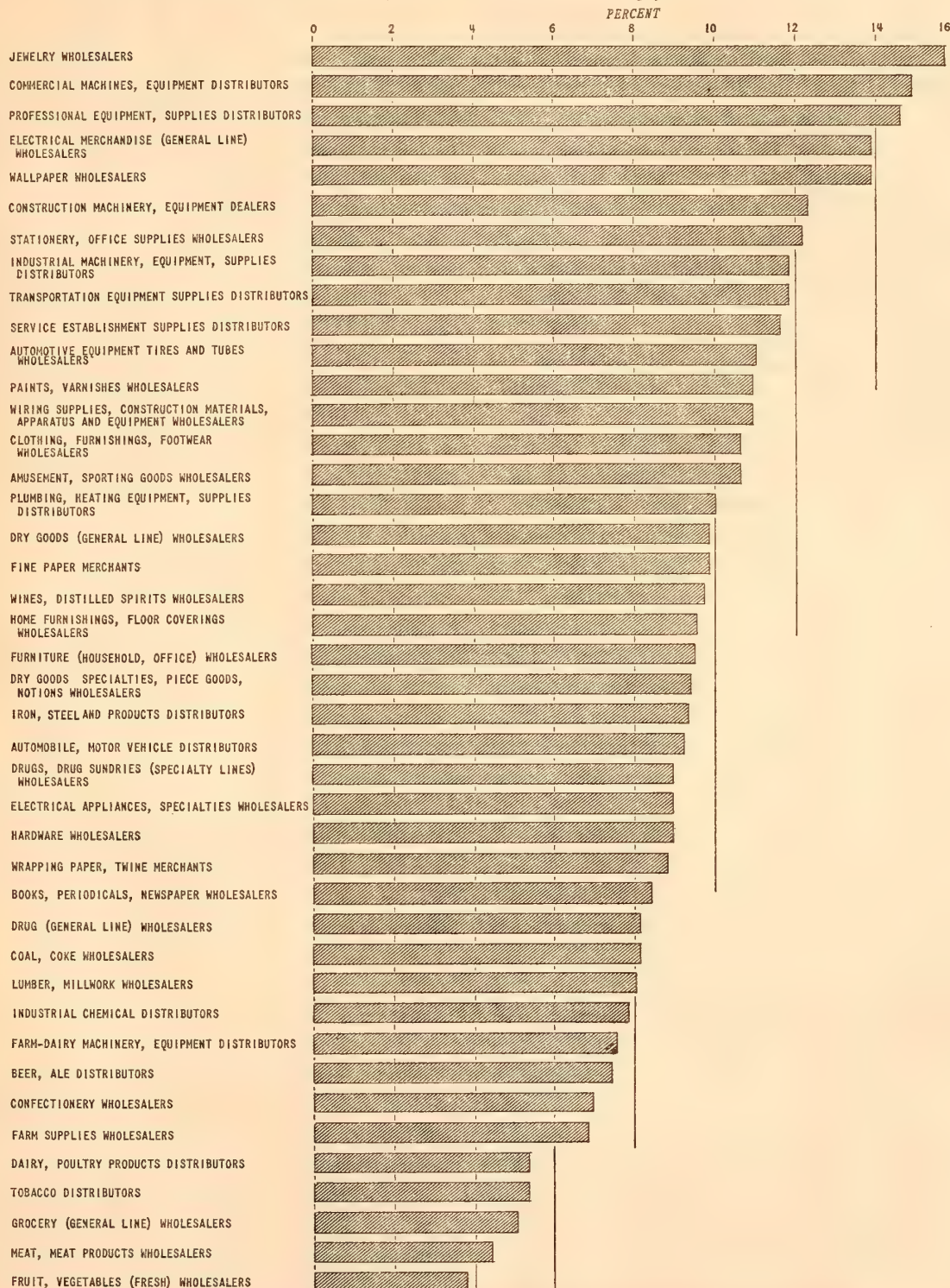
Each of the five report forms used in enumerating wholesale establishments (see reproductions in appendix G of this volume) provided for reporting 1948 sales by class of customer. Four of the five forms provided for reporting separately: sales to retailers; sales to industrial, institutional, professional, and other similar type of end users; sales to wholesale organizations; sales to household consumers and individual users (retail sales); and export sales. These five classifications were designed to encompass all sales. Form 32, the one used in enumerating petroleum bulk stations and terminals, provided for only a two-way break: sales to resellers and sales to consumers or users. Terms used in this inquiry are described more fully in appendix F.

Findings of these inquiries are presented in tables 4A and 4B of this volume. Table 4A is a summary for the United States by type of operation and kind of business. Table 5B presents class-of-customer information for each of the 32 standard metropolitan areas with 500,000 inhabitants or more. Table G, below, presents a comparative summary, by type of operation, of sales by class of customer, 1948, 1939, and 1935. Similar information was not developed in the first Business Census covering the year 1929.

Class-of-customer information was generally available from book records, or on the basis of reliable estimates. Records of assistance in supplying this information included among others: sales by functional discounts; State sales tax reports, particularly in States with differential functional ratios; export declarations; and farm accounts. The extent to which establishments supplied this information for any particular classification is indicated in the tables by a comparison between the entry in the column "All establishments—sales, entire year" and the corresponding entry "Establishments analyzing sales . . . sales, entire year." For most classifications the analysis is 90 percent or more complete.

Of the total \$79.8 billion sales of merchant wholesalers, \$75.8 billion, or 95.1 percent, was analyzed by class of customer. The \$75.8 billion was distributed as follows: 46.9 percent, or less than one-half, to retailers; 31.8 percent, or slightly less than one-third, to industrial and similar end users; 13.7 percent to wholesale organizations, presumably duplicated elsewhere in Wholesale Trade; 1.6 percent to home or individual users (retail sales); while 6.0 percent represented exports. Histori-

CHART 6.—MERCHANT WHOLESALERS—END-OF-YEAR RECEIVABLES AS A
PERCENT OF CREDIT SALES: 1948



cally the portion of sales to retailers declined from 59.2 percent in 1935 to 59.0 in 1939 and to 46.9 percent in 1948. Relative increases are noted historically in other customer classes, except the household consumers classification. Sales to industrial, commercial, and institutional users increased from 23.7 percent of the total in 1939 to 31.8 percent in 1948.

Manufacturers' sales branches and offices recorded relatively little change in sales by class of customer, postwar 1948 compared with prewar 1939; but, like merchant wholesalers, sales to retailers showed a relative decline since 1935, offset by increases for all other customer classes. Approximately one-third of their 1948 sales was to retailers, two-fifths to industrial and similar end users, and one-fourth to wholesale organizations.

Petroleum bulk stations and terminals reported that five-eighths of their 1948 sales were to resellers and three-eighths to users. The portion going to users increased substantially 1948 over 1935.

As expected, agents and brokers sell primarily to, or buy for, industrial users and wholesale organizations. Only about one-sixth of their transactions in 1948 were with retailers, and minor portions with home consumers

and for export. Sales to, or purchases for, industrial users recorded relative gains 1948 over 1935, offset by declines in sales to retailers and sales to wholesale organizations.

Wholesale organizations constituted the principal customer of assemblers of farm products, taking 51.8 percent of their 1948 sales. Industrial users were second with 32.6 percent of their sales, followed by other customer classes with lesser portions. Sales to industrial users recorded relative increases historically, offset by a decline in sales to retailers.

Findings in table G, below, may be summarized briefly as follows: Retailers constituted the most important class of customer for only two of the five major type-of-operation groups—merchant wholesalers and petroleum bulk stations, terminals. Each of the five major type groups recorded relative decreases in sales to retailers historically. As customers of wholesale establishments, the importance of industrial and similar end users is increasing. For most classifications, retail sales of wholesale establishments are relatively unimportant. "Export sales" represent but a small portion of the total and show a tendency to fluctuate from one census year to another.

TABLE G.—COMPARATIVE SUMMARY OF SALES BY CLASS OF CUSTOMER: 1948, 1939, AND 1935

Type of operation and census year	All establishments ¹		Sales analyzed by class of customer					
	Number	Sales, entire year (\$1,000)	Sales, entire year (\$1,000)	Sales (as percent of total sales analyzed)				
				To retailers (percent)	To industrial users (percent)	To wholesale organizations (percent)	To household consumers (percent)	For export (percent)
Merchant wholesalers:								
1948.....	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
1939 ²	100,961	22,537,832	20,381,963	59.0	23.7	10.9	1.9	4.5
1935 ²	88,931	17,661,691	15,905,271	59.2	24.9	10.2	1.9	3.8
Manufacturers' sales branches and offices, combined:								
1948.....	23,768	52,738,577	51,154,221	31.3	42.7	23.0	0.4	2.6
1939 ²	17,926	14,253,609	12,628,980	31.6	43.2	23.1	0.4	1.7
1935 ²	15,830	11,066,088	9,110,062	41.5	37.8	19.4	0.3	1.0
Petroleum bulk stations, terminals:								
1948.....	29,451	³ 9,000,370	³ 6,522,646	⁴ 64.1	⁵ 35.9	(¹)	(¹)	(¹)
1939.....	30,825	³ 2,942,982	³ 1,903,472	⁴ 74.0	⁵ 26.0	(¹)	(¹)	(¹)
1935.....	27,333	2,704,047	1,379,520	73.3	9.9	8.4	8.0	0.4
Agents and brokers:								
1948.....	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
1939.....	⁶ 20,903	⁶ 11,201,035	⁶ 9,839,969	16.8	35.8	39.5	0.7	7.2
1935.....	18,147	8,908,076	6,697,013	21.0	34.9	39.4	0.1	4.6
Assemblers (mainly farm products):								
1948.....	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
1939.....	⁶ 29,122	⁶ 3,088,571	⁶ 2,698,058	13.5	21.3	54.2	6.2	4.8
1935.....	26,515	2,463,011	1,773,701	12.7	29.5	60.0	4.1	3.7

¹ Including those not analyzing sales by class of customer.

² 1939 and 1935 data not revised for minor scope changes.

³ Excluding taxes.

⁴ Entry under "To retailers" represents sales to all types of resellers.

⁵ Entry under "To industrial users" represents all sales to users or consumers.

⁶ Cooperative sales agencies were included with assemblers in 1939 but with agents and brokers in 1948. Their sales totaled \$579,000,000 in 1939 and \$1,255,000,000 in 1948. These establishments were not separately identified in 1935.

Legal Form of Organization

Approximately one-half, or 49.9 percent, of the 243,366 wholesale establishments in the United States in 1948, were operated as incorporated businesses, approximately one-third were sole proprietorships, one-sixth were partnerships, and a small number were classified as "other forms," which include such miscellaneous ownership types as nonincorporated cooperative associations, receiverships, estates, etc.

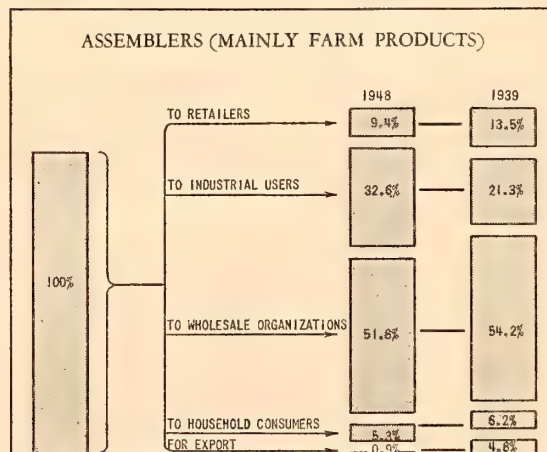
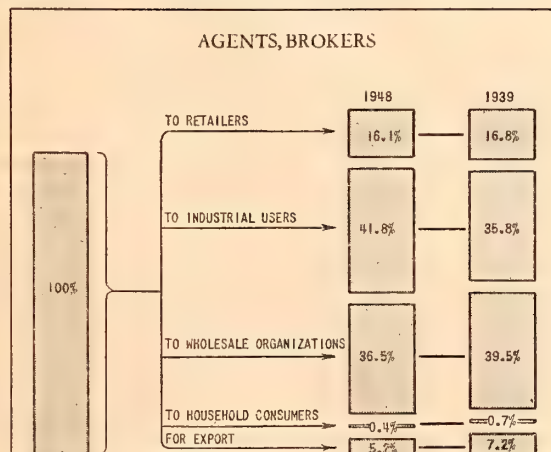
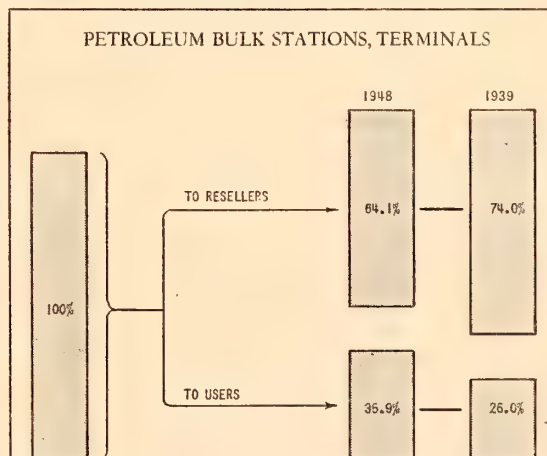
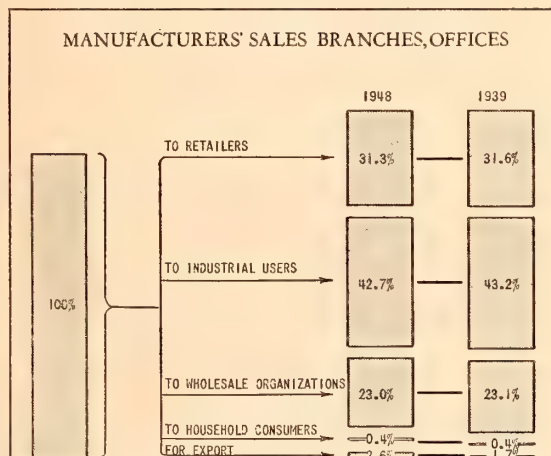
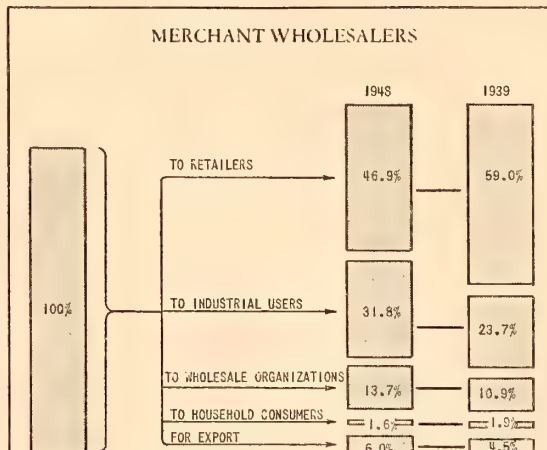
Incorporated businesses accounted for 75.7 percent of sales of all wholesale establishments, followed in turn by 12.8 percent for partnerships, 10.7 percent for sole proprietorships, and 0.8 percent for "other forms." In terms of sales, corporate businesses represented the most important legal form for each of the five type-of-operation groups, both in prewar 1939 and postwar 1948. In 1948 they contributed approximately three-fourths of the sales of merchant wholesalers, almost all, 99.5 percent, of the business of manufacturers' sales branches

CHART 7.—WHOLESALE ESTABLISHMENTS—DISTRIBUTION OF SALES, BY CLASS
CUSTOMER: 1948 AND 1939

(SALES ANALYZED = 100%)

TOTAL SALES AND SALES ANALYZED BY CLASS OF CUSTOMER				
Type of operation	1948 (Million dol's)		1939 (Million dol's)	
	Total sales	Sales analyzed	Total sales	Sales analyzed
Merchant wholesalers....	79,767	75,838	22,538	20,882
Manufacturers' sales branches, offices.....	52,739	51,154	14,254	12,629
Petroleum bulk stations, terminals.....	19,000	16,523	12,943	11,903
Agents, brokers.....	34,610	28,691	211,201	20,839
Assemblers (mainly farm products).....	10,958	10,053	23,089	22,698

¹ Excluding taxes.
² Cooperative sales agencies were included with assemblers in 1939 but with agents and brokers in 1948. Their sales totaled \$579 million in 1939 and \$1,255 million in 1948.



and offices, 90 percent for petroleum bulk stations, terminals, and about one-half of the sales of agents and brokers, and also of assemblers. Their portion of total sales remained about the same for each of the type groups 1948 compared with 1939 except in the case of assemblers, where corporations registered an increase from 37.1 percent to 53.6 percent.

In terms of number of 1948 establishments, corporations also constituted the most important legal form

for all but one of the five major type groups—agents and brokers, where sole proprietorships predominated by operating 55.8 percent of the establishments. Sole proprietorships operated 48.9 percent of the establishments classified as assemblers in 1939 but by 1948 were outnumbered by corporations.

Legal form data are presented in table 5A for the United States as a whole by type of operation and kind of business, and in summary for each State in table 5B.

TABLE H.—COMPARATIVE SUMMARY OF ESTABLISHMENTS AND SALES BY LEGAL FORM OF ORGANIZATION: 1948, 1939, AND 1929

Type of operation and census year	Establishments					Sales				
	Total (number)	Individual proprietorships, percent of total	Partnerships, percent of total	Corporations, percent of total	Other forms, percent of total	Total, entire year (\$1,000)	Individual proprietorships, percent of total	Partnerships, percent of total	Corporations, percent of total	Other forms, percent of total
Total, all types:										
1948.....	243,366	31.8	17.6	49.9	0.7	188,688,801	10.7	12.8	75.7	0.8
1939.....	200,573	36.5	12.7	48.6	2.2	55,265,640	12.6	10.8	74.2	2.4
1929.....	169,702	30.9	12.7	52.6	0.8	69,291,548	10.8	11.6	74.2	3.4
Merchant wholesalers:										
1948.....	146,518	36.2	21.8	41.7	0.3	79,766,589	11.0	14.6	73.8	0.6
1939.....	101,627	41.7	16.6	41.4	0.3	23,641,924	12.9	12.2	73.8	1.1
Manufacturers' sales branches, offices:										
1948.....	23,768	1.5	1.4	96.9	0.2	52,738,577	0.1	0.3	99.5	0.1
1939.....	18,096	0.9	1.2	97.9	(²)	13,526,202	0.3	0.4	99.3	(²)
Petroleum bulk stations, terminals:										
1948.....	29,451	13.3	6.1	79.7	0.9	10,615,650	6.1	3.9	89.7	0.3
1939.....	30,825	12.4	4.8	80.8	2.0	3,807,908	5.9	3.2	90.0	0.9
Agents and brokers:										
1948.....	24,361	55.8	21.0	23.0	0.2	34,610,092	25.0	27.9	46.6	0.5
1939.....	20,903	60.5	15.0	24.3	0.2	11,201,035	26.7	23.0	49.7	0.6
Assemblers (mainly farm products):										
1948.....	19,268	33.8	19.0	42.3	4.9	10,957,893	19.0	20.4	53.6	7.0
1939.....	29,122	48.9	12.9	26.4	11.8	3,088,571	21.6	11.1	37.1	30.2

¹ 1939 data not revised for minor scope changes.

² Less than 0.05 percent.

Size by Number of Employees

Data for wholesale establishments, classified by size based on the number of paid employees during the workweek ended nearest November 15, 1948, are presented in chapter 6. The chapter includes two tables: Table 6A is a summary for the United States, type-of-operation groups by kind of business, while table 6B presents a summary for each State by employee size. Data for the country as a whole are summarized in table I, below. Data in this table are limited to "wholesale establishments" and do not cover "administrative offices, auxiliary units." An explanation of terms is given in appendix F.

A total of 2,555 wholesale establishments had 100 or more employees as of November 15, 1948. As a group these 2,555 establishments accounted for one-fifth of all paid personnel at that time and had an annual payroll totaling \$1.7 billion, or 21.4 percent of the total for all wholesale establishments.

On the other extreme 36,682 establishments had no paid employees as of mid-November, 1948. A total of 42,602 proprietor-owners, however, were actively engaged in these businesses. Many of these establishments had paid employees at other times of the year as indicated by the fact that while they had no payroll for the workweek ended nearest November 15, their total payroll for the year 1948 amounted to \$25 million.

Payroll for the workweek ended nearest November 15, all employee-size groups combined, averaged over \$64 per paid employee. The weekly average was about the same for all employee-size groups except in the lower brackets where the number of active proprietors, not included in paid employees, is most significant.

Trucks, Truck-Tractors, Trailers

Four of the five report forms used in enumerating wholesale businesses provided for reporting number of trucks, truck-tractors, and trailers operated in December 1948. The inquiry did not appear on Form BC-33, used in enumerating merchandise brokers and agents; for, as a rule, they do not handle the merchandise sold. Provision was made for reporting the number of trucks and truck-tractors by manufacturers' rated capacity as follows: Under 1½ tons; 1½ tons; over 1½ tons, under 5 tons; and 5 tons and over; also provision was made for reporting the number of semitrailers and trailers. Results of this inquiry are presented in chapter 7 which includes three tables: Table 7A, United States Summary, type groups by kind of business; table 7B, United States Summary by geographic divisions and States; and table 7C, each State by type of operation and kind of business. The data are limited to company-operated (private carrier) vehicles owned or leased and do not include contract or common carrier vehicles. A summary for the United States by

TABLE I.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS

Employee-size group ¹	Establishments (number)	Sales, entire year		Payroll, entire year		Active proprietors, ² November (number)	Paid employees and payroll, workweek ended nearest Nov. 15			
		Amount (\$1,000)	Percent of total	Amount (\$1,000)	Percent of total		Paid employees		Payroll	
							Number	Percent of total	Amount	Average per employee
United States, total	243,366	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	\$153,223,967	\$64
No paid employees	36,682	4,630,719	2.4	25,071	0.3	42,607				
1 paid employee	34,670	6,637,318	3.5	93,629	1.2	27,999	34,670	1.4	1,741,707	50
2 paid employees	29,489	8,628,639	4.6	171,163	2.1	21,173	58,978	2.5	3,292,486	56
3 paid employees	23,064	8,251,248	4.4	211,973	2.6	15,593	69,192	2.9	4,101,266	59
4 or 5 paid employees	30,566	14,741,208	7.8	439,857	5.5	19,092	136,055	5.7	8,412,611	62
6 or 7 paid employees	19,792	12,294,877	6.5	422,702	5.3	11,379	127,476	5.3	8,074,255	63
8 or 9 paid employees	12,493	9,447,767	5.0	364,380	4.6	6,279	105,304	4.4	6,889,547	65
10 to 19 paid employees	29,309	31,482,641	16.7	1,364,616	17.1	12,358	395,578	16.6	25,847,585	65
20 to 49 paid employees	19,463	40,452,979	21.5	1,983,515	24.8	5,806	577,568	24.3	37,930,369	66
50 to 99 paid employees	5,283	24,219,635	12.8	1,205,469	15.1	979	359,395	15.1	23,407,858	65
100 or more paid employees	2,555	27,901,770	14.8	1,708,338	21.4	255	518,573	21.8	33,526,283	65

¹ Based on total number of employees as of November 15, 1948.² Proprietors of unincorporated businesses.

type of operation and rated capacity is shown in table J, below.

Wholesale organizations, other than agents and brokers, operated 366,330 trucks, 26,762 truck-tractors, and 30,594 semitrailers and trailers, or a total of 423,686 road-type vehicles as of December 1948. Among the trucks, those with manufacturers' rated capacity of 1½ tons were most common, numbering 144,251. Merchant wholesalers differ from other types of operation in that they use more under-1½-ton trucks than any other size. "Over 1½ tons, under 5 tons" constituted the most common type of truck-tractor in total and for each of the four type groups.

Of the 146,518 merchant wholesalers in the country, 78,910 or 53.9 percent, each reported that they operated one or more trucks, truck-tractors, or trailers during December 1948. The 78,910 establishments reported a total of 237,774 trucks, 14,503 truck-tractors, and 17,003 trailers and semitrailers, or a total of 269,280 vehicles, an average of 3½ per establishment. In the count of trucks, dairy and poultry products wholesalers ranked first among the kinds of business with 38,684, beer and ale distributors ranked second with 20,269, followed in turn by fruit and vegetable wholesalers with 17,662, and general-line grocery wholesalers with 15,993 trucks.

Less than one-half of manufacturers' sales branches

(with stocks)—6,537 of 15,716—reported a total of 32,350 vehicles or an average of approximately 5 per sales branch. Each of the 29,451 petroleum bulk stations and terminals reported one or more trucks, truck-tractors, or trailers for a total of 91,271 vehicles—an average of 3 per establishment. Among the types of operation, petroleum bulk stations and terminals constituted the principal user of truck-tractors and trailers, 8,761 of the former and 9,066 of the latter having such vehicles. 9,226 of the assemblers of farm products reported that they operated 26,445 vehicles in December, or an average of slightly fewer than 3 per establishment.

Miscellaneous Subjects

This discussion reviews briefly findings derived from chapter 8. The chapter includes nine tables, as listed below, each table presenting statistics on a limited phase of Wholesale Trade.

Table No.	Subject
8A.....	City size.
8B.....	Firm size.
8C.....	Date acquired, or established.
8D.....	Detailed types of operation.
8E.....	Voluntary group grocery wholesalers.
8F.....	Retailer-cooperative grocery wholesalers.
8G and 8H.....	Transactions by agents and brokers.
8J.....	Kinds of business by States.

TABLE J.—NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED BY WHOLESALE TRADE FIRMS, DECEMBER 1948

[Includes vehicles operated from administrative offices and auxiliary units as well as those at wholesale establishments]

Type of equipment and rated capacity	Total	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Assemblers (mainly farm products)
Trucks, total	366,330	238,396	31,579	74,425	21,930
Manufacturers' rated capacity:					
Under 1½ tons.....	126,885	95,237	10,798	14,064	6,766
1½ tons.....	144,251	84,674	13,310	36,342	9,925
Over 1½ tons, under 5 tons.....	78,911	49,278	6,354	18,491	4,788
5 tons and over.....	16,283	9,207	1,117	5,508	451
Truck-tractors, total	26,762	14,553	1,276	8,942	1,991
Manufacturers' rated capacity:					
Under 1½ tons.....	789	604	34	96	55
1½ tons.....	3,895	2,368	285	839	403
Over 1½ tons, under 5 tons.....	13,493	7,560	492	4,261	1,180
5 tons and over.....	8,585	4,021	465	3,746	353
Semitrailers and trailers	30,594	17,085	1,655	9,277	2,577

City size.—Wholesale establishments are grouped in table 8A according to the size of the city (based on preliminary 1950 population counts) in which they are located. The table presents basic information on number of establishments, sales, expense-as-percent-of-sales ratios, payroll, employment, and stocks by type-of-operation groups, kind of business, and city size. A brief summary is presented in table K below.

A total of 88,830 of the 243,366 wholesale establishments in the country in 1948 were located in cities of 500,000 inhabitants or more. These 88,830 establishments accounted for 51.7 percent of the sales, 49.1 percent of the 1948 payroll, and 42.0 percent of the paid employees of all wholesale establishments for that year. In contrast the 18 cities in this size bracket contained only 17.5 percent of the country's population in 1950.

Concentration of Wholesale Trade in the larger cities is further illustrated by the fact that 131,491, or more than one-half of all establishments, were located in the 106 cities of 100,000 inhabitants or more. Establishments in these cities accounted for almost three-fourths, 73.3 percent, of the sales, 72.7 percent of the annual payroll, and 65.8 percent of the paid employees of all wholesale establishments. However, these cities contained only 29.2 percent of the population of the country. As shown in table A, above, if the measure is based on metropolitan areas rather than cities, the concentration is even greater.

Of the total of 243,366 wholesale establishments, 41,838 were located in incorporated places having less than 2,500 inhabitants, or in unincorporated places and rural areas. These establishments—chiefly petroleum bulk stations and assemblers of farm products—recorded 8.4 percent of the sales, 6.2 percent of annual payroll, and 9.0 percent of the paid employees of wholesale establishments, contrasted with 42.9 percent of the country's population. It should be observed that in census results all sales, payroll, and employment (including traveling salesmen) are credited to the city or area in which the establishment from which the business is conducted is located. Consistent with the findings in table A, average weekly payroll per paid employee is

highest in the largest population centers and decreased with city size. Compared with the average of \$64 per week for the country as a whole, payroll for the workweek ended nearest November 15, 1948, amounted to \$74 in cities of 500,000 inhabitants or more. From this high it declined with the decrease in city size to \$47 in the next to the lowest city-size bracket.

Firm size.—Wholesale Trade is analyzed in table 8B according to the number of wholesale establishments under a single ownership into the following classifications: 1 wholesale establishment only; 2 establishments; 3 to 5 establishments; 6 to 9 establishments; 10 to 14 establishments; 15 to 24 establishments; 25 to 49 establishments; 50 to 99 establishments; and 100 or more wholesale establishments. Administrative offices and auxiliary units are included, but shown separately in the summary totals. A comparative summary by firm size, 1948 and 1939, limited to wholesale establishments, is given in table L, below. Data as shown in table L for the year 1939 are unadjusted for scope changes of 847 establishments and \$377 million sales. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Administrative offices and auxiliary units were omitted in 1939 but included in 1948. Scope changes are further explained in the introduction to the volume under the heading "Comparison of 1948 and 1939 Trade Scope."

The 243,366 wholesale establishments in the country in 1948 were operated by 181,745 different companies, firms, or other ownerships. More than two-thirds, or 172,142, of the 243,366 wholesale establishments in 1948 were owned by companies, concerns, or individuals who had only one wholesale establishment. Importance of the single-unit establishments is indicated by the fact that as a group they accounted for approximately one-half, 49.7 percent, of the sales of all wholesale establishments. On the other extreme 133 firms each operated 50 or more wholesale establishments. These

TABLE K.—SUMMARY OF WHOLESALE TRADE BY CITY SIZE

City-size group (number of inhabitants)	Establishments		Sales, entire year		Payroll, entire year		Active proprietors, ¹ November (number)	Paid employees and payroll, workweek ended nearest Nov. 15			
	Number	Percent of total	Amount (\$1,000)	Percent of total	Amount (\$1,000)	Percent of total		Employees		Payroll	
								Number	Percent of total	Amount	Average per employee
United States, total	243,366	100.0	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	\$153,223,967	\$64
Cities with a 1950 population of											
500,000 or more	88,830	36.5	97,649,201	51.7	3,919,702	49.1	59,723	1,001,481	42.0	73,841,637	74
100,000 to 499,999	42,661	17.5	40,683,677	21.6	1,889,703	23.6	24,999	567,116	23.8	36,248,134	64
50,000 to 99,999	15,303	6.3	10,293,528	5.4	531,301	6.6	9,335	171,304	7.2	10,278,964	60
25,000 to 49,999	14,491	5.9	8,257,671	4.4	440,418	5.5	9,059	146,750	6.2	8,458,405	58
10,000 to 24,999	17,684	7.3	8,041,189	4.3	390,063	4.9	12,635	145,379	6.1	7,570,095	52
5,000 to 9,999	12,381	5.1	4,536,442	2.4	188,582	2.4	9,500	77,745	3.3	3,772,125	49
2,500 to 4,999	10,178	4.2	3,439,857	1.8	135,554	1.7	7,949	58,526	2.4	2,756,556	47
Incorporated places fewer than 2,500 inhabitants, unincorporated places, and rural areas	41,838	17.2	15,787,236	8.4	495,190	6.2	30,290	214,488	9.0	10,208,051	48

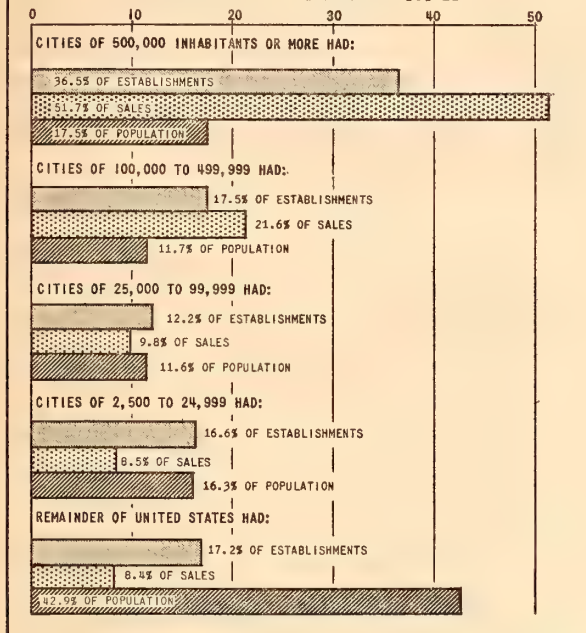
¹ Proprietors of unincorporated businesses.

133 firms as a group operated 30,126 establishments with sales amounting to approximately one-sixth, 17.2 percent, of the total.

CHART 8.—WHOLESALE TRADE—UNITED STATES, BY CITY SIZE: 1948

(POPULATION BASED ON 1950 ESTIMATES)

PERCENTAGE OF UNITED STATES TOTALS



All firm-size groups recorded increases in number of firms and in number of establishments, 1948 over 1939, with the largest increase in the single-establishment firms. Some slight changes are noted, however, in the portion of total sales accounted for by the various firm-size groups, with a slight tendency toward an increase in larger size brackets. Single-unit establishments—although their number increased by 35,255, or 82.4 percent of the total increase in establishment count—recorded a decrease from 52.1 percent to 49.7 percent of total sales.

On the other extreme, sales of firms operating 50 or more wholesale establishments increased from 14.0 percent to 17.2 percent of the total. Each of the firm-size groups from 1 through 10-14 establishments, except one, recorded some decrease in portion of total sales, 1948 compared with 1939, while all groups above this level recorded increases. Firms operating two wholesale establishments accounted for the same portion of sales in 1948 as in 1939—5.2 percent.

Data on number of firms are shown in table 8B at the summary level only, not by type of operation or kind of business. Firm size is based on the total number of wholesale establishments operated by a company during 1948, regardless of the type of operation or kind of business. For example, a company that may have operated a wholesale drug house, a wholesale hardware house, and two petroleum bulk stations was counted as one firm with four establishments. However, a company that operated one or more wholesale establishments and other establishments in business or industries other than wholesale, was classified by the number of wholesale establishments only.

Date acquired.—Census report forms provided for reporting for each wholesale establishment "Date of acquiring or establishing this business in this city under present ownership: (month) (year)." In tabulating the results of this inquiry, establishments which at the end of 1948 were operated by original owners were classified according to the date business was started. Others were classified according to the latest date the business changed ownership prior to the end of 1948. Change of name, without a change of the actual owners, was not considered change of ownership; neither was a change of location of the establishment within the same city, if it continued at the new location under the same ownership. However, a change in the legal form of organization, e. g., from partnership to corporation or a change from partnership to sole proprietorship, was considered a change in ownership; and the acquisition date reported was that of the latest change in legal form.

Findings of this inquiry are presented in table 8C for the country as a whole by type of operation and kind of business. Establishments are grouped histori-

TABLE L.—SIZE BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED BY COMPANY OR FIRM: 1948 AND 1939

[Sales are expressed as a percent of total for respective census year]

Number of wholesale establishments in company or firm	Companies or firms		Wholesale establishments		Sales as a percent of total	
	1948 (number)	1939 ¹ (number)	1948 (number)	1939 ¹ (number)	1948 (percent)	1939 ¹ (percent)
United States, total	181,745	144,788	243,366	200,573	100.0	100.0
1 wholesale establishment only	172,142	136,887	172,142	136,887	49.7	52.1
2 wholesale establishments	4,806	3,836	9,612	7,672	5.2	5.2
3-5 wholesale establishments	2,015	2,517	10,668	8,985	7.8	7.9
6-9 wholesale establishments	837	729	6,055	5,057	5.3	5.9
10-14 wholesale establishments	387	352	4,461	3,985	4.3	5.0
15-24 wholesale establishments	274	220	5,177	4,062	5.1	5.0
25-49 wholesale establishments	151	134	5,125	4,598	5.4	4.8
50-99 wholesale establishments	69		4,011		4.8	
100 or more wholesale establishments	74	113	26,115	29,187	12.4	14.0
Not stated				140		0.1

¹ 1939 data not revised for minor scope changes.

cally according to the time the business was acquired, or started, by 1948 owner. In addition to table 8C, a brief summary for the United States is presented by type of operation in table M, below.

Of the 243,336 wholesale establishments in the United States, 29,951, mostly establishments of multiunit organizations, failed to report this item of information. The following statements refer only to the 213,415 wholesale establishments that reported "date acquired" information and to the sales of these establishments.

Of the 213,415 wholesale establishments in the country at the end of the census year that reported this information 19,162, or 9 percent, either changed ownership during or were started in 1948. Approximately one-third, 31.5 percent, were acquired, or were started, by their 1948 owners since 1945. On the other extreme, 2,976 establishments operated continuously under the same ownership in the same city for more than 49 years, having been acquired by their 1948 owners prior to 1900.

Considering all types of establishments together, businesses started or acquired in 1948 accounted for 3.7 percent of the sales, and those operated under continuous ownership since 1945 accounted for 19.4 percent of sales. On the other extreme establishments operated continuously under the same ownership since 1899 contributed 4.4 percent of the sales and those operated under the same ownership for 21 years or more (acquired or started by 1948 owner prior to 1928) accounted for 20.3 percent of the total.

Large annual sales per establishment are generally associated with long operation under the same ownership. Establishments, all types of operation combined, acquired prior to 1900 by 1948 owners had an average annual sales

volume in 1948 of \$2,404,000. From this high, the average dropped rather consistently to \$529,400 for those started or taken over during the period 1946-47. Average sales of places of business established or acquired in 1948 amounted to only \$309,000, but many of these did not report for a full 12-months' operation.

Detailed types of operation.—Thirty-six detailed types of operation are identified in census findings on Wholesale Trade. Basic data on establishments, sales, expenses, payroll, and employment are presented separately for these detailed types in summary for the United States by kind of business in table 8D. Sequence or arrangement of the detailed types in the table, together with a statement of the number of kinds of business shown separately for each type, is shown below:

Type of operation	Number of kinds of business shown separately in table 8 D
Merchant wholesalers:	
Service wholesalers (domestic market):	
Wholesale merchants, jobbers.....	51
Converters (textile).....	1
Industrial distributors.....	10
Foreign trade merchants:	
Exporters.....	38
Importers.....	24
Limited-function wholesalers:	
Cash-carry wholesalers.....	11
Drop or direct-mill shippers.....	7
Wagon, truck distributors.....	10
Retailer-cooperative warehouses.....	4
Manufacturers' sales branches, offices:	
Sales branches (with stocks).....	178
Sales offices (without stocks).....	171

¹ See table 1E rather than table 3D.

TABLE M.—SUMMARY OF WHOLESALE TRADE, BY PERIOD ESTABLISHED OR ACQUIRED

[Sales are expressed as a percent of total sales of establishments reporting date acquired or established and as average sales per establishment]

Year or period business acquired (or established) by 1948 owner	Total, all types			Merchant wholesalers			Manufacturers' sales branches, offices		
	Establishments (number)	Average annual sales per establishment (\$1,000)	Sales, percent of total reporting date acquired	Establishments (number)	Average annual sales per establishment (\$1,000)	Sales, percent of total reporting date acquired	Establishments (number)	Average annual sales per establishment (\$1,000)	Sales, percent of total reporting date acquired
United States, total.....	243,366	775		146,518	544		23,768	2,219	
Reporting date acquired, total.....	213,415	759	100.0	133,185	540	100.0	17,514	2,222	100.0
1948.....	19,162	309	3.7	13,486	203	3.8	1,045	861	2.3
1946-1947.....	48,025	529	15.7	34,603	380	18.2	2,480	1,487	9.5
1942-1945.....	31,131	573	11.0	21,034	402	11.7	1,928	1,550	7.7
1938-1941.....	25,725	605	9.6	16,308	442	10.0	1,889	1,604	7.8
1934-1937.....	21,113	814	10.6	12,819	570	10.2	2,008	2,385	12.3
1930-1933.....	17,093	872	9.2	9,362	629	8.2	1,486	2,304	8.8
1920-1929.....	30,560	1,054	19.9	14,876	886	18.3	3,818	2,360	23.1
1900-1919.....	17,640	1,456	15.9	8,807	1,206	14.8	2,380	3,783	23.1
Prior to 1900.....	2,976	2,404	4.4	1,890	1,829	4.8	480	4,350	5.4
Date not reported.....	29,951	894		13,333	584		6,254	2,210	
Petroleum bulk stations, terminals				Agents, brokers			Assemblers (mainly farm products)		
United States, total.....	29,451	360		24,361	1,421		19,268	569	
Reporting date acquired, total.....	24,202	397	100.0	22,136	1,442	100.0	16,378	578	100.0
1948.....	946	200	2.0	2,418	705	5.3	1,267	305	4.1
1946-1947.....	2,568	266	7.1	5,440	1,192	20.3	2,934	486	15.0
1942-1945.....	1,878	320	6.2	3,611	1,241	14.0	2,680	498	14.1
1938-1941.....	2,509	351	9.1	2,890	1,121	10.2	2,129	560	12.6
1934-1937.....	2,606	420	11.4	2,111	1,480	9.8	1,569	661	9.3
1930-1933.....	3,452	414	14.9	1,715	1,908	10.3	1,068	825	9.3
1920-1929.....	7,072	380	28.0	2,540	2,210	17.6	2,250	769	18.3
1900-1919.....	2,900	862	17.0	1,240	2,342	9.1	2,313	658	16.1
Prior to 1900.....	271	1,513	4.3	167	6,474	3.4	168	696	1.2
Date not reported.....	5,249	192		2,225	1,209		2,890	516	

Type of operation	Number of kind of busi- ness shown separately in table 8 D
Petroleum bulk stations, terminals:	
Independent bulk stations.....	1 1
Commission stations.....	1 1
Salary, salary-commission stations.....	1 1
Cooperative bulk stations.....	1 1
Distributing terminals.....	1 1
Agents, brokers:	
Auction companies.....	8
Brokers (merchandise):	
Representing sellers.....	27
Representing buyers.....	17
Commission merchants.....	24
Export agents.....	24
Import agents.....	11
Manufacturers' agents:	
With stocks.....	20
Without stocks.....	22
Selling agents.....	23
Purchasing agents, resident buyers.....	6
Cooperative buying agencies.....	1
Cooperative sales agencies.....	4
Assemblers (mainly farm products):	
Assemblers (dealing on own account).....	14
Commission buyers.....	13
Cooperative marketing associations.....	14
Cream stations.....	1
Country grain elevators:	
Independent.....	1
Line.....	1
Cooperative.....	1
Packers, shippers.....	4

¹ See table 1E rather than table 8D.

Descriptions of the above classifications are given in appendix B.

Voluntary groups, retailer cooperatives.—Some characteristics of two of the newer types of operation—voluntary group wholesalers and retailer cooperative warehouses—in the wholesale grocery trade are measured in tables 8E and 8F. The information was developed from replies to inquiries 2 (c) and 2 (d) of Form BC-30, Census of Business: 1948. (See reproductions in appendix G.) Terms used in this table are explained in appendix F.

Tables 8E and 8F present basic data on establishments, sales, expenses, payroll, personnel, and stocks for the United States as a whole and for Census geographic divisions. Establishments are grouped under geographic areas according to the percentage of their 1948 sales to retail members of the group; i. e., according to group participation. Findings of these tables may be summarized briefly as follows: The great majority of sales, for those reporting this information, of retailer-owned wholesalers in the grocery trade is to retail members of the group. The portion of total sales of voluntary group wholesalers to retail members varies widely, but in general the larger the participation the smaller the expenses-to-sales ratios of the wholesaler.

The importance of these two types of operation in the wholesale grocery trade is indicated in table 1E, page 1.10 of this volume.

Transactions by agents and brokers.—The Census definition of agents and brokers, based on the definition in the Standard Industrial Classification Manual, Volume II, includes in Wholesale Trade businesses primarily engaged in negotiating sales (or purchases) for the account of others on a commission basis. Many of them also conduct some business on their own account—"jobbing" business. "Sales" as shown in Census publications on Wholesale Trade for agents and brokers represents the total selling value of the goods in transactions negotiated for others, their principals, plus any sales on their own account. Tables 8G and 8H provide a measure of the two types of transactions. Table 8G presents a summary for the United States by kind of business and table 8H presents data separately for each standard metropolitan area with 1,000,000 inhabitants or more, by kind of business.

Agents and brokers who also did some jobbing business are distinguished in the tables from those operating exclusively on an agency basis. Not all respondents segregated their sales between agency and jobbing, hence those not making the segregation are shown as a separate classification. Therefore, three classifications are distinguished: (a) those negotiating transactions for others on an agency basis only, (b) those negotiating transactions for others and also buying and selling on their own account, and (c) those that did not report the analysis. In many instances it was necessary to combine classifications to avoid disclosure of individual operations. A summary of the information in table 8G is presented in table N, below.

Of the 24,361 wholesale establishments operated by wholesale agents and brokers, 17,976 reported that all of their 1948 business was on an agency basis; i. e., that they did not buy and sell on their own account. Transactions of these establishments amounted to \$26.8 billion during the census year. Three thousand, nine hundred and twenty-three establishments reported varying amounts, but not to exceed 50 percent of the total, of sales on their own account. Total "sales" of this group amounted to \$5.4 billion; \$691 million, or 12.8 percent, of which was on their own account. Of the total, 2,462 establishments with sales amounting to \$2.4 billion failed to report whether or not they did any jobbing business.

Kinds of business by States.—Published bulletins of the 1948 Census of Business included a series of 51 trade releases—Release Series BC-2-W—each presenting basic data on number of establishments, sales, expenses, payroll, personnel, and stocks for one or more kinds of business, by geographic divisions and States. Most of the 51 releases represented a rearrangement of information that appears in the State tables—table 101, Volume V, Census of Business: 1948. Eighteen of the 51 releases

WHOLESALE TRADE

TABLE N.—WHOLESALE AGENTS AND BROKERS

Class of agent, broker	Establishments (number)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹	
		Total (\$1,000)	For others (\$1,000)	For own ac- count (\$1,000)	Amount (\$1,000)	Percent of trans- actions nego- tiated for others
All agents, brokers, United States, total.....	24, 361	34, 610, 092	n. a.	n. a.	894, 395	n. a.
Negotiating for others only.....	17, 976	26, 843, 397	26, 843, 397	n. a.	663, 274	2.5
Negotiating for others and for own account.....	3, 923	5, 402, 779	4, 711, 911	690, 868	162, 785	3.5
Not reporting analysis.....	2, 462	2, 363, 916	n. a.	n. a.	68, 336	n. a.

n. a. Not available or not applicable.

¹ On sales (or purchases) negotiated for others.

presented new information, information included in the State tables in broad trade classifications but not shown separately for individual kinds of business. Data from the 18 releases, covering the following 21 kinds of business are reproduced, with some modifications, in table 8J:

Barber, Beauty Supply Houses.
Commercial Refrigeration Equipment Supply Houses.
Dental Supply Houses.
Electrical Merchandise Wholesalers (General Line).
Electrical Wiring Supplies, Equipment Distributors.
Hardware Wholesalers (General Line).
Hardware Wholesalers (Specialty Line).
Heating Equipment Wholesalers.
Heating-Plumbing Equipment Wholesalers (General Line).
Hosiery, Underwear Wholesalers.
Laundry Supply Houses.
Leather and Shoe Findings Jobbers.
Oil Well Supply Houses.
Optical Goods Wholesalers.
Paint (With Glass, Wallpaper) Wholesalers.
Restaurant, Hotel Equipment Supply Houses.
School Supply Houses.
Shoe Wholesalers.
Surgical, Medical, Hospital Supply Houses.
Voluntary Group Grocery Wholesalers.
Wholesale Florists.

Alaska and Hawaii

In addition to the continental United States, the 1948 Census of Business also covered the Territories of Alaska and Hawaii. Information published on Wholesale Trade

for these Territories is similar to that presented for States.

Basic data on number of wholesale establishments, sales, expenses, payroll, employment, and stocks are shown for each of the Territories as a whole by type of operation and kind of business in table 101. Data are shown in table 103 for judicial divisions in the case of Alaska and for counties in Hawaii. In each instance information is shown separately for cities of 5,000 inhabitants or more. Table 104 presents the basic information for each division or county with 50 or more wholesale establishments, by kind of business. Tables 101, 103, and 104 appear in Volume V, Census of Business 1948, Wholesale Trade, Area Statistics. Table 102 does not appear in this series as neither Territory contains any of the 147 standard metropolitan areas for which data are shown in 1948 Census of Business volumes. Summary information from table 101 is presented by type-of-operation groups in the accompanying table O.

There were 111 wholesale establishments in the Territory of Alaska in 1948 with sales amounting to \$32.2 million and a total payroll for the census year. Paid employees of the 111 establishments numbered 460 during the workweek ended nearest November 15, 1948, at an average wage of \$60 for the week. Hawaii had 702 wholesale establishments with sales totaling \$480.7 million and a total payroll for the year of \$27.8 million. Payroll for the 8,221 paid employees of wholesale estab-

TABLE O.—WHOLESALE TRADE, TERRITORIES OF ALASKA AND HAWAII: 1948 AND 1939

Territory, census year, and type of operation	Establish- ments (num- ber)	Sales, entire year (\$1,000)	Payroll, entire year (\$1,000)	Active Proprietors, ¹ November (number)	Paid employees and payroll, workweek ended nearest Nov. 15		
					Employees (number)	Payroll	
						Amount	Average per employee
Alaska—1948.....	111	32, 216	1, 451	77	460	\$27, 484	\$60
1939.....	105	9, 017	n. a.	62	247	n. a.	n. a.
1948 by type-of-operation groups:							
Merchant wholesalers.....	31	8, 361	470	26	125	8, 653	69
Petroleum bulk stations, terminals.....	64	19, 034	702	41	265	13, 962	53
Other operating types.....	16	4, 821	279	10	70	4, 869	70
Hawaii—1948.....	702	480, 734	27, 798	507	8, 221	536, 678	65
1939.....	704	97, 045	n. a.	506	4, 343	n. a.	n. a.
1948 by type-of-operation groups:							
Merchant wholesalers.....	534	249, 270	22, 537	413	6, 886	426, 509	62
Manufacturers' sales branches, offices.....	31	42, 909	1, 056	3	326	22, 341	68
Petroleum bulk stations, terminals.....	34	38, 823	1, 172	9	317	23, 828	75
Agents, brokers.....	95	147, 954	2, 932	82	631	61, 591	98
Assemblers (mainly farm products).....	8	1, 778	101	-----	61	2, 409	39

n. a. Not available or not applicable.

¹ Proprietors of unincorporated businesses.

lishments in this Territory averaged \$65 for the work-week ended nearest November 15, 1948. Petroleum bulk stations and terminals constituted the principal type of operation in Alaska while merchant wholesalers led in Hawaii.

The Territories were covered in only one of the previous Censuses of Business, the 1939 census. For both Territories the number of wholesale establishments was about the same in postwar 1948 as in prewar 1939, but sales increased 257.3 percent in Alaska and 395.4 percent in Hawaii.

Tabular material included in this volume for the Territories is outlined below, together with table references to similar material for States.

Territory		Brief description of table	Corresponding table No. for States
Alaska—Table No.	Hawaii—Table No.		
9A	9G	Legal form of organization.....	5B
9B	9H	Employee size.....	6B
9C	9J	Number of trucks, truck-tractors, and trailers operated by wholesale establishments.....	7C
9D	9K	Petroleum bulk stations, terminals—basic data.....	14A
9E	9L	Petroleum bulk stations, terminals—dollar sales and gallons of petroleum products sold.....	14D
9F	9M	Petroleum bulk stations, terminals—storage capacity.....	14F

Sales by Commodity or Merchandise Lines

Four of the five report forms used in enumerating wholesale establishments in the 1948 Census of Business provided for analysis of sales during the census year by commodity or merchandise lines. The arrangement of the inquiries may be seen in the reproduction of the report forms in appendix G of this volume. Form BC-33, used in enumerating agents and brokers, did not provide for the commodity-line analysis of sales. Chapters 10 through 14 present the findings developed from these inquiries.

Reviewed in this section are chapters 10 through 13 only. Chapter 14, which presents the findings for petroleum bulk stations and terminals as developed from Form BC-32, is described in the following section. Chapters 10 through 13 were published as a separate subject bulletin entitled "U. S. Census of Business: 1948, Wholesale Trade—Commodity Line Sales—Bulletin No. 2-W-10 to 13."

Chapter 10 is a summary for the United States and consists of four tables, each presenting commodity-line information for a type-of-operation group, by kind of business as follows:

Table No.:	Type of operation
10A.....	Merchant wholesalers.
10B.....	Manufacturers' sales branches (with stocks).
10C.....	Manufacturers' sales offices (without stocks).
10D.....	Assemblers (mainly farm products).

Chapters 11, 12, and 13 consist of one table each, presenting similar information by Census geographic divisions. States comprising the geographic divisions are indicated on the map, page 42.

Table 11 covers merchant wholesalers and presents commodity-line data for the various kinds of business by geographic divisions. Table 12 presents similar information for manufacturers' sales branches (with stocks) and table 13 for assemblers (mainly farm products). Commodity-line information for manufacturers' sales offices (without stocks) is limited to the United States as a whole—table 10C.

An index to the kinds of business in tables 10, 11, 12, and 13 is given on page 10.02. Also, as a guide to locating information, a kind of business and geographic division index appears on the first page of each of the chapters 10, 11, 12, and 13.

Meaning of "commodity line".—The term "commodity line," as used in this volume, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for census purposes, in consultation with the representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for detailed sales analyses.

All commodity or merchandise items were grouped, for census purposes, into 126 principal commodity lines. Fifty-eight of the 126 principal or major lines were further subdivided into 274 detailed lines, giving a total of 400 classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line (No. 126), hence the sum of all commodity-line sales items is equivalent to total sales.

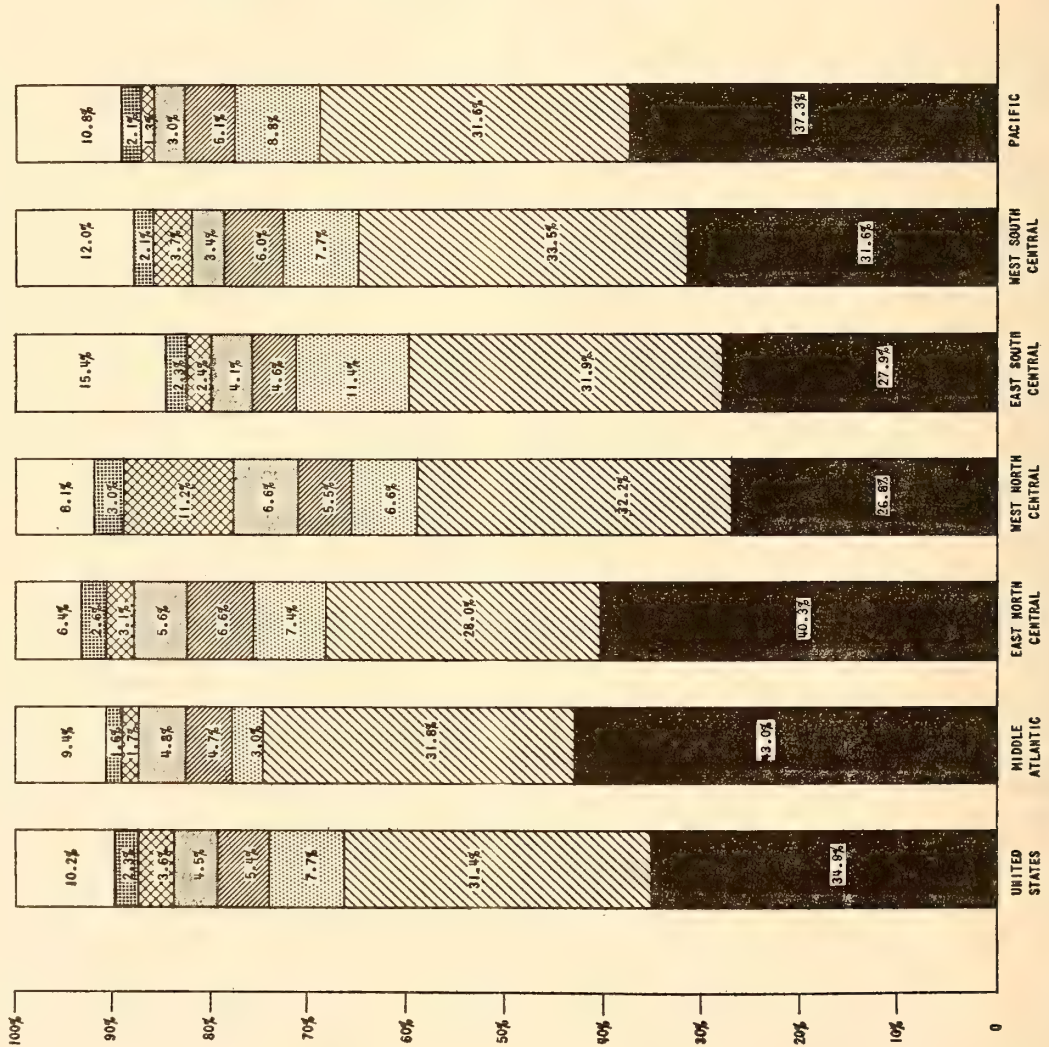
Commodity coverage and limitations of data.—Respondents were requested to select from the lines listed (see pp. 10.03 and 10.04 for complete list of commodity lines) the particular ones that applied to their business and to report book figures where available; otherwise, they were to report on the basis of the best possible approximation. Additional space was provided for writing in items not on the standard list. Written-in items subsequently were allocated to their proper place among the 400 commodity lines, or were included in "Miscellaneous lines of merchandise."

The commodity-line classification shown on a particular census report form was limited to those lines which might reasonably be handled by kinds of business required to report on that form. In the relatively few instances where businesses did not report on the correct form, data may not have been analyzed in the same detail as by other establishments in the same kind of business which reported on the correct form. The effect of this was to increase the amount in the "miscellaneous" category. This led to some loss of detail; however, a careful examination of the schedules leads to the conclusion that the loss for individual commodity lines which this occasioned is statistically insignificant.

Not all respondents reported their sales by commodity lines. Had all returns been analyzed on this basis, sales

CHART 9.—GENERAL LINE GROCERY WHOLESALERS—ANALYSIS OF SALES BY COMMODITY LINE
UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

(SALES ANALYZED = 100%)



Geographic division	Total sales (Thousand dollars)	Sales analyzed (Thousand dollars)	Sales analyzed as percent of total sales
U.S., total.	5,799,121	4,884,215	84.2
New England.....	277,431	(*)	(*)
Middle Atlantic...	836,506	707,333	84.6
East North Central	893,436	759,794	85.0
West North Central	696,881	639,823	91.8
South Atlantic...	856,302	(*)	(*)
East South Central	571,779	475,381	83.1
West South Central	805,318	686,316	85.2
Mountain.....	208,774	(*)	(*)
Pacific.....	652,694	595,084	91.2

KEY

OTHER COMMODITY LINES

CONFECTIONERY

FRESH FRUITS AND VEGETABLES

COFFEE

SOAP

CIGARS, CIGARETTES AND TOBACCO PRODUCTS

OTHER GROCERIES

CANNED GOODS

*Limited to merchant wholesalers. Data not shown separately for New England, South Atlantic or Mountain Divisions.

of establishments analyzed would have been the same as total sales of all establishments and commodity coverage would have been 100 percent. The extent to which the analysis was complete for any trade or area may be measured by comparing sales for "All establishments" and sales of "Those analyzing commodity lines, total" as presented in the tables. Commodity coverage varied by kind of business and type of operation but for most trades it ranged upward from 90 percent.

Company records vary in the detail in which sales analyses are maintained and also as to grouping of lines. Respondents who maintained only limited records and those whose merchandise lines or departmental sales classifications differed from classifications on the report form were asked to make entries on the basis of best possible approximations. There is some indication that in such cases there was a tendency to overstate sales of the commodity lines most commonly handled in the trade and to understate the volume of business in secondary lines.

Presentation rules, chapters 10 through 13.—At the United States level, commodity-line detail is presented for a kind of business when 50 or more establishments reported their sales by commodity line. At the geographic division level, commodity-line detail is presented for a kind of business when 10 or more establishments reported their sales by commodity lines, provided that a total of at least 100 establishments in the same kind of business, throughout the United States, reported their sales by commodity lines.

Commodity-line detail is presented for a kind of business only where more than 80 percent of total sales are analyzed. Individual commodity-line data are presented when four or more establishments reported sales of the item and where the item, dollarwise, amounted to at least one-tenth of 1 percent of total sales analyzed.

Because of tabulating techniques used, there may be small differences between the sum of geographic division data for a particular commodity line when compared with the data shown for that commodity line at the United States level.

Commodity line number.—For convenience in locating items in the tables, and for determining types of merchandise sold by the various classes of wholesale establishments, each of the major commodity lines was assigned a number (see Commodity Lines, p. 10.03) and the number remains constant throughout the set of tables. The numbers are arranged in numerical sequence, so far as they appear, under a kind of business in any table. Absence of a number under a kind of business or geographic division generally indicates that the commodity line is not sold in significant amounts.

Column headings

Amount (column 1).—Entries in this column of the table show the amount of reported sales of each of the commodity lines. Where the commodity analysis or "coverage" is incomplete, they may represent less than

the total amount of sales of the commodity line for the kind of business. Coverage for the trade is indicated by the relationship between "sales of establishments analyzed" and "sales of all establishments."

Percent distribution (column 2).—Entries in this column are established by relating reported sales of principal or numbered commodity lines to total sales analyzed for the trade. Percentages represent the importance or significance of commodity lines to kinds of business.

Percentages are shown for the major or numbered commodity lines only, not for the detailed commodity items. In relating sales as reported for detailed commodity lines to the total analyzed for the trade, consideration should be given to any amounts that may appear opposite "Not analyzed in detail." Such amounts (if any) represent sales analyzed only to the major or numbered commodity line level, not to the detailed commodity lines under the numbered items.

Number (column 3).—Entries in this column represent the number of wholesale establishments identified with the kind of business, geographic division, and commodity indicated in the stub. For each kind of business or geographic division the first entry represents total number of establishments in the classification. The second entry represents the total number of establishments in the classification or area that reported the commodity-line analysis. Other entries for the kind of business or geographic division represent the number of establishments that reported each specified commodity line.

Total sales (column 4).—Entries in this column represent total sales of all commodities (including any retail sales and service receipts) of the establishments which reported sales of the specified commodity line.

Column 1 as percent of column 4 (column 5).—Entries represent the relative importance of specified commodity lines to total sales of establishments reporting that they handled that line and are derived by dividing entries in column 1 by entries in column 4, line by line.

Sales Analyses—Petroleum Bulk Stations, Terminals

A special questionnaire, Form BC-32, was used in enumerating petroleum bulk stations and terminals in connection with the 1948 Census of Business. This form (see reproduction in appendix G) provided for reporting, among other things, bulk storage capacity for specified petroleum products as of December 31, 1948—inquiry 4 (b); and "Analysis of sales by commodity or merchandise lines"—inquiry 8. Gallonage sales of specified bulk petroleum products were called for in inquiry 8 as well as an analysis of dollar volume of sales by commodity lines.

Dollar sales as measured in this inquiry exclude the total amount of gasoline, oil, and other sales or turnover taxes (local, State, and Federal) paid directly by the reporting establishment to any governmental taxing agency.

Results of these inquiries are presented in chapter 14, which includes tables 14A through 14G. These tables were published in a separate bulletin entitled "Petroleum Bulk Stations and Terminals," Bulletin No. 2-W-14. A table of contents to the various tables in chapter 14 is given on page 14.01:

Table 14A presents basic data on number of bulk stations and terminals, their sales, expenses, payroll, personnel, and stocks, by geographic divisions and States. This information also appears by States in table 101, Volume V, Census of Business: 1948.

Table 14B is similar to tables 10, 11, 12, and 13 in that it presents an analysis of dollar sales by commodity lines. Explanations given in connection with those tables apply here, for the most part. Data are shown in table 14B for the United States as a whole and for Census geographic divisions.

Tables 14C, 14D, and 14E measure sales, in gallons, of gasoline; kerosene, range oil, No. 1 fuel oil; light heating oils (Nos. 2-4); and light Diesel type fuel oil. Table 14C is a summary for the United States. Table 14D presents data for each State by counties. Table 14E presents information separately for distributing terminals and district offices. Data for distributing terminals are also included in tables 14C and 14D.

Table 14F measures storage capacity assigned, as of December 31, 1948, to: gasoline, kerosene, distillate fuel oils, and Diesel fuel oils and residual fuel oils. Data are presented at the geographic division and State levels. This is the first Census of Business in which information has been developed on storage capacity for bulk petroleum products. Information from this table is summarized in table Q, below.

Table 14G shows, for geographic divisions and States, the number of establishments and dollar sales (excluding taxes) for each of the following types of petroleum outlets.

- Petroleum Bulk Stations:
 - Independent Stations.
 - Commission Stations.
 - Salary Stations.
 - Cooperative Stations.
- Distributing Terminals.

Descriptions of the above classifications are given in appendix F.

Limitations of data in chapter 14.—Business establishments are classified, for census purposes, according to their primary operation during the census year. As chapter 14 deals primarily with the distribution of bulk petroleum products, data for establishments primarily

engaged in selling packaged petroleum products are not included here; but they are included in other tables of this volume, classified according to their type of operation and kind of business. Firms handling bulk petroleum products as secondary lines are not included in these tables. Stations conducting a combined wholesale-retail business are classified as wholesale or retail according to their major activity during the census year.

Data for all tables except 14B are exclusive of operations of liquefied petroleum gas stations and distributing terminals. Sales made directly from petroleum refiners to retailers or to industrial and other users are not included. Transfers from bulk stations to gasoline service stations operated by the same company as the bulk plant, however, are included in the data. There is duplication in the data reported in these tables to the extent that refiner marketers sell from district offices, terminals, or from larger bulk stations to "jobbers" who in turn operate bulk stations.

Not all bulk stations and distributing terminals reported the analysis provided for in tables 14B, 14C, 14D, and 14E. A measure of "coverage" is shown in each table. Allowance should be made for the extent to which the analysis is incomplete as indicated by the relationship between "sales of establishments analyzed" and "sales of all establishments," or by percentage figures.

Gallonge sales.—Excluding the 324 bulk stations primarily engaged in selling liquefied petroleum gas, there were 29,127 petroleum bulk stations and terminals in the United States in 1948 with sales (excluding taxes) for the census year amounting to \$8.9 billion. Of this number, 28,394, with sales totaling \$6.7 billion, were classified as bulk stations, and 733, with sales of \$2.2 billion, as distributing terminals. Data for the 29,127 establishments are summarized in table P, below.

Bulk stations and terminals, accounting for 92.8 percent of all dollar sales, reported gasoline sales totaling 32.3 billion gallons; and fuel, heating, and Diesel oils totaling 15.7 billion gallons. Assuming that the oper-

TABLE P.—PETROLEUM BULK STATIONS AND TERMINALS—ESTABLISHMENTS, DOLLAR SALES (EXCLUDING GASOLINE TAXES) AND GALLONS SOLD

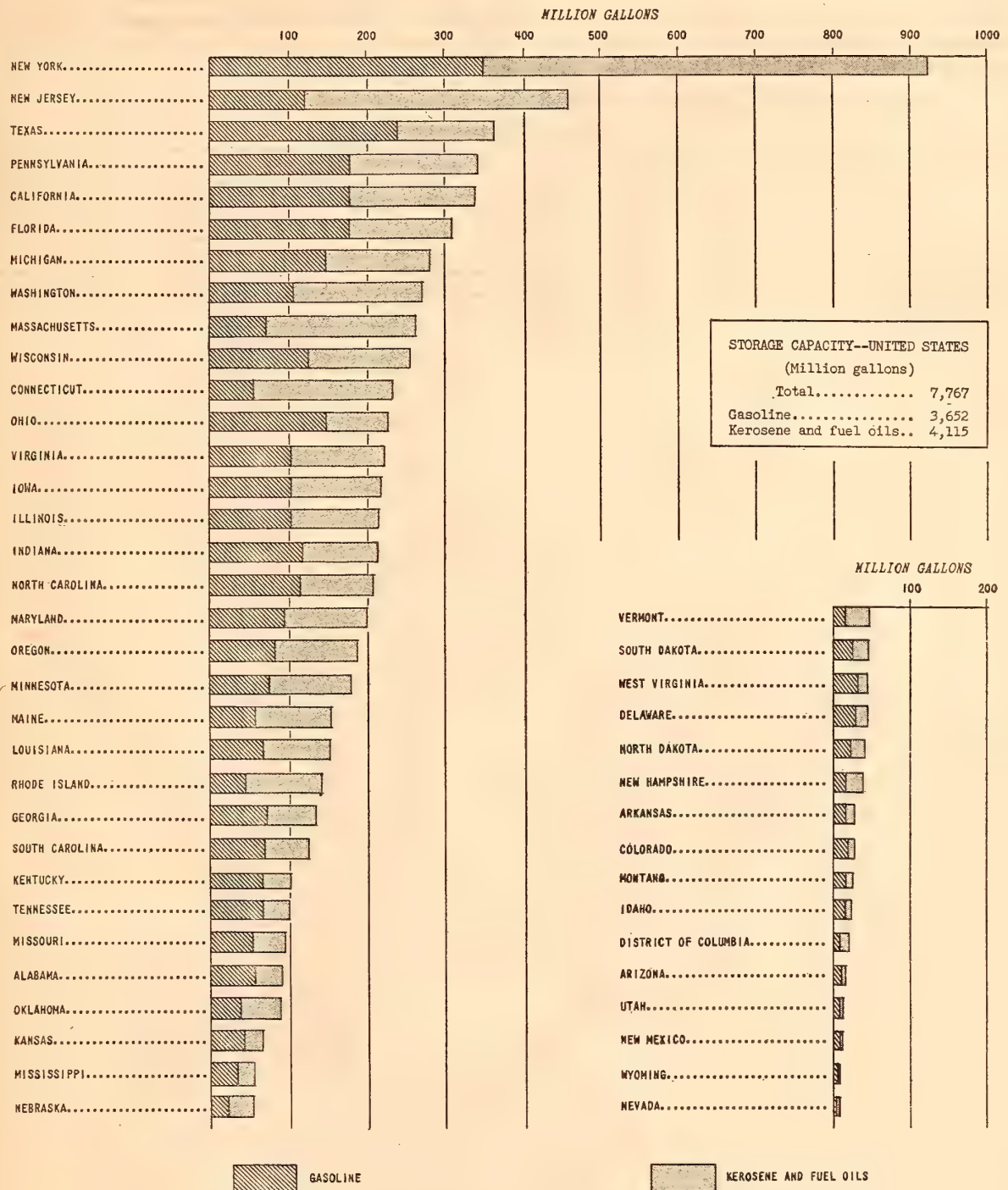
[Excludes liquefied petroleum gas bulk stations]

Type of bulk station, terminal	All bulk stations, terminals		Bulk stations and terminals reporting number of gallons sold		
	Number	Sales ¹ (excluding taxes), entire year (\$1,000)	Sales coverage ²	Gasoline (1,000 gallons)	Kerosene, fuel oils, heating oils, light Diesel-type fuel oil (1,000 gallons)
United States, total	29,127	8,914,291	92.8	32,288,487	15,651,918
Refiner-marketer.....	19,053	6,044,269	99.3	24,790,812	10,080,866
Other stations, terminals.....	10,074	2,870,022	79.1	7,497,675	5,571,052
Petroleum bulk stations.....	28,394	6,753,712	92.4	25,200,307	9,973,033
Refiner-marketer.....	18,559	4,385,546	99.3	19,095,588	6,627,117
Other stations.....	9,835	2,168,166	77.7	6,104,719	3,345,916
Distributing terminals.....	733	2,160,579	94.2	7,088,180	5,678,885
Refiner-marketer.....	494	1,458,723	99.3	5,605,224	3,453,749
Other terminals.....	239	701,856	83.5	1,392,956	2,225,136

¹ Including items other than petroleum products.

² Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.

CHART 10.—STORAGE CAPACITY OF PETROLEUM BULK STATIONS AND TERMINALS: 1948



ations of those not reporting gallons separately paralleled the experiences of those that reported this information, the above gallonage figures should be increased by about 8 percent.

Storage capacity.—Storage capacity of the 29,127 petroleum bulk stations and terminals amounted to 7.7 billion gallons at the end of 1948; of which 3.7 billion

was allocated to gasoline, 1.1 billion to kerosene, 1.9 billion to distillate fuel oils, and 1.1 billion to Diesel fuel oils and residual fuels.

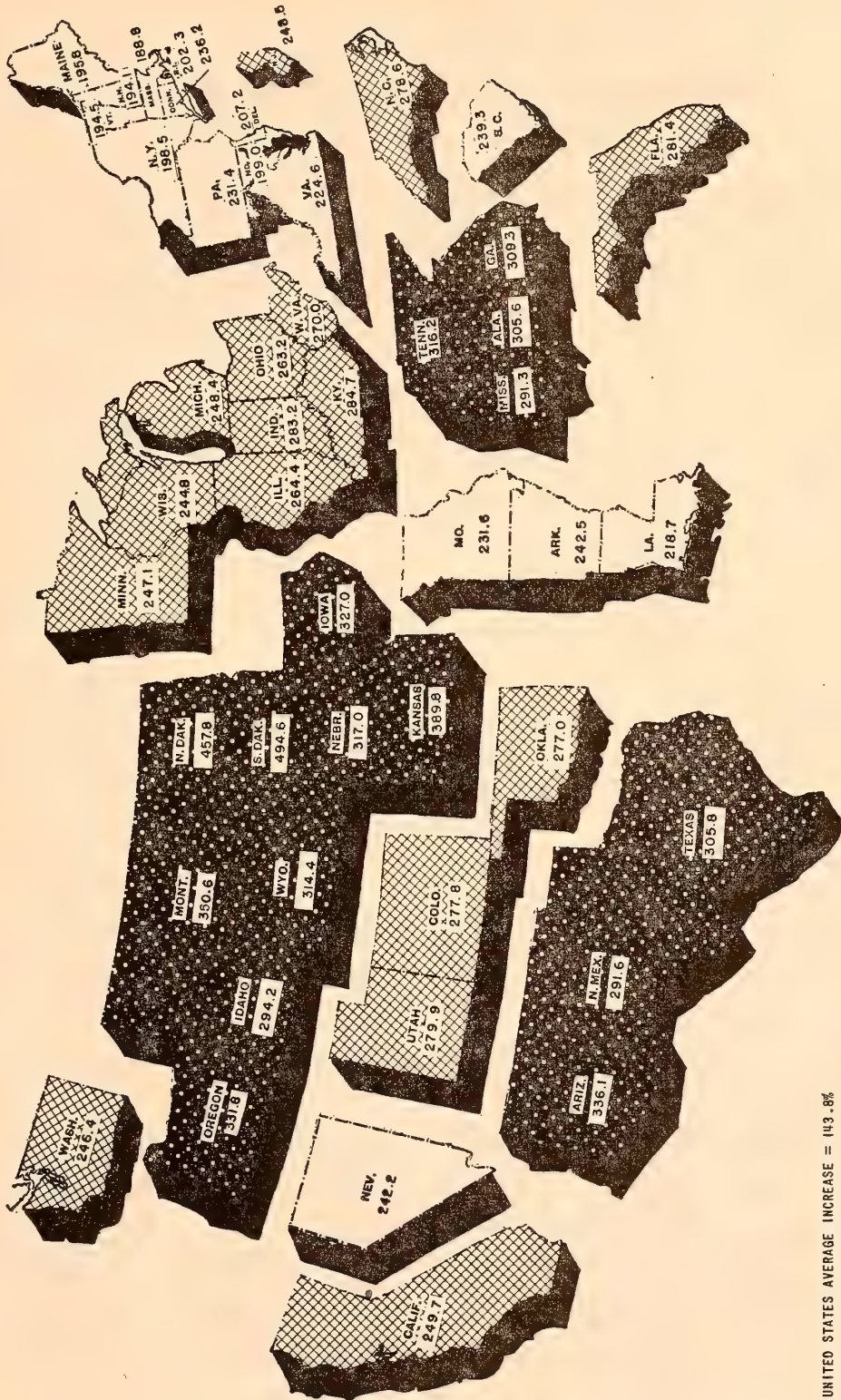
Of the 7.7 billion gallons total capacity, 6.0 billion was reported by refiner-marketer stations and terminals, and 1.7 billion by other stations and terminals—principally jobbers.

TABLE Q.—PETROLEUM BULK STATIONS AND TERMINALS STORAGE CAPACITY, DEC. 31, 1948

[Excludes liquefied petroleum gas bulk stations]

Product	Total capacity, all bulk stations, terminals (1,000 gallons)	Refiner-marketer stations, terminals (1,000 gallons)	Other stations, terminals (1,000 gallons)	Product	Total capacity, all bulk stations, terminals (1,000 gallons)	Refiner-marketer stations, terminals (1,000 gallons)	Other stations, terminals (1,000 gallons)
United States, total.....	7,766,617	6,048,364	1,718,253	Distillate fuel oils.....	1,880,498	1,390,540	489,958
Gasoline.....	3,651,527	2,987,855	663,672	Diesel fuel oils and residual fuel oils.....	1,155,372	817,926	337,446
Kerosene.....	1,079,220	852,043	227,177				

PERCENT CHANGE IN SALES OF WHOLESALE ESTABLISHMENTS: 1939 TO 1948



INCREASE LESS THAN UNITED STATES AVERAGE—16 STATES

INCREASE OF 294.8% TO 291.2%—16 STATES

INCREASE OF 291.3% TO 494.6%—16 STATES

STANDARD METROPOLITAN AREAS

[As defined by the Bureau of the Budget, June 5, 1950]

- AKRON, OHIO: Summit County.
- ALBANY-SCHENECTADY-TROY, N. Y.: Albany, Rensselaer, and Schenectady Counties.
- ALLEN TOWN-BETHLEHEM-EASTON, PA.: Lehigh and Northampton Counties, Pa.; Warren County, N. J.
- ALTOONA, PA.: Blair County.
- ASHEVILLE, N. C.: Buncombe County.
- ATLANTA, GA.: Cobb, De Kalb, and Fulton Counties.
- ATLANTIC CITY, N. J.: Atlantic County.
- AUGUSTA, GA.: Richmond County, Ga.; Aiken County, S. C.
- AUSTIN, TEX.: Travis County.
- BALTIMORE, MD.: Baltimore city, Baltimore and Anne Arundel Counties.
- BATON ROUGE, LA.: East Baton Rouge Parish.
- BEAUMONT-PORT ARTHUR, TEX.: Jefferson County.
- BINGHAMTON, N. Y.: Broome County.
- BIRMINGHAM, ALA.: Jefferson County.
- BOSTON, MASS.: All of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities; Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wrentham towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; Hingham and Hull towns in Plymouth County.
- BRIDGEPORT, CONN.: Bridgeport city; Fairfield, Stratford, and Trumbull towns in Fairfield County; Milford town in New Haven County.
- BROCKTON, MASS.: Brockton city; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County.
- BUFFALO, N. Y.: Erie and Niagara Counties.
- CANTON, OHIO: Stark County.
- CEDAR RAPIDS, IOWA: Linn County.
- CHARLESTON, S. C.: Charleston County.
- CHARLESTON, W. VA.: Fayette and Kanawha Counties.
- CHARLOTTE, N. C.: Mecklenburg County.
- CHATTANOOGA, TENN.: Hamilton County, Tenn.; Walker County, Ga.
- CHICAGO, ILL.: Cook, Du Page, Kane, Lake, and Will Counties, Ill.; Lake County, Ind.
- CINCINNATI, OHIO: Hamilton County, Ohio; Campbell and Kenton Counties, Ky.
- CLEVELAND, OHIO: Cuyahoga and Lake Counties.
- COLUMBIA, S. C.: Richland County.
- COLUMBUS, GA.: Chattahoochee and Muscogee Counties, Ga.; Russell County, Ala.
- COLUMBUS, OHIO: Franklin County.
- CORPUS CHRISTI, TEX.: Nueces County.
- DALLAS, TEX.: Dallas County.
- DAVENPORT, IOWA-ROCK ISLAND-MOLINE, ILL.: Rock Island County, Ill.; Scott County, Iowa.
- DAYTON, OHIO: Greene and Montgomery Counties.
- DECATUR, ILL.: Macon County.
- DENVER, COLO.: Adams, Arapahoe, Denver, and Jefferson Counties.
- DES MOINES, IOWA: Polk County.
- DETROIT, MICH.: Macomb, Oakland, and Wayne Counties.
- DULUTH, MINN.-SUPERIOR, WIS.: St. Louis County, Minn.; and Douglas County, Wis.
- DURHAM, N. C.: Durham County.
- EL PASO, TEX.: El Paso County.
- ERIE, PA.: Erie County.
- EVANSVILLE, IND.: Vanderburgh County.
- FALL RIVER, MASS.: Fall River city; Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.
- FLINT, MICH.: Genesee County.
- FORT WAYNE, IND.: Allen County.
- FORT WORTH, TEX.: Tarrant County.
- FRESNO, CALIF.: Fresno County.
- GALVESTON, TEX.: Galveston County.
- GRAND RAPIDS, MICH.: Kent County.
- GREENSBORO-HIGH POINT, N. C.: Guilford County.
- HAMILTON-MIDDLETOWN, OHIO: Butler County.
- HARRISBURG, PA.: Cumberland and Dauphin Counties.
- HARTFORD, CONN.: Hartford city; Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.
- HOUSTON, TEX.: Harris County.
- HUNTINGTON, W. VA.-ASHLAND, KY.: Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; Lawrence County, Ohio.
- INDIANAPOLIS, IND.: Marion County.
- JACKSON, MISS.: Hinds County.
- JACKSONVILLE, FLA.: Duval County.
- JOHNSTOWN, PA.: Cambria and Somerset Counties.
- KALAMAZOO, MICH.: Kalamazoo County.
- KANSAS CITY, MO.: Johnson and Wyandotte Counties, Kans.; Clay and Jackson Counties, Mo.
- KNOXVILLE, TENN.: Anderson, Blount, and Knox Counties.
- LANCASTER, PA.: Lancaster County.
- LANSING, MICH.: Ingham County.
- LAWRENCE, MASS.: Lawrence city; Andover, Methuen, and North Andover towns in Essex County.
- LINCOLN, NEBR.: Lancaster County.
- LITTLE ROCK, ARK.: Pulaski County.
- LOS ANGELES, CALIF.: Los Angeles and Orange Counties.
- LOUISVILLE, KY.: Jefferson County, Ky.; Clark and Floyd Counties, Ind.
- LOWELL, MASS.: Lowell city, Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.
- MACON, GA.: Bibb and Houston Counties.
- MADISON, WIS.: Dane County.
- MANCHESTER, N. H.: Manchester city and Goffstown town.
- MEMPHIS, TENN.: Shelby County.
- MIAMI, FLA.: Dade County.
- MILWAUKEE, WIS.: Milwaukee County.
- MINNEAPOLIS-ST. PAUL, MINN.: Anoka, Dakota, Hennepin, and Ramsey Counties.
- MOBILE, ALA.: Mobile County.
- MONTGOMERY, ALA.: Montgomery County.
- MUSKEGON, MICH.: Muskegon County.
- NASHVILLE, TENN.: Davidson County.
- NEW BEDFORD, MASS.: New Bedford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.
- NEW BRITAIN-BRISTOL, CONN.: Bristol and New Britain cities; Berlin, Plainville, and Southington towns in Hartford County; Plymouth town in Litchfield County.
- NEW HAVEN, CONN.: New Haven city; Branford, East Haven, Hamden, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County.
- NEW ORLEANS, LA.: Jefferson, Orleans, and St. Bernard Parishes.
- NEW YORK-NORTHEASTERN NEW JERSEY: New York City (Bronx, Kings, New York, Queens, and Richmond Counties); Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
- NORFOLK-PORTSMOUTH, VA.: Norfolk and Princess Anne Counties; and the cities of Norfolk, South Norfolk, and Portsmouth.
- OKLAHOMA CITY, OKLA.: Oklahoma County.
- OMAHA, NEBR.: Douglas and Sarpy Counties, Nebr.; Pottawattamie County, Iowa.
- PEORIA, ILL.: Peoria and Tazewell Counties.
- PHILADELPHIA, PA.: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; Burlington, Camden, and Gloucester Counties, N. J.
- PHOENIX, ARIZ.: Maricopa County.
- PITTSBURGH, PA.: Allegheny, Beaver, Washington, and Westmoreland Counties.
- PORTLAND, MAINE: Portland, South Portland, and Westbrook cities; Cape Elizabeth and Falmouth towns in Cumberland County.
- PORTLAND, OREG.: Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.
- PROVIDENCE, R. I.: Central Falls, Cranston, Pawtucket, Providence, and Woonsocket cities; Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County, R. I.; North Kingstown town in Washington County, R. I.; Warwick city, East Greenwich and West Warwick towns in Kent County, R. I.; all of Bristol County, R. I.; Attleboro city, North Attleboro and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; Blackstone and Millville towns in Worcester County, Mass.
- RACINE, WIS.: Racine County.
- RALEIGH, N. C.: Wake County.
- READING, PA.: Berks County.
- RICHMOND, VA.: Richmond city; Chesterfield and Henrico Counties.
- ROANOKE, VA.: Roanoke city and Roanoke County.
- ROCHESTER, N. Y.: Monroe County.
- ROCKFORD, ILL.: Winnebago County.
- SACRAMENTO, CALIF.: Sacramento County.
- SAGINAW, MICH.: Saginaw County.
- ST. JOSEPH, MO.: Buchanan County.
- ST. LOUIS, MO.: St. Louis city, St. Charles and St. Louis Counties, Mo.; Madison and St. Clair Counties, Ill.
- SALT LAKE CITY, UTAH: Salt Lake County.
- SAN ANTONIO, TEX.: Bexar County.
- SAN BERNARDINO, CALIF.: San Bernardino County.
- SAN DIEGO, CALIF.: San Diego County.
- SAN FRANCISCO-OAKLAND, CALIF.: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties.
- SAN JOSE, CALIF.: Santa Clara County.
- SAVANNAH, GA.: Chatham County.
- SCRANTON, PA.: Lackawanna County.
- SEATTLE, WASH.: King County.
- SHREVEPORT, LA.: Caddo Parish.
- SIOUX CITY, IOWA: Woodbury County.
- SOUTH BEND, IND.: St. Joseph County.
- SPOKANE, WASH.: Spokane County.

SPRINGFIELD, ILL.: Sangamon County.

SPRINGFIELD, MO.: Greene County.

SPRINGFIELD, OHIO: Clark County.

SPRINGFIELD-HOLYOKE, MASS.: Chicopee, Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County, Mass.; Northampton city; Easthampton and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.

STAMFORD-NORWALK, CONN.: Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport towns in Fairfield County.

STOCKTON, CALIF.: San Joaquin County.

SYRACUSE, N. Y.: Onondaga County.

TACOMA, WASH.: Pierce County.

TAMPA-ST. PETERSBURG, FLA.: Hillsborough and Pinellas Counties.

TERRE HAUTE, IND.: Vigo County.

TOLEDO, OHIO: Lucas County.

TOPEKA, KANS.: Shawnee County.

TRENTON, N. J.: Mercer County.

TULSA, OKLA.: Tulsa County.

UTICA-ROME, N. Y.: Herkimer and Oneida Counties.

WACO, TEX.: McLennan County.

WASHINGTON, D. C.: The District of Columbia; Alexandria and Falls Church cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.

WATERBURY, CONN.: Waterbury city; Naugatuck borough; Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; Thomaston and Watertown towns in Litchfield County.

WHEELING, W. VA.-STEUBENVILLE, OHIO: Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; Belmont and Jefferson Counties, Ohio.

WICHITA, KANS.: Sedgwick County.

WILKES-BARRE-HAZLETON, PA.: Luzerne County.

WILMINGTON, DEL.: New Castle County, Del.; Salem County, N. J.

WINSTON-SALEM, N. C.: Forsyth County.

WORCESTER, MASS.: Worcester city; Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston towns in Worcester County.

YORK, PA.: York County.

YOUNGSTOWN, OHIO: Mahoning and Trumbull Counties, Ohio; Mercer County, Pa.

STANDARD METROPOLITAN AREAS
(AS DEFINED BY THE BUREAU OF THE BUDGET, JUNE 5, 1950)

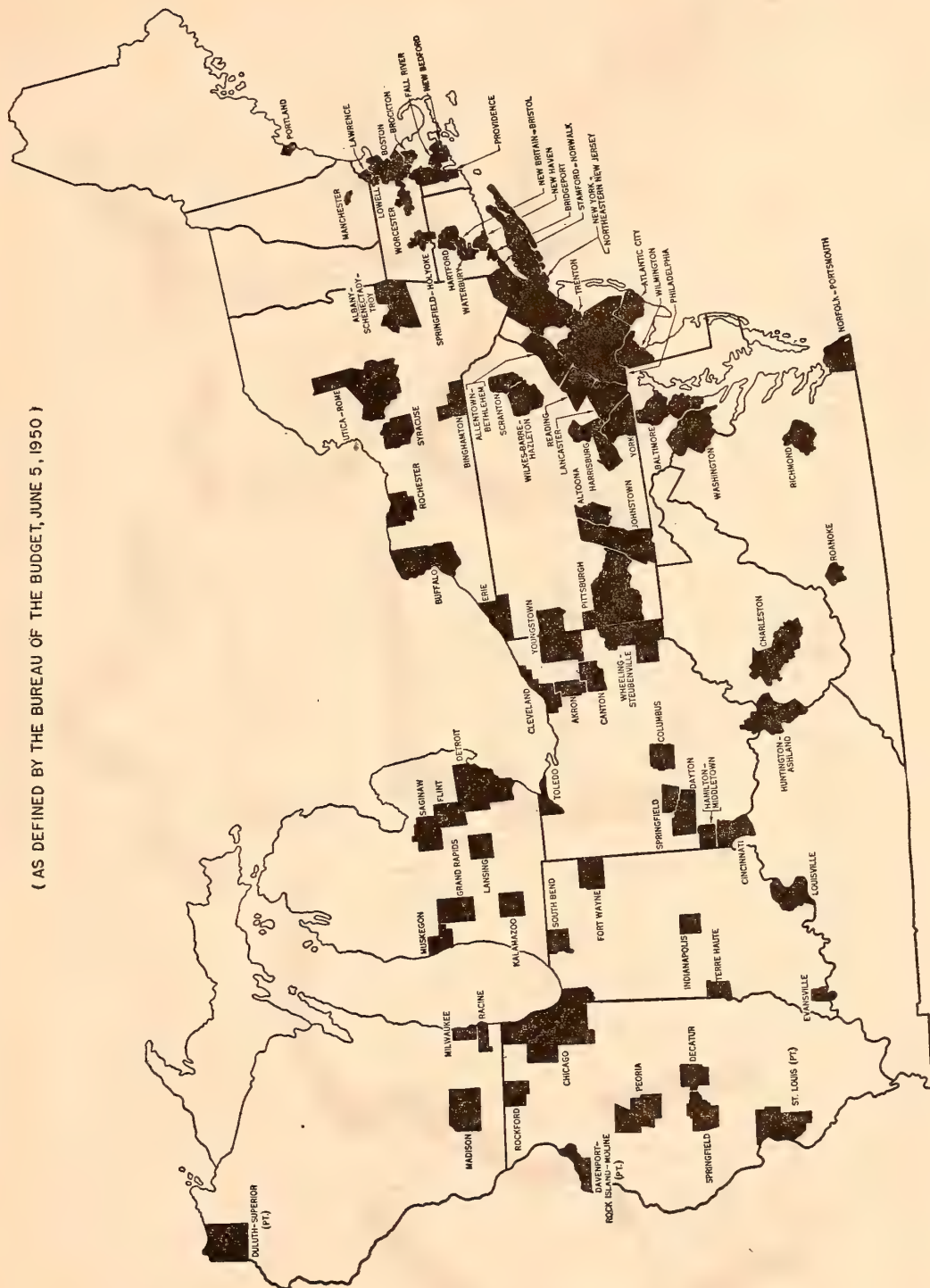
This map illustrates the Standard Metropolitan Areas (SMAs) across the United States as of June 5, 1950. The areas are defined by solid black outlines. The map includes labels for numerous cities and states. Key features include:

- States:** All 48 contiguous states are outlined.
- Cities:** Major cities are labeled, including New York, Los Angeles, Chicago, San Francisco, Houston, Dallas, and many others.
- Metropolitan Areas:** Solid black shapes represent the boundaries of the Standard Metropolitan Areas.
- Geography:** Major rivers and the Great Lakes are shown.

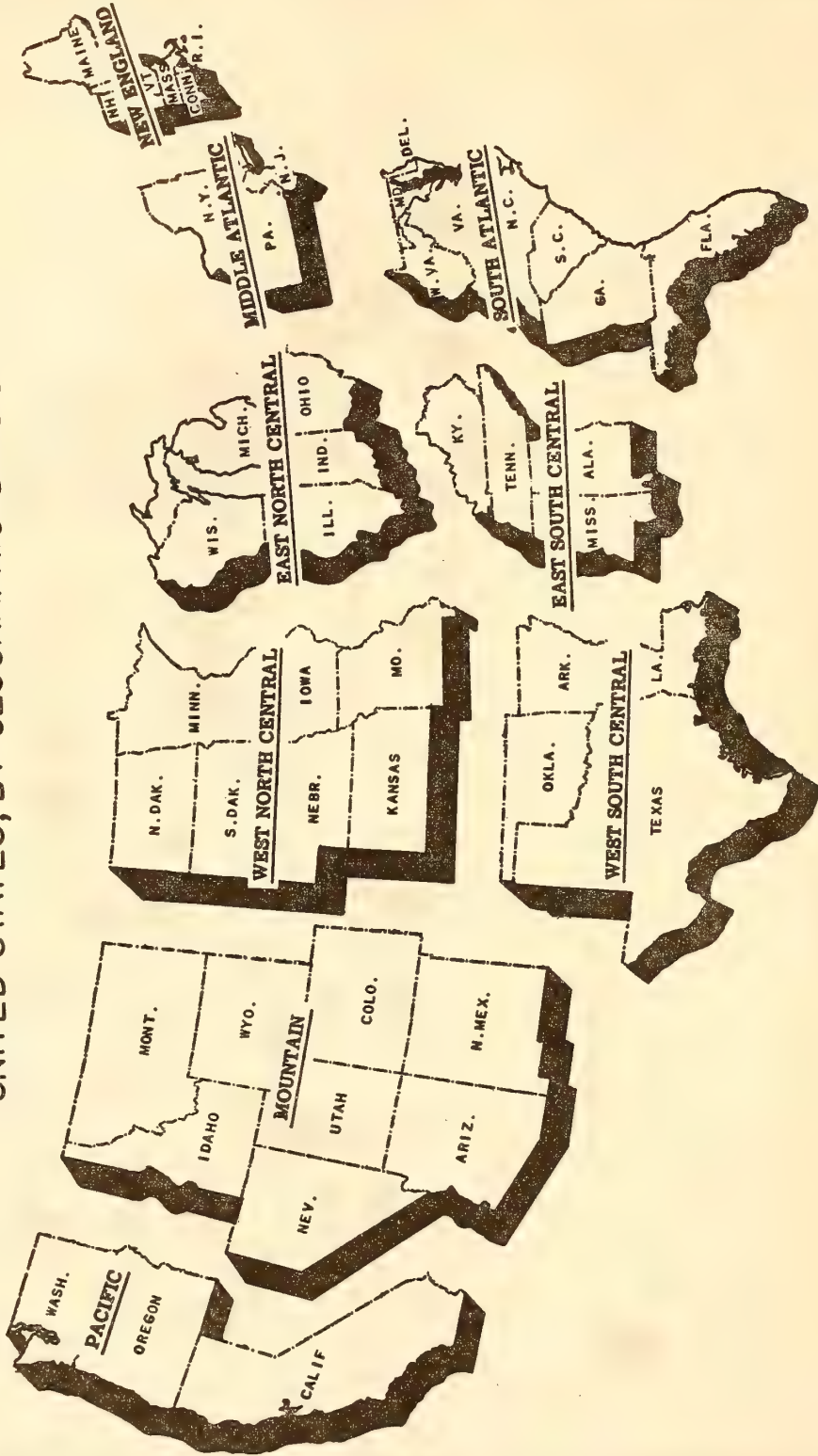
THE UNIVERSITY OF CHICAGO

MEAN OF THE GROUP

(AS DEFINED BY THE BUREAU OF THE BUDGET, JUNE 5, 1950)



UNITED STATES, BY GEOGRAPHIC DIVISION



LIST OF CORRECTIONS

This volume has been prepared primarily by assembling and binding the statistical portions of previously issued Subject Bulletins together with additional chapters covering other phases of Wholesale Trade which were not issued in bulletin form. This publication plan was adopted to conserve public funds and expedite the issuance of the volume. It was found desirable to reprint completely the following Subject Bulletins for

volume publication: United States Summary; Sales Size and Operating Expenses; Sales by Class of Customer; Commodity Line Sales; and Petroleum Bulk Stations and Terminals. In some instances, therefore, data will differ from that shown in the bulletins as originally issued. The corrections appearing below represent revisions made after volume copy was returned from the printer.

["Line" and "Column" indicate the position of the item on a page. Thus "line 10" means the tenth line from the top of the table stub, counting every line in which printing appears regardless of presence of entries in field. "Column 5" means fifth column from the left, not counting the stub column]

Chapter	Page	Table No.	Line No.	Item	Column	Change from—	To—
Sales Size and Operating Expenses.....	2. 43	2B.....	60.....	\$5,000,000 and Over (United States, total).....	4.....	37,647.....	37,947
Credit.....	2. 43	2B.....	67.....	\$5,000,000 and Over (Other divisions).....	4.....	2,721.....	3,021
Do.....	3. 08	3B.....	18.....	Buffalo, N. Y.—Farm products (edible), total.....	15.....	,000.....	1,000
Do.....	3. 08	3B.....	52.....	Cincinnati, Ohio—Paints, varnishes.....	16.....	(z).....	(z)
Do.....	3. 12	3B.....	43.....	Denver, Colo.—Coal, coke.....	5.....	(v).....	(y)
Do.....	3. 13	3B.....	1.....	Houston, Tex., total.....	8.....	—21.5.....	+21.5
Do.....	3. 14	3B.....	34.....	Kansas City, Mo.—Iron, steel scrap.....	3.....	100.2.....	100.0
Do.....	3. 19	3B.....	51.....	San Diego, Calif.—Drugs.....	Stub.....	Drugs.....	Drugs, chemicals, allied products
Legal Form of Organization.....	5. 33	5B.....	44.....	Other forms of organization (North Dakota).....	3.....		n. a.
Do.....	5. 40	5B.....	Footnote 1.....	Revise footnote 1 to read: Entries for agents and brokers represent commissions received expressed as a percent of sales.....			
Trucks.....	7. 04	7A.....	5.....	Dairy, poultry products.....	7.....	2,227.....	2,220
	7. 04	7A.....	6.....	Fruits, vegetables (fresh).....	7.....	2,485.....	2,479
	7. 04	7A.....	7.....	Farm products (raw materials).....	7.....	4,493.....	4,506
TERRITORIES							
Alaska—General Statistics.....	9. 03	9A.....	Footnote 1.....	Revise footnote 1 to read: Includes 1 "Other form of organization."			
Hawaii—General Statistics.....	9. 05	9G.....	Footnote 3.....	Revise footnote 3 to read: Includes 1 "Individual proprietorship"; 1 "Partnership"; and 18 "Corporations."			
	9. 05	9G.....	Footnote 4.....	Revise footnote 4 to read: Includes 1 "Individual proprietorship" and 10 "Corporations."			
Commodity Line Sales—							
Merchant Wholesalers.....	11. 15	11.....	40.....	Frozen foods—Not analyzed in detail.....	4.....	,949.....	4,949
Do.....	11. 37	11.....	46.....	Seeds (field, garden).....	1.....	,860.....	2,860
	11. 37	11.....	47.....	Miscellaneous farm, marine products.....	1.....	,612.....	5,612
	11. 37	11.....	48.....	Commodities, n. e. e.....	1.....	,156.....	3,156
	11. 37	11.....	49.....	Service receipts.....	1.....	,645.....	1,645
Do.....	11. 40	11.....	67.....	Service receipts.....	8.....	6.....	36
Do.....	11. 44	11.....	42.....	Accessories.....	3.....	Illegible.....	10
Do.....	11. 55	11.....	58.....	Cooking, food service equipment.....	8.....	Illegible.....	35
Petroleum Bulk Stations and Terminals.....	14. 30	14D.....	2.....	Gasoline (Passaic, N. J.).....	4.....	Illegible.....	28,575
Do.....	14. 39	14D.....	57.....	Light heating oils (Brazoria, Tex.).....	6.....	Illegible.....	\$1,311
United States Summary.....	1. 30	1H.....	Footnote 1.....	Revise second sentence of footnote 1 to read: See page 38 for definitions of Standard Metropolitan Areas.			

UNITED STATES SUMMARY

CONTENTS

<u>Table</u>	<u>Page</u>
1A Wholesale Establishments and Administrative Offices--United States, by type of operation and kind of business, 1948: Establishments, sales, pay roll, personnel, and stocks.....	1.02
1B Wholesale Establishments and Administrative Offices--Geographic division and State, 1948: Establishments, sales, pay roll, personnel, and stocks.....	1.04
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Table 1A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Total wholesale trade					Wholesale establishments					Administrative offices and auxiliary units								
	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Num- ber)	Fed employees and pay roll, workweek ended nearest Nov. 15 (Number) (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Num- ber)	Fed employees and pay roll, workweek ended nearest Nov. 15 (Number) (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Fed employees and pay roll, workweek ended nearest Nov. 15 (Number) (Dollars)	Stocks on hand, end of year, at cost (Thousand dollars)		
United States, total.....	244,705	190,480,298	8,310,606	163,490	2,463,433	159,498,195	10,329,430	243,166	189,498,801	7,990,713	163,490	2,322,789	10,329,430	1,139	1,791,457	319,893	80,644	6,274,228	164,425
Type of Operation																			
Merchant wholesalers, total.....	146,793	79,815,763	5,109,222	106,823	1,519,613	96,490,216	7,276,634	146,518	79,766,589	5,084,381	106,823	1,507,990	7,206,834	275	49,174	44,842	11,623	838,245	69,800
Groceries, confectionery, meats.....	17,367	11,351,121	552,274	13,789	183,501	10,599,454	890,647	17,345	11,351,121	552,274	13,789	182,847	890,204	22	6,383	3,232	634	47,643	443
Farm products (edible).....	13,560	7,235,467	467,900	13,460	137,070	7,065,533	379,632	13,560	7,235,467	467,900	13,460	136,239	374,745	21	4,786	2,431	524	34,524	269
Beer, wines, distilled spirits.....	4,691	2,283,173	188,464	2,637	56,412	3,557,176	265,010	4,701	2,283,173	188,464	2,637	56,042	264,617	7	947	1,987	393	27,096	4,879
Drugs, chemicals, allied products.....	3,022	2,259,576	75,727	2,743	26,458	1,453,540	118,481	3,019	2,259,576	75,727	2,743	26,143	115,748	20	1,323	5,703	1,493	112,817	6,230
Tobacco and products (exc. leaf).....	3,022	2,259,576	75,727	2,743	26,458	1,453,540	118,481	3,019	2,259,576	75,727	2,743	26,143	115,748	20	1,323	5,703	1,493	112,817	6,230
Dry goods, apparel.....	11,761	5,729,042	352,434	9,284	90,944	5,727,719	346,731	11,733	5,727,719	346,731	9,284	90,451	342,367	28	1,323	5,703	1,493	112,817	6,230
Furniture, home furnishings.....	3,820	1,336,978	118,594	2,742	32,223	2,228,981	163,240	3,813	1,336,978	118,594	2,742	32,167	163,240	7	22,033	232	36	3,443	1,025
Paper and its products.....	4,052	1,901,928	182,528	2,401	39,251	3,439,610	198,854	4,044	1,901,928	182,528	2,401	49,067	194,829	8	181	2,879	1,284	56,676	1,025
Textile and other manufactures.....	14,703	6,093,178	426,361	10,120	136,800	8,262,322	607,231	14,693	6,093,178	426,361	10,120	136,239	606,650	10	1,589	4,175	1,074	71,906	5,931
Automotive.....	5,452	4,425,295	324,551	2,877	91,127	6,229,792	551,402	5,443	4,425,295	324,551	2,877	90,448	514,871	9	729	2,949	709	58,817	531
Hardware, plumbing, heating.....	5,906	3,626,997	362,375	3,187	102,875	6,659,031	626,816	5,901	3,626,997	362,375	3,187	102,740	666,009	5	691	1,335	133	13,052	...
Lumber, construction materials.....	5,914	3,234,153	306,919	2,972	87,818	5,818,335	590,367	5,900	3,234,153	306,919	2,972	87,064	577,077	24	1,417	3,012	753	37,540	2,282
Machinery, equipment, supplies.....	21,461	6,733,610	677,022	13,310	190,350	12,804,217	985,347	21,430	6,731,372	673,191	13,310	189,617	942,446	31	2,428	5,012	753	53,617	41,236
Metals, metal work (exc. scrap).....	1,812	2,057,760	137,742	827	33,648	2,504,924	192,727	1,803	2,056,715	137,293	827	33,568	192,411	9	1,045	449	80	10,426	311
Waste materials.....	7,720	2,700,631	167,626	7,410	59,496	3,094,568	103,223	7,717	2,699,330	167,546	7,410	59,817	103,078	3	1,314	80	29	1,843	145
Other merchant wholesalers.....	15,721	8,417,877	446,462	11,477	140,416	8,384,164	659,092	15,688	8,413,740	438,965	11,477	138,532	655,911	33	4,137	7,497	1,884	137,499	3,181
Manufacturers' sales branches (with stocks), total.....	15,999	29,305,371	1,552,914	527	424,513	30,125,560	1,810,033	15,716	29,229,717	1,501,413	527	411,725	1,769,970	283	75,654	51,501	12,788	993,809	60,283
Groceries, confectionery, meats.....	3,155	6,822,448	217,813	16	67,073	4,347,698	233,512	3,138	6,802,136	212,543	16	65,866	231,804	17	20,312	5,240	1,207	109,213	1,708
Farm products (edible).....	2,712	886,269	62,519	12	18,031	1,191,231	60,977	2,707	880,077	62,519	12	17,682	62,607	14	6,195	1,542	349	28,800	41
Beer, wines, distilled spirits.....	724	748,346	32,165	3	8,788	748,346	32,165	724	748,346	32,165	3	8,378	22,607	...	...	...	...	...	...
Drugs, chemicals, allied products.....	1,432	2,330,000	125,863	12	31,725	2,391,727	127,892	1,426	2,328,669	125,207	12	31,725	22,607	...	...	...	...	...	...
Tobacco and products (exc. leaf).....	63	797,902	8,599	48	2,682	1,688,448	123,490	61	797,902	8,599	48	2,460	121,826	...	...	...	...	...	...
Dry goods, apparel.....	424	1,777,229	55,744	309	11,685	1,604,326	123,490	416	1,573,229	54,877	309	11,453	121,826	...	...	...	...	...	...
Furniture, home furnishings.....	377	1,336,978	118,594	2,742	32,223	2,228,981	163,240	376	1,336,978	118,594	2,742	32,167	163,240	...	...	...	...	...	...
Paper and its products.....	306	1,901,928	182,528	2,401	39,251	3,439,610	198,854	305	1,927,386	181,165	2,401	39,518	20,475	...	...	...	...	...	...
Textile and other manufactures.....	734	1,003,633	97,207	31	31,761	2,066,789	232,392	700	1,571,876	91,097	31	29,603	228,437	...	...	...	...	...	...
Automotive.....	663	2,739,568	180,688	19	43,778	3,538,222	130,713	659	2,664,527	170,411	19	45,952	122,878	...	...	...	...	...	...
Lumber, construction materials.....	464	613,076	56,390	34	15,862	1,125,217	53,217	457	607,527	50,493	33	13,778	54,732	...	...	...	...	...	...
Machinery, equipment, supplies.....	4,985	4,012,896	409,896	158	104,349	7,800,868	363,200	4,847	4,011,284	390,724	158	104,349	363,200	...	...	...	...	...	...
Metals, metal work (exc. scrap).....	503	2,057,760	137,742	827	33,648	2,504,924	192,727	502	2,056,715	137,293	827	33,568	192,411	...	...	...	...	...	...
Other manufacturers' sales branches.....	1,277	6,230,860	356,901	63	44,531	3,108,470	213,307	1,248	6,228,915	351,093	63	43,357	212,847	...	...	...	...	...	...
Manufacturers' sales offices (without stocks), total.....	8,168	23,553,007	437,479	254	94,458	8,455,380	13,275	8,032	23,508,860	420,241	254	89,890	13,275	116	44,147	17,238	4,568	343,691	13,275
Groceries, confectionery, meats.....	383	1,165,123	28,819	3	8,060	574,002	967	376	1,165,153	28,398	3	7,933	564,655	...	...	...	...	...	...
Farm products (edible).....	26	977,907	17,238	1	1,449	977,907	17,238	16	977,907	17,238	1	1,449	17,238	...	...	...	...	...	...
Beer, wines, distilled spirits.....	463	1,998,773	47,282	12	12,552	995,241	227	464	1,997,271	46,394	1	12,264	27,482	...	...	...	...	...	...
Tobacco and products (exc. leaf).....	200	897,100	6,203	91	7,875	121,724	248	612	897,100	6,203	91	7,875	121,724	...	...	...	...	...	...
Dry goods, apparel.....	200	1,604,255	40,896	91	1,715	762,904	248	612	1,601,729	40,333	91	7,098	753,292	...	...	...	...	...	...
Furniture, home furnishings.....	326	367,598	12,032	17	2,588	228,343	1,468	320	363,769	10,211	17	2,092	122,108	...	...	...	...	...	...
Paper and its products.....	769	1,232	292,242	10,033	2,615	132,451	1,468	768	1,231,165	43,506	17	8,408	826,390	...	...	...	...	...	...
Automotive.....	132	292,242	10,033	7	2,615	132,451	1,468	143	288,091	8,092	7	2,029	105,749	...	...	...	...	...	...
Electrical goods, tires and tubes.....	663	1,648,478	21,627	4	4,347	437,030	3,290	657	1,646,691	20,164	4	3,873	396,909	...	...	...	...	...	...
Hardware, plumbing, heating.....	438	537,222	13,083	10	2,968	256,767	438	438	537,222	13,083	10	2,968	256,767	...	...	...	...	...	...
See footnotes at end of table.																			

Table 1 A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Total wholesale trade					Wholesale establishments					Administrative offices and auxiliary units				
	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprie- tors, Novem- ber (Num- ber)	Paid employees and pay roll, ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousands dollars)	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Paid employees and pay roll, ended nearest Nov. 15	Stocks on hand, end of year, at cost (Thousands dollars)	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)		
Type by Kind of Business—Con.															
Manufacturers' sales offices (without stocks)—Continued															
Lumber, construction materials.....	427	(x)	(x)	(x)	(x)	(x)	(x)	423	1,079,366	30,205	17	6,544	520,928	(x)	(x)
Machinery, equipment, supplies.....	1,912	2,503,475	70,960	(x)	14,351	1,355,507	991	1,903	2,562,915	69,321	57	14,007	1,340,215	(x)	(x)
Metals, metal work (exc. scrap).....	948	(x)	(x)	(x)	(x)	(x)	(x)	947	5,763,706	39,318	21	7,592	753,166	(x)	(x)
Other manufacturers' sales offices.....	716	3,772,559	42,280	21	8,313	880,344	798	704	3,768,706	39,318	21	7,592	753,166	(x)	(x)
Agents, brokers, total.....	24,377	34,619,208	356,740	21,820	103,258	6,887,793	71,543	24,361	34,610,092	356,740	21,820	103,258	6,887,793	16	9,116
Groceries, confectionery, meats.....	3,171	5,487,102	43,285	2,938	10,962	839,369	9,002	3,171	5,487,102	43,285	2,938	10,962	839,369	9,002	3,171
Farm products (edible).....	1,045	1,762,187	28,565	933	8,121	1,357,772	560	1,151	1,762,187	28,565	933	8,121	1,357,772	560	1,151
Farm products (nonedible).....	1,717	1,724,917	7,727	72	1,717	137,342	1,427	97	1,724,917	7,727	72	1,717	137,342	1,427	97
Drugs, chemicals, allied products.....	499	392,648	7,281	368	1,625	137,342	1,427	499	392,648	7,281	368	1,625	137,342	1,427	499
Tobacco and products (exc. leaf).....	19	5,520	54	20	20	999	21	19	5,520	54	20	20	999	21	19
Dry goods, apparel.....	3,298	(x)	(x)	(x)	(x)	(x)	(x)	3,293	5,497,838	63,234	12,117	12,117	1,149,949	8,513	(x)
Furniture, home furnishings.....	1,045	469,963	9,337	864	2,221	185,772	991	1,045	469,963	9,337	864	2,221	185,772	991	1,045
Paper and its products.....	3,767	11,729,377	58,384	3,705	35,523	1,357,772	18,201	3,744	11,729,377	58,384	3,705	35,523	1,357,772	18,201	3,744
Textile goods (raw materials).....	556	459,634	8,167	489	1,823	139,706	802	556	459,634	8,167	489	1,823	139,706	802	556
Electrical goods.....	1,313	(x)	(x)	(x)	(x)	(x)	(x)	1,312	683,553	13,970	1,207	3,236	271,221	1,872	1
Hardware, plumbing, heating.....	1,236	468,431	12,985	1,136	2,982	237,905	2,191	1,236	468,431	12,985	1,136	2,982	237,905	2,191	1,236
Lumber, construction materials.....	788	539,286	7,868	634	1,901	160,633	2,860	788	539,286	7,868	634	1,901	160,633	2,860	788
Machinery, equipment, supplies.....	3,265	1,224,744	38,669	2,668	8,121	1,422,294	7,089	3,265	1,224,744	38,669	2,668	8,121	1,422,294	7,089	3,265
Metals, metal work (exc. scrap).....	90	200,562	3,227	50	557	158,893	532	90	200,562	3,227	50	557	158,893	532	90
Waste materials.....	2,842	(x)	(x)	(x)	(x)	(x)	(x)	2,841	4,423,321	43,507	2,384	9,857	791,882	9,633	1
Other agents, brokers.....	19,310	10,984,671	315,189	10,114	160,748	6,841,800	433,094	19,268	10,979,893	308,683	10,114	159,068	6,726,810	432,367	26,778
Assemblers (mainly farm products), total.....	521	118,225	14,347	501	12,364	403,884	3,859	521	118,225	14,347	501	12,364	403,884	3,859	521
Fish, sea foods.....	243	206,617	12,920	125	11,576	206,617	21,430	243	206,617	12,920	125	11,576	206,617	21,430	243
Poultry products.....	3,942	1,618,011	51,990	2,756	24,122	687,490	36,277	3,939	1,618,011	51,925	2,756	23,977	1,058,747	36,277	3
Fruits, vegetables (fresh).....	2,141	1,110,270	122,476	1,592	64,998	2,692,375	33,780	2,137	1,102,832	121,800	1,352	64,848	2,680,956	33,777	4
Farm products (raw materials).....	11,968	7,772,331	104,420	5,114	44,010	2,057,238	327,289	11,939	7,756,809	101,172	5,114	43,371	2,008,649	326,753	29
Farm supplies.....	390	154,985	8,747	246	3,501	175,841	9,997	384	151,167	6,630	246	2,755	128,932	9,809	6
Assemblers, miscellaneous products.....	25	4,232	289	20	177	7,132	462	25	4,232	289	20	177	7,132	462	25

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.

Table 1 B.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—GEOGRAPHIC DIVISION AND STATE: 1948

Geographic division and State	Total wholesale trade						Wholesale establishments						Administrative offices and auxiliary units							
	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active employ- ment, Novem- ber (Num- ber)	Paid employees and pay roll, workweek ended Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Estab-lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active employ- ment, Novem- ber (Num- ber)	Paid employees and pay roll, workweek ended Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Estab-lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees and pay roll, workweek ended Nov. 15		Stocks on hand, end of year, at cost (Thous- and dollars)
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)					Employees (Number)	Pay roll (Dollars)	
Initial sales, total.....																				
244,705	130,453,298	6,310,650	163,490	2,463,433	159,694,194	10,329,420	243,366	189,688,891	7,990,713	163,490	2,382,789	159,323,967	1,637,005	1,339	1,791,497	181,893	80,644	6,272,228	162,452	11,697
13,223	9,490,860	480,821	6,603	1-0,037	8,836,533	620,203	13,123	9,341,451	481,899	6,603	136,339	8,472,979	408,506	100	139,409	14,932	4,198	3,354	11,697	3,460
936	430,293	27,894	4,224	9,735	915,179	43,621	927	450,259	27,136	4,224	9,616	9,472,979	43,619	9	...	...	...	...	...	...
521	188,998	11,471	260	4,073	215,890	14,499	518	188,998	11,291	260	4,037	112,384	14,499	3	...	...	...	3,460	...	...
397	188,998	9,477	206	3,193	171,562	15,411	393	188,998	9,477	206	3,141	166,391	15,411	4	...	...	...	5	...	...
7,851	6,245,857	339,314	3,076	85,456	5,238,492	377,603	7,788	6,796,223	377,603	3,076	81,884	5,755,412	367,268	9	139,026	14,399	3,410	382,498	10,319	10,319
2,379	1,375,708	90,132	1,263	27,029	1,692,087	113,014	2,361	1,374,925	89,141	1,263	26,558	1,695,220	111,719	18	783	1,991	471	35,847	1,216	1,216
64,319	35,275,003	2,411,586	44,525	629,871	35,728,573	2,880,081	64,004	37,747,882	2,357,318	44,525	630,213	34,405,220	2,808,883	273	527,121	86,288	1,952,353	71,193	...	...
43,965	23,560,734	1,716,995	29,358	427,803	23,950,973	2,052,049	43,786	24,597,932	1,631,423	29,358	397,720	23,957,987	2,052,049	159	420,614	65,482	1,792,312	71,193	...	...
14,582	8,084,459	214,358	1,794	60,316	4,011,330	257,316	14,365	8,096,934	493,693	1,794	135,681	4,011,330	257,316	87	73,021	6,079	3,632	289,150	23,927	23,927
47,665	40,691,248	1,765,891	31,131	492,422	43,781,424	1,842,286	47,412	40,345,563	1,697,848	31,131	474,769	43,430,408	1,805,614	253	346,002	68,043	1,765,891	1,351,016	36,672	36,672
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
17,331	18,326,663	716,379	11,983	189,088	16,531,679	899,034	17,454	18,136,506	689,689	11,983	182,512	13,112,559	679,769	79	156,397	26,650	9,576	341,120	14,605	14,605
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056	2,748,618	182,159	33	84,037	7,890	252,745	20,076	20,076	20,076
5,338	3,261,958	152,768	3,586	47,240	2,801,361	184,487	5,325	3,227,141	144,778	3,586	45,056									

* Proprietors of unincorporated businesses.

UNITED STATES SUMMARY

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Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS:
1948, 1939, AND 1929

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
United States, total.....	243,366	199,726	168,262	188,688,801	54,888,480	66,739,607	n.a.	n.a.	7,990,713	2,589,876	163,490	133,466	2,382,789	1,605,347	10,167,005	3,847,552
<u>Type of Operation</u>																
Merchant wholesalers.....	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	11.6	13.1	5,064,381	1,498,353	106,823	71,924	1,507,990	948,601	7,206,834	2,620,862
Manufacturers' sales branches, offices, total.....	23,768	17,926	16,863	52,738,577	14,253,609	16,174,882	7.4	10.7	1,921,654	665,879	781	385	501,615	315,088	1,749,770	689,251
Sales branches (with stocks)....	15,716	12,844	n.a.	29,229,717	9,610,329	n.a.	10.0	12.5	1,501,413	533,930	527	260	411,725	267,514	1,749,770	689,251
Sales offices (without stocks)....	8,052	5,082	n.a.	23,508,860	4,643,280	n.a.	4.3	6.9	420,241	131,949	254	125	89,890	47,574	...	...
Petroleum bulk stations, terminals.....	29,451	30,825	19,611	10,615,650	3,807,908	2,390,213	9.0	11.0	345,847	156,366	23,062	23,061	112,466	99,956	709,205	235,596
Agents, brokers.....	24,361	21,083	18,467	34,610,092	11,779,499	14,517,239	2.6	2.8	350,148	162,692	21,820	18,603	101,650	92,522	68,829	88,724
Assemblers (mainly farm products)....	19,268	28,931	34,143	10,957,893	2,509,632	4,452,099	6.1	9.3	308,683	106,586	10,114	19,493	159,068	149,180	432,367	213,119
<u>Type by Kind of Business</u>																
Merchant wholesalers, total.....	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	11.6	13.1	5,064,381	1,498,353	106,823	71,924	1,507,990	948,601	7,206,834	2,620,862
Groceries, confectionery, meats.....	17,345	15,681	15,224	11,356,738	3,940,781	5,386,861	8.8	11.3	549,042	224,394	13,789	11,840	182,847	153,704	890,204	432,885
Groceries (general line).....	4,265	3,942	5,748	5,799,121	2,185,736	2,938,579	8.1	9.5	285,414	112,922	2,091	1,558	94,434	76,616	998,773	300,018
Confectionery.....	2,077	2,089	2,028	377,047	132,682	250,008	11.9	13.2	24,438	8,051	2,004	2,004	9,609	7,075	25,086	9,440
Fish, sea foods.....	1,233	1,182	1,316	393,662	131,248	205,331	15.6	19.9	30,070	12,236	1,138	981	11,167	9,022	16,274	6,601
Meats, meat products.....	3,507	2,552	2,225	1,999,476	519,593	689,977	7.4	11.1	82,098	29,196	3,500	2,503	25,127	18,771	34,034	10,838
Other grocery, food specialties	6,263	5,916	3,907	2,787,432	971,522	1,302,966	9.7	14.1	127,022	61,989	5,056	4,800	42,510	42,220	216,037	105,988
Farm products (edible).....	13,539	10,945	8,972	7,500,941	2,110,766	3,061,240	11.6	13.0	463,551	132,283	13,460	10,296	155,933	94,212	144,524	47,466
Dairy, poultry products.....	6,668	4,559	3,276	4,278,748	967,914	1,359,858	13.0	16.0	305,494	76,389	5,823	3,615	103,476	52,342	72,119	25,743
Fruits, vegetables (fresh).....	6,871	6,386	5,696	3,222,193	1,142,852	1,665,382	9.8	10.5	158,057	55,894	7,637	6,681	52,457	41,870	52,405	21,723
Beer, wines, distilled spirits....	7,195	6,232	n.a.	4,069,729	1,249,164	n.a.	10.9	12.9	224,362	73,677	5,422	4,507	63,637	46,211	374,745	121,471
Beer, ale.....	5,668	4,812	n.a.	1,550,562	502,111	n.a.	14.2	15.4	106,498	31,938	4,826	3,854	34,467	23,359	70,229	19,869
Wines, distilled spirits.....	1,527	1,420	n.a.	2,519,167	747,053	n.a.	8.9	11.3	117,864	41,739	596	653	29,170	22,852	304,516	101,602
Drugs, chemicals, allied products	4,671	3,298	2,376	2,282,226	801,813	947,962	15.8	17.3	186,477	69,096	2,637	1,598	56,042	40,226	264,617	114,569
Drugs (general line).....	303	297	494	848,870	363,621	407,192	11.9	13.0	65,836	27,504	37	39	22,127	16,811	117,360	56,734
Drugs, drug sundries (specialty lines).....	1,902	1,321	707	521,476	157,190	127,766	22.4	26.5	46,810	17,525	1,338	774	14,683	11,453	61,283	20,216
Industrial chemicals, explosives	1,189	746	570	690,019	200,719	283,476	13.4	15.0	45,839	14,087	518	321	10,696	5,954	31,078	23,224
Paints, varnishes.....	1,277	934	605	221,861	80,883	129,528	22.6	24.4	27,992	9,980	744	464	8,536	6,008	34,896	14,395
Tobacco and products (exc. leaf).....	3,019	2,717	1,721	2,529,576	1,106,215	858,329	5.2	4.9	75,456	26,946	2,743	2,337	26,143	18,785	115,748	49,427
Dry goods, apparel.....	11,733	8,275	7,383	5,727,719	1,888,952	2,817,742	11.8	13.1	346,731	126,554	9,294	6,399	79,451	68,986	672,545	275,753
Clothing, furnishings, footwear	5,133	4,178	3,777	1,558,536	700,501	1,104,149	14.2	14.4	111,332	49,471	4,490	3,444	29,578	27,109	197,197	87,030
Dry goods (general line).....	182	222	867	437,242	206,983	509,532	13.0	15.1	36,360	18,051	67	124	9,822	11,377	68,967	39,928
Dry goods specialties, piece goods, notions.....	5,284	3,244	2,735	1,947,798	556,301	928,629	12.2	13.4	117,064	37,963	4,250	2,544	27,805	21,142	215,882	84,897
Piece goods converters.....	1,134	631	204	1,764,143	425,167	215,432	8.9	9.7	81,975	21,069	487	287	12,246	9,358	190,499	63,898
Furniture, home furnishings.....	3,813	2,214	1,750	1,314,945	373,464	494,777	16.6	17.2	118,362	33,372	2,742	1,448	32,187	18,817	163,240	70,838
Furniture (household, office)....	1,173	433	521	379,730	61,188	126,846	19.9	20.8	43,160	6,322	814	237	11,547	3,791	45,772	9,507
Home furnishings, floor coverings.....	2,640	1,781	1,229	935,215	312,276	367,931	15.3	16.6	75,202	27,050	1,928	1,211	20,600	15,026	117,468	61,331
Paper and its products.....	4,044	2,898	2,297	1,901,747	574,973	704,388	15.5	17.2	179,649	56,490	2,401	1,693	49,067	31,912	194,829	74,566
Paper (exc. stationery and wallpaper).....	2,904	2,102	1,645	1,688,542	507,699	606,396	13.9	16.0	144,259	46,894	1,734	1,247	37,221	24,932	161,033	64,245
Stationery, office supplies.....	880	515	427	180,867	64,551	66,992	26.6	24.0	30,001	6,376	565	303	10,063	4,806	27,731	5,932
Wallpaper.....	260	281	225	32,338	20,723	30,860	33.6	33.4	5,389	3,220	102	116	1,783	2,174	6,005	4,389
Farm products (raw materials)....	2,594	2,086	3,400	6,903,993	1,628,706	3,697,456	3.6	6.9	90,860	37,871	2,024	1,569	24,568	27,712	465,422	284,679
Automotive.....	14,693	7,818	3,451	4,091,589	1,055,387	1,383,057	17.8	17.5	424,634	100,927	10,130	5,236	136,329	67,380	606,650	141,134
Automobiles, other motor vehicles.....	2,270	n.a.	n.a.	1,450,871	n.a.	n.a.	10.0	n.a.	79,398	n.a.	1,501	n.a.	24,234	n.a.	122,055	n.a.
Automotive equipment, tires and tubes.....	12,423	n.a.	n.a.	2,640,718	n.a.	n.a.	22.0	n.a.	345,236	n.a.	8,629	n.a.	112,095	n.a.	484,595	n.a.
Electrical goods.....	5,643	3,072	2,182	4,424,566	788,024	846,689	12.7	16.6	321,918	71,599	2,877	1,555	90,448	38,592	514,871	81,485
Electrical goods (general line)	540	455	863	1,521,874	300,377	367,901	10.2	13.4	92,550	23,635	33	49	26,305	12,012	180,193	26,988
Wiring supplies, construction materials, apparatus, and equipment.....	2,385	1,162	433	864,672	150,952	83,117	16.2	18.3	81,426	15,150	1,501	689	23,151	8,999	108,855	20,087
Electrical appliances, specialties.....	2,518	1,455	886	2,038,020	336,995	395,671	13.1	18.6	147,942	32,814	1,343	817	40,992	17,581	225,823	36,410
Hardware, plumbing, heating.....	5,901	3,568	2,953	3,826,997	971,975	1,212,738	15.4	18.4	361,684	102,030	3,138	1,643	102,740	62,715	626,816	209,776
Hardware.....	2,153	1,343	1,249	2,013,997	592,000	714,528	15.6	18.4	203,852	64,556	1,259	607	99,359	40,180	366,191	146,595
Plumbing, heating equipment, supplies.....	3,748	2,225	1,704	1,812,960	379,975	498,210	15.1	18.4	157,832	37,474	1,879	1,036	43,381	22,535	260,625	63,181
Lumber, construction materials....	5,890	3,303	3,774	3,934,736	804,392	1,283,691	14.0	15.2	303,907	63,229	2,972	1,498	87,064	37,420	277,077	80,308
Lumber, millwork.....	3,312	1,670	1,688	2,793,620	487,610	772,446	10.8	12.8	168,222	32,070	1,713	706	47,269	18,188	197,596	46,629
Other construction materials....	2,578	1,633	2,086	1,141,116	316,782	511,445	22.0	19.0	135,685	30,959	1,259	690	39,795	19,232	79,481	33,679
Machinery, equipment, supplies....	21,430	11,270	6,988	6,731,372	1,440,371	1,268,760	18.0	20.0	673,944	157,193	13,480	6,532	189,617	89,779	944,111	236,155
Commercial machines, equipment.....	4,814	1,643	812	870,025	136,822	116,383	23.9	23.5	112,506	17,670	3,537	1,123	32,722	11,299	120,325	18,504
Construction machinery, equipment.....	936	404	252	786,561	96,556	56,171	16.5	20.1	74,349	10,525	344	144	17,832	5,059	132,060	15,902
Farm-dairy machinery, equipment.....	883	319	208	485,297	59,395	58,351	11.6	16.5	28,568	4,864	521	163	8,152	2,866	57,762	7,490
Industrial machinery, Industrial																

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business—Con.																
Merchant wholesalers—Con.																
Metals, metal work (exc. scrap)...	1,803	1,017	856	2,056,715	515,975	672,581	12.1	12.0	137,293	32,620	827	479	33,568	17,226	192,446	63,741
Iron, steel and products.....	1,545	853	580	1,551,841	304,440	278,023	13.7	16.6	116,112	27,137	725	409	28,516	14,607	156,207	46,544
Nonferrous metals, metal work...	298	164	276	504,874	211,535	394,558	7.2	5.2	21,181	5,483	102	70	5,052	2,619	36,239	17,191
Waste materials.....	7,717	6,059	3,919	2,699,300	656,000	474,453	11.9	14.7	167,546	46,400	7,410	5,956	59,817	46,423	103,078	57,201
Iron, steel scrap.....	3,054	1,869	600	1,699,428	334,136	207,759	9.6	12.7	85,058	18,949	2,744	1,741	27,981	17,802	52,608	22,808
Other scrap, waste materials...	4,663	4,190	3,319	999,872	321,864	266,694	15.6	16.8	82,488	27,091	4,666	4,215	31,836	28,621	50,470	34,393
Other merchant wholesalers.....	15,688	10,508	11,932	8,413,740	2,630,874	4,094,250	9.9	11.2	438,965	144,232	11,477	7,332	138,532	88,501	655,911	277,408
Amusement, sporting goods.....	2,226	1,128	581	566,754	124,479	90,239	17.2	20.2	50,044	12,322	1,742	800	16,094	6,030	17,398	19,847
Books, periodicals, newspapers...	1,601	866	421	459,950	168,572	127,546	18.0	18.2	51,837	17,388	1,040	497	22,449	12,635	28,049	9,300
Coal, coke.....	982	919	824	2,077,284	512,835	679,103	4.2	8.1	46,303	19,667	261	293	11,311	9,702	64,630	31,641
Farm supplies.....	1,658	1,477	1,158	1,271,599	333,844	589,695	9.0	13.6	58,936	19,784	1,146	1,075	20,734	14,431	89,965	44,587
Jewelry.....	3,391	1,805	1,666	799,012	234,054	355,086	15.1	17.6	62,943	19,741	3,183	1,564	16,506	10,170	156,782	56,172
Petroleum and products.....	1,196	1,275	3,114	750,220	196,734	723,968	8.6	12.8	30,807	11,525	705	817	8,822	6,799	34,060	10,408
Merchant wholesalers, miscellaneous products.....	4,634	3,038	4,168	2,488,921	1,060,356	1,528,613	10.6	8.0	138,095	43,805	3,400	2,286	42,616	26,734	211,027	105,453
Manufacturers' sales branches (with stocks), total.....	15,716	12,844	n.a.	29,229,717	9,610,329	n.a.	10.0	12.5	1,801,413	533,930	527	260	411,725	267,514	1,749,770	689,251
Groceries, confectionery, meats...	3,138	2,592	...	6,802,136	2,333,306	...	6.8	11.1	212,563	104,219	16	31	65,866	59,154	231,804	93,974
Confectionery.....	133	56	...	355,338	61,001	...	12.0	13.9	14,924	2,602	6	5	4,210	1,449	15,820	2,349
Meats, meat products.....	734	924	...	2,770,342	1,076,480	...	4.2	6.8	65,731	39,510	6	6	22,769	25,373	70,576	30,421
Other grocery, food specialties...	2,271	1,612	...	3,676,456	1,195,825	...	8.3	14.9	131,908	62,107	4	20	38,887	32,332	145,408	61,204
Dairy, poultry products.....	707	610	...	880,074	199,200	...	13.4	17.2	60,977	11,321	12	3	17,682	6,554	32,932	11,313
Beer, wines, distilled spirits...	254	409	...	748,346	274,265	...	10.3	19.1	32,165	15,532	16	5	8,378	6,487	22,607	10,810
Beer, ale.....	196	320	...	219,775	81,587	...	17.3	22.3	22,106	6,787	10	2	6,276	3,433	3,513	2,068
Wines, distilled spirits.....	58	89	...	528,571	192,678	...	7.4	17.7	10,059	8,745	6	3	2,102	3,054	19,094	8,742
Drugs, chemicals, allied products...	1,426	900	...	2,328,669	758,232	...	13.0	18.2	125,270	51,432	12	13	31,725	22,879	147,892	63,531
Drugs, drug sundries.....	249	237	...	502,833	202,097	...	21.6	29.6	46,609	18,269	1	4	12,404	8,757	43,614	19,007
Industrial chemicals, explosives...	478	334	...	1,472,119	381,767	...	8.7	12.3	48,002	18,168	8	2	10,512	6,838	62,824	23,916
Paints, varnishes.....	699	329	...	353,717	174,368	...	18.8	20.4	30,659	14,995	3	7	8,809	7,284	41,454	20,608
Tobacco and products (exc. leaf)...	41	44	...	797,902	446,489	...	6.7	13.9	7,896	8,437	8	6	2,460	4,059	25,368	11,769
Dry goods, apparel.....	416	510	...	1,573,229	510,384	...	6.3	12.3	54,877	31,197	48	76	11,453	13,917	121,826	62,248
Clothing, furnishings, footwear...	196	297	...	384,498	300,302	...	10.5	13.0	22,864	18,161	31	59	4,766	8,168	41,017	32,929
Dry goods, piece goods, notions...	220	213	...	1,188,731	210,082	...	4.9	11.2	32,013	13,036	17	17	6,687	5,749	80,809	29,319
Furniture, home furnishings.....	376	285	...	534,135	131,625	...	10.9	14.0	29,097	8,634	31	4	7,358	3,961	22,503	11,724
Furniture (household, office)...	217	121	...	170,008	26,221	...	16.0	15.3	13,511	2,321	15	...	3,285	1,219	7,922	1,979
Home furnishings, floor coverings.....	159	164	...	364,127	105,404	...	8.5	13.7	15,586	6,313	16	4	4,073	2,742	14,581	9,745
Paper and its products.....	305	317	...	192,386	177,454	...	15.6	16.5	18,165	12,183	13	1	5,118	6,173	20,475	14,361
Stationery, office supplies.....	184	125	...	60,680	...	...	21.8	27.7	8,256	2,185	1	...	2,340	n.a.	6,591	1,320
Other paper products.....	121	192	...	131,706	163,407	...	12.8	15.5	9,909	9,998	13	...	2,778	n.a.	13,884	13,041
Automotive equipment, tires and tubes.....	700	n.a.	...	1,571,876	n.a.	...	10.8	...	91,097	n.a.	31	n.a.	29,603	n.a.	228,437	n.a.
Electrical goods.....	669	393	...	2,727,808	643,067	...	9.0	7.6	170,411	29,274	19	4	45,952	12,608	122,878	29,266
Wiring supplies, construction materials, apparatus, and equipment.....	453	313	...	2,516,717	619,721	...	9.0	7.2	160,425	26,823	13	2	42,984	11,399	102,659	26,549
Electrical appliances, specialties.....	216	80	...	211,091	23,346	...	9.3	19.8	9,986	2,451	6	2	2,968	1,209	20,219	2,717
Hardware, plumbing, heating.....	630	617	...	664,527	276,045	...	13.0	15.9	50,493	21,207	33	9	13,778	11,946	54,732	33,894
Hardware.....	110	98	...	78,050	24,412	...	17.1	19.9	8,150	2,728	9	...	1,609	1,495	7,964	3,461
Plumbing, heating equipment, supplies.....	920	519	...	586,477	251,633	...	12.5	15.5	42,343	18,479	24	9	12,169	10,451	46,768	30,433
Lumber, construction materials...	457	353	...	613,076	238,475	...	16.6	14.1	56,085	18,350	54	13	15,786	9,821	53,217	23,484
Lumber, millwork.....	113	74	...	130,829	33,603	...	11.6	16.9	7,036	2,068	21	10	1,786	1,314	19,915	8,073
Other construction materials...	339	279	...	482,247	204,872	...	18.0	13.6	49,049	16,282	33	3	14,000	8,507	33,302	15,411
Machinery, equipment, supplies...	4,847	2,622	...	4,401,264	1,044,245	...	14.0	19.3	390,724	114,373	158	50	99,976	57,785	344,309	145,442
Commercial machines, equipment...	1,759	1,017	...	740,048	150,763	...	32.4	33.6	176,388	33,317	30	19	41,559	17,194	50,186	14,825
Construction machinery, equipment.....	57	26	...	45,807	11,975	...	14.5	10.2	3,012	770	4	2	670	257	5,945	1,212
Farm-dairy machinery, equipment	285	328	...	1,299,152	290,972	...	6.0	15.6	45,368	22,632	10	...	13,828	12,394	112,645	51,075
Industrial machinery, equipment	1,785	1,348	...	1,811,835	399,688	...	11.4	15.8	116,511	34,428	68	17	29,390	15,349	115,279	50,572
Professional equipment, supplies	595	570	...	147,522	75,352	...	25.3	26.9	23,954	11,525	12	12	8,094	6,882	22,649	9,742
Service establishment equipment, supplies.....	296	324	...	263,023	111,438	...	11.6	18.0	17,328	11,201	30	...	4,347	5,517	18,717	17,472
Transportation (exc. automotive) equipment, supplies.....	70	10	...	93,877	4,057	...	16.6	23.2	8,163	500	4	...	2,088	192	18,888	544
Metals, metal work (ex. scrap)...	502	481	...	1,165,376	469,922	...	8.5	8.2	50,500	19,492	13	2	13,233	10,022	107,943	52,412
Iron, steel and products.....	398	391	...	813,009	366,849	...	9.8	8.5	41,735	16,124	13	1	10,829	8,411	76,971	40,649
Nonferrous metals, metal work...	104	90	...	352,367	103,073	...	5.5	7.3	8,765	3,368	...	1	2,404	1,614	30,972	11,763
Other manufacturers' sales branches.....																
Amusement, sporting goods.....	1,248	627	...	4,228,913	n.a.	...	9.1	...	151,093	n.a.	63	n.a.	43,357	n.a.	212,847	n.a.
Books, periodicals, newspapers...	173	119	...	283,129	94,315	...	13.0	12.2	20,154	6,250	9	2	6,500	3,570	29,857	8,632
Coal, coke.....	75	62	...	74,643	30,871	...	34.6	36.8	9,790	5,300	10	10	3,782	2,591	7,333	6,711
Farm supplies.....	16	...	...	88,171	6,461	...	3.5	19.8	1,708	455	8	...	401	224	7,084	1,364
Jewelry.....	188	122	...	204,463	52,472	...	9.2	13.7	8,499	2,723	3	6	2,480	1,444	7,939	2,957
Petroleum and products.....	3	31	...	53,110	52,478	...	20.4	7.6	5,693	2,183	3	...	1,250	843	5,042	1,062
Petroleum and products.....	27	56	...	24,180	21,262	...	11.6	21.6	1,619	2,236	3	...	404	985	5,042	2,466
Manufacturers' sales branches, miscellaneous products.....	732	231	...	3,503,217	n.a.	...	8.2	...	103,630	n.a.	24	n.a.	28,540	n.a.	153,596	n.a.

UNITED STATES SUMMARY

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Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS:
1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll, percent of sales)		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business—Con.																
Manufacturers' sales offices (without stocks), total.....	8,052	5,082	n.a.	23,508,860	4,643,280	n.a.	4.3	6.9	420,241	131,949	254	125	89,890	47,574	...	...
Groceries, confectionery, meats..	376	810	...	1,165,153	346,375	...	6.9	17.5	28,398	15,968	3	3	7,933	7,111	...	...
Confectionery.....	18	4	...	69,686	2,199	...	2.4	25.5	1,026	110	1	...	287	33	...	...
Meats, meat products.....	22	16	...	35,166	14,331	...	5.4	5.9	578	381	...	...	157	155	...	...
Other grocery, food specialties	336	790	...	1,056,301	329,845	...	7.2	17.9	26,794	15,477	2	3	7,489	7,001	...	...
Dairy, poultry products.....	16	75	...	74,049	21,682	...	7.8	10.2	1,965	548	1	3	581	270	...	...
Beer, wines, distilled spirits...	101	89	...	982,848	132,530	...	5.6	13.4	14,038	4,541	3	...	2,894	1,636	...	...
Drugs, chemicals, allied products	444	235	...	1,297,271	299,150	...	10.9	17.0	46,394	14,173	1	13	12,264	5,137	...	...
Drugs, drug sundries.....	78	54	...	189,667	50,153	...	13.0	22.3	9,893	2,985	...	6	2,140	1,059	...	...
Industrial chemicals, explosives	291	124	...	974,573	219,256	...	10.3	15.0	30,789	8,906	1	7	8,728	3,253	...	...
Paints, varnishes.....	75	57	...	133,031	29,741	...	11.6	22.5	5,712	2,282	...	...	1,396	825	...	...
Tobacco and products (exc. leaf).	200	136	...	897,100	279,863	...	2.6	1.1	6,203	2,131	...	1	1,875	1,082	...	...
Dry goods, apparel.....	612	372	...	1,401,729	341,970	...	5.7	7.1	40,333	12,519	91	68	7,098	4,219	...	...
Clothing, furnishings, footwear	318	241	...	459,732	121,306	...	8.3	10.1	19,671	6,440	69	63	3,521	2,173	...	...
Dry goods, piece goods, notions.	294	131	...	941,997	220,664	...	4.4	5.4	20,662	6,079	22	5	3,577	2,446	...	...
Furniture, home furnishings.....	320	131	...	363,769	67,840	...	5.6	10.1	10,211	2,878	17	12	2,092	982	...	...
Furniture (household, office)..	51	23	...	19,120	4,399	...	8.1	18.0	907	383	12	...	170	150	...	...
Home furnishings, floor coverings.....	269	106	...	344,649	63,441	...	5.5	9.5	9,304	2,495	5	12	1,922	832	...	...
Paper and its products.....	768	309	...	1,211,165	187,434	...	6.1	5.5	43,506	6,442	7	1	8,408	2,016	...	...
Fine paper.....	25	23	...	58,792	29,084	...	4.0	3.7	1,172	596	1	...	172	170	...	...
Stationery, office supplies.....	338	93	...	139,321	28,795	...	20.5	11.5	23,402	1,140	2	...	4,545	422	...	...
Other paper products.....	405	187	...	1,013,092	145,555	...	4.3	5.3	18,932	4,701	4	1	3,691	1,424	...	...
Automotive equipment, tires and tubes.....	143	51	...	268,091	60,046	...	7.2	11.0	8,052	2,168	7	...	2,029	844	...	...
Electrical goods.....	657	252	...	1,646,670	217,758	...	2.5	4.7	20,164	5,475	4	3	3,873	1,738	...	...
Wiring supplies, construction materials, apparatus, and equipment.....	556	189	...	925,223	171,363	...	3.4	4.8	14,971	4,290	...	2	3,033	1,419	...	...
Electrical appliances, specialties.....	101	63	...	721,447	46,395	...	1.3	4.3	5,193	1,185	4	1	840	319	...	...
Hardware, plumbing, heating.....	438	265	...	537,222	97,877	...	4.8	12.1	13,083	3,494	10	3	2,968	1,378	...	...
Hardware.....	68	55	...	71,554	16,083	...	7.8	8.4	2,078	713	3	2	806	232	...	...
Plumbing, heating equipment supplies.....	370	210	...	465,668	41,789	...	4.4	13.5	11,005	2,781	7	1	2,162	1,146	...	...
Lumber, construction materials...	423	334	...	1,079,366	260,750	...	7.7	10.6	30,205	12,777	17	4	6,544	4,449	...	...
Lumber, millwork.....	54	51	...	81,907	17,659	...	4.4	13.8	1,913	1,137	11	4	326	474	...	...
Other construction materials...	369	283	...	997,459	243,131	...	7.8	10.3	28,292	11,640	6	...	6,218	3,975	...	...
Machinery, equipment, supplies...	1,903	1,106	...	2,562,915	509,441	...	4.8	8.1	69,321	22,012	57	6	14,007	7,751	...	...
Commercial machines, equipment.	380	242	...	86,027	22,115	...	23.3	15.7	14,568	2,309	14	1	3,103	1,199	...	...
Construction machinery, equipment.....	49	29	...	63,220	8,074	...	8.0	13.7	1,605	607	...	...	268	255	...	...
Farm-dairy machinery, equipment.	17	2	...	210,828	42	...	3.9	21.4	3,281	5	...	...	737	2	...	...
Industrial machinery, equipment, supplies.....	1,255	652	...	1,915,550	344,337	...	4.3	8.0	44,392	14,679	26	4	8,847	4,911	...	...
Professional equipment, supplies	81	57	...	67,882	3,964	...	5.7	17.1	2,609	379	4	...	516	175	...	...
Service establishment equipment, supplies.....	57	56	...	22,641	20,442	...	6.0	11.7	862	1,320	6	1	180	523	...	...
Transportation (exc. automotive) equipment, supplies.....	64	68	...	198,767	110,467	...	1.9	5.8	2,004	2,713	7	...	356	686	...	...
Metals, metal work (exc. scrap)..	947	530	...	6,254,806	1,647,674	...	2.3	2.1	49,050	19,077	15	...	9,732	6,022	...	...
Iron, steel and products.....	729	455	...	5,410,524	1,395,969	...	2.1	2.0	38,364	15,655	10	...	7,161	4,967	...	...
Nonferrous metals, metal work..	218	75	...	844,282	251,705	...	3.4	2.5	10,686	3,422	5	...	2,571	1,055	...	...
Other manufacturers' sales offices	704	387	...	3,766,706	212,850	...	2.7	8.0	39,318	7,746	21	8	7,592	2,861	...	...
Amusement, sporting goods.....	64	29	...	138,637	13,749	...	5.3	12.8	3,412	858	4	...	643	301	...	...
Books, periodicals, newspapers.	127	73	...	54,431	13,337	...	10.8	18.3	3,933	1,588	1	1	700	942	...	...
Coal, coke.....	64	5	...	361,539	16,199	...	2.2	2.8	3,464	245	...	...	677	58	...	...
Farm supplies.....	36	20	...	114,755	11,696	...	6.7	7.1	2,362	422	1	...	570	139	...	...
Jewelry.....	56	29	...	44,823	9,969	...	5.6	6.6	1,795	446	3	4	233	105	...	...
Manufacturers' sales offices, miscellaneous products.....	357	231	...	3,052,521	148,300	...	2.4	7.4	24,352	4,187	12	3	4,769	1,316	...	...
Agents, brokers, total.....	24,361	21,083	18,467	34,610,092	11,779,499	14,517,239	2.6	2.8	350,148	162,692	21,820	18,603	101,650	92,522	68,829	88,724
Groceries, confectionery, meats..	3,171	2,733	2,296	5,487,102	2,109,490	2,331,805	2.0	1.9	45,285	19,123	2,933	2,422	10,962	n.a.	9,002	12,638
Groceries, foods (exc. as specified).....	2,883	2,514	1,961	4,740,299	1,966,086	2,139,340	2.1	1.9	42,354	17,974	2,639	2,224	10,258	n.a.	8,551	11,935
Confectionery.....	147	65	94	100,226	15,978	13,165	3.7	4.1	1,221	215	160	60	304	102	34	2
Fish, sea foods.....	58	70	111	32,460	11,811	34,030	4.3	6.2	616	362	49	53	165	196	376	73
Meats, meat products.....	83	84	130	614,117	115,615	145,270	0.6	1.2	1,094	572	90	85	235	279	41	628
Farm products (edible).....	1,155	1,426	1,721	1,778,371	1,039,597	n.a.	3.0	3.6	25,069	17,850	333	113	7,440	n.a.	3,640	5,749
Dairy, poultry products.....	195	284	340	387,457	273,775	n.a.	1.5	3.0	2,523	3,577	161	178	786	n.a.	705	3,788
Fruits, vegetables (fresh).....	960	1,142	1,381	1,390,914	765,782	n.a.	3.4	3.8	22,546	14,723	772	935	6,654	n.a.	2,935	1,961
Beer, wines, distilled spirits...	97	102	n.a.	64,187	30,051	n.a.	4.3	3.9	727	471	73	79	171	262	563	861
Beer, ale.....	17	19	n.a.	11,839	4,316	n.a.	5.4	3.7	124	60	14	21	36	...	136	11
Wines, distilled spirits.....	80	83	n.a.	52,349	25,735	n.a.	4.1	3.9	603	411	59	58	135	...	424	850
Drugs, chemicals, allied products	499	478	568	392,648	150,792	n.a.	4.5	5.3	7,281	4,032	368	356	1,625	1,772	1,427	1,519
Drugs, drug sundries.....	182	147	265	90,155	34,546	n.a.	6.1	8.7	2,332	1,518	14	114	342	792	191	392
Industrial chemicals, explosives	251	241	238	270,335	101,598	166,395	3.9	4.3	4,409	2,218	108	173	842	934	1,120	1,093
Paints, varnishes.....	66	90	65	32,158	14,648	12,591	4.2	4.2	540	296	54	69	141	46	116	34

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS:
1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business—Con.																
Agents, brokers—Continued																
Tobacco and products (exc. leaf).....	19	25	32	5,520	16,135	4,202	3.9	3.6	54	207	20	32	20	78	21	124
Dry goods, apparel.....	3,293	2,906	2,141	5,497,838	2,092,200	2,119,502	3.2	2.5	63,214	29,340	3,090	2,791	12,117	11,357	8,143	6,447
Clothing, furnishings, footwear.....	1,838	1,409	969	1,649,119	439,389	411,916	3.2	3.2	19,273	6,987	1,846	1,375	4,811	3,728	1,407	1,075
Dry goods (general line).....	392	27	167	625,591	219,694	273,869	2.3	1.0	4,660	1,474	360	24	1,196	713	358	105
Dry goods, specialties, piece goods, notions.....	1,063	1,470	1,005	3,223,128	1,433,117	1,433,717	3.3	2.6	39,281	20,879	884	1,392	6,110	6,916	6,378	5,267
Furniture, home furnishings.....	1,045	789	679	469,963	100,956	161,650	5.9	6.5	9,337	3,206	984	713	2,221	1,807	991	682
Furniture (household, office).....	484	259	311	204,345	35,424	77,073	6.4	7.4	3,964	1,328	460	240	896	728	329	332
Home furnishings, floor coverings.....	561	530	368	265,618	65,532	84,577	5.6	6.1	5,373	1,878	524	473	1,325	1,079	662	350
Paper and its products.....	407	470	336	251,077	98,607	99,384	4.2	5.1	3,304	2,694	340	362	878	1,132	512	777
Stationery, office supplies.....	105	169	130	25,076	9,034	9,662	7.3	11.3	799	552	98	142	223	353	219	92
Other paper products.....	302	301	206	226,001	89,573	89,722	3.9	4.5	3,105	2,142	242	220	655	809	293	685
Farm products (raw materials)....	3,744	3,135	2,518	11,739,902	3,206,134	n.a.	1.2	1.7	58,287	26,568	3,705	3,376	35,492	n.a.	18,188	37,397
Automotive.....	596	331	393	459,614	121,426	123,187	4.8	3.0	8,167	1,856	489	289	1,823	862	802	648
Automobiles.....	62	31	20	86,535	16,965	9,878	2.2	2.8	791	282	57	13	252	169	233	72
Automotive equipment, tires and tubes.....	494	300	373	373,079	104,461	113,309	5.3	3.0	7,376	1,574	432	276	1,571	693	569	576
Electrical goods.....	1,312	837	711	683,553	130,532	n.a.	6.2	5.4	13,970	3,342	1,207	737	3,236	2,021	1,872	880
Wiring supplies, apparatus.....	945	384	n.a.	477,298	68,627	n.a.	6.4	5.5	10,204	1,831	867	321	2,307	957	1,494	344
Electrical appliances, specialties.....	367	453	n.a.	206,255	61,905	n.a.	5.7	5.3	3,766	1,511	340	416	929	1,064	378	536
Hardware, plumbing, heating.....	1,236	904	750	468,431	115,060	121,861	7.2	5.9	12,985	3,206	1,136	811	2,982	1,872	2,191	935
Hardware.....	497	392	347	227,178	61,860	71,633	6.2	4.7	4,782	1,365	470	361	1,168	784	487	309
Plumbing, heating equipment, supplies.....	739	512	406	241,253	53,200	50,228	8.2	7.3	8,203	1,841	666	450	1,814	1,088	1,704	626
Lumber, construction materials....	788	944	952	539,286	213,760	369,512	4.7	5.1	7,888	4,928	654	752	1,901	2,087	2,260	709
Lumber, millwork.....	528	538	482	432,518	164,629	280,706	4.1	4.4	4,786	3,118	439	429	1,073	1,348	1,768	374
Other construction materials....	260	406	470	106,768	49,131	88,806	7.0	7.4	3,102	1,810	215	323	828	939	492	335
Machinery, equipment, supplies....	3,365	3,061	2,355	1,422,424	441,608	468,668	6.6	8.9	38,669	19,373	2,841	2,521	8,525	9,264	7,966	6,520
Commercial machines, equipment.....	339	664	347	75,938	46,009	34,524	8.5	23.5	3,063	7,158	302	439	956	3,686	868	2,849
Construction machinery, equipment.....	82	90	150	28,603	16,597	33,043	7.8	6.2	1,227	528	54	74	259	235	552	259
Farm-dairy machinery, equipment.....	64	71	49	28,993	5,056	7,877	5.7	10.2	814	268	48	67	176	157	353	90
Industrial machinery, equipment, supplies.....	2,191	1,632	1,411	827,266	236,197	264,332	7.8	6.8	26,480	8,305	1,867	1,418	5,639	3,821	4,951	2,575
Professional equipment, supplies.....	109	115	78	22,124	13,161	7,875	7.9	6.5	699	414	86	111	200	279	109	259
Service establishment equipment, supplies.....	380	295	156	258,169	88,748	39,753	4.0	3.4	3,606	1,519	344	265	757	648	866	303
Transportation (exc.automotive) equipment, supplies.....	200	194	164	181,331	35,840	81,264	4.0	6.7	2,775	1,181	140	147	538	438	267	185
Metals, metal work (exc. scrap)....	743	608	417	726,293	359,125	615,443	3.4	2.1	3,577	3,990	608	522	1,843	1,744	1,089	3,135
Iron, steel and products.....	638	484	319	542,949	215,644	237,063	3.9	2.8	7,171	3,098	522	418	1,578	1,386	899	2,447
Nonferrous metals, metal work....	105	124	98	183,344	143,481	378,380	1.9	1.1	1,406	892	86	104	265	358	190	688
Waste materials.....	90	121	78	200,562	74,181	73,255	3.5	4.1	3,227	1,152	90	82	557	356	532	1,266
Iron, steel scrap.....	50	51	42	164,613	50,736	49,010	3.2	4.4	2,313	818	34	25	348	222	461	553
Other scrap, waste materials.....	40	70	36	35,949	23,445	24,245	4.9	3.3	914	334	16	57	209	134	71	713
Other agents, brokers.....	2,841	2,213	2,520	4,423,321	1,479,885	n.a.	2.6	3.0	43,507	21,354	2,384	1,645	9,857	n.a.	9,633	8,437
Amusement, sporting goods.....	336	181	161	149,937	19,613	32,009	6.4	7.0	3,305	578	316	166	762	311	420	360
Books, periodicals, newspapers.....	118	79	83	57,782	18,299	29,518	11.6	10.7	2,839	917	112	62	987	617	160	40
Coal, coke.....	201	305	433	655,757	404,269	362,558	2.9	4.4	7,247	8,265	80	77	1,289	2,794	428	3,010
Farm supplies.....	220	202	260	497,339	108,973	165,223	1.6	2.4	3,316	1,374	173	145	n.a.	n.a.	1,309	337
Jewelry.....	369	210	175	121,966	18,737	24,521	4.2	4.9	854	320	389	204	237	159	3,210	221
Petroleum and products.....	124	146	152	373,605	91,930	55,083	1.9	2.8	2,432	1,128	74	88	401	394	173	78
Agents and brokers.....																
Miscellaneous products.....	1,473	1,090	1,256	2,606,935	818,064	n.a.	2.2	2.1	23,514	8,772	1,240	903	5,403	3,920	3,933	4,391
Assemblers (mainly farm products), total.....																
	19,268	28,931	34,142	10,957,893	2,509,632	4,452,099	6.1	9.3	308,683	106,586	10,114	19,493	159,068	149,180	432,367	213,119
Fish, sea foods.....	591	580	17	113,225	30,371	684	23.5	28.1	14,347	4,440	501	631	12,364	n.a.	3,859	1,285
Other grocery, food specialties.....	253	230	246	206,617	38,037	30,701	13.4	13.5	12,920	2,351	125	167	11,576	n.a.	21,430	6,541
Dairy, poultry products.....	3,939	9,091	5,617	1,618,011	446,168	558,891	7.1	9.4	51,525	17,604	2,756	7,567	23,977	n.a.	36,277	6,342
Fruits, vegetables (fresh).....	2,137	2,502	3,809	1,102,832	393,459	603,182	2.0	2.3	121,800	43,752	1,352	1,877	64,848	n.a.	33,777	12,916
Farm products (raw materials)....	11,939	15,595	23,811	7,756,809	1,563,840	3,215,760	2.9	5.3	101,172	36,766	5,114	8,776	43,371	n.a.	326,753	181,842
Farm supplies.....	384	478	407	151,167	34,418	35,297	9.3	10.0	6,630	1,381	246	444	2,755	n.a.	9,809	3,777
Assemblers, miscellaneous products.....	25	55	236	4,232	3,339	7,574	13.9	13.4	289	292	20	31	177	238	462	416

* Proprietors of unincorporated businesses.

n.a. Not available or not applicable.

1 Entries for agents and brokers represent brokerage or commission received as a percent of sales—entire year.

Table 1 D.—WHOLESALE ESTABLISHMENTS—GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929

ESTABLISHMENTS, SALES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and State	Establishments (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)			Active proprietors* (Number)			Paid employees, workweek ended nearest Nov. 15 (Number)			Stocks on hand, end of year, at cost (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929	Nov. 1948	1939	1929	1948	1939	1929	1948	1939	1929
United States, total	2,334,346	1,976,726	1,682,262	189,688,801	54,688,480	166,739,607	7,990,713	2,439,876	12,941,698	163,490	133,466	2,382,789	1,605,347	1,605,347	1,605,347	31,111,005	3,847,552	15,046,641
New England.....	13,123	10,644	9,721	9,341,451	3,142,541	3,988,607	401,899	166,488	202,367	6,603	5,441	136,339	95,342	95,342	608,556	236,639	318,635	
Maine.....	997	1,032	986	490,529	165,848	175,853	27,134	10,135	11,202	424	608	4,037	7,454	7,454	426,219	14,499	7,431	
New Hampshire.....	518	363	325	189,998	64,263	60,300	11,221	3,735	3,607	198	198	4,037	2,760	2,760	15,411	1,999	1,231	
Vermont.....	393	383	308	168,216	57,112	57,393	9,206	3,434	3,489	206	206	3,141	2,364	2,364	15,411	1,999	1,231	
Massachusetts.....	7,788	5,932	6,018	6,396,231	2,214,403	2,935,089	290,915	110,681	142,828	3,791	3,183	81,684	59,235	59,235	367,208	153,785	228,805	
Rhode Island.....	1,136	761	734	722,552	238,989	275,357	35,210	12,433	14,534	679	455	11,103	7,632	7,632	56,050	20,975	22,880	
Connecticut.....	2,361	1,993	1,353	1,374,925	408,926	484,415	88,141	26,070	27,237	1,243	808	26,508	16,095	16,095	33,423	111,719	46,984	
Middle Atlantic.....	64,046	45,179	37,911	57,742,882	18,807,470	22,656,845	2,345,318	854,708	945,512	44,525	30,122	610,213	434,059	434,059	2,808,883	1,172,326	1,603,266	
New York.....	43,882	30,255	25,110	43,140,120	14,454,737	17,972,380	1,631,422	625,440	677,590	29,258	19,441	397,738	297,738	297,738	2,032,863	894,396	1,236,942	
New Jersey.....	5,695	3,323	3,122	3,596,924	1,032,078	935,521	204,040	62,044	82,044	3,794	1,988	56,812	36,089	36,089	74,123	23,725	67,615	
Pennsylvania.....	16,464	11,471	10,469	11,010,828	3,322,755	4,598,944	499,853	167,224	213,274	11,773	8,653	153,681	100,232	100,232	542,289	203,807	298,709	
East North Central.....	47,412	40,494	31,973	49,345,543	11,164,485	13,401,820	1,697,848	529,755	673,206	31,131	26,815	474,769	310,496	310,496	1,809,644	642,468	882,170	
Illinois.....	11,099	9,764	8,003	9,268,371	2,106,812	2,910,659	421,175	150,311	201,293	6,432	6,432	129,929	76,788	76,788	426,219	149,288	191,342	
Indiana.....	9,421	7,726	7,026	3,227,141	842,092	888,816	144,679	42,357	42,357	3,986	3,986	43,056	28,761	28,761	182,159	97,912	60,212	
Michigan.....	17,454	14,448	11,534	18,136,506	4,977,030	6,660,084	669,689	226,544	334,877	11,983	9,552	182,212	124,435	124,435	679,769	256,362	410,039	
Ohio.....	8,434	6,841	5,222	6,683,724	1,918,154	2,018,328	304,771	86,318	93,411	5,978	5,016	84,766	53,303	53,303	326,746	113,976	113,976	
Wisconsin.....	6,100	4,777	3,486	2,829,271	820,495	923,963	137,135	42,225	50,094	3,032	3,016	41,513	26,893	26,893	190,721	73,216	106,601	
West North Central.....	31,814	33,033	28,921	21,988,833	5,769,120	8,442,430	713,554	246,805	321,140	20,631	21,435	218,499	168,504	168,504	1,094,217	445,881	615,524	
Minnesota.....	6,073	6,433	5,243	5,026,505	1,448,297	1,657,535	160,428	59,660	62,428	3,432	4,073	35,355	38,308	38,308	273,157	130,109	131,306	
Iowa.....	5,980	5,770	4,736	3,341,733	787,208	1,040,840	99,434	31,690	40,541	4,418	4,506	35,028	24,281	24,281	137,735	47,836	88,555	
Missouri.....	7,840	7,663	6,621	7,426,888	2,238,054	3,296,777	281,276	104,138	142,963	5,341	5,198	87,016	64,055	64,055	365,582	156,133	238,139	
N. D. South Dakota.....	2,862	2,682	2,618	939,420	170,252	261,131	24,786	7,195	9,959	1,021	1,000	8,016	6,335	6,335	22,604	24,418	24,418	
S. D. South Dakota.....	1,929	2,121	1,922	931,608	133,139	1,336,095	21,306	15,914	20,614	1,014	1,000	9,959	8,016	8,016	22,604	24,418	24,418	
Nebraska.....	3,123	3,178	2,886	2,334,449	524,601	1,053,441	64,866	20,378	23,178	2,072	2,016	23,917	15,419	15,419	98,097	25,409	38,462	
Kansas.....	4,640	5,178	4,315	2,094,230	427,569	886,611	151,491	18,151	28,142	3,133	3,418	22,968	15,149	15,149	110,449	41,656	97,896	
South Atlantic.....	22,430	17,341	15,256	16,287,633	4,537,886	4,473,595	739,175	219,519	196,090	16,490	11,722	264,516	197,406	197,406	969,274	360,373	352,937	
Delaware.....	370	316	286	483,721	157,474	118,087	77,734	6,018	3,778	217	189	5,153	2,962	2,962	27,362	10,512	10,512	
Maryland.....	1,076	2,461	2,192	2,037,749	688,138	711,572	99,945	35,260	42,139	1,849	1,849	17,168	13,008	13,008	121,668	41,666	48,808	
Virginia.....	3,000	2,426	2,331	2,033,470	626,477	621,139	99,126	31,810	29,975	1,826	1,489	17,744	13,008	13,008	132,280	76,091	77,714	
West Virginia.....	1,737	1,423	1,127	1,076,784	284,119	341,435	56,356	13,463	19,216	849	754	17,744	11,430	11,430	71,919	26,277	29,258	
North Carolina.....	3,962	2,842	2,403	3,129,686	826,684	695,118	107,716	33,367	25,679	2,617	2,068	43,541	43,635	43,635	193,418	85,134	93,226	
South Carolina.....	1,609	1,447	1,539	1,008,042	277,078	333,588	37,337	9,979	10,535	1,056	1,111	13,848	8,874	8,874	55,239	11,295	17,524	
Georgia.....	3,444	3,159	2,864	2,864,284	797,880	992,009	133,240	36,069	36,184	2,516	2,066	44,004	28,849	28,849	175,904	52,904	52,904	
Florida.....	3,718	2,652	2,041	1,991,516	322,093	444,078	123,576	34,297	44,078	2,344	1,684	43,856	37,083	37,083	194,654	60,654	60,654	
East South Central.....	10,318	8,154	7,411	7,897,473	2,495,023	2,495,023	295,349	81,299	86,217	7,886	6,278	108,104	62,363	62,363	488,067	196,687	234,492	
Kentucky.....	2,456	2,168	2,024	1,784,338	463,769	500,389	144,471	23,572	27,872	1,854	1,692	26,693	17,302	17,302	104,626	47,544	99,196	
Tennessee.....	3,359	2,434	2,238	3,477,171	835,769	1,063,403	134,995	30,867	34,216	2,469	1,910	40,726	22,343	22,343	213,904	68,198	67,510	
Alabama.....	2,597	1,934	1,737	1,937,829	413,607	566,403	73,715	18,737	23,551	2,027	1,565	26,991	14,494	14,494	102,602	36,412	43,731	
Mississippi.....	1,726	1,418	1,172	937,919	244,837	384,948	32,118	8,123	10,520	1,336	1,131	13,097	7,224	7,224	66,615	29,333	24,055	
West South Central.....	20,421	18,389	17,420	13,095,080	3,425,977	4,726,740	548,609	147,803	166,483	14,490	13,297	193,000	117,137	117,137	884,158	310,935	369,384	
Arkansas.....	2,173	2,107	2,107	2,271,648	698,840	838,016	131,918	31,987	38,920	2,067	1,919	25,187	16,011	16,011	167,473	65,070	58,718	
Louisiana.....	3,668	3,385	3,155	1,729,240	459,749	766,817	72,717	21,198	30,422	2,540	2,767	29,189	16,011	16,011	109,407	35,742	60,594	
Oklahoma.....	11,548	10,253	9,543	8,197,149	2,119,821	2,765,357	336,146	84,214	94,209	8,296	7,605	116,920	69,068	69,068	543,277	189,500	237,423	
Texas.....	8,612	7,259	7,743	4,270,113	1,080,863	1,167,413	200,899	51,077	54,777	5,644	4,998	70,246	39,292	39,292	304,759	88,929	104,720	
Mountain.....	1,396	1,333	1,243	587,330	130,334	138,227	171,799	6,999	6,999	697	596	7,270	4,252	4,252	29,770	19,026	19,026	
Montana.....	1,396	1,333	1,243	587,330	130,334	138,227	171,799	6,999	6,999	697	596	7,270	4,252	4,252	29,770	19,026	19,026	
Wyoming.....	1,463	997	983	1,158,822	105,496	97,157	19,561	5,282	4,466	298	298	4,466	1,504	1,504	1,290	3,454	3,454	
Colorado.....	2,901	2,974	2,974	4,466,100	1,070,031	1,466,100	19,561	5,282	4,466	298	298	4,466	1,504	1,504	1,290	3,454	3,454	
New Mexico.....	7,718	6,294	5,315	2,599,969	66,387	593,113	12,432	3,197	23,320	1,826	1,272	24,681	14,211	14,211	97,063	27,661	37,455	
New Mexico.....	7,718	6,294	5,315	2,599,969	66,387	593,113	12,432	3,197	23,320									

* Prop

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousands dollars)
			Amount (Thousands dollars)	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
United States, total.....	243,366	188,688,801	n.a.	n.a.	7,990,713	163,490	2,234,794	2,339,139	2,382,789	143,157,318	148,783,558	153,223,967	10,167,005
<u>Type of Operation</u>													
Merchant wholesalers, total.....	146,518	79,766,589	9,286,353	11.6	5,064,381	106,823	1,448,231	1,492,333	1,507,990	89,147,584	93,342,186	95,651,971	7,206,834
Service wholesalers (domestic market):													
Cash-carry wholesalers.....	133,123	64,469,433	8,056,272	12.5	4,431,812	99,978	1,297,457	1,340,472	1,354,143	78,201,065	82,192,588	84,247,979	5,940,550
Wholesale merchants, jobbers.....	1,769	1,764,143	157,546	8.9	81,975	487	11,669	11,766	12,246	1,385,571	1,353,803	1,382,511	190,499
Converters (textile).....	1,948	2,814,459	396,544	14.1	255,469	278	70,195	71,309	71,169	4,438,495	4,614,234	4,741,934	461,295
Industrial distributors.....													
Foreign trade merchants:													
Exporters.....	3,596	3,906,484	297,668	7.6	112,044	1,772	26,141	25,116	25,707	1,949,491	1,931,285	1,940,116	236,880
Importers.....	2,203	2,817,100	177,021	6.3	80,206	1,374	16,321	16,379	17,155	1,345,656	1,351,356	1,417,621	278,726
Limited-function wholesalers:													
Cash-carry wholesalers.....	1,142	364,219	17,997	4.9	8,358	705	3,150	3,267	3,322	150,786	156,530	160,349	22,924
Drop or direct-mill shippers.....	1,769	2,781,999	122,275	4.4	59,899	892	11,510	11,997	11,906	1,028,219	1,077,286	1,080,138	6,670
Wagon, truck distributors.....	1,343	181,256	26,303	14.5	12,875	1,332	4,729	4,337	5,089	238,997	253,181	262,597	3,986
Retailer-cooperative warehouses.....	260	667,496	34,727	5.2	22,083	5	7,099	7,090	7,253	389,304	411,903	418,726	65,304
Manufacturers' sales branches, offices, total..	23,768	52,738,577	3,930,431	7.4	1,821,654	781	495,866	503,770	501,615	35,857,733	36,410,141	37,243,640	1,749,770
Sales branches (with stocks).....	15,716	29,229,717	2,909,299	10.0	1,501,413	527	408,912	415,259	411,725	28,212,841	28,646,106	29,131,751	1,749,770
Sales offices (without stocks).....	8,052	23,508,860	1,021,132	4.3	420,241	254	86,954	88,511	89,890	7,644,892	7,764,035	7,811,889	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,650	956,074	9.0	345,847	23,952	111,812	111,053	112,466	6,486,011	6,646,405	6,840,356	709,205
Independent bulk stations.....	7,417	1,814,677	206,666	11.4	83,522	6,465	29,665	29,462	30,429	1,568,231	1,583,356	1,641,050	87,388
Commission stations.....	16,292	2,572,570	202,426	7.9	50,096	16,111	21,339	21,254	21,515	971,229	992,951	1,002,006	19,463
Salary, salary-commission stations.....	3,937	3,606,394	435,778	12.1	135,663	1,288	46,355	46,021	38,702	3,037,508	3,168,112	2,704,854	472,922
Cooperative bulk stations.....	1,061	171,569	20,470	11.9	11,910	29	4,163	4,169	4,169	221,594	240,694	233,853	13,525
Distributing terminals.....	744	2,450,440	90,734	3.7	64,656	59	10,260	9,813	17,651	687,449	661,292	1,258,503	115,907
Agents, brokers, total.....	24,361	34,610,092	894,395	2.6	350,148	21,820	90,146	92,799	101,650	6,096,782	6,289,461	6,761,190	68,829
Auction companies.....	1,728	2,879,445	63,308	2.2	24,938	1,777	15,335	17,069	22,793	348,646	488,955	679,925	2,527
Brokers (merchandise):													
Representing sellers.....	5,042	8,734,577	162,552	1.9	61,316	4,678	13,962	14,379	14,462	1,063,775	1,109,721	1,117,935	15,116
Representing buyers.....	770	1,123,346	20,839	1.8	7,385	715	1,682	1,853	1,817	128,770	134,601	137,416	2,927
Commission merchants.....	2,403	7,544,234	99,987	1.3	49,303	2,243	14,647	14,616	15,184	871,499	894,778	913,160	13,404
Export agents.....	1,135	1,200,502	48,187	4.0	21,896	697	5,349	4,910	6,685	380,747	375,762	421,700	6,399
Import agents.....	308	707,226	15,459	2.2	4,912	191	1,056	1,075	1,078	84,875	86,833	88,057	3,570
Manufacturers' agents:													
With stocks.....	1,423	633,750	44,931	7.1	25,510	1,191	5,833	6,009	6,076	452,457	473,834	485,420	12,919
Without stocks.....	7,625	3,575,484	203,312	5.7	59,074	7,283	13,101	13,472	13,679	1,071,488	1,116,686	1,154,522	...
Selling agents.....	3,197	5,135,198	199,914	3.9	73,170	2,875	13,217	13,287	13,644	1,282,247	1,286,659	1,321,766	8,316
Purchasing agents, resident buyers.....	213	1,737,522	22,484	1.3	14,493	164	3,668	3,741	3,772	266,543	274,239	282,399	854
Cooperative buying agencies.....	23	83,383	1,917	2.3	858	5	168	168	172	18,695	19,359	19,359	366
Cooperative sales agencies.....	174	1,255,455	11,305	0.9	6,693	1	2,110	2,120	2,284	127,136	128,698	139,531	2,431
Assemblers (mainly farm products), total.....	19,268	10,957,893	664,405	6.1	308,683	10,114	138,739	139,184	159,068	5,569,208	5,995,365	6,726,810	432,367
Assemblers (dealing on own account).....	5,156	2,312,596	99,083	4.3	38,957	4,318	18,292	18,265	22,374	672,589	705,218	689,998	72,479
Commission buyers.....	1,387	1,595,092	23,542	1.5	9,327	1,253	4,377	4,397	4,346	173,119	175,580	182,841	9,333
Cooperative marketing associations.....	1,131	1,843,689	171,043	9.3	81,952	31	35,107	36,675	38,212	1,520,483	1,652,987	1,748,798	121,323
Cream stations.....	1,212	289,146	20,639	7.1	8,734	574	3,891	4,228	3,959	166,540	182,105	171,268	1,772
<u>Country grain elevators:</u>													
Independent.....	2,618	1,126,773	48,270	4.3	21,553	2,014	8,182	9,217	8,997	370,255	432,215	441,602	51,797
Line.....	3,309	1,277,461	47,202	3.7	24,163	348	9,265	11,136	9,711	410,068	492,398	434,640	64,589
Cooperative.....	2,481	1,697,764	50,395	3.0	26,256	38	9,694	10,884	10,125	483,156	561,025	510,270	79,572
Packers, shippers.....	1,974	811,372	204,231	25.2	98,121	1,538	49,931	44,382	61,344	1,772,998	1,793,837	2,397,393	31,502
<u>Type by Kind of Business</u>													
Merchant wholesalers, total.....	146,518	79,766,589	9,286,353	11.6	5,064,381	106,823	1,448,231	1,492,333	1,507,990	89,147,584	93,342,186	95,651,971	7,206,834
<u>Groceries, confectionery, meats:</u>													
Groceries (general line).....	4,265	5,799,121	471,707	8.1	285,414	2,091	93,261	94,434	94,434	5,102,458	5,302,273	5,392,727	538,773
Non-sponsored cooperative voluntary groups	2,963	3,378,567	234,027	8.7	174,773	1,839	58,601	59,477	59,541	3,156,091	3,253,897	3,348,364	354,853
Voluntary group wholesalers.....	635	1,633,954	135,673	8.3	85,413	163	27,022	27,244	26,941	1,505,784	1,583,770	1,607,433	172,136
Retailer-cooperative warehouses.....	211	582,340	26,939	4.6	16,722	1	5,218	5,269	5,421	294,030	312,702	321,683	54,182
Cash-carry depots.....	405	146,829	7,158	4.9	3,565	50	1,194	1,206	1,282	62,808	66,783	10,753	6,849
Institutional wholesalers.....	51	57,431	7,910	13.8	4,941	38	1,224	1,238	1,249	84,617	89,142	88,646	6,849
Confectionery.....	2,077	377,047	44,837	11.9	24,438	2,004	8,807	8,814	9,609	449,687	441,316	493,017	25,086
Fish, sea foods.....	1,233	393,661	61,361	15.6	30,070	1,138	10,177	10,397	11,567	545,980	571,092	574,595	16,274
Meats, meat products.....	3,507	1,999,476	149,139	7.4	82,098	3,500	23,449	24,287	25,127	1,448,129	1,536,462	1,607,280	34,034
Other grocery, food specialties.....	6,263	2,787,432	270,959	9.7	127,022	5,056	39,308	40,966	42,510	2,274,628	2,361,495	2,464,192	216,037
Canned foods.....	1,138	408,505	42,773	10.5	18,965	1,029	6,420	6,354	6,642	358,825	358,460	377,587	44,002
Coffee, tea, spices.....	573	590,961	44,317	7.5	19,923	399	5,630	5,632	5,729	341,232	339,575	359,588	53,260
Dried fruits, nuts.....	150	67,050	6,824	10.2	2,838	140	935	860	1,304	42,120	41,214	63,188	6,821
Flour.....	294	156,662	13,287	8.5	5,135	232	1,668	1,645	1,614	92,387	94,959	95,844	5,828
Frozen, frozen foods.....	447	239,630	34,208	14.3	16,886	238	5,084	5,397	5,559	293,970	319,829	337,947	24,662
Miscellaneous grocery specialties.....	3,661	1,324,645	129,550	7.8	63,975	3,048	20,211	21,058	21,462	1,146,104	1,207,458	1,230,038	81,464
<u>Farm products (edible):</u>													
Dairy, poultry products.....	6,668	4,278,748	555,073	13.0	305,494	5,823	98,329	105,008	103,476	5,613,076	6,048,449	6,014,543	92,119
Fruits, vegetables (fresh).....	6,871	3,222,193	317,416	7.8	158,057	7,637	50,822	52,316	52,457	2,819,918	3,013,430	2,964,884	52,405
<u>Beer, wine, distilled spirits:</u>													
Beer, ale.....	5,668	1,550,562	220,603	14.2	106,498	4,826	32,258	36,202	34,467	1,823,654	2,168,431	2,028,303	70,229
Wine, distilled spirits.....	1,527	2,519,167	224,153	8.9	117,864	596	27,806	27,747	29,170	2,052,049	2,096,771	2,304,663	304,516

See footnotes at end of table.

UNITED STATES SUMMARY

1.11

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating expenses (inc. pay roll)		Pay roll, entire year	Active proprie- tors, Novem- ber	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost
			Amount	Per- cent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Drugs, chemicals, allied products:													
Drugs (general line).....	303	848,870	100,834	11.9	65,836	37	21,894	22,030	22,127	1,187,132	1,225,659	1,251,532	117,360
Drugs, drug sundries (specialty lines).....	1,902	521,476	116,738	22.4	46,810	1,338	14,143	14,187	14,683	846,185	859,685	922,068	61,283
Proprietary medicines, toiletries.....	802	207,069	61,684	29.8	25,144	556	7,506	7,469	7,768	452,894	456,753	507,887	24,617
Retailer cooperatives—specialty lines.....	17	6,551	607	9.3	374	1	137	138	138	6,743	6,922	7,154	1,425
Drug sundries.....	1,083	307,856	54,447	17.7	21,292	781	6,500	6,580	6,777	386,548	396,010	407,027	35,241
Industrial chemicals, explosives.....	1,189	690,019	92,288	13.4	45,839	518	10,806	10,854	10,696	823,400	832,714	824,155	51,078
Paints, varnishes.....	1,277	221,861	50,042	22.6	27,992	744	8,111	8,451	8,536	484,344	513,786	522,325	34,896
With glass, wallpaper.....	516	108,041	25,811	23.9	15,000	260	4,459	4,657	4,741	252,556	269,313	275,999	19,765
Without glass, wallpaper.....	761	113,820	24,231	21.3	12,992	484	3,652	3,794	3,795	231,788	244,473	246,326	15,131
Tobacco and products (except leaf).....	3,019	2,529,576	131,184	5.2	75,456	2,743	25,385	26,112	26,143	1,359,168	1,411,052	1,427,348	115,748
Dry goods, apparel:													
Clothing, furnishings, footwear.....	5,133	1,558,536	220,576	14.2	111,332	4,490	28,900	28,055	29,578	1,975,116	1,931,125	2,050,453	197,197
Clothing, furnishings (general line).....	379	179,233	24,725	13.8	13,146	371	3,763	3,586	3,778	237,542	226,323	240,788	25,064
Men's, boys' clothing, furnishings.....	1,454	402,531	57,252	14.2	29,634	1,253	7,968	7,793	8,094	538,845	527,526	554,801	59,448
Women's, children's clothing, furnishings.....	1,435	424,697	64,866	15.3	32,447	1,197	7,754	7,548	8,223	554,658	546,514	596,630	39,506
Furs (dressed), fur clothing.....	544	155,052	16,649	10.7	7,155	528	1,567	1,701	1,766	123,740	138,305	142,208	29,666
Millinery, millinery supplies.....	475	102,796	18,636	18.1	9,590	408	2,914	2,617	2,792	182,861	167,280	178,230	11,087
Shoes, other footwear.....	645	250,294	33,434	13.4	17,195	524	4,269	4,181	4,233	296,698	284,069	296,073	30,300
Work clothing.....	201	43,933	5,014	11.4	2,165	209	665	669	692	40,772	41,108	41,723	6,126
Dry goods (general line).....	182	457,242	59,456	13.0	36,360	67	9,732	9,765	9,822	653,292	654,882	677,468	68,967
Dry goods specialties, piece goods, notions.....	5,284	1,947,798	236,716	12.2	117,064	4,250	27,300	27,006	27,805	2,078,864	2,050,249	2,134,495	215,882
Hosiery, underwear.....	702	208,443	22,619	10.8	11,271	618	3,144	3,097	3,268	207,127	200,724	217,433	17,399
Piece goods (jobbers).....	2,441	1,133,056	115,197	10.2	53,177	1,756	11,123	11,012	11,078	916,931	915,394	914,031	114,496
Other dry goods, notions.....	2,141	606,299	98,900	16.3	52,616	1,876	13,033	12,897	13,459	954,806	934,131	1,003,031	83,987
Piece goods converters.....	1,134	1,764,143	157,546	8.9	81,975	487	11,669	11,766	12,246	1,385,571	1,353,803	1,382,511	190,499
Furniture, home furnishings:													
Furniture (household, office).....	1,173	379,730	75,568	19.9	43,160	814	11,259	11,073	11,547	770,635	755,427	813,595	45,772
Household furniture.....	605	245,026	40,019	16.3	21,847	424	5,345	5,261	5,606	388,769	379,371	427,678	24,476
Office furniture.....	568	134,704	35,549	26.4	21,313	390	5,914	5,812	5,941	381,866	376,056	385,917	21,296
Home furnishings, floor coverings.....	2,640	935,215	143,060	15.3	75,202	1,928	19,630	19,701	20,640	1,288,253	1,331,386	1,411,943	117,468
China, glassware, crockery.....	537	116,884	25,314	21.6	13,214	450	3,569	3,582	3,784	226,801	234,491	244,377	18,299
Floor coverings.....	649	416,112	49,853	12.0	28,357	366	6,325	6,490	6,715	460,287	486,987	515,524	58,343
Antiques.....	271	13,208	3,334	25.2	1,423	262	414	393	423	25,355	26,290	28,123	4,530
Miscellaneous home furnishings.....	1,183	389,011	64,559	16.6	32,208	850	9,322	9,236	9,718	575,810	583,618	623,919	36,296
Paper and its products:													
Wrapping paper, twine.....	516	296,928	48,338	16.3	31,156	306	7,849	8,019	8,156	559,704	562,743	579,071	35,093
Fine paper.....	447	462,359	62,686	13.6	39,993	116	9,072	9,012	9,197	721,035	709,358	747,006	44,436
Stationery, office supplies.....	880	180,867	48,154	26.6	30,001	565	9,248	9,317	10,063	538,679	547,498	588,854	27,731
Wallpaper.....	260	32,338	10,883	33.3	5,389	102	1,739	1,641	1,783	91,783	88,144	98,814	6,065
Miscellaneous paper products.....	1,941	929,255	124,400	13.4	73,110	1,312	19,277	19,342	19,868	1,319,830	1,340,218	1,374,189	81,504
Farm products (raw materials):													
Cotton.....	325	1,768,332	78,832	4.4	16,995	320	3,346	3,295	3,381	244,119	239,078	250,579	161,198
Grain.....	391	3,022,406	64,975	2.1	29,358	145	7,405	8,174	8,084	467,901	543,781	570,985	128,326
Hides, skins, raw furs.....	858	504,212	29,696	5.9	12,997	735	3,349	3,243	3,318	225,734	220,646	226,605	50,952
Livestock (except horses, mules).....	413	491,306	9,026	1.8	2,707	428	771	749	800	46,896	47,021	51,025	4,486
Tobacco (leaf).....	148	225,576	21,528	9.5	10,182	76	4,470	2,095	5,584	174,369	115,884	200,339	27,574
Wool, mohair.....	271	513,313	25,149	4.9	11,920	191	1,911	2,124	1,918	170,580	186,956	173,947	63,887
Miscellaneous inedible farm products.....	188	378,848	16,310	4.3	6,701	129	1,358	1,388	1,483	109,904	111,031	117,297	28,999
Automotive:													
Automobiles, other motor vehicles.....	2,270	1,450,871	145,570	10.0	79,398	1,501	22,843	23,938	24,234	1,417,190	1,526,819	1,552,886	122,055
Automobiles, new and used.....	730	902,083	60,962	6.8	31,397	516	8,857	9,295	9,331	565,163	619,336	619,207	52,565
Trucks, tractors (road type).....	1,540	548,788	84,608	15.4	48,001	985	13,986	14,643	14,903	852,027	907,483	933,679	69,490
Automotive equipment, tires and tubes.....	12,423	2,640,718	580,752	22.0	345,236	8,629	108,509	110,667	112,095	6,210,057	6,498,798	6,681,010	484,595
Automotive parts, accessories.....	11,059	2,325,491	520,984	22.4	315,227	7,632	99,462	101,379	102,795	5,654,662	5,920,819	6,096,599	439,857
Garage equipment, tools.....	390	75,967	17,050	22.4	9,995	243	2,848	2,903	2,978	186,521	188,377	194,480	12,138
Tires, tubes.....	974	239,260	42,718	17.8	20,014	754	6,199	6,385	6,322	368,874	389,602	389,571	32,600
Electrical goods:													
Electrical goods (general line).....	540	1,521,874	156,128	10.2	92,550	33	24,895	26,150	26,305	1,665,757	1,741,239	1,790,540	180,193
Wiring supplies, construction materials, apparatus, and equipment.....	2,385	864,672	140,182	16.2	81,426	1,501	22,401	22,942	23,151	1,410,758	1,488,054	1,511,050	108,855
Wiring supplies, construction materials.....	1,890	717,026	108,195	15.1	62,495	1,161	17,070	17,431	17,785	1,077,654	1,130,025	1,158,009	87,551
Apparatus and equipment.....	495	147,646	31,987	21.7	18,931	320	5,331	5,511	5,366	333,104	358,029	353,041	21,304
Electrical appliances, specialties.....	2,518	2,038,020	267,196	13.1	147,942	1,343	38,773	39,834	40,992	2,588,387	2,733,789	2,869,385	225,823
Electrical appliances (general line).....	365	769,714	98,363	12.8	55,162	107	13,759	14,107	14,407	983,028	1,020,533	1,067,636	85,416
Radios, television sets.....	1,210	491,215	75,571	15.4	41,213	781	11,592	11,791	12,157	724,832	757,119	803,109	56,858
Refrigerators, equipment (household).....	239	443,158	42,183	9.5	24,185	73	6,137	6,449	6,661	407,741	461,285	476,300	44,765
Miscellaneous appliances, specialties.....	704	333,933	51,079	15.3	27,382	382	7,285	7,487	7,767	472,786	494,852	522,340	38,784
Hardware, plumbing, heating:													
Hardware.....	2,153	2,013,997	314,115	15.6	203,852	1,259	58,262	59,105	59,359	3,513,031	3,634,578	3,719,668	366,191
General line (with industrial department).....	361	1,196,485	181,083	15.1	122,712	28	34,693	35,409	35,173	2,113,561	2,178,727	2,238,494	221,391
General line (without industrial department).....	312	501,622	73,657	14.7	47,966	112	13,600	13,929	13,931	809,253	849,819	860,222	87,781
Specialty lines.....	1,480	315,890	59,375	18.8	33,174	1,119	9,969	10,167	10,255	590,217	606,032	620,952	57,019
Plumbing, heating equipment, supplies.....	3,748	1,812,960	279,952	15.1	157,832	1,879	40,980	42,316	43,381	2,631,826	2,792,869	2,926,341	260,625
Plumbing, heating (general line).....	1,963	1,215,932	168,875	13.9	99,354	856	25,638	26,460	27,208	1,623,531	1,714,994	1,808,967	174,468
Heating (including stoves, ranges).....	558	175,069	30,982	17.7	16,253	260	4,188	4,229	4,467	281,890	291,156	311,503	21,985
Plumbing fixtures, supplies.....	902	325,501	52,116	16.0	29,097	574	7,553	7,743	7,890	500,657	523,107	544,617	49,144
Air conditioning, ventilating equipment.....	325	96,458	21,979	22.8	13,128	149	3,601	3,884	3,816	225,748	263,612	261,254	15,026

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹ (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Lumber, construction materials:													
Lumber, millwork.....	3,312	2,793,620	301,454	10.8	168,222	1,713	44,891	47,902	47,269	2,862,019	3,134,726	3,109,732	197,596
Direct mill shippers.....	465	1,055,673	57,538	5.4	26,814	615	4,999	5,312	5,192	459,870	487,046	483,947	3,444
Distributors with yards.....	2,347	1,737,947	243,916	14.0	141,408	1,098	39,892	42,590	42,077	2,402,149	2,647,680	2,625,785	194,152
Other construction materials.....	2,578	1,141,116	251,246	22.0	135,685	1,259	35,639	39,863	39,795	2,237,174	2,627,153	2,651,063	79,481
Brick, tile, terra cotta.....	272	99,606	15,597	15.6	7,987	127	1,993	2,218	2,162	131,261	152,774	149,779	5,892
Cement, lime, plaster.....	205	109,743	22,247	20.3	12,045	88	3,163	3,562	3,431	199,736	239,861	234,523	5,477
Glass (building).....	343	109,964	31,272	28.4	20,750	221	5,535	5,583	5,787	340,756	360,292	381,605	13,129
Sand, gravel, crushed stone.....	200	87,098	21,668	24.9	10,036	122	2,373	3,042	2,983	158,600	212,694	210,724	2,617
Ready-mixed concrete distributors.....	398	175,403	59,091	33.7	30,098	170	7,674	9,242	9,104	490,360	628,258	617,505	4,219
Roofing, siding, insulation.....	345	173,772	24,639	14.2	13,337	156	3,348	3,575	3,702	219,748	241,246	261,893	14,955
Miscellaneous construction materials.....	855	385,530	76,732	19.9	41,432	375	11,553	12,641	12,626	696,713	792,028	795,034	33,192
Machinery, equipment, supplies:													
Commercial machines, equipment.....	4,814	870,025	207,947	23.9	112,506	3,537	32,332	32,963	32,722	2,064,479	2,147,041	2,126,125	120,325
Commercial refrigeration equipment.....	1,223	219,930	52,876	24.0	28,564	824	7,856	8,392	8,067	510,161	565,045	530,781	32,443
Office machines, equipment.....	896	104,172	29,274	28.1	17,243	661	5,437	5,442	5,683	327,582	337,608	358,735	13,352
Restaurant, hotel supplies (principally nonfood).....	835	194,807	43,700	22.4	24,273	638	6,961	7,103	7,075	435,405	450,729	456,614	32,117
Store machines, fixtures.....	1,480	271,086	62,660	23.1	33,347	1,119	9,734	9,632	9,489	630,529	629,988	615,033	33,347
Other commercial machines, equipment.....	380	80,030	19,437	24.3	9,079	295	2,344	2,394	2,408	160,802	163,671	164,962	9,066
Construction machinery, equipment.....	936	786,561	129,570	16.5	74,349	344	16,950	17,624	17,832	1,271,228	1,358,052	1,399,458	132,060
Farm-dairy machinery, equipment.....	883	489,297	56,052	11.6	28,568	521	7,795	8,296	8,152	505,423	553,989	544,941	57,762
Industrial machinery, equipment, supplies.....	7,304	2,699,989	480,193	16.0	269,660	3,973	71,065	72,273	72,763	4,810,321	4,999,473	5,156,313	401,110
Industrial machinery, equipment (general line).....	241	331,219	57,297	17.3	36,610	42	9,954	9,782	9,728	636,656	666,374	709,161	46,727
Belt, hose, packing.....	233	60,311	12,961	21.5	5,183	112	1,910	1,916	1,921	143,409	149,357	145,883	7,730
Machine tools.....	528	178,675	29,733	16.6	17,048	399	3,794	3,711	3,687	309,113	304,736	302,878	16,489
Mine, mill supplies.....	639	332,594	54,580	16.4	31,884	372	8,574	8,749	8,770	561,750	588,886	592,628	44,507
Oil well, oil refining supplies.....	1,027	718,051	66,466	9.2	30,798	272	8,536	9,123	9,099	564,948	610,484	630,114	102,217
Printing machinery, supplies (except paper)	215	52,001	11,096	21.3	6,132	119	1,435	1,416	1,443	111,213	108,000	111,359	5,587
Rope, cordage.....	111	75,134	6,712	8.9	4,010	53	782	791	787	72,034	66,718	67,884	5,828
Used machinery, equipment.....	176	41,728	9,626	23.1	4,513	146	1,188	1,183	1,174	80,314	83,418	79,630	10,443
Miscellaneous industrial machinery, supplies	4,134	1,210,276	231,722	19.1	130,482	2,458	34,892	35,602	36,154	2,330,884	2,421,860	2,516,776	161,982
Professional equipment, supplies.....	2,596	571,154	146,304	25.6	88,750	1,480	28,633	28,671	29,198	1,604,399	1,643,210	1,673,951	90,834
Dental supplies.....	472	96,751	25,198	26.0	15,325	254	5,059	5,075	4,997	280,364	289,962	285,019	18,650
Religious supplies.....	145	18,878	4,746	25.1	2,630	129	1,075	1,026	1,108	46,119	44,185	47,631	4,129
School equipment, supplies.....	252	65,601	12,994	19.8	7,837	167	2,287	2,386	2,468	132,848	139,938	147,536	9,989
Surgical, medical, hospital equipment, supplies.....	717	216,383	49,347	22.8	28,971	386	7,843	7,909	8,062	527,082	537,881	544,210	30,205
Miscellaneous professional equipment, supplies.....	1,010	173,541	54,019	31.1	33,987	544	12,369	12,275	12,563	617,986	631,244	649,555	28,261
Service establishment equipment, supplies.....	4,240	767,142	145,579	19.0	75,640	3,312	22,693	22,860	23,057	1,354,872	1,374,472	1,392,953	111,313
Barber, beauty supplies.....	1,063	100,228	32,684	32.6	16,956	883	6,217	6,210	6,257	322,582	322,656	325,764	20,723
Laundry, dry cleaning equipment, supplies.....	988	114,022	24,215	21.2	12,496	234	3,436	3,441	3,375	226,811	227,300	225,889	14,115
Shoe findings.....	1,307	334,044	39,580	11.8	19,592	1,077	5,233	5,248	5,347	330,132	333,489	339,900	47,734
Undertakers' supplies.....	102	10,083	2,835	28.1	1,527	73	528	514	505	30,107	28,466	28,347	1,740
Upholsterers' supplies.....	190	45,504	8,339	18.3	4,354	137	1,217	1,259	1,301	72,098	75,174	77,626	7,724
Miscellaneous service equipment, supplies.....	1,190	163,261	37,926	23.2	20,715	908	6,062	6,188	6,272	373,142	387,587	395,427	19,677
Transportation (except automotive) equipment, supplies.....													
Aircraft, aeronautical equipment, supplies.....	196	56,175	13,319	23.7	5,991	85	1,700	1,769	1,753	115,890	119,387	122,058	6,343
Railroad equipment, supplies.....	84	69,910	12,329	17.6	5,597	29	801	808	828	86,167	94,667	98,647	5,324
Marine equipment, supplies.....	334	113,560	21,610	19.0	11,519	179	3,090	3,092	3,009	207,330	212,904	211,596	17,516
Other transportation equipment, supplies.....	43	11,559	2,270	19.6	1,364	20	298	314	303	21,503	23,063	24,558	1,524
Metals, metal work (except scrap):													
Iron, steel and products.....	1,545	1,551,841	212,304	13.7	116,112	725	26,865	27,875	28,516	1,923,436	2,032,420	2,115,833	156,207
Nonferrous metals, metal work.....	258	504,874	36,630	7.2	21,181	102	4,689	4,863	5,052	356,530	367,301	378,665	36,239
Waste materials:													
Iron, steel scrap.....	3,054	1,699,428	163,613	9.6	85,058	2,744	26,607	27,854	27,981	1,411,377	1,512,065	1,561,707	52,608
Other scrap, waste materials.....	4,663	999,872	156,558	15.6	82,488	4,666	31,471	31,888	31,836	1,474,225	1,513,507	1,531,018	50,470
Other merchant wholesalers:													
Amusement, sporting goods.....	2,226	566,754	97,808	17.2	50,044	1,742	14,787	15,462	16,094	864,784	914,139	951,866	71,298
Cameras, photographic goods.....	459	173,329	29,359	16.9	14,328	250	4,266	4,487	4,378	264,537	275,936	278,566	18,727
Sporting goods, toys, games.....	1,727	386,073	67,234	17.4	35,166	1,455	10,342	10,796	11,511	591,070	628,529	662,165	52,130
Other recreation goods.....	40	7,352	1,215	16.5	550	37	179	179	205	9,177	9,674	11,135	541
Books, periodicals, newspapers.....	1,601	459,950	82,718	18.0	51,837	1,040	20,595	21,167	22,449	925,061	963,137	1,027,492	28,049
Coal, coke.....	922	2,077,284	87,872	4.2	46,303	261	11,759	11,252	11,311	844,399	829,497	847,066	64,630
Direct shippers (without yards).....	640	1,471,620	47,627	3.2	25,531	161	5,114	5,135	5,174	443,056	452,899	462,749	2,540
Distributors with yards.....	342	605,664	40,245	6.6	20,772	100	6,645	6,117	6,137	401,343	376,598	384,317	62,090
Farm supplies.....	1,658	1,271,599	114,444	9.0	58,936	1,146	19,683	26,782	20,734	1,049,417	1,171,291	1,092,001	89,965
Feed.....	857	609,325	38,353	6.3	18,289	671	6,176	6,276	6,321	323,498	334,116	339,019	22,620
Fertilizers, agricultural chemicals.....	244	149,336	17,678	11.8	7,516	124	2,344	2,398	2,295	142,148	144,880	141,322	10,550
Seeds.....	483	327,450	49,123	15.0	27,878	305	9,409	16,366	10,302	492,265	592,333	515,069	42,476
Miscellaneous farm supplies.....	74	185,488	9,290	5.0	5,253	46	1,754	1,782	1,816	91,506	99,962	96,591	14,319
Jewelry.....	3,391	799,012	120,590	15.1	62,943	3,183	15,675	15,360	16,506	1,092,091	1,064,662	1,190,010	156,782
Jewelry (general line).....	387	204,586	33,321	16.3	18,666	301	4,241	4,281	4,380	310,465	310,763	349,207	37,040
Clocks, watches.....	443	108,598	18,148	16.7	9,134	375	1,973	1,961	2,145	159,626	159,293	173,093	21,405
Precious stones, metals.....	526	205,206	34,866	17.1	6,675	519	1,207	1,161	1,152	120,380	117,417	117,049	43,580
Watch materials, jewelers' tools, supplies.....	274	43,099	9,267	21.5	5,511	268	1,904	1,899	1,928	97,544	99,203	104,151	7,525
Costume jewelry.....	441	71,834	14,971	20.8	7,895	401	2,283	2,145	2,412	143,467	131,248	160,477	9,853
Miscellaneous jewelry.....	1,320	165,695	30,317	18.3	15,062	1,319	4,067	3,913	4,289	260,618	246,738	286,033	37,375

UNITED STATES SUMMARY

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Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprie- tors, Novem- ber (Num- ber)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Per- cent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
Type by Kind of Business—Continued							(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	
Merchant wholesalers—Continued													
Other merchant wholesalers—Continued													
Petroleum and products.....	1,196	750,220	64,944	8.6	30,807	705	8,381	8,680	8,822	555,426	592,289	582,059	34,060
Merchant wholesalers, miscellaneous products.....	4,634	2,489,821	264,871	10.6	138,995	3,400	41,728	42,193	42,616	2,420,344	2,504,944	2,556,171	211,027
Flowers (cut), potted plants.....	545	129,848	24,644	19.0	10,456	425	4,161	4,221	4,285	236,206	241,235	246,985	4,063
Bulbs, plants.....	91	17,896	4,510	25.2	2,465	55	791	713	860	46,414	46,002	50,232	822
Forest products (except lumber).....	393	147,673	20,828	14.1	11,376	309	4,164	4,476	4,481	214,092	233,006	228,368	10,497
General merchandise.....	183	720,247	72,218	10.0	41,870	70	12,385	12,518	12,347	705,575	752,434	753,879	68,397
Leather goods.....	115	17,302	3,625	21.0	1,897	101	635	642	677	34,452	33,415	36,526	2,814
Oils and fats (inedible).....	66	181,070	11,642	6.4	5,017	36	1,487	1,378	1,541	96,587	101,478	105,799	12,243
Textiles and materials other than dry goods.....	636	264,872	29,529	11.1	15,802	503	5,300	5,515	5,515	268,976	276,221	279,724	24,849
Yarns (industrial).....	236	154,823	11,062	7.1	5,385	132	1,116	1,054	1,124	93,793	87,655	95,787	14,706
Kinds of business, n.e.c.....	2,367	855,190	85,813	10.0	39,727	1,769	11,489	11,478	11,786	724,849	733,498	758,901	72,574
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	2,909,299	10.0	1,501,413	527	408,912	415,259	411,725	28,212,841	28,646,106	29,431,751	1,749,770
Groceries, confectionery, meats:													
Confectionery.....	133	355,338	42,791	12.0	14,924	6	4,073	4,039	4,210	280,999	279,139	298,915	15,820
Meats, meat products.....	734	2,770,342	116,928	4.2	65,751	6	22,700	22,736	22,769	1,306,056	1,323,088	1,354,270	70,576
Other grocery, food specialties.....	2,271	3,676,456	304,979	8.3	131,908	4	37,257	38,638	38,887	2,397,390	2,472,315	2,585,300	145,408
Canned foods.....	167	655,242	50,496	7.7	16,339	2	4,984	5,226	5,315	290,294	297,087	315,818	45,780
Coffee, tea, spices.....	54	228,572	16,397	7.2	4,951	...	1,315	1,431	1,452	86,182	90,226	96,906	9,970
Flour.....	155	493,895	25,456	5.2	11,804	...	3,397	3,433	3,391	220,727	223,370	225,546	8,431
Miscellaneous grocery specialties.....	1,895	2,298,747	212,670	9.2	98,814	2	27,561	28,548	28,729	1,800,187	1,861,632	1,947,030	81,167
Farm products (edible):													
Dairy, poultry products.....	707	880,074	118,299	13.4	60,977	12	17,710	19,497	17,682	1,112,552	1,286,953	1,162,426	32,932
Beer, wines, distilled spirits:													
Beer, ale.....	196	219,775	38,028	17.3	22,106	10	5,264	6,503	6,276	366,494	501,129	474,782	3,513
Wines, distilled spirits.....	58	528,571	39,403	7.4	10,059	6	1,931	2,074	2,102	172,850	174,890	188,311	19,094
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines).....	249	502,833	108,764	21.6	46,609	1	12,478	12,115	12,404	849,099	811,525	875,854	43,614
Proprietary medicines, toiletries.....	89	157,876	43,134	27.3	15,800	1	4,191	4,067	4,153	263,081	261,887	291,707	12,709
Drug sundries.....	160	344,957	65,630	19.0	30,809	...	8,287	8,048	8,251	549,638	549,638	584,147	30,905
Industrial chemicals, explosives.....	478	1,472,119	128,409	8.7	48,002	8	10,322	10,601	10,512	864,802	887,857	908,015	62,824
Paints, varnishes.....	699	353,717	66,520	18.8	30,659	3	8,539	8,789	8,809	557,208	597,210	607,888	41,454
With glass, wallpaper.....	537	223,571	42,628	19.1	19,297	...	5,692	5,983	5,974	354,903	389,360	401,296	26,623
Without glass, wallpaper.....	162	130,146	23,892	18.4	11,362	3	2,847	2,806	2,835	202,305	207,850	206,592	14,831
Tobacco and products (except leaf).....	41	797,902	53,439	6.7	7,896	8	2,183	2,249	2,460	151,464	149,001	155,475	25,368
Dry goods, apparel:													
Clothing, furnishings, footwear.....	196	384,498	40,270	10.5	22,864	31	4,321	4,420	4,766	412,769	394,910	441,933	41,017
Men's, boys' clothing, furnishings.....	85	175,388	15,434	8.8	9,451	17	1,543	1,580	1,838	169,187	152,785	187,230	16,216
Women's, children's clothing, furnishings.....	60	54,500	6,486	11.9	3,248	11	610	644	688	62,421	61,670	66,464	6,108
Shoes, other footwear.....	35	123,858	14,619	11.8	7,894	...	1,802	1,838	1,865	142,544	140,954	148,426	16,403
Clothing, furnishings, n.e.c.....	16	30,752	3,731	12.1	2,271	3	366	358	375	38,617	39,501	39,813	2,890
Dry goods, piece goods, notions.....	220	1,188,731	58,809	4.9	32,013	17	6,376	6,547	6,687	559,911	574,997	603,050	80,809
Hosiery, underwear.....	35	62,306	8,682	13.9	4,330	5	868	855	902	76,024	69,814	77,921	8,902
Piece goods.....	64	1,003,444	35,436	3.5	18,952	7	3,139	3,358	3,480	326,520	337,273	366,356	64,110
Other dry goods, notions.....	121	122,981	14,691	11.9	8,751	5	2,369	2,334	2,305	157,367	167,910	158,773	7,797
Furniture, home furnishings:													
Furniture (household, office).....	217	170,008	27,228	16.0	13,511	15	3,211	3,263	3,285	251,561	240,037	245,479	7,922
Household furniture.....	106	104,503	10,114	9.7	5,054	6	1,009	1,023	1,029	77,882	76,660	80,831	4,815
Office furniture.....	111	65,505	17,114	26.1	8,457	9	2,202	2,240	2,256	173,679	163,377	164,648	3,107
Home furnishings, floor coverings.....	159	364,127	30,940	8.5	15,586	16	3,931	3,903	4,073	276,142	284,132	294,562	14,581
Floor coverings.....	59	241,634	19,443	8.0	10,076	5	2,611	2,554	2,606	182,650	188,303	188,669	7,069
Miscellaneous home furnishings.....	100	122,493	11,497	9.4	5,510	11	1,320	1,349	1,467	93,492	95,829	105,893	7,512
Paper and its products:													
Stationery, office supplies.....	184	60,680	13,235	21.8	8,256	...	2,339	2,280	2,340	154,587	153,273	156,504	6,591
Other paper products.....	121	131,706	16,851	12.8	9,909	13	2,749	2,651	2,778	187,082	182,146	191,710	13,884
Automotive equipment, tires and tubes.....	700	1,571,876	169,773	10.8	91,097	31	27,938	28,962	29,603	1,664,267	1,828,955	1,947,682	228,437
Automotive parts, accessories.....	359	792,829	104,277	13.2	57,900	26	18,364	18,810	19,544	1,096,459	1,124,368	1,273,242	163,379
Garage equipment, tools.....	106	30,458	8,520	28.0	4,420	2	918	926	979	99,019	106,151	85,499	3,186
Tires, tubes.....	235	748,589	56,976	7.6	28,777	3	8,636	9,226	9,080	528,789	598,436	588,941	61,872
Electrical goods:													
Wiring supplies, construction materials, apparatus, and equipment.....	453	2,516,717	225,556	9.0	160,425	13	51,798	47,643	42,984	3,260,842	3,030,881	2,942,084	102,659
Wiring supplies, construction materials.....	168	394,731	26,256	6.6	11,128	4	2,745	2,782	2,851	208,228	219,295	230,763	39,179
Apparatus and equipment.....	285	2,121,986	199,300	9.4	149,297	9	49,053	44,859	40,133	3,052,614	2,811,586	2,711,321	63,480
Electrical appliances, specialties.....	216	211,091	19,591	9.3	9,986	6	2,973	2,932	2,968	190,378	180,053	198,562	20,219
Radios, television sets.....	21	22,051	2,873	13.0	1,383	2	328	372	437	22,400	25,278	29,360	2,361
Electrical appliances, specialties, n.e.c.....	195	189,040	16,718	8.8	8,603	4	2,645	2,560	2,531	167,978	154,775	169,202	17,858
Hardware, plumbing, heating:													
Hardware.....	110	78,050	13,328	17.1	8,150	9	1,697	1,639	1,609	154,725	147,758	148,041	7,964
Plumbing, heating equipment, supplies.....	520	586,477	73,326	12.5	42,343	24	11,863	11,991	12,169	758,522	770,726	820,182	46,768
Plumbing, heating (general line).....	237	356,601	36,712	10.3	21,926	6	6,863	7,036	7,156	392,431	399,717	427,075	31,439
Heating (including stoves, ranges).....	157	129,003	19,150	14.8	10,365	8	2,620	2,589	2,658	190,659	190,644	203,444	9,793
Plumbing fixtures, supplies.....	49	29,762	3,939	13.2	2,116	8	483	486	465	38,205	39,216	39,384	2,637
Air conditioning, ventilating equipment.....	77	71,111	13,525	19.0	7,936	2	1,897	1,880	1,890	137,227	141,099	150,279	2,899

See footnotes at end of table.

1.14 WHOLESALE TRADE—GENERAL STATISTICS

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating expenses (inc. pay roll)		Pay roll, entire year	Active proprie- tors, Novem- ber	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost
			Amount	Per cent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	(Thousand dollars)	
Type by Kind of Business—Continued													
Manufacturers' sales branches—Continued													
Lumber, construction materials:													
Lumber, millwork.....	119	130,329	15,229	11.6	7,036	21	1,718	1,735	1,786	127,185	129,330	135,325	19,915
Other construction materials.....													
Brick, tile, terra cotta.....	39	482,247	86,611	18.0	49,049	33	13,272	13,622	14,000	879,536	928,932	985,013	33,302
Cement, lime, plaster.....	40	31,317	3,544	11.3	1,945	2	433	454	462	35,637	36,957	39,698	1,996
Glass (building).....	35	48,296	7,589	15.7	2,644	...	681	734	692	49,021	51,144	51,233	1,732
Roofing, siding, insulation.....	131	135,479	23,678	17.5	17,915	2	5,713	5,966	6,190	324,060	352,778	363,733	23,749
Miscellaneous construction materials.....	35	48,582	6,581	13.5	3,950	...	822	797	871	58,915	58,598	71,155	1,289
Machinery, equipment, supplies:	98	218,573	45,219	20.7	22,595	29	5,623	5,671	5,785	411,903	429,455	459,194	4,536
Commercial machines, equipment.....													
Commercial refrigeration equipment.....	1,759	740,042	240,208	32.4	176,388	30	39,354	40,591	41,559	3,656,928	3,367,552	3,386,766	50,186
Office machines, equipment.....	31	11,358	3,063	27.0	1,601	5	502	545	497	31,637	32,777	25,796	2,881
Store machines, fixtures.....	1,438	645,778	215,739	33.4	160,347	12	35,428	36,594	37,588	3,322,201	3,043,932	3,075,407	40,699
Other commercial machines, equipment.....	222	62,408	16,167	25.9	11,928	9	2,828	2,852	2,872	257,436	246,370	238,872	3,771
Construction machinery, equipment.....	68	20,504	5,239	25.6	2,512	4	596	600	602	45,654	44,473	46,691	2,839
Farm-dairy machinery, equipment.....	57	45,807	6,640	14.5	3,012	4	712	700	670	56,245	57,034	56,821	5,945
Industrial machinery, equipment, supplies.....	285	1,299,152	78,496	6.0	45,368	10	13,790	14,115	13,828	825,939	893,744	858,095	112,645
Industrial machinery, equipment, supplies.....	1,785	1,811,835	206,562	11.4	116,511	68	28,788	29,486	29,390	2,132,433	2,197,961	2,204,091	115,279
Belting, hose, packing.....	60	149,975	7,486	5.0	4,147	...	926	943	950	81,416	74,733	80,240	4,685
Machine tools.....	178	197,693	24,344	12.3	11,645	...	2,852	2,967	2,903	201,089	214,761	215,207	15,101
Mine, mill supplies.....	134	79,319	8,660	10.9	5,125	5	1,101	1,159	1,146	91,500	97,410	109,328	8,050
Oil well, oil refining supplies.....	146	201,943	15,780	7.8	9,176	9	1,883	1,920	1,907	169,651	173,266	154,851	8,011
Printing machinery, supplies (exc. paper).....	242	191,314	16,924	8.8	8,633	10	1,989	2,144	2,076	144,176	161,350	161,552	16,794
Rope, cordage.....	118	78,439	10,767	13.7	6,678	1	1,431	1,466	1,431	131,917	140,801	129,343	5,208
Miscellaneous industrial machinery, supplies.....	22	32,505	2,303	7.1	1,111	...	203	204	204	20,726	21,095	20,622	1,505
Professional equipment, supplies.....	884	880,647	120,298	13.7	69,996	43	18,403	18,683	18,720	1,291,958	1,314,545	1,332,948	55,923
Service establishment equipment, supplies.....	595	147,522	37,571	25.5	23,954	12	8,121	8,118	8,094	446,305	452,925	449,654	22,645
Laundry, dry cleaning equipment, supplies.....	296	263,023	30,501	11.6	17,328	30	4,349	4,379	4,347	311,096	313,007	320,044	18,777
Shoe findings.....	50	51,481	9,236	17.9	5,185	6	1,083	1,098	1,044	88,649	90,802	89,950	4,220
Undertakers' supplies.....	58	150,320	6,351	4.2	3,826	1	739	736	736	67,426	66,112	71,661	6,293
Miscellaneous service equipment, supplies.....	53	22,911	4,847	21.2	2,556	3	783	780	784	44,783	46,356	45,705	4,147
Transportation (except automotive) equipment, supplies.....	135	38,311	10,067	26.2	5,761	20	1,744	1,765	1,783	110,238	109,737	112,728	4,057
Aircraft, aeronautical equipment, supplies.....	70	93,877	15,548	16.6	8,163	4	1,981	2,059	2,088	147,868	157,989	164,132	18,888
Railroad equipment, supplies.....	7	3,199	559	17.5	269	1	75	79	81	4,920	5,187	5,515	632
Marine equipment, supplies.....	15	77,738	11,649	15.0	5,742	...	1,338	1,431	1,431	99,632	109,368	114,819	15,437
Metals, metal work (except scrap):	48	12,940	3,340	25.3	2,152	3	568	549	576	43,316	43,434	43,798	2,819
Iron, steel and products.....	398	813,009	79,894	9.8	41,735	13	10,675	11,062	10,829	736,541	777,643	801,673	76,977
Nonferrous metals, metal work.....	104	352,367	19,295	5.5	8,765	...	2,212	2,348	2,404	162,500	161,954	175,410	30,972
Other manufacturers' sales branches:													
Amusement, sporting goods.....	173	283,129	36,885	13.0	20,154	9	6,064	6,419	6,500	353,778	418,192	415,931	29,857
Books, periodicals, newspapers.....	75	74,643	25,793	34.6	9,790	10	3,773	3,858	3,762	178,453	180,464	183,605	7,333
Farm supplies.....	16	88,171	3,075	3.5	1,708	8	399	401	401	32,165	32,272	32,729	7,084
Feed.....	188	204,463	18,894	9.2	8,499	3	2,486	2,538	2,480	157,851	156,367	152,930	7,939
Fertilizers, agricultural chemicals.....	105	105,301	8,731	8.3	3,978	3	1,307	1,346	1,310	74,060	78,790	75,062	3,997
Jewelry.....	83	99,162	10,163	10.2	4,521	...	1,179	1,192	1,170	83,791	77,577	77,868	4,342
Petroleum and products.....	37	51,110	10,402	20.4	5,693	6	1,237	1,222	1,250	108,749	103,699	112,643	5,042
Manufacturers' sales branches, miscellaneous products.....	27	24,180	2,797	11.6	1,619	3	412	418	404	30,177	30,705	30,133	1,996
Manufacturers' sales offices (without stock), total.....	732	3,503,217	288,431	8.2	103,630	24	28,016	28,716	28,540	1,909,392	2,015,361	2,065,731	153,596
Groceries, confectionery, meats:	8,052	23,508,860	1,021,132	4.3	420,241	254	86,954	88,511	89,890	7,644,892	7,764,035	8,111,889	...
Confectionery.....													
Meats, meat products.....	18	69,686	1,712	2.4	1,026	1	255	267	287	18,168	19,480	20,513	...
Other grocery, food specialties.....	22	39,166	2,134	5.4	978	...	142	141	157	12,424	13,344	15,485	...
Farm products (edible):	336	1,056,301	76,495	7.2	26,794	2	7,342	7,465	7,489	496,033	508,997	528,697	...
Dairy, poultry products.....	16	74,049	5,805	7.8	1,965	1	466	562	581	32,828	41,676	42,427	...
Beer, wine, distilled spirits.....	101	982,848	55,437	5.6	14,038	3	2,738	2,798	2,894	253,676	260,957	279,682	...
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines).....	78	189,667	24,701	13.0	9,893	...	2,226	2,127	2,140	182,537	189,529	183,989	...
Proprietary medicines, toiletries.....	48	118,923	13,985	11.8	3,967	...	826	735	742	75,438	72,068	75,758	...
Drug sundries.....	30	70,744	10,716	15.1	5,926	...	1,400	1,392	1,398	107,099	117,461	108,231	...
Industrial chemicals, explosives.....	291	974,573	100,760	10.3	30,789	1	8,770	8,920	8,728	626,365	629,447	636,484	...
Paints, varnishes.....	75	133,031	15,495	11.6	5,712	...	1,351	1,340	1,396	111,031	108,765	117,640	...
Tobacco and products (except leaf).....	200	897,100	23,728	2.6	6,203	...	1,690	1,698	1,875	109,373	112,500	121,724	...
Dry goods, apparels:													
Clothing, furnishings, footwear.....	318	459,732	38,127	8.3	19,671	69	3,416	3,393	3,521	339,423	343,727	353,751	...
Men's, boys' clothing, furnishings.....	118	204,141	18,140	8.9	9,192	30	1,314	1,474	1,560	163,358	165,186	169,662	...
Women's, children's clothing, furnishings.....	133	133,181	12,279	9.2	6,880	33	1,115	1,122	1,141	117,300	116,843	122,472	...
Shoes, other footwear.....	29	22,122	2,151	9.7	1,217	6	362	366	380	22,413	23,159	22,304	...
Wool, clothing.....	17	69,149	3,485	5.0	1,799	...	296	305	315	20,448	23,158	24,350	...
Clothing, furnishings, n.e.c.....	21	31,139	2,072	6.6	883	...	129	126	125	15,904	15,381	14,963	...
Dry goods, piece goods, notions.....													
Hosiery, underwear.....	294	941,997	41,538	4.4	20,662	22	3,429	3,477	3,577	390,705	364,383	399,541	...
Piece goods.....	73	135,080	9,428	7.0	5,196	3	783	782	811	104,232	93,312	112,699	...
Other dry goods, notions.....	94	60,178	22,239	37.0	9,732	3	1,676	1,723	1,770	171,890	166,833	177,464	...
Other dry goods, notions.....	127	201,739	9,871	4.9	5,734	16	970	972	996	114,583	104,238	109,378	...

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹ (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
<i>Type by kind of Business—Continued</i>													
Manufacturers' sales offices—Continued													
Furniture, home furnishings:													
Furniture (household, office).....	51	19,120	1,554	8.1	907	12	161	168	170	16,862	17,581	18,045	...
Household furniture.....	30	11,803	1,073	9.1	613	12	106	108	108	11,921	12,078	12,374	...
Office furniture.....	21	7,317	481	6.6	294	...	55	60	62	4,941	5,503	5,671	...
Home furnishings, floor coverings.....	269	344,649	18,905	5.5	9,304	5	1,938	1,909	1,922	168,753	162,163	174,063	...
China, glassware, crockery.....	31	16,074	1,007	6.3	720	...	123	121	120	13,678	14,434	15,640	...
Floor coverings.....	126	253,599	9,775	3.8	4,366	...	743	779	796	75,969	72,383	79,849	...
Miscellaneous home furnishings.....	112	74,976	8,123	10.8	4,218	5	1,072	1,008	1,006	79,106	75,281	78,574	...
Paper and its products:													
Fine paper.....	25	58,752	2,370	4.0	1,172	1	180	172	172	19,565	18,925	18,416	...
Stationery, office supplies.....	338	139,321	28,511	20.5	23,402	2	4,432	4,478	4,545	424,069	410,403	441,205	...
Other paper products.....	405	1,013,092	43,241	4.3	18,932	4	3,525	3,563	3,691	356,366	356,786	367,309	...
Automotive equipment, tires and tubes.....	143	268,091	19,200	7.2	8,052	7	2,026	2,131	2,029	144,199	159,549	156,705	...
Electrical goods:													
Wiring supplies, construction materials, apparatus and equipment.....	556	925,223	31,393	3.4	14,971	...	2,875	2,982	3,033	260,133	274,118	284,968	...
Wiring supplies, construction materials....	220	403,618	14,152	3.5	5,628	...	1,032	1,071	1,079	100,165	103,400	109,264	...
Apparatus and equipment.....	336	521,605	17,241	3.3	9,343	...	1,843	1,911	1,954	159,968	170,718	175,704	...
Electrical appliances, specialties.....	101	721,447	9,372	1.3	5,193	4	850	867	840	102,146	112,338	114,981	...
Hardware, plumbing, heating:													
Hardware.....	68	71,554	5,574	7.8	2,078	3	381	392	306	38,779	36,842	34,227	...
Plumbing, heating equipment, supplies.....	370	465,668	20,454	4.4	11,005	7	2,132	2,124	2,162	202,659	206,125	217,480	...
Plumbing, heating (general line).....	69	257,519	5,920	2.3	3,295	2	665	663	668	61,141	62,281	64,169	...
Heating (including stoves, ranges).....	57	39,961	4,070	10.2	1,671	2	270	275	277	28,677	29,575	32,977	...
Plumbing fixtures, supplies.....	93	49,402	3,518	7.1	1,912	...	382	379	380	35,823	36,744	37,365	...
Air conditioning, ventilating equipment....	151	118,786	6,946	5.8	4,127	3	815	807	837	77,018	77,525	82,969	...
Lumber, construction materials:													
Lumber, millwork.....	54	81,907	5,255	6.4	1,913	11	282	304	326	31,700	31,720	32,597	...
Other construction materials.....	369	997,459	77,579	7.8	28,292	6	6,028	6,232	6,218	467,726	486,652	488,331	...
Brick, tile, terra cotta.....	74	109,236	6,426	5.9	1,973	4	550	552	555	35,585	36,640	38,241	...
Cement, lime, plaster.....	88	258,868	32,621	12.6	8,553	...	2,101	2,152	2,076	148,699	158,292	153,445	...
Glass (building).....	37	164,350	1,646	1.0	926	...	174	195	199	15,048	17,087	18,754	...
Roofing, siding, insulation.....	81	266,273	22,667	8.5	10,809	1	1,973	2,077	2,122	159,071	166,131	168,510	...
Miscellaneous construction materials.....	89	198,732	14,219	7.2	6,031	1	1,230	1,256	1,266	109,323	108,502	109,381	...
Machinery, equipment, supplies:													
Commercial machines, equipment.....	380	84,027	19,617	23.3	14,268	14	2,898	3,026	3,103	267,484	256,230	286,712	...
Commercial refrigeration equipment.....	31	14,763	859	5.8	569	4	121	123	125	10,142	10,142	10,030	...
Office machines, equipment.....	271	39,579	15,207	38.4	11,494	4	2,434	2,545	2,629	215,772	202,240	234,705	...
Store machines, fixtures.....	36	12,269	1,771	14.4	1,129	5	154	162	143	16,686	18,905	17,268	...
Other commercial machines, equipment.....	42	17,416	1,780	10.2	1,376	1	189	196	206	24,871	25,003	24,634	...
Construction machinery, equipment.....	49	63,220	5,063	8.0	1,605	...	251	259	268	24,907	25,520	26,971	...
Farm-dairy machinery, equipment.....	17	210,828	8,321	3.9	3,281	...	632	707	737	51,947	57,758	61,219	...
Industrial machinery, equipment, supplies....	1,255	1,915,550	82,538	4.3	44,392	26	8,500	8,723	8,847	790,367	816,546	841,093	...
Industrial machinery, equipment.....	16	13,208	704	5.3	331	...	75	76	79	5,896	6,463	6,716	...
Belting, hose, packing.....	61	44,012	2,842	6.4	1,508	2	311	310	313	32,765	31,370	31,676	...
Machine tools.....	122	77,725	6,232	8.0	3,324	1	506	511	516	60,483	60,205	62,876	...
Mine, mill supplies.....	73	30,189	2,853	9.4	1,488	6	276	292	296	26,273	27,407	28,399	...
Oil well, oil refining supplies.....	85	72,056	4,037	5.6	1,912	6	437	463	486	24,303	26,924	28,823	...
Printing machinery, supplies (except paper)	53	56,486	4,627	8.2	2,881	...	456	454	467	47,286	52,011	54,834	...
Miscellaneous industrial machinery, supplies	845	1,621,874	61,243	3.8	32,948	11	6,439	6,617	6,690	583,361	602,166	617,769	...
Professional equipment, supplies.....	81	67,882	3,852	5.7	2,609	4	483	489	516	48,458	49,887	51,463	...
Service establishment equipment, supplies....	57	22,641	1,350	6.0	862	6	170	169	180	14,895	14,032	15,675	...
Transportation (except automotive) equipment, supplies.....	64	198,767	3,759	1.9	2,004	7	365	362	356	36,218	37,649	37,082	...
Railroad equipment, supplies.....	47	188,231	3,222	1.7	1,725	...	306	302	297	31,649	32,237	31,750	...
Other transportation equipment, supplies...	17	10,536	537	5.1	279	7	59	60	59	5,169	5,412	5,332	...
Metals, metal work (except scrap):													
Iron, steel and products.....	729	5,410,524	115,163	2.1	38,364	10	7,115	7,211	7,161	689,664	718,143	768,210	...
Nonferrous metals, metal work.....	218	844,282	28,831	3.4	10,686	5	2,465	2,553	2,571	196,517	205,187	212,018	...
Other manufacturers' sales offices:													
Amusement, sporting goods.....	64	138,637	7,355	5.3	3,412	4	648	637	643	63,566	63,404	65,774	...
Books, periodicals, newspapers.....	127	54,431	5,858	10.8	3,933	1	693	643	700	75,753	68,182	73,255	...
Coal, coke.....	64	361,539	7,855	2.2	3,464	...	608	608	607	63,341	67,754	77,793	...
Farm supplies.....	36	114,755	7,745	6.7	2,362	1	565	552	570	43,155	42,835	44,079	...
Feed.....	19	68,934	4,357	6.3	1,297	1	324	323	343	34,196	25,277	26,010	...
Fertilizers, agricultural chemicals.....	17	45,821	3,398	7.4	1,065	...	239	230	227	18,969	17,558	18,069	...
Jewelry.....	56	44,823	2,515	5.6	1,795	3	216	219	239	29,493	31,393	32,392	...
Manufacturers' sales offices, misc. products.	257	2,052,521	71,790	2.4	24,352	12	4,715	4,803	4,769	432,957	443,848	458,873	...
Forest products (except lumber).....	39	43,849	1,144	2.6	681	1	136	142	142	17,624	17,624	13,706	...
Oils and fats (inedible).....	22	168,091	1,742	1.0	876	...	146	149	152	14,741	15,224	15,724	...
Textiles and materials other than dry goods	70	226,675	10,545	4.6	4,443	...	796	764	774	81,078	80,016	84,241	...
Yarns (industrial).....	31	385,701	3,868	2.3	1,103	...	175	179	178	18,265	19,247	19,543	...
Manufacturers' sales offices, n.e.c.....	196	2,228,205	49,671	2.2	17,299	11	3,492	3,569	3,523	305,706	315,712	325,694	...

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousands of dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousands of dollars)	Active proprietors, ² November	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousands of dollars)
			Amount (Thousands of dollars)	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Type by Kind of Business—Continued													
Petroleum bulk stations, terminals.....	29,451	1,615,450	956,074	9.0	345,847	23,952	111,812	111,053	112,466	6,486,011	6,646,405	6,840,356	709,205
Refiner-market static.....	19,213	3,322,429	627,978	8.5	213,245	16,278	67,355	67,281	67,117	4,025,129	4,179,405	4,262,580	526,929
Marketers without refining facilities.....	10,074	3,136,347	310,803	9.9	125,173	7,593	42,179	41,447	42,982	2,325,764	2,326,325	2,430,424	176,095
Marketers of liquefied petroleum gas.....	524	3,675	17,293	20.0	7,429	81	2,278	2,325	2,367	135,118	140,675	147,352	6,179
Agents, broker, total.....	24,361	3,610,092	894,395	2.6	350,148	21,820	90,146	92,799	101,650	6,096,782	6,389,461	6,761,190	68,829
Groceries, confectionery, meats.....	3,171	5,497,102	108,079	2.0	45,285	2,938	10,736	10,966	10,962	788,138	811,569	832,369	9,000
Groceries, foods (except as specified).....	2,383	4,747,299	98,907	2.1	42,354	2,639	10,063	10,282	10,258	735,623	758,108	775,464	8,551
Confectionery.....	147	100,226	3,733	3.7	1,221	160	299	293	304	22,797	22,560	23,403	340
Fish, sea foods.....	58	32,460	1,401	4.3	616	49	149	158	165	9,605	11,046	11,137	376
Meats, meat products.....	23	614,117	4,038	0.6	1,034	90	225	227	235	20,113	19,855	22,365	411
Farm products (edible).....	1,155	1,778,371	53,212	3.0	25,069	933	7,674	7,710	7,440	465,206	480,807	468,634	3,640
Dairy, poultry products.....	195	387,457	9,930	1.5	2,523	161	710	708	786	48,309	49,075	53,394	705
Fruits, vegetables (fresh).....	960	1,390,914	47,282	3.4	22,546	772	6,964	7,002	6,654	416,897	431,732	415,240	2,935
Beer, wines, distilled spirits.....	97	64,187	2,782	4.3	727	73	139	162	171	11,899	13,285	14,111	560
Wine, ale.....	17	11,839	639	5.4	124	14	27	39	36	1,700	2,909	2,714	132
Wines, distilled spirits.....	80	52,348	2,143	4.1	603	59	112	123	135	9,499	10,376	11,397	424
Drugs, chemicals, allied products.....	499	392,648	17,513	4.5	7,281	368	1,603	1,632	1,625	134,892	135,315	137,342	1,427
Drugs, drug sundries.....	182	90,155	5,499	6.1	2,332	146	614	617	642	43,193	43,042	47,885	191
Industrial chemicals, explosives.....	251	270,335	10,646	3.9	4,409	168	847	866	842	81,932	81,717	79,615	1,120
Paints, varnishes.....	66	32,158	1,368	4.2	540	54	142	149	141	9,767	10,556	9,842	116
Tobacco and products (except leaf).....	19	5,520	216	3.9	54	20	19	22	20	993	1,057	999	21
Dry goods, apparel.....	3,293	5,497,838	173,992	3.2	63,214	3,090	11,684	11,866	12,117	1,122,747	1,121,444	1,149,949	8,143
Clothing, furnishings (general line).....	245	519,560	11,189	2.2	5,546	213	1,406	1,432	1,405	105,725	110,646	108,272	306
Men's, boys' clothing, furnishings.....	358	215,723	9,360	4.3	3,205	337	968	987	992	72,451	72,109	71,669	1,873
Women's, children's clothing, furnishings.....	824	721,446	22,617	3.3	8,407	865	2,241	2,252	2,242	156,090	157,755	160,018	4,590
Furs (dressed), fur clothing.....	94	56,627	1,845	3.2	962	95	172	183	183	10,187	11,656	10,896	111
Millinery, millinery supplies.....	135	57,494	2,955	5.1	964	156	254	243	252	18,181	17,255	18,641	9
Shoes, other footwear.....	182	78,223	3,587	4.6	509	180	105	112	111	9,851	9,622	10,065	33
Dry goods (general line).....	392	625,591	14,482	2.3	4,660	360	1,117	1,113	1,196	78,648	75,084	82,198	358
Hosiery, underwear.....	225	223,685	10,404	4.6	4,058	206	636	640	653	69,672	70,196	73,037	466
Piece goods.....	838	2,999,443	96,428	3.2	35,223	678	5,261	5,368	5,457	614,606	614,571	623,081	5,912
Furniture, home furnishings.....	1,045	469,963	27,779	5.9	9,337	984	2,130	2,191	2,221	172,453	173,175	183,772	991
Furniture (household, office).....	484	304,345	13,015	6.4	3,964	460	886	898	896	76,072	75,633	78,869	329
Home furnishings, floor coverings.....	561	265,618	14,764	5.6	5,373	524	1,244	1,293	1,325	96,381	97,542	104,903	662
Paper and its products.....	407	251,077	10,600	4.2	3,904	340	873	881	878	73,229	73,329	75,316	512
Stationery, office supplies.....	105	25,076	1,831	7.3	799	98	222	223	223	15,344	14,853	16,250	219
Other paper products.....	302	226,001	8,769	3.9	3,105	242	651	658	655	57,885	58,476	59,066	293
Farm products (raw materials).....	3,744	11,739,902	137,688	1.2	58,287	3,705	25,595	26,790	35,492	914,052	1,052,918	1,338,167	18,188
Cotton.....	362	835,198	7,087	0.8	2,303	353	664	645	763	39,455	39,167	43,604	5,074
Wool.....	356	1,616,616	14,986	0.9	6,101	260	1,430	1,494	1,479	99,162	105,467	106,069	2,869
Hides, skins, raw furs.....	216	352,086	9,356	2.6	4,438	171	968	887	894	75,451	72,109	71,669	1,873
Livestock (except horses, mules).....	1,864	7,312,305	62,357	0.8	28,198	2,009	17,982	18,424	19,786	506,805	528,704	569,921	3,598
Tobacco (leaf).....	874	1,007,845	35,700	3.5	13,683	660	3,636	4,440	4,440	128,949	243,842	484,576	1,118
Wool, mohair.....	171	407,319	2,298	1.3	2,280	166	551	573	487	39,896	38,140	35,450	2,118
Miscellaneous inedible farm products.....	101	208,522	2,904	1.4	1,284	86	364	327	379	24,334	25,489	26,878	1,538
Automotive.....	556	459,614	21,859	4.8	8,167	489	1,761	1,819	1,823	144,455	153,567	159,706	802
Automobiles, other motor vehicles.....	62	86,535	1,953	2.2	791	57	237	246	252	12,616	13,136	13,636	233
Automotive equipment, tires and tubes.....	494	373,079	19,906	5.3	7,376	432	1,524	1,573	1,571	131,839	140,431	146,070	569
Electrical goods.....	1,312	683,552	42,209	6.2	13,970	1,207	3,111	3,224	3,236	246,702	266,291	271,221	1,872
Wiring supplies, apparatus.....	945	477,298	30,509	6.4	10,204	867	2,212	2,319	2,307	178,838	196,057	195,164	1,494
Electrical appliances, specialties.....	367	206,255	11,700	5.7	3,766	340	899	905	929	67,864	70,234	76,057	378
Hardware, plumbing, heating.....	1,236	468,431	33,932	7.2	12,985	1,136	2,862	2,957	2,982	223,876	232,193	237,905	2,121
Hardware.....	497	227,178	14,167	6.2	4,782	470	1,166	1,183	1,168	84,098	88,610	88,137	487
Plumbing, heating equipment, supplies.....	739	241,253	19,765	8.2	8,203	666	1,696	1,774	1,814	139,778	143,583	149,768	1,704
Lumber, construction materials.....	782	539,286	25,402	4.7	7,888	654	1,787	1,828	1,901	145,725	154,455	160,633	2,260
Lumber, millwork.....	528	432,518	17,934	4.1	4,786	439	961	1,027	1,073	85,161	93,361	96,713	1,768
Other construction materials.....	260	106,768	7,468	7.0	3,102	215	826	801	828	60,564	61,094	63,920	492
Machinery, equipment, supplies.....	3,365	1,422,424	94,417	6.6	38,669	2,841	8,183	8,429	8,525	691,988	717,013	728,944	7,966
Commercial machines, equipment.....	339	75,938	4,754	8.5	3,068	302	865	916	956	56,534	61,876	63,193	868
Construction machinery, equipment.....	82	28,603	2,229	7.8	1,227	54	259	270	259	22,156	22,996	21,343	552
Farm-dairy machinery, equipment.....	64	28,993	1,664	5.7	814	48	168	177	176	14,923	15,512	16,396	353
Industrial machinery, equipment, supplies.....	2,191	827,266	64,928	7.8	26,480	1,867	5,448	5,570	5,639	475,229	487,320	494,528	4,951
Professional equipment, supplies.....	139	22,124	1,751	7.9	699	86	192	197	200	13,640	13,329	13,958	109
Service establishment equipment, supplies.....	380	258,169	10,205	4.0	3,606	344	739	760	757	60,919	63,322	64,721	866
Transportation (except automotive) equipment, supplies.....	206	181,331	7,176	4.0	2,775	140	512	539	538	48,587	52,658	55,005	267
Metals, metal work (except scrap).....	743	726,293	24,485	3.4	8,577	608	1,786	1,861	1,843	147,870	152,938	158,893	1,089
Iron, steel and products.....	638	542,949	20,964	3.9	7,171	522	1,516	1,581	1,578	124,191	127,141	131,619	899
Nonferrous metals, metal work.....	105	183,344	3,521	1.9	1,406	86	270	280	265	23,679	25,797	27,274	190
Waste materials.....	90	200,562	7,070	3.5	3,227	50	573	596	587	51,713	51,907	51,347	532
Iron, steel scrap.....	50	164,613	5,292	3.2	2,313	34	366	394	348	33,851	35,565	34,148	461
Other scrap, waste materials.....	40	35,949	1,778	4.9	914	16	207	202	209	17,862	16,342	17,199	71
Other agents, brokers.....	2,841	4,423,321	113,160	2.6	43,507	2,384	9,630	9,871	9,857	761,344	798,198	791,882	9,633
Amusement, sporting goods.....	336	129,937	9,566	6.4	3,305	316	705	739	762	57,562	58,763	64,095	420
Books, periodicals, newspapers.....	118	57,782	6,691	11.6	4,839	112	992	974	989	51,323	50,65		

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating expenses (inc. pay roll) ¹		Pay roll, entire year	Active proprie- tors, [*] Novem- ber	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost
			Amount	Per- cent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	(Thousand dollars)	
Type by Kind of Business—Continued													
Assemblers (mainly farm products), total.	19,268	10,957,893	664,405	6.1	308,683	10,114	138,739	139,184	159,068	5,569,268	5,995,365	6,726,810	432,367
Groceries, confectionery, meats:													
Fish, sea foods.....	591	118,225	27,823	23.5	14,347	501	9,502	6,544	12,364	260,119	208,435	403,884	3,859
Other grocery, food specialties.....	253	206,617	27,804	13.4	12,922	125	6,278	5,192	11,576	214,637	182,266	438,490	21,430
Dried fruits, nuts.....	165	170,372	22,209	13.0	10,181	90	5,126	3,471	9,871	169,812	129,427	367,050	15,383
Miscellaneous grocery specialties.....	88	36,245	5,595	15.4	2,739	35	1,152	1,721	1,705	44,225	59,399	71,440	6,047
Farm products (edible):													
Dairy, poultry products.....	3,939	1,618,011	114,249	7.1	51,525	2,756	21,557	23,211	23,977	932,999	1,032,699	1,058,747	36,277
Fruits, vegetables (fresh).....	2,137	1,102,832	254,602	23.1	121,800	1,352	59,663	58,939	64,848	2,279,728	2,446,852	2,585,265	33,777
Farm products (raw materials):													
Cotton.....	1,238	920,720	24,793	2.7	8,393	938	2,581	2,779	5,074	115,560	129,165	234,610	43,953
Grain.....	8,380	4,192,851	146,881	3.5	71,569	2,427	26,915	31,221	28,636	1,258,803	1,492,088	1,359,151	193,213
Hides, skins, raw furs.....	166	44,139	3,698	8.4	1,930	137	762	781	795	33,816	33,639	36,358	2,599
Livestock (except horses, mules).....	1,532	2,233,335	28,717	1.3	10,188	1,273	4,513	4,597	4,814	183,316	186,296	199,530	6,895
Tobacco (leaf).....	75	128,105	3,332	2.6	1,840	56	1,816	790	716	57,131	28,642	27,085	54,767
Wool, mohair.....	82	62,015	3,592	5.8	1,296	69	372	525	380	18,462	24,192	19,208	3,093
Miscellaneous inedible farm products.....	466	179,644	14,249	8.1	5,956	214	2,132	1,838	2,956	92,398	87,303	132,707	22,233
Other assemblers:													
Farm supplies.....	384	151,167	14,077	9.3	6,630	246	2,512	2,637	2,755	116,149	131,447	128,952	9,809
Feed.....	158	69,119	5,049	7.3	2,388	115	885	961	962	43,638	47,124	45,530	2,917
Seeds.....	163	60,689	7,005	11.5	3,299	83	1,313	1,299	1,501	60,859	65,488	71,100	6,254
Miscellaneous farm supplies.....	63	21,359	2,023	9.5	943	48	314	377	312	13,652	18,835	12,322	638
Assemblers, miscellaneous products.....	25	4,232	588	13.9	289	20	136	130	177	4,690	5,381	7,132	462

^{*} Proprietors of unincorporated businesses.

n.a. Not available or not applicable.

n.e.c. Not elsewhere classified

¹ Entries for agents and brokers represent brokerage or commission received.

Table 1 F.—WHOLESALE ESTABLISHMENTS—TYPE OF OPERATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS AND SALES

Geographic division and State	Total, all operating types		Merchant wholesalers		Manufacturers' sales branches (with stocks)		Manufacturers' sales offices (without stocks)		Petroleum bulk stations, terminals		Agents and brokers		Assemblers (mainly farm products)	
	Establishments (Number)	Sales, entire year (Thousands of dollars)	Establishments (Number)	Sales, entire year (Thousands of dollars)	Establishments (Number)	Sales, entire year (Thousands of dollars)	Establishments (Number)	Sales, entire year (Thousands of dollars)	Establishments (Number)	Sales, entire year (Thousands of dollars)	Establishments (Number)	Sales, entire year (Thousands of dollars)	Establishments (Number)	Sales, entire year (Thousands of dollars)
United States, total.....	14,565	188,688,801	14,565	188,688,801	15,716	20,250,717	8,058	1,508,860	2,451	10,615,650	24,361	34,610,092	19,268	10,957,893
Nebraska:														
Nebraska.....	13,123	9,341,451	9,495	4,601,924	1,126	(x)	504	(x)	664	315,814	1,140	(x)	194	(x)
Nebraska.....	64,404	57,747,882	27,384	25,519,599	3,261	9,298,369	2,503	8,814,748	1,401	1,948,289	7,065	11,632,136	575	534,741
Nebraska.....	47,412	40,345,543	27,384	15,400,805	3,349	6,419,923	2,122	6,769,221	6,022	2,159,342	5,175	7,418,798	3,456	2,177,454
Nebraska.....	31,814	21,988,833	11,639	7,667,169	1,560	2,619,019	640	1,594,327	7,703	1,161,294	2,327	4,396,904	7,943	3,551,120
Nebraska.....	22,430	16,287,633	13,380	6,689,604	1,681	(x)	736	(x)	4,010	1,380,272	2,359	(x)	1,355	(x)
Nebraska.....	10,318	7,897,253	5,879	3,802,140	655	875,124	205	564,984	1,666	582,635	1,049	1,590,973	854	481,397
Nebraska.....	20,441	13,005,080	10,696	6,205,261	1,427	1,837,391	523	1,134,854	3,884	914,328	1,562	1,820,299	2,349	1,092,947
Nebraska.....	8,615	4,270,113	3,956	1,782,645	534	538,291	131	172,591	2,009	412,182	500	746,694	1,285	617,710
Nebraska.....	25,167	11,770,723	15,341	8,097,442	2,123	3,061,680	687	1,749,710	2,576	1,241,494	3,184	2,470,702	1,255	1,183,985
New England:														
Maine.....	500	490,529	500	250,576	48	61,315	11	18,750	153	98,420	70	24,546	54	36,922
Maine.....	511	188,998	354	109,321	48	(x)	8	(x)	8	39,413	40	457	22	5,393
Maine.....	393	168,216	239	80,901	3	17,495	4	1,794	74	31,209	13	6,368	31	29,949
Maine.....	798	6,396,231	5,539	3,015,927	600	1,227,077	369	720,810	126	327,677	507	1,036,620	63	68,120
Maine.....	1,356	72,452	356	9,646	29	128,901	26	66,080	38	100,521	47	(x)	9	(x)
Maine.....	2,361	1,374,925	1,827	789,145	212	204,466	89	81,101	113	218,974	89	51,414	20	30,225
Middle Atlantic:														
New York.....	43,786	43,140,120	33,599	18,869,076	1,830	6,350,949	1,665	6,454,477	820	838,047	5,494	10,247,762	378	379,809
New York.....	5,695	3,596,934	4,743	1,966,467	311	697,332	122	250,143	137	501,824	240	149,101	52	35,067
New York.....	14,565	11,710,222	10,492	4,684,056	1,110	2,250,088	716	2,110,128	751	608,418	1,351	1,235,273	145	122,865
East North Central:														
Illinois.....	11,099	9,468,871	6,821	4,014,887	956	1,625,973	658	1,735,586	877	523,625	1,139	1,201,027	646	367,773
Illinois.....	5,325	3,227,141	2,852	1,381,135	304	371,582	125	271,954	1,095	325,768	327	548,295	622	428,407
Illinois.....	17,454	18,136,506	9,839	6,148,547	1,175	3,035,877	829	2,948,110	1,741	590,942	2,437	4,469,002	1,433	1,004,028
Illinois.....	8,434	6,683,752	4,448	2,445,186	623	1,128,476	389	1,468,909	1,082	409,618	625	909,845	427	215,760
Illinois.....	5,100	3,465,791	2,798	1,411,050	403	358,015	141	344,662	1,225	263,389	347	290,620	328	161,526
West North Central:														
Minnesota.....	6,075	5,026,505	2,406	1,095,394	392	567,654	161	382,837	1,468	268,951	513	1,107,484	1,195	694,180
Minnesota.....	5,980	3,611,733	1,975	960,879	263	240,071	53	120,070	1,610	256,450	285	728,292	1,594	1,055,971
Minnesota.....	7,846	7,420,883	4,132	2,313,852	614	1,315,799	359	999,305	1,167	260,742	1,052	1,702,173	519	320,011
Minnesota.....	2,261	939,420	1,074	179,094	35	70,771	6	5,773	697	71,590	38	103,113	1,156	509,479
Minnesota.....	1,829	1,011,132	349	176,063	35	35,684	3	3,562	617	72,563	57	179,152	768	324,584
Minnesota.....	3,183	2,354,449	1,074	713,606	14	139,462	20	50,278	656	100,154	212	807,003	1,051	443,926
Minnesota.....	4,640	2,094,230	1,370	809,270	122	149,158	47	32,302	1,288	130,844	100	300,027	1,662	602,969
South Atlantic:														
Delaware.....	370	483,721	231	87,091	44	(x)	13	(x)	41	19,876	16	(x)	25	(x)
Delaware.....	3,076	2,057,749	2,114	936,428	221	347,858	99	260,112	162	171,419	325	287,834	175	54,098
Delaware.....	1,114	1,242,601	604	497,742	113	251,734	116	306,287	1	33,858	170	151,190	3	1,790
Delaware.....	3,000	2,033,470	1,753	972,535	215	253,037	63	156,715	410	212,000	314	351,079	245	88,104
Delaware.....	1,737	1,076,754	1,234	578,203	144	155,770	34	48,399	174	91,921	112	190,992	32	11,469
Delaware.....	3,962	3,129,656	2,141	1,065,944	264	447,113	5	278,199	664	275,343	552	834,777	243	227,320
Delaware.....	1,609	1,008,042	896	467,203	92	76,344	5	35,606	340	126,102	160	230,085	100	72,702
Delaware.....	3,844	3,264,294	1,473	1,084,654	386	771,534	235	580,354	573	189,510	425	503,491	229	134,751
Delaware.....	3,718	1,991,316	2,346	604,234	211	180,314	64	136,167	545	260,243	249	175,512	303	129,276
East South Central:														
Kentucky.....	2,456	1,784,338	1,431	795,646	115	147,911	42	146,752	437	155,817	122	472,937	135	65,175
Kentucky.....	3,529	3,477,171	2,002	1,798,886	70	433,791	25	207,431	344	172,782	432	736,050	377	128,261
Kentucky.....	2,597	1,677,829	1,024	783,012	191	249,962	67	196,840	434	150,856	209	198,403	172	98,756
Kentucky.....	1,736	570,915	924	424,596	60	43,460	11	13,961	455	103,110	116	183,583	170	139,205
West South Central:														
Arkansas.....	2,147	851,613	1,008	418,065	77	52,651	19	33,557	523	98,418	134	88,122	386	170,400
Arkansas.....	3,679	2,227,058	1,811	1,183,511	246	392,844	95	162,698	474	158,440	271	275,785	171	51,780
Arkansas.....	3,668	1,729,240	1,702	735,897	112	135,844	67	114,128	814	147,849	171	279,372	704	233,001
Arkansas.....	11,552	8,197,169	6,175	3,867,788	582	1,172,903	340	834,071	2,073	530,411	626	1,177,020	1,088	635,766
Mountain:														
Montana.....	1,396	587,330	412	196,552	57	47,472	10	9,293	470	53,157	7	95,815	406	185,041
Montana.....	1,147	415,822	338	127,444	15	18,233	4	2,622	57	87,890	30	37,358	371	132,071
Montana.....	463	153,477	133	53,167	23	13,677	1	1,000	110	29,138	36	11,743	36	14,769
Montana.....	1,451	1,628,603	1,288	634,268	171	268,347	74	113,763	473	98,082	261	332,724	373	181,419
Montana.....	718	259,969	403	153,525	33	11,795	3	607	330	41,631	11	33,535	23	18,876
Montana.....	864	420,481	400	228,391	64	42,231	2	10,259	50	62,926	40	49,945	45	26,729
Montana.....	1,123	724,933	670	306,690	102	132,612	10	35,062	100	46,720	44	145,044	45	58,805
Montana.....	254	79,498	144	54,904	16	3,924	...	...	70	20,670	...	...	...	...
Pacific:														
Washington.....	4,147	2,643,174	2,329	1,271,433	355	367,657	154	155,517	41	236,511	414	378,682	334	233,368
Washington.....	2,561	1,891,251	1,494	952,632	184	273,046	40	100,900	430	168,255	225	240,115	171	144,601
Washington.....	18,459	13,270,588	11,518	5,872,377	1,579	2,420,977	541	1,491,691	1,529	536,718	2,542	1,842,799	750	806,016

Source: Bureau of Economic Warfare.

Table 16—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948

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Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Beer, wines, distilled spirits										Lungs, chemicals, allied products										Furniture, home furnishings																													
	Total					Wines, distilled spirits					Total					Drugs (general line)					Drugs, drug sundries (specialty lines)					Industrial chemicals, explosives					Paints, varnishes					Total					Furniture (household, office)					Home furnishings, floor coverings				
	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ment (Num- ber)	Sales, entire year (Thousand dollars)																
United States, total	7,195	4,069,729	5,668	1,950,562	1,527	2,519,167	4,671	2,282,226	303	848,870	1,902	521,476	1,189	690,019	1,277	221,841	3,813	1,314,945	1,173	37,728	7,140	925,215																												
New England.....	308	278,912	197	(x)	111	(x)	279	133,579	23	54,707	87	17,421	89	47,601	80	15,850	232	(x)	83	(x)	164	(x)																												
Maine.....	40	17,401	40	(x)	2	(x)	8	7,536	2	(x)	7	(x)	2	(x)	2	(x)	3	615	1	(x)	3	115																												
New Hampshire.....	17	11,818	17	11,818	...	...	8	1,767	1	(x)	3	(x)	2	(x)	2	(x)	9	157	...	...	8	(x)																								
Vermont.....	17	1,930	17	1,930	...	...	1	930	1	(x)	1	(x)	53	29,265	41	7,062	153	38,111	58	9,993	7	28,664																										
Rhode Island.....	22	28,240	22	12,267	12	12,267	43	23,883	2	(x)	10	(x)	22	14,224	9	1,804	13	6,018	...	1,092	1	38,664																												
Connecticut.....	6	67,634	34	10,361	35	57,255	59	27,239	8	16,564	23	4,706	7	1,554	21	4,957	47	9,621	19	2,012	2	7,700																												
Middle Atlantic.....	1,899	932,174	1,540	319,882	269	612,292	1,726	845,485	59	172,680	697	207,141	602	403,173	368	62,491	1,793	576,155	1,121	135,483	1,381	338,704																												
New York.....	526	54,742	335	95,817	195	165,128	292	758,344	37	92,316	547	171,797	487	329,943	221	40,958	1,430	441,506	364	113,472	1,286	338,704																												
New Jersey.....	163	176,563	108	40,984	...	135,699	1,715	659,699	59	16,145	59	29,147	59	9,936	59	9,936	1,430	271,972	31	11,554	21	21,117																												
Pennsylvania.....	1,120	194,549	1,101	183,084	19	11,465	259	110,907	16	59,028	99	19,199	96	21,083	88	11,597	278	86,972	77	17,637	201	71,331																												
West North Central.....	1,773	476,121	1,325	393,751	448	582,370	872	443,300	47	158,192	349	157,345	141	70,381	335	57,182	645	292,470	243	79,477	409	172,993																												
Ohio.....	285	146,886	216	92,001	69	54,885	231	155,259	15	45,866	158	14,332	108	19,495	108	19,495	155	20,295	29	8,147	36	12,106																												
Indiana.....	191	121,674	160	94,988	31	57,486	82	39,121	8	22,977	29	4,467	12	5,066	93	7,011	55	20,295	29	8,147	26	12,106																												
Illinois.....	391	379,876	413	114,267	178	265,629	345	220,934	12	49,426	157	122,336	58	31,060	118	18,112	318	145,786	126	51,124	192	94,664																												
Michigan.....	371	218,718	274	93,665	97	124,073	139	59,579	25	23,635	56	14,099	20	11,390	58	10,451	81	24,016	23	6,312	58	18,364																												
Wisconsin.....	335	117,967	262	38,870	73	73,097	75	28,411	7	16,688	19	2,111	13	3,296	36	6,316	35	10,291	12	3,022	23	7,222																												
South Atlantic.....	813	334,640	715	(x)	146	279,968	368	207,977	54	113,155	128	(x)	85	25,895	100	22,391	182	(x)	77	(x)	105	(x)																												
Virginia.....	103	33,733	89	10,702	0	10,388	59	19,927	...	...	...	...	...	...	...	...	...	...	...	...	...	...														
Maryland.....	16	15,103	135	4,717	6	10,388	4	9,416	...	...	...	...	...	...	...	...	...	...	...	...	...	...														
District of Columbia.....	27	34,313	10	10,306	17	44,007	27	13,549	3	615	5	1,272	5	1,952	16	5,651	22	10,903	12	8,438	10	2,465																												
West Virginia.....	111	33,426	106	32,813	5	613	39	30,707	6	16,406	12	6,698	5	1,952	16	5,651	31	8,154	15	3,369	16	4,785																												
West Virginia.....	105	19,865	105	19,865	...	...	25	12,156	6	8,425	7	752	8	2,075	4	904	23	11,767	11	10,517	12	1,264																										
North Carolina.....	105	26,289	94	23,969	11	2,320	58	38,973	9	17,959	23	2,977	17	15,268	9	2,749	41	7,887	12	1,991	29	5,896																												
South Carolina.....	50	49,899	42	11,502	8	36,377	20	13,977	5	11,940	5	1,354	5	1,923	12	1,923	21	12,696	8	3,418	13	9,210																												
Georgia.....	113	105,972	68	39,889	45	76,083	66	34,364	16	13,695	25	2,923	14	10,774	18	2,172	54	17,125	26	10,417	28	6,738																												
Florida.....	273	132,457	212	56,856	61	92,601	139	70,281	20	48,363	61	9,765	18	7,821	40	4,332	76	25,130	37	(x)	39	(x)																												
West South Central.....	96	66,024	78	12,949	36	53,065	32	13,767	4	22,338	10	(x)	6	4,837	12	(x)	17	11,202	8	4,486	9	6,716																												
Kentucky.....	76	27,242	54	18,227	8	39,015	54	32,708	29	4,254	29	4,254	6	4,837	11	1,279	19	11,170	17	5,714	22	5,406																												
Tennessee.....	48	18,619	45	17,098	...	17,118	36	17,318	6	14,421	14	1,757	3	(x)	13	(x)	13	3,063	3	1,518	2	(x)																												
Alabama.....	53	10,562	53	10,562	...	...	17	6,488	2	(x)	8	(x)	3	(x)	4	(x)	5	(x)	5	(x)	2	(x)																										
Mississippi.....	546	323,653	456	121,187	90	200,466	357	155,578	36	85,177	176	29,267	72	(x)	73	(x)	149	73,666	67	(x)	82	(x)																												
Arkansas.....	34	33,427	4	8,324	9	23,123	20	10,730	5	8,984	12	1,200	2	(x)	1	(x)	7	3,712	5	(x)	5	(x)																												
Louisiana.....	84	82,865	47	11,345	37	71,520	72	33,144	9	18,255	28	5,106	20	6,991	15	3,192	29	11,162	14	4,999	15	6,203																												
Oklahoma.....	78	24,966	78	24,966	...	...	44	19,167	4	11,311	23	2,858	9	4,049	8	1,129	19	14,237	9	9,634	10	4,203																										
Texas.....	332	182,375	288	78,552	44	101,823	221	92,337	18	46,897	113	19,603	41	12,407	49	13,630	94	44,555	59	14,252	59	30,303																												
Mountain.....	280	124,370	215	(x)	65	(x)	94	48,379	16	34,044	36	(x)	14	(x)	28	4,214	54	20,949	24	9,621	30	11,328																												
Montana.....	34	7,393	34	7,393	...	...	5	9,714	4	(x)	...	...	...	...	1	(x)	2	(x)	2	(x)	1	(x)																						
Idaho.....	39	8,610	39	8,610	...	...	4	(x)	...	...	...	...	...	...	...	...	...	...	...	...	...	...														
Wyoming.....	21	9,552	20	(x)	1	(x)	1	(x)	...	...	...	...	...	...	...	...	...	...	...	...	...	...														
Colorado.....	64	60,684	49	15,464	15	23,220	30	19,646	4	13,957	...	2,536	6	1,027	11	2,126	27	12,046	11	6,165	16	5,881																												
New Mexico.....	32	17,219	12	4,753	20	12,466	9	1,827	7	1,827	7	1,827	1	(x)	...	...	5	600	4	(x)	1	(x)																										
Arizona.....	47	25,233	28	10,548	19	14,685	14	7,301	3	5,423	7	1,733	1	(x)	3	(x)	11	6,362	5	2,063	6	4,209																												
Utah.....	25	5,522	25	5,522	...	...	28	12,301	4	7,624	10	977	5	2,400	3	301	1	(x)	...	...	...	...																								
Nevada.....	18	9,997	8	2,815	10	7,142	23	14,111	...	...	...	...	...	...	...	...	...	...	...	...	...	...														
Pacific.....	680	501,659	441	173,807	239	327,862	511	222,924	20	96,104	236	52,276	103	98,960	132	15,584	421	142,557	121	37,047	300	115,510																												
Washington.....	96	43,161	81	30,564	31	12,997	63	32,194	5	17,222	19	3,277	16	10,246	23	1,349	45	16,362	15	5,292	30	13,268																												
Oregon.....	57	15,770	57	15,770	...	...	32	19,199	4	12,670	15	1,924	5	1,339	6	1,908	19	11,552	6	885	13	10,647																										
California.....	527	442,738	510	128,044	217	314,694	418	179,449	11	66,212	202	46,975	82	47,375	123	12,927	357	114,463	100	22,868	237	91,595																												

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	ESTABLISHMENTS AND SALES																			Paper and its products										Waste materials								
	Total				Clothing, furnishings, footwear				Dry goods, apparel				Dry goods specialties, piece goods, trimmings				Piece goods converters				Total				Paper, except stationery, wallpaper				Stationery, office supplies				Wallpaper		Farm products (raw materials)		Waste materials	
	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)				
United States, total	11,733	5,777,719	5,133	1,558,536	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242	182	457,242		
New England.....	652	242,313	421	150,527	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)	7	(x)		
Maine.....	18	4,606	17	(x)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
New Hampshire.....	5	4,539	6	12,396	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Vermont.....	6	1,396	34	123,498	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Massachusetts.....	509	193,764	340	5,396	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868	5	4,868		
Rhode Island.....	21	18,515	18	2,400	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Connecticut.....	63	15,512	36	10,575	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)		
Middle Atlantic.....	7,874	4,200,253	2,848	877,444	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)	45	(x)		
New York.....	7,028	3,907,822	2,407	773,431	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221	33	49,221		
New Jersey.....	165	96,021	68	16,153	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)	1	(x)		
Pennsylvania.....	681	196,410	373	87,860	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510	11	21,510		
East North Central.....	1,075	371,408	665	201,378	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460	16	34,460		
Ohio.....	231	83,038	159	50,648	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400	8	12,400		
Indiana.....	41	21,984	22	10,201	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897	3	8,897		
Illinois.....	642	214,930	370	111,351	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)		
Michigan.....	105	96,060	74	16,731	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)		
Wisconsin.....	56	15,396	40	12,247	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
West North Central.....	373	268,067	255	75,841	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969	14	138,969		
Minnesota.....	112	41,923	79	25,189	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)	2	(x)		
Iowa.....	19	9,849	13	2,772	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643	3	5,643		
Missouri.....	221	207,248	132	45,288	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921	6	143,921												

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Automotive				Commercial machinery, equipment, supplies				Construction machinery, equipment, supplies				Farm-dairy machinery, equipment				Industrial machinery, equipment, supplies				Professional machinery, equipment, supplies				Server machinery, equipment, supplies				Transportation machinery, equipment, supplies			
	Total		Automobiles, other motor vehicles		Total		Commercial machinery, equipment, supplies		Construction machinery, equipment, supplies		Farm-dairy machinery, equipment		Industrial machinery, equipment, supplies		Professional machinery, equipment, supplies		Server machinery, equipment, supplies		Transportation machinery, equipment, supplies													
	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)						
United States (total)	1,377,313	1,001,980	57,570	1,000,871	17,643	2,640,718	23,430	9,731,771	4,814	870,029	336	196,561	883	428,597	7,706	4,079,489	4,460	971,146	4,460	767,346	4,460	767,346	4,460	767,346	4,460	767,346	4,460	767,346				
New England	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
New York	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Midwest	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
South	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
West	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Southwest	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Northwest	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Far West	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Alaska	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Hawaii	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				
Foreign	137,000	100,000	13	99,000	1,000	3,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000	1,000	10,000				

See footnote at end of table.

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Electrical goods										Hardware, plumbing, heating										Lumber, construction materials																																																																																																																																																																																																										
	General line, apparatus, supplies					Electrical appliances, specialties					Total					Hardware (general line)					Hardware (specialty lines)					Plumbing, heating equipment, supplies					Total					Direct mill shippers					Distributors, with yards					Other construction materials																																																																																																																																																																																	
	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)	Sales, entire year (Thousand dollars)	Enab- lith- men- ber)

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948

ESTABLISHMENTS AND SALES

Metropolitan area	Total, all merchant wholesalers										Groceries, confectionery, meats										Firm products (edible)										Tobacco and products (exc. leaf)									
	Total					Confectionery					Fish, sea foods					Meats, meat products					Other grocery, food specialties					Total							Dairy, poultry products					Fruits, vegetables (fresh)		
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)						
United States, total	146,518	79,766,589	17,345	11,346,738	4,265	3,799,121	2,077	377,047	1,233	373,662	3,407	1,999,476	3,290	1,913,957	5,362	3,977,031	4,305	983,463	1,059	468,453	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383				
Areas with population of 1,000,000 or more, total	79,872	42,055,974	7,155	5,088,525	753	3,799,121	632	377,047	587	247,680	1,893	1,321,721	3,270	1,913,957	5,362	3,977,031	4,305	983,463	1,059	468,453	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383				
New York-Northeastern	32,663	18,344,704	3,093	2,263,113	189	336,576	238	41,692	282	104,776	782	636,543	1,652	1,149,568	2,056	1,436,813	997	983,463	1,059	468,453	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383	316	298,383				
Chicago	25,902	12,210,211	2,101	1,222,998	177	177,041	80	16,376	43	24,636	277	180,732	362	174,151	472	810,162	351	340,561	381	295,922	109	135,012	109	135,012	109	135,012	109	135,012	109	135,012	109	135,012	109	135,012	109	135,012				
Los Angeles, Calif.	5,636	2,719,138	531	390,392	31	390,392	33	36,376	26	106,923	199	75,356	233	101,582	474	320,501	152	182,082	322	138,419	54	64,813	54	64,813	54	64,813	54	64,813	54	64,813	54	64,813	54	64,813	54	64,813				
Philadelphia, Pa.	4,662	2,356,921	481	269,886	51	114,252	52	7,400	35	11,909	147	75,357	196	61,268	385	219,178	152	182,082	322	138,419	117	79,695	117	79,695	117	79,695	117	79,695	117	79,695	117	79,695	117	79,695	117	79,695				
Detroit, Mich.	2,502	1,534,685	311	208,090	46	78,175	25	5,282	26	12,514	106	75,686	108	36,433	221	176,811	122	103,158	99	73,663	60	79,266	60	79,266	60	79,266	60	79,266	60	79,266	60	79,266	60	79,266	60	79,266				
Boston, Mass.	3,727	2,340,597	449	289,431	50	80,122	41	8,667	81	40,424	141	111,312	136	48,906	279	189,641	87	87,180	192	102,461	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444				
San Francisco-Oakland	3,060	2,013,794	348	338,626	41	110,379	27	4,012	38	15,431	54	47,960	188	160,832	247	244,363	93	146,284	126	102,461	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444	64	54,444				
San Antonio, Tex.	1,948	1,105,111	230	129,987	77	72,500	33	7,885	7	1,966	59	18,145	94	30,718	160	96,600	47	27,302	113	69,348	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394				
St. Louis, Mo.	2,178	1,475,862	217	127,918	37	67,321	21	4,085	6	2,792	31	35,529	94	30,718	160	96,600	47	27,302	113	69,348	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394	40	47,394				
Washington, D. C.	808	535,260	101	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810	17	17,810				
Cleveland, Ohio	1,868	1,347,860	135	85,796	18	39,439	10	1,463	8	2,805	41	17,227	58	25,002	140	100,784	54	37,913	86	62,841	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924				
Baltimore, Md.	1,660	809,980	207	102,174	26	46,009	30	9,668	38	8	2,805	41	17,227	58	25,002	140	100,784	54	37,913	86	62,841	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924	32	34,924			
Minneapolis-St. Paul, Minn.	1,436	1,553,317	106	119,452	23	79,271	12	3,902	9	1,455	34	121,570	41	6,458	100	63,986	34	27,461	62	39,405	22	37,489	22	37,489	22	37,489	22	37,489	22	37,489	22	37,489	22	37,489	22	37,489				
Buffalo, N. Y.	1,136	655,529	127	35,013	21	35,013	21	2,707	10	2,026	34	12,570	41	6,458	100	63,986	34	27,461	66	35,465	43	23,377	43	23,377	43	23,377	43	23,377	43	23,377	43	23,377	43	23,377	43	23,377				
Areas with population of 500,000-999,999, total	14,287	10,290,142	1,415	1,079,656	261	1,079,656	157	157	110	39,512	303	159,411	581	314,119	1,220	821,521	456	365,875	764	457,646	235	290,415	235	290,415	235	290,415	235	290,415	235	290,415	235	290,415	235	290,415	235	290,415				
Cincinnati, Ohio	1,172	781,210	164	69,543	19	35,503	19	3,802	3	531	22	10,129	41	19,578	123	75,342	37	29,171	86	46,743	15	21,309	15	21,309	15	21,309	15	21,309	15	21,309	15	21,309	15	21,309	15	21,309				
Milwaukee, Wis.	1,163	658,489	123	71,004	16	30,491	13	2,373	6	1,543	23	11,136	38	13,136	109	85,299	26	23,742	57	30,577	14	2,670	14	2,670	14	2,670	14	2,670	14	2,670	14	2,670	14	2,670	14	2,670				
Texas City, Mo.	1,202	1,155,809	90	61,599	14	24,722	7	1,392	1	1,022	13	11,019	28	13,136	60	16,799	46	40,984	21	21,866	33	27,094	33	27,094	33	27,094	33	27,094	33	27,094	33	27,094	33	27,094	33	27,094				
Indianapolis, Ind.	892	915,902	70	111,045	13	86,121	7	1,811	1	1,922	17	8,856	38	34,335	104	41,082	26	23,364	38	35,718	8	15,993	8	15,993	8	15,993	8	15,993	8	15,993	8	15,993	8	15,993	8	15,993				
Portland, Ore.	1,166	670,383	111	99,678	22	51,597	18	3,401	11	7,006	17	16,878	46	33	60	16,799	46	33	60	16,799	46	33	60	16,799	46	33	60	16,799	46	33	60	16,799	46	33	60	16,799				
Seattle, Wash.	905	718,380	78	74,839	11	35,243	14	1,445	8	4,007	12	9,152	33	22,662	46	40,984	21	21,866	49	43,059	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413				
New Orleans, La.	825	667,378	138	139,871	27	34,742	7	3,666	29	4,723	24	18,153	43	78,125	76	69,031	27	21,866	49	43,059	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413				
Atlanta, Ga.	784	603,423	65	49,400	24	24,232	8	2,460	5	6,035	17	9,248	33	19,589	45	40,984	27	21,866	49	43,059	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413				
San Antonio, Tex.	909	840,801	59	50,569	11	28,169	8	5,896	3	1,550	13	7,414	22	10,194	36	36,145	30	16,345	44	18,980	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586				
Dallas, Tex.	784	603,423	65	49,400	24	24,232	8	2,460	5	6,035	17	9,248	33	19,589	45	40,984	27	21,866	49	43,059	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413	16	13,413				
San Antonio, Tex.	909	840,801	59	50,569	11	28,169	8	5,896	3	1,550	13	7,414	22	10,194	36	36,145	30	16,345	44	18,980	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586				
San Antonio, Tex.	909	840,801	59	50,569	11	28,169	8	5,896	3	1,550	13	7,414	22	10,194	36	36,145	30	16,345	44	18,980	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586	12	13,586				
San Antonio, Tex.	909	840,801																																						

Table 1H.—MERCHANT WHOLESALE—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Metropolitan area	Beer, wines, distilled spirits										Drugs, chemicals, allied products										Furniture, home furnishings																																																																																																																																																																																																																																																																																							
	Total					Wines, distilled spirits					Beer, ale					Total					Drugs (general line)					Specialty lines					Industrial chemicals, explosives					Paints, varnishes					Total					Furniture (household, office)					Home furnishings, floor coverings																																																																																																																																																																																																																																																									
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS AND SALES																	
Paper and its products																	
Dry goods, apparel																	
Dry goods special- ties, piece goods, notions																	
Piece goods converters																	
Total																	
Stationery, office supplies																	
Wallpaper																	
Farm products (raw materials)																	
Waste materials																	
Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, year (Thousand dollars)
11,733	5,727,719	5,133	1,558,536	182	457,242	4,044	1,901,747	2,904	1,688,542	880	180,867	260	32,338	2,594	6,903,993	7,717	2,099,300
United States, total																	
Areas with population ² of 1,000,000 or more, total																	
10,023	5,041,505	4,143	1,258,312	70	234,846	2,466	1,212,185	1,761	1,071,744	563	116,974	142	23,467	1,460	2,802,692	3,439	1,435,815
New York-Northeastern																	
7,056	3,999,301	2,393	763,941	30	41,860	1,288	560,687	948	499,010	304	54,390	36	7,287	809	1,027,501	1,406	321,897
633	213,654	364	110,327	3	(x)	250	(x)	16	21,007	265	18,524	10	1,514	115	385,477	340	264,998
453	123,824	204	36,421	6	(x)	219	(x)	24	23,539	137	66,964	89	44,637	40	39,864	161	34,815
83	137,572	245	52,132	4	7,950	229	68,701	13	8,789	182	67,035	115	58,907	25	2,782	416	144,155
447	31,373	60	14,664	1	(x)	22	(x)	33	43,368	49	31,235	1	5,346	63	176,902	416	144,155
483	179,434	301	116,474	4	(x)	124	(x)	18	17,898	107	53,856	33	4,261	183	434,344	293	86,929
San Francisco-Oakland																	
373	58,027	111	27,402	6	9,345	52	16,115	4	2,165	39	44,139	20	10,368	4	90,367	79	21,021
102	38,908	175	25,628	3	9,595	24	3,685	5	(x)	42	32,724	29	31,597	8	4,514	117	124,772
163	174,463	116	36,293	3	(x)	39	(x)	44	42,659	29	31,597	10	3,760	95	154,943	149	72,854
10	2,228	11	7,225	1	(x)	4	(x)	45	23,541	31	(x)	7	(x)	2	(x)	42	138,254
107	32,554	77	20,080	3	(x)	27	(x)	39	32,474	28	(x)	10	2,199	18	3,597	122	17,783
166	47,293	98	(x)	4	(x)	56	(x)	8	(x)	57	26,659	40	(x)	15	334,557	72	12,421
99	35,857	71	21,812	2	(x)	25	(x)	61	26,659	40	(x)	15	(x)	14	79,372	99	50,273
40	7,960	23	4,256	...	...	17	3,704	32	16,300	22	14,525	4	897	...	(x)	...	(x)
Areas with population ² of 500,000-999,999																	
598	298,532	356	113,766	24	69,057	200	(x)	413	227,137	285	204,433	93	19,412	35	3,292	270	1,602,967
Cincinnati, Ohio																	
78	29,405	57	20,859	1	(x)	20	(x)	44	35,543	31	33,124	12	2,012	4	407	7	17,004
42	9,119	31	(x)	...	(x)	11	(x)	44	18,232	30	(x)	12	4,434	1	(x)	17	43,441
47	26,197	27	10,154	...	(x)	8	(x)	35	23,779	26	(x)	4	(x)	5	556	73	413,571
19	9,362	10	3,495	1	(x)	23	(x)	18	11,361	13	(x)	2	(x)	3	(x)	1	(x)
51	18,511	18	2,200	1	(x)	22	(x)	37	6,203	30	(x)	6	(x)	5	(x)	9	13,100
55	15,844	23	(x)	2	(x)	22	(x)	23	10,607	17	(x)	3	(x)	3	(x)	13	17,510
23	22,481	18	(x)	2	(x)	3	(x)	19	9,959	13	(x)	3	(x)	9	2,679	19	12,372
42	26,481	21	6,928	3	9,094	16	(x)	19	8,845	15	(x)	4	401	27	99,946	22	12,372
58	24,732	35	13,509	1	6,018	1	(x)	28	13,362	12	(x)	1	3,389	36	34,923	38	34,923
21	10,128	17	(x)	3	(x)	19	(x)	20	8,885	11	(x)	5	(x)	43	308,117	20	9,214
36	(x)	1	(x)	6	(x)	6	(x)	12	10,287	9	(x)	2	(x)	13	51,256	25	11,045
24	11,526	12	5,885	3	(x)	9	(x)	17	6,627	10	(x)	6	(x)	4	(x)	16	19,553
15	8,810	7	1,340	1	(x)	7	(x)	30	22,538	20	21,217	3	1,008	4	72,003	39	18,434
9	1,104	3	(x)	...	(x)	3	(x)	6	2,765	3	(x)	...	(x)	...	(x)	11	12,402
6	1,167	4	(x)	...	(x)	2	(x)	3	(x)	3	(x)	...	(x)	...	(x)	20	13,402
Albany-Schenectady-Troy, N. Y.																	
10	(x)	5	(x)	...	(x)	5	(x)	22	9,504	19	8,671	3	833	...	(x)	35	5,567
...	(x)	4	2,099	...	(x)	4	(x)	17	13,078	9	(x)	4	540	3	25,788	26	14,878
Areas with population ² of 300,000-499,999																	
325	145,108	201	55,355	27	65,615	95	(x)	299	147,729	205	134,602	32	10,483	265	1,097,014	430	195,563
San Antonio, Tex.																	
26	(x)	18	1,784	3	(x)	5	(x)	12	7,077	8	(x)	3	(x)	1	(x)	14	3,669
37	5,183	21	3,554	...	(x)	15	(x)	12	4,463	10	(x)	2	(x)	...	(x)	10	2,458
27	9,581	16	3,816	1	(x)	10	(x)	12	10,154	21	(x)	...	(x)	1	(x)	30	25,372
51	16,369	22	7,093	1	(x)	3	(x)	10	6,636	8	(x)	...	(x)	2	644,935	19	18,841
6	3,632	(x)	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	9	9,951	23	9,951
Allentown-Bethlehem- Easton, Pa.																	
7	(x)	3	324	2	(x)	2	(x)	14	4,221	8	3,383	3	586	1	(x)	50	6,178
15	(x)	11	2,492	2	(x)	2	(x)	7	3,570	4	(x)	3	(x)	1	(x)	14	9,936
...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)
6	1,490	2	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	2	(x)	24	12,888
13	1,997	8	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	6	1,376	13	3,671
7	2,153	6	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	7	454,494	27	9,340
16	3,398	11	2,685	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	1	(x)	25	5,669
7	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	11	11,874
6	(x)	4	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	22	10,457
18	9,368	10	7,042	1	(x)	7	(x)	19	7,521	16	6,562	3	1,559	8	(x)	22	10,457
Hartford, Conn.																	
...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)
5	(x)	3	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	26	10,430
18	4,197	14	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	22	13,042
10	6,720	3	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	4	(x)
12	(x)	5	1,323	1	(x)	1	(x)	...	(x)	...	(x)	...	(x)	...	(x)	2	(x)
14	18,048	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	12	7,826
10	(x)	6	6,547	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	12	5,725
25	16,573	18	7,317	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	10	3,850
...	13,471	5	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	...	(x)	7	3,261

See footnotes at end of table.

ESTABLISHMENTS AND SALBS

See footnotes at end of table.

Table 1H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS AND SALES																				
Electrical goods										Lumber, construction materials										
General line, apparatus, supplies					Electrical appliances, specialties					Hardware, plumbing, heating					Total					
Total					Total					Total					Total					
Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	
Metropolitan area																				
United States, total.....																				
2,459	4,424,566	2,925	2,386,246	2,518	2,038,020	5,901	3,484,597	3,413	2,013,997	3,748	1,812,960	5,890	3,934,736	3,312	2,793,650	2,578	1,571,116	5,409	3,403,620	
Areas with population ² of 1,000,000 or more, total.....																				
New York-Northeastern New Jersey.....																				
948	682,187	548	340,497	400	341,690	1,271	446,607	549	162,142	722	284,465	1,409	1,888,566	1,409	1,717,936	1,069	570,630	1,409	1,888,566	
281	284,670	141	149,505	140	135,165	277	130,296	111	67,860	166	65,736	307	274,936	182	203,969	125	138,610	307	274,936	
255	194,720	111	105,017	110	89,703	262	166,821	101	97,869	161	68,972	250	172,464	151	141,167	99	71,977	250	172,464	
166	158,474	111	66,385	55	92,089	239	116,434	64	48,538	175	87,896	112	124,468	81	59,969	51	30,969	112	124,468	
109	109,130	58	61,818	51	47,312	125	80,924	36	34,304	89	46,600	96	68,707	61	42,458	31	19,969	96	68,707	
118	102,082	72	57,036	46	37,066	174	72,684	91	49,613	113	43,271	112	68,707	62	48,747	31	19,969	112	68,707	
69	83,427	40	39,391	29	44,076	68	59,659	20	33,392	58	51,195	167	198,798	113	166,005	54	33,797	167	198,798	
82	87,478	37	40,657	45	46,821	75	87,021	27	49,365	48	26,247	94	78,338	52	44,601	42	32,797	94	78,338	
50	51,431	31	24,777	31	24,777	41	46,305	13	28	28	37,656	90	58,993	44	41,939	46	17,024	90	58,993	
89	81,087	44	43,477	45	43,477	84	74,599	22	49,580	56	22,848	70	50,769	46	40,314	24	10,455	70	50,769	
61	54,775	32	26,745	29	27,990	75	31,250	19	8,402	56	22,848	63	109,231	34	78,338	29	30,898	63	109,231	
63	86,704	31	44,376	31	44,376	82	104,169	27	77,720	55	26,449	63	109,231	34	78,338	29	30,898	63	109,231	
57	59,604	23	13,542	34	20,262	47	35,966	18	21,028	29	14,938	55	40,674	37	33,338	18	7,136	55	40,674	
Areas with population ² of 500,000-999,999, total.....																				
724	730,048	359	373,836	365	356,212	698	617,765	236	375,170	462	242,595	743	635,998	468	487,275	275	145,723	743	635,998	
Cincinnati, Ohio.....																				
56	44,583	30	27,512	26	17,071	54	23,687	14	7,572	40	16,115	70	56,831	51	47,022	19	9,813	70	56,831	
54	53,585	27	25,776	27	27,809	43	42,216	11	24,098	38	18,118	40	40,823	25	24,942	35	15,881	40	40,823	
53	52,775	28	29,295	25	23,480	40	46,086	17	24,008	43	22,078	46	35,860	21	23,064	10	4,109	43	22,078	
44	49,884	29	27,923	25	21,961	34	47,717	21	42,976	33	29,741	36	27,173	26	23,064	10	4,109	36	27,173	
34	24,067	20	10,037	14	14,030	45	37,195	13	20,878	32	16,307	36	18,979	10	17,153	16	12,246	32	16,307	
61	56,220	31	32,118	30	24,102	55	37,195	28	20,878	27	16,317	101	86,979	67	73,763	22	13,216	101	86,979	
43	48,824	16	10,037	15	20,795	38	40,905	12	30,740	26	9,315	43	23,048	34	17,176	9	3,672	43	23,048	
46	74,951	22	30,561	24	44,030	41	33,996	11	16,636	30	17,360	21	13,274	14	7,710	7	5,564	21	13,274	
28	23,178	15	11,684	12	11,494	30	75,475	15	97,479	15	7,996	50	37,209	30	24,107	20	13,104	50	37,209	
37	31,117	15	12,323	22	18,794	41	22,088	11	8,550	30	13,538	38	38,398	20	33,492	18	4,908	30	13,538	
40	41,523	14	14,776	26	26,727	17	47,133	8	41,296	9	13,637	34	35,631	22	31,657	16	9,281	9	13,637	
23	12,868	9	3,399	16	3,399	15	3,853	17	8,887	8	4,964	11	4,964	5	3,421	6	3,501	11	4,964	
21	13,875	13	10,477	8	3,398	14	3,398	3	3,398	11	10,987	23	12,900	12	9,990	11	7,716	11	10,987	
Albany-Schenectady-Troy, N. Y.....	28,035	11	8,492	20	19,543	23	19,869	7	8,882	16	10,987	23	12,900	12	9,990	11	7,716	16	10,987	
Columbus, Ohio.....	31	17,980	16	16,402	19	15,378	24	14,960	7	9,731	16	5,229	23	12,900	11	7,716	12	6,677	23	12,900
Areas with population ² of 300,000-499,999, total.....																				
545	534,643	269	276,276	276	276	441	346,572	134	8,891	7	4,848	10	4,043	23	19,023	22	11,684	429	259,636	
San Antonio, Tex.....																				
29	35,117	10	9,385	19	25,732	17	24,376	6	8,891	7	4,848	10	4,043	23	19,023	12	6,458	23	19,023	
37	24,865	20	14,352	17	10,533	22	20,376	6	8,891	7	4,848	10	4,043	23	19,023	12	6,458	23	19,023	
36	24,865	20	14,352	17	10,533	22	20,376	6	8,891	7	4,848	10	4,043	23	19,023	12	6,458	23	19,023	
26	28,884	10	10,859	16	17,985	17	11,723	7	5,382	10	6,341	14	4,417	6	2,263	8	2,154	17	11,723	
23	16,880	15	12,488	8	4,392	23	12,278	5	4,737	18	7,541	12	4,658	4	2,232	8	2,154	18	7,541	
22	21,521	11	8,807	11	12,714	16	11,935	8	4,586	8	7,349	18	15,649	9	11,699	9	3,990	18	7,349	
11	9,621	8	8,446	3	1,175	11	12,680	3	7,937	8	4,763	22	11,577	5	7,937	17	9,648	3	1,175	
29	21,415	11	10,016	11	10,016	21	12,680	8	8,446	3	7,937	22	11,577	5	7,937	17	9,648	11	10,016	
22	21,415	11	10,016	11	10,016	21	12,680	8	8,446	3	7,937	22	11,577	5	7,937	17	9,648	11	10,016	
29	28,926	13	17,041	16	11,885	25	22,453	7	16,660	22	7,248	23	15,818	11	7,937	12	7,380	13	17,041	
Wilkes-Barre-Hazleton, Pa.....																				
8,980	8,980	8	4,021	9	4,929	8	11,200	7	6,856	13	4,344	16	5,945	8	3,842	8	4,103	9	4,929	
27	38,227	12	22,042	15	16,185	22	18,615	4	6,134	18	12,481	20	27,728	11	19,642	9	3,086	12	22,042	
Fort Worth, Tex.....	23,587	12	11,906	8	11,681	20	13,463	7	5,658	13	7,805	15	11,176	9	6,994	6	4,182	13	7,805	
Hartford, Conn.....	34,031	14	8,861	12	25,170	31	11,125	5	1,861	26	9,264	19	16,258	8	11,635	11	4,623	26	9,264	
Knoxville, Tenn.....																				
23	24,295	15	11,648	14	15,774	25	17,573	3	3,244	15	10,097	17	6,000	3	1,178	14	5,422	15	11,648	
Knoxville, Tenn.....																				
18	13,312	10	8,943	8	4,371	5	17,571	2	7,554	9	3,735	6	3,450	3	2,633	3	2,37	9	3,735	
Phoenix, Ariz.....																				
25	12,824	13	11,361	12	4,263	14	11,389	5	7,154	9	3,835	6	3,450	3	2,633	3	2,37	12	4,263	
22	29,011	8	14,574	14	14,827	17	22,610	6	9,663	9	7,718	25	17,718	25	14,603	11	7,774	8	14,574	
28	29,011	8	14,574	14	14,827	17	22,610	6	9,663	9	7,718	25	17,718	25	14,603	11	7,774	14	14,574	
28	29,011	8	14,574	14	14,827	17	22,610	6	9,663	9	7,718	25	17,718	25	14,603	11	7,774	14	14,574	
29	29,062	14	15,438	15	11,224	16	15,296	6	10,886	4	6,582	27	16,028	26	14,603	12	8,709	15	15,438	
15	23,774	7	10,352	8	3,422	14	15,463	10	8,463	4	6,582	27	16,028	26	14,603	12	8,709	8	3,422	

SALES SIZE AND OPERATING EXPENSES

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Table 2A.—SALES SIZE—SERVICE WHOLESALESAERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948

SERVICE WHOLESALESAERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15					
						Em- ployees	Pay roll							Em- ployees	Pay roll				
																(Number)	(Dollars)	(Number)	(Dollars)
Service wholesalers, total ¹																			
\$7,000,000 and over.....	1,734	18,663,265	7.4	783,924	348	203,916	14,482,431	GROCERIES, CONFECTION- ERY, MEATS—Continued											
\$2,000,000—\$4,999,999.....	4,926	14,643,176	10.8	918,283	1,542	247,671	16,871,877	Dried fruits, nuts, total.....	136	60,877	10.1	2,620	127	1,407	58,500				
\$1,000,000—\$1,999,999.....	8,949	12,534,209	12.3	885,258	3,805	244,431	16,362,723		14	38,471	8.3	1,288	14	385	23,586				
\$500,000—\$999,999.....	15,082	10,544,024	14.3	840,884	8,382	248,307	15,817,242	\$1,000,000 and over.....	9	6,856	11.9	368	5	269	10,340				
\$300,000—\$499,999.....	15,347	5,923,909	16.1	518,910	10,437	163,207	9,953,759	\$500,000—\$999,999.....	18	6,972	14.0	423	12	274	10,658				
\$200,000—\$299,999.....	14,181	3,471,138	17.2	316,067	10,554	107,325	6,094,733	\$300,000—\$499,999.....	11	2,645	12.0	154	6	100	3,210				
\$100,000—\$99,999.....	26,643	3,827,613	18.8	362,303	21,810	135,320	7,159,570	\$100,000—\$99,999.....	24	3,434	13.3	208	20	169	5,211				
\$50,000—\$49,999.....	22,214	1,611,611	20.4	153,992	19,036	66,382	3,306,103	\$50,000—\$99,999.....	21	1,609	15.9	112	25	133	3,623				
Under \$50,000.....	29,389	735,546	24.3	73,812	26,503	39,610	1,812,891	Under \$50,000.....	39	890	16.7	67	45	77	1,872				
GROCERIES, CONFECTION- ERY, MEATS																			
Groceries (general line), not sponsoring cooperative or voluntary groups, total.....																			
\$5,000,000 and over.....	63	542,060	12.1	41,177	7	11,138	791,817	Flour, total.....	245	113,454	8.2	4,406	179	1,461	84,055				
\$2,000,000—\$4,999,999.....	293	837,513	8.6	44,300	38	14,443	806,870	\$1,000,000 and over.....	33	97,331	7.6	2,014	17	569	37,566				
\$1,000,000—\$1,999,999.....	743	1,029,967	7.7	47,659	391	16,748	901,410	\$500,000—\$999,999.....	37	26,226	8.4	1,111	29	369	22,595				
\$500,000—\$999,999.....	1,002	722,784	8.6	32,611	670	12,618	623,000	\$300,000—\$499,999.....	28	10,754	8.8	477	22	171	8,075				
\$300,000—\$499,999.....	507	201,999	8.3	9,256	372	3,795	180,561	\$200,000—\$299,999.....	33	7,933	8.1	333	22	129	6,662				
\$200,000—\$299,999.....	246	60,945	8.7	2,780	213	1,283	55,215	\$50,000—\$99,999.....	22	1,627	10.9	73	15	38	1,697				
\$100,000—\$99,999.....	121	19,385	10.0	953	108	468	18,775	Under \$50,000.....	31	847	16.4	91	24	50	1,726				
\$50,000—\$49,999.....	13	926	20.7	97	7	62	2,406	Frosted, frozen foods, total.....	429	234,761	14.3	16,345	231	5,485	333,132				
Under \$50,000.....	8	232	37.9	73	5	32	1,682	\$5,000,000 and over.....	6	36,321	10.4	1,760	...	447	32,395				
Groceries (general line), voluntary group whole- salers, total.....																			
\$5,000,000 and over.....	72	678,728	8.3	36,338	1	10,657	699,785	\$2,000,000—\$4,999,999.....	20	54,830	13.4	3,764	7	1,003	77,006				
\$2,000,000—\$4,999,999.....	172	529,176	8.0	26,928	53	8,604	500,356	\$1,000,000—\$1,999,999.....	33	42,539	14.6	3,151	6	1,012	61,417				
\$1,000,000—\$1,999,999.....	216	313,496	8.4	15,933	66	5,375	292,015	\$500,000—\$999,999.....	35	45,336	14.0	3,148	1	1,041	65,263				
\$500,000—\$999,999.....	130	97,839	9.2	5,184	28	1,957	96,961	\$300,000—\$499,999.....	65	25,130	17.2	1,892	44	694	37,110				
\$300,000—\$499,999.....	27	10,949	8.2	540	7	218	10,532	\$200,000—\$299,999.....	58	14,338	16.8	1,193	28	512	25,769				
\$200,000—\$299,999.....	13	3,209	12.9	226	6	78	4,285	\$100,000—\$99,999.....	79	11,393	19.0	992	53	504	21,096				
Under \$200,000.....	5	557	51.9	214	2	52	3,499	\$50,000—\$99,999.....	51	3,695	19.2	309	36	167	8,004				
Confectionery, total.....																			
\$1,000,000 and over.....	28	65,602	10.5	4,432	20	1,200	87,793	Under \$50,000.....	52	1,279	27.2	136	34	105	5,072				
\$500,000—\$999,999.....	98	66,974	11.3	6,598	82	1,542	65,595	Miscellaneous grocery spe- cialties, total.....	3,177	1,105,265	10.2	97,079	2,673	19,618	1,105,541				
\$300,000—\$499,999.....	171	65,522	12.0	4,499	149	1,661	88,468	\$5,000,000 and over.....	18	276,510	3.2	4,168	10	1,099	77,169				
\$200,000—\$299,999.....	233	56,392	12.5	3,787	245	1,525	76,120	\$2,000,000—\$4,999,999.....	126	148,253	5.4	5,308	13	1,580	118,527				
\$100,000—\$99,999.....	456	65,487	11.8	4,068	463	1,771	81,658	\$1,000,000—\$1,999,999.....	126	169,123	12.4	11,055	56	3,356	209,818				
\$50,000—\$49,999.....	434	30,925	12.5	1,701	411	962	37,190	\$500,000—\$999,999.....	276	192,838	11.6	11,928	171	3,804	222,498				
Under \$50,000.....	522	13,767	15.3	778	506	597	19,084	\$300,000—\$499,999.....	285	111,703	13.3	7,770	205	2,749	153,092				
Fish, sea foods (fresh), total.....																			
\$2,000,000 and over.....	21	62,419	14.3	4,934	11	1,344	90,868	\$200,000—\$299,999.....	251	61,268	14.0	4,565	206	1,782	90,043				
\$1,000,000—\$1,999,999.....	61	83,139	14.0	5,905	19	1,792	111,232	\$100,000—\$99,999.....	554	79,126	15.4	5,933	489	2,395	116,420				
\$500,000—\$999,999.....	131	89,375	14.6	6,637	84	2,149	135,437	\$50,000—\$49,999.....	585	41,084	18.2	3,320	563	1,516	66,044				
\$300,000—\$499,999.....	153	59,010	16.8	4,993	145	1,876	91,841	Under \$50,000.....	1,028	24,562	24.0	2,432	960	1,339	51,930				
\$200,000—\$299,999.....	153	37,406	16.9	2,887	137	1,163	55,604	FARM PRODUCTS (EDIBLE)											
\$100,000—\$99,999.....	252	36,480	17.0	2,823	236	1,473	58,761	Dairy, poultry products, total.....											
\$50,000—\$49,999.....	206	14,711	19.5	1,188	220	781	26,568	\$5,000,000 and over.....	129	1,155,540	10.5	73,828	44	20,206	1,453,058				
Under \$50,000.....	221	5,583	23.0	575	254	409	13,784	\$2,000,000—\$4,999,999.....	338	999,067	13.3	77,619	99	23,774	1,509,336				
Meats, meat products, total.....																			
\$5,000,000 and over.....	36	297,800	4.8	7,047	9	1,670	134,837	\$1,000,000—\$1,999,999.....	492	690,029	14.2	54,846	250	17,878	1,064,081				
\$2,000,000—\$4,999,999.....	135	401,969	6.9	16,039	83	4,020	302,185	\$500,000—\$999,999.....	829	582,652	14.3	43,578	665	16,638	865,696				
\$1,000,000—\$1,999,999.....	324	446,549	7.5	19,301	245	5,214	364,983	\$300,000—\$499,999.....	767	297,828	13.8	20,274	724	8,298	400,784				
\$500,000—\$999,999.....	548	393,608	8.1	18,308	484	5,689	363,582	\$200,000—\$299,999.....	767	189,976	13.6	12,367	730	5,484	252,496				
\$300,000—\$499,999.....	568	219,113	8.5	10,136	606	3,459	199,670	\$100,000—\$99,999.....	1,260	181,644	13.8	10,979	1,287	5,406	221,315				
\$200,000—\$299,999.....	457	111,890	8.1	4,362	508	1,725	89,856	\$50,000—\$49,999.....	851	62,386	13.8	3,382	807	2,040	74,524				
\$100,000—\$99,999.....	684	100,793	8.9	3,931	765	1,806	84,466	Under \$50,000.....	752	20,183	18.4	1,322	740	908	29,742				
\$50,000—\$49,999.....	350	25,694	10.3	1,111	392	622	26,486	Fruits, vegetables (fresh), total.....											
Under \$50,000.....	234	6,404	14.8	323	237	260	10,336	\$5,000,000 and over.....	44	370,939	5.9	11,752	21	3,292	242,816				
Canned foods, total.....																			
\$1,000,000 and over.....	64	155,179	9.0	6,072	33	1,759	122,534	\$2,000,000—\$4,999,999.....	230	679,048	8.2	30,276	205	8,464	543,097				
\$500,000—\$999,999.....	168	73,719	10.7	3,861	81	1,368	75,942	\$1,000,000—\$1,999,999.....	479	697,868	10.7	37,493	406	11,065	680,434				
\$300,000—\$499,999.....	126	49,029	11.4	2,728	108	984	55,222	\$500,000—\$999,999.....	890	619,748	10.8	34,655	962	11,328	637,427				
\$200,000—\$299,999.....	94	23,178	12.2	1,370	110	534	26,574	\$300,000—\$499,999.....	896	345,855	11.1	18,100	1,043	6,637	342,189				
\$100,000—\$99,999.....	251	36,653	13.1	2,214	243	910	41,937	\$200,000—\$299,999.....	795	194,782	11.3	9,664	981	3,805	188,434				
\$50,000—\$49,999.....	182	13,763	14.2	879	163	436	17,808	\$100,000—\$99,999.....	1,283	186,302	11.4	8,786	1,553	4,112	177,752				
Under \$50,000.....	195	5,158	18.7	382	202	250	9,083	\$50,000—\$49,999.....	972	71,583	12.4	3,409	1,098	1,924	74,302				
Coffee, tea, spices, total.....																			
\$5,000,000 and over.....	26	368,247	3.8	5,583	10	1,287	93,891	Under \$50,000.....	799	21,108	18.3	1,153	869	801	28,106				
\$2,000,000—\$4,999,999.....	26	90,041	9.8	3,705	3	887	63,942	BEER, WINES, DISTILLED SPIRITS											
\$1,000,000—\$1,999,999.....	30	43,422	14.2	3,006	14	919	52,811	Beer, ale, total.....	5,645	1,546,213	14.2	106,285	4,807	34,401	2,023,736				
\$500,000—\$999,999.....	38	28,649	16.6	2,293	14	698	42,766	\$2,000,000 and over.....	50	147,887	11.4	10,588	26	2,639	198,032				
\$300,000—\$499,999.....	32	12,471	17.9	1,164	12	379	20,854	\$1,000,000—\$1,999,999.....	184	247,033	13.3	18,753	105	4,871	341,321				
\$200,000—\$299,999.....	46	11,089	21.1	1,202	26	428	25,576	\$500,000—\$999,999.....	535	363,972	14.2	26,617	384	7,778	493,523				
\$100,000—\$99,999.....	86	12,470	21.3	1,319	49	466	24,726	\$300,000—\$499,999.....	697	267,276	14.3	17,995	557	8,900	341,329				
\$50,000—\$49,999.....	105	7,550	18.4	632	95	296	15,225	\$200,000—\$299,999.....	842	206,285	15.0	13,734	688	5,014	264,520				
Under \$50,000.....	160	4,351	19.9	293	150	174	5,749	\$100,000—\$99,999.....	1,469	213,229	15.2	12,858	1,297	5,221	256,197				
GROCERIES, CONFECTION- ERY, MEATS—Continued																			
\$5,000,000 and over.....	1049	77,713	15.5	4,177	957	2,034	88,316	\$50,000—\$99,999.....	1,049	77,713	15.5	4,177	957	2,034	88,316				
Under \$50,000.....																			

2.03

SERVICE WHOLESALERS

Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll						Em- ployees	Pay roll	
	(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)		(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
BEER, WINES, DISTILLED SPIRITS—Continued															
Wines, distilled spirits, total.....	1,444	2,390,797	9.1	116,768	596	28,707	2,281,674	DRY GOODS, APPAREL							
								Clothing, furnishings (general line), total.....	338	160,556	13.1	11,811	330	3,431	217,727
\$5,000,000 and over.....	98	900,233	8.0	38,249	8	7,928	736,840	\$2,000,000 and over.....	10	41,562	10.5	2,972	3	636	49,913
\$2,000,000—\$4,999,999.....	259	779,209	8.9	37,336	76	8,822	731,801	\$1,000,000—\$1,999,999.....	25	33,040	24.8	2,740	26	721	50,640
\$1,000,000—\$999,999.....	292	419,508	9.8	22,080	94	5,826	423,215	\$500,000—\$999,999.....	53	35,397	13.4	2,663	37	754	49,099
\$500,000—\$99,999.....	256	187,467	11.9	11,397	92	3,377	232,037	\$300,000—\$499,999.....	60	22,237	13.5	1,517	59	609	30,623
\$300,000—\$49,999.....	138	53,880	14.4	3,421	71	1,147	68,434	\$200,000—\$199,999.....	54	13,414	13.6	976	59	306	18,213
\$200,000—\$99,999.....	92	23,259	16.5	1,718	53	610	36,770	\$100,000—\$99,999.....	22	13,101	14.0	897	24	345	16,643
\$100,000—\$19,999.....	124	18,146	19.4	1,516	89	530	29,204	Under \$50,000.....	18	1,223	17.3	80	21	46	2,096
\$50,000—\$9,999.....	89	6,542	23.0	660	50	211	13,751		26	583	18.2	26	21	14	508
Under \$50,000.....	96	2,553	32.8	391	63	187	9,619	Men's, boys' clothing, furnishings, total.....	1,410	391,835	14.3	29,089	1,226	7,913	543,842
								\$2,000,000 and over.....	21	96,163	12.9	7,224	...	1,625	126,125
DRUGS, CHEMICALS, ALLIED PRODUCTS															
Drugs (general line), total.....	303	848,870	11.9	65,836	37	22,127	1,251,532	\$1,000,000—\$1,999,999.....	44	60,620	13.0	4,549	14	1,059	85,893
\$5,000,000 and over.....	42	312,072	12.0	24,736	...	7,969	462,231	\$500,000—\$999,999.....	102	70,970	15.0	5,592	61	1,356	101,413
\$2,000,000—\$4,999,999.....	121	372,062	11.7	28,302	14	9,704	551,516	\$300,000—\$299,999.....	102	57,813	15.7	4,833	121	1,309	98,939
\$1,000,000—\$999,999.....	90	132,265	12.0	10,257	11	3,493	191,636	\$200,000—\$199,999.....	141	34,727	14.7	2,451	108	762	49,164
\$500,000—\$99,999.....	37	28,257	12.1	2,237	4	835	40,526	\$100,000—\$99,999.....	292	42,057	14.3	3,728	290	986	5,461
Under \$50,000.....	13	4,214	11.9	304	8	126	5,623	Under \$50,000.....	275	20,199	15.3	1,214	264	511	24,300
									385	9,686	17.6	498	362	256	10,347
Proprietary medicines, toiletries, total.....	784	202,936	29.8	24,609	546	7,672	499,404								

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS															
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS. PAY ROLL, AND PERSONNEL															
Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
DRY GOODS, APPAREL—Con.															
Hosiery, underwear, total.....	659	193,021	10.9	10,570	583	3,103	203,996	FURNITURE, HOME FURNISHINGS —Continued							
\$2,000,000 and over.....	11	33,595	8.1	1,766	4	294	37,205	Antiques, total.....	266	12,615	25.3	1,352	258	409	26,993
\$1,000,000—\$1,999,999.....	32	42,636	10.7	2,368	29	648	45,303	\$200,000 and over.....	10	4,228	28.7	688	1	172	13,370
\$500,000—\$999,999.....	55	35,597	11.5	2,189	42	622	40,872	\$100,000—\$199,999.....	16	2,083	22.5	247	12	65	4,594
\$300,000—\$499,999.....	84	33,015	10.9	1,798	75	566	33,070	\$50,000—\$99,999.....	38	2,637	23.6	219	39	81	4,848
\$200,000—\$299,999.....	63	15,264	11.0	685	62	233	13,504	Under \$50,000.....	202	3,667	24.3	198	206	91	4,181
\$100,000—\$199,999.....	143	20,843	11.9	1,054	121	369	19,918	Other home furnishings, total.....	1,158	311,097	19.6	30,722	838	9,440	599,596
\$50,000—\$99,999.....	112	7,849	13.8	429	102	205	8,113	\$5,000,000 and over.....	3	24,867	19.8	1,658	...	375	30,351
Under \$50,000.....	159	4,222	17.8	281	148	166	6,011	\$2,000,000—\$4,999,999.....	16	48,432	15.1	4,696	7	1,089	85,733
Piece goods (cottons), total.....	2,075	911,352	10.4	44,999	1,546	9,471	776,282	\$1,000,000—\$1,999,999.....	40	54,641	17.5	5,305	9	1,510	97,451
\$5,000,000 and over.....	8	176,515	6.4	4,982	4	663	64,946	\$500,000—\$999,999.....	102	71,744	20.3	7,315	29	2,112	143,239
\$2,000,000—\$4,999,999.....	56	170,342	9.2	7,637	16	1,355	128,273	\$300,000—\$499,999.....	94	36,027	21.4	4,074	37	1,302	80,751
\$1,000,000—\$1,999,999.....	103	141,969	10.1	7,140	50	1,311	127,807	\$200,000—\$299,999.....	93	22,535	19.8	2,390	61	1,832	146,812
\$500,000—\$999,999.....	243	172,178	11.5	10,294	163	2,076	180,308	\$100,000—\$199,999.....	210	29,163	22.7	2,993	169	1,108	63,431
\$300,000—\$499,999.....	261	101,029	12.5	5,764	176	1,381	104,098	\$50,000—\$99,999.....	212	14,915	22.3	1,416	173	606	29,408
\$200,000—\$299,999.....	213	52,978	14.0	3,484	150	863	61,964	Under \$50,000.....	388	8,773	26.0	875	353	506	22,420
\$100,000—\$199,999.....	427	62,306	13.2	3,611	343	1,059	67,709								
\$50,000—\$99,999.....	315	22,808	15.1	1,404	274	472	26,785	PAPER AND PRODUCTS							
Under \$50,000.....	449	11,627	17.4	683	370	291	14,392	Wrapping paper, twine, total.....	513	296,052	16.3	31,148	305	8,149	578,793
Other dry goods, notions, total.....	2,077	595,301	16.4	52,064	1,842	13,325	993,593	\$5,000,000 and over.....	4	31,249	13.7	3,119	...	720	58,047
\$5,000,000 and over.....	7	67,231	18.2	6,110	...	1,486	140,953	\$2,000,000—\$4,999,999.....	25	76,248	14.8	7,856	1	1,886	144,200
\$2,000,000—\$4,999,999.....	24	67,031	15.8	6,217	14	1,151	116,757	\$1,000,000—\$1,999,999.....	51	70,866	17.2	8,095	10	2,045	147,203
\$1,000,000—\$1,999,999.....	84	114,116	15.4	10,203	63	2,106	183,917	\$500,000—\$999,999.....	84	58,897	17.7	6,562	19	1,747	125,977
\$500,000—\$999,999.....	157	104,601	16.5	9,537	79	2,241	168,693	\$300,000—\$499,999.....	68	26,449	16.8	2,624	33	761	49,283
\$300,000—\$499,999.....	231	89,494	16.1	7,847	186	2,019	146,399	\$200,000—\$299,999.....	58	13,971	17.8	1,422	41	451	26,057
\$200,000—\$299,999.....	211	51,348	15.3	3,891	219	1,283	73,439	\$100,000—\$199,999.....	81	11,633	17.1	944	74	321	17,655
\$100,000—\$199,999.....	405	58,604	17.0	5,164	356	1,614	99,026	\$50,000—\$99,999.....	64	4,592	15.6	364	59	138	7,100
\$50,000—\$99,999.....	395	28,292	16.7	1,970	377	863	40,870	Under \$50,000.....	78	2,141	18.9	162	68	80	3,271
Under \$50,000.....	563	14,584	20.0	1,125	548	562	23,539								
Piece goods, converters, total.....	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511	Fine paper, total.....	430	447,867	13.7	39,175	113	9,075	727,845
\$5,000,000 and over.....	70	822,549	7.6	34,055	12	4,786	554,908	\$5,000,000 and over.....	13	120,399	9.3	7,483	...	1,272	137,931
\$2,000,000—\$4,999,999.....	140	423,711	9.3	19,494	51	7,129	338,582	\$2,000,000—\$4,999,999.....	52	152,362	12.7	12,992	8	2,970	237,699
\$1,000,000—\$1,999,999.....	171	240,898	10.2	12,465	66	2,792	205,276	\$1,000,000—\$1,999,999.....	82	70,185	16.9	7,642	2	1,901	140,909
\$500,000—\$999,999.....	219	157,538	10.4	8,277	84	1,412	144,836	\$500,000—\$999,999.....	54	61,092	17.4	6,326	15	1,548	121,118
\$300,000—\$499,999.....	166	65,720	11.6	4,011	73	717	70,127	\$300,000—\$499,999.....	49	19,142	17.6	2,115	8	549	39,256
\$200,000—\$299,999.....	104	25,677	12.9	1,441	48	341	29,630	\$200,000—\$299,999.....	51	12,584	18.5	1,342	14	412	25,745
\$100,000—\$199,999.....	138	20,576	12.3	1,210	86	308	23,021	\$100,000—\$199,999.....	57	8,530	20.0	946	18	294	18,233
\$50,000—\$99,999.....	82	6,241	18.6	600	36	176	11,831	\$50,000—\$99,999.....	36	2,591	19.6	235	19	88	5,099
Under \$50,000.....	44	1,233	30.1	222	31	95	4,300	Under \$50,000.....	36	982	25.2	94	29	41	1,855
FURNITURE, HOME FURNISHINGS								Stationery, office supplies, total.....	859	178,549	26.8	29,885	547	10,031	586,849
Household furniture, total.....	588	238,780	16.4	21,339	412	5,522	418,364	\$2,000,000 and over.....	9	27,469	29.5	4,846	...	1,942	108,773
\$2,000,000 and over.....	24	89,849	16.7	7,670	...	1,650	151,766	\$1,000,000—\$1,999,999.....	18	23,572	27.5	4,409	6	1,266	77,926
\$1,000,000—\$1,999,999.....	27	39,322	15.6	3,583	10	759	67,677	\$500,000—\$999,999.....	58	39,359	26.8	7,154	19	2,076	138,654
\$500,000—\$999,999.....	59	44,104	16.5	3,583	28	777	65,973	\$300,000—\$499,999.....	76	27,527	26.6	4,676	25	1,480	89,690
\$300,000—\$499,999.....	72	27,837	18.2	2,639	39	870	54,467	\$200,000—\$299,999.....	67	16,850	20.2	2,819	31	883	55,600
\$200,000—\$299,999.....	66	15,870	17.8	1,348	39	383	26,366	\$100,000—\$199,999.....	180	25,725	25.4	3,876	117	1,408	73,603
\$100,000—\$199,999.....	104	14,839	21.5	1,474	96	539	30,497	\$50,000—\$99,999.....	153	10,661	24.7	1,376	105	603	27,775
\$50,000—\$99,999.....	82	6,177	21.5	610	63	235	12,408	Under \$50,000.....	300	7,386	24.1	729	244	421	18,827
Under \$50,000.....	154	3,782	27.6	432	141	209	9,230								
Office furniture, total.....	265	134,294	26.4	21,286	389	5,934	385,780	Wallpaper, total.....	260	32,338	33.6	5,389	102	1,783	98,814
\$2,000,000 and over.....	6	14,761	26.4	2,371	...	723	43,790	\$500,000 and over.....	12	8,437	30.9	1,480	3	413	26,076
\$1,000,000—\$1,999,999.....	11	13,785	25.2	2,389	4	538	43,056	\$300,000—\$499,999.....	12	4,664	36.6	845	6	279	16,187
\$500,000—\$999,999.....	47	32,322	25.6	5,343	15	1,271	90,201	\$200,000—\$299,999.....	13	3,098	32.5	551	9	172	9,493
\$300,000—\$499,999.....	69	26,152	26.5	4,063	44	1,077	71,213	\$100,000—\$199,999.....	57	8,285	31.4	1,246	25	414	23,580
\$200,000—\$299,999.....	57	13,732	26.3	2,155	33	626	44,408	\$50,000—\$99,999.....	69	5,065	36.4	806	13	298	14,739
\$100,000—\$199,999.....	172	24,431	28.2	3,717	112	1,254	72,639	Under \$50,000.....	97	2,789	39.7	461	46	207	8,739
\$50,000—\$99,999.....	82	5,950	25.6	728	72	276	14,063								
Under \$50,000.....	121	3,161	27.9	320	114	169	6,410	Other paper products, total.....	1,899	859,564	13.8	71,118	1,286	19,514	1,340,715
China, glassware, crockery, total.....	519	113,336	21.7	13,013	439	3,722	241,355	\$5,000,000 and over.....	16	158,909	6.7	7,585	...	1,791	151,228
\$2,000,000 and over.....	6	13,899	17.0	1,564	...	344	25,774	\$2,000,000—\$4,999,999.....	56	156,556	11.5	11,159	...	2,503	210,682
\$1,000,000—\$1,999,999.....	23	28,492	19.7	3,168	4	867	57,718	\$1,000,000—\$1,999,999.....	118	167,244	14.7	15,137	42	3,609	269,767
\$500,000—\$999,999.....	30	20,199	21.0	2,275	25	600	41,031	\$500,000—\$999,999.....	232	161,448	16.6	16,376	106	4,343	307,389
\$300,000—\$499,999.....	48	17,774	24.7	2,232	27	602	41,878	\$300,000—\$499,999.....	219	84,507	17.8	8,990	102	2,669	168,002
\$200,000—\$299,999.....	37	9,288	21.8	1,068	32	304	19,41								

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SERVICE WHOLESALERS

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

See footnotes at end of table.

Table 2A.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS															
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL															
Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll (Dollars)							Employees	Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS—Continued								INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued							
Ready-mixed concrete distributor, total.....	358	175,403	33.7	30,098	170	9,104	617,505	Other commercial machines, equipment, total.....	374	77,707	24.6	8,945	293	2,384	162,559
\$2,000,000 and over.....	15	52,572	32.2	9,116	...	2,402	185,732	\$1,000,000 and over.....	14	23,285	29.6	2,390	6	369	42,804
\$1,000,000—\$1,999,999....	28	36,135	30.4	5,779	1	1,544	113,442	\$500,000—\$999,999.....	26	17,123	20.2	1,862	17	495	34,292
\$500,000—\$499,999.....	61	43,127	34.2	7,084	17	2,227	153,768	\$300,000—\$499,999.....	33	12,293	21.4	1,406	23	395	25,553
\$300,000—\$299,999.....	41	15,727	36.6	2,935	22	944	55,642	\$200,000—\$299,999.....	28	6,972	24.8	1,078	14	259	17,128
\$200,000—\$199,999.....	51	12,531	37.3	2,492	17	838	47,926	\$100,000—\$199,999.....	68	9,604	22.7	1,197	38	419	22,887
\$100,000—\$99,999.....	69	10,226	39.5	1,786	41	685	38,223	\$50,000—\$99,999.....	71	4,987	26.4	635	64	252	11,835
\$50,000—\$49,999.....	52	3,945	39.0	703	39	330	16,248	Under \$50,000.....	134	3,443	27.1	377	131	199	8,160
Under \$50,000.....	41	1,140	39.3	203	33	134	6,524	Construction machinery, equipment, total.....	912	779,194	16.5	74,078	330	17,764	1,393,115
Roofing, siding, insulation, total.....	344	173,626	14.2	13,330	156	3,700	261,749	\$5,000,000 and over.....	11	65,657	14.6	6,121	1	1,447	111,257
\$5,000,000 and over.....	3	26,831	15.1	2,288	...	600	56,374	\$2,000,000—\$4,999,999....	93	271,800	15.3	25,524	10	5,663	465,631
\$2,000,000—\$4,999,999....	6	17,749	19.5	1,337	4	469	22,989	\$1,000,000—\$1,999,999....	150	213,841	16.7	20,298	24	4,897	394,841
\$1,000,000—\$1,999,999....	28	37,180	11.3	2,409	7	601	43,484	\$500,000—\$999,999.....	183	132,885	17.4	12,535	50	3,079	230,239
\$500,000—\$499,999.....	57	39,699	13.9	3,192	9	754	57,402	\$300,000—\$499,999.....	124	48,574	18.0	4,805	36	1,222	95,534
\$300,000—\$299,999.....	68	27,061	13.6	2,106	32	595	40,103	\$200,000—\$299,999.....	84	20,833	20.4	2,170	39	578	41,905
\$200,000—\$199,999.....	42	10,553	11.3	648	18	201	14,593	\$100,000—\$199,999.....	117	17,342	20.4	1,734	65	505	33,016
\$100,000—\$99,999.....	75	11,109	17.1	1,005	48	339	19,597	\$50,000—\$99,999.....	85	6,350	22.2	634	43	253	13,602
\$50,000—\$49,999.....	36	2,685	16.0	246	19	87	4,657	Under \$50,000.....	65	1,912	27.9	257	42	120	7,090
Under \$50,000.....	29	759	26.4	99	19	54	2,550	Farm-dairy machinery, equipment, total.....	840	465,877	11.6	27,583	513	7,942	527,594
Miscellaneous construction materials, total.....	848	379,294	20.0	41,235	370	12,591	790,900	\$5,000,000 and over.....	16	109,140	6.4	3,637	4	854	72,447
\$2,000,000 and over.....	17	54,488	20.6	6,051	4	1,676	112,419	\$2,000,000—\$4,999,999....	31	100,433	8.1	4,285	3	1,049	88,283
\$1,000,000—\$1,999,999....	81	106,451	20.1	12,064	14	3,370	222,797	\$1,000,000—\$1,999,999....	68	91,568	12.4	6,079	16	1,645	111,432
\$500,000—\$499,999.....	147	103,615	17.7	10,093	37	2,974	197,844	\$500,000—\$999,999.....	91	65,675	14.9	5,125	34	1,481	96,344
\$300,000—\$299,999.....	144	55,250	20.7	6,066	41	1,922	114,439	\$300,000—\$499,999.....	85	34,653	17.4	3,143	43	856	53,358
\$200,000—\$199,999.....	115	27,606	21.1	3,112	59	1,066	62,198	\$200,000—\$299,999.....	84	20,431	17.3	1,733	41	575	32,022
\$100,000—\$99,999.....	152	22,062	21.9	2,496	85	1,012	51,966	\$100,000—\$199,999.....	127	31,551	17.2	2,534	161	970	50,109
\$50,000—\$49,999.....	97	7,118	27.8	1,010	59	394	21,163	\$50,000—\$99,999.....	127	9,363	18.6	780	109	361	16,290
Under \$50,000.....	95	2,704	29.0	343	71	177	8,074	Under \$50,000.....	121	3,063	21.9	267	102	151	7,369
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT								Industrial machinery, equipment (general line), total	232	315,391	17.6	35,617	41	9,296	691,898
Commercial refrigeration equipment, total.....	1,205	216,957	24.2	28,408	814	8,036	528,195	\$5,000,000 and over.....	7	42,173	17.5	5,299	...	1,513	114,304
\$1,000,000 and over.....	5	29,955	15.2	1,564	6	379	29,046	\$2,000,000—\$4,999,999....	34	108,609	15.7	11,455	2	2,907	223,202
\$500,000—\$499,999.....	58	36,520	22.2	5,215	34	1,294	96,906	\$1,000,000—\$1,999,999....	66	94,765	17.6	10,444	5	2,571	194,620
\$300,000—\$299,999.....	124	47,982	26.0	7,473	55	1,845	131,001	\$500,000—\$499,999.....	87	62,364	19.7	7,264	19	1,997	141,613
\$200,000—\$199,999.....	132	32,136	26.4	4,973	99	1,390	90,254	\$300,000—\$299,999.....	9	3,500	26.5	531	3	148	7,692
\$100,000—\$99,999.....	291	41,680	26.3	5,573	185	1,633	102,797	\$200,000—\$199,999.....	10	2,536	19.7	206	6	70	4,493
\$50,000—\$49,999.....	281	20,028	26.9	2,554	211	996	53,789	Under \$200,000.....	19	1,444	41.1	418	6	90	5,974
Under \$50,000.....	314	8,636	28.0	1,056	264	499	24,302	Belt, hose, packing, total	232	59,967	21.4	8,158	112	1,915	145,431
Office machines, equipment (exc. furniture), total.....	881	96,108	29.8	16,931	652	5,602	352,748	\$1,000,000 and over.....	9	13,190	18.4	1,649	2	297	26,682
\$1,000,000 and over.....	8	21,354	19.2	2,444	...	677	45,728	\$500,000—\$999,999.....	29	19,124	20.3	2,603	2	547	44,956
\$500,000—\$499,999.....	16	10,443	31.6	2,148	12	593	37,137	\$300,000—\$499,999.....	28	10,710	22.8	1,494	13	343	27,338
\$300,000—\$299,999.....	19	6,949	32.8	1,459	10	369	27,594	\$200,000—\$199,999.....	20	5,040	22.8	706	10	192	13,892
\$200,000—\$199,999.....	42	10,011	32.1	2,232	19	719	58,941	\$100,000—\$99,999.....	44	6,648	25.7	1,042	17	299	19,420
\$100,000—\$99,999.....	153	21,288	34.1	4,152	107	1,347	82,960	\$50,000—\$49,999.....	58	4,231	22.6	518	42	176	10,121
\$50,000—\$49,999.....	215	14,893	32.7	2,672	158	996	56,030	Under \$50,000.....	44	1,024	28.8	146	26	61	3,022
Under \$50,000.....	428	11,165	32.7	1,824	346	901	44,358	Machine tools, total.....	514	170,414	16.9	16,581	387	3,603	293,895
Restaurant, hotel supplies (principally nonfood), total	833	194,719	22.4	24,269	636	7,072	456,527	\$2,000,000 and over.....	16	44,143	14.6	4,268	2	702	70,699
\$5,000,000 and over.....	4	28,712	16.4	2,932	...	787	58,887	\$1,000,000—\$1,999,999....	28	37,501	15.8	3,797	12	716	64,495
\$2,000,000—\$4,999,999....	5	16,585	27.5	2,905	...	769	53,229	\$500,000—\$499,999.....	37	26,605	15.4	2,176	28	436	40,534
\$1,000,000—\$1,999,999....	18	22,532	24.1	3,072	5	793	53,308	\$300,000—\$299,999.....	63	24,973	16.5	2,297	34	527	41,484
\$500,000—\$499,999.....	53	36,364	21.7	4,530	17	1,169	80,955	\$200,000—\$199,999.....	48	11,155	21.8	1,297	24	345	25,207
\$300,000—\$299,999.....	73	27,418	22.9	3,684	35	1,022	67,279	\$100,000—\$99,999.....	114	16,919	21.3	1,827	80	533	33,824
\$200,000—\$199,999.....	79	18,956	24.2	2,436	63	721	45,163	Under \$50,000.....	87	6,184	21.9	605	85	218	12,013
\$100,000—\$99,999.....	179	25,244	22.2	2,804	144	970	53,311	Under \$50,000.....	121	3,044	24.7	264	122	126	5,639
\$50,000—\$49,999.....	177	12,688	24.5	1,364	160	553	31,578	Mine, mill supply houses, total.....	617	323,806	16.4	31,283	357	8,644	582,008
Under \$50,000.....	245	6,220	24.5	542	212	288	12,817	\$5,000,000 and over.....	6	41,813	14.0	3,659	...	1,081	69,083
Store machines, fixtures, equipment, total.....	1,473	269,964	23.1	33,264	1,114	9,469	613,542	\$2,000,000—\$4,999,999....	35	100,287	14.3	9,260	1	2,278	171,255
\$2,000,000 and over.....	5	16,492	16.5	1,300	...	182	21,062	\$1,000,000—\$1,999,999....	40	57,737	15.3	5,012	15	1,288	88,875
\$1,000,000—\$1,999,999....	27	33,827	20.4	3,946	11	1,002	72,699	\$500,000—\$499,999.....	58	41,981	17.5	4,386	15	1,198	74,919
\$500,000—\$499,999.....	91	62,026	21.6	7,645	35	1,898	135,605	\$300,000—\$299,999.....	93	36,570	18.9	3,843	36	1,084	79,183
\$300,000—\$299,999.....	114	43,784	24.9	6,114	50	1,617	109,815	\$200,000—\$199,999.....	70	17,573	20.1	1,963	31	620	36,332
\$200,000—\$199,999.....	153	37,388	24.2	4,789	96	1,392	89,775	\$100,000—\$99,999.....	126	16,326	20.8	2,000	82	616	38,442
\$100,000—\$99,999.....	308	43,672	25.5	5,641	247	1,827	106,034	\$50,000—\$49,999.....	97	7,028	23.0	773	95		

Table 2A.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Estab-lish-ments (Num-ber)	Sales, entire year (Thousands of dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousands of dollars)	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Estab-lish-ments (Num-ber)	Sales, entire year (Thousands of dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousands of dollars)	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-employees	Pay roll (Dollars)							Em-employees	Pay roll (Dollars)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHIN-ERY, EQUIPMENT—Continued								INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHIN-ERY, EQUIPMENT—Continued							
Printing machinery, supplies (exc. paper), total.....	197	48,133	21.6	5,786	114	1,372	105,027	Other professional equip-ment, supplies, total.....	994	170,767	31.3	33,715	538	12,499	644,008
\$1,000,000 and over.....	8	18,889	15.9	1,802	...	263	32,262	\$2,000,000 and over.....	7	24,602	23.4	4,403	...	1,573	79,347
\$500,000—\$999,999.....	11	7,944	21.1	994	8	235	16,317	\$1,000,000—\$1,999,999.....	14	16,963	26.4	2,679	...	805	49,072
\$300,000—\$499,999.....	19	6,743	24.5	943	11	216	16,170	\$500,000—\$999,999.....	38	25,795	26.2	4,096	13	1,375	76,940
\$200,000—\$299,999.....	16	3,924	32.0	688	3	179	12,156	\$300,000—\$499,999.....	64	24,125	34.5	5,392	31	1,929	104,536
\$100,000—\$199,999.....	44	6,118	24.4	714	26	254	15,061	\$200,000—\$299,999.....	81	19,372	34.2	4,353	35	1,491	80,758
\$50,000—\$99,999.....	41	2,940	30.2	473	25	139	9,023	\$100,000—\$199,999.....	249	34,547	35.1	7,369	114	2,910	144,197
Under \$50,000.....	61	1,575	26.7	172	41	86	4,038	\$50,000—\$99,999.....	235	16,616	37.1	3,648	116	1,556	72,155
Rope, cordage, total.....	106	73,400	8.8	3,889	52	769	66,008	Under \$50,000.....	306	8,747	37.1	1,775	229	860	37,003
\$2,000,000 and over.....	7	31,824	5.4	1,212	4	166	19,277	Barber, beauty supply houses, total.....	1,063	100,228	32.6	16,956	883	6,257	325,764
\$1,000,000—\$1,999,999.....	11	14,740	10.0	792	4	153	15,253	\$500,000 and over.....	13	10,108	37.0	1,983	3	504	35,419
\$500,000—\$999,999.....	19	13,998	11.3	1,047	4	222	17,279	\$300,000—\$499,999.....	39	14,466	35.2	2,910	31	940	56,215
\$300,000—\$499,999.....	19	7,355	11.3	396	11	108	6,974	\$200,000—\$299,999.....	68	16,159	33.6	2,964	54	1,057	56,967
\$200,000—\$299,999.....	8	2,076	17.0	187	6	39	2,514	\$100,000—\$199,999.....	214	30,843	32.7	5,507	133	1,988	104,130
\$100,000—\$199,999.....	17	2,363	15.2	192	5	52	3,402	\$50,000—\$99,999.....	234	16,898	30.5	2,483	176	1,119	49,330
\$50,000—\$99,999.....	9	653	14.2	42	9	17	765	Under \$50,000.....	495	11,754	27.0	1,109	486	649	23,703
Under \$50,000.....	16	391	15.8	21	9	12	544	Laundry, dry cleaning equipment, supplies, total.....	387	113,530	21.2	12,448	234	3,366	224,995
Used machinery, equipment, total.....	166	31,700	23.3	3,724	138	912	62,370	\$2,000,000 and over.....	3	8,098	18.2	896	...	217	14,409
\$1,000,000 and over.....	6	8,287	19.1	873	2	216	15,748	\$1,000,000—\$1,999,999.....	19	24,769	21.6	3,088	...	762	55,164
\$500,000—\$999,999.....	12	8,218	24.8	1,154	5	202	15,821	\$500,000—\$999,999.....	51	34,789	21.3	3,946	8	990	71,090
\$300,000—\$499,999.....	8	3,028	27.0	321	10	172	6,663	\$300,000—\$499,999.....	42	16,068	20.7	1,606	17	445	28,783
\$200,000—\$299,999.....	17	4,423	27.0	521	16	125	8,483	\$200,000—\$299,999.....	51	12,293	22.0	1,250	23	351	22,961
\$100,000—\$199,999.....	32	4,264	22.9	396	25	114	7,211	\$100,000—\$199,999.....	75	10,865	20.7	1,025	53	357	20,198
\$50,000—\$99,999.....	34	2,338	27.1	291	29	115	5,499	\$50,000—\$99,999.....	61	4,392	21.1	408	51	136	7,528
Under \$50,000.....	57	1,334	31.3	157	51	69	2,945	Under \$50,000.....	85	2,256	27.2	229	82	108	4,862
Other industrial machinery, supplies, total.....	3,960	1,145,565	19.5	126,479	2,391	35,262	2,442,016	Shoe findings, total.....	1,279	327,889	11.9	19,367	1,056	5,291	335,980
\$5,000,000 and over.....	10	63,945	15.0	6,459	...	1,934	145,825	\$5,000,000 and over.....	5	70,828	4.0	1,517	2	249	22,752
\$2,000,000—\$4,999,999.....	67	188,605	15.5	18,134	25	4,644	334,017	\$2,000,000—\$4,999,999.....	18	51,028	9.2	2,576	1	472	37,399
\$1,000,000—\$1,999,999.....	157	207,270	18.1	23,163	43	5,651	434,188	\$1,000,000—\$1,999,999.....	25	34,276	8.7	1,417	10	301	23,210
\$500,000—\$999,999.....	312	216,774	19.1	24,254	115	6,319	462,337	\$500,000—\$999,999.....	55	37,819	14.4	2,776	34	650	44,631
\$300,000—\$499,999.....	421	162,387	20.6	18,264	189	4,880	344,229	\$300,000—\$499,999.....	102	39,120	15.9	3,187	68	849	59,145
\$200,000—\$299,999.....	397	97,254	22.1	11,735	168	3,294	224,841	\$200,000—\$299,999.....	99	24,353	16.9	2,115	79	652	38,551
\$100,000—\$199,999.....	885	125,946	23.2	14,714	562	4,657	290,486	\$100,000—\$199,999.....	281	39,840	18.2	3,680	203	1,204	68,987
\$50,000—\$99,999.....	821	60,052	24.7	7,096	591	2,635	146,821	\$50,000—\$99,999.....	276	19,803	17.4	1,470	253	586	28,644
Under \$50,000.....	890	23,332	27.3	2,660	678	1,248	59,272	Under \$50,000.....	418	10,822	18.2	629	406	328	12,641
Dental supply houses, total.....	463	95,904	26.1	15,257	243	4,964	283,179	Undertakers' supplies, total.....	100	9,740	28.8	1,522	70	503	28,247
\$1,000,000 and over.....	7	14,918	26.7	2,348	...	546	38,560	\$300,000 and over.....	6	2,558	37.6	595	1	181	11,503
\$500,000—\$999,999.....	39	27,438	26.6	4,783	2	1,547	89,166	\$200,000—\$299,999.....	6	1,564	23.3	242	...	70	4,347
\$300,000—\$499,999.....	48	18,284	28.1	3,399	7	1,109	63,538	\$100,000—\$199,999.....	22	2,975	25.9	392	11	125	7,208
\$200,000—\$299,999.....	54	13,020	24.7	1,955	18	626	37,374	\$50,000—\$99,999.....	20	1,390	28.1	195	15	62	3,050
\$100,000—\$199,999.....	89	12,442	24.9	1,698	50	633	32,543	Under \$50,000.....	46	1,253	25.4	98	43	65	2,139
\$50,000—\$99,999.....	85	6,289	23.2	729	54	310	14,463	Upholsterers' supplies, total.....	190	45,504	18.3	4,354	137	1,301	77,626
Under \$50,000.....	141	3,512	24.1	345	112	193	7,535	\$1,000,000 and over.....	5	7,387	18.6	713	2	214	12,821
Religious supply houses, total.....	143	18,794	25.2	2,627	127	1,107	47,595	\$500,000—\$999,999.....	28	15,009	18.5	1,560	11	379	27,397
\$500,000 and over.....	8	7,140	23.9	1,057	14	375	18,330	\$300,000—\$499,999.....	24	9,208	19.2	949	13	295	16,264
\$300,000—\$499,999.....	5	2,051	25.9	347	2	210	5,723	\$200,000—\$299,999.....	20	4,976	18.0	454	13	143	8,562
\$200,000—\$299,999.....	8	1,949	28.7	312	3	103	5,460	\$100,000—\$199,999.....	37	5,203	15.7	405	29	136	7,132
\$100,000—\$199,999.....	23	3,434	24.9	438	16	177	8,739	\$50,000—\$99,999.....	36	2,664	17.9	199	28	94	4,128
\$50,000—\$99,999.....	33	2,450	26.8	313	34	150	5,813	Under \$50,000.....	47	1,057	21.8	74	41	40	1,322
Under \$50,000.....	66	1,770	24.5	160	58	92	3,530	Other service equipment, supplies, total.....	1,184	160,966	23.4	20,649	904	6,252	394,323
School equipment, supplies, total.....	249	64,442	19.7	7,797	165	2,460	146,331	\$1,000,000 and over.....	12	19,889	15.4	1,980	7	484	37,179
\$1,000,000 and over.....	13	19,787	17.3	2,344	6	668	44,630	\$500,000—\$999,999.....	49	34,459	20.2	4,002	14	959	72,675
\$500,000—\$999,999.....	23	15,850	20.9	2,193	5	666	37,790	\$300,000—\$499,999.....	68	25,818	23.8	3,522	38	938	65,087
\$300,000—\$499,999.....	26	10,303	19.9	1,255	21	348	22,774	\$200,000—\$299,999.....	84	20,306	26.2	2,882	60	865	56,574
\$200,000—\$299,999.....	23	5,770	20.2	700	10	207	13,174	\$100,000—\$199,999.....	224	31,434	26.8	4,644	150	1,436	87,810
\$100,000—\$199,999.....	60	8,144	21.7	844	43	336	16,880	\$50,000—\$99,999.....	239	16,957	26.2	2,209	201	838	43,986
\$50,000—\$99,999.....	39	2,840	21.6	321	31	149	7,834	Under \$50,000.....	508	12,103	27.2	1,410	434	732	31,012
Under \$50,000.....	65	1,748	20.4	140	49	86	3,249	Aircraft, aeronautical equipment, supplies, total.....	175	42,124	27.2	5,414	78	1,622	109,916
Surgical, medical, hospital equipment, supplies, total.....	697	197,195	23.8	27,895	388	7,798	524,978	\$1,000,000 and over.....	10	14,184	29.0	1,865	...	477	34,994
\$2,000,000 and over.....	3	23,062	26.9	3,529	...	969	66,951	\$500,000—\$999,999.....	15	10,307	24.7	1,363	3	403	29,976
\$1,000,000—\$1,999,999.....	6	15,846	20.3	1,957	2	479	37,250	\$300,000—\$499,999.....	13	5,182	25.8	562	7	206	11,631
\$500,000—\$999,999.....	27	33,414	25.8	5,373	7	1,335	98,645	\$200,000—\$299,999.....	13	3,117	28.2	435	2	108	8,458
\$300,000—\$499,999.....	63	41,718	22.7	6,114	10	1,569	115,704	\$100,000—\$199,999.....	42	5,674	26.6	721	23	253	15,097
\$200,000—\$299,999.....	35	33,294	22.4	4,561	35	2,332	82,283	\$50,000—\$99,999.....	34	2,497	27.2	299	20	95	5,959
\$100,000—\$199,999.....	73	18,895	22.0	2,416	33	748	46,343	Under \$50,000.....	48	1,163	34.7	169	23	80	3,801
\$50,000—\$99,999.....	35	18,891	23.1	2,377	77	813	45,649								
\$50,000—\$99,999.....	179	7,695	21.6	927	73	348	18,338								
Under \$50,000.....	191	4,380	31.1	641	143	305	13,615								

See Footnote at end of table.

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued								OTHER TRADES							
Railroad equipment, supplies, total.....	75	61,887	18.2	5,032	26	741	87,624	Cameras, photographic goods, total.....	445	169,290	17.0	14,012	246	4,305	273,105
\$2,000,000 and over.....	8	34,749	17.9	2,558	1	263	44,554	\$5,000,000 and over.....	4	45,731	11.8	1,373	...	361	27,790
\$1,000,000—\$1,999,999.....	10	14,159	18.1	1,227	...	219	19,332	\$2,000,000—\$4,999,999.....	10	25,033	16.0	2,285	2	601	46,364
\$500,000—\$999,999.....	5	3,852	12.0	240	3	35	4,214	\$1,000,000—\$1,999,999.....	14	17,687	16.6	1,754	6	441	31,628
\$300,000—\$499,999.....	9	3,485	19.6	380	2	72	7,051	\$500,000—\$999,999.....	44	30,355	16.6	2,788	14	810	54,638
\$200,000—\$299,999.....	9	2,313	19.8	231	6	45	4,315	\$300,000—\$499,999.....	45	17,350	22.1	2,030	7	652	38,678
\$100,000—\$199,999.....	15	2,185	25.8	220	9	50	4,931	\$200,000—\$299,999.....	54	13,287	20.5	1,432	20	451	26,333
\$50,000—\$99,999.....	15	1,071	26.5	166	4	52	2,997	\$100,000—\$199,999.....	80	11,777	21.9	1,371	45	512	25,254
Under \$50,000.....	4	73	37.0	10	1	5	230	\$50,000—\$99,999.....	73	5,090	26.2	626	56	276	13,401
								Under \$50,000.....	121	2,980	28.7	353	96	201	9,959
Marine equipment, supplies, total.....	323	102,857	19.5	10,897	174	2,905	203,675	Sporting goods, toys, games, total.....	1,692	377,616	17.4	34,669	1,431	11,377	652,322
\$2,000,000 and over.....	4	11,491	15.0	1,211	...	270	20,987	\$5,000,000 and over.....	3	24,306	8.9	1,471	...	300	26,615
\$1,000,000—\$1,999,999.....	16	22,317	17.3	2,134	9	495	39,598	\$2,000,000—\$4,999,999.....	19	59,324	13.9	5,247	3	1,355	96,650
\$500,000—\$999,999.....	41	27,956	20.5	3,044	9	818	54,987	\$1,000,000—\$1,999,999.....	28	38,022	20.5	4,259	8	1,347	79,353
\$300,000—\$499,999.....	36	13,569	19.9	1,509	18	395	29,105	\$500,000—\$999,999.....	105	70,073	18.0	7,020	54	2,029	129,049
\$200,000—\$299,999.....	48	11,946	20.5	1,300	27	327	25,445	\$300,000—\$499,999.....	160	59,376	17.5	5,561	117	1,691	101,008
\$100,000—\$199,999.....	71	10,403	20.9	1,089	48	340	20,043	\$200,000—\$299,999.....	164	39,910	18.4	3,812	132	1,382	72,004
\$50,000—\$99,999.....	51	3,664	26.1	424	33	165	9,405	\$100,000—\$199,999.....	334	47,759	19.1	4,095	309	1,669	82,490
Under \$50,000.....	56	1,511	27.0	156	30	95	4,105	\$50,000—\$99,999.....	360	26,138	20.3	2,294	339	1,058	47,660
								Under \$50,000.....	519	12,708	22.0	910	469	546	21,493
Other transportation equipment, supplies, total.....	40	11,135	19.6	1,325	19	296	23,921	Other recreation goods, total.....	39	7,321	16.5	550	36	205	11,135
\$500,000 and over.....	7	6,691	17.6	774	4	143	14,142	\$2,000,000 and over.....	7	4,348	12.2	221	9	83	4,379
\$200,000—\$499,999.....	6	2,105	25.2	276	1	70	4,887	\$1,000,000—\$199,999.....	12	1,772	21.8	211	8	76	4,255
\$100,000—\$199,999.....	11	1,833	17.9	180	4	48	3,363	\$50,000—\$99,999.....	13	1,006	25.0	105	10	39	2,187
Under \$100,000.....	16	506	30.2	95	10	35	1,529	Under \$50,000.....	7	195	20.5	13	9	7	314
								Books, periodicals, newspapers, total.....	1,577	456,464	18.0	51,530	1,022	22,315	1,020,847
METALS, METAL WORK (EXC. SCRAP)								\$5,000,000 and over.....	7	53,689	16.7	5,597	...	1,723	102,852
Iron, steel and products, total.....	1,359	1,200,481	16.0	107,969	663	26,853	1,973,624	\$2,000,000—\$4,999,999.....	22	58,498	19.2	8,204	10	3,162	154,057
\$5,000,000 and over.....	36	307,405	12.3	21,448	6	5,496	386,053	\$1,000,000—\$1,999,999.....	58	76,840	17.7	8,644	22	3,285	172,146
\$2,000,000—\$4,999,999.....	113	348,996	16.0	31,596	29	7,627	557,984	\$500,000—\$999,999.....	109	77,099	17.7	8,353	60	3,563	166,805
\$1,000,000—\$1,999,999.....	172	237,328	16.6	22,653	41	5,191	422,973	\$300,000—\$499,999.....	168	62,745	17.7	6,929	79	3,024	104,649
\$500,000—\$999,999.....	230	165,372	18.5	17,176	68	4,030	314,894	\$200,000—\$299,999.....	164	39,790	17.4	4,208	87	1,984	83,593
\$300,000—\$499,999.....	154	60,711	18.9	6,433	80	1,603	112,893	\$100,000—\$199,999.....	412	58,865	18.5	6,646	239	3,643	134,903
\$200,000—\$299,999.....	147	35,911	20.0	3,777	100	1,160	74,236	\$50,000—\$99,999.....	272	20,251	19.7	1,986	216	1,297	43,759
\$100,000—\$199,999.....	207	29,759	21.1	3,073	129	1,011	60,992	Under \$50,000.....	365	8,687	27.1	963	309	634	22,083
\$50,000—\$99,999.....	153	11,217	23.9	1,151	105	492	31,040	Coal, coke (with yards), total.....	340	595,195	6.7	20,576	100	6,074	380,340
Under \$50,000.....	147	3,782	29.2	498	105	243	12,559	\$5,000,000 and over.....	23	390,198	4.2	8,488	...	2,303	157,610
Nonferrous metals, metal work, total.....	231	418,104	7.7	18,677	93	4,737	348,115	\$2,000,000—\$4,999,999.....	33	95,044	8.3	4,149	5	1,121	76,987
\$5,000,000 and over.....	10	247,951	5.0	7,879	...	1,798	146,766	\$1,000,000—\$1,999,999.....	24	31,556	8.9	1,593	...	479	27,892
\$2,000,000—\$4,999,999.....	22	70,358	11.0	4,143	2	1,174	77,628	\$500,000—\$999,999.....	61	79,630	7.6	3,139	39	1,093	60,247
\$1,000,000—\$1,999,999.....	36	50,127	11.0	3,344	15	805	56,153	\$300,000—\$499,999.....	112	78,014	8.4	3,119	75	1,117	57,813
\$500,000—\$999,999.....	29	27,671	12.0	1,810	10	448	31,689	\$200,000—\$299,999.....	133	50,764	8.8	2,069	118	908	41,603
\$300,000—\$499,999.....	37	10,473	13.8	705	11	208	15,108	\$100,000—\$199,999.....	110	27,188	11.0	1,593	91	696	31,795
\$200,000—\$299,999.....	25	5,031	18.4	435	9	104	8,094	\$50,000—\$99,999.....	202	29,084	11.6	1,446	164	673	26,686
\$100,000—\$199,999.....	31	4,516	16.7	388	15	110	8,195	Under \$50,000.....	92	6,626	12.8	319	76	196	7,641
\$50,000—\$99,999.....	17	1,350	18.7	92	11	40	2,106		79	2,089	20.9	189	70	112	5,108
Under \$50,000.....	28	627	24.6	81	20	50	2,376	Feed, total.....	847	600,143	6.3	18,208	660	6,285	337,181
WASTE MATERIALS								\$5,000,000 and over.....	21	213,901	3.6	5,539	13	762	58,990
Iron, steel scrap, total.....	3,044	1,696,195	9.6	84,938	2,737	27,951	1,557,519	\$2,000,000—\$4,999,999.....	37	112,847	4.8	2,795	14	728	47,298
\$5,000,000 and over.....	60	728,468	4.1	16,075	3	3,315	249,044	\$1,000,000—\$1,999,999.....	61	79,630	7.6	3,139	39	1,093	60,247
\$2,000,000—\$4,999,999.....	98	302,479	9.4	14,880	38	4,135	276,425	\$500,000—\$999,999.....	112	78,014	8.4	3,119	75	1,117	57,813
\$1,000,000—\$1,999,999.....	150	206,137	13.8	15,433	85	4,662	284,256	\$300,000—\$499,999.....	133	50,764	8.8	2,069	118	908	41,603
\$500,000—\$999,999.....	255	181,134	15.0	14,185	201	4,720	265,503	\$200,000—\$299,999.....	110	27,188	11.0	1,593	91	696	31,795
\$300,000—\$499,999.....	239	91,851	16.3	7,624	231	2,904	144,065	\$100,000—\$199,999.....	202	29,084	11.6	1,446	164	673	26,686
\$200,000—\$299,999.....	249	60,952	17.3	5,903	211	2,423	106,728	\$50,000—\$99,999.....	92	6,626	12.8	319	76	196	7,641
\$100,000—\$199,999.....	481	69,817	18.0	6,202	486	2,930	127,395	Under \$50,000.....	79	2,089	20.9	189	70	112	5,108
\$50,000—\$99,999.....	460	33,235	19.5	2,946	452	1,562	59,615	Fertilizers, agricultural chemicals, total.....	238	139,923	12.5	7,405	124	2,270	138,940
Under \$50,000.....	1,052	22,122	22.4	2,090	1,030	1,299	44,488	\$5,000,000 and over.....	4	24,232	10.5	363	...	89	7,075
Other scrap, waste materials, total.....	4,621	981,107	15.7	81,433	4,641	31,596	1,514,200	\$2,000,000—\$4,999,999.....	15	44,787	10.5	2,298	4	580	43,989
\$5,000,000 and over.....	8	49,058	12.0	3,323	...	900	62,212	\$1,000,000—\$1,999,999.....	17	23,701	12.9	1,288	10	408	23,775
\$2,000,000—\$4,999,999.....	53	157,319	11.5	9,175	17	2,620	151,580	\$500,000—\$999,999.....	26	18,095	13.3	1,277	12	397	22,311
\$1,000,000—\$1,999,999.....	137	194,914	12.4	13,336	79	4,143	241,208	\$300,000—\$499,999.....	33	12,504	14.6	819	21	275	15,496
\$500,000—\$999,999.....	256	179,421	15.8	15,616	210	5,659	288,540	\$200,000—\$299,999.....	31	7,466	12.8	520	13	182	9,512
\$300,000—\$499,999															

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS															
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL															
Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, week ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, week ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
OTHER TRADES--Continued															
Other farm supplies, total.....	72	185,667	5.0	5,245	45	1,814	96,435	Flowers (cut), potted plants, total.....	539	128,705	19.0	13,971	420	4,266	245,651
\$5,000,000 and over.....	5	129,467	3.6	2,872	...	1,007	52,963	\$2,000,000 and over.....	3	7,206	14.0	655	...	147	8,663
\$2,000,000--\$4,999,999.....	9	26,089	6.0	395	10	288	14,895	\$1,000,000--\$1,999,999.....	13	17,992	17.6	2,317	...	588	35,984
\$1,000,000--\$999,999.....	12	19,248	8.1	829	4	230	14,250	\$500,000--\$999,999.....	48	32,813	19.2	3,670	12	1,070	63,604
\$500,000--\$999,999.....	7	5,179	8.3	203	1	84	4,504	\$300,000--\$499,999.....	76	28,941	19.0	3,165	32	883	56,703
\$300,000--\$499,999.....	4	1,460	12.7	80	6	30	1,654	\$200,000--\$299,999.....	65	16,456	19.5	1,639	37	498	28,351
\$200,000--\$299,999.....	4	1,047	20.0	91	1	65	3,181	\$100,000--\$199,999.....	117	16,782	17.9	1,476	91	521	29,933
\$100,000--\$199,999.....	13	1,818	21.2	205	7	72	3,594	\$50,000--\$99,999.....	73	5,308	22.8	554	76	270	12,486
\$50,000--\$99,999.....	6	445	18.0	21	5	15	515	Under \$50,000.....	144	3,207	33.4	495	172	289	9,927
Under \$50,000.....	12	314	24.8	49	11	23	879	Bulbs, plants, total.....	90	17,770	25.2	2,459	54	858	50,110
Jewelry (general line), total.....	382	202,876	16.3	18,604	296	4,558	348,111	\$1,000,000 and over.....	3	4,119	20.4	565	...	106	10,996
\$5,000,000 and over.....	3	22,348	16.9	2,336	...	435	45,198	\$500,000--\$999,999.....	6	4,063	24.3	491	...	146	9,921
\$2,000,000--\$4,999,999.....	12	36,887	16.1	3,578	3	779	66,288	\$300,000--\$499,999.....	7	2,496	23.3	324	...	99	6,137
\$1,000,000--\$999,999.....	31	44,621	14.8	3,668	11	795	63,550	\$200,000--\$299,999.....	12	2,954	26.0	414	...	133	7,376
\$500,000--\$999,999.....	59	40,751	16.7	4,003	25	1,037	77,947	\$100,000--\$199,999.....	17	2,502	31.6	424	10	248	10,835
\$300,000--\$499,999.....	64	24,037	17.7	2,151	60	590	39,402	\$50,000--\$99,999.....	15	1,077	31.5	162	14	81	4,331
\$200,000--\$299,999.....	67	16,390	16.5	1,347	44	422	26,098	Under \$50,000.....	30	559	32.2	79	27	45	1,814
\$100,000--\$199,999.....	109	15,771	16.7	1,354	110	436	26,021	Forest products (exc. lumber), total.....	357	123,273	15.2	10,658	278	4,303	215,382
\$50,000--\$99,999.....	22	1,581	17.0	125	27	46	2,698	\$2,000,000 and over.....	10	57,096	11.0	3,411	...	1,396	63,440
Under \$50,000.....	15	490	24.9	42	16	18	909	\$1,000,000--\$1,999,999.....	19	25,591	11.2	1,657	...	1,698	42,930
Clocks, watches, total.....	428	103,603	16.8	8,881	366	2,093	168,912	\$500,000--\$999,999.....	13	8,503	26.2	1,332	9	386	23,567
\$2,000,000 and over.....	4	15,512	14.5	922	2	215	16,063	\$300,000--\$499,999.....	26	10,510	16.3	1,055	18	472	20,304
\$1,000,000--\$1,999,999.....	19	24,456	18.0	2,543	8	473	49,230	\$200,000--\$299,999.....	25	6,084	27.0	896	20	319	16,556
\$500,000--\$999,999.....	30	20,949	16.1	2,007	11	410	36,240	\$100,000--\$199,999.....	57	7,721	24.9	1,195	44	431	22,869
\$300,000--\$499,999.....	40	15,313	15.2	1,187	39	303	23,668	\$50,000--\$99,999.....	66	4,610	25.9	663	52	335	14,056
\$200,000--\$299,999.....	34	8,294	18.4	711	18	169	13,598	Under \$50,000.....	141	3,158	30.0	449	127	296	11,660
\$100,000--\$199,999.....	67	9,365	19.5	831	51	240	15,839	General merchandise, total.....	98	467,922	10.6	31,939	45	10,121	588,301
\$50,000--\$99,999.....	81	5,381	16.9	413	75	169	8,726	\$5,000,000 and over.....	26	358,934	10.3	24,662	...	7,504	447,949
Under \$50,000.....	153	3,733	19.4	267	162	114	5,548	\$2,000,000--\$4,999,999.....	18	64,810	10.8	4,071	5	1,473	77,276
Precious stones, metals, total.....	513	192,428	7.2	6,410	512	1,109	112,236	\$1,000,000--\$1,999,999.....	22	29,729	13.8	2,319	17	821	46,732
\$2,000,000 and over.....	15	47,573	3.3	736	16	74	10,050	\$500,000--\$999,999.....	14	11,165	11.2	704	9	243	13,012
\$1,000,000--\$1,999,999.....	23	32,209	6.1	1,018	38	131	16,471	\$200,000--\$499,999.....	6	1,865	10.8	96	5	51	1,715
\$500,000--\$999,999.....	70	51,496	8.4	2,070	72	310	35,336	Under \$200,000.....	12	1,419	16.6	87	9	29	1,617
\$300,000--\$499,999.....	67	25,808	8.2	974	53	189	19,404	Leather goods, total.....	113	17,199	20.9	1,882	99	671	36,212
\$200,000--\$299,999.....	46	11,302	9.8	501	46	108	8,667	\$1,000,000 and over.....	4	5,085	19.4	718	...	239	11,766
\$100,000--\$199,999.....	101	14,780	10.3	643	95	151	11,823	\$500,000--\$999,999.....	3	2,433	21.7	231	3	59	4,892
\$50,000--\$99,999.....	94	6,718	12.7	288	106	92	6,016	\$300,000--\$499,999.....	3	2,188	18.7	114	5	34	2,289
Under \$50,000.....	97	2,542	17.2	180	86	54	3,869	\$200,000--\$299,999.....	12	2,846	18.8	273	7	82	5,167
Watch materials, jewelers' tools, supplies, total.....	273	42,849	21.6	5,510	268	1,927	104,115	\$100,000--\$199,999.....	19	2,543	24.1	260	18	119	6,224
\$1,000,000 and over.....	7	15,671	18.7	1,921	3	661	34,515	\$50,000--\$99,999.....	26	1,877	22.6	180	23	76	3,688
\$500,000--\$999,999.....	4	2,932	23.0	364	4	114	7,243	Under \$50,000.....	46	1,227	23.5	106	43	62	2,186
\$300,000--\$499,999.....	17	6,546	23.1	941	17	282	17,849	Oils and fats (inedible), total.....	64	170,463	6.4	5,394	33	1,470	99,821
\$200,000--\$299,999.....	25	5,038	24.4	697	22	228	13,833	\$2,000,000 and over.....	12	149,454	6.0	4,245	4	1,218	81,059
\$100,000--\$199,999.....	43	6,603	22.3	900	47	207	16,640	\$1,000,000--\$1,999,999.....	9	13,217	4.9	458	...	90	6,887
\$50,000--\$99,999.....	45	3,256	23.8	403	46	163	7,923	\$500,000--\$999,999.....	6	3,949	12.6	294	3	53	4,664
Under \$50,000.....	134	2,803	22.9	284	129	172	6,105	\$200,000--\$499,999.....	6	1,683	17.9	182	3	47	3,115
Costume jewelry, total.....	435	71,203	20.9	7,856	398	2,402	159,757	\$100,000--\$199,999.....	9	1,207	22.6	98	5	29	1,762
\$2,000,000 and over.....	3	10,684	15.7	842	...	182	14,383	\$50,000--\$99,999.....	10	694	21.9	84	3	19	1,566
\$1,000,000--\$1,999,999.....	7	7,735	15.9	693	4	189	13,527	Under \$50,000.....	12	259	26.6	33	8	14	798
\$500,000--\$999,999.....	19	13,048	22.8	1,913	7	540	40,874	Textiles, and materials, other than dry goods, total.....	598	241,745	11.4	14,768	481	5,353	266,642
\$300,000--\$499,999.....	30	11,347	21.5	1,477	23	394	30,469	\$5,000,000 and over.....	7	82,964	4.8	2,164	...	472	32,613
\$200,000--\$299,999.....	37	7,343	21.1	751	40	234	14,500	\$2,000,000--\$4,999,999.....	8	26,570	5.3	769	2	172	13,809
\$100,000--\$199,999.....	74	10,112	24.5	1,268	58	413	25,234	\$1,000,000--\$1,999,999.....	27	35,051	12.5	2,414	14	753	39,483
\$50,000--\$99,999.....	30	6,457	22.6	566	82	255	11,860	\$500,000--\$999,999.....	41	27,934	17.6	2,720	28	990	50,100
Under \$50,000.....	182	4,477	23.6	346	184	195	8,820	\$300,000--\$499,999.....	64	24,515	17.2	2,195	38	830	42,499
Other jewelry, total.....	1,309	164,671	18.3	14,932	1,311	4,260	284,036	\$200,000--\$299,999.....	65	15,974	20.0	1,786	54	752	31,903
\$2,000,000 and over.....	3	14,313	23.5	1,819	...	447	34,467	\$100,000--\$199,999.....	117	16,656	18.4	1,644	100	784	33,970
\$1,000,000--\$1,999,999.....	16	21,372	18.4	2,259	...	604	43,713	\$50,000--\$99,999.....	110	7,905	18.1	706	102	388	14,137
\$500,000--\$999,999.....	36	23,118	19.6	2,970	11	574	46,012	Under \$50,000.....	159	4,176	22.4	370	143	212	8,128
\$300,000--\$499,999.....	77	29,317	16.8	2,523	85	587	46,509	Yarns, total.....	210	144,652	6.9	4,946	127	1,028	87,463
\$200,000--\$299,999.....	76	21,620	17.0	2,116	69	301	23,227	\$5,000,000 and over.....	4	32,935	4.1	695	7	95	11,739
\$100,000--\$199,999.....	184	25,740	17.0	2,116	169	667	40,824	\$2,000,000--\$4,999,999.....	16	49,926	5.0	1,290	4	182	21,521
\$50,000--\$99,999.....	415	22,374	17.7	1,599	331	631	30,874	\$1,000,000--\$1,999,999.....	12	14,962	6.9	525	7	100	9,224
Under \$50,000.....	601	14,767	18.8	863											

Table 2A.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
Manufacturers' sales branches, (with stocks), total.....								BEER, WINES, DISTILLED SPIRITS							
\$5,000,000 and over.....	1,266	17,367,547	7.5	610,302	7	165,195	11,839,188	Beer, ale, total.....	196	219,775	17.3	22,106	10	6,276	474,782
\$2,000,000—\$4,999,999.....	1,845	5,910,323	9.8	304,229	4	83,724	5,919,974	\$5,000,000 and over.....	6	63,276	13.9	5,931	...	1,709	144,397
\$1,000,000—\$1,999,999.....	1,945	2,785,237	13.4	204,293	32	55,470	3,958,947	\$2,000,000—\$4,999,999.....	21	61,172	21.5	7,237	...	1,921	151,263
\$500,000—\$999,999.....	2,305	1,635,083	18.0	170,400	72	45,616	3,266,930	\$1,000,000—\$1,999,999.....	23	48,407	17.3	4,962	...	1,326	95,478
\$300,000—\$499,999.....	1,801	701,512	21.4	86,809	57	23,440	1,677,002	\$500,000—\$999,999.....	40	28,564	14.6	2,590	...	755	51,634
\$200,000—\$299,999.....	1,448	355,764	24.3	50,250	61	14,060	974,744	\$300,000—\$499,999.....	22	8,610	17.2	746	...	230	12,903
\$100,000—\$199,999.....	2,267	331,070	25.8	48,457	101	14,641	942,573	\$200,000—\$299,999.....	10	2,543	22.0	248	2	81	5,050
\$50,000—\$99,999.....	1,439	104,981	29.5	18,332	92	6,156	368,401	\$100,000—\$199,999.....	37	5,264	19.6	462	4	168	9,547
Under \$50,000.....	1,400	38,180	35.4	8,341	101	3,423	183,992	\$50,000—\$99,999.....	24	1,804	23.9	213	4	80	4,176
								Under \$50,000.....	3	135	27.4	17	...	...	734
GROCERIES, CONFECTIONERY, MEATS								Wines, distilled spirits, total.....							
Confectionery, total.....	133	355,338	12.0	14,924	6	4,210	298,915	\$5,000,000 and over.....	24	486,857	6.8	7,931	...	1,557	141,776
\$5,000,000 and over.....	16	229,690	7.9	4,853	...	1,251	99,678	\$2,000,000—\$4,999,999.....	7	24,017	15.2	896	...	230	21,502
\$2,000,000—\$4,999,999.....	18	54,665	16.4	3,766	...	1,034	70,574	\$1,000,000—\$1,999,999.....	7	10,212	11.1	458	3	88	10,200
\$1,000,000—\$1,999,999.....	30	43,390	20.1	3,508	...	1,039	72,868	\$500,000—\$999,999.....	8	5,572	14.8	503	...	147	8,776
\$500,000—\$999,999.....	22	16,077	23.0	1,993	...	419	26,815	\$200,000—\$299,999.....	4	987	23.0	151	3	39	3,275
\$300,000—\$499,999.....	18	7,105	28.2	921	...	339	20,418	\$100,000—\$199,999.....	5	745	23.2	99	...	30	2,333
\$200,000—\$299,999.....	5	1,284	32.3	179	...	50	3,322	Under \$100,000.....	3	181	28.7	21	...	11	449
\$100,000—\$199,999.....	15	2,183	23.1	239	4	60	4,032	DRUGS, CHEMICALS, ALLIED PRODUCTS							
\$50,000—\$99,999.....	3	234	26.5	40	2	11	673	Proprietary medicines, toiletries, total.....	89	157,876	27.3	15,800	1	4,153	291,707
Under \$50,000.....	6	170	19.4	25	...	7	535	\$5,000,000 and over.....	6	75,581	28.3	9,169	...	2,321	157,627
Meats, meat products, total.....	734	2,770,342	4.2	65,731	6	22,769	1,354,270	\$2,000,000—\$4,999,999.....	15	43,887	21.7	3,013	...	918	59,846
\$5,000,000 and over.....	153	1,379,002	4.0	30,973	...	10,515	640,948	\$1,000,000—\$1,999,999.....	17	22,093	30.9	1,903	...	446	42,176
\$2,000,000—\$4,999,999.....	321	1,038,441	4.4	25,530	...	8,967	522,371	\$500,000—\$999,999.....	16	12,118	32.8	1,187	...	315	22,582
\$1,000,000—\$1,999,999.....	214	321,996	4.5	8,010	...	2,826	159,555	\$300,000—\$499,999.....	4	1,634	25.3	133	...	30	1,963
\$500,000—\$999,999.....	37	288,959	6.6	1,075	6	422	28,363	\$200,000—\$299,999.....	4	990	40.4	172	...	32	2,588
\$200,000—\$299,999.....	6	2,109	8.4	131	...	34	2,621	\$100,000—\$199,999.....	6	925	36.5	119	1	42	2,277
Under \$200,000.....	3	235	13.6	12	...	5	412	\$50,000—\$99,999.....	4	252	31.7	19	...	8	430
Canned foods, total.....	167	655,242	7.7	16,339	2	5,315	315,818	Under \$50,000.....	17	396	48.7	85	...	41	2,218
\$5,000,000 and over.....	34	385,765	7.5	6,538	...	1,972	125,601	Drug sundries, total.....							
\$2,000,000—\$4,999,999.....	57	187,160	6.5	5,324	...	1,762	102,549	\$5,000,000 and over.....	11	88,302	17.2	8,191	...	2,032	137,839
\$1,000,000—\$1,999,999.....	46	67,618	11.5	3,516	...	1,111	65,520	\$2,000,000—\$4,999,999.....	56	172,630	18.4	15,093	...	4,018	298,301
\$500,000—\$999,999.....	14	10,944	11.4	608	...	221	12,171	\$1,000,000—\$1,999,999.....	43	63,919	22.8	5,671	...	1,627	109,981
\$300,000—\$499,999.....	5	2,129	10.3	118	1	56	1,495	\$500,000—\$999,999.....	18	12,944	20.4	1,092	...	326	22,178
\$200,000—\$299,999.....	4	955	13.3	63	...	27	2,158	\$300,000—\$499,999.....	4	4,653	16.8	383	...	149	8,356
Under \$200,000.....	7	671	31.4	172	1	166	6,324	\$200,000—\$299,999.....	6	1,391	23.8	239	...	65	5,114
Coffee, tea, spices.....	54	228,572	7.2	4,951	...	1,452	96,906	\$50,000—\$199,999.....	10	1,050	23.0	123	...	28	2,037
Flour, total.....	155	493,895	5.2	11,804	...	3,391	225,546	Under \$50,000.....	4	68	36.8	17	...	6	341
\$5,000,000 and over.....	27	331,787	4.1	6,275	...	1,703	120,346	Industrial chemicals, total.....							
\$2,000,000—\$4,999,999.....	26	87,490	5.9	2,554	...	734	48,038	\$5,000,000 and over.....	47	1,022,038	6.8	22,757	...	4,461	429,170
\$1,000,000—\$1,999,999.....	36	51,566	8.1	1,843	...	562	35,065	\$2,000,000—\$4,999,999.....	87	268,487	11.7	12,871	...	2,960	240,265
\$500,000—\$999,999.....	19	13,448	10.2	562	...	191	11,380	\$1,000,000—\$1,999,999.....	59	85,037	10.6	3,465	4	864	66,657
\$300,000—\$499,999.....	11	4,292	13.0	271	...	93	4,823	\$500,000—\$999,999.....	74	52,108	16.0	4,258	...	1,060	84,097
\$200,000—\$299,999.....	11	2,749	12.6	144	...	47	2,750	\$300,000—\$499,999.....	64	24,475	21.8	2,351	1	567	46,091
\$100,000—\$199,999.....	13	2,023	10.9	125	...	39	2,365	\$200,000—\$299,999.....	34	8,428	22.7	759	...	200	14,105
Under \$100,000.....	12	540	9.6	30	...	22	779	\$100,000—\$199,999.....	56	8,205	26.4	908	...	243	16,862
Miscellaneous grocery specialties, total.....	1,895	2,298,747	9.2	98,814	2	28,729	1,947,030	\$50,000—\$99,999.....	36	2,767	31.9	418	2	119	8,557
\$5,000,000 and over.....	86	1,351,410	5.0	24,100	...	6,611	455,794	Under \$50,000.....	21	574	38.5	115	1	38	2,211
\$2,000,000—\$4,999,999.....	116	360,646	11.5	19,854	...	5,797	404,241	Paints, varnishes, total.....							
\$1,000,000—\$1,999,999.....	146	203,176	15.6	15,912	...	4,565	322,028	\$5,000,000 and over.....	11	124,580	14.4	6,337	...	1,490	131,539
\$500,000—\$999,999.....	282	196,126	17.0	18,823	...	5,650	375,438	\$2,000,000—\$4,999,999.....	13	38,062	19.8	3,792	...	962	68,394
\$300,000—\$499,999.....	219	87,969	19.8	9,119	...	2,656	177,507	\$1,000,000—\$1,999,999.....	34	48,351	19.6	4,916	...	1,417	96,896
\$200,000—\$299,999.....	131	32,774	20.8	3,704	...	1,174	73,594	\$500,000—\$999,999.....	67	48,808	20.0	4,712	...	1,305	92,336
\$100,000—\$199,999.....	269	37,559	21.2	3,986	2	1,220	71,875	\$300,000—\$499,999.....	67	25,745	21.5	2,627	3	714	49,312
\$50,000—\$99,999.....	255	18,238	21.2	2,024	...	601	38,917	\$200,000—\$299,999.....	112	26,694	21.4	3,010	...	1,001	59,115
Under \$50,000.....	391	10,809	22.8	1,292	...	455	27,636	\$100,000—\$199,999.....	213	30,538	24.0	3,734	...	1,297	75,476
FARM PRODUCTS (EDIBLE)								\$50,000—\$99,999.....	130	9,482	28.6	1,254	...	507	28,703
Dairy, poultry products, total.....	707	880,074	13.4	60,977	12	17,682	1,162,426	Under \$50,000.....	52	1,597	36.8	277	...	116	6,115
\$5,000,000 and over.....	42	400,465	11.0	25,567	...	6,665	477,649	TOBACCO							
\$2,000,000—\$4,999,999.....	67	205,175	10.6	11,648	...	3,278	230,125	Tobacco and products (exc. leaf).....	41	797,902	6.7	7,896	8	2,460	155,475
\$1,000,000—\$1,999,999.....	76	109,305	16.0	8,533	3	2,770	164,271	DRY GOODS, APPAREL							
\$500,000—\$999,999.....	99	67,117	20.3	6,210	...	1,960	118,687	Men's, boys' clothing, furnishings, total.....	85	175,388	8.8	9,451	17	1,838	187,230
\$300,000—\$499,999.....	126	48,657	20.6	4,442	...	1,374	81,749	\$5,000,000 and over.....	9	93,813	5.1	3,056	...	481	58,535
\$200,000—\$299,999.....	103	25,809	21.8	2,277	4	764	42,756	\$2,000,000—\$4,999,999.....	11	34,761	13.6	2,912	...	409	54,205
\$100,000—\$199,999.....	134	19,921	24.1	1,936	3	720	39,709	\$1,000,000—\$1,999,999.....	20	30,436	10.3	1,853	5	473	39,120
\$50,000—\$99,999.....	41	3,073	26.6	297	2	103	5,380	\$500,000—\$999,999.....	13	9,942	15.7	945	3	229	19,273
Under \$50,000.....	19	552	31.2	67	...	48	2,100	\$300,000—\$499,999.....	9	3,882	17.4	335	1	108	6,110
								\$200,000—\$299,999.....	12	2,063	18.8	285	7	168	8,672
								\$100,000—\$199,999.....	5	361	18.6	41	...	20	847
								Under \$100,000.....	6	130	17.7	24	1	10	475

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.—SALES SIZE—SERVICE WHOLESALE AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
* (Y) GOODS, APPAREL								PAPER AND ITS PRODUCTS--Con							
Women's, children's clothing, furnishings, total....	64	54,504	11.9	3,248	11	688	66,464	Other paper products, total....	121	131,706	12.8	9,909	13	2,778	191,710
\$2,000,000 and over.....	6	21,879	9.4	9.3	...	135	17,974	\$2,000,000 and over.....	16	79,962	11.2	5,738	...	1,564	110,371
\$1,000,000--\$1,999,999....	4	13,541	12.6	857	2	145	15,811	\$1,000,000--\$1,999,999....	15	21,855	11.4	1,419	...	348	25,811
\$500,000--\$999,999.....	16	12,404	13.3	885	2	227	19,193	\$500,000--\$999,999.....	23	15,999	18.3	1,393	6	426	28,871
\$300,000--\$499,999.....	11	4,304	18.4	296	...	72	6,598	\$300,000--\$499,999.....	16	6,157	18.5	622	1	219	11,858
\$200,000--\$299,999.....	8	2,155	16.6	167	5	39	3,236	\$200,000--\$299,999.....	17	4,241	15.2	395	3	118	7,760
\$100,000--\$199,999.....	4	990	20.4	121	2	66	3,255	\$100,000--\$199,999.....	16	2,407	16.8	200	...	57	4,129
Under \$100,000.....	6	227	13.6	19	...	4	397	\$50,000--\$99,999.....	11	909	21.6	113	2	31	2,238
								Under \$50,000.....	8	176	32.4	29	1	15	668
Shoes, other footwear.....	35	123,858	11.8	7,894	...	1,865	148,426	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES							
Clothing, furnishings, n.e.c.....	16	30,752	12.1	2,271	3	375	39,813	Automotive parts, accessories, total.....	359	792,829	13.2	57,900	26	19,544	1,273,242
Hosiery, underwear.....	35	62,316	13.9	4,330	5	902	77,921	\$5,000,000 and over.....	51	573,278	13.3	42,013	...	14,135	948,235
Piece goods, total.....	64	1,003,444	3.5	18,952	7	3,480	366,356	\$2,000,000--\$4,999,999....	40	121,614	9.6	6,220	...	2,128	128,726
\$5,000,000 and over.....	24	960,383	3.2	16,583	...	3,095	322,423	\$1,000,000--\$1,999,999....	24	34,362	9.9	1,868	...	590	36,820
\$2,000,000--\$4,999,999....	8	24,471	9.7	1,159	...	156	21,812	\$500,000--\$999,999.....	36	25,533	17.6	2,696	...	522	37,986
\$1,000,000--\$1,999,999....	8	10,557	14.3	678	...	97	11,780	\$300,000--\$499,999.....	38	14,821	24.2	2,178	...	709	42,536
\$500,000--\$999,999.....	4	3,313	13.6	13	4	22	2,579	\$200,000--\$299,999.....	36	8,614	19.4	1,052	3	382	19,633
\$300,000--\$499,999.....	7	2,541	15.5	188	2	50	4,010	\$100,000--\$199,999.....	37	11,069	18.8	1,306	3	425	26,190
\$200,000--\$299,999.....	5	1,258	16.9	82	...	24	1,632	\$50,000--\$99,999.....	74	2,795	20.7	365	6	165	8,920
\$100,000--\$199,999.....	5	749	23.0	110	1	32	1,691	Under \$50,000.....	23	723	45.9	202	14	88	4,196
Under \$100,000.....	3	137	29.9	22	...	4	429	Garage equipment, tools, total.....							
Other dry goods, notions, total.....	121	122,981	11.9	8,731	5	2,305	158,773	\$500,000 and over.....	15	10,999	21.1	1,481	...	309	30,538
\$5,000,000 and over.....	6	50,240	9.2	2,734	...	593	49,243	\$300,000--\$499,999.....	16	5,793	24.1	611	...	125	11,647
\$2,000,000--\$4,999,999....	9	27,170	7.1	1,799	...	291	22,347	\$200,000--\$299,999.....	34	8,282	37.0	1,510	1	345	28,375
\$1,000,000--\$1,999,999....	11	15,219	18.3	1,538	...	427	28,325	\$100,000--\$199,999.....	32	4,943	32.6	742	...	179	13,556
\$500,000--\$999,999.....	24	16,066	20.0	1,966	...	625	32,799	Under \$100,000.....	9	441	30.2	76	1	21	1,383
\$300,000--\$499,999.....	19	7,629	14.3	644	5	197	13,467	Tires, tubes, total.....							
\$200,000--\$299,999.....	10	2,421	11.5	154	...	41	3,085	\$5,000,000 and over.....	47	344,531	7.4	13,330	...	4,213	271,486
\$100,000--\$199,999.....	23	3,305	17.4	376	...	93	6,559	\$2,000,000--\$4,999,999....	102	337,270	6.9	11,999	...	3,817	249,203
\$50,000--\$99,999.....	11	767	19.4	104	...	24	2,061	\$1,000,000--\$1,999,999....	32	47,275	10.8	2,024	...	580	39,309
Under \$50,000.....	9	164	30.5	36	...	14	887	\$500,000--\$999,999.....	5	11,893	13.7	730	...	214	14,922
								\$300,000--\$499,999.....	15	2,195	13.3	152	...	37	3,252
FURNITURE, HOME FURNISHINGS								\$200,000--\$299,999.....	12	2,888	18.5	272	...	93	5,269
Household furniture, total....	106	104,503	9.7	5,054	6	1,029	80,631	\$100,000--\$199,999.....	14	2,038	20.3	226	...	87	4,581
\$1,000,000 and over.....	18	65,524	9.8	2,781	...	536	44,890	\$50,000--\$99,999.....	5	381	19.4	38	2	13	651
\$500,000--\$999,999.....	36	23,882	9.6	1,466	...	285	20,092	Under \$50,000.....	3	118	19.5	10	1	6	268
\$300,000--\$499,999.....	30	11,811	8.5	550	...	133	11,307	ELECTRICAL GOODS							
\$200,000--\$299,999.....	9	2,355	8.6	126	...	35	2,128	Wiring supplies, construction materials, total....	168	394,731	6.6	11,128	4	2,851	230,763
\$100,000--\$199,999.....	4	562	15.5	44	2	11	842	\$5,000,000 and over.....	19	163,820	5.6	3,358	...	772	62,827
Under \$100,000.....	9	369	31.2	7	4	29	1,572	\$2,000,000--\$4,999,999....	48	152,623	7.1	4,956	...	1,377	110,321
Office furniture, total.....	111	65,505	26.1	8,457	9	2,256	164,648	\$1,000,000--\$1,999,999....	33	46,564	6.7	1,423	...	352	29,088
\$2,000,000 and over.....	6	22,766	...	2,825	...	705	59,275	\$500,000--\$999,999.....	33	24,226	8.1	881	...	209	18,325
\$1,000,000--\$1,999,999....	9	13,432	17.0	1,414	...	379	26,768	\$300,000--\$499,999.....	17	6,115	13.1	374	...	96	7,443
\$500,000--\$999,999.....	18	12,421	20.8	1,419	...	336	25,344	\$200,000--\$299,999.....	5	737	19.3	84	...	21	1,529
\$300,000--\$499,999.....	19	7,181	31.1	1,197	5	323	22,333	Under \$200,000.....	13	646	15.9	52	4	24	1,230
\$200,000--\$299,999.....	16	4,150	32.6	679	...	218	13,319	Apparatus and equipment, total.....							
\$100,000--\$199,999.....	35	5,062	34.9	844	4	262	15,684	\$5,000,000 and over.....	83	1,864,175	9.8	139,264	...	37,768	2,521,117
\$50,000--\$99,999.....	5	418	28.9	70	...	29	1,658	\$2,000,000--\$4,999,999....	42	137,014	6.4	5,131	...	1,263	95,418
Under \$50,000.....	3	75	38.7	9	...	4	267	\$1,000,000--\$1,999,999....	52	77,320	5.6	2,398	...	564	48,740
Floor coverings, total.....	50	241,634	8.0	10,076	5	2,606	188,669	\$500,000--\$999,999.....	36	25,925	7.0	1,026	...	198	19,691
\$5,000,000 and over.....	15	145,538	8.9	6,364	...	1,632	121,423	\$300,000--\$499,999.....	29	11,266	12.4	869	...	178	15,064
\$2,000,000--\$4,999,999....	23	74,170	6.1	2,705	...	640	45,132	\$200,000--\$299,999.....	14	3,441	14.2	306	...	89	6,014
\$1,000,000--\$1,999,999....	11	16,642	7.8	624	...	221	13,690	\$100,000--\$199,999.....	13	1,945	12.8	181	4	38	2,473
\$500,000--\$999,999.....	4	3,052	8.0	115	1	30	2,167	Under \$100,000.....	16	900	25.3	122	5	35	2,804
Under \$500,000.....	6	2,232	19.9	268	4	83	6,257	Radios, television sets....							
Miscellaneous home furnishings, total.....	100	122,493	9.4	5,510	11	1,467	105,893	Electrical appliances, specialties, n.e.c., total....	195	189,040	8.8	8,603	4	2,531	169,202
\$2,000,000 and over.....	9	73,913	5.7	2,072	...	403	39,006	\$5,000,000 and over.....	8	60,855	6.1	1,905	...	511	32,236
\$1,000,000--\$1,999,999....	19	24,882	13.2	1,510	...	448	28,962	\$2,000,000--\$4,999,999....	25	82,894	6.0	2,076	...	518	36,260
\$500,000--\$999,999.....	19	12,333	13.6	850	...	210	15,740	\$1,000,000--\$1,999,999....	15	21,643	8.6	885	...	242	20,599
\$300,000--\$499,999.....	13	5,106	18.0	445	...	147	8,278	\$500,000--\$999,999.....	7	4,383	22.1	550	1	180	9,457
\$200,000--\$299,999.....	18	4,646	28.1	918	...	265	17,167	\$300,000--\$499,999.....	13	4,746	19.6	613	2	191	11,282
\$100,000--\$199,999.....	13	4,167	18.7	339	...	135	7,900	\$200,000--\$299,999.....	20	4,780	31.3	863	...	260	18,283
\$50,000--\$99,999.....	10	1,522	23.8	141	3	48	2,958	\$100,000--\$199,999.....	44	6,382	25.5	1,006	...	328	24,733
Under \$50,000.....	12	570	47.2	153	3	76	3,049	\$50,000--\$99,999.....	37	2,627	30.8	484	...	188	10,722
								Under \$50,000.....	26	730	52.7	221	1	113	5,630
PAPER AND ITS PRODUCTS								Stationery, office supplies, total.....							
Stationery, office supplies, total.....	184	60,680	21.8	8,256	...	2,340	156,504	\$2,000,000 and over.....	3	22,259	16.8	2,366	...	693	43,736
\$2,000,000 and over.....	3	22,259	16.8	2,366	...	693	43,736	\$1,000,000--\$1,999,999....	4	5,325	14.4	638	...	170	12,572
\$1,000,000--\$1,999,999....	1	11,604	21.1	1,337	...	303	26,886	\$500,000--\$999,999.....	1	7,782	25.1	1,186	...	324	21,997
\$500,000--\$999,999.....	21	4,646	28.1	918	...	265	17,167	\$300,000--\$499,999.....	13	5,106	18.0	445	...	147	8,278
\$300,000--\$499,999.....	13	5,106	18.0	445	...	147	8,278	\$200,000--\$299,999.....	18	4,646	28.1	918	...	265	17,167
\$200,000--\$299,999.....	18	4,646	28.1	918	...	265	17,167	\$100,000--\$199,999.....	13	4,167	18.7	339	...	135	7,900
\$100,000--\$199,999.....	13	4,167	18.7	339	...	135	7,900	\$50,00							

SALES SIZE AND OPERATING EXPENSES

2.13

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-employees	Pay roll							Em-employees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
HARDWARE, PLUMBING, HEATING								MACHINERY, EQUIPMENT, SUPPLIES							
Hardware, total.....	110	78,050	17.1	8,150	9	1,609	148,041	Commercial refrigeration equipment.....	31	11,358	27.0	1,601	5	497	25,796
\$2,000,000 and over.....	8	37,716	5.7	1,335	...	245	24,301	Office machines, equipment, total.....	1,438	645,778	33.4	160,347	12	37,588	3,075,407
\$1,000,000—\$1,999,999.....	6	8,726	17.0	992	...	150	17,093	\$5,000,000 and over.....	11	87,365	27.6	19,948	...	4,201	412,836
\$500,000—\$499,999.....	20	14,045	30.9	2,474	...	499	43,192	\$2,000,000—\$4,999,999.....	33	103,835	31.8	24,761	...	6,032	473,132
\$300,000—\$299,999.....	28	10,508	32.4	2,135	...	428	39,559	\$1,000,000—\$999,999.....	82	110,317	33.3	27,113	...	6,178	510,504
\$200,000—\$199,999.....	15	3,627	31.6	680	2	145	13,024	\$500,000—\$499,999.....	207	141,327	33.5	35,154	...	7,729	643,188
\$100,000—\$99,999.....	17	2,491	21.5	333	2	87	6,435	\$300,000—\$299,999.....	237	90,305	34.3	22,609	...	5,235	434,582
\$50,000—\$49,999.....	11	791	29.2	172	5	42	3,191	\$200,000—\$199,999.....	212	52,352	37.8	14,264	1	3,779	262,109
Under \$50,000.....	5	146	30.1	29	...	13	1,246	\$100,000—\$99,999.....	273	40,664	38.9	11,022	2	2,980	213,473
Plumbing, heating (general line), total.....	237	356,601	10.3	21,926	6	7,156	427,075	\$50,000—\$49,999.....	196	14,225	39.9	3,990	8	1,252	79,470
\$5,000,000 and over.....	5	44,716	11.3	2,766	...	914	59,698	Under \$50,000.....	187	5,388	41.4	1,475	1	602	36,113
\$2,000,000—\$4,999,999.....	49	143,734	9.9	8,725	...	2,924	170,550	Store machines, fixtures, total.....	222	62,408	25.9	11,928	9	2,872	238,872
\$1,000,000—\$999,999.....	71	101,117	10.2	6,315	...	2,028	120,577	\$1,000,000 and over.....	11	29,943	21.8	4,652	...	1,119	106,247
\$500,000—\$499,999.....	79	57,923	10.3	3,470	3	1,066	62,917	\$500,000—\$999,999.....	14	8,977	24.7	1,751	...	420	29,965
\$300,000—\$299,999.....	18	6,898	11.6	444	...	155	8,597	\$300,000—\$499,999.....	11	4,230	24.6	796	4	197	15,474
\$200,000—\$199,999.....	5	1,216	18.0	130	...	38	3,088	\$200,000—\$199,999.....	30	7,120	30.1	1,573	1	376	30,529
Under \$200,000.....	10	997	15.9	76	3	29	1,648	\$100,000—\$99,999.....	50	7,237	33.8	1,763	1	426	31,608
Heating (inc. stoves, ranges), total.....	157	129,003	14.8	10,365	8	2,658	203,444	\$50,000—\$49,999.....	46	3,326	36.9	965	...	220	17,539
\$200,000 and over.....	14	49,969	12.4	3,444	...	894	70,171	Under \$50,000.....	60	1,575	35.9	428	3	114	7,510
\$1,000,000—\$1,999,999.....	21	31,766	15.2	2,626	...	651	51,271	Other commercial machines, equipment, total.....	68	20,504	25.6	2,512	4	602	46,691
\$500,000—\$499,999.....	38	27,801	15.7	2,483	1	636	46,780	\$1,000,000 and over.....	4	12,257	25.0	1,260	...	255	23,802
\$300,000—\$299,999.....	27	10,391	16.5	916	...	225	17,356	\$500,000—\$999,999.....	5	3,450	20.3	386	...	88	6,669
\$200,000—\$199,999.....	17	3,994	20.6	363	2	98	7,044	\$200,000—\$499,999.....	8	2,300	26.3	318	...	72	5,598
\$100,000—\$99,999.....	28	4,261	23.3	421	1	120	8,900	\$100,000—\$99,999.....	8	1,045	36.9	232	1	78	4,532
\$50,000—\$49,999.....	9	763	26.4	97	3	30	1,685	\$50,000—\$49,999.....	8	519	33.9	119	...	30	2,125
Under \$50,000.....	3	98	31.6	15	1	4	237	Under \$50,000.....	35	933	32.6	197	3	79	3,965
Plumbing fixtures, supplies	49	29,762	13.2	2,116	8	465	39,384	Construction machinery, equipment, total.....	57	45,807	14.5	3,012	4	670	56,821
Air conditioning, ventilating equipment, total.....	77	71,111	19.0	7,936	2	1,890	150,279	\$2,000,000 and over.....	5	16,178	12.6	809	...	164	15,291
\$200,000 and over.....	8	33,809	14.0	2,562	...	558	41,762	\$1,000,000—\$1,999,999.....	10	15,972	13.8	1,219	...	405	31,391
\$1,000,000—\$1,999,999.....	15	11,201	25.8	1,839	...	469	38,299	\$500,000—\$499,999.....	10	11,201	25.8	1,839	...	157	11,162
\$500,000—\$499,999.....	16	6,299	32.8	1,263	...	318	27,303	\$300,000—\$299,999.....	4	931	32.5	194	...	192	17,558
\$300,000—\$299,999.....	4	931	32.5	194	...	48	3,744	\$200,000—\$199,999.....	16	2,371	47.1	733	2	187	15,389
\$200,000—\$199,999.....	15	441	39.4	103	...	22	2,597	\$100,000—\$99,999.....	5	441	39.4	103	...	22	2,597
\$100,000—\$99,999.....	3	87	42.5	23	...	12	767	Under \$100,000.....	3	87	42.5	23	...	12	767
LUMBER, CONSTRUCTION MATERIALS								Farm-dairy machinery, equipment, total.....	285	1,299,152	6.0	45,368	10	13,828	858,095
Lumber, millwork, total.....	118	130,829	11.6	7,036	21	1,786	135,325	\$2,000,000 and over.....	113	997,091	5.4	32,393	...	10,206	620,542
\$2,000,000 and over.....	17	63,068	10.9	2,835	...	616	53,980	\$1,000,000—\$1,999,999.....	61	230,633	7.0	8,194	...	2,283	151,860
\$1,000,000—\$1,999,999.....	27	42,101	10.6	2,186	3	507	40,243	\$500,000—\$499,999.....	27	40,234	10.6	2,645	...	693	46,882
\$500,000—\$499,999.....	19	14,758	12.3	955	3	292	19,343	\$300,000—\$299,999.....	28	20,489	12.8	1,311	...	352	23,099
\$300,000—\$299,999.....	12	4,733	14.0	305	2	96	6,789	\$200,000—\$199,999.....	13	4,968	11.2	315	...	106	6,017
\$200,000—\$199,999.....	14	3,381	19.7	342	2	115	6,918	\$100,000—\$99,999.....	13	3,305	11.3	210	3	75	3,927
\$100,000—\$99,999.....	14	2,107	28.3	320	7	123	5,708	\$50,000—\$49,999.....	10	1,524	19.2	177	1	61	3,335
Under \$100,000.....	15	681	21.9	93	4	37	2,064	Under \$50,000.....	8	586	20.3	77	1	30	1,456
Brick, tile, terra cotta... Cement, lime, plaster.....	40 35	31,317 48,296	11.3 15.7	1,945 2,644	2 ...	462 692	39,698 51,233	Industrial machinery, equipment.....	60	149,975	5.0	4,147	...	950	80,240
Glass (building), total.....	131	135,479	17.5	17,915	2	6,190	363,733	Beltting, hose, packing, total.....	178	197,693	12.3	11,645	...	2,903	215,207
\$2,000,000 and over.....	20	67,515	15.5	8,235	...	2,636	166,907	\$5,000,000 and over.....	6	67,458	8.0	3,243	...	1,024	62,342
\$1,000,000—\$1,999,999.....	30	38,941	17.1	5,055	...	1,853	103,117	\$2,000,000—\$1,999,999.....	16	48,258	9.2	1,810	...	405	31,391
\$500,000—\$499,999.....	18	13,800	18.8	1,940	...	677	38,558	\$1,000,000—\$999,999.....	29	40,888	15.2	2,621	...	544	49,322
\$300,000—\$299,999.....	16	6,429	23.7	1,056	...	412	20,984	\$500,000—\$499,999.....	33	23,337	20.9	2,277	...	484	41,173
\$200,000—\$199,999.....	21	5,206	26.3	962	...	345	19,997	\$300,000—\$299,999.....	25	9,390	17.1	829	...	199	14,491
\$100,000—\$99,999.....	21	3,369	28.8	637	...	244	13,109	\$200,000—\$199,999.....	13	3,127	13.5	209	...	53	4,006
Under \$100,000.....	5	219	32.4	30	2	23	1,061	\$100,000—\$99,999.....	24	3,510	23.8	426	...	123	8,064
Roofing, siding, insulation	35	48,582	13.5	3,950	...	871	71,155	\$50,000—\$49,999.....	21	1,452	27.6	193	...	56	3,634
Miscellaneous construction materials, total.....	98	218,573	20.7	22,595	29	5,785	459,194	Under \$50,000.....	11	273	37.0	37	...	15	778
\$5,000,000 and over.....	15	161,726	18.2	13,505	...	3,213	279,009	Machine tools, total.....	134	79,319	10.9	5,125	5	1,146	109,328
\$2,000,000—\$4,999,999.....	6	17,304	23.8	2,306	...	504	39,022	\$2,000,000 and over.....	6	18,309	8.5	869	...	219	18,350
\$1,000,000—\$1,999,999.....	10	12,739	27.2	1,734	5	639	44,190	\$1,000,000—\$999,999.....	16	21,635	11.0	1,337	...	427	29,705
\$500,000—\$499,999.....	27	18,896	30.7	3,665	4	1,038	69,452	\$500,000—\$499,999.....	25	17,765	10.2	1,175	...	269	25,243
\$300,000—\$299,999.....	10	3,671	36.1	741	1	222	15,432	\$300,000—\$299,999.....	34	13,604	12.3	991	2	235	20,737
\$200,000—\$199,999.....	9	2,169	24.5	333	9	76	6,237	\$200,000—\$199,999.....	18	4,378	12.4	328	...	83	6,497
\$100,000—\$99,999.....	2	1,632	24.0	251	3	64	4,540	\$100,000—\$99,999.....	8	2,763	15.2	271	...	67	4,999
Under \$100,000.....	9	436	35.3	60	7	29	1,012	\$50,000—\$49,999.....	6	583	31.2	95	1	26	2,647
								Under \$50,000.....	9	282	36.2	59	2	18	1,150

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.
1 Includes 34 retailer cooperative warehouses

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
GROCERIES, CONFECTIONERY, MEATS								GROCERIES--Continued							
Groceries (general line), not sponsoring cooperative or voluntary groups, total...								Groceries (gen. line), not sponsoring--Con.							
\$5,000,000 and Over								\$200,000--\$499,999--Con.							
United States, total...	63	542,060	12.1	41,177	7	11,138	791,817	14 metro areas, total...	152	53,190	9.8	2,810	155	944	53,142
Middle Atlantic.....	6	82,866	...	8,488	...	1,962	161,071	New York-Northeastern New Jersey.....	51	17,459	...	892	55	267	15,165
East North Central.....	10	82,152	...	9,402	...	2,487	173,577	Chicago, Ill.....	15	5,047	...	348	15	110	3,295
West North Central.....	6	79,169	...	4,821	...	1,477	85,244	Los Angeles, Calif.....	7	3,052	...	207	7	49	4,049
South Atlantic.....	9	56,629	...	3,452	...	1,070	65,518	Philadelphia, Pa.....	14	5,293	...	276	18	104	5,597
East South Central.....	7	40,490	...	1,561	2	655	32,532	Detroit, Mich.....	10	3,322	...	131	12	50	2,523
West South Central.....	7	51,223	...	1,963	5	665	38,427	Boston, Mass.....	11	3,951	...	275	5	72	5,104
Pacific.....	12	98,677	...	6,964	...	1,816	139,741	San Francisco-Oakland, Calif.....	8	3,157	...	94	13	27	1,584
Other divisions.....	6	50,854	...	4,526	...	1,006	95,707	Pittsburgh, Pa.....	11	4,290	...	170	3	39	3,295
14 metro areas, total...	24	247,971	15.0	23,788	6,117	6,117	453,485	St. Louis, Mo.....	5	1,942	...	110	2	27	2,086
\$1,000,000--\$4,999,999								Washington, D. C.....	5	1,528	...	104	8	51	2,085
United States, total...	1,036	1,867,480	8.1	91,959	489	31,191	1,708,280	Cleveland, Ohio.....	4	1,472	...	17	3	27	1,454
New England.....	32	51,794	...	3,228	9	1,004	56,543	Baltimore, Md.....	5	1,970	...	136	2	53	2,711
Middle Atlantic.....	88	158,013	...	10,112	69	2,798	191,794	Other metro areas.....	3	707	...	24	7	9	586
East North Central.....	98	198,771	...	10,661	35	3,185	195,571	Under \$200,000							
West North Central.....	97	173,122	...	9,495	26	3,155	176,989	United States, total...	142	20,543	10.8	1,123	120	568	22,863
South Atlantic.....	229	380,595	...	17,541	87	6,213	319,940	New England.....	7	1,105	...	61	3	38	1,323
East South Central.....	171	313,480	...	13,169	116	5,200	240,203	Middle Atlantic.....	35	4,944	...	261	28	108	4,523
West South Central.....	217	384,115	...	17,370	99	6,498	321,409	East North Central.....	21	3,111	...	142	22	74	3,090
Pacific.....	52	94,056	...	4,385	19	1,491	79,727	East South Central.....	10	1,412	...	97	8	67	2,625
14 metro areas, total...	121	244,627	11.3	16,135	93	4,447	317,547	South Atlantic.....	40	5,801	...	308	39	146	5,961
New York-Northeastern New Jersey.....	30	65,229	...	4,260	16	1,118	83,274	East South Central.....	13	1,894	...	82	10	52	1,747
Chicago, Ill.....	8	15,546	...	687	5	208	13,683	West South Central.....	10	1,623	...	59	7	28	1,175
Los Angeles, Calif.....	7	22,560	...	1,756	8	420	35,499	Other divisions.....	6	652	...	113	3	54	2,419
Philadelphia, Pa.....	12	18,620	...	1,260	24	359	22,267	14 metro areas, total...	41	5,694	12.1	312	31	153	6,034
Detroit, Mich.....	10	19,064	...	919	8	249	18,545	New York-Northeastern New Jersey.....	16	1,939	...	120	11	54	2,138
Boston, Mass.....	11	20,635	...	1,574	1	435	27,612	Chicago, Ill.....	5	860	...	42	4	23	981
San Francisco-Oakland, Calif.....	6	13,251	...	582	2	145	12,719	Los Angeles, Calif.....	3	473	...	45	2	18	827
Pittsburgh, Pa.....	11	20,785	...	1,542	18	402	31,664	Boston, Mass.....	3	486	...	20	2	19	580
St. Louis, Mo.....	7	9,671	...	609	3	186	12,473	Pittsburgh, Pa.....	3	486	...	20	2	17	337
Washington, D. C.....	4	6,348	...	634	...	190	12,053	Baltimore, Md.....	3	325	...	16	4	6	248
Cleveland, Ohio.....	4	10,221	...	666	2	217	16,358	Other metro areas.....	8	1,126	...	45	8	26	923
Baltimore, Md.....	5	8,657	...	559	2	167	10,848	Groceries (general line), voluntary group wholesalers, total...							
Minneapolis-St. Paul, Minn..	3	9,140	...	694	3	232	13,901	New England.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433
Buffalo, N. Y.....	3	4,892	...	373	1	119	6,451	\$5,000,000 and Over							
United States, total...	1,002	722,784	8.0	32,611	670	12,618	623,000	United States, total...	72	678,728	8.3	36,388	1	10,657	699,785
New England.....	28	20,799	...	1,097	9	372	19,659	Middle Atlantic.....	11	120,140	...	8,600	...	2,176	165,581
Middle Atlantic.....	105	72,607	...	3,550	109	1,220	66,920	East North Central.....	13	173,028	...	10,509	1	2,956	189,072
East North Central.....	105	72,852	...	3,893	71	1,380	70,801	West North Central.....	13	112,367	...	5,050	...	1,672	108,440
West North Central.....	103	76,985	...	4,034	28	1,545	81,211	East South Central.....	4	40,487	...	1,528	...	526	29,062
South Atlantic.....	224	161,515	...	6,613	165	2,662	123,975	West South Central.....	6	81,604	...	3,709	...	1,297	76,700
East South Central.....	144	103,883	...	4,178	100	1,851	81,629	Pacific.....	13	101,756	...	4,187	...	1,170	79,700
West South Central.....	214	155,567	...	6,479	139	2,652	125,842	Other divisions.....	6	49,346	...	2,825	...	860	51,220
Pacific.....	47	35,323	...	1,506	20	570	30,035	14 metro areas, total...	27	286,508	9.4	17,050	...	4,553	336,219
14 metro areas, total...	126	87,729	9.6	4,632	112	1,436	90,477	\$1,000,000--\$4,999,999							
New York-Northeastern New Jersey.....	32	21,669	...	1,162	34	373	21,444	United States, total...	388	842,672	8.1	42,861	119	13,979	792,371
Chicago, Ill.....	10	6,642	...	339	8	118	5,878	New England.....	40	88,769	...	4,620	3	1,483	85,325
Los Angeles, Calif.....	5	3,863	...	7	243	65	4,032	Middle Atlantic.....	90	184,046	...	9,202	66	2,940	167,968
Philadelphia, Pa.....	10	7,176	...	334	15	118	7,182	East North Central.....	77	176,389	...	9,735	12	2,923	182,767
Detroit, Mich.....	8	5,428	...	312	6	95	6,281	West North Central.....	72	148,914	...	7,704	3	2,738	138,471
Boston, Mass.....	8	5,912	...	286	1	100	5,566	South Atlantic.....	35	80,408	...	3,655	21	1,318	68,901
San Francisco-Oakland, Calif.....	2	5,648	...	293	9	76	5,887	East South Central.....	7	14,215	...	96	...	260	13,916
Pittsburgh, Pa.....	22	14,191	...	645	13	184	11,325	West South Central.....	29	66,212	...	3,091	1	1,154	57,830
St. Louis, Mo.....	8	5,896	...	315	5	46	5,845	Mountain.....	1	23,594	...	1,311	1	383	24,244
Washington, D. C.....	3	3,526	...	173	...	67	4,203	Pacific.....	27	60,125	...	2,847	3	800	52,899
Minneapolis-St. Paul, Minn..	3	2,640	...	91	7	39	1,981	14 metro areas, total...	66	160,777	9.3	8,728	44	2,562	162,118
Buffalo, N. Y.....	4	2,762	...	193	2	71	3,670	New York-Northeastern New Jersey.....	14	27,571	...	1,266	21	360	24,387
Other metro areas.....	5	3,374	...	193	2	71	3,670	Chicago, Ill.....	9	20,382	...	1,219	...	287	20,338
\$200,000--\$499,999								Philadelphia, Pa.....	5	16,282	...	886	...	287	17,215
United States, total...	755	262,904	8.4	12,036	585	5,078	235,778	Boston, Mass.....	5	13,274	...	747	...	231	13,477
New England.....	40	13,749	...	773	15	298	14,766	San Francisco-Oakland, Calif.....	6	16,516	...	1,134	...	377	19,476
Middle Atlantic.....	127	43,358	...	1,978	129	712	37,459	Pittsburgh, Pa.....	6	11,240	...	802	8	173	11,095
East North Central.....	88	29,854	...	1,667	65	333	33,422	Baltimore, Md.....	6	17,240	...	967	14	37	14,777
West North Central.....	46	15,591	...	820	22	601	17,036	Minneapolis-St. Paul, Minn..	5	8,146	...	499	...	171	8,392
South Atlantic.....	209	79,022	...	3,112	170	722	25,735	Buffalo, N. Y.....	5	12,340	...	605	1	104	12,407
East South Central.....	89	32,033	...	1,248	77	622	25,383	Other metro areas.....	7	17,802	...	913	...	236	14,852
West South Central.....	87	35,421	...	1,472	66	654	28,523								
Pacific.....	24	8,631	...	393	6	162	8,176								
14 metro areas, total...	35	11,245	...	573	35	180	11,284								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)		(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
GROCERIES—Continued								GROCERIES—Continued							
Groceries (gen. line), voluntary group—Con.								Confectionery—Con.							
\$500,000--\$999,999								\$200,000--\$499,999—Con.							
United States, total....	130	97,839	9.2	5,184	28	1,957	96,961	14 metro. areas—Con.							
New England.....	21	16,449	...	882	6	328	16,173	Pittsburgh, Pa.....	12	3,881	...	191	13	79	3,954
Middle Atlantic.....	25	17,634	...	971	8	358	17,365	Washington, D. C.....	5	1,252	...	45	7	21	873
East North Central.....	26	19,810	...	1,058	7	368	20,064	Baltimore, Md.....	10	3,342	...	201	8	107	4,693
West North Central.....	18	12,663	...	669	5	252	12,621	Minneapolis-St. Paul, Minn.	4	1,211	...	43	3	16	735
South Atlantic.....	23	17,493	...	880	1	378	16,741	Buffalo, N. Y.....	4	1,219	...	69	...	27	1,379
West South Central.....	6	4,869	...	364	1	156	6,300	Other metro. areas.....	5	1,352	...	76	7	26	1,345
Mountain.....	5	4,001	...	172	...	56	3,551								
Other divisions.....	6	4,920	...	188	...	61	3,546								
14 metro. areas.....	17	13,582	9.6	781	7	242	15,290	Under \$200,000							
\$200,000--\$499,999								United States, total....	1,412	110,179	12.4	6,547	1,380	3,330	137,932
United States, total....	40	14,158	9.8	766	13	296	14,817	New England.....	97	6,723	...	496	64	261	10,171
New England.....	8	3,115	...	196	...	80	3,767	Middle Atlantic.....	416	30,432	...	1,872	414	899	36,214
Middle Atlantic.....	8	2,692	...	156	5	58	2,964	East North Central.....	258	19,380	...	1,208	253	592	26,367
East North Central.....	10	3,018	...	160	3	51	3,125	West North Central.....	84	6,591	...	407	85	241	9,259
West North Central.....	4	1,477	...	63	3	24	1,347	South Atlantic.....	238	20,816	...	1,225	240	639	26,605
West South Central.....	6	2,355	...	135	...	60	2,372	East South Central.....	112	9,919	...	465	112	242	9,969
Other divisions.....	4	1,501	...	56	2	23	1,242	West South Central.....	93	8,204	...	371	104	221	7,988
14 metro. areas.....	7	1,979	11.2	133	4	40	2,474	Mountain.....	35	3,191	...	207	31	85	4,012
Under \$200,000								Pacific.....	79	4,923	...	296	77	150	7,347
United States, total....	5	597	11.9	214	2	52	3,499	14 metro. areas, total.	420	30,388	13.1	1,981	398	968	41,984
Confectionery, total....	1,942	364,669	11.8	23,623	1,876	9,258	475,508	New York-Northeastern New Jersey.....	173	12,574	...	838	159	363	15,497
\$1,000,000 and Over								Chicago, Ill.....	56	4,036	...	297	56	170	7,637
United States, total....	28	65,602	10.5	4,432	20	1,200	87,793	Los Angeles, Calif.....	21	1,196	...	46	21	31	1,359
Middle Atlantic.....	6	11,054	...	1,096	1	265	18,991	Philadelphia, Pa.....	35	2,892	...	139	46	72	2,817
East North Central.....	6	28,442	...	1,188	5	334	22,069	Detroit, Mich.....	14	952	...	67	14	35	1,250
South Atlantic.....	6	9,919	...	646	6	183	13,648	Boston, Mass.....	26	1,626	...	127	14	67	2,540
West North Central.....	4	9,003	...	949	6	247	20,120	San Francisco-Oakland, Calif.....	17	1,131	...	98	13	52	2,893
Other divisions.....	6	7,184	...	553	2	171	12,965	Pittsburgh, Pa.....	21	1,483	...	98	26	49	2,229
14 metro. areas.....	12	39,992	9.4	2,500	4	665	46,652	St. Louis, Mo.....	14	1,288	...	98	14	32	2,039
\$500,000--\$999,999								Washington, D. C.....	3	362	...	19	5	11	568
United States, total....	98	66,974	11.3	4,358	82	1,542	85,595	Cleveland, Ohio.....	6	446	...	22	2	9	450
New England.....	6	4,314	...	494	...	176	8,707	Baltimore, Md.....	13	1,206	...	49	12	39	1,177
Middle Atlantic.....	22	14,885	...	938	17	338	18,983	Minneapolis-St. Paul, Minn.	5	289	...	11	3	5	262
East North Central.....	20	13,500	...	889	15	304	18,188	Buffalo, N. Y.....	16	907	...	72	13	33	1,266
West North Central.....	12	8,723	...	474	16	162	9,011	Fish, sea foods (fresh), total....	1,198	388,123	15.5	29,542	1,106	10,987	584,035
South Atlantic.....	12	7,970	...	571	6	219	9,039	\$1,000,000 and Over							
East South Central.....	6	3,755	...	277	6	93	5,586	United States, total....	82	145,558	14.2	10,839	30	3,136	202,100
West South Central.....	4	7,222	...	359	16	117	7,160	New England.....	19	32,870	...	3,587	7	1,026	60,761
Mountain.....	4	2,517	...	107	1	36	2,301	Middle Atlantic.....	29	53,107	...	2,833	11	703	52,368
Pacific.....	6	4,088	...	249	5	97	4,720	East North Central.....	13	23,455	...	1,654	8	515	34,071
14 metro. areas, total....	39	26,811	12.6	2,061	24	721	39,475	South Atlantic.....	9	17,075	...	1,217	3	419	24,736
New York-Northeastern New Jersey.....	12	8,429	...	616	12	235	11,457	Pacific.....	9	14,440	...	1,165	1	323	22,109
Chicago, Ill.....	5	3,986	...	176	4	63	3,942	Other divisions.....	3	4,611	...	383	...	150	8,055
Detroit, Mich.....	3	1,782	...	187	...	61	4,207	14 metro. areas, total.	63	107,890	14.3	8,123	23	2,203	149,352
Boston, Mass.....	4	2,870	...	310	...	114	5,364	New York-Northeastern New Jersey.....	25	46,956	...	2,557	6	594	46,404
Baltimore, Md.....	3	1,683	...	204	...	67	3,729	Chicago, Ill.....	9	15,508	...	1,218	...	393	24,765
Other metro. areas.....	12	8,061	...	568	8	191	10,776	Detroit, Mich.....	4	7,947	...	436	8	122	9,306
\$200,000--\$499,999								Boston, Mass.....	14	20,250	...	2,879	4	793	48,411
United States, total....	404	121,914	12.2	8,286	394	3,186	164,588	San Francisco-Oakland, Calif.....	4	6,921	...	524	...	115	9,542
New England.....	26	7,419	...	427	11	163	8,266	Other metro. areas.....	7	10,308	...	509	5	186	10,924
Middle Atlantic.....	99	30,336	...	2,333	117	870	46,873	\$500,000--\$999,999							
East North Central.....	74	23,034	...	1,572	66	582	30,271	United States, total....	131	89,375	14.6	6,637	84	2,149	135,437
West North Central.....	26	8,676	...	393	30	169	7,795	New England.....	20	12,925	...	1,062	7	321	18,759
South Atlantic.....	81	23,565	...	1,727	76	681	34,687	Middle Atlantic.....	48	33,068	...	2,325	30	677	47,449
East South Central.....	32	9,165	...	562	32	254	11,465	East North Central.....	14	9,323	...	789	6	314	17,884
West South Central.....	28	8,970	...	519	23	226	10,524	West North Central.....	3	1,622	...	173	2	82	4,475
Mountain.....	11	3,268	...	215	10	82	4,231	South Atlantic.....	20	13,199	...	827	17	283	16,655
Pacific.....	27	7,481	...	538	29	179	10,455	West South Central.....	4	2,929	...	186	4	82	4,777
14 metro. areas, total....	130	40,064	12.5	2,736	136	1,055	56,294	Pacific.....	19	14,052	...	1,166	14	350	23,545
New York-Northeastern New Jersey.....	42	12,752	...	1,088	47	389	22,376	Other divisions.....	3	3,257	...	109	4	40	1,893
Chicago, Ill.....	13	4,181	...	284	12	105	6,286	14 metro. areas, total.	91	61,867	13.7	4,646	45	1,411	94,364
Los Angeles, Calif.....	5	1,303	...	331	15	136	1,676	New York-Northeastern New Jersey.....	38	26,070	...	1,997	21	546	40,970
Philadelphia, Pa.....	11	3,641	...	47	6	18	824	Chicago, Ill.....	5	3,575	...	301	1	154	7,654
Detroit, Mich.....	4	1,248	...	111	3	37	2,148	Los Angeles, Calif.....	5	3,570	...	228	2	61	4,360
Boston, Mass.....	7	2,556	...	190	8	66	3,395	Philadelphia, Pa.....	7	4,886	...	198	8	76	4,205
San Francisco-Oakland, Calif.	8	2,126	...	190	8	66	3,395	Detroit, Mich.....	3	1,861	...	92	2	27	1,686
								Boston, Mass.....	16	10,100	...	879	2	258	16,158
								San Francisco-Oakland, Calif.....	4	3,062	...	367	2	146	7,930
								Baltimore, Md.....	8	5,198	...	275	4	65	5,467
								Other metro. areas.....	5	3,545	...	309	3	78	6,134

See footnote at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Number)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Number)	(Thousand dollars)	(Number)	(Number)	(Dollars)
GROCERIES—Continued								GROCERIES—Continued							
Fish, sea foods—Con.								Meats, meat products—Continued							
\$200,000—\$499,999								\$1,000,000—\$4,999,999—Con.							
United States, total....								14 metro. areas—Con.							
New England.....	50	15,782	...	1,386	23	556	27,475	Philadelphia, Pa.....	23	42,863	...	1,996	17	563	39,980
Middle Atlantic.....	99	31,992	...	2,489	87	870	49,060	Detroit, Mich.....	21	37,481	...	1,734	21	430	32,938
East North Central.....	38	11,983	...	1,015	39	404	19,421	Boston, Mass.....	28	61,409	...	2,444	15	614	45,042
South Atlantic.....	50	15,963	...	1,046	56	539	21,875	San Francisco-Oakland, Calif.....	14	29,379	...	1,184	12	247	18,680
West North Central.....	8	2,242	...	157	4	110	2,979	St. Louis, Mo.....	4	6,791	...	578	1	159	11,253
West South Central.....	21	6,727	...	398	32	208	7,848	Washington, D. C.....	9	22,355	...	899	4	218	17,188
Pacific.....	30	9,111	...	820	37	257	15,376	Cleveland, Ohio.....	4	6,614	...	453	...	93	7,998
Other divisions.....	10	2,616	...	169	4	95	3,811	Baltimore, Md.....	5	10,614	...	342	...	90	5,668
14 metro. areas, total....	162	51,953	15.0	4,017	132	1,356	79,722	Minneapolis-St. Paul, Minn.....	5	7,254	...	255	10	82	5,920
New York-Northeastern New Jersey.....	66	20,786	...	1,597	51	482	32,082	Other metro. areas.....	6	6,748	...	358	6	121	6,792
Chicago, Ill.....	12	3,976	...	282	12	77	4,650	\$500,000—\$999,999							
Los Angeles, Calif.....	6	1,780	...	132	10	42	2,784	United States, total....							
Philadelphia, Pa.....	12	4,157	...	344	12	131	6,865	New England.....	76	54,349	...	2,203	48	705	42,233
Detroit, Mich.....	6	1,616	...	105	8	37	2,216	Middle Atlantic.....	196	142,413	...	3,955	173	1,774	114,441
San Francisco-Oakland, Calif.....	24	7,548	...	659	6	208	12,744	East North Central.....	107	75,285	...	3,706	87	1,080	73,513
Washington, D. C.....	10	3,203	...	233	10	88	4,790	West North Central.....	15	10,465	...	536	14	166	10,671
Cleveland, Ohio.....	3	982	...	81	2	32	1,642	South Atlantic.....	34	24,602	...	1,175	28	424	23,223
Baltimore, Md.....	5	1,811	...	231	3	98	4,267	West South Central.....	8	5,911	...	329	4	135	7,073
Buffalo, N. Y.....	9	3,304	...	167	12	81	3,789	Mountain.....	25	18,338	...	861	24	330	17,764
Other metro. areas.....	4	1,057	...	89	6	41	1,914	Pacific.....	17	12,381	...	830	5	275	17,936
Under \$200,000							1,979	14 metro. areas, total....	311	222,628	7.9	10,200	303	2,879	201,941
United States, total....	679	56,774	18.3	4,586	710	2,663	99,053	New York-Northeastern New Jersey.....	124	90,294	...	3,547	102	980	68,926
New England.....	104	7,461	...	603	100	331	12,039	Chicago, Ill.....	40	28,055	...	1,293	38	369	26,490
Middle Atlantic.....	183	15,460	...	1,113	204	499	23,423	Los Angeles, Calif.....	24	16,457	...	790	37	266	19,318
East North Central.....	85	6,783	...	604	81	269	12,220	Philadelphia, Pa.....	15	9,807	...	506	21	151	8,583
West North Central.....	24	2,156	...	174	25	100	3,801	Detroit, Mich.....	25	17,806	...	738	27	189	14,455
South Atlantic.....	117	11,002	...	1,076	120	737	24,477	Boston, Mass.....	35	24,461	...	981	30	327	20,261
East South Central.....	24	1,745	...	130	23	154	3,580	San Francisco-Oakland, Calif.....	18	12,721	...	715	27	198	14,816
West South Central.....	74	5,714	...	386	78	379	9,614	Pittsburgh, Pa.....	6	4,750	...	300	6	72	6,099
Mountain.....	8	725	...	452	8	18	805	St. Louis, Mo.....	5	3,697	...	287	6	77	3,697
Pacific.....	60	5,728	...	458	71	176	9,094	Washington, D. C.....	6	5,212	...	295	2	74	5,841
14 metro. areas, total....	254	22,812	16.0	1,714	259	738	34,927	Cleveland, Ohio.....	4	3,106	...	206	2	47	3,721
New York-Northeastern New Jersey.....	117	10,538	...	700	116	264	14,076	Baltimore, Md.....	4	2,739	...	181	4	58	3,669
Chicago, Ill.....	17	1,577	...	186	21	68	3,329	Other metro. areas.....	5	3,523	...	221	1	71	4,065
Los Angeles, Calif.....	12	1,199	...	80	11	36	1,529	\$200,000—\$499,999							
Philadelphia, Pa.....	13	887	...	83	13	67	1,977	United States, total....							
Detroit, Mich.....	11	973	...	107	12	42	2,047	New England.....	1,025	331,003	8.4	14,498	1,114	5,184	289,526
Boston, Mass.....	26	2,505	...	216	22	80	3,814	Middle Atlantic.....	98	33,673	...	1,366	81	474	26,946
San Francisco-Oakland, Calif.....	18	1,304	...	96	29	44	2,062	Middle Atlantic.....	317	100,614	...	3,878	317	1,325	76,203
St. Louis, Mo.....	3	475	...	50	5	25	996	East North Central.....	256	81,045	...	3,784	272	1,307	74,597
Washington, D. C.....	3	525	...	27	4	16	684	West North Central.....	65	20,514	...	1,356	68	400	29,989
Baltimore, Md.....	2	1,883	...	117	11	61	3,078	South Atlantic.....	25	8,071	...	397	31	174	8,071
Minneapolis-St. Paul, Minn.....	6	404	...	14	7	11	380	West South Central.....	57	17,187	...	727	71	319	14,998
Buffalo, N. Y.....	4	283	...	26	3	20	735	Cleveland, Ohio.....	25	8,357	...	412	32	156	9,084
Other metro. areas.....	4	299	...	12	5	4	220	Pacific.....	120	41,101	...	2,007	158	628	39,987
Meats, meat products, total....	3,336	1,963,830	7.4	80,597	3,329	24,465	1,576,401	14 metro. areas, total....	549	178,039	7.8	7,347	578	2,324	144,066
\$5,000,000 and Over								New York-Northeastern New Jersey.....							
United States, total....								Chicago, Ill.....							
Middle Atlantic.....	36	257,810	4.8	7,047	9	1,670	134,837	Los Angeles, Calif.....	200	63,801	...	2,346	181	712	45,778
East North Central.....	20	145,643	...	2,530	5	513	44,476	Philadelphia, Pa.....	93	30,397	...	1,077	98	346	21,180
Other divisions.....	6	44,479	...	2,004	1	524	47,839	Los Angeles, Calif.....	53	18,057	...	804	78	237	15,024
14 metro. areas.....	10	67,688	...	2,513	3	633	42,522	Philadelphia, Pa.....	43	13,422	...	521	60	201	10,212
\$1,000,000—\$4,999,999								Detroit, Mich.....	34	10,282	...	400	46	126	8,373
United States, total....	459	848,518	7.2	35,329	328	9,234	667,168	Boston, Mass.....	39	13,639	...	631	25	193	12,781
New England.....	59	121,761	...	4,505	24	1,236	82,172	San Francisco-Oakland, Calif.....	15	4,969	...	285	22	97	6,221
Middle Atlantic.....	194	368,117	...	13,157	141	3,286	252,651	Pittsburgh, Pa.....	11	3,768	...	215	11	71	4,156
East North Central.....	86	150,053	...	7,110	62	1,709	132,125	St. Louis, Mo.....	13	4,070	...	243	13	75	5,023
West North Central.....	20	29,391	...	1,880	19	622	40,853	Washington, D. C.....	6	1,861	...	91	8	21	1,138
South Central.....	32	64,479	...	3,114	15	893	56,032	Cleveland, Ohio.....	8	2,704	...	329	14	85	5,635
East South Central.....	4	4,833	...	245	3	76	4,326	Minneapolis-St. Paul, Minn.....	7	2,308	...	148	3	47	1,811
West South Central.....	14	23,616	...	1,199	10	406	21,696	Buffalo, N. Y.....	8	2,923	...	213	4	72	3,973
Mountain.....	4	7,234	...	310	2	83	2,746	Under \$200,000							
Pacific.....	46	79,034	...	3,809	52	923	71,567	United States, total....							
14 metro. areas, total....	320	617,288	6.9	24,224	243	5,870	458,770	New England.....	1,268	132,891	9.6	5,415	1,394	2,688	121,288
New York-Northeastern New Jersey.....	145	286,572	...	9,522	104	2,206	182,538	Middle Atlantic.....	99	9,817	...	399	94	171	7,307
Chicago, Ill.....	39	71,750	...	3,032	31	688	56,999	East North Central.....	417	45,405	...	1,631	450	736	33,566
Los Angeles, Calif.....	17	27,458	...	1,447	19	359	27,977	East North Central.....	246	26,317	...	1,053	285	509	23,558
See footnotes at end of table.								West North Central.....	103	10,079	...	370	106	209	9,215
								South Atlantic.....	85	8,187	...	427	84	255	4,781
								East South Central.....	45	4,905	...	210	5	154	5,066
								West South Central.....	102	10,122	...	444	117	275	11,283
								Mountain.....	43	4,263	...	216	55	111	5,236
								Pacific.....	128	13,799	...	705	148	268	15,976

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
GROCERIES—Continued								GROCERIES—Continued							
Meats, meat products—Continued								Canned foods—Con.							
Under \$200,000—Continued								Under \$200,000							
14 metro. areas, total.	596	64,948	9.0	2,446	638	1,054	53,103	United States, total....	628	55,574	13.9	3,475	608	1,596	68,828
New York-Northeastern New Jersey.....	233	25,945	...	905	240	356	19,119	New England.....	54	4,883	...	297	37	141	5,887
Chicago, Ill.....	79	8,571	...	313	89	120	6,178	Middle Atlantic.....	217	19,596	...	1,130	210	448	21,083
Los Angeles, Calif.....	58	5,933	...	275	68	95	5,814	East North Central.....	112	8,716	...	622	94	320	11,036
Philadelphia, Pa.....	49	5,812	...	231	95	123	4,911	South Atlantic.....	29	2,015	...	154	28	86	3,282
Detroit, Mich.....	23	2,768	...	75	31	51	2,414	West North Central.....	68	6,958	...	463	65	228	8,969
Boston, Mass.....	36	3,740	...	146	36	61	3,073	East South Central.....	21	1,723	...	83	22	47	1,643
San Francisco-Oakland, Calif.....	1	748	...	28	12	15	641	West South Central.....	39	3,986	...	208	53	115	4,028
Pittsburgh, Pa.....	34	1,744	...	96	22	40	1,773	Mountain.....	10	792	...	39	11	18	749
St. Louis, Mo.....	33	1,362	...	81	32	50	2,212	Pacific.....	78	6,905	...	479	88	193	9,151
Washington, D. C.....	8	747	...	24	8	10	414	14 metro. areas, total.	334	29,969	14.1	1,825	310	733	35,188
Cleveland, Ohio.....	13	1,438	...	70	9	38	1,384	New York-Northeastern New Jersey.....	154	14,153	...	834	136	308	15,404
Baltimore, Md.....	9	1,300	...	85	12	36	1,676	Chicago, Ill.....	31	2,713	...	154	20	66	3,276
Minneapolis-St. Paul, Minn.....	8	1,024	...	33	4	17	1,326	Los Angeles, Calif.....	31	2,724	...	147	36	55	2,621
Buffalo, N. Y.....	17	2,022	...	84	20	42	1,568	Philadelphia, Pa.....	16	1,655	...	77	19	34	1,416
Canned foods, total.	1,022	356,679	10.2	17,506	939	6,233	349,100	Detroit, Mich.....	16	1,326	...	93	13	45	2,078
\$1,000,000 and over	64	145,179	8.0	6,072	33	1,759	122,534	Boston, Mass.....	18	1,590	...	106	10	50	2,122
United States, total....	64	145,179	8.0	6,072	33	1,759	122,534	San Francisco-Oakland, Calif.....	20	1,957	...	132	27	43	2,527
Middle Atlantic.....	24	50,351	...	2,594	13	717	53,139	Pittsburgh, Pa.....	7	578	...	35	8	17	667
East North Central.....	14	55,369	...	1,508	2	408	28,838	Cleveland, Ohio.....	7	532	...	30	8	19	728
South Atlantic.....	7	12,556	...	676	1	220	13,307	Baltimore, Md.....	11	1,031	...	38	14	16	710
Pacific.....	8	24,780	...	975	8	303	20,954	Minneapolis-St. Paul, Minn.....	6	516	...	63	3	26	1,114
Other divisions.....	6	12,423	...	319	9	111	6,296	Buffalo, N. Y.....	7	638	...	58	6	27	1,214
14 metro. areas, total.	45	121,259	7.9	4,437	22	1,236	91,820	Other metro. areas.....	10	556	...	58	10	27	1,311
New York-Northeastern New Jersey.....	26	46,157	...	2,207	11	615	45,705	Coffee, tea, spices, total.....	549	578,310	7.4	19,197	382	5,534	345,540
San Francisco-Oakland, Calif.....	5	20,775	...	863	3	276	18,722	\$5,000,000 and over	26	368,247	3.8	5,583	19	1,287	93,891
Other metro. areas.....	14	44,327	...	1,367	8	345	27,393	United States, total....	26	368,247	3.8	5,583	19	1,287	93,891
\$500,000—\$999,999	108	73,719	10.7	3,861	61	1,360	75,942	Middle Atlantic.....	14	222,392	...	3,465	17	812	58,082
United States, total....	108	73,719	10.7	3,861	61	1,360	75,942	Pacific.....	6	66,690	...	664	2	148	12,700
New England.....	5	3,119	...	400	2	148	7,452	Other divisions.....	6	79,165	...	1,454	...	327	23,109
Middle Atlantic.....	36	25,810	...	1,351	14	431	26,716	14 metro. areas.....	22	320,800	3.5	4,706	19	1,112	80,936
East North Central.....	17	12,322	...	638	19	226	12,869	\$1,000,000—\$4,999,999	56	133,463	11.2	6,711	17	1,806	116,753
West North Central.....	7	5,184	...	359	4	143	7,181	United States, total....	56	133,463	11.2	6,711	17	1,806	116,753
South Atlantic.....	20	12,840	...	888	15	232	11,826	New England.....	4	10,825	...	994	...	272	17,129
East South Central.....	6	3,762	...	179	3	69	3,470	Middle Atlantic.....	27	71,858	...	2,481	11	659	45,672
Pacific.....	11	7,005	...	208	20	64	4,028	East North Central.....	7	11,827	...	955	...	217	16,548
Other divisions.....	6	3,677	...	138	4	47	2,400	West South Central.....	7	17,296	...	326	5	82	4,297
14 metro. areas, total.	56	39,749	11.7	2,060	46	721	42,020	Pacific.....	8	13,867	...	1,040	1	292	18,763
New York-Northeastern New Jersey.....	25	18,316	...	884	10	283	17,948	Other divisions.....	3	7,790	...	915	...	284	14,344
Chicago, Ill.....	4	2,468	...	187	1	63	4,291	14 metro. areas.....	44	107,474	10.6	5,329	12	1,420	93,752
Los Angeles, Calif.....	4	2,754	...	87	3	27	1,560	\$500,000—\$999,999	38	28,649	16.6	2,293	14	698	42,766
Philadelphia, Pa.....	6	3,948	...	249	10	84	4,974	United States, total....	4	3,175	...	264	1	92	5,385
Detroit, Mich.....	4	3,494	...	114	6	57	2,537	New England.....	12	8,483	...	482	8	137	9,462
Boston, Mass.....	3	1,955	...	219	1	80	3,642	Middle Atlantic.....	10	7,930	...	814	3	255	14,883
San Francisco-Oakland, Calif.....	3	1,808	...	36	12	15	667	West North Central.....	4	3,179	...	146	1	42	2,325
Other metro. areas.....	7	5,001	...	264	3	112	6,401	East South Central.....	3	2,539	...	218	...	55	4,063
\$200,000—\$499,999	220	77,207	11.7	4,098	217	1,518	81,796	Other divisions.....	5	3,343	...	369	1	117	6,648
United States, total....	220	77,207	11.7	4,098	217	1,518	81,796	14 metro. areas, total.	26	19,604	16.2	1,450	13	431	28,398
New England.....	14	4,432	...	292	7	109	5,360	New York-Northeastern New Jersey.....	9	6,664	...	442	3	121	8,582
Middle Atlantic.....	89	28,497	...	1,575	100	540	31,357	Chicago, Ill.....	5	3,902	...	363	3	98	6,942
East North Central.....	33	10,663	...	708	37	233	14,225	Boston, Mass.....	4	3,175	...	264	1	92	5,385
West North Central.....	3	1,522	...	60	3	28	1,289	Other metro. areas.....	8	5,863	...	381	6	120	7,489
South Atlantic.....	35	12,383	...	659	21	279	13,888	\$200,000—\$499,999	78	23,560	19.4	2,366	38	807	46,430
East South Central.....	8	2,951	...	127	5	52	2,501	United States, total....	30	9,402	...	944	15	316	17,204
West South Central.....	10	3,383	...	148	11	88	2,794	Middle Atlantic.....	11	13,350	...	377	6	114	7,431
Mountain.....	3	933	...	34	5	15	835	West North Central.....	8	2,349	...	234	...	91	6,985
Pacific.....	45	7,443	...	495	28	179	9,547	South Atlantic.....	6	1,646	...	151	7	57	2,963
14 metro. areas, total.	125	40,999	12.2	2,448	138	845	47,921	East South Central.....	7	2,768	...	267	3	102	4,633
New York-Northeastern New Jersey.....	65	21,345	...	1,148	80	378	23,797	Pacific.....	6	1,973	...	204	4	51	3,448
Chicago, Ill.....	11	1,465	...	282	7	90	5,038	Other divisions.....	8	2,072	...	209	3	76	3,766
Los Angeles, Calif.....	12	4,182	...	288	17	98	5,234	14 metro. areas, total.	45	13,427	20.0	1,413	17	442	25,613
Philadelphia, Pa.....	7	2,133	...	125	6	45	2,251	New York-Northeastern New Jersey.....	23	7,012	...	687	9	202	12,259
Detroit, Mich.....	7	2,150	...	84	11	28	1,761	Chicago, Ill.....	4	875	...	135	...	34	2,522
Boston, Mass.....	5	1,531	...	125	3	47	2,352	Los Angeles, Calif.....	4	1,197	...	150	2	38	2,372
San Francisco-Oakland, Calif.....	1	1,332	...	100	4	47	2,123	Boston, Mass.....	3	693	...	55	...	21	1,000
Baltimore, Md.....	1	1,801	...	111	2	19	1,727	Pittsburgh, Pa.....	3	1,025	...	110	1	53	1,978
Buffalo, N. Y.....	3	984	...	35	3	15	516	Other metro. areas.....	9	2,625	...	276	5	94	5,482
Other metro. areas.....	5	1,901	...	152	5	58	3,082								

See footnote at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Num- ber)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Num- ber)	(Num- ber)	(Dollars)	(Dollars)	(Num- ber)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Num- ber)	(Num- ber)	(Dollars)
GROCERIES—Continued								GROCERIES—Continued							
Coffee, tea, spices— Continued								Flour—Continued							
Under \$200,000								\$500,000—\$999,999—Con.							
United States, total...	351	24,391	20.2	2,244	294	936	45,700	14 metro. areas.....	22	15,252	7.9	571	18	160	17,129
New England.....	24	1,694	...	157	19	58	4,781	United States, total...	61	18,687	2.9	211	44	31	10,686
Middle Atlantic.....	137	9,226	...	342	106	346	16,352	New England.....	9	2,918	...	12	2	4	2,212
East North Central.....	34	3,408	...	313	50	133	5,998	Middle Atlantic.....	27	6,126	...	14	19	6	3,163
West North Central.....	33	2,534	...	231	31	102	4,698	East North Central.....	14	3,872	...	26	7	14	4,597
South Atlantic.....	39	2,641	...	242	39	102	4,569	West North Central.....	5	1,829	...	7	4	22	1,148
East South Central.....	10	513	...	26	8	20	516	South Atlantic.....	6	1,801	...	63	5	32	1,139
West South Central.....	20	1,407	...	145	19	64	2,747	West South Central.....	3	746	...	38	4	17	542
Mountain.....	4	451	...	42	2	19	937	Other divisions.....	4	1,395	...	66	3	29	1,229
Pacific.....	30	2,517	...	246	20	92	5,102	14 metro. areas, total.	31	9,216	8.	354	21	17	6,382
14 metro. areas, total.	201	14,632	20.8	1,440	145	562	29,476	New York-Northeastern New Jersey.....	17	5,204	...	105	14	4	4,791
New York-Northeastern New Jersey.....	95	6,903	...	674	60	263	12,682	Chicago, Ill.....	6	1,616	...	114	2	24	2,134
Chicago, Ill.....	23	1,490	...	136	14	52	2,615	Other metro. areas.....	8	2,396	...	93	3	21	2,425
Los Angeles, Calif.....	10	642	...	69	9	40	1,577	Under \$200,000							
Philadelphia, Pa.....	19	1,162	...	83	19	34	1,582	United States, total...	114	11,210	9.8	471	89	223	7,208
Detroit, Mich.....	10	795	...	106	8	42	1,936	New England.....	4	248	...	11	1	5	355
Boston, Mass.....	13	1,116	...	134	6	46	4,353	Middle Atlantic.....	49	5,008	...	162	4	21	3,622
San Francisco-Oakland, Calif.....	6	662	...	67	5	21	1,225	East North Central.....	20	2,615	...	154	15	54	2,388
Pittsburgh, Pa.....	3	185	...	14	2	8	527	West North Central.....	15	920	...	53	3	25	2,893
St. Louis, Mo.....	8	549	...	54	5	19	1,053	South Atlantic.....	17	1,095	...	12	17	22	544
Washington, D. C.....	5	345	...	42	4	15	720	East South Central.....	5	355	...	32	5	15	436
Trenton, N. J.....	6	578	...	66	7	26	1,045	West South Central.....	6	727	...	26	4	12	493
Baltimore, Md.....	6	378	...	36	7	26	1,045	Other divisions.....	4	239	...	5	6	5	139
Other metro. areas.....	3	205	...	25	1	10	545	14 metro. areas, total.	54	5,568	10.6	266	37	108	5,227
Dried fruits, nuts, total.....	136	60,877	10.1	2,620	127	1,407	58,500	New York-Northeastern New Jersey.....	27	3,079	...	87	20	38	1,720
\$1,000,000 and Over								Chicago, Ill.....	5	469	...	44	2	1	773
United States.....	14	38,471	8.3	1,288	14	385	23,586	Philadelphia, Pa.....	3	462	...	22	2	1	434
\$500,000—\$999,999								San Francisco-Oakland, Calif.....	3	173	...	5	5	5	139
United States.....	9	6,856	11.9	368	5	269	10,340	Pittsburgh, Pa.....	5	385	...	9	5	4	174
\$200,000—\$499,999								St. Louis, Mo.....	3	189	...	47	1	17	802
United States, total...	29	9,617	13.5	577	18	374	13,868	Cleveland, Ohio.....	3	398	...	22	1	7	399
Middle Atlantic.....	11	3,279	...	216	4	118	4,619	Other metro. areas.....	5	413	...	37	2	19	786
South Atlantic.....	14	1,455	...	84	2	64	2,310	Frosted, frozen foods, total.....	429	234,761	14.3	10,345	231	5,-28	333,132
Pacific.....	4	1,366	...	43	3	13	975	\$500,000 and Over							
Other divisions.....	10	3,517	...	264	9	179	5,964	United States.....	6	36,321	10.4	1,760	...	447	32,395
14 metro. areas.....	16	5,290	13.6	340	8	204	8,107	\$1,000,000—\$4,999,999							
Under \$200,000								United States, total...	53	97,369	13.9	6,915	13	2,015	138,423
United States, total...	84	5,933	14.5	387	90	379	10,706	Middle Atlantic.....	22	43,407	...	2,801	2	844	58,983
Middle Atlantic.....	27	1,860	...	117	27	59	2,322	East North Central.....	14	24,697	...	1,713	1	459	33,933
East North Central.....	10	753	...	39	11	32	1,153	West North Central.....	5	8,492	...	725	3	229	14,861
South Atlantic.....	16	1,089	...	92	14	106	2,763	Pacific.....	6	13,161	...	1,004	6	28	19,251
East South Central.....	5	300	...	17	3	8	314	Other divisions.....	6	7,612	...	672	1	207	11,395
West South Central.....	11	878	...	67	12	87	2,130	14 metro. areas, total.	34	67,919	13.4	4,603	12	1,223	91,454
Pacific.....	11	900	...	44	17	69	1,742	New York-Northeastern New Jersey.....	13	24,444	...	1,439	...	395	28,143
Other divisions.....	4	153	...	11	6	18	282	Chicago, Ill.....	4	9,074	...	635	2	147	13,342
14 metro. areas, total.	39	3,147	14.3	185	40	126	4,477	Philadelphia, Pa.....	4	8,651	...	596	...	156	14,221
New York-Northeastern New Jersey.....	19	1,426	...	93	16	43	1,970	Other metro. areas.....	13	25,750	...	1,933	11	525	35,448
Chicago, Ill.....	6	506	...	36	8	30	1,060	\$500,000—\$999,999							
San Francisco-Oakland, Calif.....	3	265	...	7	3	8	318	United States, total...	65	45,356	14.0	3,148	23	1,441	65,263
Other metro. areas.....	11	949	...	49	13	45	1,129	New England.....	5	3,693	...	242	1	...	4,762
Flour, total.....	245	113,454	8.2	4,406	179	1,461	84,005	Middle Atlantic.....	15	10,269	...	596	...	213	12,302
\$1,000,000 and Over								East North Central.....	21	15,308	...	1,077	3	351	22,477
United States, total...	33	57,331	7.6	2,014	17	569	37,566	West North Central.....	5	3,292	...	312	...	77	5,437
New England.....	4	4,967	...	181	...	60	3,208	South Atlantic.....	4	2,774	...	238	...	68	4,356
Middle Atlantic.....	16	30,490	...	814	12	194	14,629	West South Central.....	4	2,962	...	266	4	64	3,844
East North Central.....	5	9,706	...	216	2	137	10,165	Pacific.....	8	5,027	...	330	6	127	9,041
West North Central.....	8	12,168	...	503	3	178	9,564	Other divisions.....	3	2,011	...	147	2	64	2,744
Other divisions.....	21	37,965	7.1	1,187	11	295	21,726	14 metro. areas, total.	31	20,938	14.5	1,460	8	474	31,598
\$500,000—\$999,999								New York-Northeastern New Jersey.....	6	4,050	...	214	...	75	4,481
United States, total...	37	26,226	8.4	1,111	29	369	22,595	Chicago, Ill.....	6	4,793	...	325	2	31	6,610
New England.....	4	3,026	...	107	2	27	2,186	Philadelphia, Pa.....	3	1,832	...	174	2	76	3,695
Middle Atlantic.....	16	10,672	...	387	10	117	7,034	Boston, Mass.....	3	2,188	...	91	1	18	1,698
East North Central.....	4	3,389	...	157	5	52	2,598	San Francisco-Oakland, Calif.....	4	2,525	...	216	3	34	1,774
West North Central.....	4	2,861	...	246	1	79	5,858	Other metro. areas.....	8	5,550	...	435	...	110	2,332
Pacific.....	3	2,040	...	29	6	6	465								
Other divisions.....	6	4,238	...	185	5	88	4,454								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
GROCERIES—Continued															
Frosted, frozen foods—Continued								Miscellaneous grocery specialties—Con....							
\$200,000—\$499,999								\$500,000—\$999,999							
United States, total...	123	39,468	17.1	3,085	72	1,206	62,879	United States, total...	276	192,838	11.6	11,928	171	3,804	222,498
New England.....	11	3,427	...	281	5	108	5,224	New England.....	12	8,424	...	732	2	239	12,862
Middle Atlantic.....	34	10,427	...	857	18	348	17,985	Middle Atlantic.....	96	65,859	...	3,817	76	1,045	65,570
East North Central.....	17	5,245	...	318	16	116	6,614	East North Central.....	51	37,619	...	2,639	28	802	49,669
West North Central.....	6	1,970	...	166	2	54	2,769	West North Central.....	23	15,048	...	963	13	311	17,597
South Atlantic.....	16	5,000	...	375	9	174	8,985	South Atlantic.....	33	22,743	...	1,065	20	494	24,748
East South Central.....	6	2,124	...	165	...	60	3,151	East South Central.....	8	6,140	...	407	1	152	7,986
West South Central.....	9	2,967	...	249	3	128	5,087	West South Central.....	20	14,485	...	765	13	291	14,478
Mountain.....	5	1,874	...	128	2	52	2,761	Mountain.....	8	5,515	...	249	3	118	5,222
Pacific.....	19	6,434	...	546	17	166	10,303	Pacific.....	25	17,005	...	1,291	15	352	24,366
14 metro. areas, total.	36	10,728	15.9	812	25	338	17,893	14 metro. areas, total.	136	96,491	11.7	6,001	83	1,647	105,637
New York-Northeastern New Jersey.....	11	2,997	...	191	7	90	4,951	New York-Northeastern New Jersey.....	66	45,965	...	2,855	46	726	48,052
Los Angeles, Calif.....	3	1,215	...	77	3	27	1,535	Chicago, Ill.....	10	7,706	...	775	4	226	14,100
Philadelphia, Pa.....	6	1,565	...	147	2	59	2,677	Los Angeles, Calif.....	10	6,961	...	702	...	168	12,787
Boston, Mass.....	3	853	...	72	1	34	1,738	Philadelphia, Pa.....	11	7,574	...	346	7	121	6,447
St. Louis, Mo.....	3	1,008	...	71	2	21	1,055	Detroit, Mich.....	4	2,752	...	184	2	44	3,061
Washington, D. C.....	3	1,026	...	75	3	32	2,029	Boston, Mass.....	6	4,364	...	183	2	55	3,197
Other metro. areas.....	7	2,064	...	179	7	75	3,908	San Francisco-Oakland, Calif.....	7	5,102	...	278	8	91	5,990
Under \$200,000								Pittsburgh, Pa.....	3	2,222	...	161	1	45	2,864
United States, total...	182	16,267	19.6	1,437	123	776	34,172	St. Louis, Mo.....	3	2,226	...	79	3	30	1,265
New England.....	9	656	...	86	7	35	1,772	Cleveland, Ohio.....	4	3,432	...	146	...	46	2,604
Middle Atlantic.....	48	4,316	...	263	52	159	6,359	Baltimore, Md.....	2	2,250	...	97	3	32	1,528
East North Central.....	30	2,416	...	193	17	90	4,326	Minneapolis-St. Paul, Minn.....	5	3,054	...	91	3	31	1,900
West North Central.....	13	1,301	...	119	7	56	2,640	Other metro. areas.....	4	2,883	...	104	4	32	1,842
South Atlantic.....	27	2,473	...	256	7	127	6,115	\$200,000—\$499,999							
East South Central.....	7	433	...	38	3	93	1,344	United States, total...	536	172,971	13.5	12,335	411	4,531	243,135
West South Central.....	11	1,204	...	103	5	52	2,300	New England.....	33	10,036	...	748	23	246	13,533
Mountain.....	10	736	...	54	9	40	1,266	Middle Atlantic.....	158	51,381	...	3,537	108	1,138	67,721
Pacific.....	27	2,732	...	325	16	124	8,050	East North Central.....	99	32,073	...	2,320	63	816	44,219
14 metro. areas, total.	52	5,111	21.0	518	44	266	12,830	South Atlantic.....	70	21,378	...	801	12	349	16,068
New York-Northeastern New Jersey.....	14	1,254	...	70	15	29	1,613	East South Central.....	27	10,007	...	464	24	219	9,283
Chicago, Ill.....	7	234	...	27	4	16	834	West South Central.....	34	11,330	...	890	19	516	21,553
Los Angeles, Calif.....	6	496	...	85	3	48	2,718	Mountain.....	12	3,680	...	202	13	80	4,338
Philadelphia, Pa.....	4	666	...	48	7	43	1,079	Pacific.....	77	24,383	...	1,922	93	588	36,781
Detroit, Mich.....	3	259	...	24	3	9	449	14 metro. areas, total.	251	81,111	13.8	5,704	211	1,913	110,779
San Francisco-Oakland, Calif.....	4	652	...	83	2	19	1,249	New York-Northeastern New Jersey.....	104	34,046	...	2,232	65	694	42,925
Pittsburgh, Pa.....	3	237	...	20	2	7	390	Chicago, Ill.....	34	10,994	...	732	28	248	14,480
St. Louis, Mo.....	3	266	...	35	3	22	700	Los Angeles, Calif.....	21	6,827	...	406	30	160	7,659
Other metro. areas.....	8	1,047	...	126	5	73	3,798	Philadelphia, Pa.....	15	5,013	...	355	15	132	6,768
Miscellaneous grocery specialties, total..	3,177	1,105,265	10.2	57,079	2,673	19,618	1,105,541	Detroit, Mich.....	5	1,616	...	92	3	24	1,430
\$5,000,000 and Over								Boston, Mass.....	10	3,047	...	227	8	76	4,128
United States.....	18	276,510	3.2	4,168	10	1,099	77,169	San Francisco-Oakland, Calif.....	19	6,550	...	574	26	139	10,535
14 metro. areas.....	15	255,660	3.0	3,537	10	927	66,351	Pittsburgh, Pa.....	6	1,886	...	163	1	57	3,603
\$1,000,000—\$4,999,999								St. Louis, Mo.....	9	3,223	...	269	10	110	5,500
United States, total...	180	318,174	10.1	16,963	69	4,934	328,345	Baltimore, Md.....	15	4,063	...	300	13	120	6,256
New England.....	8	13,359	...	838	...	241	14,089	Minneapolis-St. Paul, Minn.....	4	1,218	...	219	1	112	4,845
Middle Atlantic.....	65	126,177	...	6,100	23	1,509	116,993	Buffalo, N. Y.....	5	1,542	...	58	9	20	1,115
East North Central.....	30	52,452	...	3,740	7	917	66,474	Other metro. areas.....	4	1,086	...	77	2	21	1,535
West North Central.....	10	15,417	...	706	1	227	13,016	Under \$200,000							
South Atlantic.....	14	18,887	...	1,169	6	350	22,681	United States, total...	2,167	144,772	17.6	11,685	2,012	5,290	234,394
East South Central.....	10	16,974	...	1,091	3	422	20,330	New England.....	132	8,170	...	707	109	360	14,514
West South Central.....	22	32,748	...	1,705	15	695	31,206	Middle Atlantic.....	868	56,764	...	4,127	829	1,718	81,122
Mountain.....	3	5,300	...	116	3	161	3,756	East North Central.....	417	26,476	...	2,349	386	1,013	46,439
Pacific.....	18	36,860	...	1,498	11	412	39,600	West North Central.....	162	10,859	...	989	158	431	17,965
14 metro. areas, total.	105	201,942	9.8	10,268	28	2,511	198,868	South Atlantic.....	182	13,542	...	958	132	483	19,223
New York-Northeastern New Jersey.....	47	92,297	...	3,933	14	925	72,434	East South Central.....	68	4,745	...	362	66	258	9,709
Chicago, Ill.....	15	26,597	...	1,793	1	416	31,878	West North Central.....	82	6,536	...	532	73	285	13,400
Philadelphia, Pa.....	5	10,647	...	783	...	166	14,084	Mountain.....	36	2,408	...	224	32	104	4,462
Detroit, Mich.....	3	4,620	...	402	...	101	7,913	Pacific.....	220	15,271	...	1,437	227	598	29,760
Boston, Mass.....	4	7,095	...	522	...	140	8,815	14 metro. areas, total.	1,131	73,140	18.1	5,950	1,082	2,516	120,346
San Francisco-Oakland, Calif.....	4	17,341	...	568	6	136	13,025	New York-Northeastern New Jersey.....	571	37,106	...	2,768	560	1,087	54,146
Pittsburgh, Pa.....	4	6,739	...	594	1	164	11,207	Chicago, Ill.....	125	7,132	...	701	119	291	14,630
St. Louis, Mo.....	4	9,939	...	365	1	121	6,373	Los Angeles, Calif.....	84	5,423	...	610	78	265	12,295
Other metro. areas.....	12	24,617	...	1,308	5	342	33,139	Philadelphia, Pa.....	71	4,450	...	669	67	135	5,649
								Detroit, Mich.....	39	3,102	...	235	41	94	5,008
								Boston, Mass.....	41	2,859	...	269	28	138	5,965
								San Francisco-Oakland, Calif.....	47	3,650	...	328	68	138	6,937
								Pittsburgh, Pa.....	33	2,189	...	193	32	85	4,051
								St. Louis, Mo.....	30	1,781	...	156	26	101	3,668
								Washington, D. C.....	8	603	...	62	1	21	1,246
								Cleveland, Ohio.....	23	1,614	...	146	19	53	2,419
								Baltimore, Md.....	31	1,598	...	93	20	46	1,710
								Minneapolis-St. Paul, Minn.....	14	835	...	65	11	31	1,223
								Buffalo, N. Y.....	14	798	...	55	12	31	1,399

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year (Thousand dollars)	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year (Thousand dollars)	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll (Dollars)							Em- ployees	Pay roll (Dollars)
FARM PRODUCTS (EDIBLE)								FARM PRODUCTS (EDIBLE)—Con.							
Dairy, poultry prod- ucts, total.....	6,185	4,179,305	12.9	298,395	5,346	100,632	5,871,032	Dairy, poultry prod- ucts—Continued							
\$5,000,000 and Over								\$200,000—\$499,999							
United States, total...	129	1,155,540	10.5	73,828	44	20,206	1,453,058	United States, total...	1,534	487,804	13.7	32,641	1,454	13,782	653,280
New England.....	4	35,126	...	907	...	308	17,275	New England.....	59	19,408	...	1,106	36	437	20,247
Chicago, Ill.....	45	397,745	...	16,693	17	3,903	306,241	Middle Atlantic.....	386	121,939	...	5,795	327	2,030	111,420
East North Central.....	36	380,221	...	19,599	16	5,209	389,399	East North Central.....	376	120,083	...	9,179	346	3,598	179,453
East South Central.....	6	36,672	...	2,937	...	1,105	65,750	South Atlantic.....	188	57,807	...	3,177	199	1,214	62,509
Pacific.....	29	232,418	...	25,975	10	7,226	526,223	South Atlantic.....	123	38,513	...	2,963	113	1,440	61,313
Other divisions.....	9	73,358	...	7,721	1	2,455	148,170	East South Central.....	89	29,194	...	2,173	97	1,226	44,081
14 metro. areas, total.	97	941,113	9.5	53,841	33	13,825	1,056,702	West South Central.....	123	39,892	...	3,166	127	1,619	67,566
New York-Northeastern New								Mountain.....	65	20,803	...	1,981	68	857	40,904
Jersey.....	40	357,667	...	14,482	17	3,346	270,665	Pacific.....	125	40,165	...	3,101	141	1,061	65,787
Chicago, Ill.....	21	272,634	...	9,785	9	2,463	204,434	14 metro. areas, total.	543	177,705	10.3	9,186	513	3,078	178,346
Los Angeles, Calif.....	11	101,805	...	12,170	...	3,351	256,115	New York-Northeastern New							
Boston, Mass.....	4	35,126	...	907	...	308	17,275	Jersey.....	256	80,115	...	3,459	211	1,116	66,470
San Francisco-Oakland,								Chicago, Ill.....	76	25,792	...	1,687	67	518	32,618
Calif.....	9	78,824	...	7,626	6	2,017	144,563	Los Angeles, Calif.....	28	8,993	...	466	34	159	9,725
Other metro. areas.....	12	95,057	...	8,871	1	2,340	163,650	Philadelphia, Pa.....	33	11,558	...	462	36	195	9,103
\$1,000,000—\$4,999,999								Detroit, Mich.....	24	8,337	...	623	39	187	11,800
United States, total...	830	1,689,096	13.7	132,465	349	41,652	2,573,417	Boston, Mass.....	26	8,805	...	505	11	171	8,767
New England.....	40	79,330	...	5,474	8	1,643	102,617	San Francisco-Oakland,							
Middle Atlantic.....	273	581,297	...	30,073	129	8,188	568,631	Calif.....	17	5,438	...	447	27	104	9,047
East North Central.....	192	384,846	...	30,484	94	8,962	600,536	Pittsburgh, Pa.....	13	3,981	...	359	24	88	4,204
East South Central.....	77	142,607	...	11,372	30	4,200	229,681	St. Louis, Mo.....	21	7,613	...	499	24	162	7,107
Pacific.....	69	132,648	...	14,228	16	5,095	275,450	Washington, D. C.....	12	3,784	...	164	12	76	3,394
14 metro. areas, total.	424	911,789	10.6	53,936	200	14,412	1,043,387	Cleveland, Ohio.....	11	4,380	...	270	16	87	5,351
New York-Northeastern New								Baltimore, Md.....	10	3,618	...	160	16	71	3,122
Jersey.....	186	412,464	...	18,831	76	4,760	352,768	Minneapolis-St. Paul, Minn.	8	2,643	...	187	9	80	4,070
Chicago, Ill.....	65	148,401	...	9,577	22	2,445	181,336	Buffalo, N. Y.....	8	2,648	...	183	5	64	3,568
Los Angeles, Calif.....	22	41,890	...	3,019	11	898	58,337	Under \$200,000							
Philadelphia, Pa.....	30	58,706	...	2,226	26	701	40,345	United States, total...	2,863	264,213	14.1	15,883	2,834	8,354	325,581
Detroit, Mich.....	23	54,348	...	4,263	21	1,039	88,639	New England.....	122	10,475	...	751	99	352	14,211
Boston, Mass.....	15	32,336	...	1,551	2	392	27,007	Middle Atlantic.....	570	55,518	...	2,531	513	1,169	50,442
San Francisco-Oakland,								East North Central.....	804	74,505	...	4,576	843	2,248	91,729
Calif.....	19	46,554	...	5,436	9	1,485	102,016	West North Central.....	516	43,595	...	2,416	516	1,364	47,499
Pittsburgh, Pa.....	9	18,636	...	1,619	2	440	36,323	South Atlantic.....	178	17,872	...	1,218	147	766	25,728
St. Louis, Mo.....	9	14,133	...	975	5	319	19,817	East South Central.....	148	12,663	...	840	140	571	17,453
Washington, D. C.....	12	27,438	...	1,923	...	547	37,802	West South Central.....	214	17,844	...	1,315	222	870	31,045
Cleveland, Ohio.....	9	14,054	...	788	5	247	17,246	Mountain.....	119	11,334	...	774	136	401	16,627
Baltimore, Md.....	5	6,786	...	401	5	192	8,176	Pacific.....	192	20,407	...	1,462	218	613	30,847
Minneapolis-St. Paul, Minn.								14 metro. areas, total.	766	75,525	10.8	3,423	764	1,503	69,009
Buffalo, N. Y.....	12	21,166	...	1,259	9	305	24,959	New York-Northeastern New							
\$500,000—\$999,999								Jersey.....	323	31,896	...	1,168	296	500	23,580
United States, total...	829	582,652	14.3	43,578	665	16,638	865,696	Chicago, Ill.....	113	10,947	...	628	120	234	12,144
New England.....	38	26,013	...	2,099	25	652	32,703	Los Angeles, Calif.....	53	5,730	...	328	61	128	6,939
Middle Atlantic.....	214	150,844	...	7,422	151	2,462	139,246	Philadelphia, Pa.....	51	5,433	...	178	46	102	3,964
East North Central.....	197	137,995	...	11,426	171	3,966	226,336	Detroit, Mich.....	46	4,399	...	177	55	79	3,279
East South Central.....	88	60,277	...	3,555	66	1,524	70,089	Boston, Mass.....	28	3,015	...	190	13	85	3,726
South Atlantic.....	83	59,301	...	6,198	35	2,816	130,500	San Francisco-Oakland,							
East South Central.....	40	28,735	...	2,827	37	1,162	56,570	Calif.....	30	3,352	...	187	41	77	4,011
West South Central.....	63	44,858	...	7,775	57	1,814	79,084	Pittsburgh, Pa.....	16	1,482	...	96	17	27	1,389
Mountain.....	25	16,947	...	1,568	23	558	30,791	St. Louis, Mo.....	45	3,385	...	214	45	122	3,986
Pacific.....	81	57,482	...	4,708	100	1,584	100,377	Cleveland, Ohio.....	4	1,350	...	14	3	11	610
14 metro. areas, total.	323	224,614	9.8	11,962	307	3,826	234,493	Washington, D. C.....	18	1,621	...	97	17	42	2,047
New York-Northeastern New								Baltimore, Md.....	17	2,073	...	70	18	46	1,459
Jersey.....	133	93,174	...	4,268	93	1,296	81,024	Minneapolis-St. Paul, Minn.	13	877	...	27	16	21	705
Chicago, Ill.....	46	32,129	...	1,955	52	597	37,165	Buffalo, N. Y.....	9	965	...	59	16	29	1,170
Los Angeles, Calif.....	24	16,356	...	1,101	32	390	22,754	Fruits, vegetables (fresh), total.....	6,388	3,147,233	9.8	155,288	7,128	51,428	2,914,557
Philadelphia, Pa.....	21	14,811	...	628	22	229	11,578	\$5,000,000 and Over							
Detroit, Mich.....	17	11,886	...	674	23	203	14,493	United States, total...	44	370,939	5.9	11,752	21	3,292	242,816
Boston, Mass.....	11	7,468	...	414	7	136	7,337	Middle Atlantic.....	10	104,453	...	2,601	5	741	57,376
San Francisco-Oakland,								East North Central.....	15	122,028	...	3,512	10	799	67,438
Calif.....	16	11,208	...	737	25	202	15,814	West North Central.....	4	28,146	...	594	4	210	11,393
Pittsburgh, Pa.....	7	4,952	...	209	4	68	3,260	South Atlantic.....	4	26,170	...	566	...	192	11,248
St. Louis, Mo.....	17	11,460	...	773	14	292	15,011	Pacific.....	5	37,029	...	1,946	2	643	49,282
Washington, D. C.....	3	2,077	...	135	3	49	2,638	Other divisions.....	6	54,113	...	2,533	...	707	46,079
Cleveland, Ohio.....	8	5,318	...	200	13	63	4,897	14 metro. areas, total.	32	274,169	5.9	8,416	17	2,338	174,915
Baltimore, Md.....	8	5,818	...	346	9	357	8,935	New York-Northeastern New							
Minneapolis-St. Paul, Minn.								Jersey.....	5	66,190	...	1,965	5	479	39,890
Buffalo, N. Y.....	7	5,275	...	243	5	80	4,662	Chicago, Ill.....	10	90,905	...	3,029	3	679	59,545
	5	2,682	...	279	5	104	4,925	Other metro. areas.....	17	117,074	...	3,422	9	1,180	75,480

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ploy-ees	Pay roll (Dollars)							Em-ploy-ees	Pay roll (Dollars)
FARM PRODUCTS (EDIBLE)—Con.								FARM PRODUCTS (EDIBLE)—Con.							
Fruits, vegetables (fresh)—Con.								Fruits, vegetables (fresh)—Con.							
\$1,000,000—\$4,999,999								Under \$200,000							
United States, total...	709	1,336,916	9.5	67,769	611	19,529	1,223,531	United States, total...	3,054	278,993	12.1	13,348	3,510	6,837	280,160
New England.....	46	88,744	...	4,054	17	1,182	71,748	New England.....	268	24,656	...	1,153	280	583	23,482
Middle Atlantic.....	141	294,711	...	13,206	156	3,413	238,252	Middle Atlantic.....	929	87,037	...	3,936	1,069	1,737	79,085
East North Central.....	169	337,561	...	14,066	173	3,703	249,664	East North Central.....	476	43,598	...	1,871	574	901	38,816
West North Central.....	71	132,357	...	6,718	45	2,737	164,088	West North Central.....	194	18,320	...	915	200	471	20,235
South Atlantic.....	76	128,214	...	6,591	61	2,328	120,893	South Atlantic.....	387	30,686	...	1,730	421	978	28,916
East South Central.....	24	50,455	...	2,358	21	756	41,504	East South Central.....	187	16,785	...	732	215	482	16,669
West South Central.....	49	95,360	...	6,554	36	2,212	122,657	West South Central.....	169	15,934	...	719	185	480	16,169
Mountain.....	18	25,847	...	1,608	22	445	26,805	Mountain.....	85	8,143	...	365	102	194	7,262
Pacific.....	76	178,665	...	10,614	51	2,553	187,920	Pacific.....	359	33,834	...	1,927	464	911	42,636
14 metro. areas, total...	312	617,131	8.6	26,832	339	6,783	476,030	14 metro. areas, total...	1,321	125,934	11.6	6,052	1,553	2,699	125,115
New York-Northeastern New Jersey.....	84	161,928	...	8,004	74	1,875	145,552	New York-Northeastern New Jersey.....	519	48,262	...	2,241	577	928	44,503
Chicago, Ill.....	61	119,041	...	4,087	80	942	72,488	Chicago, Ill.....	132	12,136	...	4,430	160	199	9,508
Los Angeles, Calif.....	33	63,345	...	3,785	34	851	66,074	Los Angeles, Calif.....	147	15,149	...	905	208	403	20,747
Philadelphia, Pa.....	40	39,707	...	1,532	27	453	24,963	Philadelphia, Pa.....	115	11,148	...	415	147	207	7,620
Detroit, Mich.....	11	28,003	...	905	17	220	15,024	Detroit, Mich.....	19	2,075	...	75	31	36	1,527
Boston, Mass.....	17	34,756	...	1,414	6	434	24,109	Boston, Mass.....	85	8,413	...	454	88	211	8,970
San Francisco-Oakland, Calif.....	21	42,936	...	2,309	27	570	38,581	San Francisco-Oakland, Calif.....	60	6,277	...	302	96	129	6,651
Pittsburgh, Pa.....	34	24,956	...	821	27	324	18,526	Pittsburgh, Pa.....	41	4,209	...	189	49	95	4,001
St. Louis, Mo.....	11	21,940	...	735	11	238	15,957	St. Louis, Mo.....	56	5,997	...	377	57	160	7,774
Washington, D. C.....	2	6,622	...	211	8	90	4,566	Washington, D. C.....	10	716	...	55	12	26	1,115
Cleveland, Ohio.....	17	17,707	...	1,040	18	234	16,864	Cleveland, Ohio.....	26	2,843	...	124	33	47	2,558
Baltimore, Md.....	6	6,907	...	255	7	73	4,957	Baltimore, Md.....	43	3,695	...	229	50	112	4,854
Minneapolis-St. Paul, Minn.....	9	16,920	...	1,129	2	362	21,479	Minneapolis-St. Paul, Minn.....	23	2,163	...	66	21	34	1,512
Buffalo, N. Y.....	10	18,303	...	472	18	115	6,890	Buffalo, N. Y.....	25	2,791	...	170	30	112	3,775
\$500,000—\$999,999								BEER, WINES, DISTILLED SPIRITS							
United States, total...	340	619,748	10.8	34,655	962	11,328	637,427	Beer, ale.....	5,645	1,546,213	14.2	106,285	4,807	34,401	2,023,736
New England.....	44	31,602	...	1,712	31	541	30,541	\$1,000,000 and Over							
Middle Atlantic.....	22	151,434	...	7,916	249	2,505	148,072	United States, total...	234	394,920	12.6	29,341	131	7,510	541,253
East North Central.....	191	134,407	...	7,301	233	2,216	134,052	New England.....	37	64,931	...	4,883	8	1,349	89,017
West North Central.....	78	54,320	...	3,080	64	983	55,435	Middle Atlantic.....	32	50,673	...	3,465	24	1,006	66,139
South Atlantic.....	103	70,133	...	4,164	111	1,567	76,273	East North Central.....	69	114,893	...	10,394	21	2,281	191,079
East South Central.....	37	29,538	...	1,432	40	597	25,597	West North Central.....	6	7,515	...	602	6	133	9,549
West South Central.....	43	42,902	...	2,287	70	960	45,522	South Atlantic.....	21	23,159	...	2,107	29	609	33,840
Mountain.....	5	28,059	...	1,734	35	606	33,654	East South Central.....	9	13,778	...	864	3	250	15,330
Pacific.....	114	80,953	...	5,019	129	1,353	88,231	West South Central.....	18	30,477	...	1,923	7	570	39,881
14 metro. areas, total...	410	286,620	9.6	14,826	514	4,464	274,675	Mountain.....	4	6,654	...	377	5	126	6,779
New York-Northeastern New Jersey.....	107	73,599	...	3,594	112	1,063	69,959	Pacific.....	38	72,840	...	4,726	29	1,186	89,639
Chicago, Ill.....	59	43,396	...	2,422	88	669	45,132	14 metro. areas, total...	91	174,226	12.9	13,880	46	3,353	258,496
Los Angeles, Calif.....	31	24,874	...	1,314	25	362	23,398	New York-Northeastern New Jersey.....	10	15,307	...	1,167	7	377	22,287
Philadelphia, Pa.....	19	12,153	...	732	26	393	13,595	Chicago, Ill.....	20	37,706	...	3,302	2	661	60,740
Detroit, Mich.....	24	16,145	...	789	38	263	15,749	Los Angeles, Calif.....	14	31,089	...	2,447	8	636	48,289
Boston, Mass.....	16	17,121	...	819	18	231	14,741	Detroit, Mich.....	11	19,721	...	2,025	7	422	38,024
San Francisco-Oakland, Calif.....	20	14,335	...	1,072	16	287	16,990	Boston, Mass.....	10	26,023	...	1,953	1	504	35,063
Pittsburgh, Pa.....	34	16,663	...	894	37	313	16,705	San Francisco-Oakland, Calif.....	7	11,868	...	781	9	193	14,911
St. Louis, Mo.....	15	17,519	...	710	17	230	15,250	Pittsburgh, Pa.....	5	6,990	...	173	6	57	3,258
Washington, D. C.....	1	9,958	...	754	9	258	13,888	Washington, D. C.....	4	8,484	...	603	...	137	9,206
Cleveland, Ohio.....	17	12,881	...	341	34	126	7,652	Cleveland, Ohio.....	4	7,567	...	766	...	175	14,433
Baltimore, Md.....	1	9,395	...	305	27	136	6,475	Other metro. areas.....	6	9,371	...	663	6	191	12,285
Minneapolis-St. Paul, Minn.....	1	9,395	...	487	14	122	8,434	United States, total...	536	363,772	14.2	26,617	384	7,778	493,514
Buffalo, N. Y.....	14	10,228	...	411	21	131	7,167	New England.....	34	23,569	...	1,919	9	589	35,668
\$200,000—\$499,999								Middle Atlantic.....	109	72,801	...	5,318	70	1,661	105,314
United States, total...	1,604	540,637	11.2	27,764	4,324	10,442	530,623	East North Central.....	134	91,613	...	7,755	99	1,975	138,599
New England.....	171	57,962	...	3,274	151	1,213	60,687	West North Central.....	45	29,704	...	1,901	29	547	34,323
Middle Atlantic.....	495	158,705	...	7,565	617	2,678	146,534	South Atlantic.....	49	46,916	...	3,365	47	1,103	59,306
East North Central.....	287	94,467	...	4,935	374	1,775	95,763	East South Central.....	20	13,938	...	1,000	13	346	18,077
West North Central.....	113	32,126	...	1,520	117	660	33,848	West South Central.....	47	31,470	...	1,890	36	624	34,984
South Atlantic.....	193	62,839	...	3,134	216	1,396	58,364	Mountain.....	29	19,538	...	1,158	28	336	22,864
East South Central.....	87	27,442	...	1,498	109	716	29,452	Pacific.....	48	34,423	...	2,311	53	597	44,379
West South Central.....	107	33,167	...	1,486	147	662	28,541	14 metro. areas, total...	120	83,757	14.6	6,396	85	1,833	127,680
Mountain.....	64	19,872	...	1,050	74	415	20,693	New York-Northeastern New Jersey.....	23	16,250	...	1,535	6	521	36,161
Pacific.....	172	54,057	...	3,074	217	927	56,741	Chicago, Ill.....	12	8,197	...	716	12	157	12,910
14 metro. areas, total...	753	242,903	10.1	12,165	877	4,158	232,831	Los Angeles, Calif.....	10	7,294	...	544	5	142	10,809
New York-Northeastern New Jersey.....	78	83,289	...	4,152	278	1,332	79,573	Philadelphia, Pa.....	10	6,140	...	374	8	99	6,915
Chicago, Ill.....	78	26,069	...	1,365	103	441	26,634	Detroit, Mich.....	13	9,287	...	766	12	195	14,167
Los Angeles, Calif.....	63	18,838	...	1,028	57	343	20,458	Boston, Mass.....	5	3,834	...	373	1	128	7,964
Philadelphia, Pa.....	14	20,346	...	781	96	297	14,780	San Francisco-Oakland, Calif.....	9	6,989	...	444	14	113	8,525
Detroit, Mich.....	31	10,209	...	478	48	162	8,841	Pittsburgh, Pa.....	16	10,153	...	413	16	135	7,091
Boston, Mass.....	15	18,748	...	970	33	351	17,893	St. Louis, Mo.....	3	2,227	...	115	1	30	2,343
Pittsburgh, Pa.....	37	11,791	...	656	48	185	12,051	Washington, D. C.....	4	2,669	...	166	2	39	2,907
St. Louis, Mo.....	14	9,693	...	445	45	170	8,213	Cleveland, Ohio.....	3	2,556	...	206	2	68	3,536
Washington, D. C.....	1	4,151	...	776	11	78	3,370	Buffalo, N. Y.....	7	4,739	...	429	4	130	9,120
Cleveland, Ohio.....	17	6,974	...	320	25	135	7,031	Other metro. areas.....	5	3,422	...	315	2	76	5,232
Baltimore, Md.....	1	13,353	...	612	45	264	11,628								
Minneapolis-St. Paul, Minn.....	1	3,348	...	163	7	49	3,083								
Buffalo, N. Y.....	14	3,724	...	145	22	65	3,826								

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
BEER, WINES, DISTILLED SPIRITS--Continued								BEER, WINES, DISTILLED SPIRITS--Continued							
Beer, ale--Continued								Wines, distilled spirits--Con.							
\$200,000--\$499,999								\$1,000,000--\$4,999,999--Con.							
United States, total...	1,539	473,561	14.6	31,729	1,245	10,914	605,879	East South Central.....	30	61,594	...	2,079	23	541	39,684
New England.....	55	18,318	...	1,435	23	542	28,589	West South Central.....	48	101,636	...	3,618	26	1,083	66,376
Middle Atlantic.....	334	104,467	...	6,604	315	2,456	129,523	Mountain.....	23	44,490	...	2,012	5	546	39,206
East North Central.....	375	115,302	...	8,668	307	2,696	164,043	Pacific.....	73	165,149	...	8,460	7	1,855	169,646
West North Central.....	201	60,026	...	4,155	158	1,403	78,422	14 metro. areas, total.	134	434,312	10.6	24,571	34	6,049	492,308
South Atlantic.....	176	55,383	...	3,644	107	1,336	67,852	New York-Northeastern New Jersey.....	40	98,417	...	6,724	10	1,550	134,013
West South Central.....	64	19,218	...	1,133	54	508	20,416	Chicago, Ill.....	32	65,840	...	3,420	15	914	65,582
East South Central.....	124	36,454	...	1,942	91	740	36,835	Los Angeles, Calif.....	20	49,837	...	2,917	...	692	63,687
Mountain.....	72	21,450	...	1,130	61	391	22,066	Philadelphia, Pa.....	5	13,387	...	796	1	163	17,588
Pacific.....	138	42,943	...	3,018	129	832	58,133	Boston, Mass.....	14	35,956	...	1,991	...	471	41,243
14 metro. areas, total.	299	94,609	14.2	6,495	279	2,187	129,038	San Francisco-Oakland, Calif.....	23	51,893	...	2,742	3	572	51,278
New York-Northeastern New Jersey.....	32	10,272	...	830	18	308	19,749	St. Louis, Mo.....	14	26,853	...	1,419	...	447	26,622
Chicago, Ill.....	50	15,728	...	1,262	37	372	24,541	Washington, D. C.....	11	34,335	...	1,556	...	327	31,909
Los Angeles, Calif.....	14	4,318	...	318	8	110	6,911	Cleveland, Ohio.....	5	8,459	...	207	...	70	3,542
Philadelphia, Pa.....	60	18,943	...	1,247	55	408	23,117	Baltimore, Md.....	20	20,242	...	1,167	4	333	24,839
Detroit, Mich.....	13	4,338	...	366	21	100	6,594	Minneapolis-St. Paul, Minn.	3	8,662	...	298	...	152	6,606
Boston, Mass.....	7	2,097	...	178	11	71	3,652	Buffalo, N. Y.....	9	20,431	...	1,334	1	358	25,406
San Francisco-Oakland, Calif.....	15	4,399	...	287	21	87	6,107	\$500,000--\$999,999							
Pittsburgh, Pa.....	65	20,048	...	838	79	377	16,456	United States, total...	256	187,467	11.9	11,397	92	3,377	232,037
St. Louis, Mo.....	9	3,261	...	229	7	67	4,408	New England.....	29	21,474	...	1,480	2	451	31,153
Washington, D. C.....	10	3,589	...	272	4	81	4,957	Middle Atlantic.....	23	16,646	...	1,323	4	367	29,203
Cleveland, Ohio.....	6	2,127	...	256	2	71	4,741	East North Central.....	74	52,597	...	3,082	28	886	62,210
Minneapolis-St. Paul, Minn.	9	2,715	...	226	8	67	4,114	West North Central.....	17	12,942	...	792	4	209	14,595
Buffalo, N. Y.....	9	2,774	...	186	8	68	3,691	South Atlantic.....	22	16,931	...	846	11	315	20,679
Under \$200,000								East South Central.....	17	12,882	...	609	8	180	13,304
United States, total...	3,337	313,760	15.6	18,598	3,047	8,199	383,090	West South Central.....	17	12,734	...	704	6	214	12,478
New England.....	71	7,586	...	680	38	300	14,519	Mountain.....	12	8,300	...	353	10	179	6,866
Middle Atlantic.....	1,056	89,568	...	4,882	1,131	2,217	98,352	Pacific.....	45	32,961	...	2,208	19	576	42,549
East North Central.....	740	72,005	...	4,577	652	1,818	91,356	14 metro. areas, total.	73	53,590	13.9	3,792	28	1,065	80,231
West North Central.....	461	45,229	...	2,605	178	1,155	53,512	New York-Northeastern New Jersey.....	18	12,980	...	1,036	3	254	20,683
South Atlantic.....	300	30,016	...	1,991	221	906	41,892	Chicago, Ill.....	24	17,476	...	1,019	10	269	22,211
East South Central.....	118	11,690	...	692	98	381	15,378	Los Angeles, Calif.....	5	3,889	...	324	2	90	6,776
West South Central.....	267	24,786	...	1,192	199	698	26,343	San Francisco-Oakland, Calif.....	15	11,399	...	830	11	228	16,010
Mountain.....	110	10,617	...	557	110	222	11,804	Baltimore, Md.....	3	2,510	...	188	...	71	3,998
Pacific.....	214	22,263	...	1,422	220	502	29,931	Other metro. areas.....	8	5,336	...	395	2	153	10,553
14 metro. areas, total.	748	65,537	14.7	3,830	768	1,573	78,545	\$200,000--\$499,999							
New York-Northeastern New Jersey.....	89	6,838	...	552	77	246	12,223	United States, total...	230	77,139	15.0	5,139	124	1,757	105,204
Chicago, Ill.....	138	12,550	...	688	129	239	13,057	New England.....	13	4,427	...	758	7	139	6,480
Los Angeles, Calif.....	20	1,549	...	111	21	47	2,650	Middle Atlantic.....	43	13,910	...	1,197	19	351	23,862
Philadelphia, Pa.....	126	11,311	...	627	138	263	12,221	East North Central.....	77	25,820	...	1,597	49	517	30,845
Detroit, Mich.....	20	2,032	...	186	17	66	3,944	West North Central.....	11	3,747	...	281	2	113	5,660
San Francisco-Oakland, Calif.....	28	3,160	...	207	36	75	4,488	South Atlantic.....	18	6,152	...	422	11	162	9,229
Pittsburgh, Pa.....	241	19,291	...	672	287	336	13,086	East South Central.....	6	1,952	...	106	5	54	2,003
St. Louis, Mo.....	16	1,457	...	108	15	39	2,029	West South Central.....	8	2,798	...	151	10	76	2,605
Cleveland, Ohio.....	13	1,086	...	114	5	45	2,349	Mountain.....	16	5,361	...	278	...	105	5,419
Baltimore, Md.....	13	1,090	...	88	8	36	1,383	Pacific.....	38	12,972	...	749	15	240	18,097
Minneapolis-St. Paul, Minn.	15	2,119	...	127	12	58	3,251	14 metro. areas, total.	107	35,119	17.2	2,556	50	766	50,449
Buffalo, N. Y.....	22	2,336	...	243	20	84	5,394	New York-Northeastern New Jersey.....	35	11,393	...	987	17	271	18,836
Other metro. areas.....	7	718	...	107	3	39	2,170	Chicago, Ill.....	26	8,822	...	524	15	142	10,094
Wines, distilled spirits, total.....	1,444	2,390,797	9.3	116,768	596	28,707	2,281,674	Los Angeles, Calif.....	6	2,196	...	130	1	39	3,112
\$5,000,000 and Over								Philadelphia, Pa.....	4	1,101	...	105	...	27	1,987
United States, total...	98	900,233	8.0	38,249	8	7,928	736,840	Detroit, Mich.....	4	946	...	79	3	30	1,762
Middle Atlantic.....	33	372,324	...	17,686	...	3,675	336,161	San Francisco-Oakland, Calif.....	11	3,671	...	169	7	54	3,679
East North Central.....	17	145,780	...	6,626	...	1,569	130,017	St. Louis, Mo.....	8	2,567	...	227	2	89	4,743
West North Central.....	8	67,714	...	2,214	...	420	43,098	Washington, D. C.....	4	1,173	...	55	1	22	1,325
South Atlantic.....	11	86,952	...	2,314	...	441	43,419	Cleveland, Ohio.....	5	1,680	...	141	3	44	2,572
West South Central.....	12	82,766	...	2,099	...	433	36,250	Other metro. areas.....	5	1,570	...	139	1	48	2,339
Pacific.....	11	109,477	...	5,939	...	1,167	115,909	Under \$200,000							
Other divisions.....	6	35,220	...	1,371	...	223	31,986	United States, total...	309	27,241	21.6	2,567	202	994	52,574
14 metro. areas.....	68	699,388	8.6	32,718	7	6,850	634,893	New England.....	10	643	...	66	3	26	1,367
\$1,000,000--\$4,999,999								Middle Atlantic.....	85	6,155	...	762	39	279	14,697
United States, total...	551	1,198,717	9.2	59,416	170	14,651	1,155,019	East North Central.....	88	8,313	...	675	60	281	13,881
New England.....	58	127,460	...	7,857	7	1,904	151,537	West North Central.....	10	464	...	49	5	21	960
Middle Atlantic.....	83	197,042	...	12,862	15	3,009	255,352	South Atlantic.....	22	1,939	...	121	17	71	2,592
East North Central.....	111	226,320	...	10,312	38	2,703	197,554	East South Central.....	5	342	...	47	3	14	1,059
West North Central.....	52	107,092	...	4,793	19	1,307	89,923	West South Central.....	5	532	...	24	1	10	426
South Atlantic.....	73	168,024	...	7,423	30	1,703	145,741	Mountain.....	13	1,362	...	72	9	38	2,006
								Pacific.....	71	7,491	...	751	65	249	15,606

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)	(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
BEER, WINES, DISTILLED SPIRITS—Continued								DRUGS, CHEMICALS—Con.							
Wines, distilled spirits—Continued								Proprietary medicines, toiletries—Con.							
Under \$200,000—Con.								\$5,000,000 and Over—Con.							
14 metro. areas, total..	181	15,731	23.4	1,628	115	585	32,952	14 metro. areas.....	4	36,119	34.9	4,099	...	1,040	92,467
New York-Northeastern								\$1,000,000—\$4,999,999							
New Jersey.....	67	4,916	...	655	27	237	12,485	United States, total...	32	66,363	34.5	8,853	6	2,473	168,339
Chicago, Ill.....	22	1,874	...	183	14	75	3,879	Middle Atlantic.....	13	26,169	...	4,397	1	1,421	81,909
Los Angeles, Calif.....	9	1,134	...	81	9	27	1,688	East North Central.....	8	18,422	...	2,439	3	508	46,922
Philadelphia, Pa.....	7	395	...	49	2	11	1,031	Pacific.....	8	17,500	...	1,568	2	404	30,234
Detroit, Mich.....	8	796	...	45	8	14	891	Other divisions.....	3	4,272	...	449	...	140	9,274
Boston, Mass.....	5	309	...	36	2	10	740	14 metro. areas.....	29	61,115	35.1	8,427	4	2,347	160,209
San Francisco-Oakland, Calif.....	34	3,582	...	396	30	128	8,298	\$500,000—\$999,999							
St. Louis, Mo.....	4	293	...	29	2	9	505	United States, total...	46	31,617	23.7	3,727	21	951	68,873
Cleveland, Ohio.....	17	1,673	...	116	12	55	2,602	New England.....	4	2,584	...	185	3	63	3,390
Baltimore, Md.....	3	352	...	8	5	3	120	Middle Atlantic.....	19	13,704	...	2,468	6	574	43,518
Other metro. areas.....	5	407	...	30	4	16	713	East North Central.....	8	6,086	...	472	5	119	9,880
DRUGS, CHEMICALS, ALLIED PRODUCTS								South Atlantic.....	3	1,956	...	137	...	46	2,888
Drugs (general line), total.....	303	848,870	11.9	65,836	37	22,127	1,251,532	West South Central.....	5	3,114	...	187	4	69	3,834
\$5,000,000 and Over								Pacific.....	3	1,613	...	122	1	35	2,572
United States, total.....	42	312,072	12.0	24,736	...	7,969	462,231	Other divisions.....	4	2,560	...	156	2	45	2,791
Middle Atlantic.....	12	91,352	...	6,834	...	2,072	128,280	14 metro. areas, total..	27	19,330	31.6	2,932	10	692	53,116
East North Central.....	10	73,152	...	5,131	...	1,734	105,831	New York-Northeastern New Jersey.....	15	11,066	...	2,340	1	523	41,128
West North Central.....	6	39,270	...	3,148	...	1,150	59,750	Chicago, Ill.....	3	2,479	...	225	2	44	5,355
Pacific.....	7	63,707	...	5,109	...	1,586	98,748	Other metro. areas.....	9	5,785	...	367	7	125	6,633
Other divisions.....	7	44,571	...	3,814	...	1,427	69,622	\$200,000—\$499,999							
14 metro. areas.....	28	222,870	11.7	17,675	...	5,590	334,560	United States, total...	112	35,404	24.0	4,117	69	1,469	89,383
\$1,000,000—\$4,999,999								Middle Atlantic.....	44	13,243	...	1,803	16	636	41,557
United States, total....	211	504,327	11.8	38,559	25	13,197	743,152	East North Central.....	17	5,698	...	725	13	205	15,567
New England.....	17	38,030	...	3,056	...	1,053	55,055	West North Central.....	7	2,456	...	336	3	126	6,360
Middle Atlantic.....	28	70,915	...	5,182	4	1,737	98,611	South Atlantic.....	5	2,136	...	153	8	92	3,100
East North Central.....	32	81,195	...	6,306	7	2,106	123,952	East South Central.....	5	1,756	...	166	2	140	3,140
West North Central.....	18	44,550	...	3,594	2	1,303	70,273	West South Central.....	12	3,571	...	334	11	121	7,597
South Atlantic.....	47	108,405	...	8,176	5	2,662	152,770	Pacific.....	13	4,271	...	391	12	133	8,054
East South Central.....	17	40,330	...	3,174	4	1,140	60,251	Other divisions.....	7	2,273	...	209	4	74	4,008
West South Central.....	26	62,940	...	4,789	1	1,763	97,773	14 metro. areas, total..	63	19,807	29.0	2,683	35	904	61,512
Mountain.....	14	26,407	...	1,983	2	701	38,263	New York-Northeastern New Jersey.....	35	10,472	...	1,559	14	529	36,846
Pacific.....	12	31,555	...	2,299	...	732	45,904	Chicago, Ill.....	8	2,764	...	468	4	130	11,752
14 metro. areas, total..	37	98,531	11.5	7,483	12	2,481	145,910	Los Angeles, Calif.....	3	1,047	...	101	5	44	2,008
New York-Northeastern New Jersey.....	9	23,190	...	1,744	2	610	35,285	Detroit, Mich.....	3	812	...	31	6	12	891
Chicago, Ill.....	5	16,658	...	1,254	4	414	25,778	San Francisco-Oakland, Calif.....	4	1,172	...	159	1	46	3,168
Philadelphia, Pa.....	3	7,028	...	554	...	178	11,520	Other metro. areas.....	10	3,540	...	365	5	143	6,847
Washington, D. C.....	3	9,199	...	677	...	216	11,296	Under \$200,000							
Baltimore, Md.....	4	9,416	...	795	5	253	13,139	United States, total...	590	33,433	26.4	3,813	450	1,739	80,342
Other metro. areas.....	13	33,040	...	2,459	1	810	48,892	New England.....	28	1,749	...	185	22	93	3,525
\$500,000—\$999,999								Middle Atlantic.....	190	11,255	...	1,546	105	639	32,998
United States, total....	37	28,257	12.1	2,237	4	835	40,526	East North Central.....	132	7,262	...	934	104	390	19,678
New England.....	4	3,095	...	250	1	110	4,768	West North Central.....	49	2,454	...	264	36	154	5,364
Middle Atlantic.....	10	7,390	...	644	2	220	11,625	South Atlantic.....	2	2,880	...	235	44	127	4,455
East North Central.....	5	3,805	...	311	...	129	5,697	East South Central.....	21	1,020	...	109	16	51	2,130
West North Central.....	3	2,363	...	180	...	61	3,036	West South Central.....	42	2,801	...	143	50	75	2,912
South Atlantic.....	6	4,435	...	353	...	116	6,303	Mountain.....	11	479	...	37	8	21	652
West South Central.....	6	4,945	...	322	1	141	5,984	Pacific.....	69	3,533	...	360	65	189	8,630
Other divisions.....	3	2,284	...	177	...	58	3,113	14 metro. areas, total..	349	19,010	30.7	2,552	232	1,109	54,890
14 metro. areas.....	9	6,668	11.3	454	2	159	8,004	New York-Northeastern New Jersey.....	145	8,613	...	1,230	76	491	26,419
Under \$500,000								Chicago, Ill.....	52	3,125	...	470	36	186	10,266
United States, total....	13	4,214	11.9	304	8	126	5,623	Los Angeles, Calif.....	44	1,996	...	266	38	151	6,672
Middle Atlantic.....	9	3,043	...	204	5	82	3,909	Philadelphia, Pa.....	15	1,196	...	144	12	52	2,864
Other divisions.....	4	1,171	...	100	3	44	1,714	Detroit, Mich.....	17	973	...	48	14	30	966
14 metro. areas.....	7	2,423	10.1	138	5	51	2,646	Boston, Mass.....	4	168	...	26	4	8	306
Proprietary medicines, toiletries, total....	784	202,936	29.8	24,609	546	7,672	499,404	San Francisco-Oakland, Calif.....	7	366	...	29	8	19	657
\$5,000,000 and Over								Pittsburgh, Pa.....	5	97	...	20	2	16	513
United States.....	4	36,119	34.9	4,099	...	1,040	92,467	St. Louis, Mo.....	13	617	...	66	11	33	1,344
								Washington, D. C.....	3	119	...	19	5	10	290
								Cleveland, Ohio.....	11	488	...	72	10	20	1,177
								Baltimore, Md.....	8	538	...	39	9	26	781
								Minneapolis-St. Paul, Minn.	15	573	...	71	6	36	1,313
								Buffalo, N. Y.....	7	341	...	52	1	31	1,322

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

2.25

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
	(Number)	(Thousands dollars)		(Thousands dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousands dollars)		(Thousands dollars)	(Number)	(Number)	(Dollars)
DRUGS, CHEMICALS—Con.								DRUGS, CHEMICALS—Con.							
Retailer cooperatives—specialty lines.....	17	6,551	9.3	374	1	138	7,154	Industrial chemicals, total.....	965	535,080	14.5	40,338	432	9,661	731,166
Drug sundries, total..	1,012	271,976	18.5	19,708	755	6,409	378,411	\$5,000,000 and Over							
\$1,000,000 and Over								United States, total...	17	154,748	9.3	8,348	3	1,215	148,815
United States, total....	26	133,143	17.7	6,180	8	1,615	119,784	Middle Atlantic.....	10	100,171	...	6,058	...	1,208	101,657
Middle Atlantic.....	9	22,823	...	2,870	...	646	50,804	Pacific.....	4	27,421	...	1,914	...	512	37,044
East North Central.....	5	86,633	...	2,194	2	573	40,904	Other divisions.....	3	27,356	...	576	...	95	10,385
Pacific.....	5	7,462	...	462	3	133	9,231	14 metro. areas.....	13	121,140	10.4	7,445	3	1,615	128,731
Other divisions.....	7	16,225	...	954	3	263	18,845	\$1,000,000—\$4,999,999							
14 metro. areas.....	17	118,927	17.9	4,899	4	1,246	93,772	United States, total....	106	213,968	14.3	15,649	17	3,439	283,733
\$500,000—\$999,999								New England.....	15	24,622	...	1,296	...	303	26,233
United States, total....	51	35,361	20.7	4,002	20	1,211	72,883	Middle Atlantic.....	49	99,928	...	7,961	...	1,433	138,364
Middle Atlantic.....	20	13,526	...	1,630	5	425	28,990	East North Central.....	18	38,449	...	2,863	...	710	34,162
East North Central.....	11	7,976	...	1,035	5	365	17,900	West North Central.....	5	10,424	...	937	...	281	19,468
West North Central.....	3	2,400	...	218	1	59	3,720	South Atlantic.....	6	14,430	...	406	...	111	8,284
South Atlantic.....	3	1,939	...	172	...	68	2,990	West South Central.....	5	6,465	...	503	...	162	8,604
West South Central.....	3	1,649	...	98	2	44	1,964	Pacific.....	5	14,360	...	1,098	...	275	25,250
Pacific.....	8	5,806	...	610	7	167	11,826	Other divisions.....	3	5,492	...	585	...	164	9,728
Other divisions.....	3	2,065	...	239	...	83	3,493	14 metro. areas, total.	72	156,068	14.7	11,856	14	2,352	213,203
14 metro. areas, total..	32	22,990	21.0	2,557	8	698	46,108	New York-Northeastern New Jersey.....	42	83,785	...	6,954	9	1,209	120,394
New York-Northeastern New Jersey.....	13	9,305	...	1,085	1	285	19,252	Chicago, Ill.....	9	20,513	...	1,332	5	329	25,436
Chicago, Ill.....	5	3,419	...	394	...	126	6,737	Philadelphia, Pa.....	4	10,503	...	571	...	145	10,079
Philadelphia, Pa.....	3	1,965	...	342	1	76	6,708	Detroit, Mich.....	3	8,568	...	856	...	157	14,288
San Francisco-Oakland, Calif.....	3	2,445	...	299	1	73	5,922	Boston, Mass.....	6	11,966	...	986	...	151	9,169
Other metro. areas.....	8	5,856	...	437	5	138	7,489	Other metro. areas.....	8	20,733	...	1,597	...	361	33,237
\$200,000—\$499,999								United States, total....	107	74,833	18.5	6,870	16	1,619	122,552
United States, total....	172	53,454	17.0	4,737	140	1,556	88,136	New England.....	12	8,578	...	811	4	127	13,431
New England.....	9	3,003	...	278	5	103	5,295	Middle Atlantic.....	37	26,117	...	2,333	6	463	38,170
Middle Atlantic.....	64	19,259	...	1,823	43	597	34,169	East North Central.....	13	8,126	...	727	2	183	14,549
East North Central.....	28	8,650	...	836	25	250	14,803	West North Central.....	13	9,015	...	1,025	1	276	19,537
West North Central.....	12	3,681	...	412	5	114	7,079	South Atlantic.....	8	6,019	...	686	1	169	11,370
South Atlantic.....	12	3,501	...	294	8	109	5,696	East South Central.....	3	(x)	...	(x)	1	(x)	(x)
West South Central.....	27	8,850	...	582	36	229	11,409	West South Central.....	2	6,305	...	(x)	...	(x)	(x)
Pacific.....	14	4,268	...	340	9	114	6,335	Mountain.....	2	(x)	...	(x)	...	(x)	(x)
Other divisions.....	6	2,242	...	172	9	80	3,350	Pacific.....	10	7,022	...	568	1	200	12,761
14 metro. areas, total..	95	29,540	18.3	2,659	71	776	49,217	14 metro. areas, total.	63	44,543	18.8	4,097	12	847	71,535
New York-Northeastern New Jersey.....	52	15,491	...	1,304	40	386	23,988	New York-Northeastern New Jersey.....	32	22,426	...	1,940	6	376	31,778
Chicago, Ill.....	13	4,311	...	374	16	108	6,868	Chicago, Ill.....	4	2,387	...	173	...	27	2,739
Los Angeles, Calif.....	6	1,926	...	378	3	72	3,188	Los Angeles, Calif.....	3	2,390	...	223	...	92	5,422
Philadelphia, Pa.....	4	1,338	...	102	3	33	1,818	Boston, Mass.....	7	5,278	...	547	4	74	9,175
Boston, Mass.....	3	999	...	88	2	26	1,694	Calif.....	5	3,325	...	313	1	72	6,016
San Francisco-Oakland, Calif.....	4	1,174	...	54	3	19	1,097	Minneapolis-St. Paul, Minn.....	3	2,269	...	272	1	57	4,778
St. Louis, Mo.....	3	1,028	...	125	...	28	1,791	Other metro. areas.....	9	6,468	...	629	...	149	11,627
Buffalo, N. Y.....	3	1,109	...	170	...	54	3,816	\$200,000—\$499,999							
Other metro. areas.....	7	2,161	...	244	4	55	4,419	United States, total....	174	55,502	17.4	4,935	62	1,250	88,823
Under \$200,000								New England.....	14	4,958	...	418	5	100	7,224
United States, total....	763	50,018	20.8	4,789	587	2,027	97,608	Middle Atlantic.....	22	25,033	...	2,268	31	499	38,064
New England.....	38	2,598	...	348	16	146	6,724	East North Central.....	12	7,243	...	679	8	183	13,725
Middle Atlantic.....	255	15,964	...	1,651	188	676	32,756	West North Central.....	13	4,670	...	557	1	153	9,863
East North Central.....	135	8,956	...	1,014	93	398	20,149	South Atlantic.....	12	3,438	...	346	...	93	6,501
West North Central.....	52	3,516	...	313	38	125	6,633	West South Central.....	19	5,788	...	365	9	138	8,026
South Atlantic.....	52	3,689	...	339	42	169	6,261	Pacific.....	8	2,578	...	165	6	39	2,818
East South Central.....	27	1,653	...	121	34	53	2,449	Other divisions.....	6	1,794	...	137	2	45	2,602
West South Central.....	77	5,485	...	341	70	167	7,437	14 metro. areas, total.	97	31,210	18.1	2,838	34	643	49,891
Mountain.....	16	1,458	...	93	12	45	1,918	New York-Northeastern New Jersey.....	58	17,926	...	1,604	21	327	26,911
Pacific.....	111	6,699	...	569	94	248	13,281	Chicago, Ill.....	8	2,789	...	222	1	54	5,346
14 metro. areas, total..	441	27,309	22.7	2,902	330	1,151	58,150	Los Angeles, Calif.....	4	1,150	...	73	2	21	1,370
New York-Northeastern New Jersey.....	196	11,903	...	1,189	143	466	23,571	Philadelphia, Pa.....	6	2,306	...	251	2	45	4,072
Chicago, Ill.....	44	2,886	...	379	31	130	7,616	Boston, Mass.....	5	1,617	...	130	4	30	2,205
Los Angeles, Calif.....	64	3,195	...	320	51	139	7,371	Pittsburgh, Pa.....	4	1,257	...	134	1	49	2,079
Philadelphia, Pa.....	26	1,745	...	176	28	84	3,488	Other metro. areas.....	12	4,165	...	424	3	117	7,908
Detroit, Mich.....	16	1,200	...	107	10	42	2,066	Under \$200,000							
Boston, Mass.....	18	1,057	...	171	7	68	3,261	United States, total....	561	36,029	25.3	4,336	334	1,538	87,242
San Francisco-Oakland, Calif.....	21	1,719	...	152	19	60	2,950	New England.....	44	2,181	...	257	26	92	4,863
Pittsburgh, Pa.....	7	594	...	64	6	25	1,065	Middle Atlantic.....	232	15,374	...	2,105	131	686	42,304
St. Louis, Mo.....	12	439	...	68	6	29	1,565	East North Central.....	87	5,105	...	629	53	234	11,898
Washington, D. C.....	3	228	...	22	2	7	373	West North Central.....	32	2,885	...	262	18	81	9,023
Cleveland, Ohio.....	13	1,124	...	145	4	7	2,723	South Atlantic.....	50	4,001	...	431	27	169	9,408
Baltimore, Md.....	5	419	...	20	4	13	452	East South Central.....	11	730	...	82	7	33	1,561
Minneapolis-St. Paul, Minn.....	10	462	...	46	10	13	851	West South Central.....	34	2,546	...	188	24	95	4,203
Buffalo, N. Y.....	6	328	...	43	3	21	798	Mountain.....	7	327	...	17	6	8	315
								Pacific.....	64	3,880	...	365	42	140	7,807

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALESA, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
DRUGS, CHEMICALS—Conc.															
Industrial chemicals—Continued								Paints, varnishes—Continued							
Under \$200,000—Conc.								Under \$200,000							
14 metro. areas, total...	342	21,618	26.7	2,869	203	967	57,110	United States, total...	952	70,196	23.2	7,765	652	2,833	151,059
New York-Northeastern New Jersey.....	183	11,466	...	1,687	106	561	33,245	New England.....	53	4,551	...	599	22	213	11,251
Chicago, Ill.....	31	1,888	...	327	19	110	6,256	Middle Atlantic.....	276	20,556	...	2,117	186	773	39,990
Los Angeles, Calif.....	32	1,733	...	148	25	61	3,612	West North Central.....	246	18,037	...	2,377	150	747	40,945
Philadelphia, Pa.....	20	1,714	...	147	10	39	3,168	West North Central.....	68	4,974	...	478	58	210	9,410
Detroit, Mich.....	7	282	...	37	3	12	829	South Atlantic.....	70	5,590	...	655	48	231	12,509
Boston, Mass.....	16	1,036	...	143	11	40	2,634	East South Central.....	34	2,338	...	290	15	127	5,595
San Francisco-Oakland, Calif.....	8	339	...	38	5	16	751	West South Central.....	53	3,896	...	398	41	163	8,475
Pittsburgh, Pa.....	4	449	...	34	3	13	711	Mountain.....	21	1,743	...	203	14	77	4,296
St. Louis, Mo.....	14	997	...	117	6	42	2,163	Pacific.....	131	8,511	...	848	118	288	18,588
Washington, D. C.....	4	488	...	39	4	11	862	14 metro. areas, total...	495	37,533	22.7	4,070	337	1,385	78,939
Cleveland, Ohio.....	12	598	...	46	7	28	945	New York-Northeastern New Jersey.....	156	11,770	...	1,120	104	396	21,161
Baltimore, Md.....	4	251	...	17	1	9	348	Chicago, Ill.....	82	6,056	...	837	44	253	14,819
Minneapolis-St. Paul, Minn.....	3	87	...	8	3	1	50	Los Angeles, Calif.....	41	3,045	...	324	35	111	7,969
Buffalo, N. Y.....	4	330	...	81	...	24	1,536	Philadelphia, Pa.....	37	2,773	...	313	28	108	5,782
Paints, varnishes, total.....	1,267	220,436	22.6	27,856	741	8,505	519,814	Detroit, Mich.....	26	2,260	...	244	19	83	5,792
\$1,000,000 and Over								Boston, Mass.....	18	1,717	...	217	3	77	4,316
United States, total....	25	39,979	20.0	5,346	...	1,383	98,208	San Francisco-Oakland, Calif.....	33	2,368	...	218	32	66	4,333
Middle Atlantic.....	8	11,002	...	914	...	191	17,361	Pittsburgh, Pa.....	10	779	...	80	6	30	1,461
East North Central.....	5	9,257	...	2,023	...	508	33,993	St. Louis, Mo.....	15	978	...	81	13	39	1,590
West North Central.....	4	6,288	...	647	...	211	12,432	Washington, D. C.....	7	771	...	72	3	26	1,369
South Atlantic.....	5	5,656	...	710	...	142	12,485	Cleveland, Ohio.....	28	1,736	...	208	13	67	3,675
Other divisions.....	3	7,776	...	1,052	...	331	21,937	Cincinnati, Ohio.....	13	1,064	...	110	12	38	1,832
14 metro. areas.....	11	15,799	17.0	2,009	...	447	35,572	Baltimore, Md.....	13	1,104	...	104	11	50	1,996
\$500,000—\$999,999								Buffalo, N. Y.....	16	1,112	...	142	11	50	2,844
United States, total....	64	42,731	22.9	5,641	11	1,621	105,840	TOBACCO							
New England.....	5	3,902	...	501	...	136	9,394	Tobacco and products (exc. leaf), total...	2,877	2,490,226	5.2	74,586	2,609	25,877	1,411,956
Middle Atlantic.....	17	11,207	...	1,294	7	398	23,588	\$5,000,000 and Over							
East North Central.....	15	9,661	...	1,511	...	468	30,295	United States, total....	50	378,630	5.2	13,219	9	3,742	227,493
West North Central.....	8	5,275	...	762	...	206	14,245	New England.....	4	29,113	...	1,258	...	397	22,518
South Atlantic.....	6	3,669	...	473	1	117	9,352	Middle Atlantic.....	16	127,634	...	4,588	...	1,279	83,370
West South Central.....	6	4,368	...	507	...	161	9,359	East North Central.....	11	84,338	...	2,511	...	628	44,244
Mountain.....	4	2,796	...	323	3	56	4,356	East North Central.....	3	35,205	...	1,202	...	375	16,987
Other divisions.....	3	1,853	...	270	...	79	5,251	South Atlantic.....	8	59,230	...	2,404	...	705	38,507
14 metro. areas, total...	27	18,536	23.0	2,217	10	632	42,801	Other divisions.....	6	43,106	...	1,256	2	358	21,867
New York-Northeastern New Jersey.....	6	4,080	...	391	7	115	6,851	14 metro. areas, total...	30	238,116	4.4	7,416	7	2,012	124,905
Chicago, Ill.....	5	2,969	...	405	...	155	9,969	New York-Northeastern New Jersey.....	10	88,030	...	2,765	...	772	52,930
Boston, Mass.....	3	2,353	...	299	...	67	5,707	Chicago, Ill.....	5	38,947	...	1,096	...	290	20,571
Cleveland, Ohio.....	3	2,322	...	350	...	100	7,221	Other metro. areas.....	15	111,139	...	3,555	7	950	51,404
Buffalo, N. Y.....	3	2,101	...	201	...	73	4,535	\$1,000,000—\$4,999,999							
Other metro. areas.....	7	4,711	...	571	3	122	9,525	United States, total....	681	1,285,178	4.9	38,035	518	12,588	722,189
\$200,000—\$499,999								New England.....	52	102,444	...	2,544	20	899	47,302
United States, total....	226	67,530	23.2	9,104	78	2,668	164,707	Middle Atlantic.....	176	335,680	...	8,914	169	2,915	167,572
New England.....	20	6,103	...	988	...	325	18,185	East North Central.....	154	294,453	...	10,394	106	3,120	194,400
Middle Atlantic.....	60	18,592	...	2,395	26	682	41,986	West North Central.....	51	96,998	...	4,715	43	1,468	42,751
East North Central.....	69	20,227	...	2,787	21	795	50,906	South Atlantic.....	69	131,384	...	4,165	44	1,432	76,320
West North Central.....	20	6,454	...	1,146	5	317	19,315	East South Central.....	32	64,747	...	1,810	26	706	34,047
South Atlantic.....	20	6,319	...	683	6	203	13,239	West South Central.....	54	97,633	...	2,593	29	941	53,742
East South Central.....	5	1,205	...	138	...	38	1,748	Mountain.....	17	33,622	...	1,137	8	479	22,667
West South Central.....	11	2,990	...	304	...	110	6,508	Pacific.....	76	134,817	...	3,766	73	1,148	73,408
Mountain.....	5	1,407	...	203	2	78	4,450	14 metro. areas, total...	256	533,783	4.3	14,438	243	4,267	269,849
Pacific.....	16	4,233	...	460	13	120	8,370	New York-Northeastern New Jersey.....	80	163,635	...	3,609	76	1,034	66,960
14 metro. areas, total...	111	33,226	22.9	4,358	47	1,211	80,662	Chicago, Ill.....	35	67,951	...	2,185	23	589	44,333
New York-Northeastern New Jersey.....	36	10,925	...	1,289	16	384	23,872	Los Angeles, Calif.....	19	34,168	...	731	21	352	14,027
Chicago, Ill.....	15	4,587	...	596	6	173	12,520	Philadelphia, Pa.....	23	41,704	...	1,111	33	418	18,928
Los Angeles, Calif.....	10	2,564	...	330	6	86	5,901	Detroit, Mich.....	14	34,482	...	1,221	15	232	23,343
Philadelphia, Pa.....	9	913	...	166	1	58	3,335	Boston, Mass.....	11	27,281	...	545	5	183	9,269
Detroit, Mich.....	6	1,895	...	253	3	66	4,217	San Francisco-Oakland, Calif.....	15	31,031	...	857	22	229	16,520
San Francisco-Oakland, Calif.....	3	816	...	33	6	9	719	Pittsburgh, Pa.....	10	20,327	...	784	11	239	15,514
Pittsburgh, Pa.....	4	1,352	...	245	2	61	4,008	St. Louis, Mo.....	8	19,630	...	540	1	178	10,290
St. Louis, Mo.....	4	1,460	...	321	...	77	4,605	Washington, D. C.....	5	14,112	...	495	6	146	8,471
Cleveland, Ohio.....	10	2,592	...	352	1	91	6,500	Cleveland, Ohio.....	12	27,441	...	1,011	12	249	17,346
Baltimore, Md.....	7	2,513	...	216	3	78	4,524	Cincinnati, Ohio.....	7	21,281	...	556	7	173	9,656
Minneapolis-St. Paul, Minn.....	7	2,182	...	291	2	106	7,726	Baltimore, Md.....	7	12,887	...	289	4	112	5,360
Other metro. areas.....	6	1,827	...	186	1	53	2,715	Buffalo, N. Y.....	8	17,853	...	504	7	160	9,832

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15					
						Em- ployees	Pay roll							Em- ployees	Pay roll				
(Number)	(Thousand dollars)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)				
TOBACCO—Continued								DRY GOODS, APPAREL											
Tobacco and products (exc. leaf)—Con.								Clothing, furnishings (general line), total											
\$500,000—\$999,999								\$1,000,000 and Over											
United States, total....	688	487,449	5.4	14,275	594	5,467	277,780	United States, total....	35	74,602	12.4	5,712	29	1,357	103,553				
New England.....	77	53,450	...	1,539	38	590	29,869	New England.....	4	11,937	...	925	2	234	10,047				
Middle Atlantic.....	129	92,849	...	2,499	117	937	49,042	Middle Atlantic.....	13	29,485	...	2,029	13	385	39,180				
East North Central.....	168	120,405	...	3,727	142	1,333	69,635	East North Central.....	6	14,367	...	1,172	3	332	20,535				
West North Central.....	83	58,861	...	1,864	76	721	36,061	East South Central.....	4	7,222	...	381	7	105	7,505				
South Atlantic.....	76	53,982	...	1,728	72	678	33,904	Other divisions.....	8	11,591	...	1,205	4	301	23,286				
East South Central.....	23	16,550	...	480	29	227	9,229	14 metro. areas.....	22	47,007	13.2	3,710	18	785	64,029				
West South Central.....	63	43,501	...	1,097	53	482	21,622	\$500,000—\$999,999											
Mountain.....	28	18,205	...	515	20	204	10,351	United States, total....	53	35,397	13.4	2,663	37	754	49,099				
Pacific.....	41	29,646	...	826	47	295	18,067	Middle Atlantic.....	15	9,536	...	932	9	211	14,322				
14 metro. areas, total..	174	124,752	4.5	3,118	174	1,168	62,731	East North Central.....	4	2,639	...	135	7	30	2,869				
New York-Northeastern New Jersey.....	48	33,515	...	697	47	246	14,011	West North Central.....	4	2,320	...	258	...	84	5,297				
Chicago, Ill.....	28	20,409	...	487	31	179	9,500	South Atlantic.....	6	5,323	...	454	9	123	8,511				
Los Angeles, Calif.....	8	6,096	...	176	8	71	4,475	East South Central.....	7	4,372	...	235	5	74	3,744				
Philadelphia, Pa.....	13	9,907	...	250	13	102	4,498	West South Central.....	7	5,374	...	409	...	123	7,801				
Detroit, Mich.....	15	10,201	...	260	12	74	4,358	Pacific.....	4	2,863	...	165	2	47	3,388				
Boston, Mass.....	15	10,581	...	383	10	133	7,685	Other divisions.....	4	2,970	...	175	5	62	3,665				
San Francisco-Oakland, Calif.....	6	4,706	...	61	12	23	1,343	14 metro. areas.....	17	11,006	15.5	950	10	254	17,573				
Pittsburgh, Pa.....	5	3,205	...	84	6	35	1,616	\$200,000—\$499,999											
St. Louis, Mo.....	6	4,458	...	145	3	71	3,523	United States, total....	114	35,650	13.5	2,493	118	915	48,834				
Washington, D. C.....	4	2,736	...	81	5	23	1,475	New England.....	9	2,701	...	187	3	49	3,414				
Cleveland, Ohio.....	6	4,601	...	165	7	60	3,212	Middle Atlantic.....	30	9,177	...	543	39	223	11,492				
Baltimore, Md.....	8	5,508	...	161	11	77	3,553	East North Central.....	21	6,680	...	631	14	201	12,239				
Minneapolis-St. Paul, Minn.....	5	3,672	...	72	3	37	1,674	West North Central.....	8	2,708	...	174	6	42	3,435				
Buffalo, N. Y.....	7	5,157	...	96	6	37	1,808	South Atlantic.....	21	7,438	...	519	29	250	10,370				
\$200,000—\$499,999	809	269,415	5.5	7,049	851	3,046	139,652	East South Central.....	11	2,640	...	151	13	58	2,805				
United States, total....	809	269,415	5.5	7,049	851	3,046	139,652	West South Central.....	9	2,740	...	200	5	68	3,439				
New England.....	71	22,889	...	589	56	253	11,187	Other divisions.....	5	1,566	...	88	9	24	1,640				
Middle Atlantic.....	222	74,086	...	1,846	248	768	34,124	14 metro. areas, total..	49	15,458	13.9	1,011	58	343	20,137				
East North Central.....	132	44,405	...	1,246	135	523	24,760	New York-Northeastern New Jersey.....	17	5,349	...	354	20	153	7,824				
West North Central.....	72	23,141	...	716	70	309	14,079	Chicago, Ill.....	5	1,735	...	165	5	51	2,875				
South Atlantic.....	77	24,902	...	661	91	311	14,370	Los Angeles, Calif.....	3	994	...	40	7	11	713				
East South Central.....	39	14,228	...	332	50	172	6,932	Philadelphia, Pa.....	4	1,166	...	34	10	18	735				
West South Central.....	104	34,683	...	868	108	404	17,225	Boston, Mass.....	6	1,848	...	156	1	36	2,800				
Mountain.....	29	10,340	...	304	23	127	6,181	Pittsburgh, Pa.....	3	875	...	49	4	14	923				
Pacific.....	63	20,741	...	487	70	179	10,794	St. Louis, Mo.....	4	1,213	...	98	...	21	2,060				
14 metro. areas, total..	223	73,608	4.7	1,671	262	676	33,297	Other metro. areas.....	7	2,278	...	115	11	39	2,207				
New York-Northeastern New Jersey.....	69	23,472	...	425	89	155	8,373	Under \$200,000											
Chicago, Ill.....	16	5,131	...	179	19	59	3,335	United States, total....	136	14,907	14.1	943	146	405	19,241				
Los Angeles, Calif.....	10	3,240	...	54	12	25	1,523	New England.....	8	938	...	45	6	21	865				
Philadelphia, Pa.....	29	9,153	...	218	39	100	4,188	Middle Atlantic.....	71	6,874	...	431	75	170	8,675				
Detroit, Mich.....	11	4,007	...	57	17	23	1,187	East North Central.....	20	2,296	...	187	22	80	3,514				
Boston, Mass.....	18	5,892	...	177	14	71	3,431	West North Central.....	5	679	...	55	3	23	1,104				
San Francisco-Oakland, Calif.....	11	3,390	...	69	16	28	1,267	South Atlantic.....	11	1,429	...	71	14	36	1,605				
Pittsburgh, Pa.....	20	7,109	...	213	20	94	4,179	East South Central.....	9	1,185	...	61	13	36	1,408				
St. Louis, Mo.....	7	1,859	...	38	6	17	763	West South Central.....	8	1,085	...	74	8	32	1,683				
Cleveland, Ohio.....	7	2,368	...	36	6	17	725	Other divisions.....	4	421	...	19	5	7	387				
Baltimore, Md.....	9	2,867	...	73	11	31	1,448	14 metro. areas, total..	87	8,789	16.3	627	94	248	21,341				
Buffalo, N. Y.....	9	3,142	...	64	8	24	1,090	New York-Northeastern New Jersey.....	50	4,322	...	328	52	122	6,736				
Other metro. areas.....	7	1,978	...	68	5	32	1,788	Chicago, Ill.....	8	885	...	106	10	42	2,002				
Under \$200,000	649	69,554	7.2	2,008	637	1,034	44,842	Philadelphia, Pa.....	14	1,739	...	64	18	28	1,168				
United States, total....	649	69,554	7.2	2,008	637	1,034	44,842	Boston, Mass.....	3	264	...	25	2	11	672				
New England.....	58	5,853	...	135	51	74	2,873	St. Louis, Mo.....	3	447	...	47	...	19	883				
Middle Atlantic.....	213	21,568	...	488	239	271	12,301	Baltimore, Md.....	3	396	...	13	6	5	250				
East North Central.....	110	12,289	...	508	102	210	9,052	Other metro. areas.....	6	736	...	44	6	21	830				
West North Central.....	61	6,590	...	222	56	122	4,905	Men's, boys' clothing furnishings, total..	1,410	391,835	14.3	29,089	1,226	7,913	543,842				
South Atlantic.....	64	7,730	...	220	55	119	4,856	United States, total....	65	156,783	13.0	11,773	14	2,684	212,018				
East South Central.....	15	1,698	...	35	15	29	975	Middle Atlantic.....	47	123,030	...	9,337	14	2,081	164,730				
West South Central.....	63	6,780	...	174	54	106	4,072	East North Central.....	9	17,238	...	1,222	...	353	27,714				
Mountain.....	23	2,874	...	95	23	41	2,349	Other divisions.....	9	16,515	...	1,214	...	250	19,574				
Pacific.....	42	4,372	...	131	42	62	3,459	14 metro. areas, total..	57	139,637	12.9	10,489	14	2,384	186,549				
14 metro. areas, total..	242	23,894	6.8	696	256	331	16,000	New York-Northeastern New Jersey.....	40	111,146	...	8,294	11	1,871	147,900				
New York-Northeastern New Jersey.....	84	8,019	...	259	89	120	5,975	Chicago, Ill.....	5	10,164	...	712	...	222	167,261				
Chicago, Ill.....	19	1,877	...	145	14	53	2,710	Other metro. areas.....	12	18,327	...	1,483	3	291	22,388				
Los Angeles, Calif.....	15	1,681	...	47	15	23	1,100	See footnotes at end of table.											
Philadelphia, Pa.....	38	3,642	...	78	42	71	2,069												
Detroit, Mich.....	13	1,357	...	27	14	16	711												
Boston, Mass.....	14	1,686	...	38	11	24	884												
Pittsburgh, Pa.....	5	569	...	4	7	2	80												
St. Louis, Mo.....	15	1,687	...	34	15	22	701												
Cleveland, Ohio.....	6	444	...	5	4	3	175												
Baltimore, Md.....	9	915	...	21	10	12	335												
Buffalo, N. Y.....	16	1,663	...	18	18	16	597												
Other metro. areas.....	8	394	...	20	11	9	703												

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALESA, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)
DRY GOODS, APPAREL—Con.								DRY GOODS, APPAREL—Con.							
Men's, boys' clothing, furnishings—Con.								Women's, children's clothing, furnish- ings, total.....							
\$500,000—\$999,999								\$1,000,000 and Over							
United States, total....	102	70,570	15.0	5,592	61	1,356	101,413	United States, total....	76	156,475	15.4	11,778	31	2,244	199,492
New England.....	4	2,894	...	210	...	54	4,439	New England.....	4	11,088	...	641	3	152	12,337
Middle Atlantic.....	45	31,885	...	2,682	33	561	45,487	Middle Atlantic.....	52	108,184	...	8,315	15	1,458	134,792
East North Central.....	23	15,553	...	1,281	7	278	23,150	East North Central.....	12	23,087	...	1,934	6	406	35,260
West North Central.....	8	5,071	...	338	3	57	5,051	Other divisions.....	8	14,116	...	888	7	228	17,103
South Atlantic.....	5	4,193	...	331	2	144	5,261	14 metro. areas, total	68	137,512	15.0	10,824	26	1,999	180,980
East South Central.....	3	1,892	...	104	3	45	1,800	New York-Northeastern New	49	100,902	...	8,151	15	1,432	131,672
West South Central.....	5	2,881	...	296	...	80	5,180	Chicago, Ill.....	8	16,589	...	1,345	6	261	24,498
Pacific.....	8	6,201	...	590	13	137	11,045	Other metro. areas.....	11	20,021	...	1,328	5	306	24,810
14 metro. areas, total..	78	55,000	15.0	4,457	51	1,038	82,083	\$500,000—\$999,999							
New York-Northeastern New	38	26,754	...	2,189	27	449	39,660	United States, total....	121	83,393	15.3	6,854	83	1,552	126,358
Chicago, Ill.....	12	8,373	...	748	1	157	13,346	New England.....	12	7,797	...	653	2	147	11,551
San Francisco-Oakland, Calif.....	6	4,815	...	444	11	118	9,032	Middle Atlantic.....	69	46,740	...	4,204	45	909	80,198
Pittsburgh, Pa.....	4	2,708	...	168	4	80	3,327	East North Central.....	11	8,406	...	613	7	150	10,317
St. Louis, Mo.....	5	3,079	...	242	...	41	4,082	West North Central.....	8	5,199	...	452	6	128	6,686
Cleveland, Ohio.....	3	1,781	...	85	2	18	1,990	South Atlantic.....	6	4,594	...	228	10	56	3,185
Baltimore, Md.....	3	2,401	...	241	2	102	4,045	Pacific.....	11	7,887	...	521	11	116	8,800
Other metro. areas.....	7	5,089	...	337	4	73	6,601	Other divisions.....	4	2,770	...	183	4	46	3,609
\$200,000—\$499,999								14 metro. areas, total	103	70,991	15.2	5,871	67	1,289	108,894
United States, total....	291	92,540	15.3	7,284	235	2,120	140,303	New York-Northeastern New	58	39,263	...	3,754	30	743	71,423
New England.....	20	6,780	...	701	4	193	13,260	Chicago, Ill.....	6	4,332	...	242	5	48	4,062
Middle Atlantic.....	144	45,993	...	3,544	123	958	67,323	Philadelphia, Pa.....	6	4,201	...	240	9	93	4,965
East North Central.....	45	19,085	...	1,454	35	314	22,859	West North Central.....	10	6,663	...	521	2	110	8,967
West North Central.....	21	6,608	...	422	17	144	8,112	San Francisco-Oakland, Calif.	3	3,881	...	258	6	57	4,682
South Atlantic.....	22	6,816	...	604	18	210	10,833	St. Louis, Mo.....	3	1,982	...	107	...	30	1,866
East South Central.....	6	1,809	...	155	4	44	2,975	Other metro. areas.....	15	10,669	...	709	15	208	12,929
West South Central.....	5	1,082	...	40	4	22	828	\$200,000—\$499,999							
Mountain.....	4	1,296	...	88	4	28	1,570	United States, total....	334	108,803	15.4	8,329	283	2,306	156,608
Pacific.....	24	7,071	...	576	26	207	12,503	New England.....	29	9,945	...	865	8	222	15,727
14 metro. areas, total..	228	73,303	15.7	5,837	179	1,651	111,828	Middle Atlantic.....	178	56,896	...	3,923	168	1,060	72,102
New York-Northeastern New	112	35,457	...	2,685	80	677	50,152	East North Central.....	39	12,882	...	961	37	255	18,087
Jersey.....	22	7,740	...	519	15	147	10,728	West North Central.....	25	9,083	...	843	16	264	15,801
Chicago, Ill.....	9	2,794	...	288	9	116	6,695	South Atlantic.....	19	5,861	...	408	19	149	8,199
Los Angeles, Calif.....	13	3,545	...	368	18	103	7,233	East South Central.....	7	2,109	...	104	7	39	1,718
Philadelphia, Pa.....	17	5,869	...	615	4	167	10,122	West South Central.....	4	1,979	...	105	36	2,119	...
San Francisco-Oakland, Calif.....	9	2,635	...	222	7	67	4,605	Mountain.....	4	1,221	...	102	5	24	1,405
Pittsburgh, Pa.....	11	3,588	...	242	16	86	4,704	Pacific.....	27	8,827	...	1,038	19	257	21,398
St. Louis, Mo.....	8	2,276	...	184	8	57	3,599	14 metro. areas, total	275	89,636	15.6	7,036	232	1,887	131,598
Cleveland, Ohio.....	6	1,838	...	178	4	44	3,554	New York-Northeastern New	152	49,003	...	3,528	131	911	64,667
Baltimore, Md.....	11	3,232	...	289	9	110	5,099	Jersey.....	30	9,958	...	804	24	193	14,687
Minneapolis-St. Paul, Minn.	6	1,933	...	81	6	26	1,599	Chicago, Ill.....	11	4,016	...	631	10	149	12,847
Other metro. areas.....	7	2,396	...	166	3	51	3,901	Los Angeles, Calif.....	12	3,432	...	206	18	72	3,878
Under \$200,000								Boston, Mass.....	26	8,736	...	733	8	190	13,225
United States, total....	752	71,942	15.0	4,440	916	1,753	90,108	San Francisco-Oakland, Calif.	5	1,439	...	127	4	37	2,431
New England.....	68	5,024	...	313	47	123	5,549	Pittsburgh, Pa.....	9	2,762	...	150	12	63	2,826
Middle Atlantic.....	531	38,810	...	2,234	506	906	47,857	St. Louis, Mo.....	11	3,882	...	400	2	122	7,356
East North Central.....	138	11,222	...	730	127	254	13,863	Baltimore, Md.....	6	1,637	...	80	10	29	1,684
West North Central.....	35	3,161	...	196	30	80	3,667	Minneapolis-St. Paul, Minn.	8	2,947	...	293	5	90	5,834
South Atlantic.....	25	5,287	...	276	61	112	5,443	Other metro. areas.....	5	1,824	...	84	8	31	2,163
East South Central.....	13	1,811	...	139	20	61	2,753	Under \$200,000							
West South Central.....	24	1,903	...	164	27	72	3,822	United States, total....	855	68,510	17.5	5,047	773	2,002	105,116
Mountain.....	4	294	...	7	4	4	145	New England.....	46	3,910	...	306	30	144	6,533
Pacific.....	62	4,391	...	292	74	141	7,004	Middle Atlantic.....	536	41,252	...	3,120	482	1,143	65,316
14 metro. areas, total..	731	54,972	15.1	3,424	706	1,316	69,591	East North Central.....	86	8,163	...	534	89	235	11,224
New York-Northeastern New	412	29,201	...	1,859	389	686	38,090	West North Central.....	23	2,238	...	208	17	96	3,683
Jersey.....	73	7,082	...	368	64	137	7,254	South Atlantic.....	36	3,632	...	213	38	86	4,207
Chicago, Ill.....	36	2,209	...	100	41	95	4,314	East South Central.....	14	1,023	...	80	6	41	1,635
Los Angeles, Calif.....	10	4,545	...	200	61	95	4,314	West South Central.....	12	1,198	...	87	10	36	1,966
Detroit, Mich.....	12	899	...	51	11	15	1,004	Mountain.....	12	800	...	52	12	23	1,075
Boston, Mass.....	35	2,568	...	216	23	80	3,873	Pacific.....	90	6,294	...	447	89	188	9,477
San Francisco-Oakland, Calif.....	10	1,501	...	162	15	68	2,269	14 metro. areas, total	736	58,937	17.5	4,331	658	1,641	90,427
Pittsburgh, Pa.....	18	1,923	...	85	23	43	1,776	New York-Northeastern New	476	35,864	...	2,837	409	1,012	60,851
St. Louis, Mo.....	15	1,127	...	71	13	27	1,140	Jersey.....	45	4,405	...	397	12	113	6,028
Washington, D. C.....	4	1,461	...	47	2	15	903	Chicago, Ill.....	59	4,072	...	273	59	123	5,609
Cleveland, Ohio.....	16	1,608	...	85	20	31	1,679	Los Angeles, Calif.....	34	2,673	...	136	40	66	2,375
Baltimore, Md.....	31	1,776	...	81	35	32	1,509	Philadelphia, Pa.....	9	1,031	...	59	8	43	1,911
Minneapolis-St. Paul, Minn.	4	904	...	40	8	16	787	Boston, Mass.....	31	2,763	...	191	18	78	3,515
Buffalo, N. Y.....	4	168	...	39	1	14	965	San Francisco-Oakland, Calif.	27	2,108	...	163	28	61	3,522
See footnotes at end of table.								Pittsburgh, Pa.....	8	972	...	42	11	17	805
								St. Louis, Mo.....	12	1,198	...	87	10	36	1,966
								Cleveland, Ohio.....	15	1,224	...	70	18	35	1,491
								Baltimore, Md.....	11	1,543	...	113	9	35	2,177
								Minneapolis-St. Paul, Minn.	8	881	...	43	8	17	885
								Buffalo, N. Y.....	5	603	...	33	3	14	695

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)		(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
DRY GOODS, APPAREL—Con.								DRY GOODS, APPAREL—Con.							
Furs (dressed), fur clothing, total.....	535	152,656	10.8	7,089	517	1,751	141,169	Millinery, millinery supplies—Continued							
\$1,000,000 and Over								\$200,000--\$499,999—Con.							
United States.....	32	57,903	7.9	1,812	18	350	34,495	14 metro. areas, total.	93	29,537	20.0	3,257	75	707	57,577
14 metro. areas.....	32	57,903	7.9	1,812	18	350	34,495	New York-Northeastern New Jersey.....	68	41,929	...	2,415	55	629	44,162
\$500,000--\$999,999								Chicago, Ill.....	9	2,774	...	209	13	70	3,808
United States, total...	44	30,779	11.2	1,680	35	349	34,131	San Francisco-Oakland, Calif.....	3	950	...	167	...	54	3,148
Middle Atlantic.....	34	23,953	...	1,180	27	250	24,912	Other metro. areas.....	13	3,784	...	477	7	154	8,561
East North Central.....	5	3,315	...	271	5	52	4,852	Under \$200,000							
Other divisions.....	5	3,311	...	229	3	47	4,367	United States, total...	329	24,673	21.6	2,594	301	994	48,829
14 metro. areas, total.	41	28,473	11.1	1,542	35	320	31,744	New England.....	10	595	...	53	7	25	971
New York-Northeastern New Jersey.....	30	21,097	...	1,033	25	218	22,350	Middle Atlantic.....	197	15,011	...	1,540	189	577	30,078
Chicago, Ill.....	5	3,315	...	271	5	52	4,852	East North Central.....	49	3,002	...	445	38	155	7,438
Other metro. areas.....	6	4,061	...	238	5	50	4,542	West North Central.....	25	1,986	...	224	20	95	4,058
\$200,000--\$499,999								South Atlantic.....	6	254	...	14	6	8	279
United States, total...	115	35,221	12.4	2,115	96	534	39,666	East South Central.....	3	339	...	15	3	7	289
New England.....	7	2,177	...	126	1	35	2,520	West South Central.....	7	626	...	45	8	29	921
Middle Atlantic.....	73	22,819	...	1,198	54	281	22,691	Mountain.....	7	671	...	72	6	23	1,150
East North Central.....	23	7,087	...	602	25	157	10,370	Pacific.....	25	1,589	...	186	24	75	3,585
Pacific.....	7	1,900	...	84	8	23	1,924	14 metro. areas, total.	286	41,252	21.7	2,280	263	858	43,031
Other divisions.....	5	1,238	...	105	7	38	2,161	New York-Northeastern New Jersey.....	183	13,567	...	1,443	165	525	28,094
14 metro. areas, total.	110	33,918	12.3	2,031	89	502	37,961	Chicago, Ill.....	26	1,977	...	318	20	105	5,192
New York-Northeastern New Jersey.....	71	22,067	...	1,133	52	267	21,587	Los Angeles, Calif.....	14	769	...	107	11	46	2,146
Chicago, Ill.....	19	5,764	...	319	24	74	4,812	Philadelphia, Pa.....	6	709	...	15	31	132	1,124
Boston, Mass.....	7	2,177	...	126	1	35	2,520	Detroit, Mich.....	8	515	...	22	8	11	382
San Francisco-Oakland, Calif.....	3	741	...	29	3	8	755	Boston, Mass.....	8	546	...	50	5	23	921
Other metro. areas.....	10	3,169	...	424	9	118	8,287	San Francisco-Oakland, Calif.....	3	591	...	54	11	23	971
Under \$200,000								Pittsburgh, Pa.....	3	362	...	43	2	16	693
United States, total...	344	28,753	14.2	1,482	368	518	32,877	St. Louis, Mo.....	10	855	...	96	8	11	1,503
New England.....	16	1,510	...	106	8	41	2,420	Cleveland, Ohio.....	6	417	...	36	4	11	692
Middle Atlantic.....	232	18,026	...	729	253	256	15,388	Minneapolis-St. Paul, Minn.	7	576	...	56	6	28	1,141
East North Central.....	52	5,428	...	396	60	126	9,446	Buffalo, N. Y.....	4	242	...	2	5	2	45
West North Central.....	13	1,438	...	95	15	41	2,073	Other metro. areas.....	3	126	...	7	3	3	130
Pacific.....	31	2,351	...	156	32	54	3,550	Shoes, other footwear, total.....	637	247,388	13.4	17,041	516	4,210	294,161
14 metro. areas, total.	334	27,769	13.9	1,368	357	467	30,800	\$1,000,000 and Over							
New York-Northeastern New Jersey.....	218	16,986	...	659	239	217	13,578	United States, total...	59	115,697	12.9	8,330	18	1,734	133,089
Chicago, Ill.....	40	4,195	...	268	49	85	7,006	New England.....	19	47,391	...	3,030	...	550	45,528
Los Angeles, Calif.....	18	1,372	...	107	20	38	2,604	Middle Atlantic.....	19	29,697	...	2,290	6	462	37,579
Philadelphia, Pa.....	8	751	...	37	9	16	842	East North Central.....	9	10,455	...	813	...	250	14,448
Detroit, Mich.....	4	357	...	21	2	7	628	South Atlantic.....	6	9,977	...	290	...	162	10,735
Boston, Mass.....	15	1,472	...	106	7	41	2,420	Other divisions.....	10	18,177	...	1,443	12	340	24,762
San Francisco-Oakland, Calif.....	10	715	...	42	8	12	777	14 metro. areas, total.	41	77,737	12.5	5,344	10	1,032	88,341
Cleveland, Ohio.....	6	487	...	38	8	15	892	New York-Northeastern New Jersey.....	13	18,425	...	1,441	3	262	23,491
Minneapolis-St. Paul, Minn.	8	1,125	...	71	11	28	1,583	Boston, Mass.....	16	38,078	...	2,249	...	390	39,245
Buffalo, N. Y.....	3	152	...	...	4	...	...	Other metro. areas.....	12	21,234	...	1,654	7	386	29,998
Other metro. areas.....	4	157	...	19	...	8	470	\$500,000--\$999,999							
Millinery, millinery supplies, total.....	469	102,360	18.1	9,566	406	2,780	177,655	United States, total...	82	56,020	14.5	4,246	62	1,072	75,747
\$1,000,000 and Over								New England.....	11	6,929	...	539	1	137	8,920
United States.....	9	24,641	13.0	1,424	1	304	30,862	Middle Atlantic.....	21	14,481	...	1,182	18	237	18,982
14 metro. areas.....	9	24,641	13.0	1,424	1	304	30,862	East North Central.....	11	7,407	...	437	16	120	8,139
\$500,000--\$999,999								West North Central.....	8	5,874	...	523	...	174	9,274
United States, total...	30	21,366	17.1	1,995	25	479	33,273	South Atlantic.....	19	13,419	...	897	19	252	17,850
Middle Atlantic.....	24	17,139	...	1,390	22	336	23,069	West South Central.....	3	2,023	...	129	3	39	2,634
East North Central.....	3	2,203	...	418	...	95	7,290	Pacific.....	6	3,880	...	353	4	61	5,362
Other divisions.....	3	2,024	...	187	3	48	2,914	Other divisions.....	3	2,007	...	186	1	32	3,568
14 metro. areas.....	30	21,366	17.1	1,995	25	479	33,273	14 metro. areas, total.	61	42,137	14.4	3,074	46	779	41,497
\$200,000--\$499,999								New York-Northeastern New Jersey.....	17	11,677	...	911	13	186	14,993
United States, total...	101	31,680	20.1	3,553	79	1,003	64,691	Chicago, Ill.....	6	3,936	...	189	8	60	3,666
Middle Atlantic.....	70	22,542	...	2,483	56	66	45,682	St. Louis, Mo.....	6	4,327	...	409	...	122	5,234
East North Central.....	13	3,958	...	350	18	110	5,991	Baltimore, Md.....	10	7,233	...	390	9	119	6,474
West North Central.....	5	1,484	...	227	2	57	3,393	Other metro. areas.....	22	14,964	...	1,175	16	292	21,130
West South Central.....	4	895	...	109	1	42	1,987	\$200,000--\$499,999							
Pacific.....	6	1,783	...	253	2	78	4,683	United States, total...	151	47,930	13.4	3,168	103	873	58,933
Other divisions.....	3	1,018	...	140	...	40	2,455	New England.....	25	7,916	...	674	4	127	10,596
								Middle Atlantic.....	56	17,901	...	1,063	45	290	20,717
								East North Central.....	19	6,304	...	459	18	115	7,361
								West North Central.....	12	5,998	...	319	11	106	6,243
								South Atlantic.....	17	3,933	...	180	9	12	1,113
								East South Central.....	4	945	...	64	1	21	1,113
								West South Central.....	3	981	...	105	4	55	3,008
								Mountain.....	4	732	...	1	1	13	1,776
								Pacific.....	10	3,214	...	73	10	53	3,865

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Num- ber)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Estab- lish- ments (Num- ber)	Sales, entire year (Thousand dollars)	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Num- ber)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees (Num- ber)	Pay roll (Dollars)							Em- ployees (Num- ber)	Pay roll (Dollars)
DRY GOODS, APPAREL—Con.								DRY GOODS, APPAREL—Con.							
Shoes, other foot- wear—Continued								Dry goods (general line), total.....	174	446,919	13.1	35,930	61	9,723	668,844
\$200,000—\$499,999—Con.								\$5,000,000 and Over							
14 metro. areas, total.	110	35,157	13.2	2,248	75	570	41,754	United States.....	16	218,253	12.0	16,318	...	4,409	313,266
New York-Northeastern New Jersey.....	30	9,284	...	629	10	145	12,276	\$1,000,000—\$4,999,999							
Chicago, Ill.....	8	3,017	...	236	4	52	4,319	United States, total...	91	192,015	14.5	17,309	13	4,590	313,609
Philadelphia, Pa.....	13	4,416	...	206	19	64	3,732	Middle Atlantic.....	21	40,118	...	3,381	5	860	59,688
Detroit, Mich.....	3	713	...	70	3	16	956	East North Central.....	9	20,705	...	1,738	3	465	29,140
Boston, Mass.....	19	5,871	...	489	2	91	7,794	West North Central.....	10	22,414	...	1,823	...	542	32,527
Pittsburgh, Pa.....	5	1,652	...	75	9	29	1,770	South Atlantic.....	13	27,850	...	2,523	...	626	51,271
St. Louis, Mo.....	13	4,014	...	190	8	63	3,860	East South Central.....	12	25,380	...	2,373	...	654	42,881
Minneapolis-St. Paul, Minn.	4	1,317	...	88	2	28	1,533	West South Central.....	12	31,720	...	2,867	...	807	50,569
Other metro. areas.....	15	4,873	...	265	18	82	5,454	Pacific.....	10	17,084	...	2,019	5	468	37,119
Under \$200,000								Other divisions.....	4	6,734	...	585	...	148	10,414
United States, total...	345	27,741	13.1	1,297	333	531	27,386	14 metro. areas, total.	31	61,478	16.7	5,624	7	1,372	96,181
New England.....	100	7,797	...	415	78	132	7,852	New York-Northeastern New Jersey.....	12	21,179	...	1,657	4	354	27,398
Middle Atlantic.....	140	11,796	...	507	159	226	11,193	Philadelphia, Pa.....	4	7,950	...	749	...	255	14,219
East North Central.....	21	2,390	...	163	20	63	3,479	San Francisco-Oakland, Calif.....	4	8,042	...	1,454	3	362	26,462
West North Central.....	17	1,482	...	60	17	20	1,230	Other metro. areas.....	11	24,307	...	1,764	...	401	28,102
South Atlantic.....	13	1,165	...	30	13	20	1,635	\$500,000—\$999,999							
West South Central.....	14	984	...	33	13	18	739	United States, total...	43	30,871	12.0	1,934	31	588	34,742
Pacific.....	18	1,337	...	97	19	28	1,576	New England.....	5	3,308	...	296	1	77	4,033
Other divisions.....	12	790	...	32	14	24	686	Middle Atlantic.....	9	6,807	...	241	6	60	4,322
14 metro. areas, total.	258	20,802	13.1	954	255	373	20,798	South Atlantic.....	10	6,977	...	476	9	136	8,748
New York-Northeastern New Jersey.....	83	6,693	...	290	86	134	7,154	East South Central.....	8	5,564	...	305	3	116	5,832
Chicago, Ill.....	12	842	...	49	7	21	1,265	West South Central.....	5	4,037	...	311	12	97	5,853
Los Angeles, Calif.....	14	1,097	...	54	15	27	1,541	Pacific.....	3	1,809	...	153	...	58	3,031
Philadelphia, Pa.....	46	3,802	...	138	64	62	2,632	Other divisions.....	3	2,369	...	152	...	44	2,923
Detroit, Mich.....	3	269	...	2	3	45	2	14 metro. areas.....	17	11,890	12.0	755	7	200	12,321
Boston, Mass.....	75	5,743	...	330	57	98	6,387	Under \$500,000							
St. Louis, Mo.....	12	960	...	47	9	14	910	United States, total...	24	5,780	12.4	369	17	136	7,227
Baltimore, Md.....	5	467	...	4	6	2	120	Middle Atlantic.....	5	1,533	...	132	5	54	2,686
Minneapolis-St. Paul, Minn.	3	368	...	11	4	5	285	East North Central.....	4	609	...	25	3	10	503
Other metro. areas.....	5	561	...	29	4	8	459	South Atlantic.....	9	2,785	...	178	8	58	3,317
Work clothing, total.	196	42,777	11.0	2,062	206	665	39,771	East South Central.....	3	444	...	19	1	9	415
\$1,000,000 and Over								Other divisions.....	3	409	...	15	...	5	306
United States.....	5	7,961	8.8	291	3	54	5,970	14 metro. areas.....	8	1,130	8.5	46	8	13	817
\$500,000—\$999,999								United States, total...	24	5,780	12.4	369	17	136	7,227
United States, total...	13	7,703	8.4	300	18	78	5,333	Middle Atlantic.....	5	1,533	...	132	5	54	2,686
Middle Atlantic.....	5	2,846	...	123	6	27	2,225	East North Central.....	4	609	...	25	3	10	503
West North Central.....	3	1,804	...	28	6	14	576	South Atlantic.....	9	2,785	...	178	8	58	3,317
Other divisions.....	5	3,053	...	149	6	37	2,532	East South Central.....	3	444	...	19	1	9	415
\$200,000—\$499,999								Other divisions.....	3	409	...	15	...	5	306
United States, total...	53	16,343	12.4	977	46	299	17,938	14 metro. areas.....	8	1,130	8.5	46	8	13	817
New England.....	4	1,117	...	58	4	20	1,076	Hosiery, underwear, total.....	659	193,021	10.9	10,570	583	3,103	203,996
Middle Atlantic.....	19	5,639	...	363	20	102	6,185	\$1,000,000 and Over							
East North Central.....	9	2,845	...	138	4	40	2,621	United States, total...	43	76,231	9.6	4,134	33	942	82,508
West North Central.....	4	1,308	...	82	4	15	1,557	Middle Atlantic.....	36	64,569	...	3,409	23	799	66,062
South Atlantic.....	7	2,011	...	104	6	39	1,956	Other divisions.....	7	11,662	...	725	10	143	16,446
Pacific.....	5	1,523	...	92	4	23	1,513	\$500,000—\$999,999							
Other divisions.....	5	1,900	...	140	4	56	3,030	United States, total...	55	35,597	11.5	2,189	42	622	40,872
14 metro. areas, total.	29	8,585	12.7	531	28	139	9,540	Middle Atlantic.....	39	25,791	...	1,530	33	447	28,321
New York-Northeastern New Jersey.....	12	3,276	...	242	11	54	3,870	East North Central.....	7	4,378	...	343	3	90	6,830
Chicago, Ill.....	3	777	...	24	1	9	451	South Atlantic.....	3	1,776	...	128	1	36	2,495
Other metro. areas.....	14	4,552	...	265	16	76	5,219	Other divisions.....	6	3,652	...	188	5	49	3,226
Under \$200,000								14 metro. areas, total.	48	31,223	11.5	1,947	39	559	36,289
United States, total...	125	10,770	12.5	494	139	234	10,530	New York-Northeastern New Jersey.....	28	18,808	...	1,268	26	369	23,658
New England.....	11	931	...	23	11	10	429	Chicago, Ill.....	5	3,133	...	262	2	75	4,945
Middle Atlantic.....	38	3,375	...	98	48	50	2,128	Philadelphia, Pa.....	8	4,912	...	171	6	59	2,916
East North Central.....	21	1,630	...	96	21	37	2,356	Other metro. areas.....	7	4,370	...	246	5	56	4,770
West North Central.....	19	1,503	...	79	19	47	1,644	\$200,000—\$499,999							
South Atlantic.....	5	609	...	26	4	15	570	United States, total...	147	48,279	11.0	2,483	137	799	46,574
East South Central.....	8	800	...	70	7	30	1,447	Middle Atlantic.....	110	35,508	...	1,585	103	517	29,555
West South Central.....	13	1,166	...	46	19	22	875	East North Central.....	11	4,120	...	414	10	125	7,178
Pacific.....	10	756	...	56	10	23	1,081	West North Central.....	5	1,603	...	79	6	30	1,836
14 metro. areas, total.	71	6,035	12.2	217	86	104	4,489	South Atlantic.....	6	2,089	...	113	4	31	2,013
New York-Northeastern New Jersey.....	25	2,257	...	69	32	38	1,515	East South Central.....	6	1,845	...	99	3	34	1,784
Chicago, Ill.....	8	704	...	39	7	16	861	West South Central.....	5	1,840	...	107	9	36	2,275
Los Angeles, Calif.....	6	433	...	15	10	7	259	Pacific.....	4	1,274	...	86	2	26	1,933
Philadelphia, Pa.....	7	672	...	15	10	8	344								
Boston, Mass.....	4	299	...	3	4	3	71								
San Francisco-Oakland, Calif.	5	549	...	28	7	13	568								
St. Louis, Mo.....	23	2,842	...	11	4	5	176								
Cleveland, Ohio.....	4	284	...	10	5	4	124								
Baltimore, Md.....	4	243	...	14	4	4	214								
Other metro. areas.....	5	371	...	13	3	6	287								

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

2.31

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-employees	Pay roll							Em-employees	Pay roll
(Num-ber)	(Thous-and dollars)		(Thous-and dollars)	(Num-ber)	(Num-ber)	(Dollars)		(Num-ber)	(Thous-and dollars)		(Thous-and dollars)	(Num-ber)	(Num-ber)	(Dollars)	
DRY GOODS, APPAREL--Conn. Hosiery, underwear--Continued								DRY GOODS, APPAREL--Conn. Piece goods--Conn.							
\$200,000--\$499,999--Conn.								\$200,000--\$499,999							
14 metro. areas, total.	126	41,099	10.8	2,044	119	624	37,455	United States, total...	474	153,607	13.0	9,249	326	2,244	166,062
New York-Northeastern New Jersey.....	80	25,423	...	1,022	74	274	18,392	New England.....	22	6,955	...	540	7	132	8,831
Chicago, Ill.....	7	2,638	...	326	4	97	5,627	Middle Atlantic.....	354	114,168	...	6,564	244	1,520	117,824
Philadelphia, Pa.....	24	8,078	...	420	23	180	8,295	East North Central.....	15	11,452	...	515	19	123	13,793
Baltimore, Md.....	4	1,452	...	70	4	19	1,173	South Atlantic.....	12	3,942	...	211	13	73	5,347
Other metro. areas.....	11	3,508	...	206	14	54	3,968	East South Central.....	7	2,593	...	140	7	53	2,695
								West South Central.....	6	2,222	...	90	5	38	1,636
								Pacific.....	31	10,161	...	473	33	192	12,404
								Other divisions.....	7	2,114	...	222	1	53	3,042
Under \$200,000								14 metro. areas, total.	437	141,215	13.4	8,546	296	2,010	153,338
United States, total...	414	32,914	13.1	1,764	371	740	34,042	New York-Northeastern New Jersey.....	337	178,582	...	6,196	246	1,425	111,654
New England.....	16	1,354	...	64	12	27	1,179	Chicago, Ill.....	25	8,281	...	576	13	115	10,177
Middle Atlantic.....	254	21,103	...	1,015	231	415	19,454	Los Angeles, Calif.....	25	8,419	...	556	23	155	10,156
East North Central.....	57	4,196	...	245	49	104	4,955	Philadelphia, Pa.....	12	3,793	...	324	8	107	5,321
West North Central.....	12	1,240	...	101	11	31	1,742	Boston, Mass.....	19	6,148	...	495	7	123	7,941
South Atlantic.....	32	2,034	...	135	31	67	2,547	St. Louis, Mo.....	3	928	...	90	20	1,569	
East South Central.....	14	779	...	46	14	38	1,033	Cleveland, Ohio.....	3	909	...	39	4	10	742
Pacific.....	20	1,510	...	117	15	43	2,310	Baltimore, Md.....	4	1,317	...	93	3	26	2,564
Other divisions.....	9	698	...	41	8	15	822	Other metro. areas.....	9	2,838	...	177	12	59	3,214
14 metro. areas, total.	330	27,734	12.8	1,409	298	556	26,805	Under \$200,000							
New York-Northeastern New Jersey.....	190	16,613	...	702	162	262	13,364	United States, total...	1,191	96,741	14.2	5,438	987	1,822	138,886
Chicago, Ill.....	36	2,692	...	162	30	71	3,195	New England.....	47	3,485	...	288	23	103	5,349
Los Angeles, Calif.....	17	1,392	...	107	13	35	2,101	Middle Atlantic.....	724	74,277	...	4,236	769	1,300	80,268
Philadelphia, Pa.....	51	3,595	...	214	57	106	4,237	East North Central.....	79	6,312	...	472	62	153	9,483
Detroit, Mich.....	4	569	...	26	4	10	454	West North Central.....	12	1,363	...	104	8	38	2,245
Boston, Mass.....	6	614	...	23	7	9	1,454	South Atlantic.....	34	2,899	...	171	33	77	3,235
St. Louis, Mo.....	6	689	...	72	3	21	1,153	East South Central.....	5	284	...	34	5	17	677
Cleveland, Ohio.....	3	249	...	24	2	5	500	West South Central.....	10	1,238	...	84	10	30	1,820
Baltimore, Md.....	10	862	...	45	13	19	867	Mountain.....	3	253	...	6	3	2	96
Other metro. areas.....	7	459	...	34	7	18	654	Pacific.....	77	6,630	...	303	68	102	5,853
Piece goods (jobbers), total....	2,075	911,352	10.4	44,999	1,546	9,471	776,282	14 metro. areas, total.	1,108	90,264	14.1	5,288	920	1,644	100,346
\$5,000,000 and Over								New York-Northeastern New Jersey.....	868	70,182	...	4,071	715	1,231	77,261
United States, total...	8	176,515	6.4	4,982	4	663	64,946	Chicago, Ill.....	43	4,537	...	317	52	98	5,246
Middle Atlantic.....	8	176,515	...	4,982	4	663	64,946	Los Angeles, Calif.....	53	4,593	...	356	50	55	2,928
								Philadelphia, Pa.....	43	3,492	...	148	41	60	2,685
								Detroit, Mich.....	5	567	...	60	4	17	1,370
\$1,000,000--\$4,999,999								Boston, Mass.....	30	2,564	...	208	16	61	3,582
United States, total...	159	312,311	9.6	14,777	66	2,666	256,080	San Francisco-Oakland, Calif.....	15	1,307	...	109	9	29	1,996
New England.....	6	13,449	...	455	...	81	6,620	St. Louis, Mo.....	6	820	...	76	4	31	1,681
Middle Atlantic.....	126	249,034	...	11,150	53	1,771	189,826	Cleveland, Ohio.....	3	266	...	12	3	4	235
East North Central.....	10	21,219	...	1,500	1	348	25,325	Baltimore, Md.....	17	1,455	...	104	18	50	1,865
East South Central.....	3	5,638	...	259	2	90	5,589	Minneapolis-St. Paul, Minn.....	4	333	...	18	3	5	368
West South Central.....	4	7,047	...	433	...	128	9,532	Other metro. areas.....	4	148	...	7	5	3	122
Pacific.....	6	8,555	...	407	10	120	8,376	Other dry goods, notions, total....	2,077	595,301	16.4	52,064	1,842	13,325	993,593
Other divisions.....	4	7,369	...	573	...	128	10,812	\$5,000,000 and Over							
14 metro. areas, total.	145	287,570	9.4	13,266	64	2,235	226,284	United States, total...	7	67,231	18.2	6,110	...	1,486	140,953
New York-Northeastern New Jersey.....	123	243,966	...	10,864	50	1,709	186,136	Middle Atlantic.....	7	67,231	...	6,110	...	1,486	140,953
Chicago, Ill.....	5	11,334	...	957	...	213	16,625	14 metro. areas.....	7	67,231	18.2	6,110	...	1,486	140,953
Los Angeles, Calif.....	6	8,555	...	407	10	120	8,376	\$1,000,000--\$4,999,999							
Other metro. areas.....	11	23,715	...	1,038	4	193	15,147	United States, total...	108	181,147	15.5	16,420	77	3,257	300,674
\$500,000--\$999,999								New England.....	4	5,507	...	430	...	76	7,682
United States, total...	243	172,178	11.5	10,294	163	2,076	180,308	Middle Atlantic.....	82	145,079	...	13,158	61	2,598	239,040
New England.....	10	7,061	...	529	...	87	8,638	East North Central.....	10	12,690	...	1,350	10	258	27,306
Middle Atlantic.....	182	129,872	...	7,298	133	1,380	125,397	Pacific.....	6	11,280	...	892	2	130	13,933
East North Central.....	18	11,794	...	873	11	214	15,351	Other divisions.....	6	6,591	...	590	4	195	12,713
West North Central.....	6	4,374	...	447	3	122	8,912	14 metro. areas, total.	97	67,106	15.6	15,144	62	2,929	278,776
South Atlantic.....	4	2,331	...	249	...	66	4,577	New York-Northeastern New Jersey.....	79	141,386	...	12,877	53	2,490	233,064
East South Central.....	5	3,921	...	255	5	70	5,182	Chicago, Ill.....	6	7,463	...	774	2	141	18,713
Pacific.....	18	12,225	...	643	11	137	12,251	Boston, Mass.....	5	5,507	...	430	...	76	7,682
14 metro. areas, total.	223	159,106	11.4	9,380	155	1,836	165,580	Other metro. areas.....	8	12,750	...	1,063	7	222	19,317
New York-Northeastern New Jersey.....	167	120,098	...	6,619	126	1,213	114,048	\$500,000--\$999,999							
Chicago, Ill.....	14	9,394	...	729	10	175	12,823	United States, total...	157	104,601	16.5	9,537	79	2,241	168,693
Los Angeles, Calif.....	13	8,685	...	526	7	106	10,275	New England.....	11	7,643	...	596	5	104	9,478
Philadelphia, Pa.....	10	7,047	...	410	7	106	6,868	Middle Atlantic.....	118	78,532	...	7,408	53	1,713	130,642
Boston, Mass.....	8	5,858	...	430	...	68	7,222	East North Central.....	15	9,249	...	749	15	156	13,537
San Francisco-Oakland, Calif.....	3	2,440	...	88	2	19	1,429	West South Central.....	3	2,296	...	240	3	3	3,954
Minneapolis-St. Paul, Minn.....	3	2,138	...	252	...	69	5,233	East South Central.....	6	3,897	...	428	2	127	8,238
Other metro. areas.....	5	3,446	...	326	3	80	5,682	Pacific.....	4	3,024	...	156	1	47	2,841

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
DRY GOODS, APPAREL—Con.															
Other dry goods, notions—Con.								Piece goods, converters—Con.							
\$500,000--\$999,999—Con.								\$1,000,000--\$4,999,999—Con.							
14 metro. areas, total.	139	91,912	16.6	8,441	68	1,951	148,249	14 metro. areas.....	303	644,927	9.7	31,431	117	4,281	532,925
New York-Northeastern New Jersey.....	105	70,280	...	6,693	43	1,529	115,934	\$500,000--\$999,999							
Chicago, Ill.....	10	6,053	...	505	15	105	9,154	United States, total...	219	157,538	10.4	8,277	84	1,412	144,836
Los Angeles, Calif.....	3	2,135	...	324	...	91	6,289	New England.....	7	5,405	...	244	1	39	5,221
Philadelphia, Pa.....	6	3,437	...	284	7	74	4,817	Middle Atlantic.....	195	139,381	...	7,517	81	1,282	130,830
Boston, Mass.....	5	3,572	...	213	...	37	4,000	East North Central.....	3	2,404	...	43	...	7	853
San Francisco-Oakland, Calif.....	3	1,722	...	104	2	36	1,949	South Atlantic.....	3	2,286	...	99	...	17	1,997
Other metro. areas.....	7	4,713	...	318	1	79	6,106	Pacific.....	6	4,501	...	285	2	52	4,223
\$200,000--\$499,999								Other divisions.....	5	3,561	...	89	...	15	1,712
United States, total...	442	140,842	15.8	11,738	405	3,302	219,838	14 metro. areas, total.	203	146,367	10.3	7,768	84	1,309	134,203
New England.....	13	3,677	...	319	7	103	6,038	New York-Northeastern New Jersey.....	183	131,223	...	7,158	81	1,205	122,886
Middle Atlantic.....	295	93,324	...	8,161	284	2,150	150,161	Chicago, Ill.....	3	2,404	...	43	...	7	853
East North Central.....	42	14,682	...	1,213	33	420	25,139	Los Angeles, Calif.....	3	2,151	...	180	2	32	2,010
West North Central.....	14	3,790	...	287	10	92	5,021	Philadelphia, Pa.....	4	2,984	...	90	...	14	1,767
South Atlantic.....	13	4,408	...	341	9	81	6,061	Other metro. areas.....	10	7,605	...	297	1	51	6,687
East South Central.....	11	3,600	...	238	6	82	5,032	\$200,000--\$499,999							
Pacific.....	43	14,094	...	926	46	291	18,064	United States, total...	270	91,397	12.0	5,652	121	1,058	99,757
Other divisions.....	11	3,267	...	253	10	83	4,322	New England.....	7	2,023	...	73	1	17	1,170
14 metro. areas, total.	373	118,632	16.2	9,953	357	2,721	186,577	Middle Atlantic.....	245	82,207	...	5,213	118	959	91,284
New York-Northeastern New Jersey.....	259	81,369	...	7,218	243	1,816	132,490	East North Central.....	4	1,450	...	61	...	8	1,027
Chicago, Ill.....	24	8,780	...	772	18	261	16,524	South Atlantic.....	8	2,974	...	138	1	37	2,444
Los Angeles, Calif.....	31	10,051	...	700	36	218	12,612	Pacific.....	3	1,431	...	99	1	26	2,593
Philadelphia, Pa.....	20	6,444	...	464	24	188	9,326	Other divisions.....	3	1,312	...	68	...	11	1,239
Detroit, Mich.....	3	1,101	...	95	1	15	848	14 metro. areas, total.	262	88,525	12.2	5,570	119	1,039	98,142
Boston, Mass.....	5	1,545	...	160	3	45	3,365	New York-Northeastern New Jersey.....	243	81,479	...	5,198	113	953	91,019
San Francisco-Oakland, Calif.....	7	2,355	...	122	6	30	2,996	Chicago, Ill.....	4	1,450	...	61	...	8	1,027
Pittsburgh, Pa.....	4	1,349	...	51	7	25	963	Boston, Mass.....	3	757	...	38	...	10	484
St. Louis, Mo.....	6	1,640	...	149	5	43	2,389	Baltimore, Md.....	5	1,857	...	108	...	26	1,841
Baltimore, Md.....	6	1,974	...	135	6	31	2,605	Other metro. areas.....	7	2,982	...	165	6	42	3,771
Minneapolis-St. Paul, Minn.	4	964	...	65	4	21	1,245	Under \$200,000							
Other metro. areas.....	4	1,060	...	62	4	28	1,214	United States, total...	264	28,050	14.5	2,032	153	579	39,152
Under \$200,000								New England.....	9	793	...	129	4	61	2,686
United States, total...	1,363	101,480	17.4	8,259	1,281	3,039	163,435	Middle Atlantic.....	240	25,468	...	1,796	139	478	34,013
New England.....	56	4,149	...	396	38	155	7,875	Pacific.....	10	1,129	...	81	5	28	1,967
Middle Atlantic.....	967	70,779	...	5,903	904	2,023	113,957	Other divisions.....	5	660	...	26	5	12	486
East North Central.....	88	7,125	...	437	81	165	8,943	14 metro. areas, total.	256	27,334	14.2	1,903	150	522	36,476
West North Central.....	32	2,579	...	219	33	106	4,661	New York-Northeastern New Jersey.....	235	24,993	...	1,779	134	463	33,685
South Atlantic.....	59	5,003	...	344	56	145	7,203	Los Angeles, Calif.....	8	829	...	68	5	25	1,711
East South Central.....	32	2,016	...	114	38	64	2,556	Philadelphia, Pa.....	5	515	...	17	5	15	328
West South Central.....	29	2,291	...	137	32	85	2,891	Other metro. areas.....	8	1,037	...	39	6	19	752
Mountain.....	15	1,183	...	80	24	40	1,521	FURNITURE, HOME FURNISHINGS							
Pacific.....	85	6,355	...	629	75	256	13,828	Household furniture, total.....	588	238,780	16.4	21,339	412	5,522	418,364
14 metro. areas, total.	1,153	86,509	17.8	7,153	1,065	2,522	140,117	\$1,000,000 and Over							
New York-Northeastern New Jersey.....	882	64,652	...	5,538	815	1,862	107,083	United States, total...	51	129,171	14.6	11,253	10	2,409	219,423
Chicago, Ill.....	53	4,582	...	308	46	103	6,385	Middle Atlantic.....	16	49,934	...	3,834	3	645	72,844
Los Angeles, Calif.....	62	4,580	...	491	52	201	10,528	East North Central.....	12	27,258	...	2,636	5	527	51,072
Philadelphia, Pa.....	40	3,300	...	179	42	74	3,169	West North Central.....	6	15,274	...	1,169	2	314	25,160
Detroit, Mich.....	3	393	...	2	4	1	30	South Atlantic.....	9	19,675	...	1,995	...	511	42,284
Boston, Mass.....	40	3,078	...	259	25	106	5,028	West South Central.....	4	11,772	...	877	...	208	17,425
San Francisco-Oakland, Calif.....	9	582	...	37	9	16	826	Other divisions.....	4	7,258	...	742	...	204	10,638
Pittsburgh, Pa.....	13	971	...	71	15	33	1,434	14 metro. areas, total.	32	84,112	16.2	6,920	10	1,331	133,835
St. Louis, Mo.....	12	1,385	...	117	13	39	1,387	\$500,000--\$999,999							
Washington, D. C.....	3	271	...	21	4	9	345	United States, total...	59	41,104	16.5	3,583	28	877	65,973
Cleveland, Ohio.....	9	641	...	33	10	16	650	Middle Atlantic.....	20	13,495	...	1,152	22	284	20,615
Baltimore, Md.....	11	1,210	...	106	10	45	2,251	East North Central.....	10	7,089	...	601	...	132	12,992
Minneapolis-St. Paul, Minn.	7	771	...	22	10	10	501	West North Central.....	6	4,458	...	469	...	98	7,501
Buffalo, N. Y.....	8	543	...	23	10	17	500	South Atlantic.....	3	3,774	...	323	...	99	6,476
Piece goods, converters, total.....	1,134	1,764,143	8.9	81,975	487	12,241	1,382,511	West South Central.....	5	5,479	...	508	1	126	7,891
\$5,000,000 and Over								Pacific.....	5	3,470	...	243	3	58	5,325
United States, total...	311	664,609	9.6	31,959	117	4,441	543,858	Other divisions.....	4	3,339	...	287	2	80	5,173
New Eng. int.....	10	20,024	...	913	2	16	13,433	14 metro. areas, total.	38	27,031	17.1	2,413	24	570	45,970
Middle Atlantic.....	277	596,575	...	29,137	112	3,927	494,527	New York-Northeastern New Jersey.....	18	12,388	...	1,026	22	245	18,079
East North Central.....	6	11,972	...	479	...	41	8,522	Chicago, Ill.....	7	4,944	...	478	...	101	10,707
South Atlantic.....	3	8,597	...	169	3	67	2,743	St. Louis, Mo.....	4	3,047	...	329	...	68	5,502
Pacific.....	11	19,604	...	1,022	...	108	18,973	Other metro. areas.....	9	6,652	...	580	2	156	11,682
Other divisions.....	4	7,837	...	239	...	22	5,660								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)	(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
FURNITURE, HOME FURNISHINGS—Continued															
Household furniture—Continued															
\$200,000—\$499,999															
United States, total...	138	43,707	18.0	3,987	74	1,253	80,833	14 metro. areas, total...	63	20,226	25.8	3,012	38	736	56,714
New England.....	9	2,914	...	304	2	89	6,407	New York-Northeastern New Jersey.....	23	7,332	...	969	16	241	17,670
Middle Atlantic.....	47	14,777	...	1,571	27	465	33,110	Chicago, Ill.....	9	3,051	...	500	5	117	8,922
East North Central.....	33	10,437	...	747	20	220	14,451	Los Angeles, Calif.....	8	2,464	...	420	6	107	9,888
West North Central.....	10	2,693	...	293	2	87	5,624	Philadelphia, Pa.....	3	954	...	90	2	37	7,863
South Atlantic.....	16	5,265	...	466	8	186	8,763	Boston, Mass.....	3	725	...	112	1	35	2,576
East South Central.....	7	2,033	...	129	7	45	2,629	San Francisco-Oakland, Calif.....	3	1,191	...	173	2	31	2,633
West South Central.....	9	3,472	...	259	5	101	5,270	Other metro. areas.....	14	4,509	...	748	6	168	13,165
Other divisions.....	7	2,116	...	218	3	60	4,579								
14 metro. areas, total...	91	28,170	19.0	2,625	49	767	54,375	Under \$200,000							
New York-Northeastern New Jersey.....	34	10,449	...	1,268	10	358	27,738	United States, total...	375	33,542	27.7	4,765	298	1,699	93,112
Chicago, Ill.....	20	5,907	...	394	12	99	7,119	New England.....	22	1,880	...	283	14	97	5,051
Los Angeles, Calif.....	3	950	...	86	...	25	2,158	Middle Atlantic.....	131	11,017	...	1,566	106	561	32,171
Philadelphia, Pa.....	10	3,506	...	235	16	65	3,723	East North Central.....	78	7,941	...	1,149	62	368	21,566
Detroit, Mich.....	5	1,899	...	150	4	41	3,587	West North Central.....	28	2,312	...	305	18	98	5,436
Boston, Mass.....	6	1,932	...	166	2	57	3,735	South Atlantic.....	35	3,443	...	545	30	212	10,257
Cleveland, Ohio.....	3	935	...	69	3	24	1,257	East South Central.....	11	720	...	82	11	42	1,667
Minneapolis-St. Paul, Minn.	4	1,004	...	76	1	24	1,451	West South Central.....	22	2,439	...	419	17	146	8,632
Other metro. areas.....	6	1,788	...	181	1	74	3,607	Mountain.....	9	952	...	107	7	47	1,852
								Pacific.....	39	2,838	...	309	33	128	6,480
Under \$200,000															
United States, total...	340	24,798	22.4	2,516	300	983	52,135	14 metro. areas, total...	189	15,967	27.2	2,179	167	713	40,945
New England.....	41	2,972	...	310	29	109	5,949	New York-Northeastern New Jersey.....	89	7,444	...	1,013	72	327	19,208
Middle Atlantic.....	130	9,599	...	865	118	349	17,919	Chicago, Ill.....	22	1,779	...	276	22	75	5,046
East North Central.....	65	4,515	...	416	62	167	9,172	Los Angeles, Calif.....	17	1,176	...	105	15	39	2,385
West North Central.....	14	992	...	143	13	58	2,668	Philadelphia, Pa.....	15	1,348	...	229	20	82	4,339
South Atlantic.....	26	2,158	...	240	21	100	5,060	Detroit, Mich.....	7	754	...	68	6	25	1,166
East South Central.....	7	501	...	42	4	26	1,022	Boston, Mass.....	8	695	...	105	7	40	1,818
West South Central.....	7	647	...	81	5	37	1,827	San Francisco-Oakland, Calif.....	3	317	...	29	2	9	575
Mountain.....	6	436	...	56	5	16	1,109	Pittsburgh, Pa.....	5	663	...	91	2	40	1,796
Pacific.....	44	2,978	...	363	43	121	7,409	St. Louis, Mo.....	7	552	...	70	4	18	1,153
14 metro. areas, total...	252	18,188	23.2	1,823	231	681	37,890	Washington, D. C.....	4	571	...	90	7	25	1,237
New York-Northeastern New Jersey.....	92	6,892	...	590	86	233	12,744	Cleveland, Ohio.....	5	513	...	79	5	25	1,785
Chicago, Ill.....	41	2,954	...	311	37	120	7,135	Baltimore, Md.....	4	84	...	7	5	3	125
Los Angeles, Calif.....	34	2,296	...	302	33	98	6,138	Other metro. areas.....	3	71	...	17	...	5	312
Philadelphia, Pa.....	20	1,402	...	134	18	55	2,698	China, glassware, crockery, total.....							
Detroit, Mich.....	3	139	...	24	2	7	308		519	113,336	21.7	13,013	439	3,722	241,355
Boston, Mass.....	31	2,422	...	279	22	93	5,163	\$1,000,000 and Over							
San Francisco-Oakland, Calif.....	5	404	...	56	5	21	1,208	United States, total...	29	42,391	18.8	4,732	4	1,151	83,492
Pittsburgh, Pa.....	3	152	...	9	3	8	184	Middle Atlantic.....	19	28,229	...	3,004	2	656	50,590
Cleveland, Ohio.....	6	413	...	34	8	11	633	Other divisions.....	10	14,162	...	1,728	2	495	32,902
Baltimore, Md.....	8	521	...	33	8	16	711	14 metro. areas.....	21	31,510	19.4	3,371	2	739	56,337
Buffalo, N. Y.....	4	286	...	22	4	7	303	\$500,000—\$999,999							
Other metro. areas.....	5	307	...	29	5	12	665	United States, total...	30	20,199	21.0	2,275	25	600	41,031
Office furniture, total.....															
	565	134,294	26.4	21,286	389	5,934	385,780	Middle Atlantic.....	17	11,464	...	1,220	13	279	21,836
\$1,000,000 and Over															
United States.....	17	28,546	25.8	4,960	4	1,261	86,846	East North Central.....	7	4,905	...	489	7	132	10,487
14 metro. areas.....	12	19,933	22.9	2,839	4	593	51,844	Other divisions.....	6	3,830	...	566	5	189	8,708
\$500,000—\$999,999															
United States, total...	47	32,322	25.6	5,343	15	1,271	90,201	14 metro. areas, total...	23	15,260	21.9	1,687	18	429	30,545
Middle Atlantic.....	16	11,375	...	1,781	4	375	30,697	New York-Northeastern New Jersey.....	13	8,900	...	1,056	9	231	18,966
East North Central.....	11	7,634	...	1,250	4	251	20,644	Philadelphia, Pa.....	4	2,564	...	164	4	48	2,870
East South Central.....	3	1,721	...	361	...	100	5,378	Other metro. areas.....	6	3,796	...	467	5	150	8,709
West South Central.....	4	2,634	...	504	...	161	5,379	\$200,000—\$499,999							
Pacific.....	6	4,393	...	687	4	146	11,719	United States, total...	85	27,062	23.7	3,300	59	906	61,355
Other divisions.....	7	4,565	...	770	...	192	12,384	Middle Atlantic.....	51	15,994	...	1,991	33	517	36,064
14 metro. areas, total.....	26	18,704	24.4	2,958	9	606	49,281	East North Central.....	17	5,223	...	544	7	156	9,740
New York-Northeastern New Jersey.....	12	8,818	...	1,421	3	293	24,623	West South Central.....	3	1,134	...	164	2	45	2,261
Chicago, Ill.....	6	4,374	...	537	4	134	9,089	Pacific.....	8	2,866	...	261	14	80	6,654
Other metro. areas.....	8	5,512	...	1,000	2	179	15,569	Other divisions.....	6	1,845	...	340	3	108	6,636
\$200,000—\$499,999															
United States, total...	126	39,884	26.4	6,218	72	1,703	115,621	14 metro. areas, total...	72	22,907	23.3	2,631	56	710	49,665
New England.....	7	2,125	...	292	6	91	5,698	New York-Northeastern New Jersey.....	48	15,214	...	1,875	27	465	33,552
Middle Atlantic.....	34	11,111	...	1,490	22	398	27,029	Chicago, Ill.....	10	3,074	...	212	6	49	3,694
East North Central.....	30	9,693	...	1,663	13	425	29,036	Los Angeles, Calif.....	7	2,632	...	258	12	78	6,539
West North Central.....	9	2,841	...	427	5	101	8,059	Other metro. areas.....	7	1,987	...	286	11	118	5,880
South Atlantic.....	13	4,070	...	229	6	189	11,734								
East South Central.....	4	1,309	...	298	...	51	5,351								
West South Central.....	10	2,722	...	510	3	163	9,297								
Mountain.....	4	1,261	...	198	4	56	3,890								
Pacific.....	15	4,753	...	733	13	181	15,527								

See footnotes at end of table.

Table 2B. —SALES SIZE -SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
FURNITURE, HOME FURNISHINGS—Continued								FURNITURE, HOME FURNISHINGS—Continued							
China, glassware, crockery—Con.								Floor coverings—Con.							
Under \$200,000—Con.								\$200,000—\$499,999—Con.							
14 metro. areas, total.								14 metro. areas, total.							
United States, total...	375	23,684	25.3	2,706	351	1,065	55,477	New York-Northeastern New	88	28,356	15.3	2,362	54	594	46,285
New England.....	10	646	...	66	9	33	1,300	Jersey.....	44	14,312	...	999	33	226	18,868
Middle Atlantic.....	192	12,274	...	1,602	169	576	32,894	Chicago, Ill.....	13	4,384	...	499	4	112	9,281
East North Central.....	62	4,005	...	419	57	176	8,557	Los Angeles, Calif.....	4	1,190	...	124	2	34	2,355
West North Central.....	15	1,091	...	140	10	55	2,549	Philadelphia, Pa.....	6	1,543	...	169	2	64	4,081
South Atlantic.....	25	1,203	...	111	27	54	2,170	Detroit, Mich.....	3	827	...	64	2	16	1,176
West South Central.....	7	577	...	32	5	19	1,009	Boston, Mass.....	5	1,813	...	163	5	45	2,800
Mountain.....	4	130	...	33	2	23	670	St. Louis, Mo.....	3	1,301	...	170	...	37	4,438
Pacific.....	51	3,203	...	253	58	114	5,624	Baltimore, Md.....	3	915	...	39	2	16	655
14 metro. areas, total.								Other metro. areas.....							
New York-Northeastern New	277	18,264	25.5	2,123	256	786	43,852	Under \$200,000	7	2,071	...	135	4	44	2,631
Jersey.....	167	10,762	...	1,446	140	497	29,634	United States, total...	290	25,237	18.7	1,914	239	711	42,913
Chicago, Ill.....	26	1,845	...	153	20	56	3,222	New England.....	20	1,885	...	187	6	72	5,063
Los Angeles, Calif.....	31	1,815	...	132	42	61	2,923	Middle Atlantic.....	173	14,117	...	915	162	318	17,373
Philadelphia, Pa.....	5	238	...	17	6	9	358	East North Central.....	26	2,429	...	176	18	56	4,667
Detroit, Mich.....	6	499	...	72	7	27	1,408	West North Central.....	5	627	...	64	3	26	1,332
Boston, Mass.....	5	437	...	48	5	24	995	South Atlantic.....	28	3,038	...	231	14	115	6,263
San Francisco-Oakland, Calif.....	14	1,007	...	78	11	30	1,523	Mountain.....	6	619	...	38	5	16	1,033
Pittsburgh, Pa.....	6	406	...	37	8	18	744	Pacific.....	25	2,047	...	229	25	77	5,072
St. Louis, Mo.....	5	557	...	69	5	31	1,297	Other divisions.....	7	475	...	74	6	31	2,110
Cleveland, Ohio.....	5	417	...	50	4	24	1,439	14 metro. areas, total.							
Baltimore, Md.....	6	283	...	21	8	9	309	United States, total...	223	18,287	18.6	1,287	205	471	27,585
Floor coverings, total	641	413,582	12.0	28,182	363	6,687	513,622	New York-Northeastern New	147	11,107	...	725	141	242	13,906
\$5,000,000 and Over	13	96,162	10.2	6,368	...	1,468	107,105	Chicago, Ill.....	15	1,337	...	62	14	19	1,240
United States, total...	21	175,688	11.2	11,641	15	2,477	206,580	Los Angeles, Calif.....	15	1,178	...	102	13	37	2,442
New England.....	7	10,212	...	647	3	147	10,443	Philadelphia, Pa.....	9	872	...	31	13	13	551
Middle Atlantic.....	29	55,269	...	3,893	1	867	77,117	Boston, Mass.....	12	976	...	80	4	38	2,866
East North Central.....	21	44,863	...	2,946	3	477	45,746	San Francisco-Oakland, Calif.....	6	558	...	77	9	25	1,591
West North Central.....	7	9,804	...	522	4	128	10,816	Pittsburgh, Pa.....	7	931	...	70	4	32	1,347
South Atlantic.....	8	14,243	...	1,067	...	264	23,585	Washington, D. C.....	4	421	...	87	2	46	2,012
West South Central.....	4	7,544	...	489	...	136	7,023	Cleveland, Ohio.....	3	342	...	44	1	15	1,440
Mountain.....	3	5,956	...	405	...	98	5,362	Other metro. areas.....	5	565	...	9	4	190	...
Pacific.....	12	27,797	...	1,672	...	360	26,488	Antiques, total.....	266	12,615	25.3	1,352	258	409	26,993
14 metro. areas, total.	51	107,476	11.5	7,292	10	1,394	130,744	\$200,000 and Over	...	...	...	...	...	...	...
New York-Northeastern New	12	24,524	...	1,906	1	398	41,091	United States.....	10	4,228	28.7	688	1	172	13,370
Jersey.....	5	13,456	...	1,120	...	128	14,523	14 metro. areas.....	10	4,228	28.7	688	1	172	13,370
Los Angeles, Calif.....	4	10,358	...	587	2	103	10,509	Under \$200,000	...	...	...	...	...	...	...
Philadelphia, Pa.....	6	14,173	...	868	...	166	15,731	United States, total...	256	8,387	23.6	664	257	237	13,623
Pittsburgh, Pa.....	4	7,585	...	392	...	84	6,285	New England.....	36	766	...	29	37	14	587
Cleveland, Ohio.....	4	7,037	...	560	...	95	6,692	Middle Atlantic.....	170	6,471	...	599	166	205	12,222
Other metro. areas.....	16	30,343	...	1,859	7	420	32,913	East North Central.....	21	307	...	10	22	6	182
\$500,000—\$999,999	95	67,707	12.8	4,772	36	1,142	89,520	West South Central.....	3	141	...	8	2	5	318
United States, total...	4	2,897	...	139	...	35	2,161	Pacific.....	15	528	...	14	17	5	245
New England.....	48	33,800	...	2,368	20	678	53,164	Other divisions.....	11	174	...	4	13	2	69
Middle Atlantic.....	8	6,366	...	375	5	87	8,415	14 metro. areas, total.	208	7,299	24.5	634	202	221	12,890
East North Central.....	3	2,351	...	111	2	29	1,978	New York-Northeastern New	137	5,654	...	575	131	192	11,719
West North Central.....	5	3,179	...	227	2	60	4,419	Jersey.....	6	...	...	...	...	...	...
South Atlantic.....	3	1,943	...	108	...	28	1,597	Chicago, Ill.....	13	503	...	7	5	3	128
West South Central.....	8	6,373	...	339	1	84	4,860	Los Angeles, Calif.....	24	573	...	14	15	5	245
Mountain.....	3	2,019	...	85	...	17	1,539	Philadelphia, Pa.....	21	424	...	24	18	12	487
Pacific.....	13	8,819	...	520	6	124	11,387	Boston, Mass.....	4	33	...	...	4	...	...
14 metro. areas, total.	54	38,741	14.6	3,230	23	768	62,974	St. Louis, Mo.....	3	38	...	...	3	...	...
New York-Northeastern New	27	19,198	...	1,873	2	406	33,876	Other metro. areas.....	3	...	...	...	...	...	...
Jersey.....	5	3,245	...	172	2	43	3,811	Other home fur- nishings, total.....	1,158	311,097	19.6	30,722	838	9,440	599,596
Los Angeles, Calif.....	9	6,179	...	552	12	160	10,692	\$1,000,000 and Over	...	...	...	...	...	...	...
Philadelphia, Pa.....	3	2,362	...	146	3	34	4,221	United States, total...	59	127,940	17.0	11,659	16	2,974	213,535
Detroit, Mich.....	1	7,757	...	487	4	125	10,374	Middle Atlantic.....	25	44,407	...	3,921	3	1,023	70,138
Other metro. areas.....	1	...	...	...	...	...	...	East North Central.....	14	38,373	...	3,297	4	833	58,090
\$200,000—\$499,999	152	48,788	13.7	3,487	73	889	67,504	Pacific.....	10	16,573	...	1,924	...	533	37,559
United States, total...	12	3,588	...	251	9	72	4,431	Other divisions.....	10	28,587	...	2,517	9	585	47,748
New England.....	67	21,210	...	1,530	39	394	29,430	14 metro. areas.....	49	99,666	16.9	8,817	14	2,278	162,024
Middle Atlantic.....	30	10,003	...	802	12	152	14,976	\$500,000—\$999,999	...	...	...	...	...	...	...
East North Central.....	7	2,564	...	276	...	58	6,551	United States, total...	102	71,744	20.3	7,315	29	2,112	143,239
West North Central.....	15	3,023	...	240	5	73	4,005	New England.....	7	4,769	...	594	1	173	9,411
South Atlantic.....	1	1,364	...	73	3	21	1,397	Middle Atlantic.....	45	33,008	...	3,425	21	894	66,832
West South Central.....	3	2,419	...	195	3	53	4,527	East North Central.....	20	14,105	...	1,600	2	573	34,924
Mountain.....	7	2,112	...	120	2	26	2,187	West North Central.....	6	3,499	...	260	...	88	4,668
Other divisions.....	3	...	...	...	...	...	...	South Atlantic.....	2	3,771	...	292	...	82	6,560
								Pacific.....	14	9,171	...	727	5	160	13,221
								Other divisions.....	5	3,421	...	417	...	142	7,623

See footnotes at end of table.

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STANDARD METROPOLITAN AREAS: 1948—Continued

Kind of business, sales group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Number)	(Thousands of dollars)		(Thousands of dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousands of dollars)		(Thousands of dollars)	(Number)	(Number)	(Dollars)
FURNITURE, HOME FURNISHINGS--Continued								PAPER AND ITS PRODUCTS--Con.							
Other home furnishings--Continued								Wrapping paper, twine--Continued							
\$500,000--\$999,999--Con.								\$1,000,000--\$4,999,999							
14 metro. areas, total.	77	53,943	20.9	5,473	25	1,513	107,721	United States, total...	76	147,114	16.0	15,951	11	3,931	291,401
New York-Northeastern New Jersey.....	30	21,699	...	2,564	10	589	90,562	New England.....	5	8,156	...	909	...	219	16,361
Chicago, Ill.....	7	4,477	...	601	...	296	12,907	Middle Atlantic.....	19	38,459	...	4,212	6	1,102	80,488
Los Angeles, Calif.....	8	4,089	...	296	4	52	5,976	East North Central.....	16	30,243	...	3,390	5	593	55,624
Philadelphia, Pa.....	7	5,944	...	544	6	193	9,944	West North Central.....	7	12,333	...	1,229	...	336	23,363
Detroit, Mich.....	3	2,354	...	180	2	59	4,163	South Atlantic.....	17	16,890	...	1,682	...	401	26,512
Boston, Mass.....	4	2,916	...	330	...	109	5,053	West South Central.....	6	15,125	...	2,033	...	509	38,363
San Francisco-Oakland, Calif.....	3	2,046	...	190	1	54	3,153	Pacific.....	8	16,902	...	1,665	...	427	30,594
Pittsburgh, Pa.....	3	2,080	...	79	2	39	1,830	Other divisions.....	5	9,006	...	1,134	...	344	20,112
Cleveland, Ohio.....	5	3,686	...	332	...	88	6,645	14 metro. areas, total.	33	65,705	15.8	6,991	11	1,653	131,013
Other metro. areas.....	7	4,652	...	361	...	124	7,890	New York-Northeastern New Jersey.....	14	30,707	...	3,266	...	637	60,899
\$200,000--\$499,999								Chicago, Ill.....	4	9,046	...	902	1	129	16,298
United States, total...	187	58,562	20.8	6,464	98	2,134	127,563	Minneapolis-St. Paul, Minn.	3	4,429	...	462	...	110	7,249
New England.....	11	3,248	...	390	...	129	8,072	Other metro. areas.....	12	21,523	...	2,361	10	777	46,567
Middle Atlantic.....	78	25,546	...	2,838	48	879	55,416	\$500,000--\$999,999							
East North Central.....	37	11,534	...	1,591	19	556	33,076	United States, total...	84	98,897	17.7	6,562	19	1,747	125,977
West North Central.....	6	1,963	...	260	2	80	4,202	New England.....	4	2,516	...	266	2	89	4,881
South Atlantic.....	17	5,249	...	425	6	137	7,589	Middle Atlantic.....	29	20,191	...	2,187	12	530	39,217
East South Central.....	4	852	...	68	2	25	1,093	East North Central.....	22	15,529	...	1,872	1	488	37,478
West South Central.....	6	1,487	...	89	6	43	1,854	West North Central.....	6	4,112	...	386	1	134	8,950
Mountain.....	5	1,607	...	157	2	58	3,034	South Atlantic.....	5	3,214	...	405	...	99	5,699
Pacific.....	23	7,076	...	646	13	227	13,227	East South Central.....	3	2,370	...	308	2	95	5,654
14 metro. areas, total.	140	44,869	21.4	5,339	79	1,607	99,513	West South Central.....	3	2,041	...	200	...	58	3,813
New York-Northeastern New Jersey.....	65	21,569	...	2,387	37	741	46,967	Mountain.....	6	4,173</					

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-employees	Pay roll							Em-employees	Pay roll
PAPER AND ITS PRODUCTS—Con. Fine paper—Con.	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
PAPER AND ITS PRODUCTS—Con.															
\$1,000,000—\$4,999,999								Stationery, office supplies, total.....							
United States, total...	104	222,547	14.0	20,634	10	4,871	378,608	\$1,000,000 and Over	859	178,549	26.8	29,885	547	10,031	586,849
New England.....	5	12,334	...	1,347	...	348	22,179	United States, total...	27	51,041	28.6	9,255	6	3,208	186,699
Middle Atlantic.....	32	66,748	...	6,690	2	1,355	115,160	Middle Atlantic.....	7	14,523	...	2,026	1	600	43,450
East North Central.....	26	58,805	...	4,732	5	1,029	89,831	East North Central.....	6	9,009	...	1,099	5	713	29,613
West North Central.....	13	25,973	...	2,563	...	710	47,675	Pacific.....	6	15,204	...	3,153	...	923	56,955
South Atlantic.....	11	22,527	...	1,827	...	414	35,480	Other divisions.....	8	12,305	...	2,977	...	972	56,681
West South Central.....	7	13,033	...	1,195	...	411	25,151	14 metro. areas.....	18	38,050	29.3	7,070	4	2,536	148,054
Pacific.....	7	16,675	...	1,696	3	426	32,232	\$500,000—\$999,999							
Other divisions.....	3	6,452	...	584	...	178	10,930	United States, total...	58	39,359	26.8	7,154	19	2,076	138,654
14 metro. areas, total.	66	158,321	14.0	14,640	10	3,265	259,744	New England.....	5	3,313	...	488	...	161	10,418
New York-Northeastern New Jersey.....	19	43,368	...	4,469	...	908	77,378	Middle Atlantic.....	23	15,410	...	2,262	3	579	45,061
Chicago, Ill.....	9	27,861	...	1,971	5	426	36,500	East North Central.....	9	5,997	...	1,406	...	387	26,202
Los Angeles, Calif.....	3	9,309	...	1,031	3	244	17,094	South Atlantic.....	4	2,930	...	463	...	135	8,799
Philadelphia, Pa.....	7	10,738	...	1,261	2	228	19,741	East South Central.....	3	2,028	...	452	...	129	8,176
Detroit, Mich.....	3	8,016	...	539	...	108	10,097	West South Central.....	5	3,472	...	823	1	221	15,036
St. Louis, Mo.....	3	5,673	...	471	...	144	10,906	Pacific.....	6	4,038	...	785	9	303	16,234
Cleveland, Ohio.....	3	6,236	...	598	...	124	12,051	Other divisions.....	3	2,171	...	475	6	161	8,728
Baltimore, Md.....	3	8,912	...	639	...	385	24,519	14 metro. areas, total.	35	24,009	26.3	4,302	12	1,214	85,618
Minneapolis-St. Paul, Minn.....	6	12,620	...	1,405	...	586	41,967	New York-Northeastern New Jersey.....	17	11,475	...	1,660	1	397	33,570
Other metro. areas.....	10	25,588	...	2,256	...	147	9,584	Chicago, Ill.....	6	4,218	...	971	...	257	18,328
\$500,000—\$999,999															
United States, total...	84	61,092	17.4	6,326	15	1,548	121,118	Los Angeles, Calif.....	3	2,145	...	446	3	167	9,312
New England.....	10	7,338	...	667	...	147	9,584	Other metro. areas.....	9	6,171	...	1,225	8	393	24,408
Middle Atlantic.....	24	16,523	...	1,874	13	421	36,123	\$200,000—\$499,999							
East North Central.....	14	10,682	...	1,174	2	231	22,798	United States, total...	141	44,377	26.4	7,495	56	2,315	141,291
West North Central.....	11	9,268	...	812	...	236	15,993	New England.....	12	3,801	...	673	6	210	12,145
South Atlantic.....	7	4,973	...	517	...	134	10,148	Middle Atlantic.....	53	17,052	...	2,730	17	746	50,622
West South Central.....	9	6,346	...	685	...	190	12,323	East North Central.....	26	7,675	...	1,313	5	385	23,132
Pacific.....	4	2,963	...	343	...	100	9,329	West North Central.....	8	3,157	...	651	2	244	12,587
Other divisions.....	5	2,999	...	254	...	89	4,820	South Atlantic.....	10	3,319	...	500	2	182	10,556
14 metro. areas, total.	40	29,013	17.4	3,106	15	696	59,227	West South Central.....	9	2,434	...	454	5	144	8,307
New York-Northeastern New Jersey.....	18	12,239	...	1,396	11	302	26,057	Pacific.....	15	4,685	...	695	16	238	14,728
Chicago, Ill.....	5	3,825	...	354	2	63	7,313	Other divisions.....	8	2,254	...	479	3	166	9,214
Philadelphia, Pa.....	3	2,073	...	253	2	70	6,027	14 metro. areas, total.	79	25,814	25.4	4,169	28	1,147	77,260
Boston, Mass.....	3	2,296	...	246	...	40	2,695	New York-Northeastern New Jersey.....	44	14,364	...	2,241	14	589	42,330
Baltimore, Md.....	3	2,091	...	236	...	70	4,678	Chicago, Ill.....	13	4,134	...	644	...	186	10,847
Minneapolis-St. Paul, Minn.....	4	3,559	...	324	...	86	6,572	Los Angeles, Calif.....	4	1,135	...	157	5	47	2,563
Other metro. areas.....	4	2,930	...	297	...	65	5,885	Boston, Mass.....	4	1,273	...	232	1	66	4,677
\$200,000—\$499,999															
United States, total...	100	31,726	17.9	3,457	22	961	65,001	San Francisco-Oakland, Calif.....	3	998	...	150	2	44	3,355
New England.....	8	2,653	...	246	2	51	4,290	Other metro. areas.....	11	3,910	...	745	6	215	13,488
Middle Atlantic.....	37	11,251	...	1,374	3	345	24,060	Under \$200,000							
East North Central.....	19	6,357	...	675	5	200	13,013	United States, total...	633	43,772	25.0	5,981	466	2,432	120,205
West North Central.....	8	2,606	...	274	3	91	5,607	New England.....	50	3,547	...	511	25	203	9,463
South Atlantic.....	12	4,122	...	487	...	135	9,873	Middle Atlantic.....	285	18,412	...	2,055	239	841	40,997
East South Central.....	6	1,635	...	116	1	42	2,515	East North Central.....	105	7,849	...	1,279	56	467	25,964
West South Central.....	4	1,500	...	149	...	54	2,856	West North Central.....	32	1,936	...	330	16	122	6,413
Other divisions.....	6	1,602	...	136	8	43	2,787	South Atlantic.....	43	3,278	...	519	27	147	10,570
14 metro. areas, total.	58	18,325	18.8	2,113	14	546	38,794	East South Central.....	18	1,442	...	259	15	118	5,096
New York-Northeastern New Jersey.....	27	8,259	...	944	6	218	15,883	West South Central.....	34	2,479	...	363	25	165	8,877
Chicago, Ill.....	8	2,369	...	240	1	82	4,986	Mountain.....	12	1,022	...	134	12	69	2,763
Philadelphia, Pa.....	5	1,443	...	248	...	71	4,064	Pacific.....	54	3,807	...	531	51	200	10,062
Boston, Mass.....	3	1,103	...	109	...	18	2,083	14 metro. areas, total.	412	26,912	23.5	3,272	316	1,272	63,700
Washington, D. C.....	3	1,093	...	142	...	32	2,797	New York-Northeastern New Jersey.....	221	14,604	...	1,609	190	624	31,319
Baltimore, Md.....	3	999	...	123	...	35	2,165	Chicago, Ill.....	40	3,210	...	438	19	147	8,780
Other metro. areas.....	9	3,059	...	307	7	90	6,816	Los Angeles, Calif.....	22	1,725	...	192	29	3	3,691
Under \$200,000															
United States, total...	129	12,103	20.4	1,275	66	423	25,187	Philadelphia, Pa.....	22	1,094	...	122	19	68	2,412
New England.....	21	1,991	...	175	11	59	3,357	Detroit, Mich.....	11	587	...	55	7	36	1,429
Middle Atlantic.....	63	5,254	...	598	37	186	11,432	Boston, Mass.....	27	1,924	...	273	11	96	5,075
East North Central.....	18	1,951	...	225	7	67	4,477	San Francisco-Oakland, Calif.....	12	932	...	128	11	50	2,309
South Atlantic.....	7	690	...	64	3	25	8	Pittsburgh, Pa.....	8	377	...	38	6	17	730
West South Central.....	8	842	...	77	3	35	1,760	St. Louis, Mo.....	8	318	...	38	3	15	949
Pacific.....	6	878	...	96	2	34	2,156	Washington, D. C.....	5	391	...	49	6	23	976
Other divisions.....	6	497	...	40	3	17	802	Cleveland, Ohio.....	6	377	...	116	3	30	2,087
14 metro. areas, total.	86	7,635	21.9	908	48	281	17,674	Baltimore, Md.....	7	422	...	63	3	35	1,403
New York-Northeastern New Jersey.....	51	3,968	...	472	30	142	8,941	Minneapolis-St. Paul, Minn.....	12	836	...	141	6	47	2,340
Chicago, Ill.....	13	1,340	...	183	7	57	3,679	Buffalo, N. Y.....	3	121	...	13	3	3	200
Los Angeles, Calif.....	5	683	...	83	...	32	1,889	Wallpaper, total....	260	32,338	33.6	5,389	102	1,783	98,814
Philadelphia, Pa.....	3	279	...	22	3	11	470	\$500,000 and Over							
Boston, Mass.....	8	630	...	60	6	19	1,116	United States, total...	12	8,437	30.9	1,480	3	413	26,076
Other metro. areas.....	6	735	...	88	2	24	1,579	Middle Atlantic.....	7	4,527	...	914	3	268	17,686
								Other divisions.....	5	3,910	...	566	...	145	8,390

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
PAPER AND ITS PRODUCTS—Con.								PAPER AND ITS PRODUCTS—Con.							
Wallpaper—Continued								Other paper products—Continued							
\$200,000—\$499,999								\$500,000—\$999,999							
United States, total....	25	7,762	35.0	1,396	15	451	25,680	United States, total....	232	161,448	16.6	16,376	106	4,343	307,389
Middle Atlantic.....	13	4,098	...	743	11	263	14,597	New England.....	20	13,262	...	1,402	9	375	25,404
East North Central.....	4	979	...	161	...	44	2,375	Middle Atlantic.....	84	58,314	...	5,667	36	1,424	100,607
South Atlantic.....	3	1,208	...	245	1	81	4,786	East North Central.....	45	31,866	...	3,275	24	834	63,235
Other divisions.....	5	1,477	...	247	3	63	5,922	West North Central.....	16	12,040	...	1,172	2	353	26,707
14 metro. areas, total..	21	6,592	37.8	1,272	15	417	23,872	South Atlantic.....	20	13,581	...	1,505	2	402	28,773
New York-Northeastern New Jersey.....	6	1,735	...	379	3	122	6,998	West South Central.....	19	13,142	...	1,430	11	433	28,105
Philadelphia, Pa.....	4	1,393	...	232	8	106	5,226	Pacific.....	15	9,797	...	994	19	262	19,271
Other metro. areas.....	11	3,464	...	661	4	189	11,648	Other divisions.....	13	9,446	...	931	3	260	17,287
Under \$200,000								14 metro. areas, total..	111	77,413	15.7	7,198	46	1,752	135,482
United States, total....	223	16,139	34.4	2,513	84	919	47,058	New York-Northeastern New Jersey.....	56	38,942	...	3,924	22	890	69,760
New England.....	12	972	...	170	3	55	3,040	Chicago, Ill.....	9	6,026	...	559	5	140	12,283
Middle Atlantic.....	85	7,056	...	1,145	43	397	21,132	Los Angeles, Calif.....	4	2,335	...	169	2	39	3,410
East North Central.....	33	1,736	...	243	13	108	4,924	Philadelphia, Pa.....	7	5,338	...	446	6	137	8,933
West North Central.....	24	1,595	...	245	7	84	4,068	Detroit, Mich.....	6	4,273	...	302	6	118	8,347
South Atlantic.....	21	1,482	...	211	9	86	3,998	Boston, Mass.....	6	3,947	...	301	...	60	5,823
East South Central.....	12	771	...	91	2	40	1,955	San Francisco-Oakland, Calif.....	5	3,270	...	405	4	95	7,902
West South Central.....	16	882	...	124	...	56	2,191	Pittsburgh, Pa.....	3	1,992	...	92	1	30	1,776
Mountain.....	3	190	...	31	1	14	625	Baltimore, Md.....	3	2,390	...	205	...	56	3,670
Pacific.....	17	1,455	...	253	6	79	5,525	Minneapolis-St. Paul, Minn.....	5	4,223	...	364	...	89	7,172
14 metro. areas, total..	110	9,467	32.2	1,478	61	499	27,688	Buffalo, N. Y.....	3	1,849	...	153	...	40	2,780
New York-Northeastern New Jersey.....	25	2,105	...	397	7	117	7,432	Other metro. areas.....	4	2,828	...	278	...	58	3,776
Chicago, Ill.....	5	556	...	69	8	26	1,475	\$200,000—\$499,999							
Los Angeles, Calif.....	8	686	...	136	1	38	2,953	United States, total....	411	131,058	17.5	13,326	250	4,127	250,872
Philadelphia, Pa.....	36	2,873	...	396	25	147	6,823	New England.....	52	17,766	...	1,945	16	544	37,530
Boston, Mass.....	6	758	...	148	1	48	2,659	Middle Atlantic.....	158	48,725	...	5,268	96	1,619	97,131
San Francisco-Oakland, Calif.....	4	465	...	66	2	24	1,638	East North Central.....	73	22,890	...	2,049	56	703	39,038
Pittsburgh, Pa.....	3	194	...	45	...	15	742	West North Central.....	21	6,239	...	560	16	174	10,248
St. Louis, Mo.....	4	199	...	18	3	7	286	South Atlantic.....	36	12,198	...	1,315	15	380	24,091
Washington, D. C.....	5	410	...	51	5	17	909	East South Central.....	10	3,279	...	295	10	103	5,530
Baltimore, Md.....	6	518	...	76	3	32	1,411	West South Central.....	16	5,677	...	481	7	162	10,332
Buffalo, N. Y.....	5	540	...	52	6	17	939	Mountain.....	3	1,043	...	88	1	30	1,680
Other metro. areas.....	3	163	...	24	...	11	421	Pacific.....	42	13,241	...	1,325	33	412	25,292
Other paper products, total.....	1,899	859,564	13.8	71,118	1,286	19,514	1,340,715	14 metro. areas, total..	231	70,146	18.5	7,334	157	2,099	133,059
\$5,000,000 and Over								New York-Northeastern New Jersey.....	104	32,258	...	3,465	69	976	64,046
United States, total....	16	158,909	6.7	7,585	...	1,791	151,228	Chicago, Ill.....	30	8,459	...	866	20	274	14,652
Middle Atlantic.....	8	79,565	...	2,370	...	431	42,520	Los Angeles, Calif.....	19	5,885	...	704	13	222	13,177
East North Central.....	5	37,760	...	3,551	...	888	78,099	Philadelphia, Pa.....	13	5,945	...	431	13	115	7,688
Other divisions.....	3	41,584	...	1,664	...	472	30,609	Detroit, Mich.....	5	1,864	...	118	6	26	4,431
14 metro. areas, total..	12	123,951	6.5	5,693	...	1,257	116,492	Boston, Mass.....	20	6,366	...	725	6	177	12,497
\$1,000,000—\$4,999,999								San Francisco-Oakland, Calif.....	10	3,087	...	189	9	62	3,718
United States, total....	174	321,800	13.1	26,296	42	6,112	480,449	Pittsburgh, Pa.....	3	865	...	60	1	18	1,080
New England.....	9	18,717	...	1,417	...	407	26,275	St. Louis, Mo.....	6	1,646	...	127	9	44	2,869
Middle Atlantic.....	64	123,054	...	9,668	12	2,044	172,315	Washington, D. C.....	7	1,887	...	240	2	54	4,033
East North Central.....	41	73,863	...	6,212	7	1,351	114,714	Cleveland, Ohio.....	5	1,496	...	94	4	24	1,800
East South Central.....	11	19,630	...	1,751	...	514	33,620	Baltimore, Md.....	4	1,404	...	203	3	54	3,353
West North Central.....	14	26,565	...	2,100	7	495	36,515	Other metro. areas.....	5	1,284	...	112	2	43	2,215
South Atlantic.....	11	20,252	...	1,914	4	445	33,561	Under \$200,000							
East South Central.....	9	14,027	...	1,218	...	315	24,191	United States, total....	1,066	84,349	18.8	7,535	888	3,141	150,777
Mountain.....	3	3,673	...	251	...	81	5,686	New England.....	113	9,270	...	825	79	342	15,463
Pacific.....	12	24,019	...	1,765	12	460	33,572	Middle Atlantic.....	57	40,762	...	3,458	470	1,366	67,547
14 metro. areas, total..	98	200,875	11.9	14,911	33	3,112	267,435	East North Central.....	139	13,331	...	1,237	133	49	260,002
New York-Northeastern New Jersey.....	43	85,304	...	6,227	7	1,191	108,631	West North Central.....	54	4,029	...	314	45	149	6,458
Chicago, Ill.....	12	21,937	...	1,681	2	281	31,686	South Atlantic.....	71	6,933	...	742	55	325	14,092
Los Angeles, Calif.....	5	7,398	...	645	8	156	11,978	East South Central.....	21	1,689	...	140	14	89	3,475
Philadelphia, Pa.....	8	13,606	...	1,140	5	261	19,083	West South Central.....	25	2,378	...	215	16	113	4,770
Detroit, Mich.....	4	6,059	...	432	2	65	6,520	Mountain.....	9	638	...	35	11	16	832
Boston, Mass.....	4	10,779	...	588	...	163	11,627	Pacific.....	77	5,319	...	569	65	242	12,138
San Francisco-Oakland, Calif.....	3	9,227	...	224	2	45	4,630	14 metro. areas, total..	705	53,522	19.3	4,830	608	1,848	94,510
Pittsburgh, Pa.....	4	9,034	...	878	...	177	17,409	New York-Northeastern New Jersey.....	417	29,912	...	2,580	357	967	49,971
St. Louis, Mo.....	3	7,385	...	685	...	267	12,974	Chicago, Ill.....	59	4,310	...	428	43	136	7,813
Washington, D. C.....	4	10,330	...	722	4	144	13,531	Los Angeles, Calif.....	40	2,649	...	327	34	141	7,047
Cleveland, Ohio.....	3	9,532	...	729	...	152	13,059	Philadelphia, Pa.....	45	4,208	...	406	43	169	7,943
Other metro. areas.....	5	10,284	...	960	3	210	16,307	Detroit, Mich.....	19	1,905	...	150	16	77	3,927
								Boston, Mass.....	41	3,295	...	281	30	102	4,540
								San Francisco-Oakland, Calif.....	10	816	...	89	8	28	1,794
								Pittsburgh, Pa.....	7	670	...	63	7	30	1,540
								St. Louis, Mo.....	11	520	...	39	10	18	838
								Washington, D. C.....	9	851	...	124	10	45	2,480
								Cleveland, Ohio.....	9	983	...	82	12	31	1,702
								Baltimore, Md.....	13	1,138	...	119	12	46	2,172
								Minneapolis-St. Paul, Minn.....	19	1,693	...	113	17	46	2,170
								Buffalo, N. Y.....	6	512	...	29	9	14	573

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Number)	(Thousands dollars)		(Thousands dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousands dollars)		(Thousands dollars)	(Number)	(Number)	(Dollars)
FARM PRODUCTS (RAW MATERIALS)															
Cotton, total.....	266	1,122,570	3.7	9,699	260	2,373	170,789	FARM PRODUCTS (RAW MATERIALS)—Continued							
\$5,000,000 and Over								Grains—Continued							
United States, total....	60	887,259	3.7	6,834	74	1,481	112,417	\$500,000—\$999,999							
South Atlantic.....	9	129,055	...	1,379	1	303	19,396	United States, total....	36	24,974	6.5	793	19	235	14,556
East South Central.....	30	909,475	...	3,361	55	808	59,117	Middle Atlantic.....	5	3,136	...	75	3	25	1,471
West South Central.....	13	180,698	...	1,317	4	243	20,723	East North Central.....	8	5,467	...	185	3	47	3,432
Other divisions.....	8	68,031	...	777	14	127	13,181	West South Central.....	7	4,937	...	332	3	104	6,155
\$1,000,000—\$4,999,999								Pacific.....	7	5,300	...	59	5	15	1,120
United States, total....	108	254,264	3.2	2,433	83	636	45,456	Other divisions.....	4	2,291	...	43	2	11	610
New England.....	11	30,327	...	200	3	37	3,405	14 metro. areas.....							
Middle Atlantic.....	3	6,025	...	128	3	16	2,454	\$200,000—\$499,999							
South Atlantic.....	20	40,277	...	256	17	90	5,145	United States, total....	44	14,206	9.8	617	31	283	13,828
East South Central.....	37	88,027	...	177	38	168	10,951	New England.....	3	961	...	22	2	10	459
West South Central.....	26	60,645	...	857	21	253	15,078	Middle Atlantic.....	6	2,141	...	63	4	26	1,181
Mountain.....	4	12,810	...	83	...	18	2,183	East North Central.....	10	3,231	...	143	9	65	2,851
Pacific.....	4	10,318	...	124	...	24	2,400	West North Central.....	7	2,217	...	262	3	131	6,375
Other divisions.....	3	5,835	...	208	1	30	3,837	South Atlantic.....	4	1,098	...	52	2	36	1,183
\$500,000—\$999,999								West South Central.....	4	1,271	...	20	3	12	379
United States, total....	35	27,058	5.1	312	39	103	5,664	Pacific.....	7	2,179	...	32	3	9	600
South Atlantic.....	13	9,616	...	97	17	32	1,670	Other divisions.....	3	1,108	...	23	5	14	600
East South Central.....	13	9,627	...	60	16	26	1,340	14 metro. areas.....							
West South Central.....	4	3,337	...	88	5	32	1,296	Under \$200,000							
Other divisions.....	5	4,478	...	67	1	13	1,358	United States, total....	37	3,004	13.7	222	25	133	5,333
\$200,000—\$499,999								Middle Atlantic.....	5	340	...	14	5	8	257
United States, total....	36	11,715	6.0	209	34	89	4,816	East North Central.....	6	442	...	37	4	12	711
New England.....	3	1,035	...	25	3	5	480	South Atlantic.....	7	801	...	47	5	38	920
South Atlantic.....	9	2,929	...	69	8	30	1,655	West South Central.....	6	370	...	75	2	32	1,451
East South Central.....	11	3,969	...	50	9	21	1,566	Pacific.....	8	802	...	38	4	10	722
West South Central.....	8	2,458	...	92	12	30	865	Other divisions.....	5	349	...	11	5	33	1,262
Other divisions.....	5	1,324	...	13	2	3	250	14 metro. areas.....							
Under \$200,000								Hides, skins, raw furs, total.....	831	491,559	5.8	12,662	716	3,225	219,985
United States, total....	27	2,274	11.4	111	30	64	2,436	\$5,000,000 and Over							
South Atlantic.....	13	1,159	...	48	17	33	1,049	United States, total....	13	196,812	3.1	2,953	...	669	47,304
East South Central.....	6	580	...	41	6	19	806	Middle Atlantic.....	5	63,903	...	1,009	...	168	13,566
Other divisions.....	8	535	...	22	7	12	581	Other divisions.....	8	132,909	...	1,944	...	501	33,738
Grain, total.....								\$1,000,000—\$4,999,999							
United States, total....	132	2,200,870	2.0	19,548	15	5,174	382,180	United States, total....	64	121,638	6.6	3,837	56	920	65,023
Middle Atlantic.....	10	186,152	...	1,525	1	328	34,121	Middle Atlantic.....	33	66,077	...	1,925	25	323	31,826
East North Central.....	34	591,236	...	5,439	6	1,538	125,588	West North Central.....	10	20,101	...	595	12	178	11,462
West North Central.....	63	1,083,613	...	9,797	3	2,666	177,969	West South Central.....	6	7,867	...	385	6	125	6,111
West South Central.....	12	163,698	...	1,144	...	284	19,279	East South Central.....	4	5,859	...	156	...	66	2,741
Pacific.....	9	133,111	...	1,313	5	253	18,587	West South Central.....	6	12,891	...	425	7	147	6,246
Other divisions.....	4	43,060	...	330	...	107	6,636	Other divisions.....	5	8,843	...	351	6	81	6,637
14 metro. areas, total....								14 metro. areas.....							
Chicago, Ill.....	10	226,154	...	2,467	4	674	60,942	\$500,000—\$999,999							
St. Louis, Mo.....	5	94,815	...	1,090	...	314	22,481	United States, total....	97	68,168	7.2	2,271	61	521	39,302
Minneapolis-St. Paul, Minn.....	15	264,096	...	2,884	...	867	57,667	Middle Atlantic.....	76	53,406	...	1,592	49	278	26,511
Buffalo, N. Y.....	4	58,986	...	723	...	189	19,579	East North Central.....	4	2,968	...	109	2	34	1,965
Other metro. areas.....	9	95,590	...	651	2	108	10,684	West North Central.....	4	3,894	...	186	2	59	3,657
\$1,000,000—\$4,999,999								South Atlantic.....	3	2,363	...	156	2	59	2,798
United States, total....	118	317,432	3.6	5,484	48	1,859	110,804	Other divisions.....	8	5,537	...	228	6	91	4,371
New England.....	4	8,934	...	170	1	83	3,360	14 metro. areas, total....							
Middle Atlantic.....	4	7,468	...	124	1	46	2,474	\$200,000—\$499,999							
East North Central.....	21	25,650	...	1,148	5	339	24,701	United States, total....	207	66,882	8.3	2,123	198	569	38,895
West North Central.....	32	91,304	...	1,204	4	402	25,599	New England.....	3	1,122	...	47	...	10	706
South Atlantic.....	4	9,703	...	533	4	173	10,241	Middle Atlantic.....	164	52,558	...	1,385	144	324	25,923
East South Central.....	5	14,126	...	396	1	141	7,460	East North Central.....	8	2,711	...	262	7	86	5,471
West South Central.....	12	35,042	...	728	3	332	15,227	West North Central.....	10	2,843	...	138	14	45	2,264
Mountain.....	4	14,076	...	502	1	187	10,001	South Atlantic.....	5	1,790	...	108	4	42	1,838
Pacific.....	32	81,729	...	679	28	156	11,741	West South Central.....	8	2,673	...	79	15	28	1,018
14 metro. areas, total....								Pacific.....	5	2,130	...	17	8	4	2,230
Chicago, Ill.....	3	6,802	...	34	2	11	674	Other divisions.....	4	1,655	...	87	6	30	1,445
Los Angeles, Calif.....	6	19,004	...	91	4	25	1,712	New York-Northeastern New Jersey.....							
San Francisco-Oakland.....	11	24,427	...	140	11	31	2,834	Philadelphia, Pa.....	3	2,329	...	101	...	16	1,324
Minneapolis-St. Paul, Minn.....	8	25,215	...	497	...	133	10,265	Other metro. areas.....	5	3,180	...	191	2	43	3,480
Other metro. areas.....	8	20,596	...	481	1	158	9,480	\$200,000—\$499,999							

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Dollars)
FARM PRODUCTS (RAW MATERIALS)--Continued								FARM PRODUCTS (RAW MATERIALS)--Continued							
Hides, skins, raw furs--Continued								Livestock (exc. horses, mules)--Continued							
\$200,000--\$499,999--Con.								Under \$200,000							
14 metro. areas, total..	174	55,796	8.2	1,722	152	412	32,489	United States, total...	88	9,435	3.4	101	86	37	2,017
New York--Northeastern New Jersey.....	159	50,513	...	1,314	141	299	24,776	Middle Atlantic.....	3	28	...	2	3	2	117
Chicago, Ill.....	4	1,257	...	240	3	69	4,985	East North Central.....	33	3,628	...	57	34	15	1,120
Boston, Mass.....	3	1,122	...	47	...	10	706	West North Central.....	44	5,233	...	24	43	8	321
Other metro. areas.....	8	2,904	...	121	8	34	2,022	East South Central.....	3	150	...	17	1	10	319
Under \$200,000								Other divisions.....	5	396	...	1	5	2	70
United States, total....	450	38,059	10.8	1,478	401	546	29,461	14 metro. areas, total..	32	3,440	4.0	59	30	14	1,150
New England.....	9	726	...	58	5	15	965	Chicago, Ill.....	6	746	...	48	7	10	923
Middle Atlantic.....	326	27,994	...	897	299	291	17,567	St. Louis, Mo.....	22	2,272	...	6	21	3	140
East North Central.....	35	2,682	...	152	31	56	3,414	Other metro. areas.....	4	422	...	9	2	1	87
West North Central.....	27	2,189	...	75	22	68	1,696	Tobacco (leaf), total	106	148,140	9.6	6,340	66	3,265	122,934
South Atlantic.....	5	237	...	14	4	16	250	\$1,000,000 and Over							
East South Central.....	5	370	...	17	3	10	345	United States, total...	26	130,047	8.7	4,901	1	2,789	95,391
West South Central.....	7	1,012	...	45	7	16	874	Middle Atlantic.....	6	30,099	...	759	1	85	12,847
Mountain.....	11	732	...	52	10	25	1,176	South Atlantic.....	13	77,829	...	3,119	...	2,186	67,027
Pacific.....	25	2,117	...	168	20	49	3,174	Other divisions.....	7	22,119	...	1,023	...	518	18,517
14 metro. areas, total..	367	31,961	10.5	1,190	329	380	23,529	\$500,000--\$999,999							
New York--Northeastern New Jersey.....	309	26,852	...	850	282	262	16,509	United States, total...	11	8,319	11.9	396	8	207	7,936
Chicago, Ill.....	11	853	...	64	13	23	1,816	Middle Atlantic.....	5	3,570	...	122	7	31	2,120
Los Angeles, Calif.....	15	1,492	...	103	12	32	2,099	South Atlantic.....	3	2,140	...	87	1	16	1,335
Philadelphia, Pa.....	4	204	...	12	4	5	265	Other divisions.....	3	2,609	...	187	...	160	4,481
Detroit, Mich.....	6	567	...	33	4	9	620	\$200,000--\$499,999							
Boston, Mass.....	5	614	...	56	1	14	945	United States, total...	20	6,439	19.7	683	8	163	11,275
San Francisco-Oakland, Calif.....	5	427	...	40	3	10	610	Middle Atlantic.....	12	3,907	...	390	1	62	5,676
Minneapolis-St. Paul, Minn..	7	547	...	12	7	8	327	South Atlantic.....	4	1,197	...	141	7	36	1,697
Other metro. areas.....	5	405	...	20	3	17	338	Other divisions.....	4	1,335	...	152	...	65	2,902
Livestock (exc. horses, mules), total	411	489,874	1.8	2,642	426	766	49,725	14 metro. areas.....	12	3,907	15.7	390	1	62	6,676
\$5,000,000 and Over								Under \$200,000							
United States, total....	16	137,662	1.6	627	19	134	11,808	United States, total...	49	3,335	21.2	360	49	106	5,352
West North Central.....	10	71,778	...	467	10	100	8,669	Middle Atlantic.....	23	1,264	...	71	32	29	1,310
Other divisions.....	6	65,884	...	160	9	34	3,139	East North Central.....	9	738	...	67	9	32	1,304
\$1,000,000--\$4,999,999								South Atlantic.....	9	831	...	56	6	23	1,128
United States, total....	113	251,671	1.8	1,486	127	441	27,415	Other divisions.....	8	502	...	164	2	22	1,610
East North Central.....	44	88,625	...	499	47	166	9,488	14 metro. areas, total..	31	1,829	19.2	133	38	51	2,473
West North Central.....	56	128,805	...	798	68	213	14,392	New York--Northeastern New Jersey.....	20	1,132	...	70	27	28	1,286
West South Central.....	5	15,924	...	104	5	30	1,901	Chicago, Ill.....	4	365	...	26	7	10	438
Mountain.....	5	11,017	...	60	2	20	1,129	Other metro. areas.....	7	332	...	37	4	13	749
Other divisions.....	3	7,300	...	25	5	12	505	Wool, mohair, total..	269	512,033	4.9	11,797	191	1,880	171,997
14 metro. areas, total..	47	93,961	1.8	658	49	155	11,702	\$5,000,000 and Over							
Chicago, Ill.....	24	48,234	...	235	18	72	4,189	United States, total...	28	291,958	3.8	5,460	20	640	70,213
St. Louis, Mo.....	12	19,756	...	37	20	13	793	New England.....	19	230,102	...	4,390	12	496	51,684
Minneapolis-St. Paul, Minn..	8	18,479	...	231	8	40	3,540	Other divisions.....	9	61,856	...	1,070	8	144	18,229
Other metro. areas.....	3	7,492	...	155	3	30	3,171	14 metro. areas.....	28	291,958	3.8	5,460	20	640	70,213
\$500,000--\$999,999								\$1,000,000--\$4,999,999							
United States, total....	73	51,485	1.8	254	70	73	4,830	United States, total...	74	165,541	5.3	3,946	57	611	61,204
Middle Atlantic.....	3	1,836	...	4	5	1	50	New England.....	47	106,863	...	2,634	28	375	40,727
East North Central.....	22	16,681	...	23	24	8	415	Middle Atlantic.....	21	48,893	...	1,074	24	193	17,114
West North Central.....	45	30,575	...	221	38	62	4,265	Other divisions.....	6	9,785	...	238	5	43	3,363
Other divisions.....	3	2,393	...	6	3	2	100	14 metro. areas.....	70	159,299	5.3	3,782	53	577	59,173
14 metro. areas, total..	32	23,406	1.4	100	29	32	1,877	\$500,000--\$999,999							
Chicago, Ill.....	8	6,122	...	14	7	5	240	United States, total...	44	31,939	8.8	1,464	23	320	24,252
St. Louis, Mo.....	14	10,559	...	9	17	3	175	New England.....	28	19,629	...	825	9	153	13,621
Other metro. areas.....	10	6,725	...	77	5	24	1,462	Middle Atlantic.....	8	5,982	...	273	10	56	4,540
\$200,000--\$499,999								East North Central.....	3	2,380	...	176	1	51	2,880
United States, total....	121	39,621	1.9	174	124	81	3,655	Other divisions.....	5	3,948	...	190	3	60	3,400
East North Central.....	48	16,371	...	47	50	21	920								
West North Central.....	65	20,643	...	77	67	33	1,543								
West South Central.....	4	1,404	...	27	4	12	630								
Other divisions.....	4	1,203	...	23	3	15	562								
14 metro. areas.....	49	16,496	1.0	32	49	15	587								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-employees	Pay roll							Em-employees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
FARM PRODUCTS (RAW MATERIALS)—Continued								FARM PRODUCTS (RAW MATERIALS)—Continued							
Wool, mohair—Con.								Miscellaneous inedible farm products—Con.							
\$500,000--\$999,999—Con.								Under \$200,000—Con.							
14 metro. areas, total..	37	26,886	8.7	1,248	18	253	20,538	14 metro. areas, total..	54	4,578	17.4	351	38	129	6,992
New York-Northeastern New Jersey.....	3	2,104	...	188	1	39	3,305	New York-Northeastern New Jersey.....	35	2,796	...	185	26	57	3,461
Philadelphia, Pa.....	5	3,878	...	85	9	17	1,235	Chicago, Ill.....	7	734	...	83	4	39	1,862
Boston, Mass.....	26	18,524	...	799	7	146	13,112	Philadelphia, Pa.....	4	375	...	22	5	410	...
Other metro. areas.....	3	2,380	...	176	1	51	2,886	Other metro. areas.....	8	673	...	61	3	23	1,259
\$200,000--\$499,999								AUTOMOTIVE							
United States, total....	58	17,366	8.8	646	43	186	11,154	Automobiles, new and used, total.....	708	805,934	7.1	29,826	505	8,842	584,415
New England.....	39	11,623	...	420	22	107	6,734	\$5,000,000 and Over							
Middle Atlantic.....	15	4,595	...	200	17	68	3,972	United States.....	28	230,884	6.6	8,269	3	2,266	176,454
Other divisions.....	4	1,148	...	26	4	11	448	14 metro. areas.....	16	146,163	4.9	4,224	2	1,192	87,983
14 metro. areas, total..	53	16,073	8.7	592	41	167	10,219	\$1,000,000--\$4,999,999							
New York-Northeastern New Jersey.....	9	2,409	...	149	8	51	3,003	United States, total....	196	425,572	6.9	16,138	70	4,745	300,224
Boston, Mass.....	37	11,175	...	389	22	98	6,227	New England.....	10	15,052	...	589	5	200	11,841
Other metro. areas.....	7	2,489	...	54	11	18	989	Middle Atlantic.....	30	63,885	...	2,650	7	713	49,245
Under \$200,000								East North Central.....	46	106,209	...	3,324	19	972	66,880
United States, total....	45	5,229	14.4	281	48	123	5,174	West North Central.....	23	51,278	...	2,001	2	553	36,066
New England.....	28	2,531	...	116	21	41	2,189	South Atlantic.....	20	41,925	...	1,421	5	476	28,130
Middle Atlantic.....	22	1,374	...	74	14	39	1,589	East South Central.....	13	26,277	...	1,465	1	405	22,086
East North Central.....	5	469	...	45	5	19	594	West South Central.....	25	54,259	...	1,506	16	580	31,954
Other divisions.....	10	855	...	46	8	24	802	Mountain.....	16	33,137	...	1,346	12	407	22,289
14 metro. areas, total..	0	3,977	14.9	217	35	88	4,067	Pacific.....	13	33,550	...	1,836	3	439	31,733
New York-Northeastern New Jersey.....	14	726	...	40	10	20	866	14 metro. areas, total..	50	110,829	6.8	3,943	24	1,031	77,079
Philadelphia, Pa.....	6	472	...	27	4	14	558	New York-Northeastern New Jersey.....	12	21,945	...	1,025	3	259	20,613
Boston, Mass.....	25	2,364	...	94	19	34	1,822	Chicago, Ill.....	9	16,674	...	412	5	96	7,054
Other metro. areas.....	5	415	...	56	2	20	821	Los Angeles, Calif.....	5	9,901	...	497	1	103	8,647
Miscellaneous inedible farm products, total..	177	362,824	4.1	6,181	119	1,431	111,065	Philadelphia, Pa.....	7	18,151	...	471	4	121	8,583
\$5,000,000 and Over								Detroit, Mich.....	4	7,868	...	395	4	117	8,382
United States, total....	19	281,129	2.8	3,300	9	627	56,358	Boston, Mass.....	4	7,724	...	231	4	103	6,042
Middle Atlantic.....	15	252,888	...	2,658	9	433	43,585	Other metro. areas.....	9	28,566	...	912	3	232	17,758
Other divisions.....	4	28,241	...	642	...	194	12,773	\$500,000--\$999,999							
14 metro. areas.....	15	252,888	2.2	2,658	9	433	43,585	United States, total....	112	77,440	7.3	2,511	96	773	50,893
\$1,000,000--\$4,999,999								New England.....	4	2,781	...	50	3	14	911
United States, total....	20	46,879	6.3	1,310	8	241	25,075	Middle Atlantic.....	15	10,328	...	309	16	112	6,104
Middle Atlantic.....	14	26,939	...	647	8	137	14,390	East North Central.....	30	20,440	...	593	23	152	10,325
Other divisions.....	6	19,940	...	663	...	104	10,685	West North Central.....	19	14,131	...	395	23	119	7,846
14 metro. areas.....	17	36,605	6.4	1,016	8	190	19,482	South Atlantic.....	12	8,403	...	374	3	109	7,655
\$500,000--\$999,999								East South Central.....	11	7,600	...	121	15	82	4,794
United States, total....	25	16,296	9.9	463	17	147	8,853	Pacific.....	17	11,054	...	525	12	142	10,234
Middle Atlantic.....	12	8,609	...	279	14	79	5,167	Other divisions.....	4	2,703	...	146	1	43	3,284
West North Central.....	8	4,560	...	114	2	44	2,278	14 metro. areas, total..	43	27,185	8.0	892	33	241	16,944
Other divisions.....	5	3,127	...	70	1	24	1,408	New York-Northeastern New Jersey.....	7	4,580	...	158	4	42	2,991
14 metro. areas.....	13	9,374	7.6	298	14	85	5,487	Chicago, Ill.....	4	2,340	...	86	1	17	1,650
\$200,000--\$499,999								Los Angeles, Calif.....	9	6,261	...	53	5	96	6,816
United States, total....	36	12,197	12.1	639	26	228	11,751	Detroit, Mich.....	6	3,881	...	53	3	12	775
Middle Atlantic.....	13	3,889	...	204	10	65	3,831	San Francisco-Oakland, Calif.....	4	2,183	...	22	4	4	350
East North Central.....	10	3,330	...	247	5	67	4,239	St. Louis, Mo.....	6	3,735	...	112	3	28	2,235
West North Central.....	4	1,398	...	31	4	14	585	Other metro. areas.....	7	4,205	...	87	13	42	2,527
Pacific.....	4	1,450	...	90	...	27	1,767	\$200,000--\$499,999							
Other divisions.....	5	2,130	...	67	7	55	1,329	United States, total....	158	51,347	9.0	1,993	123	647	36,304
14 metro. areas.....	21	6,648	14.3	405	11	121	7,597	New England.....	12	4,212	...	317	4	100	6,050
Under \$200,000								Middle Atlantic.....	20	6,422	...	386	12	94	5,928
United States, total....	77	6,323	17.2	468	59	188	9,028	East North Central.....	51	16,345	...	410	44	125	7,665
New England.....	3	248	...	25	3	7	441	West North Central.....	12	3,234	...	48	16	17	960
Middle Atlantic.....	39	3,171	...	207	31	67	3,871	South Atlantic.....	12	4,165	...	165	8	63	3,293
East North Central.....	19	1,352	...	162	17	69	3,209	East South Central.....	11	3,519	...	118	7	57	2,186
East South Central.....	3	148	...	9	2	7	183	West South Central.....	22	7,471	...	272	18	92	4,882
West North Central.....	6	283	...	30	4	22	575	Mountain.....	6	7,221	...	90	5	39	1,867
Other divisions.....	7	521	...	36	2	16	749	Pacific.....	12	3,758	...	187	9	60	3,373
								14 metro. areas, total..	69	21,901	9.0	805	59	220	13,185
								New York-Northeastern New Jersey.....	15	4,557	...	342	9	77	5,077
								Chicago, Ill.....	25	8,235	...	190	24	52	3,174
								Los Angeles, Calif.....	6	1,890	...	45	3	17	552
								Detroit, Mich.....	8	2,361	...	35	8	50	950
								Boston, Mass.....	4	776	...	111	2	31	1,866
								Baltimore, Md.....	3	776	...	4	4	4	80
								Other metro. areas.....	8	2,736	...	78	9	30	1,886

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
AUTOMOTIVE—Continued								AUTOMOTIVE—Continued							
Automobiles, new and used—Continued								Trucks, tractors—Con.							
Under \$200,000								\$200,000—\$499,999—Con.							
United States, total....								14 metro. areas—Con.							
Middle Atlantic.....	33	3,001	...	260	23	108	5,919	Pittsburgh, Pa.....	8	3,112	...	293	4	104	5,505
East North Central.....	76	8,033	...	238	75	114	5,327	St. Louis, Mo.....	7	2,057	...	248	2	64	4,701
West North Central.....	33	3,222	...	61	43	29	1,141	Washington, D. C.....	3	1,013	...	149	1	50	2,929
South Atlantic.....	11	1,123	...	115	8	53	3,118	Cleveland, Ohio.....	8	3,151	...	388	...	75	6,452
East South Central.....	12	1,355	...	62	12	29	1,185	Baltimore, Md.....	5	1,456	...	194	5	61	3,934
West South Central.....	26	1,971	...	91	24	45	1,801	Minneapolis-St. Paul, Minn.	3	945	...	66	...	42	5,612
Pacific.....	13	1,044	...	45	14	16	1,205	Under \$200,000							
Other divisions.....	10	942	...	43	14	17	844	United States, total....							
14 metro. areas, total..	73	6,599	11.3	231	73	103	5,437	New England.....	702	70,364	18.5	6,468	526	2,641	139,654
New York-Northeastern New Jersey.....	15	1,031	...	38	11	21	899	Middle Atlantic.....	55	5,812	...	561	22	203	10,417
Chicago, Ill.....	27	3,025	...	63	27	22	1,127	East North Central.....	171	17,458	...	1,616	132	629	33,344
Los Angeles, Calif.....	7	438	...	9	9	5	480	West North Central.....	152	15,398	...	1,355	116	480	27,104
Philadelphia, Pa.....	4	446	...	10	6	5	231	South Atlantic.....	55	4,829	...	456	45	274	13,794
Detroit, Mich.....	5	307	...	3	5	2	55	South Atlantic.....	94	9,544	...	993	64	442	22,170
Pittsburgh, Pa.....	4	503	...	73	...	34	1,921	East South Central.....	34	3,149	...	264	25	133	5,951
St. Louis, Mo.....	7	592	...	19	12	6	368	West South Central.....	55	6,291	...	570	46	257	12,746
Other metro. areas.....	4	257	...	16	3	8	356	Mountain.....	20	1,983	...	167	17	56	3,405
Trucks, tractors (road type), total..	1,531	545,967	15.4	47,903	981	14,881	931,942	Pacific.....	66	5,900	...	486	59	163	10,723
\$1,000,000 and Over								14 metro. areas, total..	166	15,826	19.9	1,591	127	536	31,140
United States, total....	86	159,817	11.2	11,212	28	2,966	311,189	New York-Northeastern New Jersey.....	59	5,322	...	545	48	173	10,038
Middle Atlantic.....	14	25,996	...	1,249	13	365	24,298	Chicago, Ill.....	15	1,482	...	149	13	36	2,820
East North Central.....	14	28,807	...	2,035	3	496	36,170	Los Angeles, Calif.....	18	1,286	...	94	13	36	1,851
West North Central.....	12	27,972	...	1,479	1	426	24,356	Philadelphia, Pa.....	15	1,895	...	197	10	68	3,722
South Atlantic.....	13	21,232	...	1,987	1	522	33,952	Detroit, Mich.....	7	665	...	51	4	16	1,030
East South Central.....	8	13,337	...	765	1	276	18,273	Boston, Mass.....	10	1,339	...	148	1	45	2,467
West South Central.....	18	31,171	...	2,772	5	613	55,457	San Francisco-Oakland, Calif.....	4	408	...	44	3	12	869
Pacific.....	7	11,302	...	925	4	268	18,683	Pittsburgh, Pa.....	9	1,002	...	69	8	31	1,742
14 metro. areas, total..	27	63,420	9.9	3,966	13	894	68,830	St. Louis, Mo.....	8	661	...	67	9	27	1,475
New York-Northeastern New Jersey.....	4	9,012	...	400	2	129	8,297	Washington, D. C.....	4	312	...	59	2	27	1,417
Los Angeles, Calif.....	5	7,923	...	904	...	156	16,163	Cleveland Ohio.....	4	529	...	38	6	12	806
Other metro. areas.....	18	46,485	...	2,662	11	609	44,370	Buffalo, N. Y.....	5	656	...	72	2	32	1,760
\$500,000—\$999,999								Other metro. areas.....	8	269	...	58	8	21	1,143
United States, total....	208	143,443	15.7	13,195	102	3,711	248,040	Automotive parts, accessories, total..	10,959	2,283,686	22.6	312,996	7,578	102,277	6,056,744
New England.....	9	6,269	...	532	3	151	8,784	\$5,000,000 and Over							
Middle Atlantic.....	23	16,300	...	1,418	10	393	25,205	United States, total....	11	146,612	9.3	7,062	...	2,438	142,508
East North Central.....	39	26,699	...	2,655	18	694	48,679	\$1,000,000—\$4,999,999							
West North Central.....	17	11,196	...	873	10	267	18,098	United States, total....	258	465,928	18.8	55,368	49	16,504	1,058,381
South Atlantic.....	41	28,696	...	3,021	14	888	54,451	New England.....	14	18,547	...	2,181	2	713	39,762
East South Central.....	19	12,876	...	1,199	6	372	22,065	Middle Atlantic.....	44	17,995	...	9,164	8	2,411	157,527
West South Central.....	18	11,743	...	930	11	253	19,029	East North Central.....	60	114,855	...	15,138	13	4,331	287,198
Mountain.....	9	5,929	...	502	5	142	11,082	West North Central.....	42	80,022	...	8,847	5	2,928	182,135
Pacific.....	33	23,735	...	2,065	25	551	40,647	South Atlantic.....	29	45,548	...	5,024	9	1,653	96,282
14 metro. areas, total..	47	33,017	15.1	2,725	26	685	49,331	East South Central.....	8	19,518	...	1,951	3	647	40,020
New York-Northeastern New Jersey.....	10	7,221	...	683	3	156	11,583	West South Central.....	17	37,720	...	3,762	1	1,267	74,071
Chicago, Ill.....	10	7,322	...	580	8	127	9,823	Pacific.....	11	18,158	...	2,039	1	642	42,222
Los Angeles, Calif.....	4	2,729	...	277	2	69	5,054	14 metro. areas, total..	121	226,194	20.1	28,313	23	7,725	531,082
San Francisco-Oakland, Calif.....	5	3,983	...	313	4	72	6,595	New York-Northeastern New Jersey.....	18	37,233	...	4,210	4	916	65,712
Washington, D. C.....	4	2,478	...	259	2	76	4,491	Chicago, Ill.....	13	27,984	...	3,345	2	933	60,410
Other metro. areas.....	14	9,284	...	713	7	185	11,785	Los Angeles, Calif.....	12	21,321	...	2,796	4	783	59,421
\$200,000—\$499,999								Philadelphia, Pa.....	6	9,363	...	1,322	2	394	23,029
United States, total....	535	172,343	17.9	17,028	325	5,563	333,059	Detroit, Mich.....	11	23,695	...	2,804	1	777	54,259
New England.....	25	7,655	...	755	20	244	11,695	Boston, Mass.....	7	9,135	...	963	2	297	15,850
Middle Atlantic.....	110	34,561	...	3,428	51	1,182	69,184	San Francisco-Oakland, Calif.....	9	18,426	...	2,002	3	497	35,394
East North Central.....	113	37,518	...	3,688	58	1,071	71,717	Pittsburgh, Pa.....	6	7,882	...	1,078	2	308	21,034
West North Central.....	36	12,423	...	1,227	22	423	24,502	St. Louis, Mo.....	6	11,523	...	1,400	...	378	27,755
South Atlantic.....	61	25,550	...	2,504	46	900	48,800	Cleveland, Ohio.....	12	22,337	...	3,858	...	996	76,633
East South Central.....	29	9,022	...	792	18	327	17,057	Baltimore, Md.....	7	16,971	...	827	3	642	24,971
West South Central.....	59	18,872	...	1,949	36	670	36,114	Minneapolis-St. Paul, Minn.	10	21,264	...	2,422	3	769	51,684
Mountain.....	21	7,890	...	754	17	247	16,579	Other metro. areas.....	7	9,576	...	1,286	...	404	24,880
Pacific.....	61	18,852	...	1,931	57	499	35,411	\$500,000—\$999,999							
14 metro. areas, total..	110	34,599	18.6	3,743	51	1,109	75,196	United States, total....	573	386,998	24.3	60,214	137	17,832	1,143,075
New York-Northeastern New Jersey.....	34	9,917	...	1,107	11	344	22,847	New England.....	34	23,094	...	3,735	8	1,130	66,122
Chicago, Ill.....	13	3,952	...	369	8	106	6,195	Middle Atlantic.....	96	64,111	...	9,405	23	2,904	134,704
Los Angeles, Calif.....	7	2,044	...	163	9	43	3,480	East North Central.....	125	83,322	...	13,011	25	3,585	245,203
Philadelphia, Pa.....	6	2,189	...	253	3	87	4,214	West North Central.....	79	55,482	...	8,657	15	2,595	100,674
Detroit, Mich.....	5	1,706	...	160	3	42	3,255	South Atlantic.....	65	43,206	...	6,763	12	2,407	128,178
Boston, Mass.....	4	1,288	...	66	2	17	1,188	East South Central.....	28	19,285	...	3,278	6	1,065	61,124
San Francisco-Oakland, Calif.....	7	1,769	...	287	3	74	4,884	West South Central.....	60	41,697	...	6,350	24	1,943	118,863
								Mountain.....	25	16,240	...	2,418	9	731	46,250
								Pacific.....	61	40,561	...	6,592	15	1,812	125,957

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)		(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
AUTOMOTIVE--Continued								AUTOMOTIVE--Continued							
Automotive parts, accessories--Con.								Garage equipment, tools--Continued							
\$500,000--\$999,999--Con.								\$500,000--\$999,999							
14 metro. areas, total.	175	119,285	24.1	18,151	40	4,983	354,845	United States, total...	29	21,082	21.2	2,790	6	709	52,210
New York-Northeastern New Jersey.....	41	27,694	...	3,806	10	1,101	77,748	New England.....	3	2,269	...	334	...	76	6,627
Chicago, Ill.....	33	21,759	...	3,069	6	820	62,758	Middle Atlantic.....	5	3,276	...	400	3	98	7,094
Los Angeles, Calif.....	16	11,441	...	1,713	7	481	32,158	East North Central.....	5	3,404	...	761	...	174	12,741
Philadelphia, Pa.....	9	6,154	...	657	6	215	13,259	South Atlantic.....	5	3,984	...	509	...	144	10,068
Detroit, Mich.....	14	8,871	...	1,252	8	298	25,113	Pacific.....	6	4,090	...	499	2	125	9,507
Boston, Mass.....	12	7,559	...	1,258	...	309	22,693	Other divisions.....	5	4,059	...	307	1	92	6,173
San Francisco-Oakland, Calif.....	8	5,067	...	720	1	170	12,175	14 metro. areas.....	16	10,858	22.5	1,556	5	384	29,115
Pittsburgh, Pa.....	7	5,203	...	951	1	248	16,804	\$200,000--\$499,999							
St. Louis, Mo.....	8	6,340	...	1,339	...	360	25,986	United States, total...	81	24,875	23.6	3,521	30	1,011	68,148
Washington, D. C.....	4	2,857	...	392	...	89	7,846	New England.....	9	3,067	...	435	3	125	7,228
Cleveland, Ohio.....	5	3,670	...	821	...	230	15,630	Middle Atlantic.....	8	2,622	...	441	2	137	8,935
Minneapolis-St. Paul, Minn.	13	9,269	...	1,718	...	513	34,856	East North Central.....	15	4,345	...	742	...	156	13,019
Other metro. areas.....	5	3,401	...	455	1	149	8,207	West North Central.....	10	3,001	...	330	9	135	6,498
\$200,000--\$499,999								South Atlantic.....	9	2,714	...	396	2	119	7,833
United States, total...	2,075	631,458	25.2	99,607	1,099	31,566	1,909,950	West South Central.....	9	2,526	...	291	6	79	5,375
New England.....	136	40,843	...	6,548	32	2,131	118,960	Pacific.....	15	4,446	...	617	3	172	13,132
Middle Atlantic.....	329	100,073	...	15,656	175	4,963	301,580	Other divisions.....	6	2,154	...	269	5	88	6,128
East North Central.....	458	139,203	...	23,203	230	7,054	440,858	14 metro. areas, total.	21	6,576	26.2	1,128	5	320	22,157
West North Central.....	238	73,465	...	10,706	117	3,522	208,158	New York-Northeastern New Jersey.....	6	2,090	...	366	...	107	7,206
South Atlantic.....	253	77,910	...	12,356	109	4,039	239,754	San Francisco-Oakland, Calif.....	3	787	...	152	...	35	2,468
East South Central.....	102	31,455	...	4,801	72	1,661	89,338	Other metro. areas.....	12	3,699	...	610	5	178	12,483
West South Central.....	219	67,206	...	9,668	142	3,229	181,631	Under \$200,000							
Mountain.....	103	28,237	...	4,268	37	1,453	84,333	United States, total...	272	21,906	23.4	2,643	204	1,014	54,532
Pacific.....	237	72,066	...	12,401	185	5,514	245,334	New England.....	8	523	...	81	4	29	1,954
14 metro. areas, total.	543	165,756	26.2	27,125	290	7,983	522,402	Middle Atlantic.....	38	2,891	...	294	32	115	6,296
New York-Northeastern New Jersey.....	117	35,468	...	5,693	63	1,683	111,272	East North Central.....	38	3,756	...	508	18	165	10,240
Chicago, Ill.....	72	21,749	...	3,517	36	961	66,423	West North Central.....	31	2,330	...	231	22	91	4,995
Los Angeles, Calif.....	81	24,843	...	4,356	63	1,250	85,180	South Atlantic.....	34	2,590	...	333	23	149	6,755
Philadelphia, Pa.....	40	12,441	...	1,875	27	581	34,282	East South Central.....	17	1,870	...	195	11	97	4,868
Detroit, Mich.....	44	13,017	...	1,999	22	554	39,514	West South Central.....	30	2,260	...	272	30	141	5,639
Boston, Mass.....	33	9,881	...	1,502	10	479	28,919	Mountain.....	12	1,370	...	157	11	52	2,847
San Francisco-Oakland, Calif.....	28	8,437	...	1,464	23	356	28,375	Pacific.....	64	4,316	...	572	53	175	10,938
Pittsburgh, Pa.....	18	9,697	...	1,428	14	261	14,263	14 metro. areas, total.	87	6,379	24.3	765	74	245	14,876
St. Louis, Mo.....	21	6,746	...	1,235	7	404	24,536	New York-Northeastern New Jersey.....	20	1,419	...	154	16	56	3,158
Washington, D. C.....	14	4,487	...	620	6	197	12,505	Chicago, Ill.....	6	590	...	51	5	12	777
Cleveland, Ohio.....	27	8,750	...	1,611	5	447	29,151	Los Angeles, Calif.....	13	655	...	42	15	16	879
Baltimore, Md.....	12	3,752	...	708	8	248	12,899	Philadelphia, Pa.....	6	605	...	47	8	14	843
Minneapolis-St. Paul, Minn.	22	6,784	...	1,137	5	391	21,946	Detroit, Mich.....	4	365	...	63	...	18	1,264
Buffalo, N. Y.....	14	3,704	...	668	1	204	13,137	San Francisco-Oakland, Calif.....	10	695	...	159	11	37	2,553
Under \$200,000								St. Louis, Mo.....	5	238	...	30	3	11	639
United States, total...	8,042	652,690	24.7	90,745	6,293	33,937	1,802,830	Cleveland, Ohio.....	6	441	...	49	3	19	1,086
New England.....	365	31,189	...	4,490	251	1,761	88,073	Baltimore, Md.....	3	327	...	61	3	23	1,200
Middle Atlantic.....	1,303	105,577	...	14,944	1,019	5,342	294,072	Minneapolis-St. Paul, Minn.	6	488	...	65	5	16	1,156
East North Central.....	1,581	126,222	...	18,777	1,274	6,671	370,984	Buffalo, N. Y.....	3	279	...	28	2	15	998
West North Central.....	829	71,315	...	9,837	603	3,692	193,647	Other metro. areas.....	5	277	...	16	3	8	323
South Atlantic.....	899	73,978	...	10,426	575	4,178	204,148	Tires, tubes, total...	945	170,036	19.7	17,554	741	5,779	342,015
East South Central.....	501	41,186	...	5,256	380	2,228	104,845	\$1,000,000 and Over							
West South Central.....	970	71,045	...	8,669	791	3,601	175,362	United States.....	11	17,321	17.4	1,733	...	432	34,272
Mountain.....	397	34,200	...	4,246	244	1,666	86,741	\$500,000--\$999,999							
Pacific.....	1,197	97,978	...	14,100	1,156	4,598	284,958	United States, total...	41	28,442	19.0	3,122	24	903	57,642
14 metro. areas, total.	2,199	172,617	26.7	26,622	1,810	9,099	528,282	New England.....	3	2,259	...	332	...	113	6,348
New York-Northeastern New Jersey.....	510	38,367	...	5,828	426	2,024	114,188	Middle Atlantic.....	15	3,379	...	968	11	304	20,733
Chicago, Ill.....	285	22,392	...	3,665	226	1,138	70,280	East North Central.....	11	8,322	...	885	5	215	14,262
Los Angeles, Calif.....	367	28,480	...	4,389	370	1,451	88,088	West North Central.....	4	2,460	...	204	3	60	3,615
Philadelphia, Pa.....	149	12,909	...	1,834	114	678	36,027	South Atlantic.....	3	2,181	...	244	5	97	4,522
Detroit, Mich.....	128	9,743	...	1,421	125	468	28,222	Other divisions.....	5	3,641	...	489	...	114	8,162
Boston, Mass.....	80	6,957	...	1,111	35	409	21,857	14 metro. areas, total.	27	17,969	18.1	1,890	14	546	36,203
San Francisco-Oakland, Calif.....	175	13,540	...	2,176	161	689	46,314	New York-Northeastern New Jersey.....	12	7,699	...	736	6	215	15,928
Pittsburgh, Pa.....	117	9,816	...	1,211	85	449	24,309	Chicago, Ill.....	4	2,498	...	293	1	74	5,000
St. Louis, Mo.....	95	8,347	...	1,360	49	475	26,982	Other metro. areas.....	11	7,772	...	861	7	257	15,275
Washington, D. C.....	40	2,844	...	572	24	213	11,701								
Cleveland, Ohio.....	98	7,304	...	1,092	71	404	23,339								
Baltimore, Md.....	63	3,958	...	614	59	264	12,055								
Minneapolis-St. Paul, Minn.	53	4,122	...	631	49	227	12,631								
Buffalo, N. Y.....	39	3,838	...	718	16	210	12,289								
Garage equipment, tools, total.....	387	75,461	22.5	9,963	240	2,970	194,010								
\$1,000,000 and Over															
United States.....	5	7,598	19.8	1,009	...	236	19,120								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)		(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
AUTOMOTIVE--Continued								ELECTRICAL GOODS--Continued							
Tires, tubes--Con.								Electrical goods (general line)--Con.							
\$200,000--\$499,999								\$1,000,000--\$4,999,999							
United States, total...	210	65,471	19.6	6,935	117	2,158	130,786	United States, total...	356	785,500	9.5	45,003	11	12,651	853,444
New England.....	19	6,078	...	730	6	216	12,470	New England.....	26	48,354	...	2,149	4	656	41,763
Middle Atlantic.....	55	16,783	...	1,554	39	504	29,395	Middle Atlantic.....	53	111,858	...	8,124	...	2,038	150,818
East North Central.....	37	11,134	...	1,197	20	338	23,674	East North Central.....	67	151,615	...	9,300	...	2,669	181,969
West North Central.....	22	7,381	...	825	12	244	14,161	West North Central.....	36	84,599	...	4,406	...	1,275	79,084
South Atlantic.....	30	8,963	...	1,075	8	370	21,005	South Atlantic.....	62	134,473	...	7,458	...	2,163	142,938
East South Central.....	8	2,500	...	234	5	72	3,854	East South Central.....	22	54,693	...	2,537	7	779	46,516
West South Central.....	12	3,714	...	305	8	109	5,706	West South Central.....	39	85,564	...	4,351	...	1,249	79,917
Mountain.....	7	1,842	...	208	4	56	3,601	Mountain.....	17	41,954	...	2,129	...	627	40,035
Pacific.....	20	7,076	...	807	15	249	16,320	Pacific.....	34	72,390	...	4,549	...	1,195	90,406
14 metro. areas, total.	97	30,670	19.2	3,259	58	930	59,920	14 metro. areas, total.	50	115,805	12.6	9,448	...	2,338	172,786
New York-Northeastern New Jersey.....	33	10,493	...	788	31	237	14,450	New York-Northeastern New Jersey.....	15	33,238	...	3,249	...	730	59,134
Chicago, Ill.....	12	3,787	...	439	8	120	8,673	Chicago, Ill.....	3	5,877	...	447	...	112	8,815
Los Angeles, Calif.....	7	2,420	...	304	2	89	5,890	Los Angeles, Calif.....	5	7,910	...	846	...	212	15,448
Philadelphia, Pa.....	3	760	...	94	2	29	1,567	San Francisco-Oakland, Calif.....	6	13,689	...	830	...	222	16,924
Detroit, Mich.....	7	2,129	...	272	3	64	5,116	Washington, D. C.....	3	6,014	...	393	...	105	6,800
Boston, Mass.....	5	1,681	...	216	...	50	3,176	Cleveland, Ohio.....	3	7,673	...	559	...	180	11,112
Pittsburgh, Pa.....	5	1,163	...	144	...	49	3,152	Baltimore, Md.....	3	9,271	...	706	...	205	11,584
St. Louis, Mo.....	5	1,668	...	209	5	68	3,191	Minneapolis-St. Paul, Minn.....	3	6,745	...	267	...	85	5,155
Washington, D. C.....	4	1,181	...	82	3	24	1,281	Other metro. areas.....	9	25,388	...	2,151	...	487	37,814
Cleveland, Ohio.....	3	965	...	112	...	28	2,020	\$500,000--\$999,999							
Baltimore, Md.....	6	1,957	...	336	1	95	6,711	United States, total...	89	63,034	14.1	5,145	19	1,621	98,384
Minneapolis-St. Paul, Minn.....	3	1,105	...	120	...	31	1,992	New England.....	9	6,392	...	485	2	120	7,129
Other metro. areas.....	4	1,361	...	143	3	46	2,701	Middle Atlantic.....	16	11,502	...	1,124	...	428	23,517
Under \$200,000								East North Central.....	18	13,506	...	1,324	9	359	23,173
United States, total...	683	58,802	20.8	5,764	600	2,286	119,315	West North Central.....	11	7,411	...	484	...	161	9,583
New England.....	53	4,302	...	465	41	196	9,995	South Atlantic.....	15	10,687	...	867	1	284	16,399
Middle Atlantic.....	148	14,340	...	1,333	125	496	25,496	West South Central.....	8	5,775	...	391	4	118	7,707
East North Central.....	127	10,349	...	949	129	355	21,719	Pacific.....	6	3,671	...	263	1	79	6,803
West North Central.....	62	5,584	...	499	59	196	9,955	Other divisions.....	6	4,090	...	207	2	72	4,073
South Atlantic.....	93	8,289	...	885	66	391	18,303	14 metro. areas, total.	16	10,388	17.9	1,081	...	325	23,300
East South Central.....	32	2,747	...	263	28	131	5,438	New York-Northeastern New Jersey.....	4	2,540	...	210	...	64	5,195
West South Central.....	56	4,061	...	425	47	162	8,022	Buffalo, N. Y.....	3	1,762	...	272	...	85	5,531
Mountain.....	38	3,050	...	346	23	134	7,348	Other metro. areas.....	9	6,086	...	599	...	176	12,574
Pacific.....	74	6,080	...	599	82	225	13,439	\$200,000--\$499,999							
14 metro. areas, total.	222	19,978	21.5	2,115	183	734	42,164	United States, total...	14	4,926	15.8	441	2	140	8,313
New York-Northeastern New Jersey.....	65	6,234	...	663	34	210	12,172	Middle Atlantic.....	6	2,193	...	274	2	75	4,408
Chicago, Ill.....	19	1,802	...	180	16	66	4,142	South Atlantic.....	3	1,079	...	79	...	24	1,447
Los Angeles, Calif.....	28	2,205	...	214	28	76	4,327	Other divisions.....	5	1,654	...	88	...	41	2,458
Philadelphia, Pa.....	17	2,063	...	172	20	68	3,609	Under \$200,000							
Detroit, Mich.....	21	1,375	...	130	23	41	2,649	United States.....	7	539	23.6	59	1	31	1,477
Boston, Mass.....	8	489	...	79	3	21	1,383	Wiring supplies, construction materials, total.....	1,837	702,468	15.2	61,759	1,149	17,581	1,144,161
San Francisco-Oakland, Calif.....	14	1,140	...	174	12	60	3,999	\$5,000,000 and Over							
Pittsburgh, Pa.....	8	1,001	...	102	10	40	1,818	United States.....	4	31,711	11.4	1,815	...	457	31,567
St. Louis, Mo.....	15	1,311	...	126	11	52	2,601	\$1,000,000--\$4,999,999							
Cleveland, Ohio.....	9	817	...	60	9	20	1,093	United States, total...	158	276,436	13.4	23,373	39	5,750	413,704
Baltimore, Md.....	8	786	...	102	8	39	2,054	Middle Atlantic.....	37	58,018	...	5,485	7	1,373	103,298
Minneapolis-St. Paul, Minn.....	5	428	...	55	5	21	1,140	East North Central.....	45	90,012	...	8,521	8	2,031	143,358
Other metro. areas.....	5	327	...	58	4	20	1,177	West North Central.....	18	35,412	...	2,577	...	692	45,750
ELECTRICAL GOODS								South Atlantic.....	14	21,651	...	1,586	4	362	24,638
Electrical goods (general line), total	537	1,420,970	10.4	88,595	33	25,249	1,716,676	East South Central.....	4	5,714	...	351	...	85	5,932
\$5,000,000 and Over								West South Central.....	18	29,496	...	1,746	13	483	34,750
United States, total...	71	566,971	11.1	37,647	...	10,806	755,056	Pacific.....	17	29,466	...	2,562	5	594	47,298
Middle Atlantic.....	13	101,766	...	7,714	...	2,103	144,430	Other divisions.....	5	6,667	...	545	2	130	8,680
East North Central.....	15	124,001	...	8,749	...	2,399	168,158	14 metro. areas, total.	74	134,325	14.0	11,981	18	2,738	210,875
West North Central.....	12	81,115	...	4,620	...	1,292	90,948	New York-Northeastern New Jersey.....	21	34,898	...	3,198	5	747	59,912
South Atlantic.....	7	54,359	...	3,229	...	967	60,411	Chicago, Ill.....	14	31,910	...	2,918	1	697	45,729
West South Central.....	6	39,767	...	2,834	...	887	72,318	Los Angeles, Calif.....	5	8,890	...	733	2	145	12,723
Pacific.....	12	121,853	...	7,780	...	2,242	168,695	Philadelphia, Pa.....	4	5,287	...	411	1	106	7,493
Other divisions.....	6	44,110	...	2,721	...	916	50,096	Detroit, Mich.....	10	19,265	...	1,869	5	412	33,804
14 metro. areas, total.	42	374,239	11.5	25,951	...	7,294	512,426	San Francisco-Oakland, Calif.....	5	6,511	...	525	3	124	10,065
New York-Northeastern New Jersey.....	5	40,041	...	3,182	...	897	61,355	Pittsburgh, Pa.....	5	8,867	...	672	1	163	15,800
Chicago, Ill.....	6	56,344	...	4,068	...	1,007	76,324	Other metro. areas.....	10	18,697	...	1,655	...	390	25,349
Los Angeles, Calif.....	4	61,332	...	3,651	...	1,070	83,993								
Philadelphia, Pa.....	4	34,278	...	2,625	...	658	44,016								
Other metro. areas.....	23	182,244	...	12,425	...	3,662	246,738								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALESAERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousands)	(Thousands)	(Percent)	(Thousands)	(Number)	(Number)	(Dollars)	(Number)	(Thousands)	(Thousands)	(Percent)	(Thousands)	(Number)	(Number)	(Dollars)
ELECTRICAL GOODS—Continued								ELECTRICAL GOODS—Continued							
Wiring spls., construction materials—Con.								Apparatus and equipment, total....	481	139,431	22.2	18,587	315	5,293	343,523
\$500,000—\$999,999								\$5,000,000 and Over							
United States, total...	218	152,134	15.9	14,285	87	3,939	267,489	United States, total...	4	26,586	15.6	2,232	...	602	42,125
New England.....	18	12,506	...	1,381	1	368	22,948	\$1,000,000—\$4,999,999							
Middle Atlantic.....	61	40,931	...	3,751	44	987	68,368	United States, total...	20	31,543	16.4	3,191	4	847	55,104
East North Central.....	47	33,768	...	3,317	11	952	64,832	Middle Atlantic.....	4	8,671	...	540	1	121	7,743
West North Central.....	12	9,287	...	678	1	193	19,946	East North Central.....	4	6,825	...	930	2	256	16,645
South Atlantic.....	24	15,837	...	1,168	9	372	22,109	South Atlantic.....	3	4,307	...	537	...	122	9,525
East South Central.....	6	4,022	...	519	...	137	9,127	West South Central.....	4	4,861	...	319	1	116	6,499
West South Central.....	12	8,590	...	533	6	216	10,756	Other divisions.....	5	6,879	...	865	...	232	14,692
Mountain.....	6	4,365	...	385	4	92	7,574	14 metro. areas.....	8	15,306	16.7	1,504	3	396	25,222
Pacific.....	32	22,828	...	2,553	11	622	48,829	\$500,000—\$999,999							
14 metro. areas, total...	105	73,340	16.1	7,099	60	1,769	126,929	United States, total...	44	30,460	27.0	5,456	14	1,375	93,622
New York-Northeastern New Jersey.....	38	26,540	...	2,470	38	596	43,411	Middle Atlantic.....	11	7,579	...	1,108	4	288	20,107
Chicago, Ill.....	11	8,108	...	770	6	199	15,563	East North Central.....	13	8,647	...	1,623	2	387	28,194
Los Angeles, Calif.....	11	7,977	...	855	2	212	15,322	West North Central.....	3	2,308	...	190	1	34	3,590
Philadelphia, Pa.....	8	4,832	...	376	5	108	6,443	South Atlantic.....	4	3,003	...	579	...	159	9,640
Detroit, Mich.....	4	3,186	...	220	3	57	4,597	East South Central.....	3	2,322	...	635	2	180	11,147
Boston, Mass.....	6	4,118	...	387	...	100	6,504	West South Central.....	5	3,372	...	638	2	175	10,169
San Francisco-Oakland, Calif.....	6	4,198	...	617	4	140	11,737	Pacific.....	5	3,229	...	663	3	152	10,775
Cleveland, Ohio.....	3	1,808	...	133	...	21	1,779	14 metro. areas, total...	22	14,812	24.2	2,396	6	557	40,057
Baltimore, Md.....	5	3,372	...	333	1	118	6,337	New York-Northeastern New Jersey.....	8	5,288	...	814	2	222	14,112
Minneapolis-St. Paul, Minn.....	4	3,153	...	220	1	52	2,192	Chicago, Ill.....	4	2,475	...	422	...	89	6,576
Buffalo, N. Y.....	4	2,560	...	409	...	101	7,360	Other metro. areas.....	10	7,049	...	1,160	4	246	19,369
Other metro. areas.....	5	3,498	...	300	...	65	5,684	\$200,000—\$499,999							
\$200,000—\$499,999								United States, total...	82	25,321	25.4	4,047	50	1,187	77,353
United States, total...	502	162,351	16.4	14,945	275	4,611	280,950	New England.....	8	2,330	...	495	3	136	8,174
New England.....	43	14,202	...	1,368	11	420	24,723	Middle Atlantic.....	22	6,815	...	976	14	295	19,094
Middle Atlantic.....	153	49,051	...	4,376	95	1,314	80,244	East North Central.....	18	5,369	...	1,031	1	266	17,922
East North Central.....	106	32,978	...	3,104	53	1,004	56,914	West North Central.....	7	2,465	...	348	4	116	6,921
West North Central.....	27	8,594	...	855	12	264	16,618	South Atlantic.....	5	1,636	...	322	...	101	5,812
South Atlantic.....	55	18,188	...	1,719	13	509	30,935	West South Central.....	5	1,470	...	115	5	29	2,282
East South Central.....	14	4,815	...	333	10	116	6,780	Pacific.....	12	3,958	...	479	17	137	9,733
West South Central.....	31	9,894	...	783	28	276	16,190	Other divisions.....	5	1,278	...	281	4	107	7,415
Mountain.....	7	1,912	...	185	6	53	3,656	14 metro. areas, total...	39	12,429	26.4	2,014	23	578	37,694
Pacific.....	66	22,717	...	2,222	47	655	44,890	New York-Northeastern New Jersey.....	12	3,774	...	516	9	160	10,418
14 metro. areas, total...	239	77,723	16.4	7,359	136	2,165	138,193	Los Angeles, Calif.....	3	770	...	41	5	21	1,179
New York-Northeastern New Jersey.....	86	28,090	...	2,585	47	677	45,758	Philadelphia, Pa.....	3	923	...	148	...	31	2,941
Chicago, Ill.....	25	1,946	...	150	20	11,555	23,928	Boston, Mass.....	4	1,230	...	280	2	67	4,341
Los Angeles, Calif.....	31	10,668	...	1,210	22	392	11,431	Cleveland, Ohio.....	5	1,566	...	299	...	71	5,371
Philadelphia, Pa.....	22	6,871	...	573	23	202	11,431	Other metro. areas.....	12	4,166	...	730	7	228	13,444
Detroit, Mich.....	14	4,237	...	301	9	103	5,584	Under \$200,000							
Boston, Mass.....	19	6,404	...	687	5	195	12,462	United States, total...	331	25,521	27.3	3,661	247	1,282	75,319
San Francisco-Oakland, Calif.....	10	3,606	...	310	7	115	6,646	New England.....	15	1,629	...	240	9	70	4,648
Pittsburgh, Pa.....	5	1,338	...	88	4	40	1,624	Middle Atlantic.....	115	8,967	...	1,240	80	417	26,983
St. Louis, Mo.....	6	2,032	...	177	...	44	3,929	East North Central.....	67	5,295	...	848	41	302	17,121
Washington, D. C.....	5	1,511	...	239	1	70	4,421	West North Central.....	24	1,600	...	205	21	80	3,739
Baltimore, Md.....	5	1,790	...	190	...	63	3,635	South Atlantic.....	19	1,487	...	262	9	97	5,215
Minneapolis-St. Paul, Minn.....	5	1,396	...	80	1	27	1,547	East South Central.....	19	1,177	...	175	14	63	3,701
Other metro. areas.....	6	1,832	...	273	2	77	5,773	West South Central.....	21	1,756	...	218	19	85	4,157
United States, total...	955	79,836	18.7	7,341	748	2,824	150,451	Pacific.....	8	556	...	66	9	24	1,333
New England.....	76	6,839	...	565	47	233	10,869	Mountain.....	48	3,054	...	407	45	144	8,422
Middle Atlantic.....	353	29,864	...	2,475	294	948	49,347	14 metro. areas, total...	194	14,911	25.8	2,036	145	685	42,749
East North Central.....	157	13,360	...	1,419	117	542	29,695	New York-Northeastern New Jersey.....	78	6,116	...	868	49	293	19,743
West North Central.....	60	5,140	...	614	52	211	12,502	Chicago, Ill.....	16	1,392	...	140	10	49	2,736
South Atlantic.....	73	6,462	...	563	45	241	11,648	Los Angeles, Calif.....	26	1,517	...	197	28	70	3,854
East South Central.....	39	3,700	...	299	30	139	5,667	Philadelphia, Pa.....	16	1,312	...	164	17	53	2,631
West South Central.....	49	3,985	...	316	39	138	6,675	Detroit, Mich.....	8	553	...	86	7	26	1,824
Mountain.....	25	1,553	...	168	16	67	4,214	Boston, Mass.....	9	917	...	117	6	39	2,587
Pacific.....	123	8,933	...	922	108	305	19,834	San Francisco-Oakland, Calif.....	9	687	...	74	8	23	1,433
14 metro. areas, total...	497	41,334	18.5	3,748	414	1,368	76,825	Pittsburgh, Pa.....	5	427	...	89	2	31	2,075
New York-Northeastern New Jersey.....	215	17,947	...	1,584	168	545	30,530	St. Louis, Mo.....	8	497	...	74	9	25	1,285
Chicago, Ill.....	52	3,623	...	319	53	124	6,979	Cleveland, Ohio.....	8	644	...	98	3	33	1,728
Los Angeles, Calif.....	55	3,638	...	327	60	123	7,625	Baltimore, Md.....	3	168	...	40	1	14	726
Philadelphia, Pa.....	50	4,961	...	364	49	167	7,642	Minneapolis-St. Paul, Minn.....	4	295	...	28	2	10	540
Detroit, Mich.....	14	1,058	...	116	14	45	2,288	Other metro. areas.....	4	386	...	61	3	19	1,587
Boston, Mass.....	29	2,844	...	256	8	103	5,096								
San Francisco-Oakland, Calif.....	21	1,786	...	222	14	62	5,060								
Pittsburgh, Pa.....	15	1,214	...	62	15	36	1,186								
St. Louis, Mo.....	8	827	...	109	6	32	2,116								
Cleveland, Ohio.....	14	1,536	...	175	8	56	4,166								
Baltimore, Md.....	10	678	...	61	8	23	1,204								
Minneapolis-St. Paul, Minn.....	6	512	...	48	6	14	1,186								
Other metro. areas.....	8	710	...	105	5	38	2,147								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-employees	Pay roll							Em-employees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
ELECTRICAL GOODS—Continued								ELECTRICAL GOODS—Continued							
Radios, television sets, total.....	1,173	475,780	15.4	40,168	772	11,951	784,657	Radios, television sets—Continued							
\$5,000,000 and Over								Under \$200,000							
United States, total...	12	122,692	10.9	7,589	...	2,099	148,528	South Atlantic.....	77	6,174	...	778	59	295	14,777
Middle Atlantic.....	6	79,131	...	4,128	...	1,035	75,241	East South Central.....	26	1,835	...	216	16	86	4,407
Other divisions.....	6	43,561	...	3,461	...	1,064	73,287	West South Central.....	68	5,723	...	606	52	263	13,844
14 metro. areas.....	12	122,692	10.9	7,589	...	2,099	148,528	Mountain.....	29	2,764	...	265	23	108	5,379
\$1,000,000—\$4,999,999								Pacific.....	106	8,482	...	823	91	308	19,454
United States, total...	77	149,826	13.6	11,560	10	3,045	215,253	14 metro. areas, total.	289	22,690	22.6	2,514	218	899	52,157
New England.....	10	15,294	...	1,208	...	333	22,263	New York-Northeastern New Jersey.....	110	8,369	...	855	73	289	18,039
Middle Atlantic.....	25	45,098	...	3,298	3	867	57,077	Chicago, Ill.....	42	2,729	...	275	28	127	7,998
East North Central.....	13	25,177	...	1,808	2	421	34,379	Los Angeles, Calif.....	38	3,520	...	284	34	110	6,212
West North Central.....	9	20,875	...	1,772	...	468	31,253	Philadelphia, Pa.....	16	1,353	...	120	21	61	2,419
South Atlantic.....	8	15,163	...	1,103	3	350	20,978	Detroit, Mich.....	9	666	...	71	10	23	1,439
East South Central.....	3	7,028	...	551	...	134	9,873	Boston, Mass.....	7	566	...	67	2	18	1,076
West South Central.....	4	8,313	...	523	2	150	11,230	San Francisco-Oakland, Calif.....	17	940	...	143	18	53	3,308
Pacific.....	5	12,873	...	1,297	...	322	28,200	Pittsburgh, Pa.....	4	386	...	25	6	14	445
14 metro. areas, total.	48	96,637	13.7	7,517	6	1,904	139,463	St. Louis, Mo.....	13	1,310	...	165	6	64	3,082
New York-Northeastern New Jersey.....	19	36,339	...	2,586	2	573	44,315	Washington, D. C.....	6	521	...	106	2	22	1,804
Chicago, Ill.....	6	13,824	...	896	...	191	16,615	Cleveland, Ohio.....	7	456	...	96	4	36	2,457
Boston, Mass.....	3	3,978	...	370	...	96	6,420	Baltimore, Md.....	7	534	...	74	5	23	967
St. Louis, Mo.....	4	10,830	...	836	...	214	16,590	Minneapolis-St. Paul, Minn.....	6	607	...	57	5	27	1,442
Baltimore, Md.....	3	7,002	...	472	...	123	7,967	Buffalo, N. Y.....	7	733	...	76	4	32	1,269
Other metro. areas.....	13	24,664	...	2,397	4	707	47,556	Refrigerators, equip-ment (household), total.....	221	437,675	9.5	23,902	67	6,591	470,897
\$500,000—\$999,999								\$5,000,000 and Over							
United States, total...	104	69,746	17.7	6,897	32	1,996	133,540	United States, total...	27	246,514	7.5	11,228	4	3,022	226,975
New England.....	10	6,203	...	413	6	101	7,259	Middle Atlantic.....	6	60,061	...	3,457	2	896	67,158
Middle Atlantic.....	27	17,219	...	1,833	8	582	37,390	East North Central.....	6	60,089	...	2,682	2	662	52,672
East North Central.....	17	12,032	...	1,304	2	321	24,139	West North Central.....	6	27,255	...	1,353	...	376	23,696
West North Central.....	7	5,527	...	541	1	166	9,460	West South Central.....	4	31,150	...	1,541	...	440	32,521
South Atlantic.....	5	10,632	...	832	9	261	17,362	Other divisions.....	7	67,999	...	2,195	...	648	50,928
East South Central.....	5	2,967	...	284	...	85	6,341	14 metro. areas.....	15	152,479	8.1	7,197	2	1,885	143,755
West South Central.....	5	3,454	...	453	...	135	8,628	\$1,000,000—\$4,999,999							
Mountain.....	5	3,891	...	376	...	103	7,083	United States, total...	71	155,402	11.2	9,801	12	2,648	186,196
Pacific.....	13	7,821	...	861	6	242	15,878	New England.....	8	13,475	...	730	2	177	13,201
14 metro. areas, total.	43	27,528	19.4	3,018	14	902	60,971	Middle Atlantic.....	12	23,757	...	1,490	1	395	30,529
New York-Northeastern New Jersey.....	16	9,995	...	1,149	4	315	22,028	East North Central.....	12	25,130	...	1,710	1	391	28,530
Chicago, Ill.....	4	2,847	...	329	...	83	6,710	West North Central.....	6	14,103	...	1,353	...	424	22,372
San Francisco-Oakland, Calif.....	4	2,422	...	240	4	75	4,726	South Atlantic.....	10	6,283	...	1,588	3	370	26,879
Cleveland, Ohio.....	3	2,097	...	156	...	41	3,045	East South Central.....	6	13,885	...	806	3	192	14,623
Other metro. areas.....	16	10,167	...	1,144	6	388	24,462	West South Central.....	10	19,859	...	1,300	2	363	25,280
\$200,000—\$499,999								Mountain.....	4	11,232	...	565	...	176	10,275
United States, total...	239	73,941	19.3	7,787	148	2,343	153,616	Pacific.....	3	8,678	...	622	...	160	14,313
New England.....	17	5,138	...	534	11	183	11,018	14 metro. areas.....	9	25,535	9.7	1,366	...	435	28,875
Middle Atlantic.....	54	16,196	...	1,713	47	511	32,688	\$200,000—\$999,999							
East North Central.....	46	15,095	...	1,716	30	455	32,575	United States, total...	60	30,617	15.5	2,249	19	653	43,169
West North Central.....	18	5,236	...	515	11	191	11,519	New England.....	6	4,414	...	330	...	97	5,428
South Atlantic.....	32	10,524	...	1,130	7	314	21,759	Middle Atlantic.....	10	4,649	...	320	6	108	6,784
East South Central.....	11	3,366	...	308	4	113	6,454	East North Central.....	11	4,498	...	408	1	115	8,542
West South Central.....	23	6,808	...	640	19	185	11,218	West North Central.....	9	3,655	...	229	5	74	4,313
Mountain.....	8	2,569	...	241	2	87	5,083	South Atlantic.....	7	4,009	...	254	1	90	4,440
Pacific.....	30	9,009	...	990	17	304	21,302	East South Central.....	4	1,999	...	186	1	34	3,769
14 metro. areas, total.	98	30,611	19.6	3,339	68	950	65,544	West South Central.....	4	1,878	...	123	1	42	2,622
New York-Northeastern New Jersey.....	32	9,883	...	1,114	26	300	22,077	Mountain.....	6	3,474	...	254	4	58	3,910
Chicago, Ill.....	10	3,720	...	363	7	94	6,430	Pacific.....	3	2,041	...	145	...	35	3,361
Los Angeles, Calif.....	11	3,087	...	339	7	94	6,666	14 metro. areas.....	12	4,229	17.9	484	4	125	9,237
Philadelphia, Pa.....	3	765	...	25	5	12	508	Under \$200,000							
Detroit, Mich.....	7	2,216	...	339	5	87	6,541	United States, total...	63	5,142	22.8	624	32	268	14,537
Boston, Mass.....	6	2,031	...	176	3	63	3,953	New England.....	6	455	...	41	5	15	689
San Francisco-Oakland, Calif.....	8	2,739	...	293	5	93	5,933	Middle Atlantic.....	9	676	...	62	10	22	1,044
St. Louis, Mo.....	3	1,636	...	68	2	23	1,326	East North Central.....	24	1,620	...	206	10	94	3,673
Washington, D. C.....	5	1,676	...	170	2	50	3,433	West North Central.....	7	679	...	66	3	24	1,448
Cleveland, Ohio.....	5	1,450	...	147	5	41	2,875	East South Central.....	4	515	...	61	...	36	1,163
Buffalo, N. Y.....	3	983	...	140	...	32	2,024	West South Central.....	4	538	...	105	...	12	737
Other metro. areas.....	5	1,425	...	165	1	58	3,798	Pacific.....	4	348	...	39	3	12	737
Under \$200,000								Other divisions.....	5	317	...	44	1	13	842
United States, total...	741	59,575	20.8	6,335	582	2,468	133,720	14 metro. areas.....	16	1,331	22.3	177	14	66	3,250
New England.....	37	3,228	...	347	19	130	6,602								
Middle Atlantic.....	181	14,773	...	1,412	147	534	29,590								
East North Central.....	157	11,295	...	1,290	123	476	26,565								
West North Central.....	60	5,311	...	598	52	268	13,112								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active propri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active propri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
ELECTRICAL GOODS—Continued								ELECTRICAL GOODS—Continued							
Electrical appliances (general line), total	359	755,509	12.8	54,492	105	14,214	1,052,978	Other appliances, specialties, total....	687	328,889	15.4	27,014	376	7,670	514,725
\$5,000,000 and Over								\$1,000,000 and Over							
United States, total...	37	312,517	11.7	21,326	2	5,548	424,139	United States, total...	97	207,405	13.5	15,553	17	3,863	277,422
Middle Atlantic.....	13	130,513	...	9,067	1	2,359	200,134	New England.....	7	22,554	...	1,755	...	435	30,218
East North Central.....	6	50,675	...	3,581	...	864	72,865	Middle Atlantic.....	23	46,157	...	3,610	...	852	58,111
West North Central.....	5	33,084	...	2,157	...	666	44,719	East North Central.....	17	32,787	...	2,314	6	614	41,534
Pacific.....	7	58,408	...	3,760	1	941	62,969	South Atlantic.....	15	37,524	...	3,118	...	752	52,983
Other divisions.....	6	39,837	...	2,761	...	718	43,452	East South Central.....	8	14,927	...	1,279	...	308	22,004
14 metro. areas, total.	30	272,259	11.7	18,439	1	4,818	371,739	West South Central.....	11	20,256	...	1,355	...	272	27,202
New York-Northeastern New Jersey.....	6	65,906	...	4,255	...	1,090	104,957	Other divisions.....	8	19,154	...	1,195	1	293	26,588
Los Angeles, Calif.....	4	35,156	...	2,040	...	516	38,412	14 metro. areas, total.	41	89,933	13.9	6,629	6	1,668	115,576
Philadelphia, Pa.....	4	45,136	...	3,348	...	873	63,213	New York-Northeastern New Jersey.....	16	33,873	...	2,694	...	592	42,356
Other metro. areas.....	16	126,061	...	8,796	1	2,339	165,157	Chicago, Ill.....	4	8,065	...	508	3	154	9,582
\$1,000,000—\$4,999,999								Los Angeles, Calif.....	4	8,641	...	582	...	146	14,111
United States, total...	161	375,133	13.2	28,082	27	7,097	527,354	Detroit, Mich.....	4	11,472	...	794	...	179	12,962
New England.....	6	14,177	...	1,203	...	305	22,124	Other metro. areas.....	13	27,882	...	2,051	3	597	36,365
Middle Atlantic.....	36	83,754	...	6,796	14	1,759	122,790	\$500,000—\$999,999							
East North Central.....	35	80,837	...	6,024	1	1,451	114,490	United States, total...	78	54,255	16.6	4,799	21	1,472	99,252
West North Central.....	11	28,272	...	2,061	3	573	38,235	New England.....	7	5,059	...	455	...	113	7,473
South Atlantic.....	25	57,556	...	3,436	3	840	69,657	Middle Atlantic.....	17	11,332	...	1,175	8	428	24,815
East South Central.....	9	19,830	...	1,513	3	321	24,269	East North Central.....	22	15,231	...	1,378	2	378	27,673
West South Central.....	14	36,632	...	2,797	...	737	52,863	West North Central.....	8	5,334	...	384	5	132	10,103
Pacific.....	8	17,970	...	1,335	...	374	24,274	South Atlantic.....	7	4,951	...	367	1	122	7,843
14 metro. areas, total.	17	36,105	...	2,917	3	717	58,652	East South Central.....	4	2,826	...	223	...	60	6,547
New York-Northeastern New Jersey.....	5	7,983	...	656	2	129	11,025	West South Central.....	5	3,790	...	252	4	86	4,865
Los Angeles, Calif.....	3	5,977	...	363	2	107	8,968	Mountain.....	3	2,293	...	153	1	45	2,892
Philadelphia, Pa.....	4	11,775	...	1,134	4	293	19,849	Pacific.....	5	3,439	...	412	...	106	7,041
Pittsburgh, Pa.....	4	14,050	...	1,292	...	324	23,242	14 metro. areas, total.	34	23,296	20.0	2,397	11	713	49,552
Washington, D. C.....	4	10,997	...	918	2	232	20,733	New York-Northeastern New Jersey.....	14	9,090	...	1,033	6	354	22,088
Cleveland, Ohio.....	4	16,024	...	1,281	...	282	26,216	Chicago, Ill.....	7	4,718	...	432	...	104	9,071
Buffalo, N. Y.....	3	8,307	...	686	...	169	12,191	Other metro. areas.....	13	9,488	...	932	5	255	18,393
Other metro. areas.....	13	28,048	...	2,420	...	603	53,819	\$200,000—\$499,999							
\$500,000—\$999,999								United States, total...	127	39,167	17.5	3,551	57	1,119	69,006
United States, total...	62	46,728	14.4	3,321	24	988	63,334	Middle Atlantic.....	35	10,727	...	985	18	263	18,203
Middle Atlantic.....	14	10,561	...	733	4	221	13,477	East North Central.....	33	9,913	...	1,016	13	339	20,332
East North Central.....	13	9,916	...	759	5	216	14,169	West North Central.....	9	3,007	...	155	4	45	2,688
West North Central.....	9	4,398	...	275	1	77	4,990	South Atlantic.....	9	3,277	...	291	1	96	5,781
South Atlantic.....	19	14,071	...	1,067	6	296	20,571	East South Central.....	10	3,040	...	239	6	81	5,009
Pacific.....	3	2,830	...	133	1	43	3,613	West South Central.....	8	2,737	...	218	4	77	4,705
Other divisions.....	7	4,952	...	354	...	141	6,334	Other divisions.....	15	4,461	...	300	9	141	9,663
14 metro. areas, total.	16	12,106	16.6	957	6	259	18,319	14 metro. areas, total.	7	2,005	...	147	2	57	2,625
New York-Northeastern New Jersey.....	5	1,578	...	108	1	24	1,767	New York-Northeastern New Jersey.....	23	6,828	...	688	10	176	12,610
Buffalo, N. Y.....	3	1,073	...	75	5	20	809	Chicago, Ill.....	12	3,330	...	241	5	67	4,454
Other metro. areas.....	5	1,915	...	299	5	91	6,828	Los Angeles, Calif.....	8	2,423	...	225	5	66	4,683
Under \$200,000								Detroit, Mich.....	6	2,175	...	286	1	110	6,665
United States, total...	53	5,369	20.4	444	33	182	10,466	Pittsburgh, Pa.....	3	1,086	...	99	1	42	2,194
New England.....	6	655	...	39	7	16	784	Cleveland, Ohio.....	5	1,258	...	257	1	57	4,321
Middle Atlantic.....	18	1,734	...	143	11	54	2,957	Other metro. areas.....	8	2,323	...	370	2	118	6,717
East North Central.....	11	823	...	73	9	28	1,405	Under \$200,000							
West North Central.....	9	1,242	...	97	3	50	2,969	United States, total...	385	28,062	23.6	3,111	281	1,216	69,045
Mountain.....	3	360	...	37	1	10	761	New England.....	13	895	...	115	8	43	2,594
Other divisions.....	6	555	...	55	2	24	1,590	Middle Atlantic.....	111	8,022	...	872	76	336	19,648
14 metro. areas, total.	28	2,893	19.0	230	15	77	5,597	East North Central.....	91	6,476	...	678	70	272	14,720
New York-Northeastern New Jersey.....	6	906	...	49	2	18	962	West North Central.....	30	2,123	...	199	24	79	3,616
Chicago, Ill.....	3	421	...	25	1	12	450	South Atlantic.....	36	3,017	...	346	21	124	6,074
Boston, Mass.....	4	417	...	26	5	12	504	East South Central.....	11	994	...	90	9	52	3,113
St. Louis, Mo.....	4	497	...	44	1	15	880	West South Central.....	22	1,475	...	97	18	31	4,978
Other metro. areas.....	11	1,052	...	86	6	46	2,801	Mountain.....	18	1,292	...	153	13	53	2,975
								Pacific.....	53	3,768	...	561	42	206	11,327
								14 metro. areas, total.	207	14,626	24.1	1,665	159	642	35,791
								New York-Northeastern New Jersey.....	71	4,224	...	551	49	182	11,237
								Chicago, Ill.....	27	1,853	...	139	20	65	3,232
								Los Angeles, Calif.....	26	2,066	...	274	30	108	5,593
								Philadelphia, Pa.....	10	952	...	55	9	31	1,224
								Detroit, Mich.....	9	658	...	82	7	30	1,894
								Boston, Mass.....	6	380	...	49	2	24	1,341
								San Francisco-Oakland, Calif.	4	378	...	81	...	22	1,482
								Pittsburgh, Pa.....	8	1,055	...	93	9	50	3,262
								St. Louis, Mo.....	9	490	...	46	10	18	762
								Washington, D. C.....	3	250	...	60	1	18	1,016
								Cleveland, Ohio.....	12	893	...	90	9	37	1,736
								Baltimore, Md.....	59	658	...	20	5	22	1,130
								Minneapolis-St. Paul, Minn.	7	367	...	47	5	18	976
								Buffalo, N. Y.....	8	531	...	48	3	17	936

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)		(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
HARDWARE, PLUMBING, HEATING								HARDWARE, PLUMBING, HEATING—Continued							
Hardware, general line (with industrial department), total...	358	1,190,307	15.1	122,137	28	35,024	2,228,817	Hardware (without industrial dept.)—Con.							
\$5,000,000 and Over								\$5,000,000 and Over—Con.							
United States, total	55	691,258	14.3	68,047	...	19,455	1,254,074	14 metro. areas.....	7	81,007	11.3	5,463	...	1,630	102,577
East North Central.....	12	164,617	...	17,697	...	4,868	323,179	\$1,000,000—\$4,999,999							
West North Central.....	7	114,332	...	11,332	...	3,553	212,905	United States, total...	169	224,943	15.1	23,352	26	6,657	421,603
South Atlantic.....	5	35,339	...	2,897	...	839	56,055	New England.....	5	14,314	...	1,682	...	500	31,233
West South Central.....	6	125,097	...	11,859	...	3,593	217,816	Middle Atlantic.....	15	27,273	...	3,587	2	1,043	67,933
Pacific.....	11	122,705	...	12,244	...	3,368	221,986	East North Central.....	15	33,401	...	3,253	5	932	58,125
Other divisions.....	5	42,295	...	5,971	...	1,319	105,713	West North Central.....	12	32,358	...	3,144	...	986	56,922
14 metro. areas.....	17	263,297	16.1	29,377	...	8,176	543,036	South Atlantic.....	24	38,917	...	4,330	5	1,091	75,452
\$1,000,000—\$4,999,999								East South Central.....	7	10,540	...	928	12	333	16,342
United States, total...	186	432,602	15.9	46,439	6	13,240	837,321	West South Central.....	17	35,096	...	3,510	2	966	63,373
New England.....	10	21,728	...	2,544	...	783	41,435	Mountain.....	3	5,111	...	358	...	111	7,160
Middle Atlantic.....	34	73,599	...	8,970	1	2,755	161,863	Pacific.....	11	27,433	...	2,558	...	697	49,473
East North Central.....	30	72,186	...	8,349	...	2,239	146,511	14 metro. areas, total	24	55,446	18.2	6,493	10	1,998	120,236
West North Central.....	13	30,582	...	3,473	...	1,006	61,641	New York-Northeastern New							
South Atlantic.....	32	84,438	...	8,049	...	2,066	142,186	Jersey.....	5	10,211	...	1,541	2	343	24,733
East South Central.....	14	31,483	...	2,873	...	766	46,471	Los Angeles, Calif.....	3	11,102	...	1,019	...	246	18,295
West South Central.....	19	44,224	...	3,839	...	1,241	78,096	Baltimore, Md.....	3	5,288	...	612	3	170	9,306
Pacific.....	25	54,425	...	6,325	5	1,705	122,239	Other metro. areas.....	13	28,845	...	3,321	5	799	67,268
14 metro. areas, total...	34	78,821	20.2	10,792	3	2,809	194,298	\$500,000—\$999,999							
New York-Northeastern New								United States, total...	115	79,140	16.7	7,971	47	2,328	141,494
Jersey.....	5	12,258	...	1,761	...	458	32,158	New England.....	12	3,485	...	1,010	5	294	17,143
Chicago, Ill.....	3	6,129	...	925	...	180	14,975	Middle Atlantic.....	21	14,585	...	1,604	13	430	27,355
Los Angeles, Calif.....	3	9,613	...	1,060	3	300	21,454	East North Central.....	14	8,277	...	1,009	1	295	17,717
Boston, Mass.....	3	4,007	...	674	...	177	9,710	West North Central.....	4	2,701	...	332	1	105	5,455
San Francisco-Oakland, Calif.....	7	14,398	...	1,830	...	428	33,878	South Atlantic.....	22	14,627	...	1,247	4	416	22,839
Washington, D.C.....	3	9,212	...	1,335	...	375	24,563	East South Central.....	12	8,490	...	639	3	210	11,226
Minneapolis-St. Paul, Minn.....	5	11,721	...	1,679	...	396	30,307	West South Central.....	11	8,183	...	845	4	223	15,322
Other metro. areas.....	5	11,483	...	1,528	...	495	27,253	Mountain.....	6	4,283	...	273	2	78	5,655
\$500,000—\$999,999								Pacific.....	13	9,509	...	1,012	14	267	18,132
United States, total...	80	57,078	18.6	6,567	16	1,943	114,449	14 metro. areas, total	34	23,621	18.8	2,588	21	644	44,624
New England.....	11	8,068	...	1,025	...	332	16,273	New York-Northeastern New							
Middle Atlantic.....	21	14,040	...	1,738	10	539	31,677	Jersey.....	13	9,143	...	925	9	227	15,231
East North Central.....	16	11,590	...	1,335	2	378	21,253	Chicago, Ill.....	6	3,572	...	434	...	104	7,176
South Atlantic.....	6	4,906	...	378	...	124	6,412	Los Angeles, Calif.....	3	1,905	...	264	4	72	4,451
West South Central.....	5	3,592	...	434	...	105	8,212	Boston, Mass.....	3	2,435	...	321	1	61	5,582
Pacific.....	14	9,623	...	1,204	3	312	22,635	San Francisco-Oakland, Calif.....	4	2,800	...	232	4	42	3,454
Other divisions.....	4	2,734	...	238	1	83	4,480	Other metro. areas.....	5	3,765	...	442	3	132	8,630
14 metro. areas, total...	28	18,606	21.0	2,457	8	658	43,747	\$200,000—\$499,999							
New York-Northeastern New								United States, total...	33	10,914	18.6	1,181	9	368	21,231
Jersey.....	4	5,008	...	583	4	151	11,075	Middle Atlantic.....	7	2,035	...	207	2	57	3,592
Philadelphia, Pa.....	4	2,894	...	349	1	115	5,995	East North Central.....	6	2,077	...	227	...	80	4,276
San Francisco-Oakland, Calif.....	5	3,814	...	586	1	156	11,384	South Atlantic.....	6	2,093	...	185	...	68	4,003
Other metro. areas.....	11	6,890	...	939	2	236	15,293	East South Central.....	3	1,145	...	131	...	39	2,234
\$200,000—\$499,999								West South Central.....	3	1,070	...	122	1	33	1,965
United States, total...	20	6,856	16.7	781	1	277	16,548	Pacific.....	4	1,296	...	158	5	42	2,787
Middle Atlantic.....	7	2,353	...	300	1	117	5,463	Other divisions.....	4	1,194	...	151	1	49	2,376
East North Central.....	5	1,689	...	177	...	44	3,533	14 metro. areas, total	14	4,141	20.5	531	4	136	9,700
Other divisions.....	8	2,814	...	304	...	116	7,552	New York-Northeastern New							
14 metro. areas.....	5	1,760	14.8	217	...	57	3,778	Jersey.....	4	1,137	...	166	1	19	2,837
Under \$200,000								Chicago, Ill.....	3	750	...	84	...	30	1,844
United States, total...	17	2,513	21.8	303	5	109	6,425	Other metro. areas.....	7	2,254	...	281	3	87	5,019
Middle Atlantic.....	5	818	...	110	2	32	1,754	Under \$200,000							
East North Central.....	4	518	...	62	...	20	1,241	United States, total...	28	3,174	16.4	299	30	100	4,722
Pacific.....	3	397	...	47	...	17	1,170	Middle Atlantic.....	15	1,617	...	135	17	57	2,655
Other divisions.....	5	780	...	84	3	40	2,260	East North Central.....	4	370	...	40	2	12	705
14 metro. areas.....	7	1,054	24.1	141	2	42	2,369	Pacific.....	3	425	...	28	5	480	1,882
Hardware, general line (without industrial department), total...	304	486,626	14.8	46,962	112	13,692	843,214	Other divisions.....	6	762	...	96	6	21	882
\$5,000,000 and Over								14 metro. areas, total	17	1,906	17.6	159	17	62	3,055
United States, total...	19	168,454	13.1	14,161	...	4,239	254,164	Hardware, specialty lines, total.....	1,423	304,850	19.0	32,515	1,080	10,065	608,525
West North Central.....	5	58,326	...	4,799	...	1,243	83,188	\$1,000,000 and Over							
East South Central.....	4	32,386	...	3,586	...	1,078	62,512	United States, total...	37	65,435	17.8	7,194	...	2,012	12,238
Other divisions.....	10	77,742	...	6,196	...	1,918	108,464	Middle Atlantic.....	4	5,612	...	836	...	200	13,373
								East North Central.....	6	9,047	...	1,266	...	235	21,801
								West North Central.....	4	8,097	...	831	...	268	15,300
								South Atlantic.....	9	14,823	...	1,382	...	439	24,355
								West South Central.....	7	16,459	...	1,576	...	468	3,617
								Pacific.....	4	8,222	...	714	...	11,431	11,513
								Other divisions.....	3	5,175	...	621	...	240	11,513

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousands of dollars)	(Thousands of dollars)	(Percent)	(Thousands of dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousands of dollars)	(Thousands of dollars)	(Percent)	(Thousands of dollars)	(Number)	(Number)	(Dollars)
HARDWARE, PLUMBING, HEATING—Continued								HARDWARE, PLUMBING, HEATING—Continued							
Hardware, specialty lines—Continued								Plumbing, heating (general line), total	1,951	1,203,772	14.0	98,933	889	27,114	1,802,041
\$1,000,000 and Over—Con.								\$5,000,000 and Over							
14 metro. areas,.....	13	23,105	21.3	3,074	...	769	52,471	United States, total...	9	57,731	9.1	3,437	...	926	58,381
\$500,000—\$999,999								South Atlantic.....	4	28,039	...	1,490	...	471	25,302
United States, total...	74	49,484	17.9	5,057	22	1,515	94,059	Other divisions.....	5	29,692	...	1,947	...	455	33,079
New England.....	6	3,976	...	396	...	154	8,196	14 metro. areas,.....	6	40,060	9.8	2,587	...	682	42,136
Middle Atlantic.....	21	13,906	...	1,668	7	448	30,112	\$1,000,000—\$4,999,999							
East North Central.....	12	7,771	...	1,018	4	249	18,040	United States, total...	343	622,493	13.2	50,753	58	13,108	911,181
West North Central.....	7	5,027	...	477	4	169	9,385	New England.....	24	37,045	...	3,481	2	873	57,325
South Atlantic.....	10	6,713	...	556	3	184	10,155	Middle Atlantic.....	88	163,456	...	13,347	18	3,399	244,563
East South Central.....	6	3,680	...	282	1	104	5,663	West North Central.....	55	98,858	...	9,328	12	2,267	164,860
West South Central.....	7	4,797	...	362	2	136	6,983	West North Central.....	49	90,036	...	5,993	...	1,552	116,410
Other divisions.....	5	3,614	...	298	1	71	5,525	South Atlantic.....	37	32,191	...	5,971	4	1,733	102,053
14 metro. areas, total.	33	22,533	18.4	2,414	13	680	44,585	East South Central.....	18	32,191	...	1,937	4	623	34,935
New York-Northeastern New Jersey.....	17	11,419	...	1,343	7	366	25,195	West South Central.....	24	40,497	...	3,527	5	849	59,745
Boston, Mass.....	4	2,652	...	244	...	89	5,313	Mountain.....	7	9,047	...	636	5	171	11,598
St. Louis, Mo.....	3	2,354	...	201	1	77	3,907	Pacific.....	41	78,542	...	6,533	8	1,641	119,692
Other metro. areas.....	9	6,108	...	626	5	148	10,170	14 metro areas, total..	123	241,059	13.6	20,173	21	4,911	368,618
\$200,000—\$499,999								New York-Northeastern New Jersey.....	39	71,240	...	5,360	14	1,238	97,668
United States, total...	373	117,354	19.5	13,085	266	3,818	241,028	Chicago, Ill.....	10	19,964	...	1,799	...	430	33,344
New England.....	27	7,813	...	804	12	274	15,245	Los Angeles, Calif.....	7	12,314	...	1,012	...	222	19,565
Middle Atlantic.....	143	44,252	...	5,020	111	1,378	90,456	Philadelphia, Pa.....	11	24,654	...	1,830	2	494	34,440
East North Central.....	55	17,150	...	1,945	44	544	35,286	Detroit, Mich.....	7	10,944	...	1,124	1	241	21,746
West North Central.....	19	6,226	...	655	7	186	11,317	Boston, Mass.....	6	9,307	...	948	2	198	14,662
South Atlantic.....	34	12,025	...	1,166	15	389	20,791	San Francisco-Oakland, Calif.	12	30,245	...	2,567	...	661	48,617
West South Central.....	18	5,887	...	722	6	237	13,949	Pittsburgh, Pa.....	7	7,258	...	1,099	2	277	19,872
West South Central.....	22	7,241	...	665	24	223	14,148	St. Louis, Mo.....	5	10,934	...	913	...	268	15,784
Mountain.....	7	2,385	...	201	1	82	4,486	Washington, D. C.....	5	10,405	...	816	...	192	14,403
Pacific.....	48	14,375	...	1,907	46	505	35,350	Baltimore, Md.....	5	7,596	...	726	...	158	10,177
14 metro. areas, total.	217	67,095	20.6	8,043	169	2,178	147,379	Minneapolis-St. Paul, Minn.	7	14,791	...	1,223	...	303	23,549
New York-Northeastern New Jersey.....	100	30,865	...	3,730	78	905	66,224	Other metro. areas.....	5	11,207	...	752	...	233	14,791
Chicago, Ill.....	25	7,691	...	841	31	250	16,319	\$500,000—\$999,999							
Los Angeles, Calif.....	21	6,617	...	968	26	215	17,988	United States, total...	381	271,983	14.4	22,269	105	5,949	398,538
Philadelphia, Pa.....	19	5,148	...	550	16	219	10,716	New England.....	53	36,042	...	3,060	7	857	54,549
Detroit, Mich.....	4	1,192	...	143	3	30	2,384	Middle Atlantic.....	122	84,913	...	6,967	21	1,744	122,853
Boston, Mass.....	16	4,574	...	518	2	161	9,509	East North Central.....	54	41,168	...	3,690	19	917	66,740
San Francisco-Oakland, Calif.....	9	2,715	...	344	7	89	6,459	West North Central.....	22	14,883	...	1,386	9	373	26,559
Pittsburgh, Pa.....	3	1,087	...	112	...	39	2,233	South Atlantic.....	48	36,434	...	3,067	8	861	51,386
St. Louis, Mo.....	6	2,083	...	182	1	55	3,546	East South Central.....	8	6,651	...	476	...	151	9,204
Cleveland, Ohio.....	5	1,645	...	243	4	69	4,487	West South Central.....	30	20,406	...	1,454	14	633	27,824
Baltimore, Md.....	4	1,371	...	156	3	47	2,914	Mountain.....	15	10,485	...	725	9	205	13,169
Other metro. areas.....	5	1,405	...	256	...	59	4,600	Pacific.....	29	21,001	...	1,444	12	408	26,554
Under \$200,000								14 metro. areas, total.	157	111,510	14.0	9,185	36	2,228	165,909
United States, total...	939	72,577	20.0	7,179	792	2,720	144,140	New York-Northeastern New Jersey.....	58	40,692	...	3,331	2	771	57,776
New England.....	60	4,773	...	544	34	218	10,273	Chicago, Ill.....	15	10,941	...	938	4	220	14,862
Middle Atlantic.....	405	30,378	...	2,975	339	1,077	57,345	Los Angeles, Calif.....	9	6,533	...	436	2	80	7,605
East North Central.....	159	12,662	...	1,285	141	452	24,575	Philadelphia, Pa.....	24	16,381	...	1,221	12	344	21,995
West North Central.....	51	3,761	...	370	45	155	7,711	Boston, Mass.....	15	10,371	...	859	2	222	15,230
South Atlantic.....	62	4,700	...	544	35	230	11,465	St. Louis, Mo.....	7	4,882	...	480	4	112	8,377
East South Central.....	15	998	...	117	15	49	2,451	Cleveland, Ohio.....	5	3,489	...	365	...	87	7,550
West South Central.....	45	4,438	...	436	37	186	9,078	Baltimore, Md.....	9	6,976	...	647	2	169	11,499
Mountain.....	18	1,402	...	89	14	38	1,862	Buffalo, N. Y.....	4	3,391	...	285	...	68	5,188
Pacific.....	124	9,465	...	819	132	315	19,280	Other metro. areas.....	17	7,854	...	623	8	155	15,827
14 metro. areas, total.	614	45,755	20.2	4,531	545	1,668	90,893	\$200,000—\$499,999							
New York-Northeastern New Jersey.....	320	23,821	...	2,372	264	851	45,875	United States, total...	546	185,084	15.7	16,447	248	4,833	306,597
Chicago, Ill.....	58	4,460	...	406	56	142	8,116	New England.....	70	23,768	...	2,222	14	635	37,713
Los Angeles, Calif.....	55	3,978	...	397	60	163	8,392	Middle Atlantic.....	189	62,262	...	4,878	83	1,451	88,859
Philadelphia, Pa.....	34	2,516	...	178	33	75	3,313	East North Central.....	95	32,879	...	3,099	53	894	59,676
Detroit, Mich.....	22	1,612	...	201	30	56	3,452	West North Central.....	34	11,072	...	1,005	19	295	19,295
Boston, Mass.....	27	2,297	...	293	12	110	5,346	South Atlantic.....	59	20,772	...	1,778	28	544	51,604
San Francisco-Oakland, Calif.....	28	2,374	...	212	31	65	6,279	East South Central.....	17	6,291	...	634	7	163	11,638
Pittsburgh, Pa.....	8	434	...	76	13	25	1,512	West South Central.....	33	11,829	...	981	17	338	21,630
St. Louis, Mo.....	14	888	...	83	11	40	1,814	Mountain.....	14	5,513	...	522	7	162	11,127
Washington, D. C.....	7	338	...	73	...	28	1,048	Pacific.....	35	10,698	...	1,332	32	351	24,875
Cleveland, Ohio.....	12	1,058	...	54	9	31	1,324	14 metro. areas, total.	239	78,290	15.5	6,656	115	1,866	122,648
Baltimore, Md.....	10	768	...	76	8	28	1,467	New York-Northeastern New Jersey.....	94	29,507	...	2,374	34	639	42,452
Minneapolis-St. Paul, Minn.....	11	569	...	61	8	29	1,460	Chicago, Ill.....	2	7,474	...	572	23	138	11,048
Buffalo, N. Y.....	8	642	...	64	5	30	1,515	Los Angeles, Calif.....	9	2,637	...	228	7	66	5,474
								Philadelphia, Pa.....	31	10,354	...	840	18	268	15,962
								Detroit, Mich.....	11	3,800	...	329	1	94	6,064
								Boston, Mass.....	20	6,911	...	682	2	200	12,413
								San Francisco-Oakland, Calif.	7	2,207	...	120	7	65	2,204
								Pittsburgh, Pa.....	5	2,003	...	291	7	38	2,314
								St. Louis, Mo.....	8	2,447	...	239	...	81	5,524
								Cleveland, Ohio.....	9	3,107	...	241	5	66	4,682
								Baltimore, Md.....	11	3,977	...	362	6	99	6,128
								Minneapolis-St. Paul, Minn.	6	1,970	...	150	3	38	2,608
								Other metro. areas.....	6	1,896	...	174	2	48	2,778

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Dollars)
HARDWARE, PLUMBING, HEATING—Continued															
Plumbing, heating (gen.lne)—Con.															
Under \$200,000															
United States, total..	672	66,481	18.2	6,027	478	2,298	127,344	United States, total...	329	28,016	23.5	3,417	187	1,164	69,351
New England.....	64	6,771	...	608	36	250	12,570	New England.....	32	2,614	...	394	8	138	7,704
Middle Atlantic.....	307	29,022	...	2,382	232	884	48,744	Middle Atlantic.....	85	6,947	...	961	46	299	17,927
East North Central.....	117	11,714	...	1,189	92	409	24,597	East North Central.....	82	6,742	...	826	45	259	17,794
West North Central.....	127	3,377	...	307	30	132	6,850	West North Central.....	36	3,167	...	372	14	133	7,015
South Atlantic.....	46	4,833	...	460	32	215	10,672	South Atlantic.....	29	2,721	...	273	16	112	5,178
East South Central.....	15	1,554	...	178	10	74	4,387	East South Central.....	8	890	...	107	12	46	2,265
West South Central.....	31	3,303	...	256	10	121	5,801	West South Central.....	10	1,065	...	79	7	29	2,120
Mountain.....	16	1,837	...	159	8	57	3,219	Mountain.....	11	1,012	...	90	4	35	1,867
Pacific.....	44	4,070	...	488	28	156	10,504	Pacific.....	36	2,898	...	315	30	113	7,481
14 metro. areas, total	371	35,341	17.3	3,010	271	1,079	61,785	14 metro. areas, total.	156	13,219	24.7	1,749	77	558	34,648
New York-Northeastern New Jersey.....	179	16,590	...	1,368	115	464	26,290	New York-Northeastern New Jersey.....	57	4,504	...	655	27	205	12,751
Chicago, Ill.....	43	4,179	...	380	38	131	7,956	Chicago, Ill.....	14	1,383	...	190	8	44	3,475
Los Angeles, Calif.....	18	1,535	...	156	11	61	3,901	Los Angeles, Calif.....	10	617	...	56	12	18	1,076
Philadelphia, Pa.....	51	4,756	...	332	47	134	9,779	Philadelphia, Pa.....	9	726	...	124	4	39	2,091
Detroit, Mich.....	12	1,398	...	97	10	35	2,208	Detroit, Mich.....	11	870	...	127	2	43	3,390
Boston, Mass.....	21	1,915	...	104	11	46	2,049	Boston, Mass.....	11	1,112	...	163	1	61	3,638
San Francisco-Oakland, Calif.	6	547	...	45	5	15	1,072	San Francisco-Oakland, Calif.	7	525	...	41	5	20	1,375
Pittsburgh, Pa.....	9	914	...	125	6	48	2,400	Pittsburgh, Pa.....	5	597	...	105	2	29	1,602
St. Louis, Mo.....	5	561	...	41	5	16	943	St. Louis, Mo.....	4	481	...	29	3	14	643
Cleveland, Ohio.....	7	1,057	...	140	6	33	2,253	Cleveland, Ohio.....	5	607	...	53	3	14	1,132
Baltimore, Md.....	7	593	...	124	7	26	1,328	Baltimore, Md.....	10	858	...	85	2	31	1,392
Minneapolis-St. Paul, Minn.	8	901	...	99	6	50	3,132	Minneapolis-St. Paul, Minn.	8	668	...	80	4	31	1,529
Buffalo, N. Y.....	5	395	...	39	4	20	1,274	Other metro. areas.....	5	271	...	41	4	9	554
Heating (inc. stoves, ranges), total.....	548	171,017	17.6	15,895	255	4,394	304,422	Plumbing fixtures, supplies, total.....	889	322,062	16.0	28,920	563	7,858	541,443
\$1,000,000 and Over															
United States, total..	34	64,917	14.8	4,887	1	1,151	85,474	United States.....	4	29,924	13.1	2,855	...	779	53,227
Middle Atlantic.....	11	19,985	...	1,613	...	440	28,122	\$1,000,000—\$4,999,999	59	97,819	15.2	8,763	22	2,105	156,827
West North Central.....	5	11,706	...	714	1	174	11,881	United States, total...	3	8,454	...	659	...	221	12,323
Pacific.....	5	11,936	...	988	...	152	18,729	New England.....	21	37,365	...	3,567	5	773	64,019
Other divisions.....	12	21,290	...	1,572	...	385	26,742	Middle Atlantic.....	13	20,942	...	2,003	3	492	34,384
14 metro. areas.....	20	39,644	16.7	3,322	...	764	59,029	East North Central.....	5	5,560	...	580	7	119	9,487
\$500,000—\$999,999								South Atlantic.....	4	7,593	...	731	1	206	11,658
United States, total..	52	35,843	16.6	3,266	9	879	65,226	Mountain.....	3	3,804	...	262	2	63	4,582
New England.....	9	1,926	...	215	...	54	3,770	Pacific.....	7	8,994	...	688	2	134	14,312
Middle Atlantic.....	6	6,528	...	565	...	128	10,338	Other divisions.....	3	5,107	...	345	2	97	6,055
East North Central.....	15	9,334	...	234	...	296	19,998	14 metro. areas, total.	36	56,845	15.7	5,335	13	1,161	96,583
West North Central.....	5	3,938	...	274	1	87	4,505	New York-Northeastern New Jersey.....	13	23,129	...	2,423	1	490	42,835
South Atlantic.....	4	2,770	...	250	1	103	8,321	Chicago, Ill.....	4	4,763	...	469	2	116	8,016
East South Central.....	5	3,351	...	251	...	58	4,274	Detroit, Mich.....	4	6,192	...	675	...	135	9,839
West South Central.....	4	2,928	...	250	...	67	3,716	Other metro. areas.....	15	22,761	...	1,786	10	420	35,893
Mountain.....	7	5,068	...	471	...	132	10,404	\$500,000—\$999,999							
Pacific.....	7	5,068	...	471	...	132	10,404	United States, total...	112	78,897	16.1	7,305	60	1,785	133,282
14 metro. areas, total	23	15,504	18.4	1,595	4	412	33,907	New England.....	4	2,722	...	233	...	57	3,804
New York-Northeastern New Jersey.....	3	2,139	...	301	...	65	5,153	Middle Atlantic.....	32	22,126	...	2,466	12	619	44,960
Chicago, Ill.....	4	2,610	...	253	...	72	4,449	East North Central.....	16	12,088	...	973	15	222	17,504
Detroit, Mich.....	4	2,233	...	330	...	69	7,350	West North Central.....	12	2,629	...	299	1	63	5,522
San Francisco-Oakland, Calif.	3	2,380	...	220	...	86	9,237	South Atlantic.....	12	8,973	...	943	5	221	16,863
Other metro. areas.....	9	6,142	...	491	4	119	9,637	West South Central.....	17	11,463	...	975	6	263	19,515
\$200,000—\$499,999								Pacific.....	23	16,464	...	1,240	20	295	22,825
United States, total..	133	42,241	19.1	4,325	58	1,200	84,371	Other divisions.....	4	2,439	...	176	1	41	1,990
New England.....	7	2,106	...	216	2	59	3,905	14 metro. areas, total.	18	41,439	16.3	3,935	36	813	70,828
Middle Atlantic.....	35	11,423	...	1,142	25	272	19,051	New York-Northeastern New Jersey.....	19	12,736	...	1,196	11	280	20,396
East North Central.....	37	11,390	...	1,385	10	417	30,376	Chicago, Ill.....	6	4,516	...	341	8	72	5,712
West North Central.....	17	5,543	...	489	5	142	8,986	Los Angeles, Calif.....	13	9,338	...	769	12	183	15,098
South Atlantic.....	10	3,143	...	281	2	78	5,354	Philadelphia, Pa.....	5	3,142	...	448	...	96	7,148
East South Central.....	4	1,348	...	199	4	54	3,807	Pittsburgh, Pa.....	5	4,117	...	519	1	96	10,181
West South Central.....	7	2,224	...	173	2	68	3,760	Cleveland, Ohio.....	3	2,079	...	87	4	25	1,568
Mountain.....	8	2,535	...	195	5	49	3,975	Other metro. areas.....	7	5,511	...	574	...	101	10,725
Pacific.....	8	2,529	...	245	3	61	5,157	\$200,000—\$499,999							
14 metro. areas, total	64	20,463	20.9	2,249	34	594	43,050	United States, total...	219	1,907	16.4	6,111	106	1,705	119,790
New York-Northeastern New Jersey.....	27	8,852	...	821	17	187	13,697	New England.....	14	4,376	...	404	4	114	6,611
Chicago, Ill.....	7	2,079	...	234	2	97	6,753	Middle Atlantic.....	57	18,361	...	1,499	28	404	28,081
Philadelphia, Pa.....	3	1,181	...	88	3	28	1,588	East North Central.....	41	14,113	...	1,423	12	328	25,123
Detroit, Mich.....	5	1,451	...	240	2	37	5,153	West North Central.....	15	4,660	...	408	7	12	7,560
San Francisco-Oakland, Calif.	3	1,287	...	124	2	35	2,241	South Atlantic.....	14	4,726	...	456	2	144	5,160
San Francisco-Oakland, Calif.	4	1,391	...	95	3	25	2,722	East South Central.....	3	1,059	...	71	2	25	1,303
Cleveland, Ohio.....	4	1,236	...	108	...	29	2,248	West South Central.....	30	9,266	...	506	16	168	9,082
Other metro. areas.....	10	3,286	...	543	5	136	9,548	Mountain.....	5	1,829	...	179	1	43	3,461
								Pacific.....	40	13,499	...	1,165	34	352	29,653

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
	(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)		(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
HARDWARE, PLUMBING, HEATING—Continued								HARDWARE, PLUMBING, HEATING—Continued							
Plumbing fixtures, supplies—Con.								Air conditioning, ven-tilating equipment—Continued							
\$200,000—\$499,999—Con.								Under \$200,000							
14 metro. areas, total.	119	39,640	17.7	3,599	64	953	73,592	United States, total...	202	18,875	26.3	2,668	116	861	52,600
New York-Northeastern New Jersey.....	42	13,356	...	1,237	16	307	22,839	New England.....	9	605	...	131	5	46	2,431
Chicago, Ill.....	7	2,722	...	344	...	59	6,390	Middle Atlantic.....	41	3,940	...	627	21	197	10,706
Los Angeles, Calif.....	23	7,419	...	653	17	228	19,715	East North Central.....	53	4,530	...	595	31	195	11,165
Philadelphia, Pa.....	6	1,882	...	112	7	36	2,009	West North Central.....	18	1,843	...	228	7	79	4,963
Detroit, Mich.....	4	1,457	...	132	3	34	2,421	South Atlantic.....	20	1,903	...	209	11	70	4,361
Boston, Mass.....	4	1,162	...	88	4	22	1,251	East South Central.....	10	1,029	...	150	1	58	3,153
San Francisco-Oakland, Calif.....	11	4,199	...	360	9	7	7,063	West South Central.....	33	3,319	...	418	27	134	9,059
Pittsburgh, Pa.....	4	1,246	...	55	5	29	1,161	Mountain.....	5	456	...	47	5	16	903
Cleveland, Ohio.....	9	3,132	...	308	2	71	5,343	Pacific.....	13	1,250	...	263	8	75	5,859
Baltimore, Md.....	3	978	...	113	...	36	2,039	14 metro. areas, total.	78	7,521	27.2	1,151	47	345	21,371
Minneapolis-St. Paul, Minn.....	3	1,099	...	71	1	23	1,347	New York-Northeastern New Jersey.....	31	2,878	...	460	15	137	7,604
Other metro. areas.....	3	988	...	126	...	17	2,014	Chicago, Ill.....	9	1,070	...	103	5	22	1,652
Under \$200,000								Los Angeles, Calif.....	6	648	...	120	3	39	2,975
United States, total...	495	43,515	18.9	3,886	375	1,484	78,317	Philadelphia, Pa.....	5	716	...	108	4	32	1,878
New England.....	49	4,021	...	338	35	157	7,279	Detroit, Mich.....	9	942	...	123	10	33	2,521
Middle Atlantic.....	158	12,645	...	1,142	126	445	22,319	Boston, Mass.....	5	284	...	101	1	31	1,737
East North Central.....	74	6,824	...	644	59	207	11,912	St. Louis, Mo.....	3	325	...	47	2	20	1,044
West North Central.....	25	2,146	...	213	18	74	4,429	Washington, D. C.....	3	338	...	49	3	15	1,116
South Atlantic.....	46	4,643	...	376	26	152	7,338	Other metro. areas.....	7	319	...	40	4	16	854
East South Central.....	13	1,668	...	184	15	74	3,707	LUMBER, CONSTRUCTION MATERIALS							
West South Central.....	36	3,428	...	260	26	102	4,928	Lumber, millwork (with yards), total.	2,342	1,721,084	14.1	140,845	1,099	41,922	2,613,947
Mountain.....	10	948	...	69	7	30	2,082	\$5,000,000 and Over							
Pacific.....	84	7,192	...	660	64	243	14,323	United States, total...	34	289,771	7.6	13,122	6	3,048	236,780
14 metro. areas, total.	290	23,480	19.2	2,182	223	785	42,518	Middle Atlantic.....	8	56,193	...	2,033	...	395	36,026
New York-Northeastern New Jersey.....	114	8,401	...	813	83	299	15,769	East North Central.....	10	88,451	...	3,090	...	614	55,212
Chicago, Ill.....	21	1,724	...	172	19	51	2,802	Pacific.....	8	86,879	...	4,025	6	962	73,315
Los Angeles, Calif.....	49	4,032	...	350	43	135	7,726	Other divisions.....	8	58,248	...	3,974	...	1,077	72,827
Philadelphia, Pa.....	17	1,460	...	123	11	48	2,505	14 metro. areas.....	26	231,477	7.4	9,765	6	2,213	177,813
Detroit, Mich.....	8	997	...	122	7	30	1,939	\$1,000,000—\$4,999,999							
Boston, Mass.....	21	1,428	...	113	10	53	2,330	United States, total...	478	870,052	13.8	70,395	114	19,171	1,289,218
San Francisco-Oakland, Calif.....	12	893	...	122	5	36	1,965	New England.....	23	46,597	...	3,263	6	865	58,327
Pittsburgh, Pa.....	11	1,129	...	82	15	40	1,755	Middle Atlantic.....	105	198,926	...	17,594	17	4,577	329,022
Cleveland, Ohio.....	9	1,039	...	89	4	23	2,032	East North Central.....	103	189,269	...	15,995	8	4,080	293,022
Baltimore, Md.....	8	677	...	68	5	19	889	West North Central.....	34	58,324	...	5,226	5	1,456	96,435
Minneapolis-St. Paul, Minn.....	12	876	...	88	10	23	1,412	South Atlantic.....	56	101,591	...	9,021	13	2,797	163,452
Buffalo, N. Y.....	4	467	...	42	4	17	769	East South Central.....	20	34,316	...	2,537	16	904	47,766
Other metro. areas.....	4	357	...	41	3	11	625	West South Central.....	44	76,698	...	6,157	14	1,962	108,538
Air conditioning, ven-tilating equipment, total.....	320	95,556	22.8	13,046	144	3,802	259,680	Mountain.....	16	26,206	...	1,531	10	452	28,125
\$1,000,000 and Over								Pacific.....	77	138,135	...	9,071	25	2,078	166,331
United States.....	17	33,859	20.5	4,175	3	1,232	86,372	14 metro. areas, total.	226	437,923	14.5	57,683	42	9,457	693,035
14 metro. areas.....	10	15,802	23.9	2,330	3	635	47,071	New York-Northeastern New Jersey.....	54	104,609	...	8,695	6	1,997	151,873
\$500,000—\$999,999								Chicago, Ill.....	25	49,982	...	4,393	3	994	82,175
United States, total...	31	20,828	23.5	3,184	6	905	61,058	Los Angeles, Calif.....	28	56,325	...	4,658	9	1,127	88,704
Middle Atlantic.....	6	3,759	...	549	...	147	11,016	Philadelphia, Pa.....	23	44,741	...	4,684	6	1,392	87,703
East North Central.....	7	4,680	...	650	5	138	12,126	Detroit, Mich.....	18	35,859	...	3,249	...	756	56,895
West North Central.....	4	2,873	...	391	...	140	6,617	Boston, Mass.....	11	25,811	...	1,561	3	367	27,517
South Atlantic.....	5	2,938	...	551	...	187	10,672	San Francisco-Oakland, Calif.....	16	25,068	...	1,706	4	369	32,509
Pacific.....	4	3,044	...	328	...	75	6,633	Pittsburgh, Pa.....	4	9,422	...	426	1	137	7,499
Other divisions.....	5	3,525	...	685	1	208	13,994	St. Louis, Mo.....	8	14,571	...	1,590	...	448	30,471
14 metro. areas.....	13	9,441	21.7	1,364	4	347	24,152	Washington, D. C.....	6	14,226	...	1,341	3	283	20,377
\$200,000—\$499,999								Cleveland, Ohio.....	7	10,757	...	741	1	224	16,673
United States, total...	70	21,994	22.8	3,019	19	804	59,650	Baltimore, Md.....	13	26,567	...	2,628	4	823	49,118
Middle Atlantic.....	11	3,579	...	720	2	196	13,113	Minneapolis-St. Paul, Minn.....	5	6,114	...	671	1	142	10,349
East North Central.....	19	5,771	...	656	8	142	13,623	Buffalo, N. Y.....	8	13,831	...	1,560	1	400	31,172
West North Central.....	10	3,556	...	414	1	110	8,405	\$500,000—\$999,999							
South Atlantic.....	10	3,079	...	554	3	154	9,983	United States, total...	417	295,602	16.3	28,416	161	8,565	525,812
West South Central.....	13	3,954	...	501	4	150	10,663	New England.....	18	13,305	...	1,541	11	433	28,371
Other divisions.....	7	2,055	...	174	1	52	3,663	Middle Atlantic.....	107	74,790	...	7,740	33	1,958	139,085
14 metro. areas, total.	23	7,385	25.3	1,205	4	312	23,601	East North Central.....	72	50,943	...	5,435	13	1,405	99,736
New York-Northeastern New Jersey.....	9	2,701	...	626	...	176	11,479	West North Central.....	23	16,720	...	1,601	5	452	29,230
Chicago, Ill.....	3	1,148	...	111	3	27	2,665	South Atlantic.....	42	26,810	...	2,963	16	1,195	53,053
St. Louis, Mo.....	3	926	...	84	...	31	2,549	East South Central.....	32	22,301	...	2,196	18	1,038	39,755
Other metro. areas.....	8	2,610	...	384	1	78	6,908	West South Central.....	38	27,859	...	1,773	12	662	34,184
								Mountain.....	10	7,404	...	548	...	182	9,881
								Pacific.....	75	53,470	...	4,619	53	1,240	92,517

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
LUMBER, CONSTRUCTION MATERIALS--Con. Lumber, millwork (with yards)--Continued \$500,000--\$999,999 14 metro. areas, total.	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
United States, total..	191	132,929	16.9	13,488	76	3,291	245,260	United States, total..	48	32,790	15.4	2,883	9	739	52,111
New York-Northeastern New Jersey.....	63	43,848	...	4,781	20	1,138	83,961	Middle Atlantic.....	16	11,255	...	1,112	...	282	18,332
Chicago, Ill.....	18	11,801	...	1,613	1	393	31,403	East North Central.....	16	10,237	...	842	4	204	16,497
Los Angeles, Calif.....	26	19,145	...	1,654	16	440	32,035	South Atlantic.....	5	3,373	...	200	2	53	3,495
Philadelphia, Pa.....	11	7,445	...	504	5	130	9,305	West South Central.....	4	2,675	...	157	3	44	3,092
Detroit, Mich.....	10	5,617	...	564	...	104	9,374	Other divisions.....	7	5,230	...	572	...	156	10,695
Boston, Mass.....	6	4,509	...	580	5	111	10,277	14 metro. areas, total	30	20,149	16.8	1,959	6	489	34,709
San Francisco-Oakland, Calif.	15	10,607	...	816	18	206	15,940	New York-Northeastern New Jersey.....	11	8,022	...	793	...	177	12,754
Pittsburgh, Pa.....	8	5,111	...	522	5	99	7,901	Chicago, Ill.....	5	2,883	...	232	...	62	3,785
St. Louis, Mo.....	6	4,674	...	478	...	125	8,913	Detroit, Mich.....	4	2,674	...	197	4	67	4,443
Washington, D. C.....	4	2,500	...	162	4	56	2,946	Other metro. areas.....	10	6,970	...	737	2	183	13,727
Cleveland, Ohio.....	4	2,399	...	319	...	80	6,347								
Baltimore, Md.....	9	6,737	...	759	2	208	11,813								
Minneapolis-St. Paul, Minn.	3	1,998	...	162	...	46	3,811								
Buffalo, N. Y.....	8	6,538	...	574	...	155	11,234								
\$200,000--\$499,999								\$200,000--\$499,999							
United States, total..	583	188,954	18.1	19,256	266	6,699	360,721	United States, total..	67	20,566	16.8	1,775	34	502	35,862
New England.....	24	8,280	...	755	6	248	14,547	New England.....	4	1,101	...	61	3	15	872
Middle Atlantic.....	151	48,077	...	5,718	56	1,692	101,526	Middle Atlantic.....	24	8,074	...	676	10	193	13,505
East North Central.....	112	36,100	...	4,124	43	1,140	73,316	East North Central.....	20	5,722	...	498	13	132	10,205
West North Central.....	24	7,724	...	625	2	207	11,245	West North Central.....	5	1,722	...	143	2	34	2,867
South Atlantic.....	75	25,442	...	2,469	31	1,211	49,118	South Atlantic.....	4	1,362	...	106	1	33	1,990
East South Central.....	45	14,190	...	1,372	32	777	25,421	West South Central.....	5	1,346	...	82	3	24	1,362
West South Central.....	42	13,651	...	1,201	33	503	24,297	Other divisions.....	5	1,239	...	209	2	71	5,061
Mountain.....	13	4,129	...	398	4	140	8,294	14 metro. areas, total	46	14,799	16.7	1,233	24	334	24,792
Pacific.....	97	31,361	...	2,594	59	781	52,957	New York-Northeastern New Jersey.....	19	6,425	...	438	8	113	8,318
14 metro. areas, total.	245	79,304	19.2	8,365	100	2,373	158,369	Chicago, Ill.....	6	1,574	...	180	4	41	3,460
New York-Northeastern New Jersey.....	76	24,376	...	2,981	15	779	53,089	Detroit, Mich.....	4	1,108	...	113	2	29	2,503
Chicago, Ill.....	38	12,467	...	1,447	11	353	25,299	Cleveland, Ohio.....	3	1,061	...	54	3	12	1,034
Los Angeles, Calif.....	31	9,448	...	521	24	163	10,211	Other metro. areas.....	14	4,631	...	448	7	139	9,477
Philadelphia, Pa.....	19	6,212	...	594	21	199	11,210								
Detroit, Mich.....	10	3,409	...	475	4	120	8,415	Under \$200,000							
Boston, Mass.....	7	2,252	...	134	3	46	2,618	United States, total..	132	11,597	23.3	1,245	76	450	24,646
San Francisco-Oakland, Calif.	21	7,053	...	800	11	234	18,247	Middle Atlantic.....	57	5,266	...	587	37	223	11,936
Pittsburgh, Pa.....	21	3,373	...	422	9	126	6,742	East North Central.....	27	2,553	...	311	6	97	5,961
St. Louis, Mo.....	7	2,036	...	232	...	72	4,498	West North Central.....	10	815	...	43	10	16	863
Cleveland, Ohio.....	8	2,923	...	414	2	99	7,957	South Atlantic.....	7	733	...	43	4	26	900
Minneapolis-St. Paul, Minn.	4	1,478	...	89	...	22	1,259	West South Central.....	10	789	...	100	4	36	2,057
Buffalo, N. Y.....	6	2,113	...	269	...	83	4,447	Pacific.....	12	789	...	89	11	26	1,490
Other metro. areas.....	7	2,164	...	187	...	77	4,376	Other divisions.....	9	543	...	72	4	26	1,419
								14 metro. areas, total	80	7,243	24.5	847	48	290	15,941
Under \$200,000								New York-Northeastern New Jersey.....	38	3,245	...	433	24	155	8,568
United States, total..	830	76,705	23.1	9,656	552	4,439	201,416	Chicago, Ill.....	6	353	...	38	1	14	727
New England.....	69	5,634	...	914	37	439	17,177	Los Angeles, Calif.....	7	630	...	73	5	17	902
Middle Atlantic.....	266	23,838	...	3,411	159	1,374	69,119	Philadelphia, Pa.....	5	558	...	50	3	19	946
East North Central.....	137	12,435	...	1,991	80	639	31,643	Pittsburgh, Pa.....	4	394	...	11	2	8	213
West North Central.....	37	3,792	...	457	20	175	9,335	Cleveland, Ohio.....	8	903	...	173	1	46	3,089
South Atlantic.....	80	8,058	...	1,094	57	634	22,150	Other metro. areas.....	12	1,160	...	69	12	31	1,496
East South Central.....	52	4,762	...	528	44	397	11,688								
West South Central.....	75	7,329	...	643	52	393	17,425	Cement, lime, plaster, total.....	202	109,019	20.3	11,971	88	3,410	233,263
Mountain.....	15	1,344	...	151	15	75	3,950	\$1,000,000 and Over							
Pacific.....	99	9,513	...	867	88	313	18,929	United States, total..	23	51,030	24.2	5,487	6	1,478	105,721
14 Metro. areas, total.	373	35,097	23.0	4,427	238	1,668	89,846	Middle Atlantic.....	6	21,062	...	1,394	...	303	22,468
New York-Northeastern New Jersey.....	171	15,470	...	2,080	105	745	42,027	South Atlantic.....	5	5,887	...	565	3	188	9,709
Chicago, Ill.....	39	4,003	...	556	21	219	11,180	Pacific.....	4	6,247	...	1,157	1	314	26,905
Los Angeles, Calif.....	42	3,970	...	355	36	142	9,964	Other divisions.....	8	17,834	...	2,371	2	673	46,979
Philadelphia, Pa.....	26	1,957	...	277	19	124	5,503	14 metro. areas.....	14	31,866	19.2	2,616	1	692	52,723
Detroit, Mich.....	16	1,778	...	167	5	49	3,190	\$500,000--\$999,999							
Boston, Mass.....	21	1,980	...	297	10	150	5,326	United States, total..	39	26,347	19.2	2,955	10	814	56,252
San Francisco-Oakland, Calif.	17	1,465	...	131	18	45	2,568	New England.....	3	1,916	...	195	...	60	3,367
Pittsburgh, Pa.....	9	994	...	125	4	56	2,515	Middle Atlantic.....	11	7,466	...	1,040	3	264	18,943
St. Louis, Mo.....	8	941	...	132	...	37	2,666	East North Central.....	7	4,675	...	419	2	110	7,726
Baltimore, Md.....	4	447	...	49	3	16	837	South Atlantic.....	5	3,397	...	274	...	94	4,449
Minneapolis-St. Paul, Minn.	8	788	...	68	6	28	2,103	Pacific.....	9	6,350	...	763	5	191	16,480
Buffalo, N. Y.....	7	671	...	101	5	33	1,996	Other divisions.....	4	2,543	...	264	...	86	5,287
Other metro. areas.....	5	633	...	89	4	24	1,371	14 metro. areas, total	22	14,182	19.3	1,606	5	417	29,097
								New York-Northeastern New Jersey.....	8	5,654	...	775	...	187	14,101
Brick, tile, terra cotta, total.....	264	93,322	15.8	7,749	123	2,125	147,350	Los Angeles, Calif.....	3	1,824	...	182	...	45	3,337
								Other metro. areas.....	11	6,704	...	649	5	185	11,659
\$1,000,000 and Over															
United States, total..	17	28,369	12.3	1,846	4	434	34,731								
Middle Atlantic.....	9	15,270	...	1,191	...	249	22,166								
Other divisions.....	8	13,099	...	655	4	185	12,565								
14 metro. areas.....	13	23,146	11.8	1,514	2	338	28,973								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- pense (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll
(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)	(Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con.							
Cement, lime, plaster--Con.							
\$200,000--\$499,999							
United States, total...	74	24,780	21.8	2,821	37	865	56,892
New England.....	3	1,159	...	124	3	42	2,380
Middle Atlantic.....	24	7,967	...	891	6	285	17,913
East North Central.....	24	7,659	...	1,072	9	288	22,506
West North Central.....	3	1,219	...	115	1	36	2,058
South Atlantic.....	8	2,974	...	297	6	101	4,583
Pacific.....	5	2,361	...	269	7	81	5,456
Other divisions.....	5	1,441	...	93	5	32	1,996
14 metro. areas, total...	42	14,127	21.6	1,663	15	471	32,987
New York-Northeastern New Jersey.....	15	5,136	...	578	5	167	11,836
Chicago, Ill.....	9	3,009	...	424	...	96	8,473
Los Angeles, Calif.....	3	1,217	...	77	3	20	1,338
Pittsburgh, Pa.....	3	1,293	...	178	...	65	3,259
Other metro. areas.....	10	3,472	...	406	7	123	8,081
Under \$200,000							
United States, total...	66	6,862	19.7	708	35	253	14,398
New England.....	7	763	...	104	1	34	1,877
Middle Atlantic.....	30	3,475	...	373	21	146	7,918
East North Central.....	13	1,014	...	87	5	27	1,421
West North Central.....	3	264	...	40	1	14	822
South Atlantic.....	3	488	...	26	2	11	453
Pacific.....	6	618	...	57	3	18	1,408
Other divisions.....	3	240	...	21	2	9	499
14 metro. areas.....	34	3,908	19.8	418	20	145	8,455
Glass (building), total...							
	339	109,219	28.5	20,723	217	5,776	381,098
\$1,000,000 and Over							
United States, total...	26	43,080	26.2	7,758	1	1,976	128,648
Middle Atlantic.....	9	17,432	...	2,689	1	646	44,003
East North Central.....	9	15,495	...	2,708	...	679	43,676
Other divisions.....	8	10,153	...	2,361	...	651	40,969
14 metro. areas.....	16	27,145	26.3	4,894	1	1,196	83,966
\$500,000--\$999,999							
United States, total...	36	25,092	28.3	4,727	7	1,218	87,869
Middle Atlantic.....	10	7,799	...	1,070	3	260	16,430
East North Central.....	4	2,597	...	667	...	168	11,706
West North Central.....	5	3,280	...	603	...	169	11,575
South Atlantic.....	3	2,178	...	487	...	130	8,085
Pacific.....	5	5,994	...	1,246	3	295	26,611
Other divisions.....	5	3,284	...	654	1	195	13,462
14 metro. areas, total...	21	14,838	27.8	2,811	3	662	51,159
New York-Northeastern New Jersey.....	5	3,727	...	442	...	72	5,892
Los Angeles, Calif.....	3	1,948	...	469	2	112	10,560
San Francisco-Oakland, Calif.....	3	2,044	...	443	...	85	9,042
Minneapolis-St. Paul, Minn.	3	2,166	...	461	...	112	7,615
Pacific.....	7	4,953	...	996	1	281	18,050
\$200,000--\$499,999							
United States, total...	75	24,854	29.8	4,816	37	1,405	94,226
New England.....	4	1,201	...	191	2	61	3,494
Middle Atlantic.....	16	5,335	...	927	9	234	18,351
East North Central.....	18	5,696	...	1,141	9	353	24,382
West North Central.....	6	2,100	...	460	3	153	9,230
South Atlantic.....	6	2,134	...	545	1	148	8,975
East South Central.....	6	1,832	...	399	2	99	5,384
West South Central.....	6	2,078	...	465	1	162	11,021
Mountain.....	3	982	...	183	2	61	2,783
Pacific.....	11	3,496	...	565	8	134	10,606
14 metro. areas, total...	32	10,414	31.5	2,083	22	543	42,302
New York-Northeastern New Jersey.....	7	2,066	...	340	2	72	6,339
Chicago, Ill.....	3	856	...	228	2	72	4,558
Los Angeles, Calif.....	4	1,274	...	279	1	52	4,772
Philadelphia, Pa.....	4	1,347	...	188	6	52	3,928
Detroit, Mich.....	3	1,005	...	271	2	70	6,241
Other metro. areas.....	11	3,866	...	777	9	215	16,464
LUMBER, CONSTRUCTION MATERIALS--Con.							
Glass (building)--Con.							
Under \$200,000							
United States, total...	202	16,193	33.2	3,422	172	1,177	70,355
New England.....	15	1,275	...	304	5	101	6,110
Middle Atlantic.....	51	4,107	...	808	56	254	15,100
East North Central.....	37	2,253	...	396	34	145	8,445
West North Central.....	17	1,285	...	267	15	100	5,962
South Atlantic.....	18	1,432	...	308	10	113	5,856
East South Central.....	9	882	...	239	2	97	5,063
West South Central.....	18	1,611	...	405	14	161	8,593
Mountain.....	6	740	...	164	2	52	3,141
Pacific.....	31	2,608	...	531	34	154	12,085
14 metro. areas, total...	91	6,872	32.9	1,489	94	449	30,271
New York-Northeastern New Jersey.....	32	2,482	...	515	32	142	9,241
Chicago, Ill.....	12	448	...	81	14	29	1,656
Los Angeles, Calif.....	15	1,182	...	297	14	86	6,841
Philadelphia, Pa.....	5	422	...	99	9	33	1,571
Detroit, Mich.....	3	205	...	54	1	14	1,001
Boston, Mass.....	6	621	...	137	3	42	2,997
San Francisco-Oakland, Calif.....	6	418	...	74	6	20	1,714
Other metro. areas.....	12	1,094	...	232	15	83	5,290
Sand, gravel, crushed stone, total.....							
	198	77,863	23.8	9,315	119	2,762	194,974
\$1,000,000 and Over							
United States, total...	14	47,707	13.3	3,362	1	1,065	78,444
East North Central.....	8	34,654	...	1,549	...	478	35,573
Other divisions.....	6	13,053	...	1,813	1	587	42,871
14 metro. areas.....	10	41,699	12.7	2,901	1	886	68,713
\$500,000--\$999,999							
United States, total...	15	10,039	30.4	1,675	...	374	33,151
Middle Atlantic.....	5	3,782	...	949	...	181	18,713
East North Central.....	3	2,077	...	150	...	45	2,521
Pacific.....	3	2,017	...	214	...	46	4,486
Other divisions.....	4	2,163	...	362	...	106	7,431
14 metro. areas.....	8	5,759	32.0	985	...	190	19,838
\$200,000--\$499,999							
United States, total...	34	11,061	45.2	2,065	9	610	39,296
Middle Atlantic.....	13	4,581	...	873	3	214	16,749
East North Central.....	12	3,322	...	593	4	219	12,315
Other divisions.....	9	3,158	...	599	2	177	10,232
14 metro. areas.....	14	4,887	43.6	908	2	222	17,649
Under \$200,000							
United States, total...	135	9,056	45.7	2,213	109	713	44,083
New England.....	15	749	...	237	14	89	4,573
Middle Atlantic.....	23	1,899	...	523	17	148	10,262
East North Central.....	39	3,464	...	849	36	234	16,223
West North Central.....	9	583	...	117	4	45	2,312
West South Central.....	11	596	...	117	7	48	2,492
Mountain.....	5	320	...	53	5	15	1,143
Pacific.....	22	1,222	...	261	20	96	5,986
Other divisions.....	5	233	...	56	6	38	1,092
14 metro. areas, total...	52	4,260	42.1	1,005	40	279	19,900
New York-Northeastern New Jersey.....	22	1,548	...	419	13	114	8,213
Chicago, Ill.....	9	609	...	151	10	37	2,986
Los Angeles, Calif.....	4	130	...	27	4	15	807
Cleveland, Ohio.....	8	1,109	...	226	6	57	4,435
Other metro. areas.....	9	864	...	182	7	56	3,459
Ready-mixed concrete distributors, total...							
	358	175,403	33.7	30,098	170	9,104	617,505
\$1,000,000 and Over							
United States, total...	43	88,707	31.4	14,895	1	3,946	299,174
Middle Atlantic.....	11	36,900	...	6,233	...	1,572	119,363
East North Central.....	6	11,023	...	2,012	...	510	39,824
South Atlantic.....	5	7,680	...	1,451	...	475	30,932
West South Central.....	5	8,322	...	1,513	...	409	36,979
Pacific.....	10	16,936	...	2,976	1	657	49,101
Other divisions.....	6	7,846	...	1,110	...	323	22,975

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
LUMBER, CONSTRUCTION MATERIALS—Con.								LUMBER, CONSTRUCTION MATERIALS—Con.							
Ready-mixed concrete distributors—Con.								Roofing, siding, insulation—Con.							
\$1,000,000 and Over—Con.								\$500,000—\$999,999							
14 metro. areas, total.	22	54,475	30.1	8,618	...	2,194	166,844	United States, total...	57	39,699	13.9	3,132	9	754	57,402
New York-Northeastern New Jersey.....	4	22,390	...	4,192	...	1,025	78,373	Middle Atlantic.....	17	11,783	...	1,134	2	271	22,962
Philadelphia, Pa.....	7	14,510	...	2,041	...	547	40,990	East North Central.....	21	13,614	...	899	4	206	19,394
Other metro. areas.....	11	17,575	...	2,385	...	622	47,481	West North Central.....	4	3,073	...	134	...	43	2,423
\$500,000—\$999,999								South Atlantic.....	5	3,773	...	198	1	50	3,266
United States, total...	61	43,127	34.2	7,084	17	2,227	153,768	West South Central.....	3	2,243	...	402	1	84	5,214
New England.....	4	3,034	...	400	...	120	8,623	Mountain.....	3	2,291	...	198	1	48	3,759
Middle Atlantic.....	7	5,042	...	1,007	1	323	23,849	Other divisions.....	4	2,922	...	167	...	52	2,784
East North Central.....	13	8,717	...	1,512	4	397	31,710	14 metro. areas, total.	31	20,914	15.2	1,844	3	421	35,215
West North Central.....	9	6,317	...	1,126	...	404	24,114	New York-Northeastern New Jersey.....	12	7,952	...	1,034	...	225	19,775
West South Central.....	8	5,682	...	827	5	337	18,255	Chicago, Ill.....	9	5,612	...	347	2	86	7,015
Pacific.....	4	3,095	...	650	...	183	12,308	Other metro. areas.....	10	7,350	...	473	1	110	8,525
Other divisions.....	11	8,039	...	1,012	2	278	25,263	\$200,000—\$499,999							
14 metro. areas, total.	5	3,201	...	550	5	185	9,646	United States, total...	110	37,614	13.0	2,754	50	796	54,696
New York-Northeastern New Jersey.....	3	2,139	...	432	1	122	9,162	New England.....	6	1,598	...	110	2	35	2,138
San Francisco-Oakland, Calif.....	3	2,317	...	195	...	39	3,963	Middle Atlantic.....	46	15,886	...	1,164	26	305	21,260
Other metro. areas.....	4	3,123	...	613	...	209	15,097	East North Central.....	27	9,276	...	643	12	157	14,601
\$200,000—\$499,999								West North Central.....	15	5,329	...	394	2	115	7,521
United States, total...	92	28,258	36.9	5,427	39	1,782	103,568	South Atlantic.....	5	1,797	...	198	3	101	4,030
New England.....	4	1,072	...	180	1	61	3,173	West South Central.....	3	1,122	...	61	...	24	1,163
Middle Atlantic.....	8	2,295	...	372	2	174	10,875	Pacific.....	5	1,740	...	122	5	35	2,763
East North Central.....	15	4,739	...	848	5	234	15,344	Other divisions.....	3	866	...	62	...	24	1,220
West North Central.....	15	4,285	...	868	...	309	15,347	14 metro. areas, total.	51	17,607	14.6	1,972	22	348	29,948
South Atlantic.....	9	3,197	...	576	2	228	11,702	New York-Northeastern New Jersey.....	22	7,805	...	736	9	190	13,385
East South Central.....	5	1,660	...	255	3	91	4,480	Los Angeles, Calif.....	3	938	...	59	2	15	1,189
West South Central.....	13	3,541	...	511	9	194	9,020	Philadelphia, Pa.....	6	1,846	...	102	5	29	1,744
Mountain.....	5	1,997	...	426	3	158	9,776	Pittsburgh, Pa.....	3	1,330	...	77	4	10	1,403
Pacific.....	18	5,472	...	1,191	14	333	23,851	Other metro. areas.....	17	5,688	...	598	2	104	12,227
14 metro. areas, total.	17	4,680	39.5	907	6	286	18,065	Under \$200,000							
New York-Northeastern New Jersey.....	4	1,115	...	286	...	86	5,643	United States, total...	140	14,553	17.4	1,350	86	480	26,804
Los Angeles, Calif.....	3	748	...	156	5	38	3,161	New England.....	5	423	...	32	5	12	624
St. Louis, Mo.....	2	1,628	...	260	...	110	5,331	Middle Atlantic.....	49	5,126	...	447	38	139	8,434
Other metro. areas.....	6	1,189	...	205	1	52	3,930	East North Central.....	36	3,570	...	374	22	113	6,327
Under \$200,000								West North Central.....	10	838	...	148	3	60	4,311
United States, total...	162	15,311	39.1	2,692	113	1,149	60,995	South Atlantic.....	11	1,344	...	91	5	45	1,897
New England.....	8	882	...	180	2	62	3,830	East South Central.....	5	637	...	66	2	22	1,233
Middle Atlantic.....	12	1,252	...	215	8	82	4,210	West South Central.....	7	738	...	93	3	39	1,279
East North Central.....	32	2,922	...	628	27	263	14,922	Mountain.....	3	305	...	12	1	8	570
West North Central.....	20	1,706	...	311	14	135	6,383	Pacific.....	14	1,572	...	97	5	42	2,169
South Atlantic.....	9	901	...	125	6	75	2,996	14 metro. areas, total.	55	6,328	18.6	642	31	212	13,465
East South Central.....	6	532	...	78	6	48	1,596	New York-Northeastern New Jersey.....	24	2,648	...	301	18	78	5,337
West South Central.....	33	2,787	...	500	19	248	10,954	Chicago, Ill.....	6	736	...	86	3	21	1,450
Mountain.....	9	854	...	140	10	47	2,697	Los Angeles, Calif.....	5	473	...	17	2	10	440
Pacific.....	33	3,475	...	515	21	189	13,407	Philadelphia, Pa.....	4	507	...	50	...	18	943
14 metro. areas, total.	18	1,731	35.5	350	6	150	9,298	St. Louis, Mo.....	3	430	...	38	...	13	689
Chicago, Ill.....	3	377	...	79	...	36	2,195	Buffalo, N. Y.....	3	249	...	7	2	8	440
Los Angeles, Calif.....	6	613	...	93	5	48	3,520	Other metro. areas.....	10	1,285	...	143	6	64	4,166
St. Louis, Mo.....	3	251	...	54	...	24	884	Miscellaneous con-struction materials, total.....	848	379,294	20.0	41,235	370	12,591	790,900
Other metro. areas.....	6	490	...	124	1	42	2,699	\$1,000,000 and Over							
Roofing, siding, insulation, total.....	344	173,626	14.2	13,330	156	3,700	261,749	United States, total...	98	160,939	20.3	18,115	18	5,046	335,216
\$5,000,000 and Over								New England.....	7	10,129	...	719	...	176	13,806
United States.....	3	26,631	15.1	2,288	...	600	56,374	Middle Atlantic.....	23	42,442	...	4,768	...	1,247	92,961
14 metro. areas.....	3	26,831	15.1	2,288	...	600	56,374	East North Central.....	19	28,931	...	3,337	3	774	58,940
\$1,000,000—\$4,999,999								West North Central.....	8	13,087	...	1,214	5	394	20,584
United States, total...	34	54,929	13.9	3,746	11	1,070	66,473	South Atlantic.....	14	19,784	...	3,121	2	916	54,751
New England.....	4	6,693	...	440	...	124	7,968	East South Central.....	4	16,811	...	446	4	140	9,172
Middle Atlantic.....	10	18,860	...	1,232	...	269	21,501	Pacific.....	17	22,079	...	2,463	4	630	44,749
East North Central.....	5	6,624	...	671	1	156	11,076	14 metro. areas, total.	39	63,265	18.6	6,320	3	1,564	121,456
West North Central.....	5	6,718	...	322	...	78	5,422	New York-Northeastern New Jersey.....	10	17,565	...	1,508	...	385	28,449
South Atlantic.....	3	3,515	...	126	4	57	2,471	Philadelphia, Pa.....	5	7,197	...	1,210	...	339	22,250
East South Central.....	3	6,234	...	519	2	145	8,389	Boston, Mass.....	4	6,774	...	373	...	139	11,431
Other divisions.....	4	6,285	...	436	4	241	9,646	San Francisco-Oakland, Calif.....	4	5,451	...	326	...	79	5,781
14 metro. areas.....	19	30,659	11.1	1,796	...	361	30,831	Pittsburgh, Pa.....	4	11,252	...	1,449	...	363	30,859
								Other metro. areas.....	12	15,026	...	1,254	3	200	22,686

See footnotes at end of table.

Table 2B. SALES SIZE -SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year (Thousands dollars)	Operating ex- penses (inc. pay- roll) as per cent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year (Thousands dollars)	Operating ex- penses (inc. pay- roll) as per cent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll (Dollars)							Em- ployees	Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS—Con.								MACHINERY, EQUIP- MENT, SUPPLIES							
Misc. construction materials—Con.								Commercial refrigera- tion equipment, total	1,205	216,957	24.2	28,408	814	8,036	528,195
\$500,000—\$999,999								\$1,000,000 and Over							
United States, total...	147	103,615	17.7	10,093	37	2,974	197,844	United States.....	8	29,955	15.2	1,564	6	379	29,046
New England.....	4	5,508	...	623	3	163	11,938	\$500,000—\$999,999							
Middle Atlantic.....	28	19,017	...	1,574	7	469	31,223	United States, total...	55	36,520	22.2	5,215	34	1,294	96,906
East North Central.....	37	24,856	...	2,413	1	628	44,768	Middle Atlantic.....	13	8,879	...	1,159	7	308	21,266
West North Central.....	13	9,896	...	552	3	177	10,986	East North Central.....	12	8,250	...	1,249	12	279	21,749
South Atlantic.....	14	8,910	...	783	7	308	15,224	West North Central.....	5	3,068	...	465	...	127	9,080
East South Central.....	7	5,296	...	624	...	176	11,155	South Atlantic.....	5	3,280	...	412	...	136	8,664
West South Central.....	15	10,437	...	1,187	8	401	20,635	West South Central.....	5	3,112	...	447	4	87	9,186
Mountain.....	3	2,053	...	97	...	30	1,792	Pacific.....	11	6,848	...	993	11	239	19,798
Pacific.....	23	17,642	...	2,240	8	622	50,123	Other divisions.....	4	3,083	...	490	...	118	7,163
14 metro. areas, total.	47	31,792	14.9	2,523	15	700	49,182	14 metro. areas, total.	32	22,681	21.8	3,115	23	756	56,076
New York-Northeastern New Jersey.....	12	7,950	...	633	6	172	11,895	New York-Northeastern New Jersey.....	8	5,443	...	733	3	191	13,623
Chicago, Ill.....	5	3,201	...	286	...	52	4,667	Chicago, Ill.....	5	3,726	...	558	7	135	10,007
Los Angeles, Calif.....	3	2,035	...	115	1	31	2,659	Los Angeles, Calif.....	6	3,969	...	552	2	112	9,954
Philadelphia, Pa.....	4	2,510	...	151	1	52	3,182	Other metro. areas.....	13	9,543	...	1,272	11	318	22,492
Detroit, Mich.....	4	2,513	...	199	...	43	3,717	\$200,000—\$499,999							
San Francisco-Oakland, Calif.....	5	3,901	...	585	4	159	11,670	United States, total...	254	80,118	26.1	12,446	114	3,235	221,355
Cleveland, Ohio.....	4	2,581	...	254	...	79	5,106	New England.....	14	4,600	...	781	3	206	12,656
Minneapolis-St. Paul, Minn.	3	2,372	...	30	...	15	549	Middle Atlantic.....	50	15,411	...	2,469	20	606	43,625
Other metro. areas.....	7	4,729	...	269	3	97	5,737	East North Central.....	43	13,896	...	2,569	10	679	47,879
\$200,000—\$499,999								West North Central.....	26	8,659	...	1,189	15	272	20,946
United States, total...	259	82,856	20.9	9,178	100	2,988	176,637	South Atlantic.....	36	10,267	...	1,528	11	385	26,802
New England.....	12	3,548	...	310	5	113	6,385	East South Central.....	19	5,816	...	665	19	238	11,777
Middle Atlantic.....	67	20,634	...	2,615	25	845	52,315	West South Central.....	24	7,372	...	1,118	16	332	19,987
East North Central.....	71	22,955	...	2,581	23	753	49,214	Mountain.....	4	1,506	...	243	1	65	3,671
West North Central.....	27	9,767	...	691	11	243	13,350	Pacific.....	40	12,591	...	1,884	19	452	34,012
South Atlantic.....	26	8,299	...	1,011	7	382	18,229	14 metro. areas, total.	119	39,069	26.4	6,424	46	1,514	112,840
East South Central.....	10	2,914	...	456	2	142	7,326	New York-Northeastern New Jersey.....	23	7,346	...	1,237	13	270	20,972
West South Central.....	15	4,932	...	459	12	185	9,114	Chicago, Ill.....	9	3,280	...	567	2	128	10,661
Mountain.....	4	1,468	...	190	...	48	3,005	Los Angeles, Calif.....	15	5,001	...	805	9	180	12,815
Pacific.....	27	8,339	...	845	15	277	17,699	Philadelphia, Pa.....	7	2,390	...	384	1	80	6,740
14 metro. areas, total.	89	28,662	23.9	3,634	40	1,103	75,024	Detroit, Mich.....	5	1,784	...	269	1	30	3,760
New York-Northeastern New Jersey.....	33	10,053	...	1,273	10	364	25,048	Boston, Mass.....	8	2,829	...	579	3	143	8,057
Chicago, Ill.....	12	3,842	...	572	9	150	11,397	San Francisco-Oakland, Calif.....	12	3,963	...	470	5	119	9,532
Los Angeles, Calif.....	7	2,319	...	295	6	103	6,875	Pittsburgh, Pa.....	6	1,952	...	294	3	96	5,384
Philadelphia, Pa.....	8	2,600	...	482	5	179	9,787	St. Louis, Mo.....	10	3,242	...	521	6	144	9,111
Boston, Mass.....	3	863	...	128	...	34	1,743	Cleveland, Ohio.....	3	970	...	38	3	19	1,422
San Francisco-Oakland, Calif.....	7	2,154	...	169	4	27	3,517	Baltimore, Md.....	5	1,541	...	416	...	108	7,460
Pittsburgh, Pa.....	6	2,189	...	226	3	67	4,946	Minneapolis-St. Paul, Minn.	7	2,234	...	328	...	75	6,981
St. Louis, Mo.....	4	1,724	...	156	...	50	3,181	Buffalo, N. Y.....	3	796	...	122	...	22	1,755
Cleveland, Ohio.....	5	1,484	...	228	1	107	6,777	Under \$200,000							
Other metro. areas.....	4	1,434	...	105	2	22	1,753	United States, total...	886	70,364	26.7	9,183	660	3,128	180,888
Under \$200,000								New England.....	39	2,478	...	312	25	128	6,108
United States, total...	344	31,884	23.8	3,849	215	1,583	81,203	Middle Atlantic.....	153	12,099	...	1,805	108	639	36,918
New England.....	13	1,048	...	182	4	87	4,881	East North Central.....	193	16,282	...	2,274	142	716	44,099
Middle Atlantic.....	30	8,422	...	933	59	349	18,140	West North Central.....	109	5,844	...	796	55	269	16,033
East North Central.....	85	8,225	...	1,066	45	387	21,745	South Atlantic.....	40	3,711	...	416	27	169	8,521
West North Central.....	28	2,694	...	339	19	134	7,792	East South Central.....	40	5,811	...	736	78	303	14,688
South Atlantic.....	49	4,665	...	488	32	280	9,715	West South Central.....	95	6,973	...	341	29	105	6,499
East South Central.....	11	976	...	130	8	67	2,653	Mountain.....	31	3,191	...	341	29	105	6,499
West South Central.....	14	1,469	...	203	12	83	3,970	Pacific.....	136	10,306	...	1,345	131	391	26,732
Mountain.....	12	362	...	161	7	76	3,324	14 metro. areas, total.	223	18,712	29.8	2,962	161	917	59,544
Pacific.....	42	3,423	...	347	29	120	8,383	New York-Northeastern New Jersey.....	63	4,905	...	829	47	276	17,099
14 metro. areas, total.	127	11,521	23.4	1,314	77	454	26,145	Chicago, Ill.....	20	2,078	...	303	14	94	6,332
New York-Northeastern New Jersey.....	42	3,619	...	406	26	142	8,015	Los Angeles, Calif.....	29	2,152	...	276	22	82	6,106
Chicago, Ill.....	14	1,377	...	154	11	49	2,758	Philadelphia, Pa.....	13	1,107	...	163	11	67	3,768
Los Angeles, Calif.....	16	1,134	...	137	7	50	3,456	Detroit, Mich.....	20	2,008	...	434	17	114	7,223
Philadelphia, Pa.....	9	1,237	...	136	3	41	2,452	Boston, Mass.....	6	287	...	34	5	15	625
Detroit, Mich.....	5	472	...	43	2	12	860	San Francisco-Oakland, Calif.....	11	918	...	117	14	31	2,042
San Francisco-Oakland, Calif.....	4	289	...	10	5	4	175	Pittsburgh, Pa.....	7	429	...	51	7	19	953
Pittsburgh, Pa.....	4	552	...	87	2	38	1,466	St. Louis, Mo.....	12	1,074	...	276	6	68	4,482
St. Louis, Mo.....	5	192	...	17	6	7	347	Washington, D. C.....	5	519	...	53	3	63	940
Cleveland, Ohio.....	14	1,421	...	239	7	73	3,882	Cleveland, Ohio.....	16	1,693	...	251	5	63	5,249
Baltimore, Md.....	3	405	...	20	5	10	432	Baltimore, Md.....	5	903	...	57	2	22	1,106
Minneapolis-St. Paul, Minn.	3	315	...	20	2	12	400	Minneapolis-St. Paul, Minn.	12	919	...	116	6	38	3,085
Other metro. areas.....	6	508	...	54	1	15	1,222	Buffalo, N. Y.....	4	320	...	22	2	12	534

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Office machines, equipment (exc. furniture), total...								Restaurant, hotel supplies—Con.							
881	96,108	29.8	16,931	652	5,602	352,748		\$200,000—\$499,999							
\$1,000,000 and Over								United States, total...							
United States, total...	8	21,354	19.2	2,444	677	45,728		United States, total...	152	46,374	23.4	6,120	98	1,743	112,442
14 metro. areas, total...	8	21,354	19.2	2,444	677	45,728		New England, total...	9	2,765	...	497	2	153	9,330
\$500,000—\$999,999								Middle Atlantic, total...							
United States, total...	16	10,448	31.6	2,148	12	593	37,137	East North Central, total...							
Middle Atlantic, total...	4	2,502	...	419	6	134	7,374	West North Central, total...							
East North Central, total...	3	1,949	...	472	1	136	7,284	South Atlantic, total...							
Pacific, total...	6	3,906	...	901	5	236	16,443	West South Central, total...							
Other divisions, total...	3	2,091	...	356	...	87	6,036	Pacific, total...							
14 metro. areas, total...	12	8,075	32.7	1,729	12	477	29,917	Other divisions, total...							
\$200,000—\$499,999								14 metro. areas, total...							
United States, total...	61	16,960	32.4	3,691	29	1,088	86,535	New York-Northeastern New Jersey, total...							
Middle Atlantic, total...	12	3,300	...	602	5	157	10,653	Chicago, Ill., total...							
East North Central, total...	17	4,623	...	1,325	6	390	42,365	Los Angeles, Calif., total...							
South Atlantic, total...	8	2,085	...	441	1	143	8,128	Detroit, Mich., total...							
West South Central, total...	5	1,384	...	270	3	79	4,060	Boston, Mass., total...							
Mountain, total...	3	668	...	101	6	28	1,839	San Francisco-Oakland, Calif., total...							
Pacific, total...	10	3,092	...	634	4	171	12,146	Other metro. areas, total...							
Other divisions, total...	6	1,808	...	318	4	120	7,344	Under \$200,000							
14 metro. areas, total...	30	8,719	31.8	1,699	14	551	49,058	United States, total...							
Under \$200,000								New England, total...							
United States, total...	796	47,346	33.3	8,648	611	3,244	183,348	Middle Atlantic, total...							
New England, total...	41	2,538	...	597	27	224	12,522	East North Central, total...							
Middle Atlantic, total...	150	8,553	...	1,796	100	637	37,955	West North Central, total...							
East North Central, total...	132	7,481	...	1,184	115	468	24,640	South Atlantic, total...							
West North Central, total...	67	4,372	...	799	51	302	17,153	East South Central, total...							
South Atlantic, total...	112	6,087	...	1,166	70	464	25,094	West South Central, total...							
East South Central, total...	56	3,497	...	654	34	237	12,954	Mountain, total...							
West South Central, total...	80	4,661	...	734	73	286	15,830	Pacific, total...							
Mountain, total...	31	1,669	...	250	24	104	5,290	14 metro. areas, total...							
Pacific, total...	127	8,488	...	1,468	117	522	31,910	New York-Northeastern New Jersey, total...							
14 metro. areas, total...	256	16,119	33.4	3,186	204	1,132	68,474	Chicago, Ill., total...							
New York-Northeastern New Jersey, total...								Los Angeles, Calif., total...							
United States, total...	72	4,497	...	1,041	51	328	21,726	Philadelphia, Pa., total...							
Middle Atlantic, total...	26	1,562	...	301	22	115	6,732	Detroit, Mich., total...							
East North Central, total...	36	2,676	...	395	37	142	8,793	Boston, Mass., total...							
West North Central, total...	13	737	...	138	8	46	2,483	San Francisco-Oakland, Calif., total...							
South Atlantic, total...	6	294	...	27	10	518		Pittsburgh, Pa., total...							
East South Central, total...	12	566	...	145	8	53	2,894	St. Louis, Mo., total...							
West South Central, total...	24	1,643	...	304	25	118	7,426	Washington, D. C., total...							
Mountain, total...	9	599	...	140	3	62	3,879	Cleveland, Ohio, total...							
Pacific, total...	10	544	...	188	8	68	3,776	Baltimore, Md., total...							
14 metro. areas, total...	7	401	...	95	5	20	1,096	Minneapolis-St. Paul, Minn., total...							
Restaurant, hotel supplies (principally nonfood), total...								Buffalo, N. Y., total...							
833	194,719	22.4	24,269	636	7,072	456,527		Store machines, fixtures, equipment, total...							
\$5,000,000 and Over								\$1,000,000 and Over							
United States, total...	4	28,712	16.4	2,932	...	787	58,887	United States, total...							
\$1,000,000—\$4,999,999	23	39,117	25.6	5,977	5	1,562	106,537	Middle Atlantic, total...							
United States, total...	5	9,951	...	1,833	5	450	33,252	East North Central, total...							
East North Central, total...	4	6,638	...	1,088	8	68	3,776	West North Central, total...							
West North Central, total...	6	12,508	...	2,147	...	612	37,621	South Atlantic, total...							
Pacific, total...	8	10,020	...	1,298	...	301	21,986	West South Central, total...							
Other divisions, total...	8	10,020	...	1,298	...	301	21,986	Pacific, total...							
14 metro. areas, total...	11	22,635	27.8	3,922	3	1,005	69,960	14 metro. areas, total...							
\$500,000—\$999,999								New York-Northeastern New Jersey, total...							
United States, total...	53	36,364	21.7	4,530	17	1,169	80,955	Chicago, Ill., total...							
Middle Atlantic, total...	11	7,915	...	961	7	216	15,599	Los Angeles, Calif., total...							
East North Central, total...	16	11,159	...	1,088	7	248	19,102	Philadelphia, Pa., total...							
West North Central, total...	4	2,722	...	552	2	157	10,006	Detroit, Mich., total...							
South Atlantic, total...	8	4,992	...	574	...	169	11,827	Boston, Mass., total...							
Pacific, total...	8	5,641	...	884	1	251	15,492	San Francisco-Oakland, Calif., total...							
Other divisions, total...	6	3,935	...	471	...	128	5,929	Pittsburgh, Pa., total...							
14 metro. areas, total...	26	18,520	19.9	1,994	11	447	34,050	St. Louis, Mo., total...							

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)		(Thousand dollars)	(Num- ber)	(Thousand dollars)		(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued								MACHINERY, EQUIPMENT, SUPPLIES--Continued							
Store machines, fixtures--Con.								Other commercial mach., equip--Con.							
\$500,000--\$999,999--Con.								\$500,000--\$999,999							
14 metro. areas, total.	36	29,722	20.4	3,086	16	708	55,407	United States, total...	26	17,123	20.2	1,862	17	495	34,292
New York--Northeastern New Jersey.....	5	3,539	...	330	...	77	5,872	Middle Atlantic.....	10	6,629	...	812	12	215	16,135
Chicago, Ill.....	5	3,557	...	409	4	80	6,929	East North Central.....	4	2,633	...	315	...	85	4,416
Los Angeles, Calif.....	4	3,194	...	352	3	81	6,792	West North Central.....	4	2,215	...	297	1	90	5,788
Philadelphia, Pa.....	3	2,228	...	245	2	49	3,503	Pacific.....	4	2,761	...	169	2	45	2,769
Boston, Mass.....	3	1,782	...	230	2	58	3,952	Other divisions.....	4	2,885	...	269	2	60	5,184
San Francisco--Oakland, Calif.....	3	2,157	...	375	...	92	7,885	14 metro. areas.....	15	9,667	21.4	1,088	13	258	20,876
St. Louis, Mo.....	3	1,720	...	152	3	43	2,782	\$200,000--\$499,999							
Baltimore, Md.....	3	2,230	...	179	1	52	3,229	United States, total...	61	19,265	22.6	2,484	37	654	42,581
Other metro. areas.....	7	5,315	...	814	1	176	14,463	Middle Atlantic.....	22	6,784	...	891	12	210	15,846
\$200,000--\$499,999								East North Central.....	13	4,053	...	425	10	142	8,005
United States, total...	267	81,172	24.6	10,903	146	3,009	199,590	West North Central.....	4	1,460	...	143	...	41	2,368
New England.....	20	6,248	...	846	6	252	15,966	West South Central.....	4	1,362	...	205	6	74	4,211
Middle Atlantic.....	48	14,622	...	1,954	28	518	37,537	Pacific.....	6	1,934	...	204	6	67	3,824
East North Central.....	56	16,300	...	2,197	35	605	42,217	Other divisions.....	12	3,672	...	616	3	120	8,327
West North Central.....	32	10,574	...	1,493	8	436	26,913	14 metro. areas, total.	37	11,509	22.4	1,344	25	360	24,681
South Atlantic.....	37	11,078	...	1,710	24	439	30,589	New York--Northeastern New Jersey.....	15	4,650	...	599	7	140	10,167
East South Central.....	12	3,713	...	425	5	116	7,031	Chicago, Ill.....	6	2,003	...	160	4	49	3,134
West South Central.....	20	6,124	...	834	12	176	10,555	Philadelphia, Pa.....	3	991	...	107	4	31	2,250
Mountain.....	7	2,208	...	374	2	98	6,644	San Francisco--Oakland, Calif.....	3	825	...	110	6	35	1,996
Pacific.....	35	10,300	...	1,270	26	309	22,138	Other metro. areas.....	10	3,040	...	368	4	105	7,134
14 metro. areas, total.	120	37,070	25.0	5,108	68	1,340	95,539	Under \$200,000							
New York--Northeastern New Jersey.....	20	6,015	...	759	10	208	14,064	United States, total...	273	18,034	24.6	2,209	233	866	42,882
Chicago, Ill.....	22	6,389	...	986	14	262	18,639	New England.....	18	1,156	...	119	16	50	2,235
Los Angeles, Calif.....	16	4,797	...	568	14	140	9,946	Middle Atlantic.....	120	7,844	...	967	97	372	19,339
Philadelphia, Pa.....	9	2,877	...	393	7	109	7,960	East North Central.....	55	3,501	...	484	46	181	9,350
Detroit, Mich.....	3	833	...	78	2	15	2,008	West North Central.....	10	762	...	156	10	56	2,810
Boston, Mass.....	8	2,503	...	323	2	98	6,477	South Atlantic.....	22	1,803	...	172	17	87	3,412
San Francisco--Oakland, Calif.....	8	2,119	...	328	9	77	5,919	East South Central.....	3	204	...	19	2	10	376
Pittsburgh, Pa.....	9	2,921	...	439	5	85	8,366	West South Central.....	18	1,089	...	129	21	47	2,196
St. Louis, Mo.....	8	2,838	...	489	1	154	8,883	Mountain.....	6	377	...	32	5	11	468
Baltimore, Md.....	8	2,737	...	466	1	114	7,824	Pacific.....	21	1,298	...	131	19	52	2,696
Minneapolis--St. Paul, Minn.	5	1,684	...	150	...	38	2,271	14 metro. areas, total.	174	11,422	25.6	1,517	142	549	29,913
Other metro. areas.....	4	1,357	...	129	3	40	3,182	New York--Northeastern New Jersey.....	82	9,242	...	689	61	242	13,913
Under \$200,000								Chicago, Ill.....	27	1,838	...	278	22	100	5,256
United States, total...	1,083	76,447	25.5	9,470	922	3,378	184,586	Los Angeles, Calif.....	13	699	...	89	11	35	1,761
New England.....	59	9,909	...	513	47	176	9,564	Philadelphia, Pa.....	16	1,068	...	121	16	51	2,263
Middle Atlantic.....	294	18,184	...	2,263	257	827	44,402	Detroit, Mich.....	3	239	...	21	3	9	792
East North Central.....	225	16,657	...	2,122	179	71c	40,055	Boston, Mass.....	8	716	...	86	8	35	1,615
West North Central.....	77	9,902	...	725	70	275	14,124	St. Louis, Mo.....	3	231	...	47	3	15	557
South Atlantic.....	118	8,479	...	1,032	89	384	20,210	Washington, D. C.....	4	335	...	43	3	15	810
East South Central.....	50	5,740	...	490	43	177	9,999	Cleveland, Ohio.....	6	266	...	51	5	14	920
West South Central.....	31	7,362	...	838	32	109	10,158	Baltimore, Md.....	5	210	...	11	4	7	203
Mountain.....	34	2,500	...	334	26	109	6,539	Minneapolis--St. Paul, Minn.	3	234	...	60	2	12	1,182
Pacific.....	134	9,924	...	1,173	12	394	23,835	Other metro. areas.....	4	344	...	21	4	14	641
14 metro. areas, total.	474	30,789	24.8	3,921	414	1,315	75,486	Construction machinery, equipment, total	912	779,194	16.5	74,078	330	17,764	1,393,115
New York--Northeastern New Jersey.....	17	9,751	...	1,354	147	468	20,811	\$5,000,000 and Over							
Chicago, Ill.....	42	2,731	...	359	28	109	6,874	United States, total...	11	65,657	14.6	6,121	1	1,447	111,257
Los Angeles, Calif.....	53	3,778	...	389	51	137	7,519	Middle Atlantic.....	4	25,880	...	2,647	1	625	47,662
Philadelphia, Pa.....	2	1,331	...	92	7	42	1,612	Other divisions.....	7	39,777	...	3,474	...	822	63,595
Detroit, Mich.....	29	2,157	...	278	23	81	4,521	14 metro. areas.....	6	36,378	14.9	3,297	1	805	63,331
Boston, Mass.....	17	1,262	...	231	12	68	4,099	\$1,000,000--\$4,999,999							
San Francisco--Oakland, Calif.....	23	1,609	...	225	27	69	4,608	United States, total...	243	485,641	15.9	45,822	34	10,560	860,472
Pittsburgh, Pa.....	8	604	...	59	8	25	1,978	New England.....	11	19,906	...	1,761	2	384	29,997
St. Louis, Mo.....	14	990	...	120	16	37	1,954	Middle Atlantic.....	29	56,447	...	5,776	5	1,291	110,492
Cincinnati, O.....	9	536	...	76	8	21	1,454	East North Central.....	36	69,340	...	6,840	4	1,430	114,804
Cleveland, Ohio.....	21	1,111	...	219	18	63	3,756	West North Central.....	21	78,001	...	6,995	6	1,663	123,807
Baltimore, Md.....	30	2,324	...	302	26	117	6,036	South Atlantic.....	27	58,717	...	5,313	2	1,286	95,846
Minneapolis--St. Paul, Minn.	10	621	...	60	10	25	1,296	East South Central.....	26	55,102	...	5,798	3	1,277	114,024
Buffalo, N. Y.....	17	1,300	...	159	13	53	2,868	West South Central.....	30	59,197	...	5,121	2	1,213	106,739
Other commercial machines, equipment, total.....	374	77,707	24.9	8,945	293	2,384	162,559	Mountain.....	14	26,210	...	2,183	3	539	45,896
\$1,000,000 and Over								Pacific.....	29	64,721	...	6,035	7	1,477	118,867
United States, total...	14	23,285	30.8	2,390	...	369	42,804								
Middle Atlantic.....	4	7,931	...	743	...	129	13,780								
East North Central.....	4	9,529	...	625	...	11c	10,070								
Other divisions.....	4	5,825	...	1,022	...	12c	18,954								
14 metro. areas.....	9	1,512	24.7	1,113	4	201	19,641								

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

2.57

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Construction mach., equipment—Con.								Construction mach., equipment—Con.							
\$1,000,000—\$4,999,999—Con.								Under \$200,000—Continued							
14 metro. areas, total.	60	131,619	16.5	12,624	15	2,802	234,320	14 metro. areas, total.	90	7,679	29.6	944	50	284	19,204
New York-Northeastern New Jersey.....	11	23,113	...	2,735	2	562	50,505	New York-Northeastern New Jersey.....	21	1,462	...	191	8	58	3,723
Chicago, Ill.....	3	7,587	...	888	...	154	11,540	Chicago, Ill.....	9	739	...	81	7	20	1,467
Los Angeles, Calif.....	8	19,444	...	1,514	2	343	26,985	Los Angeles, Calif.....	10	713	...	102	6	30	2,052
Philadelphia, Pa.....	3	7,787	...	1,098	...	261	22,699	Philadelphia, Pa.....	7	497	...	30	2	43	1,771
Detroit, Mich.....	5	10,673	...	1,285	...	277	23,467	Boston, Mass.....	3	317	...	48	2	10	860
Boston, Mass.....	4	9,278	...	780	2	166	14,333	San Francisco-Oakland, Calif.....	12	1,072	...	114	9	33	2,450
San Francisco-Oakland, Calif.....	6	12,812	...	1,419	5	317	27,102	Pittsburgh, Pa.....	6	508	...	73	4	21	1,190
Pittsburgh, Pa.....	4	9,945	...	523	2	123	11,492	St. Louis, Mo.....	3	71	...	11	5	7	337
St. Louis, Mo.....	5	7,318	...	722	...	168	14,209	Washington, D. C.....	3	210	...	45	3	9	533
Cleveland, Ohio.....	3	7,004	...	406	2	115	7,717	Cleveland, Ohio.....	6	479	...	61	1	34	2,125
Baltimore, Md.....	5	9,058	...	818	...	174	14,782	Minneapolis-St. Paul, Minn.	5	698	...	66	2	16	1,423
Minneapolis-St. Paul, Minn.	3	7,600	...	636	...	142	9,489	Other metro. areas.....	5	613	...	72	1	23	1,458
\$500,000—\$999,999								Farm-dairy machinery, equipment, total....							
United States, total...	183	132,885	17.4	12,535	50	3,079	230,239		840	465,877	11.0	27,583	513	7,942	327,994
New England.....	4	2,975	...	432	...	116	8,331	\$5,000,000 and Over							
Middle Atlantic.....	27	21,433	...	2,200	11	597	39,127	United States, total...	16	109,140	6.4	3,637	4	854	72,447
East North Central.....	23	15,993	...	1,652	3	322	27,341	East North Central.....	6	42,288	...	1,481	...	337	25,785
West North Central.....	24	17,831	...	1,775	7	394	31,298	West North Central.....	7	49,114	...	1,569	2	386	35,008
South Atlantic.....	24	16,474	...	1,417	7	363	24,972	Other divisions.....	3	17,738	...	587	2	131	11,654
East South Central.....	7	4,347	...	292	2	75	5,041	14 metro. areas.....	5	31,680	7.5	1,178	2	305	22,788
West South Central.....	28	20,975	...	1,882	9	465	36,527	\$1,000,000—\$4,999,999							
Mountain.....	14	9,642	...	831	4	216	14,715	United States, total...	99	192,001	10.2	10,364	19	2,694	199,565
Pacific.....	32	23,215	...	2,054	7	571	42,887	Middle Atlantic.....	9	20,760	...	921	3	242	16,788
14 metro. areas, total.	44	33,337	20.8	3,715	19	868	67,493	East North Central.....	17	31,174	...	1,641	1	390	31,538
New York-Northeastern New Jersey.....	9	7,232	...	871	2	219	14,697	West North Central.....	22	38,913	...	1,969	8	512	33,908
Los Angeles, Calif.....	4	3,040	...	243	6	54	5,800	South Atlantic.....	12	28,271	...	1,447	1	346	27,115
San Francisco-Oakland, Calif.....	6	4,565	...	354	...	84	6,076	West South Central.....	3	6,987	...	240	...	47	3,455
St. Louis, Mo.....	3	2,306	...	262	3	60	4,087	Mountain.....	7	15,043	...	660	...	171	12,170
Baltimore, Md.....	5	3,657	...	358	3	77	7,054	Pacific.....	23	40,260	...	2,691	3	794	61,244
Minneapolis-St. Paul, Minn.	5	3,617	...	424	...	75	6,969	Other divisions.....	6	10,593	...	795	3	192	13,347
Other metro. areas.....	12	8,920	...	1,203	5	299	22,810	14 metro. areas, total.	20	35,421	11.9	2,067	5	528	35,519
\$200,000—\$499,999								New York-Northeastern New Jersey.....							
United States, total...	208	69,407	18.7	6,975	95	1,800	137,439	Jersey.....	3	6,537	...	449	1	102	7,561
New England.....	25	8,550	...	892	6	245	18,420	Los Angeles, Calif.....	5	25,423	...	519	2	141	10,334
Middle Atlantic.....	41	12,735	...	1,417	20	337	20,627	Minneapolis-St. Paul, Minn.	4	5,008	...	202	...	61	3,341
East North Central.....	40	14,412	...	1,644	17	351	30,667	Other metro. areas.....	8	14,393	...	897	2	224	14,303
West North Central.....	16	5,849	...	559	6	126	9,143	\$500,000—\$999,999							
South Atlantic.....	14	4,710	...	389	11	129	12,289	United States, total...	91	65,675	14.9	5,125	34	1,481	96,434
East South Central.....	11	3,540	...	341	3	105	6,048	New England.....	3	1,963	...	113	2	44	2,259
West South Central.....	26	8,252	...	699	16	219	15,586	Middle Atlantic.....	14	9,724	...	789	3	213	16,117
Mountain.....	10	3,415	...	257	2	58	4,216	East North Central.....	10	7,094	...	623	2	124	8,346
Pacific.....	29	7,946	...	777	14	230	15,443	West North Central.....	19	14,547	...	1,101	5	288	19,241
14 metro. areas, total.	67	21,826	22.5	2,844	34	632	50,950	South Atlantic.....	8	6,129	...	574	1	241	12,624
New York-Northeastern New Jersey.....	15	4,797	...	608	7	133	10,164	East South Central.....	3	1,997	...	155	2	50	3,052
Chicago, Ill.....	8	3,253	...	558	3	114	9,005	West South Central.....	10	7,349	...	477	3	126	7,693
Los Angeles, Calif.....	3	802	...	109	2	29	2,124	Mountain.....	11	7,512	...	338	4	122	7,326
Philadelphia, Pa.....	6	1,580	...	163	5	44	3,470	Pacific.....	13	9,360	...	953	12	272	19,776
Detroit, Mich.....	7	2,185	...	246	3	40	4,330	14 metro. areas, total.	22	16,585	15.2	1,319	7	311	21,360
Boston, Mass.....	5	2,087	...	343	1	68	6,767	New York-Northeastern New Jersey.....	3	1,785	...	95	...	31	2,210
San Francisco-Oakland, Calif.....	9	3,032	...	289	7	90	5,673	Minneapolis-St. Paul, Minn.	5	4,608	...	396	1	73	4,995
Pittsburgh, Pa.....	3	671	...	187	...	42	3,688	Other metro. areas.....	14	10,192	...	828	6	207	14,155
Cleveland, Ohio.....	3	807	...	111	2	21	1,708	\$200,000—\$499,999							
Minneapolis-St. Paul, Minn.	4	1,667	...	153	...	31	2,462	United States, total...	169	55,084	17.4	4,876	84	1,431	85,380
Other metro. areas.....	4	945	...	77	4	20	1,559	New England.....	17	1,267	...	169	...	46	2,005
Under \$200,000								Middle Atlantic.....	4	5,367	...	466	7	133	8,058
United States, total...	267	25,604	21.4	2,625	150	878	53,708	East North Central.....	39	13,371	...	1,005	21	295	17,773
New England.....	19	2,160	...	208	3	61	4,004	West North Central.....	31	10,261	...	820	18	232	13,981
Middle Atlantic.....	49	3,879	...	465	24	149	8,918	South Atlantic.....	14	4,283	...	354	9	135	6,325
East North Central.....	53	4,935	...	504	25	152	10,217	East South Central.....	8	2,393	...	226	6	109	4,887
West North Central.....	23	2,297	...	206	14	68	4,343	West South Central.....	16	5,138	...	490	9	136	8,140
South Atlantic.....	21	2,163	...	208	10	69	3,856	Mountain.....	13	4,303	...	359	4	107	6,892
East South Central.....	17	1,914	...	231	10	107	4,148	Pacific.....	27	8,701	...	987	10	238	16,719
West South Central.....	32	3,175	...	244	30	94	6,229								
Mountain.....	11	1,054	...	75	9	32	1,761								
Pacific.....	42	4,027	...	484	25	146	10,232								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousands dollars)	(Thousands dollars)	(Percent)	(Thousands dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousands dollars)	(Percent)	(Thousands dollars)	(Number)	(Number)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Farm-dairy machinery, equipment—Continued								Industrial machinery, equipment (general line)—Continued							
\$200,000—\$499,999—Con.								Under \$200,000							
14 metro. areas, total..	39	12,391	19.9	1,183	16	315	20,166	United States.....	19	1,444	41.1	418	6	90	5,974
New York-Northeastern New Jersey.....	6	1,972	...	188	3	54	3,234	Belting, hose, packing, total.....	232	59,967	21.4	8,158	112	1,915	145,431
Chicago, Ill.....	5	1,519	...	114	2	32	2,216	\$1,000,000 and Over							
Los Angeles, Calif.....	6	2,026	...	238	3	58	3,873	United States.....	9	13,190	18.4	1,649	2	297	26,682
Philadelphia, Pa.....	4	1,383	...	107	2	33	1,875	14 metro. areas.....	9	13,190	18.4	1,649	2	297	26,682
San Francisco-Oakland, Calif.....	3	1,187	...	162	1	38	2,697	\$500,000—\$999,999							
Minneapolis-St. Paul, Minn.....	6	1,656	...	116	1	35	1,889	United States, total...	29	19,124	20.2	2,603	2	547	44,956
Other metro. areas.....	9	2,648	...	258	4	65	4,382	Middle Atlantic.....	8	5,286	...	772	...	148	11,118
Under \$200,000								East North Central.....	12	7,910	...	995	2	197	17,700
United States, total...	465	43,977	17.8	3,581	372	1,482	73,768	Pacific.....	6	4,053	...	613	...	168	12,371
New England.....	14	1,219	...	97	5	36	1,748	Other divisions.....	3	1,875	...	223	...	54	3,767
Middle Atlantic.....	57	4,739	...	419	45	149	7,602	14 metro. areas, total..	18	11,734	20.3	1,606	...	336	27,537
East North Central.....	101	10,137	...	741	85	297	15,386	New York-Northeastern New Jersey.....	4	2,448	...	387	...	72	4,417
West North Central.....	73	7,241	...	635	57	280	12,940	Chicago, Ill.....	3	2,056	...	220	...	50	4,396
South Atlantic.....	48	4,537	...	390	27	171	8,383	Los Angeles, Calif.....	3	1,939	...	336	...	79	7,431
West South Central.....	34	3,348	...	268	30	141	5,933	Other metro. areas.....	8	5,291	...	663	...	135	11,293
East South Central.....	35	3,418	...	257	28	110	4,606	\$200,000—\$499,999							
Mountain.....	30	3,046	...	200	23	81	4,422	United States, total...	48	15,750	22.8	2,200	23	535	41,230
Pacific.....	73	6,296	...	574	72	217	12,748	Middle Atlantic.....	8	2,689	...	464	6	109	9,095
14 metro. areas, total..	90	7,773	20.4	720	82	234	13,781	East North Central.....	16	5,442	...	709	7	156	14,071
New York-Northeastern New Jersey.....	23	1,906	...	225	20	60	3,961	South Atlantic.....	5	1,701	...	163	3	49	2,882
Chicago, Ill.....	13	1,226	...	84	9	29	1,721	West South Central.....	4	1,400	...	137	5	32	2,578
Los Angeles, Calif.....	16	1,537	...	166	18	46	2,986	Pacific.....	9	2,840	...	455	1	110	7,666
Philadelphia, Pa.....	3	229	...	14	4	7	329	Other divisions.....	6	1,678	...	272	1	79	4,938
San Francisco-Oakland, Calif.....	9	563	...	37	11	14	869	14 metro. areas, total..	27	8,273	23.8	1,236	13	295	23,234
St. Louis, Mo.....	3	194	...	28	...	11	597	New York-Northeastern New Jersey.....	4	1,136	...	252	1	56	4,488
Baltimore, Md.....	3	190	...	10	1	4	160	Chicago, Ill.....	5	1,549	...	223	3	43	4,047
Minneapolis-St. Paul, Minn.....	10	1,152	...	98	9	35	1,959	Los Angeles, Calif.....	3	1,025	...	111	1	30	1,852
Other metro. areas.....	10	776	...	58	10	28	1,197	Boston, Mass.....	3	777	...	116	1	43	2,626
Industrial machinery, equipment (general line), total.....								San Francisco-Oakland, Calif.....	3	813	...	211	...	52	3,537
\$1,000,000 and Over								Cleveland, Ohio.....	3	931	...	90	...	20	1,940
United States, total...	107	245,547	16.8	27,198	7	6,991	532,126	Other metro. areas.....	6	2,042	...	233	7	51	4,744
Middle Atlantic.....	12	27,989	...	3,016	...	818	66,443	Under \$200,000							
East North Central.....	18	45,078	...	6,536	...	1,581	143,937	United States, total...	146	11,903	24.8	1,706	85	536	32,563
West North Central.....	12	22,225	...	1,750	3	459	29,751	New England.....	9	737	...	121	3	44	2,033
South Atlantic.....	24	55,542	...	5,651	...	1,278	93,376	Middle Atlantic.....	48	3,707	...	539	42	150	10,001
East South Central.....	6	20,250	...	2,135	...	528	38,002	East North Central.....	37	3,073	...	421	18	130	8,412
West South Central.....	12	28,285	...	2,865	1	791	59,802	West North Central.....	13	1,089	...	169	7	63	3,476
Pacific.....	13	26,638	...	3,077	3	777	58,450	South Atlantic.....	8	912	...	119	4	37	1,929
Other divisions.....	10	19,510	...	2,168	...	759	42,365	West South Central.....	8	326	...	39	3	16	745
14 metro. areas.....	22	57,859	19.9	7,649	1	2,038	172,514	Pacific.....	21	1,514	...	232	5	66	4,644
\$500,000—\$999,999								Other divisions.....	5	545	...	66	3	30	1,323
United States, total...	87	62,364	19.7	7,264	19	1,997	141,613	14 metro. areas, total..	78	6,395	24.1	924	54	261	16,999
New England.....	7	5,359	...	668	...	157	11,005	New York-Northeastern New Jersey.....	34	2,545	...	395	27	106	7,244
Middle Atlantic.....	11	7,729	...	925	2	257	16,637	Chicago, Ill.....	4	253	...	67	1	15	1,225
East North Central.....	14	9,469	...	1,125	4	273	20,795	Los Angeles, Calif.....	5	420	...	83	2	17	1,442
West North Central.....	7	8,877	...	732	6	203	14,993	Philadelphia, Pa.....	4	481	...	39	3	11	752
South Atlantic.....	19	13,823	...	1,331	2	380	22,793	San Francisco-Oakland, Calif.....	3	488	...	92	2	30	1,493
East South Central.....	7	5,950	...	620	...	135	10,967	Pittsburgh, Pa.....	3	201	...	20	1	7	419
West South Central.....	9	6,831	...	947	2	315	25,074	St. Louis, Mo.....	4	245	...	25	5	6	505
Mountain.....	3	1,954	...	177	2	55	4,963	Cleveland, Ohio.....	7	742	...	31	5	13	802
Pacific.....	10	6,772	...	739	1	222	14,445	Cleveland, Ohio.....	7	742	...	31	5	13	802
14 metro. areas, total..	13	9,236	23.7	1,324	6	334	26,266	Rufo, N. Y.....	3	215	...	21	4	8	436
New York-Northeastern New Jersey.....	3	2,419	...	319	...	87	5,820	Other metro. areas.....	5	627	...	87	1	26	1,432
Chicago, Ill.....	3	1,557	...	259	2	69	4,459	Machine tools, total..							
Los Angeles, Calif.....	3	2,264	...	329	...	89	6,124	United States, total...	514	170,414	16.9	16,581	387	3,603	293,895
Other metro. areas.....	4	2,996	...	417	4	109	9,863	\$1,000,000 and Over							
\$200,000—\$499,999								United States, total...	44	81,534	15.2	8,065	14	1,418	135,194
United States, total...	19	6,036	23.6	737	9	218	12,185	New England.....	6	9,566	...	1,172	...	206	17,884
South Atlantic.....	4	1,363	...	179	...	50	2,675	Middle Atlantic.....	13	25,226	...	2,552	...	391	41,862
West South Central.....	5	1,445	...	88	4	32	2,311	East North Central.....	10	24,052	...	2,263	...	403	37,264
Pacific.....	4	1,243	...	118	4	38	1,945	West North Central.....	4	4,979	...	288	4	66	4,932
Other divisions.....	7	1,985	...	352	1	98	5,254	Pacific.....	7	12,653	...	1,253	4	234	23,319
								Other divisions.....	4	5,058	...	537	2	118	9,933

* See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)	(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Machine tools—Con.								Mine, mill supplies, total.....	617	323,806	16.4	31,283	397	8,644	582,008
\$1,000,000 and Over—Con.								\$1,000,000 and Over							
14 metro. areas, total.	32	63,812	14.9	6,122	12	1,032	101,774	United States, total...	81	199,837	14.6	17,931	16	4,647	329,213
New York-Northeastern New Jersey.....	6	11,482	...	1,649	2	288	26,154	Middle Atlantic.....	16	39,273	...	3,605	1	819	66,223
Chicago, Ill.....	4	13,524	...	1,262	...	223	20,997	East North Central.....	14	39,431	...	3,677	8	883	67,823
Pittsburgh, Pa.....	4	6,482	...	442	2	48	7,066	West North Central.....	5	11,884	...	647	...	134	11,882
Other metro. areas.....	18	32,324	...	2,769	8	473	47,557	South Atlantic.....	13	36,684	...	2,694	...	717	46,598
\$500,000—\$999,999								East South Central.....	13	28,121	...	3,103	3	853	97,715
United States, total...	37	26,605	15.4	2,176	28	436	40,534	West South Central.....	12	28,850	...	2,226	4	636	44,305
Middle Atlantic.....	11	7,758	...	613	10	112	11,831	Mountain.....	5	13,725	...	1,514	...	480	26,333
East North Central.....	12	8,908	...	883	9	175	14,867	Other divisions.....	3	3,869	...	467	...	125	8,334
West North Central.....	4	2,593	...	246	3	45	4,255	14 metro. areas, total.	18	51,590	14.9	4,592	8	1,065	88,265
West South Central.....	4	2,608	...	199	1	46	4,322	Chicago, Ill.....	4	7,311	...	463	3	91	8,431
Pacific.....	3	2,282	...	75	3	88	1,914	Pittsburgh, Pa.....	6	19,414	...	1,807	...	430	39,343
Other divisions.....	3	2,456	...	160	2	30	3,345	Other metro. areas.....	8	24,865	...	2,322	5	544	44,491
14 metro. areas, total.	25	18,147	16.2	1,531	19	273	27,358	\$500,000—\$999,999							
New York-Northeastern New Jersey.....	7	4,542	...	427	2	76	8,431	United States, total...	58	41,981	17.5	4,386	15	1,198	74,919
Chicago, Ill.....	3	2,272	...	329	2	67	5,033	New England.....	4	3,351	...	483	...	108	6,903
Detroit, Mich.....	4	3,032	...	230	...	32	3,770	Middle Atlantic.....	9	6,160	...	593	5	169	10,158
Cleveland, Ohio.....	3	2,004	...	171	5	32	3,066	East North Central.....	5	2,982	...	261	2	58	4,544
Other metro. areas.....	8	6,297	...	374	10	66	7,058	West North Central.....	5	3,759	...	355	...	119	6,744
\$200,000—\$499,999								South Atlantic.....	6	5,988	...	586	...	154	10,388
United States, total...	111	36,128	18.2	3,594	58	872	66,691	East South Central.....	4	2,543	...	315	...	113	5,559
New England.....	10	2,694	...	239	4	58	4,201	West South Central.....	11	9,019	...	967	...	265	15,603
Middle Atlantic.....	31	10,085	...	1,011	22	233	18,029	Mountain.....	3	2,072	...	187	1	56	3,631
East North Central.....	39	13,643	...	1,490	12	338	27,382	Pacific.....	9	6,097	...	639	4	156	11,329
West North Central.....	9	2,889	...	215	6	70	4,007	14 metro. areas.....	9	5,942	17.2	693	...	179	12,445
South Atlantic.....	3	689	...	110	...	35	2,160	\$200,000—\$499,999							
West South Central.....	4	953	...	91	3	35	2,626	United States, total...	163	54,143	19.3	5,806	67	1,704	115,515
Pacific.....	12	4,214	...	382	10	91	7,166	New England.....	10	3,660	...	535	...	155	9,395
Other divisions.....	3	861	...	56	1	12	1,120	Middle Atlantic.....	30	9,816	...	1,142	15	296	20,671
14 metro. areas, total.	73	25,031	18.9	2,555	42	598	47,441	East North Central.....	31	10,477	...	915	16	259	24,009
New York-Northeastern New Jersey.....	20	6,054	...	754	8	147	13,624	West North Central.....	9	2,716	...	289	5	143	5,561
Chicago, Ill.....	10	3,994	...	438	...	84	8,157	South Atlantic.....	13	3,997	...	386	2	118	7,243
Los Angeles, Calif.....	5	1,958	...	126	6	35	2,632	East South Central.....	17	5,552	...	640	12	229	13,868
Philadelphia, Pa.....	6	2,273	...	150	6	56	2,480	West South Central.....	12	4,162	...	332	2	105	6,042
Detroit, Mich.....	7	2,255	...	307	3	74	5,798	Mountain.....	13	4,791	...	513	1	144	9,966
San Francisco-Oakland, Calif.....	4	1,450	...	138	2	33	2,740	Pacific.....	28	8,972	...	1,054	14	255	18,760
St. Louis, Mo.....	3	1,026	...	65	5	26	1,433	14 metro. areas, total.	52	15,913	20.2	1,743	29	470	31,235
Cleveland, Ohio.....	8	2,916	...	350	2	87	6,741	New York-Northeastern New Jersey.....	18	5,583	...	670	13	175	12,381
Minneapolis-St. Paul, Minn.	3	960	...	89	...	22	1,347	Chicago, Ill.....	5	1,381	...	137	4	47	2,819
Buffalo, N. Y.....	3	1,044	...	44	8	14	894	Los Angeles, Calif.....	7	2,063	...	228	3	55	4,252
Other metro. areas.....	4	1,101	...	94	2	20	1,595	Philadelphia, Pa.....	6	1,961	...	239	...	63	3,735
Under \$200,000								Detroit, Mich.....	4	1,480	...	77	4	31	1,441
United States, total...	322	26,147	21.8	2,746	287	877	51,476	San Francisco-Oakland, Calif.....	6	1,809	...	188	2	34	3,058
New England.....	16	1,471	...	209	10	80	4,612	Other metro. areas.....	6	1,636	...	204	3	65	3,549
Middle Atlantic.....	90	7,144	...	767	78	246	13,702	Under \$200,000							
East North Central.....	137	10,980	...	1,154	136	321	20,912	United States, total...	315	27,845	22.4	3,160	259	1,095	62,361
West North Central.....	19	1,691	...	156	12	52	2,564	New England.....	16	1,646	...	204	9	77	3,884
South Atlantic.....	12	974	...	91	10	37	1,892	Middle Atlantic.....	77	6,718	...	752	63	252	14,112
East South Central.....	6	531	...	62	3	24	1,089	East North Central.....	51	4,282	...	603	40	184	11,427
West South Central.....	14	1,262	...	145	9	60	3,333	West North Central.....	17	1,390	...	108	11	43	2,544
Mountain.....	3	226	...	12	2	32	7	South Atlantic.....	29	2,395	...	261	17	112	5,523
Pacific.....	25	1,868	...	150	27	50	3,048	East South Central.....	20	2,455	...	203	18	82	4,120
14 metro. areas, total.	201	15,819	22.6	1,595	205	479	29,846	West South Central.....	35	3,000	...	290	33	97	6,351
New York-Northeastern New Jersey.....	49	3,178	...	307	47	99	5,385	Mountain.....	11	1,191	...	169	11	66	3,295
Chicago, Ill.....	34	2,870	...	276	41	89	5,226	Pacific.....	59	4,768	...	570	37	182	11,105
Los Angeles, Calif.....	15	1,120	...	78	20	24	1,512	14 metro. areas, total.	127	10,706	23.9	1,251	114	397	23,710
Philadelphia, Pa.....	17	1,442	...	194	15	37	3,947	New York-Northeastern New Jersey.....	39	3,801	...	463	30	135	8,336
Detroit, Mich.....	31	2,484	...	222	29	57	4,469	Chicago, Ill.....	12	888	...	164	14	37	2,828
Boston, Mass.....	5	598	...	105	4	29	2,266	Los Angeles, Calif.....	21	1,812	...	223	23	69	4,009
San Francisco-Oakland, Calif.....	4	283	...	16	2	7	325	Philadelphia, Pa.....	7	453	...	37	7	19	889
Pittsburgh, Pa.....	4	274	...	26	2	19	1,291	San Francisco-Oakland, Calif.....	11	833	...	113	9	36	2,243
St. Louis, Mo.....	3	254	...	51	2	9	480	Pittsburgh, Pa.....	7	602	...	44	6	15	951
Cleveland, Ohio.....	20	1,641	...	160	21	40	2,947	St. Louis, Mo.....	8	455	...	34	6	16	937
Minneapolis-St. Paul, Minn.	6	400	...	47	5	12	616	Cleveland, Ohio.....	4	256	...	27	4	7	479
Buffalo, N. Y.....	8	857	...	85	8	24	1,328	Baltimore, Md.....	4	417	...	47	2	23	841
Other metro. areas.....	5	418	...	28	9	13	520	Minneapolis-St. Paul, Minn.	4	320	...	16	4	8	430
								Buffalo, N. Y.....	3	338	...	50	1	12	781
								Other metro. areas.....	6	531	...	50	8	20	986

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Oil well, oil refining supplies, total.....	1,017	696,875	9.3	30,230	270	8,976	619,585	Printing machinery, supplies (exc. paper)—Con.							
\$5,000,000 and over								\$200,000—\$499,999—Con.							
United States, total...	15	96,119	7.2	3,254	2	912	81,296	14 metro. areas, total.	26	8,240	27.3	1,320	10	314	23,044
West South Central.....	11	64,032	...	1,989	...	539	47,182	New York-Northeastern New Jersey.....	10	3,109	...	470	4	112	8,102
Other divisions.....	4	32,087	...	1,265	2	373	34,114	Chicago, Ill.....	5	1,629	...	237	3	49	4,052
\$1,000,000—\$4,999,999								Los Angeles, Calif.....	3	1,022	...	158	3	32	2,532
United States, total...	184	320,971	8.4	12,468	13	3,373	244,430	Boston, Mass.....	3	895	...	125	...	32	1,983
East North Central.....	9	14,810	...	433	...	112	8,237	Other metro. areas.....	5	1,585	...	330	...	89	6,375
West North Central.....	14	21,218	...	948	...	223	17,241	Under \$200,000							
West South Central.....	123	221,283	...	8,258	9	2,291	160,676	United States, total...	146	10,633	26.4	1,359	92	479	28,122
Mountain.....	15	23,140	...	553	3	152	12,968	New England.....	10	667	...	36	7	15	617
Pacific.....	18	33,892	...	1,894	1	501	38,177	Middle Atlantic.....	55	3,822	...	502	30	187	10,945
Other divisions.....	5	6,628	...	382	...	94	7,131	East North Central.....	29	2,147	...	312	17	95	6,158
14 metro. areas.....	14	28,722	11.5	1,908	1	496	37,998	West North Central.....	5	310	...	53	2	18	1,089
\$500,000—\$999,999								South Atlantic.....	16	1,265	...	146	9	52	2,768
United States, total...	211	150,354	8.5	5,730	27	1,772	114,883	West South Central.....	6	485	...	61	6	22	1,500
Middle Atlantic.....	7	5,470	...	445	2	144	8,206	Pacific.....	21	1,659	...	203	19	72	4,023
East North Central.....	21	14,303	...	494	3	179	10,157	Other divisions.....	4	278	...	46	2	18	1,022
West North Central.....	14	9,717	...	282	4	102	5,192	14 metro. areas, total.	107	8,395	26.0	1,039	63	359	21,524
South Atlantic.....	3	1,743	...	99	...	22	1,527	New York-Northeastern New Jersey.....	42	2,923	...	421	20	148	9,030
East South Central.....	8	5,585	...	270	...	77	5,726	Chicago, Ill.....	11	858	...	110	6	27	1,759
West South Central.....	123	88,347	...	3,170	14	981	64,260	Los Angeles, Calif.....	7	524	...	86	6	33	1,781
Mountain.....	14	9,203	...	304	3	92	6,646	Philadelphia, Pa.....	6	318	...	19	5	11	535
Pacific.....	21	15,986	...	666	1	175	13,169	Detroit, Mich.....	3	285	...	23	1	12	587
14 metro. areas.....	12	9,477	12.0	552	2	132	9,989	Boston, Mass.....	8	603	...	53	6	13	541
\$200,000—\$499,999								San Francisco-Oakland, Calif.....	9	799	...	54	8	21	1,153
United States, total...	294	98,803	12.5	5,980	60	1,892	118,399	Pittsburgh, Pa.....	4	433	...	27	4	12	579
Middle Atlantic.....	14	4,764	...	324	3	117	6,232	Washington, D. C.....	5	439	...	45	2	14	914
East North Central.....	33	10,675	...	569	3	182	11,257	Cleveland, Ohio.....	5	582	...	127	3	38	2,888
West North Central.....	19	6,326	...	259	2	95	6,063	Baltimore, Md.....	4	381	...	61	2	19	1,052
East South Central.....	14	4,360	...	153	3	67	3,201	Other metro. areas.....	3	250	...	33	...	11	705
West South Central.....	163	55,457	...	3,323	43	1,064	65,254	Rope, cordage, total.	106	73,400	8.8	3,889	52	769	66,008
Mountain.....	12	4,410	...	158	1	60	3,002	\$1,000,000 and over							
Pacific.....	35	11,694	...	1,022	5	260	20,169	United States, total...	18	46,564	9.2	2,004	8	319	34,530
Other divisions.....	4	1,117	...	172	...	47	3,221	Middle Atlantic.....	6	15,160	...	889	...	153	15,336
14 metro. areas.....	25	8,248	18.9	759	3	193	14,866	East North Central.....	4	7,022	...	493	1	70	9,290
Under \$200,000								Pacific.....	4	6,374	...	292	3	59	5,230
United States, total...	313	30,628	19.9	2,798	168	1,027	60,577	Other divisions.....	4	18,008	...	330	4	37	4,674
Middle Atlantic.....	15	1,752	...	247	8	86	4,699	\$500,000—\$999,999							
East North Central.....	28	2,390	...	167	10	68	3,675	United States, total...	19	13,998	11.3	1,047	4	222	17,279
West North Central.....	19	2,092	...	169	12	73	4,209	Middle Atlantic.....	7	5,263	...	544	2	113	9,278
South Atlantic.....	11	1,219	...	131	1	57	2,704	West North Central.....	3	2,130	...	139	...	39	1,917
East South Central.....	12	1,441	...	95	3	45	1,823	Pacific.....	4	3,341	...	160	1	30	2,841
West South Central.....	150	15,103	...	1,291	77	482	27,418	Other divisions.....	5	3,264	...	204	1	40	3,243
Mountain.....	15	1,203	...	77	10	26	1,618	14 metro. areas.....	14	10,482	12.8	903	3	192	14,357
Pacific.....	63	5,428	...	621	47	190	14,431	\$200,000—\$499,999							
14 metro. areas.....	37	3,263	25.3	342	32	113	7,946	United States, total...	27	9,431	12.3	583	17	147	9,488
Printing machinery, supplies, (exc. paper), total.....	199	48,133	21.6	5,786	114	1,372	105,027	Middle Atlantic.....	13	4,712	...	353	4	82	5,278
\$1,000,000 and over								East North Central.....	5	1,595	...	86	7	30	1,504
United States, total...	8	18,889	15.9	1,802	...	263	32,262	West North Central.....	3	1,069	...	17	2	5	323
Middle Atlantic.....	4	13,223	...	1,255	...	175	23,697	South Atlantic.....	3	1,089	...	30	4	14	531
East North Central.....	4	5,666	...	547	...	88	8,565	Other divisions.....	3	966	...	97	...	16	1,852
14 metro. areas.....	8	18,889	15.9	1,802	...	263	32,262	14 metro. areas, total.	22	7,934	12.7	484	15	127	7,736
\$500,000—\$999,999								New York-Northeastern New Jersey.....	10	3,673	...	285	4	65	4,202
United States, total...	11	7,944	21.1	994	8	235	16,317	Baltimore, Md.....	3	1,089	...	30	4	14	531
Middle Atlantic.....	5	3,810	...	491	6	115	7,234	Other metro. areas.....	9	3,172	...	169	7	48	3,003
Other divisions.....	6	4,134	...	503	2	120	9,083	Under \$200,000							
\$200,000—\$499,999								United States, total...	42	3,407	15.0	255	23	81	4,711
United States, total...	34	10,667	27.3	1,631	14	395	28,326	New England.....	4	359	...	18	2	5	304
New England.....	3	895	...	125	...	32	1,983	Middle Atlantic.....	18	1,173	...	103	12	34	1,954
Middle Atlantic.....	10	3,109	...	470	4	112	8,102	East North Central.....	6	516	...	42	3	16	790
East North Central.....	10	3,051	...	428	4	98	8,026	West South Central.....	3	362	...	19	...	4	258
Pacific.....	5	1,667	...	275	3	64	4,599	Pacific.....	6	635	...	49	3	11	868
Other divisions.....	5	1,945	...	333	3	89	5,616	Other divisions.....	5	362	...	24	3	11	537
								14 metro. areas.....	24	1,576	13.9	96	15	32	1,839

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll (Dollars)							Em- ployees	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Used machinery, equipment, total.....	166	31,700	23.3	3,714	138	913	62,370	Misc. industrial mach. supplies—Continued							
\$1,000,000 and Over								\$500,000—\$999,999—Con.							
United States.....	6	8,287	19.1	873	2	216	15,748	East North Central.....	55	44,545	...	5,852	15	1,590	113,128
\$500,000—\$999,999								West North Central.....	21	14,614	...	1,757	6	528	36,771
United States.....	12	8,219	24.8	1,154	5	202	15,821	South Atlantic.....	25	17,457	...	1,754	6	475	31,096
\$200,000—\$499,999								East South Central.....	10	6,711	...	745	2	213	15,041
United States, total....	25	6,359	24.0	843	26	197	15,146	West South Central.....	26	18,489	...	1,897	16	530	39,201
Middle Atlantic.....	10	2,090	...	532	5	97	8,090	Mountain.....	11	7,682	...	884	1	257	16,386
East North Central.....	5	1,296	...	110	7	26	2,138	Pacific.....	51	35,739	...	3,172	29	829	65,749
Los Angeles, Calif.....	5	1,707	...	136	6	40	2,978	14 metro. areas, total.	155	108,587	20.2	13,271	69	3,372	244,411
Other divisions.....	5	1,266	...	65	8	34	1,100	New York-Northeastern New Jersey.....	51	35,252	...	3,838	28	865	66,642
14 metro. areas.....	20	5,830	25.0	773	16	167	13,806	Chicago, Ill.....	21	14,154	...	1,947	9	428	36,813
Under \$200,000								Los Angeles, Calif.....	13	9,329	...	1,082	5	300	25,105
United States, total....	123	7,936	25.6	844	105	298	15,655	Philadelphia, Pa.....	8	6,069	...	873	4	174	12,950
New England.....	15	1,418	...	174	8	68	3,341	Detroit, Mich.....	9	6,412	...	751	4	147	13,841
Middle Atlantic.....	35	1,292	...	223	36	78	3,742	Boston, Mass.....	11	8,027	...	923	3	210	16,356
East North Central.....	20	1,462	...	165	17	46	3,247	San Francisco-Oakland, Calif.....	14	9,529	...	979	11	248	18,132
West North Central.....	8	456	...	43	5	17	743	St. Louis, Mo.....	9	6,389	...	989	...	260	19,499
East South Central.....	4	269	...	21	4	8	438	Cleveland, Ohio.....	6	3,950	...	718	1	467	15,080
West South Central.....	9	472	...	30	6	19	683	Baltimore, Md.....	4	3,353	...	378	...	89	5,568
Pacific.....	25	1,556	...	149	23	47	2,815	Buffalo, N. Y.....	5	3,706	...	529	3	122	9,947
Other divisions.....	7	381	...	40	6	15	646	Other metro. areas.....	4	2,417	...	264	1	62	4,478
14 metro. areas, total....	73	4,824	25.8	520	61	158	9,429	\$200,000—\$499,999							
New York-Northeastern New Jersey.....	27	1,175	...	146	33	51	2,436	United States, total....	818	259,641	21.2	29,999	377	8,174	569,070
Chicago, Ill.....	6	472	...	77	2	15	1,466	New England.....	52	16,192	...	1,908	12	517	34,810
Los Angeles, Calif.....	8	673	...	69	4	24	1,329	Middle Atlantic.....	206	63,914	...	7,595	110	1,985	143,185
Philadelphia, Pa.....	4	462	...	54	1	14	867	East North Central.....	187	59,255	...	7,445	77	1,930	140,016
Detroit, Mich.....	4	403	...	29	3	7	604	South Atlantic.....	66	21,407	...	2,339	34	696	47,450
Boston, Mass.....	4	399	...	31	2	7	533	East South Central.....	32	10,350	...	1,227	16	363	22,886
San Francisco-Oakland, Calif.....	8	529	...	47	7	13	976	West South Central.....	67	22,111	...	2,165	33	686	42,612
St. Louis, Mo.....	5	393	...	41	2	16	713	Mountain.....	31	9,848	...	1,189	9	358	22,870
Baltimore, Md.....	4	161	...	16	4	7	280	Pacific.....	116	36,679	...	4,105	71	1,051	78,500
Other metro. areas.....	3	157	...	10	3	4	225	14 metro. areas, total.	407	129,336	22.0	15,778	209	4,031	298,733
Miscellaneous industrial machinery, supplies, total.....	3,960	1,145,565	19.5	126,479	2,391	35,262	2,442,016	New York-Northeastern New Jersey.....	118	37,047	...	4,525	57	1,117	84,853
\$5,000,000 and Over								Chicago, Ill.....	96	18,230	...	2,225	32	585	40,996
United States, total....	10	63,945	15.0	6,459	...	1,934	145,825	Los Angeles, Calif.....	37	11,413	...	1,293	17	325	24,650
Middle Atlantic.....	5	28,170	...	2,300	...	616	43,333	Philadelphia, Pa.....	37	11,469	...	1,450	33	408	29,618
Other divisions.....	5	35,775	...	4,159	...	1,318	102,492	Detroit, Mich.....	29	9,537	...	1,361	9	320	28,038
\$1,000,000—\$4,999,999								Boston, Mass.....	23	7,587	...	901	8	250	16,147
United States, total....	224	395,875	16.8	41,297	68	10,295	768,205	San Francisco-Oakland, Calif.....	27	8,474	...	924	19	219	18,173
New England.....	10	15,299	...	1,256	2	273	21,946	Pittsburgh, Pa.....	14	4,101	...	429	7	126	7,867
Middle Atlantic.....	47	87,891	...	8,953	17	2,062	156,821	St. Louis, Mo.....	8	2,987	...	357	4	95	7,137
East North Central.....	59	105,466	...	11,920	16	2,798	217,829	Cleveland, Ohio.....	16	4,579	...	778	7	167	13,799
West North Central.....	19	32,121	...	3,260	3	838	59,561	Minneapolis-St. Paul, Minn.....	18	6,412	...	639	8	163	12,515
South Atlantic.....	25	47,258	...	4,987	10	1,322	92,543	Buffalo, N. Y.....	14	4,490	...	528	5	150	9,137
East South Central.....	6	8,203	...	701	...	235	13,903	Other metro. areas.....	10	3,010	...	368	3	106	5,843
West South Central.....	22	44,090	...	4,082	3	1,187	85,334	Under \$200,000							
Mountain.....	6	7,667	...	791	2	206	14,122	United States, total....	2,596	209,330	24.0	24,470	1,831	8,540	496,579
Pacific.....	30	47,900	...	5,347	17	1,374	106,546	New England.....	181	14,315	...	1,797	89	661	35,739
14 metro. areas, total....	114	207,475	17.8	22,277	43	5,189	394,830	Middle Atlantic.....	715	59,281	...	6,810	522	2,289	132,591
New York-Northeastern New Jersey.....	25	50,426	...	4,285	10	820	72,201	East North Central.....	581	46,544	...	5,552	414	1,872	114,343
Chicago, Ill.....	20	40,521	...	4,352	11	1,094	75,955	West North Central.....	177	15,821	...	1,538	139	585	31,531
Los Angeles, Calif.....	15	21,389	...	2,467	...	604	50,397	South Atlantic.....	194	14,175	...	1,798	120	667	37,659
Philadelphia, Pa.....	10	16,931	...	2,166	7	592	41,268	East South Central.....	78	7,262	...	875	57	354	18,089
Detroit, Mich.....	9	15,270	...	1,577	...	327	31,528	West South Central.....	204	17,196	...	1,863	146	747	39,272
Boston, Mass.....	7	11,514	...	832	2	158	13,854	Mountain.....	77	5,897	...	586	42	310	19,965
Pittsburgh, Pa.....	5	10,804	...	1,341	...	332	22,259	Pacific.....	389	32,739	...	3,691	302	1,164	79,249
St. Louis, Mo.....	5	7,881	...	593	2	161	10,453	14 metro. areas, total.	1,297	100,181	24.9	12,202	968	3,974	240,491
Cleveland, Ohio.....	7	12,892	...	1,795	2	423	30,171	New York-Northeastern New Jersey.....	471	34,989	...	4,462	344	1,403	84,825
Other metro. areas.....	11	19,847	...	2,869	9	678	46,744	Chicago, Ill.....	158	12,425	...	1,403	133	435	27,679
\$500,000—\$999,999								Los Angeles, Calif.....	139	10,854	...	1,160	118	365	21,842
United States, total....	312	216,774	19.1	24,254	115	6,319	462,337	Philadelphia, Pa.....	73	6,201	...	679	64	266	14,292
New England.....	23	15,813	...	1,840	3	426	30,934	Detroit, Mich.....	83	6,469	...	926	67	310	19,965
Middle Atlantic.....	80	55,724	...	6,353	37	1,471	112,031	Boston, Mass.....	65	5,326	...	727	22	256	14,342
								San Francisco-Oakland, Calif.....	73	6,028	...	747	54	215	16,180
								Pittsburgh, Pa.....	27	2,329	...	297	22	100	5,893
								St. Louis, Mo.....	39	3,342	...	399	25	144	7,812
								Washington, D. C.....	8	688	...	115	7	42	2,382
								Cleveland, Ohio.....	57	3,857	...	440	37	132	8,306
								Baltimore, Md.....	33	2,449	...	322	21	116	6,491
								Minneapolis-St. Paul, Minn.....	34	2,493	...	192	29	72	3,701
								Buffalo, N. Y.....	37	2,751	...	353	25	118	6,781

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
	(Number)	(Thousands dollars)		(Thousands dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousands dollars)		(Thousands dollars)	(Number)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Dental supplies, total	463	95,904	26.1	15,257	243	4,964	283,179	Religious supplies—Continued							
\$1,000,000 and Over								\$200,000—\$499,999							
United States, total...	7	14,918	31.8	2,348	...	546	38,560	United States, total...	13	4,000	27.2	659	5	313	11,183
Middle Atlantic.....	4	10,958	...	1,684	...	346	26,216	New England.....	3	1,180	...	182	...	61	5,703
Other divisions.....	3	3,960	...	664	...	200	12,344	Middle Atlantic.....	6	1,893	...	319	3	200	2,760
\$500,000—\$999,999								Other divisions.....	4	927	...	158	2	52	2,720
United States, total...	39	27,438	26.6	4,783	2	1,547	89,166	14 metro. areas.....	8	2,190	31.5	437	3	228	7,808
Middle Atlantic.....	7	5,906	...	1,114	...	356	21,569	Under \$200,000							
East North Central.....	5	3,365	...	573	...	168	10,586	United States, total...	122	7,654	25.4	911	108	419	18,082
West North Central.....	6	4,224	...	712	...	225	12,618	New England.....	12	714	...	101	7	53	2,070
South Atlantic.....	5	3,176	...	410	2	144	7,758	Middle Atlantic.....	53	3,493	...	408	55	168	7,967
West South Central.....	3	2,180	...	503	...	153	9,035	East North Central.....	31	1,867	...	204	25	102	4,092
Pacific.....	8	5,570	...	912	...	281	16,739	West North Central.....	9	477	...	60	8	31	1,272
Other divisions.....	5	3,417	...	559	...	220	10,861	East South Central.....	3	278	...	43	2	18	704
14 metro. areas.....	22	16,036	27.4	2,955	...	968	55,303	West South Central.....	3	139	...	44	1	7	172
\$200,000—\$499,999								Other divisions.....	3	429	...	43	6	22	908
United States, total...	102	31,305	26.7	5,354	25	1,735	100,912	14 metro. areas, total...	87	5,038	24.9	579	80	241	11,395
New England.....	9	3,144	...	617	...	239	12,332	New York-Northeastern New Jersey.....	45	2,803	...	340	47	127	6,628
Middle Atlantic.....	22	6,835	...	1,084	14	346	20,276	Chicago, Ill.....	12	611	...	72	9	28	1,339
East North Central.....	21	6,043	...	1,070	2	310	20,215	Los Angeles, Calif.....	5	205	...	12	5	10	330
West North Central.....	11	3,531	...	675	2	221	12,004	Philadelphia, Pa.....	4	334	...	23	6	13	546
South Atlantic.....	11	3,311	...	585	3	202	11,048	Detroit, Mich.....	6	415	...	40	5	20	866
East South Central.....	5	1,236	...	216	2	65	4,027	San Francisco-Oakland, Calif.....	3	224	...	32	1	12	578
West South Central.....	10	3,045	...	454	2	155	9,023	St. Louis, Mo.....	3	53	...	7	2	5	121
Mountain.....	3	1,058	...	204	...	53	3,645	Cleveland, Ohio.....	4	87	...	8	2	5	200
Pacific.....	10	3,102	...	449	...	144	8,342	Other metro. areas.....	5	306	...	45	3	21	787
14 metro. areas, total...	36	11,310	26.6	1,887	14	636	35,439	School equipment, supplies, total.....	249	64,442	19.7	7,797	165	2,460	146,331
New York-Northeastern New Jersey.....	14	4,171	...	591	10	209	10,509	\$1,000,000 and Over							
Chicago, Ill.....	3	798	...	178	...	40	3,307	United States.....	13	19,787	17.3	2,344	6	668	44,630
Los Angeles, Calif.....	5	1,429	...	213	...	69	3,573	\$500,000—\$999,999							
Baltimore, Md.....	3	1,026	...	206	1	69	3,766	United States, total...	23	15,850	20.9	2,193	5	666	37,790
Other metro. areas.....	11	3,886	...	699	3	249	14,284	New England.....	3	2,291	...	270	...	60	3,345
Under \$200,000								Middle Atlantic.....	7	3,960	...	633	...	196	11,598
United States, total...	315	22,243	24.3	2,772	216	1,136	54,541	West North Central.....	3	2,212	...	273	...	138	3,755
New England.....	14	1,090	...	183	5	75	3,336	Mountain.....	5	3,242	...	427	2	130	8,054
Middle Atlantic.....	102	6,780	...	766	83	322	15,143	Other divisions.....	5	4,145	...	590	3	142	11,038
East North Central.....	72	5,058	...	644	39	250	12,608	\$200,000—\$499,999							
West North Central.....	27	1,932	...	236	21	102	4,749	United States, total...	49	16,073	20.0	1,955	31	555	35,948
South Atlantic.....	25	1,885	...	254	15	103	4,769	Middle Atlantic.....	10	2,998	...	461	2	112	8,277
East South Central.....	9	702	...	88	6	43	1,722	East North Central.....	10	5,036	...	424	9	103	7,951
West South Central.....	16	1,475	...	212	10	79	3,850	West North Central.....	4	1,477	...	194	4	86	3,417
Mountain.....	12	905	...	121	3	45	2,560	South Atlantic.....	8	3,070	...	356	2	68	5,574
Pacific.....	38	2,436	...	268	34	117	5,804	East South Central.....	5	1,449	...	149	4	64	3,319
14 metro. areas, total...	170	10,787	23.8	1,243	140	518	24,550	West South Central.....	5	1,615	...	145	2	55	3,286
New York-Northeastern New Jersey.....	73	4,628	...	498	61	204	10,036	Mountain.....	3	1,017	...	72	4	28	1,625
Chicago, Ill.....	19	1,121	...	160	10	61	3,076	Other divisions.....	4	1,411	...	154	4	39	2,499
Los Angeles, Calif.....	20	1,203	...	83	20	38	1,523	14 metro. areas.....	18	5,895	21.4	850	7	189	14,725
Philadelphia, Pa.....	9	616	...	64	6	30	1,098	Under \$200,000							
Detroit, Mich.....	6	515	...	51	5	19	1,222	United States, total...	164	12,732	21.5	1,305	123	571	27,963
Boston, Mass.....	5	422	...	70	1	27	1,299	Middle Atlantic.....	65	5,047	...	580	51	235	12,082
San Francisco-Oakland, Calif.....	9	553	...	106	8	49	2,465	Chicago, Ill.....	15	1,100	...	196	32	99	3,998
Pittsburgh, Pa.....	3	197	...	12	5	5	186	West North Central.....	13	1,160	...	97	7	47	2,101
St. Louis, Mo.....	4	361	...	29	8	17	604	South Atlantic.....	10	829	...	66	12	29	1,366
Cleveland, Ohio.....	7	363	...	50	3	22	937	East South Central.....	13	939	...	61	8	38	1,573
Minneapolis-St. Paul, Minn.....	6	497	...	84	5	32	1,593	West South Central.....	6	629	...	90	2	28	1,614
Buffalo, N. Y.....	3	140	...	23	3	9	401	Pacific.....	13	1,217	...	128	9	50	2,729
Other metro. areas.....	4	171	...	13	5	5	210	Other divisions.....	7	638	...	87	2	46	2,499
Religious supplies, total.....	143	18,794	25.2	2,627	127	1,107	47,595	14 metro. areas, total...	89	6,725	21.1	675	71	286	13,666
\$500,000 and Over								New York-Northeastern New Jersey.....	44	3,341	...	316	38	123	6,532
United States, total...	8	7,140	23.9	1,057	14	375	18,330	Chicago, Ill.....	15	1,100	...	74	13	35	1,441
Middle Atlantic.....	4	3,291	...	221	14	83	3,540	Los Angeles, Calif.....	5	384	...	48	5	14	877
Other divisions.....	4	3,849	...	836	...	292	14,790	Philadelphia, Pa.....	4	383	...	84	1	39	1,780
14 metro. areas.....	8	7,140	23.9	1,057	14	375	18,330	San Francisco-Oakland, Calif.....	5	424	...	37	1	19	854
								Pittsburgh, Pa.....	2	267	...	45	2	17	770
								St. Louis, Mo.....	4	393	...	34	1	17	742
								Buffalo, N. Y.....	3	117	...	7	3	6	158
								Other metro. areas.....	6	316	...	30	7	16	512

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Surgical, medical, hospital equipment, supplies, total....	697	197,195	23.8	27,895	380	7,798	524,978	Miscellaneous professional equipment, supplies, total.....	994	170,767	31.3	33,715	538	12,499	644,008
\$1,000,000 and Over								\$1,000,000 and Over							
United States, total..	36	72,322	25.0	10,859	9	2,783	202,846	United States, total..	21	41,565	24.7	7,082	...	2,378	128,419
Middle Atlantic.....	12	19,972	...	2,677	2	540	48,286	Middle Atlantic.....	12	28,066	...	5,177	...	1,781	92,198
East North Central.....	9	20,193	...	3,105	2	809	59,531	East North Central.....	5	5,809	...	1,099	...	324	20,114
South Atlantic.....	4	4,705	...	596	5	125	10,654	Other divisions.....	4	7,690	...	806	...	273	16,107
Other divisions.....	11	27,432	...	4,521	...	1,309	84,375	14 metro. areas.....	16	32,838	26.4	6,039	...	2,065	108,873
14 metro. areas.....	25	54,951	24.9	8,202	4	1,987	150,854								
\$500,000—\$999,999								\$500,000—\$999,999							
United States, total..	63	41,718	22.7	6,114	10	1,569	115,704	United States, total..	38	25,795	25.5	4,096	13	1,273	76,940
New England.....	11	7,645	...	1,114	2	357	20,442	Middle Atlantic.....	15	10,472	...	1,550	5	525	29,172
Middle Atlantic.....	8	4,830	...	599	...	139	11,013	East North Central.....	5	3,451	...	603	3	191	11,609
East North Central.....	7	4,746	...	783	...	155	19,292	West North Central.....	4	2,659	...	373	4	174	7,660
West North Central.....	7	4,287	...	778	2	201	14,685	West South Central.....	6	4,200	...	575	...	185	9,891
South Atlantic.....	9	6,121	...	849	...	203	12,018	Pacific.....	5	3,199	...	715	1	215	13,356
West South Central.....	7	4,260	...	621	2	152	12,657	Other divisions.....	3	1,834	...	280	...	85	5,252
Pacific.....	11	7,825	...	1,111	4	245	21,787	14 metro. areas, total	25	17,309	27.4	2,937	10	975	55,701
Other divisions.....	3	2,004	...	299	...	77	3,810								
14 metro. areas, total	33	21,947	22.8	3,213	6	781	65,459	New York-Northeastern New Jersey.....	9	6,480	...	824	3	212	15,279
Los Angeles, Calif.....	4	2,740	...	325	1	60	7,859	Chicago, Ill.....	3	2,112	...	446	...	142	8,564
Detroit, Mich.....	3	1,699	...	311	...	82	6,261	Pittsburgh, Pa.....	3	1,907	...	423	2	155	8,058
Boston, Mass.....	6	4,218	...	597	2	194	11,421	Other metro. areas.....	10	6,810	...	1,244	5	466	23,800
San Francisco-Oakland, Calif.....	5	3,839	...	542	3	140	9,538								
Minneapolis-St. Paul, Minn.....	3	2,073	...	355	...	91	6,352	\$200,000—\$499,999							
Other metro. areas.....	12	7,378	...	1,083	...	214	24,028	United States, total..	145	43,497	34.4	9,745	66	3,420	185,294
\$200,000—\$499,999								New England.....	7	2,362	...	456	1	194	8,454
United States, total..	163	52,189	22.3	6,977	68	1,920	123,626	Middle Atlantic.....	34	9,422	...	1,974	7	616	37,181
New England.....	5	1,611	...	214	2	70	4,310	East North Central.....	32	9,005	...	2,529	12	884	48,809
Middle Atlantic.....	50	16,141	...	2,233	30	621	38,632	West North Central.....	18	5,476	...	1,611	9	554	30,108
East North Central.....	26	8,039	...	1,157	11	325	21,441	South Atlantic.....	11	3,538	...	631	8	263	11,816
West North Central.....	12	3,725	...	599	5	180	12,007	East South Central.....	5	1,462	...	302	8	124	5,762
South Atlantic.....	20	6,364	...	790	4	223	14,195	West South Central.....	14	4,561	...	715	8	270	13,867
East South Central.....	9	2,901	...	279	1	101	5,023	Mountain.....	5	1,765	...	382	2	147	6,842
West South Central.....	14	4,257	...	550	1	146	10,390	Pacific.....	19	5,406	...	1,145	11	368	22,455
Mountain.....	4	1,394	...	184	...	44	2,766	14 metro. areas, total	76	22,761	33.6	4,948	29	1,640	95,588
Pacific.....	23	7,797	...	971	14	266	19,862								
14 metro. areas, total	76	23,619	23.3	3,301	41	899	61,625	New York-Northeastern New Jersey.....	19	5,752	...	1,091	4	332	21,629
New York-Northeastern New Jersey.....	38	12,283	...	1,776	16	496	30,552	Chicago, Ill.....	6	1,504	...	414	3	112	7,425
Chicago, Ill.....	7	2,137	...	265	3	57	5,179	Los Angeles, Calif.....	12	3,418	...	792	4	243	15,727
Los Angeles, Calif.....	9	2,718	...	313	6	96	6,767	Detroit, Mich.....	3	901	...	188	2	71	3,865
Philadelphia, Pa.....	5	1,574	...	198	6	45	3,339	Pittsburgh, Pa.....	4	1,115	...	260	2	89	5,310
Detroit, Mich.....	4	1,053	...	115	5	28	2,319	St. Louis, Mo.....	5	1,504	...	471	2	142	9,135
San Francisco-Oakland, Calif.....	4	1,289	...	188	2	53	3,977	Cleveland, Ohio.....	6	1,601	...	495	1	172	9,797
Baltimore, Md.....	3	847	...	147	1	44	2,892	Baltimore, Md.....	4	1,462	...	234	4	102	4,311
Other metro. areas.....	6	1,718	...	299	2	80	6,600	Minneapolis-St. Paul, Minn.....	3	1,140	...	293	2	98	5,053
								Buffalo, N. Y.....	3	935	...	149	...	48	2,890
Under \$200,000								Other metro. areas.....	11	3,429	...	561	5	231	10,446
United States, total..	435	30,966	24.8	3,945	293	1,466	77,802	Under \$200,000							
New England.....	22	1,177	...	168	9	79	3,297	United States, total..	790	59,910	36.0	12,792	459	5,326	253,355
Middle Atlantic.....	171	11,338	...	1,370	136	508	26,811	New England.....	41	2,833	...	541	20	243	10,462
East North Central.....	68	4,415	...	511	53	173	9,403	Middle Atlantic.....	225	16,290	...	3,211	152	1,287	60,903
West North Central.....	37	3,019	...	443	20	158	8,170	East North Central.....	188	14,006	...	3,493	96	1,365	69,572
South Atlantic.....	31	2,565	...	308	18	123	5,706	West North Central.....	98	7,821	...	1,864	45	789	36,637
East South Central.....	8	682	...	84	2	36	1,767	South Atlantic.....	72	6,641	...	1,304	28	580	27,026
West South Central.....	27	2,103	...	266	15	113	6,277	East South Central.....	31	2,860	...	600	12	264	13,180
Mountain.....	17	1,674	...	192	4	81	3,842	West South Central.....	53	3,961	...	864	32	422	16,991
Pacific.....	54	3,993	...	603	36	195	12,529	Mountain.....	20	1,043	...	197	15	90	3,747
14 metro. areas, total	249	16,517	25.5	2,166	191	760	42,200	Pacific.....	62	4,455	...	718	59	286	14,999
								14 metro. areas, total	302	23,239	30.9	4,210	211	1,617	81,319
New York-Northeastern New Jersey.....	125	8,068	...	1,063	96	379	20,144	New York-Northeastern New Jersey.....	113	8,393	...	1,394	84	519	26,576
Chicago, Ill.....	31	2,096	...	217	24	72	4,171	Chicago, Ill.....	45	3,305	...	651	38	222	12,600
Los Angeles, Calif.....	29	1,984	...	329	19	98	6,352	Los Angeles, Calif.....	29	1,816	...	262	26	107	5,697
Philadelphia, Pa.....	13	1,072	...	82	17	30	2,011	Philadelphia, Pa.....	22	1,558	...	370	11	153	7,005
Baltimore, Md.....	3	328	...	57	4	19	971	Detroit, Mich.....	16	1,430	...	316	9	105	5,565
Boston, Mass.....	7	221	...	36	4	25	724	Boston, Mass.....	16	1,016	...	140	11	65	2,641
San Francisco-Oakland, Calif.....	10	750	...	92	10	34	2,459	San Francisco-Oakland, Calif.....	11	1,116	...	150	10	46	2,617
St. Louis, Mo.....	6	471	...	63	2	33	1,256	Pittsburgh, Pa.....	6	499	...	65	2	31	1,319
Washington, D. C.....	5	542	...	78	2	22	935	St. Louis, Mo.....	7	323	...	82	1	34	1,870
Cleveland, Ohio.....	4	210	...	36	4	11	804	Washington, D. C.....	4	433	...	102	1	40	1,768
Baltimore, Md.....	3	209	...	31	3	12	645	Cleveland, Ohio.....	6	365	...	87	4	35	1,709
Minneapolis-St. Paul, Minn.....	5	348	...	40	2	11	762	Baltimore, Md.....	10	912	...	275	2	114	5,889
Other metro. areas.....	6	218	...	42	2	14	966	Minneapolis-St. Paul, Minn.....	10	1,236	...	275	2	78	3,630
								Buffalo, N. Y.....	7	837	...	189	3	78	3,630

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eto-rs,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eto-rs,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ple-ees	Pay roll							Em-ple-ees	Pay roll
	(Num-ber)	(Thousand dol-lars)		(Thousand dol-lars)	(Num-ber)	(Num-ber)	(Dol-lars)					(Thousand dol-lars)	(Num-ber)	(Num-ber)	(Dol-lars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Barber, beauty supplies, total....	1,063	100,228	32.6	16,956	883	6,257	325,764	Laundry, dry cleaning equipment, supplies—Continued							
\$500,000 and Over								\$500,000--\$999,999--Con.							
United States, total..	13	10,108	37.0	1,983	3	504	35,419	14 metro. areas, total	25	17,234	22.2	2,110	3	529	38,258
Middle Atlantic.....	6	4,278	...	940	3	233	15,275	New York-Northeastern New Jersey.....	4	2,193	...	223	...	53	4,305
Other divisions.....	7	5,830	...	1,043	...	271	20,144	Chicago, Ill.....	3	1,648	...	237	3	67	4,945
\$200,000--\$499,999								Philadelphia, Pa.....	3	2,055	...	277	...	64	4,906
United States, total..	107	30,625	34.4	5,874	85	1,997	113,182	Other metro. areas.....	15	11,338	...	1,373	...	345	24,102
New England.....	6	1,668	...	426	...	121	7,261	\$200,000--\$499,999							
Middle Atlantic.....	27	8,072	...	1,477	39	550	29,269	United States, total..	93	28,361	21.2	2,856	40	796	51,744
East North Central.....	19	5,006	...	1,050	14	322	19,158	New England.....	6	1,690	...	176	4	51	3,329
West North Central.....	10	3,007	...	706	7	176	10,553	Middle Atlantic.....	14	4,348	...	497	6	127	8,313
South Atlantic.....	14	3,915	...	709	4	233	13,826	East North Central.....	19	6,081	...	679	4	173	12,609
East South Central.....	4	1,012	...	159	8	62	3,232	West North Central.....	9	2,379	...	237	4	73	4,127
West South Central.....	8	2,197	...	392	3	127	7,633	South Atlantic.....	18	5,119	...	477	12	139	8,786
Mountain.....	6	1,748	...	416	...	130	8,199	East South Central.....	7	2,025	...	172	3	47	3,464
Pacific.....	13	4,000	...	739	10	276	14,051	West South Central.....	11	3,790	...	343	3	109	6,260
14 metro. areas, total	53	16,022	34.2	3,111	57	1,038	59,471	Mountain.....	4	1,256	...	98	2	36	1,638
New York-Northeastern New Jersey.....	10	3,023	...	519	9	169	10,256	Pacific.....	5	1,673	...	177	2	41	3,218
Chicago, Ill.....	4	1,124	...	282	1	79	5,251	14 metro. areas, total	40	11,761	22.6	1,321	20	352	23,938
Los Angeles, Calif.....	6	1,893	...	343	6	107	6,293	New York-Northeastern New Jersey.....	10	2,998	...	402	4	97	6,481
Philadelphia, Pa.....	6	1,979	...	456	18	183	8,719	Chicago, Ill.....	6	1,819	...	209	...	53	4,893
Boston, Mass.....	4	1,255	...	361	...	99	6,038	West North Central.....	6	1,690	...	176	4	51	3,329
San Francisco-Oakland, Calif.....	3	939	...	176	2	36	3,278	Cleveland, Ohio.....	4	1,193	...	153	2	35	2,015
Pittsburgh, Pa.....	5	1,360	...	228	6	36	4,766	Other metro. areas.....	14	4,061	...	381	10	116	7,220
Cleveland, Ohio.....	3	751	...	116	4	42	2,197	Under \$200,000							
Minneapolis-St. Paul, Minn.....	3	1,032	...	147	3	54	2,549	United States, total..	221	17,513	21.6	1,662	186	601	32,588
Other metro. areas.....	9	2,666	...	483	8	176	9,826	New England.....	11	892	...	63	10	25	1,403
Under \$200,000								Middle Atlantic.....	59	4,076	...	386	45	141	6,911
United States, total..	943	59,495	30.9	9,099	795	3,756	177,163	East North Central.....	33	2,712	...	255	18	88	4,724
New England.....	58	3,252	...	510	44	226	9,938	West North Central.....	16	1,309	...	177	9	63	3,432
Middle Atlantic.....	255	12,690	...	1,791	224	793	35,035	South Atlantic.....	24	1,970	...	234	16	93	4,808
East North Central.....	178	12,472	...	2,082	141	765	39,884	East South Central.....	22	1,578	...	178	8	18	943
West North Central.....	69	4,901	...	831	44	336	15,015	West South Central.....	22	1,762	...	134	25	59	2,715
South Atlantic.....	123	7,696	...	1,183	105	507	22,528	Mountain.....	7	848	...	74	7	28	2,043
East South Central.....	46	3,309	...	490	33	218	10,434	Pacific.....	42	3,366	...	280	48	86	5,609
West South Central.....	111	7,330	...	969	96	453	18,688	14 metro. areas, total	120	9,350	20.6	855	105	305	16,542
Mountain.....	19	1,453	...	291	18	90	4,609	New York-Northeastern New Jersey.....	45	2,897	...	276	36	95	4,979
Pacific.....	84	6,392	...	1,012	90	368	21,032	Chicago, Ill.....	7	672	...	51	5	17	983
14 metro. areas, total	348	19,475	29.2	2,890	321	1,115	55,814	Los Angeles, Calif.....	13	935	...	58	14	19	1,272
New York-Northeastern New Jersey.....	133	6,219	...	815	119	331	15,910	Philadelphia, Pa.....	6	505	...	41	5	20	771
Chicago, Ill.....	49	2,998	...	452	45	152	8,826	Detroit, Mich.....	5	601	...	51	4	21	890
Los Angeles, Calif.....	31	2,490	...	314	38	111	6,458	Boston, Mass.....	6	976	...	48	5	20	1,183
Philadelphia, Pa.....	28	837	...	73	35	45	1,405	San Francisco-Oakland, Calif.....	17	1,407	...	127	25	42	2,487
Detroit, Mich.....	8	633	...	106	8	37	1,880	St. Louis, Mo.....	11	927	...	103	7	34	1,956
Boston, Mass.....	17	867	...	132	12	63	2,354	Baltimore, Md.....	3	239	...	18	2	10	608
San Francisco-Oakland, Calif.....	11	940	...	173	11	71	4,413	Other metro. areas.....	7	591	...	82	2	27	1,413
Pittsburgh, Pa.....	11	592	...	101	7	51	1,924	Shoe findings, total	1,279	327,889	8.8	19,367	1,056	5,291	335,980
St. Louis, Mo.....	18	1,395	...	289	11	102	5,050	\$5,000,000 and Over							
Washington, D. C.....	9	563	...	91	10	36	1,867	United States, total..	5	70,828	4.0	1,517	2	249	22,752
Cleveland, Ohio.....	7	486	...	93	7	33	1,805	New England.....	5	70,828	...	1,517	2	249	22,752
Baltimore, Md.....	12	485	...	84	9	26	1,556	14 metro. areas.....	5	70,828	4.0	1,517	2	249	22,752
Minneapolis-St. Paul, Minn.....	8	714	...	72	4	37	1,506	\$1,000,000 and Over							
Buffalo, N. Y.....	6	256	...	55	5	20	860	United States, total..	22	32,867	20.8	3,984	...	972	69,573
Laundry, dry cleaning equipment, supplies total.....	387	113,530	21.2	12,448	234	3,366	224,995	Middle Atlantic.....	6	11,376	...	1,520	...	333	25,263
\$1,000,000 and Over								East North Central.....	5	5,260	...	552	...	132	10,114
United States, total..	22	32,867	20.8	3,984	...	972	69,573	South Atlantic.....	19	6,474	...	663	...	191	10,761
Middle Atlantic.....	6	11,376	...	1,520	...	333	25,263	Other divisions.....	7	9,797	...	1,249	...	323	23,435
East North Central.....	5	5,260	...	552	...	132	10,114	14 metro. areas.....	15	22,567	21.4	2,863	...	674	49,058
South Atlantic.....	19	6,474	...	663	...	191	10,761	\$300,000--\$999,999							
Other divisions.....	7	9,797	...	1,249	...	323	23,435	United States, total..	51	34,789	21.3	3,946	8	990	71,090
14 metro. areas.....	15	22,567	21.4	2,863	...	674	49,058	Middle Atlantic.....	11	7,256	...	817	...	191	14,899
\$300,000--\$999,999								East North Central.....	11	7,654	...	967	5	247	17,373
United States, total..	51	34,789	21.3	3,946	8	990	71,090	West North Central.....	6	3,944	...	422	2	136	6,777
Middle Atlantic.....	11	7,256	...	817	...	191	14,899	South Atlantic.....	9	5,997	...	546	...	141	9,409
East North Central.....	11	7,654	...	967	5	247	17,373	East South Central.....	5	3,725	...	452	...	102	9,915
West North Central.....	6	3,944	...	422	2	136	6,777	Pacific.....	4	3,204	...	433	...	85	7,321
South Atlantic.....	9	5,997	...	546	...	141	9,409	Other divisions.....	5	3,009	...	310	1	88	5,396
East South Central.....	5	3,725	...	452	...	102	9,915								
Pacific.....	4	3,204	...	433	...	85	7,321								
Other divisions.....	5	3,009	...	310	1	88	5,396								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Shoe findings—Con.								Upholsterers' sup- plies, total.....							
\$500,000--\$999,999--Con.								\$500,000 and Over							
14 metro. areas, total	42	29,330	12.0	1,722	28	355	27,073	United States, total..	26	22,396	18.5	2,273	13	593	4,221
New York-Northeastern New Jersey.....	19	12,387	...	707	17	148	11,043	Middle Atlantic.....	6	4,044	...	478	7	102	6,064
Chicago, Ill.....	3	2,413	...	95	4	22	1,500	East North Central.....	6	4,423	...	477	1	118	9,996
Boston, Mass.....	15	10,710	...	552	5	103	8,459	West South Central.....	4	3,828	...	432	1	145	8,301
Other metro. areas.....	5	3,820	...	368	2	82	6,071	Pacific.....	5	6,139	...	524	4	14	7,781
								Other divisions.....	5	8,962	...	362	...	54	6,176
\$200,000--\$499,999								14 metro. areas.....	16	13,362	14.1	1,334	12	324	22,524
United States, total..	201	63,473	16.3	5,302	147	1,501	97,696	\$200,000--\$499,999							
New England.....	35	11,836	...	860	17	258	16,854	United States, total..	44	14,184	18.8	1,403	26	438	24,826
Middle Atlantic.....	21	28,663	...	2,175	60	329	38,188	Middle Atlantic.....	15	4,374	...	393	11	106	6,387
East North Central.....	20	6,468	...	635	16	200	12,399	East North Central.....	13	4,400	...	511	...	14	9,075
West North Central.....	9	2,745	...	288	12	89	5,602	West North Central.....	5	1,638	...	235	1	3	4,155
South Atlantic.....	12	3,487	...	299	15	90	5,398	Pacific.....	5	1,832	...	144	5	39	6,227
East South Central.....	5	1,478	...	134	5	47	2,330	Other divisions.....	6	1,940	...	167	9	63	2,972
West South Central.....	12	3,611	...	354	11	116	6,068	14 metro. areas, total							
Mountain.....	4	987	...	83	5	30	1,801	New York-Northeastern New Jersey.....	10	2,821	...	210	6	57	3,762
Pacific.....	13	4,198	...	474	6	142	9,060	Chicago, Ill.....	4	1,296	...	192	...	54	3,831
14 metro. areas, total	132	43,769	15.5	3,426	86	881	62,571	Cleveland, Ohio.....	3	1,049	...	13	...	32	1,941
New York-Northeastern New Jersey.....	66	21,283	...	1,699	34	385	29,345	Other metro. areas.....	16	5,315	...	518	8	179	8,832
Chicago, Ill.....	10	3,351	...	257	12	84	5,680	Under \$200,000							
Los Angeles, Calif.....	4	1,338	...	163	2	44	3,035	United States, total..	120	8,924	17.1	672	98	276	12,582
Philadelphia, Pa.....	11	3,342	...	187	18	62	3,336	New England.....	8	630	...	57	9	22	1,181
Boston, Mass.....	27	9,591	...	605	10	154	11,145	Middle Atlantic.....	61	4,371	...	310	49	10	5,745
San Francisco-Oakland, Calif.	3	1,126	...	94	3	33	1,723	East North Central.....	17	1,204	...	121	7	5	6,256
St. Louis, Mo.....	3	1,137	...	142	2	35	2,692	West North Central.....	3	257	...	16	1	6	348
Other metro. areas.....	8	2,601	...	279	5	84	5,415	South Atlantic.....	12	939	...	79	12	34	1,591
								West South Central.....	9	594	...	37	10	11	456
Under \$200,000								Pacific.....	6	397	...	20	4	8	414
United States, total..	975	70,465	18.0	5,779	862	2,118	110,272	Other divisions.....	4	572	...	38	6	13	591
New England.....	166	10,894	...	975	110	373	18,454	14 metro. areas, total							
Middle Atlantic.....	438	27,962	...	1,925	376	665	36,131	New York-Northeastern New Jersey.....	44	2,963	...	194	35	61	3,221
East North Central.....	137	11,453	...	977	146	340	17,685	Chicago, Ill.....	8	521	...	46	4	17	744
West North Central.....	54	4,579	...	460	48	183	8,341	Los Angeles, Calif.....	2	33	...	19	3	7	360
South Atlantic.....	67	4,301	...	492	62	177	9,788	Philadelphia, Pa.....	6	787	...	60	3	3	1,363
East South Central.....	14	1,494	...	133	13	56	2,675	Boston, Mass.....	4	358	...	44	2	16	940
West South Central.....	30	2,709	...	243	25	117	5,487	Other metro. areas.....	10	889	...	95	6	48	2,143
Mountain.....	11	1,036	...	128	6	45	2,201								
Pacific.....	62	5,037	...	446	76	162	9,510								
14 metro. areas, total	628	43,001	16.9	3,274	558	1,126	62,903								
New York-Northeastern New Jersey.....	327	20,865	...	1,496	257	480	28,407	Miscellaneous service equipment, supplies, total.....							
Chicago, Ill.....	48	3,584	...	236	55	88	4,463		1,184	160,960	23.4	21,649	304	6,252	344,323
Los Angeles, Calif.....	28	2,378	...	154	38	97	3,434	\$1,000,000 and Over							
Philadelphia, Pa.....	30	4,116	...	75	35	33	1,443	United States, total..	12	19,889	15.4	1,980	7	484	37,127
Detroit, Mich.....	13	1,108	...	120	11	35	2,144	Pacific.....	5	9,307	...	1,141	7	260	21,882
Boston, Mass.....	99	7,310	...	616	67	211	11,996	Other divisions.....	7	10,582	...	339	...	224	15,297
San Francisco-Oakland, Calif.	17	1,017	...	107	23	43	2,390	14 metro. areas.....	9	15,367	17.9	1,797	2	422	33,365
Pittsburgh, Pa.....	15	1,334	...	90	17	39	1,695								
St. Louis, Mo.....	10	898	...	88	5	30	1,719								
Washington, D. C.....	4	187	...	26	7	10	499								
Cleveland, Ohio.....	12	1,071	...	103	15	35	1,822								
Baltimore, Md.....	11	717	...	49	12	21	1,001								
Minneapolis-St. Paul, Minn.	7	690	...	72	6	28	1,196								
Buffalo, N. Y.....	7	466	...	42	10	16	634								
Undertakers' supplies, total.....															
	100	9,740	28.8	1,522	70	503	28,247								
\$200,000 and Over															
United States.....	12	4,122	32.2	837	1	251	15,850								
14 metro. areas.....	8	2,938	27.4	436	1	144	8,349								
Under \$200,000															
United States, total..	88	5,618	26.3	685	69	252	12,397								
New England.....	6	481	...	43	4	17	802								
Middle Atlantic.....	36	2,327	...	263	25	106	5,227								
East North Central.....	15	956	...	111	12	44	2,280								
West North Central.....	8	364	...	63	11	18	908								
South Atlantic.....	11	858	...	153	3	44	2,249								
East South Central.....	4	190	...	8	5	5	157								
West South Central.....	4	311	...	26	2	13	547								
Pacific.....	4	134	...	18	7	5	227								
14 metro. areas, total	41	2,608	26.3	302	36	99	5,732								
New York-Northeastern New Jersey.....	21	1,391	...	130	14	48	2,697								
St. Louis, Mo.....	6	279	...	56	6	15	806								
Cleveland, Ohio.....	3	253	...	35	3	74	6								
Other metro. areas.....	11	685	...	81	13	28	1,455								

See footnotes at end of table.

Table 2B. SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued							
Misc. service equip- ment, supplies—Continued								Aircraft, aeronauti- cal equipment, sup- plies—Continued							
\$200,000—\$499,999—Con.								Under \$200,000—Con.							
14 metro. areas, total.	94	28,508	25.2	4,057	57	1,147	78,323	West North Central.....	8	612	...	121	3	52	2,406
New York-Northeastern New Jersey.....	27	8,607	...	1,164	15	318	19,567	South Atlantic.....	13	1,360	...	200	4	70	4,347
Chicago, Ill.....	9	2,679	...	249	9	62	5,156	West South Central.....	17	1,295	...	128	15	51	2,642
Los Angeles, Calif.....	6	2,075	...	325	1	94	6,253	Mountain.....	7	485	...	53	1	19	917
Philadelphia, Pa.....	6	1,431	...	144	4	48	2,626	Pacific.....	43	2,934	...	349	32	117	7,279
Detroit, Mich.....	6	1,458	...	274	3	63	6,632	Other divisions.....	5	429	...	59	1	18	1,024
San Francisco-Oakland, Calif.....	7	2,372	...	342	8	103	7,436	14 metro. areas, total.	68	4,626	26.4	536	37	190	12,212
Pittsburgh, Pa.....	4	1,391	...	259	...	62	4,827	New York-Northeastern New Jersey.....	14	910	...	107	6	39	2,707
St. Louis, Mo.....	5	1,707	...	302	3	78	4,526	Chicago, Ill.....	6	426	...	54	1	23	1,209
Baltimore, Md.....	6	1,883	...	296	2	89	5,876	Los Angeles, Calif.....	31	1,753	...	172	24	65	3,675
Minneapolis-St. Paul, Minn.	4	1,106	...	250	...	62	5,114	San Francisco-Oakland, Calif.....	5	446	...	46	2	9	911
Other metro. areas.....	14	3,799	...	452	12	168	10,310	Pittsburgh, Pa.....	3	243	...	30	2	10	617
Under \$200,000								Other metro. areas.....	9	848	...	127	2	44	3,093
United States, total...	971	60,494	26.7	8,263	785	3,006	162,808	Railroad equipment, supplies, total.....	75	61,887	18.2	5,032	26	741	87,624
New England.....	36	2,965	...	360	17	127	7,024	\$1,000,000 and Over							
Middle Atlantic.....	296	18,408	...	2,021	269	750	39,557	United States, total...	18	48,908	18.0	3,785	1	482	63,886
East North Central.....	187	11,115	...	1,893	151	608	34,136	East North Central.....	13	39,683	...	3,053	1	349	52,484
West North Central.....	79	5,019	...	769	30	267	15,165	Other divisions.....	5	9,225	...	732	...	133	11,402
South Atlantic.....	98	6,374	...	978	67	372	20,912	\$500,000—\$999,999							
East South Central.....	35	1,584	...	251	25	109	4,600	United States.....	5	3,852	12.0	240	3	35	4,214
West South Central.....	87	5,318	...	788	66	306	15,859	\$200,000—\$499,999							
Mountain.....	27	1,822	...	195	15	76	4,385	United States, total...	18	5,798	19.7	611	8	117	11,366
Pacific.....	126	8,289	...	1,008	125	391	21,170	Middle Atlantic.....	6	2,264	...	252	3	45	4,721
14 metro. areas, total.	492	29,788	24.4	3,694	445	1,295	73,521	East North Central.....	8	2,194	...	222	4	39	4,377
New York-Northeastern New Jersey.....	192	11,615	...	1,287	179	463	25,999	Other divisions.....	4	1,340	...	137	1	33	2,268
Chicago, Ill.....	54	3,061	...	392	46	131	7,965	Under \$200,000							
Los Angeles, Calif.....	51	3,311	...	330	53	130	7,017	United States, total...	34	3,329	26.2	396	14	107	8,158
Philadelphia, Pa.....	38	2,603	...	284	43	108	5,553	Middle Atlantic.....	8	787	...	48	3	18	1,105
Detroit, Mich.....	16	1,230	...	203	16	54	3,014	South Atlantic.....	13	1,273	...	166	1	43	3,133
Boston, Mass.....	20	1,137	...	199	9	66	3,673	West North Central.....	3	227	...	63	...	16	1,184
San Francisco-Oakland, Calif.....	23	1,653	...	251	24	88	5,658	South Atlantic.....	3	355	...	61	3	18	1,793
Pittsburgh, Pa.....	10	847	...	79	12	58	3,598	Pacific.....	4	302	...	39	4	8	652
St. Louis, Mo.....	18	954	...	182	12	58	3,599	Other divisions.....	3	385	...	19	3	4	291
Washington, D. C.....	9	377	...	52	6	24	1,282	14 metro. areas, total.	28	2,946	25.2	341	10	92	7,153
Cleveland, Ohio.....	15	782	...	158	13	50	2,795	New York-Northeastern New Jersey.....	7	671	...	43	1	14	965
Baltimore, Md.....	16	601	...	76	14	25	1,537	Chicago, Ill.....	11	1,020	...	127	1	38	2,374
Minneapolis-St. Paul, Minn.	17	898	...	111	10	32	2,203	Other metro. areas.....	10	1,255	...	171	8	40	3,814
Pittsburgh, N. Y.....	13	719	...	90	8	31	1,668	Marine equipment, supplies, total.....	323	102,857	19.5	10,897	174	2,905	203,675
Aircraft, aeronautical equipment, supplies, total.....	175	42,124	27.2	5,414	78	1,622	109,916	\$1,000,000 and Over							
\$1,000,000 and Over								United States, total...	20	33,808	16.5	3,345	9	765	60,585
United States, total...	10	14,184	29.0	1,865	...	477	34,994	Middle Atlantic.....	7	10,676	...	994	2	238	20,521
Middle Atlantic.....	4	6,788	...	602	...	172	11,892	South Atlantic.....	6	9,013	...	830	7	176	14,269
Other divisions.....	6	7,396	...	1,263	...	305	23,102	Pacific.....	4	8,397	...	988	...	220	18,173
\$500,000—\$999,999								Other divisions.....	3	5,722	...	533	...	131	7,622
United States, total...	15	10,307	24.7	1,363	3	403	29,976	14 metro. areas, total.	11	16,728	17.6	1,658	2	364	31,940
South Atlantic.....	4	2,242	...	292	...	56	4,966	New York-Northeastern New Jersey.....	7	5,139	...	629	...	126	9,150
Pacific.....	5	4,271	...	638	3	212	15,307	South Atlantic.....	7	4,975	...	533	...	161	9,443
Other divisions.....	6	3,794	...	433	...	135	9,703	East South Central.....	3	1,628	...	133	1	58	2,980
14 metro. areas, total.	6	4,785	29.9	741	3	239	16,347	West South Central.....	7	5,176	...	465	2	157	9,549
\$200,000—\$499,999								Pacific.....	11	7,883	...	938	6	222	18,130
United States, total...	26	8,299	26.7	997	9	314	20,089	Other divisions.....	5	3,155	...	346	...	94	5,735
Middle Atlantic.....	3	935	...	48	...	15	953	14 metro. areas, total.	19	12,754	21.5	1,542	4	330	22,819
East North Central.....	3	1,034	...	107	2	52	2,459	New York-Northeastern New Jersey.....	6	3,976	...	464	...	82	6,630
West North Central.....	4	1,431	...	194	...	53	3,281	San Francisco-Oakland, Calif.....	4	2,755	...	389	4	73	6,034
South Atlantic.....	3	896	...	77	...	17	1,540	Other metro. areas.....	9	6,023	...	689	...	175	10,155
West South Central.....	4	1,029	...	208	1	43	3,593								
Pacific.....	9	2,974	...	363	6	124	8,263								
14 metro. areas, total.	12	3,824	27.7	439	7	164	10,021								
New York-Northeastern New Jersey.....	3	935	...	48	...	15	953								
Los Angeles, Calif.....	6	1,869	...	245	5	86	5,986								
Other metro. areas.....	3	1,020	...	146	2	53	3,082								
Under \$200,000															
United States, total...	124	9,334	27.7	1,189	66	428	24,857								
Middle Atlantic.....	21	1,293	...	148	9	52	3,517								
East North Central.....	10	926	...	131	1	49	2,725								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								METALS, METALWORK (EXC. SCRAP)—Continued							
Marine equipment, supplies—Con.								Iron, steel and products—Con.							
\$200,000—\$499,999								\$1,000,000—\$4,999,999							
United States, total...	84	25,515	20.2	2,839	45	722	54,550	United States, total...	285	586,324	16.2	54,249	70	12,818	980,957
New England.....	4	1,343	...	110	3	23	1,781	New England.....	18	44,097	...	4,411	8	1,016	76,843
Middle Atlantic.....	21	6,165	...	811	15	202	14,192	Middle Atlantic.....	79	163,788	...	14,168	11	3,300	29,844
South Atlantic.....	17	5,063	...	495	9	147	8,967	East North Central.....	84	183,363	...	17,049	25	3,578	309,974
West South Central.....	18	5,735	...	543	10	147	11,005	West North Central.....	19	34,583	...	2,697	2	567	43,789
Pacific.....	19	5,753	...	734	6	165	15,498	South Atlantic.....	13	19,515	...	2,074	...	526	43,001
Other divisions.....	5	1,456	...	146	2	38	3,107	East South Central.....	3	3,906	...	462	...	132	8,575
14 metro. areas, total..	36	10,919	22.1	1,308	25	318	24,933	West South Central.....	21	39,508	...	2,835	11	800	51,178
New York-Northeastern New Jersey.....	17	4,890	...	722	11	170	12,637	Mountain.....	3	7,780	...	639	...	186	10,242
Los Angeles, Calif.....	4	1,162	...	121	3	23	2,117	Pacific.....	45	89,787	...	9,914	13	2,512	183,511
San Francisco-Oakland, Calif.....	4	1,394	...	202	2	49	5,660	14 metro. areas, total..	189	404,422	16.6	37,737	44	8,520	685,570
Baltimore, Md.....	3	784	...	63	4	15	1,086	New York-Northeastern New Jersey.....	55	112,371	...	10,402	...	2,405	184,860
Other metro. areas.....	8	2,689	...	200	5	61	3,433	Chicago.....	29	87,447	...	6,116	10	1,191	114,917
Under \$200,000								Los Angeles, Calif.....	21	40,647	...	4,923	7	1,231	83,284
United States, total...	178	15,578	22.7	1,669	111	600	33,553	Philadelphia, Pa.....	8	17,487	...	1,013	5	271	18,967
New England.....	8	942	...	120	3	40	1,784	Detroit, Mich.....	20	43,715	...	4,305	9	944	75,760
Middle Atlantic.....	36	2,835	...	369	16	121	7,360	Boston, Mass.....	7	21,845	...	2,232	...	473	39,596
East North Central.....	16	1,573	...	103	10	53	2,748	San Francisco-Oakland, Calif.....	10	22,249	...	2,130	...	590	47,350
West North Central.....	5	573	...	43	2	19	783	Pittsburgh, Pa.....	8	16,109	...	1,176	5	223	19,853
South Atlantic.....	53	4,027	...	389	33	159	7,866	St. Louis, Mo.....	5	8,153	...	754	2	197	11,555
East South Central.....	3	395	...	19	2	8	382	Cleveland, Ohio.....	17	35,210	...	3,129	6	611	59,335
West South Central.....	14	1,326	...	182	9	52	3,434	Baltimore, Md.....	3	3,854	...	502	...	141	13,463
Mountain.....	3	304	...	47	1	19	827	Buffalo, N. Y.....	3	6,882	...	327	...	88	5,804
Pacific.....	40	3,603	...	376	35	129	8,366	Other metro. areas.....	3	6,453	...	548	...	155	10,826
14 metro. areas, total..	88	7,550	23.3	907	54	307	18,046	\$500,000—\$999,999							
New York-Northeastern New Jersey.....	29	2,302	...	292	13	94	5,863	United States, total...	230	165,372	18.5	17,176	68	4,030	314,894
Los Angeles, Calif.....	13	1,224	...	147	10	47	2,910	New England.....	15	9,562	...	1,017	4	283	18,308
San Francisco-Oakland, Calif.....	3	80	...	17	1	6	269	Middle Atlantic.....	69	48,307	...	4,985	13	1,082	89,692
Philadelphia, Pa.....	8	806	...	98	8	32	2,005	East North Central.....	56	41,555	...	4,720	23	1,079	85,412
Cleveland, Ohio.....	3	88	...	16	1	5	266	West North Central.....	11	8,041	...	756	...	188	14,997
Baltimore, Md.....	19	1,895	...	219	14	75	4,512	South Atlantic.....	17	12,980	...	1,241	3	335	21,636
Other metro. areas.....	13	1,155	...	124	7	48	2,221	East South Central.....	4	2,634	...	168	2	41	3,114
Other transportation equipment, supplies, total.....	40	11,135	19.6	1,325	19	296	23,921	West South Central.....	22	15,422	...	1,216	12	304	20,728
\$500,000 and Over								Mountain.....	3	2,305	...	292	...	76	4,812
United States.....	7	6,691	17.6	774	4	143	14,142	Pacific.....	33	24,586	...	2,781	11	642	56,195
\$200,000—\$499,999								14 metro. areas, total..	144	104,695	19.6	11,356	36	2,499	209,658
United States.....	6	2,105	25.2	276	1	70	4,887	New York-Northeastern New Jersey.....	48	32,981	...	3,648	8	720	61,413
Under \$200,000								Chicago, Ill.....	19	14,820	...	1,713	5	350	31,832
United States, total...	27	2,339	20.6	275	14	83	4,892	Los Angeles, Calif.....	16	12,067	...	1,360	2	129	9,040
Middle Atlantic.....	9	973	...	92	2	32	2,001	Philadelphia, Pa.....	7	9,239	...	479	...	214	18,934
East North Central.....	4	236	...	47	1	12	780	Detroit, Mich.....	9	6,459	...	941	3	214	18,934
Pacific.....	6	665	...	51	5	20	1,978	Boston, Mass.....	7	4,396	...	467	2	142	8,748
Other divisions.....	8	465	...	55	3	19	733	San Francisco-Oakland, Calif.....	10	7,660	...	691	8	171	12,720
14 metro. areas, total..	16	1,349	19.6	134	9	41	2,555	St. Louis, Mo.....	6	4,882	...	419	...	95	8,345
New York-Northeastern New Jersey.....	7	679	...	69	2	22	1,498	Cleveland, Ohio.....	6	4,297	...	499	2	82	8,231
Los Angeles, Calif.....	5	480	...	53	5	14	860	Baltimore, Md.....	5	4,524	...	350	2	78	5,266
Other metro. areas.....	4	190	...	12	2	5	197	Minneapolis-St. Paul, Minn.....	3	1,761	...	214	...	53	3,176
METALS, METALWORK (EXC. SCRAP)								Buffalo, N. Y.....	5	3,762	...	314	...	61	7,481
Iron, steel and products, total.....	1,359	1,200,481	16.0	107,969	663	26,853	1,973,624	Other metro. areas.....	3	1,854	...	267	1	104	6,136
\$5,000,000 and Over								\$200,000—\$499,999							
United States, total...	36	307,405	12.3	21,448	6	5,496	386,053	United States, total...	301	96,622	19.3	10,210	180	2,763	187,129
Middle Atlantic.....	12	88,777	...	5,122	4	1,120	95,495	New England.....	14	4,156	...	583	4	160	9,182
East North Central.....	13	123,597	...	8,552	2	1,984	149,342	Middle Atlantic.....	93	29,550	...	3,115	50	828	57,426
Pacific.....	5	38,051	...	4,061	...	1,019	75,574	East North Central.....	78	27,386	...	2,914	48	704	51,616
Other divisions.....	6	56,980	...	3,713	...	1,373	65,643	West North Central.....	21	6,805	...	802	6	234	14,558
14 metro. areas, total..	31	276,226	12.6	19,555	6	4,742	354,129	South Atlantic.....	20	6,048	...	761	10	263	14,544
New York-Northeastern New Jersey.....	9	62,445	...	3,230	4	668	61,556	West South Central.....	22	2,891	...	399	4	106	7,728
Chicago, Ill.....	6	78,696	...	6,357	...	1,604	115,292	Mountain.....	10	2,995	...	274	10	82	5,119
Other metro. areas.....	16	135,085	...	9,968	2	2,470	177,281	Pacific.....	33	10,096	...	858	27	232	17,885
See footnotes at end of table.								14 metro. areas, total..	171	56,949	19.7	6,133	100	1,566	111,433
								New York-Northeastern New Jersey.....	61	19,731	...	2,065	27	487	37,134
								Chicago, Ill.....	28	10,260	...	967	18	256	18,905
								Los Angeles, Calif.....	17	5,276	...	528	14	132	9,283
								Philadelphia, Pa.....	12	4,080	...	402	10	131	8,532
								Detroit, Mich.....	11	3,858	...	277	10	61	5,215
								Boston, Mass.....	5	1,499	...	183	2	53	2,763
								San Francisco-Oakland, Calif.....	4	1,335	...	98	3	37	2,405
								Pittsburgh, Pa.....	3	945	...	156	4	55	2,762
								St. Louis, Mo.....	6	2,218	...	203	3	82	4,895
								Cleveland, Ohio.....	12	4,239	...	789	2	149	11,446
								Baltimore, Md.....	5	1,351	...	154	3	2	2,389
								Buffalo, N. Y.....	4	1,349	...	183	4	49	2,261
								Other metro. areas.....	3	808	...	102	...	31	3,173

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propri-eters, * Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propri-eters, * Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
	(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)		(Num-ber)	(Thousand dollars)		(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
METALS, METALWORK (EXC. SCRAP)—Continued								METALS, METALWORK (EXC. SCRAP)—Continued							
Iron, steel and products—Continued								Nonferrous metals, metalwork—Con.							
Under \$200,000								\$200,000—\$499,999—Con.							
United States, total...	507	44,758	22.2	4,886	339	1,746	104,591	14 metro. areas, total.	33	10,262	16.4	811	18	209	15,259
New England.....	40	3,493	...	379	9	158	8,336	New York-Northeastern New Jersey.....	16	5,098	...	474	4	111	8,992
Middle Atlantic.....	165	14,695	...	1,658	110	551	37,048	Los Angeles, Calif.....	3	1,039	...	24	4	8	606
East North Central.....	112	10,811	...	1,259	77	397	24,985	Other metro. areas.....	14	4,125	...	313	10	90	5,661
West North Central.....	33	2,559	...	260	26	113	6,114	Under \$200,000							
South Atlantic.....	31	2,333	...	323	13	122	6,056	United States, total...	76	6,493	17.9	561	46	200	12,677
East South Central.....	11	1,126	...	121	5	59	2,319	New England.....	6	646	...	14	6	7	275
West South Central.....	39	3,761	...	307	28	132	6,681	Middle Atlantic.....	31	2,590	...	188	13	77	4,725
Mountain.....	13	917	...	110	11	45	2,608	East North Central.....	16	1,245	...	182	13	60	4,113
Pacific.....	63	5,063	...	469	60	169	10,444	South Atlantic.....	9	604	...	79	4	28	1,613
14 metro. areas, total.	270	24,164	22.2	2,684	179	860	57,820	Pacific.....	10	967	...	41	8	16	807
New York-Northeastern New Jersey.....	118	10,268	...	1,253	77	399	28,454	Other divisions.....	4	441	...	57	2	12	1,144
Chicago, Ill.....	28	2,623	...	328	19	92	6,149	14 metro. areas, total.	50	4,082	16.7	344	29	126	8,452
Los Angeles, Calif.....	26	2,019	...	164	29	59	3,463	New York-Northeastern New Jersey.....	24	1,940	...	122	10	56	3,540
Philadelphia, Pa.....	15	1,375	...	89	10	31	1,928	Chicago, Ill.....	9	781	...	137	6	38	2,947
Detroit, Mich.....	14	1,141	...	167	7	43	4,107	Los Angeles, Calif.....	4	129	...	2	6	1	40
Boston, Mass.....	12	1,191	...	154	3	59	3,137	Boston, Mass.....	3	313	...	9	3	5	175
San Francisco-Oakland, Calif.....	11	946	...	71	10	30	1,807	Other metro. areas.....	10	919	...	74	4	26	1,840
Pittsburgh, Pa.....	9	1,020	...	112	5	41	1,812	WASTE MATERIALS							
St. Louis, Mo.....	10	759	...	74	2	29	1,368	Iron, steel scrap, total.....	3,044	1,696,195	9.6	84,938	2,737	27,951	1,557,519
Cleveland, Ohio.....	16	1,835	...	174	11	42	2,964	\$5,000,000 and Over							
Minneapolis-St. Paul, Minn.....	4	425	...	42	1	14	1,372	United States, total...	60	728,468	4.1	16,075	3	3,315	249,044
Buffalo, N. Y.....	3	243	...	13	3	6	354	Middle Atlantic.....	19	240,111	...	5,400	...	1,125	82,542
Other metro. areas.....	4	319	...	43	2	15	905	East North Central.....	24	357,362	...	7,292	...	1,211	105,460
Nonferrous metals, metalwork, total...	231	418,104	7.7	18,677	93	4,737	348,115	West North Central.....	7	58,877	...	1,274	...	340	23,054
\$5,000,000 and Over								Other divisions.....	10	72,118	...	2,109	3	639	37,988
United States.....	10	247,951	5.0	7,879	...	1,798	146,766	14 metro. areas, total.	40	518,118	3.4	10,702	...	1,899	151,925
14 metro. areas.....	10	247,951	5.0	7,879	...	1,798	146,766	New York-Northeastern New Jersey.....	4	59,859	...	1,672	...	281	25,278
\$1,000,000—\$4,999,999								Chicago, Ill.....	7	137,301	...	3,431	...	425	39,726
United States, total...	52	120,485	11.0	7,287	17	1,979	133,781	Detroit, Mich.....	5	42,453	...	735	...	100	8,474
New England.....	5	14,606	...	603	3	211	10,525	Pittsburgh, Pa.....	6	78,018	...	849	...	160	13,132
Middle Atlantic.....	24	43,924	...	2,361	7	558	42,064	Cleveland, Ohio.....	6	84,480	...	941	...	181	16,340
East North Central.....	12	27,737	...	1,740	2	411	29,890	Buffalo, N. Y.....	4	23,628	...	695	...	183	15,004
West North Central.....	6	13,584	...	1,053	...	373	23,667	Other metro. areas.....	8	92,379	...	2,379	...	569	33,971
West South Central.....	6	11,502	...	1,169	5	241	16,016	\$1,000,000—\$4,999,999							
Other divisions.....	6	10,131	...	1,028	5	241	16,016	United States, total...	248	508,616	11.2	30,313	123	8,798	560,681
14 metro. areas, total.	41	86,762	11.0	5,351	12	1,433	98,273	New England.....	15	31,916	...	1,852	3	517	35,595
New York-Northeastern New Jersey.....	21	35,697	...	2,103	5	488	36,500	Middle Atlantic.....	50	99,991	...	5,434	35	1,612	100,257
Chicago, Ill.....	4	10,702	...	721	2	160	11,770	East North Central.....	99	207,212	...	13,119	42	2,330	296,941
Detroit, Mich.....	3	5,144	...	382	...	83	7,005	West North Central.....	18	36,373	...	1,169	11	319	20,905
St. Louis, Mo.....	3	8,113	...	738	...	268	17,856	South Atlantic.....	24	47,029	...	3,497	13	1,305	66,255
Other metro. areas.....	10	27,146	...	1,407	3	434	25,092	East South Central.....	13	31,406	...	1,656	1	621	28,622
\$500,000—\$999,999								West South Central.....	17	36,461	...	2,231	4	761	43,200
United States, total...	39	27,671	12.0	1,810	10	448	31,689	Pacific.....	12	18,288	...	1,415	14	433	28,846
Middle Atlantic.....	18	11,992	...	738	6	193	12,685	14 metro. areas, total.	102	212,277	11.2	12,369	49	3,291	229,755
East North Central.....	9	6,689	...	375	1	86	6,778	New York-Northeastern New Jersey.....	12	23,562	...	1,500	6	384	26,904
South Atlantic.....	4	2,939	...	257	...	53	3,557	Chicago, Ill.....	13	28,097	...	1,565	...	449	32,259
Pacific.....	3	2,602	...	220	3	63	4,637	Los Angeles, Calif.....	4	8,567	...	535	4	194	13,090
Other divisions.....	5	3,449	...	220	...	53	4,232	Philadelphia, Pa.....	12	20,983	...	1,135	15	353	20,702
14 metro. areas, total.	31	21,346	12.7	1,458	10	362	25,564	Detroit, Mich.....	14	29,777	...	1,914	9	436	34,571
New York-Northeastern New Jersey.....	11	7,254	...	481	4	115	8,151	Pittsburgh, Pa.....	6	10,769	...	971	...	139	9,181
Chicago, Ill.....	4	2,660	...	135	1	31	2,503	St. Louis, Mo.....	8	19,668	...	548	2	172	8,940
Other metro. areas.....	16	11,432	...	842	5	216	14,910	Cleveland, Ohio.....	11	25,900	...	1,758	3	370	31,122
\$200,000—\$499,999								Baltimore, Md.....	3	8,919	...	877	...	325	17,307
United States, total...	48	15,504	15.4	1,140	20	312	23,202	Other metro. areas.....	6	11,515	...	768	1	176	14,008
New England.....	3	1,277	...	124	1	40	2,262	\$500,000—\$999,999							
Middle Atlantic.....	21	7,023	...	597	7	152	10,862	United States, total...	255	181,134	15.0	14,185	201	4,720	265,503
East North Central.....	9	2,463	...	196	4	45	5,199	Middle Atlantic.....	70	50,406	...	3,639	47	1,264	71,276
South Atlantic.....	3	841	...	55	1	22	1,164	East North Central.....	85	60,582	...	5,091	64	1,449	95,453
West South Central.....	3	1,034	...	61	1	17	1,506	West North Central.....	23	16,995	...	975	31	375	19,363
Pacific.....	6	1,943	...	52	5	18	1,176	South Atlantic.....	18	11,418	...	1,063	10	433	18,060
Other divisions.....	3	973	...	55	1	18	1,033	West South Central.....	11	8,513	...	583	7	286	13,038
								West South Central.....	12	18,010	...	1,286	35	462	20,431
								Pacific.....	13	8,759	...	879	6	253	16,001
								Other divisions.....	11	6,451	...	669	1	198	11,881

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
WASTE MATERIALS—Continued								WASTE MATERIALS—Continued							
Iron, steel scrap—Con.								Other scrap, waste materials—Continued							
\$500,000—\$999,999—Con.								\$1,000,000—\$4,999,999							
14 metro. areas, total.	91	64,862	15.4	5,118	75	1,643	101,224	United States, total...	190	352,233	12.0	22,511	96	6,763	352,788
New York-Northeastern								New England.....	24	43,363	...	2,667	10	815	48,858
New Jersey.....	27	20,075	...	1,358	15	413	27,185	Middle Atlantic.....	57	99,151	...	5,836	13	1,439	103,285
Chicago, Ill.....	17	12,583	...	1,147	24	361	24,702	East North Central.....	55	107,045	...	7,942	38	2,506	137,072
Los Angeles, Calif.....	5	3,049	...	218	4	64	4,038	West North Central.....	13	22,845	...	1,308	3	376	19,383
Philadelphia, Pa.....	6	4,413	...	305	5	59	5,494	South Atlantic.....	23	49,778	...	1,896	9	541	30,860
Detroit, Mich.....	10	6,945	...	541	6	151	9,601	East South Central.....	7	10,436	...	873	12	383	16,943
San Francisco-Oakland,								Pacific.....	6	10,520	...	1,055	8	378	20,534
Calif.....	4	2,672	...	131	1	52	2,662	Other divisions.....	5	9,045	...	934	3	327	15,213
Pittsburgh, Pa.....	7	5,019	...	375	6	169	7,786	14 metro. areas, total.	108	197,907	11.4	11,905	58	3,261	212,850
St. Louis, Mo.....	3	1,594	...	155	2	29	2,810	New York-Northeastern							
Cleveland, Ohio.....	4	2,587	...	247	7	73	4,981	New Jersey.....	32	55,468	...	3,220	4	714	59,004
Minneapolis-St. Paul, Minn.	3	2,261	...	252	...	71	4,960	Chicago, Ill.....	19	34,832	...	2,404	23	665	40,774
Other metro. areas.....	5	3,664	...	389	5	135	7,005	Philadelphia, Pa.....	10	19,364	...	1,124	2	280	20,274
\$200,000—\$499,999								Detroit, Mich.....	6	14,135	...	402	5	149	7,152
United States, total...	488	152,803	16.7	13,127	442	5,327	250,793	Boston, Mass.....	14	26,372	...	1,506	10	419	27,687
New England.....	43	13,172	...	1,201	21	434	23,408	St. Louis, Mo.....	6	11,324	...	591	...	187	9,282
Middle Atlantic.....	99	30,680	...	2,749	95	1,052	53,298	Cleveland, Ohio.....	5	10,082	...	742	...	246	13,825
East North Central.....	144	45,348	...	3,134	140	1,337	72,289	Buffalo, N. Y.....	4	7,358	...	553	2	159	10,354
West North Central.....	46	14,211	...	1,086	58	444	20,698	Other metro. areas.....	12	18,972	...	1,363	12	442	24,484
South Atlantic.....	52	16,973	...	1,640	51	783	30,212	\$500,000—\$999,999							
East South Central.....	29	9,190	...	688	26	476	14,869	United States, total...	256	179,421	15.8	13,616	210	5,659	288,540
West South Central.....	43	13,190	...	1,029	21	518	20,872	New England.....	28	19,823	...	1,863	14	592	31,460
Mountain.....	10	2,498	...	133	8	59	2,895	Middle Atlantic.....	82	58,441	...	4,462	74	1,562	84,491
Pacific.....	22	7,541	...	667	22	224	12,152	East North Central.....	71	50,229	...	4,434	58	1,551	84,955
14 metro. areas, total.	150	47,984	18.4	4,428	141	1,545	84,498	West North Central.....	16	10,891	...	1,005	19	499	20,240
New York-Northeastern								South Atlantic.....	23	15,798	...	1,342	18	507	22,609
New Jersey.....	34	10,678	...	979	22	312	19,052	East South Central.....	5	3,367	...	379	1	187	7,662
Chicago, Ill.....	26	8,389	...	890	23	243	16,837	West South Central.....	8	5,430	...	285	10	126	4,663
Los Angeles, Calif.....	8	2,789	...	237	11	59	3,172	Mountain.....	6	3,911	...	484	1	157	7,897
Philadelphia, Pa.....	13	4,002	...	493	10	189	9,649	Pacific.....	17	11,531	...	1,362	15	478	24,763
Detroit, Mich.....	11	3,877	...	340	8	122	6,693	14 metro. areas, total.	123	88,892	16.6	7,983	115	2,890	152,236
Boston, Mass.....	5	1,536	...	156	7	58	2,991	New York-Northeastern							
San Francisco-Oakland,								Chicago, Ill.....	44	32,047	...	2,610	23	824	49,877
Calif.....	4	1,632	...	132	6	55	3,145	New Jersey.....	10	7,621	...	862	15	321	17,334
Pittsburgh, Pa.....	7	2,062	...	156	8	70	2,789	Los Angeles, Calif.....	8	5,217	...	730	6	273	15,075
St. Louis, Mo.....	7	2,021	...	172	10	90	3,804	Philadelphia, Pa.....	12	8,072	...	435	15	176	8,382
Washington, D. C.....	4	1,129	...	108	4	52	1,931	Detroit, Mich.....	6	4,466	...	244	5	60	5,136
Cleveland, Ohio.....	13	4,070	...	266	11	106	4,854	Boston, Mass.....	10	7,841	...	821	1	225	12,325
Baltimore, Md.....	3	1,202	...	93	3	40	1,571	San Francisco-Oakland,							
Minneapolis-St. Paul, Minn.	5	1,857	...	116	10	44	2,223	Calif.....	5	3,615	...	381	7	126	6,099
Buffalo, N. Y.....	10	2,740	...	290	8	105	5,757	Pittsburgh, Pa.....	6	3,798	...	337	10	101	6,861
Under \$200,000								St. Louis, Mo.....	9	6,720	...	746	16	438	14,659
United States, total...	1,993	125,174	19.2	11,238	1,968	5,791	231,498	Cleveland, Ohio.....	3	2,190	...	78	4	62	3,016
New England.....	131	9,398	...	904	106	442	19,062	Buffalo, N. Y.....	5	4,133	...	242	8	104	4,939
Middle Atlantic.....	451	27,678	...	2,479	457	1,272	50,566	Other metro. areas.....	5	3,172	...	497	5	180	9,017
East North Central.....	541	34,999	...	3,093	559	1,522	65,692	\$200,000—\$499,999							
West North Central.....	335	17,904	...	1,314	321	724	25,985	United States, total...	619	192,044	18.4	18,745	583	7,679	354,243
South Atlantic.....	145	10,284	...	1,131	127	640	22,938	New England.....	79	24,553	...	2,358	58	931	44,313
East South Central.....	71	5,068	...	430	65	261	8,151	Middle Atlantic.....	229	68,738	...	6,340	214	2,447	117,361
West South Central.....	154	10,582	...	900	149	526	18,652	East North Central.....	147	47,175	...	4,756	154	1,877	94,242
Mountain.....	51	3,401	...	340	49	147	6,346	West North Central.....	36	11,186	...	1,279	28	591	23,665
Pacific.....	114	5,920	...	647	135	257	14,106	South Atlantic.....	52	16,617	...	1,701	48	842	32,396
14 metro. areas, total.	503	32,750	19.4	2,889	515	1,319	60,451	East South Central.....	14	4,353	...	485	14	252	9,628
New York-Northeastern								West South Central.....	22	6,831	...	717	23	336	11,680
New Jersey.....	155	9,388	...	809	155	334	16,127	Mountain.....	4	1,128	...	83	4	48	1,783
Chicago, Ill.....	57	4,074	...	387	59	169	8,166	Pacific.....	36	11,446	...	1,026	42	355	19,172
Los Angeles, Calif.....	44	2,312	...	233	54	114	6,590	14 metro. areas, total.	326	98,690	18.0	9,468	332	3,664	178,556
Philadelphia, Pa.....	59	2,704	...	223	59	126	4,607	New York-Northeastern							
Detroit, Mich.....	33	2,809	...	257	35	113	5,174	New Jersey.....	131	39,253	...	3,383	124	1,243	63,165
Boston, Mass.....	27	2,031	...	173	27	65	3,751	Chicago, Ill.....	38	13,497	...	1,056	55	375	19,818
San Francisco-Oakland,								Los Angeles, Calif.....	15	4,642	...	408	18	188	9,919
Calif.....	22	1,604	...	195	27	73	3,960	Philadelphia, Pa.....	37	10,987	...	854	46	346	15,660
Pittsburgh, Pa.....	13	489	...	48	9	38	884	Detroit, Mich.....	13	4,355	...	647	12	245	12,337
St. Louis, Mo.....	39	3,636	...	305	31	148	5,815	Boston, Mass.....	37	11,020	...	997	26	354	18,227
Washington, D. C.....	6	391	...	43	3	26	1,199	San Francisco-Oakland,							
Cleveland, Ohio.....	18	1,163	...	95	23	48	2,061	Calif.....	9	3,193	...	245	9	72	4,705
Baltimore, Md.....	5	522	...	30	6	18	961	Pittsburgh, Pa.....	9	3,206	...	444	10	160	8,297
Minneapolis-St. Paul, Minn.	13	1,100	...	57	13	27	1,060	St. Louis, Mo.....	8	2,020	...	267	9	132	5,124
Buffalo, N. Y.....	12	527	...	34	14	20	536	Cleveland, Ohio.....	9	2,702	...	307	5	133	5,969
Other scrap, waste materials, total....	4,421	981,107	15.7	81,433	4,641	31,996	1,514,200	Baltimore, Md.....	8	2,936	...	491	9	281	10,207
\$5,000,000 and Over								Buffalo, N. Y.....	5	1,242	...	103	4	44	2,356
United States, total...	8	49,058	12.0	3,323	...	900	62,212	Other metro. areas.....	7	1,637	...	206	5	91	3,500
Middle Atlantic.....	4	22,300	...	1,307	...	380	23,276								
Other divisions.....	4	26,758	...	2,016	...	520	38,936								

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
	(Num- ber)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Num- ber)	(Num- ber)		(Dollars)	(Num- ber)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Thous- and dollars)	(Num- ber)	(Num- ber)	(Dollars)
WASTE MATERIALS—Continued								OTHER MERCHANT WHOLESALERS—Continued							
Other scrap, waste materials—Continued								Cameras, photographic goods—Continued							
Under \$200,000								Under \$200,000							
United States, total...	3,548	208,351	20.5	21,238	3,750	10,595	416,417	United States, total...	274	19,847	24.0	2,350	197	989	47,714
New England.....	464	25,743	...	2,499	411	1,215	47,173	New England.....	13	830	...	94	9	38	1,926
Middle Atlantic.....	1,559	85,004	...	8,222	1,766	3,926	159,986	Middle Atlantic.....	79	5,745	...	583	55	242	12,101
East North Central.....	684	43,617	...	4,666	742	2,250	92,323	East North Central.....	22	3,713	...	400	43	152	7,790
West North Central.....	242	14,839	...	1,593	218	821	30,390	West North Central.....	23	1,753	...	290	15	127	5,227
South Atlantic.....	194	14,666	...	1,664	177	1,022	35,010	South Atlantic.....	26	1,855	...	210	14	101	4,381
East South Central.....	77	5,047	...	692	75	397	12,415	East South Central.....	8	745	...	70	8	23	1,173
West South Central.....	99	6,459	...	627	93	386	12,318	West South Central.....	20	1,629	...	202	15	89	3,768
Mountain.....	52	3,162	...	275	56	111	5,296	Mountain.....	12	820	...	105	9	54	2,941
Pacific.....	177	9,814	...	1,000	212	467	21,506	Pacific.....	41	2,757	...	396	29	163	8,407
14 metro. areas, total...	1,975	111,162	20.0	11,083	2,193	5,198	218,046	14 metro. areas, total...	154	10,689	22.5	1,172	116	464	23,672
New York-Northeastern								New York-Northeastern							
New Jersey.....	937	48,325	...	4,748	1,092	2,061	91,273	New Jersey.....	62	4,163	...	429	43	175	8,731
Chicago, Ill.....	150	9,564	...	834	185	365	17,316	Chicago, Ill.....	18	1,668	...	169	19	59	3,303
Los Angeles, Calif.....	74	4,810	...	522	94	252	11,318	Los Angeles, Calif.....	17	981	...	118	13	36	2,108
Philadelphia, Pa.....	256	14,024	...	1,481	268	766	29,540	Philadelphia, Pa.....	4	364	...	30	3	11	548
Detroit, Mich.....	60	3,918	...	414	81	186	7,605	Detroit, Mich.....	8	372	...	43	4	15	857
Boston, Mass.....	190	10,618	...	980	160	488	18,914	Boston, Mass.....	7	410	...	44	6	18	797
San Francisco-Oakland, Calif.....	26	1,363	...	187	28	81	4,312	San Francisco-Oakland, Calif.....	7	339	...	55	6	31	1,693
Pittsburgh, Pa.....	23	900	...	110	22	57	2,458	Pittsburgh, Pa.....	4	551	...	62	2	18	1,213
St. Louis, Mo.....	67	4,666	...	412	59	177	8,061	St. Louis, Mo.....	3	234	...	42	...	17	795
Washington, D. C.....	22	1,667	...	224	13	121	4,297	Cleveland, Ohio.....	7	339	...	17	9	10	454
Cleveland, Ohio.....	50	3,550	...	489	52	214	9,491	Baltimore, Md.....	6	516	...	59	4	28	1,286
Baltimore, Md.....	47	3,781	...	404	46	252	8,588	Minneapolis-St. Paul, Minn.....	5	501	...	64	2	28	1,347
Minneapolis-St. Paul, Minn.....	19	1,176	...	92	20	59	1,518	Other metro. areas.....	6	251	...	40	5	18	540
Buffalo, N. Y.....	54	2,860	...	186	67	90	3,355	Sporting goods, toys, games, total.....	1,692	377,616	17.4	34,669	1,431	11,377	652,322
OTHER MERCHANT WHOLESALERS								\$5,000,000 and over							
Cameras, photographic goods, total.....	445	169,290	17.0	14,012	246	4,305	273,105	United States.....	3	24,306	8.9	1,471	...	300	24,615
\$5,000,000 and Over								14 metro. areas.....	3	24,306	8.9	1,471	...	300	24,615
United States.....	4	45,731	11.8	1,373	...	361	27,750	\$1,000,000—\$4,999,999							
\$1,000,000—\$4,999,999								United States, total...	47	97,346	16.5	9,506	11	2,702	174,003
United States, total...	24	42,720	16.2	4,039	8	1,042	77,592	New England.....	3	7,092	...	473	...	124	8,816
Middle Atlantic.....	9	14,103	...	1,335	2	337	26,723	Middle Atlantic.....	19	36,930	...	3,260	9	970	64,348
East North Central.....	7	13,814	...	1,455	2	389	26,413	East North Central.....	7	12,785	...	1,446	2	449	28,441
Pacific.....	3	5,069	...	405	4	107	9,151	West North Central.....	5	13,010	...	1,206	...	292	22,364
Other divisions.....	5	9,734	...	844	...	209	15,705	South Atlantic.....	5	3,588	...	471	...	140	8,072
14 metro. areas.....	21	37,967	16.8	3,605	8	897	69,030	Pacific.....	4	8,334	...	838	...	179	14,790
\$500,000—\$999,999								Other divisions.....	6	14,607	...	1,812	...	548	27,172
United States, total...	44	30,355	16.6	2,788	14	810	54,638	14 metro. areas, total...	36	72,354	16.5	6,852	9	1,913	131,520
Middle Atlantic.....	9	6,266	...	735	2	183	14,076	New York-Northeastern							
East North Central.....	10	7,205	...	638	3	191	11,236	New Jersey.....	15	28,291	...	2,804	...	728	55,058
West North Central.....	5	3,057	...	184	1	59	3,706	Los Angeles, Calif.....	4	8,334	...	838	...	179	14,790
Pacific.....	13	9,831	...	833	5	229	17,426	Other metro. areas.....	17	35,729	...	3,210	9	1,006	61,672
Other divisions.....	7	3,996	...	398	3	148	8,194	\$500,000—\$999,999							
14 metro. areas, total...	24	17,272	17.9	1,759	7	471	34,805	United States, total...	105	70,073	18.0	7,020	54	2,029	129,049
New York-Northeastern								New England.....	8	5,156	...	545	...	158	9,469
New Jersey.....	7	4,987	...	639	2	157	12,279	Middle Atlantic.....	41	28,205	...	2,752	29	795	50,840
Chicago, Ill.....	4	2,983	...	203	...	68	4,257	East North Central.....	15	10,811	...	1,246	5	365	24,456
Los Angeles, Calif.....	7	4,988	...	453	3	132	10,208	West North Central.....	11	6,708	...	666	6	201	12,059
Other metro. areas.....	6	4,314	...	464	2	114	8,061	South Atlantic.....	5	3,166	...	381	...	116	6,300
\$200,000—\$499,999								West South Central.....	7	4,378	...	434	4	132	6,519
United States, total...	99	30,637	21.4	3,462	27	1,103	65,011	Pacific.....	13	8,260	...	837	10	200	15,846
New England.....	4	1,245	...	181	2	66	3,002	Other divisions.....	5	3,389	...	159	...	62	3,560
Middle Atlantic.....	27	8,446	...	1,226	6	390	23,597	14 metro. areas, total...	74	49,514	18.1	5,072	45	1,443	93,116
East North Central.....	20	6,505	...	713	8	202	12,487	New York-Northeastern							
West North Central.....	4	1,882	...	90	2	31	1,774	New Jersey.....	31	21,390	...	2,317	16	648	42,515
South Atlantic.....	12	3,438	...	384	2	131	7,544	Chicago, Ill.....	6	3,534	...	328	2	105	6,238
West South Central.....	6	1,964	...	178	...	70	3,172	Los Angeles, Calif.....	6	3,696	...	296	3	86	6,486
Mountain.....	8	2,416	...	119	2	44	2,041	Philadelphia, Pa.....	4	2,541	...	200	8	71	3,629
Pacific.....	14	4,240	...	455	5	135	9,282	Boston, Mass.....	6	4,063	...	434	...	125	7,529
14 metro. areas, total...	60	18,411	21.4	2,221	20	665	42,741	San Francisco-Oakland, Calif.....	4	2,801	...	343	7	65	5,298
New York-Northeastern								Pittsburgh, Pa.....	4	3,107	...	131	5	41	2,505
New Jersey.....	21	6,441	...	917	5	265	18,386	St. Louis, Mo.....	4	2,760	...	354	1	98	5,738
Chicago, Ill.....	12	3,892	...	392	4	107	7,850	Minneapolis-St. Paul, Minn.....	3	1,551	...	131	...	38	2,394
Los Angeles, Calif.....	5	1,358	...	105	3	29	2,013	Other metro. areas.....	6	4,071	...	538	3	166	10,784
Boston, Mass.....	3	794	...	89	2	26	1,512	\$200,000—\$499,999							
San Francisco-Oakland, Calif.....	4	1,113	...	181	1	47	3,540	United States, total...	324	99,286	17.9	9,373	249	3,073	173,012
Cleveland, Ohio.....	4	1,434	...	147	1	37	2,102	New England.....	20	6,096	...	673	11	198	11,385
Baltimore, Md.....	3	719	...	58	2	28	1,065	Middle Atlantic.....	100	30,994	...	2,662	81	918	50,637
Other metro. areas.....	8	2,660	...	332	2	126	6,273	East North Central.....	64	19,389	...	1,941	46	582	35,609

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

2.71

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousands dollars)	(Thousands dollars)	(Number)	(Number)	(Dollars)	(Number)	(Dollars)	(Number)	(Thousands dollars)	(Thousands dollars)	(Number)	(Number)	(Number)	(Number)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued							
Sporting goods, toys, games—Continued								Books, periodicals, newspapers—Con.							
\$200,000—\$499,999—Con.								\$1,000,000—\$4,999,999—Con.							
14 metro. areas, total.	197	60,830	17.0	5,421	167	1,778	102,231	14 metro. areas, total.	52	98,838	19.3	13,038	22	4,770	245,062
New York-Northeastern								New York-Northeastern							
New Jersey.....	67	20,792	...	1,689	54	623	32,566	New Jersey.....	22	38,470	...	5,288	5	1,619	96,301
Chicago, Ill.....	31	9,129	...	809	27	241	14,455	Chicago, Ill.....	4	9,309	...	1,744	...	1,002	33,391
Los Angeles, Calif.....	15	4,888	...	429	18	124	8,936	Los Angeles, Calif.....	4	7,343	...	733	...	243	14,227
Philadelphia, Pa.....	8	2,619	...	270	8	85	4,610	Boston, Mass.....	4	9,040	...	1,362	...	442	5,940
Detroit, Mich.....	7	2,151	...	170	7	46	2,757	Other metro. areas.....	18	34,676	...	3,905	14	1,464	75,203
Boston, Mass.....	11	3,192	...	402	5	108	6,499								
San Francisco-Oakland, Calif.	11	3,650	...	220	16	66	4,912	\$500,000—\$999,999							
Pittsburgh, Pa.....	10	2,782	...	274	6	98	5,228	United States, total...	109	77,099	17.7	8,353	60	3,563	166,801
St. Louis, Mo.....	9	2,616	...	345	2	128	6,612	New England.....	13	8,464	...	799	7	444	17,144
Washington, D. C.....	3	1,006	...	64	3	23	1,137	Middle Atlantic.....	33	24,287	...	3,017	14	1,212	58,766
Cleveland, Ohio.....	7	2,063	...	261	4	76	5,948	East North Central.....	22	15,276	...	1,710	17	721	33,485
Baltimore, Md.....	5	1,688	...	124	6	55	2,505	West North Central.....	6	4,254	...	438	...	178	8,462
Minneapolis-St. Paul, Minn.	7	2,053	...	175	5	53	3,308	South Atlantic.....	9	6,794	...	684	6	255	13,924
Buffalo, N. Y.....	6	2,201	...	189	6	52	3,188	East South Central.....	4	2,424	...	206	...	87	3,929
								West South Central.....	7	5,004	...	408	4	198	8,319
Under \$200,000								Mountain.....	3	2,147	...	228	2	97	4,144
United States, total...	1,213	86,605	19.9	7,299	1,117	3,273	151,643	Pacific.....	12	8,449	...	863	10	371	18,627
New England.....	86	6,863	...	594	70	263	11,737	14 metro. areas, total.	48	33,438	19.8	3,925	23	1,620	80,767
Middle Atlantic.....	467	32,729	...	2,656	426	1,204	55,305	New York-Northeastern							
East North Central.....	218	14,774	...	1,245	197	562	25,915	New Jersey.....	23	16,661	...	2,343	5	862	45,237
West North Central.....	98	7,738	...	772	94	333	14,949	Chicago, Ill.....	10	6,717	...	644	9	269	13,525
South Atlantic.....	76	5,353	...	505	68	245	10,684	Los Angeles, Calif.....	5	5,522	...	259	6	175	6,318
East South Central.....	25	1,941	...	167	22	65	3,154	San Francisco-Oakland, Calif.	3	1,675	...	267	...	86	6,009
West South Central.....	58	4,269	...	389	51	174	8,028	Other metro. areas.....	7	4,863	...	402	3	228	9,678
Mountain.....	39	2,683	...	181	41	76	4,597								
Pacific.....	146	10,255	...	790	148	351	17,274	\$200,000—\$499,999							
14 metro. areas, total.	718	52,150	19.7	4,399	661	1,934	91,425	United States, total...	332	102,535	17.6	11,137	166	5,008	224,242
New York-Northeastern								New England.....	39	11,867	...	1,166	20	692	23,001
New Jersey.....	337	22,598	...	1,940	297	832	40,336	Middle Atlantic.....	81	25,548	...	2,812	47	1,253	57,349
Chicago, Ill.....	99	6,362	...	581	96	251	12,020	East North Central.....	66	19,841	...	2,125	42	883	43,229
Los Angeles, Calif.....	60	3,861	...	298	59	133	6,790	West North Central.....	24	7,903	...	1,138	5	507	24,419
Philadelphia, Pa.....	38	3,725	...	242	36	132	5,293	South Atlantic.....	41	13,083	...	1,334	19	565	24,886
Detroit, Mich.....	21	1,920	...	146	20	59	2,800	East South Central.....	13	4,020	...	466	4	267	10,486
Boston, Mass.....	30	2,642	...	228	21	111	4,588	West South Central.....	26	8,031	...	799	10	363	15,664
San Francisco-Oakland, Calif.	28	2,900	...	189	31	81	3,899	Mountain.....	3	3,040	...	312	5	118	6,418
Pittsburgh, Pa.....	17	1,664	...	127	17	82	2,816	Pacific.....	33	9,202	...	985	14	360	18,790
St. Louis, Mo.....	27	2,223	...	265	23	104	5,442	14 metro. areas, total.	100	31,062	20.7	4,017	36	1,585	80,764
Washington, D. C.....	5	411	...	55	7	14	858	New York-Northeastern							
Cleveland, Ohio.....	17	1,237	...	104	17	41	1,943	New Jersey.....	32	9,903	...	1,345	19	470	26,229
Baltimore, Md.....	16	1,589	...	105	16	40	2,041	Chicago, Ill.....	14	4,508	...	665	5	233	15,334
Minneapolis-St. Paul, Minn.	13	974	...	84	13	41	2,068	Los Angeles, Calif.....	10	3,143	...	352	...	124	6,863
Buffalo, N. Y.....	10	644	...	35	8	13	531	Philadelphia, Pa.....	8	2,042	...	278	2	129	5,520
								Detroit, Mich.....	5	1,405	...	188	...	66	3,720
Other recreation goods, total.....								Boston, Mass.....	11	3,551	...	453	4	260	8,562
\$500,000 and Over	39	7,321	16.5	550	36	205	11,135	San Francisco-Oakland, Calif.	5	1,380	...	157	...	49	2,844
United States.....	5	3,850	11.8	198	6	74	3,920	St. Louis, Mo.....	3	1,140	...	155	...	99	3,662
14 metro. areas.....	5	3,850	11.8	198	6	74	3,920	Washington, D. C.....	3	1,000	...	149	...	41	1,986
								Minneapolis-St. Paul, Minn.	3	1,179	...	115	2	53	2,382
Under \$500,000								Other metro. areas.....	6	1,811	...	160	4	61	2,662
United States, total...	34	3,471	21.7	352	30	131	7,215	Under \$200,000							
Middle Atlantic.....	7	792	...	103	5	38	1,897	United States, total...	1,049	87,803	19.6	9,595	764	5,574	200,745
East North Central.....	9	829	...	63	9	27	1,320	New England.....	88	8,361	...	1,219	46	1,026	25,057
Mountain.....	3	298	...	18	5	8	640	Middle Atlantic.....	345	22,953	...	2,869	269	1,373	58,205
Pacific.....	9	1,008	...	123	6	42	2,667	East North Central.....	228	21,549	...	2,127	160	1,300	47,764
Other divisions.....	6	544	...	45	5	16	691	West North Central.....	80	8,845	...	637	53	405	12,681
14 metro. areas, total.	17	1,992	22.0	215	14	75	4,214	South Atlantic.....	82	8,186	...	839	48	455	16,885
New York-Northeastern								East South Central.....	25	2,892	...	233	24	134	4,794
New Jersey.....	3	369	...	79	2	29	1,493	West South Central.....	45	3,884	...	353	28	200	7,771
Chicago, Ill.....	3	336	...	16	4	6	279	Mountain.....	39	3,870	...	295	28	150	6,241
Los Angeles, Calif.....	4	510	...	47	2	21	1,121	Pacific.....	117	10,263	...	1,023	108	531	21,247
San Francisco-Oakland, Calif.	3	261	...	47	1	10	952	14 metro. areas, total.	463	29,940	26.3	4,147	363	2,244	89,655
Other metro. areas.....	4	516	...	26	5	9	369	New York-Northeastern							
Books, periodicals, newspapers, total...								New Jersey.....	228	12,353	...	1,835	178	752	37,815
\$5,000,000 and Over	1,577	456,464	18.0	51,530	1,022	22,315	1,020,847	Chicago, Ill.....	54	4,369	...	545	35	318	12,554
United States.....	7	53,689	15.7	3,597	...	1,723	102,852	Los Angeles, Calif.....	36	2,125	...	211	31	128	5,331
14 metro. areas.....	7	53,689	15.7	3,597	...	1,723	102,852	Philadelphia, Pa.....	23	1,308	...	127	25	101	2,764
								Detroit, Mich.....	12	1,164	...	115	12	76	4,351
\$1,000,000—\$4,999,999								Boston, Mass.....	35	3,394	...	765	9	600	15,833
United States, total...	80	135,338	18.4	16,848	32	6,447	326,203	San Francisco-Oakland, Calif.	17	1,493	...	204	22	77	3,942
New England.....	11	17,739	...	2,204	2	757	41,524	Pittsburgh, Pa.....	9	724	...	308	4	11	690
Middle Atlantic.....	35	59,751	...	7,700	6	2,773	152,143	St. Louis, Mo.....	9	724	...	77	7	44	1,505
East North Central.....	12	23,452	...	3,658	7	1,726	69,702	Washington, D. C.....	5	321	...	48	3	24	1,079
West North Central.....	3	3,889	...	399	3	167	7,444	Cleveland, Ohio.....	6	495	...	29	7	12	615
South Atlantic.....	5	8,191	...	733	4	283	13,659	Baltimore, Md.....	5	412	...	54	5	21	1,014
Pacific.....	9	15,153	...	1,678	5	530	32,316	Minneapolis-St. Paul, Minn.	9	341	...	47	9	23	879
Other divisions.....	5	7,163	...	476	5	211	9,415	Buffalo, N. Y.....	19	1,133	...	67	10	57	1,287

See footnotes at end of table.

Table 2B. SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
						(Num- ber)	(Dollars)							(Num- ber)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued							
Coal, coke (with yard), total.....	340	595,195	6.7	20,576	100	6,074	380,340	Feed, total.....	847	600,143	6.3	18,208	660	6,285	337,181
\$5,000,000 and Over								\$5,000,000 and Over							
United States, total...	23	390,198	4.2	8,488	...	2,303	157,610	United States, total...	21	213,901	3.6	3,539	13	762	58,990
New England.....	6	94,153	...	2,708	...	651	44,192	Middle Atlantic.....	9	92,811	...	1,781	...	434	34,143
Middle Atlantic.....	5	106,967	...	1,088	...	426	20,125	Pacific.....	4	56,462	...	1,026	9	196	14,190
East North Central.....	8	152,251	...	3,228	...	757	63,955	Other divisions.....	8	66,628	...	732	4	132	10,657
Other divisions.....	4	36,827	...	1,464	...	469	29,338	14 metro. areas.....	13	136,741	3.9	2,296	12	433	37,261
14 metro. areas.....	15	334,484	3.4	5,930	...	1,597	104,351	\$1,000,000—\$4,999,999							
\$1,000,000—\$4,999,999								United States, total...	98	192,477	6.0	5,934	53	1,821	107,545
United States, total...	57	126,600	8.4	5,702	5	1,600	104,879	New England.....	5	10,359	...	344	...	67	5,397
New England.....	10	25,095	...	998	2	258	19,143	Middle Atlantic.....	14	35,689	...	1,013	3	259	16,842
Middle Atlantic.....	19	34,503	...	1,421	3	398	24,274	East North Central.....	16	28,339	...	835	2	250	15,907
East North Central.....	20	48,962	...	2,615	...	783	49,103	West North Central.....	22	45,700	...	1,356	12	412	24,684
Other divisions.....	8	18,040	...	668	...	161	12,359	South Atlantic.....	9	16,386	...	585	7	218	10,510
14 metro. areas, total.	28	56,007	8.2	2,624	...	742	48,405	West South Central.....	11	22,378	...	109	3	65	2,257
New York-Northeastern								Mountain.....	3	6,187	...	220	1	98	4,438
New Jersey.....	9	16,386	...	609	...	123	8,656	Pacific.....	15	24,231	...	986	15	299	19,160
Chicago, Ill.....	4	8,522	...	553	...	203	11,097	14 metro. areas, total.	27	59,875	4.7	1,571	11	322	26,420
Detroit, Mich.....	3	5,505	...	360	...	94	7,811	Los Angeles, Calif.....	4	7,642	...	462	5	96	7,604
Boston, Mass.....	3	8,312	...	301	...	65	5,435	Philadelphia, Pa.....	3	7,872	...	231	1	42	3,655
Other metro. areas.....	9	10,282	...	801	...	247	15,408	Minneapolis-St. Paul, Minn.	5	11,246	...	226	...	41	4,435
\$500,000—\$999,999								Other metro. areas.....	15	33,115	...	652	5	143	10,726
United States, total...	56	30,564	12.6	2,343	15	723	39,659	\$500,000—\$999,999							
Middle Atlantic.....	28	19,200	...	1,275	8	348	21,272	United States, total...	112	78,014	8.4	3,119	75	1,117	57,813
East North Central.....	12	7,497	...	385	6	135	7,148	New England.....	4	2,655	...	211	...	63	3,566
West North Central.....	7	4,455	...	321	...	63	5,619	Middle Atlantic.....	11	8,108	...	398	5	112	7,358
South Atlantic.....	3	1,662	...	92	...	34	1,758	East North Central.....	17	12,434	...	649	12	177	10,963
West South Central.....	3	1,152	...	132	...	48	1,769	West North Central.....	26	18,353	...	514	27	212	9,593
Other divisions.....	3	2,098	...	138	1	35	2,093	South Atlantic.....	17	11,123	...	402	5	170	7,544
14 metro. areas, total.	34	22,972	13.6	1,603	8	479	26,986	East South Central.....	10	6,789	...	285	4	132	5,523
New York-Northeastern								West South Central.....	13	8,938	...	314	14	138	6,295
New Jersey.....	14	9,350	...	675	7	174	9,768	Mountain.....	4	2,627	...	113	2	41	1,762
Philadelphia, Pa.....	3	2,180	...	212	1	46	2,850	Pacific.....	10	7,007	...	233	6	72	5,209
St. Louis, Mo.....	4	2,593	...	178	...	77	3,223	14 metro. areas.....	13	9,284	11.0	534	7	118	9,328
Buffalo, N. Y.....	5	3,248	...	114	...	38	2,263	\$200,000—\$499,999							
Other metro. areas.....	8	5,601	...	424	...	144	8,882	United States, total...	243	77,952	9.6	3,662	209	1,604	73,398
\$200,000—\$499,999								New England.....	8	2,748	...	147	6	65	3,033
United States, total...	91	29,933	17.7	2,446	26	815	44,263	Middle Atlantic.....	35	11,435	...	513	31	196	9,865
Middle Atlantic.....	42	14,590	...	1,032	8	326	17,686	East North Central.....	36	11,931	...	751	24	269	14,349
East North Central.....	24	7,035	...	726	7	229	13,010	West North Central.....	38	11,372	...	504	39	220	9,636
West North Central.....	11	3,351	...	259	4	92	4,688	South Atlantic.....	43	13,746	...	621	22	300	12,146
South Atlantic.....	5	1,771	...	262	...	121	6,073	East South Central.....	22	7,403	...	298	25	157	6,187
East South Central.....	3	1,216	...	94	2	17	884	West South Central.....	39	12,508	...	520	40	285	11,609
Pacific.....	3	967	...	63	5	17	1,101	Mountain.....	5	1,605	...	88	5	45	2,365
Other divisions.....	3	1,003	...	50	...	13	821	Pacific.....	17	5,204	...	220	17	67	4,208
14 metro. areas, total.	56	19,049	17.0	1,489	11	479	25,666	14 metro. areas, total.	34	11,777	11.0	735	23	212	13,854
New York-Northeastern								New York-Northeastern							
New Jersey.....	21	7,714	...	664	...	186	10,409	New Jersey.....	11	3,925	...	199	13	65	3,702
Chicago, Ill.....	7	1,907	...	209	1	58	3,492	Chicago, Ill.....	3	809	...	224	1	55	4,384
Philadelphia, Pa.....	6	1,873	...	180	2	63	3,260	Los Angeles, Calif.....	4	1,353	...	38	5	11	655
St. Louis, Mo.....	7	2,229	...	157	2	55	2,734	Philadelphia, Pa.....	4	1,287	...	53	2	21	1,125
Buffalo, N. Y.....	8	2,872	...	73	3	34	4,608	Boston, Mass.....	3	1,127	...	71	...	22	1,342
Other metro. areas.....	7	2,454	...	206	3	83	4,163	Other metro. areas.....	9	3,276	...	150	2	38	2,646
Under \$200,000								Under \$200,000							
United States, total...	113	11,900	24.6	1,597	54	633	33,929	United States, total...	373	37,799	12.4	1,954	310	981	39,435
New England.....	4	563	...	43	4	22	877	New England.....	4	398	...	17	...	9	348
Middle Atlantic.....	43	4,446	...	431	17	184	8,275	Middle Atlantic.....	51	5,350	...	241	48	136	5,060
East North Central.....	27	3,105	...	699	12	218	13,942	East North Central.....	67	6,091	...	411	56	365	8,365
West North Central.....	12	1,250	...	101	4	39	2,594	West North Central.....	69	6,204	...	307	52	167	6,916
South Atlantic.....	9	790	...	102	5	62	2,291	South Atlantic.....	62	7,442	...	391	39	205	7,203
East South Central.....	9	523	...	74	6	60	1,618	East South Central.....	24	2,460	...	112	23	76	2,112
Other divisions.....	9	1,223	...	147	6	48	4,332	West South Central.....	50	4,969	...	222	49	125	4,613
14 metro. areas, total.	64	6,985	20.0	740	22	304	14,171	Mountain.....	12	1,175	...	67	9	30	1,226
New York-Northeastern								Pacific.....	34	3,710	...	186	34	68	3,593
New Jersey.....	18	1,980	...	207	7	82	3,461	14 metro. areas, total.	55	5,434	14.6	354	45	141	7,236
Chicago, Ill.....	9	998	...	107	4	43	2,125	New York-Northeastern							
Philadelphia, Pa.....	5	545	...	48	...	21	3,332	New Jersey.....	11	820	...	22	7	11	416
Detroit, Mich.....	5	502	...	54	4	19	1,178	Chicago, Ill.....	10	926	...	129	9	29	2,336
Pittsburgh, Pa.....	5	502	...	54	4	19	1,178	Los Angeles, Calif.....	6	687	...	41	5	15	832
St. Louis, Mo.....	11	1,157	...	85	2	35	1,605	Philadelphia, Pa.....	4	572	...	34	5	27	1,100
Baltimore, Md.....	4	398	...	57	1	38	1,224	San Francisco-Oakland, Calif.	4	567	...	33	7	9	553
Buffalo, N. Y.....	4	528	...	50	...	28	1,374	Pittsburgh, Pa.....	4	356	...	11	3	8	204
Other metro. areas.....	4	365	...	50	4	17	898	St. Louis, Mo.....	6	410	...	32	4	17	770
								Baltimore, Md.....	5	658	...	27	2	15	489
								Other metro. areas.....	5	458	...	25	3	10	536

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued							
Fertilizers, agricultural chemicals, total.....	238	139,923	12.5	7,405	124	2,270	138,940	Seeds—Continued							
\$5,000,000 and Over								\$1,000,000—\$4,999,999—Con.							
United States.....	4	24,232	10.5	363	...	89	7,075	14 metro. areas.....	18	38,529	17.4	3,795	6	1,502	79,613
\$1,000,000—\$4,999,999								\$501,000—\$999,999							
United States, total..	32	68,488	11.3	3,586	14	988	67,764	United States, total..	73	50,389	14.5	3,992	33	1,693	78,123
Middle Atlantic.....	8	18,708	...	1,859	...	418	34,355	East Atlantic.....	10	7,930	...	322	3	251	13,980
East North Central.....	3	5,982	...	125	2	2,481	17,153	East North Central.....	13	8,928	...	808	...	366	17,153
West North Central.....	4	7,845	...	478	2	151	11,207	West North Central.....	16	10,613	...	703	3	394	15,208
East South Central.....	3	7,000	...	116	...	102	2,484	South Atlantic.....	7	4,487	...	267	4	101	4,349
Pacific.....	10	19,048	...	832	9	236	15,137	West South Central.....	7	4,915	...	121	6	58	2,415
Other divisions.....	4	9,905	...	176	1	52	2,100	Mountain.....	5	3,700	...	468	2	197	8,892
14 metro. areas, total	16	38,110	12.5	2,457	10	538	45,952	Pacific.....	9	6,611	...	603	10	211	11,724
New York-Northeastern New Jersey.....	4	9,729	...	846	...	156	15,256	Other divisions.....	6	4,425	...	200	5	115	4,402
Los Angeles, Calif.....	4	7,832	...	396	8	95	7,627	14 metro. areas.....	11	7,905	19.0	880	3	313	17,713
Other metro. areas.....	8	20,549	...	1,215	2	287	23,069	\$200,000—\$499,999							
\$500,000—\$999,999								United States, total..	131	43,032	17.4	3,863	65	1,670	75,995
United States, total..	26	18,095	13.3	1,277	12	397	22,031	New England.....	4	1,185	...	116	...	46	2,176
Middle Atlantic.....	6	4,837	...	330	3	92	5,010	Middle Atlantic.....	22	7,692	...	1,054	8	412	18,038
East North Central.....	3	2,086	...	182	...	48	2,978	East North Central.....	17	5,867	...	408	8	152	7,428
Pacific.....	9	6,188	...	392	4	89	7,713	West North Central.....	19	6,153	...	577	10	280	13,350
Other divisions.....	8	4,984	...	373	5	168	6,330	South Atlantic.....	11	3,555	...	235	7	85	4,337
14 metro. areas.....	10	7,167	12.5	530	7	123	9,127	East South Central.....	21	6,439	...	460	16	281	11,636
\$200,000—\$499,999								West South Central.....	17	5,372	...	261	10	72	4,613
United States, total..	64	19,970	13.9	1,339	34	457	25,008	Mountain.....	6	2,040	...	206	4	72	3,108
Middle Atlantic.....	10	2,946	...	226	5	80	3,722	Pacific.....	14	4,789	...	546	2	234	11,259
East North Central.....	5	1,372	...	142	3	45	2,251	14 metro. areas, total.	21	7,206	20.6	782	7	285	12,251
West North Central.....	11	3,142	...	129	9	37	3,812	New York-Northeastern New Jersey.....	9	3,149	...	259	3	68	3,966
South Atlantic.....	6	1,630	...	75	1	37	1,843	Philadelphia, Pa.....	4	1,244	...	247	1	101	3,869
East South Central.....	7	2,190	...	85	4	40	1,435	Other metro. areas.....	8	2,813	...	276	3	116	5,116
West South Central.....	5	1,611	...	47	3	23	1,088	Under \$200,000							
Pacific.....	15	5,112	...	469	8	126	9,287	United States, total..	193	17,626	19.8	1,562	158	804	32,955
Other divisions.....	5	1,767	...	96	1	32	1,570	Middle Atlantic.....	30	1,763	...	200	18	129	4,649
14 metro. areas, total	17	5,747	19.1	532	10	155	10,423	East North Central.....	44	4,200	...	379	38	188	7,746
New York-Northeastern New Jersey.....	7	2,038	...	112	4	38	1,940	West North Central.....	27	2,054	...	152	29	82	3,303
Los Angeles, Calif.....	3	1,228	...	229	1	58	4,369	South Atlantic.....	20	2,164	...	126	19	88	3,560
San Francisco-Oakland, Calif	4	1,486	...	126	2	40	2,837	East South Central.....	11	1,238	...	77	7	52	2,148
Other metro. areas.....	3	1,025	...	65	3	19	1,277	West South Central.....	14	1,649	...	140	8	95	3,115
Under \$200,000								Pacific.....	40	3,766	...	343	31	137	6,292
United States, total..	112	9,138	21.7	840	64	339	17,062	Other divisions.....	7	792	...	85	8	33	1,452
New England.....	3	68	...	6	2	4	100	14 metro. areas, total.	56	4,226	23.5	446	37	176	8,745
Middle Atlantic.....	12	989	...	131	6	54	3,014	New York-Northeastern New Jersey.....	9	423	...	38	4	16	684
East North Central.....	6	461	...	56	2	21	1,306	Chicago, Ill.....	8	634	...	66	6	25	1,051
West North Central.....	10	471	...	25	7	14	669	Los Angeles, Calif.....	11	753	...	83	5	30	1,561
South Atlantic.....	22	2,335	...	200	7	90	3,659	Philadelphia, Pa.....	6	550	...	39	4	12	737
East South Central.....	4	338	...	48	2	24	691	San Francisco-Oakland, Calif	6	907	...	52	6	18	934
West South Central.....	9	745	...	32	6	24	853	St. Louis, Mo.....	3	182	...	14	2	8	265
Mountain.....	5	486	...	47	1	15	971	Cleveland, Ohio.....	3	342	...	60	3	21	1,105
Pacific.....	41	3,245	...	295	31	93	5,799	Buffalo, N. Y.....	3	198	...	20	1	9	330
14 metro. areas, total	37	3,230	24.7	356	25	128	7,626	Other metro. areas.....	7	637	...	74	6	37	2,078
New York-Northeastern New Jersey.....	4	225	...	23	4	7	400	Miscellaneous farm supplies, total.....	72	185,067	5.3	5,245	45	1,814	96,435
Los Angeles, Calif.....	12	1,061	...	122	11	39	2,388	\$1,000,000 and Over							
Philadelphia, Pa.....	3	369	...	76	1	30	1,779	United States, total..	26	174,842	6.9	4,596	14	1,525	82,108
San Francisco-Oakland, Calif	5	306	...	42	3	14	1,045	Middle Atlantic.....	6	10,393	...	372	...	107	8,158
Baltimore, Md.....	5	682	...	37	2	17	729	East North Central.....	4	11,835	...	2,368	...	773	42,406
Other metro. areas.....	8	587	...	49	4	21	1,285	South Atlantic.....	5	11,216	...	467	...	171	6,682
Seeds, total.....	474	324,641	15.0	27,687	302	10,262	512,286	Pacific.....	4	13,179	...	679	...	156	12,423
\$5,000,000 and Over								Other divisions.....	7	21,081	...	710	14	318	12,429
United States.....	9	76,689	15.6	8,681	2	2,880	135,581	\$200,000—\$999,999							
\$1,000,000—\$4,999,999								United States, total..	15	7,686	15.8	374	8	179	9,330
United States, total..	68	136,845	13.4	9,589	44	3,215	189,632	Middle Atlantic.....	3	2,019	...	85	2	29	1,836
Middle Atlantic.....	22	10,191	...	502	3	108	7,532	Pacific.....	4	1,354	...	71	2	69	3,439
East North Central.....	15	50,436	...	3,530	19	1,030	65,929	Other divisions.....	8	4,313	...	198	4	81	4,064
West North Central.....	15	32,662	...	2,035	6	670	34,512	Under \$200,000							
South Atlantic.....	4	5,422	...	172	3	62	2,761	United States, total..	31	2,577	21.1	275	23	110	4,938
East South Central.....	8	10,878	...	648	3	204	15,443	Middle Atlantic.....	10	599	...	33	13	17	668
West South Central.....	4	6,878	...	267	2	74	9,995	East North Central.....	4	467	...	62	2	26	978
Pacific.....	6	12,707	...	1,940	5	844	40,016	West North Central.....	3	81	...	25	3	9	330
Other divisions.....	4	7,671	...	495	3	223	14,344	West South Central.....	5	514	...	47	2	23	865

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll
	(Number)	(Thousands of dollars)		(Thousands of dollars)	(Number)	(Number)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued							
Jewelry (general line) total.....	382	202,876	16.3	18,604	296	4,558	348,111
\$1,000,000 and Over							
United States, total...	46	103,856	15.7	9,582	14	2,009	175,036
New England.....	4	8,594	...	682	2	127	10,330
Middle Atlantic.....	15	38,175	...	3,599	6	675	65,290
East North Central.....	11	22,289	...	2,379	3	511	46,000
West North Central.....	5	9,515	...	861	...	223	16,408
Pacific.....	6	14,813	...	1,351	...	327	23,074
Other divisions.....	5	10,470	...	710	3	146	13,934
14 metro. areas, total...	31	78,058	15.4	7,301	9	1,612	136,959
New York-Northeastern New Jersey.....	9	25,337	...	2,220	2	428	42,635
Chicago, Ill.....	4	12,436	...	1,396	2	318	27,867
Other metro. areas.....	18	40,285	...	3,685	5	866	66,437
\$500,000—\$999,999							
United States, total...	59	40,751	16.7	4,003	25	1,037	77,947
Middle Atlantic.....	21	13,879	...	1,162	13	277	22,163
East North Central.....	11	8,724	...	1,072	4	307	19,924
West North Central.....	6	3,990	...	412	...	101	8,092
South Atlantic.....	7	4,396	...	485	5	147	9,618
West South Central.....	5	4,184	...	432	...	108	8,764
Pacific.....	5	3,146	...	268	3	53	5,267
Other divisions.....	4	2,432	...	172	...	44	4,119
14 metro. areas, total...	38	25,806	15.2	2,316	22	579	43,988
New York-Northeastern New Jersey.....	11	7,145	...	455	4	108	8,381
Chicago, Ill.....	4	3,176	...	290	4	79	5,881
Philadelphia, Pa.....	4	2,724	...	349	5	63	5,612
Pittsburgh, Pa.....	4	2,802	...	277	4	81	5,749
Baltimore, Md.....	4	2,409	...	256	2	91	5,045
Other metro. areas.....	11	7,550	...	689	3	157	13,320
\$200,000—\$499,999							
United States, total...	131	40,427	17.2	3,498	104	1,012	65,500
New England.....	11	3,210	...	318	13	98	5,752
Middle Atlantic.....	34	10,808	...	898	31	225	16,023
East North Central.....	26	8,322	...	673	13	170	12,115
West North Central.....	11	3,389	...	330	8	89	5,997
South Atlantic.....	13	3,972	...	276	11	99	5,422
East South Central.....	9	2,803	...	358	6	84	5,899
West South Central.....	10	2,736	...	219	5	69	4,402
Mountain.....	4	1,155	...	99	5	58	2,228
Pacific.....	13	4,032	...	367	12	120	7,662
14 metro. areas, total...	72	22,082	16.9	1,858	60	498	34,762
New York-Northeastern New Jersey.....	21	6,695	...	515	16	124	9,150
Chicago, Ill.....	15	4,118	...	405	9	104	7,086
Los Angeles, Calif.....	4	1,128	...	51	5	27	1,909
Philadelphia, Pa.....	5	1,564	...	145	9	35	3,650
Detroit, Mich.....	5	1,942	...	63	4	9	1,331
Boston, Mass.....	7	2,065	...	196	6	60	3,314
St. Louis, Mo.....	4	1,361	...	126	4	32	2,380
Other metro. areas.....	11	3,209	...	327	7	87	6,342
Under \$200,000							
United States, total...	146	17,842	16.9	1,521	153	500	29,628
New England.....	12	1,603	...	161	14	54	3,084
Middle Atlantic.....	65	7,687	...	634	74	206	11,928
East North Central.....	21	2,526	...	218	20	73	4,306
West North Central.....	13	1,801	...	112	17	38	2,248
South Atlantic.....	9	1,251	...	139	8	38	2,679
East South Central.....	3	447	...	26	5	11	573
West South Central.....	3	250	...	38	1	10	621
Mountain.....	3	267	...	34	2	15	677
Pacific.....	17	2,010	...	159	12	55	3,512
14 metro. areas, total...	109	13,133	16.4	1,073	121	339	20,923
New York-Northeastern New Jersey.....	40	4,483	...	375	46	109	7,034
Chicago, Ill.....	11	1,395	...	81	12	25	1,571
Los Angeles, Calif.....	7	738	...	89	4	19	1,654
Philadelphia, Pa.....	11	1,380	...	109	17	43	2,288
Detroit, Mich.....	5	553	...	55	6	23	1,622
Boston, Mass.....	9	1,274	...	131	9	38	2,389
San Francisco-Oakland, Calif.....	3	299	...	19	2	12	527
Pittsburgh, Pa.....	6	733	...	66	6	20	1,069
Minneapolis-St. Paul, Minn.....	9	1,243	...	83	13	27	1,675
Buffalo, N. Y.....	3	397	...	27	2	9	401
Other metro. areas.....	5	638	...	38	4	14	693
OTHER MERCHANT WHOLESALERS—Continued							
Clocks, watches, total	428	103,603	16.8	8,881	366	2,093	168,912
\$1,000,000 and Over							
United States, total...	23	39,968	16.6	3,465	10	688	65,293
Middle Atlantic.....	16	28,664	...	2,461	2	467	43,614
Other divisions.....	7	11,304	...	1,004	8	221	21,679
14 metro. areas.....	20	35,856	16.4	2,989	2	577	55,830
\$500,000—\$999,999							
United States, total...	30	20,949	16.1	2,007	11	410	36,240
Middle Atlantic.....	25	17,145	...	1,557	8	322	27,589
Other divisions.....	5	3,804	...	450	3	88	8,651
\$200,000—\$499,999							
United States, total...	74	23,607	16.4	1,898	57	472	37,266
Middle Atlantic.....	61	19,829	...	1,636	46	415	32,133
East North Central.....	6	1,754	...	74	8	17	1,498
Other divisions.....	7	2,024	...	188	3	40	3,635
14 metro. areas, total	67	21,036	16.4	1,711	54	421	33,538
New York-Northeastern New Jersey.....	54	17,167	...	1,478	32	355	29,012
Los Angeles, Calif.....	5	1,312	...	115	3	27	2,180
Philadelphia, Pa.....	3	946	...	58	10	26	976
Other metro. areas.....	5	1,611	...	60	9	13	1,370
Under \$200,000							
United States, total...	301	19,079	18.7	1,511	288	523	30,113
New England.....	10	717	...	53	9	20	1,154
Middle Atlantic.....	211	13,634	...	1,105	190	365	21,525
East North Central.....	31	2,064	...	183	25	56	3,524
West North Central.....	6	358	...	35	5	22	1,007
South Atlantic.....	11	364	...	18	16	12	462
West South Central.....	5	363	...	12	9	8	310
Pacific.....	24	1,303	...	90	30	37	1,853
Other divisions.....	3	276	...	15	4	3	278
14 metro. areas, total	272	17,255	18.9	1,412	254	468	27,647
New York-Northeastern New Jersey.....	200	12,848	...	1,043	179	343	20,405
Chicago, Ill.....	24	1,489	...	131	21	38	2,573
Los Angeles, Calif.....	17	1,086	...	90	21	37	1,853
Philadelphia, Pa.....	8	496	...	53	9	18	930
Boston, Mass.....	5	419	...	43	3	14	942
San Francisco-Oakland, Calif.....	7	217	...	...	9	...	...
Other metro. areas.....	11	700	...	52	12	18	944
Precious stones, metals, total.....	513	192,428	7.2	6,410	512	1,109	112,236
\$1,000,000 and Over							
United States.....	38	79,782	4.4	1,754	54	205	26,521
\$500,000—\$999,999							
United States, total...	70	51,496	8.4	2,070	72	310	35,936
Middle Atlantic.....	63	45,924	...	1,666	66	248	29,159
Other divisions.....	7	5,572	...	404	6	62	6,777
14 metro. areas.....	65	47,883	8.4	1,941	67	295	34,413
\$200,000—\$499,999							
United States, total...	113	37,110	8.7	1,475	99	297	28,071
Middle Atlantic.....	98	32,858	...	1,233	86	248	24,254
East North Central.....	5	1,662	...	30	7	10	541
Pacific.....	6	1,516	...	79	5	19	1,433
Other divisions.....	4	1,074	...	133	1	20	1,843
14 metro. areas.....	110	36,332	8.7	1,430	97	285	27,455
Under \$200,000							
United States, total...	292	24,040	11.7	1,111	287	297	21,708
New England.....	7	534	...	19	4	7	356
Middle Atlantic.....	221	17,758	...	868	213	231	17,035
East North Central.....	24	2,318	...	139	23	34	2,555
West North Central.....	6	709	...	11	9	4	225
Pacific.....	31	2,356	...	69	33	20	1,487
Other divisions.....	3	365	...	5	3	1	50

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

2.75

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
(Num-ber)	(Thousand dollars)			(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)			(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
OTHER MERCHANT WHOLESALERS--Continued								OTHER MERCHANT WHOLESALERS--Continued							
Precious stones, metals--Continued								Costume jewelry--Con.							
Under \$200,000--Continued								\$200,000--\$499,999--Con.							
14 metro. areas, total	277	22,718	11.9	1,081	263	287	21,093	14 metro. areas, total.	52	16,081	22.2	1,971	57	545	41,157
New York-Northeastern New Jersey.....	214	16,902	...	854	205	224	16,753	New York-Northeastern New Jersey.....	33	10,226	...	1,257	34	332	24,737
Chicago, Ill.....	17	1,705	...	101	16	24	1,877	Chicago, Ill.....	3	875	...	141	2	54	3,223
Los Angeles, Calif.....	18	1,363	...	43	16	11	854	Los Angeles, Calif.....	5	1,975	...	172	7	45	4,071
Philadelphia, Pa.....	3	454	...	10	2	5	209	Other metro. areas.....	11	3,405	...	401	14	114	9,126
Boston, Mass.....	3	448	...	9	3	4	186	Under \$200,000							
San Francisco-Oakland, Calif.....	9	597	...	20	9	7	433	United States, total...	346	21,046	23.7	2,180	324	863	46,004
St. Louis, Mo.....	5	658	...	7	6	3	141	New England.....	24	1,177	...	141	19	58	3,174
Other metro. areas.....	6	591	...	37	6	9	640	Middle Atlantic.....	204	12,838	...	1,376	186	510	29,542
Watch materials, jewelers' tools, supplies, total.....	273	42,849	21.6	5,510	268	1,927	104,115	East North Central.....	55	3,570	...	340	52	122	6,346
\$1,000,000 and Over								West North Central.....	10	582	...	36	13	18	561
United States.....	7	15,671	18.7	1,921	3	661	34,515	South Atlantic.....	12	821	...	42	8	41	1,967
\$500,000--\$999,999								West South Central.....	9	488	...	48	10	52	1,211
United States.....	4	2,932	23.0	364	4	114	7,243	Mountain.....	6	81	...	8	7	6	187
\$200,000--\$499,999								Pacific.....	26	1,489	...	139	49	56	3,016
United States, total...	37	11,584	23.7	1,638	39	510	31,682	14 metro. areas, total.	284	17,412	23.8	1,819	266	686	38,580
Middle Atlantic.....	16	4,860	...	386	14	170	11,832	New York-Northeastern New Jersey.....	179	11,231	...	1,250	155	457	26,651
East North Central.....	7	2,010	...	336	9	114	6,579	Chicago, Ill.....	31	1,685	...	174	30	66	3,358
West South Central.....	4	1,487	...	249	1	75	4,568	Los Angeles, Calif.....	14	565	...	27	15	14	494
Pacific.....	4	1,041	...	189	5	49	3,312	Philadelphia, Pa.....	16	942	...	67	24	26	1,748
Other divisions.....	6	2,186	...	278	10	102	5,411	Boston, Mass.....	11	667	...	80	8	36	1,929
14 metro. areas.....	24	7,022	22.2	870	29	271	16,776	San Francisco-Oakland, Calif.....	9	584	...	55	11	18	1,177
Under \$200,000								Pittsburgh, Pa.....	3	276	...	33	2	14	563
United States, total...	225	12,662	22.8	1,587	223	642	30,675	St. Louis, Mo.....	5	243	...	5	9	3	134
New York-Northeastern New Jersey.....	19	1,291	...	186	11	77	3,553	Cleveland, Ohio.....	6	552	...	44	5	15	771
Middle Atlantic.....	114	6,138	...	569	115	234	11,081	Baltimore, Md.....	4	402	...	59	2	20	1,226
East North Central.....	27	1,666	...	288	23	106	5,259	Other metro. areas.....	6	265	...	25	5	11	529
West North Central.....	15	867	...	124	19	55	2,455	Miscellaneous jewelry, total.....	1,309	164,671	18.3	14,932	1,311	4,260	284,036
South Atlantic.....	11	756	...	133	9	56	2,570	\$1,000,000 and Over							
West South Central.....	8	377	...	49	8	25	972	United States, total...	19	35,685	20.4	4,073	...	1,051	78,180
West South Central.....	7	334	...	50	6	18	1,050	Middle Atlantic.....	6	14,888	...	1,623	...	395	31,389
Mountain.....	19	866	...	143	22	50	2,742	Other divisions.....	13	20,797	...	2,455	...	656	46,791
Pacific.....	19	866	...	143	22	50	2,742	14 metro. areas.....	13	27,581	21.2	3,239	...	799	62,111
14 metro. areas, total	161	9,227	21.4	1,060	160	414	20,452	\$500,000--\$999,999							
New York-Northeastern New Jersey.....	88	4,453	...	347	86	136	6,679	United States, total...	36	23,118	19.6	2,570	11	574	46,012
Chicago, Ill.....	9	287	...	23	10	10	417	Middle Atlantic.....	22	13,657	...	1,554	7	333	28,142
Los Angeles, Calif.....	6	83	...	2	7	3	83	East North Central.....	10	6,817	...	592	2	125	9,223
Philadelphia, Pa.....	15	969	...	113	19	56	2,422	Other divisions.....	4	2,644	...	424	2	116	8,647
Detroit, Mich.....	3	165	...	22	4	11	535	14 metro. areas, total.	29	18,513	18.6	1,957	9	435	34,900
Boston, Mass.....	14	1,119	...	159	10	61	2,922	New York-Northeastern New Jersey.....	18	11,222	...	1,328	3	269	23,453
San Francisco-Oakland, Calif.....	8	543	...	109	10	36	2,034	Chicago, Ill.....	5	3,992	...	336	1	77	4,958
St. Louis, Mo.....	4	139	...	22	4	11	413	Other metro. areas.....	6	3,699	...	293	5	89	6,489
Cleveland, Ohio.....	5	509	...	111	4	34	2,141	\$200,000--\$499,999							
Minneapolis-St. Paul, Minn.....	3	262	...	44	4	17	806	United States, total...	134	42,987	16.6	3,746	134	888	69,736
Other metro. areas.....	6	698	...	108	2	39	2,000	New England.....	10	3,141	...	414	3	95	7,122
Costume jewelry, total	435	71,203	20.9	7,856	398	2,402	159,757	Middle Atlantic.....	83	26,672	...	2,110	90	515	39,999
\$1,000,000 and Over								East North Central.....	19	6,162	...	675	16	127	11,549
United States.....	10	18,419	15.8	1,535	4	371	27,910	West North Central.....	3	949	...	151	1	29	2,450
14 metro. areas.....	10	18,419	15.8	1,535	4	371	27,910	South Atlantic.....	4	1,403	...	141	2	38	2,471
\$500,000--\$999,999								West South Central.....	3	1,209	...	78	5	27	2,020
United States, total...	19	13,048	22.8	1,913	7	540	40,874	Mountain.....	3	791	...	67	5	26	1,490
Middle Atlantic.....	12	8,350	...	1,125	4	337	23,024	Pacific.....	9	2,660	...	110	12	31	2,635
Other divisions.....	7	4,698	...	788	3	203	17,850	14 metro. areas, total.	116	37,532	16.3	3,198	114	743	59,335
14 metro. areas.....	14	9,550	21.7	1,317	4	366	26,201	New York-Northeastern New Jersey.....	73	23,799	...	1,976	75	472	37,344
\$200,000--\$499,999								Chicago, Ill.....	15	4,891	...	522	14	100	20,190
United States, total...	60	18,690	21.4	2,228	63	628	44,969	Los Angeles, Calif.....	7	2,115	...	91	9	25	2,197
New England.....	6	1,741	...	176	4	59	2,421	Philadelphia, Pa.....	7	1,905	...	75	10	28	1,565
Middle Atlantic.....	36	11,207	...	1,368	40	371	27,548	Boston, Mass.....	5	1,759	...	197	1	55	3,704
East North Central.....	6	2,090	...	298	4	81	6,672	Other metro. areas.....	9	3,063	...	337	5	63	4,355
West North Central.....	4	1,294	...	137	3	48	2,520								
Pacific.....	8	2,358	...	249	12	69	5,808								

See footnotes at end of table.

Table 2B.—SALES SIZE -SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propriet- ors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propriet- ors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
(Num- ber)	(Thousand dollars)			(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)	(Num- ber)	(Thousand dollars)			(Thousand dollars)	(Num- ber)	(Num- ber)	(Dollars)
OTHER MERCHANT WHOLESALERS--Continued								OTHER MERCHANT WHOLESALERS--Continued							
Miscellaneous jewel- ry--Continued								Petroleum and prod- ucts--Continued							
Under \$200,000								\$200,000--\$499,999--Con.							
United States, total...	1,120	62,881	17.7	4,538	1,166	1,747	90,108	East North Central.....	30	9,591	...	792	17	253	15,618
New England.....	65	3,926	...	316	62	122	6,224	West North Central.....	25	8,587	...	867	9	272	16,026
Middle Atlantic.....	720	38,395	...	2,680	752	1,019	53,219	South Atlantic.....	19	5,306	...	345	9	109	5,960
East North Central.....	120	7,953	...	530	120	214	10,536	East South Central.....	7	1,955	...	135	2	48	2,586
West North Central.....	39	2,551	...	169	49	72	3,428	West South Central.....	26	7,637	...	404	16	152	7,536
South Atlantic.....	31	1,172	...	117	32	52	2,098	Mountain.....	4	1,553	...	141	...	38	2,548
East South Central.....	8	563	...	96	6	30	1,848	Pacific.....	25	7,763	...	512	20	135	10,687
West South Central.....	18	1,137	...	102	22	51	2,113	14 metro. areas, total...	92	30,528	17.2	2,431	40	708	46,284
Mountain.....	11	685	...	38	11	17	845	New York-Northeastern New							
Pacific.....	108	6,519	...	490	112	170	9,797	Jersey.....	27	9,540	...	806	4	209	14,508
14 metro. areas, total...	971	53,833	17.0	3,621	1,012	1,379	71,513	Chicago, Ill.....	8	2,914	...	229	4	70	4,308
New York-Northeastern New								Los Angeles, Calif.....	13	3,847	...	119	16	36	2,472
Jersey.....	621	32,145	...	2,207	643	803	43,505	Philadelphia, Pa.....	8	2,873	...	233	5	77	5,031
Chicago, Ill.....	69	4,258	...	256	72	103	5,002	Boston, Mass.....	12	3,887	...	263	4	94	5,126
Los Angeles, Calif.....	73	4,840	...	257	79	99	5,069	San Francisco-Oakland,							
Philadelphia, Pa.....	50	2,923	...	147	55	107	3,294	Calif.....	4	1,344	...	167	1	44	3,461
Detroit, Mich.....	18	1,202	...	89	21	32	1,806	Pittsburgh, Pa.....	3	896	...	99	4	22	1,047
Boston, Mass.....	40	2,593	...	173	32	62	3,361	Cleveland, Ohio.....	5	1,485	...	124	...	34	2,541
San Francisco-Oakland,								Baltimore, Md.....	4	1,215	...	117	...	26	1,773
Calif.....	34	1,059	...	134	22	36	2,358	Other metro. areas.....	8	2,527	...	314	2	96	6,017
Pittsburgh, Pa.....	10	639	...	19	11	11	421	Under \$200,000							
St. Louis, Mo.....	16	1,089	...	91	14	40	1,703	United States, total...	620	48,326	21.0	4,447	437	1,625	88,207
Washington, D. C.....	4	155	...	13	5	4	258	New England.....	37	2,687	...	237	22	92	4,069
Cleveland, Ohio.....	8	488	...	19	8	8	373	Middle Atlantic.....	169	13,493	...	1,387	97	509	27,144
Baltimore, Md.....	6	194	...	19	8	8	377	East North Central.....	107	8,038	...	912	80	289	18,176
Minneapolis-St. Paul, Minn.	9	661	...	41	13	15	995	West North Central.....	38	3,008	...	318	25	116	7,227
Buffalo, N. Y.....	23	1,987	...	156	29	51	2,991	South Atlantic.....	90	6,729	...	527	65	212	10,464
Petroleum and prod- ucts, t. tal.....	1,012	443,358	11.2	23,505	588	7,271	450,529	East South Central.....	14	1,612	...	99	12	39	1,708
\$5,000,000 and Over								West South Central.....	89	6,321	...	375	85	186	7,794
United States.....	9	122,937	5.1	3,438	...	1,355	65,223	Mountain.....	16	1,289	...	112	11	36	1,926
\$1,000,000--\$4,999,999								Pacific.....	60	5,149	...	480	40	146	9,699
United States, total...	71	137,296	8.4	6,067	10	1,405	114,658	14 metro. areas, total...	223	18,650	22.6	2,090	131	674	41,528
New England.....	6	9,775	...	518	...	108	8,435	New York-Northeastern New							
Middle Atlantic.....	29	56,231	...	2,379	3	582	41,487	Jersey.....	86	6,422	...	756	46	253	14,915
East North Central.....	14	29,088	...	1,005	3	172	19,419	Chicago, Ill.....	26	2,283	...	218	23	68	3,354
West North Central.....	5	7,669	...	431	...	117	7,788	Los Angeles, Calif.....	24	1,733	...	212	16	62	4,034
West South Central.....	5	11,242	...	649	4	187	14,751	Philadelphia, Pa.....	8	939	...	125	4	37	2,053
Pacific.....	9	17,952	...	1,007	...	224	21,407	Detroit, Mich.....	3	274	...	40	...	11	808
Other divisions.....	3	5,339	...	78	...	15	1,371	Boston, Mass.....	12	874	...	39	5	14	692
14 metro. areas, total...	43	89,108	7.7	3,607	4	745	65,011	San Francisco-Oakland,							
New York-Northeastern New								Calif.....	10	923	...	72	10	22	1,573
Jersey.....	23	46,933	...	1,937	2	449	33,292	Pittsburgh, Pa.....	12	1,090	...	84	7	52	1,987
Chicago, Ill.....	6	14,101	...	437	2	22	7,829	Washington, D. C.....	5	519	...	50	3	15	830
Los Angeles, Calif.....	6	12,639	...	831	...	182	16,102	Cleveland, Ohio.....	11	1,118	...	191	5	44	4,001
Other metro. areas.....	8	15,435	...	402	...	92	7,788	Baltimore, Md.....	15	1,293	...	76	11	30	1,502
\$500,000--\$999,999								Buffalo, N. Y.....	7	719	...	114	1	39	2,179
United States, total...	90	63,600	14.5	4,191	33	1,188	80,499	Other metro. areas.....	4	463	...	113	...	27	3,000
New England.....	10	6,939	...	499	1	180	8,889	Flowers (cut), potted plants, total.....	539	128,705	19.0	13,971	420	4,266	245,651
Middle Atlantic.....	20	14,759	...	1,096	13	286	19,455	\$1,000,000 and Over							
East North Central.....	15	10,817	...	694	1	162	13,136	United States, total...	16	25,198	16.6	2,972	...	735	44,647
West North Central.....	14	9,903	...	709	5	229	15,218	Middle Atlantic.....	4	5,396	...	775	...	179	12,073
South Atlantic.....	7	4,688	...	310	1	41	2,642	East North Central.....	7	11,928	...	1,124	...	220	14,491
West South Central.....	6	3,985	...	140	5	149	2,684	Other divisions.....	5	7,874	...	1,073	...	336	18,083
Pacific.....	13	8,920	...	389	4	110	8,687	14 metro. areas.....	13	19,602	17.9	2,578	...	612	37,956
Other divisions.....	5	3,589	...	158	3	31	3,188	\$500,000--\$999,999							
14 metro. areas, total...	44	31,987	15.4	2,235	16	633	43,710	United States, total...	48	32,813	19.2	3,670	12	1,070	63,604
New York-Northeastern New								New England.....	3	2,275	...	229	...	69	3,894
Jersey.....	15	10,533	...	667	9	164	11,747	Middle Atlantic.....	14	9,556	...	1,286	2	396	22,736
Chicago, Ill.....	5	3,345	...	262	...	65	6,240	East North Central.....	12	8,239	...	842	...	212	12,926
Los Angeles, Calif.....	9	6,256	...	309	4	86	7,089	South Atlantic.....	5	3,673	...	306	...	83	4,761
Detroit, Mich.....	3	2,821	...	141	1	34	2,559	East South Central.....	3	1,721	...	105	...	28	2,529
Boston, Mass.....	3	2,642	...	186	1	81	3,177	Pacific.....	8	5,170	...	583	7	167	11,035
Minneapolis-St. Paul, Minn.	3	1,670	...	162	1	39	2,315	Other divisions.....	3	2,179	...	319	3	115	5,723
Other metro. areas.....	6	4,720	...	508	...	164	9,983	14 metro. areas, t. tal.	29	20,381	20.0	2,350	6	679	40,412
\$200,000--\$499,999								New York-Northeastern New							
United States, total...	222	71,199	17.3	5,362	108	1,698	101,942	Jersey.....	8	4,925	...	415	1	99	7,599
New England.....	26	8,657	...	562	10	190	10,202	Los Angeles, Calif.....	3	2,101	...	258	...	63	4,514
Middle Atlantic.....	60	20,150	...	1,604	25	501	30,779	Boston, Mass.....	3	2,275	...	229	...	69	3,894
								Other metro. areas.....	15	11,080	...	1,448	5	448	24,405

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees	Pay roll							Em-ployees	Pay roll
(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)	(Num-ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num-ber)	(Num-ber)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued							
Flowers (cut), potted plants—Continued								Forest products (exc. lumber), total.....							
\$200,000—\$499,999								\$1,000,000 and Over							
United States, total...	141	45,397	19.2	4,804	69	1,281	85,054	United States, total...	29	82,687	11.0	5,068	8	2,064	106,370
New England.....	12	3,544	...	366	2	91	6,487	Middle Atlantic.....	6	34,765	...	617	...	96	10,052
Middle Atlantic.....	38	12,105	...	1,580	13	424	27,130	East North Central.....	6	12,926	...	460	6	114	12,020
East North Central.....	30	10,394	...	1,018	16	297	18,071	West North Central.....	7	20,303	...	3,056	1	1,499	66,975
West North Central.....	12	3,707	...	271	7	102	5,074	Other divisions.....	10	14,693	...	935	1	355	17,323
South Atlantic.....	13	4,584	...	414	8	114	7,362	14 metro. areas.....	16	62,663	11.2	3,812	4	1,594	79,199
East South Central.....	9	2,831	...	240	3	71	3,989	\$500,000—\$999,999							
West South Central.....	10	3,084	...	213	10	72	4,030	United States, total...	13	8,503	26.2	1,332	9	386	23,567
Mountain.....	3	920	...	194	...	63	3,264	Middle Atlantic.....	4	2,664	...	382	3	113	7,499
Pacific.....	14	4,228	...	508	10	147	9,647	East North Central.....	5	2,641	...	645	3	190	11,169
14 metro. areas, total...	72	23,526	21.3	2,927	33	802	52,494	Other divisions.....	4	2,490	...	305	3	83	4,899
New York-Northeastern New Jersey.....	28	9,013	...	1,116	5	270	18,747	14 metro. areas.....	5	3,195	26.6	530	5	134	10,338
Chicago, Ill.....	3	1,094	...	126	...	33	2,234	\$200,000—\$499,999							
Los Angeles, Calif.....	7	2,066	...	243	4	73	4,970	United States, total...	51	16,594	20.2	1,951	38	791	36,860
Philadelphia, Pa.....	4	1,299	...	202	5	73	3,520	Middle Atlantic.....	24	7,480	...	938	16	336	18,211
Detroit, Mich.....	6	2,073	...	285	7	86	5,244	East North Central.....	7	2,232	...	323	3	100	5,294
Boston, Mass.....	7	2,305	...	225	2	49	4,069	South Atlantic.....	4	1,311	...	108	1	49	1,933
St. Louis, Mo.....	3	863	...	69	...	21	1,362	East South Central.....	3	1,142	...	120	3	64	2,481
Cleveland, Ohio.....	4	1,434	...	183	...	42	2,790	West North Central.....	5	1,373	...	181	4	143	3,652
Other metro. areas.....	10	3,379	...	478	10	155	9,558	Pacific.....	5	1,731	...	213	5	55	3,091
Under \$200,000								Other divisions.....	4	1,325	...	68	6	44	2,198
United States, total...	334	25,297	20.9	2,525	339	1,080	52,346	14 metro. areas, total...	34	10,643	22.4	1,352	25	511	26,058
New England.....	37	2,675	...	300	30	133	5,560	New York-Northeastern New Jersey.....	19	5,673	...	778	12	284	15,844
Middle Atlantic.....	86	6,131	...	679	73	285	14,039	Chicago, Ill.....	3	1,140	...	183	...	50	2,904
East North Central.....	29	2,790	...	249	30	78	5,676	Other metro. areas.....	12	3,830	...	391	13	177	7,310
West North Central.....	13	1,220	...	196	6	78	2,818	Under \$200,000							
South Atlantic.....	33	3,318	...	264	21	127	6,313	United States, total...	264	15,489	26.2	2,307	223	1,062	48,583
East South Central.....	10	1,196	...	109	9	48	2,069	New England.....	31	1,541	...	225	26	102	4,152
West South Central.....	22	1,890	...	149	17	65	3,105	Middle Atlantic.....	80	3,927	...	586	70	246	11,613
Mountain.....	3	93	...	6	2	5	195	East North Central.....	54	3,791	...	655	46	251	13,345
Pacific.....	101	5,984	...	573	151	244	11,791	West North Central.....	15	1,052	...	152	10	64	2,530
14 metro. areas, total...	197	12,996	22.1	1,398	218	574	28,541	South Atlantic.....	22	1,552	...	145	18	77	900
New York-Northeastern New Jersey.....	59	3,960	...	469	51	168	8,938	West South Central.....	13	706	...	154	12	58	2,462
Chicago, Ill.....	5	586	...	45	4	13	880	Pacific.....	38	2,104	...	271	35	186	8,525
Los Angeles, Calif.....	26	2,433	...	204	27	69	4,155	Other divisions.....	11	816	...	119	6	78	2,758
Philadelphia, Pa.....	9	573	...	77	6	39	1,867	14 metro. areas, total...	134	7,606	25.9	1,142	121	459	22,358
Detroit, Mich.....	3	319	...	25	2	11	809	New York-Northeastern New Jersey.....	13	2,307	...	329	38	119	6,612
Boston, Mass.....	17	1,133	...	103	10	53	2,035	Chicago, Ill.....	48	2,882	...	213	38	132	3,828
San Francisco-Oakland, Calif.	66	2,802	...	325	116	649	6,549	Los Angeles, Calif.....	7	292	...	47	7	31	1,152
St. Louis, Mo.....	4	354	...	63	...	29	1,243	Philadelphia, Pa.....	7	301	...	49	7	26	945
Baltimore, Md.....	3	271	...	29	...	17	902	Detroit, Mich.....	4	307	...	41	5	18	949
Other metro. areas.....	5	565	...	58	2	19	1,163	Boston, Mass.....	14	839	...	136	10	53	2,435
Bulbs, plants, total...	90	17,770	25.2	2,459	54	858	50,110	San Francisco-Oakland, Calif.	9	441	...	34	11	14	690
\$1,000,000 and Over								Pittsburgh, Pa.....	6	339	...	63	5	30	1,178
United States.....	3	4,119	20.4	565	...	106	10,596	St. Louis, Mo.....	4	315	...	81	1	32	1,603
14 metro. areas.....	3	4,119	20.4	565	...	106	10,596	Cleveland, Ohio.....	7	393	...	34	12	19	940
\$500,000—\$999,999								Baltimore, Md.....	3	285	...	24	3	9	466
United States.....	6	4,063	24.3	491	...	146	9,021	Minneapolis-St. Paul, Minn.	6	534	...	29	5	10	553
14 metro. areas.....	6	4,063	24.3	491	...	146	9,021	Buffalo, N. Y.....	6	371	...	62	7	16	1,007
\$200,000—\$499,999								General merchandise, total.....	98	467,922	10.6	31,939	45	10,121	588,301
United States, total...	19	5,450	24.8	738	3	232	13,513	\$5,000,000 and Over							
Middle Atlantic.....	8	2,288	...	400	3	123	6,742	United States, total...	26	358,934	10.3	24,662	...	7,504	447,949
Pacific.....	7	2,130	...	266	...	82	4,968	Middle Atlantic.....	6	99,532	...	5,032	...	817	70,999
Other divisions.....	4	1,032	...	72	...	27	1,803	East North Central.....	5	70,604	...	5,459	...	1,936	114,874
14 metro. areas.....	13	3,912	28.4	611	3	188	10,590	West North Central.....	8	102,331	...	6,465	...	2,359	127,217
Under \$200,000								Other divisions.....	7	86,467	...	7,706	...	2,392	134,859
United States, total...	62	4,138	31.6	665	51	374	16,980	14 metro. areas, total...	18	295,496	10.0	19,566	...	5,809	355,895
Middle Atlantic.....	19	990	...	156	11	76	4,015	New York-Northeastern New Jersey.....	6	99,532	...	5,032	...	817	70,999
East North Central.....	5	588	...	104	4	48	2,461	Minneapolis-St. Paul, Minn.	4	61,432	...	3,170	...	1,130	65,461
West North Central.....	3	322	...	64	2	67	3,058	Other metro. areas.....	8	134,432	...	11,364	...	3,862	217,435
South Atlantic.....	4	421	...	89	3	67	1,672	\$1,000,000—\$499,999							
West South Central.....	4	464	...	59	...	23	1,446	United States, total...	40	94,539	11.7	6,390	22	2,294	124,008
Pacific.....	20	1,139	...	163	28	75	3,695	Middle Atlantic.....	10	17,958	...	1,417	6	440	30,014
Other divisions.....	5	214	...	30	3	18	633	East North Central.....	4	13,667	...	1,111	...	363	16,701
14 metro. areas, total...	33	1,761	31.7	300	34	125	6,812	West North Central.....	6	19,153	...	1,041	...	539	23,322
New York-Northeastern New Jersey.....	12	649	...	56	8	19	1,116	East South Central.....	3	4,229	...	207	3	71	3,648
East North Central.....	5	368	...	39	4	16	797	West South Central.....	6	11,391	...	539	7	228	10,634
West North Central.....	3	198	...	80	2	44	2,285	Mountain.....	4	9,900	...	461	...	176	8,017
South Atlantic.....	10	289	...	55	19	31	1,424	Pacific.....	7	18,241	...	1,614	4	477	31,472
San Francisco-Oakland, Calif.	10	289	...	55	19	31	1,424								
Other metro areas.....	3	257	...	70	1	15	1,190								

See footnotes at end of table.

Table 2B. —SALES SIZE—SERVICE WHOLESALE, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
OTHER MERCHANT WHOLESALE—Continued								OTHER MERCHANT WHOLESALE—Continued							
General merchandise—Continued								Oils and fats (inedible)—Con.							
\$1,000,000—\$4,999,999—Con.								\$500,000—\$999,999							
14 metro. areas, total...	17	41,975	11.1	3,653	7	1,132	70,557	United States.....	6	3,949	12.6	294	3	53	4,664
New York-Northeastern								\$200,000—\$499,999							
New Jersey.....	10	17,958	...	1,417	6	440	30,014	United States.....	6	1,683	17.9	182	3	47	3,115
Los Angeles, Calif.....	3	10,548	...	1,156	...	339	22,319	Under \$200,000							
Other metro. areas.....	4	13,469	...	1,080	1	353	18,224	United States, total...	31	2,160	22.9	215	16	62	4,126
\$500,000—\$999,999								Middle Atlantic.....	16	918	...	97	8	25	1,860
United States, total...	14	11,165	11.2	704	9	243	13,012	East North Central.....	7	673	...	67	4	21	1,307
Middle Atlantic.....	6	4,762	...	293	4	91	5,434	South Atlantic.....	3	189	...	6	3	4	125
East North Central.....	4	3,364	...	223	4	102	4,378	Other divisions.....	5	370	...	45	1	12	834
Other divisions.....	4	3,039	...	188	1	50	3,200	14 metro. areas.....	23	1,570	21.7	139	11	37	2,677
14 metro. areas.....	6	4,716	9.3	220	5	76	4,179	Textiles and materials, other than dry goods, total.....							
\$200,000—\$499,999								United States.....	598	241,745	11.4	14,768	481	5,353	266,642
United States.....	6	1,865	10.8	96	5	51	1,715	\$5,000,000 and Over							
Under \$200,000								United States.....	7	82,964	4.8	2,164	...	472	32,613
United States, total...	12	1,419	16.6	87	9	29	1,617	\$1,000,000—\$4,999,999							
Middle Atlantic.....	4	470	...	22	5	9	417	United States, total...	35	61,621	9.4	3,183	16	925	53,292
East North Central.....	3	453	...	33	2	10	648	New England.....	5	8,362	...	568	2	170	9,026
Other divisions.....	5	496	...	32	2	10	552	Middle Atlantic.....	15	27,985	...	1,372	...	411	23,982
14 metro. areas.....	8	980	17.2	55	8	19	1,065	East North Central.....	4	8,958	...	581	3	154	9,548
Leather goods, total...								Pacific.....	6	7,071	...	377	4	103	5,946
\$1,000,000 and Over								Other divisions.....	5	9,245	...	285	7	87	4,790
United States.....	4	5,085	19.4	718	...	239	11,766	14 metro. areas.....	27	49,262	9.0	2,529	3	695	42,571
\$500,000—\$999,999								\$500,000—\$999,999							
United States.....	3	2,433	21.7	231	3	59	4,892	United States, total...	41	27,934	17.6	2,720	28	990	50,100
\$200,000—\$499,999								New England.....	4	2,723	...	133	...	46	2,506
United States, total...	15	4,034	18.8	387	12	116	7,456	Middle Atlantic.....	16	11,154	...	1,182	...	380	21,565
Middle Atlantic.....	9	2,246	...	195	10	61	4,014	East North Central.....	8	5,604	...	705	9	223	12,382
East North Central.....	3	811	...	102	...	29	1,913	West North Central.....	5	3,135	...	330	...	165	5,910
Other divisions.....	3	977	...	90	2	26	1,529	Pacific.....	3	2,222	...	87	3	18	2,902
14 metro. areas.....	14	3,205	19.5	311	10	96	6,322	Other divisions.....	5	3,096	...	283	9	158	4,835
Under \$200,000								14 metro. areas.....	20	13,664	16.4	1,384	4	359	26,339
United States, total...	91	5,647	23.5	546	84	257	12,098	\$200,000—\$499,999							
New England.....	5	369	...	34	2	11	635	United States, total...	129	40,489	18.4	3,981	92	1,582	74,402
Middle Atlantic.....	48	2,901	...	236	41	114	5,729	New England.....	13	4,273	...	423	5	134	7,469
East North Central.....	13	779	...	103	13	46	1,945	Middle Atlantic.....	48	15,278	...	1,287	37	431	23,160
West North Central.....	5	332	...	32	7	17	629	East North Central.....	15	5,087	...	483	7	168	9,127
South Atlantic.....	3	220	...	21	2	12	464	West North Central.....	5	1,636	...	179	6	85	3,374
West South Central.....	3	257	...	24	4	18	489	South Atlantic.....	12	3,429	...	431	7	242	10,434
Pacific.....	2	552	...	77	8	26	1,834	West South Central.....	7	2,135	...	322	5	182	5,832
Other divisions.....	5	237	...	19	7	13	373	Pacific.....	25	7,603	...	745	19	299	13,406
14 metro. areas, total...	70	4,503	23.9	445	62	190	10,062	Other divisions.....	4	1,048	...	111	6	41	1,600
New York-Northeastern								14 metro. areas, total...	87	27,858	16.7	2,381	52	795	43,431
New Jersey.....	43	2,629	...	206	36	103	5,065	New York-Northeastern							
Chicago, Ill.....	6	251	...	17	6	7	335	New Jersey.....	34	11,206	...	800	11	215	14,218
Los Angeles, Calif.....	4	66	...	2	4	2	47	Chicago, Ill.....	8	2,507	...	213	3	57	3,997
Philadelphia, Pa.....	3	229	...	25	4	9	567	Los Angeles, Calif.....	11	3,544	...	306	5	119	5,817
Boston, Mass.....	3	262	...	23	1	7	425	San Francisco, Pa.....	8	2,261	...	222	15	87	3,880
San Francisco-Oakland, Calif.....	3	336	...	67	2	21	1,645	Calif.....	6	1,825	...	143	4	51	2,700
St. Louis, Mo.....	3	225	...	22	4	11	423	Other metro. areas.....	20	6,515	...	697	14	266	12,819
Other metro. areas.....	5	505	...	83	5	30	1,555	Under \$200,000							
Oils and fats (inedible), total...								United States, total...	386	28,737	18.9	2,720	345	1,384	56,235
\$1,000,000 and Over								New England.....	38	2,394	...	257	30	127	5,441
United States, total...	21	162,671	5.9	4,703	11	1,008	87,916	Middle Atlantic.....	179	11,832	...	895	171	368	18,407
Middle Atlantic.....	7	24,473	...	465	4	110	9,406	East North Central.....	48	3,810	...	423	31	190	8,182
East North Central.....	7	28,493	...	2,483	4	774	46,801	West North Central.....	22	2,367	...	301	20	187	7,005
Other divisions.....	5	109,705	...	1,755	3	424	31,709	South Atlantic.....	28	2,286	...	241	27	173	5,027
14 metro. areas.....	16	154,792	5.8	4,428	5	1,240	83,195	East South Central.....	6	537	...	76	5	71	1,681
								West South Central.....	14	830	...	104	12	82	2,098
								Mountain.....	9	358	...	24	8	12	404
								Pacific.....	42	4,323	...	399	41	174	7,990

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll
						(Num- ber)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued							
Textiles, etc., other than dry goods—Con.							
Under \$200,000—Con.							
14 metro. areas, total.	251	18,732	17.5	1,599	230	684	32,929
New York-Northeastern							
New Jersey.....	139	9,317	...	687	131	264	14,445
Chicago, Ill.....	25	2,087	...	260	10	95	4,890
Los Angeles, Calif.....	20	2,471	...	226	24	97	4,368
Philadelphia, Pa.....	15	1,015	...	51	13	21	931
Detroit, Mich.....	4	367	...	30	5	13	533
Boston, Mass.....	19	1,102	...	124	17	68	2,889
San Francisco-Oakland, Calif.....	5	498	...	19	4	6	393
Pittsburgh, Pa.....	3	201	...	26	4	19	568
St. Louis, Mo.....	6	703	...	94	3	58	2,333
Cleveland, Ohio.....	3	256	...	22	6	16	472
Baltimore, Md.....	5	164	...	13	4	10	261
Minneapolis-St. Paul, Minn.....	4	231	...	...	6	...	...
Other metro. areas.....	3	320	...	47	3	17	846
Yarns, total.....	210	144,652	6.9	4,946	127	1,028	87,463
\$5,000,000 and Over							
United States, total...	4	32,935	4.1	695	7	95	11,739
Middle Atlantic.....	4	32,935	...	695	7	95	11,739
14 metro. areas.....	4	32,935	4.1	695	7	95	11,739
\$1,000,000—\$4,999,999							
United States, total...	28	64,888	5.4	1,815	11	282	30,755
Middle Atlantic.....	23	53,851	...	1,475	10	224	26,268
Other divisions.....	5	11,037	...	340	1	58	4,487
14 metro. areas.....	24	55,976	6.0	1,713	9	268	29,096
\$500,000—\$999,999							
United States, total...	30	20,960	9.9	1,095	17	246	19,267
Middle Atlantic.....	24	17,121	...	982	12	214	17,003
East North Central.....	3	1,930	...	92	...	23	1,866
Other divisions.....	3	1,909	...	21	5	9	398
14 metro. areas.....	24	17,121	10.4	982	12	214	17,003
\$200,000—\$499,999							
United States, total...	50	16,952	10.9	832	27	192	14,336
New England.....	7	2,058	...	170	4	38	2,906
Middle Atlantic.....	40	13,762	...	579	23	129	9,289
Other divisions.....	3	1,132	...	83	...	26	2,141
14 metro. areas, total.	44	15,039	9.8	667	24	148	10,930
New York-Northeastern							
New Jersey.....	37	12,543	...	540	20	116	8,913
Philadelphia, Pa.....	3	1,219	...	39	3	12	376
Other metro. areas.....	4	1,277	...	88	1	20	1,641
Under \$200,000							
United States, total...	98	8,917	13.9	509	65	213	11,366
New England.....	11	1,292	...	68	8	18	1,433
Middle Atlantic.....	75	6,602	...	391	50	161	8,504
South Atlantic.....	5	316	...	20	1	14	385
Pacific.....	3	334	...	13	1	12	450
Other divisions.....	4	373	...	17	5	8	594
14 metro. areas, total.	83	7,490	13.7	437	56	185	9,825
New York-Northeastern							
New Jersey.....	68	6,109	...	372	44	148	8,050
Philadelphia, Pa.....	6	479	...	19	5	13	454
Boston, Mass.....	3	305	...	16	1	4	277
Other metro. areas.....	6	597	...	30	6	20	1,044
Kinds of business, n.e.c., total.....	1,836	730,497	9.7	33,646	1,486	10,266	650,765
\$5,000,000 and Over							
United States.....	18	404,006	2.7	4,481	2	738	71,509
14 metro. areas.....	18	404,006	2.7	4,481	2	738	71,509

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

Kind of business, sales-size group, geographic division, and metropolitan area	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll
						(Num- ber)	(Dollars)
OTHER MERCHANT WHOLESALERS—Continued							
Kinds of business, n.e.c.—Continued							
\$1,000,000—\$4,999,999							
United States, total...	50	87,405	13.6	6,615	11	1,874	125,086
New England.....	9	15,211	...	1,116	3	341	19,103
Middle Atlantic.....	21	37,689	...	2,381	5	606	43,301
East North Central.....	4	7,976	...	582	...	173	11,571
West South Central.....	3	6,620	...	980	...	309	18,991
Pacific.....	7	11,699	...	936	3	208	19,687
Other divisions.....	6	8,210	...	620	...	187	12,433
14 metro. areas.....	37	62,514	14.5	4,708	11	1,339	90,310
\$500,000—\$999,999							
United States, total...	97	67,907	18.2	6,003	58	1,665	127,558
New England.....	3	2,268	...	166	1	32	2,448
Middle Atlantic.....	42	29,459	...	2,777	21	705	49,415
East North Central.....	14	10,451	...	905	17	248	17,897
South Atlantic.....	7	4,472	...	370	4	95	7,373
East South Central.....	4	3,093	...	147	2	57	3,063
Pacific.....	16	11,385	...	913	9	250	19,754
Other divisions.....	11	6,779	...	725	4	278	27,608
14 metro. areas, total.	62	44,011	19.1	4,072	31	1,009	73,746
New York-Northeastern							
New Jersey.....	32	22,996	...	2,316	11	548	40,081
Chicago, Ill.....	7	5,233	...	498	1	115	9,588
Los Angeles, Calif.....	8	5,675	...	394	3	95	6,888
Philadelphia, Pa.....	6	3,864	...	268	9	85	5,592
San Francisco-Oakland, Calif.....	3	2,164	...	178	...	49	4,424
Other metro. areas.....	6	4,079	...	418	7	117	7,173
\$200,000—\$499,999							
United States, total...	273	84,824	19.1	7,921	226	2,321	145,427
New England.....	12	3,466	...	353	4	84	5,928
Middle Atlantic.....	103	31,935	...	2,899	85	794	51,336
East North Central.....	65	21,857	...	2,076	47	648	41,000
West North Central.....	16	4,810	...	658	18	199	11,347
South Atlantic.....	19	5,849	...	411	16	122	6,884
East South Central.....	12	3,796	...	269	13	109	5,486
West South Central.....	17	5,120	...	348	17	125	5,969
Mountain.....	6	1,669	...	138	4	43	2,716
Pacific.....	23	6,322	...	769	22	206	14,761
14 metro. areas, total.	163	51,136	19.6	4,880	139	1,343	90,202
New York-Northeastern							
New Jersey.....	77	23,547	...	2,077	55	538	36,896
Chicago, Ill.....	28	9,951	...	1,043	20	280	20,843
Los Angeles, Calif.....	12	3,156	...	446	9	127	8,945
Philadelphia, Pa.....	14	4,366	...	394	22	127	6,761
Detroit, Mich.....	4	1,481	...	205	3	68	3,925
Boston, Mass.....	5	1,506	...	152	2	25	2,893
San Francisco-Oakland, Calif.....	7	1,995	...	187	12	48	3,346
Pittsburgh, Pa.....	4	1,393	...	83	4	41	1,864
Cleveland, Ohio.....	4	1,432	...	109	5	30	1,822
Minneapolis-St. Paul, Minn.....	5	1,339	...	85	7	33	1,635
Other metro. areas.....	3	970	...	103	...	26	1,272
Under \$200,000							
United States, total...	1,398	86,355	22.4	8,626	1,189	3,668	181,185
New England.....	63	3,865	...	360	44	175	7,923
Middle Atlantic.....	568	32,901	...	3,132	445	1,259	63,820
East North Central.....	235	14,845	...	1,606	206	624	34,590
West North Central.....	83	4,815	...	652	65	231	10,853
South Atlantic.....	88	5,177	...	626	70	310	12,984
East South Central.....	46	3,793	...	257	51	134	5,774
West South Central.....	87	6,567	...	621	78	324	12,999
Mountain.....	27	1,831	...	194	22	81	3,769
Pacific.....	204	12,561	...	1,297	208	590	28,373
14 metro. areas, total.	905	54,362	23.4	5,598	750	2,252	118,194
New York-Northeastern							
New Jersey.....	467	26,983	...	2,610	343	1,036	53,998
Chicago, Ill.....	78	5,248	...	494	75	208	11,268
Los Angeles, Calif.....	102	6,055	...	612	107	270	14,352
Philadelphia, Pa.....	32	1,748	...	120	41	56	2,416
Detroit, Mich.....	34	1,913	...	202	30	85	4,325
Boston, Mass.....	26	1,297	...	104	16	51	2,049
San Francisco-Oakland, Calif.....	51	3,261	...	410	3	152	9,000
Pittsburgh, Pa.....	12	950	...	139	10	50	2,767
St. Louis, Mo.....	24	1,668	...	216	14	83	4,196
Washington, D. C.....	9	557	...	92	7	32	1,850
Cleveland, Ohio.....	25	1,953	...	300	19	83	6,086
Baltimore, Md.....	21	1,300	...	187	20	86	3,538
Minneapolis-St. Paul, Minn.....	15	893	...	42	7	29	783
Buffalo, N. Y.....	9	536	...	70	8	31	1,526

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occupancy	Other expenses		
GROCERIES, CONFECTIONERY, MEATS														
Groceries (general line), not sponsoring cooperative or voluntary groups, total.....	2,876	3,395,228	8.7	2,376	3,033,177	8.9	2.3	2.4	1.8	1.2	0.9	0.3	1,371	
\$5,000,000 and over.....	63	542,060	12.1	60	527,544	11.9	2.8	3.6	2.1	1.8	1.2	0.4	7	
\$1,000,000--\$4,999,999.....	1,036	1,867,480	8.1	954	1,725,792	8.2	2.2	2.1	1.6	1.2	0.8	0.3	436	
Corporate.....	785	1,465,386	8.6	730	1,360,367	8.7	2.5	2.2	1.7	1.2	0.8	0.3	...	
Noncorporate.....	251	402,094	6.4	224	365,425	6.4	1.4	1.6	0.9	0.6	0.3	436	...	
\$500,000--\$999,999.....	1,001	722,784	8.0	808	584,181	8.0	2.1	1.8	1.8	1.0	0.9	0.4	508	
Corporate.....	612	447,271	8.7	516	378,052	8.7	2.5	2.0	1.8	1.1	0.9	0.4	...	
Noncorporate.....	390	275,513	6.7	292	206,129	6.8	1.4	1.6	1.8	0.8	0.9	0.3	508	
\$200,000--\$499,999.....	755	262,904	8.4	554	195,660	8.5	2.2	2.0	1.8	0.9	1.2	0.4	420	
Corporate.....	334	121,456	9.6	265	98,183	9.4	3.0	2.1	1.8	1.0	1.1	0.4	...	
Noncorporate.....	421	141,448	7.3	289	97,477	7.6	1.6	2.0	1.8	0.7	1.2	0.3	420	
Groceries (general line), voluntary group wholesalers	630	1,633,397	8.3	378	867,858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	111	
Confectionery, total.....	530	254,490	11.6	386	205,683	11.6	3.6	4.3	1.7	0.7	1.0	0.3	343	
\$1,000,000 and over.....	28	65,602	10.5	25	62,247	10.2	3.4	4.0	1.2	0.8	0.6	0.2	18	
Corporate.....	18	49,851	11.4	17	(x)	11.5	3.9	4.7	1.3	0.8	0.6	0.2	...	
Noncorporate.....	10	15,751	7.9	8	(x)	5.6	1.6	1.7	0.8	0.7	0.6	0.2	18	
\$500,000--\$999,999.....	98	66,974	11.3	85	58,226	11.4	3.9	3.6	1.7	0.8	1.1	0.3	69	
Corporate.....	42	28,995	14.7	40	(x)	14.5	6.0	3.9	1.9	1.1	1.2	0.4	...	
Noncorporate.....	56	37,979	8.8	45	(x)	8.7	2.1	3.3	1.6	0.6	0.9	0.2	69	
\$200,000--\$499,999.....	404	121,914	12.2	276	85,210	12.8	3.4	4.9	2.0	0.6	1.4	0.5	256	
Fish, sea foods (fresh), total.....	519	331,349	15.0	393	274,734	15.3	3.9	2.6	3.5	2.1	2.6	0.6	268	
\$1,000,000 and over.....	82	145,558	14.2	75	(x)	14.6	3.4	2.5	3.1	2.2	2.7	0.7	30	
Corporate.....	65	116,953	15.2	60	108,602	15.4	3.4	2.6	3.1	2.4	3.1	0.8	...	
Noncorporate.....	17	28,605	10.0	15	(x)	10.8	2.7	2.1	3.0	1.6	1.1	0.3	30	
\$500,000--\$999,999.....	131	89,375	14.6	104	71,628	15.4	4.7	2.4	3.5	2.2	2.1	0.5	62	
Corporate.....	78	52,704	16.6	65	44,234	17.6	5.8	2.5	3.6	2.7	2.3	0.7	...	
Noncorporate.....	53	36,671	11.6	39	27,394	11.8	2.8	2.2	3.6	1.4	1.6	0.2	62	
\$200,000--\$499,999.....	306	96,416	16.9	214	(x)	16.5	4.2	2.9	4.0	1.9	2.9	0.6	176	
Corporate.....	122	39,493	19.2	94	(x)	18.7	6.1	3.1	3.6	2.3	3.1	0.5	...	
Noncorporate.....	184	56,923	15.2	120	38,646	14.8	2.9	2.7	4.5	1.5	2.6	0.6	176	
Meats, meat products, total.....	2,068	1,830,939	7.3	1,476	1,534,927	7.2	2.1	1.6	1.3	0.7	1.2	0.3	1,316	
\$5,000,000 and over.....	36	257,810	4.8	34	(x)	4.7	1.5	0.8	0.9	0.4	0.7	0.4	9	
Corporate.....	31	224,738	4.8	29	(x)	4.7	1.5	0.8	1.0	0.4	0.6	0.4	...	
Noncorporate.....	5	33,072	4.9	5	33,072	4.9	1.6	1.0	0.6	0.1	0.8	0.8	9	
\$1,000,000--\$4,999,999.....	459	848,518	7.2	426	801,590	7.2	2.0	1.6	1.3	0.8	1.2	0.3	304	
Corporate.....	263	512,629	8.2	243	484,644	8.2	2.6	1.7	1.4	0.9	1.3	0.3	...	
Noncorporate.....	196	335,889	5.7	183	316,946	5.7	1.3	1.4	1.2	0.6	1.0	0.2	304	
\$500,000--\$999,999.....	548	393,608	8.1	393	282,136	8.2	2.3	1.8	1.6	0.6	1.5	0.4	351	
Corporate.....	232	173,534	9.9	173	128,790	9.9	3.1	2.0	1.8	0.8	1.7	0.5	...	
Noncorporate.....	316	220,074	6.6	220	153,346	6.8	1.6	1.7	1.3	0.6	1.3	0.3	351	
\$200,000--\$499,999.....	1,025	331,003	8.4	623	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	652	
Canned foods, total.....	392	301,105	9.5	287	247,209	9.6	3.1	2.5	1.8	0.7	1.1	0.4	230	
\$1,000,000 and over.....	64	155,179	8.0	58	144,299	8.1	2.6	2.2	1.3	0.6	1.0	0.4	26	
Corporate.....	49	134,785	8.3	44	(x)	8.4	2.7	2.3	1.3	0.6	1.0	0.5	...	
Noncorporate.....	15	20,394	5.8	14	(x)	5.9	1.9	1.2	1.7	0.4	0.5	0.2	26	
\$500,000--\$999,999.....	108	73,719	10.7	77	52,246	11.1	3.5	2.8	2.2	1.0	1.2	0.4	71	
Corporate.....	56	38,794	12.6	42	28,515	13.1	4.7	3.4	2.1	1.2	1.2	0.5	...	
Noncorporate.....	52	34,925	8.6	35	23,731	8.6	2.0	2.0	2.3	0.8	1.2	0.3	71	
\$200,000--\$499,999.....	220	72,207	11.7	152	50,664	12.4	3.9	3.1	2.4	0.9	1.6	0.5	133	
Corporate.....	87	30,028	13.6	63	21,778	14.2	5.5	3.1	2.6	0.9	1.6	0.5	...	
Noncorporate.....	133	42,179	10.3	89	28,886	11.0	2.5	3.2	2.3	0.9	1.6	0.5	133	
Coffee, tea, spices, total.....	198	553,919	6.9	175	540,966	6.8	1.9	2.4	1.2	0.6	0.4	0.3	71	
\$5,000,000 and over.....	26	368,247	3.8	26	368,247	3.8	1.1	1.0	1.0	0.3	0.2	0.2	19	
Corporate.....	20	300,527	4.3	20	300,527	4.3	1.2	1.1	1.2	0.3	0.2	0.3	...	
Noncorporate.....	6	67,720	1.5	6	67,720	1.5	1.0	0.3	0.1	(z)	(z)	0.1	19	
\$1,000,000--\$4,999,999.....	56	133,463	11.2	54	(x)	11.6	3.1	4.9	1.4	1.1	0.8	0.3	15	
\$500,000--\$999,999.....	38	28,649	16.6	33	24,839	16.2	4.3	5.5	2.5	1.9	1.5	0.5	10	
Corporate.....	30	22,895	18.0	27	(x)	17.0	4.6	6.1	2.2	2.1	1.6	0.4	...	
Noncorporate.....	8	5,754	11.1	6	(x)	12.7	3.2	2.7	3.8	1.0	1.1	0.9	10	
\$200,000--\$499,999.....	78	23,560	19.4	62	(x)	21.0	6.2	7.3	2.7	2.3	1.9	0.6	27	
Dried fruits, nuts.....	52	54,944	7.7	37	43,983	9.4	2.8	2.1	0.9	2.2	1.0	0.4	32	
Flour, total.....	131	101,244	8.0	105	90,064	7.7	2.3	2.2	1.6	0.6	0.6	0.4	76	
\$1,000,000 and over.....	33	57,331	7.6	31	(x)	6.8	2.3	2.3	1.2	0.4	0.4	0.2	17	
Corporate.....	21	34,124	9.6	20	(x)	8.4	2.9	3.0	1.3	0.5	0.4	0.3	...	
Noncorporate.....	12	23,207	4.5	11	(x)	4.3	1.4	1.0	1.1	0.4	0.3	0.1	17	
\$500,000--\$999,999.....	37	26,226	8.4	31	21,852	8.8	2.0	2.0	2.1	0.8	0.9	1.0	25	
Corporate.....	16	12,009	11.4	14	(x)	12.1	2.9	2.8	2.1	1.3	1.2	1.8	...	
Noncorporate.....	21	14,217	5.8	17	(x)	5.8	1.3	1.4	2.0	0.4	0.5	0.2	25	
\$200,000--\$499,999.....	61	16,687	8.9	43	(x)	9.5	3.0	2.2	2.1	0.8	0.9	0.5	34	

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

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Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES

SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses		
GROCERIES, CONFECTIONERY, MEATS--Continued														
Frosted, frozen foods, total.....	247	218,494	13.9	208	196,188	13.9	3.6	3.6	2.9	1.8	1.3	0.7	84	
\$5,000,000 and over.....	6	36,321	10.4	6	36,321	10.4	2.8	3.2	1.8	0.8	0.8	1.0	...	
\$1,000,000--\$4,999,999.....	53	97,369	13.9	49	90,603	13.9	3.9	3.3	2.9	2.0	1.2	3.6	13	
Corporate.....	47	86,644	14.2	43	79,878	14.2	3.9	3.5	2.9	2.0	1.3	0.6	...	
Noncorporate.....	6	10,725	11.6	6	10,725	11.6	2.7	2.3	2.9	2.3	0.7	0.7	13	
\$500,000--\$999,999.....	65	45,336	14.0	53	37,186	14.3	3.9	3.7	3.0	1.9	1.2	0.6	17	
Corporate.....	49	33,804	15.0	40	27,752	15.4	4.3	3.9	3.3	2.0	1.3	0.6	...	
Noncorporate.....	16	11,532	11.1	13	9,434	11.2	2.5	3.3	2.1	1.6	1.2	0.5	17	
\$200,000--\$499,999.....	123	39,468	17.1	100	32,078	17.6	3.8	4.5	3.9	2.1	2.4	0.9	54	
Corporate.....	70	21,743	18.9	59	18,203	19.7	5.0	4.3	4.2	2.5	2.8	0.9	...	
Noncorporate.....	53	17,725	14.8	41	13,875	14.9	2.4	4.6	3.4	1.5	2.0	1.0	54	
Miscellaneous grocery specialties, total.....	1,010	960,493	9.0	773	830,666	8.6	2.3	2.7	1.7	0.7	0.8	0.4	509	
\$5,000,000 and over.....	18	276,510	3.2	18	276,510	3.2	1.1	0.7	0.9	0.2	0.1	0.2	10	
\$1,000,000--\$4,999,999.....	180	318,174	10.1	161	281,082	9.9	2.5	3.5	1.9	0.9	0.7	0.4	59	
Corporate.....	135	239,736	10.5	118	(x)	10.4	2.7	3.7	2.0	0.9	0.7	0.4	...	
Noncorporate.....	45	78,438	8.5	43	(x)	8.5	2.2	2.4	1.7	0.9	0.8	0.5	59	
\$500,000--\$999,999.....	276	192,838	11.6	214	149,582	12.2	3.3	3.9	2.3	0.9	1.3	0.5	150	
Corporate.....	159	113,768	13.7	120	85,463	14.2	4.0	4.8	2.5	1.0	1.4	0.5	...	
Noncorporate.....	117	79,070	8.8	94	64,119	9.4	2.3	2.7	2.1	0.7	1.1	0.5	150	
\$200,000--\$499,999.....	536	172,971	13.5	380	123,492	13.8	3.5	4.7	2.5	1.0	1.6	0.5	290	
Corporate.....	236	78,132	16.1	168	55,145	16.3	5.0	5.5	2.4	1.2	1.7	0.5	...	
Noncorporate.....	300	94,839	11.4	212	68,347	11.7	2.4	3.9	2.6	0.9	1.4	0.5	290	
FARM PRODUCTS (EDIBLE)														
Dairy, poultry products, total.....	3,322	3,915,092	12.8	2,270	3,244,187	12.6	2.4	2.5	3.9	1.2	2.2	0.4	1,557	
\$5,000,000 and over.....	129	1,155,540	10.5	120	1,091,798	10.2	2.0	1.9	3.5	1.0	1.5	0.3	44	
\$1,000,000--\$4,999,999.....	830	1,689,096	13.7	727	1,480,743	13.5	2.5	2.7	4.2	1.3	2.3	0.5	315	
Corporate.....	610	1,305,602	15.1	532	1,141,819	15.0	2.8	3.0	4.7	1.4	2.5	0.6	...	
Noncorporate.....	220	383,494	8.8	195	338,924	8.5	1.6	1.7	2.4	1.0	1.6	0.2	315	
\$500,000--\$999,999.....	829	582,652	14.3	551	387,185	(v)	(v)	(v)	(v)	(v)	(v)	(v)	425	
\$200,000--\$499,999.....	1,534	487,804	13.7	872	284,461	(v)	(v)	(v)	(v)	(v)	(v)	(v)	773	
Fruits, vegetables (fresh), total.....	3,334	2,868,240	9.6	2,412	2,385,495	9.6	2.3	2.1	2.6	1.2	1.1	0.3	2,455	
\$5,000,000 and over.....	44	370,939	5.9	42	(x)	5.8	1.4	2.0	0.6	1.1	0.5	0.2	19	
Corporate.....	37	328,905	6.3	36	(x)	6.2	1.4	2.3	0.6	1.2	0.5	0.2	...	
Noncorporate.....	7	42,034	2.8	6	(x)	2.7	0.9	0.9	0.3	0.1	0.3	0.2	19	
\$1,000,000--\$4,999,999.....	709	1,336,916	9.5	633	1,212,824	9.5	2.4	2.0	2.6	1.3	0.9	0.3	561	
Corporate.....	405	798,638	10.0	364	733,470	10.0	2.8	2.2	2.4	1.4	0.9	0.3	...	
Noncorporate.....	304	538,278	8.6	269	479,354	8.7	1.8	1.8	2.7	1.2	0.9	0.3	561	
\$500,000--\$999,999.....	890	619,748	10.8	673	469,240	11.1	2.5	2.2	3.3	1.3	1.4	0.4	706	
Corporate.....	336	243,728	12.6	271	197,025	12.8	3.5	2.5	3.3	1.6	1.5	0.4	...	
Noncorporate.....	554	376,020	9.7	402	272,215	9.9	1.9	2.0	3.3	1.1	1.3	0.3	706	
\$200,000--\$499,999.....	1,691	540,637	11.2	1,064	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1,169	
BEER, WINES, DISTILLED SPIRITS														
Beer, ale, total.....	2,308	1,232,453	13.9	1,821	1,018,062	13.8	3.1	3.5	4.4	0.9	1.5	0.4	1,398	
\$1,000,000 and over.....	234	394,920	12.6	214	362,790	12.9	3.0	3.4	4.3	1.0	1.0	0.2	123	
Corporate.....	148	258,046	12.7	133	233,161	14.0	3.5	3.9	4.2	1.1	1.0	0.3	...	
Noncorporate.....	86	136,874	10.9	81	129,629	10.8	2.2	2.6	4.1	0.9	0.9	0.1	123	
\$500,000--\$999,999.....	535	363,972	14.2	424	285,668	14.0	3.2	3.6	4.5	0.8	1.5	0.4	310	
Corporate.....	256	175,492	16.0	211	142,373	15.7	4.3	3.9	4.5	1.0	1.5	0.5	...	
Noncorporate.....	279	188,480	12.6	213	143,295	12.3	2.1	3.4	4.2	0.7	1.5	0.4	310	
\$200,000--\$499,999.....	1,539	473,561	14.6	1,183	369,604	14.7	3.0	3.6	4.8	0.8	2.0	0.5	965	
Corporate.....	444	142,797	16.8	349	114,256	16.5	4.6	4.0	4.6	0.9	1.9	0.5	...	
Noncorporate.....	1,095	330,764	13.7	834	255,348	13.9	2.4	3.4	4.8	0.7	2.1	0.5	965	
Wines, distilled spirits, total.....	1,135	2,363,556	9.2	997	2,249,109	9.1	2.7	3.7	1.0	0.6	0.7	0.4	315	
\$5,000,000 and over.....	98	900,233	8.0	98	900,233	8.0	2.3	3.6	0.8	0.5	0.5	0.3	8	
Corporate.....	93	865,732	8.1	93	865,732	8.1	2.3	3.7	0.8	0.5	0.5	0.3	...	
Noncorporate.....	5	34,501	4.3	5	34,501	4.3	1.0	1.8	0.8	0.5	0.2	(2)	8	
\$1,000,000--\$4,999,999.....	551	1,198,717	9.2	521	1,138,057	9.3	2.8	3.7	1.1	0.6	0.7	0.4	148	
Corporate.....	454	1,011,493	9.7	440	980,531	9.7	3.0	3.8	1.2	0.6	0.7	0.4	...	
Noncorporate.....	97	187,224	6.8	81	157,526	6.9	1.6	2.7	0.8	0.6	0.8	0.4	148	
\$500,000--\$999,999.....	256	187,467	11.9	210	154,500	12.1	3.6	4.2	1.6	0.9	1.2	0.6	71	
Corporate.....	184	136,671	12.5	159	118,360	12.5	3.9	4.4	1.5	0.9	1.2	0.6	...	
Noncorporate.....	72	50,796	10.4	51	36,140	10.8	2.4	4.0	1.8	0.8	1.3	0.5	71	
\$200,000--\$499,999.....	230	77,139	15.0	168	56,319	15.6	4.8	4.8	2.3	1.1	1.9	0.7	88	
Corporate.....	128	43,614	15.8	98	33,684	16.6	5.6	5.0	2.1	1.3	2.0	0.6	...	
Noncorporate.....	102	33,525	13.9	70	22,635	14.2	3.8	4.5	2.2	0.7	1.8	0.8	88	

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
DRUGS, CHEMICALS, ALLIED PRODUCTS													
Drugs (general line), total.....	302	848,769	11.9	278	807,037	11.9	4.3	2.9	1.0	2.5	0.8	0.4	30
\$1,000,000 and over.....	42	312,072	12.0	40	(x)	11.9	4.3	2.7	1.0	2.8	0.6	0.5	...
Corporate.....	42	312,072	12.0	40	(x)	11.9	4.3	2.7	1.0	2.8	0.6	0.5	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000--\$4,999,999.....	211	504,327	11.8	202	482,379	11.9	4.5	2.9	1.0	2.4	0.8	0.3	25
Corporate.....	201	484,474	11.8	192	462,526	11.9	4.5	3.0	0.9	2.4	0.8	0.3	...
Noncorporate.....	10	19,853	10.8	10	19,853	10.8	2.9	2.7	1.6	2.5	1.0	0.1	25
\$500,000--\$999,999.....	37	28,257	12.1	29	21,649	12.9	5.0	2.8	1.6	1.7	1.4	0.4	3
Corporate.....	12	4,113	11.5	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
Proprietary medicines, toiletries, total.....	194	149,501	30.4	147	143,372	32.0	6.9	18.5	2.7	0.8	1.6	1.5	56
\$5,000,000 and over.....	4	36,119	34.9	4	36,119	34.9	4.0	27.4	2.2	0.1	0.8	0.4	...
\$1,000,000--\$4,999,999.....	32	66,361	34.5	28	56,697	36.1	8.1	19.0	3.3	1.0	1.9	2.8	6
Corporate.....	29	61,614	36.1	25	51,948	38.1	8.6	19.9	3.6	1.0	1.9	3.1	...
Noncorporate.....	3	4,749	14.3	3	4,749	14.3	2.6	7.3	0.9	0.7	2.6	0.2	6
\$500,000--\$999,999.....	46	31,617	23.9	38	26,368	26.4	7.8	13.4	2.1	0.8	1.7	0.6	13
\$200,000--\$499,999.....	112	35,404	24.0	77	24,188	(v)	(v)	(v)	(v)	(v)	(v)	(v)	37
Retailer-cooperatives--specialty lines.....	13	6,782	9.2	9	3,949	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Drug sundries, total.....	249	221,958	18.0	201	202,051	18.2	4.7	8.0	3.4	0.6	0.9	0.6	144
\$1,000,000 and over.....	26	133,143	17.7	24	(x)	17.8	3.5	8.8	3.9	0.4	0.5	0.7	...
Corporate.....	21	119,636	17.8	19	(x)	17.9	3.5	8.6	4.2	0.4	0.4	0.8	...
Noncorporate.....	5	13,507	16.9	5	13,507	16.9	3.1	11.3	1.2	0.1	0.8	0.4	...
\$500,000--\$999,999.....	51	35,361	20.7	42	(x)	22.1	7.9	8.2	2.8	1.2	1.4	0.6	19
Corporate.....	35	23,854	24.6	28	(x)	27.1	9.7	10.7	3.0	1.5	1.6	0.6	...
Noncorporate.....	16	11,506	12.6	14	(x)	12.8	4.6	3.5	2.4	0.8	1.0	0.5	19
\$200,000--\$499,999.....	172	53,454	17.0	135	42,293	16.8	6.3	5.2	2.3	0.8	1.7	0.5	117
Corporate.....	88	27,937	21.7	71	22,486	21.0	8.7	6.2	2.8	0.9	1.8	0.6	...
Noncorporate.....	84	25,517	11.7	64	19,807	11.9	3.6	4.0	1.8	0.6	1.5	0.4	117
Industrial chemicals, total.....	404	499,051	13.7	340	459,971	13.8	5.4	4.6	1.4	1.0	1.1	0.3	78
\$5,000,000 and over.....	17	154,748	9.3	17	154,748	9.3	4.6	2.4	1.1	0.6	0.5	0.1	3
\$1,000,000--\$4,999,999.....	106	213,968	14.3	100	199,640	14.7	5.2	5.2	1.4	1.1	1.4	0.4	17
Corporate.....	99	200,556	14.4	93	186,228	14.9	5.3	5.2	1.4	1.2	1.4	0.4	...
Noncorporate.....	7	13,412	12.5	7	13,412	12.5	2.8	6.6	1.4	0.4	0.8	0.5	17
\$500,000--\$999,999.....	107	74,833	18.5	91	62,902	18.6	6.5	7.3	1.9	1.2	1.2	0.5	8
\$200,000--\$499,999.....	174	55,502	17.4	132	42,681	18.3	6.8	5.8	2.2	1.3	1.7	0.5	50
Corporate.....	124	41,200	18.7	93	31,292	19.5	7.5	6.0	2.2	1.5	1.8	0.5	...
Noncorporate.....	50	14,302	13.9	39	11,389	15.0	4.8	5.3	2.2	0.7	1.5	0.5	50
Paints, varnishes, total.....	315	150,240	22.3	262	126,535	22.1	8.3	7.2	1.9	1.6	2.2	0.9	67
\$1,000,000 and over.....	25	39,979	20.0	21	32,346	18.4	6.6	7.3	1.1	1.6	1.3	0.5	...
Corporate.....	25	39,979	20.0	21	32,346	18.4	6.6	7.3	1.1	1.6	1.3	0.5	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000--\$999,999.....	64	44,731	22.9	55	37,154	23.1	8.7	7.3	2.1	2.1	2.0	0.9	7
\$200,000--\$499,999.....	226	67,530	23.2	186	57,035	23.5	8.9	7.0	2.3	1.3	2.9	1.1	60
Corporate.....	171	52,255	25.0	143	44,907	25.0	10.0	7.2	2.2	1.5	3.0	1.1	...
Noncorporate.....	55	15,275	17.4	43	12,128	18.0	5.1	5.9	2.6	0.7	2.6	1.1	60
TOBACCO													
Tobacco and products (exc. leaf), total.....	2,228	2,420,672	5.1	1,692	2,053,939	5.2	1.5	1.8	0.8	0.4	0.5	0.2	1,388
\$5,000,000 and over.....	50	378,630	5.2	46	353,700	5.3	1.5	1.9	0.8	0.6	0.3	0.2	7
Corporate.....	43	329,893	5.5	40	(x)	5.5	1.6	1.9	0.8	0.6	0.4	0.2	...
Noncorporate.....	7	48,737	3.3	6	(x)	3.7	0.6	2.0	0.5	0.3	0.2	0.1	7
\$1,000,000--\$4,999,999.....	581	1,285,178	4.9	617	1,161,754	5.0	1.4	1.7	0.8	0.4	0.5	0.2	454
Corporate.....	280	757,618	5.7	355	701,898	5.7	1.8	1.8	0.9	0.4	0.6	0.2	...
Noncorporate.....	301	527,560	3.8	262	459,856	3.9	0.9	1.5	0.7	0.3	0.4	0.1	454
\$500,000--\$999,999.....	688	487,449	5.4	508	361,772	5.4	1.5	1.9	0.8	0.4	0.6	0.2	404
\$200,000--\$499,999.....	809	269,415	5.5	521	176,713	(v)	(v)	(v)	(v)	(v)	(v)	(v)	523
DRY GOODS, APPAREL													
Clothing, furnishings (general line), total....	202	144,649	12.9	170	121,114	13.2	5.0	4.5	1.4	0.4	1.5	0.4	152
\$1,000,000 and over.....	35	74,602	12.4	30	60,084	12.7	4.3	4.9	1.6	0.3	1.2	0.4	29
Corporate.....	25	61,064	12.1	20	45,551	12.3	4.7	5.1	0.9	0.2	0.9	0.5	...
Noncorporate.....	10	14,533	13.7	10	14,533	13.7	3.0	4.0	3.8	0.6	2.1	0.2	29
\$500,000--\$999,999.....	51	35,397	13.4	49	32,767	13.2	5.2	4.2	1.1	0.6	1.7	0.4	33
Corporate.....	33	22,284	13.6	32	(x)	13.4	5.6	4.0	1.1	0.6	1.7	0.4	...
Noncorporate.....	20	13,117	12.9	17	(x)	12.7	4.4	4.6	1.1	0.4	1.8	0.4	33
\$200,000--\$499,999.....	114	35,200	13.5	91	28,263	14.4	5.8	4.4	1.4	0.5	1.9	0.4	90
Corporate.....	54	16,286	17.3	44	13,360	18.5	8.0	5.4	1.7	0.7	2.2	0.5	...
Noncorporate.....	60	19,364	10.4	47	14,903	10.7	3.9	3.5	1.0	0.3	1.6	0.4	90

See footnote at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALEERS UNITED STATES, BY KIND OF BUSINESS, BY SALES

SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
DRY GOODS, APPAREL--Continued													
Men's, boys' clothing, furnishings, total.....	458	319,793	14.1	366	279,330	14.1	5.7	4.9	1.1	0.4	1.4	0.6	243
\$1,000,000 and over.....	65	156,783	13.0	61	150,138	13.1	5.4	5.0	0.9	0.4	0.8	0.6	14
Corporate.....	59	146,384	13.2	55	139,739	13.3	5.5	5.1	0.9	0.4	0.8	0.6	...
Noncorporate.....	6	10,399	9.8	6	10,399	9.8	3.3	3.6	1.0	0.4	1.0	0.5	14
\$500,000--\$999,999.....	102	70,570	15.0	81	56,707	15.0	6.5	4.8	1.1	0.5	1.5	0.6	44
Corporate.....	69	48,177	16.2	58	40,612	16.1	7.1	5.0	1.1	0.5	1.6	0.8	...
Noncorporate.....	33	22,393	12.3	23	16,095	12.3	4.3	4.5	1.2	0.6	1.5	0.2	44
\$200,000--\$499,999.....	291	92,540	15.3	224	72,485	15.6	6.1	4.9	1.4	0.3	2.3	0.6	185
Corporate.....	144	47,007	18.5	114	37,633	18.9	8.5	5.6	1.3	0.3	2.6	0.6	...
Noncorporate.....	147	45,533	12.1	110	34,852	12.1	3.7	4.2	1.4	0.3	1.0	0.5	185
Women's, children's clothing, furnishings, total.....	531	348,671	14.9	457	315,162	15.0	5.8	5.2	1.7	0.2	1.5	0.6	344
\$1,000,000 and over.....	76	156,475	14.4	71	150,960	14.3	4.9	5.5	2.1	0.1	1.2	0.5	27
Corporate.....	63	133,073	14.0	60	(x)	13.8	4.9	5.3	1.8	0.2	1.2	0.4	...
Noncorporate.....	13	23,402	16.4	11	(x)	17.2	5.1	5.4	3.7	(2)	1.4	1.6	27
\$500,000--\$999,999.....	121	83,393	15.3	105	71,943	15.4	6.1	5.2	1.4	0.3	1.6	0.8	86
Corporate.....	77	53,683	17.2	63	(x)	17.6	7.8	5.5	1.4	0.3	1.8	0.8	...
Noncorporate.....	44	29,710	11.9	42	(x)	12.0	3.6	4.7	1.3	0.2	1.5	0.7	86
\$200,000--\$499,999.....	334	108,803	15.4	281	92,259	15.6	6.7	4.7	1.4	0.1	1.9	0.6	231
Corporate.....	178	61,141	17.0	155	53,129	17.4	8.0	5.3	1.4	(2)	1.4	0.8	...
Noncorporate.....	156	47,662	13.3	126	39,130	13.3	5.1	4.3	1.4	3.2	1.9	0.4	231
Furs (dressed), fur clothing, total.....	191	123,903	10.0	163	111,913	9.9	4.4	2.2	0.7	0.1	1.3	1.2	147
\$1,000,000 and over.....	32	57,903	7.9	31	(x)	7.8	3.2	1.8	0.4	0.2	0.9	1.3	18
Corporate.....	24	47,570	8.0	23	(x)	7.9	3.3	1.8	0.4	0.2	0.9	1.3	...
Noncorporate.....	8	10,333	7.4	8	10,333	7.4	2.8	1.6	0.5	(2)	0.9	1.0	18
\$500,000--\$999,999.....	44	30,779	11.2	38	(x)	11.1	5.6	2.4	0.6	(2)	1.4	1.1	25
Corporate.....	26	18,472	12.6	25	(x)	12.9	7.1	2.5	0.7	(2)	1.4	1.2	...
Noncorporate.....	18	12,307	9.1	13	(x)	7.4	2.5	2.3	0.5	(2)	1.3	0.8	25
\$200,000--\$499,999.....	115	35,221	12.4	94	29,381	13.0	6.2	2.7	1.2	(2)	2.0	0.9	84
Corporate.....	53	17,130	15.2	42	13,790	16.2	7.7	3.7	1.8	(2)	2.3	0.7	...
Noncorporate.....	62	18,091	9.8	52	15,591	10.1	4.7	1.8	0.8	(2)	1.7	1.1	84
Millinery, millinery supplies, total.....	140	77,687	17.0	121	69,895	16.8	6.9	5.7	1.7	0.2	1.6	0.7	93
\$1,000,000 and over.....	9	24,641	13.0	9	24,641	13.0	5.4	4.6	1.0	0.3	0.7	1.1	1
\$500,000--\$999,999.....	30	21,366	17.1	27	18,561	17.0	6.7	5.4	2.5	0.2	1.8	0.4	23
Corporate.....	19	13,671	19.2	17	(x)	20.2	8.9	6.4	2.7	0.1	1.7	0.4	...
Noncorporate.....	11	7,695	12.0	10	(x)	11.6	3.5	3.8	2.0	0.2	1.9	0.2	23
\$200,000--\$499,999.....	101	31,680	20.1	85	26,693	20.2	8.2	7.0	1.3	0.1	2.4	0.7	69
Corporate.....	56	17,820	23.4	46	14,565	23.3	10.8	7.6	1.6	0.2	2.3	0.8	...
Noncorporate.....	45	13,860	16.0	39	12,128	16.4	5.0	6.5	1.9	(2)	2.5	0.5	...
Shoes, other footwear, total.....	292	219,647	13.4	253	202,483	13.3	5.0	4.8	1.2	0.5	1.2	0.6	156
\$1,000,000 and over.....	59	115,697	12.9	57	(x)	12.9	4.5	5.1	1.1	0.6	0.9	0.7	17
Corporate.....	50	103,916	13.2	49	(x)	13.0	4.4	5.2	1.1	0.6	1.0	0.7	...
Noncorporate.....	9	11,781	11.5	8	(x)	12.1	4.7	4.2	1.2	0.5	0.5	1.0	17
\$500,000--\$999,999.....	82	56,020	14.5	73	49,027	14.0	5.2	4.8	1.4	0.6	1.4	0.6	56
Corporate.....	52	35,869	16.5	47	31,840	15.9	6.7	5.2	1.4	0.5	1.5	0.6	...
Noncorporate.....	30	20,151	11.0	26	17,187	10.7	3.0	4.1	1.3	0.6	1.2	0.5	55
\$200,000--\$499,999.....	151	47,930	13.4	123	(x)	13.7	6.0	3.8	1.5	0.4	1.5	0.5	84
Corporate.....	84	26,904	15.4	70	23,040	15.4	7.7	3.9	1.5	0.2	1.6	0.5	...
Noncorporate.....	67	21,026	10.9	53	(x)	11.4	3.2	3.9	1.6	0.7	1.5	0.5	84
Work clothing, total.....	71	32,007	10.5	60	28,017	10.6	4.2	2.7	1.1	0.9	1.2	0.9	60
\$1,000,000 and over.....	5	7,961	8.8	5	7,961	8.8	4.3	1.6	0.7	1.3	0.4	0.5	3
\$500,000--\$999,999.....	13	7,703	8.4	11	(x)	8.6	3.0	2.1	1.3	0.6	1.2	0.4	18
\$200,000--\$499,999.....	53	16,343	12.4	44	(x)	12.7	4.9	3.6	1.2	0.7	1.7	0.6	39
Corporate.....	25	7,864	13.7	20	(x)	13.4	6.1	3.6	1.2	0.3	1.6	0.6	...
Noncorporate.....	28	8,479	11.2	24	7,067	12.0	3.6	3.7	1.1	1.2	1.8	0.6	39
Dry goods (general line), total.....	162	445,716	13.1	142	421,424	13.0	4.0	4.9	1.4	0.5	1.0	1.2	37
\$5,000,000 and over.....	16	218,253	12.0	15	(x)	11.9	3.0	4.6	1.3	0.6	0.8	1.6	...
\$1,000,000--\$4,999,999.....	91	192,015	14.5	85	180,988	14.4	4.9	5.9	1.4	0.5	1.0	0.7	13
Corporate.....	81	175,769	14.7	75	164,742	14.7	4.9	6.2	1.4	0.5	1.0	0.7	...
Noncorporate.....	10	16,246	11.6	10	16,246	11.6	4.9	4.2	1.0	0.2	0.9	0.4	13
\$500,000--\$999,999.....	43	30,871	12.0	34	24,299	12.4	4.9	3.8	1.1	0.3	1.7	0.6	20
\$200,000--\$499,999.....	12	4,577	12.8	8	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4
Hosiery, underwear, total.....	245	160,107	10.4	210	144,787	10.6	4.7	3.4	0.9	0.2	1.0	0.4	175
\$1,000,000 and over.....	43	76,231	9.6	40	72,719	9.7	4.3	3.4	0.9	0.2	0.6	0.3	33
Corporate.....	30	54,492	11.1	27	50,980	11.4	5.0	4.1	1.1	0.2	0.6	0.4	...
Noncorporate.....	13	21,739	5.6	13	21,739	5.6	2.2	1.8	0.6	0.1	0.7	0.2	...
\$500,000--\$999,999.....	55	35,597	11.5	48	31,268	11.4	4.4	3.9	0.8	0.3	1.4	0.6	37
Corporate.....	26	16,741	13.5	23	14,898	13.1	6.0	4.4	0.6	0.2	1.6	0.3	...
Noncorporate.....	29	18,856	9.7	25	16,370	9.8	3.1	3.4	1.0	0.3	1.1	0.9	37
\$200,000--\$499,999.....	147	48,279	11.0	122	40,800	11.5	5.4	3.0	0.9	0.4	1.4	0.4	105
Corporate.....	65	21,750	13.9	57	18,983	14.3	7.8	3.3	1.0	0.4	1.4	0.4	...
Noncorporate.....	82	26,529	8.5	65	21,817	9.1	3.6	2.6	0.8	0.4	1.4	0.3	105

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
DRY GOODS, APPAREL--Continued													
Piece goods (jobbers), total.....	884	814,611	9.9	776	761,055	9.9	4.4	3.2	0.8	0.1	0.9	0.5	485
\$5,000,000 and over.....	8	176,515	6.4	8	176,515	6.4	1.5	3.6	0.5	(z)	0.5	0.3	4
\$1,000,000--\$4,999,999.....	159	312,311	9.6	150	299,856	9.6	4.4	2.9	0.8	0.2	0.8	0.5	59
Corporate.....	127	259,602	10.2	122	252,448	10.2	4.8	3.1	0.8	0.2	0.8	0.5	...
Noncorporate.....	32	52,709	6.6	28	47,408	6.4	2.5	2.0	0.7	(z)	0.6	0.6	59
\$500,000--\$499,999.....	243	172,178	11.5	217	153,999	11.7	5.6	3.4	0.9	0.1	1.2	0.5	149
Corporate.....	156	111,962	13.5	137	98,874	13.9	7.1	3.9	1.0	0.1	1.2	0.6	...
Noncorporate.....	87	60,216	7.7	80	55,125	7.6	2.8	2.6	0.7	(z)	1.1	0.4	149
\$200,000--\$499,999.....	474	153,607	13.0	401	130,685	13.1	6.5	3.4	1.1	0.1	1.5	0.5	273
Corporate.....	268	88,001	15.6	233	76,556	15.6	8.5	3.8	1.1	0.1	1.6	0.5	...
Noncorporate.....	206	65,606	9.0	168	54,129	9.5	3.6	2.8	1.1	0.1	1.5	0.4	273
Other dry goods, notions, total.....	714	493,821	10.2	613	453,884	10.2	6.5	5.9	1.7	0.2	1.3	0.6	470
\$5,000,000 and over.....	7	67,231	18.2	7	67,231	18.2	7.1	6.7	2.5	0.1	1.0	0.8	...
\$1,000,000--\$4,999,999.....	108	181,147	15.5	106	(x)	15.3	5.8	6.1	1.4	0.4	1.0	0.6	74
Corporate.....	82	145,188	16.2	81	(x)	15.9	6.3	6.2	1.4	0.4	1.0	0.6	...
Noncorporate.....	26	35,959	12.8	25	(x)	12.9	4.3	5.3	1.4	0.3	1.0	0.6	74
\$500,000--\$499,999.....	157	104,601	16.5	138	(x)	16.9	7.2	5.6	1.8	0.1	1.6	0.6	69
Corporate.....	113	75,811	16.7	101	67,695	17.9	8.2	5.6	1.8	0.1	1.6	0.6	...
Noncorporate.....	44	28,770	14.0	37	(x)	14.2	4.6	5.4	1.8	0.2	1.7	0.5	69
\$200,000--\$499,999.....	442	140,842	15.8	362	116,178	16.0	6.7	5.4	1.6	0.2	1.7	0.4	327
Corporate.....	211	70,061	18.8	175	58,385	18.8	8.6	6.0	1.9	0.2	1.7	0.4	...
Noncorporate.....	231	70,781	12.8	187	57,793	13.1	4.4	4.9	1.4	0.3	1.7	0.4	327
Piece goods, converters, total.....	870	1,736,093	8.8	763	1,634,420	8.8	4.2	2.9	0.5	0.1	0.6	0.5	293
\$5,000,000 and over.....	70	822,549	7.6	69	(x)	7.6	3.7	2.6	0.3	0.1	0.4	0.5	12
Corporate.....	65	788,047	7.6	64	(x)	7.6	3.7	2.6	0.3	0.1	0.4	0.5	...
Noncorporate.....	5	34,502	7.4	5	34,502	7.4	3.8	2.4	0.2	(z)	0.3	0.7	12
\$1,000,000--\$4,999,999.....	311	664,609	9.6	290	621,125	9.6	4.3	3.3	0.6	0.1	0.7	0.6	111
Corporate.....	262	571,604	10.1	245	536,092	10.0	4.6	3.5	0.6	0.1	0.6	0.6	...
Noncorporate.....	49	93,005	6.4	45	85,033	6.8	2.0	2.4	0.5	(z)	0.8	0.5	111
\$500,000--\$499,999.....	214	157,538	10.4	179	130,160	10.7	5.6	3.0	0.7	(z)	0.9	0.5	66
Corporate.....	169	122,765	11.1	142	103,691	11.4	6.3	3.1	0.6	(z)	0.9	0.5	...
Noncorporate.....	50	34,773	7.8	37	26,469	8.0	3.3	2.6	0.8	(z)	0.8	0.5	66
\$200,000--\$499,999.....	270	91,397	12.0	225	(x)	12.2	6.8	2.8	0.8	(z)	1.1	0.7	104
Corporate.....	193	65,862	13.1	159	55,117	13.4	8.0	2.9	0.7	(z)	1.1	0.7	...
Noncorporate.....	77	25,535	9.0	66	(x)	9.2	4.2	2.5	0.9	0.1	1.0	0.5	104
FURNITURE, HOME FURNISHINGS													
Household furniture, total.....	248	213,982	15.6	191	183,855	15.8	6.1	5.4	1.6	0.9	1.4	0.4	81
\$1,000,000 and over.....	51	129,171	14.6	45	118,794	14.7	5.4	5.6	1.5	1.0	0.9	0.3	8
\$500,000--\$499,999.....	59	41,104	16.5	48	33,853	16.7	6.8	4.9	1.6	0.8	2.0	0.6	21
Corporate.....	47	32,616	17.2	39	27,244	17.4	7.0	5.1	1.7	0.8	2.1	0.7	...
Noncorporate.....	12	8,488	14.2	9	6,609	14.0	5.4	4.1	1.3	1.1	1.6	0.5	21
\$200,000--\$499,999.....	138	43,707	18.0	98	31,208	18.8	7.7	5.0	1.8	0.8	2.7	0.8	52
Corporate.....	89	29,160	20.5	65	21,380	21.2	9.4	5.3	1.8	0.9	2.9	0.9	...
Noncorporate.....	49	14,547	13.1	33	9,828	13.7	3.9	4.5	1.8	0.8	2.2	0.5	52
Office furniture.....	140	100,752	26.0	119	63,824	(v)	(v)	(v)	(v)	(v)	(v)	(v)	57
China, glassware, crockery, total.....	144	89,652	20.8	119	79,884	20.8	8.3	7.2	1.8	1.0	1.8	0.7	69
\$1,000,000 and over.....	29	42,391	18.8	29	42,391	18.8	8.2	6.8	1.0	1.1	1.1	0.6	4
\$500,000--\$499,999.....	30	20,199	21.0	23	15,769	21.5	7.3	7.9	2.6	1.1	2.1	0.5	19
Corporate.....	20	14,016	22.6	16	11,542	22.4	7.5	8.4	2.5	1.2	2.2	0.6	...
Noncorporate.....	10	6,183	17.5	7	4,227	19.0	6.8	6.7	2.8	0.9	1.6	0.2	19
\$200,000--\$499,999.....	85	27,062	23.7	67	21,724	24.3	9.1	7.4	3.0	0.8	3.1	0.9	46
Corporate.....	51	16,689	26.5	42	14,101	27.0	11.3	8.2	2.9	0.6	2.9	1.1	...
Noncorporate.....	34	10,373	19.2	25	7,623	19.3	4.8	6.1	3.3	1.1	3.3	0.7	46
Floor coverings, total.....	351	388,345	11.5	303	364,764	11.5	4.2	3.6	0.9	1.2	1.1	0.5	98
\$5,000,000 and over.....	13	96,162	10.2	13	96,162	10.2	3.7	2.9	0.6	1.6	1.1	0.3	...
\$1,000,000--\$4,999,999.....	91	175,688	11.2	88	171,227	11.2	3.9	3.6	1.0	1.1	1.0	0.6	13
Corporate.....	82	162,805	11.5	80	(x)	11.5	4.0	3.7	1.0	1.2	1.0	0.6	...
Noncorporate.....	9	12,883	7.7	8	(x)	7.3	2.6	1.9	0.3	0.7	1.1	0.7	13
\$500,000--\$499,999.....	95	67,707	12.8	83	59,250	12.1	4.4	4.5	1.2	0.8	1.4	0.8	28
Corporate.....	75	54,171	12.9	66	47,652	13.2	4.9	4.5	1.2	0.8	1.4	0.4	...
Noncorporate.....	20	13,536	12.4	17	11,598	12.8	3.1	4.2	1.3	0.7	1.3	2.2	28
\$200,000--\$499,999.....	152	48,788	13.7	119	38,125	13.5	5.7	3.5	1.2	0.8	1.7	0.6	57
Corporate.....	95	31,857	15.1	75	25,218	14.9	6.8	3.7	1.1	0.9	1.7	0.7	...
Noncorporate.....	57	16,931	11.1	44	12,907	10.7	3.4	3.1	1.5	0.6	1.7	0.4	57
Antiques.....	10	4,228	28.7	9	(x)	27.7	10.0	4.4	3.5	1.1	7.4	1.3	1

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
FURNITURE, HOME FURNISHINGS--Continued													
Other home furnishings, total.....	348	258,246	18.8	292	223,079	18.3	6.4	6.8	2.1	0.8	1.4	0.8	127
\$5,000,000 and over.....	3	24,867	19.8	2	(x)	17.0	2.6	12.1	1.9	0.2	0.2	(2)	...
Corporate.....	3	24,867	19.8	2	(x)	17.0	2.6	12.1	1.9	0.2	0.2	(2)	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000--\$4,999,999.....	56	103,073	16.4	54	(x)	16.6	5.9	5.7	1.6	1.1	1.4	0.9	16
Corporate.....	51	96,171	16.4	49	(x)	16.7	6.0	5.6	1.7	1.0	1.4	1.0	...
Noncorporate.....	5	6,902	16.3	5	6,902	16.3	5.3	6.7	1.0	2.0	0.9	0.4	16
\$500,000--\$999,999.....	102	71,744	20.3	87	60,261	19.6	7.3	7.3	2.5	1.6	1.3	0.6	28
Corporate.....	81	57,083	21.2	67	(x)	20.3	8.0	7.2	2.7	0.6	1.4	0.4	...
Noncorporate.....	21	14,661	16.8	20	(x)	17.2	5.8	7.4	1.6	0.4	1.0	1.0	22
\$200,000--\$499,999.....	187	58,562	20.8	149	47,286	20.7	7.7	6.6	2.7	0.6	2.2	0.9	83
Corporate.....	121	39,055	22.9	98	31,923	22.9	9.1	7.1	2.9	0.6	2.2	1.0	...
Noncorporate.....	66	19,507	16.7	51	15,363	16.2	5.1	5.3	2.4	0.7	2.1	0.6	83
PAPER AND PRODUCTS													
Wrapping paper, twine, total.....	290	277,680	16.3	247	253,947	16.2	5.3	6.1	1.6	1.6	1.2	0.4	77
\$5,000,000 and over.....	4	31,249	13.7	4	31,249	13.7	5.1	5.8	0.9	1.3	0.5	0.1	...
\$1,000,000--\$4,999,999.....	76	147,114	16.0	73	139,521	15.9	5.1	5.9	1.5	1.8	1.1	0.5	11
Corporate.....	73	141,681	16.1	70	134,088	16.0	5.3	5.8	1.5	1.7	1.2	0.5	...
Noncorporate.....	3	5,433	14.3	3	5,433	14.3	3.0	6.5	1.0	3.0	0.8	(2)	11
\$500,000--\$999,999.....	84	58,897	17.7	75	53,024	17.6	5.4	6.9	2.0	1.5	1.3	0.5	18
Corporate.....	71	50,103	17.8	64	(x)	17.8	5.5	7.1	1.8	1.6	1.3	0.5	...
Noncorporate.....	13	8,794	16.8	11	(x)	16.4	5.0	5.6	3.3	0.8	1.3	0.4	12
\$200,000--\$499,999.....	126	40,420	17.2	95	30,153	17.8	5.6	6.0	2.3	1.2	2.2	0.5	48
Fine paper, total.....	301	435,764	13.5	268	416,687	13.1	4.0	5.0	1.0	1.4	1.1	0.6	42
\$5,000,000 and over.....	13	120,399	9.3	13	120,399	9.3	2.6	4.2	0.4	0.8	0.5	0.8	...
\$1,000,000--\$4,999,999.....	104	222,547	14.0	100	218,018	13.8	4.0	5.3	1.1	1.6	1.3	0.5	10
Corporate.....	101	215,641	14.1	97	211,112	13.8	4.0	5.1	1.2	1.6	1.3	0.6	...
Noncorporate.....	3	6,906	11.2	3	6,906	11.2	5.6	3.7	0.3	0.9	0.6	0.1	10
\$500,000--\$999,999.....	84	61,092	17.4	72	52,304	16.9	5.6	5.7	1.5	2.0	1.3	0.8	13
Corporate.....	77	56,243	17.4	66	(x)	16.8	5.6	5.8	1.4	2.0	1.2	0.8	...
Noncorporate.....	7	4,849	18.4	6	(x)	18.8	7.2	5.3	1.9	1.8	1.8	0.8	13
\$200,000--\$499,999.....	100	31,726	17.9	83	25,966	17.8	6.6	5.4	1.7	1.6	2.0	0.5	19
Corporate.....	82	26,424	19.1	68	21,634	19.0	7.4	5.6	1.6	1.8	2.1	0.5	...
Noncorporate.....	18	5,302	12.4	15	4,332	11.6	2.9	4.2	2.3	0.6	1.4	0.2	19
Stationery, office supplies, total.....	226	134,777	27.3	172	106,818	27.4	9.8	9.6	3.2	1.2	2.4	1.2	66
\$1,000,000 and over.....	27	51,041	28.6	23	43,060	28.7	10.0	9.9	3.4	1.9	1.9	1.6	...
Corporate.....	24	47,646	29.3	20	39,665	29.6	10.4	10.0	3.5	2.0	1.9	1.8	...
Noncorporate.....	3	3,395	17.9	3	3,395	17.9	4.9	8.4	2.3	1.0	1.2	0.1	6
\$500,000--\$999,999.....	58	39,359	26.8	40	28,249	26.5	9.8	9.6	3.0	0.5	2.7	0.9	13
Corporate.....	52	35,097	27.3	35	(x)	26.9	10.0	9.6	3.1	0.5	2.8	0.9	...
Noncorporate.....	6	4,262	23.1	5	(x)	23.6	7.4	9.7	2.3	0.8	2.2	1.2	13
\$200,000--\$499,999.....	141	44,377	26.4	109	35,509	26.7	9.8	9.1	3.3	0.9	2.8	0.8	47
Corporate.....	102	32,851	27.7	79	26,328	28.0	11.3	9.4	3.2	0.6	2.8	0.7	...
Noncorporate.....	39	11,526	22.7	30	9,181	22.9	5.6	8.4	3.5	1.7	2.9	0.8	47
Wallpaper, total.....	37	16,199	32.9	31	13,772	33.1	13.6	10.4	2.5	1.9	4.1	0.6	16
\$500,000 and over.....	12	8,437	30.9	11	(x)	32.2	14.1	11.2	1.8	1.2	3.5	0.4	2
\$200,000--\$499,999.....	25	7,762	35.0	20	(x)	34.3	13.0	9.3	3.5	2.7	5.0	0.8	14
Corporate.....	18	5,760	35.6	14	(x)	34.4	13.7	9.5	2.4	2.4	5.5	0.9	...
Noncorporate.....	7	2,002	33.1	6	(x)	33.9	11.1	8.8	5.9	3.5	3.8	0.8	14
Other paper products, total.....	833	775,215	13.3	678	683,804	13.0	4.5	4.7	1.3	1.0	1.1	0.4	315
\$5,000,000 and over.....	16	158,909	6.7	16	158,909	6.7	2.6	2.7	0.3	0.6	0.3	0.2	...
\$1,000,000--\$4,999,999.....	174	323,800	13.1	157	294,235	12.9	4.4	4.6	1.3	1.2	1.0	0.4	36
Corporate.....	153	293,519	13.3	141	270,876	13.1	4.5	4.6	1.3	1.2	1.1	0.4	...
Noncorporate.....	21	30,281	11.3	16	23,359	10.8	3.4	4.1	1.5	0.8	0.8	0.2	36
\$500,000--\$999,999.....	232	161,448	16.6	188	129,224	16.8	6.0	5.8	1.8	1.3	1.5	0.4	83
Corporate.....	177	125,057	17.2	143	99,314	17.3	6.4	6.0	1.7	1.3	1.5	0.4	...
Noncorporate.....	55	36,391	14.6	45	29,910	15.4	4.3	5.5	2.3	1.4	1.4	0.5	83
\$200,000--\$499,999.....	411	131,058	17.5	317	101,436	17.9	6.2	5.6	2.5	1.1	1.9	0.6	196
Corporate.....	233	77,309	19.6	180	60,120	19.8	7.6	5.7	2.5	1.2	2.0	0.8	...
Noncorporate.....	178	53,749	14.5	137	41,316	15.1	4.0	5.5	2.4	1.0	1.8	0.4	196
FARM PRODUCTS (INEDIBLE)													
Cotton.....	239	1,180,296	3.6	127	852,287	3.9	1.0	0.6	1.4	0.5	0.2	0.2	133
Grains.....	330	2,557,482	2.3	78	1,623,396	(v)	(v)	(v)	(v)	(v)	(v)	(v)	51
Hides, skins, raw furs, total.....	381	453,500	5.4	297	397,245	5.2	2.0	1.0	0.6	0.5	0.6	0.5	245
\$5,000,000 and over.....	13	196,812	3.1	11	(x)	3.0	1.1	0.6	0.6	0.4	0.2	0.1	...
\$1,000,000--\$4,999,999.....	64	121,638	6.6	58	111,111	6.6	2.5	1.4	0.5	0.6	0.9	0.7	59
Corporate.....	38	75,886	7.0	35	71,256	7.0	2.9	1.6	0.3	0.5	1.0	0.7	...
Noncorporate.....	26	45,752	5.8	23	39,855	5.8	1.8	1.0	0.8	0.7	0.7	0.8	50
\$500,000--\$999,999.....	97	68,168	7.2	75	(x)	7.5	3.2	1.1	0.6	0.5	1.0	1.1	42
Corporate.....	58	40,676	8.5	49	34,769	8.5	4.5	1.0	0.5	0.3	1.0	1.2	...
Noncorporate.....	39	27,492	5.3	26	(x)	5.7	1.3	1.2	0.5	0.7	0.9	0.8	42
\$200,000--\$499,999.....	207	60,882	8.3	153	(x)	7.9	3.2	1.4	0.5	0.4	1.5	0.8	148
Corporate.....	81	26,484	11.3	60	(x)	10.1	5.2	1.5	...	0.3	1.8	0.8	...
Noncorporate.....	126	40,398	6.6	93	30,122	6.5	2.1	1.3	0.5	0.4	1.3	0.9	148

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALESA—UNITED STATES, BY KIND OF BUSINESS, BY SALES

SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
FARM PRODUCTS (INEDIBLE)—Continued													
Livestock (exc. horses, mules).....	323	480,439	1.7	16	25,583	(v)	(v)	(v)	(v)	(v)	(v)	(v)	15
Poultry (incl.).....	57	144,855	9.4	36	104,434	8.6	3.2	1.4	0.8	0.8	1.2	1.2	15
Wool, mohair, total.....	204	506,904	4.8	154	455,073	4.5	2.4	0.9	0.3	0.3	0.3	0.3	103
\$1,000,000 and over.....	28	291,958	3.8	26	(x)	3.5	1.9	0.7	0.2	0.3	0.2	0.2	20
Corporate.....	21	232,754	3.9	19	(x)	3.6	1.8	0.7	0.3	0.3	0.2	0.3	...
Noncorporate.....	7	59,404	3.2	7	59,404	3.2	1.5	1.0	0.1	0.2	0.2	0.2	20
\$1,000,000—\$4,999,999.....	74	165,541	5.3	63	140,868	5.5	3.1	1.0	0.4	0.2	0.4	0.4	45
Corporate.....	47	105,288	6.3	42	93,570	6.6	4.0	1.1	0.4	0.2	0.5	0.4	...
Noncorporate.....	27	60,253	3.6	21	47,298	3.4	1.4	0.8	0.3	0.2	0.2	0.5	45
\$500,000—\$999,999.....	44	31,339	8.8	31	22,538	8.1	4.2	1.5	0.4	0.5	0.7	0.8	13
Noncorporate.....	58	17,366	8.9	34	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	25
Other inedible farm products.....	100	356,501	3.9	63	308,417	3.1	1.6	0.6	0.3	0.2	0.2	0.2	38
AUTOMOTIVE													
Automobiles (new, used).....	494	785,243	7.0	288	539,414	6.6	2.7	1.0	0.5	0.2	1.0	0.3	141
Trucks, tractors (road type).....	829	475,603	15.0	498	311,781	(v)	(v)	(v)	(v)	(v)	(v)	(v)	272
Automotive parts, accessories, total.....	1,917	1,630,996	21.7	2,325	1,375,003	21.2	7.0	7.0	2.2	1.5	2.4	1.1	1,015
\$1,000,000 and over.....	11	146,612	9.3	11	146,612	9.3	2.5	3.1	0.7	1.4	0.8	0.8	...
\$1,000,000—\$4,999,999.....	258	465,928	18.8	235	425,704	19.0	6.4	5.8	2.0	1.9	1.9	1.0	42
Corporate.....	227	420,899	18.9	208	386,879	19.1	6.6	5.7	1.9	2.0	1.9	1.0	...
Noncorporate.....	31	45,029	17.7	27	38,825	17.8	5.3	7.3	2.0	1.0	1.5	0.7	42
\$500,000—\$999,999.....	573	386,998	24.3	441	298,633	23.7	8.0	8.0	2.5	1.4	2.5	1.3	112
Corporate.....	473	319,654	25.3	364	246,569	24.6	8.5	8.0	2.6	1.6	2.6	1.3	...
Noncorporate.....	100	67,344	19.5	77	52,064	19.4	5.8	7.9	2.0	0.7	2.0	1.0	112
\$200,000—\$499,999.....	2,075	631,458	25.2	1,638	504,054	25.2	8.0	8.6	2.7	1.3	3.4	1.2	861
Corporate.....	1,269	393,842	26.5	1,025	320,978	26.3	8.9	8.4	2.8	1.4	3.4	1.4	...
Noncorporate.....	806	237,616	23.0	613	183,076	23.3	6.5	8.7	2.6	1.1	3.4	1.0	861
Garage equipment, tools.....	115	53,555	22.1	79	36,567	22.4	7.9	8.1	2.7	0.8	2.2	0.7	23
Tires, tubes, total.....	262	111,234	19.1	153	83,450	19.1	6.2	5.4	2.5	1.3	2.8	1.3	109
\$1,000,000 and over.....	11	17,321	17.4	8	12,933	10.1	5.3	4.3	2.2	1.3	2.4	0.6	...
\$500,000—\$999,999.....	41	28,442	19.0	30	21,491	19.3	6.2	5.8	2.0	0.8	2.8	1.7	19
Corporate.....	26	19,835	20.3	20	14,544	21.2	7.2	6.1	2.2	0.8	3.0	1.5	...
Noncorporate.....	15	8,607	15.9	10	6,947	15.5	4.1	5.1	1.5	0.9	2.5	1.4	19
\$200,000—\$499,999.....	210	65,471	19.6	155	49,035	19.7	6.3	5.6	2.2	0.8	2.9	1.3	90
Corporate.....	117	26,448	21.5	85	26,633	22.0	7.7	6.1	3.2	0.7	3.1	1.2	...
Noncorporate.....	93	29,023	16.7	70	22,402	17.0	4.5	5.0	2.4	0.9	2.8	1.4	90
ELECTRICAL GOODS													
Electrical goods (general line), total.....	530	1,420,431	10.4	506	1,392,797	10.3	3.5	3.8	0.7	0.8	0.8	0.7	23
\$5,000,000 and over.....	71	566,971	11.1	71	566,971	11.1	3.8	4.1	0.6	0.9	0.8	0.9	...
\$1,000,000—\$4,999,999.....	356	785,500	9.5	347	766,931	9.4	3.2	3.5	0.6	0.8	0.7	0.6	8
\$500,000—\$999,999.....	89	62,034	14.1	77	55,087	13.5	4.6	4.4	1.1	1.0	1.8	0.6	14
Corporate.....	77	55,366	14.5	67	(x)	13.8	4.6	4.6	1.1	1.0	1.9	0.6	...
Noncorporate.....	12	7,668	11.6	10	(x)	12.0	4.6	3.2	1.4	0.7	1.5	0.6	14
\$200,000—\$499,999.....	14	4,926	15.8	11	3,808	15.3	6.9	2.9	1.8	2.6	1.8	0.3	1
Wire, supplies, construction materials, total.....	882	622,632	14.7	704	529,114	14.4	6.2	4.0	1.3	0.8	1.4	0.7	318
\$5,000,000 and over.....	4	31,711	11.4	3	(x)	11.2	8.8	1.3	0.4	...	0.5	0.2	...
\$1,000,000—\$4,999,999.....	158	176,436	13.4	144	(x)	13.2	5.4	4.1	1.1	1.0	1.1	0.5	39
Corporate.....	136	244,670	13.8	123	226,030	13.4	5.5	4.1	1.1	1.0	1.1	0.6	...
Noncorporate.....	22	31,766	10.7	21	(x)	11.3	5.0	3.7	0.8	0.6	0.9	0.3	39
\$500,000—\$999,999.....	218	152,134	15.9	176	123,177	15.7	6.5	4.0	1.6	0.8	1.8	1.0	67
Corporate.....	168	118,667	16.6	139	97,670	16.4	6.8	4.2	1.6	0.9	1.9	1.0	...
Noncorporate.....	50	33,467	13.3	37	25,507	13.1	4.6	3.6	1.6	0.5	1.4	1.4	67
\$200,000—\$499,999.....	502	162,351	16.4	383	125,493	16.1	6.6	4.3	1.7	0.7	2.1	0.7	212
Corporate.....	244	98,048	17.9	228	77,367	17.6	7.6	4.4	1.7	0.8	2.2	0.9	...
Noncorporate.....	208	64,303	14.2	155	48,126	13.7	4.6	4.2	1.7	0.6	2.0	0.6	212
Apparatus and equipment, total.....	150	113,930	21.1	111	84,594	19.2	7.3	5.1	1.6	1.6	2.5	1.1	49
\$5,000,000 and over.....	4	26,586	15.6	4	26,586	15.6	4.8	4.7	0.9	1.7	3.3	0.2	...
\$1,000,000—\$4,999,999.....	20	31,543	16.4	14	23,674	12.9	4.8	3.8	1.4	1.5	0.8	0.6	2
\$500,000—\$999,999.....	44	30,460	27.0	29	19,514	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
\$200,000—\$499,999.....	52	25,321	14.4	64	19,820	25.2	10.3	5.8	3.1	1.7	3.0	1.3	41
Corporate.....	49	15,296	23.3	38	11,727	28.8	12.2	6.6	3.2	2.0	3.2	1.6	...
Noncorporate.....	33	10,025	20.2	26	8,093	20.0	7.6	4.7	2.9	1.3	2.6	0.9	41
Radio, television sets, total.....	432	416,200	14.5	354	371,222	14.2	4.2	5.3	1.3	0.5	1.3	0.6	151
\$5,000,000 and over.....	12	122,602	14.5	12	122,692	10.9	3.0	4.4	1.1	0.4	0.9	0.5	...
\$1,000,000—\$4,999,999.....	77	149,826	13.6	71	136,578	13.3	4.8	5.1	1.3	0.5	1.0	0.6	9
Corporate.....	71	141,966	13.6	65	128,718	13.3	4.8	5.3	1.2	0.4	1.0	0.6	...
Noncorporate.....	6	7,860	13.7	6	7,860	13.7	4.6	4.6	1.0	1.2	0.9	0.5	9
\$500,000—\$999,999.....	174	117,700	17.7	92	52,304	17.7	7.2	5.7	1.7	0.6	1.8	0.7	26
\$200,000—\$499,999.....	130	73,941	14.3	193	59,648	19.6	7.5	6.9	1.0	0.4	2.4	0.8	116
Corporate.....	124	40,218	14.4	102	34,789	21.5	7.2	6.8	1.0	0.4	2.7	0.8	...
Noncorporate.....	6	33,723	16.7	85	24,859	17.1	5.3	7.0	1.7	0.4	2.0	0.7	116

See introductory and F tables.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occupancy	Other expenses		
ELECTRICAL GOODS--Continued														
Refrigerators, equipment (household), total....	158	432,533	9.3	119	234,165	(v)	(v)	(v)	(v)	(v)	(v)	(v)	13	
\$5,000,000 and over.....	27	246,514	7.5	10	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4	
\$1,000,000--\$4,999,999.....	71	155,402	11.2	60	127,983	11.7	3.9	4.7	1.9	1.0	1.0	0.6	12	
Corporate.....	62	139,045	11.4	52	(x)	12.1	4.1	4.9	0.9	1.0	1.0	0.6	...	
Noncorporate.....	9	16,357	9.4	8	(x)	9.0	3.1	3.2	1.0	1.3	0.6	0.8	12	
\$500,000--\$999,999.....	29	20,545	13.8	27	(x)	13.2	4.2	4.5	1.6	1.0	1.4	0.7	5	
Corporate.....	26	17,314	14.5	23	(x)	13.8	4.4	4.8	1.6	1.2	1.4	0.8	...	
Noncorporate.....	4	3,231	10.0	4	3,231	10.0	3.4	3.2	1.3	1.1	1.0	0.4	1	
\$200,000--\$499,999.....	31	10,072	15.5	42	(x)	13.6	4.8	4.5	1.2	0.8	1.6	0.9	11	
Corporate.....	19	6,353	17.2	13	4,732	15.0	5.0	5.0	1.0	0.8	1.6	0.7	...	
Noncorporate.....	12	3,719	12.5	9	(x)	11.3	2.6	3.9	1.6	1.2	1.8	1.2	12	
Electrical appliances (general line), total....	306	750,140	12.7	218	715,316	12.6	4.0	5.3	1.5	1.7	1.3	1.0	26	
\$5,000,000 and over.....	37	312,517	11.7	37	312,517	11.7	3.6	5.0	1.0	0.7	0.7	0.7	1	
\$1,000,000--\$4,999,999.....	161	375,133	13.2	152	355,429	13.2	4.3	5.5	0.9	0.7	1.0	0.8	11	
Corporate.....	144	343,605	13.2	138	331,090	13.2	4.3	5.5	0.6	0.7	1.1	0.9	...	
Noncorporate.....	17	31,528	13.3	14	24,339	13.9	4.4	5.1	1.5	1.2	1.2	0.9	21	
\$500,000--\$999,999.....	62	46,728	14.4	48	36,581	14.4	5.2	5.2	1.1	0.8	1.4	0.6	16	
\$200,000--\$499,999.....	46	15,762	17.3	31	10,789	16.2	6.6	5.0	1.7	0.4	1.9	1.6	11	
Other appliances, specialties, total.....	302	300,827	11.6	241	260,067	11.6	5.3	5.4	1.3	1.7	1.1	1.0	71	
\$5,000,000 and over.....	4	27,070	13.4	4	27,070	13.4	4.0	4.9	1.5	0.4	1.3	1.1	1	
\$1,000,000--\$4,999,999.....	93	180,335	13.5	83	163,970	13.6	4.5	5.3	1.2	0.7	0.9	0.6	11	
Corporate.....	81	160,195	13.4	72	(x)	13.6	4.9	5.4	1.1	0.7	1.1	0.6	...	
Noncorporate.....	12	20,140	13.9	11	(x)	13.7	5.2	4.2	1.7	1.8	0.8	1.0	15	
\$500,000--\$999,999.....	78	54,255	16.6	59	41,119	16.8	6.1	6.2	1.6	0.7	1.3	0.9	16	
Corporate.....	62	44,062	17.3	47	33,555	17.4	6.3	6.3	1.7	0.8	1.3	1.0	...	
Noncorporate.....	16	10,193	13.7	12	7,564	14.1	4.5	5.6	1.5	0.4	1.4	0.7	16	
\$200,000--\$499,999.....	127	39,167	17.5	95	28,808	17.9	7.1	7.4	2.1	1.5	2.0	0.8	31	
Corporate.....	81	25,278	20.2	61	18,656	20.4	8.3	6.0	2.4	0.5	2.2	1.0	...	
Noncorporate.....	46	13,889	12.6	34	10,152	13.3	5.1	4.1	1.6	0.4	1.6	0.5	30	
HARDWARE, PLUMBING, HEATING														
Hardware, general line (with industrial department), total.....	341	1,187,794	15.1	308	1,137,987	15.0	4.8	4.8	1.2	2.3	1.4	0.5	21	
\$5,000,000 and over.....	55	691,258	14.3	54	(x)	14.3	4.2	4.6	1.0	2.7	1.3	1.5	...	
\$1,000,000--\$4,999,999.....	186	432,602	15.9	172	405,490	15.9	5.5	5.0	1.4	1.8	1.6	0.6	...	
Corporate.....	181	419,084	15.8	167	391,972	15.9	5.5	5.1	1.5	1.7	1.6	0.6	...	
Noncorporate.....	5	13,518	16.9	5	13,518	16.9	5.5	6.0	0.9	2.5	1.5	0.5	6	
\$500,000--\$999,999.....	80	57,078	18.6	66	47,584	17.6	6.5	5.2	1.8	1.2	2.0	1.6	14	
Corporate.....	67	47,994	18.9	54	(x)	17.8	6.8	5.0	1.7	1.3	2.0	1.1	...	
Noncorporate.....	13	9,084	17.4	12	(x)	16.7	5.3	6.1	2.2	0.7	1.8	1.6	12	
\$200,000--\$499,999.....	20	6,856	16.7	16	(x)	18.8	7.7	5.0	1.8	0.7	2.1	1.5	1	
Hardware, general line (without industrial department), total.....	276	483,452	14.8	238	435,671	14.6	4.7	4.7	1.2	2.0	1.3	1.6	75	
\$5,000,000 and over.....	19	168,454	13.1	17	(x)	12.5	4.3	4.0	0.8	1.9	1.9	0.6	...	
\$1,000,000--\$4,999,999.....	109	224,943	15.1	101	211,736	15.1	4.7	5.0	1.4	2.1	1.3	0.6	26	
Corporate.....	101	211,496	15.2	93	198,289	15.3	4.9	5.1	1.4	2.1	1.3	0.5	...	
Noncorporate.....	8	13,447	13.2	8	13,447	13.2	3.2	4.8	1.3	2.2	1.8	0.9	16	
\$500,000--\$999,999.....	115	79,140	16.7	97	65,427	16.7	5.2	5.1	2.1	1.6	2.0	0.7	48	
Corporate.....	81	55,974	17.2	66	45,167	17.4	5.8	5.1	2.0	1.7	2.1	0.7	...	
Noncorporate.....	34	23,166	15.3	31	20,260	15.3	4.2	5.1	2.2	1.4	1.7	0.7	48	
\$200,000--\$499,999.....	33	10,915	18.6	23	(x)	14.4	8.4	5.4	1.9	1.3	1.8	0.8	1	
Hardware, specialty lines, total.....	484	232,273	18.7	380	189,745	18.5	7.1	5.4	2.1	1.2	1.9	0.8	230	
\$1,000,000 and over.....	37	65,435	17.8	34	59,744	17.4	6.2	4.8	1.9	1.8	1.8	1.1	...	
\$500,000--\$999,999.....	74	49,484	17.9	57	38,157	18.1	6.9	5.8	2.0	3.9	1.7	1.8	22	
Corporate.....	61	40,923	18.8	45	(x)	17.5	7.6	6.1	2.2	1.0	1.8	1.8	...	
Noncorporate.....	13	8,561	13.4	12	(x)	13.0	4.1	4.8	1.6	0.6	1.4	0.5	22	
\$200,000--\$499,999.....	373	117,354	19.5	289	91,844	19.5	7.9	5.5	2.2	1.0	2.1	0.8	138	
Corporate.....	212	60,997	22.0	167	53,576	21.9	9.5	5.9	2.4	1.0	2.2	1.0	...	
Noncorporate.....	161	50,357	16.1	122	38,268	16.1	5.7	5.2	2.0	0.9	1.9	0.6	200	
Plumbing, heating (general line), total.....	1,279	1,137,291	14.7	1,074	985,109	13.9	5.6	3.2	1.5	1.4	1.4	0.7	321	
\$5,000,000 and over.....	9	57,731	9.1	9	57,731	9.1	4.5	1.7	1.0	1.0	0.8	1.0	...	
\$1,000,000--\$4,999,999.....	343	622,493	13.2	305	549,464	13.6	5.5	3.4	1.3	1.5	1.2	0.7	47	
Corporate.....	316	574,375	13.2	281	506,915	13.6	5.5	3.4	1.3	1.5	1.2	0.7	...	
Noncorporate.....	27	48,118	13.4	24	42,549	12.8	4.4	3.4	1.4	1.6	1.2	0.8	47	
\$500,000--\$999,999.....	381	271,983	14.4	316	226,094	14.4	5.7	3.1	1.8	1.5	1.4	0.7	81	
Corporate.....	369	222,120	15.0	257	184,941	15.0	6.0	3.2	1.8	1.5	1.7	1.8	...	
Noncorporate.....	72	49,863	11.7	59	41,153	11.7	3.9	2.8	1.7	1.4	1.1	1.0	81	
\$200,000--\$499,999.....	546	185,084	15.7	444	151,820	15.8	6.2	3.4	2.2	1.2	2.0	0.8	196	
Corporate.....	356	124,021	17.2	298	104,356	17.2	7.1	3.6	2.2	1.4	2.1	0.8	...	
Noncorporate.....	190	61,063	12.7	146	47,464	12.5	4.0	3.0	2.1	0.8	1.7	1.0	170	

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
HARDWARE, PLUMBING, HEATING--Continued													
Heating (inc. stoves, ranges), total.....	219	143,301	16.5	174	117,626	16.8	6.0	5.5	2.0	1.2	1.4	0.7	55
\$1,000,000 and over.....	34	64,917	14.8	29	55,757	15.4	4.9	6.1	1.8	1.2	0.9	0.5	1
Corporate.....	30	59,953	15.0	26	(x)	15.8	5.0	6.3	1.8	1.2	1.0	0.5	...
Noncorporate.....	4	4,964	11.5	3	(x)	9.2	3.5	2.2	2.0	0.7	0.5	0.3	1
\$500,000--\$999,999.....	52	55,843	16.6	43	29,350	17.6	7.1	5.0	1.9	1.1	1.7	0.8	4
\$200,000 - \$499,999.....	133	42,241	19.1	102	32,519	18.4	7.1	4.9	2.3	1.1	1.9	1.1	50
Corporate.....	92	29,340	21.3	71	22,788	20.2	8.1	5.6	2.2	1.0	2.1	1.2	...
Noncorporate.....	41	12,901	13.9	31	9,731	14.3	4.9	3.4	2.3	1.4	1.5	0.8	50
Plumbing fixtures, supplies, total.....	394	278,547	15.5	308	236,296	15.7	6.4	4.0	1.7	1.3	1.6	0.7	142
\$5,000,000 and over.....	4	29,924	13.1	4	29,924	13.1	4.4	5.6	1.0	0.9	0.8	0.4	...
\$1,000,000--\$4,999,999.....	59	97,819	15.2	55	91,474	15.5	6.5	3.9	1.7	1.5	1.4	0.5	18
Corporate.....	48	83,807	16.0	46	(x)	16.2	6.9	4.0	1.8	1.5	1.5	0.5	...
Noncorporate.....	11	14,012	10.6	9	(x)	10.9	3.5	3.2	1.2	1.4	0.9	0.7	18
\$500,000--\$999,999.....	112	78,897	16.1	87	61,900	16.3	7.2	3.4	1.8	1.4	1.7	0.8	48
Corporate.....	77	55,561	18.1	60	43,757	18.2	8.9	3.6	1.8	1.3	1.8	0.8	...
Noncorporate.....	35	23,336	11.4	27	18,143	12.0	3.3	2.9	2.0	1.5	1.5	0.8	48
\$200,000--\$499,999.....	219	71,907	16.4	162	52,998	16.7	6.6	4.1	2.1	0.8	2.2	0.9	76
Corporate.....	131	43,848	18.0	103	33,989	18.9	8.4	4.6	1.9	1.0	2.0	1.0	...
Noncorporate.....	88	28,059	13.9	59	19,009	12.9	3.4	3.2	2.4	0.6	2.6	0.7	76
Air conditioning, ventilating equipment, total.....	118	76,631	22.0	94	62,658	20.4	7.9	5.6	1.7	1.3	2.3	1.6	24
\$1,000,000 and over.....	17	33,859	20.5	14	29,389	19.1	6.5	5.6	1.8	1.8	2.1	1.3	3
Corporate.....	14	29,821	21.1	11	25,351	19.5	6.6	5.7	1.9	1.8	2.2	1.3	...
Noncorporate.....	3	4,038	16.3	3	4,038	16.3	6.3	5.2	0.7	1.5	1.1	1.5	3
\$500,000--\$999,999.....	31	20,828	23.5	22	14,784	20.4	7.9	5.5	1.5	0.9	2.2	2.4	6
\$200,000--\$499,999.....	70	21,994	22.8	58	18,485	22.6	10.2	5.6	1.8	0.8	2.9	1.3	15
Corporate.....	50	15,784	25.0	42	13,429	24.7	11.4	6.0	2.0	0.7	3.3	1.3	...
Noncorporate.....	20	6,210	17.2	16	5,056	17.2	7.3	4.2	1.3	1.2	1.7	1.5	15
LUMBER, CONSTRUCTION MATERIALS													
Lumber, millwork (with yards), total.....	1,512	1,644,379	13.6	1,156	1,391,648	12.8	4.2	2.4	2.1	1.8	1.5	0.8	374
\$5,000,000 and over.....	34	289,771	7.6	31	263,341	6.7	2.2	1.7	0.8	0.9	0.6	0.5	6
\$1,000,000--\$4,999,999.....	478	870,052	13.8	435	790,020	13.2	4.3	2.4	2.0	2.1	1.6	0.8	98
Corporate.....	407	750,123	14.3	376	692,002	13.6	4.6	2.4	2.0	2.2	1.6	0.8	...
Noncorporate.....	71	119,929	10.6	59	98,018	10.4	2.7	2.5	2.0	1.2	1.2	0.8	98
\$500,000--\$999,999.....	417	295,602	16.3	291	208,594	15.7	5.4	2.8	2.8	2.0	1.9	0.8	116
Corporate.....	299	215,135	17.3	211	153,918	16.7	6.2	2.9	2.6	2.3	2.0	0.7	...
Noncorporate.....	118	80,467	13.6	80	54,676	12.9	3.5	2.3	3.2	1.2	1.7	1.0	116
\$200,000--\$499,999.....	583	188,954	18.1	397	129,693	17.4	6.3	2.8	4.1	2.0	2.4	0.8	154
Brick, tile, terra cotta, total.....	132	81,725	14.7	104	68,409	14.3	5.8	3.0	3.0	0.9	1.2	0.4	39
\$1,000,000 and over.....	17	28,369	12.3	16	(x)	12.0	5.8	2.8	1.8	0.7	0.5	0.4	4
\$500,000--\$999,999.....	48	32,790	15.4	39	26,319	15.1	5.5	3.0	3.5	1.2	1.5	0.4	25
\$200,000--\$499,999.....	67	20,766	16.8	49	(x)	17.2	6.3	3.4	4.3	0.7	2.0	0.5	10
Cement, lime, plaster, total.....	136	102,157	20.3	111	91,856	20.4	5.2	2.2	6.9	2.7	2.5	0.9	45
\$1,000,000 and over.....	23	51,030	20.2	23	51,030	20.2	4.5	2.2	7.2	2.5	3.0	0.8	6
Corporate.....	20	45,930	19.8	20	45,930	19.8	4.3	2.3	6.9	2.7	2.9	0.7	...
Noncorporate.....	3	5,100	23.5	3	5,100	22.5	6.0	1.5	9.5	1.2	3.9	1.4	6
\$500,000--\$999,999.....	39	26,347	19.2	32	(x)	19.2	5.8	1.8	5.7	3.4	1.4	1.1	9
Corporate.....	32	21,521	20.7	26	17,380	20.8	6.3	2.0	6.0	3.5	1.5	1.3	...
Noncorporate.....	7	4,826	12.5	6	(x)	12.6	2.8	1.1	4.5	3.2	0.8	0.4	9
\$200,000--\$499,999.....	74	24,780	21.8	56	(x)	22.3	6.1	2.5	8.3	2.2	2.2	1.0	30
Corporate.....	50	16,856	25.0	39	13,463	25.4	6.9	2.8	9.5	2.7	2.5	1.0	...
Noncorporate.....	24	7,924	14.8	17	(x)	15.0	4.3	1.9	4.9	1.2	1.6	1.1	30
Class (building), total.....	137	93,026	27.7	101	74,130	27.0	8.3	5.9	3.3	5.6	2.4	1.5	31
\$1,000,000 and over.....	26	43,090	26.2	23	38,696	25.2	7.5	6.0	2.8	5.2	1.9	1.8	1
\$500,000--\$999,999.....	36	25,092	28.3	27	18,709	28.8	9.1	5.8	3.2	6.8	3.0	0.9	5
Corporate.....	30	20,827	29.9	22	(x)	30.4	9.0	6.2	3.4	7.9	3.2	0.7	...
Noncorporate.....	6	4,265	20.5	5	(x)	21.2	8.6	4.1	2.4	1.9	2.0	2.2	5
\$200,000--\$499,999.....	75	24,854	29.8	51	16,725	29.9	9.3	5.7	4.4	5.1	3.1	1.3	25
Sand, gravel, crushed stone.....	63	68,807	20.9	44	58,991	19.5	3.9	2.0	7.5	1.3	3.1	0.7	8
Ready-mixed concrete distributor.....	196	160,092	33.2	126	120,976	33.1	4.8	1.9	17.3	3.2	4.0	1.9	31
Roofing, siding, insulation, total.....	234	179,073	13.9	153	129,203	13.7	4.2	3.4	1.9	1.4	1.0	0.8	41
\$1,000,000 and over.....	3	26,331	15.1	2	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
\$1,000,000--\$4,999,999.....	34	54,929	13.9	31	49,377	14.6	4.3	4.0	2.5	1.6	1.0	1.2	11
Corporate.....	27	47,267	11.3	27	(x)	11.0	4.1	2.0	2.4	1.8	1.0	0.5	...
Noncorporate.....	7	7,662	29.3	4	(x)	33.5	5.8	17.2	3.2	0.7	0.9	5.7	11
\$500,000--\$999,999.....	57	39,699	13.9	48	(x)	13.4	5.0	3.1	2.3	1.2	1.2	0.6	7
Corporate.....	47	33,352	14.5	40	28,005	14.1	5.2	3.4	2.3	1.4	1.2	0.6	...
Noncorporate.....	10	6,347	10.6	8	(x)	4.1	3.6	2.0	2.1	0.6	1.1	0.4	7
\$200,000--\$499,999.....	110	37,614	13.0	72	25,142	(v)	(v)	(v)	(v)	(v)	(v)	(v)	23

See Preface at end of book.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES

SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
LUMBER, CONSTRUCTION MATERIALS--Continued													
Miscellaneous construction materials, total.....	504	347,410	19.6	369	272,813	19.5	5.1	3.1	6.0	2.1	2.4	3.8	116
\$1,000,000 and over.....	98	160,939	20.3	84	141,028	20.4	5.0	3.3	6.3	2.5	2.6	0.7	13
Corporate.....	91	151,425	20.6	77	131,514	20.7	5.1	3.4	6.3	2.6	2.6	0.7	...
Noncorporate.....	7	9,514	15.5	7	9,514	15.5	2.6	2.1	6.3	1.3	2.4	0.8	13
\$500,000--\$999,999.....	147	103,615	17.7	114	80,078	17.6	5.1	2.6	5.1	1.5	2.3	1.0	37
Corporate.....	119	83,333	18.0	89	62,276	18.2	5.1	2.6	5.3	1.7	2.4	1.1	...
Noncorporate.....	28	20,282	16.3	25	17,802	15.1	5.1	2.8	4.2	0.8	1.6	0.6	37
\$200,000--\$499,999.....	259	82,856	20.9	171	54,706	(v)	(v)	(v)	(v)	(v)	(v)	(v)	61
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT													
Commercial refrigeration equipment, total.....	319	146,593	22.9	253	121,389	22.5	7.4	8.1	2.5	0.8	2.3	1.4	114
\$1,000,000 and over.....	8	29,955	1.2	8	39,911	15.2	3.8	8.2	0.6	0.5	1.0	1.1	6
\$500,000--\$999,999.....	55	36,520	22.2	39	26,367	22.0	7.0	8.0	2.7	0.7	2.4	1.2	21
\$200,000--\$499,999.....	256	80,118	26.1	206	65,058	26.0	9.3	8.1	5.3	0.9	2.8	1.6	87
Corporate.....	168	52,896	27.6	136	43,688	27.4	10.6	8.4	3.2	0.8	2.8	1.6	...
Noncorporate.....	88	27,222	23.2	70	21,370	23.3	6.9	7.5	3.5	1.0	2.8	1.6	87
Office machines, equipt (exc. furniture), total.....	85	48,762	26.4	52	35,098	22.6	8.0	11.5	1.7	0.1	1.5	0.2	47
\$1,000,000 and over.....	8	21,394	19.2	5	16,868	14.1	3.6	7.3	1.6	0.2	0.4	1.0	...
\$500,000--\$999,999.....	16	10,448	31.6	13	8,672	33.2	13.7	15.2	1.6	(x)	2.1	0.6	10
Corporate.....	8	5,226	32.9	7	(x)	32.1	14.1	13.7	1.4	(x)	2.1	0.8	...
Noncorporate.....	8	5,222	30.4	6	(x)	34.4	13.4	16.7	1.8	...	2.1	0.4	10
\$200,000--\$499,999.....	61	16,960	32.4	34	9,348	(v)	(v)	(v)	(v)	(v)	(v)	(v)	17
Restaurant, hotel supplies (principally nonfood), total.....	232	150,567	22.2	191	133,210	22.1	8.0	7.4	2.4	1.0	2.0	1.3	103
\$5,000,000 and over.....	4	28,712	16.4	4	28,712	16.4	6.8	6.5	1.0	0.5	0.8	0.3	...
\$1,000,000--\$4,999,999.....	23	39,117	25.6	21	(x)	26.3	9.0	9.5	2.4	1.5	2.0	2.0	5
\$500,000--\$999,999.....	53	36,364	21.7	47	(x)	21.7	8.0	7.0	2.4	1.4	1.6	1.3	16
Corporate.....	43	29,323	22.2	38	26,107	22.3	8.6	6.8	2.3	1.5	1.6	1.5	...
Noncorporate.....	10	7,041	19.7	9	(x)	19.2	5.7	7.6	2.9	0.9	1.3	0.8	16
\$200,000--\$499,999.....	152	46,374	23.4	119	36,505	23.0	8.2	6.4	3.2	1.0	3.4	0.8	52
Corporate.....	75	30,147	25.0	74	23,794	24.5	9.6	6.5	3.4	0.9	3.1	1.0	...
Noncorporate.....	57	16,227	20.3	45	12,711	20.3	5.7	6.4	2.8	1.0	3.3	0.6	82
Store machines, fixtures, equipment, total.....	390	193,517	22.2	251	133,902	21.6	7.5	7.0	2.3	0.9	2.3	1.6	114
\$1,000,000 and over.....	32	50,319	19.1	25	40,375	18.2	5.3	8.1	1.5	0.3	1.4	1.6	6
\$500,000--\$999,999.....	91	62,026	21.6	63	43,945	21.4	7.2	6.3	3.8	1.3	2.4	1.4	26
\$200,000--\$499,999.....	267	81,172	24.6	163	49,582	(v)	(v)	(v)	(v)	(v)	(v)	(v)	36
Other commercial machines, equipment, total.....	101	59,673	24.6	76	47,629	25.5	7.3	11.0	2.0	1.5	1.8	1.9	39
\$1,000,000 and over.....	14	23,285	29.6	11	19,376	32.0	7.0	18.3	1.2	1.6	1.0	2.9	2
\$500,000--\$999,999.....	26	17,123	20.2	21	14,026	19.6	7.5	5.4	1.5	1.5	2.2	1.2	26
\$200,000--\$499,999.....	61	19,265	22.6	44	14,227	22.6	7.6	6.5	3.6	1.1	2.7	1.1	28
Corporate.....	35	11,036	24.9	26	8,548	24.3	9.0	5.9	4.2	0.8	3.0	1.4	...
Noncorporate.....	26	8,229	19.5	18	5,679	20.2	5.8	7.4	2.6	1.5	2.3	0.6	28
Construction machinery, equipment, total.....	645	753,590	16.3	516	660,500	16.2	4.7	5.7	1.6	1.1	1.2	1.3	144
\$5,000,000 and over.....	11	65,657	14.6	11	65,657	14.6	3.6	4.6	1.4	1.0	1.5	2.0	2
\$1,000,000--\$4,999,999.....	243	485,641	15.9	220	445,054	15.9	4.6	5.8	1.6	1.1	1.6	1.2	24
Corporate.....	226	454,105	16.0	209	423,532	16.0	4.6	5.9	1.6	1.1	1.6	1.2	...
Noncorporate.....	17	31,536	15.1	11	21,522	14.6	3.4	5.4	1.9	1.1	1.6	0.7	24
\$500,000--\$999,999.....	183	132,885	17.4	133	98,452	17.5	5.4	6.0	1.7	1.1	2.1	1.2	44
Corporate.....	148	107,289	18.0	107	79,573	18.0	5.6	6.0	1.8	1.1	2.3	1.2	...
Noncorporate.....	35	25,596	14.8	26	18,879	15.0	4.4	5.4	1.3	1.1	1.7	1.4	44
\$200,000--\$499,999.....	208	69,407	18.7	152	51,337	18.9	6.5	6.2	1.6	0.9	2.3	1.4	75
Corporate.....	141	47,670	20.1	101	34,506	20.4	7.5	6.7	1.4	0.9	2.6	1.3	...
Noncorporate.....	67	21,737	15.8	51	16,831	15.8	4.4	5.3	2.0	0.8	1.5	1.5	75
Farm-dairy machinery, equipment, total.....	375	421,900	10.9	286	346,526	10.7	3.9	3.5	0.9	0.7	1.2	0.5	115
\$5,000,000 and over.....	16	109,140	6.4	16	109,140	6.4	2.5	1.9	0.4	0.5	0.9	0.2	4
\$1,000,000--\$4,999,999.....	99	192,001	10.2	77	151,814	10.4	3.9	3.5	0.7	0.7	1.0	0.6	15
Corporate.....	86	173,616	10.0	67	136,971	10.3	3.9	3.5	0.7	0.7	0.9	0.6	...
Noncorporate.....	13	18,385	12.0	10	14,843	10.7	3.5	3.6	1.1	0.8	1.1	0.6	15
\$500,000--\$999,999.....	91	65,675	14.9	60	43,008	(v)	(v)	(v)	(v)	(v)	(v)	(v)	25
\$200,000--\$499,999.....	169	55,084	17.4	133	42,564	17.5	6.0	5.7	1.8	1.0	1.9	1.1	67
Corporate.....	104	36,042	17.9	83	27,876	17.7	6.6	5.8	1.5	0.9	1.8	1.1	...
Noncorporate.....	65	19,042	16.5	50	14,688	17.3	5.1	5.4	2.5	1.3	2.0	1.0	67
Industrial machinery, equipt (gen. line), total.....	213	313,947	17.5	199	295,067	16.8	6.6	5.6	1.2	1.1	1.5	0.8	31
\$5,000,000 and over.....	7	42,173	17.5	6	(x)	14.2	5.1	4.4	0.5	1.3	1.9	1.0	...
\$1,000,000--\$4,999,999.....	100	203,374	16.6	97	197,704	16.1	6.2	5.5	1.2	1.2	1.2	0.8	7
Corporate.....	94	195,070	16.7	90	189,400	16.2	6.3	5.5	1.2	1.2	1.2	0.7	...
Noncorporate.....	6	8,304	14.5	6	8,304	14.5	3.9	5.2	1.7	1.3	1.0	0.8	7
\$500,000--\$999,999.....	87	62,364	19.7	81	58,639	19.7	7.5	6.6	1.7	0.9	2.3	0.7	18
Corporate.....	73	53,287	19.9	68	(x)	19.8	7.9	6.7	1.6	0.9	2.0	0.7	...
Noncorporate.....	14	9,077	18.9	13	(x)	19.0	5.2	5.8	2.3	0.8	4.2	0.7	18
\$200,000--\$499,999.....	19	1,036	23.6	16	(x)	24.3	9.1	6.1	...	...	3.1	3.2	6
Corporate.....	12	3,892	19.2	11	(x)	27.3	9.6	6.9	...	...	4.1	4.1	...
Noncorporate.....	7	2,144	19.0	5	(x)	17.3	7.5	4.2	1.0	...	1.3	1.3	6

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Ware-house	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued													
Beltting, hose, packing, total.....	86	48,064	20.6	76	43,214	20.3	8.5	6.7	1.5	1.1	1.9	0.6	23
\$1,000,000 and over.....	9	13,190	13.4	8	(x)	17.9	7.5	6.5	0.7	1.8	0.9	0.5	2
\$500,000—\$999,999.....	29	19,124	20.3	27	(x)	20.2	8.7	6.5	1.5	0.8	2.1	0.6	2
\$200,000—\$499,999.....	48	15,750	22.8	41	13,428	22.7	9.2	7.0	2.3	0.8	2.6	0.8	19
Corporate.....	32	10,686	25.8	28	9,277	25.8	10.4	8.0	2.9	0.7	2.8	1.0	...
Noncorporate.....	16	5,064	16.3	13	4,151	15.6	6.2	4.8	1.0	1.0	2.2	0.4	19
Machine tools, total.....	192	144,267	16.0	165	131,756	15.7	7.0	5.7	0.8	0.6	1.2	0.4	80
\$1,000,000 and over.....	44	81,534	15.2	43	(x)	15.1	7.0	5.6	0.7	0.5	1.0	0.3	12
Corporate.....	38	72,866	15.6	38	72,866	15.6	7.3	5.8	0.7	0.6	0.9	0.3	...
Noncorporate.....	6	8,668	11.2	5	(x)	10.1	3.4	4.5	0.2	0.1	1.6	0.3	12
\$500,000—\$999,999.....	37	26,605	15.4	30	(x)	14.4	6.1	5.0	0.9	1.1	1.0	0.3	24
Corporate.....	23	17,027	18.1	18	13,255	16.8	7.4	5.2	1.3	1.6	1.1	0.2	...
Noncorporate.....	14	9,578	10.6	12	(x)	10.6	4.3	4.6	0.3	0.2	0.9	0.3	24
\$200,000—\$499,999.....	111	36,128	18.2	92	30,141	18.0	7.6	6.4	1.1	0.6	1.7	0.6	44
Corporate.....	70	22,960	20.6	61	19,981	19.8	8.7	6.9	1.1	0.8	1.8	0.5	...
Noncorporate.....	41	13,168	14.0	31	10,160	14.6	5.1	5.7	1.0	0.2	1.7	0.9	44
Mine, mill supply houses, total.....	302	295,961	15.8	253	268,841	15.5	5.5	4.7	1.4	1.3	1.6	1.0	80
\$5,000,000 and over.....	6	41,813	14.0	6	41,813	14.0	4.4	5.2	1.2	1.2	1.0	1.0	...
\$1,000,000—\$4,999,999.....	75	158,024	14.7	69	148,695	14.3	5.1	4.2	1.2	1.2	1.6	1.0	14
Corporate.....	67	145,006	14.9	63	(x)	14.5	5.2	4.2	1.2	1.3	1.6	1.0	...
Noncorporate.....	8	13,018	12.6	6	(x)	12.0	2.8	4.5	1.9	0.2	1.2	1.4	14
\$500,000—\$999,999.....	58	41,981	17.5	47	34,053	17.8	6.4	5.0	1.7	2.0	1.5	1.2	13
Corporate.....	45	32,915	18.3	37	27,348	18.8	7.0	5.0	1.9	2.0	1.7	1.2	...
Noncorporate.....	13	9,066	14.5	10	6,705	13.7	3.9	5.1	1.0	1.6	0.8	1.3	13
\$200,000—\$499,999.....	163	54,143	19.3	131	44,280	19.1	7.4	5.6	2.0	1.3	2.1	0.7	53
Corporate.....	109	36,350	19.7	87	29,736	19.7	8.3	5.7	1.6	1.5	2.0	0.6	...
Noncorporate.....	54	17,793	18.5	44	14,544	17.9	5.7	5.2	2.7	0.9	2.4	1.0	53
Oil well, oil refining supply houses, total.....	704	666,247	8.7	440	460,950	10.1	3.2	3.0	1.0	0.8	0.9	1.2	77
\$5,000,000 and over.....	15	96,119	7.2	12	77,344	7.6	2.8	2.2	0.4	0.6	0.4	1.2	2
\$1,000,000—\$4,999,999.....	184	320,971	8.4	110	229,225	10.0	3.3	3.0	0.8	0.7	1.0	1.2	13
Corporate.....	174	306,706	8.1	100	214,960	9.6	3.2	2.7	0.8	0.7	0.9	1.3	...
Noncorporate.....	10	14,265	15.6	10	14,265	15.6	5.0	5.6	2.0	1.3	1.1	0.6	13
\$500,000—\$999,999.....	211	150,354	8.5	126	89,729	(v)	(v)	(v)	(v)	(v)	(v)	(v)	22
\$200,000—\$499,999.....	294	98,803	12.5	192	64,252	(v)	(v)	(v)	(v)	(v)	(v)	(v)	40
Printing machinery, supplies (exc. paper), total.....	53	37,500	20.2	38	27,697	20.1	8.3	6.0	1.2	2.5	1.7	0.4	12
\$1,000,000 and over.....	8	18,889	15.9	6	(x)	15.9	5.2	6.5	0.8	3.0	0.3	0.1	...
\$500,000—\$999,999.....	11	7,944	21.1	8	(x)	21.9	10.8	4.3	0.8	1.8	4.0	0.2	6
\$200,000—\$499,999.....	34	10,667	27.3	24	7,211	27.2	12.3	6.6	2.3	1.9	2.8	1.3	6
Rope, cordage, total.....	64	62,993	8.5	55	64,051	8.2	3.7	3.1	0.6	0.1	0.5	0.2	25
\$1,000,000 and over.....	18	46,564	6.9	17	(x)	6.5	2.9	2.6	0.5	(x)	0.3	0.2	8
\$500,000—\$999,999.....	19	13,998	11.3	14	10,905	11.8	5.1	4.8	0.8	0.3	0.7	0.1	2
\$200,000—\$499,999.....	27	9,431	12.3	24	(x)	12.0	5.2	3.8	1.0	0.4	1.2	0.4	15
Corporate.....	15	5,082	16.2	13	(x)	16.3	8.4	4.5	1.1	0.4	1.4	0.5	...
Noncorporate.....	12	4,349	7.8	11	(x)	7.4	2.1	3.1	0.8	0.2	0.9	0.3	15
Used machinery, equipment, total.....	43	23,764	22.6	36	17,993	23.6	7.6	7.0	2.1	2.0	2.5	2.4	28
\$1,000,000 and over.....	6	8,287	19.1	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
\$500,000—\$999,999.....	12	8,218	24.8	10	(x)	26.4	8.4	7.4	1.9	0.8	2.6	5.3	5
Corporate.....	9	5,777	24.3	7	(x)	26.6	10.7	9.3	2.4	0.6	2.5	1.1	...
Noncorporate.....	3	2,441	26.0	3	2,441	26.0	4.4	3.9	1.1	1.1	2.7	12.8	5
\$200,000—\$499,999.....	25	7,259	24.0	22	6,141	25.2	9.8	5.2	2.7	3.5	2.8	1.2	23
Corporate.....	9	2,798	24.7	7	(x)	26.5	12.4	4.0	2.7	5.1	1.8	0.5	...
Noncorporate.....	16	4,461	23.5	15	(x)	24.5	8.5	5.8	2.7	2.7	3.3	1.5	23
Other industrial machinery, supplies, total.....	1,364	936,235	18.4	1,066	785,238	18.3	7.2	5.6	1.7	1.1	1.7	1.0	425
\$5,000,000 and over.....	10	63,945	15.0	10	63,945	15.0	5.6	4.7	0.8	1.6	1.2	1.1	...
\$1,000,000—\$4,999,999.....	224	395,875	16.8	200	357,824	16.8	6.4	5.2	1.6	1.1	1.5	1.0	64
Corporate.....	193	345,083	17.4	172	310,982	17.3	6.8	5.3	1.6	1.1	1.6	0.9	...
Noncorporate.....	31	50,792	13.2	28	46,842	13.0	3.7	4.9	1.3	1.0	1.1	1.0	64
\$500,000—\$999,999.....	312	216,774	19.1	239	165,015	19.0	7.6	6.2	1.6	0.9	1.8	0.9	81
Corporate.....	234	164,715	20.3	184	128,934	20.4	8.4	6.6	1.6	1.0	1.8	1.0	...
Noncorporate.....	78	52,059	15.2	55	36,081	13.9	5.2	4.5	1.2	0.7	1.8	0.5	81
\$200,000—\$499,999.....	818	259,641	21.2	617	198,454	21.5	8.4	6.2	2.5	1.2	2.2	1.0	280
Corporate.....	531	171,702	23.3	411	133,821	23.3	9.9	6.7	2.4	1.1	2.1	1.1	...
Noncorporate.....	287	87,939	17.1	206	64,633	17.8	5.9	5.0	2.5	1.3	2.3	0.8	280
Dental supply houses, total.....	148	73,661	26.7	135	69,211	26.3	8.9	11.8	2.5	0.3	2.0	0.8	21
\$1,000,000 and over.....	7	14,918	26.7	7	14,918	26.7	8.1	14.7	2.0	0.3	1.3	0.3	...
\$500,000—\$999,999.....	39	27,438	26.6	37	(x)	26.1	9.1	10.9	2.9	0.5	1.9	0.8	2
\$200,000—\$499,999.....	102	31,305	26.7	91	(x)	26.2	9.2	11.1	2.3	0.2	2.5	0.9	19
Corporate.....	87	27,451	27.6	79	25,121	26.9	9.6	11.3	2.2	0.2	2.6	1.0	...
Noncorporate.....	15	3,854	19.7	12	(x)	20.1	6.2	8.3	2.7	0.4	2.0	0.5	19

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Adminis- trative	Selling	Shipping delivery	Ware- house	Occu- pancy	Other expenses		
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued														
Religious supply houses.....	21	11,140	25.1	16	8,892	26.0	10.7	8.0	2.9	0.3	5.2	0.9	18	
School equipment, supplies, total.....	85	51,710	19.3	65	39,557	18.9	6.5	7.1	1.7	1.6	1.5	0.5	32	
\$1,000,000 and over.....	13	19,787	17.3	12	(x)	16.7	5.4	7.1	1.4	1.6	0.9	0.3	6	
\$500,000--\$999,999.....	23	15,850	20.9	12	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2	
\$200,000--\$499,999.....	49	16,073	20.0	41	13,148	20.1	7.4	7.0	1.8	1.4	1.9	0.6	24	
Corporate.....	29	9,167	22.4	25	7,654	22.7	9.7	7.1	2.2	1.1	1.8	0.8	24	
Noncorporate.....	20	6,906	16.8	16	5,494	16.5	3.9	7.0	1.4	1.9	2.0	0.3	24	
Surgical, medical, hospital equipment, supplies, total.....	262	166,229	23.6	214	142,920	23.9	9.8	8.9	1.7	0.6	2.1	0.8	71	
\$5,000,000 and over.....	3	23,062	26.9	2	(x)	27.2	16.1	8.5	0.6	0.6	1.0	0.4	...	
\$1,000,000--\$4,999,999.....	33	49,260	24.0	33	49,260	24.0	9.2	9.3	1.5	1.0	2.2	0.8	9	
Corporate.....	29	42,905	24.8	29	42,905	24.8	10.0	9.3	1.6	0.8	2.3	0.8	...	
Noncorporate.....	4	6,355	19.2	4	6,355	19.2	4.2	10.1	0.8	2.2	1.3	0.6	9	
\$500,000--\$999,999.....	63	41,718	22.7	53	(x)	23.3	8.7	9.1	2.1	0.5	2.1	0.8	9	
Corporate.....	56	37,266	23.3	47	31,629	23.8	9.3	9.1	2.2	0.5	2.0	0.7	...	
Noncorporate.....	7	4,452	17.7	6	(x)	19.5	4.2	9.8	1.4	0.1	2.9	1.1	9	
\$200,000--\$499,999.....	163	52,189	22.3	126	41,214	22.9	9.1	8.3	2.0	0.4	2.3	0.8	53	
Corporate.....	115	37,806	22.9	89	29,910	23.4	9.8	8.2	1.8	0.5	2.2	0.9	...	
Noncorporate.....	48	14,383	20.6	37	11,304	21.4	7.1	8.6	2.3	0.2	2.5	0.7	53	
Other professional equipment, supplies, total..	204	110,857	28.8	161	90,483	28.6	11.9	5.6	3.3	3.2	2.6	2.0	54	
\$1,000,000 and over.....	21	41,565	24.7	18	36,318	24.5	8.7	5.6	4.4	2.1	2.1	1.6	...	
\$500,000--\$999,999.....	38	25,795	26.2	28	19,307	25.5	10.6	6.4	2.6	3.0	2.3	0.6	11	
Corporate.....	28	19,417	27.9	19	(x)	26.9	12.6	5.9	2.9	2.7	2.2	0.6	...	
Noncorporate.....	10	6,378	21.1	9	(x)	22.4	6.0	7.7	2.0	3.6	2.7	0.4	11	
\$200,000--\$499,999.....	145	43,497	34.4	115	34,858	34.5	15.8	5.1	2.6	4.5	3.4	3.1	43	
Barber, beauty supply houses, total.....	120	40,733	35.0	96	32,315	35.8	11.3	14.7	4.6	0.8	3.3	1.1	80	
\$1,000,000 and over.....	3	3,576	50.5	2	(x)	55.6	16.6	27.1	5.7	...	2.6	3.6	...	
\$500,000--\$999,999.....	10	6,532	29.7	8	(x)	31.4	8.9	13.9	4.6	0.6	2.5	0.9	3	
\$200,000--\$499,999.....	107	30,625	34.4	86	24,521	34.7	11.2	13.8	4.5	0.9	3.5	0.8	77	
Corporate.....	63	18,593	36.6	50	14,481	37.1	13.4	13.6	4.6	0.9	3.6	1.0	...	
Noncorporate.....	44	12,032	30.9	36	10,040	31.1	8.2	13.7	4.4	0.8	3.4	0.6	77	
Laundry, dry cleaning equipment, supplies, total	166	96,017	21.1	146	88,422	21.0	7.2	7.2	2.5	1.3	1.4	1.4	38	
\$1,000,000 and over.....	22	32,867	20.8	21	(x)	20.3	6.8	7.2	2.4	1.4	1.1	1.4	...	
\$500,000--\$999,999.....	51	34,789	21.3	49	(x)	21.4	7.2	7.5	2.6	1.2	1.5	1.4	8	
Corporate.....	47	32,085	21.3	45	(x)	21.4	7.3	7.3	2.6	1.3	1.5	1.4	...	
Noncorporate.....	4	2,704	21.2	4	2,704	21.2	6.4	9.8	3.0	0.4	1.1	0.5	8	
\$200,000--\$499,999.....	93	28,361	21.2	76	23,536	21.4	7.8	6.7	2.5	1.3	1.8	1.3	30	
Corporate.....	64	19,819	22.1	56	17,275	22.3	8.2	6.7	2.7	1.4	1.9	1.4	...	
Noncorporate.....	29	8,542	19.3	20	6,261	19.1	6.7	6.6	2.1	1.0	1.8	0.9	30	
Shoe findings, total.....	304	257,424	10.2	245	228,614	9.9	4.2	2.9	1.0	0.3	0.9	0.6	159	
\$5,000,000 and over.....	5	70,828	4.0	5	70,828	4.0	1.8	1.3	0.4	0.1	0.2	0.2	2	
\$1,000,000--\$4,999,999.....	43	85,304	9.0	39	77,372	9.0	3.6	2.7	0.9	0.3	0.8	0.7	13	
Corporate.....	35	73,136	9.1	32	(x)	9.0	3.9	2.7	0.8	0.1	0.8	0.7	...	
Noncorporate.....	8	12,168	8.6	7	(x)	9.1	2.3	2.0	1.1	1.2	0.9	1.0	13	
\$500,000--\$999,999.....	55	37,819	14.4	45	31,080	14.8	6.2	4.2	1.6	0.6	1.3	0.9	28	
Corporate.....	39	26,311	15.9	32	21,697	16.2	7.1	4.7	1.6	0.5	1.3	1.0	...	
Noncorporate.....	16	11,508	11.0	13	9,423	11.9	4.5	3.2	1.8	0.7	1.1	0.6	28	
\$200,000--\$499,999.....	201	63,473	16.3	156	49,334	16.6	7.3	4.5	1.8	0.5	1.7	0.8	116	
Corporate.....	113	36,681	18.6	88	28,993	19.1	9.5	4.4	1.8	0.6	1.9	0.9	...	
Noncorporate.....	88	26,792	13.1	68	20,341	13.0	4.0	4.7	1.7	0.4	1.5	0.7	116	
Undertakers' supplies.....	12	4,122	32.2	7	2,247	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...	
Upholsterers' supplies, total.....	70	36,580	18.6	59	30,965	18.5	8.2	5.5	1.8	0.8	1.5	0.7	26	
\$1,000,000 and over.....	5	7,387	18.6	4	(x)	18.8	5.7	8.0	1.3	2.0	1.2	0.6	2	
\$500,000--\$999,999.....	21	15,009	18.5	18	(x)	18.8	9.6	4.8	1.8	0.6	1.3	0.7	8	
Corporate.....	14	10,259	19.3	12	(x)	19.6	11.2	3.9	1.6	0.7	1.4	0.8	...	
Noncorporate.....	7	4,750	16.7	6	(x)	17.2	6.1	6.7	2.2	0.6	1.0	0.6	8	
\$200,000--\$499,999.....	44	14,184	18.8	37	11,816	17.9	7.8	5.0	2.0	0.4	2.0	0.7	26	
Corporate.....	28	9,260	20.9	21	6,892	20.1	9.5	5.1	2.1	0.4	2.2	0.8	...	
Noncorporate.....	16	4,924	14.8	16	4,924	14.8	5.4	5.0	1.8	0.4	1.7	0.5	26	
Other service equipment, supplies, total.....	213	100,472	21.4	197	74,312	23.2	7.0	9.9	2.6	0.8	2.0	0.9	87	
\$1,000,000 and over.....	12	19,889	15.4	9	14,315	19.4	7.6	8.4	0.8	0.9	1.2	0.5	7	
\$500,000--\$999,999.....	49	34,459	20.2	34	24,940	21.8	6.0	9.1	3.0	0.5	2.0	1.2	7	
\$200,000--\$499,999.....	152	46,124	24.9	114	35,057	25.7	7.6	11.1	3.1	0.9	2.2	0.6	75	
Corporate.....	82	25,991	24.4	61	19,707	25.8	7.6	11.1	3.3	0.8	2.1	0.9	...	
Noncorporate.....	70	20,133	25.6	53	15,350	25.6	7.6	10.9	2.8	1.0	2.5	0.8	75	
Aircraft, aeronautical equipment, supplies.....	51	32,790	27.1	36	29,789	27.4	11.6	6.5	2.5	2.7	2.9	1.2	10	

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES

SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued													
Railroad equipment, supplies, total.....	41	38,558	17.8	37	55,709	17.9	7.8	5.8	1.4	0.6	0.6	1.7	10
\$1,000,000 and over.....	18	48,908	18.0	16	(x)	18.2	7.7	6.0	1.4	0.6	0.5	2.0	1
\$500,000—\$999,999.....	5	3,852	12.0	5	3,852	12.0	5.4	3.4	1.9	(z)	1.2	0.1	3
\$200,000—\$499,999.....	18	5,798	19.7	16	(x)	19.3	9.7	5.5	1.2	1.0	1.7	0.2	6
Corporate.....	12	3,967	22.8	11	(x)	21.6	10.6	6.7	0.8	1.2	2.1	0.2	...
Noncorporate.....	6	1,837	12.9	5	(x)	13.8	7.7	2.7	2.3	0.4	0.7	(z)	6
Marine equipment, supplies, total.....	145	87,279	18.9	117	76,120	18.8	7.8	4.8	1.8	1.4	2.0	1.0	50
\$1,000,000 and over.....	20	33,808	16.5	20	33,808	16.5	6.4	4.2	1.4	2.0	1.7	0.8	9
Corporate.....	14	38,551	17.1	16	28,551	17.1	6.8	4.6	1.2	1.7	1.9	0.9	...
Noncorporate.....	4	5,257	13.6	4	5,257	13.6	4.9	2.0	2.7	3.6	0.4	(z)	9
\$500,000—\$999,999.....	41	27,954	20.5	35	24,163	20.3	8.5	5.3	2.2	0.9	2.0	1.4	8
Corporate.....	34	23,743	20.6	29	(x)	20.4	9.0	5.1	2.2	0.8	2.0	1.3	...
Noncorporate.....	7	4,213	20.0	6	(x)	19.7	5.8	6.0	2.5	1.2	2.0	2.2	8
\$200,000—\$499,999.....	84	14,111	20.2	62	18,149	21.0	9.2	5.4	1.7	1.0	2.6	1.1	33
Corporate.....	51	15,192	22.9	38	10,967	24.1	11.1	6.0	1.6	1.0	2.9	1.5	...
Noncorporate.....	33	10,323	16.1	24	7,182	16.2	5.6	4.6	2.0	1.1	2.3	0.6	33
Other transportation equipment, supplies.....	13	8,796	19.4	11	(x)	19.4	10.0	4.7	1.7	0.5	1.3	1.2	1
METALS, METALWORK (EXCL. SCRAP)													
Iron, steel and products, total.....	852	1,155,723	15.8	700	1,044,182	15.6	5.4	3.4	1.6	2.8	1.6	0.8	249
\$1,000,000 and over.....	36	307,405	12.3	36	307,405	12.3	4.2	2.7	1.2	2.2	1.3	0.7	6
\$1,000,000—\$499,999.....	285	586,324	16.2	251	524,797	16.2	5.7	3.7	1.5	2.9	1.6	0.8	60
Corporate.....	245	513,367	16.8	216	460,383	16.7	5.9	3.7	1.5	3.1	1.7	0.8	...
Noncorporate.....	40	72,957	12.1	35	64,414	12.1	3.6	3.7	1.6	2.0	0.8	0.4	60
\$500,000—\$999,999.....	230	165,372	18.5	192	137,615	18.6	6.8	3.8	2.1	3.4	1.8	0.7	43
Corporate.....	179	129,736	20.0	156	111,728	20.0	7.4	4.2	2.0	3.7	1.9	0.8	...
Noncorporate.....	51	35,636	12.9	36	25,887	12.6	4.1	2.2	2.5	2.2	1.2	0.4	43
\$200,000—\$499,999.....	301	96,622	19.3	227	74,365	19.6	7.6	4.2	2.4	2.6	2.2	0.6	140
Corporate.....	184	60,561	21.6	137	45,613	21.8	8.9	4.6	2.1	3.0	2.5	0.7	...
Noncorporate.....	117	36,061	15.5	90	28,752	16.1	5.4	3.6	2.8	1.9	1.8	0.6	140
Nonferrous metals, metal work, total.....	155	411,611	7.6	139	395,855	7.5	2.9	2.4	0.5	0.7	0.6	0.4	45
\$1,000,000 and over.....	10	247,951	5.0	10	247,951	5.0	2.0	2.1	0.1	0.4	0.2	0.2	...
\$1,000,000—\$499,999.....	58	120,485	11.0	53	109,025	11.1	3.8	2.9	1.2	1.3	1.2	0.7	17
Corporate.....	49	106,801	11.2	44	95,341	11.4	4.0	3.0	1.1	1.4	1.1	0.8	...
Noncorporate.....	9	13,684	9.4	9	13,684	9.4	3.2	1.8	1.6	0.9	1.6	0.3	17
\$500,000—\$999,999.....	39	27,671	12.0	36	25,762	12.1	5.2	3.0	1.2	0.9	1.1	0.7	10
Corporate.....	30	21,523	11.8	27	19,614	12.0	5.4	2.8	1.1	0.9	1.1	0.7	...
Noncorporate.....	9	6,148	12.5	9	6,148	12.5	4.6	3.6	1.5	1.0	1.2	0.6	10
\$200,000—\$499,999.....	48	15,504	15.3	40	13,117	16.0	6.2	4.9	1.6	1.1	1.5	0.7	18
Corporate.....	30	9,810	14.6	24	(x)	15.5	6.1	4.2	1.7	1.2	1.4	0.9	...
Noncorporate.....	18	5,694	16.5	16	(x)	16.9	6.5	5.8	1.6	0.9	1.7	0.4	18
WASTE MATERIALS													
Iron, steel scrap, total.....	1,051	1,571,021	8.9	721	1,337,428	8.4	3.1	0.9	1.9	1.0	1.2	0.3	526
\$5,000,000 and over.....	60	728,468	4.1	55	693,371	4.0	2.1	0.6	0.4	0.4	0.3	0.2	3
\$1,000,000—\$499,999.....	248	508,616	11.2	214	435,528	11.3	3.6	1.0	2.7	1.6	2.0	0.4	107
Corporate.....	182	384,795	11.4	157	326,966	11.6	3.9	1.1	2.4	1.8	1.9	0.5	...
Noncorporate.....	66	123,821	10.5	57	108,562	10.5	2.4	0.9	3.5	1.0	2.3	0.4	107
\$500,000—\$999,999.....	255	181,134	15.0	163	116,951	(v)	(v)	(v)	(v)	(v)	(v)	(v)	145
\$200,000—\$499,999.....	488	152,803	16.7	288	91,178	(v)	(v)	(v)	(v)	(v)	(v)	(v)	271
Other scrap, waste materials, total.....	1,073	772,756	14.5	715	587,858	13.9	3.9	1.0	3.2	2.6	2.0	0.6	561
\$5,000,000 and over.....	8	49,058	12.0	6	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
\$1,000,000—\$499,999.....	190	352,233	12.0	170	313,961	12.0	3.4	1.5	2.6	2.4	1.6	0.5	88
Corporate.....	139	261,840	13.4	122	232,052	13.3	3.8	1.7	2.7	2.7	1.8	0.6	...
Noncorporate.....	51	90,393	8.0	48	81,909	8.2	1.8	0.9	2.2	1.8	1.2	0.3	88
\$500,000—\$999,999.....	254	173,421	15.8	172	121,607	16.5	4.5	1.6	4.3	2.7	2.6	0.8	138
\$200,000—\$499,999.....	619	192,444	18.4	367	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	335
OTHER TRADES													
Cameras, photographic goods, total.....	171	143,443	16.0	138	132,124	15.9	6.8	4.6	1.6	0.5	1.6	0.8	39
\$5,000,000 and over.....	4	45,731	11.8	4	45,731	11.8	5.0	3.1	1.2	0.4	1.0	1.1	...
\$1,000,000—\$499,999.....	24	42,720	16.2	21	38,089	16.8	6.8	5.8	1.8	0.6	1.3	0.5	8
Corporate.....	20	36,861	17.1	17	32,230	17.9	7.0	6.3	2.0	0.6	1.4	0.6	...
Noncorporate.....	4	5,859	10.6	4	5,859	10.6	4.9	3.0	1.0	0.6	0.8	0.3	8
\$500,000—\$999,999.....	44	30,355	16.6	34	23,566	16.8	7.0	4.5	1.6	0.4	2.4	0.9	10
Corporate.....	34	23,843	16.9	26	(x)	17.1	7.7	4.5	1.5	0.4	2.1	0.9	...
Noncorporate.....	10	6,512	15.7	8	(x)	15.8	4.9	4.6	1.8	0.4	3.4	0.7	10
\$200,000—\$499,999.....	99	30,637	21.4	79	24,738	21.4	9.4	5.5	2.2	0.7	2.8	0.8	21
Corporate.....	73	23,214	23.4	61	19,637	23.1	10.4	6.0	2.4	0.8	2.7	0.8	...
Noncorporate.....	26	7,423	15.1	18	5,101	14.7	5.7	3.5	1.5	0.2	3.1	0.7	21

See Explanatory at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping, delivery	Ware-house	Occu-pancy	Other expenses	
OTHER TRADES—Continued													
Sporting goods, toys, games, total.....	479	291,011	16.7	388	253,353	16.6	6.1	5.4	1.8	1.0	1.7	0.6	200
\$5,000,000 and over.....	3	24,306	8.9	3	24,306	8.7	1.4	2.7	0.7	1.3	0.6	1.0	...
Corporate.....	47	97,346	16.5	45	(x)	16.8	6.2	5.7	1.6	1.1	1.4	0.8	11
Noncorporate.....	43	91,555	16.8	41	(x)	17.1	6.5	5.8	1.6	1.1	1.4	0.7	...
\$500,000—\$999,999.....	4	5,791	12.0	4	5,791	12.0	2.4	4.5	2.1	0.3	1.5	1.2	11
Corporate.....	105	70,073	18.0	85	(x)	18.0	6.5	5.5	2.4	0.9	2.1	0.6	47
Noncorporate.....	76	50,871	18.9	61	40,613	19.0	7.4	5.6	2.2	1.0	2.3	0.5	...
\$200,000—\$499,999.....	29	19,202	15.3	24	(x)	15.4	4.4	5.4	2.8	0.7	1.5	0.6	47
Corporate.....	324	99,286	17.9	255	78,785	17.9	6.6	5.7	1.9	0.8	2.2	0.7	202
Noncorporate.....	158	50,237	20.4	122	39,271	20.3	8.1	6.0	2.1	0.8	2.4	0.9	...
Other recreation goods.....	166	49,049	15.4	133	39,534	15.4	5.0	5.3	1.8	0.7	2.0	0.6	202
Books, periodicals, newspapers.....	7	4,348	12.2	7	4,348	12.2	4.6	3.7	2.0	(z)	1.5	0.4	9
Coal, coke (with yard), total.....	528	368,661	17.6	279	225,934	(v)	(v)	(v)	(v)	(v)	(v)	(v)	184
\$5,000,000 and over.....	227	523,255	11.3	178	536,087	5.9	1.6	1.1	1.4	0.8	0.7	0.1	35
Corporate.....	23	390,198	4.2	22	(x)	4.1	1.0	1.2	0.8	0.3	0.7	0.1	...
\$1,000,000—\$4,999,999.....	57	126,600	8.4	50	114,397	8.4	1.7	1.0	1.9	2.4	1.2	0.2	5
Corporate.....	53	116,589	8.5	47	(x)	8.5	1.8	1.0	1.8	2.5	1.3	0.1	...
Noncorporate.....	4	10,011	7.5	3	(x)	7.5	0.8	1.1	3.2	1.3	0.9	0.2	5
\$500,000—\$999,999.....	56	36,564	12.8	46	29,932	13.2	4.0	1.7	4.1	1.1	2.0	0.3	12
Corporate.....	48	31,311	13.1	40	(x)	13.8	4.4	1.5	4.2	1.3	2.1	0.3	...
Noncorporate.....	8	5,253	9.4	6	(x)	9.5	1.6	2.5	3.7	0.3	0.9	0.5	12
\$200,000—\$499,999.....	91	29,933	17.7	60	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	18
Feed.....	474	562,344	5.9	294	398,905	5.9	1.8	1.4	1.0	0.8	0.7	0.2	204
Fertilizers, agricultural chemicals, total.....	126	130,785	11.8	93	111,231	11.8	2.9	3.0	0.9	3.3	1.3	0.4	39
\$5,000,000 and over.....	4	24,232	10.5	4	24,232	10.5	1.7	2.0	0.1	6.3	0.2	0.2	...
\$1,000,000—\$4,999,999.....	22	68,488	11.3	27	59,015	11.8	3.1	3.6	0.6	2.7	1.4	0.4	12
\$500,000—\$999,999.....	26	18,095	13.3	22	15,252	12.4	3.6	2.4	2.2	1.9	1.9	0.4	11
Corporate.....	18	12,928	12.8	15	(x)	11.0	3.8	1.6	1.3	1.9	2.1	0.3	...
Noncorporate.....	8	5,167	14.6	7	(x)	15.8	3.4	4.2	4.4	1.9	1.4	0.5	11
\$200,000—\$499,999.....	64	19,970	13.9	40	12,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	16
Seeds.....	281	307,015	14.7	182	223,761	14.4	4.1	3.6	1.8	2.6	1.5	0.8	100
Other farm supplies.....	41	182,490	4.8	20	73,907	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8
Jewelry (general line), total.....	236	185,034	16.3	194	165,345	16.3	7.4	5.7	1.1	0.1	1.3	0.7	119
\$5,000,000 and over.....	3	22,348	16.9	3	22,348	16.9	4.7	8.3	2.4	(z)	0.6	0.9	...
\$1,000,000—\$4,999,999.....	43	81,508	15.4	41	(x)	15.4	7.3	5.4	1.0	0.1	1.0	0.6	11
Corporate.....	37	70,947	15.7	36	(x)	15.3	7.4	5.2	1.0	0.1	1.0	0.6	...
Noncorporate.....	6	10,561	13.4	5	(x)	15.7	7.2	6.4	0.9	(z)	0.8	0.4	11
\$500,000—\$999,999.....	59	40,751	16.7	50	34,315	16.6	8.3	5.2	0.6	0.3	1.6	0.6	25
Corporate.....	47	33,503	17.4	38	27,067	17.5	9.3	5.3	0.7	0.1	1.5	0.6	...
Noncorporate.....	12	7,248	13.4	12	7,248	13.4	4.7	5.0	0.4	1.0	2.0	0.3	25
\$200,000—\$499,999.....	131	40,427	17.2	100	(x)	17.8	8.4	5.2	1.1	0.2	2.0	0.9	83
Corporate.....	72	22,827	18.7	56	17,347	19.2	10.0	5.3	1.2	0.1	1.7	0.9	...
Noncorporate.....	59	17,600	15.3	44	(x)	16.1	6.2	5.1	0.9	0.3	2.6	1.0	83
Clocks, watches, total.....	127	84,524	16.4	106	74,442	16.8	7.7	6.3	0.6	0.2	1.1	0.9	71
\$1,000,000 and over.....	23	39,968	16.6	21	(x)	16.8	7.3	7.3	0.5	0.3	0.8	0.6	10
Corporate.....	20	32,443	19.0	18	(x)	19.5	8.6	8.7	0.3	0.3	0.8	0.8	...
Noncorporate.....	3	7,525	6.4	3	7,525	6.4	2.3	1.5	1.4	0.3	0.8	0.1	10
\$500,000—\$999,999.....	30	20,949	16.1	26	(x)	17.1	7.9	5.5	0.8	0.1	1.3	1.5	10
Corporate.....	24	16,422	17.8	22	(x)	18.6	8.9	5.8	0.9	(z)	1.4	1.6	...
Noncorporate.....	6	4,527	9.6	4	(x)	10.2	3.5	4.1	0.5	0.5	0.8	0.8	10
\$200,000—\$499,999.....	74	23,607	16.4	59	18,860	16.5	8.1	5.1	0.7	0.2	1.4	1.0	51
Corporate.....	45	14,229	20.9	33	10,337	22.1	11.6	6.7	0.8	0.3	1.2	1.5	...
Noncorporate.....	29	9,378	9.4	26	8,523	9.6	3.7	3.1	0.6	0.2	1.5	0.5	51
Precious stones, metals, total.....	221	168,388	6.6	185	141,473	6.9	3.7	1.9	0.2	(z)	0.7	0.4	182
\$1,000,000 and over.....	38	79,782	4.4	32	66,161	4.8	2.6	1.2	0.2	...	0.5	0.3	40
Corporate.....	18	41,108	5.4	17	(x)	5.5	3.4	1.0	0.4	...	0.5	0.2	...
Noncorporate.....	20	38,674	3.5	15	(x)	4.0	1.8	1.4	(z)	...	0.5	0.3	40
\$500,000—\$999,999.....	70	51,496	8.4	61	45,328	8.2	4.0	2.8	0.2	(z)	0.7	0.5	63
Corporate.....	32	23,806	11.4	29	21,687	11.2	6.0	3.6	0.3	0.1	0.8	0.4	...
Noncorporate.....	38	27,690	5.8	32	23,641	5.4	2.3	1.9	0.1	...	0.6	0.5	63
\$200,000—\$499,999.....	113	37,110	8.7	92	29,984	9.3	5.3	2.3	0.1	(z)	1.2	0.4	79
Corporate.....	39	13,830	14.2	33	11,498	15.4	9.7	3.7	0.2	...	1.4	0.4	...
Noncorporate.....	74	23,280	5.5	59	18,486	5.6	2.6	1.5	(z)	(z)	1.0	0.5	79
Watch materials, jewelers' tools, supplies.....	48	30,187	21.0	38	26,078	20.5	9.0	6.2	1.7	1.6	1.3	0.7	31
Costume jewelry, total.....	89	50,157	19.7	77	45,920	19.3	8.3	6.9	1.8	0.4	1.4	0.5	62
\$1,000,000 and over.....	10	18,419	15.8	10	18,419	15.8	6.0	5.3	2.0	0.9	1.2	0.4	4
\$500,000—\$999,999.....	19	13,048	22.8	17	(x)	22.9	9.7	9.3	2.0	...	1.5	0.4	5
Corporate.....	15	10,181	22.9	14	(x)	23.5	9.9	9.4	2.3	...	1.5	0.4	...
Noncorporate.....	4	2,867	22.1	3	(x)	19.9	8.3	8.8	0.7	...	1.5	0.6	5
\$200,000—\$499,999.....	60	18,690	21.4	50	(x)	20.7	9.8	7.0	1.5	0.2	1.6	0.6	53
Corporate.....	28	1,344	24.7	24	(x)	24.1	12.4	7.7	1.8	0.1	1.4	0.7	...
Noncorporate.....	32	9,846	18.4	26	8,330	17.6	7.1	6.4	...	0.3	1.9	0.4	53

See footnotes at end of table.

Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

(Includes only establishments with sales of \$200,000 or more in 1948)

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occu-pancy	Other expenses		
OTHER TRADES--Continued														
Other jewelry, total.....	189	101,790	18.6	158	91,049	18.9	8.2	6.9	1.4	0.2	1.5	0.7	102	
\$1,000,000 and over.....	19	35,685	20.4	19	35,685	20.4	8.3	8.6	1.5	(z)	1.2	0.8	...	
Corporate.....	19	35,685	20.4	19	35,685	20.4	8.3	8.6	1.5	(z)	1.2	0.8	...	
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000--\$999,999.....	36	23,118	19.6	34	(x)	19.6	8.2	6.9	1.7	0.5	1.6	0.7	9	
Corporate.....	26	17,331	21.6	25	(x)	21.5	8.9	7.6	2.0	0.4	1.8	0.8	...	
Noncorporate.....	10	5,787	13.5	9	(x)	13.5	5.9	4.4	0.8	0.8	1.1	0.5	9	
\$200,000--\$499,999.....	134	42,987	16.6	105	(x)	16.9	8.2	5.3	0.9	0.3	1.6	0.6	93	
Corporate.....	55	17,826	22.8	49	(x)	21.8	12.0	5.6	1.2	0.4	1.8	0.8	...	
Noncorporate.....	79	25,161	12.3	56	18,239	12.6	4.8	5.0	0.7	0.3	1.4	0.4	93	
Petroleum and products, total.....	392	395,032	10.0	239	305,425	9.4	3.2	2.4	1.9	0.4	1.2	0.3	89	
\$5,000,000 and over.....	9	122,937	15.1	9	122,937	5.1	2.3	1.6	0.2	0.3	0.4	0.3	...	
\$1,000,000--\$4,999,999.....	71	137,296	8.4	55	104,493	9.1	3.0	2.5	2.0	0.3	1.1	0.2	9	
Corporate.....	63	124,015	8.4	48	(x)	9.1	3.0	2.4	2.0	0.4	1.1	0.2	...	
Noncorporate.....	8	13,281	8.5	7	(x)	8.8	2.4	3.6	1.6	0.2	0.7	0.3	9	
\$500,000--\$999,999.....	90	13,600	14.5	54	37,956	(v)	(v)	(v)	(v)	(v)	(v)	(v)	22	
\$200,000--\$499,999.....	222	71,199	17.3	121	40,039	(v)	(v)	(v)	(v)	(v)	(v)	(v)	58	
Flowers (cut), potted plants, total.....	505	103,408	18.6	173	87,681	18.2	6.2	5.4	2.8	0.7	2.6	0.5	70	
\$1,000,000 and over.....	16	25,198	16.6	14	(x)	16.9	7.0	4.5	2.2	0.4	2.3	0.5	...	
\$500,000--\$999,999.....	48	32,813	19.2	42	(x)	19.4	4.9	6.5	3.4	1.6	2.6	0.4	12	
Corporate.....	37	15,602	18.0	31	(x)	18.1	5.1	6.2	3.5	0.9	2.0	0.4	...	
Noncorporate.....	11	7,211	26.0	11	7,211	23.6	4.3	7.5	3.1	3.7	4.4	0.6	12	
\$300,000--\$499,999.....	141	45,397	19.2	117	37,564	17.9	6.6	5.0	2.7	0.3	2.8	0.5	58	
Corporate.....	92	30,190	20.3	74	24,327	19.4	8.0	5.3	2.4	0.1	3.0	0.6	...	
Noncorporate.....	49	15,207	17.0	43	13,237	15.0	3.7	4.4	3.3	0.6	2.6	0.4	58	
Bulbs, plants, total.....	28	13,632	23.3	22	12,092	23.3	10.0	6.1	4.2	0.6	2.0	0.4	2	
\$1,000,000 and over.....	3	4,119	20.4	3	4,119	20.4	9.2	5.7	3.7	0.1	1.2	0.5	...	
\$500,000--\$999,999.....	6	4,063	24.3	6	4,063	24.3	11.7	6.4	2.3	1.4	2.2	0.3	...	
\$200,000--\$499,999.....	19	5,450	24.8	13	3,910	25.2	9.2	6.2	6.6	0.2	2.6	0.4	2	
Forest products (exc. lumber), total.....	93	107,784	13.6	62	85,962	13.4	3.5	1.4	4.8	2.0	1.3	0.4	31	
\$1,000,000 and over.....	29	82,687	11.0	20	68,909	11.3	2.8	1.0	4.6	1.6	0.9	0.4	5	
\$500,000--\$999,999.....	13	8,503	26.2	10	6,614	25.2	6.8	3.7	5.1	5.8	2.7	1.1	6	
\$200,000--\$499,999.....	51	16,594	20.2	32	10,439	(v)	(v)	(v)	(v)	(v)	(v)	(v)	20	
General merchandise, total.....	86	469,503	10.6	72	407,044	10.4	4.0	2.4	1.0	1.8	0.9	0.3	36	
\$5,000,000 and over.....	26	358,934	10.3	24	(x)	10.0	4.2	2.3	0.7	1.8	0.8	0.2	...	
\$1,000,000--\$4,999,999.....	40	94,539	11.7	34	81,698	11.6	3.9	2.8	1.8	1.5	1.1	0.5	22	
Corporate.....	26	77,808	11.8	24	(x)	11.5	3.8	2.9	1.6	1.6	1.0	0.6	...	
Noncorporate.....	11	16,731	11.5	10	(x)	12.2	4.1	2.3	2.8	1.1	1.5	0.4	22	
\$500,000--\$999,999.....	14	11,165	11.2	10	8,172	11.8	3.6	4.1	1.4	0.5	1.8	0.4	9	
\$200,000--\$499,999.....	6	1,865	10.8	...	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	5	
Leather goods.....	22	11,552	19.7	14	7,415	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10	
Oils and fats (inedible).....	33	168,303	6.2	19	51,665	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8	
Textiles and materials, other than dry goods, total.....	212	213,008	10.4	159	190,173	9.6	4.2	2.2	1.0	0.6	1.1	0.5	98	
\$5,000,000 and over.....	7	82,964	4.8	7	82,964	4.8	2.7	1.5	0.1	0.1	0.3	0.1	...	
\$1,000,000--\$4,999,999.....	35	61,621	9.4	33	(x)	9.1	4.3	2.0	1.1	0.3	0.7	0.7	14	
Corporate.....	27	49,413	9.6	26	(x)	9.7	4.7	2.1	1.1	0.3	0.7	0.8	...	
Noncorporate.....	8	12,208	8.6	7	(x)	6.4	2.5	1.6	1.2	0.3	0.7	0.1	14	
\$500,000--\$999,999.....	41	27,934	17.6	28	(x)	18.5	7.2	3.8	2.1	1.3	2.9	1.2	26	
\$200,000--\$499,999.....	129	40,489	18.4	91	28,949	18.2	7.2	3.6	2.3	2.1	2.6	0.4	58	
Yarns, total.....	112	135,235	6.5	95	126,361	6.6	3.3	1.7	0.6	0.2	0.6	0.2	49	
\$5,000,000 and over.....	4	32,935	4.1	4	32,935	4.1	1.9	1.5	0.4	(z)	0.3	(z)	7	
\$1,000,000--\$4,999,999.....	28	64,888	5.4	26	(x)	5.5	2.6	1.4	0.6	0.2	0.4	0.3	11	
Corporate.....	22	51,187	6.0	20	(x)	6.1	3.1	1.4	0.6	0.3	0.4	0.3	...	
Noncorporate.....	6	13,701	5.2	6	13,701	3.2	0.9	1.3	0.3	(z)	0.5	0.2	11	
\$500,000--\$999,999.....	30	20,360	9.9	25	(x)	11.6	5.6	2.8	1.3	0.3	1.2	0.4	14	
Corporate.....	20	14,129	12.0	17	11,839	13.7	7.4	2.6	1.5	0.4	1.4	0.4	...	
Noncorporate.....	10	6,831	5.5	8	(x)	6.9	1.5	1.2	0.9	(z)	0.9	0.4	14	
\$200,000--\$499,999.....	50	16,952	10.9	40	13,932	11.3	5.7	2.6	1.0	0.2	1.2	0.6	17	
Corporate.....	31	10,726	12.8	26	9,322	13.0	7.5	2.8	1.0	0.3	1.0	0.4	...	
Noncorporate.....	19	6,226	7.7	14	4,610	8.0	2.2	2.2	1.0	(z)	1.8	0.8	17	
Kind of business, n.e.c., total.....	438	644,142	8.0	320	545,028	7.7	3.3	2.0	0.9	0.5	0.6	0.4	231	
\$5,000,000 and over.....	18	404,006	4.7	16	(x)	2.8	1.6	0.4	0.4	(z)	0.2	0.2	2	
\$1,000,000--\$4,999,999.....	50	87,405	13.4	41	69,868	14.8	5.9	4.2	1.4	1.3	1.1	0.9	11	
Corporate.....	43	75,306	13.2	34	57,459	14.4	5.4	4.3	1.5	1.4	0.8	1.0	...	
Noncorporate.....	7	12,009	16.3	7	12,009	16.3	7.5	3.9	0.9	1.0	2.7	0.3	11	
\$500,000--\$999,999.....	97	67,907	18.2	85	58,905	18.4	6.9	5.8	1.7	1.5	1.6	0.9	55	
Corporate.....	67	47,380	19.7	58	40,776	20.3	8.3	6.4	1.5	1.7	1.5	0.9	...	
Noncorporate.....	30	20,527	14.9	27	18,129	14.1	3.3	4.4	2.2	1.2	1.9	1.1	55	
\$200,000--\$499,999.....	273	84,824	14.1	178	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	163	

* Proprietors of noncorporate businesses.

v Insufficient analysis of expenses to show separately.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

n.e.c. Not elsewhere classified.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALEERS KIND OF BUSINESS, BY SELECTED STANDARD
METROPOLITAN AREA: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occu-pancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS													
Groceries (General Line), Not Sponsoring Cooperative or Voluntary Groups													
14 metropolitan areas, total.....	423	633,517	12.4	355	586,120	12.5	3.2	4.0	1.2	1.5	1.0	0.4	113
New York-Northeastern New Jersey.....	118	180,061	13.1	98	169,906	13.4	3.5	4.8	2.4	1.4	1.0	0.4	82
Chicago, Ill.....	38	73,859	18.9	34	72,205	19.1	4.4	7.1	3.0	2.5	1.0	0.5	25
Los Angeles, Calif.....	24	55,719	10.7	19	52,733	10.8	1.8	2.8	1.7	1.7	2.5	0.3	12
Philadelphia, Pa.....	36	71,097	10.6	29	27,162	11.3	3.0	3.9	1.7	1.6	0.8	0.3	27
Detroit, Mich.....	29	(x)	8.9	24	31,408	9.0	2.7	2.0	1.6	1.4	1.1	0.2	14
Boston, Mass.....	32	(x)	12.6	28	43,527	12.6	3.2	4.3	2.2	1.2	1.2	0.5	7
San Francisco-Oakland, Calif.....	26	61,678	10.4	21	48,682	9.2	2.5	2.8	1.8	1.0	0.6	0.5	20
Pittsburgh, Pa.....	44	39,266	10.6	38	36,838	10.9	2.3	3.7	2.2	1.4	1.0	0.3	32
St. Louis, Mo.....	21	(x)	12.7	20	30,703	12.7	3.3	3.4	2.6	1.2	1.9	0.3	11
Cleveland, Ohio.....	12	18,728	9.6	11	(x)	9.6	4.0	2.4	1.1	0.6	1.3	0.2	5
Baltimore, Md.....	13	17,430	10.4	12	(x)	10.2	2.9	2.5	1.8	1.6	1.0	0.4	7
Minneapolis-St. Paul, Minn.....	8	(x)	10.9	5	17,508	10.4	3.3	3.9	0.8	1.6	0.6	0.2	3
Buffalo, N. Y.....	10	15,317	9.1	9	(x)	9.2	2.9	2.2	2.0	0.8	0.7	0.6	12
Groceries (General Line), Voluntary Group Wholesalers													
14 metropolitan areas.....	117	462,846	9.0	41	167,811	(v)	(v)	(v)	(v)	(v)	(v)	(v)	38
Confectionery													
14 metropolitan areas, total.....	181	106,867	11.4	138	91,081	11.2	4.1	3.5	1.5	0.8	1.0	0.3	113
New York-Northeastern New Jersey.....	57	27,941	14.6	47	26,625	14.7	5.1	5.2	2.4	0.6	1.1	0.3	39
Chicago, Ill.....	20	(x)	6.5	19	31,690	6.5	3.7	1.2	0.6	0.6	0.3	0.1	14
Detroit, Mich.....	8	(x)	17.6	5	3,101	21.9	6.6	7.2	1.4	4.2	1.8	0.7	4
Boston, Mass.....	13	(x)	12.6	10	5,863	12.4	5.0	2.5	1.2	1.7	1.8	0.2	1
San Francisco-Oakland, Calif.....	8	(x)	15.3	5	1,905	12.3	4.1	3.9	1.8	0.4	1.7	0.4	5
Pittsburgh, Pa.....	15	6,719	10.0	12	5,556	11.0	4.2	2.6	1.8	0.6	1.5	0.3	10
St. Louis, Mo.....	6	(x)	8.4	6	(x)	8.4	1.6	3.3	1.7	0.9	0.9	(x)	8
Washington, D. C.....	6	(x)	8.3	5	1,756	9.0	1.7	1.2	4.1	0.5	1.1	0.4	10
Baltimore, Md.....	15	(x)	11.1	12	7,362	9.6	3.0	3.6	1.3	0.2	1.0	0.5	7
Fish, Sea Foods (Fresh)													
14 metropolitan areas, total.....	316	221,710	14.3	254	190,124	14.7	4.1	2.5	3.2	1.8	2.5	0.6	143
New York-Northeastern New Jersey.....	129	93,812	11.9	105	80,071	12.4	4.1	3.0	2.3	1.1	1.4	0.5	47
Chicago, Ill.....	26	23,059	14.6	22	20,708	14.6	5.4	2.6	2.9	1.4	2.3	0.6	10
Los Angeles, Calif.....	13	8,230	11.2	9	5,976	12.0	2.9	3.1	1.8	1.4	2.5	0.3	8
Philadelphia, Pa.....	20	(x)	11.9	16	7,893	12.0	3.0	2.5	2.6	1.2	2.4	0.3	19
Detroit, Mich.....	13	11,424	13.8	11	(x)	13.9	2.6	1.9	6.0	0.8	2.2	0.2	13
Boston, Mass.....	54	37,898	21.0	46	34,023	21.5	4.2	2.4	4.0	3.9	6.1	0.9	10
San Francisco-Oakland, Calif.....	18	13,186	18.1	15	11,161	18.1	3.6	1.9	6.1	3.2	2.0	1.3	6
Pittsburgh, Pa.....	5	(x)	14.4	5	(x)	14.4	4.6	1.0	6.1	1.8	0.7	0.2	6
Washington, D. C.....	5	(x)	15.2	4	1,961	14.9	3.7	3.7	4.6	1.2	1.2	0.7	4
Cleveland, Ohio.....	6	(x)	19.5	5	2,422	18.2	5.4	4.2	3.0	3.3	2.1	0.2	4
Baltimore, Md.....	18	(x)	9.3	13	7,515	9.7	5.7	1.1	1.0	0.4	0.8	0.7	10
Meats, Meat Products													
14 metropolitan areas, total.....	1,210	1,259,440	6.7	891	1,056,859	6.8	2.2	1.4	1.2	0.6	1.1	0.3	806
New York-Northeastern New Jersey.....	489	586,310	5.7	360	520,190	5.6	2.0	1.1	1.0	0.4	0.9	0.2	275
Chicago, Ill.....	177	168,116	7.3	128	139,572	7.6	2.1	1.8	1.5	0.7	1.0	0.5	112
Los Angeles, Calif.....	95	(x)	9.1	67	53,501	9.3	2.3	1.7	2.1	1.1	1.7	0.4	98
Philadelphia, Pa.....	81	66,092	8.3	52	56,489	8.6	2.4	2.3	1.3	0.7	1.0	0.4	56
Detroit, Mich.....	81	(x)	7.4	61	63,157	7.4	1.7	1.6	1.2	1.4	1.2	0.3	71
Boston, Mass.....	104	(x)	6.5	85	96,492	7.3	2.1	1.6	1.2	0.6	1.2	0.6	58
San Francisco-Oakland, Calif.....	47	47,069	7.8	41	43,363	7.3	1.6	1.7	1.3	0.9	1.0	0.2	52
St. Louis, Mo.....	22	14,558	11.0	18	9,862	11.0	2.4	2.4	2.0	2.1	1.9	0.2	16
Washington, D. C.....	22	(x)	7.2	17	31,105	7.0	2.1	1.1	1.4	0.7	1.4	0.2	12
Cleveland, Ohio.....	27	15,558	9.5	21	13,806	9.6	3.1	1.8	1.3	1.3	1.8	0.5	14
Baltimore, Md.....	17	16,057	6.7	16	(x)	6.3	2.3	1.2	1.4	0.4	0.6	0.4	21
Buffalo, N. Y.....	16	10,473	10.7	13	9,311	10.9	3.1	2.6	2.6	1.1	1.3	0.2	8
Canned Foods													
14 metropolitan areas.....	226	202,007	9.5	172	175,179	9.5	3.2	2.5	1.6	0.6	1.2	0.4	139
Coffee, Tea, Spices													
14 metropolitan areas.....	137	461,305	6.2	121	453,678	6.1	1.8	2.0	1.1	0.5	0.4	0.3	48
Dried Fruits, Nuts													
14 metropolitan areas.....	35	45,694	9.0	23	36,410	8.8	2.7	1.9	1.1	2.1	0.8	0.3	20
Flour													
14 metropolitan areas, total.....	74	62,433	7.6	59	55,616	7.7	2.7	2.3	1.5	0.4	0.5	0.3	44
New York-Northeastern New Jersey.....	40	29,308	8.7	31	25,230	8.8	3.2	3.0	1.1	0.1	0.6	0.3	22
Chicago, Ill.....	9	4,558	10.8	7	(x)	11.3	3.1	3.3	2.8	1.3	0.4	0.4	6
Philadelphia, Pa.....	3	4,537	5.3	3	4,537	5.3	3.2	1.0	0.7	0.1	0.2	0.3	2
Boston, Mass.....	7	(x)	8.2	4	4,354	8.9	3.2	2.1	2.1	0.7	0.5	0.4	...
St. Louis, Mo.....	3	(x)	8.8	3	(x)	8.8	4.3	1.6	1.1	0.6	0.7	0.3	2

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALESA. KIND OF BUSINESS, BY SELECTED STANDARD

METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS--Continued													
Frozen, Frozen Foods													
14 metropolitan areas, total.....	104	123,199	13.4	93	116,085	13.4	3.6	3.5	2.6	1.9	1.1	0.7	38
New York-Northeastern New Jersey.....	31	(x)	13.7	29	36,262	13.6	3.8	4.1	2.1	1.7	1.1	0.8	4
Chicago, Ill.....	14	24,394	11.7	13	(x)	11.3	3.5	3.2	1.5	0.7	1.2	1.2	5
Los Angeles, Calif.....	7	(x)	16.5	5	7,984	16.3	4.2	2.5	0.4	1.8	1.2	0.2	1
Philadelphia, Pa.....	13	12,048	14.6	13	12,048	14.6	4.3	3.3	3.1	1.9	1.4	0.6	4
Boston, Mass.....	7	(x)	14.7	6	4,014	19.8	2.9	1.6	3.5	9.2	2.3	0.3	2
San Francisco-Oakland, Calif.....	8	(x)	12.7	8	(x)	12.7	3.5	2.8	3.0	2.3	0.6	0.5	10
St. Louis, Mo.....	7	(x)	15.4	7	(x)	15.4	4.0	5.0	2.8	2.7	0.6	0.3	5
Washington, D. C.....	5	(x)	19.6	4	2,252	21.0	8.5	5.1	3.2	1.4	2.6	0.2	3
Cleveland, Ohio.....	4	3,985	8.0	4	3,985	8.0	3.3	3.0	1.0	0.2	0.4	0.1	2
Miscellaneous Grocery Specialties													
14 metropolitan areas, total.....	507	635,204	7.9	396	574,929	7.6	2.3	2.2	1.5	0.6	0.6	0.4	258
New York-Northeastern New Jersey.....	228	393,188	6.1	182	368,272	5.7	2.0	1.5	1.3	0.2	0.4	0.3	113
Chicago, Ill.....	61	(x)	9.4	46	56,326	8.8	2.6	2.8	1.3	0.8	1.0	0.3	22
Los Angeles, Calif.....	39	(x)	13.6	31	35,977	13.8	3.1	4.1	3.0	2.0	0.9	0.7	26
Philadelphia, Pa.....	31	23,234	12.8	24	20,848	13.5	2.9	5.0	2.7	1.2	1.1	0.6	17
Detroit, Mich.....	12	8,988	12.3	9	7,506	13.1	2.6	5.7	2.4	0.8	1.3	0.3	3
Boston, Mass.....	20	14,506	11.7	14	11,284	14.0	4.0	5.3	2.0	0.8	1.6	0.3	2
San Francisco-Oakland, Calif.....	36	(x)	8.0	28	30,397	7.9	2.1	2.0	1.2	1.0	0.8	0.8	35
St. Louis, Mo.....	18	15,382	10.0	15	13,664	10.0	1.6	3.7	2.0	1.1	1.2	0.4	8
Washington, D. C.....	6	4,013	11.8	3	2,877	13.5	2.6	6.9	1.6	0.9	0.7	0.8	...
Cleveland, Ohio.....	7	7,431	10.8	7	7,431	10.8	2.0	5.7	2.0	0.3	0.6	0.2	...
Baltimore, Md.....	20	(x)	11.3	18	8,430	11.7	3.1	4.1	1.7	0.8	1.2	0.8	13
Buffalo, N. Y.....	7	(x)	7.8	7	(x)	7.8	2.4	2.5	1.0	0.9	0.9	0.1	13
FARM PRODUCTS (EDIBLE)													
Dairy, Poultry Products													
14 metropolitan areas, total.....	1,387	2,255,221	10.0	1,061	2,019,124	9.7	2.2	2.0	3.0	0.8	1.4	0.3	739
New York-Northeastern New Jersey.....	615	943,420	8.1	485	864,195	7.9	1.9	1.7	2.5	0.6	0.9	0.3	291
Chicago, Ill.....	208	478,956	8.3	164	441,563	8.1	1.7	2.0	2.0	0.9	1.3	0.2	111
Los Angeles, Calif.....	85	169,044	16.0	70	155,261	14.7	3.3	1.8	5.9	2.1	1.1	0.5	60
Philadelphia, Pa.....	87	108,987	8.4	63	94,322	8.3	1.9	1.4	2.1	0.4	2.2	0.3	57
Detroit, Mich.....	67	94,410	15.2	49	86,013	15.4	2.2	4.2	3.9	0.8	3.8	0.5	51
Boston, Mass.....	54	83,735	7.5	38	68,128	6.7	1.8	1.6	1.3	0.3	1.5	0.2	12
San Francisco-Oakland, Calif.....	61	142,024	17.9	44	123,049	18.5	5.1	3.0	6.6	0.9	2.4	0.5	34
St. Louis, Mo.....	49	(x)	10.9	38	39,052	11.4	2.7	2.4	3.0	1.2	1.9	0.2	30
Washington, D. C.....	28	(x)	11.8	21	46,651	10.8	2.3	1.6	5.7	0.5	0.5	0.2	11
Cleveland, Ohio.....	30	(x)	11.0	29	35,211	10.7	2.0	3.6	2.2	0.5	2.1	0.3	33
Baltimore, Md.....	24	(x)	7.3	21	21,992	7.8	1.7	1.5	2.2	0.6	1.0	0.8	24
Buffalo, N. Y.....	25	26,496	11.6	19	22,130	11.7	2.2	2.2	3.4	0.6	3.0	0.3	13
Fruits, Vegetables (Fresh)													
14 metropolitan areas, total.....	1,513	1,420,823	8.5	1,103	1,199,247	8.4	2.2	2.0	2.0	0.9	1.0	0.3	1,235
New York-Northeastern New Jersey.....	457	384,966	9.0	317	324,377	9.0	2.4	2.1	2.4	0.8	1.0	0.3	301
Chicago, Ill.....	208	279,411	6.8	148	237,808	6.7	2.1	1.8	1.4	0.5	0.8	0.1	179
Los Angeles, Calif.....	132	(x)	10.9	101	96,333	10.2	3.5	2.1	1.7	0.8	1.5	0.6	129
Philadelphia, Pa.....	105	(x)	8.5	84	80,041	8.6	2.1	1.8	2.6	1.0	0.9	0.2	119
Detroit, Mich.....	68	(x)	8.0	45	53,064	8.5	1.5	2.1	3.9	1.2	0.7	0.1	75
Boston, Mass.....	99	42,035	9.2	76	39,968	9.3	2.3	2.0	2.1	2.6	1.0	0.3	40
San Francisco-Oakland, Calif.....	80	(x)	11.2	60	70,361	11.1	2.8	3.4	2.1	0.8	1.3	0.7	61
Pittsburgh, Pa.....	70	(x)	7.7	45	51,122	7.4	2.4	2.0	1.2	0.6	1.1	0.1	65
St. Louis, Mo.....	75	51,834	7.9	67	47,601	8.1	2.7	1.6	2.1	0.6	0.9	0.2	58
Washington, D. C.....	30	20,731	10.3	21	17,349	10.4	2.1	2.9	2.6	1.1	1.1	0.6	19
Cleveland, Ohio.....	55	(x)	5.6	52	57,310	5.6	1.6	1.6	1.0	0.5	0.8	0.1	75
Baltimore, Md.....	66	(x)	7.1	37	31,916	6.5	2.1	1.9	0.8	0.7	0.8	0.2	51
Buffalo, N. Y.....	34	32,505	7.7	33	30,500	7.7	1.3	1.4	2.8	1.2	0.7	0.3	51
BEER, WINES, DISTILLED SPIRITS													
Beer, Ale													
14 metropolitan areas, total.....	510	352,592	13.7	388	291,297	14.0	3.1	3.4	5.0	1.0	1.2	0.3	299
New York-Northeastern New Jersey.....	65	41,829	17.7	55	34,772	18.2	4.4	5.6	5.5	0.8	1.4	0.5	27
Chicago, Ill.....	82	61,631	13.8	64	47,588	14.8	3.0	3.9	5.7	0.7	1.2	0.3	43
Los Angeles, Calif.....	38	42,701	13.4	31	37,718	13.6	3.4	3.2	3.8	1.8	1.2	0.2	18
Philadelphia, Pa.....	73	31,528	12.7	54	24,743	12.8	2.6	3.4	4.1	1.3	1.3	0.1	47
Detroit, Mich.....	37	33,346	14.9	31	29,282	14.9	2.9	3.2	6.3	1.2	1.2	0.1	35
Boston, Mass.....	22	31,754	13.4	20	(x)	12.8	2.9	3.5	4.0	0.8	1.4	0.2	13
San Francisco-Oakland, Calif.....	31	43,256	12.7	24	19,689	13.0	3.3	2.4	5.4	1.0	0.7	0.2	32
St. Louis, Mo.....	13	(x)	12.6	11	5,633	12.5	3.1	2.5	5.3	0.5	1.1	(2)	8
Washington, D. C.....	18	14,742	11.9	16	(x)	11.6	2.2	3.5	3.9	0.7	0.9	0.4	5
Cleveland, Ohio.....	13	12,250	15.2	13	12,250	15.2	2.9	3.1	7.3	0.9	0.9	0.1	4
Buffalo, N. Y.....	17	(x)	17.6	10	8,674	17.8	4.2	3.6	6.5	1.3	1.2	1.0	12
Wines, Distilled Spirits													
14 metropolitan areas, total.....	432	1,222,409	9.8	385	1,184,821	9.8	2.8	4.3	1.1	0.6	0.6	0.4	100
New York-Northeastern New Jersey.....	125	489,775	10.8	113	475,808	10.8	3.2	5.1	1.0	0.6	0.5	0.4	24
Chicago, Ill.....	44	213,671	8.5	79	203,581	8.4	2.4	3.7	0.9	0.6	0.6	0.2	41
Los Angeles, Calif.....	38	139,267	10.5	34	136,997	10.4	2.6	4.3	1.6	0.7	0.8	0.4	1
Philadelphia, Pa.....	10	(x)	13.9	9	19,580	14.0	3.9	3.8	2.7	2.4	1.1	0.1	1
Detroit, Mich.....	5	(x)	21.8	4	1,625	23.2	7.9	8.5	3.0	0.9	2.5	0.4	3
Boston, Mass.....	19	44,081	10.6	18	(x)	10.7	2.7	4.5	1.1	0.5	0.8	1.1	...
San Francisco-Oakland, Calif.....	52	86,995	9.9	46	83,876	10.0	2.7	4.1	1.1	0.7	0.8	0.6	17
St. Louis, Mo.....	25	37,506	9.1	20	35,333	8.9	3.0	3.3	1.0	0.5	0.9	0.2	2
Washington, D. C.....	17	(x)	7.0	15	38,922	7.2	2.7	2.3	0.7	0.3	0.8	0.4	1
Cleveland, Ohio.....	11	(x)	5.2	11	(x)	5.2	2.0	1.5	0.2	0.4	0.2	0.2	3
Baltimore, Md.....	17	(x)	8.2	17	(x)	8.2	2.5	3.3	0.7	1.0	0.4	0.3	4
Minneapolis-St. Paul, Minn.....	8	(x)	6.4	8	(x)	6.4	2.0	2.6	0.4	0.4	0.5	0.5	...
Buffalo, N. Y.....	11	(x)	10.9	11	(x)	10.9	3.2	5.3	1.3	0.4	0.6	0.1	2

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses		
DRUGS, CHEMICALS, ALLIED PRODUCTS														
Drugs (General Line)														
14 metropolitan areas, total.....	81	330,492	11.6	70	313,417	11.6	4.3	2.5	1.1	2.8	0.7	0.2	14	
New York-Northeastern New Jersey.....	29	78,436	12.4	24	71,124	12.5	4.5	2.6	1.7	2.7	0.8	0.2	4	
Chicago, Ill.....	8	41,590	11.7	7	(x)	11.7	4.2	2.8	1.5	2.3	0.8	0.1	4	
Los Angeles, Calif.....	3	33,856	11.4	3	33,856	11.4	4.6	2.1	0.6	3.0	0.7	0.4	...	
Philadelphia, Pa.....	5	(x)	12.1	5	(x)	12.1	4.6	2.2	1.3	3.0	0.7	0.3	...	
Detroit, Mich.....	4	16,461	11.2	3	(x)	11.1	3.9	3.2	1.0	2.4	0.6	...	1	
Boston, Mass.....	4	17,782	13.7	4	17,782	13.7	5.6	3.0	1.5	2.8	0.8	(z)	...	
San Francisco-Oakland, Calif.....	4	20,474	13.0	4	20,474	13.0	4.7	2.9	0.7	4.0	0.6	0.1	...	
Pittsburgh, Pa.....	5	21,437	7.1	3	(x)	6.8	2.7	1.9	0.5	1.3	0.4	...	...
St. Louis, Mo.....	4	16,042	13.2	3	(x)	13.6	5.7	3.4	1.0	2.9	0.6	(z)	...	
Washington, D. C.....	3	9,199	10.8	3	9,199	10.8	3.5	2.4	1.0	2.9	0.4	0.6	...	
Baltimore, Md.....	4	9,416	11.9	4	9,416	11.9	2.9	2.2	0.8	4.2	1.2	0.6	5	
Minneapolis-St. Paul, Minn.....	3	17,593	10.6	3	17,593	10.6	4.4	2.0	0.5	2.8	0.6	0.3	...	
Proprietary Medicines, Toiletries														
14 metropolitan areas.....	123	136,371	33.6	93	117,996	35.8	7.3	21.5	2.9	0.8	1.6	1.7	27	
Retailer-Cooperatives--Specialty Lines														
14 metropolitan areas.....	9	3,910	8.2	5	2,224	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1	
Drug Sundries														
14 metropolitan areas.....	144	171,457	18.4	112	156,345	18.6	4.6	8.5	3.8	0.4	0.7	0.6	72	
Industrial Chemicals														
14 metropolitan areas, total.....	245	352,961	14.0	207	327,615	14.2	5.3	4.7	1.8	0.9	1.2	0.3	53	
New York-Northeastern New Jersey.....	142	224,286	13.6	125	216,580	13.8	5.5	4.1	1.9	0.6	1.3	0.4	35	
Chicago, Ill.....	21	25,689	17.1	13	18,463	18.5	4.6	8.8	2.0	1.4	1.3	0.4	6	
Los Angeles, Calif.....	10	17,740	15.4	8	(x)	16.6	5.2	5.9	1.8	2.0	1.6	0.1	1	
Philadelphia, Pa.....	12	(x)	14.0	9	12,735	13.8	4.0	6.6	1.6	0.8	0.7	0.1	2	
Detroit, Mich.....	10	30,301	17.3	7	10,301	17.3	7.2	5.6	1.8	1.4	1.1	0.2	1	
Boston, Mass.....	18	18,861	12.6	17	(x)	12.7	5.6	4.3	1.3	0.4	0.9	0.2	4	
San Francisco-Oakland, Calif.....	10	23,045	10.5	7	21,413	10.1	4.8	3.4	0.4	1.0	0.2	0.3	1	
St. Louis, Mo.....	5	6,502	14.3	4	(x)	14.3	5.3	5.3	0.5	2.5	0.5	0.2	...	
Cleveland, Ohio.....	4	3,255	19.2	4	3,255	19.2	7.0	6.4	2.3	1.8	0.9	0.8	1	
Minneapolis-St. Paul, Minn.....	5	(x)	19.4	4	2,939	16.0	5.2	6.9	1.1	1.4	0.9	0.5	1	
Buffalo, N. Y.....	4	2,059	22.9	4	2,059	22.9	6.0	6.9	3.4	4.3	2.2	0.1	...	
Paints, Varnishes														
14 metropolitan areas, total.....	149	67,561	21.6	121	56,963	21.7	8.4	6.9	2.1	1.3	2.1	0.9	43	
New York-Northeastern New Jersey.....	48	23,650	16.8	41	20,898	16.3	7.1	4.0	2.0	0.9	1.5	0.8	16	
Chicago, Ill.....	21	(x)	26.5	16	6,845	29.5	9.5	12.1	2.5	0.9	3.4	1.1	6	
Los Angeles, Calif.....	10	2,564	22.2	7	1,834	23.8	7.1	9.2	2.8	1.6	2.2	0.9	4	
Boston, Mass.....	5	(x)	24.8	5	(x)	24.8	9.9	9.8	1.7	1.2	1.5	0.7	...	
San Francisco-Oakland, Calif.....	6	2,794	15.0	5	(x)	15.3	4.0	6.1	1.6	0.7	1.6	1.3	7	
Pittsburgh, Pa.....	5	(x)	27.7	4	1,894	28.4	16.6	5.1	3.6	0.6	1.5	1.0	2	
Washington, D. C.....	3	1,578	23.4	3	1,578	23.4	7.0	6.6	3.8	1.1	4.3	0.6	1	
Cleveland, Ohio.....	13	3,914	29.2	11	(x)	29.6	10.9	10.6	2.5	2.3	2.5	0.8	1	
Baltimore, Md.....	8	(x)	17.9	8	(x)	17.9	8.0	5.2	1.2	0.5	2.2	0.8	3	
Buffalo, N. Y.....	7	5,261	20.0	7	5,261	20.0	9.4	5.3	1.0	2.1	1.4	0.8	...	
TOBACCO														
Tobacco and Products (Exc. Leaf)														
14 metropolitan areas, total.....	683	970,259	4.4	511	835,295	4.5	1.3	1.6	0.7	0.4	0.4	0.1	491	
New York-Northeastern New Jersey.....	207	308,652	3.7	147	269,152	3.8	1.1	1.2	0.7	0.4	0.3	0.1	136	
Chicago, Ill.....	84	132,438	4.7	67	113,245	4.6	1.4	1.5	0.9	0.3	0.4	0.1	61	
Los Angeles, Calif.....	39	(x)	3.4	32	54,479	3.4	0.7	1.1	0.6	0.4	0.4	0.2	34	
Philadelphia, Pa.....	67	(x)	3.8	48	56,385	4.1	1.0	1.5	0.5	0.6	0.4	0.1	67	
Detroit, Mich.....	43	72,858	4.2	32	63,567	4.2	1.3	1.2	0.8	0.3	0.5	0.1	29	
Boston, Mass.....	45	(x)	5.2	32	44,518	5.3	1.8	1.1	0.7	0.2	1.4	0.1	18	
San Francisco-Oakland, Calif.....	33	(x)	5.7	24	35,314	6.2	1.8	2.1	0.8	0.6	0.5	0.4	33	
Pittsburgh, Pa.....	36	(x)	7.4	24	30,668	7.7	2.3	2.6	1.2	0.8	0.6	0.2	26	
St. Louis, Mo.....	23	(x)	4.5	18	37,528	4.5	1.4	1.7	0.6	0.3	0.4	0.1	6	
Washington, D. C.....	11	(x)	4.3	10	21,882	4.3	1.0	1.6	0.8	0.4	0.3	0.2	10	
Cleveland, Ohio.....	15	34,410	5.6	24	(x)	5.6	1.6	2.1	0.8	0.4	0.5	0.2	24	
Baltimore, Md.....	27	(x)	5.9	22	31,374	6.3	2.0	2.9	0.6	0.3	0.4	0.1	24	
Minneapolis-St. Paul, Minn.....	19	24,549	4.1	10	(x)	4.6	1.3	1.8	0.6	0.3	0.3	0.3	6	
Buffalo, N. Y.....	24	26,152	4.2	21	24,993	4.2	1.8	1.1	0.5	0.2	0.5	0.1	17	
DRY GOODS, APPAREL														
Clothing, Furnishings (General Line)														
14 metropolitan areas, total.....	88	74,271	13.7	71	59,234	14.3	5.5	4.7	1.9	0.4	1.4	0.4	62	
New York-Northeastern New Jersey.....	38	38,690	13.4	32	35,608	14.2	5.1	4.4	2.5	0.6	1.2	0.4	23	
Chicago, Ill.....	7	(x)	22.8	6	3,864	22.5	8.3	7.5	0.7	(z)	5.6	0.4	7	
Los Angeles, Calif.....	5	(x)	8.7	4	2,758	9.1	2.5	3.0	1.3	(z)	1.7	0.1	7	
Philadelphia, Pa.....	7	4,583	11.8	5	(x)	11.8	4.0	6.1	1.0	...	0.6	0.1	13	
Detroit, Mich.....	4	1,847	12.1	4	1,847	12.1	5.2	3.2	2.0	...	1.1	0.6	2	
St. Louis, Mo.....	7	3,779	14.3	6	(x)	14.2	5.2	5.4	1.1	0.4	1.7	0.4	...	
Cleveland, Ohio.....	3	1,939	10.5	3	1,939	10.5	4.3	3.7	1.4	0.7	...	0.9	2	
Baltimore, Md.....	4	3,088	16.2	3	(x)	18.1	9.2	5.4	0.4	0.4	0.6	2.1	3	

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Includes only establishments with sales of \$200,000 or more in 1949													
Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occupancy	Other expenses	
DRY GOODS, APPAREL--Continued													
Men's, Boys' Clothing, Furnishings													
14 metropolitan areas, total.....	363	267,940	14.1	295	237,141	14.2	5.9	4.9	1.0	0.4	1.4	0.6	195
New York-Northeastern New Jersey.....	190	173,357	14.0	169	165,520	14.0	5.9	4.8	1.1	0.4	1.2	0.6	98
Los Angeles, Calif.....	11	(x)	15.8	7	3,417	13.1	4.4	4.8	1.4	(z)	1.1	1.4	3
Philadelphia, Pa.....	14	7,708	15.2	12	(x)	15.6	7.3	5.1	0.8	0.3	1.6	0.5	16
Detroit, Mich.....	6	2,465	12.5	5	(x)	11.5	4.9	2.8	0.7	0.5	2.3	0.3	5
Boston, Mass.....	22	(x)	13.8	14	10,920	13.4	5.7	4.7	0.6	0.1	1.9	0.4	3
San Francisco-Oakland, Calif.....	16	(x)	14.6	11	5,878	14.1	5.9	4.6	1.4	0.4	1.4	0.4	14
Pittsburgh, Pa.....	16	(x)	12.2	14	7,410	12.7	4.1	4.6	1.0	0.3	1.9	0.8	21
St. Louis, Mo.....	14	(x)	16.7	13	6,827	16.8	7.3	5.1	0.9	1.2	1.7	0.6	8
Cleveland, Ohio.....	11	(x)	13.9	9	5,423	15.3	6.3	6.2	0.8	0.6	1.3	0.1	4
Minneapolis-St. Paul, Minn.....	7	(x)	11.3	4	2,122	12.4	5.8	2.8	0.4	1.7	1.0	0.7	3
Buffalo, N. Y.....	3	1,486	11.4	3	1,486	11.4	3.6	5.5	1.2	0.1	0.3	0.7	...
Women's, Children's Clothing, Furnishings													
14 metropolitan areas, total.....	446	298,139	15.2	379	266,254	15.2	5.8	5.3	1.8	0.2	1.5	0.6	280
New York-Northeastern New Jersey.....	259	189,168	15.2	230	175,221	15.4	5.6	5.8	1.8	0.1	1.5	0.6	151
Chicago, Ill.....	44	30,879	14.8	37	27,568	14.7	7.5	3.8	1.2	0.1	1.5	0.6	34
Los Angeles, Calif.....	17	(x)	17.4	12	6,843	14.6	5.9	4.2	1.8	0.2	1.5	1.0	13
Philadelphia, Pa.....	20	(x)	9.7	17	10,508	9.6	3.8	3.7	0.6	0.1	1.1	0.3	22
Detroit, Mich.....	6	4,767	9.7	5	(x)	7.4	4.7	0.8	0.6	...	1.2	0.1	6
Boston, Mass.....	39	22,559	17.7	32	19,461	18.3	6.1	5.6	4.3	(z)	1.8	0.5	10
San Francisco-Oakland, Calif.....	10	5,320	14.3	9	(x)	16.8	7.3	5.6	1.1	0.2	1.6	1.0	10
Pittsburgh, Pa.....	13	5,277	13.0	12	(x)	13.2	5.5	3.6	0.9	0.5	2.2	0.5	16
St. Louis, Mo.....	16	(x)	15.7	15	7,721	15.8	6.7	4.9	1.4	0.4	1.8	0.6	2
Cleveland, Ohio.....	4	3,410	24.5	3	(x)	25.4	5.2	13.1	1.8	3.0	1.5	0.8	3
Furs (Dressed), Fur Clothing													
14 metropolitan areas, total.....	183	120,294	9.9	157	110,311	9.8	4.4	2.2	0.6	0.1	1.3	1.2	120
New York-Northeastern New Jersey.....	131	98,699	9.0	116	92,254	9.0	4.3	1.9	0.4	0.1	1.1	1.2	79
Chicago, Ill.....	26	(x)	12.8	23	10,659	13.0	5.7	3.4	0.7	0.2	1.9	1.1	27
Philadelphia, Pa.....	3	1,302	7.6	3	1,302	7.6	2.9	2.7	0.3	...	1.5	0.2	4
Boston, Mass.....	8	(x)	13.1	5	2,214	13.3	9.3	2.0	0.5	...	1.0	0.5	1
San Francisco-Oakland, Calif.....	7	3,385	11.9	6	(x)	12.2	5.8	2.5	0.3	...	2.2	1.4	5
Millinery, Millinery Supplies													
14 metropolitan areas, total.....	132	75,544	16.9	112	67,583	16.5	6.7	5.6	1.7	0.2	1.6	0.7	89
New York-Northeastern New Jersey.....	98	61,478	15.7	84	55,459	15.5	6.4	5.2	1.6	0.2	1.4	0.7	67
Chicago, Ill.....	13	(x)	23.9	11	5,066	22.8	8.0	9.7	2.1	0.2	2.5	0.3	10
San Francisco-Oakland, Calif.....	3	950	29.2	3	950	29.2	8.4	10.9	3.7	...	3.9	2.3	...
St. Louis, Mo.....	3	1,242	23.1	3	1,242	23.1	12.6	6.9	0.5	0.9	2.0	0.2	4
Shoes, Other Footwear													
14 metropolitan areas, total.....	212	155,031	13.2	181	140,485	12.9	5.1	4.4	1.3	0.3	1.2	0.6	109
New York-Northeastern New Jersey.....	60	39,386	14.0	52	35,480	14.5	6.2	4.6	1.7	0.2	1.2	0.6	18
Chicago, Ill.....	15	(x)	13.0	13	9,597	13.1	4.6	4.1	1.3	0.9	1.2	1.0	10
Los Angeles, Calif.....	13	7,365	15.3	12	(x)	15.4	5.0	5.3	1.5	0.4	2.0	1.2	8
Philadelphia, Pa.....	18	(x)	12.8	12	7,413	12.3	4.5	3.7	1.7	0.2	1.8	0.4	20
Boston, Mass.....	45	50,366	12.4	42	49,350	12.1	4.8	4.6	1.1	0.2	1.0	0.4	2
San Francisco-Oakland, Calif.....	4	2,510	12.6	4	2,510	12.6	1.2	6.2	2.2	0.7	2.0	0.3	5
Pittsburgh, Pa.....	8	7,230	9.6	6	(x)	9.1	3.2	3.1	0.7	0.9	1.0	0.2	8
St. Louis, Mo.....	21	(x)	13.2	20	9,511	12.8	6.7	2.6	0.9	0.5	1.3	0.8	12
Cleveland, Ohio.....	4	2,234	10.0	4	2,234	10.0	2.3	5.0	0.4	1.1	0.8	0.4	12
Baltimore, Md.....	14	10,818	13.0	12	(x)	12.7	4.2	4.9	1.3	0.3	1.2	0.8	11
Work Clothing													
14 metropolitan areas, total.....	44	21,829	9.8	33	17,259	10.1	4.3	2.4	0.9	1.1	0.9	0.5	30
New York-Northeastern New Jersey.....	19	(x)	10.9	16	8,272	10.7	5.4	1.9	1.0	1.1	0.8	0.5	15
Los Angeles, Calif.....	3	(x)	15.4	3	(x)	15.4	4.6	4.7	3.2	...	2.0	0.9	3
Dry Goods (General Line)													
14 metropolitan areas, total.....	55	223,892	12.9	52	221,212	12.9	3.7	4.5	1.5	0.7	1.0	1.5	16
New York-Northeastern New Jersey.....	20	(x)	16.5	19	30,625	16.8	7.3	6.1	1.8	0.1	1.0	0.5	6
Los Angeles, Calif.....	4	8,524	13.2	4	8,524	13.2	3.9	3.7	2.6	0.4	0.8	1.8	...
Philadelphia, Pa.....	4	7,950	12.3	4	7,950	12.3	4.7	4.1	1.8	0.3	0.8	0.6	...
Boston, Mass.....	4	(x)	13.4	4	(x)	13.4	5.8	4.2	1.3	...	1.8	0.3	...
San Francisco-Oakland, Calif.....	6	(x)	27.3	5	7,992	29.0	8.4	6.8	6.3	0.9	2.4	4.2	3
Pittsburgh, Pa.....	3	9,595	12.4	3	9,595	12.4	3.4	2.7	4.2	...	1.4	0.7	...
Hosiery, Underwear													
14 metropolitan areas, total.....	216	147,295	10.3	189	135,264	10.4	4.6	3.3	0.9	0.2	1.0	0.4	156
New York-Northeastern New Jersey.....	134	90,699	10.0	119	86,216	9.9	4.4	3.2	0.8	0.2	0.9	0.4	95
Chicago, Ill.....	15	12,172	15.7	15	12,172	15.7	6.7	4.6	1.8	0.2	1.4	1.0	6
Philadelphia, Pa.....	42	31,091	9.2	35	26,370	9.5	4.0	3.1	0.7	0.6	0.9	0.2	29
Cleveland, Ohio.....	4	2,034	13.4	4	2,034	13.4	6.2	4.6	1.3	0.1	0.7	0.5	6
Baltimore, Md.....	4	1,452	10.1	4	1,452	10.1	4.1	3.2	0.6	...	1.6	0.6	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

{Includes only establishments with sales of \$200,000 or more in 1948}

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occupancy	Other expenses	
DRY GOODS, APPAREL—Continued													
Piece Goods (Jobbers)													
14 metropolitan areas, total.....	813	764,406	9.8	713	714,620	9.7	4.2	3.2	0.8	0.1	7.9	0.5	450
New York-Northeastern New Jersey.....	635	649,161	9.3	568	615,191	9.2	3.9	3.1	0.8	0.1	0.8	0.5	351
Chicago, Ill.....	44	29,009	13.8	36	25,107	14.3	6.5	5.0	1.2	(z)	1.4	0.4	21
Los Angeles, Calif.....	44	25,659	12.0	36	22,363	12.3	5.5	3.5	1.2	0.1	1.2	0.8	35
Philadelphia, Pa.....	25	15,908	11.3	18	11,821	11.4	5.1	3.9	0.9	0.1	1.1	0.3	14
Detroit, Mich.....	3	5,658	4.7	3	5,658	4.7	2.2	1.3	0.4	0.2	0.3	0.3	1
Boston, Mass.....	31	21,362	13.4	25	19,315	12.8	5.5	4.2	0.9	(z)	1.7	0.5	5
San Francisco-Oakland, Calif.....	8	3,814	11.9	7	(x)	14.0	6.0	3.8	1.3	...	2.0	0.9	10
St. Louis, Mo.....	5	(x)	16.9	5	(x)	16.9	7.0	6.4	1.1	0.2	1.8	0.4	3
Cleveland, Ohio.....	5	(x)	16.5	5	(x)	16.5	7.8	3.2	3.4	...	1.9	0.2	4
Baltimore, Md.....	6	(x)	10.2	6	(x)	10.2	6.1	2.2	0.7	0.3	0.8	0.1	3
Other Dry Goods, Notions													
14 metropolitan areas, total.....	616	444,881	16.4	538	415,644	16.5	6.7	5.9	1.8	0.2	1.3	0.6	398
New York-Northeastern New Jersey.....	450	360,266	16.9	405	344,556	16.9	6.8	6.2	1.8	0.2	1.3	0.6	288
Chicago, Ill.....	40	22,296	16.4	32	19,365	16.5	7.6	5.4	1.6	0.2	1.5	0.2	26
Los Angeles, Calif.....	36	(x)	14.1	31	14,184	14.0	5.0	4.9	1.3	0.2	2.2	0.4	34
Philadelphia, Pa.....	27	(x)	16.0	24	10,073	16.3	5.5	6.5	2.0	0.5	1.5	0.3	26
Detroit, Mich.....	7	4,640	14.6	7	4,640	14.6	6.6	3.5	1.5	0.9	1.4	0.7	1
Boston, Mass.....	14	10,624	13.1	10	8,479	12.3	5.2	3.7	1.3	0.5	1.3	0.1	1
San Francisco-Oakland, Calif.....	12	(x)	10.5	7	6,472	10.9	4.3	3.5	0.5	(x)	1.9	0.6	2
Cleveland, Ohio.....	3	1,338	11.2	3	1,338	11.2	7.1	1.8	0.5	0.1	1.6	0.1	...
Baltimore, Md.....	7	(x)	8.7	7	(x)	8.7	4.6	2.0	1.0	...	0.6	0.5	6
Piece Goods Converters													
14 metropolitan areas, total.....	838	1,702,368	8.8	747	1,611,848	8.8	4.2	2.9	0.5	0.1	0.6	0.5	291
New York-Northeastern New Jersey.....	770	1,622,226	9.0	694	1,543,807	8.9	4.3	2.9	0.5	0.1	0.6	0.5	282
Chicago, Ill.....	14	(x)	4.3	11	19,622	4.4	3.8	3.3	0.1	...	0.2	(z)	...
Los Angeles, Calif.....	16	(x)	9.1	15	22,998	8.6	3.7	3.1	0.4	0.3	0.8	0.3	3
Boston, Mass.....	16	17,701	8.7	13	14,921	9.8	4.8	3.2	0.6	(z)	0.8	0.4	...
St. Louis, Mo.....	4	2,346	6.1	4	2,346	6.1	1.9	3.0	0.3	...	6.4	0.5	...
Baltimore, Md.....	6	(x)	5.6	3	3,014	6.3	2.1	2.0	0.7	...	0.6	0.9	3
FURNITURE, HOME FURNISHINGS													
Household Furniture													
14 metropolitan areas, total.....	161	139,313	15.6	126	121,756	15.6	6.1	5.6	1.6	0.5	1.4	0.4	66
New York-Northeastern New Jersey.....	66	69,888	14.8	56	64,719	14.5	5.7	5.5	1.5	0.4	1.2	0.2	26
Chicago, Ill.....	38	36,943	17.1	26	33,030	17.0	6.9	5.9	2.0	0.2	1.4	0.6	17
Los Angeles, Calif.....	7	4,422	12.9	6	(x)	13.0	4.6	4.2	1.1	1.1	1.4	0.6	...
Philadelphia, Pa.....	12	(x)	16.5	11	4,232	16.9	6.2	5.5	1.4	1.0	2.1	0.7	14
Boston, Mass.....	8	(x)	18.7	7	3,424	18.7	6.7	4.9	1.8	1.8	3.2	0.3	2
St. Louis, Mo.....	6	(x)	17.7	6	(x)	17.7	6.7	5.8	1.4	1.2	2.0	0.6	1
Cleveland, Ohio.....	3	935	16.8	3	935	16.8	6.3	5.1	1.5	0.4	2.9	0.6	3
Baltimore, Md.....	3	1,705	16.1	3	1,705	16.1	8.3	2.4	1.4	0.5	2.3	1.2	...
Office Furniture													
14 metropolitan areas, total.....	101	58,863	24.3	64	41,095	24.2	9.0	8.0	2.7	1.6	2.6	0.3	27
New York-Northeastern New Jersey.....	40	24,493	21.5	29	19,270	21.0	7.4	6.9	2.0	1.9	2.6	0.2	15
Los Angeles, Calif.....	9	(x)	23.9	7	3,410	22.7	7.8	7.9	1.8	1.3	3.3	0.1	5
Philadelphia, Pa.....	4	(x)	23.0	3	1,304	23.6	9.0	8.9	2.1	1.8	1.8	...	1
Boston, Mass.....	4	(x)	28.1	3	1,039	30.4	12.1	7.0	4.6	1.2	5.4	0.1	1
Pittsburgh, Pa.....	3	1,627	31.6	3	1,627	31.6	11.5	11.0	3.6	1.9	3.3	0.3	3
Washington, D. C.....	3	2,739	15.0	3	2,739	15.0	6.8	3.7	1.0	1.5	1.8	0.2	1
China, Glassware, Crockery													
14 metropolitan areas, total.....	116	69,677	21.2	99	63,938	21.4	8.7	7.3	2.1	0.8	1.9	0.6	64
New York-Northeastern New Jersey.....	77	48,165	20.8	65	44,378	20.9	9.3	6.8	2.0	0.5	1.8	0.5	32
Chicago, Ill.....	14	6,652	19.3	12	(x)	19.6	7.6	7.4	0.9	1.3	1.4	1.0	3
Los Angeles, Calif.....	7	2,632	23.6	7	2,632	23.6	5.7	9.1	4.5	1.3	2.3	0.7	12
Philadelphia, Pa.....	8	5,908	22.7	6	(x)	23.4	9.2	9.2	2.7	0.7	1.6	(z)	6
Boston, Mass.....	3	3,307	28.6	3	3,307	28.6	8.2	9.1	2.4	3.4	2.8	2.7	...
Floor Coverings													
14 metropolitan areas, total.....	204	254,028	11.9	175	239,226	11.9	4.6	3.7	1.0	1.0	1.1	0.5	69
New York-Northeastern New Jersey.....	87	86,309	12.6	78	83,366	12.8	5.0	4.0	1.5	0.7	1.2	0.4	32
Chicago, Ill.....	22	(x)	12.8	19	35,041	12.5	4.5	4.3	1.2	1.3	0.9	0.3	4
Los Angeles, Calif.....	15	(x)	10.2	10	27,230	10.0	3.3	3.0	0.6	1.4	1.0	0.7	3
Philadelphia, Pa.....	21	21,895	12.6	18	20,813	12.4	3.6	4.8	0.8	0.7	1.2	1.3	12
Detroit, Mich.....	8	(x)	10.1	6	7,363	9.5	2.7	3.6	0.7	0.9	1.6	(z)	4
Boston, Mass.....	11	(x)	12.6	10	9,974	12.5	4.9	4.5	0.7	0.7	0.9	0.8	2
San Francisco-Oakland, Calif.....	5	15,856	11.8	5	15,856	11.8	3.9	3.0	0.6	2.2	1.6	0.5	4
Pittsburgh, Pa.....	7	8,849	9.5	7	8,849	9.5	3.5	2.8	1.3	0.4	1.0	0.5	1
St. Louis, Mo.....	5	(x)	11.0	4	12,956	10.2	6.8	1.9	0.2	0.4	0.8	0.1	...
Cleveland, Ohio.....	6	(x)	13.2	6	(x)	13.2	7.0	2.6	0.9	0.6	0.9	1.2	2
Baltimore, Md.....	7	6,425	11.2	6	(x)	11.2	4.1	3.6	0.8	1.7	0.9	0.1	2
Antiques													
14 metropolitan areas.....	12	6,185	28.1	9	4,013	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD
METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
FURNITURE, HOME FURNISHINGS—Continued ,													
Other Home Furnishings													
14 metropolitan areas, total.....	266	198,478	19.0	229	181,968	18.6	6.5	7.0	2.2	0.7	1.5	0.7	109
New York-Northeastern New Jersey.....	118	84,884	19.0	110	80,824	18.9	7.7	5.8	2.4	0.6	1.7	0.7	48
Chicago, Ill.....	40	41,411	20.9	29	36,909	19.8	5.3	10.2	2.2	0.3	1.0	0.8	13
Los Angeles, Calif.....	26	13,386	21.1	23	12,556	21.4	6.9	8.7	2.4	0.9	1.8	0.7	12
Philadelphia, Pa.....	16	(x)	17.4	13	8,558	16.8	5.9	5.6	2.1	0.5	2.0	0.7	11
Detroit, Mich.....	7	3,564	22.8	6	(x)	19.3	5.9	7.3	3.1	0.5	1.7	0.8	3
Boston, Mass.....	12	(x)	15.2	7	8,232	14.3	4.1	5.0	1.3	0.8	2.3	0.8	7
San Francisco-Oakland, Calif.....	13	13,424	16.9	12	(x)	17.3	5.9	6.3	1.4	2.1	1.1	0.5	3
Pittsburgh, Pa.....	6	3,699	15.6	6	3,699	15.6	5.8	5.1	2.3	0.5	1.2	0.5	4
Cleveland, Ohio.....	9	7,103	19.8	9	7,103	19.8	6.5	9.4	1.4	1.4	1.0	0.2	4
Baltimore, Md.....	5	4,560	13.3	4	(x)	12.7	3.2	4.7	1.4	0.5	2.3	0.6	...
PAPER AND ITS PRODUCTS													
Wrapping Paper, Twine													
14 metropolitan areas, total.....	128	137,770	15.9	105	125,889	15.7	5.3	5.7	1.7	1.5	1.2	0.3	60
New York-Northeastern New Jersey.....	58	49,430	16.6	52	46,574	16.4	6.0	5.0	2.5	1.1	1.5	0.3	30
Chicago, Ill.....	20	(x)	15.3	15	19,097	15.2	4.4	7.3	1.4	1.0	0.8	0.3	5
Los Angeles, Calif.....	4	14,858	15.1	3	(x)	15.1	5.5	6.0	0.9	1.8	0.4	0.5	2
Boston, Mass.....	11	(x)	15.0	8	14,497	14.7	5.0	6.2	1.4	1.0	0.9	0.2	2
San Francisco-Oakland, Calif.....	4	9,716	14.6	3	(x)	14.4	5.6	5.7	0.9	1.5	0.6	0.1	...
Pittsburgh, Pa.....	4	3,015	27.1	4	3,015	27.1	7.7	5.0	0.8	9.8	3.1	0.7	1
Cleveland, Ohio.....	3	2,016	16.4	3	2,016	16.4	3.1	6.9	0.8	1.0	4.4	0.2	9
Minneapolis-St. Paul, Minn.....	5	(x)	15.9	4	4,327	14.9	4.3	5.6	1.7	1.2	0.7	1.4	5
Buffalo, N. Y.....	4	4,839	13.1	4	4,839	13.1	5.0	4.0	1.0	1.7	1.2	0.2	...
Fine Paper													
14 metropolitan areas, total.....	174	303,117	13.1	153	290,058	12.8	3.9	4.8	1.0	1.3	1.2	0.6	33
New York-Northeastern New Jersey.....	68	104,877	13.8	63	102,383	13.7	3.9	5.1	1.2	1.0	1.7	0.8	17
Chicago, Ill.....	25	74,004	9.9	19	71,446	9.5	3.4	3.8	0.6	1.0	0.4	0.3	7
Los Angeles, Calif.....	6	10,274	16.7	6	10,274	16.7	5.8	5.7	1.4	2.4	1.3	0.1	6
Philadelphia, Pa.....	16	(x)	17.3	13	17,016	15.5	5.2	6.3	1.1	0.9	1.2	0.8	2
Detroit, Mich.....	6	14,682	10.9	6	14,682	10.9	2.8	3.8	1.1	1.6	0.4	1.2	1
Boston, Mass.....	9	11,748	16.8	8	(x)	16.6	6.0	5.8	1.7	1.5	1.2	0.4	...
San Francisco-Oakland, Calif.....	4	(x)	14.7	4	(x)	14.7	3.8	5.6	1.5	2.5	0.9	0.4	...
Pittsburgh, Pa.....	3	9,903	10.6	3	9,903	10.6	2.8	3.9	0.6	1.3	0.7	1.3	...
St. Louis, Mo.....	5	(x)	13.4	4	5,970	13.7	3.7	5.4	1.4	2.1	1.0	0.1	...
Cleveland, Ohio.....	4	(x)	14.0	4	(x)	14.0	3.3	6.6	0.6	1.6	1.3	0.6	...
Baltimore, Md.....	9	12,002	12.8	9	12,002	12.8	3.5	3.8	1.0	1.0	2.2	1.3	...
Minneapolis-St. Paul, Minn.....	12	(x)	16.0	8	12,918	15.5	4.2	6.7	0.9	2.5	1.0	0.2	...
Stationery, Office Supplies													
14 metropolitan areas, total.....	132	87,873	27.3	100	71,077	27.3	10.2	9.1	3.6	1.2	2.3	0.9	40
New York-Northeastern New Jersey.....	67	37,817	23.4	59	33,645	23.7	9.4	7.7	3.7	0.5	1.9	0.5	15
Los Angeles, Calif.....	9	(x)	29.6	6	7,781	27.3	8.3	10.8	2.2	3.8	1.2	1.0	6
Philadelphia, Pa.....	3	1,688	28.6	3	1,688	28.6	12.6	6.7	5.9	0.1	2.5	0.8	2
San Francisco-Oakland, Calif.....	7	(x)	32.9	7	(x)	32.9	11.4	10.8	4.9	2.0	2.8	1.0	8
Baltimore, Md.....	3	1,777	35.5	3	1,777	35.5	9.0	14.3	4.6	2.3	4.6	0.7	1
Wallpaper													
14 metropolitan areas.....	32	14,000	35.7	25	10,971	37.1	15.2	11.6	2.8	2.2	4.6	0.7	16
Other Paper Products													
14 metropolitan areas, total.....	452	472,385	12.1	354	415,015	11.7	4.4	4.1	1.2	0.8	0.9	0.3	177
New York-Northeastern New Jersey.....	209	225,475	11.2	166	196,316	10.7	4.4	3.5	1.3	0.4	0.9	0.2	68
Chicago, Ill.....	52	(x)	13.8	30	30,407	13.0	4.1	5.4	1.1	1.1	1.0	0.3	14
Los Angeles, Calif.....	28	15,618	17.1	23	13,594	16.6	5.6	4.3	2.1	1.1	2.1	1.4	24
Philadelphia, Pa.....	29	(x)	14.6	25	24,218	14.2	5.4	4.6	1.3	1.6	0.9	0.4	22
Detroit, Mich.....	16	(x)	11.5	15	21,526	11.5	3.7	3.8	1.4	1.2	1.0	0.4	12
Boston, Mass.....	30	21,092	14.2	24	18,511	14.0	5.7	5.1	1.3	0.6	0.8	0.5	9
San Francisco-Oakland, Calif.....	18	15,584	10.5	10	12,176	10.3	2.6	4.3	1.8	0.4	0.6	0.6	9
Pittsburgh, Pa.....	11	(x)	11.7	10	17,268	11.8	4.3	3.9	1.4	1.2	0.8	0.2	2
St. Louis, Mo.....	11	(x)	10.7	9	28,577	10.6	3.4	4.4	0.4	1.0	1.3	0.1	7
Washington, D. C.....	13	(x)	10.9	12	13,100	10.8	3.3	4.2	1.2	0.9	0.8	0.4	6
Cleveland, Ohio.....	10	(x)	12.6	9	19,624	12.6	4.0	5.1	1.0	1.4	0.4	0.7	1
Baltimore, Md.....	10	(x)	12.8	10	(x)	12.8	3.9	5.6	1.0	1.1	0.9	0.3	6
Minneapolis-St. Paul, Minn.....	8	7,248	12.7	6	(x)	12.5	4.2	5.3	0.5	1.5	0.8	0.2	1
Buffalo, N. Y.....	7	5,848	14.4	5	(x)	14.0	4.5	6.0	1.3	1.6	0.3	0.3	...
FARM PRODUCTS (RAW MATERIALS)													
Cotton													
14 metropolitan areas.....	27	75,325	5.6	20	64,263	5.9	2.7	1.7	0.4	0.7	0.2	0.2	6
Grain													
14 metropolitan areas.....	101	847,441	2.6	32	90,364	(v)	(v)	(v)	(v)	(v)	(v)	(v)	26
Hides, Skins, Raw Furs													
14 metropolitan areas, total.....	303	359,195	5.2	245	334,421	5.0	2.2	0.9	0.5	0.3	0.6	0.5	175
New York-Northeastern New Jersey.....	265	226,495	5.7	220	209,110	5.7	2.5	1.2	0.3	0.1	0.8	0.8	165
Chicago, Ill.....	8	(x)	3.9	7	67,608	3.2	1.0	0.3	1.3	0.4	0.1	0.1	5
Boston, Mass.....	6	6,354	5.3	4	(x)	5.9	2.7	1.7	0.5	0.2	0.6	0.2	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
FARM PRODUCTS (RAW MATERIALS)--Continued													
Livestock (Exc. Horses, Mules)													
14 metropolitan areas.....	131	155,670	1.7	14	21,825	(v)	(v)	(v)	(v)	(v)	(v)	(v)	12
Tobacco (Leaf)													
14 metropolitan areas.....	21	35,542	8.1	18	34,309	8.1	4.3	1.0	0.3	0.8	0.3	1.4	7
Wool, Mohair													
14 metropolitan areas, total.....	188	494,216	4.7	145	443,358	4.4	2.3	0.9	0.3	0.3	0.3	0.3	99
New York-Northeastern New Jersey.....	19	(x)	5.8	13	24,905	5.7	3.3	1.3	0.3	0.1	0.4	0.3	10
Philadelphia, Pa.....	32	83,423	4.4	24	69,210	4.2	2.0	0.9	0.3	0.3	0.3	0.4	36
Boston, Mass.....	128	364,676	4.6	103	339,014	4.3	2.4	0.8	0.3	0.3	0.2	0.3	52
Other Inedible Farm Products													
14 metropolitan areas total.....	66	305,515	3.1	51	293,512	3.0	1.5	0.6	0.3	0.2	0.2	0.2	30
New York-Northeastern New Jersey.....	49	250,428	3.0	38	243,060	2.9	1.4	0.6	0.3	0.2	0.2	0.2	25
Chicago, Ill.....	5	1,764	14.1	4	(x)	13.5	7.2	4.0	0.4	0.1	1.4	0.4	1
Philadelphia, Pa.....	5	41,897	2.0	5	41,897	2.0	1.6	(z)	0.1	0.1	0.1	0.1	4
AUTOMOTIVE													
Automobiles (New, Used)													
14 metropolitan areas, total.....	178	306,078	6.1	110	242,993	5.9	2.6	1.6	0.5	0.2	0.8	0.2	56
New York-Northeastern New Jersey.....	38	72,193	6.5	29	66,021	6.6	2.7	2.1	0.5	0.3	0.7	0.3	11
Chicago, Ill.....	39	(x)	5.3	28	23,972	4.6	2.2	1.2	0.3	0.1	0.7	0.1	24
Los Angeles, Calif.....	22	(x)	8.7	12	32,382	8.8	4.4	1.8	0.8	0.3	1.1	0.4	1
Philadelphia, Pa.....	12	37,822	5.0	7	28,997	5.0	2.2	1.7	0.2	...	0.8	0.1	5
San Francisco-Oakland, Calif.....	7	6,935	8.0	4	5,282	6.7	2.8	0.6	2.3	0.4	0.6	(z)	4
Pittsburgh, Pa.....	4	5,115	5.3	4	5,115	5.3	2.4	1.3	0.5	...	0.9	0.2	3
St. Louis, Mo.....	13	32,356	6.3	10	30,785	6.2	2.2	1.9	0.6	0.4	0.9	0.2	3
Washington, D. C.....	4	7,645	6.2	3	(x)	5.8	2.9	1.6	0.1	...	1.2	(z)	2
Trucks, Tractors (Road Type)													
14 metropolitan areas.....	184	131,036	13.5	105	78,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	40
Automotive Parts, Accessories													
14 metropolitan areas, total.....	846	626,853	20.2	663	532,925	19.9	6.6	6.4	2.1	1.6	2.1	1.1	282
New York-Northeastern New Jersey.....	177	(x)	14.4	150	149,290	14.0	5.6	4.2	1.7	0.5	1.4	0.6	63
Los Angeles, Calif.....	110	(x)	21.6	89	55,660	21.2	5.7	7.3	2.7	1.7	2.6	1.2	57
Philadelphia, Pa.....	55	27,958	22.2	42	23,561	22.1	7.1	7.4	2.3	2.3	2.4	0.6	31
Detroit, Mich.....	70	(x)	19.4	59	51,783	19.7	5.7	7.7	2.1	1.9	2.0	2.3	28
Boston, Mass.....	52	26,575	23.0	37	20,733	21.8	8.0	6.2	2.5	1.1	2.8	1.2	9
San Francisco-Oakland, Calif.....	46	(x)	17.0	40	41,003	16.7	5.0	5.4	2.2	1.0	2.1	1.0	25
Pittsburgh, Pa.....	31	18,782	23.9	25	16,073	22.4	8.0	7.5	2.7	1.0	1.8	1.4	15
St. Louis, Mo.....	36	(x)	21.4	30	26,395	20.6	6.6	5.7	2.0	3.3	1.6	1.4	6
Washington, D. C.....	21	11,464	19.5	18	8,897	22.0	8.6	7.0	2.0	0.6	2.6	1.2	6
Cleveland, Ohio.....	46	(x)	27.7	45	50,546	27.8	6.6	11.4	2.0	3.5	2.8	1.5	5
Baltimore, Md.....	18	(x)	21.8	14	10,000	21.4	8.3	4.7	1.8	2.7	3.7	0.2	4
Buffalo, N. Y.....	21	(x)	24.0	13	8,253	27.2	12.0	7.6	1.8	1.4	2.8	1.6	...
Garage Equipment, Tools													
14 metropolitan areas.....	40	22,579	23.0	24	12,858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	5
Tires, Tubes													
14 metropolitan areas, total.....	130	59,269	18.2	92	42,250	17.5	6.0	4.8	2.7	0.8	2.4	0.8	56
New York-Northeastern New Jersey.....	47	(x)	14.9	36	15,103	15.2	5.7	4.1	2.1	0.8	1.8	0.7	32
Los Angeles, Calif.....	7	2,420	20.3	6	(x)	19.0	6.6	5.6	3.5	...	2.5	0.8	2
Detroit, Mich.....	9	(x)	14.8	4	5,505	14.4	3.3	2.1	1.7	2.2	1.9	0.2	2
San Francisco-Oakland, Calif.....	4	2,879	23.0	4	2,879	23.0	6.2	8.2	3.9	0.6	3.0	0.1	2
St. Louis, Mo.....	8	3,621	18.1	8	3,621	18.1	6.8	5.8	2.3	0.5	2.2	0.5	6
Washington, D. C.....	4	1,181	15.6	3	(x)	14.2	3.0	6.4	2.6	0.1	1.4	0.7	1
Cleveland, Ohio.....	3	965	19.0	3	965	19.0	7.8	5.5	2.6	...	2.9	0.2	...
Baltimore, Md.....	7	(x)	26.3	6	2,540	25.5	10.8	7.0	1.9	1.3	2.4	2.1	1
ELECTRICAL GOODS													
Electrical Goods (General Line)													
14 metropolitan areas, total.....	114	502,646	11.9	106	484,322	11.9	4.0	4.3	0.8	0.9	0.9	1.0	1
New York-Northeastern New Jersey.....	26	(x)	14.1	25	75,989	14.1	5.1	4.2	0.9	0.8	0.9	2.2	...
Chicago, Ill.....	11	(x)	11.6	10	63,125	11.6	5.3	3.1	1.1	0.8	0.9	0.4	...
Los Angeles, Calif.....	11	(x)	11.6	11	(x)	11.6	3.2	5.2	0.8	1.0	0.7	0.7	...
Philadelphia, Pa.....	6	(x)	11.0	6	(x)	11.0	3.3	4.7	0.9	0.7	0.9	0.5	...
Detroit, Mich.....	4	(x)	12.4	4	(x)	12.4	4.1	5.3	1.0	0.7	0.9	0.4	...
Boston, Mass.....	4	19,410	15.8	4	19,410	15.8	6.0	5.5	0.7	1.1	1.3	1.2	...
San Francisco-Oakland, Calif.....	10	(x)	12.2	10	(x)	12.2	3.6	4.9	0.5	1.2	0.9	1.1	...
Pittsburgh, Pa.....	6	25,667	11.5	5	(x)	11.4	3.2	4.7	0.5	1.2	0.9	0.9	...
St. Louis, Mo.....	6	29,625	10.4	6	29,625	10.4	3.5	3.9	0.7	1.0	0.5	0.8	...
Washington, D. C.....	4	(x)	10.1	4	(x)	10.1	3.4	3.3	0.5	0.7	0.7	1.5	...
Cleveland, Ohio.....	7	(x)	11.6	6	27,820	11.1	4.0	4.0	0.7	0.9	0.9	0.6	...
Baltimore, Md.....	6	17,773	11.9	5	(x)	11.6	3.8	3.7	0.7	0.7	1.5	1.2	...
Buffalo, N. Y.....	7	14,034	12.4	6	(x)	11.4	4.6	4.2	0.5	0.7	0.6	0.8	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD

METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, ^a November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
ELECTRICAL GOODS--Continued													
Wiring Supplies, Construction Materials													
14 metropolitan areas, total.....	421	310,036	14.9	339	264,058	14.6	6.7	3.7	1.4	0.7	1.5	0.6	169
New York-Northeastern New Jersey.....	147	(x)	14.2	132	100,290	13.9	7.4	2.8	1.4	0.3	1.4	0.6	84
Chicago, Ill.....	51	(x)	14.8	32	40,422	14.7	6.4	4.4	1.4	0.9	1.2	0.4	8
Los Angeles, Calif.....	47	27,535	16.5	34	20,612	16.1	5.6	4.3	2.0	1.0	2.0	1.2	19
Philadelphia, Pa.....	34	16,990	13.7	26	12,972	13.9	5.4	4.6	1.5	0.6	1.4	0.4	21
Detroit, Mich.....	28	26,688	15.2	22	25,057	15.4	6.2	4.4	1.5	1.0	1.7	0.6	13
Boston, Mass.....	25	10,522	17.1	20	8,515	16.8	6.9	3.6	1.9	0.8	2.6	1.0	4
Pittsburgh, Pa.....	11	(x)	13.0	10	10,597	12.9	5.0	3.3	1.0	1.5	1.8	0.3	4
St. Louis, Mo.....	10	7,175	15.2	9	(x)	15.3	7.2	3.9	1.2	1.1	1.6	0.3	...
Washington, D. C.....	8	3,979	17.4	6	(x)	16.1	6.4	4.8	1.2	0.5	2.1	1.1	1
Cleveland, Ohio.....	9	7,548	12.6	8	(x)	13.1	5.7	5.1	0.8	0.3	1.0	0.2	2
Baltimore, Md.....	12	(x)	14.3	11	7,340	14.1	7.0	2.7	1.7	0.3	1.8	0.6	1
Minneapolis-St. Paul, Minn.....	12	11,498	14.1	10	(x)	14.2	5.8	4.5	1.6	1.1	0.8	0.4	1
Buffalo, N. Y.....	6	(x)	26.3	5	2,505	24.2	9.6	5.7	2.2	2.2	3.7	0.8	...
Apparatus and Equipment													
14 metropolitan areas, total.....	72	61,711	20.9	49	42,867	18.6	7.8	5.0	1.7	1.2	1.9	1.0	25
New York-Northeastern New Jersey.....	22	(x)	18.1	19	13,011	16.5	7.8	4.1	1.4	0.8	1.8	0.6	9
Chicago, Calif.....	5	(x)	25.0	5	(x)	25.0	11.5	6.1	1.2	1.8	4.3	0.1	5
Philadelphia, Pa.....	5	(x)	16.8	4	3,778	17.3	5.0	7.2	2.4	0.3	0.7	0.7	3
Detroit, Mich.....	4	5,249	22.7	3	(x)	19.6	11.0	3.9	1.2	0.4	1.7	1.4	1
Boston, Mass.....	4	1,230	33.9	4	1,230	33.9	8.9	4.2	8.0	...	3.2	9.6	2
Pittsburgh, Pa.....	3	1,276	24.4	3	1,276	24.4	7.4	11.0	2.7	1.2	1.8	0.3	2
Cleveland, Ohio.....	5	1,566	28.3	3	(x)	26.0	14.9	6.2	1.3	...	3.5	0.1	...
Radios, Television Sets													
14 metropolitan areas, total.....	201	277,468	13.7	168	259,438	13.4	4.8	5.1	1.3	0.4	1.3	0.5	67
New York-Northeastern New Jersey.....	73	135,348	11.7	64	130,168	11.6	4.4	3.9	1.2	0.4	1.2	0.5	24
Chicago, Ill.....	23	43,118	15.8	18	40,034	15.2	5.1	6.6	1.5	0.3	1.1	0.6	5
Los Angeles, Calif.....	16	16,711	14.8	13	15,896	14.5	4.8	6.3	1.0	0.4	1.2	0.8	3
Philadelphia, Pa.....	6	3,993	22.3	4	(x)	24.1	8.9	7.3	2.2	1.8	2.8	1.1	2
Detroit, Mich.....	10	9,243	16.2	6	7,601	15.8	4.1	7.3	1.1	0.6	2.1	0.6	3
Boston, Mass.....	11	(x)	14.7	10	6,121	14.3	5.2	6.1	0.8	0.7	1.3	0.2	5
San Francisco-Oakland, Calif.....	14	(x)	16.5	11	9,076	16.6	5.4	7.3	0.6	1.0	1.4	0.9	9
Pittsburgh, Pa.....	5	3,642	17.0	4	(x)	17.2	4.9	3.8	4.4	1.1	2.5	0.5	1
St. Louis, Mo.....	10	21,808	12.8	10	21,808	12.8	5.4	5.4	1.1	(x)	0.6	0.3	2
Washington, D. C.....	9	5,093	21.9	8	(x)	22.2	9.5	5.0	2.5	0.8	2.9	0.5	6
Cleveland, Ohio.....	9	(x)	15.4	9	(x)	15.4	6.0	4.6	1.1	0.7	2.2	0.8	5
Baltimore, Md.....	6	8,656	12.0	6	8,656	12.0	4.5	4.5	1.4	0.2	0.7	0.7	2
Refrigerators, Equipment (Household)													
14 metropolitan areas.....	36	182,243	8.6	18	93,624	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Electrical Appliances (General Line)													
14 metropolitan areas, total.....	99	392,092	12.6	90	385,624	12.5	3.8	5.3	1.1	0.8	0.8	0.7	22
New York-Northeastern New Jersey.....	18	(x)	11.9	16	76,368	11.9	3.5	5.0	0.8	1.2	0.8	0.6	3
Chicago, Ill.....	6	36,889	14.0	4	(x)	13.6	4.6	4.3	2.9	0.8	0.8	0.2	...
Los Angeles, Calif.....	8	(x)	10.8	7	41,133	10.7	3.0	4.7	1.1	0.5	0.7	0.7	2
Philadelphia, Pa.....	10	(x)	12.5	8	55,769	12.8	3.0	6.9	0.5	0.6	0.6	1.2	2
Detroit, Mich.....	6	11,173	14.4	5	(x)	14.3	5.7	5.0	1.3	0.6	1.0	0.7	...
Boston, Mass.....	8	(x)	13.0	8	(x)	13.0	5.3	5.1	0.7	0.4	0.8	0.7	...
San Francisco-Oakland, Calif.....	4	15,601	13.8	4	15,601	13.8	4.3	6.1	1.8	0.2	0.7	0.7	1
Pittsburgh, Pa.....	6	(x)	12.2	6	(x)	12.2	3.5	5.5	0.7	0.9	1.0	0.6	1
St. Louis, Mo.....	3	9,046	9.7	3	9,046	9.7	4.0	2.6	0.5	1.1	0.8	0.7	2
Washington, D. C.....	8	18,273	13.3	8	18,273	13.3	4.6	4.2	1.3	1.3	1.3	0.6	5
Cleveland, Ohio.....	5	(x)	12.6	5	(x)	12.6	3.3	5.4	1.1	1.0	1.2	0.6	...
Baltimore, Md.....	4	11,023	13.3	4	11,023	13.3	3.3	5.0	1.4	1.4	1.0	1.2	1
Minneapolis-St. Paul, Minn.....	5	(x)	13.4	5	(x)	13.4	4.7	6.4	1.2	0.2	1.0	0.9	...
Buffalo, N. Y.....	8	(x)	13.6	7	10,370	13.2	4.7	4.9	0.9	1.2	0.9	0.6	5
Miscellaneous Appliances, Specialties													
14 metropolitan areas, total.....	140	132,652	15.9	111	115,774	15.6	6.0	5.5	1.6	0.5	1.2	0.8	34
New York-Northeastern New Jersey.....	53	49,791	16.3	46	46,185	16.2	7.1	4.8	1.9	0.5	1.1	0.8	12
Chicago, Ill.....	23	16,113	18.0	18	14,030	18.1	6.5	8.3	1.2	0.4	1.2	0.5	8
Los Angeles, Calif.....	14	(x)	14.8	10	8,854	14.4	6.7	4.7	1.1	0.6	0.8	0.5	3
Philadelphia, Pa.....	6	6,823	12.0	5	(x)	12.3	4.1	3.9	1.5	0.8	1.4	0.6	5
Detroit, Mich.....	12	(x)	15.2	8	13,155	14.2	4.6	5.0	2.0	0.3	0.9	1.4	2
Boston, Mass.....	3	9,469	10.3	3	9,469	10.3	2.9	4.1	0.2	0.2	2.3	0.6	...
St. Louis, Mo.....	3	2,557	15.4	3	2,557	15.4	7.1	5.6	1.0	0.3	1.1	0.3	...
Cleveland, Ohio.....	8	4,041	23.8	7	(x)	22.8	8.6	8.2	3.4	0.9	1.4	0.3	1
HARDWARE, PLUMBING, HEATING													
Hardware, General Line (With Industrial Department)													
14 metropolitan areas, total.....	84	362,484	17.2	74	353,303	17.1	5.6	4.9	1.4	2.9	1.6	0.7	11
New York-Northeastern New Jersey.....	16	38,757	20.2	14	(x)	20.2	6.7	5.9	2.4	2.4	2.4	0.4	4
Chicago, Ill.....	8	35,086	16.7	5	33,393	16.7	5.5	5.2	1.3	2.2	2.2	0.3	...
Los Angeles, Calif.....	9	(x)	16.0	9	(x)	16.0	5.1	4.2	1.4	3.4	0.9	1.0	4
Philadelphia, Pa.....	5	(x)	18.0	4	3,545	17.7	7.3	5.1	1.4	2.6	0.7	0.6	1
Detroit, Mich.....	4	25,035	18.9	4	25,035	18.9	6.1	4.6	1.0	2.9	2.4	1.9	1
Foston, Mass.....	6	5,442	23.7	4	(x)	23.8	10.5	5.0	3.1	0.4	1.8	1.0	...
San Francisco-Oakland, Calif.....	14	(x)	17.8	14	(x)	17.8	6.0	4.6	0.8	3.0	1.7	1.7	1
Pittsburgh, Pa.....	3	4,643	20.3	3	4,643	20.3	7.3	7.8	2.3	0.3	2.3	0.3	...
Washington, D. C.....	3	9,212	19.9	3	9,212	19.9	6.9	2.9	5.3	1.0	3.4	0.4	...
Minneapolis-St. Paul, Minn.....	6	(x)	17.9	5	30,958	17.5	5.0	5.9	1.5	3.8	1.1	0.2	...
Buffalo, N. Y.....	5	17,913	20.0	5	17,913	20.0	7.9	3.9	2.0	2.4	3.0	0.8	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
HARDWARE, PLUMBING, HEATING—Continued													
Hardware, General Line (Without Industrial Department)													
14 metropolitan areas, total.....	79	164,215	15.0	64	146,897	15.3	5.2	4.7	1.3	2.3	1.2	0.6	34
New York-Northeastern New Jersey.....	23	(x)	16.2	19	28,514	15.6	5.7	5.0	2.4	0.9	1.3	0.3	11
Los Angeles, Calif.....	7	(x)	20.0	6	11,888	20.9	5.9	7.7	1.9	2.1	2.3	1.0	6
Philadelphia, Pa.....	5	15,419	16.9	4	(x)	17.0	4.9	5.9	1.8	2.3	1.5	0.6	3
Boston, Mass.....	7	(x)	18.0	6	10,968	18.1	4.7	8.8	0.6	3.2	0.7	0.1	1
San Francisco-Oakland, Calif.....	7	4,945	12.8	7	4,945	12.8	4.4	3.8	1.3	1.7	1.3	0.3	5
Pittsburgh, Pa.....	4	16,966	14.5	4	16,966	14.5	3.9	4.9	1.3	3.3	0.8	0.3	...
Baltimore, Md.....	4	(x)	17.5	4	(x)	17.5	6.2	5.4	0.9	3.4	1.1	0.5	3
Minneapolis-St. Paul, Minn.....	5	(x)	12.3	4	40,928	12.1	5.1	1.8	0.6	2.6	1.0	1.0	...
Hardware, Specialty Lines													
14 metropolitan areas, total.....	263	112,733	20.3	214	93,220	20.2	8.4	5.6	2.7	1.0	1.9	0.8	155
New York-Northeastern New Jersey.....	120	46,425	20.6	103	40,783	21.1	9.4	5.6	2.9	0.7	1.9	0.6	73
Chicago, Ill.....	27	(x)	20.6	20	6,284	22.8	9.3	6.8	2.8	1.4	1.9	0.6	27
Los Angeles, Calif.....	26	(x)	19.5	23	14,875	19.4	8.5	4.9	2.4	0.6	2.0	1.0	20
Philadelphia, Pa.....	20	(x)	15.9	14	4,777	15.9	6.6	4.4	2.6	0.2	1.5	0.6	11
Detroit, Mich.....	9	(x)	22.7	7	6,879	22.8	4.8	8.7	3.7	2.6	1.5	1.5	7
San Francisco-Oakland, Calif.....	9	2,715	19.9	8	(x)	17.6	7.6	3.2	1.7	2.1	2.2	0.8	7
St. Louis, Mo.....	9	4,437	16.0	7	(x)	14.8	5.9	4.4	0.9	0.7	2.3	0.6	1
Cleveland, Ohio.....	5	1,645	21.5	4	(x)	15.2	6.3	5.5	0.8	1.5	1.0	0.1	4
Baltimore, Md.....	4	1,371	21.9	4	1,371	21.9	11.5	6.0	2.1	0.6	1.3	0.4	3
Minneapolis-St. Paul, Minn.....	5	2,903	22.8	3	(x)	24.3	12.6	5.5	1.1	0.8	2.5	2.0	...
Plumbing, Heating (General Line)													
14 metropolitan areas, total.....	525	470,919	13.7	433	415,922	13.6	5.7	2.9	1.7	1.3	1.4	0.6	140
New York-Northeastern New Jersey.....	193	(x)	13.6	159	135,823	13.7	6.0	2.6	2.0	1.0	1.4	0.7	42
Chicago, Ill.....	47	38,379	13.0	37	27,677	13.0	5.8	3.4	2.2	1.1	1.4	0.9	25
Los Angeles, Calif.....	25	21,484	12.6	21	18,757	12.5	4.4	3.0	1.8	1.4	1.6	0.3	7
Philadelphia, Pa.....	67	(x)	12.1	52	48,783	12.0	4.6	3.0	1.9	1.0	1.1	0.4	22
Detroit, Mich.....	23	(x)	15.7	17	20,440	15.2	6.0	3.7	1.4	2.3	1.2	0.6	3
Boston, Mass.....	41	26,589	14.8	37	25,074	14.8	6.6	2.8	2.0	1.5	1.4	0.5	5
San Francisco-Oakland, Calif.....	21	(x)	13.5	18	31,262	13.3	6.1	2.9	0.9	1.4	1.3	0.7	8
Pittsburgh, Pa.....	10	(x)	18.6	7	(x)	16.3	6.4	4.6	1.0	2.6	1.0	0.9	3
St. Louis, Mo.....	20	18,263	16.0	18	(x)	15.9	6.7	3.4	1.4	1.6	2.0	0.8	4
Washington, D. C.....	11	29,467	10.4	11	29,467	10.4	4.9	1.6	1.6	0.9	1.0	0.4	3
Cleveland, Ohio.....	16	(x)	12.2	15	10,990	12.2	3.9	3.8	1.3	1.0	1.4	0.8	5
Baltimore, Md.....	25	18,549	14.5	22	16,576	14.8	5.7	3.8	1.9	1.2	1.8	0.4	7
Minneapolis-St. Paul, Minn.....	15	(x)	15.2	12	17,246	15.1	6.4	3.8	1.4	1.6	1.4	0.5	5
Buffalo, N. Y.....	11	11,391	13.2	7	9,031	12.2	6.1	1.7	1.1	1.9	0.7	0.7	1
Heating (Inc. Stoves, Ranges)													
14 metropolitan areas, total.....	107	75,611	18.2	79	61,685	18.1	5.9	6.2	2.4	1.3	1.5	0.8	27
New York-Northeastern New Jersey.....	35	22,024	18.8	27	18,024	18.8	7.0	3.8	4.1	1.1	2.0	0.8	15
Los Angeles, Calif.....	8	12,156	16.2	8	12,156	16.2	3.8	9.1	1.3	1.1	0.5	0.4	...
Philadelphia, Pa.....	4	(x)	12.6	3	1,908	13.1	6.2	4.2	1.1	...	1.6	...	4
Detroit, Mich.....	9	3,684	27.4	7	(x)	28.9	8.4	5.2	8.0	2.0	2.3	3.0	1
Boston, Mass.....	8	(x)	21.2	6	5,565	21.5	6.1	9.8	1.6	1.6	1.8	0.4	...
San Francisco-Oakland, Calif.....	8	(x)	14.2	8	(x)	14.2	5.7	4.1	0.9	0.9	1.8	0.8	3
Pittsburgh, Pa.....	9	9,964	17.2	7	(x)	17.5	5.4	5.5	0.8	3.0	1.4	1.4	2
Cleveland, Ohio.....	6	(x)	18.0	6	(x)	18.0	6.2	8.3	0.7	0.7	1.5	0.6	...
Plumbing Fixtures, Supplies													
14 metropolitan areas, total.....	216	160,270	15.4	169	134,359	15.5	6.5	3.8	1.9	1.2	1.5	0.6	86
New York-Northeastern New Jersey.....	75	(x)	16.6	55	46,658	16.9	7.1	4.6	2.1	1.0	1.5	0.6	16
Los Angeles, Calif.....	40	(x)	13.8	30	21,004	12.3	4.1	2.9	1.5	1.5	1.5	0.8	26
Philadelphia, Pa.....	17	16,263	14.9	14	14,192	15.6	5.5	3.2	2.8	1.7	2.1	0.3	8
Detroit, Mich.....	10	(x)	17.5	10	(x)	17.5	8.1	3.9	1.5	2.2	1.4	0.4	3
San Francisco-Oakland, Calif.....	14	7,285	15.1	12	(x)	15.3	6.1	4.0	0.7	2.2	1.7	0.6	8
Pittsburgh, Pa.....	9	5,363	16.0	8	(x)	16.4	6.1	4.9	2.1	1.1	1.2	0.5	5
St. Louis, Mo.....	4	12,153	10.2	4	12,153	10.2	5.2	1.9	1.8	0.4	0.8	0.1	4
Cleveland, Ohio.....	13	(x)	17.6	12	6,101	17.9	6.5	5.5	2.5	0.9	1.7	0.8	6
Minneapolis-St. Paul, Minn.....	6	3,692	18.4	4	(x)	19.3	10.3	3.4	1.0	1.5	2.7	0.4	1
Air Conditioning, Ventilating Equipment													
14 metropolitan areas, total.....	46	32,628	23.6	40	27,378	22.0	9.0	6.4	2.1	1.2	1.9	1.4	8
Los Angeles, Calif.....	3	1,811	18.7	3	1,811	18.7	6.6	7.5	0.6	0.7	1.9	1.4	...
Detroit, Mich.....	7	5,850	16.7	6	(x)	16.3	7.7	5.4	1.0	0.6	1.2	0.4	4
San Francisco-Oakland, Calif.....	3	2,652	14.8	3	2,652	14.8	5.9	4.1	1.6	0.6	1.5	1.1	1
St. Louis, Mo.....	5	(x)	27.2	5	(x)	27.2	9.3	11.8	1.9	1.5	1.6	1.1	...
Washington, D. C.....	4	2,802	32.3	3	(x)	24.6	9.8	8.0	2.0	0.7	1.3	2.8	2
Lumber, Millwork (With Yards)													
14 metropolitan areas, total.....	688	881,633	13.4	546	762,563	12.8	4.3	2.4	2.1	1.8	1.5	0.7	161
New York-Northeastern New Jersey.....	196	197,207	15.6	158	175,282	15.2	5.0	2.8	3.0	1.5	2.2	0.7	27
Chicago, Ill.....	89	150,183	11.5	70	132,982	11.0	4.0	2.4	1.4	1.6	1.0	0.6	14
Los Angeles, Calif.....	87	(x)	13.0	66	91,867	10.1	3.3	2.0	1.0	1.6	1.8	0.4	32
Philadelphia, Pa.....	57	82,888	13.6	42	72,383	12.8	4.2	2.0	2.7	1.8	1.2	0.9	14
Detroit, Mich.....	38	44,925	15.1	30	43,552	14.6	5.8	1.9	1.5	3.1	1.4	0.9	4
Boston, Mass.....	25	(x)	13.0	22	37,075	12.9	4.2	3.0	1.5	2.1	1.7	0.4	10
San Francisco-Oakland, Calif.....	56	78,388	11.1	46	73,123	10.3	2.7	2.6	1.5	1.7	1.2	0.6	34
Pittsburgh, Pa.....	23	17,906	13.0	13	13,045	11.4	3.2	2.3	3.2	1.0	1.5	0.2	8
St. Louis, Mo.....	22	(x)	14.6	21	25,540	14.5	4.8	3.5	1.8	2.8	1.2	0.4	...
Washington, D. C.....	13	23,418	10.8	10	19,752	10.6	3.6	1.3	3.0	0.7	1.1	0.9	7
Cleveland, Ohio.....	19	16,079	15.5	17	15.1	15.1	5.1	2.4	1.8	3.5	1.5	0.8	3
Baltimore, Md.....	27	34,776	15.7	24	30,269	15.8	5.2	2.7	3.0	1.9	2.1	0.9	6
Buffalo, N. Y.....	23	(x)	14.3	17	25,815	13.8	4.8	2.1	3.3	1.9	1.0	0.7	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occu-pancy	Other expenses	
HARDWARE, PLUMBING, HEATING--Continued													
Brick, Tile, Terra Cotta													
14 metropolitan areas, total.....	89	58,094	14.8	66	45,947	14.3	5.8	2.8	3.2	0.9	1.3	0.3	26
New York-Northeastern New Jersey.....	37	26,896	14.7	25	20,107	14.8	7.3	2.7	2.1	1.0	1.3	0.4	8
Chicago, Ill.....	12	(x)	10.7	8	6,294	10.3	3.3	1.6	3.9	0.8	0.5	0.2	4
Los Angeles, Calif.....	3	(x)	27.8	3	(x)	27.8	6.9	1.1	6.8	0.8	11.6	0.6	1
Philadelphia, Pa.....	6	4,690	12.2	6	4,690	12.2	4.5	3.6	1.4	1.8	0.7	0.2	1
St. Louis, Mo.....	5	(x)	13.4	4	1,981	13.8	5.9	3.5	2.2	0.6	1.4	0.2	2
Cleveland, Ohio.....	5	(x)	11.9	5	(x)	11.9	4.6	3.3	2.1	1.0	0.7	0.2	3
Cement, Lime, Plaster													
14 metropolitan areas, total.....	78	60,175	17.5	63	53,482	16.9	4.8	2.0	6.1	1.9	1.4	0.7	20
New York-Northeastern New Jersey.....	25	(x)	14.3	19	19,915	12.7	5.3	1.4	3.4	1.1	1.0	0.5	5
Los Angeles, Calif.....	7	(x)	17.4	7	(x)	17.4	4.4	1.5	7.5	1.0	2.5	0.5	4
Philadelphia, Pa.....	3	5,669	10.9	3	5,669	10.9	2.1	6.2	1.6	(2)	0.6	0.4	1
Detroit, Mich.....	5	3,179	17.5	4	(x)	19.2	7.1	0.6	6.8	0.1	4.5	0.1	1
Boston, Mass.....	3	2,734	17.9	3	2,734	17.9	3.3	3.0	5.0	3.3	2.1	1.2	...
San Francisco-Oakland, Calif.....	4	3,601	31.9	4	3,601	31.9	5.7	2.6	21.3	1.3	0.8	0.2	2
Pittsburgh, Pa.....	5	1,293	22.7	4	(x)	24.6	4.6	2.3	9.3	3.5	4.2	0.7	...
Baltimore, Md.....	6	4,518	19.3	5	(x)	19.7	4.6	1.6	7.9	1.3	1.6	2.7	4
Buffalo, N. Y.....	3	2,603	14.8	3	2,603	14.8	4.9	2.0	1.0	5.5	0.1	1.3	3
Glass (Building)													
14 metropolitan areas.....	69	52,397	27.8	47	39,865	26.5	8.4	5.8	3.1	6.0	2.2	1.0	17
Sand, Gravel, Crushed Stone													
14 metropolitan areas.....	32	52,345	17.7	25	47,365	15.8	3.2	1.4	7.2	0.8	2.7	0.5	3
Ready-Mixed Concrete Distributors													
14 metropolitan areas, total.....	49	66,734	30.8	35	52,810	31.6	4.4	2.1	17.0	4.0	3.1	1.0	5
New York-Northeastern New Jersey.....	11	25,644	35.6	8	23,346	34.9	3.1	1.7	19.6	7.9	1.3	1.3	1
Philadelphia, Pa.....	7	14,510	28.7	6	(x)	27.7	4.2	1.7	16.4	0.7	4.4	0.3	...
San Francisco-Oakland, Calif.....	5	(x)	17.9	4	3,519	17.6	1.2	0.2	9.7	2.3	4.2	(2)	...
St. Louis, Mo.....	10	5,368	34.8	7	3,912	33.4	5.5	5.6	15.7	1.5	4.4	0.7	...
Roofing, Siding, Insulation													
14 metropolitan areas.....	104	96,011	13.8	74	61,487	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10
Miscellaneous Construction Materials													
14 metropolitan areas, total.....	175	123,719	18.9	121	94,194	18.4	4.7	3.7	5.0	1.8	2.4	0.8	45
New York-Northeastern New Jersey.....	55	35,568	18.5	44	32,554	17.6	4.4	2.4	6.2	1.8	2.3	0.5	13
Los Angeles, Calif.....	11	(x)	15.6	9	4,854	14.2	4.9	2.1	5.4	0.4	0.9	0.5	6
Philadelphia, Pa.....	17	12,307	26.1	12	8,671	26.5	6.8	12.8	3.2	0.9	2.0	0.8	6
Detroit, Mich.....	8	(x)	20.5	5	20,453	18.8	4.1	4.6	1.8	2.6	1.3	5.9	3
Boston, Mass.....	8	(x)	16.5	6	5,953	12.2	6.0	3.0	0.9	1.2	0.9	0.2	3
San Francisco-Oakland, Calif.....	16	11,506	17.5	13	9,628	16.7	2.3	3.0	6.7	2.3	1.8	0.6	5
Pittsburgh, Pa.....	12	(x)	21.6	9	13,820	21.6	4.6	2.7	5.7	1.8	6.3	0.5	3
St. Louis, Mo.....	6	(x)	13.7	6	(x)	13.7	3.7	1.6	6.1	1.1	0.8	0.4	...
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT													
Commercial Refrigeration Equipment													
14 metropolitan areas, total.....	136	82,960	21.2	125	68,527	20.6	7.4	7.3	2.1	0.9	2.0	0.9	48
New York-Northeastern New Jersey.....	35	19,832	23.6	30	17,531	24.4	9.6	7.2	2.8	1.2	2.7	0.9	15
Los Angeles, Calif.....	21	8,970	23.6	17	7,176	25.2	8.4	8.5	2.4	1.6	3.0	1.3	6
Philadelphia, Pa.....	8	(x)	20.3	7	2,768	20.6	9.4	6.6	2.1	0.5	1.7	0.3	2
Detroit, Mich.....	6	(x)	23.7	5	1,784	23.8	5.8	7.2	4.5	2.8	2.8	0.7	1
Boston, Mass.....	10	(x)	28.4	7	3,348	25.4	15.8	6.8	0.9	0.2	1.1	0.6	2
St. Louis, Mo.....	11	(x)	9.2	8	16,441	8.4	1.9	5.6	0.2	0.1	0.5	0.1	2
Cleveland, Ohio.....	9	3,989	24.3	8	(x)	24.1	6.0	10.8	3.4	1.6	1.6	0.7	5
Baltimore, Md.....	6	(x)	32.4	5	2,008	34.8	15.7	6.8	2.3	3.1	2.5	4.4	...
Minneapolis-St. Paul, Minn.....	7	2,234	24.5	7	2,234	24.5	9.2	6.4	4.6	0.4	2.7	1.2	...
Buffalo, N. Y.....	3	(x)	25.2	3	(x)	25.2	8.7	6.5	3.1	0.4	2.0	4.5	...
Office Machines, Equipment (Exc. Furniture)													
14 metropolitan areas.....	50	38,148	24.9	34	28,709	21.8	6.7	11.0	1.7	0.2	1.3	0.9	19
Restaurant, Hotel Supplies (Principally Nonfood)													
14 metropolitan areas, total.....	110	84,440	21.9	92	77,035	21.9	8.1	6.9	2.4	1.2	2.0	1.3	62
New York-Northeastern New Jersey.....	33	24,542	20.1	29	23,131	20.1	8.4	5.5	2.2	1.2	2.1	0.7	14
Chicago, Ill.....	20	(x)	25.2	14	16,359	25.8	9.9	10.7	1.3	1.5	1.4	1.0	3
Los Angeles, Calif.....	10	14,013	18.9	10	14,013	18.9	6.3	5.3	3.1	0.6	2.3	1.3	13
Detroit, Mich.....	10	(x)	22.1	8	5,370	22.0	8.5	7.0	2.6	1.2	2.3	0.4	8
San Francisco-Oakland, Calif.....	12	8,233	25.3	10	(x)	25.2	6.9	8.0	3.1	1.4	1.9	3.9	8
St. Louis, Mo.....	5	2,905	21.2	5	2,905	21.2	8.6	5.9	1.9	0.6	2.1	2.1	...
Washington, D. C.....	4	1,758	21.2	4	1,758	21.2	7.0	7.7	2.4	(2)	1.9	2.2	4

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Store Machines, Fixtures, Equipment													
14 metropolitan areas, total.....	177	98,825	21.3	118	71,087	20.8	6.7	7.5	2.2	0.9	2.1	1.4	55
New York-Northeastern New Jersey.....	32	22,609	21.7	23	17,084	22.0	7.6	8.9	2.0	0.4	1.5	1.6	7
Chicago, Ill.....	31	19,851	18.0	18	13,656	16.7	5.5	7.6	1.4	0.6	1.4	0.2	11
Los Angeles, Calif.....	21	(x)	21.1	14	6,083	21.3	6.6	7.7	2.2	1.0	2.7	1.1	13
Philadelphia, Pa.....	13	(x)	25.7	11	5,035	27.1	7.5	13.4	1.2	1.0	3.5	0.5	10
San Francisco-Oakland, Calif.....	11	4,276	30.1	7	3,182	31.9	9.6	10.7	2.2	3.5	3.2	2.7	...
Pittsburgh, Pa.....	10	(x)	21.8	7	3,195	19.2	7.0	6.4	1.5	0.2	1.6	2.5	4
St. Louis, Mo.....	12	(x)	22.2	8	3,871	18.9	5.9	4.3	1.9	0.9	3.3	2.6	5
Cleveland, Ohio.....	4	2,367	21.7	4	2,367	21.7	6.0	3.2	7.3	...	1.8	3.4	1
Baltimore, Md.....	11	4,967	19.4	7	3,379	14.8	6.1	2.3	1.6	2.8	1.4	0.6	1
Buffalo, N. Y.....	4	3,076	24.9	3	(x)	25.6	8.1	5.2	5.6	3.3	2.6	0.8	...
Other Commercial Machines, Equipment													
14 metropolitan areas.....	61	36,688	23.9	43	24,520	(v)	(v)	(v)	(v)	(v)	(v)	(v)	27
Construction Machinery, Equipment													
14 metropolitan areas, total.....	177	223,360	17.5	142	192,826	17.3	5.2	5.7	2.0	1.1	1.8	1.5	56
New York-Northeastern New Jersey.....	35	35,142	18.8	30	32,088	19.0	6.7	5.2	2.5	1.4	2.3	0.9	6
Los Angeles, Calif.....	16	(x)	15.9	11	20,724	16.3	4.0	5.7	2.1	0.8	1.3	2.4	7
Philadelphia, Pa.....	12	16,068	17.3	10	(x)	17.6	4.4	6.2	2.4	1.6	2.4	0.6	5
Detroit, Mich.....	14	(x)	21.7	12	13,744	21.6	5.4	5.6	2.6	1.0	2.6	0.4	2
Boston, Mass.....	11	(x)	18.7	8	11,154	17.1	4.4	6.7	1.5	1.5	1.6	1.4	2
San Francisco-Oakland, Calif.....	21	20,409	17.6	15	16,364	16.6	4.2	5.3	2.6	0.9	1.7	1.9	12
Pittsburgh, Pa.....	10	25,267	16.4	7	23,940	15.9	4.2	4.7	2.0	1.4	1.1	2.5	2
St. Louis, Mo.....	10	(x)	17.7	10	(x)	17.7	4.0	6.3	2.3	0.1	2.7	2.3	5
Cleveland, Ohio.....	7	(x)	18.3	6	6,212	19.6	6.1	8.0	2.4	0.6	2.0	0.5	2
Baltimore, Md.....	10	12,715	14.5	9	(x)	14.7	5.9	4.1	1.1	1.0	1.8	0.8	3
Minneapolis-St. Paul, Minn.....	13	(x)	15.0	10	15,872	14.6	4.7	7.0	0.6	0.4	0.9	1.0	...
Farm-Dairy Machinery, Equipment													
14 metropolitan areas, total.....	86	96,077	12.1	70	85,538	11.9	4.4	4.0	0.9	0.8	1.2	0.6	27
New York-Northeastern New Jersey.....	12	10,294	14.4	12	10,294	14.4	5.0	4.9	1.7	0.4	1.6	0.8	4
Chicago, Ill.....	9	5,913	14.9	7	(x)	15.6	5.4	7.8	0.7	0.5	0.6	0.6	2
Los Angeles, Calif.....	11	11,509	13.8	9	(x)	13.2	6.4	2.9	1.0	1.2	1.1	0.6	4
Philadelphia, Pa.....	6	(x)	12.8	4	2,368	13.7	4.0	5.3	1.0	(z)	3.2	0.2	4
Boston, Mass.....	3	1,342	14.4	3	1,342	14.4	7.6	3.0	1.2	0.7	1.2	0.7	2
San Francisco-Oakland, Calif.....	7	9,387	11.6	5	(x)	11.2	3.5	5.9	0.2	1.0	0.6	0.4	3
Pittsburgh, Pa.....	5	6,158	7.9	3	(x)	8.3	3.4	2.9	0.3	0.6	0.6	0.5	1
St. Louis, Mo.....	6	12,332	7.4	5	(x)	6.5	2.7	2.2	0.4	0.6	0.5	0.1	1
Minneapolis-St. Paul, Minn.....	17	(x)	13.6	13	23,396	13.1	4.2	4.8	0.9	0.7	1.8	0.7	1
Buffalo, N. Y.....	4	3,327	17.7	4	3,327	17.7	7.2	4.4	1.5	1.9	1.4	1.3	2
Industrial Machinery, Equipment (General Line)													
14 metropolitan areas, total.....	39	68,303	20.4	36	56,806	19.7	7.7	6.3	1.6	1.4	1.6	1.1	9
New York-Northeastern New Jersey.....	6	8,944	22.2	6	8,944	22.2	10.0	5.9	2.2	1.2	2.3	0.6	...
Chicago, Ill.....	5	(x)	24.6	5	(x)	24.4	11.8	5.0	2.8	2.2	1.4	1.2	2
Los Angeles, Calif.....	9	(x)	18.0	8	8,931	17.8	4.9	8.0	0.6	1.0	1.4	1.9	1
Philadelphia, Pa.....	3	9,005	17.2	3	9,005	17.2	5.4	6.7	2.6	0.5	1.3	0.7	...
St. Louis, Mo.....	3	(x)	21.7	3	(x)	21.7	7.5	4.2	1.0	4.4	3.2	1.4	4
Belting, Hose, Packing													
14 metropolitan areas, total.....	54	33,197	20.4	48	29,792	20.4	8.3	7.0	1.4	1.2	1.8	0.7	14
New York-Northeastern New Jersey.....	9	(x)	24.7	9	(x)	24.7	9.9	8.8	2.3	0.6	2.5	0.6	1
Philadelphia, Pa.....	3	1,227	24.8	3	1,227	24.8	12.5	7.8	2.6	0.1	0.9	0.9	3
Detroit, Mich.....	5	3,049	19.6	5	3,049	19.6	5.9	9.0	1.6	1.1	1.5	0.5	3
Boston, Mass.....	3	777	25.4	3	777	25.4	12.2	5.1	2.3	...	2.8	3.0	1
Pittsburgh, Pa.....	4	4,497	18.2	4	4,497	18.2	8.4	6.2	0.8	1.4	1.3	0.1	2
Cleveland, Ohio.....	7	(x)	16.6	7	(x)	16.6	7.1	5.4	0.9	1.7	0.6	0.9	...
Machine Tools													
14 metropolitan areas, total.....	130	106,990	16.0	109	96,731	15.6	6.8	5.8	0.8	0.7	1.2	0.3	58
New York-Northeastern New Jersey.....	33	22,078	21.9	28	20,095	21.9	9.7	7.3	1.3	0.9	2.0	0.7	10
Chicago, Ill.....	17	19,790	18.6	15	(x)	17.6	7.4	7.0	0.9	1.2	0.8	0.3	2
Los Angeles, Calif.....	10	12,114	14.6	9	(x)	14.3	5.8	5.3	0.5	0.7	1.7	0.3	8
Philadelphia, Pa.....	9	9,535	9.8	6	8,373	9.3	4.9	3.9	(z)	(z)	0.5	(z)	4
Detroit, Mich.....	14	10,504	16.7	11	9,672	15.4	6.3	6.6	1.3	0.3	0.8	0.1	1
Boston, Mass.....	7	6,121	12.3	6	(x)	12.5	6.5	4.7	0.1	0.2	0.8	0.2	...
San Francisco-Oakland, Calif.....	7	4,296	13.4	7	4,296	13.4	5.3	5.7	0.6	0.6	1.0	0.2	5
Pittsburgh, Pa.....	4	6,482	8.6	4	6,482	8.6	5.2	3.1	...	...	0.3	(z)	9
St. Louis, Mo.....	6	3,828	11.2	6	3,828	11.2	4.2	4.0	0.5	1.6	0.4	0.5	9
Cleveland, Ohio.....	11	4,920	19.8	10	(x)	20.2	10.5	6.3	0.6	0.3	2.3	0.2	6
Buffalo, N. Y.....	5	(x)	9.1	4	2,545	7.3	2.8	3.4	0.3	0.2	0.5	0.1	11
Mine, Mill Supply Houses													
14 metropolitan areas, total.....	79	73,445	16.2	62	67,878	16.1	5.6	5.4	1.3	1.4	1.4	1.0	28
New York-Northeastern New Jersey.....	21	8,187	19.5	18	7,324	19.6	10.0	4.7	2.0	0.3	2.2	0.4	10
Chicago, Ill.....	10	(x)	12.8	7	8,262	13.3	5.6	5.0	0.4	1.2	0.2	0.9	7
Philadelphia, Pa.....	8	(x)	17.2	6	6,865	17.3	7.5	3.1	1.6	2.5	1.6	1.0	...
Detroit, Mich.....	6	(x)	13.1	4	2,294	12.3	5.7	4.0	0.9	(z)	1.4	0.3	8
San Francisco-Oakland, Calif.....	8	(x)	19.3	5	2,121	20.8	8.0	8.2	1.1	0.9	2.1	0.5	2
Pittsburgh, Pa.....	7	(x)	15.0	7	(x)	15.0	5.3	5.8	1.2	1.9	1.5	1.3	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Oil Well, Oil Refining Supply Houses													
14 metropolitan areas, total.....	54	70,779	11.4	39	57,281	11.3	3.8	2.8	0.7	1.8	1.0	1.2	4
Los Angeles, Calif.....	41	(x)	11.3	28	41,380	11.1	3.4	2.8	0.6	2.0	0.9	1.4	3
San Francisco-Oakland, Calif.....	4	6,155	11.9	4	6,155	11.9	3.8	4.2	1.0	1.2	0.9	0.8	...
Printing Machinery, Supplies (Exc. Paper)													
14 metropolitan areas, total.....	44	34,486	19.8	32	25,892	19.4	7.9	5.9	1.1	2.6	1.7	0.2	12
New York-Northeastern New Jersey.....	17	16,924	18.1	15	(x)	18.7	7.2	5.9	0.9	2.3	2.1	0.3	8
Boston, Mass.....	4	(x)	19.9	4	(x)	19.9	10.3	3.3	0.6	2.7	2.5	0.5	...
Rope, Cordage													
14 metropolitan areas, total.....	51	61,083	8.5	41	53,719	8.1	3.6	3.1	0.6	0.1	0.5	0.2	20
New York-Northeastern New Jersey.....	21	18,420	10.4	17	16,268	10.1	5.0	3.3	0.8	0.1	0.6	0.3	2
Chicago, Ill.....	3	3,445	5.5	3	3,445	5.5	2.4	2.2	(x)	0.2	0.6	0.1	3
San Francisco-Oakland, Calif.....	4	(x)	12.2	4	(x)	12.2	5.5	4.0	1.7	(x)	0.7	0.3	2
Baltimore, Md.....	5	(x)	11.6	4	(x)	11.4	4.1	5.7	0.7	0.1	0.7	0.1	4
Used Machinery, Equipment													
14 metropolitan areas, total.....	30	14,986	23.1	24	10,873	23.6	7.5	8.3	2.0	2.8	2.4	0.6	16
New York-Northeastern New Jersey.....	10	5,407	30.8	8	(x)	32.5	9.4	13.9	2.4	3.0	3.3	0.5	3
Philadelphia, Pa.....	3	857	28.5	3	857	28.5	8.6	2.3	2.7	11.8	3.0	0.1	2
Other Industrial Machinery, Supplies													
14 metropolitan areas, total.....	683	491,357	19.0	519	412,053	18.6	7.6	5.8	1.8	1.0	1.6	0.8	229
New York-Northeastern New Jersey.....	196	(x)	17.3	167	121,554	17.1	7.3	5.1	1.5	0.6	1.6	1.0	79
Chicago, Ill.....	97	72,905	20.9	58	50,992	19.6	8.1	5.9	2.6	0.9	1.4	0.7	27
Los Angeles, Calif.....	66	(x)	17.6	49	44,266	17.1	6.8	5.7	1.5	0.8	1.3	1.0	17
Philadelphia, Pa.....	55	34,469	20.5	32	24,670	19.7	7.9	6.8	2.3	0.8	1.4	0.5	23
Detroit, Mich.....	48	(x)	19.3	33	29,393	18.5	8.1	5.5	1.5	1.0	1.8	0.6	9
Boston, Mass.....	41	27,128	19.9	31	21,381	20.4	7.0	7.4	2.2	1.0	1.8	1.0	7
San Francisco-Oakland, Calif.....	44	22,945	19.8	38	20,573	19.2	7.5	4.7	2.6	1.6	1.4	1.4	33
Pittsburgh, Pa.....	24	28,092	17.1	18	26,354	16.9	7.1	5.0	1.1	1.8	1.3	0.6	3
St. Louis, Mo.....	23	(x)	17.6	19	20,753	18.8	7.5	5.8	1.0	2.3	1.7	0.5	3
Cleveland, Ohio.....	29	21,421	23.7	27	(x)	23.7	9.5	8.6	1.6	1.3	2.1	0.6	10
Minneapolis-St. Paul, Minn.....	22	(x)	18.6	15	10,213	18.6	6.3	6.4	1.9	0.2	3.2	0.6	6
Buffalo, N. Y.....	22	12,623	21.0	20	(x)	21.1	9.1	5.9	3.4	0.8	1.5	0.4	6
Dental Supply Houses													
14 metropolitan areas, total.....	64	41,146	27.0	58	39,137	26.7	8.5	12.6	2.8	0.4	1.7	0.7	10
New York-Northeastern New Jersey.....	20	16,191	25.7	19	(x)	26.0	8.0	14.1	1.9	0.1	1.6	0.3	9
Chicago, Ill.....	5	(x)	29.9	3	3,149	28.0	7.7	12.7	4.9	0.4	1.9	0.4	...
Los Angeles, Calif.....	8	3,434	24.9	8	3,434	24.9	8.0	12.4	1.8	0.3	1.6	0.8	...
Philadelphia, Pa.....	4	3,362	31.6	3	(x)	32.1	9.9	13.0	5.4	1.9	0.5	1.4	...
Detroit, Mich.....	4	2,227	24.8	4	2,227	24.8	7.1	11.8	1.5	...	1.9	2.5	...
Boston, Mass.....	4	2,153	32.7	3	(x)	28.9	9.2	13.3	2.4	1.7	2.0	0.3	...
San Francisco-Oakland, Calif.....	3	1,625	26.3	3	1,625	26.3	6.8	11.4	5.6	0.4	1.7	0.4	...
Pittsburgh, Pa.....	3	1,609	27.1	3	1,609	27.1	8.1	10.8	4.5	0.6	2.5	0.6	...
Baltimore, Md.....	3	(x)	31.5	3	(x)	31.5	9.8	14.1	4.4	...	2.3	0.9	1
Minneapolis-St. Paul, Minn.....	3	1,901	22.4	3	1,901	22.4	10.5	7.2	2.2	0.4	1.8	0.3	...
Religious Supply Houses													
14 metropolitan areas.....	16	9,330	25.6	12	7,503	25.6	11.0	8.0	2.6	0.2	2.9	0.9	16
School Equipment, Supplies													
14 metropolitan areas.....	30	17,976	19.6	24	14,458	18.7	7.0	5.5	2.5	1.5	1.7	0.5	12
Surgical, Medical, Hospital Equipment, Supplies													
14 metropolitan areas, total.....	134	100,517	24.1	110	89,472	24.5	10.6	9.3	1.6	0.6	1.7	0.7	44
New York-Northeastern New Jersey.....	56	35,306	22.7	49	32,605	23.2	10.1	8.5	1.9	0.4	1.5	0.8	14
Chicago, Ill.....	13	(x)	21.8	9	16,119	22.4	9.7	9.3	1.4	0.6	0.8	0.6	5
Los Angeles, Calif.....	15	(x)	23.7	13	7,087	24.8	8.8	10.4	1.4	0.4	3.0	0.8	5
Philadelphia, Pa.....	5	1,574	19.9	4	(x)	18.4	6.9	7.6	1.7	...	1.9	0.3	6
Detroit, Mich.....	8	(x)	22.9	7	3,354	21.4	6.8	8.9	2.5	0.5	2.3	0.4	5
Boston, Mass.....	9	7,211	23.2	7	(x)	24.4	6.7	9.4	2.4	2.4	3.0	0.5	1
San Francisco-Oakland, Calif.....	9	5,128	23.4	7	(x)	23.3	7.3	10.1	1.9	0.7	2.2	1.1	5
Baltimore, Md.....	4	(x)	19.9	3	1,737	19.8	7.0	7.7	1.4	0.2	1.7	1.8	1
Other Professional Equipment, Supplies													
14 metropolitan areas, total.....	117	72,908	28.9	86	56,653	27.6	10.9	6.0	3.9	2.3	2.4	2.1	24
New York-Northeastern New Jersey.....	34	25,634	25.4	30	21,802	24.7	10.8	5.3	4.0	1.1	2.3	1.2	6
Los Angeles, Calif.....	13	(x)	33.0	11	3,163	34.3	16.7	8.3	2.9	1.6	4.2	0.6	4
Philadelphia, Pa.....	5	6,035	23.9	3	(x)	24.8	9.7	3.1	5.9	3.9	1.4	0.8	2
Boston, Mass.....	7	(x)	28.3	5	1,814	25.8	10.6	8.6	1.4	3.8	1.2	0.2	4
Pittsburgh, Pa.....	10	9,937	31.1	8	(x)	31.0	8.2	7.4	3.9	4.2	2.3	5.0	2
St. Louis, Mo.....	6	(x)	26.1	6	(x)	26.1	6.7	4.8	3.6	5.2	1.5	4.3	2
Cleveland, Ohio.....	7	(x)	39.5	7	(x)	39.5	21.7	9.1	3.4	...	2.9	2.4	1
Baltimore, Md.....	4	1,462	24.7	3	(x)	26.5	12.7	3.6	1.4	...	4.4	4.4	2

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occu-pancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Barber, Beauty Supply Houses													
14 metropolitan areas, total.....	64	24,169	35.8	48	17,849	37.2	11.8	16.0	4.7	0.7	3.4	0.6	52
New York-Northeastern New Jersey.....	16	7,301	39.3	15	(x)	39.5	14.1	17.1	4.5	0.4	3.0	0.4	12
Los Angeles, Calif.....	7	(x)	35.3	5	1,842	36.5	9.6	18.2	2.9	2.7	2.3	0.8	5
Philadelphia, Pa.....	6	1,979	37.8	6	1,979	37.8	11.3	15.1	7.6	0.2	3.4	0.2	18
Detroit, Mich.....	3	1,205	32.4	3	1,205	32.4	4.1	17.7	5.4	0.2	2.6	2.4	2
Pittsburgh, Pa.....	5	1,360	30.7	4	(x)	31.0	7.2	13.2	4.6	1.1	3.6	1.3	6
Laundry, Dry Cleaning Equipment, Supplies													
14 metropolitan areas, total.....	80	51,562	21.9	67	45,854	21.7	7.5	7.5	2.6	1.4	1.4	1.3	15
New York-Northeastern New Jersey.....	19	13,901	23.6	18	(x)	22.6	8.9	7.2	2.8	1.2	1.5	1.0	4
Chicago, Ill.....	12	7,639	22.9	8	6,163	23.8	7.3	8.9	3.4	1.4	1.6	1.2	...
Los Angeles, Calif.....	5	(x)	23.6	4	3,374	22.9	9.4	8.6	1.5	1.9	0.6	0.9	...
Philadelphia, Pa.....	7	(x)	17.3	7	(x)	17.3	6.5	6.6	2.2	0.4	0.7	0.6	2
Boston, Mass.....	8	(x)	21.4	6	3,246	21.5	6.6	7.0	2.3	1.7	1.8	2.1	1
San Francisco-Oakland, Calif.....	4	2,951	20.7	3	(x)	20.0	8.2	6.0	0.8	3.0	1.2	0.8	...
Washington, D. C.....	4	2,151	23.2	4	2,151	23.2	5.3	10.7	2.8	1.6	2.0	0.8	1
Cleveland, Ohio.....	5	(x)	20.9	5	(x)	20.9	6.6	6.8	3.6	0.7	2.0	1.2	2
Shoe Findings													
14 metropolitan areas, total.....	218	221,547	9.1	178	200,042	8.8	3.9	2.5	0.9	0.2	0.7	0.6	102
New York-Northeastern New Jersey.....	101	60,464	12.4	86	51,654	12.6	6.0	3.3	1.3	0.1	1.1	0.8	41
Chicago, Ill.....	17	14,551	9.3	13	12,313	9.3	4.3	2.4	0.8	0.4	1.0	0.4	11
Los Angeles, Calif.....	6	(x)	18.5	5	3,462	17.7	3.9	4.9	1.6	3.3	1.6	2.4	8
Philadelphia, Pa.....	12	(x)	13.0	10	3,372	12.6	5.2	3.6	1.4	0.4	1.2	0.8	15
Boston, Mass.....	62	127,787	6.5	51	121,549	6.4	3.0	1.9	0.6	0.1	0.4	0.4	16
San Francisco-Oakland, Calif.....	4	(x)	19.0	3	(x)	19.5	8.0	5.7	1.4	1.9	2.5	...	5
St. Louis, Mo.....	7	5,482	14.5	5	(x)	13.4	7.8	3.6	1.0	0.3	0.5	0.2	2
Undertakers' Supplies													
14 metropolitan areas.....	8	2,938	27.4	4	1,320	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Upholsterers' Supplies													
14 metropolitan areas.....	49	23,843	18.1	39	19,576	17.6	8.0	4.6	1.9	0.8	1.6	0.7	23
Other Service Equipment, Supplies													
14 metropolitan areas.....	140	69,083	21.7	102	50,029	23.6	7.8	9.4	2.8	0.7	2.1	0.8	51
Aircraft, Aeronautical Equipment, Supplies													
14 metropolitan areas, total.....	26	20,111	28.1	21	17,858	28.2	12.7	6.7	2.5	2.8	2.3	1.2	9
New York-Northeastern New Jersey.....	7	7,723	25.3	5	(x)	26.2	13.7	5.7	0.8	3.8	1.5	0.7	...
Los Angeles, Calif.....	13	8,278	30.9	10	(x)	29.4	10.7	9.0	4.2	2.1	2.0	1.4	7
Railroad Equipment, Supplies													
14 metropolitan areas, total.....	36	54,686	18.0	32	52,867	17.9	7.7	5.8	1.4	0.6	0.7	1.7	9
New York-Northeastern New Jersey.....	8	(x)	15.4	7	(x)	14.9	5.6	6.6	1.5	0.2	0.9	0.1	2
Chicago, Ill.....	21	(x)	18.6	19	41,673	18.5	7.8	5.8	1.4	0.7	0.6	2.2	7
Marine Equipment, Supplies													
14 metropolitan areas, total.....	66	40,401	20.0	55	36,713	19.9	9.0	5.5	1.9	1.2	1.8	0.5	23
New York-Northeastern New Jersey.....	30	19,542	21.1	25	18,200	20.9	9.9	6.2	2.0	0.5	2.0	0.3	10
Los Angeles, Calif.....	6	(x)	17.8	4	2,396	17.6	8.4	3.8	1.6	0.6	2.3	0.9	...
Philadelphia, Pa.....	3	(x)	19.2	3	(x)	19.2	8.7	6.8	0.8	0.1	0.8	2.0	...
Boston, Mass.....	4	2,192	18.9	4	2,192	18.9	7.3	4.0	4.8	0.1	1.9	0.8	1
Baltimore, Md.....	8	7,345	17.1	8	7,345	17.1	7.1	4.1	0.8	3.4	1.2	0.5	4
Other Transportation Equipment, Supplies													
14 metropolitan areas.....	10	7,174	19.9	7	5,947	17.9	10.1	3.7	1.0	0.4	1.3	1.4	...
METALS, METALWORK (EXC. SCRAP)													
Iron, Steel and Products													
14 metropolitan areas, total.....	535	842,292	15.8	440	735,702	15.6	5.4	3.6	1.5	2.8	1.5	0.8	143
New York-Northeastern New Jersey.....	173	227,528	15.1	151	217,485	14.9	6.3	3.1	1.7	2.2	1.1	0.5	25
Chicago, Ill.....	82	171,223	16.4	55	131,325	16.3	4.7	3.8	1.4	3.2	2.1	1.1	20
Los Angeles, Calif.....	57	77,081	18.0	47	66,455	17.5	5.8	5.0	1.3	3.0	1.6	0.8	20
Philadelphia, Pa.....	29	(x)	12.2	26	46,192	12.2	4.1	2.5	1.1	3.1	1.0	0.4	15
Detroit, Mich.....	43	72,572	17.5	32	60,903	17.2	5.0	3.9	0.8	5.3	1.9	0.3	20
Boston, Mass.....	20	(x)	15.7	17	34,558	15.5	5.5	4.0	1.5	2.4	1.1	1.0	4
San Francisco-Oakland, Calif.....	26	(x)	19.4	24	45,638	20.1	7.0	4.4	1.8	3.8	1.9	1.2	11
Pittsburgh, Pa.....	14	24,404	16.3	10	19,397	15.1	4.4	2.5	2.0	3.7	1.2	1.3	7
St. Louis, Mo.....	19	(x)	12.2	16	37,153	11.3	3.7	1.8	2.0	0.8	0.8	2.2	5
Cleveland, Ohio.....	36	(x)	15.2	34	50,064	15.1	5.9	4.2	0.9	2.0	1.5	0.6	10
Baltimore, Md.....	13	11,729	14.1	12	(x)	14.2	4.8	3.1	1.5	2.4	1.7	0.7	2
Buffalo, N. Y.....	12	11,993	13.2	11	(x)	13.0	5.1	3.1	1.6	2.3	0.7	0.2	4

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALE KIND OF BUSINESS, BY SELECTED STANDARD

METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses		
METALS, METALWORK (EXC. SCRAP)														
Nonferrous Metals, Metalwork														
14 metropolitan areas, total.....	115	366,321	7.1	103	350,217	7.0	2.7	2.4	0.4	0.6	0.5	0.4	40	
New York-Northeastern New Jersey.....	55	260,776	5.4	49	254,183	5.4	2.2	2.1	0.2	0.3	0.3	0.3	13	
Chicago, Ill.....	11	30,984	11.4	7	22,676	11.2	5.0	2.2	0.6	2.0	0.9	0.5	3	
Los Angeles, Calif.....	6	4,846	17.0	6	4,846	17.0	5.6	5.3	1.5	2.4	1.4	0.8	5	
Philadelphia, Pa.....	10	11,480	7.5	9	(x)	7.6	2.5	2.4	0.5	0.8	0.7	0.7	7	
Detroit, Mich.....	7	7,390	12.4	7	7,390	12.4	3.7	5.0	0.7	1.7	0.7	0.6	3	
Boston, Mass.....	5	(x)	11.1	5	(x)	11.1	4.2	3.0	1.0	0.8	0.5	1.6	4	
San Francisco-Oakland, Calif.....	3	1,576	20.4	3	1,576	20.4	10.0	3.0	1.0	1.9	2.2	2.3	3	
St. Louis, Mo.....	4	(x)	12.1	4	(x)	12.1	2.8	5.2	0.5	2.0	0.9	0.7	1	
Cleveland, Ohio.....	4	6,749	7.3	4	6,749	7.3	2.0	3.1	0.6	0.7	0.7	0.2	...	
Baltimore, Md.....	5	(x)	14.3	4	3,495	13.6	5.4	3.5	1.4	0.9	1.3	1.1	1	
WASTE MATERIALS														
Iron, Steel Scrap														
14 metropolitan areas, total.....	383	843,241	7.1	278	754,022	6.7	2.6	0.9	1.4	0.7	0.9	0.2	199	
New York-Northeastern New Jersey.....	77	114,174	8.4	48	96,847	7.9	3.1	1.2	1.8	0.4	1.0	0.4	27	
Chicago, Ill.....	63	186,330	6.9	43	170,218	5.9	2.3	1.0	1.1	0.8	0.6	0.1	39	
Los Angeles, Calif.....	17	14,405	14.4	13	12,430	15.3	3.9	2.8	2.3	2.8	2.5	1.0	12	
Philadelphia, Pa.....	34	77,500	8.5	22	72,069	7.9	4.0	0.4	1.7	0.5	0.5	0.8	21	
Detroit, Mich.....	40	83,052	7.6	33	78,468	7.2	2.2	0.9	2.2	0.7	1.0	0.2	19	
Boston, Mass.....	14	20,446	10.0	10	17,966	8.9	3.0	0.4	3.5	(z)	1.7	0.3	4	
Pittsburgh, Pa.....	33	110,241	4.4	28	100,758	4.4	1.6	0.6	0.7	0.8	0.7	(z)	19	
St. Louis, Mo.....	20	(x)	4.5	19	44,311	4.4	1.8	0.6	0.6	0.6	0.7	0.1	14	
Washington, D. C.....	5	(x)	20.7	5	(x)	20.7	4.6	0.4	7.1	3.8	4.4	0.4	4	
Cleveland, Ohio.....	34	117,037	4.8	26	102,767	4.8	1.9	0.9	0.9	0.6	0.4	0.1	15	
Baltimore, Md.....	9	26,350	14.7	6	21,331	16.0	3.4	1.1	3.9	0.7	6.3	0.6	3	
Buffalo, N. Y.....	18	34,123	6.9	14	27,049	6.6	2.4	0.3	1.2	1.1	1.1	0.5	10	
Other Scrap, Waste Materials														
14 metropolitan areas, total.....	564	426,457	14.2	386	330,716	13.2	3.9	1.6	3.1	2.2	1.9	0.5	323	
New York-Northeastern New Jersey.....	209	(x)	13.5	141	109,203	13.0	5.0	1.4	3.1	1.4	1.7	0.4	84	
Chicago, Ill.....	68	(x)	16.4	43	41,749	13.9	3.5	1.8	3.8	2.3	2.1	0.4	65	
Los Angeles, Calif.....	24	(x)	23.9	17	10,789	23.8	4.3	2.8	5.2	7.6	3.0	0.9	16	
Philadelphia, Pa.....	61	(x)	13.7	39	34,437	11.3	3.0	1.4	3.1	1.9	1.6	0.3	39	
Detroit, Mich.....	26	(x)	11.5	19	23,010	10.8	2.7	1.7	1.8	2.8	1.2	0.6	20	
Boston, Mass.....	62	(x)	12.7	47	46,360	11.9	3.7	1.5	2.7	2.2	1.4	0.4	20	
San Francisco-Oakland, Calif.....	17	10,799	15.7	13	9,066	15.2	3.2	0.7	3.8	4.8	1.6	1.1	14	
St. Louis, Mo.....	23	20,064	13.4	17	17,200	11.7	3.1	2.1	2.0	2.0	2.2	0.3	21	
Washington, D. C.....	9	5,645	13.9	6	4,210	11.1	2.5	1.0	2.9	2.4	2.1	0.2	9	
Cleveland, Ohio.....	17	14,974	12.7	15	(x)	12.6	3.9	2.0	2.1	1.6	2.6	0.4	9	
Baltimore, Md.....	12	7,017	22.7	10	(x)	20.0	6.1	2.0	3.0	1.4	3.8	3.7	9	
Buffalo, N. Y.....	14	12,733	11.9	10	9,502	13.5	2.9	1.8	4.6	2.5	1.6	0.1	9	
OTHER TRADES														
Cameras, Photographic Goods														
14 metropolitan areas, total.....	108	108,603	16.2	85	97,869	16.1	6.6	4.8	1.8	0.5	1.5	0.9	25	
New York-Northeastern New Jersey.....	37	(x)	19.2	33	44,321	18.8	7.9	5.7	2.0	0.6	2.0	0.6	7	
Chicago, Ill.....	22	19,561	15.7	13	14,559	16.0	6.9	5.1	2.0	0.5	1.1	0.4	2	
Los Angeles, Calif.....	15	22,219	9.9	10	19,510	9.0	3.0	2.6	0.6	0.2	0.5	2.1	5	
Philadelphia, Pa.....	4	2,439	19.4	4	2,439	19.4	7.9	4.0	0.1	0.3	2.8	0.3	1	
Detroit, Mich.....	5	1,981	14.0	3	1,981	14.0	5.7	4.5	1.9	...	1.5	0.4	3	
Boston, Mass.....	5	(x)	11.8	5	(x)	11.8	6.2	3.1	0.6	0.4	0.9	0.6	2	
San Francisco-Oakland, Calif.....	7	3,937	16.0	5	(x)	15.4	6.0	2.6	1.6	0.5	1.0	0.7	3	
Washington, D. C.....	3	1,307	25.8	3	1,307	25.8	12.3	4.6	4.6	...	2.8	1.5	...	
Cleveland, Ohio.....	4	1,434	20.0	4	1,434	20.0	10.6	4.7	1.7	0.3	2.4	0.3	1	
Sporting Goods, Toys, Games														
14 metropolitan areas, total.....	310	207,064	16.1	221	170,095	15.8	6.0	4.9	1.8	0.9	1.6	0.6	154	
New York-Northeastern New Jersey.....	114	(x)	17.4	89	67,244	17.7	7.8	4.9	2.3	0.5	1.7	0.5	45	
Chicago, Ill.....	44	(x)	14.9	24	20,508	12.8	5.5	4.0	1.3	0.3	1.4	0.3	18	
Los Angeles, Calif.....	25	16,918	15.9	19	14,951	15.8	4.1	5.4	2.2	1.7	1.8	0.6	17	
Philadelphia, Pa.....	14	(x)	11.4	10	18,257	11.0	3.1	3.5	1.2	1.9	1.0	0.3	12	
Boston, Mass.....	19	(x)	17.0	14	8,361	16.1	6.2	5.2	1.6	0.2	1.5	1.4	5	
Pittsburgh, Pa.....	16	(x)	14.7	11	7,868	15.2	4.9	4.3	2.1	1.0	1.8	1.1	15	
St. Louis, Mo.....	17	16,362	16.8	15	(x)	17.0	6.4	6.6	1.2	0.9	1.3	0.6	1	
Baltimore, Md.....	7	(x)	19.2	5	3,114	18.6	4.9	6.6	3.8	1.3	1.6	0.4	4	
Buffalo, N. Y.....	7	(x)	14.5	7	(x)	14.5	5.4	4.8	1.3	1.2	1.3	0.5	6	
Other Recreation Goods														
14 metropolitan areas.....	7	4,348	12.2	6	(x)	12.2	4.2	4.0	2.1	(z)	1.5	0.4	7	
Books, Periodicals, Newspapers														
14 metropolitan areas.....	207	217,027	18.7	122	143,313	(v)	(v)	(v)	(v)	(v)	(v)	(v)	59	

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occu-pancy	Other expenses	
OTHER TRADES--Continued													
Coal, Coke (With Yard)													
14 metropolitan areas, total.....	133	432,512	5.2	97	391,233	4.8	1.5	1.2	1.0	0.4	3.6	0.1	24
New York-Northeastern New Jersey.....	47	93,270	6.0	37	33,712	6.3	1.7	1.0	0.7	0.3	0.7	(2)	5
Chicago, Ill.....	13	(x)	5.7	7	13,311	7.2	2.0	1.4	1.7	1.1	0.8	0.2	...
Philadelphia, Pa.....	13	53,487	3.8	13	33,487	3.8	1.4	0.4	0.6	0.2	0.3	0.4	3
Detroit, Mich.....	6	8,080	10.2	4	(x)	1.1	1.0	1.0	3.0	0.4	0.7	(2)	1
Boston, Mass.....	7	89,864	2.0	7	53,664	2.0	1.0	1.1	1.4	0.5	0.9	0.1	...
Pittsburgh, Pa.....	3	(x)	17.8	3	(x)	17.8	3.3	4.4	10.0	0.3	1.8	(2)	...
St. Louis, Mo.....	11	4,822	15.9	9	(x)	15.7	...	0.4	7.9	(2)	1.6	0.2	2
Feed													
14 metropolitan areas, total.....	87	217,677	4.8	56	179,602	4.8	1.7	1.4	0.7	0.4	0.4	0.2	35
New York-Northeastern New Jersey.....	16	25,581	4.4	8	21,123	2.2	1.1	0.4	0.4	0.2	0.2	0.1	7
Chicago, Ill.....	7	8,660	10.5	4	7,497	7.0	1.7	0.8	1.3	1.5	2.0	0.1	3
Los Angeles, Calif.....	12	(x)	7.0	10	26,094	4.2	1.1	2.2	1.7	0.8	0.8	0.1	11
San Francisco-Oakland, Calif.....	6	41,516	4.3	4	...	2.2	1.7	0.1	...	3.4	(2)	12	...
Baltimore, Md.....	3	3,393	9.7	3	3,593	4.7	2.8	1.7	...	(2)	1.2	(2)	1
Minneapolis-St. Paul, Minn.....	9	25,754	4.4	4	21,070	4.1	1.1	0.6	1.7	0.2	0.1	0.4	...
Buffalo, N. Y.....	7	27,651	4.2	5	(x)	4.5	1.9	1.8	0.2	0.3	0.1	0.3	...
Fertilizers, Agricultural Chemicals													
14 metropolitan areas, total.....	43	51,024	13.2	35	42,336	13.2	4.3	4.5	1.1	1.9	1.4	0.4	19
New York-Northeastern New Jersey.....	13	(x)	13.3	9	11,444	11.7	5.4	4.2	3.2	2.4	0.3	1.2	...
Los Angeles, Calif.....	8	(x)	13.9	8	(x)	13.9	2.4	1.9	2.2	3.7	2.0	0.7	...
San Francisco-Oakland, Calif.....	10	10,759	10.3	9	(x)	9.6	4.3	4.2	3.6	0.7	1.0	3.2	3
Seeds													
14 metropolitan areas.....	53	71,869	17.5	37	45,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	15
Other Farm Supplies													
14 metropolitan areas.....	6	51,455	5.0	2	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Jewelry (General Line)													
14 metropolitan areas, total.....	141	125,946	15.6	122	118,574	15.6	7.2	5.3	1.1	0.1	1.2	0.7	82
New York-Northeastern New Jersey.....	41	39,177	13.5	38	37,663	13.6	5.7	4.8	1.7	(2)	1.0	0.4	22
Chicago, Ill.....	23	19,730	17.6	19	18,834	17.8	8.6	6.7	0.9	0.1	1.2	0.3	12
Los Angeles, Calif.....	2	9,760	12.8	7	(x)	12.6	5.2	3.2	1.3	...	1.4	1.1	6
Philadelphia, Pa.....	11	(x)	17.1	10	7,620	17.2	7.0	6.7	1.1	0.2	1.6	0.6	15
Detroit, Mich.....	7	(x)	12.1	4	3,034	12.6	5.9	3.1	1.0	0.1	1.7	0.8	4
Boston, Mass.....	11	(x)	15.0	9	9,043	15.1	5.7	5.9	0.8	0.1	1.0	1.6	3
San Francisco-Oakland, Calif.....	5	5,835	17.7	5	5,835	17.7	7.3	7.1	0.8	...	1.1	1.4	2
Pittsburgh, Pa.....	0	(x)	18.5	6	(x)	18.5	6.9	5.8	0.7	1.8	3.1	0.2	5
St. Louis, Mo.....	2	7,064	20.2	7	(x)	19.4	10.8	5.7	3.9	...	1.4	0.6	4
Cleveland, Ohio.....	5	4,908	20.0	5	4,908	20.0	13.0	4.7	0.4	0.1	1.0	0.8	1
Baltimore, Md.....	7	5,173	16.4	7	(x)	15.9	8.3	4.4	0.4	(2)	0.9	1.1	4
Buffalo, N. Y.....	3	1,225	13.1	3	1,225	13.1	8.8	2.4	0.6	...	1.1	0.2	2
Clocks, Watches													
14 metropolitan areas, total.....	116	77,157	16.3	99	69,049	16.8	7.9	6.4	0.5	0.2	1.0	0.8	61
New York-Northeastern New Jersey.....	94	62,425	17.0	80	55,398	17.5	8.0	6.8	0.5	0.2	1.1	0.9	38
Chicago, Ill.....	7	5,961	19.4	7	5,961	19.4	11.8	5.7	0.3	...	0.8	0.8	2
Philadelphia, Pa.....	3	(x)	14.6	3	(x)	14.6	4.4	1.7	1.7	0.6	2.2	0.2	10
Precious Stones, Metals													
14 metropolitan areas, total.....	212	162,395	6.4	182	139,059	6.7	3.5	1.9	0.2	(2)	0.7	0.4	180
New York-Northeastern New Jersey.....	188	145,094	6.0	162	123,570	6.4	3.4	1.7	0.2	(2)	0.7	0.4	160
Chicago, Ill.....	9	(x)	9.7	7	(x)	10.0	4.3	3.7	1.0	...	0.7	0.3	9
Los Angeles, Calif.....	5	(x)	10.8	5	(x)	10.8	4.2	4.3	0.4	...	0.9	1.0	5
Watch Materials, Jewelers' Tools, Supplies													
14 metropolitan areas, total.....	34	24,483	19.4	27	22,217	19.1	7.9	5.9	1.5	1.9	1.2	0.7	26
New York-Northeastern New Jersey.....	17	(x)	19.6	15	9,179	19.3	8.6	5.8	1.8	1.0	1.1	1.0	14
Chicago, Ill.....	5	(x)	17.8	4	10,716	17.9	6.4	5.4	1.4	3.1	1.1	0.5	3
Costume Jewelry													
14 metropolitan areas, total.....	76	44,050	19.4	65	39,939	19.0	8.3	6.4	2.0	0.4	1.4	0.5	50
New York-Northeastern New Jersey.....	52	34,054	19.0	47	31,784	18.7	8.3	5.9	2.2	0.5	1.4	0.4	31
Los Angeles, Calif.....	7	(x)	19.5	7	(x)	19.5	6.5	9.6	0.7	0.1	1.2	0.8	9
Pittsburgh, Pa.....	3	(x)	22.1	3	(x)	22.1	8.3	9.3	2.8	...	1.6	0.1	4
Other Jewelry													
14 metropolitan areas, total.....	158	83,626	18.4	131	74,893	18.7	8.2	6.8	1.4	0.1	1.5	0.7	87
New York-Northeastern New Jersey.....	97	49,909	18.1	82	45,586	18.5	8.1	6.8	1.2	0.1	1.5	0.8	55
Chicago, Ill.....	23	16,421	20.2	22	(x)	20.2	8.9	7.4	2.0	(2)	1.2	0.7	10
Los Angeles, Calif.....	9	(x)	18.0	7	3,166	19.6	7.5	3.2	0.9	...	2.2	0.8	6
San Francisco-Oakland, Calif.....	3	2,895	18.5	3	2,895	18.5	8.7	7.4	0.9	...	1.1	0.4	2
Cleveland, Ohio.....	3	1,825	15.4	3	1,825	15.4	6.7	5.8	0.5	...	1.9	0.5	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD

METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses		
OTHER TRADES--Continued														
Petroleum and Products														
14 metropolitan areas.....	186	223,641	9.5	120	180,675	8.9	3.2	2.2	1.6	0.5	1.0	0.4	31	
Flowers (Cut), Potted Plants														
14 metropolitan areas, total.....	114	63,509	19.8	90	53,358	19.1	6.6	5.6	3.0	0.7	2.7	0.5	27	
New York-Northeastern New Jersey.....	33	(x)	21.0	30	13,245	19.6	7.9	5.8	2.6	0.1	2.6	0.6	6	
Chicago, Ill.....	10	(x)	15.2	7	9,861	14.4	7.2	4.1	1.2	0.6	1.1	0.2	...	
Los Angeles, Calif.....	10	4,167	21.9	8	(x)	22.3	6.4	4.4	7.9	0.4	2.8	0.4	2	
Philadelphia, Pa.....	8	(x)	23.7	6	(x)	23.7	6.0	5.2	7.4	0.4	4.4	0.3	5	
Detroit, Mich.....	8	(x)	21.5	6	2,529	17.9	4.3	8.2	2.2	(z)	2.7	0.5	3	
Boston, Mass.....	10	4,580	18.0	7	3,823	18.7	7.1	9.4	2.1	0.1	2.5	0.5	1	
San Francisco-Oakland, Calif.....	6	4,076	23.7	5	(x)	22.6	6.1	4.7	3.9	0.8	5.6	1.5	5	
St. Louis, Mo.....	5	(x)	14.5	5	(x)	14.5	7.5	4.1	0.7	...	2.1	0.1	...	
Cleveland, Ohio.....	7	3,919	18.2	6	(x)	17.5	5.1	8.2	2.0	0.1	1.8	0.3	...	
Baltimore, Md.....	4	2,488	11.6	4	2,488	11.6	2.2	7.0	1.3	(z)	0.9	0.2	3	
Bulbs and Plants														
14 metropolitan areas, total.....	22	12,094	24.3	19	11,349	23.8	10.3	6.4	4.1	0.6	2.0	0.4	2	
New York-Northeastern New Jersey.....	12	(x)	27.9	11	6,100	27.1	11.8	8.4	3.2	0.9	2.3	0.5	...	
San Francisco-Oakland, Calif.....	5	(x)	20.4	3	2,608	19.6	7.9	2.5	6.6	0.4	1.8	0.4	...	
Forest Products (Excl. Lumber)														
14 metropolitan areas, total.....	55	76,501	13.4	39	67,132	12.5	3.5	0.9	5.2	1.4	1.2	0.3	19	
New York-Northeastern New Jersey.....	27	39,558	6.9	18	34,303	5.6	2.5	0.6	1.0	0.5	0.6	0.4	6	
Philadelphia, Pa.....	4	(x)	15.7	3	999	17.3	6.9	2.3	2.9	2.4	2.8	...	2	
St. Louis, Mo.....	5	17,566	29.6	5	17,566	29.6	5.3	1.0	16.3	3.9	2.8	0.3	...	
General Merchandise														
14 metropolitan areas.....	45	343,309	10.6	38	306,917	10.3	4.3	2.4	0.8	1.8	0.8	0.2	17	
Leather Goods														
14 metropolitan areas.....	18	9,623	19.5	11	5,833	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8	
Oils and Fats (Inedible)														
14 metropolitan areas.....	26	159,982	6.1	18	47,796	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4	
Textiles and Materials, Other Than Dry Goods														
14 metropolitan areas, total.....	139	161,092	8.9	107	146,860	8.4	4.1	1.9	0.8	0.3	0.9	0.4	42	
New York-Northeastern New Jersey.....	60	106,943	7.1	47	101,595	6.7	3.7	1.5	0.4	0.1	0.7	0.3	5	
Chicago, Ill.....	11	9,611	12.2	11	9,611	12.2	4.6	2.9	1.8	0.7	1.8	0.4	3	
Los Angeles, Calif.....	15	(x)	14.7	12	7,137	14.2	3.3	3.6	1.8	2.2	1.3	2.0	4	
Philadelphia, Pa.....	12	10,128	7.6	10	(x)	7.4	2.4	1.4	2.3	0.6	0.6	0.1	14	
Boston, Mass.....	18	(x)	11.7	13	10,530	11.5	5.7	2.7	0.7	0.5	0.9	1.0	2	
Pittsburgh, Pa.....	4	2,649	23.3	3	(x)	21.8	6.8	5.8	3.8	2.0	1.5	1.9	5	
Yarns (Industrial)														
14 metropolitan areas, total.....	96	121,071	6.6	86	116,825	6.7	3.1	1.8	0.6	0.2	0.7	0.3	43	
New York-Northeastern New Jersey.....	86	102,819	6.7	77	98,928	6.8	3.3	1.8	0.6	0.1	0.7	0.3	40	
Kind of Business, Not Elsewhere Classified														
14 metropolitan areas, total.....	280	561,667	6.8	212	484,520	6.6	3.1	1.6	0.7	0.3	0.5	0.4	147	
New York-Northeastern New Jersey.....	145	422,670	5.2	120	362,792	5.3	2.6	1.2	0.7	0.2	0.4	0.2	64	
Los Angeles, Calif.....	23	12,690	22.3	16	10,160	22.2	7.3	7.3	1.0	2.8	1.8	2.0	9	
Philadelphia, Pa.....	21	(x)	19.1	17	(x)	18.9	5.2	5.8	2.8	0.9	3.7	0.5	30	
Boston, Mass.....	14	(x)	18.4	11	10,493	18.7	10.7	3.8	2.1	(z)	1.3	0.8	5	
San Francisco-Oakland, Calif.....	14	11,999	14.2	12	(x)	14.6	4.9	5.0	1.2	1.7	1.1	0.7	8	

* Proprietors of unincorporated businesses.

v Insufficient analysis of expenses to show separately.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

n.e.c. Not elsewhere classified.

Note: See explanatory material for definitions of Standard Metropolitan Areas.

Table 2E.— OPERATING EXPENSE RATIOS OF MANUFACTURERS' SALES BRANCHES—UNITED STATES,
'BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping, delivery	Ware-house	Occu-pancy	Other expenses	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)													
Groceries, confectionery, meats:													
Confectionery.....	109	352,751	12.0	89	226,325	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Meats, meat products.....	731	2,770,107	4.2	692	2,618,029	4.1	0.8	1.3	0.6	0.7	0.5	0.2	5
Other grocery, food specialties:													
Canned foods.....	160	654,571	7.7	143	582,300	8.4	1.0	3.7	2.6	0.4	0.6	0.1	...
Coffee, tea, spices.....	39	226,285	6.9	39	226,285	6.9	1.3	4.3	0.9	(2)	0.2	0.2	...
Flour.....	130	491,332	5.1	69	227,604	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous grocery specialties.....	980	2,232,101	8.9	914	2,180,749	8.7	1.5	4.0	2.1	0.6	0.3	0.2	...
Farm products (edible):													
Dairy, poultry products.....	513	856,528	13.1	464	827,559	13.1	2.1	3.5	5.8	0.8	0.6	0.3	2
Beer, wines, distilled spirits:													
Beer, ale.....	132	212,572	17.2	117	197,262	17.1	2.3	5.5	6.7	1.8	0.6	0.2	2
Wines, distilled spirits.....	50	527,645	7.4	48	(x)	7.3	1.0	5.5	0.1	0.2	0.2	0.3	6
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines):													
Proprietary medicines, toiletries.....	62	156,303	27.2	54	120,720	27.2	4.5	17.0	3.7	0.9	0.8	0.3	...
Drug sundries.....	146	343,839	19.0	132	303,105	19.5	2.8	11.8	2.8	1.2	0.7	0.2	...
Industrial chemicals.....	365	1,460,573	8.6	318	1,356,176	8.7	2.4	3.1	2.4	0.3	0.5	0.1	5
Paints, varnishes.....	304	312,240	17.9	278	304,322	17.8	4.9	7.9	2.2	1.2	1.1	0.5	3
Tobacco and products (exc. leaf).....	34	797,253	6.7	26	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Dry goods, apparel:													
Clothing, furnishings, footwear:													
Men's, boys' clothing, furnishings.....	65	173,561	8.7	59	165,047	8.4	3.2	3.6	0.5	0.2	0.5	0.4	9
Women's, children's clothing, furnishings.....	50	53,283	11.7	46	51,530	11.2	4.3	4.4	0.7	0.1	1.2	0.5	7
Shoes, other footwear.....	35	123,858	11.8	34	(x)	12.1	1.7	6.9	1.1	1.5	0.5	0.4	...
Clothing, furnishings, n.e.c.....	12	30,318	12.0	11	(x)	11.6	3.1	6.0	1.3	0.3	0.5	0.4	...
Dry goods, piece goods, notions:													
Hosiery, underwear.....	30	61,924	13.8	26	56,727	14.3	4.3	7.8	0.8	0.4	0.8	0.2	4
Piece goods.....	56	1,002,558	3.5	47	559,310	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Other dry goods, notions.....	78	118,745	11.7	72	111,447	11.8	4.6	4.0	1.5	0.8	0.6	0.3	5
Furniture, home furnishings:													
Furniture (household, office):													
Household furniture.....	93	103,572	9.6	88	100,777	9.3	2.5	4.9	0.5	0.6	0.8	(2)	...
Office furniture.....	68	59,950	25.4	68	59,950	25.4	4.0	16.3	1.8	0.7	1.6	1.0	...
Home furnishings, floor coverings:													
Floor coverings.....	59	241,634	8.0	57	(x)	8.0	2.1	5.1	0.1	0.3	0.4	(2)	5
Home furnishings, floor coverings, n.e.c.....	78	120,401	9.0	69	(x)	8.8	2.5	3.3	1.9	0.4	0.5	0.2	5
Paper and its products:													
Stationery, office supplies.....	67	51,616	20.3	49	40,245	21.3	7.2	10.0	1.7	1.0	1.0	0.4	...
Other paper products.....	87	128,214	12.6	67	117,782	12.8	3.7	4.9	1.7	1.1	0.8	0.6	7
Automotive equipment, tires and tubes:													
Automotive parts, accessories.....	225	778,242	13.0	93	76,469	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
Garage equipment, tools.....	65	25,074	27.0	62	24,346	27.0	5.7	17.7	0.7	0.1	2.6	0.2	1
Tires, tubes.....	213	746,052	7.6	173	561,229	8.2	2.0	3.8	0.8	0.4	0.6	0.6	...
Electrical goods:													
Wiring supplies, construction materials, apparatus and equipment:													
Wiring supplies, construction materials.....	150	393,348	6.6	118	313,493	6.7	2.7	2.9	0.5	0.3	0.2	0.1	...
Apparatus and equipment.....	256	2,119,141	9.4	202	1,661,880	10.8	1.4	1.5	0.2	0.5	0.3	6.9	...
Electrical appliances, specialties:													
Radios, television sets.....	14	21,323	12.5	13	(x)	12.7	5.1	5.4	0.7	0.6	0.7	0.2	1
Electrical appliances, specialties, n.e.c.....	88	179,301	7.8	80	(x)	7.4	2.4	3.1	0.7	0.5	0.6	0.1	...
Hardware, plumbing, heating:													
Hardware.....	77	74,622	16.8	70	60,422	18.9	2.7	13.3	1.6	0.6	0.6	0.1	2
Plumbing, heating equipment, supplies:													
Plumbing, heating (general line).....	227	355,604	10.3	218	341,298	10.6	3.3	3.0	0.6	1.4	1.2	1.1	3
Heating (inc. stoves, ranges).....	117	123,901	14.5	103	117,174	13.7	3.0	5.9	0.8	0.4	0.8	2.8	...
Plumbing fixtures, supplies.....	27	27,238	12.6	23	23,240	13.5	3.7	7.7	1.1	0.3	0.7	(2)	3
Air conditioning, ventilating equipment.....	53	68,212	17.9	7	7,128	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Lumber, construction materials:													
Lumber, millwork.....	89	128,041	11.3	79	120,276	11.4	3.9	3.1	1.2	1.6	0.9	0.7	7
Other construction materials:													
Brick, tile, terra cotta.....	29	30,449	10.9	24	28,060	10.7	2.9	4.0	2.2	0.6	0.8	0.2	...
Cement, lime, plaster.....	30	47,985	15.6	30	47,985	15.6	3.6	6.4	3.0	1.4	0.9	0.3	...
Glass (building).....	105	131,891	17.2	105	131,891	17.2	5.3	5.9	1.0	3.0	1.0	1.0	...
Roofing, siding, insulation.....	28	47,759	13.3	24	46,208	12.9	2.5	7.2	0.9	0.3	0.5	1.5	...
Miscellaneous construction materials.....	77	216,505	20.0	56	204,243	19.4	9.5	6.3	1.0	0.6	1.0	1.1	12
Machinery, equipment, supplies:													
Commercial machines, equipment:													
Commercial refrigeration equipment.....	17	9,919	25.1	15	(x)	22.9	4.8	12.1	2.2	1.0	1.5	1.3	2
Office machines, equipment.....	782	585,501	32.8	673	524,876	32.0	4.9	21.9	1.0	(2)	1.3	2.9	...
Store machines, fixtures.....	66	50,270	23.7	57	40,436	23.6	5.0	12.6	2.3	0.7	1.7	1.3	5
Other commercial machines, equipment.....	17	18,007	24.3	17	18,007	24.3	6.6	7.8	4.3	2.6	1.1	1.7	...
Construction machinery, equipment.....	43	44,164	14.4	31	27,937	14.0	5.1	4.8	0.9	1.0	1.7	0.5	...
Farm-dairy machinery, equipment.....	255	1,296,700	6.0	220	1,255,622	5.9	1.7	2.8	0.1	0.9	0.4	(2)	3

See footnotes at end of table.

Table 2E.— OPERATING EXPENSE RATIOS OF MANUFACTURERS' SALES BRANCHES—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
Machinery, equipment, supplies--Continued													
Industrial machinery, equipment, sup. lies:													
Industrial machinery, equipment.....	58	149,739	5.0	58	149,799	5.0	1.6	2.5	0.2	0.3	0.4	(z)	...
Belting, hose, packing.....	122	192,458	12.0	107	178,198	10.1	2.7	4.8	0.8	1.2	0.5	0.1	...
Machine tools.....	99	75,691	10.5	61	59,010	10.8	1.7	7.1	1.5	(z)	0.4	0.1	2
Mine, mill supplies.....	110	197,641	7.6	86	188,401	7.6	2.0	4.3	0.2	0.3	0.6	0.2	4
Oil well, oil refining supplies.....	143	181,733	8.2	108	155,149	8.4	2.0	4.1	0.8	0.8	0.5	0.2	4
Printing machinery, supplies (exc. paper).....	71	73,989	12.8	67	71,930	12.9	3.2	7.2	1.4	0.1	0.8	0.2	...
Race, storage.....	19	32,176	7.0	13	13,020	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous industrial machinery, supplies, etc.....	514	845,238	13.1	355	744,586	13.8	3.1	4.7	1.2	0.4	0.7	3.7	12
Professional equipment, supplies.....	203	113,229	23.0	179	100,927	23.5	11.1	8.2	1.4	0.4	1.4	1.0	8
Service establishment equipment, supplies:													
Laundry, dry cleaning equipment, supplies.....	31	49,346	17.7	27	47,527	17.9	4.3	8.3	1.7	1.9	1.1	0.6	...
Shoe findings.....	50	149,574	4.1	44	143,392	4.2	1.6	1.8	0.2	0.2	0.2	0.2	...
Undertakers' supplies.....	41	22,323	20.1	41	22,323	20.1	3.4	9.2	4.2	(z)	2.1	1.2	...
Upolsterers' supplies.....	9	3,570	27.6	9	3,570	27.6	7.2	17.4	0.5	...	2.5	(z)	...
Miscellaneous service equipment, supplies.....	48	28,475	24.9	38	24,704	26.3	5.2	14.9	3.8	0.2	2.0	0.2	1
Transportation (exc. automotive) equipment, supplies:													
Aircraft, aeronautical equipment, supplies.....	3	2,880	14.5	3	2,880	14.5	4.5	6.9	0.3	1.5	1.2	0.1	...
Railroad equipment, supplies.....	15	77,738	15.0	8	51,841	15.6	3.8	6.6	2.5	0.5	0.3	1.9	...
Marine equipment, supplies.....	15	10,354	23.7	10	8,580	23.5	12.5	6.6	2.3	(z)	1.7	0.4	...
Metal, metalwork (exc. scrap):													
Iron, steel, and products.....	345	807,148	9.7	274	726,066	9.6	2.3	3.1	1.0	1.8	0.9	0.5	7
Nonferrous metal, metalwork.....	91	351,027	5.4	81	339,544	5.4	1.4	1.6	0.7	0.6	1.0	0.1	...
Other manufacturers' sales branches:													
Amusement, sporting goods.....	138	279,028	12.8	129	271,304	12.3	4.2	4.5	1.7	0.6	0.9	0.4	1
Books, periodicals, newspapers.....	45	73,139	34.7	43	(x)	34.2	9.6	18.5	2.4	0.5	3.1	0.1	10
Coal, coke.....	14	87,996	3.4	9	62,537	4.3	1.0	2.0	1.1	(z)	0.2	(z)	4
Farm supplies:													
Feed.....	83	102,493	8.2	65	68,043	9.2	2.1	3.0	2.6	0.6	0.7	0.2	1
Fertilizers, agricultural chemicals.....	64	97,189	9.9	64	97,189	9.9	3.4	3.2	1.6	0.9	0.5	0.3	...
Jewelry.....	26	49,964	20.3	24	(x)	20.3	6.0	9.8	2.1	0.7	1.2	0.5	3
Petroleum and products.....	17	23,203	10.8	12	17,539	11.3	4.4	3.9	0.9	0.8	0.8	0.5	...
Manufacturers' sales branches, miscellaneous products.....	653	3,495,082	8.2	386	905,171	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10

* Proprietors of unincorporated businesses.

v Insufficient analysis of expenses to show separately.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of —										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
GROCERIES, CONFECTIONERY, MEATS												
Groceries (general line), not sponsoring cooperative or voluntary groups, total.....	2,498	432	729	908	474	223	114	54	20	15	7	1
\$5,000,000 and over.....	63	9	11	15	6	1	4	3	3	...	2	...
\$1,000,000—\$4,999,999.....	1,236	30	292	315	165	71	32	23	5	3	...	...
\$500,000—\$999,999.....	1,772	143	298	266	162	27	24	13	3	3	...	2
\$200,000—\$499,999.....	755	129	164	197	117	96	36	10	4	4	3	2
Under \$200,000.....	142	21	24	22	24	17	13	5	5	2	2	6
Groceries (general line), voluntary group wholesalers, total.....	635	55	122	222	141	56	16	4	3	3	4	3
\$5,000,000 and over.....	72	11	20	18	11	5	6	1	1	...	...	...
\$1,000,000—\$4,999,999.....	328	31	37	142	82	33	7	1	...	1	1	1
\$500,000—\$999,999.....	130	3	14	49	39	14	2	1	1	1	1	...
Under \$500,000.....	45	5	7	11	9	4	2	1	1	1	2	2
Confectionery, total.....	1,942	276	197	218	340	326	220	135	110	79	53	27
\$1,000,000 and over.....	28	6	3	3	1	2	7	...	3	2	1	...
\$500,000—\$999,999.....	98	18	11	19	8	11	13	8	4	2	1	3
\$200,000—\$499,999.....	404	53	42	54	44	76	59	42	18	8	6	6
Under \$200,000.....	1,412	199	141	142	127	237	145	95	95	67	45	79
Fish, sea foods (fresh), total.....	1,198	47	61	86	142	168	177	136	150	95	47	77
\$1,000,000 and over.....	82	6	9	6	14	8	14	7	10	6	1	1
\$500,000—\$999,999.....	131	11	5	12	19	22	14	19	17	9	1	2
\$200,000—\$499,999.....	306	5	11	22	35	55	54	27	18	27	12	1
Under \$200,000.....	679	25	36	46	74	83	45	73	59	43	33	36
Meats, meat products, total.....	3,336	919	563	800	461	369	225	111	91	36	20	41
\$5,000,000 and over.....	36	24	6	3	2	...	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	459	169	87	71	55	44	26	4	8	1	1	...
\$500,000—\$999,999.....	543	145	110	150	69	75	26	11	6	4	...	...
\$200,000—\$499,999.....	1,025	236	133	159	148	114	64	42	18	3	3	2
Under \$200,000.....	1,262	295	172	167	127	141	11	54	59	22	16	34
Canned foods, total.....	1,020	122	126	124	124	154	112	60	76	50	17	55
\$1,000,000 and over.....	64	11	12	7	9	10	5	5	3	1	1	...
\$500,000—\$999,999.....	178	15	16	15	17	20	11	5	6	3	...	...
\$200,000—\$499,999.....	220	25	22	33	32	34	21	17	12	10	1	3
Under \$200,000.....	628	71	66	69	66	90	75	33	55	36	15	52
Coffee, tea, spices, total.....	549	62	30	30	36	55	58	52	95	54	29	48
\$5,000,000 and over.....	26	15	4	5	...	1	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	56	22	4	3	6	4	3	3	6	3	2	4
\$500,000—\$999,999.....	38	7	3	2	2	3	2	6	3	5	4	1
\$200,000—\$499,999.....	78	7	3	3	2	3	8	10	24	8	6	4
Under \$200,000.....	351	11	16	17	23	47	43	33	62	38	17	39
Dried fruits, nuts, total.....	136	19	12	14	16	15	21	5	14	10	6	5
\$1,000,000 and over.....	14	4	2	3	2	2	1	...	...	...	...	...
\$500,000—\$999,999.....	32	5	6	5	2	5	6	1	3	3	1	1
Under \$500,000.....	94	9	4	6	12	8	14	4	11	7	5	4
Flour, total.....	245	58	41	47	30	32	12	5	5	2	3	11
\$1,000,000 and over.....	33	8	10	6	4	1	2	...	...	...	1	1
\$500,000—\$999,999.....	37	1	8	8	4	4	1	1	...	...	...	...
\$200,000—\$499,999.....	61	12	12	9	10	13	2	1	1	...	...	1
Under \$200,000.....	114	28	11	24	12	14	7	3	4	2	2	7
Frosted, frozen foods, total.....	429	17	13	23	46	68	71	55	62	30	17	34
\$1,000,000 and over.....	59	3	2	2	14	12	13	9	3	1	...	1
\$500,000—\$999,999.....	65	5	2	4	7	14	13	10	6	4	...	...
\$200,000—\$499,999.....	123	2	4	8	10	23	24	21	16	9	3	3
Under \$200,000.....	182	7	5	9	15	19	21	16	37	16	7	30
Miscellaneous grocery specialties, total.....	3,177	260	262	337	344	411	368	226	279	201	132	357
\$5,000,000 and over.....	18	12	3	1	1	...	...	...	...	1	...	...
\$1,000,000—\$4,999,999.....	186	44	19	25	21	30	11	9	9	4	3	5
\$500,000—\$999,999.....	276	34	57	41	36	24	15	18	18	12	4	4
\$200,000—\$499,999.....	536	52	52	74	70	95	56	40	42	24	15	16
Under \$200,000.....	2,167	112	131	196	212	250	280	162	210	160	117	332
FARM PRODUCTS (EDIBLE)												
Dairy, poultry products, total.....	6,135	1,153	737	745	589	550	400	299	523	401	350	380
\$5,000,000 and over.....	129	47	12	1	7	7	11	8	12	8	4	3
\$1,000,000—\$4,999,999.....	230	127	92	21	63	59	39	59	95	61	64	28
\$500,000—\$999,999.....	829	153	176	113	78	68	47	38	60	55	73	39
\$200,000—\$499,999.....	1,534	242	227	223	167	143	95	64	112	103	9	72
Under \$200,000.....	2,863	518	514	312	274	273	222	130	244	174	127	239
Fruits, vegetables (fresh), total.....	6,322	732	275	949	950	1,76	654	296	311	133	170	55
\$5,000,000 and over.....	44	26	5	3	1	5	1	1	1	1	...	...
\$1,000,000—\$4,999,999.....	709	135	111	101	97	123	74	28	5	...	...	3
\$500,000—\$999,999.....	890	21	134	139	166	168	97	32	42	14	4	4
\$200,000—\$499,999.....	1,691	173	226	276	293	311	189	93	7	13	15	13
Under \$200,000.....	3,054	407	399	431	393	465	293	142	149	95	51	179

WHOLESALE TRADE—GENERAL STATISTICS

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
BEER, WINES, DISTILLED SPIRITS												
Beer, ale, total.....	5,645	130	332	549	730	1,100	1,035	586	560	231	140	252
\$1,000,000 and over.....	234	3	15	28	39	51	58	28	10	1	...	1
\$500,000—\$999,999.....	535	4	22	53	73	138	116	67	39	11	4	8
\$200,000—\$499,999.....	1,539	12	66	148	223	330	328	189	150	52	18	24
Under \$200,000.....	3,337	112	229	320	395	581	533	302	361	167	118	219
Wines, distilled spirits, total.....	1,444	104	120	285	291	206	133	63	89	52	28	73
\$5,000,000 and over.....	98	16	22	26	20	8	3	2	1	...	...	...
\$1,000,000—\$4,999,999.....	551	58	67	164	138	71	25	10	9	...	...	...
\$500,000—\$999,999.....	256	12	18	49	64	48	32	11	11	7	3	2
\$200,000—\$499,999.....	230	10	7	28	43	45	30	23	19	10	4	11
Under \$200,000.....	309	8	6	18	26	34	43	17	49	29	21	58
DRUGS, CHEMICALS, ALLIED PRODUCTS												
Drugs (general line), total.....	303	2	7	18	59	166	41	7	1	2	...	...
\$5,000,000 and over.....	42	1	1	1	4	29	6	...	...	...	...	...
\$1,000,000—\$4,999,999.....	211	...	2	14	44	119	31	1	...	...	...	...
\$500,000—\$999,999.....	37	...	3	2	8	15	3	4	1	1	...	...
Under \$500,000.....	13	1	1	1	3	3	1	2	...	1	...	...
Proprietary medicines, toiletries, total.....	784	31	35	56	50	91	56	48	56	50	47	264
\$1,000,000 and over.....	36	...	...	5	3	2	1	1	3	3	3	15
\$500,000—\$999,999.....	46	3	2	7	1	11	4	2	4	1	2	9
\$200,000—\$499,999.....	112	9	3	7	12	15	13	10	9	5	3	26
Under \$200,000.....	590	19	30	37	34	63	38	35	40	41	39	214
Retailer-cooperatives—specialty lines.....	17	2	3	1	5	2	1	2	1	...	...	...
Drug sundries, total.....	1,012	50	62	61	69	124	111	92	113	71	62	197
\$1,000,000 and over.....	26	4	2	1	3	5	3	...	1	...	...	7
\$500,000—\$999,999.....	51	2	4	6	2	3	9	5	8	3	1	8
\$200,000—\$499,999.....	172	10	11	11	18	34	21	23	20	7	5	12
Under \$200,000.....	763	34	45	43	46	82	78	64	84	61	56	170
Industrial chemicals, total.....	965	42	47	62	75	108	100	73	103	86	64	205
\$5,000,000 and over.....	17	8	...	3	...	3	...	...	2	1	...	...
\$1,000,000—\$4,999,999.....	106	5	11	7	21	23	14	11	3	3	1	7
\$500,000—\$999,999.....	107	2	7	10	11	20	14	9	10	6	6	12
\$200,000—\$499,999.....	174	11	7	13	19	23	24	18	25	13	3	15
Under \$200,000.....	561	16	22	24	24	41	48	35	63	63	54	171
Paints, varnishes, total.....	1,267	14	19	28	52	99	134	143	275	216	120	167
\$1,000,000 and over.....	25	1	2	...	1	2	3	4	5	3	3	1
\$500,000—\$999,999.....	64	...	...	...	2	4	3	10	18	13	4	5
\$200,000—\$499,999.....	226	3	2	3	5	17	25	33	54	45	26	13
Under \$200,000.....	952	10	15	25	44	76	98	96	198	155	87	148
TOBACCO												
Tobacco and products (exc. leaf), total.....	2,877	1,482	692	327	133	90	44	32	19	21	10	27
\$5,000,000 and over.....	50	29	7	3	4	1	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	681	386	175	70	31	12	3	1	1	2	...	...
\$500,000—\$999,999.....	682	347	188	88	24	23	9	2	4	1	2	...
\$200,000—\$499,999.....	809	430	207	90	34	16	11	12	3	5	...	1
Under \$200,000.....	649	290	115	71	40	38	20	17	11	13	8	26
DRY GOODS, APPAREL												
Clothing, furnishings (general line), total.....	338	27	23	41	39	61	59	34	18	15	10	11
\$1,000,000 and over.....	35	3	1	5	7	8	3	4	1	1	...	2
\$500,000—\$999,999.....	53	1	2	5	7	16	11	6	4	...	1	...
\$200,000—\$499,999.....	114	14	10	11	14	26	14	4	7	7	2	7
Under \$200,000.....	136	9	10	20	15	23	19	10	9	7	7	7
Men's, boys' clothing, furnishings, total.....	1,410	99	101	149	146	225	201	120	163	85	47	75
\$1,000,000 and over.....	65	2	3	9	10	14	10	9	7	1	...	...
\$500,000—\$999,999.....	102	6	6	6	14	23	21	11	11	4	...	...
\$200,000—\$499,999.....	291	18	20	36	30	43	44	34	32	17	9	8
Under \$200,000.....	952	73	71	98	92	148	126	66	113	63	37	65
Women's, children's clothing, furnishings, total.....	1,386	90	91	133	143	222	194	144	154	79	57	109
\$1,000,000 and over.....	76	4	5	7	7	12	17	9	10	2	3	...
\$500,000—\$999,999.....	121	4	10	8	15	23	17	16	16	6	1	5
\$200,000—\$499,999.....	334	19	17	28	33	67	59	46	32	16	11	7
Under \$200,000.....	855	63	59	60	88	127	102	73	96	55	42	97
Furs (dressed), fur clothing, total.....	535	83	65	62	61	70	46	31	44	25	17	31
\$1,000,000 and over.....	32	11	3	...	8	2	5	1	...	...	...	...
\$500,000—\$999,999.....	44	5	5	13	4	7	3	3	...	...	1	...
\$200,000—\$499,999.....	115	19	12	16	15	16	11	7	11	5	...	3
Under \$200,000.....	344	49	43	33	34	45	26	20	33	19	16	27
Millinery, millinery supplies, total.....	469	13	22	15	28	55	58	55	85	50	39	49
\$5,000,000 and over.....	39	2	2	2	4	5	7	6	2	7	1	1
\$500,000—\$999,999.....	101	3	4	2	5	6	9	17	28	14	9	4
Under \$500,000.....	329	2	16	11	19	44	42	32	55	29	29	44

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
DRY GOODS, APPAREL—Continued												
Shoes, other footwear, total.....	637	32	51	72	88	121	121	62	42	16	11	21
\$1,000,000 and over.....	59	2	3	5	3	17	20	5	3	...	...	1
\$500,000—\$999,999.....	82	1	2	6	12	18	27	8	5	1	...	2
\$200,000—\$499,999.....	151	7	9	18	24	27	28	20	13	1	3	1
Under \$200,000.....	345	22	37	43	49	59	46	29	21	14	8	17
Work clothing, total.....	196	23	24	29	24	34	25	11	9	8	3	6
\$500,000 and over.....	18	4	3	5	1	2	3	...	...	...	...	...
\$200,000—\$499,999.....	53	4	8	5	5	12	8	5	3	2	1	...
Under \$200,000.....	125	15	13	19	18	20	14	6	6	6	2	6
Dry goods (general line), total.....	174	4	11	13	24	54	39	13	11	1	1	3
\$5,000,000 and over.....	16	...	...	...	3	7	5	1	...	...	...	...
\$1,000,000—\$4,999,999.....	91	...	...	3	10	36	24	5	5	1	1	2
\$500,000—\$999,999.....	43	2	4	7	8	8	4	6	4	...	...	...
\$200,000—\$499,999.....	12	...	1	1	2	3	3	1	1	...	...	...
Under \$200,000.....	12	2	2	2	1	...	3	...	1	...	...	1
Hosiery, underwear, total.....	659	85	79	75	94	98	66	41	48	27	15	31
\$1,000,000 and over.....	43	11	2	6	7	7	3	3	3	1	...	...
\$500,000—\$999,999.....	55	4	9	9	11	17	7	4	3	1	1	...
\$200,000—\$499,999.....	147	22	18	26	21	25	16	5	10	2	...	2
Under \$200,000.....	414	48	51	34	55	59	40	29	32	23	14	29
Piece goods (jobbers), total.....	2,075	262	225	218	256	310	226	144	172	114	48	100
\$1,000,000 and over.....	167	29	35	35	22	17	8	6	7	7	1	...
\$500,000—\$999,999.....	243	33	29	29	41	48	27	13	9	8	3	3
\$200,000—\$499,999.....	474	54	57	56	57	73	50	44	50	10	9	14
Under \$200,000.....	1,191	146	104	98	136	172	141	81	106	89	35	83
Other dry goods, notions, total.....	2,077	120	150	166	213	301	268	222	247	134	84	172
\$1,000,000 and over.....	115	6	7	9	11	25	17	12	13	7	3	5
\$500,000—\$999,999.....	157	5	33	14	15	35	29	16	20	8	4	8
\$200,000—\$499,999.....	442	19	33	36	55	79	61	56	51	23	10	19
Under \$200,000.....	1,363	90	107	107	132	162	161	138	163	96	67	140
Piece goods, converters, total.....	1,134	152	136	166	172	197	111	58	77	35	9	21
\$5,000,000 and over.....	70	11	16	15	18	5	3	1	1	...	...	...
\$1,000,000—\$4,999,999.....	311	30	53	53	47	28	7	14	4	...	1	...
\$500,000—\$999,999.....	219	31	17	36	35	21	9	8	2	...	...	...
\$200,000—\$499,999.....	270	31	31	30	39	50	32	22	21	11	1	2
Under \$200,000.....	264	29	19	32	26	35	27	19	33	18	7	19
FURNITURE, HOME FURNISHINGS												
Household furniture, total.....	588	13	14	22	26	85	93	73	107	56	25	74
\$1,000,000 and over.....	51	1	1	4	2	10	19	7	3	4	...	...
\$500,000—\$999,999.....	59	2	1	1	1	10	16	14	10	4	...	...
\$200,000—\$499,999.....	138	1	4	8	9	22	23	19	31	14	2	5
Under \$200,000.....	340	9	8	9	14	43	35	33	63	34	23	69
Office furniture, total.....	565	5	4	7	16	28	37	58	107	117	57	129
\$1,000,000 and over.....	17	...	1	...	...	3	1	...	3	4	2	3
\$500,000—\$999,999.....	47	1	...	...	...	1	5	5	13	10	4	8
\$200,000—\$499,999.....	126	...	...	2	4	3	10	17	20	35	10	25
Under \$200,000.....	375	4	3	5	12	21	21	36	71	68	41	93
China, glassware, crockery, total.....	519	6	11	27	19	35	57	36	97	72	50	109
\$1,000,000 and over.....	29	1	...	1	1	3	4	4	11	4	...	...
\$500,000—\$999,999.....	30	...	3	...	2	2	7	6	7	6	1	2
\$200,000—\$499,999.....	85	1	3	5	5	4	5	7	22	17	7	11
Under \$200,000.....	375	4	7	23	11	26	45	19	57	45	42	96
Floor coverings, total.....	641	30	39	77	100	145	67	44	45	30	16	48
\$5,000,000 and over.....	13	...	1	3	3	5	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	91	2	10	12	19	35	9	1	2	...	...	1
\$500,000—\$999,999.....	95	4	8	18	16	27	6	7	3	2	...	4
\$200,000—\$499,999.....	152	6	3	19	31	29	26	14	9	5	1	5
Under \$200,000.....	290	18	12	25	31	49	25	22	31	23	15	39
Antiques, total.....	266	11	5	12	11	16	33	11	40	39	33	55
\$200,000 and over.....	10	...	...	...	...	...	...	2	1	3	1	3
Under \$200,000.....	256	11	5	12	11	16	33	9	39	36	32	52
Other home furnishings, total.....	1,158	28	37	57	69	112	157	103	194	105	91	205
\$1,000,000 and over.....	59	1	1	1	5	5	20	12	11	2	1	...
\$500,000—\$999,999.....	102	...	3	2	4	9	30	14	20	8	4	8
\$200,000—\$499,999.....	187	4	4	8	12	17	20	30	46	16	17	13
Under \$200,000.....	810	23	29	46	48	81	87	47	117	79	69	184

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
PAPER AND PRODUCTS												
Wrapping paper, twine, total.....	513	6	12	18	47	76	116	108	73	33	11	13
\$1,000,000 and over.....	80	...	...	...	8	21	18	21	8	2	1	1
\$500,000—\$999,999.....	84	...	...	...	5	7	26	24	16	3	3	...
\$200,000—\$499,999.....	126	...	2	8	7	15	27	33	25	7	2	...
Under \$200,000.....	223	6	10	10	27	33	45	30	24	21	5	12
Fine paper, total.....	430	4	13	24	37	82	69	81	47	34	21	18
\$5,000,000 and over.....	13	...	1	7	1	2	2	...	...	...	...	...
\$1,000,000—\$4,999,999.....	104	1	2	3	14	37	19	17	13	7	...	2
\$500,000—\$999,999.....	84	...	4	...	6	16	18	23	10	3	2	2
\$200,000—\$499,999.....	100	1	4	4	9	14	14	19	9	7	...	...
Under \$200,000.....	129	2	2	10	7	13	16	22	13	18	12	14
Stationery, office supplies, total.....	859	15	17	15	37	66	71	77	142	135	116	168
\$1,000,000 and over.....	27	...	...	...	...	...	3	3	5	5	4	7
\$500,000—\$999,999.....	58	1	...	...	1	1	2	10	10	12	11	10
\$200,000—\$499,999.....	141	4	3	1	3	1	5	16	32	31	19	26
Under \$200,000.....	633	10	14	14	33	64	61	48	95	87	82	125
Wallpaper, total.....	260	2	1	1	4	7	19	7	19	24	30	146
\$500,000 and over.....	12	...	...	...	1	...	1	...	2	2	1	5
\$200,000—\$499,999.....	25	...	...	...	...	1	2	1	4	1	2	14
Under \$200,000.....	223	2	1	1	3	6	16	6	13	21	27	127
Other paper products, total.....	1,899	74	94	108	154	248	294	279	283	126	88	151
\$5,000,000 and over.....	16	6	1	1	3	2	3	...	...	...	...	...
\$1,000,000—\$4,999,999.....	174	9	20	21	15	23	36	24	20	3	...	3
\$500,000—\$999,999.....	232	8	8	11	13	35	46	47	45	11	3	5
\$200,000—\$499,999.....	411	13	17	18	31	57	65	89	63	29	14	15
Under \$200,000.....	1,066	38	48	57	92	131	144	119	155	83	71	128
FARM PRODUCTS (INEDIBLE)												
Cotton, total.....	266	177	41	14	13	6	4	3	2	...	1	5
\$5,000,000 and over.....	60	42	9	7	1	1	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	108	86	17	1	1	1	...	1	...	...	...	1
\$500,000—\$999,999.....	35	23	6	...	4	...	...	1	1	...	...	...
\$200,000—\$499,999.....	36	17	6	5	5	1	1	...	...	...	1	...
Under \$200,000.....	27	9	3	1	2	3	3	1	1	...	...	4
Grain, total.....	367	253	33	20	23	11	5	3	8	3	4	4
\$5,000,000 and over.....	132	124	5	2	1	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	118	84	16	7	7	3	1	...	...	...	...	...
\$500,000—\$999,999.....	36	20	5	2	5	1	...	...	...	...	1	...
\$200,000—\$499,999.....	44	20	3	6	5	1	1	2	3	1	...	2
Under \$200,000.....	37	5	4	3	5	6	2	1	4	2	3	2
Hides, skins, raw furs, total.....	831	199	153	124	90	86	50	31	30	20	16	32
\$5,000,000 and over.....	13	9	4	...	...	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	64	21	23	9	4	3	3	1	...	...	...	...
\$500,000—\$999,999.....	97	25	22	25	10	10	4	1	...	...	...	...
\$200,000—\$499,999.....	207	62	48	37	22	19	8	7	3	...	...	1
Under \$200,000.....	450	82	56	53	54	54	35	23	26	20	16	31
Livestock (exc. horses, mules), total.....	411	374	9	8	1	7	1	1	1	2	...	7
\$5,000,000 and over.....	16	16	...	...	...	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	113	109	2	2	...	...	...	...	...	...	...	...
\$500,000—\$999,999.....	73	69	1	1	...	1	...	1	...	...	...	...
\$200,000—\$499,999.....	121	111	3	3	1	2	1	...	...	...	...	...
Under \$200,000.....	88	69	3	2	...	4	...	...	1	2	...	7
Tobacco (leaf), total.....	106	7	12	12	13	11	11	9	13	4	3	11
\$1,000,000 and over.....	26	5	4	3	5	2	1	3	3	...	...	...
\$500,000—\$999,999.....	11	...	2	2	1	1	1	1	1	...	...	...
\$200,000—\$499,999.....	20	...	1	1	2	5	1	...	5	1	1	3
Under \$200,000.....	49	2	5	6	3	3	5	5	4	3	2	8
Wool, mohair, total.....	269	96	42	31	23	27	20	8	11	1	5	5
\$5,000,000 and over.....	28	22	4	1	...	...	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	74	39	12	9	7	3	3	1	...	...	...	...
\$500,000—\$999,999.....	44	11	13	6	3	6	1	1	2	...	1	...
\$200,000—\$499,999.....	58	16	7	7	7	11	7	2	1	...	...	...
Under \$200,000.....	65	8	6	8	6	7	8	4	8	1	4	5
Other inedible farm products, total.....	177	43	14	17	18	20	23	7	10	10	2	13
\$5,000,000 and over.....	19	12	2	2	2	...	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	20	11	1	4	1	2	1	...	...	...	...	...
\$500,000—\$999,999.....	25	7	3	3	2	7	...	1	...	2	...	...
\$200,000—\$499,999.....	36	7	6	2	7	3	4	1	1	3	...	2
Under \$200,000.....	77	6	2	6	6	8	17	5	9	5	2	11

SALES SIZE AND OPERATING EXPENSES

2.117

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
AUTOMOTIVE												
Automobiles (new, used), total.....	708	216	126	81	92	56	41	19	32	11	7	27
\$5,000,000 and over.....	28	14	4	5	1	3	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	196	48	63	44	18	13	7	...	3	...	...	...
\$500,000—\$999,999.....	112	36	26	8	22	15	2	1	1	1	...	...
\$200,000—\$499,999.....	158	62	16	9	21	15	14	6	9	3	...	3
Under \$200,000.....	214	56	17	15	30	10	17	12	19	7	7	24
Trucks, tractors (road type), total.....	1,551	52	63	92	131	200	288	223	210	114	58	100
\$1,000,000 and over.....	86	7	13	12	14	13	9	5	9	4	...	...
\$500,000—\$999,999.....	208	7	7	10	20	47	42	32	24	14	1	4
\$200,000—\$499,999.....	535	12	11	16	40	78	145	81	73	37	24	18
Under \$200,000.....	702	26	32	54	57	62	92	165	104	59	33	78
Automotive parts, accessories, total.....	10,959	85	134	230	315	723	980	1,191	2,497	1,963	1,180	1,661
\$5,000,000 and over.....	11	2	...	1	2	3	2	...	...	...	...	1
\$1,000,000—\$4,999,999.....	258	5	3	5	12	20	36	53	5	72	25	12
\$500,000—\$999,999.....	573	2	...	5	7	26	58	84	167	105	61	58
\$200,000—\$499,999.....	2,075	4	6	19	23	99	141	255	596	463	246	223
Under \$200,000.....	8,042	72	125	195	271	575	743	799	1,662	1,370	861	1,369
Garage equipment, tools, total.....	387	5	11	10	19	28	18	44	91	67	34	60
\$500,000 and over.....	34	...	2	...	...	4	2	7	11	4	2	2
\$200,000—\$499,999.....	81	...	1	...	1	7	5	16	31	15	2	9
Under \$200,000.....	272	5	8	10	18	17	11	27	49	48	30	49
Tires, tubes, total.....	945	27	40	51	59	100	118	102	170	110	78	90
\$1,000,000 and over.....	11	...	...	...	1	1	2	2	5	...	...	...
\$500,000—\$999,999.....	41	...	1	1	3	6	8	9	5	4	3	1
\$200,000—\$499,999.....	210	3	6	11	14	21	24	34	43	27	16	11
Under \$200,000.....	683	24	33	39	41	72	84	57	117	79	59	78
ELECTRICAL GOODS												
Electrical goods (general line), total.....	537	45	37	108	85	92	63	24	18	3	5	7
\$5,000,000 and over.....	71	1	4	13	16	25	9	2	1	...	...	...
\$1,000,000—\$4,999,999.....	356	41	72	86	54	52	28	10	10	...	2	1
\$500,000—\$999,999.....	89	1	11	9	13	14	20	9	6	1	3	2
Under \$500,000.....	21	2	...	...	2	1	6	3	1	2	...	4
Wiring supplies, construction materials, total.....	1,837	48	70	145	175	317	323	200	221	105	82	151
\$1,000,000 and over.....	162	6	5	12	22	53	39	11	6	2	3	3
\$500,000—\$999,999.....	218	...	5	13	23	47	62	32	15	10	5	6
\$200,000—\$499,999.....	502	13	18	35	54	101	100	67	58	21	10	25
Under \$200,000.....	955	29	42	85	76	116	122	90	142	72	64	117
Apparatus and equipment, total.....	481	12	8	13	22	44	37	28	69	66	53	129
\$1,000,000 and over.....	24	2	...	...	4	4	5	1	4	2	...	2
\$500,000—\$999,999.....	44	...	1	1	1	6	1	3	7	7	4	13
\$200,000—\$499,999.....	82	1	1	4	2	12	5	6	9	12	12	18
Under \$200,000.....	331	9	6	8	15	22	26	18	49	45	37	96
Radio, television sets, total.....	1,173	21	25	33	77	154	178	147	202	152	64	120
\$5,000,000 and over.....	12	...	2	...	3	4	2	...	1	...	...	...
\$1,000,000—\$4,999,999.....	77	1	1	3	11	30	14	8	5	4	...	...
\$500,000—\$999,999.....	104	4	2	2	6	20	24	16	13	11	4	2
\$200,000—\$499,999.....	239	2	4	11	8	23	51	48	40	30	11	11
Under \$200,000.....	741	14	16	17	49	77	87	75	143	137	49	107
Refrigerators, equipment (household), total.....	221	3	28	15	25	45	33	20	23	11	3	15
\$5,000,000 and over.....	27	3	17	...	2	3	1	...	1	...	...	...
\$1,000,000—\$4,999,999.....	71	...	7	9	14	21	12	6	2	...	...	...
\$500,000—\$999,999.....	29	...	2	1	2	13	8	1	1	1	...	...
\$200,000—\$499,999.....	31	...	...	4	3	7	6	5	4	1	...	1
Under \$200,000.....	63	...	2	1	4	1	6	8	15	9	3	14
Electrical appliances (general line), total.....	359	8	16	19	33	108	87	33	34	9	2	10
\$5,000,000 and over.....	37	...	3	7	4	16	6	...	...	1	...	...
\$1,000,000—\$4,999,999.....	161	3	5	7	17	62	47	15	5	...	...	...
\$500,000—\$999,999.....	62	1	1	2	6	18	23	4	7	...	...	...
\$200,000—\$499,999.....	46	2	1	1	4	10	6	7	11	3	...	2
Under \$200,000.....	53	2	6	2	3	2	5	7	11	5	2	8
Other appliances, specialties, total.....	687	10	24	25	47	90	114	85	98	62	50	82
\$1,000,000 and over.....	97	1	3	5	15	26	25	15	4	3	...	...
\$500,000—\$999,999.....	78	...	3	4	5	12	23	14	9	4	1	3
\$200,000—\$499,999.....	127	6	7	5	8	19	22	18	21	7	6	8
Under \$200,000.....	385	3	11	11	19	33	44	38	64	48	43	71
HARDWARE, PLUMBING, HEATING												
Hardware, general line (with industrial department), total.....	358	...	3	15	27	68	89	68	60	15	10	3
\$5,000,000 and over.....	55	...	...	2	5	21	20	4	3	...	...	...
\$1,000,000—\$4,999,999.....	186	...	2	7	10	42	49	42	26	5	3	...
\$500,000—\$999,999.....	80	...	1	5	5	16	19	18	7	2	2	2
\$200,000—\$499,999.....	20	...	...	1	4	...	2	2	8	1	1	1
Under \$200,000.....	17	...	...	...	3	...	2	1	5	2	...	...
Hardware, general line (without industrial department), total.....	304	6	4	12	22	69	81	44	45	15	4	2
\$5,000,000 and over.....	19	1	...	1	1	12	2	1	...	1	...	...
\$1,000,000—\$4,999,999.....	109	1	...	3	12	29	41	9	10	3	...	...
\$500,000—\$999,999.....	115	2	...	3	6	20	26	29	20	2	2	...
\$200,000—\$499,999.....	33	...	1	...	...	3	9	4	10	5	...	...
Under \$200,000.....	28	2	1	5	2	5	3	1	5	2	1	1

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 5.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
HARDWARE, PLUMBING, HEATING—Continued												
Hardware, specialty lines, total.....	1,423	33	36	75	92	166	179	192	265	153	93	139
\$1,000,000 and over.....	37	1	...	2	3	9	3	6	5	3	4	1
\$500,000—\$999,999.....	74	1	1	7	4	11	12	11	20	1	4	2
\$200,000—\$499,999.....	373	7	7	9	18	60	51	70	73	46	15	17
Under \$200,000.....	939	24	28	57	67	86	113	105	167	103	70	119
Plumbing, heating (general line), total.....	1,951	36	74	151	229	398	429	229	162	90	51	102
\$1,000,000 and over.....	352	1	6	40	44	112	89	41	14	3	...	2
\$500,000—\$999,999.....	381	2	12	26	52	88	114	50	27	2	4	4
\$200,000—\$499,999.....	546	11	21	36	64	111	132	68	48	23	14	18
Under \$200,000.....	672	22	35	49	69	87	94	70	73	62	33	78
Heating (inc. stoves, ranges), total.....	548	10	19	31	37	60	75	56	81	59	26	84
\$1,000,000 and over.....	34	...	3	3	2	10	4	5	4	1	1	1
\$500,000—\$999,999.....	52	1	3	2	4	7	13	10	6	1	3	2
\$200,000—\$499,999.....	133	2	4	10	12	18	22	17	17	12	4	15
Under \$200,000.....	329	7	9	16	19	25	36	24	54	45	28	66
Plumbing, fixtures, supplies, total.....	889	33	36	66	82	135	134	101	124	70	39	69
\$1,000,000 and over.....	63	1	...	11	8	13	11	8	5	5	...	1
\$500,000—\$999,999.....	112	2	8	3	11	27	26	7	20	3	1	4
\$200,000—\$499,999.....	219	5	12	14	24	42	37	33	27	14	4	7
Under \$200,000.....	495	25	16	38	39	53	60	53	72	48	34	57
Air conditioning, ventilating equipment, total.....	320	6	7	12	7	21	34	25	54	36	33	75
\$1,000,000 and over.....	17	...	...	1	1	...	4	2	3	3	1	2
\$500,000—\$999,999.....	31	...	...	1	...	...	7	7	5	5	...	5
\$200,000—\$499,999.....	70	1	2	3	...	2	7	11	20	8	10	6
Under \$200,000.....	202	5	5	7	6	18	16	15	26	20	22	62
LUMBER, CONSTRUCTION MATERIALS												
Lumber, millwork (with yards), total.....	2,342	104	125	183	217	303	289	268	282	207	116	248
\$5,000,000 and over.....	34	9	5	9	5	3	1	1	...	1	...	...
\$1,000,000—\$4,999,999.....	478	31	44	65	57	72	68	57	34	29	12	9
\$500,000—\$999,999.....	417	23	18	38	49	68	48	54	53	37	17	12
\$200,000—\$499,999.....	583	16	31	39	67	81	74	73	85	46	34	37
Under \$200,000.....	830	25	27	32	39	79	98	83	110	94	53	190
Brick, tile, terra cotta, total.....	264	10	13	23	21	35	40	20	34	20	15	33
\$1,000,000 and over.....	17	2	...	1	3	5	3	2	1	...	...	...
\$500,000—\$999,999.....	48	...	5	6	4	11	5	5	8	2	...	1
\$200,000—\$499,999.....	67	4	1	6	9	9	13	7	5	6	3	4
Under \$200,000.....	132	4	7	10	5	10	19	6	20	12	11	28
Cement, lime, plaster, total.....	202	1	7	5	16	21	31	27	33	24	17	20
\$1,000,000 and over.....	23	...	1	...	3	2	4	...	2	6	2	3
\$500,000—\$999,999.....	39	...	3	...	3	6	7	7	9	3	2	2
\$200,000—\$499,999.....	74	...	1	6	10	12	12	13	5	7	8	8
Under \$200,000.....	66	1	2	4	4	6	9	8	9	10	6	7
Glass (building), total.....	339	...	4	4	8	7	18	12	49	62	57	118
\$1,000,000 and over.....	26	...	...	...	1	1	4	1	2	6	7	4
\$500,000—\$999,999.....	36	...	...	...	...	1	2	4	7	7	3	12
\$200,000—\$499,999.....	75	...	2	3	...	...	6	1	14	12	12	25
Under \$200,000.....	202	...	2	1	7	5	6	6	26	37	35	77
Sand, gravel, crushed stone, total.....	198	5	1	3	6	5	9	4	12	12	18	123
\$1,000,000 and over.....	14	2	...	2	1	...	2	1	...	2	...	4
\$500,000—\$999,999.....	15	1	1	...	1	...	...	1	3	1	4	3
\$200,000—\$499,999.....	34	...	...	...	2	...	2	2	2	4	...	20
Under \$200,000.....	135	2	...	1	2	5	5	1	7	5	11	96
Ready-mixed concrete distributor, total.....	358	...	...	1	...	9	16	19	36	37	54	186
\$1,000,000 and over.....	43	...	...	...	...	1	3	3	7	8	5	16
\$500,000—\$999,999.....	61	...	...	...	...	1	5	...	9	8	11	27
\$200,000—\$499,999.....	92	...	...	1	...	1	3	7	4	11	13	55
Under \$200,000.....	162	...	...	...	...	6	5	9	16	13	25	88
Roofing, siding, insulation, total.....	344	19	43	43	48	57	36	22	25	14	10	27
\$1,000,000 and over.....	37	4	4	6	4	5	10	1	...	1	...	2
\$500,000—\$999,999.....	57	1	9	6	11	14	5	2	2	3	...	4
\$200,000—\$499,999.....	110	4	22	15	18	23	10	5	6	1	1	5
Under \$200,000.....	140	10	8	16	15	15	11	14	17	9	9	16
Miscellaneous construction materials, total.....	848	21	39	67	75	84	85	84	114	89	49	151
\$1,000,000 and over.....	98	...	5	7	11	13	9	10	12	15	3	11
\$500,000—\$999,999.....	147	...	5	17	16	22	17	17	13	15	6	14
\$200,000—\$499,999.....	259	...	12	19	30	27	27	24	42	19	15	38
Under \$200,000.....	344	7	7	24	18	28	27	33	47	40	25	88

SALES SIZE AND OPERATING EXPENSES

2.119

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT												
Commercial refrigeration equipment, total.....	1,205	3	20	13	33	61	108	116	220	234	161	236
\$500,000 and over.....	63	...	1	1	3	3	7	10	16	14	4	4
\$200,000—\$499,999.....	256	...	3	1	3	11	12	33	61	42	43	41
Under \$200,000.....	886	3	16	11	27	47	83	73	143	178	114	191
Office machines, equipment (exc. furniture).....	881	2	6	9	17	28	39	41	121	142	138	338
\$500,000 and over.....	24	...	...	2	...	...	3	...	3	3	5	3
\$200,000—\$499,999.....	61	...	...	...	1	...	3	3	3	12	13	20
Under \$200,000.....	796	2	5	7	16	28	33	38	110	127	120	315
Restaurant, hotel supplies (principally nonfood), total.....	833	6	11	20	31	78	93	104	158	146	76	110
\$1,000,000 and over.....	27	...	...	...	1	2	5	2	6	5	4	2
\$500,000—\$999,999.....	53	1	1	1	2	1	6	14	8	13	4	2
\$200,000—\$499,999.....	152	1	1	3	2	11	21	20	38	28	12	15
Under \$200,000.....	601	4	9	16	26	64	61	68	106	100	56	91
Store machines, fixtures, equipment, total.....	1,473	13	23	46	69	124	125	108	305	239	134	287
\$1,000,000 and over.....	32	...	1	2	1	5	3	5	8	3	2	2
\$500,000—\$999,999.....	91	1	3	4	3	9	11	9	19	13	10	9
\$200,000—\$499,999.....	267	3	2	2	10	27	22	26	68	43	20	44
Under \$200,000.....	1,083	9	17	38	55	83	89	68	210	180	102	232
Other commercial machines, equipment, total.....	374	5	12	11	17	21	34	43	70	53	39	63
\$1,000,000 and over.....	14	...	...	...	1	1	...	3	2	...	1	6
\$500,000—\$999,999.....	26	1	1	...	2	2	...	3	8	6	1	1
\$200,000—\$499,999.....	61	...	1	1	2	6	7	11	11	7	10	5
Under \$200,000.....	273	4	10	10	13	12	25	26	49	40	27	57
Construction machinery, equipment, total.....	912	11	23	32	68	132	187	163	151	51	33	61
\$5,000,000 and over.....	11	...	1	1	...	2	3	3	1	...	...	...
\$1,000,000—\$4,999,999.....	243	1	3	4	16	46	81	52	31	3	4	...
\$500,000—\$999,999.....	183	1	3	8	21	24	35	46	28	8	3	6
\$200,000—\$499,999.....	208	1	6	8	14	26	37	39	48	15	3	11
Under \$200,000.....	267	8	10	11	17	34	31	23	43	25	23	42
Farm-dairy machinery, equipment, total.....	840	36	54	60	71	127	137	108	98	66	38	45
\$5,000,000 and over.....	16	4	9	...	1	1	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	99	8	20	13	13	13	15	...	4	1	...	1
\$500,000—\$999,999.....	91	7	3	8	7	13	21	17	10	3	...	2
\$200,000—\$499,999.....	169	6	1	6	11	33	35	27	25	15	9	1
Under \$200,000.....	465	11	21	33	39	67	65	53	59	47	29	41
Industrial machinery, equipment (general line), total.....	232	2	2	5	10	28	52	51	48	16	5	13
\$1,000,000 and over.....	107	2	1	3	6	15	32	21	17	8	1	1
\$500,000—\$999,999.....	87	...	...	2	2	11	16	22	24	4	1	5
\$200,000—\$499,999.....	19	...	1	...	...	1	1	6	5	2	1	2
Under \$200,000.....	19	...	...	...	2	1	3	2	2	2	2	5
Belting, hose, packing, total.....	232	...	8	5	12	7	29	22	46	37	36	30
\$500,000 and over.....	38	...	...	...	2	3	5	9	13	4	2	...
\$200,000—\$499,999.....	48	...	...	1	4	2	9	5	9	5	6	7
Under \$200,000.....	146	...	8	4	6	2	15	2	24	28	28	23
Machine tools, total.....	514	13	20	31	42	52	64	60	82	47	34	69
\$1,000,000 and over.....	44	1	3	6	8	8	4	6	3	2	1	2
\$500,000—\$999,999.....	37	1	3	4	7	3	6	3	5	3	...	2
\$200,000—\$499,999.....	111	3	3	7	10	15	14	20	20	4	7	13
Under \$200,000.....	322	8	11	14	17	26	40	31	54	38	26	57
Mine, mill supply houses, total.....	617	8	21	32	35	65	83	96	103	61	44	69
\$1,000,000 and over.....	81	3	2	7	11	14	16	17	8	1	...	2
\$500,000—\$999,999.....	58	1	2	4	1	7	14	14	11	1	1	2
\$200,000—\$499,999.....	163	3	4	10	9	15	19	33	33	17	12	8
Under \$200,000.....	315	1	13	11	14	29	34	32	51	42	31	57
Oil well, oil refining supply houses, total.....	1,017	219	133	113	98	100	82	53	72	35	26	86
\$5,000,000 and over.....	15	6	2	3	1	2	...	1	...	...	...	...
\$1,000,000—\$4,999,999.....	184	77	23	30	10	15	9	4	10	3	2	1
\$500,000—\$999,999.....	211	79	35	24	18	21	12	7	9	2	3	1
\$200,000—\$499,999.....	294	47	64	32	23	26	24	22	31	13	2	13
Under \$200,000.....	313	10	9	24	21	36	37	19	32	17	19	69
Printing machinery, supplies (exc. paper), total.....	199	3	2	6	10	16	22	15	32	26	17	50
\$500,000 and over.....	19	...	...	...	1	1	6	3	5	2	1	...
\$200,000—\$499,999.....	34	...	...	1	1	...	3	3	7	7	4	8
Under \$200,000.....	146	3	2	5	8	15	13	9	20	17	12	42
Rope, cordage, total.....	106	9	12	11	15	9	17	9	10	5	...	3
\$1,000,000 and over.....	18	3	5	1	5	1	3	...	...	...	...	...
\$500,000—\$999,999.....	19	3	3	2	4	...	3	...	2	...	...	...
\$200,000—\$499,999.....	27	2	6	3	1	3	3	4	3	...	...	1
Under \$200,000.....	42	1	5	5	5	3	9	3	5	5	...	2

WHOLESALE TRADE—GENERAL STATISTICS

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
INDUSTRIAL, COMMERCIAL, OR PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued												
Used machinery, equipment, total.....	166	4	3	2	4	16	18	21	25	21	12	40
\$500,000 and over.....	18	...	1	1	...	2	2	3	3	1	1	4
\$200,000—\$499,999.....	25	...	...	...	1	3	4	5	4	1	2	5
Under \$200,000.....	143	4	2	1	3	11	12	13	18	19	9	31
Other industrial machinery, supplies, total.....	3,960	61	69	126	186	354	459	492	789	478	325	621
\$5,000,000 and over.....	10	2	...	...	...	2	...	3	3	...	...	...
\$1,000,000—\$4,999,999.....	224	4	8	6	16	30	53	52	35	9	4	7
\$500,000—\$999,999.....	312	9	9	11	22	37	47	68	53	23	15	18
\$200,000—\$499,999.....	218	12	13	27	36	80	110	128	185	104	56	67
Under \$200,000.....	2,596	34	39	82	112	205	249	241	513	342	250	529
Dental supply houses, total.....	463	2	7	16	11	22	32	44	120	95	61	52
\$500,000 and over.....	46	...	...	...	...	...	...	1	21	10	8	6
\$200,000—\$499,999.....	102	...	1	1	1	1	1	9	33	31	14	8
Under \$200,000.....	315	2	6	15	10	21	29	34	66	54	39	39
Religious supply houses, total.....	143	4	4	5	3	10	12	8	23	21	22	31
\$200,000 and over.....	21	1	1	...	...	2	...	2	4	2	6	3
Under \$200,000.....	122	3	3	5	3	8	12	6	19	19	16	28
School equipment, supplies, total.....	249	10	10	8	12	24	36	21	47	40	15	26
\$1,000,000 and over.....	13	...	2	...	...	2	3	1	3	2	...	...
\$500,000—\$999,999.....	23	...	1	1	...	1	2	4	9	5	...	...
\$200,000—\$499,999.....	49	...	1	...	...	8	10	7	10	10	1	2
Under \$200,000.....	164	10	6	7	12	13	21	9	25	23	14	24
Surgical, medical hospital equipment, supplies, total.....	697	3	6	12	17	58	67	80	152	115	75	112
\$1,000,000 and over.....	36	...	...	...	...	1	4	2	9	13	6	1
\$500,000—\$999,999.....	63	...	1	...	...	1	6	14	25	8	5	3
\$200,000—\$499,999.....	163	...	...	1	4	15	14	34	43	34	11	7
Under \$200,000.....	435	3	5	11	13	41	43	30	75	60	53	101
Other professional equipment, supplies, total.....	994	8	5	19	16	34	53	43	87	96	111	522
\$1,000,000 and over.....	21	1	...	...	...	...	4	1	5	4	4	2
\$500,000—\$999,999.....	38	...	1	...	...	2	...	5	3	7	8	6
\$200,000—\$499,999.....	145	1	...	3	1	6	4	5	17	17	15	76
Under \$200,000.....	790	6	4	16	13	28	40	34	58	67	86	438
Barber, beauty supply houses, total.....	1,063	5	13	9	20	44	69	58	126	158	221	340
\$500,000 and over.....	13	...	...	...	1	...	1	...	...	1	6	4
\$200,000—\$499,999.....	100	...	...	...	...	1	2	5	16	32	50	50
Under \$200,000.....	943	5	13	9	19	43	67	56	121	141	183	286
Laundry, dry cleaning equipment, supplies, total.....	387	5	3	11	11	36	45	64	94	47	25	46
\$1,000,000 and over.....	22	...	...	...	...	1	4	4	10	2	...	1
\$500,000—\$999,999.....	51	...	...	...	...	1	6	19	19	2	1	3
\$200,000—\$499,999.....	93	...	...	2	3	3	12	25	25	12	5	6
Under \$200,000.....	221	5	3	9	8	31	23	16	40	31	19	36
Shoe findings, total.....	1,279	70	85	101	119	173	168	152	174	106	44	87
\$1,000,000 and over.....	48	12	11	6	4	7	4	4	...	...	...	...
\$500,000—\$999,999.....	55	4	...	10	7	11	9	4	6	2	...	2
\$200,000—\$499,999.....	201	11	10	15	17	33	22	38	30	15	4	6
Under \$200,000.....	975	43	64	70	91	122	133	106	138	89	40	79
Undertakers' supplies, total.....	100	...	3	1	4	6	7	9	15	18	11	26
\$200,000 and over.....	12	...	1	...	...	...	...	2	1	2	2	4
Under \$200,000.....	88	...	2	1	4	6	7	7	14	16	9	22
Upholsterers' supplies, total.....	190	2	6	5	20	36	30	19	37	14	6	15
\$500,000 and over.....	26	...	...	...	1	3	5	6	10	1	...	...
\$200,000—\$499,999.....	44	...	1	...	3	7	12	1	14	4	1	1
Under \$200,000.....	120	2	5	5	16	26	13	12	13	9	5	14
Other service equipment, supplies, total.....	1,184	21	29	29	46	87	83	81	197	205	121	285
\$1,000,000 and over.....	12	2	2	...	1	1	...	1	1	4	...	...
\$500,000—\$999,999.....	49	3	4	1	8	7	2	1	4	13	1	5
\$200,000—\$499,999.....	152	1	4	3	2	15	11	13	31	30	15	27
Under \$200,000.....	971	15	19	25	35	64	70	66	161	158	105	253
Aircraft, aeronautical equipment, supplies, total.....	175	1	3	4	6	6	11	12	33	24	22	53
\$1,000,000 and over.....	10	...	...	...	...	...	1	...	2	1	4	2
\$500,000—\$999,999.....	15	...	2	...	...	...	2	2	3	...	2	3
\$200,000—\$499,999.....	26	...	...	1	2	1	2	4	6	6	3	6
Under \$200,000.....	124	1	1	2	4	5	7	8	24	17	13	42
Railroad equipment, supplies, total.....	75	4	3	3	8	4	8	7	13	5	7	13
\$1,000,000 and over.....	18	2	...	1	4	1	2	2	3	2	...	1
\$200,000—\$499,999.....	23	1	2	1	3	2	3	2	4	2	1	2
Under \$200,000.....	34	1	1	1	1	1	3	3	6	1	6	10
Marine equipment, supplies, total.....	323	5	2	12	20	31	48	40	54	36	31	44
\$1,000,000 and over.....	20	...	...	1	2	3	6	4	2	1	...	1
\$500,000—\$999,999.....	41	...	...	...	2	...	11	8	12	3	4	1
\$200,000—\$499,999.....	94	1	...	2	8	12	13	14	14	11	12	7
Under \$200,000.....	178	4	2	9	8	16	19	15	26	21	23	35
Other transportation equipment, supplies, total.....	40	1	2	...	2	...	7	5	7	2	5	9
\$200,000 and over.....	13	...	...	...	1	...	3	3	2	1	2	1
Under \$200,000.....	27	1	2	...	1	...	4	2	5	1	3	8

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of--										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
METALS, METALWORK (EXC. SCRAP)												
Iron, steel and products, total.....	1,359	49	67	90	98	173	176	148	185	123	83	167
\$5,000,000 and over.....	36	5	4	1	7	5	11	1	1	...	...	...
\$1,000,000--\$4,999,999.....	285	7	23	21	23	47	51	39	34	18	10	12
\$500,000--\$999,999.....	230	9	14	14	13	23	32	31	32	23	11	17
\$200,000--\$499,999.....	301	7	9	25	23	40	40	31	48	35	18	25
Under \$200,000.....	507	21	17	29	32	49	40	46	70	47	44	112
Nonferrous metals, metalwork, total.....	231	27	20	27	21	47	23	15	19	12	7	13
\$5,000,000 and over.....	10	5	1	1	...	2	...	...	1	...	...	...
\$1,000,000--\$4,999,999.....	58	9	3	8	7	17	8	2	3	1	...	...
\$500,000--\$999,999.....	39	3	6	6	6	7	4	3	3	...	1	...
\$200,000--\$499,999.....	48	3	5	4	2	13	5	4	6	3	...	3
Under \$200,000.....	76	7	5	8	6	8	6	6	6	8	6	10
WASTE MATERIALS												
Iron, steel scrap, total.....	3,044	163	187	218	241	382	391	323	400	257	197	319
\$5,000,000 and over.....	60	38	9	7	3	1	1	1	...	...	...	...
\$1,000,000--\$4,999,999.....	248	36	29	25	22	38	45	22	20	8	...	3
\$500,000--\$999,999.....	255	16	25	23	24	33	46	33	28	15	6	6
\$200,000--\$499,999.....	488	20	26	38	53	73	69	71	71	33	14	20
Under \$200,000.....	1,993	53	98	125	139	243	230	196	281	201	137	290
Other scrap, waste materials, total.....	4,621	225	248	260	340	527	499	436	566	446	334	740
\$1,000,000 and over.....	198	27	30	23	27	25	18	24	12	6	3	3
\$500,000--\$999,999.....	256	28	24	25	17	34	20	32	30	20	14	12
\$200,000--\$499,999.....	619	37	45	33	48	84	68	79	92	40	33	60
Under \$200,000.....	3,548	133	149	179	248	394	393	301	432	380	284	665
OTHER TRADES												
Cameras, photographic goods, total.....	445	12	5	20	17	51	56	62	61	37	35	89
\$1,000,000 and over.....	28	...	1	4	...	7	7	4	2	2	1	...
\$500,000--\$999,999.....	44	...	...	3	3	11	8	12	3	3	...	1
\$200,000--\$499,999.....	99	2	...	5	4	10	18	14	18	9	11	8
Under \$200,000.....	274	10	4	8	10	23	23	32	38	23	23	80
Sporting goods, toys, games, total.....	1,692	36	79	94	115	201	243	206	270	174	106	168
\$1,000,000 and over.....	50	...	6	1	2	10	10	6	9	1	2	3
\$500,000--\$999,999.....	105	2	4	7	7	18	21	16	13	13	8	1
\$200,000--\$499,999.....	324	4	14	22	19	40	54	62	55	27	14	13
Under \$200,000.....	1,213	30	57	67	87	133	158	122	193	133	82	151
Other recreation goods.....	39	2	1	3	1	5	5	5	7	2	4	4
Books, periodicals, newspapers, total.....	1,577	24	56	77	132	233	278	202	174	110	86	205
\$1,000,000 and over.....	87	...	2	2	3	17	25	15	13	2	4	4
\$500,000--\$999,999.....	109	2	4	3	6	20	31	13	15	6	5	4
\$200,000--\$499,999.....	332	1	7	11	29	64	87	60	30	15	14	14
Under \$200,000.....	1,049	21	43	61	94	132	135	114	116	87	63	183
Coal, coke (with yard), total.....	340	41	32	32	27	39	31	31	44	20	11	32
\$5,000,000 and over.....	23	12	...	2	5	2	1	1	...	...	...	...
\$1,000,000--\$4,999,999.....	57	16	7	7	10	7	5	3	1	...	...	...
\$500,000--\$999,999.....	26	5	14	5	6	3	7	5	2	...	...	11
\$200,000--\$499,999.....	91	4	8	10	2	17	8	10	13	6	3	...
Under \$200,000.....	113	4	3	8	4	10	9	10	25	11	8	21
Feed, total.....	847	184	124	140	106	96	70	41	36	15	12	23
\$5,000,000 and over.....	21	14	5	2	...	...	...	...	...	...	...	...
\$1,000,000--\$4,999,999.....	98	42	13	16	11	11	3	...	1	1	...	...
\$500,000--\$999,999.....	112	30	21	21	16	10	8	3	1	1	1	...
\$200,000--\$499,999.....	243	41	36	34	41	30	16	15	4	3	2	1
Under \$200,000.....	373	57	49	47	38	45	43	23	30	10	9	22
Fertilizers, agricultural chemicals, total.....	238	26	20	19	31	30	16	15	22	14	13	32
\$1,000,000 and over.....	36	5	5	4	9	6	3	...	1	1	2	...
\$500,000--\$999,999.....	26	2	3	...	7	5	1	5	2	...	1	...
\$200,000--\$499,999.....	64	11	4	7	9	11	5	5	4	4	2	2
Under \$200,000.....	112	8	8	8	6	8	7	5	15	9	8	30
Seeds, total.....	474	43	38	50	41	64	52	36	38	29	30	53
\$1,000,000 and over.....	77	8	15	12	6	12	7	3	3	4	3	4
\$500,000--\$999,999.....	73	8	5	11	10	11	8	5	2	5	6	2
\$200,000--\$499,999.....	131	6	12	11	13	22	16	15	15	5	6	10
Under \$200,000.....	193	21	6	16	12	19	21	13	18	15	15	37
Other farm supplies, total.....	72	7	15	11	9	6	4	4	4	4	1	7
\$1,000,000 and over.....	26	5	12	3	5	...	1	...	...	...	...	...
\$500,000--\$999,999.....	7	...	1	5	...	1	...	...	...	...	...	...
\$200,000--\$499,999.....	8	1	...	1	3	1	1	...	...	2	1	...
Under \$200,000.....	31	1	2	2	3	4	2	4	4	2	...	7
Jewelry (general line), total.....	382	15	17	30	27	57	68	51	57	38	12	10
\$1,000,000 and over.....	46	3	1	1	3	7	16	8	4	2	1	...
\$500,000--\$999,999.....	59	1	2	10	3	5	9	12	12	3	...	2
\$200,000--\$499,999.....	131	6	7	8	5	20	25	14	26	14	4	2
Under \$200,000.....	146	5	7	11	16	25	18	17	15	19	7	6
Clocks, watches, total.....	428	42	24	28	43	57	42	32	55	32	25	48
\$1,000,000 and over.....	23	1	2	1	2	3	...	3	7	4	...	...
\$500,000--\$999,999.....	30	2	2	2	3	2	6	7	3	...	3	...
\$200,000--\$499,999.....	74	10	4	3	7	7	15	7	8	4	5	4
Under \$200,000.....	301	29	16	22	31	45	21	15	37	24	17	44

WHOLESALE TRADE—GENERAL STATISTICS

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
OTHER TRADES—Continued												
Precious stones, metals, total.....	513	170	70	51	44	36	37	22	34	13	12	24
\$1,000,000 and over.....	38	25	5	3	1	...	...	4	...	...	...	...
\$500,000—\$999,999.....	70	29	10	8	10	2	2	2	3	1	...	1
\$200,000—\$499,999.....	113	45	18	13	10	5	6	3	6	4	...	1
Under \$200,000.....	292	71	37	27	23	27	29	13	25	8	10	22
Watch materials, jewelers' tools, supplies, total.....	273	9	9	14	15	17	28	26	52	31	23	49
\$500,000 and over.....	11	1	1	...	...	...	...	4	...	1	2	2
\$200,000—\$499,999.....	37	...	1	1	2	2	2	11	3	8	3	5
Under \$200,000.....	225	8	7	13	13	15	26	18	41	27	13	44
Costume jewelry, total.....	435	7	14	14	29	29	45	42	86	59	45	65
\$1,000,000 and over.....	10	1	...	...	1	2	1	1	1	1	2	...
\$500,000—\$999,999.....	19	...	...	...	1	...	2	3	8	3	1	...
\$200,000—\$499,999.....	60	2	1	1	9	14	14	18	20	10	6	1
Under \$200,000.....	346	5	12	13	24	21	36	28	67	45	36	59
Other jewelry, total.....	1,309	123	104	97	91	140	132	109	178	112	74	149
\$1,000,000 and over.....	19	1	...	1	...	1	3	2	8	2	...	1
\$500,000—\$999,999.....	36	1	5	2	1	4	5	5	5	4	2	2
\$200,000—\$499,999.....	134	15	10	12	9	14	14	18	20	10	5	7
Under \$200,000.....	1,120	106	93	82	81	121	110	80	145	96	67	139
Petroleum and products, total.....	1,012	91	58	77	79	106	115	77	138	94	51	136
\$1,000,000 and over.....	80	28	12	12	9	5	6	2	5	...	1	...
\$500,000—\$999,999.....	90	8	5	6	12	10	17	8	8	3	1	...
\$200,000—\$499,999.....	222	20	13	18	20	28	26	19	31	19	9	19
Under \$200,000.....	620	25	28	41	38	56	65	48	94	72	40	113
Flowers (cut), potted plants, total.....	539	11	12	19	37	69	84	67	75	39	24	102
\$1,000,000 and over.....	16	...	...	1	...	3	4	4	2	2	...	...
\$500,000—\$999,999.....	48	...	...	4	...	11	15	4	6	3	1	3
\$200,000—\$499,999.....	141	...	...	5	9	22	35	27	21	8	3	10
Under \$200,000.....	334	11	12	11	24	33	30	32	46	26	20	89
Bulbs and plants, total.....	90	1	...	2	2	3	8	9	19	17	5	24
\$200,000 and over.....	28	...	...	...	2	2	2	5	7	5	...	5
Under \$200,000.....	62	1	...	2	...	1	6	4	12	12	5	19
Forest products (excl. lumber), total.....	357	25	9	14	25	27	33	28	31	32	35	98
\$1,000,000 and over.....	29	6	2	3	6	3	3	3	1	1	...	1
\$500,000—\$999,999.....	13	2	...	1	...	...	...	3	1	1	1	4
\$200,000—\$499,999.....	51	4	2	5	4	3	5	3	5	5	4	11
Under \$200,000.....	264	13	5	5	15	21	25	19	24	25	30	82
General merchandise, total.....	98	9	16	12	8	20	11	13	6	1	...	2
\$5,000,000 and over.....	26	4	4	2	4	6	...	5	1	...	...	...
\$1,000,000—\$4,999,999.....	40	4	9	6	...	7	4	5	4	...	...	1
\$500,000—\$999,999.....	14	...	3	2	1	4	2	2	...	...	...	...
Under \$500,000.....	18	1	...	2	3	3	5	1	1	1	...	1
Leather goods, total.....	113	2	1	5	6	11	16	8	27	7	12	18
\$200,000 and over.....	22	...	...	3	1	3	4	1	5	2	2	1
Under \$200,000.....	91	2	1	2	5	8	12	7	22	5	10	17
Oils and fats (inedible), total.....	64	14	4	8	5	8	3	3	3	3	5	8
\$1,000,000 and over.....	21	8	2	5	1	3	1	...	1	...	...	...
\$200,000—\$999,999.....	12	3	1	1	1	1	...	2	...	...	2	1
Under \$200,000.....	31	3	1	2	3	4	2	1	2	3	3	7
Textiles and materials, other than dry goods, total.....	592	43	28	38	51	75	88	63	63	59	39	51
\$1,000,000 and over.....	42	12	4	6	5	4	5	1	2	3	...	...
\$500,000—\$999,999.....	41	3	...	1	2	11	8	4	2	6	1	3
\$200,000—\$499,999.....	129	6	5	7	8	15	26	15	20	14	5	8
Under \$200,000.....	386	22	19	24	36	45	49	43	39	36	33	40
Yarns, total.....	210	38	30	31	20	14	23	21	11	4	8	10
\$1,000,000 and over.....	32	12	11	5	1	2	1	...	...	...	...	...
\$500,000—\$999,999.....	30	7	3	7	3	2	1	4	1	1	1	...
\$200,000—\$499,999.....	50	6	10	11	4	4	5	6	2	...	1	1
Under \$200,000.....	98	13	6	8	12	6	16	11	8	3	6	9
Kind of business n.e.c., total.....	1,836	91	78	105	131	179	193	152	249	170	131	357
\$5,000,000 and over.....	18	15	1	1	...	1	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	50	8	6	6	2	5	6	7	3	2	3	2
\$500,000—\$999,999.....	97	6	2	4	16	10	8	12	17	6	8	8
\$200,000—\$499,999.....	273	13	16	20	26	29	36	38	30	27	15	23
Under \$200,000.....	1,398	49	53	74	87	134	143	95	199	135	105	324

n.e.c. Not elsewhere classified.

SALES SIZE AND OPERATING EXPENSES

2.123

INDEX TO KINDS OF BUSINESS IN TABLES 2A, 2B, 2C, 2D, 2E, and 2F

Kind of business	Table 2A						Kind of business	Table 2A						
	Serv- ice whole- sale	Manu- factur- ers sales branch- es	Table 2B	Table 2C	Table 2D	Table 2E		Serv- ice whole- sale	Manu- factur- ers sales branch- es	Table 2B	Table 2C	Table 2D	Table 2E	Table 2F
	(page)	(page)	(page)	(page)	(page)	(page)		(page)	(page)	(page)	(page)	(page)	(page)	(page)
Groceries, confectionery, meats:							Hardware, plumbing, heating—continued							
Groceries (general line)							Plumbing, heating equipment, supplies:							
Not sponsoring cooperative, voluntary groups	2.02		2.15	2.17	2.95	2.113	Plumbing, heating (general line)	2.06	2.13	2.48	2.87	2.103	2.111	2.118
Voluntary group wholesalers	2.02		2.15	2.17	2.95	2.113	Heating (including stoves, ranges)	2.06	2.13	2.48	2.88	2.103	2.111	2.118
Confectionery	2.02	2.11	2.16	2.80	2.95	2.113	Plumbing fixtures, supplies	2.06	2.13	2.48	2.88	2.103	2.111	2.118
Fish, sea foods (fresh)	2.02		2.16	2.60	2.95	2.113	Air conditioning, ventilating equipment	2.06	2.13	2.70	2.89	2.103	2.111	2.118
Meats, meat products	2.02	2.11	2.17	2.80	2.95	2.113	Lumber, construction materials:							
Other grocery, food specialties							Lumber, millwork	2.06	2.13				2.111	
Canned foods	2.02	2.11	2.18	2.80	2.95	2.113	Distributors with yards	2.06		2.57	2.89	2.103		2.118
Coffee, tea, spices	2.02	2.11	2.18	2.80	2.95	2.113	Other construction materials:							
Dried fruits, nuts	2.02		2.19	2.80	2.95	2.113	Brick, tile, terra cotta	2.06	2.13	2.51	2.88	2.104	2.111	2.118
Flour	2.02	2.11	2.19	2.80	2.95	2.113	Cement, lime, plaster	2.06	2.13	2.51	2.89	2.104	2.111	2.118
Frosted, frozen foods	2.02		2.19	2.81	2.96	2.113	Glass (building)	2.06	2.13	2.52	2.89	2.104	2.111	2.118
Miscellaneous grocery specialties	2.02	2.11	2.20	2.81	2.96	2.113	Sand, gravel, crushed stone	2.06		2.52	2.88	2.104		2.118
Farm products (edible):							Ready-mixed concrete distributors	2.07		2.52	2.88	2.104		2.118
Dairies, poultry products	2.02	2.11	2.21	2.81	2.96	2.113	Roofing, siding, insulation	2.07	2.13	2.53	2.89	2.104	2.111	2.118
Fruits, vegetables (fresh)	2.02		2.21	2.81	2.96	2.113	Miscellaneous construction materials	2.07	2.13	2.53	2.89	2.104	2.111	2.118
B. r. wines, distilled spirits:							Machinery, equipment, supplies:							
Beer, ale	2.02	2.11	2.22	2.81	2.96	2.114	Commercial machines, equipment:							
Wines, distilled spirits	2.03	2.11	2.23	2.81	2.96	2.114	Commercial refrigeration equipment	2.07	2.13	2.54	2.89	2.104	2.111	2.118
Drugs, chemicals, allied products:							Office machines, equip.(exc. furniture)	2.07	2.13	2.55	2.89	2.104	2.111	2.118
Drugs (general line)	2.03		2.24	2.82	2.97	2.114	Restaurant, hotel supplies (primarily nonfood)	2.07		2.55	2.88	2.104		2.118
Drugs, drug sundries (specialty lines)	2.03	2.11	2.24	2.82	2.97	2.114	Store machines, fixtures, equipment	2.07	2.13	2.55	2.88	2.105	2.111	2.118
Proprietary medicines, toiletries	2.03		2.24	2.82	2.97	2.114	Other commercial machines, equipment	2.07	2.13	2.56	2.88	2.105	2.111	2.118
Retailer cooperatives-specialty lines	2.03	2.11	2.24	2.82	2.97	2.114	Construction machinery, equipment	2.07	2.13	2.56	2.89	2.105	2.111	2.118
Drug sundries	2.03	2.11	2.24	2.82	2.97	2.114	Farm-dairy machinery, equipment	2.07	2.13	2.57	2.89	2.105	2.111	2.118
Industrial chemicals, explosives	2.03	2.11	2.25	2.82	2.97	2.114	Industrial machinery, equipment, supplies							
Paints, varnishes	2.03	2.11	2.26	2.82	2.97	2.114	Industrial machinery, equipment (general line)	2.07	2.13	2.58	2.90	2.105	2.112	2.119
Tobacco and products (except leaf)	2.03	2.11	2.26	2.82	2.97	2.114	Biting, hose, packing	2.07	2.13	2.58	2.90	2.105	2.112	2.119
Dry goods, apparel:							Machine tools	2.07	2.13	2.58	2.90	2.105	2.112	2.119
Clothing, furnishings, footwear							Mine, mill supply houses	2.07	2.14	2.59	2.90	2.105	2.112	2.119
Clothing, furnishings (general line)	2.03	2.27	2.82	2.97		2.114	Oil well, oil refining supply houses	2.07	2.14	2.60	2.90	2.106	2.112	2.119
Men's, boys' clothing, furnishings	2.03	2.11	2.27	2.83	2.98	2.114	Printing machinery, supplies (except paper)	2.08	2.14	2.60	2.90	2.106	2.112	2.119
Women's, children's clothing, furnishings	2.03	2.12	2.28	2.83	2.98	2.114	Rope, cordage	2.08	2.14	2.60	2.90	2.106	2.112	2.119
Furs (dressed), fur clothing	2.03		2.29	2.63	2.98	2.114	Used machinery, equipment	2.08		2.61	2.90	2.106		2.120
Millinery, millinery supplies	2.03		2.29	2.63	2.98	2.114	Other industrial machinery, supplies	2.08	2.14	2.61	2.90	2.106	2.112	2.120
Shoes, other footwear	2.03	2.12	2.29	2.83	2.98	2.115	Professional equipment, supplies:							
Work clothing	2.03	2.29	2.63	2.98		2.115	Dental supply houses	2.08		2.62	2.90	2.106		2.120
Dry goods (general line)	2.03	2.30	2.83	2.98		2.115	Religious supply houses	2.08		2.62	2.91	2.106		2.120
Dry goods specialties, piece goods, notions							School equipment, supplies	2.08		2.62	2.91	2.106		2.120
Hosiery, underwear	2.04	2.12	2.30	2.83	2.98	2.115	Surgical, medical, hospital equipment, supplies	2.08		2.63	2.91	2.106		2.120
Piece goods (jobbers)	2.04	2.12	2.31	2.84	2.99	2.115	Other professional equipment, supplies	2.08		2.63	2.91	2.106		2.120
Other dry goods, notions	2.04	2.12	2.31	2.84	2.99	2.115	Service establishment equipment, supplies							
Piece goods converters	2.04		2.32	2.84	2.99	2.115	Barber, beauty supply houses	2.08	2.14	2.64	2.91	2.107	2.112	2.120
Furniture, home furnishings:							Laundry, dry cleaning equipment, supplies	2.08	2.14	2.64	2.91	2.107	2.112	2.120
Furniture (household, office)							Shoe findings	2.08	2.14	2.64	2.91	2.107	2.112	2.120
Household furniture	2.04	2.12	2.32	2.84	2.99	2.115	Upholsterers' supplies	2.08	2.14	2.65	2.91	2.107	2.112	2.120
Office furniture	2.04	2.12	2.33	2.84	2.99	2.115	Upholsterers' supplies	2.08	2.14	2.65	2.91	2.107	2.112	2.120
Home furnishings, floor coverings							Other service equipment, supplies	2.08	2.14	2.65	2.91	2.107	2.112	2.120
China, glassware, crockery	2.04		2.33	2.84	2.99	2.115	Transportation (except automotive) equipment, supplies:							
Floor coverings	2.04	2.12	2.34	2.84	2.99	2.115	Aircraft, aeronautical equipment, supplies	2.09	2.14	2.66	2.91	2.107	2.112	2.120
Antiques	2.04		2.34	2.84	2.99	2.115	Railroad equipment, supplies	2.09	2.14	2.66	2.92	2.107	2.112	2.120
Other home furnishings	2.04	2.12	2.34	2.85	2.100	2.115	Marine equipment, supplies	2.09	2.14	2.66	2.92	2.107	2.112	2.120
Paper and its products:							Other transportation equipment, supplies	2.09		2.67	2.92	2.107		2.120
Wrapping paper, twine	2.04		2.35	2.85	2.100	2.116	Metals, metal work (except scrap):							
Fine paper	2.04		2.35	2.85	2.100	2.116	Iron, steel and products	2.09	2.14	2.67	2.92	2.107	2.112	2.120
Stationery, office supplies	2.04	2.12	2.36	2.85	2.100	2.116	Nonferrous metals, metal work	2.09	2.14	2.68	2.92	2.107	2.112	2.120
Wallpaper	2.04		2.36	2.85	2.100	2.116	Waste materials:							
Other paper products	2.04	2.12	2.37	2.85	2.100	2.116	Iron, steel scrap	2.09		2.69	2.92	2.108		2.121
Farm products (inedible):							Other scrap, waste materials	2.09		2.69	2.92	2.108		2.121
Cotton	2.04		2.38	2.85	2.100	2.116	Other kinds of business:							
Grain	2.05		2.38	2.85	2.100	2.116	Amusement, sporting goods	2.09	2.14	2.70	2.92	2.108	2.112	2.121
Hides, skins, raw furs	2.05		2.38	2.85	2.100	2.116	Cameras, photographic goods	2.09		2.70	2.93	2.108		2.121
Livestock (except horses, mules)	2.05		2.39	2.86	2.101	2.116	Sporting goods, toys, games	2.09		2.70	2.93	2.108		2.121
Tobacco (leaf)	2.05		2.39	2.86	2.101	2.116	Other recreation goods	2.09		2.71	2.93	2.108		2.121
Wool, mohair	2.05		2.39	2.86	2.101	2.116	Books, periodicals, newspapers	2.09	2.14	2.71	2.93	2.108	2.112	2.121
Other inedible farm products	2.05		2.40	2.86	2.101	2.116	Coal, coke	2.09	2.14	2.72	2.93	2.109	2.112	2.121
Automotive:							Distributors, with yards	2.09		2.72	2.93	2.109		2.121
Automobiles, other motor vehicles							Farm supplies:							
Automobiles, new and used	2.05		2.40	2.86	2.101	2.117	Feed	2.09	2.14	2.72	2.93	2.109	2.112	2.121
Trucks, tractors (road type)	2.05		2.41	2.86	2.101	2.117	Fertilizers, agricultural chemicals	2.09	2.14	2.73	2.93	2.109	2.112	2.121
Automotive equipment, tires and tubes							Seeds	2.09		2.73	2.93	2.109		2.121
Automotive parts, accessories	2.05	2.12	2.42	2.86	2.101	2.117	Other farm supplies	2.09		2.73	2.93	2.109		2.121
Garage equipment, tools	2.05	2.12	2.42	2.86	2.101	2.117	Jewelry							
Tires, tubes	2.05	2.12	2.42	2.86	2.101	2.117	Jewelry (general line)	2.10	2.14	2.74	2.93	2.109	2.112	2.121
Electrical goods:							Clocks, watches	2.10		2.74	2.93	2.109		2.121
Electrical goods (general line)	2.05		2.43	2.86	2.102	2.117	Previous ages, metals	2.10		2.74	2.93	2.109		2.121
Wiring supplies, construction materials, apparatus, and equipment:							Watch materials, jewelers' tools, supplies	2.10		2.75	2.93	2.109		2.121
Wiring supplies, construction materials	2.05	2.12	2.43	2.86	2.102	2.117	Cosmetic jewelry	2.10		2.75	2.93	2.109		2.121
Apparatus and equipment	2.05	2.12	2.44	2.86	2.102	2.117	Other jewelry	2.10		2.75	2.94	2.109		2.121
Electrical appliances, specialties:							Petroleum and products	2.10	2.14	2.76	2.94	2.110	2.112	2.121
Electrical appliances (general line)	2.06		2.46	2.87	2.102	2.117	Other kinds of business:							
Radios, television sets	2.06	2.12	2.45	2.86	2.102	2.117	Flowers (cut, pressed, plastic)	2.10		2.76	2.94	2.110		2.121
Refrigerators, equipment (household)	2.06		2.45	2.86										

CREDIT

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Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Type of operation and kind of business	Establishments doing credit business			Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Average number of credit accounts per establishment	Percent change in accounts and notes receivable to end of year 1948	Type of operation and kind of business	Establishments doing credit business			Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Average number of credit accounts per establishment	Percent change in accounts and notes receivable to end of year 1948	
	Sales, entire year								Sales, entire year							
	Number	(Thousand dollars)	(Dollars)						Number	(Thousand dollars)	(Dollars)					
Merchant wholesalers, total.....	122,269	73,668,604	85.5	8.4	0.14	300	1,873	+6.5	Merchant wholesalers—Continued							
Groceries, nonconfectionery, meats:									Paper and its products:							
Groceries (general line).....	3,700	5,413,503	82.3	5.0	0.08	485	2,516	+2.4	Wrapping paper, twine.....	492	294,327	95.6	8.8	0.15	856	+5.1
Not sponsoring cooperative groups.....	2,938	3,984,877	83.5	5.4	0.10	475	2,073	+3.6	Stationery, office supplies.....	811	173,736	87.8	12.2	0.18	500	+13.3
Health-cooperative warehouses.....	588	1,524,900	91.5	3.2	0.02	655	1,040	-16.4	Miscellaneous paper products.....	1,821	917,407	94.4	8.4	0.12	335	+18.0
Cash-carry depots.....	51	23,256	18.4	8.9	0.07	67	1,561	...	Firm products (raw materials).....	2,092	5,301,733	(v)	(v)	(v)	(v)	(v)
Institutional wholesalers.....	1,454	320,821	62.7	6.9	0.16	186	847	+13.4	Automotive:							
Confectionery.....	2,879	1,888,877	80.8	5.4	0.13	129	4,536	+9.1	Automobiles, other motor vehicles.....	1,764	1,239,819	40.9	9.2	0.32	173	+11.5
Meat, meat products.....	4,619	2,504,251	81.1	6.7	0.11	258	1,918	+3.2	Automobiles, new and used.....	1,333	515,423	59.1	10.1	0.39	159	+16.0
Other grocery, food specialties.....	919	376,256	82.7	6.4	0.13	227	1,612	-14.0	Trucks, trailers (road type).....	11,404	2,495,166	81.4	11.0	0.33	241	+1.4
Canned foods.....	452	534,619	88.2	6.9	0.09	588	1,892	+19.3	Automotive equipment, tires and tubes.....	10,175	2,192,513	81.7	10.7	0.33	243	+8.9
Preserved fruits, nuts.....	288	1,524,900	91.5	3.2	0.06	655	1,040	-16.4	Automotive parts, accessories.....	358	72,033	87.3	10.6	0.27	227	+8.2
Flour.....	149	143,359	87.0	8.0	0.16	176	3,058	+4.6	Garage equipment, tools.....	871	230,622	76.5	13.7	0.34	223	+0.7
Frozen foods.....	413	233,862	71.5	6.8	0.15	191	2,332	+21.6	Tires, tubes.....	536	1,514,237	96.4	13.9	0.08	828	3,315
Miscellaneous grocery specialties.....	2,512	1,153,748	77.9	6.6	0.12	224	1,837	+0.4	Electrical goods:							
Farm products (edible):									Electrical goods (general line).....	2,220	845,932	89.0	10.9	0.28	268	+1.371
Dairy, poultry products.....	4,926	3,956,758	74.1	5.3	0.11	646	1,062	+5.4	Wire, electrical materials.....	1,770	704,765	89.0	10.7	0.29	278	+1.381
Fruits, vegetables (fresh).....	3,413	3,910,361	78.9	5.8	0.14	327	3,785	-4.8	Apparatus and equipment.....	430	143,667	89.2	12.2	0.20	222	+1.317
Beer, wine, distilled spirits:									Apparatus and equipment.....	2,305	2,029,157	86.2	8.9	0.19	392	+2.274
Beer, wine.....	2,504	839,924	49.3	7.4	0.16	171	1,188	+5.0	Electrical appliances, specialties.....	1,107	481,495	86.6	11.7	0.29	294	+1.487
Wine, distilled spirits.....	1,223	2,220,926	86.0	9.7	0.09	855	1,938	+11.6	Radios, television sets.....	225	441,798	77.1	6.9	0.13	430	+3.863
Drugs, chemicals, allied products:									Refrigerators, equipment (household).....	617	319,247	88.5	8.6	0.20	350	+1.501
Drugs (general line).....	302	847,441	95.4	8.1	0.05	706	3,816	+6.4	Miscellaneous appliances, specialties.....	2,030	2,000,305	93.3	8.9	0.14	689	+1.465
Drugs, drug sundries (specialty lines).....	1,327	489,593	87.3	8.9	0.10	341	980	+4.0	General line (with industrial department).....	338	1,195,075	94.5	9.2	0.13	1,810	+1.779
Cosmetics, toiletries.....	12	2,577	91.7	15.0	0.03	89	3,945	+7.4	General line (without industrial department).....	306	498,768	93.3	8.1	0.13	1,541	+7.6
Retailer cooperatives—specialty lines.....	887	291,794	82.8	9.0	0.09	310	1,091	+6.8	Specialty lines.....	1,366	506,463	88.7	9.0	0.23	274	+785
Drug sundries.....	1,034	640,371	91.5	7.8	0.12	258	2,507	+4.7	Plumbing, heating equipment, supplies.....	3,554	1,769,313	91.2	10.0	0.28	242	+2,031
Industrial chemicals.....	1,214	218,670	84.6	10.9	0.38	260	644	+34.0	Plumbing, heating (general line).....	1,895	1,207,139	92.4	10.9	0.29	266	+2,039
Paints, varnish.....	495	106,482	80.7	12.0	0.42	340	557	+22.4	Heating (inc. stoves, ranges).....	509	170,884	86.1	9.9	0.33	221	+4,073
Without glass, wallpaper.....	719	112,168	88.4	10.0	0.34	204	745	+6.1	Plumbing fixtures, supplies.....	844	317,389	90.3	9.6	0.21	203	+1,462
Tobacco and products (exc. leaf).....	2,535	2,396,168	66.5	5.3	0.08	411	1,602	+11.3	Air conditioning, ventilating equipment.....	306	94,301	80.0	10.9	0.25	200	+1,515
Dry goods, apparel:									Lumber, construction materials:							
Clothing, furnishings, footwear.....	4,745	1,520,809	95.2	10.6	0.16	279	1,209	+1.1	Lumber.....	1,022	2,725,631	95.3	8.0	0.16	164	5,642
Men's, boys' clothing (general line).....	350	174,523	92.8	9.4	0.16	381	1,325	+0.3	Direct mail shippers.....	826	1,015,397	97.8	8.7	0.09	116	+10,551
Men's, boys' clothing, furnishings.....	1,305	392,925	93.5	10.8	0.10	275	1,147	+4.5	Distributors with yards.....	2,196	1,709,694	93.9	9.2	0.11	1,440	+8.0
Women's, children's clothing, furnishings.....	1,250	412,254	96.9	9.2	0.11	312	1,064	+2.9	Other construction materials:							
Men (dressed), fur clothing.....	502	150,236	94.7	14.6	0.34	271	1,127	-16.0	Brick, tile, terra cotta.....	2,440	1,124,108	91.2	9.4	0.27	212	+2,171
Millinery, millinery supplies.....	446	100,732	97.0	10.0	0.30	217	1,124	+8.8	Glass, glassware.....	268	99,737	87.0	8.8	0.30	234	+1,215
Shoes, other footwear.....	610	247,777	97.0	10.9	0.15	396	1,085	+7.0	Glues (building).....	325	109,468	91.4	12.3	0.29	301	+1,068
Work clothing.....	182	42,362	89.7	9.6	0.21	198	1,050	+3.1	Sand, gravel, crushed stone.....	179	180,393	94.5	10.1	0.32	174	+4,175
Dry goods (general line).....	181	475,326	94.7	9.4	0.08	1,139	1,902	-6.0	Ready-mixed concrete distributors.....	333	170,393	92.0	9.4	0.24	175	+2,980
Dry goods specialties, piece goods, notions, hosiery, underwear.....	4,816	1,872,228	94.1	9.4	0.12	241	1,732	+5.6	Roofing, siding, insulation.....	333	171,423	91.5	8.1	0.24	194	+2,884
Piece goods (linens).....	2,241	1,002,940	93.4	7.6	0.11	190	2,690	+8.0	Miscellaneous construction materials.....	807	380,212	91.2	9.3	0.29	240	+1,959
Other dry goods, notions.....	1,959	588,960	96.6	9.4	0.14	304	1,080	+4.8	Machinery, equipment, supplies:							
Piece goods converters.....	1,099	1,747,278	93.4	9.0	0.06	207	8,346	+14.8	Commercial equipment.....	4,196	822,284	87.6	14.9	0.43	220	877
Furniture, home furnishings:									Commercial, refrigeration equipment.....	1,094	210,141	81.7	13.6	0.47	122	+1,142
Furniture (household, office).....	1,007	362,601	89.1	9.5	0.21	421	868	+6.2	Office machines, equipment.....	766	96,132	89.1	12.7	0.14	248	+565
Household furniture.....	501	233,356	88.8	9.0	0.24	466	935	+7.4	Restaurant, hotel supplies (principally nonfood).....	790	191,241	85.2	16.4	0.38	289	+40.6
Office furniture.....	506	129,245	89.6	10.5	0.12	357	743	+4.5	Sewing machines.....	1,242	259,000	87.0	14.7	0.40	179	+1,951
Home furnishings, floor coverings:									Other commercial machines, equipment.....	341	72,350	88.9	14.7	0.28	319	+574
Home furnishings, floor coverings.....	2,249	909,659	95.2	8.6	0.15	376	1,169	+20.3	Construction machinery, equipment.....							
Rugs, carpets, crockery.....	2,249	909,659	95.2	8.6	0.15	376	1,169	+20.3	Farm-draw machinery, equipment.....	879	775,949	87.5	12.3	0.27	267	+3,146
Floor coverings.....	995	411,729	96.4	9.6	0.14	372	1,963	+13.4	Furniture, home furnishings.....	1,063	379,020	94.3	9.3	0.15	410	+9.0
Antiques.....	119	9,342	81.6	14.8	0.12	690	1,274	+1.3								
Miscellaneous home furnishings.....	1,063	379,020	94.3	9.3	0.15	410	931	+9.1								

See footnotes at end of table.

See footnotes at end of table.

Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

CREDIT

3.05

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Type of operation and kind of business	Establishments doing credit business		End of year accounts and notes receivable of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts	Credit sales per account beginning to end of year 1948	Establishments doing credit business		End of year accounts and notes receivable of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts	Credit sales per account beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)					Number	Sales, entire year (Thousand dollars)				
Manufacturers' sales branches (with stocks)—Continued						(Dollars)						(Dollars)
Automotive equipment, tires and tubes.....	688	1,568,329	78.4	10.0	0.03	331	6,032	-7.2				
Automotive parts, accessories.....	349	789,399	86.2	9.4	0.01	305	7,235	-4.7				
Garage equipment, tools.....	105	30,423	93.1	12.9	0.18	30	5,697	-10.2				
Tires, tubes.....	234	740,507	69.8	10.6	0.05	396	5,697	-10.2				
Electrical goods:												
Wiring supplies, construction materials, apparatus and equipment.....	450	2,515,998	99.6	11.9	0.01	191	30,673	-10.6				
Wiring supplies, construction materials.....	168	394,791	98.6	6.2	0.02	128	19,070	-11.5				
Wiring supplies, construction materials.....	282	2,121,267	99.8	12.9	0.01	228	34,406	-11.5				
Apparatus and equipment.....	215	210,751	84.6	11.8	0.04	505	1,675	-9.2				
Electrical appliances, specialties.....	21	22,041	96.8	13.9	0.10	478	2,411	-19.9				
Radio, television sets.....	194	188,690	83.2	11.5	0.03	508	1,604	-12.3				
Electrical appliances, specialties, n.e.c.												
Hardware, plumbing, heating:												
Hardware.....	109	77,924	92.5	16.4	0.02	734	1,620	-12.3				
Plumbing, heating equipment, supplies.....	515	582,576	95.0	11.4	0.07	357	3,155	+0.5				
Plumbing, heating (general line).....	237	356,601	97.0	11.2	0.08	371	3,861	+2.4				
Heating (inc. stoves, ranges).....	153	128,290	96.9	11.1	0.06	449	2,000	-5.6				
Plumbing fixtures, supplies.....	48	29,574	98.3	8.7	0.05	361	2,110	-6.9				
Plumbing fixtures, supplies.....	77	71,111	80.2	14.2	0.03	163	4,661	+6.6				
Air conditioning, ventilating equipment.....												
Lumber, construction materials:												
Lumber, millwork.....	103	128,814	91.4	7.8	0.11	256	4,733	+10.3				
Other construction materials.....	324	479,760	98.8	9.5	0.05	345	4,612	-12.6				
Brick, tile, terra cotta.....	40	31,317	87.0	10.6	0.16	243	2,162	+25.0				
Cement, lime, plaster.....	130	139,444	98.1	9.4	0.04	467	2,186	+15.6				
Roofing, siding, insulation.....	35	48,582	99.4	9.7	0.05	205	7,440	-8.4				
Miscellaneous construction materials.....	86	212,298	99.0	10.5	0.04	377	9,460	+14.9				
Machinery, equipment, supplies:												
Commercial machines, equipment.....	1,796	277,361	83.2	17.2	0.05	384	1,013	-1.8				
Commercial machines, equipment.....	23	9,324	89.4	34.2	0.31	201	1,969	-26.1				
Office machines, equipment.....	1,432	645,504	81.5	16.9	0.04	422	1,004	-1.3				
Store machines, fixtures.....	217	62,148	75.2	20.7	0.09	199	1,042	-47.2				
Other commercial machines, equipment.....	65	20,385	96.7	15.8	0.04	252	2,902	-19.0				
Construction machinery, equipment.....	96	42,657	99.5	11.9	0.04	150	4,298	-1.3				
Farm-dairy machinery, equipment.....	262	1,229,623	89.3	8.3	0.01	290	18,055	-41.2				

v Insufficient analysis of credit data to show separately.

z Less than 0.01 percent.

n.e.c., Not elsewhere classified.

1 Includes only establishments reporting beginning and end-of-year receivables.

2 Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business		End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account beginning year 1948	Establishments doing credit business		End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account beginning year 1948		
	Number	Sales, entire year (Thousand dollars)					Number	Sales, entire year (Thousand dollars)						
ALBANY-SCHENECTADY-TROY, N. Y., total.....	466	328,996	84.8	0.16	382	1,403	34	17,180	93.4	0.17	469	3,114		
Groceries, confectionery, meats, total.....	60	31,578	81.4	0.12	315	1,976	4	9,658	99.5	0.04	502	4,781		
Groceries (general line).....	16	(x)	79.3	4.0	0.07	495	1,689	4	9,658	99.5	0.04	502	4,781	
Confectionery.....	9	(x)	73.4	7.0	0.02	270	550	15	3,568	81.8	0.20	375	568	
Meats, meat products.....	14	7,270	83.5	3.2	0.22	76	6,135	7	2,325	90.8	0.20	375	568	
Grocery, food specialties, n.e.c.....	21	6,537	85.9	6.2	0.16	345	469	8	1,629	90.8	0.55	845	41.3	
Farm products (edible), total.....	54	34,062	80.4	3.8	0.12	522	1,083	8	16,741	62.0	3.3	359	3,708	
Dairy, poultry products.....	19	13,939	82.4	0.09	1,395	526	8	16,741	62.0	3.3	359	3,708		
Fruits, vegetables (fresh).....	35	20,123	79.0	2.3	0.16	134	3,757	54	24,345	95.3	0.22	352	1,302	
Beer, wines, distilled spirits, total.....	23	25,316	93.0	11.2	0.19	1,081	1,070	34	15,293	95.6	0.19	432	1,163	
Beer, ale.....	16	6,735	79.0	7.6	0.08	306	1,287	3	4,618	96.7	0.24	745	2,000	
Wines, distilled spirits.....	7	18,381	98.1	12.3	0.22	2,522	1,021	17	4,434	92.9	5.4	181	1,338	
Drugs, chemicals, allied products, total.....	16	12,103	93.5	9.7	0.04	389	1,933	14	11,976	90.6	0.30	1,000	744	
Drugs.....	8	8,657	98.1	9.5	0.02	306	3,941	5	3,259	77.5	6.9	3,072	42.0	
Industrial chemicals, paints.....	8	3,446	81.9	10.2	0.10	461	766	9	8,717	95.4	0.32	1,303	616	
Tobacco and products (exc. leaf).....	11	17,604	75.2	4.4	0.07	844	1,382	17	7,416	86.7	0.06	605	771	
Paper and its products, total.....	21	9,497	93.0	12.3	0.06	390	912	5	3,495	95.3	0.05	512	1,304	
Wrapping paper, tame.....	3	415	89.6	8.9	0.18	200	619	3	403	(v)	(v)	(v)	+17.4	
Stationery, office supplies.....	3	833	99.9	23.2	0.09	671	413	9	3,520	78.0	0.27	543	656	
Other paper products.....	12	3,598	96.4	8.8	0.08	370	819	6	11,099	(v)	(v)	(v)	(v)	
Automotive equipment, tires and tubes.....	33	8,208	79.2	12.5	0.30	304	679	64	23,884	88.5	0.21	269	1,334	
Electrical goods, total.....	29	27,860	83.3	11.2	0.19	408	2,280	46	74,591	77.1	0.15	522	2,691	
General line, apparatus, supplies.....	10	(x)	95.6	11.8	0.07	423	2,459	22	30,561	92.6	0.16	402	2,718	
Electrical appliances, specialties.....	19	(x)	78.0	11.0	0.25	402	2,043	24	44,030	67.2	0.14	540	2,666	
Hardware, plumbing, heating, total.....	23	19,859	95.0	10.0	0.24	458	2,043	40	33,941	89.9	0.7	435	2,075	
Hardware.....	8	8,382	95.8	7.1	0.04	639	2,200	11	16,636	95.8	0.09	1,059	2,679	
Plumbing, heating equipment, supplies.....	15	10,577	94.3	12.4	0.41	381	1,930	29	17,305	84.3	0.4	192	2,688	
Lumber, construction materials, total.....	20	9,532	95.8	11.6	0.24	171	2,735	21	13,274	94.5	6.2	239	2,844	
Lumber, millwork.....	10	4,856	94.5	12.7	0.27	178	2,688	14	7,710	96.1	6.0	223	2,836	
Other construction materials.....	10	4,676	97.0	10.3	0.21	164	2,047	7	5,564	92.5	6.4	258	2,855	
Machinery, equipment, supplies, total.....	83	20,277	89.5	11.5	0.27	230	1,104	153	71,534	85.0	0.37	395	1,924	
Commercial machines, equipment.....	28	3,854	81.8	12.0	0.55	119	1,036	34	9,075	84.5	15.0	0.60	188	1,558
Construction machinery, equipment.....	10	6,575	89.7	10.4	0.17	166	4,211	9	16,033	92.2	15.9	0.30	389	3,862
Farm-dairy machinery, equipment.....	3	5,649	(v)	(v)	(v)	(v)	(v)	3	1,200	93.6	0.08	370	1,310	
Industrial machinery, equipment, supplies.....	16	5,692	(v)	(v)	(v)	(v)	(v)	41	19,793	94.7	8.2	358	1,420	
Professional equipment, supplies.....	13	2,085	96.0	17.1	0.12	263	333	14	7,795	94.0	0.21	832	629	
Service establishment equipment, supplies.....	14	1,542	88.5	18.9	0.72	350	315	39	10,760	89.9	13.7	383	664	
Waste materials.....	24	4,848	95.5	7.6	0.16	42	6,160	7	1,007	67.3	9.8	79	1,368	
Other merchant wholesalers.....	69	108,252	(v)	(v)	(v)	(v)	(v)	7	1,007	67.3	9.8	79	1,368	
ATLANTA, Ga., total.....	671	500,113	81.9	7.9	0.24	360	1,755	7	3,917	58.7	14.4	204	1,509	
Groceries, confectionery, meats, total.....	49	40,678	83.0	5.1	0.27	510	3,448	26	32,369	92.6	4.5	0.14	16,774	
Groceries (general line).....	16	22,419	87.8	4.4	0.24	736	1,711	6	7,664	92.9	3.8	0.14	10,905	
Meats, meat products.....	3	6,035	76.8	5.2	0.31	865	1,072	20	24,705	85.9	3.8	0.14	21,310	
Machinery, food specialties.....	17	9,102	86.6	6.8	0.33	316	1,627	74	54,816	84.7	9.4	0.19	374	1,634
Farm products (edible), total.....	52	46,174	73.3	2.2	0.18	120	5,492	8	(x)	40.2	10.9	0.18	344	3,325
Dairy, poultry products.....	16	16,840	75.3	2.0	0.21	181	5,131	12	7,709	95.1	7.6	0.10	579	1,330
Fruits, vegetables (fresh).....	36	29,334	72.1	2.3	0.15	93	5,795	6	(x)	97.3	12.0	0.09	590	722
Beer, wines, distilled spirits.....	6	16,178	25.2	2.3	0.19	255	2,285	4	(x)	96.7	14.4	0.01	116	7,804
								7	16,935	96.7	14.4	0.01	116	7,804
								30	16,003	94.2	9.8	0.33	402	1,332

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	Metropolitan area and kind of business	Sales, entire year (Thousands of dollars)	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	
	Number	Year								Number	Year						
BALTIMORE, MD., total.....	1,460	778,219	83.9	8.7	0.16	326	1,474	45.2	.....	473	333,907	87.8	7.8	0.21	348	2,026	+1.4
Groceries, confectionery, meats, total.....	171	90,125	74.4	6.4	0.14	224	1,991	-3.4	.....	54	36,677	82.1	4.5	0.11	344	1,769	+10.5
Groceries (general line).....	23	37,592	69.4	5.9	0.10	475	2,474	+0.1	.....	7	21,226	92.9	3.6	0.06	990	2,370	+11.3
Confectionery.....	18	7,522	84.2	5.8	0.22	522	710	+6.4	.....	14	14,776	97.1	8.2	0.10	254	4,674	-7.9
Meats, meat products.....	25	17,126	85.9	5.1	0.09	144	4,368	-2.4	.....	3	1,033	(y)	(y)	(y)	(y)	(y)	
Grocery, food specialties, n.e.c.....	105	27,685	71.5	8.8	0.23	115	1,820	-9.1	.....	28	(x)	69.7	6.4	0.19	256	1,296	-4.9
Farm products (edible), total.....	132	69,828	78.8	3.3	0.13	180	2,659	-5.0	.....	38	33,411	70.7	3.5	0.11	320	1,891	-9.7
Dairy, poultry products.....	39	24,743	81.5	4.6	0.06	281	2,014	+0.9	.....	16	13,077	53.0	6.2	0.23	638	737	+39.2
Fruits, vegetables (fresh).....	93	45,085	77.0	2.5	0.17	127	3,392	-12.7	.....	22	20,534	81.9	2.0	0.04	62	11,527	-29.5
Beer, wines, distilled spirits, total.....	30	58,928	63.4	10.1	0.06	599	2,139	44.5	.....	16	8,233	92.7	8.6	0.08	254	2,444	+4.0
Beer, ale.....	11	2,411	24.7	7.9	0.02	70	773	47.9	.....	6	7,817	93.0	8.5	0.02	429	2,822	+7.1
Wines, distilled spirits.....	19	56,517	65.0	10.1	0.06	922	2,203	4.4	.....	10	416	(y)	(y)	(y)	(y)	(y)	
Drugs, chemicals, allied products, total.....	42	19,077	81.6	7.8	0.31	300	1,383	+20.2	.....	24	11,526	93.6	8.6	0.22	601	814	+12.9
Drugs (general line).....	4	9,416	93.6	6.5	0.09	721	3,037	+16.9	.....	12	5,641	89.7	5.7	0.27	493	931	+1.6
Drugs, drug sundries (specialty lines).....	13	2,399	74.4	6.0	0.13	159	935	+18.9	.....	7	2,705	87.2	13.1	0.19	293	1,151	+27.6
Industrial chemicals, paints.....	25	7,262	68.8	10.8	0.79	288	742	+24.8	.....	3	1,033	(y)	(y)	(y)	(y)	(y)	
Tobacco and products (excl. leaf).....	32	36,071	63.6	8.3	0.17	859	885	-3.2	.....	38	7,021	83.9	8.2	0.47	243	748	+1.1
Dry goods, apparel.....	159	46,897	97.5	10.0	0.19	438	732	+8.1	.....	37	41,377	83.3	8.3	0.17	406	2,561	-5.3
Furniture, home furnishings.....	45	15,912	96.3	10.6	0.13	501	748	+24.9	.....	14	14,776	97.1	8.2	0.10	254	4,674	-7.9
Paper and its products, total.....	56	26,611	90.6	7.3	0.11	536	847	-2.6	.....	23	26,401	75.6	8.4	0.23	493	1,939	-3.4
Pine paper.....	10	12,156	91.7	6.1	0.02	718	1,510	-8.9	.....	17	47,133	96.2	8.6	0.18	1,244	2,271	-3.9
Stationery, office supplies.....	9	2,151	84.8	12.0	0.12	262	970	+5.9	.....	8	41,296	97.2	8.5	0.14	2,227	2,252	-5.5
Wallpaper.....	7	991	73.5	12.8	0.99	305	385	+11.1	.....	9	5,837	89.0	8.6	0.46	262	2,455	+10.8
Paper products, n.e.c.....	30	11,313	91.8	7.4	0.14	618	600	+0.3	.....	33	(x)	97.7	8.0	0.40	238	5,268	-5.6
Farm products (raw materials).....	15	33,831	(y)	(y)	(y)	(y)	(y)	(y)	.....	21	(x)	98.8	7.6	0.41	237	6,970	-8.4
Automotive equipment, tires and tubes.....	93	17,549	79.2	11.2	0.31	224	720	+11.0	.....	12	7,174	93.2	9.5	0.36	240	2,520	+5.0
Electrical goods, total.....	59	54,640	92.0	10.2	0.20	316	2,709	+9.4	.....	114	46,972	94.7	10.0	0.31	323	1,437	-0.7
General line, apparatus, supplies.....	31	26,697	95.0	10.8	0.14	363	1,990	-2.9	.....	25	4,385	(y)	(y)	(y)	(y)	(y)	
Electrical appliances, specialties.....	28	27,943	89.5	9.8	0.24	268	3,724	+23.5	.....	7	11,217	96.2	10.6	0.18	277	5,558	-13.8
Hardware, plumbing, heating, total.....	73	30,901	92.4	10.2	0.31	263	1,581	47.8	.....	39	23,806	96.4	8.6	0.29	337	1,965	+17.1
Hardware.....	19	8,402	86.2	9.9	0.20	431	3,066	47.8	.....	13	2,372	96.2	14.8	0.35	378	539	+23.5
Plumbing, heating equipment, supplies.....	54	22,499	94.8	10.3	0.35	212	1,923	47.7	.....	21	3,062	92.4	15.6	1.02	429	345	-4.6
Plumbing, construction materials, total.....	64	45,963	92.9	10.3	0.15	356	2,253	+15.4	.....	9	2,150	84.5	6.3	0.04	169	1,504	+23.7
Lumber, millwork.....	43	39,651	93.3	10.2	0.13	362	2,984	+32.3	.....	17	19,178	97.4	8.0	0.05	48	22,920	+5.2
Other construction materials.....	21	10,312	91.3	10.6	0.24	344	1,516	+27.3	.....	10	13,955	98.3	8.8	0.04	24	36,444	+35.6
Machinery, equipment, supplies, total.....	224	68,789	89.4	11.2	0.27	297	907	+2.2	.....	7	5,225	93.0	5.8	0.06	82	8,678	+62.7
Commercial machines, equipment.....	64	11,176	80.8	12.9	0.49	346	989	-0.1	.....	49	20,449	78.9	9.4	0.30	190	1,881	-1.9
Industrial machinery, equipment, supplies.....	68	20,330	94.7	9.3	0.17	297	859	-8.0	.....	10	(x)	40.8	9.8	0.85	138	1,576	+29.2
Professional equipment, supplies.....	31	6,830	95.8	9.2	0.09	260	862	+9.7	.....	7	779	98.2	7.4	...	75	25,791	-24.7
Service establishment equipment, supplies.....	52	8,032	89.4	12.8	0.32	472	3,375	+0.5	.....	4	7,381	89.6	7.3	0.13	344	889	-6.1
Other machinery equipment, supplies, n.e.c.....	39	22,421	86.8	12.3	0.30	185	2,797	+16.5	.....	5	1,238	80.6	21.4	1.18	300	577	+28.1
Waste materials, total.....	47	35,220	85.5	8.8	0.04	54	12,222	+35.4	.....	16	4,650	82.4	8.6	0.18	150	1,742	+12.6
Iron, steel scrap.....	9	26,265	86.6	10.4	0.04	41	49,832	+43.9	.....	3,371	2,262,992	93.8	7.7	0.12	309	2,272	+3.9
Other scrap, waste materials.....	38	8,955	81.9	4.6	0.07	58	4,106	+6.0	.....	413	282,205	90.0	6.3	0.18	341	1,884	+6.8
Other merchant wholesalers, total.....	188	123,917	89.0	8.6	0.10	334	2,078	+2.6	.....	44	75,498	85.4	8.5	0.21	1,310	1,128	+3.7
Automobiles, other motor vehicles.....	16	10,342	94.7	10.4	0.12	95	4,604	-22.6	.....	39	8,461	77.6	8.6	0.11	82	2,199	+24.2
Boats, motor boats.....	1	9,776	81.6	12.5	0.23	107	1,307	+10.8	.....	40	4,405	80.6	4.2	0.13	122	6,806	+1.1
Cal, coke.....	19	32,386	99.1	7.2	0.01	177	30,864	-23.5	.....	136	110,492	90.4	8.4	0.29	430	81.0	+3.0
Farm supplies.....	12	9,908	75.7	5.7	0.11	68	3,804	-4.3	.....							
Jewelry.....	20	6,509	87.5	27.1	0.46	351	912	+13.4	.....							
Petroleum and products.....	19	6,186	73.2	4.6	0.07	193	1,633	-33.0	.....							
Merchant wholesalers, n.e.c.....	65	48,481	94.9	7.8	0.09	550	1,454	+11.1	.....							

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS																
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	Bad year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	Percent change in debt accounts and notes receivable beginning to end of year 1948	Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad year losses as percent of credit sales	Average number of accounts receivable per establishment	Credit sales per account receivable beginning to end of year 1948	Percent change in accounts and notes receivable beginning to end of year 1948			
	Number	Sales, entire year (Thousand dollars)												Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	
BOSTON, MASS.—Continued																
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	Bad year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	Percent change in debt accounts and notes receivable beginning to end of year 1948	Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad year losses as percent of credit sales	Average number of accounts receivable per establishment	Credit sales per account receivable beginning to end of year 1948	Percent change in accounts and notes receivable beginning to end of year 1948			
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	Bad year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	Percent change in debt accounts and notes receivable beginning to end of year 1948	Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad year losses as percent of credit sales	Average number of accounts receivable per establishment	Credit sales per account receivable beginning to end of year 1948	Percent change in accounts and notes receivable beginning to end of year 1948			
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	Bad year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	Percent change in debt accounts and notes receivable beginning to end of year 1948	Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad year losses as percent of credit sales	Average number of accounts receivable per establishment	Credit sales per account receivable beginning to end of year 1948	Percent change in accounts and notes receivable beginning to end of year 1948			
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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BOSTON, MASS.—Continued																
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	Number	Sales, entire year (Thousand dollars)												Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	
BOSTON, MASS.—Continued																
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	Bad year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Percent change in debt accounts and notes receivable beginning to end of year 1948	Percent change									

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per credit account	Percent change in accounts receivable beginning to end of year 1948	Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per credit account	Percent change in accounts receivable beginning to end of year 1948	
	Number	Sales, entire year (Thousand dollars)								Number	Sales, entire year (Thousand dollars)							
BUFFALO, N.Y.—Continued	Machinery, equipment, supplies, total.....	187	49,826	90.0	10.3	0.19	251	1,068	+0.7	Farm products (raw materials).....	66	320,364	(v)	(v)	(v)	(v)	(v)	
	Commercial machines, equipment.....	31	5,946	82.4	18.6	0.35	202	870	+13.0	Automotive equipment, tires and tubes.....	395	105,176	77.2	10.0	0.30	255	870	+0.2
	Construction machinery, equipment.....	5	2,115	93.7	8.3	0.60	30	3,038	-5.2	Electrical goods, total.....	241	280,511	86.9	10.8	0.18	487	2,428	+13.9
	Farm-dairy machinery, equipment.....	5	3,365	92.6	8.2	0.25	32	1,995	-58.6	General line, apparatus, supplies.....	123	147,645	87.8	11.7	0.18	569	2,208	+11.6
	Industrial machinery, equipment, supplies.....	80	25,184	92.6	8.9	0.12	212	1,497	-2.6	Electrical appliances, specialties.....	118	132,866	86.0	9.8	0.18	408	2,725	+17.3
	Professional equipment, supplies.....	22	5,154	91.0	11.9	0.18	368	629	+7.3	Hardware, plumbing, heating, total.....	258	128,292	92.1	8.6	0.15	305	1,653	+13.9
	Service establishment (exc. automotive) equipment, supplies.....	40	6,494	84.5	13.9	0.25	338	470	+24.8	Hardware.....	103	63,638	96.8	8.3	0.12	480	1,412	+12.5
	Transportation (exc. automotive) equipment, supplies.....	4	1,628	89.1	8.0	(v)	85	4,252	-2.5	Plumbing, heating equipment, supplies.....	157	64,654	87.5	8.9	0.18	193	2,040	+15.4
	Metals, metal work (exc. scrap).....	13	11,835	83.3	5.8	0.08	223	3,405	+27.8	Lumber, construction materials, total.....	289	273,186	95.6	7.5	0.22	171	5,495	-3.3
	Waste materials, total.....	47	45,713	96.2	7.3	0.03	56	20,421	+55.8	Lumber, millwork.....	172	202,951	96.6	7.0	0.14	155	7,374	+11.9
CHICAGO, ILL.—Continued	Iron, steel scrap.....	18	33,470	99.0	7.7	0.02	39	49,590	+50.8	Other construction materials.....	117	70,255	92.8	9.1	0.44	198	3,195	-11.9
	Other scrap, waste materials.....	29	12,243	88.5	6.3	0.04	70	7,230	+77.4	Machinery, equipment, supplies, total.....	957	372,258	90.4	12.0	0.18	314	1,229	-16.7
	Other merchant wholesalers, total.....	146	98,532	72.6	7.4	0.08	259	2,256	-1.2	Commercial machines, equipment.....	182	65,281	77.2	15.5	0.40	324	822	+7.4
	Automobiles, other motor vehicles.....	6	3,439	82.1	6.1	0.35	74	2,483	-12.7	Construction machinery, equipment.....	22	13,895	85.8	7.6	0.20	182	2,925	+23.3
	Amusement, sporting goods.....	17	4,439	86.1	12.7	0.48	237	799	+33.1	Industrial machinery, equipment, supplies.....	341	147,095	92.4	9.4	0.18	328	1,381	-35.1
	Books, periodicals, newspapers.....	14	3,134	92.4	5.6	0.02	231	1,264	+31.1	Professional equipment, supplies.....	162	46,950	96.0	16.2	0.13	440	845	-14.6
	Coal, coke.....	34	38,284	88.3	5.6	0.01	267	3,943	-0.9	Service establishment equipment, supplies.....	204	46,219	90.0	10.0	0.22	270	831	-8.8
	Farm supplies.....	15	32,340	63.9	6.9	(v)	246	6,970	-8.9	Other machinery, equipment, supplies, n.e.c.....	68	52,818	97.3	14.8	0.06	...	5,581	-2.1
	Jewelry.....	32	9,454	53.8	24.4	0.69	373	395	-5.6	Petroleum and products (exc. scrap), total.....	124	206,166	98.1	6.7	0.09	497	3,544	+21.7
	Petroleum and products.....	9	(x)	91.5	10.5	0.75	338	592	-14.9	Iron, steel and products.....	104	174,401	98.5	6.9	0.10	497	3,550	+23.4
CHICAGO, ILL., total.....	Merchant wholesalers, miscellaneous products.....	19	3,953	97.4	6.8	0.01	111	2,174	+7.1	Nonferrous metals, metal work.....	20	31,765	95.9	5.7	0.09	498	3,516	+4.9
		5,990	4,746,956	86.4	7.5	0.11	351	2,182	+4.8	Waste materials, total.....	179	238,937	93.8	7.5	0.03	70	20,046	+18.0
	Groceries, confectionery, meats, total.....	615	583,172	81.5	6.3	0.10	345	2,400	+16.5	Iron, steel scrap.....	68	176,461	93.3	7.7	0.03	105	25,565	+27.3
	Groceries (general line).....	67	165,797	71.5	6.7	0.07	1,199	1,644	-3.5	Other scrap, waste materials.....	111	62,476	95.5	6.7	0.05	48	12,056	-5.4
	Confectionery.....	60	34,328	86.1	4.5	0.03	99	6,019	+10.0	Other merchant wholesalers, total.....	775	586,954	88.3	9.0	0.10	473	1,568	+12.8
	Fish, sea foods.....	39	24,328	89.5	6.0	0.13	144	4,148	+40.4	Automobiles, other motor vehicles.....	48	36,085	39.0	10.5	0.15	82	3,676	+13.6
	Meats, meat products.....	207	164,581	80.9	4.9	0.12	91	7,824	+27.1	Boats, periodicals, newspapers.....	161	56,146	84.5	8.9	0.22	343	942	-0.1
	Other grocery, food specialties.....	242	193,684	88.9	7.6	0.10	407	1,854	+23.9	Amusement, sporting goods.....	62	28,569	87.6	10.1	0.19	499	769	+11.3
	Farm products (edible), total.....	559	773,131	83.8	3.3	0.07	239	5,053	-0.5	Doors, periodicals, newspapers.....	70	28,269	87.6	10.1	0.20	199	10,686	+25.0
	Dairy, poultry products.....	262	424,236	82.6	3.7	0.06	396	4,160	+1.1	Coal, coke.....	32	70,556	92.8	5.1	0.02	699	3,978	+24.6
Fruits, vegetables (fresh).....	297	278,895	85.8	2.6	0.09	100	8,189	-4.1	Farm supplies.....	188	65,614	92.8	14.5	0.21	355	1,026	+11.6	
CINCINNATI, OHIO, total.....	Beer, wines, distilled spirits, total.....	149	233,978	67.0	8.6	0.09	640	1,822	+17.3	Petroleum and products.....	16	15,814	97.8	8.2	0.05	161	7,642	+34.7
	Beer, ale.....	37	19,495	19.4	5.9	0.26	58	1,614	+5.6	Merchant wholesalers, miscellaneous products.....	169	159,109	87.8	8.6	0.11	958	985	+17.5
	Wines, distilled spirits.....	112	234,083	70.9	8.6	0.09	791	1,826	+1.5		998	745,379	89.4	8.1	0.08	360	1,890	-3.8
	Drugs, chemicals, allied products, total.....	250	202,142	92.3	8.0	0.06	397	2,075	+8.4	Groceries, confectionery, meats, total.....	89	67,134	64.0	5.8	0.10	315	1,634	+2.8
	Drugs (general line).....	8	41,590	87.0	0.4	0.07	1,138	3,972	+12.5	Groceries (general line).....	17	(x)	59.0	4.6	0.02	659	1,885	+5.0
	Drugs, drug sundries (specialty lines).....	103	118,645	94.1	8.0	0.02	586	2,216	+7.8	Confectionery.....	17	(x)	41.2	6.4	0.15	187	490	+13.2
	Industrial chemicals, explosives.....	46	27,378	97.8	6.1	0.10	287	2,209	+8.9	Fish, sea foods.....	17	(x)	531	60.6	0.16	125	859	+31.2
	Paints, varnishes.....	93	14,520	81.5	10.2	0.28	202	632	+2.2	Meats, meat products.....	16	9,204	66.2	6.6	0.18	127	3,390	+24.2
	Tobacco and products (exc. leaf).....	96	139,236	77.9	4.1	0.05	411	2,716	+11.7	Other grocery, food specialties.....	36	19,414	75.9	7.0	0.17	304	1,414	-4.0
	Dry goods, apparel, total.....	552	206,295	91.3	9.0	0.15	398	1,015	-4.3	Farm products (edible), total.....	85	71,021	75.7	5.3	0.07	720	936	+4.0
CINCINNATI, OHIO, total.....	Clothing, furnishings, footwear.....	316	105,527	98.0	9.5	0.16	287	1,440	-5.4	Dairy, poultry products.....	25	27,691	78.8	5.7	0.10	2,229	440	-1.8
	Dry goods.....	222	80,154	92.7	8.0	0.22	472	760	-2.3	Fruits, vegetables (fresh).....	60	43,130	73.7	5.1	0.05	105	5,220	+8.2
	Piece goods converters.....	14	20,634	87.6	9.7	0.08	175	8,347	-4.9	Beer, wines, distilled spirits, total.....	14	18,107	20.1	12.4	(v)	44	4,815	+53.8
	Furniture, home furnishings, total.....	243	137,002	94.0	9.6	0.16	423	1,318	+24.1	Beer, ale.....	5	3,467	4.5	10.4	0.01	32	956	-15.8
	Furniture (household, office).....	91	47,987	92.8	8.5	0.18	531	968	+4.8	Wines, distilled spirits.....	9	14,680	25.4	33.7	(v)	51	6,338	+56.4
	Home furnishings, floor coverings.....	152	89,015	94.8	10.1	0.14	365	1,593	+4.0	Drugs, chemicals, allied products, total.....	32	18,471	95.4	10.4	0.13	378	1,503	-1.4
	Paper and its products, total.....	242	166,656	95.6	7.8	0.09	473	1,567	-17.3	Drugs (general line).....	3	13,124	98.0	9.3	0.06	895	4,000	+8.8
	Wrapping paper, tissue.....	30	22,187	94.7	4.6	0.09	529	1,422	+27.1	Drugs, drug sundries (specialty lines).....	11	1,124	88.5	21.0	0.18	445	441	-13.4
	Stationery, office supplies.....	57	(x)	86.6	11.0	0.31	532	577	+7.0	Industrial chemicals, explosives.....	7	1,667	94.8	10.9	0.23	266	991	-18.1
	Paper products, n.e.c.....	146	124,906	97.0	7.9	0.07	407	2,196	-1.4	Paints, varnishes.....	11	3,243	92.1	6.7	0.28	232	1,172	...
See footnotes at end of table.																		

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business		End of year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Credit sales as percent of total sales	Percent change in accounts receivable from beginning to end of year 1948	Establishments doing credit business		End of year accounts receivable as percent of credit sales	Average number of accounts receivable per establishment	Credit sales as percent of total sales	Percent change in accounts receivable from beginning to end of year 1948
	Number	Sales, entire (Thousands of dollars)					Number	Sales, entire (Thousands of dollars)				
CINCINNATI, OHIO—Continued												
Dry goods, apparel, total.....	74	28,851	97.1	9.5	0.13	298	1,426	48.1	9	5,224	56.4	+24.1
Clothing, furnishings, footwear.....	56	20,853	97.1	9.6	0.14	283	1,427	+10.9	...	...	...	-50.6
Dry goods.....	18	7,998	96.9	9.0	0.10	342	1,427	+0.4	...	...	...	+27.0
Furniture, home furnishings, total.....	23	9,017	91.9	7.8	0.06	589	659	+4.8	84	23,388	87.1	+7.2
Furniture (household, office).....	6	974	87.8	6.8	...	116	1,543	+37.8	...	...	...	+15.6
Home furnishings, floor coverings.....	17	8,045	92.4	7.9	0.06	700	624	+2.6	...	...	...	+0.8
Paper and its products, total.....	39	35,147	95.5	8.0	0.04	626	1,428	-3.8	...	...	...	+17.7
Wrapping paper, tissue.....	7	4,900	94.9	7.0	0.04	655	1,158	-9.1	...	...	...	-2.5
Stationery, office supplies.....	5	21,661	92.5	8.2	0.01	1,323	3,238	-2.1	...	...	...	+1.6
Paper products, m.e.c.a.s.....	9	1,956	86.4	11.1	0.10	514	402	-2.1	...	...	...	+1.6
Parm products (raw materials).....	18	6,630	85.4	7.1	0.11	503	625	-9.6	...	...	...	+1.6
Automotive equipment, tires and tubes.....	6	16,955	(v)	(v)	(v)	(v)	(v)	(v)	...	...	...	+1.6
Electrical goods, total.....	75	19,425	84.6	9.1	0.34	289	809	-1.2	...	...	...	+1.8
General line, apparatus, supplies.....	55	44,526	92.8	9.7	0.12	298	2,830	-9.8	...	...	...	+1.8
Electrical appliances, specialties.....	29	27,465	92.7	10.5	0.13	356	2,710	-12.0	...	...	...	+1.8
Hardware, plumbing, heating, total.....	26	17,071	93.1	8.4	0.11	230	3,049	-5.0	...	...	...	+1.8
Hardware.....	51	23,560	90.9	9.0	0.15	309	1,472	+5.6	...	...	...	+1.8
Plumbing, heating equipment, supplies.....	14	7,972	88.0	8.9	0.11	684	769	+8.7	...	...	...	+1.8
Lumber, millwork.....	37	15,988	92.4	9.1	0.16	177	2,431	+4.3	...	...	...	+1.8
Other construction materials, total.....	67	56,093	95.4	7.2	0.10	155	5,402	+3.5	...	...	...	+1.8
Machinery, equipment, supplies, total.....	48	46,280	95.7	6.5	0.06	126	7,531	-1.8	...	...	...	+1.8
Commercial machinery, equipment.....	19	9,813	94.0	11.0	0.34	233	2,283	+20.8	...	...	...	+1.8
Construction machinery, equipment.....	195	32,236	93.1	19.8	0.22	228	1,418	+11.5	...	...	...	+1.8
Farm-dairy machinery, equipment.....	54	12,597	86.3	29.6	0.13	116	1,804	+9.1	...	...	...	+1.8
Industrial machinery, equipment, supplies.....	7	6,490	92.2	6.8	0.03	155	2,780	-15.3	...	...	...	+1.8
Professional equipment, supplies.....	66	20,583	97.5	8.9	0.31	242	1,326	-5.9	...	...	...	+1.8
Service establishment equipment, supplies.....	49	4,106	92.7	15.8	0.26	345	604	-2.6	...	...	...	+1.8
Transportation (exc. automotive) equipment, supplies.....	41	5,691	90.6	11.3	0.20	314	410	-18.3	...	...	...	+1.8
Metal, metal work (exc. scrap), total.....	3	1,749	97.8	4.1	0.13	134	4,267	-29.4	...	...	...	+1.8
Metal, steel and products.....	24	18,599	95.8	7.0	0.10	273	2,826	+2.1	...	...	...	+1.8
Nonferrous metals, metal work.....	20	12,899	95.8	7.0	0.06	233	2,746	-4.0	...	...	...	+1.8
Waste materials, total.....	4	5,700	95.9	7.1	0.18	454	3,012	+18.5	...	...	...	+1.8
Automobiles, other motor vehicles.....	34	62,658	98.4	5.8	0.02	61	32,215	+20.9	...	...	...	+1.8
Amusement, sporting goods.....	13	37,812	99.6	5.2	0.01	44	71,956	+13.3	...	...	...	+1.8
Books, periodicals, newspapers.....	21	24,846	96.6	6.7	0.03	73	17,176	+35.5	...	...	...	+1.8
Other merchant wholesalers, total.....	122	181,222	95.6	8.0	0.03	534	2,825	-21.7	...	...	...	+1.8
Automobiles, other motor vehicles.....	8	16,208	(v)	(v)	(v)	(v)	(v)	(v)	...	...	...	+1.8
Amusement, sporting goods.....	13	3,744	88.5	12.0	0.17	301	835	-9.2	...	...	...	+1.8
Books, periodicals, newspapers.....	10	91.1	9.1	0.04	2,148	224	+6.8	...	...	...	+1.8	
Farm supplies.....	28	131,043	98.3	7.7	0.01	288	17,167	+18.5	...	...	...	+1.8
Jewelry.....	27	11,197	91.7	13.7	0.08	626	643	+5.5	...	...	...	+1.8
Petroleum and products.....	5	4,151	(v)	(v)	(v)	(v)	(v)	(v)	...	...	...	+1.8
Merchant wholesalers miscellaneous products.....	29	8,441	90.2	10.5	0.28	291	924	+5.5	...	...	...	+1.8
CLEVELAND, OHIO, total.....												
Groceries, confectionery, meats, total.....	1,646	1,297,655	90.8	9.5	0.07	361	2,452	-0.2	...	...	...	+1.8
Groceries (general line).....	123	85,123	71.5	7.5	0.08	295	1,944	+7.8	...	...	...	+1.8
Confectionery.....	18	39,499	64.0	9.5	0.06	762	1,842	+10.0	...	...	...	+1.8
Fish, sea foods.....	6	1,372	87.5	5.0	0.16	192	1,176	-18.2	...	...	...	+1.8
Meats, meat products.....	8	2,541	87.8	4.2	0.02	71	5,247	+33.3	...	...	...	+1.8
Other grocery, food specialties.....	47	17,175	77.2	5.2	0.10	69	5,007	+14.8	...	...	...	+1.8
Petroleum and products.....	51	24,556	77.5	6.8	0.12	341	1,379	+0.5	...	...	...	+1.8
Farm products (edible), total.....	120	96,221	71.0	3.6	0.04	362	1,709	-5.2	...	...	...	+1.8
Dairy, poultry products.....	47	37,448	64.6	5.7	0.06	746	760	+3.6	...	...	...	+1.8
Produce (general line).....	13	36,775	75.1	2.6	0.03	127	5,129	+13.9	...	...	...	+1.8
See footnotes at end of table.									...	...	...	+1.8
CLEVELAND, OHIO—Continued												
Beer, wines, distilled spirits, total.....	9	5,224	56.4	18.0	...	71	5,911	+24.1	...	...	...	+1.8
Beer, ale.....	4	3,055	33.9	3.8	...	...	...	...	...	...	...	+1.8
Wines, distilled spirits.....	5	2,169	88.4	25.4	...	78	4,934	+27.0	...	...	...	+1.8
Drugs, chemicals, allied products, total.....	84	23,388	87.1	9.8	0.16	355	871	+7.2	...	...	...	+1.8
Drugs (general line).....	3	9,380	91.8	6.9	0.01	975	3,809	+15.6	...	...	...	+1.8
Drugs, drug sundries (specialty lines).....	27	3,696	67.7	10.6	0.04	334	394	+0.8	...	...	...	+1.8
Medicinal chemicals, explosives.....	40	86.1	98.1	11.6	0.05	372	1,449	+17.7	...	...	...	+1.8
Paints, varnishes.....	4	(x)	(x)	12.3	0.50	572	458	-2.5	...	...	...	+1.8
Tobacco and products (exc. leaf).....	26	33,598	64.0	4.4	0.06	540	1,724	+1.6	...	...	...	+1.8
Dry goods, apparel, total.....	101	32,311	92.8	10.9	0.17	424	781	+1.8	...	...	...	+1.8
Clothing, furnishings, footwear.....	72	19,872	93.1	11.4	0.24	261	1,072	-1.9	...	...	...	+1.8
Dry goods.....	29	12,439	92.5	10.1	0.06	846	548	+10.6	...	...	...	+1.8
Furniture, home furnishings, total.....	52	20,636	94.2	9.2	0.09	385	1,147	+23.7	...	...	...	+1.8
Furniture (household, office).....	17	3,419	86.3	11.0	0.18	193	988	+17.6	...	...	...	+1.8
Home furnishings, floor coverings.....	35	17,217	95.7	8.9	0.07	492	1,182	+25.5	...	...	...	+1.8
Paper and its products, total.....	38	32,426	95.6	7.3	0.08	724	1,303	-6.6	...	...	...	+1.8
Wrapping paper, tissue.....	5	2,154	86.6	8.9	0.30	466	801	-6.7	...	...	...	+1.8
Stationery, office supplies.....	17	2,974	97.6	9.0	0.09	434	1,452	-7.7	...	...	...	+1.8
Paper products, m.e.c.a.s.....	19	20,968	95.1	6.2	0.08	809	1,452	-7.7	...	...	...	+1.8
Farm products (raw materials).....	9	(x)	(v)	(v)	(v)	(v)	(v)	(v)	...	...	...	+1.8
Automotive equipment, tires and tubes.....	154	56,212	87.4	10.8	0.16	702	564	+1.3	...	...	...	+1.8
Electrical goods, total.....	81	79,307	92.5	9.6	0.09	581	1,912	-6.7	...	...	...	+1.8
General line, apparatus, supplies.....	42	42,865	96.4	10.5	0.08	621	1,970	-2.9	...	...	...	+1.8
Electrical appliances, specialties.....	39	36,442	87.9	8.5	0.12	540	1,844	-12.5	...	...	...	+1.8
Hardware, plumbing, heating, total.....	81	74,425	97.3	9.0	0.11	428	2,639	+11.1	...	...	...	+1.8
Hardware.....	31	49,578	98.9	8.2	0.07	1,098	3,154	+17.7	...	...	...	+1.8
Plumbing, heating equipment, supplies.....	60	24,847	94.1	10.8	0.19	237	1,393	+1.9	...	...	...	+1.8
Lumber, construction materials, total.....	87	42,425	93.6	11.4	0.23	184	2,622	+28.5	...	...	...	+1.8
Lumber, millwork.....	28	22,807	98.0	12.2	0.20	177	4,590	+41.3	...	...	...	+1.8
Other construction materials.....	59	19,618	88.4	9.8	0.27	187	1,503	+7.6	...	...	...	+1.8
Machinery, equipment, supplies, total.....	339	113,486	94.4	11.2	0.14	288	1,402	+10.2	...	...	...	+1.8
Commercial machinery, equipment.....	72	12,581	88.1	13.8	0.43	144	1,358	+32.7	...	...	...	+1.8
Construction machinery, equipment.....	13	8,980	88.8	8.9	0.07	110	4,860	-2.8	...	...	...	+1.8
Farm-dairy machinery, equipment.....	3	295	98.2	5.3	...	202	696	-50.0	...	...	...	+1.8
Industrial machinery, equipment, supplies.....	154	73,440	96.7	10.9	0.11	326	+10.4	...	...	...	...	+1.8
Professional equipment, supplies.....	49	4,106	92.7	15.8	0.26	345	604	-2.6	...	...	...	+1.8
Service establishment equipment, supplies.....	41	5,691	90.6	11.3	0.20	314	410	-18.3	...	...	...	+1.8
Transportation (exc. automotive) equipment, supplies.....	3	1,749	97.8	4.1	0.13	134	4,267	-29.4	...	...	...	+1.8
Metal, metal work (exc. scrap), total.....	24	18,599	95.8	7.0	0.10	273	2,826	+2.1	...	...	...	+1.8
Metal, steel and products.....	20	12,899	95.8	7.0	0.06	233	2,746	-4.0	...	...	...	+1.8
Nonferrous metals, metal work.....	4	5,700	95.9	7.1	0.18	454	3,012	+18.5	...	...	...	+1.8
Waste materials, total.....	34	62,658	98.4	5.8	0.02	61	32,215	+20.9	...	...	...	+1.8
Automobiles, other motor vehicles.....	13	37,812	99.6	5.2	0.01	44	71,956	+13.3	...	...	...	+1.8
Amusement, sporting goods.....	21	24,846	96.6	6.7	0.03	73	17,176	+35.5	...	...	...	+1.8
Other merchant wholesalers, total.....	122	181,222	95.6	8.0	0.03	534	2,825	-21.7	...	...	...	+1.8
Automobiles, other motor vehicles.....	8	16,208	(v)	(v)	(v)	(v)	(v)	(v)	...	...	...	+1.8
Amusement, sporting goods.....	13	3,744	88.5	12.0	0.17	301	835	-9.2	...	...	...	+1.8
Books, periodicals, newspapers.....	10	91.1	9.1	0.04	2,148	224	+6.8	...	...	...	...	+1.8
Farm supplies.....	28	131,043	98.3	7.7	0.01	288	17,167	+18.5	...	...	...	+1.8
Jewelry.....	27	11,197	91.7	13.7	0.08	626	643	+5.5	...	...	...	+1.8
Petroleum and products.....	5	4,151	(v)	(v)	(v)</							

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business			Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Average number of debtors per creditor establishment	Percent change in credit accounts and notes receivable as percent of credit sales	Percent change in credit accounts and notes receivable as percent of credit sales
	Number	Sales, entire year (Thousands of dollars)	Credit sales as percent of all sales					
COLUMBUS, OHIO, total.....	419	425,711	86.6	7.8	0.09	467	1,792	-0.2
Groceries, confectionery, meats, total.....	32	29,400	73.2	7.6	0.08	421	1,643	+16.0
Groceries (general line).....	4	17,143	70.6	4.8	0.00	1,499	2,019	+3.0
Confectionery.....	4	573	30.1	9.0	0.02	132	470	-3.7
Meats, meat products.....	6	3,271	71.0	5.8	0.19	83	4,642	-24.6
Grocery, food specialties, n.e.c.....	18	8,413	81.0	13.1	0.11	350	1,134	+9.9
Farm products (edible), total.....	39	29,144	79.1	4.5	0.02	1,233	535	+10.3
Dairy, poultry products.....	12	12,407	69.2	7.6	(7)	3,764	219	+19.7
Fruits, vegetables (fresh).....	27	16,737	86.2	2.7	0.03	179	3,313	-4.2
Beer, wines, distilled spirits.....	3	795	97.4	16.0	...	100	500	+60.0
Drugs, chemicals, allied products, total.....	18	(x)	88.8	12.9	0.05	478	1,192	+11.6
Drugs (general line).....	3	8,789	93.6	11.7	0.04	924	2,875	+14.1
Drugs, drug specialties (specialty lines).....	7	(x)	73.5	13.5	0.02	522	794	-43.7
Industrial chemicals, paints.....	8	1,213	84.1	12.1	0.23	249	439	-19.7
Tobacco and products (exc. leaf).....	12	13,759	35.7	7.6	0.15	218	2,139	+3.2
Dry goods, apparel, total.....	6	6,229	83.0	11.9	0.24	737	1,169	+9.0
Clothing, furnishings, footwear.....	3	(x)	45.1	13.2	0.23	240	1,139	+13.7
Dry goods.....	3	(x)	98.6	11.7	0.12	1,233	1,175	+8.1
Furniture, home furnishings, total.....	11	11,075	98.1	7.5	0.06	883	1,476	+11.2
Furniture (household, office).....	4	668	(v)	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings.....	7	10,407	98.7	7.5	0.05	1,006	1,459	+10.5
Paper and its products.....	12	12,804	97.3	2.8	0.06	975	1,168	+6.8
Farm products (raw materials).....	3	25,332	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes.....	40	13,264	81.6	8.8	0.23	307	1,008	-5.8
Electrical goods, total.....	35	31,780	94.4	8.6	0.08	428	2,076	-6.8
General line, apparatus, supplies.....	16	16,402	93.8	9.2	0.11	536	1,892	-3.1
Electrical appliances, specialties.....	19	15,378	95.0	8.1	0.05	338	2,317	-11.1
Hardware, plumbing, heating, total.....	22	(x)	96.3	6.6	0.15	488	1,663	+10.1
Hardware.....	7	9,721	98.4	5.4	0.09	1,048	1,503	-1.2
Plumbing, heating equipment, supplies.....	15	(x)	91.5	9.9	0.30	152	2,324	+27.7
Lumber, construction materials, total.....	22	12,683	96.8	6.8	0.11	254	2,263	+14.0
Lumber, millwork.....	10	6,206	97.3	6.5	0.12	155	4,805	-1.3
Other construction materials.....	12	6,677	96.3	7.2	0.10	354	1,644	+32.2
Machinery, equipment, supplies, total.....	92	31,422	88.0	8.9	0.17	300	3,407	+6.3
Commercial machines, equipment.....	18	4,134	73.6	12.4	0.20	219	998	-0.4
Construction machinery, equipment.....	11	10,403	99.5	7.6	0.04	180	6,296	+20.6
Farm-dairy machinery, equipment.....	3	64.4	5.6	0.01	396	2,834	-15.9	
Industrial machinery, equipment, supplies.....	19	7,363	88.8	9.9	0.41	355	1,144	+17.1
Service establishment equipment, supplies.....	17	3,162	84.6	9.5	0.38	479	830	-14.3
Other machinery, equipment, supplies, n.e.c.....	14	(x)	96.2	12.0	0.14	268	830	+9.5
Metals, metal work (exc. scrap).....	9	12,453	95.4	7.1	0.23	531	2,317	-1.7
Waste materials, total.....	19	14,585	93.8	7.0	0.13	27	33,067	+10.6
Iron, steel scrap.....	6	11,059	99.0	7.5	0.12	42	43,448	+23.6
Other scrap, waste materials.....	13	3,526	76.9	4.7	0.18	18	13,733	-11.5
Other merchant wholesalers, total.....	54	153,512	91.4	8.4	0.04	332	5,890	-16.2
Automobiles, other motor vehicles.....	10	12,732	48.5	4.7	0.06	684	1,221	-7.4
Amusement, sporting goods.....	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Books, periodicals, newspapers.....	11	71,423	99.9	9.2	0.03	329	2,044	-16.0
Farm supplies.....	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Jewelry.....	4	1,229	84.4	16.1	0.68	223	492	+17.8
Merchant wholesalers, n.e.c.....	10	5,626	76.0	7.1	0.04	182	1,618	+1.4

See footnotes at end of table.

CREDIT

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Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business				End of accounts and notes receivable as percent of credit sales	Bad debt losses as percent of sales	Average number of accounts as percent of sales	Credit sales as percent of all sales	Establishments doing credit business		Credit sales as percent of all sales	End of accounts and notes receivable as percent of credit sales	Bad debt losses as percent of sales	Average number of accounts as percent of sales	Credit sales as percent of all sales	Percent change in debt accounts receivable beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)	Percent change in debt accounts receivable beginning to end of year 1948	Metropolitan area and kind of business					Number	Sales, entire year (Thousand dollars)						
DENVER, COLO., total.....	741	497,924	86.5	8.6	0.19	43.7	1,261	424.2								
Groceries, confectionery, meats, total.....	63	60,698	86.6	5.2	0.07	4.36	1,769	424.2								
Groceries (general line).....	10	(x)	89.0	3.7	0.06	381	4,798	44.8								
Confectionery.....	3	(x)	70.0	(v)	(v)	1	2,767	(v)								
Meats, sea foods.....	1	17,931	79.2	0.2	0.05	761	6,942	44.3								
Meats, meat products.....	20	17,931	79.2	0.2	0.05	761	6,942	44.3								
Other grocery, food specialties.....	25	14,930	92.2	9.3	0.10	167	856	48.9								
Farm products (edible), total.....	70	35,058	74.1	4.5	0.28	160	2,452	15.4								
Dairy, poultry products.....	18	15,288	80.7	4.7	0.46	199	3,077	22.6								
Fruits, vegetables (fresh).....	52	13,770	69.7	4.3	0.14	147	2,054	11.2								
Beer, wines, distilled spirits, total.....	22	31,324	90.2	8.7	0.07	758	1,693	423.5								
Beer, ale.....	12	8,145	65.3	7.9	0.05	380	1,168	41.3								
Wines, distilled spirits.....	10	23,169	98.9	8.9	0.08	1,212	1,890	429.9								
Drugs, chemicals, allied products, total.....	20	15,099	95.9	7.4	0.23	316	2,682	429.9								
Drugs.....	8	12,844	96.5	7.0	0.21	537	3,847	434.5								
Industrial chemicals, paints.....	12	2,255	92.6	10.1	0.33	195	937	411.2								
Tobacco and products (exc. leaf).....	9	(x)	75.2	6.0	0.08	1,784	826	8.0								
Furniture, home furnishings.....	23	11,913	(v)	(v)	(v)	(v)	(v)	(v)								
Paper and its products.....	10	10,208	97.7	8.6	0.23	1,066	1,306	41.9								
Automotive equipment, tires and tubes.....	81	34,282	88.5	9.9	0.27	555	1,229	51.3								
Electrical goods, total.....	35	31,004	93.5	9.2	0.18	343	2,620	419.8								
General line, apparatus, supplies.....	15	12,323	94.9	13.3	0.35	300	2,463	464.0								
Electrical appliances, specialties.....	20	18,681	91.4	6.4	0.13	345	4,950	451.0								
Hardware, plumbing, heating, total.....	40	(x)	95.3	10.4	0.35	375	1,449	414.6								
Hardware.....	11	8,550	91.3	9.5	0.10	816	889	411.8								
Plumbing, heating equipment, supplies.....	29	(x)	96.5	11.0	0.50	195	2,404	415.0								
Lumber, construction materials, total.....	36	38,172	98.4	7.0	0.13	223	5,676	415.5								
Lumber, millwork.....	19	(x)	98.9	6.9	0.12	257	7,494	414.9								
Other construction materials.....	17	(x)	94.8	8.1	0.20	175	1,886	420.1								
Machinery, equipment, supplies, total.....	155	60,695	90.2	13.2	0.30	401	1,036	419.1								
Construction machinery, equipment.....	9	14,857	88.9	19.0	0.21	280	4,931	436.8								
Farm-dairy machinery, equipment.....	16	6,700	97.9	5.0	0.06	121	5,113	414.4								
Industrial machinery, equipment, supplies.....	45	21,487	93.4	11.0	0.20	429	1,225	428.2								
Other machinery, equipment, supplies.....	71	12,985	81.0	13.4	0.44	468	378	41.5								
Other machinery, equipment, supplies, n.e.c.....	71	12,985	81.0	13.4	0.44	468	378	41.5								
Waste materials, total.....	13	3,729	87.2	5.1	0.04	41	7,411	30.2								
Iron, steel scrap.....	7	724	(v)	(v)	(v)	(v)	(v)	(v)								
Other scrap, waste materials.....	6	3,015	88.9	4.5	0.02	34	15,722	19.7								
Other merchant wholesalers, total.....	164	129,998	(v)	(v)	(v)	(v)	(v)	(v)								
Automobiles, other motor vehicles.....	10	12,180	41.7	16.4	0.73	371	2,626	413.1								
Amusement, sporting goods.....	26	7,159	91.3	10.3	0.28	476	636	415.1								
Books, periodicals, newspapers.....	6	(x)	94.3	10.1	0.03	272	840	18.8								
Coal, coke.....	1	1,930	100.0	7.6	(v)	32	18,537	26.3								
Food supplies.....	13	2,599	83.6	13.7	0.16	106	2,439	423.6								
Jewelry.....	18	2,599	83.6	13.7	0.16	106	2,439	423.6								
Merchant wholesalers, n.e.c.....	88	94,346	(v)	(v)	(v)	(v)	(v)	(v)								
Detroit, Mich., total.....	2,037	1,367,742	79.9	7.9	0.13	254	2,351	413.3								
Groceries, confectionery, meats, total.....	29	192,756	68.3	4.8	0.06	143	4,195	413.4								
Groceries (general line).....	22	70,453	63.6	5.0	0.02	366	4,419	411.8								
Confectionery.....	12	3,800	65.6	4.8	0.09	120	2,398	418.0								
Meats, sea foods.....	1	17,931	79.2	0.2	0.05	761	6,942	44.3								
Meats, meat products.....	92	72,025	72.5	4.6	0.08	86	8,280	413.2								
Other grocery, food specialties.....	74	33,773	65.6	5.8	0.09	168	2,110	411.4								
Farm products (edible), total.....	153	163,537	63.8	5.4	0.07	348	2,376	43.9								
Dairy, poultry products.....	85	98,974	60.9	7.5	0.07	599	1,404	41.0								
Fruits, vegetables (fresh).....	68	64,655	68.5	2.2	0.07	59	11,653	111.6								

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS									
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of total sales	End of year percent of credit sales	Average number of credit sales per establishment	Percent change in credit accounts receivable at beginning of year 1948	Metropolitan area and kind of business		Percent change in credit accounts receivable at beginning of year 1948
	Number	Sales, entire year (Thousand dollars)					Number	Sales, entire year (Thousand dollars)	
INDIANAPOLIS, IND., I. I. I.	26	78,021	80.4	3.2	0.09	230	3,208	-6.2	
Farm products (edible), total.....	13	11,250	77.2	9.1	0.10	401	1,860	-10.6	
Dairy, poultry products.....	23	16,764	82.7	1.7	0.07	86	7,729	+3.8	
Fruits, vegetables (fresh).....	9	24,080	88.4	6.7	0.04	1,176	2,444	+17.4	
Beer, wines, distilled spirits.....	10	19,143	93.1	9.7	0.10	623	1,786	+6.0	
Drugs, chemicals, allied products, total.....	3	1,953	86.9	10.1	0.07	1,630	2,368	+6.7	
Drugs (general line).....	7	1,208	76.8	7.5	0.43	314	678	-41.8	
Drugs, drug chemicals (specialty line).....	4	2,959	86.4	8.5	0.52	61	427	-42.7	
Industrial chemicals, explosives.....	6	1,259	82.1	7.1	0.51	251	603	+53.4	
Paints, varnishes.....	10	(x)	73.0	7.4	0.05	891	1,940	+2.1	
Tobacco and products (exc. leaf).....	12	8,726	92.0	8.2	0.03	817	1,057	-11.0	
Dry goods, apparel, total.....	7	7,340	89.5	7.5	0.07	131	1,076	-9.7	
Clothing, furnishings, footwear.....	5	7,380	92.4	8.4	0.02	1,675	597	-11.0	
Dry goods.....	3	11,284	93.4	7.8	0.18	585	819	-11.0	
Furniture, home furnishings, total.....	13	6,591	96.6	9.3	0.12	387	1,496	+6.8	
Furniture, home furnishings, total.....	13	6,591	96.6	9.3	0.12	387	1,496	+6.8	
Home furnishings, floor coverings.....	24	23,178	98.5	6.5	0.14	379	2,112	-5.7	
Paper and its products, total.....	4	72,003	87.9	10.2	0.21	305	1,198	-8.5	
Farm products (raw materials).....	55	19,340	87.9	10.2	0.21	305	1,198	-8.5	
Automotive equipment, tires and tubes.....	27	44,718	82.1	10.2	0.13	609	2,667	-13.8	
General line, apparatus, supplies.....	17	18,899	91.7	12.0	0.11	877	2,415	+5.4	
Electrical goods, total.....	17	5,623	75.4	8.5	0.15	437	2,952	-10.1	
Electrical appliances, specialties.....	3	27,448	90.1	9.7	0.20	260	1,138	-42.6	
Hardware, plumbing, heating, total.....	21	14,134	84.4	10.2	0.20	404	1,456	+16.9	
Hardware, plumbing, heating, total.....	21	14,134	84.4	10.2	0.20	404	1,456	+16.9	
Plumbing, heating equipment, supplies.....	34	36,418	96.8	7.4	0.14	418	4,726	+3.5	
Lumber, construction materials, total.....	11	1,940	97.4	7.1	0.10	188	2,300	+1.2	
Lumber, millwork.....	11	(x)	95.0	7.5	0.17	252	2,718	+1.7	
Other construction materials.....	13	12,762	81.8	10.9	0.19	448	1,668	+12.4	
Machinery, equipment, supplies, total.....	5	4,520	81.6	13.7	0.29	180	1,386	+22.0	
Machinery, equipment, supplies, total.....	5	4,520	81.6	13.7	0.29	180	1,386	+22.0	
Commercial machinery, equipment.....	48	1,776	90.1	10.2	0.17	530	1,209	-7.9	
Commercial machinery, equipment.....	48	1,776	90.1	10.2	0.17	530	1,209	-7.9	
Food establishments, supplies.....	29	4,827	91.1	12.4	0.18	610	419	+30.3	
Food establishments, supplies.....	29	4,827	91.1	12.4	0.18	610	419	+30.3	
Service establishment equipment, supplies.....	1	(x)	94.7	14.8	0.08	437	428.6	+4.7	
Other machinery, equipment, supplies, n.e.c., total.....	8	(x)	94.7	14.8	0.08	437	428.6	+4.7	
Metals, metal work (exc. scrap).....	24	16,429	97.7	5.8	0.15	32	30,477	+11.5	
Waste materials, total.....	11	7,736	97.9	4.1	0.01	23	30,704	-33.5	
Iron, steel scrap.....	13	16,429	97.7	5.8	0.15	32	30,477	+11.5	
Other scrap, waste materials.....	1	44.9	74.1	10.8	0.13	281	1,672	+8.0	
Other merchant wholesaler.....	1,038	1,110,242	86.2	7.7	0.13	477	1,433	+1.4	
KANSAS CITY, MO., I. I. I.	6	57,440	91.1	9.1	0.04	753	2,659	-25.9	
Groceries, confectionery, meats, total.....	7	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Groceries (general line).....	10	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Confectionery.....	7	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Meats, poultry products.....	10	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Meats, meat products.....	15	3,151	8.1	10.1	0.05	238	2,940	-16.9	
Grocery, food specialties, n.e.c., total.....	21	21,594	95.1	3.0	0.05	417	5,067	+8.8	
Farm products (edible), total.....	21	21,594	95.1	3.0	0.05	417	5,067	+8.8	
Dairy, poultry products.....	5	6,967	87.9	2.1	0.04	101	8,250	+44.5	
Fruits, vegetables (fresh).....	3	12,364	77.2	8.1	0.16	489	1,672	+10.3	
Beer, wines, distilled spirits, total.....	3	12,364	77.2	8.1	0.16	489	1,672	+10.3	
Beer, wines, distilled spirits, total.....	3	12,364	77.2	8.1	0.16	489	1,672	+10.3	
Drugs, chemicals, allied products, total.....	41	2,877	96.4	8.2	0.13	539	1,077	+14.2	
Drugs.....	18	13,316	86.4	7.4	(v)	(v)	(v)	(v)	
Industrial chemicals, explosives.....	18	13,316	86.4	7.4	(v)	(v)	(v)	(v)	
Paints, varnishes.....	18	13,316	86.4	7.4	(v)	(v)	(v)	(v)	
INDIANAPOLIS, IND., I. I. I.	24	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Groceries, dry (general line), total.....	51	10,456	97.4	6.8	0.16	355	4,123	41.3	
Groceries (general line).....	13	8,721	97.4	6.8	0.16	355	4,123	41.3	
Fruits, vegetables (fresh).....	4	1,717	97.4	6.8	0.16	355	4,123	41.3	
Meats, poultry products.....	4	1,717	97.4	6.8	0.16	355	4,123	41.3	
Meats, meat products.....	18	7,810	97.4	6.8	0.16	355	4,123	41.3	
Other grocery, food specialties.....	10	1,717	97.4	6.8	0.16	355	4,123	41.3	
Farm products (edible), total.....	47	37,467	93.4	6.8	0.20	343	6,242	+24.2	
Dairy, poultry products.....	19	33,824	91.3	9.8	0.10	474	3,183	+11.8	
Fruits, vegetables (fresh).....	28	13,773	66.3	4.6	0.36	58	6,967	+8.0	
Meats, poultry products.....	16	4,363	86.2	9.2	0.19	423	5,821	+31.0	
Meats, meat products.....	6	1,717	97.4	6.8	0.16	355	4,123	41.3	
Other grocery, dry specialties.....	20	38,411	94.1	9.3	0.11	587	6,160	+9.9	
Drugs, chemicals, allied products, total.....	23	19,130	92.3	8.8	0.11	412	2,145	+9.8	
Drugs (general line).....	3	1,953	86.9	10.1	0.07	1,630	2,368	+6.7	
Drugs, drug chemicals (specialty line).....	7	1,208	76.8	7.5	0.43	314	678	-41.8	
Industrial chemicals, explosives.....	4	2,959	86.4	8.5	0.52	61	427	-42.7	
Paints, varnishes.....	6	1,259	82.1	7.1	0.51	251	603	+53.4	
Tobacco and products (exc. leaf).....	10	(x)	73.0	7.4	0.05	891	1,940	+2.1	
Dry goods, apparel, total.....	12	8,726	92.0	8.2	0.03	817	1,057	-11.0	
Clothing, furnishings, footwear.....	7	7,340	89.5	7.5	0.07	131	1,076	-9.7	
Dry goods.....	5	7,380	92.4	8.4	0.02	1,675	597	-11.0	
Furniture, home furnishings, total.....	3	11,284	93.4	7.8	0.18	585	819	-11.0	
Furniture, home furnishings, total.....	3	11,284	93.4	7.8	0.18	585	819	-11.0	
Home furnishings, floor coverings.....	13	6,591	96.6	9.3	0.12	387	1,496	+6.8	
Paper and its products, total.....	24	23,178	98.5	6.5	0.14	379	2,112	-5.7	
Clothing, furnishings, footwear.....	7	7,340	89.5	7.5	0.07	131	1,076	-9.7	
Automotive equipment, tires and tubes.....	55	19,340	87.9	10.2	0.21	305	1,198	-8.5	
Electrical goods, total.....	27	44,718	82.1	10.2	0.13	609	2,667	-13.8	
General line, apparatus, supplies.....	17	18,899	91.7	12.0	0.11	877	2,415	+5.4	
Electrical appliances, specialties.....	17	5,623	75.4	8.5	0.15	437	2,952	-10.1	
Hardware, plumbing, heating, total.....	3	27,448	90.1	9.7	0.20	260	1,138	-42.6	
Hardware, plumbing, heating, total.....	3	27,448	90.1	9.7	0.20	260	1,138	-42.6	
Plumbing, heating equipment, supplies.....	21	14,134	84.4	10.2	0.20	404	1,456	+16.9	
Lumber, construction materials, total.....	34	36,418	96.8	7.4	0.14	418	4,726	+3.5	
Lumber, millwork.....	11	1,940	97.4	7.1	0.10	188	2,300	+1.2	
Other construction materials.....	11	1,940	97.4	7.1	0.10	188	2,300	+1.2	
Machinery, equipment, supplies, total.....	13	12,762	81.8	10.9	0.19	448	1,668	+12.4	
Machinery, equipment, supplies, total.....	13	12,762	81.8	10.9	0.19	448	1,668	+12.4	
Commercial machinery, equipment.....	48	1,776	90.1	10.2	0.17	530	1,209	-7.9	
Commercial machinery, equipment.....	48	1,776	90.1	10.2	0.17	530	1,209	-7.9	
Food establishments, supplies.....	29	4,827	91.1	12.4	0.18	610	419	+30.3	
Food establishments, supplies.....	29	4,827	91.1	12.4	0.18	610	419	+30.3	
Service establishment equipment, supplies.....	1	(x)	94.7	14.8	0.08	437	428.6	+4.7	
Other machinery, equipment, supplies, n.e.c., total.....	8	(x)	94.7	14.8	0.08	437	428.6	+4.7	
Metals, metal work (exc. scrap).....	24	16,429	97.7	5.8	0.15	32	30,477	+11.5	
Waste materials, total.....	11	7,736	97.9	4.1	0.01	23	30,704	-33.5	
Iron, steel scrap.....	13	16,429	97.7	5.8	0.15	32	30,477	+11.5	
Other scrap, waste materials.....	1	44.9	74.1	10.8	0.13	281	1,672	+8.0	
Other merchant wholesaler.....	1,038	1,110,242	86.2	7.7	0.13	477	1,433	+1.4	
KANSAS CITY, MO., I. I. I.	6	57,440	91.1	9.1	0.04	753	2,659	-25.9	
Groceries, confectionery, meats, total.....	7	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Groceries (general line).....	10	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Confectionery.....	7	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Meats, poultry products.....	10	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Meats, meat products.....	15	3,151	8.1	10.1	0.05	238	2,940	-16.9	
Grocery, food specialties, n.e.c., total.....	21	21,594	95.1	3.0	0.05	417	5,067	+8.8	
Farm products (edible), total.....	21	21,594	95.1	3.0	0.05	417	5,067	+8.8	
Dairy, poultry products.....	5	6,967	87.9	2.1	0.04	101	8,250	+44.5	
Fruits, vegetables (fresh).....	3	12,364	77.2	8.1	0.16	489	1,672	+10.3	
Beer, wines, distilled spirits, total.....	3	12,364	77.2	8.1	0.16	489	1,672	+10.3	
Beer, wines, distilled spirits, total.....	3	12,364	77.2	8.1	0.16	489	1,672	+10.3	
Drugs, chemicals, allied products, total.....	41	2,877	96.4	8.2	0.13	539	1,077	+14.2	
Drugs.....	18	13,316	86.4	7.4	(v)	(v)	(v)	(v)	
Industrial chemicals, explosives.....	18	13,316	86.4	7.4	(v)	(v)	(v)	(v)	
Paints, varnishes.....	18	13,316	86.4	7.4	(v)	(v)	(v)	(v)	
INDIANAPOLIS, IND., I. I. I.	24	1,576	97.4	6.3	(v)	(v)	(v)	(v)	
Groceries, dry (general line), total.....	51	10,456	97.4	6.8	0.16	355	4,123	41.3	
Groceries (general line).....	13	8,721	97.4	6.8	0.16	355	4,123	41.3	
Fruits, vegetables (fresh).....	4	1,717	97.4	6.8	0.16	355	4,123	41.3	
Meats, poultry products.....	4	1,717	97.4	6.8	0.16	355	4,123	41.3	

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit accounts sales as percent of all credit sales	End of year accounts receivable as percent of credit sales	Average number of credit sales per establishment	Percent change in accounts receivable beginning to end of year 1948	Metropolitan area and kind of business	Establishments doing credit business		Credit accounts sales as percent of all credit sales	End of year accounts receivable as percent of credit sales	Average number of credit sales per establishment	Percent change in accounts receivable beginning to end of year 1948			
	Number	Sales, entire year (Thousand dollars)						Number	Sales, entire year (Thousand dollars)							
KANSAS CITY, MO.—Continued	11	24,529	69.5	8.3	4,026	426	+21.0	102	184,231	83.7	11.1	885	-5.1			
	45	25,885	96.0	8.5	754	810	...	97	43,830	59.0	6.9	1,354	+4.2			
	40	23,467	95.7	7.3	1,017	1,017	+17.2	45	140,401	91.2	11.8	1,442	+6.2			
	17	4,747	88.6	11.6	389	781	+23.8	203	84,993	91.9	7.5	348	+2.6			
	47	7,477	95.7	10.5	369	781	+23.8	3	33,856	97.3	6.4	2,154	+9.6			
	23	18,720	97.5	6.3	730	1,095	+14.6	102	21,860	92.0	8.2	1,010	+8.8			
	31	23,546	97.8	7.0	1,010	1,236	+3.1	42	21,860	92.0	8.2	1,010	+8.8			
	6	2,079	91.9	8.3	386	825	+25.7	51	5,609	82.3	11.7	1,723	+4.5			
	4	6,754	99.4	7.7	221	1,671	-0.6	49	62,739	75.5	5.7	0.06	31.359	+11.8		
	4	6,754	99.4	7.7	221	1,671	-0.6	49	62,739	75.5	5.7	0.06	31.359	+11.8		
	18	14,325	98.0	6.2	530	1,752	+4.3	227	121,580	94.0	10.6	0.24	223	+3.8		
	72	20,828	78.4	8.7	354	857	-3.4	191	35,636	93.3	11.1	0.29	274	+2.1		
	40	51,637	86.9	10.5	222	431	-0.3	212	63,598	93.3	11.1	0.29	274	+2.1		
	25	31,624	89.2	8.0	350	2,144	+5.5	98	11,344	89.4	12.7	0.32	161	+2.6		
	55	(x)	92.9	7.9	0.24	700	1,225	-2.3	134	52,254	94.1	10.8	0.29	310	+7.1	
	16	(x)	96.4	7.1	1,639	1,073	-15.4	10	15,413	96.2	10.0	0.12	614	+10.5		
	39	21,624	89.2	8.8	0.36	1,475	+25.3	17	11,520	94.3	13.5	0.39	702	318	+12.0	
	20	35,179	85.7	8.0	200	2,673	+17.9	30	11,520	94.3	13.5	0.39	702	318	+12.0	
	42	(x)	95.4	7.4	0.06	274	3,890	+21.4	6	634	86.8	12.8	0.26	235	366	+50.0
	22	(x)	60.6	10.6	0.78	244	1,144	+12.1	64	18,021	86.4	9.2	0.20	370	716	+16.4
LOS ANGELES, CALIF.—Continued	194	73,438	77.9	10.8	0.21	378	843	+0.1	37	24,970	90.0	10.6	0.28	146	1,270	+44.8
	13	14,131	84.4	11.9	0.20	242	3,515	+0.6	487	92,806	80.2	10.0	0.38	170	1,012	+1.2
	16	17,786	46.9	7.0	0.10	262	2,161	-8.1	236	193,730	90.2	9.0	0.29	364	2,402	+2.3
	52	17,785	89.5	8.2	0.19	328	1,045	-8.8	137	104,905	95.6	10.2	0.34	339	2,552	-4.2
	26	7,559	95.0	12.4	0.10	261	860	+12.5	99	88,825	83.4	7.4	0.22	416	2,625	+1.7
	37	8,636	80.5	14.6	0.71	204	991	+4.2	265	165,755	94.2	9.6	0.28	305	2,187	+9.8
	37	8,636	80.5	14.6	0.71	204	991	+4.2	93	97,423	95.4	9.9	0.27	735	1,449	+4.8
	12	13,798	89.5	9.6	0.08	255	4,827	+5.1	132	68,552	92.2	9.1	0.31	172	2,271	+15.6
	9	11,265	89.2	10.1	0.03	264	5,436	+97.7	192	170,480	93.2	10.3	0.24	113	6,038	+12.6
	3	2,533	91.0	7.2	0.88	234	3,279	+34.8	143	139,212	94.3	10.5	0.21	112	8,378	+11.6
	27	18,351	98.9	6.6	0.22	180	3,837	+6.1	98	31,268	88.5	10.5	0.33	115	2,810	+17.5
	15	15,541	100.2	7.1	0.26	304	6,774	+9.8	960	323,511	89.4	11.9	0.28	288	1,252	+14.2
	12	2,810	92.3	3.6	0.02	84	3,275	-24.3	205	47,195	81.2	16.2	0.44	271	1,090	+5.8
	141	146,756	89.0	6.8	0.09	421	2,377	-2.8	25	29,398	83.3	10.1	0.33	797	1,371	+10.9
	9	5,195	91.6	3.4	0.38	246	1,113	+10.5	26	12,921	74.7	7.7	0.23	251	1,898	+0.3
	29	7,165	75.5	11.3	0.43	434	598	+3.0	365	161,230	94.1	10.7	0.19	266	1,796	+20.8
	8	2,529	88.8	27.4	0.28	1,218	3,421	+11.9	117	20,652	94.2	14.5	0.23	304	652	+13.8
	11	21,423	95.9	8.8	0.02	437	5,169	-3.6	138	36,054	88.2	14.2	0.43	418	587	+26.6
	15	34,702	(v)	(v)	(v)	(v)	(v)	(v)	64	16,061	86.0	11.5	0.47	90	2,694	+26.6
	57	56,606	98.9	2.6	0.05	390	19,826	-25.0	88	83,205	89.3	9.5	0.29	336	2,802	+26.9
4,997	18,372	95.0	12.3	0.20	284	1,279	+9.6	78	7,270	91.6	9.4	0.29	33	2,912	+25.7	
LOS ANGELES, CALIF., total.....	4,997	2,610,506	87.2	8.8	0.22	280	1,893	+5.9	10	4,979	51.6	12.0	0.48	206	1,380	+9.2
	423	356,475	89.0	5.0	0.12	241	3,729	-14.1	87	29,000	86.7	5.6	0.17	50	8,189	-4.1
	32	178,990	96.6	3.6	0.03	736	7,828	-36.9	51	14,740	85.4	5.1	0.25	41	12,208	-4.6
	32	178,990	96.6	3.6	0.03	736	7,828	-36.9	36	14,740	88.1	6.1	0.08	56	5,988	-3.6
	134	10,770	82.1	4.0	0.30	120	3,262	+12.2	76	282,558	85.3	9.2	0.21	238	1,816	+15.0
	144	72,932	76.7	4.7	0.34	800	2,703	+19.0	54	32,161	73.0	7.8	0.17	289	3,265	+18.2
	193	88,321	84.6	8.4	0.16	300	1,566	+13.5	47	15,872	91.3	9.3	0.18	321	1,196	+4.0
	400	314,360	70.7	5.7	0.25	326	3,928	+10.9	51	46,894	84.1	5.8	0.15	221	3,990	+25.5
	134	180,290	64.7	7.0	0.16	806	1,289	+14.6	166	31,557	91.9	19.7	0.40	132	1,102	+14.9
	266	134,070	79.6	4.1	0.36	86	4,950	+3.8	56	33,779	83.8	20.3	0.35	168	1,236	+19.5
									193	58,640	87.5	20.3	0.09	75	3,400	+12.0

Table 3B.—CREDIT SALES—MERCHANT

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

WHOLESALE—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

CREDIT

3.15

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all credit sales	End of year accounts receivable as percent of credit sales	Bad number of credit accounts receivable as percent of credit sales	Average number of credit accounts receivable as percent of credit sales	Percent change in debt accounts receivable as percent of credit sales to end of year 1948	Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all credit sales	End of year accounts receivable as percent of credit sales	Bad number of credit accounts receivable as percent of credit sales	Average number of credit accounts receivable as percent of credit sales	Percent change in debt accounts receivable as percent of credit sales to end of year 1948			
	Number	Sales, entire year (Thousand dollars)							Number	Sales, entire year (Thousand dollars)								
LOUISVILLE, KY., total.....																		
Groceries, confectionery, meats, total.....	34	27,257	72.3	6.8	0.14	169	2,650	+11.0	Farm products (edible), total.....	71	58,671	72.2	4.3	0.10	846	725	+3.3	
Groceries (general line).....	8	(x)	(y)	(v)	(w)	(z)	(a)	(b)	Dairy, poultry products.....	30	34,672	67.6	5.8	0.13	1,893	424	+11.1	
Meats, meat products.....	5	1,242	79.6	7.4	0.05	181	1,821	+2.8	Fruits, vegetables (fresh).....	41	23,999	78.7	2.5	0.05	94	5,042	-14.0	
Groceries, food specialties, n.e.c.....	18	9,475	58.7	8.1	0.17	165	1,875	+8.2	Beer, wines, distilled spirits, total.....	36	31,081	62.8	14.0	0.15	385	1,332	+23.4	
Farm products (edible), total.....	50	36,230	65.8	4.7	0.09	1,073	519	+13.2	Beer, ale.....	13	3,347	42.0	5.5	0.07	94	1,236	-1.5	
Dairy, poultry products.....	19	19,229	66.4	6.8	0.13	2,550	289	+15.4	Wines, distilled spirits.....	23	27,734	65.6	14.7	0.16	543	1,342	+24.5	
Fruits, vegetables (fresh).....	31	17,001	65.3	2.2	0.04	69	6,310	+6.2	Drugs, chemicals, allied products, total.....	45	21,527	91.7	8.7	0.05	485	1,059	+6.2	
Beer, wines, distilled spirits, total.....	11	13,266	11.8	4.0	0.35	81	1,859	+13.0	Drugs (general line).....	4	12,677	93.1	8.3	0.02	816	3,618	+44.2	
Beer, ale.....	4	1,356	5.0	15.6	(y)	207	798	-40.0	Drugs (specialty lines).....	13	8,873	81.7	10.0	0.05	433	357	+12.4	
Wines, distilled spirits.....	7	11,910	12.3	3.7	0.36	107	1,921	+16.1	Industrial chemicals, paints.....	28	6,977	91.6	9.0	0.11	444	564	+8.5	
Drugs, chemicals, allied products, total.....	20	7,066	89.6	9.4	0.15	251	1,544	+1.9	Tobacco and products (exc. leaf).....	16	22,894	84.4	4.2	0.03	749	1,426	+15.5	
Drugs.....	7	5,799	92.1	9.3	0.05	414	1,842	-0.6	Dry goods, apparel.....	38	9,002	90.9	9.6	0.02	271	621	+27.0	
Industrial chemicals, paints.....	13	1,267	77.9	9.8	0.76	124	768	+18.9	Furniture, home furnishings, total.....	23	8,611	89.0	9.6	0.07	345	1,034	+16.2	
Tobacco and products (exc. leaf).....	12	13,582	74.7	3.2	(y)	232	3,923	+1.6	Furniture (household, office).....	7	1,868	71.2	10.0	0.12	161	1,005	+65.5	
Dry goods, apparel.....	20	10,123	98.2	11.2	0.03	534	932	-0.1	Home furnishings, floor coverings.....	16	6,743	94.0	9.5	0.06	424	1,059	+10.9	
Furniture, home furnishings.....	12	10,937	96.5	8.7	0.09	1,807	1,056	-20.1	Paper and its products, total.....	39	18,044	92.0	6.3	0.09	612	820	-3.8	
Paper and its products.....	18	8,694	93.1	11.2	0.09	994	508	-46.9	Wrapping paper, twine.....	3	2,066	88.0	5.9	0.21	1,583	372	-25.5	
Paper products (raw materials).....	11	10,095	79.0	8.1	0.27	248	724	-3.6	Flue paper.....	5	3,611	100.0	8.3	0.05	692	1,044	+0.7	
Automotive equipment, tires and tubes.....	51	10,095	79.0	8.1	0.27	248	724	-3.6	Stationery, office supplies.....	10	5,423	90.3	9.6	0.08	476	1,343	-12.9	
Electrical goods, total.....	27	(x)	(y)	0.0	0.12	295	3,278	+17.1	Paper products, n.e.c.....	21	11,004	90.3	5.6	0.08	476	1,343	-12.9	
General line, apparatus, supplies.....	16	11,684	94.3	11.2	0.07	301	2,770	+4.0	Farm products (raw materials).....	62	14,738	82.7	10.7	0.28	322	638	+0.4	
Electrical appliances, specialties.....	11	(x)	(y)	6.6	0.16	286	4,070	+21.6	Automotive equipment, tires and tubes.....	51	53,476	85.0	12.7	0.09	498	1,920	+25.5	
Hardware, plumbing, heating, total.....	30	75,475	97.0	12.7	0.14	1,416	2,042	+3.6	Electrical goods, total.....	25	25,762	95.0	15.0	0.04	1,631	448.2		
Hardware.....	15	67,479	97.6	13.0	0.13	2,480	2,026	+4.3	General line, apparatus, supplies.....	26	27,714	75.5	10.0	0.15	534	2,468	-1.4	
Plumbing, heating equipment, supplies.....	15	7,996	92.0	9.6	0.39	259	2,402	-4.9	Electrical appliances, specialties.....	48	42,194	90.1	10.0	0.08	451	1,861	+5.0	
Lumber, construction materials, total.....	48	36,663	94.6	8.7	0.20	184	3,944	-3.8	Hardware, plumbing, heating, total.....	11	24,098	88.6	8.8	0.04	838	2,318	-6.0	
Lumber, millwork.....	28	23,561	95.7	8.3	0.12	162	4,598	-0.4	Hardware.....	37	18,096	92.1	11.6	0.14	526	1,482	+18.8	
Other construction materials.....	20	13,102	93.0	9.3	0.34	217	3,186	-9.4	Plumbing, heating equipment, supplies.....	56	40,450	91.7	8.8	0.12	364	1,868	+19.4	
Machinery, equipment, supplies, total.....	107	35,140	73.8	11.7	0.21	224	1,271	+17.4	Lumber, millwork.....	23	24,899	93.1	9.6	0.13	399	2,970	+16.7	
Commercial machines, equipment.....	31	3,821	69.8	13.4	0.41	95	1,048	-8.6	Other construction materials.....	33	15,551	95.9	7.8	0.11	380	1,234	+24.5	
Food processing machinery, equipment.....	29	7,644	92.4	7.9	0.29	210	1,238	-13.9	Lumber, construction materials, total.....	36	40,450	91.7	8.8	0.12	364	1,868	+19.4	
Industrial machinery, equipment, supplies.....	41	16,372	89.7	8.9	0.13	327	1,398	+31.9	Lumber, millwork.....	23	24,899	93.1	9.6	0.13	399	2,970	+16.7	
Other machinery equipment, supplies, n.e.c.....	14	9,737	93.1	7.0	0.06	49	1,078	-10.2	Other construction materials.....	33	15,551	95.9	7.8	0.11	380	1,234	+24.5	
Waste materials, total.....	5	6,318	97.8	3.8	0.04	84	18,326	-35.1	Machinery, equipment, supplies, total.....	235	81,700	89.8	9.0	0.13	346	997	-0.7	
Iron, steel scrap.....	9	5,419	84.2	14.3	0.12	29	17,526	+12.4	Commercial machines, equipment.....	53	9,648	77.9	12.4	0.27	240	747	+2.2	
Other scrap, waste materials.....	62	47,465	86.9	7.0	0.06	401	1,815	+0.8	Farm-dairy machinery, equipment.....	9	11,152	84.8	2.8	0.04	872	1,564	+16.4	
Automobiles, other motor vehicles.....	6	4,419	62.8	3.0	0.09	116	3,973	-15.8	Industrial machinery, equipment, supplies.....	89	32,779	94.3	7.7	0.10	365	1,046	-4.9	
Trucks, motor vehicles.....	12	8,765	51.2	9.5	0.13	97	3,973	+7.6	Service establishment equipment, supplies.....	43	9,678	93.1	10.5	0.14	281	794	-9.0	
Coal, coke.....	13	12,022	81.8	9.0	0.08	207	3,661	+33.8	Other machinery, equipment, supplies, n.e.c.....	41	18,443	89.0	12.0	0.15	410	1,056	+1.3	
Farm supplies.....	25	19,837	95.8	7.0	0.05	413	2,248	-9.2	Metal, metal work (exc. scrap).....	11	9,590	93.7	10.5	0.04	412	1,981	+69.4	
Merchant wholesalers, n.e.c.....	1,022	625,241	80.4	8.4	0.10	397	1,276	+10.0	Waste materials, total.....	61	31,987	92.2	5.2	0.05	277	18,918	+20.6	
MILWAUKEE, WIS., total.....																		
Groceries, confectionery, meats, total.....	96	99,345	72.0	5.3	0.08	201	2,319	+7.5	Iron, steel scrap.....	31	20,165	88.8	5.1	0.03	30	29,603	+27.2	
Groceries (general line).....	10	27,734	71.5	4.0	0.04	461	4,599	-1.4	Other scrap, waste materials.....	30	11,422	97.8	5.4	0.08	34	12,152	+12.5	
Confectionery.....	10	2,218	60.8	8.7	0.04	185	1,068	+15.9	Other merchant wholesalers, n.e.c.....	121	90,516	62.0	8.4	0.09	484	1,108	+1.6	
Fish, sea foods.....	5	1,452	61.0	4.7	(y)	185	1,068	+15.9	Automobiles, other motor vehicles.....	14	21,597	71.8	7.2	0.06	88	3,460	+52.5	
Meats, meat products.....	29	14,003	73.8	5.4	0.10	81	4,528	+27.2	Amusement, sporting goods.....	23	5,668	71.2	10.0	0.33	279	642	+7.2	
Other grocery, food specialties.....	42	13,938	74.0	7.6	0.13	229	1,094	+3.2	Books, periodicals, newspapers.....	13	28,835	78.3	9.1	0.01	1,584	1,293	-0.7	

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS									
Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales		End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit sales per establishment	Percent change in credit accounts receivable beginning and ending year 1948	Metropolitan area and kind of business
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	Percent of all sales					
NEW ORLEANS, LA.—Continued									
Farm products (edible), total.....	60	55,908	76.3	4.4	0.06	109	8,576	-2.1	
Dairy, poultry products.....	20	33,163	65.8	5.1	0.04	123	7,121	-2.9	
Fruits, vegetables (fresh).....	20	42,745	81.8	4.1	0.06	103	9,348	-1.8	
Beer, wines, distilled spirits, total.....	18	26,866	70.4	5.6	0.26	468	2,124	-45.4	
Beer, ale.....	14	27,794	28.5	8.0	0.21	366	509	-49.1	
Wines, distilled spirits.....	4	24,072	73.3	5.3	0.28	523	2,484	-45.1	
Drugs, general line.....	29	18,688	89.1	7.8	0.10	327	1,851	+3.3	
Drugs (special line).....	3	11,516	90.0	8.7	0.02	1,503	2,650	+1.7	
Drugs, drug sundries (specialty lines).....	5	(x)	37.6	5.7	0.16	231	410	+62.5	
Industrial chemicals, explosives.....	10	(x)	37.6	4.5	0.09	232	2,163	+39.7	
Paints, varnishes.....	11	21,186	83.4	11.1	0.52	245	807	-8.3	
Tobacco and products (exc. leaf).....	10	15,233	45.6	8.2	0.06	555	1,387	+30.0	
Dry goods, apparel, total.....	40	22,378	94.2	10.2	0.20	704	794	-0.9	
Clothing, furnishings, footwear.....	20	6,886	97.9	10.8	0.22	863	415	+1.4	
Dry goods (general line).....	5	8.9	91.8	8.9	0.18	218	370	-10.0	
Dry goods, specialties, piece goods, notions.....	17	6,408	91.1	11.5	0.22	248	1,934	+7.1	
Furniture, home furnishings.....	22	9,927	90.4	11.7	0.19	392	594	+51.5	
Paper and its products.....	18	8,754	93.9	8.6	0.10	352	1,363	+4.0	
Farm products (raw materials).....	17	28,402	(v)	(v)	(v)	(v)	(v)	(v)	
Automotive equipment, tires and tubes.....	48	9,712	80.2	9.5	0.48	219	788	+12.3	
Electrical goods, total.....	30	48,722	84.6	9.8	0.18	620	2,204	+0.6	
General line, apparatus, supplies.....	16	27,849	96.1	11.1	0.15	830	2,034	-27.8	
Electrical appliances, specialties.....	14	20,873	71.6	8.0	0.22	425	2,911	-12.9	
Hardware, plumbing, heating, total.....	38	40,095	97.0	9.2	0.12	632	1,788	-1.2	
Hardware.....	12	30,740	98.5	9.5	0.11	1,554	1,932	-0.4	
Plumbing, heating equipment, supplies.....	26	9,315	91.2	7.8	0.14	231	1,366	-5.7	
Lumber, construction materials, total.....	38	19,361	96.4	9.8	0.26	166	3,590	+18.1	
Lumber, millwork.....	30	15,731	96.9	10.2	0.31	119	5,118	+16.5	
Other construction materials.....	8	3,630	94.3	8.4	0.09	324	1,718	+26.6	
Machinery, equipment, supplies, total.....	152	74,116	89.4	11.9	0.34	384	1,834	+4.6	
Commercial machines, equipment.....	33	10,170	80.9	19.2	1.06	213	1,502	+3.4	
Industrial machinery, equipment, supplies.....	97	40,360	98.2	10.4	0.28	267	2,864	+4.7	
Professional machinery, equipment.....	14	3,793	91.1	21.8	0.40	356	742	+28.8	
Service establishment equipment, supplies.....	23	5,840	71.5	14.8	0.42	233	1,796	-4.8	
Other machinery, equipment, supplies, n.e.c.....	25	13,953	71.7	5.2	0.15	235	1,796	-4.8	
Metals, metalwork (exc. scrap).....	11	6,308	94.0	8.9	0.18	168	4,131	+31.6	
Waste materials, total.....	15	11,413	88.5	12.3	0.03	93	1,817	+24.2	
Iron, steel scrap.....	8	3,398	96.7	9.4	0.03	138	7,606	+20.0	
Iron scrap, waste materials.....	7	2,015	96.8	24.3	0.03	31	11,712	+30.6	
Other merchant wholesalers, total.....	62	28,841	63.4	14.4	0.19	328	1,102	+34.2	
Automobiles, other motor vehicles.....	7	(x)	20.0	11.1	0.32	143	1,763	+67.6	
Amusement, sporting goods.....	16	(x)	92.1	14.5	(y)	236	612	+1.6	
Jewelry.....	3	3,540	72.1	14.0	0.29	762	607	+11.2	
Merchant wholesalers, n.e.c.....	31	14,462	75.6	15.0	0.16	288	1,756	+51.2	
NEW YORK-NORTHEASTERN NEW JERSEY, total.....	28,312	17,308,999	90.6	8.9	0.10	249	2,534	+6.2	
Groceries, confectionery, meats, total.....	2,538	201,393	98.3	5.5	0.08	309	2,680	-2.1	
Groceries (general line).....	177	328,270	88.4	6.8	0.08	963	1,800	-0.4	
Confectionery.....	189	383,253	87.5	7.8	0.12	284	630	+15.7	
Fish, sea foods.....	231	103,142	90.2	5.9	0.10	134	3,212	-0.6	
Meats, meat products.....	684	632,566	90.9	3.7	0.07	372	5,101	+2.9	
Other grocery, food specialties.....	1,257	1,039,162	86.4	6.1	0.07	324	2,556	-5.2	
Farm products (edible), total.....	1,751	1,401,457	85.7	4.2	0.07	186	4,069	-2.6	
Dairy, poultry products.....	899	974,302	87.5	4.4	0.09	267	3,793	-1.8	
Fruits, vegetables (fresh).....	852	427,155	81.7	3.8	0.14	95	4,937	-5.1	

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS											
Metropolitan area and kind of business	Establishments doing credit business		Average number of credit sales per establishment	Percent change in year's receivable beginning to end of year 1948	Establishments doing credit business	Number	Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Average number of credit sales per dollar of credit sales	Percent change in year's receivable beginning to end of year 1948
	Year	1948									
NEW YORK-NORTHWESTERN NEW JERSEY—(cont.)											
Beer, wine, distilled spirits, total.....	309	540,342	97.6	9.1	0.04	1,094	1,794	361	2,176,133	88.0	+9.4
Beer, ale.....	127	45,609	85.3	7.3	0.11	521	695	45	81,698	89.2	+6.2
Wine, distilled spirits.....	182	494,733	98.7	9.3	0.04	1,458	1,099	34	6,106	88.0	+3.8
Drugs, chemicals, allied products, total.....	1,132	619,718	92.2	9.0	0.10	286	1,089	27	10,876	73.6	+13.2
Drugs (general line).....	22	76,436	97.5	10.1	0.03	630	4,187	140	57,338	80.1	+19.4
Drugs, drug sundries (specialty lines).....	479	178,978	93.4	9.9	0.11	382	1,012	310	205,141	78.1	+0.1
Industrial chemicals, explosives.....	428	331,348	90.8	8.0	0.11	195	4,048	120	102,782	77.2	+3.1
Paints, varnishes.....	196	35,956	87.7	11.4	0.19	187	959	190	92,339	79.2	+6.8
Tobacco and products (exc. leaf).....	270	318,367	79.5	4.8	0.05	446	2,201	57	25,545	80.8	+12.6
Drugs, apparel, total.....	6,556	3,865,533	96.8	9.6	0.09	220	2,902	112	98,487	94.8	+12.3
Clothing, furnishings, footwear.....	2,197	746,031	95.8	11.1	0.16	293	1,650	5	29,140	98.1	+6.0
Dry goods (general line).....	29	41,562	97.3	9.5	0.09	591	3,178	42	9,641	97.8	+3.8
Dry goods specialties, piece goods, notions.....	3,348	1,442,815	94.8	9.0	0.10	216	2,478	29	16,232	96.8	+12.8
Piece goods converters.....	982	1,636,145	98.9	9.0	0.06	215	8,419	36	3,474	82.3	+32.3
Furniture, home furnishings, total.....	1,216	449,458	95.2	7.3	0.11	335	1,204	87	74,375	80.4	+12.4
Furniture (household, office).....	248	107,036	90.8	7.9	0.14	542	844	442	132,676	93.3	+1.1
Home furnishings, floor coverings.....	970	342,422	96.6	9.4	0.11	290	1,348	227	70,950	92.9	+6.4
Paper and its products, total.....	1,196	532,442	96.5	10.0	0.11	345	1,525	19	20,135	93.4	+6.8
Wrapping paper, twine.....	147	56,203	98.7	7.9	0.19	413	1,107	4	7,950	97.8	+7.9
Stationery, office supplies.....	125	119,967	97.9	12.4	0.13	347	3,014	199	63,433	93.9	+8.9
Wallpaper.....	33	6,991	87.0	16.0	0.10	465	418	12	8,780	99.6	+21.5
Other paper products.....	613	316,970	97.5	9.2	0.10	338	1,734	133	49,747	91.0	+9.2
Farm products (raw materials).....	716	812,103	97.9	10.1	0.14	70	11,831	42	8,357	86.5	+0.6
Farm products (household, office).....	806	300,532	85.6	11.6	0.13	237	1,554	91	41,390	91.8	+25.7
Automotive equipment, tires and tubes.....											
Electrical goods, total.....	850	670,781	91.2	17.1	0.15	303	2,750	160	66,205	92.9	+0.6
General line, apparatus, supplies.....	504	381,343	91.1	24.4	0.11	252	2,737	19	6,507	92.4	+21.8
Electrical appliances, specialties.....	346	337,438	89.4	9.9	0.19	384	2,764	19	20,135	92.7	+1.0
Hardware, plumbing, heating, total.....	3,182	437,243	92.0	9.8	0.22	247	1,532	34	5,089	68.3	+3.7
Hardware.....	508	158,596	92.5	9.7	0.18	300	1,088	69	31,969	93.0	+0.8
Plumbing, heating equipment, supplies.....	674	278,647	91.7	9.8	0.24	206	2,026	56	172,803	94.6	+15.6
Lumber, construction materials, total.....	808	508,004	95.2	9.4	0.17	147	4,601	213	(x)	79.7	+14.5
Lumber, millwork.....	421	311,953	96.0	9.2	0.17	124	6,330	213	(x)	79.7	+14.5
Other construction materials.....	377	196,051	95.9	9.8	0.18	173	3,195	142	156,050	91.2	+11.2
Machinery, equipment, supplies, total.....	3,215	887,890	91.8	12.0	0.19	264	1,118	95	64,913	93.9	+12.7
Commercial machines, equipment.....	585	140,184	87.3	13.5	0.25	256	998	47	91,137	89.8	+10.3
Food-dairy machinery, equipment.....	24	19,891	96.4	9.9	0.11	115	418	208	111,382	90.2	+21.4
Food-dairy machinery, equipment, supplies.....	996	335,835	92.6	11.7	0.20	209	1,741	39	305	92.9	+10.1
Industrial machinery, equipment, supplies.....	524	129,132	92.6	14.3	0.09	525	508	152	84,715	89.5	+57.3
Service establishment equipment, supplies.....	891	159,181	94.7	11.2	0.25	210	927	181	161,611	96.1	+34.3
Transportation (exc. automotive) equipment, supplies.....	120	63,077	94.7	10.4	0.12	149	3,666	103	100,838	94.5	+6.0
Metals, metal work (exc. scrap).....	462	836,866	84.3	10.0	0.06	271	5,326	78	59,783	94.5	+14.5
Waste materials, total.....	837	285,453	95.6	5.8	0.03	34	12,454	506	160,087	89.5	+10.3
Iron, steel scrap.....	132	115,821	97.6	6.3	0.02	32	33,775	91	18,467	84.3	+10.8
Other scrap, waste materials.....	705	169,632	94.3	5.4	0.04	35	8,537	9	18,467	94.5	+35.8
Other merchant wholesalers, total.....	4,464	2,719,388	86.6	9.2	0.09	210	3,077	182	80,204	96.4	+14.3
Automobiles, other motor vehicles.....	115	154,368	24.5	16.1	0.25	90	5,097	62	14,831	94.1	+4.0
Amusement, sporting goods.....	531	157,633	89.1	10.6	0.20	354	946	9	(x)	58.2	+33.1
Books, periodicals, newspapers.....	277	119,643	95.6	9.7	0.11	565	896	43	(x)	99.1	+23.6
Farm supplies.....	66	427,263	75.4	8.0	0.04	291	1,966	12	12,310	96.1	+23.1
Jewelry.....	1,585	427,891	95.2	14.8	0.17	154	1,986	43	(x)	99.1	+23.6
Petroleum and products.....	178	321,310	93.8	6.1	0.02	269	8,569	43	(x)	99.1	+23.6
Merchant wholesalers, miscellaneous products.....	1,576	1,210,413	85.1	8.6	0.08	126	4,689	12	12,310	96.1	+23.1

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debts losses as percent of credit sales	Average number of accounts per establishment	Percent change in accounts receivable to end of year 1948	Percent change in accounts receivable to end of year 1948
	Number	Sales, entire year (Thousands dollars)						
PHILADELPHIA, PA.—Continued								
Waste materials, total.....	185	1,36,464	96.4	6.1	0.04	59	13,215	+28.5
Iron, steel scrap.....	47	75,963	92.0	6.6	0.03	60	34,412	+45.9
Other scrap, waste materials.....	138	90,501	99.1	5.0	0.06	59	5,986	-1.1
Other merchant wholesalers, total.....	436	342,468	85.2	7.7	0.06	262	2,890	+0.2
Automobiles, other motor vehicles.....	28	35,895	27.4	9.6	0.31	196	2,895	+52.0
Amusement, sporting goods.....	57	27,629	91.3	9.2	0.12	307	1,008	+25.8
Books, periodicals, newspapers.....	23	17,515	91.0	5.5	0.05	377	2,193	+8.7
Food, confectionery, groceries.....	20	37,555	91.0	7.0	0.05	300	21,493	+48.1
Furniture, home furnishings, total.....	30	27,839	69.5	7.0	0.06	300	11,230	+32.8
Jewelry.....	19	18,430	84.6	15.4	0.19	198	860	+14.0
Petroleum and products.....	77	5,999	(v)	(v)	(v)	205	1,679	(v)
Merchant wholesalers, miscellaneous products.....	112	43,775	90.7	7.2	0.08	351	1,987	+1.1
PITTSBURGH, PA., total.....								
Groceries, confectionery, meats, total.....	174	120,123	82.4	7.1	0.09	341	1,878	+2.9
Dry goods (general line).....	58	66,937	83.3	5.7	0.08	501	2,001	-1.3
Confectionery.....	22	6,811	82.4	6.2	0.11	275	1,669	+33.5
Fish, sea foods.....	27	3,966	88.5	7.6	0.08	181	1,769	+10.6
Meats, meat products.....	27	13,562	88.5	14.1	0.18	181	2,789	+10.6
Other grocery, food specialties.....	60	29,983	79.7	8.3	0.08	308	1,470	...
Farm products (edible), total.....	122	90,087	79.4	3.5	0.09	228	2,779	+17.6
Dairy, poultry products.....	34	25,844	68.7	6.0	0.07	390	1,636	+34.3
Fruits, vegetables (fresh).....	88	64,243	83.6	2.7	0.10	183	3,570	+12.7
Beer, wines, distilled spirits.....	37	27,246	82.4	8.1	0.08	582	1,210	(v)
Drugs, chemicals, allied products, total.....	37	27,246	82.4	8.1	0.08	582	1,210	+9.9
Drugs (general line).....	5	21,437	84.5	7.2	0.02	1,020	3,549	47.7
Drugs, drug sundries (specialty lines).....	14	2,021	99.7	10.4	0.05	586	183	47.0
Industrial chemicals, explosives.....	27	1,800	99.7	10.4	0.05	586	183	47.0
Paints, varnishes.....	16	2,803	79.8	13.5	0.66	178	922	+17.6
Tobacco and products (exc. leaf).....	36	35,471	83.0	8.0	0.08	627	1,249	+13.0
Dry goods, apparel, total.....	93	37,666	90.3	12.1	0.10	280	1,410	-3.6
Clothing, furnishings, footwear.....	71	24,828	93.5	13.0	0.11	273	1,227	+3.9
Dry goods (general line).....	3	3,995	84.7	10.9	0.04	1,087	2,492	-23.0
Dry goods specialties, piece goods, notions.....	19	3,243	81.9	8.1	0.19	318	1,258	-11.0
Furniture, home furnishings, total.....	47	19,318	86.4	9.8	0.28	348	1,132	+14.3
Furniture (household, office).....	12	4,462	70.9	8.1	0.02	348	1,133	-2.0
Home furnishings, floor coverings.....	33	14,856	91.0	10.1	0.34	348	1,131	+28.1
Paper and its products, total.....	40	32,647	97.4	8.2	0.07	1,032	851	-4.5
Wrapping paper, tissue.....	6	3,202	98.4	9.0	0.18	570	768	44.9
Stationery, office supplies.....	5	10,185	99.0	6.4	0.09	292	2,432	-16.0
Wallpaper.....	8	764	92.0	15.6	0.36	278	218	-11.1
Other paper products.....	47	18,125	96.6	7.6	0.09	1,558	660	+1.7
Farm products (raw materials).....	17	(v)	39.6	2.7	...	117	2,450	-48.6
Automotive equipment, tires and tubes.....	135	28,832	82.2	12.1	0.36	180	1,115	+15.0
Electrical goods, total.....	65	83,255	89.9	9.7	0.10	497	2,498	+6.6
General line, apparatus, supplies.....	38	39,277	91.6	11.2	0.09	562	2,035	+21.1
Electrical appliances, specialties.....	27	43,978	88.4	8.0	0.12	410	3,354	-7.6
Hardware, plumbing, heating, total.....	47	47,661	97.9	7.6	0.15	272	2,459	+8.9
Hardware.....	28	28,444	98.1	9.6	0.08	272	2,270	+1.8
Plumbing, heating equipment, supplies.....	19	19,217	97.6	6.4	0.26	776	2,804	+17.5
Lumber, construction materials, total.....	84	126,220	95.6	6.3	0.30	162	9,310	-12.1
Lumber, millwork.....	62	(x)	96.5	5.9	0.32	106	17,131	-16.6
Other construction materials.....	22	(x)	90.2	8.5	0.21	323	2,380	+18.0
Machinery, equipment, supplies, total.....	202	93,396	88.9	10.9	0.34	334	3,361	+6.5
Commercial machines, equipment.....	36	10,415	86.1	17.0	0.54	409	700	-1.2
Construction machinery, equipment.....	15	16,711	93.4	10.8	0.38	313	3,677	+23.4
Farm-dairy machinery, equipment.....	15	35,985	72.8	8.4	0.23	283	2,037	+20.7
Industrial machinery, equipment, supplies.....	75	35,985	93.6	9.6	0.15	1,824	4,016	+0.6
Other machinery, equipment, supplies, total.....	43	10,975	93.5	13.4	0.22	496	910	+13.7
Waste materials, total.....	9	1,878	81.4	7.2	0.10	55	3,868	+33.3
Iron, steel scrap.....	5	1,239	75.1	10.1	0.07	35	6,676	+49.2
Other scrap, waste materials.....	4	639	94.6	2.5	0.16	82	2,280	-22.2

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of accounts receivable	Percent change in accounts and notes receivable beginning and ending year 1948	Credit sales per account beginning year 1948	Average number of accounts receivable	Percent change in accounts and notes receivable beginning and ending year 1948	Credit sales per account beginning year 1948
	Number	Sales, entire year (Thousand dollars)									
PORTLAND, OREG.—Continued											
Other merchant wholesalers, total.....	198	202,541	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
Automobiles, other motor vehicles.....	20	22,825	55.0	8.5	0.04	191	4,186	+30.3	191	4,186	+30.3
Amusement, sporting goods.....	31	5,914	82.7	16.1	0.46	278	566	+42.3	278	566	+42.3
Books, periodicals, newspapers.....	3	1,926	66.2	11.8	0.01	356	1,768	-1.3	356	1,768	-1.3
Farm supplies.....	16	19,473	66.7	5.7	0.08	466	2,128	-30.3	466	2,128	-30.3
Jewelry.....	7	2,790	96.4	16.7	0.09	252	1,316	+7.2	252	1,316	+7.2
Merchant wholesalers, n.e.c.....	121	149,611	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PROVIDENCE, R.I.—Continued											
Tobacco and products (exc. leaf).....	26	20,059	(v)	7.6	0.10	163	2,161	+7.5	163	2,161	+7.5
Dry goods, apparel.....	46	18,065	93.5	7.6	0.10	163	2,161	+7.5	163	2,161	+7.5
Furniture, home furnishings, total.....	15	6,547	91.8	8.7	0.07	384	1,114	+24.6	384	1,114	+24.6
Furniture (household, office).....	5	1,088	70.2	8.6	0.10	287	640	+80.6	287	640	+80.6
Home furnishings, floor coverings.....	10	5,459	96.1	8.7	0.07	422	1,242	+19.4	422	1,242	+19.4
Automotive equipment, tires and tubes.....	56	10,064	82.2	11.1	0.40	280	610	+13.9	280	610	+13.9
ST. LOUIS, MO.—Continued											
Electrical goods, total.....	32	23,714	93.6	8.8	0.20	400	1,788	-2.7	400	1,788	-2.7
General line, apparatus, supplies.....	19	(x)	95.9	11.0	0.13	420	1,262	-3.0	420	1,262	-3.0
Electrical appliances, specialties.....	13	(x)	92.0	7.1	0.26	373	2,609	-2.4	373	2,609	-2.4
Metals, metal work (exc. scrap), total.....	10	5,236	94.6	8.5	0.17	339	1,619	+19.4	339	1,619	+19.4
Iron, steel and products.....	7	3,710	97.0	7.0	0.07	471	1,270	+10.8	471	1,270	+10.8
Nonferrous metals, metal work.....	3	1,526	88.6	12.4	0.45	75	6,009	+34.7	75	6,009	+34.7
Merchant wholesalers, n.e.c.....	509	199,022	90.6	8.9	0.15	267	1,502	-1.9	267	1,502	-1.9
ST. LOUIS, MO., total.....											
Groceries, confectionery, meats, total.....	155	120,642	78.8	6.6	0.06	310	2,437	-3.4	310	2,437	-3.4
Groceries (general line).....	30	65,476	79.5	6.4	0.03	466	3,722	-11.1	466	3,722	-11.1
Confectionery.....	16	3,581	80.6	10.6	0.22	84	1,076	(s)	84	1,076	(s)
Meats, meat products.....	40	15,758	81.8	4.7	0.08	104	4,486	+16.6	104	4,486	+16.6
Grocery, food specialties, n.e.c.....	69	35,827	80.9	7.7	0.09	358	1,552	+7.8	358	1,552	+7.8
Farm products (edible), total.....	186	101,879	75.6	3.7	0.12	112	4,160	+0.3	112	4,160	+0.3
Dairy, poultry products.....	76	46,516	69.7	4.1	0.09	96	5,612	+5.4	96	5,612	+5.4
Fruits, vegetables (fresh).....	110	55,363	80.4	3.4	0.15	127	3,556	-5.2	127	3,556	-5.2
Beer, wines, distilled spirits, total.....	33	38,582	70.0	10.2	0.08	389	2,168	+50.4	389	2,168	+50.4
Beer, ale.....	6	1,111	28.8	6.1	0.18	53	1,190	-21.5	53	1,190	-21.5
Wines, distilled spirits.....	27	37,471	71.5	10.2	0.08	469	2,194	+51.2	469	2,194	+51.2
Drugs, chemicals, allied products, total.....	66	30,538	91.2	8.0	0.07	422	1,248	+4.6	422	1,248	+4.6
Drugs (general line).....	4	16,042	93.4	8.0	0.01	1,101	3,403	-0.9	1,101	3,403	-0.9
Drugs, drug sundries (specialty lines).....	25	4,646	79.6	10.1	0.13	180	889	+14.1	180	889	+14.1
Industrial chemicals, paints.....	37	9,850	93.1	7.1	0.14	500	640	+4.3	500	640	+4.3
Tobacco and products (exc. leaf).....	30	42,801	40.9	7.4	0.07	775	955	+12.2	775	955	+12.2
SAN DIEGO, CALIF.—Continued											
Dry goods, apparel, total.....	155	176,061	98.9	9.6	0.05	691	1,877	-15.9	691	1,877	-15.9
Clothing, furnishings, footwear.....	44	35,937	98.2	8.6	0.14	504	714	+7.5	504	714	+7.5
Dry goods.....	11	130,104	99.1	9.9	0.03	1,147	3,128	-16.4	1,147	3,128	-16.4
Furniture, home furnishings, total.....	47	23,742	94.9	6.3	0.21	585	965	+15.9	585	965	+15.9
Furniture (household, office).....	16	4,162	91.3	12.6	0.60	942	390	+2.1	942	390	+2.1
Home furnishings, floor coverings.....	31	17,580	95.8	5.0	0.13	462	1,370	+25.5	462	1,370	+25.5

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS DOING CREDIT BUSINESS									
Number	Sales, entire year (Thousand dollars)		Credit sales as percent of all sales	End of year debt receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts	Credit sales per account beginning to end of year 1948 (Dollars)	Percent change in debt receivable as percent of credit sales	Metropolitan area and kind of business
	Number	Sales, entire year (Thousand dollars)							
SAN DIEGO, CALIF.—Continued									
23	12,868	93.4	13.8	0.27	297	2,406	+21.1	Electrical goods, total.....	Electrical goods, total.....
9	8,479	96.2	13.8	0.28	398	2,914	+33.2	General line, apparatus, supplies.....	General line, apparatus, supplies.....
14	4,389	88.0	13.7	0.25	175	1,732	+0.6	Electrical appliances, specialties.....	Electrical appliances, specialties.....
13	13,696	92.1	10.1	0.38	461	2,136	+15.3	Hardware, plumbing, heating, total.....	Hardware, plumbing, heating, total.....
6	8,797	93.2	11.3	0.23	434	1,776	+14.9	Hardware.....	Hardware.....
7	4,899	90.1	7.9	0.63	195	3,254	+16.4	Plumbing, heating equipment, supplies.....	Plumbing, heating equipment, supplies.....
9	5,886	78.1	9.3	0.08	143	4,887	-13.3	Lumber, construction materials, total.....	Lumber, construction materials, total.....
4	4,018	97.7	9.5	0.04	246	5,106	-20.6	Lumber, millwork.....	Lumber, millwork.....
5	1,868	35.9	7.3	0.47	40	3,942	+111.1	Other construction materials.....	Other construction materials.....
48	10,286	(v)	(v)	(v)	(v)	(v)	(v)	Machinery, equipment, supplies, total.....	Machinery, equipment, supplies, total.....
11	(x)	79.9	40.7	0.12	191	1,421	+15.4	Commercial machines, equipment.....	Commercial machines, equipment.....
11	(x)	90.7	9.6	0.15	149	1,368	+5.7	Construction machinery, equipment.....	Construction machinery, equipment.....
9	1,465	97.2	15.5	0.30	302	754	+12.8	Professional equipment, supplies.....	Professional equipment, supplies.....
5	1,505	89.4	12.8	2.52	224	1,299	+2.8	Transportation (exc. automotive) equipment, supplies.....	Transportation (exc. automotive) equipment, supplies.....
12	3,306	(v)	(v)	(v)	(v)	(v)	(v)	Other machinery equipment, supplies, n.e.c.....	Other machinery equipment, supplies, n.e.c.....
5	1,768	(v)	(v)	(v)	(v)	(v)	(v)	Waste materials.....	Waste materials.....
40	10,990	68.8	9.5	0.26	171	1,114	+12.7	Other merchant wholesalers.....	Other merchant wholesalers.....
2,750	1,911,215	86.8	8.6	0.18	291	3,494	+7.0	Waste materials, total.....	Waste materials, total.....
SAN FRANCISCO-OAKLAND, CALIF.—Continued									
294	306,856	87.3	5.7	0.11	291	3,494	+7.0	Groceries, confectionery, meats, total.....	Groceries, confectionery, meats, total.....
38	109,664	87.6	5.9	0.10	880	3,013	+9.2	Groceries (general line).....	Groceries (general line).....
20	3,361	97.7	7.4	0.18	128	869	+18.5	Confectionery.....	Confectionery.....
35	19,430	93.5	5.4	0.13	126	2,608	+4.3	Fish, sea foods.....	Fish, sea foods.....
47	46,772	85.1	4.6	0.14	150	5,416	-7.0	Meats, meat products.....	Meats, meat products.....
154	131,629	87.8	5.9	0.11	218	3,932	+11.0	Other grocery, food specialties.....	Other grocery, food specialties.....
224	240,245	78.0	6.0	0.15	790	1,244	+2.2	Farm products (edible), total.....	Farm products (edible), total.....
80	144,877	78.0	6.0	0.13	1,812	865	-2.0	Dairy, poultry products.....	Dairy, poultry products.....
144	93,368	78.0	6.0	0.18	140	4,053	+9.8	Fruits, vegetables (fresh).....	Fruits, vegetables (fresh).....
138	116,503	83.0	11.2	0.16	596	1,352	+6.2	Beer, wines, distilled spirits, total.....	Beer, wines, distilled spirits, total.....
56	26,806	42.1	7.5	0.19	307	761	-21.5	Beer, ale.....	Beer, ale.....
82	89,697	95.2	11.7	0.15	782	1,503	+8.6	Wines, distilled spirits.....	Wines, distilled spirits.....
105	65,759	94.3	8.9	0.14	397	1,648	+3.3	Drugs, chemicals, allied products, total.....	Drugs, chemicals, allied products, total.....
4	20,474	98.5	5.2	0.08	760	6,628	-3.8	Drugs (general line).....	Drugs (general line).....
42	16,195	(v)	(v)	(v)	(v)	(v)	(v)	Drugs, drug sundries (specialty lines).....	Drugs, drug sundries (specialty lines).....
21	23,940	93.9	12.2	0.19	675	1,890	+5.2	Industrial chemicals, explosives.....	Industrial chemicals, explosives.....
38	5,501	88.9	11.8	0.34	160	814	-1.0	Paints, varnishes.....	Paints, varnishes.....
37	47,302	79.1	6.0	0.08	597	1,724	+3.9	Tobacco and products (exc. leaf).....	Tobacco and products (exc. leaf).....
169	54,110	96.0	10.8	0.30	314	1,011	+1.9	Dry goods, apparel, total.....	Dry goods, apparel, total.....
109	26,608	96.0	11.8	0.30	310	772	-1.5	Clothing, furnishings, footwear.....	Clothing, furnishings, footwear.....
6	9,345	95.8	11.8	0.18	879	1,699	+20.1	Dry goods (general line).....	Dry goods (general line).....
50	15,992	95.8	8.2	0.36	319	1,143	-2.4	Dry goods specialties, piece goods, notions.....	Dry goods specialties, piece goods, notions.....
76	2,165	99.6	11.4	0.37	139	4,727	-7.8	Piece goods converters.....	Piece goods converters.....
76	41,717	93.0	10.6	0.22	580	1,010	+16.1	Furniture, home furnishings, total.....	Furniture, home furnishings, total.....
16	8,599	92.6	10.8	0.24	597	1,046	+22.2	Furniture (household, office).....	Furniture (household, office).....
60	33,558	96.6	10.8	0.24	597	1,046	+22.2	Home furnishings, floor coverings.....	Home furnishings, floor coverings.....
54	43,282	96.0	11.3	0.13	1,194	816	+8.9	Paper and its products, total.....	Paper and its products, total.....
6	9,861	97.8	12.1	0.07	328	674	+14.9	Printing, bookbinding.....	Printing, bookbinding.....
42	(x)	90.3	9.3	0.18	678	2,292	-7.6	Stationery, office supplies.....	Stationery, office supplies.....
16	9,418	90.1	16.6	0.16	1,507	445	+11.4	Furniture, home furnishings.....	Furniture, home furnishings.....
3	(x)	92.3	9.6	0.26	279	459	+2.8	Wallpaper.....	Wallpaper.....
25	16,136	97.1	8.3	0.12	659	1,271	+8.1	Other paper products.....	Other paper products.....
18	72,232	41.0	7.1	1.27	69	21,441	+13.7	Farm products (raw materials).....	Farm products (raw materials).....
250	67,012	84.7	10.3	0.28	190	1,253	-4.2	Automotive equipment, tires and tubes.....	Automotive equipment, tires and tubes.....

See footnotes at end of table.

OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all year sales	End of year assets and notes receivable as percent of credit sales	Bad debt losses as percent of sales	Average number of credit accounts established	Percent change in year ending beginning to end of year 1948					
	Number	Sales, entire year (Thousands dollars)										
SEATTLE, WASH.—Continued												
Electrical goods, total.....	58	56,132	88.8	9.0	0.17	469	2,221	-24.9	...	231	1,059	-7.0
General line, apparatus, specialties.....	31	32,018	91.5	9.8	0.12	506	2,296	-11.2	...	51	1,869	-4.4
Electrical appliances, specialties.....	27	24,014	85.2	7.9	0.24	422	2,357	-20.8	...	366	978	-7.8
Hardware.....	50	36,978	86.8	10.5	0.32	337	2,259	-4.1	...	939	676	47.9
Hardware, plumbing, heating, total.....	24	20,690	85.6	12.1	0.28	463	1,986	+10.1	...	210	907	+18.7
Hardware.....	26	16,288	88.4	8.5	0.37	228	2,738	-22.5	...	364	2,930	+4.2
Plumbing, heating equipment, supplies.....	88	81,426	90.1	6.4	0.20	121	7,189	-30.2	...	171	5,575	+3.6
Lumber, construction materials, total.....	66	85,220	89.4	6.0	0.19	50	11,195	-29.8	...	135	3,567	+1.9
Lumber, millwork.....	22	13,216	93.8	9.4	0.39	223	1,992	-31.4	...	204	5,367	+3.7
Other construction materials.....	250	87,419	88.3	12.8	0.39	330	1,036	+6.7	...	300	1,138	+11.3
Machinery, equipment, supplies, total.....	48	10,556	86.4	12.0	0.75	410	623	-6.6	...	336	1,150	+16.9
Commercial machines, equipment.....	10	8,123	97.5	14.0	0.10	189	4,377	-2.5	...	132	1,409	+5.0
Construction machinery, equipment.....	12	8,865	65.7	10.7	0.03	99	5,269	+23.7	...	132	1,045	+10.8
Farm-dairy machinery, equipment.....	25	7,803	87.2	11.8	0.46	253	1,458	+7.9	...	176	2,191	-15.4
Industrial machinery, equipment, supplies.....	25	7,803	96.7	15.1	0.16	424	686	+14.3	...	251	12,060	34.5
Professional equipment, supplies.....	42	6,394	93.4	15.0	0.42	402	398	+40.6	...	231	711	+22.6
Service establishment equipment, supplies.....	19	12,302	(v)	(v)	(v)	(v)	(v)	(v)	...	150	2,886	-6.5
Transportation (exc. automotive) equipment, supplies.....	22	19,916	91.6	10.6	0.37	340	2,614	+9.8	...	184	2,726	48.5
Metals, metal work (exc. scrap).....	21	7,118	91.9	4.9	0.31	62	9,010	-5.9	...	372	1,690	-16.5
Waste materials, total.....	7	4,634	89.3	4.6	0.07	106	9,951	+1.6	...	162	3,794	+47.4
Iron, steel scrap.....	4	2,504	89.3	5.5	0.79	58	7,662	-16.8	...	13	1,984	48.8
Other scrap, waste materials.....	14	59,590	82.8	9.4	0.14	233	1,788	+15.8	...	15	4,048	75.5
Other merchant wholesalers, total.....	137	59,590	82.8	9.4	0.14	233	1,788	+15.8	...	9	6,248	99.0
Automobiles, other motor vehicles.....	19	13,288	89.9	6.4	0.18	88	5,559	-19.1	...	113	4,780	91.6
Amusement, sporting goods.....	24	5,537	89.3	20.0	0.15	293	802	+27.9	...	12	3,824	92.0
Books, periodicals, newspapers.....	11	2,321	80.1	10.7	0.21	130	2,591	-5.2	...	6	2,766	64.0
Jewelry.....	24	5,150	94.1	15.6	0.26	249	987	+21.4	...	7	(x)	1,897
Merchant wholesalers, n.e.c.....	52	27,675	87.8	6.7	0.08	256	2,211	+29.0	...	6	1,862	92.0
Drugs, chemicals, allied products.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1	...	3	2,898	96.5
Tobacco and products (exc. leaf).....	89	81,556	72.6	6.1	0.16	148	4,698	-8.4	...	37	6,512	72.8
Drugs, chemicals, allied products.....	7	62,960	70.2	8.0	0.69	98	2,682	-17.0	...	31	13,875	94.1
Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
Drugs, chemicals, allied products.....	31	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	12	6,021	90.1
Drugs, chemicals, allied products.....	24	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	57	11,875	96.6
Drugs, chemicals, allied products.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1	...	3	2,898	96.5
Tobacco and products (exc. leaf).....	89	81,556	72.6	6.1	0.16	148	4,698	-8.4	...	37	6,512	72.8
Drugs, chemicals, allied products.....	7	62,960	70.2	8.0	0.69	98	2,682	-17.0	...	31	13,875	94.1
Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
Drugs, chemicals, allied products.....	31	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	12	6,021	90.1
Drugs, chemicals, allied products.....	24	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	57	11,875	96.6
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Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
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Drugs, chemicals, allied products.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1	...	3	2,898	96.5
Tobacco and products (exc. leaf).....	89	81,556	72.6	6.1	0.16	148	4,698	-8.4	...	37	6,512	72.8
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Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
Drugs, chemicals, allied products.....	31	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	12	6,021	90.1
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Drugs, chemicals, allied products.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1	...	3	2,898	96.5
Tobacco and products (exc. leaf).....	89	81,556	72.6	6.1	0.16	148	4,698	-8.4	...	37	6,512	72.8
Drugs, chemicals, allied products.....	7	62,960	70.2	8.0	0.69	98	2,682	-17.0	...	31	13,875	94.1
Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
Drugs, chemicals, allied products.....	31	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	12	6,021	90.1
Drugs, chemicals, allied products.....	24	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	57	11,875	96.6
Drugs, chemicals, allied products.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1	...	3	2,898	96.5
Tobacco and products (exc. leaf).....	89	81,556	72.6	6.1	0.16	148	4,698	-8.4	...	37	6,512	72.8
Drugs, chemicals, allied products.....	7	62,960	70.2	8.0	0.69	98	2,682	-17.0	...	31	13,875	94.1
Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
Drugs, chemicals, allied products.....	31	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	12	6,021	90.1
Drugs, chemicals, allied products.....	24	(x)	78.2	5.9	0.10	265	4,407	+4.3	...	57	11,875	96.6
Drugs, chemicals, allied products.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1	...	3	2,898	96.5
Tobacco and products (exc. leaf).....	89	81,556	72.6	6.1	0.16	148	4,698	-8.4	...	37	6,512	72.8
Drugs, chemicals, allied products.....	7	62,960	70.2	8.0	0.69	98	2,682	-17.0	...	31	13,875	94.1
Drugs, chemicals, allied products.....	37	9,160	63.4	8.0	0.21	86	2,472	+43.2	...	13	3,824	89.7
Drugs, chemicals, allied products.....	31	(x)	78.2	5.9	0.10	265						

Note: See explanatory material for definitions of Standard Metropolitan Areas.

WHOLESALE TRADE—GENERAL STATISTICS

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
United States, total.....	14,429	0.09	2,899	885	13,374	0.19	1,545	383	24,708	0.26	1,064	247	43,942	0.36	584	120
1,000 or more credit accounts.....	3,170	0.08	1,240	2,932	1,160	0.23	355	1,858	955	0.34	188	1,649	376	0.38	83	1,466
500-999 credit accounts.....	2,794	0.11	3,482	667	1,825	0.24	986	645	2,145	0.32	476	619	1,145	0.45	170	614
200-499 credit accounts.....	3,890	0.10	6,350	320	4,218	0.20	1,977	306	7,130	0.32	947	295	7,397	0.38	390	255
Less than 200 credit accounts.....	6,575	0.06	20,641	79	6,171	0.15	6,899	61	14,478	0.22	3,273	75	35,064	0.35	1,024	60
GROCERIES, CONFECTIONERY, MEATS																
Groceries (general line):																
Not sponsoring cooperative, voluntary groups.....	992	0.08	2,243	842	871	0.13	1,940	300	629	0.18	1,326	199	101	0.24	887	122
1,000 or more credit accounts.....	173	0.09	1,400	2,711	14	0.17	428	1,682	4	0.16	256	1,600	...	...	...	...
500-999 credit accounts.....	341	0.09	2,731	657	84	0.14	1,147	594	23	0.19	521	581	1	(x)	(x)	(x)
200-499 credit accounts.....	385	0.09	3,634	345	526	0.12	1,996	306	252	0.20	1,087	270	22	0.32	528	251
Less than 200 credit accounts.....	93	0.06	13,112	99	247	0.12	4,409	108	350	0.16	2,232	107	78	0.22	1,253	81
Voluntary group wholesalers:																
1,000 or more credit accounts.....	390	0.06	3,234	780	116	0.08	2,037	309	26	0.16	770	399	2	(x)	(x)	(x)
500-999 credit accounts.....	82	0.08	2,068	2,142	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	112	0.07	3,314	676	19	0.17	1,085	639	2	(x)	(x)	(x)	...	...	...	...
Less than 200 credit accounts.....	143	0.03	6,401	334	56	0.08	2,066	319	12	0.11	1,116	294	...	...	...	...
Retailer-cooperative warehouses:																
1,000 or more credit accounts.....	53	0.06	12,364	98	40	0.04	4,780	115	11	0.19	3,069	85	2	(x)	(x)	(x)
500-999 credit accounts.....	88	0.02	18,900	247	34	0.01	8,703	64	29	0.01	6,447	49	8	0.56	3,054	37
200-499 credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	...	...	...	...	...	...	...	...
Less than 200 credit accounts.....	9	0.03	14,218	716	...	...	...	...	...	...	...	...	...	...	...	...
Cash-carry depots.....																
1,000 or more credit accounts.....	24	0.02	15,734	314	...	...	...	...	...	...	...	...	...	...	...	...
500-999 credit accounts.....	53	0.02	19,612	106	34	0.01	8,701	64	29	0.01	6,447	49	8	0.56	3,054	37
200-499 credit accounts.....	4	0.04	2,308	178	3	(x)	(x)	(x)	18	...	1,215	61	6	...	2,762	10
Less than 200 credit accounts.....	17	0.14	2,016	949	8	0.12	2,328	268	18	0.50	1,545	156	2	(x)	(x)	(x)
Institutional wholesalers:																
1,000 or more credit accounts.....	5	0.16	2,315	967	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	3	0.11	3,609	318	2	(x)	(x)	(x)	9	0.61	1,398	222	...	...	...	...
200-499 credit accounts.....	3	0.04	19,290	109	5	0.08	5,952	108	9	0.28	1,912	90	2	(x)	(x)	(x)
Less than 200 credit accounts.....	26	0.05	2,004	965	90	0.18	1,065	389	333	0.17	693	258	683	0.33	479	94
Confectionery, total.....																
1,000 or more credit accounts.....	9	0.11	627	2,194	6	0.18	294	2,250	8	0.12	184	1,831	1	(x)	(x)	(x)
500-999 credit accounts.....	4	0.02	1,328	694	16	0.25	838	616	42	0.18	464	625	12	0.56	168	606
200-499 credit accounts.....	7	0.11	3,993	259	23	0.12	1,452	320	100	0.15	644	311	69	0.38	333	270
Less than 200 credit accounts.....	6	(x)	35,984	125	45	0.18	3,326	96	183	0.18	1,756	77	89	0.30	674	55
Fish, sea foods, total.....																
1,000 or more credit accounts.....	79	0.13	4,580	341	119	0.14	3,568	165	247	0.30	1,880	133	328	0.34	1,202	56
500-999 credit accounts.....	4	0.24	1,990	1,575	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)
200-499 credit accounts.....	12	0.15	2,626	608	5	0.08	1,065	508	7	0.10	404	535	1	(x)	(x)	(x)
Less than 200 credit accounts.....	34	0.13	5,202	293	32	0.13	2,235	266	42	0.22	1,085	261	8	0.15	461	235
Meats, meat products, total.....																
1,000 or more credit accounts.....	29	0.10	12,544	116	82	0.14	5,634	105	197	0.33	2,831	85	318	0.34	1,487	44
500-999 credit accounts.....	471	0.10	8,049	241	481	0.16	4,167	134	791	0.21	2,881	77	659	0.31	1,517	48
200-499 credit accounts.....	13	0.12	3,019	1,492	1	(x)	(x)	(x)	2	(x)	(x)	(x)	1	(x)	(x)	(x)
Less than 200 credit accounts.....	33	0.13	4,590	618	13	0.21	923	638	4	(x)	488	592	3	0.53	208	568
Meats, meat products, total.....																
1,000 or more credit accounts.....	157	0.09	7,742	288	91	0.20	2,196	266	48	0.13	933	267	21	0.39	279	293
500-999 credit accounts.....	268	0.09	14,442	106	376	0.14	6,716	82	737	0.22	3,856	57	634	0.30	2,049	35
Other grocery, food specialties:																
Canned foods.....																
1,000 or more credit accounts.....	65	0.07	3,466	645	106	0.11	1,442	403	184	0.27	1,095	234	404	0.29	573	115
500-999 credit accounts.....	11	0.12	615	2,536	6	0.18	2,241	2,782	7	0.95	214	1,636	3	0.41	96	1,533
200-499 credit accounts.....	12	0.09	2,516	675	18	0.16	1,027	599	11	0.24	453	647	11	0.13	190	968
Less than 200 credit accounts.....	14	0.06	5,493	261	40	0.13	1,903	302	54	0.22	1,060	278	55	0.37	346	280
Coffee, tea, spices.....																
1,000 or more credit accounts.....	28	0.06	38,583	81	42	0.04	7,461	75	112	0.25	2,085	85	336	0.28	972	60
500-999 credit accounts.....	75	0.2	2,301	2,331	37	0.24	996	636	72	0.31	828	278	220	0.40	512	96
200-499 credit accounts.....	18	0.05	683	9,058	8	0.13	438	1,956	3	0.20	242	1,307	1	(x)	(x)	(x)
Less than 200 credit accounts.....	8	0.43	1,027	801	5	0.99	650	624	7	0.52	377	560	3	0.25	114	630
Dried fruits, nuts.....																
1,000 or more credit accounts.....	10	0.01	20,246	327	12	0.43	1,492	339	33	0.34	778	300	26	0.35	328	279
500-999 credit accounts.....	39	(x)	102,589	54	12	0.01	11,938	59	29	0.25	2,851	78	190	0.41	781	55
200-499 credit accounts.....	15	0.02	3,404	734	7	0.05	4,548	147	19	0.08	2,257	124	42	0.31	1,192	44
Less than 200 credit accounts.....	4	0.02	2,210	2,275	...	...	...	...	...	...	...	...	...	...	...	...
Flour.....																
1,000 or more credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	4	0.02	4,289	379	...	...	...	...	3	0.21	825	368	2	(x)	(x)	(x)
200-499 credit accounts.....	7	0.03	27,613	56	6	0.05	7,260	88	15	0.05	5,315	50	40	0.31	1,458	35
Less than 200 credit accounts.....	40	0.09	6,207	297	37	0.23	2,493	256	60	0.31	1,747	160	74	0.23	978	82
Frosted, frozen foods.....																
1,000 or more credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	6	0.21	2,647	673	6	0.17	1,110	579	1	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	12	0.23	4,234	270	14	0.29	2,381	296	17	0.21	1,047	268	9	0.30	409	270
Less than 200 credit accounts.....	20	0.02	37,360	63	17	0.18	5,298	110	41	0.35	3,453	81	65	0.21	1,359	56
Miscellaneous grocery specialties.....																
1,000 or more credit accounts.....	58	0.13	3,360	520	56	0.10	2,208	211	112	0.30	1,307	150	126	0.18	849	70
500-999 credit accounts.....	7	0.16	1,268	1,911	...	...	...	...	...	...	...	...	...	...	...	...
200-499 credit accounts.....	12	0.11	3,050	606	5	0.04	1,040	651	4	0.38	354	580	...	...	...	...
Less than 200 credit accounts.....	26	0.15	5,082	320	20	0.17	1,659	259	28	0.40	721	280	9	0.19	368	277
Miscellaneous grocery specialties.....																
1,000 or more credit accounts.....	13	0.10	16,824	91	31	0.07	4,164	110	80	0.26	2,339	82	117	0.18	1,039	54
500-999 credit accounts.....	197	0.07	2,888	873	265	0.14	1,537	348	453	0.22	1,200	190	996	0.31	608	81
200-499 credit accounts.....	38	0.18	615	3,384	16	0.13	334	1,974	13	0.24	197	1,581	4	0.22	72	1,175
Less than 200 credit accounts.....	38	0.05	6,558	641	37	0.16	1,023	634	24	0.34	440	603	12	0.45	173	

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES,

BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
FARM PRODUCTS (EDIBLE)—Continued																
Fruits, vegetables (fresh), total.....	672	0.10	6,053	322	790	0.16	3,092	170	1,406	0.21	2,169	103	1,556	0.37	1,452	—
1,000 or more credit accounts.....	35	0.10	1,729	1,537	6	0.22	340	1,870	5	0.34	212	1,390	...	...	...	...
500-999 credit accounts.....	101	0.12	3,586	632	20	0.14	951	996	14	0.07	464	549	4	0.71	190	515
200-499 credit accounts.....	232	0.13	5,878	302	206	0.15	1,993	279	160	0.30	982	266	40	0.40	385	263
Less than 200 credit accounts.....	304	0.07	20,174	94	538	0.16	5,721	89	1,227	0.20	3,045	72	1,512	0.37	1,690	38
BEER, WINES, DISTILLED SPIRITS																
Beer, ale, total.....	138	0.12	1,725	489	269	0.15	1,084	320	655	0.18	923	164	817	0.22	672	74
1,000 or more credit accounts.....	20	0.14	947	1,487	18	0.16	328	1,703	14	0.10	215	1,270	1	(x)	(x)	(x)
500-999 credit accounts.....	30	0.11	2,008	688	31	0.16	878	653	31	0.38	455	221	10	0.12	187	636
200-499 credit accounts.....	46	0.09	5,414	320	82	0.04	1,496	316	127	0.17	818	285	53	0.13	392	273
Less than 200 credit accounts.....	42	0.21	4,734	57	138	0.17	2,876	67	482	0.21	1,676	70	756	0.23	888	53
Wines, distilled spirits*, total.....	562	0.08	2,090	1,378	218	0.11	1,338	463	171	0.15	816	332	165	0.24	525	145
1,000 or more credit accounts.....	239	0.08	1,500	2,645	15	0.10	388	1,977	11	0.13	215	1,636	2	(x)	(x)	(x)
500-999 credit accounts.....	138	0.09	2,868	706	58	0.08	953	669	20	0.16	633	626	4	0.29	147	608
200-499 credit accounts.....	113	0.08	6,460	340	87	0.16	1,893	317	64	0.22	874	316	34	0.27	368	280
Less than 200 credit accounts.....	72	0.10	22,152	85	58	0.09	6,941	86	76	0.08	3,183	80	129	0.23	943	69
DRUGS, CHEMICALS, ALLIED PRODUCTS																
Drugs (general line)*, total.....	248	0.05	3,267	943	34	0.05	2,362	312	12	0.02	1,160	278	1	(x)	(x)	(x)
1,000 or more credit accounts.....	56	0.04	2,265	2,434	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	93	0.06	4,176	644	5	0.14	1,197	555	1	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	92	0.05	5,364	360	22	0.05	2,538	307	3	0.06	1,705	225	...	...	...	...
Less than 200 credit accounts.....	7	(x)	854	116	6	0.01	4,971	131	7	(x)	2,174	138	1	(x)	(x)	(x)
Drugs, drug sundries (specialty lines):																
Proprietary medicines, toiletries.....	36	0.06	1,109	2,384	42	0.14	1,393	447	94	0.13	660	414	298	0.31	343	148
1,000 or more credit accounts.....	16	0.04	728	4,808	4	0.25	427	1,688	9	0.23	140	1,949	4	0.18	74	1,432
500-999 credit accounts.....	10	0.04	3,324	644	7	0.16	1,036	639	14	0.17	464	682	18	0.26	149	677
200-499 credit accounts.....	6	0.13	5,774	357	22	0.05	2,490	323	34	0.14	943	305	48	0.41	392	265
Less than 200 credit accounts.....	4	0.14	16,725	80	9	0.31	11,138	51	44	0.08	1,104	81	228	0.28	681	59
Retailer cooperatives—specialty lines.....	...	...	...	...	3	0.07	8,147	84	7	...	2,501	112	2	(x)	(x)	(x)
Drug sundries.....	31	0.03	3,091	1,508	50	0.13	749	701	152	0.18	715	397	457	0.22	325	174
1,000 or more credit accounts.....	6	0.01	2,347	6,404	13	0.11	358	1,762	9	0.16	214	1,584	9	0.30	76	1,530
500-999 credit accounts.....	12	0.03	3,248	768	12	0.06	829	620	32	0.12	449	635	25	0.60	154	666
200-499 credit accounts.....	12	0.15	5,981	778	17	0.18	1,627	309	53	0.28	968	230	114	0.15	262	283
Less than 200 credit accounts.....	7	0.03	39,308	72	14	0.18	4,839	94	52	0.10	2,483	83	314	0.20	706	64
Industrial chemicals, total.....	143	0.08	4,280	613	117	0.18	1,785	362	196	0.21	1,481	200	362	0.29	549	120
1,000 or more credit accounts.....	24	0.13	1,708	2,388	11	0.24	382	1,856	8	0.37	300	1,506	6	0.42	101	1,525
500-999 credit accounts.....	22	0.04	3,864	683	17	0.33	950	666	14	0.23	490	601	11	0.55	201	598
200-499 credit accounts.....	37	0.10	7,583	321	14	0.30	2,310	313	37	0.22	1,039	299	48	0.38	328	275
Less than 200 credit accounts.....	60	0.04	37,387	58	75	0.10	7,524	83	137	0.20	5,062	56	297	0.24	1,192	49
Paints, varnishes:																
With glass, wallpaper.....	12	0.18	892	1,650	36	0.32	677	853	104	0.52	492	495	261	0.69	377	148
1,000 or more credit accounts.....	8	0.18	763	2,206	11	0.13	352	1,708	11	0.29	203	1,492	3	0.57	52	1,267
500-999 credit accounts.....	2	(x)	(x)	(x)	20	0.35	872	685	24	0.79	398	635	8	0.99	150	559
200-499 credit accounts.....	2	(x)	(x)	(x)	8	0.46	1,203	420	49	0.44	708	356	52	0.66	309	270
Less than 200 credit accounts.....	...	...	...	...	...	...	...	...	20	0.56	1,525	117	198	0.67	975	82
Without glass, wallpaper.....	13	0.10	1,298	1,240	23	0.22	987	638	107	0.35	739	340	447	0.58	511	120
1,000 or more credit accounts.....	3	0.22	320	4,350	3	0.53	405	1,400	4	0.43	191	1,525	2	(x)	(x)	(x)
500-999 credit accounts.....	4	0.04	4,213	560	13	0.13	1,009	617	18	0.36	502	598	11	0.43	174	561
200-499 credit accounts.....	4	0.05	5,123	297	7	0.25	1,906	352	51	0.38	790	302	76	0.72	329	253
Less than 200 credit accounts.....	3	0.16	18,127	66	...	...	...	...	32	0.28	2,179	110	358	0.54	773	71
TOBACCO AND ITS PRODUCTS (EXC. LEAF)																
Tobacco and products (exc. leaf), total.....	670	0.06	1,560	1,054	612	0.09	1,429	292	656	0.15	1,124	160	325	0.27	677	82
1,000 or more credit accounts.....	166	0.06	911	3,134	21	0.07	351	1,632	7	0.10	130	1,952	1	(x)	(x)	(x)
500-999 credit accounts.....	157	0.07	2,337	669	72	0.09	974	633	24	0.15	437	991	2	(x)	(x)	(x)
200-499 credit accounts.....	213	0.05	3,928	317	239	0.10	1,970	305	157	0.12	936	266	33	0.10	366	271
Less than 200 credit accounts.....	134	0.07	8,948	97	280	0.10	3,260	92	468	0.16	2,000	76	289	0.31	939	54
DRY GOODS, APPAREL																
Clothing, furnishings, footwear:																
Clothing, furnishings (general line).....	35	0.14	1,787	1,201	54	0.15	1,422	429	119	0.18	933	305	94	0.20	772	142
1,000 or more credit accounts.....	15	0.10	1,070	2,330	4	0.23	449	1,425	4	0.13	214	1,375	1	(x)	(x)	(x)
500-999 credit accounts.....	9	0.16	3,134	589	15	0.17	1,001	632	23	0.22	571	602	1	(x)	(x)	(x)
200-499 credit accounts.....	4	0.38	8,674	300	23	0.13	2,001	318	47	0.20	1,052	285	28	0.27	472	272
Less than 200 credit accounts.....	7	0.02	18,712	81	12	0.12	9,237	56	45	0.13	2,981	80	64	0.15	1,632	62
Men's, boys' clothing, furnishings.....	62	0.03	2,155	1,087	96	0.14	1,071	623	280	0.15	919	315	624	0.19	588	126
1,000 or more credit accounts.....	28	0.03	1,647	1,924	20	0.18	374	1,921	19	0.19	251	1,340	5	0.58	82	1,378
500-999 credit accounts.....	14	0.04	2,453	649	33	0.16	1,010	676	35	0.18	550	626	21	0.30	173	600
200-499 credit accounts.....	13	0.03	5,914	312	32	0.08	2,184	301	104	0.19	982	295	102	0.16	399	280
Less than 200 credit accounts.....	7	0.02	25,500	97	31	0.12	6,722	95	122	0.10	3,242	82	496	0.18	1,051	61
Women's, children's clothing, furnishings.....	69	0.05	1,529	1,378	117	0.12	1,377	486	314	0.13	852	366	615	0.25	600	132
1,000 or more credit accounts.....	40	0.05	1,136	2,066	12	0.16	368	1,627	23	0.18	293	1,397	8	0.15	114	1,026
500-999 credit accounts.....	12	0.04	2,623	687	27	0.16	1,019	676	47	0.12	565	598	17	0.06	206	603
200-499 credit accounts.....	11	0.12	4,618	338	53	0.10	2,107	323	121	0.16	1,083	290	111	0.31	384	274
Less than 200 credit accounts.....	6	(x)	27,443	77	25	0.12	8,223	78	120	0.10	3,010	97	479	0.25	1,097	67
Furs (dressed), fur clothing.....	31	0.24	10,771	157	40	0.59	4,886	137	108	0.29	2,896	102	244	0.39	1,950	44
1,000 or more credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	1	(x)	(x)	(x)	2	(x)	(x)	(x)	2	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	5	0.44														

WHOLESALE TRADE—GENERAL STATISTICS

Table 3C.—MERCHANT WHOLESALESAERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per establishment
DRY GOODS, APPAREL—Continued																
Clothing, furnishings, footwear—Continued																
Millinery, millinery supplies.....	9	0.50	2,868	355	29	0.20	1,326	515	96	0.18	991	310	217	0.34	619	121
1,000 or more credit accounts.....	4	0.81	2,314	1,545	3	0.59	402	1,804	3	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	3	0.13	3,571	999	7	0.20	1,014	642	14	0.19	835	299	4	0.03	169	707
200-499 credit accounts.....	2	(x)	(x)	(x)	14	0.17	2,080	316	48	0.20	977	301	53	0.35	444	244
Less than 200 credit accounts.....	...	...	...	...	5	0.14	6,395	141	32	0.17	2,936	109	180	0.35	896	71
Shoes, other footwear.....	58	0.14	1,312	1,440	79	0.15	1,011	660	147	0.15	1,050	293	246	0.16	630	128
1,000 or more credit accounts.....	28	0.18	904	2,466	15	0.18	390	1,867	6	0.24	170	1,769	2	(x)	(x)	(x)
500-999 credit accounts.....	14	0.08	3,126	717	24	0.14	1,134	613	12	0.27	606	639	6	0.55	144	660
200-499 credit accounts.....	12	0.16	3,073	340	24	0.16	1,765	356	67	0.13	1,101	288	37	0.18	430	257
Less than 200 credit accounts.....	4	0.01	12,087	78	17	0.12	6,279	112	62	0.13	3,190	89	201	0.14	1,004	74
Work clothing.....	4	0.21	3,999	349	11	0.15	1,244	419	50	0.23	1,186	346	91	0.25	531	143
Dry goods (general line), total.....	106	0.40	2,008	1,867	43	0.25	1,214	545	13	0.17	982	328	8	0.06	1,027	94
1,000 or more credit accounts.....	66	0.06	1,386	2,737	6	0.63	413	1,626	...	...	...	...	...	...	...	...
500-999 credit accounts.....	28	0.12	2,440	718	11	0.23	1,113	634	4	0.13	575	999	...	...	...	...
200-499 credit accounts.....	10	0.11	4,200	154	16	0.19	2,707	314	5	0.20	1,085	280	...	...	...	...
Less than 200 credit accounts.....	2	(x)	(x)	(x)	9	0.14	9,314	79	4	0.16	3,831	71	8	0.06	1,027	92
Dry goods specialties, piece goods, notions:																
Hosiery, underwear.....	46	0.08	2,473	762	53	0.11	1,719	318	146	0.12	1,211	245	244	0.20	639	119
1,000 or more credit accounts.....	9	0.05	948	2,216	3	0.19	1,424	1,833	7	0.27	288	1,286	1	(x)	(x)	(x)
500-999 credit accounts.....	13	0.06	2,473	762	11	0.21	1,054	630	14	0.10	534	621	4	0.12	217	625
200-499 credit accounts.....	4	0.03	5,008	317	27	0.14	2,037	299	44	0.13	1,068	380	51	0.19	354	284
Less than 200 credit accounts.....	15	0.12	25,496	74	23	0.03	6,778	94	81	0.10	3,967	72	216	0.19	1,126	61
Piece goods (jobbers).....	191	0.06	4,247	429	261	0.13	2,401	279	509	0.16	1,694	122	856	0.28	1,181	70
1,000 or more credit accounts.....	24	0.08	1,414	3,410	17	0.20	416	1,672	10	0.13	1,129	2,466	3	0.17	288	1,317
500-999 credit accounts.....	23	0.06	4,247	429	20	0.30	1,100	646	25	0.13	513	639	27	0.40	419	520
200-499 credit accounts.....	44	0.08	6,861	114	59	0.12	2,091	311	109	0.18	1,114	489	70	0.36	375	458
Less than 200 credit accounts.....	96	0.05	28,248	81	163	0.10	9,975	70	360	0.14	5,124	59	778	0.27	1,792	45
Other dry goods, notions.....	136	0.12	1,323	1,581	149	0.11	1,362	474	416	0.16	869	344	904	0.21	701	109
1,000 or more credit accounts.....	48	0.16	887	2,983	18	0.11	421	1,683	36	0.26	184	1,983	3	0.12	105	1,775
500-999 credit accounts.....	28	0.10	3,160	654	26	0.28	984	668	40	0.16	524	582	11	0.19	226	596
200-499 credit accounts.....	27	0.14	5,364	282	61	0.08	2,031	310	179	0.18	1,047	299	129	0.29	394	271
Less than 200 credit accounts.....	6	0.06	12,683	109	42	0.05	7,659	83	171	0.11	3,188	25	751	0.19	1,135	61
Piece goods converters, total.....	214	0.06	40,526	394	182	0.03	4,722	159	429	0.08	3,007	110	153	0.19	2,426	44
1,000 or more credit accounts.....	34	0.05	5,790	1,864	6	0.04	569	1,305	3	0.19	294	1,350	...	...	...	...
500-999 credit accounts.....	40	0.05	9,402	621	19	0.10	938	683	7	...	610	24	...	...	...	...
200-499 credit accounts.....	97	0.05	14,492	278	14	0.05	2,742	270	32	0.05	1,481	296	4	0.12	293	312
Less than 200 credit accounts.....	160	0.08	28,651	83	140	0.02	11,551	60	187	0.09	6,500	50	149	0.19	2,910	37
FURNITURE, HOME FURNISHINGS																
Furniture (household, office):																
Household furniture.....	51	0.14	1,436	1,617	53	0.31	774	771	116	0.28	584	480	182	0.46	608	123
1,000 or more credit accounts.....	19	0.14	1,071	2,954	10	0.43	266	2,750	14	0.51	144	2,278	2	(x)	(x)	(x)
500-999 credit accounts.....	9	0.14	1,954	803	10	0.46	1,012	606	14	0.38	502	614	7	0.55	215	600
200-499 credit accounts.....	9	0.19	5,476	317	18	0.17	1,886	306	30	0.45	915	331	27	0.60	419	274
Less than 200 credit accounts.....	4	...	54,607	22	15	0.28	4,348	120	58	0.30	2,765	93	146	0.38	1,205	53
Office furniture.....	13	0.06	851	1,663	29	0.04	716	860	95	0.15	761	390	139	0.32	592	112
1,000 or more credit accounts.....	7	0.08	508	2,670	8	0.05	276	2,223	8	0.24	168	1,671	...	...	...	...
500-999 credit accounts.....	3	0.01	2,086	658	6	0.02	1,058	580	16	0.26	464	615	5	0.59	195	680
200-499 credit accounts.....	3	0.07	4,999	318	9	0.04	2,189	267	35	0.16	1,061	292	17	0.40	332	276
Less than 200 credit accounts.....	...	...	...	...	6	0.03	5,365	120	36	0.06	3,112	93	117	0.27	939	63
Home furnishings, floor coverings:																
China, glassware, crockery.....	29	0.15	1,178	1,183	26	0.13	847	1,018	80	0.24	632	456	244	0.32	377	162
1,000 or more credit accounts.....	11	0.19	575	2,498	8	0.21	280	2,363	8	0.48	151	1,966	4	0.21	81	1,470
500-999 credit accounts.....	7	0.18	2,173	658	5	0.09	824	719	15	0.19	523	654	11	0.34	146	581
200-499 credit accounts.....	5	0.08	4,470	306	11	0.11	3,042	342	27	0.20	985	299	49	0.29	261	303
Less than 200 credit accounts.....	6	0.12	12,692	100	2	(x)	(x)	(x)	30	0.25	2,622	97	180	0.36	778	68
Floor coverings.....	99	0.14	2,698	931	92	0.12	1,588	428	135	0.13	1,228	253	178	0.22	709	125
1,000 or more credit accounts.....	34	0.16	2,113	1,772	10	0.10	565	1,238	4	0.21	206	1,395	3	0.07	78	1,467
500-999 credit accounts.....	34	0.15	3,438	677	19	0.10	1,074	643	15	0.10	626	571	7	0.29	245	543
200-499 credit accounts.....	23	0.10	3,536	359	22	0.16	2,320	313	50	0.20	1,065	288	24	0.32	430	280
Less than 200 credit accounts.....	8	0.01	20,457	79	21	0.03	7,073	81	66	0.07	3,554	86	144	0.20	1,588	51
Antiques.....	1	(x)	(x)	(x)	1	(x)	(x)	(x)	7	0.03	843	332	62	0.24	1,232	37
Miscellaneous home furnishings.....	57	0.07	2,126	1,620	96	0.19	618	1,050	181	0.30	641	437	540	0.31	371	164
1,000 or more credit accounts.....	29	0.06	1,623	8,757	37	0.21	338	2,092	21	0.58	240	1,493	8	0.37	63	1,657
500-999 credit accounts.....	13	0.07	4,077	665	21	0.12	952	673	35	0.23	500	620	30	0.39	166	597
200-499 credit accounts.....	9	0.03	4,426	358	24	0.21	1,942	324	63	0.28	850	314	114	0.31	293	288
Less than 200 credit accounts.....	6	0.26	15,123	85	14	0.20	4,934	110	62	0.24	2,449	102	388	0.30	791	63
PAPER AND ITS PRODUCTS																
Wrapping paper, twine, total.....	76	0.12	962	2,294	83	0.16	536	1,237	117	0.21	607	486	149	0.20	398	201
1,000 or more credit accounts.....	56	0.11	792	2,963	41	0.21	333	2,024	14	0.11	222	1,612	3	0.57	74	1,462
500-999 credit accounts.....	11	0.06	2,999	636	24	0.15	1,020	632	23	0.10	455	642	8	0.12	244	619
200-499 credit accounts.....	3	0.07	4,441	330	12	0.16	1,984	340	52	0.28	891	324	45	0.22	337	291
Less than 200 credit accounts.....	6	0.45	27,017	68	6	0.12	7,494	96	28	0.24	2,852	97	93	0.17	796	81
Fine paper, total.....	119	0.09	2,440	1,177	85	0.12	1,262	561	96	0.11	923	324	104	0.15	587	161
1,000 or more credit accounts.....	59	0.07	1,723	1,940	12	0.18	431	1,675	7	0.17	223	1,371	1	(x)	(x)	(x)
500-999 credit accounts.....	26	0.05	4,409	658	19	0.07	1,018	669	11	0.17	579	595	4	0.04	237	575
200-499 credit accounts.....	23	0.09	6,300	334	38	0.08	2,056	341	38	0.10	1,005	290	26	0.26	433	275
Less than 200 credit accounts.....	11	0.46	24,598	76	16	0.18	6,202	121	40	0.09	3,133					

Table 3C.—MERCHANT WHOLESALESA REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES,
BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$199,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
PAPER AND ITS PRODUCTS—Continued																
Stationery, office supplies, total.....	23	0.19	598	2,635	46	0.19	470	1,316	110	0.13	454	635	370	0.24	284	230
1,000 or more credit accounts.....	18	0.21	524	3,219	26	0.22	310	1,965	20	0.12	166	1,941	13	0.18	90	1,320
500-999 credit accounts.....	3	0.10	1,544	752	8	0.22	845	840	27	0.21	395	681	28	0.20	159	624
200-499 credit accounts.....	1	(x)	(x)	(x)	7	0.12	2,220	297	29	0.15	824	345	114	0.22	289	495
Less than 200 credit accounts.....	1	(x)	(x)	(x)	5	0.04	3,680	125	34	0.06	3,691	78	215	0.28	601	79
Wallpaper, total.....	1	(x)	(x)	(x)	11	0.24	428	1,433	24	0.34	514	477	99	0.36	386	182
1,000 or more credit accounts.....	...	...	...	...	4	0.27	186	3,250	2	(x)	(x)	(x)	2	(x)	(x)	(x)
500-999 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	5	0.42	482	564	5	0.49	157	586
200-499 credit accounts.....	1	(x)	(x)	(x)	4	0.29	1,551	350	12	0.26	752	339	22	0.25	371	290
Less than 200 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	5	0.21	1,591	112	70	0.39	581	94
Miscellaneous paper products, total.....	192	0.06	2,030	1,327	216	0.16	666	973	384	0.23	566	513	731	0.33	384	189
1,000 or more credit accounts.....	74	0.10	896	2,828	88	0.19	346	1,837	58	0.22	247	1,477	14	0.45	89	1,560
500-999 credit accounts.....	47	0.08	2,958	702	45	0.24	894	702	103	0.22	472	637	43	0.26	194	618
200-499 credit accounts.....	28	0.04	6,144	332	44	0.10	2,218	319	123	0.20	844	305	190	0.39	332	287
Less than 200 credit accounts.....	43	0.02	55,069	74	39	0.08	8,373	75	100	0.28	3,385	82	484	0.30	791	73
FARM PRODUCTS (RAW MATERIALS)																
Farm products (raw materials).....	235	0.07	15,943	252	166	0.17	8,419	74	279	0.31	5,994	48	361	0.15	6,876	43
AUTOMOTIVE																
Automobiles, other motor vehicles:																
Automobiles, new and used.....	116	0.19	2,969	326	34	0.13	1,875	171	52	0.42	1,255	129	34	0.74	473	75
1,000 or more credit accounts.....	5	0.10	624	3,141	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	9	0.20	2,559	664	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	33	0.27	3,881	294	7	0.12	911	337	13	0.62	893	268	2	(x)	(x)	(x)
Less than 200 credit accounts.....	69	0.15	7,709	93	26	0.14	4,394	75	38	0.32	2,158	62	32	0.71	542	57
Trucks, tractors (road type).....	64	0.24	3,614	312	152	0.36	1,764	270	347	0.53	1,225	150	258	0.11	739	74
1,000 or more credit accounts.....	3	0.14	1,227	1,167	3	0.10	92	4,691	4	1.13	132	1,366	...	...	...	...
500-999 credit accounts.....	10	0.47	2,813	614	5	0.53	803	600	4	0.24	292	666	4	(x)	142	716
200-499 credit accounts.....	25	0.26	3,114	316	55	0.42	2,003	269	72	0.61	809	275	17	0.68	350	236
Less than 200 credit accounts.....	26	0.10	10,568	95	89	0.32	4,247	103	267	0.50	1,924	90	217	0.73	1,008	51
Automotive equipment, tires and tubes:																
Automotive parts, accessories.....	244	0.16	1,458	1,365	541	0.25	999	582	1,858	0.39	738	336	5,481	0.54	491	130
1,000 or more credit accounts.....	103	0.21	702	2,592	81	0.27	508	1,328	34	3.36	188	1,715	17	0.21	122	1,373
500-999 credit accounts.....	72	0.20	2,104	702	208	0.32	928	646	271	0.41	496	589	77	0.63	168	593
200-499 credit accounts.....	36	0.10	5,360	360	185	0.22	1,528	357	1,150	0.40	792	313	1,052	0.55	380	264
Less than 200 credit accounts.....	33	0.08	45,271	78	67	0.10	5,028	102	403	0.34	1,930	116	4,335	0.54	638	85
Garage equipment, tools.....	5	0.14	1,223	1,193	25	0.24	1,146	558	68	0.27	878	311	192	0.37	548	130
1,000 or more credit accounts.....	4	0.15	1,115	1,321	4	0.27	567	1,288	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	1	(x)	(x)	(x)	9	0.29	995	627	9	0.34	530	613	4	0.40	203	525
200-499 credit accounts.....	...	...	...	...	9	0.16	2,015	322	34	0.26	934	301	40	0.33	376	278
Less than 200 credit accounts.....	...	...	...	...	3	0.36	6,294	85	23	0.25	2,268	99	148	0.38	772	80
Tires, tubes.....	14	0.07	2,281	1,885	37	0.41	1,113	522	192	0.50	847	282	451	0.66	549	123
1,000 or more credit accounts.....	2	(x)	(x)	(x)	6	0.48	422	1,586	6	0.71	157	1,754	2	(x)	(x)	(x)
500-999 credit accounts.....	5	0.17	2,298	738	5	0.63	1,203	592	17	0.47	418	589	5	0.43	175	585
200-499 credit accounts.....	5	0.12	10,710	264	17	0.39	1,696	337	86	0.56	860	288	87	0.80	376	266
Less than 200 credit accounts.....	2	(x)	(x)	(x)	9	0.22	3,800	122	83	0.41	2,113	107	357	0.53	792	74
ELECTRICAL GOODS																
Electrical goods (general line), total.....	412	0.08	1,557	923	85	0.18	1,332	490	14	0.27	1,199	274	5	0.52	664	76
1,000 or more credit accounts.....	119	0.08	2,994	2,010	6	0.19	434	1,730	...	...	...	...	...	...	...	...
500-999 credit accounts.....	122	0.08	3,783	698	23	0.28	979	662	3	0.33	434	629	...	...	...	...
200-499 credit accounts.....	154	0.08	5,408	348	46	0.16	2,053	318	3	0.36	1,626	304	...	...	...	...
Less than 200 credit accounts.....	17	0.06	10,745	132	10	0.05	4,302	140	8	0.19	2,214	130	5	0.52	664	76
Wiring supplies, construction materials, apparatus and equipment:																
Wiring supplies, construction materials.....	147	0.20	2,366	738	205	0.36	1,487	422	461	0.38	958	294	643	0.40	620	120
1,000 or more credit accounts.....	35	0.21	1,340	1,766	12	0.34	436	1,442	17	0.24	216	1,918	3	0.30	100	1,407
500-999 credit accounts.....	47	0.21	2,300	653	53	0.34	1,062	615	41	0.44	560	586	11	0.92	152	636
200-499 credit accounts.....	46	0.23	5,001	308	104	0.39	2,016	315	217	0.40	976	296	105	0.40	381	267
Less than 200 credit accounts.....	19	0.04	17,604	97	36	0.30	5,312	106	186	0.35	2,249	114	524	0.39	938	73
Apparatus and equipment.....	17	0.13	2,075	1,167	40	0.26	1,371	454	74	0.23	1,116	255	218	0.26	728	97
1,000 or more credit accounts.....	5	0.21	1,026	3,240	5	0.31	377	1,430	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	2	(x)	(x)	(x)	9	0.30	1,174	557	8	0.51	507	563	2	(x)	(x)	(x)
200-499 credit accounts.....	6	0.11	5,953	335	14	0.34	1,822	332	28	0.18	1,092	282	21	0.17	372	278
Less than 200 credit accounts.....	4	0.03	25,423	97	12	0.12	5,758	114	37	0.21	3,441	78	194	0.27	1,056	63
Electrical appliances, specialties:																
Electrical appliances (general line).....	190	0.16	3,514	908	52	0.24	2,064	333	38	0.35	1,345	239	24	0.44	799	103
1,000 or more credit accounts.....	56	0.21	2,320	1,907	2	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	67	0.12	4,461	683	5	0.22	1,543	524	4	0.33	627	575	...	...	...	...
200-499 credit accounts.....	57	0.14	7,466	331	35	0.27	2,192	312	17	0.52	1,121	296	5	0.62	489	249
Less than 200 credit accounts.....	10	0.03	12,028	113	10	0.17	5,090	126	17	0.16	2,931	101	19	0.63	1,114	64
Radios, television sets.....	89	0.22	2,610	1,088	95	0.25	1,455	389	210	0.47	821	297	495	0.58	484	134
1,000 or more credit accounts.....	26	0.17	1,494	2,520	5	0.52	485	1,260	5	0.50	221	1,420	2	(x)	(x)	(x)
500-999 credit accounts.....	33	0.23	4,650	659	21	0.21	856	661	24	0.42	467	588	6	0.18	190	542
200-499 credit accounts.....	27	0.13	5,242	338	46	0.18	1,928	311	111	0.46	829	305	112	0.56	353	266
Less than 200 credit accounts.....	3	0.02	13,110	148	23	0.36	4,616	105	70	0.51	2,041	105	375	0.60	674	81

See footnotes at end of table.

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
ELECTRICAL GOODS—Continued																
Electrical appliances, specialties—Continued																
Refrigerators, equipment (household).....	94	0.12	4,901	614	30	0.21	1,986	467	31	0.34	1,301	221	38	0.93	570	128
1,000 or more credit accounts.....	22	0.26	3,568	304	10	0.28	1,878	1,853	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	22	0.10	5,762	681	4	0.25	973	626	1	(x)	(x)	(x)	2	...	(x)	(x)
200-499 credit accounts.....	48	0.09	9,085	298	17	0.29	2,131	317	11	0.50	1,038	304	7	1.34	402	255
Less than 200 credit accounts.....	16	0.16	18,720	125	6	0.33	6,119	93	18	0.17	2,632	106	29	0.88	1,065	58
Miscellaneous appliances, specialties.....	85	0.11	2,363	851	69	0.29	1,142	522	108	0.35	826	318	217	0.63	519	125
1,000 or more credit accounts.....	24	0.15	1,562	1,768	9	0.43	522	2,126	8	0.13	201	1,618	2	(x)	(x)	(x)
500-999 credit accounts.....	34	0.09	2,825	636	11	0.21	1,932	634	8	0.19	437	614	4	(x)	(x)	(x)
200-499 credit accounts.....	21	0.09	5,043	337	27	0.32	2,089	304	39	0.36	967	284	47	0.88	312	266
Less than 200 credit accounts.....	6	0.03	11,448	88	22	0.19	6,272	77	53	0.24	2,373	103	164	0.50	984	60
HARDWARE, PLUMBING, HEATING																
Hardware:																
General line (with industrial department).....	224	0.12	1,903	2,339	73	0.25	840	765	19	0.90	849	420	11	0.22	364	364
1,000 or more credit accounts.....	171	0.12	1,819	2,884	22	0.26	406	1,376	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	36	0.17	2,486	714	22	0.28	990	681	5	0.56	388	566	2	(x)	(x)	(x)
200-499 credit accounts.....	14	0.05	4,407	360	13	0.32	1,856	354	7	0.54	1,195	355	3	0.26	415	380
Less than 200 credit accounts.....	3	(x)	(x)	(x)	16	0.12	6,394	98	5	(x)	(x)	(x)	5	0.01	1,416	73
General line (without industrial department).....	120	0.10	1,773	1,697	109	0.17	923	659	30	0.35	945	326	19	0.22	468	184
1,000 or more credit accounts.....	67	0.14	1,325	2,611	16	0.22	363	1,754	...	...	...	...	...	...	...	...
500-999 credit accounts.....	33	0.04	3,568	725	43	0.13	876	699	6	0.54	466	674	1	(x)	(x)	(x)
200-499 credit accounts.....	13	0.03	7,525	304	37	0.18	1,791	343	16	0.28	1,019	313	9	0.21	436	259
Less than 200 credit accounts.....	7	0.02	16,443	124	13	0.19	6,700	81	8	0.35	3,080	92	9	0.29	788	74
Specialty lines.....	33	0.14	1,554	1,026	69	0.18	979	621	344	0.26	769	368	666	0.32	465	153
1,000 or more credit accounts.....	14	0.12	911	1,723	16	0.21	352	1,704	17	0.33	221	1,435	3	0.38	30	4,173
500-999 credit accounts.....	10	0.24	1,975	738	12	0.08	1,169	587	69	0.38	322	614	27	0.38	138	611
200-499 credit accounts.....	7	0.05	5,925	317	24	0.21	1,998	306	157	0.26	861	314	147	0.34	259	264
Less than 200 credit accounts.....	2	(x)	(x)	(x)	17	0.18	7,318	78	101	0.17	2,714	98	489	0.30	893	70
Plumbing, heating equipment, supplies:																
Plumbing, heating (general line).....	335	0.26	3,172	578	354	0.32	2,114	311	505	0.35	1,639	189	490	0.37	819	101
1,000 or more credit accounts.....	41	0.24	1,742	1,540	11	0.54	286	2,465	4	0.16	202	1,665	...	...	...	...
500-999 credit accounts.....	114	0.26	3,138	660	28	0.45	1,170	808	18	0.48	450	698	12	1.18	162	522
200-499 credit accounts.....	160	0.26	4,480	330	158	0.35	2,776	285	151	0.38	1,329	272	55	0.28	436	272
Less than 200 credit accounts.....	20	0.17	12,260	130	157	0.24	4,684	133	332	0.34	2,653	108	423	0.36	1,214	64
Heating (inc. stoves, ranges).....	29	0.12	3,290	506	49	0.50	1,439	418	121	0.39	1,044	263	204	0.51	672	110
1,000 or more credit accounts.....	3	0.16	1,193	1,767	3	0.19	406	1,667	7	0.37	170	2,068	1	(x)	(x)	(x)
500-999 credit accounts.....	6	0.13	2,900	701	13	0.90	973	669	30	0.70	477	602	8	0.15	114	538
200-499 credit accounts.....	12	0.11	4,737	352	16	0.47	1,934	309	30	0.50	948	274	21	0.39	321	281
Less than 200 credit accounts.....	8	0.12	10,288	118	17	0.26	4,911	116	81	0.34	3,063	88	174	0.55	1,153	63
Plumbing fixtures, supplies.....	55	0.12	2,683	645	97	0.23	2,046	309	192	0.31	1,567	188	340	0.28	619	128
1,000 or more credit accounts.....	8	0.12	1,016	2,267	7	0.26	538	1,247	3	0.37	207	1,646	5	0.25	68	1,933
500-999 credit accounts.....	13	0.10	3,055	690	6	0.38	876	679	8	0.17	535	608	6	0.16	260	534
200-499 credit accounts.....	23	0.13	5,045	323	41	0.25	2,201	304	55	0.24	1,155	284	46	0.28	336	272
Less than 200 credit accounts.....	11	0.13	12,070	90	43	0.18	5,466	109	126	0.35	3,296	85	283	0.26	1,137	64
Air conditioning, ventilating equipment.....	15	0.25	2,432	805	26	0.42	2,008	299	60	0.40	1,173	234	134	0.43	782	104
1,000 or more credit accounts.....	3	0.14	1,741	2,527	1	(x)	(x)	(x)	3	0.16	287	1,058	2	(x)	(x)	(x)
500-999 credit accounts.....	3	0.19	4,099	513	2	(x)	(x)	(x)	6	0.45	553	567	3	0.02	130	737
200-499 credit accounts.....	8	0.51	2,910	357	15	0.45	2,036	292	16	0.44	1,030	272	10	0.17	470	224
Less than 200 credit accounts.....	1	(x)	(x)	(x)	8	0.37	4,437	121	35	0.38	2,965	88	119	0.48	1,359	58
LUMBER, CONSTRUCTION MATERIALS																
Lumber, millwork:																
Direct mill shippers.....	246	0.07	10,694	285	129	0.14	14,316	46	154	0.14	9,606	37	140	0.28	3,214	28
1,000 or more credit accounts.....	5	(2)	2,151	8,954	...	...	...	...	...	...	...	...	...	...	...	...
500-999 credit accounts.....	6	0.02	11,304	644	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200-499 credit accounts.....	38	0.09	15,654	279	3	0.48	2,990	290	6	0.04	1,733	217	4	0.01	476	226
Less than 200 credit accounts.....	197	0.09	40,562	56	125	0.13	18,180	36	148	0.14	11,911	30	136	0.28	4,021	23
Distributors with yards.....	460	0.16	6,308	340	341	0.29	3,120	206	506	0.30	2,433	125	508	0.55	1,246	66
1,000 or more credit accounts.....	22	0.31	1,647	1,533	4	0.78	433	1,832	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	77	0.13	3,602	654	24	0.46	1,039	584	11	0.56	610	588	4	(x)	(x)	(x)
200-499 credit accounts.....	167	0.12	7,626	318	107	0.37	2,172	287	92	0.50	1,189	280	28	0.77	388	284
Less than 200 credit accounts.....	194	0.21	18,005	98	206	0.22	7,432	88	401	0.24	4,265	70	475	0.50	1,737	46
Other construction materials:																
Brick, tile, terra cotta.....	19	0.13	4,630	356	47	0.19	3,054	210	64	0.26	2,568	110	95	0.41	1,442	58
1,000 or more credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	1	(x)	(x)	(x)	3	0.26	1,117	973	2	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	9	0.04	5,137	364	15	0.25	2,285	292	7	0.29	1,292	250	3	0.38	459	267
Less than 200 credit accounts.....	7	0.28	17,879	84	28	0.15	6,360	98	55	0.26	3,630	73	92	0.41	1,610	51
Cement, lime, plaster.....	22	0.18	3,545	556	36	0.44	2,176	279	68	0.38	1,429	217	50	0.49	1,011	84
1,000 or more credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	10	0.06	3,913	703	4	0.35	1,025	542	4	0.46	583	592	...	...	...	...
200-499 credit accounts.....	7	0.33	3,598	320	12	0.32	2,273	299	24	0.39	1,219	268	6	0.20	472	250
Less than 200 credit accounts.....	3	0.06	13,657	89	19	0.55	4,784	120	38	0.30	3,282	91	44	0.54	1,310	61
Glass (building).....	22	0.16	1,192	1,295	34	0.27	1,437	437	62	0.40	1,059	278	143	0.58	574	126
1,000 or more credit accounts.....	11	0.16	788	2,093	3	0.34	468	1,318	3	0.19	322	1,300	1	(x)	(x)	(x)
500-999 credit accounts.....	5	0.10	2,941	625	6	0.32	1,113	584	4	0.34	594	619	5	1.12	175	560
200-499 credit accounts.....	5	0.15	2,567	436	21	0.25	1,912	327	22	0.44	1,008	320	22	0.34	442	276
Less than 200 credit accounts.....	1															

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Establish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
LUMBER CONSTRUCTION MATERIALS--Continued																
Other construction materials--Continued																
Sand, gravel, crushed stone.....	15	0.36	7,981	44	15	0.2	2,781	222	28	0.20	2,836	114	90	0.31	1,025	58
1,000 or more credit accounts.....	1	(x)	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	3	0.68	870	367	6	0.34	463	254
200-499 credit accounts.....	5	0.21	5,837	321	6	0.25	2,312	283	3	0.14	3,839	367	84	0.30	1,258	44
Less than 200 credit accounts.....	7	0.01	17,462	136	8	0.13	6,926	87	25	0.14	3,839	85	84	0.30	1,258	44
Ready-mixed concrete distributors.....	32	0.13	5,306	385	53	0.25	2,658	242	71	0.55	1,784	155	84	0.41	1,146	74
1,000 or more credit accounts.....	1	(x)	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	9	0.06	5,820	661	7	0.23	1,216	542	3	0.22	322	599	8	0.32	243	606
200-499 credit accounts.....	17	0.27	4,745	307	16	0.21	2,438	263	16	1.01	1,316	255	3	(x)	(x)	(x)
Less than 200 credit accounts.....	7	0.01	17,162	101	29	0.27	5,708	111	52	0.37	2,673	99	80	0.37	1,353	62
Roofing, siding, insulation.....	36	0.15	3,321	623	50	0.33	2,781	227	103	0.28	1,992	155	105	0.61	1,306	69
1,000 or more credit accounts.....	4	0.09	784	2,600	1	(x)	(x)	(x)	3	0.12	394	643	4	0.34	119	606
500-999 credit accounts.....	19	0.08	7,382	327	25	1.48	2,436	277	25	0.22	1,297	274	4	0.23	658	224
200-499 credit accounts.....	4	0.13	9,893	126	23	0.15	4,663	127	75	0.31	2,914	106	170	0.64	1,505	59
Less than 200 credit accounts.....	4	0.13	9,893	126	23	0.15	4,663	127	75	0.31	2,914	106	170	0.64	1,505	59
Miscellaneous construction materials.....	89	0.24	2,884	542	130	0.27	2,094	308	223	0.39	1,370	211	206	0.38	861	99
1,000 or more credit accounts.....	11	0.19	1,568	1,713	2	(x)	(x)	(x)	7	0.42	236	1,229	1	(x)	(x)	(x)
500-999 credit accounts.....	24	0.18	2,324	654	18	0.26	1,111	640	9	0.82	394	643	4	0.34	119	606
200-499 credit accounts.....	43	0.26	4,337	290	55	0.32	2,184	302	67	0.48	1,029	281	23	0.30	438	274
Less than 200 credit accounts.....	11	0.40	15,392	113	55	0.19	5,613	108	140	0.33	2,942	99	178	0.38	1,349	60
MACHINERY, EQUIPMENT, SUPPLIES																
Commercial machines, equipment:																
Commercial refrigeration equipment.....	8	0.05	6,396	511	44	0.41	1,291	440	231	0.59	1,047	248	493	0.63	727	93
1,000 or more credit accounts.....	2	(x)	(x)	(x)	3	0.34	250	2,493	4	0.65	80	2,675	1	(x)	(x)	(x)
500-999 credit accounts.....	1	(x)	(x)	(x)	7	0.22	675	539	27	0.05	594	58	8	0.24	170	570
200-499 credit accounts.....	3	0.06	3,972	305	20	0.62	2,008	289	69	0.72	987	288	48	0.53	358	268
Less than 200 credit accounts.....	2	(x)	(x)	(x)	14	0.22	4,856	99	131	0.37	2,816	84	436	0.63	1,020	63
Office machines, equipment.....	8	0.02	916	3,409	11	0.05	934	675	42	0.18	618	423	359	0.30	320	164
1,000 or more credit accounts.....	5	0.02	630	5,411	3	0.14	360	1,395	2	(x)	(x)	(x)	7	0.12	69	1,458
500-999 credit accounts.....	1	(x)	(x)	(x)	1	(x)	1,209	383	8	0.35	383	660	13	0.72	138	646
200-499 credit accounts.....	1	(x)	(x)	(x)	1	(x)	(x)	(x)	17	0.25	835	286	87	0.36	283	270
Less than 200 credit accounts.....	3	0.02	37,296	71	2	(x)	(x)	(x)	15	0.04	2,923	95	252	0.22	617	66
Restaurants, hotel supplies (principally nonfood)	25	0.23	1,415	1,604	50	0.33	1,139	543	135	0.54	704	361	353	0.63	455	126
1,000 or more credit accounts.....	17	0.23	1,316	2,214	7	0.26	443	1,432	10	0.64	235	1,497	1	(x)	(x)	(x)
500-999 credit accounts.....	1	(x)	(x)	(x)	10	0.61	1,014	333	19	0.62	770	599	11	0.70	176	582
200-499 credit accounts.....	5	0.30	2,330	344	14	0.22	1,861	317	48	0.62	911	397	66	0.68	332	287
Less than 200 credit accounts.....	2	(x)	(x)	(x)	14	0.17	5,328	120	48	0.34	1,902	107	275	0.60	713	65
Store machines, fixtures.....	25	0.42	1,785	706	75	0.49	1,336	419	181	0.95	1,132	215	474	0.50	551	105
1,000 or more credit accounts.....	7	0.32	711	1,950	5	0.40	276	2,556	6	0.28	194	1,307	4	0.15	98	1,396
500-999 credit accounts.....	2	(x)	(x)	(x)	12	0.50	1,014	590	10	1.21	463	649	9	0.26	253	559
200-499 credit accounts.....	7	0.59	3,641	290	26	0.47	1,711	317	49	1.70	911	280	64	0.59	298	267
Less than 200 credit accounts.....	9	0.42	16,591	81	32	0.52	5,171	104	115	0.60	2,520	92	397	0.50	925	56
Other commercial machines, equipment.....	7	0.26	841	1,469	25	0.17	863	682	54	0.33	671	451	171	0.37	304	180
1,000 or more credit accounts.....	2	(x)	(x)	(x)	5	0.06	280	2,054	5	0.25	1,870	5	0.17	87	1,400	
500-999 credit accounts.....	3	0.37	1,600	767	5	0.20	862	703	13	0.11	508	604	9	0.27	160	546
200-499 credit accounts.....	1	(x)	(x)	(x)	8	0.20	1,659	360	18	0.47	871	312	36	0.28	292	280
Less than 200 credit accounts.....	1	(x)	(x)	(x)	8	0.18	6,700	86	18	0.39	2,923	85	121	0.48	616	66
Construction machinery, equipment, total.....	235	0.25	3,754	511	155	0.34	3,137	206	190	0.25	1,672	185	159	0.42	1,236	70
1,000 or more credit accounts.....	19	0.16	1,310	2,039	13	0.37	1,038	615	5	0.75	166	1,466	...	...	...	...
500-999 credit accounts.....	56	0.23	4,023	643	13	0.37	1,038	615	5	0.69	480	614	...	...	...	...
200-499 credit accounts.....	129	0.30	5,264	317	48	0.46	2,398	282	44	0.22	1,314	296	13	0.64	350	261
Less than 200 credit accounts.....	31	0.20	9,052	142	94	0.27	5,722	110	136	0.23	3,372	86	146	0.40	1,628	52
Farm-dairy machinery, equipment, total.....	93	0.07	3,538	480	83	0.17	1,523	410	150	0.38	1,051	255	292	0.48	506	132
1,000 or more credit accounts.....	9	0.07	1,213	2,692	10	0.44	441	1,357	7	0.71	187	1,400	2	(x)	(x)	(x)
500-999 credit accounts.....	12	0.07	2,454	657	12	0.22	875	662	5	0.88	395	588	5	0.06	243	631
200-499 credit accounts.....	27	0.08	5,617	332	32	0.13	938	330	50	0.39	963	290	46	0.84	328	303
Less than 200 credit accounts.....	45	0.03	15,755	89	32	0.13	6,961	81	81	0.31	2,796	93	234	0.36	916	64
Industrial machinery, equipment, supplies:																
Industrial machinery, equipment (general line)...	104	0.18	1,900	1,187	85	0.31	1,160	540	16	0.65	1,140	307	12	0.70	760	94
1,000 or more credit accounts.....	27	0.18	1,287	2,088	13	0.23	1,021	1,737	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	23	0.22	2,454	675	19	0.23	1,061	622	3	1.15	966	572	2	(x)	(x)	(x)
200-499 credit accounts.....	25	0.17	6,326	348	30	0.47	2,054	304	6	0.22	1,124	268	2	(x)	(x)	(x)
Less than 200 credit accounts.....	9	0.07	13,512	126	23	0.20	5,166	105	6	0.48	2,338	99	10	0.74	1,270	52
Beltting, hose, packing.....	9	0.13	1,579	911	28	0.16	1,414	451	46	0.26	945	332	96	0.54	433	194
1,000 or more credit accounts.....	3	0.14	897	2,217	1	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)
500-999 credit accounts.....	4	0.19	3,240	329	10	0.10	2,208	290	19	0.30	833	338	29	0.28	385	270
200-499 credit accounts.....	2	(x)	(x)	(x)	5	0.15	6,906	108	20	0.06	2,877	115	60	0.85	801	81
Less than 200 credit accounts.....	2	(x)	(x)	(x)	5	0.15	6,906	108	20	0.06	2,877	115	60	0.85	801	81
Machine tools.....	40	0.09	2,880	631	35	0.15	2,754	240	106	0.18	1,703	169	187	0.34	760	91
1,000 or more credit accounts.....	9	0.12	702	2,067	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	3	0.09	3,510	657	12	0.22	875	662	5	0.88	395	588	5	0.06	243	631
200-499 credit accounts.....	10	0.09	5,705	299	8	0.15	2,269	318	30	0.21	1,100	282	27	0.35	330	277
Less than 200 credit accounts.....	18	0.08	21,328	93	24	0.14	9,778	65	71	0.16	3,972	68	158	0.33	1,268	52
Mine, mill supplies.....	76	0.18	2,699	859	52	0.21	2,161	318	147	0.32	1,423	209	211	0.49	822	102
1,000 or more credit accounts.....	21	0.15	1,615	2,146	2	(x)	(x)	(x)	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	17	0.18	3,140	633	7	0.15	1,262	559	15	0.78	494	612	2	(x)	(x)	(x)
200-499 credit accounts.....	27	0.18	4,994	308	26	0.24	2,617	272	33	0.25	1,219	277	33	0.50	435	264
Less than 200 credit accounts.....	11															

WHOLESALE TRADE—GENERAL STATISTICS

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales (Dollars)	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
MACHINERY, EQUIPMENT, SUPPLIES—Continued																
Industrial machinery, equipment, supplies—Con.																
Oil well, oil refining supplies.....	198	0.11	11,722	180	196	0.11	3,741	80	280	0.22	6,035	56	234	0.22	1,924	50
1,000 or more credit accounts.....	6	0.09	4,352	1,316	...	...	...	...	...	...	...	...	...	...	...	...
500-999 credit accounts.....	8	0.18	4,216	573	3	0.12	1,263	606	1	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	28	0.12	10,854	303	23	0.27	2,280	293	16	0.25	1,106	272	15	0.48	475	254
Less than 200 credit accounts.....	146	0.10	20,493	80	170	0.09	16,821	42	263	0.22	8,464	40	219	0.20	2,616	36
Printing machinery, supplies (exc. paper).....	7	0.01	6,577	371	11	0.03	3,918	169	32	0.13	836	354	92	0.26	630	104
1,000 or more credit accounts.....	...	...	...	...	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	7	0.26	550	574	1	(x)	(x)	(x)
200-499 credit accounts.....	2	(x)	(x)	(x)	5	0.03	2,781	299	8	0.19	1,102	284	14	0.43	304	257
Less than 200 credit accounts.....	3	...	15,824	129	6	0.03	6,525	94	15	0.03	3,390	83	77	0.22	901	70
Rope, cordage.....	16	0.02	2,936	646	16	0.09	1,073	686	27	0.09	1,272	278	32	0.06	629	130
1,000 or more credit accounts.....	3	(x)	1,681	1,361	3	0.06	282	2,497	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	8	0.04	2,719	634	2	(x)	(x)	(x)	5	0.26	485	622	1	(x)	(x)	(x)
200-499 credit accounts.....	1	(x)	(x)	(x)	5	0.05	2,266	373	8	0.06	1,216	284	2	(x)	(x)	(x)
Less than 200 credit accounts.....	4	(z)	16,642	96	6	(z)	9,236	71	13	0.02	5,208	71	28	0.03	1,831	44
Used machinery, equipment.....	7	0.02	12,706	108	11	0.89	6,860	82	18	0.23	3,337	55	40	0.49	1,367	43
Miscellaneous industrial machinery, supplies.....	226	0.21	1,974	957	279	0.24	1,378	475	730	0.27	943	307	1,627	0.43	518	144
1,000 or more credit accounts.....	68	0.19	1,029	2,303	27	0.28	355	1,997	102	0.44	200	1,486	21	0.28	94	1,254
500-999 credit accounts.....	54	0.16	2,705	664	65	0.26	1,060	650	104	0.40	493	599	63	0.44	177	584
200-499 credit accounts.....	62	0.24	5,298	328	85	0.27	2,060	316	230	0.43	1,020	296	328	0.48	328	280
Less than 200 credit accounts.....	42	0.29	17,387	83	102	0.19	6,717	92	354	0.30	3,183	87	1,215	0.41	1,034	66
Professional equipment, supplies:																
Dental supplies.....	7	0.07	1,173	1,776	36	0.23	477	1,420	91	0.17	530	562	226	0.20	331	219
1,000 or more credit accounts.....	6	0.14	596	2,037	30	0.22	457	1,535	8	0.16	275	1,253	...	...	...	...
500-999 credit accounts.....	...	...	...	...	6	0.24	661	841	40	0.18	505	670	17	0.10	227	605
200-499 credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	36	0.17	682	378	96	0.21	310	296
Less than 200 credit accounts.....	...	...	...	...	...	...	...	...	7	0.13	2,087	106	113	0.21	487	95
Religious supplies.....	1	(x)	(x)	(x)	6	0.17	466	1,568	12	0.13	214	1,299	74	0.22	269	237
School equipment, supplies.....	9	0.12	940	1,461	21	0.20	521	1,255	44	0.09	605	492	102	0.20	361	200
1,000 or more credit accounts.....	6	0.13	768	1,887	9	0.38	295	2,256	6	0.14	191	1,563	3	0.44	95	1,333
500-999 credit accounts.....	3	0.09	2,016	609	8	0.08	1,019	668	12	0.15	461	646	3	0.01	193	503
200-499 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	11	0.07	1,172	279	35	0.28	314	298
Less than 200 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	15	0.03	2,849	97	61	0.11	762	74
Surgical, medical, hospital equipment, supplies..	38	0.06	978	2,045	60	0.20	758	833	144	0.16	677	436	285	0.25	370	192
1,000 or more credit accounts.....	25	0.06	754	2,828	22	0.17	466	1,401	13	0.21	258	1,414	3	0.05	247	1,307
500-999 credit accounts.....	7	0.12	2,102	691	20	0.31	922	720	32	0.22	479	606	23	0.36	216	570
200-499 credit accounts.....	6	0.02	5,804	361	13	0.11	1,749	336	70	0.14	959	314	87	0.29	325	282
Less than 200 credit accounts.....	...	...	...	...	5	0.02	6,726	78	29	0.11	2,467	102	172	0.20	646	76
Miscellaneous professional equipment, supplies..	20	0.08	790	2,433	34	0.16	848	739	134	0.15	1,136	261	571	0.21	892	86
1,000 or more credit accounts.....	12	0.06	639	3,714	4	0.13	255	3,000	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	4	0.24	1,507	751	12	0.21	836	734	17	0.27	626	606	9	0.78	178	619
200-499 credit accounts.....	3	(z)	2,880	318	12	0.17	2,070	311	57	0.13	1,052	296	57	0.32	346	267
Less than 200 credit accounts.....	1	(x)	(x)	(x)	6	0.02	5,354	99	59	0.13	2,254	114	505	0.18	1,324	57
Service establishment equipment, supplies:																
Barber, beauty supplies.....	3	0.82	262	4,115	9	0.19	479	1,193	100	0.46	221	1,062	587	0.57	162	342
1,000 or more credit accounts.....	3	0.82	262	4,115	6	0.21	344	1,617	80	0.50	159	1,642	42	0.59	87	1,385
500-999 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	26	0.35	304	716	96	0.61	180	672
200-499 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	15	0.64	596	318	186	0.64	692	313
Less than 200 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	9	0.25	2,593	85	263	0.39	347	76
Laundry, dry cleaning equipment, supplies.....	21	0.43	782	1,776	46	0.42	705	929	86	0.44	603	468	142	0.54	438	161
1,000 or more credit accounts.....	18	0.46	721	1,988	20	0.41	495	1,437	8	0.44	261	1,462	3	0.43	106	1,117
500-999 credit accounts.....	3	0.17	2,246	503	16	0.41	927	705	24	0.50	478	628	5	0.16	215	594
200-499 credit accounts.....	...	...	...	...	7	0.31	1,582	338	30	0.47	818	351	29	0.22	370	292
Less than 200 credit accounts.....	...	...	...	...	3	0.86	4,831	117	24	0.31	1,844	122	105	0.77	744	74
Shoe findings.....	48	0.07	14,376	224	54	0.31	1,832	350	198	0.30	1,073	280	665	0.33	504	136
1,000 or more credit accounts.....	1	(x)	(x)	(x)	7	0.47	433	1,458	10	0.21	203	1,595	5	0.18	86	1,290
500-999 credit accounts.....	4	0.08	9,926	616	6	0.56	1,050	617	28	0.38	469	596	13	0.45	224	543
200-499 credit accounts.....	14	0.12	10,430	291	9	0.28	2,272	282	50	0.42	893	312	169	0.26	245	286
Less than 200 credit accounts.....	29	0.04	35,380	84	32	0.23	8,384	77	110	0.24	4,822	65	478	0.38	937	60
Undertakers' supplies.....	...	...	...	...	1	(x)	(x)	(x)	10	0.60	276	993	59	0.22	665	103
Upholsterers' supplies.....	5	0.32	1,049	1,009	18	0.41	1,016	524	43	0.61	724	366	88	0.52	522	119
1,000 or more credit accounts.....	2	(x)	(x)	(x)	3	0.27	505	1,111	...	...	...	...	...	...	...	...
500-999 credit accounts.....	2	(x)	(x)	(x)	6	0.32	794	668	11	0.54	463	708	2	(x)	(x)	(x)
200-499 credit accounts.....	1	(x)	(x)	(x)	6	0.45	1,588	344	20	0.80	799	322	12	0.26	279	271
Less than 200 credit accounts.....	...	...	...	...	3	0.64	43,667	11	12	0.31	1,743	126	74	0.58	767	76
Miscellaneous service equipment, supplies.....	13	0.12	2,306	706	46	0.20	938	738	140	0.30	377	742	648	0.37	252	234
1,000 or more credit accounts.....	5	0.12	1,179	1,387	11	0.17	395	1,906	32	0.36	140	2,157	28	0.30	83	1,491
500-999 credit accounts.....	1	(x)	(x)	(x)	9	0.28	1,013	640	29	0.49	424	650	49	0.51	149	628
200-499 credit accounts.....	3	0.26	3,112	406	20	0.23	2,007	340	43	0.11	977	291	174	0.40	258	281
Less than 200 credit accounts.....	4	0.07	21,463	94	6	0.03	9,364	72	36	0.34	2,637	98	397	0.32	582	76
Transportation (exc. automotive) equipment, supplies:																
Aircraft, aeronautical equipment, supplies.....	9	0.26	2,311	497	12	0.70	4,670	114	24	0.47	1,987	121	85	0.78	1,228	49
Railroad equipment, supplies.....	17	0.01	8,358	344	7	0.09	10,246	61	19	0.02	4,301	70	18	0.01	2,374	43
Marine equipment, supplies.....	18	0.14	3,860	438	38	0.22	2,028	307	73	0.36	1,457	171	109	0.44	868	83
1,000 or more credit accounts.....	3	0.30	1,031	1,267	3	0.35	577	1,168	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	4	0.27	1,942	599	6	0.26	1,090	604	1	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	4	0.21	4,823	312	11	0.30	2,183	272	17	0.48	873	280	7	1.08	380	259
Less than 200 credit accounts.....	7	0.04	35,921	63	18	0.13	7,246	85	53	0.34	3,534	70	100	0.38	1,186	58
Other transportation equipment, supplies.....	2	(x)	(x)	(x)	5	0.30	3,060	230	7	0.83	1,007	29				

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES,

BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Establish- ments	Bad debt losses as percent of credit sales	Credit sales per account	Average number of credit accounts per estab- lishment	Establish- ments	Bad debt losses as percent of credit sales	Credit sales per account	Average number of credit accounts per estab- lishment	Establish- ments	Bad debt losses as percent of credit sales	Credit sales per account	Average number of credit accounts per estab- lishment	Establish- ments	Bad debt losses as percent of credit sales	Credit sales per account	Average number of credit accounts per estab- lishment
	(Number)	(Dollars)	(Dollars)	(Number)	(Number)	(Dollars)	(Dollars)	(Number)	(Number)	(Dollars)	(Dollars)	(Number)	(Number)	(Dollars)	(Dollars)	(Number)
METALS, METAL WORK (EXC. SCRAP)																
Iron, steel and products, total.....	336	0.14	3,684	729	221	0.16	2,202	293	305	0.24	1,670	183	326	0.36	1,004	86
1,000 or more credit accounts.....	70	0.14	1,923	2,378	13	0.11	375	1,985	8	0.08	245	1,320	...	...	...	...
500-999 credit accounts.....	61	0.18	3,494	675	22	0.22	1,209	613	20	0.14	523	623	7	0.14	221	642
200-499 credit accounts.....	86	0.13	5,560	325	54	0.18	2,216	293	69	0.35	1,251	280	34	0.35	446	264
Less than 200 credit accounts.....	119	0.13	30,563	78	132	0.14	8,480	73	208	0.22	4,466	64	285	0.37	1,590	51
Nonferrous metals, metal work, total.....	71	0.07	6,705	798	40	0.16	2,348	287	46	0.41	1,899	155	50	0.50	819	91
1,000 or more credit accounts.....	16	0.13	1,712	2,681	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	9	0.18	3,182	729	6	0.23	963	758	3	0.36	614	593	...	...	...	...
200-499 credit accounts.....	15	0.52	3,504	341	11	0.18	2,089	348	9	0.27	1,322	249	7	1.13	237	309
Less than 200 credit accounts.....	31	0.02	127,740	68	22	0.11	8,644	74	33	0.46	43,116	64	43	0.40	1,348	55
WASTE MATERIALS																
Iron, steel scrap, total.....	277	0.04	37,841	108	196	0.09	9,225	70	297	0.12	6,094	45	369	0.27	2,153	31
1,000 or more credit accounts.....	5	0.24	1,619	1,920	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	4	0.02	7,814	630	2	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)
200-499 credit accounts.....	22	0.06	9,395	260	11	0.08	2,232	293	9	0.66	706	302	6	0.86	255	216
Less than 200 credit accounts.....	246	0.04	86,864	49	181	0.08	17,383	37	287	0.11	8,484	33	362	0.26	2,517	27
Other scrap, waste materials, total.....	183	0.07	21,852	86	197	0.06	8,635	74	441	0.09	3,886	76	931	0.12	2,428	31
1,000 or more credit accounts.....	2	(x)	(x)	(x)	...	...	...	(x)	4	0.07	156	1,625	3	0.27	54	1,909
500-999 credit accounts.....	4	0.01	4,025	612	2	(x)	(x)	(x)	9	0.09	402	725	...	...	...	...
200-499 credit accounts.....	8	0.10	9,430	261	20	0.10	2,174	286	27	0.10	1,069	257	14	0.15	353	293
Less than 200 credit accounts.....	169	0.07	38,041	49	175	0.06	14,472	44	401	0.09	8,745	34	914	0.12	3,603	21
OTHER MERCHANT WHOLESALERS																
Amusement, sporting goods:																
Cameras, photographic goods.....	29	0.08	1,997	1,452	42	0.38	984	639	90	0.36	717	365	168	0.41	575	111
1,000 or more credit accounts.....	15	0.13	1,113	2,410	5	0.26	321	1,873	8	1.06	229	1,269	1	(x)	(x)	(x)
500-999 credit accounts.....	7	0.09	2,323	690	18	0.52	866	709	16	0.33	439	668	1	(x)	(x)	(x)
200-499 credit accounts.....	2	(x)	(x)	(x)	12	0.22	2,224	316	33	0.32	1,031	271	29	0.46	373	273
Less than 200 credit accounts.....	5	(2)	80,976	75	7	0.42	4,335	129	33	0.21	2,400	92	137	0.38	839	66
Sporting goods, toys, games.....	48	0.15	1,385	1,548	101	0.21	819	710	288	0.34	667	387	785	0.41	364	171
1,000 or more credit accounts.....	29	0.14	1,127	2,284	18	0.29	291	2,314	24	0.35	182	1,490	11	0.59	78	1,433
500-999 credit accounts.....	9	0.08	3,128	640	27	0.27	965	648	48	0.32	460	631	39	0.72	167	596
200-499 credit accounts.....	6	0.38	2,854	333	36	0.13	1,829	297	124	0.35	923	293	203	0.38	309	278
Less than 200 credit accounts.....	4	0.33	14,298	80	20	0.19	5,528	92	92	0.27	2,260	97	532	0.37	680	73
Other recreation goods.....	1	(x)	(x)	(x)	4	0.18	2,572	190	2	(x)	(x)	(x)	14	1.06	286	244
Books, periodicals, newspapers, total.....	79	0.07	1,316	1,611	91	0.14	842	762	258	0.12	860	330	602	0.20	377	220
1,000 or more credit accounts.....	33	0.07	808	3,091	16	0.11	283	2,478	13	0.21	177	1,926	26	0.28	63	1,648
500-999 credit accounts.....	28	0.05	2,982	710	21	0.18	1,025	679	15	0.06	480	664	32	0.23	148	601
200-499 credit accounts.....	12	0.07	3,612	402	37	0.13	1,707	381	130	0.12	1,010	298	117	0.28	326	277
Less than 200 credit accounts.....	6	0.26	15,158	92	17	0.13	6,333	79	100	0.11	2,186	114	427	0.17	894	88
Coal, coke:																
Direct shippers (without yards).....	262	0.02	25,038	188	88	0.09	11,760	60	82	0.02	7,044	47	71	0.35	1,771	47
1,000 or more credit accounts.....	9	(2)	6,308	1,584	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	11	0.01	14,755	692	...	...	...	...	...	...	...	...	...	...	...	...
200-499 credit accounts.....	44	0.02	24,574	293	2	(x)	(x)	(x)	6	0.03	1,067	246	5	1.10	320	239
Less than 200 credit accounts.....	198	0.02	49,232	73	85	0.08	16,573	42	76	0.02	10,738	31	66	0.30	2,593	32
Distributors with yards.....	75	0.01	6,976	935	50	0.05	1,291	430	72	0.10	1,190	204	59	0.20	556	129
1,000 or more credit accounts.....	19	0.02	3,171	3,108	7	0.11	334	1,672	3	0.41	176	1,380	1	(x)	(x)	(x)
500-999 credit accounts.....	6	(2)	15,390	588	2	(x)	(x)	(x)	4	0.21	324	651	3	0.09	223	622
200-499 credit accounts.....	15	0.02	21,616	315	20	0.05	1,638	332	16	0.10	862	284	5	0.06	259	260
Less than 200 credit accounts.....	35	(2)	51,083	82	21	0.04	6,626	87	49	0.08	3,507	70	50	0.24	953	69
Farm supplies:																
Feed.....	81	0.09	6,961	305	84	0.15	1,764	296	177	0.20	1,379	158	175	0.42	550	114
1,000 or more credit accounts.....	6	0.14	1,278	1,806	5	0.05	343	1,765	...	...	...	...	1	(x)	(x)	(x)
500-999 credit accounts.....	7	0.09	2,415	619	5	0.14	849	613	8	0.16	398	575	2	(x)	(x)	(x)
200-499 credit accounts.....	22	0.12	8,976	275	34	0.14	1,966	284	43	0.29	828	31	57	0.37	304	268
Less than 200 credit accounts.....	46	0.06	26,838	76	40	0.17	5,839	82	126	0.16	2,377	89	141	0.39	860	67
Fertilizers, agricultural chemicals.....	29	0.03	5,034	471	21	0.16	3,148	203	48	0.24	1,298	199	69	0.52	667	113
1,000 or more credit accounts.....	5	0.10	1,061	1,967	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	3	(x)	(x)	(x)	4	0.30	976	622	4	0.30	927	713	1	(x)	(x)	(x)
200-499 credit accounts.....	4	0.13	4,248	322	4	0.18	1,881	272	8	0.17	870	285	15	0.59	288	280
Less than 200 credit accounts.....	18	0.01	57,370	46	13	0.12	13,003	53	34	0.26	3,468	68	53	0.51	1,430	52
Seeds.....	62	0.10	1,611	1,244	51	0.18	956	528	104	0.26	638	381	92	0.31	277	267
1,000 or more credit accounts.....	17	0.07	1,012	3,767	5	0.21	184	2,910	4	0.26	95	3,662	5	0.60	53	2,428
500-999 credit accounts.....	8	0.04	2,583	698	10	0.08	739	706	17	0.22	477	607	5	0.66	91	666
200-499 credit accounts.....	19	0.20	4,216	302	13	0.36	1,862	283	36	0.25	771	312	20	0.31	328	285
Less than 200 credit accounts.....	18	0.13	11,976	97	23	0.10	6,641	72	47	0.29	2,998	73	62	0.23	1,173	55
Miscellaneous farm supplies.....	19	0.01	30,586	163	5	0.03	18,548	35	6	0.23	924	288	14	1.14	530	143
Jewelry:																
Jewelry (general line).....	45	0.15	2,149	1,024	54	0.22	1,001	605	117	0.42	813	330	100	0.34	756	141
1,000 or more credit accounts.....	17	0.19	1,687	2,004	9	0.46	338	1,913	4	0.72	82	2,260	...	...	...	...
500-999 credit accounts.....	15	0.07	2,345	670	15	0.19	1,096	629	18	0.39	475	640	2	(x)	(x)	(x)
200-499 credit accounts.....	4	0.29	3,958	355	16	0.25	1,846	306	40	0.65	855	322	21	0.28	473	283
Less than 200 credit accounts.....	9	0.03	22,219	62	14	0.02	6,777	79	55	0.23	2,736	94	77	0.37	1,058	93
Clocks, watches.....	23	0.08	2,043	831	33	0.45	1,908	351	67	0.28	1,341	222	172	0.48	652	102
1,000 or more credit accounts.....	8	0.12	1,276	1,852	1	(x)	(x)	(x)	3	0.21	209	1,608	1	(x)	(x)	(x)
500-999 credit accounts.....	3	0.03	2,023	658	5	0.31	1,196	585	2	(x)	(x)	(x)	4	0.02	168	784
200-499 credit accounts.....	7	0.12	4,195	266	14	0.28	2,035	346	17	0.54	1,060	286	21	1.23	262	2,060
Less than 200 credit accounts.....	5	(2)	17,747	94	13	0.72	9,733	63	45	0.19	3,					

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES,

BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
OTHER MERCHANT WHOLESALERS—Continued																
Jewelry—Continued																
Precious stones, metals.....	39	0.04	21,978	89	65	0.15	5,525	125	103	0.09	4,064	77	170	0.11	2,007	38
1,000 or more credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	(x)...
500-999 credit accounts.....	3	0.05	4,758	562	2	0.02	2,915	266	7	0.37	937	276	1	...	(x)	233
200-499 credit accounts.....	2	(x)	(x)	(x)	8	...	...	...	7	0.07	7,861	40	6	0.25	498	...
Less than 200 credit accounts.....	34	0.04	48,152	40	54	0.17	11,765	88	94	0.07	7,861	40	163	0.11	2,736	28
Watch materials, jewelers' tools, supplies.....	6	0.09	410	4,278	3	0.05	1,491	522	36	0.46	408	698	129	0.56	290	171
1,000 or more credit accounts.....	3	0.17	151	8,333	1	(x)	(x)	(x)	14	0.74	263	1,169	...	...	...	...
500-999 credit accounts.....	...	...	...	...	...	(x)	(x)	(x)	10	0.40	436	622	12	0.56	230	577
200-499 credit accounts.....	2	(x)	(x)	(x)	2	...	(x)	(x)	7	0.22	814	305	22	0.88	229	302
Less than 200 credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	5	(x)	3,715	80	88	0.32	437	73
Costume jewelry.....	10	0.18	3,146	578	19	0.24	720	942	59	0.22	949	319	253	0.36	399	156
1,000 or more credit accounts.....	3	0.45	1,324	1,148	3	0.30	206	3,650	5	0.24	346	1,044	6	0.30	63	1,500
500-999 credit accounts.....	3	0.20	2,780	533	4	0.32	796	812	6	0.37	498	558	5	0.66	216	640
200-499 credit accounts.....	2	(x)	(x)	(x)	11	0.20	2,146	320	28	0.24	928	315	47	0.37	343	265
Less than 200 credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	20	0.13	4,326	72	195	0.33	690	76
Miscellaneous jewelry.....	18	0.18	1,563	1,196	32	0.30	856	697	119	0.25	1,212	245	591	0.46	555	104
1,000 or more credit accounts.....	...	0.14	1,139	2,478	9	0.37	325	1,733	5	0.16	244	1,510	2	(x)	(x)	(x)
500-999 credit accounts.....	5	0.18	2,008	602	6	0.44	1,041	602	7	0.08	532	627	13	0.67	120	601
200-499 credit accounts.....	3	0.25	3,965	330	9	0.36	2,267	292	43	0.43	1,053	284	82	0.61	319	274
Less than 200 credit accounts.....	3	0.30	21,124	62	8	0.01	9,091	59	64	0.16	3,681	78	494	0.41	898	58
Petroleum and products, total.....	92	0.04	10,837	449	67	0.20	1,529	386	197	0.18	886	290	328	0.40	431	152
1,000 or more credit accounts.....	12	0.04	2,093	2,611	11	0.18	342	1,603	10	0.60	136	1,829	5	0.93	69	1,421
500-999 credit accounts.....	5	0.13	8,657	619	5	0.31	966	622	17	0.32	477	678	13	0.63	168	630
200-499 credit accounts.....	10	0.12	6,983	327	9	0.39	2,025	290	35	0.23	829	290	65	0.28	283	283
Less than 200 credit accounts.....	65	0.02	91,423	56	42	0.15	9,984	60	95	0.10	4,304	59	245	0.41	889	66
Merchant wholesalers, miscellaneous products:																
Flowers (cut), potted plants.....	17	0.27	2,054	640	47	0.22	1,868	303	136	0.26	1,235	219	202	0.36	809	86
1,000 or more credit accounts.....	3	0.02	890	1,665	1	(x)	(x)	(x)	3	0.39	266	1,053	1	(x)	(x)	(x)
500-999 credit accounts.....	6	0.36	2,516	558	4	0.24	934	762	8	0.21	430	603	2	(x)	(x)	(x)
200-499 credit accounts.....	7	0.29	3,654	340	25	0.20	1,949	288	45	0.22	1,195	271	11	0.28	294	287
Less than 200 credit accounts.....	1	(x)	(x)	(x)	17	0.18	3,654	146	80	0.28	2,009	120	188	0.36	1,112	62
Bulbs, plants.....	3	0.86	487	2,707	5	0.27	605	1,116	13	0.51	601	404	34	0.23	563	113
Forest products (exc. lumber).....	31	0.07	25,623	110	16	0.18	9,419	69	43	0.21	3,561	82	116	0.30	1,702	38
General merchandise.....	95	0.07	2,848	1,760	15	0.25	898	653	6	0.37	1,803	95	16	0.43	888	94
1,000 or more credit accounts.....	25	0.05	1,305	6,086	4	0.43	273	2,000	...	...	...	...	...	...	...	...
500-999 credit accounts.....	9	0.32	1,968	589	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200-499 credit accounts.....	23	0.10	14,046	284	2	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)
Less than 200 credit accounts.....	38	0.06	55,299	83	8	0.17	8,380	64	5	0.23	2,420	74	14	0.34	1,183	69
Leather goods.....	4	0.06	988	1,144	2	(x)	(x)	(x)	12	0.08	995	219	49	0.34	364	160
Oils and fats (inedible).....	19	0.03	2,653	2,227	6	0.08	3,543	193	5	0.02	1,291	217	18	0.06	1,004	67
Textiles and materials other than dry goods.....	41	0.06	5,190	692	38	0.20	1,500	430	119	0.18	2,004	151	211	0.16	919	84
1,000 or more credit accounts.....	10	0.04	2,720	2,820	6	0.21	387	1,958	1	(x)	(x)	(x)	2	(x)	(x)	(x)
500-999 credit accounts.....	5	0.05	2,974	575	...	...	...	...	8	0.14	489	629	4	0.27	140	705
200-499 credit accounts.....	5	0.08	7,021	305	12	0.20	2,233	285	34	0.26	1,274	271	15	0.52	430	267
Less than 200 credit accounts.....	21	0.06	56,063	56	20	0.19	10,642	58	86	0.16	4,585	63	190	0.12	1,770	42
Yarns (industrial).....	32	0.04	29,736	101	31	0.04	7,112	95	49	0.04	3,101	105	63	0.16	1,063	86
1,000 or more credit accounts.....	...	...	...	...	...	(x)	(x)	(x)	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...	3	(x)	(x)	(x)
200-499 credit accounts.....	6	0.02	20,280	287	2	(x)	(x)	(x)	6	0.01	1,220	290	4	0.54	376	329
Less than 200 credit accounts.....	26	0.05	40,497	58	27	0.04	15,308	44	41	0.04	9,566	34	56	0.13	2,076	43
Kinds of business, n.e.c.....	71	0.03	11,773	512	115	0.21	1,356	427	254	0.25	942	287	831	0.41	605	100
1,000 or more credit accounts.....	5	0.18	372	4,280	15	0.21	354	1,789	16	0.56	179	1,856	12	0.57	55	1,517
500-999 credit accounts.....	12	0.05	13,320	684	18	0.27	936	677	25	0.24	445	660	15	0.48	166	634
200-499 credit accounts.....	12	0.02	17,976	332	19	0.15	1,946	314	54	0.25	946	292	687	0.46	751	68
Less than 200 credit accounts.....	42	0.02	86,812	66	63	0.21	8,396	65	159	0.21	3,859	66	117	0.24	1,459	74

* Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

x Withheld to avoid disclosure.

z Less than 0.01 percent.

n.e.c. Not elsewhere classified.

INDEX TO KINDS OF BUSINESS IN TABLES 3A AND 3C

Kind of business	Table 3A			Table 3C	Kind of business	Table 3A			Table 3C
	Merchant whole-salers	Manufacturers' sales branches	(Page)			Merchant whole-salers	Manufacturers' sales branches	(Page)	
	(Page)	(Page)	(Page)			(Page)	(Page)	(Page)	
Groceries, confectionery, meats:				Hardware, plumbing, heating--Continued					
Groceries (general line).....	3.03			Plumbing, heating equipment, supplies.....	3.03	3.05			
Not sponsoring cooperative, voluntary groups.....	3.03		3.22	Plumbing, heating (general line).....	3.03	3.05		3.26	
Voluntary group wholesalers.....	3.03		3.22	Heating (including stoves, ranges).....	3.03	3.05		3.26	
Retailer-cooperative warehouses.....	3.03		3.22	Plumbing fixtures, supplies.....	3.03	3.05		3.26	
Cash-carry depots.....	3.03		3.22	Air conditioning, ventilating equipment.....	3.03	3.05		3.26	
Institutional wholesalers.....	3.03		3.22						
Confectionery.....	3.03	3.04	3.22	Lumber, construction materials:					
Fish, sea foods.....	3.03		3.22	Lumber, millwork.....	3.03	3.05		3.26	
Meats, meat products.....	3.03	3.04	3.22	Direct mill shippers.....	3.03			3.26	
Other grocery, food specialties.....	3.03	3.04		Distributors with yards.....	3.03				
Canned foods.....	3.03	3.04	3.22	Other construction materials.....	3.03	3.05			
Coffee, tea, spices.....	3.03	3.04	3.22	Brick, tile, terra cotta.....	3.03	3.05		3.26	
Dried fruits, nuts.....	3.03		3.22	Cement, lime, plaster.....	3.03	3.05		3.26	
Flour.....	3.03	3.04	3.22	Glass (building).....	3.03	3.05		3.26	
Frosted, frozen foods.....	3.03		3.22	Sand, gravel, crushed stone.....	3.03			3.27	
Miscellaneous grocery specialties.....	3.03	3.04	3.22	Ready-mixed concrete distributors.....	3.03			3.27	
				Roofing, siding insulation.....	3.03	3.05		3.27	
Farm products (edible):				Miscellaneous construction materials.....	3.03	3.05		3.27	
Dairy, poultry products.....	3.03	3.04	3.22	Machinery, equipment, supplies:					
Fruits, vegetables (fresh).....	3.03		3.23	Commercial machines, equipment.....	3.03	3.05			
Beer, wine, distilled spirits:				Commercial refrigeration equipment.....	3.03	3.05		3.27	
Beer, ale.....	3.03	3.04	3.23	Office machines, equipment.....	3.03	3.05		3.27	
Wine, distilled spirits.....	3.03	3.04	3.23	Restaurant, hotel supplies (principally nonfood).....	3.03			3.27	
				Store machines, fixtures.....	3.03	3.05		3.27	
Drugs, chemicals, allied products:				Other commercial machines, equipment.....	3.03	3.05		3.27	
Drugs (general line).....	3.03		3.23	Construction machinery, equipment.....	3.03	3.05		3.27	
Drugs, drug sundries (specialty lines).....	3.03	3.04		Farm-dairy machinery, equipment.....	3.03	3.05		3.27	
Proprietary medicines, toiletries.....	3.03	3.04	3.23	Industrial machinery, equipment, supplies.....	3.04	3.05			
Retailer cooperatives-specialty lines.....	3.03		3.23	Industrial machinery, equipment (general line).....	3.04	3.05		3.27	
Drug sundries.....	3.03	3.04	3.23	Belting, hose packing.....	3.04			3.27	
Industrial chemicals, explosives.....	3.03	3.04	3.23	Machine tools.....	3.04	3.05		3.27	
Paints, varnishes.....	3.03	3.04		Mine, mill supplies.....	3.04			3.27	
With glass, wallpaper.....	3.03		3.23	Oil well, oil refining supplies.....	3.04	3.05		3.28	
Without glass, wallpaper.....	3.03	3.04	3.23	Printing machinery, supplies (except paper).....	3.04			3.28	
Tobacco and products (except leaf).....	3.03	3.04	3.23	Rope, cordage.....	3.04	3.05		3.28	
				Used machinery, equipment.....	3.04			3.28	
Dry goods, apparel:				Miscellaneous industrial machinery supplies.....	3.04	3.05		3.28	
Clothing, furnishings, footwear.....	3.03	3.04		Professional equipment, supplies.....	3.04	3.05			
Clothing, furnishings (general line).....	3.03		3.23	Dental supplies.....	3.04			3.28	
Men's, boys' clothing, furnishings.....	3.03	3.04	3.23	Religious supplies.....	3.04			3.28	
Women's, children's clothing, furnishings.....	3.03	3.04	3.23	School equipment, supplies.....	3.04			3.28	
Furs (dressed), fur clothing.....	3.03		3.23	Surgical, medical, hospital equipment, supplies.....	3.04			3.28	
Millinery, millinery supplies.....	3.03		3.24	Miscellaneous professional equipment, supplies.....	3.04			3.28	
Shoes, other footwear.....	3.03	3.04	3.24	Service establishment equipment, supplies.....	3.04	3.05			
Work clothing.....	3.03		3.24	Barber, beauty supplies.....	3.04			3.28	
Dry goods (general line).....	3.03		3.24	Laundry, dry cleaning equipment, supplies.....	3.04	3.05		3.28	
Dry goods specialties, piece goods, notions.....	3.03	3.04		Shoe findings.....	3.04			3.28	
Hosiery, underwear.....	3.03	3.04	3.24	Undertakers' supplies.....	3.04	3.05		3.28	
Piece goods (jobbers).....	3.03	3.04	3.24	Upholsterers' supplies.....	3.04			3.28	
Other dry goods, notions.....	3.03	3.04	3.24	Miscellaneous service equipment, supplies.....	3.04	3.05		3.28	
Piece goods converters.....	3.03		3.24	Transportation (except automotive) equipment, supplies.....	3.04	3.05			
				Aircraft, aeronautical equipment, supplies.....	3.04			3.28	
Furniture, home furnishings:				Railroad equipment, supplies.....	3.04	3.05		3.28	
Furniture (household, office).....	3.03	3.04		Marine equipment, supplies.....	3.04			3.28	
Household furniture.....	3.03		3.24	Other transportation equipment, supplies.....	3.04				
Office furniture.....	3.03		3.24						
Home furnishings, floor coverings.....	3.03	3.04		Metals, metal work (except scrap):					
Chins, glassware, crockery.....	3.03		3.24	Iron, steel and products.....	3.04	3.05		3.29	
Floor coverings.....	3.03	3.04	3.24	Nonferrous metals, metal work.....	3.04	3.05		3.29	
Antiques.....	3.03		3.24						
Miscellaneous home furnishings.....	3.03	3.04	3.24	Waste materials:					
				Iron, steel scrap.....	3.04			3.29	
Paper and its products:				Other scrap, waste materials.....	3.04			3.29	
Wrapping paper, twine.....	3.03		3.24	Other kinds of business:					
Fine paper.....	3.03		3.24	Amusement, sporting goods.....	3.04	3.05			
Stationery, office supplies.....	3.03	3.04	3.25	Cameras, photographic goods.....	3.04			3.29	
Wallpaper.....	3.03		3.25	Sporting goods, toys, games.....	3.04			3.29	
Miscellaneous paper products.....	3.03	3.04	3.25	Other recreation goods.....	3.04			3.29	
Farm products (raw materials).....	3.03		3.25	Books, periodicals, newspapers.....	3.04	3.05		3.29	
Automotive:				Coal, coke.....	3.04	3.05			
Automobiles, other motor vehicles.....	3.03			Direct shippers, (without yards).....	3.04			3.29	
Automobiles, new and used.....	3.03		3.25	Distributors, with yards.....	3.04			3.29	
Trucks, tractors (road type).....	3.03		3.25	Farm supplies.....	3.04	3.05			
Automotive equipment, tires and tubes.....	3.03	3.05		Feed.....	3.04			3.29	
Automotive parts, accessories.....	3.03	3.05	3.25	Fertilizers, agricultural chemicals.....	3.04	3.05		3.29	
Garage equipment, tools.....	3.03		3.25	Seeds.....	3.04			3.29	
Tires, tubes.....	3.03	3.05	3.25	Miscellaneous farm supplies.....	3.04			3.29	
Electrical goods:				Jewelry.....	3.04	3.05			
Electrical goods (general line).....	3.03		3.25	Jewelry (general line).....	3.04			3.29	
Wiring supplies, construction materials, apparatus, and equipment.....	3.03	3.05		Clocks, watches.....	3.04			3.29	
Wiring supplies, construction materials.....	3.03	3.05	3.25	Precious stones, metals.....	3.04			3.30	
Apparatus and equipment.....	3.03	3.05	3.25	Watch materials, jewelers' tools, supplies.....	3.04			3.30	
Electrical appliances, specialties.....	3.03	3.05		Costume jewelry.....	3.04			3.30	
Electrical appliances (general line).....	3.03		3.25	Miscellaneous jewelry.....	3.04			3.30	
Radio, television sets.....	3.03	3.05	3.25	Petroleum and products.....	3.04	3.05		3.30	
Refrigerators, equipment (household).....	3.03		3.26	Other kinds of business.....	3.04	3.05			
Miscellaneous appliances, specialties.....	3.03	3.05	3.26	Flowers (cut), potted plants.....	3.04			3.30	
				Bulbs, plants.....	3.04			3.30	
Hardware, plumbing, heating:				Forest products (except lumber).....	3.04			3.30	
Hardware.....	3.03	3.05		General merchandise.....	3.04			3.30	
General line (with industrial department).....	3.03		3.26	Leather goods.....	3.04			3.30	
General line (without industrial department).....	3.03		3.26	Oils and fats (inedible).....	3.04			3.30	
Specialty lines.....	3.03		3.26	Textiles and materials other than dry goods.....	3.04			3.30	
				Yarns (industrial).....	3.04			3.30	
				Kinds of business, n.e.c.....	3.04			3.30	

INDEX TO METROPOLITAN AREA CREDIT INFORMATION

X Indicates the Metropolitan Areas for Which Credit Information is Shown Separately for Each Kind of Business

		Standard metropolitan area																														
Kind of business	Albany-Schenectady-Troy	Atlanta	Baltimore	Birmingham	Boston	Buffalo	Chicago	Cincinnati	Cleveland	Columbus, Ohio	Dallas	Denver	Detroit	Houston	Indianapolis	Kansas City	Los Angeles	Louisville	Milwaukee	Minneapolis-St. Paul	New Orleans	New York-North-eastern New Jersey	Philadelphia	Pittsburgh	Portland, Oreg.	Providence	St. Louis	San Diego	San Francisco-Oakland	Seattle	Washington	Youngstown
Groceries, confectionery, meats.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Cereals (general line).....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Confectionery.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Fish, sea foods.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Meats, meat products.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Other grocery, food specialties.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Farm products (edible).....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Dairy, poultry products.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Fruits, vegetables (fresh).....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Beer, wines, distilled spirits.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Beer, ale.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Wines, distilled spirits.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Drugs, chemicals, allied products.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Drugs (general line).....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Drugs, drug sundries (specialty lines).....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Industrial chemicals, explosives.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Paints, varnishes.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Tobacco and products (exc. leaf).....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Dry goods, apparel.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Clothing, furnishings, footwear.....	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Dry goods (general line).....	x	x	x																													

CLASS OF CUSTOMER

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Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1945

Type of operation and kind of business	All establishments ¹		Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—						Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—							
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	Type of operation and kind of business	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	
TYPE OF OPERATION																
Merchant wholesalers.....																
Manufacturers' sales branches, offices, total.....																
Sales branches (with stocks).....																
Sales offices (without stocks).....																
Petroleum bulk stations, terminals.....																
Agencies, brokers.....																
Assemblers (a half for products).....																
TYPE BY KIND OF BUSINESS																
Merchant wholesalers, total.....																
Groceries, confectionery, meats:																
Groceries (general line).....																
Not sponsoring cooperative, voluntary groups.....																
Voluntary group wholesalers.....																
Retailer-cooperative warehouses.....																
Cash-carry depots.....																
Institutional wholesalers.....																
Confectionery.....																
Fish, sea foods.....																
Meats, meat products.....																
Other grocery, food specialties.....																
Canned foods.....																
Coffee, tea, spices.....																
Dried fruits, nuts.....																
Flour.....																
Pastry.....																
Frozen, frozen foods.....																
Miscellaneous grocery specialties.....																
Farm products (edible):																
Dairy, poultry products.....																
Fruits, vegetables (fresh).....																
Beer, wines, distilled spirits:																
Beer, ale.....																
Wines, distilled spirits.....																
Drugs, chemicals, allied products:																
Drugs (general line) ²																
Drugs, drug sundries (specialty lines).....																
Proprietary medicines, toiletries.....																
Retailers cooperatives—specialty lines																
Drug sundries.....																
Industrial chemicals, explosives.....																
Paints, varnishes.....																
With glass, wallpaper.....																
Without glass, wallpaper.....																
Tobacco and products (exc. leaf).....																

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

CLASS OF CUSTOMER

4.03

Type of operation and kind of business.	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer							
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To whole-sale organiza-tions (Percent)	To re-tailers (Percent)	To indus-trial users (Percent)	To house-hold con-sumers (Percent)	Por-export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To whole-sale organiza-tions (Percent)	To re-tailers (Percent)	To indus-trial users (Percent)	To house-hold con-sumers (Percent)	Por-export (Percent)
TYPE BY KIND OF BUSINESS—Continued																
Merchant wholesalers—Continued																
Electrical goods:																
Electrical goods (general line).....	540	1,521,874	1,491,152	45.2	44.4	3.2	0.5	6.7								
Wiring supplies, construction materials, apparatus and equipment.....	2,385	864,672	813,750	28.1	54.8	11.4	1.7	4.0								
Wiring supplies, construction materials, apparatus and equipment.....	1,890	717,026	677,138	28.8	54.3	11.5	1.9	3.5								
Wiring supplies, construction materials, apparatus and equipment.....	1,455	517,646	476,612	24.6	57.2	10.7	0.9	6.4								
Electrical appliances, specialties.....	2,518	2,038,020	1,964,491	85.4	5.5	5.4	2.0	1.7								
Electrical appliances (general line).....	1,230	491,215	468,917	75.0	8.6	12.6	1.5	2.3								
Refrigerators, equipment (household).....	239	443,118	436,163	88.8	3.9	2.6	3.8	0.9								
Miscellaneous appliances, specialties.....	704	333,933	323,011	84.7	6.7	5.7	1.2	1.7								
Hardware, plumbing, heating:																
Hardware.....	2,153	2,013,997	1,905,782	65.5	24.3	6.3	2.1	1.8								
General line (with industrial department).....	361	1,196,485	1,124,991	62.3	29.6	5.4	1.6	1.1								
General line (without industrial department).....	1,312	501,622	488,237	83.2	6.6	6.3	2.1	1.8								
Specialty lines.....	1,480	315,890	292,554	48.7	32.8	9.9	4.3	4.3								
Plumbing, heating equipment, supplies.....	3,748	1,812,960	1,707,901	42.1	43.6	11.3	1.5	1.5								
Plumbing, heating (general line).....	1,963	1,215,932	1,133,900	43.5	8.7	1.3	1.2	1.2								
Heating (inc. stoves, ranges).....	958	175,009	160,400	54.8	18.3	2.3	2.5	2.5								
Heating (exclusive of stoves, ranges).....	325	96,458	91,099	47.2	9.4	2.7	0.6	0.6								
Air conditioning, ventilating equipment																
Lumber, millwork.....																
Lumber, millwork.....	3,312	2,793,620	2,641,229	47.9	33.5	14.6	2.0	2.0								
Direct mill shippers.....	965	1,025,673	1,029,238	49.0	27.2	20.4	0.2	3.2								
Distributors with yards.....	2,347	1,767,947	1,621,991	47.2	37.4	11.0	3.0	1.4								
Other construction materials.....	2,578	1,341,116	1,051,423	25.7	60.1	10.0	3.6	0.6								
Brick, tile, terra cotta.....	205	109,764	106,506	10.2	77.0	1.5	4.2	2.5								
Glass (building).....	343	109,964	97,871	30.8	39.0	24.8	4.2	1.2								
Sand, gravel, crushed stone.....	300	87,098	85,528	5.0	97.1	2.9	3.7	0.1								
Ready-mixed concrete distributors.....	358	175,403	151,685	3.1	90.1	3.3	4.5	***								
Roofing, siding, insulation.....	345	173,772	162,176	30.0	30.9	17.1	1.2	(2)								
Miscellaneous construction materials.....	855	365,550	353,289	36.1	52.1	6.9	4.4	0.5								
Machinery, equipment, supplies:																
Commercial machines, equipment.....	4,814	870,025	731,381	21.7	65.8	7.9	1.5	3.1								
Office machines, equipment.....	1,854	104,172	95,010	22.0	61.6	5.2	1.7	9.5								
Restaurant, hotel supplies (principally manifold).....	835	194,807	182,991	20.7	71.2	4.9	1.5	1.7								
Store commercial, fixtures.....	1,480	271,086	205,290	19.4	66.7	10.1	0.7	1.1								
Other commercial machines, equipment.....	380	80,030	68,235	31.1	50.3	11.6	2.3	4.0								
Construction machinery, equipment.....	936	786,161	738,153	4.6	91.9	1.1	0.7	1.7								
Farm-dairy machinery, equipment.....	883	485,297	459,077	64.9	22.8	6.9	1.4	4.0								
Industrial machinery, equipment, supplies.	7,304	2,999,989	2,848,830	6.9	79.9	7.1	0.6	5.5								
Industrial machinery:																
Power equipment (general line).....	241	331,219	316,424	8.4	78.6	5.3	1.4	6.3								
Mechanical tools, packing.....	528	178,673	173,578	3.9	82.0	7.0	0.5	6.6								
Mine, mill supplies.....	639	323,594	303,714	10.8	81.7	3.4	1.1	3.0								
Oil well, oil refining supplies.....	1,027	718,051	705,501	2.2	91.3	3.2	0.1	3.2								
Printing machines, supplies (exc. paper).....	215	52,001	49,758	4.2	78.5	1.6	(1)	14.6								
Boys, cordage.....	114	24,699	24,242	51.2	31.2	30.8	0.8	3.8								
Miscellaneous industrial mach., sps.....	4,134	1,210,276	1,127,205	8.2	75.0	9.5	0.6	6.7								

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer			
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	For house-hold con-sumers (Percent)	For export (Percent)	Number		Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	For house-hold con-sumers (Percent)	For export (Percent)		
TYPE BY KIND OF BUSINESS—Continued																	
Merchant wholesalers—Continued																	
Other merchant wholesalers—Continued																	
Merchant wholesalers, miscellaneous products.....	4,434	2,488,921	2,402,305	26.0	40.7	13.6	0.7	19.0									
Flowers (cut), potted plants.....	545	129,848	124,394	88.9	2.3	7.7	0.6	0.5									
Bulbs, plants.....	91	17,896	16,420	55.5	5.1	38.4	0.9	0.1									
Forest products (exc. lumber).....	393	147,673	146,994	9.1	71.4	13.2	1.0	5.3									
General merchandise.....	183	720,207	707,583	43.9	8.5	8.6	0.8	38.2									
Leather goods.....	115	17,307	14,643	69.3	15.4	7.5	6.9	0.9									
Lumber and related products.....	68	181,070	180,987	7.8	74.1	10.5	0.4	7.2									
Textiles and materials other than wool.....	636	264,872	250,932	6.6	58.4	24.9	0.4	9.7									
Yarns (textile).....	236	154,823	145,206	7.5	55.3	27.3	0.5	9.4									
Kinds of business, n.e.c.....	2,367	855,190	815,166	16.0	54.7	13.2	0.6	15.5									
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	28,433,422	40.7	35.4	20.5	0.7	2.7									
Groceries, confectionery, meats:																	
Confectionery.....	133	355,338	355,016	26.1	34.9	58.0	(a)	3.0									
Meats, meat products.....	734	2,759,342	2,759,770	90.6	3.3	6.0	0.1	(z)									
Other grocery, food specialties.....	2,271	3,676,456	3,657,704	40.5	16.4	40.2	0.2	2.7									
Canned foods.....	167	655,742	655,242	41.2	3.2	51.0	...	4.6									
Coffee, tea, spices.....	54	228,572	228,572	19.4	(z)	80.6	...	...							
Flour.....	135	493,895	493,895	21.2	27.0	42.3	0.1	9.4									
Miscellaneous grocery specialties.....	1,059	2,296,747	2,275,955	46.4	13.6	52.6	0.4	1.0									
Farm products (edible):																	
Dairy, poultry products.....	707	880,074	879,031	75.0	6.9	14.3	3.4	0.4									
Beer, wines, distilled spirits:																	
Beer, ale.....	196	219,775	217,945	82.8	(z)	16.5	0.2	0.5									
Wines, distilled spirits.....	58	528,571	528,353	27.3	(z)	72.3	(z)	0.4									
Drugs, chemicals, allied products:																	
Drugs, drug sundries (specialty lines).....	249	502,633	499,370	55.7	15.4	25.8	0.3	2.8									
Proprietary medicines, toiletries.....	89	157,876	156,634	52.4	1.1	43.1	(z)	3.4									
Drug sundries.....	160	344,557	342,736	57.4	21.9	17.8	0.4	2.5									
Industrial chemicals, explosives.....	478	1,472,113	1,463,386	2.2	74.8	16.8	(z)	6.2									
Paints, varnishes.....	699	353,317	345,633	36.8	41.4	13.7	6.3	1.8									
With glass, wallpaper.....	537	223,571	221,331	33.4	44.4	12.9	9.0	4.3									
Without glass, wallpaper.....	162	130,146	124,102	43.0	36.2	15.0	1.5										
Tobacco and products (exc. leaf).....	41	797,902	792,230	7.2	0.1	87.9	(z)	4.8									
Dry goods, apparel:																	
Clothing, furnishings, footwear.....	196	384,498	383,475	92.2	2.1	5.1	(z)	0.6									
Men's, boys' clothing, furnishings.....	85	175,388	175,025	94.1	0.6	5.1	(z)	0.2									
Women's, children's clothing.....	60	54,500	53,620	94.0	1.0	4.8	0.1	0.1									
Shoes, other footwear.....	35	123,568	123,568	91.7	0.2	6.6	(z)	1.5									
Clothing, furnishings, n.e.c.....	16	30,752	30,752	78.6	21.1	0.1	0.2	...									
Dry goods, piece goods, notions.....	220	1,188,321	1,168,514	14.9	65.1	18.1	(z)	1.9									
Hosiery, underwear.....	35	62,306	62,306	92.0	0.1	1.7	0.1	6.6									
Piece goods.....	64	1,003,444	983,744	7.9	72.2	18.2	(z)	1.7									
Other dry goods, notions.....	121	122,951	122,464	31.6	41.4	25.7	0.1	1.2									

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments ¹								Establishments analyzing sales by class of customer — Sales (as percent of total sales analyzed) —								Establishments analyzing sales by class of customer — Sales (as percent of total sales analyzed) —							
	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- house- hold con- sumers (Percent)	For export (Percent)	Type of operation and kind of business	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- house- hold con- sumers (Percent)	For export (Percent)	Type of operation and kind of business	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- house- hold con- sumers (Percent)	For export (Percent)				
TYPE BY KIND OF BUSINESS—Continued																								
Manufacturers' sales offices (without stocks)—Continued																								
Machinery, equipment, supplies:																								
Commercial machines, equipment.....	380	84,027	83,611	21.0	71.7	2.7	(z)	4.6																
Commercial refrigeration equipment.....	31	14,763	14,763	33.8	60.8	5.1	(z)	1.3																
Office machines, equipment.....	271	39,579	39,579	3.8	85.0	10.0	...	9.3																
Store machines, fixtures.....	36	12,269	12,219	70.8	27.6	1.6	...	1.2																
Other commercial machines, equipment..	42	17,410	17,090	70.8	27.6	1.6	...	...														
Construction machinery, equipment.....	49	63,230	13,180	0.2	86.4	3.7	...	9.7																
Farm-dairy machinery, equipment.....	17	210,823	210,643	4.5	11.5	74.8	(z)	18.9																
Industrial machinery, equipment, supplies	1,255	1,915,520	1,883,090	1.7	84.5	9.6	(z)	4.2																
Building, hose, packing.....	16	13,268	13,209	1.3	90.4	9.6	...	...														
Machine tools.....	61	44,024	37,653	1.3	77.9	8.8	(z)	12.0																
Wire, mill supplies.....	122	77,725	77,569	0.4	93.4	4.0	...	...														
Oil well, oil refining supplies.....	72	30,189	29,782	0.4	93.4	4.0	...	...														
Printing mach., supplies (exc. paper).....	83	72,096	69,963	2.0	84.3	3.1	(z)	0.1																
Miscellaneous industrial machinery, supplies.....	845	1,621,874	1,598,459	1.8	83.7	10.0	(z)	3.9																
Professional equipment, supplies.....	81	67,882	67,882	11.0	37.4	51.1	(z)	0.5																
Service establishment equipment, supplies	57	22,641	22,651	2.8	55.8	40.8	0.3	0.3																
Transportation (exc. automotive)	64	198,767	198,767	0.1	96.8	0.3	(z)	2.8																
Railroad equipment, supplies.....	47	189,231	189,231	(z)	96.9	0.1	(z)	3.0																
Other transportation equip., supplies	17	10,536	10,536	0.5	95.7	3.4	0.2	0.2																
Metals, metal work (exc. scrap):																								
Iron, steel and products.....	729	5,410,524	5,371,670	0.7	84.4	12.6	(z)	2.3																
Nonferrous metals, metal work.....	218	844,282	800,152	0.7	89.0	8.9	(z)	1.4																
Other manufacturers' sales offices:																								
Amusement, sporting goods.....	64	138,637	137,244	32.1	74.9	52.8	0.3	3.9																
Books, periodicals, newspapers.....	124	361,559	361,559	30.9	59.5	5.0	1.4	3.2																
Coal, coke.....	36	114,725	90,263	73.8	16.0	7.1	0.1	1.0																
Farm supplies.....	56	44,823	44,238	57.0	11.0	32.5	(z)	...																
Manufacturers' sales offices, miscella- neous products.....	357	3,355,821	2,694,249	63.4	23.1	9.7	(z)	3.2																
Forest products (exc. lumber).....	22	1,601	70,896	(v)	4.0	4.2	(v)	...																
Oils and fats (feedstuffs).....	70	224,675	221,943	2.8	37.3	57.9	(z)	2.0																
Textiles and materials other than dry goods.....	31	385,701	385,701	1.4	68.4	27.3	...	...														
Yarns (industrial).....	196	2,224,025	1,951,830	86.6	8.4	0.5	(z)	4.0																
Manufacturers' sales offices, n.e.c.....	29,451	29,000,370	26,322,446	34.1	435.9	(z)	(z)	(z)																
Petroleum bulk stations, terminals.....	24,311	34,510,032	28,693,265	16.1	41.2	36.5	0.4	5.2																
Agents, brokers, total.....	3,171	5,487,102	4,290,713	14.0	19.0	1.8	(z)	...																
Groceries, confectionery, meats.....	2,933	4,705,209	4,149,086	31.2	20.5	60.6	0.1	5.6																
Confectionery, foods (exc. as specified)...	147	100,226	89,269	27.9	54.9	10.1	0.1	...																
Fish, sea foods.....	58	32,460	29,843	10.4	5.0	84.1	0.5	...																
Meats, meat products.....	83	134,117	308,525	(v)	(v)	(v)	(v)	...																
Farm products (edible).....	1,155	1,778,371	1,607,421	19.4	10.2	69.4	0.2	0.8																
Dairy, poultry products.....	195	387,457	349,049	30.4	13.5	54.4	0.3	1.4																
Fruits, vegetables (fresh).....	860	1,390,934	1,250,372	16.4	9.5	73.5	0.2	0.6																

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS, 1948—Continued

Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—				Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—							
	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- sale organi- zations (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	Type of operation and kind of business	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- sale organi- zations (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	
TYPE BY KIND OF BUSINESS—Continued																
Agents, brokers—Continued																
Machinery, equipment, supplies.....	3,365	1,422,424	3.2	73.2	9.5	0.1	14.0		19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
Commercial machines, equipment.....	339	75,938	67,382	8.5	58.5	28.2	0.2	Assemblers (mainly farm products), total.....								
Construction machinery, equipment.....	82	28,603	27,345	3.1	58.5	11.2	0.5	Groceries, confectionery, meats:								
Farm-Industrial machinery, equipment.....	64	28,993	21,842	16.9	7.1	17.2	0.3	Fish, sea foods.....	591	118,225	106,863	41.7	1.7	55.3	1.3	(z)
Professional equipment, supplies.....	2,191	827,266	802,518	2.5	75.0	8.2	0.2	Other grocery, food specialties.....	253	206,617	189,337	7.9	37.6	49.6	1.6	3.3
Service establishment equipment, supplies	109	22,124	17,651	4.9	47.5	20.5	1.1	Dried fruits, nuts.....	165	170,732	154,771	6.7	41.0	48.3	1.1	2.9
Transportation (exc. automotive) equipment, supplies.....	380	258,169	236,659	4.5	81.3	11.9	(z)	Miscellaneous grocery specialties.....	88	36,245	34,566	13.6	21.8	59.8	4.0	4.8
Metals, metal work (exc. scrap).....	200	181,331	162,145	0.4	72.5	2.7	(z)	Farm products (edible):								
Iron, steel and products.....	743	726,293	635,447	1.6	72.8	7.9	(z)	Dairy, poultry products.....	3,939	1,618,011	1,485,230	39.3	15.1	41.8	3.7	0.1
Nonferrous metal, metal work.....	638	542,949	473,987	1.8	71.7	6.0	(z)	Fruits, vegetables (fresh).....	2,137	1,102,852	1,009,805	10.9	5.1	50.5	2.9	0.6
Waste materials.....	90	200,562	177,284	2.3	91.3	1.9	0.5	Farm products (raw materials):								
Other agents, brokers.....	2,841	4,423,321	3,718,206	19.4	45.5	23.8	0.3	Cotton.....	1,238	920,720	879,816	0.6	63.4	32.9	1.3	1.8
Amusement, sporting goods.....	336	149,937	133,250	55.1	3.9	38.5	(z)	Wool, skins, raw furs.....	8,130	4,132,111	3,981,162	2.6	27.5	40.4	0.3	0.2
Books, periodicals, newspapers.....	118	57,782	54,222	28.9	25.3	32.1	2.0	Hides, skins, raw furs.....	166	44,139	40,156	0.6	73.6	25.5	0.3	
Coal, coke.....	201	655,757	487,489	15.5	60.6	13.3	1.9	Livestock (exc. horses, mules).....	1,532	2,233,335	1,881,655	2.1	57.6	38.4	1.9	(z)
Farm supplies.....	220	457,339	419,388	2.6	36.6	56.6	0.2	Tobacco (leaf).....	75	128,105	126,315	..	43.5	16.1	0.2	40.2
Food and food products.....	369	127,866	106,277	23.3	15.7	54.6	0.2	Wool, mohair.....	82	62,015	56,447	0.2	82.4	15.6	1.8	
Petroleum and products.....	124	373,605	286,863	4.4	16.9	54.3	(z)	Miscellaneous inedible farm products.....	466	175,644	170,703	5.8	21.3	63.0	8.7	1.2
Agencies and brokers, miscellaneous products.....	1,473	2,606,935	2,230,718	22.8	52.3	13.5	(z)	Other assemblers.....	409	159,399	125,171	28.7	19.3	42.9	8.9	0.2

v Insufficient analysis of sales by class of customer to show separately.

w Excludes sales to Federal Government, State and local governments, and foreign countries.

x Including establishments for which no analysis of sales by class of customer was obtained.

y Excluding taxes.

z Entry under "To retailers" represents sales to all types of resellers.

3 Entry under "To industrial users" represents all sales to users or consumers.

5 Liquor houses or departments of drug wholesalers included in wines and distilled spirits."

WHOLESALE TRADE—GENERAL STATISTICS

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

Metropolitan area, type of operation, and kind of business	Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—						Number	Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																												
	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- sale organi- zations (Percent)	To house- hold con- sumers (Percent)	For export (Percent)		Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To indus- trial users (Percent)	To whole- sale organi- zations (Percent)	To house- hold con- sumers (Percent)	For export (Percent)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
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Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Establishments analyzing sales by class of customer														Establishments analyzing sales by class of customer													
All establishments ¹		Sales (as percent of total sales analyzed)—						Sales (as percent of total sales analyzed)—						All establishments ¹		Sales (as percent of total sales analyzed)—											
Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale sale organizations (Percent)	To house- hold consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale sale organizations (Percent)	To house- hold consumers (Percent)	For export (Percent)												
Metropolitan area, type of operation, and kind of business																											
ATLANTA, GA.—Continued																											
Type by Kind of Business—Continued																											
Merchant wholesalers—Continued																											
		</																									

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer —				
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed) —			Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed) —					
			To re-tailers (Percent)	To industrial users (Percent)	To household consumers (Percent)			To re-tailers (Percent)	To industrial users (Percent)	To household consumers (Percent)			
BALTIMORE, MD.—Continued													
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Farm products (edible).....	156	72,077	70,470	74.3	5.7	18.0	1.4	...					
Dairy, poultry products.....	43	25,918	25,295	69.6	4.8	21.9	3.7	...					
Fruits, vegetables (fresh).....	113	46,159	45,175	77.9	6.2	15.8	0.1	...					
Beer, wine, distilled spirits.....	36	60,055	59,992	76.8	(2)	23.2	(2)	(2)					
Beer, ale.....	16	3,475	3,475	99.5	(2)	...	0.5	...					
Wine, distilled spirits.....	20	56,580	56,517	75.4	...	24.6	...	(2)					
Drugs, chemicals, allied products.....	51	19,460	18,812	63.2	22.5	5.9	2.5	5.9					
Drugs (general line).....	4	9,416	9,416	92.8	3.5	2.6	0.1	...					
Drugs, drug specialties (specialty lines)	18	2,535	2,535	82.4	4.7	9.2	0.7	...					
Drugs, drug specialties (specialty lines)	29	7,356	6,863	32.9	55.3	9.2	6.3	16.3					
Tobacco and products (exc. leaf).....	37	36,689	36,547	86.9	2.6	10.0	0.5	...					
Dry goods, apparel.....	166	47,293	46,214	80.4	6.5	11.9	0.3	0.9					
Furniture, home furnishings.....	49	16,790	16,072	85.4	12.4	1.2	1.0	...					
Paper and its products.....	57	26,689	26,289	11.0	67.5	23.0	0.5	(2)					
Stationery, office supplies.....	10	12,156	12,156	10.2	78.7	11.3	...	3.3					
Stationery, office supplies.....	10	2,199	2,143	13.1	95.6	...	3.3	...					
Wallpaper.....	7	991	990	28.7	11.0	2.5	...	...			
Paper products, n.e.c.....	30	11,310	11,040	14.6	48.3	36.8	0.3	(2)					
Farm products (raw materials).....	18	34,003	34,003	1.5	16.9	40.1	...	41.5					
Automotive equipment, tires and tubes.....	102	20,979	19,499	62.5	23.0	12.2	3.2	2.1					
Electrical goods.....	61	54,735	51,337	59.1	23.6	15.8	1.5	(2)					
General line, apparatus, specialties.....	32	26,745	23,482	67.6	49.8	1.7	0.9	...					
Electrical appliances, specialties.....	29	27,990	27,485	68.6	1.6	27.8	2.0	(2)					
Hardware, plumbing, heating.....	75	8,402	30,756	36.7	50.9	10.1	1.1	1.2					
Hardware, plumbing, heating.....	19	8,402	8,158	63.8	27.3	1.8	2.4	4.7					
Plumbing, heating equipment, supplies.....	56	22,848	22,598	26.8	59.4	13.1	0.7	...					
Lumber, construction materials.....	70	50,769	46,933	41.7	43.8	8.1	6.3	0.1					
Lumber, millwork.....	46	40,314	36,622	43.4	42.8	4.6	7.0	0.2					
Other construction materials.....	24	10,455	10,311	28.4	47.5	20.3	3.8	(2)					
Machinery, equipment, supplies.....	282	70,691	62,391	13.6	77.8	6.4	0.8	1.4					
Commercial machines, equipment.....	77	12,430	9,715	21.5	68.6	8.4	1.5	...					
Industrial machinery, equipment.....	71	20,435	16,110	6.4	80.4	11.8	1.0	0.4					
Professional equipment, supplies.....	31	6,830	6,506	26.4	70.5	2.4	0.7	(2)					
Service establishment equipment, supplies.....	58	8,139	8,045	24.2	67.7	7.5	0.6	...					
Other machinery, equipment, supplies.....	45	23,067	22,015	7.8	85.7	2.5	0.4	3.6					
Waste materials.....	72	37,785	36,936	0.6	90.2	8.4	0.2	0.6					
Waste materials.....	14	27,072	27,072	0.3	97.9	1.8	(2)	...					
Other scrap, waste materials.....	58	10,713	9,864	1.5	69.1	26.4	0.6	2.4					
Other merchant wholesalers.....	221	129,151	126,887	42.0	46.1	7.0	2.5	2.5					
Automobiles, other motor vehicles.....	19	11,118	10,582	6.0	51.8	32.6	8.1	1.5					
Amusement, sporting goods.....	32	6,595	6,317	74.4	17.6	1.3	6.7	(2)					
Books, periodicals, newspapers.....	25	33,798	33,293	11.0	77.2	4.5	0.3	7.0					
Farm supplies.....	17	11,417	11,307	64.4	25.2	7.1	2.9	0.4					
Jewelry.....	23	6,984	6,088	84.3	1.3	5.4	9.0	...					
Petroleum and products.....	72	6,362	6,175	24.2	65.2	1.0	9.6	...					
Petroleum products, n.e.c.....	74	49,516	49,364	55.2	37.6	5.5	7.7	1.0					
Merchant wholesalers, n.e.c.....													
Manufacturers' sales branches (with stocks), total.....	164	330,847	324,950	53.4	29.8	16.3	0.3	0.2					
Groceries, confectionery, meats.....	27	118,581	118,581	46.7	23.7	29.2	(2)	0.4					
Dry goods, apparel.....	6	2,255	2,255	2.8	8.6	1.4	1.7	...					
Hardware, plumbing, heating.....	7	722	722	50.2	46.7	1.4	1.7	...					
Hardware, plumbing, heating.....		3,731	3,406	3.0	67.0	29.6	0.4	...					

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹						Establishments analyzing sales by class of customer						Sales (as percent of total sales analyzed)—						Establishments analyzing sales by class of customer						Sales (as percent of total sales analyzed)—																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																										
BIRMINGHAM, ALA.—Continued																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		</

See footnote at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments¹				Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)²—				All establishments³				Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)²—				All establishments⁴				Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)²—				
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	
ROSTON, MASS.—Continued																									
Type by Kind of Business—Continued																									
Merchant wholesalers—Continued																									
Farm products (raw materials).....	183	434,044	402,913	1.6	89.2	6.7	(2)	2.5	13	23,803	22,317	3.3	72.9	26.7	0.1	1.3	(2)	82	174,786	187,017	7.1	19.2	13.0	1.3	0.4
Automotive equipment, tires and tubes.....	156	42,438	36,909	36.9	22.8	35.0	2.4	2.9	82	174,786	187,017	7.1	19.2	13.0	1.3	0.4	82	174,786	187,017	7.1	19.2	13.0	1.3	0.4	
Electrical goods.....	338	102,082	98,174	76.9	19.7	1.8	1.4	0.2	333	487,730	669,429	18.5	39.7	38.6	(2)	3.4	333	487,730	669,429	18.5	39.7	38.6	(2)	3.4	
Electrical appliances, specialties.....	46	57,036	55,493	94.5	3.3	0.6	1.9	0.3	46	57,036	55,493	94.5	3.3	0.6	1.9	0.3	46	57,036	55,493	94.5	3.3	0.6	1.9	0.3	
Hardware, plumbing, heating.....	174	72,884	63,978	53.1	33.3	9.6	7.9	0.1	10	8,069	8,599	32.1	1.6	68.3	...	...	10	8,069	8,599	32.1	1.6	68.3	...	...
Plumbing, heating equipment, supplies.....	63	29,613	28,018	57.0	30.4	11.0	3.5	0.2	38	80,215	77,528	2.7	34.7	83.2	...	1.2	38	80,215	77,528	2.7	34.7	83.2	...	1.2	
Lumber, construction materials.....	96	68,707	58,745	47.5	34.8	16.3	1.4	(2)	27	63,035	58,373	2.0	14.8	83.2	...	(2)	27	63,035	58,373	2.0	14.8	83.2	...	(2)	
Other construction materials.....	34	19,960	16,850	39.6	42.5	15.8	1.9	0.2	23	33,103	32,845	36.1	39.9	23.2	...	0.8	23	33,103	32,845	36.1	39.9	23.2	...	0.8	
Machinery, equipment, supplies.....	560	267,857	246,736	3.3	89.3	3.1	0.2	2.1	159	421,989	407,821	75.6	41.2	32.7	...	1.5	159	421,989	407,821	75.6	41.2	32.7	...	1.5	
Commercial machines, equipment, supplies.....	84	23,251	17,766	31.8	63.5	4.0	0.9	(2)	887	1,008,069	774,660	13.0	53.9	63.0	(2)	0.4	887	1,008,069	774,660	13.0	53.9	63.0	(2)	0.4	
Construction machinery, equipment.....	14	13,234	12,398	...	97.5	2.5	...	...	111	210,235	172,582	24.4	14.6	63.0	...	...	111	210,235	172,582	24.4	14.6	63.0	...	...
Industrial machinery, equipment.....	157	61,069	59,877	2.4	89.8	4.9	0.1	2.8	34	56,539	47,946	36.8	0.1	73.6	0.1	(2)	34	56,539	47,946	36.8	0.1	73.6	0.1	(2)	
Professional equipment, supplies.....	57	18,413	15,207	12.8	86.2	0.2	0.6	0.2	29	48,262	43,449	24.8	(2)	75.1	0.1	(2)	29	48,262	43,449	24.8	(2)	75.1	0.1	(2)	
Service establishments, equipment, supplies.....	236	147,873	142,220	2.5	97.9	2.0	(2)	2.6	26	8,801	7,390	87.9	9.0	2.8	0.3	...	26	8,801	7,390	87.9	9.0	2.8	0.3	...	
Other machinery, equipment, supplies.....	12	4,027	3,268	12.6	52.3	33.2	1.8	0.1	134	395,609	286,496	0.4	82.0	16.8	...	0.8	134	395,609	286,496	0.4	82.0	16.8	...	0.8	
Metals, metal work (exc. scrap).....	41	50,678	48,870	0.4	97.1	1.8	(2)	0.7	45	11,581	9,926	24.3	35.4	40.3	(2)	...	45	11,581	9,926	24.3	35.4	40.3	(2)	...	
Waste materials.....	293	86,925	84,381	4.2	76.7	15.9	(2)	3.2	16	4,736	3,837	25.6	30.2	44.2	...	...	16	4,736	3,837	25.6	30.2	44.2	...	...
Iron, steel scrap.....	41	22,477	22,252	3.5	91.4	2.9	(2)	2.2	29	6,845	6,089	23.4	38.9	37.7	(2)	...	29	6,845	6,089	23.4	38.9	37.7	(2)	...	
Other scrap, waste materials.....	252	64,448	62,129	4.6	71.5	20.4	(2)	3.5	111	73,043	60,650	0.3	75.2	22.8	(2)	...	111	73,043	60,650	0.3	75.2	22.8	(2)	...	
Other merchant wholesalers.....	446	279,897	257,764	44.7	47.1	4.6	2.7	0.9	31	25,707	16,048	(2)	(v)	(v)	(v)	...	31	25,707	16,048	(2)	(v)	(v)	(v)	...	
Automobiles, other motor vehicles.....	24	12,744	4,951	(v)	(v)	(v)	(v)	(v)	6	1,698	320	(v)	(v)	(v)	(v)	...	6	1,698	320	(v)	(v)	(v)	(v)	...	
Amusement, sporting goods.....	62	19,007	17,590	74.6	10.2	14.1	1.1	(2)	360	218,172	166,034	20.5	56.6	22.4	(2)	...	360	218,172	166,034	20.5	56.6	22.4	(2)	...	
Books, periodicals, newspapers.....	21	16,624	13,354	85.6	11.9	2.8	4.4	0.3	...	Agents and brokers, n.e.c.....	...	...	...	...	...	...	...	Agents and brokers, n.e.c.....	...	...	...	...	...	...
Coal, coke.....	25	141,645	141,645	31.7	64.1	0.3	3.3	0.6	...	Buffalo, N. Y.	...	...	...	...	...	...	...	Buffalo, N. Y.	...	...	...	...	...	...
Farm supplies.....	12	18,473	18,138	73.4	16.7	9.2	0.7	...	...	Type of Operation	...	...	...	...	...	...	...	Type of Operation	...	...	...	...	...	...
Jewelry.....	106	20,170	17,550	82.5	4.2	9.3	3.6	0.4	...	Merchant wholesalers.....	...	...	...	...	...	...	...	Merchant wholesalers.....	...	...	...	...	...	...
Petroleum and products.....	31	13,137	10,123	79.2	8.5	8.0	4.3	...	1,196	655,529	644,216	43.5	43.0	10.7	1.5	1.3	1,196	655,529	644,216	43.5	43.0	10.7	1.5	1.3	
Merchant wholesalers, miscellaneous products.....	135	38,097	34,373	22.7	60.5	12.2	0.4	4.2	287	669,941	651,001	43.9	41.0	13.8	0.1	1.2	287	669,941	651,001	43.9	41.0	13.8	0.1	1.2	
Manufacturers' sales branches (with stocks), total.....	462	1,025,600	1,029,238	36.2	40.6	22.6	0.3	0.3	169	305,201	299,094	52.4	32.8	14.5	0.2	0.1	169	305,201	299,094	52.4	32.8	14.5	0.2	0.1	
Groceries, confectionery, meats.....	61	297,070	297,070	49.9	19.0	31.0	0.1	(2)	118	364,740	355,907	36.7	47.9	13.3	...	2.1	118	364,740	355,907	36.7	47.9	13.3	...	2.1	
Confectionery.....	7	33,815	33,815	12.5	63.5	26.0	0.3	(2)	...	Sales offices (without stocks).....	...	...	...	...	...	...	...	Sales offices (without stocks).....	...	...	...	...	...	...
Meats, meat products.....	17	117,580	117,580	82.3	7.2	10.2	0.3	(2)	...	Petroleum bulk stations, terminals.....	...	...	...	...	...	...	...	Petroleum bulk stations, terminals.....	...	...	...	...	...	...
Other grocery, food specialties.....	37	145,675	145,675	32.3	13.6	44.0	(2)	0.1	58	66,399	n.a.	11.4	29.5	58.6	(2)	...	58	66,399	n.a.	11.4	29.5	58.6	(2)	...	
Farm products (edible).....	11	28,945	28,945	82.3	6.5	11.0	0.2	...	190	119,733	110,486	49.3	10.4	37.0	1.7	1.5	190	119,733	110,486	49.3	10.4	37.0	1.7	1.5	
Beer, wines, distilled spirits.....	66	25,399	25,399	11.7	(2)	88.3	...	...	14	17,254	17,254	64.8	20.7	14.4	0.1	...	14	17,254	17,254	64.8	20.7	14.4	0.1	...
Drugs, chemicals, allied products.....	53	81,071	77,691	79.2	65.9	14.0	0.4	0.2	...	Assemblers (mainly farm products).....	...	...	...	...	...	...	...	Assemblers (mainly farm products).....	...	...	...	...	...	...
Drugs, drug sundries (specialty lines).....	7	15,157	15,157	70.2	34.3	15.0	0.5	...	100	62,926	61,770	66.6	13.0	12.4	3.0	(2)	100	62,926	61,770	66.6	13.0	12.4	3.0	(2)	
Industrial chemicals, explosives.....	28	56,700	53,520	1.1	85.7	13.0	...	...	34	29,461	26,309	55.7	19.3	16.1	6.9	...	34	29,461	26,309	55.7	19.3	16.1	6.9	...
Paints, varnishes.....	18	9,214	9,214	43.1	35.8	18.3	2.8	...	66	37,465	36,309	74.8	8.3	18.8	0.1	(2)	66	37,465	36,309	74.8	8.3	18.8	0.1	(2)	
Furniture, home furnishings.....	12	19,364	19,364	51.2	25.3	23.5	...	...	...	Groceries, confectionery, meats.....	...	...	...	...	...	...	...	Groceries, confectionery, meats.....	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	22	46,755	40,373	67.9	7.5	24.6	...	...	21	32,013	31,287	88.7	10.0	0.9	0.4	...	21	32,013	31,287	88.7	10.0	0.9	0.4	...
Electrical goods.....	26	135,218	135,218	6.0	77.4	6.1	(2)	0.3	...	Confectionery.....	...	...	...	...	...	...	...	Confectionery.....	...	...	...	...	...	...
Hardware, plumbing, heating.....	20	23,928	23,928	3.6	36.2	59.7	0.3	0.2	...	Fish, sea foods.....	...	...	...	...	...	...	...	Fish, sea foods.....	...	...	...	...	...	...
Machinery, equipment, supplies.....	150	179,291	174,356	5.8	78.9	14.5	0.8	...	...	Meats, meat products.....	...	...	...	...	...	...	...	Meats, meat products.....	...	...	...	...	...	...
Commercial machines, equipment, supplies.....	28	18,051	16,459	(2)	97.9	2.0	0.1	...	...	Other grocery, food specialties.....	...	...	...	...	...	...	...	Other grocery, food specialties.....	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	74	67,839	65,064	0.7	72.0	26.7	0.4	0.5	...	Farm products (edible).....	...	...	...	...	...	...	...	Farm products (edible).....	...	...	...	...	...	...
Professional equipment, supplies.....	16	6,005	6,005	15.8	68.8	14.5	0.4	...	...	Dairy, poultry products.....	...	...	...	...	...	...	...	Dairy, poultry products.....	...	...	...	...	...	...
Service establishments, equipment, supplies.....	7	74,256	73,628	2.4	88.2	8.1	(2)	1.3	...	Fruits, vegetables (fresh).....	...	...	...	...	...	...	...	Fruits, vegetables (fresh).....	...	...	...	...	...	...
Other machinery, equipment, supplies.....	25	74,256	73,628	2.4	88.2	8.1	(2)	1.3	...	Beer, wines, distilled spirits.....	...	...	...	...	...	...	...	Beer, wines, distilled spirits.....	...	...	...	...	...	...
Other machinery, equipment, supplies.....	7	74,256	73,628	2.4	88.2	8.1	(2)	1.3	...	Wines, distilled spirits.....	...	...	...	...	...	...	...	Wines, distilled spirits.....	...	...	...	...	...	...

Metropolitan area, type of operation, and kind of business	All establishments ²				Establishments analyzing sales by class of customer						All establishments ²				Establishments analyzing sales by class of customer					
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—			Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)		
			(Percent)	(Percent)	(Percent)															
BUFFALO, N. Y.—Continued																				
Type by Kind of Business—Continued																				
Merchant wholesalers—Continued																				
Drugs, chemicals, allied products.....	30	20,740	20,585	59.4	24.2	14.5	1.8	0.1												
Drugs.....	19	11,978	11,978	88.8	7.1	3.6	0.3	0.2												
Industrial chemicals, explosives.....	2	2,389	2,389	24.1	68.1	7.7	...	0.1												
Paints, varnishes.....	8	6,373	6,218	16.0	40.4	36.1	5.5	...												
Tobacco and products (exc. leaf).....	43	28,377	28,211	87.0	0.2	12.1	0.7	...												
Dry goods, apparel.....	40	7,960	7,960	92.8	4.0	3.1	...	...										
Clothing, furnishings, footwear.....	23	4,256	4,256	97.6	0.1	2.3	...	...										
Dry goods specialties, piece goods, notions.....	20	7,460	7,460	87.4	8.6	1.9	0.1	...												
Furniture, home furnishings.....	17	5,647	5,302	93.8	6.1	...	...	...									
Home furnishings, floor coverings.....	13	5,016	5,016	93.6	6.4	...	...	...									
Paper and its products.....	32	16,300	15,984	16.2	77.2	6.4	0.2	...												
Stationery, paper, blank.....	2	935	4,955	6.9	91.1	2.0	...	...										
Stationery, office supplies.....	4	3,210	3,210	2.8	73.2	14.9	2.6	...												
Stationery, office supplies.....	4	897	897	8.8	97.7	...	...	...									
Wallpaper.....	6	878	691	65.8	5.4	25.7	2.1	...												
Other paper products.....	1.3	6,360	6,241	25.7	64.5	9.8	...	...										
Farm products (raw materials).....	14	75,372	75,372	0.7	77.2	20.9	...	1.2												
Automotive equipment, tires and tubes.....	68	40,122	13,765	59.7	22.2	13.2	6.9	(a)												
Electrical goods.....	57	39,604	37,890	71.0	24.4	3.1	1.5	(a)												
General line, apparatus, specialties.....	23	30,342	20,750	77.6	46.2	1.1	2.0	(a)												
Electrical appliances, specialties.....	34	20,862	20,140	91.7	5.2	1.1	...	...										
Hardware, plumbing, heating.....	47	35,966	34,843	10.7	69.6	17.3	2.4	(a)												
Hardware.....	18	21,068	21,068	9.3	63.7	24.2	...	...										
Plumbing, heating equipment, supplies.....	29	14,736	13,915	12.4	78.5	...	...	...									
Plumbing, construction materials.....	55	40,674	40,231	48.3	37.3	1.9	1.8	0.7												
Lumber, millwork.....	32	35,638	33,358	97.3	34.5	1.6	...	...										
Other construction materials.....	18	7,286	6,913	2.7	84.3	27.6	3.6	1.8												
Machinery, equipment, supplies.....	209	51,342	48,706	5.9	89.7	5.4	0.7	0.3												
Commercial machines, equipment.....	43	5,152	4,062	15.0	8.1	...	...	...									

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—				All establishments ¹		Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—			
Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For export (Percent)
CHICAGO, ILL.—Continued											
Type by Kind of Business—Continued											
Merchant wholesalers—Continued											
Metropolitan area, type of operation, and kind of business						Metropolitan area, type of operation, and kind of business					
997	627,918	56.8	28.7	11.4	2.5	997	627,918	56.8	28.7	11.4	2.5
Other merchant wholesalers.....	52,478	52,478	22.5	10.3	13.6	191	57,148	52,478	22.5	10.3	13.6
Automobiles, other motor vehicles.....	58,668	49,027	63.4	25.6	8.2	191	57,148	49,027	63.4	25.6	8.2
Amusement, sporting goods.....	30,735	124,438	73.6	14.4	10.9	85	20,758	124,438	73.6	14.4	10.9
Books, periodicals, newspapers.....	66	133,534	31.8	59.8	5.7	66	133,534	31.8	59.8	5.7	5.7
Cash, coke.....	71,865	71,865	84.3	10.6	1.2	39	71,865	84.3	10.6	1.2	0.4
Farm supplies.....	23	39,844	18.1	36.4	44.5	23	39,844	18.1	36.4	44.5	1.0
Jewelry.....	221	163,045	60.0	25.3	12.3	221	163,045	60.0	25.3	12.3	1.0
Meat, poultry, fish, and other food products.....	129	605,170	60.6	66.7	47.1	129	605,170	60.6	66.7	47.1	1.5
Manufacturers' sales branches (with stocks), total.....	20	90,665	13.1	15.5	68.7	20	90,665	13.1	15.5	68.7	2.7
Confectionery.....	39	220,407	88.5	8.8	2.7	39	220,407	88.5	8.8	2.7	2.7
Meats, meat products.....	70	234,098	26.5	22.5	48.8	70	234,098	26.5	22.5	48.8	2.2
Other grocery, food specialties.....	15	122,889	122,889	43.3	18.3	15	122,889	122,889	43.3	18.3	7.2
Farm products (ethel).....	100	263,390	263,390	18.9	59.9	100	263,390	263,390	18.9	59.9	21.0
Drugs, chemicals, allied products.....	42	85,009	85,009	68.9	20.5	42	85,009	85,009	68.9	20.5	10.4
Dry goods, apparel.....	23	49,012	49,012	85.8	2.2	23	49,012	49,012	85.8	2.2	11.8
Clothing, furnishings, footwear.....	19	36,077	36,077	45.8	8.6	19	36,077	36,077	45.8	8.6	0.2
Dry goods specialties, piece goods, notions.....	33	28,043	28,043	58.2	24.9	33	28,043	28,043	58.2	24.9	16.9
Furniture, home furnishings.....	13	8,936	8,936	54.0	1.4	13	8,936	8,936	54.0	1.4	1.4
Furniture (household, office).....	20	49,107	49,107	58.8	21.4	20	49,107	49,107	58.8	21.4	19.8
Home furnishings, floor coverings.....	31	95,709	73,353	52.9	16.0	31	95,709	73,353	52.9	16.0	0.1
Automotive equipment, tires and tubes.....	67	313,335	283,324	7.6	17.3	67	313,335	283,324	7.6	17.3	19.8
Electrical goods.....	47	287,926	259,945	3.0	77.3	47	287,926	259,945	3.0	77.3	19.6
Wiring supplies, apparatus.....	20	25,379	25,379	53.7	10.0	20	25,379	25,379	53.7	10.0	22.2
Electrical appliances, specialties.....	54	65,604	63,343	25.2	33.3	54	65,604	63,343	25.2	33.3	36.1
Hardware, plumbing, heating.....	9	21,958	21,958	16.5	1.2	9	21,958	21,958	16.5	1.2	0.2
Hardware, specialty lines.....	33	45,666	45,666	23.5	16.9	33	45,666	45,666	23.5	16.9	0.3
Plumbing, heating equipment, supplies.....	31	67,237	61,973	19.0	41.7	31	67,237	61,973	19.0	41.7	37.2
Lumber, construction materials.....	248	512,724	496,133	5.9	73.6	248	512,724	496,133	5.9	73.6	16.6
Machinery, equipment, supplies.....	49	65,575	60,512	2.2	92.8	49	65,575	60,512	2.2	92.8	0.3
Commercial machines, equipment.....	8	3,176	3,176	78.2	1.8	8	3,176	3,176	78.2	1.8	42.1
Construction machinery, equipment.....	134	292,575	281,249	2.4	71.5	134	292,575	281,249	2.4	71.5	25.5
Professional equipment, supplies.....	26	17,453	17,453	13.4	26.8	26	17,453	17,453	13.4	26.8	0.2
Service establishment equipment, supplies.....	20	34,883	34,669	10.9	83.6	20	34,883	34,669	10.9	83.6	5.1
Transportation (exco. automotive) equipment, supplies.....	8	63,335	63,335	0.6	97.7	8	63,335	63,335	0.6	97.7	0.8
Other manufacturers' sales branches.....	188	665,032	657,232	36.2	46.2	188	665,032	657,232	36.2	46.2	14.5
Amusement, sporting goods.....	15	80,132	80,132	10.3	66.0	15	80,132	80,132	10.3	66.0	17.9
Farm supplies.....	3	1,045	1,045	39.9	3.2	3	1,045	1,045	39.9	3.2	0.2
Manufacturers' sales branches, n.e.c.	170	583,875	576,075	3.1	39.9	170	583,875	576,075	3.1	39.9	0.2
Manufacturers' sales offices (without stocks), total.....	779	2,431,753	2,726,098	15.6	32.7	779	2,431,753	2,726,098	15.6	32.7	31.3
Drugs, chemicals, allied products.....	58	153,680	152,492	13.2	66.6	58	153,680	152,492	13.2	66.6	0.1
Furniture, home furnishings.....	80	270,061	264,980	5.5	38.8	80	270,061	264,980	5.5	38.8	55.6
Electrical goods.....	47	133,393	132,319	3.1	39.9	47	133,393	132,319	3.1	39.9	57.0

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹			Establishments analyzing sales by class of customer						Metropolitan area, type of operation, and kind of business	All establishments ²			Establishments analyzing sales by class of customer					
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial organi-za-tions (Percent)	To whole-sale hold-ers con-sumers (Percent)	For export (Percent)	To re-tailers (Percent)	To indus-trial organi-za-tions (Percent)		To whole-sale hold-ers con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial organi-za-tions (Percent)	To whole-sale hold-ers con-sumers (Percent)	For export (Percent)
CHICAGO, ILL.—Continued																			
Type by Kind of Business—Continued																			
Manufacturers' sales offices (without stocks)—Continued																			
Hardware, plumbing, heating.....	40	81,299	73,016	10.6	48.3	42.1	...	...	...	...	...	37	18,938	18,938	92.9	20.6	5.1	1.4
Lumber, construction (specialty lines).....	38	144,623	131,978	28.4	33.5	38.1	(z)	...	...	...	...	3	11,124	11,124	94.2	3.7	1.8	0.3
Machinery, equipment, supplies.....	202	164,251	155,040	3.6	35.3	10.2	(z)	0.9	...	...	...	14	2,875	2,875	65.3	16.7	0.7	...
Manufacturers' sales offices, n.e.c.....	270	1,639,171	1,551,071	19.3	51.1	29.0	0.1	0.5	...	...	...	12	3,251	3,251	44.0	44.1	6.4	5.5
Agents, brokers, total.....	2,232	3,610,075	2,777,986	14.0	51.3	33.8	0.1	0.8	...	...	...	15	21,309	18,955	90.0	3.0	6.9	0.1
Groceries, confectionery, meats.....	202	791,154	477,891	10.7	14.9	73.2	0.2	1.0	...	...	...	78	29,405	28,620	86.0	13.0	0.4	0.6
Farm products (edible).....	70	229,235	180,188	22.0	3.8	73.9	(z)	0.3	...	...	...	57	20,859	20,830	98.7	0.5	0.1	0.7
Drugs, chemicals, allied products.....	51	31,075	24,243	22.3	64.1	12.6	...	...	...	...	...	21	8,946	7,790	32.1	46.4	1.4	0.1
Drugs, drug sundries (specialty lines).....	19	10,350	6,035	(v)	8.3	7.6	...	...	...	...	...	31	9,354	8,404	82.4	14.6	...	...
Industrial chemicals, paints.....	32	20,665	16,408	6.6	85.3	7.6	...	0.5	...	...	...	10	1,193	968	22.7	77.3	...	3.0
Dry goods, apparel.....	461	332,494	280,521	42.3	43.5	14.1	(z)	0.1	...	...	...	44	35,543	35,527	13.0	78.4	8.3	0.3
Clothing, furnishings, footwear.....	263	107,459	76,154	91.7	2.9	5.4	(z)	0.1	...	...	...	7	4,902	4,900	22.8	49.1	27.8	0.3
Dry goods specialties, piece goods, notions.....	196	224,995	204,367	24.0	58.6	17.3	(z)	0.1	...	...	...	5	21,661	21,661	32.7	2.1	...	...
Farm products (raw materials).....	137	946,310	819,890	2.9	71.0	25.8	...	0.3	...	...	...	10	2,012	1,696	32.7	42.9	24.4	...
Lumber, construction materials.....	55	35,247	27,842	30.2	49.1	19.8	0.7	0.2	...	...	...	4	407	407	45.4	52.8	...	21.8
Machinery, equipment, supplies.....	298	157,468	136,062	2.5	85.5	10.1	(z)	1.9	...	...	...	18	6,563	6,563	32.1	57.3	10.6	...
Metals, metal work (exc. scrap).....	83	112,958	92,313	3.8	95.6	0.4	(z)	0.2	...	...	...	7	17,004	16,940	0.7	78.4	20.9	...
Iron, steel and products.....	64	98,569	78,483	3.4	96.0	0.3	(z)	0.3	...	...	...	81	24,060	23,100	50.9	22.2	4.5	...
Nonferrous metals, metal work.....	19	14,369	13,830	6.1	92.9	1.0	...	...	...	...	...	36	44,283	44,015	60.7	31.1	7.1	0.8
Agents and brokers, n.e.c.....	875	974,134	739,036	18.2	55.2	24.6	0.3	1.7	...	...	...	30	27,312	27,215	40.4	47.1	11.2	0.8
CINCINNATI, OHIO												26	17,071	16,800	93.4	5.5	0.3	0.5	
Type of Operation																			
Merchant wholesalers.....	1,172	781,210	749,904	41.9	44.4	11.1	1.6	1.0	...	...	...	54	23,687	23,281	51.5	43.4	1.1	0.3
Manufacturers' sales branches, offices, total.....	396	1,026,458	997,551	29.2	47.8	21.6	0.6	0.8	...	...	...	14	7,372	7,184	63.5	30.9	...	0.6
Sales branches (with stocks).....	226	569,550	554,827	36.3	38.9	24.4	0.3	0.1	...	...	...	40	56,439	56,483	30.6	58.2	10.0	0.1
Sales offices (without stocks).....	170	456,928	442,674	20.4	39.9	18.0	1.0	1.7	...	...	...	51	47,022	46,754	34.1	55.6	10.0	0.2
Petroleum bulk stations, terminals.....	35	45,863	n.e.	...	...	...	...	...	...	...	...	19	9,813	9,729	13.7	70.6	10.1	5.6
Agents, brokers.....	9	43,134	277,062	15.7	43.4	40.9	(z)	...	...	...	...	23	52,387	50,071	8.8	82.6	5.4	1.0
Assemblers (mainly farm products).....	307	5,477	5,477	2.9	21.3	75.2	0.4	0.2	...	...	...	59	12,717	11,150	9.9	6.2	1.3	...
Type by Kind of Business												10	7,620	5,441	0.5	99.2	0.1	0.2	
												6	1,165	1,165	66.9	32.9	...	...
												72	2,866	20,748	1.4	89.6	7.9	1.0	
												21	4,142	4,107	19.9	63.9	7.3	1.9	
												43	5,728	5,711	24.4	73.8	0.9	...	
												3	1,749	1,749	...	92.3	...	7.7	
												25	18,635	18,599	4.7	91.1	4.0	0.2	
												20	12,899	12,863	6.8	86.5	4.4	0.3	
												5	5,736	5,736	...	97.1	2.9	...	
												57	64,256	64,125	1.7	88.3	5.6	...	
												32	19,752	19,752	3.5	71.2	5.6	(z)	
												35	25,364	25,707	3.5	71.2	5.7	1.2	
												146	188,288	177,558	38.0	49.4	7.5	2.8	
												17	29,422	10,374	(v)	(v)	(v)	(v)	
												16	3,820	3,738	63.8	31.9	0.3	0.5	
												12	4,992	4,134	75.2	14.5	1.9	8.4	
												29	131,044	130,804	29.7	60.0	8.2	1.9	
												4	4,363	4,363	61.3	27.7	8.4	...	
												28	11,235	11,235	96.8	0.4	0.3	2.5	
												5	4,151	4,151	24.0	63.1	12.9	...	
												35	8,669	8,559	49.7	22.1	8.6	1.3	
																		18.3	

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ^a			Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—						Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—					
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- za- tions (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	To re- tailers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- za- tions (Percent)	To house- hold con- sumers (Percent)	For export (Percent)		
CLEVELAND, OHIO—Continued Type by Kind of Business—Continued															

See footnotes at end of table.

8	3,925	3,807	98.4	...	1.6	Industrial machinery, equipment, supplies.....	4	3,232	3,232
19	12,833	12,290	72.0	22.7	0.8	4.5	Other machinery, equipment, supplies.....	13	44,688	44,688	78.4	10.5	10.4	0.7
3	2,831	2,789	91.4	8.6	Manufacturers' sales branches, n.e.c.....	23	28,327	28,327	61.1	22.0	16.3	0.6
8	1,213	670	(v)	(v)	(v)	(v)	(v)	(v)	Manufacturers' sales offices (without stock), total.....	38	55,240	53,562	27.7	43.1	26.9	(z)
14	14,429	13,083	91.3	...	7.8	0.9	Paper and its products.....	9	2,974	2,974	...	99.6
6	6,792	6,792	91.0	3.2	5.8	(z)	Hardware, plumbing, heating.....	4	1,700	1,700	5.1	26.0	36.8	0.5
9	2,093	2,093	94.3	...	5.9	Machinery, equipment, supplies.....	7	4,061	4,061	...	69.1	0.8	...
5	4,693	4,693	89.6	4.0	5.7	0.1	Manufacturers' sales offices, n.e.c.....	18	46,305	45,007	32.0	36.9	30.5	...
13	11,218	10,629	97.3	2.0	Agents, brokers, total.....	68	53,837	46,499	17.0	17.2	63.5	2.3
6	811	222	(v)	(v)	(v)	(v)	(v)	(v)	Groceries, confectionery, meats.....	17	16,966	15,840	33.5	0.9
7	10,407	10,407	97.4	2.6	...	(z)	Farm products (edible).....	4	3,682	(x)	65.6	81.4	(z)	...
17	13,078	12,946	91.1	67.8	1.0	0.1	Farm products (raw materials).....	3	19,309	(x)	4.0	...	(x)	...
5	22,788	25,788	20.0	26.5	0.4	47.1	Electrical goods.....	3	1,568	(x)	15.7	4.0
43	13,497	12,414	57.1	7.8	34.1	1.0	Automotive equipment, tires and tubes.....	8	1,861	(x)	76.8	11.9	72.2	0.2
35	31,780	30,614	68.3	29.6	0.8	2.0	(z)	(z)	Lumber, construction materials.....	3	1,452	(x)	92.6	...	4.4	...
16	16,402	15,412	41.6	55.5	0.9	2.0	(z)	(z)	Machinery, equipment, supplies.....	12	3,122	3,122	1.6	79.0	19.3	0.1
20	15,578	15,602	95.3	3.4	0.7	0.6	Metals, metal work (exc. scrap).....	1	844	(x)	84.4	1.1	98.5	0.4
23	14,960	14,037	62.9	36.4	(z)	Agents and brokers, n.e.c.....	15	6,033	4,632	11.9	69.5	16.3	2.3
9	7,321	9,386	75.0	24.6	...	0.4	DALLAS, TEX.							
16	5,229	4,491	36.6	62.1	0.2	1.1								
23	12,900	12,078	43.2	48.9	4.0	3.9	Type of Operation							
12	6,282	6,282	75.2	5.5								
13	6,977	6,722	12.4	78.1	5.2	6.3	Merchant wholesalers.....	909	840,801	786,165	39.0	29.8	7.6	0.7
90	41,617	39,609	43.0	32.2	2.8	3.3	1.7	...	Manufacturers' sales branches, offices, total.....	424	993,846	936,760	42.0	23.6	33.5	0.1
23	4,638	3,663	36.0	51.9	8.8	3.3	Sales branches (with stocks).....	260	530,245	538,500	42.9	29.8	25.7	0.2
11	10,403	10,403	0.1	93.8	Sales offices (without stocks).....	164	443,601	418,260	40.7	15.7	43.5	(z)
13	12,255	13,255	93.4	3.3	3.3	(z)	Petroleum bulk stations, terminals.....	27	25,732	n.s.
19	7,363	6,368	24.2	75.8	(z)	(z)	Agents, brokers.....	387	347,942	251,019	19.9	33.2	44.2	(z)
18	3,192	2,647	19.6	67.0	13.4									

[illegible]

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments¹				Establishments analyzing sales by class of customer				Sales (as percent of total sales analyzed)—				Establishments analyzing sales by class of customer				Sales (as percent of total sales analyzed)—			
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	For export (Percent)	To house- hold con- sumers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- zations (Percent)	To re- tailers (Percent)	For export (Percent)	To house- hold con- sumers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- zations (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	For export (Percent)	To house- hold con- sumers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- zations (Percent)	For export (Percent)
DALLAS, TEX.—Continued																				
Type by Kind of Business—Continued																				
Merchant wholesalers—Continued																				
Furniture, home furnishings.....	29	25,943	25,549	90.0	9.3	(z)	0.7	...	...	...	...	...	164	423,601	418,260	40.7	15.7	43.5	(z)	0.1
Furniture (household, office).....	10	3,869	3,536	53.9	41.2	...	4.9	...	...	...	...	...	9	29,411	29,411	14.0	47.9	38.1	...	...
Home furnishings, floor coverings.....	19	22,075	22,013	95.9	4.1	(z)	...	...	...	...	...	...	7	11,990	11,990	59.9	14.9	25.2	...	...
Paper and its products.....	28	13,362	10,880	26.8	71.2	2.4	0.6	...	...	...	...	...	11	8,218	7,243	13.7	51.7	34.6	...	...
Farm products (raw materials).....	30	30,313	29,386	0.2	2.0	8.4	(y)	61.3	...	...	...	...	11	31,162	32,362	1.6	4.1	64.3	...	...
Automotive equipment, tires and tubes.....	84	36,202	28,210	64.9	20.7	13.7	0.7	(z)	...	...	...	...	11	31,162	32,362	1.6	4.1	64.3	...	...
Electrical goods.....	45	38,522	37,521	61.9	34.6	3.0	0.5	(z)	...	...	...	...	31	33,998	31,025	37.0	0.9	61.7	...	0.4
General line, apparatus, supplies.....	29	26,931	26,774	48.8	47.3	3.6	0.2	(z)	...	...	...	...	8	28,779	28,431	4.8	69.4	25.2	...	0.6
Electrical appliances, specialties.....	16	11,591	10,747	94.3	3.1	1.6	1.0	...	...	...	...	...	74	263,994	246,798	57.5	8.9	33.5	(z)	0.1
Hardware, plumbing, heating.....	54	32,770	32,533	89.1	29.9	9.8	1.2	...	...	...	...	...	387	347,942	293,019	19.9	33.2	44.2	(z)	2.7
Plumbing, heating equipment, supplies.....	18	14,740	14,502	83.2	16.6	40.6	17.8	2.0	...	...	...	...	41	61,881	48,316	10.6	24.4	61.9	...	3.1
Lumber, construction materials.....	22	20,063	17,777	51.1	48.3	0.3	0.2	0.1	...	...	...	...	5	3,970	(x)	...	...	100.0	...	...
Lumber, millwork.....	14	14,103	13,358	62.2	37.2	0.3	0.2	0.1	...	...	...	...	5	2,200	(x)	43.1	45.0	11.9	...	...
Other construction materials.....	8	5,960	4,419	8.9	90.7	0.1	0.3	...	...	...	...	...	82	68,169	56,328	40.3	38.7	20.6	...	0.2
Machinery, equipment, supplies.....	216	77,034	74,120	37.7	77.7	3.7	0.6	0.9	...	...	...	...	26	9,902	6,491	78.2	...	21.8	(z)	...
Commercial machinery, equipment.....	24	11,142	10,603	24.2	74.9	0.7	0.2	...	...	...	...	...	9	4,240	2,865	94.6	...	5.4	(v)	...
Farm-dairy machinery, equipment.....	13	19,355	19,355	35.8	64.1	...	...	...	...	...	...	...	17	5,662	3,626	(v)	(v)	(v)	(v)	...
Industrial machinery, equipment, supplies.....	72	23,978	23,612	4.2	92.0	2.7	0.8	0.3	...	...	...	...	24	60,197	24,197	(v)	(v)	(v)	(v)	...
Presses, tools, equipment, supplies.....	29	7,119	6,903	5.7	90.3	3.5	0.5	...	...	...	...	...	32	23,087	13,132	5.3	9.5	85.2	(z)	...
Supplies.....	42	10,432	8,698	15.6	75.8	8.3	(z)	0.3	...	...	...	...	29	17,215	14,808	13.0	10.7	86.2	0.1	...
Transportation (exc. automotive).....	11	2,545	2,545	3.1	67.9	5.9	0.8	22.3	...	...	...	...	11	5,872	4,344	13.0	5.3	81.7	...	...
Metals, metal work (exc. scrap).....	15	8,884	8,884	20.7	77.9	1.4	(z)	(z)	...	...	...	...	24	14,695	12,718	15.3	30.6	84.0	(z)	0.1
Iron, steel and products.....	10	4,226	4,031	0.1	99.0	0.5	0.4	...	...	...	...	...	17	9,791	9,791	34.0	4.8	37.2	...	...
Other scrap, waste materials.....	9	4,988	4,988	...	99.1	0.9	...	...	...	...	...	...	37	11,317	2,484	3.4	26.6	40.0	...	...
Waste materials.....	122	72,434	56,946	72.6	16.0	8.4	2.5	0.5	...	...	...	...	9	2,026	1,713	9.6	3.4	87.0	...	...
Automobiles, other motor vehicles.....	15	12,782	9,391	71.6	15.6	9.6	3.1	0.1	...	...	...	...	19	6,135	6,135	...	76.3	23.7	...	...
Amusement, sporting goods.....	24	7,812	7,431	67.0	27.3	4.6	1.1	...	...	...	...	...	9	3,156	1,630	(v)	(v)	(v)	(v)	...
Books, periodicals, newspapers.....	8	2,483	2,483	63.4	36.6	...	...	...	...	...	...	...	7	2,239	1,879	5.8	20.8	73.4	...	1.3
Cloak, coats.....	1	1,744	(x)	40.7	17.0	42.3	...	...	...	...	...	...	47	53,638	41,600	6.6	77.5	12.6	...	...
Jewelry.....	21	6,828	6,118	97.4	0.4	1.0	0.4	...	...	...	...	...	805	504,560	444,716	61.7	21.3	10.4	1.4	0.2
Petroleum and products.....	45	33,516	33,516	13.5	16.8	3.5	...	...	...	...	...	...	221	371,433	339,931	35.3	37.4	28.3	0.8	(z)
Merchandise wholesalers, n.e.c.....	260	550,245	538,950	42.9	29.8	25.7	...	...	...	...	...	...	151	289,975	238,85	29.3	33.8	19.7	1.2	(z)
Manufacturers' sales branches (with stocks), total.....	25	132,834	132,807	44.9	9.7	45.4	(z)	...	...	...	...	...	7	111,458	111,081	21.5	32.4	46.1	(z)	...
Groceries, confectionery, meats.....	24	26,806	26,090	60.0	15.2	24.4	0.4	...	...	...	...	...	57	34,114	n.a.	...	...	...	...	...
Drugs, chemicals, allied products.....	7	10,291	10,291	36.5	22.2	41.3	...	...	...	...	...	...	225	283,632	200,503	9.7	31.8	57.9	(z)	0.6
Furniture, home furnishings.....	6	568	568	63.1	29.5	6.9	...	...	...	...	...	...	37	31,741	28,427	1.8	21.2	74.7	2.3	...
Paper and its products.....	16	71,686	71,686	9.0	72.5	18.2	0.3	...	...	...	...	...	805	504,560	444,716	61.7	21.3	10.4	1.4	0.2
Electrical goods.....	10	10,461	10,194	28.1	76.3	27.6	(z)	...	...	...	...	...	72	61,664	59,705	85.9	0.1	7.3	0.2	...
Hardware, plumbing, heating.....	4	1,470	1,470	13.7	96.0	30.3	...	...	...	...	...	...	11	26,265	26,265	97.0	4.3	0.7	(z)	...
Lumber, construction materials.....	22	138,684	133,673	37.1	41.9	11.9	11.3	5.0	...	...	...	...	5	1,246	1,246	75.3	8.9	8.9	...	...
Machinery, equipment, supplies.....	99	11,384	9,471	2.7	91.8	5.3	0.2	...	...	...	...	...	22	18,187	15,011	68.4	8.1	21.1	0.1	...
Industrial machinery, equipment, supplies.....	42	55,732	52,824	0.9	68.9	17.7	(z)	12.5	...	...	...	...	29	15,194	15,194	...	...	...	...	...
Other machinery, equipment, supplies.....	35	71,368	71,368	66.6	22.5	8.4	0.1	(z)	...	...	...	...	72	61,664	59,705	85.9	0.1	7.3	0.2	...
Manufacturers' sales branches, n.e.c.....	69	197,445	151,916	61.0	14.9	23.3	0.3	0.5	...	...	...	...	11	26,265	26,265	97.0	4.3	0.7	(z)	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				Establishments ¹				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—					
Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale-organizers (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale-organizers (Percent)	For export (Percent)
DENVER, COLO.—Continued														
Type by Kind of Business—Continued														
Merchant wholesalers—Continued														
Farm products (edible).....	84	36,615	60.3	13.1	26.3	0.6	...	...	5	8,706	5.2	39.1	55.7	...
Dairy, poultry products.....	34	16,604	57.6	10.5	23.4	0.7	...	...	3	4,534	1.7	9.5	88.8	...
Fruits, vegetable (fresh).....	34	20,011	19,157	16.5	20.5	0.7	...	...	8	15,997	53.5	8.6	37.9	(2)
Beer, wines, distilled spirits.....	22	31,324	31,214	98.6	(2)	3.4	(2)	...	37	61,052	14.1	44.4	41.5	...
Wines, distilled spirits.....	10	8,145	8,145	98.6	(2)	11.4	(2)	...	225	281,632	9.7	31.8	57.9	(2)
Drugs, chemicals, allied products.....	22	13,124	14,916	87.9	7.8	4.0	0.3	...	31	34,366	4.1	7.8	88.1	...
Industrial chemicals, paints.....	13	12,865	12,865	87.9	7.8	4.0	0.3	...	11	10,019	5,146	67.6	...	(v)
Tobacco and products (exc. leaf).....	10	2,491	2,491	24.5	28.5	1.5	...	...	6	1,559	7,644	...	2.3	...
Furniture, home furnishings.....	10	17,779	14,943	90.7	0.4	8.9	(2)	(v)	18	9,098	7,751	78.5	12.9	8.6
Paper and its products.....	24	11,023	5,966	(v)	(v)	(v)	(v)	(v)	11	6,493	5,842	82.0	17.2	0.8
Automotive equipment, tires and tubes.....	12	10,287	7,715	15.6	80.4	3.6	0.4	...	7	2,605	1,909	67.5	...	...
Electrical goods.....	37	31,117	30,894	72.8	25.2	1.0	1.0	...	23	181,083	124,994	(v)	(v)	(v)
Electrical appliances, specialties.....	22	18,794	18,722	95.2	2.6	0.6	1.6	...	12	7,626	6,473	9.4	...	...
Hardware, plumbing, heating.....	41	22,098	21,558	65.1	29.2	4.6	1.1	...	22	4,747	5,019	...	...	...
Plumbing, heating equipment, supplies.....	30	13,558	13,038	63.3	26.1	7.0	0.6	...	19	6,873	5,720	4.4	47.5	48.1
Lumber, construction materials.....	38	33,492	24,685	81.4	8.6	9.0	1.0	...	3	755	...	...	...	...
Other construction materials.....	18	4,906	3,442	45.7	50.3	0.1	3.9	...	23	7,081	5,940	4.8	11.2	84.0
Machinery, equipment, supplies.....	165	61,387	47,228	29.8	72.7	4.8	0.9	0.8	11	3,316	3,139	8.9	16.9	...
Farm construction machinery, equipment.....	3	14,857	12,655	52.4	96.3	0.6	0.1	0.6	4	3,330	3,330	...	...	0.3
Professional machinery, equipment.....	13	6,727	6,259	73.0	23.4	3.5	0.1	...	26	7,525	7,525	18.5	...	(2)
Supplies.....	48	21,818	12,411	(v)	(v)	(v)	(v)	...	31	12,966	912	9.7	...	(v)
Professional equipment, supplies.....	20	4,745	4,596	13.7	77.0	2.5	6.8	(2)	...	...	...	...	...	...
Other machinery, equipment, supplies.....	75	13,240	11,027	23.4	73.7	2.3	0.6	(2)	...	...	...	...	...	...
Waste materials.....	16	4,323	4,323	46.2	47.2	47.9	0.3	...	...	...	...	...	...	...
Iron, steel scrap.....	9	1,847	1,847	34.4	34.4	34.4	0.3	...	...	...	...	...	...	...
Other scrap, waste materials.....	7	3,019	3,019	0.4	40.5	58.9	0.2	...	...	...	...	...	...	...
Other merchant wholesalers.....	175	128,016	116,447	49.3	32.9	13.9	3.3	(2)	2,502	1,534,685	1,428,003	51.6	34.2	11.8
Automobiles, other motor vehicles.....	10	12,180	10,354	52.3	15.4	2.3	3.0	...	...	...	...	...	...	...
Amusements, sporting goods.....	28	7,247	6,319	83.6	12.9	3.2	0.3	...	706	2,294,463	2,235,950	17.6	59.2	21.0
Books, periodicals, newspapers.....	7	2,111	2,111	99.1	8.0	0.7	0.2	...	367	873,000	843,341	31.8	45.8	18.9
Coal, coke.....	12	2,460	2,460	6.3	42.5	28.5	7.4	0.1	339	1,412,609	1,412,609	9.2	67.1	22.3
Food, supplies.....	13	2,599	2,569	75.5	12.6	10.1	1.8	...	...	...	...	...	...	...
Leather goods.....	95	95,589	86,843	46.0	38.0	15.8	(2)	0.2	...	...	...	...	...	...
Merchant wholesalers, n.e.c.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Type by Kind of Business														
Merchant wholesalers, total.....														
Groceries, confectionery, meats.....	151	259,975	228,850	39.3	39.8	19.7	1.2	(2)	...	...	...	...	...	...
Groceries (general line).....	19	29,401	29,250	37.6	6.9	31.3	(2)	...	311	208,090	201,041	74.6	10.2	14.5
Drugs, chemicals, allied products.....	18	18,105	17,622	29.4	34.3	37.5	1.0	...	46	78,175	78,175	91.1	7.7	2.0
Paper and its products.....	3	5,097	704	70.4	74.8	1.8	...	...	25	5,282	5,035	67.1	1.2	29.6
Electrical goods.....	6	55,097	55,097	2.4	95.1	2.5	(2)	...	26	12,314	12,364	65.9	11.3	20.2
Machinery, equipment, supplies.....	48	26,410	26,410	(v)	(v)	(v)	(v)	...	106	72,286	72,286	61.0	9.8	28.5
Manufacturers' sales branches, n.e.c.....	57	103,927	99,767	64.7	13.8	19.1	2.4	...	108	56,453	56,453	69.5	9.0	0.7
Type by Kind of Business														
Merchant wholesalers, total.....														
Groceries, confectionery, meats.....	151	259,975	228,850	39.3	39.8	19.7	1.2	(2)	...	...	...	...	...	...
Groceries (general line).....	19	29,401	29,250	37.6	6.9	31.3	(2)	...	311	208,090	201,041	74.6	10.2	14.5
Drugs, chemicals, allied products.....	18	18,105	17,622	29.4	34.3	37.5	1.0	...	46	78,175	78,175	91.1	7.7	2.0
Paper and its products.....	3	5,097	704	70.4	74.8	1.8	...	...	25	5,282	5,035	67.1	1.2	29.6
Electrical goods.....	6	55,097	55,097	2.4	95.1	2.5	(2)	...	26	12,314	12,364	65.9	11.3	20.2
Machinery, equipment, supplies.....	48	26,410	26,410	(v)	(v)	(v)	(v)	...	106	72,286	72,286	61.0	9.8	28.5
Manufacturers' sales branches, n.e.c.....	57	103,927	99,767	64.7	13.8	19.1	2.4	...	108	56,453	56,453	69.5	9.0	0.7
Type by Kind of Business														
Merchant wholesalers, total.....														
Groceries, confectionery, meats.....	151	259,975	228,850	39.3	39.8	19.7	1.2	(2)	...	...	...	...	...	...
Groceries (general line).....	19	29,401	29,250	37.6	6.9	31.3	(2)	...	311	208,090	201,041	74.6	10.2	14.5
Drugs, chemicals, allied products.....	18	18,105	17,622	29.4	34.3	37.5	1.0	...	46	78,175	78,175	91.1	7.7	2.0
Paper and its products.....	3	5,097	704	70.4	74.8	1.8	...	...	25	5,282	5,035	67.1	1.2	29.6
Electrical goods.....	6	55,097	55,097	2.4	95.1	2.5	(2)	...	26	12,314	12,364	65.9	11.3	20.2
Machinery, equipment, supplies.....	48	26,410	26,410	(v)	(v)	(v)	(v)	...	106	72,286	72,286	61.0	9.8	28.5
Manufacturers' sales branches, n.e.c.....	57	103,927	99,767	64.7	13.8	19.1	2.4	...	108	56,453	56,453	69.5	9.0	0.7
Type by Kind of Business														
Merchant wholesalers, total.....														
Groceries, confectionery, meats.....	151	259,975	228,850	39.3	39.8	19.7	1.2	(2)	...	...	...	...	...	...
Groceries (general line).....	19	29,401	29,250	37.6	6.9	31.3	(2)	...	311	208,090	201,041	74.6	10.2	14.5
Drugs, chemicals, allied products.....	18	18,105	17,622	29.4	34.3	37.5	1.0	...	46	78,175	78,175	91.1	7.7	2.0
Paper and its products.....	3	5,097	704	70.4	74.8	1.8	...	...	25	5,282	5,035	67.1	1.2	29.6
Electrical goods.....	6	55,097	55,097	2.4	95.1	2.5	(2)	...	26	12,314	12,364	65.9	11.3	20.2
Machinery, equipment, supplies.....	48	26,410	26,410	(v)	(v)	(v)	(v)	...	106	72,286	72,286	61.0	9.8	28.5
Manufacturers' sales branches, n.e.c.....	57	103,927	99,767	64.7	13.8	19.1	2.4	...	108	56,453	56,453	69.5	9.0	0.7
Type by Kind of Business														
Merchant wholesalers, total.....														
Groceries, confectionery, meats.....	151	259,975	228,850	39.3	39.8	19.7	1.2	(2)	...	...	...	...	...	...
Groceries (general line).....	19	29,401	29,250	37.6	6.9	31.3	(2)	...	311	208,090	201,041	74.6	10.2	14.5
Drugs, chemicals, allied products.....	18	18,105	17,622	29.4	34.3	37.5	1.0	...	46	78,175	78,175	91.1	7.7	2.0
Paper and its products.....	3	5,097	704	70.4	74.8	1.8	...	...	25	5,282	5,035	67.1	1.2	29.6
Electrical goods.....	6	55,097	55,097	2.4	95.1	2.5	(2)	...	26	12,314	12,364	65.9	11.3	20.2
Machinery, equipment, supplies.....	48	26,410	26,410	(v)	(v)	(v)	(v)	...	106	72,286	72,286	61.0	9.8	28.5
Manufacturers' sales branches, n.e.c.....	57	103,927	99,767	64.7	13.8	19.1	2.4	...	108	56,453	56,453	69.5	9.0	0.7
Type by Kind of Business														
Merchant wholesalers, total.....														
Groceries, confectionery, meats.....	151	259,975	228,850	39.3	39.8	19.7	1.2	(2)	...	...	...	...	...	...
Groceries (general line).....	19	29,401	29,250	37.6	6.9	31.3	(2)	...	311	208,090	201,041	74.6	10.2	14.5
Drugs, chemicals, allied products.....	18	18,105	17,622	29.4	34.3	37.5	1.0	...	46	78,175	78,175	91.1	7.7	2.0
Paper and its products.....	3	5,097	704	70.4	74.8	1.8	...	...	25	5,282	5,035	67.1	1.2	29.6
Electrical goods.....	6	55,097	55,097	2.4	95.1	2.5	(2)	...	26	12,314	12,364	65.9	11.3	20.2
Machinery, equipment, supplies.....	48													

CLASS OF CUSTOMER

[illegible]

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)				Establishments ¹				Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)			
Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)			Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	
HOUSTON, TEX.—Continued																
Type of Operation																
Merchant wholesalers, total.....	852	913,602	874,889	33.8	5.1	0.8	22.0									
Groceries, confectionery, meats.....																
Confectionery, general line.....	287	586,020	575,970	25.5	54.6	19.3	0.4	0.2	16	22,146	22,146	0.5	82.4	1.3	0.3	...
Meats, poultry products.....	189	293,126	283,726	46.1	38.9	14.0	0.9	0.1	28	22,897	22,024	...	92.4	6.7	0.4	1.5
Sales branches (with stocks).....	100	292,884	291,244	5.6	69.7	24.4	(z)	0.3	9	2,983	2,983	...	93.9	2.6	...	...
Sales office (without stocks).....	37	82,785	81,557	...	(y)	(y)	(y)	(y)	86	278,598	274,729	6.3	21.7	2.9	0.3	69.2
Petroleum bulk stations, terminals.....	156	151,828	148,889	...	49.3	50.7	...	...	11	6,666	6,089	54.8	38.6	...	6.6	...
Assemblers (mainly farm products).....	3	14,889	14,889	...	...	...	...	...	2	1,663	1,663	100.0	...	...	...	...
Type by Kind of Business																
Merchant wholesalers, total.....	852	913,602	874,889	33.8	5.1	0.8	22.0									
Groceries, confectionery, meats.....	70	113,045	110,994	79.7	13.8	3.8	1.0	1.7	19	57,221	57,221	68.9	4.5	26.4	(z)	...
Confectionery, general line.....	13	86,122	86,122	87.4	12.0	0.2	(z)	0.4	14	13,955	13,955	27.1	62.4	8.5	2.0	...
Meats, poultry products.....	7	1,811	1,677	77.1	3.0	19.9	...	...	3	3,726	3,726	...	...	...	...	...
Fish, sea food products.....	17	8,852	7,527	71.5	13.9	0.3	1.4	...	7	30,130	30,130	1.8	94.3	3.9	(z)	(y)
Other grocery, food specialties.....	28	14,335	13,797	34.9	34.1	12.7	74.0	11.3	12	11,878	11,531	24.4	61.9	13.6	0.1	(z)
Farm products (edible).....	64	41,082	37,120	86.2	3.8	7.2	2.8	(z)	7	16,380	16,380	37.2	49.6	1.5	11.7	...
Dairy, poultry products.....	26	25,364	23,837	90.3	4.7	0.8	4.2	(z)	9	6,666	6,238	15.6	65.8	17.8	0.3	0.5
Fruits, vegetables (fresh).....	38	15,718	13,283	79.1	2.3	18.5	0.1	...	19	9,120	8,251	15.3	97.4	2.1	0.2	...
Beer, wine, distilled spirits.....	18	5,629	44,060	98.2	...	...	...	...	41	39,799	38,648	3.0	73.6	22.5	0.1	0.8
Wine, distilled spirits.....	10	38,411	38,411	97.9	...	...	...	...	11	15,514	15,499	55.0	29.6	34.3	1.0	0.1
Drugs, chemicals, allied products.....	25	19,249	18,510	79.7	11.7	11.1	1.5	...	45	94,815	88,083	75.0	15.1	9.9	(z)	(z)
Industrial chemicals, explosives.....	8	4,721	4,082	86.5	4.0	45.8	1.0	...								
Fertilizers, farm products.....	6	2,325	2,285	86.6	6.5	1.8	3.1	...								
Tobacco and products (exc. leaf).....	8	15,993	15,993	99.9	(z)	0.1	...	...						
Dry goods, apparel.....	19	9,362	8,741	96.5	1.9	1.2	0.4	...	100	292,894	291,244	5.6	69.7	24.4	(z)	0.4
Clothing, furnishings, footwear.....	10	3,495	3,118	96.6	3.2	0.2	(z)	...	4	14,899	14,899	24.6	8.7	66.7	...	...
Dry goods.....	9	5,867	5,623	96.4	1.2	1.8	0.6	...	6	5,391	5,391	...	100.0	...	...	...
Furniture, home furnishings.....	17	7,690	6,628	87.8	10.8	...	1.4	...	5	11,019	11,019	55.5	22.0	20.3	...	...
Furniture (household, office).....	5	2,416	1,695	59.8	36.3	...	3.7	...	29	50,746	50,644	3.9	86.4	8.3	(z)	1.4
Home furnishings, floor coverings.....	12	5,274	4,933	97.1	2.3	...	0.6	...	41	207,046	207,046	2.2	72.1	25.6	(z)	0.1
Paper and its products.....	18	11,361	9,739	39.6	65.7	14.6	0.1	...								
Automotive equipment, tires and tubes.....	57	31,030	28,251	37.9	23.7	18.6	1.8	...								
Electrical goods.....	54	49,684	42,449	63.1	30.2	5.7	1.0	...								
General line, apparatus, supplies.....	29	27,923	21,169	36.6	52.6	10.7	0.1	...								
Electrical appliances, specialties.....	25	21,961	21,280	89.5	7.8	0.7	2.0	...	670	519,539	501,749	52.4	27.5	18.5	1.2	0.4
Hardware, plumbing, heating.....	34	72,777	65,129	55.7	33.9	8.2	2.0	0.2	207	395,716	387,158	32.9	46.0	20.3	0.8	...
Hardware.....	21	42,976	38,468	43.3	46.6	6.9	3.0	0.4	120	183,692	178,812	87.8	39.1	11.2	1.9	...
Plumbing, heating equipment, supplies.....	25	29,741	26,661	40.4	15.6	10.0	0.4	...	87	212,124	208,546	11.6	60.4	28.0	...	...
Lumber, construction materials.....	26	27,173	26,513	76.1	21.8	0.4	1.3	0.4	33	43,634	n.e.c.	...	...	...	...	...
Lumber, millwork.....	26	23,064	22,531	89.0	9.6	...	1.4	...	193	374,076	325,522	76.3	76.3	17.8	0.6	...
Other construction materials.....	10	4,109	3,982	3.0	90.9	2.8	0.9	2.4	28	144,523	144,523	(z)	44.9	34.7	0.4	...
Machinery, equipment, supplies.....	222	147,325	141,872	2.8	87.9	5.0	0.4	0.9								
Commercial machines, equipment.....	17	13,431	13,431	0.3	99.7	...	...	...	670	519,539	501,749	52.4	27.5	18.5	1.2	0.4
Industrial machinery, equipment.....	15	15,431	15,431	0.3	99.7	...	...	...	66	59,177	58,951	89.7	6.6	2.0	0.8	0.9
Appliances.....	12	104,909	103,769	4.2	88.2	6.1	0.4	1.1	9	20,209	20,209	97.1	2.9	...	...	...
Professional equipment, supplies.....	22	10,123	8,005	2.3	96.3	(z)	...	1.4	8	3,244	3,244	86.8	6.5	...	...	...
Service establishment equipment, supplies.....	37	6,340	6,385	26.7	72.6	0.3	0.4	...	14	14,702	14,516	81.2	12.1	3.4	0.6	2.7
Other machinery, equipment, supplies.....	11	3,847	3,847	21.8	77.4	0.3	0.8	...								

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer								Establishments analyzing sales by class of customer									
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed) —				For export (Percent)		Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed) —				For export (Percent)	
				To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)							To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)		
INDIANAPOLIS, IND.—Continued																			
Type by Kind of Business—Continued																			
Merchant wholesalers—Continued																			
Farm products (edible).....	51	30,991	30,195	63.4	2.8	31.3	2.5	...		Manufacturers' sales branches (with stocks), total.....	120	183,592	178,812	57.8	29.1	11.2	1.9	...	
Dairy, poultry products.....	19	11,794	11,658	70.7	1.0	21.7	6.6	...		Groceries, confectionery, meats.....	16	22,113	22,005	66.9	4.9	29.2	(z)	...	
Fruits, vegetables (fresh).....	32	19,197	18,537	58.8	3.8	37.4	(z)	...		Drugs, chemicals, allied products.....	3	4,157	4,157	64.2	35.8	13.3	2.0	...	
Beer, wines, distilled spirits.....	22	36,599	36,497	93.4	4.8	1.7	0.1	...		Furniture, home furnishings.....	3	4,826	4,464	38.1	40.2	21.7	...	...
Wines, distilled spirits.....	13	12,519	12,417	82.5	14.2	1.7	0.1	...		Hardware, plumbing, heating.....	6	6,519	6,519	30.5	62.9	2.3	4.3	...	
Wines, distilled spirits.....	9	24,080	24,080	97.4	...	...	(z)	...		Lumber, construction materials.....	8	6,519	6,519	30.5	62.9	2.3	4.3	...	
Drugs, chemicals, allied products.....	24	18,611	18,131	77.9	17.7	2.9	1.5	...		Machinery, equipment, supplies.....	45	50,661	49,927	64.9	26.8	7.8	0.5	...	
Drugs (general line).....	3	12,953	12,953	98.6	1.1	0.1	0.2	...		Commercial machinery, equipment.....	12	5,451	5,451	...	91.7	6.0	0.2	...	
Drugs, drug sundries (specialty lines).....	11	1,676	1,676	67.1	12.8	12.5	7.6	...		Industrial machinery, equipment.....	19	38,110	38,026	85.1	8.7	24.8	0.1	...	
Industrial chemicals, explosives.....	4	2,683	2,683	1.7	94.8	3.5	...	...		Other machinery, equip., supplies.....	14	38,110	38,026	85.1	8.7	5.6	0.6	...	
Paints, varnishes.....	6	1,299	819	(v)	(v)	(v)	(v)	(v)		Manufacturers' sales branches, n.e.c.....	37	93,553	89,897	55.2	32.5	9.2	3.1	...	
Tobacco and products (exc. leaf).....	11	14,340	13,411	90.0	0.7	5.6	3.7	...		Manufacturers' sales offices (without stocks), total.....	87	212,124	208,346	11.6	60.4	28.0	...	...
Dry goods, apparel.....	15	8,810	8,721	88.1	8.7	0.6	0.9	1.7		Paper and its products.....	13	5,212	3,310	(v)	(v)	(v)	(v)	...	
Clothing, furnishings, footwear.....	7	7,470	7,457	95.0	...	3.1	1.9	...		Electrical goods.....	14	31,615	31,615	4.1	42.8	53.1	...	...
Dry goods.....	28	11,463	9,828	89.1	7.7	2.3	0.9	...		Hardware, plumbing, heating.....	7	10,725	10,725	25.1	16.6	58.3	...	...
Furniture, home furnishings.....	13	4,723	3,098	(v)	(v)	(v)	(v)	(v)		Lumber, construction materials.....	16	22,731	21,422	0.6	97.8	1.6	...	...
Home furnishings, floor coverings.....	15	6,750	6,750	94.1	3.2	1.3	1.4	...		Machinery, equipment, supplies.....	33	141,089	140,522	14.2	61.1	24.7	...	...
Paper and its products.....	30	22,538	21,901	25.8	47.2	27.0	(z)	...		Manufacturers' sales offices, n.e.c.....	193	376,076	325,322	5.5	76.1	17.8	0.6	(z)	
Farm products (raw materials).....	4	72,003	72,003	...	22.6	77.4	...	(z)		Agents, brokers, total.....	30	29,636	16,988	(v)	(v)	(v)	(v)	...	
Automotive equipment, tires and tubes.....	58	19,480	18,729	48.8	12.6	32.9	1.8	3.9		Groceries, confectionery, meats.....	13	18,391	15,219	77.7	...	22.3	...	...
Electrical goods.....	32	44,886	43,317	73.4	23.6	2.3	0.7	...		Farm products (edible).....	6	849	(x)	28.5	...	(v)	(v)	...	
General line, apparatus, supplies.....	14	19,466	18,788	40.9	53.2	5.0	0.9	...		Furniture, home furnishings.....	4	720	(x)	28.5	...	(v)	(v)	...	
Electrical appliances, specialties.....	18	23,840	24,559	98.2	1.1	0.1	0.6	...		Farm products (raw materials).....	27	295,290	236,784	...	87.6	11.6	0.8	...	
Hardware, plumbing, heating.....	35	28,120	27,906	55.1	37.0	5.6	2.3	...		Automotive equipment, tires and tubes.....	19	11,268	10,148	4.8	33.0	62.2	...	(z)	
Hardware.....	12	15,577	15,498	65.4	29.6	2.4	2.6	...		Electrical goods.....	6	6,997	1,801	(v)	(v)	(v)	(v)	...	
Plumbing, heating equipment, supplies.....	23	12,543	12,408	42.3	46.2	9.6	1.9	...		Lumber, construction materials.....	41	17,139	14,744	2.3	93.0	4.7	...	(z)	
Lumber, construction materials.....	38	35,906	35,498	62.6	25.2	6.3	5.8	0.1		Machinery, equipment, supplies.....	6	3,971	3,913	7.2	91.8	1.0	...	...
Lumber, millwork.....	22	26,624	26,404	78.0	17.3	...	4.5	0.2		Metals, metal work (exc. scrap).....	45	28,557	23,230	16.5	71.4	12.1	...	...
Other construction materials.....	16	9,281	9,094	17.5	48.7	24.7	9.1	...		Agents and brokers, n.e.c.....	45	28,557	23,230	16.5	71.4	12.1	...	...
KANSAS CITY, MO.																			
Type of Operation																			
Machinery, equipment, supplies.....	136	63,817	56,421	39.5	53.0	6.3	0.2	1.0		Merchant wholesalers.....	1,202	1,155,809	1,061,188	40.0	36.6	17.8	1.1	4.5	
Commercial machinery, equipment.....	2	4,919	4,348	41.6	56.3	2.1	(z)	...		Manufacturers' sales branches, offices, total.....	369	1,005,276	942,790	47.7	23.4	28.4	0.2	0.3	
Construction machinery, equipment.....	5	6,970	6,356	...	95.4	4.6	...	...		Sales offices (with stocks).....	237	581,427	545,178	51.5	23.1	25.6	0.3	0.5	
Farm-dairy machinery, equipment.....	9	17,144	17,144	94.4	1.0	4.6	(z)	...		Sales offices (without stocks).....	132	424,849	397,609	42.3	25.3	32.3	...	0.1	
Supplies.....	53	26,934	21,865	12.3	74.5	10.5	0.1	2.6		Petroleum bulk stations, terminals.....	100	49,068	...	...	...	...	...	...
Service establishments.....	26	4,934	3,899	18.2	80.9	0.7	0.2	...		Agents, brokers.....	396	918,378	796,370	6.2	11.6	81.5	(z)	...	
Other machinery, equipment, supplies.....	18	2,916	2,829	33.2	62.7	0.8	3.3	...		Assemblers (mainly farm products).....	60	123,336	117,602	9.4	16.0	73.3	1.3	...	
Metals, metal work (exc. scrap).....	9	8,345	8,196	99.2	0.6	0.2	...	...		Type by Kind of Business									
Waste materials.....	39	18,434	18,058	0.5	87.3	12.2	(z)	...		Merchant wholesalers, total.....	1,202	1,155,809	1,061,188	40.0	36.6	17.8	1.1	4.5	
Iron, steel scrap.....	18	10,016	9,784	0.9	90.4	8.7	(z)	...		Groceries, confectionery, meat.....	90	61,399	58,916	68.5	17.7	9.0	0.8	4.0	
Other scrap, waste materials.....	21	8,418	8,274	(z)	83.6	16.4	(z)	...		Groceries (general line).....	14	24,392	22,752	92.1	6.8	...	...	...
Other merchant wholesalers.....	72	46,020	43,946	58.0	35.5	5.3	0.6	0.6		Confectionery.....	7	1,392	1,271	88.2	...	11.8	...	...
Automobiles, other motor vehicles.....	15	10,807	9,064	56.7	50.0	4.0	1.1	3.2		Meats, meat products.....	26	11,619	11,456	61.8	32.1	3.6	2.5	...	
Amusement, sporting goods.....	6	2,999	2,999	56.9	25.1	18.0	...	...		Grocery food specialties, n.e.c.....	43	23,636	23,437	47.9	22.2	19.0	0.8	10.1	
Books, periodicals, newspapers.....	7	1,149	(x)	76.8	...	6.2	1.3	...		Farm products (edible).....	105	85,299	82,279	46.7	6.8	42.0	4.5	...	
Coal, coke.....	7	12,418	12,418	20.0	78.7	1.1	0.2	...		Farm products (edible).....	40	24,742	24,429	33.1	18.4	33.7	14.8	...	
Farm supplies.....	9	8,365	8,281	93.2	...	6.2	0.6	...		Dairy, poultry products.....	65	60,557	57,850	52.4	1.9	45.6	0.1	...	
Jewelry.....	7	2,728	2,728	100.0	...	...	...	...		Fruits, vegetables (fresh).....	65	60,557	57,850	52.4	1.9	45.6	0.1	...	
Petroleum and products.....	4	3,804	(x)	100.0	...	...	...	...							

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				All establishments ¹		Establishments analyzing sales by class of customer			
Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale and hold companies (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale and hold companies (Percent)	For export (Percent)
Metropolitan area, type of operation, and kind of business											
LOS ANGELES, CALIF.—Continued											
Type by Kind of Business—Continued											
Merchant wholesalers—Continued											
Drugs, chemicals, allied products.....	232	86,179	83,823	60.1	23.2	10.8	0.9	5.0			
Drugs (general line).....	3	31,856	31,856	93.4	6.2	(z)	0.4	(z)			
Drugs, drug supplies (specialty lines).....	129	24,600	23,418	67.8	3.9	19.8	0.5	8.0			
Industrial chemicals, explosives.....	49	22,114	21,872	7.2	82.6	18.5	1.2	10.5			
Paints, varnishes.....	51	5,609	4,676	27.2	52.0	8.0	5.3	10.5			
Tobacco and products (exc. leaf).....	54	64,813	59,269	79.7	1.8	18.5	(z)	...			
Dry goods, apparel.....	453	123,824	118,935	63.7	20.8	12.5	1.0	2.0			
Clothing, furnishings, footwear.....	204	36,421	34,288	89.8	2.9	2.6	1.7	3.0			
Dry goods.....	225	63,864	61,278	64.3	22.2	1.7	0.9	1.1			
Piece goods converters.....	24	23,539	23,569	23.7	43.4	23.8	(z)	3.1			
Furniture, home furnishings.....	247	65,233	63,298	82.4	7.1	7.5	2.3	0.7			
Furniture, household, office.....	68	11,798	10,778	46.9	36.7	14.0	2.2	0.2			
Home furnishings, floor coverings.....	179	51,435	52,520	89.6	1.0	6.2	2.4	0.8			
Paper and its products.....	137	56,964	51,992	39.1	42.1	15.9	2.5	0.4			
Mapping paper, wall.....	10	10,997	7,466	6.9	47.1	46.0	5.9	0.4			
Stationery, office supplies.....	40	11,641	11,567	22.8	68.7	5.9	1.5	1.1			
Wallpaper.....	8	686	594	33.7	8.8	45.1	12.4	...			
Other paper products.....	68	18,267	16,762	40.8	42.0	16.2	1.0	(z)			
Farm products (raw materials).....	40	39,864	36,423	4.2	49.1	20.8	0.3	29.6			
Automotive equipment, tires and tubes.....	513	104,650	91,634	52.2	18.6	23.2	4.6	1.4			
Electrical goods.....	245	134,722	189,800	59.7	27.6	9.8	2.3	0.6			
General line, apparatus, supplies.....	125	102,017	103,375	37.5	44.2	15.5	2.6	0.2			
Electrical appliances, specialties.....	110	89,703	86,425	86.2	7.8	3.1	1.9	1.0			
Hardware, plumbing, heating.....	262	168,821	161,089	41.9	41.2	14.8	0.7	0.4			
Plumbing, heating equipment, supplies.....	161	68,972	64,534	32.8	39.1	27.2	0.8	0.1			
Lumber, construction materials.....	250	172,424	161,546	29.8	59.3	9.3	1.3	0.3			
Lumber, millwork.....	151	141,147	135,794	33.4	57.1	8.3	1.0	0.2			
Other construction materials.....	99	31,277	25,752	13.5	68.9	14.1	2.7	0.8			
Machinery, equipment, supplies.....	1,030	328,024	302,009	13.5	68.6	14.8	1.0	2.1			
Commercial machines, equipment.....	227	48,423	43,007	14.2	71.8	10.5	2.6	0.9			
Construction machinery, equipment.....	26	29,444	23,430	7.7	86.7	4.7	0.2	0.7			
Farm-dairy machinery, equipment.....	29	13,502	13,408	58.1	15.6	16.8	0.7	6.8			
Professional equipment, supplies.....	384	162,819	155,485	7.8	80.1	20.2	0.3	1.7			
Service establishment equipment, supplies.....	124	21,223	19,709	14.9	70.0	4.2	0.6	0.2			
Transportation (exc. automotive) equipment, supplies.....	167	36,295	34,707	26.6	66.6	4.4	1.0	1.4			
Metal, metal work (exc. scrap).....	73	16,378	15,807	8.1	55.4	20.5	4.4	11.6			
Iron, steel and products.....	86	85,036	83,024	12.7	65.4	19.6	2.3	1.3			
Nonferrous metals, metal work.....	10	4,975	4,974	43.1	39.8	17.0	(z)	0.1			
Waste materials.....	161	32,815	32,834	3.6	55.6	36.8	1.0	3.0			
Iron, steel scrap.....	67	16,721	15,995	3.3	67.4	27.1	1.2	0.8			
Other scrap, waste materials.....	99	16,094	16,839	3.9	44.4	40.0	0.6	5.1			
Other merchant wholesalers.....	774	300,197	269,446	51.2	18.3	21.3	3.5	5.7			
Automobiles, other motor vehicles.....	64	53,918	41,031	64.2	15.8	6.4	1.4	0.2			
Amusement, sporting goods.....	123	44,543	37,508	47.2	42.9	7.4	1.7	0.8			
Books, periodicals, newspapers.....	56	16,290	15,937	90.6	6.6	1.7	0.2	0.9			
Farm supplies.....	58	34,096	52,489	18.4	72.6	55.7	2.7	1.0			
Food, food products.....	162	32,022	32,022	2.0	2.0	2.0	0.2	0.2			
Petroleum and products.....	62	32,651	32,181	46.8	9.5	32.6	0.4	10.7			
Merchant wholesalers, n.e.c.	236	63,716	59,458	49.9	16.6	14.8	1.6	17.1			

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				All establishments ¹		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—			
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To re-tailers (Percent)	To industrial users (Percent)	To whole-trade organizations (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To re-tailers (Percent)	To industrial users (Percent)	To whole-trade organizations (Percent)
LOS ANGELES, CALIF.—Continued												
Type by Kind of Business—Continued												
Agents, brokers—Continued												
Furniture, home furnishings.....	105	58,695	40,684	84.7	1.4	13.4	0.5	(z)				
Furniture (household, office).....	36	10,959	9,872	83.5	3.0	10.3	2.6	...				
Home furnishings, floor coverings....	69	47,736	39,812	85.0	0.9	14.1	(z)	...				
Paper and its products.....	27	7,699	7,130	36.2	31.4	26.1	...	0.3				
Automotive equipment, tires and tubes...	35	118,232	97,439	27.8	10.7	46.6	(z)	0.7				
Electrical goods.....	109	39,971	15,801	27.8	1.8	69.5	0.2	...				
Electrical appliances, specialties.....	22	27,578	23,589	10.3	4.9	44.3	...	...		
Hardware, plumbing, heating.....	20	12,193	6,310	(v)	(v)	(v)	(v)	...				
Lumber, construction materials.....	70	29,764	19,367	12.1	15.5	72.4	(z)	(z)				
Hardware, plumbing, heating.....	40	34,762	29,624	57.0	17.4	23.1	...	2.5				
Lumber, millwork.....	18	32,361	24,223	65.9	18.1	15.0	...	...		
Other construction materials.....	12	2,401	2,401	99.5	9.6	3.5	...	27.4				
Machinery, equipment, supplies.....	173	59,727	51,306	4.3	75.5	16.7	0.4	3.1				
Commercial machines, equipment.....	24	3,753	3,442	9.4	16.9	62.5	0.3	10.9				
Industrial machinery, equipment.....	78	17,479	12,708	5.2	61.6	24.6	1.6	7.0				
Other machinery, equipment, supplies....	71	37,490	35,156	3.1	86.1	9.4	(z)	1.0				
Metals, metal work (exc. scrap).....	28	15,534	13,531	1.7	86.1	6.5	...	5.2				
Agents and brokers, n.e.c.....	234	116,331	94,787	16.4	34.4	45.6	(z)	3.6				
LOUISVILLE, KY.												
Type of Operation												
Merchant wholesalers.....	609	447,897	440,391	59.3	23.2	14.6	2.2	0.7				
Manufacturers' sales branches, offices, total.....	99	268,730	257,017	60.1	18.7	20.7	0.4	0.1				
Sales branches (with stocks).....	63	132,114	130,531	69.5	17.8	11.9	0.8	...				
Sales offices (without stocks).....	36	136,616	126,486	51.2	19.5	29.2	(z)	0.1				
Petroleum bulk stations, terminals.....	24	45,897	44,888	100.0	...	...	...	...
Agents, brokers.....	82	180,490	148,942	11.4	42.7	45.1	0.8	(z)				
Assemblers (mainly farm products).....	22	32,664	31,209	(z)	27.9	66.7	(z)	5.4				
Type by Kind of Business												
Merchant wholesalers, total.....	609	447,897	440,391	59.3	23.2	14.6	2.2	0.7				
Groceries, confectionery, meats.....	46	30,329	29,766	71.6	17.5	9.9	1.0	...				
Groceries (general line).....	9	16,345	16,025	73.4	11.2	14.2	1.2	...				
Confectionery.....	7	1,550	1,550	79.0	...	21.0	...	...		
Meats, meat products.....	7	2,414	2,307	38.9	99.1	...	2.0	...				
Grocery food specialties, n.e.c.....	73	9,920	9,684	72.1	20.7	3.6	0.6	...				
Farm products (edible).....	20	48,709	37,423	60.7	20.8	12.0	0.5	...				
Dairy, poultry products.....	74	19,907	19,688	40.6	11.2	24.4	22.8	1.0				
Fruits, vegetables (fresh).....	44	18,802	17,793	82.8	0.3	16.8	0.1	...				
Beer, wines, distilled spirits.....	19	36,679	36,679	97.5	0.6	1.9	(z)	...				
Beer, ale.....	10	2,822	2,822	91.2	8.1	(z)	0.7	...				
Wines, distilled spirits.....	19	33,857	33,857	97.9	...	2.1	...	...		
Drugs, chemicals, allied products.....	23	7,152	7,008	83.9	10.4	4.7	1.0	...				
Industrial chemicals, paints.....	13	1,267	1,123	22.8	46.0	25.3	5.9	...				
Tobacco and products (exc. leaf).....	12	13,982	13,982	(v)	(v)	6.4	0.3	(v)				
Dry goods, apparel.....	21	10,128	10,051	89.4	3.9	6.4	0.3	...				
Furniture, home furnishings.....	12	10,937	10,788	91.7	6.1	9.4	...	2.2				
Paper and its products.....	20	8,685	8,706	36.5	54.1	9.4	(z)	...				
Farm products (raw materials).....	13	51,256	51,256	37.0	58.2	...	4.8	...				
Automotive equipment, tires and tubes...	55	10,706	9,746	61.6	22.5	14.5	1.4	...				
LOS ANGELES, CALIF.—Continued												
Type by Kind of Business—Continued												
Agents, brokers—Continued												
Electrical goods.....	105	58,695	40,684	84.7	1.4	13.4	0.5	(z)				
Electrical appliances, specialties.....	22	27,578	23,589	10.3	4.9	44.3	...	...		
Hardware, plumbing, heating.....	20	12,193	6,310	(v)	(v)	(v)	(v)	...				
Lumber, construction materials.....	70	29,764	19,367	12.1	15.5	72.4	(z)	(z)				
Hardware, plumbing, heating.....	40	34,762	29,624	57.0	17.4	23.1	...	2.5				
Lumber, millwork.....	18	32,361	24,223	65.9	18.1	15.0	...	...		
Other construction materials.....	12	2,401	2,401	99.5	9.6	3.5	...	27.4				
Machinery, equipment, supplies.....	173	59,727	51,306	4.3	75.5	16.7	0.4	3.1				
Commercial machines, equipment.....	24	3,753	3,442	9.4	16.9	62.5	0.3	10.9				
Industrial machinery, equipment.....	78	17,479	12,708	5.2	61.6	24.6	1.6	7.0				
Other machinery, equipment, supplies....	71	37,490	35,156	3.1	86.1	9.4	(z)	1.0				
Metals, metal work (exc. scrap).....	28	15,534	13,531	1.7	86.1	6.5	...	5.2				
Agents and brokers, n.e.c.....	234	116,331	94,787	16.4	34.4	45.6	(z)	3.6				
LOUISVILLE, KY.												
Type of Operation												
Merchant wholesalers.....	609	447,897	440,391	59.3	23.2	14.6	2.2	0.7				
Manufacturers' sales branches, offices, total.....	99	268,730	257,017	60.1	18.7	20.7	0.4	0.1				
Sales branches (with stocks).....	63	132,114	130,531	69.5	17.8	11.9	0.8	...				
Sales offices (without stocks).....	36	136,616	126,486	51.2	19.5	29.2	(z)	0.1				
Petroleum bulk stations, terminals.....	24	45,897	44,888	100.0	...	...	...	...
Agents, brokers.....	82	180,490	148,942	11.4	42.7	45.1	0.8	(z)				
Assemblers (mainly farm products).....	22	32,664	31,209	(z)	27.9	66.7	(z)	5.4				
Type by Kind of Business												
Merchant wholesalers, total.....	609	447,897	440,391	59.3	23.2	14.6	2.2	0.7				
Groceries, confectionery, meats.....	46	30,329	29,766	71.6	17.5	9.9	1.0	...				
Groceries (general line).....	9	16,345	16,025	73.4	11.2	14.2	1.2	...				
Confectionery.....	7	1,550	1,550	79.0	...	21.0	...	...		
Meats, meat products.....	7	2,414	2,307	38.9	99.1	...	2.0	...				
Grocery food specialties, n.e.c.....	73	9,920	9,684	72.1	20.7	3.6	0.6	...				
Farm products (edible).....	20	48,709	37,423	60.7	20.8	12.0	0.5	...				
Dairy, poultry products.....	74	19,907	19,688	40.6	11.2	24.4	22.8	1.0				
Fruits, vegetables (fresh).....	44	18,802	17,793	82.8	0.3	16.8	0.1	...				
Beer, wines, distilled spirits.....	19	36,679	36,679	97.5	0.6	1.9	(z)	...				
Beer, ale.....	10	2,822	2,822	91.2	8.1	(z)	0.7	...				
Wines, distilled spirits.....	19	33,857	33,857	97.9	...	2.1	...	...		
Drugs, chemicals, allied products.....	23	7,152	7,008	83.9	10.4	4.7	1.0	...				
Industrial chemicals, paints.....	13	1,267	1,123	22.8	46.0	25.3	5.9	...				
Tobacco and products (exc. leaf).....	12	13,982	13,982	(v)	(v)	6.4	0.3	(v)				
Dry goods, apparel.....	21	10,128	10,051	89.4	3.9	6.4	0.3	...				
Furniture, home furnishings.....	12	10,937	10,788	91.7	6.1	9.4	...	2.2				
Paper and its products.....	20	8,685	8,706	36.5	54.1	9.4	(z)	...				
Farm products (raw materials).....	13	51,256	51,256	37.0	58.2	...	4.8	...				
Automotive equipment, tires and tubes...	55	10,706	9,746	61.6	22.5	14.5	1.4	...				

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments¹		Establishments analyzing sales by class of customer						All establishments¹		Establishments analyzing sales by class of customer					
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale concerns (Percent)	To household consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale concerns (Percent)	To household consumers (Percent)	For export (Percent)		
Metropolitan area, type of operation, and kind of business	MILWAUKEE, WIS.—Continued															
Type by Kind of Business—Continued	Type by Kind of Business—Continued															
Merchant wholesalers—Continued	Merchant wholesalers—Continued															
Farm products (edible).....	84	63,464	60,572	63.9	10.6	16.3	9.2	...	144	266,524	264,626	34.9	42.9	20.4	0.5	1.3
Dairy, poultry products.....	34	53,423	35,205	34.3	17.6	12.6	15.5	...	20	57,783	57,783	51.7	10.0	34.7	(2)	3.6
Fruits, vegetables (fresh).....	50	26,041	25,367	77.3	1.0	21.3	0.4	...	9	8,646	8,646	3.8	82.6	12.1	1.5	...
Beer, wine, distilled spirits.....	39	31,617	28,271	92.5	1.6	3.1	1.8	...	12	51,037	51,037	4.6	68.4	68.4	11.7	(2)
Beer, ale.....	16	3,883	3,845	93.1	8.9	...	4.0	...	8	6,729	6,320	13.9	66.6	18.6	0.1	0.8
Wines, distilled spirits.....	23	27,724	24,426	94.5	0.4	3.6	1.5	...	6	8,426	8,142	20.9	54.5	24.6	0.3	...
Drugs, chemicals, allied products.....	48	22,953	21,289	66.1	31.1	1.1	1.7	...	52	32,151	31,308	21.8	73.7	4.2	0.3	...
Drugs (general line).....	4	12,677	97.7	1.9	0.1	...	...	...	33	101,185	100,853	49.6	23.6	24.4	1.1	1.3
Drugs, drug sundries (specialty lines)	15	1,897	1,787	34.7	62.8	...	2.5	...	105	288,419	287,382	4.3	78.4	16.8	(2)	0.5
Industrial chemicals, paints.....	29	6,989	6,825	15.8	77.2	3.1	3.9	...	3	3,377	3,377	45.8	51.6	2.6	...	...
Tobacco and products (exc. leaf).....	21	23,811	23,811	89.4	0.3	9.8	0.5	...	5	5,137	5,137	(2)	13.5	84.5	...	...
Dry goods, apparel.....	5	9,119	7,163	80.7	6.2	10.2	2.9	...	26	33,583	33,583	(2)	96.1	3.9	...	...
Furniture, home furnishings.....	25	1,868	8,655	75.3	20.1	0.7	3.9	...	71	246,122	245,285	4.5	77.6	17.3	(2)	0.6
Furniture (household, office).....	7	1,868	1,868	29.1	68.2	2.7	...	...	291	237,523	229,701	6.0	56.2	37.7	(2)	0.1
Home furnishings, floor coverings....	18	6,787	6,787	87.9	6.9	0.2	5.0	...	...	...	...	...	...	...	...	...
Paper and its products.....	44	18,282	17,930	13.0	79.7	16.2	(2)	...	41	63,264	62,219	9.8	20.4	69.6	...	0.2
Printer's supplies.....	5	3,611	3,611	33.5	60.7	0.1	(2)	...	11	15,561	14,876	22.8	...	77.2	...	...
Pine paper, stationery.....	5	3,611	3,611	100.0	...	...	...	...	16	82,709	77,544	70.6	...	29.4	...	...
Stationery, office supplies.....	12	1,434	631	(v)	(v)	(v)	(v)	...	22	62,329	62,329	62.9	...	37.1	...	2.2
Paper products, n.e.c.	24	11,201	11,052	13.2	61.4	25.3	0.1	...	212	72,600	71,023	5.0	82.7	12.2	0.1	(2)
Farm products (raw materials).....	17	43,441	43,441	2.6	87.8	9.6	...	(2)	...	1,553,317	1,462,592	47.5	41.5	10.0	0.8	0.2
Automotive equipment, tires and tubes...	64	14,822	14,259	37.5	33.2	25.6	3.7	...	...	...	...	...	...	...	...	...
Electrical goods.....	54	53,585	50,850	69.1	28.9	0.2	2.7	...	1,436	1,553,317	1,462,592	47.5	41.5	10.0	0.8	0.2
General line, apparatus, supplies.....	27	25,567	25,567	74.4	7.7	0.3	...	...	...	...	...	...	...	...	...	...
Electrical appliances, specialties.....	27	27,869	25,425	97.3	0.9	0.1	1.7	...	...	...	...	...	...	...	...	...
Hardware, plumbing, heating.....	49	42,216	41,776	63.1	35.7	(2)	1.2	...	394	876,926	848,044	49.1	28.2	22.4	0.2	0.1
Hardware.....	11	24,098	24,098	81.1	17.6	...	1.3	...	...	504,347	494,454	58.0	24.4	30.2	0.4	(2)
Plumbing, heating equipment, supplies.	38	18,118	17,678	38.5	60.5	0.1	0.9	...	155	372,579	359,590	40.8	33.5	25.5	(2)	0.4
Lumber, construction materials.....	60	40,823	38,070	19.4	65.4	9.4	3.8	...	281	504,347	494,454	58.0	24.4	30.2	0.4	(2)
Lumber, millwork.....	2	1,583	1,583	13.2	74.9	3.1	2.5	...	...	...	...	...	...	...	...	...
Other construction materials.....	35	15,881	15,128	20.5	74.9	1.6	3.0	...	456	1,031,895	891,511	5.1	57.3	37.1	0.5	(2)
Machinery, equipment, supplies.....	267	83,697	81,166	15.3	77.4	6.4	0.7	0.2	...	107,043	78,000	38.2	51.5	7.8	0.9	1.6
General machinery, equipment.....	27	9,728	9,728	71.0	79.4	13.4	2.2	...	...	...	...	...	...	...	...	...
Farm-machinery, equipment, supplies.....	10	11,247	11,247	64.9	11.7	21.6	0.9	0.9	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	96	33,107	32,594	6.7	89.1	3.8	0.2	0.2	...	...	...	...	...	...	...	...
Service establishment equipment, supplies.....	47	10,376	10,311	15.7	81.5	2.2	0.6	(2)	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.	47	18,959	17,558	3.8	94.2	1.1	0.9	(2)	...	...	...	...	...	...	...	...
Metal, metal work (exc. scrap).....	11	9,990	9,990	1.0	54.7	3.2	(2)	41.1	...	...	...	...	...	...	...	...
Waste materials.....	85	33,790	33,013	(2)	83.0	14.2	(2)	2.4	...	...	...	...	...	...	...	...
Iron, steel scrap.....	41	21,002	20,402	0.4	82.1	12.0	(2)	3.9	...	...	...	...	...	...	...	...
Other scrap, waste materials.....	44	12,788	12,611	1.0	84.5	14.5	...	...	...	...	...	...	...	...	...	...
Other merchant wholesalers.....	140	97,150	80,304	46.8	36.8	9.2	6.2	1.0	...	1,553,317	1,462,592	47.5	41.5	10.0	0.8	0.2
Automobiles, other motor vehicles....	19	24,136	23,777	(v)	(v)	(v)	(2)	(2)	...	119,452	117,471	77.1	17.3	5.3	(2)	0.1
Amusement, sporting & misc.	25	5,211	5,760	73.5	17.6	3.6	5.3	(2)	...	79,273	79,147	9.4	9.6	2.0	(2)	...
Books, periodicals, newspapers.....	13	3,796	3,796	9.9	10.7	9.0	0.1	...	12	3,902	2,948	61.9	28.5	5.6	...	...
Coal, oil.....	11	28,815	28,815	36.9	42.7	7.2	13.2	...	9	1,455	1,241	23.1	8.1	68.8	...	...
Food, supplies.....	10	15,125	15,125	46.3	31.8	11.9	0.8	5.2	...	21	11,215	10,462	33.6	61.5	3.1	1.8
Farm supplies.....	10	15,125	15,125	46.3	31.8	11.9	0.8	5.2	...	21	11,215	10,462	33.6	61.5	3.1	1.8
General merchandise.....	49	18,498	17,569	70.8	23.2	3.0	1.0	(2)	...	24	24,009	21,747	58.1	27.0	13.7	0.4
Merchant wholesalers.....	49	18,498	17,569	70.8	23.2	3.0	1.0	(2)	...	24	24,009	21,747	58.1	27.0	13.7	0.4

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)						
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale organiza-tions (Percent)	For export (Percent)		
MINNEAPOLIS - ST. PAUL, MINN.—Continued															
Type by kind of business—Continued															
Merchant wholesalers—Continued															
Dry goods, apparel.....	99	35,857	34,529	88.9	7.3	3.6	0.2	456	1,011,520	891,511	5.1	37.3	37.1	0.5	(z)
Clothing, furnishings, footwear.....	71	21,812	20,484	99.8	8	(z)	0.2	58	89,111	79,444	14.2	6.8	79.0	(z)	...
Dry goods.....	28	14,045	15,045	72.9	18.0	8.7	0.4	16	29,770	26,151	1.5	6.7	91.8	...	(v)
Furniture, home furnishings.....	29	12,636	10,822	88.6	10.0	1.0	0.4	42	20,653	16,287	57.7	33.5	8.8	(z)	...
Paper and its products.....	61	33,968	28,147	39.8	57.2	2.8	0.2	15	11,383	7,978	30.0	65.5	4.5	...	...
Farm products (raw materials).....	61	33,957	312,131	0.2	74.3	25.1	0.1	57	777,617	681,835	1.9	68.5	29.0	0.6	(v)
Automotive equipment, tires and tubes.....	113	43,806	37,837	61.7	18.4	18.7	1.1	17	7,204	3,986	1.9	68.5	29.0	0.6	(v)
Electrical goods.....	63	86,794	82,409	66.7	29.7	3.1	0.2	54	12,897	8,197	68.9	1.8	61.1	(v)	(v)
General line hardware.....	32	42,376	44,376	38.7	55.7	5.9	0.1	17	7,204	3,986	1.9	68.5	29.0	0.6	(v)
Electrical appliances, specialties.....	31	42,328	43,033	37.1	1.4	0.9	0.6	17	8,637	7,105	68.9	11.8	19.2	0.1	...
Hardware, plumbing, heating.....	82	104,169	82,880	70.7	21.6	6.6	1.1	54	12,897	8,197	68.9	11.8	19.2	0.1	...
Hardware.....	27	77,720	56,939	82.2	4.3	1.0	0.1	180	81,557	70,975	8.6	35.0	56.3	0.1	...
Plumbing, heating equipment, supplies.....	55	26,449	25,941	45.4	41.9	11.4	1.2								
Lumber, construction materials.....	63	109,231	102,826	75.2	21.7	2.8	0.2								
Lumber, millwork.....	34	78,333	76,233	76.1	21.0	2.8	(z)								
Other construction materials.....	29	30,898	26,593	72.7	23.8	2.8	0.7								
Machinery, equipment, supplies.....	289	112,542	107,890	27.4	65.3	6.2	1.0	825	662,378	632,920	43.7	26.6	18.9	0.9	9.9
Commercial machines, equipment.....	62	15,616	14,243	9.0	82.0	8.3	0.3	227	476,809	467,547	33.4	26.7	37.9	1.6	0.4
Construction machinery, equipment.....	18	19,844	19,844	...	...	...	...	149	322,652	316,887	46.6	23.5	27.2	2.2	0.5
Farm-dairy machinery, equipment.....	27	26,240	26,018	76.4	12.9	9.6	1.1	78	152,137	150,860	6.1	33.4	60.3	(z)	0.7
Industrial machinery, equipment, supplies.....	88	28,314	27,472	17.0	73.4	8.7	0.7	193	52,244	50,781	9.4	21.8	65.8	...	...
Professional equipment, supplies.....	39	13,308	12,662	21.6	70.9	3.7	3.8	10	5,674	5,718	37.4	42.5	15.2	0.1	4.0
Other machinery, equipment, supplies.....	55	9,220	7,551	13.0	83.7	2.3	1.0								
Waste materials.....	46	12,421	12,122	1.8	90.1	8.0	0.1								
Tire, steel scrap.....	22	6,760	5,008	87.9	12.0	0.1	...								
Other scrap, waste materials.....	24	5,681	5,620	3.9	92.6	3.5	(z)								
Other merchant wholesalers.....	204	371,650	359,961	47.6	48.0	3.2	0.9	825	662,378	632,920	43.7	26.6	18.9	0.9	9.9
Automobiles, other motor vehicles.....	14	24,407	17,090	69.7	10.3	9.4	9.6	138	139,871	135,622	38.5	17.4	39.1	0.5	4.5
Amusement, sporting goods.....	35	5,900	5,692	70.4	14.8	13.1	1.7	29	34,742	33,742	81.6	6.9	5.9	0.4	5.2
Books, periodicals, newspapers.....	14	3,136	2,949	93.5	2.4	3.9	0.2	7	3,666	3,666	75.5	1.7	22.8	...	...
Farm supplies.....	20	33,343	33,038	97.0	14.7	10.1	1.1	22	4,723	3,609	53.2	4.8	24.7	4.8	12.5
Petroleum and products.....	10	35,679	35,403	73.9	25.5	0.5	...	24	18,635	18,524	83.9	10.7	2.3	1.8	1.3
Merchant wholesalers, n.e.c.....	116	269,185	265,989	35.3	61.9	2.0	0.4	49	78,125	76,981	5.7	25.0	64.5	(z)	4.8
Manufacturers' sales branches (with stocks), total.....	241	504,247	494,454	55.0	24.4	20.2	0.4	76	69,031	65,927	67.5	7.1	23.2	1.8	0.4
Groceries, confectionery, meats.....	35	112,947	112,988	54.8	4.5	40.7	(z)	27	25,326	23,922	58.4	15.4	20.2	4.9	1.1
Drugs, chemicals, allied products.....	23	15,914	15,914	54.0	22.7	22.6	0.7	49	43,705	41,805	72.5	2.4	25.0	0.1	(z)
Dry goods, apparel.....	4	2,095	(x)	72.6	(v)	(v)	(v)	20	27,208	27,208	89.1	0.2	10.7	...	(z)
Paper and its products.....	7	2,464	(x)	(v)	(v)	(v)	(v)	6	3,136	3,136	97.7	(z)	2.2	...	0.1
Lumber, construction materials.....	4	6,429	6,429	44.9	39.5	13.1	2.5	14	24,072	24,072	87.9	0.2	11.9	...	...
Machinery, equipment, supplies.....	88	114,327	111,979	63.7	33.4	2.8	0.1	34	19,013	18,098	74.0	11.5	8.1	1.3	5.1
Commercial machines, equipment.....	33	14,774	13,288	0.1	95.5	4.2	0.2	3	11,516	11,516	99.3	...	0.4	0.3	(z)
Industrial machinery, equipment, supplies.....	25	20,665	19,907	0.2	94.4	5.4	(z)	9	830	830	100.0	...	...	...	...
Other machinery, equipment, supplies.....	30	78,888	78,744	90.6	7.5	1.9	(z)	11	4,481	3,915	8.5	35.5	33.3	0.3	22.4
Manufacturers' sales branches, n.e.c.....	80	250,171	244,800	51.3	29.2	18.9	0.6	11	2,186	1,837	43.2	37.6	6.3	10.2	2.7
Manufacturers' sales offices (without stocks), total.....	153	372,579	353,590	40.8	33.5	25.5	(z)	16	17,493	17,241	92.7	3.6	3.6	0.1	...
Groceries, confectionery, meats.....	10	24,110	24,097	39.4	27.9	42.7	...	42	22,481	22,227	82.4	10.6	1.5	0.2	5.3
Drugs, chemicals, allied products.....	3	6,594	6,574	66.8	13.7	19.5	...	21	6,928	6,674	98.8	...	...	...	0.2
Furniture, home furnishings.....	10	14,942	14,831	69.6	0.2	30.2	...	3	9,094	9,094	93.5	1.9	0.2	0.2	4.2
Paper and its products.....	21	18,202	16,722	2.8	49.6	47.6	...	18	6,459	6,459	49.0	33.7	4.9	0.3	12.1
Hardware, plumbing, heating.....	12	8,328	8,328	10.3	9.5	80.2	...	23	9,932	8,942	76.1	12.8	1.1	3.6	6.4
Lumber, construction materials.....	10	24,222	24,222	55.6	6.8	37.5	0.1	19	8,845	8,795	30.0	34.3	34.0	1.7	...
Manufacturers' sales offices, n.e.c.....	87	275,501	258,176	41.5	36.7	19.5	(z)								

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

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See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA. BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	Establishments analyzing sales by class of customer					Establishments analyzing sales by class of customer					Establishments analyzing sales by class of customer				
	All establishments ¹	Sales, entire year (Thousand dollars)	To retailers (Percent)	To wholesale trade (Percent)	To house-hold consumers (Percent)	All establishments ¹	Sales, entire year (Thousand dollars)	To retailers (Percent)	To wholesale trade (Percent)	To house-hold consumers (Percent)	All establishments ¹	Sales, entire year (Thousand dollars)	To retailers (Percent)	To wholesale trade (Percent)	To house-hold consumers (Percent)
NEW YORK - NORTHEASTERN NEW JERSEY—C-on.															
Type by kind of business—C-ontinued															
Merchant wholesalers—C-ontinued															
Farm products (raw materials).....	809	1,077,501	3.2	40.6	(a)	34.6									
Automotive equipment, tires and tubes.....	908	307,941	21.5	15.7	73.1	1.6	28.1								
Electrical goods.....	948	682,187	95.722	39.8	14.3	15.9	1.9	23.1							
General line, apparatus, supplies.....	528	340,497	330,070	16.9	34.3	36.6									
Electrical appliances, specialties.....	400	541,690	525,652	63.0	7.6	17.5	2.5	9.4							
Hardware, plumbing, heating.....	1,421	446,607	435,364	23.3	43.7	11.0									
Plumbing, heating equipment, supplies.....	722	284,465	277,561	15.1	61.8	14.2	1.4	7.6							
Lumber, construction materials.....	840	535,095	457,688	37.2	50.3	10.2	1.1	1.2							
Lumber, millwork.....	470	316,485	306,443	54.0	34.6	8.9	1.4	1.1							
Automotive equipment, tires and tubes.....	590	198,610	191,245	10.4	75.3	12.2	0.6	1.5							
Machinery, equipment, supplies.....	1,694	942,172	910,523	12.0	53.0	10.5	0.4	24.1							
Commercial machinery, equipment.....	670	145,798	138,487	26.3	48.6	11.1	0.4	15.6							
Construction machinery, equipment.....	69	41,047	40,871	1.6	78.8	2.7	0.6	16.3							
Farm-dairy machinery, equipment.....	64	28,295	27,782	23.9	16.3	1.0	0.5	58.3							
Industrial machinery, equipment, supplies.....	1,174	377,280	356,403	4.3	52.6	9.6	0.2	33.3							
Professional equipment, supplies.....	571	135,715	129,696	16.4	49.6	14.9	1.1	18.0							
Service establishment equipment, supplies.....	779	161,236	156,818	18.2	60.5	14.7	0.4	6.2							
Transportation (exc. automotive) equipment, supplies.....	137	69,322	1,066	9.0	51.0	4.7	0.2	31.1							
Metals, metal work (exc. scrap).....	548	915,355	911,813	1.3	40.2	9.9	(2)	48.0							
Waste materials.....	1,406	321,897	313,209	2.0	72.3	18.5	(2)	7.2							
Iron, steel scrap.....	236	125,654	123,793	1.4	80.8	13.2	(3)	4.6							
Other scrap, waste materials.....	1,170	196,243	189,416	2.4	66.7	22.0	(2)	8.9							
Other merchant wholesalers.....	2,310	2,938,155	2,852,696	24.0	29.5	17.5	0.9	28.1							
Automobiles, other motor vehicles.....	187	195,524	180,842	25.1	15.1	7.3	2.8	49.7							
Refrigerators, air conditioning.....	321	152,450	154,796	50.0	14.5	18.2	2.4	9.9							
Refrigerators, air conditioning.....	323	127,277	123,986	29.6	10.5	24.9	1.7	3.3							
Coal, coke.....	157	374,557	368,635	29.5	30.8	5.8	1.5	32.4							
Farm supplies.....	86	60,931	58,732	11.8	43.3	17.1	0.9	26.9							
Jewelry.....	1,882	447,578	431,137	54.3	5.4	34.8	1.1	4.4							
Petroleum and products.....	202	334,691	321,262	14.7	21.3	8.0	0.9	55.1							
Merchandise wholesalers, miscellaneous products.....	1,882	1,235,147	1,203,326	6.8	45.1	18.0	0.2	29.9							
Manufacturers' sales branches (with stocks), total.....	1,196	6,234,821	6,147,981	25.3	37.2	27.4	0.5	9.6							
Groceries, confectionery, meats.....	184	980,917	980,917	50.9	16.8	24.0	0.1	8.2							
Farm products (edible).....	22	79,309	79,309	48.0	4.0	48.0	(2)	...							
Berry, wines, distilled spirits.....	44	395,678	395,678	37.2	(2)	62.3	(2)	0.5							
Drugs, chemicals, allied products.....	124	628,573	628,073	25.3	37.2	27.4	0.5	9.6							
Drugs, drug sundries (specialty lines).....	42	190,053	149,553	43.2	16.3	31.9	0.2	8.4							
Industrial chemicals, explosives.....	42	425,942	425,942	3.0	72.2	13.6	(1)	11.2							
Paints, varnishes.....	40	52,578	52,578	30.9	45.5	11.8	0.9	10.9							
Furniture, home furnishings.....	49	161,695	161,146	62.9	15.3	21.1	0.1	0.6							
Furniture (household, office).....	23	49,725	49,725	69.7	36.8	27.7	(2)	1.8							
Home furnishings, floor coverings.....	26	114,458	111,959	59.9	10.2	29.6	0.2	0.1							
Paper and its products.....	35	26,562	25,970	48.2	26.2	21.3	2.0	2.3							
Fine paper.....	4	3,496	3,496	21.4	76.3	0.5	...	1.8							
Stationery, office supplies.....	18	15,034	14,442	51.5	24.6	16.6	3.5	3.8							
Paper products, n.e.c.....	13	6,032	8,032	53.9	7.4	38.7	(4)	...							
Automotive equipment, tires and tubes.....	49	143,036	133,972	61.0	6.8	25.7	(2)	6.5							

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Sales (as percent of total sales analyzed)—				Establishments analyzing sales by class of customer				Sales (as percent of total sales analyzed)—								
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole- sale organiza- tions (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole- sale organiza- tions (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole- sale organiza- tions (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	
NEW YORK - NORTHEASTERN NEW JERSEY—Con.																									
Type by Kind of Business—Continued																									
Agents, brokers—Continued																									
Lumber, construction materials.....	92	59,339	42,125	16.1	32.1	39.5	(z)	12.3										175	51,716	49,033	74.5	11.4	11.1	1.4	1.6
Lumber, millwork.....	47	26,484	20,563	16.8	25.9	25.9	(z)	1.4										51	8,919	7,870	60.5	31.7	4.4	3.4	...
Other construction materials.....	45	26,455	21,562	13.4	38.2	23.8	(z)	22.6										124	42,797	41,165	77.2	7.5	12.4	1.0	1.9
Machinery, equipment, supplies.....	563	321,805	309,392	2.9	43.3	8.0	(z)	45.8										182	67,035	58,314	25.8	48.8	23.8	1.0	0.6
Commercial machines, equipment.....	42	111,894	111,894	14.3	25.6	45.7	...	14.4										22	6,650	5,526	32.1	8.1	33.0	(z)	6.8
Industrial machinery, equipment.....	332	179,819	175,437	3.3	46.0	5.9	(z)	46.8										19	20,155	17,050	6.3	92.7	1.0	0.8	...
Other machinery, equipment, supplies.....	189	130,092	122,061	4.0	41.2	7.4	(z)	47.4										25	2,782	2,719	9.6	55.3	34.3	0.8	...
Metals, metal work (exc. scrap).....	139	251,671	246,006	0.6	45.8	11.9	0.1	41.6										42	5,546	4,773	36.9	34.3	23.1	5.7	(z)
Iron, steel and products.....	119	140,368	134,928	0.7	26.4	8.0	0.1	64.8										74	32,102	28,246	32.1	30.0	35.0	0.9	(z)
Nonferrous metals, metal work.....	20	111,303	111,078	0.4	69.4	16.7	...	13.5										63	176,902	175,635	2.4	69.9	14.8	(z)	12.9
Other agents and brokers.....	971	1,974,093	1,796,036	26.7	28.9	22.2	(z)	22.2										240	47,699	44,138	47.1	22.4	27.5	1.2	1.8
Waste materials.....	15	18,110	13,881	0.1	38.3	11.0	(z)	50.6										166	158,474	153,189	69.0	23.6	4.3	2.9	0.2
Other agents and brokers.....	971	1,974,093	1,796,036	26.7	28.9	22.2	(z)	22.2										111	66,385	64,092	44.0	47.5	7.3	1.2	(z)
Type of Operation																		55	92,069	89,097	87.0	6.4	2.1	4.1	0.4
Merchant wholesalers.....	4,662	2,356,921	2,199,293	45.3	37.9	13.0	1.2	2.6										239	116,424	105,556	33.2	44.9	17.8	1.8	2.3
Manufacturers' sales branches, offices, total.....	859	2,416,704	2,327,294	23.6	52.1	21.5	0.4	2.4										64	38,538	27,890	61.4	29.7	6.4	2.1	0.2
Sales branches (with stocks).....	444	1,227,564	1,203,603	32.6	46.4	19.8	0.8	0.4										175	87,696	77,666	23.1	50.3	21.9	1.7	3.0
Sales offices (without stocks).....	415	1,189,140	1,123,691	13.8	58.3	23.3	(z)	4.6										11	103,369	97,799	43.6	47.2	7.8	1.4	(z)
Petroleum bulk stations, terminals.....	119	227,865	n.a.	n.a.	n.a.	n.a.	(z)	n.a.										81	163,664	149,204	34.7	50.6	11.0	1.6	2.1
Assemblies (mainly farm products).....	840	712,776	567,761	22.1	41.2	33.1	0.8	2.8										112	163,664	149,204	34.7	50.6	11.0	1.6	2.1
Assemblers (mainly farm products).....	23	22,315	18,663	36.5	11.2	51.8	0.5	...										81	103,389	93,999	43.6	47.2	7.8	1.4	(z)
Type by Kind of Business																		11	60,275	55,405	19.6	56.3	16.5	2.1	5.5
Merchant wholesalers, total.....	4,662	2,356,921	2,199,293	45.3	37.9	13.0	1.2	2.6										56	60,641	58,568	3.4	88.0	7.6	0.9	0.1
Groceries, confectionery, meats.....	481	269,886	260,480	67.1	21.1	10.8	0.9	0.1										44	48,331	46,258	4.3	86.2	8.3	1.1	...
Groceries (general line).....	51	114,252	113,321	86.6	12.6	0.4	0.4	(z)										12	12,310	12,310	(z)	94.6	5.4	(z)	...
Groceries (specialty lines).....	25	11,500	11,398	63.0	17.8	20.2	3.4	...										416	144,155	130,343	2.2	84.2	13.5	(z)	0.1
Fruits, vegetables (fresh).....	233	100,597	96,467	73.2	6.6	19.9	0.3	0.3										96	80,297	78,211	0.8	91.6	7.6	(z)	(z)
Meats, meat products.....	147	75,497	72,019	67.8	34.5	20.8	1.8	0.1										320	63,858	59,132	4.1	73.0	22.6	(z)	0.3
Other grocery, food specialties.....	196	61,268	57,608	57.8	24.5	16.9	0.5	0.3										532	372,902	341,607	43.6	39.7	8.7	2.1	2.9
Farm products (edible).....	385	219,178	202,782	63.3	8.5	25.4	0.8	...										42	48,815	42,509	79.4	11.8	7.4	1.1	0.3
Dairy, poultry products.....	132	118,781	106,315	98.0	10.1	30.6	1.3	...										65	29,125	24,058	79.4	11.8	7.4	1.1	0.3
Fruits, vegetables (fresh).....	233	100,597	96,467	73.2	6.6	19.9	0.3	0.3										34	9,337	8,722	97.2	1.6	0.7	0.5	...
Beer, wines, distilled spirits.....	216	63,061	55,986	74.3	6.3	14.2	5.2	...										70	174,891	172,861	28.9	52.1	7.9	0.9	10.2
Drugs, chemicals, allied products.....	132	59,844	58,674	95.1	26.1	7.5	1.0	0.3										36	38,673	38,211	0.8	91.6	7.6	(z)	(z)
Drugs (general line).....	55	10,741	10,352	73.4	14.9	10.2	1.5	(z)										70	174,891	172,861	28.9	52.1	7.9	0.9	10.2
Drugs, sundries (specialty lines).....	40	5,666	2,959	54.2	14.0	8.7	(z)	...										129	20,155	17,050	6.5	92.7	1.0	0.8	...
Industrial chemicals, explosives.....	137	45,550	42,597	29.7	60.5	10.0	1.3	2.5										19	6,103	4,687	43.6	39.7	8.7	2.1	2.9
Paints, varnishes.....	117	79,695	77,646	80.7	2.9	15.5	0.9	...										444	1,277,564	1,203,603	32.6	46.4	19.8	0.8	0.4
Tobacco and products (exc. leaf).....	491	137,572	128,725	74.3	13.8	10.8	0.7	0.4										57	317,498	315,964	54.2	36.1	29.5	(z)	0.2
Dry goods, apparel.....	245	52,132	48,569	91.9	3.2	3.6	1.2	0.1										4	2,697	2,697	21.7	16.0	62.3	...	...
Clothing, furnishings, footwear.....	4	7,950	7,950	96.1	1.9	3.6	(z)	...										11	108,297	108,297	95.7	1.0	3.3	(z)	...
Dry goods (general line).....	229	68,701	65,108	63.9	19.9	15.2	0.4	0.6										9	39,855	39,855	72.8	1.3	14.0	(z)	6.5
Dry goods (specialty lines).....	13	8,789	5,148	63.9	19.9	15.2	0.4	0.6										52	139,146	138,489	11.0	71.8	15.0	0.2	...
Notions.....	229	68,701	65,108	63.9	19.9	15.2	0.4	0.6										9	39,855	39,855	72.8	1.3	18.3	0.6	...
Piece goods converters.....	13	8,789	5,148	63.9	19.9	15.2	0.4	0.6										11	13,527	13,197	48.5	47.4	3.9	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹			Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)—			All establishments ¹			Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)—		
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For house-hold and export (Percent)	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For house-hold and export (Percent)
PHILADELPHIA, PA.—Continued												
Type by Kind of Business—Continued												
Manufacturers' sales branches (with stocks)—Continued												
Furniture, home furnishings,.....	13	35,502	52.5	23.6	23.9	...	75	30,093	22,695	3.8	41.6	54.5
Furniture (household, office),.....	6	3,885	61.6	35.9	2.5	...	24	11,973	9,862	6.5	70.7	22.7
Home furnishings, floor coverings,....	7	31,617	51.4	22.1	26.5	...	51	18,120	15,833	...	(v)	...
Paper and its products,.....	2	2,009	1,973	49.2	9.5	3.5	16	3,551	3,285	21.0	72.4	5.7
Automotive equipment, tires and tubes,...	87	58,634	49,586	70.9	6.3	22.8	9	1,712	1,446	41.0	56.1	0.9
Electrical goods,.....	34	199,292	198,784	6.2	86.3	11.0	7	1,659	1,439	5.3	85.2	9.5
Wiring supplies, apparatus,.....	22	188,428	187,920	1.9	82.9	10.8	128	50,242	44,705	4.7	63.8	10.6
Electrical appliances, specialties,....	10	10,864	10,864	82.2	2.5	13.9	32	27,330	15,696	(v)	(v)	(v)
Hardware, plumbing, heating,.....	22	35,283	34,549	14.5	22.7	62.6	123	131,396	111,412	15.4	73.8	9.8
Lumber, construction materials,.....	13	31,655	7.2	50.3	36.0	6.5						
Machinery, equipment, supplies,.....	135	129,939	123,568	6.8	81.1	11.1						
Commercial machines, equipment,.....	28	23,227	21,707	0.5	96.7	2.7						
Industrial machinery, equipment,.....	3	11,938	49.6	30.2	20.0	...	1,996	1,105,116	1,042,923	46.5	40.6	10.7
Industrial supplies,.....	71	74,286	70,065	0.8	85.2	13.2						
Service establishment, equipment, supplies,.....	16	13,432	13,175	10.4	85.2	(z)						
Other machinery, equipment, supplies,...	17	7,056	6,683	6.5	70.5	22.3						
Metal, metal work (exc. scrap),.....	22	63,919	59,480	0.4	77.9	20.1						
Iron, steel and products,.....	16	40,769	37,339	0.7	74.4	22.7						
Nonferrous metals, metal work,.....	6	23,150	22,150	...	83.7	15.8						
Other manufacturers' sales branches,....	43	162,305	161,192	54.6	33.7	9.9						
Manufacturers' sales offices (without stocks), total,.....	415	1,189,140	1,123,991	13.8	58.3	23.3						
Groceries, confectionery, meats,.....	18	55,024	54,177	44.7	15.2	40.1						
Drugs, chemicals, allied products,.....	12	10,843	61,393	10.5	82.0	7.5						
Furniture, home furnishings,.....	12	10,635	10,635	25.2	4.0	70.8						
Paper and its products,.....	33	27,507	23,549	53.7	38.9	...						
Electrical goods,.....	35	102,634	99,636	3.7	17.0	79.3						
Automotive equipment, tires and tubes,...	29	56,843	56,843	38.2	31.5	30.2						
Lumber, construction materials,.....	29	56,843	56,843	38.2	31.5	30.2						
Machinery, equipment, supplies,.....	103	107,902	105,462	28.5	38.2	31.5						
Other manufacturers' sales offices,.....	131	724,622	677,518	14.2	64.5	13.7						
Agents, brokers, total,.....	840	712,776	567,416	22.1	41.2	33.1						
Groceries, confectionery, meats,.....	118	140,647	100,646	18.3	10.5	71.1						
Farm products (edible),.....	108	163,540	149,432	45.3	9.2	42.4						
Dairy, poultry products,.....	20	72,102	70,584	55.7	18.5	19.3						
Fruits, vegetables (fresh),.....	88	91,438	78,848	35.9	1.0	63.1						
Drugs, chemicals, allied products,.....	16	6,586	2,494	(v)	(v)	(v)						
Dry goods, apparel,.....	39	24,301	22,490	29.8	38.1	12.1						
Clothing, furnishings, footwear,....	11	4,750	4,669	46.3	36.6	17.1						
Dry goods specialties, piece goods, notions,.....	28	19,551	17,821	25.5	63.7	10.8						
Furniture, home furnishings,.....	23	6,453	5,230	77.1	2.2	13.4						
Paper and its products,.....	19	4,384	4,377	3.9	64.0	31.8						
Farm products (raw materials),.....	54	80,707	50,824	(v)	(v)	(v)						
Automotive equipment, tires and tubes,...	21	7,640	3,789	(v)	(v)	(v)						
Electrical goods,.....	68	35,606	30,341	0.2	62.1	35.6						
PHILADELPHIA, PA.—Continued												
Type by Kind of Business—Continued												
Agents, brokers, total,.....	113	69,348	66,067	72.3	8.6	18.8						
Groceries, confectionery, meats,.....	230	139,987	132,637	74.3	18.7	5.3						
Drugs, chemicals, allied products,.....	37	72,500	68,333	80.5	14.7	4.7						
Farm products (edible),.....	33	7,885	7,120	86.2	10.4	2.0						
Dairy, poultry products,.....	7	5,966	5,804	86.0	13.9	6.6						
Fish, sea foods,.....	34	12,483	11,284	75.0	19.9	1.9						
Meats, meat products,.....	79	31,153	30,086	54.8	32.6	8.7						
Other grocery, food specialties,.....	160	96,450	87,427	71.9	10.1	16.6						
Farm products (edible),.....	290	287,619	287,619	12.9	59.2	23.8						
Dairy, poultry products,.....	313	324,920	37,199	4.8	0.2	95.0						
Fruits, vegetables (fresh),.....	7	37,247										
Beers, wines, distilled spirits,.....	316	53,847	47,230	66.8	2.6	23.5						
Drugs, chemicals, allied products,.....	43	28,720	28,186	86.3	7.9	4.9						
Drugs (general line),.....	5	21,437	21,437	98.4	1.6	0.9						
Drugs (specialty lines),.....	17	4,512	4,512	23.6	30.8	46.7						
Drugs, chemicals, allied products,.....	14	2,403	2,329	48.9	34.3	6.1						
Tobacco and products (exc. leaf),.....	40	36,998	31,599	91.6	1.6	6.7						
Dry goods, apparel,.....	102	38,908	36,225	95.4	1.3	1.0						
Clothing, furnishings, footwear,....	75	25,628	23,478	95.6	0.2	2.8						
Dry goods (general line),.....	3	9,595	9,595	100.0	(z)	...						
Dry goods specialties, piece goods, notions,.....	24	3,685	3,152	80.1	12.7	1.7						
Furniture, home furnishings,.....	51	19,972	19,020	85.4	12.4	1.5						
Furniture (household, office),.....	13	4,490	3,938	88.5	11.2	...						
Home furnishings, floor coverings,....	38	15,082	15,082	84.6	12.7	1.9						

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—						All establishments ¹		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—																
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- za- tions (Percent)	For export (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	To re- tailers (Percent)	To in- dus- trial users (Percent)	To whole- sale organi- za- tions (Percent)	For export (Percent)													
PITTSBURGH, PA.—Continued																										
Type by Kind of Business—Continued																										
Merchant wholesalers—Continued																										
Paper and its products.....	42	32,724	32,415	40.7	51.3	7.8	0.2	...	233	813,886	801,027	11.5	69.9	17.8	(a)	0.8										
Wrapping paper, twine.....	6	3,202	3,202	20.4	11.7	66.7	1.2	...	9	13,121	12,311	38.0	7.7	54.3	...	...								
Stationery.....	5	10,165	10,165	1.6	96.9	1.5	...	...	20	7,264	6,005	29.0	92.2	4.9	...	...								
Stationery, office supplies.....	8	371	285	14.4	75.8	5.3	4.5	...	26	28,731	27,122	2.8	54.6	42.2	0.4	...										
Wallpaper.....	18	18,150	17,917	64.8	34.1	1.1	...	...	15	36,752	36,752	19.9	70.4	9.7	...	...								
Other paper products.....	6	4,514	4,514	15.1	58.9	26.0	...	...	74	94,512	94,512	2.4	87.2	9.8	...	0.6								
Farm products (raw materials).....	164	32,693	29,203	43.9	20.5	32.7	2.9	...	89	635,295	623,723	12.4	68.9	17.8	(a)	0.9										
Automotive equipment, tires and tubes.....	69	83,457	82,132	56.5	31.5	6.3	1.1	4.6	332	324,920	287,619	12.9	59.2	23.8	0.2	3.9										
Electrical goods.....	40	39,381	39,128	19.9	37.0	12.8	0.6	9.7	52	50,941	36,328	46.5	17.0	36.5	(a)	(a)										
General line, apparatus, specialties.....	29	44,076	43,007	89.9	8.2	0.3	1.6	...	17	36,782	31,955	15.6	2.6	81.8	...	...								
Electrical appliances, specialties.....	68	59,639	58,813	71.7	17.5	9.9	0.8	0.1	33	23,947	20,709	6.9	89.9	3.2	...	...								
Hardware, plumbing, heating.....	20	33,382	33,243	88.0	9.9	1.0	0.9	0.2	11	11,115	10,203	62	9.8	...	...	...							
Hardware.....	33	33,392	33,270	88.0	9.9	1.0	0.9	0.1	3	702	702	93.4	6.6	...	...	...							
Plumbing, heating equipment, supplies.....	48	26,247	25,540	50.4	27.4	21.5	0.7	(a)	8	10,423	9,501	0.6	95.9	3.5	...	...								
Lumber, construction materials.....	94	78,398	76,101	29.5	50.1	19.3	5.1	...	7	2,012	974	(v)	(v)	(v)	(v)	(v)										
Lumber, millwork.....	52	44,601	43,201	37.1	57.1	22.6	3.2	...	9	22,311	21,811	4.0	67.3	27.2	1.5	(a)										
Other construction materials.....	42	33,797	32,900	19.6	40.8	31.9	7.7	...	13	9,973	9,105	7.8	64.5	26.9	0.8	(a)										
Machinery, equipment, supplies.....	261	125,402	125,549	70.3	46.1	13.6	1.0	...	3	8,244	5,774	...	90.2	9.8	...	...								
Construction machinery, equipment.....	16	25,775	25,500	0.7	99.3	...	...	(a)	7	2,819	2,819	...	82.3	17.7	...	...								
Farm-dairy machinery, equipment.....	91	66,688	65,800	81.5	9.3	6.2	0.3	1.2	6	3,560	2,955	...	97.7	2.3	...	...								
Industrial machinery, equipment, supplies.....	31	12,986	12,041	8.1	85.3	4.1	1.1	1.4	13	4,250	3,264	12.2	81.1	4.7	0.1	1.9										
Professional equipment, supplies.....	52	9,848	8,676	13.8	72.2	2.6	11.4	(a)	6	1,488	1,488	...	98.6	...	1.2	...										
Service establishment equipment, supplies.....	6	1,073	1,000	44.3	46.9	...	8.8	(a)	8	40,550	36,264	12.2	81.1	4.7	0.1	1.9										
Transportation (exc. automotive) equipment, supplies.....	27	39,778	39,538	0.4	89.8	9.5	...	0.3	6	1,488	1,488	...	98.6	...	1.2	...										
Metals, metal work (exc. scrap).....	117	124,772	121,333	0.8	84.9	14.1	0.1	0.1	65	33,947	30,006	8.9	84.9	3.9	0.1	2.2										
Waste materials.....	52	112,935	110,161	0.1	87.0	13.7	0.1	0.1	10	5,115	4,870	26.2	52.4	10.6	0.1	0.7										
Iron, steel scrap.....	55	11,837	11,172	7.7	64.7	27.1	0.5	...	23	22,368	18,392	...	65.9	10.2	...	23.9										
Other scrap, waste materials.....	206	109,107	97,031	48.4	40.1	9.3	1.6	0.6	89	120,624	116,753	7.2	73.8	13.7	(a)	...										
Automobiles, other motor vehicles.....	27	13,883	12,145	67.8	17.5	8.6	...	(a)	Type of Operation																	
Amusement, sporting goods.....	39	13,275	10,009	84.9	12.3	1.1	1.7	(a)	Merchant wholesalers.....					905	710,380	695,974	46.1	36.8	13.9	1.3	1.9					
Books, periodicals, newspapers.....	9	4,341	4,320	98.4	1.6	Manufacturers' sales branches, offices, total.....					193	364,879	346,169	56.1	31.0	12.5	0.4	(a)					
Coal, coke.....	28	41,634	41,624	4.0	78.6	15.2	0.9	1.3	Sales branches (with stocks).....					194	264,457	259,235	63.0	26.7	9.7	0.6	(a)					
Farm supplies.....	38	12,986	12,041	8.1	85.3	4.1	1.1	1.4	Sales offices (without stocks).....					39	100,422	86,954	53.4	44.1	20.4	0.1	(a)					
Petroleum and products.....	19	10,295	8,666	99.1	3.6	1.2	2.1	...	Petroleum bulk stations, terminals.....					187	204,126	175,280	44.0	3.3					
Merchant wholesalers, miscellaneous products.....	37	12,247	11,608	72.7	15.5	10.5	0.3	(a)	Assemblers (mainly farm products).....					34	46,644	38,874	7.9	30.6	58.8	2.7	...					
Type by Kind of Business																										
Merchant wholesalers, total.....														905	710,380	695,974	46.1	36.8	13.9	1.3	1.9					
Groceries, confectionery, meats.....														78	74,839	73,597	83.5	8.2	4.2	1.1	3.0					
Groceries (general line).....														13	35,243	35,243	92.5	6.9	0.6	(a)	...					
Confectionery.....														14	1,445	1,445	58.9	0.3	40.6	0.2	...					
Fish, sea foods.....														8	4,007	3,282	15.0	24.4	6.8					
Meats, meat products.....														17	9,159	9,059	62.9	21.3	10.4	6.1	9.6					
Other grocery, food specialties.....														33	24,362	24,362	83.2	4.8	0.1	0.2	...					

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ²		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—						All establishments ¹		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—					
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To indus-trial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)
PORTLAND, OREG.—Continued																
	Type by Kind of Business—Continued															
Merchant wholesalers—Continued																
Farm products (edible).....	46	40,904	39,765	61.8	6.5	24.2	7.5	(a)	187	204,126	179,280	44.0	20.0	32.6	0.1	3.3
Dairy, poultry products.....	21	21,036	20,437	53.5	8.5	23.0	12.5	(a)	6	7,834	7,834	1.5	(v)	91.4	(v)	7.1
Fruits, vegetables (fresh).....	25	19,298	19,247	70.6	4.4	25.0	(a)	(a)	4	837	3,658	(v)	(v)	(v)	(v)	(v)
Beer, wines, distilled spirits.....	27	8,598	7,977	94.1	(v)	4.5	0.3	1.1	13	4,487	(x)	0.4	25.4	64.2	(v)	14.5
Wines, distilled spirits.....	7	571	7,684	(v)	(v)	(v)	(v)	(v)	4	670	22,739	(v)	49.4	36.1	(v)	(v)
Tobacco and products (exc. leaf).....	14	13,413	13,413	92.5	(v)	7.5	(v)	(v)	19	4,787	2,491	(v)	(v)	(v)	(v)	(v)
Paper and its products.....	19	9,999	9,993	63.9	29.1	5.9	1.1	(a)	7	1,902	1,346	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes.....	93	30,330	29,600	55.5	23.0	20.0	1.5	(v)	12	2,865	1,745	(v)	(v)	(v)	(v)	(v)
Electrical goods.....	43	59,735	59,127	61.0	25.0	12.8	0.4	0.8	19	4,787	2,491	(v)	(v)	(v)	(v)	(v)
General line, apparatus, supplies.....	19	34,155	31,606	41.8	41.4	13.2	0.2	1.4	12	1,902	1,346	(v)	(v)	(v)	(v)	(v)
Electrical appliances, specialties.....	24	23,500	23,521	84.1	3.6	9.7	0.6	(v)	31	7,794	6,605	(v)	90.7	8.3	(v)	1.3
Hardware, plumbing, heating.....	49	47,774	46,051	70.9	25.7	3.1	0.3	(v)	20	76,086	79,486	85.4	5.1	8.2	(v)	1.3
Hardware, plumbing, heating.....	20	28,557	26,874	80.0	19.3	0.3	0.4	(v)	68	63,981	53,024	17.4	23.3	57.6	(a)	1.7
Plumbing, heating equipment, supplies.....	23	17,477	13,217	58.1	34.7	7.1	0.1	(v)								
Lumber, construction materials.....	91	130,555	125,913	37.5	33.4	25.5	0.8	2.8								
Lumber, millwork.....	67	112,169	107,690	40.0	28.3	27.9	0.7	3.1								
Other construction materials.....	24	18,406	16,223	27.7	63.2	12.0	1.0	1.1								
Machinery, equipment, supplies.....	210	93,986	89,435	19.7	73.5	5.5	0.6	0.7								
Commercial machines, equipment.....	39	10,734	9,300	6.4	82.3	10.8	0.5	(v)								
Construction machinery, equipment.....	15	16,711	16,111	9.8	94.8	0.6	(v)	3.8								
Farm-dairy machinery, equipment.....	20	15,531	15,313	61.4	33.0	4.7	0.9	(a)								
Industrial machinery, equipment.....	77	36,078	34,659	11.5	79.7	8.6	0.1	0.1								
Transportation (exc. automotive) equipment, supplies.....	14	3,795	3,225	63.1	30.3	4.7	1.9	(a)								
Other machinery, equipment, supplies.....	45	11,135	10,857	13.5	84.5	0.1	1.9	(v)								
Metals, metal work (exc. scrap).....	16	10,477	9,896	10.0	76.5	13.5	(a)	(a)								
Waste materials.....	13	2,679	2,184	1.9	91.5	6.6	(v)	(v)								
Iron, steel scrap.....	6	1,285	936	2.2	92.3	5.5	(v)	(v)								
Other scrap, waste materials.....	7	1,394	1,248	1.6	91.0	7.4	(v)	(v)								
Other merchant wholesalers.....	206	184,991	186,393	30.6	49.4	15.2	1.5	3.3								
Automobiles, other motor vehicles.....	21	23,004	20,034	33.6	13.3	41.8	11.3	(v)								
Amusement, sporting goods.....	39	6,330	5,026	46.4	34.2	16.8	2.6	(v)								
Books, periodicals, newspapers.....	3	1,926	1,926	100.0	(v)	(v)	(v)	(v)								
Farm supplies.....	18	19,731	19,429	24.6	28.4	46.9	0.1	(v)								
Jewelry.....	7	2,790	2,790	92.2	2.8	3.9	0.1	(v)								
Merchant wholesalers, n.e.c.....	118	141,210	140,168	28.3	59.5	7.5	0.3	4.4								
Manufacturers' sales branches (with stocks), total.....	134	264,437	259,235	63.0	26.7	9.7	0.6	(a)								
Groceries, confectionery, meats.....	15	41,779	41,779	69.0	9.7	21.2	0.1	1.7								
Drugs, chemicals, allied products.....	18	10,786	10,786	63.6	27.8	5.2	2.0	1.4								
Paper and its products.....	5	9,114	9,114	42.2	56.6	0.2	0.6	0.4								
Electrical goods.....	9	32,430	32,430	54.4	87.0	7.6	(v)	(v)								
Machinery, equipment, supplies.....	51	54,459	54,459	60.5	30.3	8.3	0.5	(a)								
Manufacturers' sales branches, nec.....	56	113,889	110,878	80.5	10.8	8.1	0.6	(v)								
Manufacturers' sales offices (without stocks), total.....	39	100,422	86,934	35.4	44.1	20.4	0.1	(a)								
Groceries, confectionery, meats.....	4	3,713	3,713	21.9	19.1	58.5	(v)	0.5								
Drugs, chemicals, allied products.....	7	1,067	1,067	100.0	99.3	(v)	(v)	0.7								
Paper and its products.....	5	2,697	2,697	100.0	99.3	(v)	(v)	0.7								
Manufacturers' sales offices, n.e.c.....	24	93,007	79,775	37.6	42.8	19.6	(a)	(v)								

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹							Establishments analyzing sales by class of customer							Sales (as percent of total sales analyzed)—							All establishments ¹							Establishments analyzing sales by class of customer							Sales (as percent of total sales analyzed)—						
Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	For house-hold con-sumers (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	For house-hold con-sumers (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	For house-hold con-sumers (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	For house-hold con-sumers (Percent)											
ST. LOUIS, MO.																																									
Type by Kind of Business—Continued																																									
Merchant wholesalers—Continued																																									
Groceries, confectionery, meats.....																																									
Meats, poultry, and seafood.....																																									
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See footnotes at end of table.

Metropolitan area, type of operation, and kind of business	All establishments¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer			
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To re-tailers (Percent)	To indu- trial users (Percent)	To house- hold con- sumers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	Number	Sales (as percent of total sales analyzed)		To re-tailers (Percent)	To indu- trial users (Percent)	To house- hold con- sumers (Percent)	For export (Percent)
			(Thousand dollars)	(Percent)												
ST. LOUIS, MO.—Continued Type by Kind of Business—Continued																
	Arrests, trunks—Continued															
	Furniture (home furnishings).....	13	4,797	3,794	51.1	33.7	13.8	1.4	...							
	Furniture (household, office).....	6	3,125	2,593	48.4	49.5	...	2.1	...							
	Home furnishings, floor coverings....	7	1,612	1,211	59.6	...	43.4	...	...					
	Paper and its products.....	8	7,993	7,993	0.5	59.6	41.3	2.6	...							
	Farm products (raw materials).....	69	59,833	39,260	6.7	11.2	82.3	3.1	...							
	Electrical goods.....	46	4,395	21,734	7.4	45.2	47.0	...	...					
	Wiring supplies, apparatus.....	37	18,521	18,370	6.8	51.1	42.1	...	...					
	Electrical appliances, specialties....	33	2,864	2,864	14.2	7.8	79.0	...	...					
SAN DIEGO, CALIF.—Continued Type by Kind of Business—Continued																
	Hardware, plumbing, heating.....	14	6,077	6,246	26.9	29.7	43.4	...	...					
	Hardware, plumbing, heating, equip- ment, specialties.....	19	7,036	6,200	13.2	12.7	74.3	...	...					
	Lumber, millwork.....	20	3,606	9,130	49.2	56.1	3.7	...	...					
	Lumber, millwork.....	16	6,743	8,293	38.4	57.5	4.1	...	...					
	Other construction materials.....	4	857	897	57.2	42.8	...	...	...				
	Machinery, equipment, supplies.....	128	79,560	79,084	0.4	93.1	5.2	...	...					
	Commercial machinery, equipment, supplies.....	9	2,071	2,071	11.5	36.2	25.1	...	...					
	Industrial machinery, equipment, supplies.....	59	15,053	14,848	0.2	89.2	10.1	...	...					
	Other machinery, equipment, supplies....	60	62,436	58,346	(-)	86.1	3.7	...	...					
SAN FRANCISCO, CALIF.—Continued Type by Kind of Business—Continued																
	Metal, metal work (exc. scrap).....	27	2,884	24,524	1.7	96.7	1.6	...	...					
	Agents and brokers, i.e.c.	128	132,894	140,531	22.1	23.8	47.0	0.6	3.5	...						
	Manufacturers' sales branches (with stocks), total.....	40	16,784	146,036	62.8	20.3	10.2	3.9	2.8	...						
	Groceries, confectionery, meats.....	6	8,027	8,027	89.3	7.1	3.6	...	...					
	Drugs, chemicals, allied products.....	4	549	549	26.0	3.5	17.6	...	...					
	Machinery, equipment, supplies.....	16	2,654	2,355	11.4	85.8	2.7	0.1	...							
	Manufacturers' sales branches, n.e.c....	14	7,542	7,280	34.2	39.0	3.9	2.4	0.5	...						
	Agents, brokers, total.....	17	3,024	7,322	31.6	4.3	64.1	0.1	0.1	...						
	Groceries, confectionery, meats.....	8	6,410	5,012	45.6	1.0	53.3	...	...					
SAN FRANCISCO, CALIF.—Continued Type by Kind of Business—Continued																
	Farm products (edible).....	3	951	(x)	(-)	(-)	(-)	(-)	(-)	...						
	Agents and brokers, n.e.c.	6	1,654	(x)	(-)	(-)	(-)	(-)	(-)	...						
	Manufacturers' sales branches (with stocks), total.....	3,060	2,13,794	1,430,322	44.0	26.1	19.4	1.8	8.7	...						
	Manufacturers' sales branches, offices, total.....	821	1,992,190	1,882,159	28.0	38.7	30.2	0.4	2.7	...						
	Manufacturers' sales branches, offices, total.....	573	1,219,485	1,129,924	36.6	32.5	28.3	0.7	1.9	...						
	Sales offices (without stocks).....	248	772,705	148,835	14.8	48.0	33.2	4.0	...							
	Petroleum bulk stations, terminals.....	148	158,116	n.a.	...	...	...	...	...		
	Agents, brokers.....	987	776,011	34.2	21.1	...	...	...	...			
	Assemblers (mainly farm products).....	36	66,523	65,661	45.1	27.0	27.2	0.2	0.5	...						
SAN FRANCISCO, CALIF.—Continued Type by Kind of Business—Continued																
	Merchant wholesalers, total.....	3,060	2,013,794	1,920,902	44.0	26.1	19.4	1.8	8.7	...						
	Groceries, confectionery, meats.....	348	338,624	327,335	47.1	14.7	38.8	0.6	8.8	...						
	Groceries (general line).....	41	110,339	106,278	79.8	7.8	3.9	0.2	8.3	...						
	Confectionery.....	27	4,012	91.1	0.3	4.7	3.6	0.3	...							
	Fish, sea foods.....	38	15,481	15,385	66.4	3.9	27.4	0.1	2.2	...						
	Meats, meat products.....	54	47,960	46,180	53.2	29.4	14.1	2.7	0.6	...						
	Other grocery, food specialties.....	188	160,852	159,646	19.9	16.5	50.9	0.2	12.5	...						
	Farm products (edible).....	247	244,361	242,205	53.3	9.9	21.2	5.9	9.7	...						
	Dairy, poultry products.....	99	146,284	143,636	10.9	17.9	9.7	7.9	...							
Fruits, vegetables (fresh).....	154	98,077	96,769	52.7	8.5	26.3	0.1	12.4	...							
SAN FRANCISCO, CALIF.—Continued Type by Kind of Business—Continued																
	Beer, wines, distilled spirits.....	147	117,650	115,661	87.6	0.4	10.3	0.5	1.2	...						
	Beer, ale.....	61	27,275	26,856	95.4	0.7	0.4	0.3	3.2	...						
	Wines, distilled spirits.....	86	90,375	88,800	95.4	0.4	13.3	0.5	...	...				
	Dry goods, apparel.....	9	1,104	944	62.1	22.7	11.3	1.8	2.1	...						
	Clothing, furnishings, footwear.....	3	552	552	90.3	6.1	...	2.9	0.7	...						
	Dry goods.....	6	552	392	22.5	45.9	27.3	0.3	4.0	...						

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹		Establishments analyzing sales by class of customer						Establishments analyzing sales by class of customer						
	Number	Sales, entire year (Thousand dollars)	Sales, entire year	Sales (as percent of total sales analyzed)—				Sales, entire year	Sales, entire year	Sales (as percent of total sales analyzed)—					
				To re-tailers	To industrial users	To wholesale organizations	To household consumers			For export	To re-tailers	To industrial users	To wholesale organizations	To household consumers	For export
			(Thousand dollars)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Thousand dollars)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SAN FRANCISCO-OAKLAND, CALIF.—Continued															
Type by kind of business—Continued															
Merchant wholesalers—Continued															
Drugs, chemicals, allied products.....	114	66,792	63,476	48.0	35.5	8.4	0.9	7.2							
Drugs (general line).....	4	20,474	19,474	95.5	34.8	7.6	0.8	2.9							
Drugs, drug specialties (specialty lines).....	47	16,630	24,081	4.6	61.5	16.5	0.1	17.3							
Industrial chemicals, explosives.....	23	24,442	24,081	4.6	61.5	16.5	0.1	17.3							
Paints, varnishes.....	40	4,976	4,792	38.8	30.8	2.3	7.5	0.6							
Tobacco and products (excl. leaf).....	40	47,394	47,394	81.3	3.1	10.3	0.5	4.8							
Dry goods, apparel.....	173	53,573	72,919	72.9	12.6	4.4	1.7	2.4							
Clothing, furnishings, footwear.....	11	27,402	26,292	99.7	4.2	2.2	2.3	0.6							
Dry goods (general line).....	6	9,345	9,345	79.7	4.8	12.6	1.7	1.2							
Dry goods specialties, piece goods, notions.....	52	14,115	13,771	61.6	79.9	1.4	0.9	6.2							
Piece goods converters.....	4	2,165	2,165	36.7	45.6	16.8	0.0	4.6							
Furniture, home furnishings.....	86	44,545	41,196	84.1	6.8	3.4	3.1	4.6							
Furniture (household, office).....	17	8,401	5,311	(v)	(v)	(v)	(v)	4.6							
Home furnishings, floor coverings.....	19	36,144	35,877	86.6	4.0	3.7	1.2	5.0							
Paper and its products.....	63	44,139	40,532	46.6	39.4	18.0	3.8	1.2							
Wrapping paper, tissue.....	6	2,861	2,784	21.3	21.7	5.3	(v)	1.1							
Stationery, office supplies.....	5	7,345	4,895	(v)	(v)	(v)	(v)	0.1							
Wallpaper.....	20	10,068	9,465	34.0	39.2	5.5	15.4	0.6							
Other paper products.....	28	16,400	15,938	48.4	18.0	37.3	(z)	0.4							
Farm products (raw materials).....	32	90,367	86,460	74.0	59.5	31.1	0.0	2.4							
Automotive equipment, tires and tubes.....	266	66,100	65,066	75.4	18.3	42.7	4.3	1.3							
Electrical goods.....	311	103,314	101,406	64.1	31.2	3.5	0.8	0.4							
General line, apparatus, supplies.....	64	57,607	47,404	77.2	10.7	1.4	1.6	0.1							
Electrical appliances, specialties.....	47	43,707	42,101	77.2	10.7	1.4	1.6	0.1							
Hardware, plumbing, heating.....	130	102,120	91,082	47.7	45.5	72.9	1.1	0.8							
Hardware.....	58	40,925	40,543	77.2	33.7	7.3	1.0	1.3							
Plumbing, heating equipment, supplies.....	72	51,195	49,519	26.1	61.7	8.7	1.7	0.1							
Lumber, construction materials.....	167	198,786	196,295	32.0	30.5	28.1	1.1	2.1							
Lumber, millwork.....	113	130,705	124,556	32.0	30.5	28.1	1.1	2.1							
Other construction materials.....	54	33,711	27,407	18.2	71.2	10.9	1.7	0.0							
Machinery, equipment, supplies.....	648	138,370	135,027	18.0	43.0	11.8	1.6	6.5							
Machinery, equipment, supplies (excl. farm).....	27	27,744	27,744	32.0	30.5	28.1	1.1	2.1							
Construction machinery, equipment.....	34	11,444	11,444	7.4	76.9	1.0	0.2	14.5							
Farm-machinery, equipment.....	16	9,635	8,233	96.0	2.6	3.2	2.2	(z)							
Industrial machinery, equipment.....	156	1,115	99,327	10.4	72.0	17.3	0.5	7.8							
Apparel, apparel equipment, supplies.....	17	12,764	11,734	14.1	82.1	0.0	3.9	1.3							
Service establishments, equipment.....	47	11,039	10,844	18.7	63.4	9.5	3.1	4.6							
Trucks, automobiles, trucks, automotive equipment, supplies.....	24	19,024	18,740	13.1	64.3	9.5	3.1	4.6							
Metals, metal work (excl. pump).....	48	57,715	57,715	4.1	64.3	3.5	4.6	32.1							
Waste materials.....	73	21,021	20,841	2.1	36.4	22.7	0.5	1.4							
Iron, steel scrap.....	32	9,443	9,443	13.2	22.3	22.3	1.1	0.0							
Other scrap, waste materials.....	47	11,579	11,579	5.4	43.2	48.4	(z)	2.5							
Other merchant wholesalers.....	413	258,709	258,709	21.5	15.4	13.2	1.9	38.4							
Wholesale merchants, retailers.....	17	21,021	21,021	21.5	15.4	13.2	1.9	38.4							
Wholesale merchants, retailers.....	6	14,041	14,041	62.5	17.9	7.4	2.3	6.4							
Wholesale merchants, retailers.....	27	4,332	4,332	62.5	17.9	7.4	2.3	6.4							
Wholesale merchants, retailers.....	3	57,715	57,715	12.6	30.7	47.6	1.3	3.8							
Wholesale merchants, retailers.....	7	13,997	13,997	13.8	17.7	7.7	2.0	1.0							
Wholesale merchants, retailers.....	13	1,464	1,464	18.7	11.8	3.9	0.6	48.6							
Wholesale merchants, retailers.....	17	119,566	116,259	18.7	10.8	10.3	0.6	48.6							

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	Establishments analyzing sales by class of customer							Establishments analyzing sales by class of customer													
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed) —				Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed) —												
			To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)			To re-tailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)									
SAN FRANCISCO - OAKLAND, CALIF.—Continued																					
Type by Kind of Business—Continued																					
Agents, brokers—Continued																					
Furniture, home furnishings.....	117	33,810	32,272	83.1	1.0	14.7	(2)	1.1	37,195	35,276	52.1	33.1	10.5	3.8	55	37,195	52.1	33.1	10.5	3.8	
Pure turn (household, office).....	65	19,801	19,259	96.1	1.3	3.1	(2)	...	20,878	19,131	95.1	3.3	...	...	28	20,878	95.1	3.3	...	...
Home furnishings, floor coverings.....	52	15,409	13,019	65.0	0.5	31.7	(2)	2.8	13,317	11,317	36.9	42.1	19.1	1.1	27	13,317	36.9	42.1	19.1	1.1	
Paper and its products.....	22	9,458	8,822	17.7	50.5	25.4	0.2	6.4	8,979	8,073	41.1	25.7	23.4	1.1	101	8,979	41.1	25.7	23.4	1.1	
Farm products (raw materials).....	14	43,209	31,405	71.5	14.4	66.2	...	19.4	33,364	20,373	45.8	27.7	27.4	1.0	79	33,364	45.8	27.7	27.4	1.0	
Electrical goods.....	66	21,992	18,761	10.4	27.7	56.3	1.0	4.6	13,416	13,407	17.7	32.4	2.2	...	22	13,416	17.7	32.4	2.2	...	
Lumber, construction materials.....	29	20,010	17,986	52.7	9.7	32.2	(2)	2.4	8,870	8,870	19.0	8.6	9.2	1.4	28	8,870	19.0	8.6	9.2	1.4	
Lumber, millwork.....	11	1,351	1,351	38.1	8.3	32.1	...	1.1	1,191	1,191	12.2	6.5	0.4	...	36	1,191	12.2	6.5	0.4	...	
Other construction materials.....	9	1,635	1,635	4.1	24.1	62.4	4.1	4.7	2,745	2,745	85.3	4.6	...	...	10	2,745	85.3	4.6	...	...
Machinery, equipment, supplies.....	122	61,384	57,157	1.6	65.6	16.1	(2)	16.7	7,239	33,364	12.2	70.3	13.0	0.9	102	33,364	12.2	70.3	13.0	0.9	
Agents and brokers, n.e.c.....	404	275,705	277,178	44.1	20.0	25.8	(2)	10.1	7,808	7,239	7.0	89.2	1.3	1.5	26	7,808	7.0	89.2	1.3	1.5	
SEATTLE, WASH.																					
Type of Operation																					
Merchant wholesalers.....	1,166	670,283	644,381	48.9	30.2	13.7	2.5	4.7	1,980	1,980	13.7	47.9	14.1	1.7	23	1,980	13.7	47.9	14.1	1.7	
Manufacturers' sales branches, offices, total.....	320	424,958	426,770	26.8	37.8	34.6	0.3	0.5	7,055	7,055	4.2	4.2	29.6	0.3	29	7,055	4.2	4.2	29.6	0.3	
Sales branches (with stocks).....	233	293,083	284,612	36.8	31.8	33.7	0.4	0.3	4,107	4,107	6.1	57.7	35.7	0.1	9	4,107	6.1	57.7	35.7	0.1	
Sales offices (without stocks).....	87	141,875	160,158	6.2	50.4	42.6	(2)	0.8	2,161	2,161	0.5	77.5	18.3	0.4	3	2,161	0.5	77.5	18.3	0.4	
Petroleum bulk stations, terminals.....	49	77,141	n.e.	...	...	...	...	...	18,378	12,270	34.7	20.2	18.2	3.0	21	18,378	34.7	20.2	18.2	3.0
Agents, brokers.....	328	287,931	293,042	9.6	12.5	70.3	0.2	7.4	5,579	4,931	52.5	35.7	8.0	3.1	25	5,579	52.5	35.7	8.0	3.1	
Assemblers (mainly farm products).....	7	16,000	16,000	53.3	...	46.0	0.7	...	3,481	3,481	98.9	1.1	...	...	13	3,481	98.9	1.1	...	...
Type by Kind of Business																					
Merchant wholesalers, total.....	1,166	670,283	644,381	48.9	30.2	13.7	2.5	4.7	36,861	36,243	20.8	18.5	20.1	0.7	399	36,861	20.8	18.5	20.1	0.7	
Groceries, confectionery, meats.....	111	99,678	93,672	67.1	15.5	11.2	1.3	4.1	293,083	287,931	36.8	31.8	30.7	0.4	233	293,083	36.8	31.8	30.7	0.4	
Groceries (general line).....	22	51,597	46,297	96.1	2.9	0.2	0.8	(2)	92,829	92,829	50.2	7.2	42.2	0.1	31	92,829	50.2	7.2	42.2	0.1	
Confectionery.....	18	1,551	1,460	60.2	...	37.8	2.0	...	17,381	17,381	42.7	38.1	17.1	0.2	30	17,381	42.7	38.1	17.1	0.2	
Fish, sea foods.....	11	16,878	16,547	46.9	48.0	2.4	1.6	1.1	2,186	2,186	100.0	...	...	...	3	2,186	100.0	...	...	...
Meats.....	53	22,666	22,382	25.5	23.2	33.8	1.3	16.2	8,188	8,188	12.3	78.1	59.1	...	5	8,188	12.3	78.1	59.1	...	
Other grocery, food specialties.....	64	70,167	67,021	58.8	10.2	19.5	8.3	3.2	31,577	28,828	5.5	73.7	20.0	0.1	81	31,577	5.5	73.7	20.0	0.1	
Farm products (edible).....	31	42,473	39,493	48.4	15.3	22.0	13.9	0.4	5,074	5,074	0.5	91.2	8.0	0.3	21	5,074	0.5	91.2	8.0	0.3	
Dairy, poultry products.....	31	42,473	39,493	48.4	15.3	22.0	13.9	0.4	18,796	17,783	4.9	68.4	25.7	(2)	41	18,796	4.9	68.4	25.7	(2)	
Fruits, vegetables (fresh).....	35	27,694	27,558	73.6	2.9	15.9	0.5	7.1	6,774	5,971	11.7	74.7	13.2	...	19	6,774	11.7	74.7	13.2	...	
Beer, wine, distilled spirits.....	29	23,734	23,734	86.9	...	10.7	...	...	140,518	136,443	33.9	34.6	25.6	0.6	83	140,518	33.9	34.6	25.6	0.6
Beer, ale.....	18	12,747	11,687	100.0	...	...	...	...	141,195	140,195	6.2	50.4	42.6	(2)	87	141,195	6.2	50.4	42.6	(2)
Wines, distilled spirits.....	11	12,987	12,047	74.2	...	21.1	...	...	3,709	3,709	32.8	47.0	0.2	...	3	3,709	32.8	47.0	0.2	...
Drugs, chemicals, allied products.....	39	22,615	22,152	51.9	36.4	9.9	0.3	1.5	5,379	5,379	0.4	51.2	48.4	...	7	5,379	0.4	51.2	48.4	...	
Drugs.....	13	12,498	12,290	88.6	4.4	6.9	0.1	...	6,390	6,390	2.4	89.3	...	...	6	6,390	2.4	89.3	...	...
Industrial chemicals, explosives.....	12	9,906	9,798	1.6	76.1	17.3	5.1	2.1	22,209	21,970	1.0	81.7	...	...	18	22,209	1.0	81.7	...	...
Paints, varnishes.....	14	11,911	11,911	85.8	4.3	5.9	3.9	0.1	104,158	103,050	6.2	45.3	48.2	0.1	53	104,158	6.2	45.3	48.2	0.1	
Tobacco and products (exc. leaf).....	9	15,844	15,422	80.5	11.6	7.0	0.8	(2)	287,931	253,042	9.6	12.5	70.3	0.2	328	287,931	9.6	12.5	70.3	0.2	
Dry goods, apparel.....	55	15,844	15,422	80.5	11.6	7.0	0.8	(2)	104,283	93,371	5.4	8.1	74.5	...	79	104,283	5.4	8.1	74.5	...	
Furniture, home furnishings.....	36	14,252	13,905	84.6	15.1	0.2	0.1	1.9	22,720	22,720	3.0	1.1	92.4	...	10	22,720	3.0	1.1	92.4	...	
Paper and its products.....	23	10,607	10,393	42.5	52.6	2.8	0.2	(2)	4,417	4,417	...	...	...	...	6	4,417	...	...	...	...
Farm products (raw materials).....	13	17,510	17,510	21.7	52.5	15.8	0.1	0.4	5,032	5,032	50.1	1.6	48.3	...	25	5,032	50.1	1.6	48.3	...	
Automotive equipment, tires and tubes.....	94	15,516	15,096	44.0	31.8	13.0	3.8	0.4	1,768	1,768	91.9	2.8	5.3	...	9	1,768	91.9	2.8	5.3	...	
Electrical goods.....	61	56,220	55,952	61.7	27.9	8.4	1.6	0.4	6,120	6,120	50.1	1.6	48.3	...	25	6,120	50.1	1.6	48.3	...	
General line, apparatus, specialties.....	31	32,118	31,996	42.2	45.9	10.3	0.9	0.7	1,352	1,352	32.2	1.2	66.6	...	16	1,352	32.2	1.2	66.6	...	
Electrical appliances, specialties.....	30	24,102	23,956	87.7	3.9	5.9	2.5	...	4,352	4,352	...	...	...	...	...	4,352	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹						Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)—						All establishments ¹						Establishments analyzing sales by class of customer—Sales (as percent of total sales analyzed)—					
	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To household consumers (Percent)	For export (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To household consumers (Percent)	For export (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	To re-tailers (Percent)	To industrial users (Percent)	To household consumers (Percent)	For export (Percent)				
SEATTLE, WASH.—Continued																								
Type by Kind of Business—Continued																								
Agents, brokers—Continued																								
Paper and its products.....	5	1,100	...	17.7	82.3	...		182	162,764	152,957	17.8	28.4	34.7	0.3	18.6									
Farm products (raw materials).....	8	12,060	2.1	0.2	54.6	...		34	44,187	37,901	53.8	0.2	42.4	...	3.6									
Automotive equipment, tires and tubes.....	6	1,250	44.0	...	...	2.9		10	29,575	28,384	2.3	...	96.0	0.1	...							
Electrical goods.....	36	12,122	6.2	16.3	72.8	4.6	(a)	4	1,275	2,977	0.3	85.2	...	14.5										
Wine supplies.....	26	7,729	7,123	24.2	76.5	7.1	(a)	6	7,328	7,328	...	...	...	...	26.1					
Electrical appliances, specialties.....	10	4,355	3,996	20.1	66.0	0.1	0.4	4	2,915	2,915	...	...	...	...	...				
Lumber, construction materials.....	16	22,244	20,905	15.3	50.6	...	23.5	6	1,912	1,613	6.4	70.1	6.8	...	16.7									
Machinery, equipment, supplies.....	16	22,244	20,905	15.3	50.6	...	23.5	12	7,672	7,555	8.9	73.4	16.3	0.8	...									
Agents and brokers, n.e.c.....	94	85,528	13.3	19.8	65.4	(a)	1.5	94	61,200	59,246	8.4	47.2	3.5	...	40.7									
WASHINGTON, D. C.																								
Type by Kind of Business																								
Merchant wholesalers.....																								
Manufacturers' sales branches, offices.....	360	151,042	59.5	31.2	4.4	2.9	2.0	360	156,717	143,868	61.7	21.2	4.7	4.0	0.4									
Type by Kind of Business																								
Merchant wholesalers, total.....																								
Groceries, confectionery, meats.....	131	86,310	80,155	76.6	22.6	2.4	6.3	52	89,213	79,698	33.4	63.2	1.7	0.4	1.3									
Fish, sea foods.....	8	2,792	2,792	35.6	56.4	6.5	2.5	42	36,389	34,870	67.3	28.1	3.8	0.8	...									
Meats, meat products.....	31	35,959	33,054	65.3	30.3	4.2	0.2	10	43,828	43,828	...	91.0	0.1	...	2.4									
Other grocery, food specialties.....	26	9,718	8,622	31.0	0.2	0.3	0.6	49	32,169	n.a.	...	...	...	...	...				
Grocery, food specialties, n.e.c.....	26	3,471	3,377	88.7	10.5	0.8	(b)	17	4,591	3,002	...	...	...	...	...				
Farm products (edible).....	74	77,167	71,931	60.1	17.7	10.0	12.7	...	...	...	...	...	...	...	...	
Beer, wines, distilled spirits.....	41	2,558	2,494	77.6	21.5	0.4	0.5	...	...	...	...	...	...	...	...	
Furniture, home furnishings.....	25	11,103	10,532	27.6	63.1	7.8	1.5	...	...	...	...	...	...	...	...	
Automotive equipment, tires and tubes.....	71	16,242	15,348	54.5	27.1	15.7	2.2	...	...	...	...	...	...	...	...	
Electrical goods.....	50	31,431	31,173	72.9	23.6	2.3	0.7	...	...	...	...	...	...	...	...	
Hardware, plumbing, heating.....	41	46,305	42,749	49.1	42.0	7.3	0.6	...	...	...	...	...	...	...	...	
Lumber, construction materials.....	32	31,691	31,754	42.6	54.5	0.9	2.0	...	...	...	...	...	...	...	...	
Other construction materials.....	15	2,150	2,150	2.3	6.9	3.7	1.2	...	...	...	...	...	...	...	...	
Machinery, equipment, supplies.....	141	79,485	77,664	77.3	81.1	4.2	1.8	...	...	...	...	...	...	...	...	
Construction machinery, equipment.....	45	3,727	3,704	12.0	0.7	0.4	0.1	...	...	...	...	...	...	...	...	
Farm-machinery, machinery, equipment.....	4	1,466	1,466	0.2	0.2	0.2	(v)	...	...	...	...	...	...	...	...	
Industrial machinery, equipment.....	26	6,863	6,526	1.9	76.3	8.4	0.7	...	...	...	...	...	...	...	...	
Transportation (exc. automotive).....	10	2,311	2,311	...	...	...	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	59	19,406	19,406	8.3	8.7	1.0	1.6	...	...	...	...	...	...	...	...	
Waste materials.....	42	1,859	1,859	0.1	77.9	20.4	1.6	...	...	...	...	...	...	...	...	
Iron, steel scrap.....	31	2,367	2,367	...	...	...	...	...	...	...	...	...	...	...	...
Other scrap, waste materials.....	18	115,176	105,646	53.1	36.3	2.3	3.1	...	...	...	...	...	...	...	...	
Other merchant wholesalers.....	180	14,994	11,999	43.1	44.7	...	15.2	...	...	...	...	...	...	...	...	
Automobiles, other motor vehicles.....	17	4,190	3,766	53.3	54.3	0.3	2.0	...	...	...	...	...	...	...	...	
Boats, motorboats, motorcars.....	12	4,817	4,817	18.2	18.2	0.6	(b)	...	...	...	...	...	...	...	...	
Merchant wholesalers, n.e.c.....	123	84,466	82,065	50.3	36.3	2.7	1.2	...	...	...	...	...	...	...	...	

¹ Insufficient analysis of sales by class of customer to show separately.

(a) Less than 0.1 percent.

(b) Not available or not applicable.

(c) Not elsewhere classified.

(d) Including establishments for which no analysis of sales by class of customer was obtained.

(e) See Explanatory Material for definition of Standard Metropolitan Areas.

LEGAL FORM OF ORGANIZATION

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WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS												
Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousands dollars)	Number	Sales, entire year (Thousands dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousands dollars)	Beginning of year (Thousands dollars)
United States, total.....	243,366	188,688,801	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005	167,802	115,843,995	9,708,633	8,979,371
Individual proprietorships.....	77,416	20,189,425	n.a.	630,313	67,440	257,072	12,493,298	772,991	44,431	8,907,111	716,781	682,221
Partnerships.....	42,815	24,150,901	n.a.	660,902	78,420	260,979	13,305,376	1,008,787	28,971	12,287,986	952,893	941,404
Corporations.....	121,418	142,861,846	n.a.	6,658,995	*17,412	1,848,719	126,644,775	8,309,653	93,129	9,619,786	7,987,097	7,284,167
Other forms of organization.....	1,717	1,486,629	n.a.	40,503	218	16,019	780,518	75,574	1,271	1,029,112	71,862	71,379
Merchant wholesalers, total.....	146,518	79,766,589	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834	112,481	68,107,266	6,883,145	6,419,017
Individual proprietorships.....	53,045	8,760,790	12.2	484,848	46,408	192,361	9,488,146	668,988	36,992	6,662,214	621,277	587,755
Partnerships.....	31,897	11,677,483	10.1	530,222	60,302	198,920	10,430,023	907,953	24,752	10,103,421	860,967	843,417
Corporations.....	61,148	58,852,588	11.9	4,033,070	...	1,111,134	75,439,111	5,594,012	50,366	50,863,476	5,365,616	4,952,081
Other forms of organization.....	428	475,728	6.1	16,241	113	5,575	294,691	35,881	371	438,155	35,285	35,764
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	1,749,770	13,948	26,787,985	1,690,947	1,462,341
Individual proprietorships.....	235	37,205	17.8	3,516	168	1,285	68,337	4,114	191	(x)	(x)	(x)
Partnerships.....	226	93,128	17.8	9,218	358	2,795	185,805	9,421	188	99,137	8,886	8,050
Corporations.....	15,216	29,079,699	9.9	1,487,371	...	407,130	28,854,889	1,732,126	13,548	26,637,696	1,674,012	1,448,170
Other forms of organization.....	39	19,685	12.3	1,308	1	315	22,720	4,109	21	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	4.3	480,241	254	89,890	8,111,889	...	...	...	...	...
Individual proprietorships.....	115	15,879	11.8	799	87	244	16,524	...	...	...	...	...
Partnerships.....	109	66,383	8.6	2,635	166	698	52,309	...	...	...	...	...
Corporations.....	7,806	23,405,025	4.3	416,138	...	88,823	8,030,746	...	...	...	...	...
Other forms of organization.....	22	21,573	11.4	669	1	125	12,310	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,650	9.0	345,847	23,952	112,466	6,840,356	709,205	27,956	10,228,395	678,638	514,341
Individual proprietorships.....	3,913	642,148	10.6	23,293	3,311	10,068	467,644	30,841	3,321	573,127	28,515	25,197
Partnerships.....	1,808	411,234	10.3	13,577	3,017	5,706	275,172	19,040	1,572	370,648	17,846	15,872
Corporations.....	23,482	9,526,185	8.8	306,491	*17,412	95,849	6,048,510	656,356	22,838	9,253,303	629,502	471,016
Other forms of organization.....	248	36,083	12.0	2,486	12	843	49,030	2,968	225	31,317	2,775	2,256
Agents, brokers, total.....	24,361	34,610,092	2.6	350,148	21,820	101,650	6,761,190	68,829	2,699	4,088,513	80,816	63,094
Individual proprietorships.....	13,592	8,644,857	3.1	71,969	12,302	25,899	1,417,141	16,256	1,179	(x)	(x)	(x)
Partnerships.....	5,110	9,668,341	2.1	56,509	9,494	23,661	1,212,595	13,776	594	668,689	12,587	14,646
Corporations.....	5,611	16,127,749	2.6	220,547	...	51,668	4,107,609	38,788	925	2,806,773	34,232	36,049
Other forms of organization.....	48	169,145	1.1	1,123	24	422	23,845	9	1	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	19,268	10,957,893	6.1	308,683	10,114	159,068	6,726,810	432,367	10,718	6,657,836	395,087	520,578
Individual proprietorships.....	6,516	2,088,546	5.2	45,888	4,964	27,215	1,035,506	52,792	2,748	1,060,797	49,058	53,233
Partnerships.....	3,665	2,234,332	5.5	48,741	5,083	29,199	1,149,472	58,597	1,865	1,027,091	52,607	59,421
Corporations.....	8,155	5,870,600	6.7	195,378	...	93,915	4,163,910	288,371	5,452	4,048,535	263,735	376,851
Other forms of organization.....	932	764,415	5.2	18,676	67	8,739	377,922	32,607	653	521,413	29,687	31,073
MERCHANT WHOLESALERS												
Groceries, Confectionery, Meats												
Groceries (general line):												
Not sponsoring cooperative, voluntary groups	2,963	3,378,567	8.7	174,773	1,839	59,541	3,308,364	354,853	2,858	3,084,676	348,044	372,119
Individual proprietorships.....	444	242,052	6.9	8,966	378	3,896	170,783	24,517	426	23,742	23,960	24,505
Partnerships.....	689	576,228	6.4	19,784	1,459	8,373	380,287	54,888	668	562,194	54,270	58,304
Corporations.....	1,821	2,551,158	9.4	145,551	...	47,102	2,748,494	274,353	1,755	2,489,612	268,659	288,103
Other forms of organization.....	9	9,128	9.3	472	2	170	8,800	1,155	9	9,128	1,155	1,207
Voluntary group wholesalers.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433	172,136	622	1,611,534	169,319	180,630
Individual proprietorships.....	16	26,890	6.9	1,068	11	348	21,006	2,577	16	26,890	2,577	2,708
Partnerships.....	64	106,323	7.2	4,504	151	1,541	82,059	10,436	61	103,323	10,295	11,506
Corporations.....	552	1,495,765	8.4	79,609	...	24,996	1,500,435	158,495	542	1,476,345	155,819	165,805
Other forms of organization.....	3	4,976	6.9	232	1	56	3,933	628	3	4,976	628	611
Retailer-cooperative warehouses.....	211	582,340	4.6	16,722	1	5,421	321,683	54,182	198	574,353	53,503	52,721
Corporations.....	186	533,070	4.5	14,972	...	4,890	290,019	49,427	176	527,290	48,790	48,105
Unincorporated businesses.....	25	49,270	5.8	1,750	1	531	31,664	4,755	22	47,063	4,713	4,616
Cash-carry depots.....	405	146,829	4.9	3,565	50	1,282	66,783	10,753	338	131,353	9,251	9,118
Individual proprietorships.....	11	3,773	4.5	71	11	41	1,721	504	9	(x)	(x)	(x)
Partnerships.....	25	16,036	3.6	305	39	144	6,547	890	21	(x)	(x)	(x)
Corporations.....	369	127,020	5.0	3,189	...	1,097	58,515	9,359	308	112,806	8,019	8,108
Institutional wholesalers.....	51	57,431	13.8	4,941	38	1,249	88,464	6,849	48	56,984	6,804	6,508
Individual proprietorships.....	11	5,313	9.8	296	10	88	5,073	430	10	(x)	(x)	(x)
Partnerships.....	11	11,351	11.2	787	28	213	16,044	1,427	11	11,351	1,427	1,306
Corporations.....	29	40,767	15.0	3,858	...	948	67,347	4,992	27	(x)	(x)	(x)
Confectionery, total.....	2,077	377,047	11.9	24,438	2,004	9,609	493,017	25,086	1,706	347,851	23,292	22,612
Corporations.....	389	138,766	14.6	12,381	...	4,120	242,770	8,330	321	128,969	8,250	8,404
Unincorporated businesses.....	1,688	238,281	10.3	12,057	2,004	5,489	250,247	16,256	1,385	218,882	15,042	14,208
Fish, sea foods, total.....	1,233	393,682	15.6	30,070	1,138	11,167	594,595	16,274	661	305,460	14,895	14,907
Corporations.....	376	223,247	16.7	20,007	...	6,217	379,792	10,856	283	188,497	9,946	9,802
Unincorporated businesses.....	857	170,435	14.1	10,063	1,138	4,950	214,803	5,418	378	116,963	4,949	5,105
Meats, meat products, total.....	3,507	1,999,476	7.4	82,098	3,500	25,127	1,607,280	34,034	2,340	1,711,469	31,331	31,919
Individual proprietorships.....	1,589	479,797	7.0	16,557	1,412	6,208	334,866	6,550	907	360,708	5,831	6,603
Partnerships.....	1,013	498,607	6.5	15,980	2,087	5,591	328,624	7,136	709	419,147	6,216	6,905
Corporations.....	896	1,015,316	8.1	49,330	...	13,254	938,615	20,248	719	925,538	19,184	21,406
Other forms of organization.....	9	5,756	6.4	231	1	74	5,175	100	9	5,756	100	5

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIO, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)					
MERCHANT WHOLESALERS—Continued												
Groceries, Confectionery, Meats—Continued												
Other grocery, food specialties:												
Canned foods.....	1,138	408,505	10.5	18,965	1,029	6,642	377,587	44,002	894	369,742	41,488	37,320
Individual proprietorships.....	451	66,460	11.0	3,228	413	1,407	64,400	6,232	347	(x)	(x)	(x)
Partnerships.....	300	83,243	8.8	2,761	614	1,192	55,766	8,231	233	75,154	7,674	7,600
Corporations.....	383	297,130	10.9	12,936	...	4,030	256,740	29,614	311	234,737	28,054	24,107
Other forms of organization.....	4	1,672	5.0	40	2	13	681	55	3	(x)	(x)	(x)
Coffee, tea, spices.....	573	590,921	7.5	19,923	399	5,729	359,588	53,260	460	527,989	52,192	51,307
Corporations.....	261	473,834	8.0	17,590	...	4,839	314,843	48,174	221	452,833	47,357	46,404
Unincorporated businesses.....	312	117,087	5.4	2,333	399	890	44,745	5,086	239	75,156	4,835	4,903
Dried fruits, nuts.....	150	67,050	10.2	2,838	140	1,504	63,188	6,821	111	57,600	6,167	7,604
Individual proprietorships.....	71	11,584	10.7	454	68	322	11,780	839	51	10,373	804	1,004
Partnerships.....	36	15,296	8.7	585	72	506	17,129	1,537	25	12,124	1,089	1,200
Corporations.....	43	40,170	10.6	1,799	...	676	34,279	4,445	35	35,103	4,274	5,400
Flour.....	294	156,641	8.5	5,135	202	1,614	95,844	5,828	234	130,014	5,677	6,508
Corporations.....	129	95,479	9.8	3,658	...	1,070	67,647	3,539	105	79,895	3,526	4,200
Unincorporated businesses.....	165	61,162	6.4	1,477	202	544	28,197	2,289	129	53,119	2,151	2,308
Frosted, frozen foods.....	447	239,630	14.3	16,586	238	5,559	337,947	24,662	335	216,586	22,381	21,185
Corporations.....	264	189,323	14.5	13,636	...	4,370	279,243	20,329	204	172,718	18,268	17,173
Unincorporated businesses.....	183	50,307	13.3	2,950	238	1,189	58,704	4,333	131	43,868	4,113	4,012
Miscellaneous grocery specialties.....	3,661	1,324,645	9.8	63,575	3,048	21,462	1,230,038	81,464	2,353	990,849	77,698	81,819
Individual proprietorships.....	1,828	226,215	12.5	13,094	1,616	5,486	265,782	14,541	1,023	178,935	13,455	13,501
Partnerships.....	736	239,408	7.8	8,153	1,430	3,275	162,602	15,668	501	219,997	14,872	16,600
Corporations.....	1,090	857,066	9.6	42,261	...	12,671	800,296	51,083	822	589,961	49,199	51,705
Other forms of organization.....	7	1,956	6.8	67	2	30	1,358	172	7	1,956	172	13
Farm Products (Edible)												
Dairy, poultry products, total.....	6,668	4,278,748	13.0	305,494	5,823	103,476	6,014,543	92,119	3,919	3,623,957	88,648	95,124
Individual proprietorships.....	2,962	688,916	10.4	31,905	2,604	15,191	648,494	10,165	1,365	468,564	9,308	9,438
Partnerships.....	1,662	720,322	10.1	33,624	3,213	14,388	683,918	13,529	963	558,507	12,508	14,094
Corporations.....	2,007	2,849,068	14.3	238,536	...	73,324	4,655,337	67,961	1,561	2,578,382	66,350	71,197
Other forms of organization.....	37	20,442	13.2	1,429	6	573	26,794	464	30	18,504	482	395
Fruits, vegetables (fresh), total.....	6,871	3,222,193	9.8	158,057	7,637	52,457	2,964,894	52,405	3,738	2,567,588	48,956	50,401
Individual proprietorships.....	3,156	640,698	10.5	28,513	2,827	11,639	548,968	7,916	1,246	417,278	7,023	7,698
Partnerships.....	2,255	1,020,121	9.1	39,538	4,805	14,797	759,664	14,027	1,373	819,623	13,089	13,600
Corporations.....	1,448	1,559,060	10.0	89,767	...	25,986	1,652,787	30,341	1,110	1,328,710	28,765	29,011
Other forms of organization.....	12	2,314	18.1	239	5	75	3,465	121	9	1,977	79	92
Beer, Wines, Distilled Spirits												
Beer, ale, total.....	5,668	1,550,562	14.2	106,498	4,826	34,467	2,028,303	70,229	4,504	1,418,454	64,903	67,271
Individual proprietorships.....	3,021	543,572	14.0	31,441	2,553	11,434	605,386	23,119	2,302	482,855	21,311	22,032
Partnerships.....	1,329	373,283	12.4	20,606	2,264	7,459	398,679	17,416	1,091	(x)	(x)	(x)
Corporations.....	1,303	628,511	15.4	54,067	...	15,436	1,017,424	29,500	1,098	582,142	27,087	28,060
Other forms of organization.....	15	5,196	13.2	384	9	138	6,814	194	13	(x)	(x)	(x)
Wines, distilled spirits, ³ total.....	1,527	2,519,167	8.9	117,864	596	29,170	2,304,663	304,516	1,363	2,431,966	291,532	332,326
Corporations.....	993	2,075,643	9.4	104,635	...	24,607	2,033,402	258,719	886	2,008,502	247,501	279,643
Unincorporated businesses.....	534	443,524	6.4	13,229	596	4,563	271,261	45,797	477	423,464	44,031	52,683
Drugs, Chemicals, Allied Products												
Drugs (general line) ³ , total.....	303	848,870	11.9	65,836	37	22,127	1,251,532	117,360	300	847,654	117,118	114,459
Individual proprietorships.....	4	6,157	9.8	402	4	146	7,386	499	4	6,157	499	417
Partnerships.....	15	18,211	10.8	1,115	33	442	22,469	2,261	15	18,211	2,261	2,123
Corporations.....	284	824,502	11.9	64,319	...	21,539	1,221,677	114,600	281	823,286	114,358	111,919
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries.....	802	207,069	29.8	25,144	556	7,768	507,887	24,617	621	180,859	23,583	23,255
Corporations.....	346	159,330	33.9	22,061	...	6,336	442,798	18,807	272	137,979	18,029	18,208
Unincorporated businesses.....	456	47,739	16.2	3,083	556	1,432	65,089	5,810	349	42,880	5,559	5,047
Retailer cooperatives-specialty lines.....	17	6,551	9.3	374	1	138	7,154	1,425	16	(x)	(x)	(x)
Corporations.....	13	5,333	9.4	304	...	113	5,915	1,120	12	(x)	(x)	(x)
Unincorporated businesses.....	4	1,218	8.4	70	1	25	1,239	305	4	1,218	305	217
Drug sundries.....	1,083	307,856	17.7	21,292	781	6,777	407,027	35,241	871	287,433	33,676	28,420
Corporations.....	454	221,485	19.1	16,732	...	4,819	317,742	25,128	359	208,148	24,086	19,311
Unincorporated businesses.....	629	86,371	14.0	4,560	781	1,958	89,285	10,113	512	79,285	9,590	9,109
Industrial chemicals, explosives, total.....	1,189	690,019	13.4	45,839	518	10,696	824,155	51,078	792	596,357	49,585	46,498
Individual proprietorships.....	290	33,392	15.7	1,823	254	698	36,167	2,154	167	25,509	2,062	2,273
Partnerships.....	143	46,057	11.5	1,660	264	484	30,122	2,586	88	40,534	2,420	2,242
Corporations.....	756	610,570	13.4	42,356	...	9,514	757,866	46,338	537	530,314	45,103	41,983
Paints, varnishes:												
With glass, wallpaper.....	516	108,041	23.9	15,000	260	4,741	275,999	19,765	476	103,706	19,144	18,420
Corporations.....	318	89,105	24.6	13,368	...	4,108	244,342	16,364	296	85,417	15,920	15,299
Unincorporated businesses.....	198	18,936	20.4	1,632	260	633	31,657	3,401	180	18,289	3,224	3,121
Without glass, wallpaper.....	761	113,820	21.3	12,992	484	3,795	246,326	15,131	573	96,391	14,286	13,152
Corporations.....	428	77,293	22.7	10,234	...	2,758	192,048	10,054	266	64,273	9,645	9,133
Unincorporated businesses.....	313	36,527	18.3	2,758	484	1,037	54,278	5,077	307	32,118	4,641	4,019

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MERCHANT WHOLESALESALE—Continued												
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf).....	3,019	2,529,576	5.2	75,456	2,743	26,143	1,427,348	115,748	2,708	2,424,067	110,952	106,607
Individual proprietorships.....	1,156	491,097	4.4	10,845	1,029	4,506	216,134	21,205	1,025	(x)	(x)	(x)
Partnerships.....	876	658,634	4.3	13,984	1,706	5,569	269,931	29,303	768	618,435	27,629	25,731
Corporations.....	974	1,368,990	5.9	50,333	...	15,942	935,127	64,784	904	1,329,603	62,957	62,222
Other forms of organization.....	13	11,255	4.6	294	8	126	6,156	456	11	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Clothing, furnishings (general line).....	379	179,233	13.8	13,146	371	3,778	240,788	25,064	336	170,549	24,479	24,945
Corporations.....	159	114,781	14.6	9,525	...	2,461	171,843	17,024	141	108,241	16,667	16,572
Unincorporated businesses.....	220	64,452	12.4	3,621	371	1,317	68,945	8,040	195	62,308	7,812	8,373
Men's, boys' clothing, furnishings.....	1,454	402,531	14.2	29,634	1,253	8,094	554,801	55,448	1,203	371,452	52,781	54,836
Corporations.....	515	267,896	15.3	23,118	...	5,667	424,874	37,556	421	247,942	35,974	37,773
Unincorporated businesses.....	939	134,635	12.1	6,516	1,253	2,427	129,927	17,892	782	123,510	16,807	17,063
Women's, children's clothing, furnishings.....	1,435	424,697	15.3	32,447	1,197	8,223	596,630	39,506	1,115	376,311	36,664	33,699
Individual proprietorships.....	466	49,329	13.6	2,617	432	973	49,231	4,266	348	(x)	(x)	(x)
Partnerships.....	368	98,656	14.0	5,297	763	1,769	102,862	9,056	307	89,497	8,399	8,088
Corporations.....	597	275,778	16.0	24,470	...	5,462	443,477	26,109	457	243,169	24,244	21,555
Other forms of organization.....	4	934	13.8	63	2	19	1,060	75	3	(x)	(x)	(x)
Furs (dressed), fur clothing.....	544	155,052	10.7	7,155	528	1,766	142,208	29,666	454	139,206	27,851	29,224
Individual proprietorships.....	215	25,141	10.1	1,852	211	287	18,177	3,700	178	22,211	3,462	3,405
Partnerships.....	154	39,231	9.8	1,399	317	429	28,993	6,018	136	36,447	5,703	5,919
Corporations.....	175	90,680	11.3	4,944	...	1,050	95,038	19,948	140	80,548	18,686	19,900
Millinery, millinery supplies.....	475	102,796	18.1	9,590	408	2,792	178,230	11,087	372	94,711	10,744	9,499
Corporations.....	179	63,323	19.3	6,834	...	1,739	125,565	7,546	143	58,700	7,320	6,449
Unincorporated businesses.....	296	39,473	16.2	2,756	408	1,053	52,665	3,541	229	36,011	3,424	3,050
Shoes, other footwear.....	645	250,294	13.4	17,195	524	4,233	296,073	30,300	542	237,438	29,289	28,627
Corporations.....	271	175,993	14.4	14,034	...	3,135	235,388	20,577	253	167,453	19,951	19,778
Unincorporated businesses.....	374	74,301	11.0	3,161	524	1,098	60,685	9,723	307	69,985	9,338	8,849
Work clothing.....	201	43,933	11.4	2,165	209	692	41,723	6,126	177	42,199	5,964	5,911
Individual proprietorships.....	80	10,801	10.0	411	81	155	7,294	1,537	68	9,968	1,465	1,384
Partnerships.....	65	13,681	10.2	499	128	205	10,271	2,035	57	13,601	1,968	2,030
Corporations.....	56	19,451	13.1	1,255	...	332	24,158	2,554	52	19,170	2,531	2,497
Dry goods (general line), total.....	182	457,252	13.0	36,360	67	9,822	677,468	68,967	170	444,777	68,031	64,074
Individual proprietorships.....	13	7,632	7.2	268	9	123	4,557	701	11	(x)	(x)	(x)
Partnerships.....	28	24,873	11.2	1,315	58	429	26,217	2,993	26	(x)	(x)	(x)
Corporations.....	141	424,747	13.2	34,777	...	9,270	646,694	65,273	133	414,702	64,560	60,591
Dry goods specialties, piece goods, notions:												
Hosiery, underwear.....	702	208,443	10.8	11,271	618	3,268	217,433	17,399	546	175,671	16,124	15,104
Corporations.....	243	115,945	12.5	8,330	...	2,046	159,531	9,046	181	92,310	8,502	7,611
Unincorporated businesses.....	459	92,498	8.8	2,941	618	1,222	57,902	8,353	365	83,361	7,622	7,493
Piece goods (jobbers).....	2,441	1,133,056	10.2	53,177	1,756	11,078	914,031	114,496	1,887	882,673	104,809	96,146
Corporations.....	1,177	837,935	10.8	45,270	...	8,544	774,033	84,783	919	635,102	78,576	71,219
Unincorporated businesses.....	1,264	295,121	8.4	7,907	1,756	2,534	139,998	29,713	968	247,571	26,233	24,927
Other dry goods, notions.....	2,141	606,299	16.3	52,616	1,876	13,459	1,003,031	83,987	1,749	564,974	81,013	76,267
Corporations.....	796	400,358	17.8	41,057	...	9,369	782,073	56,079	663	371,820	54,138	50,660
Unincorporated businesses.....	1,345	205,941	13.3	11,559	1,876	4,090	220,958	27,908	1,086	193,154	26,875	25,607
Piece goods converters, total.....	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511	190,499	939	1,623,614	182,948	158,023
Individual proprietorships.....	117	44,475	9.0	1,698	109	346	26,828	5,039	100	40,833	4,529	3,865
Partnerships.....	176	155,300	6.9	3,747	378	820	70,906	16,230	158	154,471	16,219	13,832
Corporations.....	841	1,564,368	9.1	76,530	...	11,080	1,284,777	169,230	681	1,428,310	162,200	140,326
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture.....	605	245,026	16.3	21,847	424	5,606	427,678	24,476	441	207,137	23,390	19,165
Individual proprietorships.....	189	16,740	19.2	1,336	181	486	26,317	2,753	124	12,736	1,614	1,367
Partnerships.....	121	29,497	13.5	1,521	243	579	26,995	2,572	92	24,010	2,492	2,153
Corporations.....	295	198,789	16.5	18,990	...	4,541	374,366	20,151	225	170,391	19,284	15,645
Office furniture.....	568	134,704	26.4	21,313	390	5,941	385,917	21,296	479	124,377	20,394	17,901
Corporations.....	259	89,484	28.2	16,292	...	4,249	287,007	14,399	227	84,858	13,823	12,317
Unincorporated businesses.....	309	45,220	22.9	5,021	390	1,692	98,910	6,897	252	39,479	6,571	5,584
Home furnishings, floor coverings:												
China, glassware, crockery.....	537	116,884	21.6	13,214	450	3,784	244,377	18,299	423	105,494	17,371	15,289
Corporations.....	207	81,117	22.8	10,799	...	2,833	194,306	13,736	169	73,985	13,156	11,277
Incorporated businesses.....	330	35,767	19.0	2,415	450	951	50,071	4,563	254	31,509	4,215	4,012
Floor coverings.....	649	416,112	12.0	28,357	366	6,715	515,524	58,343	565	400,001	56,973	40,850
Corporations.....	364	357,316	11.9	25,361	...	5,759	454,849	48,113	323	345,868	47,177	32,816
Unincorporated businesses.....	285	58,796	12.3	2,996	366	956	60,675	10,230	242	54,133	9,796	8,034
Antiques.....	271	13,208	25.2	1,423	262	423	28,123	4,530	203	11,639	4,187	4,051
Corporations.....	47	6,974	29.8	1,178	...	313	22,997	2,683	39	6,397	2,558	2,502
Unincorporated businesses.....	224	6,234	20.1	245	262	110	5,126	1,847	164	5,242	1,629	1,549
Miscellaneous home furnishings.....	1,183	389,011	16.6	32,208	850	9,718	635,719	66,296	898	290,312	34,514	30,333
Corporations.....	532	312,605	18.2	26,529	...	7,385	508,062	27,174	407	223,386	25,978	22,579
Unincorporated businesses.....	651	76,406	18.1	5,679	850	2,333	115,857	9,122	491	66,926	8,536	7,754

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MERCHANT WHOLESALERS--Continued Paper and Its Products												
Wrapping paper, twine, total.....	516	296,928	16.3	31,156	306	8,156	579,071	35,093	449	289,191	34,573	30,882
Corporations.....	296	257,594	16.5	28,252	...	7,168	521,384	30,512	272	253,509	30,297	26,835
Unincorporated businesses.....	220	39,334	15.0	2,904	306	988	57,687	4,581	177	35,682	4,276	4,047
Fine paper, total.....	447	462,359	13.6	39,993	116	9,197	742,006	44,436	389	62,359	43,941	38,829
Corporations.....	359	438,816	13.6	38,442	...	8,747	714,398	41,597	315	41,960	41,155	36,668
Unincorporated businesses.....	88	23,543	13.6	1,551	116	450	27,608	2,839	74	20,399	2,786	2,161
Stationery, office supplies, total.....	880	180,867	26.6	30,001	565	10,063	588,854	27,731	694	166,848	26,939	24,742
Corporations.....	408	135,047	28.4	24,929	...	7,914	488,475	20,843	319	124,429	20,291	18,895
Unincorporated businesses.....	472	45,820	21.4	5,072	565	2,149	100,379	6,883	375	42,419	6,648	5,847
Wallpaper, total.....	260	32,338	33.6	5,389	102	1,783	98,814	6,065	224	30,396	5,922	7,225
Individual proprietorships.....	37	1,594	25.1	147	32	63	2,792	428	36	(x)	(x)	(x)
Partnerships.....	42	6,066	25.4	680	70	292	14,356	1,061	36	(x)	(x)	(x)
Corporations.....	181	24,678	36.2	4,562	...	1,428	81,666	4,576	152	22,962	4,467	5,532
Miscellaneous paper products, total.....	1,941	929,255	13.4	73,110	1,312	19,868	1,374,189	81,504	1,566	823,639	79,033	70,735
Corporations.....	923	751,059	13.2	60,609	...	15,353	1,133,030	63,540	758	662,025	61,752	55,243
Unincorporated businesses.....	1,018	178,196	14.3	12,501	1,312	4,515	241,159	17,964	808	161,614	17,281	15,492
Farm Products (Raw Materials)												
Cotton, total.....	325	1,768,332	4.4	16,995	320	3,381	250,579	161,198	228	1,451,576	146,216	154,677
Individual proprietorships.....	92	141,473	4.0	779	72	279	14,864	18,879	58	110,518	16,055	21,905
Partnerships.....	123	652,484	2.6	3,276	248	919	55,703	60,300	93	585,984	58,107	75,876
Corporations.....	110	974,375	5.7	12,940	...	2,183	180,012	82,019	77	755,074	72,054	56,896
Grain, total.....	391	3,022,406	2.1	29,358	145	8,084	570,985	128,326	273	2,386,330	115,000	125,850
Corporations.....	265	2,778,886	2.1	27,251	...	7,360	532,681	122,174	193	2,215,884	109,069	119,901
Unincorporated businesses.....	126	243,520	2.4	2,107	145	724	38,304	6,152	80	170,446	5,931	5,949
Hides, skins, raw furs, total.....	858	504,212	5.9	12,997	735	3,318	226,605	50,952	713	461,857	48,869	52,564
Individual proprietorships.....	317	58,523	7.5	1,346	296	517	25,296	7,165	253	(x)	(x)	(x)
Partnerships.....	218	90,055	5.8	1,692	439	562	28,014	10,774	185	83,193	10,059	9,916
Corporations.....	320	355,464	5.6	9,938	...	2,234	172,966	32,957	273	327,309	31,928	35,779
Other forms of organization.....	3	170	28.2	21	...	5	329	56	2	(x)	(x)	(x)
Livestock (exc. horses, mules), total.....	413	491,306	1.8	2,707	428	800	51,025	4,486	78	172,699	4,174	1,771
Individual proprietorships.....	306	232,405	1.5	1,028	288	319	19,559	760	42	42,452	551	366
Partnerships.....	84	192,352	1.8	780	140	278	15,354	923	26	88,181	821	563
Corporations.....	23	66,549	3.1	899	...	203	16,112	2,803	10	42,066	2,802	842
Tobacco (leaf), total.....	148	225,576	9.7	10,182	76	5,584	200,339	27,574	111	143,931	26,869	28,414
Individual proprietorships.....	28	5,077	9.4	183	27	72	2,346	739	23	(x)	(x)	(x)
Partnerships.....	22	15,896	8.3	230	49	80	3,630	1,315	21	(x)	(x)	(x)
Corporations.....	98	204,603	9.8	9,769	...	5,432	194,363	25,520	67	123,275	24,817	25,995
Wool, mohair, total.....	271	513,313	4.9	11,920	191	1,918	173,947	63,887	223	487,854	62,609	67,066
Corporations.....	140	369,918	5.2	9,588	...	1,394	146,217	47,887	117	353,294	46,653	50,123
Unincorporated businesses.....	131	143,395	4.2	2,332	191	524	27,730	16,000	106	134,560	15,956	16,943
Miscellaneous inedible farm products, total.....	188	378,848	4.3	6,701	129	1,483	117,297	28,999	145	290,144	28,258	21,692
Corporations.....	86	293,942	4.6	5,738	...	1,109	99,611	25,768	72	265,639	25,656	19,411
Unincorporated businesses.....	102	84,906	3.3	963	129	374	17,686	3,231	73	24,505	2,602	2,281
Automotive												
Automobiles, other motor vehicles:												
Automobiles, new and used.....	730	902,083	6.8	31,397	516	9,331	619,207	52,565	556	780,410	47,163	38,838
Individual proprietorships.....	309	135,175	6.5	2,866	258	1,019	55,919	6,100	222	108,991	5,072	4,410
Partnerships.....	151	113,719	5.8	2,589	258	1,035	97,138	5,663	117	100,988	5,298	4,048
Corporations.....	270	653,189	7.0	25,942	...	7,277	506,150	40,802	217	570,431	36,793	30,880
Trucks, tractors (road type).....	1,540	548,788	15.4	48,001	985	14,903	933,679	69,490	1,272	498,640	62,468	55,398
Corporations.....	687	339,890	15.9	32,177	...	9,175	607,949	43,155	564	309,956	38,696	34,425
Unincorporated businesses.....	853	208,898	14.7	15,824	985	5,728	325,730	26,335	708	188,684	23,772	20,973
Automotive equipment, tires and tubes:												
Automotive parts, accessories.....	11,059	2,325,491	22.4	315,227	7,632	102,795	6,096,959	439,857	9,766	2,193,990	419,592	385,035
Individual proprietorships.....	3,837	375,258	22.9	48,025	3,151	17,820	929,862	74,016	3,347	(x)	(x)	(x)
Partnerships.....	2,723	381,727	21.5	43,560	4,470	16,231	861,246	75,604	2,367	356,768	70,917	65,301
Corporations.....	4,483	1,563,291	22.5	222,888	...	68,483	4,289,606	288,958	4,038	1,481,131	277,196	254,345
Other forms of organization.....	16	5,215	23.6	754	11	261	1,279	14	14	(x)	(x)	(x)
Garage equipment, tools.....	390	75,967	22.4	9,995	243	2,978	194,480	12,138	336	71,100	11,600	10,872
Individual proprietorships.....	155	14,627	21.4	1,538	129	612	31,407	2,650	135	13,994	2,607	2,216
Partnerships.....	65	9,954	18.8	951	114	395	20,264	1,397	54	8,807	1,248	1,234
Corporations.....	170	51,386	23.4	7,506	...	1,971	142,809	8,091	147	48,299	7,745	7,422
Tires, tubes.....	974	239,260	17.8	20,014	754	6,322	389,571	32,600	818	204,766	30,756	30,236
Individual proprietorships.....	371	40,312	17.4	3,410	315	1,266	64,733	5,761	306	36,360	5,307	5,270
Partnerships.....	265	42,364	17.6	3,345	439	1,330	67,897	6,491	226	39,494	6,138	5,754
Corporations.....	338	156,584	18.0	13,259	...	3,726	256,941	20,348	286	128,912	19,311	19,212

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses* (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousands dollars)	(Thousands dollars)	(Number)	(Number)	(Dollars)	(Thousands dollars)	(Thousands dollars)	(Thousands dollars)	(Thousands dollars)				
MERCHANT WHOLESALERS--Continued												
Electrical Goods												
Electrical goods (general line), total.....	540	1,521,874	10.2	92,550	33	26,305	1,790,540	180,193	521	1,506,515	177,826	141,733
Individual proprietorships.....	9	4,018	11.7	253	7	91	4,791	638	8	(x)	(x)	(x)
Partnerships.....	15	16,729	9.7	892	26	266	17,730	1,590	15	16,729	1,590	1,334
Corporations.....	516	1,501,127	10.3	91,405	...	25,948	1,768,019	177,965	498	(x)	(x)	(x)
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials....	1,890	717,026	15.1	62,495	1,181	17,785	1,158,009	87,551	1,607	660,628	82,868	73,640
Corporations.....	962	537,041	15.5	50,600	...	13,584	928,536	63,880	829	492,360	60,495	54,465
Unincorporated businesses.....	928	179,985	13.8	11,895	1,181	4,201	229,473	23,671	778	168,268	22,373	19,175
Apparatus and equipment.....	495	147,646	21.7	18,931	320	5,366	353,061	21,304	399	129,700	19,909	18,323
Individual proprietorships.....	166	20,208	18.0	1,884	149	688	36,638	2,445	134	17,383	2,314	2,012
Partnerships.....	89	17,498	23.3	2,248	171	793	43,263	2,813	72	16,273	2,712	2,473
Corporations.....	240	109,940	22.1	14,799	...	3,885	273,140	16,046	193	96,044	14,883	13,838
Electrical appliances, specialties:												
Electrical appliances (general line).....	365	769,714	12.8	55,162	107	14,407	1,067,636	85,416	335	750,918	84,177	63,197
Individual proprietorships.....	35	17,010	13.6	1,091	31	312	18,673	1,782	31	(x)	(x)	(x)
Partnerships.....	43	46,439	13.1	3,063	76	865	68,684	4,653	41	(x)	(x)	(x)
Corporations.....	287	706,265	12.7	51,008	...	13,230	980,279	78,981	263	688,352	77,825	58,637
Radios, television sets.....	1,210	491,215	15.4	41,213	781	12,157	803,109	56,858	1,005	449,530	52,822	46,233
Individual proprietorships.....	437	53,738	17.2	4,387	378	1,672	87,455	8,953	358	48,459	8,353	7,662
Partnerships.....	229	42,526	16.2	2,960	403	1,183	60,310	6,140	194	40,483	5,890	5,175
Corporations.....	544	394,951	15.0	33,866	...	9,302	655,344	41,765	453	360,588	38,579	33,396
Refrigerators, equipment (household).....	239	443,158	9.5	24,185	73	6,661	476,300	44,765	204	434,265	43,884	31,128
Individual proprietorships.....	31	5,850	13.4	364	28	131	7,022	669	23	5,418	642	524
Partnerships.....	27	33,147	10.6	1,869	45	511	32,319	2,847	24	32,494	2,775	2,203
Corporations.....	181	404,161	9.4	21,952	...	6,019	436,959	41,249	197	396,353	40,467	28,401
Miscellaneous appliances, specialties.....	704	333,933	15.3	27,382	382	7,767	522,340	38,784	572	315,597	36,684	29,512
Individual proprietorships.....	221	32,097	15.8	2,152	192	754	41,506	3,354	172	28,750	2,981	2,469
Partnerships.....	112	34,584	14.0	2,139	190	780	48,635	3,907	86	31,786	3,696	3,025
Corporations.....	371	267,252	15.4	23,091	...	6,233	432,199	31,523	314	255,061	30,007	24,014
Hardware, Plumbing, Heating												
Hardware:												
General line (with industrial department)...	361	1,196,485	15.1	122,712	28	35,173	2,238,494	221,391	353	1,192,543	220,251	198,502
Corporations.....	338	1,172,875	15.1	120,244	...	34,484	2,193,643	216,608	330	1,168,933	215,468	193,922
Unincorporated businesses.....	23	23,610	17.2	2,468	28	689	44,851	4,783	23	23,610	4,783	4,580
General line (without industrial department)	312	501,622	14.7	47,966	112	13,931	860,222	87,781	296	487,971	87,002	76,040
Corporations.....	238	459,296	14.7	44,301	...	12,774	794,273	79,417	226	446,524	78,682	68,453
Unincorporated businesses.....	74	42,326	14.9	3,665	112	1,157	65,949	8,364	70	41,447	8,320	7,587
Specialty lines.....	1,480	315,890	18.8	33,174	1,119	10,255	620,952	57,019	1,198	289,633	54,562	49,156
Corporations.....	636	205,682	20.2	24,782	...	7,280	456,984	38,083	529	190,923	36,793	33,575
Unincorporated businesses.....	844	110,208	16.2	8,392	1,119	2,975	163,968	18,936	669	98,710	17,769	15,581
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line).....	1,963	1,215,932	13.9	99,354	896	27,208	1,808,967	174,468	1,764	1,175,360	169,494	141,244
Corporations.....	1,263	1,015,851	14.0	86,265	...	22,702	1,557,103	147,440	1,159	986,190	143,534	120,201
Unincorporated businesses.....	700	200,081	13.2	13,089	896	4,506	251,864	27,028	605	189,170	25,960	21,043
Heating (inc. stoves, ranges).....	558	175,069	17.7	16,253	260	4,467	311,503	21,985	437	158,782	20,251	17,864
Corporations.....	335	139,974	18.2	13,834	...	3,578	260,729	18,145	269	129,966	16,788	14,963
Unincorporated businesses.....	223	35,095	15.8	2,419	260	889	50,774	3,840	168	28,816	3,463	2,901
Plumbing fixtures, supplies.....	902	325,501	16.0	29,097	574	7,890	544,617	49,148	748	298,282	46,737	38,190
Corporations.....	417	223,227	17.2	22,965	...	5,765	423,460	35,588	356	206,048	34,028	28,078
Unincorporated businesses.....	485	102,274	13.4	6,132	574	2,125	121,157	13,560	392	92,234	12,709	10,112
Air conditioning, ventilating equipment....	325	96,458	21.9	13,128	149	3,816	261,254	15,024	262	88,377	14,176	13,110
Corporations.....	192	74,188	22.6	10,901	...	3,119	217,582	12,153	160	68,805	11,469	10,597
Unincorporated businesses.....	133	22,270	19.2	2,227	149	697	43,672	2,871	102	19,566	2,707	2,513
Lumber, Construction Materials												
Lumber, millwork:												
Direct mill shippers.....	965	1,055,673	5.4	26,814	615	5,192	483,947	3,444	123	177,495	2,706	2,507
Corporations.....	446	737,902	5.5	21,224	...	3,673	383,423	2,768	66	134,253	2,118	1,854
Unincorporated businesses.....	519	317,771	5.3	5,590	615	1,519	100,524	676	57	43,242	588	653
Distributors with yards.....	2,347	1,737,947	14.0	141,408	1,098	42,077	2,625,785	194,152	2,031	1,627,029	186,199	146,430
Individual proprietorships.....	513	138,515	14.2	9,921	412	4,037	184,802	13,731	425	124,476	12,617	10,020
Partnerships.....	408	179,260	13.8	10,990	686	4,559	218,509	15,802	329	155,341	13,813	12,489
Corporations.....	1,422	1,415,835	14.0	120,180	...	33,414	2,218,885	164,070	1,273	1,342,875	159,220	123,451
Other forms of organization.....	4	4,337	14.1	317	...	67	3,589	549	4	4,337	549	470
Other construction materials:												
Brick, tile, terra cotta.....	272	99,606	15.6	7,987	127	2,162	149,779	5,892	192	73,218	5,570	4,703
Corporations.....	160	78,261	16.1	6,842	...	1,726	126,342	4,609	116	56,061	4,379	3,761
Unincorporated businesses.....	112	21,345	13.9	1,145	127	436	23,437	1,283	76	17,157	1,191	942
Cement, lime, plaster.....	205	109,743	20.3	12,045	88	3,431	234,523	5,477	184	95,904	5,410	4,819
Individual proprietorships.....	39	9,182	15.5	684	32	242	13,171	421	33	(x)	(x)	(x)
Partnerships.....	27	11,834	17.7	895	56	301	17,018	669	25	(x)	(x)	(x)
Corporations.....	139	88,727	21.1	10,466	...	2,888	204,334	4,387	126	76,088	4,342	3,732

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors * November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MERCHANT WHOLESALERS—Continued												
Lumber, Construction Materials—Continued												
Other construction materials—Continued												
Glass (building).....	343	109,964	28.4	20,750	221	5,787	381,605	13,129	299	107,052	12,884	10,088
Corporations.....	160	85,165	28.8	16,507	...	4,369	296,678	10,208	144	83,509	10,013	8,016
Unincorporated businesses.....	183	24,799	27.0	4,243	221	1,418	84,927	2,921	155	23,543	2,871	2,072
Sand, gravel, crushed stone.....	200	87,098	24.9	10,036	122	2,983	210,724	2,617	86	71,893	2,577	2,014
Corporations.....	94	75,940	23.4	8,420	...	2,414	177,052	2,339	57	67,199	2,311	1,765
Unincorporated businesses.....	106	11,158	35.1	1,616	122	569	33,672	278	29	4,694	266	249
Ready-mixed concrete distributors.....	358	175,403	33.7	30,098	170	9,104	617,505	4,219	231	149,276	3,987	3,548
Corporations.....	214	146,958	33.1	25,189	...	7,330	514,034	3,651	158	128,448	3,454	3,126
Unincorporated businesses.....	144	28,445	36.9	4,909	170	1,774	103,471	568	73	20,828	533	422
Roofing, siding, insulation.....	345	173,772	14.2	13,337	156	3,702	261,893	14,955	282	159,879	13,469	10,418
Individual proprietorships.....	68	13,360	12.4	738	56	258	34,112	1,223	51	10,577	1,042	883
Partnerships.....	48	17,214	19.7	1,267	100	572	24,860	1,555	38	13,210	1,273	944
Corporations.....	229	143,198	13.7	11,332	...	2,872	222,921	12,177	193	136,092	11,154	8,591
Miscellaneous construction materials.....	855	385,530	20.1	41,432	375	12,626	795,034	33,192	693	346,881	31,256	25,077
Individual proprietorships.....	181	30,214	20.7	3,040	139	1,159	66,875	2,724	134	(x)	(x)	(x)
Partnerships.....	137	40,851	17.2	3,486	235	1,313	70,141	3,599	105	38,143	3,377	2,739
Corporations.....	534	314,018	20.4	34,805	...	10,110	655,390	26,769	452	282,667	25,470	20,421
Other forms of organization.....	3	447	28.2	101	1	44	2,628	100	2	(x)	(x)	(x)
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment.....	1,223	219,930	24.0	28,564	824	8,067	530,781	32,443	973	201,241	30,127	31,285
Individual proprietorships.....	488	47,127	24.6	5,453	418	1,807	99,872	7,220	368	41,624	6,662	6,925
Partnerships.....	232	36,513	21.8	3,975	404	1,238	75,121	5,661	185	(x)	(x)	(x)
Corporations.....	499	135,656	24.4	19,025	...	4,992	354,135	19,468	417	126,847	18,325	19,066
Other forms of organization.....	4	634	26.6	111	2	30	1,653	94	3	(x)	(x)	(x)
Office machines, equipment.....	896	104,172	28.1	17,243	661	5,683	358,735	13,352	710	83,509	12,308	10,425
Corporations.....	216	56,576	25.6	9,167	...	2,710	195,470	6,611	186	41,760	6,021	5,167
Unincorporated businesses.....	680	47,596	31.1	8,076	661	2,973	163,265	6,741	524	41,749	6,287	5,258
Restaurant, hotel supplies (principally nonfood).....	835	194,807	22.4	24,273	638	7,075	456,614	32,117	682	185,371	31,060	29,489
Individual proprietorships.....	309	24,252	21.1	2,384	264	872	46,513	4,341	242	21,932	4,074	3,908
Partnerships.....	197	30,240	19.6	2,744	374	965	55,849	5,296	163	28,133	5,060	4,709
Corporations.....	329	140,315	23.3	19,145	...	5,238	354,252	22,480	277	135,306	21,926	20,872
Store machines, fixtures.....	1,480	271,086	23.1	33,347	1,119	9,489	615,033	33,347	1,171	238,259	30,519	31,878
Corporations.....	501	161,590	24.4	22,733	...	5,769	413,187	19,379	410	144,899	18,103	19,496
Unincorporated businesses.....	979	109,496	21.2	10,614	1,119	3,720	201,846	13,968	761	93,360	12,416	12,382
Other commercial machines, equipment.....	380	80,030	24.3	9,079	295	2,408	164,962	9,066	293	68,898	8,282	7,251
Corporations.....	141	51,219	27.2	6,770	...	1,511	122,184	5,837	108	46,123	5,382	4,518
Unincorporated businesses.....	239	28,811	19.8	2,309	295	897	42,778	3,229	185	22,775	2,900	2,733
Construction machinery, equipment, total.....	936	786,561	16.5	74,349	344	17,832	1,399,458	132,060	777	745,068	125,905	101,702
Individual proprietorships.....	165	44,144	14.6	2,931	137	840	54,170	5,844	120	(x)	(x)	(x)
Partnerships.....	115	61,469	15.6	4,325	206	1,297	85,803	9,275	96	56,638	8,605	6,930
Corporations.....	653	680,658	16.7	67,043	...	15,679	1,258,635	116,925	560	651,837	112,294	90,314
Other forms of organization.....	3	290	36.2	50	1	16	850	16	1	(x)	(x)	(x)
Farm-dairy machinery, equipment, total.....	883	485,297	11.6	28,568	521	8,152	544,941	57,762	707	435,187	53,100	39,292
Individual proprietorships.....	251	41,659	13.9	2,562	215	898	50,777	5,080	204	36,654	4,735	3,883
Partnerships.....	183	54,508	13.4	3,044	305	1,007	57,361	6,799	145	50,115	6,223	4,764
Corporations.....	442	386,217	11.0	22,732	...	6,063	431,982	44,478	351	345,505	40,737	29,735
Other forms of organization.....	7	2,913	15.7	230	1	184	4,821	1,405	7	2,913	1,405	910
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment (gen. line).....	241	331,219	17.3	36,610	42	9,728	709,161	46,727	224	323,017	45,687	41,084
Individual proprietorships.....	18	6,824	19.0	678	14	208	12,986	881	14	6,592	864	789
Partnerships.....	19	13,442	16.3	1,096	28	333	20,776	2,146	16	12,877	2,040	2,007
Corporations.....	204	310,953	17.3	34,836	...	9,187	675,399	43,700	194	303,548	42,783	38,288
Belting, hose, packing.....	233	60,311	21.5	8,183	112	1,921	145,883	7,330	195	55,982	6,794	6,615
Individual proprietorships.....	64	5,301	21.7	529	58	201	10,362	719	47	4,716	761	659
Partnerships.....	31	6,996	16.2	595	54	155	11,079	913	31	6,996	913	874
Corporations.....	138	48,014	22.2	7,059	...	1,565	124,442	5,698	117	44,270	5,120	5,082
Machine tools.....	528	178,675	16.6	17,048	399	3,687	392,878	16,489	395	135,087	15,693	14,782
Individual proprietorships.....	164	17,637	17.1	1,413	140	445	26,031	2,124	123	15,099	1,932	1,791
Partnerships.....	135	30,871	13.2	1,652	259	488	29,573	3,154	99	22,175	2,914	2,738
Corporations.....	229	130,167	17.4	13,983	...	2,754	247,274	11,211	173	97,813	10,847	10,253
Mine, mill supplies.....	639	332,594	16.4	31,884	372	8,770	592,628	44,507	521	301,864	42,110	35,899
Corporations.....	346	274,078	16.3	27,064	...	7,246	499,043	37,296	294	252,004	35,345	30,477
Unincorporated businesses.....	293	58,516	16.7	4,820	372	1,524	93,585	7,211	227	49,860	6,765	5,422
Oil well, oil refining supplies.....	1,027	718,051	9.2	30,798	272	9,099	630,114	102,217	870	652,654	74,204	72,011
Individual proprietorships.....	146	34,787	15.8	2,396	108	849	52,528	3,254	118	29,769	3,052	2,310
Partnerships.....	95	36,889	15.6	2,264	164	743	42,296	4,813	82	35,896	3,447	3,319
Corporations.....	786	646,375	8.5	26,138	...	7,507	535,290	94,150	670	586,989	66,545	66,372
Printing machinery, supplies (exc. paper).....	215	52,001	21.3	6,132	119	1,443	111,359	5,897	159	46,930	5,384	4,428
Corporations.....	104	35,008	22.5	4,696	...	1,518	82,239	3,650	78	31,440	3,338	2,856
Unincorporated businesses.....	111	16,993	19.0	1,436	119	425	29,120	1,937	81	15,490	1,846	1,572

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousands dollars)	(Thousands dollars)	(Number)	(Number)	(Dollars)	(Thousands dollars)	(Thousands dollars)	(Thousands dollars)	(Thousands dollars)				
MERCHANT WHOLESALESAERS—Continued												
Machinery, Equipment, Supplies—Continued												
Industrial machinery, equipment, supplies—Con.												
Rope, cordage.....	111	75,134	8.9	4,010	53	787	67,884	5,828	88	70,978	5,786	5,956
Corporations.....	70	50,533	11.2	3,485	...	651	89,602	4,843	55	47,436	4,805	5,110
Unincorporated businesses.....	41	24,601	4.4	525	53	136	8,282	985	33	23,542	981	846
Used machinery, equipment.....	176	41,728	23.1	4,513	146	1,174	79,630	10,443	128	33,619	6,393	4,754
Corporations.....	56	24,644	24.6	3,130	...	779	58,335	7,933	40	21,011	4,188	3,046
Unincorporated businesses.....	120	17,084	20.9	1,383	146	395	21,295	2,510	88	12,608	2,205	1,708
Miscellaneous industrial machinery, supplies.....	4,134	1,210,276	19.1	130,482	2,458	36,154	2,516,776	161,982	3,259	1,097,873	152,771	141,434
Individual proprietorships.....	1,319	143,138	19.0	12,103	1,133	4,227	243,557	17,389	962	(x)	(x)	(x)
Partnerships.....	768	172,357	16.6	13,441	1,320	4,353	264,170	22,236	608	152,785	20,402	18,225
Corporations.....	2,038	890,682	19.7	104,648	...	27,504	2,004,523	122,164	1,681	819,622	117,330	110,085
Other forms of organization.....	9	4,099	16.7	290	5	70	4,526	193	8	(x)	(x)	(x)
Professional equipment, supplies:												
Dental supplies.....	472	96,751	26.0	15,325	254	4,997	285,019	18,650	432	88,191	18,432	18,299
Corporations.....	251	78,961	27.1	13,377	...	4,182	248,860	15,357	234	70,902	15,229	15,220
Unincorporated businesses.....	221	17,790	21.4	1,948	254	815	36,159	3,293	198	17,289	3,203	3,079
Religious supplies.....	145	18,878	25.1	2,630	129	1,108	47,631	4,129	130	17,656	4,084	3,742
Corporations.....	49	11,091	29.2	1,996	...	781	35,463	2,236	47	(x)	(x)	(x)
Unincorporated businesses.....	96	7,787	19.4	634	129	327	12,168	1,893	83	(x)	(x)	(x)
School equipment, supplies.....	252	65,601	19.8	7,837	167	2,468	147,536	9,589	214	60,840	9,340	8,531
Corporations.....	111	46,860	21.6	6,440	...	1,918	120,160	6,744	98	43,898	6,573	6,021
Unincorporated businesses.....	141	18,741	15.4	1,397	167	550	27,376	2,845	116	16,942	2,767	2,510
Surgical, medical, hospital equipment, supplies.....	717	216,383	22.8	28,971	386	8,062	544,210	30,205	609	200,307	28,791	27,595
Corporations.....	391	173,691	23.6	24,783	...	6,599	464,970	24,022	340	161,153	22,994	22,111
Unincorporated businesses.....	326	42,692	19.7	4,188	386	1,463	79,240	6,183	269	39,154	5,797	5,484
Miscellaneous professional equipment, supplies.....	1,010	173,541	31.1	33,987	544	12,563	649,555	28,261	873	164,578	27,498	25,681
Individual proprietorships.....	243	18,764	26.1	2,757	214	1,138	53,153	2,400	190	(x)	(x)	(x)
Partnerships.....	204	25,059	29.0	4,258	330	1,731	84,877	3,779	166	23,015	3,462	3,118
Corporations.....	560	128,488	32.4	26,820	...	9,633	508,638	21,904	515	123,545	21,605	20,389
Other forms of organization.....	3	1,230	22.0	152	...	61	2,887	178	2	(x)	(x)	(x)
Service establishment equipment, supplies:												
Barber, beauty supplies.....	1,063	100,228	32.6	16,956	883	6,257	325,764	20,323	952	95,792	19,554	19,748
Corporations.....	316	50,607	36.8	10,512	...	3,558	199,708	9,812	298	48,998	9,618	9,724
Unincorporated businesses.....	747	49,621	28.4	6,444	883	2,699	126,056	10,511	654	46,794	9,936	10,024
Laundry, dry cleaning equipment, supplies.....	388	114,022	21.2	12,496	234	3,375	225,889	14,115	333	108,272	13,541	13,798
Corporations.....	202	90,504	21.5	10,580	...	2,722	190,860	11,284	181	86,444	10,890	11,182
Unincorporated businesses.....	186	23,518	19.7	1,916	234	653	35,029	2,831	152	21,828	2,651	2,616
Shoe findings.....	1,307	334,044	11.8	19,592	1,077	5,347	339,900	47,734	1,133	313,848	46,210	47,586
Corporations.....	454	198,806	12.8	14,072	...	3,345	236,461	29,962	385	185,743	29,045	29,746
Unincorporated businesses.....	853	135,238	10.5	5,520	1,077	2,002	103,439	17,772	748	128,105	17,165	17,840
Undertakers' supplies.....	102	10,083	28.1	1,527	73	505	28,347	1,740	83	8,981	1,723	1,604
Corporations.....	33	5,328	33.6	1,160	...	348	21,342	1,039	29	4,924	1,048	1,026
Unincorporated businesses.....	69	4,755	22.0	367	73	157	7,005	681	54	4,057	675	578
Upholsterers' supplies.....	190	45,504	18.3	4,354	137	1,301	77,626	7,724	163	42,377	7,136	6,047
Individual proprietorships.....	71	12,045	15.3	887	66	286	15,996	2,043	58	10,931	1,759	1,351
Partnerships.....	38	7,337	15.7	498	71	172	8,915	1,225	34	6,935	1,187	1,030
Corporations.....	81	26,122	20.4	2,969	...	847	52,715	4,456	71	24,511	4,190	3,666
Miscellaneous service equipment, supplies.....	1,190	163,261	23.2	20,715	908	6,272	395,427	19,677	924	148,353	18,756	16,860
Individual proprietorships.....	507	33,746	23.0	3,618	440	1,377	70,644	4,242	384	30,178	4,034	3,584
Partnerships.....	257	29,786	23.1	3,204	466	1,103	63,444	3,435	203	27,327	3,153	2,933
Corporations.....	421	98,983	23.3	13,743	...	3,746	258,689	11,951	332	90,102	11,520	10,304
Other forms of organization.....	5	746	27.7	150	2	46	2,650	49	5	746	49	39
Transportation (exc. automotive) equipment, supplies:												
Aircraft, aeronautical equipment, supplies.....	196	56,175	23.7	5,991	85	1,753	122,058	6,343	139	36,736	5,252	4,671
Corporations.....	117	47,044	23.6	5,189	...	1,433	104,287	4,812	81	29,218	3,884	3,404
Unincorporated businesses.....	79	9,131	24.0	802	85	320	17,771	1,531	58	7,518	1,368	1,267
Railroad equipment, supplies.....	84	69,910	17.6	5,597	29	828	98,647	5,324	53	50,111	5,195	4,198
Individual proprietorships.....	16	6,313	7.3	143	12	42	2,597	164	7	(x)	(x)	(x)
Partnerships.....	10	9,433	13.2	124	17	38	3,242	470	9	(x)	(x)	(x)
Corporations.....	58	60,164	19.0	5,330	...	747	92,921	4,690	37	45,754	4,566	3,713
Marine equipment, supplies.....	334	113,560	19.0	11,519	179	3,009	211,596	17,516	270	105,430	16,561	15,774
Corporations.....	191	84,744	19.6	9,263	...	2,270	168,593	13,510	156	79,441	12,859	12,050
Unincorporated businesses.....	143	28,816	17.2	2,256	179	739	43,003	4,006	114	25,989	3,702	3,724
Other transportation equipment, supplies.....	43	11,559	19.6	1,364	20	303	24,558	1,524	29	10,418	1,484	1,295
Individual proprietorships.....	11	541	16.4	48	9	13	748	41	7	460	38	31
Partnerships.....	6	1,346	16.4	142	11	46	2,397	221	3	873	221	159
Corporations.....	26	9,672	20.3	1,174	...	244	21,413	1,262	19	9,085	1,225	1,105

See footnote at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousands dollars)	(Thousands dollars)	(Number)	(Number)	(Dollars)	(Thousands dollars)	(Thousands dollars)	(Thousands dollars)	(Thousands dollars)				
MERCHANT WHOLESALERS—Continued												
Metals, Metal Work (Exc. Scrap)												
Iron, steel, and products, total.....	1,545	1,551,841	13.7	116,112	725	28,516	2,115,833	156,207	1,150	1,200,693	150,489	124,450
Corporations.....	989	1,342,702	13.8	103,750	...	24,967	1,889,986	137,311	774	1,025,479	132,452	109,316
Unincorporated businesses.....	556	209,139	13.0	12,362	725	3,549	225,847	18,896	376	175,214	18,037	15,134
Nonferrous metals, metal work, total.....	258	504,874	7.2	21,181	102	5,052	378,665	36,239	204	478,021	35,274	27,762
Individual proprietorships.....	45	13,853	11.2	665	43	189	12,001	1,042	37	12,178	1,009	1,015
Partnerships.....	34	15,979	11.7	877	59	242	14,113	1,930	27	15,355	1,912	1,998
Corporations.....	179	475,042	7.0	19,639	...	4,621	352,551	33,267	140	450,488	32,353	24,749
Waste Materials												
Iron, steel scrap, total.....	3,054	1,699,428	9.6	85,058	2,744	27,981	1,561,707	52,608	2,178	1,366,653	49,967	45,059
Individual proprietorships.....	1,581	173,910	15.6	12,516	1,258	5,864	241,078	9,528	1,013	146,491	9,005	7,702
Partnerships.....	803	271,384	14.7	14,963	1,483	6,446	299,021	11,574	627	244,102	10,776	10,015
Corporations.....	663	1,252,441	8.3	57,381	...	15,543	1,017,863	31,398	531	974,367	30,078	27,197
Other forms of organization.....	7	1,693	19.5	198	3	88	3,745	108	7	1,693	108	145
Other scrap, waste materials, total.....	4,663	999,872	15.6	82,488	4,666	31,836	1,531,018	50,470	3,070	880,862	47,692	45,272
Individual proprietorships.....	2,418	203,855	15.6	15,462	2,035	7,600	295,856	10,160	1,396	(x)	(x)	(x)
Partnerships.....	1,344	262,008	13.5	15,955	2,631	7,612	314,815	13,136	937	232,389	12,492	11,607
Corporations.....	893	525,612	16.8	50,585	...	16,437	912,159	26,914	731	477,347	25,417	24,589
Other forms of organization.....	8	8,397	10.8	486	...	187	8,188	260	6	(x)	(x)	(x)
Other Merchant Wholesalers												
Amusement, sporting goods:												
Cameras, photographic goods.....	459	173,329	16.9	14,328	250	4,378	278,566	18,727	373	167,230	18,267	16,274
Individual proprietorships.....	158	15,146	18.9	1,230	142	581	25,863	1,936	119	13,044	1,864	1,663
Partnerships.....	65	16,486	15.1	1,227	108	442	24,583	1,826	58	16,169	1,809	1,752
Corporations.....	236	141,697	16.9	11,871	...	3,355	228,120	14,965	196	138,017	14,594	12,859
Sporting goods, toys, games.....	1,727	386,073	17.4	35,166	1,455	11,511	662,165	52,130	1,369	356,133	48,853	43,691
Individual proprietorships.....	686	60,139	16.6	4,280	650	1,821	86,867	9,735	518	52,800	9,078	8,014
Partnerships.....	417	74,254	15.6	4,567	802	2,035	92,740	10,026	350	67,984	9,273	8,242
Corporations.....	620	249,815	18.2	26,124	...	7,621	479,041	32,188	497	233,484	30,321	27,265
Other forms of organization.....	4	1,865	18.0	195	3	34	3,517	181	4	1,865	181	170
Other recreation goods.....	40	7,352	16.5	550	37	205	11,135	541	29	(x)	(x)	(x)
Individual proprietorships.....	17	2,659	14.1	129	14	49	2,482	170	12	2,158	158	152
Partnerships.....	12	2,284	12.8	123	23	54	2,771	237	8	1,863	214	146
Corporations.....	11	2,409	22.7	298	...	102	5,882	134	9	(x)	(x)	(x)
Books, periodicals, newspapers, total.....	1,601	459,950	18.0	51,837	1,040	22,449	1,027,492	28,049	1,080	340,977	27,082	24,350
Individual proprietorships.....	649	78,619	15.2	6,320	569	3,749	129,360	3,479	358	(x)	(x)	(x)
Partnerships.....	264	70,876	16.2	6,835	469	3,623	139,669	2,708	182	54,921	2,589	2,377
Corporations.....	684	308,404	19.1	38,475	...	14,995	754,812	21,788	538	237,582	21,167	18,866
Other forms of organization.....	4	2,051	14.1	207	2	82	3,651	74	2	(x)	(x)	(x)
Coal, coke:												
Direct shippers (without yards).....	640	1,471,620	3.2	25,531	161	5,174	462,749	2,540	52	109,326	2,133	1,158
Individual proprietorships.....	103	59,554	6.7	1,847	77	634	37,192	340	10	1,483	117	86
Partnerships.....	57	55,203	4.1	1,029	83	290	20,606	49	5	1,475	43	53
Corporations.....	477	1,355,872	3.0	22,638	...	4,242	404,632	2,151	37	106,368	1,973	1,019
Other forms of organization.....	3	991	10.4	17	1	8	319	...	...	...	...	...
Distributors with yards.....	342	605,664	6.6	20,772	100	6,137	384,317	62,090	298	595,007	61,545	41,134
Corporations.....	245	510,312	6.9	18,300	...	5,327	335,960	59,980	218	501,301	59,499	39,720
Unincorporated businesses.....	97	95,352	5.4	2,472	100	810	48,357	2,110	80	93,706	2,046	1,414
Farm supplies:												
Feed.....	857	609,325	6.3	18,289	671	6,321	339,019	22,620	695	449,246	21,316	20,449
Individual proprietorships.....	337	103,662	7.1	3,069	284	1,332	58,592	3,699	277	(x)	(x)	(x)
Partnerships.....	222	119,155	6.2	3,137	386	1,320	59,648	5,258	185	103,227	5,051	4,662
Corporations.....	289	383,012	6.0	11,871	...	3,539	216,478	13,259	226	272,566	12,369	11,391
Other forms of organization.....	9	3,496	13.2	212	1	130	4,301	404	7	(x)	(x)	(x)
Fertilizers, agricultural chemicals.....	244	149,336	11.8	7,516	124	2,295	141,322	10,550	168	92,829	10,167	8,839
Individual proprietorships.....	78	13,482	15.2	876	67	368	17,246	803	58	(x)	(x)	(x)
Partnerships.....	35	18,937	13.4	1,315	57	405	25,795	1,609	24	13,871	1,599	1,415
Corporations.....	128	114,994	11.1	5,093	...	1,429	93,782	7,831	85	66,591	7,522	6,501
Other forms of organization.....	3	2,323	17.0	232	...	93	4,499	307	1	(x)	(x)	(x)
Seeds.....	483	327,450	15.0	27,878	305	10,302	515,069	42,476	426	304,312	41,574	39,757
Corporations.....	254	243,202	16.5	24,176	...	8,673	433,155	31,820	232	230,506	31,111	28,487
Unincorporated businesses.....	229	84,248	10.7	3,702	305	1,629	81,914	10,656	194	73,806	10,463	11,270
Miscellaneous farm supplies.....	74	185,488	5.0	5,253	46	1,816	96,591	14,319	63	165,054	14,208	15,413
Corporations.....	39	119,231	4.6	3,335	...	1,092	60,828	11,659	35	99,810	11,659	13,176
Unincorporated businesses.....	35	66,257	5.8	1,918	46	724	35,763	2,660	28	65,244	2,549	2,237
Jewelry:												
Jewelry (general line).....	387	204,586	16.3	18,666	301	4,580	349,207	37,040	361	197,404	36,111	32,680
Individual proprietorships.....	88	16,385	15.7	1,165	76	387	22,342	3,586	83	15,855	3,549	3,303
Partnerships.....	105	34,121	13.3	1,704	225	615	33,980	6,347	101	33,456	6,232	5,762
Corporations.....	194	154,080	17.0	15,797	...	3,578	292,885	27,107	177	148,093	26,330	23,615
Clocks, watches.....	443	108,598	16.7	9,134	375	2,145	173,093	21,405	371	98,560	20,530	17,539
Corporations.....	185	74,210	19.5	7,833	...	1,689	147,007	15,780	157	66,932	15,156	12,679
Unincorporated businesses.....	258	34,388	10.7	1,301	375	456	26,086	5,625	214	31,628	5,374	4,860

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MERCHANT WHOLESALESA--Continued												
Other Merchant Wholesalers--Continued												
Jewelry--Continued												
Precious stones, metals.....	526	205,200	7.1	6,675	519	1,152	117,049	43,580	466	189,459	40,147	40,444
Corporations.....	171	99,475	9.2	5,235	...	774	91,410	20,770	149	90,079	18,305	18,078
Unincorporated businesses.....	355	105,725	5.2	1,440	519	378	25,639	22,810	317	99,380	21,842	22,366
Watch materials, jewelers' tools, supplies.	274	43,099	21.5	5,511	268	1,928	104,151	7,525	226	36,396	7,273	6,321
Corporations.....	61	19,892	26.7	3,432	...	1,100	64,503	3,927	52	18,903	3,829	3,464
Unincorporated businesses.....	213	23,207	17.0	2,079	268	828	39,648	3,598	174	17,493	3,444	2,857
Costume jewelry.....	441	71,834	20.8	7,895	401	2,412	160,477	9,853	351	67,306	9,623	8,733
Individual proprietorships.....	186	10,940	21.2	824	175	403	18,185	1,356	138	9,419	1,269	1,344
Partnerships.....	109	17,302	17.8	1,369	226	488	28,867	2,281	95	16,929	2,252	2,199
Corporations.....	146	43,592	22.0	5,702	...	1,521	113,425	6,216	118	40,958	6,102	5,190
Miscellaneous jewelry.....	1,320	165,695	18.3	15,062	1,319	4,289	286,033	37,379	1,087	151,825	35,283	34,346
Corporations.....	298	85,762	22.2	10,926	...	2,711	203,889	17,406	250	78,940	16,593	16,464
Unincorporated businesses.....	1,022	79,933	14.1	4,136	1,319	1,578	82,144	19,973	837	72,885	18,990	17,882
Petroleum and products, total.....	1,196	750,220	8.6	30,807	705	8,822	582,059	34,060	754	464,288	22,983	28,152
Corporations.....	518	599,743	8.0	24,576	...	6,619	461,243	27,414	345	397,977	16,770	22,298
Unincorporated businesses.....	678	150,477	11.3	6,231	705	2,203	120,816	6,646	409	106,311	6,213	5,854
Merchant wholesalers, miscellaneous products:												
Flowers (cut), potted plants.....	545	129,848	19.0	14,056	425	4,285	246,985	4,065	283	95,419	3,867	3,406
Corporations.....	223	88,080	18.8	10,249	...	2,791	176,545	2,675	138	68,390	2,560	2,295
Unincorporated businesses.....	322	41,768	19.3	3,807	425	1,494	70,440	1,390	145	27,029	1,307	1,111
Bulbs, plants.....	91	17,896	25.2	2,465	55	860	50,232	882	55	14,339	843	817
Individual proprietorships.....	33	2,277	27.8	332	28	234	8,971	243	18	1,908	240	237
Partnerships.....	16	1,546	26.8	201	27	112	5,313	70	6	1,179	65	64
Corporations.....	42	14,073	24.6	1,932	...	514	35,948	569	31	11,252	538	516
Forest products (exc. lumber).....	393	147,673	14.1	11,376	309	4,481	228,736	10,497	233	86,252	9,756	7,681
Individual proprietorships.....	187	18,181	18.5	1,874	144	970	35,463	1,375	91	11,858	1,293	1,209
Partnerships.....	90	26,002	12.5	1,437	165	541	31,846	981	63	13,551	863	694
Corporations.....	116	103,490	13.7	8,065	...	2,970	161,059	8,141	79	60,843	7,600	5,778
General merchandise.....	183	720,247	10.0	41,870	70	12,347	753,879	68,397	157	678,033	68,291	64,115
Corporations.....	132	676,192	9.8	39,181	...	13,374	701,406	64,663	115	638,524	64,557	60,705
Unincorporated businesses.....	51	44,055	12.9	2,689	70	973	52,473	3,734	42	39,509	3,734	3,410
Leather goods.....	115	17,302	21.0	1,897	101	677	36,526	2,814	84	13,660	2,216	2,257
Individual proprietorships.....	51	2,905	21.2	255	45	113	5,422	400	34	2,039	341	370
Partnerships.....	27	3,566	20.7	326	56	143	7,136	515	23	3,142	492	482
Corporations.....	37	10,831	21.0	1,316	...	421	23,968	1,899	27	8,479	1,383	1,405
Oils and fats (inedible).....	68	181,070	6.4	5,817	36	1,541	105,799	12,243	53	78,466	12,206	6,461
Corporations.....	37	162,708	6.4	5,505	...	1,430	99,767	11,056	34	61,720	11,056	5,606
Unincorporated businesses.....	31	18,362	6.8	312	36	111	6,032	1,187	19	16,746	1,150	1,035
Textiles and materials, other than dry goods	636	264,872	11.1	15,502	503	5,515	279,714	24,849	477	242,518	23,191	26,071
Individual proprietorships.....	260	28,483	15.0	1,858	231	978	35,083	2,541	182	24,675	2,227	2,041
Partnerships.....	143	38,705	14.8	2,729	272	1,409	49,579	3,289	116	35,624	3,112	2,946
Corporations.....	233	197,684	9.9	10,915	...	3,128	195,052	19,019	179	182,219	17,852	21,084
Yarns (industrial).....	236	154,823	7.2	5,385	132	1,124	95,767	14,706	176	132,217	11,782	11,542
Individual proprietorships.....	54	8,554	10.4	285	51	107	5,114	804	43	7,358	755	825
Partnerships.....	41	47,543	3.4	689	81	177	12,941	3,038	32	43,567	2,399	2,340
Corporations.....	141	98,726	8.7	4,411	...	840	77,712	10,864	101	81,292	8,628	8,377
Kinds of business, n. e. c.....	2,367	855,190	10.0	39,727	1,769	11,786	758,901	72,574	1,502	692,223	67,873	67,810
Individual proprietorships.....	958	33,302	16.9	5,785	879	2,503	114,759	8,415	600	63,678	7,779	7,473
Partnerships.....	473	122,633	11.0	4,943	890	1,932	102,428	11,930	333	100,115	11,436	10,799
Corporations.....	933	648,699	9.0	28,948	...	7,335	540,754	52,144	566	527,874	48,568	49,437
Other forms of organization.....	3	556	14.9	51	...	16	960	89	3	556	89	101
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)												
Groceries, Confectionery, Meats												
Confectionery.....	133	355,338	12.0	14,924	6	4,210	298,915	15,820	121	347,964	15,548	10,839
Meats, meat products.....	734	2,770,342	4.2	65,731	6	22,769	1,354,270	70,576	723	2,751,841	69,961	59,398
Other grocery, food specialties:												
Canned foods.....	167	655,242	7.7	16,339	2	5,315	315,818	45,780	159	630,285	37,640	23,271
Coffee, tea, spices.....	54	228,572	7.2	4,951	...	1,452	96,906	9,970	52	(x)	(x)	(x)
Corporations.....	54	228,572	7.2	4,951	...	1,452	96,906	9,970	52	(x)	(x)	(x)
Flour.....	155	493,895	5.2	11,804	...	3,391	225,546	8,491	151	489,585	8,463	11,702
Corporations.....	155	493,895	5.2	11,804	...	3,391	225,546	8,491	151	489,585	8,463	11,702
Miscellaneous grocery specialties.....	1,895	2,298,747	9.2	98,814	2	28,729	1,947,030	81,167	1,309	2,222,016	79,954	81,087
Farm Products (Edible)												
Dairy, poultry products, total.....	707	880,074	13.4	60,977	12	17,682	1,162,426	32,932	650	863,908	32,407	32,042
Corporations.....	689	864,025	13.2	58,274	...	16,978	1,111,122	32,515	638	848,397	31,991	31,484
Unincorporated businesses.....	18	16,049	25.0	2,703	12	704	51,304	417	12	15,511	416	558

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF

BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Beer, Wines, Distilled Spirits												
Beer, ale.....	196	219,775	17.3	22,106	10	6,276	474,782	3,513	175	208,640	3,385	3,454
Wines, distilled spirits.....	58	528,571	7.4	10,059	6	2,102	188,311	19,094	54	424,565	18,811	24,103
Drugs, Chemicals, Allied Products												
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries.....	89	157,876	27.3	15,800	1	4,153	291,709	12,709	76	149,522	12,436	14,083
Drug sundries.....	160	344,957	19.0	30,809	...	8,251	584,147	30,905	153	337,145	29,801	30,351
Corporations.....	160	344,957	19.0	30,809	...	8,251	584,147	30,905	153	337,145	29,801	30,351
Industrial chemicals.....	478	1,472,119	8.7	48,002	8	10,512	908,015	62,824	436	1,128,035	62,284	51,133
Paints, varnishes:												
With glass, wallpaper.....	537	223,571	19.1	19,297	...	5,974	401,296	26,623	492	203,846	25,781	25,397
Without glass, wallpaper.....	162	130,146	18.4	11,362	3	2,835	206,592	14,831	147	126,672	14,522	13,803
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf).....	41	797,902	6.7	7,896	8	2,460	155,475	25,368	40	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Men's, boys' clothing, furnishings.....	85	175,388	8.8	9,451	17	1,838	187,230	16,216	71	170,914	15,736	13,782
Corporations.....	74	168,453	8.8	9,161	...	1,744	181,855	15,315	61	(x)	(x)	(x)
Unincorporated businesses.....	11	6,935	9.5	290	17	94	5,375	901	10	(x)	(x)	(x)
Women's, children's clothing, furnishings..	60	54,500	11.9	3,248	11	688	66,464	6,108	51	50,968	5,772	5,432
Shoes, other footwear.....	35	123,858	11.8	7,894	...	1,865	148,426	16,403	33	(x)	(x)	(x)
Clothing, furnishings, n.e.c.....	16	30,752	12.1	2,271	3	375	39,813	2,290	15	(x)	(x)	(x)
Dry goods specialties, piece goods, notions:												
Hosiery, underwear.....	35	62,306	13.9	4,330	5	902	77,921	8,902	33	(x)	(x)	(x)
Piece goods.....	64	1,003,444	3.5	18,952	7	3,480	366,356	64,110	58	654,121	56,213	32,798
Other dry goods, notions.....	121	122,981	11.9	8,731	5	2,305	158,773	7,797	105	119,273	7,390	7,129
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture.....	106	104,503	9.7	5,054	6	1,029	80,831	4,815	102	103,364	4,777	3,368
Office furniture.....	111	65,505	26.1	8,457	9	2,256	164,648	3,107	96	62,664	3,093	2,896
Home furnishings, floor coverings:												
Floor coverings.....	59	241,634	8.0	10,076	5	2,606	188,669	7,069	51	215,536	6,043	2,388
Miscellaneous home furnishings.....	100	122,493	9.4	5,510	11	1,467	105,893	7,512	82	112,411	6,994	5,340
Paper and Its Products												
Stationery, office supplies.....	184	60,680	21.8	8,256	...	2,340	156,504	6,591	170	55,889	6,580	5,518
Other paper products, total.....	121	131,706	12.8	9,909	13	2,778	188,935	13,884	114	129,548	13,825	12,705
Individual proprietorships.....	8	3,796	14.1	346	5	81	6,723	272	8	3,796	272	274
Partnerships.....	3	1,605	23.8	200	8	79	4,033	137	3	1,605	137	172
Corporations.....	110	126,305	12.7	9,363	...	2,618	178,179	13,475	103	124,147	13,416	12,259
Automotive Equipment, Tires and Tubes												
Automotive parts, accessories, total.....	359	792,829	13.2	57,900	26	19,544	1,273,242	163,379	348	784,978	169,025	150,192
Individual proprietorships.....	22	1,923	22.2	221	13	104	4,185	430	20	(x)	(x)	(x)
Partnerships.....	11	1,250	24.9	191	13	68	3,386	215	11	1,250	215	207
Corporations.....	326	789,656	13.1	57,488	...	19,372	1,265,671	162,734	317	(x)	(x)	(x)
Garage equipment, tools, total.....	106	30,458	28.0	4,420	2	979	85,499	3,186	89	26,144	3,061	2,691
Corporations.....	98	28,999	28.0	4,243	...	932	82,842	2,720	82	(x)	(x)	(x)
Unincorporated businesses.....	8	1,459	27.4	177	2	47	2,657	466	7	(x)	(x)	(x)
Tires, tubes, total.....	235	748,589	7.6	28,777	3	9,080	588,941	61,872	232	744,760	61,374	48,457
Corporations.....	230	748,135	7.6	28,747	...	9,070	588,529	61,773	227	744,306	61,275	48,376
Unincorporated businesses.....	5	454	13.9	30	3	10	412	99	5	454	99	81
Electrical Goods												
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials....	168	394,731	6.6	11,128	4	2,851	230,763	39,179	150	376,304	37,228	29,948
Corporations.....	164	394,233	6.6	11,104	...	2,840	230,374	39,139	146	375,806	37,188	29,917
Unincorporated businesses.....	4	498	11.2	24	4	11	389	40	4	498	40	31
Apparatus and equipment.....	285	2,121,986	9.4	149,297	9	40,133	2,711,321	63,480	252	1,986,166	63,333	60,730
Electrical appliances, specialties:												
Radios, television sets.....	21	22,051	13.0	1,383	2	437	29,360	2,361	17	19,241	2,064	1,490
Individual proprietorships.....	6	1,645	20.0	201	2	74	4,270	305	5	(x)	(x)	(x)
Corporations.....	15	20,406	12.5	1,182	...	363	25,090	2,056	12	(x)	(x)	(x)
Electrical appliances, specialties, n.e.c..	195	189,040	8.8	8,603	4	2,531	169,202	17,858	164	176,716	17,542	14,403

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses* (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MANUFACTURERS' SALES BRANCHES--Continued												
Hardware, Plumbing, Heating												
Hardware, total.....	110	78,050	17.1	8,150	9	1,609	148,041	7,964	108	(x)	(x)	(x)
Corporations.....	105	77,333	17.1	8,076	...	1,589	146,613	7,856	103	(x)	(x)	(x)
Unincorporated businesses.....	5	717	16.4	74	9	20	1,428	108	5	717	108	98
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line).....	237	356,601	10.3	21,926	6	7,156	427,075	31,439	230	350,712	31,272	28,550
Corporations.....	230	353,580	10.3	21,692	...	7,079	422,447	31,111	225	(x)	(x)	(x)
Unincorporated businesses.....	7	3,021	12.0	234	6	77	4,628	328	5	(x)	(x)	(x)
Heating (inc. stoves, ranges).....	157	129,003	14.8	10,365	8	2,658	203,444	9,793	127	120,425	9,233	4,748
Individual proprietorships.....	4	476	17.4	35	2	11	607	27	3	(x)	(x)	(x)
Partnerships.....	5	1,266	15.7	87	6	31	1,751	126	2	(x)	(x)	(x)
Corporations.....	148	127,261	14.8	10,243	...	2,616	201,086	9,640	122	119,174	9,112	4,631
Plumbing fixtures, supplies.....	49	29,762	13.2	2,116	8	465	39,384	2,637	39	24,613	2,314	1,587
Individual proprietorships.....	4	878	19.4	56	3	32	1,086	125	4	878	125	83
Partnerships.....	3	437	14.4	28	5	11	571	35	3	437	35	30
Corporations.....	42	28,447	13.0	2,032	...	422	37,727	2,477	32	23,298	2,154	1,474
Air conditioning, ventilating equipment.....	77	71,111	19.0	7,936	2	1,890	150,279	2,899	73	67,347	2,795	2,435
Lumber, Construction Materials												
Lumber, millwork, total.....	118	130,829	11.6	7,036	21	1,786	135,325	19,915	100	123,299	18,639	11,969
Corporations.....	108	126,540	11.7	6,826	...	1,693	131,514	19,335	93	119,230	18,187	11,634
Unincorporated businesses.....	10	4,289	10.6	210	21	93	3,811	580	7	4,069	452	335
Other construction materials:												
Brick, tile, terra cotta.....	40	31,317	11.3	1,945	2	462	39,698	1,996	37	26,071	1,910	1,338
Cement, lime, plaster.....	35	48,296	15.7	2,644	...	692	51,233	1,732	34	(x)	(x)	(x)
Glass (building).....	131	135,479	17.5	17,915	2	6,190	363,733	23,749	126	135,020	23,512	18,834
Roofing, siding, insulation.....	35	48,582	13.8	3,950	...	871	71,155	1,289	33	(x)	(x)	(x)
Miscellaneous construction materials.....	98	218,573	20.7	22,595	29	5,785	459,194	4,536	85	216,344	4,110	3,479
Individual proprietorships.....	4	524	31.5	75	3	27	1,447	7	2	(x)	(x)	(x)
Partnerships.....	13	5,883	23.4	589	26	256	19,116	253	11	(x)	(x)	(x)
Corporations.....	81	212,166	20.6	21,931	...	5,502	438,631	4,276	72	210,518	3,853	3,269
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment.....	31	11,358	27.0	1,601	5	497	25,796	2,881	23	9,554	2,625	2,205
Corporations.....	25	10,570	26.6	1,462	...	457	23,471	2,738	18	(x)	(x)	(x)
Unincorporated businesses.....	6	788	31.7	139	5	40	2,325	143	5	(x)	(x)	(x)
Office machines, equipment.....	1,438	645,778	33.4	160,347	12	37,588	3,075,407	40,695	1,321	635,609	40,056	25,395
Corporations.....	1,419	644,016	33.4	159,928	...	37,443	3,066,724	40,544	1,303	(x)	(x)	(x)
Unincorporated businesses.....	19	1,762	35.1	419	12	145	8,683	151	18	(x)	(x)	(x)
Store machines, fixtures.....	222	62,408	25.9	11,928	9	2,872	238,872	3,771	204	61,048	3,714	3,054
Individual proprietorships.....	8	815	25.0	107	5	34	1,729	74	8	815	74	81
Partnerships.....	3	914	17.1	72	4	23	1,446	69	3	914	69	80
Corporations.....	211	60,679	26.0	11,749	...	2,815	235,697	3,628	193	59,319	3,571	2,893
Other commercial machines, equipment.....	68	20,504	25.6	2,512	4	602	46,691	2,839	53	19,919	2,792	2,794
Corporations.....	62	20,191	25.6	2,482	...	588	46,133	2,747	48	(x)	(x)	(x)
Unincorporated businesses.....	6	313	19.2	30	4	14	558	92	5	(x)	(x)	(x)
Construction machinery, equipment, total.....	57	45,807	14.5	3,012	4	670	56,821	5,945	43	42,743	5,639	4,347
Individual proprietorships.....	4	596	8.7	22	4	8	436	54	2	(x)	(x)	(x)
Corporations.....	53	45,211	14.6	2,990	...	662	56,385	5,891	41	(x)	(x)	(x)
Farm-dairy machinery, equipment, total.....	285	1,299,152	6.0	45,368	10	13,828	858,095	112,645	274	1,282,720	111,513	96,519
Corporations.....	273	1,295,786	6.0	45,255	...	13,763	855,171	112,345	267	1,279,687	111,288	96,324
Unincorporated businesses.....	12	3,366	9.1	113	10	65	2,924	300	7	3,033	225	195
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment.....	60	149,975	5.0	4,147	...	950	80,240	4,685	55	143,679	4,543	4,099
Corporations.....	60	149,975	5.0	4,147	...	950	80,240	4,685	55	143,679	4,543	4,099
Belting, hose, packing.....	178	197,693	12.3	11,645	...	2,903	215,207	15,101	172	196,071	14,961	12,131
Corporations.....	178	197,693	12.3	11,645	...	2,903	215,207	15,101	172	196,071	14,961	12,131
Machine tools.....	134	79,319	10.9	5,125	5	1,146	109,328	8,050	123	77,502	7,979	6,191
Corporations.....	129	78,529	10.8	5,082	...	1,128	108,441	7,966	119	(x)	(x)	(x)
Unincorporated businesses.....	5	790	18.0	43	5	18	887	84	4	(x)	(x)	(x)
Mine, mill supplies.....	146	201,943	7.8	9,176	9	1,907	154,851	8,011	137	200,565	7,949	6,115
Corporations.....	139	200,881	7.8	9,101	...	1,879	152,916	7,894	131	(x)	(x)	(x)
Unincorporated businesses.....	7	1,062	14.3	75	9	28	1,935	117	6	(x)	(x)	(x)
Oil well, oil refining supplies.....	242	191,314	8.8	8,633	10	2,076	161,552	16,794	200	154,996	15,640	11,410
Printing machinery, supplies (exc. paper)...	119	78,439	13.7	6,678	1	1,484	129,343	5,208	115	78,123	5,169	4,969
Rope, cordage.....	22	32,505	7.1	1,111	...	204	20,622	1,509	22	32,505	1,509	1,366
Corporations.....	22	32,505	7.1	1,111	...	204	20,622	1,509	22	32,505	1,509	1,366
Miscellaneous industrial machinery, supplies.....	884	880,647	13.7	69,996	43	18,720	1,332,948	55,921	781	846,174	53,871	46,729
Individual proprietorships.....	29	3,504	23.8	442	15	148	8,147	453	21	(x)	(x)	(x)
Partnerships.....	14	3,497	23.2	419	28	105	6,144	345	12	(x)	(x)	(x)
Corporations.....	841	873,646	13.6	69,135	...	18,467	1,318,657	55,123	748	839,692	53,131	46,139

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Machinery, Equipment, Supplies--Continued												
Professional equipment, supplies, total.....	595	147,522	25.5	23,954	12	8,094	449,654	22,649	566	144,243	22,322	19,193
Corporations.....	576	145,149	25.5	23,518	...	7,973	441,259	22,144	549	(x)	(x)	(x)
Unincorporated businesses.....	19	2,373	24.4	436	12	121	8,395	505	17	(x)	(x)	(x)
Service establishment equipment, supplies:												
Laundry, dry cleaning equipment, supplies...	50	51,481	17.9	5,185	6	1,044	89,950	4,220	42	46,895	4,179	3,447
Partnerships.....	3	657	16.4	70	6	28	1,939	91	2	(x)	(x)	(x)
Corporations.....	47	50,824	18.0	5,115	...	1,016	88,011	4,129	40	(x)	(x)	(x)
Shoe findings.....	58	150,320	4.2	3,826	1	736	71,661	6,293	47	124,002	6,280	4,706
Undertakers' supplies.....	53	22,911	21.2	2,556	3	784	45,705	4,147	46	22,731	4,104	3,010
Corporations.....	50	22,812	21.1	2,555	...	784	45,705	4,141	45	(x)	(x)	(x)
Unincorporated businesses.....	3	99	6.1	1	3	...	...	6	1	(x)	(x)	(x)
Miscellaneous service equipment, supplies...	135	38,311	26.3	5,761	20	1,783	112,728	4,057	130	37,880	4,031	3,860
Individual proprietorships.....	16	474	32.1	99	16	23	834	104	14	(x)	(x)	(x)
Partnerships.....	4	390	43.1	79	4	29	1,402	72	4	390	72	58
Corporations.....	115	37,447	26.2	5,643	...	1,731	110,492	3,881	112	(x)	(x)	(x)
Transportation (exc. automotive) equipment, supplies:												
Aircraft, aeronautical equipment, supplies..	7	3,199	17.5	269	1	81	5,515	632	5	(x)	(x)	(x)
Railroad equipment, supplies.....	15	77,738	15.0	5,742	...	1,431	114,819	15,437	15	77,738	15,437	14,347
Corporations.....	15	77,738	15.0	5,742	...	1,431	114,819	15,437	15	77,738	15,437	14,347
Marine equipment, supplies.....	48	12,940	25.8	2,152	3	576	43,798	2,819	45	12,843	2,802	2,780
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products, total.....	398	813,009	9.8	41,735	13	10,829	801,673	76,971	364	798,723	75,773	61,791
Corporations.....	391	807,318	9.8	41,018	...	10,623	788,885	75,961	359	(x)	(x)	(x)
Unincorporated businesses.....	7	5,691	15.4	717	13	206	12,788	1,010	5	(x)	(x)	(x)
Nonferrous metals, metal work, total.....	104	352,367	5.5	8,765	...	2,404	175,410	30,972	96	333,745	30,425	29,913
Corporations.....	104	352,367	5.5	8,765	...	2,404	175,410	30,972	96	333,745	30,425	29,913
Other Manufacturers' Sales Branches												
Amusement, sporting goods.....	173	283,129	13.0	20,154	9	6,500	415,931	29,857	165	282,351	29,799	24,998
Books, periodicals, newspapers, total.....	75	74,643	34.6	9,790	10	3,782	183,605	7,333	55	74,211	7,324	7,210
Corporations.....	50	71,295	34.7	9,139	...	3,565	173,018	6,746	49	(x)	(x)	(x)
Unincorporated businesses.....	25	3,348	31.1	651	10	217	10,587	587	6	(x)	(x)	(x)
Coal, coke, total.....	16	88,171	3.5	1,708	8	401	32,729	7,084	14	(x)	(x)	(x)
Corporations.....	12	85,861	3.4	1,623	...	372	31,431	7,006	12	85,861	7,006	4,704
Unincorporated businesses.....	4	2,310	7.0	85	8	29	1,298	78	2	(x)	(x)	(x)
Farm supplies:												
Feed.....	105	105,301	8.3	3,978	3	1,310	75,062	3,597	93	101,805	3,434	4,013
Corporations.....	102	104,266	8.3	3,948	...	1,301	74,546	3,559	90	100,770	3,396	3,968
Unincorporated businesses.....	3	1,035	7.6	30	3	9	516	38	3	1,035	38	45
Fertilizers, agricultural chemicals.....	83	99,162	10.2	4,521	...	1,170	77,868	4,342	70	89,196	4,313	5,088
Corporations.....	83	99,162	10.2	4,521	...	1,170	77,868	4,342	70	89,196	4,313	5,088
Jewelry.....	37	51,110	20.4	5,693	6	1,250	112,643	5,042	36	(x)	(x)	(x)
Petroleum and products.....	27	24,180	11.6	1,619	3	404	30,133	1,996	25	(x)	(x)	(x)
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	8.2	103,630	24	28,540	2,065,731	153,596	648	3,033,764	150,218	137,230
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)												
Groceries, Confectionery, Meats												
Confectionery.....	18	69,686	2.4	1,026	1	287	20,513	...	...	...	...	...
Meats, meat products.....	22	39,166	5.4	578	...	157	15,485	...	...	...	...	...
Corporations.....	22	39,166	5.4	578	...	157	15,485	...	...	...	...	...
Other grocery, food specialties, total.....	336	1,056,301	7.2	26,794	2	7,489	528,657	...	...	...	...	...
Corporations.....	326	1,055,057	7.2	26,733	...	7,461	527,051	...	...	...	...	...
Unincorporated businesses.....	10	1,244	10.0	61	2	28	1,606	...	...	...	...	...
Farm Products (Edible)												
Dairy, poultry products.....	16	74,049	7.8	1,965	1	581	42,427	...	...	...	...	...
Beer, Wines, Distilled Spirits												
Beer, wines, distilled spirits.....	101	982,848	5.6	14,038	...	2,894	279,682	...	...	...	...	...
Drugs, Chemicals, Allied Products												
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries.....	48	118,923	11.8	3,967	...	742	75,758	...	...	...	...	...
Corporations.....	48	118,923	11.8	3,967	...	742	75,758	...	...	...	...	...
Drug sundries.....	30	70,744	15.1	5,926	...	1,398	108,231	...	...	...	...	...
Corporations.....	30	70,744	15.1	5,926	...	1,398	108,231	...	...	...	...	...

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MANUFACTURERS' SALES OFFICES—Continued												
Drugs, Chemicals, Allied Products—Continued												
Industrial chemicals.....	291	974,573	10.3	30,789	1	8,728	636,484	...	...	...	...	...
Paints, varnishes, total.....	75	133,031	11.6	5,712	...	1,396	117,640	...	...	...	...	...
Corporations.....	75	133,031	11.6	5,712	...	1,396	117,640	...	...	...	...	...
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf), total.....	200	897,100	2.6	6,203	...	1,875	121,724	...	...	...	...	...
Corporations.....	200	897,100	2.6	6,203	...	1,875	121,724	...	...	...	...	...
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Men's, boys' clothing, furnishings.....	118	204,141	8.9	9,192	30	1,560	169,662	...	...	...	...	...
Corporations.....	104	191,550	9.0	8,706	...	1,466	161,144	...	...	...	...	...
Unincorporated businesses.....	14	12,591	6.6	486	30	94	8,518	...	...	...	...	...
Women's, children's clothing, furnishings...	133	133,181	9.2	6,580	33	1,141	122,472	...	...	...	...	...
Individual proprietorships.....	3	117	14.5	7	2	4	175	...	...	...	...	...
Partnerships.....	18	17,431	7.0	570	31	125	13,444	...	...	...	...	...
Corporations.....	112	115,633	9.6	6,003	...	1,012	108,853	...	...	...	...	...
Shoes, other footwear.....	29	22,122	9.7	1,217	6	380	22,304	...	...	...	...	...
Work clothing.....	17	69,149	5.0	1,799	...	315	24,350	...	...	...	...	...
Corporations.....	17	69,149	5.0	1,799	...	315	24,350	...	...	...	...	...
Clothing, furnishings, n.e.c.....	21	31,139	6.6	883	...	125	14,963	...	...	...	...	...
Corporations.....	21	31,139	6.6	883	...	125	14,963	...	...	...	...	...
Dry goods, piece goods, notions:												
Hosiery, underwear.....	73	135,080	7.0	5,196	3	811	112,699	...	...	...	...	...
Piece goods.....	94	605,178	3.7	9,732	3	1,770	177,164	...	...	...	...	...
Corporations.....	90	601,649	3.7	9,676	...	1,759	176,085	...	...	...	...	...
Unincorporated businesses.....	4	3,529	5.7	56	3	11	1,079	...	...	...	...	...
Other dry goods, notions.....	127	201,739	4.9	5,734	16	996	109,378	...	...	...	...	...
Individual proprietorships.....	3	121	9.9	...	3	...	...	...	...	...	...	...
Partnerships.....	12	7,581	7.0	277	13	68	5,937	...	...	...	...	...
Corporations.....	112	194,037	4.8	5,457	...	928	103,421	...	...	...	...	...
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture.....	30	11,803	9.1	613	12	108	12,374	...	...	...	...	...
Corporations.....	24	7,719	10.4	461	...	72	8,948	...	...	...	...	...
Unincorporated businesses.....	6	4,084	6.6	152	12	36	3,426	...	...	...	...	...
Office furniture.....	21	7,317	6.6	294	...	62	5,671	...	...	...	...	...
Corporations.....	21	7,317	6.6	294	...	62	5,671	...	...	...	...	...
Home furnishings, floor coverings:												
China, glassware, crockery.....	31	16,074	6.3	720	...	120	15,640	...	...	...	...	...
Floor coverings.....	126	253,599	3.8	4,366	...	796	79,849	...	...	...	...	...
Corporations.....	126	253,599	3.8	4,366	...	796	79,849	...	...	...	...	...
Miscellaneous home furnishings.....	112	74,976	10.8	4,218	5	1,006	78,574	...	...	...	...	...
Paper and Its Products												
Fine paper.....	25	58,752	4.0	1,172	1	172	18,416	...	...	...	...	...
Stationery, office supplies, total.....	338	139,321	20.5	23,402	2	4,545	441,205	...	...	...	...	...
Corporations.....	327	136,806	20.5	23,038	...	4,485	434,541	...	...	...	...	...
Unincorporated businesses.....	11	2,515	17.6	364	2	60	6,664	...	...	...	...	...
Other paper products.....	405	1,013,092	4.3	18,932	4	3,691	367,309	...	...	...	...	...
Automotive Equipment, Tires and Tubes												
Automotive equipment, tires and tubes, total..	143	268,091	7.2	8,052	7	2,029	156,705	...	...	...	...	...
Corporations.....	125	250,586	6.8	7,721	...	1,951	150,792	...	...	...	...	...
Unincorporated businesses.....	18	17,505	11.5	331	7	78	5,913	...	...	...	...	...
Electrical Goods												
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials.....	220	403,618	3.5	5,628	...	1,079	109,264	...	...	...	...	...
Corporations.....	220	403,618	3.5	5,628	...	1,079	109,264	...	...	...	...	...
Apparatus and equipment.....	336	521,605	3.3	9,343	...	1,954	175,704	...	...	...	...	...
Corporations.....	336	521,605	3.3	9,343	...	1,954	175,704	...	...	...	...	...
Electrical appliances, specialties.....	101	721,447	1.3	5,193	4	840	114,981	...	...	...	...	...

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses* (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MANUFACTURERS' SALES OFFICES—Continued												
Hardware, Plumbing, Heating												
Hardware, total.....	68	71,554	7.8	2,078	3	806	39,287	...	...	...	...	...
Corporations.....	65	70,768	7.8	2,072	...	805	39,187	...	...	...	...	...
Unincorporated businesses.....	3	786	6.2	6	3	1	100	...	...	...	...	...
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line).....	69	257,519	2.3	3,295	2	668	64,169	...	...	...	...	...
Heating (inc. stoves, ranges).....	57	39,961	10.2	1,671	2	277	32,977	...	...	...	...	...
Plumbing fixtures, supplies.....	93	49,402	7.1	1,912	...	380	37,365	...	...	...	...	...
Air conditioning, ventilating equipment.....	151	118,786	5.8	4,127	3	837	82,969	...	...	...	...	...
Lumber, Construction Materials												
Lumber, millwork, total.....	54	81,907	6.4	1,913	11	326	32,597	...	...	...	...	...
Individual proprietorships.....	3	2,332	3.4	21	3	7	403	...	...	...	...	...
Partnerships.....	7	6,967	12.3	218	8	43	4,160	...	...	...	...	...
Corporations.....	44	72,608	5.9	1,674	...	276	28,034	...	...	...	...	...
Other construction materials:												
Brick, tile, terra cotta.....	74	109,236	5.9	1,973	4	555	38,241	...	...	...	...	...
Cement, lime, plaster.....	88	258,868	12.6	8,553	...	2,076	153,445	...	...	...	...	...
Corporations.....	88	258,868	12.6	8,553	...	2,076	153,445	...	...	...	...	...
Glass (building).....	37	164,350	1.0	926	...	199	18,754	...	...	...	...	...
Corporations.....	37	164,350	1.0	926	...	199	18,754	...	...	...	...	...
Roofing, siding, insulation.....	81	266,273	8.5	10,809	1	2,122	168,510	...	...	...	...	...
Miscellaneous construction materials.....	89	198,732	7.2	6,031	1	1,266	109,381	...	...	...	...	...
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment.....	31	14,763	5.8	569	4	125	10,030	...	...	...	...	...
Office machines, equipment.....	271	39,579	38.4	11,434	4	2,629	234,780	...	...	...	...	...
Corporations.....	266	39,384	38.5	11,457	...	2,612	233,803	...	...	...	...	...
Unincorporated businesses.....	5	195	27.2	37	4	17	977	...	...	...	...	...
Store machines, fixtures.....	36	12,269	14.4	1,129	5	143	17,268	...	...	...	...	...
Corporations.....	31	12,095	14.4	1,123	...	140	17,153	...	...	...	...	...
Unincorporated businesses.....	5	174	15.5	6	5	3	115	...	...	...	...	...
Other commercial machines, equipment.....	42	17,416	10.2	1,376	1	206	24,634	...	...	...	...	...
Construction machinery, equipment, total.....	49	63,220	8.0	1,605	...	268	26,971	...	...	...	...	...
Corporations.....	49	63,220	8.0	1,605	...	268	26,971	...	...	...	...	...
Farm-dairy machinery, equipment, total.....	17	210,828	3.9	3,281	...	737	61,219	...	...	...	...	...
Corporations.....	17	210,828	3.9	3,281	...	737	61,219	...	...	...	...	...
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment.....	16	13,208	5.3	331	...	79	6,716	...	...	...	...	...
Corporations.....	16	13,208	5.3	331	...	79	6,716	...	...	...	...	...
Belting, hose, packing.....	61	44,012	6.4	1,508	2	313	31,676	...	...	...	...	...
Machine tools.....	122	77,725	8.0	3,324	1	516	62,876	...	...	...	...	...
Mine, mill supplies.....	73	30,189	9.4	1,488	6	296	28,399	...	...	...	...	...
Corporations.....	68	28,810	9.4	1,432	...	283	27,537	...	...	...	...	...
Unincorporated businesses.....	5	1,379	9.9	56	6	13	862	...	...	...	...	...
Oil well, oil refining supplies.....	85	72,056	5.6	1,912	6	486	38,823	...	...	...	...	...
Corporations.....	79	70,501	5.5	1,848	...	468	37,597	...	...	...	...	...
Unincorporated businesses.....	6	1,555	8.7	64	6	20	1,226	...	...	...	...	...
Printing machinery, supplies (exc. paper)...	53	56,486	8.2	2,881	...	467	54,834	...	...	...	...	...
Corporations.....	53	56,486	8.2	2,881	...	467	54,834	...	...	...	...	...
Miscellaneous industrial machinery, supplies.....	845	1,621,874	3.8	32,948	11	6,690	617,769	...	...	...	...	...
Professional equipment, supplies.....	81	67,882	5.7	2,609	4	516	51,463	...	...	...	...	...
Service establishment equipment, supplies.....	57	22,641	6.0	862	6	180	15,675	...	...	...	...	...
Transportation (exc. automotive) equipment, supplies:												
Railroad equipment, supplies.....	47	188,231	1.7	1,725	...	297	31,750	...	...	...	...	...
Corporations.....	47	188,231	1.7	1,725	...	297	31,750	...	...	...	...	...
Other transportation equipment, supplies.....	17	10,536	5.1	279	7	59	5,332	...	...	...	...	...
Corporations.....	12	10,218	5.0	274	...	57	5,239	...	...	...	...	...
Unincorporated businesses.....	5	318	9.4	5	7	2	93	...	...	...	...	...
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products.....	729	5,410,524	2.1	38,364	10	7,161	768,210	...	...	...	...	...
Nonferrous metals, metal work.....	218	844,282	3.4	10,686	5	2,571	212,018	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, ² November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MANUFACTURERS' SALES OFFICES—Continued												
Other Manufacturers' Sales Offices												
Amusement, sporting goods, total.....	64	138,637	5.3	3,412	4	643	65,774	...	...	...	...	...
Partnerships.....	3	2,244	10.1	73	4	21	1,390	...	...	...	...	...
Corporations.....	61	136,393	5.2	3,339	...	622	64,384	...	...	...	...	...
Books, periodicals, newspapers.....	127	54,431	10.8	3,933	1	700	73,255	...	...	...	...	...
Coal, coke, total.....	64	361,539	2.2	3,464	...	677	77,793	...	...	...	...	...
Corporations.....	64	361,539	2.2	3,464	...	677	77,793	...	...	...	...	...
Farm supplies:												
Feed.....	19	68,934	6.3	1,297	1	343	26,010	...	...	...	...	...
Fertilizers, agricultural chemicals.....	17	45,821	7.4	1,065	...	227	18,069	...	...	...	...	...
Corporations.....	17	45,821	7.4	1,065	...	227	18,069	...	...	...	...	...
Jewelry.....	56	44,823	5.6	1,795	3	233	38,392	...	...	...	...	...
Manufacturers' sales office, miscellaneous products.....	357	3,052,521	2.4	24,352	12	4,769	458,873	...	...	...	...	...
PETROLEUM BULK STATIONS, TERMINALS												
Refiner-marketer stations, total.....	19,053	7,392,698	8.6	213,245	16,278	67,117	4,262,580	526,929	18,812	7,287,668	509,242	370,080
Individual proprietorships.....	8	1,830	18.1	179	5	107	4,026	106	6	(x)	(x)	(x)
Partnerships.....	9	1,410	6.2	33	10	13	650	13	2	(x)	(x)	(x)
Corporations.....	18,992	7,386,154	8.5	212,774	216,262	66,925	4,252,011	526,431	13,763	7,283,563	508,768	369,748
Other forms of organization.....	44	3,304	16.4	259	1	72	5,893	379	41	3,028	363	220
Marketers without refining facilities, total..	10,074	3,136,347	9.9	125,173	7,593	42,932	2,430,424	176,097	8,389	2,866,977	164,049	139,922
Individual proprietorships.....	3,867	635,064	10.5	22,790	3,476	9,822	456,757	30,458	3,287	568,207	28,156	24,930
Partnerships.....	1,780	406,433	10.2	13,245	2,973	5,583	268,049	18,768	1,554	367,323	17,590	15,688
Corporations.....	4,225	2,062,540	9.6	86,954	21,133	26,817	1,663,222	124,317	3,866	1,903,627	115,926	97,301
Other forms of organization.....	202	32,310	11.5	2,184	11	760	42,396	2,554	182	27,820	2,377	2,303
Marketers of liquefied petroleum gas, total...	324	86,605	20.0	7,429	81	2,367	147,352	6,179	255	73,750	5,347	4,339
Corporations.....	265	77,491	20.1	6,763	217	2,107	133,277	5,608	209	66,113	4,808	3,967
Unincorporated businesses.....	59	9,114	18.6	666	64	260	14,075	571	46	7,637	539	372
AGENTS, BROKERS												
Groceries, Confectionery, Meats												
Groceries, foods (exc. as specified), total...	2,883	4,740,299	2.1	42,334	2,639	10,258	775,464	8,551	199	536,346	6,328	7,441
Corporations.....	693	2,206,228	1.9	26,197	...	5,172	466,070	6,362	75	418,672	4,802	5,478
Unincorporated businesses.....	2,190	2,534,071	2.3	16,137	2,639	5,086	309,394	2,189	124	117,674	1,526	1,963
Confectionery, total.....	147	100,226	3.7	1,222	160	304	23,403	34	5	560	31	24
Individual proprietorships.....	42	57,175	3.9	670	84	164	12,909	28	4	(x)	(x)	(x)
Partnerships.....	41	36,782	3.3	349	76	93	6,407	...	...	...	...	...
Corporations.....	15	6,269	4.9	202	...	47	4,087	6	1	(x)	(x)	(x)
Fish, sea foods, total.....	38	32,460	4.3	616	49	165	11,137	376	14	12,180	317	560
Individual proprietorships.....	31	15,724	3.9	155	27	44	2,893	274	8	9,843	261	519
Partnerships.....	10	4,833	4.4	120	22	50	2,081	37	5	(x)	(x)	(x)
Corporations.....	17	11,903	4.8	341	...	71	6,158	65	1	(x)	(x)	(x)
Meats, meat products, total.....	83	614,117	0.6	1,094	90	235	22,365	41	8	13,464	38	61
Individual proprietorships.....	47	144,614	0.8	288	44	66	5,406	20	3	(x)	(x)	(x)
Partnerships.....	25	399,290	0.6	497	46	118	8,931	16	3	10,596	16	38
Corporations.....	11	70,213	0.8	309	...	51	8,028	5	2	(x)	(x)	(x)
Farm Products (Edible)												
Dairy, poultry products, total.....	195	387,457	1.5	2,523	161	786	53,394	705	26	92,263	662	804
Corporations.....	61	270,722	1.4	1,927	...	511	41,442	521	15	82,934	511	692
Unincorporated businesses.....	134	116,735	1.9	596	161	275	11,952	184	11	9,329	151	112
Fruits, vegetables (fresh), total.....	960	1,390,914	3.4	22,546	772	6,654	415,240	2,935	102	158,983	2,796	2,657
Individual proprietorships.....	407	251,315	3.1	2,675	358	923	49,817	256	29	(x)	(x)	(x)
Partnerships.....	219	244,089	3.3	2,839	414	855	50,830	437	35	37,671	410	274
Corporations.....	322	877,200	3.5	16,663	...	4,761	308,361	2,235	37	104,066	2,206	2,195
Other forms of organization.....	12	18,310	3.0	369	...	115	6,232	7	1	(x)	(x)	(x)
Beer, Wines, Distilled Spirits												
Beer, ale.....	17	11,839	5.4	124	14	36	2,714	136	6	4,664	113	244
Wines, distilled spirits, total.....	80	52,348	4.1	603	59	135	11,397	424	6	13,548	362	71
Individual proprietorships.....	40	12,176	5.7	176	39	58	4,000	28	3	609	15	18
Partnerships.....	10	7,119	4.3	13	20	6	259	25	...	...	...	...
Corporations.....	30	33,053	3.4	414	...	71	7,138	371	3	12,939	347	53

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses* (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
AGENTS, BROKERS--Continued												
Drugs, Chemicals, Allied Products												
Drugs, drug sundries, total.....	182	90,155	6.1	2,332	146	642	47,885	191	18	8,275	177	219
Individual proprietorships.....	100	23,315	7.3	499	94	169	10,673	26	6	301	22	21
Partnerships.....	23	9,943	6.5	152	52	54	2,950	91	4	969	91	115
Corporations.....	59	56,897	5.5	1,681	...	419	34,262	74	8	7,005	64	82
Industrial chemicals, total.....	251	270,335	3.9	4,409	168	842	79,615	1,120	54	66,023	1,028	1,152
Individual proprietorships.....	116	49,798	3.5	463	102	131	8,248	86	13	7,364	78	35
Partnerships.....	36	31,181	4.2	378	66	98	7,483	62	7	6,659	29	53
Corporations.....	99	189,356	4.0	3,568	...	613	63,884	972	34	52,000	891	1,014
Paints, varnishes, total.....	66	32,158	4.2	540	54	141	9,842	116	16	11,657	114	188
Individual proprietorships.....	44	11,841	5.1	169	40	45	3,388	23	7	(x)	(x)	(x)
Partnerships.....	7	7,262	3.4	75	14	24	1,542	49	2	(x)	(x)	(x)
Corporations.....	15	13,055	4.0	296	...	72	4,912	44	7	2,800	44	99
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf).....	19	5,520	2.5	54	20	20	999	21	1	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings (general line), total..	245	519,560	2.2	5,546	213	1,405	108,272	306	15	248,974	274	407
Individual proprietorships.....	133	48,237	4.6	527	127	170	10,504	42	8	(x)	(x)	(x)
Partnerships.....	44	76,451	3.8	964	86	231	18,674	4	2	(x)	(x)	(x)
Corporations.....	68	394,872	1.5	4,055	...	1,004	79,094	260	5	247,423	235	367
Men's, boys' clothing, furnishings, total....	358	215,723	4.3	3,205	337	608	57,741	490	24	20,220	431	388
Individual proprietorships.....	244	72,253	4.8	507	236	341	9,167	138	6	2,474	134	85
Partnerships.....	54	41,048	5.3	524	101	130	9,490	179	10	6,111	179	190
Corporations.....	60	102,422	3.6	2,174	...	337	39,084	173	8	11,635	118	113
Women's, children's clothing, furnishings, total.....	824	721,486	3.3	8,407	867	2,252	146,016	458	32	16,800	430	412
Individual proprietorships.....	557	201,752	4.7	1,976	530	614	39,869	70	14	4,283	64	48
Partnerships.....	166	262,271	2.2	1,510	377	452	29,870	83	7	3,166	65	54
Corporations.....	101	257,463	3.3	4,921	...	1,176	96,179	305	11	9,351	301	310
Furs (dressed), fur clothing, total.....	94	56,627	3.2	642	95	183	10,896	111	11	11,320	103	111
Individual proprietorships.....	55	23,066	3.3	219	51	76	4,120	55	5	(x)	(x)	(x)
Partnerships.....	25	18,575	2.6	103	44	40	1,837	21	4	5,436	21	23
Corporations.....	14	14,986	4.1	320	...	67	4,939	35	2	(x)	(x)	(x)
Millinery, millinery supplies, total.....	135	57,494	5.1	964	156	252	18,641	9	3	897	8	17
Individual proprietorships.....	79	19,844	5.1	242	78	81	4,438	1	1	(x)	(x)	(x)
Partnerships.....	41	17,895	6.2	186	78	64	3,492	...	...	...	...	...
Corporations.....	15	19,755	4.2	536	...	107	10,711	8	2	(x)	(x)	(x)
Shoes, other footwear, total.....	182	78,229	4.6	509	180	111	10,065	33	2	(x)	(x)	(x)
Individual proprietorships.....	157	59,496	4.2	166	152	53	3,527	...	...	...	...	...
Partnerships.....	15	10,480	5.2	108	28	18	2,104	9	1	(x)	(x)	(x)
Corporations.....	10	8,253	6.6	235	...	40	4,434	24	1	(x)	(x)	(x)
Dry goods (exc. as specified) total.....	392	625,591	2.3	4,660	360	1,196	82,198	358	45	16,787	346	381
Individual proprietorships.....	265	105,699	3.8	797	246	242	14,814	118	25	5,461	112	107
Partnerships.....	56	112,513	2.0	815	114	120	9,793	96	8	5,962	90	109
Corporations.....	71	407,379	2.0	3,048	...	834	57,591	144	12	5,424	144	165
Hosiery, underwear, total.....	225	223,685	4.6	4,058	206	653	73,037	466	26	34,901	443	608
Individual proprietorships.....	107	66,369	4.8	964	99	156	16,310	141	11	20,075	140	169
Partnerships.....	55	51,013	4.3	529	107	124	9,541	187	7	8,656	179	287
Corporations.....	63	106,303	4.7	2,565	...	373	47,186	138	8	6,170	124	152
Piece goods, total.....	838	2,999,443	3.2	35,223	678	5,457	623,081	5,912	73	428,786	5,706	5,493
Corporations.....	284	2,101,883	3.6	30,268	...	4,475	535,434	4,508	31	376,673	4,350	3,872
Unincorporated businesses.....	554	897,560	2.2	4,955	678	982	87,647	1,404	42	52,113	1,356	1,621
Furniture, Home Furnishings												
Furniture (household, office), total.....	484	204,345	6.4	3,964	460	896	78,869	329	34	16,224	315	297
Corporations.....	75	53,480	6.6	2,072	...	366	41,808	83	14	8,866	77	80
Unincorporated businesses.....	409	150,865	6.3	1,892	460	530	37,061	246	20	7,358	238	217
Home furnishings, floor coverings, total.....	561	265,618	5.6	5,373	524	1,325	104,903	662	53	31,060	648	751
Individual proprietorships.....	347	102,004	6.4	1,749	323	561	34,571	205	19	12,283	195	214
Partnerships.....	112	52,712	6.9	994	201	248	21,517	149	14	6,486	149	253
Corporations.....	102	110,902	4.2	2,630	...	516	48,815	308	20	12,291	304	284
Paper and Its Products												
Stationery, office supplies, total.....	101	25,076	7.3	799	98	223	16,250	219	15	4,581	214	186
Individual proprietorships.....	74	13,252	7.4	352	67	109	7,273	58	8	1,606	53	60
Partnerships.....	18	7,279	6.6	189	31	55	4,029	112	4	2,266	112	71
Corporations.....	13	4,545	8.2	258	...	59	4,948	49	3	709	49	55
Other paper products, total.....	302	226,001	3.9	3,105	242	655	59,066	293	19	12,024	282	269
Individual proprietorships.....	194	63,722	5.0	666	173	220	13,407	88	10	3,127	81	84
Partnerships.....	39	33,816	4.2	255	69	66	5,278	76	3	3,680	76	84
Corporations.....	69	128,463	3.2	2,184	...	369	40,381	129	6	5,417	125	101

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)					
AGENTS, BROKERS—Continued												
Farm Products (Raw Materials)												
Cotton, total.....	362	835,198	0.8	2,303	353	763	43,604	5,074	39	126,284	4,321	4,697
Individual proprietorships.....	239	378,230	0.8	613	219	275	12,361	2,581	14	22,245	1,868	1,478
Partnerships.....	78	238,181	0.8	586	134	206	11,254	1,932	16	79,635	1,926	2,716
Corporations.....	45	218,787	1.0	1,104	...	282	19,989	561	9	24,404	527	503
Grain, total.....	356	1,616,616	0.9	6,101	260	1,479	106,069	2,869	21	206,340	2,795	2,289
Corporations.....	142	1,034,361	0.9	4,726	...	1,032	82,087	1,901	11	184,125	1,860	1,885
Unincorporated businesses.....	214	582,255	0.9	1,375	260	447	23,982	968	10	22,215	935	404
Hides, skins, raw furs, total.....	216	352,086	2.6	4,438	171	894	71,669	1,873	48	83,717	1,491	1,918
Individual proprietorships.....	91	55,221	2.3	343	87	108	6,389	435	12	3,676	179	192
Partnerships.....	37	64,177	2.3	299	84	94	4,712	282	9	4,544	274	204
Corporations.....	88	232,688	2.8	3,796	...	692	60,568	1,156	27	75,497	1,038	1,522
Livestock (exc. horses, mules), total.....	1,864	7,312,305	0.8	28,198	2,009	19,786	569,921	3,598	136	567,817	3,175	1,959
Individual proprietorships.....	729	1,707,118	1.0	6,699	599	5,789	133,682	1,377	55	134,356	1,319	1,042
Partnerships.....	716	2,990,887	0.8	8,945	1,396	7,226	188,748	887	50	149,055	736	396
Corporations.....	402	2,507,163	0.8	12,090	...	6,573	237,362	1,333	31	284,406	1,120	521
Other forms of organization.....	17	107,137	0.6	464	14	198	10,129	1	...	...	...	...
Tobacco (leaf), total.....	674	1,007,856	3.5	13,683	660	11,704	484,576	1,118	25	28,311	1,111	1,281
Corporations.....	154	325,852	4.5	7,016	...	5,431	201,551	975	16	20,920	975	1,109
Unincorporated businesses.....	520	682,004	3.1	6,667	660	6,273	283,025	143	9	7,391	136	172
Wool, mohair, total.....	171	407,319	1.3	2,280	166	487	35,450	2,118	34	112,259	1,952	1,509
Individual proprietorships.....	102	173,360	1.1	444	98	106	6,394	515	11	12,535	429	248
Partnerships.....	34	96,688	1.3	437	68	128	6,451	282	10	8,627	269	270
Corporations.....	35	137,271	1.6	1,399	...	253	22,605	1,321	13	91,097	1,254	991
Miscellaneous inedible farm products, total..	101	208,522	1.4	1,284	86	379	26,878	1,538	16	53,260	1,067	1,965
Individual proprietorships.....	51	49,441	1.5	278	43	136	6,264	52	7	(x)	(x)	(x)
Partnerships.....	19	83,398	1.1	201	43	82	3,631	617	2	(x)	(x)	(x)
Corporations.....	31	75,683	1.6	805	...	161	16,983	869	7	25,698	406	551
Automotive												
Automobiles, other motor vehicles, total.....	62	86,535	2.2	791	57	252	13,636	233	13	16,225	204	210
Individual proprietorships.....	29	10,609	4.2	191	26	84	3,820	75	7	3,219	72	73
Partnerships.....	17	10,015	3.1	63	31	39	1,252	18	3	1,303	18	26
Corporations.....	16	65,911	1.8	532	...	129	8,564	140	3	11,703	114	111
Automotive equipment, tires and tubes, total.	494	373,079	5.3	7,376	432	1,571	146,070	569	52	23,224	517	528
Individual proprietorships.....	333	223,629	5.0	3,616	284	860	69,876	299	32	15,451	263	257
Partnerships.....	76	59,059	5.6	817	148	218	18,398	63	8	1,213	56	79
Corporations.....	85	90,391	6.0	2,943	...	493	57,796	207	12	6,560	198	192
Electrical Goods												
Wiring supplies, apparatus, total.....	945	477,298	6.4	10,204	867	2,307	195,164	1,494	114	57,319	1,380	1,304
Individual proprietorships.....	624	242,621	6.5	3,970	554	1,042	74,553	478	59	17,393	454	436
Partnerships.....	165	108,271	6.7	1,552	313	467	31,328	326	25	16,289	322	268
Corporations.....	156	126,406	6.0	4,682	...	798	89,283	690	30	23,637	604	600
Electrical appliances, specialties, total....	367	206,255	5.7	3,766	340	929	76,057	378	36	22,826	338	294
Individual proprietorships.....	227	102,087	5.6	1,544	209	412	31,948	139	19	10,298	107	102
Partnerships.....	77	61,550	6.0	930	131	207	16,589	127	7	10,588	126	117
Corporations.....	63	42,618	5.2	1,292	...	310	27,520	112	10	1,940	105	75
Hardware, Plumbing, Heating												
Hardware, total.....	497	227,178	6.2	4,782	470	1,168	88,137	487	60	18,940	452	403
Corporations.....	64	53,175	6.6	1,929	...	425	34,632	188	18	9,867	188	178
Unincorporated businesses.....	433	174,003	6.1	2,853	470	743	53,505	299	42	9,073	264	225
Plumbing, heating equipment, supplies, total.	739	241,253	8.2	8,203	666	1,814	149,768	1,704	110	53,762	1,554	1,294
Corporations.....	131	67,076	7.9	4,337	...	746	73,735	865	41	30,805	764	650
Unincorporated businesses.....	608	174,177	8.3	3,866	666	1,068	76,033	839	69	22,957	790	644
Lumber, Construction Materials												
Lumber, millwork, total.....	528	432,518	4.1	4,786	439	1,073	96,713	1,768	33	87,751	1,597	2,042
Individual proprietorships.....	326	184,299	3.5	992	301	326	19,991	134	12	4,997	103	97
Partnerships.....	85	80,092	3.9	543	138	164	13,332	33	4	5,868	33	18
Corporations.....	117	168,127	5.0	3,251	...	583	63,390	1,601	17	76,886	1,461	1,927
Other construction materials, total.....	260	106,768	7.0	3,102	215	828	63,920	492	39	11,887	473	441
Individual proprietorships.....	141	37,920	6.5	837	120	241	16,471	111	15	5,244	101	90
Partnerships.....	48	28,978	7.8	1,005	95	265	22,853	290	7	2,999	290	269
Corporations.....	71	39,870	6.8	1,260	...	322	24,596	91	17	3,644	82	82
Machinery, Equipment, Supplies												
Commercial machines, equipment, total.....	339	75,938	8.5	3,068	302	956	63,193	868	122	20,163	771	786
Corporations.....	41	16,114	10.4	1,083	...	239	20,910	219	15	7,900	213	219
Unincorporated businesses.....	298	59,824	8.0	1,985	302	717	42,283	649	107	12,263	558	567

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
AGENTS, BROKERS--Continued												
Machinery, Equipment, Supplies--Continued												
Construction machinery, equipment, total.....	82	28,603	7.8	1,227	54	259	21,143	552	24	7,867	528	484
Individual proprietorships.....	46	10,466	6.9	278	39	69	4,314	106	12	2,489	93	75
Partnerships.....	9	1,906	7.6	33	15	11	622	52	3	627	42	48
Corporations.....	27	16,231	8.4	916	...	179	16,207	394	9	4,751	393	361
Farm-dairy machinery, equipment, total.....	64	28,993	5.7	814	48	176	16,396	353	13	7,637	295	392
Individual proprietorships.....	30	6,809	5.4	105	29	33	1,621	28	6	(x)	(x)	(x)
Partnerships.....	10	3,137	7.0	34	19	23	1,544	66	2	(x)	(x)	(x)
Corporations.....	24	19,047	5.6	675	...	120	13,231	259	5	5,894	232	357
Industrial machinery, equipment, supplies, total.....	2,191	827,266	7.8	26,480	1,867	5,639	494,528	4,951	418	171,966	4,412	4,051
Individual proprietorships.....	1,362	371,117	7.8	8,887	1,219	2,271	168,318	1,876	213	57,982	1,704	1,547
Partnerships.....	334	175,745	8.1	3,475	648	871	65,602	876	79	36,493	776	643
Corporations.....	495	280,404	7.8	14,118	...	2,497	260,608	2,199	126	77,491	1,932	1,861
Professional equipment, supplies, total.....	109	22,124	7.9	699	86	200	13,958	109	15	3,218	87	88
Individual proprietorships.....	72	13,546	7.0	239	65	85	4,836	80	11	2,928	67	65
Partnerships.....	13	2,716	7.0	32	21	11	496	10	1	(x)	(x)	(x)
Corporations.....	24	5,862	10.4	428	...	104	8,626	19	3	(x)	(x)	(x)
Service establishment equipment, supplies, total.....	380	258,169	4.0	3,606	344	757	64,721	866	60	33,694	816	803
Individual proprietorships.....	258	132,641	3.4	1,019	240	290	19,021	142	27	8,533	124	137
Partnerships.....	54	37,425	4.2	273	104	88	4,516	224	10	5,759	218	227
Corporations.....	68	88,103	4.7	2,314	...	379	41,184	500	23	19,402	474	439
Transportation (exc. automotive) equipment, supplies, total.....	200	181,331	4.0	2,775	140	538	55,005	267	26	28,578	233	304
Individual proprietorships.....	106	70,570	3.7	501	91	140	9,666	60	6	1,235	55	34
Partnerships.....	25	14,973	4.8	75	49	32	1,543	11	3	437	11	11
Corporations.....	69	95,788	4.0	2,199	...	366	43,796	196	17	26,906	167	259
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products, total.....	638	542,949	3.9	7,171	522	1,578	131,619	899	53	45,949	804	835
Individual proprietorships.....	393	181,756	4.4	1,478	353	437	27,842	193	19	4,029	176	144
Partnerships.....	91	122,231	3.3	1,081	169	271	21,422	253	10	9,978	234	121
Corporations.....	154	238,962	3.7	4,612	...	870	82,347	453	24	31,942	394	570
Nonferrous metal, metal work, total.....	105	183,344	1.9	1,406	86	265	27,274	190	4	4,191	19	39
Individual proprietorships.....	68	50,686	3.0	286	66	61	5,885	19	2	(x)	(x)	(x)
Partnerships.....	10	8,107	3.0	20	20	7	273	3	...	...	...	...
Corporations.....	27	124,551	1.4	1,110	...	197	21,116	168	2	(x)	(x)	(x)
Waste Materials												
Iron, steel scrap, total.....	50	164,613	3.2	2,313	34	348	34,148	461	8	34,089	260	292
Individual proprietorships.....	17	6,862	4.2	61	15	19	1,159	6	1	(x)	(x)	(x)
Partnerships.....	9	14,642	5.7	54	19	22	1,038	44	3	(x)	(x)	(x)
Corporations.....	24	143,109	2.9	2,198	...	307	31,951	411	4	27,823	217	266
Other scrap, waste materials, total.....	40	35,949	4.9	914	16	209	17,199	71	7	4,894	60	96
Corporations.....	21	29,773	5.1	845	...	183	15,743	64	4	4,258	53	88
Unincorporated businesses.....	19	6,176	4.3	69	16	26	1,456	7	3	636	7	8
Other Agents, Brokers												
Amusement, sporting goods, total.....	336	149,937	6.4	3,305	316	762	64,095	420	35	16,900	289	269
Individual proprietorships.....	196	58,652	6.5	953	191	273	18,695	233	19	2,134	174	120
Partnerships.....	62	34,363	7.1	523	125	132	10,034	57	7	6,309	51	71
Corporations.....	78	56,922	5.8	1,829	...	357	35,366	130	9	8,457	64	78
Books, periodicals, newspapers, total.....	118	57,782	11.6	2,839	112	989	50,368	160	12	4,408	154	149
Individual proprietorships.....	75	12,941	10.7	462	67	233	7,867	41	5	(x)	(x)	(x)
Partnerships.....	23	15,298	12.9	791	45	256	13,269	113	6	3,023	112	112
Corporations.....	20	29,543	11.3	1,586	...	500	29,232	6	1	(x)	(x)	(x)
Coal, coke, total.....	201	655,757	2.9	7,247	80	1,289	127,083	428	11	41,246	534	810
Individual proprietorships.....	56	42,615	3.9	360	47	111	6,724	89	2	(x)	(x)	(x)
Partnerships.....	27	41,893	4.6	323	33	95	5,988	2	...	...	...	...
Corporations.....	118	571,249	2.8	6,564	...	1,083	114,371	337	9	(x)	(x)	(x)
Farm supplies, total.....	220	457,339	1.6	3,316	173	776	55,796	1,309	37	124,270	1,158	924
Individual proprietorships.....	92	112,292	1.3	373	87	113	6,873	175	13	16,624	166	98
Partnerships.....	51	97,422	1.3	432	86	133	7,369	183	9	27,910	171	234
Corporations.....	77	247,625	2.0	2,511	...	530	41,554	951	15	79,736	821	592
Jewelry, total.....	369	121,966	4.2	854	389	237	16,852	3,210	93	36,395	2,992	3,153
Individual proprietorships.....	274	73,162	4.6	369	259	123	7,391	1,047	55	11,264	936	902
Partnerships.....	62	30,799	3.3	103	130	35	2,017	1,540	28	19,237	1,494	1,769
Corporations.....	33	18,005	4.5	382	...	79	7,444	623	10	5,894	562	482
Petroleum and products, total.....	124	373,605	1.9	2,432	74	401	46,209	173	11	7,778	150	81
Corporations.....	54	210,019	2.2	1,858	...	268	35,263	130	7	6,058	116	74
Unincorporated businesses.....	70	163,586	1.6	574	74	133	10,946	43	4	1,720	34	7
Agents and brokers, miscellaneous products, total.....	1,473	2,606,935	2.2	23,514	1,240	5,409	431,479	3,933	167	259,453	3,611	4,626
Corporations.....	387	1,305,982	2.4	17,269	...	3,655	317,640	2,870	73	221,013	2,638	3,621
Unincorporated businesses.....	1,086	1,300,953	2.0	6,245	1,240	1,748	113,839	1,063	94	38,440	973	1,005

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
ASSEMBLERS (MAINLY FARM PRODUCTS)												
Groceries, Confectionery, Meats												
Fish, sea foods, total.....	591	118,225	23.5	14,347	501	12,364	403,884	3,859	177	58,435	3,042	2,919
Individual proprietorships.....	299	33,048	23.9	3,813	220	13,734	113,734	538	68	(x)	(x)	(x)
Partnerships.....	169	30,716	23.4	3,486	280	3,743	117,910	957	51	13,718	923	672
Corporations.....	119	53,851	24.1	7,019	...	4,747	171,635	2,313	55	31,121	1,584	1,702
Other forms of organization.....	4	610	16.7	29	1	97	605	51	3	(x)	(x)	(x)
Dried fruits, nuts, total.....	165	170,372	13.0	10,181	90	9,871	367,050	15,383	95	129,298	14,302	16,960
Corporations.....	77	135,958	13.3	8,649	...	7,944	312,808	11,683	44	106,034	10,641	12,676
Unincorporated businesses.....	88	34,414	12.0	1,532	90	1,927	54,242	3,700	51	23,264	3,661	4,284
Miscellaneous grocery specialties, total.....	98	36,245	15.4	2,739	35	1,705	71,440	6,047	64	32,032	5,712	8,045
Corporations.....	51	27,551	15.9	2,178	...	1,293	56,678	5,227	39	26,427	4,878	7,026
Unincorporated businesses.....	37	8,694	14.0	561	35	412	14,762	820	25	5,605	834	1,019
Farm Products (Edible)												
Dairy, poultry products, total.....	3,939	1,618,011	7.1	51,525	2,756	23,977	1,058,747	36,277	1,510	987,815	34,374	40,908
Individual proprietorships.....	2,204	278,518	6.2	6,918	1,891	4,325	134,316	3,761	703	147,284	3,436	3,738
Partnerships.....	510	140,842	7.1	4,038	849	2,421	83,492	2,379	246	87,583	1,770	2,107
Corporations.....	1,115	991,091	7.3	34,785	...	14,306	704,345	18,602	501	600,482	18,271	23,628
Other forms of organization.....	110	211,502	6.6	5,784	16	2,925	136,594	11,535	60	152,466	10,897	11,435
Fruits, vegetables (fresh), total.....	2,137	1,102,832	23.1	121,800	1,352	64,848	2,680,956	33,777	913	575,930	31,398	32,965
Individual proprietorships.....	600	153,211	24.5	17,263	446	9,160	396,721	3,750	175	66,925	3,244	3,052
Partnerships.....	992	258,544	22.4	24,403	901	13,917	570,994	6,284	234	113,031	5,828	6,137
Corporations.....	963	637,654	23.0	74,034	...	38,903	1,604,785	23,144	467	371,946	21,463	22,870
Other forms of organization.....	82	55,423	23.2	6,100	5	2,968	108,456	899	37	24,028	863	906
Farm Products (Raw Materials)												
Cotton, total.....	1,238	920,720	2.7	8,393	938	5,074	234,610	43,953	432	559,138	41,322	52,087
Individual proprietorships.....	528	306,115	2.4	2,333	380	1,632	70,762	12,850	187	189,652	12,026	14,302
Partnerships.....	425	342,518	2.6	2,582	555	1,670	75,472	15,458	147	181,612	14,059	18,095
Corporations.....	265	263,764	3.1	3,305	...	1,681	83,523	15,614	91	185,562	15,209	19,660
Other forms of organization.....	20	8,323	4.3	173	3	91	4,853	31	7	2,312	28	30
Grain, total.....	8,380	4,192,851	3.5	71,569	2,427	28,636	1,359,151	193,213	6,413	3,427,517	177,246	190,202
Individual proprietorships.....	1,595	579,447	3.7	9,049	1,032	4,138	175,058	23,101	1,134	442,182	21,279	22,727
Partnerships.....	1,230	559,861	3.5	8,299	1,363	3,626	162,844	22,531	891	414,279	19,628	22,402
Corporations.....	4,936	2,675,639	3.6	48,752	...	18,815	918,744	128,516	3,878	2,249,334	119,498	127,254
Other forms of organization.....	619	377,904	2.9	5,469	32	2,057	102,505	19,065	510	321,722	16,841	17,819
Hides, skins, raw furs, total.....	166	44,139	8.4	1,930	137	795	36,358	2,599	98	27,775	2,383	2,409
Individual proprietorships.....	100	13,454	7.5	485	76	227	9,331	954	58	10,948	910	957
Partnerships.....	38	6,746	10.5	337	61	125	6,620	554	23	4,538	521	439
Corporations.....	28	23,939	8.3	1,108	...	443	20,407	1,091	17	12,289	952	1,013
Livestock (exc. horses, mules), total.....	1,532	2,233,335	1.3	10,188	1,273	4,814	199,530	6,895	379	430,438	6,212	5,439
Individual proprietorships.....	742	640,113	1.4	2,830	591	1,581	56,025	2,039	188	137,300	1,912	1,968
Partnerships.....	419	797,352	1.2	2,534	676	1,367	50,026	2,795	107	138,237	2,391	1,519
Corporations.....	311	700,229	1.3	4,299	...	1,584	82,838	1,885	70	143,331	1,735	1,796
Other forms of organization.....	60	95,641	1.0	525	6	282	10,641	176	14	11,570	174	156
Tobacco (leaf), total.....	75	128,105	2.6	1,840	56	716	27,085	54,767	38	116,692	54,732	138,236
Individual proprietorships.....	31	8,449	7.5	331	20	123	5,073	540	8	3,574	516	367
Partnerships.....	19	7,478	5.8	200	36	100	3,222	117	9	3,127	117	157
Corporations.....	25	112,178	2.0	1,309	...	493	18,790	54,110	21	109,991	54,099	137,712
Wool, mohair, total.....	82	62,015	5.8	1,296	69	380	19,203	3,093	58	54,276	2,956	2,289
Corporations.....	20	36,874	5.9	769	...	227	12,580	1,399	16	35,547	1,370	1,122
Unincorporated businesses.....	62	25,141	5.7	527	69	153	6,628	1,694	42	18,729	1,586	1,167
Miscellaneous inedible farm products, total.....	466	175,644	8.1	5,956	214	2,956	132,707	22,233	270	136,118	11,478	17,031
Individual proprietorships.....	135	22,340	8.8	735	90	504	21,743	1,947	64	14,299	1,774	1,897
Partnerships.....	100	26,031	7.2	614	122	429	17,410	1,625	49	21,093	1,528	1,700
Corporations.....	214	117,107	8.5	4,372	...	1,842	86,658	18,550	151	97,362	8,082	13,295
Other forms of organization.....	17	10,166	4.6	235	2	181	6,896	111	6	3,364	94	139
Other Assemblers												
Farm supplies:												
Feed.....	158	69,119	7.3	2,388	115	942	45,530	2,917	113	57,645	2,832	3,584
Individual proprietorships.....	75	15,650	7.5	480	70	178	8,712	652	48	11,610	643	873
Partnerships.....	32	9,762	8.3	344	44	129	6,777	477	25	8,780	477	600
Corporations.....	48	43,309	7.0	1,544	...	624	29,613	1,772	37	36,857	1,696	2,084
Other forms of organization.....	3	398	9.5	20	1	11	428	16	3	398	16	27
Seeds.....	163	60,689	11.5	3,299	83	1,501	71,100	6,254	117	51,051	6,063	6,551
Individual proprietorships.....	53	6,937	8.2	218	39	140	6,344	661	30	(x)	(x)	(x)
Partnerships.....	32	10,504	10.4	398	43	168	10,123	1,300	25	9,036	1,300	1,209
Corporations.....	66	38,232	13.0	2,495	...	1,020	50,402	3,793	52	32,859	3,641	4,442
Other forms of organization.....	12	5,016	7.0	188	1	173	4,231	500	10	(x)	(x)	(x)
Miscellaneous farm supplies.....	63	21,359	9.5	943	48	312	12,322	638	29	10,097	591	580
Individual proprietorships.....	33	7,794	9.8	242	22	104	4,769	164	18	3,246	164	171
Partnerships.....	15	2,621	13.0	122	26	93	2,042	8	2	(x)	(x)	(x)
Corporations.....	15	10,944	8.4	579	...	155	5,801	466	9	(x)	(x)	(x)
Assemblers, miscellaneous products, total.....	25	4,232	13.9	289	20	177	7,132	462	12	3,579	444	373
Corporations.....	5	2,558	14.5	186	...	81	4,393	209	4	(x)	(x)	(x)
Unincorporated businesses.....	20	1,674	12.9	103	20	96	2,739	253	8	(x)	(x)	(x)

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

n.e. Not available or not applicable.

¹ Entries for agents and brokers represent commission received expressed as a percent of sales.² Operators of commission petroleum bulk plants on an agency basis.³ Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

LEGAL FORM

5.21

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, ² November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
ALABAMA												
Total.....	2,597	1,677,829	n.a.	73,785	2,027	26,991	1,417,792	102,602	1,852	1,156,897	97,237	94,233
Individual proprietorships.....	837	243,804	n.a.	8,101	719	4,143	169,176	13,059	512	144,930	12,163	12,717
Partnerships.....	585	331,589	n.a.	10,397	1,025	5,035	203,612	20,930	397	233,437	19,430	22,504
Corporations.....	1,167	1,099,718	n.a.	55,169	2,282	17,762	1,042,141	68,434	938	777,045	65,465	58,817
Other forms of organization.....	8	2,718	n.a.	118	1	51	2,863	179	5	1,465	179	195
Merchant wholesalers, total.....	1,524	783,012	11.6	51,426	1,271	19,014	973,861	73,240	1,162	667,074	68,137	67,259
Individual proprietorships.....	577	110,171	12.3	6,480	505	3,192	131,405	10,156	413	(x)	(x)	(x)
Partnerships.....	429	218,249	9.0	9,075	766	4,311	175,139	17,035	331	183,136	15,572	18,140
Corporations.....	514	453,178	12.7	35,776	...	11,478	665,384	45,950	415	391,855	43,131	40,161
Other forms of organization.....	4	1,414	13.4	95	...	33	1,933	99	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).....	191	249,962	8.4	10,999	2	3,333	212,724	13,326	178	240,118	13,255	10,375
Manufacturers' sales offices (without stocks).....	67	196,840	5.6	3,207	1	856	60,304	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	434	150,856	9.9	4,636	388	1,891	92,723	9,199	406	147,184	9,063	7,904
Individual proprietorships.....	66	12,592	10.9	325	61	164	6,456	561	53	11,441	529	421
Partnerships.....	27	10,460	10.1	286	45	117	5,903	455	23	10,081	428	427
Corporations.....	341	127,804	9.8	4,025	2,282	1,610	80,364	8,183	330	125,662	8,106	7,056
Agents and brokers, total.....	209	198,403	2.9	1,962	188	775	40,019	314	30	31,797	308	402
Corporations.....	40	56,527	2.8	818	...	222	16,261	118	6	6,084	112	136
Unincorporated businesses.....	169	141,876	2.9	1,144	188	553	23,758	196	24	25,713	196	266
Assemblers (mainly farm products), total.....	172	98,756	4.3	1,555	177	1,122	38,161	6,523	76	70,724	6,474	8,293
Corporations.....	22	16,182	6.5	427	...	295	8,308	963	12	13,748	958	1,183
Unincorporated businesses.....	150	82,574	3.8	1,128	177	827	29,853	5,560	64	56,976	5,516	7,110
ARIZONA												
Total.....	864	420,481	n.a.	24,023	605	8,087	458,214	29,938	651	322,140	28,643	27,413
Corporations.....	497	278,036	n.a.	17,648	2,169	5,478	328,702	22,088	425	248,874	21,313	20,475
Unincorporated businesses.....	367	142,445	n.a.	6,375	436	2,609	129,512	7,850	226	73,266	7,330	6,938
Merchant wholesalers, total.....	489	228,391	13.0	16,195	319	5,175	317,496	25,099	379	206,537	23,932	23,058
Individual proprietorships.....	168	33,451	13.0	2,285	138	808	46,985	2,633	120	28,078	2,403	2,304
Partnerships.....	104	41,592	11.6	1,953	181	740	40,446	4,930	80	37,446	4,702	4,332
Corporations.....	217	153,348	13.3	11,957	...	3,627	230,065	17,536	179	141,013	16,827	16,422
Manufacturers' sales branches (with stocks), total.....	64	42,231	10.4	2,385	...	685	43,202	2,012	55	41,382	1,968	1,592
Corporations.....	64	42,231	10.4	2,385	...	685	43,202	2,012	55	41,382	1,968	1,592
Manufacturers' sales offices (without stocks), total.....	8	10,259	3.7	166	...	39	2,683	...	...	...	...	...
Corporations.....	8	10,259	3.7	166	...	39	2,683	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	209	62,926	10.4	1,855	202	621	38,303	2,214	201	61,521	2,173	1,998
Individual proprietorships.....	16	3,297	11.6	135	12	58	2,960	117	10	2,354	78	63
Partnerships.....	10	3,322	10.9	187	21	30	4,379	109	9	(x)	(x)	(x)
Corporations.....	183	56,307	10.3	1,533	2,169	483	30,964	1,988	182	(x)	(x)	(x)
Agents and brokers, total.....	49	49,945	2.6	377	50	174	8,826	26	1	(x)	(x)	(x)
Individual proprietorships.....	24	15,968	2.8	136	22	81	3,121	18	1	(x)	(x)	(x)
Partnerships.....	18	31,364	2.5	176	28	72	3,359	8	...	...	...	...
Corporations.....	7	2,613	4.0	65	...	21	2,346	...	...	...	...	...
Assemblers (mainly farm products), total.....	45	26,729	20.7	3,045	34	1,393	47,704	587	15	(x)	(x)	(x)
Corporations.....	18	13,278	18.5	1,542	...	623	19,442	552	9	(x)	(x)	(x)
Unincorporated businesses.....	27	13,451	22.8	1,503	34	770	28,262	35	6	1,909	30	102
ARKANSAS												
Total.....	2,147	851,613	n.a.	35,808	1,647	14,705	732,054	60,451	1,404	597,724	57,484	51,661
Individual proprietorships.....	680	185,004	n.a.	4,956	597	2,650	104,381	8,477	361	97,835	7,768	6,682
Partnerships.....	446	182,611	n.a.	4,872	733	2,505	102,533	8,994	257	101,204	8,115	7,293
Corporations.....	1,011	480,089	n.a.	25,906	2,355	9,500	522,833	42,972	783	398,604	41,593	37,679
Other forms of organization.....	10	3,909	n.a.	74	2	50	2,307	8	3	81	8	7
Merchant wholesalers, total.....	1,008	418,065	11.3	25,379	760	9,970	505,988	47,476	800	383,157	45,368	42,370
Individual proprietorships.....	379	66,962	11.5	3,444	314	1,696	70,127	5,902	275	58,235	5,459	5,087
Partnerships.....	262	90,259	9.0	3,746	446	1,804	76,203	7,833	208	80,622	7,311	6,613
Corporations.....	367	260,844	12.0	18,189	...	6,470	359,658	33,741	317	244,300	32,598	30,700
Manufacturers' sales branches (with stocks).....	77	52,651	12.5	3,582	...	1,134	71,936	3,597	66	51,668	3,490	2,895
Manufacturers' sales offices (without stocks), total.....	19	23,957	2.4	292	...	79	5,846	...	...	...	...	...
Corporations.....	19	23,957	2.4	292	...	79	5,846	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	523	98,418	10.3	2,799	433	1,156	54,164	5,943	440	88,557	5,749	4,281
Corporations.....	452	87,015	10.3	2,463	2,355	968	47,183	5,285	384	78,945	5,200	3,832
Unincorporated businesses.....	71	11,403	10.1	336	78	188	6,981	658	56	9,612	549	449

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLLE, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
ARKANSAS--Continued												
Agents and brokers, total.....	134	88,122	2.2	544	165	439	13,007	272	12	9,867	251	263
Corporations.....	11	5,269	3.0	63	...	41	2,262	21	...	...	...	...
Unincorporated businesses.....	123	82,853	2.2	481	165	398	10,745	251	12	9,867	251	263
Assemblers (mainly farm products), total....	386	170,400	5.9	3,212	289	1,927	81,113	3,163	86	64,475	2,626	1,852
Individual proprietorships.....	186	73,108	4.1	1,020	141	665	24,688	1,958	39	26,623	1,776	1,138
Partnerships.....	107	43,386	5.1	761	146	403	17,417	871	29	(x)	(x)	(x)
Corporations.....	86	51,353	8.9	1,369	...	823	36,948	332	17	24,691	309	256
Other forms of organization.....	7	2,553	7.3	62	2	36	2,060	2	1	(x)	(x)	(x)
CALIFORNIA												
Total.....	18,459	13,270,588	n.a.	732,122	14,337	212,131	14,412,539	867,687	12,279	9,130,886	824,446	779,498
Individual proprietorships.....	6,851	1,778,749	n.a.	77,275	6,155	26,682	1,580,151	80,596	3,819	823,833	73,966	72,746
Partnerships.....	3,910	1,673,180	n.a.	83,041	7,297	27,945	1,685,975	104,130	2,605	1,081,594	96,285	89,703
Corporations.....	7,625	9,747,603	n.a.	567,784	2,856	155,813	11,085,483	681,166	5,808	7,201,352	652,448	615,484
Other forms of organization.....	73	71,056	n.a.	4,022	29	1,691	60,930	1,795	47	24,107	1,747	1,565
Merchant wholesalers, total.....	11,518	5,872,377	13.6	433,671	10,260	121,514	8,551,065	603,150	8,685	5,187,476	572,007	538,297
Individual proprietorships.....	4,750	850,302	14.3	56,375	4,224	18,757	1,140,424	74,628	3,392	683,566	68,415	66,618
Partnerships.....	3,162	1,097,169	12.5	64,546	6,007	20,947	1,310,891	97,623	2,368	944,992	90,536	83,848
Corporations.....	3,579	3,919,231	13.6	312,200	...	81,655	6,090,577	430,320	2,902	3,553,384	412,525	387,380
Other forms of organization.....	27	5,675	17.4	550	29	155	9,173	979	23	5,534	531	451
Manufacturers' sales branches (with stocks), total.....	1,579	2,420,977	11.3	141,524	68	37,339	2,722,882	199,025	1,411	2,349,183	195,058	178,985
Individual proprietorships.....	39	6,478	16.7	628	26	199	13,022	889	28	5,899	878	841
Partnerships.....	25	8,875	16.0	847	42	237	17,527	844	18	7,601	775	603
Corporations.....	1,511	2,404,168	11.3	139,980	...	36,889	2,691,066	197,107	1,361	2,334,227	193,220	177,367
Other forms of organization.....	4	1,456	12.6	69	...	14	1,267	185	4	1,456	185	174
Manufacturers' sales offices (without stocks), total.....	541	1,491,691	4.2	24,286	21	5,294	480,479	...	...	...	...	...
Corporations.....	518	1,487,786	4.2	24,108	...	5,251	476,686	...	...	...	...	...
Unincorporated businesses.....	23	3,905	10.0	178	21	43	3,793	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,529	836,728	10.1	30,107	1,154	8,265	625,751	24,498	1,465	813,307	27,633	26,138
Individual proprietorships.....	177	47,659	11.8	1,953	161	652	40,199	1,626	155	40,600	1,474	1,489
Partnerships.....	76	32,862	12.1	1,374	137	418	28,546	935	69	28,582	904	1,075
Corporations.....	1,276	756,207	9.9	26,780	2,856	7,195	557,006	21,937	1,241	744,125	25,255	23,574
Agents and brokers, total.....	2,541	1,842,779	3.8	27,328	2,438	7,269	517,819	7,694	353	303,856	6,660	6,068
Corporations.....	356	635,900	3.5	14,294	...	3,385	267,153	4,027	84	183,557	3,737	3,093
Unincorporated businesses.....	2,185	1,206,879	3.9	13,034	2,438	3,884	250,666	3,667	269	120,299	2,923	2,975
Assemblers (mainly farm products), total....	750	806,016	18.7	75,206	399	32,450	1,514,543	33,320	365	477,064	23,088	30,010
Individual proprietorships.....	148	76,011	27.3	10,043	118	4,618	227,900	1,654	55	30,396	1,644	2,066
Partnerships.....	178	122,149	20.1	11,391	281	4,883	234,192	2,860	70	43,492	2,702	2,934
Corporations.....	385	544,311	18.1	50,422	...	21,438	1,002,995	27,775	220	386,039	17,711	24,070
Other forms of organization.....	39	63,545	10.5	3,350	...	1,511	49,456	1,031	20	17,117	1,031	940
COLORADO												
Total.....	2,650	1,628,603	n.a.	75,028	1,826	25,483	1,442,332	97,063	1,836	1,054,556	91,750	83,479
Individual proprietorships.....	805	197,640	n.a.	6,585	675	2,883	132,703	7,767	457	99,550	6,978	7,218
Partnerships.....	487	284,020	n.a.	7,819	838	3,276	152,394	9,776	324	138,836	8,435	8,435
Corporations.....	1,359	1,133,732	n.a.	60,157	2,309	19,098	1,148,467	79,191	1,041	811,768	75,565	67,518
Other forms of organization.....	19	13,211	n.a.	467	4	226	8,768	329	14	4,402	311	308
Merchant wholesalers, total.....	1,288	634,268	12.7	44,946	993	15,219	856,993	63,146	1,000	574,123	60,768	57,956
Individual proprietorships.....	475	80,553	12.0	4,588	411	1,909	91,084	6,173	326	57,620	5,554	5,745
Partnerships.....	324	128,162	10.2	5,744	580	2,159	106,768	8,340	253	111,826	7,781	7,474
Corporations.....	484	424,983	13.5	34,504	...	11,114	657,456	48,572	416	404,107	47,372	44,661
Other forms of organization.....	5	570	21.6	110	2	37	1,685	61	5	570	61	76
Manufacturers' sales branches (with stocks), total.....	181	268,347	12.9	17,287	9	5,161	325,522	19,280	166	259,933	19,116	15,650
Manufacturers' sales offices (without stocks), total.....	74	113,763	5.2	2,311	...	543	46,286	...	...	...	...	...
Corporations.....	74	113,763	5.2	2,311	...	543	46,286	...	...	...	...	...
Petroleum bulk stations, terminals, total....	473	98,082	9.9	2,581	432	985	51,773	7,340	445	94,720	5,745	4,115
Corporations.....	368	77,632	9.7	1,970	2,309	716	38,855	6,446	362	77,329	5,002	3,412
Unincorporated businesses.....	105	20,450	10.4	611	123	269	12,918	894	83	17,391	743	703
Agents and brokers, total.....	261	332,724	2.2	2,811	239	1,087	56,706	407	24	14,174	319	193
Individual proprietorships.....	150	70,182	3.9	656	125	316	15,449	112	12	6,888	106	94
Partnerships.....	67	120,563	1.9	800	114	360	15,903	170	8	6,733	170	56
Corporations.....	44	141,979	1.5	1,355	...	411	25,354	125	4	553	43	43
Assemblers (mainly farm products), total....	373	181,419	5.5	5,092	153	2,488	105,052	6,890	201	111,606	5,802	5,565
Individual proprietorships.....	101	33,610	6.3	917	65	452	16,985	864	57	23,377	787	868
Partnerships.....	64	27,047	8.5	996	86	646	23,927	767	38	13,795	586	557
Corporations.....	196	108,453	4.7	2,926	...	1,219	58,207	5,088	99	70,954	4,276	4,009
Other forms of organization.....	12	12,309	4.0	253	2	171	5,933	171	7	3,500	153	131

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses* (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)					
CONNECTICUT												
Total.....	2,361	1,374,925	n.a.	88,141	1,243	26,558	1,656,220	111,719	1,774	1,155,317	100,615	91,019
Individual proprietorships.....	631	101,372	n.a.	5,291	549	2,091	100,806	6,860	413	(x)	(x)	(x)
Partnerships.....	354	113,599	n.a.	4,830	634	1,744	87,116	6,911	252	82,534	6,977	6,281
Corporations.....	1,368	1,154,257	n.a.	77,894	8	22,659	1,465,067	97,521	1,102	995,468	87,333	78,840
Other forms of organization.....	8	5,697	n.a.	126	2	64	3,231	427	7	(x)	(x)	(x)
Merchant wholesalers, total.....	1,827	789,145	13.9	62,748	1,129	19,307	1,159,569	77,430	1,445	715,327	74,565	62,598
Individual proprietorships.....	555	72,498	13.3	4,464	479	1,772	85,583	6,351	389	(x)	(x)	(x)
Partnerships.....	333	94,326	10.7	4,724	648	1,699	85,070	6,853	246	81,018	6,529	6,223
Corporations.....	932	619,950	14.5	53,477	...	15,793	986,811	63,867	804	569,398	61,891	57,926
Other forms of organization.....	7	2,371	8.5	83	2	43	2,105	359	6	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).	218	204,466	11.4	13,635	3	3,958	269,829	10,158	192	199,794	10,074	9,023
Manufacturers' sales offices (without stocks)	89	81,101	5.7	2,645	3	634	53,383	...	...	...	...	...
Petroleum bulk stations, terminals, total...	118	218,574	7.4	7,694	24	2,153	145,846	23,707	115	216,820	15,600	12,087
Individual proprietorships.....	13	8,506	10.5	329	11	125	6,696	400	11	(x)	(x)	(x)
Partnerships.....	3	1,231	7.0	34	5	12	688	31	3	1,231	31	41
Corporations.....	102	208,837	7.3	7,331	8	2,016	138,462	23,276	101	(x)	(x)	(x)
Agents and brokers, total.....	89	51,414	4.0	793	75	256	14,741	98	13	(x)	(x)	(x)
Individual proprietorships.....	56	19,360	6.2	420	53	164	7,018	86	10	1,222	75	62
Partnerships.....	11	15,569	1.5	27	22	11	599	6	1	(x)	(x)	(x)
Corporations.....	22	16,485	3.7	346	...	81	7,164	6	2	(x)	(x)	(x)
Assemblers (mainly farm products), total....	20	30,225	4.4	626	9	250	12,852	326	9	21,660	292	241
Corporations.....	13	23,977	4.4	547	...	211	11,102	231	7	(x)	(x)	(x)
Unincorporated businesses.....	7	6,248	0.9	79	9	39	1,750	95	2	(x)	(x)	(x)
DELAWARE												
Total.....	370	483,721	n.a.	17,734	217	5,153	352,165	23,077	258	212,007	18,840	14,372
Corporations.....	192	427,281	n.a.	15,365	220	4,010	302,724	19,938	142	181,034	15,892	11,645
Unincorporated businesses.....	178	56,440	n.a.	2,369	197	1,143	49,441	3,139	116	30,973	2,948	2,727
Merchant wholesalers, total.....	231	87,091	13.1	6,279	152	2,185	119,366	9,304	184	77,286	9,006	8,006
Corporations.....	92	52,392	13.6	4,302	...	1,361	80,832	6,351	79	48,074	6,173	5,356
Unincorporated businesses.....	139	34,699	12.4	1,977	152	824	38,534	2,953	105	29,212	2,833	2,650
Petroleum bulk stations, terminals, total...	41	19,876	12.1	676	25	246	13,039	2,740	34	18,866	2,725	2,454
Corporations.....	37	19,721	12.1	669	20	242	12,874	2,729	30	18,711	2,714	2,449
Unincorporated businesses.....	4	155	13.5	7	5	4	165	11	4	155	11	5
Other operating types, total.....	98	376,754	7.6	10,779	40	2,722	219,760	11,033	40	115,855	7,109	3,912
Individual proprietorships.....	22	7,766	5.6	170	13	102	4,107	83	3	247	26	22
Partnerships.....	13	13,820	5.6	215	27	213	6,635	92	4	1,359	78	50
Corporations.....	63	355,168	7.7	10,394	...	2,407	209,018	10,858	33	114,249	7,005	3,840
DISTRICT OF COLUMBIA												
Total.....	1,114	1,242,601	n.a.	62,327	585	17,106	1,187,366	50,815	689	751,119	49,028	47,515
Individual proprietorships.....	285	75,443	n.a.	3,047	245	1,015	55,544	2,616	158	(x)	(x)	(x)
Partnerships.....	165	100,065	n.a.	3,376	339	1,231	70,028	4,155	109	55,772	3,961	3,700
Corporations.....	661	1,064,070	n.a.	55,737	244	14,799	1,058,813	43,977	420	656,251	42,481	41,456
Other forms of organization.....	3	3,023	n.a.	167	...	61	3,071	67	2	(x)	(x)	(x)
Merchant wholesalers, total.....	692	497,742	12.1	36,675	451	10,375	681,446	40,079	550	457,618	38,864	37,681
Corporations.....	359	399,167	12.2	30,696	...	8,242	563,774	33,347	295	366,996	32,423	31,716
Unincorporated businesses.....	333	98,575	11.5	5,979	451	2,133	117,672	6,732	255	90,622	6,441	5,965
Manufacturers' sales branches (with stocks).	123	251,734	13.4	18,719	...	5,153	366,109	8,752	111	231,555	8,451	8,480
Manufacturers' sales offices (without stocks)	116	306,287	2.9	3,942	1	780	76,048	...	...	...	...	...
Petroleum bulk stations, terminals, total...	10	33,858	6.3	1,137	3	370	24,798	1,331	8	(x)	(x)	(x)
Individual proprietorships.....	3	1,250	8.2	32	2	12	649	43	3	1,250	43	32
Corporations.....	7	32,608	6.3	1,105	21	358	24,149	1,288	5	(x)	(x)	(x)
Agents and brokers, total.....	170	151,190	3.1	1,807	130	410	38,144	632	18	34,360	499	371
Individual proprietorships.....	88	37,657	4.7	433	79	111	7,066	45	8	(x)	(x)	(x)
Partnerships.....	26	39,854	2.1	123	51	40	2,754	3	1	(x)	(x)	(x)
Corporations.....	56	73,679	2.8	1,251	...	259	28,324	584	9	32,459	451	329
Assemblers (mainly farm products).....	3	1,790	4.6	47	...	18	821	21	2	(x)	(x)	(x)
FLORIDA												
Total.....	3,718	1,991,316	n.a.	125,376	2,234	49,856	2,526,547	145,354	2,641	1,517,601	138,974	122,725
Individual proprietorships.....	1,003	170,309	n.a.	9,011	832	4,562	195,716	8,980	551	87,421	7,783	7,519
Partnerships.....	599	199,640	n.a.	9,518	1,019	4,434	185,216	10,904	379	125,708	10,377	10,127
Corporations.....	2,095	1,600,435	n.a.	104,382	3,779	39,489	2,094,471	125,187	1,702	1,300,083	120,535	104,819
Other forms of organization.....	21	20,932	n.a.	2,465	4	1,371	51,144	283	9	4,389	279	260
Merchant wholesalers, total.....	2,346	999,804	14.2	78,150	1,418	26,474	1,479,683	104,385	1,798	892,439	98,728	91,153
Individual proprietorships.....	739	101,987	14.7	7,005	604	3,244	147,254	8,493	492	(x)	(x)	(x)
Partnerships.....	474	136,453	11.1	6,828	812	2,949	134,335	10,265	348	111,893	9,764	9,722
Corporations.....	1,126	799,772	14.6	64,119	...	20,215	1,194,770	85,422	952	703,883	81,417	74,101
Other forms of organization.....	7	1,592	21.8	198	2	66	3,324	205	6	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
FLORIDA--Continued												
Manufacturers' sales branches (with stocks)	211	290,314	8.7	13,411	6	4,284	272,097	17,453	188	279,668	17,279	14,831
Manufacturers' sales offices (without stocks)	64	136,167	3.6	1,728	1	425	35,269	...	...	...	...	...
Petroleum bulk stations, terminals, total..	545	260,243	8.4	7,418	410	2,768	147,948	20,190	519	256,179	19,794	13,501
Individual proprietorships.....	21	4,336	11.2	171	20	78	3,383	121	16	(x)	(x)	(x)
Partnerships.....	7	1,798	11.6	89	11	61	1,746	60	6	(x)	(x)	(x)
Corporations.....	517	254,109	8.3	7,158	2,379	2,629	142,819	20,009	497	250,617	19,628	13,355
Agents and brokers, total.....	249	175,512	4.2	3,905	210	1,529	73,365	791	47	27,440	769	756
Corporations.....	60	77,803	4.8	2,769	...	1,019	52,081	421	14	18,834	410	465
Unincorporated businesses.....	189	97,709	3.7	1,136	210	510	21,284	370	33	8,606	359	291
Assemblers (mainly farm products), total...	303	129,276	32.8	20,764	189	14,376	518,185	2,535	89	61,875	2,404	2,484
Individual proprietorships.....	98	13,197	23.1	1,261	78	947	33,966	88	13	(x)	(x)	(x)
Partnerships.....	67	21,122	26.0	2,229	109	1,255	41,914	409	17	8,788	398	215
Corporations.....	125	83,351	36.4	15,249	...	10,943	398,397	1,960	56	47,787	1,869	2,126
Other forms of organization.....	13	11,606	30.2	2,025	2	1,231	43,908	78	3	(x)	(x)	(x)
GEORGIA												
Total.....	3,844	3,264,294	n.a.	133,260	2,516	44,004	2,549,597	175,504	2,612	2,031,509	169,180	153,500
Individual proprietorships.....	1,103	328,216	n.a.	9,936	918	4,579	192,621	11,646	595	147,989	10,417	10,140
Partnerships.....	668	340,593	n.a.	10,051	1,166	4,441	188,439	17,461	428	192,006	16,684	17,246
Corporations.....	2,062	2,582,332	n.a.	112,605	2,431	34,694	2,155,886	145,963	1,583	1,682,464	141,645	125,741
Other forms of organization.....	11	13,133	n.a.	668	1	290	12,651	434	6	9,050	434	373
Merchant wholesalers, total.....	1,973	1,084,654	11.7	67,305	1,412	22,904	1,266,809	102,859	1,553	989,077	98,426	94,297
Corporations.....	839	784,328	11.9	51,969	...	16,082	972,064	78,132	716	727,462	75,532	70,874
Unincorporated businesses.....	1,134	300,326	11.3	15,316	1,412	6,822	294,745	24,727	837	261,615	22,894	23,383
Manufacturers' sales branches (with stocks)	386	771,534	10.6	41,681	9	12,724	811,910	52,029	350	740,676	50,895	41,585
Manufacturers' sales offices (without stocks)	235	580,354	4.1	9,991	1	2,124	195,015	...	...	...	...	...
Petroleum bulk stations, terminals, total..	572	189,510	8.8	5,693	527	2,271	112,245	11,681	549	184,712	11,590	8,154
Individual proprietorships.....	53	12,429	9.1	371	42	173	7,238	452	42	10,032	394	356
Partnerships.....	31	7,726	9.2	201	54	110	4,171	277	25	6,512	246	193
Corporations.....	488	169,355	8.8	5,121	2,431	1,988	100,836	10,952	482	168,168	10,950	7,605
Agents and brokers, total.....	449	503,491	2.9	4,813	398	1,514	83,984	441	44	31,246	406	416
Corporations.....	72	224,130	2.3	2,034	...	977	37,138	243	11	11,191	242	242
Unincorporated businesses.....	377	279,361	3.5	2,779	398	937	46,846	198	33	20,055	164	174
Assemblers (mainly farm products), total...	229	134,751	6.8	3,777	169	2,467	79,634	8,494	116	85,798	7,863	9,088
Individual proprietorships.....	128	45,820	5.3	832	102	635	18,988	1,970	57	25,916	1,997	2,038
Partnerships.....	43	22,808	5.2	414	66	318	8,178	1,447	24	(x)	(x)	(x)
Corporations.....	92	57,161	8.1	1,983	...	1,264	42,329	4,773	31	36,666	4,192	5,604
Other forms of organization.....	6	8,962	10.2	548	1	250	10,139	304	4	(x)	(x)	(x)
IDAHO												
Total.....	1,147	415,822	n.a.	19,561	734	8,999	436,770	26,960	876	286,596	24,105	22,711
Individual proprietorships.....	223	52,583	n.a.	3,120	180	1,758	78,894	2,461	145	35,601	2,217	2,209
Partnerships.....	165	105,282	n.a.	2,936	240	1,585	67,297	3,867	101	38,288	3,709	3,898
Corporations.....	755	254,759	n.a.	13,466	2,314	5,632	289,740	20,287	626	209,509	17,834	16,299
Other forms of organization.....	4	3,198	n.a.	39	...	24	839	345	4	3,198	345	305
Merchant wholesalers, total.....	338	125,148	12.1	8,200	230	2,787	160,461	16,097	276	119,417	15,194	13,497
Corporations.....	136	85,160	11.5	5,665	...	1,797	110,573	11,383	123	83,281	10,716	9,545
Unincorporated businesses.....	202	39,988	13.4	2,535	230	990	49,888	4,714	153	36,136	4,478	3,952
Manufacturers' sales branches (with stocks)	52	18,233	12.2	1,167	...	332	22,927	1,534	40	17,272	1,451	1,142
Manufacturers' sales offices (without stocks), total.....	4	2,642	3.4	56	...	13	1,232	...	...	...	...	...
Corporations.....	4	2,642	3.4	56	...	13	1,232	...	...	...	...	...
Petroleum bulk stations, terminals, total..	371	54,858	11.3	1,522	345	543	31,936	3,032	364	59,302	3,004	2,657
Corporations.....	343	54,591	11.4	1,512	2,314	464	27,599	2,741	338	(x)	(x)	(x)
Unincorporated businesses.....	28	5,267	10.1	210	31	79	4,337	291	26	(x)	(x)	(x)
Agents and brokers, total.....	30	77,890	1.4	460	27	383	10,649	46	4	8,653	19	32
Individual proprietorships.....	1	3,586	5.0	57	10	38	1,559	33	2	(x)	(x)	(x)
Partnerships.....	12	54,863	1.0	229	17	190	4,605	10	1	(x)	(x)	(x)
Corporations.....	3	19,441	1.9	181	...	155	4,485	3	1	(x)	(x)	(x)
Assemblers (mainly farm products), total...	352	132,071	11.4	8,147	132	4,941	209,565	6,251	192	81,952	4,437	5,383
Corporations.....	213	74,970	11.5	5,087	...	2,873	123,045	4,726	125	47,891	3,048	3,321
Unincorporated businesses.....	139	57,101	11.6	3,060	132	2,068	86,520	1,525	67	34,061	1,389	2,062

See footnote at end of table.

LEGAL FORM

5.25

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
ILLINOIS												
Total.....	17,454	18,136,506	n.a.	689,689	11,983	182,512	13,112,599	679,769	11,132	9,606,990	644,957	602,167
Individual proprietorships.....	5,725	2,078,112	n.a.	41,044	5,071	14,752	796,308	45,505	2,793	601,109	42,286	41,123
Partnerships.....	3,161	2,899,146	n.a.	49,400	5,826	16,951	971,267	61,061	2,073	932,291	56,933	57,013
Corporations.....	8,437	13,013,470	n.a.	596,304	21,069	149,862	11,289,295	569,194	6,184	7,956,990	541,953	500,777
Other forms of organization.....	111	143,778	n.a.	2,941	17	947	55,689	4,009	82	116,600	3,785	3,254
Merchant wholesalers, total.....	9,839	6,148,547	11.9	400,384	7,507	109,687	7,576,706	458,773	7,308	5,310,662	440,196	407,764
Individual proprietorships.....	3,593	666,012	10.2	30,771	3,189	11,329	596,736	33,790	2,327	(x)	(x)	(x)
Partnerships.....	2,260	855,200	10.0	40,460	4,314	14,147	801,356	53,146	1,732	722,941	50,034	49,327
Corporations.....	3,972	4,576,880	12.6	327,847	...	83,817	6,155,464	364,152	3,236	4,088,795	351,525	322,747
Other forms of organization.....	14	50,455	5.4	1,306	4	394	23,150	1,685	13	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	1,175	3,035,877	10.5	163,920	34	42,579	3,143,973	165,391	1,035	2,911,907	152,718	143,200
Individual proprietorships.....	14	1,697	24.6	136	9	71	3,221	170	14	1,697	170	150
Partnerships.....	15	5,083	20.4	539	25	190	9,592	551	14	(x)	(x)	(x)
Corporations.....	1,143	3,027,047	10.5	163,179	...	42,306	3,129,951	164,616	1,005	2,905,027	151,944	142,456
Other forms of organization.....	3	2,050	10.5	66	...	12	1,209	54	2	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	829	2,928,110	4.6	59,346	28	11,861	1,114,865	...	...	...	...	...
Individual proprietorships.....	17	1,840	13.5	89	15	25	1,844	...	...	...	...	...
Partnerships.....	10	2,348	11.9	86	13	23	1,926	...	...	...	...	...
Corporations.....	799	2,920,463	4.6	59,250	...	11,791	1,108,928	...	...	...	...	...
Other forms of organization.....	3	3,459	10.1	121	...	22	2,167	...	...	...	...	...
Petroleum bulk stations, terminals, total...	1,741	550,942	10.1	20,220	1,381	5,987	396,166	27,611	1,691	535,905	27,204	22,083
Individual proprietorships.....	175	25,682	11.5	1,001	149	382	18,826	1,423	153	22,953	1,314	1,796
Partnerships.....	95	16,679	10.0	540	162	221	10,482	1,054	85	(x)	(x)	(x)
Corporations.....	1,459	503,863	10.0	18,324	21,069	5,290	359,470	24,828	1,442	493,648	24,554	19,155
Other forms of organization.....	12	4,718	12.6	355	1	94	7,390	306	11	(x)	(x)	(x)
Agents and brokers, total.....	2,437	4,469,002	2.1	33,129	2,279	7,165	636,273	3,978	167	233,124	3,695	3,813
Individual proprietorships.....	1,495	1,210,588	2.6	7,119	1,378	2,019	138,876	640	65	32,668	568	544
Partnerships.....	462	1,736,190	1.3	5,785	896	1,491	108,894	673	40	56,501	578	742
Corporations.....	476	1,519,880	2.6	20,204	...	3,650	388,234	2,664	62	143,955	2,549	2,527
Other forms of organization.....	4	2,344	2.5	21	5	5	269	1	...	...	...	...
Assemblers (mainly farm products), total....	1,433	1,004,028	2.7	12,690	754	5,233	244,574	24,016	931	615,352	21,144	25,307
Individual proprietorships.....	431	172,293	2.9	1,928	331	926	36,605	3,482	234	95,299	3,271	4,438
Partnerships.....	319	283,646	1.7	1,990	416	879	39,017	5,637	202	132,009	4,740	5,520
Corporations.....	608	465,337	3.2	7,700	...	3,008	147,248	12,934	439	325,525	11,381	13,892
Other forms of organization.....	75	82,752	3.0	1,072	7	420	21,504	1,963	56	62,519	1,752	1,457
INDIANA												
Total.....	5,325	3,227,141	n.a.	144,878	3,586	45,056	2,748,616	182,159	3,991	2,093,990	169,923	153,168
Individual proprietorships.....	1,515	356,427	n.a.	14,155	1,269	5,717	355,778	13,500	918	173,282	13,041	11,480
Partnerships.....	875	545,853	n.a.	13,254	1,511	5,266	256,061	18,041	621	231,584	17,385	17,726
Corporations.....	2,912	2,310,403	n.a.	116,835	2,795	33,881	2,124,563	150,164	2,439	1,682,482	139,083	123,563
Other forms of organization.....	23	14,458	n.a.	634	11	192	12,214	454	13	6,642	414	399
Merchant wholesalers, total.....	2,852	1,381,135	13.0	103,709	1,954	31,691	1,940,190	129,611	2,243	1,280,993	126,262	117,200
Individual proprietorships.....	1,060	145,341	14.7	11,042	886	4,266	292,326	11,488	742	(x)	(x)	(x)
Partnerships.....	611	189,917	11.7	10,685	1,066	4,148	207,072	14,696	476	173,732	14,183	14,757
Corporations.....	1,174	1,043,765	13.0	81,675	23,209	1,435,064	103,220	1,019	1,019	986,604	100,768	92,500
Other forms of organization.....	7	2,112	25.1	307	2	68	5,728	207	6	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	304	271,582	10.3	17,032	10	4,982	339,223	25,228	238	257,457	16,989	14,075
Corporations.....	291	267,758	10.4	16,806	...	4,900	344,379	25,001	230	253,721	16,762	13,861
Unincorporated businesses.....	13	3,824	8.5	226	10	82	4,844	227	8	3,736	227	214
Manufacturers' sales offices (without stocks), total.....	125	271,954	3.7	3,759	...	829	72,619	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,095	325,768	8.6	9,032	915	2,921	175,531	17,847	1,074	311,460	17,698	13,033
Corporations.....	991	304,627	8.4	8,161	2,795	2,612	159,313	16,910	984	293,614	16,808	12,216
Unincorporated businesses.....	104	21,141	10.8	871	120	309	16,218	937	90	17,846	890	817
Agents and brokers, total.....	327	548,295	1.8	3,645	308	1,379	71,228	280	27	29,481	208	142
Corporations.....	77	242,917	1.2	1,762	...	492	32,217	138	8	22,968	86	40
Unincorporated businesses.....	250	305,378	2.3	1,883	308	887	39,011	142	19	6,513	122	102
Assemblers (mainly farm products), total....	622	428,407	3.9	7,701	399	3,254	149,825	9,193	409	214,599	8,766	8,718
Individual proprietorships.....	200	56,109	5.4	1,291	163	650	26,286	1,326	102	39,896	1,274	1,155
Partnerships.....	160	189,595	2.1	1,568	234	696	29,114	2,915	106	48,152	2,799	2,977
Corporations.....	256	179,463	5.0	4,678	...	1,842	91,103	4,895	198	125,575	4,659	4,946
Other forms of organization.....	6	3,240	18.8	164	2	66	3,322	57	3	976	34	42

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, week ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)					
IOWA												
Total.....	5,980	3,361,733	n.a.	99,434	4,418	35,028	1,901,861	137,735	4,379	1,889,367	131,616	123,771
Individual proprietorships.....	1,893	596,132	n.a.	11,393	1,577	5,548	219,987	12,529	1,080	259,283	11,429	10,918
Partnerships.....	1,022	884,173	n.a.	11,773	1,647	5,090	231,429	16,019	669	274,068	15,299	15,030
Corporations.....	2,907	1,767,649	n.a.	74,409	21,181	23,681	1,416,004	106,051	2,497	1,280,341	101,940	94,963
Other forms of organization.....	158	113,779	n.a.	1,859	13	709	34,441	3,136	133	75,675	2,948	2,860
Merchant wholesalers, total.....	1,975	960,879	11.9	61,470	1,447	20,575	1,172,281	83,438	1,532	856,272	79,330	75,075
Individual proprietorships.....	781	136,570	12.0	6,913	641	3,040	134,684	6,836	522	(x)	(x)	(x)
Partnerships.....	465	176,635	10.4	7,941	803	3,042	154,807	11,298	374	158,360	10,868	10,844
Corporations.....	720	641,852	12.4	46,379	...	14,398	879,680	65,166	628	583,406	61,996	58,174
Other forms of organization.....	9	5,822	7.0	237	3	95	3,110	138	8	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	263	240,071	12.2	12,462	6	3,758	238,751	12,751	220	214,126	12,316	11,703
Corporations.....	257	238,641	12.2	12,390	...	3,738	237,444	12,630	215	(x)	(x)	(x)
Unincorporated businesses.....	6	1,430	11.2	72	6	20	1,307	121	5	(x)	(x)	(x)
Manufacturers' sales offices (without stocks)	53	120,070	5.1	1,917	6	504	36,585	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,810	256,450	10.3	7,703	1,689	2,804	147,825	21,306	1,707	248,571	20,925	15,131
Individual proprietorships.....	302	35,213	10.1	1,223	286	553	23,592	2,032	253	31,258	1,885	1,644
Partnerships.....	139	19,632	9.7	568	222	262	11,246	1,147	125	18,240	1,088	998
Corporations.....	1,346	198,566	10.3	5,655	21,181	1,910	109,003	17,907	1,306	196,034	17,732	12,300
Other forms of organization.....	23	3,039	13.6	257	...	79	3,984	220	23	3,039	220	189
Agents and brokers, total.....	285	728,292	1.2	3,592	271	1,907	68,783	1,107	29	82,059	1,067	1,594
Corporations.....	66	167,469	1.7	1,548	...	506	27,992	680	6	(x)	(x)	(x)
Unincorporated businesses.....	219	560,823	1.0	2,044	271	1,401	40,791	427	23	(x)	(x)	(x)
Assemblers (mainly farm products), total....	1,594	1,055,971	2.6	12,290	999	5,480	237,636	19,133	891	488,339	17,978	20,273
Individual proprietorships.....	683	311,024	2.2	2,538	548	1,373	47,422	3,338	287	104,989	2,931	3,121
Partnerships.....	317	261,837	2.2	1,903	443	959	38,262	3,326	161	85,185	3,173	3,068
Corporations.....	471	401,671	3.2	6,562	...	2,639	126,155	9,745	342	231,356	9,337	11,594
Other forms of organization.....	123	81,439	2.9	1,287	8	509	25,797	2,724	101	66,809	2,537	2,490
KANSAS												
Total.....	4,640	2,094,230	n.a.	61,459	3,133	22,968	1,174,428	110,449	3,417	1,481,522	106,245	96,419
Individual proprietorships.....	1,510	342,207	n.a.	8,116	1,256	3,951	161,935	12,053	931	158,341	11,161	10,942
Partnerships.....	700	343,084	n.a.	6,506	1,041	3,210	125,014	9,130	476	142,561	8,592	8,172
Corporations.....	2,342	1,370,085	n.a.	45,871	825	15,431	870,509	88,157	1,931	1,147,029	85,452	76,164
Other forms of organization.....	88	38,854	n.a.	966	11	376	16,970	1,109	79	33,591	1,040	1,141
Merchant wholesalers, total.....	1,370	809,270	8.6	37,814	1,003	13,052	719,446	64,797	1,089	692,940	62,069	55,183
Individual proprietorships.....	571	101,753	10.4	4,861	492	2,033	98,132	7,552	420	68,020	7,090	6,590
Partnerships.....	285	69,852	11.6	3,889	509	1,663	73,512	5,792	231	(x)	(x)	(x)
Corporations.....	508	633,124	7.9	28,823	...	9,263	544,383	51,317	434	564,699	49,337	43,383
Other forms of organization.....	6	4,541	14.8	241	2	93	3,419	136	4	(x)	(x)	(x)
Manufacturers' sales branches (with stocks) ..	128	149,158	9.4	7,954	6	2,465	157,320	17,418	108	146,782	17,284	16,294
Manufacturers' sales offices (without stocks)	28	32,302	5.2	737	1	197	15,446	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,288	130,844	11.4	3,344	1,214	1,361	65,490	11,592	1,208	103,511	11,152	7,357
Individual proprietorships.....	281	26,108	9.9	850	246	404	16,658	1,619	229	3,244	1,356	1,226
Partnerships.....	93	11,792	10.7	418	140	185	8,426	748	67	8,513	639	597
Corporations.....	901	91,695	11.9	1,962	825	739	38,260	9,120	900	(x)	(x)	(x)
Other forms of organization.....	13	1,249	14.6	114	3	33	2,146	105	12	(x)	(x)	(x)
Agents and brokers, total.....	164	369,687	1.3	1,620	188	1,402	35,198	313	16	78,897	279	206
Individual proprietorships.....	80	93,910	1.8	478	70	558	11,462	60	7	5,481	59	49
Partnerships.....	65	163,613	1.1	632	118	638	13,384	149	5	6,379	117	14
Corporations.....	19	112,164	1.1	510	...	206	10,352	104	4	67,037	103	143
Assemblers (mainly farm products), total....	1,667	602,969	3.3	9,990	721	4,491	181,528	16,329	996	459,392	15,461	17,379
Individual proprietorships.....	75	120,266	3.2	1,916	446	948	35,468	2,813	273	81,444	2,648	3,069
Partnerships.....	251	97,235	3.8	1,421	269	686	26,917	2,438	171	68,982	2,286	2,477
Corporations.....	767	352,404	3.3	6,042	...	2,607	107,738	10,210	489	278,236	9,686	10,897
Other forms of organization.....	69	33,064	3.3	611	6	250	11,405	868	63	30,730	841	936
KENTUCKY												
Total.....	2,456	1,784,338	n.a.	74,471	1,854	26,690	1,396,846	104,626	1,707	1,047,770	100,799	92,364
Individual proprietorships.....	688	159,022	n.a.	5,578	593	2,904	113,949	7,215	403	79,525	6,891	5,980
Partnerships.....	554	383,064	n.a.	8,728	955	4,051	175,551	13,063	339	146,990	12,131	11,318
Corporations.....	1,205	1,226,776	n.a.	59,591	2,301	19,676	1,104,416	84,106	960	818,740	81,535	74,874
Other forms of organization.....	9	15,476	n.a.	174	5	59	2,930	242	5	2,515	242	192
Merchant wholesalers, total.....	1,439	795,646	12.1	55,022	1,096	18,671	996,915	83,711	1,145	699,508	80,316	75,311
Individual proprietorships.....	502	82,959	12.8	4,605	439	2,171	87,506	6,582	353	66,533	6,332	5,529
Partnerships.....	363	166,839	9.0	6,848	652	2,838	136,291	12,462	286	124,930	11,557	10,746
Corporations.....	569	543,333	13.0	43,449	...	13,619	770,957	64,425	501	505,530	62,185	58,844
Other forms of organization.....	5	2,515	9.1	120	5	43	2,161	242	5	2,515	242	192
Manufacturers' sales branches (with stocks)	115	147,911	8.7	6,757	5	2,017	135,625	8,040	99	146,171	7,847	7,335
Manufacturers' sales offices (without stocks)	42	146,752	4.1	2,096	2	545	44,316	...	...	...	...	...

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
KENTUCKY—Continued												
Petroleum bulk stations, terminals, total....	433	155,917	8.7	4,481	378	1,817	88,856	11,576	394	150,270	11,393	7,883
Individual proprietorships.....	31	5,562	9.4	160	27	86	3,559	281	23	(x)	(x)	(x)
Partnerships.....	28	9,932	8.2	231	50	111	4,662	402	27	(x)	(x)	(x)
Corporations.....	374	140,423	8.7	4,090	301	1,620	80,635	10,891	344	135,910	10,758	7,318
Agents and brokers, total.....	292	472,937	2.6	4,826	256	2,950	106,537	518	22	28,709	507	551
Corporations.....	90	228,474	2.7	2,930	...	1,621	61,993	328	13	19,066	326	391
Unincorporated businesses.....	202	244,463	2.6	1,896	256	1,329	44,544	190	9	9,643	181	160
Assemblers (mainly farm products), total.....	135	65,175	4.0	1,289	117	690	24,597	781	47	23,112	736	1,284
Corporations.....	24	20,416	5.9	711	...	277	11,746	462	6	12,228	459	1,025
Unincorporated businesses.....	111	44,759	3.1	578	117	413	12,851	319	41	10,884	277	259
LOUISIANA												
Total.....	3,068	2,227,058	n.a.	103,918	2,007	36,187	1,989,004	165,523	2,189	1,695,024	158,748	135,346
Individual proprietorships.....	918	281,501	n.a.	10,381	746	5,037	209,875	12,989	539	(x)	(x)	(x)
Partnerships.....	571	298,397	n.a.	10,015	987	4,563	206,608	22,531	398	208,547	21,425	16,800
Corporations.....	1,573	1,645,717	n.a.	83,438	2,270	26,519	1,570,881	129,989	1,248	1,335,369	125,382	106,943
Other forms of organization.....	6	1,443	n.a.	84	4	68	1,640	14	4	(x)	(x)	(x)
Merchant wholesalers, total.....	1,811	1,183,511	11.5	72,614	1,270	24,892	1,370,719	121,136	1,421	1,094,180	115,698	99,712
Corporations.....	780	839,499	11.9	55,669	...	17,640	1,038,406	88,916	665	794,007	85,226	73,970
Unincorporated businesses.....	1,031	344,012	10.7	16,945	1,270	7,252	332,313	32,220	756	300,173	30,472	25,742
Manufacturers' sales branches (with stocks)..	246	392,844	9.3	18,871	1	5,713	363,470	24,965	214	381,706	24,391	23,338
Manufacturers' sales offices (without stocks)	95	162,698	5.0	3,306	1	910	65,311	...	...	...	...	...
Petroleum bulk stations, terminals, total....	474	158,440	8.5	4,364	392	1,665	84,805	16,705	445	154,932	16,417	10,155
Individual proprietorships.....	77	14,303	10.2	519	65	243	10,688	641	63	13,611	590	548
Partnerships.....	40	9,112	10.2	236	57	104	5,323	413	33	7,427	246	248
Corporations.....	357	135,025	8.2	3,609	2,270	1,318	68,794	15,651	349	133,894	18,581	9,359
Agents and brokers, total.....	271	275,785	2.5	2,594	228	876	44,568	574	43	40,666	469	566
Individual proprietorships.....	167	104,521	2.8	885	132	394	17,457	243	20	10,264	190	185
Partnerships.....	57	70,651	2.2	384	96	175	7,632	232	16	9,050	181	169
Corporations.....	47	100,613	2.3	1,325	...	307	19,479	99	7	21,352	98	212
Assemblers (mainly farm products), total.....	171	53,780	10.3	2,169	115	2,131	60,131	2,143	66	23,540	1,773	1,575
Individual proprietorships.....	63	24,444	8.0	744	50	787	20,318	1,042	25	11,250	962	945
Partnerships.....	49	12,136	15.1	616	64	595	21,958	626	21	6,389	610	450
Corporations.....	54	16,202	10.1	760	...	696	16,824	470	17	(x)	(x)	(x)
Other forms of organization.....	5	998	11.1	49	1	53	1,031	5	3	(x)	(x)	(x)
MAINE												
Total.....	927	490,529	n.a.	27,136	424	9,616	505,435	43,619	722	393,537	41,551	36,619
Individual proprietorships.....	263	46,203	n.a.	2,236	206	1,045	43,663	2,806	166	30,781	2,556	2,347
Partnerships.....	94	22,813	n.a.	1,295	174	627	24,992	1,633	71	16,064	1,262	1,187
Corporations.....	565	418,390	n.a.	23,505	244	7,913	434,900	38,924	480	343,569	37,477	32,857
Other forms of organization.....	5	3,123	n.a.	100	...	31	1,880	256	5	3,123	256	228
Merchant wholesalers, total.....	590	250,576	13.3	18,346	290	6,617	337,000	27,871	462	227,919	26,978	25,157
Individual proprietorships.....	199	29,938	13.1	1,866	153	857	35,326	2,255	127	24,161	2,058	1,891
Partnerships.....	76	17,162	13.2	1,014	137	490	19,253	1,275	57	11,054	925	927
Corporations.....	310	200,353	13.5	15,366	...	5,239	280,541	24,085	273	189,581	23,739	22,111
Other forms of organization.....	5	3,123	5.0	100	...	31	1,880	256	5	3,123	256	228
Manufacturers' sales branches (with stocks), total.....	89	61,315	10.7	3,543	5	1,144	66,559	3,044	81	59,966	3,023	2,670
Corporations.....	85	60,207	10.7	3,476	...	1,119	65,304	3,003	77	58,888	2,982	2,628
Unincorporated businesses.....	4	1,108	11.7	67	5	25	1,255	41	4	1,108	41	42
Manufacturers' sales offices (without stocks), total.....	11	18,750	2.2	205	...	49	3,905	...	...	...	...	...
Corporations.....	11	18,750	2.2	205	...	49	3,905	...	...	...	...	...
Petroleum bulk stations, terminals, total....	153	98,420	8.3	3,375	82	1,049	63,664	11,804	141	91,079	10,793	7,918
Individual proprietorships.....	26	4,275	12.7	176	22	85	3,568	289	22	(x)	(x)	(x)
Partnerships.....	9	2,700	11.4	107	16	43	2,176	126	8	(x)	(x)	(x)
Corporations.....	118	91,445	8.0	3,092	244	921	57,920	11,389	111	(x)	(x)	(x)
Agents and brokers, total.....	30	24,546	2.4	214	17	76	3,786	19	7	537	13	21
Individual proprietorships.....	19	8,363	1.8	98	17	24	1,136	16	6	(x)	(x)	(x)
Corporations.....	11	16,183	2.7	156	...	52	2,650	3	1	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	54	36,922	8.8	1,453	30	681	30,521	881	31	14,036	744	853
Individual proprietorships.....	16	3,394	7.9	131	13	76	3,528	213	8	2,201	211	162
Partnerships.....	8	2,076	12.5	112	17	72	2,413	224	5	1,868	224	168
Corporations.....	30	31,452	8.7	1,210	...	533	24,580	444	18	9,967	309	523

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses 1 (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MARYLAND												
Total.....	3,076	2,057,749	n.a.	99,943	2,130	33,639	1,931,957	121,668	2,052	1,409,587	117,052	107,034
Individual proprietorships.....	1,130	219,637	n.a.	9,230	952	4,591	190,873	9,690	621	(x)	(x)	(x)
Partnerships.....	607	558,017	n.a.	10,590	1,127	5,601	235,501	13,950	423	169,008	15,570	13,888
Corporations.....	1,325	1,571,604	n.a.	79,746	2,699	23,317	1,498,044	97,623	995	1,121,031	93,815	84,223
Other forms of organization.....	14	8,491	n.a.	377	2	130	7,389	405	13	(x)	(x)	(x)
Merchant wholesalers, total.....	2,114	936,428	12.4	67,126	1,618	21,499	1,235,088	89,186	1,623	828,396	87,352	82,368
Individual proprietorships.....	822	120,102	12.8	7,408	698	3,276	143,698	8,460	560	94,421	8,088	7,582
Partnerships.....	486	164,209	10.3	8,118	918	3,407	153,279	13,329	393	146,408	12,998	12,970
Corporations.....	795	649,235	12.8	51,274	...	14,702	931,735	67,063	659	584,685	65,932	61,470
Other forms of organization.....	11	2,882	16.2	326	2	114	6,376	334	11	2,882	334	346
Manufacturers' sales branches (with stocks)...	201	347,858	8.4	16,451	5	4,582	315,984	17,030	180	342,372	16,568	15,156
Manufacturers' sales offices (without stocks)	99	260,112	3.2	3,776	...	854	77,139	...	...	...	...	...
Petroleum bulk stations, terminals, total....	162	171,419	7.3	5,517	82	1,986	118,673	12,825	149	162,456	10,923	7,105
Individual proprietorships.....	22	3,629	12.4	122	21	56	2,199	184	18	(x)	(x)	(x)
Partnerships.....	6	1,586	10.3	54	12	25	1,055	43	4	(x)	(x)	(x)
Corporations.....	134	166,204	7.1	5,341	249	1,905	115,419	12,598	127	158,248	10,734	6,917
Agents and brokers, total.....	325	287,834	3.2	3,291	290	1,051	60,581	1,147	37	45,490	1,136	969
Individual proprietorships.....	198	83,624	3.5	782	179	233	15,265	863	18	10,604	855	230
Partnerships.....	57	24,471	3.4	687	111	239	67,704	241	6	24,114	203	668
Corporations.....	70	129,739	2.9	1,852	...	519	33,001	78	13	20,772	78	171
Assemblers (mainly farm products), total.....	175	54,098	13.6	3,782	135	3,667	124,492	1,480	63	30,873	1,073	1,436
Individual proprietorships.....	86	11,904	14.2	873	52	951	28,841	145	23	(x)	(x)	(x)
Partnerships.....	56	542,570	n.a.	11,533	1,590	4,316	208,953	16,183	509	5,983	220	220
Corporations.....	30	20,964	11.0	1,185	...	798	26,934	1,023	19	16,909	672	644
Other forms of organization.....	3	5,609	2.3	51	...	16	1,013	71	2	(x)	(x)	(x)
MASSACHUSETTS												
Total.....	7,788	6,396,231	n.a.	290,915	3,791	81,884	5,275,514	367,208	5,114	4,333,803	355,993	332,456
Individual proprietorships.....	2,539	656,807	n.a.	17,221	2,164	7,209	325,221	17,154	1,286	332,717	15,594	13,662
Partnerships.....	832	542,970	n.a.	11,533	1,590	4,316	208,953	16,183	509	260,232	17,229	18,368
Corporations.....	4,375	5,116,542	n.a.	259,969	3,611	69,866	4,706,960	325,761	3,288	3,775,343	317,064	294,210
Other forms of organization.....	42	80,312	n.a.	2,192	6	493	34,380	6,110	31	65,511	6,106	6,216
Merchant wholesalers, total.....	5,539	3,015,927	11.5	189,764	2,899	55,223	3,384,689	272,129	4,171	2,639,745	262,983	255,373
Individual proprietorships.....	1,872	271,239	11.9	14,120	1,574	6,129	266,744	16,174	1,201	206,531	14,779	12,971
Partnerships.....	693	294,436	8.4	9,887	1,319	3,987	186,704	17,947	487	249,528	17,042	18,166
Corporations.....	2,943	2,390,651	12.0	163,929	...	44,886	2,910,067	232,043	2,457	2,125,219	225,201	218,212
Other forms of organization.....	31	59,601	5.4	1,848	6	398	27,202	5,965	26	58,467	5,961	6,024
Manufacturers' sales branches (with stocks), total.....	664	1,227,077	9.2	62,106	13	16,948	1,165,068	65,891	610	1,181,528	65,430	56,111
Individual proprietorships.....	12	2,601	19.7	288	6	93	5,341	418	9	(x)	(x)	(x)
Partnerships.....	6	372	22.0	39	7	12	797	19	4	(x)	(x)	(x)
Corporations.....	646	1,224,104	9.2	61,779	...	16,843	1,158,930	65,454	597	1,178,988	65,068	55,849
Manufacturers' sales offices (without stocks), total.....	369	720,810	4.3	14,083	4	2,999	269,634	...	...	...	...	...
Individual proprietorships.....	358	717,614	4.3	13,967	...	2,973	267,269	...	...	...	...	...
Corporations.....	11	3,196	11.9	116	4	26	2,365	...	...	...	...	...
Unincorporated businesses.....	11	3,196	11.9	116	4	26	2,365	...	...	...	...	...
Petroleum bulk stations, terminals, total....	196	327,677	7.3	11,229	58	3,034	207,121	25,467	185	305,573	24,112	18,026
Individual proprietorships.....	165	319,919	7.2	10,959	231	2,920	202,208	25,259	158	298,820	23,917	17,870
Unincorporated businesses.....	31	7,758	8.7	270	27	114	4,913	208	27	6,753	195	156
Agents and brokers, total.....	957	1,036,620	2.7	11,384	785	2,645	199,149	2,442	113	147,779	2,264	2,046
Individual proprietorships.....	231	412,371	3.2	7,636	...	1,508	132,747	1,989	54	126,040	1,923	1,665
Partnerships.....	10	6,392	20.6	293	24	110	5,205	71	3	5,177	57	60
Corporations.....	32	51,883	7.1	1,699	...	736	35,739	1,016	22	46,276	955	614
Other forms of organization.....	5	6,579	4.4	145	...	62	3,427	137	4	(x)	(x)	(x)
MICHIGAN												
Total.....	8,434	6,683,754	n.a.	304,771	5,878	84,766	5,915,238	326,746	5,907	4,078,443	306,678	290,765
Individual proprietorships.....	2,836	861,005	n.a.	28,947	2,455	9,642	552,781	25,631	1,615	377,292	24,104	22,329
Partnerships.....	1,530	623,076	n.a.	26,344	2,796	8,881	520,310	30,761	1,110	431,751	29,317	27,457
Corporations.....	3,966	5,050,425	n.a.	247,703	6,232	65,450	4,806,773	261,868	3,086	3,123,115	244,771	231,002
Other forms of organization.....	102	149,248	n.a.	1,777	4	793	35,374	8,486	96	146,285	8,486	9,977
Merchant wholesalers, total.....	4,988	2,445,186	12.9	180,196	3,887	49,992	3,436,025	201,019	3,872	2,199,253	193,118	179,557
Individual proprietorships.....	1,914	351,428	12.7	22,158	1,654	7,583	427,641	22,564	1,338	(x)	(x)	(x)
Partnerships.....	1,208	425,818	11.5	23,384	2,230	7,879	460,001	27,843	937	374,302	26,484	24,517
Corporations.....	1,778	1,529,623	14.4	133,145	...	33,919	2,518,801	142,410	1,510	1,403,475	137,293	125,939
Other forms of organization.....	88	138,317	1.5	1,509	3	611	29,582	8,202	87	(x)	(x)	(x)

See footnotes at end of table.

LEGAL FORM

5.29

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
MICHIGAN--Continued												
Manufacturers' sales branches (with stocks), total.....	623	1,128,476	12.0	72,952	14	20,869	1,477,284	81,949	557	1,083,000	71,307	78,838
Individual proprietorships.....	7	468	21.4	45	7	26	1,144	90	6	(x)	(x)	(x)
Partnerships.....	3	601	19.5	46	7	11	907	67	1	(x)	(x)	(x)
Corporations.....	613	1,127,407	12.0	72,861	...	20,832	1,475,233	81,792	550	1,082,189	71,171	78,731
Manufacturers' sales offices (without stocks)	389	1,488,909	2.8	17,309	1	3,731	346,128	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,082	495,618	8.6	15,380	929	4,811	307,658	29,282	1,052	485,788	27,973	19,838
Corporations.....	836	442,966	8.4	13,638	2,623	4,121	274,234	26,473	823	437,799	25,229	17,505
Unincorporated businesses.....	246	52,652	10.1	1,742	306	690	33,424	2,809	229	47,989	2,744	2,333
Agents and brokers, total.....	925	909,845	3.9	13,030	819	2,945	237,020	1,516	116	135,930	1,451	1,352
Corporations.....	161	313,169	4.0	6,640	...	1,310	116,634	690	36	71,684	657	657
Unincorporated businesses.....	764	596,676	3.9	6,390	819	1,635	120,386	826	80	64,246	794	695
Assemblers (mainly farm products), total.....	427	215,720	5.8	5,904	228	2,418	111,123	12,980	310	174,472	12,829	11,180
Individual proprietorships.....	151	26,696	7.6	776	120	381	15,196	847	78	(x)	(x)	(x)
Partnerships.....	73	29,302	6.0	736	107	315	14,144	1,363	51	20,784	1,311	1,687
Corporations.....	193	150,254	5.5	4,161	...	1,550	76,651	10,503	173	127,968	10,421	8,170
Other forms of organization.....	10	9,468	4.6	231	1	172	5,132	267	8	(x)	(x)	(x)
MINNESOTA												
Total.....	6,075	5,026,505	n.a.	166,428	3,632	53,355	3,235,060	273,157	4,407	2,913,486	262,719	234,505
Individual proprietorships.....	1,738	389,181	n.a.	9,441	1,396	4,115	184,967	12,526	991	208,198	11,635	10,343
Partnerships.....	847	417,980	n.a.	9,260	1,385	3,873	185,747	13,444	578	187,044	12,425	11,295
Corporations.....	3,351	4,081,429	n.a.	143,718	2,845	43,753	2,776,520	234,312	2,725	2,398,034	225,914	199,649
Other forms of organization.....	139	137,915	n.a.	4,009	6	1,614	87,826	12,875	113	120,210	12,745	13,218
Merchant wholesalers, total.....	2,406	2,005,399	9.6	105,985	1,519	33,600	2,049,206	189,139	1,874	1,569,308	181,766	160,704
Individual proprietorships.....	862	140,716	10.9	6,772	685	2,821	133,031	9,000	592	(x)	(x)	(x)
Partnerships.....	494	148,497	10.7	6,991	834	2,886	140,768	10,788	384	124,673	10,030	8,989
Corporations.....	1,041	1,687,067	9.4	91,166	...	27,535	1,754,167	167,701	891	1,303,316	161,670	143,093
Other forms of organization.....	9	29,119	7.6	1,056	...	358	21,240	1,650	7	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	332	567,654	9.8	27,146	6	8,184	530,270	34,691	290	536,860	33,422	27,416
Individual proprietorships.....	3	327	18.6	29	3	11	625	31	3	327	31	27
Partnerships.....	4	624	17.8	56	3	12	981	89	4	624	89	81
Corporations.....	325	566,703	9.8	27,061	...	8,161	528,664	34,571	283	535,909	33,302	27,308
Manufacturers' sales offices (without stocks)	161	382,837	3.9	6,097	2	3,344	118,785	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,468	268,951	9.7	7,842	1,231	2,801	151,762	20,415	1,413	260,683	20,157	14,685
Individual proprietorships.....	248	25,060	8.1	656	221	304	13,077	1,517	220	22,536	1,404	1,247
Partnerships.....	104	16,418	8.6	382	162	167	7,808	969	95	(x)	(x)	(x)
Corporations.....	1,079	221,585	9.9	6,422	2,845	2,187	123,297	17,464	1,063	216,825	17,371	12,263
Other forms of organization.....	37	5,888	12.0	382	3	143	7,580	465	35	(x)	(x)	(x)
Agents and brokers, total.....	513	1,107,484	1.5	6,790	434	1,796	120,538	606	58	93,939	556	525
Corporations.....	117	804,454	1.1	4,981	...	1,130	86,101	317	16	77,275	295	246
Unincorporated businesses.....	396	303,030	2.7	1,809	434	666	34,437	289	42	16,664	261	279
Assemblers (mainly farm products), total.....	1,195	694,180	4.2	12,568	440	5,630	264,499	28,306	772	452,596	26,818	31,175
Individual proprietorships.....	339	108,236	3.1	1,113	244	632	21,851	1,818	152	63,111	1,644	1,766
Partnerships.....	134	68,030	3.6	902	193	492	18,291	1,469	77	38,718	1,258	1,278
Corporations.....	631	419,668	3.9	8,011	...	3,404	165,879	14,259	472	264,609	13,276	16,739
Other forms of organization.....	91	98,246	7.6	2,542	3	1,102	58,478	10,760	71	86,158	10,640	11,392
MISSISSIPPI												
Total.....	1,736	957,915	n.a.	32,119	1,336	13,697	628,374	66,915	1,324	685,409	63,955	64,427
Individual proprietorships.....	528	174,292	n.a.	4,181	427	2,300	84,120	13,977	338	(x)	(x)	(x)
Partnerships.....	393	276,071	n.a.	5,355	635	2,907	112,953	14,147	270	140,335	13,033	13,974
Corporations.....	810	498,892	n.a.	22,363	274	8,328	425,858	38,664	713	432,781	37,334	33,846
Other forms of organization.....	5	8,660	n.a.	220	...	162	5,443	167	3	(x)	(x)	(x)
Merchant wholesalers, total.....	924	424,596	11.6	24,602	652	10,489	480,696	47,418	753	379,415	45,264	44,676
Corporations.....	556	253,742	12.1	16,552	...	6,080	310,555	28,352	312	228,582	27,169	26,503
Unincorporated businesses.....	368	170,854	10.8	8,050	652	4,409	170,141	19,066	441	150,833	18,095	18,173
Manufacturers' sales branches (with stocks)...	60	43,460	10.5	2,416	3	769	47,617	2,012	51	41,966	1,808	1,656
Manufacturers' sales offices (without stocks), total.....	11	13,961	3.6	220	...	55	4,258	...	...	...	...	...
Corporations.....	11	13,961	3.6	220	...	55	4,258	...	...	...	...	...
Petroleum bulk stations, terminals, total....	455	103,110	10.6	3,043	398	1,334	59,080	6,251	431	99,591	6,211	5,512
Individual proprietorships.....	70	10,332	10.1	311	64	147	6,289	576	62	9,865	564	471
Partnerships.....	44	8,476	10.0	249	60	119	4,473	511	40	7,863	489	410
Corporations.....	341	84,302	10.7	2,483	274	1,068	48,318	5,164	329	81,863	5,158	4,631

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses 1 (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, 1 Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MISSISSIPPI--Continued												
Agents and brokers, total.....	116	183,583	1.4	720	139	563	15,500	482	15	29,218	427	625
Individual proprietorships.....	56	52,938	1.6	205	49	202	4,463	182	7	10,383	140	250
Partnerships.....	43	96,708	1.0	271	81	244	5,999	113	6	(x)	(x)	(x)
Corporations.....	17	33,937	2.2	244	...	117	5,038	187	2	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	170	189,205	1.6	1,118	153	487	21,223	10,752	74	135,219	10,245	8,958
Individual proprietorships.....	82	45,984	1.8	291	70	114	5,029	3,350	29	(x)	(x)	(x)
Partnerships.....	98	72,180	1.9	314	83	109	4,960	4,326	24	40,957	3,932	3,986
Corporations.....	27	70,200	1.2	503	...	258	10,954	3,067	20	65,146	3,048	817
Other forms of organization.....	3	841	2.1	10	...	6	280	9	1	(x)	(x)	(x)
MISSOURI												
Total.....	7,846	7,420,888	n.a.	281,276	5,341	87,016	5,387,578	365,582	5,282	4,032,675	358,950	316,607
Individual proprietorships.....	2,557	885,950	n.a.	16,997	2,239	7,397	335,606	20,179	1,350	256,848	18,677	17,273
Partnerships.....	1,268	864,837	n.a.	15,852	2,321	6,750	315,687	21,434	826	260,370	20,804	20,122
Corporations.....	3,961	5,600,128	n.a.	247,751	2,774	72,639	4,722,492	323,298	3,057	3,509,748	318,814	278,682
Other forms of organization.....	60	69,973	n.a.	676	7	230	13,793	671	49	5,709	655	530
Merchant wholesalers, total.....	4,135	2,822,858	10.7	177,478	2,834	56,978	3,380,806	260,591	3,231	2,406,133	255,434	231,362
Individual proprietorships.....	1,502	258,925	10.2	12,185	1,285	5,360	242,454	15,642	1,020	178,657	14,351	13,540
Partnerships.....	841	275,678	9.6	12,616	1,542	5,295	250,282	19,140	661	212,126	18,609	17,946
Corporations.....	1,786	2,286,034	10.9	152,480	...	46,238	2,884,187	225,532	1,544	2,013,129	222,197	199,602
Other forms of organization.....	6	2,221	16.1	197	7	85	3,883	277	6	2,221	277	274
Manufacturers' sales branches (with stocks), total.....	614	1,315,199	10.3	64,814	10	18,294	1,264,780	82,255	546	1,146,371	81,287	66,446
Corporations.....	603	1,313,703	10.3	64,682	...	18,241	1,262,518	82,127	536	(x)	(x)	(x)
Unincorporated businesses.....	11	1,496	18.7	132	10	53	2,262	128	10	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	359	999,905	3.8	15,065	2	3,284	281,083	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	1,167	260,742	10.1	7,781	1,110	2,745	154,325	13,508	1,118	246,328	13,324	9,977
Individual proprietorships.....	191	26,032	10.7	806	181	393	16,959	1,569	173	24,521	1,540	1,354
Partnerships.....	90	19,766	9.1	566	155	263	11,121	1,082	81	(x)	(x)	(x)
Corporations.....	844	212,161	10.1	6,187	2,774	2,026	121,044	10,513	824	200,840	10,402	7,644
Other forms of organization.....	42	2,783	16.6	222	...	63	5,201	344	40	(x)	(x)	(x)
Agents and brokers, total.....	1,052	1,702,173	1.8	11,289	1,021	3,298	208,365	1,520	95	80,377	1,427	1,274
Individual proprietorships.....	610	494,408	2.2	2,780	555	1,001	52,540	274	40	19,472	241	217
Partnerships.....	235	518,318	1.5	2,124	466	872	42,305	339	23	(x)	(x)	(x)
Corporations.....	203	649,087	1.9	6,267	...	1,389	111,401	907	32	(x)	(x)	(x)
Other forms of organization.....	4	40,360	0.6	118	...	36	2,119	...	...	...	...	...
Assemblers (mainly farm products), total.....	519	320,011	3.2	4,849	364	2,417	98,219	7,708	292	153,466	7,478	7,548
Individual proprietorships.....	244	104,807	2.6	1,102	212	606	21,515	2,620	112	33,624	2,488	2,096
Partnerships.....	98	50,376	2.7	498	152	297	11,012	837	57	(x)	(x)	(x)
Corporations.....	172	141,534	4.2	3,160	...	1,479	64,008	4,219	121	103,713	4,136	4,408
Other forms of organization.....	5	23,294	0.9	89	...	35	1,684	32	2	(x)	(x)	(x)
MONTANA												
Total.....	1,396	587,330	n.a.	21,779	657	7,470	429,461	49,770	1,171	437,742	48,012	41,110
Individual proprietorships.....	186	41,292	n.a.	1,398	158	498	27,500	2,038	126	22,551	1,849	1,694
Partnerships.....	109	60,205	n.a.	1,305	166	541	28,810	2,464	77	36,916	2,340	2,118
Corporations.....	1,056	466,647	n.a.	18,725	2,325	6,284	365,725	43,044	932	360,690	41,757	34,076
Other forms of organization.....	45	19,186	n.a.	351	8	147	7,426	2,224	36	17,585	2,066	3,222
Merchant wholesalers, total.....	412	196,552	13.1	14,349	206	4,691	282,758	27,563	341	183,123	26,541	22,973
Corporations.....	241	160,241	13.3	12,307	...	3,961	240,604	24,288	217	152,409	23,512	20,215
Unincorporated businesses.....	171	36,311	12.1	2,042	206	730	42,154	3,275	124	30,714	3,029	2,758
Manufacturers' sales branches (with stocks), total.....	57	47,472	13.1	2,338	1	709	45,150	3,614	50	39,260	3,586	2,838
Manufacturers' sales offices (without stocks), total.....	10	9,293	4.1	156	...	41	3,374	...	...	...	...	...
Corporations.....	10	9,293	4.1	156	...	41	3,374	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	472	53,157	11.6	1,840	395	709	35,568	4,326	456	52,078	4,260	3,811
Individual proprietorships.....	43	5,187	11.6	214	44	95	4,499	354	38	4,960	336	305
Partnerships.....	16	2,081	8.3	49	26	23	1,099	99	14	(x)	(x)	(x)
Corporations.....	394	43,802	11.7	1,422	2,325	537	26,942	3,581	387	43,413	3,550	3,146
Other forms of organization.....	19	2,087	11.6	155	...	54	3,028	292	17	(x)	(x)	(x)
Agents and brokers, total.....	39	95,815	1.3	704	14	312	15,913	199	4	24,921	188	66
Individual proprietorships.....	13	12,153	2.0	76	13	23	1,010	3	1	(x)	(x)	(x)
Partnerships.....	5	21,303	0.9	119	1	64	3,085	176	1	(x)	(x)	(x)
Corporations.....	21	62,359	1.4	509	...	225	11,818	20	2	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	406	185,041	2.7	2,392	41	1,008	46,698	14,068	320	138,360	13,437	11,422
Individual proprietorships.....	30	7,138	3.6	86	17	43	1,975	432	16	4,452	373	428
Partnerships.....	17	17,391	2.0	117	18	61	2,488	172	8	(x)	(x)	(x)
Corporations.....	334	143,493	2.8	1,993	...	811	37,837	11,542	277	108,074	11,101	7,859
Other forms of organization.....	25	17,019	2.6	196	6	93	4,398	1,922	19	(x)	(x)	(x)

See footnotes at end of table.

LEGAL FORM

5.31

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, ² November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
NEBRASKA												
Total.....	3,183	2,354,449	n.a.	64,866	2,072	23,178	1,259,534	98,097	2,273	1,292,205	94,500	89,193
Individual proprietorships.....	1,096	463,300	n.a.	6,693	927	3,397	137,818	8,408	609	142,407	7,548	7,023
Partnerships.....	480	506,285	n.a.	5,928	758	2,726	118,052	8,203	310	142,148	7,706	7,997
Corporations.....	1,538	1,333,681	n.a.	51,452	2,383	16,703	984,934	80,500	1,295	976,642	78,327	73,216
Other forms of organization.....	69	51,183	n.a.	793	4	352	18,730	986	59	31,008	919	957
Merchant wholesalers, total.....	1,079	713,606	10.1	39,058	763	12,991	753,364	62,361	821	605,172	59,781	57,576
Individual proprietorships.....	423	96,560	7.5	3,262	369	1,350	65,861	4,845	264	47,171	4,246	3,932
Partnerships.....	225	107,471	8.3	3,902	394	1,485	75,228	6,617	182	74,368	6,377	6,489
Corporations.....	431	509,575	10.9	31,894	...	10,156	612,275	50,899	375	483,633	49,158	47,155
Manufacturers' sales branches (with stocks)...	149	239,482	8.2	11,635	...	3,487	220,583	18,655	132	238,167	18,568	15,391
Manufacturers, sales offices (without stocks), total.....	30	50,278	3.8	900	...	213	16,904	...	...	...	...	...
Corporations.....	30	50,278	3.8	900	...	213	16,904	...	...	...	...	...
Petroleum bulk stations, terminals, total....	656	100,154	10.7	3,202	532	1,259	63,186	6,454	625	95,251	6,281	5,102
Individual proprietorships.....	111	17,785	11.6	768	99	324	15,121	901	94	14,728	785	713
Partnerships.....	42	9,851	10.0	358	50	160	7,466	417	34	8,962	374	318
Corporations.....	493	71,551	10.6	2,014	2,383	752	39,434	5,062	487	70,594	5,048	4,008
Other forms of organization.....	10	967	10.5	62	...	23	1,165	74	10	967	74	63
Agents and brokers, total.....	218	807,003	0.8	2,930	216	1,708	56,563	139	15	71,594	111	132
Corporations.....	42	270,608	0.9	1,313	...	423	22,984	85	4	39,353	66	45
Unincorporated businesses.....	176	536,395	0.8	1,617	216	1,285	33,579	54	11	32,241	45	87
Assemblers (mainly farm products), total.....	1,051	443,926	3.2	7,141	561	3,520	148,934	10,488	680	282,021	9,759	10,992
Individual proprietorships.....	455	125,415	3.1	1,887	372	1,065	41,002	2,631	246	71,155	2,490	2,349
Partnerships.....	140	92,916	2.0	779	185	431	16,949	1,123	85	35,689	921	1,114
Corporations.....	398	192,778	3.7	3,800	...	1,712	74,587	5,822	300	145,136	5,503	6,635
Other forms of organization.....	58	32,817	4.3	675	4	312	16,396	912	49	30,041	845	894
NEVADA												
Total.....	254	79,498	n.a.	4,614	191	1,326	89,212	7,399	223	73,998	7,128	6,875
Individual proprietorships.....	47	8,102	n.a.	670	38	193	12,216	746	32	5,929	720	621
Partnerships.....	46	13,150	n.a.	983	73	304	19,903	1,728	40	12,899	1,728	1,866
Corporations.....	161	58,246	n.a.	2,961	280	829	57,093	4,925	151	55,170	4,680	4,388
Merchant wholesalers, total.....	144	54,904	13.2	3,696	100	1,051	71,229	6,272	115	49,451	6,001	5,863
Individual proprietorships.....	46	7,842	16.7	618	37	178	11,177	723	31	5,669	697	608
Partnerships.....	41	12,350	15.7	880	63	276	18,193	1,681	36	12,108	1,681	1,815
Corporations.....	57	34,712	11.5	2,198	...	597	41,859	3,868	48	31,674	3,623	3,440
Manufacturers' sales branches (with stocks)...	16	3,924	16.2	316	1	84	5,707	381	15	(x)	(x)	(x)
Petroleum bulk stations, terminals, total....	94	20,670	11.9	602	90	191	12,276	746	93	(x)	(x)	(x)
Corporations.....	89	20,187	11.6	540	280	172	11,066	702	89	20,187	702	636
Unincorporated businesses.....	5	483	26.1	62	10	19	1,210	44	4	(x)	(x)	(x)
NEW HAMPSHIRE												
Total.....	518	188,998	n.a.	11,291	260	4,037	212,384	14,499	385	165,166	14,179	12,680
Individual proprietorships.....	190	24,212	n.a.	1,333	145	646	25,007	1,295	105	17,116	1,178	1,176
Partnerships.....	55	12,048	n.a.	616	97	282	11,636	884	44	11,668	880	860
Corporations.....	273	152,738	n.a.	9,342	218	3,109	175,741	12,320	236	136,382	12,121	10,664
Merchant wholesalers, total.....	354	109,321	13.0	7,864	206	2,961	149,826	10,102	257	95,166	9,820	9,418
Individual proprietorships.....	157	19,136	12.3	1,128	123	540	21,348	1,177	89	13,751	1,068	1,054
Partnerships.....	47	10,897	11.3	555	83	250	10,634	842	40	10,740	838	809
Corporations.....	150	79,328	13.5	6,181	...	2,171	117,844	8,083	128	70,675	7,914	7,555
Manufacturers' sales branches, offices.....	53	34,414	9.6	1,836	...	529	33,269	1,519	42	27,146	1,504	1,260
Petroleum bulk stations, terminals, total....	85	39,413	8.3	1,358	35	418	25,666	2,780	81	38,947	2,757	1,919
Individual proprietorships.....	13	2,686	12.1	125	10	54	2,383	94	13	2,686	94	98
Partnerships.....	4	928	12.1	42	7	16	814	42	4	928	42	31
Corporations.....	68	35,799	7.9	1,191	218	348	22,469	2,644	64	35,333	2,621	1,790
Agents and brokers.....	4	457	8.1	14	2	8	255	5	1	(x)	(x)	(x)
Assemblers (mainly farm products).....	22	5,393	8.4	219	17	121	3,368	93	4	(x)	(x)	(x)
NEW JERSEY												
Total.....	5,695	3,596,934	n.a.	204,040	3,794	58,812	3,889,931	233,725	4,071	2,913,148	224,165	200,649
Individual proprietorships.....	1,839	301,473	n.a.	14,062	1,624	5,390	268,466	16,470	1,120	203,912	15,654	14,419
Partnerships.....	1,029	294,642	n.a.	13,270	2,106	5,039	256,174	15,696	746	227,132	14,676	14,313
Corporations.....	2,815	2,985,841	n.a.	176,408	262	48,244	3,359,744	201,080	2,196	2,477,428	193,356	171,548
Other forms of organization.....	12	14,978	n.a.	300	2	139	5,547	479	9	4,676	479	369
Merchant wholesalers, total.....	4,743	1,966,467	13.0	139,858	3,472	40,906	2,614,827	148,408	3,519	1,751,028	141,889	131,018
Individual proprietorships.....	1,665	239,599	11.6	12,840	1,469	4,938	243,198	15,847	1,071	190,133	15,055	13,849
Partnerships.....	971	265,234	10.6	12,462	2,002	4,671	240,083	15,414	726	221,731	14,419	14,074
Corporations.....	2,102	1,460,249	13.6	114,515	...	31,279	2,130,787	117,092	1,717	1,337,779	112,360	103,036
Other forms of organization.....	5	1,385	6.6	41	1	18	759	55	5	1,385	55	59

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses : (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
NEW JERSEY--Continued												
Manufacturers' sales branches (with stocks), total.....	321	697,332	10.2	40,288	11	11,094	799,469	45,661	287	656,939	44,788	43,462
Corporations.....	310	694,419	10.2	40,091	...	11,019	795,384	45,130	277	(x)	(x)	(x)
Unincorporated businesses.....	11	2,913	23.3	197	11	75	4,085	531	10	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	122	250,143	5.1	5,702	5	1,359	112,884	...	...	...	...	...
Corporations.....	115	247,961	5.0	5,555	...	1,325	110,511	...	...	...	...	...
Unincorporated businesses.....	7	2,182	11.8	147	5	34	2,373	...	...	...	...	...
Petroleum bulk stations, terminals, total....	237	501,824	6.4	13,560	112	3,537	257,483	38,575	212	465,315	36,432	25,098
Individual proprietorships.....	27	7,142	11.1	329	24	129	6,614	259	24	(x)	(x)	(x)
Partnerships.....	12	3,373	11.6	129	26	46	2,455	173	11	(x)	(x)	(x)
Corporations.....	198	491,309	6.4	13,102	62	3,362	248,414	38,183	177	455,130	36,052	24,771
Agents and brokers, total.....	220	149,101	4.2	2,768	162	642	52,700	725	36	28,646	717	761
Corporations.....	65	73,598	4.0	1,826	...	310	33,202	504	15	22,974	503	540
Unincorporated businesses.....	155	75,503	0.4	942	162	332	19,498	222	21	5,672	214	221
Assemblers (mainly farm products), total.....	52	32,067	10.0	1,864	32	1,274	52,568	355	17	11,220	339	330
Individual proprietorships.....	11	2,442	8.2	55	10	36	1,283	101	3	1,399	97	102
Partnerships.....	13	2,811	18.2	343	22	229	7,332	23	2	(x)	(x)	(x)
Corporations.....	25	18,305	12.1	1,319	...	949	41,446	171	10	(x)	(x)	(x)
Other forms of organization.....	3	8,509	3.5	347	...	60	2,507	60	2	(x)	(x)	(x)
NEW MEXICO												
Total.....	718	259,969	n.a.	12,452	566	4,508	251,236	26,280	601	203,071	25,205	22,625
Corporations.....	368	153,953	n.a.	8,423	455	2,870	168,485	19,214	336	139,108	18,587	16,351
Unincorporated businesses.....	350	106,016	n.a.	4,029	111	1,638	82,751	7,066	265	63,963	6,618	6,274
Merchant wholesalers, total.....	403	153,525	12.2	9,702	294	3,505	197,865	22,738	335	142,507	21,842	19,639
Corporations.....	152	98,662	11.4	6,435	...	2,211	130,122	16,452	138	95,616	15,912	14,040
Unincorporated businesses.....	251	54,863	13.4	3,267	294	1,294	67,743	6,286	197	46,891	5,930	5,599
Manufacturers' sales branches (with stocks)...	33	11,795	14.9	948	3	273	17,260	1,223	20	11,327	1,160	976
Manufacturers' sales offices (without stocks), total.....	3	607	9.4	35	...	8	840	...	...	...	...	...
Corporations.....	3	607	9.4	35	...	8	840	...	...	...	...	...
Petroleum bulk stations, terminals, total....	230	41,631	10.4	1,179	231	474	23,148	1,821	224	39,547	1,799	1,610
Individual proprietorships.....	42	6,832	11.5	248	39	108	4,857	274	39	6,352	271	258
Partnerships.....	21	5,876	10.4	186	37	70	3,659	288	19	(x)	(x)	(x)
Corporations.....	167	28,923	10.2	745	255	296	14,632	1,259	166	(x)	(x)	(x)
Agents and brokers.....	21	33,535	1.8	456	24	127	5,325	10	1	(x)	(x)	(x)
Assemblers (mainly farm products).....	28	18,876	4.9	332	14	121	6,798	482	15	(x)	(x)	(x)
Individual proprietorships.....	11	3,383	5.3	52	8	21	1,187	137	6	(x)	(x)	(x)
Partnerships.....	4	2,088	5.0	10	0	10	400	36	1	(x)	(x)	(x)
Corporations.....	13	13,405	4.8	265	...	89	5,211	309	8	4,874	309	274
NEW YORK												
Total.....	43,786	43,140,120	n.a.	1,651,425	19,358	397,720	30,587,987	2,032,869	28,085	24,125,780	1,925,037	1,777,190
Individual proprietorships.....	13,749	2,947,180	n.a.	80,356	12,896	28,208	1,533,526	126,079	7,813	1,230,445	118,025	112,501
Partnerships.....	7,879	4,457,429	n.a.	99,184	16,286	31,671	1,890,544	187,984	5,347	2,159,405	179,269	178,693
Corporations.....	22,095	35,673,956	n.a.	1,469,284	2160	337,129	27,114,935	1,714,510	14,888	20,695,407	1,623,086	1,482,744
Other forms of organization.....	66	61,555	n.a.	2,601	16	712	48,982	4,696	37	40,523	4,657	3,252
Merchant wholesalers, total.....	33,599	18,869,076	10.7	1,047,363	24,135	258,474	19,204,522	1,597,117	24,901	15,568,921	1,508,651	1,436,232
Individual proprietorships.....	10,893	1,403,378	11.2	64,000	10,221	23,460	1,222,710	120,757	7,488	1,106,036	113,291	108,214
Partnerships.....	6,677	2,243,412	9.0	80,178	13,870	26,853	1,537,110	179,122	5,119	1,937,267	171,027	168,782
Corporations.....	15,982	15,200,791	10.9	901,880	...	207,795	16,420,973	1,295,925	12,264	12,510,749	1,223,057	1,157,911
Other forms of organization.....	47	21,495	10.8	1,305	14	366	23,729	1,313	30	14,869	1,276	1,325
Manufacturers' sales branches (with stocks), total.....	1,830	6,350,949	9.2	284,629	114	70,271	5,396,567	329,790	1,637	5,092,461	318,494	257,599
Individual proprietorships.....	25	6,583	15.3	509	27	136	9,423	557	21	6,362	553	665
Partnerships.....	45	23,706	13.8	1,409	87	384	30,618	2,108	41	23,283	2,037	2,106
Corporations.....	1,757	6,310,404	9.2	281,911	...	69,579	5,342,765	324,214	1,572	5,052,560	312,993	253,421
Other forms of organization.....	3	10,256	10.5	800	...	172	13,761	2,911	3	10,256	2,911	1,407
Manufacturers' sales offices (without stocks), total.....	1,665	6,454,477	5.7	149,964	129	30,498	2,863,532	...	...	...	...	...
Individual proprietorships.....	23	2,261	21.1	225	15	65	4,459	...	...	...	...	...
Partnerships.....	61	52,124	8.0	2,090	114	537	41,871	...	...	...	...	...
Corporations.....	1,578	6,395,965	5.7	147,502	...	29,870	2,814,486	...	...	...	...	...
Other forms of organization.....	3	4,127	10.0	147	...	26	2,716	...	...	...	...	...
Petroleum bulk stations, terminals, total....	820	838,047	8.4	33,014	341	8,956	632,392	76,173	764	814,461	71,779	53,176
Individual proprietorships.....	116	22,923	11.0	864	109	367	17,640	1,259	102	21,435	1,222	997
Partnerships.....	44	10,795	11.1	426	72	184	8,617	612	38	10,129	581	438
Corporations.....	660	804,329	8.3	31,724	2160	8,405	606,135	74,302	624	782,897	69,976	51,741

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)					
NEW YORK—Continued												
Agents and brokers, total.....	5,494	10,247,762	2.8	124,848	4,549	25,228	2,256,722	23,617	594	2,473,824	19,834	23,496
Individual proprietorships.....	2,639	1,500,684	3.6	14,417	2,478	3,978	272,191	2,884	181	89,169	2,344	2,197
Partnerships.....	1,006	2,106,293	2.5	14,360	2,070	3,375	257,453	5,196	122	174,776	5,086	6,788
Corporations.....	1,844	6,634,294	2.8	96,021	...	17,858	1,726,135	15,537	291	2,209,879	12,404	14,511
Other forms of organization.....	5	6,491	1.2	50	1	17	943	...	...	...	...	...
Assemblers (mainly farm products), total.....	378	379,809	6.9	11,607	120	4,293	234,252	6,172	189	176,113	6,279	6,687
Individual proprietorships.....	53	11,351	10.6	341	46	202	7,103	622	21	(x)	(x)	(x)
Partnerships.....	46	21,099	10.7	721	73	338	14,875	546	27	13,950	538	579
Corporations.....	274	328,173	6.7	10,246	...	3,622	204,441	4,532	137	139,322	4,656	5,160
Other forms of organization.....	5	19,186	3.8	299	1	131	7,833	472	4	(x)	(x)	(x)
NORTH CAROLINA												
Total.....	3,962	3,129,686	n.a.	107,716	2,617	43,541	2,230,791	193,418	2,761	1,861,899	188,199	258,222
Individual proprietorships.....	1,139	376,440	n.a.	10,198	937	5,425	218,018	13,013	707	177,384	12,158	12,037
Partnerships.....	867	592,322	n.a.	12,592	1,441	8,063	346,971	16,160	507	206,470	15,470	15,609
Corporations.....	1,948	2,155,072	n.a.	84,798	2,236	29,959	1,660,632	164,096	1,542	1,475,990	160,460	230,468
Other forms of organization.....	8	5,852	n.a.	128	3	94	5,170	149	5	2,055	111	108
Merchant wholesalers.....	2,141	1,065,944	12.0	68,950	1,329	25,938	1,300,981	96,042	1,776	940,692	92,023	84,098
Individual proprietorships.....	664	127,639	11.3	6,645	541	3,280	128,897	10,297	518	(x)	(x)	(x)
Partnerships.....	475	164,897	10.3	8,007	787	3,823	159,137	14,027	404	152,911	13,434	12,433
Corporations.....	998	772,685	12.4	54,232	...	18,796	1,011,450	71,625	851	675,915	68,927	62,229
Other forms of organization.....	4	723	13.3	66	1	39	1,497	93	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	264	448,103	7.6	16,097	10	4,767	323,229	19,392	232	431,945	18,703	14,570
Corporations.....	258	447,398	7.6	16,024	...	4,727	321,856	19,319	226	431,240	18,630	14,500
Unincorporated businesses.....	6	705	19.6	73	10	40	1,373	73	6	705	73	70
Manufacturers' sales offices (without stocks).....	92	278,199	2.8	2,570	3	623	52,748	...	...	...	...	...
Petroleum bulk stations, terminals, total....	664	275,343	8.2	8,452	494	3,304	169,350	17,070	596	264,392	16,765	12,694
Individual proprietorships.....	150	29,351	11.0	1,077	134	566	22,260	1,022	123	25,500	940	722
Partnerships.....	73	22,483	11.4	854	124	412	17,223	713	57	20,160	688	560
Corporations.....	441	223,809	7.5	6,521	2,236	2,326	129,867	15,335	416	218,732	15,137	11,212
Agents and brokers, total.....	558	834,777	3.0	8,801	555	6,679	317,195	743	51	39,840	667	575
Corporations.....	111	279,606	3.3	4,076	...	2,480	112,545	223	17	10,671	195	185
Unincorporated businesses.....	447	555,171	2.8	4,725	555	4,199	204,650	520	34	29,169	472	390
Assemblers (mainly farm products), total.....	243	227,320	3.2	2,846	226	2,230	67,288	60,171	106	185,030	60,041	146,485
Corporations.....	50	154,100	2.0	1,383	...	1,010	32,318	57,594	32	139,432	57,571	142,342
Unincorporated businesses.....	193	73,220	5.9	1,463	226	1,220	34,970	2,577	74	45,598	2,470	4,143
NORTH DAKOTA												
Total.....	2,261	939,420	n.a.	24,785	1,021	8,916	488,263	74,013	1,774	708,025	67,909	61,399
Individual proprietorships.....	365	65,046	n.a.	1,495	297	733	31,173	5,105	200	40,551	4,545	3,659
Partnerships.....	181	86,733	n.a.	2,373	251	977	48,704	5,899	132	62,372	5,669	4,931
Corporations.....	1,567	721,721	n.a.	19,839	2,468	6,820	387,663	55,586	1,342	556,187	51,933	47,931
Other forms of organization.....	148	65,910	...	1,078	5	386	20,723	7,423	100	48,915	5,762	4,878
Merchant wholesalers, total.....	325	179,094	12.8	12,550	182	4,277	249,235	20,152	270	172,092	19,505	17,732
Individual proprietorships.....	86	11,049	14.8	734	73	339	15,210	960	66	(x)	(x)	(x)
Partnerships.....	65	23,867	12.7	1,503	109	583	31,027	2,939	55	23,083	2,894	2,678
Corporations.....	170	142,678	12.7	10,191	...	3,300	200,824	16,002	146	137,360	15,425	13,843
Other forms of organization.....	4	1,500	15.8	122	...	55	2,174	251	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)...	39	70,771	7.2	2,879	2	856	56,383	5,703	31	69,865	5,269	4,682
Manufacturers' sales offices (without stocks), total.....	6	5,273	4.0	101	...	30	1,850	...	...	...	...	...
Corporations.....	6	5,273	4.0	101	...	30	1,850	...	...	...	...	...
Petroleum bulk stations, terminals, total....	697	71,590	11.7	2,134	601	788	41,663	6,439	667	68,649	6,183	5,012
Individual proprietorships.....	85	6,692	10.9	234	89	112	4,866	650	73	6,285	604	508
Partnerships.....	22	2,303	8.2	54	42	21	1,066	185	20	(x)	(x)	(x)
Corporations.....	563	58,681	11.9	1,880	2,468	557	30,397	5,215	553	57,209	5,099	4,093
Other forms of organization.....	27	3,914	12.0	266	2	98	5,334	389	21	(x)	(x)	(x)
Agents and brokers, total.....	38	103,113	1.2	523	21	213	11,061	45	5	23,514	44	41
Corporations.....	17	85,452	1.0	379	...	114	7,948	1	1	(x)	(x)	(x)
Unincorporated businesses.....	21	17,661	2.0	144	21	99	3,113	44	4	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	1,156	509,479	3.1	6,598	215	2,752	128,071	41,674	801	373,905	36,908	33,932
Individual proprietorships.....	179	41,083	3.3	454	124	236	9,471	3,467	58	22,785	2,978	2,140
Partnerships.....	88	49,045	3.9	738	90	317	14,964	2,757	55	35,254	2,573	2,072
Corporations.....	773	359,025	3.0	4,718	...	1,967	90,441	28,667	612	271,368	26,141	25,306
Other forms of organization.....	116	60,326	2.9	688	1	232	13,195	6,783	76	44,498	5,216	4,414

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses 1 (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
OHIO												
Total.....	11,099	9,468,871	n.a.	421,175	6,652	120,922	8,042,258	426,219	7,553	5,663,627	415,412	385,042
Individual proprietorships.....	3,454	808,824	n.a.	29,564	3,012	11,617	572,823	27,430	1,932	365,483	25,890	24,014
Partnerships.....	1,679	733,454	n.a.	27,730	3,166	10,032	539,894	31,611	1,199	513,928	29,766	27,399
Corporations.....	5,887	7,841,502	n.a.	362,587	2,470	98,728	6,904,429	363,818	4,370	4,734,216	356,410	329,951
Other forms of organization.....	79	85,091	n.a.	1,294	4	545	25,114	3,360	52	50,000	3,346	3,678
Merchant wholesalers, total.....	6,821	4,014,887	11.6	273,765	4,689	80,320	5,159,117	305,532	5,317	3,240,046	297,796	288,017
Individual proprietorships.....	2,441	375,859	13.7	23,964	2,125	9,511	464,371	24,507	1,682	288,204	23,145	21,438
Partnerships.....	1,318	503,279	10.4	24,955	2,560	8,958	478,668	29,162	1,047	455,734	27,654	25,355
Corporations.....	3,036	3,103,054	11.8	224,299	...	61,624	4,205,910	249,257	2,565	2,463,586	244,404	238,332
Other forms of organization.....	26	32,695	2.2	547	4	227	9,968	2,606	23	32,522	2,593	2,892
Manufacturers' sales branches (with stocks), total.....	956	1,625,973	9.9	83,773	26	22,709	1,646,608	84,308	843	1,537,861	82,752	66,394
Individual proprietorships.....	9	769	25.1	103	7	34	1,886	118	7	(x)	(x)	(x)
Partnerships.....	12	1,837	24.6	269	19	65	5,055	163	9	(x)	(x)	(x)
Corporations.....	925	1,623,156	9.9	83,374	...	22,600	1,639,163	84,027	827	1,535,685	82,538	66,245
Other forms of organization.....	10	211	19.0	27	...	10	504	...	...	...	...	...
Manufacturers' sales offices (without stocks)	658	1,735,586	3.2	24,675	11	5,292	482,597	...	...	...	...	...
Petroleum bulk stations, terminals, total....	879	523,625	8.3	18,025	661	5,587	358,730	25,827	849	514,475	24,981	20,875
Corporations.....	719	491,040	8.2	16,912	2,470	5,115	336,460	24,417	703	483,690	23,649	19,678
Unincorporated businesses.....	160	32,585	9.8	1,113	191	472	22,270	1,410	146	30,785	1,332	1,197
Agents and brokers, total.....	1,139	1,201,027	2.9	12,826	936	3,682	242,931	1,597	116	1,165,908	1,475	1,072
Individual proprietorships.....	688	346,486	3.9	3,393	638	1,146	65,859	434	48	17,241	397	302
Partnerships.....	168	157,899	3.8	1,172	298	436	30,779	150	14	18,686	93	104
Corporations.....	279	677,815	2.2	8,175	...	2,064	144,001	1,013	54	80,581	985	666
Other forms of organization.....	4	18,827	0.8	86	...	36	2,292	...	...	...	...	...
Assemblers (mainly farm products), total.....	646	367,773	4.4	8,111	329	3,332	152,275	8,955	428	254,737	8,408	8,684
Individual proprietorships.....	220	68,193	5.1	1,461	159	650	27,520	1,594	112	43,648	1,518	1,529
Partnerships.....	109	52,994	3.6	780	170	352	14,715	1,511	68	23,431	1,311	1,346
Corporations.....	261	216,519	4.4	5,285	...	2,071	98,432	5,104	221	170,674	4,834	5,030
Other forms of organization.....	36	30,067	3.5	585	...	259	11,548	746	27	16,984	745	779
OKLAHOMA												
Total.....	3,668	1,729,240	n.a.	72,717	2,540	25,188	1,427,262	109,907	2,696	1,168,440	104,295	95,208
Individual proprietorships.....	1,148	245,729	n.a.	8,224	967	4,107	164,820	10,428	707	119,335	9,676	10,058
Partnerships.....	694	315,081	n.a.	8,872	1,021	3,964	187,968	13,724	480	157,833	12,302	11,798
Corporations.....	1,771	1,143,421	n.a.	54,970	2,548	16,897	1,061,034	84,925	1,468	870,615	81,821	72,843
Other forms of organization.....	55	25,009	n.a.	651	4	260	13,440	830	41	20,657	496	509
Merchant wholesalers, total.....	1,702	735,897	12.6	50,262	1,223	16,978	979,506	76,199	1,400	666,307	72,333	63,908
Individual proprietorships.....	642	93,223	14.3	6,024	557	2,796	119,727	8,608	486	(x)	(x)	(x)
Partnerships.....	436	121,730	13.1	7,031	666	2,967	151,092	10,848	353	112,373	10,168	9,391
Corporations.....	620	518,392	12.2	36,943	...	11,121	702,691	56,403	559	471,337	53,991	45,832
Other forms of organization.....	4	2,552	19.5	264	...	94	5,996	340	2	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)..	210	218,993	9.5	11,700	4	3,383	233,563	16,569	182	210,739	16,138	12,877
Manufacturers' sales offices (without stocks)	67	114,128	3.9	1,559	1	392	30,702	...	...	...	...	...
Petroleum bulk stations, terminals, total....	814	147,849	9.3	3,694	775	1,572	75,125	7,745	788	144,679	7,651	5,616
Individual proprietorships.....	138	19,759	12.0	859	118	391	17,116	946	112	17,459	892	806
Partnerships.....	65	11,359	10.6	413	109	187	8,568	598	61	11,256	590	553
Corporations.....	608	116,457	8.7	2,398	2,548	984	49,034	6,177	604	115,690	6,145	4,235
Other forms of organization.....	3	274	14.6	24	...	10	407	24	3	274	24	22
Agents and brokers, total.....	171	279,372	1.6	1,545	178	892	31,310	61	13	8,623	41	42
Individual proprietorships.....	87	82,159	2.1	484	73	365	9,723	29	9	1,341	23	21
Partnerships.....	59	133,901	1.4	566	105	386	11,313	32	4	7,282	18	21
Corporations.....	25	63,312	1.4	495	...	141	10,274	...	...	...	...	...
Assemblers (mainly farm products), total.....	704	233,001	3.4	3,957	359	1,971	77,056	9,333	321	138,092	8,132	12,765
Individual proprietorships.....	280	50,564	3.9	854	218	554	18,199	845	100	(x)	(x)	(x)
Partnerships.....	132	44,728	3.4	700	137	380	24,187	1,958	60	23,559	1,238	1,638
Corporations.....	244	115,526	3.2	2,040	...	881	37,633	6,064	125	76,212	5,835	10,094
Other forms of organization.....	48	22,183	3.0	363	4	156	7,037	466	36	(x)	(x)	(x)
OREGON												
Total.....	2,561	1,891,251	n.a.	94,418	1,649	29,314	1,935,780	141,162	1,912	1,425,723	137,521	124,265
Individual proprietorships.....	641	180,763	n.a.	7,502	513	2,479	152,495	7,813	387	90,197	7,277	7,084
Partnerships.....	547	265,213	n.a.	12,462	858	4,459	278,144	15,436	391	172,063	14,898	13,063
Corporations.....	1,359	1,433,920	n.a.	73,851	2,278	21,785	1,487,844	115,934	1,126	1,155,774	113,681	102,647
Other forms of organization.....	14	11,355	n.a.	603	...	591	17,297	1,919	8	7,689	1,661	1,471
Merchant wholesalers, total.....	1,494	953,632	12.0	62,889	1,036	18,027	1,248,654	91,037	1,165	787,443	88,477	78,832
Individual proprietorships.....	448	107,420	11.4	5,883	362	1,908	120,219	6,627	316	68,247	6,127	5,697
Partnerships.....	432	179,877	11.4	10,849	674	3,464	221,965	14,399	342	142,271	13,865	12,121
Corporations.....	610	662,075	12.2	45,863	...	12,375	900,375	68,494	503	572,665	66,968	59,867
Other forms of organization.....	4	4,260	12.7	294	...	280	6,095	1,517	4	4,260	1,517	1,147
Manufacturers' sales branches (with stocks)..	189	273,046	8.9	13,182	3	3,735	261,107	24,376	172	261,916	23,805	20,790
Manufacturers' sales offices (without stocks)	42	102,502	2.8	1,188	...	313	24,606

See footnotes at end of table.

LEGAL FORM

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Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, * November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				
OREGON—Continued												
Petroleum bulk stations, terminals, total....	437	168,255	11.0	5,561	346	1,649	117,200	12,270	419	164,695	12,199	9,601
Individual proprietorships.....	35	8,770	9.8	299	34	100	6,037	328	30	8,377	315	333
Partnerships.....	20	4,547	9.7	122	34	48	2,896	68	10	2,077	44	80
Corporations.....	382	154,938	11.2	5,140	278	1,501	108,267	11,874	379	154,241	11,840	9,188
Agents and brokers, total.....	228	249,215	3.7	3,101	202	986	60,252	2,109	41	97,035	1,972	2,294
Individual proprietorships.....	116	53,523	4.2	783	91	268	15,408	281	19	7,137	267	390
Partnerships.....	61	64,571	3.6	604	111	323	12,557	104	10	12,333	75	70
Corporations.....	51	131,121	3.6	1,714	395	395	32,287	1,724	12	77,565	1,630	1,834
Assemblers (mainly farm products), total....	171	144,601	12.0	8,497	62	4,604	223,961	11,370	115	114,634	11,068	12,748
Individual proprietorships.....	37	10,570	9.2	484	25	190	9,867	539	19	6,019	530	633
Partnerships.....	33	16,207	12.5	887	37	624	40,726	923	28	15,371	912	789
Corporations.....	91	110,729	12.5	6,817	399	3,479	162,166	9,506	64	89,815	9,482	11,002
Other forms of organization.....	10	7,095	7.6	309	399	311	11,202	402	4	3,429	144	324
PENNSYLVANIA												
Total.....	14,565	11,010,828	n.a.	499,853	11,373	153,681	9,587,302	542,289	10,064	7,024,450	527,005	476,529
Individual proprietorships.....	5,833	1,261,275	n.a.	54,321	5,141	22,391	1,050,696	62,690	3,705	739,110	59,028	54,295
Partnerships.....	3,085	1,368,513	n.a.	54,943	6,050	21,014	1,074,121	78,688	2,327	950,837	75,539	71,497
Corporations.....	5,608	8,348,868	n.a.	389,009	2,174	109,695	7,434,305	399,424	4,002	5,307,996	390,951	349,319
Other forms of organization.....	39	32,172	n.a.	1,580	8	581	28,180	1,487	30	26,507	1,487	1,418
Merchant wholesalers, total.....	10,492	4,684,056	12.0	309,604	9,591	101,322	5,880,032	391,349	8,140	4,061,607	377,989	349,095
Individual proprietorships.....	4,828	817,720	12.4	47,843	4,242	20,047	923,627	60,014	3,495	681,216	56,496	52,310
Partnerships.....	2,723	986,165	10.5	47,370	5,345	18,715	936,057	74,986	2,205	897,556	71,981	68,050
Corporations.....	2,919	2,862,498	12.4	213,264	62,150	62,150	4,000,557	255,119	2,418	2,505,072	248,282	227,621
Other forms of organization.....	22	17,763	11.1	1,127	4	410	19,791	1,230	22	17,763	1,230	1,114
Manufacturers' sales branches (with stocks), total.....	1,110	2,250,088	9.2	118,452	41	32,794	2,304,890	117,089	1,009	2,188,935	115,759	100,714
Corporations.....	1,078	2,224,947	9.0	114,537	399	31,742	2,232,735	115,224	981	2,164,192	113,911	98,879
Unincorporated businesses.....	32	25,141	22.1	3,915	41	1,052	72,155	1,865	28	24,743	1,848	1,835
Manufacturers' sales offices (without stocks), total.....	716	2,110,128	3.4	29,774	12	6,873	590,906	...	...	...	...	...
Corporations.....	704	2,106,335	3.4	29,601	...	6,833	587,352	...	...	...	...	...
Unincorporated businesses.....	12	3,793	7.9	173	12	40	3,554	...	...	...	...	...
Petroleum bulk stations, terminals, total....	751	608,418	7.8	22,539	397	6,843	446,549	29,476	695	598,396	29,231	22,969
Corporations.....	573	560,918	7.6	20,825	2,174	6,098	411,963	27,272	542	554,298	27,139	21,181
Unincorporated businesses.....	178	47,500	10.3	1,714	223	745	34,586	2,204	153	44,098	2,092	1,788
Agents and brokers, total.....	1,351	1,235,273	3.7	16,572	1,271	4,640	308,669	3,249	162	127,199	2,948	2,781
Individual proprietorships.....	820	397,058	4.2	4,732	740	1,629	93,098	755	82	26,061	660	553
Partnerships.....	262	332,500	3.4	3,087	528	976	54,716	999	43	47,373	960	858
Corporations.....	263	500,983	3.6	8,673	1,199	159,661	1,495	37	53,765	1,328	1,370	...
Other forms of organization.....	6	4,732	2.9	80	3	37	1,194	...	...	...	...	...
Assemblers (mainly farm products), total....	145	122,865	5.2	2,912	61	1,209	56,256	1,126	58	48,313	1,078	970
Individual proprietorships.....	54	16,744	5.3	436	37	182	7,198	525	20	5,814	500	307
Partnerships.....	12	4,318	5.1	82	23	39	1,470	59	8	(x)	(x)	(x)
Corporations.....	71	93,277	5.1	2,109	399	874	42,037	314	24	30,669	291	268
Other forms of organization.....	8	8,526	6.8	285	1	114	5,551	228	6	(x)	(x)	(x)
RHODE ISLAND												
Total.....	1,136	722,552	n.a.	35,210	679	11,103	657,035	56,050	842	548,559	50,931	40,503
Individual proprietorships.....	418	61,319	n.a.	3,210	362	1,467	61,320	3,917	291	45,144	3,775	3,502
Partnerships.....	157	53,219	n.a.	1,945	34	826	36,656	2,946	112	38,040	2,814	2,661
Corporations.....	557	600,615	n.a.	29,805	23	8,734	554,185	48,571	435	457,976	43,726	33,662
Other forms of organization.....	4	7,399	n.a.	250	...	76	4,874	616	4	7,399	616	678
Merchant wholesalers, total.....	946	356,054	13.0	25,525	624	8,398	466,657	33,572	728	317,036	31,884	28,430
Corporations.....	409	258,516	13.4	20,416	399	6,152	369,081	26,260	338	232,899	24,846	21,764
Unincorporated businesses.....	537	97,538	11.9	5,109	624	2,246	97,576	7,312	390	84,137	7,038	6,666
Manufacturers' sales branches (with stocks), total.....	75	128,901	7.7	5,056	399	1,455	103,463	6,489	72	128,138	6,481	5,234
Corporations.....	75	128,901	7.7	5,056	399	1,455	103,463	6,489	72	128,138	6,481	5,234
Manufacturers' sales offices (without stocks), total.....	26	66,080	3.5	666	399	150	12,896	...	...	...	...	...
Corporations.....	26	66,080	3.5	666	399	150	12,896	...	...	...	...	...
Petroleum bulk stations, terminals, total....	38	100,521	7.5	3,092	15	862	58,443	15,793	29	88,353	12,408	6,651
Individual proprietorships.....	4	543	5.9	11	3	7	275	9	4	543	9	10
Partnerships.....	5	2,585	7.2	66	9	28	1,313	55	4	(x)	(x)	(x)
Corporations.....	29	97,393	7.5	3,015	23	827	56,855	15,729	21	(x)	(x)	(x)
Other operating types, total.....	51	70,996	3.2	871	40	238	15,576	196	13	15,032	158	188
Corporations.....	18	49,725	2.8	652	399	150	11,890	93	4	(x)	(x)	(x)
Unincorporated businesses.....	33	21,271	4.2	219	40	88	3,686	103	9	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
SOUTH CAROLINA												
Total.....	1,609	1,008,042	n.a.	37,337	1,056	13,848	717,224	55,239	1,166	676,835	52,256	48,925
Individual proprietorships.....	433	144,101	n.a.	3,614	363	1,927	73,313	4,697	272	67,514	4,335	4,412
Partnerships.....	319	243,857	n.a.	4,002	599	1,683	66,494	8,555	179	101,459	7,640	8,125
Corporations.....	854	618,746	n.a.	29,560	2134	10,162	574,709	41,915	712	506,524	40,169	36,302
Other forms of organization.....	3	1,338	n.a.	161	...	76	2,708	112	3	1,338	112	86
Merchant wholesalers, total.....	896	467,203	10.7	26,286	571	9,770	492,887	38,237	703	412,783	36,343	34,709
Individual proprietorships.....	270	53,789	11.0	2,661	232	1,240	51,086	3,522	192	44,036	3,356	3,267
Partnerships.....	191	76,494	8.6	2,810	339	1,328	51,497	6,706	143	60,292	6,132	5,675
Corporations.....	432	335,582	11.1	20,654	...	7,126	387,596	27,897	365	307,117	26,743	25,681
Other forms of organization.....	3	1,338	23.8	161	...	76	2,708	112	3	1,338	112	86
Manufacturers' sales branches (with stocks)...	93	76,344	10.4	4,366	...	1,364	99,543	3,653	85	74,648	3,323	2,555
Manufacturers' sales offices (without stocks), total.....	20	35,606	2.4	417	...	102	7,973	...	...	...	...	...
Corporations.....	20	35,606	2.4	417	...	102	7,973	...	...	...	...	...
Petroleum bulk stations, terminals, total....	340	126,102	8.9	3,918	220	1,519	77,125	9,396	316	123,091	9,184	6,832
Individual proprietorships.....	53	9,960	10.9	419	43	209	8,969	302	48	9,509	297	243
Partnerships.....	26	5,786	12.1	210	43	93	4,242	168	19	5,135	154	127
Corporations.....	261	110,356	8.6	3,289	2134	1,217	63,914	8,926	249	108,447	8,733	6,462
Agents and brokers, total.....	160	230,085	1.9	1,560	170	528	20,164	422	15	17,907	382	520
Individual proprietorships.....	55	61,945	1.7	308	42	170	5,689	49	6	2,723	24	46
Partnerships.....	75	117,866	2.0	701	128	143	5,460	142	5	6,414	142	291
Corporations.....	30	50,274	1.8	551	...	215	9,015	231	4	8,770	216	183
Assemblers (mainly farm products), total.....	100	72,702	3.5	790	95	565	19,532	3,531	47	48,406	3,024	4,309
Individual proprietorships.....	54	18,344	3.8	224	46	307	7,537	780	25	11,183	654	851
Partnerships.....	27	43,711	2.7	281	49	119	5,295	1,539	12	29,618	1,212	2,032
Corporations.....	19	10,647	5.9	285	...	139	6,700	1,212	10	7,605	1,158	1,426
SOUTH DAKOTA												
Total.....	1,829	791,608	n.a.	21,306	1,014	8,038	405,100	40,884	1,391	473,350	38,474	37,692
Individual proprietorships.....	447	117,838	n.a.	2,068	355	995	41,497	3,527	270	46,587	3,223	2,939
Partnerships.....	192	156,319	n.a.	1,991	291	967	38,155	2,644	110	40,892	2,279	2,153
Corporations.....	1,111	471,612	n.a.	16,583	2363	5,819	312,586	33,190	953	359,400	31,571	31,218
Other forms of organization.....	79	45,839	n.a.	664	5	257	12,862	1,523	58	26,471	1,401	1,382
Merchant wholesalers, total.....	349	176,063	12.3	11,916	210	4,013	222,801	20,167	286	162,210	19,092	16,718
Corporations.....	168	143,069	12.2	9,948	...	3,231	186,635	17,434	152	134,145	16,563	14,632
Unincorporated businesses.....	181	32,994	12.9	1,968	210	782	36,166	2,733	134	28,065	2,529	2,086
Manufacturers' sales branches (with stocks), total.....	35	35,684	8.3	1,679	...	522	32,884	2,635	29	34,902	2,604	2,770
Corporations.....	35	35,684	8.3	1,679	...	522	32,884	2,635	29	34,902	2,604	2,770
Manufacturers' sales offices (without stocks), total.....	3	3,562	3.3	37	...	10	898	...	...	...	...	...
Corporations.....	3	3,562	3.3	37	...	10	898	...	...	...	...	...
Petroleum bulk stations, terminals, total....	617	72,563	11.1	2,350	496	876	44,717	4,370	560	66,274	4,085	4,435
Individual proprietorships.....	115	10,865	8.3	304	98	133	5,791	812	90	8,998	723	590
Partnerships.....	19	2,504	8.0	71	34	30	1,414	156	15	2,230	127	106
Corporations.....	462	56,232	11.8	1,800	2363	651	34,190	3,128	438	52,526	2,998	3,538
Other forms of organization.....	21	2,962	10.7	175	1	62	3,322	274	17	2,520	237	201
Agents and brokers, total.....	57	179,152	1.0	808	45	616	16,832	28	3	5,538	23	3
Corporations.....	16	55,842	1.0	301	...	232	5,938	1	...	...	...	...
Unincorporated businesses.....	41	123,310	1.0	507	45	384	10,894	27	3	5,538	23	3
Assemblers (mainly farm products), total.....	768	324,584	3.0	4,516	263	2,001	86,968	13,684	513	204,426	12,670	13,766
Individual proprietorships.....	204	57,355	3.0	723	154	372	14,940	1,388	95	23,212	1,245	1,366
Partnerships.....	81	61,340	2.7	591	105	278	12,462	1,056	43	19,436	855	941
Corporations.....	427	177,223	3.2	2,818	...	1,173	52,041	9,992	334	137,827	9,406	10,278
Other forms of organization.....	56	28,666	2.9	384	4	178	7,525	1,248	41	23,951	1,164	1,181
TENNESSEE												
Total.....	3,529	3,477,171	n.a.	114,985	2,469	40,726	2,243,969	213,904	2,314	2,280,925	194,877	188,653
Individual proprietorships.....	1,076	467,509	n.a.	9,476	876	4,591	195,366	17,618	577	166,026	14,557	17,677
Partnerships.....	864	855,576	n.a.	12,297	1,401	6,016	266,631	41,312	494	549,132	39,029	47,989
Corporations.....	1,575	2,149,959	n.a.	93,014	6188	30,028	1,778,204	154,725	1,232	1,563,971	141,042	122,715
Other forms of organization.....	14	4,127	n.a.	198	4	91	3,768	249	11	1,796	249	272
Merchant wholesalers, total.....	2,002	1,798,886	8.7	81,753	1,440	28,016	1,548,128	174,229	1,565	1,567,942	157,192	154,373
Individual proprietorships.....	660	157,852	11.1	7,177	546	3,217	137,640	15,040	472	129,301	12,841	15,714
Partnerships.....	509	502,012	5.2	9,726	890	4,070	193,758	38,745	383	454,093	36,760	44,998
Corporations.....	825	1,137,398	9.8	64,701	...	20,658	1,214,175	120,214	702	982,924	107,361	93,408
Other forms of organization.....	8	1,624	18.9	149	4	71	2,555	230	8	1,624	230	253
Manufacturers' sales branches (with stocks), total.....	289	433,791	9.7	19,258	21	5,868	377,333	23,042	259	417,034	22,277	18,401
Corporations.....	270	430,208	9.6	18,902	...	5,723	370,229	22,750	243	413,716	22,004	18,149
Unincorporated businesses.....	19	3,583	18.0	356	21	145	7,104	292	16	3,318	273	252
Manufacturers' sales offices (without stocks), total.....	85	207,431	3.1	2,449	2	537	45,460	...	...	...	...	...

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)		
TENNESSEE--Continued												
Petroleum bulk stations, terminals, total.....	344	172,752	8.6	5,101	282	1,900	94,552	11,820	331	166,201	11,702	10,831
Individual proprietorships.....	46	10,637	8.4	296	38	137	5,515	525	38	(x)	(x)	(x)
Partnerships.....	35	10,693	9.0	315	56	143	6,744	550	31	9,587	533	381
Corporations.....	263	151,442	8.6	4,490	2188	1,620	82,293	10,745	262	(x)	(x)	(x)
Agents and brokers, total.....	432	736,050	2.0	4,503	447	2,669	117,581	1,701	32	74,400	1,064	1,537
Individual proprietorships.....	208	263,369	1.9	1,287	188	606	29,299	818	11	(x)	(x)	(x)
Partnerships.....	146	278,441	1.7	1,303	259	1,017	37,146	431	15	54,765	415	(x)
Corporations.....	78	194,240	2.4	1,913	...	1,046	51,136	452	6	(x)	(x)	733
Assemblers (mainly farm products), total.....	377	128,261	4.3	1,921	277	1,736	60,915	3,112	127	55,348	2,642	3,511
Corporations.....	57	29,700	4.4	583	...	451	15,500	564	19	11,509	554	447
Unincorporated businesses.....	320	98,561	4.2	1,338	277	1,285	45,415	2,548	108	43,839	2,088	3,064
TEXAS												
Total.....	11,558	8,197,169	n.a.	336,166	8,296	116,920	6,637,938	548,277	8,264	5,524,231	521,331	473,857
Individual proprietorships.....	3,940	1,314,832	n.a.	39,771	3,236	17,435	864,405	56,483	2,377	668,600	51,901	49,529
Partnerships.....	2,124	1,331,034	n.a.	38,686	3,498	18,176	816,966	71,125	1,402	785,952	67,266	72,797
Corporations.....	5,434	5,524,351	n.a.	256,203	21,552	80,709	4,928,306	419,947	4,459	4,057,348	401,557	350,762
Other forms of organization.....	60	26,952	n.a.	1,506	10	600	28,261	722	26	12,331	607	769
Merchant wholesalers, total.....	6,175	3,867,788	10.9	216,763	4,542	73,773	4,231,790	411,522	4,921	3,405,761	392,400	363,160
Individual proprietorships.....	2,528	563,706	11.8	29,937	2,092	12,441	661,288	47,095	1,905	462,157	43,025	41,377
Partnerships.....	1,433	677,807	9.5	29,266	2,448	11,941	589,630	62,128	1,129	(x)	(x)	(x)
Corporations.....	2,209	2,623,288	11.1	157,350	...	49,349	2,976,874	301,902	1,884	2,334,142	290,212	258,605
Other forms of organization.....	5	2,987	11.2	210	2	42	3,998	397	1	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	894	1,172,903	10.4	64,956	51	19,182	1,274,141	82,018	802	1,124,574	79,479	66,509
Corporations.....	839	1,159,222	10.4	63,815	...	18,666	1,243,493	80,157	758	1,112,034	77,721	65,045
Unincorporated businesses.....	55	13,681	17.4	1,141	51	516	30,648	1,861	44	12,540	1,758	1,464
Manufacturers' sales offices (without stocks), total.....	342	834,071	4.0	13,111	10	2,992	254,954	...	...	...	...	...
Corporations.....	332	828,110	4.0	13,031	...	2,968	253,429	...	...	...	...	...
Unincorporated businesses.....	10	5,961	6.8	80	10	24	1,525	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	2,073	509,621	9.1	14,844	1,966	5,909	302,563	33,331	1,980	478,095	30,106	22,913
Individual proprietorships.....	269	44,558	11.4	1,853	232	818	38,164	1,654	213	39,397	1,558	1,435
Partnerships.....	110	25,074	10.5	940	181	400	20,668	1,020	92	21,408	917	802
Corporations.....	1,685	438,968	8.8	11,977	21,552	4,659	242,272	30,584	1,669	416,648	27,567	20,615
Other forms of organization.....	9	1,021	12.3	74	1	32	1,439	73	6	642	64	61
Agents and brokers, total.....	986	1,177,020	2.4	9,020	981	3,641	187,140	3,801	115	114,356	3,698	2,671
Corporations.....	109	243,640	2.2	2,894	...	774	56,134	400	18	20,580	385	389
Unincorporated businesses.....	877	933,380	2.4	6,126	981	2,867	131,006	3,401	97	93,776	3,313	2,282
Assemblers (mainly farm products), total.....	1,088	635,766	7.5	17,472	746	11,423	387,370	17,605	446	401,445	15,648	18,604
Individual proprietorships.....	484	191,033	5.6	3,848	335	2,539	82,002	4,648	175	115,264	4,323	4,718
Partnerships.....	301	193,188	8.0	5,302	407	4,074	127,173	5,851	125	102,939	5,459	7,487
Corporations.....	260	231,123	8.3	7,136	...	4,293	156,104	6,904	130	173,944	5,672	6,108
Other forms of organization.....	43	20,422	12.3	1,186	4	517	22,091	202	16	9,298	194	291
UTAH												
Total.....	1,123	724,933	n.a.	37,298	726	12,150	743,416	53,059	865	546,437	51,563	46,586
Individual proprietorships.....	291	73,026	n.a.	2,786	243	1,228	58,068	3,134	184	30,872	2,888	2,642
Partnerships.....	191	104,005	n.a.	2,772	354	1,081	59,748	3,558	136	38,327	3,323	2,743
Corporations.....	635	540,153	n.a.	31,344	2129	9,656	616,683	46,292	542	470,221	45,277	41,129
Other forms of organization.....	6	7,749	n.a.	396	...	185	8,917	75	3	7,017	75	72
Merchant wholesalers, total.....	670	306,690	14.6	25,713	441	8,340	503,598	36,563	551	289,751	35,228	31,568
Individual proprietorships.....	212	27,531	18.0	2,317	169	996	48,212	2,651	158	23,748	2,430	2,166
Partnerships.....	148	34,766	13.6	2,216	272	880	49,970	3,361	121	31,893	3,135	2,570
Corporations.....	310	244,393	14.4	21,180	...	6,464	405,416	30,551	272	234,110	29,663	26,832
Manufacturers' sales branches (with stocks)...	108	132,612	9.4	6,905	2	2,105	140,917	10,639	98	131,996	10,621	7,586
Manufacturers' sales offices (without stocks), total.....	26	35,062	3.2	507	...	127	9,997	...	...	...	...	...
Corporations.....	26	35,062	3.2	507	...	127	9,997	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	180	46,720	12.3	1,521	150	488	29,785	2,192	175	45,874	2,179	2,027
Individual proprietorships.....	15	3,093	10.3	133	12	45	2,515	128	13	(x)	(x)	(x)
Partnerships.....	5	993	10.9	55	9	20	1,275	29	5	(x)	(x)	(x)
Corporations.....	160	42,634	12.5	1,333	2129	423	25,995	2,035	157	(x)	(x)	(x)
Agents and brokers, total.....	94	145,044	1.8	962	99	344	23,007	1,050	19	46,875	932	692
Individual proprietorships.....	51	35,229	2.2	178	50	93	3,955	30	6	834	10	12
Partnerships.....	28	50,519	1.8	323	49	113	5,774	99	8	2,400	99	90
Corporations.....	15	59,296	1.6	461	...	138	13,278	921	5	43,641	823	590
Assemblers (mainly farm products), total.....	45	58,805	7.2	1,690	34	746	36,112	2,615	22	31,941	2,603	4,713
Individual proprietorships.....	11	6,923	7.0	116	10	81	2,485	306	5	(x)	(x)	(x)
Partnerships.....	10	17,727	3.5	178	24	68	2,729	69	2	(x)	(x)	(x)
Corporations.....	18	26,406	8.2	1,000	...	412	21,981	2,165	12	18,739	2,162	4,250
Other forms of organization.....	6	7,749	12.4	396	...	185	8,917	75	3	7,017	75	72

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)			
VERMONT												
Total.....	393	168,216	n.a.	9,206	206	3,141	166,391	15,411	307	140,561	15,137	12,942
Individual proprietorships.....	142	29,234	n.a.	1,192	123	520	22,482	1,772	91	20,501	1,706	1,604
Partnerships.....	39	8,146	n.a.	483	63	180	8,897	705	31	(x)	(x)	(x)
Corporations.....	207	127,684	n.a.	7,462	220	2,414	133,696	12,913	183	112,889	12,715	10,693
Other forms of organization.....	5	3,152	n.a.	69	...	27	1,316	21	2	(x)	(x)	(x)
Merchant wholesalers, total.....	239	80,901	14.1	6,403	149	2,190	111,996	9,501	188	73,712	9,262	8,563
Individual proprietorships.....	107	16,855	13.5	958	93	428	18,678	1,577	69	13,060	1,521	1,440
Partnerships.....	32	5,602	14.7	422	56	160	7,417	677	28	(x)	(x)	(x)
Corporations.....	97	57,116	14.3	4,979	...	1,588	85,076	7,231	90	55,168	7,058	6,512
Other forms of organization.....	2	1,328	11.8	44	...	14	825	16	1	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)...	32	17,495	12.8	945	...	307	18,551	1,829	28	17,327	1,822	1,547
Manufacturers' sales offices (without stocks), total.....	4	1,794	7.3	43	...	13	1,143	...	...	...	...	...
Partnerships.....	4	1,794	7.3	43	...	13	1,143	...	...	...	...	...
Petroleum bulk stations, terminals, total....	74	31,209	8.7	1,117	39	359	21,540	3,891	70	30,542	3,885	2,690
Corporations.....	60	27,791	8.7	1,026	220	321	19,878	3,749	59	(x)	(x)	(x)
Unincorporated businesses.....	14	3,418	8.4	91	19	38	1,662	142	11	(x)	(x)	(x)
Agents and brokers, total.....	13	6,868	3.5	123	10	43	1,839	28	7	2,424	28	26
Individual proprietorships.....	10	6,043	3.0	86	10	30	1,128	16	5	(x)	(x)	(x)
Corporations.....	3	825	6.7	37	...	13	711	12	2	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	31	29,949	5.8	575	8	229	11,322	162	14	16,556	140	116
Corporations.....	16	24,492	5.7	481	...	189	9,620	102	5	12,925	84	59
Unincorporated businesses.....	15	5,457	6.5	94	8	40	1,702	60	9	3,631	56	57
VIRGINIA												
Total.....	3,000	2,033,470	n.a.	99,126	1,856	39,625	2,037,457	132,280	2,118	1,383,641	128,065	120,452
Individual proprietorships.....	854	219,445	n.a.	8,939	720	5,089	201,391	9,769	489	105,219	9,263	8,296
Partnerships.....	542	261,448	n.a.	10,334	940	5,645	227,749	13,234	344	153,442	12,252	12,362
Corporations.....	1,597	1,548,732	n.a.	79,602	2,195	28,762	1,603,134	108,547	1,278	1,121,135	105,820	99,197
Other forms of organization.....	7	3,845	n.a.	251	1	123	5,183	730	7	3,845	730	597
Merchant wholesalers, total.....	1,753	972,535	12.3	67,478	1,061	24,045	1,308,296	98,460	1,433	834,454	95,204	89,931
Individual proprietorships.....	554	101,639	13.3	6,349	452	2,924	125,376	8,966	424	84,114	8,569	7,628
Partnerships.....	356	136,109	12.0	7,898	608	3,314	144,722	11,579	288	122,762	11,021	10,825
Corporations.....	837	730,996	12.2	52,881	...	17,685	1,033,060	77,188	715	623,787	74,887	70,885
Other forms of organization.....	6	3,791	15.0	250	1	122	5,138	727	6	3,791	727	593
Manufacturers' sales branches (with stocks)...	215	253,037	8.9	12,426	2	4,021	247,399	14,143	193	247,298	13,907	11,441
Manufacturers' sales offices (without stocks)...	63	156,715	4.0	1,705	1	435	34,818	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	410	212,000	8.5	6,441	286	2,307	131,211	13,414	386	207,360	13,184	10,643
Individual proprietorships.....	38	9,299	9.7	304	47	128	6,092	374	28	(x)	(x)	(x)
Partnerships.....	26	9,051	11.3	346	44	149	6,956	281	25	(x)	(x)	(x)
Corporations.....	346	193,650	8.4	5,791	2,195	2,030	118,163	12,759	333	191,649	12,616	10,179
Agents and brokers, total.....	314	351,079	3.3	5,218	272	3,431	147,366	1,184	39	38,351	1,136	1,298
Individual proprietorships.....	134	92,132	3.2	952	117	468	23,915	226	15	10,049	225	228
Partnerships.....	83	92,418	2.4	721	155	688	38,440	110	7	8,420	110	144
Corporations.....	97	166,529	4.0	3,545	...	2,275	85,011	848	17	19,882	801	926
Assemblers (mainly farm products), total.....	245	88,104	12.9	5,858	234	5,386	168,367	5,079	67	56,178	4,634	7,139
Corporations.....	43	48,555	12.4	3,255	224	2,355	86,562	3,738	23	39,186	3,738	5,895
Unincorporated businesses.....	202	39,549	13.4	2,603	234	3,031	81,805	1,341	44	16,992	896	1,244
WASHINGTON												
Total.....	4,147	2,643,174	n.a.	145,511	2,734	45,658	2,987,135	188,998	3,009	1,881,612	179,407	171,127
Individual proprietorships.....	1,214	330,438	n.a.	15,419	1,117	5,015	306,801	17,505	748	204,713	16,513	16,251
Partnerships.....	641	287,502	n.a.	14,211	1,167	5,411	309,251	19,482	441	(x)	(x)	(x)
Corporations.....	2,279	1,994,832	n.a.	114,010	2,445	34,707	2,335,830	149,996	1,809	1,465,630	141,565	135,176
Other forms of organization.....	13	30,402	n.a.	1,871	5	525	35,253	2,915	11	(x)	(x)	(x)
Merchant wholesalers, total.....	2,329	1,271,433	12.8	92,791	1,756	25,762	1,781,976	131,607	1,831	1,043,350	124,200	115,413
Individual proprietorships.....	880	200,231	12.6	12,477	818	3,868	241,683	15,130	652	155,816	14,778	13,595
Partnerships.....	495	172,797	12.2	10,536	933	3,199	195,581	15,503	382	135,736	14,566	13,753
Corporations.....	947	869,167	13.1	68,021	...	18,249	1,313,735	98,369	790	722,560	92,751	85,529
Other forms of organization.....	7	29,238	9.9	1,757	5	446	30,977	2,605	7	29,238	2,605	2,536
Manufacturers' sales branches (with stocks), total.....	355	367,657	12.1	21,329	4	5,932	419,806	28,056	321	345,826	27,456	24,603
Corporations.....	347	364,636	12.1	21,181	...	5,894	417,048	26,881	313	342,805	26,281	23,754
Unincorporated businesses.....	8	3,021	11.3	148	4	38	2,758	1,175	8	3,021	1,175	849
Manufacturers' sales offices (without stocks), total.....	105	155,517	3.6	2,858	3	647	52,446	...	...	...	...	...
Corporations.....	100	154,288	3.6	2,828	...	636	51,659	...	...	...	...	...
Unincorporated businesses.....	5	1,229	6.5	30	3	11	787	...	...	...	...	...

See footnotes at end of table.

LEGAL FORM

5.39

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
WASHINGTON—Continued												
Petroleum bulk stations, terminals, total....	610	236,511	11.2	8,613	511	2,543	181,186	13,827	591	226,545	13,273	13,281
Individual proprietorships.....	41	12,860	11.4	559	37	176	11,298	492	32	11,220	428	443
Partnerships.....	16	7,435	7.7	191	29	62	3,687	217	11	6,691	211	227
Corporations.....	553	216,216	11.3	7,863	2,445	2,305	166,201	13,118	548	208,634	12,634	12,611
Agents and brokers, total.....	414	378,688	3.2	4,679	333	1,291	86,097	2,049	65	102,391	1,896	1,917
Individual proprietorships.....	242	101,981	4.0	1,068	222	350	19,569	751	31	26,599	677	929
Partnerships.....	66	73,650	3.0	658	111	222	11,991	235	11	15,738	187	86
Corporations.....	106	203,057	2.9	2,953	...	719	54,497	1,063	23	60,054	1,032	902
Assemblers (mainly farm products), total.....	334	233,368	12.9	15,241	127	9,483	465,664	13,459	201	163,500	12,582	15,913
Individual proprietorships.....	44	14,507	15.7	1,250	36	602	32,852	1,074	29	(x)	(x)	(x)
Partnerships.....	59	30,359	19.8	2,729	91	1,901	96,178	2,455	34	20,406	2,379	2,125
Corporations.....	226	187,468	11.5	11,164	...	6,904	332,690	9,665	135	131,577	8,867	12,380
Other forms of organization.....	5	1,034	26.5	98	...	76	3,944	265	3	(x)	(x)	(x)
WEST VIRGINIA												
Total.....	1,737	1,076,754	n.a.	56,356	849	17,744	1,081,048	71,919	1,307	770,365	70,847	62,195
Individual proprietorships.....	471	98,677	n.a.	4,345	406	1,999	92,698	5,485	300	59,336	5,281	4,865
Partnerships.....	235	64,444	n.a.	2,654	388	1,169	51,949	3,895	171	(x)	(x)	(x)
Corporations.....	1,025	912,119	n.a.	49,317	254	14,560	935,748	62,516	835	667,286	61,831	54,011
Other forms of organization.....	6	1,514	n.a.	40	1	16	653	23	1	(x)	(x)	(x)
Merchant wholesalers, total.....	1,234	578,203	13.0	42,982	689	13,474	816,151	60,351	998	520,008	59,417	52,616
Corporations.....	629	466,063	13.0	36,471	...	10,624	681,518	51,200	557	423,801	50,642	44,678
Unincorporated businesses.....	605	112,140	13.2	6,511	689	2,850	134,633	9,151	441	96,207	8,775	7,938
Manufacturers' sales branches (with stocks).....	144	155,770	8.6	6,683	1	1,190	129,462	6,179	131	154,298	6,099	5,104
Manufacturers' sales offices (without stocks), total.....	34	48,399	3.8	769	...	254	18,029	...	...	...	...	...
Corporations.....	34	48,399	3.8	769	...	254	18,029	...	...	...	...	...
Petroleum bulk stations, terminal, total.....	175	91,921	8.3	3,633	73	1,186	73,755	5,246	159	84,584	5,204	4,325
Individual proprietorships.....	13	1,848	10.7	68	10	32	1,121	80	11	(x)	(x)	(x)
Partnerships.....	9	2,282	8.7	68	9	34	1,434	89	8	(x)	(x)	(x)
Corporations.....	153	87,791	8.2	3,497	254	1,120	71,200	5,077	140	80,887	5,035	4,167
Agents and brokers, total.....	118	190,992	3.1	2,132	63	690	39,931	80	11	9,833	65	64
Corporations.....	56	151,399	3.0	1,875	...	524	34,633	54	7	8,435	49	53
Unincorporated businesses.....	62	39,593	3.4	257	63	166	5,298	26	4	1,398	16	11
Assemblers (mainly farm products), total.....	32	11,469	3.2	157	23	150	3,720	63	8	1,642	62	86
Individual proprietorships.....	12	5,255	3.2	63	11	53	1,123	10	2	(x)	(x)	(x)
Partnerships.....	7	2,703	4.1	42	12	39	1,131	43	5	(x)	(x)	(x)
Corporations.....	10	2,845	2.7	46	...	55	1,379	10	1	(x)	(x)	(x)
Other forms of organization.....	3	666	1.5	6	...	3	87	...	...	...	...	...
WISCONSIN												
Total.....	5,100	2,829,271	n.a.	137,335	3,032	41,513	2,611,737	190,721	3,795	2,005,864	186,066	160,921
Individual proprietorships.....	1,520	283,663	n.a.	10,350	1,249	4,363	204,263	10,240	897	148,202	9,109	8,693
Partnerships.....	610	191,586	n.a.	7,227	1,120	3,121	154,429	10,353	434	137,986	10,058	9,851
Corporations.....	2,906	2,304,587	n.a.	118,317	2,657	33,468	2,225,001	167,878	2,421	1,685,596	164,701	140,102
Other forms of organization.....	64	49,435	n.a.	1,441	6	561	28,044	2,250	43	34,080	2,198	2,275
Merchant wholesalers, total.....	2,788	1,411,050	11.8	97,142	1,637	29,392	1,832,458	136,076	2,194	1,282,976	132,343	115,091
Individual proprietorships.....	988	129,278	13.2	7,709	813	3,299	151,660	8,345	671	(x)	(x)	(x)
Partnerships.....	438	122,360	11.1	6,072	824	2,667	132,615	9,332	341	111,020	9,063	8,994
Corporations.....	1,342	1,143,674	11.8	82,569	...	23,120	1,532,837	116,564	1,164	1,055,428	114,114	97,237
Other forms of organization.....	20	15,738	8.4	792	...	306	15,346	1,835	18	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).....	291	358,015	9.1	18,727	7	5,451	373,033	22,745	240	332,970	22,238	21,088
Manufacturers' sales offices (without stocks).....	121	344,662	3.0	3,559	1	914	74,848	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,225	263,389	9.9	9,946	930	3,372	193,668	26,438	1,181	249,743	26,155	18,262
Individual proprietorships.....	165	23,211	10.2	828	144	352	16,740	1,324	148	20,966	1,232	1,091
Partnerships.....	70	12,432	10.9	396	128	168	7,988	752	68	(x)	(x)	(x)
Corporations.....	971	223,284	9.8	8,447	2,657	2,738	163,190	24,090	948	213,060	23,928	16,295
Other forms of organization.....	19	4,462	10.7	275	1	114	5,750	272	17	(x)	(x)	(x)
Agents and brokers, total.....	347	290,629	3.2	4,167	265	1,034	77,371	631	47	43,926	622	631
Corporations.....	102	167,098	2.5	2,674	...	569	47,157	435	20	33,669	433	460
Unincorporated businesses.....	245	123,531	4.3	1,493	265	465	30,214	196	27	10,357	189	171
Assemblers (mainly farm products), total.....	328	161,526	4.6	3,394	192	1,350	60,359	4,831	133	96,249	4,708	5,849
Individual proprietorships.....	158	46,495	3.8	674	110	348	12,071	412	56	21,260	394	515
Partnerships.....	60	17,704	4.2	266	77	139	4,556	137	16	8,397	131	110
Corporations.....	87	68,842	6.2	2,086	...	723	36,791	4,139	53	51,482	4,082	5,104
Other forms of organization.....	23	28,485	2.2	368	5	140	6,941	143	8	15,110	101	120

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS												
State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
WYOMING												
Total.....	463	153,477	n.a.	6,144	339	2,223	130,082	14,290	384	142,491	13,756	11,364
Corporations.....	270	108,018	n.a.	4,266	² 105	1,473	90,177	9,987	232	101,697	9,515	7,625
Unincorporated businesses.....	193	45,459	n.a.	1,878	234	750	39,905	4,303	152	40,794	4,241	3,739
Merchant wholesalers, total.....	212	83,167	10.3	4,235	140	1,486	90,759	10,593	167	78,053	10,151	8,109
Corporations.....	96	52,085	10.3	2,830	...	961	60,559	6,815	82	49,311	6,417	4,843
Unincorporated businesses.....	116	31,082	10.4	1,405	140	525	30,200	3,778	85	28,742	3,734	3,266
Manufacturers' sales branches (with stocks)...	23	13,677	8.6	692	3	204	14,123	1,311	14	13,335	1,263	1,036
Manufacturers' sales offices (without stocks)	6	985	13.6	59	1	21	1,544	...	...	...	...	...
Petroleum bulk stations, terminals, total....	180	29,138	9.4	682	172	274	14,011	1,721	172	27,603	1,696	1,172
Corporations.....	125	22,075	9.0	461	² 105	182	10,285	1,396	119	(x)	(x)	(x)
Unincorporated businesses.....	55	7,063	10.8	221	67	92	3,726	325	53	(x)	(x)	(x)
Agents and brokers.....	6	11,741	1.3	76	5	68	1,443	17	4	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	36	14,769	5.3	400	18	170	8,202	648	27	(x)	(x)	(x)
Individual proprietorships.....	7	1,941	8.1	82	5	48	2,082	123	5	(x)	(x)	(x)
Partnerships.....	8	3,048	7.9	106	13	53	2,342	66	6	(x)	(x)	(x)
Corporations.....	21	9,780	3.9	212	...	69	3,778	459	16	8,451	456	900

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

n.a. Not available or not applicable.

¹ Entries for agents and brokers represent commissions received expressed as part of sales.² Operators of commission bulk plants on an agency basis.

EMPLOYEE SIZE

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Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
United States, total.....	243,366	188,688,801	7,990,713	163,490	2,382,789	153,223,967	MERCHANT WHOLESALEERS						
No paid employees.....	36,682	4,630,719	25,071	42,607	...	...	Groceries, confectionery, meats:						
1 paid employee.....	34,670	6,637,318	93,629	27,999	34,670	1,741,707	Groceries (general line)....	4,265	5,799,121	285,414	2,091	94,434	5,392,727
2 paid employees.....	29,489	8,628,639	171,163	21,173	58,978	3,292,486	No paid employees.....	28	8,928	227	38	...	...
3 paid employees.....	23,064	8,251,248	211,973	15,593	69,192	4,101,266	1 paid employee.....	170	30,462	540	42	170	9,893
4 or 5 paid employees.....	30,566	14,741,208	439,857	19,092	136,055	8,412,611	2 paid employees.....	164	64,470	1,294	100	428	25,119
6 or 7 paid employees.....	19,792	12,294,877	422,702	11,379	127,476	7,845,721	3 paid employees.....	182	58,430	1,417	129	546	26,424
8 or 9 paid employees.....	12,493	9,447,767	364,380	6,279	105,304	6,889,547	4 or 5 paid employees.....	353	135,666	4,034	295	1,615	77,373
10 to 19 paid employees.....	29,309	31,482,641	1,364,616	12,358	395,578	25,847,585	6 or 7 paid employees.....	373	182,870	6,137	290	2,429	117,740
20 to 49 paid employees.....	19,463	40,452,979	1,983,915	5,806	377,568	38,158,901	8 or 9 paid employees.....	338	199,905	7,350	224	2,873	140,996
50 to 99 paid employees.....	5,283	24,219,635	1,205,469	979	359,395	23,407,858	10 to 19 paid employees.....	1,197	1,094,438	45,713	560	16,624	874,636
100 or more paid employ- ees.....	2,555	27,901,770	1,708,338	225	518,573	33,526,283	20 to 49 paid employees.....	1,055	1,886,396	90,978	37	31,431	1,693,939
Merchant wholesalers, total....	146,518	79,766,589	5,064,381	106,823	1,507,990	95,651,971	50 to 99 paid employees.....	237	947,263	49,153	36	15,704	919,510
No paid employees.....	18,291	1,243,127	9,434	23,005	...	...	100 or more paid employees	118	1,193,293	78,571	...	22,614	1,507,098
1 paid employee.....	17,651	1,659,702	44,222	16,327	17,651	821,632	Confectionery.....	2,077	377,047	24,438	2,004	9,609	493,017
2 paid employees.....	15,984	2,380,384	87,473	13,280	31,968	1,697,963	No paid employees.....	433	23,027	122	540	...	...
3 paid employees.....	13,812	2,758,260	120,644	10,657	41,436	2,342,799	1 paid employee.....	364	24,939	727	332	364	14,925
4 or 5 paid employees.....	19,670	5,406,399	212,237	14,151	87,660	5,203,155	2 paid employees.....	248	25,207	1,056	236	496	20,505
6 or 7 paid employees.....	13,639	5,207,312	282,846	8,993	87,928	5,300,875	3 paid employees.....	226	28,478	1,453	209	678	29,844
8 or 9 paid employees.....	8,782	4,364,292	248,512	5,152	74,038	4,663,220	4 or 5 paid employees.....	291	53,274	3,073	283	1,303	63,106
10 to 19 paid employees.....	20,661	14,748,826	946,696	10,054	278,387	17,781,456	6 or 7 paid employees.....	190	47,044	3,158	172	1,236	63,999
20 to 49 paid employees.....	13,229	19,430,471	1,356,679	4,429	226,829	14,704,404	8 or 9 paid employees.....	92	27,882	1,932	70	772	38,784
50 to 99 paid employees.....	3,566	10,971,074	782,456	669	226,829	14,804,404	10 to 19 paid employees.....	169	73,161	6,074	124	2,258	121,190
100 or more paid employees.....	1,433	11,596,742	913,182	96	271,630	17,467,168	20 to 49 paid employees.....	49	32,566	3,314	35	1,335	69,933
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	1,501,413	527	411,725	29,131,751	50 or more paid employees.....	15	41,469	3,529	3	1,167	70,731
No paid employees.....	158	17,633	1,382	68	...	...	Fish, sea foods.....	1,233	393,662	30,070	1,138	11,167	594,595
1 paid employee.....	1,080	85,183	4,394	60	1,080	83,147	No paid employees.....	159	8,375	136	226	...	...
2 paid employees.....	904	179,239	7,260	45	1,808	141,978	1 paid employee.....	117	9,500	272	121	117	5,040
3 paid employees.....	965	233,739	11,540	41	2,895	219,780	2 paid employees.....	121	13,177	586	130	242	10,853
4 or 5 paid employees.....	1,719	978,349	29,623	70	7,702	562,887	3 paid employees.....	132	20,956	1,004	131	396	19,568
6 or 7 paid employees.....	1,347	613,240	32,957	61	8,674	630,283	4 or 5 paid employees.....	152	27,370	1,690	138	685	33,215
8 or 9 paid employees.....	1,080	648,775	35,232	28	9,149	667,570	6 or 7 paid employees.....	124	36,830	2,194	105	799	42,462
10 to 19 paid employees.....	3,470	3,585,237	182,955	75	48,094	3,503,581	8 or 9 paid employees.....	81	26,826	1,824	62	664	36,445
20 to 49 paid employees.....	3,235	7,757,893	397,815	57	98,530	6,950,392	10 to 19 paid employees.....	212	107,294	8,154	161	2,841	161,131
50 to 99 paid employees.....	1,112	5,898,006	266,886	12	76,194	5,251,753	20 to 49 paid employees.....	111	100,454	5,899	57	3,326	177,517
100 or more paid employees.....	646	9,632,423	571,369	10	157,599	11,120,380	50 or more paid employees.....	24	42,880	5,611	7	2,097	108,364
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	420,241	254	89,890	8,111,889	Meats, meat products.....	3,507	1,999,476	82,098	3,500	25,127	1,607,280
No paid employees.....	99	16,549	491	54	...	...	No paid employees.....	370	40,966	1,270	507	...	...
1 paid employee.....	1,052	284,545	6,426	56	1,052	124,425	1 paid employee.....	508	84,580	1,234	579	508	23,832
2 paid employees.....	1,402	825,185	15,140	40	2,804	285,712	2 paid employees.....	414	88,045	2,051	490	828	42,788
3 paid employees.....	877	823,542	14,553	9	2,631	282,850	3 paid employees.....	356	94,613	2,704	423	1,068	55,336
4 or 5 paid employees.....	1,176	1,844,891	28,437	37	5,234	549,242	4 or 5 paid employees.....	514	190,733	6,376	531	2,285	129,152
6 or 7 paid employees.....	773	1,634,088	25,002	28	4,969	412,777	6 or 7 paid employees.....	357	191,824	6,811	343	2,301	139,001
8 or 9 paid employees.....	540	1,549,855	23,782	4	4,549	461,832	8 or 9 paid employees.....	221	151,270	6,371	166	1,855	122,007
10 to 19 paid employees.....	1,957	7,740,852	78,970	127	16,343	7,651,828	10 to 19 paid employees.....	499	224,708	22,334	328	6,601	436,915
20 to 49 paid employees.....	647	5,229,474	89,524	10	18,981	1,779,956	20 to 49 paid employees.....	479	479,839	23,487	128	6,568	445,781
50 to 99 paid employees.....	185	3,816,436	57,648	...	12,672	1,130,322	50 or more paid employees.....	41	152,898	10,460	5	3,113	211,468
100 or more paid employees.....	98	2,743,443	80,268	2	20,755	1,597,479	Other grocery, food special- ties.....	6,263	2,787,432	127,022	5,056	42,510	2,464,192
Petroleum bulk stations, ter- minals, total.....	29,451	10,615,690	345,847	23,952	112,466	6,840,356	No paid employees.....	992	55,899	571	1,193	...	...
No paid employees.....	8,116	636,352	1,610	8,463	...	...	1 paid employee.....	1,050	85,114	2,486	967	1,050	46,914
1 paid employee.....	6,271	835,504	15,639	5,266	6,271	302,761	2 paid employees.....	806	127,802	4,073	716	1,612	78,341
2 paid employees.....	4,511	259,102	21,041	3,747	9,022	418,721	3 paid employees.....	613	125,568	4,903	530	1,839	96,101
3 paid employees.....	3,060	783,223	23,036	2,374	9,180	463,318	4 or 5 paid employees.....	814	261,236	10,706	560	3,627	204,993
4 or 5 paid employees.....	3,118	1,122,995	37,468	2,053	13,860	745,005	6 or 7 paid employees.....	546	242,256	10,329	402	3,529	204,121
6 or 7 paid employees.....	1,460	746,463	26,991	850	9,375	459,011	8 or 9 paid employees.....	289	259,444	7,706	191	2,436	147,049
8 or 9 paid employees.....	724	502,066	18,745	365	6,090	370,306	10 to 19 paid employees.....	678	520,393	26,686	341	8,862	506,298
10 to 19 paid employees.....	1,297	1,460,761	56,449	524	17,123	1,104,531	20 to 49 paid employees.....	367	712,467	32,736	134	10,454	633,625
20 to 49 paid employees.....	662	1,699,188	68,483	246	19,709	1,429,096	50 to 99 paid employees.....	87	236,300	17,225	17	5,886	351,908
50 to 99 paid employees.....	163	1,062,025	38,482	46	10,928	760,675	100 or more paid employees.....	21	124,553	9,601	5	3,515	194,842
100 or more paid employees.....	69	511,971	37,303	18	10,908	786,932	Farm products (edible):						
Agents, brokers, total.....	54,361	34,610,092	350,148	21,820	101,650	6,761,190	Dairy, poultry products.....	6,668	4,278,748	305,494	5,823	103,476	6,014,543
No paid employees.....	7,090	2,166,265	4,958	8,005	...	...	No paid employees.....	743	60,075	856	933	...	...
1 paid employee.....	4,853	2,724,974	13,400	4,518	4,853	248,566	1 paid employee.....	769	94,139	1,629	802	769	30,419
2 paid employees.....	3,395	2,922,260	23,446	2,743	6,790	452,322	2 paid employees.....	711	119,507	6,685	688	1,422	60,318
3 paid employees.....	2,256	2,458,563	26,831	1,636	6,768	515,259	3 paid employees.....	574	142,164	4,020	518	1,722	78,770
4 or 5 paid employees.....	2,435	4,303,038	46,094	1,761	10,760	867,273	4 or 5 paid employees.....	811	242,759	8,478	760	3,615	167,786
6 or 7 paid employees.....	1,263	3,077,043	34,899	877	8,108	662,430	6 or 7 paid employees.....	594	266,259	9,453	567	3,837	189,612
8 or 9 paid employees.....	686	1,811,874	24,046	497	5,785	458,574	8 or 9 paid employees.....	381	200,902	8,099	362	3,214	161,231
10 to 19 paid employees.....	1,451	5,764,339	62,489	1,104	19,547	1,211,286	10 to 19 paid employees.....	885	648,297	32,010	694	11,944	620,628
20 to 49 paid employees.....	774	5,254,660	61,404	58									

WHOLESALE TRADE—GENERAL STATISTICS

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL													
Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALERS—Con.							MERCHANT WHOLESALERS—Con.						
Beer, wines, distilled spirits:							Dry goods, apparel—Continued						
Beer, ale.....	5,668	1,550,562	106,498	4,826	34,467	2,028,303	Clothing, furnishings, footwear—Continued						
No paid employees.....	545	28,567	826	685	...	...	10 to 19 paid employees...	473	292,048	24,281	267	6,247	449,131
1 paid employee.....	758	52,673	1,866	718	758	35,619	20 to 49 paid employees...	246	284,883	27,469	93	7,051	520,656
2 paid employees.....	737	76,865	3,551	659	1,474	69,205	50 to 99 paid employees...	41	115,159	9,895	13	2,584	184,922
3 paid employees.....	702	106,400	5,074	667	2,106	104,006	100 or more paid employees	12	87,972	8,779	2	2,103	131,300
4 or 5 paid employees.....	977	192,080	11,564	848	4,330	223,669	Dry goods (general line)....	182	457,242	36,360	67	9,822	677,468
6 or 7 paid employees.....	612	171,174	11,352	446	3,953	218,913	No paid employees.....	3	242	...	5	...	...
8 or 9 paid employees.....	365	139,292	9,468	245	3,070	180,063	1 paid employee.....	5	662	19	3	5	364
10 to 19 paid employees...	673	383,082	28,850	410	8,978	546,687	2 paid employees.....	3	1,705	31	1	6	625
20 to 49 paid employees...	266	310,981	26,101	144	7,447	487,232	3 paid employees.....	6	2,531	75	4	18	1,479
50 or more paid employees	33	89,448	8,446	7	2,351	162,909	4 or 5 paid employees.....	9	4,969	187	16	43	2,813
Wines, distilled spirits....	1,527	219,167	117,854	596	29,170	2,304,663	6 or 7 paid employees.....	13	9,421	347	3	86	6,118
No paid employees.....	40	3,352	118	43	...	...	8 or 9 paid employees.....	10	8,214	386	8	86	7,085
1 paid employee.....	70	11,147	227	40	70	4,123	10 to 19 paid employees...	27	34,479	1,638	17	397	28,494
2 paid employees.....	111	21,139	271	46	222	12,698	20 to 49 paid employees...	58	91,889	7,460	9	1,866	138,112
3 paid employees.....	89	32,602	880	49	267	17,097	50 to 99 paid employees...	28	72,813	6,910	1	1,937	132,265
4 or 5 paid employees.....	123	47,213	1,816	87	539	35,838	100 or more paid employees	20	230,317	19,307	...	5,378	360,113
6 or 7 paid employees.....	135	65,106	3,132	62	876	60,242	Dry goods specialties, piece goods, notions.....	5,284	1,947,798	117,064	4,290	27,805	2,134,495
8 or 9 paid employees.....	119	98,398	3,481	47	1,009	66,184	No paid employees.....	1,151	72,019	250	1,468	...	...
10 to 19 paid employees...	359	470,110	18,591	108	4,917	357,178	1 paid employee.....	862	95,983	2,495	818	862	44,207
20 to 49 paid employees...	366	969,377	44,883	102	11,097	890,483	2 paid employees.....	701	130,229	4,922	521	1,402	87,059
50 to 99 paid employees...	80	429,530	22,836	8	5,316	423,269	3 paid employees.....	661	212,342	12,084	393	2,946	216,873
100 or more paid employees	35	371,193	21,229	4	4,857	437,551	4 or 5 paid employees.....	419	203,674	11,513	225	2,692	206,276
Drugs, chemicals, allied products:							6 or 7 paid employees.....	226	157,399	8,913	129	1,898	162,235
Drugs (general line)	303	848,870	65,836	37	22,127	1,251,532	8 or 9 paid employees...	440	381,722	25,371	236	5,794	452,029
1 to 19 paid employees...	32	18,999	1,208	12	414	21,840	20 to 49 paid employees...	195	299,721	24,398	72	5,551	455,082
20 to 49 paid employees...	101	151,743	10,589	11	3,464	194,711	50 to 99 paid employees...	35	103,508	9,253	16	2,230	168,270
50 to 99 paid employees...	108	292,034	22,261	13	7,774	344,782	100 or more paid employees	12	159,119	11,278	1	2,684	222,578
100 or more paid employees	62	386,094	31,778	1	10,475	600,199	Piece goods converters.....	1,134	1,764,143	81,975	487	12,246	1,382,511
Drugs, drug sundries (spe- cialty lines).....	1,902	521,476	46,810	1,338	14,683	922,068	No paid employees.....	47	5,730	10	68	...	...
No paid employees.....	355	13,482	117	419	...	...	1 paid employee.....	126	37,672	504	119	126	8,969
1 paid employee.....	280	13,911	691	196	280	11,991	2 paid employees.....	156	59,377	1,664	74	312	29,314
2 paid employees.....	248	17,829	1,171	161	496	23,483	3 paid employees.....	130	53,830	2,549	42	400	40,717
3 paid employees.....	210	24,380	1,635	151	630	34,318	4 or 5 paid employees.....	169	122,609	4,739	57	748	84,922
4 or 5 paid employees.....	242	34,001	2,993	151	1,085	58,642	6 or 7 paid employees.....	138	131,507	6,488	44	874	108,397
6 or 7 paid employees.....	155	30,902	2,844	96	985	55,983	8 or 9 paid employees.....	86	96,894	4,919	31	712	88,297
8 or 9 paid employees.....	93	27,896	2,338	50	799	45,086	10 to 19 paid employees...	140	268,307	13,201	29	1,852	227,380
10 to 19 paid employees...	173	71,663	6,668	85	2,283	132,850	20 to 49 paid employees...	105	424,422	20,819	19	3,666	332,089
20 to 49 paid employees...	108	100,434	10,309	27	3,103	203,016	50 to 99 paid employees...	25	239,628	12,443	4	1,711	207,760
50 to 99 paid employees...	23	45,183	5,467	2	1,529	104,063	100 or more paid employees	12	324,167	14,639	...	2,455	254,666
100 or more paid employees	15	141,795	12,577	...	3,493	252,636	Furniture, home furnishings.						
Industrial chemicals, explo- sives.....	1,189	690,019	45,839	518	10,696	824,155	Furniture (household, office)	1,173	379,730	43,160	814	11,547	813,595
No paid employees.....	137	6,239	72	157	...	...	No paid employees.....	135	5,425	88	165	...	...
1 paid employee.....	187	13,733	494	115	187	9,957	1 paid employee.....	126	7,925	386	123	134	6,303
2 paid employees.....	163	21,473	1,081	79	326	20,130	2 paid employees.....	106	10,760	861	98	212	11,038
3 paid employees.....	137	37,264	1,684	59	421	28,378	3 paid employees.....	111	16,336	1,106	69	333	20,474
4 or 5 paid employees.....	161	56,954	3,363	39	716	59,624	4 or 5 paid employees.....	145	22,320	2,072	115	647	39,638
6 or 7 paid employees.....	93	42,996	2,616	22	582	47,111	6 or 7 paid employees.....	118	24,951	2,463	71	766	48,973
8 or 9 paid employees.....	52	29,750	1,905	13	442	33,443	8 or 9 paid employees.....	87	26,747	2,640	59	748	49,816
10 to 19 paid employees...	141	157,404	9,066	20	1,893	155,764	10 to 19 paid employees...	192	70,952	9,908	75	2,593	175,817
20 to 49 paid employees...	85	171,900	10,647	14	2,606	198,321	20 to 49 paid employees...	112	103,253	13,053	37	3,227	248,811
50 to 99 paid employees...	20	59,946	4,965	...	1,267	92,149	50 or more paid employees	33	91,061	11,283	2	2,887	212,725
100 or more paid employees	13	92,350	9,946	...	2,266	179,278	Home furnishings, floor coverings.....	2,640	935,215	75,202	1,928	20,640	1,411,943
Paints, varnishes.....	1,277	221,861	27,992	744	8,536	522,325	No paid employees.....	552	16,650	114	682	...	...
No paid employees.....	142	5,077	48	180	...	...	1 paid employee.....	358	20,347	853	315	358	15,906
1 paid employee.....	169	10,027	425	145	169	8,180	2 paid employees.....	290	28,382	1,527	228	580	30,227
2 paid employees.....	192	12,324	962	152	384	19,629	3 paid employees.....	239	31,463	2,187	169	717	45,679
3 paid employees.....	143	12,639	1,258	71	429	24,631	4 or 5 paid employees.....	315	60,836	4,554	192	1,398	89,431
4 or 5 paid employees.....	215	25,383	2,737	99	935	53,350	6 or 7 paid employees.....	198	58,885	4,169	134	1,272	81,646
6 or 7 paid employees.....	125	22,774	2,665	43	806	49,358	8 or 9 paid employees.....	124	45,766	3,729	97	1,042	73,429
8 or 9 paid employees.....	64	13,856	1,798	24	538	32,896	10 to 19 paid employees...	114	174,289	15,775	103	4,265	293,372
10 to 19 paid employees...	144	49,037	6,762	29	1,944	122,640	20 to 49 paid employees...	183	212,981	21,278	45	5,432	408,858
20 to 49 paid employees...	68	45,823	6,923	1	2,008	127,009	50 to 99 paid employees...	45	124,999	11,402	3	2,964	209,466
50 or more paid employees	15	24,921	4,414	...	1,323	84,632	100 or more paid employees	18	160,617	9,614	...	2,612	163,929
Tobacco and products (exc. leaf), total.....	3,019	2,529,576	75,456	2,743	26,143	1,427,348	Paper and its products:						
No paid employees.....	352	48,520	108	480	...	...	Wrapping paper, twine.....	516	296,928	31,156	306	8,156	579,071
1 paid employee.....	304	60,368	663	358	304	12,648	No paid employees.....	47	1,483	7	52	...	...
2 paid employees.....	286	88,652	1,244	309	572	24,545	1 paid employee.....	53	3,212	132	46	44	2,664
3 paid employees.....	278	100,405	1,882	291	834	37,710	2 paid employees.....	43	5,261	250	50	106	4,988
4 or 5 paid employees.....	420	199,908	4,412	402	1,880	88,859	3 paid employees.....	32	3,646	272	27	96	5,252
6 or 7 paid employees.....	337	223,442	5,537	271	2,166	80,901	4 or 5 paid employees.....	55	10,041	859	37	248	15,108
8 or 9 paid employees.....	211	176,885	5,045	169	1,769	98,540	6 or 7 paid employees.....	37	9,629	947	34	241	18,206
10 to 19 paid employees...	527	667,492	19,660	335	7,020	380,197	8 or 9 paid employees.....	27	10,181	933	9	224	16,091
20 to 49 paid employees...	252	618,337	21,950	125	7,113	440,602	10 to 19 paid employees...	31	50,236	5,327	31	1,415	102,734
50 to 99 paid employees...	38	228,364	9,285	7	2,764	169,183	20 to 49 paid employees...	83	95,474	10,123	19	2,469	184,836
100 or more paid employees	14	117,203	5,670	2	1,721	94,163	50 to 99 paid employees...	22	55,599				

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and employee-size group ¹	Establish- ments	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, ² Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establish- ments	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, ² Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees	Pay roll						Employees	Pay roll
					(Number)	(Dollars)						(Number)	(Dollars)
MERCHANT WHOLESALERS—Con.													
Paper and its products—Con.													
Stationery, office supplies...	880	180,867	30,001	565	10,063	588,854	Electrical goods—Con.	2,518	2,038,020	147,942	1,343	40,992	2,869,385
No paid employees.....	133	3,961	46	158	...	...	Electrical appliances, speci- cialties.....	190	11,849	253	218	...	...
1 paid employee.....	106	4,716	236	80	106	4,755	No paid employees.....	250	15,968	656	203	250	12,740
2 paid employees.....	82	4,792	350	67	170	7,359	1 paid employee.....	258	24,095	1,365	182	516	27,164
3 paid employees.....	74	4,926	504	52	222	10,249	2 paid employees.....	199	26,695	1,779	125	597	34,972
4 or 5 paid employees.....	111	11,473	1,282	58	499	25,799	3 paid employees.....	328	60,970	4,623	204	1,463	93,073
6 or 7 paid employees.....	70	9,457	1,354	35	464	27,846	4 or 5 paid employees.....	235	61,085	4,987	122	1,512	97,926
8 or 9 paid employees.....	47	8,376	1,171	17	393	21,917	6 or 7 paid employees.....	126	39,142	3,561	69	1,061	70,420
10 to 19 paid employees....	139	37,888	6,132	62	1,894	114,810	8 or 9 paid employees.....	393	233,191	19,108	135	5,291	378,270
20 to 49 paid employees....	82	43,854	8,082	30	2,537	158,532	10 to 19 paid employees....	343	511,867	39,043	74	10,507	749,014
50 or more paid employees..	33	51,424	10,844	6	3,778	217,407	20 to 49 paid employees....	133	502,840	34,383	7	9,059	656,430
							50 to 99 paid employees....	63	550,318	38,184	4	10,736	749,376
							100 or more paid employees..						
Wallpaper.....	260	32,338	5,389	102	1,783	98,814	Hardware, plumbing, heating:						
No paid employees.....	25	487	30	23	...	...	Hardware.....	2,153	2,013,997	203,852	1,259	59,359	3,719,668
1 paid employee.....	12	355	32	9	12	517	No paid employees.....	198	8,580	226	287	...	...
2 paid employees.....	16	710	96	9	32	1,577	1 paid employee.....	191	10,316	433	211	191	8,685
3 paid employees.....	63	3,714	479	17	189	8,624	2 paid employees.....	173	14,899	965	135	346	18,487
4 or 5 paid employees.....	53	3,908	564	13	235	11,144	3 paid employees.....	176	19,485	1,498	130	528	29,092
6 or 7 paid employees.....	28	3,858	493	13	173	9,866	4 or 5 paid employees.....	247	38,673	3,328	162	1,112	63,767
8 or 9 paid employees.....	21	3,379	379	6	77	9,802	6 or 7 paid employees.....	159	37,102	3,443	98	1,027	61,987
10 to 19 paid employees....	23	5,633	986	5	282	17,646	8 or 9 paid employees.....	108	33,143	3,299	61	910	62,221
20 or more paid employees..	19	10,294	2,130	7	683	39,658	10 to 19 paid employees....	336	158,463	16,333	142	4,671	301,497
							20 to 49 paid employees....	390	307,723	32,282	45	9,208	572,431
Other paper products.....	1,941	929,255	73,110	1,312	19,868	1,374,189	50 to 99 paid employees....	144	332,416	35,206	8	8,975	641,072
No paid employees.....	226	9,838	119	300	...	...	100 or more paid employees..	131	1,053,197	106,839	...	31,491	1,960,429
1 paid employee.....	222	17,354	540	201	222	10,000							
2 paid employees.....	172	19,785	932	141	344	17,030	Plumbing, heating equipment, supplies.....	3,748	1,812,960	157,832	1,879	43,381	2,926,341
3 paid employees.....	180	35,015	1,736	132	540	33,955	No paid employees.....	245	13,158	181	295	...	...
4 or 5 paid employees.....	253	56,797	3,400	167	1,114	64,207	1 paid employee.....	293	20,307	760	240	293	14,220
6 or 7 paid employees.....	170	58,592	3,383	107	1,079	64,026	2 paid employees.....	349	36,572	2,028	261	698	39,106
8 or 9 paid employees.....	142	62,144	4,562	73	1,222	83,650	3 paid employees.....	311	44,228	2,857	182	933	37,845
10 to 19 paid employees....	210	179,554	16,164	141	4,314	302,511	4 or 5 paid employees.....	544	111,674	8,325	324	2,439	162,349
20 to 49 paid employees....	311	131,875	24,427	44	4,147	447,199	6 or 7 paid employees.....	390	111,102	8,639	150	2,506	160,937
50 to 99 paid employees....	45	113,080	11,481	6	2,950	219,052	8 or 9 paid employees.....	294	106,861	8,835	112	2,487	168,069
100 or more paid employees..	10	67,221	6,366	...	1,936	132,380	10 to 19 paid employees....	714	413,117	36,433	223	9,528	666,330
							20 to 49 paid employees....	480	576,205	52,729	61	13,935	963,357
Farm products (raw materials), total.....	2,594	6,903,993	90,860	2,024	24,568	1,590,777	50 to 99 paid employees....	100	249,605	22,926	19	6,400	432,485
No paid employees.....	585	158,806	262	711	...	...	100 or more paid employees..	28	130,131	14,119	12	4,162	261,643
1 paid employee.....	373	147,238	1,183	344	373	22,730							
2 paid employees.....	314	224,742	2,217	238	628	40,626	Lumber, construction materials:						
3 paid employees.....	237	223,404	2,654	134	711	49,920	Lumber, millwork.....	3,312	2,793,620	168,222	1,713	47,269	3,109,732
4 or 5 paid employees.....	312	526,997	6,222	204	1,396	107,097	No paid employees.....	223	27,342	302	253	...	...
6 or 7 paid employees.....	170	506,764	4,751	127	1,092	80,895	1 paid employee.....	323	69,624	1,008	243	323	17,923
8 or 9 paid employees.....	121	305,318	4,563	73	1,025	77,553	2 paid employees.....	294	90,602	2,062	197	588	42,740
10 to 19 paid employees....	218	1,150,554	13,928	109	2,940	231,764	3 paid employees.....	229	100,430	2,728	165	687	53,520
20 to 49 paid employees....	163	1,347,681	20,627	63	4,807	342,079	4 or 5 paid employees.....	428	216,210	7,778	208	1,913	139,990
50 to 99 paid employees....	69	1,367,403	18,282	21	4,471	334,174	6 or 7 paid employees.....	332	236,079	8,825	150	2,141	164,668
100 or more paid employees..	32	945,126	16,171	...	7,125	303,939	8 or 9 paid employees.....	216	165,376	7,842	85	1,820	132,939
							10 to 19 paid employees....	606	642,826	39,100	229	8,363	617,755
Automotive:							20 to 49 paid employees....	465	588,399	48,034	143	13,957	879,656
Automobiles, other motor ve- hicles.....	2,270	1,450,871	79,398	1,501	24,234	1,552,886	50 to 99 paid employees....	148	415,003	31,420	39	10,009	604,659
No paid employees.....	239	37,186	245	290	...	...	100 or more paid employees..	48	241,529	25,123	1	7,468	455,882
1 paid employee.....	221	42,519	654	182	221	11,366	Other construction materials	2,578	1,141,116	135,685	1,259	39,795	2,651,063
2 paid employees.....	188	48,022	1,087	167	378	20,345	No paid employees.....	129	7,453	111	164	...	...
3 paid employees.....	158	40,196	1,449	114	478	28,082	1 paid employee.....	131	9,207	341	102	131	6,866
4 or 5 paid employees.....	300	99,525	4,295	235	1,340	81,814	2 paid employees.....	209	23,543	1,200	143	418	25,480
6 or 7 paid employees.....	205	61,434	4,098	131	1,323	77,873	3 paid employees.....	199	28,650	1,855	122	597	37,252
8 or 9 paid employees.....	168	84,979	4,715	90	1,403	90,655	4 or 5 paid employees.....	362	75,232	5,394	197	1,611	105,056
10 to 19 paid employees....	497	263,348	20,066	191	6,252	394,485	6 or 7 paid employees.....	276	77,196	5,954	132	1,786	115,604
20 to 49 paid employees....	275	419,458	25,067	90	7,826	498,542	8 or 9 paid employees.....	203	63,580	6,024	91	1,720	114,504
50 to 99 paid employees....	46	154,262	10,652	9	3,170	212,292	10 to 19 paid employees....	522	233,925	24,467	182	7,077	462,050
100 or more paid employees..	12	139,942	7,070	2	1,847	137,432	20 to 49 paid employees....	404	307,547	41,675	100	12,371	807,715
							50 to 99 paid employees....	107	176,571	26,065	19	7,481	526,580
Automotive equipment, tires and tubes.....	12,423	2,640,718	345,236	8,629	112,095	6,681,010	100 or more paid employees..	36	138,212	22,599	7	6,603	449,956
No paid employees.....	1,054	38,062	682	1,395	...	...	Machinery, equipment, supplies:						
1 paid employee.....	1,170	50,686	2,882	1,115	1,170	54,163	Commercial machines, equip- ment.....	4,814	870,025	112,506	3,537	32,722	2,126,125
2 paid employees.....	1,328	81,629	6,804	1,100	2,656	134,676	No paid employees.....	617	27,079	381	730	...	...
3 paid employees.....	1,288	100,074	10,247	970	3,864	205,910	1 paid employee.....	626	27,492	1,570	560	626	29,163
4 or 5 paid employees.....	1,953	217,684	24,792	1,293	8,722	484,623	2 paid employees.....	618	40,065	3,288	513	1,236	68,113
6 or 7 paid employees.....	1,409	211,853	26,372	943	9,091	519,334	3 paid employees.....	515	43,985	4,331	376	8,545	85,611
8 or 9 paid employees.....	900	168,025	23,005	521	7,604	446,282	4 or 5 paid employees.....	719	86,237	9,813	514	3,201	185,703
10 to 19 paid employees....	1,974	564,281	82,800	935	26,453	1,580,479	6 or 7 paid employees.....	495	90,125	10,267	320	3,195	197,176
20 to 49 paid employees....	1,105	635,099	102,520	332	31,580	1,970,914	8 or 9 paid employees.....	299	61,641	8,566	142	2,514	161,378
50 to 99 paid employees....	188	263,829	38,962	25	12,979	755,669	10 to 19 paid employees....	605	215,965	30,344	270	8,199	559,506
100 or more paid employees..	54	309,494	26,170	...	8,776	528,961	20 to 49 paid employees....	263	171,2				

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15					
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)				
MERCHANT WHOLESALESAERS—Con.					MERCHANT WHOLESALESAERS—Con.												
Machinery, equipment, supplies—Continued					Waste materials:												
Farm-dairy machinery, equipment.....					883	485,297	28,568	521	8,152	544,941	Iron, steel scrap.....						
No paid employees.....					77	5,338	38	98	...	...	3,054	1,699,428	85,058	2,744	27,981	1,561,707	
1 paid employee.....					89	9,074	274	80	84	4,089	486	14,258	402	591	...	...
2 paid employees.....					90	9,476	505	75	180	10,563	392	16,737	767	379	392	13,558	
3 paid employees.....					84	13,020	837	56	267	15,104	312	21,874	1,259	281	624	24,698	
4 or 5 paid employees.....					157	31,754	2,217	78	694	40,420	259	44,816	1,735	220	777	34,738	
6 or 7 paid employees.....					80	23,030	1,624	40	513	30,047	392	102,592	4,428	383	1,745	82,816	
8 or 9 paid employees.....					58	22,784	1,787	22	514	31,667	267	100,444	4,409	242	1,723	84,591	
10 to 19 paid employees.....					131	93,074	6,330	41	1,762	122,631	170	92,264	4,064	162	1,421	76,402	
20 to 49 paid employees.....					100	219,504	11,053	31	2,940	207,745	401	307,225	15,590	314	5,457	287,459	
50 or more paid employees.....					17	60,243	3,903	...	1,198	82,675	283	521,588	27,969	144	8,527	500,573	
											74	304,763	15,748	28	4,799	301,421	
											18	172,867	8,687	...	2,516	155,451	
Industrial machinery, equipment, supplies.....					7,304	2,999,989	269,660	3,973	72,763	5,156,313	Other scrap, waste materials						
No paid employees.....					627	28,867	2,467	754	...	...	4,663	999,872	82,488	4,666	31,836	1,531,018	
1 paid employee.....					809	52,819	2,200	679	809	40,012	945	26,827	173	1,192	...	...
2 paid employees.....					833	88,079	5,047	524	1,666	99,163	1 paid employee.....	577	41,461	2,546	622	1,154	47,712
3 paid employees.....					779	128,421	7,281	415	2,337	143,576	3 paid employees.....	466	60,631	3,263	483	1,398	62,647
4 or 5 paid employees.....					1,146	289,144	17,717	555	5,093	342,409	4 or 5 paid employees.....	340	102,962	6,113	617	2,529	119,544
6 or 7 paid employees.....					805	271,496	18,944	352	5,198	362,134	6 or 7 paid employees.....	569	60,623	5,940	303	2,183	108,281
8 or 9 paid employees.....					443	181,185	13,738	201	3,716	255,954	8 or 9 paid employees.....	237	62,033	5,090	217	1,987	92,335
10 to 19 paid employees.....					1,026	603,228	31,689	340	13,855	1,015,183	10 to 19 paid employees.....	509	210,726	17,299	387	6,747	329,452
20 to 49 paid employees.....					624	723,668	74,011	132	18,545	1,391,868	20 to 49 paid employees.....	270	222,785	21,732	154	7,955	394,160
50 to 99 paid employees.....					142	323,931	37,455	21	9,600	691,140	50 to 99 paid employees.....	75	123,516	13,046	43	5,099	245,107
100 or more paid employees.....					70	309,051	39,111	...	11,944	814,874	100 or more paid employees.....	13	35,820	5,959	...	2,122	106,812
											Other merchant wholesalers:						
Professional equipment, supplies.....					2,596	571,154	88,750	1,480	29,198	1,673,951	Amusement, sporting goods...						
No paid employees.....					259	7,220	57	303	...	...	2,226	566,754	50,044	1,742	16,094	951,866	
1 paid employee.....					256	10,367	677	234	256	10,915	No paid employees.....	376	14,349	232	450	...	...
2 paid employees.....					238	13,511	1,168	165	476	23,352	1 paid employee.....	320	17,903	732	310	320	14,312
3 paid employees.....					217	16,869	1,641	142	651	33,856	2 paid employees.....	247	20,068	1,151	217	494	23,038
4 or 5 paid employees.....					294	31,019	3,718	181	1,308	71,252	3 paid employees.....	216	23,754	1,636	157	648	33,501
6 or 7 paid employees.....					276	34,411	4,931	138	1,782	94,771	4 or 5 paid employees.....	305	49,476	4,079	235	1,372	80,752
8 or 9 paid employees.....					195	34,289	4,670	81	1,649	91,889	6 or 7 paid employees.....	220	48,684	4,194	138	1,421	79,963
10 to 19 paid employees.....					480	117,039	15,550	156	6,468	373,585	8 or 9 paid employees.....	114	33,822	3,013	57	964	59,667
20 to 49 paid employees.....					298	165,438	27,845	71	8,788	519,304	10 to 19 paid employees.....	255	108,843	11,040	127	3,438	204,794
50 to 99 paid employees.....					62	66,012	12,321	9	3,971	227,899	20 to 49 paid employees.....	129	139,450	12,207	40	6,601	226,729
100 or more paid employees.....					21	74,979	12,264	...	3,849	227,128	50 or more paid employees.....	44	110,405	11,760	11	3,836	229,110
											Books, periodicals, newspapers.....						
Service establishment equipment, supplies.....					4,240	767,142	75,640	3,312	23,057	1,392,953	No paid employees.....						
No paid employees.....					779	22,385	235	953	...	...	1,601	459,950	51,837	1,040	22,449	1,027,492	
1 paid employee.....					676	32,905	1,462	638	676	28,332	1 paid employee.....	139	4,131	45	174	...	...
2 paid employees.....					501	38,021	2,405	428	1,002	46,667	2 paid employees.....	147	5,588	305	127	147	5,713
3 paid employees.....					365	35,841	3,011	281	1,095	57,246	3 paid employees.....	127	7,779	532	108	254	10,538
4 or 5 paid employees.....					597	87,458	7,939	375	2,668	151,686	4 or 5 paid employees.....	110	9,223	666	89	330	14,164
6 or 7 paid employees.....					384	75,112	7,628	225	2,471	145,591	6 or 7 paid employees.....	198	22,449	1,862	140	894	37,620
8 or 9 paid employees.....					260	89,188	7,458	114	2,185	134,969	8 or 9 paid employees.....	175	26,001	2,517	109	1,131	48,852
10 to 19 paid employees.....					478	161,126	20,388	236	6,197	380,260	10 to 19 paid employees.....	127	24,128	2,434	56	1,075	51,084
20 to 49 paid employees.....					175	161,923	18,769	59	5,003	336,202	20 to 49 paid employees.....	306	82,138	9,045	121	4,100	175,019
50 or more paid employees.....					25	62,583	6,354	3	1,760	111,800	50 to 99 paid employees.....	190	118,736	13,151	83	5,590	262,337
											57	75,689	8,752	25	3,875	181,962	
											25	84,088	12,528	8	5,053	239,903	
Transportation (exc. auto-motive) equipment, supplies.....					657	251,204	24,471	313	5,893	456,859	Coal, coke.....						
No paid employees.....					58	3,477	27	66	...	...	982	2,077,284	46,303	261	11,311	847,066	
1 paid employee.....					67	4,458	208	44	67	3,810	No paid employees.....	31	6,024	31	35	...	...
2 paid employees.....					72	10,865	521	41	144	9,615	1 paid employee.....	80	29,943	242	39	80	4,433
3 paid employees.....					74	13,011	728	35	222	14,271	2 paid employees.....	128	95,943	1,164	34	256	22,035
4 or 5 paid employees.....					120	29,359	2,014	35	532	40,272	3 paid employees.....	135	103,105	1,832	30	405	33,899
6 or 7 paid employees.....					52	13,026	1,418	27	332	24,980	4 or 5 paid employees.....	163	166,164	3,143	39	716	56,725
8 or 9 paid employees.....					43	12,583	1,337	14	364	23,685	6 or 7 paid employees.....	97	127,195	3,137	19	625	50,587
10 to 19 paid employees.....					94	54,473	5,493	35	1,290	95,691	8 or 9 paid employees.....	63	176,580	2,757	16	528	47,061
20 to 49 paid employees.....					64	75,337	8,070	16	1,975	151,907	10 to 19 paid employees.....	138	314,682	7,828	33	1,841	139,510
50 or more paid employees.....					13	34,615	4,655	...	967	92,628	20 to 49 paid employees.....	108	649,457	13,287	12	3,217	252,086
											20	205,052	7,057	4	1,872	134,621	
											11	297,139	5,825	...	1,771	106,109	
Metals, metal work (exc. scrap):											Farm supplies.....						
Iron, steel and products.....					1,545	1,551,841	116,112	725	28,516	2,115,833	No paid employees.....						
No paid employees.....					95	7,794	36	121	...	...	1,658	1,271,599	58,936	1,146	20,734	1,092,001	
1 paid employee.....					129	16,297	1,462	102	129	6,881	No paid employees.....	128	10,729	114	167	...	...
2 paid employees.....					150	18,029	3,163	98	300	20,680	1 paid employee.....	681	19,411	409	129	161	7,252
3 paid employees.....					129	36,580	1,857	67	387	33,237	2 paid employees.....	172	44,919	899	129	344	18,544
4 or 5 paid employees.....					198	65,461	3,631	107	872	66,283	3 paid employees.....	183	70,760	1,553	155	549	27,102
6 or 7 paid employees.....					126	70,366	3,613	52	814	62,782	4 or 5 paid employees.....	242	103,795	2,641	170	1,069	52,134
8 or 9 paid employees.....					100	52,761	3,628	48	842	63,472	6 or 7 paid employees.....	172	92,730	3,061	98	1,108	56,524
10 to 19 paid employees.....					251	225,623	15,036	58	3,362	278,038	8 or 9 paid employees.....	120	88,599	3,132	52	1,007	57,079
20 to 49 paid employees.....					239	339,717	30,011	54	6,966	548,161	10 to 19 paid employees.....	282	297,900	11,586	162	3,758	220,155
50 to 99 paid employees.....					50	345,936	25,755	13	6,265	472,953	20 to 49 paid employees.....	136	194,008	11,107	63	3,808	212,546
100 or more paid employees.....					41	363,277	30,437	5	8,579	563,340	50 to 99 paid employees.....	39	151,132	10,906	19	3,698	184,753
											23	197,616	13,528	2	5,232	255,912	
Nonferrous metals, metal work.....					258	504,874	21,181	102	5,052	378,665	Jewelry.....						
No paid employees.....					18	1,555	1	24	...	...	3,391	799,012	62,943	3,183	16,506	1,190,010	
1 paid employee.....					30	5,805	98	14	30	1,974	No paid employees.....	986	66,069	278	1,282	...	...
2 paid employees.....					24	5,385	196	10	48	3,428	1 paid employee.....	586	67,669	1,494	593	586	27,612
3 paid employees.....					27	6,701	284	16	81	6,136	2 paid employees.....	429	60,131	2,477	396	858	49,297
4 or 5 paid employees.....					19	9,810	339	11	84	6,946	3 paid employees.....	320	56,210	3,216	235		

EMPLOYEE SIZE

6.07

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousands of dollars)	Pay roll, entire year (Thousands of dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousands of dollars)	Pay roll, entire year (Thousands of dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALESA—Con.							MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued						
Other merchant wholesalers—Continued							Beer, wines, etc.—Con.						
Petroleum and products.....	1,196	750,220	30,807	705	8,822	582,059	Wines, distilled spirits....	58	528,971	10,059	6	2,102	188,311
No paid employees.....	142	11,458	95	176	...	...	0 to 3 paid employees.....	5	4,280	84	...	9	777
1 paid employee.....	196	21,686	519	162	196	9,805	4 or 5 paid employees.....	6	7,233	97	...	26	2,196
2 paid employees.....	184	33,102	1,136	110	368	23,177	6 or 7 paid employees.....	8	38,990	245	3	55	4,607
3 paid employees.....	125	36,488	1,235	74	375	23,865	8 or 9 paid employees.....	6	14,891	218	...	50	4,225
4 or 5 paid employees.....	191	83,417	3,212	88	854	60,127	10 to 19 paid employees.....	11	59,276	801	...	166	14,130
6 or 7 paid employees.....	109	67,396	2,662	44	700	49,666	20 to 49 paid employees.....	9	50,694	1,165	3	273	24,108
8 or 9 paid employees.....	59	47,724	2,010	12	507	36,590	50 or more paid employees.....	13	353,207	7,449	...	1,523	138,268
10 to 19 paid employees.....	123	105,348	5,888	35	1,624	107,548							
20 to 49 paid employees.....	52	72,694	5,660	4	1,491	107,838							
50 or more paid employees.....	15	270,907	8,371	...	2,707	163,443							
Merchant wholesalers, miscellaneous products.....	4,634	2,488,921	138,095	3,400	42,616	2,556,171	Drugs, chemicals, allied products:						
No paid employees.....	782	133,654	212	966	...	...	Drugs, drug sundries.....	249	502,833	46,609	1	12,404	875,854
1 paid employee.....	766	61,989	2,012	610	766	36,126	No paid employees.....	6	597	48	...	...	...
2 paid employees.....	567	82,241	3,281	399	1,134	62,215	1 paid employee.....	11	1,419	66	...	21	948
3 paid employees.....	469	89,241	4,393	332	1,407	84,929	2 paid employees.....	12	2,017	99	...	24	1,185
4 or 5 paid employees.....	555	151,488	8,195	310	2,457	152,801	3 paid employees.....	9	1,238	86	1	27	1,578
6 or 7 paid employees.....	374	136,778	8,046	229	2,399	100,343	4 or 5 paid employees.....	16	7,861	307	...	71	6,740
8 or 9 paid employees.....	220	127,365	6,396	131	1,871	117,890	6 or 7 paid employees.....	16	7,983	346	...	100	8,209
10 to 19 paid employees.....	513	404,045	24,152	249	6,845	446,924	8 or 9 paid employees.....	6	3,365	267	...	51	6,895
20 to 49 paid employees.....	267	480,646	25,779	147	7,751	533,816	10 to 19 paid employees.....	34	43,611	1,818	...	496	38,162
50 to 99 paid employees.....	74	313,149	15,200	22	4,793	278,575	20 to 49 paid employees.....	61	97,161	8,097	...	2,108	159,003
100 or more paid employees.....	47	508,225	40,429	5	13,193	742,552	50 to 99 paid employees.....	48	127,534	11,890	...	3,203	235,116
							100 or more paid employees.....	30	210,047	23,625	...	6,313	418,018
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)							Industrial chemicals, explosives.....	478	1,472,119	48,002	8	10,512	908,015
Grocery, confectionery, meats:							1 paid employee.....	21	1,896	112	...	21	2,185
Confectionery.....	133	355,338	14,924	6	4,210	298,915	2 paid employees.....	44	17,801	424	1	6	1,687
No paid employees.....	11	2,343	44	...	11	929	3 paid employees.....	33	7,248	500	2	99	9,022
1 paid employee.....	6	1,651	45	...	12	809	4 or 5 paid employees.....	71	39,590	1,343	...	316	25,393
2 paid employees.....	16	2,640	88	...	18	1,648	6 or 7 paid employees.....	45	30,388	1,246	...	288	23,802
3 paid employees.....	16	16,540	268	3	72	4,543	8 or 9 paid employees.....	39	45,357	1,396	...	328	25,525
4 or 5 paid employees.....	10	5,099	281	2	66	5,805	10 to 19 paid employees.....	107	168,710	6,394	4	1,480	122,428
6 or 7 paid employees.....	6	6,171	173	1	50	3,140	20 to 49 paid employees.....	82	330,275	10,118	...	2,422	189,846
8 or 9 paid employees.....	25	67,669	1,294	...	369	24,025	50 or more paid employees.....	36	830,854	26,469	...	5,470	502,127
10 to 19 paid employees.....	30	127,217	3,064	...	930	61,965							
20 to 49 paid employees.....	23	126,008	9,667	...	2,682	196,051	Paints, varnishes.....	699	353,717	30,659	3	8,809	607,888
50 or more paid employees.....							No paid employees.....	5	125	23	...	...	...
Meats, meat products.....	734	2,770,342	65,731	6	22,769	1,354,270	1 paid employee.....	14	1,345	100	...	14	1,673
1 to 3 paid employees.....	5	724	29	...	10	728	2 paid employees.....	36	3,591	238	...	72	4,647
4 or 5 paid employees.....	11	14,735	244	...	50	4,351	3 paid employees.....	61	7,507	767	...	243	16,613
6 or 7 paid employees.....	24	24,516	546	...	156	9,869	4 or 5 paid employees.....	150	19,944	2,116	...	672	42,228
8 or 9 paid employees.....	47	64,604	1,245	...	402	24,609	6 or 7 paid employees.....	131	25,496	2,698	...	840	56,088
10 to 19 paid employees.....	247	476,120	10,566	2	3,909	210,031	8 or 9 paid employees.....	17	17,155	1,832	3	596	36,571
20 to 49 paid employees.....	84	1,143,673	25,177	4	8,653	513,744	10 to 19 paid employees.....	126	52,131	5,158	...	1,642	101,873
50 to 99 paid employees.....	28	628,343	16,323	...	5,800	337,566	20 to 49 paid employees.....	56	67,553	5,706	...	1,562	111,084
100 or more paid employees.....	32	417,627	11,601	...	4,189	253,372	50 to 99 paid employees.....	17	60,546	5,035	...	1,288	100,081
							100 or more paid employees.....	12	98,324	6,986	...	1,880	141,030
Other grocery, food specialties.....	2,271	3,676,456	131,908	4	38,887	2,585,300	Tobacco and products (exc. leaf).....	41	797,902	7,896	8	2,460	155,475
No paid employees.....	34	3,312	315	...	...	...	Dry goods, apparel:						
1 paid employee.....	56	27,432	1,790	...	57	37,131	Clothing, furnishings, footwear.....	196	384,498	22,864	31	4,766	441,933
2 paid employees.....	148	21,000	1,046	...	296	20,748	No paid employees.....	3	278	...	3	...	...
3 paid employees.....	125	31,340	1,310	...	375	24,716	1 paid employee.....	12	2,186	76	7	12	1,640
4 or 5 paid employees.....	145	53,180	2,247	1	647	41,082	2 paid employees.....	12	5,334	113	4	24	2,284
6 or 7 paid employees.....	116	64,838	2,445	1	745	46,212	3 paid employees.....	11	4,435	121	3	33	2,294
8 or 9 paid employees.....	110	64,195	3,220	...	947	63,013	4 or 5 paid employees.....	21	7,972	419	6	94	9,177
10 to 19 paid employees.....	459	463,467	22,197	...	6,516	442,824	6 or 7 paid employees.....	17	12,212	593	2	108	11,659
20 to 49 paid employees.....	432	1,157,689	43,583	1	13,057	851,915	8 or 9 paid employees.....	12	11,208	603	1	105	12,911
50 to 99 paid employees.....	130	1,291,480	30,162	...	8,763	593,823	10 to 19 paid employees.....	39	55,728	3,092	3	544	58,132
100 or more paid employees.....	46	498,523	23,593	...	7,015	465,460	20 to 49 paid employees.....	41	101,260	6,122	2	1,300	121,657
							50 or more paid employees.....	28	183,885	11,725	...	2,546	222,179
Farm products (edible):							Dry goods, piece goods, notions.....	220	1,188,731	32,013	17	6,687	603,050
Dairy, poultry products.....	707	880,074	60,977	12	17,682	1,162,426	1 paid employee.....	28	3,902	214	...	28	3,683
No paid employees.....	5	303	20	1	...	...	2 paid employees.....	17	3,756	168	3	34	3,221
1 paid employee.....	20	1,568	79	...	20	1,165	3 paid employees.....	19	21,493	379	1	57	8,163
2 paid employees.....	32	4,456	247	...	64	3,724	4 or 5 paid employees.....	26	14,198	540	4	116	9,706
3 paid employees.....	34	8,110	330	1	102	6,737	6 or 7 paid employees.....	10	10,201	764	3	123	12,794
4 or 5 paid employees.....	103	32,831	1,534	2	462	26,969	8 or 9 paid employees.....	8	6,041	314	3	65	6,065
6 or 7 paid employees.....	88	29,315	1,741	...	574	33,696	10 to 19 paid employees.....	38	64,226	3,420	3	498	97,970
8 or 9 paid employees.....	65	29,622	1,797	...	551	31,629	20 to 49 paid employees.....	33	88,640	4,739	...	1,072	88,201
10 to 19 paid employees.....	157	108,576	6,686	8	2,095	125,055	50 to 99 paid employees.....	15	60,374	3,393	...	1,038	66,578
20 to 49 paid employees.....	134	273,523	12,989	...	4,016	268,085	100 or more paid employees.....	18	915,900	18,082	...	3,654	346,669
50 to 99 paid employees.....	45	159,039	10,530	...	3,138	206,006							
100 or more paid employees.....	24	232,731	25,024	...	6,660	458,760	Furniture, home furnishings:						
							Furniture (household, office).....	217	170,008	13,511	15	3,285	245,479
Beer, wines, distilled spirits:							1 paid employee.....	13	3,047	142	2	13	2,463
Beer, ale.....	196	219,775	22,106	10	6,276	474,782	2 paid employees.....	4	698	36	...	8	552
No paid employees.....	3	874	19	2	...	...	3 paid employees.....	12	3,378	217	2	36	2,324
1 paid employee.....	3	161	11	...	...	237	4 or 5 paid employees.....	47	18,982	961	2	214	15,145
2 paid employees.....	18	3,620	136	2	36	2,659	6 or 7 paid employees.....	33	14,736	993	3	15	207
3 paid employees.....	15	2,732	143	...	45	2,567	8 or 9 paid employees.....	23	7,913	733	...	194	11,403
4 or 5 paid employees.....	30	5,216	382	4	130	6,560	10 to 19 paid employees.....	40	8,865	2,751	...	635	46,812
6 or 7 paid employees.....	15	5,070	361	2	97	5,798	20 to 49 paid employees.....	26	22,333	2,519	...	669	46,931
8 or 9 paid employees.....	50	2,586	182	...	50	3,125	50 or more paid employees.....	12	58,056	5,159	...	1,309	104,133
10 to 19 paid employees.....	33	19,025	1,534	...	468	30,796							
20 to 49 paid employees.....	42	55,309	4,608	...	1,303	93,477							
50 to 99 paid employees.....	16	37,661	3,585	...	1,112	76,861							
100 or more paid employees.....	15	87,521	11,116	...	3,032	252,702							

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15 ²		Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15 ²	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued							MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued						
Furniture, home furnishings— Continued							Hardware, plumbing, heating—Con.						
Home furnishings, floor coverings.....	159	364,127	15,586	16	4,073	294,562	Plumbing, heating equip- ment, supplies.....	520	586,477	42,343	24	12,169	820,182
0 or 1 paid employees.....	4	782	4	3	1	50	No paid employees.....	4	368	31	2	...	...
2 paid employees.....	2	2,664	193	...	16	1,663	1 paid employee.....	13	1,492	60	7	13	1,124
3 paid employees.....	10	4,988	193	...	3,013	30	2 paid employees.....	29	7,796	247	2	58	4,802
4 or 5 paid employees.....	16	8,170	347	3	70	6,925	3 paid employees.....	22	6,065	266	2	66	5,082
6 or 7 paid employees.....	15	11,482	339	...	96	6,229	4 or 5 paid employees.....	52	18,836	1,104	2	228	22,449
8 or 9 paid employees.....	14	7,287	414	1	117	7,521	6 or 7 paid employees.....	33	15,338	833	2	215	16,243
10 to 19 paid employees.....	36	57,768	1,750	...	522	35,085	8 or 9 paid employees.....	37	22,810	1,327	1	316	25,203
20 to 49 paid employees.....	39	97,500	3,789	8	1,123	76,092	10 to 19 paid employees.....	145	118,565	7,410	3	2,017	138,588
50 or more paid employees.....	17	173,486	8,641	...	2,098	157,984	20 to 49 paid employees.....	122	182,526	13,370	3	3,872	251,425
							50 to 99 paid employees.....	51	138,327	11,375	...	3,362	223,000
							100 or more paid employees.....	12	74,354	6,340	...	2,022	132,266
Paper and its products:							Lumber, construction materials						
Stationery, office supplies.....	184	60,680	8,256	...	2,340	156,504	Lumber, millwork.....	118	130,829	7,036	21	1,786	135,325
1 paid employee.....	13	404	39	...	13	694	0 or 1 paid employee.....	7	2,258	64	4	5	277
2 paid employees.....	23	1,883	189	...	46	3,558	2 paid employees.....	6	1,308	51	...	12	1,041
3 paid employees.....	14	702	149	...	42	2,702	3 paid employees.....	7	1,697	...	2	21	1,536
4 or 5 paid employees.....	30	2,649	477	...	133	8,164	4 or 5 paid employees.....	13	2,656	264	...	61	4,488
6 or 7 paid employees.....	14	1,848	364	...	89	6,809	6 or 7 paid employees.....	16	8,678	352	7	100	6,995
8 or 9 paid employees.....	22	4,126	645	...	182	12,114	8 or 9 paid employees.....	10	4,815	304	3	85	6,056
10 to 19 paid employees.....	43	16,440	2,910	...	594	45,334	10 to 19 paid employees.....	28	43,552	1,793	3	445	36,013
20 to 49 paid employees.....	17	14,665	1,669	...	496	33,363	20 to 49 paid employees.....	26	46,888	2,682	2	718	51,107
50 or more paid employees.....	11	17,963	2,414	...	745	43,766	50 or more paid employees.....	5	19,777	1,475	...	339	27,812
Other paper products.....	121	131,706	9,909	13	2,778	191,710	Other construction materials	339	482,247	49,049	33	14,000	985,013
0 or 1 paid employee.....	12	1,379	49	2	11	957	0 or 1 paid employee.....	7	1,203	105	5	5	2,385
2 paid employees.....	14	3,191	138	...	28	2,843	2 paid employees.....	11	1,131	93	...	22	1,843
3 paid employees.....	7	4,624	135	3	3,129	21	3 paid employees.....	12	1,913	252	3	36	3,655
4 or 5 paid employees.....	14	4,564	274	1	61	5,354	4 or 5 paid employees.....	27	6,781	508	2	120	9,074
6 or 7 paid employees.....	11	6,881	359	1	68	7,419	6 or 7 paid employees.....	17	7,892	363	7	122	7,272
8 or 9 paid employees.....	9	3,309	295	...	75	5,905	8 or 9 paid employees.....	17	10,871	484	...	94	9,416
10 to 19 paid employees.....	20	17,687	1,213	1	252	21,776	10 to 19 paid employees.....	73	41,179	3,548	7	962	65,292
20 to 49 paid employees.....	22	30,071	2,172	2	666	43,324	20 to 49 paid employees.....	92	119,108	10,438	6	2,875	199,406
50 or more paid employees.....	12	60,000	5,274	3	1,596	101,003	50 to 99 paid employees.....	48	85,081	10,371	...	3,301	209,717
							100 or more paid employees.....	33	207,088	22,887	3	6,412	480,973
Automotive equipment, tires and tubes, total.....	700	1,571,876	91,097	31	29,603	1,947,682	Machinery, equipment, supplies:						
No paid employees.....	6	219	5	5	...	...	Commercial machines, equip- ment.....	1,759	740,048	176,388	30	41,559	3,386,766
1 paid employee.....	28	2,905	118	3	28	2,333	No paid employees.....	13	1,891	516	2	...	...
2 paid employees.....	49	7,190	351	6	98	6,743	1 paid employee.....	63	1,613	227	6	63	4,291
3 paid employees.....	32	5,381	331	2	96	6,148	2 paid employees.....	100	3,228	678	...	200	10,733
4 or 5 paid employees.....	55	9,529	762	10	248	14,783	3 paid employees.....	97	4,858	1,042	...	20	20,799
6 or 7 paid employees.....	40	9,238	929	2	257	16,945	4 or 5 paid employees.....	171	14,495	3,024	1	766	97,857
8 or 9 paid employees.....	47	13,151	1,290	...	391	25,462	6 or 7 paid employees.....	133	13,938	3,361	2	855	61,446
10 to 19 paid employees.....	129	92,310	6,168	2	1,750	119,167	8 or 9 paid employees.....	116	16,711	4,054	3	986	74,871
20 to 49 paid employees.....	181	422,495	19,028	1	5,710	386,695	10 to 19 paid employees.....	525	131,113	31,381	10	7,330	588,728
50 to 99 paid employees.....	78	382,736	15,900	...	5,194	336,397	20 to 49 paid employees.....	384	209,076	50,720	1	11,631	963,029
100 or more paid employees.....	55	626,722	46,215	...	15,831	1,033,049	50 to 99 paid employees.....	95	113,141	27,397	...	6,595	512,979
							100 or more paid employees.....	62	229,984	53,988	...	12,842	1,088,180
Electrical goods:							Construction machinery, equipment.....	57	45,807	3,012	4	670	56,821
Wiring supplies, apparatus.....	453	2,516,717	160,425	13	42,984	2,942,084	0 or 1 paid employee.....	3	329	14	1	1	190
No paid employees.....	4	431	11	5	...	...	2 paid employees.....	7	1,296	84	1	14	14,479
1 paid employee.....	12	621	39	1	12	995	3 paid employees.....	3	371	18	2	9	522
2 paid employees.....	30	10,403	296	2	60	5,546	4 or 5 paid employees.....	11	4,436	264	...	49	4,890
3 paid employees.....	50	28,774	841	4	150	15,759	6 or 7 paid employees.....	5	4,551	228	...	34	3,754
4 or 5 paid employees.....	49	44,873	1,093	...	217	20,045	8 or 9 paid employees.....	7	4,264	244	...	57	4,807
6 or 7 paid employees.....	51	78,707	1,970	1	331	32,457	10 to 19 paid employees.....	12	17,636	740	...	153	18,454
8 or 9 paid employees.....	34	43,879	1,288	...	286	25,634	20 or more paid employees.....	9	12,924	1,420	...	353	26,725
10 to 19 paid employees.....	72	170,462	4,409	...	953	80,528							
20 to 49 paid employees.....	65	277,531	8,098	...	2,083	197,288	Farm-dairy machinery, equipment.....	285	1,299,152	45,368	20	13,828	858,095
50 to 99 paid employees.....	96	309,217	9,540	...	2,529	190,550	No paid employees.....	3	88	...	3	...	...
100 or more paid employees.....	50	1,551,819	133,600	...	36,363	2,413,302	1 paid employee.....	3	81	4	2	...	86
							2 paid employees.....	4	340	23	...	8	384
							3 paid employees.....	7	765	67	...	21	1,253
							4 or 5 paid employees.....	24	7,491	276	2	108	5,473
							6 or 7 paid employees.....	5	1,524	93	1	31	1,719
							8 or 9 paid employees.....	13	5,724	383	1	109	7,024
							10 to 19 paid employees.....	34	34,222	1,696	1	450	31,284
							20 to 49 paid employees.....	94	391,178	12,007	...	3,227	238,704
							50 to 99 paid employees.....	66	438,205	14,868	...	4,721	279,557
							100 or more paid employees.....	32	417,934	15,952	...	5,139	312,581
							Industrial machinery, equip- ment, supplies.....	1,785	1,811,835	116,511	68	29,390	2,204,091
							No paid employees.....	14	2,133	73	10	124	8,983
							1 paid employee.....	124	12,316	517	12	124	8,983
							2 paid employees.....	127	22,132	1,255	11	294	22,802
							3 paid employees.....	194	43,215	2,357	2	582	46,061
							4 or 5 paid employees.....	303	86,886	5,634	8	1,365	108,810
							6 or 7 paid employees.....	198	87,729	5,585	4	1,283	109,193
							8 or 9 paid employees.....	163	115,542	6,399	6	1,376	118,460
							10 to 19 paid employees.....	317	277,004	18,976	5	1,326	348,257
							20 to 49 paid employees.....	219	538,966	27,314	10	6,396	508,110
							50 to 99 paid employees.....	67	290,061	17,112	...	4,314	325,408
							100 or more paid employees.....	39	245,791	31,289	...	8,730	606,747
Hardware, plumbing, heating:													
Hardware.....	110	78,050	8,150	9	1,609	148,041							
0 or 1 paid employee.....	6	805	26	1	5	492							
2 paid employees.....	7	796	65	...	14	1,991							
3 paid employees.....	10	1,171	144	...	30	2,631							
4 or 5 paid employees.....	15	6,562	351	7	69	7,131							
6 or 7 paid employees.....	14	7,400	397	1	90	7,499							
8 or 9 paid employees.....	7	2,921	393	...	66	5,906							
10 to 19 paid employees.....	19	10,860	1,490	...	275	25,131							
20 to 49 paid employees.....	27	32,785	4,053	...	797	75,053							
50 or more paid employees.....	5	14,750	1,231	...	269	22,187							

See footnotes at end of table.

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments	Sales, entire year	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments	Sales, entire year	Pay roll, entire year	Active proprietors, Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees	Pay roll						Employees	Pay roll
	(Number)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued							MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Mach., equip., supplies--Con.							Other manufacturers' sales branches--Continued						
Professional equipment, supplies.....	595	147,522	23,954	12	8,094	449,654	Jewelry.....	37	51,110	5,693	6	1,250	112,64
No paid employees.....	8	260	44	2	...	...	Petroleum and products.....	27	24,180	1,619	3	404	30,13
1 paid employee.....	25	1,451	106	2	25	1,810							
2 paid employees.....	40	5,616	286	...	80	5,352	Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	103,630	24	28,540	2,065,73
3 paid employees.....	48	5,784	489	...	144	5,330	No paid employees.....	14	1,356	121	5	...	...
4 or 5 paid employees.....	77	10,349	1,088	...	343	2,526	1 paid employee.....	21	2,356	41	2	11	78
6 or 7 paid employees.....	95	11,412	1,851	...	612	34,551	2 paid employees.....	15	5,640	97	...	30	1,91
8 or 9 paid employees.....	56	8,513	1,330	...	475	25,262	3 paid employees.....	21	5,842	266	4	63	4,87
10 to 19 paid employees.....	158	35,730	6,088	4	2,148	116,706	4 or 5 paid employees.....	24	23,867	464	1	109	8,72
20 to 49 paid employees.....	66	35,894	5,609	...	1,880	105,576	6 or 7 paid employees.....	24	7,799	507	2	155	9,31
50 or more paid employees.....	22	32,513	7,063	4	2,387	129,971	8 or 9 paid employees.....	14	10,043	476	4	116	8,09
Service establishment equipment, supplies.....	296	263,023	17,328	30	4,347	320,044	10 to 19 paid employees.....	156	378,219	8,735	6	2,300	179,39
No paid employees.....	11	512	...	11	...	...	20 to 49 paid employees.....	298	1,028,448	31,390	...	8,850	629,58
1 paid employee.....	26	6,004	124	3	26	2,312	50 to 99 paid employees.....	96	710,246	23,699	...	6,666	480,53
2 paid employees.....	25	9,145	308	3	50	7,954	100 or more paid employees.....	59	1,329,401	37,834	...	10,240	742,51
3 paid employees.....	19	10,804	257	2	57	4,629							
4 or 5 paid employees.....	46	35,230	839	4	206	16,016	MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)						
6 or 7 paid employees.....	31	11,904	846	4	194	14,639	Groceries, confectionery, meats:						
8 or 9 paid employees.....	19	22,104	674	...	158	11,050	Confectionery.....	18	69,686	1,026	1	287	20,51
10 to 19 paid employees.....	56	47,729	3,001	...	755	55,243	Meats, meat products.....	22	39,166	578	...	157	15,48
20 to 49 paid employees.....	42	53,748	4,005	3	1,216	77,016	Other grocery, food specialties.....	336	1,056,301	26,794	2	7,489	528,65
50 or more paid employees.....	21	66,043	7,273	...	1,685	131,185	No paid employees.....	17	5,638	103	...	...	...
Transportation (exc. automa- tive) equipment, supplies.....	70	93,877	8,163	4	2,088	164,132	1 paid employee.....	20	5,868	93	1	20	1,47
1 paid employee.....	6	175	22	2	6	384	2 paid employees.....	23	27,434	177	1	46	3,50
2 paid employees.....	3	1,712	23	...	6	442	3 paid employees.....	17	15,341	212	...	51	3,85
3 paid employees.....	9	526	112	...	27	2,205	4 or 5 paid employees.....	23	55,281	449	...	104	8,53
4 or 5 paid employees.....	10	2,586	209	2	45	4,066	6 or 7 paid employees.....	19	23,657	494	...	121	8,70
6 or 7 paid employees.....	9	1,352	214	...	56	4,772	8 or 9 paid employees.....	17	13,878	503	...	142	11,31
8 or 9 paid employees.....	9	4,442	62	...	42	7,253	10 to 19 paid employees.....	105	165,235	5,092	5	1,494	102,82
10 to 19 paid employees.....	12	8,124	746	...	158	14,569	20 to 49 paid employees.....	80	329,048	8,689	...	2,479	171,66
20 or more paid employees.....	16	74,990	6,499	...	1,748	130,441	50 or more paid employees.....	19	419,925	10,982	...	3,032	216,78
Metals, metal work (exc. scrap):													
Iron, steel and products.....	398	813,009	41,735	13	10,829	801,673	Farm products (edible):						
0 or 1 paid employee.....	19	2,967	74	2	17	1,355	Dairy, poultry products.....	16	74,049	1,965	1	581	42,42
2 paid employees.....	15	8,317	149	2	30	3,139	Beer, wines, distilled spirits	101	982,848	14,038	3	2,894	279,68
3 paid employees.....	20	4,364	250	...	60	4,154							
4 or 5 paid employees.....	36	15,775	679	...	124	15,225	Drugs, chemicals, allied products:						
6 or 7 paid employees.....	31	21,439	839	...	199	17,470	Drugs, drug sundries.....	78	189,667	9,893	...	2,140	183,98
8 or 9 paid employees.....	33	34,686	1,193	...	285	23,271	0 or 1 paid employee.....	8	7,416	87	...	6	525
10 to 19 paid employees.....	104	138,104	5,910	2	1,444	119,348	2 paid employees.....	7	3,009	72	...	14	1,376
20 to 49 paid employees.....	96	264,956	11,032	...	2,889	210,776	3 paid employees.....	3	2,277	133	...	86	9
50 to 99 paid employees.....	21	135,789	5,075	...	1,372	98,135	4 or 5 paid employees.....	6	7,977	73	...	26	2,44
100 or more paid employees	23	186,472	16,540	7	4,368	130,801	6 or 7 paid employees.....	6	11,901	152	...	39	2,68
Nonferrous metals, metal work	104	352,367	8,765	...	2,404	175,410	8 or 9 paid employees.....	5	12,912	274	...	43	6,57
2 paid employees.....	8	1,733	59	...	16	1,397	10 to 19 paid employees.....	24	63,735	1,630	...	328	32,57
3 paid employees.....	8	2,447	117	...	24	2,177	20 to 49 paid employees.....	8	26,149	1,007	...	223	20,13
4 or 5 paid employees.....	9	7,585	180	...	42	3,554	50 or more paid employees.....	11	60,291	6,495	...	1,452	116,79
6 or 7 paid employees.....	9	5,922	223	...	59	4,302							
8 or 9 paid employees.....	8	7,024	228	...	53	5,059	Industrial chemicals, explosives.....	291	974,573	30,789	1	8,728	636,48
10 to 19 paid employees.....	24	51,848	1,294	...	328	25,242	0 or 1 paid employee.....	23	7,794	131	...	22	2,22
20 to 49 paid employees.....	30	225,001	3,270	...	881	65,935	2 paid employees.....	53	28,398	522	...	106	10,07
50 or more paid employees.....	8	50,807	3,394	...	986	67,784	3 paid employees.....	30	24,390	679	1	81	8,68
ther manufacturers' sales branches:							4 or 5 paid employees.....	30	20,995	679	...	127	13,76
Amusement, sporting goods...	173	283,129	20,154	9	6,500	415,931	6 or 7 paid employees.....	32	61,802	1,033	...	208	19,48
0 or 1 paid employee.....	5	419	6	5	1	133	8 or 9 paid employees.....	19	38,495	752	...	163	15,07
2 paid employees.....	4	1,303	52	...	8	1,037	10 to 19 paid employees.....	42	83,720	3,530	...	567	49,26
3 paid employees.....	3	671	22	...	9	611	20 to 49 paid employees.....	65	678,429	23,752	...	7,444	497,92
4 or 5 paid employees.....	8	1,556	111	...	35	2,082	Paints, varnishes.....	75	133,031	5,712	...	1,396	117,64
6 or 7 paid employees.....	12	1,724	245	2	76	4,625	1 or 2 paid employees.....	13	4,068	123	...	24	2,16
8 or 9 paid employees.....	5	820	127	...	41	2,444	3 paid employees.....	7	3,513	93	...	21	1,94
10 to 19 paid employees.....	33	14,179	1,582	2	471	31,039	4 or 5 paid employees.....	11	13,355	334	...	50	5,87
20 to 49 paid employees.....	66	62,660	6,696	...	2,210	140,006	6 or 7 paid employees.....	11	9,451	389	...	68	8,08
50 to 19 paid employees.....	26	37,503	2,650	...	1,724	55,705	8 or 9 paid employees.....	6	5,687	255	...	49	4,94
100 or more paid employees.....	11	126,388	5,663	...	1,926	118,249	10 to 19 paid employees.....	12	14,050	703	...	157	14,16
Books, periodicals, news- papers.....	75	74,643	9,790	10	3,782	183,605	20 to 49 paid employees.....	7	33,667	1,016	...	251	20,36
1 paid employee.....	20	398	55	...	20	1,047	50 or more paid employees.....	8	49,240	2,799	...	776	60,15
2 to 9 paid employees.....	6	518	75	...	30	1,447							
10 to 19 paid employees.....	19	8,002	901	...	260	13,655	Tobacco and products (exc. leaf), total.....	200	897,100	6,203	...	1,875	121,72
20 to 49 paid employees.....	14	10,347	1,348	2	417	23,649	2 paid employees.....	3	1,930	120	...	3	347
50 or more paid employees.....	16	55,378	7,411	4	3,055	141,087	3 paid employees.....	11	9,783	102	...	63	1,77
Coal, coke.....	16	88,171	1,708	8	401	32,729	4 or 5 paid employees.....	67	142,936	789	...	277	16,13
Farm supplies.....	188	204,463	8,499	3	2,480	152,930	6 or 7 paid employees.....	24	255,995	1,153	...	118	10,37
0 or 1 paid employee.....	12	898	44	...	11	625	8 or 9 paid employees.....	22	142,527	502	...	188	12,93
2 paid employees.....	9	5,993	54	...	18	1,023	10 to 19 paid employees.....	32	282,625	1,039	...	353	21,83
3 paid employees.....	9	1,914	74	...	27	1,457	20 or more paid employees.....	6	61,845	2,598	...	607	46,84
4 or 5 paid employees.....	24	9,404	360	...	107	6,582							
6 or 7 paid employees.....	28	12,831	533	1	181	10,089							
8 or 9 paid employees.....	20	14,886	536	...	93	5,661							
10 to 19 paid employees.....	56	38,576	2,598	...	776	46,813							
20 to 49 paid employees.....	25	50,912	2,539	...	622	43,794							
50 or more paid employees.....	5	49,107	1,761	...	427	34,863							

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued							MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued						
Dry goods, apparel:							Electrical goods—Continued						
Clothing, furnishings,							Electrical appliances, specialties.....	101	721,447	5,193	4	840	114,981
Footwear.....	318	459,732	19,671	69	3,521	393,751	0 or 1 paid employee.....	11	7,716	66	1	9	1,137
No paid employees.....	5	526	...	6	...	...	2 paid employees.....	13	13,110	121	...	26	2,486
1 paid employee.....	59	9,431	326	11	59	5,781	3 paid employees.....	7	26,119	158	...	21	2,389
2 paid employees.....	67	31,024	848	19	134	15,667	4 or 5 paid employees.....	18	81,725	492	1	78	10,777
3 paid employees.....	33	27,275	730	3	99	13,264	6 or 7 paid employees.....	14	114,340	695	2	89	15,269
4 or 5 paid employees.....	37	45,288	1,210	8	167	21,370	8 or 9 paid employees.....	14	93,211	1,005	...	120	22,657
6 or 7 paid employees.....	24	29,787	1,084	6	152	18,980	10 or more paid employees.....	24	384,426	2,656	...	497	60,266
8 or 9 paid employees.....	23	34,889	1,189	2	195	20,755							
10 to 19 paid employees.....	37	88,013	3,770	6	548	67,101							
20 to 49 paid employees.....	19	57,705	3,843	6	566	65,155							
50 or more paid employees.....	14	135,794	6,671	2	1,601	125,678							
Dry goods, piece goods, notions.....	294	941,997	20,662	22	3,577	399,541							
No paid employees.....	5	562	...	6	...	...	Hardware, plumbing, heating:						
1 paid employee.....	34	14,195	300	4	34	6,114	Hardware.....	68	71,554	2,078	3	806	39,287
2 paid employees.....	59	31,100	688	4	118	13,476	No paid employees.....	3	722	20	3	...	...
3 paid employees.....	30	31,157	637	...	90	11,883	1 paid employee.....	12	3,086	64	...	10	1,251
4 or 5 paid employees.....	41	59,855	1,828	4	183	23,601	2 paid employees.....	10	5,890	153	...	24	2,947
6 or 7 paid employees.....	21	48,058	877	...	135	17,771	3 paid employees.....	10	2,728	118	...	30	2,436
8 or 9 paid employees.....	23	50,514	1,214	2	196	22,778	4 or 5 paid employees.....	17	18,977	342	...	75	7,201
10 to 19 paid employees.....	46	141,973	4,346	2	674	76,894	6 to 9 paid employees.....	4	6,628	164	...	26	3,137
20 to 49 paid employees.....	21	143,173	3,881	...	585	74,563	10 or more paid employees.....	12	37,523	1,217	...	641	22,315
50 or more paid employees.....	14	389,410	7,490	...	1,362	152,461							
Furniture, home furnishings:							Plumbing, heating, equipment, supplies.....	370	465,668	11,005	7	2,162	217,480
Furniture (household, office)	51	19,120	907	12	170	18,045	No paid employees.....	7	842	20	4	...	...
0 or 1 paid employee.....	15	2,748	99	4	14	1,983	1 paid employee.....	61	10,424	370	...	...	...
2 paid employees.....	12	3,124	123	2	24	2,388	2 paid employees.....	66	20,199	683	2	132	13,694
3 paid employees.....	10	2,208	118	...	30	2,371	3 paid employees.....	59	22,080	871	1	177	17,440
4 or 5 paid employees.....	8	2,897	172	2	37	3,516	4 or 5 paid employees.....	62	42,904	1,480	...	274	29,568
6 or more paid employees.....	6	8,143	395	4	65	7,787	6 or 7 paid employees.....	33	35,343	1,159	...	211	22,165
Home furnishings, floor coverings.....	269	344,649	9,304	5	1,922	174,065	8 or 9 paid employees.....	23	66,065	1,064	...	195	20,863
No paid employees.....	6	3,561	83	2	...	...	10 to 19 paid employees.....	41	131,446	2,648	...	531	53,453
1 paid employee.....	38	14,874	302	...	38	6,656	20 or more paid employees.....	20	136,365	2,709	...	581	53,349
2 paid employees.....	53	35,454	665	...	106	11,803							
3 paid employees.....	32	31,433	638	...	96	12,439	Lumber, construction materials:						
4 or 5 paid employees.....	17	13,686	393	1	74	7,856	Lumber, millwork.....	54	81,907	1,913	11	326	32,597
6 or 7 paid employees.....	29	45,076	1,054	...	189	19,306	No paid employees.....	3	149	5	2	...	...
8 or 9 paid employees.....	26	46,063	971	...	217	19,683	1 paid employee.....	7	1,291	28	3	7	545
10 to 19 paid employees.....	53	103,204	3,111	2	695	57,138	2 paid employees.....	12	9,353	143	1	24	2,656
20 or more paid employees.....	15	51,298	2,117	...	507	39,182	3 paid employees.....	5	3,387	69	...	15	1,338
Paper and its products:							4 or 5 paid employees.....	14	11,475	363	5	63	7,017
Fine paper.....	25	58,752	1,172	1	172	18,416	6 to 9 paid employees.....	5	10,174	221	...	34	4,912
Stationery, office supplies.	338	139,321	23,402	2	4,545	441,205	10 or more paid employees.....	8	46,078	1,084	...	183	16,129
0 or 1 paid employee.....	43	3,290	279	...	42	5,537	Other construction materials	369	997,459	28,292	6	6,218	488,331
2 paid employees.....	39	3,966	547	...	78	10,882	0 or 1 paid employee.....	28	13,570	172	3	26	3,003
3 paid employees.....	18	2,037	108	...	34	5,973	2 paid employees.....	28	13,570	284	1	56	5,223
4 or 5 paid employees.....	37	7,561	1,038	...	171	18,400	3 paid employees.....	30	27,720	488	...	90	9,268
6 or 7 paid employees.....	27	7,496	1,029	2	177	19,585	4 or 5 paid employees.....	40	64,580	943	2	174	18,525
8 or 9 paid employees.....	17	4,216	869	...	143	17,517	6 or 7 paid employees.....	24	39,208	784	...	153	14,100
10 to 19 paid employees.....	72	29,761	4,701	...	1,007	94,863	8 or 9 paid employees.....	35	107,123	1,408	...	296	25,681
20 to 49 paid employees.....	76	64,365	11,818	...	2,165	211,666	10 to 19 paid employees.....	116	371,500	7,533	...	1,666	132,166
50 or more paid employees.....	9	16,629	2,838	...	708	56,782	20 to 49 paid employees.....	49	212,263	6,417	...	1,356	114,088
Other paper products.....	405	1,013,092	18,932	4	3,691	367,309	50 or more paid employees.....	19	152,134	10,263	...	2,401	166,277
No paid employees.....	5	424	6	2	...	...					
1 paid employee.....	107	28,222	621	...	107	11,928	Machinery, equipment, supplies:						
2 paid employees.....	76	61,399	835	...	152	15,491	Commercial machines, equipment.....	380	84,027	14,568	14	3,103	286,712
3 paid employees.....	50	41,371	848	...	150	17,318	No paid employees.....	11	182	18	5	...	...
4 or 5 paid employees.....	53	105,040	1,498	...	230	28,100	1 paid employee.....	40	2,627	158	1	34	2,963
6 or 7 paid employees.....	30	66,871	1,037	2	192	20,674	2 paid employees.....	40	7,457	354	2	80	6,121
8 or 9 paid employees.....	20	45,133	840	...	169	17,917	3 paid employees.....	23	3,233	348	...	69	7,258
10 to 19 paid employees.....	21	79,740	2,076	...	286	39,752	4 or 5 paid employees.....	64	8,423	1,211	...	293	27,411
20 to 49 paid employees.....	26	359,709	4,187	...	832	79,940	6 or 7 paid employees.....	71	10,407	2,006	6	458	38,351
50 or more paid employees.....	17	225,183	6,984	...	1,573	136,189	8 or 9 paid employees.....	48	14,371	2,206	...	472	43,164
Automotive equipment, tires and tubes, total.....	143	268,091	8,052	7	2,029	156,705	10 to 19 paid employees.....	53	15,299	3,038	...	601	59,218
No paid employees.....	5	211	21	3	...	...	20 or more paid employees.....	36	22,028	5,229	...	1,096	102,226
1 paid employee.....	13	1,744	98	1	13	1,933							
2 paid employees.....	14	4,027	145	...	28	2,908	Construction machinery, equipment.....	49	63,220	1,605	...	268	26,971
3 paid employees.....	5	1,718	53	...	15	1,339	1 or 2 paid employees.....	8	8,415	117	...	14	2,182
4 or 5 paid employees.....	24	25,477	503	...	108	14,429	3 paid employees.....	16	10,812	344	...	48	6,209
6 or 7 paid employees.....	29	49,295	727	...	160	14,429	4 or 5 paid employees.....	10	8,434	279	...	46	4,293
8 or 9 paid employees.....	10	14,218	315	...	83	6,459	6 to 9 paid employees.....	7	9,083	274	...	47	4,687
10 to 19 paid employees.....	19	46,899	1,013	...	238	20,100	10 or more paid employees.....	8	26,476	591	...	113	9,600
20 to 49 paid employees.....	20	65,417	2,694	...	693	50,305	Farm-dairy machinery, equipment.....	17	210,828	3,281	...	737	61,219
50 or more paid employees.....	8	59,085	2,469	...	691	49,705	Industrial machinery, equipment, supplies.....	1,255	1,915,550	44,392	26	8,847	841,093
Electrical goods:							No paid employees.....	210	30,165	63	3	...	...
Wiring supplies, apparatus.....	556	925,223	14,971	...	3,033	284,968	1 paid employee.....	210	30,615	1,230	...	516	24,341
No paid employees.....	9	24,705	512	...	...	...	2 paid employees.....	263	84,307	2,939	5	526	53,430
1 paid employee.....	30	67,038	1,234	...	334	32,721	3 paid employees.....	164	102,032	2,596	3	492	50,427
2 paid employees.....	80	125,199	2,089	...	369	39,214	4 or 5 paid employees.....	201	226,946	5,095	3	888	96,809
3 paid employees.....	35	48,480	1,135	...	225	21,335	6 or 7 paid employees.....	112	191,381	3,849	2	720	74,832
4 or 5 paid employees.....	25	59,486	1,076	...	209	19,192	8 or 9 paid employees.....	89	189,175	3,928	...	750	75,199
6 or 7 paid employees.....	18	169,431	2,871	...	426	53,894	10 to 19 paid employees.....	143	437,406	8,855	...	1,859	171,038
8 or 9 paid employees.....	46	62,536	2,036	...	379	37,978	20 to 49 paid employees.....	43	242,778	5,543	...	1,211	104,309
10 to 19 paid employees.....	16	254,699	2,321	...	536	46,336	50 or more paid employees.....	20	409,744	10,294	...	2,191	190,708
50 or more paid employees.....	7	...	...	...	...	...	Professional equipment, supplies.....	81	67,882	2,609	4	516	51,463
See footnotes at end of table.							1 paid employee.....	17	1,992	92	2	17	1,769
							2 paid employees.....	16	3,320	162	...	32	3,063
							3 paid employees.....	7	1,746	94	...	21	1,875
							4 or 5 paid employees.....	12	3,460	211	2	56	4,181
							6 to 9 paid employees.....	6	2,363	179	...	43	3,482
							10 or more paid employees.....	23	54,801	1,871	...	347	37,093

EMPLOYEE SIZE

6.11

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS, 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousands of dollars)	Pay roll, entire year (Thousands of dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousands of dollars)	Pay roll, entire year (Thousands of dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued							MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued						
Machinery, equipment, supplies—Continued							Other manufacturers' sales offices—Continued						
Service establishment							Manufacturers' sales offices, miscellaneous products....	357	3,052,521	24,352	12	4,769	458,873
6 or 1 paid employee.....	24	22,641	862	6	180	15,675	No paid employees.....	3	3,400	10	2	...	...
2 paid employees.....	7	1,360	56	1	14	932	1 paid employee.....	57	24,390	348	4	57	6,885
3 paid employees.....	5	5,045	114	...	15	2,169	2 paid employees.....	73	40,685	712	1	146	12,229
4 or 5 paid employees.....	13	6,654	251	1	56	4,384	3 paid employees.....	39	77,507	688	...	117	13,130
6 or more paid employees..	8	7,454	305	3	72	5,720	4 or 5 paid employees.....	39	80,754	933	5	177	18,130
Transportation (exc. automotive) equipment, supplies.							6 or 7 paid employees.....	14	81,290	456	...	88	9,263
No paid employees.....	3	90	...	4	...	...	8 or 9 paid employees.....	15	196,724	...	...	126	13,804
1 paid employee.....	6	1,722	28	3	6	546	10 to 19 paid employees...	58	698,281	3,957	...	816	77,102
2 paid employees.....	16	12,174	158	...	32	3,175	20 to 49 paid employees...	43	1,124,791	5,507	...	1,249	107,042
3 paid employees.....	9	4,380	145	...	27	3,235	50 or more paid employees.	16	725,227	11,017	...	1,993	201,339
4 or 5 paid employees.....	11	39,559	297	...	46	5,192							
6 or 7 paid employees.....	5	57,261	198	...	33	3,693	AGENTS, BROKERS						
8 or 9 paid employees.....	4	18,331	202	...	33	3,902	Groceries, confectionery, meats:						
10 or more paid employees.	10	65,250	976	...	179	17,339	Groceries, foods (exc. as specified).....	2,893	4,740,299	42,354	2,639	10,258	775,464
Metals, metal work (exc. scrap):							No paid employees.....	581	238,204	183	691	...	...
Iron, steel and products....	729	5,410,524	38,364	10	7,161	768,210	1 paid employee.....	625	480,277	1,588	623	625	29,810
0 or 1 paid employee.....	63	2,737	47	8	1	8,326	2 paid employees.....	488	461,288	3,015	436	976	58,055
2 paid employees.....	136	153,793	1,490	...	272	29,033	3 paid employees.....	338	447,104	3,504	285	1,014	66,496
3 paid employees.....	98	160,701	1,839	...	294	35,455	4 or 5 paid employees.....	354	650,704	6,199	269	1,574	115,153
4 or 5 paid employees.....	118	335,344	2,988	...	532	58,973	6 or 7 paid employees.....	207	563,924	5,886	149	1,323	113,084
6 or 7 paid employees.....	78	261,882	2,466	2	500	49,730	8 or 9 paid employees.....	94	590,635	7,728	68	791	37,757
8 or 9 paid employees.....	43	246,098	2,051	...	360	37,965	10 to 19 paid employees...	143	712,561	8,320	93	1,861	160,429
10 to 19 paid employees...	105	903,263	7,247	...	1,373	139,066	20 or more paid employees.	53	835,602	9,931	28	2,092	164,680
20 or more paid employees.	88	3,305,820	19,826	...	3,769	409,662	Confectionery.....	147	100,226	1,221	160	304	23,403
Nonferrous metals,metal work	218	844,282	10,686	5	2,571	212,018	No paid employees.....	39	9,540	2	47	...	...
0 or 1 paid employee.....	17	6,165	72	4	16	1,387	1 paid employee.....	31	11,245	79	28	31	1,508
2 paid employees.....	57	57,871	479	...	114	9,877	2 paid employees.....	32	19,458	225	39	64	4,654
3 paid employees.....	28	35,304	437	1	84	8,688	3 paid employees.....	15	12,021	204	18	45	3,649
4 or 5 paid employees.....	41	97,540	853	...	178	17,094	4 or 5 paid employees.....	22	29,288	422	19	97	8,492
6 or 7 paid employees.....	17	46,088	477	...	107	9,764	6 or more paid employees..	8	18,674	289	9	67	5,100
8 or 9 paid employees.....	10	38,177	421	...	8	8,473	Fish, sea foods.....	58	32,460	616	49	165	11,137
10 to 19 paid employees...	11	42,049	575	...	137	12,459	No paid employees.....	16	1,862	...	19	...	...
20 to 49 paid employees...	23	175,125	2,472	...	640	49,987	1 paid employee.....	11	1,681	25	10	11	487
50 or more paid employees.	14	348,963	4,900	...	1,210	94,289	2 paid employees.....	12	5,453	71	9	24	1,601
Other manufacturers' sales offices:							3 paid employees.....	8	2,377	60	1	12	1,228
Amusement, sporting goods...	64	138,637	3,412	4	643	65,774	4 or 5 paid employees.....	8	4,746	113	3	37	2,364
1 paid employee.....	7	737	36	...	...	...	6 or more paid employees..	7	16,341	347	7	81	5,457
2 paid employees.....	9	2,911	120	...	18	2,276	Meats, meat products.....	83	614,117	1,094	90	235	22,365
3 paid employees.....	3	4,012	51	...	9	983	No paid employees.....	27	3,128	3	3	...	...
4 or 5 paid employees.....	23	58,254	596	...	101	11,029	1 paid employee.....	15	30,638	45	13	11	861
6 or 7 paid employees.....	4	9,940	111	4	26	2,234	2 paid employees.....	13	57,847	133	12	26	2,414
8 or 9 paid employees.....	3	2,862	129	...	25	2,824	3 paid employees.....	7	56,254	109	5	21	2,039
10 to 19 paid employees...	8	9,510	419	...	104	8,682	4 or 5 paid employees.....	10	124,833	274	10	44	6,693
20 or more paid employees.	7	50,411	1,950	...	353	37,059	6 or more paid employees...	11	301,417	530	20	129	10,352
Books, periodicals, newspapers.....	127	54,431	3,933	1	700	73,255	Farm products (edible):						
1 paid employee.....	31	3,479	237	...	31	4,348	Dairy, poultry products....	195	387,457	2,523	161	786	53,394
2 paid employees.....	23	4,203	331	1	46	6,331	No paid employees.....	36	22,953	27	39	...	...
3 paid employees.....	18	6,217	311	...	54	5,608	1 paid employee.....	44	40,109	121	40	44	2,396
4 or 5 paid employees.....	12	4,027	343	...	53	5,780	2 paid employees.....	22	28,855	167	22	44	3,209
6 or 7 paid employees.....	13	6,384	443	...	81	8,505	3 paid employees.....	16	38,812	179	13	48	3,281
8 or 9 paid employees.....	10	3,556	399	...	82	5,662	4 or 5 paid employees.....	22	36,097	369	14	96	7,126
10 or more paid employees.	20	26,555	1,869	...	353	37,021	6 or 7 paid employees.....	6	21,664	127	4	37	2,327
Coal, coke.....	64	361,539	3,464	...	677	77,793	8 or 9 paid employees.....	6	45,508	240	3	48	4,460
1 paid employee.....	3	2,492	80	...	3	295	10 to 19 paid employees...	18	70,094	733	4	197	17,607
2 paid employees.....	8	19,037	129	...	16	1,444	20 or more paid employees.	8	83,365	560	2	272	17,607
3 paid employees.....	10	20,836	189	...	30	2,564	Fruits, vegetables (fresh)..	960	1,390,914	22,546	772	6,654	415,240
4 or 5 paid employees.....	12	34,504	308	...	56	5,790	No paid employees.....	194	70,575	231	235	...	...
6 or 7 paid employees.....	9	32,731	272	...	59	6,276	1 paid employee.....	172	92,703	459	150	172	8,118
8 or 9 paid employees.....	3	18,228	115	...	25	2,169	2 paid employees.....	161	185,527	1,176	110	322	20,159
10 to 19 paid employees...	12	113,850	782	...	164	22,704	3 paid employees.....	123	167,025	1,387	75	369	25,814
20 or more paid employees.	7	125,861	1,763	...	324	36,551	4 or 5 paid employees.....	121	195,084	2,293	92	534	42,963
Farm supplies.....	36	114,755	2,362	1	570	44,079	6 or 7 paid employees.....	50	76,191	1,184	35	323	22,563
0 to 3 paid employees.....	5	6,032	26	1	6	441	8 or 9 paid employees.....	30	51,283	1,078	13	247	18,781
4 or 5 paid employees.....	5	14,006	138	...	23	2,381	10 to 19 paid employees...	51	103,976	2,705	34	682	45,645
6 or 7 paid employees.....	5	14,016	135	...	35	2,507	20 to 49 paid employees...	36	123,570	3,700	28	1,001	69,279
8 or 9 paid employees.....	3	10,851	87	...	25	1,885	50 or more paid employees.	22	324,980	8,333	...	3,004	161,918
10 to 19 paid employees...	12	27,996	453	...	153	9,357	Beer, wines, distilled spirits:						
20 or more paid employees.	6	41,854	1,485	...	328	27,508	Beer, ale.....	17	11,839	124	14	36	2,714
Jewelry.....	56	44,823	1,795	3	233	38,392	Wines, distilled spirits....	80	52,348	603	59	135	11,397
0 or 1 paid employee.....	14	3,247	77	1	13	1,680	No paid employees.....	28	7,598	3	32	...	...
2 paid employees.....	5	11,114	104	...	26	2,825	1 paid employee.....	17	8,017	75	11	17	1,154
3 paid employees.....	5	4,143	149	...	15	1,719	2 paid employees.....	13	6,006	96	9	26	2,088
4 or 5 paid employees.....	7	9,089	350	...	27	3,130	3 paid employees.....	14	12,942	134	4	42	4,316
6 or 7 paid employees.....	7	5,641	358	2	46	9,475	4 or more paid employees..	8	16,785	235	3	50	3,819
8 or more paid employees..	8	20,347	757	...	96	15,563							

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establish- ments	Sales, entire year	Pay roll, entire year	Active propriet- ors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establish- ments	Sales, entire year	Pay roll, entire year	Active propriet- ors,* Novem- ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees	Pay roll (Dollars)						Employees	Pay roll (Dollars)
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)
AGENTS, BROKERS—Continued							AGENTS, BROKERS—Continued						
Drugs, chemicals, allied products:							Paper and its products:						
Drugs, drug sundries.....	182	90,155	2,332	146	642	47,885	Stationery, office supplies.....	105	25,076	799	98	223	16,250
No paid employees.....	62	6,588	4	77	...	...	No paid employees.....	47	3,463	3	51	...	...
1 paid employee.....	33	8,556	91	26	33	1,652	1 paid employee.....	22	4,354	40	19	22	846
2 paid employees.....	22	8,232	147	13	44	3,390	2 paid employees.....	7	975	37	3	14	704
3 paid employees.....	14	3,830	187	6	42	3,822	3 paid employees.....	9	4,701	90	9	27	1,658
4 or 5 paid employees.....	13	6,695	219	9	58	4,471	4 or 5 paid employees.....	5	2,081	144	7	40	2,873
6 or 7 paid employees.....	7	2,835	156	3	44	3,705	6 or 7 paid employees.....	5	2,539	142	4	31	3,185
8 or 9 paid employees.....	11	23,153	402	4	93	7,852	8 or more paid employees..	6	6,963	343	5	89	6,984
10 or more paid employees..	20	30,266	1,126	8	328	22,993	Other paper products.....	302	226,001	3,105	242	655	59,066
Industrial chemicals, explosives.....	251	270,335	4,409	168	842	79,615	No paid employees.....	107	18,165	4	118	...	...
No paid employees.....	62	10,654	21	65	...	...	1 paid employee.....	82	33,422	267	64	82	4,420
1 paid employee.....	53	15,877	155	45	53	2,902	2 paid employees.....	39	22,196	294	33	78	5,855
2 paid employees.....	36	13,971	209	16	72	4,216	3 paid employees.....	25	10,479	259	8	75	4,900
3 paid employees.....	37	35,430	471	21	111	8,690	4 or 5 paid employees.....	17	18,528	399	11	77	7,350
4 or 5 paid employees.....	31	36,549	714	15	133	13,346	6 or 7 paid employees.....	13	40,547	557	1	82	10,079
6 or 7 paid employees.....	10	20,275	375	3	64	6,366	8 or 9 paid employees.....	8	24,522	386	6	68	7,923
8 or 9 paid employees.....	5	10,412	212	...	42	3,891	10 or more paid employees..	11	58,142	939	1	193	18,539
10 to 19 paid employees.....	12	28,787	864	3	168	16,345	Farm products (raw materials), total.....	3,744	11,739,902	58,287	3,705	35,492	1,338,167
20 or more paid employees..	5	98,380	1,388	...	199	23,859	No paid employees.....	770	710,193	3,487	841	...	...
Paints, varnishes.....	66	32,158	540	54	141	9,842	1 paid employee.....	345	550,125	999	350	345	16,684
No paid employees.....	24	1,841	2	23	...	...	2 paid employees.....	323	715,920	1,972	296	646	36,302
1 paid employee.....	12	4,279	55	10	12	1,027	3 paid employees.....	225	487,733	2,030	190	675	39,013
2 paid employees.....	11	2,620	80	7	22	1,661	4 or 5 paid employees.....	391	1,483,256	5,455	379	1,755	95,982
3 paid employees.....	4	1,477	35	4	12	676	6 or 7 paid employees.....	306	1,282,725	4,950	304	1,987	92,027
4 or more paid employees.....	15	21,941	368	10	95	6,478	8 or 9 paid employees.....	191	637,534	3,071	217	1,623	65,652
Tobacco and products (exc. leaf).....	19	5,520	54	20	20	999	10 to 19 paid employees.....	677	2,579,459	13,124	656	9,401	303,341
Dry goods, apparel:							20 to 49 paid employees.....	443	2,294,741	14,208	407	12,138	439,083
Clothing, furnishings, foot- wear.....	1,838	1,649,119	19,273	1,846	4,811	371,633	50 to 99 paid employees.....	55	790,985	4,962	65	3,440	137,144
No paid employees.....	841	183,482	63	954	...	...	100 or more paid employees	18	207,231	4,029	...	3,482	112,939
1 paid employee.....	373	139,498	991	379	373	18,969	Automotive:						
2 paid employees.....	205	111,993	1,298	193	410	25,493	Automobiles, other motor vehicles.....	62	86,535	791	57	252	13,636
3 paid employees.....	128	90,574	1,289	117	384	25,967	No paid employees.....	19	1,430	4	22	...	...
4 or 5 paid employees.....	107	114,890	2,062	82	483	39,197	1 paid employee.....	12	2,439	23	12	12	602
6 or 7 paid employees.....	53	67,463	1,512	36	342	29,241	2 paid employees.....	5	736	22	5	10	470
8 or 9 paid employees.....	32	80,501	1,160	23	270	22,265	3 paid employees.....	5	3,487	53	3	15	1,069
10 to 19 paid employees.....	60	197,414	3,644	49	797	67,917	4 or 5 paid employees.....	9	5,373	64	6	39	1,232
20 or more paid employees..	39	663,304	7,254	13	1,752	142,644	6 or 7 paid employees.....	7	6,465	220	5	47	3,740
Dry goods (general line).....	392	625,591	4,660	360	1,196	82,198	8 or more paid employees..	5	68,405	405	4	129	6,523
No paid employees.....	172	31,770	191	80	...	...	Automotive equipment, tires and tubes.....	494	373,079	7,376	432	1,571	146,070
1 paid employee.....	80	35,383	191	74	80	3,823	No paid employees.....	113	19,181	66	131	...	...
2 paid employees.....	51	30,985	370	52	102	6,734	1 paid employee.....	97	36,431	306	83	97	5,660
3 paid employees.....	29	17,145	372	19	87	6,749	2 paid employees.....	78	45,831	645	72	156	13,153
4 or 5 paid employees.....	24	17,546	505	10	105	9,716	3 paid employees.....	55	70,445	667	53	165	13,123
6 or 7 paid employees.....	9	9,220	211	5	58	3,783	4 or 5 paid employees.....	71	92,931	1,741	42	308	33,886
8 or 9 paid employees.....	7	10,419	290	1	59	6,594	6 or 7 paid employees.....	28	31,680	942	20	177	18,603
10 to 19 paid employees.....	7	20,905	378	4	81	6,155	8 or 9 paid employees.....	19	15,963	785	10	164	16,409
20 or more paid employees..	13	452,218	2,339	2	624	38,644	10 to 19 paid employees.....	28	49,148	1,515	18	358	29,123
Dry goods specialties, piece goods, notions.....	1,063	3,223,128	39,281	884	6,110	696,118	20 or more paid employees..	5	11,469	709	3	146	16,113
No paid employees.....	387	131,133	65	426	...	...	Electrical goods:						
1 paid employee.....	179	127,756	576	157	179	10,984	Wiring supplies, apparatus.....	345	477,298	10,204	867	2,307	195,164
2 paid employees.....	142	202,033	1,275	90	284	23,749	No paid employees.....	246	43,993	35	280	...	...
3 paid employees.....	98	208,900	1,902	43	294	34,463	1 paid employee.....	223	62,103	599	211	123	11,396
4 or 5 paid employees.....	78	250,080	1,927	68	346	34,627	2 paid employees.....	156	67,976	1,079	134	312	22,084
6 or 7 paid employees.....	38	130,691	1,400	16	244	25,537	3 paid employees.....	105	53,548	1,315	86	315	24,399
8 or 9 paid employees.....	29	114,413	1,628	21	245	29,582	4 or 5 paid employees.....	118	100,249	2,402	85	519	46,055
10 to 19 paid employees.....	58	366,227	4,933	34	759	85,751	6 or 7 paid employees.....	47	61,743	1,735	32	297	34,735
20 to 49 paid employees.....	31	607,717	7,597	17	956	141,230	8 or 9 paid employees.....	16	18,239	660	6	135	13,290
50 to 99 paid employees.....	13	404,896	5,928	12	857	101,247	10 or more paid employees..	34	69,447	2,359	33	506	43,205
100 or more paid employees..	10	679,282	12,050	...	1,946	208,948	Electrical appliances, specialties.....	367	206,255	3,766	340	929	76,057
Furniture, home furnishings:							No paid employees.....	81	14,411	20	94	...	...
Furniture (household office).....	484	204,345	3,964	460	896	78,869	1 paid employee.....	86	27,055	274	88	86	4,969
No paid employees.....	213	44,074	39	236	...	...	2 paid employees.....	76	49,103	514	71	152	11,575
1 paid employee.....	109	42,847	320	102	109	5,905	3 paid employees.....	37	20,408	450	27	111	8,524
2 paid employees.....	51	18,309	329	40	102	6,760	4 or 5 paid employees.....	54	40,388	1,016	37	238	20,764
3 paid employees.....	44	20,669	425	32	132	9,093	6 or 7 paid employees.....	14	16,428	490	11	91	10,390
4 or 5 paid employees.....	31	25,806	523	33	135	10,051	8 or 9 paid employees.....	7	9,921	291	5	58	5,948
6 or 7 paid employees.....	15	12,404	545	7	97	11,743	10 or more paid employees..	12	28,541	711	7	193	13,887
8 or 9 paid employees.....	6	5,173	257	3	51	4,661	Hardware, plumbing, heating:						
10 to 19 paid employees.....	8	15,997	507	2	96	10,772	Hardware.....	497	227,178	4,782	470	1,168	88,137
20 or more paid employees..	7	19,066	1,019	2	174	19,884	No paid employees.....	177	29,666	35	199	...	...
Home furnishings, floor coverings.....	561	265,618	5,373	524	1,325	104,903	1 paid employee.....	93	27,379	243	97	93	4,321
No paid employees.....	174	28,575	12	225	...	...	2 paid employees.....	82	46,551	562	64	164	10,731
1 paid employee.....	127	32,718	384	118	127	7,228	3 paid employees.....	41	23,005	512	30	123	9,572
2 paid employees.....	73	20,234	502	64	146	9,979	4 or 5 paid employees.....	57	45,191	1,201	49	252	22,511
3 paid employees.....	51	22,640	515	35	153	11,295	6 or 7 paid employees.....	20	24,800	620	11	126	11,190
4 or 5 paid employees.....	52	36,188	861	41	228	16,916	8 or 9 paid employees.....	9	5,770	340	6	77	6,449
6 or 7 paid employees.....	31	23,984	934	21	199	16,916	10 to 19 paid employees.....	13	7,950	649	10	167	12,238
8 or 9 paid employees.....	7	9,888	492	4	75	9,762	20 or more paid employees..	5	16,666	620	4	166	11,125
10 to 19 paid employees.....	18	74,055	1,053	14	228	17,926							
20 or more paid employees..	6	7,318	620	2	169	14,081							

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors, * November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors, * November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
AGENTS, BROKERS—Continued													
Mach., equip., supplies—Con.													
Transportation (exc. automo- tive) equipment, supplies.....	200	181,331	2,775	140	538	55,005	No paid employees.....	32	9,378	1	58	...	...
1 paid employee.....	46	38,718	129	39	46	2,317	2 paid employees.....	36	25,857	288	22	72	5,509
3 paid employees.....	21	19,185	270	9	63	5,604	4 or 5 paid employees.....	25	37,326	435	8	106	8,273
6 or 7 paid employees.....	6	5,682	174	3	38	2,915	8 or 9 paid employees.....	4	12,384	242	1	35	6,379
10 or more paid employees..	10	32,801	1,236	...	178	24,008	20 or more paid employees..	8	138,383	1,471	7	354	26,298
Metal, metal work (exc. scrap)													
Iron, steel products.....	638	542,949	7,171	522	1,578	131,619	No paid employees.....	202	44,341	35	222	...	...
1 paid employee.....	169	98,014	449	138	169	8,492	2 paid employees.....	100	63,004	691	68	200	13,344
3 paid employees.....	67	50,200	915	34	201	17,291	4 or 5 paid employees.....	44	49,174	1,145	31	193	19,545
6 or 7 paid employees.....	23	45,854	840	10	144	15,127	8 or 9 paid employees.....	6	19,935	439	1	52	8,080
10 to 19 paid employees.....	19	34,044	1,186	11	265	23,442	20 or more paid employees..	8	138,383	1,471	7	354	26,298
20 or more paid employees..	8	138,383	1,471	7	354	26,298	Nonferrous metals, metal work.....						
No paid employees.....	105	183,344	1,406	86	265	27,274	No paid employees.....	40	15,241	10	45	...	...
1 paid employee.....	25	22,140	59	27	25	1,493	2 paid employees.....	13	13,626	146	8	26	2,462
3 paid employees.....	9	8,410	150	2	27	3,436	4 or 5 paid employees.....	12	30,448	333	4	58	7,778
6 or 7 paid employees.....	6	93,479	708	...	129	12,105	10 or more paid employees..	6	93,479	708	...	129	12,105
Waste materials:													
Iron, steel scrap.....	50	164,613	2,313	34	348	34,148	No paid employees.....	7	2,938	...	9	...	...
1 paid employee.....	8	3,512	15	8	...	268	2 paid employees.....	7	7,648	85	5	14	1,620
3 paid employees.....	8	6,831	120	6	24	2,074	4 or 5 paid employees.....	7	15,632	204	4	30	3,572
6 or 7 paid employees.....	4	19,382	197	2	25	2,812	8 or 9 paid employees.....	3	21,151	383	...	27	7,145
10 to 19 paid employees.....	6	87,519	1,309	...	220	16,657	20 or more paid employees..	6	87,519	1,309	...	220	16,657
Other scrap, waste materials													
No paid employees.....	4	409	...	4	...	...	1 paid employee.....	12	2,599	53	6	12	1,005
2 paid employees.....	7	1,414	44	2	14	990	3 paid employees.....	4	4,172	84	4	12	1,532
4 or 5 paid employees.....	3	2,976	41	...	12	797	6 or 7 paid employees.....	3	1,974	48	...	19	1,012
8 or more paid employees..	7	23,205	644	...	140	11,863	10 or more paid employees..	7	23,205	644	...	140	11,863
Other agents, brokers:													
Amusement, sporting goods...	336	149,937	3,305	316	762	64,095	No paid employees.....	114	16,053	27	129	...	...
1 paid employee.....	74	24,259	200	83	74	3,775	2 paid employees.....	52	20,929	422	35	104	7,974
3 paid employees.....	28	11,812	304	20	84	5,652	4 or 5 paid employees.....	28	19,548	552	29	117	10,521
6 or 7 paid employees.....	21	32,552	881	10	138	15,084	8 or 9 paid employees.....	7	6,804	187	5	59	4,441
10 or more paid employees..	12	17,980	732	5	186	16,648	20 or more paid employees..	12	17,980	732	5	186	16,648
Books, periodicals, newspapers.....													
No paid employees.....	44	3,188	13	47	...	...	1 paid employee.....	19	1,694	49	17	19	990
2 paid employees.....	9	548	31	7	18	656	3 paid employees.....	7	1,792	194	3	21	3,725
4 or 5 paid employees.....	9	1,615	87	5	38	1,686	6 or 7 paid employees.....	4	1,164	110	1	25	2,087
8 or 9 paid employees.....	4	1,403	89	6	33	1,891	10 to 19 paid employees..	6	10,291	191	10	82	3,666
20 or more paid employees..	16	36,087	2,075	16	753	35,667	20 or more paid employees..	16	36,087	2,075	16	753	35,667
Coal, coke.....													
No paid employees.....	21	5,969	26	21	...	...	1 paid employee.....	32	15,614	83	24	32	1,640
2 paid employees.....	34	24,773	235	11	66	4,864	3 paid employees.....	23	32,116	345	6	69	7,212
4 or 5 paid employees.....	27	48,374	702	8	120	12,897	6 or 7 paid employees.....	12	47,987	441	2	75	8,043
8 or 9 paid employees.....	14	38,020	584	4	118	8,706	10 to 19 paid employees..	28	177,448	2,881	2	394	46,092
20 or more paid employees..	11	265,456	1,950	2	415	37,629	20 or more paid employees..	11	265,456	1,950	2	415	37,629
Farm supplies.....													
No paid employees.....	54	15,304	43	67	...	...	1 paid employee.....	43	67,323	96	39	43	1,688
2 paid employees.....	46	86,313	358	34	92	6,864	3 paid employees.....	17	22,553	173	7	51	3,126
4 or 5 paid employees.....	29	58,857	553	16	129	10,834	6 or 7 paid employees.....	9	32,142	340	3	58	4,762
8 or 9 paid employees.....	7	33,091	311	2	60	4,679	10 or more paid employees..	15	141,756	1,442	5	343	23,843

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
AGENTS, BROKERS--Continued							ASSEMBLERS (MAINLY FARM PRODUCTS)--Continued						
Other agents, brokers--Con.							Dairy, poultry products, total.	3,939	1,618,011	51,525	2,756	23,977	1,058,747
Jewelry.....	369	121,966	854	389	237	16,852	No paid employees.....	1,103	59,831	867	1,217	...	...
No paid employees.....	242	397,393	9	280	...	...	1 paid employee.....	752	61,733	1,218	533	792	21,800
1 paid employee.....	68	26,183	169	63	68	3,262	2 paid employees.....	490	76,290	1,651	312	980	31,997
2 paid employees.....	29	28,803	156	25	58	3,087	3 paid employees.....	377	83,771	2,034	207	1,131	38,634
3 paid employees.....	19	10,302	179	16	57	3,672	4 or 5 paid employees.....	436	162,664	3,825	179	1,929	73,045
4 or more paid employees...	11	17,325	341	5	54	6,831	6 or 7 paid employees.....	205	116,670	2,552	117	1,330	51,395
Petroleum and products.....	124	373,605	2,432	74	401	46,209	8 or 9 paid employees.....	132	69,822	2,190	39	1,082	43,882
No paid employees.....	17	37,072	3	15	...	...	10 to 19 paid employees.....	218	231,011	6,038	92	2,907	122,644
1 paid employee.....	32	24,322	78	22	32	1,580	20 to 49 paid employees...	138	234,350	4,873	44	4,261	182,461
2 paid employees.....	24	23,668	200	14	48	3,521	50 to 99 paid employees...	63	217,269	8,556	16	4,417	192,626
3 paid employees.....	14	22,951	186	10	42	3,441	100 or more paid employees	25	284,600	13,721	...	5,188	300,063
4 or 5 paid employees.....	16	32,452	259	7	71	5,927	Fruits, vegetables (fresh), total.....	2,137	1,102,832	121,800	1,352	64,848	2,680,956
6 or 7 paid employees.....	5	13,498	154	3	32	2,800	No paid employees.....	334	52,858	3,570	293	...	...
8 or 9 paid employees.....	9	107,811	725	74	102	17,452	1 paid employee.....	175	44,443	882	109	175	8,098
10 or more paid employees...	7	139,831	827	...	...	...	2 paid employees.....	121	43,345	2,071	94	242	14,258
Agents and brokers, miscel- laneous products.....	1,473	2,606,935	23,514	1,240	5,403	431,479	3 paid employees.....	104	42,443	1,619	65	312	17,709
No paid employees.....	468	110,593	139	533	...	...	4 or 5 paid employees.....	172	70,512	4,089	124	771	41,380
1 paid employee.....	363	251,860	985	326	363	18,722	6 or 7 paid employees.....	111	54,351	3,355	65	715	35,051
2 paid employees.....	201	198,474	1,541	138	402	27,569	8 or 9 paid employees.....	71	42,118	2,991	37	610	31,545
3 paid employees.....	127	240,015	1,654	92	381	30,903	10 to 19 paid employees...	285	129,354	11,523	176	3,893	173,059
4 or 5 paid employees.....	119	377,428	2,435	66	518	45,292	20 to 49 paid employees...	394	228,836	22,864	221	12,269	518,862
6 or 7 paid employees.....	61	172,217	1,815	20	385	34,063	50 to 99 paid employees...	193	133,919	20,717	108	13,269	548,318
8 or 9 paid employees.....	36	48,197	1,307	20	300	25,274	100 or more paid employees	177	260,653	48,119	60	32,592	1,292,676
10 to 19 paid employees...	58	464,139	3,496	37	756	61,407	Farm products (raw materials), total.....	11,939	7,756,809	101,172	5,114	43,371	2,008,649
20 to 49 paid employees...	31	293,806	4,740	2	953	84,237	No paid employees.....	1,317	425,644	2,197	1,314	...	...
50 or more paid employees...	9	450,206	5,402	6	1,345	104,016	1 paid employee.....	2,719	930,805	7,126	1,046	2,719	126,429
ASSEMBLERS (MAINLY FARM PRODUCTS)							2 paid employees.....	2,580	1,330,106	12,635	833	5,160	240,722
Fish, sea foods, total.....	591	118,225	14,347	501	12,364	403,884	3 paid employees.....	1,535	1,050,230	11,146	546	4,605	211,296
No paid employees.....	83	3,809	278	97	...	...	4 or 5 paid employees.....	1,720	1,222,355	16,965	644	7,601	347,294
1 paid employee.....	45	2,289	120	34	45	1,859	6 or 7 paid employees.....	900	819,738	12,808	334	5,772	268,409
2 paid employees.....	43	3,101	188	34	86	3,263	8 or 9 paid employees...	415	441,684	7,905	119	3,476	169,056
3 paid employees.....	29	5,016	218	30	87	3,428	10 to 19 paid employees...	561	762,612	15,905	202	7,223	341,720
4 or 5 paid employees.....	40	6,821	359	32	177	6,924	20 to 49 paid employees...	164	492,709	9,682	66	4,610	200,350
6 or 7 paid employees.....	42	7,085	486	33	269	11,227	50 or more paid employees.	28	280,926	4,803	10	2,205	103,373
8 or 9 paid employees.....	33	4,069	435	26	275	10,217	Farm supplies, total.....	384	151,167	6,630	246	2,755	128,952
10 to 19 paid employees...	83	15,016	1,412	80	1,088	36,179	No paid employees.....	63	5,991	127	71	...	...
20 to 49 paid employees...	131	31,840	4,099	94	4,021	121,068	1 paid employee.....	60	6,941	138	45	60	2,536
50 to 99 paid employees...	38	16,766	2,792	26	2,472	80,635	2 paid employees.....	42	11,986	194	35	84	3,982
100 or more paid employees.	24	22,413	3,960	15	3,844	129,104	3 paid employees.....	36	8,748	260	22	108	4,953
Other grocery, food special- ties, total.....	253	206,617	12,920	125	11,576	438,490	4 or 5 paid employees.....	51	14,236	540	28	228	11,235
No paid employees.....	24	2,550	157	16	...	...	6 or 7 paid employees.....	33	13,784	527	11	215	9,889
1 paid employee.....	10	1,147	61	4	10	399	8 or 9 paid employees...	19	9,677	361	7	159	9,269
2 paid employees.....	12	1,008	47	4	24	1,100	10 to 19 paid employees...	49	32,956	1,609	19	652	31,907
3 paid employees.....	11	3,587	76	5	33	1,150	20 to 49 paid employees...	24	31,704	1,829	6	751	36,295
4 or 5 paid employees.....	25	8,567	185	10	114	4,253	50 or more paid employees.	7	15,144	1,045	2	498	18,886
6 or 7 paid employees.....	17	5,016	264	7	108	3,831	Assemblers, n.e.c., total.....	25	4,232	289	20	177	7,132
8 or 9 paid employees.....	11	3,535	181	5	91	4,076	0 or 1 paid employee.....	6	162	3	5	2	75
10 to 19 paid employees...	27	10,344	506	16	373	12,300	2 or 3 paid employees.....	7	759	27	7	16	558
20 to 49 paid employees...	63	40,344	2,118	42	1,939	63,968	4 to 9 paid employees...	6	468	50	6	32	1,463
50 to 99 paid employees...	28	38,094	1,753	6	1,845	61,219	10 or more paid employees.	6	2,843	209	2	127	5,036
100 or more paid employees.	25	92,425	7,572	10	7,039	286,194							

* Proprietors of unincorporated businesses.

¹ Based on total number of paid employees as of November 15, 1948.

n.e.c. Not elsewhere classified.

EMPLOYEE SIZE

6.15

Table '6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group ¹	Establishments	Sales, entire year	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Establishments	Sales, entire year	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
	(Number)	(Thousand dollars)	(Thousand dollars)	(Number)	Employees (Number)	Pay roll (Dollars)		(Number)	(Thousand dollars)	(Thousand dollars)	(Number)	Employees (Number)	Pay roll (Dollars)
Alabama, total.....	2,597	1,677,829	73,785	2,027	26,991	1,417,792	District of Columbia—Con.						
No paid employees.....	246	31,375	191	300	...	...	6 or 7 paid employees.....	93	74,792	2,087	67	599	41,784
1 paid employee.....	259	53,100	604	220	259	11,366	8 or 9 paid employees.....	74	68,972	2,446	25	628	47,599
2 paid employees.....	336	88,733	1,493	312	672	29,454	10 to 19 paid employees.....	196	188,764	8,983	68	2,547	174,982
3 paid employees.....	248	67,017	1,798	204	744	34,845	20 to 49 paid employees.....	140	284,333	15,151	26	4,010	284,407
4 or 5 paid employees.....	363	165,541	3,923	301	1,622	81,670	50 or more paid employees.....	64	460,893	29,201	9	8,180	554,076
6 or 7 paid employees.....	300	149,740	5,031	219	1,943	100,657	Florida, total.....	3,718	1,991,316	125,376	2,234	49,856	2,526,547
8 or 9 paid employees.....	139	88,218	2,887	98	1,165	56,850	No paid employees.....	399	39,253	432	466	...	...
10 to 19 paid employees.....	372	281,711	13,744	212	5,104	269,661	1 paid employee.....	429	51,435	1,075	354	429	19,183
20 to 49 paid employees.....	241	372,307	20,033	127	6,981	377,684	2 paid employees.....	401	73,131	2,013	281	802	38,453
50 to 99 paid employees.....	69	258,503	12,896	31	4,670	245,174	3 paid employees.....	364	89,126	2,853	260	1,092	56,391
100 or more paid employees.....	24	121,584	11,185	3	3,823	210,431	4 or 5 paid employees.....	486	145,100	6,084	292	2,168	119,794
Arizona, total.....	864	420,481	24,023	605	8,087	458,214	6 or 7 paid employees.....	330	102,032	6,088	190	2,123	118,586
No paid employees.....	111	14,606	178	138	...	...	8 or 9 paid employees.....	190	81,437	5,053	74	1,608	88,863
1 paid employee.....	118	18,288	318	101	118	6,166	10 to 19 paid employees.....	518	425,348	21,410	194	7,072	415,425
2 paid employees.....	127	26,158	1,070	101	254	13,950	20 to 49 paid employees.....	402	473,876	35,194	90	12,119	678,710
3 paid employees.....	71	22,081	621	41	213	12,637	50 to 99 paid employees.....	121	316,838	20,515	26	8,352	412,426
4 or 5 paid employees.....	115	45,015	1,742	70	515	30,964	100 or more paid employees.....	78	193,740	24,659	7	14,091	578,716
6 or 7 paid employees.....	56	21,136	1,129	31	325	21,925	Georgia, total.....	3,844	3,264,294	133,260	2,516	44,004	2,549,597
8 or 9 paid employees.....	46	23,956	1,209	20	382	23,736	No paid employees.....	358	108,776	854	373	...	...
10 to 19 paid employees.....	103	74,439	4,295	67	1,354	86,121	1 paid employee.....	415	81,259	1,041	349	415	19,588
20 to 49 paid employees.....	90	121,448	7,899	32	2,618	149,304	2 paid employees.....	436	126,191	2,279	331	872	45,073
50 or more paid employees.....	27	51,294	5,562	4	2,276	113,411	3 paid employees.....	399	134,157	3,105	307	1,197	62,122
Arkansas, total.....	2,147	851,613	35,808	1,647	14,705	732,054	4 or 5 paid employees.....	493	299,717	6,381	367	2,197	124,836
No paid employees.....	278	37,986	119	291	...	...	6 or 7 paid employees.....	422	279,284	8,139	288	2,744	154,080
1 paid employee.....	378	73,148	901	304	378	18,552	8 or 9 paid employees.....	229	144,755	5,787	124	1,903	113,964
2 paid employees.....	320	78,471	1,403	264	640	29,090	10 to 19 paid employees.....	566	610,656	23,770	247	7,719	450,276
3 paid employees.....	213	53,269	1,360	158	639	29,116	20 to 49 paid employees.....	391	761,464	37,665	117	11,990	705,546
4 or 5 paid employees.....	283	80,263	2,677	216	1,239	53,894	50 to 99 paid employees.....	93	353,977	18,609	13	6,197	369,680
6 or 7 paid employees.....	179	71,176	2,341	126	1,142	52,125	100 or more paid employees.....	42	404,058	26,230	...	8,770	504,432
8 or 9 paid employees.....	96	49,466	1,777	73	811	37,414	Idaho, total.....	1,147	415,822	19,561	734	8,999	436,770
10 to 19 paid employees.....	235	139,438	7,448	145	3,032	150,489	No paid employees.....	198	18,893	332	207	...	...
20 to 49 paid employees.....	127	159,885	9,331	67	3,606	195,248	1 paid employee.....	231	30,349	666	161	231	13,281
50 or more paid employees.....	38	108,511	8,451	3	3,218	166,126	2 paid employees.....	142	27,619	773	91	284	16,235
California, total.....	18,459	13,270,588	732,122	14,337	212,131	14,412,539	3 paid employees.....	91	23,948	763	50	273	14,435
No paid employees.....	3,032	388,738	3,191	3,628	...	...	4 or 5 paid employees.....	91	25,959	1,162	55	399	22,691
1 paid employee.....	2,503	484,054	8,256	2,265	2,503	153,659	6 or 7 paid employees.....	67	19,555	1,161	30	430	21,346
2 paid employees.....	2,100	570,208	14,355	1,731	4,200	273,440	8 or 9 paid employees.....	55	21,168	1,287	21	468	24,920
3 paid employees.....	1,700	528,627	17,545	1,380	5,100	343,869	10 to 19 paid employees.....	127	81,513	4,283	53	1,722	89,410
4 or 5 paid employees.....	2,288	979,739	36,590	1,775	10,353	714,032	20 to 49 paid employees.....	126	109,524	6,775	58	3,643	162,004
6 or 7 paid employees.....	1,386	734,653	33,316	960	8,914	642,784	50 or more paid employees.....	19	57,294	2,559	8	1,549	72,448
8 or 9 paid employees.....	981	627,671	30,640	642	8,271	586,971	Illinois, total.....	17,454	18,136,506	689,689	11,983	182,512	13,112,559
10 to 19 paid employees.....	2,189	2,143,881	114,233	1,194	29,331	2,167,765	No paid employees.....	2,964	441,775	1,053	3,404	...	...
20 to 49 paid employees.....	1,516	2,784,463	163,352	584	45,078	3,200,942	1 paid employee.....	2,635	707,907	7,341	2,635	2,635	138,752
50 to 99 paid employees.....	462	1,806,422	107,046	144	33,347	2,192,746	2 paid employees.....	2,099	872,700	13,494	1,485	4,198	262,621
100 or more paid employees.....	302	2,222,072	203,598	34	65,234	4,136,331	3 paid employees.....	1,661	815,590	17,644	1,099	4,983	335,197
Colorado, total.....	2,650	1,628,603	75,028	1,826	25,483	1,442,332	4 or 5 paid employees.....	2,265	1,680,184	36,754	1,452	10,998	704,544
No paid employees.....	418	45,078	466	468	...	...	6 or 7 paid employees.....	1,221	1,081,945	31,078	706	7,840	590,073
1 paid employee.....	409	65,943	1,029	339	409	18,672	8 or 9 paid employees.....	425	298,598	6,428	285	4,628	248,924
2 paid employees.....	321	84,771	1,801	219	642	32,554	10 to 19 paid employees.....	1,925	2,914,280	101,723	793	25,692	1,925,122
3 paid employees.....	226	75,350	1,900	150	678	35,936	20 to 49 paid employees.....	1,231	3,385,176	145,366	286	37,104	2,771,285
4 or 5 paid employees.....	331	151,585	4,358	224	1,458	84,607	50 to 99 paid employees.....	403	2,365,557	111,209	57	28,508	2,093,657
6 or 7 paid employees.....	213	143,347	4,310	147	1,511	85,420	100 or more paid employees.....	237	3,130,794	198,382	11	54,595	3,801,388
8 or 9 paid employees.....	111	91,679	3,075	52	934	60,748	Indiana, total.....	5,325	3,227,141	144,878	3,586	45,056	2,748,616
10 to 19 paid employees.....	313	235,288	11,752	153	4,187	229,366	No paid employees.....	778	70,789	338	876	...	...
20 to 49 paid employees.....	215	433,481	19,508	68	6,515	381,772	1 paid employee.....	764	122,611	1,948	592	764	37,692
50 to 99 paid employees.....	49	141,516	9,333	6	3,191	190,997	2 paid employees.....	630	168,678	3,326	448	1,260	64,946
100 or more paid employees.....	24	163,578	17,496	...	5,958	324,260	3 paid employees.....	477	148,900	3,840	360	1,421	75,684
Connecticut, total.....	2,361	1,374,925	88,141	1,243	26,558	1,656,220	4 or 5 paid employees.....	677	285,120	8,651	445	3,039	168,574
No paid employees.....	227	14,444	199	273	...	...	6 or 7 paid employees.....	493	323,893	9,195	311	1,387	180,589
1 paid employee.....	241	27,265	620	202	241	11,478	8 or 9 paid employees.....	275	155,667	7,087	137	2,321	138,507
2 paid employees.....	253	41,663	1,394	193	506	26,400	10 to 19 paid employees.....	685	713,233	29,548	267	9,160	556,756
3 paid employees.....	220	54,987	1,805	139	660	35,293	20 to 49 paid employees.....	419	658,111	41,232	124	12,198	787,622
4 or 5 paid employees.....	284	75,246	9,705	173	1,258	72,303	50 to 99 paid employees.....	92	414,033	22,483	12	6,453	416,076
6 or 7 paid employees.....	173	72,437	4,751	131	85	786	100 or more paid employees.....	35	166,106	17,230	14	5,243	322,170
8 or 9 paid employees.....	142	64,978	3,960	41	1,193	73,291	Iowa, total.....	5,980	3,361,733	99,434	4,418	55,028	1,901,861
10 to 19 paid employees.....	423	287,287	19,876	109	5,738	364,718	No paid employees.....	1,570	209,042	578	1,726	...	...
20 to 49 paid employees.....	285	483,554	30,044	33	8,401	566,685	1 paid employee.....	952	229,698	2,348	704	952	44,284
50 to 99 paid employees.....	54	164,943	11,713	5	3,504	230,858	2 paid employees.....	730	252,663	3,706	495	1,460	68,372
100 or more paid employees.....	20	88,121	10,280	...	3,676	189,408	3 paid employees.....	502	226,291	3,314	295	1,506	73,103
Delaware, total.....	370	483,721	17,734	217	5,153	352,165	4 or 5 paid employees.....	647	425,849	7,697	394	2,880	146,184
No paid employees.....	32	2,591	25	33	...	...	6 or 7 paid employees.....	447	326,386	7,636	294	2,874	145,161
1 paid employee.....	43	6,349	102	20	43	1,770							

WHOLESALE TRADE—GENERAL STATISTICS

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors, Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors, Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
Kentucky, total.....	2,456	1,784,338	74,471	1,854	26,690	1,396,846	Mississippi—Continued						
No paid employees.....	324	130,974	1,507	324	...	...	6 or 7 paid employees.....	148	67,396	2,271	104	968	45,718
1 paid employee.....	272	45,611	673	241	272	11,194	8 or 9 paid employees.....	92	53,195	1,789	52	771	35,141
2 paid employees.....	289	67,017	1,374	261	578	27,167	10 to 19 paid employees.....	190	127,342	6,474	111	2,971	121,258
3 paid employees.....	241	62,552	1,655	213	723	33,057	20 to 49 paid employees.....	141	169,840	10,068	62	4,153	196,629
4 or 5 paid employees.....	315	94,579	3,343	250	1,387	65,725	50 or more paid employees...	36	116,627	5,782	12	2,709	118,953
6 or 7 paid employees.....	190	178,652	2,970	159	1,225	57,772							
8 or 9 paid employees.....	159	114,008	3,594	116	1,337	69,560							
10 to 19 paid employees.....	342	267,418	13,041	169	4,687	252,524							
20 to 49 paid employees.....	244	370,787	20,014	105	7,171	383,737							
50 or more paid employees...	80	452,740	26,300	16	9,310	496,110							
Louisiana, total.....	3,068	2,227,058	103,918	2,007	36,187	1,989,004							
No paid employees.....	238	43,912	387	358	...	...	No paid employees.....	1,351	170,350	470	1,514	...	53,...
1 paid employee.....	357	82,765	859	277	357	16,185	1 paid employee.....	1,215	240,011	2,788	968	1,172	...
2 paid employees.....	360	102,560	1,691	274	720	33,367	2 paid employees.....	859	345,992	4,451	694	1,718	87,122
3 paid employees.....	286	114,475	2,096	228	858	40,008	3 paid employees.....	651	322,904	5,673	425	1,953	110,605
4 or 5 paid employees.....	393	146,154	4,639	229	1,743	91,669	4 or 5 paid employees.....	920	585,981	12,532	601	4,102	234,926
6 or 7 paid employees.....	261	154,289	4,726	157	1,689	93,078	6 or 7 paid employees.....	677	592,381	13,877	471	4,371	262,022
8 or 9 paid employees.....	189	107,181	4,326	97	1,588	85,078	8 or 9 paid employees.....	390	366,515	11,134	194	3,278	210,782
10 to 19 paid employees.....	472	350,431	17,725	212	6,410	346,488	10 to 19 paid employees.....	518	1,211,250	41,607	366	12,478	799,652
20 to 49 paid employees.....	314	498,171	26,721	145	9,295	510,065	20 to 49 paid employees.....	386	1,386,263	58,710	137	4,841	197,761
50 to 99 paid employees.....	98	397,810	21,763	26	7,008	406,608	50 to 99 paid employees.....	204	888,589	44,500	25	14,031	877,777
100 or more paid employees...	40	229,310	18,985	4	6,519	366,458	100 or more paid employees...	117	1,337,652	85,534	...	26,876	1,658,168
Maine, total.....	927	490,529	27,136	424	9,616	505,435	Montana, total.....	1,396	587,330	21,779	657	7,470	429,461
No paid employees.....	80	6,915	69	77	...	...	No paid employees.....	250	21,477	46	261	...	...
1 paid employee.....	98	11,798	267	63	98	4,258	1 paid employee.....	373	66,360	993	134	373	17,670
2 paid employees.....	72	13,972	361	48	742	7,427	2 paid employees.....	127	72,093	1,177	81	434	21,729
3 paid employees.....	81	19,934	630	57	243	11,806	3 paid employees.....	117	43,094	939	56	351	18,941
4 or 5 paid employees.....	126	36,469	1,540	54	568	28,915	4 or 5 paid employees.....	120	49,155	1,595	90	535	31,211
6 or 7 paid employees.....	92	41,087	1,569	32	593	30,747	6 or 7 paid employees.....	81	29,992	1,484	21	519	30,421
8 or 9 paid employees.....	78	34,803	1,975	23	654	37,646	8 or 9 paid employees.....	43	23,724	1,216	13	365	23,510
10 to 19 paid employees.....	164	102,326	6,585	49	2,231	120,837	10 to 19 paid employees.....	101	79,620	4,269	24	1,333	82,760
20 to 49 paid employees.....	113	159,965	9,105	21	3,208	169,653	20 or more paid employees...	94	201,818	10,060	17	3,560	203,219
50 or more paid employees...	23	63,260	5,035	...	1,877	94,146	Nebraska, total.....	3,183	2,354,449	64,866	2,072	23,178	1,259,534
Maryland, total.....	3,076	2,057,749	99,943	2,130	33,639	1,931,957	No paid employees.....	693	95,507	313	727	...	...
No paid employees.....	361	41,716	344	410	...	...	1 paid employee.....	552	118,508	1,257	337	552	24,331
1 paid employee.....	384	74,975	1,001	322	384	18,218	2 paid employees.....	436	166,100	1,920	256	872	37,804
2 paid employees.....	355	78,590	1,293	271	710	34,378	3 paid employees.....	272	143,780	1,926	173	816	36,524
3 paid employees.....	253	78,472	1,961	202	759	38,979	4 or 5 paid employees.....	353	259,971	4,047	214	1,574	80,229
4 or 5 paid employees.....	391	121,214	5,001	289	1,750	93,310	6 or 7 paid employees.....	197	222,508	3,318	106	1,256	64,166
6 or 7 paid employees.....	252	124,179	5,267	169	1,621	98,035	8 or 9 paid employees.....	117	118,355	2,747	47	980	54,973
8 or 9 paid employees.....	165	92,952	4,965	90	1,382	90,669	10 to 19 paid employees.....	285	385,073	10,944	124	3,839	204,512
10 to 19 paid employees.....	464	396,980	19,119	210	1,203	465,073	20 to 49 paid employees.....	209	489,943	17,716	85	6,321	350,465
20 to 49 paid employees.....	326	448,052	28,610	121	9,657	552,720	50 or more paid employees...	69	354,604	20,678	3	6,968	406,814
50 to 99 paid employees.....	90	359,983	17,930	30	5,973	350,293	Nevada, total.....	254	79,498	4,614	191	1,326	89,212
100 or more paid employees...	35	240,666	13,852	16	5,200	290,282	No paid employees.....	34	2,375	3	41	...	...
Massachusetts, total.....	7,788	6,396,231	290,915	3,791	81,884	5,275,514	1 paid employee.....	53	5,700	167	46	53	3,340
No paid employees.....	1,003	129,294	493	1,168	...	...	2 paid employees.....	41	7,035	223	36	82	4,506
1 paid employee.....	889	159,972	2,469	615	889	44,757	3 paid employees.....	23	4,457	214	15	69	4,586
2 paid employees.....	834	255,990	5,269	495	1,668	98,734	4 or 5 paid employees.....	28	10,631	431	18	126	8,241
3 paid employees.....	723	268,195	6,915	367	2,169	129,026	6 or 7 paid employees.....	23	9,536	554	13	153	10,590
4 or 5 paid employees.....	1,028	482,894	15,482	425	4,585	289,447	8 or 9 paid employees.....	11	6,443	375	3	92	6,843
6 or 7 paid employees.....	1,228	384,499	15,677	212	4,278	282,033	10 to 19 paid employees.....	27	20,927	1,267	12	365	25,916
8 or 9 paid employees.....	509	458,201	16,468	139	4,317	300,991	20 or more paid employees...	14	12,394	1,870	7	385	25,190
10 to 19 paid employees.....	1,168	1,169,004	56,592	252	15,703	1,020,980	New Hampshire, total.....	518	188,998	11,291	260	4,037	212,384
20 to 49 paid employees.....	700	1,508,811	75,640	106	20,754	1,333,729	No paid employees.....	62	1,777	47	67	...	...
50 to 99 paid employees.....	181	877,429	43,438	8	12,521	811,059	1 paid employee.....	61	3,676	137	48	61	2,364
100 or more paid employees...	89	701,942	52,502	4	15,000	965,158	2 paid employees.....	53	13,076	229	22	106	4,668
Michigan, total.....	8,434	6,683,754	304,771	5,878	84,766	5,915,238	3 paid employees.....	60	10,234	462	33	180	8,789
No paid employees.....	1,153	133,152	593	1,356	...	...	4 or 5 paid employees.....	68	15,736	736	62	246	39,269
1 paid employee.....	1,105	215,869	3,408	961	1,185	63,530	6 or 7 paid employees.....	47	15,875	849	16	303	15,879
2 paid employees.....	999	280,819	6,235	755	1,998	124,673	8 or 9 paid employees.....	32	8,559	745	7	272	13,872
3 paid employees.....	792	321,789	8,177	593	2,376	156,936	10 to 19 paid employees.....	91	58,724	3,676	20	1,238	68,238
4 or 5 paid employees.....	1,115	519,833	17,816	769	4,981	333,592	20 or more paid employees...	44	60,442	4,410	4	1,578	84,311
6 or 7 paid employees.....	795	520,271	17,966	528	5,128	344,880	New Jersey, total.....	5,625	3,596,934	204,040	3,794	58,812	3,889,931
8 or 9 paid employees.....	459	401,667	14,188	223	3,843	267,613	No paid employees.....	722	74,357	1,096	859	...	...
10 to 19 paid employees.....	1,032	1,000,435	51,948	467	13,976	994,888	1 paid employee.....	774	141,461	1,809	682	774	36,899
20 to 49 paid employees.....	660	1,477,058	72,216	197	19,409	1,376,868	2 paid employees.....	626	108,498	3,019	564	212	64,368
50 to 99 paid employees.....	171	972,013	42,037	22	11,367	1,027,424	3 paid employees.....	573	106,923	4,837	388	1,719	93,364
100 or more paid employees...	73	840,848	70,187	7	20,501	1,424,834	4 or 5 paid employees.....	729	223,851	10,756	469	3,249	195,541
Minnesota, total.....	6,075	5,026,505	166,428	3,632	53,355	3,235,060	6 or 7 paid employees.....	504	200,542	10,687	288	2,357	203,939
No paid employees.....	1,264	134,983	496	1,390	...	...	8 or 9 paid employees.....	329	172,854	9,621	159	3,269	179,098
1 paid employee.....	1,086	227,989	2,828	763	1,086	53,766	10 to 19 paid employees.....	732	560,124	33,875	298	9,633	630,158
2 paid employees.....	792	237,658	4,134	431	1,584	80,448	20 to 49 paid employees.....	536	853,147	55,784	96	15,046	1,044,666
3 paid employees.....	564	253,842	4,667	260	1,692	89,747	50 to 99 paid employees.....	139	515,752	32,999	11	9,358	604,497
4 or 5 paid employees.....	606	336,099	7,703	286	2,682	148,302	100 or more paid employees...	61	689,425	39,157	...	11,655	801,408
6 or 7 paid employees.....	426	334,999	8,599	200	2,737	165,063	New Mexico, total.....	718	259,969	12,452	566	4,508	251,236
8 or 9 paid employees.....	250	227,149	6,975	87	2,095	125,842	No paid employees.....	110	8,755	47	123	...	...
10 to 19 paid employees.....	477	660,343	21,696	139	6,467	411,125	1 paid employee.....	114	18,215	300	96	114	5,182
20 to 49 paid employees.....	407	890,578	38,396	65	11,974	754,348	2 paid employees.....	89	21,413	462	81	178	9,547
50 to 99 paid employees.....	139	837,721	29,804	9	9,382	863,597	3 paid employees.....	83	17,016	549	75	249	11,545
100 or more paid employees...	64	865,144	41,530	2	13,656	842,862	4 or 5 paid employees.....	101	26,885	1,241	64	448	25,220
Mississippi, total.....	1,736	957,915	32,119	1,336	13,697	628,374	6 or 7 paid employees.....	59	20,832	1,037	55	380	21,383
No paid employees.....	168	35,560	176	201	...	...	8 or 9 paid employees.....	34	14,236	1,218	23	284	15,964
1 paid employee.....	244	64,539	491	222	244	9,518	10 to 19 paid employees.....	82	52,189	3,226	37	1,101	62,245
2 paid employees.....	248	94,719	992	216	496	19,669	20 or more paid employees...	46	80,428	4,872	32	1,754	100,150
3 paid employees.....	206	78,601	1,429	170	618	26,838							
4 or 5 paid employees.....	263	150,096	2,647	186	1,167	54,650							

See footnotes at end of table.

EMPLOYEE SIZE

6.17

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propriet- ors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propriet- ors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
New York, total.....	43,786	43,140,120	1,651,425	29,358	397,720	30,587,987	Rhode Island--Continued						
No paid employees.....	7,543	835,715	2,684	9,465	...	...	6 or 7 paid employees.....	92	38,289	1,871	42	593	33,491
1 paid employee.....	6,671	1,210,868	18,852	5,882	6,671	346,806	8 or 9 paid employees.....	50	21,122	1,341	13	422	26,194
2 paid employees.....	5,518	1,465,532	37,275	3,853	11,036	706,341	10 to 19 paid employees.....	199	196,397	9,003	58	2,746	163,681
3 paid employees.....	4,503	1,646,535	50,432	2,718	13,509	947,761	20 to 49 paid employees.....	110	200,600	11,488	13	3,462	218,114
4 or 5 paid employees.....	5,316	2,822,189	95,494	2,737	23,575	1,763,227	50 or more paid employees.....	38	149,809	7,841	11	2,597	147,092
6 or 7 paid employees.....	3,259	2,240,917	88,461	1,523	20,952	1,386,907	South Carolina, total.....	1,609	1,008,042	37,337	1,056	13,848	717,224
8 or 9 paid employees.....	2,171	2,090,052	78,758	917	18,300	1,446,185	No paid employees.....	157	78,616	649	200	...	...
10 to 19 paid employees.....	4,639	6,437,298	268,172	1,526	62,525	4,921,050	1 paid employee.....	160	59,514	399	141	160	7,251
20 to 49 paid employees.....	2,914	8,542,610	368,124	652	85,779	7,043,121	2 paid employees.....	181	58,871	839	135	362	15,407
50 to 99 paid employees.....	763	5,951,049	223,470	75	52,781	4,127,747	3 paid employees.....	176	61,211	1,320	124	528	24,047
100 or more paid employees.....	489	9,897,355	419,623	10	102,992	7,898,842	4 or 5 paid employees.....	259	125,249	2,874	180	1,161	55,548
North Carolina, total.....	3,962	3,129,686	107,716	2,617	43,541	2,230,791	6 or 7 paid employees.....	162	84,826	2,498	95	1,055	50,764
No paid employees.....	334	120,467	816	420	...	...	8 or 9 paid employees.....	96	55,073	2,365	49	810	44,364
1 paid employee.....	372	100,388	1,019	270	372	18,129	10 to 19 paid employees.....	241	185,907	8,887	96	3,341	172,114
2 paid employees.....	445	152,436	2,131	288	42,941	56,272	20 to 49 paid employees.....	146	226,374	11,680	28	4,279	237,694
3 paid employees.....	376	121,314	2,805	269	1,128	56,272	50 or more paid employees.....	31	72,401	5,826	8	2,152	110,035
4 or 5 paid employees.....	627	296,869	7,287	411	2,812	143,543	South Dakota, total.....	1,829	791,608	21,306	1,014	8,038	405,100
6 or 7 paid employees.....	433	220,283	7,823	250	2,787	151,272	No paid employees.....	428	33,677	90	440	...	...
8 or 9 paid employees.....	224	187,249	5,447	122	1,879	105,459	1 paid employee.....	407	70,827	1,007	200	407	18,788
10 to 19 paid employees.....	592	606,046	21,616	322	8,130	446,638	2 paid employees.....	327	97,001	1,596	108	654	29,812
20 to 49 paid employees.....	458	734,635	33,890	226	13,355	741,519	3 paid employees.....	179	71,732	1,130	57	537	26,394
50 to 99 paid employees.....	92	305,957	14,400	31	5,761	290,355	4 or 5 paid employees.....	448	66,287	1,615	65	648	31,418
100 or more paid employees.....	39	284,042	10,482	8	6,481	234,663	6 or 7 paid employees.....	90	69,829	1,427	52	579	28,986
North Dakota, total.....	2,261	939,420	24,785	1,021	8,916	488,263	8 or 9 paid employees.....	50	41,533	1,164	23	417	20,401
No paid employees.....	553	46,249	128	564	...	...	10 to 19 paid employees.....	108	152,993	3,928	49	1,503	75,624
1 paid employee.....	549	119,017	1,492	175	549	28,129	20 to 49 paid employees.....	79	142,664	6,420	19	2,355	123,754
2 paid employees.....	477	190,878	2,388	76	954	46,340	50 or more paid employees.....	13	45,065	2,729	1	938	49,383
3 paid employees.....	183	88,963	1,332	37	549	27,251	Tennessee, total.....	3,529	3,477,171	114,985	2,469	40,726	2,243,969
4 or 5 paid employees.....	172	87,405	1,816	31	748	34,908	No paid employees.....	332	63,777	443	429	...	...
6 or 7 paid employees.....	93	56,673	1,628	36	92,662	32,662	1 paid employee.....	334	138,161	862	270	334	15,097
8 or 9 paid employees.....	35	17,286	822	19	296	15,857	2 paid employees.....	413	194,589	2,037	322	826	39,257
10 to 19 paid employees.....	103	106,732	3,959	44	1,427	76,761	3 paid employees.....	347	124,191	2,037	281	1,041	51,267
20 to 49 paid employees.....	78	163,850	7,036	17	2,378	137,514	4 or 5 paid employees.....	477	285,938	5,224	351	2,130	109,879
50 or more paid employees.....	18	62,367	4,184	2	1,413	88,801	6 or 7 paid employees.....	389	268,921	5,958	247	2,513	128,189
Ohio, total.....	11,099	9,468,871	421,175	6,652	120,922	8,042,258	8 or 9 paid employees.....	179	186,449	4,122	107	1,503	80,971
No paid employees.....	1,198	131,702	759	1,356	...	...	10 to 19 paid employees.....	526	608,225	19,974	281	7,106	396,088
1 paid employee.....	1,461	280,616	4,199	1,191	1,461	76,897	20 to 49 paid employees.....	382	827,609	33,334	134	11,448	649,873
2 paid employees.....	1,358	828,079	8,409	1,011	2,716	162,247	50 or 99 paid employees.....	110	487,462	21,986	42	7,427	432,247
3 paid employees.....	945	417,057	9,184	613	2,835	174,076	100 or more paid employees.....	40	291,849	18,470	5	6,398	341,101
4 or 5 paid employees.....	1,448	707,937	21,454	823	6,474	407,219	Texas, total.....	11,558	8,197,169	336,166	8,296	116,920	6,637,938
6 or 7 paid employees.....	1,025	571,492	21,971	524	6,620	414,964	No paid employees.....	1,461	258,726	2,249	1,617	...	...
8 or 9 paid employees.....	655	494,424	20,372	299	5,524	371,655	1 paid employee.....	1,625	318,969	4,100	1,380	1,625	77,477
10 to 19 paid employees.....	1,478	1,663,766	70,272	537	20,042	1,337,884	2 paid employees.....	1,471	463,927	7,491	1,180	2,942	147,705
20 to 49 paid employees.....	1,104	2,458,664	116,865	246	32,686	2,225,993	3 paid employees.....	1,136	429,537	8,797	874	3,408	175,707
50 to 99 paid employees.....	317	1,246,774	73,142	37	21,010	1,431,714	4 or 5 paid employees.....	1,526	727,662	18,480	1,064	6,798	366,537
100 or more paid employees.....	110	1,068,379	74,548	15	21,554	1,439,699	6 or 7 paid employees.....	933	521,615	17,248	586	5,978	344,011
Oklahoma, total.....	3,668	1,729,240	72,717	2,540	25,188	1,427,262	8 or 9 paid employees.....	593	400,774	14,946	345	5,021	302,840
No paid employees.....	609	55,366	162	640	...	...	10 to 19 paid employees.....	1,443	1,493,774	57,400	737	19,661	1,130,135
1 paid employee.....	609	83,424	1,343	468	609	24,682	20 to 49 paid employees.....	964	1,724,057	85,701	382	28,945	1,667,342
2 paid employees.....	494	105,814	2,306	346	988	44,979	50 or 99 paid employees.....	270	999,832	51,767	92	17,974	1,053,319
3 paid employees.....	371	96,843	2,646	251	1,113	53,095	100 or more paid employees.....	136	898,296	67,987	39	24,568	1,372,865
4 or 5 paid employees.....	462	207,468	5,311	300	2,063	108,823	Utah, total.....	1,123	724,933	37,298	726	12,150	743,416
6 or 7 paid employees.....	289	153,600	4,810	192	1,861	97,653	No paid employees.....	149	16,629	34	166	...	...
8 or 9 paid employees.....	154	105,670	3,611	74	1,300	75,806	1 paid employee.....	141	22,474	396	121	141	7,314
10 to 19 paid employees.....	402	377,328	16,153	182	5,416	305,739	2 paid employees.....	132	43,071	767	99	264	14,630
20 to 49 paid employees.....	213	318,017	18,792	75	6,244	399,271	3 paid employees.....	88	24,179	745	65	264	14,415
50 or more paid employees.....	65	225,710	17,583	12	5,594	357,214	4 or 5 paid employees.....	157	60,068	2,253	101	705	45,101
Oregon, total.....	2,561	1,891,251	94,418	1,649	29,314	1,935,780	6 or 7 paid employees.....	96	70,235	1,917	56	620	37,863
No paid employees.....	281	33,715	722	329	...	...	8 or 9 paid employees.....	65	26,930	1,729	29	548	34,500
1 paid employee.....	338	51,899	1,033	298	338	19,963	10 to 19 paid employees.....	139	127,415	6,040	48	1,924	114,071
2 paid employees.....	288	60,187	1,716	230	576	34,292	20 to 49 paid employees.....	110	153,652	10,024	39	3,181	199,773
3 paid employees.....	263	64,453	2,507	170	789	51,346	50 or more paid employees.....	46	180,280	13,393	2	4,504	279,789
4 or 5 paid employees.....	360	146,714	5,839	206	1,603	113,189	Vermont, total.....	393	168,216	9,206	206	3,141	166,391
6 or 7 paid employees.....	222	145,050	5,176	100	1,434	106,214	No paid employees.....	44	2,281	20	47	...	...
8 or 9 paid employees.....	123	101,312	4,069	51	1,032	77,929	1 paid employee.....	50	5,535	137	37	50	2,049
10 to 19 paid employees.....	341	346,578	15,865	140	4,511	313,784	2 paid employees.....	37	5,593	173	24	74	3,186
20 to 49 paid employees.....	224	403,065	23,307	87	6,762	475,370	3 paid employees.....	69	9,310	318	16	120	6,125
50 to 99 paid employees.....	85	323,097	18,454	35	5,752	367,296	4 or 5 paid employees.....	63	19,203	735	29	283	14,311
100 or more paid employees.....	36	215,181	15,730	3	6,217	357,214	6 or 7 paid employees.....	42	23,298	726	20	268	14,498
Pennsylvania, total.....	14,565	11,010,828	499,853	11,373	153,681	9,587,302	8 or 9 paid employees.....	26	9,792	589	12	219	10,988
No paid employees.....	1,864	192,912	615	2,305	...	...	10 to 19						

WHOLESALE TRADE—GENERAL STATISTICS

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
Washington, total.....	4,147	2,643,174	145,511	2,734	45,658	2,987,103	Wisconsin, total.....	5,100	2,829,271	137,335	3,032	41,513	2,611,737
No paid employees.....	527	59,419	400	612	...	...	No paid employees.....	855	73,623	410	945	...	...
1 paid employee.....	574	90,826	1,799	429	574	35,302	1 paid employee.....	817	123,137	2,354	564	817	40,735
2 paid employees.....	518	153,016	3,459	400	1,036	64,091	2 paid employees.....	567	130,323	2,943	379	1,134	57,538
3 paid employees.....	381	131,872	3,959	250	1,143	79,440	3 paid employees.....	487	120,169	4,260	298	1,461	83,430
4 or 5 paid employees.....	555	244,094	9,279	338	2,483	172,474	4 or 5 paid employees.....	673	219,750	9,388	361	2,996	178,685
6 or 7 paid employees.....	336	169,997	7,617	209	2,157	149,418	6 or 7 paid employees.....	382	219,965	7,681	143	2,449	147,723
8 or 9 paid employees.....	220	144,558	6,802	118	1,849	126,484	8 or 9 paid employees.....	262	122,056	7,458	98	2,205	139,618
10 to 19 paid employees.....	501	491,995	25,332	215	6,809	492,114	10 to 19 paid employees.....	577	517,662	26,604	169	7,857	506,373
20 to 49 paid employees.....	339	543,155	35,642	130	10,498	716,174	20 to 49 paid employees.....	358	723,185	37,063	57	10,944	702,179
50 to 99 paid employees.....	131	317,707	24,245	22	8,896	522,753	50 to 99 paid employees.....	87	336,311	20,007	14	5,839	386,611
100 or more paid employees..	65	296,555	26,977	11	10,213	628,853	100 or more paid employees..	35	243,090	19,167	4	5,811	368,845
West Virginia, total.....	1,737	1,076,754	56,356	849	17,744	1,081,048	Wyoming, total.....	463	153,477	6,144	339	2,223	130,082
No paid employees.....	123	12,121	173	141	...	...	No paid employees.....	112	9,169	24	126	...	...
1 paid employee.....	187	23,253	473	130	187	8,696	1 paid employee.....	86	10,136	211	66	86	4,219
2 paid employees.....	189	50,758	999	117	378	18,851	2 paid employees.....	58	9,706	318	45	116	6,171
3 paid employees.....	157	30,985	1,186	90	471	23,445	3 paid employees.....	48	13,433	427	25	144	8,444
4 or 5 paid employees.....	253	73,386	3,015	148	1,133	60,774	4 or 5 paid employees.....	43	16,410	461	17	190	11,153
6 or 7 paid employees.....	190	81,744	3,581	87	1,230	73,698	6 or 7 paid employees.....	31	16,874	550	6	203	12,251
8 or 9 paid employees.....	113	45,989	2,673	48	951	53,257	8 or 9 paid employees.....	23	7,643	568	22	193	10,744
10 to 19 paid employees.....	293	239,154	12,544	73	4,099	235,457	10 to 19 paid employees.....	37	16,135	1,298	24	488	27,977
20 to 49 paid employees.....	185	333,803	17,593	15	5,290	330,550	20 or more paid employees...	25	55,971	2,287	8	803	49,123
50 or more paid employees...	47	185,561	14,119	...	4,005	276,320							

* Proprietors of unincorporated businesses.

¹ Based on total number of paid employees as of November 15, 1948.

TRUCKS

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Table 7A.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—
UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors or trailers												Number of semi-trailers and trailers
			Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors					
	Under 1½ tons	1½ tons				Over 1½ under 5 tons	5 tons and over	Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
United States, total.....	220,328	15,861,090	124,623	73,308,239	366,330	126,885	144,251	78,911	16,283	26,762	789	3,895	13,493	8,585	30,594
Administrative, auxiliary units.....	1,323	1,782,381	240	249,802	2,085	910	714	306	155	336	2	3	127	204	525
Wholesale establishments.....	219,005	154,078,709	124,383	73,058,437	364,245	125,975	143,537	78,605	16,128	26,426	787	3,892	13,366	8,381	30,069
WHOLESALE ESTABLISHMENTS															
Type of Operation															
Merchant wholesalers.....	146,518	79,766,589	78,910	43,938,123	237,774	95,037	84,411	49,169	9,157	14,503	604	2,368	7,545	3,986	17,000
Manufacturers' sales branches, offices, total.....	23,768	52,738,777	6,796	13,549,777	31,137	10,563	13,202	6,306	1,066	1,181	34	285	489	373	1,426
Sales branches (with stocks).....	15,716	29,229,717	6,537	11,917,686	29,962	9,838	12,923	6,180	1,021	1,088	32	278	420	358	1,300
Sales offices (without stocks).....	8,052	23,508,860	259	1,632,091	1,175	725	279	126	45	93	2	7	69	15	126
Petroleum bulk stations, terminals.....	29,451	10,615,650	29,451	10,615,650	73,444	13,618	36,009	18,357	5,460	8,761	96	836	4,153	3,676	9,066
Assemblers (mainly farm products).....	19,268	10,957,893	9,226	4,954,887	21,890	6,757	9,915	4,773	445	1,981	53	403	1,179	346	2,574
Type by Kind of Business															
Merchant wholesalers, total.....	146,518	79,766,589	78,910	43,938,123	237,774	95,037	84,411	49,169	9,157	14,503	604	2,368	7,545	3,986	17,003
Groceries, confectionery, meats.....	17,345	11,356,738	13,334	8,533,583	41,653	14,904	16,388	9,132	1,229	3,267	106	574	2,089	798	4,031
Groceries (general line).....	4,265	5,799,121	3,617	5,187,597	15,993	2,087	7,186	5,777	943	3,002	44	462	1,835	661	3,423
Confectionery.....	2,077	377,047	1,645	305,343	3,978	3,007	835	124	12	17	6	5	6	16	16
Fish, sea food products.....	1,233	393,662	891	272,175	2,460	1,264	798	345	53	126	8	20	66	32	128
Meats, meat products.....	3,507	1,999,476	2,919	1,532,421	3,944	3,558	2,411	911	64	98	23	14	43	18	102
Other grocery, food specialties.....	6,263	2,787,432	4,262	1,236,047	12,278	4,988	5,158	1,975	157	324	25	73	139	87	362
Farm products (edible).....	13,539	7,500,941	11,137	5,863,441	56,346	22,425	22,424	10,586	911	2,875	91	353	1,495	936	3,202
Dairy, poultry products.....	6,668	4,278,748	5,698	3,479,673	38,684	17,566	14,905	5,886	327	1,241	60	128	492	561	1,506
Fruits, vegetables (fresh).....	6,871	3,622,193	5,439	2,383,768	17,662	4,859	7,519	4,700	584	1,634	31	225	1,003	375	1,696
Beer, wines, distilled spirits.....	7,195	4,069,725	6,527	3,304,081	24,115	5,684	11,039	6,786	606	1,419	29	174	763	453	1,611
Beer, ale.....	5,668	1,950,562	5,480	1,508,681	20,269	4,721	9,444	5,614	490	1,290	22	165	698	405	1,463
Wines, distilled spirits.....	1,527	2,519,167	1,047	1,795,400	3,846	963	1,595	1,172	116	129	7	9	65	48	148
Drugs, chemicals, allied products.....	4,671	2,282,226	1,814	1,131,471	3,529	1,886	1,115	439	89	83	6	14	18	45	96
Drugs (general line).....	303	848,870	237	634,898	785	316	349	110	10	3	...	...	2	1	3
Drugs, drug sundries (specialty lines).....	1,902	521,476	579	162,808	990	689	254	42	5	8	2	4	...	2	9
Industrial chemicals, explosives.....	1,189	690,019	375	176,463	714	196	242	211	65	64	...	8	15	41	74
Paints, varnishes.....	1,277	221,861	673	157,302	1,040	685	270	76	9	8	4	2	1	1	10
Tobacco and products (exc. leaf).....	3,019	2,529,756	2,588	2,363,597	7,765	5,163	2,165	425	12	71	9	15	36	11	73
Dry goods, apparel.....	11,733	5,727,719	647	470,448	893	594	229	66	7	12	...	1	3	8	12
Clothing, furnishings, footwear.....	5,133	1,558,536	303	191,608	403	262	100	38	3	8	...	1	1	6	8
Dry goods (general line).....	182	457,242	67	134,767	120	67	42	11	...	2	...	...	2	...	2
Dry goods specialties, piece goods, notions.....	5,284	1,947,798	257	110,797	345	249	79	14	3	2	...	...	...	2	2
Piece goods, converters.....	1,134	1,764,143	20	33,276	28	16	8	3	1	...	...	...	...	...	...
Furniture, home furnishings.....	3,813	1,214,945	932	441,421	1,407	649	510	213	35	30	1	10	17	2	30
Furniture (household, office).....	1,173	379,730	403	168,599	620	284	240	88	8	16	...	5	11	...	16
Home furnishings, floor coverings.....	2,640	935,215	529	272,822	787	365	270	125	27	14	1	5	6	2	14
Paper and its products.....	4,044	1,901,747	1,839	1,150,749	3,649	1,102	1,668	807	72	66	4	17	26	19	72
Paper (exc. stationery and wallpaper).....	2,904	1,688,542	1,612	1,049,907	3,203	770	1,573	789	71	66	4	17	26	19	72
Stationery, office supplies.....	880	180,867	216	88,468	350	249	83	17	1	...	...	...	...	...	...
Wallpaper.....	260	32,338	71	12,374	96	83	12	1	...	...	...	...	...	...	...
Farm products (raw materials).....	2,594	6,903,993	422	1,337,466	1,034	315	452	247	20	136	3	23	82	28	148
Automotive.....	14,693	4,091,589	8,948	2,510,392	16,905	12,608	2,844	969	84	358	94	67	148	49	337
Automobiles, other motor vehicles.....	2,270	1,450,871	966	663,545	1,918	1,130	412	342	34	125	10	24	62	29	127
Automotive equipment, tires and tubes.....	12,423	2,640,718	7,982	1,846,847	14,987	11,478	2,432	627	50	233	84	43	86	20	210
Electrical goods.....	3,443	6,424,566	2,399	2,568,765	4,522	3,037	1,124	340	21	76	23	15	26	12	71
General line, apparatus, supplies.....	2,925	2,386,546	1,436	1,463,083	2,615	1,664	741	197	13	27	8	4	13	2	19
Electrical appliances, specialties.....	2,518	2,038,020	963	1,105,682	1,907	1,373	383	143	8	49	15	11	13	10	52
Hardware, plumbing, heating.....	5,901	3,826,957	3,639	3,087,864	8,362	3,422	2,986	1,723	231	352	31	74	173	74	407
Hardware.....	2,153	2,013,997	1,152	1,614,523	3,038	1,212	1,085	630	111	201	9	44	107	41	240
Plumbing, heating equipment, supplies.....	3,748	1,812,960	2,487	1,473,341	5,324	2,210	1,901	1,093	120	151	22	30	66	33	167
Lumber, construction materials.....	5,890	3,934,736	3,704	2,138,585	17,878	2,554	5,446	7,009	3,169	1,232	32	279	597	324	1,605
Lumber, millwork.....	3,312	2,793,620	1,789	1,245,155	5,313	759	2,253	1,954	347	783	19	210	381	173	1,089
Other construction materials.....	2,578	1,141,116	1,915	893,430	12,565	1,495	3,193	5,055	2,822	449	13	69	216	151	516
Machinery, equipment, supplies.....	21,420	6,731,372	8,609	3,787,472	17,811	11,035	4,134	2,152	260	804	85	150	371	198	923
Commercial machines, equipment.....	4,814	870,025	2,102	470,962	3,818	2,919	709	173	17	44	22	7	7	8	45
Construction machinery, equipment.....	936	786,561	638	674,113	2,353	1,667	373	257	56	160	14	24	63	59	183
Farm-dairy machinery, equipment.....	383	485,297	503	322,317	1,011	612	251	127	21	77	18	16	23	20	81
Industrial machinery, equipment, supplies.....	7,304	2,999,989	3,029	1,739,863	6,989	3,415	2,047	1,389	138	1	467	20	88	256	103
Professional equipment, supplies.....	2,596	571,154	432	179,391	558	438	100	19	1	5	2	1	2	...	6
Service establishment equipment, supplies.....	4,240	767,142	1,635	293,929	2,375	1,743	488	129	15	27	8	7	9	3	26
Transportation (exc. automotive) equipment, supplies.....	657	251,204	270	106,897	477	241	166	58	12	24	1	7	11	5	30
Metals, metal work (exc. scrap).....	1,803	2,056,715	805	831,222	2,128	409	691	707	321	407	14	65	207	121	488
Iron, steel and products.....	1,545	1,551,841	724	754,483	1,955	378	626	645	306	387	14	61	191	121	459
Nonferrous metals, metal work.....	258	504,874	81	126,739	173	31	65	62	15	20	...	4	16	...	29
Waste materials.....	7,717	2,699,300	6,094	1,879,753	14,225	2,661	6,754	4,639	1,171	1,801	51	410	844	496	2,524
Iron, steel scrap.....	3,054	1,699,428	2,628	1,132,949	7,220	1,203	3,122	2,298	597	850	29	197	420	204	1,272
Other scrap, waste materials.....	4,663	999,872	3,466	746,804	8,005	1,458	3,632	2,341	574	951	22	213	424	292	1,252
Other merchant wholesalers.....	15,688	8,613,740	5,412	2,497,813	15,179	6,889	4,442	2,929	919	2,214	25	127	650	412	1,373
Amusement, sporting goods.....	2,226	566,754	473	162,022	634	471	116	37	10	8	...	...	5	3	8
Books, periodicals, newspapers.....	1,601	459,950	969	340,750	4,064	3,129	697	227	11	7	2	3	...	2	7
Coin, coke.....	382	2,077,284	324	283,849	1,762	1,038	538	647	369	55	1	9	48	37	108
Farm supplies.....	1,658	1,271,799	1,136	732,314	2,971	941	1,194	705	131	437	3	46	216	172	513
Jewelry.....	3,391	799,012	53	39,326	64	47	14	...	3	...					

TRUCKS

7.03

Table 7A.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—
UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments ¹		Number	Sales, entire year (Thousand dollars)	Establishments operating trucks, truck-tractors, or trailers										Number of semi-trailers and trailers	
	Number	Sales, entire year (Thousand dollars)			Total	Number of trucks				Number of truck-tractors						
						Manufacturers' rated capacity				Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
Type by Kind of Business--Continued																
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	6,537	11,917,686	29,962	9,838	12,923	6,180	1,021	1,088	32	278	420	358	1,300	
Groceries, confectionery, meats.....	3,138	6,802,136	2,428	4,314,408	13,122	4,202	6,685	2,036	199	237	17	62	94	64	245	
Confectionery.....	133	355,338	64	142,902	1,430	1,384	28	17	1	1	...	...	...	1	2
Meats, meat products.....	734	2,770,342	702	2,564,067	3,393	146	2,069	1,099	76	75	...	25	31	19	61	
Other grocery, food specialties.....	2,271	3,676,456	1,662	1,607,439	8,299	2,672	4,586	920	119	161	17	37	63	44	181	
Farm products (edible).....	707	880,074	647	798,891	6,453	1,871	2,657	1,829	96	239	...	22	137	80	357	
Beer, wines, distilled spirits.....	254	748,346	181	167,130	1,653	76	640	837	100	45	...	2	13	30	60	
Beer, ale.....	196	219,775	171	164,262	1,641	73	631	837	100	45	...	2	13	30	60	
Wines, distilled spirits.....	58	528,571	10	2,868	12	3	9	...	...	...	...	...	...	...	...
Drugs, chemicals, allied products.....	1,426	2,328,669	368	603,428	959	400	270	185	104	51	4	2	18	27	69	
Drugs, drug sundries (specialty lines)	249	502,833	19	48,791	43	10	12	14	7	...	...	...	...	...	...
Industrial chemicals, explosives.....	478	1,472,119	147	430,801	519	142	128	153	96	39	1	...	11	27	54	
Paints, varnishes.....	699	353,717	202	123,836	397	248	130	18	1	12	3	2	7	...	15	
Tobacco and products (exc. leaf).....	41	797,902	26	259,558	224	218	6	...	...	...	...	...	...	...	...
Dry goods, apparel.....	416	1,573,229	25	191,954	35	14	12	9	...	6	...	...	1	5	7
Clothing, furnishings, footwear.....	196	384,498	15	31,632	18	7	8	3	...	3	...	...	1	2	3
Dry goods, piece goods, notions.....	220	1,188,731	10	160,322	17	7	4	6	...	3	...	...	...	3	4
Furniture, home furnishings.....	376	534,135	95	154,800	157	14	90	53	...	2	...	1	1	...	3	
Furniture (household, office).....	217	170,008	58	80,318	91	7	51	33	...	2	...	1	1	...	3	
Home furnishings, floor coverings.....	159	364,127	37	74,482	66	7	39	20	...	...	...	...	...	...	...
Paper and its products.....	305	192,386	47	92,743	174	23	26	103	22	10	...	3	5	2	18	
Stationery, office supplies.....	184	60,680	6	9,779	17	5	2	9	1	...	...	...	...	...	...
Other paper products.....	121	131,706	41	82,964	157	18	24	94	21	10	...	3	5	2	18	
Automotive equipment, tires and tubes..	700	1,571,876	246	465,219	705	599	66	39	1	3	2	...	1	...	1	
Electrical goods.....	669	2,727,808	94	722,203	168	98	40	26	4	4	...	1	3	...	4	
Wiring supplies, construction materials, apparatus, and equipment	453	2,516,717	68	690,513	132	78	26	25	3	4	...	1	3	...	4	
Electrical appliances, specialties.....	216	211,091	26	31,690	36	20	14	1	1	...	...	...	...	...	...
Hardware, plumbing, heating.....	630	664,527	243	365,334	497	170	248	65	14	9	1	2	6	...	9	
Hardware.....	110	78,050	8	12,914	13	3	4	4	2	...	...	...	...	...	...
Plumbing, heating equipment, supplies	520	586,477	235	352,420	484	167	244	61	12	9	1	2	6	...	9	
Lumber, construction materials.....	457	613,076	282	310,439	1,116	303	412	263	138	42	1	7	20	14	56	
Lumber, millwork.....	118	130,829	74	82,098	218	56	60	87	15	23	1	6	13	3	30	
Other construction materials.....	339	482,247	208	228,341	898	247	352	176	123	19	...	1	7	11	26	
Machinery, equipment, supplies.....	4,847	4,401,264	1,106	1,703,134	2,989	1,384	1,300	268	37	79	4	10	42	23	95	
Commercial machines, equipment.....	1,759	740,048	365	250,457	1,173	250	881	37	5	24	2	1	15	6	19	
Construction machinery, equipment.....	57	45,807	18	18,008	32	21	7	3	1	1	1	...	...	...	1
Farm-dairy machinery, equipment.....	285	1,299,152	141	913,194	550	495	28	23	4	3	...	2	...	1	3	
Industrial machinery, equipment, supplies.....	1,785	1,811,835	375	424,940	820	406	224	167	23	47	...	5	26	16	66	
Professional equipment, supplies.....	595	147,522	67	19,648	94	35	42	16	1	...	...	...	...	...	...
Service establishment equipment, supplies.....	296	263,023	105	49,045	259	123	115	20	1	3	1	2	...	...	3
Transportation (exc. automotive) equipment, supplies.....	70	93,877	35	33,842	61	54	3	2	2	1	...	...	1	...	3
Metals, metal work (exc. scrap).....	502	1,165,376	130	440,565	366	40	71	105	150	122	...	2	28	92	155	
Iron, steel and products.....	398	813,009	102	303,137	317	35	49	89	144	122	...	2	28	92	155	
Nonferrous metals, metal work.....	104	352,367	28	137,428	49	5	22	16	6	...	...	...	...	...	...
Other manufacturers' sales branches.....	1,248	4,228,913	619	1,321,880	1,344	426	400	362	156	239	3	164	51	21	221	
Amusement, sporting goods.....	173	283,129	34	42,721	52	35	15	2	...	4	...	1	3	...	7	
Books, periodicals, newspapers.....	75	74,643	2	(x)	...	...	...	...	...	...	Manufacturers' sales branches, miscellaneous products"				
Coal, coke.....	16	88,171	8	26,846	171	28	22	21	100	...	...	...	...	...	...
Farm supplies.....	188	204,463	98	81,094	254	27	122	80	25	85	...	34	33	18	90	
Jewelry.....	37	51,110	2	(x)	...	...	...	...	...	...	Manufacturers' sales branches, miscellaneous products"				
Petroleum and products.....	27	24,180	10	6,411	36	9	13	14	...	...	...	...	...	...	...
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	465	1,160,020	831	327	228	245	11	150	2	129	15	3	124	
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	259	1,632,091	1,175	725	279	146	45	93	1	7	69	15	126	
Groceries, confectionery, meats.....	376	1,165,153	33	137,872	198	172	13	6	7	...	...	...	...	...	...
Farm products (edible).....	16	74,049	12	46,348	170	15	148	5	2	8	...	...	8	...	22
Beer, wines, distilled spirits.....	101	982,848	2	(x)	...	...	...	...	...	...	Combined with "Other manufacturers' sales offices"				
Drugs, chemicals, allied products.....	444	1,297,271	9	67,411	35	3	2	27	3	11	...	...	1	13	11
Tobacco and products (exc. leaf).....	200	897,100	83	126,470	423	423	...	...	...	...	...	...	...	...	...
Dry goods, apparel.....	612	1,401,729	7	8,618	8	4	2	4	...	...	...	...	...	...	...
Furniture, home furnishings.....	320	363,769	1	(x)	...	...	...	...	...	...	Combined with "Other manufacturers' sales offices"				
Paper and its products.....	768	1,211,165	5	46,828	16	2	7	1	1	...	...	...	2	...	4
Automotive equipment, tires and tubes.....	143	268,091	8	36,412	10	6	1	...	...	...	...	...	...	...	...
Electrical goods.....	657	1,646,670	10	25,092	19	10	8	1	...	3	1	...	2	...	4	
Hardware, plumbing, heating.....	438	537,222	3	6,951	4	1	3	...	...	...	...	...	...	...	...
Lumber, construction materials.....	423	1,079,366	13	17,844	37	2	7	6	...	5	...	...	1	4	...
Machinery, equipment, supplies.....	1,903	2,562,915	27	180,915	38	29	4	...	1	1	...	...	...	...	...
Metals, metal work (exc. scrap).....	947	6,254,806	22	85,247	99	31	44	15	8	51	...	4	47	...	64	
Other manufacturers' sales offices.....	704	3,766,706	52	842,405	118	26	38	52	1	12	...	...	8	...	14

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7A.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—
UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments ¹		Number	Sales, entire year (Thousand dollars)	Establishments operating trucks, truck-tractors, or trailers											Number of semi-trailers and trailers
					Number of trucks					Number of truck-tractors						
	Number	Sales, entire year (Thousand dollars)			Manufacturers' rated capacity					Total	Manufacturers' rated capacity					
					Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
Type by Kind of Business--Continued																
Assemblers (mainly farm products), total.	19,268	10,957,893	9,226	4,954,887	21,890	6,757	9,915	4,773	445	1,981	53	403	1,179	346	2,574	
Fish, sea foods.....	591	118,225	416	89,980	827	313	512	167	35	39	1	7	5	26	55	
Other grocery, food specialties.....	253	206,617	129	132,471	267	83	133	44	7	30	6	2	20	2	31	
Dairy, poultry products.....	3,939	1,618,011	2,414	1,063,209	6,045	2,453	2,227	1,270	102	339	16	43	196	84	385	
Fruits, vegetables (fresh).....	2,137	1,102,832	1,220	683,044	4,905	1,222	2,485	1,108	96	698	10	178	432	78	1,166	
Farm products (raw materials).....	11,939	7,756,809	4,782	2,880,747	9,200	2,502	4,493	2,015	177	779	20	154	468	137	823	
Farm supplies.....	384	151,167	250	103,481	617	175	250	164	28	93	...	18	56	19	111	
Assemblers, miscellaneous products.....	25	4,232	15	1,955	29	9	15	5	...	3	...	1	2	...	3	
ADMINISTRATIVE, AUXILIARY UNITS																
Total.....	1,323	1,782,381	240	249,802	2,085	910	714	306	155	336	2	3	127	204	525	
Merchant wholesalers.....	275	49,174	53	10,838	622	200	263	109	50	50	...	...	15	35	82
Manufacturers' sales branches, offices, total.....	399	119,801	76	38,213	442	235	108	48	51	95	...	...	3	92	229
Sales branches (with stocks).....	283	75,654	55	36,061	300	198	75	23	4	12	...	...	3	9	17
Sales offices (without stocks).....	116	44,147	21	2,152	142	37	33	25	47	83	...	...	...	83	212
Petroleum bulk stations, terminals.....	607	1,586,628	103	189,672	981	466	333	134	48	181	...	3	108	70	211	
Assemblers (mainly farm products).....	42	26,778	8	11,079	40	9	10	15	6	10	2	...	1	7	3	

^x Withheld to avoid disclosure.¹ Data for agents and brokers are not included in this table.

TRUCKS

7.05

Table 7B.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—GEOGRAPHIC DIVISION AND STATE

[Administrative offices and auxiliary units included]

Geographic division and State	Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
	Total	Manufacturers' rated capacity				Total	Manufacturers' rated capacity				
		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
United States, total	366,330	126,885	144,251	78,911	16,283	26,762	789	3,895	13,493	8,585	30,594
New England	20,483	6,812	5,677	5,544	2,450	1,168	22	69	214	863	1,389
Maine	2,067	694	596	574	203	113	2	9	17	85	117
New Hampshire	1,261	387	426	342	106	57	...	3	11	43	61
Vermont	799	249	248	237	65	58	...	8	14	36	57
Massachusetts	9,249	3,052	2,860	2,388	949	527	5	22	86	414	704
Rhode Island	1,809	648	430	451	280	117	2	8	21	86	124
Connecticut	5,298	1,782	1,117	1,552	847	296	13	19	65	199	326
Middle Atlantic	68,731	21,893	21,023	18,493	7,322	3,543	98	288	1,052	2,105	4,141
New York	32,131	9,124	9,879	9,380	3,748	1,448	47	123	399	879	1,784
New Jersey	11,185	3,516	3,308	3,025	1,336	690	6	62	140	482	797
Pennsylvania	25,415	9,253	7,836	6,088	2,238	1,405	45	103	513	744	1,560
East North Central	74,898	25,749	31,572	15,537	2,040	6,553	193	1,110	3,315	1,935	7,888
Ohio	17,927	6,889	7,054	3,640	344	1,683	50	276	794	563	1,974
Indiana	11,161	4,270	5,174	1,648	69	972	30	209	574	159	1,040
Illinois	22,541	7,512	9,111	5,077	841	1,560	40	228	757	535	2,034
Michigan	14,234	4,365	6,358	3,119	392	1,809	56	335	917	501	2,253
Wisconsin	9,035	2,713	3,875	2,053	394	529	17	62	273	177	587
West North Central	41,581	13,285	20,471	7,272	553	2,949	85	327	1,925	612	3,189
Minnesota	7,967	2,145	4,248	1,512	62	541	14	84	330	113	567
Iowa	9,232	2,899	4,587	1,616	130	460	12	40	321	87	505
Missouri	10,529	3,642	4,935	1,765	187	957	38	137	534	248	1,051
North Dakota	2,133	580	1,105	419	29	82	4	5	37	36	83
South Dakota	2,074	593	1,111	354	16	134	3	9	102	20	144
Nebraska	3,947	1,477	1,720	675	75	369	3	22	251	93	388
Kansas	5,699	1,949	2,765	951	54	406	11	30	350	15	451
South Atlantic	47,424	16,903	20,063	9,597	901	3,631	109	589	1,946	987	3,921
Delaware	814	272	250	239	53	48	...	2	31	15	47
Maryland	4,803	1,687	1,795	1,118	203	309	13	47	156	93	335
District of Columbia	2,331	753	1,069	476	33	119	9	12	63	35	124
Virginia	6,642	2,324	2,672	1,530	116	340	6	41	222	71	352
West Virginia	4,125	1,421	1,622	1,058	24	236	17	25	154	40	226
North Carolina	8,282	2,902	3,729	1,527	124	699	11	71	335	282	708
South Carolina	3,618	1,249	1,418	841	110	379	5	42	180	152	381
Georgia	6,836	2,552	3,349	886	49	544	33	164	275	72	559
Florida	9,973	3,743	4,159	1,882	189	957	15	185	530	227	1,189
East South Central	20,241	7,547	8,949	3,426	319	1,653	39	346	966	302	1,788
Kentucky	5,096	2,033	2,248	759	56	347	6	71	204	66	377
Tennessee	6,396	2,578	2,440	1,256	122	533	14	72	350	97	592
Alabama	5,204	1,837	2,727	581	59	474	9	164	244	57	510
Mississippi	3,545	1,099	1,534	830	82	299	10	39	168	82	309
West South Central	36,738	14,362	14,743	6,975	658	3,707	93	674	2,277	663	3,978
Arkansas	3,674	1,449	1,716	492	17	531	21	151	323	36	563
Louisiana	6,169	2,137	2,380	1,416	236	578	14	79	299	186	627
Oklahoma	5,702	2,120	2,368	1,167	47	503	8	65	384	46	541
Texas	21,193	8,656	8,279	3,900	358	2,095	50	379	1,271	395	2,247
Mountain	13,928	5,579	5,627	2,455	267	852	31	111	539	171	870
Montana	1,712	627	806	273	6	60	4	5	35	16	60
Idaho	1,870	603	851	356	60	80	1	11	54	14	95
Wyoming	699	255	293	148	3	59	1	7	45	6	59
Colorado	3,888	1,658	1,561	638	31	229	7	28	162	32	246
New Mexico	1,449	579	541	294	35	152	7	22	95	28	149
Arizona	1,798	767	642	344	45	120	6	18	67	29	107
Utah	1,968	883	735	289	61	130	4	15	74	37	132
Nevada	544	207	198	113	26	22	1	5	7	9	22
Pacific	42,306	14,755	16,126	9,652	1,773	2,706	119	381	1,259	947	3,430
Washington	7,065	2,526	2,630	1,617	292	333	7	26	153	147	365
Oregon	4,427	1,517	1,402	1,252	256	184	8	18	76	82	213
California	30,814	10,712	12,094	6,783	1,225	2,189	104	337	1,030	718	2,852

¹ Data for agents and brokers are not included in this table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS

[Administrative offices and auxiliary units included]

State, type of operation and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
ALABAMA												
Total.....	2,397	1,479,426	1,711	951,602	5,204	1,837	2,727	381	59	474	510	
Administrative, auxiliary units.....	9	...	1	...	(x)	Combined with "Manufacturers' sales offices (without stocks)"					(x)	
Wholesale establishments.....	2,388	1,479,426	1,710	951,602		(x)	(x)	(x)	(x)	(x)		
Merchant wholesalers, total.....	1,524	783,012	1,079	626,031	3,484	1,402	1,724	331	27	301	342	
Groceries, confectionery, meats.....	380	169,877	255	163,686	864	275	480	109	...	109	120	
Groceries (general line).....	116	129,566	114	(x)	469	316	60	1	...	91	102	
Confectionery.....	52	6,627	50	(x)	161	118	42	1	...	2	2	
Meats, meat products.....	21	6,563	21	6,563	39	20	17	2	...	2	2	
Other grocery, food specialties.....	91	27,121	70	22,963	195	77	105	13	...	14	14	
Farm products (edible).....	184	72,451	163	65,366	758	309	367	75	7	80	81	
Dairy, poultry products.....	76	30,295	61	30,084	399	199	178	22	...	10	10	
Fruits, vegetables (fresh).....	108	42,156	102	35,282	359	110	189	53	7	70	71	
Beer, wines, distilled spirits.....	48	18,619	46	(x)	174	17	144	13	...	1	1	
Drugs, chemicals, allied products.....	36	17,318	19	16,320	37	23	14	...	...	...	...
Tobacco and products (exc. leaf).....	28	33,418	28	33,418	154	99	49	6	...	...	...
Paper and its products.....	38	13,154	24	9,930	44	16	25	3	...	...	...
Farm products (raw materials).....	29	42,404	15	20,247	28	7	19	2	...	6	7	
Automotive equipment, tires and tubes.....	171	25,023	111	20,371	186	155	25	5	1	2	3	
Electrical goods.....	63	45,851	34	41,527	58	40	17	1	...	...	...
Hardware, plumbing, heating.....	46	76,708	41	(x)	181	71	91	19	...	11	24	
Hardware.....	25	63,259	24	(x)	137	50	72	15	...	10	23	
Plumbing, heating equipment, supplies.....	21	13,449	17	13,068	44	21	19	4	...	1	1	
Lumber, construction materials.....	111	78,610	61	32,350	283	51	188	44	...	28	28	
Lumber, millwork.....	87	65,725	41	21,629	122	21	91	10	...	27	27	
Other construction materials.....	24	12,885	20	11,321	161	30	97	34	...	1	1	
Machinery, equipment, supplies.....	208	73,296	118	60,876	310	189	91	16	14	17	18	
Commercial machines, equipment.....	58	8,975	32	7,158	63	47	13	3	...	...	...
Construction machinery, equipment.....	13	16,723	10	15,833	53	47	2	3	1	11	11	
Industrial machinery, equipment, supplies...	60	32,389	38	26,460	138	58	60	8	12	3	4	
Service establishment equipment, supplies...	35	3,932	19	2,936	24	18	6	...	...	1	1
Other machinery, equipment, supplies.....	42	11,277	19	8,489	32	19	10	2	1	2	2	
Waste materials.....	67	39,446	54	30,881	180	77	128	22	3	32	38	
Iron, steel scrap.....	39	31,256	30	24,362	127	15	91	19	2	28	33	
Other scrap, waste materials.....	28	8,190	24	6,539	53	12	37	3	1	4	5	
Other merchant wholesalers.....	215	76,837	110	36,487	227	123	86	16	2	15	22	
Manufacturers' sales branches (with stocks), total.....	191	249,962	101	139,926	405	145	215	42	3	32	29	
Groceries, confectionery, meats.....	41	76,809	39	(x)	220	81	124	14	1	15	12	
Farm products (edible).....	15	9,379	14	(x)	69	22	32	15	...	1	1	
Machinery, equipment, supplies.....	60	41,933	13	21,612	99	21	18	...	...	...	...
Other manufacturers' sales branches.....	75	121,841	35	36,177	77	21	41	13	2	16	16	
Manufacturers' sales offices (without stocks)...	67	196,840	2	(x)	15	10	3	2	...	6	5	
Petroleum bulk stations, terminals.....	434	150,856	434	150,856	1,134	228	706	172	28	124	123	
Assemblers (mainly farm products), total.....	172	98,756	94	(x)	166	52	79	34	1	11	11	
Farm products (edible).....	21	6,964	9	(x)	15	6	7	2	...	3	3	
Farm products (raw materials).....	118	81,955	60	22,248	106	28	52	26	...	5	5	
Other assemblers.....	33	9,837	25	8,961	45	18	20	6	1	3	3	
ARIZONA												
Total.....	819	370,536	606	291,527	1,798	767	642	344	45	120	107	
Administrative, auxiliary units.....	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	815	370,536	606	291,527	1,798	767	642	344	45	120	107	
Merchant wholesalers, total.....	489	228,391	339	182,289	1,035	539	295	175	26	80	64	
Groceries, confectionery, meats.....	59	44,923	48	42,415	186	67	76	37	6	20	18	
Groceries (general line).....	23	36,627	17	34,615	99	16	56	21	6	17	15	
Confectionery.....	3	282	3	282	4	3	1	...	...	...	...
Meats, meat products.....	15	4,006	12	(x)	29	22	7	...	...	2	2
Other grocery, food specialties.....	18	4,008	16	(x)	54	26	12	16	...	1	1	
Farm products (edible).....	38	16,199	32	15,277	187	90	39	45	13	23	15	
Dairy, poultry products.....	17	9,614	17	9,614	133	66	19	36	12	21	13	
Fruits, vegetables (fresh).....	21	6,585	15	5,663	54	24	20	9	1	2	2	
Beer, wines, distilled spirits.....	47	25,233	44	24,751	155	64	70	20	1	3	3	
Drugs, chemicals, allied products.....	14	7,501	8	6,546	13	5	6	2	...	2	2	
Tobacco and products (exc. leaf).....	10	7,486	10	7,486	24	15	8	1	...	...	...
Paper and its products.....	5	3,116	3	(x)	7	...	7	...	...	...	...
Farm products (raw materials).....	8	21,978	2	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	78	15,140	57	13,425	102	81	18	3	...	...	...
Electrical goods.....	31	17,112	16	9,385	26	23	3	...	...	...	...
Hardware, plumbing, heating.....	21	15,073	17	14,567	44	29	11	4	...	6	6	
Hardware.....	9	10,077	8	(x)	19	10	7	2	...	4	4	
Plumbing, heating equipment, supplies.....	12	4,996	9	(x)	25	19	4	2	...	2	2	
Lumber, construction materials.....	13	6,794	9	(x)	49	10	11	28	...	...	...
Lumber, millwork.....	6	4,686	3	2,886	13	5	4	4	...	...	...
Other construction materials.....	7	2,108	6	(x)	36	5	7	24	...	...	...
Machinery, equipment, supplies.....	81	21,804	47	16,298	103	80	12	10	1	8	7	
Commercial machines, equipment.....	27	4,568	18	3,247	40	36	4	...	...	3	2
Construction machinery, equipment.....	4	(x)	4	(x)	5	2	3	...	...	...	...
Industrial machinery, equipment, supplies...	22	10,322	14	9,576	47	32	4	10	1	5	5	
Service establishment equipment, supplies...	11	1,182	6	(x)	6	5	1	...	...	...	...
Other machinery, equipment, supplies.....	17	(x)	5	(x)	5	...	...	...	...	...	...
Waste materials.....	11	1,329	9	(x)	28	8	9	10	1	9	4	
Iron, steel scrap.....	7	382	5	(x)	14	2	5	6	1	7	2	
Other scrap, waste materials.....	4	947	4	947	14	6	4	4	...	2	2	
Other merchant wholesalers.....	73	24,713	37	18,178	111	67	25	15	4	9	9	

See footnotes at end of table.

TRUCKS

7.07

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ²		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons (x)	Over 1½ under 5 tons	5 tons and over		
ARIZONA--Continued											
Manufacturers' sales branches(with stocks),total	64	42,231	34	30,609	108	44	43	19	2	...	...
Groceries, confectionery, meats.....	14	16,809	14	16,809	49	25	17	7	...	...	...
Farm products (edible).....	5	3,633	5	3,633	25	5	8	10	2	...	...
Machinery, equipment, supplies.....	20	3,613	5	1,106	14	5	9	...	...	...	...
Other manufacturers' sales branches.....	25	18,176	10	9,061	20	9	9	2	...	...	...
Manufacturers' sales offices (without stocks)...	8	10,259	1	(x)	554	148	265	125	16	28	31
Petroleum bulk stations, terminals.....	209	62,926	209	62,926							
Assemblers (mainly farm products), total.....	45	26,729	23	(x)								101	36	39	25	1	12	12
Farm products (edible).....	34	16,204	20	9,715	84	31	31	21	1	12	12
Farm products (raw materials).....	6	6,748	3	(x)	17	5	8	4	...	...	...
Other assemblers.....	5	3,777	...	...	...	...	...	...	...	...	...
ARKANSAS											
Total.....	2,020	773,104	1,485	570,772	3,674	1,449	1,716	492	17	531	563
Administrative, auxiliary units.....	7	9,613	1	(x)	(x)	Combined with "Petroleum bulk stations, terminals"				(x)	(x)
Wholesale establishments.....	2,013	763,491	1,484	(x)		(x)	(x)	(x)	(x)		
Merchant wholesalers, total.....	1,008	418,065	738	356,216	2,111	1,004	844	257	6	299	323
Groceries, confectionery, meats.....	208	140,860	190	138,332	660	178	368	111	3	170	189
Groceries (general line).....	119	118,138	115	116,474	441	59	278	102	2	161	180
Confectionery.....	24	3,502	22	(x)	53	44	6	2	1	...	...
Meats, meat products.....	33	10,055	28	9,870	74	42	30	2	...	1	1
Other grocery, food specialties.....	32	9,165	25	(x)	92	33	54	5	...	8	8
Farm products (edible).....	95	30,746	88	30,439	422	266	132	24	...	52	48
Dairy, poultry products.....	54	15,456	52	(x)	274	214	53	7	...	13	13
Fruits, vegetables (fresh).....	41	15,290	36	(x)	148	52	79	17	...	39	35
Beer, wines, distilled spirits.....	52	33,447	52	33,447	143	43	81	19	...	11	11
Drugs, chemicals, allied products.....	20	10,730	16	10,392	30	21	7	2	...	2	2
Tobacco and products (exc. leaf).....	22	13,082	19	12,138	67	46	15	6	...	2	2
Paper and its products.....	10	3,681	7	(x)	10	8	2	...	...	1	1
Farm products (raw materials).....	3	6,247	1	(x)	Combined with "Other merchant wholesalers"				...	2	2
Automotive equipment, tires and tubes.....	164	17,241	77	10,563	124	94	30	...			
Electrical goods.....	32	23,304	25	17,067	42	35	6	1	...	2	2
Hardware, plumbing, heating.....	35	27,619	25	21,775	51	21	20	10	...	8	8
Hardware.....	13	18,871	10	13,925	26	8	11	7	...	7	7
Plumbing, heating equipment, supplies.....	22	8,748	15	7,850	25	13	9	3	...	1	1
Lumber, construction materials.....	41	14,130	31	9,280	77	18	41	16	2	15	19
Lumber, millwork.....	27	10,532	20	6,222	43	10	24	7	2	5	7
Other construction materials.....	14	3,598	11	3,058	34	8	17	9	...	10	12
Machinery, equipment, supplies.....	134	34,729	79	26,493	170	120	33	17	...	5	7
Commercial machines, equipment.....	31	2,594	14	1,974	28	22	6	...	...	1	1
Construction machinery, equipment.....	16	9,958	14	(x)	48	41	4	3	...	3	5
Industrial machinery, equipment, supplies...	38	15,920	26	10,874	62	35	14	13	...	1	1
Service establishment equipment, supplies.....	24	2,377	12	(x)	13	10	3	...	...	...	...
Other machinery, equipment, supplies.....	25	3,880	13	2,746	19	12	6	1	...	...	...
Waste materials.....	40	7,136	32	6,599	90	29	41	19	1	8	11
Iron, steel scrap.....	26	4,178	22	3,857	54	19	27	7	1	2	2
Other scrap, waste materials.....	14	2,958	10	2,842	36	10	14	12	...	6	9
Other merchant wholesalers.....	152	55,113	96	35,820	225	125	68	32	...	21	21
Manufacturers' sales branches(with stocks),total	77	52,651	51	48,976	246	107	107	32	...	9	6
Groceries, confectionery, meats.....	28	26,477	28	26,477	164	90	64	10	...	6	3
Farm products (edible).....	9	4,701	9	4,701	38	5	23	10	...	3	3
Machinery, equipment, supplies.....	23	12,720	5	10,741	17	5	12	...	...	...	...
Other manufacturers' sales branches.....	17	8,753	9	7,057	27	7	8	12	...	...	...
Manufacturers' sales offices (without stocks)...	19	23,957	1	(x)	1,002	242	618	142	...	107	108
Petroleum bulk stations, terminals.....	523	98,418	523	98,418							
Assemblers (mainly farm products), total.....	386	170,400	171	(x)	315	96	147	61	11	116	126
Farm products (edible).....	89	(x)	67	(x)	187	63	95	20	9	53	62
Farm products (raw materials).....	295	144,111	103	34,752	128	33	52	41	2	63	64
Other assemblers.....	2	(x)	1	(x)							
CALIFORNIA											
Total.....	16,004	(x)	8,650	6,302,664	30,814	10,712	12,094	6,783	1,225	2,189	2,852
Administrative, auxiliary units.....	87	(x)	10	19,762	127	59	40	27	1	42	43
Wholesale establishments.....	15,917	11,427,789	8,640	6,282,902	30,687	10,653	12,054	6,756	1,224	2,147	2,809
Merchant wholesalers, total.....	11,518	5,872,377	6,180	3,854,404	21,110	8,479	8,284	3,659	688	1,112	1,362
Groceries, confectionery, meats.....	1,233	966,095	832	690,266	2,598	1,248	975	338	37	293	350
Groceries (general line).....	209	464,715	97	364,449	390	73	151	141	25	187	222
Confectionery.....	81	13,455	56	11,746	132	67	60	5	...	4	4
Meats, meat products.....	303	161,300	278	154,611	782	484	215	79	4	10	11
Other grocery, food specialties.....	640	326,625	401	159,460	1,294	624	549	113	8	92	113
Farm products (edible).....	1,087	757,331	924	652,985	6,582	1,895	3,515	1,105	67	315	428
Dairy, poultry products.....	424	448,860	387	414,599	4,936	1,460	2,768	693	15	204	292
Fruits, vegetables (fresh).....	663	308,471	537	238,386	1,646	435	747	412	52	111	136
Beer, wines, distilled spirits.....	527	442,738	464	376,897	2,282	403	1,181	685	13	46	46
Drugs, chemicals, allied products.....	418	173,489	385	66,599	207	125	98	15	9	2	2
Tobacco and products (exc. leaf).....	154	159,762	135	151,213	346	211	110	25	...	1	1
Paper and its products.....	241	118,252	120	87,560	307	95	165	41	6	7	12
Farm products (raw materials).....	95	190,866	13	57,857	35	14	8	5	...	11	15
Automotive equipment, tires and tubes.....	1,251	233,378	809	172,435	1,447	1,226	162	51	8	36	24
Electrical goods.....	472	345,517	201	224,118	363	254	89	17	3	3	3

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
CALIFORNIA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	480	329,736	302	281,558	733	381	228	117	7	20	23
Hardware.....	181	174,968	93	197,356	234	116	77	35	6	7	7
Plumbing, heating equipment, supplies.....	299	154,768	209	124,202	499	265	151	82	1	13	16
Lumber, construction materials.....	562	421,235	356	216,664	1,617	235	460	575	347	78	87
Lumber, millwork.....	331	335,288	185	147,098	512	67	178	197	70	43	52
Other construction materials.....	231	85,947	171	69,566	1,105	168	282	378	277	35	35
Machinery, equipment, supplies.....	2,009	577,776	842	355,646	1,864	1,251	427	159	27	67	82
Commercial machines, equipment.....	473	90,414	205	48,579	406	334	60	12	...	2	3
Construction machinery, equipment.....	85	61,580	55	53,685	235	183	37	10	5	14	16
Industrial machinery, equipment, supplies.....	746	265,417	327	162,796	731	425	198	95	13	37	45
Service establishment equipment, supplies.....	318	60,336	108	28,009	189	117	61	11	...	...	...
Other machinery, equipment, supplies.....	387	100,029	147	62,577	303	192	71	31	9	14	18
Waste materials.....	318	68,095	265	60,485	698	166	314	167	51	67	78
Iron, steel scrap.....	127	31,133	111	28,469	302	69	117	86	30	29	41
Other scrap, waste materials.....	191	36,962	154	32,016	396	97	197	81	21	38	37
Other merchant wholesalers.....	2,671	1,088,107	793	460,121	2,031	975	592	356	108	166	211
Manufacturers' sales branches(with stocks),total	1,579	2,420,977	522	1,009,786	2,346	667	915	652	112	84	109
Groceries, confectionery, meats.....	185	561,497	125	283,031	760	168	397	189	6	36	44
Farm products (edible).....	25	38,929	23	(x)	273	24	179	52	18	5	6
Machinery, equipment, supplies.....	486	328,300	125	(x)	336	151	152	31	2	5	7
Other manufacturers' sales branches.....	883	1,492,251	249	555,195	977	324	187	380	86	38	52
Manufacturers' sales offices (without stocks)...	541	1,491,691	19	135,587	185	45	136	4	...	1	2
Petroleum bulk stations, terminals.....	1,529	836,728	1,529	836,728	4,903	928	1,777	1,853	345	639	761
Assemblers (mainly farm products), total.....	750	806,016	390	446,397	2,143	534	942	588	79	311	575
Farm products (edible).....	607	559,277	330	355,037	1,936	481	874	524	57	298	551
Farm products (raw materials).....	51	132,783	13	9,039	36	21	6	4	5	...	...
Other assemblers.....	92	113,956	47	82,321	171	32	62	60	17	13	24
COLORADO											
Total.....	2,410	1,327,105	1,529	757,676	3,888	1,658	1,561	638	31	229	246
Administrative, auxiliary units.....	21	31,226	3	...	11	10	...	1	...	...	...
Wholesale establishments.....	2,389	1,295,879	1,526	757,676	3,877	1,648	1,561	637	31	229	246
Merchant wholesalers, total.....	1,288	634,268	845	446,395	2,263	1,156	781	308	18	121	136
Groceries, confectionery, meats.....	151	92,279	123	79,275	333	156	120	57	...	24	27
Groceries (general line).....	38	47,111	33	44,775	132	13	76	43	...	22	25
Confectionery.....	34	2,355	11	2,039	34	28	6	...	...	...	...
Meats, meat products.....	42	23,121	36	22,113	80	26	14	10	...	2	...
Other grocery, food specialties.....	56	19,692	43	10,348	87	59	24	4	...	...	...
Farm products (edible).....	172	57,078	161	56,257	548	307	201	39	1	33	35
Dairy, poultry products.....	78	27,821	73	27,607	290	188	87	15	...	10	10
Fruits, vegetables (fresh).....	94	29,237	88	28,650	258	119	114	24	1	23	25
Beer, wines, distilled spirits.....	64	40,684	60	34,985	206	54	108	39	5	11	11
Drugs, chemicals, allied products.....	30	19,646	18	7,644	32	22	8	2	...	1	1
Tobacco and products (exc. leaf).....	30	27,339	29	(x)	99	60	18	21	...	...	...
Paper and its products.....	16	11,500	9	7,925	21	8	13	...	...	...	...
Farm products (raw materials).....	20	59,788	4	8,108	8	4	4	...	...	...	...
Automotive equipment, tires and tubes.....	164	45,649	116	41,387	235	183	44	8	...	1	1
Electrical goods.....	46	34,518	27	17,547	41	33	5	3	...	...	...
Hardware, plumbing, heating.....	51	30,649	33	23,747	67	35	27	5	...	1	1
Hardware.....	17	14,677	12	12,287	28	14	14	...	...	...	...
Plumbing, heating equipment, supplies.....	34	15,972	21	11,460	39	21	13	5	...	1	1
Lumber, construction materials.....	48	43,491	32	31,043	181	29	79	68	5	9	14
Lumber, millwork.....	26	36,619	15	25,719	59	7	37	14	1	9	14
Other construction materials.....	22	6,872	17	5,324	122	22	42	54	4	...	...
Machinery, equipment, supplies.....	221	73,276	102	(x)	203	131	45	26	1	13	16
Commercial machines, equipment.....	56	7,268	23	3,803	32	29	3	...	...	...	...
Construction machinery, equipment.....	12	16,369	10	(x)	34	26	3	4	1	1	1
Industrial machinery, equipment, supplies.....	29	29,215	32	18,857	67	85	33	30	22	12	15
Service establishment equipment, supplies.....	34	6,577	21	4,811	30	27	3	...	...	...	...
Other machinery, equipment, supplies.....	52	13,847	16	8,273	22	16	6	...	...	...	...
Waste materials.....	48	6,265	39	6,008	78	28	33	16	1	4	5
Iron, steel scrap.....	29	2,940	25	2,797	49	21	24	4	...	3	3
Other scrap, waste materials.....	19	3,325	14	3,211	29	7	9	12	1	1	2
Other merchant wholesalers.....	227	92,106	92	58,614	211	106	76	24	5	24	25
Manufacturers' sales branches(with stocks),total	181	268,347	51	113,890	309	174	89	44	2	15	18
Groceries, confectionery, meats.....	29	31,571	13	8,070	70	49	19	2	...	...	...
Farm products (edible).....	4	15,642	4	15,642	143	69	44	30	...	8	13
Machinery, equipment, supplies.....	60	54,196	11	34,046	36	17	15	3	1	1	1
Other manufacturers' sales branches.....	88	166,938	23	56,132	60	39	11	9	1	6	4
Manufacturers' sales offices (without stocks)...	74	113,763	4	6,943	28	14	11	3	...	...	...
Petroleum bulk stations, terminals.....	473	98,082	473	98,082	976	207	558	201	10	70	72
Assemblers (mainly farm products), total.....	373	181,419	153	92,366	301	97	122	81	1	23	20
Farm products (edible).....	122	47,116	66	(x)	130	55	58	16	1	2	2
Farm products (raw materials).....	247	133,569	86	60,052	171	42	64	65	...	21	18
Other assemblers.....	4	734	1	(x)	...	...	...	...	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousands of dollars)	Number	Sales, entire year (Thousands of dollars)	Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
CONNECTICUT											
Total.....	2,290	1,324,294	1,492	990,002	5,298	1,782	1,117	1,552	847	296	326
Administrative, auxiliary units.....	18	783	1	...		Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	2,272	1,323,511	1,491	990,002	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,827	789,145	1,231	610,696	3,685	1,443	800	1,020	422	127	146
Groceries, confectionery, meats.....	232	114,210	193	105,650	498	180	118	151	49	14	16
Groceries (general line).....	47	44,763	40	40,325	132	11	22	65	34	5	5
Confectionery.....	30	5,408	22	4,930	38	22	10	5	1	1	1
Meats, meat products.....	65	50,283	61	48,978	178	84	39	46	9	7	9
Other grocery, food specialties.....	90	13,756	70	11,417	150	63	47	35	5	1	1
Farm products (edible).....	185	85,143	174	78,638	888	390	196	207	95	25	34
Dairy, poultry products.....	56	42,690	51	39,954	486	256	98	107	25	12	18
Fruits, vegetables (fresh).....	129	42,453	123	38,684	402	134	98	100	70	13	16
Beer, wines, distilled spirits.....	69	67,614	58	54,150	255	39	68	121	27	8	9
Drugs, chemicals, allied products.....	59	27,239	34	26,978	69	22	29	13	5	...	...
Tobacco and products (exc. leaf).....	60	46,093	55	45,759	133	96	21	16	...	1	1
Paper and its products.....	63	19,294	33	(x)	52	14	12	24	2	...	...
Farm products (raw materials).....	10	8,173	2	(x)							
Automotive equipment, tires and tubes.....	171	28,760	132	25,438	254	199	33	21	1	4	3
Electrical goods.....	90	64,375	41	33,350	55	33	16	6	...	2	1
Hardware, plumbing, heating.....	124	45,077	84	38,509	166	53	47	45	21	5	2
Hardware.....	26	9,219	12	6,590	23	6	7	1	9	1	1
Plumbing, heating equipment, supplies.....	98	35,858	72	31,519	143	47	40	44	12	4	1
Lumber, construction materials.....	71	36,695	57	23,142	244	37	40	93	74	14	9
Lumber, millwork.....	32	25,602	24	13,110	85	20	18	41	7	1	1
Other construction materials.....	39	11,093	33	10,032	158	17	22	52	67	13	8
Machinery, equipment, supplies.....	245	75,695	115	37,310	224	137	38	38	11	2	3
Commercial machines, equipment.....	15	8,339	8	5,117	50	12	5	11	3	...	...
Construction machinery, equipment.....	15	8,918	8	7,064	20	10	6	1	3	...	...
Industrial machinery, equipment, supplies.....	93	29,148	43	16,914	92	43	14	28	7	1	2
Service establishment equipment, supplies.....	40	4,114	19	1,910	29	25	4	...	...	...	...
Other machinery, equipment, supplies.....	31	25,176	10	6,305	15	9	2	4	...	...	...
Waste materials.....	135	44,517	123	43,615	268	37	100	157	74	29	38
Iron, steel scrap.....	47	26,202	43	26,051	148	6	17	71	54	15	20
Other scrap, waste materials.....	88	18,315	80	17,564	220	31	83	86	20	14	18
Other merchant wholesalers.....	313	126,260	130	80,236	479	206	82	128	63	23	30
Manufacturers' sales branches (with stocks), total.....	218	204,466	123	129,040	587	154	205	194	34	11	14
Groceries, confectionery, meats.....	58	94,358	55	75,570	230	77	90	57	6	...	...
Farm products (edible).....	19	10,687	18	(x)	146	56	24	64	2	2	4
Machinery, equipment, supplies.....	68	19,836	13	(x)	26	8	18	...	...	...	...
Other manufacturers' sales branches.....	73	79,585	37	38,801	185	13	73	73	26	9	10
Manufacturers' sales offices (without stocks).....	89	81,101	4	3,242	21	20	1	...	...	...	...
Petroleum bulk stations, terminals.....	118	218,574	118	218,574	931	146	107	305	373	149	154
Assemblers, (mainly farm products), total.....	20	30,225	15	28,450	74	19	4	33	18	9	12
Farm products (edible).....	14	28,392	11	(x)	66	17	4	29	16	9	12
Farm products (raw materials).....	6	1,833	4	(x)	8	2	...	4	2	...	...
DELAWARE											
Total.....	358	462,587	264	131,132	814	272	250	239	53	48	47
Administrative, auxiliary units.....	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	354	462,587	264	131,132	814	272	250	239	53	48	47
Merchant wholesalers, total.....	231	87,091	176	74,912	486	188	146	122	30	16	18
Groceries, confectionery, meats.....	32	11,488	31	(x)	97	31	39	27	...	9	9
Groceries (general line).....	6	7,480	6	7,480	31	1	15	15	...	9	9
Confectionery.....	5	336	4	(x)	9	9	...	...	...	...	...
Meats, meat products.....	9	2,134	9	2,134	20	8	6	6	...	...	...
Other grocery, food specialties.....	12	1,538	12	1,538	37	13	18	6	...	...	...
Farm products (edible).....	25	5,513	22	5,076	60	18	28	8	6	2	2
Dairy, poultry products.....	9	1,939	8	(x)	21	8	13	...	...	...	...
Fruits, vegetables (fresh).....	16	3,574	14	(x)	39	10	15	8	6	2	2
Beer, wines, distilled spirits.....	16	15,105	16	15,105	56	14	18	23	1	...	...
Drugs, chemicals, allied products.....	4	651	4	651	5	4	...	1	...	...	...
Tobacco and products (exc. leaf).....	10	10,172	7	8,217	14	14	...	...	...	...	...
Paper and its products.....	5	1,146	5	1,146	8	5	...	1	...	...	...
Farm products (raw materials).....	1	(x)	1	(x)							
Automotive equipment, tires and tubes.....	21	3,679	13	2,920	23	16	6	1	...	...	...
Electrical goods.....	12	8,457	6	6,672	13	8	1	4	...	...	...
Hardware, plumbing, heating.....	15	8,278	13	(x)	27	10	9	5	3	...	...
Hardware.....	3	2,268	2	(x)							
Plumbing, heating equipment, supplies.....	12	6,010	11	(x)	27	10	9	5	3	...	...
Lumber, construction materials.....	15	9,366	9	5,310	68	4	13	31	20	1	2
Lumber, millwork.....	8	5,675	2	1,619							
Other construction materials.....	7	3,691	7	3,691	68	4	13	31	20	1	2
Machinery, equipment, supplies.....	27	2,399	14	1,472	20	13	7	...	...	...	...
Commercial machines, equipment.....	6	460	3	(x)	6	5	1	...	...	...	...
Construction machinery, equipment.....	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	4	(x)	1	(x)							
Service establishment equipment, supplies.....	11	1,074	9	(x)	14	8	6	...	...	...	...
Other machinery, equipment, supplies.....	6	(x)	1	(x)							
Waste materials.....	17	2,775	16	(x)	31	6	11	14	...	1	2
Iron, steel scrap.....	5	1,721	5	1,721	10	2	1	7	...	1	2
Other scrap, waste materials.....	12	1,054	11	(x)	21	4	10	7	...	...	...
Other merchant wholesalers.....	31	7,835	19	6,258	64	45	12	7	...	3	3

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
DELAWARE--Continued											
Manufacturers' sales branches(with stocks),total	44	(x)	25	(x)	108	38	46	17	7	6	3
Groceries, confectionery, meats.....	9	(x)	9	(x)	46	16	25	2	3	3	...
Farm products (edible).....	5	(x)	5	(x)	38	11	15	9	3	3	...
Machinery, equipment, supplies.....	10	(x)	1	(x)	24	11	6	6	1	...	...
Other manufacturers' sales branches.....	20	(x)	10	(x)							
Manufacturers' sales offices (without stocks)...	13	(x)	1	(x)	149	34	44	63	8	19	19
Petroleum bulk stations, terminals.....	41	19,876	41	19,876							
Assemblers (mainly farm products), total.....	25	(x)	21	(x)	71	12	14	37	8	7	7
Farm products (edible).....	15	(x)	12	(x)	45	6	9	30	...	7	7
Farm products (raw materials).....	8	(x)	7	(x)	26	6	5	7	8	...	...
Other assemblers.....	2	(x)	2	(x)							
DISTRICT OF COLUMBIA											
Total.....	963	1,091,411	521	546,934	2,331	753	1,069	476	33	119	124
Administrative, auxiliary units.....	19	...	2	...	Combined with "Manufacturers sales offices (without stocks)"						
Wholesale establishments.....	944	1,091,411	519	546,934	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	692	497,742	460	419,960	1,929	652	886	382	9	73	85
Groceries, confectionery, meats.....	90	79,514	78	73,336	278	128	116	32	2	18	18
Groceries (general line).....	16	32,969	15	(x)	93	16	45	30	2	16	17
Confectionery.....	8	2,084	8	2,084	13	1	...	...	...	...	...
Meats, meat products.....	31	35,529	26	33,102	93	61	30	2	...	2	1
Other grocery, food specialties.....	35	8,932	29	(x)	78	38	40	...	...	...	...
Farm products (edible).....	70	76,793	61	73,492	676	120	392	164	...	15	15
Dairy, poultry products.....	30	55,397	25	52,769	541	78	339	124	...	15	15
Fruits, vegetables (fresh).....	40	21,396	36	20,723	135	42	53	40	...	...	...
Beer, wines, distilled spirits.....	27	54,313	23	50,872	127	11	77	39	...	3	5
Drugs, chemicals, allied products.....	27	13,349	11	10,001	32	23	9	...	...	...	...
Tobacco and products (exc. leaf).....	10	21,958	10	21,958	42	31	11	...	...	...	...
Paper and its products.....	43	23,152	27	18,412	53	14	30	9	...	...	...
Farm products (raw materials).....	2	(x)	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	52	11,793	44	11,130	93	71	18	4	...	6	6
Electrical goods.....	44	50,286	33	47,384	85	46	30	9	...	...	...
Hardware, plumbing, heating.....	38	42,981	26	40,723	152	44	73	30	5	7	8
Hardware.....	11	11,293	6	11,216	51	6	29	15	1	...	...
Plumbing, heating equipment, supplies.....	27	31,688	20	29,507	101	38	44	15	4	7	8
Lumber, construction materials.....	21	25,619	14	22,977	77	10	17	49	1	15	21
Lumber, millwork.....	11	20,332	9	(x)	54	7	11	36	...	15	21
Other construction materials.....	10	5,287	5	(x)	23	3	6	13	1	...	...
Machinery, equipment, supplies.....	120	23,959	55	13,950	99	69	23	7	...	2	2
Commercial machines, equipment.....	40	7,282	21	5,826	36	22	13	1	...	...	...
Construction machinery, equipment.....	2	(x)	1	(x)	Combined with "Other machinery equipment, supplies"						
Industrial machinery, equipment, supplies.....	21	5,304	6	968	12	8	4	...	...	2	2
Service establishment equipment, supplies.....	35	5,982	21	4,689	41	29	6	...	...	...	...
Other machinery, equipment, supplies.....	22	(x)	6	(x)	10	10	...	...	...	...	...
Waste materials.....	32	8,129	26	7,625	73	13	40	20	...	5	8
Iron, steel scrap.....	5	1,406	5	1,406	17	...	3	14	...	...	...
Other scrap, waste materials.....	27	6,723	21	6,219	56	13	37	6	...	5	8
Other merchant wholesalers.....	116	(x)	52	(x)	142	72	50	19	1	2	2
Manufacturers' sales branches(with stocks),total	123	251,734	47	(x)	291	76	145	67	3	5	6
Groceries, confectionery, meats.....	12	42,819	11	(x)	129	40	78	11	...	...	...
Farm products (edible).....	5	8,105	5	8,105	34	8	17	9	...	3	3
Machinery, equipment, supplies.....	46	24,618	6	4,229	13	3	9	1	...	...	...
Other manufacturers' sales branches.....	60	176,192	25	37,287	115	25	41	46	3	2	3
Manufacturers' sales offices (without stocks)...	116	306,287	1	(x)	6	4	2	...	...	...	...
Petroleum bulk stations, terminals.....	10	33,858	10	33,858							
Assemblers (mainly farm products), total.....	3	1,790	1	(x)	105	21	36	27	21	41	33
Farm products (edible).....	3	1,790	1	(x)							
FLORIDA											
Total.....	3,499	1,826,152	2,597	1,380,201	9,973	3,743	4,159	1,882	189	957	1,189
Administrative, auxiliary units.....	30	10,348	3	5,210	23	3	8	10	2	19	22
Wholesale establishments.....	3,469	1,815,804	2,594	1,374,991	9,950	3,740	4,151	1,872	187	938	1,167
Merchant wholesalers, total.....	2,346	999,804	1,690	829,889	5,986	2,768	2,115	1,017	86	330	361
Groceries, confectionery, meats.....	393	181,875	336	160,624	1,281	486	469	316	10	103	107
Groceries (general line).....	90	105,737	75	89,941	404	86	199	119	...	60	63
Confectionery.....	41	5,698	37	5,297	130	108	22	...	...	...	...
Meats, meat products.....	41	21,466	37	21,037	135	54	52	29	...	...	...
Other grocery, food specialties.....	221	48,974	187	44,349	612	238	196	168	10	43	44
Farm products (edible).....	242	125,794	204	99,664	1,323	711	469	136	7	95	104
Dairy, poultry products.....	73	56,623	68	54,959	927	577	258	92	...	46	48
Fruits, vegetables (fresh).....	169	69,171	136	44,705	396	134	211	44	7	49	56
Beer, wines, distilled spirits.....	113	105,972	110	104,251	490	134	203	151	2	8	13
Drugs, chemicals, allied products.....	66	34,564	48	28,455	97	62	29	6	...	6	5
Tobacco and products (exc. leaf).....	52	50,510	49	50,388	271	183	87	5	...	...	...
Paper and its products.....	58	17,834	45	16,893	119	28	82	9	...	1	1
Farm products (raw materials).....	9	2,674	5	1,992	10	3	7	...	...	3	3
Automotive equipment, tires and tubes.....	240	41,474	172	33,034	330	274	48	8	...	6	6
Electrical goods.....	107	78,096	78	67,083	141	95	32	14	...	4	3

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks						
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
FLORIDA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	106	65,553	89	63,302	288	131	109	41	7	10	12
Hardware.....	26	21,756	22	21,588	73	30	30	13	...	5	5
Plumbing, heating equipment, supplies.....	80	43,797	67	41,714	215	101	79	28	7	5	7
Lumber, construction materials.....	150	80,066	115	64,198	666	107	295	219	45	30	33
Lumber, millwork.....	52	49,673	43	34,521	253	51	127	68	7	23	27
Other construction materials.....	58	30,393	52	29,677	413	56	168	151	38	7	6
Machinery, equipment, supplies.....	387	81,174	223	61,070	427	280	107	37	3	13	16
Commercial machines, equipment.....	126	15,349	69	12,174	113	80	31	2	...	...	...
Construction machinery, equipment.....	9	5,184	6	3,600	24	21	2	1	...	2	2
Industrial machinery, equipment, supplies...	75	27,910	47	24,770	114	51	41	21	1	8	8
Service establishment equipment, supplies...	77	6,644	46	4,775	67	53	13	1	...	...	...
Other machinery, equipment, supplies.....	100	26,087	55	15,751	109	75	20	12	2	3	6
Waste materials.....	49	15,987	43	14,905	122	25	63	26	8	15	18
Iron, steel scrap.....	24	9,501	19	(x)	51	9	24	15	3	11	12
Other scrap, waste materials.....	25	6,486	24	(x)	71	16	39	11	5	4	6
Other merchant wholesalers.....	374	118,231	173	64,030	421	249	115	53	4	36	40
Manufacturers' sales branches(with stocks),total	211	290,314	122	178,070	511	155	231	121	4	17	18
Groceries, confectionery, meats.....	55	147,201	46	117,934	278	47	152	77	2	8	8
Farm products (edible).....	16	12,738	15	(x)	109	51	21	37	...	...	...
Machinery, equipment, supplies.....	59	26,188	20	(x)	50	22	27	...	...	...	...
Other manufacturers' sales branches.....	81	104,187	41	30,739	74	35	31	7	1	9	10
Manufacturers' sales offices (without stocks)...	64	136,167	5	3,480	79	79	...	...	...	...	...
Petroleum bulk stations, terminals.....	545	260,243	545	260,243	1,647	406	791	371	79	335	331
Assemblers (mainly farm products), total.....	303	129,276	232	103,309	1,727	332	1,014	363	18	256	457
Farm products (edible).....	254	122,490	195	98,282	1,644	300	978	348	18	256	457
Farm products (raw materials).....	5	(x)	1	(x)	83	32	36	15	...	...	...
Other assemblers.....	44	(x)	36	(x)							
GEORGIA											
Total.....	3,423	2,827,694	2,195	1,397,849	6,836	2,552	3,349	886	49	544	559
Administrative, auxiliary units.....	28	66,891	2	...	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments.....	3,395	2,760,803	2,193	1,397,849	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,973	1,084,654	1,325	790,821	4,095	1,854	1,811	421	9	311	322
Groceries, confectionery, meats.....	349	213,463	320	204,901	1,158	451	573	132	2	145	145
Groceries (general line).....	167	156,996	157	152,921	594	92	395	105	2	109	110
Confectionery.....	58	10,771	57	(x)	187	163	24	...	...	...	...
Meats, meat products.....	22	6,386	22	6,386	59	41	13	5	...	2	2
Other grocery, food specialties.....	102	39,310	84	(x)	318	155	141	22	...	34	33
Farm products (edible).....	194	78,125	161	68,321	724	332	291	99	2	80	87
Dairy, poultry products.....	56	27,244	51	26,477	336	207	101	28	...	21	23
Fruits, vegetables (fresh).....	138	50,881	110	41,844	388	125	190	71	2	59	64
Beer, wines, distilled spirits.....	77	67,698	74	67,361	273	57	183	33	...	...	...
Drugs, chemicals, allied products.....	70	43,733	34	25,447	48	34	14	...	...	3	3
Tobacco and products (exc. leaf).....	32	36,965	31	(x)	169	100	63	6	...	...	...
Paper and its products.....	40	13,948	31	13,085	62	44	3	...	...	2	2
Farm products (raw materials).....	30	91,596	10	(x)	12	6	5	1	...	2	2
Automotive equipment, tires and tubes.....	228	51,091	132	36,073	289	234	49	6	...	9	4
Electrical goods.....	77	89,090	49	82,602	98	63	30	4	1	...	...
Hardware, plumbing, heating.....	86	61,356	61	55,401	150	73	54	23	...	8	8
Hardware.....	36	32,814	26	30,833	72	34	25	13	...	5	5
Plumbing, heating equipment, supplies.....	50	28,542	35	24,568	78	39	29	10	...	3	3
Lumber, construction materials.....	75	42,230	52	25,766	237	41	162	33	1	8	9
Lumber, millwork.....	46	30,479	24	(x)	63	8	40	15	...	4	2
Other construction materials.....	29	11,751	28	(x)	174	33	122	18	1	4	5
Machinery, equipment, supplies.....	283	99,570	144	74,158	305	206	77	20	2	23	23
Commercial machines, equipment.....	74	13,264	38	8,757	69	54	12	3	...	10	10
Construction machinery, equipment.....	17	19,034	16	(x)	77	58	14	3	2	6	6
Industrial machinery, equipment, supplies...	77	35,049	47	29,155	99	53	34	12	...	6	6
Service establishment equipment, supplies...	73	13,145	30	(x)	38	24	14	...	...	...	...
Other machinery, equipment, supplies.....	42	19,078	13	10,595	22	17	3	2	...	1	1
Waste materials.....	93	52,971	70	29,995	220	45	144	30	1	13	14
Iron, steel scrap.....	51	23,895	47	23,542	151	30	93	27	1	10	11
Other scrap, waste materials.....	42	29,076	23	6,453	69	15	51	3	...	3	3
Other merchant wholesalers.....	339	143,218	156	70,005	350	197	122	31	...	18	25
Manufacturers' sales branches(with stocks),total	386	771,534	137	257,477	595	162	344	83	6	42	42
Groceries, confectionery, meats.....	70	188,631	50	98,126	392	78	266	47	1	14	13
Farm products (edible).....	7	6,758	7	6,758	35	12	9	14	...	...	...
Machinery, equipment, supplies.....	114	106,287	27	46,399	55	28	24	3	...	4	3
Other manufacturers' sales branches.....	195	469,858	53	106,194	113	44	45	19	5	24	26
Manufacturers' sales offices (without stocks)...	235	580,354	5	64,735	31	18	7	6	...	3	6
Petroleum bulk stations, terminals.....	572	189,510	572	189,510	1,686	368	969	316	33	140	145
Assemblers (mainly farm products), total.....	229	134,751	154	95,306	429	150	218	60	1	48	44
Farm products (edible).....	67	32,685	55	25,210	211	86	97	28	...	4	4
Farm products (raw materials).....	95	63,094	53	44,368	124	24	77	22	1	25	20
Other assemblers.....	67	38,972	46	25,728	94	40	44	10	...	19	20

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

State, type of operation, and kind of business	[Administrative offices and auxiliary units included]											
	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
IDAHO												
Total.....	1,122	337,932	829	257,653	1,870	603	851	356	60	80	95	
Administrative, auxiliary units.....	5	...	3	...	24	6	9	1	8	1	14	
Wholesale establishments.....	1,117	337,932	826	257,653	1,846	597	842	355	52	79	81	
Merchant wholesalers, total.....	338	125,148	252	104,212	691	311	227	135	18	39	39	
Groceries, confectionery, meats.....	36	30,077	31	28,859	87	27	34	26	...	8	8	
Groceries (general line).....	19	25,987	15	(x)	55	5	27	23	...	8	8	
Confectionery.....	7	2,110	7	2,110	14	13	1	...	...	...	...
Meats, meat products.....	6	1,125	5	(x)	8	3	4	1	...	...	...
Other grocery, food specialties.....	4	855	4	855	10	6	2	2	...	...	...
Farm products (edible).....	37	11,828	34	11,693	148	67	46	32	3	13	13	
Dairy, poultry products.....	24	4,552	21	4,417	97	58	26	12	1	1	1	
Fruits, vegetables (fresh).....	13	7,276	13	7,276	51	9	20	20	2	12	12	
Beer, wines, distilled spirits.....	39	8,810	39	8,810	135	32	62	39	2	5	5	
Drugs, chemicals, allied products.....	4	878	3	(x)	10	10	...	...	...	...	...
Tobacco and products (exc. leaf).....	8	3,441	8	3,441	18	7	9	2	...	...	...
Paper and its products.....	3	845	3	845	5	4	1	...	...	...	...
Farm products (raw materials).....	3	75	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	72	8,990	46	6,772	65	50	11	4	...	...	...
Electrical goods.....	9	8,699	3	2,786	4	3	...	1	...	...	...
Hardware, plumbing, heating.....	12	11,907	9	10,113	21	11	4	1	5	...	...
Hardware.....	6	9,876	5	(x)	13	5	2	1	5	...	...
Plumbing, heating equipment, supplies.....	6	2,031	4	(x)	8	6	2	...	...	...	...
Lumber, construction materials.....	13	7,225	8	4,714	65	9	33	17	6	8	8	
Lumber, millwork.....	5	3,773	1	(x)	65	9	33	17	6	8	8	
Other construction materials.....	8	3,452	7	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	57	18,335	35	15,905	68	50	12	5	1	1	1	
Commercial machines, equipment.....	8	570	4	360	7	6	...	1	...	...	...
Construction machinery, equipment.....	6	8,304	5	(x)	13	11	2	...	...	...	...
Industrial machinery, equipment, supplies.....	21	4,128	14	3,605	29	18	7	4	...	1	1	
Service establishment equipment, supplies.....	5	(x)	3	(x)	5	5	...	...	...	...	...
Other machinery, equipment, supplies.....	17	(x)	9	3,713	14	10	3	...	1	...	...
Waste materials.....	11	1,538	10	(x)	22	9	10	3	...	1	2	
Iron, steel scrap.....	4	604	4	604	12	5	5	2	...	...	...
Other scrap, waste materials.....	7	934	6	(x)	10	4	5	1	...	1	2	
Other merchant wholesalers.....	34	12,500	23	8,769	43	32	5	5	1	3	2	
Manufacturers' sales branches (with stocks), total.....	52	18,233	29	10,336	48	22	21	4	1	...	...
Groceries, confectionery, meats.....	15	3,986	14	(x)	17	4	11	2	...	...	...
Farm products (edible).....	...	...	...	(x)...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	13	4,682	3	(x)	6	2	3	...	1	...	...
Other manufacturers' sales branches.....	24	9,565	12	5,790	25	16	7	2	...	...	...
Manufacturers' sales offices (without stocks)...	4	2,622	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	371	59,858	371	59,858	664	126	380	127	31	32	35	
Assemblers (mainly farm products), total.....	352	132,071	174	83,247	443	138	214	89	2	8	7	
Farm products (edible).....	168	56,853	108	43,840	330	76	185	69	...	6	5	
Farm products (raw materials).....	162	66,404	49	31,883	80	39	22	17	2	2	2	
Other assemblers.....	22	8,814	17	7,524	33	23	7	3	...	...	...
ILLINOIS												
Total.....	15,095	13,897,661	7,602	5,375,274	22,541	7,512	9,111	5,077	841	1,560	2,034	
Administrative, auxiliary units.....	78	190,157	15	18,340	138	41	53	35	9	14	13	
Wholesale establishments.....	15,017	13,667,504	7,587	5,356,934	22,403	7,471	9,058	5,042	832	1,546	2,021	
Merchant wholesalers, total.....	9,839	6,148,547	4,727	3,152,664	14,437	5,613	5,194	3,249	381	862	1,217	
Groceries, confectionery, meats.....	1,099	728,717	770	429,256	1,940	812	813	296	19	77	88	
Groceries (general line).....	148	244,686	102	159,850	377	72	202	99	4	66	77	
Confectionery.....	121	43,459	84	18,437	190	133	48	5	4	1	1	
Meats, meat products.....	335	192,762	269	148,515	504	220	204	76	4	3	2	
Other grocery, food specialties.....	495	247,810	315	102,454	869	387	359	116	7	7	8	
Farm products (edible).....	1,117	938,120	849	655,901	4,824	2,062	1,629	1,075	58	167	263	
Dairy, poultry products.....	650	606,127	515	439,927	3,839	1,866	1,166	772	35	134	230	
Fruits, vegetables (fresh).....	467	331,993	334	215,974	985	196	463	303	23	33	33	
Beer, wines, distilled spirits.....	591	379,876	530	330,406	1,732	370	792	540	30	144	183	
Drugs, chemicals, allied products.....	345	220,934	108	80,685	238	93	107	34	4	11	8	
Tobacco and products (exc. leaf).....	172	175,912	146	168,929	401	290	94	17	...	2	2	
Paper and its products.....	302	186,851	105	118,958	217	136	113	66	4	6	6	
Farm products (raw materials).....	212	503,547	18	99,889	33	13	8	11	1	8	8	
Automotive equipment, tires and tubes.....	733	152,164	421	93,035	696	541	129	26	...	6	4	
Electrical goods.....	365	328,865	114	147,195	181	113	50	18	...	14	7	
Hardware, plumbing, heating.....	325	162,106	152	110,854	280	118	87	61	14	8	9	
Hardware.....	127	78,105	43	48,449	76	47	14	12	3	3	3	
Plumbing, heating equipment, supplies.....	198	84,001	109	62,405	204	71	73	49	11	5	6	
Lumber, construction materials.....	388	306,641	232	179,419	980	135	255	446	144	115	153	
Lumber, millwork.....	212	218,789	113	109,751	288	34	122	127	5	83	130	
Other construction materials.....	176	87,852	119	69,668	692	101	133	319	139	32	23	
Machinery, equipment, supplies.....	1,380	461,812	386	178,007	719	445	185	84	5	38	42	
Commercial machines, equipment.....	298	77,917	100	38,485	183	127	47	9	...	...	...
Construction machinery, equipment.....	39	26,022	22	21,785	68	50	12	6	...	8	9	
Industrial machinery, equipment, supplies.....	485	186,165	129	81,265	274	131	87	53	3	19	22	
Service establishment equipment, supplies.....	259	51,383	83	19,189	121	87	22	10	2	1	1	
Other machinery, equipment, supplies.....	299	120,325	52	17,283	73	50	17	6	...	10	10	
Waste materials.....	502	318,451	410	194,088	982	156	482	311	33	141	284	
Iron, steel scrap.....	220	230,379	186	125,675	512	81	243	163	25	40	62	
Other scrap, waste materials.....	282	88,112	224	68,413	470	75	239	148	8	101	222	
Other merchant wholesalers.....	2,308	1,284,511	486	366,042	1,214	429	450	266	69	125	160	

See footnotes at end of table.

TRUCKS

7.13

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
ILLINOIS--Continued											
Manufacturers' sales branches(with stocks),total	1,175	3,035,877	339	1,115,181	2,544	885	1,027	455	177	137	221
Groceries, confectionery, meats.....	211	642,123	132	394,464	698	217	342	105	34	16	17
Farm products (edible).....	37	145,965	28	123,247	1,148	445	497	174	32	60	131
Machinery, equipment, supplies.....	318	606,196	58	151,153	193	86	81	22	4	9	12
Other manufacturers' sales branches.....	609	1,641,593	121	446,317	505	137	107	154	107	52	61
Manufacturers' sales offices (without stocks)..	829	2,928,110	20	110,796	57	24	21	10	2	5	5
Petroleum bulk stations, terminals.....	1,741	550,942	1,741	550,942	3,845	507	2,076	1,017	245	412	419
Assemblers (mainly farm products), total.....	1,433	1,004,028	760	427,351	1,520	442	740	311	27	130	159
Farm products (edible).....	239	74,173	164	39,228	327	149	130	46	2	23	29
Farm products (raw materials).....	1,167	923,876	580	385,772	1,166	283	598	260	25	106	129
Other assemblers.....	27	5,979	16	2,351	27	10	12	5	...	1	1
INDIANA											
Total.....	5,031	2,713,663	3,810	1,772,450	11,161	4,270	5,174	1,648	69	972	1,040
Administrative, auxiliary units.....	33	34,817	11	8,673	105	53	41	8	3	43	42
Wholesale establishments.....	4,998	2,678,846	3,799	1,763,777	11,056	4,217	5,133	1,640	66	929	998
Merchant wholesalers, total.....	2,852	1,381,135	2,046	1,068,130	6,816	3,146	2,716	916	38	565	626
Groceries, confectionery, meats.....	323	189,615	273	177,089	908	328	414	163	3	132	148
Groceries (general line).....	88	132,286	72	124,472	325	33	187	102	3	127	142
Confectionery.....	55	7,317	45	6,561	82	60	21	1	...	...	...
Meats, meat products.....	54	17,250	50	16,622	131	70	59	2	...	...	...
Other grocery, food specialties.....	126	32,762	106	29,434	370	165	147	58	...	5	6
Farm products (edible).....	368	128,732	352	122,648	1,384	1,078	760	145	1	105	113
Dairy, poultry products.....	264	82,356	256	81,192	1,623	958	584	81	...	30	38
Fruits, vegetables (fresh).....	104	46,376	96	41,456	361	120	176	64	1	75	75
Beer, wines, distilled spirits.....	191	112,674	182	108,327	702	389	103	2	...	104	118
Drugs, chemicals, allied products.....	82	39,121	47	38,493	102	55	37	10	...	2	2
Tobacco and products (exc. leaf).....	77	67,674	76	(x)	320	282	32	6	...	7	7
Paper and its products.....	60	32,368	26	(x)	60	21	32	7	...	3	3
Farm products (raw materials).....	24	109,506	19	46,008	45	16	21	8	...	1	1
Automotive equipment, tires and tubes.....	322	61,610	227	48,886	420	331	75	14	...	11	5
Electrical goods.....	116	93,164	65	58,403	112	86	23	3	...	1	1
Hardware, plumbing, heating.....	102	70,073	66	50,135	153	80	57	16	...	4	5
Hardware.....	31	39,655	19	24,408	50	21	23	6	...	3	4
Plumbing, heating equipment, supplies.....	71	30,418	47	25,727	103	59	34	10	...	1	1
Lumber, construction materials.....	154	85,901	104	53,131	607	79	256	252	20	32	54
Lumber, millwork.....	76	57,325	45	28,865	173	35	92	39	7	17	34
Other construction materials.....	78	28,576	59	24,266	434	44	164	213	13	15	20
Machinery, equipment, supplies.....	388	124,592	170	88,521	301	192	89	20	...	8	9
Commercial machines, equipment.....	90	16,383	44	10,248	72	60	10	2	...	2	2
Construction machinery, equipment.....	16	13,325	12	11,452	33	24	9	...	...	1	1
Industrial machinery, equipment, supplies..	137	59,434	58	41,039	121	51	56	14	...	2	2
Service establishment equipment, supplies..	74	7,691	32	4,006	38	34	4	...	...	1	1
Other machinery, equipment, supplies.....	71	27,699	24	21,776	37	23	10	4	...	2	3
Waste materials.....	244	63,259	228	57,946	633	104	403	121	5	105	101
Iron, steel scrap.....	125	36,497	115	31,491	327	51	206	65	5	40	35
Other scrap, waste materials.....	119	26,762	113	26,455	306	53	197	56	...	65	46
Other merchant wholesalers.....	401	202,846	211	128,568	469	286	128	48	7	50	59
Manufacturers' sales branches(with stocks),total	304	271,582	154	139,814	526	241	227	57	1	13	12
Groceries, confectionery, meats.....	94	46,568	77	(x)	212	80	120	12	...	3	3
Farm products (edible).....	16	20,333	15	(x)	176	89	48	39	...	5	5
Machinery, equipment, supplies.....	88	76,391	17	38,893	54	28	25	1	...	...	...
Other manufacturers' sales branches.....	106	128,290	45	44,291	84	44	34	5	1	5	4
Manufacturers' sales offices (without stocks)..	125	271,954	6	14,348	33	28	5	...	...	10	13
Petroleum bulk stations, terminals.....	1,095	325,768	1,095	325,768	2,458	405	1,518	511	24	277	287
Assemblers (mainly farm products), total.....	622	428,407	498	215,717	1,223	397	667	156	3	64	60
Farm products (edible).....	172	52,536	138	(x)	323	166	125	31	1	15	12
Farm products (raw materials).....	436	369,478	348	169,163	860	224	514	120	2	45	44
Other assemblers.....	14	6,393	12	(x)	40	7	28	5	...	4	4
IOWA											
Total.....	5,718	2,637,914	4,229	1,482,575	9,232	2,899	4,587	1,616	130	460	505
Administrative, auxiliary units.....	23	4,473	4	737	71	11	43	17	...	2	2
Wholesale establishments.....	5,695	2,633,441	4,225	1,481,838	9,161	2,888	4,544	1,599	130	458	503
Merchant wholesalers, total.....	1,975	960,879	1,326	656,630	3,933	1,612	1,490	780	51	240	278
Groceries, confectionery, meats.....	189	169,080	157	156,956	621	164	264	176	17	99	129
Groceries (general line).....	77	142,979	69	135,576	368	39	179	137	13	99	129
Confectionery.....	33	4,572	27	3,928	70	35	31	4	...	...	...
Meats, meat products.....	26	7,690	17	5,851	38	29	6	3	...	...	...
Other grocery, food specialties.....	53	13,839	44	11,601	145	61	48	32	4	...	...
Farm products (edible).....	355	136,934	333	134,099	1,247	572	446	221	8	49	53
Dairy, poultry products.....	310	(x)	289	(x)	967	530	330	102	5	16	21
Fruits, vegetables (fresh).....	45	(x)	44	(x)	280	42	116	119	3	33	32
Beer, wines, distilled spirits.....	149	35,555	148	(x)	490	132	247	105	6	25	25
Drugs, chemicals, allied products.....	55	25,518	17	12,450	42	18	16	7	1	...	...
Tobacco and products (exc. leaf).....	58	38,822	54	38,058	189	109	61	19	...	13	13
Paper and its products.....	37	13,235	16	(x)	23	5	12	6	...	...	...
Farm products (raw materials).....	54	107,246	12	15,315	29	12	12	5	...	1	1
Automotive equipment, tires and tubes.....	243	52,432	140	34,097	214	174	35	5	...	2	2
Electrical goods.....	75	68,367	27	25,001	48	42	5	1	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
IOWA--Continued												
Merchant wholesalers--Continued												
Hardware, plumbing, heating.....	60	52,943	40	34,482	57	35	20	2	...	2	2	
Hardware.....	19	27,096	12	14,994	15	6	8	1	...	...	...
Plumbing, heating equipment, supplies.....	41	25,847	28	19,488	42	29	12	1	...	2	2	
Lumber, construction materials.....	65	31,882	29	11,011	153	13	47	88	5	5	5	
Lumber, millwork.....	22	17,297	7	3,280	10	1	4	4	1	...	...
Other construction materials.....	43	14,585	22	7,731	143	12	43	84	4	5	5	
Machinery, equipment, supplies.....	226	85,091	89	50,313	221	117	63	41	...	7	9	
Commercial machines, equipment.....	59	9,151	20	4,287	46	39	7	...	...	...	...
Construction machinery, equipment.....	11	14,596	8	13,074	32	18	9	5	...	...	...
Industrial machinery, equipment, supplies...	47	22,381	31	20,472	83	28	34	21	...	7	9	
Service establishment equipment, supplies...	38	(x)	12	(x)	16	13	2	1	...	...	...
Other machinery, equipment, supplies.....	71	(x)	18	(x)	44	19	11	14	...	...	...
Waste materials.....	149	29,674	133	28,914	306	79	172	49	6	7	8	
Iron, steel scrap.....	84	18,791	78	18,669	185	46	105	28	6	3	3	
Other scrap, waste materials.....	65	10,883	55	10,245	121	33	67	21	...	4	5	
Other merchant wholesalers.....	260	114,100	131	71,638	293	140	90	55	8	30	31	
Manufacturers' sales branches(with stocks), total	263	240,071	146	123,833	494	213	231	46	4	20	19	
Groceries, confectionery, meats.....	71	29,339	62	(x)	171	56	103	12	...	4	4	
Farm products (edible).....	29	27,740	28	(x)	160	56	83	21	...	8	8	
Machinery, equipment, supplies.....	80	75,501	18	42,581	63	47	15	1	...	...	...
Other manufacturers' sales branches.....	84	107,491	38	32,109	100	54	30	12	4	8	7	
Manufacturers' sales offices (without stocks)...	53	120,070	3	6,079	10	8	2	...	...	5	5
Petroleum bulk stations, terminals.....	1,810	256,450	1,810	256,450	2,996	387	2,106	461	42	135	138	
Assemblers (mainly farm products), total.....	1,594	1,055,971	940	438,846	1,728	668	715	312	33	58	63	
Farm products (edible).....	454	105,213	373	89,980	667	273	232	52	6	13	16	
Farm products (raw materials).....	1,102	938,606	540	340,932	1,014	265	467	255	27	44	46	
Other assemblers.....	38	12,152	27	7,934	47	26	16	5	...	1	1	
KANSAS												
Total.....	4,485	1,724,543	2,863	1,023,049	5,699	1,949	2,765	931	54	406	451	
Administrative, auxiliary units.....	9	...	2	...	...	Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	4,476	1,724,543	2,861	1,023,049	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Merchant wholesalers, total.....	1,370	809,270	884	530,034	2,571	1,116	946	471	38	233	268	
Groceries, confectionery, meats.....	152	83,689	119	77,327	389	142	144	102	1	103	122	
Groceries (general line).....	57	64,784	38	59,272	178	13	79	86	...	95	114	
Confectionery.....	10	863	6	810	13	12	1	...	...	...	...
Meats, meat products.....	29	5,335	24	5,076	48	36	8	4	...	1	1	
Other grocery, food specialties.....	56	12,707	51	12,169	150	81	56	12	1	7	7	
Farm products (edible).....	151	51,956	135	50,581	584	287	194	89	14	35	35	
Dairy, poultry products.....	102	26,868	88	(x)	396	236	108	40	12	7	7	
Fruits, vegetables (fresh).....	49	25,088	47	(x)	188	51	86	49	2	28	28	
Beer, wines, distilled spirits.....	105	23,149	103	(x)	327	102	148	75	2	15	18	
Drugs, chemicals, allied products.....	23	11,616	12	8,089	21	14	7	...	...	...	...
Tobacco and products (exc. leaf).....	43	30,056	42	(x)	172	94	73	5	...	...	...
Paper and its products.....	19	6,602	15	6,237	22	14	7	1	...	...	...
Farm products (raw materials).....	37	290,110	14	144,261	40	12	24	4	...	2	2	
Automotive equipment, tires and tubes.....	214	39,586	107	27,123	161	120	32	9	...	3	3	
Electrical goods.....	43	28,879	18	12,860	26	22	4	...	...	...	...
Hardware, plumbing, heating.....	38	33,631	22	25,840	45	30	13	2	...	...	...
Hardware.....	15	19,437	7	13,713	15	9	5	1	...	...	...
Plumbing, heating equipment, supplies.....	23	14,194	15	12,127	30	21	8	1	...	...	...
Lumber, construction materials.....	47	33,952	26	24,722	139	13	31	79	16	7	11	
Lumber, millwork.....	18	22,047	11	16,541	25	3	18	4	...	7	11	
Other construction materials.....	29	11,905	15	8,181	114	10	13	75	16	...	...
Machinery, equipment, supplies.....	235	80,875	97	36,688	239	122	76	39	2	19	29	
Commercial machines, equipment.....	31	4,412	18	2,896	35	29	5	1	...	...	...
Construction machinery, equipment.....	14	13,974	9	12,342	38	28	4	2	...	8	10	
Industrial machinery, equipment, supplies.....	111	49,642	42	16,892	132	39	60	33	...	11	19	
Service establishment equipment, supplies.....	22	2,521	12	1,722	13	1	1	...	...	...	...
Other machinery, equipment, supplies.....	57	10,326	16	2,836	20	13	6	1	...	...	...
Waste materials.....	116	27,048	95	25,351	214	48	132	32	2	9	10	
Iron, steel scrap.....	87	21,390	72	20,734	148	34	100	14	...	8	9	
Other scrap, waste materials.....	29	5,658	23	4,617	66	14	32	18	2	1	1	
Other merchant wholesalers.....	147	68,121	79	38,175	192	96	61	34	1	40	38	
Manufacturers' sales branches(with stocks), total	128	149,158	60	82,771	232	92	94	44	2	3	3	
Groceries, confectionery, meats.....	27	30,452	19	21,368	75	15	52	8	...	...	...
Farm products (edible).....	9	4,931	8	(x)	38	13	10	15	...	1	2	
Machinery, equipment, supplies.....	51	57,386	17	47,702	78	52	16	10	...	...	...
Other manufacturers' sales branches.....	41	56,389	16	(x)	41	12	16	11	2	2	1	
Manufacturers' sales offices(without stocks)....	28	32,302	5	3,784	28	18	9	1	...	5	10	
Petroleum bulk stations, terminals.....	1,288	130,844	1,288	130,844	1,789	289	1,287	206	7	118	122	
Assemblers (mainly farm products), total.....	1,662	602,969	624	275,616	1,079	434	429	209	7	47	48	
Farm products (edible).....	444	58,125	226	46,450	436	221	140	75	...	24	25	
Farm products (raw materials).....	1,189	535,675	379	220,579	600	201	277	120	2	16	16	
Other assemblers.....	29	9,169	19	8,587	43	12	12	14	5	7	7	

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
KENTUCKY												
Total.....	2,177	1,314,879	1,658	974,527	5,096	2,033	2,248	759	56	347	377	
Administrative, auxiliary units.....	13	3,478	2	(x)		Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments.....	2,164	1,311,401	1,656	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Merchant wholesalers, total.....	1,439	795,646	1,072	647,470	3,384	1,532	1,343	486	23	188	225	
Groceries, confectionery, meats.....	241	162,179	221	157,397	884	272	464	144	4	38	42	
Groceries (general line).....	127	130,170	119	126,662	567	99	345	121	2	33	37	
Confectionery.....	39	4,962	35	4,962	85	21	71	14	...	...	...
Meats, meat products.....	19	12,102	18	(x)	69	22	37	10	...	...	...
Other grocery, food specialties.....	56	14,945	48	14,232	163	80	68	13	2	1	1	
Farm products (edible).....	192	69,846	173	61,049	777	459	259	58	1	51	57	
Dairy, poultry products.....	91	40,090	82	38,148	540	371	138	31	...	24	27	
Fruits, vegetables (fresh).....	101	29,756	91	22,901	237	88	121	27	1	27	30	
Beer, wines distilled spirits.....	96	66,014	90	63,688	324	108	165	51	...	28	36	
Drugs, chemicals, allied products.....	32	13,767	19	12,116	41	26	14	1	...	2	4	
Tobacco and products (exc. leaf).....	31	22,102	27	16,109	65	53	10	2	...	...	...
Paper and its products.....	24	9,561	15	7,776	30	15	13	1	1	...	...
Farm products (raw materials).....	26	70,429	12	19,593	20	3	13	4	...	...	...
Automotive equipment, tires and tubes.....	176	28,577	112	22,281	179	144	30	5	...	...	...
Electrical goods.....	49	32,360	29	26,454	72	38	27	6	1	...	1	
Hardware, plumbing, heating.....	53	94,069	44	92,192	108	42	47	19	...	11	14	
Hardware.....	22	77,096	17	76,209	62	23	26	13	...	5	5	
Plumbing, heating equipment, supplies.....	31	16,973	27	15,983	46	19	21	6	...	6	9	
Lumber, construction materials.....	64	42,901	41	27,951	202	37	62	89	14	11	15	
Lumber, millwork.....	39	28,473	19	14,229	54	13	32	2	7	3	3	
Other construction materials.....	25	14,428	22	13,722	148	24	30	87	7	8	12	
Machinery, equipment, supplies.....	179	60,332	114	51,571	288	184	66	36	2	16	19	
Commercial machines, equipment.....	50	6,819	31	(x)	49	42	4	3	...	1	1	
Construction machinery, equipment.....	9	13,649	8	24	59	10	3	2	...	6	6	
Industrial machinery, equipment, supplies.....	66	24,112	45	19,753	128	58	43	27	...	8	11	
Service establishment equipment, supplies.....	25	(x)	15	1,536	17	14	3	...	...	...	...
Other machinery, equipment, supplies.....	29	(x)	15	11,757	40	31	6	3	...	1	1	
Waste materials.....	69	20,596	58	20,005	169	35	99	35	...	17	20	
Iron, steel scrap.....	33	14,018	28	13,741	87	19	46	22	...	10	10	
Other scrap, waste materials.....	36	6,578	30	6,264	82	16	53	13	...	7	10	
Other merchant wholesalers.....	207	102,913	117	69,288	225	116	74	35	...	14	17	
Manufacturers' sales branches (with stocks), total.....	115	147,911	66	70,797	284	160	86	30	8	4	4	
Groceries, confectionery, meats.....	35	46,856	29	26,901	164	100	43	14	7	3	3	
Farm products (edible).....	7	7,109	6	(x)	37	8	19	10	...	1	1	
Machinery, equipment, supplies.....	36	18,821	10	(x)	30	17	11	2	...	...	...
Other manufacturers' sales branches.....	37	75,125	21	26,493	53	35	13	4	1	...	...
Manufacturers' sales offices (without stocks).....	42	146,752	3	68,903	22	17	4	1	...	2	2	
Petroleum bulk stations, terminals.....	433	155,917	433	155,917	1,250	275	728	222	25	140	133	
Assemblers (mainly farm products), total.....	135	65,175	82	30,780	156	49	87	20	...	13	13	
Farm products (edible).....	76	11,020	50	(x)	95	37	51	7	...	3	3	
Farm products (raw materials).....	55	53,941	30	22,658	61	12	36	13	...	10	10	
Other assemblers.....	4	214	2	(x)								
LOUISIANA												
Total.....	2,821	1,972,828	1,982	1,288,528	6,169	2,137	2,380	1,416	236	578	627	
Administrative, auxiliary units.....	24	21,555	5	9,604	11	8	2	1	...	2	3	
Wholesale establishments.....	2,797	1,951,273	1,977	1,278,924	6,158	2,129	2,378	1,415	236	576	624	
Merchant wholesalers, total.....	1,811	1,183,511	1,288	852,577	4,267	1,680	1,488	908	191	376	415	
Groceries, confectionery, meats.....	363	276,632	316	225,250	1,194	314	442	402	36	115	130	
Groceries (general line).....	141	144,331	140	(x)	628	54	229	322	23	104	119	
Confectionery.....	30	8,090	29	(x)	115	100	14	1	...	...	...
Meats, meat products.....	42	23,971	38	23,326	116	51	51	13	1	9	9	
Other grocery, food specialties.....	150	100,240	109	50,561	335	109	148	66	12	2	2	
Farm products (edible).....	142	98,314	121	69,193	797	317	359	106	15	73	74	
Dairy, poultry products.....	62	39,853	53	37,396	550	233	260	54	3	34	33	
Fruits, vegetables (fresh).....	80	58,461	68	31,797	247	84	99	52	12	39	41	
Beer, wines, distilled spirits.....	84	82,865	78	73,045	276	56	123	75	22	19	19	
Drugs, chemicals, allied products.....	72	33,144	59	30,076	125	67	40	12	6	8	10	
Tobacco and products (exc. leaf).....	49	34,171	48	(x)	137	106	28	3	...	...	...
Paper and its products.....	33	16,633	22	15,414	53	26	17	7	3	5	5	
Farm products (raw materials).....	33	112,925	8	(x)	27	5	12	4	6	...	...
Automotive equipment, tires and tubes.....	159	30,425	110	21,331	166	136	23	7	...	1	1	
Electrical goods.....	60	71,350	31	55,267	103	69	28	6	...	3	6	
Hardware, plumbing, heating.....	71	67,049	53	64,567	135	63	49	21	2	9	15	
Hardware.....	24	48,988	21	48,526	68	23	28	15	2	7	13	
Plumbing, heating equipment, supplies.....	47	18,061	32	16,041	67	40	21	6	...	2	2	
Lumber, construction materials.....	82	42,651	48	26,867	230	36	74	55	65	53	59	
Lumber, millwork.....	48	29,320	22	15,895	72	13	30	24	5	41	47	
Other construction materials.....	34	13,331	26	10,972	158	23	44	31	60	12	12	
Machinery, equipment, supplies.....	366	177,120	240	152,388	612	337	176	84	15	47	51	
Commercial machines, equipment.....	65	14,301	49	12,549	99	76	20	3	...	...	...
Construction machinery, equipment.....	17	17,040	15	(x)	54	40	8	4	2	5	5	
Industrial machinery, equipment, supplies.....	178	118,289	120	102,172	357	164	110	71	12	35	40	
Service establishment equipment, supplies.....	45	7,295	19	(x)	32	19	10	3	...	4	4	
Other machinery, equipment, supplies.....	61	20,195	37	15,836	70	38	28	3	1	3	2	
Waste materials.....	53	20,530	45	19,102	150	12	45	73	20	19	22	
Iron, steel scrap.....	33	17,272	29	15,997	104	4	30	50	20	15	17	
Other scrap, waste materials.....	20	3,258	16	3,105	46	8	15	23	...	4	5	
Other merchant wholesalers.....	244	119,702	109	59,232	262	136	72	53	1	24	23	

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
LOUISIANA--Continued											
Manufacturers' sales branches(with stocks),total	246	392,844	116	243,159	605	159	274	169	3	37	40
Groceries, confectionery, meats.....	57	166,495	42	135,634	301	67	181	52	1	12	12
Farm products (edible).....	12	6,292	10	(x)	37	6	18	13	...	1	1
Machinery, equipment, supplies.....	92	47,309	30	(x)	67	35	25	7	...	3	8
Other manufacturers' sales branches.....	85	172,748	34	74,564	200	51	50	97	2	21	19
Manufacturers' sales offices (without stocks)...	95	162,698	3	1,697	9	9	...	...	...	...	...
Petroleum bulk stations, terminals.....	474	158,440	474	158,440	1,014	221	478	283	32	147	150
Assemblers (mainly farm products), total.....	171	53,780	96	23,051	263	60	138	55	10	16	19
Farm products (edible).....	68	12,694	51	9,717	154	33	83	37	1	9	10
Farm products (raw materials).....	58	28,753	12	4,111	25	6	17	2	...	...	...
Other assemblers.....	45	12,333	33	9,223	84	21	38	16	9	7	9
MAINE											
Total.....	906	465,983	663	357,769	2,067	694	596	574	203	113	117
Administrative, auxiliary units.....	9	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	897	465,983	663	357,769	2,067	694	596	574	203	113	117
Merchant wholesalers, total.....	590	250,576	405	190,477	1,168	476	315	273	104	40	44
Groceries, confectionery, meats.....	114	68,998	90	63,408	262	91	70	79	22	16	18
Groceries (general line).....	23	43,290	22	(x)	115	21	31	41	22	16	18
Confectionery.....	14	1,840	12	(x)	17	14	2	1	...	...	...
Meats, meat products.....	21	12,237	19	(x)	40	20	11	9	...	...	...
Other grocery, food specialties.....	56	11,631	37	7,896	90	36	26	28	...	...	...
Farm products (edible).....	42	17,916	39	14,589	136	54	47	30	5	2	2
Dairy, poultry products.....	10	2,478	9	(x)	39	18	9	12	...	...	...
Fruits, vegetables (fresh).....	32	15,438	30	(x)	97	36	38	18	5	2	2
Beer, wines, distilled spirits.....	42	17,401	40	(x)	201	62	40	67	32	10	13
Drugs, chemicals, allied products.....	18	7,516	13	3,346	27	11	14	1	1	...	...
Tobacco and products (exc. leaf).....	31	19,191	30	(x)	57	38	14	5	...	...	...
Paper and its products.....	16	6,704	9	5,224	14	9	4	1	...	...	...
Farm products (raw materials).....	1	(x)	1	(x)		Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes.....	50	11,777	29	7,079	67	51	11	5	...	...	...
Electrical goods.....	27	18,126	7	6,254	16	11	5	...	...	...	...
Hardware, plumbing, heating.....	29	25,192	24	23,823	58	26	13	12	7	6	6
Hardware.....	12	13,730	11	(x)	36	17	6	8	5	3	3
Plumbing, heating equipment, supplies.....	17	11,462	13	(x)	22	9	7	4	2	3	3
Lumber, construction materials.....	38	12,411	26	5,307	83	5	15	37	26	4	3
Lumber, millwork.....	27	9,332	19	3,168	49	3	12	27	7	4	3
Other construction materials.....	11	3,079	7	2,139	34	2	3	10	19	...	...
Machinery, equipment, supplies.....	67	15,362	33	11,168	73	44	16	5	8	1	1
Commercial machines, equipment.....	16	1,503	4	714	13	11	1	1	...	...	...
Construction machinery, equipment.....	7	2,057	4	1,266	10	2	2	...	6	...	...
Industrial machinery, equipment.....	18	5,560	13	4,786	32	19	10	2	1	1	1
Service establishment equipment, supplies.....	12	1,170	3	281	3	3	...	...	...	...	...
Other machinery, equipment, supplies.....	14	5,072	9	4,121	15	9	3	2	1	...	...
Waste materials.....	34	6,346	30	5,673	84	14	47	21	2	1	1
Iron, steel scrap.....	13	2,008	12	(x)	44	5	28	10	1	1	1
Other scrap, waste materials.....	21	4,338	18	(x)	40	9	19	11	1	...	...
Other merchant wholesalers.....	81	(x)	34	(x)	90	60	19	10	1	...	...
Manufacturers' sales branches(with stocks),total	89	61,315	64	51,852	223	57	104	56	6	4	3
Groceries, confectionery, meats.....	39	39,810	39	39,810	120	34	59	26	1	2	...
Farm products (edible).....	13	6,374	13	6,374	87	21	32	29	5	2	3
Machinery, equipment, supplies.....	21	5,738	7	799	7	...	7	...	...	...	...
Other manufacturers' sales branches.....	16	9,393	8	4,869	9	2	6	1	...	...	...
Manufacturers' sales offices (without stocks)...	11	18,750	1	(x)	584	131	155	208	90	67	67
Petroleum bulk stations, terminals.....	153	98,420	153	98,420							
Assemblers (mainly farm products), total.....	54	36,922	40	(x)	92	30	22	37	3	2	3
Farm products (edible).....	21	28,661	12	7,990	35	9	12	13	1	2	3
Farm products (raw materials).....	4	490	3	(x)	4	1	2	1	...	...	...
Other assemblers.....	29	7,771	25	7,405	53	20	8	23	2	...	...
MARYLAND											
Total.....	2,776	1,795,881	1,604	1,001,338	4,803	1,687	1,795	1,118	203	309	335
Administrative, auxiliary units.....	25	25,966	5	...	14	10	2	2	...	...	...
Wholesale establishments.....	2,751	1,769,915	1,599	1,001,338	4,789	1,677	1,793	1,116	203	309	335
Merchant wholesalers, total.....	2,114	936,428	1,236	631,773	3,275	1,315	1,278	600	82	128	158
Groceries, confectionery, meats.....	282	132,912	220	114,125	589	221	257	101	10	43	55
Groceries (general line).....	49	67,602	45	57,601	163	29	66	61	7	42	54
Confectionery.....	44	10,725	36	9,262	60	41	16	3	...	...	...
Meats, meat products.....	39	21,194	36	20,175	99	49	39	11	...	...	...
Other grocery, food specialties.....	150	33,391	103	27,087	267	102	136	26	3	1	1
Farm products (edible).....	194	82,719	125	55,354	462	203	187	59	13	11	11
Dairy, poultry products.....	64	29,535	56	27,370	267	150	97	19	1	...	...
Fruits, vegetables (fresh).....	130	53,184	69	27,984	195	53	90	40	12	11	11
Beer, wines, distilled spirits.....	109	73,186	99	69,962	400	55	166	77	2	9	9
Drugs, chemicals, allied products.....	59	19,327	31	8,636	29	18	4	...	1	...	...
Tobacco and products (exc. leaf).....	53	44,634	44	43,355	108	87	18	3	...	2	2
Paper and its products.....	65	28,409	39	24,982	71	24	34	12	1	...	...
Farm products (raw materials).....	22	36,595	6	6,843	19	7	8	3	1	1	1
Automotive equipment, tires and tubes.....	163	31,048	117	23,053	225	183	39	3	...	...	...
Electrical goods.....	75	60,777	51	50,554	126	80	42	4	...	...	...

See footnotes at end of table.

TRUCKS

7.17

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MARYLAND—Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating.....	93	42,627	68	39,320	163	60	75	28	...	2	2
Hardware.....	28	15,009	23	14,672	46	15	21	10	...	2	2
Plumbing, heating equipment, supplies.....	65	27,618	45	24,648	117	45	54	18	...	...	...
Lumber, construction materials.....	84	59,443	59	42,709	281	35	116	95	35	13	25
Lumber, millwork.....	57	48,397	36	32,932	158	24	62	64	8	13	25
Other construction materials.....	27	11,046	23	9,777	123	11	54	31	27	...	...
Machinery, equipment, supplies.....	318	75,378	141	49,825	260	157	78	24	1	5	5
Commercial machines, equipment.....	94	13,678	39	6,846	70	48	18	4	...	...	...
Construction machinery, equipment.....	14	13,259	11	12,304	52	30	18	3	1	...	...
Industrial machinery, equipment, supplies...	75	22,229	31	15,340	59	28	19	12	...	...	...
Service establishment equipment, supplies...	65	8,543	31	5,583	45	33	7	5	...	3	3
Other machinery, equipment, supplies.....	70	17,669	29	9,752	34	18	16	...	...	2	2
Waste materials.....	97	40,683	80	36,650	242	35	106	96	5	21	25
Iron, steel scrap.....	29	28,629	27	(x)	88	15	25	46	2	12	13
Other scrap, waste materials.....	68	12,054	53	(x)	154	20	81	50	3	9	12
Other merchant wholesalers.....	500	208,090	156	66,405	384	139	140	91	14	20	21
Manufacturers' sales branches (with stocks), total	201	347,858	93	163,041	405	140	173	88	4	7	9
Groceries, confectionery, meats.....	43	128,448	32	86,258	164	75	79	7	3	3	5
Farm products (edible).....	11	9,953	11	9,953	119	30	56	33	...	3	3
Machinery, equipment, supplies.....	60	40,748	16	21,967	29	10	16	3	...	...	...
Other manufacturers' sales branches.....	87	168,709	34	44,863	93	25	22	45	1	1	1
Manufacturers' sales offices (without stocks)...	99	260,112	3	6,318	14	6	4	4	...	3	2
Petroleum bulk stations, terminals.....	162	171,419	162	171,419	885	137	258	378	112	159	152
Assemblers (mainly farm products), total.....	175	54,098	105	28,787	210	79	80	46	5	12	14
Farm products (edible).....	32	12,268	17	5,592	45	13	16	13	3	...	...
Farm products (raw materials).....	28	20,078	19	7,974	45	8	21	16	...	1	1
Other assemblers.....	115	21,752	69	15,221	120	58	43	17	2	11	13
MASSACHUSETTS											
Total.....	6,887	(x)	3,030	2,292,614	9,249	3,052	2,860	2,388	949	527	704
Administrative, auxiliary units.....	56	(x)	11	25,701	73	25	4	19	25	...	14
Wholesale establishments.....	6,831	5,359,611	3,019	2,266,913	9,176	3,027	2,856	2,369	924	527	690
Merchant wholesalers, total.....	5,539	3,015,927	2,543	1,389,763	6,836	2,442	2,087	1,780	527	219	301
Groceries, confectionery, meats.....	709	438,073	464	299,748	1,274	464	448	288	74	19	24
Groceries (general line).....	103	147,236	83	126,696	377	37	135	156	49	4	7
Confectionery.....	70	11,997	34	4,581	64	42	16	6	...	...	...
Meats, meat products.....	215	160,287	126	86,866	258	120	102	32	4	1	1
Other grocery, food specialties.....	321	118,553	221	81,605	575	265	195	94	21	14	16
Farm products (edible).....	489	247,982	350	145,132	1,266	418	475	345	28	21	23
Dairy, poultry products.....	157	108,579	121	70,468	690	271	235	172	12	13	14
Fruits, vegetables (fresh).....	332	139,403	229	74,664	576	147	240	173	16	8	9
Beer, wines, distilled spirits.....	127	149,909	109	136,046	554	64	219	215	56	28	33
Drugs, chemicals, allied products.....	146	71,650	50	28,680	112	47	33	24	8	2	2
Tobacco and products (exc. leaf).....	135	114,019	96	102,284	262	160	89	13	...	...	...
Paper and its products.....	231	78,360	98	40,934	155	44	58	48	5	4	4
Farm products (raw materials).....	197	451,784	9	12,024	27	2	3	21	1	2	1
Automotive equipment, tires and tubes.....	299	71,749	196	53,725	422	312	85	15	10	7	8
Electrical goods.....	182	129,064	67	69,950	103	78	20	4	1	1	1
Hardware, plumbing, heating.....	251	107,436	153	85,920	273	104	79	82	8	2	1
Hardware.....	75	36,048	37	27,913	70	33	20	17	...	...	...
Plumbing, heating equipment, supplies.....	176	71,388	116	58,007	203	71	59	65	8	2	1
Lumber, construction materials.....	154	102,901	95	47,580	380	44	84	156	96	21	35
Lumber, millwork.....	91	75,055	51	28,206	155	15	52	80	8	13	23
Other construction materials.....	63	27,846	44	19,374	225	29	32	76	88	8	12
Machinery, equipment, supplies.....	793	313,009	231	85,950	412	240	105	64	3	10	9
Commercial machines, equipment.....	135	36,203	42	19,302	87	62	15	9	1	...	...
Construction machinery, equipment.....	19	15,788	13	12,235	36	22	11	3	...	2	2
Industrial machinery, equipment, supplies...	231	81,235	85	28,738	145	66	47	30	2	7	7
Service establishment equipment, supplies...	305	152,964	70	13,970	107	63	26	18	...	1	...
Other machinery, equipment, supplies.....	103	26,819	21	11,705	37	27	6	4	...	...	...
Waste materials.....	492	121,658	327	79,097	667	87	184	261	135	57	96
Iron, steel scrap.....	104	36,750	87	21,110	234	31	30	106	67	16	27
Other scrap, waste materials.....	388	84,908	240	57,987	433	56	154	155	68	41	69
Other merchant wholesalers.....	1,334	618,333	298	202,693	929	378	205	244	102	45	64
Manufacturers' sales branches (with stocks), total	664	1,227,077	233	495,084	1,194	293	555	312	34	22	26
Groceries, confectionery, meats.....	133	390,095	102	237,973	598	120	317	145	16	...	3
Farm products (edible).....	33	42,213	32	(x)	346	86	151	107	2	1	2
Machinery, equipment, supplies.....	209	197,700	32	(x)	80	24	40	14	2	1	1
Other manufacturers' sales branches.....	289	597,069	67	169,615	170	63	47	46	14	17	20
Manufacturers' sales offices (without stocks)...	369	720,810	8	19,326	29	26	1	2	...	...	...
Petroleum bulk stations, terminals.....	196	327,677	196	327,677	1,031	236	189	246	360	276	342
Assemblers (mainly farm products), total.....	63	68,120	39	35,063	86	30	24	29	3	10	21
Farm products (edible).....	24	20,774	15	18,950	33	12	5	16	...	...	...
Farm products (raw materials).....	5	24,347	3	(x)	6	3	2	1	...	...	...
Other assemblers.....	34	22,999	21	(x)	47	15	17	12	3	10	21

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
MICHIGAN												
Total.....	7,559	5,810,906	4,929	2,928,680	14,234	4,365	6,358	3,119	392	1,809	2,253	
Administrative, auxiliary units.....	50	36,997	11	11,584	189	72	104	12	1	3	4	
Wholesale establishments.....	7,509	5,773,909	4,918	2,917,096	14,045	4,293	6,254	3,107	391	1,806	2,249	
Merchant wholesalers, total.....	4,988	2,445,186	3,209	1,695,924	9,468	3,377	4,006	1,949	136	1,194	1,552	
Groceries, confectionery, meats.....	661	364,290	532	327,632	1,544	597	647	286	14	213	260	
Groceries (general line).....	156	178,722	92	160,643	333	156	113	11	11	154	195	
Confectionery.....	70	13,842	60	12,849	123	90	29	4	...	...	...
Meats, meat products.....	172	96,399	157	86,887	410	223	147	39	1	12	14	
Other grocery, food specialties.....	263	75,327	223	67,253	678	231	315	130	2	47	51	
Farm products (edible).....	513	262,856	464	227,217	2,092	648	1,169	266	9	156	187	
Dairy, poultry products.....	285	140,518	261	130,698	1,488	477	885	125	1	73	104	
Fruits, vegetables (fresh).....	228	122,338	203	96,519	604	171	284	141	8	83	83	
Beer, wines, distilled spirits.....	371	218,718	275	92,007	1,234	164	610	446	14	236	268	
Drugs, chemicals, allied products.....	139	59,575	61	50,165	151	72	41	37	1	5	8	
Tobacco and products (exc. leaf).....	127	120,906	119	114,177	316	171	91	53	1	6	6	
Paper and its products.....	101	60,406	61	39,019	117	31	53	33	...	5	4	
Farm products (raw materials).....	33	46,958	20	30,070	48	12	20	15	1	12	16	
Automotive equipment, tires and tubes.....	487	122,794	335	91,237	687	521	136	27	3	8	9	
Electrical goods.....	193	158,718	101	90,110	199	130	60	8	1	...	...
Hardware, plumbing, heating.....	224	146,414	141	126,504	336	156	135	42	3	42	48	
Hardware.....	75	76,144	41	65,921	104	58	39	5	2	32	36	
Plumbing, heating equipment, supplies.....	149	70,270	100	60,583	232	98	96	37	1	10	12	
Lumber, construction materials.....	240	145,658	171	90,856	619	87	260	239	33	94	147	
Lumber, millwork.....	117	94,893	77	50,017	212	34	106	64	8	64	105	
Other construction materials.....	123	50,765	94	40,839	407	53	134	175	25	30	42	
Machinery, equipment, supplies.....	778	202,990	517	116,042	562	331	149	81	1	36	39	
Commercial machines, equipment.....	173	26,626	87	16,998	139	103	28	8	...	1	1	
Construction machinery, equipment.....	29	20,895	21	19,112	70	46	11	3	...	7	8	
Industrial machinery, equipment, supplies.....	323	103,235	122	53,172	225	94	77	53	1	16	17	
Service establishment equipment, supplies.....	98	16,171	49	8,309	63	46	15	2	...	5	4	
Other machinery, equipment, supplies.....	155	36,063	38	18,451	65	42	18	5	...	7	9	
Waste materials.....	361	174,784	314	151,805	801	114	372	283	32	279	455	
Iron, steel scrap.....	183	125,950	166	107,137	479	50	206	200	23	160	302	
Other scrap, waste materials.....	178	48,834	148	44,668	322	64	166	83	9	119	153	
Other merchant wholesalers.....	760	360,119	298	149,083	762	343	263	133	23	102	105	
Manufacturers' sales branches (with stocks), total.....	623	1,128,476	383	402,254	1,071	295	514	248	14	61	85	
Groceries, confectionery, meats.....	149	211,701	116	117,035	557	133	329	95	...	5	8	
Farm products (edible).....	28	33,407	26	(x)	187	42	54	91	...	21	32	
Machinery, equipment, supplies.....	189	154,228	38	(x)	81	31	44	5	1	1	1	
Other manufacturers' sales branches.....	257	729,140	103	207,374	246	89	87	57	13	34	44	
Manufacturers' sales offices (without stocks).....	389	1,488,909	14	182,906	36	32	2	2	...	6	20	
Petroleum bulk stations, terminals.....	1,082	495,618	1,082	495,618	2,726	399	1,382	724	221	459	483	
Assemblers (mainly farm products), total.....	427	215,720	330	140,394	744	190	350	184	20	86	109	
Farm products (edible).....	108	32,057	79	24,497	197	39	61	92	5	54	69	
Farm products (raw materials).....	292	179,012	231	112,178	507	138	270	85	14	27	34	
Other assemblers.....	27	4,651	20	3,719	40	13	19	7	1	5	6	
MINNESOTA												
Total.....	5,613	3,969,751	3,386	1,782,128	7,967	2,145	4,248	1,912	62	541	567	
Administrative, auxiliary units.....	51	50,730	8	7,223	49	18	25	6	...	1	1	
Wholesale establishments.....	5,562	3,919,021	3,378	1,774,905	7,918	2,127	4,223	1,906	62	540	566	
Merchant wholesalers, total.....	2,406	2,005,399	1,282	888,412	3,928	1,308	1,874	722	24	233	254	
Groceries, confectionery, meats.....	236	191,478	184	141,519	564	146	278	139	1	86	93	
Groceries (general line).....	79	136,415	60	108,594	298	18	157	122	1	83	90	
Confectionery.....	24	7,194	18	(x)	42	27	13	2	...	...	...
Meats, meat products.....	42	15,408	40	(x)	77	48	23	6	...	...	...
Other grocery, food specialties.....	91	32,461	66	12,509	147	53	85	9	...	3	3	
Farm products (edible).....	288	156,186	237	143,659	1,214	363	698	149	4	62	63	
Dairy, poultry products.....	196	98,339	163	93,666	933	327	519	86	1	15	18	
Fruits, vegetables (fresh).....	92	57,847	74	49,993	281	36	179	63	3	47	45	
Beer, wines, distilled spirits.....	202	91,276	193	73,510	578	115	277	179	7	20	21	
Drugs, chemicals, allied products.....	68	33,065	21	16,207	30	24	6	...	...	...	...
Tobacco and products (exc. leaf).....	65	48,583	56	40,321	179	86	79	14	...	3	3	
Paper and its products.....	72	37,379	31	23,489	70	12	38	20	...	1	1	
Farm products (raw materials).....	74	402,154	11	25,546	27	7	17	3	...	4	7	
Automotive equipment, tires and tubes.....	234	63,507	131	49,313	269	196	66	7	...	9	9	
Electrical goods.....	78	99,185	25	40,530	52	34	12	6	...	1	...	
Hardware, plumbing, heating.....	94	141,279	38	64,555	77	41	30	6	...	1	1	
Hardware.....	32	111,717	12	46,343	28	14	12	2	...	...	...
Plumbing, heating equipment, supplies.....	62	29,562	26	18,212	49	27	18	4	...	1	1	
Lumber, construction materials.....	88	122,419	41	27,121	247	9	130	103	5	11	14	
Lumber, millwork.....	47	82,797	13	6,460	27	2	21	4	...	6	8	
Other construction materials.....	41	39,622	28	20,661	220	7	109	99	4	5	6	
Machinery, equipment, supplies.....	383	132,208	118	69,400	219	142	51	23	3	8	9	
Commercial machines, equipment.....	92	17,951	35	9,995	55	44	11	...	...	4	4
Construction machinery, equipment.....	22	22,029	12	18,185	29	21	4	...	1	...	...
Industrial machinery, equipment, supplies.....	111	38,459	29	21,609	62	28	16	16	2	2	3	
Service establishment equipment, supplies.....	58	9,173	15	1,680	17	13	4	...	...	...	...
Other machinery, equipment, supplies.....	100	44,596	27	17,931	56	36	16	4	...	2	2	
Waste materials.....	121	38,005	100	29,863	205	37	124	42	2	5	7	
Iron, steel scrap.....	74	30,604	63	24,539	136	27	74	33	2	4	6	
Other scrap, waste materials.....	47	7,401	37	5,324	69	10	50	9	...	1	1	
Other merchant wholesalers.....	403	448,671	96	133,379	197	96	68	31	2	22	26	

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks						
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MINNESOTA--Continued											
Manufacturers' sales branches (with stocks), total	332	567,654	126	237,162	457	171	172	113	1	42	43
Groceries, confectionery, meats.....	71	131,330	45	83,919	238	111	96	31	...	2	2
Farm products (edible).....	8	19,358	8	19,358	41	5	10	26	...	16	16
Machinery, equipment, supplies.....	105	133,789	21	74,891	35	16	16	3	...	1	1
Other manufacturers' sales branches.....	148	283,177	52	58,994	143	39	50	53	1	23	24
Manufacturers' sales offices (without stocks)...	161	382,837	7	75,773	30	22	5	3	...	...	...
Petroleum bulk stations, terminals.....	1,468	268,951	1,468	268,951	2,574	358	1,703	486	27	156	158
Assemblers (mainly farm products), total.....	1,195	694,180	495	304,607	929	268	469	182	10	109	111
Farm products (edible).....	357	160,015	200	121,312	445	154	217	74	...	59	57
Farm products (raw materials).....	818	532,311	285	182,344	467	108	243	106	10	50	54
Other assemblers.....	20	1,854	10	951	17	6	9	2	...	...	...
MISSISSIPPI											
Total.....	1,626	774,332	1,259	516,211	3,545	1,099	1,534	830	82	299	309
Administrative, auxiliary units.....	6	...	3	...	6	4	2	...	...	...	...
Wholesale establishments.....	1,620	774,332	1,256	516,211	3,539	1,095	1,532	830	82	299	309
Merchant wholesalers, total.....	924	424,596	729	346,886	2,283	805	914	499	65	201	215
Groceries, confectionery, meats.....	202	146,016	195	145,340	805	175	350	251	29	84	91
Groceries (general line).....	118	130,540	117	(x)	600	47	289	235	29	83	90
Confectionery.....	22	3,365	22	3,365	73	66	7	...	...	...	...
Meats, meat products.....	16	3,244	15	(x)	35	18	15	2	...	...	...
Other grocery, food specialties.....	46	8,867	41	8,712	97	44	39	14	...	1	1
Farm products (edible).....	82	19,291	78	18,759	309	117	141	48	3	20	20
Dairy, poultry products.....	46	10,203	44	(x)	173	91	72	10	...	5	5
Fruits, vegetables (fresh).....	36	9,088	34	(x)	136	26	69	38	3	15	15
Beer, wines, distilled spirits.....	53	10,582	52	(x)	126	9	74	41	2	2	2
Drugs, chemicals, allied products.....	17	6,488	13	6,307	26	19	6	1	...	...	...
Tobacco and products (exc. leaf).....	31	23,057	31	23,057	117	81	31	5	...	...	...
Paper and its products.....	20	5,294	14	4,746	24	13	9	2	...	...	...
Farm products (raw materials).....	12	39,566	2	(x)	...	Combined with "Other merchant wholesalers"					...
Automotive equipment, tires and tubes.....	135	18,675	83	13,995	124	98	23	3	...	2	2
Electrical goods.....	18	15,740	14	14,473	29	20	7	2	...	2	2
Hardware, plumbing, heating.....	38	22,206	35	22,080	141	41	66	29	5	16	19
Hardware.....	19	13,036	18	(x)	49	9	10	26	4	6	7
Plumbing, heating equipment, supplies.....	19	9,170	17	(x)	92	32	56	3	1	10	12
Lumber, construction materials.....	62	26,500	31	12,575	145	20	76	41	8	7	7
Lumber, millwork.....	51	24,214	21	(x)	73	9	42	14	8	7	7
Other construction materials.....	11	2,286	10	(x)	72	11	34	27	...	...	...
Machinery, equipment, supplies.....	107	34,792	68	28,415	155	107	31	15	2	16	17
Commercial machines, equipment.....	19	1,326	11	979	23	20	2	1	...	...	...
Construction machinery, equipment.....	16	12,041	15	(x)	54	36	15	3	...	12	13
Industrial machinery, equipment, supplies...	42	16,019	28	11,241	53	33	8	10	2	2	2
Service establishment equipment, supplies.....	12	(x)	6	(x)	7	7	...	...	...	...	...
Other machinery, equipment, supplies.....	18	(x)	8	(x)	18	11	6	1	...	2	2
Waste materials.....	32	4,649	30	(x)	83	16	39	26	2	7	7
Iron, steel scrap.....	18	2,817	18	2,817	45	11	16	16	2	4	4
Other scrap, waste materials.....	14	1,832	12	(x)	38	5	23	10	...	3	3
Other merchant wholesalers.....	115	51,740	83	41,732	199	89	61	35	14	45	48
Manufacturer's sales branches (with stocks), total	60	43,460	43	39,954	195	62	98	30	5	9	6
Groceries, confectionery, meats.....	28	33,515	28	33,515	161	59	78	23	1	7	4
Farm products (edible).....	3	1,609	3	1,609	10	5	4	1	...	...	...
Machinery, equipment, supplies.....	19	3,615	5	1,755	11	2	8	1	...	...	...
Other manufacturers' sales branches.....	10	4,721	7	3,075	13	...	7	2	4	2	2
Manufacturers' sales offices (without stocks)...	11	13,961	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	455	103,110	455	103,110	1,008	214	496	291	7	80	79
Assemblers (mainly farm products), total.....	170	189,205	29	26,261	53	14	24	10	5	9	9
Farm products (edible).....	25	7,024	11	(x)	21	5	10	4	2	2	2
Farm products (raw materials).....	139	179,938	14	20,369	19	8	6	5	...	4	4
Other assemblers.....	6	2,243	4	(x)	13	1	3	1	...	3	3
MISSOURI											
Total.....	6,853	5,802,016	3,894	2,518,889	10,529	3,642	4,935	1,765	187	957	1,051
Administrative, auxiliary units.....	59	83,301	10	24,623	393	168	195	27	3	7	7
Wholesale establishments.....	6,794	5,718,715	3,884	2,494,266	10,136	3,474	4,740	1,738	184	950	1,044
Merchant wholesalers, total.....	4,135	2,822,858	2,216	1,527,003	6,206	2,522	2,452	1,101	131	526	611
Groceries, confectionery, meats.....	439	283,066	346	223,725	1,025	438	350	214	23	110	126
Groceries (general line).....	132	176,725	103	142,109	362	53	172	119	18	77	92
Confectionery.....	39	7,609	32	6,975	87	75	12	...	...	...	...
Meats, meat products.....	89	33,387	79	30,208	174	107	46	21	...	9	9
Other grocery, food specialties.....	179	65,345	132	44,463	402	203	120	74	5	24	25
Farm products (edible).....	482	218,001	433	201,250	1,409	593	660	153	3	98	105
Dairy, poultry products.....	238	87,744	212	82,393	773	431	296	46	...	19	22
Fruits, vegetables (fresh).....	244	130,257	221	118,857	636	162	364	107	3	79	83
Beer, wines, distilled spirits.....	184	104,532	163	79,944	572	156	273	133	10	54	56
Drugs, chemicals, allied products.....	136	61,436	48	37,407	95	67	16	7	5	5	5
Tobacco and products (exc. leaf).....	77	74,496	61	71,884	211	127	78	6	...	11	11
Paper and its products.....	82	66,729	35	32,361	59	11	35	13	...	1	1
Farm products (raw materials).....	106	490,264	19	202,503	49	19	26	4	...	2	2
Automotive equipment, tires and tubes.....	369	91,755	234	62,453	419	313	93	11	2	11	11
Electrical goods.....	152	157,117	49	55,033	86	66	18	2	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
MISSOURI—Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating.....	158	153,696	86	136,697	180	86	69	24	1	1	3
Hardware.....	49	87,234	24	82,836	53	25	23	4	1	1	3
Plumbing, heating equipment, supplies.....	109	66,462	62	53,861	127	61	46	20	...	...	...
Lumber, construction materials.....	158	102,684	95	53,321	572	59	190	276	47	42	53
Lumber, millwork.....	76	72,405	39	29,967	100	20	44	33	3	23	35
Other construction materials.....	82	30,279	56	23,354	472	39	146	243	44	19	18
Machinery, equipment, supplies.....	616	230,045	217	117,266	441	246	122	72	1	40	42
Commercial machines, equipment.....	134	42,315	54	14,459	87	61	21	5	...	...	...
Construction machinery, equipment.....	36	34,963	26	29,565	94	59	20	14	1	7	10
Industrial machinery, equipment, supplies...	176	66,001	59	33,799	149	46	58	45	...	31	31
Service establishment equipment, supplies...	137	23,115	49	13,070	67	52	12	3	...	...	...
Other machinery, equipment, supplies.....	133	63,651	29	26,373	44	28	11	5	...	2	1
Waste materials.....	233	81,146	166	42,242	386	55	218	105	8	27	51
Iron, steel scrap.....	111	55,950	81	21,437	205	23	116	63	3	10	23
Other scrap, waste materials.....	122	25,196	85	20,805	181	32	102	42	5	17	28
Other merchant wholesalers.....	923	707,891	264	210,887	702	286	304	81	31	124	145
Manufacturers' sales branches (with stocks), total.....	614	1,315,199	188	392,270	1,059	422	542	81	14	65	75
Groceries, confectionery, meats.....	98	184,597	58	57,425	644	234	392	14	4	21	21
Farm products (edible).....	14	22,473	14	22,473	128	52	54	22	...	22	26
Machinery, equipment, supplies.....	194	250,620	37	108,204	99	39	47	12	1	7	8
Other manufacturers' sales branches.....	308	857,549	79	204,168	188	97	49	33	9	15	20
Manufacturers' sales offices (without stocks)...	359	999,905	8	196,943	30	17	3	10	...	3	3
Petroleum bulk stations, terminals.....	1,167	260,742	1,167	260,742	2,256	326	1,458	434	38	324	320
Assemblers (mainly farm products), total.....	519	320,011	305	117,308	585	187	285	112	1	32	35
Farm products (edible).....	182	49,613	125	37,213	217	92	93	32	...	8	9
Farm products (raw materials).....	302	249,093	154	68,174	302	75	163	63	1	23	25
Other assemblers.....	35	21,305	26	11,921	66	20	29	17	...	1	1
MONTANA											
Total.....	1,367	506,429	838	262,681	1,712	627	806	273	6	60	60
Administrative, auxiliary units.....	10	16,914	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments.....	1,357	491,515	837	262,681	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	412	196,552	297	158,231	867	430	276	156	5	41	43
Groceries, confectionery, meats.....	47	37,733	40	34,862	156	39	72	45	...	8	10
Groceries (general line).....	26	33,423	24	(x)	109	15	53	41	...	5	5
Confectionery.....	8	1,944	6	(x)	19	14	5	...	...	...	...
Meats, meat products.....	5	1,606	4	(x)	14	6	5	3	...	3	5
Other grocery, food specialties.....	8	760	6	(x)	14	4	9	1	...	...	...
Farm products (edible).....	47	16,120	46	(x)	171	99	53	16	3	11	11
Dairy, poultry products.....	28	5,840	27	(x)	94	79	14	1	...	...	...
Fruits, vegetables (fresh).....	19	10,280	19	10,280	77	20	39	15	3	11	11
Beer, wines, distilled spirits.....	34	7,393	33	(x)	97	25	38	32	2	8	9
Drugs, chemicals, allied products.....	5	5,714	5	5,714	5	3	2	...	...	...	...
Tobacco and products (exc. leaf).....	13	6,610	13	6,610	32	12	10	...	...	...	...
Paper and its products.....	11	4,489	7	2,983	9	5	2	2	...	...	...
Farm products (raw materials).....	5	1,788	5	1,788	19	13	4	2	...	2	2
Automotive equipment, tires and tubes.....	59	12,038	37	8,467	59	41	18	...	...	...	...
Electrical goods.....	22	16,832	13	10,994	16	14	1	1	...	...	...
Hardware, plumbing, heating.....	27	19,248	16	16,688	38	16	20	2	...	...	...
Hardware.....	14	14,452	10	13,581	19	11	7	1	...	...	...
Plumbing, heating equipment, supplies.....	13	4,796	6	3,107	19	5	13	1	...	...	...
Lumber, construction materials.....	18	9,764	10	4,589	63	13	28	22	...	...	...
Lumber, millwork.....	9	7,650	4	2,854	6	1	5	...	...	...	...
Other construction materials.....	9	2,114	6	1,735	57	12	23	22	...	...	...
Machinery, equipment, supplies.....	72	29,372	43	21,708	110	84	13	13	...	6	5
Commercial machines, equipment.....	13	1,641	10	1,341	18	16	1	1	...	...	...
Construction machinery, equipment.....	9	7,669	8	(x)	37	27	5	5	...	1	1
Industrial machinery, equipment, supplies...	21	8,480	10	5,491	23	16	4	3	...	...	...
Service establishment equipment, supplies...	8	1,114	3	(x)	4	4	...	...	...	...	...
Other machinery, equipment, supplies.....	21	10,468	12	7,283	28	21	3	4	...	5	4
Waste materials.....	6	473	6	473	17	2	6	9	...	...	...
Iron, steel scrap.....	3	145	3	145	6	...	4	2	...	...	...
Other scrap, waste materials.....	3	328	3	328	11	2	2	7	...	...	...
Other merchant wholesalers.....	46	28,978	23	20,555	75	54	9	12	...	6	6
Manufacturers' sales branches (with stocks), total.....	57	47,472	20	22,258	68	36	25	7	...	2	2
Groceries, confectionery, meats.....	15	9,637	9	5,091	12	5	5	2	...	...	...
Farm products (edible).....	3	3,936	3	3,936	26	7	14	5	...	2	2
Machinery, equipment, supplies.....	23	20,882	3	11,312	23	18	5	...	...	...	...
Other manufacturers' sales branches.....	16	13,017	5	1,919	7	6	1	...	...	...	...
Manufacturers' sales offices (without stocks)...	10	9,293	1	(x)	706	129	474	102	1	13	13
Petroleum bulk stations, terminals.....	472	53,117	472	53,117							
Assemblers (mainly farm products), total.....	406	185,041	47	(x)	71	32	31	8	...	4	2
Farm products (edible).....	7	1,354	3	1,121	Combined with "Other assemblers"						
Farm products (raw materials).....	395	182,788	42	26,463	57	23	27	7	...	4	2
Other assemblers.....	4	899	2	(x)	14	9	4	1	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEBRASKA											
Total.....	2,979	1,558,050	1,807	829,445	3,947	1,477	1,720	675	75	369	388
Administrative, auxiliary units.....	14	10,604	2	(x)	(x)	Combined with (x)	"Manufacturers' sales offices (without stocks)" (x)				(x)
Wholesale establishments.....	2,965	1,547,446	1,805	(x)							
Merchant wholesalers, total.....	1,079	713,606	619	442,060	1,757	781	633	295	48	192	210
Groceries, confectionery, meats.....	95	104,513	78	99,228	273	87	91	71	24	67	74
Groceries (general line).....	37	87,720	35	(x)	165	36	50	55	24	66	72
Confectionery.....	11	1,302	5	1,049	11	5	5	1	...	...	...
Meats, meat products.....	16	7,921	15	(x)	38	23	9	6	...	1	2
Other grocery, food specialties.....	31	7,570	23	5,492	59	23	27	9	...	...	...
Farm products (edible).....	79	43,057	71	42,064	387	171	159	54	3	42	42
Dairy, poultry products.....	41	25,998	35	(x)	270	146	104	19	1	16	16
Fruits, vegetables (fresh).....	38	17,059	36	(x)	117	25	55	35	2	26	26
Beer, wines, distilled spirits.....	81	42,411	76	26,719	231	63	88	69	11	21	22
Drugs, chemicals, allied products.....	27	13,385	10	7,376	16	11	4	1	...	...	...
Tobacco and products (exc. leaf).....	34	21,730	33	(x)	108	50	48	8	2	6	6
Paper and its products.....	16	11,394	12	11,260	21	7	11	3	...	...	...
Farm products (raw materials).....	123	189,497	9	39,219	26	13	12	1	...	...	...
Automotive equipment, tires and tubes.....	150	30,358	85	21,992	126	104	15	7	...	...	...
Electrical goods.....	45	46,058	21	26,454	37	21	14	1	1	1	3
Hardware, plumbing, heating.....	33	29,188	17	(x)	38	23	13	2	...	2	2
Hardware.....	7	13,087	6	(x)	13	8	5	...	...	...	...
Plumbing, heating equipment, supplies.....	26	16,101	11	11,432	25	15	8	2	...	2	...
Lumber, construction materials.....	33	30,380	21	16,733	83	26	40	17	...	11	14
Lumber, millwork.....	15	23,707	8	11,509	23	8	12	3	...	2	2
Other construction materials.....	18	6,673	13	5,224	60	18	28	14	...	9	12
Machinery, equipment, supplies.....	156	63,940	65	46,109	162	108	25	27	2	9	10
Commercial machines, equipment.....	34	5,787	16	3,006	27	21	3	3	...	...	...
Construction machinery, equipment.....	12	12,027	8	10,025	46	35	2	8	1	2	3
Industrial machinery, equipment, supplies...	29	20,186	15	15,001	51	21	13	16	1	2	3
Service establishment equipment, supplies...	28	4,198	13	3,104	16	12	4	...	...	1	1
Other machinery, equipment, supplies.....	53	21,742	13	14,973	22	19	3	...	...	4	4
Waste materials.....	67	18,886	58	17,978	128	41	69	18	...	2	2
Iron, steel scrap.....	49	15,587	43	14,902	93	32	48	13	...	2	2
Other scrap, waste materials.....	18	3,299	15	3,076	35	9	21	5	...	...	...
Other merchant wholesalers.....	140	68,809	63	41,162	121	56	44	16	5	31	35
Manufacturers' sales branches (with stocks), total	149	239,482	67	(x)	251	144	67	39	1	14	15
Groceries, confectionery, meats.....	31	52,276	21	(x)	114	69	34	11	...	1	1
Farm products (edible).....	11	7,356	10	(x)	48	15	11	22	...	5	6
Machinery, equipment, supplies.....	50	95,016	15	64,269	51	36	13	2	...	1	1
Other manufacturers' sales branches.....	57	84,834	21	26,339	38	24	9	4	1	7	7
Manufacturers' sales offices (without stocks)...	30	50,278	1	(x)	21	21	...	...	...	...	...
Petroleum bulk stations, terminals.....	656	100,154	656	100,154	1,051	193	680	210	22	121	122
Assemblers (mainly farm products), total.....	1,051	443,926	462	171,876	813	338	340	131	4	42	41
Farm products (edible).....	353	68,797	212	(x)	375	199	121	54	1	24	22
Farm products (raw materials).....	682	369,666	236	119,196	407	128	203	73	3	14	15
Other assemblers.....	16	5,463	14	(x)	31	11	16	4	...	4	4
NEVADA											
Total.....	297	79,498	210	69,230	544	207	198	113	26	22	22
Administrative, auxiliary units.....	3	...	1	...	(x)	Combined with "Petroleum bulk stations, terminals" (x)					
Wholesale establishments.....	254	79,498	209	69,230							
Merchant wholesalers, total.....	144	54,904	103	44,897	280	145	64	54	17	17	17
Groceries, confectionery, meats.....	21	11,604	20	(x)	47	21	9	16	1	3	3
Groceries (general line).....	8	6,245	7	(x)	17	4	2	10	1	3	3
Confectionery.....	...	...	...	...	...	...	...	...	...	...	...
Meats, meat products.....	7	4,436	7	4,436	15	9	4	2	...	...	...
Other grocery, food specialties.....	6	923	6	923	15	8	3	4	...	...	...
Farm products (edible).....	14	6,498	12	(x)	70	26	25	16	3	4	4
Dairy, poultry products.....	10	4,021	8	(x)	49	23	18	7	1	2	2
Fruits, vegetables (fresh).....	4	2,477	4	2,477	21	3	7	9	2	2	2
Beer, wines, distilled spirits.....	18	9,957	16	(x)	43	18	14	11	...	1	1
Drugs, chemicals, allied products.....	3	301	1	(x)	...	...	Combined with "Other merchant wholesalers" (x)				
Tobacco and products (exc. leaf).....	5	3,892	4	(x)	14	13	Combined with "Other merchant wholesalers" (x)				
Paper and its products.....	1	(x)	1	(x)	...	...	Combined with "Other merchant wholesalers" (x)				
Farm products (raw materials).....	...	...	...	...	...	...	Combined with "Other merchant wholesalers" (x)				
Automotive equipment, tires and tubes.....	19	4,738	14	3,939	26	26	...	...	...	2	2
Electrical goods.....	5	1,841	1	(x)	...	...	Combined with "Other merchant wholesalers" (x)				
Hardware, plumbing, heating.....	6	3,198	4	(x)	7	3	3	1	...	...	...
Hardware.....	3	(x)	3	(x)	7	3	3	1	...	...	...
Plumbing, heating equipment, supplies.....	3	(x)	1	(x)	...	...	...	...	...	...	...
Lumber, construction materials.....	9	5,609	5	2,219	24	5	4	2	13	...	...
Lumber, millwork.....	4	2,981	2	(x)	24	5	4	2	13	...	...
Other construction materials.....	5	2,628	3	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	23	3,927	13	(x)	18	16	2	...	...	5	5
Commercial machines, equipment.....	6	899	3	789	3	3	...	...	...	...	...
Construction machinery, equipment.....	3	757	2	(x)	9	8	Combined with "Other machinery equipment supplies" (x)				
Industrial machinery, equipment, supplies...	11	2,076	5	1,627							
Service establishment equipment, supplies...	2	(x)	2	(x)	6	5	1	...	...	5	5
Other machinery, equipment, supplies.....	1	(x)	1	(x)							
Waste materials.....	7	576	6	(x)	9	3	5	1	...	2	2
Iron, steel scrap.....	2	(x)	2	(x)	9	3	5	1	...	2	2
Other scrap, waste materials.....	5	(x)	4	(x)	...	...	...	...	...	...	...
Other merchant wholesalers.....	13	(x)	6	(x)	22	14	2	6	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
NEVADA—Continued												
Manufacturers' sales branches(with stocks),total	16	3,924	12	3,663	29	10	10	2	7	...	...
Groceries, confectionery, meats.....	5	1,675	5	1,675	8	6	2	...	...	...	...
Farm products (edible).....	...	...	...	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	3	285	2	(x)	21	4	8	2	7	...	...
Other manufacturers' sales branches.....	8	1,964	5	(x)						...	...
Manufacturers' sales offices (without stocks)...	...	...	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	94	20,670	94	20,670	235	52	124	57	2	5	5	
Assemblers (mainly farm products), total.....	...	...	...	...	...	...	...	...	...	...	...
Farm products (edible).....	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials).....	...	...	...	...	...	...	...	...	...	...	...
Other assemblers.....	...	...	...	...	...	...	...	...	...	...	...
NEW HAMPSHIRE												
Total.....	517	188,541	420	158,269	1,261	387	426	342	106	57	61	
Administrative, auxiliary units.....	3	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	514	188,541	420	158,269	1,261	387	426	342	106	57	61	
Merchant wholesalers, total.....	354	109,321	276	87,891	759	279	211	212	57	17	21	
Groceries, confectionery, meats.....	50	28,186	44	22,445	103	23	45	32	3	3	4	
Groceries (general line).....	11	10,961	11	10,961	34	15	3	2	...	...	...
Confectionery.....	10	687	7	625	12	5	6	1	...	...	...
Meats, meat products.....	7	5,294	7	5,294	17	4	8	4	1	...	...
Other grocery, food specialties.....	22	11,244	19	5,565	40	10	16	14	...	1	1	
Farm products (edible).....	44	10,517	41	10,362	178	65	42	51	20	2	3	
Dairy, poultry products.....	19	5,638	18	(x)	107	49	25	18	15	...	...
Fruits, vegetables (fresh).....	25	4,879	23	(x)	71	16	17	33	5	2	3	
Beer, wines, distilled spirits.....	19	11,818	19	11,818	110	20	28	52	10	9	9	
Drugs, chemicals, allied products.....	8	1,767	5	1,527	7	5	2	...	...	...	...
Tobacco and products (exc. leaf).....	18	11,431	15	10,583	37	21	11	5	...	...	2
Paper and its products.....	7	722	5	(x)	6	1	3	2	...	...	...
Farm products (raw materials).....	1	(x)	1	(x)		Combined with "Other merchant wholesalers"				...	...
Automotive equipment, tires and tubes.....	30	5,469	21	4,768	44	35	6	3	...	...	...
Electrical goods.....	9	6,436	1	(x)		Combined with "Other merchant wholesalers"				...	...
Hardware, plumbing, heating.....	18	8,245	17	(x)	31	10	10	11	...	...	...
Hardware.....	6	2,723	5	(x)	10	5	3	2	...	...	...
Plumbing, heating equipment, supplies.....	12	5,522	12	5,522	21	5	7	9	...	...	...
Lumber, construction materials.....	19	3,684	15	3,175	53	8	15	20	10	2	2	
Lumber, millwork.....	10	1,835	7	(x)	15	1	8	6	...	...	1
Other construction materials.....	9	1,849	8	(x)	38	7	7	14	10	2	1	
Machinery, equipment, supplies.....	37	5,158	18	4,105	30	16	10	4	...	...	...
Commercial machines, equipment.....	9	475	4	410	6	6	...	...	...	...	...
Construction machinery, equipment.....	8	2,621	5	2,231	9	5	2	2	...	...	...
Industrial machinery, equipment, supplies.....	5	953	4	(x)	9	2	6	1	...	...	...
Service establishment equipment, supplies.....	9	671	4	451	6	3	2	1	...	...	...
Other machinery, equipment, supplies.....	6	438	1	(x)					...	...	...
Waste materials.....	43	2,113	40	1,985	78	15	28	22	13	...	...
Iron, steel scrap.....	16	1,070	15	(x)	32	7	14	11	...	...	...
Other scrap, waste materials.....	27	1,043	25	(x)	46	8	14	11	13	...	...
Other merchant wholesalers.....	51	(x)	34	4,529	82	60	11	10	1	1	1	
Manufacturers' sales branches(with stocks),total	48	(x)	37	25,572	135	37	63	33	2	...	...
Groceries, confectionery, meats.....	23	17,762	23	17,762	70	23	33	14	...	...	...
Farm products (edible).....	9	3,315	9	3,315	45	11	15	19	...	...	...
Machinery, equipment, supplies.....	10	(x)	2	(x)	20	3	15	...	2	...	...
Other manufacturers' sales branches.....	6	3,807	3	(x)						...	...
Manufacturers' sales offices (without stocks)...	5	(x)	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	85	39,413	85	39,413	314	46	130	91	47	40	40	
Assemblers (mainly farm products), total.....	22	5,393	22	5,393	53	25	22	6	...	...	...
Farm products (edible).....	12	4,865	12	4,865	37	13	21	3	...	...	...
Farm products (raw materials).....	3	303	3	303	7	3	1	3	...	...	...
Other assemblers.....	7	225	7	225	9	9	...	...	...	...	...
NEW JERSEY												
Total.....	5,502	3,480,709	3,715	2,401,330	11,185	3,516	3,308	3,025	1,336	690	797	
Administrative, auxiliary units.....	27	32,876	15	9,212	85	43	5	4	33	...	...
Wholesale establishments.....	5,475	3,447,833	3,700	2,392,118	11,100	3,473	3,303	3,021	1,303	690	797	
Merchant wholesalers, total.....	4,743	1,966,467	3,239	1,400,337	8,863	3,030	2,630	2,305	898	336	432	
Groceries, confectionery, meats.....	642	258,236	565	217,355	1,349	465	532	275	77	12	12	
Groceries (general line).....	65	87,293	51	66,020	202	33	37	80	52	3	3	
Confectionery.....	73	14,858	58	12,878	96	63	18	11	4	...	...
Meats, meat products.....	182	83,131	167	78,033	374	141	162	65	6	2	2	
Other grocery, food specialties.....	322	72,954	269	60,424	677	228	315	119	15	7	7	
Farm products (edible).....	570	239,466	475	194,988	1,811	712	549	498	52	60	52	
Dairy, poultry products.....	255	145,904	221	124,154	1,183	564	317	279	23	35	28	
Fruits, vegetables (fresh).....	315	93,562	254	70,834	628	148	232	219	29	25	24	
Beer, wines, distilled spirits.....	163	176,683	145	130,232	729	100	270	325	34	13	18	
Drugs, chemicals, allied products.....	175	76,364	81	53,445	155	64	44	37	10	16	24	
Tobacco and products (exc. leaf).....	118	125,052	98	115,836	258	153	100	5	...	...	...
Paper and its products.....	158	40,259	109	29,822	199	62	67	56	10	...	1	
Farm products (raw materials).....	15	16,019	7	3,799	15	8	1	...	...	3	4
Automotive equipment, tires and tubes.....	343	121,130	261	49,372	478	389	62	21	6	4	1	
Electrical goods.....	180	133,420	100	71,292	171	86	58	26	1	...	...

See footnotes at end of table.

TRUCKS

7.23

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

(Administrative offices and auxiliary units included)

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEW JERSEY—Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating.....	334	113,138	243	98,589	472	148	166	127	31	4	4
Hardware.....	93	21,795	51	14,852	95	52	18	18	7	...	...
Plumbing, heating equipment, supplies.....	241	91,343	192	83,737	377	96	148	109	24	4	4
Lumber, construction materials.....	246	170,749	187	134,389	776	58	151	283	284	37	69
Lumber, millwork.....	119	117,549	84	90,031	237	19	80	110	28	24	53
Other construction materials.....	127	53,200	103	44,358	539	39	71	173	256	13	16
Machinery, equipment, supplies.....	623	119,043	317	76,036	547	318	146	69	14	10	11
Commercial machines, equipment.....	136	20,150	82	15,768	150	103	33	12	2	...	...
Construction machinery, equipment.....	20	10,899	13	9,630	39	20	5	10	4	2	3
Industrial machinery, equipment, supplies.....	231	52,758	113	34,145	197	82	74	35	6	6	6
Service establishment equipment, supplies.....	137	14,985	76	8,063	112	80	24	8	...	...	...
Other machinery, equipment, supplies.....	99	20,251	33	8,430	49	33	10	4	2	2	2
Waste materials.....	371	89,320	321	81,177	901	124	248	301	228	117	168
Iron, steel scrap.....	107	47,923	94	42,479	268	40	55	104	69	28	53
Other scrap, waste materials.....	264	41,397	227	38,698	633	84	193	197	159	89	115
Other merchant wholesalers.....	805	285,588	350	144,045	1,000	343	231	276	150	59	68
Manufacturers' sales branches (with stocks), total.....	321	697,332	190	464,184	1,044	245	452	264	83	43	60
Groceries, confectionery, meats.....	80	199,691	75	173,730	489	140	237	106	6	...	...
Farm products (edible).....	19	27,119	18	(x)	151	21	55	73	2	...	...
Machinery, equipment, supplies.....	88	65,307	33	(x)	86	40	36	7	3	7	5
Other manufacturers' sales branches.....	134	405,215	64	239,550	318	44	124	78	72	36	55
Manufacturers' sales offices (without stocks)... Petroleum bulk stations, terminals.....	122 237	250,143 501,824	4 237	7,942 501,824	17 1,100	15 170	... 192	2 433	... 305	... 308	... 301
Assemblers (mainly farm products), total.....											
Farm products (edible).....	25	32,067	30	17,831	76	13	29	17	17	3	4
Farm products (raw materials).....	11	948	9	(x)	13	4	6	3	...	1	1
Other assemblers.....	16	5,075	9	(x)	18	2	10	6	...	...	...
NEW MEXICO											
Total.....	701	226,434	537	182,123	1,449	579	541	294	35	152	149
Administrative, auxiliary units.....	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	697	226,434	537	182,123	1,449	579	541	294	35	152	149
Merchant wholesalers, total.....											
Groceries, confectionery, meats.....	49	27,957	46	27,763	148	57	55	33	3	9	9
Groceries (general line).....	23	23,396	23	23,396	91	13	46	29	3	9	9
Confectionery.....	4	333	4	333	12	10	1	1	...	...	...
Meats, meat products.....	10	1,916	8	(x)	14	12	1	1	...	...	...
Other grocery, food specialties.....	12	2,312	11	(x)	31	22	7	2	...	...	...
Farm products (edible).....	49	15,494	49	15,494	235	122	65	40	8	37	37
Dairy, poultry products.....	31	8,428	31	8,428	166	91	46	28	1	12	12
Fruits, vegetables (fresh).....	18	7,066	18	7,066	69	31	19	12	7	25	25
Beer, wines, distilled spirits.....	32	17,219	32	17,219	100	38	36	26	...	9	9
Drugs, chemicals, allied products.....	9	1,827	5	1,677	9	4	4	1	...	...	...
Tobacco and products (exc. leaf).....	11	6,122	11	6,122	35	28	7	...	...	...	...
Paper and its products.....	3	1,018	1	(x)	...	Combined with "Other merchant wholesalers"					
Farm products (raw materials).....	5	6,723	1	(x)	...	Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes.....	69	8,120	36	5,345	47	42	5	...	...	...	...
Electrical goods.....	8	3,654	4	3,153	5	4	1	...	...	...	...
Hardware, plumbing, heating.....	17	7,830	7	(x)	9	4	3	2	...	1	1
Hardware.....	6	4,121	2	(x)	9	4	3	2	...	1	1
Plumbing, heating equipment, supplies.....	11	3,709	5	2,471	...	...	...	...	...	...	...
Lumber, construction materials.....	12	8,519	9	7,831	67	7	17	23	20	6	6
Lumber, millwork.....	6	2,421	4	(x)	17	2	7	...	...	3	3
Other construction materials.....	6	6,098	5	(x)	50	5	9	16	20	3	3
Machinery, equipment, supplies.....	76	28,839	37	17,723	116	62	25	29	...	6	6
Commercial machines, equipment.....	15	1,434	6	830	12	10	2	...	...	...	...
Construction machinery, equipment.....	3	1,906	2	(x)	...	Combined with "Other machinery, equipment, supplies"					
Industrial machinery, equipment, supplies.....	42	23,107	24	14,754	91	41	23	27	...	6	6
Service establishment equipment, supplies.....	3	(x)	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	13	(x)	5	(x)	13	11	2	...	...	...	...
Waste materials.....	10	1,065	8	(x)	31	7	20	4	...	8	8
Iron, steel scrap.....	4	518	3	(x)	11	1	6	4	...	2	2
Other scrap, waste materials.....	6	547	5	(x)	20	6	14	...	...	6	6
Other merchant wholesalers.....	53	19,138	27	16,275	87	39	29	19	...	8	9
Manufacturers' sales branches (with stocks), total.....	33	11,795	22	10,579	37	18	14	5	...	4	4
Groceries, confectionery, meats.....	7	4,274	6	(x)	12	6	5	1	...	...	...
Farm products (edible).....	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	11	3,533	6	(x)	13	5	6	2	...	1	1
Other manufacturers' sales branches.....	15	3,988	10	3,355	12	7	3	2	...	3	3
Manufacturers' sales offices (without stocks)... Petroleum bulk stations, terminals.....	3 230	607 41,631	1 230	(x) 41,631	505	135	255	111	4	64	60
Assemblers (mainly farm products), total.....											
Farm products (edible).....	8	(x)	6	(x)	11	7	4	...	...	...	...
Farm products (raw materials).....	18	15,377	5	3,418	7	5	1	1	...	...	...
Other assemblers.....	2	(x)	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers	
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
NEW YORK												
Total.....	38,446	(x)	11,092	8,146,811	32,131	9,124	9,879	9,380	3,748	1,448	1,784	
Administrative, auxiliary units.....	154	(x)	24	36,447	235	77	57	50	51	109	262	
Wholesale establishments.....	38,292	32,892,358	11,068	8,110,364	31,896	9,047	9,822	9,330	3,697	1,339	1,522	
Merchant wholesalers, total.....	33,599	18,869,076	9,383	4,791,612	24,033	7,381	7,684	7,032	1,936	744	917	
Groceries, confectionery, meats.....	3,195	2,312,090	1,791	888,243	4,258	1,377	1,589	1,073	219	59	76	
Groceries (general line).....	271	423,348	223	344,097	1,058	123	356	416	163	40	57	
Confectionery.....	296	43,900	188	30,170	267	162	83	22	...	...	...
Meats, meat products.....	720	601,900	492	303,668	1,027	396	429	190	12	6	6	
Other grocery, food specialties.....	1,908	1,242,942	888	210,308	1,906	696	721	445	44	13	13	
Farm products (edible).....	2,075	1,466,090	1,316	857,941	5,413	1,426	1,743	2,080	164	121	150	
Dairy, poultry products.....	988	976,653	626	563,050	3,648	1,061	1,132	1,386	69	74	98	
Fruits, vegetables (fresh).....	1,087	489,437	690	294,891	1,765	365	611	694	95	47	52	
Beer, wines, distilled spirits.....	526	560,942	394	305,903	1,695	237	690	682	86	51	58	
Drugs, chemicals, allied products.....	1,292	658,214	250	115,423	395	177	1.3	81	14	2	2	
Tobacco and products (exc. leaf).....	389	346,880	263	319,652	576	355	186	35	...	3	3	
Paper and its products.....	1,316	591,465	417	207,335	738	195	277	235	31	12	12	
Farm products (raw materials).....	831	1,173,847	25	34,737	34	17	13	4	...	...	...
Automotive equipment, tires and tubes.....	1,004	266,667	582	128,978	1,096	783	205	100	8	11	14	
Electrical goods.....	1,031	713,593	292	271,566	501	292	135	70	4	10	11	
Hardware, plumbing, heating.....	1,221	495,275	575	312,831	1,095	353	407	306	29	14	13	
Hardware.....	535	202,930	160	97,478	321	132	107	80	2	2	2	
Plumbing, heating equipment, supplies.....	686	292,345	415	215,353	774	221	300	226	27	12	11	
Lumber, construction materials.....	858	468,183	516	242,284	2,057	189	490	689	689	130	154	
Lumber, millwork.....	472	281,914	258	133,389	702	73	271	292	66	61	76	
Other construction materials.....	386	186,269	258	108,895	1,355	116	219	397	623	69	78	
Machinery, equipment, supplies.....	3,915	1,013,526	862	273,545	1,450	844	361	205	40	36	38	
Commercial machines, equipment.....	791	154,445	226	52,217	374	240	97	31	6	4	5	
Construction machinery, equipment.....	91	51,891	46	39,273	128	70	28	22	8	4	7	
Industrial machinery, equipment, supplies.....	1,171	395,096	221	81,338	427	218	105	92	12	21	19	
Service establishment equipment, supplies.....	1,028	171,102	247	42,118	337	226	68	32	11	2	2	
Other machinery, equipment, supplies.....	834	240,992	122	58,599	184	90	63	28	3	5	5	
Waste materials.....	1,478	376,986	963	201,084	1,952	230	656	763	273	187	270	
Iron, steel scrap.....	292	162,985	237	84,380	617	69	204	230	114	65	111	
Other scrap, waste materials.....	1,186	214,001	726	116,704	1,335	161	482	533	159	122	159	
Other merchant wholesalers.....	14,468	8,425,318	1,137	632,090	2,773	906	779	709	379	108	115	
Manufacturers' sales branches (with stocks), total.....	1,830	6,350,949	645	1,944,573	3,250	823	1,330	871	226	40	58	
Groceries, confectionery, meats.....	296	1,103,663	220	676,807	1,292	361	626	261	44	13	20	
Farm products (edible).....	67	95,595	62	77,766	499	125	164	191	19	1	1	
Machinery, equipment, supplies.....	469	537,241	87	117,553	239	75	131	24	9	2	2	
Other manufacturers' sales branches.....	998	4,614,450	276	1,072,447	1,220	262	409	395	154	24	35	
Manufacturers' sales offices (without stocks).....	1,665	6,454,477	44	396,275	185	83	41	46	15	19	21	
Petroleum bulk stations, terminals.....	820	838,047	820	838,047	3,859	633	622	1,109	1,495	515	507	
Assemblers (mainly farm products), total.....	378	379,809	176	139,857	569	127	145	272	25	21	19	
Farm products (edible).....	259	325,974	114	114,497	455	99	101	236	19	14	12	
Farm products (raw materials).....	58	33,187	45	22,207	89	22	36	25	6	3	3	
Other assemblers.....	61	20,648	17	3,153	25	6	8	11	...	4	4	
NORTH CAROLINA												
Total.....	3,422	2,310,991	2,575	1,463,307	8,282	2,902	3,729	1,527	124	699	708	
Administrative, auxiliary units.....	18	16,082	6	9,949	10	7	3	...	...	5	5
Wholesale establishments.....	3,404	2,294,909	2,569	1,453,358	8,272	2,895	3,726	1,527	124	694	703	
Merchant wholesalers, total.....	2,141	1,065,944	1,594	820,661	5,225	2,184	2,170	793	78	351	356	
Groceries, confectionery, meats.....	411	226,565	390	222,228	1,276	431	564	261	20	82	85	
Groceries (general line).....	208	173,883	206	(x)	736	143	356	220	17	66	69	
Confectionery.....	72	12,824	65	12,002	198	157	35	6	...	2	2	
Meats, meat products.....	27	10,781	26	(x)	80	49	28	3	...	...	...
Other grocery, food specialties.....	104	29,077	93	28,036	262	82	145	32	3	14	14	
Farm products (edible).....	196	92,199	184	82,130	1,341	436	708	180	17	160	165	
Dairy, poultry products.....	97	46,100	93	45,806	887	302	483	98	4	117	116	
Fruits, vegetables (fresh).....	99	46,099	91	36,324	454	134	225	82	13	43	49	
Beer, wines, distilled spirits.....	105	26,289	101	25,671	333	65	229	39	...	2	2	
Drugs, chemicals, allied products.....	58	38,973	41	23,878	95	52	42	1	...	...	...
Tobacco and products (exc. leaf).....	50	30,364	49	(x)	164	107	53	4	...	...	...
Paper and its products.....	38	20,293	29	19,246	61	29	30	2	...	7	8	
Farm products (raw materials).....	44	114,201	26	50,675	55	11	21	23	...	11	13	
Automotive equipment, tires and tubes.....	297	64,805	215	49,747	454	400	43	10	1	9	5	
Electrical goods.....	91	91,705	61	76,953	115	80	32	3	...	1	1	
Hardware, plumbing, heating.....	85	73,313	68	68,256	166	67	64	33	2	8	9	
Hardware.....	26	35,309	23	33,640	54	21	20	13	...	6	7	
Plumbing, heating equipment, supplies.....	59	38,004	45	34,616	112	46	44	20	2	2	2	
Lumber, construction materials.....	90	59,134	51	24,032	255	31	113	94	17	26	24	
Lumber, millwork.....	67	49,610	31	14,929	110	15	63	19	13	14	14	
Other construction materials.....	23	9,524	20	9,103	145	16	50	75	4	12	10	
Machinery, equipment, supplies.....	293	91,450	147	71,233	355	196	87	65	7	24	22	
Commercial machines, equipment.....	73	11,149	39	7,216	68	54	12	2	...	1	1	
Construction machinery, equipment.....	11	10,644	8	10,361	66	31	4	31	...	4	4	
Industrial machinery, equipment, supplies.....	92	37,556	59	32,099	149	70	51	21	7	18	16	
Service establishment equipment, supplies.....	60	11,421	19	5,970	27	16	10	1	...	...	...
Other machinery, equipment, supplies.....	57	20,680	22	16,187	45	25	10	10	...	1	1	
Waste materials.....	34	38,368	71	25,608	223	58	112	44	9	11	12	
Iron, steel scrap.....	46	15,113	42	14,655	147	43	69	32	1	1	1	
Other scrap, waste materials.....	38	23,255	29	10,953	76	15	43	12	6	10	11	
Other merchant wholesalers.....	299	98,285	161	(x)	332	221	72	34	5	10	10	

See footnotes at end of table.

TRUCKS

7.25

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousands of dollars)	Number	Sales, entire year (Thousands of dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NORTH CAROLINA—Continued											
Manufacturers' sales branches (with stocks), total	264	448,103	143	187,994	588	214	274	97	3	17	12
Groceries, confectionery, meats	67	118,595	62	102,450	343	120	186	35	2	5	5
Farm products (edible)	23	8,356	22	(x)	106	32	24	50	...	...	...
Machinery, equipment, supplies	67	51,826	11	(x)	49	30	16	3	...	...	...
Other manufacturers' sales branches	107	269,326	48	55,380	90	32	48	9	1	12	...
Manufacturers' sales offices (without stocks)	92	278,199	5	2,886	26	21	4	1	...	2	...
Petroleum bulk stations, terminals	664	275,343	664	275,343	2,101	406	1,127	537	31	239	248
Assemblers (mainly farm products), total	243	227,320	163	166,474	332	70	151	99	12	85	85
Farm products (edible)	30	12,219	23	10,148	74	30	30	14	...	10	13
Farm products (raw materials)	132	198,579	76	142,436	142	12	77	45	8	66	63
Other assemblers	81	16,522	64	13,890	116	28	44	40	4	9	9
NORTH DAKOTA											
Total	2,236	836,307	1,107	359,136	2,133	580	1,105	419	29	82	83
Administrative, auxiliary units	13	...	2	...		Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments	2,223	836,307	1,105	359,136	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	325	179,094	225	134,930	746	265	253	220	8	53	54
Groceries, confectionery, meats	65	57,450	58	55,429	239	36	115	88	...	27	30
Groceries (general line)	33	50,322	31	(x)	169	8	83	78	...	23	26
Confectionery	7	3,260	6	(x)	24	7	12	5	...	2	2
Meats, meat products	7	1,736	6	(x)	8	6	2	...	...	...	...
Other grocery, food specialties	18	2,132	15	2,059	38	15	18	5	...	2	2
Farm products (edible)	14	2,676	10	2,502	49	30	14	5	...	...	...
Dairy, poultry products	13	(x)	9	(x)	49	30	14	5	...	...	...
Fruits, vegetables (fresh)	1	(x)	1	(x)							
Beer, wines, distilled spirits	43	18,135	35	11,498	114	32	31	49	2	15	15
Drugs, chemicals, allied products	6	4,541	5	(x)	16	13	3	...	...	...	...
Tobacco and products (exc. leaf)	6	2,924	6	2,924	14	6	5	3	...	...	...
Paper and its products	3	1,881	3	1,881	4	4	...	...	...	...	...
Farm products (raw materials)	6	6,769	5	(x)	24	12	10	2	...	...	...
Automotive equipment, tires and tubes	48	18,214	27	12,512	45	33	6	6	...	...	...
Electrical goods	14	12,963	8	5,161	9	8	1	...	...	...	...
Hardware, plumbing, heating	2	(x)	...	...	...	...	...	...	...	...	...
Hardware	1	(x)	...	...	...	...	...	...	...	...	...
Plumbing, heating equipment, supplies	1	(x)	...	...	...	...	...	...	...	...	...
Lumber, construction materials	12	5,885	6	3,492	53	3	5	42	3	...	...
Lumber, millwork	4	1,710	1	(x)	53	3	5	42	3	...	...
Other construction materials	8	4,175	5	(x)							
Machinery, equipment, supplies	43	18,431	21	15,578	48	37	5	6	...	8	6
Commercial machines, equipment	14	1,326	4	657	7	7	...	...	...	...	...
Construction machinery, equipment	6	9,536	6	9,536	15	15	...	...	...	1	1
Industrial machinery, equipment, supplies	6	3,701	6	3,701	20	11	3	6	...	7	5
Service establishment equipment, supplies	4	(x)	2	(x)					...	...	...
Other machinery, equipment, supplies	13	(x)	3	(x)	6	4	2	...	...	...	...
Waste materials	22	5,185	19	4,911	67	21	38	8	...	...	...
Iron, steel scrap	10	1,228	8	(x)	27	8	19	...	...	...	...
Other scrap, waste materials	12	3,957	11	(x)	40	13	19	8	...	...	...
Other merchant wholesalers	41	(x)	22	12,826	64	30	20	11	3	3	3
Manufacturers' sales branches (with stocks), total	39	70,771	23	50,870	92	55	14	7	16	...	...
Groceries, confectionery, meats	12	12,325	7	11,493	9	1	6	2	...	...	...
Farm products (edible)	2	(x)	2	(x)		Combined with "Other manufacturers' sales branches"					
Machinery, equipment, supplies	12	34,563	6	(x)	24	20	3	1	...	...	...
Other manufacturers' sales branches	13	(x)	8	13,996	59	34	5	4	16	...	...
Manufacturers' sales offices (without stocks)	6	5,373	1	(x)	18	5	13	...	...	3	3
Petroleum bulk stations, terminals	697	71,590	697	71,590	1,000	154	704	137	5	15	15
Assemblers (mainly farm products), total	1,156	509,479	159	(x)	277	101	121	55	...	11	11
Farm products (edible)	151	18,561	39	8,965	79	39	30	10	...	1	1
Farm products (raw materials)	1,000	487,789	117	89,070	186	55	86	45	...	9	9
Other assemblers	5	3,129	3	(x)	12	7	5	...	...	1	1
OHIO											
Total	10,015	8,351,878	5,818	3,888,466	17,927	6,889	7,054	3,640	344	1,683	1,974
Administrative, auxiliary units	55	84,034	12	10,315	46	26	5	14	1	32	30
Wholesale establishments	9,960	8,267,844	5,806	3,878,151	17,881	6,863	7,049	3,626	343	1,651	1,944
Merchant wholesalers, total	6,821	4,014,887	4,046	2,379,117	12,285	5,199	4,492	2,396	198	840	1,041
Groceries, confectionery, meats	650	387,575	532	334,291	1,708	631	728	335	14	105	124
Groceries (general line)	158	234,728	123	205,525	606	79	287	230	10	99	117
Confectionery	104	17,183	89	15,564	146	116	24	6	...	...	...
Meats, meat products	119	53,075	110	50,743	278	140	95	43	...	3	3
Other grocery, food specialties	269	82,589	210	62,459	676	296	322	56	4	3	4
Farm products (edible)	720	360,558	660	315,913	3,000	1,547	1,064	379	10	112	111
Dairy, poultry products	370	173,966	345	167,762	2,087	1,248	639	200	...	42	45
Fruits, vegetables (fresh)	350	186,562	315	148,151	913	299	425	179	10	70	66
Beer, wines, distilled spirits	285	146,886	252	101,981	1,231	221	634	362	14	194	225
Drugs, chemicals, allied products	231	95,259	95	67,761	168	93	99	16	...	1	1
Tobacco and products (exc. leaf)	155	148,137	129	138,925	373	281	79	13	...	1	1
Paper and its products	155	110,060	81	65,586	185	38	114	33	...	1	2
Farm products (raw materials)	47	153,355	21	26,596	41	10	18	13	...	5	5
Automotive equipment, tires and tubes	700	191,716	455	123,979	804	631	135	35	3	17	22
Electrical goods	329	257,068	140	154,556	323	232	72	18	1	14	14

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
OHIO—Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating.....	280	191,134	169	159,205	399	165	136	77	21	15	18
Hardware.....	83	113,104	46	102,000	154	39	48	46	21	6	8
Plumbing, heating equipment, supplies.....	197	78,030	123	57,205	245	126	88	31	...	9	10
Lumber, construction materials.....	304	171,627	179	100,803	994	125	328	485	56	46	77
Lumber, millwork.....	139	104,791	66	42,142	157	15	72	67	3	17	18
Other construction materials.....	165	66,836	113	58,661	837	110	256	418	53	29	59
Machinery, equipment, supplies.....	1,138	305,005	442	191,462	799	503	183	108	5	16	24
Commercial machines, equipment.....	277	43,963	110	23,728	188	144	31	13	...	...	1
Construction machinery, equipment.....	50	30,162	27	23,922	79	53	12	12	2	4	4
Industrial machinery, equipment, supplies..	419	152,474	149	95,245	319	146	101	69	3	6	13
Service establishment equipment, supplies..	212	30,663	104	18,650	139	113	20	6	...	...	...
Other machinery, equipment, supplies.....	180	47,743	52	29,917	74	47	19	8	...	6	6
Waste materials.....	539	358,988	449	215,019	1,147	201	580	318	48	185	276
Iron, steel scrap.....	259	276,802	217	152,366	609	100	284	183	42	97	166
Other scrap, waste materials.....	280	82,186	232	62,653	538	101	296	135	6	88	110
Other merchant wholesalers.....	1,288	1,137,519	442	362,680	1,113	521	362	204	26	128	141
Manufacturers' sales branches(with stocks),total	956	1,625,973	377	660,726	1,516	588	698	208	22	66	68
Groceries, confectionery, meats.....	154	301,122	116	132,842	694	301	362	31	...	...	...
Farm products (edible).....	43	48,726	33	40,249	261	80	94	87	...	26	24
Machinery, equipment, supplies.....	313	243,996	65	85,622	163	72	79	12	...	4	6
Other manufacturers' sales branches.....	446	1,032,129	163	402,013	398	135	163	78	22	36	38
Manufacturers' sales offices (without stocks)..	658	1,735,586	13	40,068	49	40	7	2	...	4	5
Petroleum bulk stations, terminals.....	879	523,625	879	523,625	2,769	692	1,235	733	109	630	701
Assemblers (mainly farm products), total.....	646	367,773	491	274,615	1,262	344	617	287	14	111	129
Farm products (edible).....	122	56,774	83	52,814	254	104	96	54	...	18	21
Farm products (raw materials).....	488	305,047	378	216,056	935	223	485	213	14	60	69
Other assemblers.....	36	5,952	30	5,745	73	17	36	20	...	33	39
OKLAHOMA											
Total.....	3,521	1,459,828	2,342	844,765	5,702	2,120	2,368	1,167	47	503	541
Administrative, auxiliary units.....	24	9,960	5	4	54	24	16	12	2	21	21
Wholesale establishments.....	3,497	1,449,868	2,337	844,761	5,648	2,096	2,352	1,155	45	482	520
Merchant wholesalers, total.....	1,702	735,897	1,167	497,676	3,333	1,311	1,217	774	31	264	303
Groceries, confectionery, meats.....	166	114,954	155	113,712	584	169	219	195	1	93	108
Groceries (general line).....	79	99,686	75	99,330	395	24	182	188	1	91	106
Confectionery.....	17	2,416	15	(x)	43	40	2	1	...	...	...
Meats, meat products.....	27	6,197	27	6,197	41	31	10	...	...	...	...
Other grocery, food specialties.....	43	6,655	38	(x)	105	74	25	6	...	2	2
Farm products (edible).....	160	56,832	145	55,724	750	292	334	121	3	31	30
Dairy, poultry products.....	113	34,172	101	33,149	538	254	236	47	1	11	11
Fruits, vegetables (fresh).....	47	22,660	44	22,575	212	38	98	74	2	20	19
Beer, wines, distilled spirits.....	78	24,966	75	24,518	293	54	167	70	2	15	15
Drugs, chemicals, allied products.....	44	19,167	28	9,731	44	32	11	1	...	...	...
Tobacco and products (exo. leaf).....	74	32,444	69	31,689	189	113	66	9	1	...	...
Paper and its products.....	21	15,735	17	(x)	38	24	14	...	...	...	...
Farm products (raw materials).....	19	58,717	1	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	258	36,042	147	26,563	198	146	47	5	...	3	3
Electrical goods.....	57	47,834	26	21,510	35	28	4	3	...	3	3
Hardware, plumbing, heating.....	55	31,677	37	27,578	72	45	18	9	...	8	7
Hardware.....	11	9,887	10	(x)	18	13	1	4	...	...	...
Plumbing, heating equipment, supplies.....	44	21,790	27	(x)	54	32	17	5	...	8	7
Lumber, construction materials.....	67	24,964	58	20,761	267	19	60	168	20	16	20
Lumber, millwork.....	26	14,632	21	11,171	43	6	15	20	2	16	20
Other construction materials.....	41	10,332	37	9,590	224	13	45	148	18	...	...
Machinery, equipment, supplies.....	403	170,287	206	81,824	398	213	104	78	3	37	55
Commercial machines, equipment.....	65	9,845	37	5,503	47	38	9	...	...	3	2
Construction machinery, equipment.....	18	15,031	14	11,650	37	27	7	2	1	2	2
Industrial machinery, equipment, supplies..	218	129,901	97	56,198	235	80	78	75	2	30	49
Service establishment equipment, supplies..	56	5,797	40	4,341	60	53	7	...	...	1	1
Other machinery, equipment, supplies.....	46	9,713	18	4,132	19	15	3	1	...	1	1
Waste materials.....	86	14,155	75	13,221	196	38	86	71	1	14	16
Iron, steel scrap.....	61	10,195	54	9,940	149	27	68	53	1	9	9
Other scrap, waste materials.....	25	3,960	21	3,281	47	11	18	18	...	5	7
Other merchant wholesalers.....	214	88,123	128	55,117	269	138	87	44	...	44	46
Manufacturers' sales branches(with stocks),total	210	218,993	102	(x)	380	207	118	55	...	20	20
Groceries, confectionery, meats.....	45	44,168	38	(x)	196	112	62	22	...	11	11
Farm products (edible).....	4	4,494	3	(x)	23	2	8	13	...	1	1
Machinery, equipment, supplies.....	100	78,319	35	42,640	80	45	22	13	...	4	4
Other manufacturers' sales branches.....	61	92,012	26	39,682	81	48	26	7	...	4	4
Manufacturers' sales offices (without stocks)..	67	114,128	2	(x)	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	814	147,849	814	147,849	1,547	390	865	283	9	169	166
Assemblers (mainly farm products), total.....	704	231,001	252	86,080	388	188	152	43	5	29	31
Farm products (edible).....	270	22,588	120	14,637	173	105	57	10	1	6	7
Farm products (raw materials).....	417	206,535	122	68,120	197	76	90	27	4	17	18
Other assemblers.....	17	3,878	10	3,323	18	7	5	6	...	6	6

See footnote at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousands of dollars)	Number	Sales, entire year (Thousands of dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
OREGON												
Total.....	2,349	1,658,926	1,443	950,381	4,427	1,517	1,402	1,252	256	184	213	
Administrative, auxiliary units.....	16	16,890	2	(x)		Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments.....	2,333	1,642,036	1,441	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Merchant wholesalers, total.....	1,494	953,632	837	549,793	2,682	1,149	756	606	171	88	97	
Groceries, confectionery, meats.....	136	108,937	106	95,304	376	139	90	115	32	28	32	
Groceries (general line).....	32	65,131	25	56,210	132	10	32	61	29	28	32	
Confectionery.....	21	1,871	13	(x)	19	12	4	3	...	...	...
Meats, meat products.....	20	10,507	19	(x)	41	26	11	4	...	...	...
Other grocery, food specialties.....	63	31,448	49	27,524	184	91	43	47	3	...	...
Farm products (edible).....	119	72,361	107	67,176	629	198	297	126	8	26	26	
Dairy, poultry products.....	62	37,706	60	(x)	434	156	236	42	...	2	2	
Fruits, vegetables (fresh).....	57	34,655	47	(x)	195	42	61	84	8	24	24	
Beer, wines, distilled spirits.....	57	15,770	52	15,347	191	31	110	39	11	2	2	
Drugs, chemicals, allied products.....	30	17,241	12	11,597	22	17	3	2	...	...	...
Tobacco and products (exc. leaf).....	37	26,149	35	(x)	111	53	45	12	1	...	...
Paper and its products.....	23	10,524	9	7,290	14	5	8	1	...	...	...
Farm products (raw materials).....	11	80,194	2	(x)		Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes.....	205	44,409	115	32,667	211	186	17	7	1	7	6	
Electrical goods.....	62	66,762	26	45,711	56	46	4	3	1	...	...
Hardware, plumbing, heating.....	67	57,720	35	38,825	50	30	11	8	1	1	1	
Hardware.....	33	36,024	16	28,055	24	14	5	4	1	...	...
Plumbing, heating equipment, supplies.....	34	21,696	19	10,770	26	16	6	4	...	1	1	
Lumber, construction materials.....	142	195,060	50	37,695	376	37	51	200	88	7	12	
Lumber, millwork.....	101	172,912	16	19,326	47	13	13	19	2	1	1	
Other construction materials.....	41	22,148	34	18,369	329	24	38	181	86	6	11	
Machinery, equipment, supplies.....	341	134,236	169	87,712	374	259	67	38	10	10	11	
Commercial machines, equipment.....	64	12,213	33	7,750	52	44	7	1	...	2	2	
Construction machinery, equipment.....	31	29,303	24	24,275	88	73	7	5	3	1	1	
Industrial machinery, equipment, supplies.....	138	54,336	74	35,798	170	102	36	26	6	5	5	
Service establishment equipment, supplies.....	28	4,491	4	1,838	5	4	1	...	...	...	...
Other machinery, equipment, supplies.....	80	33,893	34	18,051	59	36	16	6	1	2	3	
Waste materials.....	23	3,165	18	2,600	32	10	12	10	...	...	...
Iron, steel scrap.....	9	1,388	8	(x)	14	3	5	6	...	...	...
Other scrap, waste materials.....	14	1,777	10	(x)	18	7	7	4	...	...	...
Other merchant wholesalers.....	241	121,084	101	68,848	240	138	41	45	16	7	7	
Manufacturers' sales branches(with stocks), total.....	189	273,046	59	118,346	186	67	62	46	11	7	7	
Groceries, confectionery, meats.....	23	45,749	17	38,555	64	12	20	23	9	4	4	
Farm products (edible).....	5	6,848	5	6,848	44	6	25	13	...	...	...
Machinery, equipment, supplies.....	61	57,897	16	26,477	39	25	12	1	1	3	3	
Other manufacturers' sales branches.....	100	162,552	21	46,466	39	24	5	9	1	...	...
Manufacturers' sales offices (without stocks).....	42	102,502	3	5,426	16	6	3	2	5	13	13	
Petroleum bulk stations, terminals.....	437	168,255	437	168,255	1,248	209	490	484	65	67	87	
Assemblers (mainly farm products), total.....	171	144,601	105	97,652	295	86	91	114	4	9	9	
Farm products (edible).....	71	54,518	50	50,959	201	58	51	92	...	...	...
Farm products (raw materials).....	64	66,489	33	29,745	57	20	23	13	1	8	8	
Other assemblers.....	36	23,594	22	16,948	37	8	17	9	3	1	1	
PENNSYLVANIA												
Total.....	13,300	9,849,186	7,863	4,659,032	25,415	9,253	7,836	6,088	2,238	1,405	1,560	
Administrative, auxiliary units.....	86	73,631	21	9,027	113	74	17	19	3	8	12	
Wholesale establishments.....	13,214	9,775,555	7,842	4,650,005	25,302	9,179	7,819	6,069	2,235	1,397	1,548	
Merchant wholesalers, total.....	10,492	4,684,056	6,498	2,882,329	18,969	7,604	5,605	4,330	1,430	673	786	
Groceries, confectionery, meats.....	1,278	649,216	1,065	572,917	3,105	1,101	1,020	758	226	85	100	
Groceries (general line).....	269	325,865	220	288,168	898	82	202	428	186	40	48	
Confectionery.....	193	29,791	163	27,636	314	237	64	13	...	1	1	
Meats, meat products.....	301	133,181	271	125,998	625	283	231	102	9	8	10	
Other grocery, food specialties.....	515	160,379	411	131,115	1,268	499	523	215	31	36	41	
Farm products (edible).....	891	442,493	651	290,982	3,050	1,315	1,009	599	127	72	78	
Dairy, poultry products.....	353	205,674	306	162,244	1,846	964	654	208	20	24	27	
Fruits, vegetables (fresh).....	538	236,819	345	128,738	1,204	351	355	391	107	48	51	
Beer, wines, distilled spirits.....	1,120	194,549	1,060	181,924	3,267	1,361	1,160	658	88	96	120	
Drugs, chemicals, allied products.....	299	110,907	135	85,256	279	118	108	42	11	1	1	
Tobacco and products (exc. leaf).....	301	193,987	251	181,382	565	407	130	24	4	6	6	
Paper and its products.....	309	122,022	168	89,845	290	102	100	82	6	3	2	
Farm products (raw materials).....	83	189,072	17	23,732	30	8	14	...	2	2	2	
Automotive equipment, tires and tubes.....	783	145,053	561	113,107	1,096	866	164	65	1	10	10	
Electrical goods.....	363	333,151	174	209,267	392	233	85	70	4	4	3	
Hardware, plumbing, heating.....	414	258,306	285	201,689	622	212	184	199	27	10	11	
Hardware.....	132	102,092	78	68,333	217	70	58	76	13	6	7	
Plumbing, heating equipment, supplies.....	282	156,214	207	133,356	405	142	126	123	14	4	4	
Lumber, construction materials.....	425	288,769	271	172,930	1,776	160	332	622	662	103	139	
Lumber, millwork.....	241	178,347	137	86,815	501	40	154	244	63	62	77	
Other construction materials.....	184	110,422	134	86,115	1,275	120	178	378	599	41	62	
Machinery, equipment, supplies.....	1,254	396,374	534	250,893	1,166	724	234	178	30	24	28	
Commercial machines, equipment.....	289	48,483	133	23,908	246	186	52	8	...	...	...
Construction machinery, equipment.....	52	62,025	33	51,421	192	137	24	26	5	5	5	
Industrial machinery, equipment, supplies.....	413	189,986	183	127,693	420	182	96	122	20	14	17	
Service establishment equipment, supplies.....	293	40,645	145	22,551	233	176	47	8	2	2	2	
Other machinery, equipment, supplies.....	207	55,235	40	25,320	75	43	15	14	3	3	4	
Waste materials.....	806	328,768	627	182,503	1,695	349	603	614	129	178	199	
Iron, steel scrap.....	297	240,083	249	112,981	691	93	232	288	78	63	85	
Other scrap, waste materials.....	509	88,685	378	69,522	1,004	256	371	326	51	115	114	
Other merchant wholesalers.....	2,206	1,031,389	699	325,802	1,636	648	468	405	115	79	87	

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

State, type of operation, and kind of business	[Administrative offices and auxiliary units included]										
	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
PENNSYLVANIA--Continued											
Manufacturers' sales branches(with stocks),total	1,110	2,250,088	509	1,088,613	3,037	812	1,392	715	118	44	71
Groceries, confectionery, meats.....	228	619,951	180	415,254	1,112	307	543	250	12	3	5
Farm products (edible).....	60	98,552	58	(x)	1,067	226	585	252	4	18	40
Machinery, equipment, supplies.....	331	288,974	73	(x)	185	72	97	14	2	...	...
Other manufacturers' sales branches.....	491	1,243,211	198	488,356	673	207	167	199	100	23	26
Manufacturers' sales offices (without stocks)...	716	2,110,128	19	35,899	106	55	3	26	22	6	9
Petroleum bulk stations, terminals.....	751	608,418	751	608,418	2,950	593	738	964	655	660	668
Assemblers (mainly farm products), total.....	145	122,865	65	34,746	240	115	81	34	10	14	14
Farm products (edible).....	88	101,774	27	25,533	159	85	53	18	3	10	9
Farm products (raw materials).....	52	20,498	35	(x)	77	27	27	16	7	3	2
Other assemblers.....	5	593	3	(x)	4	3	1	...	...	3	3
RHODE ISLAND											
Total.....	1,096	(x)	651	416,921	1,809	648	430	451	280	117	124
Administrative, auxiliary units.....	7	...	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments.....	1,089	(x)	650	416,921	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	946	356,054	569	240,710	1,390	543	348	350	149	40	57
Groceries, confectionery, meats.....	128	52,182	116	49,858	319	136	106	53	24	11	13
Groceries (general line).....	18	19,643	17	(x)	48	5	12	21	10	6	8
Confectionery.....	8	615	7	(x)	9	6	7	1	...	...	...
Meats, meat products.....	30	16,971	29	(x)	49	26	20	3	...	...	...
Other grocery, food specialties.....	72	14,953	63	13,976	213	99	72	28	14	5	5
Farm products (edible).....	61	28,549	54	24,346	191	74	46	70	1	1	2
Dairy, poultry products.....	22	9,025	21	(x)	98	45	26	27	...	1	2
Fruits, vegetables (fresh).....	39	19,524	33	(x)	93	29	20	43	1	...	...
Beer, wines, distilled spirits.....	34	28,240	31	25,996	123	8	31	41	43	1	4
Drugs, chemicals, allied products.....	43	23,883	18	14,258	47	22	11	6	8	1	1
Tobacco and products (exc. leaf).....	30	20,295	20	12,582	37	33	4	...	...	...	...
Paper and its products.....	38	11,309	24	9,007	43	9	20	14	...	...	...
Farm products (raw materials).....	7	7,672	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	69	11,211	51	9,935	87	72	10	4	1	...	...
Electrical goods.....	34	24,067	20	13,028	31	25	6	...	...	...	...
Hardware, plumbing, heating.....	46	17,517	30	12,992	63	16	24	12	11	2	2
Hardware.....	14	6,523	9	4,884	31	9	8	3	11	...	...
Plumbing, heating equipment, supplies.....	32	10,994	21	8,108	32	7	16	9	...	2	2
Lumber, construction materials.....	28	14,587	21	10,065	73	7	5	46	15	2	3
Lumber, millwork.....	10	6,591	7	3,482	23	...	3	19	1	1	2
Other construction materials.....	18	7,996	14	6,583	50	7	2	27	14	1	1
Machinery, equipment, supplies.....	128	26,640	57	14,101	114	68	24	18	4	1	1
Commercial machines, equipment.....	26	3,978	11	2,359	33	24	6	3	...	...	...
Construction machinery, equipment.....	4	2,343	3	(x)	8	5	1	1	1	1	1
Industrial machinery, equipment, supplies..	54	11,237	21	5,135	34	14	11	6	3	...	...
Service establishment equipment, supplies..	21	4,674	15	2,169	27	18	2	7	...	...	...
Other machinery, equipment, supplies.....	23	4,808	7	(x)	12	7	4	1	...	...	...
Waste materials.....	75	18,387	56	15,865	120	12	22	53	33	16	28
Iron, steel scrap.....	10	5,799	9	(x)	40	2	5	13	20	10	15
Other scrap, waste materials.....	65	12,588	47	(x)	80	10	17	40	13	6	13
Other merchant wholesalers.....	225	71,515	71	28,677	142	61	39	33	9	5	3
Manufacturers' sales branches(with stocks),total	75	128,901	40	71,739	161	46	58	46	11	2	2
Groceries, confectionery, meats.....	19	43,872	19	43,872	85	28	27	24	6	...	...
Farm products (edible).....	5	4,556	5	4,556	49	12	18	17	2	...	...
Machinery, equipment, supplies.....	21	10,035	3	2,326	5	...	5	...	...	1	1
Other manufacturers' sales branches.....	30	70,438	13	20,985	22	6	8	5	3	1	1
Manufacturers' sales offices (without stocks)...	26	66,080	1	(x)	258	59	24	55	120	75	65
Petroleum bulk stations, terminals.....	38	100,521	38	100,521							
Assemblers (mainly farm products), total.....	4	(x)	2	(x)							
Farm products (edible).....	2	(x)	2	(x)							
Farm products (raw materials).....	1	(x)	...	...	...	...	...	...	...	...	...
Other assemblers.....	1	(x)	...	...	...	...	...	...	...	...	...
SOUTH CAROLINA											
Total.....	1,460	781,033	1,139	599,441	3,618	1,249	1,418	841	110	379	381
Administrative, auxiliary units.....	11	3,076	4	2,431	24	6	1	17	...	1	1
Wholesale establishments.....	1,449	777,957	1,135	597,030	3,594	1,243	1,417	824	110	378	380
Merchant wholesalers, total.....	896	467,203	674	387,041	2,208	899	777	464	68	225	224
Groceries, confectionery, meats.....	178	117,520	170	114,508	655	226	228	174	27	101	95
Groceries (general line).....	78	94,241	77	(x)	347	66	146	116	19	87	82
Confectionery.....	42	6,225	41	(x)	122	98	20	3	1	...	...
Meats, meat products.....	10	3,963	9	(x)	36	22	13	1	...	...	...
Other grocery, food specialties.....	48	13,091	43	10,383	150	40	49	54	7	14	13
Farm products (edible).....	78	34,765	72	(x)	432	158	173	82	19	68	70
Dairy, poultry products.....	25	10,903	24	(x)	204	94	83	22	5	19	19
Fruits, vegetables (fresh).....	53	23,862	48	23,713	228	64	90	60	14	49	51
Beer, wines, distilled spirits.....	50	49,879	49	(x)	212	56	91	63	2	9	9
Drugs, chemicals, allied products.....	20	13,697	11	10,400	19	9	6	4	...	1	1
Tobacco and products (exc. leaf).....	33	14,734	32	(x)	85	66	16	3	...	...	...
Paper and its products.....	17	6,000	15	(x)	19	10	8	1	...	...	...
Farm products (raw materials).....	24	35,406	11	14,579	18	3	8	7	...	6	6
Automotive equipment, tires and tubes.....	104	15,951	69	12,927	146	110	31	4	1	...	...
Electrical goods.....	36	25,887	23	22,511	33	22	11	...	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]											
State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks			Number of truck-tractors	Number of semi-trailers and trailers	
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
SOUTH CAROLINA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	41	37,953	34	37,372	91	25	21	38	7	8	8
Hardware.....	22	26,381	18	26,102	57	15	10	25	7	7	8
Plumbing, heating equipment, supplies.....	19	11,572	16	11,270	34	10	11	13	...	1	...
Lumber, construction materials.....	39	22,129	24	10,662	92	19	47	25	1	7	10
Lumber, millwork.....	22	16,011	10	4,822	39	8	21	9	1	6	9
Other construction materials.....	17	6,118	14	5,840	53	11	26	16	...	1	1
Machinery, equipment, supplies.....	118	38,991	70	32,013	169	103	41	20	5	12	12
Commercial machines, equipment.....	34	5,400	21	3,843	42	29	6	7	...	...	...
Construction machinery, equipment.....	6	6,147	4	(x)	17	15	2	...	...	3	3
Industrial machinery, equipment, supplies...	26	20,565	22	18,521	75	33	27	12	3	9	9
Service establishment equipment, supplies...	22	2,129	10	(x)	15	12	3	...	...	...	...
Other machinery, equipment, supplies.....	30	4,750	13	2,793	20	14	3	1	2	...	...
Waste materials.....	33	9,309	29	8,984	90	15	46	25	4	4	4
Iron, steel scrap.....	12	2,911	11	(x)	39	6	21	11	1	3	3
Other scrap, waste materials.....	21	6,398	18	(x)	51	9	25	14	3	1	1
Other merchant wholesalers.....	125	44,982	65	18,811	147	77	50	18	2	9	9
Manufacturers' sales branches(with stocks), total	93	76,344	57	(x)	223	59	113	46	5	6	6
Groceries, confectionery, meats.....	32	41,779	30	(x)	131	30	70	28	3	3	3
Farm products (edible).....	9	(x)	9	(x)	54	15	21	18	...	...	...
Machinery, equipment, supplies.....	27	15,868	2	(x)	38	14	22	...	2	3	3
Other manufacturers' sales branches.....	25	(x)	16	(x)	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)...	20	35,606	1	(x)	1,052	264	478	282	28	126	127
Petroleum bulk stations, terminals.....	340	126,102	340	126,102	...	...	...	...	...	...	...
Assemblers (mainly farm products), total.....	100	72,702	63	30,152	111	21	49	32	9	21	23
Farm products (edible).....	3	492	...	...	...	...	...	...	...	...	...
Farm products (raw materials).....	91	71,191	57	29,133	101	19	42	31	9	19	21
Other assemblers.....	6	1,019	6	1,019	10	2	7	1	...	2	2
SOUTH DAKOTA											
Total.....	1,779	612,456	1,107	343,381	2,074	593	1,111	354	16	134	144
Administrative, auxiliary units.....	7	...	2	...	...	Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	1,772	612,456	1,105	343,381	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	349	176,063	243	132,418	681	273	252	149	7	71	78
Groceries, confectionery, meats.....	46	40,862	39	38,182	150	25	78	47	...	32	34
Groceries (general line).....	27	37,936	24	35,436	103	9	53	41	...	32	34
Confectionery.....	8	1,980	7	(x)	19	11	7	1	...	...	...
Meats, meat products.....	1	(x)	1	(x)	28	5	18	5	...	...	...
Other grocery, food specialties.....	10	(x)	7	694	...	...	...	...	...	...	...
Farm products (edible).....	33	8,021	31	(x)	114	76	23	15	...	4	4
Dairy, poultry products.....	25	5,054	24	(x)	93	72	16	5	...	...	...
Fruits, vegetables (fresh).....	8	2,967	7	(x)	21	4	7	10	...	4	4
Beer, wines, distilled spirits.....	49	19,582	44	18,350	126	35	50	36	5	14	14
Drugs, chemicals, allied products.....	10	5,382	9	(x)	21	12	6	3	...	...	...
Tobacco and products (exc. leaf).....	8	3,304	6	(x)	15	9	6	...	...	...	...
Paper and its products.....	3	(x)	1	(x)	...	...	...	...	...	...	...
Farm products (raw materials).....	3	408	1	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	48	15,935	27	13,836	46	30	14	2	...	1	1
Electrical goods.....	17	16,616	6	3,744	12	7	4	1	...	...	...
Hardware, plumbing, heating.....	13	9,625	9	6,830	25	11	5	9	...	3	4
Hardware.....	4	4,343	1	(x)	25	11	5	9	...	3	4
Plumbing, heating equipment, supplies.....	9	5,282	8	(x)	...	...	...	...	...	...	...
Lumber, construction materials.....	9	6,050	8	(x)	31	6	10	15	...	...	...
Lumber, millwork.....	3	4,864	2	(x)	31	6	10	15	...	...	...
Other construction materials.....	6	1,186	6	1,186	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	36	18,724	14	8,410	31	16	8	6	1	...	...
Commercial machines, equipment.....	5	1,575	3	(x)	7	6	1	...	...	...	...
Construction machinery, equipment.....	6	6,912	3	4,480	8	5	2	5	...	...	...
Industrial machinery, equipment, supplies...	7	1,695	3	(x)	8	1	2	1	...	...	...
Service establishment equipment, supplies...	3	(x)	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	15	(x)	5	1,904	8	4	3	...	1	...	...
Waste materials.....	29	4,699	25	4,610	59	17	32	10	...	9	12
Iron, steel scrap.....	15	1,282	13	(x)	26	8	11	7	...	6	5
Other scrap, waste materials.....	14	3,417	12	(x)	33	9	21	3	...	3	7
Other merchant wholesalers.....	45	(x)	23	16,227	51	29	16	5	1	8	9
Manufacturers' sales branches(with stocks), total	35	35,684	16	(x)	43	25	16	2	...	...	...
Groceries, confectionery, meats.....	9	(x)	6	5,411	11	3	7	1	...	...	...
Farm products (edible).....	1	(x)	1	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	14	23,384	5	18,057	15	12	3	...	...	...	...
Other manufacturers' sales branches.....	11	6,232	4	(x)	17	10	6	1	...	...	...
Manufacturers' sales offices (without stocks)...	3	3,562	1	(x)	18	15	2	1	...	...	...
Petroleum bulk stations, terminals.....	617	72,563	617	72,563	947	113	701	126	7	42	42
Assemblers (mainly farm products), total.....	768	324,584	228	111,814	385	167	140	76	2	21	24
Farm products (edible).....	178	25,099	91	(x)	179	87	62	29	1	4	7
Farm products (raw materials).....	587	298,716	135	92,743	206	80	78	47	1	17	17
Other assemblers.....	3	769	2	(x)	...	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks						
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
TENNESSEE											
Total.....	3,125	2,758,551	1,959	1,475,417	6,396	2,578	2,440	1,256	122	533	592
Administrative, auxiliary units.....	28	17,430	6	10,885	27	26	1	...	...	...	...
Wholesale establishments.....	3,097	2,741,121	1,953	1,464,532	6,369	2,552	2,439	1,256	122	533	592
Merchant wholesalers, total.....	2,002	1,798,886	1,318	1,004,989	4,584	2,075	1,606	799	104	348	401
Groceries, confectionery, meats.....	248	251,342	222	(x)	991	341	392	251	7	159	188
Groceries (general line).....	102	181,503	101	(x)	621	94	287	237	3	131	164
Confectionery.....	51	10,189	41	8,073	141	127	13	...	1	3	2
Meats, meat products.....	31	7,383	28	7,172	52	39	11	2	...	4	...
Other grocery, food specialties.....	64	52,267	52	19,994	177	81	81	12	3	21	22
Farm products (edible).....	243	94,896	215	89,435	1,317	649	484	170	14	82	79
Dairy, poultry products.....	114	51,673	106	50,249	899	536	301	59	3	3	2
Fruits, vegetables (fresh).....	129	43,223	109	39,186	418	113	183	111	11	79	77
Beer, wines, distilled spirits.....	76	57,242	75	(x)	247	60	114	70	3	11	13
Drugs, chemicals, allied products.....	54	32,708	28	29,350	64	47	9	8	...	1	2
Tobacco and products (exc. leaf).....	28	31,354	25	25,927	86	82	4	...	...	...	...
Paper and its products.....	36	26,813	28	26,345	76	16	47	13	...	2	3
Farm products (raw materials).....	92	666,316	11	89,673	32	9	18	5	...	1	1
Automotive equipment, tires and tubes.....	222	50,169	149	40,204	287	224	56	7	...	4	4
Electrical goods.....	98	97,244	66	84,038	124	84	32	8	...	1	1
Hardware, plumbing, heating.....	59	90,226	48	87,508	149	47	63	37	2	12	16
Hardware.....	27	70,353	22	68,411	92	27	40	23	2	8	12
Plumbing, heating equipment, supplies.....	32	19,873	26	19,097	57	20	23	14	...	4	4
Lumber, construction materials.....	87	43,198	54	31,656	336	60	110	97	69	22	24
Lumber, millwork.....	60	25,740	31	15,081	79	20	42	17	...	15	17
Other construction materials.....	27	17,458	23	16,575	257	40	68	80	69	7	7
Machinery, equipment, supplies.....	318	114,462	185	91,716	369	233	91	40	5	17	23
Commercial machines, equipment.....	86	14,817	49	10,899	87	72	14	1	...	2	2
Construction machinery, equipment.....	23	22,494	20	19,893	72	37	8	25	2	8	13
Industrial machinery, equipment, supplies.....	76	40,205	58	37,476	137	74	47	13	3	6	7
Service establishment equipment, supplies.....	63	11,311	36	8,416	41	32	9	...	...	...	...
Other machinery, equipment, supplies.....	70	25,635	22	15,032	32	18	13	1	...	1	1
Waste materials.....	63	38,691	47	32,336	130	23	83	24	...	17	27
Iron, steel scrap.....	37	32,018	33	26,665	82	17	46	19	...	11	20
Other scrap, waste materials.....	26	6,673	14	5,671	48	6	37	5	...	6	7
Other merchant wholesalers.....	378	204,225	165	103,010	376	200	103	69	4	19	20
Manufacturers' sales branches(with stocks), total.....	289	433,791	145	182,846	542	195	237	103	7	23	26
Groceries, confectionery, meats.....	63	140,512	50	76,990	274	93	137	39	5	4	4
Farm products (edible).....	11	12,809	11	12,809	80	29	19	32	...	6	6
Machinery, equipment, supplies.....	95	71,688	24	31,646	46	25	20	...	1	2	2
Other manufacturers' sales branches.....	120	208,782	60	61,401	142	48	61	32	1	11	14
Manufacturers' sales offices (without stocks)...	85	207,431	3	68,683	12	10	1	1	...	...	...
Petroleum bulk stations, terminals.....	344	172,752	344	172,752	965	195	476	285	9	136	135
Assemblers (mainly farm products), total.....	377	128,261	143	35,262	266	77	119	68	2	26	30
Farm products (edible).....	92	18,624	53	(x)	105	35	41	29	...	17	18
Farm products (raw materials).....	278	108,911	84	23,542	148	36	76	34	2	9	12
Other assemblers.....	7	726	6	(x)	13	6	2	5	...	...	...
TEXAS											
Total.....	10,637	(x)	7,104	4,048,883	21,193	8,656	8,279	3,900	358	2,095	2,247
Administrative, auxiliary units.....	65	(x)	6	...	9	4	5	...	...	3	1
Wholesale establishments.....	10,572	7,020,149	7,098	4,048,883	21,184	8,652	8,274	3,900	358	2,092	2,246
Merchant wholesalers, total.....	6,175	3,867,788	4,139	2,640,088	13,370	6,327	4,432	2,380	231	1,275	1,398
Groceries, confectionery, meats.....	684	569,436	609	530,668	2,582	1,021	937	497	127	414	458
Groceries (general line).....	279	443,163	267	419,379	1,295	155	618	396	126	397	439
Confectionery.....	75	20,340	65	19,216	350	316	32	2	...	1	1
Meats, meat products.....	112	39,177	96	36,240	250	187	51	11	1	1	1
Other grocery, food specialties.....	218	66,756	181	55,833	687	363	236	88	...	15	17
Farm products (edible).....	515	265,804	477	247,459	3,164	1,409	1,178	549	28	182	193
Dairy, poultry products.....	261	140,186	249	138,806	2,165	1,085	774	290	16	49	54
Fruits, vegetables (fresh).....	254	125,618	228	108,653	999	324	404	259	12	133	139
Beer, wines, distilled spirits.....	332	182,375	322	179,651	1,044	286	503	248	7	34	32
Drugs, chemicals, allied products.....	221	92,537	134	73,414	309	193	79	35	2	2	2
Tobacco and products (exc. leaf).....	145	110,692	137	105,599	547	387	122	38	...	3	3
Paper and its products.....	120	67,509	72	43,998	153	57	80	16	...	...	...
Farm products (raw materials).....	137	803,652	32	216,363	84	17	44	21	2	36	34
Automotive equipment, tires and tubes.....	798	154,686	487	118,443	889	679	164	43	3	16	20
Electrical goods.....	242	198,236	141	140,714	242	196	42	4	...	5	4
Hardware, plumbing, heating.....	266	218,713	180	191,037	469	236	171	59	3	76	84
Hardware.....	95	123,602	71	113,833	187	82	77	27	1	61	65
Plumbing, heating equipment, supplies.....	171	95,111	109	77,204	182	154	94	32	2	15	19
Lumber, construction materials.....	249	139,748	199	111,616	839	168	274	386	11	118	149
Lumber, millwork.....	152	101,536	114	79,016	330	54	181	91	4	99	130
Other construction materials.....	97	38,212	85	32,600	509	114	93	295	7	19	19
Machinery, equipment, supplies.....	1,313	574,184	689	378,614	1,447	980	282	167	18	118	124
Commercial machines, equipment.....	257	47,872	123	32,360	252	203	36	7	6	5	3
Construction machinery, equipment.....	68	61,765	53	49,372	139	116	17	6	...	13	10
Industrial machinery, equipment, supplies.....	620	386,306	337	250,328	786	455	173	146	12	88	100
Service establishment equipment, supplies...	201	32,011	112	20,635	178	144	31	3	...	2	3
Other machinery, equipment, supplies.....	167	46,230	64	25,919	92	62	25	5	...	10	8
Waste materials.....	194	74,738	164	63,550	447	116	219	105	7	82	88
Iron, steel scrap.....	120	58,195	104	47,258	272	73	124	68	7	67	70
Other scrap, waste materials.....	74	16,543	60	16,292	175	43	95	37	...	15	18
Other merchant wholesalers.....	959	415,478	496	239,002	1,154	582	337	212	23	189	207

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹			Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousands dollars)	Number	Sales, entire year (Thousands dollars)	Total	Number of trucks						
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
TEXAS--Continued												
Manufacturers' sales branches(with stocks),total	894	1,172,903	385	542,691	1,456	606	551	269	30	110	116	
Groceries, confectionery, meats.....	150	306,694	113	191,166	709	274	322	96	17	16	16	
Farm products (edible).....	21	35,877	19	(x)	100	18	17	65	...	2	2	
Machinery, equipment, supplies.....	360	295,884	108	(x)	303	162	95	45	1	20	26	
Other manufacturers' sales branches.....	363	534,448	145	173,943	344	152	117	63	12	72	72	
Manufacturers' sales offices (without stocks)...	342	834,071	18	84,694	52	39	10	3	...	16	18	
Petroleum bulk stations, terminals.....	2,073	509,621	2,073	509,621	5,308	1,337	2,835	1,097	79	583	607	
Assemblers (mainly farm products), total.....	1,088	635,766	483	271,789	998	343	446	191	18	108	107	
Farm products (edible).....	357	131,636	207	87,769	488	189	216	78	5	22	23	
Farm products (raw materials).....	660	474,237	231	162,033	401	114	175	101	11	76	74	
Other assemblers.....	71	29,893	45	21,987	109	40	55	12	2	10	10	
UTAH												
Total.....	1,037	579,889	701	396,842	1,968	883	735	289	61	130	132	
Administrative, auxiliary units.....	8	...	1	...		Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments.....	1,029	579,889	700	396,842	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Merchant wholesalers, total.....	670	306,690	455	252,986	1,331	729	411	158	33	79	86	
Groceries, confectionery, meats.....	63	33,225	52	30,598	135	66	38	29	2	12	14	
Groceries (general line).....	16	24,186	13	22,629	42	3	22	16	1	11	13	
Confectionery.....	15	2,000	10	1,446	23	18	2	3	...	...	...
Meats, meat products.....	9	3,939	8	(x)	19	16	2	1	...	...	...
Other grocery, food specialties.....	23	3,100	21	(x)	51	29	12	9	1	1	1	
Farm products (edible).....	68	40,390	65	37,585	390	222	121	43	4	26	29	
Dairy, poultry products.....	28	22,872	27	(x)	260	169	72	19	...	4	6	
Fruits, vegetables (fresh).....	40	17,518	38	(x)	130	53	49	24	4	22	23	
Beer, wines, distilled spirits.....	25	5,522	25	5,522	77	21	37	16	3	5	5	
Drugs, chemicals, allied products.....	28	12,301	19	11,797	38	30	6	...	2	...	...
Tobacco and products (exc. leaf).....	9	6,704	8	(x)	27	16	11	...	...	...	...
Paper and its products.....	13	5,027	9	4,768	11	8	3	...	...	...	...
Farm products (raw materials).....	7	4,580	7	4,580	20	10	8	2	...	...	...
Automotive equipment, tires and tubes.....	97	15,123	68	13,503	131	102	23	6	...	6	5	
Electrical goods.....	39	31,641	21	23,315	37	30	6	1	...	3	2	
Hardware, plumbing, heating.....	28	32,858	18	30,815	70	45	18	7	...	...	...
Hardware.....	7	21,674	5	(x)	26	12	12	2	...	...	...
Plumbing, heating equipment, supplies.....	21	11,184	13	(x)	44	33	6	5	...	...	...
Lumber, construction materials.....	27	15,621	20	15,168	87	14	39	17	17	5	9	
Lumber, millwork.....	16	16,815	12	13,110	45	10	28	6	1	3	4	
Other construction materials.....	11	2,806	8	2,058	42	4	11	11	16	2	2	
Machinery, equipment, supplies.....	130	43,679	67	36,218	145	96	42	7	...	2	3	
Commercial machines, equipment.....	30	4,069	10	(x)	13	11	2	...	...	...	...
Construction machinery, equipment.....	7	4,857	6	(x)	12	9	3	...	...	...	...
Industrial machinery, equipment, supplies.....	34	17,708	22	16,409	77	45	26	6	...	1	2	
Service establishment equipment, supplies.....	29	4,739	16	3,562	24	16	8	...	...	...	...
Other machinery, equipment, supplies.....	30	12,306	13	9,642	19	15	3	1	...	1	1	
Waste materials.....	17	3,044	16	(x)	43	8	25	9	1	3	3	
Iron, steel scrap.....	6	1,086	6	1,086	19	4	12	3	...	...	...
Other scrap, waste materials.....	11	1,958	10	(x)	24	4	13	6	1	3	3	
Other merchant wholesalers.....	119	52,975	60	30,097	120	61	34	21	4	17	19	
Manufacturers' sales branches(with stocks),total	108	132,612	41	62,368	132	44	50	30	8	...	...
Groceries, confectionery, meats.....	23	33,260	13	11,754	42	11	15	12	4	...	...
Farm products (edible).....	1	(x)	1	(x)		Combined with "Other manufacturers' sales branches"						
Machinery, equipment, supplies.....	44	31,297	7	24,377	19	7	9	2	1	...	...
Other manufacturers' sales branches.....	40	(x)	20	(x)	71	26	26	16	3	...	...
Manufacturers' sales offices (without stocks)...	26	35,062	1	(x)								
Petroleum bulk stations, terminals.....	180	46,720	180	46,720	414	83	239	74	18	45	39	
Assemblers (mainly farm products), total.....	45	58,805	23	(x)	91	27	35	27	2	6	7	
Farm products (edible).....	22	(x)	17	(x)	69	24	21	24	...	4	5	
Farm products (raw materials).....	22	36,112	6	12,995	22	3	14	3	2	2	2	
Other assemblers.....	1	(x)	...	...	...	...	...	...	...	...	...
VERMONT												
Total.....	384	161,348	289	132,784	799	249	248	237	65	58	57	
Administrative, auxiliary units.....	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	380	161,348	289	132,784	799	249	248	237	65	58	57	
Merchant wholesalers, total.....	239	80,901	174	70,313	439	169	143	116	11	31	27	
Groceries, confectionery, meats.....	33	14,419	29	14,181	75	20	39	14	2	5	5	
Groceries (general line).....	9	11,538	9	11,538	42	5	24	11	2	5	5	
Confectionery.....	9	1,044	8	(x)	9	4	5	...	...	...	...
Meats, meat products.....	3	806	2	(x)					...	...	...
Other grocery, food specialties.....	12	1,031	10	(x)	24	11	10	3	...	...	...
Farm products (edible).....	25	10,673	22	8,953	75	31	16	27	1	20	19	
Dairy, poultry products.....	11	3,322	8	1,602	25	15	4	5	1	...	...
Fruits, vegetables (fresh).....	14	7,351	14	7,351	50	16	12	22	...	20	19	
Beer, wines, distilled spirits.....	17	3,930	17	3,930	64	14	22	26	2	4	2	
Drugs, chemicals, allied products.....	5	(x)	4	(x)	4	2	2	...	...	...	...
Tobacco and products (exc. leaf).....	6	5,822	4	(x)	11	5	4	2	...	...	...
Paper and its products.....	10	3,321	8	(x)	16	2	7	7	...	...	...
Farm products (raw materials).....	2	(x)	1	(x)		Combined with "Other merchant wholesalers"						
Automotive equipment, tires and tubes.....	28	6,023	19	5,102	41	31	6	4	...	...	...
Electrical goods.....	7	2,344	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
VERMONT--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	11	10,273	11	10,273	28	10	11	7	...	...	...
Hardware.....	5	5,831	5	5,831	17	6	5	6	...	...	...
Plumbing, heating equipment, supplies.....	6	4,442	6	4,442	11	4	6	1	...	...	...
Lumber, construction materials.....	9	1,715	6	590	17	2	5	9	1	...	...
Lumber, millwork.....	7	(x)	4	(x)	17	2	5	9	1	...	...
Other construction materials.....	2	(x)	2	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	32	4,911	14	3,724	26	16	7	3	...	1	1
Commercial machines, equipment.....	11	518	4	200	4	4	...	...	...	...	...
Construction machinery, equipment.....	6	1,864	3	1,611	11	6	3	2	...	...	...
Industrial machinery, equipment, supplies.....	8	2,153	5	1,820	...	...	...	...	...	...	...
Service establishment equipment, supplies.....	3	(x)	1	(x)	11	6	4	1	...	1	1
Other machinery, equipment, supplies.....	4	(x)	1	(x)	...	...	...	...	...	...	...
Waste materials.....	19	1,840	19	1,840	39	11	14	9	5	1	...
Iron, steel scrap.....	11	936	11	936	21	6	9	5	1	...	...
Other scrap, waste materials.....	8	904	8	904	18	5	5	4	4	1	...
Other merchant wholesalers.....	35	13,635	20	12,055	43	25	10	8	...	...	...
Manufacturers' sales branches (with stocks), total.....	32	17,495	26	16,811	72	20	38	12	2	1	1
Groceries, confectionery, meats.....	10	11,910	10	11,910	23	1	17	5	...	...	...
Farm products (edible).....	9	2,151	9	2,151	34	11	16	5	2	1	1
Machinery, equipment, supplies.....	8	(x)	4	(x)	9	4	3	2	...	...	...
Other manufacturers' sales branches.....	5	(x)	3	(x)	6	4	2	...	...	...	...
Manufacturers' sales offices (without stocks)....	4	1,794	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	74	31,209	74	31,209	254	49	55	100	50	19	17
Assemblers (mainly farm products), total.....											
Farm products (edible).....	19	27,513	7	12,909	17	6	4	7	...	7	12
Farm products (raw materials).....	12	2,436	8	1,542	17	5	8	2	2	...	...
Other assemblers.....	...	...	...	...	...	...	...	...	...	...	...
VIRGINIA											
Total.....	2,712	1,720,981	2,051	1,193,690	6,642	2,324	2,672	1,530	116	340	352
Administrative, auxiliary units.....	26	38,590	6	7,242	28	22	3	3	...	...	...
Wholesale establishments.....	2,686	1,682,391	2,045	1,186,448	6,614	2,302	2,669	1,527	116	340	352
Merchant wholesalers, total.....	1,753	972,535	1,349	729,511	4,360	1,808	1,637	875	40	164	178
Groceries, confectionery, meats.....	314	180,009	290	174,215	1,023	345	422	253	3	25	27
Groceries (general line).....	134	127,562	128	125,037	541	82	249	208	2	18	20
Confectionery.....	59	9,840	52	(x)	159	122	35	2	...	...	...
Meats, meat products.....	28	14,516	27	(x)	89	35	42	12	...	...	...
Other grocery, food specialties.....	93	28,091	83	25,432	234	106	96	31	1	7	7
Farm products (edible).....	170	71,533	158	65,099	877	443	286	135	13	48	57
Dairy, poultry products.....	83	40,542	77	37,684	563	327	169	58	9	19	23
Fruits, vegetables (fresh).....	87	30,991	81	27,415	314	116	117	77	4	29	34
Beer, wines, distilled spirits.....	111	33,426	103	30,793	407	41	237	128	1	20	21
Drugs, chemicals, allied products.....	39	30,707	26	21,067	39	21	13	5	...	...	...
Tobacco and products (exc. leaf).....	31	36,319	30	(x)	180	120	56	4	...	1	1
Paper and its products.....	28	19,976	24	19,044	54	16	17	21	...	3	3
Farm products (raw materials).....	32	90,862	16	32,535	43	4	25	14	...	7	7
Automotive equipment, tires and tubes.....	182	43,213	148	37,757	312	244	57	11	...	9	8
Electrical goods.....	73	70,036	50	55,964	95	63	29	3	...	1	2
Hardware, plumbing, heating.....	73	69,257	61	64,063	183	56	78	48	1	...	...
Hardware.....	32	33,199	26	29,762	76	21	38	17	...	...	...
Plumbing, heating equipment, supplies.....	41	36,058	35	34,301	107	35	40	31	1	...	...
Lumber, construction materials.....	90	47,828	59	23,291	222	22	88	95	17	24	23
Lumber, millwork.....	55	35,659	29	11,870	72	14	29	28	1	13	13
Other construction materials.....	35	12,169	30	11,421	150	8	59	67	16	11	10
Machinery, equipment, supplies.....	256	89,966	154	77,396	355	213	107	33	2	8	8
Commercial machines, equipment.....	60	10,658	32	6,547	62	43	17	2	...	...	...
Construction machinery, equipment.....	18	15,217	16	(x)	61	39	19	3	...	3	3
Industrial machinery, equipment, supplies.....	62	34,964	41	32,094	111	50	43	17	1	...	...
Service establishment equipment, supplies.....	50	6,160	31	(x)	45	37	8	...	...	2	2
Other machinery, equipment, supplies.....	66	22,967	34	19,271	76	44	20	11	1	3	3
Waste materials.....	76	26,106	71	(x)	237	44	116	74	3	5	7
Iron, steel scrap.....	41	17,288	38	14,040	136	28	58	50	...	5	7
Other scrap, waste materials.....	35	8,818	33	(x)	101	16	58	24	3	...	...
Other merchant wholesalers.....	278	163,697	159	69,268	333	176	106	51	...	13	14
Manufacturers' sales branches (with stocks), total.....	215	253,037	128	129,707	536	139	315	80	2	18	17
Groceries, confectionery, meats.....	70	129,062	60	87,036	316	76	206	34	...	7	7
Farm products (edible).....	23	10,828	20	10,386	128	29	70	29	...	5	5
Machinery, equipment, supplies.....	55	19,081	14	10,262	31	13	17	1	...	...	...
Other manufacturers' sales branches.....	67	94,066	34	22,023	61	21	22	16	2	6	5
Manufacturers' sales offices (without stocks)....	63	156,715	4	64,981	16	13	3	...	...	...	...
Petroleum bulk stations, terminals.....	410	212,000	410	212,000	1,334	249	541	491	53	140	135
Assemblers (mainly farm products), total.....											
Farm products (edible).....	66	34,243	43	20,006	154	30	78	45	1	10	13
Farm products (raw materials).....	29	12,395	15	5,246	31	10	13	6	2	4	4
Other assemblers.....	150	41,466	96	24,997	183	53	82	30	18	4	4

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
WASHINGTON											
Total.....	3,772	2,279,816	2,110	1,289,348	7,065	2,526	2,630	1,617	292	333	365
Administrative, auxiliary units.....	39	15,330	5	3,580	50	30	8	2	10	4	10
Wholesale establishments.....	3,733	2,264,486	2,105	1,285,768	7,015	2,496	2,622	1,615	282	329	355
Merchant wholesalers, total.....	2,329	1,271,433	1,248	764,950	4,456	1,949	1,447	891	169	208	224
Groceries, confectionery, meats.....	259	199,153	186	167,502	698	283	202	144	29	75	85
Groceries (general line).....	61	122,848	44	109,861	214	28	58	113	15	74	83
Confectionery.....	24	4,116	13	2,421	42	20	22	...	...	...	...
Meats, meat products.....	59	33,189	52	32,605	151	96	28	17	10	...	...
Other grocery, food specialties.....	115	39,000	77	22,615	251	139	94	14	4	1	2
Farm products (edible).....	176	130,744	156	115,246	1,290	545	538	186	21	43	48
Dairy, poultry products.....	89	67,043	86	64,308	923	455	361	100	7	11	13
Fruits, vegetables (fresh).....	87	63,701	70	50,938	367	90	177	86	14	32	35
Beer, wines, distilled spirits.....	96	43,161	85	(x)	388	86	175	112	15	12	13
Drugs, chemicals, allied products.....	63	33,194	25	16,269	43	14	16	11	2	5	5
Tobacco and products (exc. leaf).....	40	32,921	36	31,727	140	79	50	9	2	1	1
Paper and its products.....	41	19,867	21	15,907	34	18	13	...	...	...	...
Farm products (raw materials).....	22	45,082	6	(x)	25	5	5	15	...	...	...
Automotive equipment, tires and tubes.....	272	47,150	168	33,187	255	206	34	15	...	4	2
Electrical goods.....	109	87,510	35	58,289	83	63	19	1	...	...	...
Hardware, plumbing, heating.....	103	82,075	55	63,805	135	65	42	21	7	2	2
Hardware.....	53	55,798	36	52,252	103	46	40	10	7	2	2
Plumbing, heating equipment, supplies.....	50	26,277	19	11,553	32	19	2	11	...	...	...
Lumber, construction materials.....	206	231,925	86	51,991	580	73	157	286	64	12	14
Lumber, millwork.....	148	204,597	42	28,258	112	26	32	52	2	8	7
Other construction materials.....	58	27,328	44	23,733	468	47	125	234	62	4	7
Machinery, equipment, supplies.....	442	126,463	181	82,492	379	293	58	19	9	25	25
Commercial machines, equipment.....	123	19,810	57	11,280	117	103	12	1	1	...	...
Construction machinery, equipment.....	16	15,871	8	13,069	53	46	3	3	1	6	5
Industrial machinery, equipment, supplies.....	150	45,039	59	29,453	122	85	24	11	2	10	9
Service establishment equipment, supplies.....	64	9,975	20	5,053	27	20	7	...	...	...	...
Other machinery, equipment, supplies.....	89	35,768	37	23,637	60	39	12	4	5	9	11
Waste materials.....	62	12,975	53	11,083	114	32	51	25	6	10	10
Iron, steel scrap.....	26	8,021	21	5,432	50	12	20	16	2	6	6
Other scrap, waste materials.....	36	4,954	32	5,651	64	20	31	9	4	4	4
Other merchant wholesalers.....	438	180,213	155	77,993	332	187	87	47	11	19	19
Manufacturers' sales branches (with stocks), total.....	355	367,657	102	156,092	402	116	213	62	11	8	8
Groceries, confectionery, meats.....	64	126,691	45	76,240	213	44	140	23	6	5	5
Farm products (edible).....	9	8,423	9	8,423	64	7	39	16	2	...	...
Machinery, equipment, supplies.....	116	46,204	20	14,797	49	23	18	6	2	1	1
Other manufacturers' sales branches.....	166	186,339	28	56,632	76	42	16	17	1	2	2
Manufacturers' sales offices (without stocks).....	105	155,517	2	(x)	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	610	236,511	610	236,511	1,822	308	833	596	85	94	98
Assemblers (mainly farm products), total.....	334	233,368	143	(x)	335	123	129	66	17	19	25
Farm products (edible).....	170	119,842	79	67,534	201	58	86	40	17	16	23
Farm products (raw materials).....	141	108,713	48	55,733	97	48	36	13	...	3	2
Other assemblers.....	23	4,813	16	(x)	37	17	7	13	...	...	...
WEST VIRGINIA											
Total.....	1,619	885,762	1,254	676,963	4,125	1,421	1,622	1,058	24	236	226
Administrative, auxiliary units.....	...	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	1,619	885,762	1,254	676,963	4,125	1,421	1,622	1,058	24	236	226
Merchant wholesalers, total.....	1,234	578,203	970	481,878	3,234	1,200	1,235	781	18	137	136
Groceries, confectionery, meats.....	199	120,175	176	112,490	698	192	267	237	2	9	15
Groceries (general line).....	92	89,832	76	83,102	372	35	151	184	2	7	12
Confectionery.....	36	6,630	33	6,496	89	66	22	1	...	...	...
Meats, meat products.....	21	9,286	21	9,286	59	26	18	15	...	...	...
Other grocery, food specialties.....	50	14,427	46	13,606	178	65	76	37	...	2	3
Farm products (edible).....	141	44,402	134	42,651	658	243	297	117	1	40	22
Dairy, poultry products.....	53	20,219	51	(x)	365	155	178	32	...	34	16
Fruits, vegetables (fresh).....	88	24,183	83	(x)	293	88	119	85	1	6	6
Beer, wines, distilled spirits.....	105	19,865	103	(x)	374	93	167	111	3	36	38
Drugs, chemicals, allied products.....	25	12,156	17	11,266	37	14	20	3	...	...	...
Tobacco and products (exc. leaf).....	33	33,171	32	(x)	90	61	22	7	...	...	...
Paper and its products.....	13	(x)	9	3,340	16	4	11	1	...	...	...
Farm products (raw materials).....	2	(x)	2	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	142	23,969	109	21,550	218	159	47	12	...	1	1
Electrical goods.....	51	36,866	19	27,484	44	26	15	3	...	...	...
Hardware, plumbing, heating.....	46	52,704	43	51,183	138	37	54	47	...	2	1
Hardware.....	33	46,841	32	(x)	115	22	48	45	...	2	1
Plumbing, heating equipment, supplies.....	13	5,863	11	(x)	23	15	6	2	...	...	...
Lumber, construction materials.....	48	22,816	33	13,825	184	24	68	83	9	7	5
Lumber, millwork.....	29	17,330	17	9,082	58	13	21	24	...	6	3
Other construction materials.....	19	5,486	16	4,743	126	11	47	59	9	1	2
Machinery, equipment, supplies.....	172	80,899	104	69,092	278	175	59	44	...	7	17
Commercial machines, equipment.....	43	6,049	29	4,997	62	45	15	2	...	...	...
Construction machinery, equipment.....	10	12,210	6	10,953	41	34	4	3	...	...	...
Industrial machinery, equipment, supplies.....	75	54,036	44	47,599	135	66	31	38	...	7	17
Service establishment equipment, supplies.....	25	4,163	17	2,906	29	21	8	...	...	...	...
Other machinery, equipment, supplies.....	19	4,441	8	2,637	11	9	1	...	...	...	...
Waste materials.....	56	12,300	54	(x)	153	21	75	54	3	26	25
Iron, steel scrap.....	29	7,406	28	(x)	85	10	41	32	2	25	23
Other scrap, waste materials.....	27	4,894	26	(x)	68	11	34	22	1	1	2
Other merchant wholesalers.....	201	111,150	135	71,622	346	151	133	62	...	9	12

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ²		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
WEST VIRGINIA--Continued											
Manufacturers' sales branches (with stocks), total	144	155,770	91	92,795	343	105	155	80	3	6	5
Groceries, confectionery, meats.....	51	69,445	49	(x)	192	63	98	31	...	...	...
Farm products (edible).....	24	10,692	15	5,527	76	25	21	30	...	3	3
Machinery, equipment, supplies.....	46	34,564	10	(x)	33	5	20	6	2	1	1
Other manufacturers' sales branches.....	23	41,069	17	32,375	42	12	16	13	1	2	1
Manufacturers' sales offices (without stocks)...	34	48,399	4	1,851	13	10	1	1	1	...	...
Petroleum bulk stations, terminals.....	175	91,921	175	91,921	490	97	204	187	2	91	82
Assemblers (mainly farm products), total.....	32	11,469	14	8,518	45	9	27	9	...	2	3
Farm products (edible).....	22	8,311	10	6,467	35	6	21	8	...	2	3
Farm products (raw materials).....	10	3,158	4	2,051	10	3	6	1	...	...	...
Other assemblers.....	...	...	...	...	...	...	...	...	...	...	...
WISCONSIN											
Total.....	4,787	2,538,642	3,358	1,523,080	9,035	2,713	3,875	2,053	394	529	587
Administrative, auxiliary units.....	34	...	5	...	58	15	30	11	2	...	...
Wholesale establishments.....	4,753	2,538,642	3,353	1,523,080	8,977	2,698	3,845	2,042	392	529	587
Merchant wholesalers, total.....	2,788	1,411,050	1,758	989,162	5,256	1,977	1,771	1,221	287	383	439
Groceries, confectionery, meats.....	297	160,391	234	138,923	657	270	225	139	23	88	90
Groceries (general line).....	68	103,014	50	87,723	198	21	59	97	21	86	88
Confectionery.....	38	5,186	38	4,440	51	33	27	1	...	...	...
Meats, meat products.....	68	25,253	63	24,647	152	95	43	12	2	1	1
Other grocery, food specialties.....	123	26,938	93	22,113	256	121	104	29	...	1	1
Farm products (edible).....	272	193,446	242	169,172	1,253	411	487	327	28	94	95
Dairy, poultry products.....	180	137,905	159	116,664	953	328	358	239	28	42	51
Fruits, vegetables (fresh).....	92	55,541	83	52,508	300	83	129	88	...	32	44
Beer, wines, distilled spirits.....	335	117,967	317	107,824	865	231	383	225	26	44	47
Drugs, chemicals, allied products.....	75	28,411	31	16,574	58	36	19	3	...	1	1
Tobacco and products (exc. leaf).....	69	51,442	62	46,712	182	138	36	7	1	1	1
Paper and its products.....	79	32,789	35	20,248	57	19	26	12	...	1	1
Farm products (raw materials).....	31	152,415	10	47,212	20	4	10	4	2	2	2
Automotive equipment, tires and tubes.....	240	41,460	159	30,903	267	211	44	12	...	3	3
Electrical goods.....	99	74,564	38	37,535	76	51	21	4	...	...	...
Hardware, plumbing, heating.....	101	80,547	54	59,327	124	55	51	17	1	4	7
Hardware.....	28	47,692	11	30,401	41	17	19	5	...	...	...
Plumbing, heating equipment, supplies.....	73	32,855	43	28,926	83	38	32	12	1	4	7
Lumber, construction materials.....	117	61,132	73	40,244	366	55	74	149	88	28	41
Lumber, millwork.....	44	33,890	22	20,395	70	14	20	31	5	24	32
Other construction materials.....	73	27,242	51	19,849	296	41	54	118	83	4	9
Machinery, equipment, supplies.....	460	127,590	188	86,621	366	249	71	44	2	11	21
Commercial machines, equipment.....	124	15,530	61	11,173	112	97	11	4	...	2	4
Construction machinery, equipment.....	24	20,816	12	18,106	47	38	4	4	...	4	10
Industrial machinery, equipment, supplies...	147	42,963	62	28,090	123	51	39	32	1	4	5
Service establishment equipment, supplies...	78	12,703	27	4,093	44	35	6	3	...	...	...
Other machinery, equipment supplies.....	87	35,578	26	25,159	40	28	11	1	...	1	2
Waste materials.....	213	62,790	135	53,702	451	70	246	120	15	45	62
Iron, steel scrap.....	107	36,417	95	29,071	237	37	125	70	9	19	24
Other scrap, waste materials.....	106	26,373	90	24,631	214	37	121	50	6	26	28
Other merchant wholesalers.....	400	226,106	171	134,165	514	177	78	158	101	61	68
Manufacturers' sales branches (with stocks), total	291	358,015	137	187,903	567	278	193	90	6	12	11
Groceries, confectionery, meats.....	84	78,944	67	(x)	265	143	96	26	...	2	2
Farm products (edible).....	17	20,016	15	(x)	141	63	27	51	...	3	3
Machinery, equipment, supplies.....	87	65,134	16	51,564	67	34	31	2	...	...	...
Other manufacturers' sales branches.....	103	193,921	39	78,970	94	38	39	11	6	7	6
Manufacturers' sales offices (without stocks)...	121	344,662	4	7,620	16	11	5	...	...	...	...
Petroleum bulk stations, terminals.....	1,225	263,389	1,225	263,389	2,748	329	1,711	623	85	102	99
Assemblers (mainly farm products), total.....	328	161,526	189	75,006	390	103	165	108	14	32	38
Farm products (edible).....	150	93,225	78	43,184	162	43	78	32	9	8	9
Farm products (raw materials).....	168	66,323	102	21,150	52	83	71	5	...	22	27
Other assemblers.....	10	1,978	9	(x)	17	8	4	5	...	2	2
WYOMING											
Total.....	457	141,736	345	104,469	699	255	293	148	3	59	59
Administrative, auxiliary units.....	...	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	457	141,736	345	104,469	699	255	293	148	3	59	59
Merchant wholesalers, total.....	212	83,167	138	56,958	345	176	78	74	2	28	31
Groceries, confectionery, meats.....	18	13,582	17	(x)	42	12	15	20	1	7	7
Groceries (general line).....	13	11,799	12	(x)	40	8	13	18	1	7	7
Confectionery.....	1	(x)	1	(x)	...	...	...	...	...	...	...
Meats, meat products.....	...	...	...	(x) ...	...	...	...	...	...	...	...
Other grocery, food specialties.....	4	(x)	4	(x)	8	...	...	...	...	...	...
Farm products (edible).....	35	7,503	31	7,052	85	49	14	22	...	6	7
Dairy, poultry products.....	25	3,873	22	(x)	51	48	7	6	...	...	...
Fruits, vegetables (fresh).....	1	3,630	1	(x)	24	1	7	16	...	6	7
Beer, wines, distilled spirits.....	11	...	12	2,821	4	19	...	7	...	3	3
Drugs, chemicals, allied products.....	1	(x)	1	(x)	...	...	...	...	...	...	...
Tobacco and products (exc. leaf).....	11	3,247	9	(x)	18	...	...	...	...	1	1
Paper and its products.....	...	(x)	1	(x)	...	...	...	...	...	...	...
Farm products (raw materials).....	4	(x)	1	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	4	8,742	31	6,948	27	25	2	...	...	...	...
Electrical goods.....	...	1,227	...	(x)	...	...	...	...	...	...	...

See footnote at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers									
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks ^a				Number of truck-tractors	Number of semi-trailers and trailers	
						Manufacturers' rated capacity						
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
WYOMING—Continued												
Merchant wholesalers--Continued												
Hardware, plumbing, heating.....	5	1,283	1	(x)				Combined with "Other merchant wholesalers"				
Hardware.....	2	(x)	1	(x)				Combined with "Other merchant wholesalers"				
Plumbing, heating equipment, supplies.....	3	(x)	...	...	...	...	...	...	...	...	...
Lumber, construction materials.....	2	(x)	1	(x)				Combined with "Other merchant wholesalers"				
Lumber, millwork.....	1	(x)	...	...	...	...	...	...	...	...	...
Other construction materials.....	1	(x)	1	(x)				Combined with "Other merchant wholesalers"				
Machinery, equipment, supplies.....	43	29,566	17	17,258	34	23	3	8	...	9	11	
Commercial machines, equipment.....	8	731	3	399				Combined with "Other machinery, equipment, supplies"				
Construction machinery, equipment.....	6	4,142	4	(x)	11	8	3	...	...	...	...
Industrial machinery, equipment, supplies.....	25	24,395	8	14,041	18	10	...	8	...	9	11	
Service establishment equipment, supplies.....	...	...	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	4	298	2	(x)	5	5	...	...	...	...	...
Waste materials.....	14	1,316	11	1,092	34	8	16	9	1	...	...
Iron, steel scrap.....	7	368	6	(x)	16	5	7	4	...	...	...
Other scrap, waste materials.....	7	948	5	(x)	18	3	9	5	1	...	...
Other merchant wholesalers.....	11	4,667	7	4,220	42	28	7	7	...	2	2	
Manufacturers' sales branches(with stocks),total	23	13,677	10	9,506	29	15	7	7	...	...	...
Groceries, confectionery, meats.....	5	1,065	2	(x)								
Farm products (edible).....	1	(x)	1	(x)	9	4	4	1	...	...	...
Machinery, equipment, supplies.....	15	11,933	7	8,368	20	11	3	6	...	...	...
Other manufacturers' sales branches.....	2	(x)	...	...	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)...	6	985	2	(x)								
Petroleum bulk stations, terminals.....	180	29,138	180	29,138	314	47	201	65	1	28	25	
Assemblers (mainly farm products), total.....	36	14,769	15	(x)	26	17	7	2	...	3	3	
Farm products (edible).....	3	(x)	2	(x)								
Farm products (raw materials).....	32	13,007	12	6,724	26	17	7	2	...	3	3	
Other assemblers.....	1	(x)	1	(x)								

x Withheld to avoid disclosure.

¹ Data for agents and brokers are not included in this table.

MISCELLANEOUS

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Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
United States, total.....	243,366	188,688,801	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005
Cities of 500,000 or more.....	88,830	97,649,201	n.a.	3,919,702	59,723	1,001,481	73,841,637	n.a.
Cities of 250,000 to 499,999.....	20,116	22,523,306	n.a.	959,015	12,233	280,182	18,364,604	n.a.
Cities of 100,000 to 249,999.....	22,545	18,160,371	n.a.	930,688	12,766	286,934	17,883,530	n.a.
Cities of 50,000 to 49,999.....	15,303	10,293,528	n.a.	531,501	9,335	171,304	10,278,964	n.a.
Cities of 25,000 to 49,999.....	14,491	8,237,671	n.a.	440,415	9,059	146,750	8,458,405	n.a.
Cities of 10,000 to 24,999.....	17,686	8,041,189	n.a.	390,063	12,635	145,979	7,570,095	n.a.
Cities of 5,000 to 4,999.....	12,381	4,536,442	n.a.	188,582	9,500	77,745	3,772,125	n.a.
Cities of 2,500 to 4,999.....	10,178	3,439,857	n.a.	135,554	7,949	58,526	2,756,556	n.a.
Remainder of United States.....	41,838	15,787,236	n.a.	495,190	30,290	214,488	10,298,051	n.a.
Merchant wholesalers, total.....	146,518	79,766,589	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834
Cities of 500,000 or more.....	61,769	39,483,303	11.2	2,400,085	45,824	631,515	44,733,642	3,342,452
Cities of 250,000 to 499,999.....	13,031	9,900,112	11.2	618,100	9,082	184,700	11,684,528	929,336
Cities of 100,000 to 249,999.....	16,366	9,036,327	12.5	662,683	10,469	206,708	12,911,361	911,361
Cities of 50,000 to 49,999.....	11,402	5,652,156	12.6	399,189	7,708	129,789	7,614,250	555,819
Cities of 25,000 to 49,999.....	10,580	4,833,551	12.2	327,310	7,296	110,281	6,245,221	468,335
Cities of 10,000 to 24,999.....	11,426	3,965,358	12.4	261,122	8,551	96,891	4,999,046	399,953
Cities of 5,000 to 4,999.....	6,591	1,999,331	11.6	119,343	5,064	46,571	2,325,443	195,021
Cities of 2,500 to 4,999.....	4,040	1,180,935	10.8	62,688	3,239	24,276	1,228,377	104,766
Remainder of United States.....	11,313	3,455,516	12.3	213,861	9,550	79,179	4,249,768	299,791
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	1,749,770
Cities of 500,000 or more.....	6,185	17,826,354	9.7	880,506	228	228,139	16,921,555	995,760
Cities of 250,000 to 499,999.....	2,358	4,342,107	10.1	226,334	46	65,625	4,439,435	281,123
Cities of 100,000 to 249,999.....	2,533	3,491,287	9.5	177,946	66	51,880	3,515,096	196,294
Cities of 50,000 to 49,999.....	1,520	1,223,549	10.8	75,108	36	22,091	1,491,488	88,857
Cities of 25,000 to 49,999.....	1,196	947,842	10.8	57,010	15	17,118	1,092,057	66,845
Cities of 10,000 to 24,999.....	900	619,091	12.1	36,968	32	11,950	715,654	43,015
Cities of 5,000 to 4,999.....	333	144,717	11.8	9,056	24	2,905	194,599	13,525
Cities of 2,500 to 4,999.....	196	212,646	15.5	16,685	17	5,585	333,126	27,595
Remainder of United States.....	495	422,524	11.1	21,806	63	6,432	428,741	36,756
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	4.3	420,241	254	89,890	8,111,889	...
Cities of 500,000 or more.....	5,252	17,444,040	4.4	323,461	192	67,260	6,218,492	...
Cities of 250,000 to 499,999.....	1,254	3,185,387	4.2	52,605	17	11,981	1,021,208	...
Cities of 100,000 to 249,999.....	824	1,664,569	3.7	23,567	13	5,747	1,471,009	...
Cities of 50,000 to 49,999.....	293	520,532	4.0	8,389	9	2,041	166,735	...
Cities of 25,000 to 49,999.....	159	299,515	3.8	4,973	3	1,142	95,364	...
Cities of 10,000 to 24,999.....	121	162,601	3.9	3,171	2	518	64,978	...
Cities of 5,000 to 4,999.....	38	56,232	3.3	992	3	265	19,609	...
Cities of 2,500 to 4,999.....	14	7,275	7.5	300	2	66	5,660	...
Remainder of United States.....	101	168,707	4.3	2,783	7	570	48,864	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,650	n.a.	345,847	23,952	112,466	6,840,356	709,205
Cities of 500,000 or more.....	501	1,540,840	n.a.	56,600	190	15,449	1,126,245	n.a.
Cities of 250,000 to 499,999.....	362	637,662	n.a.	23,637	232	6,928	480,787	n.a.
Cities of 100,000 to 249,999.....	721	1,054,474	n.a.	36,164	611	709,880	1,001,880	n.a.
Cities of 50,000 to 49,999.....	368	786,060	n.a.	28,675	611	8,652	562,592	n.a.
Cities of 25,000 to 49,999.....	1,545	973,263	n.a.	32,140	984	10,012	634,410	n.a.
Cities of 10,000 to 24,999.....	3,372	1,150,915	n.a.	37,843	2,720	12,746	746,494	n.a.
Cities of 5,000 to 4,999.....	3,665	892,128	n.a.	27,022	3,118	9,969	529,184	n.a.
Cities of 2,500 to 4,999.....	3,897	724,989	n.a.	20,763	3,327	7,936	408,456	n.a.
Remainder of United States.....	14,359	2,855,319	n.a.	83,003	12,304	29,894	1,642,307	n.a.
Agents, brokers, total.....	24,361	34,610,092	2.6	330,148	21,820	101,650	6,761,190	68,829
Cities of 500,000 or more.....	14,898	20,713,639	2.9	240,563	13,151	50,985	4,397,824	44,756
Cities of 250,000 to 499,999.....	2,901	4,009,898	2.3	32,097	2,698	8,410	610,917	7,844
Cities of 100,000 to 249,999.....	1,815	2,325,833	2.2	20,045	1,569	6,336	393,878	3,982
Cities of 50,000 to 49,999.....	858	1,519,644	1.8	10,199	790	4,102	228,021	2,264
Cities of 25,000 to 49,999.....	647	900,383	1.8	8,466	496	3,295	190,565	2,135
Cities of 10,000 to 24,999.....	745	1,204,744	2.0	10,888	616	6,090	253,622	3,473
Cities of 5,000 to 4,999.....	478	599,334	2.6	5,830	487	4,518	154,412	980
Cities of 2,500 to 4,999.....	365	397,828	2.8	3,956	371	2,744	83,285	804
Remainder of United States.....	1,654	2,942,789	1.5	18,104	1,642	15,230	448,666	2,591
Assemblers (mainly farm products), total.....	19,268	10,957,893	6.1	308,683	10,114	159,068	6,726,810	432,367
Cities of 500,000 or more.....	225	641,025	6.3	18,487	138	8,133	443,879	17,116
Cities of 250,000 to 499,999.....	210	448,140	2.9	6,242	158	2,538	127,729	9,029
Cities of 100,000 to 249,999.....	216	327,881	6.1	10,283	143	5,303	221,970	8,586
Cities of 50,000 to 49,999.....	271	591,587	3.4	9,941	181	4,629	215,878	62,435
Cities of 25,000 to 49,999.....	368	303,515	7.3	10,533	249	4,902	200,818	11,381
Cities of 10,000 to 24,999.....	1,120	938,480	9.1	40,071	714	18,844	790,301	47,907
Cities of 5,000 to 4,999.....	1,276	849,100	7.3	26,339	804	13,517	548,878	24,179
Cities of 2,500 to 4,999.....	1,666	916,184	7.2	31,168	993	17,919	697,652	31,086
Remainder of United States.....	13,916	5,942,381	5.6	155,633	6,724	83,183	3,479,705	220,648
MERCHANT WHOLESALERS								
Groceries, confectionery, meats:								
Groceries (general line).....	4,265	5,701,121	8.1	285,414	2,091	94,434	5,392,727	598,773
Cities of 500,000 or more.....	580	1,218,333	10.5	77,839	386	21,439	1,498,860	132,489
Cities of 250,000 to 499,999.....	219	454,637	8.0	25,013	122	7,803	475,968	51,000
Cities of 100,000 to 249,999.....	419	743,018	7.9	31,285	177	17,713	649,016	76,054
Cities of 50,000 to 49,999.....	410	637,433	7.7	31,228	176	10,584	579,595	66,098
Cities of 25,000 to 49,999.....	511	685,943	7.8	34,016	151	11,680	331,068	73,759
Cities of 10,000 to 24,999.....	756	745,209	7.6	33,376	283	12,421	622,991	76,938
Cities of 5,000 to 4,999.....	621	558,668	7.1	23,151	318	8,839	432,554	55,952
Cities of 2,500 to 4,999.....	327	250,927	7.0	9,836	194	4,020	190,548	25,211
Remainder of United States.....	422	464,953	6.1	15,664	284	5,935	312,127	41,263

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
MERCHANT WHOLESALERS--Continued								
Groceries, confectionery, meats--Continued								
Confectionery.....	2,077	377,047	11.9	24,438	2,004	9,609	493,017	25,086
Cities of 500,000 or more.....	498	116,670	11.6	7,596	452	2,884	156,372	6,329
Cities of 250,000 to 499,999.....	121	32,250	14.8	2,898	105	993	56,569	1,357
Cities of 100,000 to 249,999.....	235	44,580	13.3	3,248	206	1,249	64,985	2,020
Cities of 50,000 to 99,999.....	201	38,041	11.3	2,395	194	965	49,340	2,703
Cities of 25,000 to 49,999.....	266	46,422	11.7	2,989	261	1,173	59,744	3,567
Cities of 10,000 to 24,999.....	296	43,513	11.4	2,471	321	1,074	49,017	3,563
Cities of 5,000 to 9,999.....	180	24,002	10.4	1,139	121	477	22,010	1,905
Cities of 2,500 to 4,999.....	95	11,489	10.5	545	102	262	10,883	892
Remainder of United States.....	185	20,080	11.2	1,157	122	532	24,097	1,250
Fish, sea foods.....	1,233	393,662	15.6	30,070	1,138	11,167	594,595	16,274
Cities of 500,000 or more.....	537	233,629	14.5	17,949	423	5,611	349,780	9,523
Cities of 250,000 to 499,999.....	79	37,941	15.1	2,692	75	915	54,628	2,432
Cities of 100,000 to 249,999.....	128	35,768	15.9	2,523	125	1,194	50,478	1,464
Cities of 50,000 to 99,999.....	75	15,896	15.6	1,216	66	521	22,879	527
Cities of 25,000 to 49,999.....	80	17,261	17.3	1,378	96	645	26,755	931
Cities of 10,000 to 24,999.....	70	12,607	21.2	1,037	61	423	19,874	395
Cities of 5,000 to 9,999.....	54	8,275	22.0	721	47	511	15,234	200
Cities of 2,500 to 4,999.....	39	7,997	14.7	484	52	260	13,317	66
Remainder of United States.....	171	24,288	20.3	2,070	193	1,087	41,653	764
Meats, meat products.....	3,507	1,999,476	7.4	82,098	3,500	25,127	1,657,280	44,634
Cities of 500,000 or more.....	1,573	1,205,291	7.0	46,560	1,522	12,671	903,462	18,767
Cities of 250,000 to 499,999.....	264	153,367	8.2	7,047	262	2,236	142,195	2,773
Cities of 100,000 to 249,999.....	369	196,116	7.7	8,698	362	2,789	165,769	4,137
Cities of 50,000 to 99,999.....	282	131,041	7.7	5,605	287	1,901	109,763	2,290
Cities of 25,000 to 49,999.....	233	86,395	8.7	4,048	238	1,490	81,703	1,640
Cities of 10,000 to 24,999.....	243	75,031	8.4	3,295	225	1,287	66,703	1,386
Cities of 5,000 to 9,999.....	122	31,926	7.5	1,203	137	532	27,247	656
Cities of 2,500 to 4,999.....	54	19,389	9.1	857	53	374	16,565	701
Remainder of United States.....	367	100,920	9.5	4,785	414	1,847	93,873	2,086
Other grocery, food specialties.....	6,263	2,787,432	9.7	127,022	5,056	42,510	2,464,192	216,037
Cities of 500,000 or more.....	2,834	1,903,660	8.5	72,665	2,239	21,441	1,384,170	143,568
Cities of 250,000 to 499,999.....	528	207,255	13.2	13,416	405	4,817	262,707	18,146
Cities of 100,000 to 249,999.....	613	183,513	11.8	10,968	461	4,084	218,140	13,437
Cities of 50,000 to 99,999.....	453	123,030	14.2	9,008	375	3,349	177,330	9,787
Cities of 25,000 to 49,999.....	400	95,867	11.4	5,761	312	2,263	115,288	8,149
Cities of 10,000 to 24,999.....	478	90,497	12.3	5,682	398	2,414	109,819	8,120
Cities of 5,000 to 9,999.....	261	48,535	10.7	2,501	232	1,195	55,254	4,554
Cities of 2,500 to 4,999.....	166	34,248	9.2	1,477	140	645	29,608	2,821
Remainder of United States.....	530	100,827	11.5	5,544	494	2,342	111,876	7,455
Farm products (edible):								
Dairy, poultry products.....	6,668	4,278,748	13.0	305,494	5,823	103,476	6,014,543	92,119
Cities of 500,000 or more.....	1,803	2,144,508	9.4	114,803	1,505	32,021	2,239,859	41,049
Cities of 250,000 to 499,999.....	410	335,700	16.3	32,627	373	10,749	645,639	10,514
Cities of 100,000 to 249,999.....	479	359,136	17.9	38,317	378	12,871	753,764	9,146
Cities of 50,000 to 99,999.....	422	252,742	17.6	25,297	336	7,586	425,904	5,204
Cities of 25,000 to 49,999.....	445	224,227	20.2	24,722	371	8,856	479,768	5,390
Cities of 10,000 to 24,999.....	661	256,599	19.1	25,433	542	10,134	504,334	6,121
Cities of 5,000 to 9,999.....	521	141,285	17.1	11,492	490	5,146	234,424	2,915
Cities of 2,500 to 4,999.....	411	114,032	14.0	7,443	358	3,391	149,440	2,706
Remainder of United States.....	1,508	450,515	12.2	25,360	1,470	11,552	513,811	9,174
Fruits, vegetables (fresh).....	6,871	3,222,193	9.8	158,057	7,637	52,457	2,964,884	52,405
Cities of 500,000 or more.....	2,621	1,525,757	8.6	65,603	3,062	19,328	1,227,230	18,731
Cities of 250,000 to 499,999.....	754	405,201	9.3	19,146	903	6,338	363,567	5,672
Cities of 100,000 to 249,999.....	942	422,130	10.4	22,993	1,002	7,961	424,815	6,660
Cities of 50,000 to 99,999.....	649	257,472	12.1	16,035	675	5,593	300,655	5,540
Cities of 25,000 to 49,999.....	505	197,432	12.3	12,405	557	4,498	228,927	5,695
Cities of 10,000 to 24,999.....	562	184,940	12.7	11,108	558	4,168	204,199	4,493
Cities of 5,000 to 9,999.....	245	63,507	12.0	3,535	253	1,473	67,793	2,234
Cities of 2,500 to 4,999.....	139	38,146	11.4	1,920	140	800	35,250	711
Remainder of United States.....	454	125,608	10.9	6,212	487	2,698	122,448	2,669
Beer, wines, distilled spirits:								
Beer, ale.....	5,668	1,550,562	14.2	106,498	4,826	34,467	2,028,303	70,229
Cities of 500,000 or more.....	895	230,130	14.2	17,799	432	5,101	347,104	7,451
Cities of 250,000 to 499,999.....	164	114,833	14.2	9,002	118	2,631	169,387	5,321
Cities of 100,000 to 249,999.....	423	209,182	14.3	15,868	301	4,799	297,051	6,639
Cities of 50,000 to 99,999.....	614	225,996	14.3	16,392	467	5,075	304,926	10,722
Cities of 25,000 to 49,999.....	687	190,431	14.9	13,142	559	4,316	244,944	9,697
Cities of 10,000 to 24,999.....	1,148	260,225	13.7	15,855	1,004	5,507	305,578	12,624
Cities of 5,000 to 9,999.....	691	116,041	14.2	6,701	625	2,554	130,463	5,611
Cities of 2,500 to 4,999.....	445	70,077	14.8	4,066	428	1,560	78,543	1,250
Remainder of United States.....	897	133,737	14.0	7,673	850	2,924	150,307	5,914
Wines, distilled spirits.....	1,527	2,519,167	8.9	117,864	596	29,170	2,304,663	70,516
Cities of 500,000 or more.....	531	1,127,884	9.4	54,167	213	13,102	1,090,890	136,286
Cities of 250,000 to 499,999.....	175	360,586	8.2	15,527	67	3,766	292,506	44,115
Cities of 100,000 to 249,999.....	232	405,633	8.7	19,536	82	4,852	375,086	50,503
Cities of 50,000 to 99,999.....	169	242,459	8.8	10,921	70	2,759	210,267	28,585
Cities of 25,000 to 49,999.....	164	175,229	8.3	7,899	67	2,091	153,009	18,839
Cities of 10,000 to 24,999.....	111	95,613	7.6	3,959	48	1,160	73,944	12,501
Cities of 5,000 to 9,999.....	55	40,200	7.1	1,477	44	464	26,788	4,710
Cities of 2,500 to 4,999.....	36	19,542	8.3	913	17	235	16,831	2,247
Remainder of United States.....	54	52,021	11.7	3,465	13	741	65,342	6,730
Drugs, chemicals, allied products:								
Drugs (general line).....	303	848,870	11.9	65,836	37	22,127	1,251,532	117,360
Cities of 500,000 or more.....	85	335,012	11.7	26,074	20	8,569	502,549	40,556
Cities of 250,000 to 499,999.....	41	147,457	11.9	11,261	4	3,827	207,949	20,200
Cities of 100,000 to 249,999.....	75	178,225	12.4	14,167	4	4,884	268,359	27,465
Cities of 50,000 to 99,999.....	50	95,799	11.6	7,133	3	7,468	136,445	14,322
Cities of 25,000 to 49,999.....	35	51,345	11.3	3,912	4	1,111	73,932	8,051
Cities of 10,000 to 24,999.....	12	14,273	13.1	1,100	2	419	20,261	2,711
Remainder of United States.....	5	26,799	11.4	2,189	...	649	42,037	4,055

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll		(Thousand dollars)
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
MERCHANT WHOLESALERS--Continued								
Drugs, nondurable, all-line products--Continued								
Drugs, nondurable (specialty lines).....	1,902	521,476	20.4	46,810	1,338	14,683	922,068	61,283
Cities of 500,000 or more.....	1,043	373,501	23.6	33,113	651	9,805	648,707	40,236
Cities of 250,000 to 499,999.....	232	44,702	18.7	3,995	159	1,387	76,899	5,933
Cities of 100,000 to 249,999.....	207	39,362	17.8	3,681	156	1,389	74,724	5,565
Cities of 50,000 to 99,999.....	141	21,980	20.4	1,988	120	691	40,183	3,264
Cities of 25,000 to 49,999.....	39	12,580	18.1	1,108	67	425	24,995	1,700
Cities of 10,000 to 24,999.....	94	13,861	17.6	896	78	378	17,228	2,330
Cities of 5,000 to 9,999.....	19	6,671	30.9	1,172	35	227	22,375	710
Cities of 2,500 to 4,999.....	14	1,540	14.2	95	21	55	1,838	187
Remainder of United States.....	97	7,614	20.5	764	51	326	15,119	1,306
Industrial chemicals, explosives.....	1,189	690,019	13.4	45,839	518	10,696	824,155	51,078
Cities of 500,000 or more.....	734	494,859	13.4	30,901	320	7,087	584,948	37,713
Cities of 250,000 to 499,999.....	103	52,612	14.5	4,308	52	1,144	83,185	3,690
Cities of 100,000 to 249,999.....	121	76,892	11.6	4,234	36	1,108	72,946	4,504
Cities of 50,000 to 99,999.....	56	22,160	11.7	1,223	21	338	22,882	1,629
Cities of 25,000 to 49,999.....	40	9,634	11.9	611	23	199	13,315	1,280
Cities of 10,000 to 24,999.....	7	8,527	20.2	827	15	225	13,803	435
Cities of 5,000 to 9,999.....	20	5,787	14.2	447	9	123	8,203	371
Cities of 2,500 to 4,999.....	11	2,437	14.1	175	6	44	2,541	123
Remainder of United States.....	64	17,311	15.6	1,113	36	428	22,332	1,333
Paints, varnishes.....	1,377	221,861	22.6	27,992	744	8,536	522,325	34,836
Cities of 500,000 or more.....	544	96,599	22.8	12,433	316	3,553	229,936	14,093
Cities of 250,000 to 499,999.....	101	29,815	20.1	3,079	94	991	56,644	4,001
Cities of 100,000 to 249,999.....	210	44,271	23.3	6,082	105	1,840	114,079	7,537
Cities of 50,000 to 99,999.....	142	23,072	21.7	2,892	97	936	61,988	4,849
Cities of 25,000 to 49,999.....	174	15,987	21.9	1,799	65	652	35,272	2,591
Cities of 10,000 to 24,999.....	40	6,415	23.2	713	35	269	14,503	1,482
Cities of 5,000 to 9,999.....	14	1,040	22.3	123	11	40	2,354	198
Cities of 2,500 to 4,999.....	2	1,718	22.1	198	1	55	3,944	81
Remainder of United States.....	57	2,984	16.9	673	20	200	13,605	364
Tobacco and products (exc. leaf), total.....	3,019	2,529,576	5.2	75,456	2,743	26,143	1,427,348	115,748
Cities of 500,000 or more.....	741	306,238	4.7	23,270	693	7,011	423,635	32,979
Cities of 250,000 to 499,999.....	198	277,013	5.0	8,343	164	2,835	197,873	11,005
Cities of 100,000 to 249,999.....	334	410,767	5.2	12,495	282	4,391	240,697	17,692
Cities of 50,000 to 99,999.....	345	306,683	5.4	9,552	296	3,413	183,682	14,102
Cities of 25,000 to 49,999.....	353	250,192	5.6	7,831	267	2,879	147,547	12,969
Cities of 10,000 to 24,999.....	477	254,680	5.8	7,715	435	3,053	153,053	14,557
Cities of 5,000 to 9,999.....	38	116,653	5.7	3,231	294	1,348	62,302	6,696
Cities of 2,500 to 4,999.....	130	43,796	6.0	1,139	160	476	22,420	2,529
Remainder of United States.....	161	65,364	5.4	1,880	152	737	36,339	3,319
Dry goods, apparel:								
Clothing, furnishings, footwear.....	5,132	1,558,536	14.2	111,332	4,490	29,578	2,050,453	197,197
Cities of 500,000 or more.....	4,136	1,263,408	14.3	90,453	3,613	22,934	1,666,567	158,482
Cities of 250,000 to 499,999.....	318	38,736	14.7	7,181	279	2,112	132,989	13,218
Cities of 100,000 to 249,999.....	289	84,226	13.0	5,723	265	1,856	100,725	10,663
Cities of 50,000 to 99,999.....	146	43,596	14.2	2,864	128	1,026	56,009	5,444
Cities of 25,000 to 49,999.....	96	30,058	13.5	2,378	75	743	45,171	4,290
Cities of 10,000 to 24,999.....	53	15,910	12.0	1,050	49	333	15,754	2,137
Cities of 5,000 to 9,999.....	35	10,408	14.2	701	22	248	13,422	1,649
Cities of 2,500 to 4,999.....	11	4,962	10.8	222	11	68	4,247	191
Remainder of United States.....	49	12,261	11.8	760	48	258	15,569	1,123
Dry goods (general line).....	192	457,242	13.0	36,360	67	9,822	677,468	68,967
Cities of 500,000 or more.....	72	245,300	12.9	18,939	29	4,886	349,969	40,792
Cities of 250,000 to 499,999.....	35	73,584	13.0	6,097	4	1,989	110,425	9,717
Cities of 100,000 to 249,999.....	38	67,255	13.5	5,362	7	1,529	105,770	8,487
Cities of 50,000 to 99,999.....	19	39,788	13.7	3,350	12	1,043	67,052	5,855
Cities of 25,000 to 49,999.....	17	20,285	12.8	1,718	6	443	31,584	2,781
Cities of 10,000 to 24,999.....	2	1,785	10.6	134	3	76	2,103	196
Cities of 5,000 to 9,999.....	3	2,281	8.1	120	2	106	1,946	379
Remainder of United States.....	4	6,072	11.3	440	4	133	8,619	760
Dry goods specialties, piece goods, notions.....	5,284	1,347,798	12.2	117,064	4,250	27,805	2,134,495	215,882
Cities of 500,000 or more.....	4,026	1,801,455	12.1	107,817	3,712	24,368	1,937,157	195,455
Cities of 250,000 to 499,999.....	178	49,686	13.3	3,647	143	1,128	69,767	6,974
Cities of 100,000 to 249,999.....	193	36,677	14.4	2,579	151	871	48,431	5,335
Cities of 50,000 to 99,999.....	97	22,527	10.9	1,297	65	398	23,222	1,947
Cities of 25,000 to 49,999.....	7	9,290	11.6	589	56	217	11,492	1,122
Cities of 10,000 to 24,999.....	29	12,004	14.6	1,026	20	375	20,342	2,881
Cities of 5,000 to 9,999.....	33	5,856	13.9	498	23	184	11,026	823
Cities of 2,500 to 4,999.....	14	1,845	11.5	118	22	39	2,353	352
Remainder of United States.....	43	8,036	13.4	533	43	225	10,723	993
Floor coverings, carpets.....	1,174	1,764,143	8.9	81,975	487	12,246	1,382,511	190,499
Cities of 500,000 or more.....	1,098	1,735,402	8.9	81,018	475	11,987	1,364,020	186,543
Cities of 250,000 to 499,999.....	7	7,065	7.2	241	...	29	4,818	167
Cities of 100,000 to 249,999.....	12	5,769	9.6	117	8	32	2,300	523
Remainder of United States.....	17	15,777	9.1	599	4	198	11,373	3,266
Furniture and furnishings:								
Furniture (household, office).....	1,173	379,730	19.4	43,160	814	11,547	813,595	45,772
Cities of 500,000 or more.....	687	233,646	19.5	25,372	527	6,105	477,245	23,038
Cities of 250,000 to 499,999.....	137	50,452	21.4	6,585	84	1,925	112,705	7,728
Cities of 100,000 to 249,999.....	150	53,103	19.7	6,238	78	1,896	131,598	8,394
Cities of 50,000 to 99,999.....	74	21,305	20.5	2,754	39	768	48,119	3,718
Cities of 25,000 to 49,999.....	55	10,493	22.5	1,113	27	437	25,285	1,897
Cities of 10,000 to 24,999.....	40	3,421	24.3	454	36	231	9,402	588
Cities of 5,000 to 9,999.....	17	1,252	22.6	106	8	57	2,114	114
Remainder of United States.....	24	5,556	18.1	318	12	128	6,853	477

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees	Pay roll (Dollars)	
(Number)	(Thousand dollars)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
MERCHANT WHOLESALERS--Continued								
Furniture, home furnishings--Continued								
Home furnishings, floor coverings.....	2,640	935,215	15.3	75,202	1,928	20,640	1,411,943	117,468
Cities of 500,000 or more.....	1,912	690,311	15.4	55,078	1,457	14,605	1,032,910	83,384
Cities of 250,000 to 499,999.....	202	121,962	14.2	9,767	109	2,779	180,249	17,678
Cities of 100,000 to 249,999.....	218	74,893	14.6	6,124	103	1,736	111,877	9,847
Cities of 50,000 to 99,999.....	97	19,980	15.7	1,594	72	531	31,733	2,548
Cities of 25,000 to 49,999.....	58	10,273	17.6	972	3	315	20,604	1,702
Cities of 10,000 to 24,999.....	49	6,994	19.2	658	42	304	13,272	757
Cities of 5,000 to 9,999.....	23	1,457	17.5	68	26	27	1,295	108
Cities of 2,500 to 4,999.....	10	1,958	20.3	216	7	70	4,211	433
Remainder of United States.....	71	7,387	23.6	725	73	273	15,792	977
Paper and its products:								
Wrapping paper, twine.....	516	296,928	16.3	31,156	306	8,156	579,071	35,093
Cities of 500,000 or more.....	265	135,885	15.9	13,811	215	3,415	258,597	12,888
Cities of 250,000 to 499,999.....	39	43,992	15.3	4,399	25	1,204	79,207	5,955
Cities of 100,000 to 249,999.....	80	62,285	17.5	7,386	30	1,941	136,304	8,209
Cities of 50,000 to 99,999.....	59	33,191	16.0	3,365	19	898	63,043	4,842
Cities of 25,000 to 49,999.....	39	14,813	17.0	1,551	12	473	30,375	1,992
Cities of 10,000 to 24,999.....	23	4,696	19.1	449	11	160	8,877	897
Cities of 5,000 to 9,999.....	3	177	19.2	20	3	6	287	28
Remainder of United States.....	8	1,889	18.3	175	7	54	2,381	282
Fine paper.....	447	462,359	13.6	79,993	116	9,197	742,006	44,436
Cities of 500,000 or more.....	271	344,007	12.8	28,559	90	6,127	516,816	28,201
Cities of 250,000 to 499,999.....	60	47,047	15.5	4,582	16	1,277	96,110	6,415
Cities of 100,000 to 249,999.....	76	51,033	16.1	4,920	10	1,268	94,459	7,199
Cities of 50,000 to 99,999.....	18	9,111	14.9	802	2	229	15,246	897
Cities of 25,000 to 49,999.....	14	4,495	17.0	478	5	139	9,123	762
Remainder of United States.....	8	6,666	15.3	652	3	157	10,252	962
Stationery, office supplies.....	880	180,867	26.6	30,001	565	10,063	588,854	27,731
Cities of 500,000 or more.....	533	111,298	26.1	18,027	355	5,903	357,943	14,417
Cities of 250,000 to 499,999.....	86	21,400	27.0	3,681	50	1,204	71,936	3,987
Cities of 100,000 to 249,999.....	82	19,365	28.8	3,566	54	1,086	66,573	3,688
Cities of 50,000 to 99,999.....	47	11,427	26.0	1,964	26	709	36,112	2,201
Cities of 25,000 to 49,999.....	56	7,810	27.1	1,245	27	519	25,889	1,706
Cities of 10,000 to 24,999.....	38	4,248	28.4	713	23	317	14,259	853
Cities of 5,000 to 9,999.....	20	2,627	23.1	473	14	174	8,960	354
Cities of 2,500 to 4,999.....	5	162	14.8	10	6	8	244	18
Remainder of United States.....	13	2,530	31.6	322	10	143	6,938	507
Wallpaper.....	260	32,338	33.6	5,389	102	1,783	98,814	6,065
Cities of 500,000 or more.....	129	20,905	34.1	3,643	71	1,180	66,250	4,036
Cities of 250,000 to 499,999.....	39	5,089	28.1	651	12	204	11,859	752
Cities of 100,000 to 249,999.....	46	2,698	37.0	441	5	167	7,943	615
Cities of 50,000 to 99,999.....	26	1,347	41.8	268	7	115	5,465	295
Cities of 25,000 to 49,999.....	11	444	36.0	68	3	54	2,817	157
Cities of 10,000 to 24,999.....	5	547	31.8	68	...	19	1,583	78
Cities of 5,000 to 9,999.....	3	394	29.9	67	1	21	1,176	77
Remainder of United States.....	5	412	38.8	82	3	23	1,721	55
Other paper products.....	1,941	929,255	13.4	73,110	1,312	13,868	1,374,189	81,504
Cities of 500,000 or more.....	1,084	575,153	12.0	39,694	775	4,836	742,997	39,233
Cities of 250,000 to 499,999.....	156	86,314	14.8	8,373	84	2,372	160,360	10,103
Cities of 100,000 to 249,999.....	203	103,778	15.5	10,349	110	3,006	191,784	13,066
Cities of 50,000 to 99,999.....	171	55,951	18.1	6,055	116	1,727	115,333	7,213
Cities of 25,000 to 49,999.....	152	42,119	17.9	4,256	93	1,538	81,627	5,857
Cities of 10,000 to 24,999.....	95	37,307	12.4	2,291	79	716	42,533	3,157
Cities of 5,000 to 9,999.....	21	4,223	30.7	347	18	132	6,373	462
Cities of 2,500 to 4,999.....	15	9,975	8.9	535	11	166	8,414	604
Remainder of United States.....	44	14,435	16.1	1,210	26	375	24,768	1,809
Farm products (raw materials), total.....	2,594	6,903,999	3.6	90,860	2,024	24,568	1,590,777	465,422
Cities of 500,000 or more.....	1,383	3,041,772	4.1	48,553	1,028	9,442	802,315	237,085
Cities of 250,000 to 499,999.....	292	1,833,896	3.0	14,459	257	3,714	244,982	129,730
Cities of 100,000 to 249,999.....	240	617,345	3.0	7,163	183	2,446	129,299	82,758
Cities of 50,000 to 99,999.....	113	293,512	3.1	4,136	104	1,183	76,855	34,278
Cities of 25,000 to 49,999.....	83	444,098	2.4	5,172	55	2,351	104,300	18,063
Cities of 10,000 to 24,999.....	114	199,685	4.0	3,738	77	1,739	68,085	15,608
Cities of 5,000 to 9,999.....	67	123,554	6.0	2,820	51	1,865	67,838	8,090
Cities of 2,500 to 4,999.....	57	103,258	3.4	1,252	41	461	22,640	4,476
Remainder of United States.....	245	246,873	4.0	3,567	228	1,367	74,463	5,304
Automotive:								
Automobiles, other motor vehicles.....	2,270	1,450,871	10.0	79,398	1,501	24,234	1,552,886	122,055
Cities of 500,000 or more.....	450	513,417	7.4	20,555	296	5,369	395,610	35,157
Cities of 250,000 to 499,999.....	209	174,636	11.2	11,152	171	3,326	215,455	16,449
Cities of 100,000 to 249,999.....	315	242,464	11.4	15,813	185	4,756	302,919	21,724
Cities of 50,000 to 99,999.....	234	176,434	10.9	10,993	171	3,468	211,927	14,054
Cities of 25,000 to 49,999.....	118	99,995	11.6	7,138	175	2,485	148,741	11,308
Cities of 10,000 to 24,999.....	182	73,407	11.2	4,249	118	1,450	86,562	6,863
Cities of 5,000 to 9,999.....	120	32,484	12.0	1,951	98	768	39,860	3,491
Cities of 2,500 to 4,999.....	89	24,243	10.6	1,275	82	460	24,482	2,535
Remainder of United States.....	354	95,017	13.4	6,272	262	2,352	127,330	10,466
Automotive equipment, tires and tubes.....	12,423	2,640,718	22.0	345,236	8,629	112,095	6,681,010	484,595
Cities of 500,000 or more.....	2,529	784,609	21.2	96,808	1,706	28,149	1,862,018	122,522
Cities of 250,000 to 499,999.....	1,094	419,777	19.3	48,953	763	15,122	939,958	60,498
Cities of 100,000 to 249,999.....	1,363	322,413	23.9	48,388	931	16,068	932,018	60,967
Cities of 50,000 to 99,999.....	1,162	268,378	24.1	40,031	779	13,352	767,861	52,331
Cities of 25,000 to 49,999.....	1,288	245,985	24.5	36,834	842	12,511	719,051	51,128
Cities of 10,000 to 24,999.....	1,846	287,472	23.0	38,783	1,247	13,502	754,668	64,278
Cities of 5,000 to 9,999.....	1,311	144,774	21.8	17,648	890	6,543	340,437	33,648
Cities of 2,500 to 4,999.....	783	68,175	20.3	7,395	553	2,846	150,727	17,129
Remainder of United States.....	1,047	99,135	19.9	10,396	918	4,002	214,272	21,784

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS								
Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
MERCHANT WHOLESALERS--Continued								
Electrical goods:								
General line, apparatus, supplies.....	2,925	2,386,546	12.4	173,976	1,534	49,456	3,301,590	289,048
Cities of 500,000 or more.....	1,208	1,038,945	13.5	82,518	749	22,414	1,553,340	116,246
Cities of 250,000 to 499,999.....	338	383,106	12.1	27,628	158	7,578	525,068	46,663
Cities of 100,000 to 249,999.....	301	481,762	10.8	30,769	190	9,179	611,283	61,511
Cities of 50,000 to 99,999.....	315	269,056	11.0	17,060	108	5,143	311,312	33,323
Cities of 25,000 to 49,999.....	244	123,099	13.1	9,409	108	2,927	172,420	18,131
Cities of 10,000 to 24,999.....	169	52,201	13.3	3,885	114	1,256	74,598	7,209
Cities of 5,000 to 9,999.....	36	9,302	11.4	563	23	204	10,173	1,237
Cities of 2,500 to 4,999.....	22	3,822	10.4	210	20	83	4,808	893
Remainder of United States.....	92	25,239	12.9	1,934	64	672	38,588	3,835
Electrical appliances, specialties.....	2,518	2,038,020	13.1	147,942	1,343	40,992	2,869,385	225,823
Cities of 500,000 or more.....	1,026	1,041,151	13.0	75,923	528	20,633	1,493,678	107,976
Cities of 250,000 to 499,999.....	342	366,798	12.5	25,898	160	7,055	493,329	40,890
Cities of 100,000 to 249,999.....	502	386,080	13.9	29,259	238	8,099	558,129	46,406
Cities of 50,000 to 99,999.....	276	112,471	13.8	7,850	177	2,397	153,172	13,755
Cities of 25,000 to 49,999.....	190	73,222	12.8	4,903	125	1,436	90,361	9,450
Cities of 10,000 to 24,999.....	88	23,903	13.2	1,584	63	581	30,698	3,085
Cities of 5,000 to 9,999.....	25	4,073	13.2	234	16	78	4,561	435
Cities of 2,500 to 4,999.....	8	6,213	8.4	376	5	137	7,792	795
Remainder of United States.....	61	24,109	14.6	1,915	31	576	37,665	3,027
Hardware, plumbing, heating:								
Hardware.....	2,153	2,013,997	15.6	203,852	1,259	59,359	3,719,668	366,191
Cities of 500,000 or more.....	993	721,548	16.8	77,150	703	21,847	1,418,776	115,492
Cities of 250,000 to 499,999.....	228	340,071	15.5	35,228	139	10,114	644,937	63,133
Cities of 100,000 to 249,999.....	239	326,816	14.9	32,210	96	9,230	587,279	60,152
Cities of 50,000 to 99,999.....	198	244,928	14.1	23,478	75	6,954	411,576	48,111
Cities of 25,000 to 49,999.....	198	193,735	14.7	18,049	66	5,523	327,984	37,734
Cities of 10,000 to 24,999.....	127	88,670	15.2	8,540	65	2,699	157,040	20,201
Cities of 5,000 to 9,999.....	60	39,273	15.8	3,867	22	1,228	72,711	8,329
Cities of 2,500 to 4,999.....	35	12,401	13.0	1,001	34	312	17,009	2,704
Remainder of United States.....	75	46,555	15.7	4,329	59	1,452	82,356	10,295
Plumbing, heating equipment, supplies.....	3,748	1,812,960	15.1	157,832	1,879	43,381	2,926,341	260,625
Cities of 500,000 or more.....	1,376	681,068	15.7	62,339	751	15,980	1,152,135	89,595
Cities of 250,000 to 499,999.....	415	215,159	15.0	18,077	242	4,970	323,682	29,889
Cities of 100,000 to 249,999.....	567	319,877	15.4	29,876	244	8,555	556,883	51,269
Cities of 50,000 to 99,999.....	435	235,852	14.5	19,386	171	5,403	364,784	35,975
Cities of 25,000 to 49,999.....	376	187,556	13.5	14,454	156	4,173	265,719	26,801
Cities of 10,000 to 24,999.....	240	81,792	15.0	5,578	130	2,045	123,368	12,955
Cities of 5,000 to 9,999.....	90	29,204	14.1	2,219	37	687	39,423	4,423
Cities of 2,500 to 4,999.....	46	12,082	15.3	1,025	24	350	24,497	1,983
Remainder of United States.....	183	50,370	15.2	3,878	115	1,218	75,850	7,735
Lumber, construction materials:								
Lumber, millwork.....	3,312	2,793,620	10.8	168,222	1,713	47,269	3,109,732	197,596
Cities of 500,000 or more.....	1,123	1,010,711	11.2	65,300	508	16,005	1,188,645	79,070
Cities of 250,000 to 499,999.....	414	543,229	8.1	23,258	242	5,765	427,351	25,262
Cities of 100,000 to 249,999.....	426	415,061	9.6	22,583	220	6,743	412,265	22,542
Cities of 50,000 to 99,999.....	226	206,223	11.8	12,589	96	3,652	234,808	13,635
Cities of 25,000 to 49,999.....	248	193,142	10.6	11,084	118	3,255	211,953	12,525
Cities of 10,000 to 24,999.....	220	156,839	11.0	9,815	121	3,249	179,368	11,484
Cities of 5,000 to 9,999.....	141	62,460	15.0	5,336	62	1,942	99,076	5,757
Cities of 2,500 to 4,999.....	88	40,134	12.7	2,556	48	1,030	50,463	3,507
Remainder of United States.....	426	165,821	16.6	15,701	298	6,028	305,803	20,814
Other construction materials.....	2,578	1,141,116	22.0	135,685	1,259	39,795	2,651,063	79,481
Cities of 500,000 or more.....	751	421,502	20.5	47,765	360	12,603	933,208	23,877
Cities of 250,000 to 499,999.....	269	171,552	22.0	20,857	117	6,092	411,386	11,723
Cities of 100,000 to 249,999.....	345	163,158	21.6	18,647	129	5,696	351,755	14,219
Cities of 50,000 to 99,999.....	259	105,872	21.6	12,555	104	3,833	240,164	9,382
Cities of 25,000 to 49,999.....	243	89,475	23.9	11,323	117	3,457	217,993	7,075
Cities of 10,000 to 24,999.....	232	63,856	22.8	7,734	135	2,596	159,294	4,864
Cities of 5,000 to 9,999.....	112	28,688	20.7	3,229	62	1,147	69,572	2,013
Cities of 2,500 to 4,999.....	56	12,221	23.5	1,544	30	531	28,836	904
Remainder of United States.....	311	85,392	28.6	12,031	205	3,840	238,855	5,424
Machinery, equipment, supplies:								
Commercial machines, equipment.....	4,814	870,025	23.9	112,506	3,537	32,722	2,126,125	120,325
Cities of 500,000 or more.....	1,870	140,775	22.8	54,376	1,374	14,597	1,030,031	51,862
Cities of 250,000 to 499,999.....	621	129,751	24.9	16,936	438	4,926	324,414	19,075
Cities of 100,000 to 249,999.....	859	140,267	25.3	20,388	556	5,956	374,292	23,326
Cities of 50,000 to 99,999.....	528	64,708	25.4	8,827	396	2,981	164,825	11,419
Cities of 25,000 to 49,999.....	399	39,480	25.2	5,299	306	1,816	102,942	6,697
Cities of 10,000 to 24,999.....	296	29,773	22.4	3,318	269	1,200	62,356	3,951
Cities of 5,000 to 9,999.....	78	9,867	23.1	1,249	73	439	25,067	1,663
Cities of 2,500 to 4,999.....	28	3,186	34.2	530	19	148	10,388	344
Remainder of United States.....	135	12,218	25.7	1,685	106	559	31,810	1,988
Construction machinery, equipment.....	936	786,561	16.5	74,349	344	17,832	1,399,458	132,060
Cities of 500,000 or more.....	225	192,220	17.5	19,151	110	4,190	358,987	28,459
Cities of 250,000 to 499,999.....	132	147,687	16.0	13,868	50	3,131	258,387	25,768
Cities of 100,000 to 249,999.....	143	115,887	16.4	10,914	43	2,741	202,632	20,566
Cities of 50,000 to 99,999.....	81	79,501	16.1	7,116	26	1,707	136,965	12,218
Cities of 25,000 to 49,999.....	80	65,701	14.7	5,579	24	1,461	110,954	11,173
Cities of 10,000 to 24,999.....	61	34,380	18.0	3,429	14	908	64,531	6,019
Cities of 5,000 to 9,999.....	34	30,731	16.3	3,300	12	864	53,658	4,994
Cities of 2,500 to 4,999.....	33	11,936	15.3	928	15	244	19,507	1,678
Remainder of United States.....	147	109,518	16.1	10,064	50	2,586	193,837	21,185

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
MERCHANT WHOLESALESALES--Continued								
Machinery, equipment, supplies--Continued								
Farm-dairy machinery, equipment.....	883	485,297	11.6	28,568	521	8,152	544,941	57,762
Cities of 500,000 or more.....	160	98,422	12.6	6,486	75	1,601	112,129	9,879
Cities of 250,000 to 499,999.....	113	91,082	11.1	5,498	50	1,424	100,522	9,886
Cities of 100,000 to 249,999.....	116	67,325	11.6	4,343	64	1,241	94,636	8,104
Cities of 50,000 to 99,999.....	70	56,238	11.3	3,231	34	942	59,121	7,358
Cities of 25,000 to 49,999.....	54	35,564	8.5	1,519	38	450	30,613	3,836
Cities of 10,000 to 24,999.....	70	18,741	16.5	1,443	46	479	27,522	3,401
Cities of 5,000 to 9,999.....	42	9,389	16.2	792	26	217	13,165	1,414
Cities of 2,500 to 4,999.....	50	22,817	10.4	1,054	41	344	22,663	2,754
Remainder of United States.....	208	85,719	11.0	4,242	147	1,454	86,570	11,134
Industrial machinery, equipment, supplies.....	7,354	2,999,989	16.0	269,660	3,973	72,763	5,156,313	401,110
Cities of 500,000 or more.....	3,023	1,198,226	17.4	119,570	1,925	30,072	2,261,234	142,662
Cities of 250,000 to 499,999.....	862	321,936	18.6	35,434	499	9,666	683,735	45,719
Cities of 100,000 to 249,999.....	971	450,911	17.2	43,344	453	12,264	838,914	65,726
Cities of 50,000 to 99,999.....	505	205,170	16.4	19,270	225	5,237	348,955	28,546
Cities of 25,000 to 49,999.....	435	193,134	14.2	14,933	207	4,205	281,974	28,310
Cities of 10,000 to 24,999.....	475	195,180	11.2	10,691	222	3,463	214,198	30,743
Cities of 5,000 to 9,999.....	240	102,150	9.1	4,530	98	1,408	89,150	14,055
Cities of 2,500 to 4,999.....	193	82,130	10.6	4,900	80	1,464	97,997	11,195
Remainder of United States.....	600	251,152	13.3	16,988	264	4,984	340,196	34,144
Professional equipment, supplies.....	2,596	571,154	25.6	88,750	1,480	29,198	1,673,951	90,834
Cities of 500,000 or more.....	1,189	307,827	25.4	51,499	770	14,754	884,388	47,025
Cities of 250,000 to 499,999.....	339	83,481	25.2	12,952	156	4,416	250,967	14,938
Cities of 100,000 to 249,999.....	425	88,790	26.2	14,454	213	4,899	274,810	14,108
Cities of 50,000 to 99,999.....	269	48,954	24.3	2,961	145	2,431	133,285	7,584
Cities of 25,000 to 49,999.....	184	24,831	28.4	4,108	89	1,569	76,927	4,279
Cities of 10,000 to 24,999.....	114	9,951	29.3	1,606	66	660	30,898	1,621
Cities of 5,000 to 9,999.....	27	1,990	26.1	291	16	144	6,855	338
Cities of 2,500 to 4,999.....	9	1,388	22.3	214	4	60	3,212	251
Remainder of United States.....	30	3,982	29.6	665	21	265	12,609	690
Service establishment equipment, supplies.....	4,240	767,142	19.0	75,640	3,312	23,057	1,392,953	111,313
Cities of 500,000 or more.....	2,132	493,384	16.9	43,941	1,668	12,104	792,917	62,441
Cities of 250,000 to 499,999.....	547	97,084	24.1	12,543	387	3,960	233,707	15,879
Cities of 100,000 to 249,999.....	630	74,283	24.3	9,125	469	3,235	174,461	12,603
Cities of 50,000 to 99,999.....	399	39,681	22.9	4,326	343	1,681	80,511	7,278
Cities of 25,000 to 49,999.....	244	20,830	24.1	2,297	225	925	44,541	3,907
Cities of 10,000 to 24,999.....	166	33,389	12.2	2,026	126	638	39,266	7,575
Cities of 5,000 to 9,999.....	32	2,275	30.8	387	20	162	7,439	391
Cities of 2,500 to 4,999.....	17	843	24.0	96	8	49	1,873	187
Remainder of United States.....	73	5,373	28.0	899	66	303	18,238	1,082
Transportation (exc. automotive) equipment, supplies.....	657	251,204	19.7	24,471	313	5,893	456,859	30,707
Cities of 500,000 or more.....	327	151,275	19.1	14,056	147	2,950	256,650	15,273
Cities of 250,000 to 499,999.....	87	26,235	21.4	3,022	52	830	60,240	4,963
Cities of 100,000 to 249,999.....	80	25,677	20.0	2,904	32	836	54,438	4,420
Cities of 50,000 to 99,999.....	34	8,124	24.0	1,044	16	234	18,858	1,084
Cities of 25,000 to 49,999.....	29	17,737	15.4	1,080	18	265	21,213	1,293
Cities of 10,000 to 24,999.....	23	6,104	21.4	576	11	174	10,809	883
Cities of 5,000 to 9,999.....	4	240	44.6	17	...	7	366	77
Cities of 2,500 to 4,999.....	3	951	10.7	33	1	6	674	124
Remainder of United States.....	70	14,861	24.5	1,739	36	531	33,611	2,590
Metals, metal work (exc. scrap):								
Iron, steel and products.....	1,545	1,551,841	13.7	116,112	725	28,516	2,115,833	156,207
Cities of 500,000 or more.....	870	1,077,488	12.4	70,936	376	16,000	1,274,209	92,286
Cities of 250,000 to 499,999.....	161	139,081	17.0	14,331	94	4,138	262,316	19,442
Cities of 100,000 to 249,999.....	168	130,206	15.6	11,649	91	3,072	213,564	16,535
Cities of 50,000 to 99,999.....	88	61,174	14.7	5,069	38	1,355	94,830	6,219
Cities of 25,000 to 49,999.....	76	52,538	16.3	4,886	31	1,354	89,962	5,615
Cities of 10,000 to 24,999.....	55	23,045	17.6	2,281	38	689	45,063	3,434
Cities of 5,000 to 9,999.....	25	6,826	19.0	676	14	202	14,540	1,224
Cities of 2,500 to 4,999.....	21	7,340	17.6	706	13	234	13,520	1,179
Remainder of United States.....	81	54,143	18.3	5,578	50	1,472	107,829	10,273
Nonferrous metals, metal work.....	258	504,874	7.2	21,181	102	5,052	378,665	36,239
Cities of 500,000 or more.....	177	451,763	6.7	18,122	66	4,142	521,100	30,261
Cities of 250,000 to 499,999.....	29	23,321	12.6	1,634	15	441	30,794	3,204
Cities of 100,000 to 249,999.....	24	21,077	9.9	887	7	311	16,125	1,730
Cities of 50,000 to 99,999.....	4	4,420	15.5	17	1	6	375	119
Cities of 25,000 to 49,999.....	10	4,958	11.1	297	5	85	5,736	509
Cities of 10,000 to 24,999.....	4	496	12.3	23	5	13	602	68
Cities of 5,000 to 9,999.....	4	1,849	16.4	161	3	40	3,156	238
Remainder of United States.....	6	990	14.4	40	4	11	777	110
Waste materials:								
Iron, steel scrap.....	3,054	1,699,428	9.6	85,058	2,744	27,981	1,561,707	52,608
Cities of 500,000 or more.....	631	811,987	7.1	30,538	509	8,003	529,006	16,718
Cities of 250,000 to 499,999.....	204	158,073	9.4	8,255	194	2,602	146,026	5,271
Cities of 100,000 to 249,999.....	301	247,740	10.3	13,109	221	4,505	253,391	9,055
Cities of 50,000 to 99,999.....	214	112,039	14.3	7,834	167	2,735	152,699	4,587
Cities of 25,000 to 49,999.....	304	136,484	12.2	9,063	281	3,163	164,977	4,936
Cities of 10,000 to 24,999.....	400	80,582	13.6	5,566	396	2,527	108,047	4,319
Cities of 5,000 to 9,999.....	281	40,566	17.2	3,389	262	1,476	67,332	2,347
Cities of 2,500 to 4,999.....	174	36,123	8.6	1,307	177	615	26,051	1,240
Remainder of United States.....	545	72,834	15.4	5,997	537	2,355	114,178	4,135
Other scrap, waste materials.....	4,663	999,872	15.6	82,488	4,666	31,836	1,531,018	50,470
Cities of 500,000 or more.....	2,007	490,191	14.8	38,364	2,124	13,638	718,201	23,671
Cities of 250,000 to 499,999.....	344	110,114	16.1	9,973	332	3,805	179,092	4,686
Cities of 100,000 to 249,999.....	525	129,167	16.5	11,332	482	4,458	205,397	6,665
Cities of 50,000 to 99,999.....	365	62,700	19.1	6,530	340	2,711	115,234	3,603
Cities of 25,000 to 49,999.....	393	81,938	14.5	5,933	393	2,480	111,905	4,098
Cities of 10,000 to 24,999.....	373	61,652	15.5	4,910	374	2,196	94,929	3,678
Cities of 5,000 to 9,999.....	187	21,747	17.3	1,721	171	776	33,073	1,392
Cities of 2,500 to 4,999.....	127	8,343	14.6	594	112	287	11,141	495
Remainder of United States.....	340	34,020	18.6	3,131	338	1,485	62,086	2,181

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
MERCHANT WHOLESALERS--Continued								
Other merchant wholesalers:								
Amusement, sporting goods.....	2,226	566,754	17.2	50,044	1,742	16,094	951,866	71,398
Cities of 500,000 or more.....	1,278	360,112	17.2	32,771	986	10,005	631,128	40,812
Cities of 250,000 to 499,999.....	276	82,538	17.0	7,631	200	2,522	140,808	11,564
Cities of 100,000 to 249,999.....	267	40,292	19.4	3,956	209	1,506	76,784	7,037
Cities of 50,000 to 99,999.....	122	18,363	19.7	1,927	65	691	34,897	3,232
Cities of 25,000 to 49,999.....	28	14,582	16.9	1,257	85	525	24,949	1,906
Cities of 10,000 to 24,999.....	74	25,605	18.1	1,149	64	771	18,951	2,746
Cities of 5,000 to 9,999.....	33	3,352	18.2	246	32	108	4,610	724
Cities of 2,500 to 4,999.....	5	1,007	13.5	41	4	19	745	152
Remainder of United States.....	77	20,111	12.6	964	67	345	19,034	3,226
Books, periodicals, newspapers.....	1,601	459,950	18.0	51,837	1,040	22,449	1,027,472	28,049
Cities of 500,000 or more.....	563	213,753	20.0	26,951	389	10,270	520,015	17,429
Cities of 250,000 to 499,999.....	92	37,240	18.5	4,357	70	1,869	94,256	2,203
Cities of 100,000 to 249,999.....	174	67,691	15.3	6,650	95	2,999	128,970	2,998
Cities of 50,000 to 99,999.....	206	52,977	16.0	5,503	113	2,642	109,237	1,869
Cities of 25,000 to 49,999.....	239	44,024	16.3	4,403	131	2,472	93,895	1,429
Cities of 10,000 to 24,999.....	204	28,713	15.4	2,453	151	1,285	48,425	1,156
Cities of 5,000 to 9,999.....	69	7,671	16.2	679	53	472	15,797	389
Cities of 2,500 to 4,999.....	14	1,342	18.3	130	10	84	2,752	24
Remainder of United States.....	32	6,539	16.6	711	28	356	14,145	552
Coal, coke.....	983	2,077,284	4.2	46,303	261	11,311	847,066	64,630
Cities of 500,000 or more.....	510	1,449,937	3.8	29,210	73	6,448	513,086	30,817
Cities of 250,000 to 499,999.....	94	208,613	4.4	4,630	20	1,177	91,119	11,895
Cities of 100,000 to 249,999.....	122	202,701	3.6	3,949	46	989	72,246	2,671
Cities of 50,000 to 99,999.....	41	70,256	4.6	1,645	14	468	30,431	4,113
Cities of 25,000 to 49,999.....	55	48,843	10.3	2,486	19	731	52,993	9,439
Cities of 10,000 to 24,999.....	46	31,221	7.7	1,252	33	402	24,250	2,929
Cities of 5,000 to 9,999.....	28	18,132	7.2	702	11	267	14,497	666
Cities of 2,500 to 4,999.....	18	8,268	8.3	362	13	145	7,490	64
Remainder of United States.....	68	39,273	10.8	1,867	32	684	39,340	1,736
Farm supplies.....	1,658	1,271,599	9.3	58,936	1,146	20,734	1,092,001	89,965
Cities of 500,000 or more.....	275	405,181	8.0	17,310	130	5,147	321,905	24,806
Cities of 250,000 to 499,999.....	127	200,336	6.0	6,111	53	2,079	109,411	11,814
Cities of 100,000 to 249,999.....	146	105,797	12.2	6,334	73	2,374	116,801	9,554
Cities of 50,000 to 99,999.....	123	108,472	8.4	3,885	73	1,579	76,512	7,380
Cities of 25,000 to 49,999.....	119	87,606	7.4	3,443	78	1,285	64,016	5,963
Cities of 10,000 to 24,999.....	175	99,385	12.2	8,167	146	2,698	133,678	7,742
Cities of 5,000 to 9,999.....	141	51,584	10.7	2,603	129	1,123	51,534	4,956
Cities of 2,500 to 4,999.....	112	36,624	14.0	3,420	98	1,258	63,090	5,408
Remainder of United States.....	440	156,614	10.3	7,663	266	3,191	155,054	12,342
Jewelry.....	3,391	799,012	15.1	62,943	3,183	16,506	1,190,010	156,782
Cities of 500,000 or more.....	1,877	690,672	14.6	52,314	2,688	13,366	990,217	137,611
Cities of 250,000 to 499,999.....	210	48,801	18.3	4,969	206	1,428	93,396	9,339
Cities of 100,000 to 249,999.....	188	39,286	19.8	3,819	172	1,149	74,129	6,537
Cities of 50,000 to 99,999.....	91	11,456	12.7	1,289	46	314	22,946	2,038
Cities of 25,000 to 49,999.....	26	2,886	16.0	1,611	27	77	3,610	399
Cities of 10,000 to 24,999.....	23	1,328	19.0	106	31	61	1,978	413
Cities of 5,000 to 9,999.....	4	114	14.0	2	3	2	29	24
Remainder of United States.....	16	2,428	20.3	283	11	109	5,705	421
Petroleum and products.....	1,196	750,220	8.6	30,807	705	8,322	582,059	34,060
Cities of 500,000 or more.....	74	452,105	6.7	14,288	168	3,722	255,706	20,470
Cities of 250,000 to 499,999.....	101	95,646	8.1	4,490	54	1,632	83,514	2,238
Cities of 100,000 to 249,999.....	142	54,946	10.7	2,584	72	819	49,156	2,593
Cities of 50,000 to 99,999.....	97	24,779	13.4	1,402	60	439	27,023	1,774
Cities of 25,000 to 49,999.....	87	30,218	14.3	2,041	51	622	38,755	1,589
Cities of 10,000 to 24,999.....	111	26,661	14.0	1,858	77	596	33,691	1,514
Cities of 5,000 to 9,999.....	60	9,198	14.3	445	43	185	9,742	514
Cities of 2,500 to 4,999.....	53	11,467	12.1	607	34	228	11,362	472
Remainder of United States.....	14	45,200	15.6	3,192	131	1,029	64,110	2,896
Merchant wholesalers, miscellaneous products.....	4,634	2,438,321	10.6	138,095	3,400	42,616	2,556,171	211,027
Cities of 500,000 or more.....	2,948	1,974,068	9.6	89,108	2,030	27,745	1,795,035	156,391
Cities of 250,000 to 499,999.....	414	155,670	14.5	12,494	336	4,463	239,535	17,853
Cities of 100,000 to 249,999.....	384	109,448	13.8	8,334	297	2,750	151,508	9,654
Cities of 50,000 to 99,999.....	153	45,176	13.5	3,507	112	1,279	83,691	4,757
Cities of 25,000 to 49,999.....	170	51,443	16.1	3,569	140	1,322	66,503	4,238
Cities of 10,000 to 24,999.....	197	78,737	11.3	4,732	125	1,910	97,446	10,518
Cities of 5,000 to 9,999.....	75	17,273	12.7	1,134	60	451	21,028	1,709
Cities of 2,500 to 4,999.....	4	10,400	13.0	748	40	102	12,842	1,372
Remainder of United States.....	283	46,706	18.6	4,419	245	2,194	88,483	4,535
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)								
Groceries, confectionery, meats:								
Confectionery.....	131	355,338	12.0	14,924	6	4,210	298,915	15,820
Cities of 500,000 or more.....	77	271,572	10.7	8,875	...	2,413	175,924	13,246
Cities of 250,000 to 499,999.....	17	29,166	16.5	2,006	1	610	41,505	1,020
Cities of 100,000 to 249,999.....	18	41,316	10.8	2,003	1	570	38,542	950
Cities of 50,000 to 99,999.....	9	6,822	38.4	1,153	1	34	23,297	176
Cities of 25,000 to 49,999.....	4	262	20.2	37	1	10	674	6
Cities of 10,000 to 24,999.....	4	4,253	23.9	402	...	145	10,850	236
Remainder of United States.....	5	1,947	36.6	408	2	128	8,123	86
Meats, meat products.....	74	2,770,342	4.2	65,731	6	22,769	1,354,270	70,576
Cities of 500,000 or more.....	129	991,118	4.0	22,569	...	7,250	462,130	21,829
Cities of 250,000 to 499,999.....	51	300,795	4.8	8,250	...	3,167	183,164	8,837
Cities of 100,000 to 249,999.....	144	623,558	4.3	14,938	...	5,342	311,802	17,137
Cities of 50,000 to 99,999.....	40	343,183	4.4	8,222	2	2,893	164,746	9,174
Cities of 25,000 to 49,999.....	130	255,089	4.2	7,784	...	2,073	116,737	7,081
Cities of 10,000 to 24,999.....	113	185,842	4.1	4,188	4	1,435	82,354	4,452
Cities of 5,000 to 9,999.....	19	24,545	4.3	559	...	202	11,183	626
Cities of 2,500 to 4,999.....	4	7,258	4.6	189	...	65	3,649	341
Remainder of United States.....	16	38,954	4.8	932	...	342	18,505	1,099

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses, (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) --Continued								
Groceries, confectionery, meats--Continued								
Other grocery, food specialties.....	2,271	3,676,456	8.3	131,908	4	38,887	2,385,300	145,408
Cities of 500,000 or more.....	473	2,194,007	6.8	58,930	1	16,545	1,132,124	79,443
Cities of 250,000 to 499,999.....	265	671,627	8.2	22,039	...	6,776	440,076	24,492
Cities of 100,000 to 249,999.....	428	441,431	10.1	22,561	...	6,890	446,617	17,183
Cities of 50,000 to 99,999.....	331	143,208	14.0	10,314	1	3,286	211,401	14,533
Cities of 25,000 to 49,999.....	306	80,394	17.8	7,549	...	2,239	147,311	4,436
Cities of 10,000 to 24,999.....	226	55,727	16.9	4,914	...	1,500	97,108	2,886
Cities of 5,000 to 9,999.....	95	14,825	19.1	1,374	...	402	28,122	32
Cities of 2,500 to 4,999.....	46	9,613	16.9	851	...	235	16,675	256
Remainder of United States.....	101	65,624	11.8	3,376	2	1,014	65,866	1,858
Farm products (edible):								
Dairy, poultry products.....	707	880,074	13.4	60,977	12	17,682	1,162,426	32,932
Cities of 500,000 or more.....	70	372,250	12.6	27,350	3	7,188	498,240	10,994
Cities of 250,000 to 499,999.....	39	113,301	10.4	6,076	...	1,729	116,914	4,805
Cities of 100,000 to 249,999.....	113	151,662	12.0	9,146	...	2,955	186,607	7,964
Cities of 50,000 to 99,999.....	95	65,873	16.8	5,325	...	1,634	114,394	2,956
Cities of 25,000 to 49,999.....	116	55,778	19.7	4,713	1	1,523	87,111	2,251
Cities of 10,000 to 24,999.....	127	51,893	18.2	4,210	3	1,338	77,015	1,336
Cities of 5,000 to 9,999.....	63	21,117	17.8	1,686	...	557	34,808	871
Cities of 2,500 to 4,999.....	39	14,197	12.2	669	3	238	12,737	217
Remainder of United States.....	45	34,003	12.4	1,845	2	520	34,598	1,538
Beer, wines, distilled spirits:								
Beer, ale.....	196	219,775	17.3	22,106	10	6,276	474,782	3,513
Cities of 500,000 or more.....	50	109,833	17.5	11,527	...	2,984	234,865	2,160
Cities of 250,000 to 499,999.....	12	28,079	17.0	2,925	...	1,025	91,008	399
Cities of 100,000 to 249,999.....	23	16,980	15.0	1,466	...	454	28,287	278
Cities of 50,000 to 99,999.....	23	13,218	15.3	1,093	6	304	17,834	219
Cities of 25,000 to 49,999.....	29	18,493	17.9	1,936	...	565	39,391	226
Cities of 10,000 to 24,999.....	22	11,809	22.1	1,291	...	379	26,446	84
Cities of 5,000 to 9,999.....	18	3,389	16.3	255	2	87	4,704	68
Cities of 2,500 to 4,999.....	3	825	13.0	47	...	16	910	9
Remainder of United States.....	16	17,149	16.7	1,566	2	462	31,137	110
Wines, distilled spirits.....	58	528,571	7.4	10,059	6	2,102	188,311	19,094
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines).....	249	502,833	21.6	46,609	1	12,404	875,854	43,614
Cities of 500,000 or more.....	165	372,475	22.2	36,750	...	9,634	680,364	34,133
Cities of 250,000 to 499,999.....	72	115,307	19.5	8,425	1	2,394	167,088	8,562
Cities of 100,000 to 249,999.....	4	2,123	22.3	168	...	43	2,611	230
Cities of 50,000 to 99,999.....	4	8,804	20.9	762	...	212	16,430	505
Remainder of United States.....	4	4,124	31.3	504	...	121	9,361	204
Industrial chemicals, explosives.....	478	1,472,119	8.7	48,002	8	10,512	908,015	62,824
Cities of 500,000 or more.....	294	958,212	8.6	32,214	4	7,014	600,433	46,029
Cities of 250,000 to 499,999.....	57	75,234	12.2	2,943	...	757	57,279	3,504
Cities of 100,000 to 249,999.....	67	359,213	8.0	10,365	2	2,139	203,187	10,402
Cities of 50,000 to 99,999.....	17	24,376	7.4	496	...	153	10,037	1,071
Cities of 25,000 to 49,999.....	12	16,811	12.0	578	...	159	10,154	564
Cities of 10,000 to 24,999.....	12	5,504	12.0	285	2	71	5,430	476
Cities of 5,000 to 9,999.....	6	5,439	15.6	224	...	50	3,915	156
Cities of 2,500 to 4,999.....	4	889	14.7	38	...	12	705	97
Remainder of United States.....	9	26,441	8.5	859	...	177	16,875	525
Paints, varnishes.....	699	353,717	18.8	30,659	3	8,809	607,888	41,454
Cities of 500,000 or more.....	179	193,656	17.3	13,731	3	3,447	268,104	18,209
Cities of 250,000 to 499,999.....	111	68,490	18.3	5,721	...	1,592	111,818	6,966
Cities of 100,000 to 249,999.....	150	43,253	21.3	4,933	...	1,687	101,895	6,985
Cities of 50,000 to 99,999.....	93	19,685	23.1	2,594	...	840	53,926	3,846
Cities of 25,000 to 49,999.....	95	18,589	23.9	2,382	...	784	46,343	3,331
Cities of 10,000 to 24,999.....	57	8,195	21.8	1,081	...	381	21,706	1,823
Cities of 5,000 to 9,999.....	4	333	22.2	45	...	26	1,887	98
Remainder of United States.....	10	1,516	22.0	172	...	52	3,209	196
Tobacco and products (exc. leaf).....	41	797,902	6.7	7,896	8	2,460	155,475	25,368
Dry goods, apparel:								
Clothing, furnishings, footwear.....	196	384,498	10.5	22,864	31	4,766	441,933	41,017
Cities of 500,000 or more.....	176	336,516	10.6	19,928	30	4,171	383,969	35,223
Cities of 250,000 to 499,999.....	11	17,794	8.8	837	...	156	17,661	819
Remainder of United States.....	9	30,188	9.8	2,099	1	439	40,303	4,975
Dry goods, piece goods, notions.....	220	1,188,731	4.9	32,013	17	6,687	603,050	80,809
Cities of 500,000 or more.....	188	1,162,503	4.8	30,668	16	6,220	578,769	78,149
Cities of 250,000 to 499,999.....	19	24,433	8.4	1,386	...	422	21,426	2,283
Cities of 100,000 to 249,999.....	5	709	10.6	39	...	12	839	129
Cities of 50,000 to 99,999.....	4	567	11.8	23	...	5	619	147
Remainder of United States.....	3	519	26.4	96	1	28	1,417	105
Furniture, home furnishings:								
Furniture (household, office).....	217	170,008	16.0	13,511	15	3,285	245,479	7,922
Cities of 500,000 or more.....	84	92,356	15.6	7,092	6	1,638	132,030	4,377
Cities of 250,000 to 499,999.....	26	21,018	14.3	1,755	3	435	28,544	920
Cities of 100,000 to 249,999.....	23	43,587	15.5	3,112	5	802	55,924	1,899
Cities of 50,000 to 99,999.....	28	7,796	24.8	944	1	252	17,790	305
Cities of 25,000 to 49,999.....	11	1,871	21.2	211	...	62	3,838	67
Cities of 10,000 to 24,999.....	4	783	24.6	79	...	14	1,304	28
Remainder of United States.....	4	2,597	20.9	318	...	82	6,049	330
Home furnishings, floor coverings.....	159	364,127	8.5	15,586	16	4,073	294,562	14,581
Cities of 500,000 or more.....	100	283,733	8.7	12,188	13	3,089	230,936	10,282
Cities of 250,000 to 499,999.....	37	60,294	7.2	2,427	2	688	44,353	3,040
Cities of 100,000 to 249,999.....	9	8,691	8.7	325	...	114	6,738	577
Cities of 50,000 to 99,999.....	4	3,923	15.1	393	...	113	8,033	126
Cities of 25,000 to 49,999.....	3	1,883	9.7	101	...	28	1,770	228
Cities of 2,500 to 24,999.....	3	4,471	4.1	80	...	21	1,346	224
Remainder of United States.....	3	1,134	11.6	72	1	20	1,386	109

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, * November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll		(Thousand dollars)
(Number)	(Thousand dollars)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Paper and its products:								
Stationery, office supplies.....	184	60,680	21.8	8,256	...	2,340	156,504	6,591
Cities of 500,000 or more.....	106	38,072	20.9	5,079	...	1,434	94,803	3,036
Cities of 250,000 to 499,999.....	46	7,387	27.6	1,149	...	308	22,837	343
Cities of 100,000 to 249,999.....	22	9,988	17.9	1,174	...	377	22,970	1,400
Cities of 50,000 to 99,999.....	7	2,387	26.8	411	...	125	7,996	240
Remainder of United States.....	3	2,646	28.3	443	...	96	7,898	1,584
Other paper products.....	121	131,706	12.8	9,909	13	2,778	191,710	13,884
Cities of 500,000 or more.....	77	77,768	12.9	5,794	9	1,660	114,909	7,211
Cities of 250,000 to 499,999.....	17	19,947	15.2	1,862	2	547	33,508	2,985
Cities of 100,000 to 249,999.....	7	4,718	15.8	481	...	124	9,023	652
Cities of 50,000 to 99,999.....	8	16,684	10.4	932	...	248	17,649	2,026
Cities of 10,000 to 49,999.....	5	2,504	7.7	141	1	35	3,327	104
Remainder of United States.....	7	10,085	11.2	699	1	164	13,294	906
Automotive equipment, tires and tubes, total.....	700	1,571,876	10.8	91,097	31	29,603	1,947,682	228,437
Cities of 500,000 or more.....	299	699,949	10.4	39,116	1	12,121	845,514	98,542
Cities of 250,000 to 499,999.....	173	351,194	9.1	15,735	3	5,060	331,861	47,371
Cities of 100,000 to 249,999.....	112	266,801	9.6	16,726	2	5,550	368,358	31,789
Cities of 50,000 to 99,999.....	21	38,492	9.3	1,606	2	412	32,866	6,314
Cities of 25,000 to 49,999.....	26	51,679	11.8	3,551	6	1,129	69,573	8,576
Remainder of United States.....	69	163,761	17.8	14,363	17	5,331	299,510	35,845
Electrical goods:								
Wiring supplies, apparatus.....	453	2,516,717	9.0	160,425	13	42,984	2,942,084	102,659
Cities of 500,000 or more.....	281	1,831,134	9.0	119,912	9	31,933	2,196,092	71,384
Cities of 250,000 to 499,999.....	92	476,999	9.4	30,479	...	8,474	565,893	21,959
Cities of 100,000 to 249,999.....	42	97,024	5.9	2,953	1	755	56,425	4,018
Remainder of United States.....	38	111,560	9.6	7,081	3	1,822	123,674	5,298
Electrical appliances, specialties.....	216	211,091	9.3	9,986	6	2,968	198,562	20,219
Cities of 500,000 or more.....	101	143,204	9.1	6,502	3	1,772	121,480	9,875
Cities of 250,000 to 499,999.....	37	29,908	8.8	1,364	...	428	26,510	2,042
Cities of 100,000 to 249,999.....	34	8,520	11.9	597	1	197	13,875	508
Cities of 50,000 to 99,999.....	24	14,294	8.1	530	...	182	16,188	525
Cities of 25,000 to 49,999.....	12	8,285	14.5	720	...	299	14,812	6,446
Cities of 10,000 to 24,999.....	4	2,253	13.8	138	...	48	3,133	252
Remainder of United States.....	4	4,627	5.6	135	2	42	2,564	571
Hardware, plumbing, heating:								
Hardware.....	110	78,050	17.1	8,150	9	1,609	148,041	7,964
Cities of 500,000 or more.....	81	68,973	14.7	6,336	3	1,247	117,341	7,001
Cities of 250,000 to 499,999.....	14	5,440	32.1	994	1	178	13,878	496
Cities of 100,000 to 249,999.....	7	1,635	50.0	504	...	118	10,215	227
Cities of 50,000 to 99,999.....	3	724	41.3	77	1	24	2,111	62
Remainder of United States.....	5	1,278	22.8	239	4	42	4,496	178
Plumbing, heating equipment, supplies.....	520	586,477	12.5	42,343	24	12,169	820,182	46,768
Cities of 500,000 or more.....	218	291,906	13.8	22,960	5	6,133	449,130	19,184
Cities of 250,000 to 499,999.....	92	107,530	12.0	7,767	4	2,348	149,894	8,189
Cities of 100,000 to 249,999.....	93	89,247	10.8	5,418	5	1,784	100,196	7,406
Cities of 50,000 to 99,999.....	54	49,162	10.4	2,879	1	916	54,733	4,902
Cities of 25,000 to 49,999.....	34	27,751	11.4	2,057	...	624	41,438	3,319
Cities of 10,000 to 24,999.....	19	14,886	9.4	812	6	263	16,012	2,759
Remainder of United States.....	10	5,995	13.1	450	3	101	8,779	1,009
Lumber, construction materials:								
Lumber, millwork.....	118	130,829	11.6	7,036	21	1,786	135,325	19,915
Cities of 500,000 or more.....	45	83,168	10.9	4,036	5	886	76,957	13,148
Cities of 250,000 to 499,999.....	14	16,988	13.4	1,061	...	309	20,348	3,068
Cities of 100,000 to 249,999.....	16	10,979	12.4	656	4	189	11,939	1,527
Cities of 50,000 to 99,999.....	6	1,392	12.4	99	2	24	1,829	138
Cities of 25,000 to 49,999.....	7	5,779	10.1	290	...	88	7,970	649
Cities of 10,000 to 24,999.....	10	6,310	12.1	413	1	114	7,593	508
Cities of 5,000 to 9,999.....	4	955	20.3	92	...	33	2,157	115
Cities of 2,500 to 4,999.....	4	2,839	11.2	180	...	52	3,138	359
Remainder of United States.....	12	2,419	21.0	209	9	91	3,394	403
Other construction materials.....	339	482,247	18.0	49,049	33	14,000	985,013	33,302
Cities of 500,000 or more.....	125	322,787	18.0	31,820	4	8,263	640,735	13,816
Cities of 250,000 to 499,999.....	47	53,377	15.8	5,232	3	1,665	102,977	5,461
Cities of 100,000 to 249,999.....	55	46,024	18.3	5,497	7	1,924	112,370	6,693
Cities of 50,000 to 99,999.....	45	21,595	18.3	2,722	2	995	55,674	3,744
Cities of 25,000 to 49,999.....	30	13,251	22.1	1,684	2	549	32,288	1,943
Cities of 10,000 to 24,999.....	16	14,993	13.6	1,038	3	246	19,335	1,192
Cities of 5,000 to 9,999.....	4	563	35.0	120	2	68	2,550	118
Remainder of United States.....	17	9,657	25.2	936	10	290	19,084	3,305
Machinery, equipment, supplies:								
Commercial machines, equipment.....	1,759	740,048	32.4	176,388	30	41,559	3,386,766	50,186
Cities of 500,000 or more.....	490	397,952	31.4	93,035	5	22,267	1,797,490	24,337
Cities of 250,000 to 499,999.....	313	115,993	33.7	28,425	5	6,954	535,278	7,990
Cities of 100,000 to 249,999.....	100	135,814	33.5	33,162	13	7,659	629,709	9,616
Cities of 50,000 to 99,999.....	284	60,153	33.9	14,919	4	3,268	290,578	4,389
Cities of 25,000 to 49,999.....	122	20,448	37.1	5,098	1	1,030	99,666	2,998
Cities of 10,000 to 24,999.....	36	7,285	30.9	1,466	2	317	28,008	715
Cities of 5,000 to 9,999.....	4	1,756	10.4	92	...	22	1,799	69
Remainder of United States.....	10	647	41.6	191	...	42	4,238	72
Construction machinery, equipment.....	57	45,807	14.5	3,012	4	670	56,821	5,945
Cities of 500,000 or more.....	29	23,987	14.5	1,865	2	448	36,416	3,943
Cities of 250,000 to 499,999.....	7	5,447	13.6	592	...	40	3,580	243
Cities of 100,000 to 249,999.....	4	3,154	15.7	209	...	51	3,456	383
Cities of 50,000 to 99,999.....	3	1,408	18.6	42	...	11	1,880	132
Cities of 10,000 to 24,999.....	7	7,137	13.0	305	...	50	6,203	643
Cities of 2,500 to 9,999.....	3	2,367	16.4	195	...	26	3,197	268
Remainder of United States.....	4	3,307	15.8	204	1	44	2,989	339

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll	
(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)	(Thousand dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Machinery, equipment, supplies--Continued								
Farm-dairy machinery, equipment.....	285	1,299,152	6.0	45,368	10	13,828	858,095	112,645
Cities of 500,000 or more.....	53	252,649	6.4	9,302	1	2,779	177,235	21,021
Cities of 250,000 to 499,999.....	67	363,186	6.0	12,160	...	3,667	227,574	34,342
Cities of 100,000 to 249,999.....	58	286,662	6.3	10,406	...	3,234	195,487	24,283
Cities of 50,000 to 99,999.....	39	164,135	5.5	5,427	1	1,640	104,725	13,242
Cities of 25,000 to 49,999.....	26	127,502	5.9	4,563	1	1,423	85,729	11,054
Cities of 10,000 to 24,999.....	16	49,760	4.9	1,642	...	534	32,775	3,668
Cities of 5,000 to 9,999.....	6	5,674	15.1	309	...	109	5,321	638
Cities of 2,500 to 4,999.....	5	530	8.3	28	...	17	616	79
Remainder of United States.....	15	49,052	5.6	1,531	2	425	28,633	4,318
Industrial machinery, equipment, supplies.....	1,785	1,811,835	11.4	116,511	68	29,390	2,204,091	115,279
Cities of 500,000 or more.....	944	1,218,995	11.1	78,579	39	19,151	1,480,503	63,474
Cities of 250,000 to 499,999.....	271	251,340	12.5	17,559	4	4,839	346,711	18,877
Cities of 100,000 to 249,999.....	184	117,739	11.2	7,094	13	1,805	129,920	10,236
Cities of 50,000 to 99,999.....	76	70,618	9.5	3,393	3	952	63,826	6,224
Cities of 25,000 to 49,999.....	54	46,699	12.6	2,954	...	781	53,732	4,203
Cities of 10,000 to 24,999.....	87	49,377	11.3	3,065	2	850	56,154	4,990
Cities of 5,000 to 9,999.....	44	14,210	14.3	792	4	246	17,240	2,604
Cities of 2,500 to 4,999.....	30	12,093	12.7	780	...	171	13,923	1,397
Remainder of United States.....	95	30,764	15.3	2,295	3	595	42,082	4,274
Professional equipment, supplies.....	595	147,522	25.5	23,954	12	8,094	449,654	22,649
Cities of 500,000 or more.....	184	78,111	23.6	12,002	7	3,729	227,783	12,615
Cities of 250,000 to 499,999.....	104	29,409	23.4	4,199	...	1,344	77,619	5,125
Cities of 100,000 to 249,999.....	103	20,024	27.0	3,533	4	1,271	65,644	2,383
Cities of 50,000 to 99,999.....	75	8,410	33.4	1,821	...	769	33,185	1,072
Cities of 25,000 to 49,999.....	82	8,199	34.2	1,671	...	671	31,607	1,011
Cities of 10,000 to 24,999.....	34	1,673	44.8	470	1	210	8,952	243
Cities of 5,000 to 9,999.....	3	281	27.8	37	...	13	730	20
Remainder of United States.....	10	1,315	30.5	221	...	87	4,134	180
Service establishment equipment, supplies.....	296	263,023	11.6	17,328	30	4,347	320,044	18,717
Cities of 500,000 or more.....	194	223,714	10.2	13,248	10	3,082	242,488	14,728
Cities of 250,000 to 499,999.....	48	19,538	20.1	1,940	3	591	37,909	1,668
Cities of 100,000 to 249,999.....	22	11,156	18.3	1,074	6	301	19,943	1,210
Cities of 50,000 to 99,999.....	12	2,013	29.8	364	2	133	6,982	380
Cities of 25,000 to 49,999.....	5	3,647	14.6	279	2	73	4,478	129
Cities of 10,000 to 24,999.....	5	2,228	12.3	127	2	33	2,352	170
Cities of 5,000 to 9,999.....	2	42	23.8	2	4	3	50	21
Remainder of United States.....	7	685	54.6	294	1	131	5,842	411
Transportation (exc. automotive) equipment, supplies.....	70	93,877	16.6	8,163	4	2,088	164,132	18,888
Cities of 500,000 or more.....	40	79,819	16.8	6,908	2	1,723	138,161	15,468
Cities of 250,000 to 499,999.....	9	4,814	14.8	422	...	131	8,065	681
Cities of 100,000 to 249,999.....	9	4,431	15.7	391	...	93	7,237	1,222
Cities of 50,000 to 99,999.....	3	278	48.9	71	...	16	1,418	74
Cities of 10,000 to 49,999.....	6	2,904	12.6	189	...	76	4,926	888
Remainder of United States.....	3	1,631	15.4	182	2	49	4,325	555
Metals, metal work (exc. scrap):								
Iron, steel and products.....	398	813,009	9.8	41,735	13	10,829	801,673	76,971
Cities of 500,000 or more.....	240	592,777	9.2	29,716	7	7,572	568,063	53,095
Cities of 250,000 to 499,999.....	66	71,551	11.7	3,905	3	1,071	73,211	9,216
Cities of 100,000 to 249,999.....	41	56,341	12.0	1,946	...	509	39,431	3,536
Cities of 50,000 to 99,999.....	12	30,622	13.3	2,264	...	522	42,011	2,232
Cities of 25,000 to 49,999.....	8	6,338	18.7	367	...	99	7,620	506
Cities of 10,000 to 24,999.....	13	23,912	12.6	1,534	...	454	31,425	2,519
Cities of 2,500 to 9,999.....	7	20,887	12.2	1,231	...	366	25,014	3,162
Remainder of United States.....	11	10,581	14.9	772	3	236	14,898	2,705
Nonferrous metals, metal work.....	104	352,367	5.5	8,765	...	2,404	175,410	30,372
Cities of 500,000 or more.....	83	311,427	5.7	7,933	...	2,181	159,070	26,324
Cities of 250,000 to 499,999.....	9	15,011	4.8	384	...	100	7,160	1,123
Cities of 100,000 to 249,999.....	6	14,987	2.6	223	...	68	4,475	757
Cities of 25,000 to 99,999.....	3	9,082	2.4	153	...	29	2,914	2,586
Cities of 2,500 to 24,999.....	3	1,860	6.3	72	...	26	1,791	182
Other manufacturers' sales branches:								
Amusement, sporting goods.....	173	283,129	13.0	20,154	9	6,500	415,931	29,857
Cities of 500,000 or more.....	108	243,007	11.6	15,726	2	5,003	323,644	22,700
Cities of 250,000 to 499,999.....	32	22,373	23.8	2,848	2	940	56,100	3,304
Cities of 100,000 to 249,999.....	19	7,333	23.6	865	2	309	18,804	1,562
Cities of 50,000 to 99,999.....	5	1,179	21.3	155	1	63	2,955	198
Cities of 10,000 to 49,999.....	4	2,718	12.0	229	...	84	6,850	884
Remainder of United States.....	5	6,519	14.5	331	2	101	7,578	1,209
Books, periodicals, newspapers.....	75	74,643	34.6	9,790	10	3,782	183,605	7,333
Cities of 500,000 or more.....	39	36,795	26.2	4,745	6	1,507	87,818	5,052
Remainder of United States.....	36	37,848	42.7	5,045	4	2,275	95,787	2,281
Coal, coke.....	16	88,171	3.5	1,708	8	401	32,729	7,084
Farm supplies.....	188	204,463	9.2	8,499	3	2,480	152,930	7,939
Cities of 500,000 or more.....	23	54,198	10.5	2,150	...	527	41,059	1,532
Cities of 250,000 to 499,999.....	19	46,581	7.4	1,436	...	416	27,094	1,235
Cities of 100,000 to 249,999.....	25	21,235	10.7	1,074	...	342	18,968	1,017
Cities of 50,000 to 99,999.....	31	36,986	8.3	1,581	...	466	26,977	2,219
Cities of 25,000 to 49,999.....	16	13,515	8.2	583	...	189	10,400	306
Cities of 10,000 to 24,999.....	27	11,293	11.5	609	...	203	10,841	556
Cities of 5,000 to 9,999.....	12	5,271	7.5	186	1	64	3,301	192
Cities of 2,500 to 4,999.....	10	4,400	6.5	151	...	48	2,323	146
Remainder of United States.....	25	10,984	12.7	729	2	225	11,967	719
Jewelry.....	37	51,110	20.4	5,693	6	1,250	112,643	5,042
Cities of 500,000 or more.....	29	46,221	19.5	4,911	5	1,000	96,736	4,155
Cities of 100,000 to 499,999.....	8	4,889	28.5	782	1	250	15,907	887
Petroleum and products.....	27	24,180	11.6	1,619	3	404	30,133	1,996
Cities of 500,000 or more.....	16	18,671	11.6	1,277	2	299	23,497	1,636
Cities of 100,000 to 499,999.....	5	2,960	5.8	82	...	22	1,444	109
Remainder of United States.....	6	2,549	18.2	260	1	83	5,192	251

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and city-size group (number of inhabitants)	ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS							
	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	Employees (Number)	Pay roll (Dollars)	(Thousand dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued								
Other manufacturers' sales branches—Continued								
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	8.2	103,630	24	28,540	2,065,731	153,596
Cities of 500,000 or more.....	320	2,011,770	8.6	97,558	11	15,325	1,138,421	81,442
Cities of 250,000 to 499,999.....	130	777,350	7.5	23,238	1	5,996	423,738	37,590
Cities of 100,000 to 249,999.....	134	486,335	7.2	13,115	...	3,731	258,141	19,008
Cities of 50,000 to 99,999.....	54	41,359	14.1	3,683	2	1,114	72,846	4,174
Cities of 25,000 to 49,999.....	34	89,233	7.1	2,922	...	945	59,452	4,434
Cities of 10,000 to 24,999.....	18	20,285	10.6	1,587	...	470	30,479	2,404
Cities of 5,000 to 9,999.....	9	16,457	14.0	1,494	2	372	37,380	1,428
Cities of 2,500 to 4,999.....	7	16,632	4.9	497	2	131	9,421	499
Remainder of United States.....	26	43,796	9.1	1,556	6	456	35,853	2,617
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)								
Groceries, confectionery, meats:								
Confectionery.....	18	69,686	2.4	1,026	1	287	20,513	...
Meats, meat products.....	22	39,166	5.4	578	...	157	15,485	...
Other grocery, food specialties.....	336	1,056,301	7.2	26,794	2	7,489	528,627	...
Cities of 500,000 or more.....	171	694,558	7.7	18,409	...	5,152	362,956	...
Cities of 250,000 to 499,999.....	76	218,009	6.0	4,522	...	1,279	89,368	...
Cities of 100,000 to 249,999.....	53	104,122	5.1	2,499	...	690	50,875	...
Cities of 50,000 to 99,999.....	13	29,722	11.3	818	...	226	16,440	...
Cities of 25,000 to 49,999.....	13	7,227	7.9	345	...	86	5,808	...
Cities of 10,000 to 24,999.....	6	1,023	34.0	96	1	29	1,725	...
Cities of 5,000 to 9,999.....	3	395	27.8	15	...	5	151	...
Remainder of United States.....	4	1,245	15.3	90	...	22	1,337	...
Farm products (edible):								
Dairy, poultry products.....	16	74,049	7.8	1,965	1	581	42,427	...
Beer, wines, distilled spirits.....	101	982,848	5.6	14,038	3	2,894	279,682	...
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines).....	78	189,667	13.0	9,893	...	2,140	183,989	...
Cities of 500,000 or more.....	43	149,703	15.0	8,746	...	1,916	161,003	...
Cities of 250,000 to 499,999.....	11	28,801	6.4	818	...	44	17,199	...
Cities of 100,000 to 249,999.....	4	11,163	4.0	229	...	...	5,785	...
Industrial chemicals, explosives.....	291	974,573	10.3	30,789	1	8,728	636,484	...
Cities of 500,000 or more.....	210	860,584	9.9	25,349	...	6,922	524,833	...
Cities of 250,000 to 499,999.....	33	69,415	13.3	3,569	...	1,057	68,076	...
Cities of 100,000 to 249,999.....	24	21,259	16.6	984	1	438	24,784	...
Cities of 50,000 to 99,999.....	7	3,238	23.1	230	...	131	6,368	...
Cities of 25,000 to 49,999.....	3	3,963	8.8	50	...	...	941	...
Cities of 10,000 to 24,999.....	7	8,235	6.9	389	...	89	7,039	...
Cities of 5,000 to 9,999.....	4	6,319	10.4	198	...	71	3,846	...
Remainder of United States.....	3	860	17.1	20	...	10	597	...
Paints, varnishes.....	75	133,031	11.6	5,712	...	1,396	117,640	...
Cities of 500,000 or more.....	51	102,970	11.0	4,205	...	1,061	85,235	...
Cities of 250,000 to 499,999.....	12	21,710	15.5	1,179	...	267	22,227	...
Cities of 100,000 to 249,999.....	8	6,258	9.0	241	...	50	5,363	...
Cities of 25,000 to 99,999.....	4	2,093	10.3	87	...	18	1,715	...
Tobacco and products (exc. leaf), total.....	200	897,100	2.6	6,203	...	1,875	121,724	...
Cities of 500,000 or more.....	45	358,971	3.7	3,646	...	972	68,435	...
Cities of 250,000 to 499,999.....	34	166,227	1.7	648	...	238	13,188	...
Cities of 100,000 to 249,999.....	64	213,418	2.1	1,080	...	387	22,848	...
Cities of 50,000 to 99,999.....	38	113,879	1.9	565	...	193	11,834	...
Cities of 25,000 to 49,999.....	12	30,003	1.4	161	...	52	3,333	...
Remainder of United States.....	7	14,602	3.2	103	...	33	2,086	...
Dry goods, apparel:								
Clothing, furnishings, footwear.....	318	459,732	8.3	19,671	69	3,521	353,751	...
Cities of 500,000 or more.....	304	444,203	8.4	19,247	66	3,448	346,670	...
Cities of 250,000 to 499,999.....	8	8,351	6.9	273	1	41	4,899	...
Remainder of United States.....	6	7,178	5.4	151	2	32	2,182	...
Dry goods, piece goods, notions.....	294	941,997	4.4	20,662	22	3,577	399,541	...
Cities of 500,000 or more.....	264	910,667	4.5	20,124	19	3,432	388,189	...
Cities of 250,000 to 499,999.....	24	29,211	2.1	399	...	73	8,926	...
Cities of 5,000 to 24,999.....	6	2,119	10.8	139	3	22	2,426	...
Furniture, home furnishings:								
Furniture (household, office).....	51	19,120	8.1	907	14	170	18,045	...
Cities of 500,000 or more.....	39	16,360	8.2	800	8	123	16,066	...
Cities of 100,000 to 249,999.....	6	2,179	5.3	71	3	18	1,321	...
Cities of 50,000 to 99,999.....	3	427	10.5	18	...	5	294	...
Cities of 25,000 to 49,999.....	3	154	37.7	18	1	4	364	...
Home furnishings, floor coverings.....	269	344,649	5.5	9,304	5	1,922	174,063	...
Cities of 500,000 or more.....	192	289,113	5.5	7,330	4	1,465	137,131	...
Cities of 250,000 to 499,999.....	44	48,103	5.4	1,365	...	279	25,043	...
Cities of 100,000 to 249,999.....	21	10,484	5.5	303	...	102	6,304	...
Cities of 25,000 to 99,999.....	8	3,247	10.2	264	...	7	4,810	...
Remainder of United States.....	4	2,700	2.2	42	1	69	775	...
Paper and its products:								
Fine paper.....	25	58,752	4.0	1,172	1	172	18,416	...
Cities of 500,000 or more.....	32	58,186	4.0	1,144	1	168	17,937	...
Cities of 100,000 to 249,999.....	3	566	5.6	28	...	4	479	...

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll		(Thousands dollars)
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued								
Paper and its products--Continued								
Stationery, office supplies.....	338	139,321	20.5	23,402	2	4,545	441,205	...
Cities of 500,000 or more.....	188	92,187	19.7	14,565	2	2,798	274,043	...
Cities of 250,000 to 499,999.....	82	28,787	22.7	5,647	...	1,145	105,429	...
Cities of 100,000 to 249,999.....	56	15,085	20.3	2,634	...	507	50,892	...
Cities of 25,000 to 99,999.....	12	3,262	22.5	556	...	95	10,841	...
Other paper products.....	405	1,013,092	4.3	18,932	4	3,691	367,309	...
Cities of 500,000 or more.....	280	921,915	4.2	16,782	4	3,272	325,764	...
Cities of 250,000 to 499,999.....	66	53,696	4.0	1,072	...	202	20,597	...
Cities of 100,000 to 249,999.....	35	22,788	4.0	436	...	84	8,872	...
Cities of 50,000 to 99,999.....	6	3,897	3.9	85	...	14	1,677	...
Cities of 25,000 to 49,999.....	5	1,288	10.6	85	...	13	1,239	...
Cities of 10,000 to 24,999.....	7	6,415	9.9	346	...	89	6,751	...
Remainder of United States.....	6	3,093	4.5	126	...	17	2,409	...
Automotive equipment, tires and tubes, total.....	143	268,091	7.2	8,052	7	2,029	156,705	...
Cities of 500,000 or more.....	94	196,172	6.9	6,041	4	1,488	117,245	...
Cities of 250,000 to 499,999.....	30	54,781	7.7	1,572	...	415	30,909	...
Cities of 100,000 to 249,999.....	11	14,363	8.1	357	...	102	6,996	...
Cities of 10,000 to 99,999.....	3	2,358	7.4	54	1	13	954	...
Remainder of United States.....	5	417	13.9	28	2	11	601	...
Electrical goods:								
Wiring supplies, apparatus.....	556	925,223	3.4	14,971	...	3,033	284,968	...
Cities of 500,000 or more.....	301	570,469	3.8	9,641	...	1,917	178,703	...
Cities of 250,000 to 499,999.....	91	105,191	3.4	1,969	...	392	39,425	...
Cities of 100,000 to 249,999.....	80	176,367	2.3	2,127	...	462	41,889	...
Cities of 50,000 to 99,999.....	42	53,157	1.9	608	...	127	12,236	...
Cities of 25,000 to 49,999.....	22	8,518	5.9	302	...	62	6,088	...
Cities of 10,000 to 24,999.....	9	6,430	4.6	95	...	21	2,037	...
Remainder of United States.....	11	5,091	9.6	229	...	52	4,590	...
Electrical appliances, specialties.....	101	721,447	1.3	5,193	4	840	114,981	...
Cities of 500,000 or more.....	73	522,239	1.4	4,032	2	669	89,007	...
Cities of 250,000 to 499,999.....	22	196,532	1.0	1,095	1	155	24,719	...
Remainder of United States.....	6	2,616	5.6	66	1	16	1,255	...
Hardware, plumbing, heating:								
Hardware.....	68	71,554	7.8	2,078	3	806	39,287	...
Cities of 500,000 or more.....	59	68,253	7.6	1,988	3	791	37,541	...
Cities of 250,000 to 499,999.....	5	1,328	6.5	64	...	9	1,223	...
Remainder of United States.....	4	1,973	14.0	26	...	6	523	...
Plumbing, heating equipment, supplies.....	370	465,668	4.4	11,005	7	2,162	217,480	...
Cities of 500,000 or more.....	241	358,050	4.4	8,403	3	1,823	166,359	...
Cities of 250,000 to 499,999.....	67	82,384	3.3	1,593	3	335	32,097	...
Cities of 100,000 to 249,999.....	33	16,655	5.7	512	...	114	9,746	...
Cities of 50,000 to 99,999.....	10	3,663	7.8	206	...	39	4,176	...
Cities of 25,000 to 49,999.....	4	735	6.8	33	...	7	726	...
Cities of 10,000 to 24,999.....	4	560	10.9	33	...	8	644	...
Cities of 2,500 to 9,999.....	4	1,921	15.8	141	1	19	2,112	...
Remainder of United States.....	7	1,700	10.3	84	...	17	1,620	...
Lumber, construction materials:								
Lumber, millwork.....	54	81,907	6.4	1,913	11	326	32,597	...
Cities of 500,000 or more.....	34	40,348	7.5	931	5	154	17,795	...
Cities of 250,000 to 499,999.....	16	38,866	5.1	905	6	139	12,970	...
Remainder of United States.....	4	2,693	8.0	77	...	33	1,832	...
Other construction materials.....	369	997,459	7.8	28,292	6	6,218	488,331	...
Cities of 500,000 or more.....	223	638,840	7.1	19,042	3	3,986	320,746	...
Cities of 250,000 to 499,999.....	75	220,730	9.4	5,547	1	1,321	100,683	...
Cities of 100,000 to 249,999.....	38	86,251	8.0	2,113	...	538	37,970	...
Cities of 50,000 to 99,999.....	10	30,354	10.6	815	1	187	14,038	...
Cities of 25,000 to 49,999.....	6	8,775	4.3	167	...	35	3,313	...
Cities of 10,000 to 24,999.....	7	10,198	4.6	244	...	55	4,772	...
Cities of 2,500 to 9,999.....	3	4,444	6.2	170	...	46	3,162	...
Remainder of United States.....	7	7,867	7.4	194	1	50	3,647	...
Machinery, equipment, supplies:								
Commercial machines, equipment.....	380	84,027	23.3	14,568	14	3,103	286,712	...
Cities of 500,000 or more.....	146	51,660	18.5	7,773	6	1,522	127,740	...
Cities of 250,000 to 499,999.....	69	17,317	28.6	2,707	1	587	54,633	...
Cities of 100,000 to 249,999.....	91	8,262	34.3	2,328	1	559	46,949	...
Cities of 50,000 to 99,999.....	45	4,741	33.8	1,203	5	266	25,534	...
Cities of 25,000 to 49,999.....	20	1,511	35.9	472	1	117	9,762	...
Cities of 10,000 to 24,999.....	4	257	25.3	48	...	17	1,189	...
Remainder of United States.....	5	279	17.6	37	...	13	905	...
Construction machinery, equipment.....	49	63,220	8.0	1,605	...	268	26,971	...
Cities of 500,000 or more.....	40	57,196	8.0	1,390	...	228	23,053	...
Cities of 250,000 to 499,999.....	5	5,131	7.1	166	...	30	3,096	...
Remainder of United States.....	4	893	13.5	49	...	10	822	...
Farm-dairy machinery, equipment.....	17	210,828	3.9	3,281	...	737	61,219	...
Industrial machinery, equipment, supplies.....	1,255	1,915,550	4.3	44,392	26	8,847	841,093	...
Cities of 500,000 or more.....	842	1,385,843	4.6	34,235	19	6,722	651,168	...
Cities of 250,000 to 499,999.....	171	291,260	3.1	4,565	2	965	86,796	...
Cities of 100,000 to 249,999.....	108	124,512	3.9	2,390	1	516	46,276	...
Cities of 50,000 to 99,999.....	46	57,948	3.2	999	1	243	20,542	...
Cities of 25,000 to 49,999.....	25	7,930	9.7	429	1	92	9,241	...
Cities of 10,000 to 24,999.....	35	26,126	5.3	661	...	145	11,970	...
Cities of 5,000 to 9,999.....	7	4,207	5.1	90	...	23	1,925	...
Cities of 2,500 to 4,999.....	3	402	4.7	10	...	5	189	...
Remainder of United States.....	18	17,322	7.1	1,013	2	136	12,986	...

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued								
Machinery, equipment, supplies--Continued								
Professional equipment, supplies.....	81	67,882	5.7	2,609	4	516	51,463	...
Cities of 500,000 or more.....	58	48,578	6.0	1,985	2	391	39,043	...
Cities of 250,000 to 499,999.....	11	15,295	4.2	454	...	85	8,864	...
Cities of 100,000 to 249,999.....	5	874	6.9	52	...	11	1,028	...
Cities of 50,000 to 99,999.....	3	2,464	4.7	65	...	13	1,333	...
Remainder of United States.....	4	671	13.8	53	2	16	1,195	...
Service establishment equipment, supplies.....	57	22,641	6.0	862	6	180	15,675	...
Cities of 500,000 or more.....	46	21,012	5.5	755	5	152	13,727	...
Cities of 250,000 to 499,999.....	6	1,027	8.4	51	...	11	956	...
Remainder of United States.....	5	602	16.3	56	1	17	992	...
Transportation (exc. automotive) equipment, supplies.....	64	198,767	1.9	2,004	7	356	37,082	...
Cities of 500,000 or more.....	53	192,507	1.7	1,821	6	312	33,567	...
Cities of 250,000 to 499,999.....	4	2,162	8.1	76	...	21	1,317	...
Cities of 50,000 to 249,999.....	4	1,966	6.0	54	...	12	1,136	...
Remainder of United States.....	3	2,132	6.0	53	1	11	1,062	...
Metals, metal work (exc. scrap):								
Iron, steel and products.....	729	5,410,524	2.1	38,364	10	7,161	768,210	...
Cities of 500,000 or more.....	497	4,627,033	2.0	30,703	7	5,586	612,384	...
Cities of 250,000 to 499,999.....	130	496,188	2.8	4,734	1	987	99,469	...
Cities of 100,000 to 249,999.....	65	204,262	2.6	1,778	2	372	34,323	...
Cities of 50,000 to 99,999.....	17	43,419	3.0	538	...	94	10,095	...
Cities of 25,000 to 49,999.....	8	20,074	2.7	218	...	44	4,066	...
Cities of 10,000 to 24,999.....	3	1,957	2.6	33	...	121	9,985	...
Cities of 2,500 to 9,999.....	4	11,514	9.1	245	...	47	4,999	...
Remainder of United States.....	5	6,077	6.1	115	...	21	2,275	...
Nonferrous metals, metal work.....	218	844,282	3.4	10,686	5	2,571	212,018	...
Cities of 500,000 or more.....	135	639,135	3.8	8,653	5	2,058	171,106	...
Cities of 250,000 to 499,999.....	44	114,014	2.2	1,354	...	347	26,642	...
Cities of 100,000 to 249,999.....	29	64,795	2.0	489	...	121	9,985	...
Cities of 50,000 to 99,999.....	7	19,708	2.6	138	...	31	3,163	...
Remainder of United States.....	3	6,630	1.2	52	...	14	1,122	...
Other manufacturers' sales offices:								
Amusement, sporting goods.....	64	138,637	5.3	3,412	4	643	65,774	...
Cities of 500,000 or more.....	46	98,278	6.6	2,919	4	535	55,136	...
Cities of 250,000 to 499,999.....	12	27,868	2.1	317	...	69	7,229	...
Remainder of United States.....	6	12,491	2.1	176	...	39	3,409	...
Books, periodicals, newspapers.....	127	54,431	10.8	3,933	1	700	73,255	...
Cities of 500,000 or more.....	101	48,154	10.6	3,453	1	598	64,300	...
Cities of 250,000 to 499,999.....	17	4,590	13.4	354	...	83	6,482	...
Cities of 100,000 to 249,999.....	6	637	13.8	74	...	11	1,662	...
Remainder of United States.....	3	1,050	6.4	52	...	8	811	...
Coal, coke.....	64	361,539	2.2	3,464	...	677	77,793	...
Cities of 500,000 or more.....	46	319,686	2.2	3,139	...	611	70,747	...
Cities of 250,000 to 499,999.....	4	9,209	1.6	94	...	15	1,861	...
Cities of 100,000 to 249,999.....	6	17,394	1.5	137	...	24	3,425	...
Cities of 50,000 to 99,999.....	5	12,241	1.4	70	...	19	1,294	...
Remainder of United States.....	3	3,009	4.8	24	...	8	466	...
Farm supplies.....	36	114,755	6.7	2,362	1	570	44,079	...
Cities of 500,000 or more.....	12	57,440	8.8	1,627	...	355	30,178	...
Cities of 250,000 to 499,999.....	4	5,375	11.5	126	...	38	2,272	...
Cities of 100,000 to 249,999.....	6	18,845	4.6	200	...	60	3,897	...
Cities of 50,000 to 99,999.....	5	18,139	3.0	183	...	49	3,138	...
Cities of 10,000 to 49,999.....	5	8,355	4.2	127	1	37	2,472	...
Remainder of United States.....	4	6,601	4.8	99	...	31	2,122	...
Jewelry.....	56	44,823	5.6	1,795	3	233	38,392	...
Cities of 500,000 or more.....	48	38,426	5.7	1,593	3	204	33,770	...
Cities of 100,000 to 499,999.....	8	6,397	4.8	202	...	29	4,622	...
Manufacturers' sales offices, miscellaneous products.....	357	3,052,521	2.4	24,352	12	4,769	458,873	...
Cities of 500,000 or more.....	224	1,695,872	2.4	17,618	8	3,134	315,507	...
Remainder of United States.....	133	1,356,649	2.3	6,734	4	1,635	143,366	...
AGENTS AND BROKERS								
Groceries, confectionery, meats:								
Groceries, foods (exc. as specified).....	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	8,551
Cities of 500,000 or more.....	1,545	3,091,476	2.0	28,366	1,375	6,129	515,281	6,981
Cities of 250,000 to 499,999.....	444	584,429	2.4	5,309	426	1,429	98,803	492
Cities of 100,000 to 249,999.....	461	567,731	2.2	5,005	452	1,508	93,088	575
Cities of 50,000 to 99,999.....	199	249,992	1.8	1,768	183	591	34,091	99
Cities of 25,000 to 49,999.....	115	129,588	1.8	844	102	262	15,390	66
Cities of 10,000 to 24,999.....	58	45,258	2.4	390	48	133	7,398	149
Cities of 5,000 to 9,999.....	20	20,326	2.4	177	17	46	3,074	32
Cities of 2,500 to 4,999.....	10	16,025	2.7	177	15	52	2,552	8
Remainder of United States.....	31	35,474	2.3	318	21	108	5,787	149
Confectionery.....	147	100,226	3.7	1,221	160	304	23,403	34
Cities of 500,000 or more.....	88	61,624	3.6	724	86	192	13,435	9
Cities of 250,000 to 499,999.....	23	16,325	4.3	219	35	53	4,374	...
Cities of 100,000 to 249,999.....	13	5,894	4.0	54	15	17	1,249	3
Cities of 25,000 to 99,999.....	3	1,400	2.8	24	4	6	485	6
Cities of 10,000 to 24,999.....	3	7,851	2.6	63	8	15	1,183	10
Cities of 2,500 to 9,999.....	4	2,745	4.3	49	5	8	978	5
Remainder of United States.....	7	4,387	4.1	88	7	13	1,699	1

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
AGENTS AND BROKERS--Continued								
Groceries, confectionery, meats--Continued								
Fish, sea foods.....	58	32,460	4.3	616	49	165	11,137	376
Cities of 500,000 or more.....	36	19,908	4.6	411	26	101	7,098	107
Cities of 250,000 to 499,999.....	10	10,248	3.5	110	10	20	2,327	237
Cities of 50,000 to 249,999.....	3	1,245	5.5	77	5	36	1,345	9
Cities of 2,500 to 49,999.....	3	197	12.2	...	5	...	...	1
Remainder of United States.....	6	862	4.3	18	3	8	367	2
Meats, meat products.....	83	614,117	0.6	1,094	90	235	22,365	4
Cities of 500,000 or more.....	63	596,747	0.6	997	70	188	20,458	16
Cities of 250,000 to 499,999.....	7	3,060	2.3	27	6	14	604	...
Cities of 100,000 to 249,999.....	6	7,079	1.4	44	7	22	835	12
Remainder of United States.....	7	7,231	1.6	26	7	11	468	13
Farm products (edible):								
Dairy, poultry products.....	195	387,457	1.5	2,523	161	786	53,394	705
Cities of 500,000 or more.....	126	310,647	1.3	1,893	100	451	34,813	630
Cities of 250,000 to 499,999.....	14	28,033	1.4	162	12	58	3,663	3
Cities of 100,000 to 249,999.....	8	17,984	2.4	170	5	86	8,113	50
Cities of 50,000 to 99,999.....	4	14,900	2.7	99	10	30	1,931	1
Cities of 25,000 to 49,999.....	3	1,133	2.5	4	4	2	58	...
Cities of 10,000 to 24,999.....	4	2,320	1.2	12	4	3	238	...
Cities of 5,000 to 9,999.....	7	2,780	3.2	52	2	61	1,822	4
Cities of 2,500 to 4,999.....	4	528	2.5	3	4	3	56	1
Remainder of United States.....	22	9,132	3.8	128	20	92	2,700	16
Fruits, vegetables (fresh).....	960	1,390,914	3.4	22,546	772	6,654	415,240	2,935
Cities of 500,000 or more.....	480	952,777	3.4	15,846	424	4,238	289,524	1,812
Cities of 250,000 to 499,999.....	87	122,271	2.8	1,153	61	281	21,455	22
Cities of 100,000 to 249,999.....	121	98,391	3.3	1,134	80	319	19,673	40
Cities of 50,000 to 99,999.....	48	26,512	4.0	405	30	159	8,604	65
Cities of 25,000 to 49,999.....	44	34,075	4.1	773	26	230	13,106	135
Cities of 10,000 to 24,999.....	50	29,357	4.6	2,177	38	1,028	43,149	577
Cities of 5,000 to 9,999.....	44	32,783	3.9	46	46	209	9,427	98
Cities of 2,500 to 4,999.....	16	5,758	4.4	107	13	37	1,913	56
Remainder of United States.....	70	38,990	3.3	478	54	153	8,389	130
Beer, wines, distilled spirits:								
Beer, ale.....	17	11,839	5.4	124	14	36	2,714	136
Wines, distilled spirits.....	80	52,348	4.1	603	59	135	11,397	424
Cities of 500,000 or more.....	54	29,533	4.3	334	43	76	6,597	413
Cities of 250,000 to 499,999.....	16	11,881	4.7	148	11	25	1,981	8
Cities of 100,000 to 249,999.....	4	9,528	2.0	64	1	10	1,140	...
Cities of 5,000 to 99,999.....	6	1,406	8.4	57	4	24	1,679	3
Drugs, chemicals, allied products:								
Drugs, drug sundries.....	182	90,155	6.1	2,332	146	642	47,885	191
Cities of 500,000 or more.....	147	76,252	5.8	1,772	124	468	35,260	124
Cities of 250,000 to 499,999.....	17	6,096	9.6	253	10	83	5,537	9
Cities of 100,000 to 249,999.....	6	2,029	5.4	85	6	26	2,052	54
Cities of 10,000 to 99,999.....	9	4,358	6.0	142	4	39	3,381	3
Remainder of United States.....	3	1,420	10.1	80	2	26	1,655	1
Industrial chemicals, explosives.....	251	270,335	3.9	4,409	168	842	79,615	1,120
Cities of 500,000 or more.....	191	218,029	4.0	3,405	129	671	61,210	637
Cities of 250,000 to 499,999.....	27	11,811	4.4	159	19	45	3,059	93
Cities of 100,000 to 249,999.....	14	27,394	2.6	402	9	66	7,045	55
Cities of 50,000 to 99,999.....	7	801	14.5	76	4	18	1,441	6
Cities of 10,000 to 49,999.....	7	11,161	3.9	324	3	33	6,034	327
Remainder of United States.....	5	1,139	9.5	43	4	9	826	2
Paints, varnishes.....	66	32,158	4.2	540	54	141	9,842	116
Cities of 500,000 or more.....	48	28,465	3.8	439	41	109	7,832	77
Cities of 250,000 to 499,999.....	10	1,374	8.9	27	7	10	554	...
Cities of 100,000 to 249,999.....	5	2,005	6.9	67	4	17	1,220	34
Remainder of United States.....	3	314	10.2	7	2	5	236	5
Tobacco and products (exc. leaf).....	19	5,520	3.9	54	20	20	999	21
Dry goods, apparel:								
Clothing, furnishings, footwear.....	1,838	1,649,119	3.2	19,273	1,846	4,811	371,633	1,407
Cities of 500,000 or more.....	1,664	1,582,502	3.1	18,648	1,661	4,610	358,375	1,185
Cities of 250,000 to 499,999.....	120	42,361	4.7	359	132	120	7,738	170
Cities of 100,000 to 249,999.....	26	10,575	4.1	94	28	30	1,782	32
Cities of 50,000 to 99,999.....	6	4,891	3.3	60	6	9	1,170	...
Cities of 25,000 to 49,999.....	6	1,841	4.7	16	4	6	229	12
Cities of 10,000 to 24,999.....	11	3,697	4.0	8	12	5	210	2
Remainder of United States.....	5	3,252	5.2	88	3	31	2,129	6
Dry goods (general line).....	392	625,591	2.3	4,660	360	1,196	82,198	358
Cities of 500,000 or more.....	352	585,252	2.0	3,835	320	909	67,481	337
Cities of 250,000 to 499,999.....	23	24,917	6.9	381	26	167	7,123	20
Cities of 100,000 to 249,999.....	4	4,077	6.6	171	4	34	2,454	...
Cities of 25,000 to 99,999.....	4	6,651	8.0	117	3	46	2,597	...
Cities of 2,500 to 24,999.....	9	4,694	10.0	156	7	40	2,543	1
Dry goods specialties, piece goods, notions.....	1,063	2,223,128	3.3	39,281	884	6,110	696,118	6,378
Cities of 500,000 or more.....	958	3,086,255	3.3	38,473	807	5,935	680,685	6,316
Cities of 250,000 to 499,999.....	70	100,387	3.2	449	55	91	8,419	29
Cities of 100,000 to 249,999.....	12	12,106	3.4	55	9	18	1,034	...
Cities of 50,000 to 99,999.....	6	15,838	3.4	89	4	27	1,721	1
Cities of 25,000 to 49,999.....	3	828	4.2	14	2	5	553	8
Cities of 10,000 to 24,999.....	8	4,442	7.4	120	3	19	2,421	11
Cities of 2,500 to 9,999.....	3	2,946	4.6	75	1	12	1,175	...
Remainder of United States.....	3	326	10.4	6	3	3	110	13

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
AGENTS AND BROKERS--Continued								
Furniture, home furnishings:								
Furniture (household, office).....	484	204,345	6.4	3,964	460	896	78,869	329
Cities of 500,000 or more.....	373	167,728	6.3	3,080	360	679	59,692	222
Cities of 250,000 to 499,999.....	50	18,597	6.9	447	51	97	10,046	71
Cities of 100,000 to 249,999.....	25	5,361	8.7	222	10	69	4,675	26
Cities of 50,000 to 99,999.....	7	1,517	7.4	18	4	7	445	2
Cities of 25,000 to 49,999.....	13	3,833	6.6	17	17	9	393	1
Cities of 10,000 to 24,999.....	6	4,911	5.0	164	5	13	3,170	4
Cities of 2,500 to 9,999.....	4	2,096	5.0	7	6	9	292	...
Remainder of United States.....	6	342	7.3	9	7	13	156	3
Home furnishings, floor coverings.....	561	265,618	5.6	5,373	524	1,325	104,903	662
Cities of 500,000 or more.....	452	236,327	5.4	4,712	431	1,087	91,321	598
Cities of 250,000 to 499,999.....	69	22,371	7.1	476	57	147	9,372	24
Cities of 100,000 to 249,999.....	17	3,116	9.2	104	14	33	2,025	28
Cities of 50,000 to 99,999.....	7	2,395	3.9	33	5	18	469	...
Cities of 10,000 to 49,999.....	7	586	10.8	17	9	9	361	...
Cities of 2,500 to 9,999.....	4	223	13.0	7	4	1	50	12
Remainder of United States.....	5	600	10.0	24	6	30	1,305	...
Paper and its products:								
Stationery, office supplies.....	105	25,076	7.3	799	98	223	16,250	219
Cities of 500,000 or more.....	79	18,733	7.3	606	71	161	12,534	107
Cities of 250,000 to 499,999.....	13	1,210	9.2	25	12	12	456	5
Cities of 100,000 to 249,999.....	6	2,416	7.1	105	6	32	2,050	105
Cities of 25,000 to 99,999.....	3	1,128	5.7	12	3	4	242	...
Remainder of United States.....	4	1,589	7.7	51	6	14	988	2
Other paper products.....	302	226,001	3.9	3,105	242	655	59,066	293
Cities of 500,000 or more.....	240	194,542	3.9	2,678	193	553	51,613	291
Cities of 250,000 to 499,999.....	31	8,861	6.7	148	26	44	2,645	...
Cities of 100,000 to 249,999.....	14	3,953	4.9	62	11	19	959	2
Cities of 50,000 to 99,999.....	8	14,787	1.6	133	5	20	2,453	...
Cities of 10,000 to 49,999.....	6	3,351	4.3	68	5	16	1,148	...
Remainder of United States.....	3	507	8.7	16	2	3	248	...
Farm products (raw materials), total.....	3,744	11,739,502	1.2	58,287	3,705	35,492	1,338,167	18,188
Cities of 500,000 or more.....	726	2,796,449	1.0	13,704	664	3,114	227,754	6,721
Cities of 250,000 to 499,999.....	334	1,931,019	1.0	6,265	337	1,888	116,717	2,709
Cities of 100,000 to 249,999.....	207	1,102,226	0.9	4,360	164	1,997	91,632	1,318
Cities of 50,000 to 99,999.....	185	943,643	1.0	3,999	195	2,213	106,766	1,507
Cities of 25,000 to 49,999.....	154	491,155	1.5	2,781	112	1,629	80,515	1,077
Cities of 10,000 to 24,999.....	324	939,681	1.4	5,572	283	4,125	151,509	1,896
Cities of 5,000 to 9,999.....	301	468,572	2.3	4,096	342	3,883	118,820	693
Cities of 2,500 to 4,999.....	261	317,916	2.5	2,728	272	2,389	60,778	610
Remainder of United States.....	1,252	2,749,241	1.3	14,782	1,316	14,094	383,676	1,657
Automotive:								
Automobiles, other motor vehicles.....	62	86,535	2.2	791	57	252	13,636	233
Cities of 500,000 or more.....	23	69,400	1.8	523	18	125	8,343	137
Cities of 250,000 to 499,999.....	11	3,600	7.3	129	11	26	2,194	17
Cities of 100,000 to 249,999.....	5	1,074	7.4	33	4	25	1,205	15
Cities of 50,000 to 99,999.....	3	1,538	2.9	27	5	9	566	23
Cities of 25,000 to 49,999.....	3	811	3.8	4	4	12	70	4
Cities of 10,000 to 24,999.....	5	6,199	1.4	15	6	14	186	...
Remainder of United States.....	12	3,913	5.1	60	9	41	1,072	37
Automotive equipment, tires and tubes.....	494	373,079	5.3	7,376	432	1,571	146,070	569
Cities of 500,000 or more.....	306	272,245	4.8	4,428	261	885	85,674	268
Cities of 250,000 to 499,999.....	108	64,281	6.6	1,812	109	445	38,081	141
Cities of 100,000 to 249,999.....	26	16,745	7.5	665	18	126	12,893	32
Cities of 50,000 to 99,999.....	17	9,303	6.2	174	15	45	3,866	27
Cities of 25,000 to 49,999.....	11	2,514	10.4	89	9	18	1,720	7
Cities of 10,000 to 24,999.....	9	1,600	9.2	40	4	14	615	56
Cities of 5,000 to 9,999.....	4	1,242	8.1	36	4	12	714	...
Remainder of United States.....	13	5,149	5.1	132	12	26	2,507	38
Electrical goods:								
Wiring supplies, apparatus.....	945	477,298	6.4	10,204	867	2,307	195,164	1,494
Cities of 500,000 or more.....	646	338,968	6.4	7,354	594	1,619	139,745	1,112
Cities of 250,000 to 499,999.....	186	94,954	6.4	1,975	177	446	38,945	272
Cities of 100,000 to 249,999.....	61	26,590	6.2	536	55	141	10,319	62
Cities of 50,000 to 99,999.....	16	6,213	6.7	123	12	28	1,804	11
Cities of 25,000 to 49,999.....	10	4,230	7.9	88	9	29	1,877	20
Cities of 10,000 to 24,999.....	13	2,671	8.6	75	11	27	1,561	2
Cities of 2,500 to 9,999.....	3	284	9.2	9	2	4	167	1
Remainder of United States.....	10	3,388	5.6	44	7	13	746	14
Electrical appliances, specialties.....	367	206,255	5.7	3,766	340	929	76,057	378
Cities of 500,000 or more.....	251	144,703	5.5	2,520	236	624	50,244	105
Cities of 250,000 to 499,999.....	71	43,565	5.9	737	74	175	15,304	128
Cities of 100,000 to 249,999.....	20	7,438	6.3	231	13	56	4,704	56
Cities of 50,000 to 99,999.....	3	723	12.2	21	3	11	592	24
Cities of 25,000 to 49,999.....	4	1,398	7.6	58	1	20	1,399	18
Cities of 10,000 to 24,999.....	4	437	10.1	17	2	5	235	17
Cities of 2,500 to 9,999.....	3	1,119	6.5	31	2	8	629	1
Remainder of United States.....	11	6,892	5.9	151	9	30	3,117	29
Hardware, plumbing, heating:								
Hardware.....	497	227,178	6.2	4,782	470	1,168	88,137	487
Cities of 500,000 or more.....	341	168,076	6.2	3,799	317	911	68,797	348
Cities of 250,000 to 499,999.....	73	31,053	6.1	458	73	112	8,119	63
Cities of 100,000 to 249,999.....	44	17,394	6.0	281	42	75	5,912	23
Cities of 50,000 to 99,999.....	16	4,621	6.6	97	15	21	2,298	27
Cities of 25,000 to 49,999.....	9	2,036	7.6	60	8	24	1,363	14
Cities of 10,000 to 24,999.....	5	1,617	6.5	55	4	13	1,088	7
Remainder of United States.....	9	2,381	9.1	32	8	12	560	5

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll		(Thousand dollars)
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
AGENTS AND BROKERS—Continued								
Hardware, plumbing, heating—Continued								
Plumbing, heating equipment, supplies.....	739	241,253	8.2	8,203	666	1,814	149,768	1,704
Cities of 500,000 or more.....	452	156,160	8.2	5,869	411	1,246	105,635	1,337
Cities of 250,000 to 499,999.....	153	46,307	8.3	1,243	134	308	22,640	230
Cities of 100,000 to 249,999.....	78	23,209	7.5	530	79	137	10,695	90
Cities of 50,000 to 99,999.....	21	6,012	9.2	235	21	52	5,298	15
Cities of 25,000 to 49,999.....	14	3,092	7.8	137	8	23	2,161	16
Cities of 10,000 to 24,999.....	12	3,992	8.5	137	6	31	2,228	9
Cities of 5,000 to 9,999.....	4	672	14.7	28	2	8	560	7
Remainder of United States.....	5	1,809	6.0	24	5	9	551	...
Lumber, construction materials:								
Lumber, millwork.....	528	432,518	4.1	4,786	439	1,073	96,713	1,768
Cities of 500,000 or more.....	218	153,064	3.9	1,779	181	412	37,075	745
Cities of 250,000 to 499,999.....	95	142,326	4.2	1,350	80	242	25,615	775
Cities of 100,000 to 249,999.....	74	40,637	3.8	472	61	124	10,290	84
Cities of 50,000 to 99,999.....	33	21,602	4.0	198	28	67	4,461	15
Cities of 25,000 to 49,999.....	51	36,200	5.0	551	43	111	10,396	1
Cities of 10,000 to 24,999.....	23	16,546	4.2	169	16	45	3,428	98
Cities of 5,000 to 9,999.....	15	12,519	5.5	130	8	28	2,479	8
Cities of 2,500 to 4,999.....	3	931	7.2	20	2	6	348	...
Remainder of United States.....	16	8,693	3.9	117	20	38	2,621	42
Other construction materials.....	260	106,768	7.0	3,102	215	828	63,920	492
Cities of 500,000 or more.....	146	61,951	7.4	2,082	128	548	43,416	385
Cities of 250,000 to 499,999.....	33	7,179	8.2	200	28	74	3,805	16
Cities of 100,000 to 249,999.....	30	7,617	6.9	228	23	68	4,424	26
Cities of 50,000 to 99,999.....	17	3,458	8.3	62	17	23	1,260	2
Cities of 25,000 to 49,999.....	15	20,191	5.9	424	8	84	8,428	52
Cities of 10,000 to 24,999.....	9	2,036	4.3	43	3	17	1,288	...
Cities of 5,000 to 9,999.....	3	3,380	3.9	45	4	7	979	...
Remainder of United States.....	7	956	7.4	18	4	7	320	11
Machinery, equipment, supplies:								
Commercial machines, equipment.....	339	75,938	8.5	3,068	302	956	63,193	868
Cities of 500,000 or more.....	173	56,836	7.5	2,019	151	528	39,419	439
Cities of 250,000 to 499,999.....	49	8,044	9.2	385	44	151	7,813	82
Cities of 100,000 to 249,999.....	47	4,747	10.9	240	45	102	5,280	111
Cities of 50,000 to 99,999.....	27	1,387	18.7	137	25	74	3,318	80
Cities of 25,000 to 49,999.....	18	1,894	10.9	83	15	36	2,796	60
Cities of 10,000 to 24,999.....	16	975	15.8	43	13	22	1,013	32
Cities of 2,500 to 9,999.....	5	2,301	14.9	159	5	43	3,554	61
Remainder of United States.....	4	154	16.2	2	4	...	...	3
Construction machinery, equipment.....	82	28,603	7.8	1,227	54	259	21,143	552
Cities of 500,000 or more.....	56	22,326	7.2	939	37	199	15,859	447
Cities of 250,000 to 499,999.....	12	3,172	9.2	115	7	31	2,131	47
Cities of 100,000 to 249,999.....	5	726	7.6	39	3	10	674	30
Cities of 50,000 to 99,999.....	5	1,571	11.0	72	4	14	1,324	22
Remainder of United States.....	4	808	13.0	62	3	5	1,155	6
Farm-dairy machinery, equipment.....	64	28,993	5.7	814	48	176	16,396	353
Cities of 500,000 or more.....	31	17,596	4.7	388	22	82	6,819	122
Cities of 250,000 to 499,999.....	4	541	17.6	17	7	7	340	30
Cities of 100,000 to 249,999.....	8	812	12.3	34	4	12	620	44
Cities of 50,000 to 99,999.....	6	2,865	9.6	156	2	29	1,693	14
Cities of 10,000 to 49,999.....	5	3,007	8.0	170	3	20	5,104	102
Cities of 2,500 to 9,999.....	4	192	8.8	12	4	5	210	8
Remainder of United States.....	6	3,980	2.8	37	6	21	1,610	33
Industrial machinery, equipment, supplies.....	2,191	827,266	7.8	26,480	1,867	5,639	494,528	4,951
Cities of 500,000 or more.....	1,432	609,572	7.7	19,668	1,186	3,951	361,185	3,125
Cities of 250,000 to 499,999.....	299	101,226	7.8	2,989	271	739	59,881	769
Cities of 100,000 to 249,999.....	223	57,355	9.0	1,895	201	470	37,255	611
Cities of 50,000 to 99,999.....	69	16,413	8.4	469	70	125	8,802	91
Cities of 25,000 to 49,999.....	52	12,486	7.7	450	41	118	8,867	148
Cities of 10,000 to 24,999.....	43	9,994	9.2	356	35	88	6,206	63
Cities of 5,000 to 9,999.....	17	4,105	9.3	134	13	35	2,729	17
Cities of 2,500 to 4,999.....	7	3,329	10.4	136	9	17	2,093	5
Remainder of United States.....	49	12,786	8.1	383	41	96	7,510	122
Professional equipment, supplies.....	109	22,124	7.9	699	86	200	13,958	109
Cities of 500,000 or more.....	79	14,498	8.2	394	68	119	7,506	60
Cities of 250,000 to 499,999.....	13	1,978	8.0	77	7	18	1,351	11
Cities of 100,000 to 249,999.....	6	3,119	5.1	41	2	20	1,136	9
Cities of 25,000 to 99,999.....	8	2,297	8.4	181	6	40	3,630	21
Remainder of United States.....	3	232	21.6	6	3	3	135	8
Service establishment equipment, supplies.....	380	258,169	4.0	3,606	344	757	64,721	866
Cities of 500,000 or more.....	294	234,435	3.8	3,164	252	613	56,333	646
Cities of 250,000 to 499,999.....	39	8,036	6.7	239	45	68	4,500	81
Cities of 100,000 to 249,999.....	12	1,670	6.6	34	11	19	673	23
Cities of 50,000 to 99,999.....	12	3,280	7.1	51	15	27	1,154	44
Cities of 25,000 to 49,999.....	12	4,087	5.2	49	10	16	1,187	40
Cities of 10,000 to 24,999.....	5	1,031	4.9	16	7	1	30	...
Remainder of United States.....	6	5,630	3.6	53	4	13	844	18
Transportation (exc. automotive) equipment, supplies.....	200	181,331	4.0	2,775	140	538	55,005	267
Cities of 500,000 or more.....	152	160,342	3.8	2,443	106	439	48,698	181
Cities of 250,000 to 499,999.....	15	5,291	6.6	106	11	27	1,961	5
Cities of 100,000 to 249,999.....	8	4,059	6.1	48	5	14	808	5
Cities of 50,000 to 99,999.....	8	475	12.8	23	5	9	469	22
Cities of 25,000 to 49,999.....	3	672	9.4	10	6	6	259	17
Cities of 10,000 to 24,999.....	6	8,588	1.5	56	5	14	1,119	6
Cities of 2,500 to 9,999.....	3	802	6.1	10	3	4	197	...
Remainder of United States.....	5	1,102	14.5	79	1	25	1,494	31

See footnotes at end of table.

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Table 8A.—CITY SIZE—UNITED STATES; BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and city-size group (number of inhabitants)	ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS							
	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
						Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)
AGENTS AND BROKERS—Continued								
Metals, metal work (exc. scrap):								
Iron, steel and products.....	638	542,949	3.9	7,171	522	1,578	131,619	899
Cities of 500,000 or more.....	481	465,654	3.8	6,024	407	1,280	109,562	585
Cities of 250,000 to 499,999.....	56	20,438	5.4	335	95	15	6,382	119
Cities of 100,000 to 249,999.....	43	22,679	4.6	395	32	100	7,614	118
Cities of 50,000 to 99,999.....	23	12,228	3.7	176	17	52	3,607	25
Cities of 25,000 to 49,999.....	11	9,516	4.1	106	7	22	2,046	21
Cities of 10,000 to 24,999.....	12	5,237	3.3	8	11	1	75	...
Cities of 5,000 to 9,999.....	5	5,006	3.5	91	3	18	1,686	17
Remainder of United States.....	2	2,191	5.8	36	7	10	647	14
Nonferrous metals, metal work.....	105	183,344	1.9	1,406	86	265	27,274	190
Cities of 500,000 or more.....	89	171,984	1.8	1,259	75	233	24,723	190
Cities of 250,000 to 499,999.....	8	2,312	7.3	86	5	15	1,375	...
Cities of 100,000 to 249,999.....	4	5,764	3.0	17	3	6	311	...
Remainder of United States.....	4	3,284	2.9	44	3	11	865	...
Waste materials:								
Iron, steel scrap.....	50	164,613	3.2	2,313	34	348	34,148	461
Cities of 500,000 or more.....	36	137,163	3.2	1,942	22	261	27,587	376
Cities of 250,000 to 499,999.....	3	9,545	3.0	72	4	15	1,284	10
Cities of 100,000 to 249,999.....	3	3,695	3.8	14	3	4	236	11
Cities of 25,000 to 99,999.....	4	10,257	2.9	209	2	54	3,861	38
Remainder of United States.....	4	5,953	4.4	76	3	14	1,180	26
Other scrap, waste materials.....	40	35,949	4.9	914	16	209	17,199	71
Cities of 500,000 or more.....	28	21,984	6.4	662	12	125	12,323	62
Cities of 100,000 to 499,999.....	5	3,546	3.5	82	3	16	1,991	6
Cities of 25,000 to 99,999.....	3	323	14.2	25	...	14	785	5
Remainder of United States.....	4	10,096	2.0	145	1	54	2,800	2
Other agents, brokers:								
Amusement, sporting goods.....	336	149,937	6.4	3,305	316	762	64,095	420
Cities of 500,000 or more.....	261	121,320	6.3	2,583	244	550	49,845	291
Cities of 250,000 to 499,999.....	31	10,948	6.5	170	29	56	3,114	12
Cities of 100,000 to 249,999.....	13	4,972	6.9	110	13	38	2,086	63
Cities of 50,000 to 99,999.....	13	6,266	7.3	216	17	55	4,010	33
Cities of 25,000 to 49,999.....	5	416	10.6	14	3	5	290	...
Cities of 10,000 to 24,999.....	4	1,501	4.9	4	9	3	349	...
Cities of 2,500 to 9,999.....	3	3,305	4.9	153	2	39	3,843	5
Remainder of United States.....	6	809	11.5	40	4	10	558	8
Books, periodicals, newspapers.....	118	57,782	11.6	2,839	112	989	50,368	160
Cities of 500,000 or more.....	78	40,695	11.2	1,959	80	582	34,582	49
Cities of 250,000 to 499,999.....	13	3,413	17.8	205	9	39	3,325	52
Cities of 100,000 to 249,999.....	9	3,787	11.8	273	9	116	4,041	12
Cities of 50,000 to 99,999.....	4	981	16.0	48	6	35	977	4
Cities of 25,000 to 49,999.....	5	4,107	8.2	73	3	19	1,327	4
Cities of 10,000 to 24,999.....	5	1,833	10.3	104	5	53	2,172	39
Remainder of United States.....	4	2,966	13.6	173	...	115	3,444	...
Coal, coke.....	201	655,757	2.9	7,247	80	1,289	127,083	428
Cities of 500,000 or more.....	94	419,523	2.4	4,111	25	629	68,955	26
Cities of 250,000 to 499,999.....	36	62,811	5.1	1,112	16	216	20,114	318
Cities of 100,000 to 249,999.....	18	32,074	4.5	412	6	87	7,513	4
Cities of 50,000 to 99,999.....	14	56,080	2.3	552	7	119	10,313	...
Cities of 25,000 to 49,999.....	13	55,951	4.1	771	5	132	14,105	10
Cities of 10,000 to 24,999.....	12	12,731	3.6	151	9	61	3,390	...
Cities of 5,000 to 9,999.....	5	6,070	2.8	52	2	18	1,020	...
Cities of 2,500 to 4,999.....	6	3,135	3.5	44	8	19	810	...
Remainder of United States.....	3	1,322	7.6	42	2	8	863	...
Farm supplies.....	220	457,339	1.6	3,316	173	776	55,796	1,309
Cities of 500,000 or more.....	77	241,479	1.8	1,998	46	388	32,569	278
Cities of 250,000 to 499,999.....	46	156,750	1.2	704	39	146	10,977	568
Cities of 100,000 to 249,999.....	17	17,795	1.8	118	16	33	2,268	13
Cities of 50,000 to 99,999.....	11	7,950	1.7	20	9	10	340	24
Cities of 25,000 to 49,999.....	10	17,127	2.0	226	9	88	4,349	251
Cities of 10,000 to 24,999.....	9	4,545	1.8	39	10	17	734	42
Cities of 5,000 to 9,999.....	13	4,699	4.4	97	12	33	2,066	13
Cities of 2,500 to 4,999.....	8	3,129	3.4	39	9	14	803	20
Remainder of United States.....	29	3,865	7.2	75	23	47	1,690	100
Jewelry.....	369	121,966	4.2	854	399	237	16,852	3,210
Cities of 500,000 or more.....	349	114,125	4.2	793	369	219	15,699	3,201
Cities of 250,000 to 499,999.....	8	2,243	6.6	24	8	10	526	8
Cities of 100,000 to 249,999.....	5	632	9.0	...	4	...	...	...
Cities of 25,000 to 99,999.....	4	4,766	2.6	37	5	8	627	1
Cities of 10,000 to 24,999.....	3	200	10.5	...	3	...	...	...
Petroleum and products.....	124	373,605	1.9	2,432	74	401	46,209	173
Cities of 500,000 or more.....	64	320,693	1.7	1,545	45	203	31,148	115
Cities of 250,000 to 499,999.....	15	7,798	6.9	189	8	30	2,045	5
Cities of 100,000 to 249,999.....	7	10,340	2.1	75	6	20	1,451	4
Cities of 50,000 to 99,999.....	7	3,994	4.2	60	2	16	1,096	1
Cities of 25,000 to 49,999.....	7	3,135	3.7	50	2	17	976	19
Cities of 10,000 to 24,999.....	2	10,319	2.3	140	2	35	3,016	...
Cities of 2,500 to 9,999.....	9	10,130	2.4	160	4	43	2,918	21
Remainder of United States.....	8	7,196	4.3	213	5	37	3,559	8
Agents, brokers, miscellaneous products.....	1,473	2,606,935	2.2	23,514	1,240	5,403	431,479	3,933
Cities of 500,000 or more.....	1,102	2,115,659	2.2	20,337	916	4,520	374,105	3,452
Cities of 250,000 to 499,999.....	151	221,681	1.8	1,151	141	287	21,557	114
Cities of 100,000 to 249,999.....	90	125,242	2.9	996	76	226	17,972	165
Cities of 50,000 to 99,999.....	32	56,101	2.7	184	27	60	3,673	19
Cities of 25,000 to 49,999.....	18	33,987	1.0	167	16	25	1,603	4
Cities of 10,000 to 24,999.....	33	14,915	4.4	175	27	74	2,695	45
Cities of 5,000 to 9,999.....	12	6,272	5.1	154	9	90	3,230	65
Cities of 2,500 to 4,999.....	8	13,580	2.1	42	4	19	818	1
Remainder of United States.....	27	19,498	4.5	308	24	102	5,826	68

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ASSEMBLERS (MAINLY FARM PRODUCTS)								
Groceries, confectionery, meats:								
Fish, sea foods.....	591	118,225	23.5	14,347	501	12,364	403,884	3,859
Cities of 500,000 or more.....	30	12,748	13.2	988	25	806	39,628	699
Cities of 100,000 to 499,999.....	27	18,070	21.0	1,988	11	1,274	45,979	508
Cities of 50,000 to 99,999.....	10	3,536	19.4	399	2	175	9,271	128
Cities of 25,000 to 49,999.....	19	7,905	21.8	902	21	375	18,735	240
Cities of 10,000 to 24,999.....	27	6,910	29.7	1,010	27	650	20,361	454
Cities of 5,000 to 9,999.....	32	9,319	23.5	1,092	22	822	20,439	223
Cities of 2,500 to 4,999.....	56	9,685	25.4	946	52	1,135	28,367	193
Remainder of United States.....	390	50,052	26.4	7,049	341	7,127	221,104	1,414
Other grocery, food specialties.....	253	206,617	13.4	12,920	125	11,576	438,490	21,430
Cities of 500,000 or more.....	20	36,235	14.3	2,757	8	2,384	108,545	2,290
Cities of 250,000 to 499,999.....	13	8,292	14.5	445	8	335	8,895	1,399
Cities of 100,000 to 249,999.....	5	7,843	24.5	1,077	2	874	33,888	496
Cities of 50,000 to 99,999.....	17	9,128	29.5	1,266	9	856	27,839	1,441
Cities of 25,000 to 49,999.....	17	9,128	16.1	624	13	872	25,210	1,948
Cities of 10,000 to 24,999.....	23	33,088	8.1	1,191	15	982	31,838	3,375
Cities of 5,000 to 9,999.....	31	13,043	10.0	564	12	458	16,733	2,521
Cities of 2,500 to 4,999.....	29	18,340	9.2	800	12	1,053	28,929	1,744
Remainder of United States.....	102	71,852	13.8	4,196	46	3,762	156,613	6,216
Farm products (edible):								
Dairy, poultry products.....	3,939	1,618,011	7.1	51,525	2,756	23,977	1,058,747	36,277
Cities of 500,000 or more.....	46	361,534	6.8	11,141	4	3,713	227,126	11,633
Cities of 250,000 to 499,999.....	31	69,497	6.9	2,601	12	1,012	60,968	2,647
Cities of 100,000 to 249,999.....	51	88,697	7.4	3,184	14	1,282	67,463	2,374
Cities of 50,000 to 99,999.....	52	36,985	8.4	1,729	22	768	34,359	1,513
Cities of 25,000 to 49,999.....	87	46,074	7.3	1,561	49	755	32,420	1,923
Cities of 10,000 to 24,999.....	283	119,508	8.5	4,804	189	2,441	97,408	3,418
Cities of 5,000 to 9,999.....	355	141,896	7.6	5,027	248	2,551	104,297	1,964
Cities of 2,500 to 4,999.....	477	151,580	7.1	4,721	340	2,326	88,981	3,020
Remainder of United States.....	2,557	602,240	6.6	16,757	1,878	9,129	346,625	7,785
Fruits, vegetables (fresh).....	2,137	1,102,832	23.1	121,800	1,352	64,848	2,680,956	33,777
Cities of 500,000 or more.....	59	37,261	13.6	1,837	56	717	35,622	534
Cities of 250,000 to 499,999.....	47	14,999	11.9	828	46	314	14,366	189
Cities of 100,000 to 249,999.....	41	16,241	23.6	2,024	42	1,181	37,288	269
Cities of 50,000 to 99,999.....	39	21,142	28.4	2,979	32	1,534	73,563	711
Cities of 25,000 to 49,999.....	75	50,606	20.8	5,132	64	2,050	77,373	1,580
Cities of 10,000 to 24,999.....	293	216,954	24.1	25,666	177	11,951	495,585	6,590
Cities of 5,000 to 9,999.....	187	139,625	19.3	11,223	111	5,796	232,907	2,588
Cities of 2,500 to 4,999.....	268	133,110	23.2	15,423	149	9,299	366,585	5,683
Remainder of United States.....	1,128	472,894	24.8	56,688	675	32,006	1,347,667	15,633
Farm products (raw materials), total.....	11,939	7,756,809	2.9	101,172	5,114	43,371	2,008,649	326,753
Cities of 500,000 or more.....	64	186,622	1.9	1,551	42	417	27,912	1,688
Cities of 250,000 to 499,999.....	109	345,554	1.5	2,277	87	848	42,353	4,586
Cities of 100,000 to 249,999.....	87	191,210	1.8	1,790	74	572	32,048	4,763
Cities of 50,000 to 99,999.....	152	516,190	1.4	3,347	110	1,212	66,477	58,355
Cities of 25,000 to 49,999.....	154	183,898	2.3	1,928	106	729	38,691	4,766
Cities of 10,000 to 24,999.....	450	534,283	2.8	5,958	291	2,316	117,355	31,853
Cities of 5,000 to 9,999.....	635	530,399	3.6	7,633	391	3,542	158,474	16,228
Cities of 2,500 to 4,999.....	790	589,489	3.2	8,546	412	3,717	171,781	19,685
Remainder of United States.....	9,498	4,679,164	3.2	68,142	3,601	30,018	1,353,598	184,826
Other assemblers:								
Farm supplies.....	384	151,167	9.3	6,630	246	2,755	128,952	9,809
Cities of 500,000 or more.....	4	6,454	5.9	193	1	87	4,619	200
Cities of 250,000 to 499,999.....	7	9,380	1.7	60	1	17	1,283	45
Cities of 100,000 to 249,999.....	5	5,507	7.8	221	1	75	3,798	147
Cities of 50,000 to 99,999.....	5	4,938	9.7	221	6	84	4,369	284
Cities of 25,000 to 49,999.....	15	5,470	14.3	368	4	119	8,269	924
Cities of 10,000 to 24,999.....	40	26,182	10.3	1,314	13	554	25,527	2,116
Cities of 5,000 to 9,999.....	34	14,724	9.9	790	18	341	15,804	649
Cities of 2,500 to 4,999.....	43	13,069	10.7	695	26	374	12,236	699
Remainder of United States.....	231	65,443	9.6	2,768	173	1,104	53,047	4,745
Assemblers, n.e.c.....	25	4,232	13.9	289	20	177	7,132	462

* Proprietors of unincorporated businesses.

n.a. Not available or not applicable.

n.e.c. Not elsewhere classified.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Firms	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
				Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total.....	181,745	244,705	190,480,298	n.a.	n.a.	8,310,606	163,490	2,463,433	159,496,195	10,329,420
Wholesale establishments.....	...	243,366	188,688,801	n.a.	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005
Administrative offices, auxiliary units.....	...	1,339	1,791,497	n.a.	n.a.	319,893	...	80,644	6,272,228	162,425
1 wholesale establishment.....	172,142	172,254	93,830,590	n.a.	n.a.	4,312,730	141,070	1,340,092	82,240,451	5,540,346
Wholesale establishments.....	...	172,142	93,793,815	n.a.	n.a.	4,306,289	141,070	1,338,387	82,096,395	5,493,068
Administrative offices, auxiliary units.....	...	112	36,775	n.a.	n.a.	6,441	...	1,705	144,056	47,278
2 wholesale establishments.....	4,806	9,682	9,743,474	n.a.	n.a.	484,576	3,337	140,961	9,245,627	672,540
Wholesale establishments.....	...	9,612	9,734,882	n.a.	n.a.	479,607	3,337	139,698	9,152,953	667,331
Administrative offices, auxiliary units.....	...	70	8,592	n.a.	n.a.	4,969	...	1,263	92,674	5,209
3-5 wholesale establishments.....	3,055	10,750	14,692,012	n.a.	n.a.	666,527	1,456	184,144	12,614,088	870,200
Wholesale establishments.....	...	10,668	14,659,340	n.a.	n.a.	653,339	1,456	180,638	12,364,304	866,411
Administrative offices, auxiliary units.....	...	82	32,672	n.a.	n.a.	13,188	...	3,506	249,784	3,789
6-9 wholesale establishments.....	837	6,119	9,973,784	n.a.	n.a.	390,693	287	108,403	7,378,451	504,993
Wholesale establishments.....	...	6,055	9,940,785	n.a.	n.a.	376,250	287	104,693	7,097,471	490,729
Administrative offices, auxiliary units.....	...	64	32,999	n.a.	n.a.	14,443	...	3,710	280,980	14,264
10-14 wholesale establishments.....	387	4,599	8,164,445	n.a.	n.a.	309,803	157	83,453	5,935,187	353,681
Wholesale establishments.....	...	4,461	8,125,272	n.a.	n.a.	291,158	157	78,732	5,577,004	349,277
Administrative offices, auxiliary units.....	...	138	39,173	n.a.	n.a.	18,645	...	4,721	358,183	4,404
15-24 wholesale establishments.....	274	5,288	9,651,868	n.a.	n.a.	353,125	216	97,360	8,723,260	425,440
Wholesale establishments.....	...	5,177	9,613,641	n.a.	n.a.	336,318	216	93,411	6,490,424	416,786
Administrative offices, auxiliary units.....	...	111	38,227	n.a.	n.a.	16,807	...	3,949	317,796	8,654
25-49 wholesale establishments.....	151	5,257	10,416,764	n.a.	n.a.	456,931	359	129,789	8,723,260	379,805
Wholesale establishments.....	...	5,125	10,297,549	n.a.	n.a.	428,093	359	121,974	8,166,315	347,981
Administrative offices, auxiliary units.....	...	132	119,215	n.a.	n.a.	28,838	...	7,815	556,945	31,824
50-99 wholesale establishments.....	59	4,057	9,129,032	n.a.	n.a.	262,614	491	72,182	5,283,848	353,079
Wholesale establishments.....	...	4,011	9,096,836	n.a.	n.a.	249,062	491	69,005	4,997,014	342,113
Administrative offices, auxiliary units.....	...	46	32,196	n.a.	n.a.	13,552	...	3,177	286,834	10,966
100 or more wholesale establishments.....	74	26,699	24,878,329	n.a.	n.a.	1,073,607	16,117	307,049	21,267,063	1,229,346
Wholesale establishments.....	...	26,115	23,426,681	n.a.	n.a.	870,597	16,117	256,251	17,282,087	1,193,309
Administrative offices, auxiliary units.....	...	584	1,451,648	n.a.	n.a.	203,010	...	50,798	3,984,976	36,037
WHOLESALE ESTABLISHMENTS										
Merchant wholesalers, total.....	143,518	79,766,589	9,286,353	11.6	5,064,381	106,827	1,507,990	95,051,971	7,206,834	...
1 wholesale establishment.....	127,385	54,923,731	6,754,945	12.3	3,617,215	103,581	1,083,098	68,127,214	4,932,494	...
2 wholesale establishments.....	6,027	5,608,667	653,625	11.6	367,335	2,161	104,599	6,949,502	548,790	...
3-5 wholesale establishments.....	5,717	6,913,855	746,150	10.8	435,559	895	123,948	8,263,413	636,434	...
6-9 wholesale establishments.....	2,482	3,535,807	378,281	10.7	210,206	39	60,066	3,864,020	332,428	...
10-14 wholesale establishments.....	1,110	1,848,109	148,739	8.0	85,289	34	25,785	1,601,543	158,608	...
15-24 wholesale establishments.....	1,149	2,065,100	187,695	9.1	105,573	11	32,415	2,030,683	186,420	...
25-49 wholesale establishments.....	870	1,156,888	113,591	9.8	63,763	36	20,460	1,254,898	97,296	...
50-99 wholesale establishments.....	730	1,117,082	80,099	7.2	43,398	3	12,477	869,803	91,971	...
100 or more wholesale establishments.....	1,048	2,597,350	23,228	8.6	136,043	3	12,477	2,690,795	222,393	...
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	2,909,299	10.0	1,501,413	527	411,725	29,131,751	1,749,770	...
1 wholesale establishment.....	1,051	917,703	129,457	14.1	64,850	412	16,550	1,221,215	99,139	...
2 wholesale establishments.....	345	670,241	88,384	13.2	35,431	63	10,202	690,355	55,493	...
3-5 wholesale establishments.....	1,432	2,927,705	261,968	8.9	114,049	45	27,324	2,130,469	178,550	...
6-9 wholesale establishments.....	1,170	1,856,123	181,628	9.8	83,771	7	22,658	1,656,008	127,618	...
10-14 wholesale establishments.....	1,299	2,167,778	252,447	11.6	130,817	...	34,840	2,540,771	160,707	...
15-24 wholesale establishments.....	1,902	3,117,576	312,938	10.0	165,849	...	45,256	3,186,007	199,276	...
25-49 wholesale establishments.....	2,099	5,126,631	580,128	11.3	273,797	...	76,768	5,144,687	228,721	...
50-99 wholesale establishments.....	1,568	2,858,367	268,712	9.4	142,188	...	40,827	2,828,955	223,898	...
100 or more wholesale establishments.....	4,650	9,587,990	833,637	8.7	490,661	...	137,662	9,733,284	476,368	...
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	1,021,132	4.3	420,241	254	89,890	8,111,889	...	...
1 wholesale establishment.....	891	1,626,229	109,922	6.8	50,382	234	9,974	929,151	...	...
2 wholesale establishments.....	405	695,083	49,561	7.1	21,413	10	3,849	406,726	...	...
3-5 wholesale establishments.....	1,110	1,680,481	98,374	5.8	45,123	8	8,243	848,074	...	...
6-9 wholesale establishments.....	1,046	2,002,892	100,808	5.0	43,677	...	8,657	809,000	...	...
10-14 wholesale establishments.....	932	2,231,254	109,005	4.9	43,733	...	8,378	848,554	...	...
15-24 wholesale establishments.....	1,218	3,641,813	119,923	3.3	51,400	...	10,626	994,885	...	...
25 or more wholesale establishments.....	2,450	11,631,108	433,539	3.7	164,513	1	10,163	3,275,499	...	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,650	996,074	9.0	345,847	23,952	112,466	6,840,356	709,205	...
1 wholesale establishment.....	7,416	2,105,641	226,579	10.8	90,864	6,269	31,801	1,770,271	108,389	...
2 wholesale establishments.....	678	316,190	30,518	9.6	13,387	246	4,358	259,252	26,784	...
3-5 wholesale establishments.....	632	337,942	29,403	8.7	14,880	144	4,619	284,654	21,345	...
6-9 wholesale establishments.....	419	500,808	17,793	4.8	7,571	11	2,301	147,471	15,104	...
10-14 wholesale establishments.....	262	163,451	9,599	5.9	3,816	81	1,301	79,648	15,176	...
15-24 wholesale establishments.....	317	136,732	11,536	8.4	4,203	192	1,479	90,950	9,068	...
25-49 wholesale establishments.....	320	173,745	14,736	8.5	5,330	297	1,804	105,602	14,903	...
50-99 wholesale establishments.....	727	497,130	38,489	7.7	16,846	488	1,425	342,835	16,425	...
100 or more wholesale establishments.....	18,440	6,683,964	577,421	8.6	188,950	16,114	60,152	3,759,673	482,011	...
Agents and brokers, total.....	24,361	34,610,092	894,395	2.6	350,148	21,820	101,650	6,761,190	68,829	...
1 wholesale establishment.....	22,468	26,954,957	715,608	2.6	267,954	21,207	79,979	5,261,022	51,125	...
2 wholesale establishments.....	731	1,674,201	41,170	2.4	19,057	428	5,543	378,382	4,494	...
3-5 wholesale establishments.....	593	2,120,380	45,793	2.2	22,368	164	4,682	401,833	5,841	...
6-9 wholesale establishments.....	258	1,934,070	40,524	2.1	19,801	8	6,059	361,982	5,577	...
10-14 wholesale establishments.....	156	1,258,811	34,479	2.7	15,703	4	3,969	264,574	1,737	...
15-24 wholesale establishments.....	104	382,788	10,135	2.6	2,651	6	814	44,689	54	...
25 or more wholesale establishments.....	70	284,885	6,686	2.3	2,614	3	604	48,708	1	...

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
WHOLESALE ESTABLISHMENTS--Continued									
Assemblers, total.....	19,268	10,957,893	664,405	6.1	308,683	10,114	159,068	6,726,810	432,367
1 wholesale establishment.....	12,931	7,265,554	471,000	6.5	215,024	9,367	116,985	4,787,522	301,921
2 wholesale establishments.....	1,245	770,500	49,949	6.5	22,984	429	1,147	468,636	31,770
3-5 wholesale establishments.....	1,184	678,974	42,535	6.3	21,360	200	9,824	435,861	24,241
6-9 wholesale establishments.....	650	411,038	23,309	5.7	11,224	52	4,952	258,990	10,002
10-14 wholesale establishments.....	702	455,869	23,252	5.1	11,800	38	4,819	241,914	13,049
15-24 wholesale establishments.....	487	269,632	15,430	5.7	6,642	6	2,821	143,210	21,968
25-49 wholesale establishments.....	543	185,087	10,374	5.6	5,248	22	2,755	111,749	7,060
50-99 wholesale establishments.....	297	213,043	4,189	2.0	2,122	...	964	37,795	9,819
100 or more wholesale establishments.....	1,229	708,196	24,366	3.4	12,279	...	4,801	241,133	12,537
Merchant Wholesalers									
Groceries, confectionery, meats:									
Groceries (general line).....	4,265	5,799,121	471,707	8.1	285,414	2,091	94,434	5,392,727	598,773
1 wholesale establishment.....	2,729	3,496,598	261,451	7.5	155,774	1,986	52,575	2,957,093	354,662
2 wholesale establishments.....	247	461,524	43,146	9.3	26,029	79	8,121	488,210	55,190
3-5 wholesale establishments.....	340	619,663	56,793	9.2	35,459	17	11,313	656,127	66,285
6-9 wholesale establishments.....	265	490,127	52,007	10.6	33,143	6	10,120	630,088	52,862
10-14 wholesale establishments.....	182	262,006	21,948	8.4	13,712	...	4,586	254,275	27,960
15-24 wholesale establishments.....	163	201,971	15,247	7.5	8,751	...	3,388	168,663	18,642
25 or more wholesale establishments.....	339	267,232	21,115	7.9	12,546	3	4,331	238,271	23,172
Confectionery.....	2,077	377,047	44,837	11.9	24,438	2,004	9,609	493,017	25,086
1 wholesale establishment.....	2,036	365,811	43,831	12.0	23,903	1,993	9,357	481,744	24,433
2 wholesale establishments.....	17	4,292	446	10.4	223	8	127	4,948	230
3 or more wholesale establishments.....	24	6,944	560	8.1	312	3	125	6,325	423
Fish, sea foods.....	1,233	393,662	61,361	15.6	30,070	1,138	11,167	594,595	16,274
1 wholesale establishment.....	1,181	369,615	57,076	15.4	27,771	1,118	10,390	548,624	14,769
2 wholesale establishments.....	32	13,053	1,895	14.5	1,031	18	389	21,669	938
3 or more wholesale establishments.....	20	10,994	2,390	21.7	1,268	2	388	24,302	567
Meats, meat products.....	3,507	1,999,476	149,139	7.4	82,098	3,500	25,127	1,607,280	34,034
1 wholesale establishment.....	3,413	1,882,766	140,032	7.4	76,346	3,471	23,568	1,499,625	32,189
2 wholesale establishments.....	60	56,138	5,524	9.8	3,455	25	1,057	65,598	1,215
3 or more wholesale establishments.....	34	60,572	3,583	5.9	2,297	4	502	42,057	630
Other grocery, food specialties.....	6,263	2,787,432	270,959	9.7	127,022	5,056	42,510	2,464,192	216,037
1 wholesale establishment.....	5,752	2,267,235	222,160	9.8	102,982	4,969	35,136	2,008,934	166,417
2 wholesale establishments.....	161	138,239	12,972	9.4	6,572	56	2,203	127,083	21,874
3-5 wholesale establishments.....	201	272,895	22,769	8.3	11,197	23	3,220	213,094	18,788
6-9 wholesale establishments.....	92	49,829	7,279	14.6	3,562	8	1,239	68,436	4,642
10 or more wholesale establishments.....	57	59,234	5,779	9.8	2,709	...	712	46,645	4,316
Farm products (edible):									
Dairy, poultry products.....	6,668	4,278,748	555,073	13.0	305,494	5,823	103,476	6,014,543	92,119
1 wholesale establishment.....	5,860	2,979,327	334,343	11.2	172,471	5,652	62,720	3,439,345	60,672
2 wholesale establishments.....	230	225,590	32,796	14.5	18,554	126	5,988	354,410	6,458
3-5 wholesale establishments.....	194	275,979	33,241	12.0	18,888	38	6,345	369,238	7,910
6-9 wholesale establishments.....	94	112,217	9,406	9.9	9,355	5	3,121	189,288	5,522
10-14 wholesale establishments.....	37	89,276	10,927	12.2	5,579	1	1,822	112,411	1,743
15-24 wholesale establishments.....	86	130,364	33,836	26.0	18,139	1	5,836	357,555	4,714
25 or more wholesale establishments.....	167	458,995	94,524	20.6	62,508	...	17,644	1,198,296	7,100
Fruits, vegetables (fresh).....	6,871	3,222,193	317,416	9.8	158,057	7,637	52,457	2,964,884	52,405
1 wholesale establishment.....	6,432	2,611,720	263,911	10.1	128,970	7,511	43,051	2,408,435	39,211
2 wholesale establishments.....	137	120,341	13,620	11.3	7,187	96	2,191	126,189	2,478
3-5 wholesale establishments.....	100	96,299	12,555	13.0	6,678	27	2,172	122,322	2,756
6-9 wholesale establishments.....	39	51,945	5,766	11.1	3,716	...	1,224	69,593	1,685
10 or more wholesale establishments.....	163	341,888	21,564	6.3	11,506	3	3,819	238,345	6,275
Beer, wines, distilled spirits:									
Beer, ale.....	3,668	1,550,562	220,603	14.2	106,498	4,826	34,467	2,028,303	70,229
1 wholesale establishment.....	3,073	1,309,386	188,164	14.4	89,092	4,584	29,014	1,699,055	57,966
2 wholesale establishments.....	302	109,394	15,281	14.0	7,947	177	2,555	153,350	5,724
3-5 wholesale establishments.....	181	79,868	11,375	14.2	6,126	58	1,782	110,317	4,295
6-9 wholesale establishments.....	57	28,508	3,474	12.2	1,905	3	664	37,240	1,365
10-14 wholesale establishments.....	35	20,467	1,876	9.2	1,187	4	352	23,685	1,004
15 or more wholesale establishments.....	20	2,939	433	14.7	241	...	100	4,656	145
Wines, distilled spirits.....	1,527	2,519,167	224,153	8.9	117,864	596	29,170	2,304,663	304,516
1 wholesale establishment.....	1,061	1,445,607	140,520	9.7	74,509	541	18,435	1,435,538	172,942
2 wholesale establishments.....	130	297,678	23,730	8.0	13,440	37	3,201	272,702	34,815
3-5 wholesale establishments.....	108	223,653	22,022	9.8	11,716	18	2,786	234,819	31,146
6-9 wholesale establishments.....	59	167,858	13,574	8.1	5,327	...	1,337	99,031	15,504
10-14 wholesale establishments.....	55	156,697	14,166	9.0	7,238	...	1,659	141,501	22,646
15 or more wholesale establishments.....	114	227,674	10,141	4.4	5,634	...	1,752	121,072	27,463
Drugs, chemicals, allied products:									
Drugs (general line).....	303	848,870	100,834	11.9	65,836	37	22,127	1,251,532	117,360
1 wholesale establishment.....	166	407,275	47,615	11.7	31,701	37	10,318	589,098	56,686
2 or more wholesale establishments.....	137	441,595	53,219	12.0	34,135	...	11,809	662,434	60,674
Drugs, drug sundries (specialty lines).....	1,902	521,476	116,738	22.4	46,810	1,338	14,683	922,068	61,283
1 wholesale establishment.....	1,811	394,676	94,492	23.9	40,100	1,311	12,762	799,455	47,625
2 wholesale establishments.....	39	98,955	17,204	17.4	4,316	13	1,196	76,432	10,934
3-5 wholesale establishments.....	23	20,498	2,094	10.2	997	4	340	20,919	1,101
6 or more wholesale establishments.....	29	7,347	2,948	40.1	1,397	10	385	25,262	1,623

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers—Continued									
Drugs, chemicals, allied products—Continued									
Industrial chemicals, explosives.....	1,189	690,019	92,288	13.4	45,839	518	10,696	824,155	51,078
1 wholesale establishment.....	1,013	485,519	61,025	12.6	30,718	503	6,959	537,327	53,370
2 wholesale establishments.....	54	42,032	7,337	17.4	3,936	15	894	76,953	3,295
3-5 wholesale establishments.....	38	40,379	4,140	10.2	2,290	...	521	42,714	3,169
6-9 wholesale establishments.....	44	89,575	14,652	16.4	6,773	...	1,647	126,449	8,263
10 or more wholesale establishments.....	40	32,514	5,134	15.8	2,122	...	675	40,712	2,962
Paints, varnishes.....	1,277	221,861	50,042	22.6	27,992	744	8,536	522,325	34,896
1 wholesale establishment.....	1,093	178,934	39,994	22.4	22,086	709	6,720	411,501	28,119
2 wholesale establishments.....	69	14,402	3,358	23.3	2,094	32	594	37,752	2,564
3-5 wholesale establishments.....	75	17,834	4,642	26.0	2,641	3	893	53,410	3,197
6 or more wholesale establishments.....	40	10,691	2,048	19.2	1,171	...	329	19,662	1,016
Tobacco and products (exc. leaf), total.....	3,019	2,529,576	131,184	5.2	75,456	2,743	26,143	1,427,348	115,748
1 wholesale establishment.....	2,626	1,967,154	98,197	5.0	54,994	2,665	19,479	1,053,917	84,446
2 wholesale establishments.....	134	198,770	12,679	6.4	7,608	51	2,642	135,397	11,219
3-5 wholesale establishments.....	116	137,448	7,790	2.7	4,683	24	1,586	90,563	7,614
6-9 wholesale establishments.....	61	120,307	7,016	9.8	4,599	2	1,323	79,385	5,996
10 or more wholesale establishments.....	82	105,897	5,502	5.2	3,572	1	1,113	68,086	6,473
Dry goods, apparel:									
Clothing, furnishings, footwear.....	5,133	1,558,536	220,576	14.2	111,332	4,490	29,578	2,050,453	197,197
1 wholesale establishment.....	4,996	1,463,779	203,969	13.9	102,510	4,437	27,260	1,897,421	185,240
2 wholesale establishments.....	91	49,163	8,763	17.8	4,372	48	1,200	76,962	7,337
3 or more wholesale establishments.....	46	45,594	7,844	17.2	4,450	5	1,118	76,070	4,620
Dry goods (general line).....	182	457,242	59,456	13.0	36,360	67	9,822	677,468	68,967
1 wholesale establishment.....	147	311,661	41,178	13.2	26,245	64	7,396	481,768	41,002
2 wholesale establishments.....	9	14,994	2,391	15.9	1,605	...	402	34,259	2,280
3 or more wholesale establishments.....	26	130,587	15,887	12.2	8,510	3	2,024	161,441	25,685
Dry goods specialties, piece goods, notions.....	5,284	1,947,798	236,716	12.2	117,064	4,250	27,805	2,134,495	215,882
1 wholesale establishment.....	5,098	1,836,334	215,411	11.7	105,478	4,213	25,031	1,896,000	197,424
2 wholesale establishments.....	75	37,046	7,340	19.8	3,929	31	923	69,828	5,911
3-5 wholesale establishments.....	56	23,542	3,991	17.0	2,200	5	537	38,218	3,578
6 or more wholesale establishments.....	55	50,876	9,974	19.6	5,457	1	1,314	130,449	8,969
Piece goods converters.....	1,134	1,764,143	157,546	8.9	81,975	487	12,246	1,382,511	190,499
1 wholesale establishment.....	1,039	1,347,311	120,355	8.9	60,643	472	9,091	1,009,250	155,137
2 wholesale establishments.....	25	63,788	7,668	12.0	4,229	13	579	70,029	8,227
3-5 wholesale establishments.....	40	194,217	13,433	6.9	8,302	2	1,368	136,411	22,418
6 or more wholesale establishments.....	30	158,837	16,090	10.1	8,801	...	1,208	166,821	4,717
Furniture, home furnishings:									
Furniture (household, office).....	1,173	379,730	75,568	19.9	43,160	814	11,547	813,595	45,772
1 wholesale establishment.....	1,095	339,086	67,672	20.0	38,656	794	10,330	724,024	41,573
2 wholesale establishments.....	58	32,680	6,292	19.2	3,528	17	935	68,884	3,118
3 or more wholesale establishments.....	20	7,964	1,604	20.1	976	3	282	20,687	1,081
Home furnishings, floor coverings.....	2,640	935,215	143,060	15.3	75,202	1,928	20,640	1,411,943	117,468
1 wholesale establishment.....	2,340	666,404	109,485	16.4	55,923	1,887	15,637	1,075,015	82,613
2 wholesale establishments.....	90	51,160	6,988	13.6	4,008	32	959	82,585	5,788
3-5 wholesale establishments.....	95	59,520	8,321	14.0	4,084	9	1,016	76,801	7,580
6-9 wholesale establishments.....	40	67,579	7,553	11.2	4,686	...	1,224	83,082	11,529
10 or more wholesale establishments.....	75	90,552	10,713	11.8	6,501	...	1,804	94,460	9,958
Paper and its products:									
Wrapping paper, twine.....	516	296,928	48,338	16.3	31,156	306	8,156	579,071	35,093
1 wholesale establishment.....	398	172,316	28,620	16.6	17,779	297	4,662	329,316	18,636
2 wholesale establishments.....	24	11,137	1,918	17.2	1,214	7	302	20,692	1,360
3-5 wholesale establishments.....	32	37,096	5,965	16.1	4,247	2	908	82,353	3,852
6 or more wholesale establishments.....	62	76,379	11,835	15.5	7,916	...	2,284	146,710	11,245
Fine paper.....	447	462,359	62,686	13.6	39,993	116	9,197	742,006	44,436
1 wholesale establishment.....	295	252,292	35,547	14.1	22,132	115	4,670	402,423	21,593
2 wholesale establishments.....	23	18,488	2,732	14.8	1,874	1	416	35,559	2,452
3-5 wholesale establishments.....	45	52,237	7,138	13.7	4,657	...	1,145	83,811	5,321
6-9 wholesale establishments.....	31	73,193	8,014	10.9	5,416	...	1,282	102,153	5,742
10 or more wholesale establishments.....	53	66,149	9,255	14.0	5,914	...	1,684	118,060	9,328
Stationery, office supplies.....	880	180,867	48,154	26.6	30,001	565	10,063	588,854	27,731
1 wholesale establishment.....	775	141,614	37,208	26.3	22,986	561	7,889	451,902	22,540
2 wholesale establishments.....	20	16,006	4,313	26.9	2,839	3	923	55,408	2,665
3-5 wholesale establishments.....	28	12,741	3,735	29.3	2,369	1	746	48,782	1,436
6 or more wholesale establishments.....	57	10,506	2,898	27.6	1,807	...	505	32,762	1,090
Wallpaper.....	260	32,338	10,883	33.6	5,389	102	1,783	98,814	6,065
1 wholesale establishment.....	122	18,088	5,549	30.7	2,899	83	845	50,600	3,484
2 wholesale establishments.....	16	2,734	784	28.7	411	7	142	8,791	573
3-5 wholesale establishments.....	19	3,571	1,265	35.4	674	12	260	14,412	531
6 or more wholesale establishments.....	103	7,945	3,285	41.3	1,405	...	536	25,011	1,477
Miscellaneous paper products.....	1,941	929,255	124,400	13.4	73,110	1,312	19,868	1,374,189	81,504
1 wholesale establishment.....	1,756	703,230	96,477	13.7	55,573	1,282	15,085	1,030,043	61,733
2 wholesale establishments.....	65	60,704	9,961	16.4	6,328	15	1,577	128,346	5,821
3-5 wholesale establishments.....	63	81,400	9,033	11.1	5,147	15	1,356	93,225	5,014
6 or more wholesale establishments.....	57	83,921	8,929	10.6	6,062	...	1,850	122,575	8,936
Farm products (raw materials), total.....									
1 wholesale establishment.....	2,209	3,318,618	132,918	3.6	90,860	2,024	24,568	1,590,777	465,422
2 wholesale establishments.....	109	561,839	15,703	2.8	5,957	34	1,523	105,064	32,444
3-5 wholesale establishments.....	105	934,866	26,629	2.8	9,886	78	3,428	186,316	42,155
6-9 wholesale establishments.....	50	565,873	35,288	6.2	10,085	10	1,824	130,572	32,959
10-14 wholesale establishments.....	41	310,168	8,608	2.8	3,784	2	1,547	75,117	13,888
15 or more wholesale establishments.....	80	1,212,629	26,370	2.2	11,858	...	3,335	241,149	60,651

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers—Continued									
Automotive:									
Automobiles, other motor vehicles.....	2,270	1,450,871	145,570	10.0	79,398	1,501	24,234	1,552,886	122,055
1 wholesale establishment.....	2,148	1,248,023	130,483	10.4	71,061	1,467	21,996	1,388,388	104,849
2 wholesale establishments.....	85	72,712	7,286	10.0	4,293	33	1,217	81,823	6,481
3 or more wholesale establishments.....	37	130,136	7,801	6.0	4,044	1	1,021	82,675	10,725
Automotive equipment, tires and tubes.....	12,423	2,640,718	580,752	22.0	345,236	8,629	112,095	6,681,010	484,595
1 wholesale establishment.....	9,522	1,735,264	393,458	22.7	230,134	8,006	75,239	4,444,816	319,529
2 wholesale establishments.....	916	267,975	50,205	18.7	31,260	370	9,894	613,995	38,452
3-5 wholesale establishments.....	932	249,347	60,134	24.1	38,075	207	12,128	744,046	48,528
6-9 wholesale establishments.....	530	127,572	29,938	23.5	19,028	23	6,079	363,694	25,741
10-14 wholesale establishments.....	224	58,771	14,457	24.6	9,124	21	2,737	169,326	10,864
15-24 wholesale establishments.....	156	116,588	18,132	15.6	10,923	...	4,104	215,384	28,838
25 or more wholesale establishments.....	143	85,201	14,428	16.9	6,692	2	1,914	129,749	12,643
Electrical goods:									
General line, apparatus, supplies.....	2,925	2,386,546	296,310	12.4	173,976	1,534	49,456	3,301,590	289,048
1 wholesale establishment.....	2,298	974,431	153,513	15.8	90,273	1,485	25,234	1,650,530	121,150
2 wholesale establishments.....	119	95,169	13,571	14.2	8,849	31	2,233	154,817	10,718
3-5 wholesale establishments.....	147	150,776	21,027	13.9	12,115	18	3,574	253,226	19,236
6-9 wholesale establishments.....	24	24,705	4,116	16.7	2,255	...	618	50,891	3,556
10 or more wholesale establishments.....	337	1,141,465	104,083	9.1	60,484	...	17,797	1,192,126	134,388
Electrical appliances, specialties.....	2,518	2,038,020	267,196	13.1	147,942	1,343	40,992	2,869,385	225,823
1 wholesale establishment.....	2,095	1,234,479	174,804	14.2	95,901	1,280	26,557	1,833,323	135,835
2 wholesale establishments.....	177	195,271	29,105	14.9	16,949	37	4,214	296,462	22,519
3-5 wholesale establishments.....	153	272,123	37,189	13.7	20,949	23	5,886	441,424	30,770
6-9 wholesale establishments.....	38	52,684	6,990	13.3	3,912	2	1,142	65,288	5,977
10 or more wholesale establishments.....	55	283,463	19,108	6.7	11,131	1	3,193	232,888	30,722
Hardware, plumbing, heating:									
Hardware.....	2,153	2,013,997	314,115	15.6	203,852	1,259	59,359	3,719,668	366,191
1 wholesale establishment.....	1,966	1,595,339	252,474	15.8	163,700	1,248	47,229	2,962,205	293,287
2 wholesale establishments.....	82	136,545	19,629	14.4	13,255	11	4,116	244,445	25,243
3 or more wholesale establishments.....	105	282,113	42,012	14.9	26,897	...	8,014	513,018	47,661
Plumbing, heating equipment, supplies.....	3,748	1,812,960	273,952	15.1	157,832	1,879	43,381	2,926,341	260,625
1 wholesale establishment.....	3,109	1,218,977	195,227	16.0	111,509	1,794	30,103	2,082,162	171,820
2 wholesale establishments.....	222	141,366	21,365	15.1	12,476	37	3,572	228,455	20,283
3-5 wholesale establishments.....	218	182,788	25,192	13.8	15,042	22	3,905	278,664	28,754
6-9 wholesale establishments.....	79	68,388	10,240	15.0	5,665	4	1,528	98,297	11,334
10-14 wholesale establishments.....	36	46,627	6,097	13.1	3,359	...	1,069	58,647	6,208
15 or more wholesale establishments.....	84	154,814	15,831	10.2	9,781	...	3,204	180,116	22,226
Lumber, construction materials:									
Lumber, millwork.....	3,312	2,793,620	301,454	10.8	168,222	1,713	47,269	3,109,732	197,596
1 wholesale establishment.....	2,840	2,113,534	237,052	11.2	130,219	1,648	36,741	2,406,040	144,924
2 wholesale establishments.....	165	251,431	24,099	9.6	14,569	39	3,752	272,519	16,003
3-5 wholesale establishments.....	167	304,267	25,408	8.4	14,987	14	4,121	273,344	21,397
6-9 wholesale establishments.....	53	39,283	4,845	12.3	2,880	5	921	52,585	5,774
10 or more wholesale establishments.....	67	85,105	10,050	11.8	5,567	7	1,734	105,244	9,558
Other construction materials.....	2,578	1,141,116	251,246	22.0	135,685	1,259	39,795	2,651,063	79,481
1 wholesale establishment.....	2,217	908,328	204,328	22.5	109,047	1,223	32,001	2,123,831	59,834
2 wholesale establishments.....	139	81,846	15,060	18.4	8,634	31	2,562	175,742	7,724
3-5 wholesale establishments.....	186	130,854	28,708	21.9	16,696	2	4,795	322,479	10,216
6 or more wholesale establishments.....	36	20,088	3,150	15.7	1,308	3	437	29,011	1,707
Machinery, equipment, supplies:									
Commercial machines, equipment.....	4,814	870,025	207,947	23.9	112,506	3,537	32,722	2,126,125	120,325
1 wholesale establishment.....	4,346	690,380	170,481	24.7	91,588	3,455	27,105	1,743,291	97,335
2 wholesale establishments.....	188	57,584	13,370	23.2	6,939	60	1,819	124,978	8,314
3-5 wholesale establishments.....	177	66,814	13,493	20.2	7,292	17	1,944	130,201	5,869
6-9 wholesale establishments.....	43	22,268	3,678	16.5	2,268	5	775	71,786	3,550
10 or more wholesale establishments.....	60	32,979	5,495	16.7	3,009	...	879	55,869	5,297
Construction machinery, equipment.....	936	786,561	129,570	16.5	74,349	344	17,832	1,399,458	132,060
1 wholesale establishment.....	648	472,365	78,934	16.7	43,997	314	10,169	812,248	74,649
2 wholesale establishments.....	130	147,731	23,420	15.8	13,304	16	3,271	265,407	24,465
3-5 wholesale establishments.....	122	136,355	22,232	16.3	13,955	14	3,568	257,346	26,211
6 or more wholesale establishments.....	36	30,110	4,984	16.6	3,093	...	824	64,437	6,735
Farm-dairy machinery, equipment.....	883	485,297	56,052	11.6	28,568	521	8,152	544,941	57,762
1 wholesale establishment.....	762	384,332	44,147	11.5	22,526	497	6,315	422,980	43,149
2 wholesale establishments.....	62	48,397	6,587	13.6	3,216	15	947	74,146	6,888
3-5 wholesale establishments.....	26	14,752	1,971	10.6	1,004	2	275	18,143	2,919
6 or more wholesale establishments.....	33	37,816	3,747	9.9	1,822	7	615	29,672	4,806
Industrial machinery, equipment, supplies.....	7,304	2,999,989	480,193	16.0	269,660	3,973	72,763	5,156,313	401,110
1 wholesale establishment.....	5,694	1,899,010	346,501	18.2	194,444	3,801	51,765	3,676,148	243,705
2 wholesale establishments.....	409	192,993	35,276	18.3	20,658	111	5,801	393,599	28,252
3-5 wholesale establishments.....	476	311,660	49,760	16.0	31,130	29	8,417	606,809	36,559
6-9 wholesale establishments.....	105	90,139	13,706	15.2	8,065	25	2,083	142,648	10,847
10-14 wholesale establishments.....	34	12,979	1,799	13.9	1,002	...	277	16,861	1,998
15-24 wholesale establishments.....	86	72,416	8,072	11.1	4,097	...	1,107	82,082	12,284
25-49 wholesale establishments.....	126	98,859	7,555	7.6	3,770	32	1,131	103,598	15,328
50 or more wholesale establishments.....	374	321,933	17,524	5.4	6,494	...	2,182	134,568	52,137
Professional equipment, supplies.....	2,596	571,154	146,304	25.6	88,750	1,480	29,198	1,673,951	90,834
1 wholesale establishment.....	1,929	347,603	86,182	24.8	51,737	1,402	16,814	979,230	55,396
2 wholesale establishments.....	145	54,852	13,741	25.0	8,436	50	2,497	154,643	8,017
3-5 wholesale establishments.....	192	87,671	23,517	24.9	14,958	23	4,849	277,682	14,752
6-9 wholesale establishments.....	41	8,552	2,383	27.9	1,548	...	524	27,805	1,275
10-14 wholesale establishments.....	56	14,388	4,721	32.8	2,949	...	939	56,960	2,549
15 or more wholesale establishments.....	233	58,088	15,760	27.1	9,122	4	3,575	177,631	8,845

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active pro- prieters,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
			Amount	Percent of sales			Employees	Pay roll (Dollars)	
Merchant Wholesalers--Continued									
Machinery, equipment, supplies--Continued									
Service establishment equipment, supplies.....	4,240	767,142	145,579	19.0	75,640	3,312	23,057	1,392,953	111,313
1 wholesale establishment.....	3,869	607,394	119,531	19.7	61,633	3,249	18,991	1,346,281	86,566
2 wholesale establishments.....	118	52,804	7,428	14.1	4,138	48	1,158	71,033	7,365
3-5 wholesale establishments.....	92	23,395	7,008	30.0	3,771	15	1,109	67,440	3,779
6-9 wholesale establishments.....	48	33,936	3,840	11.3	1,970	...	515	36,930	7,163
10 or more wholesale establishments.....	113	49,613	7,790	15.7	4,128	...	1,284	71,269	6,444
Transportation (exc. automotive) equipment, supplies.....	657	251,204	49,528	19.7	24,471	313	5,893	456,859	30,707
1 wholesale establishment.....	574	210,228	40,734	19.4	19,833	297	4,800	359,003	25,776
2 wholesale establishments.....	50	31,112	5,783	18.6	2,991	15	624	65,543	3,619
3 or more wholesale establishments.....	33	9,864	3,011	30.5	1,647	1	469	32,313	1,312
Metals, metal work (exc. scrap):									
Iron, steel and products.....	1,545	1,551,841	212,304	13.7	116,112	725	28,516	2,115,833	156,207
1 wholesale establishment.....	1,278	807,411	139,531	15.4	73,225	682	17,423	1,331,001	88,610
2 wholesale establishments.....	79	108,170	17,772	16.4	10,499	21	2,473	191,923	14,504
3-5 wholesale establishments.....	100	187,060	30,110	16.1	18,549	18	4,792	328,402	32,726
6 or more wholesale establishments.....	88	349,200	24,891	7.1	13,839	4	3,828	264,507	20,367
Nonferrous metals, metal work.....	258	504,874	36,630	7.2	21,181	102	5,052	738,665	36,239
1 wholesale establishment.....	214	389,593	24,415	6.3	13,897	99	2,881	236,175	24,511
2 wholesale establishments.....	11	20,138	1,542	7.6	870	3	204	14,968	1,909
3 or more wholesale establishments.....	33	95,143	10,673	11.2	6,414	...	1,967	127,522	9,819
Waste materials:									
Iron, steel scrap.....	3,054	1,699,428	163,613	9.6	85,058	2,744	27,981	1,561,707	52,608
1 wholesale establishment.....	2,844	1,016,879	127,761	12.6	64,986	2,672	22,572	1,222,990	39,829
2 wholesale establishments.....	106	154,146	13,166	8.5	7,664	53	2,411	140,678	5,500
3-5 wholesale establishments.....	70	219,167	13,078	6.0	7,028	19	2,033	121,765	4,535
6 or more wholesale establishments.....	34	309,236	9,608	3.1	5,380	...	965	76,274	2,744
Other scrap, waste materials.....	4,663	999,872	156,358	15.6	82,488	4,666	31,836	1,531,018	50,470
1 wholesale establishment.....	4,483	863,018	132,937	15.4	69,808	4,581	27,550	1,294,261	43,344
2 wholesale establishments.....	89	49,779	7,127	14.3	3,642	45	1,244	67,112	2,053
3-5 wholesale establishments.....	49	33,029	5,591	16.9	3,051	38	1,096	57,999	2,376
6 or more wholesale establishments.....	42	54,046	10,903	20.2	5,987	2	1,946	111,646	2,697
Other merchant wholesalers:									
Amusement, sporting goods.....	2,226	566,754	97,808	17.2	50,044	1,742	16,094	951,866	71,398
1 wholesale establishment.....	2,098	455,765	82,136	18.0	42,631	1,702	14,343	812,090	60,516
2 wholesale establishments.....	68	55,231	8,672	15.7	3,161	25	804	60,289	4,965
3 or more wholesale establishments.....	60	55,758	7,000	12.6	4,252	15	1,147	79,487	5,917
Books, periodicals, newspapers.....	1,601	459,950	82,718	18.0	51,837	1,040	22,449	1,027,492	28,049
1 wholesale establishment.....	1,196	303,306	54,246	17.9	32,037	1,015	14,237	647,164	16,495
2 or more wholesale establishments.....	405	156,644	28,472	18.2	19,800	25	8,212	380,328	11,554
Coal, coke.....	982	2,077,284	87,872	4.2	46,303	261	11,311	847,066	64,630
1 wholesale establishment.....	634	808,675	47,379	5.8	24,613	251	6,386	449,700	30,355
2 wholesale establishments.....	94	147,620	6,600	4.5	3,604	4	944	67,812	7,868
3-5 wholesale establishments.....	135	467,498	15,151	3.2	8,346	5	1,778	151,292	10,877
6-9 wholesale establishments.....	103	341,034	11,712	3.4	6,262	...	1,617	119,891	13,571
10 or more wholesale establishments.....	56	312,457	7,030	2.2	3,478	1	586	58,371	1,959
Farm supplies.....	1,658	1,271,599	114,444	9.0	58,936	1,446	20,734	1,092,001	89,965
1 wholesale establishment.....	1,351	875,866	74,389	8.5	38,205	1,090	13,200	699,171	55,870
2 wholesale establishments.....	111	94,352	8,675	9.2	4,746	42	1,551	87,702	5,968
3-5 wholesale establishments.....	75	153,624	16,938	11.0	9,333	12	3,591	175,652	13,955
6-9 wholesale establishments.....	74	103,554	9,250	8.9	3,508	2	1,160	67,960	8,037
10 or more wholesale establishments.....	47	44,203	5,192	11.7	3,144	...	1,232	61,516	6,135
Jewelry.....	3,391	799,012	120,590	15.1	62,943	3,183	16,506	1,190,010	156,782
1 wholesale establishment.....	3,301	713,710	106,913	15.0	54,574	3,158	14,602	1,037,751	145,800
2 wholesale establishments.....	55	40,338	5,391	13.4	3,105	23	686	53,714	5,166
3 or more wholesale establishments.....	35	44,964	8,286	18.4	5,264	2	1,218	98,545	9,816
Petroleum and products.....	1,196	750,220	64,944	8.6	30,807	705	8,822	582,059	34,060
1 wholesale establishment.....	1,072	490,992	47,267	10.5	20,914	687	5,666	389,276	17,209
2 or more wholesale establishments.....	124	299,228	17,677	5.9	9,893	18	3,156	192,783	16,851
Merchant wholesalers, miscellaneous products.....	4,634	2,488,921	263,871	10.6	138,095	3,400	42,616	2,556,171	211,027
1 wholesale establishment.....	4,361	1,766,493	202,940	11.5	103,192	3,323	32,088	1,907,147	144,614
2 wholesale establishments.....	120	119,721	13,794	11.5	6,255	51	1,925	120,378	9,919
3-5 wholesale establishments.....	94	136,849	10,103	7.4	5,516	26	1,474	104,498	6,828
6 or more wholesale establishments.....	59	465,878	37,034	7.9	23,132	...	7,129	424,148	49,666
Manufacturers' Sales Branches (With Stocks)									
Groceries, confectionery, meats:									
Confectionery.....	133	355,338	42,791	12.0	14,924	6	4,210	298,915	15,820
1 wholesale establishment.....	6	5,980	1,604	26.8	444	...	151	7,678	659
2 wholesale establishments.....	8	5,697	815	14.3	158	...	67	7,327	330
3-5 wholesale establishments.....	25	88,537	12,158	13.7	2,930	...	759	61,088	2,864
6 or more wholesale establishments.....	94	255,124	28,214	11.0	11,392	6	3,233	226,922	11,967
Meats, meat products.....	734	2,770,342	116,928	4.2	65,731	6	22,769	1,354,270	70,576
1 wholesale establishment.....	11	11,986	803	6.7	483	5	164	8,606	172
2 wholesale establishments.....	6	20,760	1,185	5.7	274	1	85	5,605	315
3-5 wholesale establishments.....	16	19,912	1,809	9.1	876	...	210	18,652	240
6 or more wholesale establishments.....	701	2,717,684	113,131	4.2	64,098	...	22,310	1,321,404	69,849
Other grocery, food specialties.....	2,271	3,676,456	304,979	8.3	131,908	4	38,887	2,585,300	145,408
1 wholesale establishment.....	24	46,876	6,918	14.8	2,172	2	553	42,060	6,313
2 wholesale establishments.....	30	12,484	1,255	10.0	698	2	191	13,110	1,417
3-5 wholesale establishments.....	109	226,899	30,331	13.4	9,497	...	2,398	197,951	16,846
6-9 wholesale establishments.....	119	417,574	27,432	6.6	7,393	...	2,307	142,999	10,985
10-14 wholesale establishments.....	104	54,491	9,157	16.8	4,006	...	1,150	77,908	2,624
15-24 wholesale establishments.....	213	261,739	22,602	8.6	9,683	...	2,717	188,895	9,077
25 or more wholesale establishments.....	1,672	2,656,393	207,284	7.8	98,459	...	29,571	1,962,377	98,146

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees	Pay roll	
							(Number)	(Dollars)	
Manufacturers' Sales Branches (With Stocks)--Continued									
Farm products (edible):									
Dairy, poultry products.....	707	880,074	118,299	13.4	60,977	12	17,682	1,162,426	32,932
1-2 wholesale establishments.....	29	35,945	2,234	6.2	974	12	334	15,844	496
3-5 wholesale establishments.....	27	25,292	2,220	8.8	1,034	...	396	21,257	332
6-9 wholesale establishments.....	34	34,541	3,348	9.7	1,645	...	569	27,554	850
10 or more wholesale establishments.....	617	784,296	110,497	14.1	57,324	...	16,383	1,097,771	31,254
Beer, wines, distilled spirits:									
Beer, ale.....	196	219,775	38,028	17.3	22,106	10	6,276	474,782	3,513
1 wholesale establishment.....	12	22,604	3,483	15.4	2,494	4	621	44,362	823
2 wholesale establishments.....	13	8,212	1,426	17.4	878	2	246	14,072	52
3-5 wholesale establishments.....	64	45,778	8,066	17.6	3,996	4	1,127	72,280	664
6-9 wholesale establishments.....	36	30,399	3,664	20.2	3,664	...	1,075	84,353	343
10 or more wholesale establishments.....	71	112,782	18,923	16.8	11,074	...	3,207	259,715	1,631
Wines, distilled spirits.....	58	528,571	39,403	7.4	10,059	6	2,102	188,311	19,094
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	249	502,833	108,764	21.6	46,609	1	12,404	875,854	43,614
1 wholesale establishment.....	13	21,582	6,386	29.6	1,990	...	387	37,603	1,207
2 wholesale establishments.....	21	21,472	4,074	19.0	2,000	...	556	41,066	1,698
3-5 wholesale establishments.....	44	67,523	14,478	21.4	6,419	1	1,462	101,549	7,962
6-9 wholesale establishments.....	33	73,109	12,137	16.6	4,927	...	1,773	101,544	9,923
10-14 wholesale establishments.....	54	112,590	22,769	20.2	10,801	...	2,754	215,466	7,042
15 or more wholesale establishments.....	84	206,557	48,920	23.7	20,472	...	5,472	378,626	15,782
Industrial chemicals, explosives.....	478	1,472,119	128,409	8.7	48,002	8	10,512	908,015	62,824
1 wholesale establishment.....	27	18,539	2,279	12.3	1,206	...	305	21,055	1,645
2-5 wholesale establishments.....	72	150,222	14,879	9.9	7,177	...	1,443	138,995	13,560
6-24 wholesale establishments.....	220	451,313	38,245	8.5	17,771	...	4,032	318,967	28,660
25 or more wholesale establishments.....	159	852,045	73,006	8.6	21,848	...	4,732	428,998	18,959
Paints, varnishes.....	699	353,717	66,520	18.8	30,659	3	8,809	607,888	41,454
1 wholesale establishment.....	26	22,859	6,161	27.0	3,287	3	875	59,169	3,240
2 wholesale establishments.....	14	4,463	1,218	27.3	578	...	148	9,648	744
3-5 wholesale establishments.....	41	15,699	3,787	24.1	1,920	...	514	34,628	2,966
6-9 wholesale establishments.....	54	26,251	4,991	19.0	2,364	...	553	43,406	2,782
10 or more wholesale establishments.....	564	284,445	50,363	17.7	22,510	...	6,719	461,037	31,722
Tobacco and products (exc. leaf).....	41	797,902	53,439	6.7	7,896	8	2,460	155,475	25,368
Dry goods, apparel:									
Clothing, furnishings, footwear.....	196	384,498	40,270	10.5	22,864	31	4,766	441,933	41,017
1 wholesale establishment.....	100	129,873	16,547	12.7	9,234	23	1,834	169,869	15,765
2 wholesale establishments.....	35	50,044	5,794	11.6	3,243	2	577	67,513	6,199
3-5 wholesale establishments.....	32	83,792	8,391	10.0	5,722	6	1,275	119,185	13,662
6 or more wholesale establishments.....	29	120,789	9,538	7.9	4,665	...	1,080	85,366	5,391
Dry goods, piece goods, notions.....	220	1,188,731	58,809	4.9	32,013	17	6,687	603,050	80,809
1 wholesale establishment.....	79	143,456	16,111	11.2	8,211	15	1,514	137,706	20,844
2 wholesale establishments.....	15	14,212	1,990	14.0	1,061	2	237	19,976	965
3 or more wholesale establishments.....	126	1,031,063	40,708	3.9	22,741	...	4,936	445,368	59,000
Furniture, home furnishings:									
Furniture (household, office).....	217	170,008	27,228	16.0	13,511	15	3,285	245,479	7,922
1 wholesale establishment.....	16	6,927	1,401	20.2	707	13	184	13,240	372
2-5 wholesale establishments.....	18	19,100	1,324	6.9	798	2	156	14,712	1,140
6 or more wholesale establishments.....	183	143,981	24,503	17.0	12,006	...	2,945	217,527	6,210
Home furnishings, floor coverings.....	159	364,127	30,940	8.5	15,586	16	4,073	294,562	14,581
1 wholesale establishment.....	20	54,302	3,800	7.0	1,737	15	398	34,732	913
2 wholesale establishments.....	16	15,071	1,457	9.7	634	...	174	11,953	1,890
3-5 wholesale establishments.....	30	19,090	2,160	11.3	1,155	1	271	23,064	1,529
6 or more wholesale establishments.....	93	275,464	23,523	8.5	12,060	...	3,230	224,813	10,249
Paper and its products:									
Stationery, office supplies.....	184	60,680	13,235	21.8	8,256	...	2,340	156,504	6,591
1-2 wholesale establishments.....	11	3,619	604	16.7	343	...	153	5,979	674
3-5 wholesale establishments.....	28	16,835	3,173	18.8	1,956	...	608	34,220	1,347
6 or more wholesale establishments.....	145	40,226	9,458	23.5	5,957	...	1,579	116,305	4,570
Other paper products.....	121	131,706	16,851	12.8	9,909	13	2,778	191,710	13,884
1 wholesale establishment.....	32	14,078	2,449	17.4	1,407	13	460	29,075	1,188
2 wholesale establishments.....	15	11,869	1,136	9.6	553	...	106	10,800	517
3-5 wholesale establishments.....	26	22,557	2,879	12.8	1,436	...	402	29,685	1,780
6 or more wholesale establishments.....	48	83,202	10,387	12.5	6,513	...	1,810	122,150	10,399
Automotive equipment, tires and tubes, total.....	700	1,571,876	169,773	10.8	91,097	31	29,603	1,947,682	228,437
1 wholesale establishment.....	65	30,248	5,272	17.4	2,669	29	888	54,931	4,971
2 wholesale establishments.....	16	3,209	637	19.8	405	1	156	8,780	515
3-5 wholesale establishments.....	45	13,113	3,102	23.6	1,774	...	521	38,383	2,274
6-9 wholesale establishments.....	34	8,041	1,016	12.6	522	1	199	8,895	1,746
10-14 wholesale establishments.....	53	221,108	35,243	15.9	16,952	...	5,816	336,976	38,757
15 or more wholesale establishments.....	487	1,296,157	124,503	9.6	68,775	...	22,023	1,499,717	180,174
Electrical goods:									
Wiring supplies, apparatus.....	453	2,516,717	225,556	9.0	160,425	13	42,984	2,942,084	102,659
1 wholesale establishment.....	22	5,125	962	18.8	585	13	168	10,849	525
2 wholesale establishments.....	12	12,790	809	6.3	392	...	115	7,858	1,151
3-5 wholesale establishments.....	35	37,961	3,124	8.2	1,639	...	328	31,152	1,208
6-9 wholesale establishments.....	41	44,371	3,213	7.2	1,618	...	412	33,904	2,323
10 or more wholesale establishments.....	243	2,416,470	217,448	9.0	156,191	...	41,961	2,858,321	97,452
Electrical appliances, specialties.....	216	211,091	19,591	9.3	9,986	6	2,968	198,562	20,219
1 wholesale establishment.....	12	7,512	1,221	16.2	524	5	215	11,053	651
2 wholesale establishments.....	10	6,102	968	15.9	473	1	158	13,245	745
3-5 wholesale establishments.....	15	40,304	3,877	9.6	1,644	...	445	33,851	2,398
6 or more wholesale establishments.....	179	157,173	13,525	8.6	7,345	...	2,150	140,413	16,425

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Establishments									
Type of operation, kind of business, and number of establishments operated	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees	Pay roll (Dollars)	
Manufacturers' Sales Branches (with Stocks)—Continued									
Hardware, plumbing, heating:									
Hardware.....	110	73,090	13,328	17.1	8,150	9	1,609	148,041	7,964
1 wholesale establishment.....	23	12,205	2,332	19.1	1,537	9	250	23,778	1,175
2 wholesale establishments.....	7	10,114	1,105	10.9	567	...	104	11,325	2,748
3-5 wholesale establishments.....	24	8,334	1,297	15.6	910	...	171	18,437	1,044
6 or more wholesale establishments.....	56	47,397	8,594	18.1	5,136	...	1,084	94,501	2,997
Plumbing, heating equipment, supplies.....	520	586,477	73,326	12.5	42,343	24	12,169	820,182	46,768
1 wholesale establishment.....	43	15,253	2,099	13.8	1,229	18	353	23,987	2,100
2 wholesale establishments.....	26	21,483	3,684	17.1	1,950	6	450	40,128	2,466
3-5 wholesale establishments.....	41	40,817	5,077	12.4	2,479	...	632	47,245	5,559
6-9 wholesale establishments.....	47	99,194	7,477	12.6	4,130	...	979	83,747	4,011
10-14 wholesale establishments.....	35	16,103	1,736	10.8	802	...	127	14,247	751
15 or more wholesale establishments.....	328	433,627	53,253	12.3	31,753	...	9,628	610,828	31,881
Lumber, construction materials:									
Lumber, millwork.....	118	130,829	15,229	11.6	7,036	21	1,786	135,325	19,915
1-2 wholesale establishments.....	38	37,804	4,372	13.3	2,353	21	613	44,045	6,586
3-5 wholesale establishments.....	19	10,604	1,003	9.4	529	...	166	12,777	1,885
6 or more wholesale establishments.....	61	82,421	9,854	12.0	4,154	...	1,007	78,503	11,444
Other construction materials.....	339	482,247	86,611	18.0	49,409	33	14,000	985,013	33,302
1 wholesale establishment.....	44	27,401	5,569	20.3	3,284	25	1,011	73,419	2,505
2 wholesale establishments.....	15	10,925	2,169	19.8	936	8	285	18,298	541
3-5 wholesale establishments.....	25	25,426	5,367	21.1	2,189	...	532	43,582	989
6-9 wholesale establishments.....	31	48,320	6,479	13.4	2,549	...	978	47,918	1,941
10 or more wholesale establishments.....	224	370,175	67,027	18.1	40,091	...	11,594	801,796	27,326
Machinery, equipment, supplies:									
Commercial machines, equipment.....	1,759	740,048	240,208	32.4	176,388	30	41,559	3,386,766	50,186
1 wholesale establishment.....	56	11,101	3,158	28.4	2,059	23	569	39,117	2,066
2 wholesale establishments.....	21	7,876	1,674	21.2	953	6	238	16,836	1,713
3-5 wholesale establishments.....	32	11,497	2,749	23.9	1,848	1	352	33,772	730
6-9 wholesale establishments.....	27	5,274	1,817	34.4	1,074	...	473	18,983	1,153
10-24 wholesale establishments.....	168	78,459	23,352	29.8	16,949	...	4,604	313,486	3,024
25 or more wholesale establishments.....	1,455	625,841	207,458	33.1	153,505	...	35,323	2,964,972	41,500
Construction machinery, equipment.....	57	45,807	6,640	14.5	3,012	4	670	56,821	5,945
Farm-dairy machinery, equipment.....	285	1,299,152	78,496	6.0	45,368	10	13,828	858,095	112,645
1 wholesale establishment.....	18	9,698	811	8.4	442	8	151	9,463	931
2 wholesale establishments.....	12	8,473	975	11.5	470	2	152	8,810	1,607
3-9 wholesale establishments.....	43	102,303	6,036	5.9	3,434	...	1,023	73,976	8,598
10 or more wholesale establishments.....	212	1,178,678	70,674	6.0	41,022	...	12,502	765,846	101,509
Industrial machinery, equipment, supplies.....	1,785	1,811,835	206,562	11.4	116,511	68	29,390	2,204,091	115,279
1 wholesale establishment.....	128	44,409	7,947	17.9	4,633	58	1,240	82,167	6,035
2 wholesale establishments.....	78	48,071	7,379	15.4	4,029	3	965	69,634	5,983
3-5 wholesale establishments.....	255	195,742	25,435	13.0	13,771	7	3,284	256,017	16,478
6-9 wholesale establishments.....	207	106,801	15,706	14.7	8,554	...	2,059	167,918	8,431
10-14 wholesale establishments.....	253	454,448	57,601	12.7	30,933	...	7,370	388,908	19,764
15-24 wholesale establishments.....	497	446,837	49,732	11.1	30,946	...	7,968	577,052	30,873
25 or more wholesale establishments.....	367	515,927	42,762	8.3	23,645	...	6,504	462,395	27,715
Professional equipment, supplies.....	595	147,522	37,571	25.5	23,954	12	8,094	447,654	22,649
1 wholesale establishment.....	18	6,343	1,561	24.6	918	7	416	22,629	912
2 wholesale establishments.....	22	7,211	1,589	22.0	847	1	267	16,085	1,050
3-5 wholesale establishments.....	53	23,101	5,036	21.8	3,324	4	1,001	56,281	4,128
6-14 wholesale establishments.....	61	11,137	2,412	21.6	1,308	...	327	25,169	1,149
15 or more wholesale establishments.....	441	99,730	26,973	27.0	17,557	...	6,083	329,490	15,410
Service establishment equipment, supplies.....	296	263,023	30,501	11.6	17,328	30	4,347	320,044	18,717
1 wholesale establishment.....	46	21,710	1,974	9.1	970	28	292	19,198	2,817
2 wholesale establishments.....	15	3,380	743	22.0	486	2	139	9,508	426
3-5 wholesale establishments.....	62	99,486	11,151	11.2	5,663	...	1,039	101,158	5,328
6-9 wholesale establishments.....	40	52,155	2,268	4.3	1,536	...	419	29,194	2,525
10-14 wholesale establishments.....	45	12,278	3,818	12.2	2,729	...	706	47,885	1,757
15 or more wholesale establishments.....	88	55,014	10,547	19.2	5,944	...	1,752	113,101	5,664
Transportation (exc. automotive) equipment, supplies.....	70	93,877	15,548	16.6	8,163	4	2,088	164,132	18,888
1 wholesale establishment.....	7	5,028	774	15.4	390	2	53	8,760	470
2 wholesale establishments.....	9	1,889	437	23.1	215	2	50	3,634	258
3 or more wholesale establishments.....	54	86,960	14,337	16.5	7,558	...	1,985	151,738	18,160
Metals, metal work (exc. scrap):									
Iron, steel and products.....	398	813,009	79,894	9.8	41,735	13	10,829	801,673	76,971
1 wholesale establishment.....	26	19,658	3,757	19.1	2,050	6	610	40,258	3,011
2 wholesale establishments.....	22	24,411	2,970	10.5	1,771	7	473	32,106	2,348
3-5 wholesale establishments.....	51	49,536	8,540	17.2	3,828	...	839	72,908	6,997
6-9 wholesale establishments.....	35	45,996	4,626	10.0	2,346	...	645	43,766	5,183
10-14 wholesale establishments.....	85	244,658	28,209	11.5	16,009	...	4,176	306,073	35,449
15 or more wholesale establishments.....	179	428,790	32,192	7.5	15,731	...	4,086	306,562	23,983
Nonferrous metals, metal work.....	104	352,367	19,295	5.5	8,765	...	2,404	175,410	30,972
1 wholesale establishment.....	8	17,115	1,658	9.7	1,125	...	324	23,656	3,620
2-5 wholesale establishments.....	33	60,096	4,968	8.3	2,889	...	774	55,338	7,271
6 or more wholesale establishments.....	63	275,156	12,669	4.6	4,751	...	1,306	96,416	20,081
Other manufacturers' sales branches:									
Amusement, sporting goods.....	173	283,129	36,885	13.0	20,154	9	6,500	415,931	29,857
1 wholesale establishment.....	12	6,238	987	15.1	967	8	232	14,572	725
2 wholesale establishments.....	6	952	193	20.3	85	1	22	1,397	85
3-5 wholesale establishments.....	16	9,768	1,735	17.8	947	...	231	18,429	1,925
6 or more wholesale establishments.....	139	265,871	33,970	12.8	18,555	...	6,015	381,533	27,122

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees	Pay roll (Dollars)	
Manufacturers' Sales Branches (With Stocks)--Continued									
Other manufacturers' sales branches--Continued									
Books, periodicals, newspapers.....	75	74,643	25,793	34.6	9,790	10	3,782	183,605	7,333
1-2 wholesale establishments.....	12	34,645	15,222	43.9	4,544	...	2,150	88,622	1,433
3-5 wholesale establishments.....	23	17,317	4,786	27.6	2,493	10	818	43,435	2,370
6 or more wholesale establishments.....	40	22,681	5,785	25.5	2,753	...	814	51,548	3,530
Coal, coke.....	16	88,171	3,075	3.5	1 708	8	401	32,729	7,084
Farm supplies.....	188	204,463	18,894	9.2	8,499	3	2,480	152,930	7,654
1-2 wholesale establishments.....	22	20,400	2,797	13.5	1,054	3	268	21,462	1,654
3-5 wholesale establishments.....	17	19,072	2,566	13.4	826	...	200	15,334	665
6-9 wholesale establishments.....	29	24,331	2,306	9.5	1,242	...	461	22,504	969
10-14 wholesale establishments.....	57	28,962	4,851	16.7	2,112	...	542	34 676	3,258
15 or more wholesale establishments.....	63	111,698	6,414	5.7	3,265	...	1,009	58,954	1,393
Jewelry.....	37	51,110	10,402	20.4	5,693	6	1,250	112,643	5,042
Petroleum and products.....	27	24,180	2,797	11.6	1,619	3	404	30,133	1,996
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	288,431	8.2	103,630	24	28,540	2,065,731	153,596
1 wholesale establishment.....	47	80,290	7,418	9.2	1,792	24	511	34,471	3,128
2 wholesale establishments.....	13	12,662	1,723	13.6	809	...	185	13,976	1,173
3-5 wholesale establishments.....	61	187,942	13,285	7.1	6,492	...	1,648	133,934	10,013
6-14 wholesale establishments.....	28	35,863	1,496	4.2	1,062	...	278	20,344	2,970
15-24 wholesale establishments.....	89	327,019	13,247	4.0	9,146	...	2,776	189,950	14,326
25-49 wholesale establishments.....	143	602,473	144,916	24.0	17,088	...	4,462	341,256	19,090
50 or more wholesale establishments.....	351	2,256,968	106,346	4.7	67,241	...	18,680	1,331,800	102,896
Manufacturers' Sales Offices (Without Stocks)									
Groceries, confectionery, meats:									
Confectionery.....	18	69,686	1,712	2.4	1,026	1	287	20,513	...
Meats, meat products.....	22	39,166	2,134	5.4	578	...	157	15,485	...
Other grocery, food specialties.....	336	1,056,301	76,495	7.2	26,794	2	7,489	528,657	...
1 wholesale establishment.....	13	83,311	3,290	3.9	1,164	2	251	20,211	...
2 wholesale establishments.....	7	16,295	411	2.5	249	...	67	5,993	...
3-5 wholesale establishments.....	29	74,379	7,030	9.4	1,843	...	386	35,723	...
6-9 wholesale establishments.....	53	68,609	12,142	17.7	2,590	...	722	51,583	...
10 or more wholesale establishments.....	234	813,507	53,602	6.6	20,948	...	6,063	415,935	...
Farm products (edible):									
Dairy, poultry products.....	16	74,049	5,805	7.8	1,965	1	581	42,427	...
Beer, wines, distilled spirits.....	101	982,848	55,437	5.6	14,038	3	2,894	279,682	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	78	189,667	24,701	13.0	9,893	...	2,140	183,989	...
1 wholesale establishment.....	5	14,513	5,391	37.1	666	...	110	11,502	...
2 wholesale establishments.....	12	17,545	5,083	29.0	2,104	...	470	42,257	...
3 or more wholesale establishments.....	61	157,609	14,227	9.0	7,123	...	1,560	130,230	...
Industrial chemicals, explosives.....	291	974,573	100,760	10.3	30,789	1	8,728	636,484	...
1 wholesale establishment.....	21	38,787	1,939	5.0	1,081	1	227	19,791	...
2 wholesale establishments.....	11	36,512	4,283	11.7	706	...	124	14,064	...
3-5 wholesale establishments.....	27	53,042	3,737	7.0	1,527	...	329	33,170	...
6-9 wholesale establishments.....	52	125,554	15,674	12.5	4,467	...	885	82,769	...
10-14 wholesale establishments.....	65	169,088	7,354	4.3	4,348	...	724	86,878	...
15 or more wholesale establishments.....	115	551,990	67,773	12.3	18,660	...	6,439	399,812	...
Paints, varnishes.....	75	133,031	15,495	11.6	5,712	...	1,396	117,640	...
Tobacco and products (exc. leaf).....	200	897,100	23,728	2.6	6,203	...	1,875	121,724	...
Dry goods, apparel:									
Clothing, furnishings, footwear.....	318	459,732	38,127	8.3	19,671	69	3,521	353,751	...
1 wholesale establishment.....	219	263,883	22,121	8.4	12,225	67	2,281	223,208	...
2 wholesale establishments.....	34	24,298	1,752	7.2	1,059	2	135	17,324	...
3 or more wholesale establishments.....	65	171,551	14,254	8.3	6,387	...	1,105	113,219	...
Dry goods, piece goods, notions.....	294	941,997	41,538	4.4	20,662	22	3,577	399,541	...
1 wholesale establishment.....	102	244,717	20,927	5.0	9,790	20	1,696	187,600	...
2 wholesale establishments.....	37	100,411	4,544	4.5	2,501	...	399	46,342	...
3-5 wholesale establishments.....	67	141,418	5,851	4.1	3,184	2	520	62,781	...
6 or more wholesale establishments.....	88	285,451	10,216	3.6	5,187	...	962	102,818	...
Furniture, home furnishings:									
Furniture (household, office).....	51	19,120	1,554	8.1	907	12	170	18,045	...
Home furnishings, floor coverings.....	269	344,649	18,905	5.5	9,304	5	1,922	174,063	...
1-2 wholesale establishments.....	40	47,315	3,286	6.9	1,627	4	255	29,789	...
3-5 wholesale establishments.....	45	55,712	4,629	8.3	1,683	...	251	31,966	...
6-9 wholesale establishments.....	37	30,039	1,794	6.0	943	...	2	17,722	...
10 or more wholesale establishments.....	147	211,583	9,196	4.3	5,051	1	1,214	94,586	...
Paper and its products:									
Fine paper.....	25	58,752	2,370	4.0	1,172	1	172	18,416	...
Stationery, office supplies.....	338	139,321	28,511	20.5	23,402	2	4,545	441,205	...
1 wholesale establishment.....	10	6,469	1,171	18.1	263	...	52	4,445	...
2 wholesale establishments.....	13	3,596	590	16.4	338	2	71	5,680	...
3-9 wholesale establishments.....	32	10,954	1,202	11.0	900	...	155	16,141	...
10-14 wholesale establishments.....	56	21,375	3,799	17.8	3,289	...	843	63,098	...
15-24 wholesale establishments.....	68	20,253	4,025	19.9	3,148	...	795	65,150	...
25 or more wholesale establishments.....	159	76,674	17,724	23.1	15,464	...	2,629	286,691	...
Other paper products.....	405	1,013,092	43,241	4.3	18,932	4	3,691	367,309	...
1 wholesale establishment.....	36	79,811	5,615	7.0	2,869	4	481	54,327	...
2 wholesale establishments.....	22	83,118	5,354	6.4	1,754	...	330	36,420	...
3-5 wholesale establishments.....	82	133,301	7,087	5.3	3,390	...	609	67,015	...
6-9 wholesale establishments.....	81	211,440	12,283	5.8	5,304	...	1,149	101,344	...
10 or more wholesale establishments.....	184	505,422	12,902	2.5	5,615	...	1,122	108,203	...

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Offices (Without Stocks)--Continued									
Automotive equipment, tires and tubes, total.....	143	268,091	19,200	7.2	8,052	7	2,029	156,705	...
1 wholesale establishment.....	16	27,698	1,510	5.4	755	6	188	15,222	...
2-5 wholesale establishments.....	17	40,482	2,270	5.4	1,168	1	250	22,367	...
6-9 wholesale establishments.....	23	27,475	2,450	8.9	569	...	131	10,731	...
10 or more wholesale establishments.....	87	172,436	12,970	5.6	5,560	...	1,460	108,385	...
Electrical goods:									
Wiring supplies, apparatus.....	556	925,223	31,393	3.4	14,971	...	3,033	284,968	...
1 wholesale establishment.....	14	21,551	1,249	5.8	705	...	120	13,129	...
2 wholesale establishments.....	9	3,107	270	8.7	204	...	32	3,784	...
3-5 wholesale establishments.....	61	40,042	2,559	6.4	1,363	...	262	26,123	...
6-9 wholesale establishments.....	53	54,075	3,024	5.6	1,734	...	361	32,448	...
10-14 wholesale establishments.....	73	202,277	8,963	4.4	2,603	...	500	46,144	...
15-24 wholesale establishments.....	149	85,568	4,302	5.0	3,029	...	593	57,831	...
25 or more wholesale establishments.....	197	518,603	11,026	2.1	5,333	...	1,165	105,509	...
Electrical appliances, specialties.....	101	721,447	9,372	1.3	5,193	4	840	114,981	...
1 wholesale establishment.....	16	34,627	3,124	9.0	1,161	4	224	25,012	...
2-5 wholesale establishments.....	16	6,126	599	9.8	268	...	58	4,650	...
6 or more wholesale establishments.....	69	680,694	5,649	0.8	3,764	...	558	85,319	...
Hardware, plumbing, heating:									
Hardware.....	68	71,554	5,574	7.8	2,078	3	806	39,287	...
Plumbing, heating, equipment, supplies.....	370	465,668	20,454	4.4	11,005	7	2,162	217,480	...
1 wholesale establishment.....	24	16,628	1,809	10.9	550	...	97	10,049	...
2 wholesale establishments.....	15	4,381	469	10.7	337	...	60	7,085	...
3-5 wholesale establishments.....	33	20,567	1,969	9.6	978	...	182	19,738	...
6-9 wholesale establishments.....	63	71,896	5,086	7.1	2,123	...	366	43,971	...
10-14 wholesale establishments.....	55	99,795	3,039	3.0	1,676	...	297	32,267	...
15 or more wholesale establishments.....	180	255,401	8,082	3.2	5,341	...	1,160	104,370	...
Lumber, construction materials:									
Lumber, millwork.....	54	81,907	5,255	6.4	1,913	11	326	32,597	...
Other construction materials.....	369	997,459	77,579	7.8	28,292	6	6,218	488,331	...
1 wholesale establishment.....	36	32,372	3,584	11.1	1,379	6	495	26,339	...
2 wholesale establishments.....	24	61,991	7,744	12.5	2,269	...	497	44,093	...
3-5 wholesale establishments.....	43	47,460	3,508	7.4	1,769	...	370	33,492	...
6-14 wholesale establishments.....	129	315,205	28,303	9.0	9,437	...	2,036	162,390	...
15 or more wholesale establishments.....	137	540,431	34,240	6.3	13,438	...	2,820	222,017	...
Machinery, equipment, supplies:									
Commercial machines, equipment.....	380	84,027	19,617	23.3	14,568	14	3,103	286,712	...
1 wholesale establishment.....	21	2,553	566	22.2	313	12	75	5,307	...
2 wholesale establishments.....	8	1,818	189	20.4	104	2	29	2,429	...
3-5 wholesale establishments.....	19	8,625	1,207	14.0	865	...	96	13,638	...
6 or more wholesale establishments.....	332	71,031	17,655	24.8	13,286	...	2,903	265,338	...
Construction machinery, equipment.....	49	63,220	5,063	8.0	1,605	...	268	26,971	...
Farm-dairy machinery, equipment.....	17	210,828	8,321	3.9	3,281	...	737	61,219	...
Industrial machinery, equipment, supplies.....	1,255	1,915,550	82,538	4.3	44,392	26	8,847	841,093	...
1 wholesale establishment.....	81	40,688	3,578	8.8	2,116	23	364	33,499	...
2 wholesale establishments.....	59	45,527	3,148	6.9	1,972	1	334	34,483	...
3-5 wholesale establishments.....	267	261,469	15,069	5.8	7,610	2	1,448	141,554	...
6-9 wholesale establishments.....	176	106,509	8,532	8.0	5,419	...	964	99,484	...
10-14 wholesale establishments.....	163	139,933	8,169	5.8	4,567	...	795	89,813	...
15-24 wholesale establishments.....	255	283,592	11,521	4.1	6,985	...	1,369	131,433	...
25 or more wholesale establishments.....	254	1,037,832	32,521	3.1	15,723	...	3,573	310,827	...
Professional equipment, supplies.....	81	67,882	3,852	5.7	2,609	4	516	51,463	...
Service establishment equipment, supplies.....	97	22,641	1,350	6.0	862	6	180	15,675	...
Transportation (exc. automotive) equipment, supplies.....									
1 wholesale establishment.....	15	9,792	1,247	12.7	547	7	113	9,478	...
2 or more wholesale establishments.....	49	188,975	2,512	1.3	1,457	...	243	27,604	...
Metals, metal work (exc. scrap):									
Iron, steel and products.....	729	5,410,524	115,163	2.1	38,364	10	7,161	768,210	...
1 wholesale establishment.....	20	12,675	558	4.4	355	6	70	7,078	...
2 wholesale establishments.....	24	36,278	1,102	3.0	742	...	148	13,865	...
3-5 wholesale establishments.....	56	146,196	4,614	3.2	1,945	3	298	30,334	...
6-9 wholesale establishments.....	83	246,132	4,648	1.9	2,031	...	389	37,041	...
10-14 wholesale establishments.....	112	241,053	6,696	2.8	3,341	...	658	67,111	...
15-24 wholesale establishments.....	159	1,229,421	23,603	1.9	7,046	1	1,424	130,175	...
25 or more wholesale establishments.....	275	3,498,769	73,942	2.1	22,904	...	4,174	482,606	...
Nonferrous metals, metal work.....	218	844,282	28,831	3.4	10,686	5	2,571	212,018	...
1 wholesale establishment.....	12	15,991	1,264	7.9	606	5	143	12,871	...
2-5 wholesale establishments.....	27	108,978	3,632	3.3	1,704	...	319	32,034	...
6 or more wholesale establishments.....	179	719,313	23,935	3.3	8,376	...	2,109	167,113	...
Other manufacturers' sales offices:									
Amusement, sporting goods.....	64	138,637	7,355	5.3	3,412	4	643	65,774	...
1 wholesale establishment.....	15	28,327	2,165	7.6	934	4	204	17,949	...
2 or more wholesale establishments.....	49	110,310	5,190	4.7	2,478	...	439	47,825	...
Books, periodicals, newspapers.....	127	54,431	5,858	10.8	3,933	1	700	73,255	...
1 wholesale establishment.....	11	3,789	686	18.1	177	1	37	3,335	...
2 wholesale establishments.....	14	9,348	736	7.9	478	...	79	9,308	...
3-5 wholesale establishments.....	32	22,458	1,745	7.8	1,256	...	195	22,312	...
6 or more wholesale establishments.....	70	18,836	2,691	14.3	2,022	...	389	38,300	...

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Offices (Without Stocks)--Continued									
Other manufacturers' sales offices--Continued									
Coal, coke.....	64	361,539	7,855	2.2	3,464	...	677	77,793	...
Farm supplies.....	36	114,755	7,745	6.7	2,362	1	570	44,079	...
Jewelry.....	56	44,823	2,515	5.6	1,795	3	233	38,392	...
Manufacturers' sales offices, miscellaneous products.....	357	3,052,521	71,970	2.4	24,352	12	4,569	458,873	...
1 wholesale establishment.....	53	130,174	6,185	4.8	3,664	12	535	66,843	...
2 wholesale establishments.....	23	77,855	2,317	3.0	1,271	...	149	21,750	...
3-5 wholesale establishments.....	60	116,959	5,115	4.4	2,010	...	326	35,781	...
6-9 wholesale establishments.....	29	105,800	2,875	2.7	1,979	...	272	27,547	...
10 or more wholesale establishments.....	192	2,621,733	55,478	2.1	15,428	...	3,487	306,952	...
Agents, Brokers									
Groceries, confectionery, meats:									
Groceries, food (exc. specified).....	2,883	4,740,299	98,907	2.1	42,354	2,639	10,258	775,464	8,551
1 wholesale establishment.....	2,560	3,602,040	82,411	2.3	32,221	2,513	8,009	600,327	5,626
2 wholesale establishments.....	129	219,484	4,826	2.2	2,592	77	588	47,392	358
3-5 wholesale establishments.....	110	426,136	6,536	1.5	4,020	44	852	70,617	2,141
6 or more wholesale establishments.....	84	492,639	5,134	1.0	3,521	5	809	97,128	426
Confectionery.....	147	100,226	3,733	3.7	1,221	160	304	23,403	34
Fish, sea foods.....	58	32,460	1,401	4.3	616	49	165	11,137	376
Meat, meat products.....	83	614,117	4,038	0.6	1,094	90	235	22,365	41
Farm products (edible):									
Dairy, poultry products.....	195	387,457	5,930	1.5	2,523	161	786	53,394	705
1 wholesale establishment.....	181	376,819	5,723	1.5	2,411	156	755	51,257	700
2 or more wholesale establishments.....	14	10,638	207	1.9	112	5	31	2,137	5
Fruits, vegetables (fresh).....	960	1,390,914	47,282	3.4	22,546	772	6,654	415,240	2,935
1 wholesale establishment.....	774	954,061	30,839	3.2	14,158	763	3,830	260,401	1,015
2 wholesale establishments.....	20	24,657	987	4.0	442	7	108	8,411	57
3-5 wholesale establishments.....	34	46,279	1,864	4.0	895	2	207	15,518	282
6 or more wholesale establishments.....	132	365,917	13,592	3.7	7,051	...	2,513	130,910	1,581
Beer, wines, distilled spirits:									
Beer, ale.....	17	11,839	639	5.4	124	14	36	2,714	136
Wines, distilled spirits.....	80	52,348	2,143	4.1	603	59	135	11,397	424
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	182	90,155	5,499	6.1	2,332	146	642	47,885	191
1 wholesale establishment.....	170	73,291	4,471	6.1	1,772	142	495	36,946	178
2 wholesale establishments.....	12	16,864	1,028	6.1	560	4	147	10,939	13
Industrial chemicals, explosives.....	251	270,335	10,646	3.9	4,409	168	842	79,615	1,120
1 wholesale establishment.....	227	200,881	8,931	3.4	3,516	158	638	63,031	961
2 or more wholesale establishments.....	24	69,454	3,715	5.3	893	10	184	16,584	159
Paints, varnishes.....	66	32,158	1,368	4.2	540	54	141	9,842	116
Tobacco and products (exc. leaf).....	19	5,520	216	3.9	54	20	20	999	21
Dry goods, apparel:									
Clothing, furnishings, footwear.....	1,838	1,649,119	52,678	3.2	19,273	1,846	4,811	371,633	1,407
1 wholesale establishment.....	1,796	1,307,587	49,069	3.8	16,842	1,836	4,195	323,442	1,199
2 wholesale establishments.....	20	35,694	836	2.3	584	8	143	11,996	40
3 or more wholesale establishments.....	22	305,838	2,773	0.9	1,847	2	473	36,195	168
Dry goods (general line).....	392	625,591	14,482	2.3	4,660	360	1,196	82,198	358
1 wholesale establishment.....	376	581,737	9,691	1.7	3,594	359	786	61,907	357
2 or more wholesale establishments.....	16	43,854	4,791	10.9	1,066	1	410	20,291	1
Dry goods specialties, piece goods, notions.....	1,063	3,223,128	106,832	3.3	39,281	884	6,110	696,118	6,378
1 wholesale establishment.....	918	1,821,513	56,052	3.1	19,517	872	3,071	349,579	3,667
2 wholesale establishments.....	17	111,035	3,376	3.0	1,204	3	170	20,856	521
3-5 wholesale establishments.....	40	266,435	11,732	4.4	4,767	9	652	90,951	817
6-9 wholesale establishments.....	50	376,679	17,724	3.1	7,143	...	1,184	121,172	1,651
10 or more wholesale establishments.....	38	447,466	17,948	4.0	6,650	...	1,033	113,560	22
Furniture, home furnishings:									
Furniture (household, office).....	484	204,345	13,015	6.4	3,964	460	896	78,869	329
1 wholesale establishment.....	472	200,269	12,796	6.4	3,866	457	859	76,874	321
2 or more wholesale establishments.....	12	4,076	219	5.4	98	3	27	1,995	8
Home furnishings, floor coverings.....	561	265,618	14,764	5.6	5,373	524	1,325	104,903	662
1 wholesale establishment.....	521	185,288	12,527	6.8	4,223	510	1,101	87,242	519
2 wholesale establishments.....	16	13,619	811	6.0	538	7	90	7,614	44
3 or more wholesale establishments.....	24	66,731	1,426	2.1	612	7	134	10,045	99
Paper and its products:									
Stationery, office supplies.....	105	25,076	1,831	7.3	799	98	223	16,250	219
Other paper products.....	302	226,001	8,769	3.9	3,105	242	655	59,066	293
1 wholesale establishment.....	283	208,681	7,998	3.8	2,742	240	592	51,056	293
2 or more wholesale establishments.....	19	17,320	771	4.4	363	2	63	8,010	...
Farm products (raw materials), total.....	3,744	11,739,902	137,688	1.2	58,287	3,705	35,492	1,338,167	18,188
1 wholesale establishment.....	3,327	9,475,321	109,989	1.2	44,854	3,524	28,314	1,051,595	13,760
2 wholesale establishments.....	183	515,315	7,446	1.4	3,248	154	2,215	86,058	1,427
3-5 wholesale establishments.....	101	870,144	6,065	1.0	3,177	14	1,086	57,413	1,244
6-9 wholesale establishments.....	56	337,824	8,019	2.4	4,158	...	2,987	95,716	1,750
10 or more wholesale establishments.....	77	804,298	6,169	0.8	2,850	13	890	47,385	7

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Agents, Brokers--Continued									
Automotive:									
Automobiles, other motor vehicles.....	62	86,535	1,953	2.2	791	57	252	13,636	233
Automotive equipment, tires and tubes.....	494	373,079	19,906	5.3	7,376	432	1,571	146,070	569
1 wholesale establishment.....	481	365,862	19,368	5.3	7,176	426	1,528	142,012	569
2 wholesale establishments.....	13	7,217	538	7.4	200	6	43	4,058	...
Electrical goods:									
Wiring supplies, apparatus.....	945	477,298	30,509	6.4	10,204	867	2,307	195,164	1,494
1 wholesale establishment.....	877	430,132	27,642	6.4	8,790	841	2,038	169,126	1,284
2 wholesale establishments.....	26	16,667	1,166	7.0	343	15	79	6,137	63
3 or more wholesale establishments.....	42	30,499	1,701	5.6	1,071	11	190	19,901	147
Electrical appliances, specialties.....	367	206,255	11,700	5.7	3,766	340	929	76,057	378
1 wholesale establishment.....	343	197,622	11,071	5.6	3,418	331	840	70,032	316
2 or more wholesale establishments.....	24	8,633	629	7.3	348	9	89	6,025	62
Hardware, plumbing, heating:									
Hardware.....	497	227,178	14,167	6.2	4,782	470	1,168	88,137	487
1 wholesale establishment.....	456	201,451	11,973	5.9	3,887	460	961	72,989	450
2 wholesale establishments.....	17	17,202	1,075	6.2	458	7	122	8,345	37
3 or more wholesale establishments.....	24	8,525	1,119	13.1	437	3	85	6,803	...
Plumbing, heating equipment, supplies.....	739	241,253	19,765	8.2	8,203	666	1,814	149,768	1,704
1 wholesale establishment.....	700	216,347	18,207	8.4	6,742	655	1,565	127,942	1,411
2 or more wholesale establishments.....	39	24,906	1,558	6.2	1,461	11	249	21,824	293
Lumber, construction materials:									
Lumber, millwork.....	528	432,518	17,934	4.1	4,786	439	1,073	96,713	1,768
1 wholesale establishment.....	510	346,247	13,786	4.0	3,778	436	902	76,990	458
2 or more wholesale establishments.....	18	86,271	4,148	4.8	1,008	3	171	19,723	1,310
Other construction materials.....	260	106,768	7,468	7.0	3,102	215	828	63,920	492
Machinery, equipment, supplies:									
Commercial machines, equipment.....	339	75,938	6,464	8.5	3,068	302	956	63,193	868
1 wholesale establishment.....	330	72,367	6,279	8.7	2,905	301	920	58,600	828
2 or more wholesale establishments.....	9	3,571	185	5.2	163	1	36	4,593	40
Construction machinery, equipment.....	82	28,603	2,229	7.8	1,227	54	259	21,143	552
Farm-dairy machinery, equipment.....	64	28,993	1,664	5.7	814	48	176	16,396	353
Industrial machinery, equipment, supplies.....	2,191	827,266	64,928	7.8	26,480	1,867	5,639	494,528	4,951
1 wholesale establishment.....	2,054	769,575	59,960	7.8	24,029	1,809	5,146	449,069	4,479
2 wholesale establishments.....	81	34,980	2,753	7.9	1,295	54	265	24,117	367
3 or more wholesale establishments.....	56	22,711	2,215	9.8	1,156	4	228	21,342	105
Professional equipment, supplies.....	109	22,124	1,751	7.9	699	86	200	13,958	109
1 wholesale establishment.....	101	19,727	1,512	7.7	571	86	174	11,497	109
2 or more wholesale establishments.....	8	2,397	239	10.0	128	...	26	2,461	...
Service establishment equipment, supplies.....	380	258,169	10,205	4.0	3,606	344	757	64,721	866
1 wholesale establishment.....	367	243,346	9,638	4.0	3,422	336	719	61,586	734
2 or more wholesale establishments.....	13	14,823	567	3.8	184	8	38	3,135	132
Transportation (exc. automotive) equipment, supplies.....	200	181,331	7,176	4.0	2,775	140	538	55,005	267
1 wholesale establishment.....	193	159,177	6,283	3.9	2,286	139	454	46,203	229
2 or more wholesale establishments.....	7	22,154	893	4.0	489	1	84	8,802	38
Metals, metal work (exc. scrap):									
Iron, steel and products.....	638	542,949	20,964	3.9	7,171	522	1,578	131,619	899
1 wholesale establishment.....	609	446,451	17,927	4.0	5,853	510	1,400	109,600	849
2 wholesale establishments.....	15	10,941	623	5.7	301	10	60	5,906	50
3 or more wholesale establishments.....	14	85,597	2,414	2.8	1,017	2	118	16,113	...
Nonferrous metals, metal work.....	105	183,344	3,521	1.9	1,406	86	265	27,274	190
Waste materials:									
Iron, steel scrap.....	50	164,613	5,292	3.2	2,313	34	348	34,148	461
Other scrap, waste materials.....	40	35,949	1,778	4.9	914	16	209	17,199	71
Other agents, brokers:									
Amusement, sporting goods.....	336	149,937	9,566	6.4	3,305	316	762	64,095	420
Books, periodicals, newspapers.....	118	57,782	6,691	11.6	2,839	112	989	50,368	160
Coal, coke.....	201	655,757	19,289	2.9	7,247	80	1,289	127,084	428
1 wholesale establishment.....	158	499,838	13,576	2.7	4,768	80	882	90,637	185
2 wholesale establishments.....	8	14,581	495	3.4	173	...	35	3,204	2
3 or more wholesale establishments.....	35	141,338	5,218	3.7	2,306	...	372	33,042	241
Farm supplies.....	220	457,339	7,565	1.6	3,316	173	776	55,796	1,309
1 wholesale establishment.....	180	270,681	4,079	1.5	1,570	167	396	28,081	358
2 or more wholesale establishments.....	40	186,658	3,486	1.9	1,746	6	380	27,715	951
Jewelry.....	369	121,966	5,192	4.2	854	389	237	16,852	3,210
Petroleum and products.....	124	373,605	7,283	1.9	2,432	74	401	46,209	173
1 wholesale establishment.....	116	358,940	6,833	1.9	2,080	72	368	40,983	173
2 or more wholesale establishments.....	8	14,665	450	3.1	352	2	33	5,226	...
Agents, brokers, miscellaneous products.....	1,473	2,606,935	57,574	2.2	23,514	1,240	5,403	431,479	3,933
1 wholesale establishment.....	1,388	1,852,243	43,797	2.4	16,561	1,186	3,866	308,136	3,129
2 wholesale establishments.....	36	261,007	6,784	2.6	3,972	15	891	72,612	178
3 or more wholesale establishments.....	49	493,685	6,993	1.4	2,981	39	646	50,731	76

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Assemblers (Mainly Farm Products)									
Groceries, confectionery, meats:									
Fish, sea foods.....	591	118,225	27,823	23.5	14,347	501	12,364	403,884	3,859
1 wholesale establishment.....	545	110,271	25,628	23.2	13,018	468	11,118	373,746	3,675
2 wholesale establishments.....	32	5,641	1,508	26.7	894	31	774	21,477	109
3 or more wholesale establishments.....	14	2,313	687	29.7	435	2	472	8,661	75
Other grocery, food specialties.....	253	206,617	27,804	13.4	12,920	125	11,576	438,490	21,430
1 wholesale establishment.....	197	155,428	21,338	13.7	9,654	115	9,006	342,564	16,759
2 wholesale establishments.....	17	26,708	3,376	12.6	1,557	9	1,318	44,371	2,895
3 or more wholesale establishments.....	39	24,481	3,090	12.6	1,709	1	1,252	51,555	1,776
Farm products (edible):									
Dairy, poultry products.....	3,939	1,618,011	114,249	7.1	51,525	2,756	23,977	1,058,747	36,277
1 wholesale establishment.....	2,979	873,172	57,341	6.6	25,416	2,683	13,609	533,124	14,117
2 wholesale establishments.....	157	99,576	6,794	6.8	2,752	58	1,350	55,955	1,989
3-5 wholesale establishments.....	102	91,104	6,996	7.7	3,300	9	1,644	75,530	4,094
6-9 wholesale establishments.....	136	89,164	7,512	8.4	3,749	2	1,235	60,963	1,404
10-14 wholesale establishments.....	95	118,200	11,501	9.7	4,747	4	1,469	91,451	1,598
15 or more wholesale establishments.....	470	346,795	24,105	7.0	11,480	...	4,670	241,724	13,075
Fruits, vegetables (fresh).....	2,137	1,102,832	254,602	23.1	121,800	1,352	64,848	2,680,956	33,777
1 wholesale establishment.....	1,644	850,132	208,195	24.5	99,752	1,243	53,744	2,185,424	27,432
2 wholesale establishments.....	141	66,198	17,492	26.4	7,936	62	3,581	154,609	2,254
3-5 wholesale establishments.....	158	60,917	13,519	22.2	6,521	39	2,969	126,699	1,542
6-9 wholesale establishments.....	88	59,044	7,200	12.2	3,276	8	2,195	119,088	1,188
10 or more wholesale establishments.....	106	66,541	8,196	12.3	4,315	...	2,359	95,136	1,361
Farm products (raw materials), total.....	11,939	7,756,809	225,262	2.9	101,172	5,114	43,371	2,008,649	326,753
1 wholesale establishment.....	7,233	5,165,868	148,000	2.9	62,304	4,605	27,575	1,262,905	232,953
2 wholesale establishments.....	863	558,584	19,164	3.4	9,142	260	3,745	173,808	23,294
3-5 wholesale establishments.....	889	495,959	18,330	3.7	9,472	147	3,733	180,218	17,027
6-9 wholesale establishments.....	422	261,207	8,507	3.2	4,136	42	1,494	77,704	7,339
10-14 wholesale establishments.....	534	314,287	7,623	2.4	4,400	34	1,726	91,203	10,391
15-24 wholesale establishments.....	413	158,888	6,250	3.9	3,030	5	1,416	63,075	10,658
25-49 wholesale establishments.....	442	133,976	3,724	2.8	2,065	21	977	38,191	4,100
50 or more wholesale establishments.....	1,143	668,040	13,664	2.0	6,623	...	2,705	121,545	20,991
Other assemblers:									
Farm supplies.....	384	151,167	14,077	9.3	6,630	246	2,755	128,952	9,809
1 wholesale establishment.....	310	106,771	10,004	9.4	4,635	233	1,797	84,600	6,690
2 wholesale establishments.....	34	13,690	1,554	11.4	669	9	342	16,849	1,207
3-5 wholesale establishments.....	17	16,846	1,181	7.0	590	3	210	12,492	952
6 or more wholesale establishments.....	23	13,860	1,338	9.6	736	1	406	15,011	960
Assemblers, miscellaneous products.....	25	4,232	588	13.9	289	20	177	7,132	462

* Proprietors of unincorporated businesses.

n.a. Not available or not applicable.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS AND SALES
[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired												Not reported					
	1948		1946-1947		1942-1945		1923-1941		1934-1937		1930-1933		1920-1929				1900-1919		Prior to 1900	
	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)			Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sale, entire year (Thousand dollars)
United States, total.	243,366	264,688,801	19,162	5,918,811	48,025	23,423,463	31,131	17,853,254	25,725	15,555,289	21,113	17,195,553	17,083	14,895,160	30,560	32,226,084	17,640	23,680,798	29,931	26,787,299
TYPE OF OPERATION																				
Merchant wholesalers.....	146,518	79,766,589	13,486	2,739,854	34,603	13,138,957	21,034	8,447,406	16,308	7,211,644	12,419	7,306,973	9,362	5,885,544	14,876	13,179,096	8,807	10,620,328	13,333	7,780,098
Manufacturers' sales branches, offices:																				
Sales branches (with stocks).....	15,716	29,229,717	664	446,879	1,520	1,982,778	1,164	1,069,346	1,310	1,405,381	1,303	1,411,083	1,043	2,108,935	2,656	5,337,864	1,454	5,606,563	327	1,251,924
Sales offices (without stocks).....	8,052	23,508,860	381	452,651	960	1,706,113	764	1,919,922	579	1,624,431	705	2,377,148	443	1,315,437	1,162	3,670,773	926	3,396,463	153	836,300
Petroleum bulk stations, terminals.....	29,451	10,615,650	946	188,805	2,568	683,973	1,878	601,735	2,509	880,270	2,606	1,095,042	3,452	1,430,834	7,072	2,686,760	2,900	1,630,466	271	420,035
Agents, brokers.....	24,561	34,610,092	2,418	1,704,613	5,440	6,487,010	3,611	4,463,121	2,890	3,940,948	2,111	3,125,164	1,715	3,273,003	2,544	5,621,953	1,240	2,904,378	167	1,081,155
Assemblers (mainly farm products).....	19,268	10,957,893	1,267	386,009	2,934	1,424,632	2,680	1,333,724	2,129	1,192,615	1,569	880,143	1,068	881,407	2,250	1,729,638	2,313	1,522,600	168	116,987
TYPE BY KIND OF BUSINESS																				
Merchant wholesalers, total.....	146,518	79,766,589	13,486	2,739,854	34,603	13,138,957	21,034	8,447,406	16,308	7,211,644	12,419	7,306,973	9,362	5,885,544	14,876	13,179,096	8,807	10,620,328	13,333	7,780,098
Groceries, confection-ery, meats:																				
Groceries (general line).....	4,265	5,799,121	159	116,426	540	514,813	474	490,021	421	440,355	332	411,458	298	371,523	698	1,125,679	671	1,208,237	166	447,955
Confectionery.....	2,077	377,047	199	19,040	515	74,854	268	53,874	246	47,204	231	40,557	139	44,382	200	41,700	98	19,471	19	8,662
Fish, sea foods.....	1,233	393,662	400	55,332	180	51,674	172	55,736	172	55,736	163	48,006	78	35,142	113	40,832	90	45,113	18	6,182
Meats, meat products.....	3,507	1,999,476	400	107,875	997	564,804	526	327,111	370	240,626	263	151,947	163	101,972	334	239,605	139	95,888	30	19,928
Other grocery, food specialties.....	6,263	2,787,432	648	89,183	1,423	494,762	880	321,714	771	239,484	545	233,631	363	177,133	642	561,993	353	375,332	75	95,604
Farm products (edible):																				
Dairy, poultry products.....	6,668	4,278,748	546	153,625	1,322	597,023	888	420,311	854	415,894	648	354,690	522	412,922	869	875,427	358	463,681	52	162,454
Fruits, vegetables (fresh).....	6,871	3,222,193	646	174,693	1,357	541,034	936	360,655	848	357,238	710	308,345	511	318,938	683	566,619	378	221,450	53	37,436
Beer, wines, distilled liquors, etc.....																				
Beer, ale.....	5,668	1,550,562	649	90,520	1,507	347,117	888	258,727	666	207,495	634	222,695	610	198,361	153	51,848	75	36,295	18	12,336
Wines, distilled spirits.....	1,527	2,519,167	116	93,302	352	575,831	287	392,632	130	187,528	304	525,488	148	353,304	41	70,795	35	112,742	12	36,343
Drugs, chemicals, allied products (general line), drugs, drug sundries (specialty lines).....																				
Industrial chemicals, explosives.....	1,902	521,476	201	16,619	478	105,932	273	40,921	259	48,828	156	42,372	132	30,763	162	161,678	79	27,384	22	8,420
Fabrics, varnishes.....	1,189	690,019	100	24,127	318	102,402	161	64,920	133	66,542	97	52,053	72	59,397	134	143,268	76	113,175	13	15,293
Tobacco and products (exc. leaf).....	1,277	221,861	125	6,141	317	37,452	134	21,460	120	17,184	114	13,690	84	13,975	151	31,150	108	43,213	24	8,349
Dry goods, apparel:																				
Clothing, furnis-hings, footwear.....	3,019	2,529,576	245	110,090	709	432,323	319	221,493	318	258,145	280	201,605	215	202,168	383	381,747	274	370,731	48	120,302
Dry goods (general line).....	5,123	1,558,556	429	62,000	1,170	311,377	888	234,872	598	167,649	431	152,555	345	96,359	450	218,755	264	133,683	50	39,784
Dry goods (specialty lines).....	182	457,242	5	6,850	18	20,842	15	17,859	14	14,932	9	6,122	17	42,384	25	44,405	32	95,572	23	178,597
Piece goods, notions	5,284	1,947,798	462	93,030	1,457	509,059	936	257,820	619	182,354	352	126,598	264	124,756	408	189,394	242	109,393	49	62,008
Piece goods converters.....	1,134	1,764,143	70	40,634	311	336,992	164	159,066	145	185,926	74	119,289	57	113,598	106	241,867	54	250,768	6	20,440
Furniture, home furnishings:																				
Furniture (household, office).....	1,173	379,730	104	11,126	266	59,025	156	40,400	123	23,929	88	35,360	94	56,803	128	57,281	65	41,361	17	11,431
Home furnishings, floor coverings.....	2,640	935,215	329	37,740	681	160,411	412	157,223	268	61,068	199	104,114	131	63,015	207	129,289	111	81,097	30	43,360
see footnote at end of table.																				

See footnote at end of table.

KIND OF BUSINESS: 1948—Continued

Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES																														
[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]																														
Period established or acquired																														
Total																														
Type of operation and kind of business																														
Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	Establishments (Number)	Sales, entire year (Thousand dollars)	
TYPE BY KIND OF BUSINESS--Continued																														
Merchant wholesalers--Other merchant wholesalers:																														
Amusement, sporting goods, periodicals.....																														
2,226	566,754	269	27,483	679	126,057	336	54,749	235	93,834	146	36,590	103	45,729	161	56,818	101	69,993	21	13,146	175	42,355	175	13,146	42,355	175	13,146	42,355	175	13,146	42,355
Books, periodicals.....																														
1,601	459,950	117	11,661	248	44,010	189	31,864	132	32,446	134	34,942	116	51,130	160	51,132	87	47,183	17	6,783	381	146,819	381	146,819	146,819	381	146,819	146,819	381	146,819	146,819
Coal, coke.....																														
982	2,077,284	47	28,741	102	93,914	93	137,202	98	111,366	116	171,782	116	171,782	155	265,312	152	602,004	34	149,096	101	132,819	101	132,819	132,819	101	132,819	132,819	101	132,819	132,819
Farm supplies.....																														
1,658	1,271,599	133	43,648	288	130,797	232	134,990	191	124,991	157	124,437	184	141,688	174	228,666	123	166,082	44	30,192	202	146,108	202	146,108	146,108	202	146,108	146,108	202	146,108	146,108
Jewelry.....																														
3,391	799,012	291	37,405	852	202,114	590	86,422	395	86,252	202	62,340	202	47,723	284	81,199	207	91,776	32	27,624	311	64,396	311	64,396	64,396	311	64,396	64,396	311	64,396	64,396
Petroleum and products.....																														
1,196	750,120	88	15,657	238	108,167	149	58,420	184	79,049	125	34,177	111	75,514	127	293,717	40	34,829	9	3,557	105	27,153	105	27,153	27,153	105	27,153	27,153	105	27,153	27,153
Merchant wholesalers, miscellaneous products.....																														
4,634	2,488,921	441	77,948	1,266	348,529	695	274,431	546	192,828	310	239,015	216	100,498	388	394,216	264	267,348	68	157,301	440	436,807	440	436,807	436,807	440	436,807	436,807	440	436,807	436,807
Manufacturers' sales (exclusive of foodstuffs, etc.).....																														
15,716	29,229,717	664	446,879	1,520	1,982,778	1,164	1,069,346	1,310	1,405,381	1,203	1,811,083	1,043	2,108,935	2,656	5,337,864	1,454	5,606,563	327	1,251,924	4,275	8,208,964	4,275	8,208,964	8,208,964	4,275	8,208,964	8,208,964	4,275	8,208,964	8,208,964
Groceries, confectionery, meats:																														
133	365,338	8	4,763	16	115,474	5	5,246	6	1,806	7	19,882	3	6,629	16	82,661	7	7,783	65	111,094	65	111,094	111,094	65	111,094	111,094	65	111,094	111,094
734	2,770,342	5	3,196	12	15,541	8	23,878	12	34,623	22	114,014	16	49,568	58	221,215	55	174,772	18	79,787	528	2,021,748	528	2,021,748	2,021,748	528	2,021,748	2,021,748	528	2,021,748	2,021,748
Other grocery, food specialties.....																														
2,271	3,676,456	78	41,655	116	194,132	88	91,308	125	194,973	170	144,123	202	293,583	358	1,144,673	116	307,993	14	180,429	1,004	1,083,287	1,004	1,083,287	1,083,287	1,004	1,083,287	1,083,287	1,004	1,083,287	1,083,287
Farm products (edible): Dairy, poultry products.....																														
707	880,074	33	6,152	90	49,821	34	19,520	78	109,637	92	134,108	66	89,696	220	313,718	9	(x)	1	(x)	84	149,022	84	149,022	149,022	84	149,022	149,022	84	149,022	149,022
Beer, wines, distilled spirits:																														
196	219,775	13	16,332	6	(x)	17	35,950	41	35,384	47	48,950	26	41,683	4	14,195	17	13,046	1	(x)	24	10,995	24	10,995	10,995	24	10,995	10,995	24	10,995	10,995
Wines, distilled spirits.....																														
58	528,571	6	2,567	2	(x)	9	56,277	7	25,045	15	(x)	6	(x)	3	(x)	10	17,106	10	17,106	17,106	10	17,106	17,106	10	17,106	17,106
Drugs, chemicals, allied products:																														
Drugs, drug sundries (specialty lines).....																														
249	502,833	12	2,866	25	39,794	25	26,591	29	39,263	34	68,535	17	63,868	29	64,248	25	69,274	8	37,431	45	90,963	45	90,963	90,963	45	90,963	90,963	45	90,963	90,963
Industrial chemicals.....																														
478	1,472,119	12	3,754	60	95,311	65	103,225	32	74,289	65	122,808	69	124,645	44	78,616	57	507,692	6	(x)	68	129	66,452	68	129	66,452	66,452	68	129	66,452	66,452
Paints, varnishes.....																														
699	353,717	36	4,671	70	14,205	60	11,919	126	34,970	85	34,090	62	27,218	80	65,967	41	75,988	10	18,237	129	66,452	129	66,452	66,452	129	66,452	66,452	129	66,452	66,452
Tobacco and products (exc. leaf).....																														
41	797,902	1	(x)	3	(x)	3	(x)	3	(x)	4	(x)	15	(x)	10	(x)	2	(x)
Dry goods, apparel: Clothing, furnishings, footwear.....																														
196	384,498	11	5,089	34	30,827	18	15,809	19	21,308	14	12,857	14	27,310	37	67,114	22	146,246	9	24,791	18	33,147	18	33,147	33,147	18	33,147	33,147	18	33,147	33,147
Dry goods, piece goods, notions.....																														
220	1,188,731	21	18,037	35	183,381	14	10,365	20	31,044	24	111,077	13	209,449	48	479,214	20	94,157	5	26,245	20	25,762	20	25,762	25,762	20	25,762	25,762	20	25,762	25,762
Furniture, home furnishings:																														
Furniture (household, office).....																														
217	170,008	5	1,275	10	4,946	1	(x)	5	(x)	9	4,703	8	14,950	34	20,796	15	14,995	4	(x)	126	105,438	126	105,438	105,438	126	105,438	105,438	126	105,438	105,438
Home furnishings, floor coverings.....																														
159	364,127	8	1,497	16	9,896	9	(x)	27	62,119	13	58,434	9	21,965	16	24,007	26	46,899	2	(x)	33	126,225	33	126,225	126,225	33	126,225	126,225	33	126,225	126,225
Paper and its products: Stationery, office supplies.....																														
184	60,680	11	1,414	25	4,090	11	1,579	16	1,698	17	3,719	55	23,312	34	14,707	12	10,867	3	267	3	267	267	3	267	267	3	267	267
Other paper products.....																														
121	131,706	4	3,148	16	2,684	7	5,007	8	4,114	19	23,322	13	9,189	19	24,094	17	55,625	6	6,813	12	6,890	12	6,890	6,890	12	6,890	6,890	12	6,890	6,890
Automotive equipment, tires and tubes.....																														
700	1,571,876	21	33,211	101	107,368	42	19,358	77	90,990	88	193,049	36	89,130	102	160,643	71	328,119	8	52,983	154	497,025	154	497,025	497,025	154	497,025	497,025	154	497,025	497,025
Electrical goods: Wiring supplies, apparatus.....																														
453	2,516,717	21	14,753	37	52,335	15	7,212	30	72,618	32	28,940	13	56,034	66	284,580	70	842,270	3	8,571	166	1,149,404	166	1,149,404	1,149,404	166	1,149,404	1,149,404	166	1,149,404	1,149,404
Electrical appliances, specialties.....																														
216	211,091	17	3,190	96	51,369	44	49,022	15	57,812	5	6,829	5	5,421	10	18,518	7	12,712	17	6,218	17	6,218	6,218	17	6,218	6,218	17	6,218	6,218

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
[Establishments which at the end of 1948 were operated by original owners were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired												Prior to 1900		Not reported					
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)		
			Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)						
TYPE BY KIND OF BUSINESS—Con.																						
Manufacturers' sales branches (with stocks)—Continued																						
Hardware, plumbing, heating:.....	110	78,050	3	438	8	1,728	13	6,393	14	16,722	15	9,045	8	11,896	18	6,968	12	7,136	4	5,107	15	12,617
Plumbing, heating equipment, supplies.	520	586,477	29	7,994	35	17,446	16	5,629	29	17,635	18	19,897	25	34,966	122	155,492	73	134,474	30	78,615	143	134,352
Lumber, construction materials:.....	118	130,829	13	4,630	26	17,989	6	6,073	14	15,018	9	12,905	6	8,663	16	20,523	14	27,864	3	2,910	11	14,254
Other construction materials:.....	339	482,247	12	1,679	23	14,860	26	11,231	48	50,755	18	13,033	27	19,981	91	199,620	52	86,322	10	34,895	32	49,271
Machinery, equipment, supplies:.....	1,759	740,048	79	7,609	184	39,513	283	116,059	137	55,448	73	24,242	115	152,711	285	115,170	169	105,940	11	8,434	423	114,922
Commercial machines, equipment:.....	57	45,807	12	2,542	4	2,820	2	(x)	5	1,749	2	(x)	1	(x)	4	7,174	3	4,423	...	...	24	24,882
Construction machinery, equipment:.....	285	1,299,152	11	9,237	20	35,881	12	14,482	15	18,001	9	21,452	8	33,697	38	119,678	25	135,062	32	164,912	115	746,750
Farm-dairy machinery, equipment:.....	1,785	1,811,835	89	29,013	220	134,196	141	66,119	128	64,952	100	48,141	90	78,391	258	251,262	231	427,873	51	53,264	477	638,624
Industrial machinery, equipment:.....	595	147,522	18	1,846	23	3,885	20	6,926	83	13,165	109	15,612	27	5,983	208	63,058	16	9,410	13	11,106	78	16,551
Professional equip-ment, supplies:.....	296	263,023	8	602	30	4,294	19	6,096	17	7,699	29	13,086	17	9,977	63	67,903	31	33,304	17	20,919	65	99,543
Service establishment equipment, supplies.	70	93,877	6	(x)	16	17,344	10	20,590	7	5,087	1	(x)	7	2,922	16	9,329	5	13,829	...	...	2	(x)
Transportation (exc. automotive) equip-ment, supplies:.....	398	813,009	15	4,750	34	42,061	34	88,179	33	77,018	25	54,249	11	19,780	95	151,031	66	120,310	9	77,028	76	178,603
Metals, metal work (exc. scrap):.....	104	352,367	5	1,060	19	54,037	6	8,046	4	9,837	10	16,856	8	13,983	27	115,496	4	23,923	...	...	21	109,129
Nonferrous metals, metal work:.....																						
Other manufactures' sales branches:.....	173	283,129	6	203	12	14,954	11	18,471	12	8,667	10	5,193	30	30,499	33	34,248	25	133,485	6	7,307	28	30,102
Amusement, sporting goods, periodicals, newspapers:.....	76	74,643	1	(x)	5	(x)	6	895	20	11,477	11	13,772	...	...	14	20,999	13	13,313	5	8,998	...	...
Farm supplies:.....	188	204,463	4	566	19	11,273	5	24,798	19	12,313	27	13,921	11	7,008	40	78,958	2	21,334	19	23,505	35	33,926
Jewelry:.....	37	51,110	2	(x)	2	(x)	8	8,960	4	854	5	4,432	2	(x)	5	5,421	6	11,347	1	(x)	4	(x)
Petroleum and products:.....	27	24,180	1	(x)	2	(x)	6	11,981	3	1,981	1	(x)	...	...	3	(x)	3	1,836	2	(x)	6	3,049
Manufacturers' sales branches, miscella-neous products:.....	732	3,503,247	41	206,850	84	547,173	43	148,412	47	124,006	69	189,494	51	329,058	99	780,096	79	822,366	5	3,152	214	352,610
Manufacturers' sales offices (without stocks), total:.....	8,052	23,408,860	381	452,651	960	1,706,113	764	1,919,922	579	1,624,431	705	2,977,148	443	1,315,437	1,162	3,670,773	926	3,396,463	153	836,300	1,979	5,609,652
Groceries, confec-tionery, meats:.....	18	69,686	...	...	7	48,115	...	...	1	(x)	...	...	1	(x)	1	(x)	...	...	...	...	8	18,249
Meats, meat products.	22	39,166	1	(x)	...	...	...	...	2	(x)	11	13,918	1	(x)	5	8,112	...	...	...	...	2	(x)
Other grocery, food specialties:.....	336	1,056,301	7	3,258	37	62,070	23	40,128	20	40,161	49	296,755	15	30,473	27	142,297	13	181,195	7	213	138	259,751
Farm products (edible):.....	16	74,049	2	(x)	5	26,407	...	...	4	4,489	1	(x)	1	(x)	2	(x)	...	...	...	...	1	(x)
Dairy, poultry products:.....	101	982,848	2	(x)	4	19,797	26	136,390	15	208,163	28	331,818	5	(x)	1	(x)	1	(x)	...	...	19	157,147
Beer, wines, distilled spirits:.....																						
See footnote at end of table.																						

See footnote at end of table.

Type of operation and of business

TYPE BY KIND OF BUSINESS—Cont.

Food and beverage stores, including restaurants, canteens, and refreshment places

Drugs, chemicals, and allied products

Books, drug and medicine stores

(Specialty line)

Industrial chemical and allied products

Paints, varnishes, oils, and explosives

Tobacco and produce

(See table, opposite page 10)

Dry goods, apparel, clothing, furnishings, linens, footwear, and other merchandise

Dry goods, piece goods, notions, and millinery

Furniture, home furnishings

Furniture (household)

Household appliances, home furnishings, floor coverings, and other merchandise

Paper and its products

Fine papers

Stationery, office supplies, and other paper products

Other paper products

Automotive equipment, tires and tubes

Electrical goods: Wiring supplies, appliances, and other electrical goods

Hardware, plumbing, and other building materials

Hardware

Hardware, plumbing, and other building materials

Lumber, construction materials

Lumber, millwork

Other construction materials

Machinery, equipment, and supplies

Commercial machinery, equipment, and supplies

Transportation (automotive) equipment, supplies

Farmland, machinery, equipment, and supplies

Industrial machinery, equipment, and supplies

Professional equipment, supplies

Sawmills, lumber, and other products

Transportation (automotive) equipment, supplies

See footnote at en

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired														Not reported					
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	
			Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)				
TYPE BY KIND OF BUSINESS--Con.																						
Manufacturers' sales offices (without stocks)--Continued																						
Metals, metal work (exc. scrap):																						
Iron, steel and products.....	729	5,410,524	32	99,995	49	104,866	51	213,250	69	226,584	82	1,011,866	21	193,317	137	723,847	105	684,824	10	(x)	173	(x)
Nonferrous metals, metal work.....	218	844,282	24	19,956	29	58,584	18	44,599	14	27,407	11	15,430	16	48,339	24	152,466	27	286,367	5	(x)	50	(x)
Other manufacturers' sales offices:																						
Amusement, sporting goods, periodicals, newspapers.....	64	138,637	2	(x)	6	5,277	4	3,142	1	(x)	7	5,262	3	6,361	10	14,777	6	36,919	...	...	25	63,747
Coal, coke.....	127	54,431	9	646	8	10,597	4	6,277	5	970	10	4,122	9	4,191	12	4,264	13	6,231	6	2,744	51	14,429
Farm supplies.....	64	361,559	1	4	4	35,260	25	129,832	1	(x)	1	1	4	31,048	2	(x)	4	16,737	4	12,035	18	127,442
Jewelry.....	36	114,755	1	8,879	1	5,628	3	5,628	5	12,714	5	24,388	...	...	7	27,728	7	19,964	1	(x)	2	(x)
Manufacturers' sales offices, miscellaneous products.....	56	44,823	2	(x)	9	10,941	...	...	3	1,764	8	7,634	4	1,340	5	783	15	4,363	2	(x)	8	17,455
Agents, brokers, total.....	357	3,092,921	16	(x)	48	339,927	64	535,868	24	198,566	41	472,177	28	195,237	55	642,019	26	534,402	2	(x)	53	30,010
Groceries, confection-ery, meats:																						
(exc. as specified):	2,883	4,740,299	238	230,101	569	706,796	415	490,939	345	397,970	274	462,849	217	358,164	356	1,080,863	231	579,466	35	139,087	203	234,104
Confectionery.....	147	100,226	12	3,330	33	14,330	32	14,330	16	7,383	7	7,944	8	8,101	13	21,990	11	6,611	...	...	15	11,869
Fish, sea foods.....	58	32,460	9	5,020	10	3,710	6	1,785	6	1,785	7	3,870	8	1,735	5	(x)	4	(x)	...	...	7	9,323
Meats, meat products.....	63	614,117	25	28,565	25	88,652	15	(x)	4	6,226	4	23,121	3	(x)	12	54,106	4	(x)	2	(x)	3	(x)
Farm products (edible):																						
Dairy, poultry products.....	105	387,457	23	20,508	36	55,192	25	56,751	21	21,474	16	59,762	17	61,114	23	66,761	13	24,020	4	2,239	17	19,636
Fruits, vegetables (fresh).....	960	1,390,914	75	42,875	157	152,440	112	94,806	144	253,632	88	76,298	54	202,379	125	157,807	101	176,498	21	92,144	83	142,035
Beer, wines, distilled spirits:																						
Beer, ale.....	17	11,839	3	1,677	4	(x)	1	(x)	2	(x)	2	(x)	2	(x)	1	(x)	...	...	...	...	2	(x)
Wines, distilled spirits.....	80	52,348	12	2,507	22	22,711	12	7,032	12	2,938	11	11,224	3	1,043	...	...	...	...	...	...	8	4,893
Drugs, chemicals, allied products:																						
Drugs, drug sundries, medicinal preparations.....	182	90,155	21	4,330	43	15,961	27	11,715	27	9,418	10	4,012	11	6,413	15	10,471	8	(x)	2	(x)	18	7,903
Industrial chemicals, explosives.....	251	270,335	30	19,739	55	37,401	42	35,156	28	76,965	19	12,345	14	18,367	35	49,893	10	14,353	1	(x)	17	(x)
Paints, varnishes.....	66	32,158	15	741	9	3,196	9	2,660	9	2,660	1	(x)	5	2,623	8	2,796	4	4,608	...	...	6	(x)
Tobacco and products (exc. leaf).....	19	5,520	3	696	2	(x)	4	(x)	3	529	4	2,939	...	...	...	...	...	...	1	(x)	2	(x)
Dry goods, apparel: Clothing, furnishings:																						
Footwear.....	1,838	1,649,119	195	61,070	374	273,385	287	234,212	241	261,723	166	392,857	118	136,906	141	135,540	60	(x)	1	(x)	255	117,872
Dry goods (general line).....	392	625,591	43	7,147	80	52,220	48	34,027	58	37,559	39	19,355	29	93,180	43	353,177	11	3,805	3	6,644	38	18,497
Dry goods specialties, piece goods, notions	1,063	3,223,128	94	89,953	269	937,398	139	369,764	124	152,082	67	167,508	101	321,599	102	473,339	51	145,932	13	(x)	103	(x)
Furniture, home furnishings:																						
Furniture (household, home furnishings).....	484	204,345	44	14,172	114	31,853	64	24,140	48	20,486	44	26,136	27	8,153	61	26,265	19	(x)	2	(x)	61	35,180
Floor coverings.....	561	265,618	61	24,614	128	37,679	96	90,561	68	20,229	45	26,571	34	11,671	55	26,749	20	(x)	2	(x)	52	14,922

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.]

Type of operation and kind of business	Period established or acquired																					
	Total		1948		1946-1947		1945-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900		Not reported	
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)
TYPE BY KIND OF BUSINESS— <i>Con-</i>	105	25,076	6	122	23	6,480	19	3,312	11	3,348	14	3,404	7	1,128	15	4,979	3	432	...	...	7	1,871
	302	226,001	17	4,788	62	49,997	43	25,038	39	18,898	36	9,652	32	420,134	31	35,085	17	43,740	...	...	25	18,666
	3,744	11,739,902	365	726,114	747	2,074,991	537	1,502,691	464	1,092,110	378	1,171,693	231	892,642	323	1,688,156	178	1,143,695	46	358,021	475	1,089,769
	62	86,535	15	2,266	30	23,473	6	7,238	3	535	...	...	1	(x)	1	(x)	2	(x)	...	...	4	1,451
	494	373,079	44	15,439	120	59,736	69	38,790	57	35,864	45	38,395	40	32,322	66	99,962	13	15,250	...	...	40	37,321
	945	477,298	85	30,659	232	99,145	120	67,612	130	65,791	89	48,723	73	40,666	104	60,281	49	24,638	...	...	63	39,783
	367	206,255	52	17,514	104	48,549	70	40,050	44	25,439	25	13,755	21	17,667	29	26,939	4	(x)	1	(x)	17	11,059
	497	227,178	49	14,064	84	36,205	72	23,664	69	25,671	35	20,055	39	14,498	71	48,848	29	23,584	5	7,433	44	13,156
	739	241,253	70	12,382	170	59,387	109	39,842	77	22,918	71	21,517	70	21,125	89	27,287	32	22,831	...	...	51	13,964
	528	432,518	60	28,328	112	81,818	60	35,587	66	48,339	46	29,774	44	30,741	77	69,758	33	27,775	3	1,361	27	79,037
260	106,768	30	7,329	66	21,022	37	9,620	24	10,031	23	22,005	24	7,881	26	15,043	13	5,611	1	(x)	16	(x)	
Machinery, equipment, and supplies:	339	75,938	48	7,893	90	17,458	66	11,716	41	24,322	33	5,490	15	2,739	20	3,138	9	968	...	...	17	2,214
	82	28,603	13	1,498	18	6,453	12	6,715	12	5,605	5	675	9	2,427	4	1,047	5	2,294	...	...	4	1,889
	64	28,993	8	989	21	10,933	16	7,196	2	(x)	3	773	1	(x)	6	2,946	2	(x)	2	(x)	3	1,248
	2,191	827,266	232	36,881	556	150,698	343	131,637	247	96,272	169	98,102	164	80,442	238	122,769	78	50,893	4	1,441	160	58,131
	109	22,124	12	1,442	26	4,969	19	3,162	18	4,901	5	1,517	8	2,384	14	3,104	3	98	...	...	4	547
	380	258,169	35	5,321	74	37,115	56	28,859	53	24,791	35	20,653	26	23,636	46	65,861	28	31,981	2	(x)	25	(x)
	200	181,331	23	16,571	52	42,445	31	40,880	11	21,569	21	18,891	10	4,483	31	23,333	11	8,424	1	(x)	9	(x)
	638	542,949	56	24,420	180	112,724	120	73,054	56	55,529	48	36,081	40	140,812	71	52,171	24	27,366	1	(x)	42	(x)
	105	183,344	8	3,648	31	53,909	20	27,841	9	5,888	11	14,792	6	3,088	9	39,816	3	(x)	...	...	8	(x)
	50	164,613	2	(x)	12	37,024	6	8,337	1	(x)	3	5,234	6	11,751	8	25,259	6	29,775	1	(x)	5	35,806
40	35,949	6	682	10	11,576	5	6,456	4	3,038	3	481	2	(x)	3	3,186	5	1,419	...	...	2	(x)	
See footnote at end table.																						

See footnote at end table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total		Period established or acquired																		Not reported	
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900		Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)
			Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)				
TYPE BY KIND OF BUSINESS--Con.																						
Agents, brokers--Continued																						
Other agents, brokers:																						
Amusement, sporting goods, etc.....	336	149,937	47	11,863	96	43,413	56	34,188	30	13,160	19	6,442	15	7,473	25	13,023	13	(x)	1	(x)	34	10,140
Books, periodicals, newspapers.....	118	57,782	9	841	25	8,244	22	12,976	15	1,549	9	8,080	11	983	12	2,489	8	20,453	...	...	7	2,167
Coal, coke.....	201	655,757	23	39,554	32	63,400	21	42,233	26	51,777	19	28,682	18	(x)	30	82,020	17	54,879	3	7,442	12	1,167
Farm supplies.....	220	457,339	24	14,195	44	99,869	35	29,107	25	17,372	19	43,742	22	83,122	22	62,652	12	22,356	...	...	17	85,824
Jewelry.....	369	121,966	32	18,820	84	25,733	65	20,309	42	15,912	17	(x)	26	9,314	26	4,442	20	3,565	1	(x)	56	15,958
Meat and food products	124	373,605	12	9,652	31	70,333	17	113,256	18	85,505	16	22,412	9	16,798	12	42,165	2	(x)	...	...	7	1,167
Agents, brokers, miscellaneous products.	1,473	2,606,935	160	98,575	372	681,271	221	363,659	140	146,988	110	123,794	94	239,333	140	534,371	74	213,825	8	26,784	154	178,335
Assemblers (mainly farm products), total.....	19,268	10,957,893	1,267	386,009	2,934	1,424,632	2,680	1,333,724	2,129	1,192,615	1,569	880,143	1,068	881,407	2,250	1,729,638	2,313	1,522,600	168	116,987	2,890	1,450,138
Groceries, confection-ery, meats:																						
Fish, sea foods.....	591	118,225	62	7,488	128	24,459	87	20,368	72	18,089	42	7,119	28	5,024	45	14,887	35	8,449	7	2,138	85	10,204
Other grocery, food specialties.....	253	206,617	20	9,544	49	29,114	34	29,830	22	(x)	27	(x)	17	(x)	22	(x)	18	50,572	2	(x)	42	17,384
Farm products (edible):																						
Dairy, poultry products.....	3,939	1,618,011	326	47,089	698	196,242	566	151,985	505	177,232	385	128,440	311	231,361	489	411,922	186	99,500	16	10,730	457	143,310
Fruits, vegetables (fresh).....	2,137	1,102,832	167	41,951	334	109,986	366	166,594	239	94,010	196	120,317	116	84,427	250	165,051	168	127,735	27	42,538	274	150,223
Farm products (raw materials).....	11,939	7,756,809	664	273,535	1,652	1,040,526	1,542	931,017	1,241	877,866	883	596,898	574	516,564	1,396	1,077,733	1,874	1,223,409	114	58,833	1,999	1,160,428
Other assemblers:																						
Farm supplies.....	384	151,167	28	6,402	63	23,019	81	33,730	49	15,029	33	14,526	22	(x)	47	24,558	29	11,423	2	(x)	30	8,564
Assemblers, miscellaneous products.	25	4,232	...	...	10	1,286	4	200	1	(x)	3	(x)	...	...	1	(x)	3	1,512	...	...	3	25

x Withheld to avoid disclosure.

8.40 WHOLESALE TRADE—GENERAL STATISTICS

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL													
Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propriet- ors, * Novem- ber	Paid employees, workweek ended nearest Nov. 15	Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Oper- ating ex- penses inc. pay roll) as per cent of sales	Pay roll, entire year	Active propriet- ors, * Novem- ber	Paid employees, workweek ended nearest Nov. 15
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)
Merchant wholesalers:							MERCHANT WHOLESALERS--Continued						
Service wholesalers (domestic market):							Wholesale merchants, jobbers--Continued						
Wholesale merchants, jobbers.....	133,123	64,469,433	12.5	4,431,812	99,978	1,354,143	Paper and its products:						
Converters (textile).....	1,134	1,764,143	8.9	81,975	487	12,246	Wrapping paper, twine.....	512	295,869	16.3	31,143	305	8,147
Industrial distributors.....	1,948	2,814,459	14.1	255,469	278	71,169	Fine paper.....	430	447,867	13.7	39,175	113	9,075
Foreign trade merchants:							Stationery, office supplies.....	857	177,852	26.8	29,779	547	10,006
Exporters.....	3,596	3,906,484	7.6	112,044	1,772	25,707	Wallpaper.....	259	32,321	33.6	5,389	101	1,783
Importers.....	2,203	2,817,100	6.3	80,206	1,374	17,155	Miscellaneous paper products....	1,891	849,026	13.9	70,911	1,283	19,471
Limited-function wholesalers:							Farm products (raw materials)....	2,238	5,326,397	3.4	69,617	1,780	19,526
Cash-carry wholesalers.....	1,142	364,219	4.9	8,358	705	3,322	Automotive:						
Drop or direct-mill shippers....	1,769	2,781,999	4.4	59,859	892	11,906	Automobiles, other motor vehicles	2,231	1,320,906	10.6	77,171	1,486	23,530
Wagon, truck distributors.....	1,343	181,256	14.5	12,575	1,332	5,089	Automotive equipment, tires and tubes.....	12,265	2,520,005	22.4	339,328	8,556	110,680
Retailer-cooperative warehouses..	260	667,496	5.2	22,083	5	7,253	Electrical goods:						
Manufacturers' sales branches, offices.....	Kind-of-business data presented in table 1E						General line, apparatus, supplies.	2,824	2,217,251	12.6	165,275	1,486	47,099
Sales branches (with stocks)....							Electrical appliances, specialties	2,436	1,997,382	13.1	145,525	1,315	40,408
Sales offices (without stocks)....							Hardware, plumbing, heating:						
Petroleum bulk stations, terminals..	Kind-of-business data presented in table 1E						Hardware.....	1,721	840,488	16.4	84,121	1,178	25,250
Agents, brokers:							Plumbing, heating equipment, supplies.....	3,547	1,523,488	15.6	135,414	1,836	37,105
Auction companies.....	1,728	2,879,415	2.2	24,938	1,777	22,793	Lumber, construction materials:						
Brokers (merchandise):							Lumber, millwork.....	2,319	1,714,486	14.1	140,447	1,084	41,798
Representing sellers.....	5,042	8,734,577	1.9	61,316	4,678	14,462	Other construction materials....	2,544	1,110,264	22.1	133,825	1,241	39,295
Representing buyers.....	770	1,123,346	1.8	7,385	715	1,817	Machinery, equipment, supplies:						
Commission merchants.....	2,403	7,544,234	1.3	49,303	2,243	15,184	Commercial machines, equipment...	4,761	854,036	24.1	111,544	3,508	32,491
Export agents.....	1,135	1,200,502	4.0	21,896	697	6,685	Construction machinery, equipment	838	669,214	16.6	63,437	304	15,218
Import agents.....	308	707,226	2.2	4,912	191	1,078	Farm-dairy machinery, equipment..	838	463,139	11.5	27,259	513	7,899
Manufacturers' agents:							Industrial machinery, equipment, supplies.....	5,740	1,626,810	18.5	164,401	3,666	44,534
With stocks.....	1,423	633,790	7.1	25,510	1,191	6,076	Professional equipment, supplies.	2,528	542,784	26.1	86,702	1,441	28,651
Without stocks.....	7,625	3,375,484	5.7	59,674	7,283	13,679	Service establishment equipment, supplies.....	4,183	749,147	19.1	74,701	3,277	22,866
Selling agents.....	3,517	5,135,198	3.9	73,170	2,875	13,644	Transportation (exc. automotive) equipment, supplies.....	604	210,063	20.7	21,784	294	5,341
Purchasing agents, resident buyers.	213	1,737,522	1.3	14,493	164	3,772	Metals, metal work (exc. scrap):						
Cooperative buying agencies.....	23	83,383	2.3	858	5	176	Iron, steel and products.....	1,333	1,164,182	16.0	104,348	661	25,626
Cooperative sales agencies.....	174	1,255,455	0.9	6,693	1	2,284	Nonferrous metals, metal work....	214	255,336	10.0	14,392	93	3,890
Assemblers (mainly farm products):							Waste materials:						
Assemblers (dealing on own account).	5,156	2,312,596	4.3	38,957	4,318	22,374	Iron, steel scrap.....	3,040	1,693,817	9.6	84,864	2,737	27,933
Commission buyers.....	1,387	1,599,092	1.5	9,327	1,253	4,346	Other scrap, waste materials....	4,603	971,542	15.8	80,978	4,634	31,495
Cooperative marketing associations	1,131	1,843,689	9.3	81,572	31	38,212	Other wholesale merchants, jobbers:						
Cream stations.....	1,212	289,146	7.1	8,734	574	3,959	Amusement, sporting goods.....	2,130	543,381	17.2	48,174	1,686	15,598
Country grain elevators:							Books, periodicals, newspapers....	1,557	454,828	17.9	51,249	1,011	22,229
Independent.....	2,618	1,126,773	4.3	21,553	2,014	8,997	Coal, coke.....	343	597,654	6.7	20,724	100	6,112
Line.....	3,309	1,277,461	3.7	24,163	348	9,711	Farm supplies.....	1,608	1,180,761	9.2	57,223	1,123	20,352
Cooperative.....	2,481	1,697,764	3.0	26,256	38	10,125	Jewelry.....	2,969	617,285	16.2	53,107	2,854	14,515
Packers, shippers.....	1,974	811,372	25.2	98,121	1,538	61,344	Petroleum and products.....	1,011	437,223	11.3	23,442	588	7,265
MERCHANT WHOLESALERS							Wholesale merchants, jobbers, n.e.c.	3,683	1,452,667	13.4	106,571	2,937	35,965
Wholesale merchants, jobbers, total.....	133,123	64,469,433	12.5	4,431,812	99,978	1,354,143	Converters (textile).....	1,134	1,764,143	8.9	81,975	487	12,246
Groceries, confectionery, meats:							Industrial distributors, total	1,948	2,814,459	14.1	255,469	278	71,169
Groceries (general line).....	3,629	5,045,413	8.6	264,136	2,034	87,485	Automotive equipment, tires and tubes	23	8,354	19.4	1,077	...	328
Confectionery.....	1,932	363,045	11.8	23,453	1,873	9,191	Electrical goods:						
Fish, sea foods.....	1,183	384,340	15.6	29,363	1,091	10,923	General line, apparatus, supplies.	4	21,973	8.1	1,367	...	386
Meats, meat products.....	3,334	1,963,509	7.4	80,592	3,128	24,462	Wiring supplies, construction materials, apparatus and equipment	16	17,667	17.5	1,950	10	575
Other grocery, food specialties...	5,250	1,681,667	12.6	104,035	4,316	36,680	Hardware, plumbing, heating:						
Farm products (edible):							Hardware.....	360	1,140,371	15.1	117,395	41	33,518
Dairy, poultry products.....	6,170	4,169,571	12.9	298,034	5,341	100,516	Plumbing heating equipment, supplies.....	161	268,919	12.6	21,380	15	6,063
Fruits, vegetables (fresh).....	6,360	3,113,985	9.8	153,628	7,112	50,867	Machinery, equipment, supplies:						
Beer, wines, distilled spirits:							Construction machinery, equipment	74	109,980	15.9	10,641	26	2,546
Beer, ale.....	5,628	1,537,922	14.2	105,701	4,793	34,230	Industrial machinery, equipment, supplies.....	1,270	1,198,482	13.2	95,887	181	25,944
Wines, distilled spirits.....	1,387	2,207,770	9.3	111,960	587	27,696	Other machinery, equipment, supplies	12	12,585	19.6	1,574	3	407
Drugs, chemicals, allied products:							Metals, metal work (exc. scrap)....	19	26,438	17.8	3,367	2	1,165
Drugs (general line).....	285	792,810	12.0	62,066	37	20,763	Other industrial distributors.....	9	9,690	14.9	831	...	237
Drugs, drug sundries (specialty lines).....	1,777	458,835	23.6	43,163	1,293	13,878	Exporters, total.....	3,596	3,906,484	7.6	112,044	1,772	25,707
Industrial chemicals, explosives..	927	480,080	14.9	38,357	416	9,400	Groceries, confectionery, meats....	319	273,412	9.7	7,298	170	1,749
Paints, varnishes.....	1,262	218,072	22.7	27,717	739	8,485	Farm products (edible):						
Tobacco and products (exc. leaf)...	2,869	2,480,547	5.2	74,003	2,605	25,745	Dairy, poultry products.....	13	4,190	12.9	191	6	68
Dry goods, apparel:							Fruits, vegetables (fresh).....	20	17,768	12.2	616	9	140
Clothing, furnishings, footwear...	4,869	1,480,193	14.1	106,434	4,308	28,346	Beer, wines, distilled spirits.....	10	8,520	10.7	161	5	29
Dry goods (general line).....	172	443,939	13.0	35,647	61	9,662							
Dry goods, specialties, piece goods, notions.....	4,583	1,622,353	12.4	101,676	3,820	24,533							
Furniture, home furnishings:													
Furniture (household, office)....	1,144	371,015	19.9	42,360	791	11,387							
Home furnishings, floor coverings..	2,305	790,896	16.0	67,467	1,693	18,781							

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees, workweek ended nearest Nov. 15	Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees, workweek ended nearest Nov. 15
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)
MERCHANT WHOLESALERS--Continued							MERCHANT WHOLESALERS--Continued						
Exporters--Continued							Importers--Continued						
Drugs, chemicals, allied products:							Electrical goods.....	15	6,449	12.4	400	6	81
Drugs, drug sundries (specialty lines).....	77	39,110	13.2	2,074	23	442	Lumber, construction materials.....	27	6,828	16.3	408	17	129
Industrial chemicals, explosives..	222	154,273	9.4	5,472	85	1,027	Machinery, equipment, supplies....	75	52,499	9.5	2,540	35	524
Paints, varnishes.....	7	1,134	19.4	111	1	22	Metals, metal work (exc. scrap)....	24	172,629	4.3	4,539	...	909
Tobacco and products (exc. leaf)....	15	9,233	7.2	318	6	36	Waste materials.....	22	11,943	11.8	529	7	119
Dry goods, apparel:							Other importers:						
Clothing, furnishings, footwear...	154	42,818	15.6	2,628	114	705	Amusement, sporting goods.....	46	10,846	19.8	1,057	27	289
Dry goods, piece goods, notions...	479	249,882	9.6	9,570	285	1,969	Books, periodicals, newspapers...	20	1,636	32.8	281	9	86
Furniture, home furnishings:							Farm supplies.....	23	69,013	7.3	1,322	8	279
Furniture (household, office)....	10	1,035	18.9	63	9	18	Jewelry.....	371	160,345	11.6	9,086	297	1,834
Home furnishings, floor coverings..	46	12,502	12.8	601	26	159	Importers, n.e.c.....	226	595,014	6.4	13,197	87	2,371
Paper and its products.....	65	55,778	10.7	2,277	35	413	Cash-carry wholesalers, total	1,142	364,219	4.9	8,358	705	3,322
Farm products (raw materials).....	155	1,090,246	4.6	14,090	103	3,882	Groceries, confectionery, meats:						
Automotive:							Groceries (general line).....	405	146,829	4.9	3,565	50	1,282
Automobiles, other motor vehicles..	29	95,632	3.8	1,646	13	475	Confectionery.....	21	1,751	9.6	60	21	32
Automotive equipment, tires and tubes.....	126	111,175	13.1	4,672	65	1,050	Fish, sea foods.....	13	870	16.3	49	14	82
Electrical goods.....	139	153,403	9.9	6,872	56	1,811	Meats, meat products.....	64	10,642	8.7	459	67	187
Hardware, plumbing, heating:							Other grocery, food specialties..	109	18,316	8.4	677	67	283
Hardware.....	63	19,862	15.6	1,449	39	355	Farm products (edible):						
Plumbing, heating equipment, supplies.....	30	17,469	12.5	861	18	166	Dairy, poultry products.....	113	16,555	13.8	987	120	412
Lumber, construction materials:							Fruits, vegetables (fresh).....	177	20,549	10.8	846	206	328
Lumber, millwork.....	61	46,056	8.9	1,320	29	352	Beer, wines, distilled spirits:						
Other construction materials.....	14	9,890	14.6	322	5	83	Beer, ale.....	6	616	13.3	40	3	16
Machinery, equipment, supplies:							Wines, distilled spirits.....	78	121,820	1.1	992	...	441
Commercial machines, equipment....	46	14,473	10.7	687	25	157	Tobacco and products (exc. leaf)...	81	17,620	5.1	235	78	124
Construction machinery, equipment..	15	5,799	14.8	246	4	59	Other cash-carry wholesalers.....	75	8,651	14.6	448	79	185
Farm-dairy machinery, equipment....	36	17,528	10.7	826	4	174	Drop or direct-mill shippers, total.....	1,769	2,781,999	4.4	59,859	892	11,906
Industrial machinery, equipment, supplies.....	222	125,629	13.1	7,396	81	1,906	Furniture, home furnishings.....	15	76,931	5.1	1,716	5	275
Professional equipment, supplies..	47	23,324	14.0	1,387	25	355	Hardware, plumbing, heating.....	11	4,984	9.9	305	6	91
Service establishment equipment, supplies.....	35	9,201	10.5	344	26	87	Lumber, construction materials:						
Transportation (exc. automotive) equipment, supplies.....	38	31,635	13.5	1,587	13	300	Lumber, millwork.....	907	1,025,072	5.4	26,033	584	4,990
Metals, metal work (exc. scrap):							Other construction materials.....	10	13,439	27.2	930	9	239
Iron, steel and products.....	171	342,830	5.7	8,001	49	1,626	Machinery, equipment, supplies....	62	14,287	12.9	940	46	175
Nonferrous metals, metal work.....	25	85,309	4.4	2,195	9	225	Metals, metal work (exc. scrap)....	17	9,991	10.6	451	13	127
Waste materials.....	39	15,151	10.3	704	21	140	Other drop or direct-mill shippers:						
Other exporters:							Coal, coke.....	620	1,359,907	3.4	24,524	156	5,056
Amusement, sporting goods.....	43	11,429	16.6	785	24	195	Petroleum and products.....	31	57,516	4.9	1,196	11	221
Books, periodicals, newspapers....	12	960	24.5	116	8	42	Other drop or direct-mill shippers, n.e.c.....	96	219,872	3.6	3,764	62	732
Coal, coke.....	18	119,593	1.9	1,047	2	142	Wagon, truck distributors, total.....	1,343	181,256	14.5	12,575	1,332	5,089
Farm supplies.....	17	13,580	6.2	290	6	61	Groceries, confectionery, meats:						
Jewelry.....	47	21,168	9.0	747	27	155	Confectionery.....	109	9,672	14.9	720	103	308
Petroleum and products.....	48	231,468	4.5	5,285	16	1,040	Fish, sea foods.....	16	2,932	19.6	319	13	111
Exporters, n.e.c.....	683	424,019	10.0	17,789	330	4,092	Meats, meat products.....	91	14,442	7.7	557	93	243
Importers, total.....	2,203	2,817,100	6.3	80,206	1,374	17,155	Other grocery, food specialties..	313	32,442	16.5	2,781	311	1,100
Groceries, confectionery, meats.....	337	777,719	3.9	13,655	234	3,241	Farm products (edible):						
Farm products (edible):							Dairy, poultry products.....	353	60,376	19.4	5,762	350	2,335
Dairy, poultry products.....	15	9,734	8.1	361	5	116	Fruits, vegetables (fresh).....	279	26,672	10.5	1,004	291	471
Fruits, vegetables (fresh).....	28	33,248	12.8	1,660	16	561	Tobacco and products (exc. leaf)...	46	12,497	5.0	317	50	106
Beer, wines, distilled spirits:							Other wagon, truck distributors:						
Beer, ale.....	17	8,291	20.9	584	14	171	Books, periodicals, newspapers...	8	2,055	13.1	165	6	76
Wines, distilled spirits.....	57	183,027	8.9	4,808	9	1,011	Petroleum and products.....	105	17,878	12.1	821	90	290
Drugs, chemicals, allied products:							Other wagon, truck distributors, n.e.c.....	23	2,290	11.6	129	25	49
Drugs, drug sundries (specialty lines).....	20	16,673	13.9	1,174	9	213	Retailer-cooperative ware- houses, total.....	260	667,496	5.2	22,083	5	7,253
Industrial chemicals, explosives, paints.....	42	51,272	10.4	2,101	18	277	Groceries, confectionery, meats:						
Tobacco and products (exc. leaf)....	8	9,679	9.7	583	4	132	Groceries (general line).....	211	582,340	4.6	16,722	1	5,421
Dry goods, apparel:							Other grocery, food specialties..	4	1,783	9.5	75	2	24
Clothing, furnishings, footwear...	102	34,560	14.8	2,232	63	508	Farm products (edible).....	6	5,640	7.2	276	2	87
Dry goods.....	231	81,905	14.6	6,296	151	1,444	Other retailer cooperative ware- houses.....	39	77,733	9.3	5,010	...	1,721
Furniture, home furnishings.....	288	61,793	20.2	6,067	215	1,546	AGENTS, BROKERS						
Paper and its products.....	12	11,435	5.2	318	4	70	Auction companies, total.....	1,728	2,879,415	2.2	24,938	1,777	22,793
Farm products (raw materials).....	189	421,089	3.6	6,568	136	1,098	Farm products (edible).....	25	223,753	2.1	2,386	7	719
Automotive.....	8	29,473	4.1	440	3	146	Dry goods, apparel.....	10	9,118	4.8	198	12	46
							Furniture, home furnishings.....	22	5,174	11.8	240	22	102

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees, workweek ended nearest Nov. 15	Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprietors, * Novem- ber	Paid employees, workweek ended nearest Nov. 15
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)
AGENTS, BROKERS--Continued							AGENTS, BROKERS--Continued						
Auction companies--Continued							Commission merchants, total..						
Farm products (raw materials):							Groceries, confectionery, meats....	81	153,957	1.4	1,039	68	244
Livestock (exc. horses, mules)....	994	1,697,922	1.6	10,755	1,057	12,892	Farm products (edible):						
Tobacco (leaf).....	601	869,676	3.2	9,829	612	8,459	Dairy, poultry products.....	55	46,777	3.3	644	54	25
Misc. inedible farm products.....	22	31,670	4.8	833	17	249	Fruits, vegetables (fresh).....	287	330,775	5.7	12,415	305	3,967
Machinery, equipment, supplies.....	10	9,812	4.4	331	7	104	Drugs, chemicals, allied products:						
Other auction companies.....	44	32,290	2.9	366	43	222	Drugs, drug sundries.....	9	923	9.6	26	8	14
Brokers (merchandise) rep- resenting sellers, total....	5,042	8,734,577	1.9	61,316	4,678	14,462	Industrial chemicals, paints.....	13	8,425	4.1	145	6	33
Groceries, confectionery, meats.....	2,590	4,583,004	1.9	35,786	2,459	8,760	Dry goods, apparel.....	146	198,995	4.1	2,874	121	546
Farm products (edible):							Furniture, home furnishings.....	35	19,607	7.0	565	20	137
Dairy, poultry products.....	83	192,875	1.0	907	73	196	Paper and its products.....	11	10,962	3.3	214	9	33
Fruits, vegetables (fresh).....	397	379,007	2.6	3,444	328	925	Farm products (raw materials):						
Drugs, chemicals, allied products:							Cotton.....	124	235,442	1.1	960	115	353
Drugs, drug sundries.....	6	3,874	2.7	42	5	10	Grain.....	193	1,117,573	1.0	4,829	118	1,058
Industrial chemicals, paints.....	41	43,602	2.9	559	30	104	Hides, skins, raw furs.....	37	59,198	4.0	1,172	32	210
Dry goods, apparel:							Livestock (exc. horses, mules)...	745	4,617,313	0.6	13,495	896	5,321
Clothing, furnishings, footwear...	152	87,597	3.6	1,009	167	310	Tobacco (leaf).....	34	35,841	3.9	681	24	598
Dry goods, specialties, piece goods, notions.....	109	491,856	1.0	2,043	132	255	Wool, mohair.....	54	138,925	1.5	1,315	44	306
Furniture, home furnishings:							Miscellaneous inedible farm products.....	19	41,924	1.3	310	13	117
Furniture (household, office)....	18	6,148	7.2	145	18	32	Automotive.....	14	2,699	9.2	107	17	44
Home furnishings, floor coverings.	22	6,639	6.4	106	26	43	Electrical goods.....	17	2,833	6.4	84	11	25
Paper and its products.....	59	21,240	4.7	410	55	100	Hardware, plumbing, heating.....	16	3,860	10.1	221	10	44
Farm products (raw materials):							Lumber, construction materials:						
Cotton.....	149	451,519	0.6	859	141	263	Lumber, millwork.....	111	78,638	3.6	652	93	177
Grain.....	96	253,270	0.8	605	97	166	Other construction materials.....	8	1,996	7.7	12	8	6
Hides, skins, raw furs.....	76	86,503	2.5	910	65	184	Machinery, equipment, supplies....	98	63,552	4.5	1,177	76	252
Livestock (exc. horses, mules)....	21	107,594	0.5	192	24	101	Metals, metal work (exc. scrap)...	19	23,507	2.1	150	9	31
Tobacco (leaf).....	10	13,545	4.2	257	10	179	Waste materials.....	21	42,678	2.8	659	14	106
Wool, mohair.....	72	149,589	1.3	556	80	114	Other commission merchants.....	256	307,834	3.5	5,557	172	1,309
Miscellaneous inedible farm products.....	23	67,721	1.3	323	17	71	Export agents, total.....	1,135	1,200,502	4.0	21,896	697	6,685
Automotive equipment, tires and tubes.....	9	3,397	7.2	48	12	11	Groceries, confectionery, meats...	98	178,884	2.5	1,761	58	389
Electrical goods.....	31	16,099	5.3	276	25	66	Farm products (edible).....	9	4,394	4.9	131	5	36
Hardware, plumbing, heating:							Drugs, chemicals, allied products:						
Hardware.....	13	10,922	4.1	209	12	51	Drugs, drug sundries.....	24	3,844	8.8	166	22	47
Plumbing, heating equipment, supplies.....	13	4,133	7.0	109	16	24	Industrial chemicals, paints.....	50	32,735	3.0	609	30	121
Lumber, construction materials:							Dry goods, apparel:						
Lumber, millwork.....	169	175,838	4.4	2,177	145	421	Clothing, furnishings, footwear..	50	21,753	6.0	567	47	138
Other construction materials.....	25	6,848	8.7	271	17	58	Dry goods, specialties, piece goods, notions.....	90	93,880	3.7	1,675	72	345
Machinery, equipment, supplies.....	165	78,430	4.6	1,230	139	303	Furniture, home furnishings.....	19	3,284	8.0	109	12	29
Metals, metal work (exc. scrap)....	65	42,097	3.5	576	47	136	Paper and its products.....	10	2,911	5.2	97	7	18
Waste materials.....	34	36,148	5.8	881	13	151	Farm products (raw materials):						
Other brokers (representing sellers)	594	1,415,082	1.6	7,386	525	1,428	Cotton.....	10	18,036	2.0	108	7	22
Brokers (merchandise) rep- resenting buyers, total....	770	1,123,346	1.8	7,385	715	1,817	Grain.....	7	9,402	2.6	77	7	27
Groceries, confectionery, meats.....	74	75,557	2.3	676	73	158	Hides, skins, raw furs.....	13	9,344	2.7	107	7	27
Farm products (edible).....	129	112,039	2.7	1,023	128	308	Livestock (exc. horses, mules)...	15	921	7.2	21	5	9
Dry goods, apparel:							Tobacco (leaf).....	5	71,915	7.9	2,766	4	2,396
Clothing, furnishings, footwear...	114	42,339	4.3	684	111	229	Misc. inedible farm products.....	9	19,695	2.1	217	7	42
Dry goods, specialties, piece goods, notions.....	23	37,028	1.7	278	19	54	Automotive:						
Paper and its products.....	12	12,728	2.6	152	6	38	Automobiles, other motor vehicles	10	51,880	1.6	343	8	86
Farm products (raw materials):							Automotive equipment, tires and tubes.....	57	30,623	5.5	653	38	184
Cotton.....	71	83,335	1.2	157	79	80	Electrical goods:						
Grain.....	41	88,735	0.9	158	32	56	Wiring supplies, apparatus.....	19	17,252	4.8	510	21	115
Hides, skins, raw furs.....	47	115,266	2.0	1,067	34	203	Electrical appliances,specialties	21	11,955	5.6	271	14	69
Livestock (exc. horses, mules)....	19	58,009	0.8	199	23	70	Hardware, plumbing, heating:						
Tobacco (leaf).....	4	6,769	1.9	4	5	3	Hardware.....	16	4,983	6.5	112	15	27
Wool, mohair.....	24	65,087	0.9	224	22	39	Plumbing, heating equipment, supplies.....	9	3,247	6.3	137	6	33
Miscellaneous inedible farm products.....	7	7,987	1.1	30	10	10	Lumber, construction materials.....	32	17,443	4.8	388	14	92
Lumber, construction materials.....	30	19,176	3.9	236	25	47	Machinery, equipment, supplies....	264	177,954	5.4	4,542	124	956
Machinery, equipment, supplies.....	30	5,793	7.4	85	30	21	Metals, metal work (exc. scrap)...	54	103,833	2.9	1,497	25	391
Metals, metal work (exc. scrap)....	17	7,679	3.6	90	15	22	Other export agents.....	244	310,334	3.8	5,032	142	1,086
Waste materials.....	21	85,392	3.3	958	18	147	Import agents, total.....	308	707,226	2.2	4,912	191	1,078
Other brokers (representing buyers).	107	300,427	1.2	1,364	85	332	Groceries, confectionery, meats...	55	128,906	1.5	1,060	42	203
							Farm products (edible).....	49	162,632	4.2	625	5	132
							Drugs, chemicals, allied products:						
							Drugs, drug sundries.....	5	1,912	4.3	32	2	9
							Industrial chemicals, paints.....	7	11,495	2.3	96	5	25

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)	Type of operation and kind of business	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
AGENTS, BROKERS--Continued							AGENTS, BROKERS--Continued						
Import agents--Continued							Manufacturers' agents (with- out stocks)--Continued						
Dry goods, apparel:							Lumber, construction materials:						
Clothing, furnishings, footwear...	12	4,750	2.8	44	14	22	Lumber, millwork.....	102	59,123	4.4	549	95	155
Dry goods, specialties, piece goods, notions.....	20	5,729	4.5	101	18	25	Other construction materials.....	104	35,591	7.4	951	83	276
Furniture, home furnishings.....	11	3,527	5.5	70	9	23	Machinery, equipment, supplies:						
Farm products (raw materials).....	50	141,266	1.2	746	47	155	Commercial machines, equipment...	123	41,489	5.7	794	116	213
Lumber, construction materials.....	6	816	8.1	34	...	16	Industrial machinery, equipment, supplies.....	1,180	417,156	8.2	11,288	1,093	2,261
Metals, metal work (exc. scrap).....	7	69,864	1.0	259	...	69	Other machinery, equipment, supplies.....	342	166,548	5.1	2,399	305	522
Other import agents.....	86	176,329	1.9	1,745	49	399	Metals, metal work (exc. scrap):						
Manufacturers' agents (with stocks), total.....	1,423	633,750	7.1	25,510	1,191	6,076	Iron, steel and products.....	351	237,916	4.3	2,866	314	564
Groceries, confectionery, meats.....	8	10,826	5.7	398	5	89	Nonferrous metals, metal work....	63	42,393	3.8	448	59	82
Drugs, chemicals, allied products:							Other manufacturers' agents (with- out stocks).....	906	401,414	5.3	5,826	894	1,574
Drugs, drug sundries.....	8	9,272	4.8	287	6	76	Selling agents, total.....	3,517	5,135,198	3.9	73,170	2,875	13,644
Industrial chemicals, paints.....	46	63,767	3.7	1,441	29	250	Groceries, confectionery, meats....	100	167,602	2.1	1,758	88	384
Dry goods, apparel:							Farm products (edible).....	26	24,755	2.8	392	16	79
Clothing, furnishings, footwear...	49	18,836	5.9	513	55	144	Drugs, chemicals, allied products:						
Dry goods, specialties, piece goods, notions.....	46	23,535	4.2	453	50	107	Drugs, drug sundries.....	39	11,507	7.7	339	38	112
Furniture, home furnishings:							Industrial chemicals, paints.....	63	103,463	4.6	1,387	37	268
Furniture (household, office)....	22	7,558	6.2	227	20	56	Dry goods, apparel:						
Home furnishings, floor coverings.	40	18,814	6.7	650	31	184	Clothing, furnishings, footwear..	509	372,879	4.7	5,563	482	1,088
Paper and its products.....	20	9,363	5.4	435	20	111	Dry goods, specialties, piece goods, notions.....	664	2,399,817	3.9	34,374	470	5,485
Automotive equipment, tires and tubes.....	52	21,382	7.1	787	51	228	Furniture, home furnishings:						
Electrical goods:							Furniture (household, office)....	93	61,007	6.3	1,319	82	265
Wiring supplies, apparatus.....	113	49,824	8.0	1,925	101	444	Home furnishings, floor coverings	106	41,904	7.4	1,223	97	262
Electrical appliances, specialties.	39	25,576	6.4	636	30	176	Paper and its products.....	114	124,345	3.6	1,534	83	313
Hardware, plumbing, heating:							Automotive:						
Hardware.....	56	17,173	7.9	787	44	200	Automobiles, other motor vehicles	5	894	9.3	14	5	7
Plumbing, heating equipment, supplies.....	119	53,755	7.9	2,976	85	624	Automotive equipment, tires and tubes.....	36	16,261	7.4	505	28	118
Lumber, construction materials:							Electrical goods:						
Lumber, millwork.....	8	3,975	6.9	182	2	47	Wiring supplies, apparatus.....	67	28,853	6.3	632	56	147
Other construction materials.....	30	8,252	11.8	707	24	230	Electrical appliances, specialties	36	15,407	5.8	205	41	58
Machinery, equipment, supplies:							Hardware, plumbing, heating:						
Commercial machines, equipment....	88	17,455	12.4	1,290	67	400	Hardware.....	59	31,167	6.3	554	48	113
Industrial machinery, equipment, supplies.....	409	146,931	9.2	7,706	349	1,710	Plumbing, heating equipment, supplies.....	83	27,854	8.2	1,054	65	218
Other machinery, equipment, supplies.....	93	46,739	6.5	1,920	73	399	Lumber, construction materials:						
Metals, metal work (exc. scrap)....	47	30,528	4.9	792	39	205	Lumber, millwork.....	85	68,054	4.1	689	69	155
Other manufacturers' agents (with stocks).....	130	50,189	5.9	1,398	110	396	Other construction materials.....	70	47,386	5.5	952	71	201
Manufacturers' agents (without stocks), total.....	7,625	3,575,484	5.7	59,674	7,283	13,579	Machinery, equipment, supplies:						
Groceries, confectionery, meats.....	150	122,032	2.8	1,047	142	326	Commercial machines, equipment...	98	12,353	12.6	814	92	289
Drugs, chemicals, allied products:							Industrial machinery, equipment, supplies.....	282	80,567	8.8	2,994	226	657
Drugs, drug sundries.....	82	38,033	7.6	1,207	63	329	Other machinery, equipment, supplies.....	160	121,844	3.7	1,796	129	370
Industrial chemicals, paints.....	95	38,731	5.3	710	83	181	Metals, metal work (exc. scrap):						
Dry goods, apparel:							Iron, steel and products.....	98	121,097	3.4	1,305	77	231
Clothing, furnishings, footwear...	763	293,035	5.0	2,951	801	781	Nonferrous metals, metal work....	19	45,002	2.0	442	14	83
Dry goods, specialties, piece goods, notions.....	407	258,191	3.7	1,866	410	432	Other selling agents.....	705	1,211,180	3.0	13,325	561	2,741
Furniture, home furnishings:							Purchasing agents, resident buyers, total.....	213	1,737,522	1.3	14,493	164	3,772
Furniture (household, office)....	306	113,993	6.2	1,818	304	391	Groceries, confectionery, meats....	10	35,378	4.2	1,378	3	329
Home furnishings, floor coverings.	341	129,594	6.5	2,687	337	656	Dry goods, apparel:						
Paper and its products.....	177	62,954	5.6	987	160	254	Clothing, furnishings, footwear..	112	757,565	1.4	7,090	101	1,889
Automotive:							Dry goods, specialties, piece goods, notions.....	13	366,178	0.4	701	7	180
Automobiles, other motor vehicles.	4	3,163	2.7	29	3	10	Farm products (raw materials).....	13	10,755	2.5	124	13	36
Automotive equipment, tires and tubes.....	326	293,266	5.0	5,250	289	980	Machinery, equipment, supplies....	16	35,258	1.5	267	12	60
Electrical goods:							Other purchasing agents, resident buyers.....	49	532,388	1.5	4,933	28	1,278
Wiring supplies, apparatus.....	710	368,514	6.2	6,867	661	1,537	Cooperative buying agencies..	23	83,383	2.3	858	5	176
Electrical appliances, specialties.	252	146,403	5.6	2,545	241	590							
Hardware, plumbing, heating:													
Hardware.....	343	156,558	6.1	2,836	346	682							
Plumbing, heating equipment, supplies.....	498	149,387	8.3	3,753	484	883							

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprie- tors,* November	Paid employees, workweek ended nearest Nov. 15	Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Operating ex- penses inc. pay roll) as per- cent of sales	Pay roll, entire year	Active proprie- tors,* November	Paid employees, workweek ended nearest Nov. 15
(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	
AGENTS, BROKERS--Continued							ASSEMBLERS (MAINLY FARM PROD.)--Con.						
Cooperative sales agencies, total.....	174	1,255,455	0.9	6,693	1	2,284	Commission buyers--Con.						
Farm products (edible):							Other assemblers:						
Dairy, poultry products.....	8	75,222	1.5	452	...	154	Farm supplies.....	35	7,057	7.1	181	39	69
Fruits, vegetables (fresh).....	71	173,590	1.8	2,145	...	539	Feed.....	17	2,231	8.0	65	19	38
Farm products (raw materials).....	91	1,004,944	0.7	4,005	1	1,545	Seeds.....	7	676	8.3	7	6	3
Other cooperative sales agencies.....	4	1,699	9.2	91	...	46	Miscellaneous farm supplies.....	11	4,150	6.4	109	14	28
ASSEMBLERS (MAINLY FARM PRODUCTS)							Commission buyers, n.e.c.....	20	5,632	3.7	94	12	95
Assemblers (dealing on own account), total.....	5,156	2,312,596	4.3	38,957	4,318	22,374	Cooperative marketing associations, total.....	1,131	1,843,689	9.3	81,572	31	38,212
Farm products (edible):							Farm products (edible):						
Dairy, poultry products.....	1,969	428,778	6.3	11,217	1,816	6,884	Dairy, poultry products.....	357	804,806	7.3	28,130	6	11,110
Fruits, vegetables (fresh).....	301	74,520	10.3	3,094	272	1,843	Fruits, vegetables (fresh).....	420	393,677	20.5	40,042	7	18,859
Farm products (raw materials):							Farm products (raw materials):						
Cotton.....	1,069	679,969	3.0	6,691	844	4,310	Cotton.....	60	121,659	2.2	1,229	3	597
Grain.....	119	60,781	4.5	1,285	81	578	Livestock (exc. horses, mules)...	51	95,734	5.8	2,140	1	742
Hides, skins, raw furs.....	144	30,610	9.7	1,552	116	649	Tobacco (leaf).....	112	151,602	1.4	982	13	604
Livestock (exc. horses, mules)....	824	804,303	1.8	4,614	683	2,060	Wool, mohair.....	3	91,101	0.5	235	...	84
Tobacco (leaf).....	55	19,222	10.4	1,052	38	399	Miscellaneous inedible farm products.....	17	34,210	6.0	729	...	195
Wool, mohair.....	46	15,487	6.6	425	42	143	Other assemblers:	24	34,752	8.9	588	...	332
Miscellaneous inedible farm products.....	209	47,099	9.9	1,969	139	1,265	Farm supplies.....	48	35,253	7.4	1,353	1	656
Other assemblers:							Feed.....	16	16,980	6.5	579	...	260
Farm supplies.....	238	85,500	10.4	4,155	168	1,638	Fertilizers, agricultural chemicals.....	3	1,685	14.5	120	...	52
Feed.....	70	30,975	6.5	973	62	321	Seeds.....	24	10,845	8.8	497	1	309
Seeds.....	128	45,837	12.4	2,641	76	1,128	Miscellaneous farm supplies....	5	5,743	4.9	157	...	35
Miscellaneous farm supplies.....	40	8,688	13.8	541	30	189	Other cooperative marketing associations.....	39	80,895	15.9	6,144	...	5,073
Other assemblers (dealing on own account).....	182	66,327	10.3	2,903	119	2,605	Fish, sea foods (fresh).....	5	1,834	10.7	89	...	46
Fish, sea foods (fresh).....	66	6,420	14.5	351	57	392	Cooperative marketing asso- ciations, n.e.c.....	34	79,061	16.0	6,055	...	5,027
Assemblers (dealing on own account), n.e.c.....	116	59,907	9.8	2,552	62	2,213	Cream stations.....	1,212	289,146	7.1	8,734	574	3,959
Commission buyers, total.....	1,387	1,599,092	1.5	9,327	1,253	4,346	Grain elevators (independent)	2,618	1,126,773	4.3	21,553	2,014	8,997
Farm products (edible):							Grain elevators (line).....	3,309	1,277,461	3.7	24,163	348	9,711
Dairy, poultry products.....	337	54,856	5.8	1,301	310	669	Grain elevators (cooperative)	2,481	1,697,764	3.0	26,256	38	10,125
Fruits, vegetables (fresh).....	138	41,305	7.2	1,102	101	519	Packers, shippers, total.....	1,974	811,372	25.2	98,121	1,538	61,344
Farm products (raw materials):							Farm products (edible):						
Cotton.....	109	119,092	1.1	473	91	207	Dairy, poultry products.....	65	41,284	11.2	2,153	49	1,359
Grain.....	62	91,400	2.0	442	41	180	Fruits, vegetables (fresh).....	1,277	593,313	27.5	77,560	971	43,626
Hides, skins, raw furs.....	20	8,427	5.8	205	21	94	Other assemblers:						
Livestock (exc. horses, mules)....	587	1,268,420	0.9	4,503	574	2,113	Other packers, shippers.....	632	176,775	20.5	18,408	518	16,359
Tobacco (leaf).....	17	17,782	5.0	553	18	233	Fish, sea foods (fresh).....	519	109,931	24.3	13,905	444	11,924
Wool, mohair.....	19	12,318	4.1	142	27	42	Packers, shippers, n.e.c.....	113	66,844	14.3	4,503	74	4,435
Miscellaneous inedible farm products.....	43	12,803	5.5	331	19	125							

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

MISCELLANEOUS

8.45

Table 8E.—VOLUNTARY GROUP GROCERY WHOLESALERS—PERCENTAGE OF SALES TO GROUP MEMBERS—
UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and percent of sales to group members	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total.....	635	1,633,954	135,673	8.3	85,413	163	26,941	1,607,433	172,136
90 percent or more.....	54	228,603	13,271	5.8	8,607	8	2,672	165,545	19,520
70--89.9 percent.....	70	204,014	13,999	6.9	9,682	15	2,990	179,559	22,239
50--69.9 percent.....	74	158,689	13,155	8.3	7,761	20	2,526	149,070	16,655
30--49.9 percent.....	74	158,740	12,785	8.0	7,621	9	2,405	143,143	13,699
10--29.9 percent.....	126	290,192	26,305	9.1	16,001	44	5,346	297,462	30,925
Less than 10 percent.....	24	98,837	10,021	10.1	6,990	5	2,240	127,080	16,439
Not reporting percentage.....	213	494,879	46,137	9.7	28,751	62	8,762	545,574	50,659
New England, total.....	73	133,358	12,092	9.1	7,039	9	2,300	129,235	14,611
90 percent or more.....	3	5,478	432	7.9	249	...	80	5,183	450
70--89.9 percent.....	3	4,421	371	8.4	206	2	65	3,869	434
50--69.9 percent.....	14	29,091	2,666	9.2	1,566	...	573	30,089	3,517
30--49.9 percent.....	10	15,502	1,353	8.7	792	...	247	13,945	1,907
10--29.9 percent.....	13	20,688	1,464	7.0	841	7	594	15,621	2,094
Less than 10 percent.....	16	9,542	1,034	10.8	727	1	225	13,333	1,267
Not reporting percentage.....	24	48,636	4,772	9.8	2,658	1	780	46,995	4,942
Middle Atlantic, total.....	135	324,615	30,715	9.5	18,979	79	5,549	355,300	36,754
90 percent or more.....	7	22,924	1,795	7.8	1,186	...	352	20,121	2,122
70--89.9 percent.....	15	36,993	2,585	7.0	1,745	10	583	34,764	6,051
50--69.9 percent.....	23	30,618	2,324	7.6	1,337	10	456	25,598	3,478
30--49.9 percent.....	14	44,485	3,717	8.4	2,145	7	594	40,779	4,226
Less than 10 percent.....	36	98,368	9,365	10.1	6,152	22	1,844	109,433	10,979
Not reporting percentage.....	40	91,227	10,329	11.3	6,394	30	1,720	124,605	9,898
East North Central, total.....	133	372,402	32,751	8.8	21,464	25	6,299	395,068	36,190
90 percent or more.....	14	55,101	3,800	6.9	2,564	1	631	41,666	4,546
70--89.9 percent.....	16	43,943	3,551	8.1	2,413	...	672	45,606	4,790
50--69.9 percent.....	13	22,341	1,909	8.5	1,270	2	364	22,965	2,423
30--49.9 percent.....	11	22,198	1,951	8.8	1,273	2	368	24,924	2,208
10--29.9 percent.....	10	26,820	2,285	8.5	1,485	4	459	30,141	2,910
Less than 10 percent.....	7	31,366	3,097	9.9	2,095	4	688	39,254	3,529
Not reporting percentage.....	62	170,633	16,158	9.5	10,364	12	3,117	190,512	15,784
West North Central, total.....	108	275,421	20,829	7.6	13,590	11	4,709	262,503	31,662
90 percent or more.....	12	65,879	2,953	4.5	1,947	...	745	46,448	6,114
70--89.9 percent.....	10	32,683	2,294	7.0	1,762	3	569	28,229	2,969
50--69.9 percent.....	15	34,259	2,866	8.4	1,678	3	598	32,268	3,176
30--49.9 percent.....	18	25,656	2,367	9.2	1,398	...	495	25,090	2,746
10--29.9 percent.....	32	61,482	5,486	8.9	3,268	1	1,263	58,062	6,264
Less than 10 percent.....	3	12,067	1,617	13.4	1,222	...	444	25,259	5,318
Not reporting percentage.....	18	43,395	3,246	7.5	2,215	4	695	47,147	5,075
South Atlantic, total.....	63	115,240	8,617	7.5	5,093	24	1,862	96,309	10,896
90 percent or more.....	5	18,345	933	5.1	572	2	175	10,890	1,589
70--89.9 percent.....	6	9,159	719	7.8	435	...	143	7,603	912
50--69.9 percent.....	5	9,137	604	6.6	264	5	112	4,699	523
30--49.9 percent.....	6	10,411	658	6.3	424	...	165	7,460	793
Less than 10 percent.....	7	10,307	850	8.3	566	8	198	11,058	1,130
Not reporting percentage.....	34	57,881	4,853	8.4	2,832	9	1,069	54,599	5,949
East South Central, total.....	14	56,680	3,753	6.6	2,285	...	790	44,183	4,277
70 percent or more.....	5	21,933	1,208	5.5	741	...	240	14,124	1,554
Less than 70 percent.....	3	20,411	1,420	7.0	835	...	317	16,446	1,321
Not reporting percentage.....	6	14,336	1,125	7.8	709	...	233	13,613	1,402
West South Central, total.....	47	155,040	12,162	7.8	7,299	11	2,667	143,252	14,575
90 percent or more.....	6	24,014	1,834	7.6	1,093	5	415	19,728	1,757
70--89.9 percent.....	5	55,009	3,864	7.0	2,392	...	712	50,419	4,729
50--69.9 percent.....	11	21,980	1,443	6.6	811	...	321	15,875	2,097
Less than 30 percent.....	20	46,131	4,252	9.2	2,566	4	1,040	50,004	5,408
Not reporting percentage.....	5	7,906	769	9.7	437	2	179	7,226	584
Mountain.....	17	35,774	3,340	9.9	2,461	1	744	45,535	4,644
Pacific, total.....	45	165,424	11,214	6.8	7,203	3	2,021	136,048	18,527
90 percent or more.....	4	31,966	1,065	3.3	655	...	184	15,892	2,455
70--89.9 percent.....	13	23,828	1,827	7.7	1,387	...	378	24,331	3,011
50--69.9 percent.....	5	22,621	1,354	6.0	802	...	213	14,839	2,738
30--49.9 percent.....	6	29,676	2,444	8.2	1,515	...	440	29,797	2,713
Less than 10 percent.....	3	20,404	2,131	10.4	1,431	...	369	22,651	3,846
Not reporting percentage.....	14	36,929	2,393	6.5	1,413	3	437	28,508	3,764

* Proprietors of unincorporated businesses.

Table 8F.—RETAILER-COOPERATIVE GROCERY WAREHOUSES—PERCENTAGE OF SALES TO RETAILER OWNERS—

UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and percent of sales to retailer owners	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total.....	211	582,340	26,939	4.6	16,722	1	5,421	321,683	54,182
90 percent or more.....	132	421,071	17,564	4.2	11,010	...	3,538	214,790	37,092
80-89.9 percent.....	8	3,173	180	5.7	121	...	48	2,271	532
70-79.9 percent.....	6	21,362	1,551	7.3	1,025	...	274	19,087	1,984
Less than 70 percent.....	12	15,707	1,060	6.7	697	...	232	16,973	1,746
Not reporting percentage.....	53	121,027	6,584	5.4	3,869	...	1,329	70,562	12,828
New England, total.....	23	22,488	1,177	5.2	708	...	247	13,115	2,901
90 percent or more.....	16	18,180	898	4.9	527	...	183	9,912	2,167
Less than 90 percent.....	4	2,037	124	6.1	81	...	28	1,400	314
Not reporting percentage.....	3	2,271	155	6.8	100	...	36	1,803	420
Middle Atlantic, total.....	61	123,305	5,913	4.8	3,833	1	1,302	77,817	12,334
90 percent or more.....	38	90,010	3,913	4.3	2,671	...	913	55,319	8,308
70-89.9 percent.....	4	2,101	118	5.6	73	...	26	1,287	335
Less than 70 percent.....	7	10,232	666	6.5	433	1	137	8,166	1,061
Not reporting percentage.....	12	20,962	1,216	5.8	656	...	226	13,045	2,630
East North Central, total.....	43	101,766	6,223	6.1	3,985	...	1,151	70,073	11,965
90 percent or more.....	28	54,655	3,549	6.5	2,351	...	652	41,657	6,899
Less than 90 percent.....	4	2,958	156	5.3	103	...	37	2,524	334
Not reporting percentage.....	11	44,153	2,518	5.7	1,531	...	462	25,892	4,732
West North Central, total.....	17	53,776	2,643	4.9	1,669	...	567	31,495	6,439
90 percent or more.....	13	33,614	1,641	4.9	1,071	...	350	20,968	4,786
Not reporting percentage.....	4	20,162	1,002	5.0	598	...	217	10,527	1,653
South Atlantic, total.....	31	44,959	2,296	5.1	1,415	...	558	27,349	4,569
80 percent or more.....	18	33,054	1,722	5.2	1,073	...	399	20,401	3,191
Not reporting percentage.....	13	11,905	574	4.8	342	...	159	6,948	1,378
East South Central, total.....	9	15,980	735	4.6	451	...	180	8,914	1,399
80 percent or more.....	6	10,571	443	4.2	257	...	118	5,463	893
Not reporting percentage.....	3	5,409	292	5.4	194	...	62	3,451	506
West South Central.....	8	15,700	823	5.2	463	...	182	8,519	1,558
Mountain.....	5	9,904	458	4.6	261	...	78	4,866	1,145
Pacific.....	14	194,462	6,671	3.4	3,937	...	1,156	79,535	11,872

* Proprietors of unincorporated businesses.

Table 8G.—WHOLESALE AGENTS AND BROKERS—UNITED STATES, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Kind of business and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year				Brokerage and com- missions received ¹	Kind of business and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year				Brokerage and com- missions received ¹
		Total	For others	For own account					Total	For others	For own account		
		(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				(Thousand dollars)	(Num- ber)	(Thousand dollars)	(Thousand dollars)	
United States, total.....	24,361	34,610,092	n.a.	n.a.	894,395	DRY GOODS, APPAREL—Continued							
Negotiating for others only.....	17,976	26,843,397	26,843,397	...	663,274	Dry goods (general line), total.....	392	62,591	n.a.	n.a.	14,482		
Negotiating for others only and for own account.....	3,923	5,402,779	4,711,911	690,868	162,785	Negotiating for others only.....	299	577,920	577,920	...	8,253		
Not reporting analysis.....	2,462	2,363,916	n.a.	n.a.	68,336	Negotiating for others and for own account.....	60	59,703	57,144	2,559	5,651		
GROCERIES, CONFECTIONERY, MEATS													
Groceries, foods (exc. as specified), total.....	2,883	4,740,299	n.a.	n.a.	98,907	Dry goods specialties, piece goods, notions, total.....	1,063	3,223,128	n.a.	n.a.	106,832		
Negotiating for others only.....	2,409	3,820,701	3,820,701	...	82,139	Negotiating for others only.....	853	2,734,372	2,734,372	...	91,125		
Negotiating for others and for own account.....	292	740,008	634,528	105,480	12,717	Negotiating for others and for own account.....	138	408,580	374,822	33,758	11,862		
Not reporting analysis.....	182	179,590	n.a.	n.a.	4,051	Not reporting analysis.....	72	80,176	n.a.	n.a.	3,845		
Confectionery, total.....	147	100,226	n.a.	n.a.	3,733	FURNITURE, HOME FURNISHINGS							
Negotiating for others only.....	119	87,522	87,522	...	3,157	Furniture (household, office), total....	484	204,345	n.a.	n.a.	13,015		
Negotiating for others and for own account.....	11	5,023	4,532	491	175	Negotiating for others only.....	395	164,163	164,163	...	10,324		
Not reporting analysis.....	17	7,681	n.a.	n.a.	401	Negotiating for others and for own account.....	54	23,775	21,255	2,520	1,666		
Fish, sea foods, total.....	58	32,460	n.a.	n.a.	1,401	Not reporting analysis.....	35	16,407	n.a.	n.a.	1,025		
Negotiating for others only.....	30	13,745	13,745	...	652	Home furnishings, floor coverings, total	561	265,618	n.a.	n.a.	14,764		
Negotiating for others and for own account.....	18	16,780	14,912	1,868	620	Negotiating for others only.....	440	205,473	205,473	...	10,683		
Not reporting analysis.....	10	1,935	n.a.	n.a.	129	Negotiating for others and for own account.....	93	54,667	48,054	6,613	3,622		
Meats, meat products, total.....	83	614,117	n.a.	n.a.	4,038	Not reporting analysis.....	28	5,478	n.a.	n.a.	459		
Negotiating for others only.....	68	587,453	587,453	...	3,669	PAPER AND ITS PRODUCTS							
Negotiating for others and for own account.....	10	17,535	15,821	1,714	246	Stationery, office supplies, total.....	105	25,076	n.a.	n.a.	1,831		
Not reporting analysis.....	5	9,129	n.a.	n.a.	123	Negotiating for others only.....	78	17,849	17,849	...	1,351		
FARM PRODUCTS (EDIBLE)													
Dairy, poultry products, total.....	195	387,457	n.a.	n.a.	5,930	Negotiating for others and for own account.....	14	5,378	3,758	1,620	310		
Negotiating for others only.....	151	271,805	271,805	...	4,378	Not reporting analysis.....	13	1,849	n.a.	n.a.	170		
Negotiating for others and for own account.....	25	58,231	48,620	9,611	682	Other paper products, total.....	302	226,001	n.a.	n.a.	8,769		
Not reporting analysis.....	19	57,421	n.a.	n.a.	870	Negotiating for others only.....	221	184,681	184,681	...	6,728		
Fruits, vegetables (fresh), total.....	960	1,390,914	n.a.	n.a.	47,282	Negotiating for others and for own account.....	50	32,267	27,675	4,592	1,533		
Negotiating for others only.....	700	1,042,212	1,042,212	...	30,061	Not reporting analysis.....	31	9,053	n.a.	n.a.	508		
Negotiating for others and for own account.....	172	246,303	197,230	49,073	12,745	FARM PRODUCTS (RAW MATERIALS)							
Not reporting analysis.....	88	102,399	n.a.	n.a.	4,476	Cotton, total.....	362	835,198	n.a.	n.a.	7,077		
BEER, WINES, DISTILLED SPIRITS													
Beer, ale, total.....	17	11,839	n.a.	n.a.	639	Negotiating for others only.....	272	566,721	566,721	...	5,141		
Negotiating for others only.....	12	7,739	7,739	...	405	Negotiating for others and for own account.....	50	184,377	154,792	29,585	1,141		
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Not reporting analysis.....	40	84,100	n.a.	n.a.	795		
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Grain, total.....	356	1,616,616	n.a.	n.a.	14,974		
Wines, distilled spirits, total.....	80	52,348	n.a.	n.a.	2,143	Negotiating for others only.....	261	1,095,982	1,095,982	...	10,370		
Negotiating for others only.....	64	46,753	46,753	...	1,815	Negotiating for others and for own account.....	51	334,023	261,129	72,894	2,670		
Negotiating for others and for own account.....	9	4,405	4,069	336	198	Not reporting analysis.....	44	186,611	n.a.	n.a.	1,934		
Not reporting analysis.....	7	1,190	n.a.	n.a.	130	Hides, skins, raw furs, total.....	216	352,086	n.a.	n.a.	9,303		
DRUGS, CHEMICALS, ALLIED PRODUCTS													
Drugs, drug sundries, total.....	182	90,155	n.a.	n.a.	5,499	Negotiating for others only.....	136	227,548	227,548	...	6,469		
Negotiating for others only.....	143	80,315	80,315	...	4,766	Negotiating for others and for own account.....	72	111,128	93,514	17,614	2,784		
Negotiating for others and for own account.....	25	7,935	7,353	582	572	Not reporting analysis.....	8	13,410	n.a.	n.a.	50		
Not reporting analysis.....	14	1,905	n.a.	n.a.	161	Livestock (exc. horses, mules), total....	1,864	7,312,305	n.a.	n.a.	62,384		
Industrial chemicals, total.....	251	270,335	n.a.	n.a.	10,646	Negotiating for others only.....	1,207	5,757,871	5,757,871	...	43,592		
Negotiating for others only.....	165	177,123	177,123	...	7,841	Negotiating for others and for own account.....	241	696,136	636,152	59,984	8,266		
Negotiating for others and for own account.....	69	78,830	69,024	9,806	2,298	Not reporting analysis.....	416	858,298	n.a.	n.a.	10,526		
Not reporting analysis.....	17	14,382	n.a.	n.a.	507	Tobacco (leaf), total.....	674	1,007,836	n.a.	n.a.	35,695		
Paints, varnishes, total.....	66	32,158	n.a.	n.a.	1,368	Negotiating for others only.....	325	535,996	535,996	...	19,694		
Negotiating for others only.....	44	21,303	21,303	...	845	Negotiating for others and for own account.....	162	263,135	248,881	14,254	8,730		
Negotiating for others and for own account.....	17	10,378	9,233	845	518	Not reporting analysis.....	187	208,725	n.a.	n.a.	7,271		
Not reporting analysis.....	5	477	n.a.	n.a.	5	Wool, mohair, total.....	171	407,319	n.a.	n.a.	5,351		
TOBACCO AND PRODUCTS (EXC. LEAF)													
Tobacco and products (exc. leaf), total....	19	5,520	n.a.	n.a.	216	Negotiating for others only.....	117	268,982	268,982	...	3,265		
Negotiating for others only.....	13	4,649	4,649	...	197	Negotiating for others and for own account.....	41	131,416	117,889	13,527	1,892		
Negotiating for others and for own account.....	3	(x)	(x)	(x)	(x)	Not reporting analysis.....	13	6,921	n.a.	n.a.	194		
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Miscellaneous inedible farm products, total.....							
DRY GOODS, APPAREL													
Clothing, furnishings, footwear, total....	1,838	1,649,119	n.a.	n.a.	12,678	Negotiating for others only.....	1,560	1,496,541	1,496,541	...	46,646		
Negotiating for others only.....	1,560	1,496,541	1,496,541	...	46,646	Negotiating for others and for own account.....	133	105,352	90,814	8,538	3,694		
Negotiating for others and for own account.....	133	105,352	90,814	8,538	3,694	Not reporting analysis.....	142	47,226	n.a.	n.a.	2,338		
Not reporting analysis.....	142	47,226	n.a.	n.a.	2,338								

See footnotes at end of table.

Table 8G.—WHOLESALE AGENTS AND BROKERS—UNITED STATES, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Kind of business and class of agent, broker	Estab- lish- ments (Num- ber)	Sales (or purchases) negotiated, entire year			Brokerage and com- missions received¹ (Thousand dollars)	Kind of business and class of agent, broker	Estab- lish- ments (Num- ber)	Sales (or purchases) negotiated, entire year			Brokerage and com- missions received¹ (Thousand dollars)
		Total	For others	For own account				Total	For others	For own account	
		(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	
AUTOMOTIVE						MACHINERY, EQUIPMENT, SUPPLIES--Con.					
Automobiles, other motor vehicles, total.....	62	86,535	n.a.	n.a.	1,953	Service establishment equipment, sup- plies, total.....	380	258,169	n.a.	n.a.	10,205
Negotiating for others only.....	36	59,779	59,779	...	1,111	Negotiating for others only.....	273	199,900	199,900	...	7,577
Negotiating for others and for own account.....	17	19,120	13,372	5,748	389	Negotiating for others and for own account.....	72	47,278	41,156	6,122	2,070
Not reporting analysis.....	9	7,636	n.a.	n.a.	453	Not reporting analysis.....	35	10,991	n.a.	n.a.	558
Automotive equipment, tires, and tubes, total.....	494	373,079	n.a.	n.a.	19,906	Transportation (exc. automotive) equipment, supplies, total.....	200	181,331	n.a.	n.a.	7,176
Negotiating for others only.....	392	323,799	323,799	...	16,481	Negotiating for others only.....	150	125,802	125,802	...	4,671
Negotiating for others and for own account.....	62	30,707	26,562	4,145	2,011	Negotiating for others and for own account.....	37	51,405	48,545	2,860	2,211
Not reporting analysis.....	40	18,573	n.a.	n.a.	1,414	Not reporting analysis.....	13	4,124	n.a.	n.a.	294
ELECTRICAL GOODS						METALS, METAL WORK (EXC. SCRAP)					
Wiring supplies, apparatus, total.....	945	477,298	n.a.	n.a.	30,509	Iron, steel and products, total.....	638	562,949	n.a.	n.a.	20,964
Negotiating for others only.....	719	372,180	372,180	...	23,606	Negotiating for others only.....	480	429,892	429,892	...	16,321
Negotiating for others and for own account.....	137	71,799	61,152	10,647	4,618	Negotiating for others and for own account.....	112	94,818	79,640	15,178	3,573
Not reporting analysis.....	89	33,319	n.a.	n.a.	2,285	Not reporting analysis.....	46	18,239	n.a.	n.a.	1,070
Electrical appliances, specialties, total.....	367	206,255	n.a.	n.a.	11,700	Nonferrous metals, metal work, total...	105	183,344	n.a.	n.a.	3,521
Negotiating for others only.....	269	159,850	159,850	...	9,046	Negotiating for others only.....	88	133,270	133,270	...	2,549
Negotiating for others and for own account.....	70	37,660	34,187	3,473	2,141	Negotiating for others and for own account.....	11	47,059	46,254	805	869
Not reporting analysis.....	28	8,745	n.a.	n.a.	513	Not reporting analysis.....	6	3,015	n.a.	n.a.	103
HARDWARE, PLUMBING, HEATING						WASTE MATERIALS					
Hardware, total.....	497	227,178	n.a.	n.a.	14,167	Iron, steel scrap, total.....	20	164,613	n.a.	n.a.	5,292
Negotiating for others only.....	370	178,657	178,657	...	11,035	Negotiating for others only.....	34	88,571	88,571	...	2,824
Negotiating for others and for own account.....	79	23,044	20,235	2,809	1,818	Negotiating for others and for own account.....	12	73,660	63,139	10,521	2,333
Not reporting analysis.....	48	25,477	n.a.	n.a.	1,314	Not reporting analysis.....	4	2,382	n.a.	n.a.	135
Plumbing, heating equipment, supplies, total.....	739	241,253	n.a.	n.a.	19,765	Other scrap, waste materials, total....	40	35,949	n.a.	n.a.	1,778
Negotiating for others only.....	488	146,800	146,800	...	12,040	Negotiating for others only.....	30	26,589	26,589	...	1,565
Negotiating for others and for own account.....	190	80,334	66,949	13,385	6,196	Negotiating for others and for own account.....	6	8,985	7,566	1,419	183
Not reporting analysis.....	61	14,119	n.a.	n.a.	1,529	Not reporting analysis.....	4	375	n.a.	n.a.	30
LUMBER, CONSTRUCTION MATERIALS						OTHER AGENTS, BROKERS					
Lumber, millwork, total.....	528	432,518	n.a.	n.a.	17,934	Amusement, sporting goods, total.....	336	149,937	n.a.	n.a.	9,266
Negotiating for others only.....	402	281,159	281,159	...	10,988	Negotiating for others only.....	252	115,459	115,459	...	7,010
Negotiating for others and for own account.....	61	60,885	55,445	5,440	2,304	Negotiating for others and for own account.....	62	28,926	26,180	2,746	2,197
Not reporting analysis.....	65	90,474	n.a.	n.a.	4,642	Not reporting analysis.....	22	5,552	n.a.	n.a.	359
Other construction materials, total.....	260	106,768	n.a.	n.a.	7,468	Books, periodicals, newspapers, total.....	118	57,782	n.a.	n.a.	6,691
Negotiating for others only.....	188	75,011	75,011	...	4,861	Negotiating for others only.....	96	46,879	46,879	...	5,495
Negotiating for others and for own account.....	46	18,599	15,195	3,404	1,791	Negotiating for others and for own account.....	6	2,879	2,552	327	531
Not reporting analysis.....	26	13,158	n.a.	n.a.	816	Not reporting analysis.....	16	8,024	n.a.	n.a.	665
MACHINERY, EQUIPMENT, SUPPLIES						Coal, coke, total.....					
Commercial machines, equipment, total....	339	75,938	n.a.	n.a.	6,464	Negotiating for others only.....	152	476,045	476,045	...	12,683
Negotiating for others only.....	198	52,163	52,163	...	3,479	Negotiating for others and for own account.....	39	161,178	147,800	13,378	6,146
Negotiating for others and for own account.....	96	15,529	11,683	3,846	1,595	Not reporting analysis.....	10	18,534	n.a.	n.a.	460
Not reporting analysis.....	4	8,246	n.a.	n.a.	1,390	Farm supplies, total.....	220	457,339	n.a.	n.a.	7,562
Construction machinery, equipment, total.....	82	28,603	n.a.	n.a.	2,229	Negotiating for others only.....	100	319,123	319,123	...	5,162
Negotiating for others only.....	55	19,776	19,776	...	1,610	Negotiating for others and for own account.....	47	120,229	89,564	30,665	2,125
Negotiating for others and for own account.....	20	6,369	5,195	1,174	373	Not reporting analysis.....	23	17,987	n.a.	n.a.	278
Not reporting analysis.....	7	2,458	n.a.	n.a.	246	Jewelry, total.....	303	121,966	n.a.	n.a.	5,192
Farm-dairy machinery, equipment, total....	64	28,995	n.a.	n.a.	1,606	Negotiating for others only.....	288	92,772	92,772	...	4,110
Negotiating for others only.....	45	16,775	16,775	...	1,071	Negotiating for others and for own account.....	49	24,283	20,963	3,320	742
Negotiating for others and for own account.....	15	11,522	8,100	3,422	541	Not reporting analysis.....	32	4,911	n.a.	n.a.	340
Not reporting analysis.....	4	666	n.a.	n.a.	92	Petroleum and products, total.....	124	373,605	n.a.	n.a.	7,283
Industrial machinery, equipment, supplies, total.....	2,191	627,267	n.a.	n.a.	64,928	Negotiating for others only.....	100	358,686	358,686	...	6,801
Negotiating for others only.....	1,432	1,457	551,457	...	42,300	Negotiating for others and for own account.....	17	8,226	6,400	1,826	302
Negotiating for others and for own account.....	518	224,872	193,852	31,020	17,622	Not reporting analysis.....	7	6,693	n.a.	n.a.	180
Not reporting analysis.....	201	50,937	n.a.	n.a.	4,906	Agents and brokers, n.e.c., total.....	1,473	2,606,935	n.a.	n.a.	27,274
Professional equipment, supplies, total..	102	22,124	n.a.	n.a.	1,711	Negotiating for others only.....	1,057	2,067,240	2,067,240	...	41,362
Negotiating for others only.....	83	16,632	16,632	...	1,345	Negotiating for others and for own account.....	249	459,249	399,415	59,834	12,407
Negotiating for others and for own account.....	17	4,728	3,630	1,098	344	Not reporting analysis.....	167	90,446	n.a.	n.a.	3,805
Not reporting analysis.....	9	764	n.a.	n.a.	92						

x Withheld to avoid disclosure.

n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.¹ Or sales (or purchases) negotiated for others.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS

AND CLASS OF AGENT, BROKER: 1948

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year				Brokerage and com- missions received ¹	Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year				Brokerage and com- missions received ¹
		Total	For others	For own account					Total	For others	For own account		
BALTIMORE METROPOLITAN AREA							BOSTON METROPOLITAN AREA--Continued						
Total.....	281	229,877	n.a.	n.a.	7,154		Furniture, home furnishings, total....	26	8,801	n.a.	n.a.	808	
Negotiating for others only.....	227	147,064	147,064	...	5,324		Negotiating for others only.....	19	(x)	(x)	...	(x)	
Negotiating for others and for own account.....	37	58,404	49,493	8,911	1,248		Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)	
Not reporting analysis.....	17	24,409	n.a.	n.a.	582		Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	
Groceries, confectionery, meats, total....	52	53,900	n.a.	n.a.	1,463		Paper and its products, total.....	29	6,684	n.a.	n.a.	444	
Negotiating for others only.....	44	40,285	40,285	...	1,286		Negotiating for others only.....	23	5,914	5,914	...	393	
Negotiating for others and for own account.....	3	10,821	10,165	656	75		Negotiating for others and for own account.....	3	347	284	63	23	
Not reporting analysis.....	5	2,794	n.a.	n.a.	102		Not reporting analysis.....	3	423	n.a.	n.a.	28	
Farm products (edible), total.....	25	45,842	n.a.	n.a.	1,237		Farm products (raw materials), total....	134	395,609	n.a.	n.a.	4,858	
Negotiating for others only.....	19	24,507	24,507	...	921		Negotiating for others only.....	103	270,195	270,195	...	3,032	
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)		Negotiating for others and for own account.....	24	119,625	113,750	5,875	1,680	
Not reporting analysis.....	4	(x)	n.a.	n.a.	(x)		Not reporting analysis.....	7	5,789	n.a.	n.a.	146	
Drugs, chemicals, allied products.....	8	5,501	5,501	...	133		Hardware, plumbing, heating:						
Dry goods, apparel, total.....	41	22,106	n.a.	n.a.	1,168		Hardware.....	16	4,736	4,448	288	355	
Negotiating for others only.....	32	11,826	11,826	...	514		Negotiating for others only.....	10	3,399	3,399	...	234	
Negotiating for others and for own account.....	6	7,501	6,461	1,040	526		Negotiating for others and for own account.....	6	1,337	1,049	288	121	
Not reporting analysis.....	3	2,779	n.a.	n.a.	128		Plumbing, heating equipment, supplies	29	6,845	6,629	216	740	
Furniture, home furnishings, total.....	10	2,447	n.a.	n.a.	193		Negotiating for others only.....	20	4,561	4,561	...	510	
Negotiating for others only.....	9	(x)	(x)	...	(x)		Negotiating for others and for own account.....	9	2,284	2,068	216	230	
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)		Machinery, equipment, supplies, total..	111	73,043	n.a.	n.a.	3,757	
Paper and its products, total.....	5	1,921	1,905	16	188		Negotiating for others only.....	71	47,581	47,581	...	2,380	
Negotiating for others only.....	4	(x)	(x)	...	(x)		Negotiating for others and for own account.....	27	20,355	17,595	2,760	1,087	
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)		Not reporting analysis.....	13	5,107	n.a.	n.a.	290	
Farm products (raw materials), total.....	15	54,691	49,031	5,660	377		Metals, metal work (exc. scrap), total..	31	25,707	25,064	643	1,031	
Negotiating for others only.....	9	26,091	26,091	...	191		Negotiating for others only.....	19	12,602	12,602	...	400	
Negotiating for others and for own account.....	6	28,600	22,940	5,660	186		Negotiating for others and for own account.....	12	13,105	12,462	643	631	
Automotive equipment, tires and tubes, total.....	3	1,076	n.a.	n.a.	76		Waste materials, total.....	6	1,698	n.a.	n.a.	66	
Negotiating for others only.....	1	(x)	(x)	...	(x)		Negotiating for others only.....	4	(x)	(x)	...	(x)	
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)		Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)		Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	
Hardware, plumbing, heating, total.....	20	10,326	10,245	81	671		Agents and brokers, n.e.c., total.....	360	218,172	n.a.	n.a.	8,234	
Negotiating for others only.....	15	9,471	9,471	...	588		Negotiating for others only.....	286	183,350	183,350	...	6,668	
Negotiating for others and for own account.....	5	855	774	81	83		Negotiating for others and for own account.....	39	23,274	20,497	2,817	838	
Lumber, construction materials, total....	13	5,797	5,772	25	271		Not reporting analysis.....	35	11,548	n.a.	n.a.	723	
Negotiating for others only.....	11	(x)	(x)	...	(x)		BUFFALO METROPOLITAN AREA						
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)		Total.....	190	119,733	n.a.	n.a.	4,503	
Machinery, equipment, supplies, total....	47	10,291	n.a.	n.a.	745		Negotiating for others only.....	155	102,855	102,855	...	3,575	
Negotiating for others only.....	36	7,753	7,753	...	509		Negotiating for others and for own account.....	28	10,181	8,726	1,455	752	
Negotiating for others and for own account.....	8	1,773	1,412	361	159		Not reporting analysis.....	7	6,697	n.a.	n.a.	176	
Not reporting analysis.....	3	765	n.a.	n.a.	77		Groceries, confectionery, meats, total..	34	35,512	35,442	70	923	
Agents and brokers, n.e.c., total.....	42	15,979	15,432	547	632		Negotiating for others only.....	31	33,979	33,979	...	861	
Negotiating for others only.....	39	11,275	11,275	...	540		Negotiating for others and for own account.....	3	1,533	1,463	70	62	
Negotiating for others and for own account.....	3	4,704	4,157	547	92		Farm products (edible).....	5	10,403	10,403	...	286	
BOSTON METROPOLITAN AREA							Dry goods, apparel.....	4	443	n.a.	n.a.	43	
Total.....	887	1,008,069	n.a.	n.a.	26,807		Paper and its products, total.....	7	1,165	1,138	27	85	
Negotiating for others only.....	664	758,592	758,592	...	18,915		Negotiating for others only.....	6	(x)	(x)	...	(x)	
Negotiating for others and for own account.....	151	218,081	200,252	17,829	6,284		Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	
Not reporting analysis.....	72	31,396	n.a.	n.a.	1,668		Farm products (raw materials), total....	11	23,085	n.a.	n.a.	228	
Groceries, confectionery, meats, total....	111	210,235	n.a.	n.a.	4,714		Negotiating for others only.....	7	17,002	17,002	...	138	
Negotiating for others only.....	88	195,768	195,768	...	4,021		Not reporting analysis.....	4	6,083	n.a.	n.a.	90	
Negotiating for others and for own account.....	16	10,518	8,555	1,963	572		Automotive equipment, tires and tubes, total.....	3	642	n.a.	n.a.	32	
Not reporting analysis.....	7	3,949	n.a.	n.a.	121		Negotiating for others only.....	2	(x)	(x)	...	(x)	
Farm products (edible), total.....	34	56,539	n.a.	n.a.	1,560		Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	
Negotiating for others only.....	21	29,276	29,276	...	810		Electrical goods, total.....	14	6,698	6,649	49	495	
Negotiating for others and for own account.....	10	23,484	20,621	2,863	750		Negotiating for others only.....	11	5,746	5,746	...	400	
Not reporting analysis.....	3	3,779	n.a.	n.a.	300		Negotiating for others and for own account.....	3	952	903	49	95	
							Hardware, plumbing, heating, total.....	17	2,815	2,716	94	421	
							Negotiating for others only.....	11	(x)	(x)	...	(x)	
							Negotiating for others and for own account.....	6	(x)	(x)	(x)	(x)	

See footnotes at end of table.

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Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹	Standard metropolitan area, kind of business, and class of agent, broker	Establishments	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹
		Total	For others	For own account				Total	For others	For own account	
		(Thousand dollars)	(Thousand dollars)	(Thousand dollars)				(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	
BUFFALO METROPOLITAN AREA—Continued						CLEVELAND METROPOLITAN AREA					
Machinery, equipment, supplies, total...	50	10,944	10,806	138	997	Total.....	481	370,281	n.a.	n.a.	16,807
Negotiating for others only.....	41	8,523	8,523	...	790	Negotiating for others only.....	384	265,235	265,235	...	11,979
Negotiating for others and for own account.....	9	2,421	2,283	138	207	Negotiating for others and for own account.....	81	101,279	95,514	5,765	4,492
						Not reporting analysis.....	16	3,767	n.a.	n.a.	336
Metals, metal work (exc. scrap), total..	12	3,861	n.a.	n.a.	196	Groceries, confectionery, meats, total..	59	74,014	n.a.	n.a.	1,798
Negotiating for others only.....	10	(x)	(x)	...	(x)	Negotiating for others only.....	57	(x)	(x)	...	(x)
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Farm products (edible).....	10	19,841	19,841	...	671
Waste materials.....	3	2,333	2,333	...	90	Drugs, chemicals, allied products, total	13	15,052	14,156	896	636
Agents and brokers, n.e.c., total.....	30	21,832	20,765	1,067	727	Negotiating for others only.....	4	3,232	3,232	...	158
Negotiating for others only.....	25	17,490	17,490	...	429	Negotiating for others and for own account.....	9	11,820	10,924	896	478
Negotiating for others and for own account.....	5	4,342	3,275	1,067	298	Dry goods, apparel, total.....	23	21,740	21,666	74	1,245
CHICAGO METROPOLITAN AREA						Negotiating for others only.....	21	(x)	(x)	...	(x)
Total.....	2,232	3,610,075	n.a.	n.a.	87,406	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	1,819	3,188,614	3,188,614	...	69,482	Furniture, home furnishings, total.....	14	3,818	3,675	143	343
Negotiating for others and for own account.....	259	280,595	242,010	38,585	12,110	Negotiating for others only.....	10	2,147	2,147	...	137
Not reporting analysis.....	154	140,866	n.a.	n.a.	5,814	Negotiating for others and for own account.....	4	1,671	1,528	143	206
Groceries, confectionery, meats, total..	202	791,154	n.a.	n.a.	10,787	Paper and its products, total.....	6	1,828	1,694	134	115
Negotiating for others only.....	173	713,663	713,663	...	9,232	Negotiating for others only.....	4	(x)	(x)	...	(x)
Negotiating for others and for own account.....	23	68,897	55,924	12,973	1,409	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Not reporting analysis.....	6	8,594	n.a.	n.a.	146	Farm products (raw materials), total....	6	39,433	39,108	325	251
Farm products (edible), total.....	70	229,235	n.a.	n.a.	4,453	Negotiating for others only.....	2	(x)	(x)	...	(x)
Negotiating for others only.....	60	172,449	172,449	...	2,903	Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	5	7,631	4,010	3,621	105	Automotive equipment, tires and tubes, total.....	10	12,208	12,201	7	672
Not reporting analysis.....	5	49,155	n.a.	n.a.	1,445	Negotiating for others only.....	8	(x)	(x)	...	(x)
Drugs, chemicals, allied products, total	51	31,075	n.a.	n.a.	1,837	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	37	18,208	18,208	...	1,287	Electrical goods, total.....	46	26,595	26,048	547	1,646
Negotiating for others and for own account.....	10	7,388	6,973	415	406	Negotiating for others only.....	41	23,180	23,180	...	1,446
Not reporting analysis.....	4	5,479	n.a.	n.a.	144	Negotiating for others and for own account.....	5	3,415	2,868	547	200
Dry goods, apparel, total.....	461	332,494	n.a.	n.a.	13,519	Hardware, plumbing, heating:					
Negotiating for others only.....	398	284,578	284,578	...	11,224	Hardware.....	18	7,060	6,391	129	597
Negotiating for others and for own account.....	30	34,721	31,694	3,027	1,653	Negotiating for others only.....	13	5,435	5,435	...	436
Not reporting analysis.....	33	13,195	n.a.	n.a.	642	Negotiating for others and for own account.....	5	1,625	1,496	129	161
Farm products (raw materials), total....	137	946,310	n.a.	n.a.	6,008	Plumbing, heating equipment, supplies.	29	10,940	10,728	212	831
Negotiating for others only.....	124	917,993	917,993	...	5,454	Negotiating for others only.....	23	7,672	7,672	...	573
Negotiating for others and for own account.....	6	9,539	7,660	1,879	248	Negotiating for others and for own account.....	6	3,268	3,056	212	258
Not reporting analysis.....	7	18,778	n.a.	n.a.	306	Lumber, construction materials, total...	13	6,875	6,864	11	359
Lumber, construction materials, total...	55	35,247	n.a.	n.a.	1,525	Negotiating for others only.....	12	(x)	(x)	...	(x)
Negotiating for others only.....	44	31,018	31,018	...	1,316	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	7	3,497	2,856	641	187	Machinery, equipment, supplies, total...	141	58,154	n.a.	n.a.	4,554
Not reporting analysis.....	4	732	n.a.	n.a.	22	Negotiating for others only.....	106	39,452	39,452	...	3,368
Machinery, equipment, supplies, total...	298	157,468	n.a.	n.a.	11,028	Negotiating for others and for own account.....	26	16,659	15,255	1,404	939
Negotiating for others only.....	216	112,485	112,485	...	7,463	Not reporting analysis.....	9	2,043	n.a.	n.a.	247
Negotiating for others and for own account.....	51	35,598	29,988	5,610	2,413	Metals, metal work (exc. scrap), total..	45	31,258	31,005	253	1,289
Not reporting analysis.....	31	9,385	n.a.	n.a.	1,152	Negotiating for others only.....	40	28,273	28,273	...	1,177
Metals, metal work (exc. scrap), total..	83	112,958	n.a.	n.a.	3,866	Negotiating for others and for own account.....	5	2,985	2,732	253	112
Negotiating for others only.....	64	86,036	86,036	...	2,943	Waste materials.....	3	2,364	2,364	...	84
Negotiating for others and for own account.....	11	25,033	23,802	1,231	801	Agents and brokers, n.e.c., total.....	45	39,101	n.a.	n.a.	1,716
Not reporting analysis.....	8	1,889	n.a.	n.a.	122	Negotiating for others only.....	30	9,298	9,298	...	442
Agents and brokers, n.e.c., total.....	875	974,134	n.a.	n.a.	34,383	Negotiating for others and for own account.....	10	(x)	(x)	(x)	(x)
Negotiating for others only.....	703	852,184	852,184	...	27,660	Not reporting analysis.....	5	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	116	88,291	79,103	9,188	4,838						
Not reporting analysis.....	56	33,659	n.a.	n.a.	1,835						

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS
AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year			Brokerage and com- missions received ¹	Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year			Brokerage and com- missions received ¹
		Total	For others	For own account				Total	For others	For own account	
DETROIT METROPOLITAN AREA						LOS ANGELES METROPOLITAN AREA--Con.					
Total.....	767	786,276	n.a.	n.a.	32,310	Dry goods, apparel, total.....	370	174,425	n.a.	n.a.	7,860
Negotiating for others only.....	619	644,687	644,687	...	26,756	Negotiating for others only.....	269	139,364	139,364	...	5,958
Negotiating for others and for own account.....	95	104,617	90,241	14,376	3,567	Negotiating for others and for own account.....	29	14,615	12,327	1,688	804
Not reporting analysis.....	53	36,972	n.a.	n.a.	1,987	Not reporting analysis.....	72	21,046	n.a.	n.a.	1,098
Groceries, confectionery, meats, total..	54	82,024	n.a.	n.a.	2,016	Furniture, home furnishings:					
Negotiating for others only.....	50	67,138	67,138	...	1,776	Furniture (household, office).....	36	10,959	n.a.	n.a.	753
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Negotiating for others only.....	26	6,827	6,827	...	407
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	6	2,546	2,312	234	226
Farm products (edible), total.....	11	36,395	n.a.	n.a.	1,708	Not reporting analysis.....	4	1,586	n.a.	n.a.	120
Negotiating for others only.....	7	(x)	(x)	...	(x)	Home furnishings, floor coverings....	69	47,736	n.a.	n.a.	1,521
Negotiating for others and for own account.....	4	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	53	37,077	37,077	...	1,026
Not reporting analysis.....						Negotiating for others and for own account.....	12	9,755	9,263	492	437
Paper and its products, total.....	15	5,975	5,296	679	285	Not reporting analysis.....	4	964	n.a.	n.a.	58
Negotiating for others only.....	11	3,069	3,069	...	142	Paper and its products, total.....	27	7,693	n.a.	n.a.	471
Negotiating for others and for own account.....	4	2,906	2,227	679	143	Negotiating for others only.....	21	5,300	5,300	...	301
Electrical goods, total.....	59	35,863	n.a.	n.a.	2,093	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	48	33,184	33,184	...	1,882	Not reporting analysis.....	4	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	5	1,113	1,071	42	104	Farm products (raw materials), total...	35	118,232	n.a.	n.a.	1,278
Not reporting analysis.....	6	1,566	n.a.	n.a.	107	Negotiating for others only.....	28	91,542	91,542	...	860
Hardware, plumbing, heating:						Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Hardware, specialty lines.....	38	35,460	n.a.	n.a.	1,365	Not reporting analysis.....	5	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	28	23,526	23,526	...	1,065	Automotive equipment, tires and tubes, total.....	39	20,178	20,068	110	1,461
Negotiating for others and for own account.....	5	2,122	2,052	70	156	Negotiating for others only.....	33	18,454	18,454	...	1,280
Not reporting analysis.....	5	9,812	n.a.	n.a.	144	Negotiating for others and for own account.....	6	1,724	1,614	110	181
Plumbing, heating equipment, supplies.	37	7,475	6,764	711	835	Electrical goods:					
Negotiating for others only.....	28	4,566	4,566	...	624	Wiring supplies, apparatus.....	72	27,578	n.a.	n.a.	2,095
Negotiating for others and for own account.....	9	2,909	2,198	711	211	Negotiating for others only.....	52	20,572	20,572	...	1,617
Lumber, construction materials, total...	24	21,203	n.a.	n.a.	833	Negotiating for others and for own account.....	12	4,570	3,920	650	291
Negotiating for others only.....	22	(x)	(x)	...	(x)	Not reporting analysis.....	8	2,436	n.a.	n.a.	187
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Electrical appliances, specialties....	30	12,193	n.a.	n.a.	809
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	20	9,307	9,307	...	622
Machinery, equipment, supplies, total...	220	117,900	n.a.	n.a.	8,538	Negotiating for others and for own account.....	7	2,295	2,153	142	139
Negotiating for others only.....	164	96,170	96,170	...	6,674	Not reporting analysis.....	3	591	n.a.	n.a.	48
Negotiating for others and for own account.....	41	17,479	14,803	2,676	1,595	Hardware, plumbing, heating:					
Not reporting analysis.....	15	4,251	n.a.	n.a.	269	Hardware.....	38	13,385	n.a.	n.a.	935
Metals, metal work (exc. scrap), total..	100	112,225	n.a.	n.a.	4,278	Negotiating for others only.....	27	8,005	8,005	...	522
Negotiating for others only.....	85	105,282	105,282	...	3,958	Negotiating for others and for own account.....	9	3,319	2,684	630	241
Negotiating for others and for own account.....	11	3,721	2,556	1,165	181	Not reporting analysis.....	3	2,061	n.a.	n.a.	172
Not reporting analysis.....	4	3,222	n.a.	n.a.	139	Plumbing, heating equipment, supplies.	32	16,379	n.a.	n.a.	886
Agents and brokers, n.e.c., total.....	209	331,756	n.a.	n.a.	10,359	Negotiating for others only.....	20	6,068	6,068	...	424
Negotiating for others only.....	176	265,076	265,076	...	9,066	Negotiating for others and for own account.....	9	8,066	5,958	2,108	341
Negotiating for others and for own account.....	18	(x)	(x)	(x)	(x)	Not reporting analysis.....	3	2,245	n.a.	n.a.	121
Not reporting analysis.....	15	(x)	n.a.	n.a.	(x)	Lumber, construction materials, total...	40	34,762	n.a.	n.a.	1,437
LOS ANGELES METROPOLITAN AREA						Negotiating for others only.....	23	17,552	17,552	...	54
Total.....	1,403	922,803	n.a.	n.a.	38,750	Negotiating for others and for own account.....	7	9,731	8,550	1,181	307
Negotiating for others only.....	987	648,489	648,489	...	24,908	Not reporting analysis.....	10	7,479	n.a.	n.a.	500
Negotiating for others and for own account.....	221	186,850	154,949	31,901	9,692	Machinery, equipment, supplies, total...	173	58,727	n.a.	n.a.	3,640
Not reporting analysis.....	195	87,464	n.a.	n.a.	4,150	Negotiating for others only.....	101	19,663	19,663	...	1,508
Groceries, confectionery, meats, total..	109	139,187	n.a.	n.a.	4,253	Negotiating for others and for own account.....	53	34,453	31,630	2,823	1,810
Negotiating for others only.....	85	107,141	107,141	...	3,207	Not reporting analysis.....	10	4,611	n.a.	n.a.	316
Negotiating for others and for own account.....	15	25,588	22,976	2,612	851	Metals, metal work (exc. scrap), total..	28	15,534	n.a.	n.a.	528
Not reporting analysis.....	9	6,458	n.a.	n.a.	195	Negotiating for others only.....	21	13,274	13,274	...	894
Farm products (edible), total.....	71	109,504	n.a.	n.a.	5,450	Negotiating for others and for own account.....	3	1,067	1,024	43	57
Negotiating for others only.....	48	65,276	65,276	...	2,262	Not reporting analysis.....	4	1,193	n.a.	n.a.	77
Negotiating for others and for own account.....	17	41,379	31,999	9,380	2,864	Agents and brokers, n.e.c., total.....	234	116,331	n.a.	n.a.	5,373
Not reporting analysis.....	6	2,849	n.a.	n.a.	324	Negotiating for others only.....	161	83,067	83,067	...	3,980
						Negotiating for others and for own account.....	33	13,726	13,709	6,317	777
						Not reporting analysis.....	40	13,558	n.a.	n.a.	616

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Establishments	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹	Standard metropolitan area, kind of business, and class of agent, broker	Establishments	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹
		Total	For others	For own account				Total	For others	For own account	
		(Number)	(Thousand dollars)	(Thousand dollars)				(Thousand dollars)	(Thousand dollars)	(Number)	
MINNEAPOLIS-ST. PAUL METROPOLITAN AREA						NEW YORK-NORTHEASTERN NEW JERSEY METROPOLITAN AREA--Continued					
Total.....	456	1,011,520	n.a.	n.a.	15,597	Drugs, chemicals, allied products, total.....	172	198,956	n.a.	n.a.	8,486
Negotiating for others only.....	329	805,841	805,841	...	12,167	Negotiating for others only.....	128	162,987	162,987	...	7,411
Negotiating for others and for own account.....	62	187,261	147,899	39,362	2,471	Negotiating for others and for own account.....	40	35,533	32,336	3,197	1,047
Not reporting analysis.....	65	18,418	n.a.	n.a.	959	Not reporting analysis.....	4	436	n.a.	n.a.	28
Groceries, confectionery, meats, total.....	58	89,111	n.a.	n.a.	1,961	Dry goods, apparel, total.....	1,520	4,394,019	n.a.	n.a.	127,452
Negotiating for others only.....	46	82,885	82,885	...	1,731	Negotiating for others only.....	1,289	3,871,866	3,871,866	...	110,439
Negotiating for others and for own account.....	4	1,778	1,746	32	54	Negotiating for others and for own account.....	189	448,293	413,564	34,729	13,507
Not reporting analysis.....	8	4,448	n.a.	n.a.	176	Not reporting analysis.....	42	73,860	n.a.	n.a.	3,506
Farm products (edible), total.....	18	29,770	n.a.	n.a.	775	Furniture, home furnishings:					
Negotiating for others only.....	15	25,619	25,619	...	710	Furniture (household, office).....	121	63,045	n.a.	n.a.	3,951
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others only.....	99	53,458	53,458	...	3,426
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	19	8,566	7,618	948	457
Drugs, chemicals, allied products, total.....	6	1,510	n.a.	n.a.	108	Not reporting analysis.....	3	1,021	n.a.	n.a.	68
Negotiating for others only.....	4	(x)	(x)	...	(x)	Home furnishings, floor coverings.....	155	62,825	59,820	3,005	4,366
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Negotiating for others only.....	122	44,252	44,252	...	3,108
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	33	18,573	15,568	3,005	1,258
Dry goods, apparel, total.....	42	20,653	n.a.	n.a.	821	Paper and its products, total.....	102	144,178	n.a.	n.a.	4,595
Negotiating for others only.....	31	15,517	15,517	...	661	Negotiating for others only.....	74	128,376	128,376	...	3,864
Negotiating for others and for own account.....	3	2,175	2,125	50	64	Negotiating for others and for own account.....	18	12,400	10,787	1,613	427
Not reporting analysis.....	8	2,961	n.a.	n.a.	96	Not reporting analysis.....	10	3,402	n.a.	n.a.	304
Paper and its products, total.....	7	2,564	n.a.	n.a.	91	Farm products (raw materials), total.....	231	461,505	444,113	17,392	9,765
Negotiating for others only.....	4	1,638	1,638	...	60	Negotiating for others only.....	162	318,846	318,846	...	7,423
Not reporting analysis.....	3	926	n.a.	n.a.	31	Negotiating for others and for own account.....	69	142,659	125,267	17,392	2,342
Farm products (raw materials), total.....	57	757,617	720,109	37,508	5,808	Automotive equipment, tires and tubes, total.....	72	41,175	n.a.	n.a.	2,747
Negotiating for others only.....	47	597,784	597,784	...	4,544	Negotiating for others only.....	56	30,475	30,475	...	2,182
Negotiating for others and for own account.....	10	159,833	122,325	37,508	1,264	Negotiating for others and for own account.....	13	(x)	(x)	(x)	(x)
Automotive equipment, tires and tubes, total.....	17	7,204	n.a.	n.a.	527	Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	14	(x)	(x)	...	(x)	Electrical goods:					
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Wiring supplies, apparatus.....	135	81,696	n.a.	n.a.	5,098
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	109	67,635	67,635	...	4,302
Lumber, construction materials, total.....	17	8,637	n.a.	n.a.	399	Negotiating for others and for own account.....	23	13,624	11,370	2,254	762
Negotiating for others only.....	10	7,015	7,015	...	302	Not reporting analysis.....	3	437	n.a.	n.a.	34
Negotiating for others and for own account.....	3	597	533	64	48	Electrical appliances, specialties.....	73	51,706	51,223	483	2,676
Not reporting analysis.....	4	1,025	n.a.	n.a.	49	Negotiating for others only.....	58	43,986	43,986	...	2,281
Machinery, equipment, supplies, total.....	54	12,897	n.a.	n.a.	1,122	Negotiating for others and for own account.....	15	7,720	7,237	483	395
Negotiating for others only.....	36	9,492	9,492	...	781	Hardware, plumbing, heating:					
Negotiating for others and for own account.....	13	2,695	2,246	449	275	Hardware.....	67	24,636	23,994	642	1,869
Not reporting analysis.....	5	710	n.a.	n.a.	66	Negotiating for others only.....	53	18,837	18,837	...	1,423
Agents and brokers, n.e.c., total.....	180	81,557	n.a.	n.a.	3,985	Negotiating for others and for own account.....	14	5,799	5,157	642	446
Negotiating for others only.....	122	59,107	59,107	...	2,858	Plumbing, heating equipment, supplies.....	83	32,800	n.a.	n.a.	2,576
Negotiating for others and for own account.....	24	14,637	13,832	805	619	Negotiating for others only.....	64	25,512	25,512	...	1,977
Not reporting analysis.....	34	7,813	n.a.	n.a.	508	Negotiating for others and for own account.....	15	6,688	5,447	1,241	551
NEW YORK-NORTHEASTERN NEW JERSEY METROPOLITAN AREA						Not reporting analysis.....	4	600	n.a.	n.a.	48
Total.....	5,199	10,093,366	n.a.	n.a.	283,254	Lumber, construction materials, total.....	92	53,339	n.a.	n.a.	2,682
Negotiating for others only.....	4,078	8,284,395	8,284,395	...	230,081	Negotiating for others only.....	68	35,843	35,843	...	1,565
Negotiating for others and for own account.....	933	1,671,242	1,465,133	206,109	46,406	Negotiating for others and for own account.....	18	12,076	10,381	1,695	946
Not reporting analysis.....	188	137,729	n.a.	n.a.	6,767	Not reporting analysis.....	6	5,420	n.a.	n.a.	171
Groceries, confectionery, meats, total.....	523	1,519,476	n.a.	n.a.	24,462	Machinery, equipment, supplies, total.....	563	321,805	n.a.	n.a.	18,324
Negotiating for others only.....	429	1,147,030	1,147,030	...	19,965	Negotiating for others only.....	396	241,579	241,579	...	13,137
Negotiating for others and for own account.....	77	356,208	304,277	51,931	4,185	Negotiating for others and for own account.....	141	74,156	66,289	7,867	4,644
Not reporting analysis.....	17	16,238	n.a.	n.a.	312	Not reporting analysis.....	26	6,070	n.a.	n.a.	543
Farm products, (edible):						Metals, metal work (exc. scrap), total.....	139	251,671	n.a.	n.a.	5,823
Dairy, poultry products.....	40	92,253	85,003	7,250	1,603	Negotiating for others only.....	102	181,832	181,832	...	4,073
Negotiating for others only.....	29	50,233	50,233	...	1,150	Negotiating for others and for own account.....	32	68,691	59,951	8,740	1,662
Negotiating for others and for own account.....	11	42,020	34,770	7,250	453	Not reporting analysis.....	5	1,148	n.a.	n.a.	88
Not reporting analysis.....						Waste materials, total.....	15	18,110	n.a.	n.a.	965
Fruit, vegetable (fresh).....	125	306,078	n.a.	n.a.	9,605	Negotiating for others only.....	12	11,471	11,471	...	837
Negotiating for others only.....	84	247,266	247,266	...	6,182	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	36	53,912	41,639	12,273	3,079	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	5	4,900	n.a.	n.a.	344	Agents and brokers, n.e.c., total.....	971	1,974,093	n.a.	n.a.	46,209
						Negotiating for others only.....	744	1,602,911	1,602,911	...	35,262
						Negotiating for others and for own account.....	168	348,136	300,134	48,002	9,634
						Not reporting analysis.....	59	23,040	n.a.	n.a.	1,313

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year			Brokerage and com- missions received ¹	Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year			Brokerage and com- missions received ¹
		Total	For others	For own account				Total	For others	For own account	
	(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)		(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)
PHILADELPHIA METROPOLITAN AREA						PHILADELPHIA METROPOLITAN AREA--Con.					
Total.....	840	712,776	n.a.	n.a.	25,590	Metals, metal work (exc. scrap), total..	32	27,330	n.a.	n.a.	1,063
Negotiating for others only.....	624	547,758	547,758	...	18,081	Negotiating for others only.....	23	20,429	20,429	...	799
Negotiating for others and for own account.....	124	122,185	102,938	19,247	5,233	Negotiating for others and for own account.....	3	2,936	2,244	692	96
Not reporting analysis.....	92	42,833	n.a.	n.a.	2,276	Not reporting analysis.....	6	3,965	n.a.	n.a.	168
Groceries, confectionery, meats, total..	118	140,647	n.a.	n.a.	3,553	Agents and brokers, n.e.c., total.....	123	131,396	n.a.	n.a.	5,089
Negotiating for others only.....	106	134,902	134,902	...	3,318	Negotiating for others only.....	92	89,269	89,269	...	3,169
Negotiating for others and for own account.....	3	1,850	1,668	182	51	Negotiating for others and for own account.....	15	26,942	22,153	4,789	1,180
Not reporting analysis.....	9	3,895	n.a.	n.a.	184	Not reporting analysis.....	16	15,185	n.a.	n.a.	740
Farm products (edible):						PITTSBURGH METROPOLITAN AREA					
Dairy, poultry products.....	20	72,102	71,938	164	796	Total.....	333	324,920	n.a.	n.a.	15,816
Negotiating for others only.....	16	62,746	62,746	...	683	Negotiating for others only.....	245	221,005	221,005	...	10,994
Negotiating for others and for own account.....	4	9,356	9,192	164	113	Negotiating for others and for own account.....	74	94,311	84,922	9,389	4,249
Fruits, vegetables (fresh).....	88	91,438	85,853	5,585	3,200	Not reporting analysis.....	14	9,604	n.a.	n.a.	573
Negotiating for others only.....	65	71,505	71,505	...	2,265	Groceries, confectionery, meats, total..	52	50,941	50,489	452	1,540
Negotiating for others and for own account.....	23	19,933	14,348	5,585	935	Negotiating for others only.....	47	49,954	49,954	...	1,512
Drugs, chemicals, allied products, total..	16	6,586	n.a.	n.a.	428	Negotiating for others and for own account.....	5	987	535	452	28
Negotiating for others only.....	14	(x)	(x)	...	(x)	Farm products (edible):					
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Fruits, vegetables (fresh).....	17	36,782	35,516	1,266	1,357
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	14	32,060	32,060	...	1,146
Dry goods, apparel, total.....	39	24,301	n.a.	n.a.	903	Negotiating for others and for own account.....	3	4,722	3,456	1,266	211
Negotiating for others only.....	35	23,441	23,441	...	820	Drugs, chemicals, allied products, total..	11	11,115	n.a.	n.a.	293
Negotiating for others and for own account.....	4	860	n.a.	n.a.	83	Negotiating for others only.....	8	2,531	2,531	...	158
Not reporting analysis.....	23	6,453	6,333	120	476	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Furniture, home furnishings, total.....	20	5,826	5,826	...	434	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	3	627	507	120	42	Paper and its products, total.....	7	2,012	1,796	216	96
Negotiating for others and for own account.....	3	627	507	120	42	Negotiating for others only.....	4	(x)	(x)	...	(x)
Paper and its products, total.....	19	4,384	n.a.	n.a.	412	Negotiating for others and for own account.....	3	(x)	(x)	(x)	(x)
Negotiating for others only.....	14	3,827	3,827	...	318	Farm products (raw materials), total....	9	22,311	22,146	165	238
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others only.....	7	(x)	(x)	...	(x)
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Farm products (raw materials), total....	54	80,707	n.a.	n.a.	1,051	Hardware, plumbing, heating, total.....	31	9,973	9,688	285	922
Negotiating for others only.....	40	53,991	53,991	...	633	Negotiating for others only.....	22	7,250	7,250	...	696
Negotiating for others and for own account.....	9	20,608	19,545	1,063	333	Negotiating for others and for own account.....	9	2,723	2,438	285	226
Not reporting analysis.....	5	6,108	n.a.	n.a.	85	Lumber, construction materials, total..	13	8,244	n.a.	n.a.	545
Automotive equipment, tires and tubes, total.....	21	7,640	n.a.	n.a.	693	Negotiating for others only.....	10	6,188	6,188	...	442
Negotiating for others only.....	17	6,127	6,127	...	575	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)	Machinery, equipment, supplies, total..	81	40,550	n.a.	n.a.	3,873
Electrical goods, total.....	68	35,606	n.a.	n.a.	1,944	Negotiating for others only.....	53	21,999	21,999	...	2,325
Negotiating for others only.....	49	25,346	25,346	...	1,576	Negotiating for others and for own account.....	25	12,804	11,063	1,741	1,267
Negotiating for others and for own account.....	11	6,478	4,645	1,833	262	Not reporting analysis.....	3	5,747	n.a.	n.a.	281
Not reporting analysis.....	8	3,782	n.a.	n.a.	106	Metals, metal work (exc. scrap), total..	23	22,368	22,134	234	1,022
Hardware, plumbing, heating:						Negotiating for others only.....	20	16,972	16,972	...	957
Hardware.....	24	11,573	n.a.	n.a.	863	Negotiating for others and for own account.....	3	5,396	5,162	234	65
Negotiating for others only.....	13	8,029	8,029	...	511	Agents and brokers, n.e.c., total.....	89	120,624	n.a.	n.a.	5,930
Negotiating for others and for own account.....	7	3,199	3,097	102	293	Negotiating for others only.....	60	64,890	64,890	...	3,513
Not reporting analysis.....	4	345	n.a.	n.a.	59	Negotiating for others and for own account.....	20	(x)	(x)	(x)	(x)
Plumbing, heating equipment, supplies..	51	18,520	n.a.	n.a.	1,318	Not reporting analysis.....	9	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	28	8,480	8,480	...	654	ST. LOUIS METROPOLITAN AREA					
Negotiating for others and for own account.....	15	8,049	6,072	1,977	444	Total.....	600	958,852	n.a.	n.a.	18,313
Not reporting analysis.....	8	1,991	n.a.	n.a.	220	Negotiating for others only.....	511	876,301	876,301	...	14,573
Lumber, construction materials, total....	16	3,551	n.a.	n.a.	201	Negotiating for others and for own account.....	83	70,898	58,616	12,282	3,496
Negotiating for others only.....	13	(x)	(x)	...	(x)	Not reporting analysis.....	6	11,653	n.a.	n.a.	244
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Drugs, chemicals, allied products, total..	11	3,997	3,990	7	140
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	10	(x)	(x)	...	(x)
Machinery, equipment, supplies, total....	128	50,542	n.a.	n.a.	3,600	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Negotiating for others only.....	79	24,275	24,275	...	1,739						
Negotiating for others and for own account.....	24	20,461	17,996	2,465	1,299						
Not reporting analysis.....	25	5,806	n.a.	n.a.	562						

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹	Standard metropolitan area, kind of business, and class of agent, broker	Estab- lish- ments	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹
		Total	For others	For own account				Total	For others	For own account	
(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Num- ber)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)		
ST. LOUIS METROPOLITAN AREA--Con.					SAN FRANCISCO-OAKLAND METROPOLITAN AREA--Con.						
Dry goods, apparel, total.....	117	84,126	83,570	556	3,381	Paper and its products, total.....	22	9,458	n.a.	n.a.	445
Negotiating for others only.....	106	73,878	73,878	...	2,582	Negotiating for others only.....	14	5,280	5,280	...	232
Negotiating for others and for own account.....	11	10,248	9,692	556	799	Negotiating for others and for own account.....	5	2,776	2,458	318	146
Furniture, home furnishings, total.....	13	4,737	4,525	212	394	Not reporting analysis.....	3	1,402	n.a.	n.a.	67
Negotiating for others only.....	10	2,105	2,105	...	168	Farm products (raw materials), total...	14	43,209	41,278	1,931	417
Negotiating for others and for own account.....	3	2,632	2,420	212	226	Negotiating for others only.....	9	26,994	26,994	...	226
Paper and its products, total.....	8	7,593	7,373	220	384	Negotiating for others and for own account.....	5	16,215	14,284	1,931	191
Negotiating for others only.....	6	(x)	(x)	...	(x)	Electrical goods, total.....	66	21,292	n.a.	n.a.	1,599
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others only.....	49	15,803	15,803	...	1,203
Farm products (raw materials), total....	69	558,603	n.a.	n.a.	2,822	Negotiating for others and for own account.....	14	5,155	4,228	927	367
Negotiating for others only.....	60	542,463	542,463	...	2,705	Not reporting analysis.....	3	334	n.a.	n.a.	29
Negotiating for others and for own account.....	7	(x)	(x)	(x)	(x)	Lumber, construction materials, total..	29	20,010	n.a.	n.a.	1,056
Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	18	12,936	12,936	...	594
Electrical goods, total.....	46	21,385	21,031	354	1,393	Negotiating for others and for own account.....	5	2,628	2,217	411	134
Negotiating for others only.....	40	19,088	19,088	...	1,212	Not reporting analysis.....	6	4,446	n.a.	n.a.	328
Negotiating for others and for own account.....	6	2,297	1,943	354	181	Machinery, equipment, supplies, total..	122	61,384	n.a.	n.a.	2,919
Hardware, plumbing, heating, total.....	33	13,513	13,115	398	973	Negotiating for others only.....	69	46,671	46,671	...	1,780
Negotiating for others only.....	26	10,922	10,922	...	735	Negotiating for others and for own account.....	35	10,184	8,980	1,204	774
Negotiating for others and for own account.....	7	2,591	2,193	398	238	Not reporting analysis.....	18	4,529	n.a.	n.a.	365
Lumber, construction materials, total....	20	9,600	n.a.	n.a.	356	Agents and brokers, n.e.c., total.....	404	275,705	n.a.	n.a.	10,122
Negotiating for others only.....	17	7,258	7,258	...	254	Negotiating for others only.....	281	154,363	154,363	...	6,089
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	70	109,179	92,280	16,899	3,179
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	53	12,163	n.a.	n.a.	854
Machinery, equipment, supplies, total....	128	79,560	78,674	886	3,337	WASHINGTON, D. C. METROPOLITAN AREA					
Negotiating for others only.....	103	70,305	70,305	...	2,622	Total.....	182	162,764	n.a.	n.a.	5,192
Negotiating for others and for own account.....	25	9,255	8,369	886	715	Negotiating for others only.....	133	100,747	100,747	...	3,425
Metal, metal work (exc. scrap), total....	27	22,884	n.a.	n.a.	748	Negotiating for others and for own account.....	41	34,050	29,761	4,289	1,369
Negotiating for others only.....	24	15,754	15,754	...	597	Not reporting analysis.....	8	27,967	n.a.	n.a.	398
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Groceries, confectionery, meats, total..	34	44,187	n.a.	n.a.	738
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	27	35,584	35,584	...	593
Agents and brokers, n.e.c., total.....	128	152,854	145,188	7,666	4,385	Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)
Negotiating for others only.....	111	126,313	126,313	...	3,437	Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	17	26,536	18,870	7,666	948	Farm products (edible), total.....	10	29,575	n.a.	n.a.	432
SAN FRANCISCO-OAKLAND METROPOLITAN AREA					Negotiating for others only.....						
Total.....	987	776,011	n.a.	n.a.	26,821	Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	606	490,208	490,208	...	17,178	Furniture, home furnishings, total.....	4	1,275	1,267	8	96
Negotiating for others and for own account.....	188	240,737	205,245	35,492	7,470	Negotiating for others only.....	3	(x)	(x)	...	(x)
Not reporting analysis.....	113	45,066	n.a.	n.a.	2,173	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Groceries, confectionery, meats, total....	157	256,290	n.a.	n.a.	6,170	Paper and its products, total.....	6	2,977	2,704	273	112
Negotiating for others only.....	108	166,647	166,647	...	4,189	Negotiating for others only.....	4	(x)	(x)	...	(x)
Negotiating for others and for own account.....	28	71,628	60,933	10,695	1,549	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Not reporting analysis.....	21	18,015	n.a.	n.a.	432	Farm products (raw materials), total...	4	7,328	6,858	470	217
Farm products (edible), total.....	23	33,176	n.a.	n.a.	978	Negotiating for others only.....	2	(x)	(x)	...	(x)
Negotiating for others only.....	16	25,109	25,109	...	647	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	4	7,785	6,701	1,084	325	Electrical goods, total.....	12	6,638	6,525	113	344
Not reporting analysis.....	3	282	n.a.	n.a.	6	Negotiating for others only.....	9	4,080	4,080	...	169
Drugs, chemicals, allied products, total..	33	21,677	n.a.	n.a.	996	Negotiating for others and for own account.....	3	2,558	2,445	113	175
Negotiating for others only.....	19	7,201	7,201	...	406	Hardware, plumbing, heating, total.....	6	1,912	1,699	213	63
Negotiating for others and for own account.....	11	11,819	10,001	1,818	521	Negotiating for others only.....	4	(x)	(x)	...	(x)
Not reporting analysis.....	3	2,657	n.a.	n.a.	69	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Furniture, home furnishings, total.....	117	33,810	n.a.	n.a.	2,119	Lumber, construction materials,.....	12	7,672	7,672	...	219
Negotiating for others only.....	103	29,204	29,204	...	1,785	Agents and brokers, n.e.c., total.....	74	61,200	n.a.	n.a.	2,971
Negotiating for others and for own account.....	11	3,368	3,163	205	284	Negotiating for others only.....	64	45,077	45,077	...	2,066
Not reporting analysis.....	3	1,238	n.a.	n.a.	50	Negotiating for others and for own account.....	27	15,319	12,626	2,693	833
						Not reporting analysis.....	3	804	n.a.	n.a.	72

x Withheld to avoid disclosure.

n.a. Not available or not applicable.

n.e.c. Not elsewhere classified.

In sales for purchases, negotiated for others.

Notes: See explanatory material for definitions of Standard Metropolitan Areas.

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
BARRIER, BEAUTY SUPPLY HOUSES								
United States, total.....	1,063	100,228	32.6	16,956	883	6,257	325,764	20,323
New England.....	65	5,550	35.1	977	44	354	18,016	1,134
Maine.....	4	499	33.9	77	1	31	1,646	126
New Hampshire.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	33	2,940	38.5	642	18	221	11,216	615
Rhode Island.....	9	526	29.3	60	10	34	1,284	159
Connecticut.....	14	1,327	30.0	155	11	50	3,004	141
Middle Atlantic.....	288	25,040	33.3	4,208	266	1,576	79,579	4,737
New York.....	168	15,302	33.5	2,459	149	842	48,668	2,948
New Jersey.....	26	2,122	31.3	418	23	147	5,248	401
Pennsylvania.....	94	7,616	33.4	1,331	94	587	25,663	1,388
East North Central.....	200	19,951	32.9	3,760	155	1,246	70,591	3,752
Ohio.....	57	5,438	33.3	974	46	362	18,936	1,037
Indiana.....	29	2,228	32.0	409	19	141	7,882	474
Illinois.....	72	7,612	32.8	1,480	63	440	27,859	1,377
Michigan.....	25	3,307	32.4	639	17	215	11,626	603
Wisconsin.....	17	1,366	34.3	258	10	88	4,288	261
West North Central.....	81	9,943	30.8	1,533	51	583	29,528	2,006
Minnesota.....	15	2,593	24.3	244	9	100	4,477	429
Iowa.....	13	1,314	28.6	196	9	91	3,584	304
Missouri.....	32	4,009	34.4	736	20	261	14,654	845
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	7	746	37.7	174	2	55	3,273	134
Kansas.....	10	901	29.7	159	9	60	3,002	191
South Atlantic.....	137	11,611	31.9	1,892	109	740	36,354	2,351
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	16	1,003	29.6	151	15	57	2,978	197
District of Columbia.....	11	1,305	33.5	223	12	79	4,396	293
Virginia.....	18	1,404	33.6	263	15	114	5,093	296
West Virginia.....	9	940	31.7	174	4	65	2,890	225
North Carolina.....	23	1,915	31.6	268	19	110	5,392	343
South Carolina.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	23	1,864	31.7	300	20	120	5,636	377
Florida.....	26	2,123	28.2	299	16	129	5,799	441
East South Central.....	50	4,321	31.8	649	41	280	13,666	1,043
Kentucky.....	11	839	33.4	103	11	52	2,223	178
Tennessee.....	20	1,716	30.6	259	16	103	5,242	432
Alabama.....	12	1,174	33.0	215	7	93	4,609	288
Mississippi.....	7	592	30.6	72	7	32	1,592	145
West South Central.....	119	9,527	31.0	1,361	99	580	26,321	2,302
Arkansas.....	8	837	35.6	142	7	72	3,315	232
Louisiana.....	17	1,009	33.2	151	15	77	3,131	249
Oklahoma.....	21	1,279	33.7	191	16	87	3,469	266
Texas.....	73	6,402	29.4	877	61	344	16,406	1,555
Mountain.....	25	3,201	37.0	647	18	220	12,808	798
Montana.....	3	263	28.1	44	4	15	919	82
Idaho.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	8	1,210	44.2	311	3	106	6,338	314
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	4	650	32.3	119	4	31	2,054	111
Utah.....	6	724	39.8	136	1	55	2,820	199
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	98	11,084	32.2	1,929	100	681	38,901	2,200
Washington.....	14	1,501	33.9	309	15	105	6,056	374
Oregon.....	9	922	33.3	165	5	110	2,748	195
California.....	75	8,661	31.8	1,455	80	466	30,097	1,631
COMMERCIAL REFRIGERATION EQUIPMENT AND SUPPLY HOUSES								
United States, total.....	1,223	219,930	24.0	28,564	824	8,067	530,781	32,443
New England.....	57	9,777	26.6	1,546	28	443	25,179	1,658
Maine.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	25	5,693	27.6	989	16	263	14,700	910
Rhode Island.....	7	1,318	25.9	213	4	58	3,298	155
Connecticut.....	17	2,115	24.8	275	4	83	5,334	411
Middle Atlantic.....	235	46,093	24.4	6,321	147	1,736	116,990	6,230
New York.....	129	23,851	23.6	3,040	73	806	56,881	2,814
New Jersey.....	37	10,132	25.3	1,573	24	394	27,582	1,392
Pennsylvania.....	69	12,110	25.3	1,708	50	536	32,527	2,024
East North Central.....	248	38,428	27.7	6,092	164	1,674	113,727	6,530
Ohio.....	74	11,697	27.2	2,075	41	562	41,309	1,935
Indiana.....	18	2,583	25.1	343	12	104	6,395	441
Illinois.....	57	11,828	28.2	1,844	42	511	35,933	1,876
Michigan.....	54	7,170	28.2	1,121	44	292	17,997	1,195
Wisconsin.....	45	5,150	28.7	709	25	205	12,133	1,083
West North Central.....	112	31,738	15.4	2,611	70	694	47,681	2,663
Minnesota.....	27	3,554	24.6	487	13	128	10,954	548
Iowa.....	21	3,576	18.4	401	18	107	6,539	463
Missouri.....	38	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Dakota.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	7	1,382	20.3	168	4	40	2,887	218
Kansas.....	14	1,414	22.2	165	13	56	3,383	243

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
COMMERCIAL REFRIGERATION EQUIPMENT AND SUPPLY HOUSES--Continued								
South Atlantic.....	150	23,027	25.9	3,098	76	929	56,756	4,040
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	15	3,108	29.2	605	3	170	10,988	688
District of Columbia.....	8	1,489	17.9	129	6	35	2,342	121
Virginia.....	13	2,931	25.6	359	4	138	7,122	495
West Virginia.....	17	1,896	29.7	288	12	73	5,056	366
North Carolina.....	28	3,214	28.8	410	13	124	7,152	504
South Carolina.....	9	1,602	23.8	153	5	47	3,402	239
Georgia.....	24	4,403	27.0	631	16	207	12,438	799
Florida.....	36	4,384	22.4	523	17	135	8,256	828
East South Central.....	61	11,339	22.8	1,339	46	471	26,334	1,914
Kentucky.....	15	2,280	23.9	237	9	107	5,096	411
Tennessee.....	22	5,160	22.8	651	13	217	13,328	730
Alabama.....	16	3,069	21.8	365	15	117	6,769	692
Mississippi.....	8	820	24.0	86	9	90	1,141	81
West South Central.....	125	23,559	25.0	2,397	98	738	45,420	2,714
Arkansas.....	11	1,230	21.8	130	10	44	2,710	204
Louisiana.....	25	4,744	27.6	829	17	195	14,898	695
Oklahoma.....	18	2,509	26.3	280	13	98	5,142	493
Texas.....	71	15,076	24.3	1,158	58	401	22,670	1,322
Mountain.....	45	4,497	25.4	584	30	170	10,170	792
Montana.....	7	708	22.2	74	5	19	1,515	119
Idaho.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	14	1,568	26.5	243	5	72	4,306	275
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	8	769	23.3	73	6	22	1,274	103
Utah.....	8	598	30.8	83	6	27	1,641	162
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	190	31,472	25.0	4,576	165	1,212	88,524	5,902
Washington.....	37	3,789	29.0	611	27	171	12,600	859
Oregon.....	28	2,701	27.4	350	26	90	6,823	573
California.....	125	24,982	24.2	3,615	112	951	69,101	4,470
DENTAL SUPPLY HOUSES								
United States, total.....	472	96,751	26.0	15,325	254	4,997	285,019	18,650
New England.....	26	6,134	29.6	1,114	5	455	22,104	1,434
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	15	3,263	31.1	591	4	255	11,910	716
Rhode Island.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	6	1,659	27.7	292	1	107	5,720	490
Middle Atlantic.....	142	30,722	25.9	4,706	102	1,395	84,825	4,621
New York.....	104	22,412	24.9	3,104	78	841	54,682	3,003
New Jersey.....	11	1,692	28.4	288	5	97	5,564	370
Pennsylvania.....	27	6,618	28.6	1,314	19	457	24,579	1,248
East North Central.....	100	17,308	25.4	2,777	41	886	52,635	3,582
Ohio.....	30	4,313	23.7	696	11	239	13,487	855
Indiana.....	10	1,699	27.2	289	3	104	5,707	469
Illinois.....	26	4,969	28.3	846	11	267	15,935	977
Michigan.....	24	4,428	23.1	649	12	189	11,673	940
Wisconsin.....	10	1,899	25.7	297	4	87	5,833	341
West North Central.....	44	9,687	25.8	1,623	23	548	29,371	2,140
Minnesota.....	13	2,626	23.6	411	5	139	7,856	464
Iowa.....	9	1,811	22.1	243	3	90	4,507	425
Missouri.....	11	3,188	27.2	545	11	169	8,937	751
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	4	956	21.1	116	1	47	2,164	203
Kansas.....	4	586	51.4	247	2	86	4,779	187
South Atlantic.....	42	8,498	24.9	1,255	24	456	23,719	1,672
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	6	1,147	30.1	212	5	71	3,841	233
District of Columbia.....	3	1,024	22.1	172	1	55	3,285	201
Virginia.....	7	1,173	24.1	184	1	69	3,403	317
West Virginia.....	4	538	22.7	60	4	22	1,175	102
North Carolina.....	4	1,064	24.0	150	...	47	3,047	289
South Carolina.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	5	1,606	20.2	197	6	68	3,057	177
Florida.....	9	1,543	28.2	213	1	96	4,504	276
East South Central.....	17	4,573	26.1	723	8	229	13,292	793
Kentucky.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	8	2,121	27.2	363	5	121	6,804	411
Alabama.....	5	1,096	23.7	162	1	54	2,866	208
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	30	6,778	29.5	1,173	14	388	21,983	1,532
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	5	1,640	43.8	488	...	147	9,316	381
Oklahoma.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	19	3,951	24.1	501	10	173	9,189	861
Mountain.....	15	1,963	27.2	325	3	98	6,205	442
Montana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	5	639	31.3	112	2	38	1,897	160
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	4	549	29.3	108	...	30	2,108	106
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	56	11,088	24.2	1,629	34	542	30,885	2,434
Washington.....	7	2,127	19.6	276	3	80	5,885	393
Oregon.....	5	1,526	23.3	234	1	65	4,330	332
California.....	44	7,435	25.8	1,119	30	397	20,670	1,709

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ELECTRICAL MERCHANDISE WHOLESALERS (GENERAL LINE)								
United States, total.....	540	1,521,874	10.2	92,550	33	26,305	1,790,540	180,193
New England.....	39	69,760	10.0	4,090	6	1,274	76,352	9,974
Maine.....	5	8,625	4.8	240	...	70	4,621	1,309
New Hampshire.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	15	33,309	12.6	2,469	2	805	46,021	5,010
Rhode Island.....	4	6,698	8.6	368	...	102	6,481	917
Connecticut.....	11	14,970	9.4	811	4	232	15,382	1,821
Middle Atlantic.....	92	328,415	11.0	21,207	2	5,705	397,337	34,566
New York.....	50	204,834	11.1	12,798	1	3,346	245,482	21,263
New Jersey.....	11	26,111	11.3	1,792	...	549	34,140	3,006
Pennsylvania.....	31	97,470	10.6	6,617	1	1,810	117,715	10,297
East North Central.....	102	289,648	10.8	19,422	9	5,444	374,553	33,592
Ohio.....	37	99,149	10.9	7,132	3	2,028	138,914	11,401
Indiana.....	16	35,456	8.4	1,758	...	503	32,621	4,107
Illinois.....	19	76,748	11.3	5,279	4	1,362	98,903	7,988
Michigan.....	20	52,641	11.5	3,625	...	1,000	71,884	6,810
Wisconsin.....	10	25,654	11.2	1,628	2	551	32,231	3,286
West North Central.....	61	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	9	34,650	8.5	1,690	...	483	32,035	3,993
Iowa.....	20	37,294	10.1	1,946	...	521	33,028	5,524
Missouri.....	15	58,264	11.0	3,771	...	1,040	73,377	5,858
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	3	6,121	9.1	260	...	79	5,453	812
Nebraska.....	7	24,085	9.6	1,314	...	450	25,804	2,426
Kansas.....	5	9,421	6.5	367	...	109	7,352	973
South Atlantic.....	87	200,598	9.5	11,633	1	3,438	221,195	22,673
Delaware.....	4	6,593	11.3	401	...	140	8,583	1,150
Maryland.....	7	19,979	12.3	1,495	...	477	27,872	2,324
District of Columbia.....	4	16,208	10.1	1,052	...	307	19,415	2,318
Virginia.....	10	22,146	9.6	1,265	...	375	26,650	2,927
West Virginia.....	9	18,030	11.0	1,425	...	385	23,916	1,754
North Carolina.....	18	44,573	7.1	1,771	1	572	34,534	4,068
South Carolina.....	7	15,975	6.3	636	...	137	11,778	1,202
Georgia.....	13	28,353	11.0	1,930	...	553	36,598	3,426
Florida.....	15	28,741	9.5	1,658	...	492	31,849	3,504
East South Central.....	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	8	15,991	12.6	1,072	5	320	17,173	2,063
Tennessee.....	15	47,464	7.1	2,048	2	648	34,816	5,177
Alabama.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	3	4,542	5.8	149	...	44	2,850	715
West South Central.....	53	131,106	9.6	7,576	4	2,254	159,942	16,615
Arkansas.....	3	4,135	7.1	168	...	56	3,138	419
Louisiana.....	9	34,756	11.8	2,416	...	776	58,177	5,311
Oklahoma.....	8	18,310	8.4	873	1	267	17,128	2,227
Texas.....	33	73,905	8.9	4,119	3	1,155	81,499	8,658
Mountain.....	22	50,206	9.8	2,669	2	792	50,311	6,270
Montana.....	5	8,750	8.5	421	...	125	8,247	1,188
Idaho.....	3	6,257	9.1	287	...	84	5,411	954
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	3	3,074	10.2	177	...	61	4,002	445
Arizona.....	4	10,134	9.0	475	...	139	8,171	1,231
Utah.....	4	13,552	11.7	862	2	248	15,565	1,523
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	55	198,061	11.0	12,611	2	3,523	266,364	27,440
Washington.....	12	36,494	10.5	2,186	1	598	44,930	5,314
Oregon.....	9	30,472	9.7	1,834	...	518	39,143	4,364
California.....	34	131,095	11.5	8,591	1	2,407	182,291	17,762
ELECTRICAL WIRING SUPPLIES, EQUIPMENT DISTRIBUTORS								
United States, total.....	2,385	864,672	16.2	81,426	1,501	23,151	1,511,050	138,855
New England.....	163	39,765	18.5	4,274	73	1,279	75,267	5,847
Maine.....	5	1,242	32.0	214	...	58	3,782	246
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	98	22,208	18.8	2,395	31	732	42,742	3,127
Rhode Island.....	16	3,339	22.2	512	15	170	8,940	636
Connecticut.....	39	11,298	16.1	1,024	26	285	17,212	1,613
Middle Atlantic.....	815	252,091	15.6	22,127	574	6,301	437,899	27,986
New York.....	519	154,697	15.1	13,333	359	3,609	251,323	15,697
New Jersey.....	109	34,350	17.9	3,303	65	850	60,910	3,690
Pennsylvania.....	187	63,044	15.4	5,491	150	1,842	105,666	8,599
East North Central.....	464	225,587	17.5	23,245	235	6,357	420,735	29,330
Ohio.....	127	51,478	18.3	5,720	44	1,683	104,557	6,808
Indiana.....	41	13,950	20.2	1,852	12	539	33,001	2,082
Illinois.....	165	99,910	16.8	9,442	98	2,397	164,046	12,781
Michigan.....	87	43,220	17.3	4,428	60	1,218	84,960	5,624
Wisconsin.....	44	17,029	17.1	1,803	21	520	34,171	2,035
West North Central.....	156	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	33	21,757	15.5	1,907	12	554	35,803	2,834
Iowa.....	23	8,587	15.7	717	19	210	13,107	925
Missouri.....	60	26,048	14.9	2,350	36	642	40,492	2,897
North Dakota.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	4	3,382	8.4	167	...	52	3,398	195
Nebraska.....	15	3,748	20.9	435	17	153	8,287	476
Kansas.....	17	5,495	12.0	353	7	134	7,208	760

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	Employees (Number)	Pay roll (Dollars)	(Thousand dollars)
ELECTRICAL WIRING SUPPLIES, EQUIPMENT DISTRIBUTORS--Continued								
South Atlantic.....	199	72,743	15.5	6,752	82	1,968	119,897	9,588
Delaware.....	5	1,539	14.4	127	6	45	2,490	182
Maryland.....	32	11,148	14.8	991	12	341	18,596	1,709
District of Columbia.....	13	4,552	18.4	563	4	155	10,115	710
Virginia.....	26	9,796	15.9	989	13	261	17,041	1,590
West Virginia.....	11	1,759	16.8	146	1	55	3,033	447
North Carolina.....	31	12,442	16.5	1,373	13	382	25,165	1,418
South Carolina.....	13	2,846	16.4	317	3	106	5,885	374
Georgia.....	25	13,173	13.9	893	8	258	16,489	1,464
Florida.....	43	15,488	15.1	1,353	22	365	21,083	1,694
East South Central.....	85	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	20	3,425	16.5	307	21	105	5,269	579
Tennessee.....	24	13,439	17.4	1,503	19	450	27,274	1,659
Alabama.....	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	9	5,243	17.8	604	5	186	11,122	705
West South Central.....	147	63,737	13.7	4,678	114	1,523	91,615	8,377
Arkansas.....	7	3,654	15.6	320	4	106	5,485	455
Louisiana.....	21	12,006	13.9	1,004	6	303	21,722	1,232
Oklahoma.....	21	9,675	11.6	656	18	215	11,420	1,171
Texas.....	98	38,402	14.0	2,698	86	899	52,988	5,515
Mountain.....	52	13,684	15.9	1,289	39	376	26,146	1,812
Montana.....	8	2,655	11.3	170	2	50	3,413	496
Idaho.....	3	972	17.6	102	2	25	1,588	148
Wyoming.....	...	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	...	...	...	...	...	...	...	...
Arizona.....	12	2,498	16.6	271	11	85	6,922	286
Utah.....	11	1,368	35.4	273	8	93	6,806	257
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	304	95,489	17.4	10,046	236	2,655	193,401	13,416
Washington.....	49	20,158	16.9	2,198	31	568	40,455	3,016
Oregon.....	24	10,310	17.5	1,118	18	291	23,518	1,687
California.....	231	65,021	17.6	6,730	187	1,796	129,428	8,713
HARDWARE WHOLESALERS (GENERAL LINE)								
United States, total.....	673	1,698,107	15.0	170,678	140	49,104	3,098,716	309,172
New England.....	44	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine.....	8	12,556	15.8	1,218	...	431	20,533	3,147
New Hampshire.....	3	2,332	21.6	313	...	139	5,439	545
Vermont.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	16	22,167	19.8	3,069	1	857	53,212	3,761
Rhode Island.....	6	4,911	17.0	568	1	198	9,148	1,278
Connecticut.....	7	6,953	15.9	686	2	162	11,364	1,058
Middle Atlantic.....	142	222,682	17.4	24,974	48	7,258	444,881	34,681
New York.....	83	125,800	17.9	14,618	29	3,864	248,304	18,089
New Jersey.....	12	10,022	19.5	1,365	6	381	21,831	1,755
Pennsylvania.....	47	86,860	16.4	8,991	13	3,013	174,746	14,837
East North Central.....	108	307,903	14.9	32,816	10	9,043	589,716	54,559
Ohio.....	25	102,796	13.8	11,154	7	2,869	196,948	17,853
Indiana.....	14	37,125	15.7	4,148	...	1,248	79,403	7,584
Illinois.....	28	59,964	14.9	5,926	1	1,656	108,321	10,679
Michigan.....	27	64,534	17.1	7,570	2	2,087	128,960	10,803
Wisconsin.....	14	43,484	13.5	4,018	...	1,183	76,084	7,640
West North Central.....	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	13	107,519	14.4	9,345	...	2,786	178,643	14,603
Iowa.....	11	24,520	14.8	2,423	2	804	42,387	4,874
Missouri.....	11	79,519	14.8	8,707	...	2,625	164,820	14,354
North Dakota.....	...	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	3	11,137	12.1	922	...	382	17,244	2,001
Kansas.....	5	13,903	11.9	1,151	2	229	14,657	2,966
South Atlantic.....	100	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	9	11,020	15.4	1,150	5	330	17,972	2,069
District of Columbia.....	4	10,565	19.6	1,520	...	421	28,016	1,998
Virginia.....	19	28,548	14.0	2,847	2	711	46,373	6,646
West Virginia.....	20	42,475	14.1	3,850	...	1,027	74,568	7,635
North Carolina.....	13	30,921	13.0	2,669	...	704	47,081	4,574
South Carolina.....	13	21,890	10.2	1,573	...	466	26,568	3,171
Georgia.....	14	24,290	14.5	2,443	4	650	42,969	4,945
Florida.....	7	15,157	13.8	1,317	...	437	25,154	2,750
East South Central.....	53	212,079	14.1	20,292	19	6,138	363,099	38,107
Kentucky.....	11	74,819	16.7	8,013	13	2,464	137,516	13,277
Tennessee.....	17	67,186	12.7	6,028	...	1,753	108,282	12,207
Alabama.....	16	61,219	12.4	5,435	6	1,682	103,470	11,101
Mississippi.....	9	8,855	14.8	816	...	239	13,831	1,522
West South Central.....	59	169,842	13.2	14,737	8	4,312	262,650	29,460
Arkansas.....	6	16,164	12.6	1,440	...	427	26,752	3,271
Louisiana.....	13	46,363	13.2	3,968	1	1,142	68,338	7,610
Oklahoma.....	5	6,883	15.0	684	...	207	12,056	1,399
Texas.....	35	100,432	13.1	8,645	7	2,536	155,504	17,180
Mountain.....	35	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	7	12,491	12.0	923	...	315	16,470	2,589
Idaho.....	6	9,876	13.6	855	...	222	18,078	1,924
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	8	13,168	16.2	1,251	2	399	29,334	2,676
New Mexico.....	3	3,713	13.1	323	...	106	5,610	1,164
Arizona.....	4	7,781	15.2	739	...	285	14,576	1,407
Utah.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	86	232,814	16.1	24,167	32	6,603	450,052	53,504
Washington.....	23	51,758	15.0	5,288	7	1,503	99,820	11,352
Oregon.....	14	32,988	16.1	3,157	3	967	61,224	6,923
California.....	49	148,068	16.4	15,722	22	4,133	289,008	35,228

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
HARDWARE WHOLESALERS (SPECIALTY LINE)								
United States, total.....	1,480	315,890	18.8	33,174	1,119	10,255	620,952	57,019
New England.....	94	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine.....	4	1,174	20.0	138	1	57	2,876	348
New Hampshire.....	3	391	17.9	46	1	22	993	53
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	59	13,881	22.4	1,625	24	614	30,434	2,476
Rhode Island.....	8	1,612	17.0	138	6	56	2,792	203
Connecticut.....	19	2,266	20.9	241	14	97	4,579	44
Middle Atlantic.....	618	104,135	19.0	11,049	487	3,257	202,555	15,779
New York.....	452	77,130	19.5	8,345	344	2,332	152,237	11,179
New Jersey.....	81	11,773	19.0	1,308	62	401	24,195	2,046
Pennsylvania.....	85	15,232	16.3	1,396	81	524	26,123	2,554
East North Central.....	236	46,797	20.4	5,522	190	1,481	100,287	7,996
Ohio.....	58	10,308	22.5	1,369	37	381	24,524	1,780
Indiana.....	17	2,530	21.1	266	11	89	5,020	573
Illinois.....	99	18,141	19.0	1,795	87	552	35,452	2,854
Michigan.....	48	11,610	22.1	1,690	53	347	28,051	1,878
Wisconsin.....	14	4,208	16.0	402	2	112	7,240	911
West North Central.....	81	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	19	4,198	21.9	520	10	193	10,273	779
Iowa.....	8	2,576	16.3	229	7	75	4,350	492
Missouri.....	38	7,715	17.8	707	29	256	13,761	1,924
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	4	1,950	19.9	191	1	69	2,861	395
Kansas.....	10	5,534	14.2	541	9	153	9,652	1,270
South Atlantic.....	117	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	19	3,989	17.9	389	12	124	7,029	927
District of Columbia.....	7	728	20.2	77	5	28	1,784	195
Virginia.....	13	4,651	18.0	490	3	158	9,021	1,004
West Virginia.....	13	4,366	16.5	424	3	128	7,276	804
North Carolina.....	13	4,388	13.6	395	7	126	7,233	633
South Carolina.....	9	4,491	12.7	354	4	86	7,058	513
Georgia.....	22	8,524	15.4	800	12	277	12,954	1,897
Florida.....	19	6,599	21.5	685	9	305	13,735	1,291
East South Central.....	40	11,665	20.0	1,273	22	430	25,103	3,157
Kentucky.....	11	2,277	20.6	287	8	98	6,370	559
Tennessee.....	10	3,167	20.7	339	5	107	6,584	491
Alabama.....	9	2,040	17.6	235	6	87	4,471	493
Mississippi.....	10	4,181	20.2	412	3	138	7,678	1,614
West South Central.....	84	31,506	17.2	3,084	65	1,032	61,514	6,372
Arkansas.....	7	2,707	17.8	292	5	105	6,794	531
Louisiana.....	11	2,625	14.6	207	6	70	3,604	495
Oklahoma.....	6	3,004	15.2	314	8	98	6,449	1,002
Texas.....	60	23,170	17.7	2,271	46	759	44,667	4,344
Mountain.....	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	7	1,961	15.3	177	2	53	3,537	344
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	9	1,509	20.4	152	1	65	3,740	268
New Mexico.....	3	408	15.0	29	5	10	592	106
Arizona.....	5	2,296	9.8	98	3	32	1,766	430
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	181	33,976	19.5	3,559	183	1,011	68,493	6,391
Washington.....	30	4,040	21.9	467	31	135	8,715	1,025
Oregon.....	19	3,036	18.3	268	15	84	5,121	640
California.....	132	26,900	19.3	2,824	137	792	54,657	4,726
HEATING EQUIPMENT WHOLESALERS								
United States, total.....	558	175,069	17.7	16,253	260	4,467	311,503	21,985
New England.....	46	12,405	20.2	1,385	10	398	23,392	1,558
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	25	8,433	19.8	965	3	275	16,366	1,178
Rhode Island.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	16	3,581	19.8	354	5	97	5,738	358
Middle Atlantic.....	147	47,578	19.0	4,556	81	1,193	81,099	6,179
New York.....	92	27,475	18.6	2,489	48	614	43,865	3,494
New Jersey.....	31	6,949	24.7	888	17	232	15,701	871
Pennsylvania.....	24	13,154	17.0	1,179	16	347	21,533	1,814
East North Central.....	137	31,503	20.4	3,502	57	983	73,121	3,886
Ohio.....	47	13,256	17.6	1,263	20	345	24,568	1,708
Indiana.....	13	1,224	22.1	145	8	50	2,706	189
Illinois.....	32	8,522	19.4	882	14	269	19,008	787
Michigan.....	29	5,754	25.9	799	12	207	18,022	823
Wisconsin.....	16	2,747	24.4	413	3	112	8,817	379
West North Central.....	61	19,323	15.0	1,567	25	455	28,922	1,983
Minnesota.....	12	2,349	18.9	234	6	84	4,119	161
Iowa.....	7	1,626	15.0	112	1	38	2,561	299
Missouri.....	27	6,017	15.7	498	12	150	10,216	778
South Dakota.....	4	2,995	10.3	139	1	47	2,948	158
Nebraska.....	5	1,435	14.1	117	2	27	2,177	177
Kansas.....	6	4,901	15.5	467	3	109	6,901	450

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
HEATING EQUIPMENT WHOLESALERS—Continued								
South Atlantic.....	46	11,918	16.0	976	19	340	22,309	1,127
Maryland.....	13	1,728	18.4	174	4	64	4,016	217
District of Columbia.....	7	1,611	21.7	207	3	58	4,040	124
Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	9	4,300	12.6	220	4	68	4,505	391
South Carolina.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	5	1,973	14.3	174	1	27	3,235	138
Florida.....	6	1,580	16.0	123	4	91	4,644	150
East South Central.....	13	3,208	24.5	428	16	136	7,994	527
Kentucky.....	3	1,720	24.9	290	1	78	5,164	287
Tennessee.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama.....	5	678	25.2	93	7	39	2,010	85
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	28	18,346	13.8	1,217	10	329	22,035	2,102
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	7	2,367	27.3	346	1	104	6,472	456
Oklahoma.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	14	12,309	10.6	551	7	147	9,941	1,250
Mountain.....	24	8,357	12.9	603	9	175	10,860	1,168
Montana.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	13	4,803	12.9	333	3	113	6,702	756
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	5	1,555	15.6	119	3	33	2,322	152
Pacific.....	56	22,431	16.9	2,019	33	458	41,771	3,455
Washington.....	11	1,532	34.2	298	7	70	5,104	430
Oregon.....	9	1,556	12.8	103	5	32	2,432	235
California.....	36	19,343	15.9	1,618	21	356	34,235	2,790
HEATING-PLUMBING EQUIPMENT WHOLESALERS (GENERAL LINE)								
United States, total.....	1,963	1,215,932	13.9	99,354	896	27,208	1,808,967	174,468
New England.....	211	103,626	15.2	9,371	59	2,615	162,157	15,864
Maine.....	12	10,936	12.4	860	3	244	14,836	1,475
New Hampshire.....	12	5,522	17.2	533	2	155	9,754	791
Vermont.....	6	4,442	15.5	427	...	114	7,510	859
Massachusetts.....	104	50,501	15.1	4,501	29	1,254	79,321	7,701
Rhode Island.....	21	9,305	19.1	1,039	3	361	17,344	1,506
Connecticut.....	56	22,920	14.6	2,011	22	487	33,392	3,532
Middle Atlantic.....	717	367,592	13.6	28,806	359	7,789	525,967	49,771
New York.....	383	201,880	13.8	15,660	180	4,133	285,940	27,202
New Jersey.....	149	60,585	13.7	4,651	62	1,232	82,020	8,829
Pennsylvania.....	185	105,127	13.4	8,495	117	2,424	158,007	13,740
East North Central.....	325	191,522	15.4	18,084	177	4,664	327,870	27,094
Ohio.....	85	42,968	14.9	4,058	49	1,106	72,776	5,943
Indiana.....	27	22,452	15.4	2,160	21	610	38,743	3,145
Illinois.....	108	58,214	15.7	5,368	66	1,324	95,475	8,053
Michigan.....	73	44,785	15.5	4,238	37	1,057	77,041	6,625
Wisconsin.....	32	23,103	15.4	2,260	4	567	43,835	3,328
West North Central.....	125	102,153	14.7	8,687	47	2,352	169,094	15,370
Minnesota.....	27	21,637	15.9	1,857	16	476	36,837	3,293
Iowa.....	24	21,661	14.8	1,881	9	502	40,428	3,346
Missouri.....	45	36,741	15.1	3,256	15	891	57,686	5,513
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	14	12,401	13.3	976	5	274	18,490	1,889
Kansas.....	10	6,779	11.2	501	4	147	11,832	979
South Atlantic.....	207	180,339	11.9	12,774	72	3,826	221,177	23,791
Delaware.....	6	2,571	12.9	146	4	63	2,434	359
Maryland.....	37	23,143	14.2	2,094	17	549	33,752	3,759
District of Columbia.....	11	26,533	10.5	1,761	4	473	30,268	3,151
Virginia.....	33	34,304	10.8	2,220	7	703	38,942	3,832
West Virginia.....	8	3,669	21.2	411	2	121	8,366	711
North Carolina.....	39	31,238	12.0	2,054	10	649	37,348	3,927
South Carolina.....	11	10,070	10.0	567	3	169	9,180	1,080
Georgia.....	23	20,271	11.4	1,212	13	446	23,152	2,477
Florida.....	39	28,540	12.2	2,309	12	653	37,735	4,495
East South Central.....	58	46,687	13.0	3,225	27	1,011	60,164	5,833
Kentucky.....	17	10,714	14.7	796	9	234	15,152	1,394
Tennessee.....	18	16,642	12.0	1,202	6	376	20,711	2,036
Alabama.....	13	11,978	12.2	799	8	259	15,970	1,647
Mississippi.....	10	7,353	13.7	428	4	142	8,331	756
West South Central.....	118	76,035	14.2	6,218	46	1,741	114,900	11,914
Arkansas.....	11	5,511	14.6	443	5	126	8,366	827
Louisiana.....	13	9,219	15.9	932	3	220	15,551	1,024
Oklahoma.....	18	15,396	15.7	1,499	6	348	28,715	2,648
Texas.....	76	49,909	13.4	3,344	32	1,047	62,268	7,415
Mountain.....	52	26,882	14.4	2,042	29	595	39,113	4,147
Montana.....	7	2,579	14.1	172	1	63	3,634	447
Idaho.....	3	1,540	9.1	78	1	26	1,664	293
Wyoming.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	10	6,417	13.9	483	7	151	8,376	996
New Mexico.....	8	3,235	12.2	190	7	51	3,666	472
Arizona.....	6	3,540	17.4	214	3	55	3,994	352
Utah.....	13	8,040	16.2	815	9	222	15,868	1,295
Nevada.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	150	121,096	13.4	10,147	80	2,615	189,525	20,684
Washington.....	24	18,974	12.9	1,578	11	466	28,844	3,373
Oregon.....	16	17,300	12.2	1,322	14	266	21,128	2,407
California.....	110	84,822	13.8	7,247	55	1,883	138,553	14,904

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active pro- prieters,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
HOSIERY, UNDERWEAR WHOLESALERS								
United States, total.....	702	208,443	10.8	11,271	618	3,268	217,433	17,399
New England.....	19	4,363	11.9	201	18	61	2,901	459
Massachusetts.....	11	3,269	11.2	144	14	37	1,760	231
Rhode Island.....	3	684	11.5	34	1	13	579	161
Connecticut.....	5	410	17.6	23	3	11	562	67
Middle Atlantic.....	480	162,256	10.2	8,230	423	2,337	156,529	12,242
New York.....	363	124,488	10.2	6,305	310	1,526	117,975	9,200
New Jersey.....	11	1,493	13.2	85	5	53	1,606	240
Pennsylvania.....	106	36,275	10.0	1,840	108	758	36,948	2,802
East North Central.....	78	19,095	15.1	1,538	62	422	31,887	2,067
Ohio.....	11	2,428	13.4	145	12	51	3,200	322
Indiana.....	5	470	11.1	17	6	13	392	86
Illinois.....	53	14,973	15.5	1,291	39	348	26,763	1,495
Michigan.....	6	594	16.3	28	5	12	499	67
Wisconsin.....	3	630	15.9	57	...	18	1,033	97
West North Central.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	6	1,886	11.3	86	8	24	2,114	249
Missouri.....	13	3,362	11.0	208	12	62	4,126	293
Nebraska.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic.....	42	5,974	13.7	386	37	140	7,355	640
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	14	2,314	11.1	115	17	38	2,042	266
District of Columbia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	12	2,397	15.5	188	6	58	3,587	243
South Carolina.....	3	652	6.3	17	4	11	296	44
Georgia.....	3	85	29.4	9	2	5	143	6
Florida.....	6	353	15.0	19	4	12	575	51
East South Central.....	20	2,624	11.5	145	17	72	2,817	392
Kentucky.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	12	1,450	12.6	98	10	49	1,910	250
Alabama.....	5	583	10.1	17	5	11	356	73
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	14	3,646	11.9	181	18	60	3,777	467
Arkansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	4	1,190	10.5	66	7	22	1,251	65
Oklahoma.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	7	2,206	12.9	105	8	33	2,300	354
Mountain.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	26	4,635	11.0	236	21	75	4,747	532
LAUNDRY SUPPLY HOUSES								
United States, total.....	388	114,022	21.2	12,496	234	3,375	225,889	14,115
New England.....	20	5,134	20.9	547	14	172	10,321	502
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	16	4,380	20.7	445	11	150	8,683	440
Rhode Island.....	...	...	...	...	...	...	...	...
Connecticut.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	91	27,548	21.9	3,268	51	801	56,280	3,031
New York.....	62	16,700	22.2	2,001	40	479	35,782	1,740
New Jersey.....	13	2,990	28.2	443	4	121	7,361	445
Pennsylvania.....	16	7,858	18.9	824	7	201	13,137	846
East North Central.....	67	21,707	21.7	2,452	27	633	44,820	2,416
Ohio.....	25	7,538	20.4	880	7	218	14,631	891
Indiana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Illinois.....	20	8,955	22.6	970	8	256	19,019	914
Michigan.....	14	4,387	21.1	512	8	134	9,481	499
Wisconsin.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central.....	31	7,632	21.6	836	15	272	14,336	838
Minnesota.....	6	1,905	25.8	233	1	65	3,610	148
Iowa.....	...	...	...	...	...	...	...	...
Missouri.....	20	3,811	20.3	395	10	140	7,471	468
North Dakota.....	...	...	...	...	...	...	...	...
South Dakota.....	...	...	...	...	...	...	...	...
Nebraska.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic.....	56	19,560	20.3	1,920	28	564	33,764	2,602
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	5	1,847	18.5	139	5	55	2,044	320
District of Columbia.....	4	2,151	23.2	282	1	67	5,023	325
Virginia.....	5	1,832	25.5	263	2	84	4,469	186
West Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	13	5,311	19.0	502	4	131	8,742	652
South Carolina.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	14	5,343	19.2	457	8	140	8,653	709
Florida.....	8	1,286	22.1	103	4	37	2,089	230
East South Central.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	4	773	20.3	52	3	15	1,105	110
Tennessee.....	9	3,835	20.6	443	3	110	9,643	592
Alabama.....	5	1,492	22.6	170	3	45	3,321	271
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
LAUNDRY SUPPLY HOUSES—Continued								
West South Central.....	38	11,817	19.8	1,137	29	340	20,725	1,461
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	7	2,893	16.3	271	7	74	5,340	324
Oklahoma.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	22	7,418	21.6	745	13	226	12,829	942
Mountain.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	5	1,202	25.1	154	4	44	2,285	177
New Mexico.....	...	...	...	...	...	...	...	...
Arizona.....	...	...	...	...	...	...	...	...
Utah.....	6	1,361	20.0	112	5	42	2,671	206
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	54	11,609	21.7	1,382	50	331	26,140	1,874
Washington.....	7	1,052	19.1	93	2	22	1,818	114
Oregon.....	3	1,375	24.2	153	...	38	2,783	249
California.....	44	9,182	21.7	1,136	48	271	21,539	1,511
LEATHER, SHOE FINDINGS JOBBERS								
United States, total.....	1,307	334,044	11.8	19,592	1,077	5,347	339,900	47,734
New England.....	242	142,380	7.7	5,486	143	1,285	90,956	17,830
Maine.....	6	422	16.6	40	1	17	814	209
New Hampshire.....	3	184	19.0	14	2	7	285	26
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	213	139,743	7.4	5,166	127	1,155	84,796	17,316
Rhode Island.....	6	1,019	28.4	159	2	73	3,123	115
Connecticut.....	14	1,012	19.1	107	11	33	1,938	164
Middle Atlantic.....	591	106,489	13.1	6,523	469	1,661	112,351	15,036
New York.....	470	92,168	13.1	5,671	335	1,353	96,841	12,666
New Jersey.....	42	5,014	9.9	259	37	83	4,453	629
Pennsylvania.....	79	9,307	15.0	593	97	225	11,057	1,741
East North Central.....	171	36,186	14.6	2,747	170	808	47,555	5,102
Ohio.....	40	6,292	23.9	749	40	234	12,773	1,345
Indiana.....	11	1,772	14.0	130	15	55	2,470	410
Illinois.....	71	18,914	10.9	1,084	73	327	20,670	2,052
Michigan.....	18	1,983	20.4	229	14	68	4,321	416
Wisconsin.....	31	7,225	14.9	555	28	124	7,321	879
West North Central.....	63	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	11	1,161	20.7	126	9	48	2,230	258
Iowa.....	10	859	20.8	65	11	27	1,149	180
Missouri.....	28	7,570	16.0	763	17	199	12,809	1,041
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	6	988	22.4	101	7	42	1,923	261
Kansas.....	6	899	17.4	78	14	30	1,336	292
South Atlantic.....	80	9,520	18.2	813	79	274	15,486	1,845
Delaware.....	3	154	10.4	5	2	2	100	34
Maryland.....	14	1,364	18.4	108	13	37	1,945	247
District of Columbia.....	6	865	19.2	113	10	29	1,965	133
Virginia.....	9	1,387	15.5	111	9	40	2,212	274
West Virginia.....	6	1,326	15.7	58	10	21	976	309
North Carolina.....	12	1,704	20.5	200	6	61	3,681	245
South Carolina.....	6	539	20.6	42	6	13	831	69
Georgia.....	9	857	16.4	63	12	26	1,144	188
Florida.....	15	1,354	20.5	113	11	45	2,632	346
East South Central.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	3	212	15.6	34	4	7	249	60
Tennessee.....	10	2,373	22.2	305	6	92	5,449	427
Alabama.....	5	741	15.1	41	8	20	970	103
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	44	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	6	1,195	21.5	133	3	41	2,026	223
Oklahoma.....	9	1,277	19.6	118	9	55	2,395	261
Texas.....	27	4,665	19.5	502	23	185	9,510	1,077
Mountain.....	16	2,791	23.7	323	11	114	5,629	626
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	4	570	25.8	66	3	27	1,365	130
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	5	1,314	19.3	169	5	55	2,561	317
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	80	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	14	1,884	23.8	237	12	72	4,736	664
Oregon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	64	10,791	18.2	957	79	320	19,153	2,062
OIL WELL SUPPLY HOUSES								
United States, total.....	1,027	718,051	9.2	30,798	272	9,099	630,114	102,217
New England.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	...	...	...	...	...	...	...	...
Rhode Island.....	...	...	...	...	...	...	...	...
Connecticut.....	...	...	...	...	...	...	...	...
Middle Atlantic.....	45	35,424	9.3	1,857	14	531	34,692	4,632
New York.....	18	23,308	7.3	816	4	193	15,068	2,301
New Jersey.....	...	...	...	...	...	...	...	...
Pennsylvania.....	27	12,116	13.1	1,041	10	338	19,624	2,331

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish-	Sales, entire	Operating	Pay roll,	Active pro-	Paid employees and pay roll,		Stocks on
	ments	year	expenses	entire year	prietors,*	workweek ended nearest Nov. 15		hand, end
	(Number)	(Thousand dollars)	(inc. pay roll) as percent of sales	(Thousand dollars)	November	Employees	Pay roll	(Thousand dollars)
OIL WELL SUPPLY HOUSES--Continued								
East North Central.....	92	47,604	8.0	1,895	16	593	37,788	5,970
Ohio.....	17	6,973	12.3	423	2	124	8,511	870
Indiana.....	10	3,567	10.1	181	6	96	3,720	527
Illinois.....	45	27,801	6.1	849	4	267	16,917	3,617
Michigan.....	20	9,263	9.7	442	4	146	8,740	956
Wisconsin.....	...	...	...	...	...	...	...	...
West North Central.....	66	39,353	9.2	1,658	18	493	32,705	5,335
Minnesota.....	...	...	...	...	...	...	...	...
Iowa.....	...	...	...	...	...	...	...	...
Missouri.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	...	...	...	...	...	...	...	...
Kansas.....	62	36,359	7.5	1,162	17	364	23,139	4,946
South Atlantic.....	19	5,450	15.0	464	1	145	8,789	905
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	...	...	...	...	...	...	...	...
District of Columbia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia.....	14	4,847	12.8	340	1	100	6,188	804
North Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Carolina.....	...	...	...	...	...	...	...	...
Georgia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	...	...	...	...	...	...	...	...
East South Central.....	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	13	3,733	8.8	128	5	64	2,540	531
Tennessee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	21	9,198	8.1	294	...	97	6,521	2,039
West South Central.....	572	444,688	9.0	18,038	144	5,361	364,914	62,638
Arkansas.....	19	7,549	8.2	230	6	88	5,384	1,231
Louisiana.....	80	65,997	10.4	3,174	18	1,052	65,741	9,205
Oklahoma.....	129	93,362	9.4	3,932	41	1,095	74,017	12,801
Texas.....	344	277,820	8.6	10,702	79	3,126	219,772	39,401
Mountain.....	57	45,711	6.8	1,202	19	364	26,616	7,290
Montana.....	6	2,483	4.9	50	2	15	958	397
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	19	22,632	5.8	515	6	152	12,932	3,606
Colorado.....	10	6,722	6.6	165	5	48	3,083	1,146
New Mexico.....	22	13,874	9.0	472	6	149	9,643	2,141
Arizona.....	...	...	...	...	...	...	...	...
Utah.....	...	...	...	...	...	...	...	...
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	139	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oregon.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	137	85,632	11.9	5,092	54	1,404	112,390	12,689
OPTICAL GOODS WHOLESALERS ¹								
United States, total.....	1,051	148,142	35.2	33,383	398	12,997	636,360	26,894
New England.....	62	8,126	31.2	1,622	15	706	30,357	1,232
Maine.....	7	465	39.4	118	1	53	2,535	46
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	36	5,090	28.4	907	12	387	16,606	905
Rhode Island.....	5	943	34.0	228	1	99	4,493	97
Connecticut.....	10	1,198	36.8	274	1	130	5,100	136
Middle Atlantic.....	233	35,684	30.5	7,033	128	2,593	131,911	6,067
New York.....	144	23,268	30.4	4,545	84	1,551	85,494	4,249
New Jersey.....	17	1,407	32.6	279	10	135	5,687	207
Pennsylvania.....	72	11,009	30.6	2,209	34	907	40,730	1,611
East North Central.....	236	33,126	38.4	8,527	93	3,157	164,597	5,832
Ohio.....	62	8,993	35.7	2,274	16	938	47,105	1,291
Indiana.....	22	2,535	33.2	581	9	235	11,429	337
Illinois.....	74	12,615	40.2	3,276	41	1,096	61,576	3,103
Michigan.....	52	5,179	36.5	1,248	25	466	23,747	620
Wisconsin.....	26	3,804	45.5	1,148	2	422	20,740	481
West North Central.....	131	18,239	39.6	4,645	43	1,881	88,552	3,045
Minnesota.....	22	4,211	38.2	1,005	2	431	19,590	531
Iowa.....	26	2,799	42.5	747	6	308	13,982	324
Missouri.....	38	6,231	38.5	1,632	12	579	30,839	1,677
North Dakota.....	6	885	40.4	199	1	90	3,716	92
South Dakota.....	7	652	43.7	175	...	82	3,303	75
Nebraska.....	15	1,859	43.9	517	2	204	9,823	179
Kansas.....	17	1,602	35.8	370	20	187	7,299	167
South Atlantic.....	102	13,567	36.3	3,044	21	1,322	59,556	2,841
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	9	1,726	29.4	338	4	153	6,120	294
District of Columbia.....	5	946	31.8	161	1	68	2,763	173
Virginia.....	16	2,168	32.6	422	4	208	9,181	416
West Virginia.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	25	2,551	38.0	585	3	237	10,984	419
South Carolina.....	7	851	37.6	185	...	90	3,936	88
Georgia.....	11	2,249	43.0	638	1	252	12,128	958
Florida.....	21	2,070	39.7	501	8	211	10,321	337
East South Central.....	45	6,322	31.1	1,260	12	538	24,844	976
Kentucky.....	6	874	28.1	174	3	83	3,386	108
Tennessee.....	20	3,104	33.3	668	2	278	13,309	592
Alabama.....	12	1,928	27.1	323	6	134	6,188	225
Mississippi.....	7	412	39.6	95	1	43	1,961	51

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
OPTICAL GOODS WHOLESALERS¹--Continued								
West South Central.....	87	11,068	35.4	2,464	31	1,073	46,635	2,037
Arkansas.....	6	432	42.8	107	1	55	2,083	58
Louisiana.....	15	1,369	37.6	329	5	154	5,894	153
Oklahoma.....	13	1,565	37.1	370	5	162	6,882	176
Texas.....	53	7,702	34.3	1,658	20	702	31,776	1,650
Mountain.....	45	4,669	38.3	1,052	10	429	19,389	649
Montana.....	8	527	42.7	126	...	50	2,275	59
Idaho.....	4	225	45.3	63	...	23	1,145	24
Wyoming.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	14	2,058	38.9	459	6	196	8,297	232
New Mexico.....	3	283	41.7	73	...	30	1,342	33
Arizona.....	3	349	42.7	84	...	31	1,482	38
Utah.....	10	1,113	29.7	205	4	81	4,046	243
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	110	17,341	35.2	3,736	45	1,298	70,519	4,215
Washington.....	22	1,951	37.0	425	8	153	7,898	274
Oregon.....	14	2,320	30.6	432	3	162	7,708	473
California.....	74	13,070	35.7	2,879	34	983	54,913	3,468
PAINT WHOLESALERS (WITH GLASS, WALLPAPER)								
United States, total.....	516	108,041	23.9	15,000	260	4,741	275,999	19,765
New England.....	32	6,033	28.4	1,014	11	346	18,720	933
Maine.....	5	1,243	28.6	223	...	69	3,830	197
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	13	2,087	35.2	449	5	150	8,561	237
Rhode Island.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	11	2,373	22.2	293	4	105	5,389	414
Middle Atlantic.....	137	24,517	22.3	3,101	72	1,021	56,451	4,518
New York.....	63	13,597	21.3	1,639	33	537	30,882	2,284
New Jersey.....	28	4,362	20.5	510	9	179	9,472	700
Pennsylvania.....	46	6,558	25.5	952	30	305	16,097	1,534
East North Central.....	154	30,383	25.6	4,716	69	1,439	86,659	5,979
Ohio.....	37	7,615	26.0	1,093	17	318	20,704	1,511
Indiana.....	17	5,275	26.6	886	8	282	16,967	1,156
Illinois.....	61	8,667	24.7	1,187	31	409	23,057	1,721
Michigan.....	24	6,294	25.6	1,130	11	263	17,243	1,128
Wisconsin.....	15	2,532	26.1	420	2	167	8,688	463
West North Central.....	59	18,869	22.2	2,541	30	777	46,633	3,218
Minnesota.....	15	2,872	26.7	479	6	145	9,424	629
Iowa.....	12	4,172	20.8	640	5	201	10,199	640
Missouri.....	13	2,743	22.6	356	11	94	5,661	234
North Dakota.....	3	3,702	21.3	411	...	142	8,234	613
South Dakota.....	3	2,461	19.8	275	...	110	5,608	487
Nebraska.....	10	2,859	22.9	377	4	73	7,430	599
Kansas.....	3	60	23.3	3	4	2	77	16
South Atlantic.....	28	8,459	24.2	1,186	12	299	20,845	1,264
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	5	1,217	26.6	115	4	43	2,701	132
District of Columbia.....	3	1,490	24.4	274	...	70	4,349	330
Virginia.....	7	2 153	17.6	218	4	57	3,692	239
West Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	4	2,420	31.0	443	1	84	7,810	294
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	3	272	32.0	42	2	14	761	51
East South Central.....	18	2,365	26.2	351	4	131	6,435	489
Kentucky.....	5	364	26.9	54	3	24	1,148	99
Tennessee.....	5	1,028	30.0	171	...	61	3,407	224
Alabama.....	5	708	16.2	60	1	24	769	110
Mississippi.....	3	465	32.2	66	...	22	1,111	56
West South Central.....	30	8,253	21.1	969	17	389	19,760	1,816
Arkansas.....	...	...	...	...	...	...	...	...
Louisiana.....	6	1,513	21.8	188	2	56	3,227	325
Oklahoma.....	3	741	23.2	84	2	28	1,515	153
Texas.....	21	5,999	20.7	697	13	305	15,018	1,338
Mountain.....	14	2,999	28.9	427	9	153	9,043	673
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	5	1,474	29.4	183	...	63	3,550	356
New Mexico.....	...	...	...	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	6	1,028	28.9	151	7	56	2,978	193
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	44	5,963	22.1	695	36	186	11,453	875
Washington.....	5	419	26.0	57	5	14	1,063	79
Oregon.....	3	1,152	21.4	180	2	34	1,888	126
California.....	36	4,392	21.8	458	29	138	8,502	670
RESTAURANT, HOTEL EQUIPMENT SUPPLY HOUSES								
United States, total.....	835	194,807	22.4	24,273	638	7,075	456,614	32,117
New England.....	52	14,323	20.5	1,437	28	492	27,061	1,227
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	25	10,985	17.9	913	13	303	16,690	684
Rhode Island.....	7	1,304	22.2	168	2	62	3,343	227
Connecticut.....	15	1,565	33.3	264	11	78	4,935	235
Middle Atlantic.....	261	44,897	21.1	5,318	201	1,544	97,409	5,648
New York.....	175	33,381	21.2	4,089	111	1,128	75,629	3,597
New Jersey.....	35	5,400	21.2	579	40	172	9,212	893
Pennsylvania.....	51	6,106	20.6	650	50	244	12,568	1,158

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
RESTAURANT, HOTEL EQUIPMENT SUPPLY HOUSES--Con.								
East North Central.....	176	45,834	23.8	6,380	145	1,745	121,340	6,674
Ohio.....	44	7,475	21.7	894	39	233	14,779	1,433
Indiana.....	12	4,207	28.1	392	11	132	6,879	501
Illinois.....	62	22,197	24.6	3,565	48	969	70,482	2,704
Michigan.....	37	9,285	22.4	1,185	34	307	21,886	1,584
Wisconsin.....	21	2,670	21.4	344	13	104	7,314	452
West North Central.....	45	10,503	23.3	1,365	29	395	25,668	1,913
Minnesota.....	13	3,633	21.5	362	6	78	6,940	593
Iowa.....	8	1,589	21.6	210	9	83	4,125	428
Missouri.....	16	4,513	24.3	660	8	187	11,970	777
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	4	344	41.0	77	2	30	1,425	34
South Atlantic.....	83	18,909	22.1	2,276	61	689	43,818	3,234
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)
District of Columbia.....	9	2,203	20.2	239	7	60	5,056	215
Virginia.....	9	3,180	27.3	586	7	164	11,189	702
West Virginia.....	5	1,505	26.5	216	2	48	2,834	198
North Carolina.....	12	2,258	19.3	215	7	66	3,958	328
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	15	3,738	20.8	359	12	137	8,041	706
Florida.....	24	4,237	18.3	417	19	124	7,885	841
East South Central.....	21	4,172	26.3	569	11	174	10,938	866
Kentucky.....	6	888	23.0	93	3	25	1,366	148
Tennessee.....	9	1,497	31.7	226	4	75	4,717	358
Alabama.....	6	1,787	23.6	250	4	74	4,855	360
Mississippi.....	...	...	...	...	...	...	...	...
West South Central.....	56	13,410	21.4	1,554	44	493	30,349	2,646
Arkansas.....	6	773	28.3	97	8	43	1,939	126
Louisiana.....	7	2,638	19.4	341	4	87	7,935	615
Oklahoma.....	10	1,261	27.9	197	6	64	4,043	275
Texas.....	33	8,738	20.4	919	26	299	16,432	1,630
Mountain.....	30	5,415	22.4	695	23	209	12,445	1,085
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	3	309	17.5	23	3	9	384	78
Colorado.....	10	2,091	25.2	318	9	88	5,678	526
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	6	1,337	14.8	99	2	33	1,952	205
Utah.....	4	999	24.3	158	2	49	3,040	145
Nevada.....	4	248	26.6	24	4	9	495	53
Pacific.....	111	37,354	22.9	4,679	96	1,334	87,586	8,824
Washington.....	14	4,603	31.1	893	9	242	15,843	1,683
Oregon.....	6	3,562	27.1	522	2	53	9,435	919
California.....	91	29,189	21.1	3,264	89	939	62,308	6,222
SCHOOL SUPPLY HOUSES								
United States, total.....	252	65,601	19.8	7,837	167	2,468	147,536	9,589
New England.....	7	4,962	21.6	625	...	164	9,276	651
Maine.....	...	...	...	...	...	...	...	...
New Hampshire.....	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	7	4,962	21.6	625	...	164	9,276	651
Rhode Island.....	...	...	...	...	...	...	...	...
Connecticut.....	...	...	...	...	...	...	...	...
Middle Atlantic.....	86	16,971	21.4	2,100	59	673	40,399	2,265
New York.....	69	13,065	20.3	1,491	48	458	28,455	1,589
New Jersey.....	8	2,626	27.4	457	4	160	9,413	467
Pennsylvania.....	9	1,280	20.6	152	7	55	2,531	209
East North Central.....	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Ohio.....	7	981	19.5	110	7	30	1,699	180
Indiana.....	8	1,016	21.6	132	9	36	2,474	175
Illinois.....	25	3,528	16.0	264	19	85	6,374	305
Michigan.....	7	1,872	18.2	240	5	66	4,526	278
Wisconsin.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central.....	22	7,599	19.9	969	11	380	16,467	1,263
Minnesota.....	...	...	...	...	...	...	...	...
Iowa.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri.....	7	2,042	20.3	235	3	73	4,388	338
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	3	1,195	25.1	176	4	103	3,018	292
Kansas.....	5	1,270	12.8	92	3	37	1,790	190
South Atlantic.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	4	1,135	17.3	140	5	27	2,006	103
District of Columbia.....	...	...	...	...	...	...	...	...
Virginia.....	3	2,162	16.1	247	1	51	5,127	113
West Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	5	1,000	17.1	86	3	30	1,829	190
South Carolina.....	3	426	16.2	26	4	9	500	17
Georgia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	4	455	16.7	43	2	17	894	57
East South Central.....	20	4,365	21.3	541	12	174	10,727	661
Kentucky.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	4	1,910	20.5	255	3	71	4,875	249
Alabama.....	10	832	16.8	41	5	33	1,167	169
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establish- ments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousands dollars)
						Employees (Number)	Pay roll (Dollars)	
SCHOOL SUPPLY HOUSES--Continued								
West South Central.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	...	...	...	...	...	...	...	...
Oklahoma.....	5	1,317	19.5	128	2	52	2,858	212
Texas.....	5	1,377	18.8	149	3	45	3,018	372
Mountain.....	15	7,238	19.3	896	8	261	17,600	1,312
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	6	2,902	21.8	450	2	119	9,186	509
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	4	2,539	15.9	251	6	79	4,789	385
Oregon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	12	1,471	23.4	186	7	54	3,298	212
SHOE WHOLESALERS								
United States, total.....	645	250,294	13.4	17,195	524	4,233	296,073	30,300
New England.....	158	70,732	12.4	4,666	87	952	73,296	5,740
Maine.....	6	1,145	12.1	92	1	25	1,725	130
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	142	59,890	12.5	3,801	75	767	61,295	4,998
Rhode Island.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	6	799	12.9	53	9	8	984	90
Middle Atlantic.....	241	76,082	13.2	5,188	232	1,234	90,243	7,782
New York.....	152	50,406	14.0	3,660	117	790	61,384	5,258
New Jersey.....	5	1,513	12.4	95	3	33	1,688	142
Pennsylvania.....	84	24,163	11.6	1,433	112	411	27,171	2,382
East North Central.....	66	26,556	14.0	1,872	54	518	33,960	4,835
Ohio.....	18	7,964	17.1	672	21	199	12,603	1,602
Indiana.....	4	409	16.9	38	2	13	744	125
Illinois.....	29	11,252	13.2	800	21	198	14,128	1,100
Michigan.....	7	1,067	13.2	77	7	20	1,086	117
Wisconsin.....	8	5,864	11.5	285	3	88	5,399	1,071
West North Central.....	46	16,077	15.3	1,082	32	354	20,600	2,825
Minnesota.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iowa.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri.....	36	12,595	13.2	860	25	264	13,985	1,560
North Dakota.....	...	...	...	...	...	...	...	...
South Dakota.....	...	...	...	...	...	...	...	...
Nebraska.....	...	...	...	...	...	...	...	...
Kansas.....	...	...	...	...	...	...	...	...
South Atlantic.....	50	28,500	13.0	1,861	41	506	33,133	3,523
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	19	11,285	12.8	707	17	178	11,390	1,408
District of Columbia.....	...	...	...	...	...	...	...	...
Virginia.....	9	7,969	13.0	539	5	150	10,974	1,027
West Virginia.....	3	3,145	15.0	257	...	52	3,469	426
North Carolina.....	3	701	7.4	23	1	15	554	50
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	11	4,782	12.6	322	11	103	6,486	500
Florida.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central.....	19	7,669	12.2	559	19	147	10,102	1,311
Kentucky.....	3	305	12.8	20	2	5	305	65
Tennessee.....	9	4,552	11.0	293	9	84	5,354	851
Alabama.....	7	2,812	14.3	246	8	58	4,443	395
Mississippi.....	...	...	...	...	...	...	...	...
West South Central.....	22	10,131	14.9	851	22	228	13,849	1,611
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma.....	...	...	...	...	...	...	...	...
Texas.....	15	6,132	15.8	542	16	132	8,004	968
Mountain.....	6	2,125	17.2	198	2	58	3,844	404
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	3	1,594	16.6	153	...	33	2,874	326
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	...	...	...	...	...	...	...	...
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	37	12,422	14.9	918	35	236	17,633	2,269
Washington.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oregon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	34	11,755	15.0	864	33	224	16,595	2,153
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES								
United States, total.....	717	216,383	22.8	28,971	386	8,062	544,210	30,205
New England.....	40	19,065	23.8	2,953	13	896	54,733	1,822
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	23	8,359	23.1	1,230	9	411	23,527	955
Rhode Island.....	4	1,085	18.4	127	2	49	2,214	240
Connecticut.....	8	8,482	24.9	1,435	1	378	25,913	410
Middle Atlantic.....	255	64,092	20.8	7,443	171	1,945	134,766	7,540
New York.....	185	49,619	20.3	5,772	113	1,437	104,442	5,330
New Jersey.....	32	9,529	23.1	1,155	17	339	20,231	1,500
Pennsylvania.....	38	4,944	21.1	516	41	169	10,093	710

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES--Con.								
East North Central.....	114	44,709	22.3	6,068	67	1,633	118,875	5,550
Ohio.....	28	10,011	27.2	1,698	16	542	33,426	1,808
Indiana.....	9	1,970	23.6	262	4	89	4,909	401
Illinois.....	51	26,207	19.6	3,040	32	722	61,765	2,278
Michigan.....	15	4,638	23.2	754	11	181	13,336	715
Wisconsin.....	11	1,883	28.8	314	4	99	5,439	348
West North Central.....	59	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	12	6,118	29.2	1,047	4	300	20,565	1,025
Iowa.....	8	2,013	28.0	395	6	114	7,098	461
Missouri.....	24	11,824	31.2	2,068	13	644	39,233	2,139
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	6	1,141	22.3	146	3	57	3,246	295
Kansas.....	7	1,191	25.8	206	1	61	4,049	220
South Atlantic.....	64	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	8	2,191	21.7	299	4	83	5,907	332
District of Columbia.....	6	1,476	24.2	210	2	42	2,406	200
Virginia.....	3	1,186	19.2	147	1	36	2,756	255
West Virginia.....	5	2,303	18.7	278	1	69	4,909	374
North Carolina.....	9	2,642	20.1	319	4	82	6,228	441
South Carolina.....	6	870	20.6	101	...	43	1,793	147
Georgia.....	9	5,241	18.8	665	7	188	11,807	824
Florida.....	17	3,842	22.3	483	7	129	6,695	644
East South Central.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	5	636	20.3	51	1	31	1,185	151
Tennessee.....	9	3,587	20.0	371	1	137	6,288	574
Alabama.....	3	677	24.1	88	...	26	1,817	223
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	50	12,856	23.4	1,740	18	493	35,452	2,022
Arkansas.....	3	1,437	21.4	203	1	52	3,731	199
Louisiana.....	8	2,689	24.8	317	6	100	6,200	291
Oklahoma.....	8	1,512	22.9	191	4	62	3,689	237
Texas.....	31	7,218	23.4	1,029	7	279	21,832	1,295
Mountain.....	23	4,208	22.5	555	4	167	9,592	647
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	8	1,518	21.8	203	1	62	3,776	265
New Mexico.....	5	393	24.9	41	1	19	781	68
Arizona.....	6	887	24.1	110	...	37	1,935	129
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	93	23,450	24.4	3,225	56	847	62,861	4,093
Washington.....	14	2,818	24.6	408	6	104	7,426	603
Oregon.....	6	1,944	27.1	278	1	77	5,947	313
California.....	73	18,688	24.2	2,539	49	666	49,488	3,177
VOLUNTARY GROUP GROCERY WHOLESALERS								
United States, total.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433	172,136
New England.....	73	133,358	9.1	7,039	9	2,300	129,235	14,611
Maine.....	13	33,125	8.6	1,616	5	595	31,004	3,627
New Hampshire.....	5	5,080	9.6	236	...	98	4,374	804
Vermont.....	5	7,635	7.9	374	1	126	6,795	952
Massachusetts.....	26	54,270	8.9	2,959	...	933	55,118	5,625
Rhode Island.....	6	9,021	7.3	377	1	130	6,198	887
Connecticut.....	18	24,227	10.9	1,477	2	416	25,746	2,716
Middle Atlantic.....	135	324,615	9.5	18,979	79	5,549	355,300	36,754
New York.....	64	151,470	10.5	10,111	32	2,722	185,326	16,241
New Jersey.....	9	49,234	8.1	2,346	2	652	44,662	4,498
Pennsylvania.....	62	123,911	8.7	6,522	45	2,175	125,312	16,015
East North Central.....	133	372,402	8.8	21,464	25	6,299	395,068	36,190
Ohio.....	34	110,108	8.8	6,654	6	2,091	131,120	11,600
Indiana.....	24	65,178	9.4	4,052	3	1,168	66,280	6,097
Illinois.....	39	82,714	10.5	5,462	8	1,561	100,061	9,158
Michigan.....	21	72,830	6.4	3,117	6	813	57,570	5,219
Wisconsin.....	15	41,572	8.4	2,179	2	666	40,037	4,116
West North Central.....	108	275,421	7.6	13,590	11	4,709	262,503	31,662
Minnesota.....	16	57,760	7.4	2,898	...	1,040	55,925	6,885
Iowa.....	25	53,624	7.6	2,591	4	863	48,578	4,815
Missouri.....	20	60,907	7.1	3,126	3	999	69,086	9,568
North Dakota.....	12	27,755	7.6	1,215	...	457	22,654	2,499
South Dakota.....	7	16,550	8.6	815	...	317	13,884	1,280
Nebraska.....	18	33,699	8.0	1,632	4	571	30,906	3,967
Kansas.....	10	25,126	7.4	1,313	...	462	21,470	2,648
South Atlantic.....	63	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	14	33,165	7.7	1,649	14	550	31,366	3,122
District of Columbia.....	3	9,174	6.6	396	...	118	7,293	830
Virginia.....	9	11,320	8.6	526	...	216	10,152	1,299
West Virginia.....	8	13,624	7.9	655	...	240	13,082	1,723
North Carolina.....	10	13,256	6.9	512	2	217	9,499	1,129
South Carolina.....	6	10,332	6.3	396	...	155	6,931	790
Georgia.....	6	8,131	9.4	287	4	140	5,876	767
Florida.....	6	14,311	6.7	566	4	188	10,490	1,089
East South Central.....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	7	17,938	7.3	859	...	273	16,987	1,621
Tennessee.....	5	36,582	6.3	1,355	...	484	25,547	2,552
Alabama.....	...	...	...	...	...	...	...	...
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
VOLUNTARY GROUP GROCERY WHOLESALERS--Continued								
West South Central.....	47	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	6	9,473	9.6	506	...	193	7,722	642
Oklahoma.....	4	7,417	6.3	287	...	116	5,457	690
Texas.....	35	135,245	7.7	6,259	11	2,260	125,266	12,717
Mountain.....	17	35,774	9.9	2,461	1	744	45,535	4,644
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	3	4,308	8.4	194	1	67	3,791	629
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	6	17,398	13.9	1,741	...	520	32,155	2,487
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	...	...	...	...	...	...	...	...
Utah.....	4	8,005	4.6	253	...	66	4,359	745
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	45	165,424	6.8	7,203	3	2,021	136,048	18,527
Washington.....	12	42,833	6.8	1,743	...	561	35,223	4,508
Oregon.....	9	29,506	7.1	1,315	3	377	25,573	3,159
California.....	24	93,085	6.7	4,145	...	1,083	75,252	10,860
WHOLESALE FLORISTS								
United States, total.....	636	147,744	19.7	16,521	480	5,145	297,217	4,947
Flower wholesalers.....	545	129,848	19.0	14,056	425	4,285	246,985	4,065
Bulb, plant wholesalers.....	91	17,896	25.2	2,465	55	860	50,232	882
New England.....	56	8,662	18.0	907	34	301	16,211	269
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	37	6,665	17.9	619	20	200	11,217	224
Rhode Island.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	12	1,219	19.7	138	12	61	2,683	24
Middle Atlantic.....	179	41,789	23.4	5,547	104	1,649	99,235	1,399
New York.....	117	27,963	21.9	3,406	66	917	60,793	875
New Jersey.....	28	4,188	25.2	561	14	165	9,888	121
Pennsylvania.....	34	9,638	27.1	1,580	24	567	28,554	403
East North Central.....	87	35,644	17.0	3,552	50	910	57,340	976
Ohio.....	29	9,563	16.5	906	16	233	15,859	335
Indiana.....	13	2,804	18.2	269	12	106	4,552	134
Illinois.....	22	15,300	16.4	1,558	8	335	21,587	178
Michigan.....	18	4,927	20.6	534	13	150	9,943	251
Wisconsin.....	5	3,050	15.2	285	1	86	5,399	78
West North Central.....	31	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	4	928	17.3	84	3	26	1,642	54
Iowa.....	3	612	19.6	79	4	79	3,163	30
Missouri.....	18	5,369	16.6	537	2	179	9,911	186
North Dakota.....	...	...	...	...	...	...	...	...
South Dakota.....	...	...	...	...	...	...	...	...
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	4	506	15.0	36	4	19	704	28
South Atlantic.....	58	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	8	2,895	12.3	216	4	68	3,993	36
District of Columbia.....	3	1,235	17.6	131	...	36	2,209	13
Virginia.....	5	1,652	13.9	125	3	40	1,902	87
West Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	8	1,144	17.2	100	7	35	2,085	59
South Carolina.....	3	332	29.5	35	2	18	533	23
Georgia.....	11	1,474	17.4	118	4	47	2,555	81
Florida.....	18	3,437	22.7	360	15	147	6,844	66
East South Central.....	23	5,794	19.0	472	13	157	8,950	284
Kentucky.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	11	3,045	17.1	227	5	74	4,740	187
Alabama.....	5	1,179	25.8	113	5	39	1,794	62
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	40	7,304	18.6	698	30	259	14,208	424
Arkansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	10	1,802	16.4	155	9	49	2,689	99
Oklahoma.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	24	3,863	16.7	336	12	125	7,568	238
Mountain.....	8	5,395	16.4	529	2	172	9,044	216
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	...	...	...	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	4	720	45.3	175	1	58	2,981	36
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	154	22,898	21.3	2,961	197	988	55,970	698
Washington.....	10	2,772	17.1	228	9	71	4,410	186
Oregon.....	5	1,704	17.0	172	2	42	2,155	29
California.....	139	18,422	22.3	2,561	186	875	49,405	483

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Including sales branches of optical goods manufacturers maintained apart from plants for stocking and selling their products.

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HAWAII

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Table 9A.—LEGAL FORM OF ORGANIZATION—TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
Alaska, total.....	111	32,216	11.7	1,451	77	460	27,484	3,575	89	28,726	3,543	4,162
Individual proprietorships ¹	22	5,657	10.2	298	14	74	5,381	377	12	3,348	370	367
Partnerships.....	13	1,314	21.0	109	23	43	1,771	149	6	604	124	127
Corporations.....	76	25,245	11.6	1,044	40	343	20,332	3,049	71	24,776	3,049	3,668
Merchant wholesalers, total.....	31	8,361	13.2	470	26	125	8,653	1,288	24	8,005	1,258	1,387
Individual proprietorships ¹	11	1,552	12.5	90	8	22	1,751	361	9	(x)	(x)	(x)
Partnerships.....	10	766	18.5	61	18	30	1,040	149	6	604	(x)	127
Corporations.....	10	6,043	12.7	319	...	73	5,862	778	9	(x)	(x)	(x)
Other operating types, total.....	80	23,855	11.2	981	51	335	18,831	2,287	65	20,721	2,285	2,775
Individual proprietorships.....	11	4,105	9.3	208	6	52	3,630	16	3	1,825	14	14
Partnerships.....	3	548	24.4	48	5	13	731	...	...	...	...	...
Corporations.....	66	19,202	11.2	725	40	270	14,470	2,271	62	18,896	2,271	2,761

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

¹ Includes "Other forms of organization."

Table 9B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Employee-size group ¹	Establishments (Number)	Sales, entire year (Thousands dollars)	Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)
Alaska, total.....	111	32,216	1,451	77	460	27,484
No paid employees.....	36	1,132	12	40	...	...
1 paid employee.....	13	2,060	57	6	13	679
2 paid employees.....	15	2,793	117	10	30	1,682
3 paid employees.....	11	3,158	110	5	33	2,806
4 or 5 paid employees.....	13	2,868	269	6	58	4,023
6 or 7 paid employees.....	9	3,805	189	4	54	3,794
8 or 9 paid employees.....	5	4,926	135	2	42	2,097
10 to 19 paid employees.....	5	6,545	224	3	70	3,472
20 or more paid employees.....	4	4,929	338	1	160	9,431

* Proprietors of unincorporated businesses.

¹ Based on total number of paid employees as of Nov. 15, 1948.

Table 9C.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948, BY TYPE OF OPERATION

Type of operation	All establishments		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousands dollars)	Number	Sales, entire year (Thousands dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
Alaska, total.....	111	32,216	80	25,607	131	36	71	24	...	19	19
Merchant wholesalers.....	31	8,361	13	5,895	32	19	11	2	...	...	...
Petroleum bulk stations, terminals.....	64	19,034	64	19,034	96	15	59	22	...	19	19
Other operating types.....	16	4,821	3	678	3	2	1	...	...	...	...

Table 9D.—PETROLEUM BULK STATIONS AND TERMINALS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Estab- lish- ments	Sales ¹ (exc. tax), entire year	Operating expenses (inc. pay roll)		Pay roll, entire year	Active propriet- ors,* Novem- ber	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost
			Amount	Per- cent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
	(Number)	(Thousand dollars)	(Thous- and dollars)	Per- cent of sales	(Thous- and dollars)	(Num- ber)	(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	(Thousand dollars)
Alaska.....	64	17,826	2,109	11.8	702	41	213	261	265	13,264	14,463	13,962	2,261

* Proprietors of unincorporated businesses.

¹ Includes commodities other than petroleum products.

Table 9E.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

Territory	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations	
	Total		Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Alaska.....	64	17,826	99.0	34,515	4,451	32,647	32	1,312

¹ Includes commodities other than petroleum products.

Table 9F.— PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY : 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total	Gasoline	Kerosene	Distillate fuel oils	Diesel and residual fuel oils
			(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)
Alaska.....	64	17,826	36,910	16,519	41	14,194	6,156

¹ Includes commodities other than petroleum products.

Table 9G.—LEGAL FORM OF ORGANIZATION—TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
Hawaii, total.....	702	480,734	10.7	27,798	507	8,221	536,678	39,813	453	298,347	39,283	47,239
Individual proprietorships.....	271	32,419	12.0	1,412	253	601	28,863	2,138	137	19,216	1,961	1,987
Partnerships.....	119	28,712	10.2	998	241	409	19,386	1,623	72	(x)	(x)	(x)
Corporations.....	305	417,404	10.6	25,245	9	7,144	484,920	35,751	238	260,097	35,545	43,145
Other forms of organization.....	7	2,199	13.8	143	4	67	3,509	301	6	(x)	(x)	(x)
Merchant wholesalers, total.....	534	249,270	16.5	22,537	413	6,886	426,509	35,838	387	236,783	35,386	42,212
Individual proprietorships ²	220	24,152	15.0	1,426	206	600	28,533	2,359	135	19,598	2,185	2,270
Partnerships.....	103	20,348	12.5	878	207	379	17,120	1,598	69	16,733	1,470	1,731
Corporations.....	214	204,770	17.1	20,233	...	5,907	380,856	31,881	183	200,452	31,731	38,211
Manufacturers' sales branches (with stocks) ³ ..	20	20,655	7.6	962	2	306	20,235	1,672	16	19,792	1,662	1,965
Manufacturers' sales offices (without stocks) ⁴	11	22,254	1.1	94	1	20	2,106	...	...	...	...	...
Petroleum bulk stations, terminals (corporation).....	34	38,823	8.2	1,172	9	317	23,828	2,137	32	(x)	(x)	(x)
Agents, brokers, total.....	95	147,954	3.4	2,932	82	631	61,591	124	12	(x)	(x)	(x)
Individual proprietorships.....	54	9,849	5.1	108	49	53	3,369	49	5	999	42	63
Partnerships.....	18	8,324	4.5	112	33	27	2,106	19	3	(x)	(x)	(x)
Corporations.....	23	129,781	3.3	2,712	...	551	56,116	56	4	2,410	38	93
Assemblers (mainly farm products) ⁵	8	1,778	10.3	101	...	61	2,409	42	6	(x)	(x)	(x)

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Entries for agents and brokers represent brokerage or commission received.

2 Includes 5 "Other forms of organization."

3 Includes 1 "Industrial proprietorship"; 1 "Partnership"; and 18 "Corporations."

4 Includes 1 "Industrial proprietorship" and 10 "Corporations."

5 Includes 6 "Corporations" and 2 "Other forms of organization."

Table 9H.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)
Hawaii, total.....	702	480,734	27,798	507	8,221	536,678
No paid employees.....	137	8,247	67	162	...	...
1 paid employee.....	109	37,781	333	98	109	6,534
2 paid employees.....	81	11,878	432	67	162	8,571
3 paid employees.....	67	11,868	561	55	201	10,653
4 or 5 paid employees.....	85	20,073	997	59	374	21,411
6 or 7 paid employees.....	40	11,281	758	24	261	16,074
8 or 9 paid employees.....	26	8,949	629	13	222	12,217
10 to 19 paid employees.....	85	54,339	3,877	24	1,195	77,047
20 to 49 paid employees.....	36	47,854	3,733	3	1,162	74,809
50 or more paid employees.....	36	268,464	16,411	2	4,535	309,362

* Proprietors of unincorporated businesses.

¹ Based on total number of paid employees as of Nov. 15, 1948.

Table 9J.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948,
BY TYPE OF OPERATION AND KIND OF BUSINESS

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
Hawaii, total.....	709	480,734	421	276,675	1,504	705	356	347	96	62	56
Administrative, auxiliary units.....	7	...	7	...	9	9	...	...	...	...	...
Wholesale establishments.....	702	480,734	414	276,675	1,495	696	356	347	96	62	56
Merchant wholesalers, total.....	534	249,270	362	221,888	1,300	661	293	262	84	51	40
Groceries, confectionery, meats.....	147	53,374	120	48,991	333	202	91	36	4	2	2
Groceries, (general line).....	29	28,940	27	(x)	123	60	46	17	...	...	...
Confectionery.....	13	1,522	10	1,454	19	14	3	2	...	...	...
Meats, meat products.....	22	8,500	20	(x)	55	29	12	10	4	2	2
Other grocery, food specialties.....	83	14,412	63	12,136	136	99	30	7	...	...	...
Farm products (edible).....	62	14,086	58	13,633	189	122	41	25	1	...	...
Dairy, poultry products.....	10	4,892	9	(x)	33	14	6	12	1	...	...
Fruits, vegetables (fresh).....	52	9,194	49	(x)	156	108	35	13	...	...	...
Beer, wines, distilled spirits.....	26	14,362	18	9,200	32	19	8	5	...	...	...
Drugs, chemicals, allied products.....	26	5,492	11	4,804	15	10	5	...	...	...	...
Paper and its products.....	14	3,801	7	2,917	19	6	12	1	...	...	...
Automotive equipment, tires and tubes.....	27	4,522	15	3,668	36	27	9	...	...	...	...
Electrical goods.....	15	19,422	13	(x)	60	40	6	13	1	...	...
Hardware, plumbing, heating.....	14	17,442	9	15,967	113	33	14	45	21	8	10
Hardware.....	9	16,022	7	(x)	113	33	14	45	21	8	10
Plumbing, heating equipment, supplies.....	5	1,420	2	(x)	80	13	18	15	34	33	10
Lumber, construction materials.....	12	10,611	10	(x)	131	68	10	53	...	6	6
Machinery, equipment, supplies.....	69	14,757	40	12,187	33	21	6	6	...	...	...
Commercial machines, equipment.....	21	6,937	14	6,540	70	27	...	43	...	6	6
Construction machinery, equipment.....	7	2,487	5	(x)	9	7	2	...	...	...	...
Industrial machinery, equipment, supplies.....	16	3,369	9	2,471	13	9	2	...	...	...	...
Service establishment equipment, supplies.....	14	839	9	571	6	4	...	2	...	...	...
Other machinery, equipment, supplies.....	11	1,125	3	(x)	21	8	9	4	...	...	...
Waste materials.....	9	1,836	8	(x)	8	9	4	...	...	...	...
Iron, steel scrap.....	3	402	2	(x)	21	8	9	4	...	...	...
Other scrap, waste materials.....	6	1,434	6	1,434	113	70	65	23	2	12	12
Other merchant wholesalers.....	113	89,565	53	81,877	271	113	70	65	23	2	12
Manufacturers' sales branches (with stocks), total.....	20	20,655	10	14,130	16	4	7	1	4	...	...
Groceries, confectionery, meats.....	4	13,041	3	(x)	8	...	4	...	4	...	...
Machinery, equipment, supplies.....	7	1,005	2	(x)	8	4	3	1	...	...	...
Manufacturers' sales branches, n.e.c.....	9	6,609	5	(x)	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)....	11	22,254	2	(x)	166	24	52	82	8	11	16
Petroleum bulk stations, terminals.....	34	38,823	34	38,823	...	...	...	...	...	...	...
Agents, brokers.....	95	147,954	...	...	...	...	...	...	...	...	...
Assemblers (mainly farm products).....	8	1,778	6	(x)	13	7	4	2	...	...	...

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

Table 9K.— PETROLEUM BULK STATIONS AND TERMINALS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establish- ments	Sales ¹ (exc. tax), entire year	Operating expenses (inc. pay roll)		Pay roll, entire year	Active proprietors, * November	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost
			Amount	Per- cent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
	(Number)	(Thousand dollars)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	(Thousand dollars)	
Hawaii.....	34	31,714	3,178	10.0	1,172	9	326	326	317	21,443	21,345	23,828	2,137

* Proprietors of unincorporated businesses.

¹ Includes commodities other than petroleum products.

Table 9L.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD, BY COUNTY: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

Territory and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Hawaii, total.....	34	31,714	100.0	91,169	7,538	2,667	22,583	284	18,045
Hawaii.....	13	4,141	100.0	11,160	1,890	462	4,490	45	1,492
Honolulu.....	9	22,570	100.0	66,061	3,370	1,631	8,355	175	14,206
Kalawao.....	...	...	...	...	...	...	...	...	...
Kauai.....	4	1,855	100.0	5,454	911	161	3,346	30	1,001
Mauai.....	8	3,148	100.0	8,494	1,367	413	6,392	34	1,346

¹ Includes commodities other than petroleum products.

Table 9M.— PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY: 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
			(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)
Hawaii.....	34	31,714	60,570	27,754	3,649	...	29,167

¹ Includes commodities other than petroleum products.

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COMMODITY LINE SALES

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[(x) indicates that a commodity line analysis is shown for the kind of business and area]

Kind of business	Table 10 United States				Table 11 Merchant wholesalers								Table 12 Manufacturers' sales branches								Table 13 Assemblers									
	Merchant wholesalers	Manufacturers' sales branches	Manufacturers' sales offices	Assemblers	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
Groceries, confectionery, meats.....	x		x																											
Groceries (general line).....	x					x	x	x		x	x		x																	
Confectionery.....	x				x	x	x	x	x	x	x		x																	
Fish, sea foods.....	x			x		x	x	x	x	x	x		x																	
Meats, meat products.....	x	x				x	x	x	x	x	x		x																	
Other grocery, food specialties.....	x	x				x	x	x	x	x	x		x																	
Farm products (edible).....	x	x																												
Dairy, poultry products.....				x	x	x	x	x	x	x	x		x																	
Fruits, vegetables (fresh).....																														
Beer, wines, distilled spirits:																														
Beer, ale.....	x					x	x	x	x	x	x		x																	
Wines, distilled spirits.....	x					x	x	x	x	x	x		x																	
Drugs, chemicals, allied products.....			x																											
Drugs (general line).....	x					x	x	x	x	x	x		x																	
Drugs, drug sundries (specialty lines).....	x	x				x	x	x	x	x	x		x																	
Industrial chemicals, explosives.....						x	x	x	x	x	x		x																	
Paints, varnishes.....	x	x				x	x	x	x	x	x		x																	
Tobacco and products (exc. leaf).....						x	x	x	x	x	x		x																	
Dry goods, apparel:																														
Clothing, furnishings, footwear.....	x	x	x			x	x	x	x	x	x		x																	
Dry goods (general line).....	x					x	x	x	x	x	x		x																	
Dry goods specialties, piece goods, notions, ..	x	x	x			x	x	x	x	x	x		x																	
Piece goods converters.....						x	x	x	x	x	x		x																	
Furniture, home furnishings.....			x																											
Furniture (household, office).....	x	x				x	x	x	x	x	x		x																	
Home furnishings, floor coverings.....	x	x				x	x	x	x	x	x		x																	
Paper and its products.....			x																											
Wrapping paper, w/line.....	x					x	x	x	x	x	x		x																	
Fire paper.....						x	x	x	x	x	x		x																	
Stationery, office supplies.....	x	x				x	x	x	x	x	x		x																	
Wallpaper.....	x					x	x	x	x	x	x		x																	
Paper products, n.e.c.....	x	x				x	x	x	x	x	x		x																	
Farm products (raw materials).....	x			x		x	x	x	x	x	x		x																	
Automotive equipment, tires and tubes.....	x	x				x	x	x	x	x	x		x																	
Electrical goods.....			x																											
General line, apparatus, supplies.....	x	x				x	x	x	x	x	x		x																	
Electrical appliances, specialties.....	x	x				x	x	x	x	x	x		x																	
Hardware, plumbing, heating.....			x																											
Hardware.....	x	x				x	x	x		x	x		x																	
Plumbing, heating equipment, supplies.....	x	x				x	x	x	x	x	x		x																	
Lumber, construction materials.....			x																											
Lumber, millwork.....	x					x	x	x	x	x	x		x																	
Other construction materials.....	x					x	x	x	x	x	x		x																	
Machinery, equipment, supplies:																														
Commercial machines, equipment.....	x	x	x			x	x	x	x	x	x		x																	
Construction machinery, equipment.....	x	x				x	x	x	x	x	x		x																	
Farm-dairy machinery, equipment.....	x	x				x	x	x	x	x	x		x																	
Industrial machinery, equipment, supplies.....	x	x	x			x	x	x	x	x	x		x																	
Professional equipment, supplies.....						x	x	x	x	x	x		x																	
Service establishment equipment, supplies.....	x	x				x	x	x	x	x	x		x																	
Transportation (exc. automotive) equipment, supplies.....	x	x				x	x	x	x	x	x		x																	
Metals, metal work (exc. scrap):																														
Iron, steel and products.....	x	x				x	x	x	x	x	x		x																	
Nonferrous metals, metal work.....	x	x				x	x	x	x	x	x		x																	
Waste materials:																														
Iron, steel scrap.....	x					x	x	x	x	x	x		x																	
Other scrap, waste materials.....	x					x	x	x	x	x	x		x																	
Other kinds of business.....			x																											
Automobiles, other motor vehicles.....	x					x	x	x	x	x	x		x																	
Amusement, sporting goods.....	x					x	x	x	x	x	x		x																	
Books, periodicals, newspapers.....	x					x	x	x	x	x	x		x																	
Coal, coke.....						x	x	x	x	x	x		x																	
Farm supplies.....	x	x				x	x	x	x	x	x		x																	
Jewelry.....	x					x	x	x	x	x	x		x																	
Petroleum and products.....	x					x	x	x	x	x	x		x																	
Kinds of business, n.e.c.....	x					x	x	x	x	x	x		x																	

LIST OF COMMODITY LINES

A complete list of the commodity lines, for which data are shown separately in the following tables, is shown below. The numbers on the left indicate the order in which the commodity lines are arranged under each kind of business or geographic division. Absence of a commodity line under a kind of business or geographic division indicates that the commodity line is not usually sold by establishments in that trade or division, and the amount, if any, was too small to be shown separately. Commodity descriptions, as given in the tables, are somewhat abbreviated because of space limitations.

Commodity number	Commodity name or description	Commodity number	Commodity name or description	Commodity number	Commodity name or description
FOOD, BEVERAGES, SOAP, TOBACCO, RELATED PRODUCTS		CLOTHING, DRY GOODS, TEXTILES		52	Electrical wiring supplies, construction materials
1	Canned, bottled foods	32	Men's, boys' clothing, furnishings (except shoes)		Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels, fuses; etc.)
	Canned baby foods		Underwear, hosiery		Outside construction materials (poles; cross arms; pole line hardware; outside wires, cables; etc.)
	Canned fruits, fruit juices		Suits, coats, trousers, overcoats		Lighting fixtures (residential, commercial, industrial)
	Canned vegetables, vegetable juices		Work clothing, work gloves		Electric lamps (incandescent, fluorescent)
	Canned fish, sea food		Other clothing, furnishings (men's, boys')	53	Electrical apparatus, equipment (motors, generators, switchboards, industrial heating equipment, industrial electronics, transformers, etc.)
	Canned meats	33	Women's, misses', children's, infants' clothing, accessories (except shoes)		
	Canned milk		Dresses	54	Radio, television sets, home appliances and specialties
	Other canned, bottled foods		Suits, coats (except fur)		Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations
2	Coffee		Furs, fur clothing		Television sets, tubes, parts, accessories, other allied television equipment
3	Confectionery		Hosiery, underwear		Electric household refrigerators, home freezers, commercial refrigerators, See 53
	Candy, including chocolate		Corsets, allied garments		Electric home laundry equipment (clothes dryers, electric ironing machines, etc.)
	Chewing gum		Millinery and materials		Electric ranges
	Fountain fruits, syrups; other confections		Children's, infants' wear (except footwear)		Other electric kitchen equipment (water-heaters, electric sinks, etc.)
4	Frozen foods		Other apparel, accessories (except shoes)		All other electric appliances, specialties
	Frozen fruits	34	Shoes, other footwear	55	Electric commercial equipment
	Frozen vegetables		Men's, boys' shoes		Water coolers
	Other frozen foods		Women's, misses' shoes		Commercial refrigeration, food locker equipment
5	Groceries, except as specified, (butter, See 6; canned food, See 1)		Children's, infants' shoes		Cooking, food service equipment
	Flour, related products		Other footwear	56	Hardware
	Sugar	35	Piece goods (woven)		Builders' hardware
	Oleomargarine, butter substitutes		Cotton		Heavy hardware
	Cooking oils (except lard, See 9)		Rayon, nylon, other synthetic		Shelf, light hardware
	Breakfast cereals		Silk		Wire screening (wire fence, See 95)
	Bakery products		Wool		All other hardware (nails, See 95); (small arms, ammunition, See 119)
	Tea		Other woven piece goods	57	Plumbing, heating, air-conditioning equipment and supplies
	Dried fruits	36	Home furnishings (textile)		Air-conditioning equipment
	Other groceries		Curtains, draperies		Boilers, radiators, connectors
6	Dairy products, ice cream, ices		Bedsprings, comfortables, blankets		Furnaces (warm air)
	Butter		Sheets, pillow cases, towels		Oil burners
	Cheese		Table linens		Gas appliances, supplies
	Ice cream, ices		Other textile home furnishings		Heating, cooking stoves and ranges (except electric, gas)
	Milk, cream (fluid)	37	Dry goods, except woven piece goods and home furnishings		Fans, blowers, unit heaters, accessory heating equipment
	Other dairy products (canned milk, See 1)		Cotton		Plumbing fixtures, equipment, supplies (including sanitary ware)
7	Eggs, poultry		Knit fabrics, lace fabrics		Pipe fittings, valves, brass goods, specialties
	Eggs		Notions, thread, buttons, closures		
	Poultry (live or dressed)		Yarns		
8	Fresh fruits, vegetables, berries		Other dry goods		
	Fresh fruits, berries	38	Other textile products (textile bags, canvas products, etc.)		
	Fresh vegetables				
9	Meats, provisions				
	Fresh meats (except sausages)		FURNITURE, HOME FURNISHINGS (EXCEPT TEXTILE), FLOOR COVERINGS		
	Cured, boiled, smoked meats	39	China, glassware, crockery		
	Sausages - loaves	40	Kitchen utensils, kitchen tools, miscellaneous homewares		
	Lard (from hogs)	41	Musical instruments; phonographs, records (sheet music, See 117; radios and radio phonograph combinations, See 54)		
	Other meat including game (canned meat, See 1; poultry, See 7)	42	Floor coverings		
10	Fresh fish, sea food		Carpets, rugs		
11	Miscellaneous foods, related products (such as ice, sausage casings, malts, raw sugar, etc.)		Linoleum, other hard surface		
12	Beer, fermented malt liquors		Other		
13	Soft drinks	43	Furniture (household, office, store, etc.)		
14	Spirits (including neutral spirits and ethyl alcohol used in blending)		Household furniture		
15	Wines		Office furniture (wooden)		
16	Soaps, toilet and other		Office furniture (metal)		
17	Cigars, cigarettes, tobacco (except leaf)		Mattresses, bed springs		
18	Smokers' supplies, razor blades, playing cards, etc.		Other furniture (store, restaurants, etc.)		
FARM PRODUCTS (INEDIBLE), FEEDS, SEEDS, FLOWERS			DRUGS, CHEMICALS, ALLIED PRODUCTS	58	Boot, shoe cut stock and shoe findings
19	Cotton (raw), including lint	44	Drugs, drug sundries		Boot, shoe cut stock (leather)
20	Hay, straw, alfalfa		Drugs, pharmaceuticals		Rubber products (heels, soles, etc.)
21	Feed (mixed and other)		Proprietary medicines, toiletries, cosmetics (soap, See 16)		Other shoe findings
22	Hides, skins, raw furs		Druggist sundries	59	Barber, beauty shop equipment
23	Oilseeds, oil nuts, oil kernels		Paints, varnishes, lacquers	60	Mortician goods, undertakers' supplies
24	Leaf Tobacco	45	Fertilizer, fertilizer materials	61	Laundry, dry cleaning equipment, supplies
25	Vegetable oils (inedible)	46	Agricultural chemicals (except fertilizer)	62	Tailors' supplies
26	Wool, related products (unmanufactured)	47	Industrial chemicals not elsewhere classified	63	Upholsterers' supplies
27	Flowers, nursery stock	48	Other chemicals, related products	64	Janitors' supplies
	Cut, potted flowers	49		65	Photographic goods, except processed motion picture films
	Nursery stock				Cameras, parts, accessories, mounts
28	Grains				Projection apparatus
	Corn				Motion picture studio, theater equipment (except projection apparatus)
	Wheat				Developing, printing, dark-room apparatus and accessories
	Oats	50	Motor vehicles		Sensitized, unexposed photographic film
	Soybeans		Passenger cars (new)		Other photographic goods
	Other beans		Passenger cars (used)	66	Scientific optical instruments
	Rice (unpolished)		Trucks, truck-trailers, truck-trailers (farm tractors, See 81)	67	Dental equipment, supplies
	Other grains		Motorcycles, motor scooters	68	Surgical, medical, hospital equipment and supplies; orthopedic appliances
29	Livestock		Other motor vehicles	69	Fountain pens, mechanical pencils
	Cattle, calves	51	Automotive parts, supplies, accessories; garage, filling station service equipment	70	Professional scientific instruments, equipment (not elsewhere classified)
	Sheep, lambs		Batteries, electrical parts	71	Stationers', office supplies, artist materials
	Hogs		Tires, tubes	72	Indexing, recording, controlling instruments and accessories
	Horses, mules		Parts (except batteries, electrical parts)	73	School equipment, supplies
	Other livestock		Garage, filling station service equipment	74	Church equipment, supplies
30	Seeds (field, garden)		Accessories		
	Farm seeds		Other automotive supplies (anti-freeze, waxes, brushes, etc.)		
	Garden seeds (flower, vegetable)				
31	Miscellaneous farm and marine products				

Commodity number	Commodity name or description	Commodity number	Commodity name or description	Commodity number	Commodity name or description
75	Office machines Accounting, statistical machines Duplicating machines Addressing, mailing machines Typewriters Other office machines	93	Iron, steel products (semifinished) (alloy, See 98; stainless, See 99) Sheet bars, tin plate bars Wire rods Rough castings, foundry products Forgings Other semifinished iron, steel products (pig iron, ingots, blooms, billets, skelp, etc.)	103	Coal, coke
76	Store, service shop machines (except barber and beauty shops) (scales, See 77) Cash registers Coin-operated machines Other store and service shop machines	94	Iron, steel products (flat) (alloy, See 98; stainless, See 99) Plates Strip (hot, cold rolled) Sheets (cold rolled) Sheets (hot rolled) Black plate Sheets (galvanized, otherwise coated) Tin plate,terne plate Other flat iron, steel products	104	Brick, tile, terra cotta
77	Scales, balances (except scientific) Store scales All others			105	Building stone, slate, concrete products
78	Office, store fixtures and equipment, n.e.c.			106	Cement, lime, plaster, stucco
79	Miscellaneous professional and service equipment			107	Crude nonmetallic minerals and products (agricultural limestone, See 46)
80	Farm, garden, dairy machinery and equipment (except tractors) Dairy equipment Garden equipment Farm machinery	95	Iron, steel wire and wire products (alloy, See 98; stainless, See 99) Woven wire fence, gates and accessories Fence posts, fittings Barbed, twisted wire Nails (staples, tacks, brads) Wire rope, cable (except insulated) Strand, galvanized (including roadway guard cable) Reinforcement mesh Drawn wire Other iron, steel wire, wire products	108	Sand, gravel, crushed stone
81	Tractors and equipment (truck-tractors, See 50) Farm, garden tractors and equipment All other wheel type tractors and equipment			109	Glass (sheet and containers) Sheet glass (including window and plate glass) Glass containers WOOD, PAPER AND THEIR PRODUCTS
82	General purpose industrial machinery, equipment Compressors, pumps Crushing, pulverizing, screening machinery and equipment Conveyors, conveying equipment Cranes, derricks, hoists, winches Industrial trucks, tractors, trailers, stackers Fans, blowers (industrial equipment) Mechanical power transmission equipment Other general purpose industrial machinery			110	Logs, piles, poles, posts, ties, etc.
83	Metal-working machinery Machine tools, equipment Welding machinery, equipment Portable metal-working machinery (power driven) Miscellaneous metal-working machinery, equipment	96	Iron and steel finished products other than flat and wire, pipe and tubes (alloy, See 98; stainless, See 99) Rails, tie plates, splice bars, track spikes, axles, wheels Bars, bar size shapes (except reinforcement bars,) hot rolled Bars, bar size shapes, cold finished Concrete reinforcement bars, all types Tool steel Structural shapes (except bar size shapes) Piling, bearing piles Other finished products (except flat and wire, pipe and tubes)	111	Lumber (rough, dressed and finished) Hardwood flooring Hardwood lumber, other than flooring Soft wood lumber, flooring
84	Construction, mining, excavating machinery Road-building machinery Mining, quarrying, earth and rock boring, drilling machinery, accessories Excavating, dredging machinery, equipment Construction machinery (except road building)			112	Plywood Hardwood Softwood
85	Special industry machinery, equipment Food products machinery Textile industry machinery Printing trades machinery Wood-working machinery Shoe, shoe repair machinery Oil-well and oil-refining machinery, equipment (pipe, tubing, See 97) Miscellaneous special-purpose machinery, equipment	97	Iron and steel pipe and tubes (alloy, See 98; stainless, See 99) Cast iron soil pipe Cast iron pressure pipe Steel pipe, tubing (except seamless) Seamless steel pipe, tubing	113	Millwork, veneer, other wood products
86	Industrial equipment, supplies Abrasives, abrasive material Industrial leather, belting, packing Mechanical rubber goods Rope, cordage, twine (wire rope, See 95) Miscellaneous industrial equipment, supplies	98	Alloy Steel Bars, hot rolled Bars, cold finished Tool steel Pipe and tubes Sheet and strip Other alloy steel	114	Wallpaper
87	Rope, cordage twine (form 34, special case)	99	Stainless steel Strip Sheets Bars and bar size shapes Other stainless steel	115	Paper (basic materials, except wallpaper), paperboard Newsprint, groundwood, book paper Fine paper Wrapping paper Building paper, building board Miscellaneous paper, paperboard (tissue, absorbent, containerboard, boxboard, card-board, etc.)
88	Railroad transportation equipment (rails, tie-plates, etc., See 96)	100	Building metal work (n.e.c.)	116	Converted paper products, pulp goods Envelopes, paper stationery, office supplies Paper bags Boxes, containers (paper, paperboard) Miscellaneous converted paper products, pulp goods
89	Ship, boat, marine propulsion machinery Miscellaneous transportation equipment	101	Nonferrous metals Copper shapes, forms Aluminum and alloy shapes, forms Tin and tin base shapes, forms Precious metals Other nonferrous metals and basic shapes	117	Books, magazines, printed materials Books, magazines, newspapers Sheet music Printed blanks, blank books, forms Miscellaneous products (engraved, lithographed, printed)
90		102	Petroleum and products Gasoline Kerosene, range oil, and No. 1 fuel Light heating oil, No. 2 to No. 4 Light diesel type fuel oils Other petroleum products	118	Jewelry, silverware, trophies Clocks, watches Watch parts Costume jewelry Precious stones Silverware, plated ware Jewellers' findings Other jewelry items (including medals, trophies, etc.)
91	Metallic ores, concentrates-unrefined products			119	Toys, games, athletic goods, bicycles, etc. Small arms, ammunition Toys, games Bicycles Children's vehicles, except bicycles Athletic goods (sports-swear reported under 32 and 33; sport shoes reported under 34)
92	Scrap iron, steel (prepared, unprepared)			120	Leather (boot, shoe cut stock, See under 58; shoes and other footwear, See 34; clothing, See 32; leather belting, See 86)
	METALS, ORES, METAL WORK			121	Luggage, saddlery, harness, etc.
				122	Junk and scrap (scrap iron and steel, See 92) Scrap metals other than iron and steel Waste rags Waste rubber Other waste (paper, bottles, etc.)
				123	Rubber sundries, n.e.c.
				124	Second-hand merchandise
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Groceries, confectionery, meats.....	10.06	...	10.31	...	Automotive equipment, tires and tubes.....	10.14	10.27
Groceries (general line).....	10.06	Electrical goods.....	10.31	...
Confectionery.....	10.06	General line, apparatus, supplies.....	10.14	10.27
Fish, sea foods.....	10.07	10.34	Electrical appliances, specialties.....	10.14	10.28
Meats, meat products.....	10.07	10.26	Hardware, plumbing, heating.....	10.32	...
Other grocery, food specialties.....	10.07	10.26	Hardware.....	10.15	10.28
Farm products (edible).....	...	10.26	Plumbing, heating equipment, supplies.....	10.16	10.28
Dairy, poultry products.....	10.08	10.34	Lumber construction materials.....	...	10.28	10.32	...
Fruits, vegetables (fresh).....	10.08	10.34	Lumber, millwork.....	10.16
Beer, wines, distilled spirits:					Other construction materials.....	10.17
Beer, ale.....	10.08	Machinery, equipment, supplies:				
Wines, distilled spirits.....	10.09	Commercial machines, equipment.....	10.17	10.28	10.32	...
Drugs, chemicals, allied products.....	10.31	...	Construction machinery, equipment.....	10.18	10.28
Drugs (general line).....	10.09	Farm-dairy machinery, equipment.....	10.18	10.28
Drugs, drug sundries (specialty lines).....	10.09	10.26	Industrial machinery, equipment, supplies.....	10.19	10.29	10.32	...
Industrial chemicals, explosives.....	10.09	10.26	Professional equipment, supplies.....	10.20	10.29
Paints, varnishes.....	10.09	10.26	Service establishment equipment, supplies.....	10.20	10.29
Tobacco and products (exc. leaf).....	10.10	Transportation (exc. automotive) equipment, supplies	10.20	10.29
Dry goods, apparel:					Metals, metal work (exc. scrap):				
Clothing, furnishings, footwear.....	10.10	10.26	10.31	...	Iron, steel and products.....	10.21	10.29
Dry goods (general line).....	10.10	Nonferrous metals, metal work.....	10.22	10.30
Dry goods specialties, piece goods, notions.....	10.11	10.27	10.31	...	Waste materials:				
Piece goods, converters.....	10.11	Iron, steel scrap.....	10.22
Furniture, home furnishings.....	10.31	...	Other scrap, waste materials.....	10.22
Furniture (household, office).....	10.11	10.27	Other kinds of business.....	10.32	10.34
Home furnishings, (floor coverings).....	10.12	10.27	Automobiles, other motor vehicles.....	10.13
Paper and its products.....	10.31	...	Amusement, sporting goods.....	10.22
Wrapping paper, twine.....	10.12	Books, periodicals, newspapers.....	10.23
Fine paper.....	10.12	Coal, coke.....	10.23
Stationery, office supplies.....	10.12	10.27	Farm supplies.....	10.23	10.30
Wallpaper.....	10.13	Jewelry.....	10.24
Miscellaneous paper products.....	10.13	10.27	Petroleum and products.....	10.24
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Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)			Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
GENERAL-LINE GROCERY WHOLESALERS													
	All establishments.....	5,799,121	...	4,265	...	...					
	Those analyzing commodity lines, total	2,884,215	100.0	3,496	...	...					
1	Canned, bottled foods.....	1,706,620	34.9	3,441	4,764,764	35.8							
	Canned baby foods.....	45,268	...	1,997	3,029,223	1.5							
	Canned fruits, fruit juices.....	323,675	...	2,787	3,841,688	8.4							
	Canned vegetables, vegetable juices.....	495,458	...	2,790	3,834,330	12.9							
	Canned fish, sea foods.....	124,983	...	2,679	3,754,285	3.3							
	Canned meats.....	94,880	...	2,591	3,607,249	2.6							
	Canned milk.....	158,388	...	2,729	3,713,855	4.2							
	Other canned foods.....	167,185	...	2,137	3,189,810	5.2							
	Not analyzed in detail.....	290,783	...	563	839,198	35.4							
2	Coffee.....	221,468	4.5	3,191	4,503,761	4.9							
3	Confectionery.....	111,925	2.3	2,737	3,985,806	2.8							
	Candy, including chocolate.....	58,030	...	2,066	2,982,916	1.9							
	Cheewing gum.....	17,674	...	1,797	2,638,844	0.7							
	Fountain syrups, other confections.....	11,219	...	885	1,336,962	0.8							
	Not analyzed in detail.....	25,002	...	556	861,114	2.9							
4	Frozen foods.....	18,377	0.4	238	708,461	2.6							
	Frozen fruits.....	3,978	...	141	368,253	1.1							
	Frozen vegetables.....	51,895	...	123	320,287	1.4							
	Other frozen foods.....	3,103	...	90	283,987	1.1							
	Not analyzed in detail.....	6,766	...	71	294,914	2.3							
5	Groceries (exc. as specified).....	1,533,261	31.4	3,458	4,831,234	31.7							
	Flour, related products.....	241,858	...	2,883	3,883,504	6.2							
	Sugar.....	309,779	...	2,941	3,977,898	7.8							
	Oleomargarine, butter substitutes.....	22,335	...	568	1,186,444	1.9							
	Cooking oils (exc. lard).....	87,007	...	2,118	3,100,502	2.8							
	Breakfast cereals.....	146,517	...	2,718	3,802,977	3.8							
	Bakery products.....	25,853	...	1,062	1,620,058	1.6							
	Tea.....	41,440	...	2,503	3,630,643	1.1							
	Dried fruits.....	51,895	...	2,327	3,457,517	1.5							
	Other groceries.....	353,458	...	2,264	3,312,839	10.7							
	Not analyzed in detail.....	253,115	...	381	645,247	3.9							
6	Dairy products, ice cream, ices.....	54,475	1.1	1,206	1,813,839	3.0							
	Butter.....	19,016	...	236	502,708	3.0							
	Cheese.....	25,397	...	993	1,410,986	1.8							
	Ice cream, ices.....	729	...	34	46,855	1.6							
	Milk, cream (fluid).....	1,436	...	29	38,266	3.8							
	Other dairy products (exc. canned milk).....	1,071	...	84	115,598	0.9							
	Not analyzed in detail.....	10,826	...	154	264,696	4.1							
7	Eggs, poultry.....	18,333	0.4	195	366,865	5.0							
	Eggs.....	8,384	...	158	307,762	2.7							
	Poultry (live or dressed).....	6,916	...	62	147,235	4.7							
	Not analyzed in detail.....	3,033	...	29	42,073	7.2							
8	Fresh fruits, vegetables, berries.....	175,070	3.6	693	1,258,265	13.9							
	Fresh fruits, berries.....	58,870	...	421	768,925	7.6							
	Fresh vegetables.....	72,874	...	493	876,649	8.3							
	Not analyzed in detail.....	43,326	...	172	352,670	12.3							
9	Meats, provisions.....	82,691	1.7	921	1,192,534	6.9							
	Fresh meats (exc. sausages).....	22,840	...	115	194,797	11.7							
	Cured, boiled, smoked meats.....	18,285	...	381	497,403	3.7							
	Sausages-loaves.....	4,445	...	175	257,884	1.7							
	Lard (from hogs).....	17,473	...	662	830,553	2.1							
	Other meats, including game.....	2,073	...	75	141,193	1.5							
	Not analyzed in detail.....	17,575	...	144	206,089	8.5							
12	Beer, fermented malt liquors.....	29,420	0.6	191	532,099	5.5							
13	Soft drinks.....	5,751	0.1	259	597,420	1.0							
14	Spirits.....	24,692	0.5	25	118,784	20.8							
15	Wines.....	3,637	0.1	60	215,127	1.7							
16	Soaps, toilet and other.....	262,296	5.4	2,836	3,974,407	6.6							
	Cigars, cigarettes, tobacco (exc. leaf).....	378,598	7.7	2,359	3,384,414	11.1							
	Shavers' supplies, razor blades, etc.....	11,389	0.2	1,092	1,518,954	0.7							
21	Feed (mixed, other).....	48,508	1.0	441	476,997	10.2							
30	Seeds (field, garden).....	5,399	0.1	152	189,939	2.8							
	Farm seeds.....	4,857	...	130	162,522	3.0							
	Garden seeds.....	163	...	39	69,208	0.2							
	Not analyzed in detail.....	379	...	15	16,932	2.2							
32	Men's, boys' clothing, furn. (exc. shoes).....	6,227	0.1	313	429,814	1.4							
	Underwear, hosiery.....	969	...	93	153,395	0.6							
	Suits, coats, overcoats.....	70	...	10	11,629	0.6							
	Work clothing, gloves.....	3,564	...	256	345,440	1.0							
	Other clothing, furnishings (men's, boys').....	497	...	48	96,981	0.5							
	Not analyzed in detail.....	1,127	...	30	39,832	2.8							
37	Miscellaneous dry goods.....	3,229	0.1	218	285,657	1.1							
	Knit fabrics, lace fabrics.....	74	...	6	9,292	0.8							
	Notions, thread, buttons, closures.....	1,133	...	166	208,644	0.5							
	Yarns.....	43	...	11	18,204	0.2							
	Other dry goods.....	1,684	...	63	79,885	2.1							
	Not analyzed in detail.....	295	...	18	26,630	1.1							
40	Kitchen utensils, miscellaneous homewares.....	2,952	0.1	87	147,669	2.0							
GENERAL-LINE GROCERY WHOLESALERS--Continued													
44	Drugs, drug sundries.....	34,006	0.7	1,635	2,318,204	1.5							
	Drugs, pharmaceuticals.....	4,610	...	286	478,798	1.0							
	Proprietary medicines, toiletries (exc. soap).....	9,056	...	715	977,714	0.9							
	Druggist sundries.....	8,088	...	519	759,669	1.1							
	Not analyzed in detail.....	12,252	...	604	838,466	1.5							
45	Paints, varnishes, lacquers.....	5,424	0.1	297	481,619	1.1							
46	Fertilizer, fertilizer materials.....	6,850	0.1	239	345,927	2.0							
51	Automotive parts, accessories, etc.....	3,042	0.1	117	233,620	1.3							
	Batteries, electrical parts.....	133	...	14	36,148	0.4							
	Tires, tubes.....	2,143	...	91	184,550	1.2							
	Accessories.....	100	...	16	36,733	0.3							
	Other automotive supplies.....	190	...	...	...	...			
	Not analyzed in detail.....	476	...	17	31,872	1.5							
56	Hardware.....	26,727	0.5	325	496,680	5.4							
115	Paper (basic materials, paperboard).....	9,622	0.2	499	809,030	1.2							
	Fine paper.....	20	...	8	8,597	0.2							
	Wrapping paper.....	3,823	...	425	669,931	0.6							
	Building paper, board.....	696	...	38	54,870	1.3							
	Miscellaneous paper, paperboard.....	3,911	...	...	...	...			
	Not analyzed in detail.....	1,172	...	38	56,831	2.1							
116	Converted paper products.....	16,400	0.3	578	873,306	1.9							
	Paper stationery, office supplies.....	503	...	121	197,541	0.2							
	Paper bags.....	6,949	...	507	632,312	1.0							
	Boxes, containers (paper, paperboard).....	411	...	41	58,581	0.7							
	Miscellaneous converted paper products.....	7,828	...	140	336,409	2.3							
	Not analyzed in detail.....	709	...	36	45,122	1.6							
119	Toys, games, athletic goods.....	3,286	0.1	222	338,978	1.0							
	Small arms, ammunition.....	2,737	...	206	310,186	0.9							
	Toys, games.....	121	...	7	16,891	0.4							
	Bicycles.....	77	...	10	40,462	0.3							
	Children's vehicles (exc. bicycles).....	102	...	8	20,423	0.5							
	Other athletic goods.....	157	...	14	35,899	0.4							
	Not analyzed in detail.....	92	...	4	9,465	1.0							
	Commodities, n.e.c., and service receipts.....	76,530	1.6	...	...	...				
CONFECTIONERY WHOLESALERS													
	All establishments.....	377,047	...	2,077	...	...					
	Those analyzing commodity lines, total	343,296	100.0	1,897	...	...					
1													

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CONFECTIONERY WHOLESALERS—Continued							MEATS, MEAT PRODUCTS WHOLESALERS—Continued					
37	Miscellaneous dry goods.....	435	0.1	52	8,751	5.0	6	Dairy products, ice cream, ices.....	13,768	0.7	376	246,429	5.6
	Notions, thread, buttons, closures.....	370	...	50	8,408	4.4		Butter.....	279	...	107,675	2.9	
	Other dry goods.....	65	...	...	...	...		Cheese.....	7,506	...	323	223,697	3.4
39	China, glassware, crockery.....	213	0.1	11	2,120	10.0		Ice cream, ices.....	79	...	34	16,639	0.5
								Milk, cream (fluid).....	74	...	37	16,938	0.0
44	Drugs, drug sundries.....	5,090	1.5	232	53,378	9.5		Other dairy products (exc. canned milk)...	399	...	35	21,294	1.9
	Drugs, pharmaceuticals.....	794	...	31	8,416	9.4	7	Eggs, poultry.....	40,830	2.1	585	420,493	9.7
	Proprietary medicines, toiletries (exc. soap).....	1,435	...	82	18,660	7.7		Egg.....	9,446	...	387	282,401	3.3
	Druggist sundries.....	1,026	...	80	17,624	5.8		Poultry (live or dressed).....	31,384	...	517	393,775	8.0
	Not analyzed in detail.....	1,835	...	84	20,486	9.0	8	Fresh fruits, vegetables, berries.....	8,476	0.4	92	49,782	17.0
73	School equipment, supplies.....	1,533	0.4	78	17,435	8.8		Fresh fruits, berries.....	2,856	...	33	22,008	13.0
								Fresh vegetables.....	4,624	...	47	36,489	12.7
115	Paper (basic materials, paper board).....	878	0.2	46	13,837	6.3		Not analyzed in detail.....	996	...	39	11,341	8.8
	Wrapping paper.....	581	...	38	11,276	5.2	9	Meats, provisions.....	1,855,052	94.4	3,356	1,963,347	94.4
	Miscellaneous paper, paper board.....	151	...	...	...	...		Fresh meats (exc. sausages).....	1,223,688	...	2,315	1,529,624	80.0
	Not analyzed in detail.....	146	...	4	2,035	7.2		Cured, boiled, smoked meats.....	185,288	...	1,550	905,850	20.4
116	Converted paper products.....	2,476	0.7	112	45,029	5.5		Sausages-loaves.....	81,585	...	1,204	700,880	11.6
	Paper stationery, office supplies.....	256	...	43	10,861	2.4		Lard (from hogs).....	21,614	...	889	557,838	3.9
	Paper bags.....	770	...	74	17,357	4.4		Other meats, including game.....	26,654	...	392	273,563	9.7
	Boxes, containers (paper, paper board).....	328	...	15	4,086	8.0		Not analyzed in detail.....	316,223	...	769	333,526	34.8
	Miscellaneous converted paper products.....	822	...	33	27,767	3.0	10	Fresh fish, sea foods.....	1,658	0.1	92	61,271	2.7
	Not analyzed in detail.....	300	...	15	2,867	10.5	22	Hides, skins, raw furs.....	1,036	0.1	18	10,584	9.8
119	Toys, games, athletic goods.....	932	0.3	48	11,851	7.9		Commodities, n.e.c., and service receipts.....	8,132	0.4	...	...	...
	Toys, games.....	669	...	37	9,645	6.9							
	Other athletic goods.....	81	...	...	...	...			
	Not analyzed in detail.....	182	...	8	1,580	11.5							
	Commodities, n.e.c.....	3,395	1.0	...	...	...				
126	Service receipts.....	1,339	0.4	9	23,729	5.6							
							1	All establishments.....	2,787,432	...	6,263	...	...
	FISH, SEA FOOD WHOLESALERS							Those analyzing commodity lines, total	2,668,053	100.0	5,580	...	...
	All establishments.....	393,662	...	1,233	...	...		Canned, bottled foods.....	360,223	13.5	1,723	694,213	51.9
	Those analyzing commodity lines, total	381,354	100.0	1,160	...	...		Canned baby foods.....	5,114	...	145	55,596	9.1
1	Canned, bottled foods.....	3,169	0.8	73	34,180	9.3		Canned fruits, fruit juices.....	35,104	...	699	252,223	13.9
	Canned fruits, fruit juices.....	25	...	10	4,313	0.6		Canned vegetables, vegetable juices.....	51,564	...	687	227,620	22.7
	Canned vegetables, vegetable juices.....	53	...	14	5,402	1.0		Canned fish, sea foods.....	64,461	...	682	278,897	23.1
	Canned fish, sea foods.....	2,880	...	66	32,687	8.8		Canned meats.....	51,158	...	496	215,053	23.8
	Canned meats.....	172	...	10	3,067	5.6		Canned milk.....	29,639	...	416	168,121	17.6
	Other canned foods.....	39	...	14	3,342	1.2		Other canned foods.....	48,782	...	608	197,880	24.6
4	Frozen foods.....	24,262	6.4	144	85,597	28.3		Not analyzed in detail.....	74,381	...	394	141,841	52.4
	Frozen fruits.....	772	...	7	5,749	13.4	2	Coffee.....	511,132	19.2	945	713,758	71.6
	Frozen vegetables.....	742	...	10	7,313	10.1	3	Confectionery.....	63,222	2.4	654	244,072	25.9
	Other frozen foods.....	16,793	...	102	64,034	26.2		Candy, including chocolate.....	10,996	...	540	168,397	6.5
	Not analyzed in detail.....	5,955	...	35	18,938	31.4		Chewing gum.....	2,130	...	302	93,417	2.3
5	Groceries (exc. as specified).....	360	0.1	22	6,376	5.6		Fountain syrups, other confections.....	50,096	...	284	122,857	40.8
6	Dairy products, ice cream, ices.....	672	0.2	15	5,297	12.7	4	Frozen foods.....	210,148	7.9	524	329,577	63.8
	Cheese.....	650	...	12	4,691	13.3		Frozen fruits.....	32,473	...	256	165,225	19.6
	Other dairy products (exc. canned milk)...	22	...	...	...	...		Frozen vegetables.....	48,879	...	229	138,452	35.3
7	Eggs, poultry.....	1,620	0.4	25	7,205	22.5		Other frozen foods.....	100,500	...	339	240,156	41.8
9	Meats, provisions.....	758	0.1	12	8,333	12.6		Not analyzed in detail.....	28,296	...	102	40,821	69.3
10	Fresh fish, sea foods.....	349,466	91.6	1,160	381,354	91.6	5	Groceries (exc. as specified).....	1,042,640	38.9	3,444	1,493,728	69.8
	Petroleum and products.....	290	0.1	15	3,999	7.2		Flour, related products.....	149,839	...	774	354,504	42.3
	Commodities, n.e.c., and service receipts.....	1,157	0.3	...	...	...		Sugar.....	229,699	...	548	416,840	55.1
								Oleomargarine, butter substitutes.....	39,965	...	331	161,445	24.8
								Cooking oils (exc. lard).....	48,942	...	474	217,716	22.5
								Breakfast cereals.....	4,365	...	309	104,256	4.2
	MEATS, MEAT PRODUCTS WHOLESALERS							Bakery products.....	84,993	...	682	171,595	49.5
	All establishments.....	1,999,476	...	3,507	...	...		Tea.....	50,172	...	570	211,861	23.7
	Those analyzing commodity lines, total	1,963,347	100.0	3,356	...	...		Dried fruits.....	35,991	...	385	199,235	18.1
1	Canned, bottled foods.....	16,326	0.8	398	271,902	6.0		Other groceries.....	284,238	...	1,556	611,759	46.5
	Canned baby foods.....	50	...	13	10,287	0.5		Not analyzed in detail.....	114,436	...	482	189,944	60.2
	Canned fruits, fruit juices.....	1,066	...	52	41,484	2.6	6	Dairy products, ice cream, ices.....	35,672	1.3	552	234,993	15.2
	Canned vegetables, vegetable juices.....	1,527	...	69	37,253	4.1		Butter.....	5,761	...	143	88,610	6.5
	Canned fish, sea foods.....	583	...	48	40,515	1.4		Cheese.....	25,282	...	469	179,681	14.1
	Canned meats.....	8,680	...	269	217,840	4.0		Ice cream, ices.....	1,682	...	79	37,178	4.0
	Canned milk.....	480	...	52	51,647	0.9		Milk, cream (fluid).....	1,172	...	73	39,177	3.0
	Other canned foods.....	566	...	48	40,559	1.4		Other dairy products (exc. canned milk)...	1,775	...	95	55,585	3.2
	Not analyzed in detail.....	3,374	...	67	22,822	14.8	7	Eggs, poultry.....	6,065	0.2	97	63,349	9.6
4	Frozen foods.....	6,894	0.4	116	96,814	7.1		Egg.....	3,300	...	88	60,274	5.5
	Frozen fruits.....	1,820	...	53	54,028	3.4		Poultry (live or dressed).....	2,765	...	44	24,488	11.3
	Frozen vegetables.....	2,021	...	57	48,345	4.2	8	Fresh fruits, vegetables, berries.....	12,581	0.5	153	91,455	13.8
	Other frozen foods.....	1,830	...	57	49,411	3.7		Fresh vegetables.....	4,699	...	67	54,413	9.3
	Not analyzed in detail.....	1,823	...	26	15,249	8.0		Not analyzed in detail.....	3,551	...	59	25,999	13.6
5	Groceries (exc. as specified).....	11,175	0.6	212	151,132	7.4	9	Meats, provisions.....	12,990	0.5	262	115,079	10.9
	Flour, related products.....	307	...	39	20,602	1.5		Fresh meats (exc. sausages).....	2,104	...	95	33,227	6.4
	Sugar.....	674	...	46	23,640	2.8		Cured, boiled, smoked meats.....	2,141	...	95	33,227	6.4
	Oleomargarine, butter substitutes.....	1,900	...	84	78,982	2.4		Sausages-loaves.....	1,304	...	53	18,533	7.0
	Cooking oils (exc. lard).....	3,432	...	83	87,101	3.9		Lard (from hogs).....	1,952	...	94	43,107	4.5
	Breakfast cereals.....	96	...	24	14,035	0.7		Other meats, including game.....	139	...	82	6,941	2.0
	Bakery products.....	323	...	26	8,652	3.7		Not analyzed in detail.....	4,990	...	54	28,559	17.3
	Tea.....	57	...	18	8,461	0.7							
	Dried fruits.....	115	...	6	2,662	4.3							
	Other groceries.....	2,641	...	62	28,302	9.3							
	Not analyzed in detail.....	1,630	...	34	11,457	14.2							

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)			
OTHER GROCERY, FOOD SPECIALTIES WHOLESALE—Continued							FRUIT, VEGETABLE WHOLESALE								
								All establishments.....	3,222,193	...	6,871	...	...
								Those analyzing commodity lines, total	3,126,969	100.0	6,463	...	...
10	Fresh fish, sea foods.....	16,001	0.6	120	87,268	18.3	1	Canned, bottled foods.....	29,760	1.0	218	212,023	14.0		
11	Miscellaneous foods, related products.....	212,401	8.0	395	344,041	61.7		Canned baby foods.....	436	...	56	72,735	0.6		
12	Beer, fermented malt liquors.....	4,723	0.2	88	26,889	17.6		Canned fruits, fruit juices.....	8,281	...	149	171,695	4.8		
13	Soft drink.....	31,245	1.2	569	49,697	62.9		Canned vegetables, vegetable juices.....	9,301	...	145	168,126	5.5		
16	Soaps, toilet and other.....	18,588	0.7	399	114,484	16.2		Canned fish, sea foods.....	2,728	...	109	139,076	2.0		
								Canned meats.....	1,206	...	98	117,600	1.0		
17	Cigars, cigarettes, tobacco (exc. leaf).....	13,391	0.5	232	90,007	14.9		Canned milk.....	2,296	...	107	124,853	1.8		
21	Feed (mixed, other).....	14,283	0.5	114	94,574	15.1		Other canned foods.....	5,512	...	...	...	...
35	Piece goods (woven).....	3,702	0.1	41	38,646	9.6									
44	Drugs, drug sundries.....	3,979	0.1	191	117,152	3.4		4	Frozen foods.....	18,997	0.6	157	151,934	12.5	
48	Industrial chemicals, n.e.c.....	1,791	0.1	47	25,405	7.0		Frozen fruits.....	5,522	...	119	114,190	4.8		
54	Radio, television sets, home appliances, and specialties.....	2,152	0.1	48	23,938	9.0		Frozen vegetables.....	6,989	...	107	105,214	6.6		
	Radio sets, tubes, etc., public address systems.....	492	...	10	7,962	6.2		Other frozen foods.....	2,530	...	57	60,963	4.2		
	Electric household refrigerators, freezers.....	822	...	21	13,453	6.1		Not analyzed in detail.....	3,956	...	26	32,875	12.0		
	Electric home laundry equipment.....	32	...	8	6,798	0.5	5	Groceries (exc. as specified).....	25,678	0.8	282	245,112	10.5		
	Other electric appliances, specialties.....	505	...	...	...			Flour, related products.....	1,703	...	99	111,803	1.5
	Not analyzed in detail.....	301	...	5	2,478	20.2			Sugar.....	7,338	...	113	114,427	6.4	
Hardware.....	1,643	0.1	54	23,651	6.9			Oleomargarine, butter substitutes.....	2,206	...	60	79,364	2.8		
								Cooking oils (exc. lard).....	772	...	85	103,645	0.7		
116	Converted paper products.....	2,447	0.1	85	38,530	6.3		Breakfast cereals.....	1,171	...	77	94,342	1.2		
	Paper stationery, office supplies.....	14	...	6	2,789	0.5		Bakery products.....	861	...	47	53,848	1.6		
	Paper bags.....	819	...	54	20,332	4.0		Tea.....	399	...	27	50,300	0.8		
	Boxes, containers (paper, paper board).....	446	...	29	13,980	3.2		Dried fruits.....	3,110	...	116	139,431	2.2		
	Miscellaneous converted paper products.....	719	...	32	15,047	4.8		Other groceries.....	4,178	...	108	101,491	4.1		
	Not analyzed in detail.....	419	...	7	5,639	7.4		Not analyzed in detail.....	3,940	...	25	16,179	24.4		
	Commodities, n.e.c., and service receipts.....	87,464	3.3	...	...	...	6	Dairy products, ice cream, ices.....	2,586	0.1	73	86,665	3.0
								Butter.....	306	...	21	27,595	1.1		
								Cheese.....	1,492	...	64	80,035	1.9		
								Milk, cream (fluid).....	440	...	12	9,889	4.4		
							Other dairy products (exc. canned milk).....	348	...	9	11,708	3.0			
DAIRY, POULTRY PRODUCTS DISTRIBUTORS							7	Eggs, poultry.....	14,153	0.4	177	99,751	14.2		
	All establishments.....	4,278,748	...	6,668	...	...		Eggs.....	8,620	...	166	92,654	9.3
	Those analyzing commodity lines, total	4,232,077	100.0	6,378	...	...		Poultry (live or dressed).....	5,533	...	64	33,188	16.7
1	Canned, bottled foods.....	21,797	0.5	210	320,659	6.8	8	Fresh fruits, vegetables, berries.....	2,977,863	95.2	6,463	3,126,969	95.2		
	Canned fruits, fruit juices.....	875	...	58	41,208	2.1			Fresh fruit, berries.....	1,021,996	...	4,054	2,081,583	49.1	
	Canned vegetables, vegetable juices.....	1,265	...	52	32,051	3.9			Fresh vegetables.....	1,343,334	...	4,382	2,263,672	59.3	
	Canned fish, sea foods.....	584	...	57	48,282	1.2			Not analyzed in detail.....	612,531	...	1,418	644,912	95.0	
	Canned meats.....	5,316	...	109	117,603	4.5		9	Meats, provisions.....	7,178	0.2	48	30,278	23.7	
	Canned milk.....	10,024	...	69	202,952	4.9			Fresh fish, sea foods.....	2,387	0.1	49	43,417	5.5	
	Other canned foods.....	3,733	...	82	67,832	5.5			Beer, fermented malt liquors.....	17,453	0.6	81	82,511	21.2	
									Spirits.....	2,866	0.1	5	12,913	22.2	
									Commodities, n.e.c.....	21,642	0.7	
	4	Frozen foods.....	20,719	0.5	200	359,320	5.8	126	Service receipts.....	6,406	0.2	24	35,351	18.1	
	Frozen fruits.....	3,919	...	121	212,253	1.8									
	Frozen vegetables.....	6,160	...	103	187,830	3.3									
	Other frozen foods.....	6,701	...	100	197,708	3.4									
	Not analyzed in detail.....	3,939	...	36	50,257	7.8									
BEER, ALE DISTRIBUTORS															
	All establishments.....	1,550,562	...	5,668	...	...		All establishments.....	1,550,562	...	5,668	...	...
	Those analyzing commodity lines, total	1,506,886	100.0	5,484	...	...		Those analyzing commodity lines, total	1,506,886	100.0	5,484	...	...
1	Canned, bottled foods.....	2,889	0.2	30	21,447	10.4	1	Canned, bottled foods.....	2,889	0.2	30	21,471	13.4		
	Canned fruits, fruit juices.....	771	...	16	7,447	9.6			Canned fruits, fruit juices.....	771	...	10	7,447	10.4	
	Canned vegetables, vegetable juices.....	755	...	9	7,873	9.6			Canned vegetables, vegetable juices.....	755	...	9	7,873	9.6	
	Canned fish, sea foods.....	33	...	5	6,679	0.5			Canned fish, sea foods.....	33	...	5	6,679	0.5	
	Canned meats.....	27	...	7	7,391	0.4			Canned meats.....	27	...	7	7,391	0.4	
	Canned milk.....	216	...	5	6,679	0.4			Canned milk.....	216	...	5	6,679	0.4	
	Other canned foods.....	216	...	5	6,679	0.4			Other canned foods.....	216	...	5	6,679	0.4	
	Not analyzed in detail.....	1,041	...	8	8,127	12.8			Not analyzed in detail.....	1,041	...	8	8,127	12.8	
								3	Confectionery.....	2,505	0.2	58	28,214	8.9	
									Candy, including chocolate.....	1,389	...	29	17,611	7.9	
						Chewing gum.....	127		...	20	11,447	1.1			
						Fountain syrups, other confections.....	486		...	23	13,134	3.7			
						Not analyzed in detail.....	503		...	18	7,478	6.7			
5	Groceries (exc. as specified).....	1,835	0.1	37	21,971	8.5	5	Groceries (exc. as specified).....	1,835	0.1	37	21,971	8.5		
	Flour, related products.....	1,425	...	10	9,723	1.5			Flour, related products.....	1,425	...	10	9,723	1.5	
	Sugar.....	402	...	12	9,829	1.4			Sugar.....	402	...	12	9,829	1.4	
	Oleomargarine, butter substitutes.....	203	...	9	8,277	2.4			Oleomargarine, butter substitutes.....	203	...	9	8,277	2.4	
	Cooking oils (exc. lard).....	20	...	5	6,679	0.3			Cooking oils (exc. lard).....	20	...	5	6,679	0.3	
	Breakfast cereals.....	35	...	4	6,165	0.6			Breakfast cereals.....	35	...	4	6,165	0.6	
	Bakery products.....	143	...	8	7,222	2.0			Bakery products.....	143	...	8	7,222	2.0	
	Tea.....	29	...	5	6,967	0.4			Tea.....	29	...	5	6,967	0.4	
	Dried fruits.....	16	...	4	6,165	0.2			Dried fruits.....	16	...	4	6,165	0.2	
	Other groceries.....	427	...	14	10,722	4.1			Other groceries.....	427	...	14	10,722	4.1	
Not analyzed in detail.....	415	...	8	4,447	9.3		Not analyzed in detail.....	415	...	8	4,447	9.3			
6	Dairy products, ice cream, ices.....	1,973	0.1	40	14,477	13.6	6	Dairy products, ice cream, ices.....	1,973	0.1	40	14,477	13.6		
	Butter.....	251	...	5	5,122	4.1			Butter.....	251	...	5	5,122	4.1	
	Cheese.....	502	...	22	10,371	4.8			Cheese.....	502	...	22	10,371	4.8	
	Ice cream, ices.....	537	...	19	4,455	12.0			Ice cream, ices.....	537	...	19	4,455	12.0	
	Milk, cream (fluid).....	320	...	10	3,217	9.9			Milk, cream (fluid).....	320	...	10	3,217	9.9	
	Other dairy products (exc. canned milk).....	363	...	7	2,784	13.0			Other dairy products (exc. canned milk).....	363	...	7	2,784	13.0	
								8	Fresh fruits, vegetables, berries.....	2,636	0.2	24	15,379	17.1	
										Beer, fermented malt liquors.....	1,414,043	93.7	5,484	1,506,886	93.7
										Soft drinks.....	22,292	1.5	1,137	27,075	8.2
										Spirits.....	18,132	1.2	163	97,199	18.6
							Wine.....		22,589	1.5	648	282,602	6.0		
10	Fresh fish, sea foods.....	4,810	0.1	65	25,170	19.1	103	Cigars, cigarettes, tobacco (exc. leaf).....	7,331	0.5	35	9,521	24.8		
	Beer, fermented malt liquors.....	4,973	0.1	35	70,001	7.1			Feed (mixed, other).....	1,011	...	14	6,829	16.1	
	Feed (mixed, other).....	13,260	0.3	308	144,685	9.2			Coal, coke.....	1,234	0.1	24	7,020	17.6	
	Commodities, n.e.c., and service receipts.....	16,977	0.4			Commodities, n.e.c., and service receipts.....	8,419	0.6	

BY KIND OF BUSINESS: 1948—Continued

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALESA—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	per cent of col. 4 (5)			Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	per cent of col. 4 (5)
WHOLESALE TOBACCO DISTRIBUTORS													
	All establishments.....	2,549,576	...	3,019	...	...		CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESA—Continued					
	Those analyzing commodity lines, total.....	2,442,946	100.0	2,887	...	...	38	Other textile products.....	1,607	0.1	41	13,959	11.5
1	Canned, bottled foods.....	10,986	3.4	160	134,731	8.2	42	Floor coverings.....	1,638	0.1	19	14,299	11.4
2	Coffee.....	3,008	0.1	110	90,811	3.3	44	Drugs, drug sundries.....	974	0.1	41	10,197	9.6
3	Confectionery.....	278,150	11.4	2,214	1,874,892	14.8	58	Boot, shoe cut stock, shoe findings.....	877	0.1	16	5,080	13.4
	Candy, including chocolate.....	165,270	...	1,658	1,388,490	11.9		Boot, shoe cut stock (leather).....	301	...	7	1,680	16.2
	Cheering gum.....	29,032	...	1,405	1,207,269	2.4		Rubber products (heels, soles, etc.).....	115	...	8	3,856	3.1
	Fountain syrups, other confections.....	16,660	...	784	859,753	1.9		Other shoe findings.....	461	...	...	...	...
	Not analyzed in detail.....	67,188	...	528	467,183	14.4	117	Books, magazines, printed material.....	1,003	0.1	18	11,337	8.8
5	Groceries (exc. as specified).....	8,899	0.4	150	124,768	7.1		Books, magazines, newspapers.....	742	...	4	7,708	9.6
	Flour, related products.....	1,023	...	34	39,180	2.6		Printed blanks, forms.....	95	...	4	3,012	1.2
	Sugar.....	1,471	...	53	47,733	3.1	118	Miscellaneous engraved printed products.....	166	...	...	...	...
	Oleomargarine, butter substitutes.....	226	...	9	4,111	5.5		Jewelry, silverware, trophies.....	1,442	0.1	47	20,059	7.2
	Cooking oils (exc. lard).....	236	...	23	27,307	0.9		Clocks, watches.....	161	...	13	6,449	2.5
	Breakfast cereals.....	633	...	39	42,568	1.5		Costume jewelry.....	519	...	24	6,175	8.4
	Bakery products.....	206	...	18	11,241	1.8		Silverware, plated ware.....	9	...	4	1,616	0.5
	Tea.....	190	...	45	44,498	0.4		Other jewelry items.....	753	...	...	...	...
	Dried fruits.....	126	...	12	21,483	0.6	119	Toys, games, athletic goods.....	3,869	0.3	56	20,236	19.1
	Other groceries.....	2,083	...	59	50,137	4.2	124	Second-hand merchandise.....	20,814	1.4	169	25,749	80.8
	Not analyzed in detail.....	2,645	...	35	26,811	9.9		Commodities, n.e.c., and service receipts.....	10,470	0.7	...	...	...
12	Beer, fermented malt liquors.....	13,301	0.5	97	76,625	17.4							
	Spirits.....	13,304	0.5	49	103,239	12.9							
16	Soaps, toilet and other.....	2,471	0.1	146	135,344	1.8		GENERAL-LINE DRY GOODS WHOLESALESA					
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,949,721	80.0	2,887	2,442,946	80.0		All establishments.....	457,242	...	182	...	...
18	Smokers' supplies, razor blades, etc.....	98,825	4.0	1,707	1,706,984	5.8		Those analyzing commodity lines, total.....	414,307	100.0	145	...	...
44	Drugs, drug sundries.....	34,026	1.4	899	755,362	4.5							
16	Converted paper products.....	3,615	0.1	227	180,392	2.0	32	Men's, boys' clothing, furn. (exc. shoes).....	95,404	23.0	98	359,555	26.5
	Paper stationery, office supplies.....	434	...	78	59,291	0.7		Underwear, hosiery.....	30,742	...	74	305,103	9.8
	Paper bags.....	1,274	...	150	128,251	1.0		Suits, coats, overcoats.....	2,209	...	4	135,180	3.0
	Boxes, containers (paper, paperboard).....	280	...	23	20,394	1.4		Work clothing, gloves.....	20,084	...	72	398,575	6.7
	Miscellaneous converted paper products.....	897	...	53	55,495	1.6		Other clothing, furnishings (men's, boys').....	24,382	...	51	263,934	9.2
	Not analyzed in detail.....	730	...	36	20,399	3.6		Not analyzed in detail.....	18,225	...	19	48,250	37.8
19	Toys, games, athletic goods.....	2,197	0.1	55	40,819	5.4	33	Women's, children's clothing, accessories (exc. shoes).....	64,384	15.7	96	351,440	18.5
	Commodities, n.e.c., and service receipts.....	24,483	1.0	...	...	...		Dresses.....	17,786	...	47	250,833	7.1
CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESA													
	All establishments.....	1,558,536	...	5,133	...	...		Hosiery, underwear.....	23,912	...	73	293,592	8.1
	Those analyzing commodity lines, total.....	1,456,769	100.0	4,746	...	...		Corsets, allied garments.....	1,151	...	17	51,469	2.2
32	Men's, boys' clothing, furn. (exc. shoes).....	456,369	30.3	1,872	628,527	72.6		Millinery and materials.....	766	...	8	83,893	0.9
	Underwear, hosiery.....	105,747	...	779	289,278	36.6	34	Children's, infants' wear (exc. footwear).....	4,739	...	60	269,954	1.8
	Suits, coats, overcoats.....	91,864	...	412	163,680	56.1		Other apparel, accessories (exc. shoes).....	11,055	...	...	...	...
	Work clothing, gloves.....	59,115	...	593	186,787	31.6		Not analyzed in detail.....	5,579	...	16	39,168	14.2
	Other clothing, furnishings (men's, boys').....	143,338	...	889	300,281	47.7		Shoes, other footwear.....	3,653	0.9	37	220,669	1.6
	Not analyzed in detail.....	56,305	...	338	75,269	74.8		Men's, boys' shoes.....	1,043	...	17	48,372	2.2
33	Women's, children's clothing, accessories (exc. shoes).....	727,242	48.4	2,747	879,457	82.7		Women's, misses' shoes.....	934	...	20	127,517	0.7
	Dresses.....	110,436	...	617	227,063	48.6		Children's, infants' shoes.....	354	...	15	60,572	0.6
	Suits, coats (exc. fur).....	65,666	...	303	128,132	51.2		Other footwear.....	674	...	14	97,126	0.7
	Furs, fur clothing.....	150,112	...	320	166,934	89.9		Not analyzed in detail.....	648	...	6	15,195	4.3
	Hosiery, underwear.....	40,442	...	448	176,461	22.9	35	Piece goods (woven).....	111,868	27.0	128	380,134	29.4
	Corsets, allied garments.....	1,547	...	72	37,043	4.3		Cotton.....	73,469	...	91	318,721	23.0
	Millinery and materials.....	83,949	...	454	101,890	82.4		Rayon, nylon, other synthetic.....	14,707	...	67	289,778	3.1
	Children's, infants' wear (exc. footwear).....	79,489	...	531	203,180	39.1		Silk.....	1,304	...	17	43,996	3.0
	Other apparel, accessories (exc. shoes).....	131,491	...	701	252,393	52.1		Wool.....	4,457	...	44	245,606	1.8
	Not analyzed in detail.....	64,110	...	269	81,655	76.5		Other woven piece goods.....	2,252	...	30	84,447	2.7
34	Shoes, other footwear.....	246,977	16.4	799	331,881	74.4		Not analyzed in detail.....	15,679	...	30	56,334	27.8
	Men's, boys' shoes.....	46,091	...	349	149,971	30.7	36	Home furnishings (textile).....	69,350	16.7	121	375,125	18.5
	Women's, misses' shoes.....	104,425	...	363	169,010	55.2		Curtains, draperies.....	6,632	...	63	268,401	2.5
	Children's, infants' shoes.....	25,152	...	275	147,427	17.1		Bedspreads, comfortables, blankets.....	14,932	...	79	290,863	5.1
	Other footwear.....	25,615	...	223	108,553	23.6		Sheets, pillow cases, towels.....	28,225	...	82	294,798	9.6
	Not analyzed in detail.....	45,694	...	172	58,602	78.0		Table linens.....	5,051	...	36	196,554	2.6
35	Piece goods (woven).....	13,786	0.9	180	94,971	14.5		Other textile home furnishings.....	5,118	...	35	144,417	3.5
	Cotton.....	7,710	...	111	72,486	10.6		Not analyzed in detail.....	9,362	...	28	62,805	14.9
	Rayon, nylon, other synthetic.....	2,263	...	61	45,352	5.0	37	Miscellaneous dry goods.....	35,501	8.6	118	375,369	9.4
	Silk.....	414	...	17	7,445	5.6		Knit fabrics, lace fabrics.....	3,516	...	33	210,324	1.7
	Wool.....	492	...	28	20,037	2.4		Notions, thread, buttons, closures.....	18,363	...	82	321,012	5.7
	Other woven piece goods.....	1,209	...	28	19,212	6.3		Yarns.....	2,668	...	36	80,965	2.9
	Not analyzed in detail.....	1,698	...	33	15,077	11.3		Other dry goods.....	6,239	...	48	171,356	3.6
36	Home furnishings (textile).....	3,923	0.6	212	87,904	11.1		Not analyzed in detail.....	4,715	...	18	29,789	15.8
	Curtains, draperies.....	650	...	64	34,333	1.9	38	Other textile products.....	3,366	0.8	30	78,320	4.3
	Bedspreads, comfortables, blankets.....	1,981	...	122	61,343	3.2	39	China, glassware, crockery.....	775	0.2	23	190,400	0.4
	Sheets, pillow cases, towels.....	3,979	...	158	74,100	5.4	40	Kitchen utensils, miscellaneous homewares.....	1,296	0.3	14	102,390	1.3
	Table linens.....	732	...	64	31,334	2.3							
	Other textile home furnishings.....	500	...	40	23,964	2.1							
	Not analyzed in detail.....	1,881	...	20	8,535	22.0	42	Floor coverings.....	15,634	3.8	33	187,839	8.3
37	Miscellaneous dry goods.....	7,978	0.5	184	66,949	11.9		Carpets, rugs.....	8,890	...	28	180,168	4.9
	Knit fabrics, lace fabrics.....	543	...	29	17,767	3.0		Linoleum, other hard surface.....	6,060	...	28	175,586	3.4
	Notions, threads, buttons, closures.....	4,054	...	147	54,053	7.5		Other.....	684	...	13	116,531	0.6
	Yarns.....	84	...	14	3,936	2.4	43	Furniture (household, office, store).....	1,077	0.2	12	151,802	0.7
	Other dry goods.....	2,845	...	39	27,688	10.3	44	Drugs, drug sundries.....	1,089	0.3	12	77,134	1.4
	Not analyzed in detail.....	442	...	13	4,134	10.7	54	Radics, television sets, home appliances, and specialties.....	1,997	0.5	8	87,067	2.2
							118	Jewelry, silverware, trophies.....	518	0.1	7	84,272	0.6
							119	Toys, games, athletic goods.....	3,815	0.9	15	184,679	2.1
							121	Luggage, saddlery, harness.....	1,466	0.4	6	139,434	1.0
								Commodities, n.e.c., and service receipts.....	2,554	0.6	...	...	...

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS							PIECE GOODS CONVERTERS					
	All establishments.....	1,947,798	...	5,284	...	...		All establishments.....	1,764,143	...	1,134	...	...
	Those analyzing commodity lines, total	1,919,171	100.0	4,742	...	...		Those analyzing commodity lines, total	1,747,502	100.0	1,092	...	...
5	Groceries (exclusively specified).....	2,220	0.1	21	12,738	17.4	35	Piece goods (woven).....	1,710,061	97.9	1,092	1,747,502	97.9
								Cotton.....	676,720	...	457	964,722	70.1
32	Men's, boys' clothing, furn. (exc. shoes)...	21,114	1.1	288	120,548	17.5		Rayon, nylon, other synthetic.....	861,098	...	700	1,304,545	66.0
	Underwear, hosiery.....	12,859	...	206	76,395	16.8		Silk.....	32,688	...	89	164,409	19.9
	Suits, coats, overcoats.....	1,158	...	24	8,911	13.0		Other woven piece goods.....	19,149	...	46	87,256	21.9
	Work clothing, gloves.....	2,187	...	81	24,458	8.9		Not analyzed in detail.....	9,207	...	35	59,934	15.4
	Other clothing, furnishings (men's, boys').....	1,961	...	78	31,604	6.2			111,199	...	90	117,378	94.7
	Not analyzed in detail.....	2,949	...	35	26,228	11.2							
33	Women's clothing, accessories						36	Home furnishings (textile).....	5,962	0.3	14	36,435	16.4
	Shoes.....	206,748	10.8	847	332,526	62.2		Curtains, draperies.....	2,998	...	10	33,554	8.9
	Accessories.....	3,098	...	70	24,921	12.4		Bedspreads, comfortables, blankets.....	1,561	...	6	26,081	6.0
	Suits, coats (exc. fur).....	120	...	15	4,347	2.8		Sheets, pillow cases, towels.....	821	...	5	13,513	6.1
	Furs, fur clothing.....	390	...	7	3,599	10.8		Other textile home furnishings.....	602	...	...	...	...
	Hosiery, underwear.....	171,964	...	671	263,588	65.2							
	Corsets, allied garments.....	9,453	...	102	21,699	43.6	37	Miscellaneous dry goods.....	15,851	0.9	20	56,835	27.9
	Millinery and materials.....	212	...	15	3,396	6.2		Knit fabrics, lace fabrics.....	5,615	...	8	10,999	51.0
	Children's, infants' wear (exc. footwear).....	2,304	...	86	27,687	8.3		Yarns.....	2,289	...	6	22,369	10.2
	Other apparel, accessories (exc. shoes).....	7,284	...	15	48,507	15.0		Other dry goods.....	7,947	...	...	...	...
	Not analyzed in detail.....	11,923	...	49	28,810	41.4	38	Other textile products.....	8,192	0.5	10	26,573	30.8
35	Piece goods (woven).....	1,070,551	55.6	2,368	1,212,095	88.3	126	Commodities, n.e.c.....	5,377	0.3	...	...	...
	Cotton.....	289,556	...	988	514,545	56.3		Service receipts.....	1,839	0.1	...	...	...
	Rayon, nylon, other synthetic.....	228,787	...	893	448,150	51.0							
	Silk.....	35,973	...	230	90,580	39.7							
	Wool.....	218,305	...	649	282,834	77.2		FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS					
	Other woven piece goods.....	39,930	...	234	93,949	42.5		All establishments.....	379,730	...	1,173	...	...
	Not analyzed in detail.....	258,000	...	496	308,684	83.6		Those analyzing commodity lines, total	356,508	100.0	1,099	...	...
36	Home furnishings (textile).....	214,285	11.2	756	292,995	73.1	39	Home furnishings (textile).....	263	0.1	12	5,509	4.6
	Curtains, draperies.....	61,861	...	306	135,582	45.6	39	China, glassware, crockery.....	339	0.1	18	8,339	4.7
	Bedspreads, comfortables, blankets.....	24,377	...	313	121,949	20.0	40	Kitchen utensils, miscellaneous homewares.....	1,061	0.3	23	8,917	11.9
	Cheests, pillow cases, towels.....	35,327	...	350	136,486	29.9							
	Table linens.....	33,285	...	342	121,485	27.4	42	Floor coverings.....	9,317	2.6	73	46,215	20.2
	Other textile home furnishings.....	21,740	...	215	75,908	28.6		Carpets, rugs.....	4,977	...	44	30,211	16.5
	Not analyzed in detail.....	37,695	...	101	42,782	18.1		Linoleum, other hard surface.....	3,467	...	35	30,630	11.3
37	Miscellaneous dry goods.....	302,527	15.8	1,388	387,215	78.1		Other.....	...	...	5	2,635	1.2
	Knit fabrics, lace fabrics.....	70,997	...	220	94,729	74.0		Not analyzed in detail.....	840	...	15	5,078	16.5
	Notions, thread, buttons, closures.....	152,141	...	880	200,877	75.7	43	Furniture (household, office, store).....	312,768	87.7	1,095	356,508	87.7
	Yarns.....	6,315	...	88	44,961	14.0		Household furniture.....	185,477	...	484	218,013	85.1
	Other dry goods.....	34,117	...	239	65,552	52.0		Office furniture (wooden).....	41,034	...	323	83,402	49.2
	Not analyzed in detail.....	39,857	...	183	46,229	86.2		Office furniture (metal).....	34,043	...	301	71,615	47.5
38	Other textile products.....	59,734	3.1	125	191,094	31.2		Mattresses, bed springs.....	7,639	...	144	78,269	9.8
42	Floor coverings.....	3,774	0.2	47	45,367	8.3		Other furniture.....	2,148	...	45	18,062	11.9
	Carpets, rugs.....	3,247	...	37	39,720	8.4		Not analyzed in detail.....	42,427	...	204	49,441	85.8
	Linoleum, other hard surface.....	309	...	9	4,495	6.9	52	Electrical wiring supplies, construction materials.....	430	0.1	11	4,121	10.4
	Other.....	118	...	...	...	...			
43	Furniture (household, office, store).....	1,358	0.1	34	16,032	8.5	54	Radios, television sets, home appliances, and specialties.....	5,962	1.7	44	36,656	16.3
	Household furniture.....	810	...	19	10,775	7.5		Radios sets, tubes, etc., public address systems.....	1,381	...	18	19,320	7.1
	Office furniture (wooden).....	10	...	4	2,066	0.5		Television sets, tubes, parts, etc.....	179	...	9	9,645	1.8
	Office furniture (metal).....	73	...	5	2,908	2.5		Electric household refrigerators, freezers.....	1,726	...	18	18,131	9.5
	Mattresses, bed springs.....	143	...	9	4,862	2.9		Electric home laundry equipment.....	1,001	...	15	18,005	5.6
	Other furniture.....	322	...	...	...	...		Electric ranges.....	213	...	10	13,120	1.6
44	Drugs, drug sundries.....	3,085	0.2	87	22,484	13.7		Other electric kitchen equipment.....	135	...	10	14,058	1.0
	Drugs, pharmaceuticals.....	348	...	16	6,597	5.3		Other electric appliances, specialties.....	876	...	22	26,456	3.3
	Proprietary medicines, toiletries (exc. soap).....	1,408	...	42	12,498	11.3		Not analyzed in detail.....	451	...	11	5,218	8.6
	Druggist sundries.....	587	...	31	4,861	12.1	56	Hardware.....	598	0.2	5	4,025	14.8
	Not analyzed in detail.....	742	...	15	2,532	29.3		Plumbing, heating, air-conditioning.....	738	0.2	12	3,835	19.2
54	Radios, television sets, home appliances, and specialties.....	2,653	0.1	60	25,810	10.3	71	Stationers', office supplies (exc. paper).....	4,601	1.3	61	18,054	25.5
	Radio sets, tubes, etc., public address systems.....	384	...	14	9,772	3.9							
	Electric household refrigerators, freezers.....	190	...	9	5,623	3.4	75	Office machines.....	2,385	0.7	97	23,847	10.0
	Electric home laundry equipment.....	73	...	4	2,599	2.8		Accounting, statistical machines.....	163	...	21	3,061	5.3
	Other electric appliances, specialties.....	1,922	...	...	...	...		Duplicating machines.....	111	...	9	3,824	2.9
	Not analyzed in detail.....	84	...	7	2,793	3.0		Addressing, mailing machines.....	15	...	5	639	2.3
56	Hardware.....	1,437	0.1	43	21,836	6.6		Typewriters.....	671	...	52	10,916	6.1
								Other office machines.....	561	...	34	8,130	6.9
								Not analyzed in detail.....	864	...	32	9,097	9.5
118	Jewelry, silverware, trophies.....	1,552	0.1	51	18,479	8.4	78	Office, store fixtures, and equipment, n.e.c.....	1,046	0.3	29	4,699	22.3
	Clocks, watches.....	116	...	16	6,869	1.7		Miscellaneous professional, service equipment.....	367	0.1	9	2,463	14.9
	Costume jewelry.....	891	...	27	7,999	11.1	119	Paper (basic materials, paperboard).....	271	0.1	7	3,016	9.0
	Precious stones.....	152	...	5	2,058	7.4							
	Silverware, plated ware.....	182	...	12	5,713	3.2							
	Jewelers' findings.....	36	...	4	270	13.3	116	Converted paper products.....	4,883	1.4	95	25,486	19.2
	Other jewelry items.....	175	...	...	...	...		Paper stationery, office supplies.....	4,612	...	90	24,330	19.0
119	Toys, games, athletic goods.....	1,184	0.1	63	15,780	7.5		Miscellaneous converted paper products.....	271	...	...	...	...
	Toys, games.....	874	...	49	13,717	6.4							
	Bicycles.....	170	...	8	2,092	8.1	117	Books, magazines, printed materials.....	1,592	0.4	19	8,596	18.5
	Children's vehicles (exc. bicycles).....	21	...	6	1,358	1.5		Toys, games, athletic goods.....	983	0.3	15	8,667	11.3
	Other athletic goods.....	14	...	...	...	...	124	Second-hand merchandise.....	3,336	0.9	73	7,685	43.4
	Not analyzed in detail.....	105	...	11	980	10.7		Commodities, n.e.c.....	3,689	1.0	...	...	...
							126	Service receipts.....	1,829	0.5	97	25,222	7.2
	Commodities, n.e.c., and service receipts.....	26,949	1.4	...	...	...				

See Footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS													
	All establishments.....	935,215	...	2,640	...	...					
	Those analyzing commodity lines, total	904,106	100.0	2,388	...	...					
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,231	0.1	18	7,788	15.8	119	Toys, games, athletic goods.....	8,005	0.9	71	42,822	18.7
	Underwear, hosiery.....	665	...	8	6,563	10.1		Small arms, ammunition.....	724	...	5	6,614	10.9
	Work clothing, gloves.....	321	...	5	3,268	9.8		Toys, games.....	5,244	...	54	34,368	15.2
	Other clothing, furnishings (men's, boys').....	245	...	...	...	...		Bicycles.....	145	...	5	7,137	2.3
								Children's vehicles (exc. bicycles).....	204	...	8	10,101	2.0
								Other athletic goods.....	669	...	6	5,861	11.4
								Not analyzed in detail.....	999	...	10	3,809	26.2
35	Piece goods (woven).....	25,224	2.8	22	84,197	30.0	124	Second-hand merchandise.....	2,650	0.3	87	3,830	69.2
	Cotton.....	24,112	...	14	83,259	29.0		Commodities, n.e.c.....	25,393	2.8	...	...	...
	Rayon, nylon, other synthetic.....	829	...	11	76,083	1.1	126	Service receipts.....	1,362	0.2	54	19,891	6.8
	Other woven piece goods.....	283	...	...	...	...			
36	Home furnishings (textile).....	34,366	3.8	62	197,743	21.8	WRAPPING PAPER, TWINE MERCHANTS						
	Curtains, draperies.....	3,433	...	18	34,024	10.1		All establishments.....	296,928	...	516	...	...
	Bedsprings, comfortables, blankets.....	14,339	...	19	86,800	16.5		Those analyzing commodity lines, total	291,658	100.0	473	...	...
	Sheets, pillow cases, towels.....	4,286	...	12	80,242	5.3	32	Men's, boys' clothing, furn. (exc. shoes)...	588	0.2	5	4,617	12.7
	Table linens.....	449	...	11	11,147	4.0		Miscellaneous dry goods.....	225	0.1	4	2,961	7.6
	Other textile home furnishings.....	11,859	...	...	...	...		Drugs, drug sundries.....	426	0.1	13	5,769	7.4
37	Miscellaneous dry goods.....	32,791	3.6	15	78,609	41.7	37	Radios, television sets, home appliances, and specialties.....	397	0.1	4	3,307	12.0
39	China, glassware, crockery.....	103,391	11.6	619	164,463	64.1	44	Hardware.....	227	0.1	7	3,086	7.4
40	Kitchen utensils, miscellaneous homewares.....	142,145	15.7	715	238,548	59.6	56	Janitors' supplies.....	980	0.3	10	6,663	14.7
41	Musical instruments, phonograph records.....	88,247	9.8	315	98,009	90.0	71	Stationers', office supplies (exc. paper)...	229	0.1	6	2,812	8.1
42	Floor coverings.....	370,152	41.0	626	427,848	86.5	73	School equipment, supplies.....	1,043	0.4	12	7,258	14.4
	Carpets, rugs.....	198,807	...	402	350,425	56.7	86	Industrial equipment, supplies.....	3,309	1.1	34	22,339	44.8
	Linoleum, other hard surface.....	117,662	...	315	328,812	35.8		Rope, cordage, twine (exc. wire).....	2,858	...	23	15,248	18.6
	Other.....	22,711	...	151	179,645	12.6		Miscellaneous industrial equipment, supplies	451	...	...	...	...
	Not analyzed in detail.....	30,972	...	96	34,537	89.7							
43	Furniture (household, office, store).....	27,968	3.1	208	115,874	4.1	115	Paper (basic materials, paper board).....	229,680	78.7	473	291,658	78.7
	Household furniture.....	15,331	...	112	90,242	17.0		Newsprint, groundwood, book paper.....	9,401	...	61	21,218	7.8
	Mattresses, bed springs.....	5,748	...	50	32,566	17.6		Fine paper.....	30,290	...	155	152,880	19.8
	Other furniture.....	1,451	...	...	...	...		Wrapping paper.....	178,328	...	459	287,715	62.0
	Not analyzed in detail.....	5,438	...	43	9,416	57.8		Building paper, board.....	2,762	...	49	35,778	7.7
45	Paints, varnishes, lacquers.....	626	0.1	26	10,474	6.0		Miscellaneous paper, paper board.....	14,276	...	157	120,568	11.8
52	Electrical wiring supplies, construction materials.....	2,126	0.2	44	35,257	6.0	116	Converted paper products.....	51,662	17.7	212	154,451	33.4
	Interior wiring, construction materials.....	152	...	13	7,175	2.1		Paper stationery, office supplies.....	9,401	...	98	102,115	9.2
	Lighting fixtures (residential, commercial, industrial).....	455	...	13	20,182	2.2		Paper bags.....	30,068	...	190	143,514	21.0
	Electric lamps (incandescent, fluorescent).....	1,098	...	20	22,651	4.8		Boxes, containers (paper, paper board)...	5,068	...	109	97,692	5.2
	Not analyzed in detail.....	421	...	10	2,131	19.8		Miscellaneous converted paper products.....	7,125	...	93	79,871	8.9
54	Radios, television sets, home appliances, and specialties.....	21,194	2.3	109	96,913	21.9	117	Books, magazines, printed materials.....	231	0.1	6	1,954	11.8
	Radio sets, tubes, etc., public address systems.....	4,992	...	40	47,747	10.4	119	Toys, games, athletic goods.....	460	0.2	10	7,031	6.5
	Television sets, tubes, parts, etc.....	607	...	13	19,785	3.1		Commodities, n.e.c., and service receipts...	2,201	0.8	...	...	...
	Electric household refrigerators, freezers	3,028	...	17	36,027	8.4	FINE PAPER MERCHANTS						
	Electric home laundry equipment.....	2,531	...	20	43,078	5.9		All establishments.....	462,359	...	447	...	...
	Electric ranges.....	781	...	14	28,796	2.7		Those analyzing commodity lines, total	452,117	100.0	427	...	...
	Other electric kitchen equipment.....	965	...	16	9,665	10.0	71	Stationers', office supplies (exc. paper)...	859	0.2	5	2,916	29.4
	Other electric appliances, specialties.....	6,538	...	65	69,764	9.4		Special industry machinery, equipment.....	1,991	0.4	16	7,070	28.2
	Not analyzed in detail.....	1,752	...	13	9,309	18.8		Industrial equipment, supplies.....	944	0.1	9	30,214	1.8
55	Electric commercial equipment.....	941	0.1	17	7,656	12.3	115	Paper (basic materials, paper board).....	421,087	93.2	427	452,117	93.2
	Water coolers.....	15	...	4	1,157	1.3		Newsprint, groundwood, book paper.....	29,105	...	120	167,480	17.4
	Commercial refrigeration, food locker equipment.....	277	...	7	3,951	7.0		Fine paper.....	342,020	...	408	433,266	78.9
	Cooking, food service equipment.....	462	...	11	3,518	13.1		Wrapping paper.....	30,866	...	119	186,430	16.6
	Not analyzed in detail.....	187	...	5	2,995	6.2		Building paper, board.....	3,501	...	16	40,261	8.7
56	Hardware.....	5,045	0.6	55	28,224	17.9		Miscellaneous paper, paper board.....	15,995	...	...	...	...
57	Plumbing, heating, air-conditioning.....	1,297	0.1	29	16,437	7.9	116	Converted paper products.....	23,053	5.1	136	170,659	13.5
86	Industrial equipment, supplies.....	812	0.1	10	3,586	22.6		Paper stationery, office supplies.....	10,678	...	113	136,742	7.8
	Rope, cordage, twine (exc. wire).....	806	...	7	3,199	25.2		Paper bags.....	6,331	...	54	94,462	6.7
	Miscellaneous industrial equipment, supplies.....	6	...	...	...	...		Boxes, containers (paper, paper board)...	1,620	...	32	45,768	3.5
113	Millwork, veneer, other wood products.....	684	0.1	9	3,651	18.7		Miscellaneous converted paper products.....	4,424	...	...	...	...
115	Paper (basic materials, paper board).....	913	0.1	19	7,762	11.8		Commodities, n.e.c., and service receipts...	4,583	1.0	...	...	...
	Wrapping paper.....	182	...	9	3,881	4.7	STATIONERY, OFFICE SUPPLIES WHOLESALERS						
	Miscellaneous paper, paper board.....	731	...	...	...	...		All establishments.....	180,867	...	880	...	...
116	Converted paper products.....	2,310	0.2	36	22,257	10.4		Those analyzing commodity lines, total	163,192	100.0	756	...	...
	Paper stationery, office supplies.....	103	...	7	6,673	1.5	43	Furniture (household, office, store).....	3,942	6.1	110	38,637	25.7
	Paper bags.....	712	...	14	7,020	10.1		Office furniture (wooden).....	3,320	...	74	24,833	13.4
	Boxes, containers (paper, paper board)...	588	...	8	6,757	8.7		Office furniture (metal).....	5,114	...	89	33,113	15.4
	Miscellaneous converted paper products.....	907	...	...	...	...		Other furniture.....	260	...	...	...	...
								Not analyzed in detail.....	1,248	...	11	3,731	33.4
117	Books, magazines, printed materials.....	812	0.1	15	15,165	5.4	54	Radios, television sets, home appliances, and specialties.....	620	0.4	6	6,576	9.4
	Sheet music.....	775	...	8	14,106	5.5	65	Photographic goods.....	271	0.2	6	4,035	6.7
	Miscellaneous engraved, printed products..	37	...	...	...	...		Cameras, parts, accessories, mounts.....	110	...	4	2,942	3.7
118	Jewelry, silverware, trophies.....	2,421	0.3	74	24,299	10.0		Other photographic goods.....	161	...	...	...	...
	Clocks, watches.....	429	...	2	11,908	3.6	69	Fountain pens, pencils.....	7,226	4.4	75	23,220	31.1
	Costume jewelry.....	206	...	15	1,338	16.6	70	Professional, scientific equipment, n.e.c.....	321	0.2	5	3,035	10.6
	Silverware, plated ware.....	957	...	27	11,273	8.5	71	Stationers', office supplies (exc. paper)...	50,491	30.9	380	83,498	60.5
	Other jewelry items.....	151	...	...	...	...			
	Not analyzed in detail.....	678	...	14	1,836	36.9							

See footnotes at end of table.

BY KIND OF BUSINESS: 1948—Continued

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS							ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS						
	All establishments.....	2,640,718	...	12,423	...	...		All establishments.....	2,386,546	...	2,925	...	...
	Those analyzing commodity lines, total	2,545,178	100.0	11,602	...	...		Those analyzing commodity lines, total	2,325,545	100.0	2,761	...	...
35	Piece goods (woven).....	4,134	0.2	13	8,009	51.6	51	Automotive parts, accessories, etc.....	7,871	0.3	35	75,777	10.4	
45	Paints, varnishes, lacquers.....	7,900	0.3	212	61,424	12.9		Batteries, electrical parts.....	835	...	15	31,988	2.6	
50	Motor vehicles.....	28,026	1.1	336	90,985	30.8		Tires, tubes.....	378	...	12	13,709	2.8	
	Passenger cars (new).....	6,642	...	45	29,256	22.7		Parts (exc. batteries, electrical parts).....	2,432	...	14	48,192	5.0	
	Passenger cars (used).....	6,162	...	163	41,937	14.7		Garage, filling station equipment.....	632	...	10	24,552	2.6	
	Trucks, truck-trailers.....	11,167	...	148	49,963	22.4		Accessories.....	1,028	...	13	15,463	6.6	
	Motorcycles, motor scooters.....	124	...	5	808	15.3		Other automotive supplies.....	440	...	14	27,626	1.6	
	Other motor vehicles.....	3,931	...	...	...	...		Not analyzed in detail.....	2,126	...	4	18,891	11.2
51	Automotive parts, accessories, etc.....	2,285,660	89.8	11,602	2,545,178	89.8	52	Electrical wiring supplies, construction materials.....	1,230,550	53.1	2,336	2,173,902	56.6	
	Batteries, electrical parts.....	236,136	...	...	5,646	1,440,090	16.4	Interior wiring, construction materials.....	572,992	...	1,612	1,893,024	30.3
	Tires, tubes.....	265,233	...	...	3,123	924,438	28.7	Outside construction materials.....	224,619	...	1,045	1,670,671	13.4
	Parts (exc. batteries, electrical parts).....	893,403	...	...	6,813	1,550,670	57.6	Lighting fixtures (residential, commercial, industrial).....	167,349	...	1,575	1,819,942	9.2
	Garage, filling station equipment.....	139,521	...	...	3,788	960,141	14.5	Electric lamps (incandescent, fluorescent).....	105,751	...	1,422	1,790,516	9.9
	Accessories.....	202,962	...	...	4,752	1,198,707	16.9	Not analyzed in detail.....	159,839	...	398	195,469	81.8
	Other automotive supplies.....	131,416	4,172	1,071,037	12.3	53	Electrical apparatus, equipment.....	312,074	13.4	1,127	1,497,558	20.8
	Not analyzed in detail.....	416,989	...	...	2,304	442,897	94.2						
52	Electrical wiring supplies, construction materials.....	8,277	0.3	170	85,780	9.6	54	Radios, television sets, home appliances, and specialties.....	651,359	28.0	921	1,700,278	38.3	
	Interior wiring, construction materials.....	3,008	...	67	42,898	7.0		Radio sets, tubes, etc., public address systems.....	67,017	...	555	1,410,431	4.8	
	Outside construction materials.....	1,466	...	26	18,125	8.1		Television sets, tubes, parts, etc.....	28,851	...	230	605,824	4.8	
	Lighting fixtures (residential, commercial, industrial).....	559	...	34	39,070	1.4		Electric household refrigerators, freezers	182,535	...	472	1,329,003	13.7	
	Electric lamps (incandescent, fluorescent).....	866	...	92	67,086	1.3		Electric home laundry equipment.....	62,729	...	460	1,326,822	4.7	
	Not analyzed in detail.....	2,378	...	38	13,986	17.0		Electric ranges.....	81,318	...	468	1,347,852	6.0	
53	Electrical apparatus, equipment.....	1,815	0.1	65	33,041	5.5		Other electric kitchen equipment.....	47,747	...	497	1,368,294	3.5	
								Other electric appliances, specialties.....	181,162	...	...	...	...
54	Radios, television sets, home appliances, and specialties.....	46,276	1.8	449	266,868	17.3	55	Electric commercial equipment.....	24,067	1.0	408	1,297,542	2.0	
	Radio sets, tubes, etc., public address systems.....	13,341	...	290	204,114	6.5		Water coolers.....	4,063	...	273	933,348	0.4	
	Television sets, tubes, parts, etc.....	1,913	...	63	55,596	3.4		Commercial refrigeration, food locker equipment.....	11,610	...	125	441,019	2.6	
	Electric household refrigerators, freezers	14,676	...	198	168,886	8.7		Cooking, food service equipment.....	934	...	31	146,868	0.6	
	Electric home laundry equipment.....	2,493	...	97	76,643	3.2		Not analyzed in detail.....	7,460	...	98	202,833	3.7	
	Electric ranges.....	1,627	...	106	65,139	2.5	56	Hardware.....	4,210	0.2	87	26,672	15.8	
	Other electric kitchen equipment.....	689	...	57	48,992	1.4		Plumbing, heating, air-conditioning.....	17,791	0.8	153	423,085	4.2	
	Other electric appliances, specialties.....	5,166	...	157	104,755	4.9		Air-conditioning equipment.....	1,972	...	26	133,059	1.5	
	Not analyzed in detail.....	6,371	...	61	31,024	20.5		Boilers, radiators, connectors.....	794	...	15	16,949	4.7	
55	Electric commercial equipment.....	3,116	0.1	41	25,655	12.1		Furnaces (warm air).....	1,395	...	23	37,029	5.8	
56	Hardware.....	16,387	0.6	85	95,666	17.1		Oil burners.....	269	...	18	122,945	0.2	
57	Plumbing, heating, air-conditioning.....	4,717	0.2	79	49,297	9.6		Gas appliances, supplies.....	643	...	14	12,792	5.0	
63	Upholsterers' supplies.....	2,353	0.1	13	3,088	76.2		Heating, cooking stoves (exc. electric, gas)	383	...	24	42,096	0.9	
79	Miscellaneous professional service equipment	2,187	0.1	14	4,826	45.6		Fans, blowers, unit heaters, and accessories	1,839	...	75	210,070	0.9	
80	Farm, garden machinery (exc. tractors).....	2,757	0.1	36	23,286	11.8		Plumbing fixtures, equipment supplies.....	2,596	...	21	17,600	14.8	
								Pipe fittings, valves, specialties.....	1,231	...	26	20,798	5.9	
								Not analyzed in detail.....	6,669	...	29	44,750	14.9	
82	General industrial machinery, equipment.....	3,201	0.1	86	28,517	11.2	80	Farm, garden machinery (exc. tractors).....	4,253	0.2	129	423,715	1.0	
	Compressors, pumps.....	847	...	43	12,305	6.9		Dairy equipment.....	1,203	...	54	211,930	0.6	
	Conveyors, conveying equipment.....	236	...	8	2,353	10.0		Garden equipment.....	79	...	4	9,211	0.8	
	Cranes, derricks, hoists, winches.....	470	...	23	10,008	4.7		Farm machinery.....	2,001	...	80	264,057	0.8	
	Mechanical power transmission equipment.....	339	...	12	2,812	12.0		Not analyzed in detail.....	970	...	36	106,905	0.9	
	Other general industrial machinery.....	757	...	...	...	...	82	General industrial machinery, equipment.....	5,461	0.2	162	498,745	1.1
	Not analyzed in detail.....	552	...	13	4,648	11.9		Compressors, pumps.....	674	...	29	31,314	2.2	
83	Metal-working machinery.....	1,864	0.1	60	23,974	7.8		Cranes, derricks, hoists, winches.....	375	...	11	9,209	4.1	
	Machine tools, equipment.....	737	...	31	10,092	7.3		Industrial trucks, tractors, stackers.....	69	...	4	14,778	0.5	
	Welding machinery, equipment.....	401	...	31	7,786	5.2		Fans, blowers (industrial equipment).....	3,003	...	123	429,113	0.7	
	Portable metal-working machinery (power-driven).....	116	...	15	4,793	2.4		Mechanical power transmission equipment.....	457	...	15	13,446	3.4	
	Miscellaneous metal-working machinery.....	610	...	...	...	...		Other general industrial machinery.....	663	...	...	...	...
								Not analyzed in detail.....	220	...	7	18,075	1.2	
86	Industrial equipment, supplies.....	11,664	0.4	87	87,272	13.4	85	Special industry machinery, equipment.....	4,737	0.2	21	112,333	4.2	
	Abrasives, abrasive material.....	240	...	30	21,075	1.6	86	Industrial equipment, supplies.....	3,337	0.1	36	36,164	9.2	
	Industrial leather, belting, packing.....	313	...	15	9,265	2.3		Abrasives, abrasive material.....	229	...	11	11,919	1.9	
	Mechanical rubber goods.....	7,474	...	24	64,922	11.5		Industrial leather, belting, packing.....	153	...	8	8,458	1.8	
	Rope, cordage, twine (exc. wire).....	89	...	4	18,313	0.5		Mechanical rubber goods.....	74	...	5	6,496	1.1	
	Miscellaneous industrial equipment, supplies.....	2,656	...	48	17,890	14.8		Miscellaneous industrial equipment, supplies	1,935	...	...	...	...
	Not analyzed in detail.....	892	...	15	4,223	21.1		Not analyzed in detail.....	946	...	6	12,782	7.4	
92	Scrap iron, steel.....	1,749	0.1	70	7,742	22.6	119	Toys, games, athletic goods.....	2,772	0.1	23	40,312	6.9	
94	Iron, steel products.....	2,429	0.1	10	8,428	28.6	124	Second-hand merchandise.....	2,653	0.1	17	5,170	51.3	
102	Petroleum and products.....	9,450	0.4	200	127,995	7.4		Commodities, n.e.c.....	47,222	2.0	...	...	...
							126	Service receipts.....	7,188	0.3	95	141,826	5.1	
								ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS						
								All establishments.....	2,038,020	...	2,518	...	...
								Those analyzing commodity lines, total	1,989,004	100.0	2,330	...	...
119	Toys, games, athletic goods.....	22,986	0.9	129	135,149	17.0	40	Kitchen utensils, miscellaneous housewares.....	6,290	0.3	38	59,342	10.6	
	Small arms, ammunition.....	522	...	14	13,891	3.8	41	Musical instruments, phonograph records.....	34,152	1.7	80	299,392	11.4	
	Toys, games.....	1,590	...	31	21,681	7.3								
	Bicycles.....	7,130	...	49	78,371	9.2	40	Floor coverings.....	15,174	0.8	60	139,367	10.9	
	Children's vehicles (exc. bicycles).....	93	...	20	18,336	0.5		Carpets, rugs.....	2,378	...	17	31,340	7.6	
	Other athletic goods.....	9,367	...	59	92,666	10.1		Linoleum, other hard surface.....	8,266	...	39	94,689	8.7	
	Not analyzed in detail.....	4,234	...	52	32,304	13.1		Other.....	288	...	9	19,708	1.5	
124	Second-hand merchandise.....	20,431	0.4	206	22,775	45.8		Not analyzed in detail.....	4,242	...	17	35,182	12.0	
	Commodities, n.e.c.....	42,956	1.7	...	...	...					
126	Service receipts.....	24,843	1.0	923	239,035	10.4								

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Percent of col. 4 (5)	Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)		Total sales (Thousand dollars) (4)	Percent of col. 4 (5)
ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALE—Continued							HARDWARE WHOLESALE—Continued								
43	Furniture (household, office, store).....	11,314	0.6	66	105,507	10.7	53	Electrical apparatus, equipment.....	5,024	0.3	55	183,135	2.7		
	Household furniture.....	9,364	...	55	93,557	10.0	54	Radios, television sets, home appliances, and specialties.....	82,339	4.6	259	846,546	9.7		
	Other furniture.....	1,046	...	...	...	...		Radio sets, tubes, parts, etc., public address systems.....	11,048	...	107	433,693	2.5
	Not analyzed in detail.....	904	...	6	6,386	14.2		Television sets, tubes, parts, etc.....	396	...	14	58,989	0.7		
43	Paints, varnishes, lacquers.....	1,651	0.1	27	36,851	4.5		Electric household refrigerators, freezers	17,256	...	89	380,165	4.5		
51	Automotive parts, accessories, etc.....	27,957	1.4	85	126,744	22.0		Electric home laundry equipment.....	5,826	...	96	404,955	1.4		
	Batteries, electrical parts.....	3,767	...	39	78,075	4.8		Electric ranges.....	6,064	...	80	328,742	1.8		
	Tires, tubes.....	4,806	...	31	55,469	8.7		Other electric kitchen equipment.....	2,319	...	81	295,483	0.8		
	Parts (exc. batteries, electrical parts).....	7,407	...	18	52,603	14.1		Other electric appliances, specialties.....	17,883	...	152	521,733	3.4		
	Garage, filling station equipment.....	1,787	...	19	43,885	4.1		Not analyzed in detail.....	21,547	...	40	213,801	10.1		
	Accessories.....	4,794	...	41	64,621	7.4	55	Electric commercial equipment.....	3,185	0.2	50	155,434	2.0		
	Other automotive supplies.....	2,075	...	28	76,892	2.7		Water coolers.....	452	...	16	87,975	0.5		
	Not analyzed in detail.....	3,321	...	15	19,509	17.0		Commercial refrigeration, food locker equipment.....	616	...	12	47,194	1.3		
52	Electrical wiring supplies, construction materials.....	18,970	0.9	131	185,868	10.2		Cooking, food service equipment.....	950	...	15	32,597	2.9		
53	Electrical apparatus, equipment.....	2,844	0.1	50	20,226	14.1		Not analyzed in detail.....	1,167	...	16	34,854	3.3		
54	Radios, television sets, home appliances, and specialties.....	1,723,874	86.8	2,330	1,989,004	86.8	56	Hardware.....	1,039,506	57.7	1,955	1,799,097	57.7		
	Radio sets, tubes, etc., public address systems.....	394,389	...	1,459	1,356,526	29.1	57	Plumbing, heating, air-conditioning.....	106,126	5.9	408	862,925	12.3		
	Television sets, tubes, parts, etc.....	192,319	...	608	787,255	24.4	63	Upholsterers' supplies.....	1,112	0.1	5	14,101	7.9		
	Electric household refrigerators, freezers	501,893	...	715	1,471,256	34.1	80	Farm, garden machinery (exc. tractors).....	18,025	1.0	119	335,372	5.4		
	Electric home laundry equipment.....	399,593	...	692	1,410,145	34.2		Dairy equipment.....	1,944	...	32	155,823	1.2		
	Electric ranges.....	93,932	...	522	1,204,497	7.8		Garden equipment.....	2,506	...	78	182,626	1.9		
	Other electric kitchen equipment.....	56,093	...	473	1,052,474	5.3		Farm machinery.....	7,770	...	59	202,335	3.8		
	Other electric appliances, specialties.....	175,352	...	945	1,402,644	12.5		Not analyzed in detail.....	4,805	...	12	47,605	10.1		
	Not analyzed in detail.....	110,313	...	233	130,255	84.7	81	Tractors and equipment (exc. truck-tractors)	1,248	0.1	21	52,474	2.4		
55	Electric commercial equipment.....	46,959	2.4	182	538,615	8.7	82	General industrial machinery, equipment.....	10,833	0.6	82	231,162	4.7		
	Water coolers.....	2,202	...	61	296,774	0.7	83	Metal-working machinery.....	6,503	0.4	94	203,613	3.2		
	Commercial refrigeration, food lockers equipment.....	25,846	...	69	293,537	8.8		Machine tools, equipment.....	3,623	...	63	150,817	2.4		
	Cooking, food service equipment.....	1,077	...	14	21,522	5.0		Welding machinery, equipment.....	1,577	...	36	124,562	1.0		
	Not analyzed in detail.....	17,834	...	93	216,687	8.2		Portable metal-working machinery (power driven).....	543	...	31	79,981	0.7		
56	Hardware.....	4,634	0.2	55	70,376	6.6		Miscellaneous metal-working machinery.....	210	...	17	52,262	0.4		
57	Plumbing, heating, air-conditioning.....	50,124	2.5	268	665,279	7.5		Not analyzed in detail.....	590	...	9	15,643	4.0		
80	Farm, garden machinery (exc. tractors).....	3,400	0.2	15	22,417	15.2	84	Construction, mining, excavating machinery..	3,449	0.2	18	45,001	7.7		
86	Industrial equipment, supplies.....	1,426	0.1	6	9,355	15.2	85	Special industry machinery, equipment.....	3,949	0.2	54	120,866	3.3		
118	Jewelry, silverware, trophies.....	1,685	0.1	20	24,361	6.9		Wood-working machinery.....	2,135	...	38	85,081	2.5		
	Clocks, watches.....	757	...	14	22,193	7.4		Miscellaneous special machinery, equipment	1,814	...	...	...	...
	Costume jewelry.....	4	...	4	4,130	3.9	86	Industrial equipment, supplies.....	39,788	2.2	209	444,423	9.0		
	Silverware, plated ware.....	261	...	6	2,369	11.0		Abrastives, abrasive material.....	3,717	...	121	246,962	1.5		
	Other jewelry items.....	341	...	...	...	...		Industrial leather, belting, packing.....	995	...	72	183,482	0.5
119	Toys, games, athletic goods.....	4,969	0.2	46	74,363	6.7		Mechanical rubber goods.....	3,658	...	70	235,175	1.6		
124	Second-hand merchandise.....	2,593	0.1	21	6,716	38.6		Rope, cordage, twine, (exc. wire).....	2,811	...	124	275,722	1.0		
126	Commodities, n.e.c.	24,121	1.2	...	...	...		Miscellaneous industrial equipment, supplies.....	19,505	...	86	258,913	7.5
	Service receipts.....	6,867	0.3	169	416,529	1.6		Not analyzed in detail.....	9,102	...	28	47,325	19.2		
HARDWARE WHOLESALE							93	Iron, steel products (semi-finished).....	3,358	0.2	24	36,403	9.2		
	All establishments.....	2,013,997	...	2,153	...	...		Sheet bars, tinplate bars.....	174	...	4	16,312	1.1
	Those analyzing commodity lines, total	1,799,097	100.0	1,955	...	...		Wire rods.....	54	...	9	21,943	0.2
39	China, glassware, crockery.....	8,446	0.5	94	442,297	1.9		Rough castings, foundry products.....	2,874	...	7	15,442	0.4		
40	Kitchen utensils, miscellaneous homewares..	30,728	1.7	91	346,122	8.9		Not analyzed in detail.....	196	...	6	3,436	5.7		
41	Musical instruments, phonograph records....	1,239	0.1	5	38,858	3.5	94	Iron, steel products (flat).....	13,367	0.7	95	309,177	4.3		
42	Floor coverings.....	18,392	1.0	58	336,344	5.2		Plates.....	1,554	...	25	128,440	1.2		
43	Furniture (household, office, store).....	21,716	1.2	79	383,975	5.6		Strip (hot, cold rolled).....	965	...	32	116,936	0.8		
	Household furniture.....	11,871	...	44	228,779	5.2		Sheets (cold rolled).....	431	...	21	46,756	0.9		
	Office furniture (wood).....	19	...	5	6,102	0.3		Sheets (hot rolled).....	1,059	...	32	146,742	0.7		
	Office furniture (metal).....	14	...	5	4,667	0.3		Black plate.....	99	...	7	40,063	0.2		
	Mattresses, bed springs.....	627	...	23	104,276	0.6		Sheets (galvanized, other coated).....	4,230	...	65	235,159	1.8		
	Other furniture.....	1,340	...	18	76,938	1.7		Tin plate,terne plate.....	47	...	9	15,337	0.3		
	Not analyzed in detail.....	7,845	...	21	137,676	5.7		Other flat iron, steel products.....	778	...	30	103,352	0.8		
45	Paints, varnishes, lacquers.....	26,680	1.5	250	625,539	4.3		Not analyzed in detail.....	4,204	...	12	53,337	7.9		
46	Fertilizer, fertilizer materials.....	1,098	0.1	54	199,358	0.6	95	Iron, steel wire and wire products.....	41,915	2.3	265	565,297	7.4		
50	Motor vehicles.....	1,518	0.1	8	18,716	8.1		Woven wire fence, gates.....	7,036	...	135	368,985	1.9		
51	Automotive parts, accessories, etc.....	40,603	2.2	188	736,258	5.5		Fence parts, fittings.....	1,036	...	78	263,364	0.4		
	Batteries, electrical parts.....	1,937	...	72	290,477	0.7		Barbed, twisted wire.....	3,977	...	121	355,973	1.1		
	Tires, tubes.....	4,611	...	85	456,926	1.0		Nails (staples, tacks, brads).....	14,461	...	202	416,342	3.5		
	Parts (exc. batteries, electrical parts).....	4,917	...	40	129,855	3.8		Wire rope, cable (exc. insulated).....	1,904	...	110	244,453	0.8		
	Garage, filling station equipment.....	3,289	...	55	177,338	1.8		Strand, galvanized.....	150	...	22	75,350	0.2		
	Accessories.....	5,442	...	71	284,889	1.9		Reinforcement mesh.....	459	...	19	108,118	0.4		
	Other automotive supplies.....	7,003	...	100	360,472	1.9		Drawn wire.....	677	...	37	156,946	0.4		
	Not analyzed in detail.....	13,404	...	39	185,074	7.2		Other iron, steel wire products.....	2,536	...	43	117,725	2.2		
52	Electrical wiring supplies, construction materials.....	47,520	2.6	352	815,385	5.8		Not analyzed in detail.....	9,680	...	24	102,929	7.4		
	Interior wiring, construction materials.....	17,065	...	208	443,816	3.8	96	Iron and steel finished products.....	21,721	1.2	90	291,061	7.5		
	Outside construction materials.....	3,123	...	63	187,748	1.7		Rails, tinplate, splice bars, etc.....	1,037	...	19	73,697	1.4		
	Lighting fixtures (residential, commer- cial, industrial).....	4,238	...	112	356,466	1.2		Bar-size shapes (exc. reinforcement), hot rolled	4,411	...	42	128,571	3.4		
	Electric lamps (incandescent, fluorescent)	4,484	...	191	467,251	1.0		Bar-size shapes, cold finished.....	1,152	...	30	133,948	0.9		
	Not analyzed in detail.....	18,610	...	88	272,540	6.8		Concrete reinforcement bars.....	3,536	...	29	111,187	3.2		
								Tool steel.....	797	...	27	118,622	0.7		
								Structural shapes (exc. bar-size shapes).....	3,613	...	23	85,535	4.2		
								Other finished products.....	3,048	...	20	80,489	3.8		
								Not analyzed in detail.....	4,127	...	11	46,211	8.9		

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
HARDWARE WHOLESALERS--Continued							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued						
97	Iron and steel pipe and tubes.....	14,078	0.8	99	312,796	4.5	83	Metal-working machinery.....	2,347	0.1	48	60,831	3.8
	Cast iron soil pipe.....	904	...	41	151,641	0.6		Machine tools, equipment.....	623	...	4	32,796	1.9
	Steel pipe, tubing (exc. seamless).....	7,443	...	74	268,074	2.8		Welding machinery, equipment.....	520	...	19	27,254	1.9
	Other iron, steel pipe.....	4,790	...	...	...	...		Portable metal-working machinery (power-driven).....	114	...	6	6,232	1.6
	Not analyzed in detail.....	941	...	4	13,087	7.2		Miscellaneous metal-working machinery.....	399	...	18	21,821	1.8
99	Stainless steel.....	9,138	0.5	20	83,075	11.0		Not analyzed in detail.....	731	...	10	13,895	5.3
100	Building metal work, n.e.c.....	3,516	0.2	19	64,128	5.5	84	Construction, mining, excavating machinery..	2,251	0.1	10	9,058	24.8
101	Nonferrous metals.....	8,042	0.4	38	139,179	5.8	85	Special industry machinery, equipment.....	2,614	0.2	19	26,598	9.8
102	Petroleum and products.....	1,377	0.1	20	59,086	2.3		Wood-working machinery.....	112	...	6	4,654	2.4
106	Cement, lime, plaster, stucco.....	1,090	0.1	34	52,574	2.1		Oil-well and oil-refining machinery.....	2,320	...	6	10,778	21.5
109	Glass (sheet and containers).....	2,309	0.1	67	239,164	1.0		Miscellaneous special machinery, equipment	182	...	...	...	...
	Sheet glass (including window, plate).....	1,468	...	59	158,697	0.9	86	Industrial equipment, supplies.....	25,312	1.5	119	159,204	15.9
	Glass containers.....	113	...	5	8,970	1.3	94	Iron, steel products (flat).....	3,510	0.2	60	49,795	7.0
	Not analyzed in detail.....	728	...	5	73,017	1.0		Plates.....	40	...	4	3,898	1.0
111	Lumber (rough, dressed, finished).....	3,735	0.2	26	21,419	17.4		Strip (hot, cold rolled).....	27	...	4	3,500	0.8
113	Millwork, veneer, other wood products.....	2,053	0.1	12	42,764	4.8		Sheets (cold rolled).....	68	...	4	3,194	2.1
115	Paper (basic materials, paper board).....	5,330	0.3	80	205,073	2.6		Sheets (hot rolled).....	46	...	8	5,795	0.8
	Wrapping paper.....	400	...	33	130,071	0.3		Sheets (galvanized, other coated).....	1,895	...	47	39,451	4.8
	Building paper, board.....	4,126	...	65	192,296	2.1		Tin plate, terne plate.....	91	...	10	6,381	1.4
	Miscellaneous paper, paper board.....	804	...	...	...	...		Other flat iron, steel products.....	612	...	...	...	...
118	Jewelry, silverware, trophies.....	3,669	0.2	34	205,336	1.8		Not analyzed in detail.....	731	...	4	6,115	12.0
119	Toys, games, athletic goods.....	107,525	6.0	233	831,130	12.9	95	Iron, steel wire and wire products.....	3,155	0.2	58	78,356	4.0
121	Luggage, saddlery, harness.....	2,215	0.1	36	205,405	1.1		Woven wire fence, gates.....	158	...	16	26,018	0.6
126	Commodities, n.e.c.....	34,098	1.9	...	...	...		Fence posts, fittings.....	231	...	4	6,336	3.6
	Service receipts.....	1,534	0.1	46	75,115	2.0		Barbed, twisted wire.....	40	...	5	8,261	0.5
								Nails (staples, tacks, brads).....	276	...	21	25,012	1.1
								Wire rope, cable (exc. insulated).....	886	...	28	41,125	2.2
								Other iron, steel wire products.....	1,564	...	...	...	...
PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS							96	Iron and steel finished products.....	3,109	0.2	24	35,866	8.7
All establishments.....								Bar-size shapes (exc. reinforcement), hot rolled.....	66	...	7	8,379	0.8
Those analyzing commodity lines, total								Bar-size shapes, cold finished.....	15	...	5	5,966	0.2
42	Floor coverings.....	2,149	0.1	18	27,084	7.9		Concrete reinforcement bars.....	143	...	6	9,720	1.5
45	Paints, varnishes, lacquers.....	1,553	0.1	41	44,270	3.5		Structural shapes (exc. bar-size shapes).....	82	...	5	3,649	2.2
51	Automotive parts, accessories, etc.....	5,014	0.3	20	23,113	21.7		Other finished products.....	2,723	...	...	...	...
	Tires, tubes.....	1,481	...	5	16,784	8.8		Not analyzed in detail.....	80	...	4	2,350	3.4
	Parts (exc. batteries, electrical parts).....	1,992	...	5	12,320	12.9	97	Iron and steel pipe and tubes.....	43,170	2.5	223	273,299	15.8
	Garage, filling station equipment.....	781	...	5	13,191	5.9		Cast iron soil pipe.....	8,880	...	126	138,490	6.4
	Other automotive supplies.....	753	...	...	...	...		Cast iron pressure pipe.....	947	...	24	33,025	2.9
	Not analyzed in detail.....	407	...	4	1,721	7.6		Steel pipe, tubing (exc. seamless).....	22,219	...	179	223,090	10.0
52	Electrical wiring supplies, construction materials.....	26,420	1.5	151	149,923	17.6		Seamless steel pipe, tubing.....	3,666	...	47	68,619	5.3
53	Electrical apparatus, equipment.....	1,915	0.1	62	49,964	3.8		Not analyzed in detail.....	7,458	...	20	28,849	25.8
54	Radios, television sets, home appliances, and specialties.....	23,698	1.4	205	158,266	15.1	99	Stainless steel.....	2,288	0.1	27	35,170	6.5
	Radio sets, tubes, etc., public address systems.....	4,109	...	49	65,086	6.3	100	Building metal work, n.e.c.....	2,237	0.1	26	23,387	9.6
	Television sets, tubes, parts, etc.....	458	...	9	16,206	2.8	101	Nonferrous metals.....	2,821	0.2	49	38,723	7.3
	Electric household refrigerators, freezers	5,155	...	75	64,712	8.0		Copper shapes, forms.....	1,501	...	35	30,975	4.9
	Electric home laundry equipment.....	2,964	...	52	65,294	6.1		Aluminum, alloy shapes, forms.....	934	...	17	9,197	10.4
	Electric ranges.....	1,761	...	56	46,771	3.8		Tin and tin-base shapes, forms.....	122	...	5	2,793	4.4
	Other electric kitchen equipment.....	2,946	...	103	80,874	3.6		Other nonferrous metals (basic shapes).....	244	...	...	...	...
	Other electric appliances, specialties.....	3,369	...	72	68,086	4.9	102	Petroleum and products.....	1,900	0.1	19	11,443	13.1
	Not analyzed in detail.....	1,936	...	18	13,199	14.7	124	Second-hand merchandise.....	1,600	0.1	21	3,460	46.2
55	Electric commercial equipment.....	5,702	0.3	88	61,347	9.3	126	Commodities, n.e.c.....	19,989	1.2	...	...	...
	Water coolers.....	260	...	25	24,558	1.1		Service receipts.....	7,243	0.4	79	32,808	22.1
	Commercial refrigeration, food storage equipment.....	4,027	...	58	33,971	11.8	LUMBER, MILLWORK WHOLESALERS						
	Cooking, food service equipment.....	43	...	4	7,522	0.6		All establishments.....	2,793,620	...	3,312	...	...
	Not analyzed in detail.....	1,372	...	19	14,279	9.6		Those analyzing commodity lines, total	2,640,836	100.0	3,050	...	...
56	Hardware.....	17,070	1.0	193	143,996	11.8	45	Paints, varnishes, lacquers.....	5,291	0.2	151	125,312	4.2
57	Plumbing, heating, air-conditioning.....	1,520,197	87.8	3,506	1,731,178	87.8	46	Fertilizer, fertilizer materials.....	2,934	0.1	5	31,345	9.4
	Air-conditioning equipment.....	66,769	...	585	343,962	19.3	56	Hardware.....	13,886	0.5	309	282,086	9.9
	Boilers, radiators, connectors.....	109,981	...	1,172	712,972	15.4	57	Plumbing, heating, air-conditioning.....	2,650	0.1	47	31,854	8.3
	Furnaces (warm air).....	59,618	...	959	596,126	10.9	95	Iron, steel wire and wire products.....	9,907	0.4	143	196,159	5.0
	Oil burners.....	31,041	...	956	565,610	54.8		Woven wire fence, gates.....	695	...	45	66,466	1.0
	Gas appliances, supplies.....	55,777	...	770	453,703	12.3		Fence posts, fittings.....	339	...	32	51,887	0.6
	Heating, cooking stoves (exc. electric gas)	9,133	...	205	120,040	7.6		Barbed, twisted wire.....	449	...	46	63,268	0.7
	Fans, blowers, unit heaters and accessories	12,566	...	941	586,801	7.2		Nails (staples, tacks, brads).....	3,969	...	121	161,372	2.4
	Plumbing fixtures, equipment, supplies.....	350,518	...	1,459	877,267	0.5		Wire rope, cable (exc. insulated).....	12	...	4	3,024	0.4
	Cranes, derricks, hoists, vices.....	346,460	...	1,639	936,870	37.0		Reinforcement mesh.....	386	...	34	47,622	0.8
	Pipe fittings, valves, specialties.....	448,408	...	1,024	524,277	85.5		Drawn wire.....	75	...	16	29,197	0.2
	Not analyzed in detail.....							Other iron, steel wire products.....	1,291	...	...	...	...
								Not analyzed in detail.....	2,691	...	13	20,292	13.3
82	General industrial machinery, equipment.....	4,354	0.2	67	57,451	7.6	100	Building metal work, n.e.c.....	2,496	0.1	50	63,848	3.9
	Compressors, pumps.....	2,554	...	43	39,556	6.4	101	Nonferrous metals.....	1,374	0.1	19	37,213	3.7
	Flange, gaskets, connecting equipment.....	132	...	9	17,908	0.8	102	Petroleum and products.....	2,959	0.1	27	31,611	9.4
	Cranes, derricks, hoists, vices.....	139	...	28	29,267	0.5		Coal, coke.....	4,307	0.2	43	48,640	8.8
	Fans, blowers (industrial equipment).....	209	...	14	14,297	1.5		Brick, tile, terra cotta.....	2,081	0.1	71	62,390	3.3
	Mechanical power transmission equipment.....	327	...	13	15,460	2.1		Building stone, slate, concrete products.....	2,688	0.1	49	31,374	8.6
	Other general industrial machinery.....	498	...	...	...	...		Cement, lime, plaster, stucco.....	8,266	0.3	143	107,181	7.7
	Not analyzed in detail.....	495	...	8	3,920	1.6	109	Glass (sheet and containers).....	2,934	0.1	109	99,483	2.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
LUMBER, MILLWORK WHOLESALERS—Continued													
110	Logs, piles, poles, posts, etc.....	20,644	0.8	192	215,323	9.6	OTHER CONSTRUCTION MATERIALS DISTRIBUTORS—Continued						
111	Lumber (rough, dressed, finished).....	1,822,623	69.0	2,354	2,265,397	80.4	111	Lumber (rough, dressed, finished).....	11,535	1.1	117	84,927	13.6
112	Plywood.....	229,836	8.7	1,011	1,150,283	20.0		Hardwood flooring.....	1,481	...	51	39,173	3.8
	Hardwood.....	56,086	...	310	350,042	16.0		Hardwood lumber other than flooring.....	1,131	...	16	18,658	6.1
	Softwood.....	113,627	...	610	786,086	14.4		Softwood lumber, flooring.....	4,485	...	47	41,157	10.9
	Not analyzed in detail.....	60,123	...	324	281,584	21.4		Not analyzed in detail.....	4,438	...	40	25,084	17.7
113	Millwork, veneer, other wood products.....	433,836	16.4	1,269	1,234,711	35.1	112	Plywood.....	4,237	0.4	96	72,621	5.8
115	Paper (basic materials, paper board).....	21,918	0.8	223	275,501	8.0		Hardwood.....	928	...	23	32,107	2.9
	Wrapping paper.....	377	...	4	5,531	6.8		Softwood.....	2,152	...	48	43,611	4.9
	Building paper, board.....	15,938	...	205	221,726	7.2		Not analyzed in detail.....	1,157	...	35	18,412	6.3
	Miscellaneous paper, paper board.....	4,037	...	...	...	...	113	Millwork, veneer, other wood products.....	10,638	1.0	116	83,688	12.7
	Not analyzed in detail.....	1,566	...	10	16,924	9.2	114	Wallpaper.....	1,119	0.1	18	12,273	9.1
116	Converted paper products.....	2,439	0.1	40	43,174	5.6	115	Paper (basic materials, paper board).....	39,606	3.8	243	159,851	24.8
124	Second-hand merchandise.....	4,417	0.2	60	5,380	82.1		Wrapping paper.....	335	...	8	6,570	5.1
	Commodities, n.e.c.....	40,013	1.5	...	...	...		Building paper, board.....	36,483	...	223	144,653	25.2
126	Service receipts.....	3,337	0.1	51	77,673	4.3		Miscellaneous paper, paper board.....	659	...	...	...	...
								Not analyzed in detail.....	2,129	...	14	12,946	16.4
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS													
	All establishments.....	1,141,116	...	2,578	...	...	124	Second-hand merchandise.....	1,554	0.1	10	3,000	51.8
	Those analyzing commodity lines, total	1,046,137	100.0	2,259	...	...		Commodities, n.e.c.....	241,440	23.2	...	...	...
42	Floor coverings.....	3,413	0.3	17	12,477	27.4	126	Service receipts.....	7,509	0.7	141	99,450	7.6
	Linoleum, other hard surface.....	1,790	...	9	9,149	19.6	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS						
	Other.....	968	...	...	...	...		All establishments.....	870,025	...	4,814	...	...
	Not analyzed in detail.....	655	...	7	3,235	20.2		Those analyzing commodity lines, total	790,132	100.0	4,182	...	...
45	Paints, varnishes, lacquers.....	8,071	0.8	145	100,308	8.0	1	Canned, bottled foods.....	487	0.1	17	4,342	11.2
54	Fertilizer, fertilizer materials.....	2,127	0.2	12	38,491	5.5	3	Confectionery.....	660	0.1	19	5,683	11.6
	Radios, television sets, home appliances and specialties.....	838	0.1	15	13,001	6.4	5	Groceries (exc. as specified).....	2,111	0.3	15	5,583	37.8
56	Hardware.....	13,172	1.2	133	91,345	14.4	27	Flowers, nursery stock.....	965	0.1	13	4,127	23.4
	Builders' hardware.....	6,438	...	71	56,387	11.4	35	Piece goods (woven).....	570	0.1	9	8,605	6.6
	Heavy hardware.....	1,364	...	13	7,572	18.0	36	Home furnishings (textile).....	2,321	0.3	10	3,997	64.5
	Shelf, light hardware.....	239	...	20	17,522	2.2	39	China, glassware, crockery.....	10,480	1.3	166	52,712	19.8
	Wire screening.....	312	...	21	10,623	2.0	40	Kitchen utensils, miscellaneous housewares.....	3,044	0.4	52	19,262	15.8
	Other hardware.....	544	...	20	9,136	6.0	42	Floor coverings.....	2,268	0.3	12	10,548	21.5
	Not analyzed in detail.....	4,235	...	43	26,494	16.0	43	Furniture (household, office, store).....	63,474	8.0	464	128,238	49.5
57	Plumbing, heating, air-conditioning.....	8,570	0.8	82	56,248	15.2		Household furniture.....	2,198	...	22	11,566	19.0
86	Industrial equipment, supplies.....	863	0.1	27	17,844	4.8		Office furniture (wooden).....	3,369	...	81	21,839	15.4
94	Iron, steel products (flat).....	2,918	0.3	61	39,559	7.4		Office furniture (metal).....	3,588	...	101	19,763	18.2
95	Iron, steel wire and wire products.....	10,843	1.0	172	125,494	8.6		Mattresses, bed springs.....	443	...	15	11,762	3.8
	Woven wire fence, gates.....	816	...	31	23,441	3.5		Other furniture.....	48,914	...	299	91,317	53.6
	Fence posts, fittings.....	448	...	20	19,080	2.3		Not analyzed in detail.....	4,962	...	48	9,601	51.7
	Barbed, twisted wire.....	483	...	27	22,568	2.1	44	Drugs, drug sundries.....	575	0.1	9	3,685	15.6
	Nails (staples, tacks, brads).....	3,085	...	107	81,954	3.8	51	Automotive parts, accessories, etc.....	494	0.1	13	4,715	10.3
	Wire rope, cable (exc. insulated).....	105	...	8	5,739	1.8	54	Radios, television sets, home appliances, and specialties.....	10,571	1.3	219	60,015	17.6
	Reinforcement mesh.....	1,582	...	53	47,939	3.3		Radio sets, tubes, etc., public address systems.....	1,147	...	41	10,136	11.3
	Drawn wire.....	103	...	10	8,714	1.2		Television sets, tubes, parts, etc.....	87	...	14	3,375	2.6
	Other iron, steel wire products.....	2,151	...	...	...	...		Electric household refrigerators, freezers.....	3,973	...	115	31,203	11.4
	Not analyzed in detail.....	2,070	...	20	15,563	13.3		Electric home laundry equipment.....	416	...	25	5,463	7.6
96	Iron and steel finished products.....	4,947	0.5	75	64,572	7.7		Electric ranges.....	401	...	42	10,606	3.8
	Bar-size shapes (exc. reinforcement), hot rolled.....	40	...	4	1,956	2.0		Other electric kitchen equipment.....	2,149	...	31	15,898	13.5
	Concrete reinforcement bars.....	2,635	...	42	37,989	6.9		Other electric appliances, specialties.....	1,123	...	52	9,479	11.8
	Structural shapes (exc. bar-size shapes).....	629	...	11	10,974	5.7		Not analyzed in detail..... specialties.....	1,675	...	26	5,200	32.2
	Other finished products.....	912	...	...	...	...	55	Electric commercial equipment.....	190,025	23.9	1,237	255,909	74.2
	Not analyzed in detail.....	731	...	9	7,563	9.7		Water coolers.....	3,473	...	118	29,931	11.6
97	Iron and steel pipe and tubes.....	1,068	0.1	21	15,090	7.1		Commercial refrigeration, food locker equipment.....	135,832	...	902	183,181	74.2
	Cast iron soil pipe.....	379	...	7	4,669	8.1		Cooking, food service equipment.....	12,006	...	175	47,032	25.5
	Steel pipe, tubing (exc. seamless).....	167	...	6	3,132	5.3		Not analyzed in detail.....	38,714	...	261	58,737	65.9
	Seamless steel pipe, tubing.....	373	...	6	6,575	5.7	56	Hardware.....	1,828	0.2	56	15,703	11.6
	Not analyzed in detail.....	149	...	...	...	...	57	Plumbing, heating, air-conditioning.....	11,084	1.4	188	56,535	19.6
100	Building metal work, n.e.c.....	6,996	0.7	104	73,845	9.5		Air-conditioning equipment.....	6,475	...	111	31,257	20.7
101	Nonferrous metals.....	3,886	0.4	75	48,017	8.1		Boilers, radiators, connectors.....	34	...	8	2,754	1.2
	Copper shapes, forms.....	977	...	21	13,748	7.1		Furnaces (warm air).....	82	...	13	3,687	2.2
	Aluminum, alloy shapes, forms.....	2,436	...	56	38,274	6.4		Oil burners.....	156	...	9	2,273	6.9
	Tin and tin-base shapes, forms.....	169	...	10	6,581	2.6		Gas appliances, supplies.....	1,288	...	25	14,666	8.8
	Other nonferrous metals, basic shapes.....	304	...	...	...	...		Heating, cooking stoves (exc. electric gas).....	336	...	25	6,936	4.8
102	Petroleum and products.....	5,190	0.5	45	37,115	14.0		Fans, blowers, unit heaters and accessories.....	291	...	19	5,754	5.0
103	Coal, coke.....	11,768	1.1	107	94,503	12.4		Plumbing fixtures, equipment, supplies.....	178	...	17	5,249	7.6
104	Brick, tile, terra cotta.....	108,683	10.4	497	304,887	35.6		Pipe fittings, valves, specialties.....	422	...	17	5,549	7.5
105	Building stone, slate, concrete products.....	222,658	21.3	699	390,328	37.0		Not analyzed in detail.....	1,822	...	28	6,250	29.2
106	Cement, lime, plaster, stucco.....	115,469	11.0	515	373,504	30.9	64	Janitors' supplies.....	1,383	0.2	69	16,884	8.2
107	Crude non-metallic minerals, products.....	14,041	1.3	59	56,768	24.7	71	Stationers', office supplies (exc. paper).....	8,818	1.1	195	31,152	28.3
108	Sand, gravel, crushed stone.....	87,545	8.4	533	318,200	27.5		Recording, controlling instruments, accessories.....	1,983	0.2	17	3,185	62.3
							73	School equipment, supplies.....	903	0.1	36	6,615	13.6
109	Glass (sheet and containers).....	95,373	9.1	364	142,611	66.9							
	Sheet glass (including window, plate).....	86,714	...	310	123,285	70.2							
	Glass containers.....	1,842	...	10	4,373	42.1							
	Not analyzed in detail.....	6,817	...	49	16,127	42.3							

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Continued					
75	Office machines.....	72,658	9.2	860	105,406	68.9	82	General industrial machinery, equipment.....	80,318	10.5	263	244,399	32.9
	Accounting, statistical machines.....	8,021	...	207	23,358	34.3		Compressors, pumps.....	7,712	...	150	172,949	4.4
	Duplicating machines.....	6,769	...	153	17,139	39.5		Crushing, pulverizing machinery, equipment	5,240	...	82	110,642	4.7
	Addressing, mailing machines.....	2,950	...	57	6,970	42.3		Conveyors, conveying equipment.....	2,369	...	73	81,314	2.9
	Typewriters.....	23,983	...	300	46,187	51.9		Cranes, derricks, hoists, winches.....	28,239	...	163	155,960	18.2
	Other office machines.....	17,189	...	329	35,692	48.2		Industrial trucks, tractors, stackers.....	16,979	...	84	100,596	16.9
	Not analyzed in detail.....	13,746	...	268	22,821	60.2		Fans, blowers (industrial equipment).....	246	...	10	8,048	3.0
76	Store, service shop machines.....	113,751	14.4	620	136,254	83.5		Mechanical power transmission equipment.....	2,048	...	26	25,684	8.6
	Cash registers.....	4,766	...	164	15,141	31.5		Other general industrial machinery.....	10,052	...	91	102,155	9.8
	Coin-operated machines.....	86,930	...	284	90,984	95.5		Not analyzed in detail.....	7,433	...	16	15,146	49.1
	Other machines.....	3,843	...	90	10,112	38.0	83	Metal-working machinery.....	707	0.1	20	7,590	9.3
	Not analyzed in detail.....	18,212	...	114	23,059	79.0		Machine tools, equipment.....	113	...	8	2,535	4.4
77	Scales, balances (exc. scientific).....	7,528	1.0	222	29,654	25.4		Welding machinery, equipment.....	259	...	10	3,080	8.4
	Store scales.....	4,377	...	161	23,599	18.5		Portable metal-working machinery (power-driven).....	90	...	4	3,263	2.8
	All other.....	1,373	...	47	5,665	24.2		Miscellaneous metal-working machinery.....	245	...	...	...	...
	Not analyzed in detail.....	1,778	...	45	4,734	37.6	84	Construction, mining, excavating machinery..	584,335	76.6	738	673,751	86.7
78	Office, store fixtures and equipment, n.e.c.	164,337	20.8	1,147	211,531	77.7		Road building machinery.....	310,305	...	503	514,031	60.4
79	Miscellaneous professional, service equipment	48,871	6.2	283	60,064	81.4		Mining, quarrying machinery, accessories..	19,336	...	150	200,768	9.6
80	Farm, garden machinery (exc. tractors).....	1,370	0.2	17	6,955	19.9		Excavating, dredging machinery, equipment..	62,839	...	223	265,278	23.7
82	General industrial machinery, equipment.....	552	0.1	29	8,038	6.7		Construction machinery (exc. road).....	106,477	...	358	341,966	31.1
								Not analyzed in detail.....	85,378	...	102	94,363	90.5
85	Special industry machinery, equipment.....	12,825	1.6	45	31,877	40.2	85	Special industry machinery, equipment.....	3,324	0.4	36	27,091	12.3
	Food products machinery.....	4,645	...	31	20,398	22.8		Wood-working machinery.....	294	...	11	4,848	6.1
	Miscellaneous special machinery, equipment..	8,180	...	...	...	...		Shoe, shoe repair machinery.....	150	...	4	2,916	5.1
86	Industrial equipment, supplies.....	1,201	0.2	21	6,838	17.6		Miscellaneous special machinery, equipment	2,620	...	...	...	...
	Mechanical rubber goods.....	106	...	6	1,575	6.7		Not analyzed in detail.....	260	...	4	3,915	6.6
	Rope, cordage, twine (exc. wire).....	350	...	4	1,656	21.1	86	Industrial equipment, supplies.....	8,898	1.2	55	53,796	16.5
	Miscellaneous industrial equipment, supplies.....	745	...	...	...	...		Abrasives, abrasive material.....	149	...	4	3,815	3.9
94	Iron, steel products (flat).....	642	0.1	4	3,383	19.0		Industrial leather, belting, packing.....	51	...	6	5,998	0.8
95	Iron, steel wire and wire products.....	1,258	0.2	10	3,978	31.6		Mechanical rubber goods.....	43	...	8	3,540	1.2
	Nails (staples, tacks, brads).....	1,083	...	4	2,515	46.8		Rope, cordage, twine (exc. wire).....	30	...	7	3,564	0.8
	Other iron, steel wire products.....	175	...	...	...	...		Miscellaneous industrial equipment, supplies	7,365	...	40	40,580	18.1
96	Iron and steel finished products.....	845	0.1	10	2,115	40.0		Not analyzed in detail.....	1,260	...	6	8,185	15.4
115	Paper (basic materials, paper board).....	869	0.1	39	11,750	7.4	95	Iron, steel wire and wire products.....	1,303	0.2	38	35,859	3.6
	Fine paper.....	98	...	10	1,177	8.3		Wire rope, cable (exc. insulated).....	697	...	30	24,887	2.8
	Wrapping paper.....	176	...	15	4,462	3.9		Other iron, steel wire products.....	606	...	...	...	...
	Miscellaneous paper, paper board.....	595	...	...	...	...	96	Iron and steel finished products.....	1,342	0.2	7	7,432	18.0
116	Converted paper products.....	6,238	0.8	215	42,139	14.8	97	Iron and steel pipe and tubes.....	547	0.1	5	1,910	28.6
	Paper stationery, office supplies.....	4,463	...	137	25,874	17.2	100	Building metal work, n.e.c.....	918	0.1	7	7,965	11.5
	Paper bags.....	182	...	21	3,567	5.1	124	Second-hand merchandise.....	3,781	0.5	46	54,697	6.9
	Boxes, containers (paper, paper board).....	358	...	20	5,141	7.0	126	Commodities, n.e.c.....	8,224	1.1	...	...	...
	Miscellaneous converted paper products.....	513	...	41	9,801	5.2		Service receipts.....	12,687	1.7	163	154,799	8.2
	Not analyzed in detail.....	722	...	20	3,534	20.4	FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS						
117	Books, magazines, printed materials.....	865	0.1	31	6,901	12.5		All establishments.....	485,297	...	883	...	...
118	Jewelry, silverware, trophies.....	860	0.1	16	15,792	5.4		Those analyzing commodity lines, total	445,693	100.0	814	...	...
119	Toys, games, athletic goods.....	927	0.1	20	4,451	20.8	30	Seeds (field, garden).....	2,024	0.4	21	12,401	16.3
124	Second-hand merchandise.....	4,827	0.6	115	14,356	31.5	31	Miscellaneous farm, marine products.....	1,051	0.2	5	5,235	20.1
126	Commodities, n.e.c.....	22,971	2.9	...	...	...	45	Paints, varnishes, lacquers.....	823	0.2	17	14,270	5.8
	Service receipts.....	12,993	1.6	725	126,603	10.3	46	Fertilizer, fertilizer materials.....	651	0.1	21	12,205	5.3
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS							47	Agricultural chemicals (exc. fertilizer)....	882	0.2	15	11,468	7.7
	All establishments.....	786,561	...	936	...	...	50	Motor vehicles.....	2,259	0.5	42	12,216	18.5
	Those analyzing commodity lines, total	761,674	100.0	882	...	...		Passenger cars (new).....	332	...	6	1,993	16.6
50	Motor vehicles.....	3,624	0.5	40	23,284	15.6		Passenger cars (used).....	326	...	10	3,953	8.2
	Passenger cars (new).....	232	...	4	2,230	10.4		Trucks, truck-tractors, truck-trailers....	1,444	...	33	9,826	14.7
	Trucks, truck-tractors, truck-trailers....	3,208	...	34	19,191	16.7		Other motor vehicles.....	157	...	...	...	...
	Other motor vehicles.....	184	...	...	...	...	51	Automotive parts, accessories, etc.....	4,624	1.0	64	34,833	13.3
51	Automotive parts, accessories, etc.....	4,252	0.6	46	27,980	15.2		Batteries, electrical parts.....	192	...	11	9,438	2.0
	Batteries, electrical parts.....	111	...	7	4,317	2.6		Tires, tubes.....	697	...	18	14,899	4.7
	Tires, tubes.....	336	...	12	6,313	5.3		Parts (exc. batteries, electrical parts)....	2,188	...	27	16,539	13.2
	Parts (exc. batteries, electrical parts)....	2,921	...	26	18,325	15.9		Garage, filling station equipment.....	167	...	7	3,702	4.5
	Accessories.....	92	...	7	3,338	2.8		Accessories.....	652	...	20	10,638	6.1
	Other automotive supplies.....	97	...	...	...	...		Other automotive supplies.....	117	...	10	8,078	1.4
	Not analyzed in detail.....	695	...	9	5,239	13.3		Not analyzed in detail.....	611	...	14	5,005	12.2
57	Plumbing, heating, air-conditioning.....	957	0.1	10	7,127	13.4	54	Radios, television sets, home appliances, and specialties.....	3,381	0.8	33	22,509	15.0
80	Farm, garden machinery (exc. tractors).....	16,762	2.2	95	100,940	16.6		Radio sets, tubes, etc., public address systems.....	418	...	4	6,745	6.2
	Dairy equipment.....	34	...	5	1,684	3.2		Electric household refrigerators, freezers	914	...	19	12,637	7.2
	Garden equipment.....	36	...	8	3,101	1.2		Electric home laundry equipment.....	436	...	5	8,167	5.3
	Farm machinery.....	14,236	...	80	88,779	16.0		Electric ranges.....	203	...	5	7,261	2.8
	Not analyzed in detail.....	2,436	...	13	11,438	21.3		Other electric kitchen equipment.....	104	...	4	2,866	3.6
81	Tractors and equipment (exc. truck-tractors)	29,715	3.9	126	106,090	28.0		Other electric appliances, specialties.....	378	...	...	...	...
	Farm, garden tractors, equipment.....	4,315	...	66	67,425	6.4	56	Hardware.....	3,375	0.8	44	24,000	14.1
	Other wheel-type tractors, equipment.....	23,631	...	84	62,140	38.0	57	Plumbing, heating, air-conditioning.....	795	0.2	28	17,724	4.5
	Not analyzed in detail.....	1,769	...	8	4,017	44.0	61	Laundry, dry cleaning equipment, supplies..	593	0.1	4	4,256	13.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS—Continued													
80	Farm, garden machinery (exc. tractors).....	249,843	56.2	668	344,061	72.6	83	Metal-working machinery.....	292,317	10.4	1,441	610,067	47.9
	Dairy equipment.....	46,912	...	215	85,275	55.0		Machine tools, equipment.....	174,281	...	713	405,540	43.0
	Garden equipment.....	8,204	...	85	31,547	26.0		Welding machinery, equipment.....	62,828	...	689	274,963	22.8
	Farm machinery.....	166,196	...	395	244,453	68.0		Portable metal-working machinery (power-driven).....	8,257	...	203	144,045	5.7
	Not analyzed in detail.....	28,531	...	88	42,195	67.6		Miscellaneous metal-working machinery.....	21,961	...	250	169,139	13.0
81	Tractors and equipment (exc. truck-tractors)	153,182	34.4	316	251,388	60.9		Not analyzed in detail.....	24,990	...	130	56,683	44.1
	Farm, garden tractors, equipment.....	108,477	...	216	180,174	60.2	84	Construction, mining, excavating machinery.....	106,877	3.8	338	298,980	35.7
	Other wheel-type tractors, equipment.....	15,862	...	57	35,539	44.6		Road-building machinery.....	28,139	...	121	155,290	18.1
	Not analyzed in detail.....	28,843	...	82	49,317	58.5		Mining, quarrying machinery, accessories.....	41,969	...	166	144,949	29.0
82	General industrial machinery, equipment.....	4,482	1.0	44	23,105	19.4		Excavating, dredging machinery, equipment.....	8,527	...	79	106,486	7.8
84	Construction, mining, excavating machinery.....	2,412	0.5	22	10,717	22.5		Construction machinery (exc. road).....	15,769	...	124	142,111	11.2
85	Special industry machinery, equipment.....	419	0.1	12	2,868	14.6		Not analyzed in detail.....	12,673	...	56	42,749	29.6
86	Industrial equipment, supplies.....	793	0.2	22	10,996	7.2	85	Special industry machinery, equipment.....	717,714	25.6	2,218	1,184,569	62.6
95	Iron, steel wire and wire products.....	852	0.2	21	17,608	4.8		Food products machinery.....	37,578	...	195	61,584	6.1
	Woven wire fence, gates.....	420	...	9	10,119	4.2		Textile industry machinery.....	48,318	...	204	58,942	82.0
	Barbed, twisted wire.....	68	...	4	6,282	1.1		Printing trades machinery.....	46,483	...	153	53,279	87.2
	Nails (staples, tacks, brads).....	155	...	9	8,144	1.9		Wood-working machinery.....	38,049	...	291	167,148	22.8
	Wire rope, cable (exc. insulated).....	86	...	10	6,572	1.3		Shoe, shoe repair machinery.....	3,441	...	27	5,592	61.5
	Other iron, steel wire products.....	123	...	...	...	...		Oil-well and oil-refining machinery.....	429,892	...	914	691,984	62.1
96	Iron and steel, finished products.....	305	0.1	6	4,826	6.3		Miscellaneous special machinery, equipment.....	89,802	...	483	214,599	41.8
102	Petroleum and products.....	789	0.2	16	9,188	8.6		Not analyzed in detail.....	24,151	...	96	46,229	52.2
116	Converted paper products.....	1,000	0.2	5	5,322	18.8	86	Industrial equipment, supplies.....	619,389	22.2	2,169	1,106,590	56.0
124	Second-hand merchandise.....	1,423	0.3	23	8,826	16.1		Abrasives, abrasive material.....	49,603	...	533	394,117	12.6
	Commodities, n.e.c.....	7,797	2.7	...	...	...		Industrial leather, belting, packing.....	15,663	...	425	277,118	5.6
126	Service receipts.....	1,940	0.4	85	39,035	5.0		Mechanical rubber goods.....	53,124	...	599	376,551	14.1
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS													
	All establishments.....	2,999,989	100.0	7,304	...	...		Rope, cordage, twine (exc. wire).....	60,264	...	419	338,376	17.8
	Those analyzing commodity lines, total.....	2,794,644	...	6,541	...	...		Miscellaneous industrial equipment, supplies.....	325,078	...	1,330	656,304	49.5
45	Paints, varnishes, lacquers.....	2,254	0.1	135	85,308	2.6	89	Ship, marine propulsion machinery.....	1,713	0.1	25	12,084	14.2
48	Industrial chemicals, n.e.c.....	2,718	0.1	13	11,747	23.1	90	Miscellaneous transportation equipment.....	2,615	0.1	20	17,012	15.4
50	Motor vehicles.....	3,885	0.1	42	43,985	8.8	92	Scrap iron, steel.....	3,229	0.1	67	38,773	8.3
	Passenger cars (new).....	304	...	6	9,947	3.0	93	Iron, steel products (semi-finished).....	3,649	0.1	71	51,638	7.1
	Passenger cars (used).....	46	...	9	6,943	0.7		Sheet bars, template bars.....	190	...	11	6,394	3.0
	Trucks, truck-tractors, truck-trailers.....	2,653	...	28	31,411	8.4		Wire rods.....	424	...	21	16,813	2.5
	Other motor vehicles.....	882	...	...	...	...		Rough castings, foundry products.....	718	...	18	21,676	3.3
51	Automotive parts, accessories, etc.....	16,693	0.6	167	104,963	15.9		Forgings.....	570	...	17	18,442	3.1
	Batteries, electrical parts.....	1,769	...	28	35,942	4.9		Other semi-finished products.....	1,433	...	13	14,883	9.6
	Tires, tubes.....	1,900	...	29	35,368	5.4		Not analyzed in detail.....	314	...	9	4,492	7.0
	Parts (exc. batteries, electrical parts).....	5,233	...	85	51,360	10.2	94	Iron, steel products (flat).....	13,397	0.5	128	139,291	9.6
	Garage, filling station equipment.....	1,430	...	36	37,333	3.8		Plates.....	2,235	...	58	73,431	3.0
	Accessories.....	1,376	...	21	31,515	4.4		Strip (hot, cold rolled).....	911	...	39	32,940	2.8
	Other automotive supplies.....	1,204	...	30	37,002	3.2		Sheets (cold rolled).....	379	...	25	23,499	1.6
	Not analyzed in detail.....	3,781	...	21	23,162	16.3		Sheets (hot rolled).....	873	...	42	61,803	1.4
52	Electrical wiring supplies, construction materials.....	17,454	0.6	180	166,985	10.4		Black plate.....	380	...	14	14,470	2.6
53	Electrical apparatus, equipment.....	8,753	0.3	230	177,795	9.9		Sheets (galvanized, other coated).....	968	...	40	61,042	1.6
54	Radios, television sets, home appliances, and specialties.....	4,962	0.2	47	37,318	8.6		Tin plate, term plate.....	281	...	6	6,449	4.4
55	Electric commercial equipment.....	3,525	0.1	30	39,720	8.9		Other flat iron, steel products.....	1,491	...	47	55,177	2.7
56	Hardware.....	30,095	1.1	245	206,385	14.6		Not analyzed in detail.....	5,879	...	19	31,246	18.8
57	Plumbing, heating, air-conditioning.....	65,161	2.3	364	356,179	18.3	95	Iron, steel wire and wire products.....	21,891	0.8	614	484,452	4.5
	Air-conditioning equipment.....	1,144	...	19	18,104	6.3		Woven wire fence, gates.....	617	...	45	63,739	1.0
	Boilers, radiators, connectors.....	1,874	...	38	61,218	3.1		Fence posts, fittings.....	171	...	20	29,182	0.6
	Furnaces (warm air).....	895	...	29	45,185	2.0		Barbed, twisted wire.....	773	...	31	51,334	0.7
	Oil burners.....	465	...	26	52,403	0.9		Nails (staples, tacks, brads).....	3,011	...	102	120,411	2.5
	Gas appliances, supplies.....	134	...	11	15,225	0.9		Wire rope, cable (exc. insulated).....	14,165	...	521	416,913	3.4
	Heating, cooking stoves (exc. electric, gas).....	1,859	...	5	7,019	0.6		Strand, galvanized.....	191	...	24	41,140	0.5
	Fans, blowers, unit heaters, and accessories.....	1,359	...	62	87,084	2.1		Reinforcement mesh.....	418	...	25	32,174	1.3
	Plumbing fixtures, equipment, supplies.....	4,278	...	55	67,779	6.3		Drawn wire.....	228	...	17	20,929	1.1
	Pipe fittings, valves, specialties.....	42,960	...	276	273,859	15.7		Other iron, steel wire products.....	1,050	...	46	42,826	2.4
	Not analyzed in detail.....	11,512	...	43	60,479	19.0		Not analyzed in detail.....	1,667	...	24	18,797	8.9
78	Office, store fixtures and equipment, n.e.c.	2,311	0.1	13	6,219	37.2	96	Iron and steel finished products.....	25,973	0.9	312	251,789	10.3
79	Miscellaneous professional, service equipment	4,917	0.2	38	20,439	24.0		Rails, tieplates, splice bars, etc.....	1,606	...	21	32,459	4.9
80	Farm, garden machinery (exc. tractor).....	7,345	0.3	94	73,189	10.6		Bar-size shapes (exc. reinforcement), hot rolled.....	2,164	...	60	65,181	3.3
	Dairy equipment.....	520	...	12	14,820	3.5		Bar-size shapes, cold finished.....	1,680	...	53	66,403	2.5
	Garden equipment.....	79	...	13	13,288	0.6		Concrete reinforcement bars.....	677	...	40	54,295	1.2
	Farm machinery.....	5,332	...	60	53,952	9.9		Tool steel.....	652	...	39	52,432	1.2
	Not analyzed in detail.....	1,414	...	19	9,773	14.5		Structural shapes (exc. bar-size shapes).....	2,421	...	57	73,614	3.3
81	Tractors and equipment (exc. truck-tractors)	4,259	0.2	61	52,102	8.2		Other finished products.....	12,537	...	...	...	...
	Farm, garden tractors, equipment.....	1,687	...	40	32,558	5.2		Not analyzed in detail.....	4,236	...	30	21,923	19.3
	Other wheel-type tractors, equipment.....	1,525	...	25	22,751	6.7	97	Iron and steel pipe and tubes.....	201,082	7.2	783	733,726	27.4
	Not analyzed in detail.....	1,047	...	7	9,251	11.3		Cast iron soil pipe.....	2,971	...	34	38,544	7.7
82	General industrial machinery, equipment.....	420,924	15.1	1,702	860,370	48.9		Cast iron pressure pipe.....	3,923	...	29	37,717	5.1
	Compressors, pumps.....	52,941	...	611	395,282	13.4		Steel pipe, tubing (exc. seamless).....	76,656	...	559	584,562	13.8
	Crushing, pulverizing machinery, equipment	8,811	...	106	118,409	7.4		Seamless steel pipe, tubing.....	97,968	...	533	516,712	19.0
	Conveyors, conveying equipment.....	29,225	...	301	247,073	11.8		Not analyzed in detail.....	21,564	...	92	76,380	28.2
	Cranes, derricks, hoists, winches.....	19,588	...	280	269,007	7.3	98	Alloy steel.....	7,250	0.2	139	127,303	5.7
	Industrial trucks, tractors, stackers.....	54,548	...	255	188,880	28.8		Bars, hot rolled.....	329	...	16	21,558	1.5
	Fans, blowers (industrial equipment).....	5,980	...	203	127,557	4.7		Bars, cold finished.....	273	...	16	16,272	1.7
	Mechanical power transmission equipment.....	81,025	...	540	293,143	27.6		Tool steel.....	187	...	16	22,125	0.8
	Other general industrial machinery.....	82,606	...	598	307,029	26.9		Pipe and tubes.....	5,732	...	97	82,012	7.0
	Not analyzed in detail.....	86,290	...	232	147,524	58.5		Sheet and strip.....	23	...	6	3,890	0.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued					
99	Stainless steel.....	3,327	0.1	41	43,574	7.6	43	Furniture (household, office, store).....	1,444	0.2	26	6,030	23.9
	Strip.....	20	...	5	4,504	0.4		Office furniture (metal).....	32	...	6	1,897	1.7
	Sheets.....	374	...	13	14,219	2.6		Other furniture.....	1,412	...	...	...	...
	Bars and bar-size shapes.....	197	...	7	8,355	2.4							
	Other stainless steel.....	2,736	...	...	...	...	44	Drugs, drug sundries.....	3,063	0.4	42	6,035	50.8
101	Nonferrous metals.....	7,695	0.3	115	107,221	7.2	45	Paints, varnishes, lacquers.....	867	0.1	37	7,759	11.2
	Copper shapes, forms.....	1,757	...	57	60,842	2.9	48	Industrial chemicals, n.e.c.....	3,677	0.5	28	8,620	42.6
	Aluminum, alloy shapes, forms.....	3,246	...	25	20,758	15.6	51	Automotive parts, accessories, etc.....	834	0.1	14	6,078	13.7
	Tin and tin-base shapes, forms.....	213	...	6	2,989	7.1	52	Electrical wiring supplies, construction materials.....	857	0.1	42	19,682	4.4
	Precious metals.....	25	...	4	7,989	0.3	56	Hardware.....	3,849	0.5	37	13,357	28.8
	Other nonferrous metals, basic shapes.....	2,064	...	36	34,533	6.0							
	Not analyzed in detail.....	390	...	12	9,846	4.0	57	Plumbing, heating, air-conditioning.....	1,042	0.1	44	18,467	5.6
102	Petroleum and products.....	3,110	0.1	36	32,304	9.6		Air-conditioning equipment.....	640	...	30	15,563	4.1
109	Glass (sheet and containers).....	42,401	1.5	105	53,172	79.7		Plumbing fixtures, equipment, supplies.....	44	...	5	1,234	3.6
111	Lumber (rough, dressed, finished).....	2,183	0.1	22	22,912	9.5		Other plumbing, heating, equipment.....	...	...	...	...	...
								Not analyzed in detail.....	313	...	6	1,146	27.3
115	Paper (basic materials, paper board).....	4,230	0.2	38	33,409	12.7	58	Boot, shoe cut stock, shoe findings.....	98,971	13.8	715	108,998	90.8
	Fine paper.....	3,285	...	4	11,365	28.9		Boot, shoe cut stock (leather).....	31,196	...	421	62,196	50.2
	Wrapping paper.....	506	...	12	11,741	4.3		Rubber products (heels, soles, etc.).....	17,278	...	379	49,086	35.2
	Building paper, board.....	248	...	11	12,110	2.0		Other shoe findings.....	28,195	...	467	65,364	43.1
	Miscellaneous paper, paper board.....	191	...	...	...	...		Not analyzed in detail.....	22,302	...	159	23,500	94.9
118	Jewelry, silverware, trophies.....	2,591	0.1	6	9,352	27.7	59	Barber, beauty shop equipment.....	87,784	12.2	919	90,098	97.4
122	Junk and scrap (exc. iron and steel).....	2,114	0.1	49	22,056	9.6	60	Mortician goods, supplies.....	9,530	1.3	91	9,582	99.4
123	Rubber sundries, n.e.c.....	1,930	0.1	16	4,809	40.1	61	Laundry, dry cleaning equipment, supplies.....	98,101	13.7	360	105,548	92.9
124	Second-hand merchandise.....	36,779	1.3	389	162,663	22.6	62	Tailors' supplies.....	7,436	1.0	100	13,387	55.5
	Commodities, n.e.c.....	62,938	2.2	...	...	...	63	Upholsterers' supplies.....	33,452	4.7	158	36,741	91.0
126	Service receipts.....	12,994	0.5	413	224,085	5.8	64	Janitors' supplies.....	58,422	8.1	625	82,600	70.7
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS													
	All establishments.....	571,154	...	2,596	...	...	65	Photographic goods.....	13,739	1.9	47	28,265	48.6
	Those analyzing commodity lines, total.....	551,030	100.0	2,419	...	...		Projection apparatus.....	2,116	...	29	15,213	13.9
								Other photographic goods.....	11,623	...	...	...	...
43	Furniture (household, office, store).....	1,270	0.2	25	10,246	12.4	71	Stationers', office supplies (exc. paper).....	918	0.1	7	1,608	57.1
	Office furniture (wooden).....	509	...	18	8,445	6.0	78	Office, store fixtures, and equipment, n.e.c.....	1,803	0.2	17	4,012	44.9
	Office furniture (metal).....	501	...	15	7,910	6.3	79	Miscellaneous professional, service equipment.....	43,876	6.1	281	53,918	81.4
	Other furniture.....	260	...	...	...	...	82	General industrial machinery, equipment.....	777	0.1	6	1,913	40.6
44	Drugs, drug sundries.....	10,713	1.9	82	34,649	30.9	85	Special industry machinery, equipment.....	1,671	0.2	44	11,389	14.7
54	Radio, television sets, home appliances, and specialities.....	413	0.1	10	2,981	13.8		Food products machinery.....	346	...	5	1,973	17.5
65	Janitors' supplies.....	516	0.1	16	7,095	7.3		Shoe, shoe repair machinery.....	556	...	23	5,990	9.3
66	Photographic goods.....	1,032	0.2	23	11,236	9.2		Miscellaneous special machinery, equipment.....	326	...	...	...	...
67	Scientific optical instruments.....	2,317	0.4	51	10,757	21.5		Not analyzed in detail.....	443	...	5	1,225	36.2
68	Dental equipment, supplies.....	91,200	16.6	445	102,108	89.3	86	Industrial equipment, supplies.....	429	0.1	15	20,311	4.1
69	Surgical, medical equipment and supplies.....	189,225	34.3	665	212,147	89.2		Industrial leather, belting, packing.....	835	...	4	17,615	2.5
70	Professional, scientific equipment, n.e.c.....	34,507	9.9	216	83,576	65.2		Rope, cordage, twine (exc. wire).....	49	...	5	1,043	4.7
								Miscellaneous industrial equipment, supplies.....	345	...	...	...	...
71	Stationers', office supplies (exc. paper).....	8,158	1.5	68	20,295	40.2	115	Paper (basic materials, paper board).....	1,417	0.2	41	12,799	11.1
72	School equipment, supplies.....	47,430	8.6	226	60,361	78.6		Converted paper products.....	2,887	0.4	64	13,048	22.1
73	Church equipment, supplies.....	18,017	3.3	152	35,348	51.0		Paper bags.....	613	...	18	4,397	13.9
75	Office machines.....	719	0.1	21	9,724	7.4	116	Boxes, containers (paper, paperboard).....	469	...	10	3,308	14.2
78	Office, store fixtures and equipment, n.e.c.....	965	0.2	12	3,991	24.2		Miscellaneous converted paper products.....	1,200	...	...	...	...
79	Miscellaneous professional, service equipment.....	13,664	2.5	92	21,067	64.8		Not analyzed in detail.....	605	...	9	1,842	32.8
86	Industrial equipment, supplies.....	499	0.1	8	2,182	22.9							
101	Nonferrous metals.....	729	0.1	8	2,462	29.6	119	Toys, games, athletic goods.....	476	0.1	17	3,063	15.5
							120	Leather.....	204,900	29.0	509	218,170	93.9
115	Paper (basic materials, paper board).....	828	0.2	22	7,485	11.1	121	Luggage, saddlery, harness.....	1,392	0.2	43	10,282	13.5
	Newsprint, groundwood, book paper.....	320	...	7	3,648	8.8	123	Rubber sundries, n.e.c.....	1,337	0.2	14	4,518	29.6
	Fine paper.....	356	...	10	3,763	9.5		Commodities, n.e.c.....	16,384	2.3	...	...	...
	Wrapping paper.....	99	...	8	1,716	5.8	126	Service receipts.....	1,817	0.2	93	31,575	5.8
	Miscellaneous paper, paper board.....	53	...	5	721	7.4							
116	Converted paper products.....	3,069	0.6	42	17,023	18.0							
	Paper stationery, office supplies.....	1,410	...	34	12,373	11.4							
	Paper bags.....	179	...	10	3,018	5.9							
	Miscellaneous converted paper products.....	1,480	...	...	...	...			
117	Books, magazines, printed materials.....	1,824	0.3	30	12,431	14.7							
119	Toys, games, athletic goods.....	1,704	0.3	40	11,456	14.9							
124	Second-hand merchandise.....	540	0.1	23	9,619	5.6							
	Commodities, n.e.c.....	99,795	18.1	...	...	...				
126	Service receipts.....	1,896	0.3	56	21,511	8.8							
SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS													
	All establishments.....	767,142	...	4,240	...	...					
	Those analyzing commodity lines, total.....	717,188	100.0	3,794	...	...					
16	Soap, toilet and other.....	2,548	0.4	65	11,773	21.6	1	Canned, bottled foods.....	2,279	1.0	15	11,525	19.8
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,628	0.2	10	13,008	12.5	5	Groceries (exc. as specified).....	902	0.4	12	9,883	9.1
34	Shoes, other footwear.....	454	0.1	15	3,498	13.0	17	Cigars, cigarettes, tobacco (exc. leaf).....	252	0.1	8	6,213	4.0
35	Piece goods (woven).....	4,380	0.6	40	12,143	36.1	32	Men's, boys' clothing, furn. (exc. shoes).....	306	0.1	5	2,787	11.0
							43	Furniture (household, office, store).....	239	0.1	7	7,997	3.0
37	Miscellaneous dry goods.....	4,626	0.6	39	9,052	51.1	45	Paints, varnishes, lacquers.....	1,224	0.5	35	16,464	7.4
	Notions, thread, buttons, closures.....	1,368	...	27	3,953	34.6	50	Motor vehicles.....	227	0.1	9	10,006	2.3
	Other dry goods.....	2,748	...	...	...	...			
	Not analyzed in detail.....	510	...	6	1,004	50.8	51	Automotive parts, accessories, etc.....	827	0.4	20	14,091	5.9
								Batteries, electrical parts.....	55	...	...	...	2.6
								Tires, tubes.....	268	...	7	8,876	3.0
								Parts (exc. batteries, electrical parts).....	126	...	4	2,938	4.3
								Accessories.....	119	...	5	1,479	8.0
								Other automotive supplies.....	24	...	...	...	...
								Not analyzed in detail.....	235	...	4	2,525	9.3
							52	Electrical wiring supplies, construction materials.....	1,312	0.6	21	10,109	13.0
							53	Electrical apparatus, equipment.....	836	0.4	12	6,647	12.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued					
54	Radios, television sets, home appliances, and specialties.....	352	0.2	18	10,912	3.2	83	Metal-working machinery.....	6,476	0.4	51	75,964	8.5
	Radio sets, tubes, etc., public address systems.....	233	...	12	2,674	8.7		Machine tools, equipment.....	1,950	...	24	37,755	5.2
	Electric household refrigerators, freezers Other electrical appliances, specialties..	19	...	5	7,656	0.2		Welding machinery, equipment.....	1,404	...	23	36,587	3.8
56	Hardware.....	10,687	4.7	48	25,167	42.5		Portable metal-working machinery (power- driven).....	60	...	5	3,147	1.9
	Builders' hardware.....	526	...	6	3,710	14.2		Miscellaneous metal-working machinery..	2,213	...	18	38,754	5.7
	Heavy hardware.....	1,718	...	16	7,019	24.5		Not analyzed in detail.....	849	...	8	8,450	10.0
	Shelf, light hardware.....	80	...	6	2,903	2.8	84	Construction, mining, excavating machinery..	1,322	0.1	15	26,592	5.0
	Other hardware.....	6,064	...	...	...	...		Mining, quarrying machinery, accessories..	459	...	5	9,304	4.9
	Not analyzed in detail.....	2,299	...	12	4,321	53.2		Construction machinery (exc. road).....	188	...	10	21,272	0.9
57	Plumbing, heating, air-conditioning.....	653	0.3	19	6,640	9.8	85	Other construction etc., machinery.....	675	...	...	...	...
	Boilers, radiators, connectors.....	132	...	4	2,747	4.8		Miscellaneous industrial machinery, equip- ment.....	2,226	0.2	25	115,072	1.9
	Pipe fittings, valves, specialties.....	297	...	11	4,838	6.1	86	Industrial equipment, supplies.....	6,276	0.4	64	120,673	5.2
	Other plumbing, heating equipment.....	224	...	...	...	...		Abrasives, abrasive material.....	216	...	14	26,899	0.8
79	Miscellaneous professional service equipment	3,018	1.3	11	13,738	22.0		Industrial leather, belting, packing.....	194	...	8	12,669	1.5
80	Farm, garden machinery (exc. tractors).....	281	0.1	7	11,549	2.4		Mechanical rubber goods.....	160	...	12	6,790	2.4
81	Tractors and equipment (exc. truck-tractors)	307	0.1	6	4,035	7.6		Rope, cordage, twine (exc. wire).....	988	...	23	23,438	4.2
82	General industrial machinery, equipment.....	1,999	0.9	27	16,747	13.6	92	Scrap iron, steel.....	4,718	...	...	...	...
83	Metal-working machinery.....	197	0.1	6	3,420	5.8			20,944	1.4	104	401,851	5.2
84	Construction, mining, excavating machinery..	1,085	0.5	10	5,382	20.2	93	Iron, steel products (semi-finished).....	58,325	4.0	167	426,468	13.7
85	Special industry machinery, equipment.....	811	0.4	10	4,399	18.4		Sheet bars, tinsplate bars.....	9,367	...	33	42,530	22.0
86	Industrial equipment, supplies.....	5,839	2.6	38	23,405	24.9		Wire rods.....	6,473	...	50	291,596	2.2
	Abrasives, abrasive material.....	26	...	7	4,063	0.6		Rough castings, foundry products.....	2,839	...	36	245,112	1.2
	Industrial leather, belting, packing.....	149	...	10	4,654	3.2		Forgings.....	28	...	28	243,362	0.3
	Mechanical rubber goods.....	325	...	9	4,119	7.9		Other semi-finished products.....	22,346	...	44	307,847	7.3
	Rope, cordage, twine (exc. wire).....	2,715	...	22	17,833	15.2		Not analyzed in detail.....	15,141	...	35	20,803	72.8
	Miscellaneous industrial equipment, supplies.....	2,624	...	...	...	...	94	Iron, steel products (flat).....	494,168	33.5	620	1,067,395	46.3
88	Railroad transportation equipment.....	60,882	26.9	70	70,026	86.9		Plates.....	87,587	...	290	729,680	12.0
89	Ship, marine propulsion machinery.....	46,356	20.5	197	66,763	69.4		Strip (hot, cold rolled).....	33,161	...	241	778,897	5.7
90	Miscellaneous transportation equipment.....	61,606	27.2	228	76,305	80.7		Sheets (cold rolled).....	72,047	...	265	740,468	9.7
93	Iron, steel products (semi-finished).....	575	0.2	5	4,261	13.5		Sheets (hot rolled).....	83,027	...	308	808,680	10.3
95	Iron, steel wire and wire products.....	1,876	0.8	21	15,390	12.2		Black plate.....	14,679	...	80	352,220	4.2
	Nails, (staples, tacks, brads).....	13	...	6	3,729	0.3		Sheets (galvanized, other coated).....	31,565	...	232	647,979	4.9
	Wire rope, cable (exc. insulated).....	1,089	...	18	12,639	8.6		Tin plate,terne plate.....	67,775	...	113	459,819	14.7
	Other iron, steel wire products.....	774	...	...	...	...		Other flat iron, steel products.....	71,688	...	148	478,571	6.6
96	Iron and steel finished products.....	4,393	1.9	16	7,110	61.8		Not analyzed in detail.....	72,639	...	98	99,347	73.1
	Rails, tieplates, splice bars, etc.....	2,337	...	6	2,511	93.1	95	Iron, steel wire and wire products.....	76,091	5.2	374	643,788	11.8
	Other finished products.....	2,056	...	...	...	...		Woven wire fence, gates.....	7,059	...	88	234,291	3.0
101	Nonferrous metals.....	163	0.1	5	4,687	3.5		Fence posts, fittings.....	1,532	...	49	284,542	0.7
102	Petroleum and products.....	596	0.3	12	6,697	8.9		Barbed, twisted wire.....	6,105	...	81	324,010	1.6
119	Toys, games, athletic goods.....	1,996	0.7	9	8,452	18.9		Nails (staples, tacks, brads).....	18,178	...	143	394,583	4.6
122	Junk and scrap (exc. iron and steel).....	416	0.2	11	3,180	13.0		Wire rope, cable (exc. insulated).....	6,528	...	97	319,941	2.0
124	Second-hand merchandise.....	3,175	1.4	26	6,598	48.1		Strand,galvanized.....	944	...	28	237,886	0.4
Commodities, n.e.c.....		8,940	4.0	...	...	...		Reinforcement mesh.....	5,591	...	85	229,883	2.4
Service receipts.....		2,012	0.9	71	30,001	6.7		Draw wire.....	12,057	...	101	400,926	3.0
								Other iron, steel wire products.....	13,290	...	117	301,624	14.4
								Not analyzed in detail.....	4,407	...	33	23,325	18.9
	IRON, STEEL AND PRODUCTS DISTRIBUTORS						96	Iron and steel finished products.....	341,384	23.3	554	880,598	38.8
	All establishments.....	1,551,841	...	1,545	...	...		Rails, tieplates, splice bars, etc.....	32,401	...	48	340,342	9.5
	Those analyzing commodity lines, total	1,465,819	100.0	1,409	...	...		Bar-size shapes (exc. reinforcement), hot rolled.....	73,097	...	243	658,782	11.1
45	Paints, varnishes, lacquers.....	1,007	0.1	40	39,685	2.5		Bar-size shapes, cold finished.....	40,744	...	171	480,543	8.5
56	Hardware.....	7,410	0.5	89	78,562	9.4		Concrete reinforcement bars.....	40,425	...	182	480,300	8.4
	Builders' hardware.....	1,362	...	25	26,324	5.2		Tool steel.....	8,757	...	102	398,903	2.2
	Heavy hardware.....	2,163	...	32	28,297	7.6		Structural shapes (exc. bar-size shapes)...	88,769	...	268	645,927	13.7
	Shelf, light hardware.....	224	...	13	17,420	1.8		Piling, bearing piles.....	7,585	...	13	238,148	3.2
	Wire screening.....	434	...	20	20,011	5.0		Other finished products.....	49,605	...	...	...	...
	Other hardware.....	1,862	...	31	39,139	4.8	97	Iron and steel pipe and tubes.....	158,267	10.8	301	665,519	23.8
	Not analyzed in detail.....	702	...	10	6,960	11.6		Cast iron soil pipe.....	3,431	...	34	37,316	9.2
57	Plumbing, heating, air-conditioning.....	14,836	1.0	102	126,113	11.8		Cast iron pressure pipe.....	5,746	...	26	30,318	19.0
	Air-conditioning equipment.....	547	...	13	17,227	3.2		Steel pipe, tubing (exc. seamless).....	54,374	...	213	555,539	9.8
	Boilers, radiators, connectors.....	607	...	13	19,831	3.1		Seamless steel pipe, tubing.....	65,467	...	139	455,509	14.4
	Furnaces (warm air).....	1,502	...	18	21,112	7.1		Not analyzed in detail.....	29,249	...	38	40,263	72.6
	Oil burners.....	197	...	13	19,433	1.0	98	Alloy steel.....	66,789	4.6	206	579,070	11.5
	Gas appliances, supplies.....	641	...	11	16,006	4.0		Bars, hot rolled.....	14,670	...	106	459,311	3.2
	Heating, cooking stoves (exc. electric gas)	450	...	6	4,644	9.7		Bars, cold finished.....	5,182	...	77	324,984	1.6
	Fans, blowers, unit heaters, and acces- sories.....	529	...	13	12,696	4.2		Tool steel.....	5,651	...	45	276,127	2.0
	Plumbing fixtures, equipment, supplies...	2,238	...	26	42,192	5.3		Pipe and tubes.....	7,077	...	41	172,892	6.1
	Pipe fittings, valves, specialties.....	5,493	...	51	73,493	7.5		Sheet and strip.....	11,564	...	47	249,550	4.6
	Not analyzed in detail.....	2,632	...	14	11,329	23.2		Other alloy steel.....	7,516	...	47	337,275	2.2
80	Farm, garden machinery (exc. tractors).....	1,062	0.1	15	16,368	6.5		Not analyzed in detail.....	15,129	...	22	21,910	69.0
82	General industrial machinery, equipment.....	4,610	0.3	52	75,688	6.1	99	Stainless steel.....	67,349	4.6	213	516,329	13.0
	Compressors, pumps.....	821	...	17	25,679	3.2		Strip.....	4,384	...	50	271,637	1.6
	Conveyors,conveying equipment.....	1,307	...	15	36,096	3.6		Sheet.....	31,972	...	127	449,984	7.1
	Cranes, derricks, hoists, winches.....	1,418	...	11	34,560	4.1		Bars and bar-size shapes.....	11,536	...	83	376,109	3.1
	Industrial trucks, tractors, stackers.....	172	...	5	8,692	2.0		Other stainless steel.....	15,586	...	89	373,917	4.2
	Mechanical power transmission equipment...	71	...	5	8,760	0.8		Not analyzed in detail.....	3,861	...	25	13,363	28.9
	Other general industrial machinery.....	821	...	...	...	...	100	Building metal work, n.e.c.....	46,397	3.2	195	216,204	21.4

See Footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued													
101	Nonferrous metals.....	38,175	2.6	193	401,574	9.5	97	Iron and steel pipe and tubes.....	5,220	0.3	71	96,138	5.4
	Copper shapes, forms.....	6,148	...	67	253,153	2.4	101	Nonferrous metals.....	23,222	1.4	109	131,304	17.7
	Aluminum, alloy shapes, forms.....	25,289	...	136	226,008	11.2	122	Junk and scrap (exc. iron and steel).....	117,117	7.0	1,148	490,990	23.8
	Tin and tin-base shapes, forms.....	209	...	8	6,695	3.1		Scrap metals, nonferrous.....	74,241	...	810	418,629	17.7
	Other nonferrous metals, basic shapes.....	4,049	...	36	214,732	1.9		Waste rags.....	4,138	...	387	132,376	3.1
	Not analyzed in detail.....	2,480	...	18	16,786	14.8		Waste rubber.....	923	...	124	84,194	1.1
102	Petroleum and products.....	1,350	0.1	6	9,919	13.6		Other waste materials.....	6,528	...	308	124,186	5.2
104	Brick, tile, terra cotta.....	1,256	0.1	20	25,527	4.9		Not analyzed in detail.....	31,287	...	253	52,460	59.6
105	Building stone, slate, concrete products.....	1,016	0.1	12	8,174	12.4	124	Second-hand merchandise.....	3,850	0.2	122	38,902	9.9
106	Cement, lime, plaster, stucco.....	2,867	0.2	20	136,739	2.1		Commodities, n.e.c., and service receipts.....	11,004	0.6	...	...	...
107	Crude nonmetallic minerals, products.....	1,459	0.1	9	12,572	11.6							
115	Paper (basic materials, paper board).....	2,762	0.2	30	29,038	9.5	WASTE MATERIALS DEALERS						
	Building paper, board.....	2,683	...	24	26,026	10.3		All establishments.....	999,872	...	4,663	...	...
	Miscellaneous paper, paper board.....	79	...	...	...	...		Those analyzing commodity lines, total.....	968,479	100.0	4,220	...	...
122	Junk and scrap (exc. iron and steel).....	973	0.1	21	27,140	3.6	22	Hides, skins, raw furs.....	4,181	0.4	66	21,966	19.0
	Scrap metals, nonferrous.....	665	...	10	12,645	5.2	26	Wool, related products.....	1,586	0.2	21	9,358	16.9
	Waste rags.....	84	...	11	22,357	0.4	51	Automotive parts, accessories, etc.....	813	0.1	55	8,021	10.1
	Other waste materials.....	224	...	...	...	...		Batteries, electrical parts.....	141	...	11	2,810	5.0
124	Second-hand merchandise.....	2,188	0.1	28	7,573	28.9		Tires, tubes.....	59	...	11	1,265	4.7
	Commodities, n.e.c.....	31,769	2.2	...	...	...		Parts (exc. batteries, electrical parts).....	504	...	12	4,842	10.4
126	Service receipts.....	7,065	0.5	58	177,788	4.0		Accessories.....	35	...	5	914	3.8
								Other automotive supplies.....	74	...	...	...	...
NONFERROUS METALS, METAL WORK DISTRIBUTORS													
	All establishments.....	504,874	...	258	...	...	92	Scrap iron, steel.....	90,012	9.3	969	226,397	39.8
	Those analyzing commodity lines, total.....	503,867	100.0	244	...	...	93	Iron, steel products (semi-finished).....	2,899	0.3	30	19,190	15.1
56	Hardware.....	825	0.2	17	112,207	0.7	94	Iron, steel products (flat).....	851	0.1	20	19,234	4.4
57	Plumbing, heating, air-conditioning.....	5,974	1.2	16	39,352	15.2	96	Iron and steel finished products.....	1,800	0.2	29	17,861	10.1
79	Miscellaneous professional, service equipment.....	1,130	0.2	5	24,672	4.6	101	Nonferrous metals.....	18,050	1.9	47	38,952	46.3
91	Metallic ores, concentrates.....	24,258	4.8	11	193,266	12.6		Copper shapes, forms.....	2,866	...	22	10,932	26.2
92	Scrap iron, steel.....	3,536	0.7	9	26,862	13.2		Aluminum, alloy shapes, forms.....	2,819	...	21	17,092	16.5
93	Iron, steel products (semi-finished).....	6,584	1.3	4	99,427	6.6		Tin and tin-base shapes, forms.....	754	...	8	7,677	9.8
94	Iron, steel products (flat).....	6,939	1.4	30	127,381	5.4		Other nonferrous metals, basic shapes.....	9,507	...	22	21,438	44.3
95	Iron, steel wire and wire products.....	5,974	1.1	21	143,736	3.9		Not analyzed in detail.....	2,104	...	12	4,916	42.8
96	Iron and steel finished products.....	2,845	0.6	11	66,936	4.2	115	Paper (basic materials, paper board).....	686	0.1	10	5,168	13.3
97	Iron and steel pipe and tubes.....	4,341	0.9	15	87,285	5.0	122	Junk and scrap (exc. iron and steel).....	826,655	85.2	4,220	968,479	85.2
	Steel pipe, tubing (exc. seamless).....	791	...	11	66,741	1.2		Scrap metals, nonferrous.....	249,886	...	1,779	417,595	59.8
	Seamless steel pipe, tubing.....	3,550	...	14	85,847	4.1		Waste rags.....	179,386	...	1,748	384,398	46.7
98	Alloy steel.....	390	0.1	8	77,312	0.5		Waste rubber.....	15,574	...	422	107,233	14.5
99	Stainless steel.....	7,930	1.6	49	177,547	4.5		Other waste materials.....	210,327	...	1,706	364,903	57.6
101	Nonferrous metals.....	413,059	81.8	242	501,607	82.3		Not analyzed in detail.....	171,482	...	1,049	183,671	93.4
	Copper shapes, forms.....	82,183	...	112	355,328	23.1	124	Second-hand merchandise.....	5,455	0.6	84	15,990	34.1
	Aluminum, alloy shapes, forms.....	82,394	...	122	277,893	29.6		Commodities, n.e.c.....	14,417	1.5	...	...	...
	Tin and tin-base shapes, forms.....	15,344	...	35	126,928	12.1	126	Service receipts.....	1,074	0.1	76	39,073	2.7
	Precious metals.....	20,901	...	29	144,500	14.5							
	Other nonferrous metals, basic shapes.....	212,237	...	...	...	...			
122	Junk and scrap (exc. iron and steel).....	5,016	1.0	6	55,501	9.0	AMUSEMENT, SPORTING GOODS WHOLESALERS						
	Scrap metals, nonferrous.....	5,016	...	6	55,501	9.0		All establishments.....	566,754	...	2,226	...	...
	Commodities, n.e.c., and service receipts.....	15,466	3.1	...	...	...		Those analyzing commodity lines, total.....	545,962	100.0	2,025	...	...
IRON, STEEL SCRAP DEALERS													
	All establishments.....	1,699,428	...	3,054	...	...	3	Confectionery.....	472	0.1	18	5,327	8.9
	Those analyzing commodity lines, total.....	1,673,794	100.0	2,875	...	...	18	Smokers' supplies, razor blades, etc.....	1,367	0.2	29	9,113	15.0
22	Hides, skins, raw furs.....	3,740	0.2	63	31,200	12.0	32	Men's, boys' clothing furn. (exc. shoes).....	1,474	0.3	57	17,675	8.3
51	Automotive parts, accessories, etc.....	2,134	0.1	121	15,898	13.4		Underwear, hosiery.....	243	...	18	3,814	6.4
	Batteries, electrical parts.....	77	...	18	3,554	2.2		Work clothing, gloves.....	410	...	15	4,139	9.9
	Tires, tubes.....	157	...	30	6,277	2.5		Other clothing, furnishings (men's, boys').....	821	...	...	...	...
	Parts (exc. batteries, electrical parts).....	1,292	...	83	10,195	12.7	33	Women's, children's clothing, accessories (exc. shoes).....	619	0.1	30	7,322	8.4
	Garage, filling station equipment.....	54	...	4	963	5.6		Hosiery, underwear.....	140	...	18	3,976	3.5
	Accessories.....	133	...	21	4,426	3.0		Children's, infants' wear (exc. footwear).....	342	...	10	1,161	29.4
	Other automotive supplies.....	29	...	6	1,801	1.6		Other apparel, accessories (exc. shoes).....	137	...	...	...	...
	Not analyzed in detail.....	292	...	27	3,367	11.6	36	Home furnishings (textile).....	1,433	0.3	17	12,071	11.9
57	Plumbing, heating, air-conditioning.....	2,207	0.1	43	38,005	5.8	37	Miscellaneous dry goods.....	1,464	0.3	51	11,635	12.6
82	General industrial machinery equipment.....	1,516	0.1	23	33,885	4.5		Notions, thread, buttons, closures.....	1,356	...	46	9,634	14.1
83	Metal-working machinery.....	1,286	0.1	19	19,832	6.5		Other dry goods.....	108	...	...	...	...
91	Metallic ores, concentrates.....	10,487	0.6	30	43,368	24.2	39	China, glassware, crockery.....	2,809	0.5	30	16,344	17.2
92	Scrap iron, steel.....	1,452,107	87.0	2,875	1,673,794	87.0	40	Kitchen utensils, miscellaneous homewares.....	4,325	0.8	59	20,790	20.8
93	Iron, steel products (semi-finished).....	9,840	0.6	66	56,404	17.4	42	Floor coverings.....	633	0.1	11	5,828	10.9
94	Iron, steel products (flat).....	16,760	1.0	84	161,124	10.4	43	Furniture (household, office, store).....	1,322	0.2	26	15,285	8.6
95	Iron, steel wire and wire products.....	2,267	0.1	25	70,241	3.2		Household furniture.....	452	...	15	8,895	9.1
96	Iron and steel finished products.....	11,037	0.6	81	148,404	7.4		Mattresses, bed springs.....	77	...	8	6,653	1.2
	Rails, tieplates, splice bars, etc.....	3,853	...	18	62,853	6.1		Other furniture.....	793	...	...	...	...
	Bar-size shapes (exc. reinforcement), hot rolled.....	1,149	...	19	56,569	2.0	44	Drugs, drug sundries.....	2,412	0.4	60	16,812	14.3
	Bar-size shapes, cold finished.....	68	...	10	31,177	0.2		Drugs, pharmaceuticals.....	69	...	9	1,838	3.8
	Concrete reinforcement bars.....	187	...	19	47,511	0.4		Proprietary medicines, toiletries, (exc. soap).....	535	...	22	5,887	9.1
	Structural shapes (exc. bar-size shapes).....	3,429	...	56	94,708	3.6		Druggist sundries.....	1,972	...	33	11,346	13.8
	Other finished products.....	146	...	...	...	...		Not analyzed in detail.....	236	...	10	2,531	9.3
	Not analyzed in detail.....	2,205	...	11	25,901	8.5	45	Paints, varnishes, lacquers.....	443	0.1	16	4,981	8.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
AMUSEMENT, SPORTING GOODS WHOLESALERS—Continued													
51	Automotive parts, accessories, etc.	838	0.2	17	8,163	10.3		COAL, COKE WHOLESALERS					
	Batteries, electrical parts	67	...	5	3,355	2.0	57	All establishments	2,077,284	...	982	...	...
	Parts (exc. batteries, electrical parts)	186	...	5	1,983	9.4	102	Those analyzing commodity lines, total	2,067,044	100.0	943	...	...
	Accessories	145	...	5	4,374	3.3	103	Plumbing, heating, air-conditioning	1,321	0.1	27	53,331	2.5
	Other automotive supplies	440	...	...	...	...	126	Petroleum and products	15,826	0.8	53	79,764	19.8
52	Electrical wiring supplies, construction materials	380	0.1	30	11,681	3.2		Coal, coke	1,997,966	96.6	943	2,067,044	96.6
54	Radios, television sets, home appliances, and specialties	7,986	1.5	81	55,431	14.4		Commodities, n.e.c.	50,634	2.4	...	...	...
	Radio sets, tubes, etc., public address systems	1,978	...	34	21,764	9.1		Service receipts	1,297	0.1	32	74,717	1.7
	Television sets, tubes, parts, etc.	372	...	7	9,897	6.2	1	FARM SUPPLIES WHOLESALERS					
	Electric household refrigerators, freezers	614	...	8	12,047	6.0		All establishments	1,271,599	...	1,658	...	...
	Electric home laundry equipment	773	...	4	9,125	3.4		Those analyzing commodity lines, total	1,213,823	100.0	1,528	...	...
	Electric ranges	271	...	...	...	...		Canned, bottled foods	7,036	0.6	43	46,637	15.1
	Other electric appliances, specialties	2,395	...	11	9,612	16.5		Canned fruits, fruit juices	178	...	14	23,548	0.8
	Not analyzed in detail	1,583	...	...	...	...		Canned vegetables, vegetable juices	1,369	...	19	24,946	5.5
56	Hardware	3,997	0.7	37	26,230	15.2		Canned fish, sea foods	3,117	...	12	23,399	13.3
65	Photographic goods	166,613	30.5	444	193,920	85.9		Canned meats	29	...	10	3,739	0.6
69	Fountain pens, pencils	896	0.2	66	23,414	3.8		Canned milk	78	...	15	4,648	1.7
71	Stationers', office supplies (exc. paper)	1,132	0.2	40	9,181	12.3		Other canned foods	21	...	...	...	...
73	School equipment, supplies	2,538	0.5	83	18,410	13.8	5	Not analyzed in detail	2,244	...	20	20,394	11.0
79	Miscellaneous professional, service equipment	3,694	0.7	20	6,632	54.1		Groceries (exc. as specified)	14,010	1.2	147	76,795	18.2
116	Converted paper products	1,892	0.3	57	13,533	14.0		Flour, related products	8,872	...	104	51,194	17.3
	Paper stationery, office supplies	1,085	...	45	11,518	9.4		Sugar	1,387	...	34	14,454	9.6
	Paper bags	214	...	21	4,723	4.5		Cooking oils (exc. lard)	68	...	10	3,514	1.9
	Boxes, containers (paper, paper board)	90	...	6	2,067	4.4		Breakfast cereals	91	...	17	7,843	1.2
	Miscellaneous converted paper products	503	...	...	...	...		Bakery products	208	...	5	2,694	7.7
117	Books, magazines, printed materials	935	0.2	36	11,907	7.8		Dried fruits	702	...	8	2,772	0.8
	Books, magazines, newspapers	385	...	13	4,783	8.0	7	Other groceries	1,065	...	...	...	...
	Printed blanks, forms	40	...	8	2,234	1.8		Not analyzed in detail	2,267	...	27	20,358	11.1
	Miscellaneous engraved, printed products	315	...	12	4,657	6.8		Eggs, poultry	5,528	0.4	64	86,250	6.4
	Not analyzed in detail	195	...	8	3,189	6.1		Eggs	4,072	...	37	80,186	5.1
118	Jewelry, silverware, trophies	3,608	0.7	83	37,340	9.7		Poultry (live or dressed)	872	...	41	81,397	1.1
	Clocks, watches	1,991	...	46	23,333	7.1		Not analyzed in detail	584	...	13	3,167	18.4
	Costume jewelry	553	...	26	9,215	6.1	8	Fresh fruits, vegetables, berries	2,062	0.2	17	12,048	17.1
	Silverware, plated ware	512	...	12	8,229	6.2	19	Cotton (raw), including lint	5,554	0.4	7	20,038	27.7
	Other jewelry items	387	...	...	...	...	21	Hay, straw, alfalfa	5,634	0.5	21	8,600	65.5
	Not analyzed in detail	565	...	14	10,445	5.4		Feed (mixed, other)	499,616	42.0	874	746,545	66.9
119	Toys, games, athletic goods	296,304	54.1	1,395	342,999	86.4	28	Grains	46,177	3.8	56	158,704	29.1
	Small arms, ammunition	17,779	...	...	...	...		Corn	5,830	...	12	90,801	6.4
	Toys, games	92,290	...	712	141,822	69.2		Wheat	14,951	...	10	83,148	18.0
	Bicycles	23,117	...	138	59,389	38.9		Oats	1,782	...	10	88,915	2.0
	Children's vehicles (exc. bicycles)	4,551	...	106	43,911	10.4		Soybeans	4,755	...	7	77,194	6.2
	Other athletic goods	73,137	...	387	114,130	64.1		Other grains	3,443	...	...	...	...
	Not analyzed in detail	85,455	...	324	99,890	8.5		Not analyzed in detail	15,418	...	38	58,504	26.4
120	Leather	393	0.1	21	6,422	6.1	30	Seeds (field, garden)	308,739	25.4	710	537,257	57.5
124	Second-hand merchandise	355	0.1	13	2,975	11.9		Farm seeds	168,843	...	451	364,276	46.4
126	Commodities, n.e.c.	34,243	6.3	...	...	...		Garden seeds	29,288	...	223	169,839	17.2
	Service receipts	1,385	0.2	70	29,815	4.6		Not analyzed in detail	110,608	...	205	158,544	68.8
BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS													
	All establishments	459,950	...	1,601	...	...	31	Miscellaneous farm, marine products	2,644	0.2	22	18,329	14.4
	Those analyzing commodity lines, total	448,222	100.0	1,500	...	...	44	Drugs, drug sundries	789	0.1	24	14,696	5.4
41	Musical instruments, phonograph records	716	0.2	6	6,185	11.6	45	Paints, varnishes, lacquers	3,075	0.2	46	162,591	1.9
71	Stationers', office supplies (exc. paper)	7,562	1.7	39	40,138	18.8	46	Fertilizer, fertilizer materials	119,023	9.8	779	394,980	30.1
115	Paper (basic materials, paper board)	391	0.1	25	2,814	13.9	47	Agricultural chemicals (exc. fertilizer)	31,725	2.6	211	272,206	11.6
	Fine paper	121	...	10	1,190	10.2	48	Industrial chemicals, n.e.c.	4,557	0.4	16	18,222	25.0
	Wrapping paper	180	...	20	2,382	7.6	49	Other chemicals, related products	4,447	0.4	53	65,539	6.8
	Miscellaneous paper, paper board	90	...	...	...	...	51	Automotive parts, accessories, etc.	4,515	0.4	31	137,081	3.3
116	Converted paper products	928	0.2	45	8,442	11.0		Batteries, electrical parts	132	...	8	56,558	0.2
	Paper stationery, office supplies	506	...	33	4,914	10.3		Accessories	461	...	12	62,112	0.7
	Paper bags	37	...	4	489	7.6		Other automotive supplies	902	...	...	...	...
	Boxes, containers (paper, paper board)	38	...	6	602	6.3		Not analyzed in detail	594	...	5	61,646	1.0
	Miscellaneous converted paper products	347	...	...	...	...	54	Radios, television sets, home appliances, and specialties	3,347	0.3	25	33,688	9.9
117	Books, magazines, printed materials	430,991	96.1	1,500	448,222	96.1		Radio sets, tubes, etc., public address systems	194	...	9	11,973	1.6
	Books, magazines, newspapers	343,069	...	983	359,486	95.4		Electric household refrigerators, freezers	1,544	...	17	26,087	5.9
	Sheet music	5,487	...	33	15,531	28.1		Electric home laundry equipment	181	...	12	15,907	1.1
	Printed blanks, forms	1,333	...	36	3,666	40.8		Electric ranges	83	...	4	6,998	1.2
	Miscellaneous engraved, printed products	30,414	...	271	39,109	77.8		Other electric kitchen equipment	187	...	12	16,772	1.1
	Not analyzed in detail	50,688	...	235	52,294	96.9		Other electric appliances, specialties	425	...	14	18,904	2.2
119	Toys, games, athletic goods	311	0.1	21	3,538	8.8	56	Hardware	2,782	0.2	50	105,151	2.6
	Toys, games	297	...	15	2,736	9.4	79	Miscellaneous professional, service equipment	901	0.1	6	1,984	45.4
	Other athletic goods	30	...	...	...	...	80	Farm, garden machinery (exc. tractors)	19,362	1.6	215	204,962	9.4
	Not analyzed in detail	24	...	4	516	4.6		Dairy equipment	1,261	...	44	39,876	3.2
126	Commodities, n.e.c.	3,321	0.7	...	...	...		Garden equipment	1,340	...	66	29,972	4.5
	Service receipts	4,002	0.9	312	133,625	30.0		Farm machinery	9,959	...	132	86,332	11.5
							81	Not analyzed in detail	6,802	...	49	105,311	6.4
							82	Tractors and equipment (exc. truck-tractors)	2,917	0.2	18	88,665	3.3
							86	General industrial machinery, equipment	963	0.1	6	14,833	6.5
								Industrial equipment, supplies	2,151	0.2	21	55,448	3.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)			
FARM SUPPLIES WHOLESALERS--Continued															
93	Iron, steel products (semi-finished).....	953	0.1	4	15,386	6.2	3	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							
95	Iron, steel wire and wire products.....	871	0.1	17	20,858	4.2			Confectionery.....	5,133	0.2	93	231,039	2.2	
100	Building metal work, n.e.c.....	6,196	0.5	18	146,976	4.2			Candy, including chocolate.....	3,304	...	68	178,320	1.8	
102	Petroleum and products.....	38,658	3.2	27	146,976	26.3			Chewing gum.....	1,173	...	48	206,065	0.6	
103	Coal, coke.....	2,129	0.2	38	81,582	2.6			Fountain syrups, other confections.....	215	...	18	54,599	0.4	
106	Cement, lime, plaster, stucco.....	1,134	0.1	18	17,495	6.5			Not analyzed in detail.....	441	...	14	4,655	0.5	
111	Lumber (rough, dressed, finished).....	1,155	0.1	6	67,271	1.7			5	Groceries (exc. as specified).....	34,994	1.5	127	348,570	10.0
113	Millwork, veneer, other wood products.....	1,060	0.1	11	18,717	5.7			Flour, related products.....	4,819	...	56	112,949	4.3	
116	Converted paper products.....	1,059	0.1	18	26,254	4.0			Sugar.....	1,587	...	25	71,510	2.2	
	Commodities, n.e.c.....	59,634	4.9			Oleomargarine, butter substitutes.....	143	...	7	17,864	0.8	
126	Service receipts.....	3,420	0.3	85	181,521	1.9			Cooking oils (exc. lard).....	7,333	...	24	63,722	11.5	
									Breakfast cereals.....	450	...	16	27,809	1.6	
JEWELRY WHOLESALERS															
	All establishments.....	799,012	...	3,391	...	...	Bakery products.....	117	...	16	56,380	0.2	
	Those analyzing commodity lines, total.....	777,376	100.0	3,112	...	...	Tea.....	1,347	...	19	76,079	1.8	
35	Piece goods (woven).....	1,036	0.1	5	8,424	12.3	Dried fruits.....	283	...	25	43,004	0.6			
39	China, glassware, crockery.....	580	0.1	9	18,824	3.1	Other groceries.....	7,554	...	46	140,509	5.4			
40	Kitchen utensils, miscellaneous homewares.....	946	0.1	18	21,071	4.5	Not analyzed in detail.....	11,361	...	29	145,750	7.8			
54	Radio sets, television sets, home appliances, and specialties.....	10,732	1.4	51	60,568	17.7	9	Meats, provisions.....	2,334	0.1	37	80,756	2.9		
	Radio sets, tubes, etc., public address systems.....	544	...	18	19,568	2.8	Fresh meats (exc. sausages).....	1,225	...	6	4,319	28.4			
	Other electric kitchen equipment.....	2,158	...	4	9,634	22.4	Cured, boiled, smoked meats.....	199	...	13	18,195	1.1			
	Other electric appliances, specialties.....	7,292	...	...	...	...	Sausages-loaves.....	139	...	6	9,946	1.4
	Not analyzed in detail.....	738	...	6	5,994	12.3	Lard (from hogs).....	491	...	25	64,468	0.8			
118	Jewelry, silverware, trophies.....	744,025	95.7	3,112	777,376	95.7	Other meats, including game.....	31	...	4	6,297	0.5			
	Clocks, watches.....	156,329	...	1,031	336,235	46.5	Not analyzed in detail.....	249	...	6	1,931	12.9			
	Watch parts.....	23,163	...	402	109,204	21.2	12	Beer, fermented malt liquors.....	1,667	0.1	20	51,594	3.2		
	Costume jewelry.....	119,333	...	928	286,665	43.6	Spirits.....	2,519	0.1	10	53,079	4.7			
	Precious stones.....	243,016	...	1,049	380,193	63.9	16	Soaps, toilet and other.....	1,884	0.1	95	238,180	0.8		
	Silverware, plated ware.....	42,208	...	468	192,048	22.0	17	Cigars, cigarettes, tobacco (exc. leaf).....	9,183	0.4	49	95,733	9.6		
	Jewelers' findings.....	8,680	...	238	60,951	14.2	18	Smokers' supplies, razor blades, etc.....	11,499	0.5	133	245,950	4.7		
	Other jewelry items.....	49,667	...	623	154,738	32.1	19	Cotton (raw), including lintens.....	3,812	0.2	6	89,611	4.2		
	Not analyzed in detail.....	101,624	...	689	102,504	99.1	21	Feed (mixed, other).....	25,815	1.1	24	158,447	16.3		
119	Toys, games, athletic goods.....	1,672	0.2	15	14,318	11.7	22	Hides, skins, raw furs.....	15,650	0.7	17	66,541	23.5		
	Toys, games.....	1,274	...	9	11,601	11.0	25	Vegetable oils (edible).....	58,000	2.5	27	151,115	38.4		
	Other athletic goods.....	398	26	Wool, related products.....	5,404	0.2	11	128,393	4.2		
120	Leather.....	542	0.1	18	5,172	10.5	27	Flowers, nursery stock.....	133,296	5.8	572	140,788	94.7		
121	Luggage, saddlery, harness.....	478	0.1	17	16,883	2.8	Cut, potted flowers.....	100,146	...	444	112,031	89.4			
124	Second-hand merchandise.....	848	0.1	27	2,142	39.6	Nursery stock.....	14,428	...	117	30,729	47.0			
	Commodities, n.e.c.....	15,015	1.9	...	...	...	Not analyzed in detail.....	18,722	...	70	19,428	96.4
126	Service receipts.....	1,502	0.2	100	36,420	4.1	28	Grains.....	37,080	1.6	11	150,290	24.7		
PETROLEUM AND PRODUCTS WHOLESALERS															
	All establishments.....	750,220	...	1,196	31	Seeds (field, garden).....	2,513	0.1	35	168,894	1.5		
	Those analyzing commodity lines, total.....	738,274	100.0	1,100		Miscellaneous farm, marine products.....	44,630	1.9	49	312,536	14.3		
45	Paints, varnishes, lacquers.....	639	0.1	24	203,264	0.3	32	Men's, boys' clothing, furnishings (exc. shoes).....	24,128	1.0	230	392,139	6.2		
51	Automotive parts, accessories, etc.....	14,182	1.9	193	309,147	4.6	Underwear, hosiery.....	5,099	...	115	245,426	2.1			
	Batteries, electrical parts.....	1,332	...	67	115,210	1.2	Suits, coats, overcoats.....	1,460	...	33	165,891	0.9			
	Tires, tubes.....	3,952	...	72	120,131	3.2	Work clothing, gloves.....	6,190	...	103	288,054	2.1			
	Parts (exc. batteries, electrical parts).....	309	...	17	35,557	0.9	Not analyzed in detail.....	3,185	...	51	52,466	6.1			
	Garage, filling station equipment.....	943	...	30	251,230	0.4	33	Women's, children's clothing, accessories (exc. shoes).....	31,700	1.4	195	345,374	9.2		
	Accessories.....	1,229	...	56	110,250	1.1	Dresses.....	6,051	...	35	191,966	3.2			
	Other automotive supplies.....	1,371	...	54	106,842	1.3	Suits, coats (exc. fur).....	1,228	...	18	157,300	0.8			
	Not analyzed in detail.....	5,046	...	74	19,909	25.3	Furs, fur clothing.....	370	...	10	22,631	1.6			
54	Radio sets, television sets, home appliances, and specialties.....	1,475	0.2	21	248,545	0.6	Hosiery, underwear.....	8,801	...	130	269,912	3.3			
56	Hardware.....	2,364	0.3	15	249,232	0.9	Corsets, allied garments.....	531	...	25	161,674	0.3			
57	Plumbing, heating, air-conditioning.....	5,363	0.7	45	55,343	9.8	Millinery and materials.....	1,173	...	15	146,254	0.8			
80	Farm, garden machinery (exc. tractor).....	3,884	0.5	15	89,694	4.3	Children's, infants' wear (exc. footwear).....	7,018	...	35	186,080	3.8			
102	Petroleum and products.....	625,827	84.9	1,100	738,274	84.9	Other apparel, accessories (exc. shoes).....	4,363	...	57	203,890	2.1			
103	Coal, coke.....	6,559	0.9	34	98,679	6.6	Not analyzed in detail.....	2,165	...	27	25,429	8.5			
	Commodities, n.e.c.....	74,167	10.0	34	Shoes, other footwear.....	5,240	0.2	66	279,112	1.9		
126	Service receipts.....	3,754	0.5	51	228,354	1.6	Men's, boys' shoes.....	1,673	...	33	201,094	0.8			
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES															
	All establishments.....	2,488,921	...	4,634	...	...	Women's, infants' shoes.....	1,564	...	16	157,581	1.0	
	Those analyzing commodity lines, total.....	2,311,168	100.0	3,588	...	...	Children's, infants' shoes.....	570	...	36	151,715	0.4	
1	Canned, bottled foods.....	18,850	0.8	129	322,335	5.8	Other footwear.....	199	...	14	67,891	0.3			
	Canned baby foods.....	122	...	11	23,751	0.5	Not analyzed in detail.....	1,233	...	24	75,305	1.6			
	Canned fruits, fruit juices.....	1,744	...	42	57,847	3.0	35	Piece goods (woven).....	40,819	1.8	197	407,666	10.0		
	Canned vegetables, vegetable juices.....	5,203	...	40	67,583	7.7	Home furnishings (textile).....	12,435	0.5	94	230,763	5.4			
	Canned fish, sea foods.....	988	...	39	80,883	1.2	Curtains, draperies.....	2,387	...	22	156,076	1.5			
	Canned meats.....	1,434	...	33	35,233	4.1	Bedsprads, comfortables, blankets.....	2,390	...	46	192,461	1.2			
	Canned milk.....	1,184	...	32	81,021	2.1	Sheets, pillow cases, towels.....	5,767	...	61	209,937	2.7			
	Other canned foods.....	1,184	...	24	83,100	1.4	Table linens.....	534	...	22	165,318	0.3			
	Not analyzed in detail.....	6,459	...	47	179,513	3.6	Other textile home furnishings.....	1,357	...	...	...	...
2	Coffee.....	15,640	0.7	25	101,387	15.4	36	Miscellaneous dry goods.....	175,405	7.6	432	540,202	32.5		
							Knit fabrics, lace fabrics.....	757	...	25	146,864	0.5			
							Notions, thread, buttons, closures.....	12,796	...	155	260,041	4.9			
							Yarns.....	133,659	...	227	331,400	40.3			
							Other dry goods.....	3,936	...	57	218,283	1.8			
							Not analyzed in detail.....	24,257	...	59	116,100	20.9			
							38	Other textile products.....	194,413	8.4	486	576,241	33.7		
							39	China, glassware, crockery.....	13,287	0.6	131	375,669	3.5		
							40	Kitchen utensils, miscellaneous homewares.....	27,739	1.2	155	412,367	6.7		

See footnotes attend of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued						
42	Floor coverings.....	20,253	0.9	57	282,486	7.2	94	Iron, steel products (flat).....	7,244	0.3	30	162,123	4.5
	Carpets, rugs.....	15,394	...	32	207,772	7.4		Plates.....	1,148	...	10	67,336	1.7
	Linoeum, other hard surface.....	2,740	...	24	231,810	1.3		Sheets (cold rolled).....	179	...	8	32,734	0.5
	Other.....	251	...	10	180,165	0.1		Sheets (hot rolled).....	686	...	5	31,924	2.1
	Not analyzed in detail.....	1,868	...	13	60,955	3.1		Black plate.....	217	...	6	29,479	0.7
43	Furniture (household, office, store).....	10,090	0.4	96	320,602	3.1		Sheets (galvanized, other coated).....	1,449	...	9	50,170	2.9
	Household furniture.....	9,001	...	55	301,844	3.0		Tin plate, terme plate.....	1,693	...	8	21,405	7.9
	Office furniture (wooden).....	157	...	9	15,295	1.0		Other flat iron, steel products.....	119	...	...	...	...
	Office furniture (metal).....	253	...	21	69,933	0.4		Not analyzed in detail.....	1,753	...	6	57,934	3.0
	Mattresses, bed springs.....	441	...	30	192,710	0.2							
	Other furniture.....	238	...	...	...	...			
44	Drugs, drug sundries.....	22,453	1.0	225	498,362	4.5	95	Iron, steel wire and wire products.....	2,678	0.1	38	94,899	2.8
	Drugs, pharmaceuticals.....	4,736	...	61	238,193	2.0		Barbed, twisted wire.....	376	...	8	9,779	3.8
	Proprietary medicines, toiletries (exc. soap).....	7,156	...	96	247,607	2.9		Nails (staples, tacks, brads).....	98	...	10	13,662	0.7
	Druggist sundries.....	4,123	...	79	217,743	1.9		Wire rope, cable (exc. insulated).....	578	...	10	18,772	3.1
	Not analyzed in detail.....	6,438	...	72	188,789	3.4		Drawn wire.....	449	...	7	32,562	1.4
								Other iron, steel wire products.....	565	...	...	...	...
								Not analyzed in detail.....	612	...	9	43,162	1.4
45	Paints, varnishes, lacquers.....	12,868	0.6	108	393,470	3.3	96	Iron and steel finished products.....	6,855	0.3	58	76,613	8.7
46	Fertilizer, fertilizer materials.....	3,300	0.1	34	385,365	0.8							
47	Agricultural chemicals (exc. fertilizer).....	2,423	0.1	25	120,874	2.0	97	Iron and steel pipe and tubes.....	1,774	0.1	27	68,434	2.6
48	Industrial chemicals, n.e.c.....	4,721	0.2	54	95,638	4.9		Cast iron scil pipe.....	620	...	6	6,980	8.9
49	Other chemicals, related products.....	23,924	1.0	119	281,427	8.5		Steel pipe, tubing (exc. seamless).....	404	...	13	24,999	1.6
50	Motor vehicles.....	5,380	0.2	71	125,896	4.3		Other iron, steel pipe.....	69	...	...	...	...
	Passenger cars (new).....	1,927	...	33	94,401	2.0		Not analyzed in detail.....	681	...	7	36,180	1.9
	Passenger cars (used).....	113	...	13	9,768	1.2	98	Alloy steel.....	2,494	0.1	7	50,527	4.9
	Trucks, truck-tractors, truck-trailers.....	1,834	...	22	71,378	2.6	101	Nonferrous metals.....	8,027	0.3	35	192,516	4.2
	Other motor vehicles.....	1,506	...	...	...	...	102	Petroleum and products.....	18,736	0.8	57	220,245	8.5
51	Automotive parts, accessories, etc.....	37,944	1.6	147	484,151	7.8	103	Coal, coke.....	23,397	1.0	19	172,965	13.5
	Batteries, electrical parts.....	7,278	...	53	222,382	3.3	98	Crude nonmetallic minerals, products.....	51,218	2.2	68	171,532	29.8
	Tires, tubes.....	8,783	...	47	231,266	3.8	110	Logs, piles, poles, posts, etc.....	87,047	3.8	182	171,263	50.8
	Parts (exc. batteries, electrical parts).....	3,769	...	70	344,895	1.1	111	Lumber (rough, dressed, finished).....	10,087	0.4	71	199,529	5.0
	Garage, filling station equipment.....	742	...	15	94,716	0.8	113	Millwork, veneer, other wood products.....	8,691	0.4	79	139,212	6.2
	Accessories.....	6,860	...	56	315,705	2.2							
	Other automotive supplies.....	1,200	...	30	202,703	0.6	115	Paper (basic materials, paper board).....	8,781	0.4	128	331,223	2.6
	Not analyzed in detail.....	9,312	...	16	21,334	43.6		Newsprint, groundwood, book paper.....	1,536	...	15	73,924	2.1
52	Electrical wiring supplies, construction materials.....	12,910	0.6	159	384,488	3.4		Fine paper.....	1,211	...	16	63,372	1.9
53	Electrical apparatus, equipment.....	1,468	0.1	17	43,056	3.4		Wrapping paper.....	1,961	...	66	226,408	0.9
54	Radioes, television sets, home appliances, and specialties.....	34,905	1.5	190	512,955	6.8		Building paper, board.....	1,710	...	12	85,414	2.0
	Radio sets, tubes, etc., public address systems.....	8,739	...	79	299,764	2.9		Miscellaneous paper, paper board.....	1,243	...	43	99,892	1.2
	Television sets, tubes, parts, etc.....	198	...	8	68,339	0.3		Not analyzed in detail.....	1,120	...	15	52,320	2.1
	Electric household refrigerators, freezers	7,543	...	68	301,247	2.5	116	Converted paper products.....	10,079	0.4	143	322,418	3.1
	Electric home laundry equipment.....	4,767	...	36	274,944	1.7		Paper stationery, office supplies.....	2,324	...	76	226,376	1.6
	Electric ranges.....	436	...	21	173,475	0.2		Paper bags.....	2,106	...	71	228,087	0.9
	Other electric kitchen equipment.....	267	...	30	203,180	0.1		Boxes, containers (paper, paper board).....	506	...	20	16,654	3.0
	Other electric appliances, specialties.....	7,730	...	90	314,813	1.1		Miscellaneous converted paper products.....	1,843	...	41	107,858	1.7
	Not analyzed in detail.....	5,225	...	18	50,701	10.3		Not analyzed in detail.....	2,340	...	16	27,021	8.6
56	Hardware.....	30,008	1.3	216	474,591	6.3	117	Books, magazines, printed materials.....	8,214	0.4	67	278,464	2.9
57	Plumbing, heating, air-conditioning.....	8,216	0.4	96	348,697	2.4		Books, magazines, newspapers.....	5,591	...	26	217,048	2.6
69	Fountain pens, pencils.....	1,967	0.1	118	203,910	1.0		Printed blanks, forms.....	518	...	26	145,060	0.4
71	Stationers', office supplies (exc. paper).....	5,567	0.2	65	238,831	2.3		Miscellaneous engraved, printed products.....	1,517	...	...	...	...
73	School equipment, supplies.....	4,201	0.2	83	166,759	2.5		Not analyzed in detail.....	588	...	16	48,559	1.2
75	Office machines.....	1,805	0.1	41	231,933	0.8	118	Jewelry, silverware, trophies.....	13,013	0.6	162	352,740	3.7
79	Miscellaneous professional, service equipment	8,584	0.4	125	94,373	9.1		Clocks, watches.....	5,523	...	70	229,067	2.4
80	Farm, garden machinery (exc. tractors).....	9,694	0.4	61	317,466	3.0		Watch parts.....	15	...	4	9,150	0.2
81	Tractors and equipment (exc. truck-tractors)	2,141	0.1	28	89,088	2.4		Costume jewelry.....	2,511	...	61	169,994	1.5
82	General industrial machinery, equipment.....	11,230	0.5	44	174,971	6.4		Precious stones.....	972	...	9	15,882	6.1
84	Construction, mining, excavating machinery.....	1,797	0.1	17	73,730	2.4		Silverware, plated ware.....	1,562	...	28	153,850	1.0
85	Special industry machinery, equipment.....	5,866	0.2	36	126,306	4.6		Jewelers' findings.....	22	...	5	3,974	0.6
	Food products machinery.....	395	...	6	7,255	5.4		Other jewelry items.....	1,230	...	25	26,816	4.6
	Textile industry machinery.....	1,160	...	10	20,615	5.6		Not analyzed in detail.....	1,178	...	29	95,819	1.2
	Printing trades machinery.....	49	...	7	6,207	0.8	119	Toys, games, athletic goods.....	44,534	1.9	231	481,642	9.2
	Wood-working machinery.....	143	...	5	19,621	0.7		Small arms, ammunition.....	2,349	...	25	215,009	1.1
	Oil-well and oil-refining machinery.....	34	...	4	4,549	0.7		Toys, games.....	23,240	...	155	281,675	8.2
	Miscellaneous special machinery, equipment	2,270	...	...	...	...		Bicycles.....	1,126	...	30	196,587	0.6
	Not analyzed in detail.....	1,815	...	5	43,222	4.2		Children's vehicles (exc. bicycles).....	3,984	...	36	214,455	1.8
								Other athletic goods.....	6,490	...	70	250,186	2.6
86	Industrial equipment, supplies.....	4,820	0.2	45	55,361	8.7		Not analyzed in detail.....	7,345	...	44	116,283	6.3
	Abrasives, abrasive material.....	98	...	8	24,392	0.6	120	Leather.....	4,954	0.2	40	122,537	4.0
	Industrial leather, belting, packing.....	51	...	5	9,053	0.6	121	Luggage, saddlery, harness.....	14,104	0.6	144	173,627	8.1
	Rope, cordage, twine (exc. wire).....	2,881	...	14	17,676	16.3	122	Junk and scrap (exc. iron and steel).....	7,712	0.3	44	25,512	30.2
	Miscellaneous industrial equipment, supplies.....	1,350	...	...	...	...		Scrap metals, nonferrous.....	612	...	7	2,098	29.2
	Not analyzed in detail.....	440	...	6	2,003	22.0		Waste rags.....	176	...	12	2,012	8.7
88	Railroad transportation equipment.....	2,323	0.1	6	54,863	4.2		Waste rubber.....	4,293	...	5	16,208	26.5
90	Miscellaneous transportation equipment.....	2,575	0.1	14	36,902	7.0		Other waste materials.....	1,990	...	14	17,186	9.2
91	Metallic ores, concentrates.....	114,964	5.0	33	193,864	59.3		Not analyzed in detail.....	1,041	...	18	5,468	19.0
93	Iron, steel products (semi-finished).....	5,856	0.2	20	135,980	4.3	124	Second-hand merchandise.....	57,181	2.5	395	125,436	45.6
								Commodities, n.e.c.....	534,956	23.3	...	...	...
								Service receipts.....	10,070	0.4	130	187,722	5.4

n.e.c. Not elsewhere classified.

1 Liquor houses or departments of drug wholesalers included with "Wines and distilled spirits wholesalers."

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948¹

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CONFECTIONERY SALES BRANCHES (Not analyzed by commodity lines)							FARM PRODUCTS (EDIBLE) SALES BRANCHES					
	MEATS, MEAT PRODUCTS SALES BRANCHES							All establishments.....	880,074	...	707	...	...
	Those analyzing commodity lines, total..	2,770,342	...	734	...	...		Those analyzing commodity lines, total..	868,981	100.0	679	...	...
	All establishments.....	2,770,342	...	734	...	...		1 Canned, bottled foods.....	8,025	0.9	106	381,642	2.1
	Those analyzing commodity lines, total..	2,769,885	100.0	731	...	...		Canned vegetables, vegetable juices.....	129	...	11	30,179	0.0
1	Canned, bottled foods.....	156,157	5.7	675	2,624,208	6.0		Canned meats.....	364	...	9	15,006	2.4
4	Frozen foods.....	923	4.7	164,472	0.6	...		Canned milk.....	6,708	...	87	339,782	2.0
								Other canned foods.....	824	...	...	...	...
5	Groceries (exc. as specified).....	120,813	4.4	644	2,438,409	5.0	2	Coffee.....	143	(z)	8	42,523	0.3
	Oleomargarine, butter substitutes.....	...	...	587	2,260,473	1.6	3	Confectionery.....	6,000	0.7	220	396,333	...
	Cooking oils (exc. lard).....	76,232	...	613	2,325,582	3.3	4	Frozen foods.....	13,421	1.5	109	146,094	9.2
	Bakery products.....	657	...	7	22,601	2.9		Frozen fruits.....	4,481	...	76	96,143	4.7
	Other groceries.....	6,496	...	...	...	...		Frozen vegetables.....	5,016	...	74	75,224	6.7
6	Dairy products, ice cream, ices.....	140,562	5.1	677	2,582,804	5.4		Other frozen foods.....	1,885	...	71	77,282	2.4
	Butter.....	86,935	...	656	2,494,423	3.5		Not analyzed in detail.....	2,039	...	21	31,595	6.4
	Cheese.....	51,196	...	660	2,536,726	2.0	5	Groceries (exc. as specified).....	148,511	17.1	114	404,741	36.7
	Other dairy products (exc. canned milk)...	2,431	...	...	...	...	6	Dairy products, ice cream, ices.....	664,603	76.6	676	867,539	76.6
7	Eggs, poultry.....	207,880	7.6	659	2,525,780	8.2		Butter.....	98,204	...	113	340,798	28.8
	Eggs.....	74,820	...	631	2,420,485	3.1		Cheese.....	226,506	...	284	543,974	41.6
	Poultry (live or dressed).....	132,443	...	646	2,469,298	5.4		Ice cream, ices.....	195,645	...	414	302,241	64.7
	Not analyzed in detail.....	617	...	...	...	3.4		Milk, cream (fluid).....	89,174	...	89	184,195	48.4
9	Meats, provisions.....	2,081,543	75.7	731	2,749,885	75.7	7	Other dairy products (exc. canned milk)...	55,074	...	...	...	...
	Fresh meats (exc. sausages).....	1,239,238	...	688	2,633,952	47.0		Eggs, poultry.....	25,345	2.9	48	216,330	11.7
	Cured, boiled, smoked meats.....	94,277	...	660	2,599,050	17.3		Eggs.....	16,854	...	47	215,141	7.5
	Sausages-loaves.....	186,548	...	690	2,602,773	7.2		Poultry (live or dressed).....	8,475	...	17	54,679	15.8
	Lard (from hogs).....	94,277	...	684	2,622,550	3.6		Not analyzed in detail.....	16	...	...	...	...
	Other meats, including game.....	10,203	...	110	434,971	2.3	13	Soft drinks.....	275	(z)	11	24,838	1.1
	Not analyzed in detail.....	87,436	...	28	92,042	95.0	126	Commodities, n.e.c.....	1,997	0.2	...	...	...
16	Soaps, toilet and other.....	24,110	0.9	592	2,249,181	1.1		Service receipts.....	661	0.1	7	10,135	6.5
31	Miscellaneous farm, marine products.....	16,414	0.6	...	...	...				
126	Commodities, n.e.c.....	1	(z)	...	...	...		BEER, WINES, DISTILLED SPIRITS SALES BRANCHES (Not analyzed by commodity lines)					
	Service receipts.....	1	...	...	...	...		DRUGS, DRUG SUNDRIES SALES BRANCHES					
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES							All establishments.....	502,833	...	249	...	...
	All establishments.....	3,676,456	...	2,271	...	...		Those analyzing commodity lines, total..	499,483	100.0	242	...	...
	Those analyzing commodity lines, total..	3,660,328	100.0	2,160	...	...	16	Soaps, toilet and other.....	2,662	0.5	31	68,317	3.9
	1 Canned, bottled foods.....	642,998	17.6	416	1,193,701	53.9		Drugs, drug sundries.....	482,143	96.6	242	499,483	96.6
	Canned baby foods.....	31,643	...	83	276,793	11.4		Drugs, pharmaceuticals.....	289,372	...	131	316,192	61.6
	Canned fruits, fruit juices.....	87,652	...	116	351,145	25.0	44	Proprietary medicines, toiletries (exc. soap)...	139,475	...	90	186,677	73.3
	Canned vegetables, vegetable juices.....	49,514	...	288	481,864	10.3		Druggist sundries.....	16,106	...	12	33,143	48.6
	Canned fish, sea foods.....	16,458	...	33	203,080	5.1		Not analyzed in detail.....	36,990	...	30	37,815	97.8
	Canned meats.....	42,494	...	33	130,074	2.9		Commodities, n.e.c.....	14,678	2.9	...	...	...
	Canned milk.....	298,057	...	68	400,806	74.4							
	Other canned foods.....	127,184	...	...	...	...			
2	Coffee.....	248,966	6.8	364	671,216	37.1		INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES					
	Confectionery.....	11,526	0.3	147	135,965	8.5		All establishments.....	1,472,119	...	478	...	...
	Candy, including chocolate.....	10,099	...	98	120,117	8.4		Those analyzing commodity lines, total..	1,468,347	100.0	462	...	...
	Chewing gum.....	31	...	5	3,731	0.8	44	Drugs, drug sundries.....	16,337	1.1	17	99,185	16.5
	Fountain syrups, other confections.....	990	...	40	14,911	6.6		Paints, varnishes, lacquers.....	16,169	1.1	32	333,732	4.8
	Not analyzed in detail.....	412	...	7	2,811	14.6		Fertilizer, fertilizer materials.....	11,927	0.8	12	331,662	3.6
4	Frozen foods.....	93,473	2.6	363	284,331	32.8	46	Agricultural chemicals (exc. fertilizer)...	29,548	2.0	37	641,185	4.6
	Frozen fruits.....	8,861	...	236	257,242	3.4	48	Industrial chemicals, n.e.c.....	1,005,650	68.6	299	1,280,351	78.5
	Frozen vegetables.....	34,901	...	92	186,876	18.7	51	Automotive parts, accessories, etc.....	41,078	2.8	33	538,202	7.6
	Other frozen foods.....	49,711	...	...	...	...	82	General industrial machinery, equipment...	1,424	0.1	9	12,164	11.7
	5 Groceries (exc. as specified).....	2,026,243	55.4	1,774	3,074,551	65.9		Metal-working machinery.....	629	(z)	21	3,736	16.8
	Flour, related products.....	448,588	...	30	1,073,087	43.8		Welding machinery, equipment.....	609	...	20	3,453	17.6
	Sugar.....	301,138	...	16	321,351	93.7		Not analyzed in detail.....	20	...	...	...	...
	Oleomargarine, butter substitutes.....	61,438	...	258	235,640	26.1	126	Commodities, n.e.c.....	345,562	23.5	...	...	...
	Cooking oils (exc. lard).....	247,118	...	108	706,975	35.0		Service receipts.....	23	(z)	5	4,840	0.5
	Breakfast cereals.....	196,066	...	334	902,257	21.7		PAINTS, VARNISHES SALES BRANCHES					
	Bakery products.....	477,379	...	995	605,117	78.9		All establishments.....	353,717	...	699	...	...
	Tea.....	26,234	...	259	287,631	9.1		Those analyzing commodity lines, total..	349,536	100.0	682	...	...
	Dried fruits.....	16,182	...	76	202,834	8.0	45	Paints, varnishes, lacquers.....	275,218	78.7	682	349,536	78.7
	Other groceries.....	252,130	...	...	...	...	56	Hardware.....	4,502	1.3	320	67,587	6.7
6	Dairy products, ice cream, ices.....	10,769	0.3	238	359,062	3.0	114	Wallpaper.....	6,593	1.9	488	132,038	5.0
	Butter.....	2,567	...	56	67,063	3.8		Commodities, n.e.c. and service receipts...	63,223	18.1	...	...	...
	Cheese.....	5,713	...	134	138,342	4.1		CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
	Other dairy products (exc. canned milk)...	2,489	...	...	...	...		All establishments.....	384,498	...	196	...	...
7	Eggs, poultry.....	7,226	0.2	44	48,349	14.9		Those analyzing commodity lines, total..	378,006	100.0	189	...	...
13	Soft drinks.....	11,910	0.3	69	18,797	63.4	45	Paints, varnishes, lacquers.....	275,218	78.7	682	349,536	78.7
16	Soaps, toilet and other.....	367,247	10.0	86	908,773	40.4	56	Hardware.....	4,502	1.3	320	67,587	6.7
21	Feed (mixed, other).....	63,898	1.7	107	301,625	21.2	114	Wallpaper.....	6,593	1.9	488	132,038	5.0
40	Kitchen utensils, miscellaneous homewares...	816	(z)	9	11,785	6.9		Commodities, n.e.c. and service receipts...	63,223	18.1	...	...	...
44	Drugs, drug sundries.....	6,948	0.2	61	612,359	1.1		CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
	Drugs, pharmaceuticals.....	3,351	...	12	15,621	21.4		All establishments.....	384,498	...	196	...	...
	Proprietary medicines, toiletries (exc. soap)...	2,615	...	26	9,823	26.6		Those analyzing commodity lines, total..	378,006	100.0	189	...	...
	Druggist sundries.....	982	...	50	603,312	0.2	32	Men's, boys' clothing, furnishings (exc. shoes)...	179,896	47.7	92	198,719	90.5
116	Converted paper products.....	14,356	0.4	26	53,276	26.9		Underwear, hosiery.....	22,280	...	17	89,932	24.8
	Boxes, containers (paper, paperboard)...	14,308	...	6	10,997	0.4		Suits, coats, overcoats.....	23,185	...	18	28,813	80.5
	Miscellaneous converted paper products...	48	...	...	...	...		Work clothing, gloves.....	4,075	...	5	4,118	99.0
	Commodities, n.e.c.....	153,962	4.2	...	...	...		Other clothing, furnishings (men's, boys')...	130,352	...	...	...	...

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES—Continued							WRAPPING PAPER, TWINE SALES BRANCHES (Not analyzed by commodity lines)					
33	Women's, children's clothing, accessories (exc. shoes).....	73,050	19.3	74	83,102	87.9		FINE PAPER SALES BRANCHES (Not analyzed by commodity lines)					
	Dresses.....	12,902	...	16	13,062	98.8		STATIONERY, OFFICE SUPPLIES SALES BRANCHES					
	Suits, coats (exc. fur).....	5,303	...	8	6,199	85.5		All establishments.....	60,680	...	184	...	...
	Hosiery, underwear.....	4,373	...	4	9,258	47.2		Those analyzing commodity lines, total.	60,350	100.0	183	...	...
	Corsets, allied garments.....	9,961	...	6	14,696	67.8		Fountain pens, pencils.....	4,382	7.3	7	4,845	90.4
	Millinery and materials.....	5,085	...	4	5,494	92.6		Stationers', office supplies (exc. paper)...	13,953	23.1	139	30,040	46.4
	Children's, infants' wear (exc. footwear)	20,684	...	19	21,827	94.8		Office machines.....	243	0.4	11	7,967	3.0
	Other apparel, accessories (exc. shoes)...	14,742	...	...	...	...		Converted paper products.....	29,420	48.8	127	37,597	78.2
34	Shoes, other footwear.....	123,948	32.8	36	124,310	99.7	69	Paper stationery, office supplies.....	27,086	...	124	36,857	73.5
	Men's, boys' shoes.....	54,630	...	14	83,833	65.2	71	Miscellaneous converted paper products...	2,334	...	...	...	...
	Women's, misses' shoes.....	18,136	...	14	84,803	21.4	75	Books magazines, printed materials.....	8,170	13.5	9	8,170	100.0
	Children's, infants' shoes.....	6,843	...	13	95,381	8.2		Commodities, n.e.c.....	3,913	6.5	...	...	...
	Other footwear.....	44,339	...	30	108,577	40.8		Service receipts.....	269	0.4	...	...	...
35	Piece goods (woven).....	110	(z)	7	19,369	0.6							
118	Jewelry, silverware, trophies.....	803	0.2	5	3,582	22.4		OTHER PAPER PRODUCTS SALES BRANCHES					
	Costume jewelry.....	803	...	5	3,582	22.4	117	All establishments.....	98,105	...	105	...	...
	Commodities, n.e.c.....	199	(z)	...	...	...	126	Those analyzing commodity lines, total.	95,794	100.0	99	...	...
								Stationers', office supplies (exc. paper)...	648	0.7	11	42,143	1.5
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES							Office, store fixtures and equipment, n.e.c.	293	0.3	7	1,535	19.1
	All establishments.....	1,188,731	...	220	...	...		Industrial equipment, supplies.....	662	0.7	10	41,674	1.6
	Those analyzing commodity lines, total.	1,179,149	100.0	215	...	...		Rope, cordage, twine (exc. wire).....	662	...	10	41,674	1.6
32	Men's, boys' clothing, furnishings (exc. shoes)	1,957	0.2	5	17,296	11.3	71	Paper (basic materials, paperboard).....	25,034	26.1	25	46,230	54.2
33	Women's, children's clothing, accessories (exc. shoes).....	54,322	4.6	33	56,687	95.8	78	Newsprint, groundwood, book paper.....	3,377	...	14	43,149	7.8
	Hosiery, underwear.....	37,217	...	22	42,923	86.7	86	Fine paper.....	8,399	...	14	43,508	19.3
	Corsets, allied garments.....	13,764	...	11	13,764	100.0		Wrapping paper.....	9,570	...	20	44,641	21.4
	Other apparel, accessories (exc. shoes)...	3,341	...	...	...	...		Building paper, board.....	2,044	...	9	41,548	4.9
35	Piece goods (woven).....	959,396	81.3	63	1,019,922	94.1	115	Miscellaneous paper, paperboard.....	1,644	...	20	44,813	3.7
	Cotton.....	309,272	...	12	357,084	86.6		Converted paper products.....	64,867	67.7	92	92,800	69.9
	Rayon, nylon, other synthetic.....	296,832	...	32	546,137	54.4		Paper stationery, office supplies.....	8,214	...	18	44,071	18.6
	Silk.....	3,064	...	8	52,727	5.8		Paper bags.....	4,435	...	28	52,077	8.5
	Wool.....	278,892	...	13	321,171	86.8		Wrapping, containers (paper, paperboard)...	15,895	...	34	61,699	25.8
	Other woven piece goods.....	24,379	...	10	60,788	40.1		Miscellaneous converted paper products...	36,323	...	76	79,959	45.4
	Not analyzed in detail.....	46,957	...	11	70,924	66.2	116	Commodities, n.e.c.....	4,033	4.2	...	...	...
36	Home furnishings (textile).....	29,486	2.5	27	254,393	11.6	126	Service receipts.....	297	0.3	...	...	...
	Curtains, draperies.....	5,221	...	17	15,837	33.0							
	Bedspreads, comfortables, blankets.....	7,553	...	8	239,196	3.2		AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES					
	Other textile home furnishings.....	16,712	...	...	...	...		All establishments.....	1,571,876	...	700	...	...
37	Miscellaneous dry goods.....	105,210	8.9	103	424,159	24.8		Those analyzing commodity lines, total.	1,564,036	100.0	690	...	...
	Knit fabrics, lace fabrics.....	18,123	...	9	51,924	34.9		Furniture (household, office, store).....	1,331	0.1	48	240,675	0.6
	Notions, thread, buttons, closures.....	54,036	...	73	68,132	79.3	43	Motor vehicles.....	1,493	0.1	15	4,420	33.8
	Yarns.....	19,399	...	12	323,181	6.0	51	Automotive parts, accessories, etc.....	1,358,145	86.8	690	1,564,034	86.8
	Other dry goods.....	6,060	...	6	6,162	98.3	52	Electrical wiring supplies, construction materials.....	9,313	0.6	46	256,351	3.6
	Not analyzed in detail.....	7,592	...	11	10,362	73.3	53	Electrical apparatus, equipment.....	9,843	0.6	35	115,604	8.5
	Commodities, n.e.c. and service receipts....	28,778	2.5	...	...	...	54	Radios, television sets, home appliances and specialties.....	50,445	3.2	133	578,649	8.7
							56	Hardware.....	9,325	0.6	113	483,859	1.9
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES						58	Industrial equipment, supplies, etc.....	52,226	3.3	48	279,779	18.7
	All establishments.....	170,008	...	217	...	...	61	Tools, games, athletic goods.....	32,394	2.1	142	646,537	5.0
	Those analyzing commodity lines, total.	169,806	100.0	215	...	...	62	Commodities, n.e.c.....	38,286	2.5	...	...	...
43	Furniture (household, office, store).....	153,472	90.4	215	169,806	90.4	119	Service receipts.....	1,233	0.1	21	7,672	16.1
	Household furniture.....	50,111	...	104	102,651	43.8	126	ELECTRICAL WIRING SUPPLIES, APPARATUS SALES BRANCHES					
	Office furniture (wooden).....	4,339	...	14	19,383	22.4		All establishments.....	2,516,717	...	453	...	...
	Office furniture (metal).....	25,720	...	38	28,480	90.3		Those analyzing commodity lines, total.	2,515,947	100.0	451	...	...
	Other furniture.....	73,302	...	...	...	...		Electrical wiring supplies, construction materials.....	602,628	24.0	261	1,894,378	31.8
71	Stationers', office supplies (exc. paper)...	911	0.5	59	28,246	3.2		Interior wiring, construction materials...	194,976	...	105	446,167	4.7
116	Converted paper products.....	1,199	0.7	15	6,437	18.6		Outside construction materials.....	200,074	...	64	845,306	23.7
	Paper stationery, office supplies.....	1,199	...	15	6,437	18.6		Lighting fixtures (residential, commercial industrial).....	24,640	...	76	486,802	5.1
	Commodities, n.e.c.....	11,625	6.9	...	...	...		Electric lamps (incandescent, fluorescent)	157,470	...	50	174,566	90.2
126	Service receipts.....	2,999	1.5	70	35,873	7.2		Not analyzed in detail.....	25,468	...	12	28,178	90.4
								Electrical apparatus, equipment.....	1,570,169	62.4	305	2,176,143	72.2
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES							Radios, television sets, home appliances and specialties.....	9,220	0.4	11	28,459	32.4
	All establishments.....	364,127	...	159	...	...		Radio sets, tubes, etc., public address systems.....	4,960	...	9	20,768	23.9
	Those analyzing commodity lines, total.	363,244	100.0	155	...	...		Television sets, tubes, parts, etc.....	1,787	...	7	20,282	8.8
36	Home furnishings (textile).....	39,851	11.0	17	58,175	68.5		Other electric appliances, specialties...	2,473	...	...	...	...
39	China, glassware, crockery.....	2,440	0.7	9	2,526	96.6		Commodities, n.e.c. and service receipts...	333,930	13.2	...	...	...
40	Kitchen utensils, miscellaneous homewares...	34,724	9.6	46	37,462	92.7							
41	Musical instruments, phonograph records...	12,394	3.4	13	12,493	99.2							
42	Floor coverings.....	138,322	38.1	44	175,541	78.8							
	Carpets, rugs.....	127,315	...	36	165,676	76.8							
	Other.....	3,208	...	...	...	...			
	Not analyzed in detail.....	7,799	...	5	8,228	94.8							
43	Furniture (household, office, store).....	11,795	3.2	26	24,845	47.5							
	Household furniture.....	2,306	...	15	12,830	18.0							
	Mattresses, bed springs.....	9,411	...	12	11,558	81.4							
	Other furniture.....	178	...	...	...	...			
64	Janitors' supplies.....	1,868	0.5	9	13,279	14.1							
	Commodities, n.e.c.....	121,732	33.5	...	...	...				
126	Service receipts.....	118	(z)	14	12,313	1.0							

See footnotes at end of table.

Table 10.B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)			Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES							LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES-Continued						
	All establishments.....	211,091	...	216	...	...			65,217	10.8	62	89,313	73.0
	Those analyzing commodity lines, total..	209,858	100.0	210	...	...	112	Plywood.....	16,214	...	42	71,394	22.7
51	Automotive parts, accessories, etc.....	3,527	1.7	5	9,567	36.9		Hardwood.....	48,643	...	...	...	...
53	Electrical apparatus, equipment.....	2,924	1.4	10	16,137	18.1		Softwood.....	360	...	4	1,818	19.8
54	Radios, television sets, home appliances, and specialties.....	196,383	93.6	210	209,858	93.6	113	Millwork, veneer, other wood products.....	33,528	5.5	71	103,955	32.2
	Radio sets, tubes, etc., public address systems.....	6,717	...	16	22,309	30.1	114	Wallpaper.....	472	0.1	52	25,269	1.9
	Television sets, tubes, parts, etc.....	10,267	...	30	17,867	57.5	115	Paper (basic materials, paperboard).....	12,155	2.0	27	149,374	8.1
	Electric household refrigerators, freezers.....	65,561	...	30	103,088	63.6	123	Rubber sundries, n.e.c.....	52	(2)	5	38,019	0.1
	Electric home laundry equipment.....	39,288	...	31	56,110	70.0	126	Commodities, n.e.c.....	104,139	17.1	...	...	...
	Electric ranges.....	9,241	...	25	95,261	9.7		Service receipts.....	8,944	1.5	122	130,542	6.8
	Other electric kitchen equipment.....	3,810	...	23	79,133	4.8	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES						
	Other electric appliances, specialties.....	51,123	...	138	68,318	74.8		All establishments.....	740,048	...	1,759	...	...
	Not analyzed in detail.....	10,376	...	16	10,820	95.9		Those analyzing commodity lines, total..	737,631	100.0	1,743	...	...
55	Electric commercial equipment.....	2,319	1.1	17	73,367	3.2	43	Furniture (household, office, store).....	22,262	3.0	215	153,836	14.5
57	Plumbing, heating, air-conditioning.....	1,816	0.9	7	11,762	16.3	55	Electric commercial equipment.....	9,208	1.2	32	11,123	82.8
126	Commodities, n.e.c.....	2,084	1.0	...	...	...	71	Stationers, office supplies (exc. paper).....	8,684	1.2	292	189,804	4.6
	Service receipts.....	705	0.3	29	5,854	12.0	72	Recording, controlling instruments, accessories.....	8,470	1.1	189	163,793	5.2
HARDWARE, SALES BRANCHES							75	Office machines.....	453,892	61.5	1,407	641,614	70.7
	All establishments.....	78,050	...	110	...	...		Accounting, statistical machines.....	291,695	...	906	524,451	55.6
	Those analyzing commodity lines, total..	74,449	100.0	99	...	...		Duplicating machines.....	18,068	...	93	30,876	58.5
56	Hardware.....	69,988	94.0	99	74,449	94.0		Addressing, mailing machines.....	14,101	...	75	22,155	63.6
	Builders' hardware.....	20,110	...	20	36,752	54.7		Typewriters.....	90,615	...	511	330,453	27.4
	Shelf, light hardware.....	3,391	...	10	12,823	26.4		Other office machines.....	39,413	...	...	...	...
	Other hardware.....	21,640	...	...	...	...	76	Stove, service shop machines.....	76,584	10.4	491	155,390	49.1
	Not analyzed in detail.....	24,847	...	54	25,568	97.2	77	Scales, balances (exc. scientific).....	14,628	2.0	186	22,656	64.6
	Commodities, n.e.c.....	4,461	6.0	...	...	...	78	Office, store fixtures and equipment n.e.c.....	25,140	3.4	71	42,032	59.8
PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES							79	Miscellaneous professional, service equipment.....	15,253	2.1	209	123,844	12.3
	All establishments.....	586,477	...	520	...	...	85	Special industry machinery, equipment.....	5,889	0.8	6	21,332	27.6
	Those analyzing commodity lines, total..	585,790	100.0	517	...	...	116	Converted paper products.....	30,867	4.2	460	305,957	10.1
57	Plumbing, heating, air-conditioning.....	434,324	74.2	472	548,567	79.2		Paper, stationery, office supplies.....	10,612	...	308	142,416	7.4
	Air-conditioning equipment.....	28,038	...	53	73,285	38.2		Boxes, containers (paper, paperboard).....	537	...	4	4,008	13.4
	Boilers, radiators, connectors.....	49,869	...	236	350,830	14.2	124	Miscellaneous converted paper products....	19,718	...	149	160,095	12.3
	Furnaces (warm air).....	13,434	...	92	113,588	11.8			1,239	0.2	128	86,323	1.4
	Oil-burners.....	1,595	...	55	73,705	2.2		Commodities, n.e.c.....	16,310	2.2	...	...	...
	Gas appliances, supplies.....	36,510	...	80	117,950	31.0	126	Service receipts.....	49,205	6.7	999	437,178	11.2
	Heating, cooking stoves (exc. electric, gas).....	16,793	...	13	25,148	66.8	CONSTRUCTION MACHINERY, EQUIPMENT SALES BRANCHES						
	Fans, blowers, unit heaters and accessories.....	11,454	...	65	44,663	25.6		All establishments.....	45,807	...	57	...	...
	Plumbing, fixtures, equipment, supplies.....	115,703	...	211	342,326	33.8		Those analyzing commodity lines, total..	45,807	100.0	57	...	...
	Pipe fittings, valves, specialties.....	127,672	...	297	363,068	35.2	80	Farm, garden machinery (exc. tractors).....	229	0.5	11	2,790	8.2
	Not analyzed in detail.....	33,256	...	70	35,527	93.6	82	General industrial machinery, equipment.....	10,929	23.9	31	27,408	39.9
97	Iron and steel pipe and tubes.....	65,864	11.2	184	310,682	21.2		Compressors, pumps.....	275	...	5	2,541	10.8
	Cast iron soil pipe.....	18,342	...	181	304,261	6.0		Cranes, derricks, hoists, winches.....	10,127	...	25	24,717	41.0
	Seamless steel pipe, tubing.....	37,667	...	125	225,958	16.7		Industrial trucks, tractors, stackers.....	188	...	5	5,687	3.3
	Other iron, steel pipe.....	9,855	...	...	...	...		Other general industrial machinery.....	339	...	...	...	...
	Commodities, n.e.c. and service receipts....	85,602	14.6	...	...	...	84	Construction, mining, excavating machinery..	28,924	63.1	50	39,031	74.1
LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES								Road-building machinery.....	10,972	...	39	32,173	34.1
	All establishments.....	613,076	...	457	...	...		Mining, quarrying, machinery, accessories.....	5,568	...	26	21,862	25.5
	Those analyzing commodity lines, total..	607,396	100.0	430	...	...		Excavating, dredging machinery, equipment.....	3,796	...	12	14,164	26.8
45	Paints, varnishes, lacquers.....	37,348	6.1	142	171,972	21.7		Construction machinery (exc. road).....	3,213	...	9	8,139	39.5
53	Electrical apparatus equipment.....	124	(2)	10	1,641	7.6	126	Not analyzed in detail.....	5,375	...	6	5,375	100.0
56	Hardware.....	5,302	0.9	124	138,336	3.8		Commodities, n.e.c.....	4,890	10.7	...	...	...
	Builders' hardware.....	262	...	4	4,420	5.9		Service receipts.....	835	1.8	10	5,859	14.2
	Shelf, light hardware.....	5,022	...	120	134,080	3.7	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES						
	Other hardware.....	18	...	...	...	...		All establishments.....	1,299,152	...	285	...	...
57	Plumbing, heating, air-conditioning.....	45,135	7.4	22	159,277	28.3		Those analyzing commodity lines, total..	1,295,007	100.0	283	...	...
86	Industrial equipment, supplies.....	8,605	1.4	15	158,657	5.4	50	Motor vehicles.....	96,113	7.4	50	377,067	25.5
101	Nonferrous metals.....	38,435	6.3	10	107,444	35.8		Trucks, truck-tractors, truck-trailers.....	96,100	...	50	377,067	25.5
104	Brick, tile, terra cotta.....	26,895	4.4	49	77,439	34.7		Other motor vehicles.....	13	...	...	...	...
105	Building stone, slate, concrete products.....	26,607	4.4	44	136,578	19.5	51	Automotive parts, accessories, etc.....	20,577	1.6	49	384,399	5.4
106	Cement, lime, plaster, stucco.....	51,660	8.5	57	71,217	72.5		Batteries, electrical parts.....	17	...	46	365,676	0.2
107	Crude metallic minerals, products.....	3,939	0.6	6	12,182	32.3		Parts (exc. batteries) electrical parts.....	17,867	...	46	364,363	4.9
108	Sand, gravel, crushed stone.....	19,931	3.3	40	44,181	45.1		Accessories.....	897	...	46	364,363	0.2
109	Glass (sheet and containers).....	91,503	15.2	139	179,284	51.0		Other automotive supplies.....	1,045	...	...	...	...
	Sheet glass (including window, plate).....	88,192	...	134	141,265	62.4	53	Electrical apparatus, equipment.....	586	(2)	13	12,415	4.7
	Glass containers.....	3,311	...	6	38,054	8.7	57	Plumbing, heating, air-conditioning.....	758	(2)	11	4,499	16.8
110	Logs, piles, poles, posts, etc.....	2,078	0.3	8	6,142	33.8	80	Farm, garden machinery (exc. tractors).....	727,169	56.2	282	1,294,935	56.2
111	Lumber (rough, dressed, finished).....	25,328	4.2	33	37,807	67.0		Dairy equipment.....	62,688	...	119	588,729	10.5
	Hardwood flooring.....	1,433	...	14	9,746	14.7		Garden equipment.....	5,355	...	12	11,763	45.5
	Hardwood lumber other than flooring.....	4,767	...	12	7,657	62.2		Farm machinery.....	646,404	...	230	1,209,236	53.4
	Softwood lumber, flooring.....	11,775	...	12	21,941	53.7		Not analyzed in detail.....	12,722	...	5	23,972	53.4
	Not analyzed in detail.....	7,353	...	14	10,892	67.5							

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES--Continued													
81	Tractors and equipment (exc. truck-tractors)	414,034	32.0	183	1,203,201	34.4		Professional equipment, supplies	147,522	...	595	...	
	Farm, garden tractors, equipment	202,305	...	121	779,358	26.0		SALES BRANCHES					
	Other wheel-type tractors, equipment	54,119	...	82	561,806	9.6		All establishments	147,522	...	595	...	
	Not analyzed in detail	157,610	...	62	423,843	37.2		Those analyzing commodity lines, total	142,366	100.0	577	...	
82	General industrial machinery, equipment	10,189	0.8	10	41,531	24.5	68	Surgical, medical equipment and supplies	41,924	29.4	163	53,979	77.7
	Compressors, pumps	1,046	...	6	13,939	7.5	70	Professional, scientific equipment, n.e.c.	17,488	12.3	44	25,447	68.7
	Other general industrial machinery	9,143	...	...	...	...	71	Stationers' office supplies (exc. paper)	334	0.2	4	1,159	28.8
	Commodities, n.e.c.	25,296	2.0	...	...	...	72	Recording, controlling instruments, accessories	5,380	3.8	9	7,481	71.9
126	Service receipts	285	(2)	7	15,329	1.8	73	School equipment, supplies	3,776	2.6	11	5,310	71.1
							79	Miscellaneous professional, service equipment	4,886	3.4	29	7,249	67.4
								Commodities, n.e.c.	67,958	47.9	...	...
								Service receipts	620	0.4	20	7,921	7.8
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES													
	All establishments	1,811,835	...	1,785	...	...		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES					
	Those analyzing commodity lines, total	1,790,400	100.0	1,695	...	...		All establishments	263,023	...	296	...	
42	Industrial chemicals, n.e.c.	3,602	0.2	13	21,333	16.9		Those analyzing commodity lines, total	262,113	100.0	290	...	
51	Automotive parts, accessories, etc.	35,060	2.0	69	100,232	35.0	49	Other chemicals, related products	9,642	3.7	20	10,666	90.4
	Tires, tubes	17,960	...	39	72,532	24.8	58	Boot, shoe cut stock, shoe findings	50,137	19.1	25	72,396	69.2
	Parts (exc. batteries, electrical parts)	4,917	...	49	73,120	6.7	59	Barber, beauty shop equipment	483	0.2	10	483	100.0
	Accessories	11,376	...	44	78,293	14.5	60	Mortician goods, supplies	21,991	8.4	49	21,991	100.0
	Other automotive supplies	807	...	...	...	...	61	Laundry, dry cleaning equipment, supplies	49,650	18.9	51	52,221	95.1
52	Electrical wiring supplies, construction materials	776	(2)	8	6,823	11.4	63	Upholsterers' supplies	2,616	1.0	25	5,746	45.5
53	Electrical apparatus, equipment	81,722	4.6	64	213,139	38.3	64	Janitors' supplies	3,166	1.2	34	3,244	97.6
54	Radio, television sets, home appliances and specialties	3,087	0.2	20	71,587	4.3	69	Miscellaneous professional, service equipment	9,315	3.6	28	9,411	99.0
56	Hardware	2,858	0.2	45	75,285	3.8	120	Leather	98,542	37.6	37	113,016	87.2
57	Plumbing, heating, air-conditioning	23,350	1.3	26	67,011	34.8		Commodities, n.e.c.	15,659	6.0	...	...
72	Recording, controlling instruments, accessories	44,802	2.5	31	45,544	98.4	126	Service receipts	912	0.3	11	18,011	5.1
80	Farm, garden machinery (exc. tractors)	12,276	0.7	25	63,853	19.2							
82	General industrial machinery, equipment	374,180	20.9	416	702,493	53.3		TRANSPORTATION (EXC. AUTOMOTIVE) EQUIPMENT, SUPPLIES SALES BRANCHES					
	Compressors, pumps	104,548	...	176	423,306	24.7	88	Railroad transportation equipment	62,695	66.9	14	68,153	92.0
	Crushing, pulverizing machinery, equipment	1,199	...	5	4,521	26.5	89	Ship, marine propulsion machinery	5,205	5.5	24	5,826	89.3
	Conveyors, conveying equipment	23,126	...	40	86,877	26.6	90	Miscellaneous transportation equipment	3,581	3.8	11	4,876	73.4
	Cranes, derricks, hoists, winches	4,610	...	44	119,286	3.9		Commodities, n.e.c.	17,390	18.5	...	...
	Industrial trucks, tractors, stackers	13,130	...	28	21,937	59.8	126	Service receipts	5,006	5.3	32	31,281	16.0
	Fans, blowers (industrial equipment)	15,019	...	86	263,756	5.7							
	Mechanical power transmission equipment	60,771	...	157	222,698	27.3							
	Other general industrial machinery	151,777	...	...	...	...			
83	Metal-working machinery	104,451	5.8	249	186,686	56.0		IRON, STEEL AND PRODUCTS SALES BRANCHES					
	Machine tools, equipment	42,163	...	84	64,924	64.9		All establishments	813,009	...	398	...	
	Welding machinery, equipment	11,050	...	61	58,499	18.5		Those analyzing commodity lines, total	804,246	100.0	381	...	
	Portable metal-working machinery (power driven)	38,650	...	91	59,820	64.6	57	Plumbing, heating, air-conditioning	4,619	0.6	9	41,864	11.0
	Miscellaneous metal-working machinery	12,588	...	...	...	...	83	Metal-working machinery	2,251	0.3	16	148,337	1.5
84	Construction, mining, excavating machinery	101,495	5.7	137	264,814	38.3	85	Special industry machinery, equipment	2,385	0.3	8	12,854	18.6
	Road-building machinery	5,102	...	62	94,961	5.4	86	Industrial equipment, supplies	3,169	0.4	14	19,820	16.0
	Mining, quarrying machinery, accessories	91,034	...	126	257,438	35.4	92	Scrap iron, steel	314	(2)	16	74,116	0.4
	Construction machinery (exc. road)	3,824	...	60	88,225	4.3	93	Iron, steel products (semifinished)	27,660	3.4	53	205,341	13.5
	Not analyzed in detail	1,535	...	...	...	...		Sheet bars, tin plate	669	...	4	19,648	3.4
85	Special industrial machinery equipment	353,221	19.7	641	562,243	62.8		Wire rods	1,577	...	9	49,188	1.1
	Food products machinery	2,991	...	30	11,694	25.6		Rough castings, foundry products	1,787	...	6	4,874	36.7
	Textile industry machinery	55,849	...	74	98,937	94.8		Forgings	959	...	22	94,390	1.0
	Printing trades machinery	55,000	...	78	64,106	85.8		Other semifinished products	23,688	...	...	...
	Wood-working machinery	8,053	...	28	11,526	69.9	94	Iron, steel products (flat)	152,820	19.0	138	534,433	28.6
	Shoe, shoe repair machinery	32,765	...	40	54,905	59.7		Plates	20,228	...	43	263,133	7.7
	Oil-well and oil-refining machinery	150,155	...	238	192,161	78.1		Strip (hot, cold rolled)	31,555	...	78	401,025	7.9
	Miscellaneous special machinery, equipment	48,408	...	...	...	...		Sheets (cold rolled)	18,409	...	33	213,990	8.6
86	Industrial equipment, supplies	487,441	27.3	493	679,094	71.8		Sheets (hot-rolled)	24,822	...	64	324,778	7.6
	Abrasives, abrasive material	65,675	...	49	76,557	85.8		Sheets (galvanized, other coated)	13,819	...	40	215,970	6.4
	Industrial leather, belting, packing	26,175	...	78	33,293	78.6		Tin plate, terplate	483	...	18	64,686	0.7
	Mechanical rubber goods	130,311	...	121	171,410	76.0	95	Other flat iron, steel products	43,504	...	...	...
	Rope, cordage, twine (exc. wire)	32,705	...	29	37,407	87.4		Iron, steel wire and wire products	98,011	12.2	207	490,351	20.0
	Miscellaneous industrial equipment, supplies	232,575	...	...	...	...		Woven wire fence, gates	3,312	...	25	80,376	4.1
88	Railroad transportation equipment	2,336	0.1	36	87,176	2.7		Fence posts, fittings	2,236	...	22	35,904	6.2
90	Miscellaneous transportation equipment	3,978	0.2	10	13,399	29.7		Barbed, twisted wire	849	...	17	50,763	1.7
95	Iron, steel wire and wire products	783	(2)	24	19,623	4.0		Nails (staples, tacks, brads)	5,896	...	43	134,325	4.4
	Wire rope, cable (exc. insulated)	497	...	17	18,333	2.7		Wire rope, cable (exc. insulated)	27,576	...	70	128,909	21.4
	Other iron, steel wire products	286	...	...	...	...		Strand, galvanized	731	...	25	61,181	1.2
96	Iron and steel finished products	2,172	0.1	8	3,729	58.2		Reinforcement mesh	3,220	...	48	97,436	3.3
	Steel pipe, tubing (exc. seamless)	10,618	0.6	65	61,881	17.2		Drawn wire	22,152	...	81	286,016	7.8
	Seamless steel pipe, tubing	6,172	...	45	43,202	14.3		Other iron, steel wire products	31,999	...	...	...
	Not analyzed in detail	1,620	...	11	14,865	10.9	96	Iron and steel finished products	156,244	19.5	151	530,691	29.4
101	Nonferrous metals	11,137	0.6	11	17,853	62.4		Bar-size shapes (exc. reinforcement), hot-rolled	28,566	...	53	283,669	10.1
102	Second-hand merchandise	3,926	0.2	29	50,356	7.8		Bar-size shapes, cold finished	21,284	...	54	273,598	7.8
	Commodities, n.e.c.	81,293	4.5	...	...	...		Concrete reinforcement bars	29,823	...	58	236,529	12.6
126	Service receipts	45,835	2.6	151	221,238	20.7		Tool steel	5,796	...	42	111,954	5.2
								Structural shapes (exc. bar-size shapes)	22,564	...	30	208,453	10.8
								Other finished products	47,584	...	...	...
							97	Iron and steel pipe and tubes	48,922	6.1	51	249,349	19.6
								Cast iron soil pipe	15,152	...	6	21,685	69.9
								Steel pipe tubing (exc. seamless)	16,675	...	19	61,286	27.2
								Seamless steel pipe, tubing	12,110	...	33	167,431	7.2
								Other iron, steel pipe	4,985	...	...	...

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	IRON, STEEL AND PRODUCTS SALES BRANCHES—Continued							NONFERROUS METALS, METAL WORK SALES BRANCHES—Continued					
98	Alloy steel.....	101,704	12.6	89	314,362	32.4	101	Nonferrous metals.....	333,660	95.6	101	349,371	95.6
	Bars, hot-rolled.....	28,013	...	59	284,061	9.9		Copper shapes, forms.....	65,167	...	41	142,768	45.6
	Bars, cold finished.....	9,025	...	43	229,024	3.9		Aluminum, alloy shapes, forms.....	48,801	...	19	62,425	78.2
	Tool steel.....	46,365	...	85	302,662	15.3		Tin and tin-base shapes, forms.....	160	...	12	20,854	0.8
	Sheet and strip.....	7,220	...	45	254,466	2.8		Precious metals.....	17,178	...	22	52,207	32.9
	Other alloy steel.....	11,081	...	47	260,190	4.2		Other nonferrous metals, basic shapes.....	202,354	...	71	271,802	74.4
99	Stainless steel.....	67,114	8.3	94	327,748	20.5	126	Commodities, n.e.c.....	9,138	2.6	...	...	...
	Strip.....	20,213	...	44	153,768	12.7		Service receipts.....	88	(a)	...	...	...
	Sheets.....	14,111	...	52	276,607	5.1							
	Bars and bar-size shapes.....	11,906	...	63	287,807	4.1		AMUSEMENT, SPORTING GOODS SALES BRANCHES (Not analyzed by commodity lines)					
	Other stainless steel.....	20,884	...	...	...	...			
100	Building metal work, n.e.c.....	73,701	9.2	67	120,321	61.2		FARM SUPPLIES SALES BRANCHES					
101	Nonferrous metals.....	18,110	2.2	38	210,597	8.6		All establishments.....	204,463	...	188	...	...
	Copper shapes, forms.....	274	...	7	15,933	1.7		Those analyzing commodity lines, total..	202,635	100.0	185	...	...
	Aluminum, alloy shapes, forms.....	7,061	...	13	36,486	19.4	5	Groceries (exc. as specified).....	21,435	10.6	63	59,841	35.8
	Other nonferrous metals, basic shapes.....	10,755	...	30	187,177	5.7		Flour, related products.....	18,990	...	61	58,212	32.6
126	Commodities, n.e.c.....	42,391	5.3	...	...	...	21	Other groceries.....	2,485	...	...	...	...
	Service receipts.....	4,831	0.6	79	176,366	2.7	30	Feed (mixed, other).....	80,593	39.8	102	103,348	78.0
							46	Seeds (field, garden).....	792	0.4	13	6,266	12.6
	NONFERROUS METALS, METAL WORK SALES BRANCHES						47	Fertilizer, fertilizer materials.....	69,409	34.2	59	82,089	84.6
	All establishments.....	352,367	...	104	...	...		Agricultural chemicals (exc. fertilizer)....	17,073	8.4	25	25,014	68.2
	Those analyzing commodity lines, total..	349,371	100.0	101	...	...		Commodities, n.e.c.....	13,333	6.6	...	...	...
57	Plumbing, heating, air-conditioning.....	6,030	1.7	31	116,075	5.2		MANUFACTURERS' SALES BRANCHES, MISCELLANEOUS PRODUCTS (Not analyzed by commodity lines)					
86	Industrial equipment, supplies.....	455	0.1	5	17,218	2.6							

s Less than 0.1 percent.

n.e.c. Not elsewhere classified.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES,
BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)			Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
GROCERIES, CONFECTIONERY, MEATS SALES OFFICES							DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES OFFICES						
	All establishments.....	1,165,153	...	376	...	...		All establishments.....	941,997	...	294	...	...
	Those analyzing commodity lines, total..	1,158,393	100.0	368	...	...		Those analyzing commodity lines, total..	826,305	100.0	268	...	...
1	Canned, bottled foods.....	171,941	14.8	104	319,541	53.8	22	Men's, boys' clothing, furn. (exc. shoes)...	9,499	1.1	16	105,610	9.0
	Canned baby foods.....	76,818	...	66	141,653	54.2		Underwear, hosiery.....	5,164	...	14	96,762	5.3
	Canned fruits, fruit juices.....	4,737	...	7	12,968	36.5		Other clothing, furnishings (men's, boys')...	4,335	...	10	88,838	4.9
	Canned vegetables, vegetable juices.....	4,812	...	15	15,822	30.4	33	Women's, children's clothing, accessories (exc. shoes).....	129,267	15.6	73	227,014	56.9
	Canned fish, sea foods.....	1,001	...	5	10,101	9.9		Hosiery, underwear.....	109,765	...	57	190,143	57.7
	Canned meats.....	11,572	...	24	37,743	30.6		Corsets, allied garments.....	4,819	...	14	4,819	100.0
	Other canned foods.....	73,001	...	...	...	...		Other apparel, accessories (exc. shoes)...	14,683	...	...	...	...
2	Coffee.....	22,303	1.9	42	190,393	11.7	35	Piece goods (woven).....	476,278	57.7	101	574,277	82.9
3	Confectionery.....	77,422	6.7	36	203,209	38.1		Cotton.....	148,587	...	38	268,482	55.3
	Candy, including chocolate.....	46,183	...	17	151,483	30.5		Rayon, nylon, other synthetic.....	106,097	...	34	261,668	40.5
	Chewing gum.....	14,431	...	11	36,807	37.2		Silk.....	3,278	...	11	9,087	36.1
	Fountain syrups, other confections.....	13,806	...	12	151,361	9.1		Wool.....	66,379	...	24	99,662	66.6
	Not analyzed in detail.....	3,002	...	...	...	...		Other woven piece goods.....	24,002	...	21	65,685	36.5
4	Frozen foods.....	933	0.1	6	4,148	22.5	36	Not analyzed in detail.....	127,935	...	24	132,406	96.6
	Groceries (exc. as specified).....	390,566	33.7	219	869,056	44.9		Home furnishings (textile).....	83,285	10.1	58	284,189	29.3
	Flour, related products.....	39,061	...	31	76,450	51.1		Curtains, draperies.....	23,376	...	20	223,703	10.4
	Cooking oils (exc. lard).....	83,030	...	19	263,098	31.6		Bedspreads, comforters, blankets.....	11,476	...	25	103,929	11.0
	Breakfast cereals.....	9,474	...	32	57,202	16.6		Sheets, pillow cases, towels.....	29,628	...	21	146,456	20.2
	Bakery products.....	6,282	...	18	8,350	75.2		Other textile home furnishings.....	11,051	...	...	...	...
	Tea.....	7,739	...	13	17,716	43.7	37	Miscellaneous dry goods.....	80,743	9.8	64	181,726	44.4
	Dried fruits.....	827	...	4	4,398	19.0	38	Other textile products.....	26,867	3.2	12	155,746	17.2
	Other groceries.....	244,153	...	...	...	...		Commodities, n.e.c. and service receipts.....	20,366	2.5	...	...	...
9	Meats, provisions.....	26,624	2.3	11	28,334	92.3	FURNITURE, HOME FURNISHINGS SALES OFFICES						
	Fresh meats (exc. sausages).....	9,850	...	10	28,535	34.5		All establishments.....	363,769	...	320	...	...
	Cured, boiled, smoked meats.....	12,865	...	10	28,395	45.3		Those analyzing commodity lines, total..	358,292	100.0	304	...	...
	Sausages-lavers.....	2,933	...	9	24,377	12.0	37	Miscellaneous dry goods.....	6,023	1.7	15	27,531	21.9
	Other meats, including game.....	976	...	...	...	...		Yarns.....	6,023	...	15	27,531	21.9
13	Soft drinks.....	699	0.1	11	711	98.3	39	China, glassware, crockery.....	14,144	3.9	30	14,695	96.2
16	Soaps, toilet and other.....	311,616	26.9	69	397,404	78.4	40	Kitchen utensils, miscellaneous homewares.....	46,588	13.0	51	49,634	93.9
21	Feed (mixed, other).....	12,702	1.1	10	97,001	22.4	41	Musical instruments, phonograph records.....	15,148	4.2	36	15,208	99.6
25	Vegetable oils (inedible).....	4,546	0.4	5	39,820	11.4	42	Floor coverings.....	243,658	68.1	123	251,687	96.8
	Commodities, n.e.c. and service receipts.....	139,041	12.0	...	...	...		Carpets, rugs.....	159,725	...	98	167,449	95.4
DRUGS, CHEMICALS, ALLIED PRODUCTS SALES OFFICES								Linoleum, other hard surface.....	67,090	...	15	67,690	99.1
	All establishments.....	1,297,271	...	444	...	...		Other.....	854	...	24	25,895	3.3
	Those analyzing commodity lines, total..	1,286,966	100.0	426	...	...		Not analyzed in detail.....	15,989	...	6	16,893	94.6
16	Soaps, toilet and other.....	6,144	0.5	32	91,833	6.7	43	Furniture (household, office, store).....	21,083	5.9	54	21,935	96.1
44	Drugs, drug sundries.....	152,939	11.9	66	165,083	92.6		Commodities, n.e.c. and service receipts.....	11,648	3.2	...	...	...
	Drugs, pharmaceuticals.....	27,509	...	5	28,605	96.2	PAPER AND ITS PRODUCTS SALES OFFICES						
	Proprietary medicines, toiletries (exc. soap).....	105,532	...	44	127,686	82.6		All establishments.....	1,211,165	...	768	...	...
	Druggist sundries.....	13,803	...	9	18,481	74.7		Those analyzing commodity lines, total..	1,190,317	100.0	749	...	...
	Not analyzed in detail.....	6,095	...	...	...	...	71	Stationers', office supplies (exc. paper).....	12,159	1.0	69	39,262	31.0
45	Paints, varnishes, lacquers.....	127,031	9.9	83	145,577	87.3	75	Office machines.....	2,843	0.2	110	49,492	5.7
46	Fertilizer, fertilizer materials.....	17,002	1.3	7	58,908	28.9	114	Wallpaper.....	19,276	1.6	10	107,948	17.9
47	Agricultural chemicals (exc. fertilizer).....	12,534	1.0	45	139,382	9.0	115	Paper (basic materials, paperboard).....	567,667	47.8	115	683,034	83.1
48	Industrial chemicals, n.e.c. and other chemicals, related products.....	618,038	48.0	188	692,999	89.2		Newsprint, groundwood, book paper.....	198,091	...	27	328,422	60.3
101	Nonferrous metals.....	2,920	0.2	12	129,984	2.2		Fine paper.....	88,401	...	48	384,068	23.0
	Commodities, n.e.c. and service receipts.....	71,930	5.6	...	...	...		Wrapping paper.....	106,624	...	54	447,215	23.8
CLOTHING, FURNISHINGS, FOOTWEAR SALES OFFICES								Building paper, board.....	1,208	...	12	30,448	4.0
	All establishments.....	459,732	...	318	...	...		Miscellaneous paper, paperboard.....	173,343	...	...	...	...
	Those analyzing commodity lines, total..	452,214	100.0	294	...	...	116	Converted paper products.....	501,663	42.1	472	684,073	73.3
32	Men's, boys' clothing, furn. (exc. shoes)...	289,367	64.0	144	300,780	96.2		Paper stationery, office supplies.....	44,261	...	183	74,244	59.6
	Underwear, hosiery.....	45,323	...	37	96,848	46.8		Paper bags.....	166,313	...	98	331,629	50.2
	Suits, coats, overcoats.....	23,036	...	19	47,565	48.4		Boxes, containers (paper, paperboard)...	112,435	...	129	161,363	69.7
	Work clothing, gloves.....	69,428	...	15	71,353	97.3		Miscellaneous converted paper products.....	178,654	...	...	...	...
	Other clothing, furnishings (men's, boys')...	151,580	...	...	...	...	117	Books, magazines, printed materials.....	62,673	5.3	190	76,435	82.0
33	Women's, children's clothing, accessories (exc. shoes).....	137,590	30.4	141	158,032	87.1	120	Leather.....	3,733	0.3	44	34,430	10.8
	Dresses.....	51,071	...	47	53,842	94.8		Commodities, n.e.c. and service receipts.....	20,303	1.7	...	...	...
	Suits, coats (exc. fur).....	13,680	...	16	12,705	91.9	ELECTRICAL GOODS SALES OFFICES						
	Hosiery, underwear.....	1,246	...	7	21,344	5.8		All establishments.....	1,646,135	...	656	...	...
	Corsets, allied garments.....	1,381	...	6	11,592	11.9		Those analyzing commodity lines, total..	1,621,334	100.0	643	...	...
	Children's, infants' wear (exc. footwear)...	26,689	...	32	49,672	53.7	51	Automotive parts, accessories, etc.....	9,694	0.6	10	29,775	32.6
	Other apparel, accessories (exc. shoes)...	45,523	...	...	...	...	52	Electrical wiring supplies, construction materials.....	360,231	22.2	320	649,695	55.4
34	Shoes, other footwear.....	22,545	5.0	31	30,307	74.4	53	Electrical apparatus, equipment.....	490,986	30.3	377	606,876	80.9
	Women's, misses' shoes.....	10,964	...	19	19,886	35.1		Radio, television sets, home appliances, and specialties.....	685,662	42.3	112	720,279	95.2
	Children's, infants' shoes.....	3,976	...	6	4,104	96.9		Radio sets, tubes, etc., public address systems.....	129,369	...	46	281,682	45.9
	Other footwear.....	2,571	...	...	...	...		Television sets, tubes, parts, etc.....	49,283	...	37	230,740	21.4
	Not analyzed in detail.....	5,034	...	4	5,034	100.0		Electric household refrigerators, freezers	240,026	...	32	579,926	41.4
	Commodities, n.e.c. and service receipts.....	2,712	0.6	...	...	...		Electric home laundry equipment.....	64,389	...	21	429,755	15.0
								Electric ranges.....	65,292	...	19	394,416	16.6
								Other electric kitchen equipment.....	47,672	...	21	395,513	12.0
								Other electric appliances, specialties.....	89,631	...	...	...	...
							55	Electric commercial equipment.....	3,236	0.2	9	111,022	2.9
								Commodities, n.e.c. and service receipts.....	71,545	4.4	...	...	...

See footnote at end of table.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HARDWARE, PLUMBING, HEATING SALES OFFICES							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES—Continued					
	All establishments.....	537,222	...	438	...	...		Plumbing, heating, air-conditioning.....	27,424	1.4	45	60,299	45.5
	Those analyzing commodity lines, total.	488,025	100.0	411	...	...		Air-conditioning equipment.....	1,490	...	13	22,871	6.5
53	Electrical apparatus, equipment.....	4,421	0.9	51	52,310	8.4	57	Boilers, radiators, connectors.....	181	...	8	11,673	1.6
55	Electric commercial equipment.....	7,861	1.6	20	25,852	30.4		Furnaces (warm air).....	815	...	6	12,943	6.3
	Hardware.....	62,855	12.9	71	67,398	92.5		Gas appliances, supplies.....	227	...	5	12,797	1.8
	Builders' hardware.....	5,939	...	22	6,642	89.4		Fans, blowers, unit heaters, and accessories.....	478	...	9	13,273	3.6
	Shelf, light hardware.....	28,364	...	18	29,054	97.6		Plumbing fixtures, equipment, supplies.....	125	...	6	601	21.0
	Other hardware.....	13,116	...	...	...	...		Pipe fittings, valves, specialties.....	18,493	...	19	24,135	76.6
	Not analyzed in detail.....	15,436	...	17	18,995	81.3		Not analyzed in detail.....	5,614	...	10	5,614	100.0
57	Plumbing, heating, air-conditioning.....	383,834	78.7	339	419,953	91.4	72	Recording, controlling instruments, accessories.....	10,281	0.5	28	11,777	87.3
	Air-conditioning equipment.....	29,164	...	118	73,374	39.7		General industrial machinery, equipment.....	234,811	12.5	330	303,475	77.4
	Boilers, radiators, connectors.....	123,438	...	90	264,361	46.7	62	Compressors, pumps.....	20,164	...	75	58,952	34.2
	Furnaces (warm air).....	9,133	...	36	141,237	6.5		Crushing, pulverizing machinery, equip.....	4,559	...	21	34,331	13.3
	Air burners.....	7,094	...	52	159,603	4.4		Conveyors, conveying equipment.....	40,815	...	78	95,525	42.7
	Gas appliances, supplies.....	10,765	...	62	164,901	6.5		Cranes, derricks, hoists, winches.....	881	...	9	4,386	20.1
	Heating, cooking stoves, ranges (exc. electric, gas).....	701	...	4	5,419	12.9		Industrial trucks, tractors, stackers.....	9,377	...	34	16,745	56.0
	Fans, blowers, unit heaters and accessories.....	15,862	...	144	185,154	8.6		Fans, blowers (industrial equipment).....	4,294	...	43	14,915	28.8
	Plumbing fixtures, equipment, supplies.....	100,772	...	55	175,339	57.5		Mechanical power transmission equipment.....	79,775	...	92	120,228	66.3
	Pipe fittings, valves, specialties.....	59,443	...	86	199,562	29.8		Other general industrial machinery.....	74,966	...	...	...	...
	Not analyzed in detail.....	27,462	...	28	27,578	99.6		Metal working machinery.....	99,326	5.3	196	156,929	63.3
62	General industrial machinery, equipment.....	15,812	3.2	77	40,656	38.9	83	Machine tools, equipment.....	75,956	...	134	95,433	79.6
	Fans, blowers (industrial equipment).....	14,657	...	69	37,323	39.3		Welding machinery, equipment.....	4,542	...	40	47,580	9.5
	Other general industrial machinery.....	1,155	...	...	...	...		Portable metal-working machinery (power-driven).....	2,028	...	12	2,321	87.4
85	Special industrial machinery, equipment.....	1,950	0.4	44	22,325	8.7		Miscellaneous metal-working machinery.....	16,800	...	...	...	...
88	Railroad transportation equipment.....	755	0.2	30	18,435	4.1		Construction, mining, excavating machinery.	22,448	1.2	37	67,084	33.5
90	Miscellaneous transportation equipment.....	1,109	0.2	31	21,647	5.1	84	Road-building machinery.....	2,806	...	20	28,881	9.7
	Commodities, n.e.c.....	9,428	1.9	...	...	...		Mining, quarrying machinery, accessories.....	18,435	...	22	44,043	41.8
								Other construction etc., machinery.....	1,207	...	...	...	...
	LUMBER, CONSTRUCTION MATERIALS SALES OFFICES							Special industrial machinery, equipment.....	212,391	11.3	300	273,048	77.8
	All establishments.....	1,079,366	...	423	...	...	85	Textile industry machinery.....	6,094	...	17	8,005	22.8
	Those analyzing commodity lines, total.	1,067,378	100.0	412	...	...		Printing trades machinery.....	50,744	...	50	52,134	97.3
45	Paints, varnishes, lacquers.....	8,620	0.8	56	220,291	3.9		Wood-working machinery.....	8,019	...	8	8,588	93.4
100	Building metal work, n.e.c.....	11,995	1.1	67	215,565	5.6		Oil-well and oil-refining machinery.....	28,666	...	70	69,652	41.2
104	Brick, tile, terra cotta.....	108,720	10.2	112	252,643	43.0		Miscellaneous special machinery, equip.....	63,046	...	...	...	...
105	Building stone, slate, concrete products.....	16,885	1.6	23	36,554	46.2		Industrial equipment, supplies.....	143,588	7.6	220	354,700	40.5
106	Cement, lime, plaster, stucco.....	289,646	27.1	144	469,261	61.7	86	Abrasives, abrasive material.....	10,627	...	11	11,167	95.2
107	Crude non-metallic minerals, products.....	23,772	2.2	33	152,226	15.6		Industrial leather, belting, packing.....	5,715	...	19	6,986	81.8
108	Sand, gravel, crushed stone.....	6,368	0.6	12	14,194	44.9		Rope, cordage, wire (exc. wire).....	35,144	...	57	73,984	48.0
109	Glass (sheet and containers).....	157,927	14.8	36	157,927	100.0		Miscellaneous industrial equipment, supplies.....	89,898	...	...	...	...
111	Lumber (rough, dressed, finished).....	24,339	2.3	24	48,493	50.2	88	Railroad transportation equipment.....	5,490	0.3	9	16,613	33.0
	Hardwood flooring.....	1,797	...	12	17,939	10.0	95	Iron, steel wire and wire products.....	1,188	0.1	25	13,128	9.0
	Hardwood lumber, other than flooring.....	6,716	...	9	23,001	29.2	96	Iron and steel finished products.....	549,223	29.4	82	653,358	84.1
	Softwood lumber, flooring.....	14,414	...	10	38,686	37.2		Iron and steel pipe and tubes.....	35,673	1.9	44	48,952	72.9
	Not analyzed in detail.....	1,412	...	4	1,420	99.4		Cast iron soil pipe.....	664	...	9	3,067	21.6
112	Plywood.....	10,722	1.0	16	33,710	31.8		Cast iron pressure pipe.....	127	...	10	3,113	4.1
113	Millwork, veneer, other wood products.....	34,725	3.2	45	67,105	51.7		Steel pipe, tubing (exc. seamless).....	4,154	...	32	44,793	9.3
115	Paper (basic materials, paperboard).....	40,487	3.8	60	246,285	16.4		Seamless steel pipe, tubing.....	30,269	...	33	45,334	66.8
	Commodities, n.e.c. and service receipts.....	333,172	31.3	...	...	...		Not analyzed in detail.....	459	...	...	...	...
	COMMERCIAL MACHINES, EQUIPMENT SALES OFFICES						98	Alloy steel.....	1,497	0.1	27	35,157	4.2
	All establishments.....	84,027	...	380	...	...		Pipe and tubes.....	1,073	...	16	12,039	8.9
	Those analyzing commodity lines, total.	83,561	100.0	371	...	...		Other alloy steel.....	424	...	...	...	...
43	Furniture (household, office, store).....	5,423	6.5	22	15,585	34.8	109	Glass (sheet and containers).....	277,183	14.7	99	299,984	92.4
55	Electric commercial equipment.....	4,161	5.0	10	8,048	51.7		Converted paper products.....	57,729	3.1	43	470,503	12.3
57	Plumbing, heating, air-conditioning.....	1,547	1.8	6	7,323	21.1		Boxes, containers (paper, paperboard).....	56,893	...	37	464,132	12.2
	Office machines.....	25,831	31.0	244	31,679	81.5		Miscellaneous converted paper products.....	836	...	...	...	...
	Accounting, statistical machines.....	24,875	...	222	30,680	81.1	116	Commodities, n.e.c. and service receipts.....	162,155	8.6	...	...	...
	Other office machines.....	956	...	...	...	...		OTHER MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES					
77	Scales, balances (exc. scientific).....	2,437	2.9	12	2,493	97.8		(Not analyzed by commodity lines)					
78	Office, store fixtures and equipment, n.e.c.	13,237	15.8	79	30,852	42.9		OTHER MANUFACTURERS' SALES OFFICES					
79	Miscellaneous professional, service equip.....	1,657	2.0	14	1,659	99.9		All establishments.....	12,239,756	...	2,110	...	...
	General industrial machinery, equipment.....	3,168	3.8	19	20,051	15.8		Those analyzing commodity lines, total.	12,189,695	100.0	2,055	...	...
	Compressors, pumps.....	2,984	...	5	6,957	42.9	6	Dairy products, ice cream, ices.....	71,114	0.6	16	84,816	83.8
	Other general industrial machinery.....	184	...	...	...	...	12	Beer, fermented malt liquors.....	113,949	0.9	10	116,582	97.7
126	Commodities, n.e.c.....	20,253	24.2	...	...	...	14	Spirits.....	840,342	6.9	83	852,619	98.6
	Service receipts.....	5,847	7.0	233	30,389	19.2	17	Cigars, cigarettes, tobacco (exc. leaf).....	900,916	7.4	201	901,370	99.9
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES						18	Snackery supplies, razor blades, etc.....	20,086	0.2	12	41,084	48.9
	All establishments.....	1,915,550	...	1,255	...	...	21	Feed (mixed, other).....	68,362	0.6	23	118,950	57.5
	Those analyzing commodity lines, total.	1,875,517	100.0	1,200	...	...	25	Vegetable oils (inedible).....	106,691	0.9	13	127,220	83.9
48	Industrial chemicals, n.e.c.....	8,539	0.4	18	22,585	37.8							
51	Automotive parts, accessories, etc.....	23,425	1.2	41	117,315	20.0							
53	Electrical apparatus, equipment.....	7,146	0.4	19	64,946	11.0							

See footnote at end of table.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
OTHER MANUFACTURERS' SALES OFFICES—Continued													
37	Miscellaneous dry goods.....	423,888	3.5	37	496,215	85.4	97	Iron and steel pipe and tubes.....	668,736	5.5	247	3,020,570	22.1
	Yarns.....	374,723	...	29	464,357	80.7		Cast iron soil pipe.....	13,853	...	14	438,469	3.2
	Other dry goods.....	49,165	...	...	...	...		Cast iron pressure pipe.....	47,189	...	15	49,699	94.9
38	Other textile products.....	46,439	0.4	55	58,205	79.8		Steel pipe, tubing (exc. seamless).....	383,757	...	205	2,782,519	13.8
45	Paints, varnishes, lacquers.....	8,175	0.1	15	89,693	9.1		Seamless steel pipe, tubing.....	222,476	...	135	2,316,694	9.6
46	Fertilizer, fertilizer materials.....	50,221	0.4	40	496,822	10.1		Not analyzed in detail.....	1,461	...	...	...	...
50	Motor vehicles.....	1,914,869	15.5	89	2,022,312	94.7	98	Alloy steel.....	391,974	3.2	244	4,141,780	9.5
	Passenger cars (new).....	1,525,801	...	76	1,937,873	78.7		Bars, hot rolled.....	177,951	...	133	3,328,730	5.3
	Trucks, truck-tractors, truck-trailers.....	337,027	...	44	1,159,257	29.1		Bars, cold finished.....	17,748	...	66	2,261,922	10.7
	Other motor vehicles.....	52,041	...	...	...	...		Tool steel.....	9,860	...	46	958,050	1.0
51	Automotive parts, accessories, etc.....	337,435	2.8	195	1,267,999	26.6		Pipe and tubes.....	27,767	...	53	573,113	4.8
	Batteries, electrical parts.....	105,382	...	89	187,155	56.3		Sheet and strip.....	90,976	...	158	2,632,487	3.4
	Tires, tubes.....	37,905	...	21	62,215	60.9		Other alloy steel.....	68,672	...	...	...	...
	Parts (exc. batteries, electrical parts).....	41,191	...	42	116,551	35.3	99	Stainless steel.....	179,786	1.5	194	3,122,847	5.8
	Garage, filling station equipment.....	9,913	...	47	101,310	9.8		Strip.....	64,957	...	92	1,935,974	3.4
	Accessories.....	6,381	...	25	125,447	5.1		Sheets.....	54,462	...	97	1,919,612	2.8
	Other automotive supplies.....	2,767	...	24	124,635	2.2		Bars and bar-size shapes.....	19,831	...	105	2,521,418	0.8
	Not analyzed in detail.....	133,896	...	62	980,216	13.6		Other stainless steel.....	40,536	...	...	...	...
52	Electrical wiring supplies, construction materials.....	36,336	0.3	28	274,397	13.2	100	Building metal work, n.e.c.....	132,378	1.1	135	1,452,871	9.1
53	Electrical apparatus, equipment.....	7,490	0.1	16	65,122	11.5							
56	Hardware.....	10,588	0.1	34	95,908	11.0	101	Nonferrous metals.....	835,894	6.8	229	1,618,162	51.6
57	Plumbing, heating, air-conditioning.....	9,946	0.1	30	161,561	6.2		Copper shapes, forms.....	28,696	...	47	789,552	3.6
65	Photographic goods.....	12,226	0.1	12	24,696	49.5		Aluminum, alloy shapes, forms.....	432,434	...	95	444,610	97.3
86	Industrial equipment, supplies.....	15,003	0.1	23	67,429	22.2		Tin and tin-base shapes, forms.....	752	...	11	55,441	1.4
88	Railroad transportation equipment.....	37,440	0.3	14	827,586	4.5		Other nonferrous metals, basic shapes.....	330,392	...	33	43,620	100.0
91	Metallic ores, concentrates.....	17,283	0.1	5	352,891	4.9		Not analyzed in detail.....	43,620	...	...	...	...
93	Iron, steel products (semi-finished).....	403,965	3.3	203	3,879,407	10.4	102	Petroleum and products.....	13,255	0.1	21	16,695	79.4
	Wire rods.....	41,396	...	72	1,502,781	2.2	103	Coal, coke.....	369,939	3.0	87	1,521,868	24.3
	Rough castings, foundry products.....	44,178	...	40	1,391,878	3.2	107	Crude nonmetallic minerals, products.....	30,868	0.2	12	162,147	19.0
	Forgings.....	46,736	...	65	2,000,268	2.3	110	Logs, piles, poles, posts, etc.....	31,631	0.2	38	43,320	73.0
	Other semi-finished products.....	271,655	...	...	...	...			
94	Iron, steel products (flat).....	1,909,693	15.7	345	4,516,341	42.3	116	Converted paper products.....	7,466	0.1	16	26,056	28.6
	Plates.....	313,698	...	193	3,557,491	8.8		Paper bags.....	7,301	...	13	25,109	29.1
	Strip (hot, cold rolled).....	171,897	...	171	2,946,807	5.8		Miscellaneous converted paper products.....	165	...	...	...	...
	Sheets (cold rolled).....	355,626	...	177	3,772,824	9.4	117	Books, magazines, printed materials.....	50,478	0.4	124	53,277	94.7
	Sheets (hot rolled).....	350,437	...	197	3,887,201	9.0		Books, magazines, newspapers.....	10,644	...	12	12,851	82.8
	Black plate.....	53,380	...	101	3,032,014	1.8		Printed blanks, forms.....	2,356	...	10	2,356	100.0
	Sheets (galvanized, other coated).....	119,019	...	135	3,419,880	3.5		Miscellaneous engraved, printed products.....	5,879	...	22	5,879	100.0
	Tin plate,terne plate.....	284,223	...	115	3,202,002	8.9		Not analyzed in detail.....	31,599	...	80	32,191	98.2
	Other flat iron, steel products.....	237,444	...	...	...	...	118	Jewelry, silverware, trophies.....	33,782	0.3	48	35,209	95.9
	Not analyzed in detail.....	23,969	...	9	23,969	100.0		Clocks, watches.....	2,901	...	6	5,383	53.9
95	Iron, steel wire and wire products.....	403,416	3.3	272	2,971,868	13.6		Costume jewelry.....	8,317	...	118	9,645	86.2
	Woven wire fence, grates.....	32,023	...	117	1,947,455	1.6		Silverware, plated ware.....	18,680	...	16	19,537	95.6
	Fence posts, fittings.....	9,297	...	92	1,738,852	0.5		Jewelers' findings.....	1,091	...	4	1,091	100.0
	Barbed, twisted wire.....	18,483	...	103	2,111,056	0.9		Other jewelry items.....	2,793	...	...	...	...
	Nails (staples, tacks, brads).....	80,437	...	134	2,400,783	3.4	119	Toys, games, athletic goods.....	116,642	1.0	60	179,818	64.9
	Wire rope, cable (exc. insulated).....	24,170	...	113	1,742,008	1.4		Small arms ammunition.....	46,194	...	15	46,472	99.4
	Strand, galvanized.....	7,815	...	55	1,397,834	0.6		Toys, games.....	43,852	...	13	43,852	100.0
	Reinforcement mesh.....	18,897	...	77	599,943	3.4		Other athletic goods.....	2,251	...	...	...	...
	Drawn wire.....	166,244	...	154	2,594,632	6.4		Not analyzed in detail.....	24,345	...	28	86,696	28.1
	Other iron, steel wire products.....	46,030	...	...	...	...	126	Commodities, n.e.c.....	397,932	3.3	...	...	...
96	Iron and steel finished products.....	1,130,398	9.3	329	4,515,532	25.0		Service receipts.....	32,663	0.3	128	1,754,362	1.9
	Rail, tieplates, splice bars, etc.....	227,970	...	145	3,655,748	6.2							
	Bar-size shapes (exc. reinforcement), hot rolled.....	316,027	...	170	3,726,412	8.5							
	Bar-size, cold finished.....	87,718	...	132	2,529,623	3.5							
	Concrete reinforcement, bars.....	77,665	...	109	2,969,773	2.6							
	Tool steel.....	1,856	...	32	1,032,559	0.2							
	Structural shapes (exc. bar-size shapes).....	239,483	...	122	2,759,238	8.7							
	Piling, bearing piles.....	17,706	...	50	2,129,565	0.8							
	Other finished products.....	157,368	...	...	...	...			
	Not analyzed in detail.....	4,605	...	10	4,605	100.0							

n.e.c. Not elsewhere classified.

Table 10D.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DAIRY, POULTRY PRODUCTS ASSEMBLERS													
	All establishments.....	1,618,011	...	3,939	...	...		FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS—Continued					
	Those analyzing commodity lines, total..	1,343,525	100.0	3,737	...	...					
1	Canned, bottled foods.....	9,605	0.6	29	132,605	7.2	7	Eggs, poultry.....	5,013	0.1	136	72,660	6.9
	Canned milk.....	9,573	...	26	132,400	7.2		Eggs.....	3,012	...	84	46,619	6.5
	Other canned foods.....	32	...	...	...	...		Poultry (live or dressed).....	1,632	...	103	52,934	3.1
5	Groceries (exc. as specified).....	8,031	0.5	145	107,603	7.5		Not analyzed in detail.....	369	...	13	5,606	6.6
6	Dairy products, ice cream, ices.....	860,819	55.7	2,454	1,077,509	79.9	8	Fresh fruits, vegetables, berries.....	4,671	0.1	40	37,202	12.6
	Butter.....	90,471	...	263	465,182	19.4		Fresh fruits, berries.....	446	...	8	5,239	8.5
	Cheese.....	53,918	...	147	416,097	13.0		Fresh vegetables.....	4,068	...	33	32,125	12.7
	Ice cream, ices.....	6,430	...	117	81,165	7.9		Not analyzed in detail.....	157	...	...	...	...
	Milk, cream (fluid).....	653,826	...	2,102	845,276	77.4	19	Cotton (raw), including lintens.....	854,750	11.2	1,295	927,542	92.2
	Other dairy products (exc. canned milk)...	56,174	...	...	...	...	20	Hay, straw, alfalfa.....	11,423	0.1	306	208,940	5.5
7	Eggs, poultry.....	588,874	38.2	2,956	832,795	70.7	21	Feed (mixed, other).....	197,181	2.6	4,511	2,448,608	8.0
	Eggs.....	365,347	...	2,579	716,226	51.0	22	Hides, skins, raw furs.....	41,923	0.5	218	76,493	54.8
	Poultry (live or dressed).....	190,635	...	2,482	663,904	28.7	23	Oilseeds, oil nuts, oil kernels.....	50,376	0.6	688	215,943	23.3
	Not analyzed in detail.....	32,874	...	205	45,221	72.7	24	Leaf tobacco.....	128,052	1.7	77	129,124	99.2
8	Fresh fruit, vegetables, berries.....	1,742	0.1	36	22,148	7.9	25	Wool, related products.....	59,333	0.8	191	123,631	48.0
	Fresh fruits, berries.....	389	...	21	9,022	4.3	28	Grains.....	3795,672	49.6	8,552	4,353,701	87.2
	Fresh vegetables.....	792	...	23	8,681	9.1		Corn.....	4,752	...	4,752	2,538,579	32.2
	Not analyzed in detail.....	561	...	7	9,395	6.0		Wheat.....	1,545,684	...	5,586	3,317,532	46.6
20	Hay, straw, alfalfa.....	1,393	0.1	34	14,409	9.7		Oats.....	178,620	...	5,449	2,730,713	6.5
21	Feed (mixed, other).....	48,767	3.2	1,258	328,414	14.8		Soybeans.....	315,667	...	2,847	1,612,628	19.6
22	Hides, skins, raw furs.....	1,418	0.1	250	60,544	2.3		Other beans.....	121,205	...	394	270,614	44.8
28	Grains.....	1,402	0.1	54	37,650	3.7		Rice (unpolished).....	19,557	...	52	46,771	41.8
29	Livestock.....	1,790	0.1	20	11,122	16.1		Other grains.....	429,847	...	4,025	2,173,919	19.8
30	Seeds, (field, garden).....	2,445	0.2	140	110,784	2.2		Not analyzed in detail.....	368,440	...	738	423,913	86.9
	Farm seeds.....	1,648	...	92	103,534	1.6	29	Livestock.....	2,213,527	29.0	1,699	2,313,476	95.7
	Garden seeds.....	72	...	11	15,639	0.5		Cattle, calves.....	684,991	...	944	1,225,184	55.9
	Not analyzed in detail.....	725	...	45	6,677	10.8		Sheep, lambs.....	91,763	...	455	751,939	12.2
46	Fertilizer, fertilizer materials.....	1,664	0.1	75	86,713	1.9		Hogs.....	95,302	...	1,007	1,400,287	68.3
80	Farm, garden machinery (exc. tractors).....	4,909	0.3	72	96,998	5.1		Horses, mules.....	13,297	...	179	123,598	10.8
102	Petroleum and products.....	1,560	0.1	70	99,393	1.6		Other livestock.....	3,551	...	50	31,243	11.4
126	Commodities, n.e.c.....	7,713	0.5	...	...	...		Not analyzed in detail.....	463,623	...	328	481,145	96.4
	Service receipts.....	1,388	0.1	113	94,614	1.5	30	Seeds (field, garden).....	51,263	0.7	2,794	1,605,707	3.2
FRUITS, VEGETABLES (FRESH) ASSEMBLERS													
	All establishments.....	1,102,832	...	2,137	...	...		Farm seeds.....	42,444	...	2,284	1,234,278	3.3
	Those analyzing commodity lines, total..	1,084,237	100.0	2,066	...	...		Garden seeds.....	119	...	41	31,926	0.4
4	Frozen foods.....	932	0.1	13	4,806	19.4		Not analyzed in detail.....	8,700	...	503	309,017	2.8
5	Groceries (exc. as specified).....	11,391	1.0	14	25,244	45.1	31	Miscellaneous farm, marine products.....	11,596	0.2	133	69,363	16.7
8	Fresh fruits, vegetables, berries.....	1,017,763	93.6	2,066	1,084,237	93.6	46	Fertilizer, fertilizer materials.....	34,886	0.4	1,922	1,113,746	3.1
	Fresh fruits, berries.....	458,922	...	929	555,997	82.5	80	Farm, garden machinery (exc. tractors).....	9,954	0.1	539	269,118	3.7
	Fresh vegetables.....	446,186	...	1,106	525,840	84.8	81	Tractors and equipment (exc. truck-tractors).....	5,440	0.1	186	122,304	4.4
	Not analyzed in detail.....	112,655	...	230	119,201	94.5	87	Petroleum and products.....	2,674	(8)	1,029	560,177	0.5
20	Hay, straw, alfalfa.....	735	0.1	14	7,593	9.7	102	Petroleum and products.....	20,864	0.3	641	427,986	4.9
21	Feed (mixed, other).....	919	0.1	17	16,095	5.7	103	Coal, coke.....	47,256	0.6	3,590	1,806,584	2.6
28	Grains.....	4,182	0.4	57	33,693	12.4	111	Lumber (rough, dressed, finished).....	20,388	0.3	451	265,691	7.7
	Corn.....	142	...	9	3,310	4.3		Commodities, n.e.c.....	42,847	0.6	...	...	...
	Wheat.....	800	...	12	5,913	13.5	126	Service receipts.....	15,978	0.2	2,075	1,048,940	1.5
	Oats.....	52	...	5	1,967	2.6							
	Soybeans.....	781	...	7	3,030	25.8							
	Other beans.....	1,329	...	15	9,576	13.9							
	Other grains.....	577	...	21	14,314	4.0							
	Not analyzed in detail.....	501	...	5	3,294	15.2							
29	Livestock.....	684	0.1	8	6,227	11.0							
	Cattle, calves.....	426	...	7	6,117	7.0							
	Other livestock.....	258	...	...	...	...			
30	Seeds (field, garden).....	3,458	0.3	96	63,181	5.5							
	Farm seeds.....	2,514	...	72	42,528	5.9							
	Garden seeds.....	162	...	5	9,497	1.7							
	Not analyzed in detail.....	782	...	21	11,944	6.5							
31	Miscellaneous farm, marine products.....	577	0.1	8	6,881	8.4							
38	Other textile products.....	2,168	0.2	35	28,829	7.5							
46	Fertilizer, fertilizer materials.....	9,545	1.0	244	169,128	5.6							
47	Agricultural chemicals (exc. fertilizer).....	3,011	0.3	131	106,512	2.8							
80	Farm, garden machinery (exc. tractors).....	1,604	0.1	32	28,558	5.6							
113	Milwork, veneer, other wood products.....	13,212	1.2	...	...	...				
126	Commodities, n.e.c.....	12,578	1.3	143	104,251	12.1							
	Service receipts.....	12,578	1.3	143	104,251	12.1							
FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS													
	All establishments.....	7,756,809	...	11,939	...	...					
	Those analyzing commodity lines, total..	7,640,757	100.0	11,696	...	...					
5	Groceries (exc. as specified).....	15,690	0.2	263	172,960	9.1							
FISH, SEA FOODS (FRESH) ASSEMBLERS													
	All establishments.....	118,225	...	591	...	...					
	Those analyzing commodity lines, total..	112,517	100.0	570	...	...					
4	Frozen foods.....	3,970	3.5	56	25,003	15.9							
5	Groceries (exc. as specified).....	147	0.1	6	1,080	13.6							
10	Fresh fish, sea food.....	104,997	93.4	570	112,517	93.4							
102	Petroleum and products.....	569	0.5	12	4,194	13.6							
	Commodities, n.e.c.....	2,504	2.2	...	...	...				
126	Service receipts.....	330	0.3	17	9,540	3.4							
ALL OTHER ASSEMBLERS													
	All establishments.....	362,016	...	662	...	...					
	Those analyzing commodity lines, total..	356,959	100.0	648	...	...					
5	Groceries (exc. as specified).....	179,967	50.4	235	196,234	91.7							
6	Dairy products, ice cream, ices.....	557	0.2	38	5,267	10.6							
	Cheese.....	518	...	33	4,748	10.9							
	Milk, cream (fluid).....	32	...	...	...	...			
	Other dairy products (exc. canned milk)...	...	...	...	...	...		
7	Eggs, poultry.....	2,524	0.7	56	11,090	22.8							
	Eggs.....	1,022	...	44	10,493	9.7							
	Poultry (live or dressed).....	1,320	...	43	9,411	14.0							
	Not analyzed in detail.....	182	...	6	597	30.5							
8	Fresh fruits, vegetables, berries.....	2,874	0.8	17	6,164	46.6							
	Fresh fruits, berries.....	1,159	...	7	3,244	35.7							
	Fresh vegetables.....	964	...	8	1,778	54.2							
	Not analyzed in detail.....	751	...	5	2,826	26.6							
19	Cotton (raw), including lintens.....	1,027	0.3	13	12,609	8.1							
20	Hay, straw, alfalfa.....	21,701	6.1	81	34,965	62.1							
21	Feed (mixed, other).....	51,659	14.5	231	106,364	48.6							
23	Oilseeds, oil nuts, oil kernels.....	2,536	0.7	11	8,062	31.4							
25	Vegetable oils (inedible).....	2,480	0.7	4	9,316	26.6							
27	Flowers, nursery stock.....	660	0.2	10	3,181	20.7							

See footnotes at end of table.

Table 10D—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ALL OTHER ASSEMBLERS—Continued							ALL OTHER ASSEMBLERS—Continued					
28	Grains.....	15,280	4.3	142	66,233	23.1	31	Miscellaneous farm, marine products.....	508	0.1	6	4,622	11.0
	Corn.....	2,961	...	84	45,861	6.4	46	Fertilizer, fertilizer materials.....	3,926	1.1	96	48,138	8.2
	Wheat.....	4,999	...	86	50,739	9.8	47	Agricultural chemicals (exc. fertilizer)....	521	0.1	26	17,300	3.0
	Oats.....	1,508	...	83	45,692	3.3	80	Farm, garden machinery (exc. tractors).....	518	0.1	30	23,286	2.2
	Soybeans.....	2,317	...	45	23,213	10.0	81	Tractors and equipment (exc. truck-tractors)...	328	0.1	7	1,956	16.8
	Other beans.....	202	...	7	2,015	10.0							
	Other grains.....	2,220	...	...	...	...	87	Rope, cordage, twine.....	217	0.1	14	4,878	4.4
	Not analyzed in detail.....	1,073	...	19	9,068	11.8	102	Petroleum and products.....	422	0.1	12	8,404	5.0
29	Livestock.....	237	0.1	9	2,023	11.7	103	Coal, coke.....	729	0.2	42	11,251	6.5
30	Seeds (field, garden).....	52,772	14.8	248	107,087	49.3	110	Logs, piles, poles, posts, etc.....	429	0.1	13	2,052	20.9
	Farm seeds.....	43,447	...	173	82,554	52.6	111	Lumber (rough, dressed, finished).....	519	0.1	7	1,107	46.9
	Garden seeds.....	1,302	...	23	14,471	9.0		Commodities, n.e.c.....	13,547	3.8	...	...	...
	Not analyzed in detail.....	8,023	...	68	23,577	34.0	126	Service receipts.....	1,021	0.3	66	42,810	2.4

z Less than 0.1 percent.

n.e.c. Not elsewhere classified.

MERCHANT WHOLESALERS

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Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Groceries, confectionery, meats:									
Groceries (general line).....	...	11.02	11.02	11.03	...	11.03	11.04	...	11.04
Confectionery.....	11.05	11.05	11.05	11.05	11.05	11.06	11.06	...	11.06
Fish, sea foods.....	11.07	11.07	11.07	11.07	11.07	11.07	11.07	11.07	11.07
Meats, meat products.....	11.07	11.07	11.08	11.08	11.08	11.08	11.09	11.09	11.09
Other grocery, food specialties.....	11.09	11.10	11.10	11.10	11.11	11.11	11.12	11.12	11.12
Farm products (edible):									
Dairy, poultry products.....	11.13	11.13	11.13	11.13	11.14	11.14	11.14	11.14	11.14
Fruits, vegetables.....	11.15	11.15	11.15	11.15	11.15	11.16	11.16	11.16	11.16
Beer, wines, distilled spirits:									
Beer, ale.....	11.16	11.17	11.17	11.17	11.17	11.17	11.17	11.17	11.17
Wines, distilled spirits.....	11.17	11.17	11.17	11.17	11.17	11.17	11.18	11.18	11.18
Drugs, chemicals, allied products:									
Drugs (general line).....	11.18	11.18	11.18	11.18	11.18	11.18	11.18	11.18	11.18
Drugs, drug sundries (specialty lines).....	11.19	11.19	11.19	11.19	11.19	11.19	11.20	11.20	11.20
Industrial chemicals, explosives.....	11.20	11.20	11.20	11.20	11.20	...	11.21	...	11.21
Paints, varnishes.....	11.21	11.21	11.21	11.21	11.21	...	11.21	11.21	11.21
Tobacco and products (exc. leaf).....	11.21	11.22	11.22	11.22	11.22	11.22	11.23	11.23	11.23
Dry goods, apparel:									
Clothing, furnishings, footwear.....	11.23	11.23	11.24	11.24	11.24	11.25	11.25	11.25	11.25
General-line dry goods.....	...	11.26	11.26	11.26	...	...	...	...	11.27
Dry goods specialties, piece goods, notions.....	11.27	11.27	11.27	11.28	11.28	...	11.28	11.28	11.28
Piece goods converters.....	11.29	11.29	...	...	...	...	...	...	11.29
Furniture, home furnishings:									
Furniture (household, office).....	11.29	11.29	11.29	11.30	11.30	11.30	11.30	...	11.30
Home furnishings, floor coverings.....	11.30	11.31	11.31	11.31	11.31	11.31	11.32	11.32	11.32
Paper and its products:									
Wrapping paper, twine.....	11.32	11.32	11.32	11.32	11.32	...	11.32	11.33	11.33
Fine paper.....	...	11.33	11.33	11.33	11.33	11.33	11.33	...	11.33
Stationery, office supplies.....	11.33	11.34	11.34	...	11.34	11.34	11.34	11.34	11.35
Wallpaper.....	...	11.35	11.35	11.35	11.35	11.35	...	...	11.35
Miscellaneous paper products.....	11.35	11.35	11.36	11.36	11.36	11.36	11.36	11.36	11.36
Farm products (raw materials).....	11.37	11.37	11.37	11.37	11.37	11.37	11.37	11.37	11.37
Automotive equipment, tires and tubes.....	11.39	11.39	11.39	11.40	11.40	11.40	11.40	11.41	11.41
Electrical goods:									
General line, apparatus, supplies.....	11.41	11.42	11.42	11.42	11.42	11.43	11.43	11.43	11.43
Electrical appliances, specialties.....	11.44	11.44	11.44	11.44	11.44	11.45	11.45	11.45	11.45
Hardware, plumbing, heating:									
Hardware.....	11.45	11.46	11.46	...	11.46	11.47	11.47	11.47	11.48
Plumbing, heating equipment, supplies.....	11.49	11.49	11.49	11.50	11.50	11.50	11.50	11.51	11.51
Lumber, construction materials:									
Lumber, millwork.....	11.51	11.51	11.51	11.52	11.52	11.52	11.52	...	11.52
Other construction materials.....	11.53	11.53	11.53	11.53	11.54	11.54	11.54	11.54	11.54
Machinery, equipment, supplies:									
Commercial machines, equipment.....	11.54	11.55	11.55	11.56	11.56	11.56	11.57	11.57	11.57
Construction machinery, equipment.....	11.58	11.58	11.58	11.58	11.58	11.58	11.59	11.59	11.59
Farm-dairy machinery, equipment.....	11.59	11.59	11.59	11.59	11.59	11.59	11.60	11.60	11.60
Industrial machinery, equipment, supplies.....	11.60	11.60	11.61	11.62	11.62	11.63	11.63	11.64	11.65
Professional equipment, supplies.....	11.65	11.65	11.65	11.66	11.66	11.66	11.66	11.66	11.66
Service establishment equipment, supplies.....	11.66	11.66	11.67	11.67	11.67	11.67	11.67	11.68	11.68
Transportation (exc. automotive) equipment, supplies.....	...	11.68	11.68	11.68	11.68	...	11.68	11.68	11.68
Metals, metal work (exc. scrap):									
Iron, steel and products.....	11.69	11.69	11.70	11.70	11.70	11.71	11.71	11.71	11.71
Nonferrous metals, metal work.....	11.72	11.72	11.72	11.72	11.72	...	...	...	11.72
Waste materials:									
Iron, steel scrap.....	11.73	11.73	11.73	11.73	11.73	11.74	11.74	11.74	11.74
Other scrap, waste materials.....	11.74	11.74	11.74	11.74	11.75	11.75	11.75	11.75	11.75
Other merchant wholesalers:									
Automobiles, other motor vehicles.....	11.38	11.38	11.38	11.38	11.38	11.38	11.38	11.38	11.39
Amusement, sporting goods.....	11.75	11.75	11.75	11.76	11.76	11.76	11.76	11.76	11.77
Books, periodicals, newspapers.....	11.77	11.77	11.77	11.77	11.77	11.77	11.77	11.77	11.78
Coal, coke.....	11.78	11.78	11.78	11.78	11.78	11.78	11.78	...	11.78
Farm supplies.....	11.78	11.78	11.78	11.78	11.79	11.79	11.79	11.79	11.79
Jewelry.....	11.79	11.80	11.80	11.80	11.80	11.80	11.80	11.80	11.80
Petroleum and products.....	11.80	11.80	11.81	11.81	11.81	11.81	11.81	11.81	11.81
Merchant wholesalers, miscellaneous trades.....	11.81	11.81	11.82	11.83	11.84	11.84	11.85	11.85	11.86

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
GENERAL-LINE GROCERY WHOLESALERS													
New England Division (Not analyzed by commodity lines)													
Middle Atlantic Division													
	All establishments.....	836,506	...	605	...	...					
	Those analyzing commodity lines, total.....	707,333	100.0	494	...	...					
1	Canned, bottled foods.....	302,415	43.0	435	699,073	43.2							
	Canned baby foods.....	4,153	...	224	364,108	1.1							
	Canned fruits, fruit juices.....	69,536	...	404	563,521	12.3							
	Canned vegetables, vegetable juices.....	90,364	...	400	557,534	16.2							
	Canned fish, sea foods.....	28,530	...	385	542,710	5.2							
	Canned meats.....	12,512	...	340	513,500	2.4							
	Canned milk.....	22,457	...	382	508,290	4.4							
	Other canned foods.....	30,078	...	294	431,808	7.0							
	Not analyzed in detail.....	44,785	...	60	110,357	40.6							
2	Coffee.....	34,328	4.8	439	644,580	5.3							
3	Confectionery.....	11,561	1.6	267	430,431	2.7							
	Candy, including chocolate.....	7,536	...	214	321,215	2.3							
	Cheewing gum.....	1,354	...	129	208,234	0.6							
	Fountain syrups, other confections.....	919	...	96	145,310	0.6							
	Not analyzed in detail.....	1,752	...	40	94,269	1.8							
4	Frozen foods.....	4,995	0.7	50	155,261	3.2							
	Frozen fruits.....	1,071	...	34	114,411	0.9							
	Frozen vegetables.....	1,768	...	32	106,347	1.7							
	Other frozen foods.....	1,313	...	28	103,968	1.3							
	Not analyzed in detail.....	843	...	8	32,695	2.6							
5	Groceries (exc. as specified).....	225,238	31.8	486	698,042	32.3							
	Flour, related products.....	27,153	...	392	514,464	5.3							
	Sugar.....	42,231	...	404	528,621	8.0							
	Oleomargarine, butter substitutes.....	6,874	...	131	227,893	3.0							
	Cooking oils (exc. lard).....	11,871	...	286	432,080	2.7							
	Breakfast cereals.....	23,358	...	356	536,840	4.4							
	Bakery products.....	3,131	...	84	219,750	1.4							
	Tea.....	8,634	...	356	526,653	1.6							
	Dried fruits.....	8,956	...	301	488,887	1.8							
	Other groceries.....	56,061	...	317	473,502	11.8							
	Not analyzed in detail.....	36,969	...	42	80,363	4.6							
6	Dairy products, ice cream, ices.....	22,547	3.2	189	292,217	7.7							
	Butter.....	8,361	...	85	177,909	4.7							
	Cheese.....	10,644	...	168	270,819	3.9							
	Milk, cream (fluid).....	662	...	9	11,240	5.9							
	Other dairy products (exc. canned milk).....	475	...	...	...	...			
	Not analyzed in detail.....	2,405	...	11	14,184	17.0							
7	Eggs, poultry.....	5,817	0.8	44	100,252	5.8							
	Eggs.....	4,151	...	39	95,776	4.3							
	Poultry (live or dressed).....	1,549	...	6	21,173	7.3							
	Not analyzed in detail.....	117	...	5	4,476	2.6							
8	Fresh fruits, vegetables, berries.....	12,117	1.7	50	114,427	10.6							
	Fresh fruits, berries.....	4,758	...	38	71,334	6.7							
	Fresh vegetables.....	5,726	...	40	71,930	8.0							
	Not analyzed in detail.....	1,633	...	10	42,497	3.8							
9	Meats, provisions.....	7,310	1.0	80	107,270	6.8							
	Fresh meats (exc. sausages).....	2,216	...	12	13,586	16.3							
	Cured, boiled, smoked meats.....	2,851	...	46	47,716	6.0							
	Sausages - loaves.....	573	...	18	20,598	2.8							
	Lard (from hogs).....	870	...	40	73,150	1.2							
	Other meats, including game.....	44	...	7	7,390	0.6							
	Not analyzed in detail.....	756	...	6	6,248	12.1							
12	Beer, fermented malt liquors.....	2,990	0.4	15	31,781	9.4							
13	Soft drinks.....	1,119	0.2	42	119,315	0.9							
16	Soaps, toilet and other.....	33,133	4.7	334	515,691	6.4							
17	Cigars, cigarettes, tobacco (exc. leaf).....	21,552	3.0	163	242,004	8.9							
18	Smokers' supplies, razor blades, etc.....	443	0.1	48	90,332	0.5							
21	Feed (mixed, other).....	938	0.1	6	3,286	28.5							
44	Drugs, drug sundries.....	4,493	0.6	111	195,805	2.3							
	Drugs, pharmaceuticals.....	481	...	12	53,287	0.9							
	Proprietary medicines, toiletries (exc. soap).....	256	...	35	70,012	0.4							
	Druggist sundries.....	3,109	...	18	55,281	5.6							
	Not analyzed in detail.....	647	...	57	55,681	1.2							
115	Paper (basic materials, paperboard).....	735	0.1	45	39,969	1.8							
	Wrapping paper.....	272	...	41	31,789	...							
	Miscellaneous paper, paperboard.....	463	...	...	...	...			
116	Converted paper products.....	662	0.1	49	50,310	1.3							
	Paper bags.....	393	...	47	43,743	0.9							
	Miscellaneous converted paper products.....	269	...	...	...	...			
	Commodities, n.e.c., and service receipts.....	14,940	2.1	...	...	...				
GENERAL-LINE GROCERY WHOLESALERS—Continued													
East North Central Division													
	All establishments.....	893,436	...	618	...	...					
	Those analyzing commodity lines, total.....	759,794	100.0	494	...	...					
1	Canned, bottled foods.....	308,049	40.3	484	744,182	41.4							
	Canned baby foods.....	9,843	...	237	463,259	2.1							
	Canned fruits, fruit juices.....	63,214	...	323	560,357	11.3							
	Canned vegetables, vegetable juices.....	87,589	...	319	558,180	15.7							
	Canned fish, sea foods.....	17,781	...	303	541,910	3.3							
	Canned meats.....	9,029	...	290	476,480	1.9							
	Canned milk.....	20,216	...	307	517,820	3.9							
	Other canned foods.....	23,863	...	256	444,914	5.4							
	Not analyzed in detail.....	76,514	...	150	178,115	43.0							
2	Coffee.....	42,377	5.6	451	690,259	6.1							
3	Confectionery.....	19,491	2.6	391	630,726	3.1							
	Candy, including chocolate.....	10,581	...	241	473,913	2.2							
	Cheewing gum.....	2,299	...	205	402,351	0.6							
	Fountain syrups, other confections.....	1,557	...	93	168,214	0.9							
	Not analyzed in detail.....	5,054	...	136	140,461	3.6							
4	Frozen foods.....	2,793	0.4	46	99,839	2.8							
	Frozen fruits.....	762	...	29	74,211	1.0							
	Frozen vegetables.....	890	...	25	70,637	1.2							
	Other frozen foods.....	661	...	17	57,435	1.2							
	Not analyzed in detail.....	480	...	11	18,201	2.6							
5	Groceries (exc. as specified).....	212,503	28.0	486	748,750	28.4							
	Flour, related products.....	35,174	...	405	588,736	6.0							
	Sugar.....	52,620	...	405	617,612	8.4							
	Oleomargarine, butter substitutes.....	4,121	...	83	192,919	2.1							
	Cooking oils (exc. lard).....	6,532	...	226	374,240	1.7							
	Breakfast cereals.....	25,989	...	369	556,610	4.7							
	Bakery products.....	3,045	...	83	159,240	1.9							
	Tea.....	5,038	...	293	553,071	0.9							
	Dried fruits.....	9,682	...	296	579,832	1.7							
	Other groceries.....	42,713	...	292	487,167	8.8							
	Not analyzed in detail.....	27,989	...	50	86,997	32.2							
6	Dairy products, ice cream, ices.....	5,179	0.7	115	227,443	2.3							
	Butter.....	1,111	...	30	65,614	1.7							
	Cheese.....	3,049	...	99	197,019	1.5							
	Ice cream, ices.....	15	...	4	1,673	0.9							
	Milk, cream (fluid).....	20	...	4	870	2.3							
	Other dairy products (exc. canned milk).....	196	...	12	23,940	0.8							
	Not analyzed in detail.....	788	...	9	20,841	3.8							
7	Eggs, poultry.....	2,208	0.3	27	49,876	4.4							
	Eggs.....	666	...	19	38,580	1.7							
	Poultry (live or dressed).....	1,525	...	12	24,209	6.3							
	Not analyzed in detail.....	17	...	4	1,531	1.1							
8	Fresh fruits, vegetables, berries.....	23,921	3.1	50	137,401	17.4							
9	Meats, provisions.....	5,932	0.8	41	57,181	10.4							
	Fresh meats (exc. sausages).....	3,471	...	15	25,160	13.8							
	Cured, boiled, smoked meats.....	1,361	...	25	40,069	3.4							
	Sausages - loaves.....	639	...	21	30,706	2.1							
	Lard (from hogs).....	261	...										

MERCHANT WHOLESALERS

11.03

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
GENERAL—LINE GROCERY WHOLESALERS—Continued													
East North Central Division—Continued													
116	Converted paper products.....	1,569	0.2	41	78,982	2.0	44	Drugs, drug sundries.....	1,135	0.2	98	161,630	0.7
	Paper stationery, office supplies.....	65	...	11	19,812	0.3		Drugs, pharmaceuticals.....	84	...	21	19,996	0.4
	Paper bags.....	400	...	32	45,718	0.9		Proprietary medicines, toiletries (exc. soap).....	336	...	29	60,727	0.6
	B-box, containers (paper, paperboard).....	85	...	4	1,961	4.3		Druggist sundries.....	377	...	22	60,167	0.6
	Miscellaneous converted paper products.....	904	...	14	42,760	2.1		Not analyzed in detail.....	338	...	43	57,269	0.6
	Not analyzed in detail.....	115	...	...	...	...			
119	Toys, games, athletic goods.....	598	0.1	8	30,761	1.9	56	Hardware.....	7,107	1.1	13	46,637	15.2
	Small arms, ammunition.....	343	...	8	30,761	1.1							
	Other athletic goods.....	255	...	...	...	...	116	Converted paper products.....	410	0.1	32	34,776	1.2
	Commodities, n.e.c., and service receipts.....	11,805	1.6	...	...	...		Paper stationery, office supplies.....	12	...	7	13,708	0.1
	West North Central Division							Paper bags.....	94	...	15	19,500	0.5
	All establishments.....	696,881	...	442	...	...		Miscellaneous converted paper products.....	187	...	11	11,010	1.7
	Those analyzing commodity lines, total.....	639,823	100.0	369	...	...		Not analyzed in detail.....	117	...	10	8,397	1.4
	South Atlantic Division							Commodities, n.e.c., and service receipts.....	4,718	0.7	...	...	...
	(Not analyzed by commodity lines)												
1	Canned, bottled foods.....	171,577	26.8	358	585,812	29.3		East South Central Division					
	Canned baby foods.....	4,361	...	228	406,708	1.1		All establishments.....	571,779	...	463	...	...
	Canned fruits, fruit juices.....	35,879	...	280	480,380	7.5		Those analyzing commodity lines, total.....	475,381	100.0	366	...	...
	Canned vegetables, vegetable juices.....	53,161	...	281	478,656	11.1							
	Canned fish, sea foods.....	9,486	...	267	468,650	2.0							
	Canned meats.....	6,218	...	254	457,230	1.4							
	Canned milk.....	11,487	...	278	478,220	2.4	1	Canned, bottled foods.....	132,621	27.9	359	462,198	28.7
	Other canned foods.....	22,335	...	241	448,452	5.0		Canned baby foods.....	2,718	...	171	259,643	1.0
	Not analyzed in detail.....	28,650	...	68	96,390	29.7		Canned fruits, fruit juices.....	18,470	...	239	378,362	4.9
2	Coffee.....	42,477	6.6	334	588,409	7.2		Canned vegetables, vegetable juices.....	40,106	...	301	378,746	10.6
	Confectionery.....	19,302	3.0	322	549,741	3.5		Canned fish, sea foods.....	10,848	...	291	373,589	2.9
	Candy, including chocolate.....	10,387	...	247	408,388	2.5		Canned meats.....	10,866	...	299	377,063	2.9
	Cheewing gum.....	2,375	...	210	368,747	0.6		Canned milk.....	14,168	...	291	366,897	3.9
	Fountain syrups, other confections.....	1,739	...	121	233,929	0.7		Other canned foods.....	12,434	...	201	299,862	4.1
	Not analyzed in detail.....	4,801	...	66	118,537	4.0		Not analyzed in detail.....	23,011	...	51	76,336	30.1
4	Frozen foods.....	2,060	0.3	38	121,052	1.7	2	Coffee.....	19,504	4.1	346	453,044	4.3
	Groceries (exc. as specified).....	205,124	32.2	364	634,475	32.3	3	Confectionery.....	11,130	2.3	323	429,293	2.6
	Flour, related products.....	18,934	...	282	469,596	4.0		Candy, including chocolate.....	5,456	...	255	331,088	1.6
	Sugar.....	33,773	...	296	487,872	6.9		Cheewing gum.....	2,676	...	240	303,573	0.9
	Oleomargarine, butter substitutes.....	1,899	...	49	129,465	1.5		Fountain syrups, other confections.....	1,004	...	78	111,096	0.9
	Cooking oils (exc. lard).....	6,251	...	207	373,150	1.7		Not analyzed in detail.....	1,994	...	59	80,522	2.2
	Breakfast cereals.....	19,805	...	286	480,420	4.1							
	Bakery products.....	5,445	...	143	269,180	2.0	4	Frozen foods.....	1,108	0.2	18	28,650	3.9
	Tea.....	4,699	...	268	452,214	1.0		Frozen fruits.....	274	...	12	22,210	1.2
	Dried fruits.....	7,754	...	271	467,432	1.6		Frozen vegetables.....	438	...	12	22,210	2.0
	Other groceries.....	51,287	...	247	442,597	11.6		Other frozen foods.....	307	...	7	16,795	1.8
	Not analyzed in detail.....	55,277	...	60	140,916	39.2		Not analyzed in detail.....	89	...	6	6,440	1.4
6	Dairy products, ice cream, ices.....	4,315	0.7	139	270,731	1.6	5	Groceries (exc. as specified).....	149,726	31.9	363	472,930	31.6
	Cheese.....	2,397	...	92	196,214	1.2		Flour, related products.....	34,837	...	305	393,475	8.8
	Ice cream, ices.....	628	...	13	28,195	2.2		Sugar.....	30,752	...	314	408,461	7.5
	Milk, cream (fluid).....	462	...	4	13,320	3.5		Oleomargarine, butter substitutes.....	1,438	...	53	104,734	1.4
	Other dairy products (exc. canned milk).....	341	...	...	...	...		Cooking oils (exc. lard).....	6,114	...	217	298,000	2.0
	Not analyzed in detail.....	487	...	32	48,798	1.0		Breakfast cereals.....	7,145	...	293	381,712	1.9
7	Eggs, poultry.....	1,024	0.2	11	50,022	2.0		Bakery products.....	1,816	...	155	211,371	0.8
	Eggs.....	633	...	10	48,143	1.3		Tea.....	3,187	...	273	361,489	0.9
	Poultry (live or dressed).....	363	...	5	28,526	1.3		Dried fruits.....	2,515	...	247	326,883	0.8
	Not analyzed in detail.....	28	...	...	...	...		Other groceries.....	34,172	...	229	320,489	10.7
								Not analyzed in detail.....	27,570	...	43	61,858	44.9
8	Fresh fruits, vegetables, berries.....	71,731	11.2	147	298,837	24.0	6	Dairy products, ice cream, ices.....	3,753	0.8	217	288,374	1.3
	Fresh fruits, berries.....	25,360	...	110	223,510	11.3		Butter.....	247	...	16	27,267	0.9
	Fresh vegetables.....	31,158	...	113	227,574	13.7		Cheese.....	2,624	...	191	251,341	1.0
	Not analyzed in detail.....	15,213	...	34	71,263	21.3		Other dairy products (exc. canned milk).....	77	...	...	...	...
								Not analyzed in detail.....	805	...	24	35,267	2.3
9	Meats, provisions.....	17,952	2.8	46	120,383	14.9	7	Eggs, poultry.....	1,204	0.2	18	24,145	5.0
	Fresh meats (exc. sausages).....	7,367	...	9	48,053	15.3		Eggs.....	529	...	16	21,123	2.5
	Cured, boiled, smoked meats.....	3,469	...	20	57,953	6.0		Poultry (live or dressed).....	500	...	11	18,407	2.7
	Sausages - loaves.....	1,076	...	10	49,652	2.2		Not analyzed in detail.....	175	...	...	...	...
	Lard (from hogs).....	545	...	22	59,720	0.9							
	Other meats, including game.....	703	...	8	44,520	1.6							
	Not analyzed in detail.....	4,792	...	18	34,591	13.8							
12	Beer, fermented malt liquors.....	4,569	0.7	46	86,407	5.3	8	Fresh fruits, vegetables, berries.....	11,535	2.4	124	208,674	5.5
13	Soft drinks.....	602	0.1	54	93,102	0.6		Fresh fruits, berries.....	3,330	...	63	95,521	3.3
16	Soaps, toilet and other.....	34,943	5.5	311	540,033	6.5		Fresh vegetables.....	4,359	...	80	132,979	3.3
17	Cigars, cigarettes, tobacco (exc. leaf).....	42,515	6.6	276	488,738	8.7		Not analyzed in detail.....	3,846	...	30	59,066	6.5
18	Smokers' supplies, razor blades, etc.....	2,181	0.3	103	171,911	1.3							
21	Feed (mixed, other).....	2,557	0.4	17	15,865	16.1	9	Meats, provisions.....	18,295	3.8	241	321,252	5.7
32	Men's, boys' clothing, furnishings (exc. shoes).....	872	0.1	48	57,290	1.5		Fresh meats (exc. sausages).....	2,012	...	20	37,094	5.4
	Women's, children's clothing, accessories (exc. shoes).....	443	0.1	11	13,722	3.2		Cured, boiled, smoked meats.....	4,366	...	118	144,813	3.0
33	Shoes, other footwear.....	517	0.1	4	5,479	9.4		Sausages - loaves.....	821	...	52	60,496	1.4
34	Piece goods (woven).....	794	0.1	10	12,211	6.5		Lard (from hogs).....	8,487	...	201	250,376	3.4
								Other meats, including game.....	539	...	22	44,377	1.2
								Not analyzed in detail.....	2,070	...	32	47,363	4.4
37	Miscellaneous dry goods.....	898	0.1	22	31,391	2.9	16	Soaps, toilet and other.....	21,635	4.6	322	422,870	5.1
	Notions, thread, buttons, closures.....	193	...	18	26,822	0.7		Cigars, cigarettes, tobacco (exc. leaf).....	54,436	11.4	300	415,089	13.1
	Other dry goods.....	564	...	...	...	...	18	Smokers' supplies, razor blades, etc.....	2,089	0.4	189	283,078	0.7
	Not analyzed in detail.....	141	...	4	4,569	3.1	21	Feed (mixed, other).....	13,925	2.9	115	140,483	9.9

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousands dollars)	Per cent distribution	Number	Total sales (Thousands dollars)				Amount (Thousands dollars)	Per cent distribution	Number	Total sales (Thousands dollars)	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
GENERAL-LINE GROCERY WHOLESALERS—Continued													
East South Central Division—Continued													
30	Seeds (field, garden).....	4,037	0.8	60	84,245	4.8	8	Fresh fruits, vegetables, berries.....	25,692	3.7	182	286,159	9.0
	Farm seeds.....	3,901	...	54	73,924	5.3		Fresh fruits, berries.....	7,875	...	98	166,030	4.7
	Garden seeds.....	91	...	22	40,993	0.2		Fresh vegetables.....	10,061	...	120	193,947	5.2
	Not analyzed in detail.....	45	...	...	...	...		Not analyzed in detail.....	7,756	...	54	84,615	9.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	627	0.1	60	75,407	0.8	9	Meats, provisions.....	8,790	1.3	201	255,705	3.4
37	Miscellaneous dry goods.....	399	0.1	57	73,428	0.5	12	Beer, fermented malt liquors.....	2,834	0.4	13	28,191	10.0
	Notions, threads, buttons, closures.....	294	...	47	56,090	0.5	14	Spirits.....	3,531	0.5	4	15,765	22.4
	Other dry goods.....	30	...	...	...	...	15	Scopes, toilet and other.....	41,031	6.0	469	612,623	6.7
	Not analyzed in detail.....	75	...	9	15,554	0.5	17	Cigars, cigarettes, tobacco (exc. leaf).....	52,944	7.7	417	548,418	9.6
44	Drugs, drug sundries.....	5,468	1.2	287	353,215	1.5	18	Smokers' supplies, razor blades, etc.....	1,628	0.2	196	270,805	0.6
	Drugs, pharmaceuticals.....	1,200	...	64	123,379	1.0	21	Feed (mixed, other).....	14,740	2.1	147	149,042	9.9
	Proprietary medicines, toiletries (exc. soap).....	1,823	...	132	188,138	1.0	32	Men's, boys' clothing, furnishings (exc. shoes).....	1,182	0.2	86	104,667	1.1
	Druggist sundries.....	845	...	79	124,034	0.7		Underwear, hosiery.....	177	...	8	14,832	1.2
	Not analyzed in detail.....	1,600	...	89	115,417	1.4		Work clothing, gloves.....	824	...	79	94,139	0.9
45	Paints, varnishes, lacquers.....	2,040	0.4	106	157,377	1.3		Other clothing, furnishings (men's, boys').....	181	...	...	...	...
46	Fertilizer, fertilizer materials.....	2,587	0.5	90	120,018	2.2	35	Piece goods (woven).....	444	0.1	8	12,197	3.6
47	Agricultural chemicals (exc. fertilizer).....	457	0.1	33	49,807	0.9		Cotton.....	287	...	4	797	36.0
51	Automotive parts, accessories, etc.....	1,562	0.3	51	105,288	1.5		Other woven piece goods.....	157	...	...	...	...
	Batteries, electrical parts.....	61	...	6	8,799	0.7	37	Miscellaneous dry goods.....	630	0.1	65	77,434	0.8
	Tires, tubes.....	1,145	...	41	83,412	1.4		Notions, thread, buttons, closures.....	321	...	31	38,761	0.8
	Other automotive supplies.....	60	...	...	...	...		Other dry goods.....	309	...	...	...	...
	Not analyzed in detail.....	296	...	9	19,431	1.5	40	Kitchen utensils, miscellaneous homewares.....	1,450	0.2	39	67,427	2.2
52	Electrical wiring supplies, construction materials.....	328	0.1	53	96,122	0.3	44	Drugs, drug sundries.....	9,360	1.4	397	525,888	1.8
56	Hardware.....	5,022	1.0	93	165,937	3.0	45	Paints, varnishes, lacquers.....	421	0.1	38	69,385	0.6
73	School equipment, supplies.....	335	0.1	62	95,854	0.3	46	Fertilizer, fertilizer materials.....	2,474	0.4	57	79,586	3.1
115	Paper (basic materials, paperboard).....	1,396	0.3	94	155,976	0.9	73	School equipment, supplies.....	6,814	1.0	129	151,067	4.5
116	Converted paper products.....	1,304	0.3	107	138,743	0.9	102	Petroleum and products.....	513	0.1	107	134,821	0.4
	Paper, stationery, office supplies.....	60	...	25	26,261	0.2			436	0.1	11	12,994	3.4
	Paper bags.....	621	...	90	113,734	0.5	115	Paper (basic materials, paperboard).....	2,826	0.4	143	170,397	1.6
	Miscellaneous converted paper products.....	523	...	...	...	...		Wrapping paper.....	1,167	...	135	161,440	0.7
	Not analyzed in detail.....	100	...	9	14,877	0.7		Building paper, board.....	340	...	7	7,002	4.8
119	Toys, games, athletic goods.....	688	0.1	58	104,901	0.6		Miscellaneous paper, paperboard.....	1,319	...	...	...	...
	Small arms, ammunition.....	609	...	56	98,338	0.6	116	Converted paper products.....	2,680	0.4	160	162,355	1.5
	Other athletic goods.....	79	...	...	...	...		Paper stationery, office supplies.....	191	...	31	34,859	0.5
Commodities, n.e.c., and service receipts.....		8,170	1.7	...	...	...		Paper bags.....	2,245	...	150	173,687	1.2
West South Central Division													
	All establishments.....	805,318	...	618	...	...		Boxes, containers (paper, paperboard).....	170	...	18	28,041	0.2
	Those analyzing commodity lines, total.....	686,316	100.0	527	...	...		Miscellaneous converted paper products.....	74	...	...	...	...
1	Canned, bottled foods.....	216,802	31.6	519	678,075	32.0	119	Toys, games, athletic goods.....	1,073	0.2	80	90,281	1.2
	Canned baby foods.....	6,250	...	343	508,557	1.2		Commodities, n.e.c., and service receipts.....	6,140	0.9	...	...	...
	Canned fruits, fruit juices.....	34,111	...	419	561,258	6.1	Mountain Division (Not analyzed by commodity lines)						
	Canned vegetables, vegetable juices.....	67,017	...	428	568,003	11.8	Pacific Division						
	Canned fish, sea foods.....	15,249	...	417	561,099	2.7		All establishments.....	652,694	...	302	...	...
	Canned meats.....	14,340	...	409	549,688	2.6		Those analyzing commodity lines, total.....	595,084	100.0	273	...	...
	Canned milk.....	24,273	...	425	564,752	4.3	1	Canned, bottled foods.....	221,505	37.3	271	593,819	37.3
	Other canned foods.....	25,063	...	347	479,450	5.2		Canned baby foods.....	7,777	...	207	368,110	2.1
	Not analyzed in detail.....	30,499	...	87	106,615	28.6		Canned fruits, fruit juices.....	41,705	...	246	495,397	8.4
2	Coffee.....	23,381	3.4	470	637,704	3.7		Canned vegetables, vegetable juices.....	53,679	...	243	490,581	10.9
	Confectionery.....	14,379	2.1	467	629,292	2.3		Canned fish, sea foods.....	16,654	...	242	493,922	3.8
	Candy, including chocolate.....	6,457	...	363	461,528	1.4		Canned meats.....	16,896	...	224	472,240	3.6
	Chewing gum.....	3,644	...	347	446,384	0.6		Canned milk.....	22,024	...	237	478,591	4.6
	Fountain syrups, other confections.....	1,457	...	162	218,162	0.7		Other canned foods.....	24,661	...	216	472,021	5.2
	Not analyzed in detail.....	3,821	...	93	158,227	2.4		Not analyzed in detail.....	36,109	...	23	98,147	36.8
3	Frozen foods.....	2,289	0.3	17	80,999	2.8	2	Coffee.....	18,119	3.0	251	554,043	3.3
	Groceries (exc. as specified).....	231,205	33.5	523	669,764	34.5	3	Confectionery.....	12,487	2.1	226	514,392	2.4
	Flour, related products.....	41,639	...	444	585,435	7.1		Candy, including chocolate.....	5,763	...	181	367,255	1.6
	Sugar.....	46,060	...	445	587,087	7.8		Chewing gum.....	1,937	...	163	350,582	0.6
	Oleomargarine, butter substitutes.....	3,123	...	108	196,354	1.6		Fountain syrups, other confections.....	1,758	...	106	158,254	1.1
	Cooking oils (exc. lard).....	22,358	...	384	528,791	4.2		Not analyzed in detail.....	3,029	...	28	118,108	2.6
	Breakfast cereals.....	18,867	...	427	572,711	3.3	4	Frozen foods.....	848	0.1	10	138,739	0.6
	Bakery products.....	1,720	...	163	184,927	0.9	5	Groceries (exc. as specified).....	188,104	31.6	272	594,984	31.6
	Tea.....	6,654	...	409	558,053	1.2		Flour, related products.....	23,800	...	248	521,597	4.6
	Dried fruits.....	6,301	...	391	537,629	1.2		Sugar.....	36,532	...	245	520,016	7.0
	Other groceries.....	52,627	...	344	463,726	11.4		Oleomargarine, butter substitutes.....	1,556	...	18	187,941	1.0
	Not analyzed in detail.....	31,656	...	70	72,101	43.9		Cooking oils (exc. lard).....	15,914	...	219	470,086	3.4
6	Dairy products, ice cream, ice.....	6,844	1.0	132	221,034	3.1		Breakfast cereals.....	27,651	...	230	505,956	5.3
7	Eggs, poultry.....	3,180	0.5	19	41,777	7.6		Bakery products.....	6,069	...	131	244,722	2.5
	Eggs.....	1,092	...	17	39,683	2.8		Ice.....	5,374	...	214	462,626	1.2
	Poultry (live or dressed).....	2,062	...	7	24,325	8.5		Dried fruits.....	5,764	...	213	392,371	5.5
	Not analyzed in detail.....	26	...	...	...	...		Other groceries.....	45,923	...	226	488,585	9.4
								Not analyzed in detail.....	19,521	...	16	55,779	35.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
GENERAL-LINE GROCERY WHOLESALERS--Continued							CONFECTIONERY WHOLESALERS--Continued						
Pacific Division--Continued							Middle Atlantic Division--Continued						
6	Dairy products, ice cream, ices.....	1,497	0.2	26	90,125	1.7	44	Drugs, drug sundries.....	960	1.1	26	7,577	12.7
	Butter.....	585	...	7	29,077	2.0	73	School equipment, supplies.....	95	0.1	6	836	11.4
	Cheese.....	383	...	18	44,709	0.8	116	Paper (basic materials, paperboard).....	164	0.2	9	2,407	6.8
	Ice cream, ices.....	18	...	4	5,394	0.3		Converted paper products.....	279	0.3	23	3,631	7.7
	Other dairy products (exc. canned milk).....	197	...	...	...	...		Paper stationery, office supplies.....	24	...	6	1,090	2.2
	Not analyzed in detail.....	314	...	6	35,691	0.9		Paper bags.....	89	...	16	2,855	3.1
7	Eggs, poultry.....	492	0.1	9	13,889	3.5		Boxes, containers (paper, paperboard).....	70	...	6	1,030	6.8
								Miscellaneous converted paper products.....	96	...	...	...	...
8	Fresh fruits, vegetables, berries.....	7,888	1.3	18	33,905	23.3	119	Toys, games, athletic goods.....	269	0.3	10	3,319	7.0
	Fresh fruits, berries.....	3,825	...	15	30,250	...		Commodities, n.e.c.....	1,655	2.0	...	...	...
	Fresh vegetables.....	3,600	...	15	30,165	...	126	Service receipts.....	160	0.2	4	618	25.9
	Not analyzed in detail.....	463	...	...	...	...		East North Central Division					
9	Meats, provisions.....	2,183	0.4	13	11,325	19.3		All establishments.....	86,987	...	388	...	...
	Fresh meats (exc. sausages).....	1,421	...	6	4,769	29.8		Those analyzing commodity lines, total.....	78,523	100.0	348	...	...
	Cured, boiled, smoked meats.....	232	...	6	4,769	4.9		Canned, bottled foods.....	163	0.2	11	1,387	11.8
	Sausages - loaves.....	91	...	6	4,769	1.9		Confectionery.....	65,777	85.8	348	78,523	83.8
	Lard (from hogs).....	99	...	9	6,487	1.5	1	Candy, including chocolate.....	40,958	...	233	62,100	66.0
	Other meats, including game.....	340	...	...	...	...		Chewing gum.....	6,385	...	177	55,759	11.4
12	Beer, fermented malt liquors.....	8,270	1.4	42	264,749	3.1	3	Fountain syrups, other confections.....	9,166	...	175	53,102	17.3
13	Soft drinks.....	2,177	0.4	16	172,178	1.3		Not analyzed in detail.....	9,268	...	62	10,364	89.4
14	Spirits.....	5,979	1.0	5	20,948	28.5	5	Groceries (exc. as specified).....	872	1.1	21	4,303	20.2
15	Wines.....	1,494	0.2	31	125,190	1.2		Oleomargarine, butter substitutes.....	126	...	4	972	13.0
16	Soaps, toilet and other.....	30,448	5.1	224	489,653	6.2		Bakery products.....	139	...	5	844	16.1
17	Cigars, cigarettes, tobacco (exc. leaf).....	52,678	8.8	219	506,473	10.4		Other groceries.....	607	...	...	...	...
18	Smokers' supplies, razor blades, etc.....	979	0.2	113	157,969	0.6	6	Dairy products, ice cream, ices.....	152	0.2	5	601	25.1
44	Drugs, drug sundries.....	4,271	0.7	197	295,929	1.4	17	Cigars, cigarettes, tobacco (exc. leaf).....	6,723	8.6	74	41,343	10.3
	Drugs, pharmaceuticals.....	1,105	...	33	59,794	1.8	18	Smokers' supplies, razor blades, etc.....	526	0.7	44	12,341	4.3
	Proprietary medicines, toiletries (exc. soap).....	1,365	...	105	102,255	1.3	44	Drugs, drug sundries.....	526	0.7	34	8,854	6.0
	Drugist sundries.....	453	...	83	100,028	0.4		Proprietary medicines, toiletries (exc. soap).....	180	...	12	3,697	4.9
	Not analyzed in detail.....	1,347	...	24	125,504	1.1		Drugist sundries.....	184	...	15	4,265	4.3
115	Paper (basic materials, paperboard).....	1,840	0.3	40	200,470	0.9		Not analyzed in detail.....	72	...	7	1,464	4.9
	Wrapping paper.....	1,273	...	38	199,622	0.6	73	School equipment, supplies.....	231	0.3	15	3,797	6.1
	Miscellaneous paper, paperboard.....	567	...	11	26,488	2.1	115	Paper (basic materials, paperboard).....	271	0.3	12	3,890	7.0
116	Converted paper products.....	7,755	1.3	44	223,834	3.5		Wrapping paper.....	234	...	11	3,841	6.1
	Paper bags.....	2,089	...	40	132,559	1.6		Miscellaneous paper, paperboard.....	37	...	4	1,958	1.9
	Miscellaneous converted paper products.....	5,666	...	...	...	...	116	Converted paper products.....	863	1.1	23	27,293	3.2
	Commodities, n.e.c., and service receipts.....	26,070	4.4	...	...	...		Paper stationery, office supplies.....	117	...	12	4,307	2.7
CONFECTIONERY WHOLESALERS								Paper bags.....	218	...	16	4,648	4.7
New England Division								Miscellaneous converted paper products.....	548	...	...	...	...
	All establishments.....	21,591	...	141	...	...	119	Toys, games, athletic goods.....	160	0.2	7	2,098	7.6
	Those analyzing commodity lines, total.....	21,403	100.0	136	...	...		Commodities, n.e.c.....	1,288	1.6	...	...	...
3	Confectionery.....	19,028	88.9	126	21,403	38.9	126	Service receipts.....	961	1.2	...	...	...
	Candy, including chocolate.....	9,702	...	83	13,397	72.4		West North Central Division					
	Chewing gum.....	1,143	...	54	10,585	10.8		All establishments.....	26,780	...	132	...	...
	Fountain syrups, other confections.....	2,722	...	53	10,412	26.1		Those analyzing commodity lines, total.....	23,706	100.0	119	...	...
	Not analyzed in detail.....	5,461	...	35	5,816	93.9	2	Coffee.....	63	0.3	5	1,506	4.2
5	Groceries (exc. as specified).....	604	2.8	6	1,590	39.0	3	Confectionery.....	18,599	78.5	119	23,706	78.5
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,133	5.3	11	2,946	38.4		Candy, including chocolate.....	11,802	...	83	17,774	66.4
18	Smokers' supplies, razor blades, etc.....	46	0.2	8	2,457	1.9		Chewing gum.....	1,010	...	60	12,338	7.6
44	Drugs, drug sundries.....	81	0.4	6	2,116	3.8		Fountain syrups, other confections.....	2,784	...	53	11,713	23.8
	Commodities, n.e.c.....	511	2.4	...	...	...		Not analyzed in detail.....	3,003	...	25	4,465	67.2
Middle Atlantic Division							5	Groceries (exc. as specified).....	347	1.5	8	1,871	18.5
	All establishments.....	88,549	...	562	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	2,838	12.0	28	10,282	27.6
	Those analyzing commodity lines, total.....	84,454	100.0	524	...	...	18	Smokers' supplies, razor blades, etc.....	156	0.6	14	5,345	2.9
1	Canned, bottled foods.....	493	0.6	14	2,314	21.3	44	Drugs, drug sundries.....	175	0.7	11	3,257	2.4
2	Coffee.....	73	0.1	6	872	8.4	116	Converted paper products.....	51	0.2	5	1,286	4.0
3	Confectionery.....	72,879	86.4	524	84,454	86.4	126	Commodities, n.e.c.....	1,274	5.4	...	...	...
	Candy, including chocolate.....	43,595	...	346	60,057	72.6		Service receipts.....	203	0.8	...	...	...
	Chewing gum.....	5,132	...	240	42,372	12.1		South Atlantic Division					
	Fountain syrups, other confections.....	7,830	...	227	41,011	19.1		All establishments.....	65,133	...	365	...	...
	Not analyzed in detail.....	16,322	...	107	17,985	90.8		Those analyzing commodity lines, total.....	57,866	100.0	328	...	...
4	Frozen foods.....	166	0.2	5	637	26.0	1	Canned, bottled foods.....	548	0.9	30	6,392	8.0
5	Groceries (exc. as specified).....	1,152	1.4	31	3,564	32.3		Canned fruits, fruit juices.....	108	...	10	3,974	2.7
	Flour, related products.....	187	...	4	740	25.3		Canned vegetables, vegetable juices.....	94	...	8	2,152	4.4
	Bakery products.....	321	...	11	1,423	22.6		Canned fish, sea foods.....	13	...	4	1,008	1.3
	Other groceries.....	644	...	...	...	...		Canned meats.....	170	...	16	3,329	6.1
6	Dairy products, ice cream, ices.....	57	0.1	4	425	13.4		Other canned foods.....	70	...	...	...	...
12	Beer, fermented malt liquors.....	370	0.4	4	1,028	36.0		Not analyzed in detail.....	93	...	4	578	13.7
13	Soft drinks.....	283	0.3	12	1,450	19.5	2	Coffee.....	199	0.3	17	3,676	3.4
17	Cigars, cigarettes, tobacco (exc. leaf).....	5,187	6.1	94	22,911	22.6							
18	Smokers' supplies, razor blades, etc.....	212	0.2	27	5,613	3.8							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
CONFECTIONERY WHOLESALERS--Continued													
South Atlantic Division--Continued													
3	Confectionery.....	43,357	75.2	328	57,868	75.2	73	School equipment, supplies.....	152	0.7	12	1,567	9.7
	Candy, including chocolate.....	24,550	...	258	44,661	55.0	115	Paper (basic materials, paperboard).....	186	0.8	5	1,232	15.1
	Chewing gum.....	4,735	...	223	41,052	11.5	116	Converted paper products.....	52	0.2	10	1,453	3.6
	Fountain syrups, other confections.....	5,845	...	135	29,471	19.8							
	Not analyzed in detail.....	8,227	...	52	11,546	71.2	119	Toys, games, athletic goods.....	31	0.1	7	942	3.3
5	Groceries (exc. as specified).....	1,285	2.2	45	7,255	17.7		Toys, games.....	23	...	5	635	3.6
	Oleomargarine, butter substitutes.....	197	...	5	1,118	17.6		Other athletic goods.....	8	...	...	...	...
	Bakery products.....	594	...	23	3,470	17.1		Commodities, n.e.c.....	658	2.9	...	...	...
	Tea.....	26	...	7	1,513	1.7							
	Other groceries.....	468	...	...	...	...			
6	Dairy products, ice cream, ices.....	165	0.3	7	1,792	9.2		West South Central Division					
13	Soft drinks.....	85	0.1	4	916	9.3		All establishments.....	34,348	...	146	...	...
16	Soaps, toilet and other.....	65	0.1	12	2,328	2.8		Those analyzing commodity lines, total.....	27,620	100.0	127	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	5,393	9.3	95	23,162	23.3	3	Confectionery.....	23,843	86.4	127	27,620	86.4
18	Smokers' supplies, razor blades, etc.....	1,299	2.2	64	16,314	8.0		Candy, including chocolate.....	13,185	...	97	18,447	71.5
								Chewing gum.....	1,408	...	74	15,146	9.3
32	Men's, boys' clothing, furnishings (exc. shoes).....	332	0.6	26	4,139	8.0		Fountain syrups, other confections.....	1,767	...	28	6,338	27.9
	Underwear, hosiery.....	113	...	19	2,908	3.9		Not analyzed in detail.....	7,483	...	24	7,789	96.1
	Work clothing, gloves.....	100	...	10	1,464	6.8	5	Groceries (exc. as specified).....	574	2.1	13	3,115	18.4
	Other clothing, furnishings (men's, boys').....	119	...	...	...	...		Bakery products.....	144	...	8	2,010	7.2
33	Women's, children's clothing, accessories (exc. shoes).....	133	0.2	23	3,598	3.7		Other groceries.....	430	...	7	1,421	30.3
	Hosiery, underwear.....	83	...	21	3,323	2.5	16	Soaps, toilet and other.....	28	0.1	7	1,224	2.3
	Other apparel, accessories (exc. shoes).....	50	...	...	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,403	5.1	33	8,036	17.4
37	Miscellaneous dry goods.....	124	0.2	16	2,560	4.8	18	Smokers' supplies, razor blades, etc.....	288	1.0	20	4,875	5.9
	Notions, thread, buttons, closures.....	67	...	14	2,217	3.0	32	Men's, boys' clothing, furnishings (exc. shoes).....	23	0.1	7	1,015	2.3
	Other dry goods.....	57	...	...	...	...	33	Women's, children's clothing, accessories (exc. shoes).....	20	0.1	6	834	2.4
44	Drugs, drug sundries.....	2,074	3.6	90	18,781	11.0							
73	School equipment, supplies.....	640	1.1	29	6,754	9.5	37	Miscellaneous dry goods.....	18	0.1	8	1,318	1.4
115	Paper (basic materials, paperboard).....	127	0.2	13	3,381	3.8		Notions, thread, buttons, closures.....	18	...	8	1,318	1.4
	Wrapping paper.....	48	...	10	2,673	1.8	44	Drugs, drug sundries.....	345	1.2	25	5,961	5.8
	Miscellaneous paper, paperboard.....	79	...	...	...	...	73	School equipment, supplies.....	369	1.3	12	3,158	11.7
116	Converted paper products.....	922	1.6	38	8,363	11.0	116	Converted paper products.....	197	0.7	7	1,459	13.5
	Paper stationery, office supplies.....	79	...	15	3,334	2.4		Paper bags.....	49	...	5	1,308	3.7
	Paper bags.....	271	...	24	4,978	5.4		Miscellaneous converted paper products.....	148	...	...	...	...
	Boxes, containers (paper, paperboard).....	80	...	4	1,192	6.7		Commodities, n.e.c., and service receipts.....	512	1.8	...	...	...
	Miscellaneous converted paper products.....	235	...	4	893	26.3							
	Not analyzed in detail.....	257	...	9	2,110	12.2							
119	Toys, games, athletic goods.....	180	0.3	10	2,345	7.7		Mountain Division					
	Commodities, n.e.c.....	940	1.6	...	...	...		All establishments.....	9,074	...	53	...	...
								Those analyzing commodity lines, total.....	8,351	100.0	50	...	...
							3	Confectionery.....	5,812	69.6	50	8,351	69.6
								Candy, including chocolate.....	3,062	...	33	6,374	48.0
1	Canned, bottled foods.....	116	0.5	4	949	12.2		Chewing gum.....	414	...	22	5,312	7.8
2	Coffee.....	136	0.6	8	1,105	12.3		Fountain syrups, other confections.....	1,313	...	27	5,587	23.5
								Not analyzed in detail.....	1,023	...	13	1,421	72.0
3	Confectionery.....	19,043	83.5	149	22,808	83.5	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,306	15.6	14	4,375	29.8
	Candy, including chocolate.....	11,447	...	122	16,818	68.1	18	Smokers' supplies, razor blades, etc.....	333	4.0	8	2,542	13.1
	Chewing gum.....	1,390	...	100	13,999	9.9	44	Drugs, drug sundries.....	217	2.6	7	1,135	19.1
	Fountain syrups, other confections.....	2,631	...	38	8,170	32.2		Commodities, n.e.c.....	683	8.2	...	...	...
	Not analyzed in detail.....	3,575	...	21	4,294	83.2							
5	Groceries (exc. as specified).....	358	1.6	18	2,468	14.5		Pacific Division					
	Bakery products.....	113	...	10	951	11.9		All establishments.....	19,442	...	126	...	...
	Tea.....	26	...	5	792	3.3		Those analyzing commodity lines, total.....	18,563	100.0	116	...	...
	Other groceries.....	219	...	...	...	...	1	Canned, bottled foods.....	67	0.4	8	851	7.9
16	Soaps, toilet and other.....	38	0.2	7	1,466	2.6	3	Confectionery.....	15,394	82.9	116	18,563	82.9
17	Cigars, cigarettes, tobacco (exc. leaf).....	708	3.1	23	4,184	16.9		Candy, including chocolate.....	10,897	...	75	14,293	76.2
18	Smokers' supplies, razor blades, etc.....	179	0.8	19	3,249	5.5		Chewing gum.....	505	...	36	7,037	7.2
								Fountain syrups, other confections.....	2,257	...	35	5,432	41.6
32	Men's, boys' clothing, furnishings (exc. shoes).....	130	0.6	14	1,537	8.4		Not analyzed in detail.....	1,735	...	24	2,060	84.2
	Underwear, hosiery.....	64	...	13	1,487	4.3	5	Groceries (exc. as specified).....	327	1.8	14	1,554	21.0
	Work clothing, gloves.....	52	...	9	997	5.2		Oleomargarine, butter substitutes.....	160	...	5	877	18.2
	Other clothing, furnishings (men's, boys').....	14	...	5	527	2.6		Bakery products.....	52	...	5	429	12.1
33	Women's, children's clothing, accessories (exc. shoes).....	111	0.5	15	1,837	6.0		Other groceries.....	115	...	...	...	...
	Hosiery, underwear.....	104	...	14	1,791	5.8	6	Dairy products, ice cream, ices.....	115	0.6	8	1,408	8.2
	Other apparel, accessories (exc. shoes).....	7	...	...	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,535	8.3	24	5,229	29.4
37	Miscellaneous dry goods.....	214	0.9	18	2,881	7.4	18	Smokers' supplies, razor blades, etc.....	25	0.1	5	1,148	2.2
	Notions, thread, buttons, closures.....	206	...	18	2,881	7.2							
	Other dry goods.....	8	...	...	...	...	16	Converted paper products.....	20	0.1	4	480	4.2
44	Drugs, drug sundries.....	696	3.0	30	5,393	12.9	119	Toys, games, athletic goods.....	89	0.5	6	515	17.3
								Commodities, n.e.c.....	991	5.3	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.07

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FISH, SEA FOODS WHOLESALERS							FISH, SEA FOODS WHOLESALERS--Continued						
New England Division							Pacific Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total.							Those analyzing commodity lines, total.						
1	Canned, bottled foods.....	69,209	...	196	...	...	4	Canned, bottled foods.....	46,346	...	123	...	...
	Canned fish, sea food.....	66,279	100.0	184	...	...	10	Frozen fish, sea foods.....	40,988	89.9	116	45,621	89.9
	Other canned foods.....	423	...	...	...	...		Commodities, n.e.c.....	322	0.7	...	...	...
4	Frozen foods.....	5,470	8.2	14	17,851	30.6							
10	Fresh fish, sea foods.....	59,412	89.7	184	66,279	89.7							
102	Petroleum and products.....	145	0.2	5	1,265	11.5							
	Commodities, n.e.c.....	780	1.2	...	...	...				
Middle Atlantic Division							New England Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total.							Those analyzing commodity lines, total.						
1	Canned, bottled foods.....	839	0.6	24	5,811	14.4	1	Canned, bottled foods.....	993	0.4	44	34,134	2.9
	Canned fish, sea foods.....	633	...	21	5,210	12.1		Canned vegetables, vegetable juices.....	47	...	7	4,701	1.0
	Other canned foods.....	206	...	...	...	...		Canned meats.....	796	...	38	26,184	3.0
4	Frozen foods.....	5,069	3.8	47	26,634	19.0		Canned milk.....	15	...	9	9,411	0.2
5	Groceries (exc. as specified).....	152	0.1	12	1,842	8.2		Other canned foods.....	135	...	...	...	...
6	Dairy products, ice cream, ices.....	86	0.1	8	881	9.8	4	Frozen foods.....	2,402	1.0	23	20,671	11.6
	Cheese.....	64	...	5	475	13.5		Frozen fruits.....	868	...	16	17,545	4.9
	Other dairy products (exc. canned milk).....	22	...	...	...	...		Frozen vegetables.....	1,110	...	16	15,562	7.1
9	Meats, provisions.....	91	0.1	8	1,441	6.3		Other frozen foods.....	424	...	15	13,076	3.2
10	Fresh fish, sea foods.....	126,216	95.1	356	132,713	95.1	5	Groceries (exc. as specified).....	1,992	0.8	24	20,328	9.8
	Commodities, n.e.c., and service receipts.....	260	0.2	...	...	...		Flour, related products.....	89	...	4	1,865	4.8
East North Central Division								Sugar.....	351	...	5	3,488	10.1
All establishments.....								Oleomargarine, butter substitutes.....	218	...	8	8,626	2.5
Those analyzing commodity lines, total.								Cooking oils (exc. lard).....	701	...	13	13,543	5.2
1	Canned, bottled foods.....	212	0.4	16	6,099	3.5		Other groceries.....	633	...	...	...	...
	Canned fish, sea foods.....	191	...	13	5,533	3.4	6	Dairy products, ice cream, ices.....	2,585	1.1	65	49,004	5.3
	Other canned foods.....	21	...	...	...	...		Butter.....	1,534	...	60	41,371	3.7
4	Frozen foods.....	3,532	6.9	25	10,743	32.9		Cheese.....	801	...	58	42,692	1.9
	Frozen fruits.....	484	...	4	3,340	14.5		Ice cream, ices.....	4	...	5	1,445	0.3
	Frozen vegetables.....	489	...	4	3,142	15.6		Other dairy products (exc. canned milk).....	246	...	4	5,052	4.9
	Other frozen foods.....	1,255	...	16	7,276	17.2	7	Eggs, poultry.....	6,826	2.9	110	66,679	10.2
	Not analyzed in detail.....	1,304	...	7	3,149	41.4		Eggs.....	1,241	...	78	49,739	2.5
10	Fresh fish, sea foods.....	46,607	91.4	146	50,998	91.4		Poultry (live or dressed).....	4,818	...	104	59,365	8.1
	Commodities, n.e.c., and service receipts.....	647	1.3	...	...	...		Not analyzed in detail.....	767	...	4	6,930	11.1
West North Central Division							9	Meats, provisions.....	222,703	93.3	322	238,643	93.3
All establishments.....								Fresh meats (exc. sausages).....	161,147	...	246	196,551	82.0
Those analyzing commodity lines, total.								Cured, boiled, smoked meats.....	34,223	...	157	111,321	12.8
1	Canned, bottled foods.....	356	6.1	7	2,213	16.1		Sausages--loaves.....	8,911	...	123	88,685	10.0
4	Frozen foods.....	60	1.0	4	664	9.0		Lard (from hogs).....	2,027	...	79	68,937	2.9
10	Fresh fish, sea foods.....	5,083	87.1	34	5,836	87.1		Other meats, including game.....	3,082	...	34	24,420	12.6
	Commodities, n.e.c., and service receipts.....	337	5.8	...	...	...		Not analyzed in detail.....	33,313	...	57	36,563	91.1
South Atlantic Division							10	Fresh fish, sea foods.....	282	0.1	10	5,079	5.6
All establishments.....								Commodities, n.e.c., and service receipts.....	860	0.4	...	...	...
Those analyzing commodity lines, total.							Middle Atlantic Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total.							Those analyzing commodity lines, total.						
1	Canned, bottled foods.....	47	0.1	4	1,610	2.9	1	Canned, bottled foods.....	6,253	0.8	114	78,759	7.9
4	Frozen foods.....	4,295	8.1	20	11,640	36.9		Canned fruits, fruit juices.....	103	...	24	9,299	1.1
7	Eggs, poultry.....	434	0.8	6	2,670	16.3		Canned vegetables, vegetable juices.....	390	...	30	11,215	3.5
10	Fresh fish, sea foods.....	47,462	90.1	183	52,734	90.1		Canned fish, sea foods.....	210	...	25	8,737	2.4
102	Petroleum and products.....	79	0.1	4	1,052	7.2		Canned meats.....	5,475	...	99	73,544	7.4
	Commodities, n.e.c., and service receipts.....	417	0.8	...	...	...		Canned milk.....	51	...	23	9,511	0.5
East South Central Division								Other canned foods.....	24	...	21	7,618	0.3
All establishments.....							4	Frozen foods.....	1,582	0.2	25	27,028	5.8
Those analyzing commodity lines, total.								Groceries (exc. as specified).....	1,541	0.2	47	38,512	4.0
4	Frozen foods.....	735	9.5	7	2,671	27.5		Flour, related products.....	42	...	11	4,042	1.0
10	Fresh fish, sea foods.....	6,766	87.8	35	7,706	87.8		Sugar.....	30	...	12	4,496	0.7
	Commodities, n.e.c., and service receipts.....	205	2.7	...	...	...		Oleomargarine, butter substitutes.....	285	...	23	27,353	1.0
West South Central Division								Cooking oils (exc. lard).....	268	...	20	19,752	1.4
All establishments.....								Breakfast cereals.....	19	...	8	2,979	0.6
Those analyzing commodity lines, total.								Bakery products.....	184	...	13	3,743	4.9
4	Frozen foods.....	1,892	10.9	12	4,556	41.5		Tea.....	23	...	10	3,130	0.7
7	Eggs, poultry.....	309	1.8	4	889	34.8		Other groceries.....	690	...	19	7,202	9.6
10	Fresh fish, sea foods.....	14,908	86.1	95	17,313	86.1	6	Dairy products, ice cream, ices.....	4,220	0.5	105	52,618	8.0
	Commodities, n.e.c., and service receipts.....	204	1.2	...	...	...		Butter.....	1,666	...	80	42,344	3.9
Mountain Division								Cheese.....	2,530	...	87	45,745	5.3
All establishments.....								Other dairy products (exc. canned milk).....	24	...	...	...	...
Those analyzing commodity lines, total.							7	Eggs, poultry.....	16,357	2.0	184	147,811	11.1
1	Canned, bottled foods.....	40	1.8	4	1,429	7.8		Eggs.....	1,752	...	100	67,310	2.0
10	Fresh fish, sea foods.....	2,024	94.0	11	2,154	94.0		Poultry (live or dressed).....	14,605	...	163	138,345	10.6
	Commodities, n.e.c., and service receipts.....	90	4.2	...	...	...	8	Fresh fruits, vegetables, berries.....	4,355	0.5	18	18,179	24.0
								Fresh fruits, berries.....	860	...	13	7,799	11.0
								Fresh vegetables.....	3,495	...	16	18,067	19.3

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MEATS, MEAT PRODUCTS WHOLESALERS—Continued							MEATS, MEAT PRODUCTS WHOLESALERS—Continued						
Middle Atlantic Division—Continued							West North Central Division—Continued						
9	Meats, provisions.....	771,597	95.3	1,164	809,752	95.3	7	Eggs, poultry.....	838	1.2	23	11,095	7.6
	Fresh meats (exc. sausages).....	549,069	...	800	650,135	84.4		Eggs.....	225	...	16	7,703	2.9
	Cured, boiled, smoked meats.....	87,178	...	497	323,974	26.9		Poultry (live or dressed).....	613	...	20	10,141	6.0
	Sausages - loaves.....	18,694	...	293	186,290	10.0	8	Fresh fruits, vegetables, berries.....	135	0.2	7	1,264	10.7
	Lard (from hogs).....	7,683	...	194	139,914	5.5		Fresh fruits, berries.....	30	...	5	751	4.0
	Other meats, including game.....	11,460	...	115	99,683	11.5		Fresh vegetables.....	105	...	7	1,265	8.3
	Not analyzed in detail.....	97,513	...	230	100,695	96.8	9	Meats, provisions.....	66,588	95.9	196	69,416	95.9
10	Fresh fish, sea foods.....	465	0.1	15	18,016	2.6		Fresh meats (exc. sausages).....	37,497	...	133	50,245	74.6
	Commodities, n.e.c., and service receipts.....	3,382	0.4	...	...	...		Cured, boiled, smoked meats.....	6,081	...	95	34,319	17.7
East North Central Division								Sausages - loaves.....	4,744	...	92	34,759	13.6
	All establishments.....	384,739	...	748	...	...		Lard (from hogs).....	1,437	...	77	30,227	4.8
	Those analyzing commodity lines, total.....	379,391	100.0	719	...	...		Other meats, including game.....	1,269	...	28	13,278	9.6
1	Canned, bottled foods.....	4,043	1.1	88	57,287	7.0		Not analyzed in detail.....	15,560	...	53	16,422	94.8
	Canned baby foods.....	27	...	5	4,137	0.6	10	Fresh fish, sea foods.....	72	0.1	4	2,708	2.6
	Canned fruits, fruit juices.....	687	...	13	20,196	3.4		Commodities, n.e.c.....	399	0.6	...	...	...
	Canned vegetables, vegetable juices.....	666	...	17	10,444	6.4	126	Service receipts.....	61	0.1	5	711	8.6
	Canned fish, sea foods.....	221	...	9	17,885	1.2	South Atlantic Division						
	Canned meats.....	1,035	...	52	44,506	2.3		All establishments.....	125,255	...	228	...	...
	Canned milk.....	196	...	8	8,014	2.4		Those analyzing commodity lines, total.....	123,850	100.0	219	...	...
	Other canned foods.....	312	...	13	19,797	1.6	1	Canned, bottled foods.....	1,630	1.3	54	45,150	3.6
	Not analyzed in detail.....	899	...	20	4,749	18.9		Canned baby foods.....	15	...	4	4,349	0.3
4	Frozen foods.....	808	0.2	17	7,930	10.2		Canned fruits, fruit juices.....	190	...	12	10,649	1.8
	Frozen fruits.....	249	...	6	2,236	11.1		Canned vegetables, vegetable juices.....	274	...	13	10,581	2.6
	Frozen vegetables.....	153	...	7	3,694	4.1		Canned fish, sea foods.....	92	...	11	9,703	0.9
	Other frozen foods.....	162	...	11	3,144	5.2		Canned meats.....	517	...	36	32,455	1.6
	Not analyzed in detail.....	244	...	4	3,002	8.1		Canned milk.....	129	...	15	12,868	1.0
5	Groceries (exc. as specified).....	1,346	0.4	36	25,197	5.3		Other canned foods.....	37	...	9	4,059	0.9
	Flour, related products.....	38	...	7	3,338	1.1	2	Not analyzed in detail.....	376	...	7	6,071	6.2
	Sugar.....	90	...	9	4,987	1.8		Coffee.....	250	0.2	15	13,074	1.9
	Oleomargarine, butter substitutes.....	167	...	12	4,819	3.5	3	Confectionery.....	297	0.2	6	4,431	6.7
	Cooking oils (exc. lard).....	405	...	14	17,191	2.4	4	Frozen foods.....	752	0.6	15	15,114	5.0
	Breakfast cereals.....	37	...	7	3,609	1.0		Frozen fruits.....	189	...	10	9,520	2.0
	Bakery products.....	51	...	9	3,519	1.4		Frozen vegetables.....	445	...	11	9,568	4.6
	Tea.....	12	...	5	1,933	0.6		Other frozen foods.....	118	...	...	...	...
	Other groceries.....	263	...	...	...	...	5	Groceries (exc. as specified).....	2,251	1.8	30	21,900	10.3
	Not analyzed in detail.....	283	...	10	3,324	8.5		Flour, related products.....	64	...	10	8,807	0.7
6	Dairy products, ice cream, ices.....	744	0.2	49	35,463	2.1		Sugar.....	184	...	13	9,732	1.9
	Butter.....	229	...	29	25,821	0.9		Oleomargarine, butter substitutes.....	625	...	16	16,668	4.3
	Cheese.....	336	...	37	2,929	11.5		Cooking oils (exc. lard).....	257	...	13	11,302	2.3
	Milk, cream (fluid).....	5	...	4	1,730	0.3		Breakfast cereals.....	30	...	10	7,881	0.4
	Other dairy products (exc. canned milk).....	174	...	...	...	...		Bakery products.....	10	...	5	2,787	0.4
7	Eggs, poultry.....	6,151	1.6	96	72,575	8.5		Tea.....	15	...	9	5,655	0.3
	Eggs.....	648	...	54	44,149	1.5		Dried fruits.....	2	...	5	2,149	0.1
	Poultry (live or dressed).....	5,503	...	92	71,425	7.7		Other groceries.....	1,064	...	16	8,946	11.9
8	Fresh fruits, vegetables, berries.....	1,383	0.4	25	11,642	11.9	6	Dairy products, ice cream, ices.....	2,892	2.3	52	48,145	6.0
	Fresh fruits, berries.....	217	...	8	5,261	4.1		Butter.....	1,233	...	41	43,391	2.8
	Fresh vegetables.....	799	...	10	6,426	12.4		Cheese.....	1,594	...	48	45,966	3.5
	Not analyzed in detail.....	367	...	14	5,102	7.2		Ice cream, ices.....	9	...	5	5,387	0.2
9	Meats, provisions.....	363,541	95.7	719	379,391	95.7		Milk, cream (fluid).....	45	...	5	5,767	0.8
	Fresh meats (exc. sausages).....	239,400	...	492	290,784	82.3		Other dairy products (exc. canned milk).....	11	...	6	7,884	0.1
	Cured, boiled, smoked meats.....	24,670	...	315	163,179	15.1	7	Eggs, poultry.....	4,667	3.8	59	49,282	9.5
	Sausages - loaves.....	25,243	...	282	150,712	16.7		Eggs.....	2,412	...	51	46,696	5.2
	Lard (from hogs).....	3,464	...	216	117,186	3.0		Poultry (live or dressed).....	2,255	...	48	43,206	5.2
	Other meats, including game.....	2,253	...	70	51,625	4.4	8	Fresh fruits, vegetables, berries.....	1,962	1.6	12	10,036	19.5
	Not analyzed in detail.....	68,511	...	172	71,675	95.6	9	Meats, provisions.....	108,324	87.5	219	123,850	87.5
10	Fresh fish, sea foods.....	208	0.1	22	12,554	1.6		Fresh meats (exc. sausages).....	58,288	...	161	95,850	80.8
17	Cigars, cigarettes, tobacco (exc. leaf).....	305	0.1	4	1,279	23.8		Cured, boiled, smoked meats.....	16,022	...	121	78,850	20.3
	Commodities, n.e.c., and service receipts.....	862	0.2	...	...	...		Sausages - loaves.....	5,851	...	106	70,656	8.3
West North Central Division								Lard (from hogs).....	2,565	...	88	65,425	3.9
	All establishments.....	71,555	...	210	...	...		Other meats, including game.....	3,491	...	50	31,971	10.9
	Those analyzing commodity lines, total.....	69,416	100.0	196	...	...		Not analyzed in detail.....	22,107	...	44	24,521	90.2
1	Canned, bottled foods.....	193	0.3	15	3,587	5.4	10	Fresh fish, sea foods.....	101	0.1	8	7,740	1.3
	Canned fruits, fruit juices.....	20	...	4	1,129	1.8	11	Miscellaneous foods, related products.....	533	0.4	4	5,913	9.0
	Canned vegetables, vegetable juices.....	62	...	5	1,259	4.9		Commodities, n.e.c.....	113	0.1	...	...	...
	Canned fish, sea foods.....	8	...	4	1,367	0.6	126	Service receipts.....	78	0.1	...	...	...
	Canned meats.....	52	...	9	2,483	2.1	East South Central Division						
	Other canned foods.....	51	...	...	...	...		All establishments.....	29,292	...	87	...	...
4	Frozen foods.....	233	0.3	11	3,945	5.9		Those analyzing commodity lines, total.....	28,795	100.0	85	...	...
5	Groceries (exc. as specified).....	698	1.0	15	7,291	9.6	1	Canned, bottled foods.....	458	1.6	13	4,737	9.7
6	Dairy products, ice cream, ices.....	199	0.3	19	7,950	2.5	4	Frozen foods.....	86	0.3	5	2,859	3.0
	Butter.....	89	...	10	3,980	2.2	5	Groceries (exc. as specified).....	167	0.6	9	4,665	3.6
	Cheese.....	92	...	17	7,703	1.2		Oleomargarine, butter substitutes.....	97	...	5	3,396	1.7
	Ice cream, ices.....	3	...	5	807	0.4		Other groceries.....	110	...	...	...	...
	Milk, cream (fluid).....	7	...	5	1,183	0.6							
	Other dairy products (exc. canned milk).....	8	...	4	823	1.0							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.09

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MEATS, MEAT PRODUCTS WHOLESALERS--Continued													
East South Central Division--Continued													
6	Dairy products, ice cream, ices.....	260	0.9	13	6,164	4.2	5	Groceries (exc. as specified).....	1,218	0.6	19	13,481	9.0
	Butter.....	114	...	9	5,439	2.1		Flour, related products.....	18	...	5	1,801	1.0
	Cheese.....	144	...	9	5,050	2.8		Sugar.....	18	...	5	1,801	1.0
	Other dairy products (exc. canned milk).....	2	...	...	...	...		Cooking oils (exc. lard).....	634	...	9	10,250	6.2
7	Eggs, poultry.....	148	0.5	16	5,911	2.5		Other groceries.....	141	...	...	...	...
	Eggs.....	49	...	13	5,473	0.9		Not analyzed in detail.....	407	...	4	1,596	25.5
	Poultry (live or dressed).....	99	...	11	3,916	2.5							
9	Meats, provisions.....	27,416	95.2	85	28,795	95.2	6	Dairy products, ice cream, ices.....	623	0.3	26	22,465	2.8
10	Fresh fish, sea foods.....	95	0.3	9	2,686	3.5		Butter.....	43	...	11	11,784	0.4
	Commodities, n.e.c.....	165	0.6	...	...	...		Cheese.....	290	...	17	19,681	1.5
West South Central Division													
	All establishments.....	79,400	...	214	...	...	7	Eggs, poultry.....	3,224	1.6	50	36,635	8.8
	Those analyzing commodity lines, total.....	78,182	100.0	206	...	...		Eggs.....	1,203	...	32	26,504	4.5
								Poultry (live or dressed).....	2,021	...	42	34,057	5.9
1	Canned, bottled foods.....	880	1.1	26	17,692	5.0	8	Fresh fruits, vegetables, berries.....	344	0.2	13	3,964	8.7
	Canned vegetables, vegetable juices.....	33	...	4	761	4.3							
	Canned meats.....	691	...	20	16,980	4.1							
	Other canned foods.....	156	...	...	...	...	9	Meats, provisions.....	188,231	96.0	355	196,245	96.0
4	Frozen foods.....	208	0.3	4	9,510	2.2		Fresh meats (exc. sausages).....	123,089	...	237	150,784	81.6
								Cured, boiled, smoked meats.....	15,593	...	179	108,030	14.4
5	Groceries (exc. as specified).....	1,864	2.4	26	18,100	10.3		Sausages - loaves.....	7,651	...	145	91,434	8.4
	Flour, related products.....	55	...	9	3,064	1.8		Lard (from hogs).....	1,941	...	115	75,650	2.6
	Sugar.....	4	...	9	1,174	0.3		Other meats, including game.....	3,554	...	44	31,662	11.2
	Oleomargarine, butter substitutes.....	564	...	21	17,008	3.3		Not analyzed in detail.....	36,403	...	94	37,731	96.4
	Cooking oils (exc. lard).....	1,151	...	20	14,882	7.7	10	Fresh fish, sea foods.....	267	0.1	12	5,746	4.0
	Breakfast cereals.....	1	...	7	881	0.1		Commodities, n.e.c., and service receipts.....	770	0.4	...	...	...
	Bakery products.....	9	...	8	1,011	0.9							
	Other groceries.....	80	...	11	3,283	2.4							
6	Dairy products, ice cream, ices.....	2,088	2.7	37	22,039	9.5		OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS					
	Butter.....	577	...	24	18,562	3.1		New England Division					
	Cheese.....	1,438	...	31	21,361	6.7		All establishments.....	101,959	...	377	...	...
	Other dairy products (exc. canned milk).....	73	...	...	...	...		Those analyzing commodity lines, total.....	95,121	100.0	331	...	...
7	Eggs, poultry.....	2,341	3.0	32	26,118	9.0	1	Canned, bottled foods.....	12,209	12.8	103	22,742	53.7
								Canned baby foods.....	56	...	12	1,872	3.0
9	Meats, provisions.....	69,892	89.3	206	78,182	89.3		Canned fruits, fruit juices.....	1,401	...	42	7,742	18.1
	Fresh meats (exc. sausages).....	34,717	...	148	57,853	60.0		Canned vegetables, vegetable juices.....	1,280	...	37	6,667	19.2
	Cured, boiled, smoked meats.....	10,034	...	113	52,042	19.3		Canned fish, sea foods.....	3,415	...	42	8,295	41.2
	Sausages - loaves.....	6,078	...	94	46,152	13.2							
	Lard (from hogs).....	1,728	...	66	40,744	4.2		Canned meats.....	959	...	23	5,633	17.0
	Other meats, including game.....	807	...	27	11,596	6.7		Canned milk.....	325	...	22	3,701	8.8
	Not analyzed in detail.....	16,522	...	47	17,602	93.9		Other canned foods.....	1,704	...	37	7,725	22.0
	Commodities, n.e.c., and service receipts.....	909	1.2	...	...	...		Not analyzed in detail.....	3,069	...	25	5,130	59.8
Mountain Division													
	All establishments.....	40,149	...	94	...	...	2	Coffee.....	11,311	11.9	69	21,714	52.1
	Those analyzing commodity lines, total.....	39,073	100.0	90	...	...	3	Confectionery.....	6,541	6.9	34	13,515	48.4
1	Canned, bottled foods.....	1,101	2.8	13	5,160	21.3		Candy, including chocolate.....	772	...	25	7,390	10.4
4	Frozen foods.....	30	0.1	5	977	3.1		Chewing gum.....	52	...	13	3,726	0.6
5	Groceries (exc. as specified).....	98	0.2	6	1,658	5.9		Fountain syrups, other confections.....	747	...	21	9,800	58.6
6	Dairy products, ice cream, ices.....	157	0.4	10	2,581	6.1	4	Frozen foods.....	8,120	8.5	33	12,420	65.4
7	Eggs, poultry.....	278	0.7	15	4,387	6.3		Frozen fruits.....	1,527	...	22	8,467	18.0
8	Fresh fruits, vegetables, berries.....	204	0.5	7	2,616	7.8		Frozen vegetables.....	1,936	...	21	7,518	25.8
								Other frozen foods.....	4,657	...	28	10,764	43.3
9	Meats, provisions.....	36,760	94.2	90	39,073	94.2	5	Groceries (exc. as specified).....	44,895	47.3	104	64,193	69.9
	Fresh meats (exc. sausages).....	13,471	...	48	25,167	53.5		Flour, related products.....	10,463	...	52	19,424	3.9
	Cured, boiled, smoked meats.....	8,601	...	37	22,158	38.8		Sugar.....	2,644	...	38	11,325	28.8
	Sausages - loaves.....	2,523	...	33	20,217	12.5		Oleomargarine, butter substitutes.....	524	...	13	4,451	11.8
	Lard (from hogs).....	159	...	22	9,286	1.7		Cooking oils (exc. lard).....	2,578	...	40	10,672	24.2
	Other meats, including game.....	214	...	11	3,887	6.0		Breakfast cereals.....	198	...	13	3,164	6.2
	Not analyzed in detail.....	11,792	...	39	13,412	87.9		Bakery products.....	5,472	...	42	8,070	67.8
10	Fresh fish, sea foods.....	157	0.4	8	3,678	4.3		Tea.....	7,018	...	40	20,088	34.9
	Commodities, n.e.c.....	166	0.4	...	...	...		Dried fruits.....	282	...	21	5,998	4.7
126	Service receipts.....	122	0.3	5	835	14.6		Other groceries.....	6,487	...	66	16,310	39.8
Pacific Division													
	All establishments.....	304,996	...	382	...	...	6	Dairy products, ice cream, ices.....	1,098	1.2	39	10,047	10.9
	Those analyzing commodity lines, total.....	196,245	100.0	355	...	...		Butter.....	234	...	7	2,414	9.7
1	Canned, bottled foods.....	775	0.4	31	25,396	3.0		Cheese.....	493	...	25	4,778	10.3
	Canned fruits, fruit juices.....	58	...	5	2,065	2.8							
	Canned vegetables, vegetable juices.....	48	...	4	2,011	2.4		Other dairy products (exc. canned milk).....	250	...	6	2,552	4.7
	Canned fish, sea foods.....	11	...	4	1,651	0.7	7	Eggs, poultry.....	348	0.4	10	3,172	11.0
	Canned meats.....	397	...	16	21,626	1.6	8	Fresh fruits, vegetables, berries.....	520	0.5	10	4,770	10.9
							9	Meats, provisions.....	862	0.9	15	3,757	22.9
	Canned milk.....	27	...	7	8,751	0.3	10	Fresh fish, sea foods.....	708	0.7	6	3,481	20.3
	Other canned foods.....	24	...	...	...	...	11	Miscellaneous foods, related products.....	2,476	2.0	20	5,321	46.5
	Not analyzed in detail.....	250	...	7	1,765	14.2	13	Soft drinks.....	1,227	1.3	26	2,707	45.3
4	Frozen foods.....	793	0.4	11	8,730	9.1	16	Soaps, toilet and other.....	332	0.3	21	2,840	11.7
	Frozen fruits.....	78	...	4	7,212	1.7	17	Cigars, cigarettes, tobacco (exc. leaf).....	243	0.2	7	1,397	17.9
	Frozen vegetables.....	113	...	5	7,634	1.5		Commodities, n.e.c.....	4,149	4.4	...	...	...
	Other frozen foods.....	602	...	...	...	...	126	Service receipts.....	8	0.1	...	2,781	3.0

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALE—Continued							OTHER GROCERY, FOOD SPECIALTIES WHOLESALE—Continued					
	Middle Atlantic Division							East North Central Division					
	All establishments.....	1,341,884	...	2,374	...	...		All establishments.....	413,631	...	1,122	...	...
	Those analyzing commodity lines, total.....	1,299,866	100.0	2,132	...	...		Those analyzing commodity lines, total.....	391,982	100.0	1,016	...	...
1	Canned, bottled foods.....	146,597	11.3	630	265,303	55.2	1	Canned, bottled foods.....	70,484	18.0	301	141,753	49.7
	Canned baby foods.....	1,587	...	31	10,717	14.8		Canned baby foods.....	1,332	...	23	6,031	22.1
	Canned fruits, fruit juices.....	15,814	...	251	98,907	16.0		Canned fruits, fruit juices.....	6,312	...	117	39,469	16.0
	Canned vegetables, vegetable juices.....	22,210	...	239	87,536	25.4		Canned vegetables, vegetable juices.....	6,065	...	113	28,383	21.4
	Canned fish, sea foods.....	24,291	...	269	104,436	23.2		Canned fish, sea foods.....	4,077	...	100	27,346	14.9
	Canned meats.....	16,265	...	147	63,579	25.6		Canned meats.....	27,522	...	98	58,652	46.9
	Canned milk.....	17,529	...	135	64,956	27.3		Canned milk.....	1,499	...	65	23,449	6.4
	Other canned foods.....	21,854	...	218	76,926	28.4		Other canned foods.....	9,276	...	116	30,306	30.6
	Not analyzed in detail.....	27,047	...	125	42,207	64.1		Not analyzed in detail.....	14,401	...	64	33,632	42.8
2	Coffee.....	273,175	21.0	309	363,903	75.1	2	Coffee.....	53,136	13.6	177	81,444	65.2
3	Confectionery.....	4,080	0.3	133	44,818	9.1	3	Confectionery.....	2,169	0.6	127	30,392	7.1
	Candy, including chocolate.....	2,510	...	98	33,478	7.5		Candy, including chocolate.....	1,381	...	89	21,977	6.3
	Cheewing gum.....	284	...	23	8,978	3.2		Cheewing gum.....	164	...	26	5,171	3.2
	Fountain syrups, other confections.....	813	...	30	9,903	8.2		Fountain syrups, other confections.....	227	...	31	5,713	4.0
	Not analyzed in detail.....	473	...	14	3,644	13.0		Not analyzed in detail.....	397	...	16	4,303	9.2
4	Frozen foods.....	72,762	5.6	150	98,480	73.9	4	Frozen foods.....	56,286	14.4	102	110,007	51.2
	Frozen fruits.....	11,751	...	73	55,590	21.1		Frozen fruits.....	9,608	...	73	54,059	17.8
	Frozen vegetables.....	16,544	...	65	46,956	35.2		Frozen vegetables.....	14,006	...	62	46,185	30.3
	Other frozen foods.....	35,396	...	99	67,110	52.7		Other frozen foods.....	32,672	...	85	96,403	33.9
	Not analyzed in detail.....	9,071	...	25	12,912	70.2							
5	Groceries (exc. as specified).....	532,918	40.9	1,287	730,146	73.0	5	Groceries (exc. as specified).....	143,125	36.4	585	208,160	68.8
	Flour, related products.....	82,772	...	455	224,214	36.9		Flour, related products.....	17,145	...	199	65,025	26.4
	Sugar.....	180,832	...	347	305,421	59.2		Sugar.....	41,187	...	188	90,848	45.3
	Oleomargarine, butter substitutes.....	8,584	...	225	121,374	7.1		Oleomargarine, butter substitutes.....	6,332	...	143	50,692	12.5
	Cooking oils (exc. lard).....	34,349	...	371	184,559	18.6		Cooking oils (exc. lard).....	5,783	...	142	50,865	11.4
	Breakfast cereals.....	2,305	...	255	112,164	2.1		Breakfast cereals.....	521	...	126	33,245	1.6
	Bakery products.....	38,409	...	417	145,621	26.4		Bakery products.....	18,784	...	180	49,814	37.1
	Tea.....	33,511	...	365	156,103	21.5		Tea.....	7,383	...	172	60,794	12.7
	Dried fruits.....	28,195	...	319	166,419	16.9		Dried fruits.....	1,673	...	128	43,647	3.8
	Other groceries.....	123,961	...	693	341,207	36.3		Other groceries.....	44,317	...	334	99,913	44.4
6	Dairy products, ice cream, ices.....	14,901	1.1	174	83,273	17.9	6	Dairy products, ice cream, ices.....	7,058	1.8	106	41,508	17.0
	Butter.....	2,707	...	41	28,307	9.6		Butter.....	1,615	...	16	16,548	9.8
	Cheese.....	11,332	...	148	61,866	18.3		Cheese.....	4,272	...	88	34,664	12.3
	Ice cream, ices.....	382	...	14	5,612	6.8		Other dairy products (exc. canned milk).....	153	...	...	...	...
	Milk, cream (fluid).....	202	...	12	5,010	4.0		Not analyzed in detail.....	1,018	...	9	2,023	50.3
	Other dairy products (exc. canned milk).....	278	...	18	11,536	2.4							
7	Eggs, poultry.....	2,717	0.2	29	23,065	11.8	7	Eggs, poultry.....	587	0.1	19	15,848	3.7
	Eggs.....	1,465	...	28	21,835	6.7							
	Poultry (live or dressed).....	1,252	...	11	7,718	16.2							
8	Fresh fruits, vegetables, berries.....	3,192	0.2	41	20,998	15.2	8	Fresh fruits, vegetables, berries.....	2,039	0.5	22	10,190	20.0
	Fresh fruits, berries.....	1,035	...	17	7,961	13.0		Fresh fruits, berries.....	361	...	13	6,768	12.8
	Fresh vegetables.....	1,697	...	23	15,169	11.2		Fresh vegetables.....	814	...	9	3,422	23.8
	Not analyzed in detail.....	460	...	10	2,177	21.1							
9	Meats, provisions.....	6,065	0.5	95	46,034	13.2	9	Meats, provisions.....	2,837	0.7	35	16,790	16.9
	Fresh meats (exc. sausages).....	1,286	...	12	7,741	16.6		Fresh fish, sea foods.....	3,849	1.0	18	15,334	25.1
	Cured, boiled, smoked meats.....	1,083	...	42	11,559	9.5		Miscellaneous foods, related products.....	13,715	3.5	58	56,150	24.4
	Sausages - loaves.....	646	...	17	7,175	9.0		Beer, fermented malt liquors.....	589	0.2	15	1,620	36.4
	Lard (from hogs).....	1,194	...	34	21,203	5.6		Soft drinks.....	8,039	2.0	153	10,091	79.7
	Other meats, including game.....	30	...	5	2,395	1.2							
	Not analyzed in detail.....	1,826	...	13	9,062	20.2							
10	Fresh fish, sea foods.....	4,686	0.4	41	27,063	17.3	10	Soaps, toilet and other.....	4,201	1.1	68	12,227	34.4
11	Miscellaneous foods, related products.....	159,767	12.3	187	234,770	68.0	11	Cigars, cigarettes, tobacco (exc. leaf).....	2,072	0.5	39	10,997	18.8
12	Beer, fermented malt liquors.....	1,338	0.1	31	8,198	16.3	12	Feed (mixed, other).....	2,102	0.5	24	43,973	9.8
13	Soft drinks.....	13,893	1.1	234	18,705	74.3	13	Seeds (field, garden).....	321	0.1	8	3,432	9.4
16	Soaps, toilet and other.....	10,082	0.8	91	32,065	31.4	14	Radios, television sets, home appliances, and specialties.....	717	0.2	7	2,946	24.3
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,350	0.1	22	11,426	11.8	15	Converted paper products.....	302	0.1	14	6,435	4.7
21	Feed (mixed, other).....	4,133	0.3	15	14,802	27.9	16	Paper bags.....	91	...	10	5,883	2.5
35	Piece goods (woven).....	1,631	0.1	26	26,752	6.1	17	Boxes, containers (paper, paperboard).....	94	...	6	3,167	3.0
	Rayon, nylon, other synthetic.....	793	...	8	15,052	5.3	18	Miscellaneous converted paper products.....	117	...	...	...	...
	Other woven piece goods.....	441	...	...	...	...	19	Commodities, n.e.c. and service receipts.....	18,355	4.7	...	...	...
	Not analyzed in detail.....	397	...	9	9,341	4.2		West North Central Division					
44	Drugs, drug sundries.....	2,175	0.2	39	27,488	7.9		All establishments.....	128,943	...	402	...	...
48	Industrial chemicals, n.e.c.....	1,034	0.1	23	14,580	7.1		Those analyzing commodity lines, total.....	122,831	100.0	366	...	...
116	Converted paper products.....	823	0.1	21	11,210	7.3	1	Canned, bottled foods.....	14,796	12.0	85	36,094	41.0
	Paper bags.....	392	...	12	2,325	12.6		Canned baby foods.....	301	...	13	6,568	4.6
	Boxes, containers (paper, paperboard).....	181	...	11	7,408	2.4		Canned fruits, fruit juices.....	2,188	...	42	20,824	10.5
	Miscellaneous converted paper products.....	350	...	...	...	...		Canned vegetables, vegetable juices.....	7,069	...	41	21,657	32.6
	Commodities, n.e.c., and service receipts.....	42,547	3.3	...	...	...		Canned fish, sea foods.....	1,392	...	32	19,290	7.2
								Canned meats.....	324	...	26	14,155	2.3
								Canned milk.....	1,185	...	18	9,957	11.9
								Other canned foods.....	736	...	32	14,144	5.2
								Not analyzed in detail.....	1,601	...	16	3,942	40.6
							2	Coffee.....	16,409	13.4	64	30,723	53.4
							3	Confectionery.....	2,283	1.8	46	15,072	15.1
								Candy, including chocolate.....	834	...	31	10,298	8.1
								Cheewing gum.....	776	...	14	7,176	10.8
								Fountain syrups, other confections.....	399	...	20	6,006	6.6
								Not analyzed in detail.....	274	...	6	1,458	18.8

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER GROCERY, FOOD SPECIALTIES WHOLESALEERS—Continued							OTHER GROCERY, FOOD SPECIALTIES WHOLESALEERS—Continued						
West North Central Division—Continued							South Atlantic Division—Continued						
4	Frozen foods.....	12,879	10.5	36	19,038	67.6	7	Eggs, poultry.....	1,803	1.2	12	12,999	13.9
	Frozen fruits.....	1,628	...	14	7,923	20.5		Eggs.....	729	...	11	12,718	5.7
	Frozen vegetables.....	1,359	...	10	5,028	27.0		Poultry (live or dressed).....	1,074	...	8	11,019	9.7
	Other frozen foods.....	5,990	...	22	11,712	31.1							
	Not analyzed in detail.....	3,902	...	8	4,005	97.4	8	Fresh fruits, vegetables, berries.....	1,124	0.7	13	15,172	7.4
5	Groceries (exc. as specified).....	61,484	50.2	221	83,603	73.5		Fresh fruits, berries.....	230	...	6	10,316	2.2
	Flour, related products.....	16,486	...	47	30,214	54.6		Fresh vegetables.....	480	...	7	12,286	3.9
	Sugar.....	13,462	...	29	23,350	57.6		Not analyzed in detail.....	414	...	5	2,684	15.4
	Oleomargarine, butter substitutes.....	3,906	...	41	13,993	27.9	9	Meats, provisions.....	1,204	0.8	40	19,980	6.0
	Cooking oils (exc. lard).....	559	...	19	8,796	6.4		Fresh meats (exc. sausages).....	165	...	4	9,518	1.7
	Breakfast cereals.....	621	...	23	8,877	7.0		Cured, boiled, smoked meats.....	323	...	13	11,869	2.7
	Bakery products.....	4,227	...	43	9,688	43.6		Sausages - loaves.....	93	...	5	2,257	5.0
	Tea.....	306	...	32	8,663	3.5		Lard (from hogs).....	333	...	23	6,621	5.0
	Dried fruits.....	363	...	16	11,175	3.2		Other meats, including game.....	290	...	...	...	...
	Other groceries.....	14,618	...	126	39,995	36.5	10	Fresh fish, sea foods.....	1,575	1.0	9	12,330	12.8
	Not analyzed in detail.....	6,936	...	18	10,237	67.8	11	Miscellaneous foods, related products.....	1,344	0.9	28	3,335	40.3
6	Dairy products, ice cream, ices.....	2,647	2.2	45	15,232	17.4	12	Beer, fermented malt liquors.....	983	0.6	4	3,788	26.0
	Butter.....	35	...	5	1,777	2.0	13	Soft drinks.....	1,985	1.3	31	3,002	66.1
	Cheese.....	2,429	...	37	12,350	19.7	16	Soaps, toilet and other.....	1,364	0.9	83	26,732	5.1
	Other dairy products (exc. canned milk).....	183	...	...	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	4,445	2.9	73	28,227	15.7
7	Eggs, poultry.....	288	0.2	6	4,380	6.6	18	Smokers' supplies, razor blades, etc.....	385	0.2	30	12,383	3.1
8	Fresh fruits, vegetables, berries.....	479	0.4	5	3,750	12.8	21	Feed (mixed, other).....	2,163	1.4	26	9,820	22.0
9	Meats, provisions.....	116	0.1	8	3,089	3.8	43	Furniture (household, office, store).....	246	0.2	4	3,974	6.2
10	Fresh fish, sea foods.....	1,547	1.2	12	7,153	21.6	44	Drugs, drug sundries.....	395	0.2	46	18,515	2.1
11	Miscellaneous foods, related products.....	1,162	0.9	17	2,214	52.5	45	Paints, varnishes, lacquers.....	186	0.1	11	9,550	4.1
12	Beer, fermented malt liquors.....	384	0.3	12	2,822	13.6	46	Fertilizer, fertilizer materials.....	455	0.3	9	5,087	8.9
13	Soft drinks.....	3,162	2.6	57	4,686	67.5	54	Radios, television sets, home appliances and specialties.....	722	0.5	6	3,793	19.0
16	Soaps, toilet and other.....	258	0.2	23	6,246	4.1	56	Hardware.....	483	0.3	5	4,008	12.0
17	Cigars, cigarettes, tobacco (exc. leaf).....	173	0.1	9	2,512	6.9	115	Paper (basic materials, paperboard).....	80	(2)	4	951	8.4
21	Feed (mixed, other).....	708	0.6	6	4,061	17.4		Converted paper products.....	80	(2)	10	4,632	1.7
39	China, glassware, crockery.....	139	0.1	5	2,010	6.9	116	Commodities, n.e.c.....	2,943	1.9	...	...	...
40	Kitchen utensils, miscellaneous homewares.....	217	0.2	5	3,087	7.0	126	Service receipts.....	118	0.1	...	...	...
43	Furniture (household, office, store).....	166	0.1	4	834	19.9							
44	Drugs, drug sundries.....	191	0.2	9	2,244	8.5							
78	Office, store fixtures and equipment, i.e.c.c.....	93	0.1	5	572	16.2							
	Commodities, n.e.c.....	2,833	2.3	...	...	...				
126	Service receipts.....	417	0.3	8	3,384	12.3							
South Atlantic Division							East South Central Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total.....							Those analyzing commodity lines, total.....						
1	Canned, bottled foods.....	39,471	25.5	217	79,399	49.7	1	Canned, bottled foods.....	6,691	7.9	60	16,165	41.4
	Canned baby foods.....	1,193	...	34	21,608	5.5		Canned baby foods.....	37	...	7	1,638	2.2
	Canned fruits, fruit juices.....	4,228	...	102	37,296	11.3		Canned fruits, fruit juices.....	698	...	31	9,621	7.2
	Canned vegetables, vegetable juices.....	9,212	...	109	38,656	23.8		Canned vegetables, vegetable juices.....	1,153	...	32	8,051	14.3
	Canned fish, sea foods.....	1,223	...	77	30,898	4.0		Canned fish, sea foods.....	350	...	26	7,112	4.9
	Canned meats.....	2,172	...	92	35,735	6.1		Canned meats.....	466	...	27	6,828	6.8
	Canned milk.....	1,947	...	83	32,042	6.1		Canned milk.....	685	...	22	5,985	11.4
	Other canned foods.....	4,285	...	68	28,537	15.0		Other canned foods.....	1,143	...	17	4,574	25.0
	Not analyzed in detail.....	15,211	...	61	26,930	56.5		Not analyzed in detail.....	2,159	...	18	4,472	48.3
2	Coffee.....	5,089	3.3	125	28,489	17.9	2	Coffee.....	2,261	2.7	45	11,425	19.8
3	Confectionery.....	2,601	1.7	111	28,786	9.0	3	Confectionery.....	32,089	38.0	45	44,643	71.9
	Candy, including chocolate.....	1,477	...	82	23,505	6.3		Candy, including chocolate.....	369	...	29	8,853	4.2
	Cheewing gum.....	361	...	59	17,724	2.0		Cheewing gum.....	153	...	28	8,858	1.7
	Fountain syrups, other confections.....	280	...	23	5,164	5.4		Fountain syrups, other confections.....	31,567	...	...	...	...
	Not analyzed in detail.....	483	...	18	4,273	11.3	4	Frozen foods.....	4,694	5.5	21	6,847	68.6
4	Frozen foods.....	12,549	8.1	54	18,647	67.3		Frozen fruits.....	545	...	6	2,893	18.8
	Frozen fruits.....	2,252	...	30	10,694	21.0		Frozen vegetables.....	825	...	6	2,006	41.1
	Frozen vegetables.....	3,268	...	30	9,853	33.2		Other frozen foods.....	1,987	...	11	3,534	56.2
	Other frozen foods.....	2,309	...	30	8,495	27.2		Not analyzed in detail.....	1,337	...	7	2,368	56.5
	Not analyzed in detail.....	4,720	...	16	6,846	68.9	5	Groceries (exc. as specified).....	28,720	33.9	136	41,969	68.4
5	Groceries (exc. as specified).....	65,498	42.5	366	114,335	57.3		Flour, related products.....	5,800	...	33	16,711	34.7
	Flour, related products.....	7,649	...	98	38,693	19.8		Sugar.....	897	...	26	8,476	10.6
	Sugar.....	2,521	...	76	28,662	8.8		Oleomargarine, butter substitutes.....	3,750	...	16	8,186	45.8
	Oleomargarine, butter substitutes.....	5,997	...	53	29,601	40.2		Cooking oils (exc. lard).....	146	...	9	4,500	3.2
	Cooking oils (exc. lard).....	2,229	...	46	23,702	9.4		Breakfast cereals.....	128	...	17	6,328	2.0
	Breakfast cereals.....	608	...	52	23,354	2.6		Bakery products.....	2,948	...	35	7,813	37.7
	Bakery products.....	5,933	...	75	20,057	29.6		Tea.....	231	...	23	6,595	3.5
	Tea.....	2,661	...	88	31,427	8.5		Dried fruits.....	579	...	11	6,020	9.6
	Dried fruits.....	1,136	...	45	23,244	4.9		Other groceries.....	7,364	...	55	15,609	47.2
	Other groceries.....	22,997	...	166	55,835	40.4		Not analyzed in detail.....	6,877	...	26	9,190	74.8
	Not analyzed in detail.....	14,202	...	71	25,444	55.8	6	Dairy products, ice cream, ices.....	1,116	1.3	25	9,055	12.3
6	Dairy products, ice cream, ices.....	5,331	3.4	71	34,289	15.5		Cheese.....	339	...	20	5,080	6.7
	Butter.....	581	...	14	12,784	4.5		Ice cream, ices.....	28	...	7	1,989	1.4
	Cheese.....	3,530	...	59	29,212	12.1		Milk, cream (fluid).....	15	...	5	3,033	0.5
	Ice cream, ices.....	728	...	5	10,367	7.0		Other dairy products (exc. canned milk).....	734	...	6	4,091	17.9
	Other dairy products (exc. canned milk).....	492	...	...	...	...	7	Eggs, poultry.....	70	0.1	4	782	9.0
							8	Fresh fruits, vegetables, berries.....	550	0.6	12	5,279	10.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)			Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	(5)
OTHER GROCERY, FOOD SPECIALTIES WHOLESALESA--Continued													
East South Central Division--Continued													
9	Meats, provisions.....	323	0.4	14	4,880	6.6	5	Groceries (exc. as specified).....	15,301	52.1	81	20,027	76.4
	Cured, boiled, smoked meats.....	96	...	9	2,199	4.4		Flour, related products.....	660	...	13	3,302	20.0
	Lard (from hogs).....	180	...	11	4,012	4.5		Sugar.....	954	...	10	3,580	26.0
	Other meats, including game.....	47	...	...	...	...		Oleomargarine, butter substitutes.....	712	...	8	2,224	32.0
13	Soft drinks.....	401	0.5	13	1,001	40.0		Cooking oils (exc. lard).....	66	...	6	1,246	5.3
16	Soaps, toilet and other.....	410	0.5	29	8,748	4.7		Breakfast cereals.....	20	...	5	1,257	1.6
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,543	1.8	27	10,240	15.1		Bakery products.....	1,602	...	21	2,170	73.8
21	Feed (mixed, other).....	2,637	3.1	17	10,403	25.3		Tea.....	81	...	8	1,762	4.6
30	Seeds (field, garden).....	80	0.1	5	2,291	3.5		Dried fruits.....	325	...	4	1,401	23.2
								Other groceries.....	8,266	...	34	10,965	75.4
								Not analyzed in detail.....	2,615	...	14	3,512	74.4
44	Drugs, drug sundries.....	170	0.2	21	6,993	2.4	6	Dairy products, ice cream, ices.....	386	1.3	10	2,424	15.9
45	Paints, varnishes, lacquers.....	66	0.1	5	3,109	2.1		Cheese.....	254	...	7	1,432	17.7
46	Fertilizer, fertilizer materials.....	99	0.1	7	2,859	3.5		Other dairy products (exc. canned milk).....	132	...	...	...	...
56	Hardware.....	240	0.3	5	1,736	13.8	8	Fresh fruits, vegetables, berries.....	29	0.1	4	328	8.8
115	Paper (basic materials, paperboard).....	54	0.1	5	2,623	2.0		Meats, provisions.....	117	0.4	6	1,435	8.2
116	Converted paper products.....	94	0.1	7	3,860	2.4	13	Soft drinks.....	230	0.8	8	635	36.2
	Paper bags.....	29	...	7	3,860	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	252	0.8	4	1,476	17.1
	Miscellaneous converted paper products.....	65	...	...	...	...	21	Feed (mixed, other).....	213	0.7	5	1,331	16.0
	Commodities, n.e.c., and service receipts.....	2,302	2.7	...	...	...		Commodities, n.e.c.....	984	3.3	...	...	...
West South Central Division													
	All establishments.....	164,834	...	338	...	...	126	Service receipts.....	71	0.2	...	...	...
	Those analyzing commodity lines, total.....	150,445	100.0	300	...	...					
1	Canned, bottled foods.....	10,307	6.8	96	28,707	35.9		All establishments.....	350,727	...	695	...	...
2	Coffee.....	57,607	38.3	68	67,987	84.7		Those analyzing commodity lines, total.....	339,158	100.0	596	...	...
3	Confectionery.....	1,220	0.8	55	22,440	5.4	1	Canned, bottled foods.....	57,585	17.0	205	98,417	58.5
	Candy, including chocolate.....	606	...	31	10,016	6.0		Canned baby foods.....	225	...	48	11,496	4.6
	Chewing gum.....	233	...	25	10,259	2.3		Canned fruits, fruit juices.....	3,625	...	109	33,148	10.9
	Fountain syrups, other confections.....	131	...	15	5,371	2.4		Canned vegetables, vegetable juices.....	3,269	...	107	32,052	10.2
	Not analyzed in detail.....	250	...	14	8,316	3.0		Canned fish, sea foods.....	31,299	...	135	78,729	39.8
4	Frozen foods.....	9,103	6.0	32	12,219	74.5		Canned meats.....	3,323	...	83	29,069	11.4
								Canned milk.....	6,281	...	71	25,639	24.5
								Other canned foods.....	9,263	...	119	36,742	25.2
5	Groceries (exc. as specified).....	47,077	31.3	206	70,711	74.6	2	Coffee.....	85,680	25.3	75	100,668	85.1
	Flour, related products.....	5,576	...	48	16,697	33.4							
	Sugar.....	4,520	...	29	11,567	21.8	3	Confectionery.....	11,773	3.5	80	40,014	29.4
	Oleomargarine, butter substitutes.....	2,340	...	26	9,256	25.3		Candy, including chocolate.....	2,445	...	52	23,708	10.3
	Cooking oils (exc. lard).....	604	...	22	8,150	7.4		Chewing gum.....	48	...	17	3,374	1.4
	Breakfast cereals.....	244	...	25	9,002	2.7		Fountain syrups, other confections.....	9,280	...	...	...	...
	Bakery products.....	6,234	...	35	12,167	51.2	4	Frozen foods.....	30,933	9.1	80	48,568	63.7
	Tea.....	270	...	29	9,366	2.9		Frozen fruits.....	3,542	...	48	27,801	12.7
	Dried fruits.....	635	...	18	8,159	7.8		Frozen vegetables.....	10,183	...	48	25,208	40.4
	Other groceries.....	20,404	...	107	34,766	58.7		Other frozen foods.....	17,208	...	68	44,682	38.5
	Not analyzed in detail.....	8,250	...	36	15,881	51.9	5	Groceries (exc. as specified).....	103,622	30.6	358	160,584	64.5
6	Dairy products, ice cream, ices.....	1,176	0.8	33	17,026	6.9		Flour, related products.....	13,099	...	113	53,761	24.4
	Butter.....	247	...	7	2,803	8.8		Sugar.....	4,075	...	91	47,348	8.6
	Cheese.....	572	...	17	5,039	11.4		Oleomargarine, butter substitutes.....	10,081	...	90	35,205	28.6
	Milk, cream (fluid).....	52	...	3	1,711	3.0		Cooking oils (exc. lard).....	6,329	...	103	38,617	16.4
	Other dairy products (exc. canned milk).....	207	...	...	...	...		Breakfast cereals.....	161	...	77	20,327	0.8
	Not analyzed in detail.....	98	...	9	6,356	1.5		Bakery products.....	6,862	...	118	29,477	23.3
8	Fresh fruits, vegetables, berries.....	530	0.4	22	10,220	5.2		Tea.....	2,223	...	97	30,600	7.3
9	Meats, provisions.....	436	0.3	21	10,730	4.1		Dried fruits.....	5,563	...	107	46,709	11.9
10	Fresh fish, sea foods.....	350	0.2	9	2,317	15.1		Other groceries.....	55,229	...	259	110,696	49.9
12	Beer, fermented malt liquors.....	544	0.4	6	3,689	14.7	6	Dairy products, ice cream, ices.....	1,959	0.6	49	22,139	8.8
13	Soft drinks.....	824	0.5	17	2,870	28.7		Butter.....	92	...	15	8,125	1.1
16	Soaps, toilet and other.....	1,338	0.9	35	14,795	9.0		Cheese.....	1,026	...	35	11,146	9.2
17	Cigars, cigarettes, tobacco (exc. leaf).....	2,815	1.9	32	18,050	15.6		Ice cream, ices.....	200	...	11	2,509	8.0
18	Smokers' supplies, razor blades, etc.....	295	0.2	13	5,053	5.8		Milk, cream (fluid).....	394	...	14	4,770	8.2
21	Feed (mixed, other).....	1,495	1.0	14	6,351	23.5		Other dairy products (exc. canned milk).....	247	...	16	6,200	4.0
43	Furniture (household, office, store).....	134	0.1	4	1,040	12.9	8	Fresh fruits, vegetables, berries.....	4,118	1.2	24	20,748	19.8
46	Drugs, drug sundries.....	228	0.2	27	12,308	1.8		Fresh fruits, berries.....	2,389	...	12	14,638	16.3
46	Hardware.....	204	0.1	6	1,154	17.7		Fresh vegetables.....	1,192	...	11	11,711	10.2
116	Converted paper products.....	172	0.1	8	1,736	9.9		Not analyzed in detail.....	537	...	7	2,712	19.8
	Paper bags.....	55	...	5	916	...	9	Meats, provisions.....	630	0.2	28	8,384	7.5
	Miscellaneous converted paper products.....	117	...	...	...	...		Fresh meats (exc. sausages).....	106	...	5	1,356	7.8
	Commodities, n.e.c.....	14,389	9.6	...	...	...		Cured, boiled, smoked meats.....	139	...	5	1,883	7.4
126	Service receipts.....	201	0.1	6	2,254	8.9		Sausages - loaves.....	175	...	8	3,173	5.5
								Lard (from hogs).....	76	...	6	1,710	4.4
								Other meats, including game.....	134	...	...	...	...
Mountain Division													
	All establishments.....	31,229	...	120	...	...	10	Fresh fish, sea foods.....	3,058	0.9	21	18,555	16.5
	Those analyzing commodity lines, total.....	29,418	100.0	111	...	...	12	Beer, fermented malt liquors.....	471	0.1	15	4,408	10.7
1	Canned, bottled foods.....	2,083	7.1	26	5,633	37.0	13	Soft drinks.....	1,484	0.4	30	6,000	24.7
2	Coffee.....	6,464	22.0	13	7,405	87.3	14	Spirits.....	467	0.1	7	5,637	8.3
3	Confectionery.....	466	1.6	23	4,392	10.6	16	Soaps, toilet and other.....	533	0.2	46	9,249	5.8
4	Frozen foods.....	2,822	9.6	16	3,351	84.2	17	Cigars, cigarettes, tobacco (exc. leaf).....	499	0.1	19	5,722	8.7
	Frozen fruits.....	1,024	...	12	2,602	62.4	21	Feed (mixed, other).....	585	0.2	4	2,364	24.7
	Frozen vegetables.....	472	...	10	1,315	35.9	35	Piece goods (woven).....	1,955	0.6	10	10,618	18.4
	Other frozen foods.....	726	...	12	1,705	42.6		Cotton.....	48	...	5	5,072	0.9
								Other woven piece goods.....	1,907	...	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.13

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALESALES—Continued							DAIRY, POULTRY PRODUCTS DISTRIBUTORS—Continued					
	Pacific Division—Continued							Middle Atlantic Division—Continued					
44	Drugs, drug sundries.....	521	0.2	20	10,296	5.1	8	Fresh fruits, vegetables, berries.....	945	0.1	11	6,885	13.7
	Drugs, pharmaceuticals.....	220	...	15	7,444	3.0	9	Meats, provisions.....	8,406	0.6	80	79,557	10.6
	Proprietary medicines, toiletries (exc. soap).....	132	...	11	3,009	4.4		Fresh meats (exc. sausages).....	3,088	...	23	38,993	7.9
	Druggist sundries.....	169	...	10	5,561	3.0		Cured, boiled, smoked meats.....	2,083	...	39	15,164	13.7
47	Agricultural chemicals (exc. fertilizer).....	269	0.1	5	2,775	9.7		Sausages - loaves.....	110	...	8	4,305	2.6
48	Industrial chemicals, n.e.c.....	484	0.1	11	7,409	6.5		Lard (from hogs).....	403	...	14	17,118	2.4
55	Electric commercial equipment.....	319	0.1	7	2,238	14.1		Other meats, including game.....	2,722	...	...	...	...
78	Office, store fixtures and equipment, n.e.c.....	239	...	6	2,128	11.2		Commodities, n.e.c., and service receipts.....	2,937	0.2	...	...	...
102	Petroleum and products.....	477	0.1	9	5,345	7.8		East North Central Division					
116	Converted paper products.....	831	0.2	19	10,060	8.3		All establishments.....	1,140,902	...	1,749	...	...
	Commodities, n.e.c., and service receipts.....	30,666	9.0	...	...	...		Those analyzing commodity lines, total.....	1,129,896	100.0	1,683	...	...
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS												
	New England Division						1	Canned, bottled foods.....	2,545	0.2	44	66,426	3.8
	All establishments.....	171,732	...	275	...	...		Canned fruits, fruit juices.....	107	...	13	5,085	2.1
	Those analyzing commodity lines, total.....	165,584	100.0	260	...	...		Canned vegetables, vegetable juices.....	49	...	7	4,856	1.0
1	Canned, bottled foods.....	1,751	1.0	17	17,376	10.1		Canned fish, sea foods.....	46	...	6	817	5.6
2	Coffee.....	273	0.2	5	6,425	4.2		Canned meats.....	612	...	16	8,684	7.0
3	Confectionery.....	111	0.1	8	4,603	2.4	3	Canned milk.....	399	...	6	42,157	0.9
								Other canned foods.....	790	...	17	9,735	8.1
4	Frozen foods.....	2,398	1.4	9	22,822	10.5		Not analyzed in detail.....	542	...	4	4,864	11.1
	Frozen fruits.....	247	...	6	12,979	1.9		Confectionery.....	955	0.1	47	66,859	1.4
	Frozen vegetables.....	359	...	5	12,124	3.0		Candy, including chocolate.....	304	...	19	17,291	1.7
	Other frozen foods.....	1,792	...	6	17,724	10.1		Cheewing gum.....	4	...	4	929	0.4
5	Groceries (exc. as specified).....	2,207	1.3	25	23,929	9.2	4	Fountain syrups, other confections.....	647	...	34	51,012	1.3
	Oleomargarine, butter substitutes.....	463	...	11	19,684	2.4		Frozen foods.....	1,357	0.1	28	72,312	1.9
	Cooking oils (exc. lard).....	881	...	9	19,510	4.5		Frozen fruits.....	623	...	11	12,470	5.0
	Bakery products.....	75	...	6	4,220	1.8		Frozen vegetables.....	257	...	8	10,284	2.5
	Other groceries.....	788	...	...	...	...		Other frozen foods.....	258	...	16	52,093	0.5
6	Dairy products, ice cream, ices.....	75,655	45.7	141	109,040	69.4	5	Not analyzed in detail.....	219	...	5	13,427	1.6
	Butter.....	8,246	...	50	75,463	10.9		Groceries (exc. as specified).....	9,817	0.9	88	126,319	7.8
	Cheese.....	4,032	...	52	65,134	6.2		Flour, related products.....	137	...	18	7,035	1.9
	Ice cream, ices.....	3,689	...	31	18,323	20.1		Sugar.....	1,426	...	27	19,224	7.4
	Milk, cream (fluid).....	53,356	...	76	64,010	83.4		Oleomargarine, butter substitutes.....	1,837	...	45	80,659	2.3
	Other dairy products (exc. canned milk).....	6,332	...	...	...	...		Cooking oils (exc. lard).....	726	...	22	15,746	4.6
7	Eggs, poultry.....	79,225	48.0	162	121,176	65.4		Breakfast cereals.....	3	...	3	5,676	0.0
	Eggs.....	30,096	...	101	86,194	34.9	6	Bakery products.....	133	...	21	16,186	0.8
	Poultry (live or dressed).....	47,829	...	94	74,208	64.4		Tea.....	12	...	16	6,039	0.2
	Not analyzed in detail.....	1,300	...	13	4,219	30.8		Dried fruits.....	4	...	16	7,296	0.0
9	Meats, provisions.....	885	0.5	10	9,166	9.6		Other groceries.....	5,540	...	53	40,248	13.8
21	Feed (mixed, other).....	703	0.4	4	3,110	22.6		Dairy products, ice cream, ices.....	590,374	52.2	911	745,883	79.2
	Commodities, n.e.c., and service receipts.....	2,376	1.4	...	...	...		Butter.....	113,193	...	454	542,104	20.9
	Middle Atlantic Division							Cheese.....	65,503	...	372	390,306	16.8
	All establishments.....	1,328,231	...	1,596	...	...		Ice cream, ices.....	35,293	...	274	225,511	15.6
	Those analyzing commodity lines, total.....	1,323,869	100.0	1,528	...	...		Milk, cream (fluid).....	323,644	...	577	479,988	67.4
1	Canned, bottled foods.....	6,555	0.5	74	87,749	7.6	7	Other dairy products (exc. canned milk).....	52,741	...	...	...	...
	Canned fruits, fruit juices.....	388	...	22	17,727	2.2		Eggs, poultry.....	506,558	44.8	1,013	720,800	70.3
	Canned vegetables, vegetable juices.....	202	...	17	6,547	3.1		Eggs.....	281,609	...	895	677,602	41.6
	Canned fish, sea foods.....	212	...	23	33,380	0.6		Poultry (live or dressed).....	224,949	...	730	449,150	50.1
	Canned meats.....	3,238	...	94	68,003	4.7		Meats, provisions.....	9,447	0.8	39	102,124	9.2
	Canned milk.....	1,561	...	20	39,293	4.0		Fresh meats (exc. sausages).....	5,818	...	25	78,325	7.4
	Other canned foods.....	1,054	...	28	19,286	5.4		Cured, boiled, smoked meats.....	3,405	...	20	20,249	16.8
4	Frozen foods.....	4,833	0.4	37	51,751	9.3		Sausages - loaves.....	77	...	16	10,822	0.7
	Frozen fruits.....	545	...	22	23,533	2.3		Lard (from hogs).....	72	...	16	19,897	0.4
	Frozen vegetables.....	845	...	13	8,978	9.4		Other meats, including game.....	75	...	16	16,263	0.5
	Other frozen foods.....	2,464	...	17	25,163	9.8		Fresh fish, sea foods.....	1,027	0.1	15	2,675	38.4
	Not analyzed in detail.....	979	...	5	8,129	12.0		Beer, fermented malt liquors.....	680	0.1	8	50,836	1.3
5	Groceries (exc. as specified).....	12,287	0.9	110	156,249	7.9	21	Feed (mixed, other).....	2,106	0.2	77	20,165	10.4
	Flour, related products.....	343	...	8	2,667	12.9	80	Farm, garden machinery (exc. tractors).....	768	0.1	11	12,285	6.2
	Sugar.....	499	...	7	5,102	9.8		Commodities, n.e.c., and service receipts.....	4,262	0.4	...	...	...
	Oleomargarine, butter substitutes.....	4,384	...	56	130,891	3.3		West North Central Division					
	Cooking oils (exc. lard).....	1,379	...	26	18,908	7.3		All establishments.....	346,823	...	925	...	...
	Breakfast cereals.....	7	...	4	824	0.8		Those analyzing commodity lines, total.....	341,917	100.0	889	...	...
	Bakery products.....	107	...	12	10,698	1.0	1	Canned, bottled foods.....	1,424	0.4	14	16,155	7.8
	Tea.....	49	...	9	13,687	0.4		Confectionery.....	445	0.1	25	17,531	2.5
	Other groceries.....	5,519	...	...	...	...		Candy, including chocolate.....	213	...	4	1,562	13.6
6	Dairy products, ice cream, ices.....	753,251	56.9	1,057	960,491	78.4		Other confections.....	134	...	...	...	...
	Butter.....	189,872	...	583	628,056	30.2		Not analyzed in detail.....	80	...	4	2,417	3.3
	Cheese.....	94,443	...	520	493,222	19.1	5	Groceries (exc. as specified).....	1,245	0.4	33	12,524	9.9
	Ice cream, ices.....	42,442	...	188	131,601	32.2		Flour, related products.....	53	...	5	1,582	3.4
	Milk, cream (fluid).....	396,705	...	462	496,783	79.0		Oleomargarine, butter substitutes.....	527	...	9	7,142	7.4
	Other dairy products (exc. canned milk).....	33,789	...	232	324,076	10.4		Bakery products.....	38	...	5	880	4.3
7	Eggs, poultry.....	534,555	40.4	885	816,365	65.5		Other groceries.....	408	...	...	...	...
	Eggs.....	248,618	...	707	623,083	39.9		Not analyzed in detail.....	219	...	10	1,506	14.5
	Poultry (live or dressed).....	285,937	...	374	399,297	71.6	6	Dairy products, ice cream, ices.....	129,066	37.7	442	181,959	70.9
								Butter.....	19,608	...	157	109,538	17.9
								Cheese.....	7,840	...	116	81,813	9.6
								Ice cream, ices.....	12,442	...	143	78,700	15.8
								Milk, cream (fluid).....	80,387	...	340	136,249	59.0
								Other dairy products (exc. canned milk).....	8,789	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
DAIRY, POULTRY PRODUCTS DISTRIBUTORS—Continued							DAIRY, POULTRY PRODUCTS DISTRIBUTORS—Continued						
West North Central Division—Continued							West South Central Division—Continued						
7	Eggs, poultry.....	198,883	58.3	588	236,776	84.0	5	Groceries (exc. as specified).....	1,359	0.6	22	19,288	7.0
	Eggs.....	142,210	...	356	232,711	61.1		Oleomargarine, butter substitutes.....	703	...	10	10,214	6.9
	Poultry (live or dressed).....	56,673	...	527	189,319	29.9		Other groceries.....	434	...	...	...	...
								Not analyzed in detail.....	222	...	5	2,498	8.9
8	Fresh fruits, vegetables, berries.....	328	0.1	12	8,136	4.0	6	Dairy products, ice cream, ices.....	146,552	64.1	278	168,872	86.8
	Fresh fruits, berries.....	128	...	5	6,678	1.9		Butter.....	6,204	...	114	96,189	6.4
	Fresh vegetables.....	73	...	4	680	10.7		Cheese.....	3,972	...	84	91,819	4.3
	Not analyzed in detail.....	127	...	...	1,003	12.7		Ice cream, ices.....	16,789	...	139	103,323	16.2
9	Meats, provisions.....	884	0.2	15	6,511	13.6		Milk, cream (fluid).....	114,283	...	248	145,299	78.6
	Fresh meats (exc. sausages).....	246	...	6	2,180	11.3		Other dairy products (exc. canned milk).....	5,304	...	85	87,925	6.0
	Other meats, including game.....	364	...	...	...	...	7	Eggs, poultry.....	73,915	32.4	234	94,255	78.4
	Not analyzed in detail.....	274	...	5	1,545	17.7		Eggs.....	37,962	...	206	89,759	52.0
12	Beer, fermented malt liquors.....	1,190	0.3	14	4,360	27.3		Poultry (live or dressed).....	35,953	...	199	71,863	40.3
17	Cigars, cigarettes, tobacco (exc. leaf).....	290	0.1	4	949	26.3	8	Fresh fruits, vegetables, berries.....	906	0.4	5	3,810	23.8
21	Feed (mixed, other).....	5,674	1.6	145	44,435	12.8	9	Meats, provisions.....	619	0.3	8	8,877	7.0
30	Seeds (field, garden).....	236	0.1	17	8,378	7.8	10	Fresh fish, sea foods.....	1,355	0.6	7	5,659	23.9
46	Fertilizer, fertilizer materials.....	379	0.1	7	5,139	2.4	21	Feed (mixed, other).....	513	0.2	14	2,283	22.5
	Commodities, n.e.c., and service receipts.....	1,913	0.6	...	...	...		Commodities, n.e.c., and service receipts.....	2,465	1.1	...	...	...
South Atlantic Division							Mountain Division						
	All establishments.....	288,502	...	490	...	...		All establishments.....	87,021	...	241	...	...
	Those analyzing commodity lines, total.....	285,835	100.0	472	...	...		Those analyzing commodity lines, total.....	83,535	100.0	222	...	...
1	Canned, bottled foods.....	1,800	0.6	10	10,329	17.4	3	Confectionery.....	193	0.2	8	4,915	3.9
3	Confectionery.....	232	0.1	11	9,279	2.5	4	Frozen foods.....	829	1.0	17	11,304	7.3
	Candy, including chocolate.....	194	...	6	3,433	5.6		Frozen fruits.....	126	...	10	6,875	1.8
	Fountain syrups, other confections.....	38	...	7	8,305	0.4		Frozen vegetables.....	230	...	9	6,535	3.5
4	Frozen foods.....	3,373	1.2	29	39,589	8.5		Other frozen foods.....	152	...	6	2,025	7.6
	Frozen fruits.....	628	...	21	23,161	2.7		Not analyzed in detail.....	321	...	6	4,206	7.6
	Frozen vegetables.....	1,420	...	19	20,175	7.0	5	Groceries (exc. as specified).....	3,083	3.7	17	17,708	17.4
	Other frozen foods.....	375	...	15	19,132	2.0		Oleomargarine, butter substitutes.....	2,125	...	9	15,732	13.5
	Not analyzed in detail.....	950	...	6	13,284	7.2		Other groceries.....	958	...	...	...	...
5	Groceries (exc. as specified).....	2,847	1.0	33	27,067	10.5	6	Dairy products, ice cream, ices.....	51,778	62.0	153	63,446	81.6
	Flour, related products.....	122	...	4	3,923	3.1		Butter.....	7,945	...	84	45,457	17.5
	Oleomargarine, butter substitutes.....	1,311	...	18	19,923	6.6		Cheese.....	3,737	...	60	38,645	9.7
	Cooking oils (exc. lard).....	212	...	6	8,329	2.5		Ice cream, ices.....	6,462	...	87	30,853	20.9
	Bakery products.....	478	...	5	4,131	11.6		Milk, cream (fluid).....	30,723	...	131	48,527	63.3
	Other groceries.....	724	...	...	...	...		Other dairy products (exc. canned milk).....	2,911	...	79	41,773	7.0
6	Dairy products, ice cream, ices.....	174,068	60.8	272	216,358	80.4	7	Eggs, poultry.....	25,366	30.4	103	46,582	34.4
	Butter.....	11,703	...	112	124,674	9.4		Eggs.....	19,049	...	...	...	...
	Cheese.....	7,539	...	102	126,007	6.0		Not analyzed in detail.....	5,855	...	51	18,393	31.8
	Ice cream, ices.....	31,267	...	133	111,395	28.1			462	...	5	492	93.9
	Milk, cream (fluid).....	117,244	...	186	155,384	75.4	8	Fresh fruits, vegetables, berries.....	1,186	1.4	9	4,420	26.8
	Other dairy products (exc. canned milk).....	6,315	...	...	...	...	9	Meats, provisions.....	302	0.4	12	4,041	7.5
7	Eggs, poultry.....	98,649	34.5	259	132,575	74.4		Fresh meats (exc. sausages).....	141	...	5	1,837	7.7
	Eggs.....	42,107	...	206	111,900	37.6		Other meats, including game.....	69	...	...	...	...
	Poultry (live or dressed).....	56,542	...	204	97,321	58.1		Not analyzed in detail.....	92	...	4	1,169	7.9
8	Fresh fruits, vegetables, berries.....	1,071	0.4	14	5,130	20.9	10	Fresh fish, sea foods.....	283	0.3	5	2,379	11.9
9	Meats, provisions.....	1,510	0.5	23	11,340	13.3	21	Feed (mixed, other).....	173	0.2	9	3,488	5.0
10	Fresh fish, sea foods.....	446	0.2	12	2,829	15.8		Commodities, n.e.c., and service receipts.....	342	0.4	...	...	...
21	Feed (mixed, other).....	454	0.2	18	9,635	4.7							
80	Farm, garden machinery (exc. tractors).....	526	0.2	9	9,402	5.6							
	Commodities, n.e.c., and service receipts.....	859	0.3	...	...	...				
East South Central Division							Pacific Division						
	All establishments.....	132,261	...	327	...	...		All establishments.....	553,609	...	575	...	...
	Those analyzing commodity lines, total.....	131,095	100.0	313	...	...		Those analyzing commodity lines, total.....	542,021	100.0	537	...	...
1	Canned, bottled foods.....	2,403	1.8	5	12,677	19.0	1	Canned, bottled foods.....	4,847	0.9	36	100,699	4.8
6	Dairy products, ice cream, ices.....	84,441	64.4	175	92,093	91.7		Canned fish, sea foods.....	24	...	4	2,291	1.0
	Butter.....	5,327	...	52	47,541	7.0		Canned meats.....	571	...	8	13,406	4.2
	Cheese.....	2,230	...	50	45,529	4.9		Canned milk.....	4,101	...	21	79,209	5.2
	Ice cream, ices.....	11,292	...	87	55,810	20.2		Other canned foods.....	151	...	...	...	...
	Milk, cream (fluid).....	64,015	...	147	85,250	75.1	4	Frozen foods.....	7,419	1.4	61	137,094	5.4
	Other dairy products (exc. canned milk).....	3,577	...	48	43,047	8.3		Frozen fruits.....	1,601	...	39	111,294	1.4
7	Eggs, poultry.....	41,381	31.6	147	55,362	74.7		Frozen vegetables.....	2,900	...	40	112,302	2.6
	Eggs.....	15,351	...	117	45,792	35.7		Other frozen foods.....	1,479	...	32	75,418	2.0
	Poultry (live or dressed).....	17,033	...	120	35,749	47.6		Not analyzed in detail.....	1,439	...	11	10,640	13.5
	Not analyzed in detail.....	7,997	...	22	8,269	96.7	5	Groceries (exc. as specified).....	1,413	0.3	17	21,344	6.6
9	Meats, provisions.....	1,202	0.9	12	5,298	22.7		Oleomargarine, butter substitutes.....	840	...	8	16,501	5.1
21	Feed (mixed, other).....	633	0.5	10	2,458	25.8		Cooking oils (exc. lard).....	239	...	6	8,399	2.8
	Commodities, n.e.c., and service receipts.....	1,035	0.8	...	...	...		Other groceries.....	334	...	...	...	...
West South Central Division							6	Dairy products, ice cream, ices.....	350,038	64.5	307	415,554	84.2
	All establishments.....	229,667	...	490	...	...		Butter.....	50,126	...	162	356,476	14.1
	Those analyzing commodity lines, total.....	228,325	100.0	474	...	...		Cheese.....	16,776	...	152	340,760	4.9
1	Canned, bottled foods.....	316	0.1	8	6,851	4.6		Ice cream, ices.....	50,915	...	153	255,706	19.9
3	Confectionery.....	152	0.1	7	1,601	9.5		Milk, cream (fluid).....	199,481	...	216	324,555	61.5
4	Frozen foods.....	173	0.1	5	1,876	9.2		Other dairy products (exc. canned milk).....	32,740	...	...	...	...
							7	Eggs, poultry.....	171,942	31.7	322	386,235	44.5
								Eggs.....	80,698	...	260	355,184	22.7
								Poultry (live or dressed).....	91,244	...	177	149,988	60.8
							9	Meats, provisions.....	885	0.2	20	10,414	8.5
								Fresh meats (exc. sausages).....	374	...	5	1,149	32.6
								Cured, boiled, smoked meats.....	193	...	6	5,153	3.7
								Lard (from hogs).....	59	...	4	1,574	3.7
								Other meats, including game.....	259

See footnotes at end of table.

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousands dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	(5)			Amount (Thousands dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	(5)
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued							FRUIT, VEGETABLE WHOLESALERS--Continued					
	Pacific Division--Continued							East North Central Division--Continued					
10	Fresh fish, sea foods.....	467	0.1	9	3,644	12.8	4	Frozen foods.....	2,369	0.3	37	24,101	9.8
21	Beer, fermented malt liquors.....	937	0.2	6	5,486	17.1		Frozen fruits.....	1,323	...	34	23,584	5.6
	Bees (saved, other).....	2,826	0.5	25	54,392	5.2		Frozen vegetables.....	158	...	26	17,558	5.0
	Commodities, n.e.c., and service receipts.....	1,247	0.2	...	...	...		Other frozen foods.....	158	...	21	15,463	1.0
	FRUIT, VEGETABLE WHOLESALERS						5	Groceries (exc. as specified).....	4,531	0.6	55	40,262	11.0
	New England Division							Flour, related products.....	228	...	11	7,493	3.0
	All establishments.....	229,048	...	571	...	...		Sugar.....	1,062	...	22	17,636	6.0
	Those analyzing commodity lines, total.....	224,524	100.0	548	...	...		Oleomargarine, butter substitutes.....	240	...	14	18,366	1.3
1	Canned, bottled foods.....	554	0.2	6	2,117	26.2		Cooking oils (exc. lard).....	150	...	10	11,998	1.2
4	Frozen foods.....	1,743	0.8	9	8,057	21.6		Breakfast cereals.....	38	...	5	7,149	0.5
	Frozen fruits.....	236	...	7	6,566	5.5		Tea.....	9	...	4	4,727	0.2
	Frozen vegetables.....	361	...	6	6,181	5.8	7	Dried fruits.....	733	...	13	17,869	4.1
	Other frozen foods.....	1,084	...	...	...	...		Other groceries.....	228	...	...	...	...
5	Groceries (exc. as specified).....	424	0.2	14	5,230	8.1		Not analyzed in detail.....	1,267	...	7	5,051	25.1
8	Fresh fruits, vegetables, berries.....	217,957	97.1	548	224,524	97.1	8	Fresh fruits, vegetables, berries.....	701,244	97.2	1,183	722,278	97.2
	Fresh fruits, berries.....	77,296	...	342	148,340	52.1		Fresh fruits, berries.....	230,654	...	761	491,110	51.0
	Fresh vegetables.....	96,685	...	380	159,205	69.7	12	Fresh vegetables.....	318,388	...	820	529,551	60.1
	Not analyzed in detail.....	43,976	...	120	46,336	94.9	17	Not analyzed in detail.....	132,022	...	256	140,240	94.3
12	Beer, fermented malt liquors.....	2,833	1.3	13	7,930	35.7		Meats, provisions.....	862	0.1	8	2,195	39.7
13	Soft drinks.....	272	0.1	8	3,179	8.6		Beer, fermented malt liquors.....	3,092	0.2	20	15,706	19.3
	Commodities, n.e.c.....	741	0.3	...	...	...		Cigars, cigarettes, tobacco (exc. leaf).....	647	0.1	7	4,759	13.6
	Middle Atlantic Division							Commodities, n.e.c., and service receipts.....	2,734	0.4	...	...	...
	All establishments.....	819,818	...	1,940	...	...		West North Central Division					
	Those analyzing commodity lines, total.....	806,882	100.0	1,833	...	...		All establishments.....	270,008	...	477	...	...
1	Canned, bottled foods.....	1,551	0.2	28	19,039	8.1	1	Those analyzing commodity lines, total.....	262,272	100.0	456	...	...
	Canned fruits, fruit juices.....	355	...	15	12,636	2.8		Canned, bottled foods.....	4,090	1.6	29	35,731	11.4
	Canned vegetables, vegetable juices.....	479	...	14	14,090	3.4		Canned baby foods.....	153	...	13	15,735	1.0
	Canned fish, sea foods.....	227	...	9	5,085	4.5		Canned fruits, fruit juices.....	1,047	...	25	30,021	3.5
	Canned meats.....	73	...	3	3,645	2.0		Canned vegetables, vegetable juices.....	1,300	...	25	32,473	4.0
	Canned milk.....	47	...	8	4,223	1.1		Canned fish, sea foods.....	410	...	18	25,989	1.6
	Other canned foods.....	89	...	...	...	...		Canned meats.....	254	...	17	23,705	1.1
	Not analyzed in detail.....	281	...	7	3,280	8.6		Canned milk.....	399	...	20	24,107	1.6
4	Frozen foods.....	7,927	1.0	46	37,418	21.2	2	Other canned foods.....	527	...	17	22,790	2.3
	Frozen fruits.....	2,072	...	37	30,877	6.7		Coffee.....	163	0.1	17	28,495	0.6
	Frozen vegetables.....	3,850	...	37	30,497	12.6		Confectionery.....	561	0.2	20	27,210	2.1
	Other frozen foods.....	756	...	18	13,200	7.5	4	Candy, including chocolate.....	342	...	17	22,279	1.5
	Not analyzed in detail.....	1,239	...	4	4,949	25.0		Other confections.....	219	...	...	...	...
5	Groceries (exc. as specified).....	1,666	0.2	36	22,034	7.6		Frozen foods.....	1,711	0.6	18	22,911	7.5
	Flour, related products.....	147	...	12	11,483	1.3		Frozen fruits.....	932	...	15	22,220	4.2
	Sugar.....	389	...	19	13,401	2.9		Frozen vegetables.....	638	...	10	18,940	3.4
	Oleomargarine, butter substitutes.....	46	...	7	9,016	0.5		Other frozen foods.....	141	...	...	...	...
	Cooking oils (exc. lard).....	131	...	12	6,661	2.0		Groceries (exc. as specified).....	7,897	3.0	40	49,993	15.8
	Breakfast cereals.....	12	...	9	4,440	0.3		Flour, related products.....	382	...	16	22,880	1.7
	Bakery products.....	8	...	7	3,109	0.2		Sugar.....	2,224	...	22	25,720	8.6
	Tea.....	144	...	10	11,481	1.2		Oleomargarine, butter substitutes.....	26	...	10	14,201	0.1
	Dried fruits.....	674	...	17	15,214	4.4		Cooking oils (exc. lard).....	182	...	13	19,250	0.8
	Other groceries.....	115	...	14	7,261	1.6		Breakfast cereals.....	682	...	11	16,975	0.4
6	Dairy products, ice cream, ices.....	754	0.1	12	13,035	5.8	6	Tea.....	102	...	9	12,803	0.8
	Butter.....	144	...	7	9,937	1.4		Dried fruits.....	323	...	17	24,583	1.3
	Cheese.....	560	...	10	12,550	4.5		Other groceries.....	373	...	...	...	...
	Other dairy products (exc. canned milk).....	50	...	...	...	...	6	Dairy products, ice cream, ices.....	932	0.4	15	25,004	3.7
7	Eggs, poultry.....	2,017	0.2	29	18,076	11.2	7	Eggs, poultry.....	645	0.2	14	3,122	20.6
	Eggs.....	791	...	28	17,286	4.6		Fresh fruits, vegetables, berries.....	238,246	90.9	456	262,272	90.9
	Poultry (live or dressed).....	1,226	...	11	9,591	12.8		Fresh fruits, berries.....	92,752	...	331	204,119	45.4
8	Fresh fruits, vegetables, berries.....	781,019	97.0	1,833	804,882	97.0	16	Fresh vegetables.....	123,919	...	351	224,766	55.1
	Fresh fruits, berries.....	272,570	...	1,115	530,007	51.4		Not analyzed in detail.....	21,575	...	71	24,668	87.5
	Fresh vegetables.....	344,787	...	1,129	563,344	61.2	9	Meats, provisions.....	809	0.3	4	1,952	14.2
	Not analyzed in detail.....	163,652	...	423	166,395	98.4	12	Beer, fermented malt liquors.....	2,114	0.8	9	11,663	18.2
9	Meats, provisions.....	1,557	0.2	10	3,814	40.8	17	Soaps, toilet and other.....	302	0.2	7	13,667	3.7
10	Fresh fish, sea foods.....	1,217	0.2	14	10,848	11.5		Cigars, cigarettes, tobacco (exc. leaf).....	302	0.2	7	13,667	3.7
12	Beer, fermented malt liquors.....	781	0.1	5	2,839	27.2		Commodities, n.e.c., and service receipts.....	4,238	1.6	...	...	...
	Commodities, n.e.c., and service receipts.....	6,393	0.8	...	...	...		South Atlantic Division					
	East North Central Division							All establishments.....	323,341	...	820	...	...
	All establishments.....	742,810	...	1,241	...	...		Those analyzing commodity lines, total.....	313,280	100.0	776	...	...
	Those analyzing commodity lines, total.....	722,278	100.0	1,183	...	...	1	Canned, bottled foods.....	2,862	0.9	37	34,504	8.3
1	Canned, bottled foods.....	4,982	0.7	37	33,239	15.0		Canned fruits, fruit juices.....	531	...	22	22,376	2.4
	Canned fruits, fruit juices.....	1,257	...	21	25,219	5.0		Canned vegetables, vegetable juices.....	1,117	...	23	22,076	2.4
	Canned vegetables, vegetable juices.....	1,317	...	18	22,716	5.8		Canned fish, sea foods.....	209	...	13	14,219	1.1
	Canned fish, sea foods.....	553	...	9	18,631	3.0		Canned meats.....	81	...	12	13,690	1.8
	Canned meats.....	534	...	8	10,743	0.5		Canned milk.....	241	...	7	3,640	2.2
	Other canned foods.....	457	...	...	...	...		Other canned foods.....	70	...	9	7,529	0.9
	Not analyzed in detail.....	806	...	6	4,997	16.1		Not analyzed in detail.....	612	...	8	7,216	8.5
2	Coffee.....	189	0.1	3	7,885	2.4	2	Coffee.....	189	0.1	3	7,885	2.4
	Confectionery.....	277	...	3	5,978	4.6		Candy, including chocolate.....	118	...	6	4,471	2.6
	Candy, including chocolate.....	118	...	6	4,471	2.6		Cheewing gum.....	82	...	5	3,863	2.1
	Cheewing gum.....	82	...	5	3,863	2.1		Fountain syrups, other confections.....	77	...	5	4,209	1.8
	Fountain syrups, other confections.....	77	...	5	4,209	1.8							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FRUIT, VEGETABLE WHOLESALERS--Continued							FRUIT, VEGETABLE WHOLESALERS--Continued					
	South Atlantic Division--Continued							Mountain Division					
	Frozen foods.....	1,524	0.5	18	15,673	9.7		All establishments.....	84,089	...	219	...	...
	Groceries (exc. as specified).....	2,074	0.7	30	28,647	7.2		Those analyzing commodity lines, total.....	81,033	100.0	207	...	...
4	Flour, related products.....	88	...	8	7,872	1.1	1	Canned, bottled foods.....	3,359	4.1	24	17,404	19.3
	Sugar.....	132	...	6	3,760	3.5		Canned baby foods.....	128	...	15	12,245	0.5
	Oleomargarine, butter substitutes.....	729	...	15	117,860	0.6		Canned fruits, fruit juices.....	1,072	...	23	17,264	6.2
	Cooking oils (exc. lard).....	97	...	8	11,455	0.8		Canned vegetables, vegetable juices.....	1,266	...	23	17,264	7.3
	Breakfast cereals.....	11	...	5	3,740	0.3		Canned fish, sea foods.....	111	...	21	16,930	0.6
	Tea.....	68	...	4	6,919	1.3		Canned meats.....	147	...	20	16,281	0.9
	Dried fruits.....	211	...	17	17,091	1.2		Canned milk.....	329	...	22	17,219	1.9
	Other groceries.....	740	...	...	...	...		Other canned foods.....	376	...	...	...	...
6	Dairy products, ice cream, ices.....	389	0.1	16	17,200	2.3	2	Coffee.....	194	0.2	23	17,264	1.1
	Cheese.....	342	...	13	15,176	2.2	3	Confectionery.....	102	0.1	14	11,773	0.9
	Other dairy products (exc. canned milk).....	47	...	...	...	...		Groceries (exc. as specified).....	2,132	2.6	28	21,418	10.0
7	Eggs, poultry.....	2,528	0.8	43	29,122	8.7	5	Flour, related products.....	164	...	22	17,219	1.0
	Eggs.....	2,099	...	40	27,077	7.8		Sugar.....	801	...	18	15,496	5.2
	Poultry (live or dressed).....	404	...	14	2,508	16.1		Cooking oils (exc. lard).....	61	...	19	15,889	0.4
	Not analyzed in detail.....	25	...	...	...	...		Breakfast cereals.....	151	...	22	17,219	0.9
8	Fresh fruits, vegetables, berries.....	298,307	95.1	776	313,280	95.1		Bakery products.....	57	...	14	10,657	0.5
	Fresh fruits, berries.....	96,603	...	494	219,058	44.1		Dried fruits.....	96	...	18	13,200	0.7
	Fresh vegetables.....	145,515	...	571	239,191	60.8		Other groceries.....	802	...	...	...	...
	Not analyzed in detail.....	56,189	...	157	59,819	93.9	7	Eggs, poultry.....	1,217	1.5	22	7,783	15.6
9	Meats, provisions.....	605	0.2	10	8,948	6.8	8	Fresh fruits, vegetables, berries.....	72,228	89.3	207	81,033	89.3
10	Fresh fish, sea foods.....	477	0.2	13	12,744	3.7		Fresh fruits, berries.....	25,432	...	132	60,260	42.2
12	Beer, fermented malt liquors.....	1,725	0.6	13	17,560	13.7		Fresh vegetables.....	31,820	...	152	62,532	50.9
	Commodities, n.e.c., and service receipts.....	4,323	0.7	...	...	...		Not analyzed in detail.....	14,976	...	48	15,232	98.3
	East South Central Division												
	All establishments.....	124,223	...	374	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	67	0.1	4	3,987	1.7
	Those analyzing commodity lines, total.....	117,200	100.0	344	...	...		Commodities, n.e.c., and service receipts.....	1,734	2.1	...	...	...
1	Canned, bottled foods.....	319	0.7	12	7,304	11.2		Pacific Division					
	Canned fruits, fruit juices.....	223	...	9	6,452	3.4		All establishments.....	406,827	...	807	...	...
	Canned vegetables, vegetable juices.....	255	...	11	7,007	3.6		Those analyzing commodity lines, total.....	387,099	100.0	730	...	...
	Canned fish, sea foods.....	259	...	10	6,749	3.8	1	Canned, bottled foods.....	11,055	2.8	34	48,935	22.6
	Canned meats.....	48	...	9	3,131	1.5		Canned baby foods.....	420	...	29	43,672	0.5
	Canned milk.....	17	...	7	1,857	0.9		Canned fruits, fruit juices.....	3,877	...	33	48,765	8.0
	Other canned foods.....	17	...	4	1,206	1.4		Canned vegetables, vegetable juices.....	3,350	...	33	48,896	6.8
2	Groceries (exc. as specified).....	67	0.6	10	6,985	9.3		Canned fish, sea foods.....	989	...	32	48,726	2.0
7	Eggs, poultry.....	197	0.2	13	2,679	7.4		Canned meats.....	428	...	30	43,839	1.0
8	Fresh fruits, vegetables, berries.....	113,400	96.7	344	117,200	96.7		Canned milk.....	948	...	31	48,559	2.0
	Fresh fruits, berries.....	37,362	...	226	75,259	49.7		Other canned foods.....	1,243	...	30	43,839	2.8
	Fresh vegetables.....	42,260	...	238	75,222	54.0	2	Coffee.....	486	0.1	29	40,759	1.2
	Not analyzed in detail.....	33,758	...	87	34,953	96.6	4	Frozen foods.....	2,009	0.2	17	18,544	10.8
9	Meats, provisions.....	108	0.1	4	913	11.8	5	Groceries (exc. as specified).....	5,311	1.4	44	50,585	10.5
	Commodities, n.e.c., and service receipts.....	2,029	1.7	...	...	...		Flour, related products.....	471	...	32	45,743	1.0
	West South Central Division							Sugar.....	2,481	...	27	37,408	6.6
	All establishments.....	222,029	...	422	...	...		Oleomargarine, butter substitutes.....	9	...	4	2,357	0.1
	Those analyzing commodity lines, total.....	214,401	100.0	386	...	...		Cooking oils (exc. lard).....	147	...	27	40,420	0.4
1	Canned, bottled foods.....	507	0.2	11	14,772	3.4		Breakfast cereals.....	426	...	27	40,420	0.6
	Canned fruits, fruit juices.....	133	...	8	12,772	1.0		Bakery products.....	244	...	24	38,450	0.6
	Canned vegetables, vegetable juices.....	276	...	5	8,055	3.4		Dried fruits.....	937	...	26	40,200	2.3
	Canned milk.....	23	...	4	8,879	0.3		Other groceries.....	700	...	...	...	...
	Other canned foods.....	71	...	...	...	...	7	Eggs, poultry.....	30	0.2	10	11,326	8.5
2	Confectionery.....	160	0.1	8	3,118	4.7		Eggs.....	109	...	8	6,886	1.6
	Candy, including chocolate.....	79	...	2	2,397	3.3		Poultry (live or dressed).....	850	...	4	4,768	16.0
	Chewing gum.....	26	...	4	2,339	1.1	8	Fresh fruits, vegetables, berries.....	364,492	96.3	730	387,099	94.3
	Other confections.....	61	...	...	...	...		Fresh fruits, berries.....	107,517	...	412	226,512	47.4
4	Frozen foods.....	958	0.4	7	18,443	5.2		Fresh vegetables.....	117,704	...	482	268,278	62.5
	Frozen vegetables.....	376	...	7	18,443	2.0		Not analyzed in detail.....	89,271	...	103	93,264	9.7
	Other frozen foods.....	582	...	...	...	...	12	Beer, fermented malt liquors.....	91	0.1	4	2,514	12.4
	Groceries (exc. as specified).....	956	0.5	21	19,948	5.0		Commodities, n.e.c., and service receipts.....	2,468	0.6	...	...	...
	Flour, related products.....	41	...	2	1,239	3.3		BEER, ALE DISTRIBUTORS					
	Sugar.....	67	...	5	1,651	2.6		New England Division					
	Oleomargarine, butter substitutes.....	49	...	15	16,974	4.1		All establishments.....	(x)	...	197	...	...
	Breakfast cereals.....	3	...	4	6,511	(c)		Those analyzing commodity lines, total.....	108,889	100.0	191	...	...
	Tea.....	3	...	4	6,511	(c)		Canned, bottled foods.....	2,345	2.2	5	10,211	23.0
	Dried fruits.....	41	...	8	7,921	0.5	13	Groceries (exc. as specified).....	96,094	88.2	191	108,889	88.2
	Other groceries.....	164	...	9	2,314	2.1		Beer, fermented malt liquors.....	1,941	1.8	52	28,862	6.7
7	Eggs, poultry.....	4,714	2.2	15	13,583	34.7	14	Spirits.....	2,538	1.1	22	11,710	20.3
	Eggs.....	4,758	...	14	13,583	20.1		Wines.....	1,693	1.0	41	21,429	7.9
	Poultry (live or dressed).....	1,960	...	9	6,779	49.0		Commodities, n.e.c., and service receipts.....	2,341	4.1	...	...	...
8	Fresh fruits, vegetables, berries.....	190,970	89.1	386	214,401	89.1							
	Fresh fruits, berries.....	61,792	...	211	126,878	48.7							
	Fresh vegetables.....	72,246	...	200	138,878	51.1							
	Not analyzed in detail.....	56,932	...	93	64,005	88.9							
9	Meats, provisions.....	4,236	1.0	7	6,078	34.2							
12	Beer, fermented malt liquors.....	5,110	2.4	13	20,944	11.2							
	Commodities, n.e.c., and service receipts.....	2,912	1.0	...	...	...				
1st	Service receipts.....	1,835	2.7	...	...	...				

See footnotes at end of table.

MERCHANT WHOLESALERS

11.17

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
BEER, ALE DISTRIBUTORS--Continued													
Middle Atlantic Division													
	All establishments.....	319,882	...	1,540	...	...					
	Those analyzing commodity lines, total.	314,682	100.0	1,503	...	...					
12	Beer, fermented malt liquors.....	302,956	96.3	1,503	314,682	96.3							
13	Soft drinks.....	7,103	2.2	501	92,345	7.7							
15	Wines.....	583	0.2	6	6,156	9.5							
	Commodities, n.e.c., and service receipts.....	4,038	1.3	...	...	...				
East North Central Division													
	All establishments.....	393,751	...	1,325	...	...					
	Those analyzing commodity lines, total.	382,486	100.0	1,276	...	...					
3	Confectionery.....	244	0.1	10	3,082	7.9							
5	Groceries (exc. as specified).....	346	0.1	7	2,662	13.0							
8	Fresh fruits, vegetables, berries.....	651	0.2	8	3,754	17.3							
12	Beer, fermented malt liquors.....	358,670	93.7	1,276	382,486	93.7							
13	Soft drinks.....	5,271	1.4	238	57,466	9.2							
14	Spirits.....	4,858	1.3	59	26,467	18.4							
15	Wines.....	8,174	2.1	231	98,763	8.3							
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,497	0.4	9	4,833	11.0							
103	Coal, coke.....	372	0.1	5	1,613	23.1							
	Commodities, n.e.c., and service receipts.....	2,403	0.6	...	...	...				
West North Central Division													
	All establishments.....	(x)	...	715	...	...					
	Those analyzing commodity lines, total.	139,494	100.0	688	...	...					
3	Confectionery.....	366	0.3	10	2,715	13.5							
6	Dairy products, ice cream, ices.....	1,198	0.8	22	4,800	25.0							
	Cheese.....	447	...	15	2,403	18.6							
	Ice cream, ices.....	142	...	5	1,383	10.3							
	Milk, cream (fluid).....	196	...	4	1,612	12.2							
	Other dairy products (exc. canned milk).....	413	...	...	...	...			
8	Fresh fruits, vegetables, berries.....	471	0.3	7	1,801	26.2							
12	Beer, fermented malt liquors.....	132,109	94.9	688	139,494	94.9							
13	Soft drinks.....	2,851	2.0	132	23,159	12.3							
14	Spirits.....	339	0.2	4	1,712	19.8							
15	Cigars, cigarettes, tobacco (exc. leaf).....	1,182	0.8	8	3,137	37.7							
103	Coal, coke.....	101	0.1	6	1,086	9.3							
	Commodities, n.e.c., and service receipts.....	877	0.6	...	...	...				
South Atlantic Division													
	All establishments.....	165,735	...	567	...	...					
	Those analyzing commodity lines, total.	164,425	100.0	556	...	...					
2	Coffee.....	250	0.2	4	3,186	7.8							
3	Confectionery.....	311	0.2	8	3,149	9.9							
12	Beer, fermented malt liquors.....	154,388	93.9	556	164,425	93.9							
13	Soft drinks.....	1,015	0.6	28	8,553	11.9							
14	Spirits.....	1,172	0.7	7	4,084	28.7							
15	Wines.....	4,603	2.8	110	41,760	11.0							
17	Cigars, cigarettes, tobacco (exc. leaf).....	982	0.6	5	2,230	44.0							
	Commodities, n.e.c., and service receipts.....	1,734	1.0	...	...	...				
East South Central Division													
	All establishments.....	58,856	...	212	...	...					
	Those analyzing commodity lines, total.	58,464	100.0	208	...	...					
12	Beer, fermented malt liquors.....	58,197	99.5	208	58,464	99.5							
13	Soft drinks.....	210	0.4	6	1,376	15.3							
	Commodities, n.e.c., and service receipts.....	57	0.1	...	...	...				
West South Central Division													
	All establishments.....	123,187	...	456	...	...					
	Those analyzing commodity lines, total.	117,061	100.0	438	...	...					
1	Canned, bottled foods.....	231	0.2	4	1,822	12.7							
3	Confectionery.....	277	0.2	4	4,515	6.1							
5	Groceries (exc. as specified).....	253	0.2	4	1,597	15.8							
12	Beer, fermented malt liquors.....	111,866	95.6	438	117,061	95.6							
13	Soft drinks.....	595	0.5	21	7,941	7.5							
15	Wines.....	659	0.6	17	7,821	8.4							
17	Cigars, cigarettes, tobacco (exc. leaf).....	872	0.7	7	5,449	16.0							
21	Feed (mixed, other).....	99	0.1	4	900	11.0							
	Commodities, n.e.c., and service receipts.....	2,209	1.9	...	...	...				
Mountain Division													
	All establishments.....	(x)	...	215	...	...					
	Those analyzing commodity lines, total.	55,576	100.0	205	...	...					
3	Confectionery.....	305	0.5	5	1,769	17.2							
	Candy, including chocolate.....	216	...	5	1,769	12.2							
	Other confections.....	89	...	...	...	...			
5	Groceries (exc. as specified).....	156	0.3	4	1,351	11.5							
12	Beer, fermented malt liquors.....	48,162	86.7	205	55,576	86.7							
13	Soft drinks.....	613	1.1	34	10,844	2.6							
14	Spirits.....	3,618	6.5	29	13,982	25.9							
15	Wines.....	942	1.7	29	12,590	7.5							
17	Cigars, cigarettes, tobacco (exc. leaf).....	358	0.6	7	2,163	16.6							
BEER, ALE DISTRIBUTORS--Continued													
Mountain Division--Continued													
	Coal, coke.....	38	0.7	6	1,575	24.4							
	Commodities, n.e.c., and service receipts.....	1,037	1.9	...	...	...				
Pacific Division													
	All establishments.....	173,807	...	441	...	...					
	Those analyzing commodity lines, total.	165,779	100.0	419	...	...					
1	Canned, bottled foods.....	127	0.1	5	4,324	2.9							
3	Confectionery.....	527	0.3	16	7,404	7.1							
	Candy, including chocolate.....	234	...	10	5,481	5.2							
	Chewing gum.....	5	...	10	1,236	0.4							
	Fountain syrups, other confections.....	238	...	10	5,646	4.2							
5	Groceries (exc. as specified).....	260	0.2	7	4,229	6.1							
6	Dairy products, ice cream, ices.....	499	0.3	6	1,744	28.6							
	Ice cream, ices.....	249	...	6	1,744	...							
	Other dairy products (exc. canned milk).....	250	...	...	...	...			
12	Beer, fermented malt liquors.....	151,601	91.5	419	165,779	91.5							
13	Soft drinks.....	2,693	1.6	125	41,529	6.5							
14	Spirits.....	2,042	1.2	35	24,737	8.2							
15	Wines.....	5,850	3.5	210	92,429	6.4							
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,289	0.8	13	7,098	18.2							
	Commodities, n.e.c., and service receipts.....	891	0.5	...	...	...				
WINES, DISTILLED SPIRITS WHOLESALERS													
New England Division													
	All establishments.....	(x)	...	111	...	...					
	Those analyzing commodity lines, total.	157,038	100.0	101	...	...					
12	Beer, fermented malt liquors.....	12,535	8.0	51	79,237	15.8							
13	Soft drinks.....	1,781	1.1	16	17,842	10.0							
14	Spirits.....	123,158	78.4	92	148,988	82.7							
15	Wines.....	18,017	11.5	80	126,825	14.2							
	Commodities, n.e.c., and service receipts.....	1,547	1.0	...	...	...				
Middle Atlantic Division													
	All establishments.....	612,292	...	269	...	...					
	Those analyzing commodity lines, total.	576,267	100.0	247	...	...					
12	Beer, fermented malt liquors.....	2,058	0.4	11	29,102	7.1							
14	Spirits.....	491,525	85.3	152	539,474	91.1							
15	Wines.....	79,712	13.8	194	450,459	17.7							
	Commodities, n.e.c., and service receipts.....	2,604	0.4	...	...	...				
126	Service receipts.....	368	0.1	...	...	...				
East North Central Division													
	All establishments.....	582,370	...	448	...	...					
	Those analyzing commodity lines, total.	571,824	100.0	430	...	...					
1	Canned, bottled foods.....	409	0.1	7	3,866	10.6							
3	Confectionery.....	1,930	0.3	7	11,587	16.6							
8	Fresh fruits, vegetables, berries.....	1,181	0.2	4	5,111	23.1							
12	Beer, fermented malt liquors.....	11,353	2.0	90	95,041	11.9							
13	Soft drinks.....	422	0.1	23	30,803	1.4							
14	Spirits.....	494,994	86.6	365	556,441	89.0							
15	Wines.....	52,828	9.2	321	427,055	12.4							
17	Cigars, cigarettes, tobacco (exc. leaf).....	7,599	1.3	9	21,901	34.7							
	Commodities, n.e.c., and service receipts.....	1,108	0.2	...	...	...				
West North Central Division													
	All establishments.....	(x)	...	98	...	...					
	Those analyzing commodity lines, total.	180,697	100.0	92	...	...					
12	Beer, fermented malt liquors.....	2,103	1.2	12	16,124	13.0							
13	Soft drinks.....	207	0.1	4	6,763	3.1							
14	Spirits.....	154,611	85.5	81	177,015	87.3							
15	Wines.....	21,685	12.0	66	138,561	15.6							
17	Cigars, cigarettes, tobacco (exc. leaf).....	706	0.4	5	7,848	9.0							
	Commodities, n.e.c., and service receipts.....	1,385	0.8	...	...	...				
South Atlantic Division													
	All establishments.....	279,998	...	146	...	...					
	Those analyzing commodity lines, total.	269,678	100.0	137	...	...					
12	Beer, fermented malt liquors.....	4,373	1.6	26	45,441	9.6							
14	Spirits.....	242,093	89.8	112	258,751	93.6							
15	Wines.....	21,429	7.9	94	175,593	12.2							
	Commodities, n.e.c., and service receipts.....	1,783	0.7	...	...	...				
East South Central Division													
	All establishments.....	93,601	...	61	...	...					
	Those analyzing commodity lines, total.	91,773	100.0	58	...	...					
15	Spirits.....	79,671	86.8	32	87,069	91.5							
17	Wines.....	12,102	13.2	43	64,792	18.8							

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
WINES, DISTILLED SPIRITS WHOLESALESAERS--Continued							GENERAL-LINE DRUG WHOLESALERS--Continued						
West South Central Division							West North Central Division						
	All establishments.....	200,466	...	90	...	...		All establishments.....	86,448	...	28	...
	Those analyzing commodity lines, total.....	176,122	100.0	80	...	...		Those analyzing commodity lines, total.....	85,463	100.0	26	...
12	Beer, fermented malt liquors.....	5,533	3.1	25	43,402	12.7	3	Confectionery.....	1,240	1.5	13	54,237	
14	Spirits.....	156,403	88.9	75	174,302	89.7	44	Drugs, drug sundries.....	80,677	94.4	26	85,463	
15	Wines.....	13,106	7.4	59	124,385	10.5		Drugs, pharmaceuticals.....	26,860	...	22	72,889	
	Commodities, n.e.c.....	1,080	0.6	...	...	...		Proprietary medicines, toiletries (exc. soap).....	23,899	...	22	72,889
								Druggist sundries.....	17,985	...	22	72,889	
								Not analyzed in detail.....	11,933	...	4	12,309	
								Commodities, n.e.c., and service receipts..	3,546	4.1	...	...
Mountain Division							South Atlantic Division						
	All establishments.....	(x)	...	65	...	...		All establishments.....	113,155	...	54	...
	Those analyzing commodity lines, total.....	65,347	100.0	63	...	...		Those analyzing commodity lines, total.....	108,033	100.0	52	...
12	Beer, fermented malt liquors.....	5,675	8.6	43	27,305	20.8	1	Canned, bottled foods.....	281	0.3	7	13,955	
13	Soft drinks.....	373	0.6	12	8,588	4.3		Canned baby foods.....	250	...	6	13,263	
14	Spirits.....	53,423	81.6	60	65,120	82.0		Other canned foods.....	31	...	...	...
15	Wines.....	5,527	8.4	53	55,613	9.9	3	Confectionery.....	562	0.5	19	39,970	
	Commodities, n.e.c.....	349	0.8	...	...	...	16	Soaps, toilet and other.....	298	0.3	15	31,779
							17	Cigars, cigarettes, tobacco (exc. leaf)....	1,145	1.1	5	8,238	
							18	Smokers' supplies, razor blades, etc.....	659	0.6	17	35,660	
							44	Drugs, drug sundries.....	103,182	95.5	52	108,033	
1	Canned, bottled foods.....	1,258	0.4	5	20,959	6.0		Drugs, pharmaceuticals.....	41,712	...	51	107,032	
3	Confectionery.....	881	0.3	9	14,242	6.2		Proprietary medicines, toiletries (exc. soap).....	43,180	...	51	107,394	
5	Groceries (exc. as specified).....	12,928	4.0	12	33,127	39.0		Druggist sundries.....	18,290	...	50	106,393	
12	Beer, fermented malt liquors.....	21,491	6.7	82	113,111	19.0	48	Industrial chemicals, n.e.c.....	323	0.3	5	11,093	
13	Soft drinks.....	350	0.1	27	26,702	1.3	65	Photographic goods.....	665	0.6	14	26,738	
14	Spirits.....	247,091	76.6	186	313,381	78.8	118	Jewelry, silverware, trophies.....	137	0.1	8	18,092	
15	Wines.....	34,826	10.8	195	295,367	11.8		Clocks, watches.....	137	...	8	18,092	
17	Cigars, cigarettes, tobacco (exc. leaf)....	2,463	0.8	9	16,459	15.0	123	Rubber sundries, n.e.c.....	131	0.1	4	8,295	
	Commodities, n.e.c., and service receipts..	1,089	0.3	...	...	...		Commodities, n.e.c.....	650	0.6	...	...
GENERAL-LINE DRUG WHOLESALERS							East South Central Division						
New England Division							All establishments.....						
	All establishments.....	54,707	...	23	...	...		Those analyzing commodity lines, total.....	48,363	100.0	20	...
	Those analyzing commodity lines, total.....	54,707	100.0	23	...	...	44	Drugs, drug sundries.....	47,444	98.1	20	48,363
16	Soaps, toilet and other.....	221	0.4	5	16,032	1.4		Drugs, pharmaceuticals.....	14,955	...	15	38,010	
44	Drugs, drug sundries.....	49,632	90.7	23	54,707	90.7		Proprietary medicines, toiletries (exc. soap).....	14,563	...	14	36,832	
	Drugs, pharmaceuticals.....	18,643	...	17	43,806	42.6		Druggist sundries.....	7,973	...	14	35,320	
	Proprietary medicines, toiletries (exc. soap).....	14,428	...	17	43,806	32.9		Not analyzed in detail.....	10,353	...	5	10,353	
	Druggist sundries.....	5,802	...	16	40,192	14.4		Commodities, n.e.c.....	919	1.9	...	...
	Not analyzed in detail.....	10,759	...	6	10,901	98.7							
	Commodities, n.e.c.....	4,854	8.9	West South Central Division						
							All establishments.....						
							Those analyzing commodity lines, total.....						
							18	Smokers' supplies, razor blades, etc.....	132	0.2	5	6,841	
							44	Drugs, drug sundries.....	70,117	95.9	32	73,109	
								Drugs, pharmaceuticals.....	26,128	...	28	63,256	
								Proprietary medicines, toiletries (exc. soap).....	21,214	...	27	62,766	
								Druggist sundries.....	14,053	...	27	61,649	
								Not analyzed in detail.....	8,722	...	4	9,853	
								Commodities, n.e.c., and service receipts..	2,860	3.9	...	...
Middle Atlantic Division							Mountain Division						
	All establishments.....	172,680	...	59	...	...		All establishments.....	34,044	...	16	...
	Those analyzing commodity lines, total.....	172,104	100.0	58	...	...		Those analyzing commodity lines, total.....	34,044	100.0	16	...
3	Confectionery.....	470	0.3	13	42,608	1.1	3	Confectionery.....	610	1.8	10	19,300	
16	Soaps, toilet and other.....	330	0.2	9	24,844	1.3		Candy, including chocolate.....	279	...	4	6,916	
18	Smokers' supplies, razor blades, etc.....	166	0.1	4	13,950	1.1		Other confections.....	239	...	...	...
44	Drugs, drug sundries.....	164,072	95.3	58	172,104	95.3	16	Soaps, toilet and other.....	32	0.1	4	6,075	
	Drugs, pharmaceuticals.....	62,038	...	43	141,219	43.9	18	Smokers' supplies, razor blades, etc.....	449	1.3	5	14,452	
	Proprietary medicines, toiletries (exc. soap).....	59,866	...	41	121,463	49.3	44	Drugs, drug sundries.....	31,933	93.8	16	34,044	
	Druggist sundries.....	16,623	...	40	118,931	13.9		Drugs, pharmaceuticals.....	11,564	...	16	34,044	
	Not analyzed in detail.....	25,515	...	13	30,031	85.0		Proprietary medicines, toiletries (exc. soap).....	12,517	...	15	30,781	
	Commodities, n.e.c.....	7,066	4.1	...	...	...		Druggist sundries.....	7,852	...	16	34,044
								Commodities, n.e.c.....	1,020	3.0	...	...
East North Central Division							Pacific Division						
	All establishments.....	158,192	...	47	...	...		All establishments.....	96,104	...	20	...
	Those analyzing commodity lines, total.....	155,719	100.0	45	...	...		Those analyzing commodity lines, total.....	95,104	100.0	18	...
3	Confectionery.....	826	0.5	14	69,194	1.2	16	Soaps, toilet and other.....	186	0.2	5	29,628	
16	Soaps, toilet and other.....	200	0.1	8	23,968	0.8	44	Drugs, drug sundries.....	92,230	97.0	18	95,104	
18	Smokers' supplies, razor blades, etc.....	109	0.1	4	14,242	0.8		Commodities, n.e.c.....	2,688	2.8	...	...
44	Drugs, drug sundries.....	148,606	95.5	45	155,719	95.5							
	Drugs, pharmaceuticals.....	42,255	...	39	128,261	32.9							
	Proprietary medicines, toiletries (exc. soap).....	51,731	...	38	121,912	42.4							
	Druggist sundries.....	28,465	...	38	127,386	22.3							
	Not analyzed in detail.....	26,155	...	7	27,438	95.2							
	Commodities, n.e.c.....	5,978	3.8	...	...	...				

See footnotes at end of table.

11.19

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALE							DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALE--Continued					
	New England Division							East North Central Division--Continued					
	All establishments.....	17,421	...	87	...	...	118	Jewelry, silversware, trophies.....	102	0.1	7	2,747
	Those analyzing commodity lines, total	16,534	100.0	83	...	...	119	Toys, games, athletic goods.....	545	0.4	14	4,104
16	Soaps, toilet and other.....	32	0.2	6	997	3.2	123	Rubber sundries, n.e.c.....	2,052	1.3	21	2,371	
17	Cigars, cigarettes, tobacco (exc. leaf).....	604	3.6	4	1,921	31.4		Commodities, n.e.c., and service receipts..	1,628	1.2	...	...
18	Smokers' supplies, razor blades, etc.....	75	0.4	8	1,862	4.0							
37	Miscellaneous dry goods.....	192	1.2	5	1,215	15.8		West North Central Division					
	Notions, thread, buttons, closures.....	192	...	5	1,215	15.8		All establishments.....	19,049	...	132	...	
40	Kitchen utensils, miscellaneous homevares...	44	0.3	5	1,015	4.3		Those analyzing commodity lines, total	19,098	100.0	127	...	
44	Drugs, drug sundries.....	13,583	82.2	83	16,534	62.2	3	Confectionery.....	145	0.8	7	2,005	
	Drugs, pharmaceuticals.....	6,742	...	34	9,650	68.9	16	Soaps, toilet and other.....	393	2.0	9	1,927	
	Proprietary medicines, toiletries (exc. soap).....	4,224	...	54	8,130	52.0	32	Smokers' supplies, razor blades, etc.....	101	0.5	12	1,626	
	Druggist sundries.....	2,617	...	38	6,299	41.5		Men's, boys' clothing furnishings (exc. shoes).....	107	0.6	6	938	
52	Electrical wiring supplies, construction materials.....	47	0.3	4	984	4.8		Underwear, hosiery.....	67	...	5	637	
69	Fountain pens, pencils.....	15	0.1	6	1,507	1.0	37	Work clothing, gloves.....	40	...	4	761	
73	School equipment, supplies.....	19	0.1	5	959	1.9		Miscellaneous dry goods.....	101	0.5	6	523	
119	Toys, games, athletic goods.....	101	0.6	4	1,039	9.7		Notions, thread, buttons, closures.....	101	...	6	523	
123	Rubber sundries, n.e.c.....	453	2.7	8	487	93.0	44	Drugs, drug sundries.....	16,434	86.2	127	19,098	
126	Commodities, n.e.c.....	1,359	8.2	...	...	...		Drugs, pharmaceuticals.....	4,627	...	49	8,371
	Service receipts.....	10	0.1	...	...	...		Proprietary medicines, toiletries (exc. soap).....	4,196	...	59	8,320
								Druggist sundries.....	3,953	...	52	9,800	
								Not analyzed in detail.....	3,678	...	16	4,171	
	Middle Atlantic Division												
	All establishments.....	207,141	...	697	...	...	119	Toys, games, athletic goods.....	194	1.0	4	1,195
	Those analyzing commodity lines, total	201,508	100.0	651	...	...		Commodities, n.e.c.....	1,603	8.4	...	...
3	Confectionery.....	129	0.1	7	2,428	5.3							
16	Soaps, toilet and other.....	1,495	0.7	46	20,313	7.4							
17	Cigars, cigarettes, tobacco (exc. leaf).....	182	0.1	4	1,339	13.6							
18	Smokers' supplies, razor blades, etc.....	457	0.2	16	4,630	9.9							
33	Women's, children's clothing, accessories (exc. shoes).....	621	0.3	5	6,689	9.3							
37	Miscellaneous dry goods.....	1,189	0.6	13	2,426	49.0	3	Confectionery.....	208	1.0	9	1,619	
	Notions, thread, buttons, closures.....	227	...	8	1,222	18.6		Candy, including chocolate.....	115	...	6	701	
	Other dry goods.....	962	...	...	...	...		Other confections.....	93	...	...	...
44	Drugs, drug sundries.....	179,284	89.0	651	201,508	89.0	3	Groceries (exc. as specified).....	41	0.2	4	226	
	Drugs, pharmaceuticals.....	54,327	...	282	82,262	66.0	16	Soaps, toilet and other.....	191	0.9	12	1,724	
	Proprietary medicines, toiletries (exc. soap).....	34,617	...	389	119,548	79.1	17	Cigars, cigarettes, tobacco (exc. leaf).....	84	0.4	6	1,146	
	Druggist sundries.....	20,340	...	293	63,946	47.4	18	Smokers' supplies, razor blades, etc.....	62	0.3	11	1,689	
48	Industrial chemicals, n.e.c.....	393	0.2	6	1,437	27.3	32	Men's, boys' clothing, furnishings (exc. shoes).....	211	1.0	14	1,983	
73	School equipment, supplies.....	157	0.1	7	1,510	10.4		Underwear, hosiery.....	111	...	11	1,471	
119	Jewelry, silversware, trophies.....	235	0.1	5	1,128	20.8		Other clothing, furnishings (men's, boys').....	100	...	...	...
119	Toys, games, athletic goods.....	618	0.3	13	2,160	28.6							
123	Rubber sundries, n.e.c.....	9,525	4.7	45	12,358	77.1	33	Women's, children's clothing, accessories (exc. shoes).....	95	0.4	13	2,084	
126	Commodities, n.e.c.....	7,088	3.5	...	...	...		Hosiery, underwear.....	85	...	11	1,830
	Service receipts.....	135	0.1	6	1,416	9.5		Other apparel, accessories (exc. shoes).....	10	...	...	...
	East North Central Division												
	All establishments.....	157,345	...	349	...	...	37	Miscellaneous dry goods.....	169	0.8	9	1,870
	Those analyzing commodity lines, total	152,209	100.0	325	...	...	44	Drugs, drug sundries.....	18,627	88.8	114	20,981
3	Confectionery.....	107	0.1	9	2,681	4.0	52	Electrical wiring supplies, construction materials.....	39	0.2	6	1,114	
5	Groceries (exc. as specified).....	167	0.1	14	1,574	10.6	56	Hardware.....	185	0.9	4	1,094	
16	Soaps, toilet and other.....	680	0.4	34	8,286	8.2	115	Paper (basic materials, paperboard).....	25	0.1	4	493	
18	Smokers' supplies, razor blades, etc.....	385	0.2	19	3,736	10.3							
32	Men's, boys' clothing, furnishings (exc. shoes).....	103	0.1	9	1,348	7.6	116	Converted paper products.....	106	0.5	12	2,090	
	Underwear, hosiery.....	78	...	6	1,128	6.9		Paper stationery, office supplies.....	56	...	9	1,698	
	Other clothing, furnishings (men's, boys').....	25	...	...	...	...		Miscellaneous converted paper products.....	50	...	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	185	0.1	9	1,615	11.4	118	Jewelry, silversware, trophies.....	22	0.1	5	918	
37	Miscellaneous dry goods.....	318	0.2	11	3,742	8.5	119	Toys, games, athletic goods.....	128	0.6	6	1,213	
44	Drugs, drug sundries.....	146,108	94.1	325	155,209	94.1		Toys, games.....	128	...	6	1,213	
	Drugs, pharmaceuticals.....	13,322	...	138	36,942	36.1	126	Commodities, n.e.c.....	768	3.7	...	...
	Proprietary medicines, toiletries (exc. soap).....	33,584	...	197	56,735	39.2		Service receipts.....	20	0.1	...	...
	Druggist sundries.....	99,202	...	132	119,614	82.9							
	East South Central Division												
	All establishments.....	116	0.1	4	1,189	9.8							
65	Photographic goods.....	1,590	...	8	5,357	29.7	16	Soaps, toilet and other.....	48	0.5	10	1,604	
69	Fountain pens, pencils.....	125	0.1	6	1,807	6.9							
73	School equipment, supplies.....	329	0.2	13	2,984	11.0	32	Men's, boys' clothing, furnishings (exc. shoes).....	115	1.3	7	868	
115	Paper (basic materials, paperboard).....	287	0.2	6	1,422	20.2		Underwear, hosiery.....	64	...	7	868	
	Wrapping paper.....	265	...	4	1,303	20.3		Other clothing, furnishings (men's, boys').....	51	...	...	...
	Miscellaneous paper, paperboard.....	22	...	...	...	...	33	Women's, children's clothing, accessories (exc. shoes).....	46	0.5	6	845
116	Converted paper products.....	142	0.1	14	2,050	6.9	37	Miscellaneous dry goods.....	133	1.5	8	1,120	
	Paper stationery, office supplies.....	102	...	11	1,787	5.7		Notions, thread, buttons, closures.....	52	...	6	899	
	Miscellaneous converted paper products.....	40	...	...	...	...		Other dry goods.....	81	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALE—Continued							DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALE—Continued					
	East South Central Division—Continued							Pacific Division					
44	Drugs, drug sundries.....	7,925	87.9	57	9,019	87.9		All establishments.....	52,276	...	236	...	...
	Drugs, pharmaceuticals.....	1,586	...	15	4,786	33.1		Those analyzing commodity lines, total	50,759	100.0	214	...	...
	Proprietary medicines, toiletries (exc. soap).....	2,887	...	32	5,983	48.2	3	Confectionery.....	511	1.0	4	5,745	8.1
	Druggist sundries.....	1,584	...	26	5,659	48.0	16	Groceries (exc. as specified).....	36	0.1	5	239	15.1
	Not analyzed in detail.....	1,868	...	9	2,168	86.2	18	Soaps, toilet and other.....	48	0.1	8	1,806	2.6
72	School equipment, supplies.....	37	0.4	4	686	5.4	32	Smokers' supplies, razor blades, etc.....	170	0.3	10	1,950	8.7
	Commodities, n.e.c.....	715	7.9	...	...	...	37	Men's, boys' clothing, furnishings (exc. shoes).....	668	1.3	6	2,564	26.0
	West South Central Division						40	Miscellaneous dry goods.....	120	0.2	8	879	13.6
	All establishments.....	29,267	...	176	...	...	44	Kitchen utensils, miscellaneous homewares... 57	0.1	6	1,272	4.5	
	Those analyzing commodity lines, total	26,523	100.0	160	...	...		Drugs, drug sundries.....	42,192	83.1	214	50,759	83.1
3	Confectionery.....	463	1.7	22	6,618	7.0		Drugs, pharmaceuticals.....	8,809	...	71	11,627	75.8
	Candy, including chocolate.....	300	...	15	3,287	9.1		Proprietary medicines, toiletries (exc. soap).....	16,065	...	87	21,079	76.2
	Cheewing gum.....	70	...	14	5,420	1.3	69	Druggist sundries.....	9,928	...	59	17,945	55.3
	Other confections.....	93	...	...	...	...	116	Not analyzed in detail.....	7,390	...	33	10,680	69.2
16	Soaps, toilet and other.....	154	0.6	24	6,910	2.2	73	Fountain pens, pencils.....	59	0.1	5	1,202	4.6
17	Cigars, cigarettes, tobacco (exc. leaf).....	185	0.7	6	1,155	16.0	119	School equipment, supplies.....	176	0.3	7	1,213	14.5
18	Smokers' supplies, razor blades, etc.....	140	0.5	17	3,840	3.6		Converted paper products.....	80	0.2	5	729	11.0
32	Men's, boys' clothing, furnishings (exc. shoes).....	307	1.2	23	5,309	5.8	123	Toys, games, athletic goods.....	450	0.9	11	1,975	22.8
	Underwear, hosiery.....	247	...	19	4,293	5.8		Toys, games.....	312	...	8	1,499	20.8
	Other clothing, furnishings (men's, boys').....	60	...	...	...	...	126	Other athletic goods.....	138	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	148	0.6	16	2,934	5.0		Rubber sundries, n.e.c.....	1,663	3.3	11	3,499	47.5
35	Piece goods (woven).....	45	0.2	7	1,301	3.4		Commodities, n.e.c.....	4,500	8.9	...	...	...
37	Miscellaneous dry goods.....	235	0.9	23	3,789	6.2		Service receipts.....	33	0.1	4	1,988	1.6
	Knit fabrics, lace fabrics.....	17	...	4	530	3.2		INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	Notions, thread, buttons, closures.....	181	...	21	3,454	5.2		New England Division					
	Other dry goods.....	37	...	...	...	...		All establishments.....	45,601	...	89	...	...
39	China, glassware, crockery.....	103	0.4	8	1,833	5.6		Those analyzing commodity lines, total	45,465	100.0	87	...	...
40	Kitchen utensils, miscellaneous homewares...	207	0.8	12	4,031	5.1	45	Paints, varnishes, lacquers.....	393	0.9	4	3,127	12.6
44	Drugs, drug sundries.....	22,274	83.9	160	26,523	83.9	48	Industrial chemicals, n.e.c.....	12,485	27.5	32	13,577	92.0
	Drugs, pharmaceuticals.....	4,198	...	46	11,223	37.4	49	Other chemicals, related products.....	31,652	69.6	58	33,417	94.7
	Proprietary medicines, toiletries (exc. soap).....	7,977	...	93	16,776	47.6		Commodities, n.e.c., and service receipts... 935	2.0	...	...	...	...
	Druggist sundries.....	5,879	...	89	17,562	33.5		Middle Atlantic Division					
	Not analyzed in detail.....	4,220	...	31	4,745	88.9		All establishments.....	403,173	...	602	...	...
45	Paints, varnishes, lacquers.....	23	0.1	6	2,065	1.1	16	Those analyzing commodity lines, total	398,379	100.0	565	...	...
52	Electrical wiring supplies, construction materials.....	108	0.4	12	3,507	3.1	44	Soaps, toilet and other.....	274	0.1	11	3,468	7.9
54	Radios, television sets, home appliances, and specialties.....	17	0.1	5	1,942	0.9	45	Drugs, drug sundries.....	2,462	0.6	43	18,026	13.6
56	Hardware.....	36	0.1	5	493	7.3	46	Paints, varnishes, lacquers.....	1,228	0.3	25	9,493	12.9
73	School equipment, supplies.....	440	1.6	31	6,469	6.8	47	Fertilizer, fertilizer materials.....	1,296	0.3	9	14,729	10.2
115	Paper (basic materials, paperboard).....	126	0.5	11	2,662	4.7	48	Agricultural chemicals (exc. fertilizer)...	2,342	0.6	21	19,355	12.1
116	Converted paper products.....	146	0.6	15	4,882	3.0	49	Industrial chemicals, n.e.c.....	114,975	28.9	239	128,855	89.2
	Paper bags.....	99	...	10	2,409	4.1	49	Other chemicals, related products.....	261,979	65.7	344	281,003	93.2
	Miscellaneous converted paper products...	47	...	...	...	...	56	Hardware.....	235	0.1	10	5,473	4.3
118	Jewelry, silverware, trophies.....	75	0.3	7	4,065	1.8	86	Industrial equipment, supplies.....	464	0.1	66	3,756	12.4
119	Toys, games, athletic goods.....	277	1.0	19	5,653	4.9	102	Petroleum and products.....	805	0.2	7	5,636	14.3
	Toys, games.....	219	...	15	4,659	4.7		Commodities, n.e.c., and service receipts... 12,319	3.1	...	...	...	...
	Other athletic goods.....	58	...	...	...	...		East North Central Division					
123	Rubber sundries, n.e.c.....	332	1.2	6	1,590	20.9	46	All establishments.....	70,581	...	141	...	...
	Commodities, n.e.c.....	682	2.6	...	...	...	47	Those analyzing commodity lines, total	69,864	100.0	133	...	...
	Mountain Division						48	Fertilizer, fertilizer materials.....	1,095	1.6	4	4,883	22.4
	All establishments.....	(x)	...	36	...	...	49	Agricultural chemicals (exc. fertilizer)...	482	0.7	6	4,978	9.7
	Those analyzing commodity lines, total	5,695	100.0	33	...	...	49	Industrial chemicals, n.e.c.....	16,129	23.1	42	19,211	84.0
18	Smokers' supplies, razor blades, etc.....	37	0.6	4	985	3.8	61	Other chemicals, related products.....	48,523	69.4	91	54,379	89.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	35	0.6	4	960	3.6		Laundry, dry cleaning equipment, supplies... 1,121	3.4	9	9,314	25.3	
33	Women's, children's clothing, accessories (exc. shoes).....	56	1.0	4	708	7.9	126	Commodities, n.e.c.....	1,121	1.6	...	...	...
37	Miscellaneous dry goods.....	89	1.6	4	932	9.5		Service receipts.....	160	0.2	9	2,481	6.4
44	Drugs, drug sundries.....	4,931	86.6	33	5,695	86.6		West North Central Division					
	Drugs, pharmaceuticals.....	1,720	...	9	2,597	66.2		All establishments.....	25,855	...	65	...	...
	Proprietary medicines, toiletries, (exc. soap).....	902	...	16	2,991	30.2		Those analyzing commodity lines, total	24,523	100.0	58	...	...
	Druggist sundries.....	1,203	...	11	1,949	61.7	46	Fertilizer, fertilizer materials.....	864	3.5	11	9,841	8.8
	Not analyzed in detail.....	1,106	...	10	1,410	78.4	47	Agricultural chemicals (exc. fertilizer)...	2,940	12.0	11	12,643	23.2
67	Fountain pens, pencils.....	8	0.1	4	932	0.8	48	Industrial chemicals, n.e.c.....	8,837	36.0	19	13,422	65.8
	Commodities, n.e.c.....	539	9.5	...	...	...	49	Other chemicals, related products.....	9,614	39.2	39	11,106	86.6
							61	Laundry, dry cleaning equipment, supplies... 1,683	6.9	12	13,380	12.6	
								Commodities, n.e.c.....	591	2.4	...	...	...
	South Atlantic Division							South Atlantic Division					
	All establishments.....	(x)	...	85	...	...		All establishments.....	(x)	...	85	...	...
	Those analyzing commodity lines, total	50,291	100.0	82	...	...		Those analyzing commodity lines, total	50,291	100.0	82	...	...
69	Soaps, toilet and other.....	164	0.3	6	1,519	10.8	16	Soaps, toilet and other.....	164	0.3	6	1,519	10.8
	Paints, varnishes, lacquers.....	154	0.3	6	7,574	2.0	45	Paints, varnishes, lacquers.....	154	0.3	6	7,574	2.0

See Footnotes at end of table.

MERCHANT WHOLESALERS

11.21

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Continued							PAINTS, VARNISHES WHOLESALERS—Continued					
	South Atlantic Division—Continued							West North Central Division					
	All establishments.....							All establishments.....	22,991	...	100	...	...
	Those analyzing commodity lines, total							Those analyzing commodity lines, total	19,476	100.0	88	...	...
48	Industrial chemicals, n.e.c.....	9,049	18.0	33	10,310	87.8	42	Floor coverings.....	1,103	5.7	6	6,421	17.2
49	Other chemicals, related products.....	38,192	75.9	51	40,745	93.7	45	Paints, varnishes, lacquers.....	11,980	61.5	88	19,476	61.5
126	Service receipts.....	2,323	4.4	...	...	...	109	Glass (sheet and containers).....	2,810	14.4	20	9,609	29.4
	East South Central Division (Not analyzed by commodity lines)						114	Wallpaper.....	1,900	7.7	39	12,039	37.4
	West South Central Division						126	Service receipts.....	1,834	9.4	...	...	...
	All establishments.....	(x)	...	72	...	...			249	1.3	7	3,136	7.7
	Those analyzing commodity lines, total	22,191	100.0	64	...	...		South Atlantic Division					
46	Fertilizer, fertilizer materials.....	235	1.0	10	5,811	4.0		All establishments.....	(x)	...	101	...	...
47	Agricultural chemicals (exc. fertilizer)...	1,660	7.5	11	7,764	21.4		Those analyzing commodity lines, total	20,897	100.0	96	...	...
48	Industrial chemicals, n.e.c.....	8,957	40.4	26	19,980	44.8	45	Paints, varnishes, lacquers.....	17,401	83.3	96	20,897	83.3
49	Other chemicals, related products.....	9,610	43.4	37	11,452	83.9	49	Other chemicals, related products.....	315	1.5	4	2,283	13.0
61	Laundry, dry cleaning equipment, supplies...	186	0.8	7	3,665	5.1	109	Hardware.....	112	0.5	5	404	27.7
64	Janitors' supplies.....	52	0.2	4	450	11.6	114	Glass (sheet and containers).....	1,658	7.9	8	4,893	33.9
86	Industrial equipment, supplies.....	856	3.8	11	3,246	26.4		Wallpaper.....	684	3.3	15	2,554	26.4
	Commodities, n.e.c., and service receipts...	635	2.9	...	...	...		Commodities, n.e.c.....	728	3.5	...	...	...
	Mountain Division (Not analyzed by commodity lines)							East South Central Division (Not analyzed by commodity lines)					
	Pacific Division							West South Central Division					
	All establishments.....	58,960	...	103	...	...		All establishments.....	(x)	...	73	...	...
	Those analyzing commodity lines, total	58,497	100.0	96	...	...		Those analyzing commodity lines, total	16,123	100.0	65	...	...
44	Drugs, drug sundries.....	31	0.1	4	1,626	1.9	45	Paints, varnishes, lacquers.....	13,683	84.9	65	16,123	84.9
45	Paints, varnishes, lacquers.....	620	1.0	8	3,398	18.2	56	Hardware.....	35	0.2	5	389	9.0
46	Fertilizer, fertilizer materials.....	2,683	4.6	7	18,981	14.1	114	Wallpaper.....	1,029	6.4	20	5,471	18.8
47	Agricultural chemicals (exc. fertilizer)...	613	1.0	6	11,903	5.1		Commodities, n.e.c., and service receipts...	1,376	8.5	...	...	...
48	Industrial chemicals, n.e.c.....	20,951	35.8	35	30,570	68.5		Mountain Division					
49	Other chemicals, related products.....	23,300	39.9	62	28,710	81.2		All establishments.....	4,214	...	28	...	...
61	Laundry, dry cleaning equipment, supplies...	804	1.4	4	7,815	10.3		Those analyzing commodity lines, total	4,044	100.0	26	...	...
82	General industrial machinery, equipment...	146	0.2	4	5,426	2.7	45	Paints, varnishes, lacquers.....	2,497	61.7	26	4,044	61.7
85	Special industry machinery, equipment.....	265	0.4	4	5,553	4.8	56	Hardware.....	236	5.8	4	1,012	2.3
86	Industrial equipment, supplies.....	350	0.6	6	12,047	2.9	109	Glass (sheet and containers).....	351	8.7	5	1,025	34.2
126	Commodities, n.e.c., and service receipts...	8,694	14.9	...	...	...	114	Wallpaper.....	607	15.0	10	2,557	23.7
		40	0.1	...	...	...		Commodities, n.e.c.....	330	8.2	...	...	...
							126	Service receipts.....	23	0.6	...	...	...
	PAINTS, VARNISHES WHOLESALERS							Pacific Division					
	New England Division							All establishments.....	15,584	...	152	...	...
	All establishments.....	15,850	...	80	...	...		Those analyzing commodity lines, total	14,370	100.0	133	...	...
45	Paints, varnishes, lacquers.....	11,536	75.9	77	15,201	75.9	45	Paints, varnishes, lacquers.....	12,178	84.7	133	14,370	84.7
54	Radio, television sets, home appliances, and specialties.....	36	0.2	4	1,005	3.6	49	Other chemicals, related products.....	40	0.3	4	416	9.6
109	Glass (sheet and containers).....	653	4.3	4	1,005	65.0	56	Hardware.....	166	1.2	4	1,239	13.4
114	Wallpaper.....	997	6.6	23	4,337	23.0	79	Miscellaneous professional, service equipment	160	1.1	5	1,498	10.7
	Commodities, n.e.c., and service receipts...	1,979	13.0	...	...	...	109	Glass (sheet and containers).....	93	0.6	6	696	13.4
	Middle Atlantic Division						114	Wallpaper.....	790	5.5	27	4,721	16.7
	All establishments.....	62,491	...	368	...	...		Commodities, n.e.c.....	943	6.6	...	...	...
	Those analyzing commodity lines, total	29,737	100.0	336	...	...		WHOLESALE TOBACCO DISTRIBUTORS					
40	Kitchen utensils, miscellaneous homewares...	50	0.1	10	1,041	4.8		New England Division					
45	Paints, varnishes, lacquers.....	50,033	83.8	336	59,737	83.8		All establishments.....	216,851	...	280	...	...
56	Hardware.....	644	1.1	17	4,257	15.1		Those analyzing commodity lines, total	214,823	100.0	269	...	...
79	Miscellaneous professional, service equipment.....	66	0.1	5	851	7.8	1	Canned, bottled foods.....	2,646	1.2	21	16,423	16.1
86	Industrial equipment, supplies.....	155	0.2	11	2,307	6.7	2	Coffee.....	256	0.1	11	6,672	3.6
109	Glass (sheet and containers).....	1,430	2.4	15	7,312	19.6	3	Confectionery.....	22,792	10.6	193	176,598	12.9
114	Wallpaper.....	4,252	7.1	102	16,359	26.0		Candy, including chocolate.....	11,286	...	120	108,215	10.4
	Commodities, n.e.c., and service receipts...	3,107	5.2	...	...	...		Cheering gum.....	1,908	...	107	102,493	9.8
	East North Central Division							Fountain syrups, other confections.....	1,646	...	69	80,250	7.0
	All establishments.....	57,182	...	335	...	...		Not analyzed in detail.....	7,952	...	68	64,533	12.3
	Those analyzing commodity lines, total	26,030	100.0	319	...	...	5	Groceries (exc. as specified).....	1,382	0.6	14	9,706	14.2
40	Kitchen utensils, miscellaneous homewares...	55	0.1	4	713	7.7		Flour, related products.....	120	...	6	5,510	2.2
45	Paints, varnishes, lacquers.....	42,637	76.1	319	56,030	76.1		Sugar.....	320	...	9	6,909	5.4
49	Other chemicals, related products.....	263	0.5	12	2,458	10.7		Cooking oils (exc. lard).....	48	...	4	3,320	1.4
51	Automotive parts, accessories, etc.....	390	0.7	11	1,366	28.6		Breakfast cereals.....	101	...	6	4,940	2.0
54	Radio, television sets, home appliances, and specialties.....	43	0.1	5	2,561	1.7		Tea.....	19	...	7	5,482	0.3
56	Hardware.....	488	0.9	12	3,760	13.0		Other groceries.....	266	...	...	...	...
79	Miscellaneous professional, service equipment	254	0.5	13	2,936	8.6		Not analyzed in detail.....	478	...	4	2,884	16.6
86	Industrial equipment, supplies.....	522	0.9	13	2,715	19.2	12	Beer, fermented malt liquors.....	1,410	0.6	7	8,526	16.5
109	Glass (sheet and containers).....	3,698	6.6	20	9,268	39.5		Scops, toilet and other.....	218	0.1	13	9,145	2.3
114	Wallpaper.....	6,073	10.8	122	22,322	27.2	17	Cigars, cigarettes, tobacco (exc. leaf)...	171,608	80.0	209	214,825	80.0
126	Commodities, n.e.c., and service receipts...	1,536	2.7	...	...	...	18	Smokers' supplies, razor blades, etc.....	9,278	4.3	172	161,683	5.7
		71	0.1	7	1,131	6.3	44	Drugs, drug sundries.....	2,734	1.3	89	77,256	3.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	
WHOLESALE TOBACCO DISTRIBUTORS--Continued													
New England Division--Continued													
65	Photographic goods.....	196	0.1	6	8,596	2.3	3	Confectionery.....	30,644	14.2	225	167,473	18.3
	Commodities, n.e.c., and service receipts.....	2,312	1.1	...	...	...		Candy, including chocolate.....	18,938	...	171	122,162	15.5
Middle Atlantic Division													
	All establishments.....	665,919	...	808	...	...		Cheewing gum.....	3,655	...	147	111,764	3.3
	Those analyzing commodity lines, total	654,746	100.0	779	...	...		Fountain syrups, other confections.....	1,682	...	90	85,330	2.0
1	Canned, bottled foods.....	830	0.1	9	5,595	14.8	5	Not analyzed in detail.....	6,369	...	51	38,640	16.1
2	Coffee.....	801	0.1	10	4,760	16.8	6	Groceries (exc. as specified).....	552	0.3	23	15,977	3.4
3	Confectionery.....	73,321	11.2	578	520,641	14.1	12	Dairy products, ice cream, ice.....	173	0.1	7	4,257	4.1
	Candy, including chocolate.....	43,309	...	399	364,850	11.9	13	Beer, fermented malt liquors.....	2,529	1.2	26	11,295	22.4
	Cheewing gum.....	5,821	...	308	288,656	2.0	14	Soft drinks.....	178	0.1	23	10,723	1.6
	Fountain syrups, other confections.....	3,197	...	168	216,626	1.5	14	Spirits.....	3,037	1.4	9	11,695	26.0
	Not analyzed in detail.....	20,994	...	173	152,373	13.8	16	Soaps, toilet and other.....	114	0.1	9	5,236	2.2
4	Frozen foods.....	659	0.1	8	4,571	14.4	17	Cigars, cigarettes, tobacco (exc. leaf).....	164,742	76.5	275	215,371	76.5
12	Beer, fermented malt liquors.....	395	0.1	5	4,080	9.7	18	Smokers' supplies, razor blades, etc.....	8,431	3.9	188	163,608	5.2
13	Soft drinks.....	332	0.1	15	11,618	2.8	44	Drugs, drug sundries.....	2,037	0.9	66	49,888	4.1
17	Cigars, cigarettes, tobacco (exc. leaf).....	543,880	82.9	779	654,746	82.9	116	Converted paper products.....	306	0.1	30	19,746	3.5
18	Smokers' supplies, razor blades, etc.....	20,715	3.2	407	432,030	4.8		Paper stationery, office supplies.....	58	...	11	6,831	0.8
44	Drugs, drug sundries.....	8,392	1.3	139	140,390	6.0		Paper bags.....	37	...	17	12,058	0.6
116	Converted paper products.....	447	0.1	37	28,113	1.6		Miscellaneous converted paper products.....	145	...	...	...	...
	Paper stationery, office supplies.....	69	...	8	14,256	0.5		Not analyzed in detail.....	30	...	10	6,327	0.5
	Paper bags.....	115	...	25	22,407	0.5		Commodities, n.e.c., and service receipts..	1,623	0.8	...	...	...
	Boxes, containers (paper, paperboard).....	39	...	6	3,976	1.0		South Atlantic Division					
	Miscellaneous converted paper products.....	49	...	4	2,058	2.4		All establishments.....	278,827	...	304	...	...
	Not analyzed in detail.....	175	...	8	3,543	4.9		Those analyzing commodity lines, total	267,443	100.0	293	...	...
	Commodities, n.e.c., and service receipts..	4,974	0.8	...	...	...	1	Canned, bottled foods.....	2,302	0.9	49	42,405	5.4
East North Central Division													
	All establishments.....	564,071	...	600	...	...		Canned fruits, fruit juices.....	389	...	31	30,079	1.3
	Those analyzing commodity lines, total	531,025	100.0	567	...	...		Canned vegetables, vegetable juices.....	678	...	25	18,309	3.7
1	Canned, bottled foods.....	2,211	0.4	31	34,630	6.4	2	Canned fish, sea foods.....	73	...	18	12,133	0.6
2	Coffee.....	946	0.2	17	22,938	4.1		Canned meats.....	195	...	23	13,789	1.4
3	Confectionery.....	58,424	11.0	438	426,306	13.7		Canned milk.....	403	...	19	11,218	3.6
	Candy, including chocolate.....	33,079	...	324	317,460	10.4		Other canned foods.....	273	...	...	...	...
	Cheewing gum.....	6,118	...	281	280,282	2.2		Not analyzed in detail.....	291	...	6	7,705	3.8
	Fountain syrups, other confections.....	4,358	...	190	226,328	1.9	2	Coffee.....	423	0.2	30	24,534	1.7
	Not analyzed in detail.....	14,869	...	109	107,045	13.9	3	Confectionery.....	27,212	10.2	226	184,630	14.7
4	Frozen foods.....	357	0.1	4	3,922	9.1		Candy, including chocolate.....	15,687	...	190	162,691	9.6
5	Groceries (exc. as specified).....	2,404	0.4	22	27,772	8.6		Cheewing gum.....	3,960	...	172	153,038	2.6
	Flour, related products.....	357	...	8	14,405	2.5		Fountain syrups, other confections.....	2,978	...	93	111,871	2.7
	Sugar.....	346	...	12	15,855	2.2		Not analyzed in detail.....	4,587	...	32	20,662	22.2
	Cooking oils (exc. lard).....	115	...	6	13,631	0.8	5	Groceries (exc. as specified).....	2,033	0.8	41	35,806	5.7
	Breakfast cereals.....	262	...	11	16,384	1.6		Flour, related products.....	98	...	9	5,862	1.5
	Tea.....	79	...	7	14,110	0.6	12	Sugar.....	255	...	16	9,062	2.8
	Dried fruits.....	105	...	5	13,517	0.8		Cooking oils (exc. lard).....	14	...	7	5,604	0.2
	Other groceries.....	236	...	7	4,918	4.8	16	Breakfast cereals.....	123	...	10	9,001	1.4
	Not analyzed in detail.....	904	...	6	9,321	9.7	18	Tea.....	42	...	18	13,965	0.3
12	Beer, fermented malt liquors.....	4,481	0.8	21	20,892	21.4	18	Other groceries.....	1,912	...	...	...	...
13	Soft drinks.....	279	0.1	14	5,896	2.8		Beer, fermented malt liquors.....	904	0.3	10	9,780	9.2
14	Spirits.....	4,627	0.9	15	32,987	14.0		Spirits.....	487	0.2	6	3,597	13.7
15	Wines.....	582	0.1	14	21,349	2.7		Soaps, toilet and other.....	445	0.2	37	27,015	1.6
16	Soaps, toilet and other.....	688	0.1	38	46,202	1.5		Cigars, cigarettes, tobacco (exc. leaf).....	208,996	78.0	293	267,443	78.0
17	Cigars, cigarettes, tobacco (exc. leaf).....	426,487	80.4	567	531,025	80.4	18	Smokers' supplies, razor blades, etc.....	13,117	4.9	173	190,615	6.9
18	Smokers' supplies, razor blades, etc.....	17,642	3.3	341	370,282	4.8	32	Men's, boys clothing, furnishings (exc. shoes).....	197	0.1	16	6,708	2.9
44	Drugs, drug sundries.....	5,970	1.1	164	186,962	3.2		Underwear, hosiery.....	97	...	11	5,237	1.8
73	School equipment, supplies.....	465	0.1	31	21,715	2.1		Work clothing, gloves.....	51	...	9	5,013	1.0
115	Paper (basic materials, paperboard).....	300	0.1	29	37,377	0.8		Other clothing, furnishings (men's, boys).....	49	...	...	...	...
	Wrapping paper.....	201	...	24	34,537	0.6	44	Drugs, drug sundries.....	5,119	1.9	136	118,774	4.3
	Miscellaneous paper, paperboard.....	99	...	...	...	...	116	Converted paper products.....	1,053	0.4	43	46,681	2.2
116	Converted paper products.....	1,125	0.2	57	62,961	1.8		Paper stationery, office supplies.....	39	...	12	12,054	0.8
	Paper stationery, office supplies.....	73	...	18	14,103	0.5		Paper bags.....	282	...	28	23,551	1.2
	Paper bags.....	448	...	47	54,466	0.8		Boxes, containers (paper, paperboard).....	57	...	4	3,748	1.5
	Boxes, containers (paper, paperboard).....	128	...	6	5,247	2.4		Miscellaneous converted paper products.....	349	...	15	25,273	1.4
	Miscellaneous converted paper products.....	339	...	14	15,468	2.2		Not analyzed in detail.....	266	...	7	4,088	6.5
	Not analyzed in detail.....	137	...	4	4,036	3.4		Commodities, n.e.c. and service receipts..	5,155	1.9	...	...	...
119	Toys, games, athletic goods.....	608	0.1	13	8,687	7.0	East South Central Division						
	Toys, games.....	516	...	8	6,351	8.1		All establishments.....	109,931	...	118	...	...
	Other athletic goods.....	92	...	...	...	...		Those analyzing commodity lines, total	97,738	100.0	108	...	...
	Commodities, n.e.c., and service receipts..	3,429	0.6	...	...	...	1	Canned, bottled foods.....	453	0.5	11	5,344	8.5
West North Central Division													
	All establishments.....	215,915	...	291	...	...		Canned fruits, fruit juices.....	47	...	5	2,810	1.7
	Those analyzing commodity lines, total	215,371	100.0	275	...	...		Canned vegetables, vegetable juices.....	56	...	5	2,594	2.2
1	Canned, bottled foods.....	699	0.3	22	12,772	5.5		Canned fish, sea foods.....	59	...	4	2,310	2.6
2	Coffee.....	306	0.1	25	13,968	2.2		Canned meats.....	27	...	8	4,138	0.6
	See footnote at end of table.							Other canned foods.....	264	...	...	...	...
							2	Coffee.....	83	0.1	8	9,679	0.8
							3	Confectionery.....	8,694	8.9	81	66,607	13.0
								Candy, including chocolate.....	5,136	...	66	53,398	9.6
								Cheewing gum.....	959	...	58	45,023	2.1
								Fountain syrups, other confections.....	798	...	20	22,397	3.6
								Not analyzed in detail.....	1,801	...	14	12,717	14.2

MERCHANT WHOLESALERS

11.23

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)		
WHOLESALE TOBACCO DISTRIBUTORS—Continued							WHOLESALE TOBACCO DISTRIBUTORS—Continued							
East South Central Division—Continued							Pacific Division—Continued							
5	Groceries (exc. as specified).....	417	0.4	13	6,747	6.2	5	Groceries (exc. as specified).....	639	0.3	11	5,189	12.3	
9	Meats, provisions.....	288	0.3	4	2,027	14.2	12	Beer, fermented malt liquors.....	2,662	1.2	19	17,473	15.2	
16	Soaps, toilet and other.....	239	0.2	10	10,816	2.2	14	Spirits.....	3,124	1.5	15	42,051	7.4	
17	Cigars, cigarettes, tobacco (exc. leaf).....	78,699	80.9	108	97,378	80.9	15	Wines.....	310	0.1	11	13,720	2.9	
18	Smokers' supplies, razor blades, etc.....	6,382	6.6	67	69,270	9.2	16	Soaps, toilet and other.....	221	0.1	4	5,682	3.9	
44	Drugs, drug sundries.....	1,003	1.0	44	35,587	2.8	17	Cigars, cigarettes, tobacco (exc. leaf).....	160,450	75.6	221	212,595	75.6	
116	Converted paper products.....	97	0.1	9	3,728	2.6	18	Smokers' supplies, razor blades, etc.....	12,957	6.1	152	161,851	8.0	
	Paper bags.....	55	...	7	3,075	1.8	44	Drugs, drug sundries.....	1,378	0.6	56	49,830	2.8	
	Miscellaneous converted paper products....	42	...	...	...	...		Drugs, pharmaceuticals.....	57	...	4	1,226	4.6
	Commodities, n.e.c.....	1,023	1.0	...	...	...		Proprietary medicines, toiletries (exc. soap).....	491	...	9	5,963	8.2
	West South Central Division							Druggist sundries.....	415	...	27	33,651	1.2	
	All establishments.....	190,389	...	290	...	...	116	Not analyzed in detail.....	415	...	21	12,613	3.3
	Those analyzing commodity lines, total	186,018	100.0	283	...	...		Converted paper products.....	260	0.1	7	2,842	9.1
1	Canned, bottled foods.....	135	0.1	5	3,666	3.7		Paper bags.....	165	...	5	1,898	8.7	
3	Confectionery.....	19,668	10.6	213	125,959	15.6		Miscellaneous converted paper products....	95	...	...	...	...
	Candy, including chocolate.....	13,373	...	178	108,263	12.4		Commodities, n.e.c., and service receipts...	1,409	0.7	...	...	...
	Cheewing gum.....	2,504	...	156	96,595	2.6		CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESAERS						
	Fountain syrups, other confections.....	620	...	61	42,764	1.4		New England Division						
	Not analyzed in detail.....	3,171	...	34	17,431	18.2		All establishments.....	150,527	...	421	...	...
5	Groceries (exc. as specified).....	790	0.4	11	5,038	15.7		Those analyzing commodity lines, total	143,379	100.0	389	...	...
6	Dairy products, ice cream, ice.....	263	0.1	4	1,559	16.9	32	Men's, boys' clothing, furnishings						
12	Beer, fermented malt liquors.....	783	0.4	5	2,735	28.6		(exc. shoes).....	25,673	17.9	127	41,896	61.3	
16	Soaps, toilet and other.....	369	0.2	17	10,753	3.4		Underwear, hosiery.....	8,519	...	49	26,538	32.1	
17	Cigars, cigarettes, tobacco (exc. leaf).....	148,472	79.9	283	186,018	79.9		Suits, coats, overcoats.....	6,040	...	28	8,124	74.3	
18	Smokers' supplies, razor blades, etc.....	6,837	3.7	152	116,355	5.9		Work clothing, gloves.....	3,029	...	39	10,313	29.4	
32	Men's, boys' clothing, furnishings (exc. shoes).....	228	0.1	14	5,734	4.0		Other clothing, furnishings (men's, boys') Not analyzed in detail.....	3,950 4,135	...	51 24	19,437 4,838	20.3 85.5	
44	Drugs, drug sundries.....	6,482	3.5	139	80,492	8.0	33	Women's, children's clothing, accessories (exc. shoes).....	46,586	32.5	148	56,323	82.7	
	Drugs, pharmaceuticals.....	89	...	9	2,967	3.0		Dresses.....	10,907	...	40	14,793	73.7	
	Proprietary medicines, toiletries (exc. soap).....	1,814	...	65	30,820	5.9		Suits, coats (exc. fur).....	4,805	...	24	7,705	62.4	
	Druggist sundries.....	2,489	...	59	40,593	6.1		Furs, fur clothing.....	3,804	...	23	4,460	85.3	
	Not analyzed in detail.....	2,090	...	40	26,293	7.9		Hosiery, underwear.....	9,677	...	34	21,556	44.9	
73	School equipment, supplies.....	245	0.1	25	11,011	2.2		Corsets, allied garments.....	24	...	4	481	5.0	
116	Converted paper products.....	175	0.1	32	9,659	1.8		Millinery and materials.....	1,690	...	13	1,752	94.5	
	Paper stationery, office supplies.....	99	...	20	6,051	1.6		Children's, infants' wear (exc. footwear)	5,625	...	35	21,384	26.3	
	Paper bags.....	53	...	12	5,107	1.0		Other apparel, accessories (exc. shoes)...	4,527	...	29	10,349	63.7	
	Other converted paper products.....	23	...	...	...	...		Not analyzed in detail.....	5,527	...	14	6,815	81.1
	Commodities, n.e.c., and service receipts...	1,571	0.8	...	...	...	34	Shoes, other footwear.....	69,138	48.3	148	71,212	97.1
	Mountain Division							Men's, boys' shoes.....	8,007	...	59	19,449	41.2	
	All establishments.....	64,841	...	97	...	...		Women's, misses' shoes.....	35,246	...	80	48,287	73.0
	Those analyzing commodity lines, total	63,545	100.0	92	...	...		Children's, infants' shoes.....	4,420	...	30	32,372	13.6
1	Canned, bottled foods.....	1,162	1.8	5	8,644	13.4		Other footwear.....	7,140	...	32	23,223	30.7	
3	Confectionery.....	8,758	13.8	76	53,213	16.4		Not analyzed in detail.....	14,325	...	33	15,467	92.6	
	Candy, including chocolate.....	4,667	...	58	37,773	12.4	36	Home furnishings (textile).....	770	0.5	11	4,338	17.8	
	Cheewing gum.....	1,326	...	56	36,740	3.6		Bedspreads, comfortables, blankets.....	97	...	6	2,757	3.5	
	Fountain syrups, other confections.....	1,248	...	23	13,418	1.8		Sheets, pillowcases, towels.....	605	...	8	3,889	15.6	
	Not analyzed in detail.....	2,517	...	15	13,995	18.0		Other textile home furnishings.....	68	...	...	...	...
5	Groceries (exc. as specified).....	481	0.8	8	9,652	5.0	37	Miscellaneous dry goods.....	427	0.3	8	3,590	11.9	
17	Cigars, cigarettes, tobacco (exc. leaf).....	46,387	73.1	92	63,545	73.1	124	Second-hand merchandise.....	475	0.3	9	546	87.0	
18	Smokers' supplies, razor blades, etc.....	3,466	5.4	55	41,290	8.4		Commodities, n.e.c.....	310	0.2	...	...	...
44	Drugs, drug sundries.....	911	1.4	27	17,423	5.2		Middle Atlantic Division						
116	Converted paper products.....	62	0.1	4	3,779	1.6		All establishments.....	877,444	...	2,848	...	...
	Paper bags.....	38	...	4	3,779	1.0		Those analyzing commodity lines, total	853,498	100.0	2,626	...	...
	Other converted paper products.....	24	...	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	261,774	30.7	925	325,947	80.3
	Commodities, n.e.c.....	2,318	3.6	...	...	...		Underwear, hosiery.....	54,281	...	322	101,650	53.4
	Pacific Division							Suits, coats, overcoats.....	61,669	...	169	81,616	75.6	
	All establishments.....	218,832	...	231	...	...		Work clothing, gloves.....	20,303	...	192	56,794	35.7
	Those analyzing commodity lines, total	212,595	100.0	221	...	...		Other clothing, furnishings (men's, boys') Not analyzed in detail.....	96,515 29,006	...	426 175	150,187 38,725	64.3 74.9
1	Canned, bottled foods.....	548	0.2	7	5,252	10.4	33	Women's, children's clothing, accessories (exc. shoes).....	476,244	55.7	1,601	537,247	88.6	
3	Confectionery.....	28,637	13.5	184	153,465	18.7		Dresses.....	55,199	...	283	84,284	65.5	
	Candy, including chocolate.....	19,795	...	152	113,678	17.4		Suits, coats (exc. fur).....	35,426	...	137	55,862	63.4	
	Cheewing gum.....	2,781	...	120	92,568	3.0		Furs, fur clothing.....	119,228	...	347	122,793	97.1	
	Fountain syrups, other confections.....	1,133	...	70	60,809	1.9		Hosiery, underwear.....	13,902	...	170	60,713	22.9	
	Not analyzed in detail.....	4,928	...	32	39,787	12.4		Corsets, allied garments.....	468	...	29	7,998	5.8	
								Millinery and materials.....	61,503	...	273	67,812	90.7	
								Children's, infants' wear (exc. footwear)	48,332	...	264	88,936	54.3	
								Other apparel, accessories (exc. shoes)...	96,217	...	397	146,865	65.5	
								Not analyzed in detail.....	45,969	...	164	53,173	86.4	

See footnotes at end of table.

11.24 WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALESA—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESA—Continued							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESA—Continued					
	Middle Atlantic Division—Continued							West North Central Division					
34	Shoes, other footwear.....	74,490	8.7	296	102,896	72.4		All establishments.....	75,841	...	255	...	...
	Men's, boys' shoes.....	18,243	...	103	37,201	30.2		Those analyzing commodity lines, total	74,619	100.0	247	...	...
	Women's, misses' shoes.....	31,016	...	122	47,932	64.7	32	Men's, boys' clothing, furnishings (exc. shoes).....	24,981	33.5	101	32,110	77.8
	Children's, infants' shoes.....	7,073	...	89	25,083	28.2		Underwear, hosiery.....	4,794	...	51	19,321	24.8
	Other footwear.....	10,045	...	78	22,944	43.8		Suits, coats, overcoats.....	3,525	...	29	10,198	34.6
	Not analyzed in detail.....	15,113	...	66	19,831	76.2		Work clothing, gloves.....	6,800	...	52	20,246	33.6
35	Piece goods (woven).....	7,760	0.9	74	43,639	17.8		Other clothing, furnishings (men's, boys')	7,148	...	52	20,945	34.1
	Cotton.....	4,561	...	35	27,635	16.5		Not analyzed in detail.....	2,714	...	14	2,918	93.0
	Rayon, nylon, other synthetic.....	1,360	...	25	18,736	7.7							
	Silk.....	203	...	6	1,477	13.7	33	Women's, children's clothing, accessories (exc. shoes).....	30,271	40.5	130	38,141	79.4
	Wool.....	226	...	11	3,976	5.7		Dresses.....	7,175	...	40	16,018	44.8
	Other woven piece goods.....	1,320	...	...	...	...		Suits, coats (exc. fur).....	4,038	...	19	8,234	49.0
36	Home furnishings (textile).....	3,438	0.4	70	26,961	12.8		Furs, fur clothing.....	2,265	...	15	2,267	99.9
	Curtains, draperies.....	181	...	14	3.2	...		Hosiery, underwear.....	2,218	...	25	9,102	24.4
	Bedspreads, comfortables, blankets.....	366	...	26	10,364	5.5		Millinery and materials.....	3,846	...	30	4,238	90.8
	Sheets, pillowcases, towels.....	948	...	43	12,626	7.5		Children's, infants' wear (exc. footwear).....	4,455	...	27	11,113	40.1
	Table linens.....	418	...	18	6,404	6.5		Other apparel, accessories (exc. shoes).....	6,274	...	...	...	...
	Other textile home furnishings.....	143	...	11	5,358	2.7							
	Not analyzed in detail.....	1,182	...	10	5,184	22.8	34	Shoes, other footwear.....	17,292	23.2	67	27,977	61.8
37	Miscellaneous dry goods.....	3,281	0.4	57	17,576	18.7		Men's, boys' shoes.....	4,360	...	35	14,633	29.8
	Knit fabrics, lace fabrics.....	1,371	...	7	3,228	11.5		Women's, misses' shoes.....	8,477	...	34	14,001	60.5
	Notions, thread, buttons, closures.....	1,782	...	40	8,860	13.3		Children's, infants' shoes.....	1,610	...	30	13,061	12.3
	Yarns.....	43	...	4	774	5.6		Other footwear.....	2,845	...	...	...	...
	Other dry goods.....	1,321	...	14	7,138	18.5	35	Piece goods (woven).....	416	0.6	12	4,407	9.4
	Not analyzed in detail.....	364	...	6	2,725	13.4							
42	Floor coverings.....	529	0.1	4	1,876	28.2	36	Home furnishings (textile).....	561	0.8	13	5,036	11.1
117	Books, magazines, printed materials.....	495	0.1	9	5,876	8.4		Bedspreads, comfortables, blankets.....	175	...	8	4,432	3.9
118	Jewelry, silverware, trophies.....	571	0.1	21	7,910	7.2		Sheets, pillowcases, towels.....	332	...	12	4,970	6.7
	Costume jewelry.....	255	...	9	2,020	12.6		Table linens.....	28	...	7	2,491	1.1
	Other jewelry items.....	316	...	...	...	...		Other textile home furnishings.....	26	...	...	...	...
119	Toys, games, athletic goods.....	1,599	0.2	22	8,170	19.6	37	Miscellaneous dry goods.....	408	0.5	12	4,278	9.5
124	Second-hand merchandise.....	18,822	2.2	132	22,763	82.7		Knit fabrics, lace fabrics.....	60	...	4	1,764	3.4
	Commodities, n.e.c., and service receipts.....	4,495	0.5	...	...	...		Notions, thread, buttons, closures.....	264	...	9	3,317	8.0
								Other dry goods.....	84	...	...	...	...
	East North Central Division							Commodities, n.e.c., and service receipts.....	690	0.9	...	...	...
	All establishments.....	201,178	...	665	...	...					
	Those analyzing commodity lines, total	194,621	100.0	625	...	...		South Atlantic Division					
32	Men's, boys' clothing, furnishings (exc. shoes).....	69,421	35.7	287	90,914	76.4		All establishments.....	86,653	...	290	...	...
	Underwear, hosiery.....	18,525	...	122	46,211	40.1		Those analyzing commodity lines, total	82,740	100.0	270	...	...
	Suits, coats, overcoats.....	11,681	...	84	26,899	43.4	32	Men's, boys' clothing, furnishings (exc. shoes).....	28,053	33.9	165	40,995	68.4
	Work clothing, gloves.....	12,439	...	96	33,483	37.2		Underwear, hosiery.....	6,330	...	90	22,530	28.1
	Other clothing, furnishings (men's, boys')	16,199	...	142	39,997	40.5		Suits, coats, overcoats.....	3,060	...	41	14,913	20.6
	Not analyzed in detail.....	10,577	...	51	12,398	85.3		Work clothing, gloves.....	5,809	...	82	19,541	29.7
33	Women's, children's clothing, accessories (exc. shoes).....	88,416	45.5	374	116,343	76.0		Other clothing, furnishings (men's, boys')	8,831	...	80	23,157	38.1
	Dresses.....	16,837	...	82	40,817	41.2		Not analyzed in detail.....	4,023	...	29	6,665	60.4
	Suits, coats (exc. fur).....	8,240	...	35	21,375	38.5	33	Women's, children's clothing, accessories (exc. shoes).....	21,666	26.2	133	38,420	56.4
	Furs, fur clothing.....	18,240	...	86	23,845	76.5		Dresses.....	6,196	...	51	18,917	32.6
	Hosiery, underwear.....	6,305	...	68	29,252	21.6		Suits, coats (exc. fur).....	3,563	...	27	10,460	34.1
	Corsets, allied garments.....	587	...	11	5,498	10.7		Furs, fur clothing.....	45	...	6	1,903	2.4
	Millinery and materials.....	9,811	...	65	11,792	83.2		Hosiery, underwear.....	3,166	...	63	20,408	15.5
	Children's, infants' wear (exc. footwear).....	10,465	...	66	26,722	39.2		Corsets, allied garments.....	47	...	9	3,786	1.2
	Other apparel, accessories (exc. shoes).....	17,931	...	...	...	...		Millinery and materials.....	1,541	...	16	4,339	35.5
34	Shoes, other footwear.....	26,308	13.5	97	37,914	69.4		Children's, infants' wear (exc. footwear).....	3,444	...	49	17,894	19.2
	Men's, boys' shoes.....	6,821	...	49	22,956	29.7		Other apparel, accessories (exc. shoes).....	1,885	...	44	15,415	13.8
	Women's, misses' shoes.....	9,351	...	40	22,972	4.7		Not analyzed in detail.....	1,779	...	16	3,951	45.0
	Children's, infants' shoes.....	2,999	...	41	22,876	13.1	34	Shoes, other footwear.....	27,154	32.8	71	34,596	78.5
	Other footwear.....	1,963	...	30	16,701	11.8		Men's, boys' shoes.....	6,494	...	40	22,741	28.6
	Not analyzed in detail.....	5,174	...	21	7,160	72.3		Women's, misses' shoes.....	10,528	...	37	24,554	43.2
35	Piece goods (woven).....	1,167	0.6	11	12,304	9.5		Children's, infants' shoes.....	3,800	...	30	21,068	18.0
								Other footwear.....	1,645	...	21	11,894	13.8
36	Home furnishings (textile).....	812	0.4	25	9,593	8.5		Not analyzed in detail.....	4,687	...	14	6,301	74.4
	Curtains, draperies.....	84	...	10	6,769	1.2	35	Piece goods (woven).....	1,877	2.3	30	13,969	13.4
	Bedspreads, comfortables, blankets.....	160	...	17	8,748	1.8		Cotton.....	888	...	23	9,984	8.9
	Sheets, pillowcases, towels.....	317	...	20	8,916	3.6		Rayon, nylon, other synthetic.....	340	...	11	6,363	5.3
	Table linens.....	90	...	10	2,127	4.2		Wool.....	71	...	5	3,677	1.9
	Other textile home furnishings.....	161	...	...	...	...		Other woven piece goods.....	162	...	...	...	...
37	Miscellaneous dry goods.....	1,060	0.5	15	7,714	13.7		Not analyzed in detail.....	416	...	6	3,953	10.5
	Notions, thread, buttons, closures.....	245	...	13	7,614	3.2	36	Home furnishings (textile).....	1,120	1.4	31	12,345	9.1
	Other dry goods.....	815	...	...	...	...		Curtains, draperies.....	120	...	13	6,831	1.8
38	Other textile products.....	672	0.3	9	2,773	24.2		Bedspreads, comfortables, blankets.....	161	...	21	9,214	1.7
117	Books, magazines, printed materials.....	358	0.2	5	3,714	9.6		Sheets, pillowcases, towels.....	373	...	27	10,537	3.5
118	Jewelry, silverware, trophies.....	408	0.2	4	3,872	10.5		Table linens.....	21	...	9	3,997	0.5
119	Toys, games, athletic goods.....	1,123	0.6	9	3,981	28.2		Other textile home furnishings.....	445	...	...	...	...
124	Second-hand merchandise.....	927	0.5	12	1,301	71.2	37	Miscellaneous dry goods.....	940	1.1	32	11,207	8.4
	Commodities, n.e.c., and service receipts.....	3,683	1.9	...	...	...		Knit fabrics, lace fabrics.....	16	...	4	1,162	1.4
126	Service receipts.....	266	0.1	5	1,051	25.3		Notions, thread, buttons, closures.....	612	...	29	10,248	6.0
								Other dry goods.....	312	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALE—Continued							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALE—Continued					
	South Atlantic Division—Continued							West South Central Division—Continued					
38	Other textile products.....	384	0.5	6	2,673	14.4	35	Piece goods (woven).....	1,366	4.0	21	7,329	18.6
42	Floor coverings.....	327	0.4	7	4,677	7.0		Cotton.....	847	...	15	6,379	13.3
43	Furniture (household, office, store)....	74	0.1	5	1,174	6.3		Rayon, nylon, other synthetic.....	278	...	8	4,084	6.8
44	Drugs, drug sundries.....	199	0.2	8	2,634	7.6		Other woven piece goods.....	84	...	...	...	...
139	Toys, games, athletic goods.....	181	0.2	6	2,270	8.0		Not analyzed in detail.....	157	...	5	873	18.0
	Commodities, n.e.c., and service receipts...	765	0.9	...	...	...	36	Home furnishings (textile).....	953	2.8	23	9,529	10.0
								Curtains, draperies.....	41	...	7	5,228	0.8
	East South Central Division							Bedspreads, comfortables, blankets.....	174	...	15	7,388	2.4
	All establishments.....	35,547	...	112	...	...		Sheets, pillowcases, towels.....	630	...	19	8,906	7.4
	Those analyzing commodity lines, total	32,879	100.0	96	...	...		Table linens.....	43	...	5	2,929	1.5
32	Men's, boys' clothing, furnishings (exc. shoes).....	9,994	29.2	59	20,114	47.7		Other textile home furnishings.....	65	...	...	...	...
	Underwear, hosiery.....	3,010	...	43	16,629	18.1	37	Miscellaneous dry goods.....	970	2.8	25	9,191	10.6
	Suits, coats, overcoats.....	1,297	...	17	10,668	12.2		Knit fabrics, lace fabrics.....	56	...	7	2,888	1.9
	Work clothing, gloves.....	2,769	...	40	14,989	18.5		Notions, thread, buttons, closures.....	663	...	20	8,562	7.7
	Other clothing, furnishings (men's, boys') Not analyzed in detail.....	1,697	...	33	13,152	12.9		Other dry goods.....	291	...	...	...	...
		821	...	6	1,274	64.4	38	Other textile products.....	72	0.2	5	1,859	3.9
33	Women's, children's clothing, accessories (exc. shoes).....	11,015	33.5	61	21,637	50.9	44	Drugs, drug sundries.....	98	0.3	4	2,008	4.9
	Dresses.....	3,404	...	33	16,348	20.8	118	Jewelry, silverware, trophies.....	24	0.1	4	1,539	1.6
	Suits, coats (exc. fur).....	1,156	...	12	7,280	15.9	119	Toys, games, athletic goods.....	287	0.8	5	2,146	13.4
	Hosiery, underwear.....	2,363	...	34	14,871	15.9		Commodities, n.e.c., and service receipts...	722	2.0	...	...	...
	Corsets, allied garments.....	140	...	7	7,224	1.9							
	Millinery and materials.....	731	...	8	5,432	9.2		Mountain Division					
	Children's, infants' wear (exc. footwear)...	812	...	30	13,607	6.0		All establishments.....	15,942	...	45	...	...
	Other apparel, accessories (exc. shoes)...	617	...	28	12,885	4.8		Those analyzing commodity lines, total	14,284	100.0	37	...	...
	Not analyzed in detail.....	2,020	...	10	2,418	83.5	32	Men's, boys' clothing, furnishings (exc. shoes).....	3,130	21.9	15	6,387	49.0
34	Shoes, other footwear.....	8,649	26.3	28	14,536	59.5		Underwear, hosiery.....	940	...	11	3,505	26.8
	Men's, boys' shoes.....	2,988	...	17	12,651	23.6		Work clothing, gloves.....	585	...	11	3,643	16.0
	Women's, misses' shoes.....	2,731	...	13	12,135	22.5		Other clothing, furnishings (men's, boys') Not analyzed in detail.....	1,605	...	...	...	...
	Children's, infants' shoes.....	1,585	...	15	12,254	12.9	33	Women's, children's clothing, accessories (exc. shoes).....	8,237	57.7	25	10,977	75.0
	Other footwear.....	770	...	11	9,517	6.0		Dresses.....	1,903	...	13	6,889	27.6
	Not analyzed in detail.....	575	...	6	820	94.5		Suits, coats (exc. fur).....	2,117	...	8	5,335	39.7
35	Piece goods (woven).....	805	2.4	21	9,651	8.3		Hosiery, underwear.....	588	...	8	6,243	9.4
	Cotton.....	560	...	18	8,600	6.5		Millinery and materials.....	340	...	4	340	100.0
	Rayon, nylon, other synthetic.....	124	...	11	6,843	1.8		Children's, infants' wear (exc. footwear)...	925	...	7	6,049	15.3
	Silk.....	9	...	1	1,451	0.6		Other apparel, accessories (exc. shoes)...	2,364	...	...	...	...
	Wool.....	40	...	6	2,182	1.8	34	Shoes, other footwear.....	1,828	12.8	10	3,258	56.1
	Other woven piece goods.....	72	...	...	...	...		Men's, boys' shoes.....	879	...	6	2,138	14.3
36	Home furnishings (textile).....	1,245	3.8	23	13,056	9.5		Women's, misses' shoes.....	230	...	4	1,608	14.3
	Curtains, draperies.....	100	...	11	6,210	1.6		Other footwear.....	168	...	...	...	...
	Bedspreads, comfortables, blankets.....	124	...	19	11,778	4.0		Not analyzed in detail.....	551	...	4	897	61.4
	Sheets, pillowcases, towels.....	467	...	19	11,778	4.0	36	Home furnishings (textile).....	29	0.2	5	2,407	1.2
	Table linens.....	50	...	7	3,608	1.4		Bedspreads, comfortables, blankets.....	15	...	4	2,193	0.7
	Other textile home furnishings.....	376	...	...	...	...		Other textile home furnishings.....	14	...	...	...	...
37	Miscellaneous dry goods.....	546	1.7	21	8,771	6.2	37	Miscellaneous dry goods.....	36	0.2	5	911	4.0
	Knit fabrics, lace fabrics.....	18	...	4	1,036	1.7	118	Jewelry, silverware, trophies.....	54	0.4	4	992	5.4
	Notions, thread, buttons, closures.....	401	...	20	8,622	4.6		Commodities, n.e.c., and service receipts...	970	6.8	...	...	...
	Other dry goods.....	127	...	...	...	...			
38	Other textile products.....	134	0.4	5	856	15.6		Pacific Division					
44	Drugs, drug sundries.....	189	0.6	7	1,726	11.0		All establishments.....	79,383	...	373	...	...
124	Second-hand merchandise.....	287	0.9	5	330	87.0		Those analyzing commodity lines, total	74,553	100.0	339	...	...
	Commodities, n.e.c., and service receipts...	415	1.2	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	25,010	33.5	125	30,744	81.3
	West South Central Division							Underwear, hosiery.....	7,132	...	52	17,796	40.1
	All establishments.....	36,021	...	124	...	...		Suits, coats, overcoats.....	4,122	...	33	7,649	53.9
	Those analyzing commodity lines, total	34,196	100.0	117	...	...		Work clothing, gloves.....	5,016	...	43	15,581	32.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	8,733	25.5	65	16,975	51.4		Other clothing, furnishings (men's, boys') Not analyzed in detail.....	6,057	...	60	19,257	31.4
	Underwear, hosiery.....	2,216	...	38	12,633	17.5					24	3,653	73.4
	Suits, coats, overcoats.....	286	...	8	1,998	14.3	33	Women's, children's clothing, accessories (exc. shoes).....	34,334	46.1	210	41,077	83.6
	Work clothing, gloves.....	2,365	...	38	12,197	14.4		Dresses.....	5,797	...	50	11,240	51.6
	Other clothing, furnishings (men's, boys') Not analyzed in detail.....	2,453	...	36	11,444	21.4		Suits, coats (exc. fur).....	5,179	...	29	8,133	63.6
		1,413	...	14	2,485	56.9		Furs, fur clothing.....	6,311	...	40	7,162	88.1
33	Women's, children's clothing, accessories (exc. shoes).....	10,473	30.6	65	19,292	54.3		Hosiery, underwear.....	500	...	13	3,104	16.1
	Dresses.....	3,017	...	25	10,487	28.8		Millinery and materials.....	3,366	...	33	3,445	97.7
	Suits, coats (exc. fur).....	1,147	...	12	3,768	30.4		Children's, infants' wear (exc. footwear)...	4,393	...	29	7,751	58.0
	Hosiery, underwear.....	1,632	...	31	10,838	15.0		Other apparel, accessories (exc. shoes)...	6,689	...	...	...	...
	Corsets, allied garments.....	101	...	6	4,226	2.4	34	Shoes, other footwear.....	11,620	15.6	43	14,564	79.8
	Millinery and materials.....	1,349	...	12	2,740	49.2		Men's, boys' shoes.....	3,020	...	22	7,478	40.4
	Children's, infants' wear (exc. footwear)...	936	...	24	9,724	9.6		Women's, misses' shoes.....	2,904	...	19	7,728	37.6
	Other apparel, accessories (exc. shoes)...	960	...	...	...	...		Children's, infants' shoes.....	1,918	...	20	8,062	23.8
	Not analyzed in detail.....	1,331	...	11	2,400	55.4		Other footwear.....	4,393	...	10	5,036	7.8
34	Shoes, other footwear.....	10,498	30.9	39	15,843	66.3		Not analyzed in detail.....	3,385	...	13	5,464	62.0
	Men's, boys' shoes.....	2,279	...	18	10,501	21.7	35	Piece goods (woven).....	266	0.4	8	3,025	8.8
	Women's, misses' shoes.....	3,942	...	24	9,993	39.4		Cotton.....	151	...	4	2,452	6.2
	Children's, infants' shoes.....	1,592	...	16	11,043	14.2		Other woven piece goods.....	115	...	...	...	...
	Other footwear.....	1,787	...	17	8,014	22.3	36	Home furnishings (textile).....	795	1.1	11	4,639	17.1
	Not analyzed in detail.....	898	...	7	1,291	69.6		Bedspreads, comfortables, blankets.....	381	...	6	4,290	8.9
								Sheets, pillowcases, towels.....	297	...	7	3,974	7.5
								Other textile home furnishings.....	117	...	...	...	...

See footnotes at end of table.

BY GEOGRAPHIC DIVISION: 1948—Continued

See footnotes at end of table.

MERCHANT WHOLESALERS

11.27

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	No. Commodity line	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	GENERAL-LINE DRY GOODS WHOLESALE—Continued							DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALE—Continued					
	Mountain Division (Not analyzed by commodity lines)							Middle Atlantic Division—Continued					
	Pacific Division							33 Women's, children's clothing, accessories (exc. shoes).....	162,233	10.2	536	259,102	62.6
	All establishments.....	(x)	...	17	...	...		Dresses.....	2,573	...	36	18,889	20.0
	Those analyzing commodity lines, total	28,991	100.0	16	...	...		Suits, coats (exc. fur).....	30	...	6	2,735	1.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	4,383	15.1	10	24,124	18.2		Furs, fur clothing.....	387	...	6	3,478	11.1
	Underwear, hosiery.....	1,901	...	8	21,971	8.6		Other clothing, furnishings (men's, boys').....	136,496	...	432	202,362	67.4
	Work clothing, gloves.....	914	...	9	23,104	4.0		Corsets, allied garments.....	6,631	...	53	12,137	54.6
	Other clothing, furnishings (men's, boys').....	1,568	...	7	20,951	7.5		Millinery and materials.....	61	...	30	1,779	3.4
33	Women's, children's clothing, accessories (exc. shoes).....	5,372	18.5	10	24,352	22.0		Children's, infants' wear (exc. footwear).....	1,153	...	43	12,920	8.9
	Hosiery, underwear.....	4,366	...	10	24,352	17.9		Other apparel, accessories (exc. shoes).....	4,495	...	50	32,535	13.8
	Children's, infants' wear (exc. footwear).....	424	...	10	24,352	1.7		Not analyzed in detail.....	10,405	...	28	22,310	46.6
	Other apparel, accessories (exc. shoes).....	582	...	...	...	...			
35	Piece goods (woven).....	4,302	14.8	12	25,883	16.6		35 Piece goods (woven).....	918,356	58.0	1,835	1,019,500	90.1
	Cotton.....	3,769	...	11	25,871	14.6		Cotton.....	245,004	...	722	416,932	58.6
	Rayon, nylon, other synthetic.....	388	...	7	20,951	1.8		Rayon, nylon, other synthetic.....	212,081	...	706	385,401	55.0
	Other woven piece goods.....	145	...	...	...	...		Silk.....	34,354	...	180	74,760	46.0
36	Home furnishings (textile).....	5,402	18.7	12	26,899	20.1		Wool.....	182,454	...	450	247,413	83.9
	Miscellaneous dry goods.....	3,989	13.8	14	27,233	14.6		Other woven piece goods.....	35,291	...	163	70,023	50.4
	Knit fabrics, lace fabrics.....	168	...	4	6,444	2.6		Not analyzed in detail.....	209,172	...	348	248,179	84.4
	Notions, thread, buttons, closures.....	2,391	...	11	24,466	9.8		36 Home furnishings (textile).....	160,113	10.1	465	202,518	79.1
	Yarns.....	81	...	9	21,860	0.4		Curtains, draperies.....	50,744	...	168	92,037	35.1
	Other dry goods.....	1,349	...	...	...	...		Bedsprads, comfortables, blankets.....	14,978	...	157	66,185	22.6
38	Other textile products.....	281	1.0	8	21,226	1.3		Sheets, pillowcases, towels.....	22,541	...	188	76,444	29.5
42	Floor coverings.....	5,176	17.8	6	18,013	28.7		Table linens.....	28,917	...	214	72,362	40.7
	Carpets, rugs.....	3,105	...	6	18,013	17.2		Other textile home furnishings.....	16,062	...	121	43,782	36.0
	Linoleum, other hard surface.....	2,071	...	6	18,013	11.5		Not analyzed in detail.....	26,871	...	61	29,163	92.1
126	Service receipts.....	86	0.3	...	...	...		37 Miscellaneous dry goods.....	252,939	16.0	1,004	303,001	83.5
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALE							Knit fabrics, lace fabrics.....	68,118	...	170	83,274	81.8
	New England Division							Notions, thread, buttons, closures.....	120,243	...	604	142,781	84.2
	All establishments.....	(x)	...	191	...	...		Yarns.....	5,558	...	59	32,465	17.1
	Those analyzing commodity lines, total	54,671	100.0	175	...	...		Other dry goods.....	26,993	...	146	43,685	61.8
32	Men's, boys' clothing, furnishings (exc. shoes).....	588	1.1	7	5,452	10.8		Not analyzed in detail.....	32,027	...	125	33,340	96.1
	Underwear, hosiery.....	282	...	11	3,730	7.6		28 Other textile products.....	51,299	3.2	72	169,330	30.3
	Other clothing, furnishings (men's, boys').....	306	...	...	...	...		Floor coverings.....	2,882	0.2	20	31,281	9.2
33	Women's, children's clothing, accessories (exc. shoes).....	4,653	8.5	28	7,575	61.4		Carpets, rugs.....	2,832	...	16	29,886	9.5
	Dresses.....	101	...	6	2,283	4.4		Other.....	50	...	...	...	...
	Hosiery, underwear.....	4,033	...	18	6,310	63.9		54 Radios, television sets, home appliances, and specialties.....	1,770	0.1	37	17,497	10.1
	Corsets, allied garments.....	300	...	6	330	90.9		Radio sets, tubes, etc., public address systems.....	317	...	9	6,005	5.3
	Other apparel, accessories (exc. shoes).....	219	...	...	...	...		Electric household refrigerators, freezers	50	...	8	4,343	1.2
35	Piece goods (woven).....	30,561	55.9	93	35,276	86.6		Other electric appliances, specialties.....	1,385	...	...	...	...
	Home furnishings (textile).....	12,301	22.5	49	16,348	75.2		Not analyzed in detail.....	18	...	4	1,573	1.1
	Curtains, draperies.....	2,491	...	25	6,077	41.0		118 Jewelry, silverware, trophies.....	1,130	0.1	34	15,595	7.2
	Bedsprads, comfortables, blankets.....	1,216	...	23	7,059	17.2		Clocks, watches.....	58	...	7	4,939	1.2
	Sheets, pillowcases, towels.....	1,918	...	25	8,023	23.9		Costume jewelry.....	705	...	15	5,693	12.4
	Table linens.....	314	...	15	5,440	5.8		Precious stones.....	152	...	5	2,058	7.4
	Other textile home furnishings.....	1,760	...	17	5,810	30.3		Silverware, plated ware.....	96	...	4	4,034	2.4
	Not analyzed in detail.....	4,602	...	9	4,976	92.5		Other jewelry items.....	119	...	...	...	...
37	Miscellaneous dry goods.....	5,418	9.9	41	7,793	69.5		Commodities, n.e.c., and service receipts...	20,090	1.3	...	...	...
	Notions, thread, buttons, closures.....	3,287	...	28	5,235	62.4							
	Other dry goods.....	1,022	...	7	1,634	69.1		East North Central Division					
	Not analyzed in detail.....	1,129	...	...	...	...		All establishments.....	114,763	...	378	...	...
38	Other textile products.....	238	0.4	10	1,602	14.8		Those analyzing commodity lines, total	110,926	100.0	354	...	...
	Commodities, n.e.c., and service receipts...	912	1.7	...	...	...		32 Men's, boys' clothing, furnishings (exc. shoes).....	1,863	1.7	31	10,220	18.2
	Middle Atlantic Division							Underwear, hosiery.....	1,392	...	22	6,011	23.2
	All establishments.....	(x)	...	3,955	...	...		Work clothing, gloves.....	226	...	10	3,085	7.3
	Those analyzing commodity lines, total	1,583,988	100.0	3,548	...	...		Other clothing, furnishings (men's, boys').....	245	...	...	...	...
5	Groceries.....	2,192	0.1	19	12,345	17.8		33 Women's, children's clothing, accessories (exc. shoes).....	18,278	16.5	91	23,094	79.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	10,984	0.7	144	70,682	15.5		Hosiery, underwear.....	13,992	...	66	18,353	76.2
	Underwear, hosiery.....	6,798	...	100	43,182	15.7		Corsets, allied garments.....	1,869	...	20	3,162	59.1
	Suits, coats, overcoats.....	872	...	12	5,018	17.4		Children's, infants' wear (exc. footwear).....	271	...	7	2,097	12.9
	Work clothing, gloves.....	667	...	24	6,247	10.7		Other apparel, accessories (exc. shoes).....	2,146	...	...	...	...
	Other clothing, furnishings (men's, boys').....	1,256	...	42	17,350	7.2		35 Piece goods (woven).....	46,847	42.1	149	58,259	80.4
	Not analyzed in detail.....	1,391	...	16	17,643	7.9		Cotton.....	16,017	...	70	28,358	56.5
								Rayon, nylon, other synthetic.....	4,319	...	54	17,177	25.1
								Silk.....	605	...	19	3,082	19.6
								Wool.....	8,970	...	56	16,187	55.4
								Other woven piece goods.....	2,207	...	23	7,213	30.6
								Not analyzed in detail.....	14,729	...	23	19,058	77.3
								36 Home furnishings (textile).....	17,014	15.3	80	24,546	69.3
								Curtains, draperies.....	2,676	...	41	11,947	22.4
								Bedsprads, comfortables, blankets.....	2,735	...	45	15,693	17.4
								Sheets, pillowcases, towels.....	3,408	...	47	16,371	20.8
								Table linens.....	1,808	...	16	13,316	15.4
								Other textile home furnishings.....	1,845	...	30	9,054	20.4
								Not analyzed in detail.....	4,226	...	13	4,946	85.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
						(5)							
DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS, WHOLESALERS--Continued							DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS, WHOLESALERS--Continued						
East North Central Division--Continued							South Atlantic Division--Continued						
37	Miscellaneous dry goods.....	18,394	16.6	97	24,817	74.1	36	Home furnishings (textile).....	3,136	11.0	41	12,340	25.4
	Knit fabrics, lace fabrics.....	185	...	9	1,978	9.4		Curtains, draperies.....	439	...	18	4,469	9.8
	Notions, thread, buttons, closures.....	15,560	...	70	19,856	78.4		Bedsprads, comfortables, blankets.....	899	...	26	9,377	9.6
	Yarns.....	219	...	7	3,224	6.8		Sheets, pillowcases, towels.....	807	...	27	9,858	8.2
	Other dry goods.....	1,376	...	22	4,287	32.1		Table linens.....	192	...	16	5,441	3.5
	Not analyzed in detail.....	1,054	...	16	2,366	44.5		Other textile home furnishings.....	633	...	18	4,038	15.7
								Not analyzed in detail.....	166	...	5	834	19.9
38	Other textile products.....	3,388	3.0	19	7,701	44.0	37	Miscellaneous dry goods.....	3,626	12.7	56	10,539	34.4
40	Kitchen utensils, miscellaneous homewares.....	191	0.2	6	2,189	8.7		Knit fabrics, lace fabrics.....	319	...	17	4,328	7.4
42	Floor coverings.....	290	0.3	7	3,728	7.8		Notions, thread, buttons, closures.....	2,142	...	45	7,858	27.2
	Carpets, rugs.....	253	...	5	2,233	11.3		Yarns.....	52	...	6	1,614	3.2
	Other.....	37	...	...	...	...		Other dry goods.....	1,113	...	...	...	...
43	Furniture (household, office, store).....	248	0.2	6	2,846	8.7	38	Other textile products.....	174	0.6	6	1,775	9.8
44	Drugs, drug sundries.....	790	0.7	7	2,735	28.9	39	China, glassware, crockery.....	36	0.1	4	1,164	3.1
54	Radio, television sets, home appliances, and specialties.....	334	0.3	8	3,757	8.9	40	Kitchen utensils, miscellaneous homewares.....	72	0.2	7	1,674	4.3
73	School equipment, supplies.....	299	0.3	8	2,940	10.2	42	Floor coverings.....	274	1.0	5	2,490	11.0
116	Converted paper products.....	74	0.1	4	773	9.6	44	Drugs, drug sundries.....	487	1.7	13	1,898	25.6
119	Toys, games, athletic goods.....	168	0.2	7	2,568	6.5	54	Radio, television sets, home appliances, and specialties.....	138	0.5	5	1,575	8.8
	Commodities, n.e.c., and service receipts.....	2,748	2.5	...	...	...	73	School equipment, supplies.....	38	0.1	4	462	8.2
							119	Toys, games, athletic goods.....	47	0.2	5	1,355	3.5
								Commodities, n.e.c.....	958	3.3	...	...	...
							126	Service receipts.....	68	0.2	...	...	...
West North Central Division							East South Central Division (Not analyzed by commodity lines)						
All establishments..... (x) ... 97 ...							All establishments..... 25,617 ... 84 ...						
Those analyzing commodity lines, total 23,102 100.0 86 ...							Those analyzing commodity lines, total. 23,996 100.0 76 ...						
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,360	5.9	15	5,033	27.0	32	Men's, boys' clothing, furnishings (exc. shoes).....	1,148	4.8	20	7,377	15.6
	Underwear, hosiery.....	703	...	10	3,303	21.3		Dresses.....	138	...	...	...	...
	Other clothing, furnishings (men's, boys').....	657	...	...	...	...	33	Women's, children's clothing, accessories (exc. shoes).....	4,254	17.7	30	9,543	44.6
33	Women's, children's clothing, accessories (exc. shoes).....	4,392	19.0	26	7,421	59.2		Dresses.....	138	...	5	2,261	6.1
	Hosiery, underwear.....	4,053	...	21	6,676	60.7		Hosiery, underwear.....	2,849	...	22	5,717	49.8
	Corsets, allied garments.....	37	...	4	395	9.4		Children's, infants' wear (exc. footwear).....	69	...	6	1,920	3.6
	Children's, infants' wear (exc. footwear).....	92	...	4	1,785	5.2		Other apparel, accessories (exc. shoes).....	239	...	...	...	...
	Other apparel, accessories (exc. shoes).....	210	...	...	...	...		Not analyzed in detail.....	959	...	7	3,791	25.3
35	Piece goods (woven).....	8,691	37.6	32	12,969	67.0	35	Piece goods (woven).....	11,586	48.3	33	16,041	72.2
	Cotton.....	2,554	...	19	8,213	31.1	36	Home furnishings (textile).....	2,534	10.6	21	6,813	37.2
	Rayon, nylon, other synthetic.....	2,127	...	13	5,658	37.6		Curtains, draperies.....	655	...	8	4,370	15.0
	Wool.....	2,171	...	13	6,575	33.0		Bedsprads, comfortables, blankets.....	412	...	12	3,341	12.3
	Other woven piece goods.....	1,420	...	8	2,053	69.1		Sheets, pillowcases, towels.....	684	...	11	3,234	21.2
	Not analyzed in detail.....	1,419	...	...	...	...		Other textile home furnishings.....	171	...	...	...	...
36	Home furnishings (textile).....	1,422	6.2	17	4,839	29.4		Not analyzed in detail.....	612	...	4	1,380	44.3
	Curtains, draperies.....	376	...	6	2,030	18.5	37	Miscellaneous dry goods.....	1,689	7.0	32	8,501	19.9
	Bedsprads, comfortables, blankets.....	298	...	8	2,771	10.8		Notions, thread, buttons, closures.....	1,063	...	23	5,906	18.0
	Sheets, pillowcases, towels.....	443	...	8	3,785	11.9		Other dry goods.....	322	...	...	...	...
	Table linens.....	186	...	8	3,270	5.6		Not analyzed in detail.....	304	...	6	614	49.5
	Other textile home furnishings.....	116	...	...	...	...	38	Other textile products.....	1,249	5.2	4	2,568	48.6
37	Miscellaneous dry goods.....	4,732	20.5	40	8,548	55.4	44	Drugs, drug sundries.....	364	1.5	12	1,809	20.1
	Notions, thread, buttons, closures.....	2,571	...	31	5,520	46.6	73	School equipment, supplies.....	65	0.3	5	613	10.6
	Other dry goods.....	1,676	...	...	...	...		Commodities, n.e.c.....	1,107	4.6	...	...	...
	Not analyzed in detail.....	485	...	4	684	70.9							
44	Drugs, drug sundries.....	78	0.3	4	517	15.1	Mountain Division						
126	Commodities, n.e.c., and service receipts.....	2,250	9.7	...	...	...	All establishments..... 4,210 ... 24 ...						
	Service receipts.....	177	0.8	...	...	...	Those analyzing commodity lines, total 3,470 100.0 18 ...						
South Atlantic Division							Pacific Division						
All establishments..... 31,628 ... 169 ...							All establishments..... 79,786 ... 306 ...						
Those analyzing commodity lines, total 28,621 100.0 147 ...							Those analyzing commodity lines, total 76,679 100.0 278 ...						
3	Confectionery.....	30	0.1	4	452	6.6	35	Piece goods (woven).....	535	15.4	4	727	73.6
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,138	4.0	26	4,705	24.2	36	Home furnishings (textile).....	994	28.6	6	1,015	97.9
	Underwear, hosiery.....	583	...	23	4,390	13.3		Bedsprads, comfortables, blankets.....	297	...	5	904	32.8
	Suits, coats, overcoats.....	79	...	5	835	9.5		Other textile home furnishings.....	697	...	...	...	...
	Work clothing, gloves.....	397	...	17	4,108	9.7	37	Miscellaneous dry goods.....	636	18.3	7	854	74.5
	Other clothing, furnishings (men's, boys').....	79	...	...	...	...		Notions, thread, buttons, closures.....	465	...	4	689	67.5
33	Women's, children's clothing, accessories (exc. shoes).....	5,163	18.0	57	9,817	52.6		Other dry goods.....	171	...	...	...	...
	Dresses.....	20	...	8	1,238	1.6		Commodities, n.e.c.....	1,305	37.7	...	...	...
	Suits, coats (exc. fur).....	23	...	4	674	3.4	Pacific Division						
	Hosiery, underwear.....	4,314	...	48	9,167	47.1	All establishments..... 79,786 ... 306 ...						
	Corsets, allied garments.....	315	...	9	959	32.8	Those analyzing commodity lines, total 76,679 100.0 278 ...						
	Children's, infants' wear (exc. footwear).....	243	...	10	1,884	12.9	32	Men's, boys' clothing, furnishings (exc. shoes).....	2,245	2.9	13	9,215	24.4
	Other apparel, accessories (exc. shoes).....	248	...	...	...	...		Underwear, hosiery.....	1,910	...	10	8,448	22.6
34	Shoes, other footwear.....	86	0.3	4	973	8.8		Work clothing, gloves.....	272	...	5	4,232	6.4
35	Piece goods (woven).....	13,150	46.0	66	18,606	70.7		Other clothing, furnishings (men's, boys').....	63	...	...	...	...
	Cotton.....	8,432	...	46	15,991	52.7	33	Women's, children's clothing, accessories (exc. shoes).....	5,122	6.7	43	9,882	51.8
	Rayon, nylon, other synthetic.....	2,426	...	30	9,302	15.3		Dresses.....	91	...	6	4,262	2.1
	Silk.....	487	...	11	5,317	9.2		Hosiery, underwear.....	4,110	...	31	9,121	45.1
	Wool.....	1,910	...	23	7,076	27.0		Corsets, allied garments.....	239	...	7	3,355	7.1
	Other woven piece goods.....	196	...	12	3,579	5.5		Children's, infants' wear (exc. footwear).....	318	...	11	4,358	7.3
	Not analyzed in detail.....	699	...	9	1,381	50.6		Other apparel accessories (exc. shoes).....	364	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousands dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)		
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS--Continued							PIECE GOODS CONVERTERS--Continued						
	Pacific Division--Continued							East South Central Division (Not analyzed by commodity lines)						
35	Piece goods (woven).....	37,180	48.5	136	43,243	85.4		West South Central Division (Not analyzed by commodity lines)						
	Cotton.....	8,400	...	63	20,546	40.9		Mountain Division (Not analyzed by commodity lines)						
	Rayon, nylon, other synthetic.....	6,173	...	49	16,829	36.7		Pacific Division						
	Silk.....	142	...	7	2,276	6.2		All establishments.....	(x)	...	30	...	...
	Wool.....	12,591	...	58	19,115	65.9		Those analyzing commodity lines, total	25,646	100.0	29	...	...
	Other woven piece goods.....	755	...	14	6,163	12.2								
	Not analyzed in detail.....	9,119	...	37	10,385	87.8								
36	Home furnishings (textile).....	15,615	20.4	65	21,926	71.2		Piece goods (woven).....	25,646	100.0	29	20,946	100.0	
	Curtains, draperies.....	3,923	...	31	12,370	31.7		Cotton.....	10,327	...	14	17,603	58.6	
	Bedspreads, comfortables, blankets.....	3,176	...	29	15,348	20.7		Rayon, nylon, other synthetic.....	10,287	...	50	13,819	74.4	
	Sheets, pillowcases, towels.....	5,029	...	32	13,805	31.8		Silk.....	376	...	7	7,933	4.9	
	Table linens.....	1,363	...	31	13,392	10.2		Wool.....	908	...	6	8,854	10.2	
	Other textile home furnishings.....	1,065	...	17	10,830	9.8		Other woven piece goods.....	3,738	...	...	...	...
	Not analyzed in detail.....	1,059	...	7	1,343	80.0								
37	Miscellaneous dry goods.....	12,416	16.2	79	18,561	66.9		FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS						
	Knit fabrics, lace fabrics.....	1,101	...	10	2,580	42.7		New England Division						
	Notions, thread, buttons, closures.....	6,290	...	53	10,423	60.3		All establishments.....	(x)	...	83	...	...
	Yarns.....	231	...	6	1,660	8.7		Those analyzing commodity lines, total	11,902	100.0	76	...	...
	Other dry goods.....	1,905	...	16	3,822	49.8								
	Not analyzed in detail.....	2,889	...	12	5,174	55.8								
38	Other textile products.....	2,268	3.0	10	5,073	45.2		43	Furniture (household, office, store).....	10,817	90.8	76	11,902	90.8
40	Kitchen utensils, miscellaneous homewares.....	90	0.1	5	1,088	8.3		Household furniture.....	5,477	...	37	8,928	82.4	
42	Floor coverings.....	185	0.2	9	4,604	4.0		Office furniture (wooden).....	1,320	...	20	3,223	41.5	
	Carpets, rugs.....	171	...	8	4,354	3.9		Office furniture (metal).....	2,007	...	16	3,592	35.9	
	Other.....	14	...	...	...	...		Mattresses, bed springs.....	138	...	9	2,250	6.1
43	Furniture (household, office, store).....	183	0.2	6	1,900	9.6		Other furniture.....	105	...	5	780	13.5	
44	Drugs, drug sundries.....	227	0.3	4	669	33.9		Not analyzed in detail.....	1,770	...	14	1,994	88.8	
54	Radios, television sets, home appliances, and specialties.....	54	0.1	5	1,081	5.0								
118	Jewelry, silverware, trophies.....	74	0.1	7	619	12.0		71	Stationers', office supplies (exc. paper)....	200	1.7	4	849	23.6
	Costume jewelry.....	22	...	6	537	4.4		75	Office machines.....	55	0.5	7	1,446	3.8
	Silverware, plate ware.....	14	...	4	452	3.1		Converted paper products.....	273	2.3	6	4,051	6.7	
	Other jewelry items.....	38	...	...	...	...		Second-hand merchandise.....	225	1.9	8	1,339	16.8
	Commodities, n.e.c., and service receipts.....	1,020	1.3	...	...	...		Commodities n.e.c.....	332	2.8	...	...	...
	PIECE GOODS CONVERTERS							Middle Atlantic Division						
	New England Division							All establishments.....	135,663	...	412	...	...
	All establishments.....	28,245	...	33	...	...		Those analyzing commodity lines, total	133,648	100.0	387	...	...
	Those analyzing commodity lines, total	22,974	100.0	29	...	...						
35	Piece goods (woven).....	20,544	89.4	29	22,974	89.4		39	China, glassware, crockery.....	197	0.1	6	1,366	14.4
	Cotton.....	9,132	...	14	14,592	62.6		40	Kitchen utensils, miscellaneous homewares.....	107	0.1	4	777	13.8
	Rayon, nylon, other synthetic.....	4,030	...	13	58,666	6.9		42	Floor coverings.....	406	0.3	12	3,425	11.8
	Other woven piece goods.....	3,849		43	Furniture (household, office, store).....	126,938	95.0	387	133,648	95.0
	Not analyzed in detail.....	3,533	...	5	3,533	100.0		Household furniture.....	81,695	...	186	87,572	93.3	
	Commodities, n.e.c.....	2,430	10.6	...	...	...		Office furniture (wooden).....	14,791	...	99	27,367	54.0
								Office furniture (metal).....	13,081	...	106	26,530	49.3	
								Mattresses, bed springs.....	1,498	...	40	21,383	7.5	
								Other furniture.....	830	...	24	7,170	11.9	
								Not analyzed in detail.....	14,920	...	69	15,952	93.5	
	Middle Atlantic Division							54	Radios, television sets, home appliances, and specialties.....	441	0.3	9	9,422	4.7
	All establishments.....	1,661,142	...	1,026		71	Stationers', office supplies (exc. paper)....	471	0.4	9	2,923	16.1
	Those analyzing commodity lines, total	1,649,293	100.0	990	...	...						
35	Piece goods (woven).....	1,617,487	98.1	990	1,649,293	98.1		75	Office machines.....	565	0.4	24	4,880	11.6
	Cotton.....	633,901	...	400	896,756	70.7		Accounting, statistical machines.....	46	...	5	780	5.9	
	Rayon, nylon, other synthetic.....	835,118	...	649	1,158,259	72.1		Addressing, mailing machines.....	15	...	5	639	2.3	
	Silk.....	31,297	...	73	139,988	22.4		Typewriters.....	175	...	14	2,309	7.6	
	Wool.....	13,762	...	29	56,994	24.1		Other office machines.....	180	...	...	...	...
	Other woven piece goods.....	8,391	...	28	48,656	17.2		Not analyzed in detail.....	149	...	5	1,640	9.1	
	Not analyzed in detail.....	95,018	...	74	101,197	93.9								
36	Home furnishings (textile).....	5,615	0.3	12	33,597	16.7		116	Converted paper products.....	355	0.3	10	2,210	16.1
	Curtains, draperies.....	2,799	...	8	30,716	9.1		Paper stationery, office supplies.....	355	...	10	2,210	16.1	
	Bedspreads, comfortables, blankets.....	1,393	...	5	23,273	6.0		124	Second-hand merchandise.....	1,511	1.1	26	1,889	80.0
	Sheets, pillowcases, towels.....	821	...	5	13,513	6.1		Commodities, n.e.c.....	2,381	1.8	...	...	...
	Other textile home furnishings.....	602	...	...	...	...		Service receipts.....	276	0.2	25	6,742	4.1
37	Miscellaneous dry goods.....	15,018	0.9	17	49,570	30.3								
	Knit fabrics, lace fabrics.....	5,615	...	8	10,999	51.0								
	Yarns.....	1,927	...	4	17,583	11.0								
	Other dry goods.....	7,476	...	...	...	...				
38	Other textile products.....	5,965	0.4	7	24,167	24.7		39	China, glassware, crockery.....	56	0.1	4	471	11.9
	Commodities, n.e.c.....	3,369	0.2		40	Kitchen utensils, miscellaneous homewares.....	232	0.3	7	2,011	11.5
126	Service receipts.....	1,839	0.1		42	Floor coverings.....	2,704	3.7	16	10,287	26.3
									Carpets, rugs.....	1,493	...	14	9,771	15.3
									Other.....	1,211
	East North Central Division (Not analyzed by commodity lines)							43	Furniture (household, office, store).....	63,347	86.5	299	73,277	86.5
	West North Central Division (Not analyzed by commodity lines)							Household furniture.....	38,906	...	95	46,063	83.6	
	South Atlantic Division (Not analyzed by commodity lines)							Office furniture (wooden).....	7,126	...	71	15,643	46.2	
								Office furniture (metal).....	7,821	...	67	15,413	48.8	
								Mattresses, bed springs.....	1,083	...	28	13,243	82.8	
								Other furniture.....	739	...	5	5,787	12.8	
								Not analyzed in detail.....	6,282	...	38	9,572	86.7	

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS--Continued													
East North Central Division--Continued													
54	Radios, television sets, home appliances, and specialties.....	1,151	1.6	10	7,797	14.8	43	Furniture (household, office, store).....	8,609	71.0	34	12,124	71.0
71	Stationers', office supplies (exc. paper)...	1,064	1.5	13	3,905	27.2		Household furniture.....	5,985	...	18	9,109	65.7
75	Office machines.....	791	1.1	25	5,485	14.4		Office furniture (wooden).....	1,225	...	10	2,935	41.7
	Accounting, statistical machines.....	52	...	5	715	7.3		Office furniture (metal).....	562	...	8	1,948	28.8
	Typewriter.....	241	...	16	3,428	7.0		Mattresses, bed springs.....	470	...	10	7,680	6.1
	Other office machines.....	219	...	...	...	...		Other furniture.....	367	...	...	...	...
	Not analyzed in detail.....	279	...	8	1,867	14.9	54	Radios, television sets, home appliances, and specialties.....	146	1.2	4	3,923	3.7
78	Office, store fixtures and equipment, n.e.c.	178	0.2	8	1,836	9.7	71	Stationers', office supplies (exc. paper)...	398	3.3	5	1,125	35.4
							75	Office machines.....	82	0.7	4	1,045	7.8
116	Converted paper products.....	1,043	1.4	28	5,035	20.7	116	Converted paper products.....	251	2.1	4	1,637	15.3
	Paper stationery, office supplies.....	988	...	25	4,656	21.2		Paper stationery, office supplies.....	251	...	4	1,637	15.3
	Miscellaneous converted paper products.....	55	...	...	...	...		Commodities, n.e.c.....	1,541	12.7	...	...	...
117	Books, magazines, printed materials.....	168	0.2	5	1,058	15.8	126	Service receipts.....	21	0.1	...	...	...
124	Second-hand merchandise.....	956	1.3	24	1,867	51.2		West South Central Division					
126	Commodities, n.e.c.....	1,116	1.5	...	...	...		All establishments.....	(x)	...	67	...	...
	Service receipts.....	471	0.6	24	5,251	9.0		Those analyzing commodity lines, total	29,133	100.0	61	...	...
West North Central Division													
	All establishments.....	(x)	...	77	...	...	42	Floor coverings.....	500	1.7	7	4,711	10.6
	Those analyzing commodity lines, total	25,631	100.0	72	...	...		Linoleum, other hard surface.....	114	...	6	4,241	2.7
42	Floor coverings.....	2,942	11.5	8	9,868	29.3	43	Furniture (household, office, store).....	23,301	79.9	61	29,133	79.9
	Carpets, rugs.....	2,064	...	5	6,497	31.8		Household furniture.....	16,102	...	22	18,935	85.0
	Other.....	878	...	...	...	...		Office furniture (wooden).....	3,021	...	22	6,543	46.2
43	Furniture (household, office, store).....	20,227	78.8	72	25,631	78.8		Office furniture (metal).....	1,601	...	17	4,379	36.6
	Household furniture.....	13,170	...	30	19,373	68.0		Mattresses, bed springs.....	346	...	4	3,226	10.7
	Office furniture (wooden).....	1,571	...	26	6,739	23.3		Not analyzed in detail.....	2,231	...	14	3,054	73.0
	Office furniture (metal).....	2,585	...	23	4,779	54.1	54	Radios, television sets, home appliances, and specialties.....	1,715	5.9	4	4,908	34.9
	Other furniture.....	1,298	...	...	...	...		Radio sets, tubes, etc., public address systems.....	818	...	4	4,908	16.7
	Not analyzed in detail.....	1,603	...	10	1,809	88.6		Electric home laundry equipment.....	120	...	4	4,908	2.4
54	Radios, television sets, home appliances, and specialties.....	1,513	5.9	4	3,652	41.4		Other electric appliances, specialties.....	777	...	...	...	...
71	Stationers', office supplies (exc. paper)...	41	0.2	4	300	4.6	71	Stationers', office supplies (exc. paper)...	770	2.6	7	2,216	34.7
78	Office, store fixtures and equipment, n.e.c.	46	0.2	5	468	9.8	75	Office machines.....	310	1.1	7	1,348	23.0
116	Converted paper products.....	276	1.1	6	1,042	26.5	116	Converted paper products.....	1,100	3.8	16	4,775	23.0
	Paper stationery, office supplies.....	276	...	6	1,042	26.5		Commodities, n.e.c.....	750	2.6	...	...	...
	Commodities, n.e.c., and service receipts...	586	2.3	...	...	...	126	Service receipts.....	687	2.4	14	3,471	19.8
South Atlantic Division													
	All establishments.....	(x)	...	109	...	...	Mountain Division (Not analyzed by commodity lines)						
	Those analyzing commodity lines, total	38,391	100.0	102	...	...	Pacific Division						
36	Home furnishings (textile).....	28	0.1	4	1,947	1.4		All establishments.....	27,047	...	121	...	...
								Those analyzing commodity lines, total	25,743	100.0	110	...	...
42	Floor coverings.....	947	2.5	15	7,689	12.3	42	Floor coverings.....	471	1.8	5	2,484	19.0
	Carpets, rugs.....	228	...	6	3,994	5.7							
	Linoleum, other hard surface.....	508	...	8	6,419	7.9	43	Furniture (household, office, store).....	22,766	88.4	110	25,743	88.4
	Other.....	211	...	...	...	...		Household furniture.....	7,326	...	44	8,813	83.1
43	Furniture (household, office, store).....	33,413	87.0	105	38,391	87.0		Office furniture (wooden).....	7,013	...	38	10,319	68.0
	Household furniture.....	16,751	...	46	21,637	77.4		Office furniture (metal).....	3,916	...	29	7,381	53.0
	Office furniture (wooden).....	4,278	...	31	9,310	46.0		Other furniture.....	388	...	...	...	...
	Office furniture (metal).....	2,206	...	29	6,521	33.8		Not analyzed in detail.....	4,123	...	23	4,277	96.4
	Mattresses, bed springs.....	2,542	...	23	15,383	16.5	71	Stationers', office supplies (exc. paper)...	647	2.5	8	2,481	26.1
	Other furniture.....	193	...	6	2,140	9.0	75	Office machines.....	127	0.5	8	681	18.6
	Not analyzed in detail.....	7,443	...	25	8,143	91.4		Accounting, statistical machines.....	8	...	4	266	3.0
54	Radios, television sets, home appliances, and specialties.....	873	2.3	11	6,390	13.7		Typewriter.....	56	...	6	479	11.7
	Radio sets, tubes, etc., public address systems.....	294	...	4	4,503	6.5		Other office machines.....	63	...	...	...	...
	Electric home laundry equipment.....	153	...	4	3,562	4.4	124	Second-hand merchandise.....	283	1.1	7	1,905	14.8
	Other electric appliances, specialties.....	421	...	...	...	...	126	Commodities, n.e.c.....	1,279	5.0	...	...	...
57	Plumbing, heating, air-conditioning.....	210	0.5	5	1,230	17.1		Service receipts.....	170	0.7	12	4,063	4.2
71	Stationers', office supplies (exc. paper)...	711	2.4	10	3,412	26.7	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS						
75	Office machines.....	254	0.7	15	4,002	6.6	New England Division						
116	Converted paper products.....	659	1.7	15	4,071	16.2		All establishments.....	(x)	...	149	...	...
	Paper stationery, office supplies.....	659	...	15	4,071	16.2		Those analyzing commodity lines, total	39,484	100.0	138	...	...
117	Books, magazines, printed materials.....	137	0.5	6	1,512	13.0	39	China, glassware, crockery.....	3,596	9.1	28	5,889	61.1
124	Second-hand merchandise.....	1,007	0.7	...	4.5	63.3	40	Kitchen utensils, miscellaneous homewares...	8,395	21.3	38	15,738	53.3
126	Commodities, n.e.c.....	48	1.2	...	...	...	41	Musical instruments, phonograph records...	1,861	4.7	8	1,861	100.0
	Service receipts.....	138	0.4	11	1,137	6.4	42	Floor coverings.....	19,471	49.4	44	23,063	84.4
East South Central Division													
	All establishments.....	(x)	...	37	...	...		Carpets, rugs.....	6,412	...	20	15,218	44.1
	Those analyzing commodity lines, total	13,144	100.0	34	...	...		Linoleum, other hard surface.....	6,597	...	21	15,923	47.4
42	Floor coverings.....	1,007	8.9	...	6,659	16.3		Other.....	1,292	...	10	11,780	1.0
	Carpets, rugs.....	327	...	4	3,554	9.5		Not analyzed in detail.....	5,170	...	14	5,339	99.8
	Linoleum, other hard surface.....	779	...	4	6,381	11.6							

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales (Thousand dollars) (4)	
HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE ¹ —Continued							HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE ¹ —Continued						
New England Division—Continued							East North Central Division—Continued						
43	Furniture (household, office, store).....	1,184	3.0	22	4,462	26.5	42	Floor coverings.....	74,784	45.5	87	80,939	92.4
	Mattresses, bed springs.....	507	...	7	860	59.0		Carpets, rugs.....	43,880	...	54	70,493	62.2
	Other furniture.....	430	...	...	...	...		Linoleum, other hard surface.....	21,834	...	57	69,674	31.3
	Not analyzed in detail.....	247	...	8	992	24.9		Other.....	4,667	...	29	44,488	10.1
54	Radios, television sets, home appliances, and specialties.....	1,746	4.4	2	6,332	27.6		Not analyzed in detail.....	4,403	...	13	5,213	84.5
56	Hardware.....	288	0.7	4	3,588	8.0	43	Furniture (household, office, store).....	4,060	2.5	26	10,456	38.8
124	Second-hand merchandise.....	316	0.8	12	344	91.9		Household furniture.....	1,401	...	12	7,458	18.8
	Commodities, n.e.c.....	2,547	6.4	...	...	...		Other furniture.....	1,074	...	...	...	...
126	Service receipts.....	80	0.2	...	...	...		Not analyzed in detail.....	1,585	...	9	2,006	79.0
Middle Atlantic Division							52	Electrical wiring supplies, construction materials.....	414	0.2	4	2,994	13.8
	All establishments.....	440,437	...	1,381	...	...	54	Radios, television sets, home appliances, and specialties.....	1,849	1.1	17	16,825	11.0
	Those analyzing commodity lines, total	428,164	100.0	1,242	...	...	56	Hardware.....	896	0.5	6	5,884	15.2
33	Women's, children's clothing, accessories (exc. shoes).....	432	0.1	7	4,653	9.3	57	Plumbing, heating, air-conditioning.....	340	0.2	6	4,968	6.8
	Hosiery, underwear.....	162	...	5	3,380	4.8	116	Converted paper products.....	228	0.1	6	5,449	4.2
	Other apparel, accessories (exc. shoes)...	270	...	...	...	...	117	Books, magazines, printed materials.....	141	0.1	6	5,873	2.4
35	Piece goods (woven).....	25,013	5.8	13	79,665	31.4	118	Jewelry, silverware, trophies.....	196	0.1	9	6,470	3.0
36	Home furnishings (textile).....	21,774	5.1	23	86,042	25.3		Clocks, watches.....	43	...	4	716	6.0
	Curtains, draperies.....	2,477	...	7	5,424	45.7		Silverware, plated ware.....	86	...	4	5,419	1.6
	Bedsprads, comfortables, blankets.....	13,988	...	9	79,425	17.6		Not analyzed in detail.....	67	...	...	...	...
	Sheets, pillowcases, towels.....	3,787	...	7	77,314	4.9	119	Toys, games, athletic goods.....	2,386	1.4	8	10,448	22.8
	Table linens.....	341	...	6	9,890	3.5	124	Second-hand merchandise.....	429	0.3	12	607	70.7
	Other textile home furnishings.....	1,156	...	...	...	...		Commodities, n.e.c.....	5,601	3.4	...	...	...
39	China, glassware, crockery.....	64,515	15.1	344	86,725	74.4	126	Service receipts.....	149	0.1	8	8,242	1.8
40	Kitchen utensils, miscellaneous homewares.....	70,759	16.5	384	94,549	74.8	West North Central Division						
41	Musical instruments, phonograph records.....	32,088	7.5	118	34,579	92.8		All establishments.....	(x)	...	105	...	...
42	Floor coverings.....	146,423	34.3	308	156,113	93.8		Those analyzing commodity lines, total	51,274	100.0	99	...	...
	Carpets, rugs.....	83,249	...	215	119,346	69.8	36	Home furnishings (textile).....	1,034	2.0	4	8,445	12.3
	Linoleum, other hard surface.....	39,095	...	102	88,465	44.2	39	China, glassware, crockery.....	3,874	7.6	20	5,377	72.0
	Other.....	7,334	...	57	50,442	14.5	40	Kitchen utensils, miscellaneous homewares.....	2,385	4.6	21	17,953	13.3
	Not analyzed in detail.....	16,745	...	46	18,335	91.3	41	Musical instruments, phonograph records.....	6,957	13.6	22	11,939	58.3
43	Furniture (household, office, store).....	7,373	1.7	96	24,093	30.6	42	Floor coverings.....	26,748	52.2	4	31,384	85.2
	Household furniture.....	2,254	...	53	11,382	19.8		Carpets, rugs.....	16,384	...	16	27,710	59.1
	Mattresses, bed springs.....	4,002	...	20	8,900	22.5		Linoleum, other hard surface.....	9,457	...	21	30,056	31.5
	Other furniture.....	437	...	...	...	...		Other.....	907	...	...	...	...
	Not analyzed in detail.....	2,680	...	19	4,302	61.3	43	Furniture (household, office, store).....	3,227	6.3	17	18,349	17.6
45	Paints, varnishes, lacquers.....	488	0.1	18	8,736	5.6		Household furniture.....	2,697	...	11	17,715	15.2
51	Automotive parts, accessories, etc.....	459	0.1	4	1,409	34.7		Other furniture.....	530	...	...	...	...
52	Electrical wiring supplies, construction materials.....	580	0.1	21	8,476	6.8	119	Toys, games, athletic goods.....	109	0.2	5	799	13.6
54	Radios, television sets, home appliances, and specialties.....	3,669	0.8	36	21,591	17.0	124	Second-hand merchandise.....	84	0.2	8	84	100.0
55	Electric commercial equipment.....	554	0.1	7	3,714	14.9		Commodities, n.e.c., and service receipts.....	6,856	13.3	...	...	...
56	Hardware.....	2,371	0.6	33	13,602	17.4	South Atlantic Division						
78	Office, store fixtures and equipment, n.e.c.....	378	0.1	6	1,249	30.3		All establishments.....	(x)	...	152	...	...
109	Glass (sheet and containers).....	327	0.1	4	1,774	18.4		Those analyzing commodity lines, total	42,309	100.0	137	...	...
115	Paper (basic materials, paperboard).....	753	0.2	12	4,899	15.4	36	Home furnishings (textile).....	336	0.8	4	3,342	10.0
116	Converted paper products.....	1,589	0.4	23	13,673	11.6	39	China, glassware, crockery.....	2,247	5.3	32	4,558	49.3
	Paper stationery, office supplies.....	68	...	5	1,610	4.2	40	Kitchen utensils, miscellaneous homewares.....	4,490	10.6	34	9,114	49.3
	Paper bags.....	635	...	10	4,950	12.8	41	Musical instruments.....	6,390	15.1	26	6,839	93.4
	Boxes, containers (paper, paperboard).....	583	...	7	6,636	9.8	42	Floor coverings.....	22,883	54.1	54	25,274	30.5
	Miscellaneous converted paper products.....	303	...	...	...	...		Carpets, rugs.....	8,049	...	26	16,978	47.4
118	Jewelry, silverware, trophies.....	2,112	0.5	50	14,936	14.1		Linoleum, other hard surface.....	9,930	...	38	19,419	50.1
	Clocks, watches.....	352	...	14	9,194	3.8		Other.....	2,430	...	20	14,731	37.7
	Costume jewelry.....	164	...	9	874	21.0		Not analyzed in detail.....	2,474	...	10	3,416	7.4
	Silverware, plated ware.....	860	...	21	5,630	15.3	43	Furniture (household, office, store).....	1,204	2.8	9	5,440	22.1
	Other jewelry items.....	134	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	1,945	4.6	12	8,582	24.7
	Not analyzed in detail.....	580	...	10	1,121	51.7	119	Toys, games, athletic goods.....	242	0.6	6	1,646	14.7
119	Toys, games, athletic goods.....	3,042	0.7	30	15,105	20.1		Commodities, n.e.c.....	1,956	4.7	...	...	...
	Toys, games.....	2,501	...	24	12,124	20.6	126	Service receipts.....	586	1.4	...	...	...
	Children's vehicles (exc. bicycles).....	93	...	4	2,330	4.0	East South Central Division						
	Other athletic goods.....	448	...	...	...	...		All establishments.....	(x)	...	39	...	...
124	Second-hand merchandise.....	1,438	0.3	43	1,897	75.8		Those analyzing commodity lines, total	13,716	100.0	38	...	...
126	Service receipts.....	355	0.1	24	5,149	6.9	39	China, glassware, crockery.....	1,718	12.5	12	2,875	49.8
East North Central Division							40	Kitchen utensils, miscellaneous homewares.....	1,219	9.7	8	6,858	17.1
	All establishments.....	172,993	...	402	...	...	41	Musical instruments, phonograph records.....	1,416	10.3	4	1,416	100.0
	Those analyzing commodity lines, total	164,876	100.0	377	...	...	42	Floor coverings.....	4,766	34.8	11	8,079	64.3
36	Home furnishings (textile).....	538	0.3	5	4,235	12.7		Carpets, rugs.....	1,497	...	7	7,007	19.2
	Bedsprads, comfortables, blankets.....	83	...	5	4,235	...		Linoleum, other hard surface.....	2,730	...	10	8,445	54.8
	Other textile home furnishings.....	455	...	...	...	...		Other.....	539	...	...	...	...
39	China, glassware, crockery.....	15,333	9.3	95	33,787	64.4	43	Furniture (household, office, store).....	2,050	14.9	4	5,537	38.1
40	Kitchen utensils, miscellaneous homewares.....	32,577	19.8	118	43,925	74.2		Commodities, n.e.c.....	2,424	17.7	...	...	...
41	Musical instruments, phonograph records.....	24,955	15.1	69	25,713	97.0	126	Service receipts.....	13	0.1	...	...	...

See footnotes at end of table.

BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE—Continued							WRAPPING PAPER, TWINE MERCHANTS—Continued					
	West South Central Division							Middle Atlantic Division—Continued					
	All establishments.....	(x)	...	82	...	...	115	Paper (basic materials, paperboard).....	70,320	86.0	200	81,828	86.0
	Those analyzing commodity lines, total	41,684	100.0	76	...	...		Newsprint, groundwood, book paper.....	935	...	25	12,488	7.5
36	Home furnishings (textile).....	1,050	2.5	7	8,798	11.9		Fine paper.....	3,812	...	37	22,280	7.5
39	China, glassware, crockery.....	4,996	11.0	18	18,775	24.5		Wrapping paper.....	57,294	...	192	80,119	71.5
40	Kitchen utensils, miscellaneous homewares.....	3,266	7.8	23	22,125	14.8		Buliding paper, board.....	1,693	...	23	14,342	11.8
41	Musical instruments, phonograph records.....	3,475	8.3	18	3,566	97.4		Miscellaneous paper, paperboard.....	6,596	...	66	32,980	20.2
42	Floor coverings.....	16,304	39.5	25	29,333	55.6	116	Converted paper products.....	8,519	10.4	73	29,435	28.9
	Carpets, rugs.....	6,936	...	13	23,792	29.5		Paper stationery, office supplies.....	678	...	17	7,913	8.6
	Linooleum, other hard surface.....	8,424	...	20	28,553	29.2		Paper bags.....	5,201	...	61	25,459	24.4
	Other.....	944	...	...	...	...		Boxes, containers (paper, paperboard)....	1,175	...	32	12,914	9.1
43	Furniture (household, office, store).....	4,415	10.6	19	24,692	17.9		Miscellaneous converted paper products....	1,465	...	...	...	...
	Household furniture.....	3,553	...	11	22,589	14.4		Commodities, n.e.c., and service receipts..	1,247	1.5	...	...	...
	Other furniture.....	1,162	...	...	...	...		East North Central Division					
52	Electrical wiring supplies, construction materials.....	678	1.6	4	13,505	5.0		All establishments.....	60,315	...	95	...	...
54	Radios, television sets, home appliances, and specialties.....	3,927	9.4	10	15,902	24.7		Those analyzing commodity lines, total	79,383	100.0	89	...	...
57	Plumbing, heating, air-conditioning.....	778	0.9	6	4,170	9.1							
119	Toys, games, athletic goods.....	378	0.9	4	2,587	14.6	32	Men's, boys', clothing, furnishings (exc. shoes).....	566	1.0	4	3,952	14.3
126	Commodities, n.e.c., and service receipts.....	3,122	7.5	...	...	...	44	Drugs, drug sundries.....	180	0.3	5	2,646	6.8
		95	0.2	4	603	15.8	73	School equipment, supplies.....	600	1.0	4	2,851	21.0
							86	Industrial equipment, supplies.....	900	1.5	7	5,799	15.5
	Mountain Division						115	Paper (basic materials, paperboard).....	45,655	76.8	89	59,383	76.8
	All establishments.....	11,328	...	30	...	...		Newsprint, groundwood, book paper.....	406	...	12	12,235	3.3
	Those analyzing commodity lines, total	11,151	100.0	27	...	...		Fine paper.....	6,283	...	28	25,159	25.0
39	China, glassware, crockery.....	411	3.7	6	729	56.4		Wrapping paper.....	36,397	...	86	58,111	63.6
40	Kitchen utensils, miscellaneous homewares.....	439	3.9	6	709	61.9		Buliding paper, board.....	1,641	...	16	15,043	16.3
42	Floor coverings.....	6,674	59.9	15	9,236	72.3		Miscellaneous paper, paperboard.....	1,388	...	32	24,007	26.0
	Carpets, rugs.....	3,315	...	9	8,521	38.9	116	Converted paper products.....	9,267	15.6	44	30,044	30.8
	Other.....	2,951	...	...	...	...		Paper stationery, office supplies.....	760	...	13	8,295	9.2
	Not analyzed in detail.....	408	...	4	408	100.0		Paper bags.....	5,019	...	35	24,278	20.7
54	Radios, television sets, home appliances, and specialties.....	100	0.9	4	1,148	8.7		Boxes, containers (paper, paperboard)....	1,161	...	21	17,570	6.6
	Commodities, n.e.c., and service receipts.....	3,527	31.6	...	...	...	119	Miscellaneous converted paper products....	2,327	...	...	...	...
	Pacific Division							Toys, games, athletic goods.....	93	0.2	4	3,075	3.0
	All establishments.....	115,510	...	300	...	...		Commodities, n.e.c., and service receipts..	2,122	3.6	...	...	...
	Those analyzing commodity lines, total	111,448	100.0	254	...	...		West North Central Division					
36	Home furnishings (textile).....	8,389	7.5	14	40,624	20.6		All establishments.....	20,262	...	27	...	...
39	China, glassware, crockery.....	9,081	8.1	64	15,748	57.7		Those analyzing commodity lines, total	20,262	100.0	27	...	...
40	Kitchen utensils, miscellaneous homewares.....	18,505	16.6	83	27,470	67.4	115	Paper (basic materials, paperboard).....	14,533	71.7	27	20,262	71.7
41	Musical instruments, phonograph records.....	10,018	9.0	42	10,998	91.1		Fine papers.....	3,813	...	15	14,506	26.0
42	Floor coverings.....	52,099	46.9	58	63,807	81.6		Wrapping paper.....	9,587	...	27	20,262	47.3
	Carpets, rugs.....	28,292	...	42	60,712	46.6		Miscellaneous paper, paperboard.....	1,133	...	...	...	...
	Linooleum, other hard surface.....	17,690	...	38	59,836	29.6	116	Converted paper products.....	5,815	25.6	18	16,580	31.3
	Other.....	6,117	...	...	...	...		Paper stationery, office supplies.....	635	...	15	14,866	4.3
43	Furniture (household, office, store).....	3,131	2.8	13	18,402	17.0		Paper bags.....	3,451	...	15	14,165	24.4
52	Electrical wiring supplies, construction materials.....	222	0.2	7	8,348	2.6		Boxes, containers (paper, paperboard)....	353	...	7	5,927	6.0
54	Radios, television sets, home appliances, and specialties.....	2,843	2.5	16	14,617	19.3		Miscellaneous converted paper products....	746	...	7	6,307	11.8
56	Hardware.....	826	0.7	5	2,392	34.5		Commodities, n.e.c.....	544	2.7	...	...	...
119	Toys, games, athletic goods.....	1,617	1.3	15	10,642	13.3		South Atlantic Division					
124	Second-hand merchandise.....	366	0.3	7	378	96.8		All establishments.....	27,236	...	46	...	...
	Commodities, n.e.c., and service receipts.....	4,575	4.1	...	...	...		Those analyzing commodity lines, total	27,236	100.0	46	...	...
	WRAPPING PAPER, TWINE MERCHANTS												
	New England Division												
	All establishments.....	22,465	...	43	...	...	115	Paper (basic materials, paperboard).....	24,827	91.2	44	27,236	91.2
	Those analyzing commodity lines, total	22,400	100.0	41	...	...		Newsprint, groundwood, book paper.....	1,961	...	10	10,334	19.0
115	Paper (basic materials, paperboard).....	17,885	81.0	41	22,101	81.0		Fine paper.....	4,662	...	25	16,781	27.8
	Newsprint, groundwood, book paper.....	173	...	4	7,320	24.4		Wrapping paper.....	17,918	...	44	27,236	65.8
	Wrapping paper.....	15,210	...	36	19,581	77.7		Miscellaneous paper, paperboard.....	286	...	9	4,666	6.2
	Miscellaneous paper, paperboard.....	2,502	...	...	...	...	116	Converted paper products.....	2,080	7.6	12	6,284	33.1
116	Converted paper products.....	3,347	15.1	21	11,364	29.4		Paper bags.....	1,184	...	11	5,908	20.0
	Paper stationery, office supplies.....	36	...	5	7,255	0.5		Boxes, containers (paper, paperboard)....	362	...	8	5,184	7.4
	Paper bags.....	981	...	18	10,827	9.1		Miscellaneous converted paper products....	514	...	...	...	...
	Boxes, containers (paper, paperboard)....	1,007	...	12	9,760	10.3		Commodities, n.e.c.....	329	1.2	...	...	...
	Miscellaneous converted paper products....	1,323	...	...	...	...		East South Central Division (Not analyzed by commodity lines)					
	Commodities, n.e.c.....	863	3.9	...	...	...		West South Central Division					
								All establishments.....	18,152	...	16	...	...
								Those analyzing commodity lines, total	18,152	100.0	16	...	...
	Middle Atlantic Division						115	Paper (basic materials, paperboard).....	13,528	74.5	16	18,152	74.5
	All establishments.....	34,782	...	130	...	...		Fine paper.....	5,377	...	11	17,757	30.3
	Those analyzing commodity lines, total	31,878	100.0	100	...	...		Wrapping paper.....	7,740	...	15	17,991	43.0
	Industrial equipment, supplies.....	117	0.1	4	2,074	5.7		Miscellaneous paper, paperboard.....	411	...	...	...	...
	Industrial equipment, supplies.....	1,625	...	2	9,136	17.7	116	Converted paper products.....	3,720	20.5	7	11,417	32.6
	Industrial equipment, supplies (exc. elec.).....	1,300	...	15	4,221	30.8		Paper bags.....	2,359	...	7	11,417	32.6
	Miscellaneous industrial equipment, paper	...	...	...	...	...		Miscellaneous converted paper products....	1,361	...	...	...	...
								Commodities, n.e.c.....	904	5.0	...	...	...

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	WRAPPING PAPER, TWINE MERCHANTS--Continued							FINE PAPER MERCHANTS--Continued						
	Mountain Division							West North Central Division--Continued						
	All establishments.....	10,678	...	14	...	...		Converted paper products.....	3,313	2.3	11	19,494	17.0	
	Those analyzing commodity lines, total	10,308	100.0	12	...	...	116	Paper stationery, office supplies.....	1,581	...	16	19,494	8.1	
115	Paper (basic materials, paperboard).....	6,957	67.5	12	10,308	67.5		Paper bags.....	1,667	...	8	13,611	12.1	
	Fine paper.....	2,144	...	12	10,308	20.8		Miscellaneous converted paper products.....	75	...	...	...	...
	Wrapping paper.....	4,400	...	12	10,308	42.7		Commodities, n.e.c.....	954	2.7	...	...	...
	Miscellaneous paper, paperboard.....	413	...	...	...	...	126	Service receipts.....	160	0.4	...	...	...
116	Converted paper products.....	3,351	32.5	10	7,890	42.5		South Atlantic Division						
	Paper stationery, office supplies.....	746	...	10	7,890	9.4		All establishments.....	32,312	...	37	...	...
	Paper bags.....	2,483	...	10	7,890	31.5		Those analyzing commodity lines, total	32,312	100.0	37	...	...
	Miscellaneous converted paper products.....	122	...	...	...	...		Pacific Division						
								All establishments.....	44,590	...	35	...	...
								Those analyzing commodity lines, total	43,992	100.0	32	...	...
115	Paper (basic materials, paperboard).....	28,413	64.6	32	43,992	64.6		115	Paper (basic materials, paperboard).....	30,238	93.6	37	32,312	93.6
	Fine paper.....	2,287	...	14	37,955	6.0			Newsprint, groundwood, book paper.....	1,205	...	13	14,990	8.0
	Wrapping paper.....	22,309	...	32	43,992	50.7			Fine paper.....	23,849	...	36	31,831	74.9
	Miscellaneous paper, paperboard.....	3,817	...	...	...	...			Wrapping paper.....	4,003	...	14	17,278	23.2
116	Converted paper products.....	15,373	34.9	23	39,569	38.8			Miscellaneous paper, paperboard.....	1,181	...	...	...	...
	Paper stationery, office supplies.....	5,036	...	16	37,010	13.6		116	Converted paper products.....	1,025	3.2	14	8,684	11.5
	Paper bags.....	8,074	...	21	38,937	20.7			Paper stationery, office supplies.....	655	...	13	8,540	7.7
	Boxes, containers (paper, paperboard).....	139	...	15	36,780	0.4			Miscellaneous converted paper products.....	370	...	...	...	...
	Miscellaneous converted paper products.....	2,124	...	...	...	...		Commodities, n.e.c.....	1,049	3.2	...	...	...
	Commodities, n.e.c.....	206	0.5	...	...	...		East South Central Division						
								All establishments.....	4,979	...	14	...	...
								Those analyzing commodity lines, total	4,979	100.0	14	...	...
	FINE PAPER MERCHANTS							115	Paper (basic materials, paperboard).....	4,263	85.6	14	4,979	85.6
	New England Division								Newsprint, groundwood, book paper.....	143	...	5	1,584	9.0
	(Not analyzed by commodity lines)								Fine paper.....	3,839	...	14	4,979	77.1
	Middle Atlantic Division								Wrapping paper.....	243	...	5	1,920	12.6
	All establishments.....	168,971	...	178	...	...			Miscellaneous paper, paperboard.....	38	...	...	...	...
	Those analyzing commodity lines, total	168,019	100.0	168	...	...		116	Converted paper products.....	579	11.6	9	3,678	15.7
115	Paper (basic materials, paperboard).....	163,885	97.6	168	168,019	97.6			Paper stationery, office supplies.....	59	...	5	1,311	4.5
	Newsprint, groundwood, book paper.....	11,946	...	37	65,899	18.1			Paper bags.....	315	...	4	2,551	12.3
	Fine paper.....	136,868	...	161	164,618	83.1			Miscellaneous converted paper products.....	205	...	...	...	...
	Wrapping paper.....	6,306	...	28	51,830	12.2		Commodities, n.e.c.....	137	2.8	...	...	...
	Building paper, board.....	1,979	...	4	19,206	10.3		West South Central Division						
	Miscellaneous paper, paperboard.....	6,786	...	...	...	...		All establishments.....	21,721	...	28	...	...
116	Converted paper products.....	3,888	2.3	40	57,710	6.7		Those analyzing commodity lines, total	21,721	100.0	28	...	...
	Paper stationery, office supplies.....	2,353	...	34	51,594	4.6		85	Special industry machinery, equipment.....	873	4.0	5	2,677	32.6
	Paper bags.....	379	...	13	36,604	1.1		115	Paper (basic materials, paperboard).....	16,020	73.9	28	21,721	73.9
	Boxes, containers (paper, paperboard).....	242	...	10	19,817	1.2			Newsprint, groundwood, book paper.....	1,168	...	11	7,034	16.6
	Miscellaneous converted paper products.....	914	...	...	...	...			Fine paper.....	11,562	...	28	21,721	53.2
	Commodities, n.e.c., and service receipts...	246	0.1	...	...	...			Wrapping paper.....	2,981	...	18	18,025	16.5
									Miscellaneous paper, paperboard.....	309	...	...	...	...
	East North Central Division							116	Converted paper products.....	4,300	19.7	14	15,121	28.4
	All establishments.....	143,472	...	84	...	...			Paper stationery, office supplies.....	2,254	...	11	13,656	16.5
	Those analyzing commodity lines, total	143,128	100.0	82	...	...			Paper bags.....	1,701	...	11	13,362	12.7
86	Industrial equipment, supplies.....	358	0.3	4	17,929	2.0			Boxes, containers (paper, paperboard).....	29	...	5	3,852	0.8
115	Paper (basic materials, paperboard).....	132,539	92.6	82	143,128	92.6			Miscellaneous converted paper products.....	316	...	...	...	...
	Newsprint, groundwood, book paper.....	8,021	...	22	48,263	16.6		Mountain Division						
	Fine paper.....	110,208	...	74	131,978	83.5		(Not analyzed by commodity lines)						
	Wrapping paper.....	9,418	...	24	52,119	18.1		Pacific Division						
	Miscellaneous paper, paperboard.....	4,892	...	...	...	...		All establishments.....	22,340	...	24	...	...
116	Converted paper products.....	7,857	5.5	24	46,611	16.8		Those analyzing commodity lines, total	22,136	100.0	22	...	...
	Paper stationery, office supplies.....	2,805	...	18	28,785	9.7		115	Paper (basic materials, paperboard).....	21,285	96.2	22	22,136	96.2
	Paper bags.....	1,285	...	7	16,217	7.9			Newsprint, groundwood, book paper.....	560	...	5	5,033	11.1
	Boxes, containers (paper, paperboard).....	1,195	...	5	14,281	8.4			Fine paper.....	18,301	...	21	21,842	83.8
	Miscellaneous converted paper products.....	2,572	...	...	...	...			Wrapping paper.....	2,203	...	11	18,967	11.6
	Commodities, n.e.c.....	2,374	1.6	...	...	...			Miscellaneous paper, paperboard.....	221	...	...	...	...
								Commodities, n.e.c.....	851	3.8	...	...	...
	West North Central Division							STATIONERY, OFFICE SUPPLIES WHOLESALERS						
	All establishments.....	37,489	...	33	...	...		New England Division						
	Those analyzing commodity lines, total	35,618	100.0	31	...	...		All establishments.....	11,708	...	68	...	...
85	Special industry machinery, equipment.....	640	1.8	6	2,955	21.6		Those analyzing commodity lines, total	9,807	100.0	55	...	...
115	Paper (basic materials, paperboard).....	30,541	85.8	31	35,618	85.8		43	Furniture (household, office, store).....	567	5.8	11	4,093	13.8
	Newsprint, groundwood, book paper.....	5,434	...	15	18,181	29.9			Office furniture (wooden).....	252	...	7	3,134	8.0
	Fine paper.....	18,663	...	29	32,099	58.1			Office furniture (metal).....	315	...	11	4,093	7.7
	Wrapping paper.....	3,090	...	11	15,423	20.0		69	Fountain pens, pencils.....	243	2.5	4	989	24.6
	Miscellaneous paper, paperboard.....	3,354	...	...	...	...		71	Stationers', office supplies (exc. paper)...	3,850	39.3	31	6,578	58.5
								75	Office machines.....	241	2.4	9	7,496	9.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	STATIONERY, OFFICE SUPPLIES WHOLESALE—Continued							STATIONERY, OFFICE SUPPLIES WHOLESALE—Continued					
	New England Division—Continued							South Atlantic Division—Continued					
115	Paper (basic materials, paperboard).....	520	5.3	8	2,818	18.4	71	Stationers', office supplies (exc. paper)...	2,803	24.5	30	5,934	47.2
	Fine paper.....	53	...	4	1,569	3.4	72	School equipment, supplies.....	87	0.8	5	1,482	5.9
	Wrapping paper.....	213	...	6	2,339	9.1	75	Office machines.....	224	2.0	20	4,124	5.4
	Miscellaneous paper, paperboard.....	254	...	...	...	...		Duplicating machines.....	31	...	6	842	3.7
116	Converted paper products.....	3,028	30.9	34	6,649	45.5		Typewriters.....	37	...	6	2,075	1.8
	Paper stationery, office supplies.....	2,654	...	31	5,978	44.4		Other office machines.....	99	...	...	...	...
	Paper bags.....	96	...	4	1,246	7.7		Not analyzed in detail.....	57	...	6	1,112	5.1
	Miscellaneous converted paper products.....	278	...	...	...	...	78	Office, store fixtures and equipment, n.e.c.	413	3.6	5	1,151	35.9
117	Books, magazines, printed materials.....	283	2.9	7	2,199	12.9	115	Paper (basic materials, paperboard).....	1,515	13.2	5	3,129	48.5
126	Service receipts.....	1,033	10.5	...	...	...	116	Converted paper products.....	3,750	32.7	26	7,407	50.6
		42	0.4	4	1,996	2.6		Paper stationery, office supplies.....	2,943	...	25	6,507	45.2
								Miscellaneous converted paper products.....	807	...	...	...	...
	Middle Atlantic Division						117	Books, magazines, printed materials.....	83	0.7	5	1,648	5.0
	All establishments.....	67,366	...	384	...	...		Commodities, n.e.c.....	388	3.4	...	...	...
	Those analyzing commodity lines, total	58,680	100.0	319	...	...	126	Service receipts.....	344	3.0	8	1,790	19.2
43	Furniture (household, office, store).....	1,111	1.9	18	4,403	25.2		East South Central Division					
	Office furniture (wooden).....	363	...	10	3,490	10.4		All establishments.....	6,692	...	28	...	...
	Office furniture (metal).....	732	...	17	4,352	16.8		Those analyzing commodity lines, total	6,511	100.0	26	...	...
	Other furniture.....	16	...	...	...	...	43	Furniture (household, office, store).....	496	7.6	9	2,408	20.6
52	Electrical wiring supplies, construction materials.....	33	0.1	4	1,288	2.6		Office furniture (wooden).....	153	...	7	1,497	10.2
69	Fountain pens, pencils.....	5,285	8.7	47	9,932	51.6		Office furniture (metal).....	317	...	8	2,124	14.9
71	Stationers', office supplies (exc. paper)...	21,384	36.5	159	31,307	68.3		Not analyzed in detail.....	26	...	...	...	...
73	School equipment, supplies.....	1,010	1.7	26	6,914	14.6	71	Stationers', office supplies (exc. paper)...	2,967	45.8	16	5,710	52.0
75	Office machines.....	546	0.9	25	6,121	8.9	73	School equipment, supplies.....	524	8.0	8	3,559	14.7
78	Office, store fixtures and equipment, n.e.c.	630	1.1	4	2,856	22.0		Office machines.....	351	5.4	13	4,342	8.1
115	Paper (basic materials, paperboard).....	1,085	1.8	22	5,362	20.2		Accounting, statistical machines.....	17	...	4	1,171	1.4
	Fine paper.....	597	...	12	3,228	18.5		Duplicating machines.....	67	...	4	1,275	5.2
	Wrapping paper.....	314	...	12	2,526	12.4		Typewriters.....	135	...	9	1,826	7.4
	Miscellaneous paper, paperboard.....	174	...	...	...	...		Other office machines.....	35	...	...	...	...
116	Converted paper products.....	19,294	32.9	172	32,806	58.8		Not analyzed in detail.....	97	...	4	2,516	3.8
	Paper stationery, office supplies.....	149	...	159	28,296	64.2	115	Paper (basic materials, paperboard).....	175	2.7	4	1,381	12.7
	Paper bags.....	32	...	8	1,853	8.0		Converted paper products.....	902	13.8	16	3,317	27.2
	Boxes, containers (paper, paperboard)...	960	...	...	...	...		Paper stationery, office supplies.....	882	...	15	3,250	27.1
	Miscellaneous converted paper products.....	960	...	...	...	...		Miscellaneous converted paper products.....	20	...	...	...	...
117	Books, magazines, printed materials.....	3,959	6.7	26	8,530	46.4	116	Books, magazines, printed materials.....	134	2.0	6	1,394	9.6
	Printed blanks, forms.....	121	...	10	2,018	6.0		Commodities, n.e.c.....	882	13.5	...	...	...
	Miscellaneous engraved, printed products..	3,838	...	...	...	...	126	Service receipts.....	80	1.2	...	...	...
119	Toys, games, athletic goods.....	2,018	3.4	27	7,240	27.9		West South Central Division					
126	Commodities, n.e.c.....	1,858	3.2	...	...	...		All establishments.....	12,373	...	52	...	...
	Service receipts.....	627	1.1	12	2,844	22.0		Those analyzing commodity lines, total	12,234	100.0	49	...	...
	East North Central Division						43	Furniture (household, office, store).....	1,507	12.3	16	5,132	29.4
	All establishments.....	30,658	...	148	...	...		Office furniture (wooden).....	769	...	13	4,191	18.3
	Those analyzing commodity lines, total	28,925	100.0	132	...	...		Office furniture (metal).....	572	...	13	4,536	12.6
43	Furniture (household, office, store).....	2,222	7.7	21	6,708	33.1		Other furniture.....	166	...	...	...	...
	Office furniture (wooden).....	858	...	17	5,512	15.6	69	Fountain pens, pencils.....	83	0.7	4	2,319	3.6
	Office furniture (metal).....	976	...	17	5,206	18.7	71	Stationers', office supplies (exc. paper)...	3,068	15.1	29	6,914	44.4
	Other furniture.....	388	...	...	...	...	73	School equipment, supplies.....	187	2.5	4	1,875	10.0
69	Fountain pens, pencils.....	558	1.9	4	1,682	33.2		Office machines.....	576	4.7	19	4,906	11.7
71	Stationers', office supplies (exc. paper)...	8,372	28.9	65	12,799	65.4		Accounting, statistical machines.....	28	...	4	686	4.1
73	School equipment, supplies.....	98	0.3	7	1,144	...		Duplicating machines.....	165	...	7	2,048	8.0
75	Office machines.....	573	2.0	18	4,192	13.7		Typewriters.....	167	...	7	1,737	9.6
	Duplicating machines.....	75	...	6	1,645	5.7		Other office machines.....	207	...	8	1,762	11.7
	Other office machines.....	197	...	...	819	9.2		Not analyzed in detail.....	207	...	...	...	...
	Not analyzed in detail.....	207	...	8	1,950	10.6	78	Office, store fixtures and equipment, n.e.c.	108	0.9	4	592	18.2
78	Office, store fixtures and equipment, n.e.c.	199	0.7	11	1,226	16.2	116	Converted paper products.....	4,171	34.1	29	7,668	54.4
115	Paper (basic materials, paperboard).....	238	0.8	7	1,747	13.6	117	Books, magazines, printed materials.....	311	2.5	8	2,864	10.8
	Fine paper.....	126	...	4	1,360	9.3	119	Toys, games, athletic goods.....	146	1.2	5	2,348	6.2
	Miscellaneous paper, paperboard.....	112	...	...	...	...	126	Commodities, n.e.c.....	1,786	14.6	...	...	...
116	Converted paper products.....	12,328	42.8	84	19,316	63.8		Service receipts.....	291	2.4	8	2,632	11.0
	Paper stationery, office supplies.....	12,131	...	81	19,024	63.8		Mountain Division					
	Miscellaneous converted paper products.....	197	...	...	...	...		All establishments.....	(x)	...	15	...	...
117	Books, magazines, printed materials.....	2,833	9.8	8	4,251	66.6		Those analyzing commodity lines, total	2,227	100.0	12	...	...
119	Toys, games, athletic goods.....	182	0.6	4	752	24.2	43	Furniture (household, office, store).....	221	9.9	6	1,273	17.4
126	Commodities, n.e.c.....	679	2.3	...	...	...		Office furniture (wooden).....	59	...	4	1,038	5.7
	Service receipts.....	653	2.2	9	2,761	23.8		Office furniture (metal).....	117	...	5	1,080	10.8
								Not analyzed in detail.....	45	...	...	...	...
	West North Central Division (Not analyzed by commodity lines)						71	Stationers', office supplies (exc. paper)...	662	29.7	9	1,909	34.7
	South Atlantic Division						73	School equipment, supplies.....	151	6.8	5	977	14.4
	All establishments.....	12,263	...	59	...	...	75	Office machines.....	297	13.3	8	1,395	21.3
	Those analyzing commodity lines, total	11,452	100.0	50	...	...	76	Store, service shop machines.....	7	0.3	4	189	3.7
43	Furniture (household, office, store).....	1,845	16.1	17	5,108	36.1	116	Converted paper products.....	567	25.5	10	1,776	31.9
	Office furniture (wooden).....	765	...	11	3,344	22.9		Commodities, n.e.c.....	307	13.8	...	...	...
	Office furniture (metal).....	564	...	...	...	...	126	Service receipts.....	15	0.7	...	...	...
	Other furniture.....	516	...	4	1,211	42.6							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
	STATIONERY, OFFICE SUPPLIES WHOLESALE—Continued							WALLPAPER WHOLESALE—Continued					
	Pacific Division							Pacific Division					
	All establishments.....	27,882	...	83	...	...		All establishments.....	1,455	...	17	...	...
	Those analyzing commodity lines, total	27,409	100.0	74	...	...		Those analyzing commodity lines, total	1,455	100.0	17	...	...
43	Furniture (household, office, store).....	1,619	5.9	7	8,225	19.7	45	Paints, varnishes, lacquers.....	54	3.7	5	258	20.9
	Office furniture (wooden).....	339	...	4	2,488	13.6	56	Hardware.....	19	1.3	5	238	7.4
	Office furniture (metal).....	1,280	...	6	8,125	15.8	114	Wallpaper.....	1,382	95.0	17	1,455	95.0
69	Fountain pens, pencils.....	1,155	4.2	9	5,757	20.1		MISCELLANEOUS PAPER PRODUCTS WHOLESALE					
71	Stationers', office supplies (exc. paper)...	5,871	21.4	30	9,968	98.9		New England Division					
73	School equipment, supplies.....	935	3.4	8	8,865	10.5		All establishments.....	59,456	...	195	...	...
75	Office machines.....	408	1.5	14	6,970	5.3		Those analyzing commodity lines, total	56,924	100.0	183	...	...
	Duplicating machines.....	111	...	4	1,162	9.6	16	Soaps, toilet and other.....	41	0.1	6	2,571	1.6
	Typewriters.....	54	...	7	1,796	3.0	40	Kitchen utensils, miscellaneous home-wares...	347	0.6	5	2,539	13.7
	Other office machines.....	85	...	...	...	...	44	Drugs, drug sundries.....	243	0.4	10	3,218	7.6
	Not analyzed in detail.....	158	...	4	4,513	3.5	64	Janitors' supplies.....	202	0.4	4	2,412	9.2
78	Office, store fixtures and equipment, n.e.c.	372	1.4	7	1,883	19.8	71	Stationers', office supplies (exc. paper)...	101	0.2	5	2,765	3.6
116	Converted paper products.....	13,995	51.1	45	19,274	72.6	73	School equipment, supplies.....	974	1.7	14	4,990	19.5
	Paper stationery, office supplies.....	13,633	...	42	18,741	72.7	86	Industrial equipment, supplies.....	486	0.8	8	4,725	10.3
	Miscellaneous converted paper products...	362	...	...	...	...			
117	Books, magazines, printed materials.....	907	3.3	8	5,063	17.9	115	Paper (basic materials, paperboard).....	21,634	38.0	122	42,448	51.0
119	Toys, games, athletic goods.....	754	2.8	5	4,815	15.6		Newsprint, groundwood, book paper.....	3,046	...	25	1,664	24.0
	Toys, games.....	687	...	4	4,425	15.5		Fine paper.....	1,402	...	20	12,374	11.3
	Not analyzed in detail.....	67	...	...	...	...		Wrapping paper.....	5,719	...	93	27,822	20.6
	Commodities, n.e.c.....	916	3.3	...	...	...		Building paper, board.....	377	...	6	3,425	11.0
126	Service receipts.....	477	1.7	9	2,683	17.8		Miscellaneous paper, paperboard.....	9,294	...	73	28,498	32.6
								Not analyzed in detail.....	1,790	...	6	3,715	66.2
	WALLPAPER WHOLESALE						116	Converted paper products.....	30,373	54.2	159	46,177	66.8
	New England Division							Paper stationery, office supplies.....	953	...	42	15,426	6.2
	(Not analyzed by commodity lines)							Paper bags.....	7,027	...	109	27,629	20.4
	Middle Atlantic Division							Boxes, containers (paper, paperboard)...	5,368	...	98	25,661	20.9
	All establishments.....	15,681	...	105	...	...		Miscellaneous converted paper products...	9,774	...	99	27,324	35.9
	Those analyzing commodity lines, total	15,581	100.0	102	...	...		Not analyzed in detail.....	7,751	...	18	9,718	79.8
45	Paints, varnishes, lacquers.....	319	2.0	16	1,493	21.4	117	Books, magazines, printed materials.....	52	0.1	5	1,232	4.2
114	Wallpaper.....	13,889	89.2	102	15,581	89.2	119	Toys, games, athletic goods.....	36	0.1	7	2,090	1.7
	Commodities, n.e.c.....	1,361	8.7	...	...	...		Commodities, n.e.c.....	1,880	3.3	...	...	...
126	Service receipts.....	12	0.1	...	...	...	126	Service receipts.....	35	0.1	...	...	...
	East North Central Division							Middle Atlantic Division					
	All establishments.....	5,596	...	41	...	...		All establishments.....	416,947	...	886	...	...
	Those analyzing commodity lines, total	5,596	100.0	41	...	...		Those analyzing commodity lines, total	395,050	100.0	801	...	...
45	Paints, varnishes, lacquers.....	385	6.9	19	1,597	24.7	1	Canned, bottled foods.....	244	0.1	8	2,108	11.6
114	Wallpaper.....	5,141	91.9	41	5,596	91.9	3	Confectionery.....	292	0.1	4	1,025	28.5
	Commodities, n.e.c.....	70	1.2	...	...	...	5	Groceries (exc. as specified).....	1,952	0.5	12	11,520	16.9
	West North Central Division						16	Soaps, toilet and other.....	243	0.1	12	2,498	9.7
	All establishments.....	1,835	...	25	...	...	35	Piece goods (woven).....	449	0.1	6	10,266	4.4
	Those analyzing commodity lines, total	1,808	100.0	22	...	...	44	Drugs, drug sundries.....	825	0.2	24	13,173	6.3
45	Paints, varnishes, lacquers.....	243	13.4	14	927	26.2		Drugs, pharmaceuticals.....	430	...	4	9,719	4.4
114	Wallpaper.....	1,518	84.0	22	1,808	84.0		Proprietary medicines, toiletries...	76	...	7	1,115	6.8
	Commodities, n.e.c.....	47	2.6	...	...	...		(exc. soap).....	46	...	4	765	6.0
	South Atlantic Division							Druggist sundries.....	273	...	11	1,855	14.7
	All establishments.....	2,690	...	24	...	...	52	Electrical wiring supplies, construction materials.....	428	0.1	10	11,590	3.7
	Those analyzing commodity lines, total	2,523	100.0	22	...	...		Radios, television sets, home appliances, and specialties.....	311	0.1	5	1,785	17.4
45	Paints, varnishes, lacquers.....	471	18.7	15	1,561	30.2		Radio sets, tubes, etc., public address systems.....	177	...	4	1,632	10.8
114	Wallpaper.....	1,999	79.2	22	2,523	79.2		Other electric appliances, specialties...	134	...	...	...	...
	Commodities, n.e.c.....	53	2.1	...	...	...	56	Hardware.....	474	0.1	6	13,143	3.6
	East South Central Division						71	Stationers', office supplies (exc. paper)...	259	0.1	13	1,675	15.5
	All establishments.....	771	...	12	...	...	73	School equipment, supplies.....	737	0.2	18	7,571	9.7
	Those analyzing commodity lines, total	771	100.0	12	...	...	85	Special industry machinery, equipment...	516	0.1	8	11,316	4.6
45	Paints, varnishes, lacquers.....	128	16.6	9	644	19.9	86	Industrial equipment, supplies.....	886	0.2	25	15,529	5.7
114	Wallpaper.....	565	73.3	12	771	73.3	115	Paper (basic materials, paperboard).....	205,160	51.9	436	280,010	73.3
	Commodities, n.e.c.....	78	10.1	...	...	...		Newsprint, groundwood, book paper.....	89,457	...	101	146,434	61.1
	West South Central Division							Fine paper.....	11,556	...	63	86,351	13.4
	All establishments.....	2,355	...	18	...	...		Wrapping paper.....	24,344	...	247	142,775	17.0
	Those analyzing commodity lines, total	2,355	100.0	18	...	...		Building paper, board.....	2,397	...	25	27,984	8.6
45	Paints, varnishes, lacquers.....	236	10.0	15	815	29.0		Miscellaneous paper, paperboard.....	57,750	...	239	141,623	40.8
114	Wallpaper.....	1,780	75.6	18	2,355	75.6		Not analyzed in detail.....	19,656	...	34	36,320	54.1
	Commodities, n.e.c.....	339	14.4	...	...	...	116	Converted paper products.....	155,342	39.3	633	251,798	61.7
	Mountain Division							Paper stationery, office supplies.....	3,278	...	97	46,680	7.0
	(Not analyzed by commodity lines)							Paper bags.....	33,809	...	317	125,075	27.0
								Boxes, containers (paper, paperboard)...	27,750	...	297	85,186	32.6
45	Paints, varnishes, lacquers.....	236	10.0	15	815	29.0		Miscellaneous converted paper products...	69,510	...	304	149,557	46.5
114	Wallpaper.....	1,780	75.6	18	2,355	75.6		Not analyzed in detail.....	20,995	...	80	23,354	69.9
	Commodities, n.e.c.....	339	14.4	...	...	...	117	Books, magazines, printed materials.....	1,673	0.4	15	3,760	44.5
							119	Toys, games, athletic goods.....	374	0.1	13	7,036	5.3
							124	Second-hand merchandise.....	285	0.1	6	325	8.7
								Commodities, n.e.c., and service receipts...	24,500	6.2	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 per- cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 per- cent of col. 4
		Amount (Thousands dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousands dollars) (4)	
MISCELLANEOUS PAPER PRODUCTS WHOLESALESAERS—Continued													
East North Central Division													
	All establishments.....	182,433	...	329	...	...		All establishments.....	33,984	...	54	...	...
	Those analyzing commodity lines, total	164,796	100.0	289	...	...		Those analyzing commodity lines, total	29,589	100.0	44	...	...
3	Confectionery.....	1281	0.2	5	1,344	0.9	44	Drug, drug sundries.....	92	0.3	7	4,038	2.3
13	Smokers' supplies, razor blades, etc.....	286	0.1	7	2,468	1.1	52	Electrical wiring supplies, construction materials.....	55	0.2	6	2,376	2.3
32	Men's, boys' clothing, furnishings (exc. shoes).....	161	0.1	11	7,966	2.0	56	Hardware.....	1,493	5.0	6	5,531	27.0
33	Women's, children's clothing, accessories (exc. shoes).....	176	0.1	6	4,543	3.6	86	Industrial equipment, supplies.....	248	0.8	5	5,800	4.3
37	Miscellaneous dry goods.....	434	0.3	9	4,952	8.6	115	Paper (basic materials, paperboard).....	14,677	49.7	34	27,916	52.6
39	China, glassware, crockery.....	274	0.2	5	3,881	7.1		Newsprint, groundwood, book paper.....	3,488	...	13	15,035	23.2
40	Kitchen utensils, miscellaneous homewares.....	210	0.1	8	3,759	5.8		Fine paper.....	2,844	...	16	15,083	18.8
44	Drugs, drug sundries.....	862	0.5	17	10,402	8.1		Wrapping paper.....	3,377	...	31	24,033	14.0
52	Electrical wiring supplies, construction materials.....	105	0.1	13	10,034	1.0		Building paper, board.....	418	...	7	6,618	6.3
54	Radio, television sets, home appliances, and specialties.....	3,110	1.9	10	18,477	16.8		Miscellaneous paper, paperboard.....	3,074	...	19	19,540	15.7
56	Hardware.....	381	0.2	7	5,561	6.8		Not analyzed in detail.....	1,476	...	...	...	...
64	Janitors' supplies.....	347	0.2	15	6,444	5.4	116	Converted paper products.....	10,831	36.6	41	28,427	38.1
73	School equipment, supplies.....	351	0.2	15	7,132	4.9		Paper stationery, office supplies.....	1,210	...	24	20,108	7.0
86	Industrial equipment, supplies.....	762	0.5	14	11,942	6.4		Paper bags.....	3,245	...	32	23,429	13.8
113	Millwork, veneer, other wood products.....	510	0.3	4	2,620	19.5		Boxes, containers (paper, paperboard).....	1,954	...	24	20,996	9.3
115	Paper (basic materials, paperboard).....	78,438	47.6	179	133,076	58.9		Miscellaneous converted paper products.....	2,693	...	24	18,894	14.2
	Newsprint, groundwood, book paper.....	13,127	...	27	39,562	33.2		Not analyzed in detail.....	1,729	...	5	4,359	39.7
	Fine paper.....	13,193	...	36	54,947	24.0		Commodities, n.e.c., and service receipts...	2,193	7.4	...	...	...
	Wrapping paper.....	23,250	...	128	102,754	22.6		West South Central Division					
	Miscellaneous paper, paperboard.....	15,666	...	...	...	...		All establishments.....	48,957	...	70	...	...
	Not analyzed in detail.....	13,202	...	22	15,886	83.1		Those analyzing commodity lines, total	45,849	100.0	64	...	...
116	Converted paper products.....	71,175	43.2	249	145,462	48.9	64	Janitors' supplies.....	191	0.4	4	1,636	11.7
	Paper stationery, office supplies.....	6,441	...	68	60,306	10.7	73	School equipment, supplies.....	211	0.5	6	2,676	7.9
	Paper bags.....	12,179	...	124	68,798	17.7	86	Industrial equipment, supplies.....	376	0.8	7	6,121	4.6
	Boxes, containers (paper, paperboard).....	18,605	...	128	68,201	27.3	115	Paper (basic materials, paperboard).....	23,553	51.3	45	37,556	62.7
	Miscellaneous converted paper products.....	23,668	...	151	82,730	28.6		Converted paper products.....	18,872	41.2	58	31,585	59.7
	Not analyzed in detail.....	10,282	...	27	18,618	55.2	116	Paper stationery, office supplies.....	1,442	...	21	13,529	10.6
117	Books, magazines, printed materials.....	422	0.2	10	5,199	8.1		Paper bags.....	4,108	...	40	22,352	18.4
119	Toys, games, athletic goods.....	1,036	0.6	13	8,584	12.1		Boxes, containers (paper, paperboard).....	2,124	...	33	18,839	11.3
	Commodities, n.e.c., and service receipts...	5,648	3.4	...	...	...		Miscellaneous converted paper products.....	4,245	...	38	20,127	21.1
	West North Central Division												
	All establishments.....	69,789	...	104	...	...		Not analyzed in detail.....	6,953	...	9	7,025	99.0
	Those analyzing commodity lines, total	65,439	100.0	88	...	...		Commodities, n.e.c., and service receipts...	2,646	5.8	...	...	...
44	Drugs, drug sundries.....	246	0.4	9	3,803	6.5	Mountain Division						
52	Electrical wiring supplies, construction materials.....	232	0.4	6	2,735	8.5		All establishments.....	6,036	...	16	...	...
64	Janitors' supplies.....	441	0.7	8	4,079	10.8		Those analyzing commodity lines, total	5,851	100.0	14	...	...
71	Stationers', office supplies (exc. paper).....	41	0.1	4	2,445	1.7	64	Janitors' supplies.....	64	1.1	4	335	19.1
73	School equipment, supplies.....	249	0.4	4	2,151	11.6	115	Paper (basic materials, paperboard).....	2,850	48.7	11	5,729	49.7
86	Industrial equipment, supplies.....	587	0.9	5	24,331	2.4		Fine paper.....	513	...	5	4,241	12.1
115	Paper (basic materials, paperboard).....	33,777	51.5	56	57,494	58.7		Wrapping paper.....	888	...	10	5,637	15.8
	Newsprint, groundwood, book paper.....	9,904	...	15	37,341	26.5		Miscellaneous paper, paperboard.....	1,449	...	...	...	...
	Fine paper.....	3,552	...	17	35,761	9.9	116	Converted paper products.....	2,275	38.9	13	5,759	39.5
	Wrapping paper.....	12,413	...	43	45,910	27.0		Paper stationery, office supplies.....	309	...	6	5,148	6.0
	Miscellaneous paper, paperboard.....	7,908	...	...	...	...		Paper bags.....	477	...	10	5,637	8.5
116	Converted paper products.....	26,432	40.4	76	61,423	43.0		Boxes, containers (paper, paperboard).....	404	...	8	5,219	7.7
	Paper stationery, office supplies.....	2,313	...	31	41,436	5.6		Miscellaneous converted paper products.....	1,085	...	...	...	...
	Paper bags.....	8,230	...	41	46,965	17.5		Commodities, n.e.c., and service receipts...	662	11.3	...	...	...
	Boxes, containers (paper, paperboard).....	3,942	...	39	39,033	10.1		Pacific Division					
	Miscellaneous converted paper products.....	10,109	...	40	48,237	21.0		All establishments.....	52,376	...	146	...	...
	Not analyzed in detail.....	1,838	...	13	3,681	49.9		Those analyzing commodity lines, total	48,081	100.0	121	...	...
	Commodities, n.e.c.....	3,353	5.1	...	...	...	16	Soaps, toilet and other.....	326	0.7	6	2,160	15.1
126	Service receipts.....	81	0.1	4	24,263	0.3	44	Drugs, drug sundries.....	223	0.5	5	4,122	5.4
	South Atlantic Division												
	All establishments.....	59,277	...	141	...	...	64	Janitors' supplies.....	1,149	2.4	9	6,063	19.0
	Those analyzing commodity lines, total	56,988	100.0	127	...	...	86	Industrial equipment, supplies.....	172	0.4	6	3,362	5.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	98	0.2	4	732	13.4	113	Millwork, veneer, other wood products.....	261	0.5	6	2,995	8.7
44	Drugs, drug sundries.....	35	0.1	6	2,184	1.6	115	Paper (basic materials, paperboard).....	14,354	29.8	66	33,772	42.5
64	Janitors' supplies.....	376	0.6	6	3,406	11.0		Newsprint, groundwood, book paper.....	3,041	...	13	7,928	38.4
73	School equipment, supplies.....	116	0.2	7	2,686	4.3		Fine paper.....	962	...	13	9,118	10.6
115	Paper (basic materials, paperboard).....	25,278	44.4	92	47,983	52.7		Wrapping paper.....	4,143	...	39	22,569	18.4
	Newsprint, groundwood, book paper.....	3,815	...	13	13,109	29.1		Building paper, board.....	125	...	5	2,964	4.2
	Fine paper.....	3,969	...	15	14,340	27.7		Miscellaneous paper, paperboard.....	2,680	...	34	15,903	16.8
	Wrapping paper.....	7,290	...	...	39,074	18.6		Not analyzed in detail.....	3,403	...	9	6,569	51.8
	Miscellaneous paper, paperboard.....	10,006	...	...	...	...	116	Converted paper products.....	29,079	60.5	101	42,686	68.1
116	Converted paper products.....	24,306	51.4	115	49,779	58.7		Paper stationery, office supplies.....	968	...	17	9,977	9.7
	Paper stationery, office supplies.....	3,252	...	48	30,179	10.8		Paper bags.....	3,259	...	49	23,980	13.6
	Paper bags.....	7,405	...	87	39,089	18.9		Boxes, containers (paper, paperboard).....	4,211	...	45	18,318	23.0
	Boxes, containers (paper, paperboard).....	4,060	...	69	27,295	14.9		Miscellaneous converted paper products.....	15,480	...	64	29,308	52.8
	Miscellaneous converted paper products.....	11,543	...	78	38,428	30.0		Not analyzed in detail.....	5,161	...	18	9,054	57.0
	Not analyzed in detail.....	3,046	...	12	3,593	84.8		Commodities, n.e.c.....	2,469	5.1	...	...	...
	Commodities, n.e.c.....	1,728	3.0	...	...	...	126	Service receipts.....	48	0.1	...	...	...
126	Service receipts.....	51	0.1	4	1,874	2.7							

See footnotes at end of table.

11.37

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS													
New England Division													
	All establishments.....	42,589	...	123	...	...		South Atlantic Division					
	Those analyzing commodity lines, total	39,642	100.0	110	...	...		All establishments.....	147,292	...	286	...	...
50	Motor vehicles.....	33,339	83.9	110	39,642	83.3	50	Motor vehicles.....	116,767	80.1	278	145,723	80.6
	Passenger cars (new).....	8,100	...	25	14,200	57.0		Passenger cars (new).....	39,788	...	52	59,758	66.6
	Passenger cars (used).....	9,459	...	43	22,786	41.5		Passenger cars (used).....	12,396	...	62	63,528	19.5
	Trucks, truck-tractors, truck-trailers.....	12,249	...	86	19,885	61.6		Trucks, truck-tractors, truck-trailers.....	57,184	...	219	95,666	59.8
	Other motor vehicles.....	1,800	...	...	...	...		Motorcycles, motor scooters.....	313	...	4	857	36.5
	Not analyzed in detail.....	2,301	...	5	2,406	95.6		Other motor vehicles.....	7,086	...	...	...	...
1	Automotive parts, accessories, etc.....	4,428	11.2	74	26,937	16.4		Automotive parts, accessories, etc.....	17,761	12.2	205	113,858	15.6
80	Farm, garden machinery (exc. tractors).....	243	0.6	6	2,153	10.2	51	Batteries, electrical parts.....	366	...	25	9,937	3.7
102	Petroleum and products.....	124	0.4	14	5,351	2.7		Tires, tubes.....	678	...	30	14,891	4.6
124	Second-hand merchandise.....	170	0.4	10	1,755	9.7		Parts (exc. batteries, electrical parts).....	9,332	...	114	70,883	13.2
	Commodities, n.e.c.....	273	0.7	...	...	...		Garage, filling station equipment.....	937	...	29	21,623	4.3
126	Service receipts.....	1,095	2.8	44	16,911	6.5		Accessories.....	1,725	...	54	32,584	5.3
								Other automotive supplies.....	197	...	28	19,655	1.0
								Not analyzed in detail.....	4,526	...	72	32,169	14.1
Middle Atlantic Division													
	All establishments.....	327,832	...	449	...	...	80	Farm, garden machinery (exc. tractors).....	1,864	1.3	25	22,576	8.2
	Those analyzing commodity lines, total	314,195	100.0	431	...	...	81	Tractors and equipment (exc. truck-tractors).....	1,386	1.0	23	9,544	14.5
50	Motor vehicles.....	272,086	86.0	431	324,195	84.0	102	Petroleum and products.....	317	0.2	34	19,339	1.6
	Passenger cars (new).....	138,225	...	67	213,834	64.6	124	Second-hand merchandise.....	931	0.6	30	17,843	5.2
	Passenger cars (used).....	28,069	...	110	116,388	24.1	126	Service receipts.....	2,220	1.5	...	...	...
	Trucks, truck-tractors, truck-trailers.....	96,130	...	298	216,347	44.4			4,477	3.1	127	72,972	6.1
	Motorcycles, motor scooters.....	2,390	...	8	3,470	68.9							
	Other motor vehicles.....	7,272	...	...	...	...			
51	Automotive parts, accessories, etc.....	30,053	9.3	271	270,468	11.1		East South Central Division					
80	Farm, garden machinery (exc. tractors).....	744	0.2	19	18,426	4.0		All establishments.....	60,746	...	122	...	...
81	Tractors and equipment (exc. truck-tractors).....	444	0.1	7	7,847	5.6		Those analyzing commodity lines, total	58,049	100.0	112	...	...
102	Petroleum and products.....	1,733	0.5	63	36,649	4.7	50	Motor vehicles.....	45,369	78.2	112	58,049	78.2
124	Second-hand merchandise.....	5,205	1.6	51	16,541	31.5		Passenger cars (new).....	17,933	...	25	28,668	63.0
	Commodities, n.e.c.....	9,103	2.8	...	...	...		Passenger cars (used).....	7,306	...	43	34,797	21.0
126	Service receipts.....	4,827	1.5	150	99,082	4.9		Trucks, truck-tractors, truck-trailers.....	18,343	...	83	36,459	50.3
								Motorcycles, motor scooters.....	20	...	4	1,691	1.2
								Other motor vehicles.....	1,767	...	...	...	...
East North Central Division													
	All establishments.....	332,045	...	531	...	...	51	Automotive parts, accessories, etc.....	9,016	15.5	76	47,654	18.9
	Those analyzing commodity lines, total	312,466	100.0	496	...	...		Batteries, electrical parts.....	157	...	9	6,814	2.3
50	Motor vehicles.....	275,148	88.2	496	312,466	88.2		Tires, tubes.....	124	...	16	12,557	1.0
	Passenger cars (new).....	112,795	...	69	155,363	72.6		Parts (exc. batteries, electrical parts).....	4,079	...	43	28,294	14.4
	Passenger cars (used).....	70,868	...	211	194,074	36.5		Garage, filling station equipment.....	312	...	16	8,384	3.7
	Trucks, truck-tractors, truck-trailers.....	72,184	...	293	131,745	54.8		Accessories.....	658	...	19	12,196	5.4
	Motorcycles, motor scooters.....	3,513	...	5	4,414	79.6		Other automotive supplies.....	334	...	12	11,145	3.0
	Other motor vehicles.....	15,788	...	...	...	...		Not analyzed in detail.....	3,352	...	30	18,298	18.3
51	Automotive parts, accessories, etc.....	25,783	8.2	270	217,237	11.9	81	Tractors and equipment (exc. truck-tractors).....	807	1.4	9	4,693	17.2
	Batteries, electrical parts.....	740	...	30	21,592	3.4	124	Second-hand merchandise.....	624	1.1	6	3,109	20.1
	Tires, tubes.....	417	...	44	39,984	1.0	126	Commodities, n.e.c.....	840	1.4	...	...	...
	Parts (exc. batteries, electrical parts).....	11,411	...	153	125,337	9.1		Service receipts.....	1,393	2.4	39	28,021	5.0
	Garage, filling station equipment.....	425	...	20	9,597	4.4							
	Accessories.....	2,314	...	65	73,751	3.1							
	Other automotive supplies.....	391	...	38	52,998	0.7							
	Not analyzed in detail.....	10,085	...	95	81,056	12.4							
West South Central Division													
	All establishments.....	120,876	...	224	...	...	50	Motor vehicles.....	97,852	85.0	210	115,073	85.0
	Those analyzing commodity lines, total	115,073	100.0	210	...	...		Passenger cars (new).....	28,850	...	62	48,672	59.3
80	Farm, garden machinery (exc. tractors).....	1,078	0.3	19	38,123	2.8		Passenger cars (used).....	27,403	...	93	69,696	39.3
81	Tractors and equipment (exc. truck-tractors).....	320	0.1	8	3,433	9.3		Trucks, truck-tractors, truck-trailers.....	30,096	...	140	56,217	53.5
102	Petroleum and products.....	731	0.2	41	35,249	2.1		Other motor vehicles.....	3,017	...	...	...	...
124	Second-hand merchandise.....	2,517	0.8	48	17,640	14.3		Not analyzed in detail.....	8,486	...	13	10,276	82.6
126	Service receipts.....	5,404	1.7	158	109,371	4.9							
							51	Automotive parts, accessories, etc.....	12,108	10.5	138	71,287	17.0
								Batteries, electrical parts.....	385	...	23	11,877	3.2
								Tires, tubes.....	344	...	28	16,272	2.1
								Parts (exc. batteries, electrical parts).....	6,202	...	83	44,785	13.8
								Garage, filling station equipment.....	297	...	18	12,222	2.1
								Accessories.....	1,386	...	42	24,633	5.6
								Other automotive supplies.....	274	...	18	7,411	3.7
								Not analyzed in detail.....	3,260	...	43	19,522	16.7
West North Central Division													
	All establishments.....	179,433	...	214	...	...	80	Farm, garden machinery (exc. tractors).....	705	0.6	17	10,867	6.5
	Those analyzing commodity lines, total	177,768	100.0	205	...	...	81	Tractors and equipment (exc. truck-tractors).....	1,786	1.6	16	6,058	29.5
50	Motor vehicles.....	153,657	86.4	205	177,768	86.4	102	Petroleum and products.....	243	0.2	12	4,444	5.5
	Passenger cars (new).....	85,383	...	62	123,040	69.4	124	Second-hand merchandise.....	334	0.3	11	3,251	10.3
	Passenger cars (used).....	25,779	...	105	128,523	20.0	126	Service receipts.....	261	0.2	...	...	...
	Trucks, truck-tractors, truck-trailers.....	39,446	...	126	75,433	52.3			1,784	1.6	56	30,185	5.9
	Motorcycles, motor scooters.....	183	...	4	10,583	1.7							
	Other motor vehicles.....	2,866	...	...	...	...			
51	Automotive parts, accessories, etc.....	17,654	10.0	130	146,245	12.1		Mountain Division					
	Batteries, electrical parts.....	392	...	20	38,090	1.0		All establishments.....	65,896	...	82	...	...
	Tires, tubes.....	397	...	26	33,175	1.2		Those analyzing commodity lines, total	63,028	100.0	77	...	...
	Parts (exc. batteries, electrical parts).....	9,930	...	79	85,118	11.7	50	Motor vehicles.....	51,288	81.4	77	63,028	81.4
	Garage, filling station equipment.....	92	...	5	3,816	2.4		Passenger cars (new).....	30,784	...	26	43,369	71.0
	Accessories.....	1,286	...	31	48,371	2.6		Passenger cars (used).....	5,627	...	31	42,032	13.4
	Other automotive supplies.....	641	...	19	31,854	2.0		Trucks, truck-tractors, truck-trailers.....	13,632	...	53	28,413	48.0
	Not analyzed in detail.....	4,916	...	43	46,128	10.6		Other motor vehicles.....	1,245	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	726	0.4	17	45,963	1.6	51	Automotive parts, accessories, etc.....	7,469	11.9	59	55,907	13.4
81	Tractors and equipment (exc. truck-tractors).....	527	0.2	7	2,995	12.6							
102	Petroleum and products.....	179	0.1	24	27,038	0.7							
124	Second-hand merchandise.....	1,261	0.7	16	10,342	12.2							
	Commodities, n.e.c.....	1,373	0.8	...	...	...				
126	Service receipts.....	2,591	1.4	74	86,510	3.0							

See footnote at end of table.

MERCHANT WHOLESALERS

11.39

**Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued**

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS— Continued							AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALESA—Continued					
	Mountain Division—Continued							Middle Atlantic Division—Continued					
80	Farm, garden machinery (exc. tractors).....	383	0.6	7	4,841	7.9	50	Motor vehicles.....	3,327	0.6	51	11,252	29.6
102	Petroleum and products.....	135	0.2	12	10,873	1.2		Passenger cars (used).....	514	...	23	3,429	15.4
124	Second-hand merchandise.....	380	0.6	8	3,679	10.3		Trucks, truck-tractors, truck-trailers....	1,795	...	25	4,524	32.5
	Commodities, n.e.c.....	1,575	2.5	...	...	...		Other motor vehicles.....	201	...	...	...	...
126	Service receipts.....	1,798	2.8	42	32,476	5.5		Not analyzed in detail.....	249	...	5	849	29.3
	Pacific Division						51	Automotive parts, accessories, etc.....	471,275	90.6	4,026	522,401	90.6
	All establishments.....	174,162	...	239	...	...		Batteries, electrical parts.....	53,775	...	907	317,051	18.6
	Those analyzing commodity lines, total	171,044	100.0	223	...	...		Tires, tubes.....	105,040	...	532	222,713	57.2
50	Motor vehicles.....	135,619	79.3	223	171,044	79.3		Parts (exc. batteries, electrical parts)....	144,480	...	1,071	286,203	48.8
	Passenger cars (new).....	58,837	...	35	80,158	7.9		Garage, filling station equipment.....	19,333	...	558	190,390	10.1
	Passenger cars (used).....	16,006	...	55	79,752	20.1		Other automotive supplies.....	45,548	...	822	289,736	15.9
	Trucks, truck-tractors, truck-trailers....	55,789	...	162	82,387	67.7		Not analyzed in detail.....	28,614	...	684	237,201	12.1
	Motorcycles, motor scooters.....	1,965	...	5	2,619	73.9			69,790	...	393	72,742	95.9
	Other motor vehicles.....	3,022	...	...	...	...	52	Electrical wiring supplies, construction materials.....	463	0.1	21	7,040	6.0
51	Automotive parts, accessories, etc.....	25,230	14.8	145	141,718	17.8	54	Radios, television sets, home appliances, and specialties.....	3,472	0.7	65	23,825	14.0
80	Farm, garden machinery (exc. tractors).....	946	0.6	6	11,397	8.3		Radio sets, tubes, etc., public address systems.....	963	...	44	20,437	4.7
81	Tractors and equipment (exc. truck-tractors)	594	0.3	6	6,530	9.1		Television sets, tubes, parts, etc.....	435	...	18	11,411	3.8
102	Petroleum and products.....	430	0.3	15	11,981	3.6		Electric household refrigerators, freezers	646	...	35	11,629	5.6
124	Second-hand merchandise.....	2,342	1.4	77	11,080	20.1		Electric home laundry equipment.....	225	...	15	8,147	2.5
	Commodities, n.e.c.....	758	0.4	...	...	...		Electric ranges.....	82	...	3	8,562	1.0
126	Service receipts.....	5,125	3.0	91	94,271	5.4		Other electric kitchen equipment.....	36	...	10	3,910	0.9
								Other electric appliances, specialties....	1,107	...	...	...	...
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALESA						56	Hardware.....	1,154	0.2	32	13,321	8.7
	New England Division						57	Plumbing, heating, air-conditioning.....	621	0.1	10	3,566	17.4
	All establishments.....	134,989	...	647	...	...	58	General industry machinery, equipment.....	783	0.1	13	5,772	13.6
	Those analyzing commodity lines, total	129,711	100.0	616	...	...		Compressors, pumps.....	303	...	6	2,389	11.7
45	Paints, varnishes, lacquers.....	609	0.5	14	4,836	12.6		Other general industrial machinery.....	288	...	...	...	...
								Not analyzed in detail.....	192	...	4	2,885	9.2
50	Motor vehicles.....	1,162	0.9	24	5,718	20.3	85	Special industry machinery, equipment.....	1,570	0.3	4	6,942	22.6
	Passenger cars (used).....	88	...	15	2,835	3.1	86	Industrial equipment, supplies.....	6,099	1.2	42	42,891	14.1
	Trucks, truck-tractors, truck-trailers....	465	...	9	3,112	14.9	102	Petroleum and products.....	1,192	0.2	30	6,238	18.5
	Other motor vehicles.....	609	...	...	...	...	119	Toys, games, athletic goods.....	1,721	0.3	30	16,520	13.4
51	Automotive parts, accessories, etc.....	118,315	91.3	616	129,711	91.3		Small arms, ammunition.....	243	...	4	3,875	6.3
	Batteries, electrical parts.....	10,321	...	329	73,262	13.7		Toys, games.....	776	...	17	10,296	7.5
	Tires, tubes.....	15,097	...	220	52,393	29.4		Bicycles.....	111	...	14	6,740	1.6
	Parts (exc. batteries, electrical parts)....	39,223	...	361	76,792	51.1		Children's vehicles (exc. bicycles).....	26	...	10	4,372	0.6
	Garage, filling station equipment.....	9,716	...	214	55,315	17.5		Other athletic goods.....	565	...	...	...	...
	Accessories.....	13,022	...	286	68,923	19.2	124	Second-hand merchandise.....	3,229	0.6	54	5,973	94.0
	Other automotive supplies.....	7,673	...	297	62,020	12.4		Commodities, n.e.c.....	16,589	3.2	124	35,437	11.0
	Not analyzed in detail.....	23,083	...	105	24,765	93.2	126	Service receipts.....	3,897	0.7	...	...	...
52	Electrical wiring supplies, construction materials.....	51	(2)	9	5,216	1.0							
54	Radios, television sets, home appliances, and specialties.....	2,139	1.6	28	15,125	14.1		East North Central Division					
	Radio sets, tubes, etc., public address systems.....	544	...	23	13,960	3.9		All establishments.....	569,744	...	2,482	...	...
	Television sets, tubes, parts, etc.....	182	...	12	7,950	2.3		Those analyzing commodity lines, total	546,011	100.0	2,308	...	...
	Electric household refrigerators, freezers	1,004	...	16	10,448	9.6	45	Paints, varnishes, lacquers.....	1,307	0.2	38	9,930	13.2
	Electric home laundry equipment.....	150	...	10	4,270	3.5	50	Motor vehicles.....	6,594	1.2	-79	20,011	33.0
	Electric ranges.....	36	...	10	5,405	0.7		Passenger cars (new).....	593	...	5	3,361	3.4
	Other electric appliances, specialties....	219	...	...	...	...		Trucks, truck-tractors, truck-trailers....	3,777	...	49	11,539	3.7
56	Hardware.....	1,111	0.8	7	4,255	26.1		Trucks, truck-tractors, truck-trailers....	1,385	...	29	7,601	18.1
57	Plumbing, heating, air-conditioning.....	218	0.2	6	3,475	6.3		Other motor vehicles.....	886	...	...	...	...
83	Metal-working machinery.....	109	0.1	7	3,679	3.0	51	Automotive parts, accessories, etc.....	493,493	90.5	2,308	546,011	90.5
								Batteries, electrical parts.....	46,768	...	1,120	279,359	37.0
86	Industrial equipment, supplies.....	255	0.2	8	3,659	7.0		Tires, tubes.....	46,935	...	976	166,675	28.2
	Abrasives, abrasive material.....	40	...	6	3,404	1.2		Parts (exc. batteries, electrical parts)....	224,903	...	1,373	336,877	68.9
	Mechanical rubber goods.....	14	...	5	3,277	0.4		Garage, filling station equipment.....	23,296	...	694	162,130	14.4
	Miscellaneous industrial equipment, supplies	201	...	7	3,532	5.7		Accessories.....	40,909	...	923	228,200	17.9
102	Petroleum and products.....	633	0.5	14	5,325	11.9		Other automotive supplies.....	33,519	...	841	202,650	16.5
								Not analyzed in detail.....	77,143	...	434	81,487	94.7
119	Toys, games, athletic goods.....	1,261	1.0	17	9,440	13.4	52	Electrical wiring supplies, construction materials.....	1,468	0.3	25	11,724	12.0
	Toys, games.....	295	...	4	1,890	15.6		Interior wiring, construction materials...	741	...	14	7,495	10.6
	Bicycles.....	393	...	6	4,048	9.7		Outside construction materials.....	340	...	5	1,736	19.4
	Other athletic goods.....	453	...	...	...	...		Lighting fixtures (residential, commercial, industrial).....	133	...	5	2,810	2.3
	Not analyzed in detail.....	120	...	8	3,817	3.1		Electric lamps (incandescent, fluorescent)	102	...	10	7,410	2.4
124	Second-hand merchandise.....	529	0.4	10	987	53.6		Not analyzed in detail.....	152	...	7	...	4.7
	Commodities, n.e.c.....	1,850	1.4	...	...	...	54	Radios, television sets, home appliances, and specialties.....	8,900	1.6	51	44,744	20.0
126	Service receipts.....	1,473	1.1	49	16,336	9.0		Radio sets, tubes, etc., public address systems.....	2,359	...	51	32,112	7.0
								Television sets, tubes, parts, etc.....	612	...	14	6,749	10.1
	Middle Atlantic Division							Electric household refrigerators, freezers	1,730	...	19	11,891	8.1
	All establishments.....	532,850	...	2,130	...	...		Electric home laundry equipment.....	492	...	10	12,100	4.1
	Those analyzing commodity lines, total	522,402	100.0	1,026	...	...		Electric ranges.....	68	...	17	8,760	1.6
35	Place goods (woven).....	3,910	0.7	8	6,963	56.2		Other electric kitchen equipment.....	115	...	15	7,000	2.1
43	Paints, varnishes, lacquers.....	1,196	0.2	32	6,964	17.2		Other electric appliances, specialties....	985	...	15	14,754	6.7
48	Industrial chemicals, n.e.c.....	1,344	0.2	6	43,017	3.1		Not analyzed in detail.....	2,331	...	10	9,734	24.0

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS—Continued							AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS—Continued						
East North Central Division—Continued							South Atlantic Division—Continued						
55	Electrical commercial equipment.....	1,530	0.3	4	12,404	12.3	51	Automotive parts, accessories, etc.....	247,204	88.9	1,347	278,124	88.9
56	Hardware.....	1,630	0.3	21	12,913	12.6		Batteries, electrical parts.....	26,973	...	703	171,538	15.7
57	Plumbing, heating, air-conditioning.....	961	0.2	11	5,339	13.0		Tires, tubes.....	25,163	...	402	102,868	24.5
57	Miscellaneous professional service equipment	1,794	0.3	7	3,212	55.8		Parts (exc. batteries, electrical parts)...	106,422	...	820	186,293	57.1
80	Farm, garden machinery (exc. tractors)...	824	0.2	10	9,641	8.5		Garage, filling station equipment.....	20,163	...	495	121,797	16.6
82	General industrial machinery, equipment....	406	0.1	14	4,894	8.3		Accessories.....	16,147	...	592	122,616	13.2
	Compressors, pumps.....	147	...	8	2,502	5.9		Other automotive supplies.....	14,741	...	519	126,130	11.7
	Other general industrial machinery.....	259	...	...	...	...		Not analyzed in detail.....	37,595	...	237	39,037	96.3
83	Metal-working machinery.....	1,177	0.2	15	7,810	15.1	54	Radios, television sets, home appliances, and specialties.....	7,046	2.5	70	39,976	17.6
	Machine tools, equipment.....	524	...	7	3,009	17.4		Radio sets, tubes, etc., public address systems.....	2,351	...	45	32,169	7.3
	Welding machinery, equipment.....	244	...	7	2,714	9.0		Television sets, tubes, parts, etc.....	188	...	9	3,746	5.0
	Portable metal-working machinery (power- driven).....	24	...	4	722	3.3		Electric household refrigerators, freezers	2,936	...	37	28,892	10.2
	Miscellaneous metal-working machinery.....	385	...	...	...	...		Electric home laundry equipment.....	74	...	12	3,152	2.3
86	Industrial equipment, supplies.....	2,923	0.5	22	28,587	10.2		Electric ranges.....	131	...	19	6,310	2.1
92	Scrap iron, steel.....	1,304	0.2	28	3,727	35.0		Other electric kitchen equipment.....	97	...	10	4,225	2.3
102	Petroleum and products.....	2,842	0.5	39	25,620	11.1		Other electric appliances, specialties.....	287	...	21	6,528	4.4
119	Toys, games, athletic goods.....	4,506	0.8	22	23,628	19.1		Not analyzed in detail.....	982	...	10	4,131	23.8
	Bicycles.....	1,329	...	8	15,411	8.6	56	Hardware.....	1,241	0.4	22	4,101	30.3
	Other athletic goods.....	1,714	...	...	...	...	82	General industrial machinery, equipment....	426	0.2	7	3,053	14.0
	Not analyzed in detail.....	1,463	...	10	7,634	19.2	86	Industrial equipment, supplies.....	1,346	0.5	6	4,509	29.8
122	Junk and scrap (exc. iron and steel).....	637	0.1	25	4,615	13.8	102	Petroleum and products.....	1,348	0.5	35	28,956	4.6
124	Second-hand merchandise.....	1,840	0.4	37	2,905	66.8	119	Toys, games, athletic goods.....	4,024	1.4	13	19,311	20.8
126	Service receipts.....	5,998	1.1	...	...	...		Bicycles.....	1,768	...	6	17,070	10.4
	West North Central Division	5,777	1.0	231	54,881	10.5		Other athletic goods.....	2,256	...	...	...	...
	All establishments.....	311,787	...	1,326	...	...	124	Second-hand merchandise.....	1,343	0.5	21	5,042	26.6
	Those analyzing commodity lines, total	300,332	100.0	1,247	...	...	126	Commodities, n.e.c.....	4,769	1.7	...	...	...
45	Paints, varnishes, lacquers.....	474	0.2	22	9,769	4.8		Service receipts.....	3,436	1.2	113	30,398	11.3
50	Motor vehicles.....	6,804	2.3	36	20,890	32.6	East South Central Division						
	Passenger cars (new).....	2,655	...	8	13,361	19.9		All establishments.....	122,444	...	704	...	...
	Passenger cars (used).....	1,221	...	17	13,858	8.8		Those analyzing commodity lines, total	114,668	100.0	635	...	...
	Trucks, truck-tractors, truck-trailers....	2,511	...	19	12,865	19.5	45	Paints, varnishes, lacquers.....	1,008	0.9	17	6,111	16.5
	Other motor vehicles.....	417	...	...	...	...	50	Motor vehicles.....	963	0.8	17	3,915	24.6
51	Automotive parts, accessories, etc.....	266,949	88.8	1,247	300,532	88.8		Passenger cars (used).....	100	...	7	829	12.1
	Batteries, electrical parts.....	22,789	...	685	194,028	11.7		Trucks, truck-tractors, truck-trailers....	712	...	12	3,208	22.2
	Tires, tubes.....	22,450	...	417	136,824	16.4		Other motor vehicles.....	151	...	...	...	...
	Parts (exc. batteries, electrical parts)...	116,208	...	805	212,933	54.6	51	Automotive parts, accessories, etc.....	105,822	92.5	635	114,668	92.5
	Garage, filling station equipment.....	19,553	...	495	137,862	14.2		Batteries, electrical parts.....	9,379	...	290	60,821	15.4
	Accessories.....	27,198	...	560	156,807	17.3		Tires, tubes.....	7,085	...	151	35,321	20.0
	Other automotive supplies.....	17,255	...	512	146,403	11.8		Parts (exc. batteries, electrical parts)...	41,857	...	379	68,300	61.3
	Not analyzed in detail.....	41,496	...	206	45,991	90.2		Garage, filling station equipment.....	7,516	...	233	46,112	16.3
52	Electrical wiring supplies, construction materials.....	543	0.2	19	9,391	5.8		Accessories.....	9,543	...	252	52,554	18.2
54	Radios, television sets, home appliances, and specialties.....	6,771	2.2	69	42,652	15.9		Other automotive supplies.....	4,534	...	233	47,563	9.5
	Radio sets, tubes, etc., public address systems.....	1,981	...	45	30,021	6.6		Not analyzed in detail.....	25,908	...	157	27,174	95.3
	Electric household refrigerators, freezers	2,680	...	27	25,595	10.5	52	Electrical wiring supplies, construction materials.....	280	0.2	23	7,199	3.9
	Electric home laundry equipment.....	40	...	8	3,153	1.3	53	Electrical apparatus, equipment.....	145	0.1	5	1,654	8.8
	Electric ranges.....	109	...	11	3,415	3.2	54	Radios, television sets, home appliances, and specialties.....	1,828	1.6	22	12,004	15.2
	Other electric kitchen equipment.....	58	...	6	2,501	2.3		Radio sets, tubes, etc., public address systems.....	849	...	7	8,587	9.9
	Other electric appliances, specialties.....	294	...	...	...	...		Electric household refrigerators, freezers	605	...	7	8,866	6.8
	Not analyzed in detail.....	1,609	...	9	7,978	21.3		Electric home laundry equipment.....	83	...	4	2,944	2.8
56	Hardware.....	1,516	0.5	37	19,278	7.9		Electric ranges.....	42	...	4	3,174	1.3
57	Plumbing, heating, air-conditioning.....	412	0.1	12	9,174	4.5		Other electric kitchen equipment.....	42	...	4	3,239	1.3
81	Farm, garden machinery (exc. tractors).....	1,302	0.4	10	8,037	16.1		Other electric appliances, specialties.....	208	...	...	...	...
81	Tractors and equipment (exc. truck-tractors)	315	0.1	4	1,037	30.4	55	Electrical commercial equipment.....	387	0.3	8	2,657	14.6
82	Scrap iron, steel.....	222	0.1	11	1,323	16.8		Hardware.....	191	0.2	5	937	20.4
102	Petroleum and products.....	1,423	0.5	34	35,402	4.0	56	Industrial equipment, supplies.....	133	0.1	6	1,343	9.9
119	Toys, games, athletic goods.....	4,883	1.6	20	27,512	17.7	102	Petroleum and products.....	392	0.3	8	6,350	6.2
	Bicycles.....	1,567	...	5	14,412	10.9		Trucks, truck-tractors, truck-trailers....	163	0.1	5	251	64.9
	Other athletic goods.....	2,044	...	...	...	...	124	Second-hand merchandise.....	2,552	2.2	...	...	...
	Not analyzed in detail.....	1,272	...	11	7,834	16.2	126	Service receipts.....	804	0.7	76	10,509	7.6
124	Second-hand merchandise.....	860	0.3	28	3,952	21.8	West South Central Division						
126	Commodities, n.e.c.....	5,998	1.9	...	...	...		All establishments.....	238,394	...	1,379	...	...
	Service receipts.....	2,463	0.8	95	29,123	8.4		Those analyzing commodity lines, total	228,666	100.0	1,291	...	...
South Atlantic Division							45	Paints, varnishes, lacquers.....	616	0.3	20	10,327	6.0
	All establishments.....	287,023	...	1,429	...	...	50	Motor vehicles.....	1,025	0.4	27	3,678	27.9
	Those analyzing commodity lines, total	278,124	100.0	1,347	...	...		Passenger cars (new).....	86	...	4	3,767	23.4
45	Paints, varnishes, lacquers.....	1,046	0.4	30	7,220	14.5		Passenger cars (used).....	91	...	11	960	9.5
50	Motor vehicles.....	4,895	1.8	42	12,616	38.8		Trucks, truck-tractors, truck-trailers....	381	...	11	1,932	19.7
	Passenger cars (new).....	2,356	...	12	6,796	34.7		Other motor vehicles.....	467	...	...	...	...
	Passenger cars (used).....	1,302	...	18	5,136	3.9							
	Trucks, truck-tractors, truck-trailers....	1,511	...	20	6,402	23.6							
	Other motor vehicles.....	820	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALESA—Continued													
West South Central Division—Continued													
51	Automotive parts, accessories, etc.	199,512	87.5	1,291	228,366	87.5		All establishments	324,497	...	1,721	...	...
	Batteries, electrical parts	23,075	...	64	124,993	18.5		Those analyzing commodity lines, total	309,530	100.0	1,977	...	...
	Tires, tubes	12,254	...	373	76,061	15.7	45	Paints, varnishes, lacquers	1,303	0.4	37	4,157	31.3
	Parts (exc. batteries, electrical parts)	79,830	...	800	135,229	59.1							
	Garage, filling station equipment	14,008	...	472	90,150	15.5	50	Motor vehicles	2,326	...	42	8,951	26.0
	Accessories	17,297	...	552	96,757	17.9		Passenger cars (used)	102	...	15	1,602	6.3
	Other automotive supplies	6,714	...	496	92,273	9.7		Trucks, truck-tractors, truck-trailers	1,702	...	16	5,978	25.5
	Not analyzed in detail	44,279	...	249	50,489	13.0		Other motor vehicles	477	...	5	...	...
52	Electrical wiring supplies, construction materials	1,776	...	21	14,445	13.0	51	Automotive parts, accessories, etc.	2,326	93.4	1,577	309,530	...
53	Electrical apparatus, equipment	1,762	0.1	5	445	37.0		Batteries, electrical parts	12,079	...	...	164,471	...
54	Radios, television sets, home appliances, and specialties	4,719	2.9	46	31,047	21.3		Tires, tubes	23,511	...	270	79,071	...
	Radio sets, tubes, etc., public address systems	1,870	...	...	23,650	7.7		Parts (exc. batteries, electrical parts)	10,394	...	...	1,341	...
	Television sets, tubes, parts, etc.	1,870	...	...	7,333	1.2		Garage, filling station equipment	1,702	...	4.3	93,411	...
	Electric household refrigerators, freezers	7,330	...	...	23,154	10.2		Accessories	24,624	...	...	115,711	...
	Electric home laundry equipment	...	...	15	11,001	5.0		Other automotive supplies	6,714	...	402	25,297	...
	Electric ranges	...	...	6	2,777	1.3		Not analyzed in detail	7,330	...	341	79,071	...
	Other electric kitchen equipment	...	...	...	1,762	1.0	54	Radios, television sets, home appliances, and specialties	4,711	1.5	37	27,624	...
	Other electric appliances, specialties	1,303	...	...	...	...		Radio sets, tubes, etc., public address systems	1,180	...	...	20,794	...
55	Electric commercial equipment	2,326	0.1	5	3,028	...		Electric household refrigerators, freezers	1,180	...	1	1,180	...
56	Hardware	3,028	1.4	20	17,544	17.9		Electric home laundry equipment	230	...	...	24,624	...
63	Upholsterers' supplies	1,312	0.5	4	1,300	74.9		Electric ranges	423	...	...	1,341	...
71	Tractors and equipment (exc. truck-tractors)	1,312	...	...	1,312	...		Other electric kitchen equipment	...	...	...	8,274	...
72	General industrial machinery, equipment	1,312	...	...	1,371	...		Other electric appliances, specialties	...	...	...	...	...
86	Industrial equipment, supplies	2,326	0.1	8	1,095	23.1		Not analyzed in detail	...	...	...	543	...
102	Petroleum and products	4,711	...	21	15,394	5.8	56	Hardware	...	0.2	42	4,744	13.4
111	Toys, games, athletic goods	4,711	2.0	13	28,374	15.1	52	General industrial machinery, equipment	1,102	1.4	42	7,158	15.4
	Bicycles	1,471	...	...	15,471	...		Compressors, pumps	179	...	13	2,491	...
	Other athletic goods	3,032	...	...	...	...		Conveyors, conveying equipment	59	...	...	1,463	...
124	Second-hand merchandise	1,731	0.4	17	1,316	7.3		Cranes, derricks, hoists, winches	103	...	...	2,500	...
126	Commodities, n.e.c.	4,122	1.2	...	...	...		Mechanical power transmission equipment	274	...	7	2,165	12.5
	Service receipts	2,444	1.1	86	18,776	13.0		Other general industrial machinery	306	...	...	1,695	...
Mountain Division													
	All establishments	11,450	...	503	...	...	85	Greenhouse machinery, equipment	263	0.1	6	2,335	11.3
	Those analyzing commodity lines, total	116,134	10.0	555	...	...	86	Industrial equipment, supplies	392	0.1	19	3,350	11.7
40	Kitchen utensils, miscellaneous householdware	173	0.1	4	3,520	4.3		Abrasives, abrasive materials	20	...	7	2,156	0.9
45	Paints, varnishes, lacquers	341	0.3	9	2,110	16.2		Industrial leather, belting, packing	79	...	7	2,293	3.3
50	Motor vehicles	866	0.7	17	3,574	24.2		Miscellaneous industrial equipment, supplies	163	...	...	2,242	6.0
	Passenger cars (used)	75	...	...	...	...	102	Petroleum and products	4,711	0.2	10	3,365	13.3
	Trucks, truck-tractors, truck-trailers	64	...	...	2,963	21.6	106	Glass (sheet and containers)	430	0.1	4	471	...
	Other motor vehicles	191	...	...	...	...	119	Toys, games, athletic goods	443	0.1	27	8,437	13.1
51	Automotive parts, accessories, etc.	92,273	...	555	116,134	7.6	124	Second-hand merchandise	1,210	0.4	27	1,401	86.4
	Batteries, electrical parts	9,714	...	...	69,584	7.6		Commodities, n.e.c.	2,764	0.9	...	...	...
	Tires, tubes	7,378	...	...	47,764	15.4	126	Service receipts	3,246	1.0	146	31,127	10.4
	Parts (exc. batteries, electrical parts)	31,114	...	...	72,598	42.8		ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALESA					
	Garage, filling station equipment	7,241	...	...	5,421	12.4		New England Division					
	Accessories	7,444	...	...	5,269	12.5		All establishments	109,525	...	202	...	...
	Other automotive supplies	6,252	...	...	62,010	10.1		Those analyzing commodity lines, total	106,353	100.0	183	...	...
	Not analyzed in detail	26,797	...	154	28,315	14.6	45	Paints, varnishes, lacquers	143	0.1	5	1,414	...
52	Electrical wiring supplies, construction materials	3,356	2.9	24	24,974	13.4	52	Electrical wiring supplies, construction materials	64,300	60.5	172	103,781	62.0
	Interior wiring, construction materials	1,534	...	20	18,802	8.2		Interior wiring, construction materials	39,032	...	127	94,389	35.0
	Outside construction materials	1,098	...	15	15,565	7.0		Outside construction materials	10,372	...	67	76,750	13.5
	Lighting fixtures (residential, commercial, industrial)	357	...	14	17,461	2.0		Lighting fixtures (residential, commercial, industrial)	8,714	...	117	87,724	9.9
	Electric lamps (incandescent, fluorescent)	367	...	16	23,718	1.5		Electric lamps (incandescent, fluorescent)	4,742	...	117	89,293	9.4
53	Electrical apparatus, equipment	256	0.7	11	16,232	5.3		Not analyzed in detail	7,334	...	34	8,172	...
54	Radios, television sets, home appliances, and specialties	4,795	4.1	31	30,173	15.9	53	Electrical apparatus, equipment	6,630	...	18	53,723	...
	Radio sets, tubes, etc., public address systems	1,518	...	19	23,293	6.5		Radios, television sets, home appliances, and specialties	33,177	31.2	...	72,412	40.3
	Electric household refrigerators, freezers	709	...	5	19,784	4.6		Radio sets, tubes, etc., public address systems	3,610	...	...	70,195	5.1
	Electric home laundry equipment	210	...	5	17,091	1.2		Television sets, tubes, parts, etc.	1,180	...	...	44,881	4.4
	Electric ranges	501	...	5	7,511	6.7		Electric household refrigerators, freezers	5,671	...	4	61,111	14.0
	Other electric kitchen equipment	136	...	6	17,168	0.1		Electric home laundry equipment	2,941	...	...	25,453	...
	Other electric appliances, specialties	1,521	...	...	...	...		Electric ranges	3,692	...	3	13,257	...
55	Hardware	5,751	5.0	19	16,473	31.1	54	Other electric kitchen equipment	2,415	...	3	67,714	...
	Builders' hardware	176	...	11	17,446	4.6		Other electric appliances, specialties	10,239	...	...	...	...
	Heavy hardware	955	...	19	1,207	4.7							
	Shelf, linum hardware	721	...	15	17,893	4.1							
	Other hardware	3,701	...	...	...	...			
57	Plumbing, heating, air-conditioning	2,114	1.9	11	20,711	10.6	55	Electric commercial equipment	3,356	0.4	24	43,282	...
58	Farm, garden machinery (exc. tractors)	255	0.1	4	1,635	15.4	57	Plumbing, heating, air-conditioning	1,411	0.1	6	1,111	...
102	Petroleum and products	273	0.2	7	1,345	21.8							
119	Toys, games, athletic goods	418	0.4	5	4,746	14.1							
124	Second-hand merchandise	121	0.1	7	948	13.3							
126	Commodities, n.e.c.	3,190	2.7	...	...	...				
126	Service receipts	1,211	1.1	...	11,791	16.1							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS—Con.							ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS—Con.					
	New England Division—Continued							East North Central Division—Continued					
40	Farm, garden machinery (exc. tractors).....	104	0.1	12	25,151	0.4	56	Hardware.....	1,321	0.2	17	9,319	14.2
52	General industrial machinery, equipment.....	453	0.4	19	26,966	1.7	57	Plumbing, heating, air-conditioning.....	1,863	0.4	27	81,298	2.3
	Fans, blowers (industrial equipment).....	194	...	15	26,081	0.7	80	Farm, garden machinery (exc. tractors).....	1,164	0.2	25	83,757	1.4
	Mechanical power transmission equipment.....	156	...	5	1,151	13.6	82	General industrial machinery, equipment.....	1,537	0.3	32	83,364	1.8
	Other general industrial machinery.....	103	...	...	...	...		Compressors, pumps.....	116	...	6	3,152	...
126	Commodities, n.e.c.....	617	0.6	...	...	...		Fans, blowers (industrial equipment).....	970	...	25	78,564	...
	Service receipts.....	390	0.4	7	1,832	21.3	83	Other general industrial machinery.....	451	...	...	...	...
	Middle Atlantic Division							Metal-working machinery.....	625	0.1	7	4,927	12.7
	All establishments.....	580,506	...	907	...	...		Machine tools, equipment.....	389	...	4	2,724	14.3
	Those analyzing commodity lines, total	560,251	100.0	854	...	...		Miscellaneous metal-working machinery.....	236	...	...	...	...
52	Electrical wiring supplies, construction materials.....	283,457	50.6	718	530,332	53.4	86	Industrial equipment, supplies.....	955	0.2	9	7,973	12.0
	Interior wiring, construction materials.....	128,521	...	449	447,245	28.7		Abrasives, abrasive material.....	111	...	5	3,783	2.9
	Outside construction materials.....	30,148	...	241	361,842	8.3	119	Miscellaneous industrial equipment, supplies.....	844	...	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	48,038	...	441	424,078	11.3	124	Toys, games, athletic goods.....	699	0.1	10	9,257	7.6
	Electric lamps (incandescent, fluorescent)	34,849	...	405	420,820	8.3	126	Second-hand merchandise.....	1,214	0.2	5	2,501	48.5
	Not analyzed in detail.....	41,901	...	139	51,630	81.2		Commodities, n.e.c.....	9,586	1.9	...	...	...
53	Electrical apparatus, equipment.....	111,700	19.9	282	353,777	31.6		Service receipts.....	2,166	0.4	27	16,824	12.9
54	Radios, television sets, home appliances, and specialties.....	122,829	21.9	234	379,397	32.4		West North Central Division					
	Radio sets, tubes, etc., public address systems.....	18,001	...	119	322,831	5.6	51	All establishments.....	249,132	...	217	...	...
	Television sets, tubes, parts, etc.....	10,277	...	58	170,052	6.0		Those analyzing commodity lines, total	241,217	100.0	208	...	...
	Electric household refrigerators, freezers	30,000	...	88	288,195	10.4	52	Automotive parts, accessories, etc.....	1,534	0.6	5	5,419	28.3
	Electric home laundry equipment.....	10,127	...	84	240,696	3.5		Electrical wiring supplies, construction materials.....	120,687	50.1	176	222,943	54.1
	Electric ranges.....	10,303	...	82	277,046	3.7		Interior wiring, construction materials.....	48,723	...	132	22,650	23.1
	Other electric kitchen equipment.....	6,427	...	85	285,967	2.2		Outside construction materials.....	39,042	...	108	196,920	19.8
	Other electric appliances, specialties.....	37,694	...	...	...	...		Lighting fixtures (residential, commercial, industrial).....	14,185	...	126	198,420	7.1
55	Electric commercial equipment.....	7,124	1.3	80	293,004	2.4	53	Electric lamps (incandescent, fluorescent)	7,841	...	112	191,370	4.1
	Water coolers.....	1,033	...	54	250,833	0.4		Not analyzed in detail.....	11,186	...	20	15,662	71.4
	Commercial refrigeration, food locker equipment.....	4,452	...	25	154,581	2.9	54	Electrical apparatus, equipment.....	32,196	13.3	104	169,072	19.0
	Cooking, food service equipment.....	228	...	8	100,381	0.2		Radios, television sets, home appliances, and specialties.....	76,780	31.8	88	196,842	39.0
	Not analyzed in detail.....	1,411	...	21	39,233	3.6		Radio sets, tubes, etc., public address systems.....	7,135	...	58	171,265	4.2
56	Hardware.....	1,083	0.2	24	6,591	16.4		Television sets, tubes, parts, etc.....	618	...	14	50,637	1.2
57	Plumbing, heating, air-conditioning.....	5,357	1.0	40	170,285	3.1		Electric household refrigerators, freezers	23,188	...	57	164,383	14.1
80	Farm, garden machinery (exc. tractors).....	4,411	0.1	19	65,714	0.6		Electric home laundry equipment.....	6,934	...	57	173,705	4.0
82	General industrial machinery, equipment.....	902	1.2	29	159,490	0.6		Electric ranges.....	11,560	...	57	173,705	6.6
	Compressors, pumps.....	55	...	5	1,361	...		Other electric kitchen equipment.....	6,045	...	63	169,339	3.6
	Fans, blowers (industrial equipment).....	625	...	24	146,789	...	55	Other electric appliances, specialties.....	21,300	...	...	...	...
	Other general industrial machinery.....	222	...	...	...	...		Electrical commercial equipment.....	2,172	0.9	43	138,602	1.6
86	Industrial equipment, supplies.....	1,959	0.3	12	16,621	11.8		Plumbing, heating, air-conditioning.....	3,744	1.6	9	19,526	19.2
113	Toys, games, athletic goods.....	530	0.1	4	4,433	13.1	80	Farm, garden machinery (exc. tractors).....	782	0.3	13	40,566	1.9
124	Second-hand merchandise.....	898	0.2	5	1,609	55.8	82	General industrial machinery, equipment.....	186	0.1	11	29,627	0.6
	Commodities, n.e.c.....	21,618	3.8	...	...	...		Commodities, n.e.c.....	2,777	1.2	...	...	...
126	Service receipts.....	2,333	0.4	22	105,812	2.1	126	Service receipts.....	359	0.1	8	1,550	23.2
	South Atlantic Division							South Atlantic Division					
	All establishments.....	273,341	...	286	...	...		All establishments.....	273,341	...	286	...	...
	Those analyzing commodity lines, total	261,493	100.0	274	...	...		Those analyzing commodity lines, total	261,493	100.0	274	...	...
	East North Central Division						52	Electrical wiring supplies, construction materials.....	135,969	52.0	248	249,412	54.5
	All establishments.....	515,235	...	566	...	...		Interior wiring, construction materials.....	61,688	...	194	223,787	27.6
	Those analyzing commodity lines, total	510,112	100.0	538	...	...		Outside construction materials.....	32,829	...	150	210,802	15.6
40	Kitchen utensils, miscellaneous homewares.....	866	0.2	7	16,143	5.4		Lighting fixtures (residential, commercial, industrial).....	18,700	...	196	218,892	8.5
51	Automotive parts, accessories, etc.....	2,438	0.6	0	19,233	14.2		Electric lamps (incandescent, fluorescent)	9,903	...	173	223,548	4.4
52	Electrical wiring supplies, construction materials.....	277,496	54.5	435	462,384	60.0		Not analyzed in detail.....	12,849	...	30	14,455	88.9
	Interior wiring, construction materials.....	137,703	...	308	392,280	35.1	53	Electrical apparatus, equipment.....	28,938	11.1	118	169,484	17.1
	Outside construction materials.....	38,858	...	213	345,044	11.1	54	Radios, television sets, home appliances, and specialties.....	83,244	31.8	111	203,784	40.8
	Lighting fixtures (residential, commercial, industrial).....	36,243	...	299	371,354	10.3		Radio sets, tubes, etc., public address systems.....	9,538	...	74	158,996	6.0
	Electric lamps (incandescent, fluorescent)	26,913	...	280	367,331	7.3		Television sets, tubes, parts, etc.....	2,233	...	17	48,208	4.6
	Not analyzed in detail.....	35,781	...	67	44,978	79.6		Electric household refrigerators, freezers	23,830	...	67	160,650	14.8
53	Electrical apparatus, equipment.....	75,327	14.8	250	350,177	21.3		Electric home laundry equipment.....	7,722	...	66	160,063	4.8
54	Radios, television sets, home appliances, and specialties.....	127,751	25.0	186	346,902	36.2		Electric ranges.....	12,942	...	73	176,501	7.3
	Radio sets, tubes, etc., public address systems.....	10,945	...	105	262,358	4.2		Other electric kitchen equipment.....	6,633	...	76	176,825	3.8
	Television sets, tubes, parts, etc.....	3,511	...	37	106,743	3.3	55	Other electric appliances, specialties.....	20,346	...	...	...	...
	Electric household refrigerators, freezers	34,599	...	87	244,402	14.1		Electrical commercial equipment.....	4,197	1.6	64	153,058	2.7
	Electric home laundry equipment.....	10,874	...	81	241,218	4.5		Hardware.....	302	0.1	6	2,168	13.9
	Electric ranges.....	238,856	...	61	238,856	7.3		Plumbing, heating, air-conditioning.....	1,505	0.6	15	32,693	4.6
	Other electric kitchen equipment.....	9,585	...	96	252,604	3.8		Farm, garden machinery (exc. tractors).....	257	0.1	16	53,366	0.5
	Other electric appliances, specialties.....	40,923	...	...	...	...	82	General industrial machinery, equipment.....	612	0.2	21	36,985	1.6
	Electric commercial equipment.....	4,704	0.9	80	233,451	2.0		Fans, blowers (industrial equipment).....	350	...	11	31,491	1.1
	Commodities, n.e.c., and service receipts.....	6,469	2.5	...	...	...		Other general industrial machinery.....	87	...	...	...	...
	Not analyzed in detail.....	175	...	6	17,961	1.0		Not analyzed in detail.....	175	...	6	17,961	1.0

Continued on back of table.

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BY GEOGRAPHIC DIVISION: 1948—Continued

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALESALE														
New England Division														
All establishments.....		134,387	...	147	East North Central Division		All establishments.....		397,144	...	536	...
Those analyzing commodity lines, total.....		133,683	100.0	146	Those analyzing commodity lines, total.....		389,582		100.0	502
43	Kitchen utensils, miscellaneous homewares.....	1,869	1.4	4	14,003	13.3	40	Kitchen utensils, miscellaneous homewares.....	565	0.1	9	11,399	5.0	
45	Paints, varnishes, lacquers, etc., public	232	0.2	4	2,213	10.5	41	Musical instruments, phonograph records.....	8,189	2.1	12	53,171	15.4	
51	Automotive parts, accessories, etc.....	987	0.7	4	2,874	34.3	42	Floor coverings.....	1,855	0.5	6	12,241	15.2	
52	Electrical wiring supplies, construction materials.....	2,995	2.2	8	16,987	17.6	43	Furniture (household, office, store).....	1,044	0.3	16	16,799	6.2	
54	Radios, television sets, home appliances, and specialties.....	117,405	87.9	140	133,683	87.9	44	Household furniture.....	739	...	13	13,807	5.4	
	Radio sets, tubes, etc., public						45	Other furniture.....	305	...	...	...	...
	Address systems.....	24,943	...	81	70,772	35.2	45	Paints, varnishes, lacquers.....	373	0.1	7	7,448	5.0	
	Television sets, tubes, parts, etc.....	13,355	...	63	53,200	25.1	51	Automotive parts, accessories, etc.....	1,917	0.5	14	12,958	14.8	
	Electric home laundry refrigerators, freezers	36,125	...	46	94,541	38.2	52	Electrical wiring supplies, construction materials.....	1,674	0.4	24	31,558	5.3	
	Electric home laundry equipment.....	15,423	...	50	94,422	16.3	54	Radios, television sets, home appliances, and specialties.....	347,950	89.3	502	389,582	89.3	
	Electric ranges.....	5,156	...	37	83,402	6.2		Radio sets, tubes, etc., public						
	Other electric kitchen equipment.....	3,905	...	29	67,518	5.8		Address systems.....	85,628	...	279	255,091	33.6	
	Other electric appliances, specialties.....	8,653	...	43	86,289	10.0		Television sets, tubes, parts, etc.....	39,892	...	133	178,173	22.4	
	Not analyzed in detail.....	9,735	...	20	13,668	72.0		Electric household refrigerators, freezers	100,819	...	142	277,939	36.3	
54	Electric commercial equipment.....	2,207	1.6	10	39,388	5.6		Electric home laundry equipment.....	33,809	...	131	250,958	13.5	
57	Plumbing, heating, air-conditioning.....	1,732	1.3	17	30,926	5.6		Electric ranges.....	18,749	...	91	200,413	9.4	
58	Commodities, n.e.c.....	6,147	4.6	...	...	...		Other electric kitchen equipment.....	8,303	...	78	172,513	4.8
59	Service receipts.....	109	0.1	6	31,071	0.4		Other electric appliances, specialties.....	41,351	...	200	262,947	15.7	
Middle Atlantic Division														
All establishments.....		599,658	...	667	Not analyzed in detail.....		19,399		...	50	22,174	87.5
Those analyzing commodity lines, total.....		510,833	100.0	607	...	...	55	Electric commercial equipment.....	7,295	1.9	20	78,477	9.3
54	China, glassware, crockery.....	631	0.1	4	3,827	16.5	56	Hardware.....	805	0.2	11	7,995	10.1	
42	Kitchen utensils, miscellaneous homewares.....	741	0.1	9	15,388	4.8	57	Plumbing, heating, air-conditioning.....	11,458	2.9	49	119,477	9.6	
41	Musical instruments, phonograph records.....	10,284	1.8	21	106,205	9.7	119	Toys, games, athletic goods.....	505	0.2	9	6,910	11.6	
42	Floor coverings.....	1,713	0.3	13	22,714	7.5	126	Commodities, n.e.c.....	4,597	1.2	...	...	...
	Linenum, other hard surface.....	1,341	...	9	17,227	7.8		Service receipts.....	1,055	0.3	42	75,447	1.4	
	Other.....	372	...	...	...	...	West North Central Division						
43	Furniture (household, office, store).....	529	0.1	11	26,658	2.0	All establishments.....		180,057		...	207
	Household furniture.....	449	...	8	26,161	1.7	Those analyzing commodity lines, total.....		177,217		100.0	197
	Other furniture.....	80	...	...	...	...	41	Musical instruments, phonograph records.....	3,644	2.0	12	36,164	10.1
51	Automotive parts, accessories, etc.....	6,457	1.1	22	29,012	22.2	42	Floor coverings.....	2,087	1.2	7	22,339	9.3	
	Batteries, electrical parts.....	775	...	12	18,404	4.6	43	Furniture (household, office, store).....	1,456	0.8	6	8,166	17.8	
	Tires, tubes.....	235	...	7	10,933	2.1	51	Automotive parts, accessories, etc.....	3,194	1.8	6	12,408	25.7	
	Garage, filling station equipment.....	259	...	5	13,143	2.1	54	Radios, television sets, home appliances, and specialties.....	150,110	84.7	197	177,217	84.7	
	Accessories.....	2,149	...	...	14,545	14.8		Radio sets, tubes, etc., public					
	Other automotive supplies.....	1,909	...	...	...	...		Address systems.....	40,129	...	132	133,158	30.1
	Not analyzed in detail.....	1.3	...	...	7,822	19.6		Television sets, tubes, parts, etc.....	5,356	...	40	51,692	10.4
52	Electrical wiring supplies, construction materials.....	9,379	1.6	45	72,359	13.0		Electric household refrigerators, freezers	51,826	...	75	147,660	25.2	
	Interior wiring, construction materials.....	4,653	...	20	28,527	16.3		Electric home laundry equipment.....	14,375	...	73	143,908	10.0	
	Outside construction materials.....	874	...	16	20,324	4.3		Electric ranges.....	12,032	...	55	124,720	9.6	
	Lighting fixtures (residential, commercial, industrial).....	460	...	16	23,252	2.0		Other electric kitchen equipment.....	6,268	...	52	122,020	5.1	
	Electric lamps (incandescent, fluorescent)	1,333	...	27	63,178	2.1		Other electric appliances, specialties.....	20,024	...	...	...	...
	Not analyzed in detail.....	2,059	...	9	6,232	33.0	55	Electric commercial equipment.....	4,476	2.5	23	56,482	7.9	
53	Electric apparatus, equipment.....	636	0.1	13	3,363	18.9	56	Hardware.....	907	0.5	17	16,184	5.6	
54	Radios, television sets, home appliances, and specialties.....	512,569	88.2	507	580,883	88.2	57	Plumbing, heating, air-conditioning.....	4,756	2.7	23	66,420	7.2	
	Radio sets, tubes, etc., public							Commodities, n.e.c.....	5,950	3.4	...	...	...
	Address systems.....	106,737	...	345	396,782	26.9	126	Service receipts.....	637	0.4	16	39,959	1.6	
	Television sets, tubes, parts, etc.....	100,717	...	178	284,191	35.5	South Atlantic Division							
	Electric household refrigerators, freezers	133,666	...	154	409,136	32.7	All establishments.....		237,859		...	280
	Electric home laundry equipment.....	52,904	...	143	389,840	13.5	Those analyzing commodity lines, total.....		231,017		100.0	268
	Electric ranges.....	16,380	...	113	353,954	4.6	39	China, glassware, crockery.....	212	0.1	4	9,679	2.2	
	Other electric kitchen equipment.....	11,915	...	96	272,645	4.4	40	Kitchen utensils, miscellaneous homewares.....	725	0.3	5	14,288	5.1	
	Other electric appliance specialties.....	56,670	...	231	401,269	13.6	41	Musical instruments, phonograph records.....	2,463	1.1	7	27,920	8.8	
	Not analyzed in detail.....	35,580	...	67	41,385	86.0	42	Floor coverings.....	5,065	2.2	17	46,009	11.0	
55	Electric commercial equipment.....	9,930	1.7	7	13,804	7.4		Carpets, rugs.....	1,808	...	5	18,356	9.8	
56	Hardware.....	1,546	0.3	17	11,125	13.9		Linenum, other hard surface.....	1,523	...	9	27,903	5.4	
57	Plumbing, heating, air-conditioning.....	10,944	1.9	24	34,795	6.6		Other.....	96	...	4	10,611	6.9	
58	Photographic goods.....	595	...	...	8,400	7.1		Not analyzed in detail.....	1,658	...	7	10,361	16.0
59	General industrial machinery, equipment.....	457	...	5	6,217	7.4	43	Furniture (household, office, store).....	2,596	1.1	8	12,673	20.5	
118	Jewelry, silverware, trophies.....	1,032	0.2	11	19,767	...	44	Agricultural chemicals (exc. fertilizer)....	243	0.1	4	7,896	3.1	
	Clocks, watches.....	187	...	7	18,326	...	51	Automotive parts, accessories, etc.....	3,582	1.6	15	22,029	16.3	
	Other jewelry items.....	95	...	...	...	...		Batteries, electrical parts.....	351	...	6	9,842	3.6
119	Toys, games, athletic goods.....	1,314	0.2	1	29,557	5.1		Tires, tubes.....	678	...	6	10,284	6.6	
	Toys, games.....	...	...	5	19,659	5.3		Parts (exc. batteries, electrical parts)...	991	...	4	8,478	11.7
	Other athletic goods.....	...	...	...	...	...		Garage, filling station equipment.....	190	...	4	7,364	2.6
	Not analyzed in detail.....	...	...	4	6,406	7.0		Accessories.....	876	...	9	13,008	6.4
124	Second-hand merchandise.....	1,815	...	13	1,815	...	5	Other automotive supplies.....	53	...	...	...	...
125	Commodities, n.e.c.....	9,959	1.2	...	...	...		Electrical wiring supplies, construction materials.....	196	0.1	11	8,024	2.3
126	Service receipts.....	3,352	...	47	3,352	...		Electric apparatus, equipment.....	267	0.1	5	3,911	6.8	

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALE--Continued							ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALE--Continued						
South Atlantic Division--Continued							Mountain Division--Continued						
54	Radios, television sets, home appliances, and specialties.....	195,183	84.4	268	231,017	84.4	54	Radios, television sets, home appliances, and specialties.....	40,821	80.8	84	50,547	80.8
	Radio sets, tubes, etc., public address systems.....	42,756	...	198	168,726	25.3		Radio sets, tubes, etc., public address systems.....	7,785	...	55	28,784	27.0
	Television sets, tubes, parts, etc.....	11,654	...	58	77,433	15.0		Television sets, tubes, parts, etc.....	859	...	10	9,899	8.7
	Electric household refrigerators, freezers	58,479	...	102	174,984	33.4		Electric household refrigerators, freezers	12,011	...	29	34,613	34.7
	Electric home laundry equipment.....	26,283	...	106	180,814	14.5		Electric home laundry equipment.....	6,403	...	29	36,044	17.8
	Electric ranges.....	16,578	...	87	147,054	11.3		Electric ranges.....	3,585	...	22	30,334	11.8
	Other electric kitchen equipment.....	10,737	...	82	148,727	7.2		Other electric kitchen equipment.....	2,428	...	20	27,576	8.8
	Other electrical appliances, specialties.....	14,402	...	123	172,748	8.3		Other electrical appliances, specialties.....	2,496	...	29	22,327	11.2
	Not analyzed in detail.....	14,294	...	27	16,349	87.4		Not analyzed in detail.....	5,254	...	9	7,258	72.4
55	Electric commercial equipment.....	9,401	4.1	30	92,616	10.2	55	Electric commercial equipment.....	1,779	3.5	10	18,854	9.4
56	Hardware.....	330	0.1	5	16,139	2.0	57	Plumbing, heating, air-conditioning.....	986	2.0	9	15,097	6.5
57	Plumbing, heating, air-conditioning.....	6,893	3.0	44	93,420	7.4	80	Farm, garden machinery (exc. tractors).....	1,374	2.7	5	7,934	17.3
119	Toys, games, athletic goods.....	742	0.3	5	11,366	6.5		Commodities, n.e.c., and service receipts.....	2,956	5.8	...	...	...
	Commodities, n.e.c.....	2,713	1.2	...	...	...	Pacific Division						
126	Service receipts.....	396	0.2	18	40,482	1.0		All establishments.....	206,239	...	284	...	...
	Those analyzing commodity lines, total	83,837	100.0	109	...	...		Those analyzing commodity lines, total	200,817	100.0	247	...	...
East South Central Division							Pacific Division						
	All establishments.....	84,671	...	114	...	...	40	Kitchen utensils, miscellaneous homewares.....	595	0.3	5	5,144	11.6
	Those analyzing commodity lines, total	83,837	100.0	109	...	...	41	Musical instruments, phonograph records.....	3,775	1.9	8	31,808	11.9
42	Floor coverings.....	1,785	2.1	5	11,435	15.6	51	Automotive parts, accessories, etc.....	2,854	1.4	6	15,105	18.9
43	Furniture (household, office, store).....	1,236	1.5	9	14,613	15.6		Batteries, electrical parts.....	538	...	5	14,421	3.7
51	Automotive parts, accessories, etc.....	1,917	2.3	4	5,843	32.8		Tires, tubes.....	1,316	...	5	14,421	9.1
52	Electrical wiring supplies, construction materials.....	2,079	2.5	8	10,818	19.2		Other automotive supplies.....	1,000	...	...	...	...
53	Electrical apparatus, equipment.....	214	0.2	5	1,369	15.6	52	Electrical wiring supplies, construction materials.....	622	0.3	8	27,096	2.3
54	Radios, television sets, home appliances, and specialties.....	68,742	82.1	109	83,837	82.1	54	Radios, television sets, home appliances, and specialties.....	181,267	90.3	247	200,817	90.3
	Radio sets, tubes, etc., public address systems.....	13,570	...	75	54,897	24.7		Radio sets, tubes, etc., public address systems.....	44,054	...	164	145,173	30.3
	Television sets, tubes, parts, etc.....	584	...	14	7,206	8.1		Television sets, tubes, parts, etc.....	18,571	...	80	94,257	19.7
	Electric household refrigerators, freezers	20,430	...	44	55,814	36.6		Electric household refrigerators, freezers	46,320	...	60	156,183	29.6
	Electric home laundry equipment.....	8,010	...	46	24,944	14.6		Electric home laundry equipment.....	26,243	...	52	142,816	18.4
	Electric ranges.....	5,798	...	38	45,092	12.8		Electric ranges.....	11,721	...	44	139,520	8.4
	Other electric kitchen equipment.....	3,893	...	44	48,782	8.0		Other electric kitchen equipment.....	6,008	...	41	117,913	5.1
	Other electrical appliances, specialties.....	5,371	...	47	50,557	10.6		Other electrical appliances, specialties.....	21,267	...	108	159,637	13.3
	Not analyzed in detail.....	11,086	...	16	13,620	81.4		Not analyzed in detail.....	7,083	...	18	7,169	98.8
55	Electric commercial equipment.....	2,824	3.4	14	31,675	8.9	55	Electric commercial equipment.....	3,636	1.8	14	38,187	9.5
56	Hardware.....	285	0.3	4	7,452	3.8	57	Plumbing, heating, air-conditioning.....	3,142	1.6	23	59,086	5.3
57	Plumbing, heating, air-conditioning.....	3,068	3.6	22	36,387	8.4	119	Toys, games, athletic goods.....	643	0.3	7	7,687	8.4
	Commodities, n.e.c.....	1,437	1.7	...	...	...		Commodities, n.e.c.....	3,706	1.8	...	...	...
126	Service receipts.....	250	0.3	11	22,386	1.1	126	Service receipts.....	577	0.3	16	39,164	1.5
West South Central Division							HARDWARE WHOLESALERS						
	All establishments.....	145,881	...	191	...	...	New England Division						
	Those analyzing commodity lines, total	141,421	100.0	176	...	...		All establishments.....	(x)	...	138	...	...
	Those analyzing commodity lines, total	141,421	100.0	176	...	...		Those analyzing commodity lines, total	59,570	100.0	123	...	...
41	Musical instruments, phonograph records.....	1,668	1.2	9	16,871	9.9	30	Seeds (field, garden).....	505	0.8	5	3,932	12.8
42	Floor coverings.....	1,864	1.3	7	18,376	10.1	40	Kitchen utensils, miscellaneous homewares.....	497	0.8	6	2,575	19.3
43	Furniture (household, office, store).....	2,705	1.9	11	21,509	12.6	45	Paints, varnishes, lacquers.....	957	1.6	19	10,947	9.5
51	Automotive parts, accessories, etc.....	6,522	4.6	11	23,181	28.1	46	Fertilizer, fertilizer materials.....	56	0.1	6	2,318	2.8
	Batteries, electrical parts.....	615	...	7	16,712	3.7	51	Automotive parts, accessories, etc.....	440	0.7	6	5,491	8.0
	Tires, tubes.....	2,296	...	6	16,127	14.2	52	Electrical wiring supplies, construction materials.....	805	1.4	19	16,704	4.8
	Parts (exc. batteries, electrical parts).....	2,037	...	4	16,089	12.7	53	Electrical apparatus, equipment.....	191	0.3	4	4,608	4.1
	Garage, filling station equipment.....	619	...	4	17,840	3.5		Radios, television sets, home appliances, and specialties.....	2,976	5.0	14	14,648	20.3
	Other automotive supplies.....	955	...	...	...	...		Electric household refrigerators, freezers	366	...	4	8,282	4.4
52	Electrical wiring supplies, construction materials.....	1,859	1.3	18	14,444	12.9		Electric home laundry equipment.....	240	...	4	8,430	2.8
54	Radios, television sets, home appliances, and specialties.....	109,827	77.8	176	141,421	77.8		Electric ranges.....	219	...	4	8,430	2.6
	Radio sets, tubes, etc., public address systems.....	28,787	...	130	103,143	27.9		Other electric kitchen equipment.....	399	...	5	8,464	4.7
	Television sets, tubes, parts, etc.....	1,131	...	32	31,204	3.6		Other electrical appliances, specialties.....	1,752	...	...	...	...
	Electric household refrigerators, freezers	42,117	...	63	120,386	35.0	55	Electric commercial equipment.....	444	0.7	6	9,197	4.8
	Electric home laundry equipment.....	16,223	...	62	113,399	14.3	56	Hardware.....	44,514	74.9	123	59,570	74.9
	Electric ranges.....	3,933	...	35	80,008	4.9	57	Plumbing, heating, air-conditioning.....	777	1.5	14	5,164	17.0
	Other electric kitchen equipment.....	2,636	...	31	74,780	3.5		Plumbing fixtures, equipment, supplies.....	225	...	5	2,669	8.4
	Other electrical appliances, specialties.....	15,000	...	...	...	...		Pipe fittings, valves, specialties.....	206	...	4	2,570	8.0
55	Electric commercial equipment.....	5,411	3.8	15	48,132	11.2		Other plumbing, heating equipment.....	360	...	...	...	...
56	Hardware.....	545	0.4	6	5,428	10.0		Not analyzed in detail.....	86	...	5	1,314	6.5
57	Plumbing, heating, air-conditioning.....	7,145	5.0	32	77,611	9.2	80	Farm, garden machinery (exc. tractors).....	140	0.2	7	2,625	5.3
	Commodities, n.e.c.....	3,406	2.4	...	...	...	82	General industrial machinery, equipment.....	241	0.4	5	2,950	8.2
126	Service receipts.....	469	0.3	9	23,684	2.0	83	Metal-working machinery.....	59	0.1	4	1,562	3.8
Mountain Division							86	Industrial equipment, supplies.....	844	1.4	14	6,514	13.0
	All establishments.....	51,624	...	92	...	...		Abrasives, abrasive material.....	311	...	11	5,174	6.0
	Those analyzing commodity lines, total	50,547	100.0	84	...	...		Industrial leather, belting, packing.....	144	...	8	4,428	3.2
41	Musical instruments, phonograph records.....	1,365	2.7	4	6,584	20.7		Mechanical rubber goods.....	38	...	5	1,159	3.3
53	Electrical apparatus, equipment.....	1,266	2.5	4	6,462	19.6		Rope, cordage, twine (exc. wire).....	149	...	4	5,066	2.9
								Miscellaneous industrial equipment, supplies.....	202	...	6	2,126	9.5

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
HARDWARE WHOLESALERS—Continued						HARDWARE WHOLESALERS—Continued							
New England Division—Continued						Middle Atlantic Division—Continued							
95	Iron, steel wire and wire products.....	338	0.6	13	5,285	6.4	97	Iron and steel pipe and tubes.....	289	0.1	15	16,521	1.7
	Woven wire fence, gates.....	25	...	4	2,909	0.8		Steel pipe, tubing (exc. seamless).....	147	...	9	6,898	2.1
	Nails (staples, tacks, brads).....	213	...	10	4,614	4.6		Other iron, steel pipe.....	142	...	...	...	...
	Wire rope, cable (exc. insulated).....	44	...	5	2,059	2.1	101	Nonferrous metals.....	192	0.1	8	5,452	3.5
	Other iron, steel wire products.....	56	...	...	...	...	109	Glass (sheet and containers).....	372	0.1	22	18,469	2.0
119	Toys, games, athletic goods.....	2,021	3.4	14	14,087	14.3	115	Paper (basic materials, paperboard).....	549	0.2	19	13,176	4.2
	Commodities, n.e.c., and service receipts..	3,655	6.1	...	...	...		Wrapping paper.....	138	...	8	3,599	3.8
Middle Atlantic Division						East North Central Division							
	All establishments.....	326,817	...	760	...	...	116	Converted paper products.....	198	0.1	11	4,304	4.6
	Those analyzing commodity lines, total	306,938	100.0	683	...	...	118	Jewelry, silverware, trophies.....	440	0.1	9	13,504	3.2
39	China, glassware, crockery.....	1,148	0.4	21	35,450	3.2	119	Toys, games, athletic goods.....	12,311	4.0	38	68,568	18.0
40	Kitchen utensils, miscellaneous homewares...	5,476	1.8	22	43,313	12.6		Small arms, ammunition.....	2,557	...	12	39,547	6.5
42	Floor coverings.....	1,445	0.5	7	13,958	10.1		Toys, games.....	3,614	...	11	30,539	11.8
43	Furniture (household, office, store).....	361	0.1	10	13,695	3.1		Bicycles.....	895	...	10	36,487	2.4
45	Paints, varnishes, lacquers.....	3,871	1.3	65	70,397	5.5		Children's vehicles (exc. bicycles).....	259	...	6	24,433	1.1
46	Fertilizer, fertilizer materials.....	456	0.1	15	23,477	1.9		Other athletic goods.....	536	...	6	15,671	3.4
	Not analyzed in detail.....	...	...	...	...	...		Not analyzed in detail.....	4,450	...	22	26,391	16.9
51	Automotive parts, accessories, etc.....	4,538	1.5	28	48,943	9.3	123	Rubber sundries, n.e.c.....	222	0.1	5	12,218	1.8
	Batteries, electrical parts.....	122	...	11	27,682	0.4		Commodities, n.e.c.....	6,370	2.1	...	...	...
	Tires, tubes.....	290	...	9	26,759	1.1	126	Service receipts.....	634	0.2	14	8,379	7.6
	Parts (exc. batteries, electrical parts).....	412	...	7	9,286	4.4	All establishments.....						...
	Garage, filling station equipment.....	946	...	11	25,278	3.7	Those analyzing commodity lines, total						...
	Accessories.....	1,287	...	14	32,023	4.0			354,700	...	344	...	...
	Other automotive supplies.....	444	...	15	21,725	2.0			314,515	100.0	319	...	...
	Not analyzed in detail.....	1,037	...	5	6,510	15.9							
52	Electrical wiring supplies, construction materials.....	3,172	1.0	87	65,083	4.9	39	China, glassware, crockery.....	485	0.2	8	39,247	1.2
54	Radio, television sets, home appliances, and specialties.....	8,801	2.9	44	84,034	10.5	40	Kitchen utensils, miscellaneous homewares...	5,667	1.8	14	68,672	8.2
	Radio sets, tubes, etc., public address systems.....	1,418	...	13	30,081	4.7	42	Floor coverings.....	7,334	2.3	9	63,952	11.5
	Electric household refrigerators, freezers	686	...	11	17,869	3.8	43	Furniture (household, office, store).....	5,127	1.6	5	60,817	8.4
	Electric home laundry equipment.....	1,270	...	11	27,705	4.6	45	Paints, varnishes, lacquers.....	2,997	1.0	31	79,434	3.8
	Electric ranges.....	273	...	9	22,784	1.2	52	Electrical wiring supplies, construction materials.....	7,720	2.4	26	134,471	5.7
	Other electric kitchen equipment.....	83	...	...	20,927	0.4			13,029	4.1	64	171,900	7.6
	Other electric appliances, specialties.....	4276	...	...	...	...	54	Radio, television sets, home appliances and specialties.....	18,727	6.0	42	178,533	10.5
	Not analyzed in detail.....	795	...	4	6,684	11.9	55	Electric commercial equipment.....	384	0.1	8	40,514	0.9
55	Electric commercial equipment.....	246	0.1	7	3,659	6.7	56	Hardware.....	165,839	52.7	319	314,575	52.7
56	Hardware.....	229,644	74.8	683	306,938	74.8	57	Plumbing, heating, air-conditioning.....	22,885	7.3	69	203,053	11.3
57	Plumbing, heating, air-conditioning.....	10,660	3.5	92	71,192	15.0	80	Farm, garden machinery (exc. tractors).....	5,985	1.9	16	75,837	7.9
58	Janitors' supplies.....	1,640	0.1	15	16,796	2.6	82	General industrial machinery, equipment.....	552	0.2	11	33,805	1.6
60	Farm, garden machinery (exc. tractors).....	1,049	0.3	17	16,315	6.4	83	Metal-working machinery.....	447	0.1	12	13,133	3.4
82	General industrial machinery, equipment.....	1,193	0.4	26	15,697	7.6	85	Special industry machinery, equipment.....	1,036	0.3	8	14,449	7.2
83	Metal-working machinery.....	1,055	0.3	29	14,797	7.1	86	Industrial equipment, supplies.....	17,016	5.4	30	107,509	15.8
	Machine tools, equipment.....	783	...	21	9,520	8.2		Abrasives, abrasive material.....	1,654	...	15	53,865	3.1
	Portable metal-working machinery (power-driven).....	91	...	10	6,752	1.3		Industrial leather, belting, packing.....	106	...	9	42,029	0.8
	Miscellaneous metal-working machinery.....	161	...	...	...	...		Mechanical rubber goods.....	135	...	7	31,218	0.4
84	Construction, mining, excavating machinery.....	652	0.2	7	4,079	16.0		Rope, cordage, twine (exc. wire).....	439	...	14	54,269	0.8
85	Special industry machinery, equipment.....	384	0.1	12	7,370	5.2		Miscellaneous industrial equipment supplies.....	10,547	...	10	72,634	14.5
86	Industrial equipment, supplies.....	3,184	1.0	50	35,800	8.9		Not analyzed in detail.....	4,135	...	8	24,275	17.0
	Abrasives, abrasive material.....	398	...	30	13,103	2.2	94	Iron, steel products (flat).....	1,138	0.4	5	17,464	6.5
	Industrial leather, belting, packing.....	155	...	14	8,182	1.9			5,603	1.8	42	88,291	6.3
	Mechanical rubber goods.....	1,060	...	15	20,697	5.1	95	Iron, steel wire and wire products.....	784	...	19	39,674	1.3
	Rope, cordage, twine (exc. wire).....	225	...	25	15,879	1.4		Woven wire fence, gates.....	89	...	11	51,278	0.2
	Miscellaneous industrial equipment, supplies.....	1,346	...	...	...	...		Fence posts, fittings.....	406	...	12	53,475	0.8
93	Iron, steel products (semi-finished).....	2,898	0.9	10	10,765	26.9		Barbed, twisted wire.....	2,512	...	28	75,351	3.3
94	Iron, steel products (flat).....	813	0.3	16	13,608	6.0		Nails (staples, tacks, brads).....	106	...	17	30,858	0.3
	Plates.....	86	...	4	3,755	2.3		Wire rope, cable (exc. insulated).....	85	...	4	14,052	0.6
	Strip (hot, cold rolled).....	156	...	5	7,115	2.2		Draw wire.....	210	...	...	...	...
	Sheets (galvanized, other coated).....	146	...	11	8,712	1.7		Other iron, steel wire products.....	1,411	...	5	9,626	14.6
	Other flat iron, steel products.....	425	...	...	...	...	96	Iron and steel finished products.....	1,152	0.4	8	21,129	5.4
95	Iron, steel wire and wire products.....	3,015	1.0	59	46,532	6.5		Iron and steel pipe and tubes.....	905	0.3	10	49,525	1.8
	Woven wire fence, gates.....	660	...	23	33,236	2.0		Steel pipe, tubing (exc. seamless).....	717	...	10	49,525	1.4
	Fence posts, fittings.....	98	...	15	17,618	0.6		Other iron, steel pipe.....	188	...	...	...	...
	Barbed, twisted wire.....	181	...	20	22,396	0.8	119	Toys, games, athletic goods.....	22,235	7.1	31	152,537	14.6
	Nails (staples, tacks, brads).....	1,364	...	48	42,022	3.2		Commodities, n.e.c., and service receipts..	8,252	2.6	...	...	...
	Wire rope, cable (exc. insulated).....	274	...	19	15,707	1.7	South Atlantic Division						...
	Strand, galvanized.....	18	...	6	7,740	0.2		All establishments.....	(x)	...	217	...	...
	Drawn wire.....	407	...	7	10,799	0.4		Those analyzing commodity lines, total	221,868	100.0	205	...	...
	Not analyzed in detail.....	266	...	4	1,283	20.7	39	China, glassware, crockery.....	570	0.2	11	24,107	2.4
96	Iron and steel finished products.....	890	0.3	17	16,622	5.4	40	Kitchen utensils, miscellaneous homewares...	568	0.2	11	26,734	2.1
	Bar-ais shapes (exc. reinforcement), hot rolled.....	309	...	6	6,416	4.8	42	Floor coverings.....	1,896	0.8	9	32,184	5.9
	Bar-ais shapes (cold finished).....	177	...	7	10,194	1.7	43	Furniture (household, office, store).....	3,581	1.6	16	42,948	8.3
	Concrete reinforcement bars.....	53	...	4	4,411	1.2		Household furniture.....	1,831	...	9	28,640	6.4
	Tool steel.....	15	...	5	3,500	0.4		Mattresses, bed springs.....	47	...	5	3,870	1.2
	Other finished products.....	336	...	...	...	...		Other furniture.....	316	...	...	...	...
								Not analyzed in detail.....	1,387	...	4	11,940	11.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
HARDWARE WHOLESALERS--Continued													
South Atlantic Division--Continued													
45	Paints, varnishes, lacquers.....	4,168	1.9	43	69,637	6.0	115	Paper (basic materials, paperboard).....	2,119	1.2	10	36,024	5.9
51	Automotive parts, accessories, etc.....	2,416	1.1	28	56,848	4.2		Building paper, board.....	1,849	...	9	35,742	5.2
52	Electrical wiring supplies, construction materials.....	4,420	2.0	50	84,854	5.2		Miscellaneous paper, paperboard.....	270	...	...	...	...
54	Radios, television sets, home appliances, and specialties.....	10,673	4.8	47	92,911	11.5	119	Toys, games, athletic goods.....	14,651	8.0	23	140,895	10.4
	Radio sets, tubes, etc., public address systems.....	2,468	...	18	43,419	5.7	121	Luggage, saddlery, harness.....	1,401	0.8	12	101,338	1.4
	Electric household refrigerators, freezers.....	2,624	...	15	47,334	5.5		Commodities, n.e.c., and service receipts..	8,840	4.8	...	...	...
	Electric home laundry equipment.....	624	...	19	48,596	1.3	West South Central Division						
	Electric ranges.....	1,497	...	14	34,738	4.3		All establishments.....	201,348	...	143	...	...
	Other electric kitchen equipment.....	310	...	14	34,095	0.9		Those analyzing commodity lines, total	184,386	100.0	127	...	...
	Other electric appliances, specialties.....	1,230	...	...	...	...	39	China, glassware, crockery.....	921	0.5	8	57,094	1.6
	Not analyzed in detail.....	1,930	...	8	15,815	12.2	40	Kitchen utensils, miscellaneous homewares.....	1,433	0.8	7	18,315	7.8
55	Electric commercial equipment.....	175	0.1	8	20,969	0.8	42	Floor coverings.....	1,737	0.9	6	21,383	8.1
56	Hardware.....	147,812	66.9	205	221,868	66.9	43	Furniture (household, office, store).....	3,355	1.8	10	28,862	11.6
57	Plumbing, heating, air-conditioning.....	15,006	6.8	57	106,802	14.0		Household furniture.....	2,297	...	7	24,337	9.4
80	Farm, garden machinery (exc. tractors).....	2,599	1.2	27	49,773	5.2		Mattresses, bed springs.....	220	...	4	14,226	1.5
81	Tractors and equipment (exc. truck-tractors).....	197	0.1	5	5,922	3.3		Other furniture.....	838	...	...	...	...
82	General industrial machinery, equipment.....	2,319	1.0	7	15,212	15.2	45	Paints, varnishes, lacquers.....	1,063	0.6	12	49,204	2.2
83	Metal-working machinery.....	261	0.1	4	9,258	2.8	51	Automotive parts, accessories, etc.....	4,843	2.6	24	105,435	4.6
86	Industrial equipment, supplies.....	2,003	0.9	18	18,865	10.6	52	Electrical wiring supplies, construction materials.....	4,989	2.7	28	84,631	5.9
	Iron, steel products (flat).....	815	0.4	17	21,439	3.8		Interior wiring, construction materials.....	1,920	...	17	32,340	5.9
	Sheets (hot rolled).....	58	...	4	3,529	1.6		Outside construction materials.....	518	...	5	19,066	2.7
	Sheets (galvanized, other coated).....	325	...	11	13,995	2.5		Lighting fixture (residential, commercial, industrial).....	719	...	7	20,425	3.5
	Other flat iron, steel products.....	432	...	...	...	...		Electric lamps (incandescent, fluorescent)	294	...	14	51,849	0.6
95	Iron, steel wire and wire products.....	2,955	1.3	34	48,725	6.1		Not analyzed in detail.....	1,538	...	8	23,438	6.6
	Woven wire fence, gates.....	633	...	24	38,619	1.6	54	Radios, television sets, home appliances, and specialties.....	9,024	4.9	22	101,523	8.9
	Fence posts, fittings.....	87	...	12	22,897	0.4		Radio sets, tubes, etc., public address systems.....	1,641	...	11	42,082	3.9
	Barbed, twisted wire.....	388	...	23	41,826	0.9		Electric household refrigerators, freezers	2,194	...	6	29,970	7.4
	Nails (staples, tacks, brads).....	1,291	...	30	45,006	2.9		Electric home laundry equipment.....	258	...	5	46,278	0.6
	Wire rope, cable (exc. insulated).....	254	...	13	20,031	1.3		Electric ranges.....	717	...	6	23,190	3.1
	Drawn wire.....	37	...	6	13,023	0.3		Other electric kitchen equipment.....	122	...	5	19,536	0.6
	Other iron, steel wire products.....	265	...	...	...	...		Other electric appliances, specialties.....	1,334	...	11	57,807	2.3
96	Iron and steel finished products.....	1,858	0.8	11	19,569	9.5		Not analyzed in detail.....	2,758	...	5	27,048	10.2
	Rails, tieplates, splice bars, etc.....	419	...	4	10,479	4.0	55	Electric commercial equipment.....	533	0.3	4	21,795	2.4
	Bar-size shapes (exc. reinforcement), hot rolled.....	101	...	5	7,596	1.3	56	Hardware.....	93,254	50.8	127	184,387	50.8
	Concrete reinforcement bars.....	35	...	4	8,996	0.4	57	Plumbing, heating, air-conditioning.....	14,991	8.1	44	126,123	11.9
	Other finished products.....	1,303	...	...	...	...		Air-conditioning equipment.....	185	...	6	7,193	2.6
97	Iron and steel pipe and tubes.....	574	0.2	17	20,863	2.8		Gas appliances, supplies.....	1,573	...	15	53,590	2.9
	Cast iron soil pipe.....	191	...	7	12,634	1.5		Heating, cooking stoves (exc. electric, gas).....	2,026	...	15	53,146	3.8
	Steel pipe, tubing (exc. seamless).....	286	...	13	12,544	2.3		Fans, blowers, unit heaters, and accessories.....	70	...	8	11,547	0.6
	Other iron, steel pipe.....	97	...	...	...	...		Plumbing fixtures, equipment, supplies.....	4,536	...	13	45,731	9.9
111	Lumber (rough, dressed, finished).....	252	0.1	4	2,746	9.2		Pipe fittings, valves, specialties.....	3,686	...	19	70,813	5.2
115	Paper (basic materials, paperboard).....	407	0.2	14	25,575	1.6		Other plumbing, heating equipment.....	77	...	...	...	...
	Building paper, board.....	274	...	13	22,597	1.2		Not analyzed in detail.....	2,838	...	14	24,807	11.4
	Miscellaneous paper, paperboard.....	133	...	...	...	...	80	Farm, garden machinery (exc. tractors).....	696	0.4	9	22,222	3.1
119	Toys, games, athletic goods.....	6,190	2.8	39	80,781	7.7	82	General industrial machinery, equipment.....	2,437	1.3	8	53,433	4.6
	Commodities, n.e.c.....	9,876	4.4	...	...	...	83	Metal-working machinery.....	2,253	1.2	9	62,137	3.6
126	Service receipts.....	277	0.1	5	11,923	2.3		Machine tools, equipment.....	966	...	9	62,137	1.6
East South Central Division													
	All establishments.....	223,744	...	93	...	...		Welding machinery, equipment.....	1,173	...	5	26,906	4.4
	Those analyzing commodity lines, total	182,228	100.0	78	...	...		Miscellaneous metal-working machinery.....	114	...	...	...	...
39	China, glassware, crockery.....	2,529	1.4	12	108,295	2.3	85	Special industry machinery, equipment.....	973	0.5	5	28,555	3.4
40	Kitchen utensils, miscellaneous homewares.....	6,978	3.8	8	69,747	10.0	86	Industrial equipment, supplies.....	3,789	2.0	19	64,811	5.8
42	Floor coverings.....	1,651	0.9	6	73,950	2.2		Abrasives, abrasive material.....	250	...	10	39,533	0.6
43	Furniture (household, office, store).....	4,022	2.2	15	116,775	3.4		Industrial leather, belting, packing.....	113	...	7	38,077	0.3
45	Paints, varnishes, lacquers.....	5,656	3.1	21	130,257	4.3		Mechanical rubber goods.....	722	...	9	59,659	1.2
51	Automotive parts, accessories, etc.....	3,276	1.8	16	133,752	2.4		Rope, cordage, twine (exc. wire).....	631	...	11	39,271	1.6
52	Electrical wiring, supplies, construction materials.....	9,952	5.5	24	130,184	7.6		Miscellaneous industrial equipment, supplies.....	1,490	...	10	31,715	4.7
53	Electrical apparatus, equipment.....	3,309	1.8	6	33,910	9.8		Not analyzed in detail.....	583	...	4	3,007	19.4
54	Radios, television sets, home appliances, and specialties.....	11,374	6.2	22	137,797	8.2	94	Iron, steel products (flat).....	5,016	2.7	7	56,795	8.8
55	Electric commercial equipment.....	737	0.4	5	38,062	1.9	95	Iron, steel wire and wire products.....	6,127	3.3	20	71,753	8.5
56	Hardware.....	76,227	41.9	78	182,228	41.9	96	Iron and steel finished products.....	9,634	5.2	8	58,076	16.6
57	Plumbing, heating, air-conditioning.....	7,521	4.1	29	77,488	9.7	97	Iron and steel pipe and tubes.....	6,496	3.5	10	52,039	12.5
80	Farm, garden machinery (exc. tractors).....	1,481	0.8	12	22,616	6.5	101	Nonferrous metals.....	250	0.1	5	40,343	0.6
82	General industrial machinery, equipment.....	1,171	0.6	7	34,262	3.4	111	Lumber (rough, dressed, finished).....	127	0.1	4	1,412	8.3
83	Metal-working machinery.....	592	0.3	8	34,419	1.7	114	Wallpaper.....	115	0.1	4	9,662	1.2
85	Special industry machinery, equipment.....	514	0.3	6	41,730	1.2	119	Toys, games, athletic goods.....	6,605	3.6	21	83,793	7.9
86	Industrial equipment, supplies.....	4,165	2.3	14	46,156	9.0		Commodities, n.e.c., and service receipts.....	3,735	2.0	...	...	...
94	Iron, steel products (flat).....	797	0.4	10	43,284	1.8	Mountain Division						
95	Iron, steel wire and wire products.....	9,758	5.4	19	101,736	9.6		All establishments.....	(x)	...	64	...	...
96	Iron and steel finished products.....	313	0.2	6	34,091	0.9		Those analyzing commodity lines, total	74,430	100.0	62	...	...
97	Iron and steel pipe and tubes.....	1,376	0.8	10	42,499	3.2	39	China, glassware, crockery.....	456	0.6	11	28,890	1.6
	Cast iron soil pipe.....	133	...	8	40,964	0.3	40	Kitchen utensils, miscellaneous homewares.....	97	0.1	4	3,397	2.8
	Steel pipe, tubing (exc. seamless).....	1,203	...	8	41,980	2.9	42	Floor coverings.....	1,250	1.7	10	29,727	4.2
	Other iron, steel pipe.....	40	...	...	...	...	43	Furniture (household, office, store).....	234	0.3	4	7,425	3.2
109	Glass (sheet and containers).....	1,233	0.7	8	88,995	1.4							
111	Lumber (rough, dressed, finished).....	585	0.3	4	1,950	30.0							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
HARDWARE WHOLESALERS—Continued													
Mountain Division—Continued													
45	Paints, varnishes, lacquers.....	727	1.0	15	32,316	2.2	99	Stainless steel.....	167	0.2	7	21,338	0.8
51	Automotive parts, accessories, etc.....	4,058	5.4	19	46,327	8.8	101	Nonferrous metals.....	963	1.3	5	13,190	7.3
	Batteries, electrical parts.....	321	...	12	38,053	0.8	109	Glass (sheet and containers).....	111	0.1	6	19,143	0.6
	Tires, tubes.....	515	...	12	39,478	1.3	115	Paper (basic materials, paperboard).....	442	0.6	10	26,881	1.6
	Parts (exc. batteries, electrical parts).....	1,081	...	9	30,654	3.5		Built-up paper board.....	256	...	8	25,213	1.0
	Garage, filling station equipment.....	791	...	11	33,800	2.3		Miscellaneous papers, paperboard.....	186	...	...	...	...
	Accessories.....	499	...	12	37,448	1.3	118	Jewelry, silverware, trophies.....	227	0.3	7	16,570	1.4
	Other automotive supplies.....	851	...	...	...	...		Clocks, watches.....	107	...	5	12,119	0.9
52	Electrical wiring supplies, construction materials.....	1,773	2.4	21	38,233	4.6		Other jewelry items.....	120	...	...	...	...
	Interior wiring, construction materials.....	587	...	13	27,173	2.2	119	Toys, games, athletic goods.....	4,650	6.2	20	45,135	10.3
	Outside construction materials.....	68	...	4	2,568	2.6		Commodities, n.e.c.....	2,768	3.7	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	352	...	9	24,535	1.4		Pacific Division					
	Electric lamps, (incandescent, fluorescent) Not analyzed in detail.....	611	...	15	32,879	0.5		All establishments.....	266,790	...	267	...	...
53	Electrical apparatus, equipment.....	153	0.2	4	4,252	14.4		Those analyzing commodity lines, total	226,054	100.0	239	...	...
54	Radios, television sets, home appliances, and specialties.....	4,016	5.4	22	45,834	8.8	39	China, glassware, crockery.....	1,731	0.7	17	88,581	2.0
	Radio sets, tubes, etc., public address systems.....	1,019	...	14	37,901	2.7	40	Kitchen utensils, miscellaneous homewares.....	6,170	2.4	12	64,477	9.6
	Television sets, tubes, parts, etc.....	85	...	5	24,136	0.4	43	Furniture (household, office, store).....	301	0.1	9	40,276	0.7
	Electric household refrigerators, freezers	1,560	...	14	38,743	4.0	45	Paints, varnishes, lacquers.....	2,564	1.0	23	87,048	2.9
	Electric home laundry equipment.....	2,850	...	12	37,932	0.7	46	Fertilizer, fertilizer materials.....	233	0.1	9	44,059	0.5
	Electric ranges.....	490	...	13	38,304	1.3	51	Automotive parts, accessories, etc.....	4,490	1.8	23	101,054	4.4
	Other electric kitchen equipment.....	280	...	13	38,815	0.7		Batteries, electrical parts.....	188	...	12	45,154	0.4
	Other electric appliances, specialties.....	302	...	16	35,698	0.8		Tires, tubes.....	796	...	9	71,296	1.9
55	Electric, commercial equipment.....	287	0.4	5	6,611	4.3		Parts (exc. batteries, electrical parts).....	357	...	4	3,179	11.2
56	Hardware.....	34,962	47.1	62	74,430	47.1		Garage, filling station equipment.....	162	...	9	16,012	1.0
57	Plumbing, heating, air-conditioning.....	5,732	7.7	29	57,764	9.9		Accessories.....	1,282	...	14	56,073	2.4
80	Farm, garden machinery (exc. tractors).....	122	0.2	7	11,897	1.0		Other automotive supplies.....	1,705	...	...	...	...
	Dairy equipment.....	5	...	4	7,755	0.1	52	Electrical wiring, supplies, construction materials.....	3,071	1.2	38	106,767	2.8
	Garden equipment.....	55	...	6	11,857	0.5		Interior wiring, construction materials.....	1,858	...	28	91,140	2.0
	Farm machinery.....	62	...	4	7,090	0.9		Outside construction materials.....	107	...	6	18,719	0.6
82	General industrial machinery, equipment.....	613	0.8	7	23,141	2.6		Lighting fixtures (residential, commercial, industrial).....	194	...	13	69,894	0.3
	Compressors, pumps.....	368	...	5	18,416	2.0		Electric lamps (incandescent, fluorescent)	659	...	18	87,160	0.8
	Fans, blowers (industrial equipment).....	36	...	4	18,032	0.2		Not analyzed in detail.....	193	...	6	13,705	1.3
	Mechanical power transmission equipment.....	47	...	4	16,459	0.3	53	Electrical apparatus, equipment.....	348	0.1	8	31,358	1.1
	Other general industrial machinery.....	162	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	7,073	2.8	23	78,381	9.0
83	Metal-working machinery.....	814	1.1	11	32,959	2.5		Radio sets, tubes, etc., public address systems.....	871	...	10	55,816	1.6
	Machine tools, equipment.....	394	...	7	22,318	1.8		Electric household refrigerators, freezers	1,906	...	10	57,489	3.3
	Welding machinery, equipment.....	65	...	6	22,772	0.3		Electric home laundry equipment.....	511	...	8	49,163	1.0
	Miscellaneous metal-working machinery.....	355	...	...	...	...		Electric ranges.....	933	...	9	46,145	2.0
84	Construction, mining, excavating machinery.....	696	0.9	6	22,613	3.1		Other electric kitchen equipment.....	105	...	8	25,340	0.4
85	Special industry machinery, equipment.....	457	0.6	8	18,889	2.4		Other electric appliances, specialties.....	2,747	...	...	...	...
	Wood-working machinery.....	286	...	5	13,669	2.1	55	Electric commercial equipment.....	374	0.1	5	12,998	2.9
	Miscellaneous special machinery equipment.....	171	...	...	...	...	56	Hardware.....	151,621	59.2	239	255,054	59.2
86	Industrial equipment, supplies.....	840	1.1	11	32,653	2.6		Plumbing, heating, air-conditioning.....	12,349	4.8	50	112,132	11.0
	Abrasives, abrasive material.....	205	...	8	29,049	0.7	80	Farm, garden machinery (exc. tractors).....	1,338	0.5	12	57,472	2.3
	Industrial leather, belting, packing.....	110	...	5	15,473	0.7		Dairy equipment.....	138	...	4	22,375	0.6
	Mechanical rubber goods.....	129	...	7	27,586	0.5		Garden equipment.....	556	...	8	20,277	2.7
	Rope, cordage, twine, (exc. wire).....	61	...	6	15,485	0.4		Farm machinery.....	644	...	4	41,711	1.5
	Miscellaneous industrial equipment, supplies.....	335	...	7	24,829	1.3	82	General industrial machinery, equipment.....	188	0.1	7	22,254	0.8
93	Iron, steel products (semi-finished).....	269	0.4	5	16,632	1.6	83	Metal-working machinery.....	842	0.3	11	14,557	5.8
94	Iron, steel products (flat).....	2,659	3.6	13	37,912	7.0		Machine tools, equipment.....	657	...	6	10,199	6.4
	Plates.....	248	...	5	21,951	1.1		Welding machinery, equipment.....	113	...	7	10,304	1.1
	Strip (hot, cold rolled).....	347	...	7	26,013	1.3		Miscellaneous metal-working machinery.....	72	...	...	...	...
	Sheets (cold rolled).....	227	...	8	28,154	0.8	85	Special industry machinery, equipment.....	422	0.2	6	4,222	10.0
	Sheets (hot rolled).....	261	...	9	31,896	0.6		Industrial equipment, supplies.....	6,050	2.4	39	62,434	9.7
	Sheets (galvanized, other coated).....	860	...	10	32,478	...		Abrasives, abrasive material.....	230	...	16	21,425	1.1
	Other flat iron, steel products.....	716	...	...	...	...		Industrial leather, belting, packing.....	133	...	7	7,679	1.7
95	Iron, steel wire and wire products.....	2,295	3.1	14	37,419	6.1		Mechanical rubber goods.....	139	...	9	19,361	0.7
	Woven wire fence, gates.....	467	...	9	31,015	1.5		Rope, cordage, twine (exc. wire).....	585	...	27	37,483	1.6
	Fence posts, fittings.....	119	...	9	31,015	0.4		Miscellaneous industrial equipment, supplies.....	4,963	...	...	...	...
	Barbed, twisted wire.....	293	...	9	31,015	0.9	94	Iron, steel products (flat).....	1,563	0.6	15	45,032	3.5
	Nails (staples, tacks, brads).....	804	...	12	35,215	2.3		Plates.....	289	...	7	18,399	1.5
	Wire rope, cable (exc. insulated).....	243	...	10	33,048	0.7		Strip (hot, cold rolled).....	174	...	8	17,787	0.4
	Strand, galvanized.....	67	...	5	18,492	0.4		Sheets (hot rolled).....	132	...	7	16,478	0.7
	Reinforcement mesh.....	70	...	9	20,378	0.3		Sheets (galvanized, other coated).....	569	...	10	27,467	2.1
	Drawn wire.....	63	...	7	22,283	0.3		Other flat iron, steel products.....	499	...	...	...	...
	Other iron, steel wire products.....	169	...	...	...	...	95	Iron, steel wire and wire products.....	5,592	2.2	44	69,928	8.0
96	Iron and steel finished products.....	1,609	2.2	12	31,324	5.1		Woven wire fence, gates.....	543	...	19	32,304	1.7
	Reils, t-plates, splice bars, etc.....	438	...	7	24,656	1.8		Fence posts, fittings.....	44	...	8	21,368	0.2
	Bar-size shapes (exc. reinforcement), hot rolled.....	244	...	7	22,551	1.1		Barbed, twisted wire.....	197	...	15	27,250	8.7
	Bar-size shapes, cold finished.....	244	...	7	22,551	1.0		Nails (staples, tacks, brads).....	2,787	...	27	34,709	8.0
	Concrete reinforcement bars.....	166	...	6	24,124	0.6		Wire rope, cable (exc. insulated).....	526	...	25	31,740	1.6
	Tool steels.....	192	...	5	25,238	0.9		Other iron, steel wire products.....	1,495	...	...	...	...
	Structural shapes (exc. bar-size shapes).....	105	...	5	12,720	0.8	96	Iron and steel finished products.....	4,667	1.8	16	64,790	7.2
	Other finished products.....	240	...	8	21,313	1.1		Steel pipe, tubing (exc. seamless).....	2,120	0.8	19	54,070	9.9
97	Iron and steel pipe and tube.....	983	1.3	11	34,670	2.8	99	Stainless steel.....	8,578	3.4	7	26,375	32.5
	Cast iron soil pipe.....	152	...	5	20,378	0.7							
	Steel pipe, tubing (exc. seamless).....	681	...	10	33,315	2.0							
	Other iron steel pipe.....	150	...	...	...	...			

See footnote at end of table.

MERCHANT WHOLESALERS

11.49

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HARDWARE WHOLESALERS--Continued							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Pacific Division--Continued							Middle Atlantic Division--Continued					
100	Building metal work, n.e.c.	1,054	0.4	5	26,445	4.0		General industrial machinery, equipment....	410	0.1	17	23,426	1.8
101	Nonferrous metals.....	6,101	2.4	11	44,749	13.6		Compressors, pumps.....	160	...	10	13,706	1.2
102	Petroleum and products.....	606	0.2	5	16,141	3.8		Cranes, derricks, hoists, winches.....	53	...	8	14,627	0.4
115	Paper (basic materials, paperboard).....	933	0.4	11	35,619	2.6		Other general industrial machinery.....	197	...	...	...	...
119	Toys, games, athletic goods.....	22,053	8.6	26	134,860	16.4		83 Metal-working machinery.....	638	0.1	10	16,299	3.9
	Commodities, n.e.c.....	3,391	1.3	...	...	...		85 Special industry machinery, equipment.....	2,138	0.4	7	15,276	14.0
126	Service receipts.....	301	0.1	...	8,310	3.6		86 Industrial equipment, supplies.....	3,751	0.7	26	39,370	9.5
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS							94 Iron, steel products (flat).....	877	0.2	22	21,837	4.0
	New England Division							Sheets (hot rolled).....	9	...	4	2,406	0.4
	All establishments.....	139,666	...	341	...	...		Sheets (galvanized, other coated).....	559	...	18	18,631	3.0
	Those analyzing commodity lines, total	135,986	100.0	322	...	...		Tin plate, terne plate.....	49	...	6	3,367	1.4
45	Paints, varnishes, lacquers.....	380	0.3	5	5,490	6.9		Other flat iron, steel products.....	260	...	...	...	...
52	Electrical wiring supplies, construction materials.....	3,297	2.4	20	18,237	18.1		95 Iron, steel wire and wire products.....	683	0.1	12	23,465	2.9
53	Electrical apparatus, equipment.....	209	0.2	6	3,505	6.0		Woven wire fence, gates.....	57	...	5	8,888	0.6
54	Radio, television sets, home appliances, and specialties.....	3,022	2.2	11	10,981	27.5		Nails (staples, tacks, brads).....	63	...	7	9,737	0.6
	Electric household refrigerators, freezers	876	...	5	9,447	9.3		Wire rope, cable (exc. insulated).....	531	...	6	18,158	2.9
	Electric home laundry equipment.....	546	...	4	9,231	5.9		Other iron, steel wire products.....	32	...	...	...	...
	Other electric kitchen equipment.....	583	...	7	7,610	7.7		96 Iron and steel finished products.....	2,099	0.4	7	16,419	12.8
	Other electric appliances, specialties.....	1,017	...	...	...	...		97 Iron and steel pipe and tubes.....	15,664	3.0	67	88,808	17.6
55	Electric commercial equipment.....	714	0.5	5	3,903	18.3		Cast iron soil pipe.....	1,826	...	39	45,298	4.0
56	Hardware.....	2,412	1.8	16	16,728	14.4		Steel pipe, tubing (exc. seamless).....	7,277	...	56	70,602	10.3
57	Plumbing, heating, air-conditioning.....	120,831	88.8	322	135,986	88.8		Seamless steel pipe, tubing.....	1,398	...	14	23,787	5.9
	Air-conditioning equipment.....	1,932	...	54	26,390	7.3		Other iron, steel pipes.....	5,163	...	...	...	...
	Boilers, radiators, connectors.....	15,061	...	133	62,202	24.2		100 Building metal work, n.e.c.....	639	0.1	10	9,281	6.9
	Furnaces (warm air).....	2,128	...	100	48,560	4.4		Nonferrous metals.....	370	0.1	12	13,087	2.8
	Oil burners.....	3,830	...	126	56,031	6.8		Copper shapes, forms.....	233	...	9	10,764	2.2
	Gas appliances, supplies.....	1,845	...	55	25,153	7.3		Other nonferrous metals, basic shapes.....	137	...	...	...	...
	Heating, cooking stoves (exc. electric, gas).....	1,322	...	15	5,298	25.0		Commodities, n.e.c.....	6,699	1.3	...	...	...
	Fans, blowers, unit heating, and accessories.....	2,514	...	105	49,371	5.1		Service receipts.....	675	0.1	14	2,990	22.6
	Plumbing, fixtures, equipment, supplies.....	22,770	...	129	60,299	37.8		East North Central Division					
	Pipe fittings, valves, specialties.....	21,218	...	149	66,529	31.9		All establishments.....	295,574	...	688	...	...
	Not analyzed in detail.....	48,211	...	130	59,325	81.3		Those analyzing commodity lines, total	285,300	100.0	644	...	...
86	Industrial equipment, supplies.....	341	0.2	4	2,863	11.9		51 Automotive parts, accessories, etc.....	272	0.1	5	1,583	17.2
97	Iron and steel pipe and tubes.....	1,231	0.9	13	6,576	18.7		52 Electrical wiring supplies, construction	1,717	0.6	19	16,273	10.6
	Cast iron pressure pipe.....	770	...	11	5,237	14.7		53 Electric apparatus, equipment.....	277	0.1	9	4,631	6.0
	Other iron, steel pipe.....	461	...	...	...	...		54 Radios, television sets, home appliances, and specialties.....	3,193	1.1	40	24,402	13.1
101	Nonferrous metals.....	222	0.2	4	1,073	20.7		Radio sets, tubes, etc., public address systems.....	916	...	10	9,805	9.3
126	Service receipts.....	2,803	2.1	...	...	...		Electric household refrigerators, freezers	402	...	19	11,640	3.4
	Middle Atlantic Division							Electric home laundry equipment.....	440	...	8	5,283	8.3
	All establishments.....	539,902	...	1,209	...	...		Electric ranges.....	108	...	8	5,757	1.9
	Those analyzing commodity lines, total	520,696	100.0	1,140	...	...		Other electric kitchen equipment.....	169	...	17	11,988	1.4
42	Floor coverings.....	593	0.1	9	12,413	4.8		Other electric appliances, specialties.....	740	...	...	...	...
45	Paints, varnishes, lacquers.....	616	0.1	16	22,253	2.8		Not analyzed in detail.....	418	...	5	1,723	24.3
52	Electrical wiring supplies, construction materials.....	4,440	0.8	36	31,700	14.0		55 Electric commercial equipment.....	1,343	0.5	23	11,038	12.2
53	Electrical apparatus, equipment.....	575	0.1	23	28,222	2.0		Water coolers.....	35	...	5	4,404	0.8
54	Radio, television sets, home appliances, and specialties.....	3,446	0.7	52	39,609	6.7		Commercial refrigeration, food locker equipment.....	1,093	...	17	8,071	13.5
	Radio sets, tubes, etc., public address systems.....	273	...	10	11,889	2.3		Not analyzed in detail.....	220	...	5	2,580	8.5
	Electric household refrigerators, freezers	967	...	21	17,259	5.6		56 Hardware.....	2,001	0.7	26	15,613	12.8
	Electric home laundry equipment.....	298	...	15	16,729	1.8		57 Plumbing, heating, air-conditioning.....	256,782	90.1	644	285,300	90.1
	Electric ranges.....	521	...	22	16,729	1.8		Air-conditioning equipment.....	12,241	...	115	56,047	21.8
	Other electric kitchen equipment.....	714	...	29	29,835	2.4		Boilers, radiators, connectors.....	15,021	...	204	119,747	12.8
	Other electric appliances, specialties.....	670	...	...	...	...		Furnaces (warm air).....	14,283	...	170	90,501	15.8
55	Electric commercial equipment.....	1,494	0.3	25	25,735	5.8		Oil burners.....	4,637	...	163	39,602	5.0
56	Hardware.....	4,208	0.8	64	44,935	9.4		Gas appliances, supplies.....	5,228	...	129	73,112	7.8
	Builders' hardware.....	402	...	15	11,471	3.5		Heating, cooking stoves (exc. electric, gas).....	1,248	...	18	6,420	19.4
	Heavy hardware.....	316	...	10	9,447	2.2		Fans, blowers, unit heaters, and accessories.....	10,699	...	184	107,477	10.0
	Shelf, light hardware.....	710	...	22	19,114	3.7		Plumbing fixtures, equipment, supplies.....	29,703	...	240	145,240	41.1
	Wire screening.....	28	...	7	1,031	2.7		Pipe fittings, valves, specialties.....	60,953	...	286	162,338	37.5
	Other hardware.....	1,103	...	20	12,485	8.8		Not analyzed in detail.....	72,269	...	178	79,259	91.2
	Not analyzed in detail.....	1,649	...	26	9,838	16.8		82 General industrial machinery equipment.....	855	0.3	13	14,349	6.0
57	Plumbing, heating, air-conditioning.....	470,681	90.5	1,140	520,696	90.5		Compressors, pumps.....	360	...	13	11,123	3.2
	Air-conditioning equipment.....	17,929	...	173	112,326	16.0		Cranes, derricks, hoists, winches.....	65	...	4	6,985	0.9
	Boilers, radiators, connectors.....	51,003	...	501	268,756	19.0		Fans, blowers (industrial equipment).....	22	...	5	4,265	0.5
	Furnaces (warm air).....	15,150	...	317	193,301	7.6		Mechanical power transmission equipment.....	137	...	6	6,015	2.3
	Oil burners.....	14,072	...	415	229,658	6.3		Other general industrial machinery.....	271	...	...	...	...
	Gas appliances, supplies.....	13,269	...	276	154,033	8.8		83 Metal-working machinery.....	386	0.1	12	15,105	2.6
	Heating, cooking stoves (exc. electric, gas).....	3,506	...	107	53,215	6.6		Machine tools, equipment.....	146	...	8	9,374	1.6
	Fans, blowers, unit heaters, and accessories.....	12,836	...	328	196,471	6.5		Welding machinery, equipment.....	68	...	7	9,812	0.9
	Plumbing fixtures, equipment, supplies.....	121,841	...	576	306,345	39.8		Portable metal-working machinery (power-driven).....	84	...	4	4,631	1.4
	Pipe fittings, valves, specialties.....	113,446	...	298	127,448	89.0		Miscellaneous metal-working machinery.....	88	...	5	5,857	1.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued						
East North Central Division--Continued							South Atlantic Division--Continued						
86	Industrial equipment, supplies.....	5,235	1.8	28	28,528	18.4	94	Iron, steel products (flat).....	217	0.1	4	3,345	6.5
	Abrasives, abrasive material.....	310	...	14	18,435	1.7	95	Iron, steel wire and wire products.....	162	0.1	5	4,270	3.8
	Industrial leather, belting, packing.....	217	...	15	18,815	1.2	97	Iron and steel pipe and tubes.....	4,064	1.9	32	33,213	12.2
	Mechanical rubber goods.....	221	...	14	19,972	1.1		Cast iron soil pipe.....	177	...	8	5,367	3.3
	Rope, cordage, twine (exc. wire).....	456	...	8	11,266	4.0		Steel pipe, tubing (exc. seamless).....	3,105	...	28	27,220	11.4
	Miscellaneous industrial equipment, supplies.....	4,031	...	...	...	...		Other iron, steel pipe.....	782	...	...	...	...
94	Iron, steel products (flat).....	1,347	0.5	16	11,324	11.9	101	Nonferrous metal.....	405	0.2	4	2,733	14.8
	Sheets (galvanized, other coated).....	1,056	...	14	11,204	9.4		Commodities, n.e.c.....	5,980	2.8	...	...	...
	Other flat iron, steel products.....	291	...	...	...	...	126	Service receipts.....	941	0.4	9	4,809	15.6
95	Iron, steel wire and wire products.....	441	0.2	12	16,277	2.7	East South Central Division						
	Nails (staples, tacks, brads).....	37	...	4	5,766	0.6		All establishments.....	59,465	...	103	...	...
	Strand, galvanized.....	145	...	8	9,177	1.6		Those analyzing commodity lines, total	57,902	100.0	92	...	...
	Other iron, steel wire products.....	259	...	...	...	...	45	Paints, varnishes, lacquers.....	128	0.2	6	3,560	3.6
96	Iron and steel finished products.....	258	0.1	5	7,840	3.3	52	Electrical wiring supplies, construction materials.....	1,883	3.2	11	10,756	17.5
97	Iron and steel pipe and tubes.....	4,888	1.7	27	35,290	13.8	54	Radios, television sets, home appliances, and specialties.....	454	0.8	10	7,109	6.4
	Cast iron soil pipe.....	1,500	...	18	26,202	5.7	56	Hardware.....	241	0.4	8	3,934	6.1
	Cast iron pressure pipe.....	258	...	6	12,000	2.2	57	Plumbing, heating, air-conditioning.....	50,059	86.6	92	57,902	86.6
	Steel pipe, tubing (exc. seamless).....	2,943	...	25	34,885	8.4	86	Industrial equipment, supplies.....	2,735	4.7	7	9,255	29.6
	Seamless steel pipe, tubing.....	187	...	8	12,060	1.6	97	Iron and steel pipe and tubes.....	726	1.2	9	4,836	15.0
100	Building metal work, n.e.c.....	740	0.2	6	7,312	10.1		Cast iron soil pipe.....	217	...	6	2,540	8.5
101	Nonferrous metals.....	848	0.3	13	12,842	6.6		Steel pipe, tubing (exc. seamless).....	392	...	5	4,121	9.5
	Copper shapes, forms.....	716	...	12	12,749	5.6		Other iron, steel pipe.....	117	...	...	...	...
	Other nonferrous metals, basic shapes.....	132	...	...	...	...	126	Commodities, n.e.c.....	1,629	2.8	...	...	...
126	Commodities, n.e.c.....	4,134	1.4	...	...	...		Service receipts.....	47	0.1	...	...	...
	Service receipts.....	578	0.2	19	4,914	11.8	West South Central Division						
West North Central Division							All establishments.....						
	All establishments.....	(x)	...	271	...	...		Those analyzing commodity lines, total	143,710	...	284	...	...
	Those analyzing commodity lines, total	141,710	100.0	246	...	...	51	Automotive parts, accessories, etc.....	3,730	2.8	6	17,617	21.2
52	Electrical wiring supplies, construction materials.....	455	0.3	4	2,772	16.4	52	Electrical wiring supplies, construction materials.....	1,586	1.2	17	10,905	14.5
54	Radios, television sets, home appliances and specialties.....	2,383	1.7	21	15,156	15.7	53	Electrical apparatus, equipment.....	407	0.3	7	3,726	10.9
	Electric household refrigerators, freezers	88	...	6	2,831	3.1	54	Radios, television sets, home appliances, and specialties.....	7,401	5.5	19	30,447	24.3
	Electric ranges.....	195	...	5	4,827	4.0		Radio sets, tubes, etc., public address systems.....	1,882	...	12	25,891	7.3
	Other electric kitchen equipment.....	201	...	8	3,579	5.6		Electric household refrigerators, freezers	2,368	...	9	16,533	14.4
	Other electric appliances, specialties.....	1,899	...	...	...	...		Electric home laundry equipment.....	1,662	...	9	19,923	8.3
55	Electric commercial equipment.....	404	0.3	6	5,899	6.8		Electric ranges.....	81	...	6	5,448	1.5
56	Hardware.....	2,608	1.8	21	26,840	10.5		Other electric kitchen equipment.....	392	...	6	8,367	4.7
57	Plumbing, heating, air-conditioning.....	116,320	82.1	246	141,710	82.1		Other electric appliances, specialties.....	998	...	...	...	...
	Air-conditioning equipment.....	6,300	...	49	27,667	22.9	55	Electric commercial equipment.....	324	0.2	8	2,559	12.7
	Boilers, radiators, connectors.....	5,976	...	71	63,151	9.5	56	Hardware.....	3,062	2.3	20	14,322	21.4
	Furnaces (warm air).....	5,869	...	83	66,668	8.8		Builders' hardware.....	230	...	6	5,459	5.1
	Oil burners.....	2,107	...	70	56,243	3.7		Heavy hardware.....	189	...	8	4,101	4.6
	Gas appliances, supplies.....	4,901	...	66	40,440	12.1		Shelf, light hardware.....	608	...	5	4,063	15.0
	Heating, cooking stoves (exc. electric, gas).....	231	...	17	18,630	1.2		Wire screening.....	192	...	4	6,550	2.9
	Fans, blowers, unit heaters, and accessories.....	3,350	...	68	47,260	7.1		Not analyzed in detail.....	1,006	...	6	3,475	28.9
	Plumbing fixtures, equipment, supplies.....	28,329	...	92	76,414	37.1			787	...	6	3,901	20.2
	Pipe fittings, valves, specialties.....	32,251	...	113	91,401	35.3	57	Plumbing, heating, air-conditioning.....	108,920	80.3	264	135,293	80.3
	Not analyzed in detail.....	26,926	...	64	29,406	91.6		Air-conditioning equipment.....	13,751	...	68	43,097	31.9
82	General industrial machinery, equipment.....	130	0.1	4	1,411	9.2		Boilers, radiators, connectors.....	1,752	...	44	32,081	5.5
86	Industrial equipment, supplies.....	3,926	2.8	15	23,686	16.6		Furnaces (warm air).....	2,412	...	55	34,245	7.0
94	Iron steel products (flat).....	120	0.1	6	1,607	7.5		Oil burners.....	160	...	6	3,749	4.3
95	Iron, steel wire and wire products.....	1,470	1.0	12	19,903	7.4		Gas appliances, supplies.....	11,325	...	74	49,916	22.7
97	Iron and steel pipe and tubes.....	6,050	4.3	22	39,926	15.2		Heating, cooking stoves (exc. electric, gas).....	1,440	...	12	18,069	8.0
	Cast iron soil pipe.....	1,641	...	16	21,209	7.7		Fans, blowers, unit heaters, and accessories.....	2,287	...	52	34,971	6.5
	Other iron, steel pipe.....	4,409	...	...	...	...		Plumbing fixtures, equipment, supplies.....	31,053	...	109	59,597	52.2
101	Nonferrous metals.....	135	0.1	5	1,563	8.6		Pipe fittings, valves, specialties.....	17,326	...	116	60,604	28.6
102	Petroleum and products.....	243	0.2	5	1,502	16.2		Not analyzed in detail.....	27,374	...	70	33,464	81.8
126	Commodities, n.e.c.....	3,416	2.4	...	...	...	82	General industrial machinery, equipment.....	1,512	1.1	9	7,768	19.5
	Service receipts.....	4,050	2.8	5	11,519	35.2		Compressors, pumps.....	1,242	...	8	6,768	18.4
South Atlantic Division								Other general industrial machinery.....	270	...	...	...	...
	All establishments.....	229,152	...	366	...	...	83	Metal-working machinery.....	499	0.4	5	5,985	8.3
	Those analyzing commodity lines, total	217,283	100.0	345	...	...	84	Construction, mining, excavating machinery..	279	0.2	5	1,916	14.6
51	Automotive parts, accessories, etc.....	875	0.4	4	2,612	33.4		Mining, quarrying, machinery, accessories.....	279	...	5	1,916	14.6
52	Electrical wiring supplies, construction materials.....	11,448	5.3	28	52,150	22.0	86	Industrial equipment, supplies.....	2,601	1.9	14	14,972	17.4
53	Electrical apparatus, equipment.....	157	0.1	8	5,413	2.9		Abrasives, abrasive material.....	88	...	6	9,784	0.9
54	Radios, television sets, home appliances, and specialties.....	2,401	1.1	29	19,894	12.1		Industrial leather, belting, packing.....	26	...	4	6,051	0.4
55	Electric commercial equipment.....	709	0.3	13	8,362	8.5		Mechanical rubber goods.....	107	...	5	6,666	1.6
56	Hardware.....	1,032	0.5	12	6,292	16.4		Rope, cordage, twine (exc. wire).....	19	...	6	7,988	0.2
57	Plumbing, heating, air-conditioning.....	182,318	83.8	345	217,283	83.8		Miscellaneous industrial equipment, supplies.....	2,361	...	...	...	...
82	General industrial machinery, equipment.....	531	0.2	8	5,092	10.4	95	Iron, steel wire and wire products.....	205	0.2	5	7,519	2.7
	Compressors, pumps.....	415	...	6	4,542	9.1							
	Other general industrial machinery.....	116	...	...	...	...			
86	Industrial equipment, supplies.....	6,043	2.8	14	33,277	18.2							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.51

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued							LUMBER, MILLWORK WHOLESALERS--Continued					
	West South Central Division--Continued							New England Division--Continued					
97	Iron and steel pipe and tubes.....	2,273	1.7	16	16,280	14.0	110	Logs, piles, poles, posts, etc.....	1,936	1.7	16	8,702	22.2
	Cast iron soil pipe.....	637	...	12	13,410	4.8	111	Lumber (rough, dressed, finished).....	79,710	71.4	117	88,051	90.5
	Cast iron pressure pipe.....	233	...	6	8,782	2.7	112	Plywood.....	5,668	5.1	43	42,303	13.4
	Steel pipe, tubing (exc. seamless).....	1,151	...	14	15,604	7.6		Hardwood.....	1,773	...	13	9,280	19.1
	Other iron, steel pipe.....	212	...	...	...	...		Softwood.....	3,468	...	29	27,776	12.5
	Commodities, n.e.c.....	2,374	1.8	...	...	...	113	Not analyzed in detail.....	427	...	12	12,988	3.4
126	Service receipts.....	120	0.1	6	2,016	6.0	115	Millwork, veneer, other wood products.....	22,277	20.0	71	51,604	43.2
	Mountain Division						116	Paper (basic materials, paperboard).....	143	0.1	6	2,613	5.5
	All establishments.....	(x)	...	103	...	...	126	Commodities, n.e.c.....	1,271	1.1	...	...	...
	Those analyzing commodity lines, total	40,718	100.0	94	...	...		Service receipts.....	150	0.1	...	...	...
								Middle Atlantic Division					
52	Electrical wiring supplies, construction materials.....	261	0.6	5	1,789	14.6		All establishments.....	577,810	...	832	...	...
54	Radios, television sets, home appliances, and specialties.....	658	1.6	6	4,327	15.2	45	Those analyzing commodity lines, total	554,890	100.0	774	...	...
56	Hardware.....	224	0.6	5	2,810	8.0	56	Paints, varnishes, lacquers.....	705	0.1	31	22,999	3.1
57	Plumbing, heating, air-conditioning.....	37,154	91.3	94	40,718	91.3		Hardware.....	1,892	0.3	51	43,393	4.4
	Air-conditioning equipment.....	1,182	...	24	13,643	8.7		Builders' hardware.....	791	...	25	32,467	2.4
	Boilers, radiators, connectors.....	1,462	...	30	18,111	8.1		Heavy hardware.....	153	...	5	1,979	7.7
	Furnaces (warm air).....	3,806	...	35	19,496	19.5		Shelf, light hardware.....	43	...	8	4,294	1.0
	Oil burners.....	223	...	19	13,645	1.6		Wire screening.....	78	...	10	11,176	0.7
	Gas appliances, supplies.....	3,122	...	32	17,113	18.2		Other hardware.....	182	...	7	8,737	2.1
	Heating, cooking stoves (exc. electric, gas).....	363	...	9	3,920	9.3	57	Not analyzed in detail.....	645	...	22	9,541	6.8
	Fans, blowers, unit heaters, and accessories.....	862	...	31	17,209	5.0		Plumbing, heating, air-conditioning.....	376	0.1	7	3,151	11.9
	Plumbing fixtures, equipment, supplies.....	8,962	...	34	19,976	44.9		Plumbing fixtures, equipment, supplies.....	100	...	4	1,246	8.0
	Pipe fittings, valves, specialties.....	6,421	...	38	20,788	30.9	95	Other plumbing, heating equipment.....	276	...	...	...	...
	Not analyzed in detail.....	10,751	...	34	12,308	87.3		Iron, steel wire and wire products.....	478	0.1	15	15,880	3.0
82	General industrial machinery, equipment.....	446	1.1	5	2,396	18.6	102	Nails (staples, tacks, brads).....	344	...	13	13,996	2.4
97	Iron and steel pipe and tubes.....	916	2.2	5	3,665	25.0	104	Other iron, steel wire products.....	134	...	...	...	...
	Commodities, n.e.c.....	885	2.4	...	...	...	105	Petroleum and products.....	635	0.1	5	7,375	8.6
126	Service receipts.....	174	0.4	...	...	...	106	Coal, coke.....	667	0.1	15	7,467	8.9
							107	Brick, tile, terra cotta.....	523	0.1	11	9,467	5.5
	Pacific Division						108	Building stone, slate, concrete products.....	730	0.1	12	5,289	13.8
	All establishments.....	202,741	...	383	...	...	109	Cement, lime, plaster, stucco.....	1,167	0.2	32	12,198	9.6
	Those analyzing commodity lines, total	196,290	100.0	359	...	...	110	Logs, piles, poles, posts, etc.....	1,640	0.3	41	15,440	10.6
52	Electrical wiring supplies, construction material.....	1,333	0.7	11	5,341	25.0	111	Lumber (rough, dressed, finished).....	411,725	74.3	559	476,645	86.4
54	Radios, television sets, home appliances, and specialties.....	740	0.4	17	6,341	11.7		Hardwood flooring.....	30,027	...	175	150,658	19.9
55	Electric commercial equipment.....	640	0.3	6	3,273	19.6	112	Brick, tile, terra cotta.....	78,552	...	178	137,086	57.3
56	Hardware.....	1,282	0.6	21	14,522	8.8		Softwood lumber, flooring.....	147,425	...	239	249,033	59.2
	Builders' hardware.....	197	...	5	1,344	14.6		Not analyzed in detail.....	155,721	...	238	175,582	88.7
	Shelf, light hardware.....	24	...	4	1,184	2.0		Plywood.....	37,232	6.7	236	226,865	16.4
	Other hardware.....	865	...	...	...	...		Hardwood.....	10,986	...	83	77,853	14.1
	Not analyzed in detail.....	196	...	6	1,441	13.6		Softwood.....	18,097	...	138	173,353	10.1
57	Plumbing, heating, air-conditioning.....	177,092	90.2	359	196,290	90.2	113	Not analyzed in detail.....	8,149	...	81	44,954	18.4
	Air-conditioning equipment.....	3,249	...	43	36,276	3.0	115	Millwork, veneer, other wood products.....	87,716	15.8	333	238,207	36.8
	Boilers, radiators, connectors.....	3,742	...	49	50,717	7.4		Paper (basic materials, paperboard).....	1,514	0.3	36	30,753	4.9
	Furnaces (warm air).....	7,996	...	75	60,063	13.3		Building paper, board.....	1,383	...	34	30,199	4.6
	Oil burners.....	1,804	...	37	32,316	5.6		Miscellaneous paper, paperboard.....	131	...	...	...	...
	Gas appliances, supplies.....	10,169	...	54	43,474	23.4	116	Converted paper products.....	667	0.1	6	2,567	26.0
	Heating, cooking stoves (exc. electric, gas).....	127	...	6	4,742	2.7	124	Second-hand merchandise.....	2,129	0.4	28	2,325	91.6
	Fans, blowers, unit heaters, and accessories.....	3,234	...	53	51,049	6.3	126	Commodities, n.e.c.....	4,376	0.8	...	...	...
	Plumbing fixtures, equipment, supplies.....	46,213	...	145	112,313	41.1		Service receipts.....	718	0.1	12	5,255	13.7
	Pipe fittings, valves, specialties.....	52,616	...	184	119,164	44.2	East North Central Division						
	Not analyzed in detail.....	47,942	...	107	54,106	88.6	All establishments.....						
82	General industrial machinery, equipment.....	446	0.2	4	1,857	24.0	Those analyzing commodity lines, total						
83	Metal-working machinery.....	519	0.3	11	17,400	3.0	45	Paints, varnishes, lacquers.....	646	0.1	26	35,918	1.8
86	Industrial equipment, supplies.....	450	0.2	8	5,130	8.8	56	Hardware.....	2,163	0.4	48	51,075	4.2
94	Iron, steel products (flat).....	172	0.1	5	4,457	3.8	57	Plumbing, heating, air-conditioning.....	773	0.2	8	6,691	11.6
97	Iron and steel pipe and tubes.....	7,358	3.7	32	43,705	16.8	95	Iron, steel wire and wire products.....	2,920	0.6	20	37,442	7.8
	Cast iron soil pipe.....	2,285	...	14	17,996	12.7	100	Building metals work, n.e.c.....	333	0.1	7	16,080	2.1
	Steel pipe, tubing (exc. seamless).....	3,699	...	17	23,604	15.7	102	Petroleum and products.....	984	0.2	7	9,501	10.4
	Other iron, steel pipe.....	1,374	...	...	...	...	103	Coal, coke.....	3,045	0.6	14	26,598	11.4
99	Stainless steel.....	2,083	1.1	12	17,881	11.6	104	Brick, tile, terra cotta.....	709	0.1	12	21,405	3.3
100	Building metal work, n.e.c.....	304	0.2	4	2,314	13.1	105	Cement, lime, plaster, stucco.....	332	0.1	7	6,830	4.4
101	Non-ferrous metals.....	780	0.4	7	6,520	12.0	106	Logs, piles, poles, posts, etc.....	1,406	0.3	18	24,502	5.7
124	Second-hand merchandise.....	1,002	0.5	8	1,590	63.0	110	Lumber (rough, dressed, finished).....	2,046	0.4	21	23,397	8.7
	Commodities, n.e.c.....	1,955	1.0	...	...	...	111	Hardwood flooring.....	294,403	60.8	395	393,381	74.8
126	Service receipts.....	134	0.1	15	3,466	3.9		Hardwood lumber, other than flooring.....	23,632	...	149	158,118	14.9
								Softwood lumber, flooring.....	122,225	...	179	214,895	56.9
								Not analyzed in detail.....	106,527	...	156	148,634	71.7
							112	Plywood.....	68,656	14.2	185	225,253	30.5
								Hardwood.....	24,633	...	73	104,053	23.7
								Softwood.....	21,647	...	102	122,737	17.6
								Not analyzed in detail.....	22,376	...	63	69,305	32.3
	LUMBER, MILLWORK WHOLESALERS							Millwork, veneer, other wood products.....	83,240	17.2	260	218,377	38.1
	New England Division							Wallpaper.....	1,099	0.2	5	8,953	12.3
	All establishments.....	(x)	...	177	...	...	114	Paper (basic materials, paperboard).....	8,669	1.8	48	81,597	10.6
	Those analyzing commodity lines, total	111,638	100.0	162	...	...	115	Building paper, board.....	7,004	...	46	77,401	9.0
56	Hardware.....	242	0.2	12	8,086	3.0		Miscellaneous paper, paperboard.....	1,665	...	...	...	...
104	Brick, tile, terra cotta.....	68	0.1	4	8,181	7.6	124	Second-hand merchandise.....	1,029	0.2	13	1,029	100.0
106	Cement, lime, plaster, stucco.....	173	0.2	8	3,992	5.4		Commodities, n.e.c., and service receipts.....	12,107	2.5	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4										
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)											
LUMBER, MILLWORK WHOLESALERS--Continued							LUMBER, MILLWORK WHOLESALERS--Continued																
West North Central Division							East South Central Division--Continued																
All establishments.....							224,827	...	185	...	113	Millwork, veneer, other wood products.....	18,200	14.7	43	29,405	61.9						
Those analyzing commodity lines, total.....							215,011	100.0	170	...	Paper (basic materials, paperboard).....												
45	Paints, varnishes, lacquers.....	1,099	0.5	7	11,177	9.8	115	Building paper, board.....	221	0.2	7	4,141	5.3										
56	Hardware.....	953	0.4	10	15,064	6.3	Commodities, n.e.c., and service receipts.....							2,153	1.7	...	...				
Wire screening.....							55	...	5	7,337	0.7	West South Central Division											
Other hardware.....							898	...	...	...	...	All establishments.....											
95	Iron, steel wire and wire products.....	529	0.2	6	10,202	5.2	Those analyzing commodity lines, total.....							156,020	...	251	...	...			
Woven wire fence, gates.....							68	...	6	10,202	0.7	Paints, varnishes, lacquers.....											
Barbed, twisted wire.....							110	...	6	10,202	1.1	Hardware.....											
Nails (staples, tacks, brads).....							302	...	5	5,944	5.1	Builders' hardware.....											
Other iron, steel wire products.....							49	...	...	...	...	Heavy hardware.....											
109	Glass (sheet and containers).....	252	0.1	9	10,008	2.6	56	Shelf, light hardware.....	440	0.8	61	53,050	2.1										
110	Logs, piles, poles, posts, etc.....	3,272	1.5	22	39,741	8.2	Wire screening.....							21	...	6	1,944	1.1					
111	Lumber (rough, dressed, finished).....	163,258	76.1	129	193,040	84.6	Other hardware.....							61	...	10	3,435	1.8					
Hardwood flooring.....							5,349	...	38	59,694	9.0	Not analyzed in detail.....							198	...	36	40,266	0.5
Hardwood lumber, other than flooring.....							26,338	...	42	57,608	45.7	Iron, steel products (flat).....							148	...	12	5,917	2.5
Softwood lumber, flooring.....							86,308	...	56	116,087	74.3	Iron, steel wire and wire products.....							230	...	7	3,678	1.2
Not analyzed in detail.....							45,263	...	53	52,349	86.5	Woven wire fence, gates.....							191	0.1	12	12,496	1.5
112	Plywood.....	17,566	8.2	75	143,602	12.2	95	Fence posts, fittings.....	3,298	2.3	49	47,808	6.9										
Hardwood.....							3,772	...	24	44,317	8.5	Barbed, twisted wire.....							207	...	31	3,371	0.6
Softwood.....							9,963	...	45	109,973	9.0	Nails (staples, tacks, brads).....							41	...	17	22,112	0.2
Not analyzed in detail.....							3,831	...	20	16,591	23.1	Reinforcement mesh.....							227	...	28	33,723	0.7
113	Millwork, veneer, other wood products.....	25,411	11.8	78	137,157	18.5	Drawn wire.....							1,304	...	46	45,974	2.8					
115	Paper (basic materials, paperboard).....	680	0.3	8	8,228	8.3	Other iron, steel wire products.....							310	...	26	31,800	1.0					
Building paper, board.....							680	...	8	8,228	8.3	Iron and steel finished products.....							34	...	13	17,715	0.2
Commodities, n.e.c., and service receipts.....							1,981	0.9	...	...	...	Petroleum and products.....							1,175	...	...	...	...
South Atlantic Division							Iron and steel finished products.....							263	0.2	10	8,778	3.0					
All establishments.....							273,166	...	387	...	...	Building metal work, n.e.c.....							1,124	0.8	23	36,645	1.1
Those analyzing commodity lines, total.....							266,141	100.0	358	...	...	Petroleum and products.....							280	0.2	7	4,278	6.5
45	Paints, varnishes, lacquers.....	1,294	0.5	30	22,544	5.7	100	Building stone, slate, concrete products.....	369	0.2	8	5,222	7.1										
56	Hardware.....	2,474	0.9	44	36,453	6.8	105	Cement, lime, plaster, stucco.....	876	0.6	24	12,098	7.2										
57	Plumbing, heating, air-conditioning.....	486	0.2	5	6,730	7.2	106	Glass (sheet and containers).....	715	0.5	41	41,038	1.7										
95	Iron, steel wire and wire products.....	189	0.1	15	8,847	2.1	109	Logs, piles, poles, posts, etc.....	2,591	1.8	19	11,072	23.4										
Nails (staples, tacks, brads).....							110	...	12	7,256	1.5	Lumber (rough, dressed, finished).....											
Other wire, steel wire products.....							79	...	...	...	...	Hardwood flooring.....											
103	Coal, coke.....	197	0.1	5	4,934	4.0	111	Hardwood lumber, other than flooring.....	62,792	43.2	191	118,216	53.1										
104	Brick, tile, terra cotta.....	601	0.2	25	16,918	3.6	Softwood lumber, flooring.....							7,348	...	74	71,698	10.2					
105	Building stone, slate, concrete products.....	487	0.2	14	9,586	5.1	Not analyzed in detail.....							10,545	...	51	34,242	30.8					
106	Cement, lime, plaster, stucco.....	1,832	0.7	33	20,172	9.1	112	Plywood.....	21,622	...	93	77,428	27.9										
108	Sand, gravel, crushed stone.....	124	0.1	10	5,579	3.4	Hardwood.....							23,277	...	79	28,864	80.6					
109	Glass (sheet and containers).....	278	0.1	14	12,258	2.3	Softwood.....							11,584	8.0	114	87,719	13.2					
110	Logs, piles, poles, posts, etc.....	2,461	0.9	22	19,712	12.5	Not analyzed in detail.....							2,808	...	32	29,385	9.6					
111	Lumber (rough, dressed, finished).....	177,503	66.7	285	221,688	80.1	113	Millwork, veneer, other wood products.....	6,700	...	83	64,971	10.3										
112	Plywood.....	20,818	7.8	100	97,635	21.3	Paper (basic materials, paperboard).....							2,076	...	23	13,855	15.0					
Hardwood.....							4,915	...	43	39,976	12.4	Converted paper products.....							42,159	29.1	117	93,657	45.0
Softwood.....							7,781	...	65	57,198	13.6	Commodities, n.e.c.....							1,670	1.2	50	46,826	3.6
Not analyzed in detail.....							8,122	...	28	34,597	23.5	Service receipts.....							321	0.2	19	27,200	1.2
113	Millwork, veneer, other wood products.....	47,849	18.0	141	113,322	42.2	126	Mountain Division	14,282	9.9	...	...	...	...	...	...	
Paper (basic materials, paperboard).....							1,109	0.4	24	18,963	5.8	Pacific Division							807	0.6	5	4,635	17.4
Building paper, board.....							655	...	22	15,775	4.2	All establishments.....							712,797	...	580	...	...
Miscellaneous paper, paperboard.....							454	...	...	...	...	Those analyzing commodity lines, total.....							682,570	100.0	551	...	...
Commodities, n.e.c., and service receipts.....							8,369	3.1	...	...	...	Paints, varnishes, lacquers.....							524	0.1	18	9,685	5.4
East South Central Division							Hardware.....							2,724	0.4	50	47,886	5.7					
All establishments, total.....							144,152	...	237	...	...	Builders' hardware.....							1,164	...	26	17,453	6.7
Those analyzing commodity lines, total.....							123,707	100.0	210	...	...	Shelf, light hardware.....							130	...	7	4,535	2.9
45	Paints, varnishes, lacquers.....	206	0.2	8	3,521	5.8	56	Other hardware.....	797	...	...	...	...	...	...	...
56	Hardware.....	847	0.7	20	12,566	6.7	Not analyzed in detail.....							633	...	19	10,572	6.0					
Builders' hardware.....							538	...	7	4,484	12.0	Plumbing, heating, air-conditioning.....							590	0.1	10	9,115	6.5
Shelf, light hardware.....							15	...	4	2,520	0.6	Iron, steel wire and wire products.....							1,739	0.2	26	65,365	2.7
Wire screening.....							74	...	5	3,687	...	Barbed, twisted wire.....							16	...	6	6,194	2.2
Other hardware.....							178	...	9	3,594	5.0	Nails (staples, tacks, brads).....							1,410	...	20	58,682	2.4
Not analyzed in detail.....							478	...	...	...	...	Other iron, steel wire products.....							313	...	...	...	...
57	Plumbing, heating, air-conditioning.....	314	0.2	4	2,872	10.9	101	Nonferrous metals.....	469	0.1	4	9,801	4.8										
95	Iron, steel wire and wire products.....	268	0.2	5	3,206	8.4	102	Cement, lime, plaster, stucco.....	1,621	0.2	11	12,856	12.6										
104	Brick, tile, terra cotta.....	75	0.1	4	2,227	3.4	106	Logs, piles, poles, posts, etc.....	5,979	0.9	33	79,456	7.5										
106	Cement, lime, plaster, stucco.....	205	0.2	6	2,343	8.7	110	Lumber (rough, dressed, finished).....	53,127	73.7	447	616,520	81.6										
109	Glass (sheet and containers).....	780	0.6	8	5,633	13.8	112	Plywood.....	60,753	8.9	198	269,093	22.6										
110	Logs, piles, poles, posts, etc.....	206	0.2	6	4,176	4.9	Hardwood.....							4,480	...	29	34,795	12.9					
111	Lumber (rough, dressed, finished).....	96,133	77.7	182	106,613	19.9	Softwood.....							43,055	...	126	209,435	20.6					
112	Plywood.....	4,099	3.3	32	18,283	22.4	Not analyzed in detail.....							13,218	...	66	55,818	23.7					
Hardwood.....							2,408	...	7	5,140	46.8	Millwork, veneer, other wood products.....							82,862	12.1	200	302,988	27.4
Softwood.....							1,061	...	12	6,633	16.0	Paper (basic materials, paperboard).....							4,654	0.7	31	55,997	8.3
Not analyzed in detail.....							630	...	18	10,151	6.2	Building paper, board.....							1,597	...	27	22,586	6.9
Second-hand merchandise.....							1,041	0.2	11	1,805	57.9	Miscellaneous paper, paperboard.....							3,097	...	...	...	...
Commodities, n.e.c.....							14,556	2.1	...	...	...	Converted paper products.....							783	0.1	6	6,594	11.7
Service receipts.....							1,149	0.2	12	32,205	3.0	Commodities, n.e.c.....							1,041	0.2	11	1,805	57.9
Service receipts.....							1,149	0.2	12	32,205	3.0	Commodities, n.e.c.....							14,556	2.1	...	...	...
Service receipts.....							1,149	0.2	12	32,205	3.0	Service receipts.....							1,149	0.2	12	32,205	3.0

See footnotes at end of table.

MERCHANT WHOLESALERS

11.53

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS													
New England Division													
All establishments.....		(x)	...	142	...	...	East North Central Division--Continued						
Those analyzing commodity lines, total..		44,436	100.0	127	...	...	45	Paints, varnishes, lacquers.....	1,929	0.8	32	17,171	11.2
57	Plumbing, heating, air-conditioning.....	108	0.2	4	3,236	3.3	56	Hardware.....	4,277	1.8	22	14,882	28.7
95	Iron, steel wire and wire products.....	526	1.2	10	8,791	6.0		Builders' hardware.....	3,356	...	2	7,704	43.6
100	Building metal work, n.e.c.....	422	0.9	8	5,863	7.2		Other hardware.....	921	...	...	...	...
102	Petroleum and products.....	366	0.8	4	2,073	17.6		Plumbing, heating, air-conditioning.....	1,381	0.6	19	9,136	15.1
104	Brick, tile, terra cotta.....	4,781	10.8	24	8,012	59.7		Furnaces (warm air).....	784	...	7	5,035	15.6
105	Building stone, slate, concrete products.....	3,912	8.8	32	9,483	41.2		Oil burners.....	81	...	4	2,302	3.5
106	Cement, lime, plaster, stucco.....	4,537	10.2	21	8,051	56.4		Plumbing fixtures, equipment, supplies.....	169	...	6	1,534	11.0
108	Sand, gravel, crushed stone.....	1,879	4.2	24	3,119	60.2		Other plumbing, heating equipment.....	145	...	4	535	12.7
109	Glass (sheet and containers).....	4,324	9.7	24	5,151	33.9		Not analyzed in detail.....	145	...	...	...	...
111	Lumber (rough, dressed, finished).....	654	1.5	6	4,153	15.7	93	Iron, steel products (semi-finished).....	174	0.1	7	4,352	4.6
112	Plywood.....	286	0.6	5	4,097	7.0	94	Iron, steel products (flat).....	923	0.4	10	7,215	12.8
113	Millwork, veneer, other wood products.....	682	1.5	5	5,654	12.1	95	Iron, steel wire and wire products.....	788	0.3	30	16,372	4.8
115	Paper (basic materials, paperboard).....	3,765	8.5	16	9,523	39.5		Woven wire fence, gates.....	102	...	6	3,693	2.8
126	Commodities, n.e.c.....	18,061	40.8	...	...	...		Fence posts, fittings.....	37	...	6	4,472	0.9
	Service receipts.....	133	0.3	4	952	14.0		Barbed, twisted wire.....	46	...	7	9,912	2.7
Middle Atlantic Division													
All establishments.....		349,891	...	697	...	...		Nails (staples, tacks, brads).....	279	...	16	10,321	0.9
Those analyzing commodity lines, total..		321,151	100.0	607	...	...		Reinforcement mesh.....	260	...	10	4,102	6.3
42	Floor coverings.....	323	0.1	4	2,061	15.7		Other iron, steel wire products.....	64	...	...	...	...
45	Paints, varnishes, lacquers.....	1,308	0.4	31	24,390	5.2	96	Iron and steel finished products.....	274	0.1	10	7,543	3.6
56	Hardware.....	1,064	0.3	30	17,133	6.4		Concrete reinforcement bars.....	104	...	7	3,349	2.6
	Builders' hardware.....	498	...	16	13,111	3.8		Other finished products.....	170	...	...	...	...
	Heavy hardware.....	110	...	6	3,873	2.8	100	Building metal work, n.e.c.....	1,043	0.4	26	12,496	8.3
	Shelf, light hardware.....	92	...	5	2,416	3.8	101	Nonferrous metals.....	1,066	0.4	15	11,549	9.2
	Wire screening.....	20	...	6	3,349	0.8		Aluminum, alloy shapes, forms.....	984	...	12	10,248	9.6
	Other hardware.....	88	...	8	2,474	3.6		Other nonferrous metals, basic shapes.....	82	...	...	...	...
	Not analyzed in detail.....	256	...	6	1,668	15.3	102	Petroleum and products.....	573	0.2	7	3,933	14.6
57	Plumbing, heating, air-conditioning.....	2,631	0.8	23	21,847	12.0	103	Coal, coke.....	9,411	3.9	61	63,378	14.8
86	Industrial equipment, supplies.....	257	0.1	11	8,045	3.2	104	Brick, tile, terra cotta.....	26,641	10.9	120	87,560	30.4
94	Iron, steel products (flat).....	798	0.2	24	13,679	5.8	105	Building stone, slate, concrete products.....	24,660	10.1	117	84,642	27.8
95	Iron, steel wire and wire products.....	2,479	0.8	44	27,584	9.0	106	Cement, lime, plaster, stucco.....	24,660	10.1	117	84,642	27.8
	Woven wire fence, gates.....	35	...	5	4,256	0.6	107	Crude nonmetallic minerals, products.....	6,400	2.6	17	33,541	19.1
	Barbed, twisted wire.....	116	...	5	3,720	3.1	108	Sand, gravel, crushed stone.....	38,099	11.5	134	88,443	31.8
	Nails (staples, tacks, brads).....	753	...	29	16,787	4.5	109	Glass (sheet and containers).....	22,237	9.1	75	35,782	62.1
	Reinforcement mesh.....	262	...	11	6,271	4.2		Lumber (rough, dressed, finished).....	2,023	0.8	20	11,722	17.2
	Drawn wire.....	27	...	4	3,434	0.8		Hardwood lumber.....	697	...	13	11,171	6.2
	Other iron, steel wire products.....	1,286	...	...	...	...		Softwood lumber, flooring.....	438	...	11	7,894	11.2
96	Iron and steel finished products.....	544	0.2	16	8,965	6.1		Not analyzed in detail.....	438	...	7	2,487	17.6
97	Iron and steel pipe and tubes.....	511	0.2	11	7,274	7.0	112	Plywood.....	725	0.3	20	12,344	5.9
	Cast iron soil pipe.....	239	...	4	1,832	13.0		Hardwood.....	255	...	4	3,671	6.9
	Other iron, steel pipe.....	272	...	...	...	...		Softwood.....	309	...	9	6,247	4.9
100	Building metal work, n.e.c.....	2,244	0.7	22	20,423	11.0		Not analyzed in detail.....	161	...	8	3,815	4.2
101	Nonferrous metals.....	1,485	0.5	26	13,860	10.7	113	Millwork, veneer, other wood products.....	1,806	0.7	26	14,110	12.8
	Copper shapes, forms.....	885	...	18	10,319	8.6	114	Wallpaper.....	209	0.1	7	6,975	3.0
	Aluminum, alloy shapes, forms.....	457	...	15	8,099	5.6	115	Paper (basic materials, paperboard).....	9,785	4.0	61	28,638	34.2
	Other nonferrous metals, basic shapes.....	143	...	...	...	...		Miscellaneous paper, paperboard.....	9,207	...	54	25,404	36.2
102	Petroleum and products.....	1,532	0.5	14	9,326	16.4		Not analyzed in detail.....	52	...	6	3,154	16.7
103	Coal, coke.....	1,259	0.4	23	16,789	7.5	126	Commodities, n.e.c.....	52,220	21.7	...	...	...
104	Brick, tile, terra cotta.....	47,477	14.8	171	98,115	48.4		Service receipts.....	1,588	0.6	39	11,970	13.3
105	Building stone, slate, concrete products.....	64,826	20.2	155	109,601	59.1	West North Central Division						
106	Cement, lime, plaster, stucco.....	35,605	11.1	145	112,760	31.6	All establishments.....						
107	Crude nonmetallic minerals, products.....	5,448	1.7	19	12,473	43.7	Those analyzing commodity lines, total..						
108	Sand, gravel, crushed stone.....	30,768	9.6	135	87,238	35.3	45	Paints, varnishes, lacquers.....	1,895	1.8	21	12,654	15.0
109	Glass (sheet and containers).....	31,919	9.9	91	42,732	74.7	54	Radio, television sets, home appliances, and specialties.....	465	0.4	4	3,610	12.9
	Sheet glass (including window, plate).....	30,924	...	77	36,815	84.0	56	Hardware.....	1,042	1.0	20	17,094	6.1
	Glass containers.....	66	...	4	1,254	5.3	57	Plumbing, heating, air-conditioning.....	882	0.9	7	4,934	17.9
	Not analyzed in detail.....	929	...	11	4,968	19.7	86	Industrial equipment, supplies.....	131	0.1	6	2,748	4.8
111	Lumber (rough, dressed, finished).....	2,471	0.8	25	14,032	17.6	94	Iron, steel products (flat).....	189	0.2	22	4,035	4.7
	Hardwood flooring.....	264	...	8	5,380	3.2	95	Iron, steel wire and wire products.....	2,761	2.7	22	19,392	14.2
	Hardwood lumber, other than flooring.....	344	...	8	5,569	4.0		Woven wire fence, gates.....	411	...	10	10,097	4.6
	Softwood lumber, flooring.....	1,007	...	8	10,100	10.0		Fence posts, fittings.....	352	...	8	8,973	3.9
	Not analyzed in detail.....	516	...	9	2,187	39.1		Barbed, twisted wire.....	242	...	10	10,097	2.4
112	Plywood.....	392	0.1	12	11,273	3.5		Nails (staples, tacks, brads).....	452	...	12	10,962	4.1
113	Millwork, veneer, other wood products.....	2,325	0.7	18	13,851	16.8		Reinforcement mesh.....	95	...	7	8,204	1.0
115	Paper (basic materials, paperboard).....	12,340	3.8	55	44,809	77.5		Other iron, steel wire products.....	254	...	5	3,314	7.7
	Building paper, board.....	12,071	...	53	44,458	77.2		Not analyzed in detail.....	306	0.5	8	4,153	12.2
	Miscellaneous paper, paperboard.....	269	...	...	...	...		Concrete reinforcement bars.....	331	...	4	2,898	11.4
124	Second-hand merchandise.....	1,265	0.4	6	2,269	55.8	100	Building metal work, n.e.c.....	835	0.8	11	10,334	8.1
	Commodities, n.e.c.....	67,953	21.1	...	...	...	101	Nonferrous metals.....	226	0.2	6	3,453	6.5
126	Service receipts.....	1,927	0.6	34	48,063	4.0		Aluminum, alloy shapes, forms.....	226	...	6	3,453	6.5
East North Central Division													
All establishments.....		261,271	...	615	...	...					
Those analyzing commodity lines, total..		243,660	100.0	558	...	...					
42	Floor coverings.....	1,977	0.8	4	5,221	37.9							
	Linooleum, other hard surface.....	1,114	...	4	5,221	21.3							
	Other.....	863	...	...	...	...			

See Footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distri- bution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS--Continued							OTHER CONSTRUCTION MATERIALS DISTRIBUTORS--Continued						
West North Central Division--Continued							West South Central Division--Continued						
103	Coal, coke.....	302	0.3	6	2,867	10.5	57	Plumbing, heating, air-conditioning.....	465	0.8	4	2,758	16.9
104	Brick, tile, terra cotta.....	5,177	5.1	32	19,777	26.2	94	Iron, steel products (flat).....	252	0.4	6	4,539	5.6
105	Building stone, slate, concrete products.....	19,417	19.0	69	28,103	69.1	95	Iron, steel wire and wire products.....	758	1.3	13	7,227	10.5
106	Cement, lime, plaster, stucco.....	10,666	10.4	38	29,143	36.6	96	Iron and steel finished products.....	140	0.2	6	3,080	4.5
107	Crude nonmetallic minerals, products.....	315	0.3	4	1,648	19.1	100	Building metal work, n.e.c.....	350	0.6	7	3,382	10.3
108	Sand, gravel, crushed stone.....	4,665	4.6	35	17,804	26.2	101	Nonferrous metals.....	173	0.3	4	2,892	6.0
109	Glass (sheet and containers).....	6,603	6.5	33	11,217	58.9	104	Brick, tile, terra cotta.....	6,105	10.2	27	11,096	55.0
111	Lumber (rough, dressed, finished).....	1,097	1.1	16	14,861	7.4	105	Building stone, slate, concrete products.....	21,791	36.5	71	26,426	82.5
112	Plywood.....	674	0.7	21	17,288	3.9	106	Cement, lime, plaster, stucco.....	4,232	7.1	33	16,848	25.1
	Hardwood.....	371	...	5	5,506	1.8	108	Sand, gravel, crushed stone.....	2,541	4.2	33	11,432	22.2
	Softwood.....	98	...	10	10,250	3.6	109	Glass (sheet and containers).....	6,446	10.8	28	9,283	69.4
	Not analyzed in detail.....	205	...	7	4,476	4.6	111	Lumber (rough, dressed, finished).....	468	0.8	10	5,420	8.6
113	Millwork, veneer, other wood products.....	1,645	1.6	16	15,802	10.4	112	Plywood.....	678	1.1	10	5,592	12.1
115	Paper (basic materials, paperboard).....	4,913	4.8	26	21,534	22.8	113	Millwork, veneer, other wood products.....	817	1.4	9	4,826	16.9
126	Commodities, n.e.c.....	36,716	36.1	...	...	...	115	Paper (basic materials, paperboard).....	586	1.0	11	7,322	8.0
	Service receipts.....	926	0.9	14	16,286	5.7		Building paper, board.....	586	...	11	7,322	8.0
South Atlantic Division							Commodities, n.e.c.....						
	All establishments.....	95,465	...	225	...	...	126	Service receipts.....	833	1.4	10	3,277	25.4
	Those analyzing commodity lines, total...	88,148	100.0	194	...	...	Mountain Division						
45	Paints, varnishes, lacquers.....	979	1.1	17	10,201	9.6		All establishments.....	(x)	...	69	...	...
56	Hardware.....	1,498	1.7	18	9,984	15.0		Those analyzing commodity lines, total...	22,978	100.0	59	...	...
57	Plumbing, heating, air-conditioning.....	417	0.5	9	3,179	13.1	45	Paints, varnishes, lacquers.....	219	1.0	6	8,403	2.6
94	Iron, steel products (flat).....	225	0.2	7	3,781	6.0	56	Hardware.....	1,296	5.6	8	7,190	18.0
	Sheets (galvanized, other coated).....	111	...	5	2,410	4.6	95	Iron, steel wire and wire products.....	242	1.0	4	2,712	8.9
	Other flat iron, steel products.....	114	...	...	...	...	100	Building metal work, n.e.c.....	235	1.0	4	1,555	15.1
95	Iron, steel wire and wire products.....	1,221	1.4	22	14,631	8.3	104	Brick, tile, terra cotta.....	110	0.5	4	1,663	6.6
	Nails (staples, tacks, brads).....	295	...	14	10,221	2.9	105	Building stone, slate, concrete products.....	6,704	29.2	23	7,495	89.4
	Reinforcement mesh.....	294	...	7	7,356	3.9	106	Cement, lime, plaster, stucco.....	1,483	6.4	10	8,163	18.2
	Other iron, steel wire products.....	632	...	...	...	...	108	Sand, gravel, crushed stone.....	790	3.4	15	4,259	18.5
96	Iron and steel finished products.....	897	1.0	14	15,868	5.6	109	Glass (sheet and containers).....	1,372	6.0	10	3,153	43.5
99	Stainless steel.....	89	0.1	4	1,798	4.9	111	Lumber (rough, dressed, finished).....	995	4.3	6	8,489	11.7
100	Building metal work, n.e.c.....	852	1.0	13	8,780	9.7	113	Millwork, veneer, other wood products.....	663	2.9	7	6,474	10.2
101	Nonferrous metals.....	424	0.5	11	4,819	8.8	115	Paper (basic materials, paperboard).....	1,636	7.1	8	7,097	23.0
102	Petroleum and products.....	595	0.7	6	7,522	7.9		Commodities, n.e.c.....	7,176	31.4	...	...	...
104	Brick, tile, terra cotta.....	9,606	10.9	59	35,767	26.8	126	Service receipts.....	57	0.2	...	...	...
105	Building stone, slate, concrete products.....	23,335	26.4	81	47,535	49.1	Pacific Division						
106	Cement, lime, plaster, stucco.....	13,301	15.1	63	45,825	29.0		All establishments.....	135,423	...	330	...	...
107	Crude nonmetallic minerals, products.....	139	0.2	4	2,203	6.3		Those analyzing commodity lines, total...	124,397	100.0	280	...	...
108	Sand, gravel, crushed stone.....	6,485	7.4	55	42,185	15.4	45	Paints, varnishes, lacquers.....	590	0.5	19	9,828	6.0
109	Glass (sheet and containers).....	5,340	6.0	36	12,190	43.8	56	Hardware.....	701	0.6	14	6,976	10.0
111	Lumber (rough, dressed, finished).....	1,663	1.9	20	16,117	10.3	57	Plumbing, heating, air-conditioning.....	359	0.3	7	3,161	11.4
	Hardwood lumber.....	209	...	8	4,042	5.2	94	Iron, steel products (flat).....	159	0.1	4	2,472	6.4
	Softwood lumber, flooring.....	1,202	...	10	10,792	11.1	95	Iron, steel wire and wire products.....	1,056	0.8	20	13,272	8.0
	Not analyzed in detail.....	252	...	5	2,121	11.9	96	Iron and steel finished products.....	281	0.2	13	7,507	3.7
112	Plywood.....	752	0.8	15	7,196	10.4		Concrete reinforcement bars.....	180	...	10	5,477	3.3
113	Millwork, veneer, other wood products.....	731	0.8	16	7,309	10.0		Other finished products.....	101	...	...	...	...
115	Paper (basic materials, paper board).....	2,212	2.5	25	16,600	13.3	100	Building metal work, n.e.c.....	523	0.4	11	6,857	7.6
	Building paper, board.....	1,882	...	22	13,404	14.0	101	Nonferrous metals.....	95	0.1	9	4,600	2.1
	Miscellaneous paper, paperboard.....	330	...	...	...	...	102	Petroleum and products.....	384	0.3	8	8,120	4.7
126	Commodities, n.e.c.....	16,452	18.7	...	...	...	103	Coal, coke.....	236	0.2	6	4,060	5.8
	Service receipts.....	935	1.1	13	8,659	10.8	104	Brick, tile, terra cotta.....	5,124	4.1	48	25,293	20.2
East South Central Division							105	Building stone, slate, concrete products.....	32,123	25.8	94	47,024	68.3
	All establishments.....	47,057	...	87	...	...	106	Cement, lime, plaster, stucco.....	16,765	13.5	72	44,836	37.4
	Those analyzing commodity lines, total...	39,592	100.0	71	...	...	107	Crude nonmetallic minerals, products.....	408	0.3	6	2,591	15.7
45	Paints, varnishes, lacquers.....	879	2.2	7	11,882	7.4	108	Sand, gravel, crushed stone.....	9,380	7.5	86	47,337	19.8
56	Hardware.....	1,854	4.7	9	11,359	16.3	109	Glass (sheet and containers).....	14,026	11.3	52	15,667	89.5
57	Plumbing, heating, air-conditioning.....	656	1.6	6	3,738	17.5	111	Lumber (rough, dressed, finished).....	1,463	1.2	8	4,736	30.9
95	Iron, steel wire and wire products.....	1,012	2.6	7	15,513	6.5	112	Plywood.....	305	0.2	5	1,412	21.6
96	Iron and steel finished products.....	1,816	4.6	4	13,067	13.9	113	Millwork, veneer, other wood products.....	1,125	0.9	10	6,590	17.1
104	Brick, tile, terra cotta.....	3,662	9.2	12	17,604	20.8	115	Paper (basic materials, paperboard).....	3,115	2.5	32	16,451	18.9
105	Building stone, slate, concrete products.....	7,099	17.9	22	17,904	39.6		Building paper, board.....	2,801	...	30	14,984	18.7
106	Cement, lime, plaster, stucco.....	4,222	10.7	16	19,236	21.9		Miscellaneous paper, paperboard.....	314	...	...	...	...
108	Sand, gravel, crushed stone.....	2,938	7.4	16	16,383	17.9	126	Commodities, n.e.c.....	35,058	28.3	...	...	...
109	Glass (sheet and containers).....	3,106	7.8	15	7,436	41.8		Service receipts.....	1,123	0.9	19	8,184	13.7
111	Lumber (rough, dressed, finished).....	701	1.8	6	5,391	13.0	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS						
112	Plywood.....	338	0.8	5	9,889	3.4		All establishments.....	50,616	...	263	...	...
113	Millwork, veneer, other wood products.....	844	2.1	9	9,012	9.4		Those analyzing commodity lines, total...	45,477	100.0	236	...	...
115	Paper (basic materials, paperboard).....	1,254	3.2	9	7,877	15.9	39	China, glassware, crockery.....	272	0.6	12	2,849	9.5
126	Commodities, n.e.c.....	9,164	23.3	...	...	...	43	Furniture (household, office, store).....	9,416	20.7	30	11,657	80.8
	Service receipts.....	47	0.1	5	1,184	4.0	54	Radios, television sets, home appliances, and specialties.....	341	0.7	12	3,405	10.0
West South Central Division								Electric household refrigerators, freezers.....	78	...	7	2,169	3.6
	All establishments.....	65,473	...	186	...	...		Electric ranges.....	25	...	5	1,414	1.8
	Those analyzing commodity lines, total...	59,727	100.0	163	...	...		Other electric appliances, specialties.....	238	...	...	...	...
45	Paints, varnishes, lacquers.....	197	0.3	10	4,715	4.2							
56	Hardware.....	754	1.3	9	5,021	15.0							
	Builders' hardware.....	494	...	5	2,769	17.8							
	Other hardware.....	260	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued					
	New England Division--Continued							Middle Atlantic Division--Continued					
55	Electric commercial equipment.....	7,308	16.1	60	10,832	67.5	76	Store, service shop machines.....	23,948	11.7	133	28,254	84.8
	Water coolers.....	302	...	6	1,168	25.8		Cash registers.....	1,808	...	44	4,208	43.0
	Commercial refrigeration, food locker equipment.....	4,086	...	36	5,582	73.2		Coin-operated machines.....	16,837	...	56	17,204	97.9
	Cooking, food service equipment.....	766	...	18	3,248	23.6		Other machines.....	742	...	11	1,926	38.5
	Not analyzed in detail.....	2,154	...	11	2,517	85.6		Not analyzed in detail.....	4,561	...	27	5,327	85.6
57	Plumbing, heating, air-conditioning.....	581	1.3	13	2,603	22.3	77	Scales, balances (exc. scientific).....	1,685	0.8	45	6,656	25.3
	Air-conditioning equipment.....	469	...	6	1,924	24.4		Store scales.....	611	...	31	5,610	10.9
	Other plumbing, heating equipment.....	112	...	...	...	...		All other.....	455	...	11	1,102	41.3
71	Stationers', office supplies (exc. paper)....	1,064	2.3	14	3,361	31.6	78	Not analyzed in detail.....	619	...	10	743	83.3
75	Office machines.....	3,539	7.8	46	6,041	58.6	79	Office, store fixtures and equipment, n.e.c.	41,753	20.5	300	47,007	88.8
	Accounting, statistical machines.....	147	...	8	495	29.7	95	Miscellaneous professional, service equipment	17,002	8.3	117	18,675	91.0
	Duplicating machines.....	736	...	12	1,304	56.4		Special industry machinery, equipment.....	364	0.2	7	504	72.2
	Addressing, mailing machines.....	285	...	4	484	58.9		Iron, steel wire and wire products.....	1,152	0.6	6	3,464	33.2
	Typewriters.....	249	...	16	2,088	11.9	115	Paper (basic materials, paperboard).....	552	0.3	16	5,724	9.6
	Other office machines.....	2,122	...	...	...	...		Wrapping paper.....	40	...	7	1,232	3.2
76	Store, service shop machines.....	6,183	13.6	33	7,396	83.6	116	Miscellaneous paper, paperboard.....	512	...	...	...	...
	Scales, balances (exc. scientific).....	803	1.8	19	1,806	44.5		Converted paper products.....	1,097	0.5	44	6,181	17.7
	Office, store fixtures and equipment, n.e.c.	9,062	19.9	71	11,168	81.1		Paper stationery, office supplies.....	412	...	20	3,560	11.6
79	Miscellaneous professional, service equipment	3,440	7.6	20	3,798	90.6		Paper bags.....	131	...	7	1,197	10.9
116	Converted paper products.....	605	1.3	12	3,901	15.5		Boxes, containers (paper, paperboard)....	234	...	10	1,071	17.3
	Paper stationery, office supplies.....	496	...	7	2,025	24.5		Miscellaneous converted paper products...	267	...	7	950	28.1
	Boxes, containers (paper, paperboard)....	79	...	4	2,138	3.7	117	Not analyzed in detail.....	...	...	...	...	...
	Miscellaneous converted paper products...	30	...	...	...	...	118	Books, magazines, printed materials.....	313	0.2	11	1,620	19.3
124	Second-hand merchandise.....	70	0.2	4	422	16.6	119	Jewelry, silverware, trophies.....	663	0.3	4	11,042	6.0
126	Commodities, n.e.c.....	2,146	4.7	...	...	...	124	Toys, games, athletic goods.....	311	0.2	5	900	34.6
	Service receipts.....	647	1.4	31	4,961	13.0	125	Second-hand merchandise.....	1,461	0.7	40	3,220	45.4
								Commodities, n.e.c.....	9,271	4.5	...	...	...
								Service receipts.....	2,567	1.2	128	16,560	15.5
	Middle Atlantic Division							East North Central Division					
	All establishments.....	223,078	...	1,216	...	...		All establishments.....	180,419	...	962	...	...
	Those analyzing commodity lines, total...	204,323	100.0	1,048	...	...		Those analyzing commodity lines, total...	166,385	100.0	846	...	...
3	Confectionery.....	219	0.1	7	2,305	9.5	27	Flowers, nursery stock.....	573	0.3	8	2,861	20.0
16	Soaps, toilet and other.....	157	0.1	4	1,329	11.8	35	Piece goods (woven).....	214	0.1	4	1,523	14.0
39	China, glassware, crockery.....	3,902	1.9	52	16,914	23.1	39	China, glassware, crockery.....	2,076	1.2	37	9,633	21.6
40	Kitchen utensils, miscellaneous homewares...	1,275	0.6	17	10,877	11.7	40	Kitchen utensils, miscellaneous homewares...	223	0.1	9	1,579	14.1
43	Furniture (household, office, store).....	14,141	6.9	110	30,550	46.3	43	Furniture (household, office, store).....	15,596	9.4	84	21,949	71.0
	Household furniture.....	317	...	9	2,302	13.8		Office furniture (wooden).....	567	...	13	3,479	16.3
	Office furniture (wooden).....	270	...	9	2,445	11.0		Office furniture (metal).....	611	...	15	3,859	15.8
	Office furniture (metal).....	768	...	16	5,373	14.3		Other furniture.....	14,418	...	...	...	...
	Other furniture.....	12,786	...	...	...	...	52	Electrical wiring supplies, construction materials.....	198	0.1	10	3,138	6.3
44	Drugs, drug sundries.....	462	0.2	5	2,945	15.7	54	Radio, television sets, home appliances, and specialties.....	1,293	0.8	52	10,043	12.9
54	Radios, television sets, home appliances, and specialties.....	3,193	1.6	39	14,539	22.0		Radio sets, tubes, etc., public address systems.....	223	...	11	3,080	7.2
	Radio sets, tubes, etc., public address systems.....	106	...	7	1,299	8.2		Electric household refrigerators, freezers.....	583	...	28	6,399	9.2
	Television sets, tubes, parts, etc.....	20	...	5	903	2.2		Electric home laundry equipment.....	23	...	8	2,054	1.1
	Electric household refrigerators, freezers.....	226	...	14	2,385	9.5		Electric ranges.....	108	...	13	2,919	3.7
	Electric home laundry equipment.....	133	...	4	901	14.8		Other electric kitchen equipment.....	176	...	8	1,431	12.3
	Electric ranges.....	30	...	5	733	4.1		Other electric appliances, specialties.....	180	...	...	...	...
	Other electric kitchen equipment.....	1,729	...	7	9,890	17.5	55	Electric commercial equipment.....	31,865	19.2	249	41,465	76.8
	Other electric appliances, specialties.....	80	...	6	1,130	7.1		Water coolers.....	616	...	28	8,337	7.4
	Not analyzed in detail.....	869	...	10	1,311	66.3		Commercial refrigeration, food locker equipment.....	22,926	...	184	31,242	73.4
55	Electric commercial equipment.....	41,491	20.3	245	61,285	67.7		Cooking, food service equipment.....	2,197	...	...	7,512	28.7
	Water coolers.....	1,400	...	21	5,574	25.1		Not analyzed in detail.....	6,166	...	49	8,326	74.0
	Commercial refrigeration, food locker equipment.....	27,427	...	163	35,820	76.6	56	Hardware.....	257	0.2	13	1,941	13.2
	Cooking, food service equipment.....	3,760	...	38	9,840	38.2	57	Plumbing, heating, air-conditioning.....	2,907	1.7	41	12,273	23.7
	Not analyzed in detail.....	8,904	...	63	19,793	45.0		Air-conditioning equipment.....	2,178	...	28	8,766	24.8
56	Hardware.....	203	0.1	10	2,629	7.7		Furnaces (warm air).....	27	...	4	1,458	1.8
57	Plumbing, heating, air-conditioning.....	2,642	1.3	40	13,935	19.0		Gas appliances, supplies.....	129	...	4	1,651	7.8
	Air-conditioning equipment.....	1,640	...	25	9,196	17.8		Fans, blowers, unit heaters, and accessories	161	...	6	2,675	6.0
	Heating, cooking stoves (exc. electric,gas)	106	...	7	2,324	4.6		Other plumbing, heating equipment.....	412	...	...	...	...
	Plumbing fixtures, equipment, supplies.....	108	...	4	809	13.3	64	Janitors' supplies.....	556	0.3	24	6,230	8.9
	Other plumbing, heating equipment.....	503	...	...	...	...	71	Stationers', office supplies (exc. paper)....	1,407	0.8	30	3,866	36.4
	Not analyzed in detail.....	285	...	6	1,232	23.1	75	Office machines.....	9,373	5.6	137	14,252	65.8
64	Janitors' supplies.....	312	0.2	13	4,034	7.7		Accounting, statistical machines.....	1,273	...	25	2,997	42.5
71	Stationers', office supplies (exc. paper)....	3,225	1.6	42	11,819	27.3		Duplicating machines.....	964	...	25	2,121	45.4
72	Recording, controlling instruments, accessories.....	1,703	0.8	8	1,822	93.5		Addressing, mailing machines.....	338	...	12	631	53.6
73	School equipment, supplies.....	189	0.1	8	1,092	17.3		Typewriters.....	923	...	42	3,055	70.2
75	Office machines.....	29,070	14.2	165	37,163	78.2		Other office machines.....	3,311	...	47	4,440	74.5
	Accounting, statistical machines.....	1,223	...	28	4,110	29.8		Not analyzed in detail.....	2,564	...	40	4,780	53.6
	Duplicating machines.....	962	...	25	2,778	34.6	76	Store, service shop machines.....	27,256	16.4	110	30,332	89.8
	Addressing, mailing machines.....	991	...	13	2,736	36.2		Cash registers.....	312	...	18	1,423	21.9
	Typewriters.....	18,381	...	54	22,725	80.9		Coin-operated machines.....	23,496	...	60	24,507	95.9
	Other office machines.....	4,329	...	60	8,507	50.9		Other machines.....	1,259	...	16	2,178	37.5
	Not analyzed in detail.....	3,184	...	56	5,614	56.7		Not analyzed in detail.....	2,189	...	22	3,005	72.8

See footnotes at end of table.

11.56 WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued						
East North Central Division--Continued							South Atlantic Division						
77	Scales, balances (exc. scientific).....	1,036	0.6	31	3,559	29.1		All establishments.....	83,289	...	550	...	...
	Store scales.....	439	...	20	2,097	20.9		Those analyzing commodity lines, total...	75,655	100.0	478	...	...
	All other.....	223	...	5	516	43.2	39	China, glassware, crockery.....	1,399	1.8	21	6,002	23.3
	Not analyzed in detail.....	374	...	9	1,278	29.3	40	Kitchen utensils, miscellaneous homewares....	159	0.2	6	1,390	11.4
78	Office, store fixtures and equipment, n.e.c....	36,744	22.3	257	46,053	79.8	42	Floor coverings.....	155	0.2	4	931	16.6
79	Miscellaneous professional, service equipment.....	14,881	8.9	59	18,023	82.6	43	Furniture (household, office, store).....	8,162	10.8	60	13,700	59.6
85	Special industry machinery, equipment.....	7,586	4.6	8	8,064	94.1		Office furniture (wooden).....	649	...	17	2,686	24.2
86	Industrial equipment, supplies.....	197	0.1	5	1,250	15.8		Office furniture (metal).....	509	...	16	2,359	21.6
								Other furniture.....	5,598	...	...	...	...
								Not analyzed in detail.....	1,406	...	6	2,192	64.1
116	Converted paper products.....	1,065	0.6	39	7,595	14.0	54	Radio, television sets, home appliances, and specialties.....	1,157	1.5	35	7,391	15.6
	Paper stationery, office supplies.....	760	...	19	3,464	21.9		Radio sets, tubes, etc., public address systems.....	68	...	7	1,369	5.0
	Paper bags.....	39	...	9	1,558	2.5		Electric household refrigerators, freezers....	495	...	17	3,384	14.6
	Miscellaneous converted paper products....	266	...	...	...	...		Other electric kitchen equipment.....	108	...	4	1,807	6.0
117	Books, magazines, printed materials.....	127	0.1	5	1,405	9.0		Other electric appliances, specialties.....	486	...	...	...	...
119	Toys, games, athletic goods.....	133	0.1	6	588	22.6							
124	Second-hand merchandise.....	1,121	0.7	27	3,582	31.3							
	Commodities, n.e.c.....	7,347	4.4	...	...	...	55	Electric commercial equipment.....	19,289	25.7	153	25,545	75.5
126	Service receipts.....	2,354	1.4	144	24,497	9.6		Water coolers.....	410	...	18	3,812	10.8
West North Central Division							Commercial refrigeration, food locker equipment.....						
	All establishments.....	82,517	...	369	...	...			13,254	...	119	18,616	71.2
	Those analyzing commodity lines, total...	75,265	100.0	323	...	...			2,496	...	27	5,470	27.3
									4,129	...	27	5,717	72.2
3	Confectionery.....	146	0.2	4	1,539	9.5	56	Hardware.....	153	0.2	5	1,691	9.0
39	China, glassware, crockery.....	576	0.8	8	2,511	22.9	57	Plumbing, heating, air-conditioning.....	1,267	1.7	20	4,817	26.3
40	Kitchen utensils, miscellaneous homewares....	59	0.1	4	416	14.2		Air-conditioning equipment.....	631	...	10	2,363	26.7
43	Furniture (household, office, store).....	2,863	3.8	42	7,692	37.2		Heating, cooking stoves (exc. electric, gas).....	42	...	4	1,027	4.1
	Office furniture (wooden).....	480	...	9	1,782	21.9		Other plumbing, heating equipment.....	594	...	...	...	...
	Office furniture (metal).....	508	...	15	2,043	24.9	64	Janitors' supplies.....	166	0.2	6	1,672	9.0
	Other furniture.....	964	...	...	...	...	71	Stationers' office supplies (exc. paper)....	921	1.2	27	3,067	30.0
	Not analyzed in detail.....	911	...	7	7,177	53.0	73	School equipment, supplies.....	182	0.2	6	1,346	13.5
53	Electrical apparatus, equipment.....	122	0.2	6	1,446	8.4	75	Office machines.....	6,240	8.2	123	9,563	65.2
54	Radio, television sets, home appliances, and specialties.....	327	0.4	15	2,767	11.8		Accounting, statistical machines.....	1,059	...	39	3,573	29.6
	Electric household refrigerators, freezers....	178	...	9	1,694	9.4		Duplicating machines.....	736	...	22	2,527	29.1
	Electric ranges.....	11	...	4	341	3.2		Addressing, mailing machines.....	119	...	7	1,031	11.5
	Other electric appliances, specialties.....	138	...	...	...	...		Typewriters.....	1,006	...	50	4,695	21.4
55	Electric commercial equipment.....	26,941	35.8	109	31,017	86.8		Other office machines.....	1,566	...	43	3,550	44.1
	Water coolers.....	64	...	7	2,330	2.7	76	Not analyzed in detail.....	1,754	...	37	2,162	81.1
	Commercial refrigeration, food locker equipment.....	21,932	...	85	24,790	88.5		Store, service shop machines.....	9,176	12.1	70	12,590	72.9
	Cooking, food service equipment.....	586	...	9	1,800	32.6		Cash registers.....	310	...	19	1,726	18.0
	Not analyzed in detail.....	4,359	...	23	5,950	73.3		Coin-operated machines.....	7,852	...	31	8,385	93.6
57	Plumbing, heating, air-conditioning.....	1,421	1.9	25	5,016	28.3		Other machines.....	255	...	10	626	40.7
	Air-conditioning equipment.....	594	...	15	3,033	19.6	77	Not analyzed in detail.....	759	...	13	4,121	35.8
	Oil burners.....	128	...	4	946	13.5	79	Scales, balances (exc. scientific).....	464	0.6	27	2,278	20.4
	Other plumbing, heating equipment.....	175	...	...	...	...	82	Office, store fixtures and equipment, n.e.c....	16,444	21.7	127	23,033	71.4
	Not analyzed in detail.....	524	...	6	1,265	41.4		Miscellaneous professional, service equipment.....	2,849	3.8	23	3,942	76.1
64	Janitors' supplies.....	147	0.2	8	837	17.6		General industrial machinery, equipment.....	50	0.1	4	918	5.4
71	Stationers' office supplies (exc. paper).....	458	0.6	17	2,174	21.1	116	Converted paper products.....	800	1.0	22	4,517	17.7
75	Office machines.....	5,214	6.9	78	7,745	67.3		Paper stationery, office supplies.....	573	...	15	3,077	18.6
	Accounting, statistical machines.....	559	...	23	2,009	27.8	124	Miscellaneous converted paper products....	227	...	...	...	...
	Duplicating machines.....	261	...	12	880	41.0	126	Second-hand merchandise.....	1,111	1.5	13	1,570	70.8
	Addressing, mailing machines.....	619	...	4	635	97.5		Commodities, n.e.c.....	4,222	5.6	...	...	...
	Typewriters.....	631	...	29	2,657	23.7		Service receipts.....	1,289	1.7	77	10,285	12.5
	Other office machines.....	1,887	...	32	3,091	61.0	East South Central Division						
	Not analyzed in detail.....	1,157	...	20	1,949	50.4		All establishments.....	31,937	...	213	...	...
76	Store, service shop machines.....	11,570	15.4	51	13,994	82.7		Those analyzing commodity lines, total...	28,561	100.0	181	...	...
	Cash registers.....	277	...	14	1,289	21.5	39	China, glassware, crockery.....	166	0.6	5	775	21.4
	Coin-operated machines.....	8,746	...	22	8,880	98.5	43	Furniture (household, office, store).....	959	3.4	15	2,960	32.4
	Other machines.....	32	...	5	820	3.9		Office furniture (wooden).....	52	...	4	218	23.8
	Not analyzed in detail.....	2,515	...	12	3,127	80.4		Other furniture.....	907	...	...	...	...
77	Scales, balances (exc. scientific).....	388	0.5	24	3,122	12.4	53	Electrical apparatus, equipment.....	27	0.1	4	1,287	2.1
	Store scales.....	182	...	17	2,314	7.9	54	Radio, television sets, home appliances, and specialties.....	1,221	4.3	18	4,424	27.6
	All other.....	70	...	4	383	18.3		Radio sets, tubes, etc., public address systems.....	528	...	4	1,010	52.3
	Not analyzed in detail.....	136	...	4	485	28.0		Electric household refrigerators, freezers....	231	...	10	2,252	10.2
78	Office, store fixtures and equipment, n.e.c....	14,991	19.9	88	19,202	78.1		Electric ranges.....	37	...	5	1,476	2.5
79	Miscellaneous professional, service equipment.....	2,638	3.5	19	4,171	63.2		Other electric appliances, specialties.....	425	...	...	...	...
116	Converted paper products.....	611	0.8	27	3,917	15.6	55	Electric commercial equipment.....	9,559	33.5	63	13,307	71.8
	Paper stationery, office supplies.....	386	...	18	1,667	23.2		Water coolers.....	144	...	14	3,240	4.4
	Miscellaneous converted paper products....	225	...	...	...	...		Commercial refrigeration, food locker equipment.....	5,662	...	48	8,797	69.4
117	Books, magazines, printed materials.....	149	0.2	4	1,716	8.7		Cooking, food service equipment.....	1,444	...	17	4,167	34.6
124	Second-hand merchandise.....	152	0.2	5	624	24.4		Not analyzed in detail.....	2,309	...	9	3,407	67.8
126	Commodities, n.e.c.....	5,249	7.0	...	...	...				
	Service receipts.....	1,243	1.6	73	11,504	10.8							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued						
East South Central Division--Continued							Mountain Division--Continued						
57	Plumbing, heating, air-conditioning.....	314	1.1	10	2,774	11.6	55	Electric commercial equipment.....	4,296	25.2	42	4,621	93.0
	Air-conditioning equipment.....	144	...	4	1,347	10.7	56	Hardware.....	69	0.4	4	1,292	5.3
	Heating, cooking stoves (exc. electric).....	72	...	4	1,248	5.8	57	Plumbing, heating, air-conditioning.....	75	0.4	4	1,267	5.9
	Other plumbing, heating equipment.....	98	...	...	...	...	75	Office machines.....	1,383	8.1	32	2,024	68.3
71	Stationers', office supplies (exc. paper)...	157	0.5	7	757	20.7	76	Store, service shop machines.....	2,042	11.9	23	2,554	80.0
75	Office machines.....	2,887	10.1	52	5,481	52.7	77	Scales, balances (exc. scientific).....	252	1.5	10	878	28.7
	Accounting, statistical machines.....	817	...	17	2,844	28.7	79	Office, store fixtures and equipment, n.e.c. equipment.....	4,145	24.5	32	6,270	66.1
	Duplicating machines.....	545	...	14	1,579	34.5		Miscellaneous professional, service equipment.....	958	5.6	9	1,269	75.5
	Typewriters.....	363	...	21	3,155	11.5	116	Converted paper products.....	204	1.2	8	1,334	15.3
	Other office machines.....	796	...	...	...	...		Paper, stationery, office supplies.....	178	...	4	1,034	17.2
	Not analyzed in detail.....	366	...	12	550	66.5		Miscellaneous converted paper products.....	26	...	...	...	...
76	Store, service shop machines.....	4,079	14.3	39	6,868	59.4	126	Commodities, n.e.c.....	1,190	7.0	...	...	...
	Cash registers.....	163	...	14	2,356	6.9		Service receipts.....	333	1.9	26	3,296	10.1
	Coin-operated machines.....	3,783	...	21	4,213	89.8	Pacific Division						
	Other machines.....	133	...	...	...	...		All establishments.....	122,437	...	660	...	...
77	Scales, balances (exc. scientific).....	837	2.9	12	1,970	42.5		Those analyzing commodity lines, total..	108,350	100.0	562	...	...
78	Office, store fixtures and equipment, n.e.c. equipment.....	5,535	19.4	40	7,650	72.4	39	China, glassware, crockery.....	1,059	1.0	17	9,955	10.6
79	Miscellaneous professional, service equipment.....	588	2.0	4	632	93.0	40	Kitchen utensils, miscellaneous homewares...	911	0.8	7	2,909	31.3
116	Converted paper products.....	284	1.0	7	2,048	13.9	42	Floor coverings.....	1,808	1.7	4	8,543	21.2
	Paper stationery, office supplies.....	284	...	7	2,048	13.9	43	Furniture (household, office, store).....	8,610	7.9	80	31,175	27.6
126	Commodities, n.e.c.....	1,235	4.3	...	...	...		Household furniture.....	1,652	...	7	7,803	21.2
	Service receipts.....	713	2.5	37	6,719	10.6		Office furniture (wooden).....	766	...	19	9,086	8.4
West South Central Division								Office furniture (metal).....	429	...	21	3,185	13.5
	All establishments.....	74,612	...	418	...	...		Mattresses, bed springs.....	166	...	4	7,365	2.2
	Those analyzing commodity lines, total..	69,000	100.0	374	...	...		Other furniture.....	4,872	...	45	19,163	25.4
39	China, glassware, crockery.....	521	0.8	9	2,772	18.8		Not analyzed in detail.....	724	...	6	849	85.3
43	Furniture (household, office, store).....	2,315	3.4	30	5,584	41.4	52	Electrical wiring supplies, construction materials.....	93	0.1	9	2,021	4.6
	Office furniture (wooden).....	329	...	11	1,597	21.1	54	Radios, television sets, home appliances, and specialties.....	2,540	2.3	29	13,823	18.4
	Office furniture (metal).....	266	...	9	1,304	20.4		Radio sets, tubes, etc., public address systems.....	81	...	6	1,711	4.7
	Office furniture.....	1,720	...	...	...	...		Electric household refrigerators, freezers	1,612	...	18	10,415	15.5
50	Motor vehicles.....	173	0.2	4	1,584	10.9		Electric ranges.....	130	...	6	2,639	4.9
54	Radios, television sets, home appliances, and specialties.....	302	0.4	16	3,229	9.4		Other electric kitchen equipment.....	64	...	5	1,342	4.8
	Electric household refrigerators, freezers	155	...	11	2,293	6.8		Other electric appliances, specialties.....	653	...	...	...	...
	Other electric appliances, specialties.....	147	...	...	...	...	55	Electric commercial equipment.....	27,139	25.1	189	41,004	66.2
55	Electric commercial equipment.....	22,137	32.2	127	26,833	82.5		Water coolers.....	100	...	12	2,535	3.9
	Water coolers.....	434	...	11	2,870	15.1		Commercial refrigeration, food locker equipment.....	19,396	...	141	32,526	59.6
	Commercial refrigeration, food locker equipment.....	18,328	...	100	22,736	80.6		Cooking, food service equipment.....	1,384	...	17	10,917	12.7
	Cooking, food service equipment.....	412	...	13	4,045	10.2		Not analyzed in detail.....	6,259	...	43	7,882	79.4
	Not analyzed in detail.....	2,963	...	21	3,629	81.6	56	Hardware.....	722	0.7	12	4,058	17.8
56	Hardware.....	47	0.1	4	2,219	2.1	57	Plumbing, heating, air-conditioning.....	1,164	1.1	19	10,762	10.8
57	Plumbing, heating, air-conditioning.....	713	1.0	16	3,148	22.6		Air-conditioning equipment.....	278	...	8	1,542	18.0
	Air-conditioning equipment.....	521	...	14	2,727	19.1		Gas appliances, supplies.....	483	...	4	7,361	6.6
	Other plumbing, heating equipment.....	192	...	...	...	...		Other plumbing, heating equipment.....	41	...	...	...	...
								Not analyzed in detail.....	362	...	6	1,653	21.9
64	Janitors' supplies.....	130	0.2	6	2,832	4.6	71	Stationers', office supplies (exc. paper)...	830	0.8	31	3,650	22.7
65	Photographic goods.....	97	0.1	5	471	20.6	72	Recording, controlling instruments, accessories.....	105	0.1	4	147	71.4
71	Stationers', office supplies (exc. paper)...	695	1.0	24	2,195	31.7	75	Office machines.....	10,966	10.1	143	15,495	70.8
73	School equipment, supplies.....	117	0.2	8	737	15.9		Accounting, statistical machines.....	2,396	...	37	4,710	50.9
75	Office machines.....	3,986	5.8	84	7,642	52.2		Duplicating machines.....	2,028	...	29	4,372	46.4
76	Store, service shop machines.....	14,124	20.5	71	16,189	87.2		Addressing, mailing machines.....	216	...	6	446	48.4
	Cash registers.....	1,217	...	16	1,553	78.4		Typewriters.....	1,588	...	43	4,762	33.3
	Coin-operated machines.....	12,094	...	37	13,009	92.9		Other office machines.....	2,483	...	55	6,696	37.1
	Other machines.....	816	...	...	...	...		Not analyzed in detail.....	2,255	...	53	3,662	61.6
77	Scales, balances (exc. scientific).....	1,163	1.7	33	6,036	19.3	76	Store, service shop machines.....	15,373	14.2	90	18,077	85.0
	Store scales.....	856	...	25	5,379	15.9		Cash registers.....	508	...	21	1,214	41.8
	All other.....	121	...	6	416	29.1		Coin-operated machines.....	11,633	...	40	12,139	95.8
	Not analyzed in detail.....	186	...	7	610	30.5		Other machines.....	399	...	15	1,085	36.8
78	Office, store fixtures and equipment, n.e.c. equipment.....	14,367	20.8	89	18,842	76.2		Not analyzed in detail.....	2,833	...	16	3,725	76.0
79	Miscellaneous professional, service equipment.....	4,074	5.9	17	5,874	69.4	77	Scales, balances (exc. scientific).....	900	0.8	21	3,349	26.9
116	Converted paper products.....	653	0.9	21	4,382	14.9	78	Office, store fixtures and equipment, n.e.c. equipment.....	21,296	19.6	143	32,306	65.9
	Paper stationery, office supplies.....	553	...	17	2,717	20.4	79	Miscellaneous professional, service equipment.....	2,441	2.2	15	3,880	62.9
	Miscellaneous converted paper products.....	100	...	...	...	...	80	Farm, garden machinery (exc. tractors)...	418	0.4	4	1,998	20.9
124	Second-hand merchandise.....	177	0.2	4	1,615	11.0	82	General industrial machinery, equipment...	369	0.3	6	2,096	17.6
126	Commodities, n.e.c.....	1,522	2.2	...	...	...	86	Special industry machinery, equipment...	3,687	3.4	18	15,483	23.8
	Service receipts.....	1,687	2.4	61	16,390	10.3	86	Industrial equipment supplies.....	208	0.2	4	1,389	15.0
Mountain Division							115	Paper (basic materials, paperboard).....	72	0.1	4	1,504	4.8
	All establishments.....	21,120	...	163	...	...	116	Converted paper products.....	919	0.8	35	8,264	11.1
	Those analyzing commodity lines, total..	17,116	100.0	134	...	...		Paper stationery, office supplies.....	821	...	30	6,282	13.1
39	China, glassware, crockery.....	509	3.0	5	1,301	39.1		Miscellaneous converted paper products...	98	...	...	...	...
40	Kitchen utensils, miscellaneous homewares...	248	1.4	4	1,268	19.6	118	Jewelry, silverware, trophies.....	73	0.1	4	1,453	5.0
43	Furniture (household, office, store).....	1,412	8.2	13	2,971	47.5	124	Second-hand merchandise.....	394	0.4	17	3,028	13.0
								Commodities, n.e.c.....	4,093	3.8	...	...	...
							126	Service receipts.....	2,160	2.0	148	32,391	6.7

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands of dollars) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales (Thousands of dollars) (4)				Amount (Thousands of dollars) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales (Thousands of dollars) (4)	
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.						
New England Division							West North Central Division						
	All establishments.....	33,591		59	...	...		All establishments.....	114,037		107	...	...
	Those analyzing commodity lines, total...	33,591	100.0	59	...	...		Those analyzing commodity lines, total...	107,765	100.0	101	...	...
51	Automotive parts, accessories, etc.....	98	0.3	4	755	13.0	50	Motor vehicles.....	478	0.4	5	3,783	12.6
81	Tractors and equipment (exc. truck-tractors).....	1,802	5.4	7	4,014	44.9	51	Automotive parts, accessories, etc.....	1,394	1.3	6	7,030	19.8
82	General industrial machinery, equipment.....	2,898	8.6	17	9,203	31.5	80	Farm, garden machinery (exc. tractors).....	1,687	1.6	11	16,159	10.4
	Compressors, pumps.....	527	...	7	5,652	9.3	81	Tractors and equipment (exc. truck-tractors).....	600	0.6	10	9,245	6.5
	Conveyors, conveying equipment.....	31	...	5	3,931	0.8		Farm, garden tractors, equipment.....	312	...	7	8,084	3.8
	Cranes, derricks, hoists, winches.....	999	...	11	6,645	15.0		Other wheel type tractors, equipment.....	288	...	7	5,597	5.1
	Industrial trucks, tractors, stackers.....	258	...	8	5,700	4.5	82	General industrial machinery, equipment.....	14,976	13.9	32	47,702	31.4
	Other general industrial machinery.....	1,083	...	...	...	...		Compressors, pumps.....	1,262	...	23	39,354	3.2
84	Construction, mining, excavating machinery...	27,221	81.0	50	30,166	90.2		Crushing, pulverizing machinery, equipment.....	1,579	...	12	24,611	6.4
	Road-building machinery.....	8,352	...	32	19,406	43.0		Conveyors, conveying equipment.....	639	...	16	21,510	3.0
	Mining, quarrying machinery, accessories.....	343	...	5	5,601	6.1		Cranes, derricks, hoists, winches.....	4,748	...	23	39,449	12.0
	Excavating, dredging machinery, equipment.....	4,625	...	13	13,614	34.0		Industrial trucks, tractors, stackers.....	5,264	...	13	26,681	19.7
	Construction machinery (exc. road).....	4,987	...	26	17,867	27.9		Mechanical power transmission equipment.....	420	...	7	7,490	5.6
	Not analyzed in detail.....	8,914	...	14	9,360	95.2		Other general industrial machinery.....	1,064	...	...	...	...
86	Industrial equipment, supplies.....	598	1.8	6	3,084	19.4	84	Construction, mining, excavating machinery...	84,132	76.0	86	95,556	88.0
	Commodities, n.e.c.....	657	2.0	...	...	...		Road-building machinery.....	55,998	...	69	87,369	63.6
126	Service receipts.....	317	0.9	16	5,986	5.3		Mining, quarrying machinery, accessories.....	1,865	...	23	35,869	5.2
Middle Atlantic Division								Excavating, dredging machinery, equipment.....	6,956	...	37	48,774	14.3
	All establishments, total.....	124,815	...	163	...	...		Construction machinery (exc. road).....	14,095	...	36	51,168	27.5
	Those analyzing commodity lines, total...	124,196	100.0	157	...	...		Not analyzed in detail.....	5,618	...	8	5,766	97.4
50	Motor vehicles.....	879	0.7	8	4,397	20.0	86	Industrial equipment, supplies.....	1,304	1.2	9	9,886	13.2
	Trucks, truck-tractors, truck-trailers.....	853	...	7	3,961	21.5	95	Iron, steel wire and wire products.....	69	0.1	4	5,220	1.3
	Other motor vehicles.....	26	...	...	...	...	124	Second-hand merchandise.....	810	0.8	5	4,457	18.2
51	Automotive parts, accessories, etc.....	631	0.5	5	3,777	16.7		Commodities, n.e.c.....	1,293	1.2	...	...	...
80	Farm, garden machinery (exc. tractors).....	3,278	2.6	9	9,943	33.0	126	Service receipts.....	1,022	0.9	17	17,871	5.7
81	Tractors and equipment (exc. truck-tractors).....	5,012	4.0	11	12,945	38.7	South Atlantic Division						
82	General industrial machinery, equipment.....	26,170	21.1	50	47,085	55.6		All establishments.....	82,093	...	87	...	...
	Compressors, pumps.....	1,014	...	21	28,937	3.5		Those analyzing commodity lines, total...	79,878	100.0	81	...	...
	Crushing, pulverizing machinery, equipment.....	570	...	10	15,228	3.7	51	Automotive parts, accessories, etc.....	178	0.2	4	2,359	7.5
	Conveyors, conveying equipment.....	179	...	4	1,471	12.2	80	Farm, garden machinery (exc. tractors).....	356	0.4	7	10,148	3.5
	Cranes, derricks, hoists, winches.....	10,643	...	37	34,730	30.6	81	Tractors and equipment (exc. truck-tractors).....	1,264	1.6	14	14,154	8.9
	Industrial trucks, tractors, stackers.....	5,273	...	11	22,668	23.3	82	General industrial machinery, equipment.....	7,739	9.7	30	34,328	22.5
	Mechanical power transmission equipment.....	53	...	2	2,453	2.2		Compressors, pumps.....	1,216	...	21	25,364	4.8
	Other general industrial machinery.....	2,778	...	12	20,228	13.7		Crushing, pulverizing machinery, equipment.....	273	...	9	17,987	1.5
	Not analyzed in detail.....	5,660	...	6	7,228	78.3		Conveyors, conveying equipment.....	575	...	13	23,472	2.4
84	Construction, mining, excavating machinery...	80,990	65.3	123	92,710	87.4		Cranes, derricks, hoists, winches.....	2,198	...	19	23,570	9.3
	Road-building machinery.....	30,154	...	67	59,936	50.3		Industrial trucks, tractors, stackers.....	771	...	9	12,858	6.0
	Mining, quarrying machinery, accessories.....	2,101	...	21	27,662	7.6	84	Construction, mining, excavating machinery...	66,932	83.7	70	76,378	87.6
	Excavating, dredging machinery, equipment.....	12,241	...	34	39,168	31.2		Road-building machinery.....	42,540	...	53	65,745	64.7
	Construction machinery (exc. road).....	16,522	...	60	47,236	35.0		Mining, quarrying machinery, accessories.....	2,960	...	24	37,115	8.0
	Not analyzed in detail.....	19,972	...	22	20,844	95.8		Excavating, dredging machinery, equipment.....	6,481	...	26	34,903	18.6
85	Special industry machinery, equipment.....	225	0.2	8	5,610	4.0		Construction machinery (exc. road).....	8,309	...	38	44,612	18.6
86	Industrial equipment, supplies.....	1,789	1.4	4	6,886	26.0		Not analyzed in detail.....	6,642	...	12	8,361	79.4
95	Iron, steel wire and wire products.....	205	0.2	4	1,339	15.3	85	Special industry machinery, equipment.....	1,183	1.5	4	4,451	26.6
124	Second-hand merchandise.....	227	0.2	5	3,662	6.2	95	Iron, steel wire and wire products.....	55	0.1	4	7,089	0.8
126	Commodities, n.e.c.....	3,385	2.7	...	...	...		Commodities, n.e.c.....	288	0.4	...	...	...
	Service receipts.....	1,405	1.1	17	11,888	11.8	126	Service receipts.....	1,883	2.4	8	8,996	20.9
East North Central Division							East South Central Division						
	All establishments.....	111,220	...	158	...	...		All establishments.....	64,903	...	61	...	...
	Those analyzing commodity lines, total...	106,278	100.0	145	...	...		Those analyzing commodity lines, total...	63,410	100.0	57	...	...
51	Automotive parts, accessories, etc.....	1,050	1.0	10	6,285	16.7	50	Motor vehicles.....	352	0.6	4	4,002	8.8
	Parts (exc. batteries, elec. parts).....	655	...	6	3,894	16.8	51	Automotive parts, accessories, etc.....	167	0.2	5	1,138	14.7
	Other automotive supplies.....	55	...	...	...	...	80	Farm, garden machinery (exc. tractors).....	273	0.4	7	1,865	14.6
	Not analyzed in detail.....	340	...	4	2,391	14.2	81	Tractors and equipment (exc. truck-tractors).....	692	1.1	10	2,395	28.9
80	Farm, garden machinery (exc. tractors).....	721	0.7	7	7,755	9.3	82	General industrial machinery, equipment.....	4,004	6.3	16	15,870	25.2
81	Tractors and equipment (exc. truck tractors).....	1,476	1.4	8	3,916	37.7		Compressors, pumps.....	406	...	10	9,653	4.2
82	General industrial machinery, equipment.....	11,487	10.8	46	34,389	33.4		Crushing, pulverizing machinery, equipment.....	703	...	7	7,876	8.9
	Compressors, pumps.....	1,461	...	25	30,147	4.8		Cranes, derricks, hoists, winches.....	588	...	6	6,008	9.8
	Crushing, pulverizing machinery, equipment.....	1,033	...	16	23,097	4.5		Other general industrial machinery.....	2,310	...	...	...	...
	Conveyors, conveying equipment.....	384	...	16	15,344	2.5	84	Construction, mining, excavating machinery...	51,112	80.6	46	59,793	85.5
	Cranes, derricks, hoists, winches.....	4,430	...	27	18,916	23.4		Road-building machinery.....	29,632	...	30	44,789	66.2
	Industrial trucks, tractors, stackers.....	3,129	...	23	19,270	16.2		Mining, quarrying machinery, accessories.....	3,131	...	7	15,042	20.8
	Other general industrial machinery.....	1,050	...	...	...	...		Excavating, dredging machinery, equipment.....	3,605	...	13	20,877	17.3
84	Construction, mining, excavating machinery...	85,618	80.7	121	98,732	86.7		Construction machinery (exc. road).....	9,014	...	19	27,445	32.8
	Road-building machinery.....	36,214	...	76	64,912	55.8		Not analyzed in detail.....	5,730	...	9	8,310	69.0
	Mining, quarrying machinery, accessories.....	5,550	...	32	39,465	14.1	85	Special industry machinery, equipment.....	150	0.2	5	2,562	5.8
	Excavating, dredging machinery, equipment.....	13,520	...	37	42,214	32.0	86	Industrial equipment, supplies.....	1,310	2.1	7	11,627	11.3
	Construction machinery (exc. road).....	22,515	...	64	55,561	40.5	95	Iron, steel wire and wire products.....	546	0.9	4	4,818	11.3
	Not analyzed in detail.....	7,819	...	10	8,592	91.0	100	Building metal work, n.e.c.....	578	0.9	5	6,393	9.0
85	Special industry machinery, equipment.....	1,099	1.0	7	6,913	15.9	126	Commodities, n.e.c.....	2,397	3.8	...	...	...
86	Industrial equipment, supplies.....	1,939	1.8	11	9,546	20.3		Service receipts.....	1,829	2.9	16	19,193	9.5
95	Iron, steel wire and wire products.....	136	0.1	5	5,601	2.4							
124	Second-hand merchandise.....	238	0.2	9	7,948	3.0							
126	Commodities, n.e.c.....	463	0.4	...	...	...				
	Service receipts.....	2,051	1.9	30	25,319	8.1							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.													
West South Central Division													
All establishments.....													
Those analyzing commodity lines, total...													
50	Motor vehicles.....	191	0.2	5	1,520	12.6	FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS						
51	Automotive parts, accessories, etc.....	126	0.1	5	1,526	8.2	New England Division						
80	Farm, garden machinery (exc. tractors).....	5,952	6.1	16	19,881	29.9	All establishments.....						
81	Tractors and equipment (exc. truck-tractors).....	7,406	7.5	20	17,649	42.0	Those analyzing commodity lines, total...						
Farm, garden tractors, equipment.....													
Other wheel type tractors, equipment.....													
82	General industrial machinery, equipment.....	5,785	5.9	26	22,404	25.8	80	Farm, garden machinery (exc. tractors).....	3,029	37.1	16	3,709	81.7
Compressors, pumps.....													
Crushing, pulverizing machinery, equipment.....													
Conveyors, conveying equipment.....													
Cranes, derricks, hoists, winches.....													
Industrial trucks, tractors, stackers.....													
Fans, blowers (industrial equipment).....													
Mechanical power transmission equipment.....													
Other general industrial machinery.....													
83	Metal-working machinery.....	200	0.2	4	2,773	7.2	81	Tractors and equipment (exc. truck-tractors).....	4,739	58.0	9	5,533	85.6
84	Construction, mining, excavating machinery.....	75,385	76.8	99	86,034	87.6	Middle Atlantic Division						
Road-building machinery.....													
Mining, quarrying machinery, accessories.....													
Excavating, dredging machinery, equipment.....													
Construction machinery (exc. road).....													
Not analyzed in detail.....													
85	Special industry machinery, equipment.....	92	0.1	5	2,984	3.1	All establishments.....						
86	Industrial equipment, supplies.....	1,549	1.6	7	8,732	17.7	Those analyzing commodity lines, total...						
126	Service receipts.....	920	0.9	13	11,795	7.8	45	Paints, varnishes, lacquers.....	56,982	...	127	...	...
Mountain Division													
All establishments.....													
Those analyzing commodity lines, total...													
50	Motor vehicles.....	1,277	3.0	5	4,611	27.7	46	Fertilizer, fertilizer materials.....	52,984	100.0	115	...	...
51	Automotive parts, accessories, etc.....	602	1.4	5	4,835	12.4	80	Farm, garden machinery (exc. tractors).....	159	0.3	4	4,011	4.0
80	Farm, garden machinery (exc. tractors).....	2,507	5.8	11	12,589	19.9	81	Dairy equipment.....	31,623	59.8	90	38,269	82.6
81	Tractors and equipment (exc. truck-tractors).....	145	0.3	4	3,109	4.7	Farm machinery.....						
82	General industrial machinery, equipment.....	877	2.0	8	6,831	12.8	Garden equipment.....						
Compressors, pumps.....													
Crushing, pulverizing machinery, equipment.....													
Other general industrial machinery.....													
84	Construction, mining, excavating machinery.....	34,924	81.9	42	40,859	85.5	81	Tractors and equipment (exc. truck-tractors).....	18,171	34.3	38	26,147	69.5
Road-building machinery.....													
Mining, quarrying machinery, accessories.....													
Excavating, dredging machinery, equipment.....													
Construction machinery (exc. road).....													
Not analyzed in detail.....													
86	Industrial equipment, supplies.....	320	0.7	7	3,101	10.3	82	General industrial machinery, equipment.....	344	0.6	7	3,288	10.5
95	Iron, steel wire and wire products.....	46	0.1	5	2,410	1.9	84	Construction, mining, excavating machinery.....	428	0.8	4	2,888	14.8
Wire rope, cable (exc. insulated).....													
124	Second-hand merchandise.....	167	0.4	7	13,203	1.3	86	Industrial equipment, supplies.....	134	0.2	5	3,405	3.9
126	Service receipts.....	1,391	3.2	...	...	...	Commodities, n.e.c., and service receipts.....						
Pacific Division													
All establishments.....													
Those analyzing commodity lines, total...													
50	Motor vehicles.....	110	0.1	4	1,700	6.5	30	Seeds (field, garden).....	105,006	...	180	...	...
80	Farm, garden machinery (exc. tractors).....	1,901	1.8	24	20,326	9.4	46	Fertilizer, fertilizer materials.....	99,174	100.0	165	...	...
81	Tractors and equipment (exc. truck-tractors).....	11,318	10.7	42	38,663	29.3	50	Automotive parts, accessories, etc.....	73	0.1	4	2,167	3.4
Farm, garden tractors, equipment.....													
Other wheel type tractors, equipment.....													
82	General industrial machinery, equipment.....	9,194	...	25	19,723	46.6	50	Automotive parts, accessories, etc.....	493	0.5	9	1,474	33.4
Compressors, pumps.....													
Crushing, pulverizing machinery, equipment.....													
Conveyors, conveying equipment.....													
Cranes, derricks, hoists, winches.....													
Industrial trucks, tractors, stackers.....													
Mechanical power transmission equipment.....													
Other general industrial machinery.....													
84	Construction, mining, excavating machinery.....	78,021	73.8	101	93,523	83.4	54	Radios, television sets, home appliances, and specialties.....	433	0.4	11	2,953	14.7
Road-building machinery.....													
Mining, quarrying machinery, accessories.....													
Excavating, dredging machinery, equipment.....													
Construction machinery (exc. road).....													
Not analyzed in detail.....													
85	Special industry machinery, equipment.....	195	0.2	4	7,893	6.7	56	Hardware.....	571	0.6	7	2,601	22.0
95	Iron, steel wire and wire products.....	174	0.2	7	6,138	2.8	80	Farm, garden machinery (exc. tractors).....	1,009	1.0	12	3,889	25.9
Wire rope, cable (exc. insulated).....													
124	Second-hand merchandise.....	3,087	2.6	16	23,050	9.5	81	Dairy equipment.....	6,923	...	139	93,832	73.8
126	Service receipts.....	2,715	2.6	32	24,312	7.9	Garden equipment.....						
Commodities, n.e.c.....													
Service receipts.....													

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FARM-DAIRY MACHINERY EQUIPMENT DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	South Atlantic Division—Continued							New England Division—Continued					
50	Motor vehicles.....	471	1.1	6	2,512	18.8	56	Hardware.....	2,415	1.9	16	9,431	25.6
	Trucks, truck-tractors, truck trailers....	313	...	5	2,362	13.2		Heavy hardware.....	320	...	5	3,261	9.8
	Other motor vehicles.....	158	...	...	...	...		Shelf, light hardware.....	773	...	7	4,281	18.0
51	Automotive parts, accessories, etc.....	554	1.3	8	2,950	18.8		Other hardware.....	1,322	...	...	...	...
	Tires, tubes.....	23	...	4	1,427	1.6	57	Plumbing, heating, air-conditioning.....	447	0.4	11	2,331	19.2
	Parts (exc. batteries, electrical parts)....	422	...	5	2,439	17.4		Pipe fittings, valves, specialties.....	363	...	5	1,428	25.4
	Other automotive supplies.....	109	...	...	...	...		Other plumbing, heating equipment.....	84	...	...	...	...
56	Hardware.....	643	1.5	6	6,159	10.4	79	Miscellaneous professional, service equipment.....	289	0.2	6	1,012	28.6
57	Plumbing, heating, air-conditioning.....	362	0.8	9	5,876	1.2	80	Farm, garden machinery (exc. tractors)....	311	0.2	5	4,256	7.3
61	Laundry, dry cleaning equipment, supplies..	993	1.4	4	4,256	13.9	81	Tractors and equipment (exc. truck-tractors)	155	0.1	4	3,284	4.7
80	Farm, garden machinery (exc. tractors)....	20,638	48.2	59	34,367	60.0	82	General industrial machinery, equipment...	13,294	10.7	77	24,042	55.3
	Dairy equipment.....	4,089	...	22	10,451	39.1		Compressors, pumps.....	1,671	...	23	7,861	13.6
	Garden equipment.....	652	...	12	5,074	12.8		Conveyors, conveying equipment.....	908	...	13	3,383	26.8
	Farm machinery.....	15,509	...	39	25,280	61.3		Cranes, derricks, hoists, winches.....	382	...	13	7,440	5.1
	Not analyzed in detail.....	388	...	4	746	52.0		Industrial trucks, tractors, stackers.....	1,657	...	13	6,030	27.5
81	Tractors and equipment (exc. truck-tractors)	15,070	35.0	45	26,667	56.5		Fans, blowers (industrial equipment)....	280	...	9	2,490	11.2
	Farm, garden tractors, equipment.....	10,557	...	32	18,962	35.7		Mechanical power transmission equipment...	4,708	...	24	9,318	50.5
	Other wheel type tractors, equipment.....	2,809	...	13	7,661	56.7		Other general industrial machinery.....	2,363	...	...	...	...
	Not analyzed in detail.....	1,704	...	9	2,916	58.4		Not analyzed in detail.....	1,925	...	10	2,714	70.9
95	Iron, steel wire and wire products.....	359	0.8	5	7,420	4.8	83	Metal-working machinery.....	20,162	16.2	91	26,662	75.6
124	Second-hand merchandise.....	349	0.8	4	2,112	16.5		Machine tools, equipment.....	15,296	...	50	20,154	70.9
	Commodities, n.e.c.....	2,498	5.8	...	...	...		Welding machinery, equipment.....	2,229	...	31	2,507	88.9
126	Service receipts.....	312	0.7	12	4,733	6.6		Portable metal-working machinery (portable-driven).....	340	...	8	3,142	10.8
	East South Central Division (Not analyzed by commodity lines)							Miscellaneous metal-working machinery...	787	...	10	2,410	32.6
	West South Central Division (Not analyzed by commodity lines)							Not analyzed in detail.....	1,510	...	10	2,346	64.4
	Mountain Division						84	Construction, mining, excavating machinery..	2,017	1.6	9	5,482	36.8
	All establishments.....	29,904	...	61	...	...		Road-building machinery.....	910	...	5	4,282	21.2
	Those analyzing commodity lines, total	26,928	100.0	50	...	...		Mining, quarrying machinery, accessories..	563	...	4	2,383	23.6
47	Agricultural chemicals (exc. fertilizer)....	346	1.3	4	1,059	32.7		Excavating, dredging machinery, equipment.	397	...	4	2,601	15.3
51	Automotive parts, accessories, etc.....	214	0.8	6	2,798	7.6		Other construction, etc., machinery.....	147	...	...	...	...
80	Farm, garden machinery (exc. tractors)....	13,586	50.5	48	26,083	52.1	85	Special industry machinery, equipment.....	29,961	24.1	80	35,043	85.5
	Dairy equipment.....	1,070	...	8	2,143	49.9		Food products machinery.....	5,232	...	6	5,232	100.0
	Garden equipment.....	42	...	4	683	3.5		Textile industry machinery.....	16,389	...	25	16,516	99.2
	Farm machinery.....	11,961	...	32	22,516	53.1		Printing trades machinery.....	1,798	...	9	1,817	99.0
	Not analyzed in detail.....	463	...	8	1,598	29.0		Wood-working machinery.....	1,137	...	12	2,840	40.0
81	Tractors and equipment (exc. truck-tractors)	8,919	33.1	22	20,164	44.2		Shoe, shoe repair machinery.....	699	...	8	830	84.2
82	General industrial machinery, equipment....	377	1.4	7	3,668	10.3		Miscellaneous special machinery, equipment	4,706	...	...	...	...
	Commodities, n.e.c.....	3,371	12.5	...	...	...	86	Industrial equipment, supplies.....	36,320	29.2	134	50,793	70.9
126	Service receipts.....	115	0.4	6	1,629	7.0		Abrasives, abrasive material.....	2,774	...	40	12,993	21.3
	Pacific Division							Industrial leather, belting, packing.....	759	...	37	13,426	5.6
	All establishments.....	70,292	...	140	...	...		Mechanical rubber goods.....	1,975	...	30	11,308	17.5
	Those analyzing commodity lines, total	68,037	100.0	131	...	...		Rope, cordage, twine (exc. wire).....	10,342	...	21	23,390	44.2
51	Automotive parts, accessories, etc.....	233	0.3	4	2,997	7.8		Miscellaneous industrial equipment, supplies.....	16,187	...	91	25,830	62.7
54	Radios, television sets, home appliances, and specialties.....	342	0.5	4	1,988	17.2		Not analyzed in detail.....	3,993	...	18	4,650	85.9
56	Hardware.....	273	0.4	6	2,893	9.4	92	Scrap iron, steel.....	133	0.1	5	1,080	12.3
80	Farm, garden machinery (exc. tractors)....	31,072	45.8	104	44,742	69.4	94	Iron, steel products (flat).....	147	0.1	7	2,934	5.0
	Dairy equipment.....	6,265	...	27	17,000	36.8	95	Iron, steel wire and wire products.....	240	0.2	12	6,521	3.7
	Garden equipment.....	1,763	...	17	4,480	39.4	96	Iron and steel finished products.....	845	0.7	9	4,561	18.5
	Farm machinery.....	17,935	...	59	26,645	67.3	109	Glass (sheet and containers).....	2,058	1.6	14	2,665	77.2
	Not analyzed in detail.....	5,109	...	16	10,164	50.3	122	Junk and scrap (exc. iron and steel).....	250	0.2	5	1,783	14.0
81	Tractors and equipment (exc. truck-tractors)	29,733	43.7	59	45,702	65.0	123	Rubber sundries, n.e.c.....	503	0.4	4	1,001	50.2
	Farm, garden tractors, equipment.....	17,001	...	42	26,269	64.7	124	Second-hand merchandise.....	4,365	3.5	27	5,492	79.5
	Other wheel type tractors, equipment.....	4,492	...	9	9,371	47.9		Commodities, n.e.c.....	9,001	7.2	...	...	...
	Not analyzed in detail.....	8,240	...	14	12,884	64.0	126	Service receipts.....	254	0.2	19	18,843	1.3
82	General industrial machinery, equipment....	1,726	2.5	14	7,840	22.0		Middle Atlantic Division					
	Compressors, pumps.....	830	...	10	4,903	16.9		All establishments.....	637,840	...	1,815	...	...
	Other general industrial machinery.....	896	...	...	...	...		Those analyzing commodity lines, total	597,951	100.0	1,608	...	...
84	Construction, mining, excavating machinery..	1,238	1.8	5	4,345	28.5	45	Paints, varnishes, lacquers.....	418	0.1	20	13,532	3.1
95	Iron, steel wire and wire products.....	310	0.4	4	6,123	5.1	50	Motor vehicles.....	1,031	0.2	13	16,273	6.3
124	Second-hand merchandise.....	135	0.2	4	1,702	7.9	51	Automotive parts, accessories, etc.....	3,165	0.5	38	14,035	22.6
	Commodities, n.e.c.....	2,249	3.3	...	...	...		Batteries, electrical parts.....	495	...	10	7,448	6.6
126	Service receipts.....	726	1.1	18	7,648	9.5		Tires, tubes.....	602	...	7	4,948	12.2
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS							Parts (exc. batteries, electrical parts)....	945	...	15	5,232	18.1
	New England Division							Garage, filling station equipment.....	287	...	10	3,708	7.7
	All establishments.....	13,286	...	409	...	...		Other automotive supplies.....	836	...	...	...	...
	Those analyzing commodity lines, total	124,280	100.0	367	...	...	52	Electrical wiring supplies, construction materials.....	1,698	0.3	36	25,165	6.7
45	Paints, varnishes, lacquers.....	25	0.1	5	1,310	7.2	53	Electrical apparatus, equipment.....	1,657	0.3	49	27,877	5.9
51	Automotive parts, accessories, etc.....	860	0.7	8	4,446	19.3	54	Radios, television sets, home appliances, and specialties.....	1,306	0.2	19	15,895	8.2
53	Electrical apparatus, equipment.....	448	0.4	6	1,792	25.0	56	Hardware.....	6,456	1.1	53	34,998	18.4
	See footnotes at end of table.						57	Plumbing, heating, air-conditioning.....	15,631	2.6	66	60,609	25.8
								Boilers, radiators, connectors.....	228	...	7	9,829	2.3
								Furnaces (warm air).....	212	...	7	9,551	2.2
								Oil burners.....	196	...	7	7,935	2.5
								Gas appliances, supplies.....	6	...	5	2,206	2.9
								Fans, blowers, unit heaters, and accessories.....	252	...	12	10,311	2.4
								Plumbing fixtures, equipment, supplies....	789	...	14	14,268	5.5
								Pipe fittings, valves, specialties.....	12,853	...	47	49,080	26.4
								Other plumbing, heating equipment.....	115	...	...	...	...
								Not analyzed in detail.....	795	...	5	2,930	27.1

MERCHANT WHOLESALERS

11.61

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	Middle Atlantic Division—Continued							Middle Atlantic Division—Continued					
79	Miscellaneous professional, service equipment	1,009	0.2	11	1,482	68.1	109	Glass (sheet and containers).....	12,125	2.0	36	14,613	83.0
81	Tractors and equipment (exc. truck-tractors)	845	0.1	10	13,152	6.4	115	Paper (basic materials; paperboard).....	3,534	0.5	15	15,766	22.5
82	General industrial machinery, equipment.....	86,980	14.5	371	158,918	54.7	116	Converted products.....	1,018	0.1	12	18,325	12.4
	Compressors, pumps.....	11,457	...	134	72,625	15.8	118	Jewelry, silversware, trophies.....	2,552	0.4	4	9,148	27.9
	Crushing, pulverizing machinery, equipment	2,955	...	17	14,857	19.9	122	Junk and scrap (exc. iron and steel).....	423	0.1	9	2,539	16.7
	Conveyors, conveying equipment.....	6,607	...	51	41,871	15.8	124	Second-hand merchandise.....	11,938	2.0	103	17,588	67.9
	Cranes, derricks, hoists, winches.....	2,851	...	48	45,147	6.3	126	Commodities, n.e.c.....	15,804	2.6	...	...	...
	Industrial trucks, tractors, stackers.....	10,309	...	55	33,244	31.0		Service receipts.....	1,554	0.2	67	21,265	7.3
	Fans, blowers (industrial equipment).....	2,125	...	58	24,872	8.5		East North Central Division					
	Mechanical power transmission equipment.....	16,280	...	108	60,305	27.0		All establishments.....	544,331	...	1,511	...	...
	Other general industrial machinery.....	19,689	...	139	58,683	33.6		Those analyzing commodity lines, total	511,667	100.0	1,371	...	...
	Not analyzed in detail.....	14,707	...	41	23,140	63.6	45	Paints, varnishes, lacquers.....	497	0.1	18	10,827	4.6
83	Metal-working machinery.....	79,016	13.2	325	131,252	60.2	51	Automotive parts, accessories, etc.....	4,231	0.8	34	24,293	17.4
	Machine tools, equipment.....	57,301	...	196	97,963	58.5	52	Electrical wiring supplies, construction materials.....	2,476	0.5	33	29,075	8.5
	Welding machinery, equipment.....	11,393	...	120	48,109	23.7	53	Electrical apparatus, equipment.....	891	0.2	25	13,018	6.8
	Portable metal-working machinery (power-driven).....	1,300	...	40	28,650	4.5	54	Radio, television sets, home appliances, and specialties.....	2,102	0.4	7	13,926	15.1
	Miscellaneous metal-working machinery.....	4,621	...	55	32,762	14.1	55	Electric commercial equipment.....	514	0.1	7	6,999	7.3
	Not analyzed in detail.....	4,401	...	27	9,623	45.7	56	Hardware.....	3,854	0.8	38	29,543	13.0
84	Construction, mining, excavating machinery..	26,750	4.5	62	53,313	50.2		Builders' hardware.....	130	...	8	6,467	2.0
	Road-building machinery.....	5,890	...	22	29,787	19.8		Heavy hardware.....	1,206	...	15	12,606	9.6
	Mining, quarrying machinery, accessories..	14,957	...	33	26,292	56.9		Shelf, light hardware.....	333	...	15	8,295	4.0
	Excavating, dredging machinery, equipment..	1,713	...	15	17,292	9.9		Wire screening.....	13	...	5	3,350	0.4
	Construction machinery (exc. road).....	3,070	...	20	22,458	13.7		Other hardware.....	784	...	12	8,190	9.6
	Not analyzed in detail.....	1,120	...	7	5,030	22.3		Not analyzed in detail.....	1,388	...	8	7,020	19.8
85	Special industry machinery, equipment.....	134,539	22.5	490	196,724	68.4	57	Plumbing, heating, air-conditioning.....	11,052	2.2	60	76,953	14.4
	Food products machinery.....	14,394	...	63	21,015	68.5	79	Miscellaneous professional, service equipment.....	1,389	0.3	8	4,541	30.6
	Textile industry machinery.....	22,260	...	120	25,004	89.0	80	Farm, garden machinery (exc. tractor).....	923	0.2	16	8,171	11.3
	Printing trades machinery.....	25,776	...	60	27,103	95.1	81	Tractors and equipment (exc. truck-tractors)	396	0.1	8	4,595	8.6
	Wood-working machinery.....	5,302	...	56	28,441	18.6	82	General industrial machinery, equipment.....	76,386	14.9	300	140,776	54.3
	Shoe, shoe repair machinery.....	4,768	...	12	1,540	49.9		Compressors, pumps.....	8,297	...	93	57,536	14.4
	Oil-well and oil-refining machinery.....	23,491	...	36	32,130	73.1		Crushing, pulverizing machinery, equipment	1,308	...	12	18,902	9.9
	Miscellaneous special machinery, equipment	29,584	...	137	48,884	60.5		Conveyors, conveying equipment.....	8,665	...	46	43,394	20.0
	Not analyzed in detail.....	12,964	...	35	22,887	56.6		Cranes, derricks, hoists, winches.....	6,682	...	46	47,980	13.9
86	Industrial equipment, supplies.....	167,456	28.2	511	229,774	72.9		Industrial trucks, tractors, stackers.....	8,426	...	37	28,550	29.5
	Abrasives, abrasive material.....	16,534	...	120	86,583	19.1		Fans, blowers (industrial equipment).....	1,231	...	34	22,780	5.4
	Industrial leather, belting, packing.....	4,332	...	92	51,026	22.4		Mechanical power transmission equipment.....	20,221	...	105	46,891	43.1
	Mechanical rubber goods.....	11,441	...	98	51,026	22.4		Other general industrial machinery.....	13,862	...	99	49,192	28.2
	Rope, cordage, twine (exc. wire).....	22,040	...	82	53,841	40.9		Not analyzed in detail.....	7,694	...	36	12,340	62.4
	Miscellaneous industrial equipment, supplies.....	79,841	...	304	136,809	58.4	83	Metal-working machinery.....	89,851	17.6	403	147,275	61.0
	Not analyzed in detail.....	33,268	...	72	39,891	83.4		Machine tools, equipment.....	54,347	...	201	96,288	56.4
89	Ship, marine propulsion machinery.....	501	0.1	5	6,129	8.2		Welding machinery, equipment.....	16,029	...	164	45,013	35.6
93	Iron, steel products (semi-finished).....	614	0.1	18	15,999	3.8		Portable metal-working machinery (power-driven).....	2,869	...	50	31,786	9.0
	Sheet bars, tinplate bars.....	768	...	4	1,072	6.6		Miscellaneous metal-working machinery.....	8,430	...	63	44,990	18.7
	Wire rods.....	768	...	9	13,849	1.2		Not analyzed in detail.....	8,176	...	36	14,871	55.0
	Other semi-finished products.....	375	...	...	...	...	84	Construction, mining, excavating machinery..	13,856	2.7	49	47,327	29.3
94	Iron, steel products (flat).....	845	0.1	22	16,846	5.0		Road-building machinery.....	3,306	...	14	29,427	11.2
	Strip (hot, cold rolled).....	294	...	7	8,776	3.4		Mining, quarrying machinery, accessories..	3,005	...	23	11,231	26.8
	Sheets (hot rolled).....	64	...	4	2,131	3.0		Excavating, dredging machinery, equipment..	1,415	...	9	11,228	12.6
	Sheets (galvanized, other coated).....	67	...	7	3,603	1.8		Construction machinery (exc. road).....	2,041	...	19	15,010	13.6
	Other flat iron, steel products.....	420	...	...	...	...		Not analyzed in detail.....	4,089	...	10	8,716	46.9
95	Iron, steel wire and wire products.....	3,081	0.5	74	58,783	5.2	85	Special industry machinery, equipment.....	79,668	15.6	287	125,233	63.6
	Woven wire fence, gates.....	97	...	9	9,590	1.0		Food products machinery.....	5,485	...	33	7,746	70.8
	Barbed, twisted wire.....	64	...	7	10,663	0.6		Textile industry machinery.....	1,144	...	10	1,189	96.2
	Nails (staples, tacks, brads).....	1,003	...	29	29,885	3.4		Printing trades machinery.....	12,994	...	35	13,701	94.8
	Wire rope, cable (exc. insulated).....	1,52	...	...	46,038	3.2		Wood-working machinery.....	9,059	...	45	26,390	34.3
	Other iron, steel wire products.....	307	...	...	...	...		Oil-well and oil-refining machinery.....	34,371	...	81	44,560	77.1
	Not analyzed in detail.....	131	...	4	1,496	8.8		Miscellaneous special machinery, equipment	15,176	...	...	...	...
96	Iron and steel finished products.....	2,842	0.5	35	21,867	13.0		Not analyzed in detail.....	1,439	...	18	5,201	27.7
	Rails, tieplates, splice bars, etc.....	717	...	5	7,060	10.2	86	Industrial equipment, supplies.....	162,824	31.8	518	238,345	68.3
	Bar-size shapes (exc. reinforcement), hot rolled.....	634	...	12	9,205	6.9		Abrasives, abrasive material.....	18,245	...	147	102,232	17.8
	Bar-size shapes, cold finished.....	211	...	11	10,362	2.0		Industrial leather, belting, packing.....	2,969	...	96	55,185	5.4
	Tool steel.....	183	...	7	6,754	2.7		Mechanical rubber goods.....	19,208	...	136	76,955	25.0
	Structural shapes (exc. bar-size shapes).....	93	...	8	6,646	1.4		Rope, cordage, twine (exc. wire).....	9,480	...	77	54,880	17.3
	Other finished products.....	448	...	...	...	...		Miscellaneous industrial equipment, supplies.....	87,759	...	324	142,731	61.5
	Not analyzed in detail.....	556	...	4	1,879	29.6		Not analyzed in detail.....	25,163	...	71	36,181	69.5
97	Iron and steel pipe and tubes.....	10,387	1.7	62	63,280	16.4	90	Miscellaneous transportation equipment.....	637	0.1	6	2,436	26.1
	Cast iron soil pipe.....	216	...	4	855	25.3	94	Iron, steel products (flat).....	2,350	0.4	14	16,929	13.9
	Cast iron pressure pipe.....	189	...	6	2,666	7.1	95	Iron, steel wire and wire products.....	2,885	0.6	85	46,794	6.2
	Steel pipe, tubing (exc. seamless).....	4,927	...	40	47,317	10.4		Woven wire fence, gates.....	32	...	5	4,101	0.8
	Seamless steel pipe, tubing.....	3,627	...	25	29,429	12.3		Nails (staples, tacks, brads).....	1,692	...	21	13,080	5.3
	Not analyzed in detail.....	1,428	...	9	10,375	13.8		Wire rope, cable (exc. insulated).....	1,652	...	67	39,140	4.2
99	Stainless steel.....	1,268	0.2	12	8,425	15.0		Strand, galvanized.....	44	...	5	9,703	1.5
101	Nonferrous metals.....	1,991	0.3	22	14,423	13.8		Drawn wire.....	59	...	4	...	...
	Copper shapes, forms.....	508	...	5	2,651	19.2		Other iron, steel wire products.....	240	...	...	...	...
	Aluminum, alloy shapes, forms.....	548	...	8	2,344	23.4		Not analyzed in detail.....	168	...	4	3,867	4.3
	Other nonferrous metals, basic shapes.....	935	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	East North Central Division—Continued							West North Central Division—Continued					
96	Iron and steel finished products.....	2,729	0.5	35	17,667	15.4	85	Special industry machinery, equipment.....	37,342	19.7	146	77,083	48.4
	Bar-size shapes (exc. reinforcement), hot rolled.....	408	...	5	5,835	7.0		Food products machinery.....	3,382	...	18	6,515	51.9
	Structural shapes (exc. bar-size shapes).....	123	...	5	5,720	2.2		Printing trades machinery.....	850	...	4	850	100.0
	Other finished products.....	1,853	...	...	...	...		Wood-working machinery.....	1,675	...	24	13,940	12.0
	Not analyzed in detail.....	345	...	5	4,197	8.2		Oil-well and oil-refining machinery.....	24,467	...	61	38,242	64.0
97	Iron and steel pipe and tubes.....	14,783	2.3	92	71,326	20.7		Miscellaneous special machinery, equipment.....	6,035	...	...	...	...
	Steel pipe, tubing (exc. seamless).....	4,730	...	71	53,356	8.9		Not analyzed in detail.....	933	...	7	3,053	30.6
	Seamless steel pipe, tubing.....	6,131	...	62	39,950	15.3	86	Industrial equipment, supplies.....	48,608	25.8	161	92,456	52.6
	Other iron, steel pipe.....	1,139	...	...	...	...		Abrasive, abrasive materials.....	2,192	...	42	37,336	5.9
	Not analyzed in detail.....	2,783	...	10	12,858	21.6		Industrial leather, belting, packing.....	1,358	...	39	35,077	3.8
98	Alloy steel.....	1,560	0.3	25	17,958	8.7		Mechanical rubber goods.....	4,326	...	51	38,878	11.1
	Pipe and tubes.....	1,034	...	19	10,990	9.4		Rope, cordage, twine (exc. wire).....	3,400	...	41	40,084	8.5
	Other alloy steel.....	526	...	...	...	...		Miscellaneous industrial equipment, supplies.....	31,740	...	105	61,670	51.5
99	Stainless steel.....	604	0.1	8	5,166	11.7		Not analyzed in detail.....	5,592	...	14	7,524	74.3
101	Nonferrous metals.....	536	0.1	14	6,069	8.8	92	Scrap iron, steel.....	505	0.3	6	3,406	14.8
	Copper shapes, forms.....	111	...	4	1,867	5.9	93	Iron, steel products (semi-finished).....	433	0.2	9	5,833	7.4
	Aluminum, alloy shapes, forms.....	166	...	4	1,019	16.3	94	Iron, steel products (flat).....	1,412	0.7	8	14,452	9.8
	Other nonferrous metals, basic shapes.....	259	...	...	...	...	95	Iron, steel wire and wire products.....	1,420	0.7	42	34,816	4.1
109	Glass (sheet and containers).....	11,721	2.3	21	11,966	98.0		Wire rope, cable (exc. insulated).....	806	...	37	30,205	2.7
123	Rubber sundries, n.e.c.....	1,296	0.2	5	2,471	52.4		Strand, galvanized.....	30	...	4	8,618	0.3
124	Second-hand merchandise.....	6,943	1.4	70	18,255	38.0		Reinforcement mesh.....	246	...	4	10,831	2.3
126	Commodities, n.e.c.....	12,938	2.5	...	...	...		Other iron, steel wire products.....	339	...	...	...	...
	Service receipts.....	1,775	0.3	73	25,494	7.0	96	Iron and steel finished products.....	1,875	1.0	16	13,606	13.8
	West North Central Division						97	Iron and steel pipe and tubes.....	10,631	5.6	58	43,619	24.4
	All establishments.....	202,065	...	487	...	...		Steel pipe, tubing (exc. seamless).....	4,649	...	46	33,537	13.9
	Those analyzing commodity lines, total	189,842	100.0	441	...	...		Seamless steel pipe, tubing.....	5,231	...	41	34,312	15.2
51	Automotive parts, accessories, etc.....	1,649	3.9	13	15,152	10.9		Other iron, steel pipe.....	751	...	...	...	...
	Parts (exc. batteries, electrical parts).....	282	...	10	13,418	2.1	98	Alloy steel.....	197	0.1	9	8,087	2.4
	Garage, filling station equipment.....	297	...	6	13,693	2.2	101	Nonferrous metals.....	170	0.1	11	11,660	1.4
	Accessories.....	234	...	5	12,235	1.9	109	Glass (sheet and containers).....	1,861	1.0	10	7,962	23.4
	Other automotive supplies.....	836	...	...	...	...	124	Second-hand merchandise.....	1,876	1.0	26	13,555	13.8
52	Electrical wiring supplies, construction materials.....	1,007	0.5	10	3,102	11.1	126	Commodities, n.e.c.....	5,036	2.6	...	...	...
53	Electrical apparatus, equipment.....	1,581	0.8	23	20,050	7.9		Service receipts.....	1,548	0.8	35	21,286	7.3
54	Radio, television sets, home appliances, and specialties.....	146	0.1	4	5,403	2.7		South Atlantic Division					
56	Hardware.....	755	0.4	10	9,965	7.6		All establishments.....	238,103	...	57	...	...
	Builders' hardware.....	15	...	4	5,066	0.3		Those analyzing commodity lines, total	207,913	100.0	435	...	...
	Heavy hardware.....	201	...	4	6,350	3.2	45	Paints, varnishes, lacquers.....	333	0.2	...	4,742	7.0
	Shelf, light hardware.....	247	...	8	9,614	2.6	51	Automotive parts, accessories, etc.....	2,257	1.1	14	19,081	11.8
	Other hardware.....	292	...	...	...	...		Batteries, electrical parts.....	167	...	5	11,198	1.4
57	Plumbing, heating, air-conditioning.....	3,654	1.9	20	23,872	15.3		Tires, tubes.....	728	...	2	11,745	5.3
	Air-conditioning equipment.....	132	...	4	2,185	6.0		Parts (exc. batteries, electrical parts).....	41	...	2	12,732	5.3
	Fans, blowers, unit heaters, and accessories.....	119	...	9	15,850	0.8		Garage, filling station equipment.....	93	...	4	8,409	1.5
	Plumbing fixtures, equipment, supplies.....	485	...	6	12,165	4.0		Accessories.....	137	...	5	9,247	1.1
	Pipe fittings, valves, specialties.....	2,084	...	15	21,490	9.7		Other automotive supplies.....	599	...	...	...	...
	Other plumbing, heating equipment.....	834	...	...	...	...	52	Electrical wiring supplies, construction materials.....	4,004	1.9	24	33,275	12.0
80	Farm, garden machinery (exc. tractors).....	656	0.3	5	11,982	5.5	53	Electrical apparatus, equipment.....	1,595	0.8	22	33,254	4.8
82	General industrial machinery, equipment.....	31,598	16.6	137	69,457	45.5	54	Radio, television sets, home appliances, and specialties.....	1,210	0.6	7	13,049	9.2
	Compressors, pumps.....	6,265	...	49	35,644	17.6	56	Hardware.....	7,577	3.6	28	35,841	21.1
	Crushing, pulverizing machinery, equipment	864	...	...	14,640	5.9	57	Plumbing, heating, air-conditioning.....	6,603	3.2	34	50,514	13.1
	Conveyors, conveying equipment.....	2,658	...	28	29,286	9.1		Boilers, radiators, connectors.....	312	...	5	11,852	2.6
	Cranes, derricks, hoists, winches.....	1,121	...	30	20,337	5.5		Furnaces (warm air).....	46	...	5	12,032	0.4
	Industrial trucks, tractors, stackers.....	1,404	...	21	16,304	8.6		Fans, blowers, unit heaters, and accessories.....	242	...	7	19,657	1.5
	Fans, blowers (industrial equipment).....	511	...	23	16,209	3.2		Pipe fittings, valves, specialties.....	698	...	8	15,927	4.4
	Mechanical power transmission equipment.....	5,464	...	39	23,461	23.4		Other plumbing, heating equipment.....	114	...	26	38,670	7.7
	Other general industrial machinery.....	4,341	...	46	18,572	23.4		Not analyzed in detail.....	1,151	...	8	11,741	18.3
	Not analyzed in detail.....	9,472	...	20	13,929	64.4	83	Metal-working machinery.....	22,236	11.7	115	47,030	47.3
83	Metal-working machinery.....	22,236	11.7	115	47,030	47.3	84	Machine tools, equipment.....	12,650	...	64	34,610	36.6
	Machine tools, equipment.....	12,650	...	64	34,610	36.6		Welding machinery, equipment.....	6,148	...	67	27,590	22.3
	Welding machinery, equipment.....	6,148	...	67	27,590	22.3	82	Portable metal-working machinery (power-driven).....	469	...	19	12,449	8.8
	Portable metal-working machinery (power-driven).....	469	...	19	12,449	8.8		Miscellaneous metal-working machinery.....	1,676	...	23	2,659	13.2
	Miscellaneous metal-working machinery.....	1,676	...	23	2,659	13.2		Not analyzed in detail.....	1,293	...	10	7,707	47.8
84	Construction, mining, excavating machinery.....	13,646	7.2	25	28,566	47.8	85	Construction, mining, excavating machinery.....	13,646	7.2	25	28,566	47.8
	Road-building machinery.....	3,465	...	7	12,753	27.2		Mining, quarrying machinery, accessories.....	5,737	...	11	17,489	32.8
	Mining, quarrying machinery, accessories.....	5,737	...	11	17,489	32.8		Excavating, dredging machinery, equipment.....	729	...	8	14,733	4.9
	Excavating, dredging machinery, equipment.....	729	...	8	14,733	4.9		Construction machinery (exc. road).....	1,814	...	10	11,024	16.4
	Construction machinery (exc. road).....	1,814	...	10	11,024	16.4		Not analyzed in detail.....	1,901	...	4	3,739	50.8
	Not analyzed in detail.....	1,901	...	4	3,739	50.8							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.63

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued						
South Atlantic Division—Continued							East South Central Division—Continued						
83	Metal-working machinery.....	13,348	6.4	114	76,443	17.5	83	Farm, garden machinery (exc. tractor).....	417	0.4	7	4,525	9.2
	Machine tools, equipment.....	4,694	...	55	51,840	9.0		General industrial machinery, equipment.....	21,526	22.0	79	45,619	47.2
	Welding machinery, equipment.....	4,432	...	66	49,184	9.0		Compressors, pumps.....	2,682	...	32	15,595	17.2
	Portable metal-working machinery (power-driven).....	1,152	...	26	26,019	4.4		Crushing, pulverizing machinery, equipment	112	...	5	5,378	2.1
	Miscellaneous metal-working machinery.....	713	...	22	27,340	2.6		Conveyors, conveying equipment.....	1,320	...	19	10,571	12.5
	Not analyzed in detail.....	2,357	...	15	9,502	24.8		Cranes, derricks, hoists, winches.....	133	...	11	8,141	1.6
84	Construction, mining, excavating machinery..	15,334	7.4	50	67,339	22.8		Industrial trucks, tractors, stackers.....	2,410	...	10	3,655	65.9
	Road-building machinery.....	5,630	...	18	29,958	18.8		Fans, blowers (industrial equipment).....	197	...	8	4,375	4.5
	Mining, quarrying machinery, accessories..	3,819	...	24	43,955	8.7		Mechanical power transmission equipment..	2,122	...	22	11,050	19.2
	Excavating, dredging machinery, equipment..	1,050	...	13	24,372	4.3		Other general industrial machinery.....	4,065	...	22	14,975	27.1
	Construction machinery (exc. road).....	2,038	...	22	36,722	5.5		Not analyzed in detail.....	8,485	...	18	16,889	50.2
	Not analyzed in detail.....	2,797	...	16	15,086	18.5	83	Metal-working machinery.....	4,031	4.1	52	21,610	18.6
85	Special industry machinery, equipment.....	22,801	11.0	152	65,122	35.0		Machining tools, equipment.....	700	...	14	8,199	8.5
	Food products machinery.....	1,922	...	12	5,181	37.1		Welding machinery, equipment.....	2,102	...	32	12,755	16.5
	Textile industry machinery.....	5,957	...	27	11,253	52.9		Portable metal-working machinery (power-driven).....	71	...	8	4,308	1.6
	Printing trades machinery.....	1,398	...	18	4,434	31.5		Miscellaneous metal-working machinery.....	143	...	6	4,980	2.9
	Wood-working machinery.....	3,775	...	51	35,250	10.7		Not analyzed in detail.....	1,015	...	7	4,675	21.7
	Oil-well and oil-refining machinery.....	4,300	...	19	13,576	31.7	84	Construction, mining, excavating machinery..	7,128	7.3	22	15,218	46.8
	Miscellaneous special machinery, equipment.....	4,677	...	48	26,446	17.7		Mining, quarrying machinery, accessories..	5,809	...	14	7,583	76.6
	Not analyzed in detail.....	772	...	6	791	97.6		Other construction, etc., machinery.....	626	...	...	...	...
86	Industrial equipment, supplies.....	56,036	26.9	163	121,415	46.2		Not analyzed in detail.....	693	...	5	6,479	10.7
	Abrasive, abrasive material.....	3,312	...	59	54,311	4.1	85	Special industry machinery, equipment.....	17,898	18.3	66	29,703	60.2
	Industrial leather, belting, packing.....	2,163	...	52	52,938	4.1		Wood-working machinery.....	2,039	...	13	2,977	68.5
	Mechanical rubber goods.....	4,216	...	59	53,623	7.9		Oil-well and oil-refining machinery.....	8,680	...	36	13,977	62.1
	Rope, cordage, twine (exc. wire).....	3,068	...	48	48,251	6.4		Miscellaneous special machinery, equipment	7,179	...	...	...	...
	Miscellaneous industrial equipment, supplies.....	30,466	...	111	85,460	35.6	86	Industrial equipment, supplies.....	22,157	22.9	79	51,964	42.6
	Not analyzed in detail.....	12,811	...	21	19,364	66.2		Abrasive, abrasive material.....	478	...	24	15,384	3.0
93	Iron, steel products (semi-finished).....	198	0.1	6	5,364	3.7		Industrial leather, belting, packing.....	1,360	...	22	16,358	8.3
94	Iron, steel products (flat).....	5,317	2.6	21	38,208	13.9		Mechanical rubber goods.....	917	...	30	17,026	5.4
95	Iron, steel wire and wire products.....	3,538	1.7	41	47,726	7.4		Rope, cordage, twine (exc. wire).....	310	...	22	14,915	2.1
	Woven wire fence, gates.....	211	...	14	24,886	0.8		Miscellaneous industrial equipment, supplies.....	10,427	...	49	23,135	45.1
	Fence posts, fittings.....	17	...	5	10,950	0.2		Not analyzed in detail.....	8,665	...	12	20,658	41.9
	Barbed, twisted wire.....	124	...	9	17,390	0.7	93	Iron, steel products (semi-finished).....	291	0.3	6	6,984	4.2
	Nails (staples, tacks, brads).....	587	...	16	30,986	1.9		Iron, steel products (flat).....	779	0.8	12	10,962	7.1
	Wire rope, cable (exc. insulated).....	1,949	...	34	44,346	3.5		Plates.....	141	...	5	4,771	3.0
	Strand, galvanized.....	43	...	7	15,037	0.3		Sheets (galvanized, other coated).....	163	...	5	5,348	3.0
	Reinforcement mesh.....	26	...	4	10,983	0.2		Other flat iron, steel products.....	475	...	...	...	...
	Drawn wire.....	43	...	6	7,427	0.6	94	Iron, steel wire and wire products.....	1,663	1.7	31	22,233	7.5
	Other iron, steel wire products.....	938	...	...	...	...		Nails (staples, tacks, brads).....	239	...	7	6,109	3.9
96	Iron and steel finished products.....	1,534	0.7	23	27,975	5.5		Wire rope, cable (exc. insulated).....	762	...	26	14,616	5.2
	Rails, tieplates, splice bars, etc.....	412	...	5	14,558	2.8		Other iron, steel wire products.....	662	...	...	...	...
	Bar-size shapes (exc. reinforcement), hot rolled.....	200	...	11	16,116	1.2	95	Iron and steel finished products.....	1,803	1.8	21	17,090	10.6
	Bar-size shapes, cold finished.....	300	...	9	14,228	2.1		Bar-size shapes (exc. reinforcement), hot rolled.....	44	...	5	3,378	1.3
	Concrete reinforcement bars.....	172	...	6	16,650	1.2		Bar-size shapes, cold finished.....	130	...	6	6,300	2.1
	Tool steel.....	113	...	12	18,206	0.6		Structural shapes (exc. bar-size shapes).....	274	...	4	3,677	7.4
	Structural shapes (exc. bar-size shapes).....	191	...	9	16,372	1.2		Other finished products.....	1,355	...	...	...	...
	Other finished products.....	146	...	...	...	...	96	Iron and steel pipe and tubes.....	4,521	4.6	44	27,462	16.5
97	Iron and steel pipe and tubes.....	6,719	3.2	37	46,973	14.3		Steel pipe, tubing (exc. seamless).....	2,078	...	33	17,088	12.2
	Steel pipe, tubing (exc. seamless).....	2,728	...	31	41,934	6.5		Seamless steel pipe, tubing.....	1,904	...	28	12,849	14.8
	Seamless steel pipe, tubing.....	3,681	...	19	20,785	17.7		Other iron, steel pipe.....	539	...	...	...	...
	Other iron, steel pipe.....	310	...	...	...	...	97	Iron and steel pipe and tubes.....	4,521	4.6	44	27,462	16.5
98	Alloy steel.....	232	0.1	8	12,696	1.8		Steel pipe, tubing (exc. seamless).....	2,078	...	33	17,088	12.2
	Tool steel.....	95	...	4	10,280	0.6		Seamless steel pipe, tubing.....	1,904	...	28	12,849	14.8
	Pipe and tubes.....	125	...	4	2,910	4.3		Other iron, steel pipe.....	539	...	...	...	...
	Other alloy steel.....	49	...	...	...	...	98	Alloy steel.....	126	0.1	8	7,277	1.7
99	Stainless steel.....	1,291	0.6	8	20,134	6.4		Nonferrous metals.....	170	0.2	5	4,175	4.1
101	Nonferrous metals.....	3,039	1.5	6	11,693	26.0		Second-hand merchandise.....	343	0.4	13	3,268	10.5
102	Petroleum and products.....	211	0.1	4	5,837	3.6	124	Commodities, n.e.c.....	6,822	7.0	...	...	...
124	Second-hand merchandise.....	1,197	0.6	14	2,678	44.7		Service receipts.....	959	1.0	19	9,322	10.3
	Commodities, n.e.c.....	3,457	1.7	...	...	...	West South Central Division						
126	Service receipts.....	708	0.3	24	16,165	4.4	All establishments.....						
East South Central Division							Those analyzing commodity lines, total						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
45	Paints, varnishes, lacquers.....	61	0.1	9	5,359	1.1	45	Paints, varnishes, lacquers.....	485	0.1	50	31,837	1.5
51	Automotive parts, accessories, etc.....	581	0.6	10	5,802	10.0	50	Motor vehicles.....	807	0.1	5	3,667	22.0
52	Electrical wiring supplies, construction materials.....	1,219	1.2	13	11,811	10.3	51	Automotive parts, accessories, etc.....	1,147	0.2	12	7,095	16.2
53	Electrical apparatus, equipment.....	208	0.2	11	7,793	2.7		Parts (exc. batteries, electrical parts).....	542	...	5	2,108	25.7
56	Hardware.....	2,304	2.4	16	16,878	13.6		Other automotive supplies.....	605	...	...	...	...
57	Plumbing, heating, air-conditioning.....	2,387	2.6	26	18,512	14.0	52	Electrical wiring supplies, construction materials.....	3,441	0.6	41	41,834	8.2
	Fans, blowers, unit heaters, and accessories.....	42	...	5	2,983	1.4	53	Electrical apparatus, equipment.....	507	0.1	49	39,542	1.3
	Plumbing fixtures, equipment, supplies.....	389	...	4	2,346	16.6	56	Hardware.....	2,456	0.4	35	35,957	6.8
	Pipe fittings, valves, specialties.....	892	...	17	12,110	7.4		Builders' hardware.....	373	...	8	7,988	4.9
	Other plumbing, heating equipment.....	1,258	...	...	...	...		Heavy hardware.....	30	...	7	334	3.2
								Shelf, light hardware.....	808	...	20	25,053	3.2
								Wire screening.....	77	...	9	16,648	3.5
								Other hardware.....	762	...	11	12,971	5.9
								Not analyzed in detail.....	406	...	9	6,506	6.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				per cent of col. 4 (5)	Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)		Total sales (Thousand dollars) (4)	per cent of col. 4 (5)
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued								
West South Central Division—Continued							West South Central Division—Continued								
57	Plumbing, heating, air-conditioning.....	17,099	2.8	80	78,204	21.9	98	Alloy steel.....	2,360	0.4	53	52,108	4.5		
	Air-conditioning equipment.....	255	...	4	4,686	5.4		Bare, cold finished.....	110	...	8	4,056	2.7		
	Boilers, radiators, connectors.....	321	...	6	15,524	2.1		Pipe and tubes.....	2,078	...	40	42,270	4.4		
	Furnaces (warm air).....	257	...	6	12,168	2.1		Other alloy steel.....	172	...	...	...	...
	Oil burners.....	140	...	8	18,647	0.8	102	Petroleum and products.....	1,770	0.3	5	8,350	21.4		
	Fans, blowers, unit heaters, and accessories.....	748	...	13	28,199	2.6	109	Glass (sheet and containers).....	510	0.1	7	1,140	44.7		
	Plumbing fixtures, equipment, supplies.....	1,427	...	9	17,441	8.2	124	Second-hand merchandise.....	4,140	0.7	87	75,922	5.4		
	Pipe fittings, valves, specialties.....	13,271	...	71	71,020	18.7	126	Commodities, n.e.c.....	16,806	2.7	...	...	...
	Other plumbing, heating equipment.....	680	...	...	...	...		Service receipts.....	1,918	0.3	65	46,866	4.4
80	Farm, garden machinery (exc. tractor).....	2,439	0.4	11	14,931	16.3	Mountain Division								
82	General industrial machinery, equipment.....	60,229	9.8	197	123,900	48.6		All establishments.....	119,431	...	243	...	...
	Compressors, pumps.....	7,853	...	81	65,175	12.0		Those analyzing commodity lines, total	112,058	100.0	214	...	...
	Crushing, pulverizing machinery, equipment	486	...	9	7,865	6.2	50	Motor vehicles.....	604	0.5	5	2,933	20.6		
	Conveyors, conveying equipment.....	2,422	...	33	29,141	8.3	51	Automotive parts, accessories, etc.....	2,048	1.8	10	9,523	21.5		
	Cranes, derricks, hoists, winches.....	3,236	...	37	42,584	7.6	52	Electrical wiring supplies, construction materials.....	3,434	3.1	9	10,930	31.4		
	Industrial trucks, tractors, stackers.....	11,584	...	26	22,761	50.9	53	Electrical apparatus, equipment.....	164	0.1	10	15,107	1.1		
	Fans, blowers (industrial equipment).....	586	...	20	18,303	3.2	56	Hardware.....	887	0.8	13	13,283	6.7		
	Mechanical power transmission equipment.....	9,569	...	59	53,521	17.9	57	Plumbing, heating, air-conditioning.....	1,406	1.2	13	8,678	16.1		
	Other general industrial machinery.....	16,449	...	66	41,776	39.4		Fans, blowers, unit heaters, and accessories.....	338	...	4	6,711	5.0		
	Not analyzed in detail.....	8,044	...	28	14,522	55.4		Pipe fittings, valves, specialties.....	342	...	10	2,900	11.8		
83	Metal-working machinery.....	25,162	4.1	134	69,316	36.3		Other plumbing, heating equipment.....	726	...	...	...	...
	Machine tools, equipment.....	8,415	...	52	40,728	20.7	79	Miscellaneous professional, service equipment.....	1,332	1.2	4	9,478	14.0		
	Welding machinery, equipment.....	12,651	...	97	53,326	23.7	80	Farm, garden machinery (exc. tractors).....	624	0.6	10	6,346	9.8		
	Portable metal-working machinery (power-driven).....	858	...	22	26,716	3.2	81	Tractors and equipment (exc. truck-tractors)	790	0.7	9	7,407	10.7		
	Miscellaneous metal-working machinery	1,490	...	27	25,784	5.6	82	General industrial machinery, equipment.....	19,551	17.4	74	55,875	35.0		
	Not analyzed in detail.....	1,748	...	9	4,301	40.6		Compressors, pumps.....	1,411	...	28	23,274	6.1		
84	Construction, mining, excavating machinery..	8,410	1.4	33	21,450	39.2		Crushing, pulverizing machinery, equipment	631	...	14	16,805	3.1		
	Road-building machinery.....	2,574	...	13	10,172	25.3		Conveyors, conveying equipment.....	369	...	17	17,445	2.9		
	Mining, quarrying machinery, accessories..	2,868	...	14	10,195	28.1		Cranes, derricks, hoists, winches.....	627	...	13	18,883	3.3		
	Excavating, dredging machinery, equipment	882	...	10	10,113	8.7		Industrial trucks, tractors, stackers.....	7,150	...	23	25,336	28.2		
	Construction machinery (exc. road).....	1,448	...	11	10,763	13.4		Mechanical power transmission equipment.....	2,131	...	23	11,761	18.1		
	Not analyzed in detail.....	638	...	4	1,186	53.8		Other general industrial machinery.....	2,925	...	...	...	...
85	Special industry machinery, equipment.....	286,233	46.6	596	459,343	62.3		Not analyzed in detail.....	4,307	...	11	13,192	32.6		
	Food products machinery.....	2,185	...	13	2,428	90.0	83	Metal-working machinery.....	4,403	3.9	44	19,100	23.0		
	Textile industry machinery.....	211	...	4	851	24.8		Machine tools, equipment.....	1,901	...	17	13,825	13.8		
	Printing trades machinery.....	611	...	27	979	82.8		Welding machinery, equipment.....	2,398	...	35	9,388	25.5		
	Wood-working machinery.....	2,995	...	36	27,752	10.8		Portable metal-working machinery (power-driven).....	30	...	6	2,268	1.3		
	Oil-well and oil-refining machinery.....	265,844	...	504	421,053	63.1		Miscellaneous metal-working machinery.....	74	...	...	...	...
	Miscellaneous special machinery, equipment	14,187	...	...	...	...	84	Construction, mining, excavating machinery..	8,671	7.7	33	25,070	34.6
86	Industrial equipment, supplies.....	46,546	7.6	228	136,058	34.2		Road-building machinery.....	3,191	...	16	19,552	16.3		
	Abrasives, abrasive material.....	1,482	...	32	38,964	3.8		Mining, quarrying machinery, accessories..	2,137	...	18	12,385	17.1		
	Industrial leather, belting, packing.....	1,062	...	27	28,909	3.8		Excavating, dredging machinery, equipment	1,066	...	9	12,567	8.5		
	Mechanical rubber goods.....	3,046	...	88	54,455	5.6		Construction machinery (exc. road).....	1,032	...	13	17,056	6.0		
	Rope, cordage, twine (exc. wire).....	3,068	...	76	63,499	4.8		Not analyzed in detail.....	1,225	...	6	1,489	82.3		
	Miscellaneous industrial equipment, supplies.....	27,213	...	112	77,745	35.0	85	Special industry machinery, equipment.....	29,693	26.8	85	54,844	54.1		
	Not analyzed in detail.....	10,675	...	29	18,659	57.2		Food products machinery.....	454	...	5	1,047	43.4		
92	Scrap iron, steel.....	694	0.1	16	20,266	6.8		Printing trades machinery.....	138	...	4	1,295	10.6		
93	Iron, steel products (semi-finished).....	540	0.1	4	2,544	21.2		Wood-working machinery.....	596	...	7	1,978	30.1		
94	Iron, steel products (flat).....	1,052	0.2	19	24,278	4.3		Oil-well and oil-refining machinery.....	23,334	...	51	41,680	56.0		
	Plates.....	256	...	12	19,185	1.3		Miscellaneous special machinery, equipment	5,171	...	...	...	...
	Sheets (hot rolled).....	266	...	9	17,491	1.5	86	Industrial equipment, supplies.....	13,846	12.4	77	54,996	25.2		
	Sheets (galvanized, other coated).....	335	...	10	19,284	1.7		Abrasives, abrasive material.....	388	...	13	4,665	8.3		
	Other flat iron, steel products.....	195	...	...	...	...		Industrial leather, belting, packing.....	266	...	17	7,444	3.6
95	Iron, steel wire and wire products.....	5,786	0.9	211	182,295	3.2		Mechanical rubber goods.....	1,078	...	32	29,253	3.7		
	Woven wire fence, gates.....	193	...	9	16,758	1.2		Rope, cordage, twine (exc. wire).....	231	...	15	15,196	1.5		
	Fence posts, fittings.....	124	...	5	12,059	1.0		Miscellaneous industrial equipment, supplies.....	8,458	...	46	21,209	39.9		
	Barbed, twisted wire.....	156	...	8	14,561	1.1		Not analyzed in detail.....	3,425	...	6	9,707	35.3		
	Nails (staples, tacks, brads).....	315	...	10	24,313	1.3	92	Scrap iron, steel.....	137	0.1	5	9,981	14.3		
	Wire rope, cable (exc. insulated).....	4,820	...	189	162,967	3.0	94	Iron, steel products (flat).....	321	0.3	6	4,545	7.1		
	Reinforcement mesh.....	14	...	7	4,188	0.3		Iron, steel wire and wire products.....	975	0.9	44	36,457	2.7		
	Other iron, steel wire products.....	83	...	...	...	...		Wire rope, cable (exc. insulated).....	911	...	43	36,207	2.5
	Not analyzed in detail.....	81	...	7	3,568	2.3		Strand, galvanized.....	3	...	4	9,015	0.0		
96	Iron and steel finished products.....	8,889	1.4	115	98,704	9.0		Other iron, steel wire products.....	61	...	...	...	...
	Bar-size shapes (exc. reinforcement), hot rolled).....	344	...	12	17,425	2.0	96	Iron and steel finished products.....	3,295	2.9	23	20,915	15.8		
	Bar-size shapes, cold finished.....	289	...	13	19,456	1.5		Iron and steel pipe and tubes.....	13,251	11.8	52	45,059	29.4		
	Concrete reinforcement bars.....	65	...	8	15,326	0.4	97	Cast iron soil pipe.....	341	...	5	1,533	22.2		
	Tool steel.....	90	...	7	14,862	0.6		Steel pipe, tubing (exc. seamless).....	6,224	...	40	39,704	15.7		
	Structural shapes (exc. bar-size shapes).....	447	...	9	16,748	2.7		Seamless steel pipe, tubing.....	6,332	...	38	38,791	16.3		
	Other finished products.....	5,829	...	...	...	...		Other iron, steel pipe.....	354	...	...	...	...
	Not analyzed in detail.....	1,825	...	9	3,779	48.3									
97	Iron and steel pipe and tubes.....	113,951	18.6	367	365,847	31.1	98	Alloy steel.....	2,059	1.8	10	9,072	22.7		
	Cast iron soil pipe.....	1,039	...	9	17,573	5.9		Pipe and tubes.....	2,014	...	8	7,719	26.1		
	Cast iron pressure pipe.....	1,074	...	12	18,813	5.7		Other alloy steel.....	45	...	...	...	...
	Steel pipe, tubing (exc. seamless).....	35,955	...	242	260,568	13.8	124	Second-hand merchandise.....	379	0.3	11	8,030	4.7		
	Seamless steel pipe, tubing.....	61,067	...	275	297,188	20.5		Commodities, n.e.c.....	2,741	2.4	...	...	...
	Not analyzed in detail.....	14,916	...	56	36,685	40.6	126	Service receipts.....	1,447	1.3	29	29,833	4.8		

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued													
Pacific Division													
	All establishments.....	364,792	...	1,034	...	...					
	Those analyzing commodity lines, total	339,958	100.0	919	...	...					
45	Paints, varnishes, lacquers.....	289	0.1	11	3,967	7.3							
50	Motor vehicles.....	870	0.2	6	3,359	25.9							
51	Automotive parts, accessories, etc.....	755	0.2	26	5,536	13.6							
	Parts (exc. batteries, electrical parts)...	551	...	14	3,778	14.6							
	Garage, filling station equipment.....	26	...	6	1,179	2.2							
	Accessories.....	111	...	5	480	23.1							
	Other automotive supplies.....	67	...	...	...	...			
53	Electrical apparatus, equipment.....	1,702	0.5	35	19,362	8.8							
56	Hardware.....	3,391	1.0	36	20,489	16.6							
57	Plumbing, heating, air-conditioning.....	6,662	2.0	54	36,506	18.3							
	Pipe fittings, valves, specialties.....	6,550	...	46	35,450	18.5							
	Other plumbing, heating equipment.....	132	...	...	...	...			
80	Farm, garden machinery (exc. tractors).....	994	0.3	19	11,136	8.9							
81	Tractors and equipment (exc. truck-tractors).....	1,099	0.3	15	10,126	10.8							
82	General industrial machinery, equipment.....	63,260	18.6	300	114,754	55.1							
	Compressors, pumps.....	7,958	...	92	37,184	21.4							
	Crushing, pulverizing machinery, equipment	1,629	...	22	11,683	13.9							
	Conveyors, conveying equipment.....	2,917	...	45	18,569	15.7							
	Cranes, derricks, hoists, winches.....	3,266	...	41	26,252	12.4							
	Industrial trucks, tractors, stackers.....	7,054	...	48	23,761	29.7							
	Fans, blowers (industrial equipment).....	219	...	18	6,288	3.5							
	Mechanical power transmission equipment.....	14,922	...	99	33,711	44.3							
	Other general industrial machinery.....	11,199	...	97	34,017	32.9							
	Not analyzed in detail.....	14,096	...	37	19,604	71.9							
83	Metal-working machinery.....	34,108	10.0	163	71,379	47.8							
	Machine tools, equipment.....	18,977	...	68	41,943	45.2							
	Welding machinery, equipment.....	5,446	...	77	27,091	20.1							
	Portable metal-working machinery (power-driven).....	1,168	...	24	8,707	13.4							
	Miscellaneous metal-working machinery.....	4,033	...	37	15,101	26.7							
	Not analyzed in detail.....	4,484	...	15	8,606	52.1							
84	Construction, mining, excavating machinery..	11,065	3.2	55	35,215	31.4							
	Road-building machinery.....	2,743	...	21	17,604	15.6							
	Mining, quarrying machinery, accessories.....	3,054	...	25	13,236	23.1							
	Excavating, dredging machinery, equipment.....	1,075	...	11	13,580	7.9							
	Other construction, etc., machinery.....	4,193	...	...	...	...			
85	Special industry machinery, equipment.....	79,579	23.7	316	141,474	56.2							
	Food products machinery.....	4,139	...	43	11,945	34.6							
	Textile industry machinery.....	931	...	12	1,209	77.0							
	Printing trades machinery.....	2,602	...	15	2,932	88.7							
	Wood-working machinery.....	11,471	...	47	27,325	42.0							
	Oil-well and oil-refining machinery.....	45,121	...	125	86,140	52.4							
	Miscellaneous special machinery, equipment	13,259	...	...	...	...			
	Not analyzed in detail.....	2,056	...	15	3,238	63.5							
86	Industrial equipment, supplies.....	65,886	19.4	298	130,789	50.4							
	Abrasives, abrasive material.....	4,198	...	56	41,059	10.2							
	Industrial leather, belting, packing.....	1,394	...	43	15,901	8.8							
	Mechanical rubber goods.....	6,917	...	75	44,027	15.7							
	Rope, cordage, twine (exc. wire).....	8,325	...	37	23,625	35.2							
	Miscellaneous industrial equipment, supplies.....	32,987	...	188	79,915	41.3							
	Not analyzed in detail.....	12,065	...	39	14,881	81.1							
89	Ship, marine propulsion machinery.....	670	0.2	12	3,516	19.0							
90	Miscellaneous transportation equipment.....	895	0.3	5	7,414	12.1							
92	Scrap iron, steel.....	1,200	0.4	18	9,882	12.1							
93	Iron, steel products (semi-finished).....	1,340	0.4	15	9,703	13.8							
	Rough castings, foundry products.....	192	...	7	7,861	2.4							
	Forgings.....	342	...	7	7,494	4.6							
	Other semi-finished products.....	806	...	...	...	...			
94	Iron, steel products (flat).....	1,174	0.3	19	10,137	11.6							
	Plates.....	279	...	10	5,604	5.0							
	Strip (hot, cold rolled).....	144	...	6	2,867	5.0							
	Sheets (cold rolled).....	72	...	7	3,024	3.0							
	Sheets (hot rolled).....	80	...	6	3,650	2.2							
	Other flat iron, steel products.....	579	...	...	...	...			
95	Iron, steel wire and wire products.....	2,303	0.7	74	48,827	4.7							
	Nails (staples, tacks, brads).....	99	...	11	5,495	1.8							
	Wire rope, cable (exc. insulated).....	2,127	...	67	40,189	5.3							
	Other iron, steel wire products.....	77	...	...	...	...			
96	Iron and steel finished products.....	2,161	0.6	35	29,404	7.3							
	Bar-size shapes (exc. reinforcement), hot rolled.....	199	...	7	4,128	4.8							
	Concrete reinforcement bars.....	190	...	8	9,639	2.0							
	Structural shapes (exc. bar-size shapes)...	610	...	9	5,247	8.3							
	Other finished products.....	725	...	...	...	...			
	Not analyzed in detail.....	619	...	6	4,730	15.3							
97	Iron and steel pipe and tubes.....	26,837	7.9	70	68,865	39.0							
	Steel pipe, tubing (exc. seamless).....	15,465	...	56	61,058	25.3							
	Seamless steel pipe, tubing.....	9,995	...	45	43,155	23.2							
	Other iron, steel pipe.....	1,377	...	...	...	...			
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued													
Pacific Division—Continued													
	Alloy steel.....	492	0.1	14	13,403	3.7							
	Bars, hot rolled.....	191	...	6	6,025	3.2							
	Pipe and tubes.....	191	...	8	7,748	2.5							
	Other alloy steel.....	110	...	...	...	...			
101	Nonferrous metals.....	1,487	0.4	20	17,001	8.7							
	Copper shapes, forms.....	805	...	12	14,623	5.5							
	Aluminum, alloy shapes, forms.....	570	...	7	4,406	12.9							
	Other nonferrous metals, basic shapes.....	112	...	...	...	...			
102	Petroleum and products.....	635	0.2	8	5,271	12.0							
109	Glass (sheet and containers).....	13,635	4.0	12	13,749	99.2							
122	Junk and scrap (exc. iron and steel).....	849	0.2	15	4,873	17.4							
124	Second-hand merchandise.....	5,598	1.6	38	17,875	31.3							
	Commodities, n.e.c.....	8,171	2.4	...	...	...				
	Service receipts.....	2,831	0.8	82	35,011	8.1							
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS													
New England Division													
	All establishments.....	37,910	...	137	...	...					
	Those analyzing commodity lines, total	36,117	100.0	128	...	...					
44	Drugs, drug sundries.....	362	1.0	6	1,412	25.6							
49	Other chemicals, related products.....	86	0.2	4	1,200	7.2							
67	Dental equipment, supplies.....	5,849	16.2	26	6,698	87.3							
68	Surgical, medical equipment, supplies.....	17,352	48.0	38	19,108	90.8							
70	Professional, scientific equipment, n.e.c.....	621	1.7	7	1,519	40.9							
73	School equipment, supplies.....	4,838	13.4	7	4,962	97.5							
74	Church equipment, supplies.....	1,879	5.2	14	1,887	99.6							
	Miscellaneous professional, service equipment	167	0.5	4	167	100.0							
	Commodities, n.e.c.....	4,941	13.7	...	...	...				
	Service receipts.....	22	0.1	...	...	...				
Middle Atlantic Division													
	All establishments.....	188,249	...	849	...	...					
	Those analyzing commodity lines, total	182,450	100.0	780	...	...					
65	Photographic goods.....	144	0.1	4	2,856	5.0							
66	Scientific optical instruments.....	766	0.4	14	4,239	18.1							
67	Dental equipment, supplies.....	28,717	15.7	136	30,327	94.7							
68	Surgical, medical equipment and supplies.....	52,089	28.7	236	63,911	81.5							
69	Fountain pens, pencils.....	153	0.1	16	2,177	7.0							
70	Professional, scientific equipment, n.e.c.....	27,227	14.9	69	38,095	71.5							
71	Stationers', office supplies (exc. paper)...	4,167	2.3	31	8,359	49.8							
73	School equipment, supplies.....	11,769	6.4	68	14,763	79.7							
74	Church equipment, supplies.....	7,735	4.2	56	8,418	91.9							
79	Miscellaneous professional, service equipment	5,691	3.1	31	9,628	66.0							
86	Industrial equipment, supplies.....	325	0.2	5	1,630	19.9							
115	Paper (basic materials, paperboard).....	177	0.1	7	735	24.4							
116	Converted paper products.....	962	0.5	13	3,937	24.4							
	Paper stationery, office supplies.....	236	...	11	1,684	...							
	Miscellaneous converted paper products.....	626	...	...	...	...			
117	Books, magazines, printed materials.....	300	0.2	7	2,096	14.3							
119	Toys, games, athletic goods.....	362	0.2	18	1,424	25.4							
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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued													
East North Central Division													
	All establishments.....	60,394	...	257	...	...					
	Those analyzing commodity lines, total	58,723	100.0	239	...	...					
44	Drugs, drug sundries.....	928	1.6	6	3,135	29.6							
64	Other chemicals, related products.....	180	0.3	4	1,310	13.7							
65	Janitors' supplies.....	106	0.2	4	2,646	4.0							
66	Photographic goods.....	92	0.2	4	3,001	3.0							
67	Scientific optical instruments.....	77	0.1	10	1,235	6.2							
68	Dental equipment, supplies.....	9,562	16.3	42	9,643	99.2							
69	Surgical, medical equipment and supplies.....	20,933	35.6	55	22,156	94.5							
70	Professional, scientific equipment, n.e.c.....	4,364	7.4	11	5,919	73.7							
73	School equipment, supplies.....	5,680	9.7	21	7,379	77.0							
74	Church equipment, supplies.....	1,373	3.1	11	4,691	38.5							
79	Miscellaneous professional, service equipment	1,536	2.6	12	1,693	90.7							
115	Paper (basic materials, paperboard).....	98	0.2	5	2,686	3.6							
116	Converted paper products.....	334	0.5	4	1,978	15.4							
117	Books, magazines, printed materials.....	689	1.2	5	3,341	20.6							
	Commodities, n.e.c., and service receipts.....	12,349	21.0	...	...	...				
South Atlantic Division													
	All establishments.....	47,037	...	215	...	...					
	Those analyzing commodity lines, total	45,709	100.0	204	...	...					
44	Drugs, drug sundries.....	556	1.2	7	3,261	17.0							
66	Scientific optical instruments.....	40	0.1	4	750	5.3							
67	Dental equipment, supplies.....	8,454	18.5	43	10,023	84.3							
68	Surgical, medical equipment and supplies.....	17,355	38.0	55	18,563	93.5							
70	Professional, scientific equipment, n.e.c.....	2,431	5.3	20	6,048	40.2							
71	Stationers', office equipment (exc. paper).....	253	0.6	5	1,466	17.2							
73	School equipment, supplies.....	5,242	11.5	20	5,777	87.7							
74	Church equipment, supplies.....	278	0.6	5	2,585	10.8							
79	Miscellaneous professional, service equipment	2,717	5.9	12	3,108	87.4							
	Commodities, n.e.c.....	8,341	18.2	...	...	...				
126	Service receipts.....	42	0.1	4	352	11.9							
East South Central Division													
	All establishments.....	19,075	...	95	...	...					
	Those analyzing commodity lines, total	17,428	100.0	86	...	...					
44	Drugs, drug sundries.....	629	3.6	4	2,455	25.6							
67	Dental equipment, supplies.....	3,533	20.3	16	3,902	90.5							
68	Surgical, medical equipment and supplies.....	4,599	26.4	21	6,527	70.5							
70	Professional, scientific equipment, n.e.c.....	836	4.8	7	2,909	28.7							
73	School equipment, supplies.....	3,635	20.8	18	4,138	87.8							
74	Church equipment, supplies.....	201	1.2	6	2,419	8.3							
	Commodities, n.e.c.....	3,995	22.9	...	...	...				
West South Central Division													
	All establishments.....	38,199	...	169	...	...					
	Those analyzing commodity lines, total	37,199	100.0	163	...	...					
43	Furniture (household, office, store).....	202	0.5	4	1,154	17.5							
44	Drugs, drug sundries.....	30	0.1	5	1,169	2.6							
67	Dental equipment, supplies.....	6,155	16.5	29	6,498	94.7							
68	Surgical, medical equipment and supplies.....	12,437	33.3	49	13,296	93.5							
70	Professional, scientific equipment, n.e.c.....	7,347	19.8	21	8,628	85.2							
71	Stationers', office supplies (exc. paper).....	1,102	3.0	9	2,913	37.8							
73	School equipment, supplies.....	1,446	3.9	13	2,759	52.4							
74	Church equipment, supplies.....	132	0.4	5	561	23.5							
75	Office machines.....	138	0.4	4	2,155	6.4							
79	Miscellaneous professional, service equipment	591	1.6	8	2,377	24.9							
117	Books, magazines, printed materials.....	205	0.6	5	1,928	10.6							
	Commodities, n.e.c.....	6,842	18.4	...	...	...				
126	Service receipts.....	572	1.5	8	1,774	32.2							
Mountain Division													
	All establishments.....	16,339	...	80	...	...					
	Those analyzing commodity lines, total	16,173	100.0	76	...	...					
43	Furniture (household, office, store).....	429	2.6	6	3,506	12.2							
64	Janitors' supplies.....	317	2.0	5	3,185	10.0							
65	Photographic goods.....	245	1.5	5	2,392	10.2							
67	Dental equipment, supplies.....	1,953	12.1	14	1,953	100.0							
68	Surgical, medical equipment and supplies.....	3,996	24.8	21	4,062	98.4							
70	Professional, scientific equipment, n.e.c.....	344	2.1	7	773	44.5							
73	School equipment, supplies.....	2,974	18.4	11	5,032	59.1							
74	Church equipment, supplies.....	788	4.9	7	4,155	19.0							
75	Office machines.....	469	2.9	5	2,748	17.1							
116	Converted paper products.....	713	4.4	5	3,260	21.9							
119	Toys, games, athletic goods.....	784	4.8	8	3,392	23.1							
	Commodities, n.e.c.....	3,009	18.6	...	...	...				
126	Service receipts.....	152	0.9	8	3,158	4.8							
Pacific Division													
	All establishments.....	55,657	...	264	...	...					
	Those analyzing commodity lines, total	54,026	100.0	242	...	...					
66	Scientific optical instruments.....	382	0.7	4	618	61.8							
67	Dental equipment, supplies.....	10,715	19.8	49	10,855	98.7							
68	Surgical, medical equipment and supplies.....	21,770	40.4	84	22,738	95.7							
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued													
Pacific Division--Continued													
70	Professional, scientific equipment, n.e.c.....	5,258	9.7	32	8,078	65.1							
71	Stationers', office supplies (exc. paper)...	1,004	1.8	6	1,394	72.0							
73	School equipment, supplies.....	5,359	9.9	16	5,979	89.6							
74	Church equipment, supplies.....	755	1.4	12	5,041	15.0							
79	Miscellaneous professional, service equipment	1,340	1.9	9	1,578	65.9							
	Commodities, n.e.c.....	7,655	14.2	...	...	...				
126	Service receipts.....	88	0.2	6	1,393	6.3							
SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS													
New England Division													
	All establishments.....	163,642	...	390	...	...					
	Those analyzing commodity lines, total	155,442	100.0	354	...	...					
58	Boot, shoe cut stock, shoe findings.....	26,204	16.8	132	30,591	86.6							
	Boot, shoe cut stock (leather).....	8,244	...	66	13,549	60.8							
	Rubber products (heels, soles, etc.).....	1,851	...	37	4,228	43.8							
	Other shoe findings.....	8,245	...	65	10,505	78.5							
	Not analyzed in detail.....	7,864	...	27	7,880	99.8							
59	Barber, beauty shop equipment.....	4,674	3.0	54	4,719	99.0							
60	Mortician goods, supplies.....	1,153	0.7	7	1,158	99.6							
61	Laundry, dry cleaning equipment, supplies.....	4,417	2.8	17	4,466	98.9							
62	Tailors' supplies.....	227	0.1	4	762	29.8							
63	Upholsterers' supplies.....	538	0.3	6	538	100.0							
64	Janitors' supplies.....	1,280	0.8	20	2,119	66.4							
65	Photographic goods.....	2,873	1.8	5	3,437	83.6							
79	Miscellaneous professional, service equipment.....	2,574	1.7	13	2,897	88.8							
120	Leather.....	105,400	68.1	95	110,972	95.0							
121	Luggage, saddlery, harness.....	156	0.1	7	1,083	14.4							
	Commodities, n.e.c.....	5,183	3.3	...	...	...				
126	Service receipts.....	763	0.5	11	12,603	6.0							
Middle Atlantic Division													
	All establishments.....	226,732	...	1,458	...	...					
	Those analyzing commodity lines, total	214,292	100.0	1,297	...	...					
16	Soaps, toilet and other.....	172	0.1	14	2,386	7.2							
35	Piece goods (woven).....	990	0.5	12	1,760	56.2							
	Cotton.....	331	...	9	1,247	26.5							
	Rayon, nylon, other synthetic.....	361	...	7	997	36.2							
	Other woven piece goods.....	298	...	...	...	...			
37	Miscellaneous dry goods.....	1,889	0.9	19	3,111	60.7							
	Notions, thread, buttons, closures.....	625	...	13	1,696	36.8							
	Other dry goods.....	1,264	...	...	...	...			
43	Furniture (household, office, store).....	975	0.4	8	2,671	36.5							
44	Drugs, drug sundries.....	375	0.2	9	1,939	32.7							
48	Industrial chemicals, n.e.c.....	885	0.4	10	2,739	52.3							
52	Electrical wiring supplies, construction materials.....	254	0.1	11	4,292	5.9							
54	Radio, television sets, home appliances, and specialties.....	215	0.1	7	1,369	15.7							
56	Hardware.....	347	0.2	7	1,046	33.2							
57	Plumbing, heating, air-conditioning.....	431	0.2	11	4,156	10.4							
58	Boot, shoe cut stock, shoe findings.....	28,267	13.2	271	30,458	92.8							
	Boot, shoe cut stock (leather).....	11,367	...	151	16,935	67.1							
	Rubber products (heels, soles, etc.).....	4,212	...	130	12,167	34.6							
	Other shoe findings.....	6,377	...	161	16,471	38.7							
	Not analyzed in detail.....	6,311	...	67	6,905	91.4							
59	Barber, beauty shop equipment.....	22,585	10.5	254	23,199	97.4							
60	Mortician goods, supplies.....	4,057	1.9	37	4,071	99.6							
61	Laundry, dry cleaning equipment, supplies.....	23,753	11.1	84	24,883	95.4							
62	Tailors' supplies.....	4,226	2.0	52	4,738	89.2							
63	Upholsterers' supplies.....	10,262	4.8	68	11,567	88.7			</				

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued													
Middle Atlantic Division—Continued													
120	Leather.....	70,716	32.9	276	72,647	97.3	South Atlantic Division						
121	Luggage, saddlery, harness.....	420	0.2	13	1,874	22.4	All establishments.....						
123	Rubber sundries, n.e.c.....	1,014	0.5	4	1,531	66.2	Those analyzing commodity lines, total						
124	Second-hand merchandise.....	137	0.1	6	473	29.0	16	Soaps, toilet and other.....	195	0.3	9	764	4.7
126	Commodities, n.e.c.....	6,172	2.9	...	...	...	35	Piece goods (woven).....	960	1.7	7	2,198	43.7
	Service receipts.....	283	0.1	21	7,720	3.7	37	Miscellaneous dry goods.....	479	0.8	4	887	69.7
East North Central Division													
All establishments.....													
Those analyzing commodity lines, total													
16	Soaps, toilet and other.....	365	0.3	16	1,640	22.2	44	Drugs, drug sundries.....	445	0.8	9	835	53.3
34	Shoes, other footwear.....	196	0.2	4	1,090	18.0	48	Industrial chemicals, n.e.c.....	1,622	2.9	4	2,939	55.2
35	Piece goods (woven).....	1,013	0.9	6	2,826	35.8	56	Hardware.....	976	1.7	4	1,670	58.4
37	Miscellaneous dry goods.....	171	0.2	6	602	28.4	57	Plumbing, heating, air-conditioning.....	179	0.3	5	2,243	8.0
	Notions, thread, buttons, closures.....	134	...	5	417	32.1	58	Boot, shoe cut stock, shoe findings.....	6,948	12.4	62	7,501	92.6
	Other dry goods.....	37	...	...	...	...		Boot, shoe cut stock (leather).....	2,206	...	44	5,685	38.8
43	Furniture (household, office, store).....	210	0.2	4	1,053	19.9		Rubber products (heels, soles, etc.).....	1,853	...	43	5,511	33.6
44	Drugs, drug sundries.....	1,050	1.0	10	1,549	67.8		Other shoe findings.....	2,121	...	46	6,488	32.7
45	Paints, varnishes, lacquers.....	169	0.2	9	972	17.4		Not analyzed in detail.....	768	...	14	967	79.4
52	Electrical wiring supplies, construction materials.....	249	0.2	10	3,756	6.6	59	Barber, beauty shop equipment.....	9,529	17.0	112	9,799	97.2
54	Radios, television sets, home appliances, and specialties.....	67	0.1	4	405	16.5	60	Mortician goods, supplies.....	838	1.5	11	855	98.0
56	Hardware.....	1,851	1.7	7	2,747	67.4	61	Laundry, dry cleaning equipment, supplies.....	16,733	29.9	49	18,602	90.0
57	Plumbing, heating, air-conditioning.....	129	0.1	11	3,347	3.8	62	Tailors' supplies.....	156	0.3	5	1,266	12.3
58	Boot, shoe cut stock, shoe findings.....	13,518	12.2	109	14,368	94.1	63	Upholsterers' supplies.....	1,686	3.0	10	1,814	92.9
	Boot, shoe cut stock (leather).....	3,674	...	70	9,950	36.9	64	Janitors' supplies.....	6,186	11.0	79	8,508	72.7
	Rubber products (heels, soles, etc.).....	3,545	...	71	9,412	37.7	65	Photographic goods.....	854	1.5	4	2,291	37.3
	Other shoe findings.....	3,869	...	84	11,435	33.8	79	Miscellaneous professional, service equipment.....	4,015	7.1	26	5,594	71.3
	Not analyzed in detail.....	2,430	...	23	2,502	97.1	80	Farm, garden machinery (exc. tractors).....	376	0.7	4	1,695	22.2
59	Barber, beauty shop equipment.....	17,691	16.1	174	18,344	96.4	85	Special industry machinery, equipment.....	409	0.7	8	2,398	17.0
60	Mortician goods, supplies.....	1,697	1.5	15	1,711	99.2		Shoe, shoe repair machinery.....	62	...	4	756	8.2
61	Laundry, dry cleaning equipment, supplies.....	19,137	17.3	63	20,814	91.9		Miscellaneous special machinery, equipment	347	...	...	...	...
62	Tailors' supplies.....	1,905	1.7	21	3,727	51.1	115	Paper (basic materials, paperboard).....	128	0.2	5	919	13.9
63	Upholsterers' supplies.....	8,234	7.4	30	8,375	98.3	116	Converted paper products.....	312	0.6	9	1,389	22.5
64	Janitors' supplies.....	11,571	10.5	137	17,099	67.7	120	Leather.....	1,716	3.0	14	2,044	84.0
65	Photographic goods.....	2,569	2.3	10	5,328	48.2	126	Commodities, n.e.c.....	1,423	2.5	...	...	...
	Projection apparatus.....	348	...	5	2,500	13.9		Service receipts.....	48	0.1	5	536	9.0
	Other photographic goods.....	2,221	...	...	...	...	East South Central Division						
73	School equipment, supplies.....	88	0.1	8	761	11.6	All establishments.....						
78	Office, store fixtures and equipment, n.e.c.....	215	0.2	7	898	23.9	Those analyzing commodity lines, total						
79	Miscellaneous professional, service equipment.....	6,315	5.7	42	7,434	84.9	16	Soaps, toilet and other.....	218	1.3	4	1,722	12.6
85	Special industry machinery, equipment.....	227	0.2	7	1,691	13.4	48	Industrial chemicals, n.e.c.....	954	5.5	4	2,316	41.2
115	Paper (basic materials, paperboard).....	234	0.2	6	1,428	16.4	49	Other chemicals, related products.....	337	2.0	4	965	34.9
116	Converted paper products.....	120	0.1	8	1,042	11.5	58	Boot, shoe cut stock, shoe findings.....	2,576	14.9	17	2,661	96.8
120	Leather.....	1,716	3.0	55	21,370	90.5		Boot, shoe cut stock (leather).....	624	...	11	1,616	38.6
121	Luggage, saddlery, harness.....	257	0.2	8	1,100	23.4		Rubber products (heels, soles, etc.).....	1,841	...	13	2,225	37.8
126	Commodities, n.e.c.....	1,840	1.7	...	...	...		Other shoe findings.....	1,111	...	...	...	...
	Service receipts.....	260	0.2	19	3,766	6.9	59	Barber, beauty shop equipment.....	3,921	22.7	46	3,949	99.3
West North Central Division													
All establishments.....													
Those analyzing commodity lines, total													
16	Soaps, toilet and other.....	329	0.8	9	1,815	18.1	61	Laundry, dry cleaning equipment, supplies.....	4,835	28.0	16	5,252	92.1
35	Piece goods (woven).....	995	1.0	4	499	79.2	64	Janitors' supplies.....	2,055	11.9	29	3,409	60.3
43	Furniture (household, office, store).....	33	0.1	4	840	6.3		Commodities, n.e.c.....	2,368	13.7	...	...	...
44	Drugs, drug sundries.....	504	1.3	4	734	68.7	West South Central Division						
45	Paints, varnishes, lacquers.....	27	0.1	5	844	3.2	All establishments.....						
52	Electrical wiring supplies, construction materials.....	54	0.1	4	1,668	3.2	Those analyzing commodity lines, total						
57	Plumbing, heating, air-conditioning.....	37	0.1	5	1,925	1.9	16	Soaps, toilet and other.....	126	0.3	4	481	26.2
58	Boot, shoe cut stock, shoe findings.....	7,580	19.5	46	8,281	91.5	45	Paints, varnishes, lacquers.....	354	0.8	6	2,495	14.2
	Boot, shoe cut stock (leather).....	2,156	...	31	5,872	36.7	57	Plumbing, heating, air-conditioning.....	86	0.2	4	1,608	5.3
	Rubber products (heels, soles, etc.).....	1,433	...	30	4,946	29.0		Air-conditioning equipment.....	86	...	4	1,608	5.3
	Other shoe findings.....	3,149	...	36	7,164	44.0	58	Boot, shoe cut stock, shoe findings.....	4,962	11.8	28	5,145	96.4
	Not analyzed in detail.....	842	...	9	973	86.5		Boot, shoe cut stock (leather).....	1,087	...	15	1,972	55.1
59	Barber, beauty shop equipment.....	8,992	23.0	74	9,036	99.5		Rubber products (heels, soles, etc.).....	1,149	...	20	3,577	32.1
60	Mortician goods, supplies.....	914	2.4	9	916	99.8		Other shoe findings.....	1,500	...	21	3,661	47.0
61	Laundry, dry cleaning equipment, supplies.....	7,423	19.3	31	8,045	92.3		Not analyzed in detail.....	1,226	...	6	1,259	97.4
63	Upholsterers' supplies.....	1,769	4.6	8	1,980	89.3	59	Barber, beauty shop equipment.....	7,879	18.7	102	8,017	98.3
64	Janitors' supplies.....	4,545	11.7	62	7,260	62.6	60	Mortician goods, equipment.....	311	0.7	4	311	100.0
65	Photographic goods.....	646	1.7	5	2,101	30.7	61	Laundry, dry cleaning equipment, supplies.....	9,305	22.3	39	10,031	92.8
78	Office, store fixtures and equipment, n.e.c.....	104	0.3	4	395	26.3	62	Tailors' supplies.....	158	0.4	5	899	17.6
79	Miscellaneous professional, service equipment.....	2,976	7.7	20	3,412	87.2	63	Upholsterers' supplies.....	4,126	9.8	16	5,144	80.2
85	Special industry machinery, equipment.....	336	0.9	5	1,595	21.1	64	Janitors' supplies.....	5,112	12.2	61	7,070	72.3
115	Paper (basic materials, paperboard).....	65	0.2	6	704	9.2	65	Photographic goods.....	644	1.5	4	1,991	32.3
	Wrapping paper.....	25	...	4	415	6.0	79	Miscellaneous professional, service equipment.....	4,437	10.6	33	6,254	70.9
	Miscellaneous paper, paperboard.....	40	...	...	...	...		Special industry machinery, equipment.....	117	0.3	8	2,036	5.7
116	Converted paper products.....	142	0.4	7	1,313	10.8		Converted paper products.....	50	0.1	5	501	10.0
120	Leather.....	880	2.3	12	1,581	55.7	120	Leather.....	2,113	5.0	17	2,347	90.0
126	Commodities, n.e.c.....	955	2.5	...	...	...		Commodities, n.e.c.....	2,071	4.9	...	...	...
	Service receipts.....	71	0.2	9	867	8.2	126	Service receipts.....	187	0.4	13	2,341	8.0

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued													
Mountain Division													
	All establishments.....	14,550	...	92	...	...					
	Those analyzing commodity lines, total	13,253	100.0	83	...	...					
58	Boot, shoe out stock, shoe findings.....	1,305	9.8	11	1,400	93.2							
59	Barber, beauty shop equipment.....	3,041	23.1	23	3,078	98.8							
61	Laundry, dry cleaning equipment, supplies.....	2,125	16.0	12	2,215	95.9							
64	Janitors' supplies.....	1,803	13.6	18	2,657	67.8							
79	Miscellaneous professional, service equipment.....	1,298	9.8	9	1,412	91.9							
120	Leather.....	900	6.8	6	1,698	53.0							
	Commodities, n.e.c.....	2,737	20.6	...	...	...	88	Railroad transportation equipment.....	42,767	81.0	35	43,592	98.1
126	Service receipts.....	44	0.3	...	...	...	89	Ship, marine propulsion machinery.....	2,368	4.5	14	2,436	97.2
							90	Miscellaneous transportation equipment.....	4,167	7.9	20	5,268	79.1
								Commodities, n.e.c.....	3,060	5.8	...	...	...
								Service receipts.....	410	0.8	8	2,603	15.8
Pacific Division													
	All establishments.....	74,802	...	410	...	...	126						
	Those analyzing commodity lines, total	69,390	100.0	357	...	...					
16	Soaps, toilet and other.....	1,143	1.6	9	2,965	38.5							
35	Piece goods (woven).....	920	1.3	6	4,467	20.6							
37	Miscellaneous dry goods.....	1,876	2.7	6	3,567	52.6							
44	Drugs, drug sundries.....	317	0.4	6	568	55.8	89	Ship, marine propulsion machinery.....	1,567	29.8	6	1,569	99.9
45	Paints, varnishes, lacquers.....	182	0.3	10	2,384	7.6	90	Miscellaneous transportation equipment.....	2,378	45.1	15	3,105	76.6
48	Industrial chemicals, n.e.c.....	94	0.1	4	220	42.7		Commodities, n.e.c.....	1,117	21.2	...	...	...
52	Electrical wiring supplies, construction materials.....	219	0.3	7	4,564	4.8	126	Service receipts.....	207	3.9	4	736	28.1
56	Hardware.....	462	0.7	10	6,354	7.3							
South Atlantic Division													
58	Boot, shoe out stock, shoe findings.....	7,611	11.0	39	8,593	88.6							
	Boot, shoe out stock (leather).....	1,574	...	27	5,773	27.3							
	Rubber products (heels, soles, etc.).....	2,109	...	29	6,176	34.1							
	Other shoe findings.....	1,987	...	33	6,519	30.5	1	Canned, bottled foods.....	1,887	6.7	5	5,348	35.3
	Not analyzed in detail.....	1,941	...	6	2,074	93.6	45	Paints, varnishes, lacquers.....	249	0.9	7	1,948	12.8
59	Barber, beauty shop equipment.....	9,472	13.6	80	9,957	95.1	52	Electrical wiring supplies, construction materials.....	576	2.0	6	2,321	24.8
60	Mortician goods, supplies.....	134	0.2	4	134	100.0	56	Hardware.....	972	3.4	11	2,365	41.1
61	Laundry, dry cleaning equipment, supplies	10,373	15.2	49	11,240	92.3	82	General industrial machinery, equipment.....	161	0.6	7	1,713	9.4
62	Tailors' supplies.....	328	0.5	7	672	48.8	84	Construction, mining, excavating machinery..	56	0.2	4	1,453	3.8
63	Upholsterers' supplies.....	5,404	7.8	15	5,630	92.7	86	Industrial equipment, supplies.....	1,490	5.3	10	5,756	25.9
64	Janitors' supplies.....	9,396	13.5	80	14,031	67.0		Industrial leather, belting, packing.....	101	...	4	1,376	7.3
65	Photographic goods.....	1,605	2.3	5	3,855	41.6		Rope, cordage, twine (exc. wire).....	1,201	...	7	4,930	24.4
79	Miscellaneous professional, service equipment	9,207	13.3	43	11,088	83.0		Miscellaneous industrial equipment, supplies.....	188	...	...	...	...
85	Special industry machinery, equipment.....	420	0.6	7	1,891	22.2	88	Railroad transportation equipment.....	419	1.5	5	1,232	34.0
86	Industrial equipment, supplies.....	320	0.5	5	1,673	19.1	89	Ship, marine propulsion machinery.....	9,982	35.5	51	16,024	62.3
115	Paper (basic materials, paperboard).....	698	1.0	12	6,994	10.0	90	Miscellaneous transportation equipment.....	8,242	29.3	36	11,272	73.1
116	Converted paper products.....	458	0.6	9	1,865	24.6	124	Second-hand merchandise.....	260	0.9	6	858	30.3
120	Leather.....	3,786	5.4	31	5,288	71.6		Commodities, n.e.c.....	3,446	12.2	...	...	...
121	Luggage, saddlery, harness.....	419	0.6	9	4,398	9.5	126	Service receipts.....	424	1.5	15	4,671	9.1
126	Commodities, n.e.c.....	4,385	6.3	...	...	...				
	Service receipts.....	161	0.2	12	3,463	4.6							
TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS													
New England Division (Not analyzed by commodity lines)													
Middle Atlantic Division													
	All establishments.....	71,247	...	164	...	...	45	Paints, varnishes, lacquers.....	317	2.0	6	1,395	22.7
	Those analyzing commodity lines, total	62,479	100.0	134	...	...	56	Hardware.....	457	2.9	4	1,113	41.1
1	Canned, bottled foods.....	297	0.5	5	2,640	11.2	82	General industrial machinery, equipment.....	980	6.3	4	1,825	53.7
5	Groceries (exc. as specified).....	164	0.3	4	2,626	6.2	86	Industrial equipment, supplies.....	558	3.6	7	2,028	27.5
43	Furniture (household, office, store).....	105	0.2	4	4,059	2.6		Rope, cordage, twine (exc. wire).....	227	...	5	1,475	15.4
45	Paints, varnishes, lacquers.....	138	0.2	6	2,505	5.5		Miscellaneous industrial equipment, supplies.....	331	...	...	...	...
50	Motor vehicles.....	90	0.1	5	8,223	1.1	89	Ship, marine propulsion machinery.....	4,865	31.2	19	6,109	79.6
51	Automotive parts, accessories, etc.....	452	0.7	4	9,856	4.6	90	Miscellaneous transportation equipment.....	6,782	43.5	30	7,370	89.6
52	Electrical wiring supplies, construction materials.....	59	0.1	5	3,209	1.8	95	Iron, steel wire and wire products.....	262	1.7	5	1,475	17.8
54	Radios, television sets, home appliances, and specialties.....	44	0.1	5	6,714	0.6	126	Commodities, n.e.c.....	1,168	7.5	...	...	...
								Service receipts.....	203	1.3	8	1,779	11.4
56	Hardware.....	2,860	4.6	12	7,220	39.6							
	Heavy hardware.....	972	...	5	3,663	26.5							
	Other hardware.....	1,888	...	...	...	...			
80	Farm, garden machinery (exc. tractors).....	274	0.4	6	10,868	2.5							
81	Tractors and equipment (exc. truck-tractors)	292	0.5	4	3,733	7.8	89	Ship, marine propulsion machinery.....	502	24.0	4	548	91.6
82	General industrial machinery, equipment.....	254	0.4	6	3,077	8.2	90	Miscellaneous transportation equipment.....	1,248	59.6	9	1,544	80.8
86	Industrial equipment, supplies.....	529	0.8	8	3,894	13.6		Commodities, n.e.c.....	309	14.8	...	...	...
	Rope, cordage, twine (exc. wire).....	368	...	5	3,104	11.8	126	Service receipts.....	33	1.6	...	...	...
	Miscellaneous industrial equipment, supplies	161	...	...	...	...			
88	Railroad transportation equipment.....	14,410	23.1	16	20,658	69.8							
89	Ship, marine propulsion machinery.....	15,080	24.1	44	18,699	89.6							
90	Miscellaneous transportation equipment.....	16,526	26.5	53	19,415	85.1							
95	Iron, steel wire and wire products.....	307	0.5	7	4,945	6.2	45	Paints, varnishes, lacquers.....	335	0.8	13	8,695	32.8
	Wire rope, cable (exc. insulated).....	248	...	5	2,680	9.2	51	Automotive parts, accessories, etc.....	156	0.4	5	1,211	12.9
	Other iron, steel wire products.....	59	...	...	...	...	53	Electrical wiring supplies, construction materials.....	379	1.0	4	974	38.9
								Electrical apparatus, equipment.....	325	0.8	5	1,112	29.9
TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued													
Middle Atlantic Division—Continued													
	Iron and steel finished products.....	1,880	3.0	4	1,888	99.6							
	Junk and scrap (exc. iron and steel).....	85	0.1	5	1,841	4.6							
	Second-hand merchandise.....	833	1.3	7	2,204	37.8							
	Commodities, n.e.c.....	7,676	12.3	...	...	...				
	Service receipts.....	124	0.2	8	1,902	6.5							
East North Central Division													
	All establishments.....	54,108	...	82	...	...					
	Those analyzing commodity lines, total	52,772	100.0	76	...	...					
88	Railroad transportation equipment.....	42,767	81.0	35	43,592	98.1							
89	Ship, marine propulsion machinery.....	2,368	4.5	14	2,436	97.2							
90	Miscellaneous transportation equipment.....	4,167	7.9	20	5,268	79.1							
	Commodities, n.e.c.....	3,060	5.8	...	...	...				
	Service receipts.....	410	0.8	8	2,603	15.8							
West North Central Division													
	All establishments.....	6,113	...	30	...	...					
	Those analyzing commodity lines, total	5,269	100.0	26	...	...					
89	Ship, marine propulsion machinery.....	1,567	29.8	6	1,569	99.9							
90	Miscellaneous transportation equipment.....	2,378	45.1	15	3,105	76.6							
	Commodities, n.e.c.....	1,117	21.2	...	...	...				
	Service receipts.....	207	3.9	4	736	28.1							
South Atlantic Division													
	All establishments.....	30,679	...	115	...	...					
	Those analyzing commodity lines, total	28,164	100.0	99	...	...					
1	Canned, bottled foods.....	1,887	6.7	5	5,348	35.3							
45	Paints, varnishes, lacquers.....	249	0.9	7	1,948	12.8							
52	Electrical wiring supplies, construction materials.....	576	2.0	6	2,321	24.8							
56	Hardware.....	972	3.4	11	2,365	41.1							
82	General industrial machinery, equipment.....	161	0.6	7	1,713	9.4							
84	Construction, mining, excavating machinery..	56	0.2	4	1,453	3.8							
86	Industrial equipment, supplies.....	1,490	5.3	10	5,756	25.9							
	Industrial leather, belting, packing.....	101	...	4	1,376	7.3							
	Rope, cordage, twine (exc. wire).....	1,201	...	7	4,930	24.4							
	Miscellaneous industrial equipment, supplies.....	188	...	...	...	...			
88	Railroad transportation equipment.....	419	1.5	5	1,232	34.0							
89	Ship, marine propulsion machinery.....	9,982	35.5	51	16,024	62.3							
90	Miscellaneous transportation equipment.....	8,242	29.3	36	11,272	73.1							
124	Second-hand merchandise.....	260	0.9	6	858	30.3							
	Commodities, n.e.c.....	3,446	12.2	...	...	...				
	Service receipts.....	424	1.5	15	4,671	9.1							
East South Central Division (Not analyzed by commodity lines)													
West South Central Division													
	All establishments.....	18,927	...	66	...	...					
	Those analyzing commodity lines, total	15,592	100.0	56	...	...					
45	Paints, varnishes, lacquers.....	317	2.0	6	1,395	22.7							
56	Hardware.....	457	2.9	4	1,113	41.1							
82	General industrial machinery, equipment.....	980	6.3	4	1,825	53.7							
86	Industrial equipment, supplies.....	558	3.6	7	2,028	27.5							
	Rope, cordage, twine (exc. wire).....	227	...	5	1,475	15.4							
	Miscellaneous industrial equipment, supplies.....	331	...	...	...	...			
89	Ship, marine propulsion machinery.....	4,865	31.2	19	6,109	79.6							
90	Miscellaneous transportation equipment.....	6,782	43.5	30	7,370								

MERCHANT WHOLESALERS

11.69

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued						
Pacific Division—Continued							Middle Atlantic Division—Continued						
54	Radios, television sets, home appliances, and specialties.....	112	0.3	8	2,250	5.0	57	Plumbing, heating, air-conditioning.....	2,555	0.4	28	25,952	9.8
	Radio sets, tubes, public address systems.....	64	...	5	1,959	3.3		Heating, cooking stoves (exc. electric gas).....	448	...	5	4,420	10.1
	Electric household refrigerators, freezers	16	...	4	1,650	1.0		Plumbing fixtures, equipment, supplies.....	604	...	13	14,590	4.1
	Other electric appliances, specialties.....	32	...	...	...	...		Pipe fittings, valves, specialties.....	1,293	...	12	11,530	11.2
56	Hardware.....	4,809	12.3	13	10,861	44.3		Other plumbing, heating equipment.....	210	...	...	...	...
57	Plumbing, heating, air-conditioning.....	550	1.4	11	3,119	17.6	82	General industrial machinery, equipment....	3,132	0.5	22	37,179	8.4
79	Miscellaneous professional, service equipment.....	1,732	4.4	4	10,433	16.6		Conveyors, conveying equipment.....	1,380	...	5	24,952	5.5
82	General industrial machinery, equipment....	268	0.7	6	5,877	4.6		Cranes, derricks, hoists, winches.....	1,094	...	5	16,335	6.7
	Compressors, pumps.....	135	...	4	5,011	2.7		Other general industrial machinery.....	648	...	...	...	...
	Other general industrial machinery.....	133	...	...	...	...	83	Metal-working machinery.....	3,421	0.5	15	51,020	11.0
85	Special industry machinery, equipment....	551	1.4	4	2,024	27.2		Special industry machinery, equipment.....	699	0.1	13	98,529	0.7
86	Industrial equipment, supplies.....	848	2.2	7	5,903	14.4	86	Industrial equipment, supplies.....	1,301	6.2	17	31,636	4.1
88	Railroad transportation equipment.....	2,113	5.4	7	2,267	93.2		Abrasives, abrasive material.....	11	...	4	14,087	0.1
89	Ship, marine propulsion machinery.....	9,229	23.6	48	18,303	50.4		Rope, cordage, twine (exc. wire).....	702	...	8	3,404	20.6
90	Miscellaneous transportation equipment.....	11,753	30.2	59	17,584	66.8		Miscellaneous industrial equipment, supplies.....	588	...	...	...	...
95	Iron, steel wire and wire products.....	369	0.9	4	5,155	7.2	92	Scrap iron, steel.....	5,289	0.8	27	251,537	2.1
119	Toys, games, athletic goods.....	1,447	3.7	4	7,520	19.2	93	Iron, steel products (semi-finished).....	40,677	6.2	96	325,986	12.5
124	Second-hand merchandise.....	1,395	3.6	7	1,739	80.2		Sheet bars, tinplate bars.....	3,132	...	20	24,522	12.8
	Commodities, n.e.c.....	2,205	5.6	...	...	...		Wire rods.....	4,892	...	36	275,229	1.8
126	Service receipts.....	495	1.3	19	4,352	11.4		Rough castings, foundry products.....	1,395	...	22	234,384	0.6
IRON, STEEL AND PRODUCTS DISTRIBUTORS							IRON, STEEL AND PRODUCTS DISTRIBUTORS						
New England Division							New England Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
		(x)	...	91	...	...	94	Iron, steel products (flat).....	234,519	35.7	246	516,351	45.4
		67,529	100.0	82	...	...		Plates.....	36,695	...	120	396,060	9.3
56	Hardware.....	476	0.7	5	3,151	15.1		Strip (hot, cold rolled).....	12,591	...	82	263,306	4.8
57	Plumbing, heating, air-conditioning.....	999	1.5	7	11,533	8.7		Sheets (cold rolled).....	21,471	...	86	382,773	5.6
83	Metal-working machinery.....	1,904	2.8	7	16,140	11.8		Sheets (hot rolled).....	31,421	...	105	401,257	7.8
86	Industrial equipment, supplies.....	1,298	1.9	8	10,558	12.3		Black plate.....	11,159	...	40	279,427	4.0
93	Iron, steel products (semi-finished).....	1,681	2.5	9	7,524	22.3		Sheets (galvanized, other coated).....	9,695	...	79	334,247	2.9
94	Iron, steel products (flat).....	19,196	28.5	33	43,386	44.2		Tin plate,terne plate.....	61,949	...	62	407,809	15.2
	Plates.....	3,493	...	19	27,610	12.6		Other flat iron, steel products.....	22,079	...	62	317,798	6.9
	Strip (hot, cold rolled).....	2,682	...	18	28,177	9.5	95	Iron, steel wire and wire products.....	34,511	5.2	153	379,776	9.1
	Sheets (cold rolled).....	3,425	...	19	36,858	9.3		Woven wire fence, gates.....	1,101	...	29	160,968	0.7
	Sheets (hot rolled).....	3,027	...	21	34,760	8.7		Fence posts, fittings.....	186	...	10	221,006	0.1
	Black plate.....	252	...	5	7,778	3.2		Barbed, twisted wire.....	4,140	...	35	265,638	1.6
	Sheets (galvanized, other coated).....	1,632	...	20	37,145	4.4		Nails (staples, tacks, brads).....	6,876	...	60	283,024	2.4
	Tin plate,terne plate.....	194	...	6	17,432	1.1		Wire rope, cable (exc. insulated).....	3,581	...	32	243,336	1.5
	Other flat iron, steel products.....	698	...	7	12,933	5.4		Strand, galvanized.....	616	...	10	215,170	0.3
	Not analyzed in detail.....	3,793	...	8	4,649	81.6		Reinforcement mesh.....	1,970	...	17	144,647	1.4
95	Iron, steel wire and wire products.....	1,203	1.8	19	15,120	8.0		Drawn wire.....	8,989	...	50	294,628	3.0
	Nails (staples, tacks, brads).....	386	...	8	3,909	10.0		Other iron, steel wire products.....	7,052	...	...	...	...
	Wire rope, cable (exc. insulated).....	276	...	7	10,855	2.6	96	Iron and steel finished products.....	158,718	24.1	210	443,205	35.8
	Drawn wire.....	164	...	6	4,708	3.5		Rails, tieplates, splice bars, etc.....	26,423	...	17	256,871	10.3
	Other iron, steel wire products.....	377	...	...	...	...		Bar-size shapes (exc. reinforcement), hot rolled.....	27,920	...	79	349,687	8.0
96	Iron and steel finished products.....	15,260	22.6	40	42,293	36.1		Bar-size shapes, cold finished.....	8,543	...	52	225,365	3.8
	Bar-size shapes (exc. reinforcement), hot rolled.....	4,451	...	21	30,839	14.4		Concrete reinforcement bars.....	17,203	...	65	293,974	1.8
	Bar-size shapes, cold finished.....	4,253	...	19	29,048	14.6		Tool steel.....	3,414	...	36	271,280	1.2
	Concrete reinforcement bars.....	851	...	14	15,265	5.6		Structural shapes (exc. bar-size shapes).....	42,872	...	99	331,253	12.9
	Tool steel.....	1,716	...	20	23,364	7.3		Piling, bearing piles.....	5,831	...	7	220,370	2.6
	Structural shapes (exc. bar-size shapes).....	3,221	...	21	28,505	11.3	97	Iron and steel pipe and tubes.....	26,723	4.0	74	330,076	8.1
	Other finished products.....	768	...	...	...	...		Bars, hot rolled.....	4,763	...	37	273,781	1.7
97	Iron and steel pipe and tubes.....	2,969	4.4	12	16,218	18.3		Bars, cold finished.....	1,826	...	23	178,059	1.0
	Steel pipe, tubing (exc. seamless).....	568	...	9	15,605	3.6		Tool steel.....	3,166	...	20	237,472	1.3
	Seamless steel pipe, tubing.....	2,199	...	6	10,640	20.7		Pipe and tubes.....	2,050	...	18	151,656	1.4
	Other iron, steel pipe.....	202	...	...	...	...		Sheet and strip.....	2,324	...	19	166,047	1.4
98	Alloy steel.....	2,121	3.1	15	20,943	10.1		Other alloy steel.....	3,541	...	23	262,050	1.4
	Bars, hot rolled.....	421	...	10	16,984	2.5		Not analyzed in detail.....	9,053	...	10	12,435	72.8
	Bars, cold finished.....	98	...	5	6,973	1.4	99	Stainless steel.....	28,969	4.4	84	255,880	11.3
	Tool steel.....	359	...	7	7,079	5.1		Strip.....	1,491	...	19	173,018	0.9
	Other alloy steel.....	1,243	...	...	...	...		Sheets.....	13,790	...	47	238,792	5.8
99	Stainless steel.....	11,379	16.8	19	38,064	29.9		Bars and bar-size shapes.....	4,086	...	33	204,167	2.0
	Strip.....	630	...	6	20,882	3.0		Other stainless steel.....	7,230	...	32	203,787	3.5
	Sheets.....	4,943	...	12	32,180	15.4		Not analyzed in detail.....	2,372	...	14	7,605	31.2
	Bars and bar-size shapes.....	3,569	...	7	25,137	14.2	100	Building metal work, n.e.c.....	15,277	2.3	57	149,840	10.2
	Other stainless steel.....	2,237	...	...	...	...	101	Nonferrous metals.....	10,015	1.5	71	217,080	4.6
100	Building metal work, n.e.c.....	3,694	5.5	13	6,066	60.9		Copper shapes, forms.....	2,226	...	23	163,993	1.4
	Nonferrous metals.....	3,018	4.5	18	24,471	12.3		Aluminum alloy shapes, forms.....	6,891	...	46	77,630	8.9
	Copper shapes, forms.....	1,602	...	10	22,572	7.1		Other nonferrous metals basic shapes.....	898	...	...	...	...
	Other nonferrous metals, basic shapes.....	1,436	...	...	...	...	106	Cement, lime, plaster, stucco.....	2,004	0.3	9	127,560	1.6
	Commodities, n.e.c., and service receipts..	2,331	3.4	...	...	...		Paper (basic materials, paperboard).....	685	0.1	7	7,265	9.4
Middle Atlantic Division							Middle Atlantic Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
		676,766	...	577	...	...	106	Second-hand merchandise.....	1,121	0.2	8	1,708	65.6
		658,849	100.0	534	...	...		Commodities, n.e.c.....	17,934	2.7	...	...	...
56	Hardware.....	2,015	0.3	42	33,366	6.0	126	Service receipts.....	436	0.1	14	105,725	0.4
	Builders' hardware.....	138	...	8	6,976	2.0							
	Heavy hardware.....	840	...	13	7,923	10.6							
	Wire screening.....	441	...	13	12,870	3.4							
	Other hardware.....	596	...	...	...	...			

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued							
East North Central Division							West North Central Division							
	All establishments.....	395,612	...	353	...	...		All establishments.....	(x)	...	83	...	...
	Those analyzing commodity lines, total	365,535	100.0	320	...	...		Those analyzing commodity lines, total	84,912	100.0	80	...	...
56	Hardware.....	908	0.2	6	5,469	16.6	45	Paints, varnishes, lacquers.....	104	0.1	5	6,048	1.7	
57	Plumbing, heating, air-conditioning.....	4,042	1.1	15	29,160	13.9	57	Plumbing, heating, air-conditioning.....	742	0.9	6	6,096	12.2	
	Furnaces (warm air).....	926	...	6	9,109	10.2	86	Industrial equipment, supplies.....	269	0.3	4	7,477	3.6	
	Oil burners.....	54	...	4	6,861	0.8	92	Scrap iron, steel.....	4,892	5.8	10	23,116	21.2	
	Fans, blowers, unit heaters and accessories.....	191	...	5	5,835	3.3	93	Iron, steel products (semi-finished).....	1,279	1.5	7	16,125	7.9	
	Pipe fittings, valves, specialties.....	1,410	...	6	15,700	9.0	94	Iron, steel products (flat).....	22,498	26.3	31	56,353	39.9	
	Other plumbing, heating equipment.....	1,461	...	...	...	...		Plates.....	5,896	...	9	34,081	17.0
82	General industrial machinery, equipment.....	319	0.1	7	5,762	5.5		Strip (hot, cold rolled).....	591	...	10	36,313	1.6	
83	Metal-working machinery.....	247	0.1	8	7,476	3.3		Sheets (cold rolled).....	2,565	...	12	38,168	6.7	
	Machine tools, equipment.....	173	...	5	6,995	2.5		Sheets (hot rolled).....	5,716	...	11	40,469	14.1	
	Miscellaneous metal-working machinery.....	74	...	...	...	...		Sheets (galvanized, other coated).....	2,050	...	12	40,188	5.1
86	Industrial equipment, supplies.....	2,540	0.7	13	38,089	6.7	95	Other flat iron, steel products.....	1,209	...	...	...	...
92	Scrap iron, steel.....	7,042	1.9	27	69,160	10.2		Not analyzed in detail.....	4,471	...	9	6,976	64.1	
93	Iron, steel products (semi-finished).....	9,571	2.6	23	24,820	38.6		Iron, steel wire and wire products.....	5,493	6.5	17	42,759	12.8	
	Sheet bars, tinplate bars.....	5,316	...	4	9,534	55.8		Woven wire fence, gates.....	918	...	7	8,450	10.9	
	Wire rods.....	1,251	...	4	5,215	24.0		Fence posts, fittings.....	415	...	8	20,761	2.0	
	Rough castings, foundry products.....	307	...	5	2,249	13.6		Barbed, twisted wire.....	363	...	6	7,458	4.9	
	Other semi-finished products.....	744	...	...	...	...		Nails (staples, tacks, brads).....	934	...	7	8,450	11.0
	Not analyzed in detail.....	1,953	...	5	3,338	64.3		Wire rope, cable (exc. insulated).....	137	...	7	7,035	1.9	
94	Iron, steel products (flat).....	158,619	43.4	148	270,188	58.7		Reinforcement mesh.....	966	...	10	14,292	6.8	
	Plates.....	24,112	...	54	153,264	15.7		Drawn wire.....	103	...	6	7,458	1.4	
	Strip (hot, cold rolled).....	13,723	...	62	150,676	9.1	96	Other iron, steel wire products.....	1,332	...	...	...	...
	Sheets (cold rolled).....	39,163	...	82	189,505	20.7		Not analyzed in detail.....	325	...	4	15,596	2.2	
	Sheets (hot rolled).....	35,060	...	88	205,248	17.1	96	Iron and steel finished products.....	18,352	21.6	28	53,082	34.6	
	Black plate.....	1,629	...	13	25,910	6.3		Rails, tieplates, splice bars, etc.....	1,353	...	5	21,472	6.3	
	Sheets (galvanized, other coated).....	9,438	...	46	127,279	7.4		Bar-size shapes (exc. reinforcement).....	2,649	...	7	24,357	10.9	
	Tin plate,terne plate.....	3,153	...	20	87,477	3.6		Bar-size shapes, cold finished.....	2,242	...	6	22,274	10.1	
	Other flat iron, steel products.....	4,945	...	28	79,438	6.2		Concrete reinforcement bars.....	3,455	...	11	38,369	9.0	
	Not analyzed in detail.....	27,336	...	24	32,402	84.4		Structural shapes (exc. bar-size shapes).....	4,829	...	10	30,240	13.3	
95	Iron, steel wire and wire products.....	15,036	4.1	61	90,620	16.6	97	Other finished products.....	3,824	...	...	...	...
	Woven wire fence, gates.....	1,530	...	14	20,147	7.6		Iron and steel pipe and tubes.....	16,872	19.9	18	32,191	52.4	
	Fence posts, fittings.....	131	...	9	16,626	0.8		Steel pipe, tubing (exc. seamless).....	8,023	...	14	30,006	26.7	
	Barbed, twisted wire.....	532	...	11	17,697	3.0		Seamless steel pipe, tubing.....	7,719	...	9	17,970	43.0	
	Nails (staples, tacks, brads).....	6,663	...	26	51,006	13.1	98	Other iron, steel pipe.....	1,130	...	...	...	...
	Wire rope, cable (exc. insulated).....	821	...	14	22,597	3.6		Alloy steel.....	1,873	2.2	10	24,250	7.7	
	Reinforcement mesh.....	305	...	9	8,418	3.6		Bars, hot rolled.....	213	...	5	21,834	1.0	
	Drawn wire.....	1,151	...	13	42,493	2.7		Bars, cold finished.....	16	...	4	9,523	0.2	
	Other iron, steel wire products.....	3,903	...	...	...	...		Sheet and strip.....	1,133	...	4	8,356	13.6
96	Iron and steel finished products.....	67,183	18.4	111	168,658	39.8		Other alloy steel.....	511	...	...	...	...
	Rails, tieplates, splice bars, etc.....	2,837	...	9	35,611	8.0	99	Stainless steel.....	468	0.6	7	11,676	4.0	
	Bar-size shapes (exc. reinforcement).....	20,798	...	54	129,245	16.1		Sheets.....	356	...	6	11,066	3.2	
	Hot rolled.....	19,366	...	51	121,787	15.9		Other stainless steel.....	112	...	...	...	...
	Bar-size shapes, cold finished.....	2,389	...	20	40,787	5.8	100	Building metal work, n.e.c.....	4,556	5.4	19	10,646	42.8	
	Concrete reinforcement bars.....	2,978	...	24	71,577	4.2		Nonferrous metals.....	945	1.1	11	12,480	7.6	
	Tool steel.....	12,232	...	49	129,032	9.5	101	Aluminum, alloy shapes, forms.....	547	...	8	10,359	5.3	
	Structural shapes (exc. bar-size shapes).....	6,583	...	...	...	...		Other nonferrous metals, basic shapes.....	398	...	...	...	...
	Other finished products.....	31,706	8.7	51	121,484	26.1	115	Paper (basic materials, paperboard).....	395	0.5	6	7,331	5.4	
97	Iron and steel pipe and tubes.....	710	...	4	3,867	18.4	126	Commodities, n.e.c.....	6,038	7.1	...	...	...
	Cast iron soil pipe.....	1,909	...	6	6,275	30.4		Service receipts.....	136	0.2	5	2,036	6.7	
	Steel pipe, tubing (exc. seamless).....	6,842	...	33	95,242	7.2	South Atlantic Division							
	Seamless steel pipe, tubing.....	16,210	...	23	63,048	25.7	All establishments.....							
	Not analyzed in detail.....	6,035	...	7	7,813	77.2	Those analyzing commodity lines, total.....							
98	Alloy steel.....	20,937	5.7	49	106,797	19.6	45	Paints, varnishes, lacquers.....	41	0.1	4	2,086	2.0	
	Bars, hot rolled.....	4,862	...	27	89,193	5.4	56	Hardware.....	943	2.3	6	3,390	27.8	
	Bars, cold finished.....	1,993	...	21	78,896	2.5	57	Plumbing, heating, air-conditioning.....	1,165	2.9	8	3,972	29.3	
	Tool steel.....	619	...	5	1,453	42.6	82	General industrial machinery, equipment.....	376	0.9	4	3,144	12.0	
	Pipe and tubes.....	330	...	5	1,152	28.6	83	Metal-working machinery.....	67	0.2	5	2,443	6.5	
	Sheet and strip.....	7,067	...	9	39,101	18.1	86	Industrial equipment, supplies.....	362	0.9	7	5,868	6.2	
	Other alloy steel.....	2,680	...	9	36,158	7.4	92	Scrap iron, steel.....	180	0.4	5	5,824	3.1	
	Not analyzed in detail.....	3,386	...	6	3,580	94.6	94	Iron, steel products (flat).....	10,547	26.2	35	25,258	41.8	
99	Stainless steel.....	17,983	4.9	47	117,707	15.3		Plates.....	1,600	...	11	8,434	19.0	
	Strip.....	1,881	...	11	47,630	3.9		Strip (hot, cold rolled).....	262	...	12	11,463	2.3	
	Sheets.....	8,716	...	21	95,488	9.1		Sheets (cold rolled).....	2,176	...	17	16,696	13.0	
	Bar and bar-size shapes.....	2,779	...	21	92,692	3.0		Sheets (hot rolled).....	1,281	...	17	14,932	8.6	
	Other stainless steel.....	4,607	...	...	...	...		Black plate.....	232	...	5	5,075	4.6
100	Building metal work, n.e.c.....	6,488	1.8	29	10,805	60.0		Sheets (galvanized, other coated).....	3,306	...	16	14,552	22.7	
101	Nonferrous metals.....	14,529	4.0	28	70,135	20.7		Tin plate,terne plate.....	199	...	5	6,530	3.0	
	Copper shapes, forms.....	1,317	...	12	38,749	3.4		Other flat iron, steel products.....	663	...	12	8,939	7.4	
	Aluminum, alloy shapes forms.....	8,504	...	18	57,824	14.7		Not analyzed in detail.....	828	...	5	2,660	31.1	
	Other nonferrous metals, basic shapes.....	4,708	...	...	...	...	95	Iron, steel wire and wire products.....	3,709	9.2	32	23,186	16.0
105	Building stone, slate concrete products.....	242	0.1	4	1,743	13.9		Woven wire fence, gates.....	603	...	7	5,596	10.8	
122	Junk and scrap (exc. iron and steel).....	345	0.1	4	9,109	3.8		Barbed, twisted wire.....	89	...	5	4,121	2.2	
	Commodities, n.e.c.....	6,000	1.6	...	...	...		Nails (staples, tacks, brads).....	885	...	10	8,638	10.2
126	Service receipts.....	1,798	0.5	11	34,246	5.2		Wire rope, cable (exc. insulated).....	250	...	6	4,110	6.1	
								Reinforcement mesh.....	517	...	11	7,041	7.3	
								Drawn wire.....	354	...	4	4,326	8.2	
								Other iron, steel wire products.....	1,011	...	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.71

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued						
South Atlantic Division—Continued							West South Central Division—Continued						
96	Iron and steel finished products..... Bar-size shapes (exc. reinforcement), hot rolled..... Bar-size shapes, cold finished..... Concrete reinforcement bars..... Tool steel..... Structural shapes (exc. bar-size shapes).. Other finished products.....	11,892 2,000 918 3,241 195 3,357 2,181	29.8 ...	39 14 10 15 8 19 ...	25,469 13,201 10,601 9,012 8,104 14,508 ...	46.7 15.2 8.6 36.0 2.4 23.1 ...	96	Iron and steel finished products..... Bar-size shapes (exc. reinforcement), hot rolled..... Bar-size shapes, cold finished..... Concrete reinforcement bars..... Structural shapes (exc. bar-size shapes).. Other finished products.....	12,519 2,444 806 2,953 4,738 1,578	19.7 ...	37 16 5 19 20 ...	33,272 22,586 6,571 22,674 23,358 ...	37.6 10.8 12.2 13.0 20.3 ...
97	Iron and steel pipe and tubes.....	1,303	3.2	12	14,398	9.0	97	Iron and steel pipe and tubes.....	15,045	23.9	38	34,171	44.0
98	Alloy steel.....	1,317	3.2	9	7,387	17.8		Cast iron soil pipe.....	736	...	8	10,443	7.0
99	Stainless steel.....	1,673	4.2	11	13,577	12.3		Cast iron pressure pipe.....	495	...	4	10,117	4.9
	Sheets.....	1,200	...	10	12,663	9.5		Steel pipe, tubing (exc. seamless).....	6,195	...	26	20,934	29.6
	Bar and bar-size shapes.....	128	...	4	6,433	2.0		Seamless steel pipe, tubing.....	5,051	...	18	24,632	20.5
	Other stainless steel.....	345	...	...	...	...		Not analyzed in detail.....	2,568	...	4	2,604	98.6
100	Building metal work, n.e.c.....	3,699	9.2	22	7,667	48.2	98	Alloy steel.....	3,075	4.8	16	22,340	13.8
101	Nonferrous metals.....	1,411	3.5	16	13,604	10.4		Bars, hot rolled.....	1,028	...	4	7,555	13.6
	Copper shapes, forms.....	406	...	5	6,109	6.6		Bars, cold finished.....	121	...	6	13,823	0.9
	Aluminum, alloy shapes, forms.....	737	...	11	9,935	7.4		Pipe and tubes.....	258	...	6	3,557	7.2
	Other nonferrous metals, basic shapes....	110	...	...	...	...		Other alloy steel.....	1,668	...	...	...	...
	Not analyzed in detail.....	158	...	4	2,200	7.2	99	Stainless steel.....	820	1.3	12	17,201	4.8
104	Brick, tile, terra cotta.....	244	0.6	4	1,474	16.6	100	Building metal work, n.e.c.....	5,498	8.7	21	7,955	69.1
126	Commodities, n.e.c.....	1,121	2.8	...	...	...	101	Nonferrous metals.....	1,277	2.0	12	15,591	8.2
	Service receipts.....	143	0.4	...	...	...		Copper shapes, forms.....	141	...	7	10,137	1.4
East South Central Division								Aluminum, alloy shapes, forms.....	796	...	5	4,129	19.3
	All establishments.....	17,045	...	30	...	...	104	Brick, tile, terra cotta.....	99	0.1	4	8,602	0.7
	Those analyzing commodity lines, total	15,331	100.0	25	...	...	106	Cement, lime, plaster, stucco.....	393	0.6	4	5,076	7.7
93	Iron and steel products (semi-finished)....	2,018	13.2	5	6,537	30.9	109	Glass (sheet and containers).....	128	0.2	4	3,554	3.6
94	Iron and steel products (flat).....	2,004	13.1	7	8,868	22.6	113	Millwork, veneer, other wood products....	329	0.5	5	4,208	7.8
95	Iron, steel wire and wire products.....	746	4.9	4	4,090	18.2	115	Paper (basic materials, paperboard).....	327	0.5	4	4,032	8.1
96	Iron and steel finished products..... Bar-size shapes (exc. reinforcement), hot rolled..... Concrete reinforcement bars..... Structural shapes (exc. bar-size shapes).. Other finished products.....	6,209 534 1,654 2,455 1,566	40.4 ...	11 4 6 4 ...	11,800 8,223 9,074 8,223 ...	52.6 6.5 18.2 29.8 ...	116	Building paper, board.....	327	...	4	4,032	8.1
97	Iron and steel pipe and tubes.....	789	5.1	5	8,586	9.2	126	Converted paper products.....	120	0.2	4	4,807	2.5
100	Building metal work, n.e.c.....	1,389	9.1	6	1,780	78.0		Commodities, n.e.c.....	3,109	4.9	...	...	...
126	Commodities, n.e.c.....	1,907	12.4	...	...	...		Service receipts.....	297	0.5	7	9,002	3.3
	Service receipts.....	269	1.8	...	...	...	Mountain Division						
West South Central Division								All establishments.....	13,997	...	29	...	...
	All establishments.....	(x)	...	108	...	...		Those analyzing commodity lines, total	13,828	100.0	27	...	...
	Those analyzing commodity lines, total	63,422	100.0	96	...	...	57	Plumbing, heating, air-conditioning.....	2,155	15.6	7	5,517	39.1
45	Paints, varnishes, lacquers.....	709	1.1	10	16,612	4.3	92	Scrap iron, steel.....	292	2.1	4	5,181	5.6
52	Electrical wiring supplies, construction materials.....	54	0.1	5	12,254	0.4	94	Iron, steel products (flat).....	953	6.9	9	6,437	14.8
56	Hardware.....	1,408	2.2	11	16,677	8.4		Plates.....	151	...	4	1,100	13.7
	Builders' hardware.....	184	...	5	5,742	3.2		Other flat iron, steel products.....	802	...	...	...	...
	Heavy hardware.....	440	...	6	12,068	3.6	95	Iron, steel wire and wire products.....	762	5.5	10	8,566	8.9
	Shelf, light hardware.....	280	...	6	12,685	2.2		Woven wire fence, gates.....	79	...	4	3,978	2.0
	Other hardware.....	504	...	...	...	...		Reinforcement mesh.....	250	...	6	7,547	3.3
57	Plumbing, heating, air-conditioning.....	1,992	3.1	10	17,506	11.4		Other iron, steel wire products.....	433	...	...	...	...
	Plumbing fixtures, equipment, supplies....	660	...	4	6,795	9.7	96	Iron, steel finished products..... Bar-size shapes (exc. reinforcement), hot rolled.....	535 535	...	5 5	3,882 3,882	13.8 13.8
	Pipe fittings, valves, specialties.....	927	...	8	15,750	5.9		Concrete reinforcement bars.....	2,572	...	5	6,904	37.2
	Other plumbing, heating equipment.....	405	...	...	...	...		Structural shapes (exc. bar-size shapes).. Other finished products.....	679 286	...	6 ...	1,275 ...	21.9 ...
80	Farm, garden machinery (exc. tractors)....	433	0.7	4	9,390	4.6	97	Iron and steel pipe and tubes.....	2,908	21.0	9	9,507	30.6
82	General industrial machinery, equipment....	282	0.4	5	9,479	3.0		Steel pipe, tubing (exc. seamless).....	901	...	5	6,953	12.9
83	Metal-working machinery.....	227	0.4	6	9,920	2.3		Other iron, steel pipe.....	2,007	...	...	...	...
84	Construction, mining, excavating machinery..	202	0.3	4	9,390	2.2	100	Building metal work, n.e.c.....	1,487	10.8	8	4,720	31.5
85	Special industry machinery, equipment.....	823	1.3	6	10,701	7.7		Commodities, n.e.c.....	1,199	8.7	...	...	...
86	Industrial equipment, supplies.....	276	0.4	7	12,730	2.2	Pacific Division						
92	Scrap iron, steel.....	1,138	1.8	7	4,880	23.3		All establishments.....	173,283	...	188	...	...
93	Iron, steel products (semi-finished).....	999	1.6	4	10,909	9.2		Those analyzing commodity lines, total	156,220	100.0	166	...	...
94	Iron, steel products (flat).....	7,480	11.8	29	36,795	20.3	52	Electrical wiring supplies, construction material.....	148	0.1	5	3,488	4.2
	Plates.....	2,689	...	11	13,918	19.3	56	Hardware.....	1,277	0.8	13	13,846	9.2
	Strip (hot, cold rolled).....	203	...	10	8,629	2.4		Builders' hardware.....	521	...	6	9,518	5.5
	Sheets (cold rolled).....	360	...	8	6,280	5.7		Heavy hardware.....	614	...	7	5,229	11.7
	Sheets (hot rolled).....	593	...	14	20,814	2.8		Other hardware.....	142	...	...	...	...
	Black plate.....	155	...	5	9,532	1.6	57	Plumbing, heating, air-conditioning.....	1,172	0.8	19	25,713	4.6
	Sheets (galvanized, other coated).....	936	...	14	21,605	4.3		Plumbing fixtures, equipment, supplies....	10	...	4	3,921	0.2
	Other flat iron, steel products.....	2,544	...	...	...	...		Pipe fittings, valves, specialties.....	1,038	...	14	21,490	4.8
95	Iron, steel wire and wire products.....	4,403	6.9	25	28,687	15.3		Other plumbing, heating equipment.....	124	...	...	...	...
	Woven wire fence, gates.....	924	...	12	17,373	5.3	82	General industrial machinery, equipment....	252	0.2	9	9,079	2.8
	Fence posts, fittings.....	153	...	6	6,405	2.4		Compressors, pumps.....	187	...	4	7,111	2.6
	Barbed, twisted wire.....	330	...	9	8,994	3.7		Other general industrial machinery.....	65	...	...	...	...
	Nails (staples, tacks, brads).....	570	...	10	13,956	4.1							
	Wire rope, cable (exc. insulated).....	86	...	7	12,787	0.7							
	Strand, galvanized.....	35	...	5	7,785	0.4							
	Reinforcement mesh.....	348	...	13	19,430	1.8							
	Drawn wire.....	456	...	8	16,292	2.8							
	Other iron, steel wire products.....	1,501	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Con.							NONFERROUS METALS, METAL WORK DISTRIBUTORS--Continued					
	Pacific Division--Continued							Middle Atlantic Division--Continued					
86	Industrial equipment, supplies.....	96	0.1	7	13,757	0.7	94	Iron, steel products (flat).....	546	0.1	7	74,291	0.7
92	Scrap iron, steel.....	1,321	0.8	19	25,753	5.1	95	Iron, steel wire and wire products.....	3,554	0.9	7	99,296	3.6
93	Iron, steel products (semi-finished).....	1,985	1.3	21	32,410	6.1	96	Iron and steel finished products.....	1,462	0.4	6	43,697	1.3
94	Iron, steel products (flat).....	38,352	24.5	82	103,759	37.0	99	Stainless steel.....	1,344	0.4	11	102,776	3.3
	Plates.....	12,468	...	59	87,854	14.2	101	Nonferrous metals.....	316,076	84.0	117	373,865	84.5
	Strip (hot, cold rolled).....	2,878	...	42	72,675	4.0		Copper shapes, forms.....	29,629	...	56	263,705	22.6
	Sheets (cold rolled).....	2,864	...	40	69,984	4.1		Aluminum, alloy shapes, forms.....	51,685	...	47	181,678	28.4
	Sheets (hot rolled).....	5,673	...	47	83,577	6.8		Tin and tin-base shapes, forms.....	14,508	...	25	120,667	12.0
	Black plate.....	4,709	...	8	69,215	6.0		Precious metals.....	19,442	...	22	121,916	15.9
	Sheets (galvanized, other coated).....	4,077	...	40	69,215	6.0		Other nonferrous metals, basic shapes.....	170,812	...	...	...	...
	Tin plate,terne plate.....	1,269	...	15	22,316	5.7	122	Junk and scrap (exc. iron and steel).....	4,888	1.3	4	54,192	9.0
	Other flat iron, steel products.....	2,340	...	23	31,529	7.4		Scrap metals, nonferrous.....	4,888	...	4	54,192	9.0
	Not analyzed in detail.....	5,826	...	11	8,115	71.8		Commodities, n.e.c., and service receipts.....	17,137	4.6	...	...	...
95	Iron, steel wire and wire products.....	10,228	6.5	53	50,984	20.1		East North Central Division					
	Woven wire fence, gates.....	1,860	...	13	16,764	11.1		All establishments.....	60,849	...	48	...	...
	Fence posts, fittings.....	1,027	...	11	17,213	6.0		Those analyzing commodity lines, total	60,711	100.0	46	...	...
	Barbed, twisted wire.....	618	...	12	19,054	3.2	57	Plumbing, heating, air-conditioning.....	1,977	3.2	6	14,129	14.0
	Nails (staples, tacks, brads).....	1,795	...	18	21,206	8.5	79	Miscellaneous professional, service equipment.....	526	0.9	4	12,203	4.3
	Wire rope, cable (exc. insulated).....	1,356	...	21	18,500	7.3	92	Scrap iron, steel.....	3,311	5.4	8	10,249	32.3
	Reinforcement mesh.....	1,032	...	14	25,198	4.1	93	Iron, steel products (flat).....	4,809	7.9	8	26,805	17.9
	Drawn wire.....	812	...	13	28,091	2.9	95	Iron, steel wire and wire products.....	1,509	2.5	7	32,873	4.6
	Other iron, steel wire products.....	1,106	...	5	632	98.4	97	Iron and steel pipe and tubes.....	1,951	3.2	6	31,273	6.2
	Not analyzed in detail.....	622	...	...	...	...		Steel pipe, tubing (exc. seamless).....	211	...	4	12,203	1.7
96	Iron and steel finished products.....	47,179	30.2	67	92,657	50.9		Seamless steel pipe, tubing.....	1,740	...	5	29,835	5.8
	Rails, tieplates, splice bars, etc.....	1,345	...	11	15,413	8.7	99	Stainless steel.....	1,715	2.8	9	35,073	4.9
	Bar-size shapes (exc. reinforcement), hot rolled.....	11,766	...	43	76,762	15.3	101	Nonferrous metals.....	43,707	72.1	46	60,711	72.1
	Bar-size shapes, cold finished.....	4,588	...	36	63,807	7.2		Copper shapes, forms.....	7,596	...	21	44,208	17.2
	Concrete reinforcement bars.....	6,107	...	27	44,241	13.8		Aluminum, alloy shapes, forms.....	10,103	...	24	44,441	22.7
	Tool steel.....	415	...	10	12,361	3.4		Tin and tin-base shapes, forms.....	183	...	5	1,559	11.7
	Structural shapes (exc. bar-size shapes).....	14,786	...	40	73,533	20.1		Precious metals.....	1,208	...	5	21,198	5.7
	Other finished products.....	8,172	...	...	...	...		Other nonferrous metals, basic shapes.....	18,497	...	21	41,131	65.4
97	Iron and steel pipe and tubes.....	17,817	11.4	54	73,070	24.4		Not analyzed in detail.....	6,120	...	7	9,506	64.0
	Cast iron soil pipe.....	164	...	4	1,726	9.5		Commodities, n.e.c.....	1,206	2.0	...	...	...
	Cast iron pressure pipe.....	1,269	...	5	3,053	41.6		West North Central Division					
	Steel pipe, tubing (exc. seamless).....	7,049	...	39	49,941	14.1		All establishments.....	(x)	...	12	...	...
	Seamless steel pipe tubing.....	7,985	...	5	43,357	18.1		Those analyzing commodity lines, total	15,438	100.0	11	...	...
	Not analyzed in detail.....	1,450	...	2	2,367	61.2	94	Iron, steel products (flat).....	252	1.6	4	6,943	3.6
98	Alloy steel.....	10,486	6.7	30	60,516	17.3	99	Stainless steel.....	1,166	7.6	4	6,943	16.8
	Bars, hot rolled.....	2,953	...	18	41,163	7.2	101	Nonferrous metals.....	12,074	78.2	11	15,438	78.2
	Bars, cold finished.....	895	...	15	34,464	2.6		Copper shapes, forms.....	4,582	...	7	13,039	35.1
	Tool steel.....	826	...	6	15,702	5.3		Aluminum, alloy shapes, forms.....	5,727	...	9	12,662	45.2
	Pipe and tubes.....	4,107	...	7	12,700	32.3		Other nonferrous metals, basic shapes.....	1,765	...	...	...	...
	Sheet and strip.....	634	...	9	23,926	2.6		Commodities, n.e.c.....	1,946	12.6	...	...	...
	Other alloy steel.....	1,071	...	...	...	...		South Atlantic Division					
99	Stainless steel.....	6,057	3.9	33	62,224	9.7		All establishments.....	(x)	...	18	...	...
	Strip.....	348	...	10	18,699	1.9		Those analyzing commodity lines, total	6,114	100.0	15	...	...
	Sheets.....	2,770	...	24	47,732	5.8	94	Iron, steel products (flat).....	252	1.6	4	6,943	3.6
	Bars and bar-size shapes.....	843	...	14	34,984	2.4	99	Stainless steel.....	1,166	7.6	4	6,943	16.8
	Other stainless steel.....	2,096	...	...	...	...	101	Nonferrous metals.....	12,074	78.2	11	15,438	78.2
100	Building metal work, n.e.c.....	4,309	2.8	20	16,725	25.8		Copper shapes, forms.....	4,582	...	7	13,039	35.1
101	Nonferrous metals.....	6,444	4.1	33	44,351	14.5		Aluminum, alloy shapes, forms.....	5,727	...	9	12,662	45.2
	Copper shapes, forms.....	322	...	7	8,199	3.9		Other nonferrous metals, basic shapes.....	1,765	...	...	...	...
	Aluminum, alloy shapes, forms.....	6,035	...	29	40,937	14.7		Commodities, n.e.c.....	1,946	12.6	...	...	...
	Other nonferrous metals, basic shapes.....	87	...	...	...	...		East South Central Division					
103	Coal, coke.....	231	0.1	4	6,417	3.6		(Not analyzed by commodity lines)					
106	Cement, lime, plaster, stucco.....	412	0.3	4	3,385	12.2		West South Central Division					
105	Paper (basic materials, paperboard).....	647	0.4	7	4,982	13.0		(Not analyzed by commodity lines)					
122	Junk and scrap (exc. iron and steel).....	353	0.2	6	6,049	5.8		Mountain Division					
	Scrap metals, nonferrous.....	319	...	4	3,382	9.4		(Not analyzed by commodity lines)					
	Other waste materials.....	34	...	...	...	...	101	Nonferrous metals.....	4,566	74.7	15	6,114	74.7
124	Second-hand merchandise.....	425	0.3	7	4,888	8.7		Copper shapes, forms.....	1,740	...	7	5,145	33.8
126	Commodities, n.e.c.....	3,883	2.5	...	...	...		Aluminum, alloy shapes, forms.....	1,644	...	10	5,610	29.3
	Service receipts.....	3,146	2.0	16	22,178	14.2		Other nonferrous metals, basic shapes.....	1,182	...	...	...	...
	NONFERROUS METALS, METAL WORK DISTRIBUTORS							Commodities, n.e.c.....	1,548	25.3	...	...	...
	New England Division							East South Central Division					
	All establishments.....	(x)	...	17	...	...		(Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	18,658	100.0	16	...	...		West South Central Division					
99	Stainless steel.....	176	0.9	8	11,521	1.5		(Not analyzed by commodity lines)					
101	Nonferrous metals.....	15,515	83.2	16	18,658	83.2		Mountain Division					
	Copper shapes, forms.....	3,012	...	8	13,697	22.0		(Not analyzed by commodity lines)					
	Aluminum, alloy shapes, forms.....	5,093	...	10	14,292	35.6		Pacific Division					
	Other nonferrous metals, basic shapes.....	7,410	...	...	...	...		All establishments.....	14,116	...	25	...	...
	Commodities, n.e.c.....	2,967	15.9	...	...	...		Those analyzing commodity lines, total	14,116	100.0	25	...	...
	Middle Atlantic Division						99	Stainless steel.....	1,501	10.6	8	8,861	16.9
	All establishments.....	376,784	...	126	...	...	101	Nonferrous metals.....	10,782	76.4	25	14,116	76.4
	Those analyzing commodity lines, total	376,125	100.0	119	...	...		Copper shapes, forms.....	2,541	...	5	5,189	49.0
56	Hardware.....	394	0.1	9	99,413	0.4		Aluminum, alloy shapes, forms.....	4,903	...	13	8,383	58.5
91	Metallic ores, concentrates.....	24,140	6.4	9	191,682	12.6		Other nonferrous metals, basic shapes.....	3,338	...	...	...	...
93	Iron, steel products (semi-finished).....	6,584	1.8	4	99,427	6.6		Commodities, n.e.c.....	1,833	13.0	...	...	...

MERCHANT WHOLESALERS

11.73

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	IRON, STEEL SCRAP DEALERS							IRON, STEEL SCRAP DEALERS—Continued					
	New England Division							East North Central Division—Continued					
	All establishments.....	72,765	...	201	...	...		Iron and steel pipe and tubes.....	773	0.1	19	27,495	2.8
	Those analyzing commodity lines, total	71,537	100.0	192	...	...	97	Steel pipe tubing (exc. seamless).....	182	...	14	19,107	1.0
92	Scrap iron, steel.....	60,709	84.8	192	71,537	84.8		Seamless steel pipe, tubing.....	346	...	4	2,990	11.6
94	Iron, steel products (flat).....	71	0.1	4	1,019	7.0		Other iron, steel pipe.....	245	...	...	...	...
101	Nonferrous metals.....	1,049	1.5	9	2,990	35.1	101	Nonferrous metals.....	4,521	0.6	30	38,728	11.7
	Junk and scrap (exc. iron and steel).....	8,842	12.4	82	27,561	32.1	111	Lumber (rough, dressed, finished).....	868	0.1	5	4,015	21.6
122	Scrap metals, nonferrous.....	6,694	...	58	24,823	27.0		Junk and scrap (exc. iron and steel).....	30,778	4.4	355	157,722	19.5
	Waste rags.....	311	...	27	3,802	8.2	122	Scrap metals, nonferrous.....	16,081	...	263	132,273	12.2
	Waste rubber.....	13	...	6	2,752	0.5		Waste rags.....	1,561	...	153	61,156	2.6
	Other waste materials.....	424	...	19	3,283	12.9		Waste rubber.....	29	...	47	38,215	0.8
	Not analyzed in detail.....	1,400	...	19	2,032	68.9		Other waste materials.....	3,664	...	148	64,247	5.7
	Commodities, n.e.c., and service receipts...	866	1.2	...	...	...		Not analyzed in detail.....	9,152	...	62	13,315	68.7
	Middle Atlantic Division							Commodities, n.e.c., and service receipts...	3,697	0.5	...	...	...
	All establishments.....	450,991	...	696	...	...		West North Central Division					
	Those analyzing commodity lines, total	445,278	100.0	657	...	...		All establishments.....	144,832	...	430	...	...
57	Plumbing, heating, air-conditioning.....	578	0.1	5	6,054	9.5		Those analyzing commodity lines, total	143,435	100.0	412	...	...
82	General industrial machinery, equipment.....	596	...	7	2,971	20.1	22	Hides, skins, raw furs.....	2,232	1.6	23	11,831	18.9
91	Metallic ores, concentrates.....	1,234	0.3	10	24,411	5.0		Wool, related products.....	153	0.1	12	9,970	1.5
92	Scrap iron, steel.....	395,468	88.9	657	445,278	88.9	50	Motor vehicles.....	138	0.1	13	883	15.6
93	Iron, steel products (semi-finished).....	2,000	0.4	12	21,627	9.2		Passenger cars (used).....	126	...	12	876	14.4
	Iron, steel products (flat).....	3,343	0.8	17	47,468	7.0		Other motor vehicles.....	12	...	...	...	...
	Plates.....	783	...	12	41,179	1.9	51	Automotive parts, accessories, etc.....	841	0.6	38	4,033	20.8
	Strip (hot, cold rolled).....	152	...	5	34,676	0.4		Batteries, electrical parts.....	24	...	4	651	3.7
	Sheets (cold rolled).....	422	...	4	20,914	2.0		Tires, tubes.....	21	...	6	992	2.1
	Sheets (hot rolled).....	1,401	...	4	24,561	5.7		Parts (exc. batteries, electrical parts).....	625	...	26	3,239	19.3
	Other flat iron, steel products.....	585	...	...	...	...		Accessories.....	41	...	5	917	4.5
95	Iron, steel wire and wire products.....	1,896	0.4	7	40,078	4.7		Other automotive supplies.....	101	...	9	663	15.2
	Iron and steel finished products.....	3,000	0.7	17	42,047	7.1	57	Plumbing, heating, air-conditioning.....	108	0.1	8	1,929	5.6
	Rails, tieplates, splice bars, etc.....	724	...	5	23,202	3.1	92	Scrap iron, steel.....	118,296	82.4	412	143,435	82.4
	Bar-size shapes (exc. reinforcements), hot rolled.....	688	...	5	23,407	2.9	93	Iron, steel products (semi-finished).....	1,984	1.4	15	3,163	62.7
	Concrete reinforcement bars.....	126	...	6	23,663	0.5	94	Iron, steel products (flat).....	822	0.6	10	4,337	19.0
	Structural shapes (exc. bar-size shapes).....	1,431	...	15	41,793	3.4	95	Iron, steel wire and wire products.....	195	0.1	4	1,259	15.5
	Other finished products.....	31	...	...	...	...		Iron and steel finished products.....	255	0.2	8	3,114	8.2
97	Iron and steel pipe and tubes.....	516	0.1	13	40,133	1.3		Bar-size shapes (exc. reinforcement), hot rolled.....	65	...	4	1,711	3.8
	Cast iron soil pipe.....	49	...	5	7,602	0.6		Structural shapes (exc. bar-size shapes).....	117	...	5	1,873	6.2
	Steel pipe, tubing (exc. seamless).....	345	...	10	39,984	0.9		Other finished products.....	73	...	...	...	...
	Other iron, steel pipe.....	122	...	...	...	...	97	Iron and steel pipe and tubes.....	1,413	1.0	15	6,388	22.1
101	Nonferrous metals.....	6,226	1.4	20	45,183	13.8		Cast iron soil pipe.....	277	...	6	1,590	17.4
	Copper shapes, forms.....	751	...	10	5,144	14.6		Steel pipe, tubing (exc. seamless).....	552	...	9	5,081	10.9
	Aluminum, alloy shapes, forms.....	3,223	...	10	37,366	8.6		Seamless steel pipe, tubing.....	555	...	6	4,707	11.8
	Tin and tin-base shapes, forms.....	459	...	6	18,732	2.4		Other iron, steel pipe.....	29	...	...	...	...
	Other nonferrous metals, basic shapes.....	1,686	...	10	8,332	20.2		Nonferrous metals.....	466	0.3	12	4,149	11.9
	Not analyzed in detail.....	97	...	4	5,780	1.7	103	Coal, coke.....	107	0.1	6	1,076	9.2
122	Junk and scrap (exc. iron and steel).....	26,462	5.9	241	117,640	22.5	122	Junk and scrap (exc. iron and steel).....	15,649	10.9	174	54,800	28.6
	Scrap metals, nonferrous.....	16,236	...	164	103,949	15.6		Scrap metals, nonferrous.....	12,893	...	127	46,908	27.5
	Waste rags.....	831	...	80	17,411	4.8		Waste rags.....	284	...	39	14,657	1.9
	Waste rubber.....	166	...	36	10,670	1.6		Waste rubber.....	8	...	5	8,572	0.1
	Other waste materials.....	1,308	...	64	16,319	8.0		Other waste materials.....	179	...	29	6,752	2.6
	Not analyzed in detail.....	7,921	...	52	11,024	71.8		Not analyzed in detail.....	2,285	...	39	7,440	30.7
124	Second-hand merchandise.....	1,226	0.3	27	13,042	9.4	124	Second-hand merchandise.....	129	0.1	19	1,461	8.7
	Commodities, n.e.c., and service receipts...	2,343	0.5	...	...	...		Commodities, n.e.c., and service receipts...	647	0.4	...	...	...
125	Service receipts.....	390	0.1	13	12,239	3.2		South Atlantic Division					
	East North Central Division							All establishments.....	107,870	...	242	...	...
	All establishments.....	706,045	...	894	...	...		Those analyzing commodity lines, total	102,209	100.0	225	...	...
	Those analyzing commodity lines, total	699,469	100.0	843	...	...	22	Hides, skins, raw furs.....	117	0.1	5	749	15.6
51	Automotive parts, accessories, etc.....	570	0.1	38	4,006	14.2	51	Automotive parts, accessories, etc.....	238	0.3	8	5,185	6.5
	Tires, tubes.....	70	...	15	2,663	2.6		Parts (exc. batteries, electrical parts).....	126	...	10	3,148	4.0
	Parts (exc. batteries, electrical parts).....	352	...	31	2,553	47.7		Accessories.....	27	...	5	2,544	1.1
	Accessories.....	51	...	8	674	7.6		Other automotive supplies.....	141	...	...	...	...
	Other automotive supplies.....	65	...	...	...	...	57	Plumbing, heating, air-conditioning.....	740	0.7	6	3,924	18.8
	Not analyzed in detail.....	32	...	6	176	18.2	92	Scrap iron, steel.....	81,689	80.0	225	102,209	80.0
57	Plumbing, heating, air-conditioning.....	623	0.1	16	19,050	3.3	96	Iron and steel finished products.....	338	0.3	8	5,185	6.5
87	Metal-working machinery.....	1,086	0.2	5	16,778	6.5	97	Iron and steel pipe and tubes.....	86	0.1	4	3,542	2.4
91	Metallic ores, concentrates.....	6,890	1.0	8	14,442	47.7	101	Nonferrous metals.....	6,682	6.5	11	23,095	28.9
92	Scrap iron, steel.....	630,696	90.2	843	699,469	90.2		Junk and scrap (exc. iron and steel).....	9,354	9.2	91	37,099	25.2
93	Iron, steel products (semi-finished).....	2,903	0.4	17	18,730	15.5		Scrap metals, nonferrous.....	6,075	...	63	31,642	19.2
94	Iron, steel products (flat).....	11,158	1.6	30	83,829	13.3		Waste rags.....	356	...	36	15,601	2.3
	Iron and steel finished products.....	4,906	0.7	30	70,233	7.0	122	Waste rubber.....	37	...	19	8,297	0.8
	Rails, tieplates, splice bars, etc.....	3,070	...	5	30,093	10.2		Other waste materials.....	360	...	19	8,067	4.5
	Bar-size shapes (exc. reinforcements), hot rolled.....	346	...	6	25,428	1.4		Not analyzed in detail.....	2,526	...	22	3,921	64.4
	Bar-size shapes, cold finished.....	17	...	4	3,163	0.5	124	Second-hand merchandise.....	841	0.8	12	6,499	12.9
	Structural shapes (exc. bar-size shapes).....	582	...	18	29,986	1.9		Commodities, n.e.c., and service receipts...	2,068	2.0	...	...	...
	Other finished products.....	28	...	...	...	...			
	Not analyzed in detail.....	863	...	6	13,516	6.4							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	IRON, STEEL SCRAP DEALERS—Continued							WASTE MATERIALS DEALERS—Continued					
	East South Central Division							New England Division—Continued					
	All establishments.....	80,109	...	127	...	...	124	Second-hand merchandise.....	123	0.1	4	423	29.1
	Those analyzing commodity lines, total	79,016	100.0	121	...	...		Commodities, n.e.c.....	2,948	2.4	...	...	...
22	Hides, skins, raw furs.....	910	1.2	8	13,718	6.6	126	Service receipts.....	92	0.1	7	3,166	...
92	Scrap iron, steel.....	68,927	87.3	121	79,016	87.3		Middle Atlantic Division					
96	Iron and steel finished products.....	1,357	1.7	4	15,616	8.7		All establishments.....	344,083	...	1,953	...	...
101	Nonferrous metals.....	1,672	2.1	6	7,716	21.7		Those analyzing commodity lines, total	339,551	100.0	1,783	...	...
122	Junk and scrap (exc. iron and steel).....	4,455	5.6	50	33,571	13.3	82	General industrial machinery equipment.....	325	3.1	4	2,621	12.2
	Scrap metal, nonferrous.....	2,840	...	32	29,354	9.7	92	Scrap iron, steel.....	22,407	6.7	282	54,635	41.4
	Waste rags.....	142	...	17	8,412	0.7	93	Iron, steel products (semi-finished).....	767	0.2	10	3,643	21.1
	Waste rubber.....	23	...	11	10,935	0.7		Nonferrous metals.....	12,790	3.8	23	24,606	52.0
	Other waste materials.....	244	...	8	13,268	1.8		Copper shapes, forms.....	2,046	...	13	8,358	24.4
	Not analyzed in detail.....	1,206	...	16	3,257	37.0		Aluminum, alloy shapes, forms.....	1,499	...	11	7,951	61.6
124	Second-hand merchandise.....	84	0.1	4	593	14.2	101	Tin and tin-base shapes, forms.....	411	...	4	6,871	61.6
	Commodities, n.e.c.....	1,611	2.0	...	...	...		Other nonferrous metals, basic shapes.....	8,834	...	...	...	...
	West South Central Division						115	Paper (basic materials, paperboard).....	380	0.1	8	2,643	14.4
	All establishments.....	89,840	...	240	...	...	122	Junk and scrap (exc. iron and steel).....	290,137	86.5	1,783	335,551	86.5
	Those analyzing commodity lines, total	88,256	100.0	228	...	...		Scrap metals, nonferrous.....	76,038	...	617	124,267	61.4
22	Hides, skins, raw furs.....	202	0.2	4	1,874	10.8		Waste rags.....	65,128	...	712	118,784	54.1
51	Automotive parts, accessories, etc.....	99	0.1	8	786	7.5		Waste rubber.....	4,395	...	136	25,088	17.5
83	Metal-working machinery.....	75	0.1	5	989	7.6		Other waste materials.....	81,075	...	732	123,157	65.5
92	Scrap iron, steel.....	64,706	73.3	228	88,256	73.3		Not analyzed in detail.....	63,501	...	471	65,921	63.5
93	Iron, steel products (semi-finished).....	2,154	2.4	8	11,217	19.2	124	Second-hand merchandise.....	2,256	0.7	15	3,567	96.3
94	Iron, steel products (flat).....	670	0.8	13	15,798	4.2		Commodities, n.e.c.....	6,132	1.8	...	...	...
	Plates.....	182	...	8	15,006	1.2	126	Service receipts.....	357	0.1	24	11,024	3.4
	Sheets (hot rolled).....	97	...	4	2,739	3.5		East North Central Division					
	Other flat iron, steel products.....	391	...	...	...	...		All establishments.....	272,267	...	965	...	...
96	Iron and steel finished products.....	1,156	1.3	9	11,410	10.1		Those analyzing commodity lines, total	262,119	100.0	868	...	...
97	Iron and steel pipe and tubes.....	2,090	2.4	12	16,145	12.9	22	Hides, skins, raw furs.....	868	0.3	17	4,531	19.4
99	Stainless steel.....	96	0.1	4	4,990	1.9	51	Automotive parts, accessories, etc.....	291	0.1	17	3,415	8.2
101	Nonferrous metals.....	1,426	1.6	10	5,569	25.6		Parts (exc. batteries, electrical parts).....	159	...	10	1,302	12.1
	Copper shapes, forms.....	71	...	6	4,608	1.5		Other automotive supplies.....	132	...	...	...	...
	Aluminum, alloy shapes, forms.....	1,058	...	5	4,558	23.2	92	Scrap iron, steel.....	32,528	12.4	307	79,065	41.1
	Tin and tin-base shapes, forms.....	69	...	4	1,410	4.9	93	Iron, steel products (semi-finished).....	1,754	0.7	9	10,367	16.5
	Other nonferrous metals, basic shapes.....	228	...	...	...	...	94	Iron, steel products (flat).....	6,465	0.2	4	7,228	7.2
122	Junk and scrap (exc. iron and steel).....	14,620	16.6	81	45,586	32.1	96	Iron and steel finished.....	1,092	0.4	10	7,643	14.1
	Scrap metals, nonferrous.....	11,929	...	66	42,312	28.2	101	Nonferrous metals.....	1,791	0.7	10	7,898	22.2
	Waste rags.....	306	...	18	6,172	5.0		Aluminum, alloy shapes, forms.....	1,019	...	4	6,822	14.1
	Waste rubber.....	19	...	7	4,402	0.4		Other nonferrous metals, basic shapes.....	572	...	...	...	...
	Other waste materials.....	193	...	14	9,575	2.0		Not analyzed in detail.....	200	...	6	1,076	18.0
	Not analyzed in detail.....	2,173	...	13	3,071	70.8	103	Coal, coke.....	262	0.1	7	2,224	11.8
124	Second-hand merchandise.....	291	0.3	6	3,721	7.8	122	Junk and scrap (exc. iron and steel).....	217,934	83.2	868	262,119	83.2
	Commodities, n.e.c., and service receipts.....	711	0.8	...	...	...		Scrap metals, nonferrous.....	83,531	...	487	146,374	57.7
	Mountain Division							Waste rags.....	34,487	...	404	110,499	31.2
	All establishments.....	6,434	...	62	...	...		Waste rubber.....	6,329	...	129	42,434	16.4
	Those analyzing commodity lines, total	5,946	100.0	54	...	...		Other waste materials.....	66,137	...	421	123,970	53.3
92	Scrap iron, steel.....	4,582	77.1	54	5,946	77.1		Not analyzed in detail.....	26,850	...	181	31,169	86.1
122	Junk and scrap (exc. iron and steel).....	1,066	17.9	25	2,872	37.1	124	Second-hand merchandise.....	1,302	0.5	21	4,825	27.0
	Scrap metals, nonferrous.....	387	...	18	1,756	22.0		Commodities, n.e.c.....	3,463	1.3	...	...	...
	Other waste materials.....	281	...	...	...	...	126	Service receipts.....	369	0.1	17	11,457	3.8
	Not analyzed in detail.....	398	...	5	685	58.1		West North Central Division					
	Commodities, n.e.c., and service receipts.....	298	5.0	...	...	...		All establishments.....	59,811	...	307	...	...
	Pacific Division							Those analyzing commodity lines, total	57,332	100.0	272	...	...
	All establishments.....	40,542	...	162	...	...	82	General industrial machinery, equipment.....	127	0.2	4	2,061	6.2
	Those analyzing commodity lines, total	38,648	100.0	143	...	...	86	Industrial equipment, supplies.....	205	0.4	4	2,838	7.2
50	Motor vehicles.....	31	0.1	4	437	7.1	92	Scrap iron, steel.....	7,952	13.9	83	18,127	43.5
51	Automotive parts, accessories, etc.....	85	0.2	6	506	16.8	96	Iron and steel finished products.....	356	0.6	4	2,539	14.0
57	Plumbing, heating, air-conditioning.....	65	0.2	4	1,467	4.4	122	Junk and scrap (exc. iron and steel).....	45,431	79.2	272	57,332	79.2
92	Scrap iron, steel.....	27,034	69.9	143	38,648	69.9		Scrap metals, nonferrous.....	16,977	...	135	27,445	61.8
93	Iron, steel products (semi-finished).....	620	1.6	7	1,246	49.8		Waste rags.....	5,452	...	93	23,942	22.8
94	Iron, steel products (flat).....	308	0.8	6	2,275	13.5		Waste rubber.....	171	...	23	5,445	3.1
97	Iron and steel pipe and tubes.....	269	0.7	5	1,490	18.0	22	Other waste materials.....	936	...	97	21,819	42.6
101	Nonferrous metals.....	1,100	2.8	9	3,409	32.3	51	Not analyzed in detail.....	13,795	...	99	16,189	85.2
122	Junk and scrap (exc. iron and steel).....	5,900	15.3	49	14,139	41.7		Commodities, n.e.c., and service receipts.....	1,183	2.1	...	...	...
124	Second-hand merchandise.....	857	2.2	20	4,995	18.6							
	Commodities, n.e.c., and service receipts.....	2,379	6.2	...	...	...				
	WASTE MATERIALS DEALERS												
	New England Division												
	All establishments.....	122,096	...	597	...	...	86	General industrial machinery, equipment.....	127	0.2	4	2,061	6.2
	Those analyzing commodity lines, total	119,935	100.0	568	...	...	92	Scrap iron, steel.....	7,952	13.9	83	18,127	43.5
92	Scrap iron, steel.....	4,994	4.2	98	17,042	29.3	96	Iron and steel finished products.....	356	0.6	4	2,539	14.0
122	Junk and scrap (exc. iron and steel).....	111,778	93.2	568	119,935	93.2	122	Junk and scrap (exc. iron and steel).....	45,431	79.2	272	57,332	79.2
	Scrap metals, nonferrous.....	32,778	...	219	44,523	73.6		Scrap metals, nonferrous.....	16,977	...	135	27,445	61.8
	Waste rags.....	32,344	...	294	51,245	63.1		Waste rags.....	5,452	...	93	23,942	22.8
	Waste rubber.....	1,704	...	61	8,824	19.1		Waste rubber.....	171	...	23	5,445	3.1
	Other waste materials.....	25,058	...	223	38,200	65.6		Other waste materials.....	936	...	97	21,819	42.6
	Not analyzed in detail.....	19,894	...	95	20,039	99.3		Not analyzed in detail.....	13,795	...	99	16,189	85.2

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
WASTE MATERIALS DEALERS—Continued													
South Atlantic Division													
	All establishments.....	98,758	...	295	...	...		All establishments.....	(x)	...	137	...	...
	Those analyzing commodity lines, total	96,594	100.0	273	...	...		Those analyzing commodity lines, total	90,263	100.0	130	...	...
22	Hides, skins, raw furs.....	531	0.5	7	2,563	20.7	32	Men's boys' clothing, furnishings (exc. shoes).....	40	0.1	4	575	7.0
51	Automotive parts, accessories, etc.....	139	0.1	6	1,324	10.5	37	Miscellaneous dry goods.....	150	0.5	7	1,465	10.2
	Parts (exc. batteries, electrical parts).. Other automotive supplies.....	102 37	...	4	1,048 ...	9.7	42	Kitchen utensils, miscellaneous homewares.. Furniture (household, office, store).....	64 303	0.2 1.0	5 4	1,682 1,585	3.8 19.1
57	Plumbing, heating, air-conditioning.....	204	0.2	5	1,003	20.3	44	Drugs, drug sundries.....	59	0.2	6	1,671	3.5
92	Scrap iron, steel.....	7,213	7.5	71	17,613	41.0	65	Photographic goods.....	6,509	21.5	22	9,253	70.3
93	Iron, steel products (semi-finished).....	223	0.2	6	799	27.9	73	School equipment, supplies.....	187	0.6	9	1,764	10.6
94	Iron, steel products (flat).....	104	0.1	4	1,695	6.1	116	Converted paper products.....	151	0.5	7	1,346	11.2
96	Iron and steel finished products.....	85	0.1	4	1,050	8.1		Paper bags.....	88	...	5	1,062	8.3
								Miscellaneous converted paper products.....	63	...	...	...	...
122	Junk and scrap (exc. iron and steel).....	85,528	88.7	273	96,594	88.7	117	Books, magazines, printed materials.....	23	0.1	6	983	2.3
	Scrap metals, nonferrous.....	14,658	...	127	26,386	60.1	119	Toys, games, athletic goods.....	19,671	65.0	101	23,525	83.6
	Waste rags.....	32,368	...	112	48,137	67.2		Small arms, ammunition.....	337	...	7	1,142	29.5
	Waste rubber.....	202	...	25	6,312	3.2		Toys, games.....	6,736	...	49	9,385	71.8
	Other waste materials.....	19,323	...	108	31,647	61.0		Bicycles.....	1,367	...	15	3,314	41.2
	Not analyzed in detail.....	18,977	...	63	19,702	96.3		Children's vehicles (exc. bicycles).....	189	...	12	2,703	7.0
	Commodities, n.e.c., and service receipts...	2,567	2.6	...	...	...		Other athletic goods.....	7,145	...	35	8,571	83.4
								Not analyzed in detail.....	3,897	...	19	6,305	61.8
East South Central Division													
	All establishments.....	23,273	...	104	...	...		Middle Atlantic Division					
	Those analyzing commodity lines, total	22,461	100.0	90	...	...		All establishments.....	228,946	...	801	...	...
22	Hides, skins, raw furs.....	204	0.9	4	1,131	18.0		Those analyzing commodity lines, total	222,242	100.0	720	...	...
92	Scrap iron, steel.....	5,924	26.4	23	10,800	54.8	3	Confectionery.....	167	0.1	7	1,760	9.5
								Candy, including chocolate.....	110	...	4	616	17.8
122	Junk and scrap (exc. iron and steel).....	14,888	66.2	90	22,461	66.2		Other confections.....	57	...	...	...	...
	Scrap metals, nonferrous.....	4,547	...	38	13,597	33.4	18	Smokers' supplies, razor blades, etc.....	1,049	0.5	10	3,210	32.7
	Waste rags.....	2,785	...	32	9,623	28.9	32	Men's, boys' clothing, furnishings (exc. shoes).....	713	0.3	8	3,480	20.5
	Waste rubber.....	978	...	12	5,414	18.1	35	Piece goods (woven).....	139	0.1	6	721	19.3
	Other waste materials.....	2,819	...	32	7,965	35.4	37	Miscellaneous dry goods.....	729	0.3	12	3,142	23.2
	Not analyzed in detail.....	3,759	...	27	4,373	86.0	39	China, glassware, crockery.....	2,084	0.9	12	7,062	29.5
124	Second-hand merchandise.....	220	1.0	6	717	30.7	40	Kitchen utensils, miscellaneous homewares.. Drugs, drug sundries.....	1,541 395	0.7 0.2	11 13	3,693 3,509	11.7 41.2
	Commodities, n.e.c., and service receipts...	1,189	5.3	...	...	...	54	Radios, television sets, home appliances, and specialties.....	1,421	0.6	26	18,978	7.5
126	Service receipts.....	36	0.2	...	...	...		Radio sets, tubes, etc., public address system.....	613	...	12	4,552	13.5
								Other electric appliances, specialties.. Not analyzed in detail.....	451 357	...	...	...	20.9
West South Central Division													
	All establishments.....	26,719	...	133	...	...		Hardware.....	2,226	1.0	7	11,799	18.9
	Those analyzing commodity lines, total	25,350	100.0	116	...	...	65	Photographic goods.....	69,101	31.1	130	73,799	93.6
51	Automotive accessories, etc.....	54	0.2	5	505	10.7	69	Fountain pens, pencils.....	393	0.2	30	8,307	4.7
92	Scrap iron, steel.....	3,688	14.5	33	11,182	33.0	71	Stationers', office supplies (exc. paper).. School equipment, supplies.....	758 1,011	0.3 0.4	19 32	4,159 7,218	18.2 14.0
122	Junk and scrap (exc. iron and steel).....	20,748	82.0	116	25,350	82.0	79	Miscellaneous professional, service equipment.....	2,261	1.0	6	3,438	65.8
124	Second-hand merchandise.....	51	0.2	4	37.2	...	116	Converted paper products.....	539	0.2	24	4,870	11.1
	Commodities, n.e.c., and service receipts...	723	2.8	...	...	...		Paper stationery, office supplies.....	373	...	21	4,561	8.2
126	Service receipts.....	86	0.3	4	4,583	1.9		Paper bags.....	86	...	9	2,228	3.8
								Boxes, containers (paper, paperboard).. Miscellaneous converted paper products...	45 35	...	4	1,487	3.0
Mountain Division													
	All establishments.....	9,172	...	62	...	...		Books, magazines, printed materials.....	387	0.2	11	4,238	9.1
	Those analyzing commodity lines, total	8,787	100.0	51	...	...	117	Books, magazines, newspapers..... Miscellaneous engraved, printed products..	332 55	...	6	2,895	11.5
22	Hides, skins, raw furs.....	190	2.1	4	872	21.8	118	Jewelry, silverware, trophies.....	904	0.4	28	7,465	12.1
92	Scrap iron, steel.....	1,542	17.5	19	3,836	40.2		Clocks, watches.....	424	...	13	5,027	8.4
122	Junk and scrap (exc. iron and steel).....	6,548	74.6	51	8,787	74.6		Costume jewelry.....	222	...	7	2,828	7.8
	Scrap metals, nonferrous.....	2,394	...	26	4,804	49.8		Other jewelry items.....	209	...	...	...	...
	Waste rags.....	181	...	16	2,801	6.5		Not analyzed in detail.....	49	...	4	212	23.1
	Waste rubber.....	53	...	4	299	17.7	119	Toys, games, athletic goods.....	125,649	56.7	516	139,982	89.8
	Other waste materials.....	1,504	...	13	2,835	53.0		Small arms, ammunition.....	6,364	...	26	10,924	58.2
	Not analyzed in detail.....	2,416	...	19	2,766	87.3		Toys, games.....	49,074	...	304	61,920	79.2
124	Second-hand merchandise.....	207	2.4	6	951	21.8		Bicycles.....	4,671	...	39	12,655	36.9
	Commodities, n.e.c., and service receipts...	300	3.4	...	...	...		Children's vehicles (exc. bicycles).....	1,770	...	31	12,306	14.4
								Other athletic goods.....	21,296	...	115	35,810	59.5
Pacific Division													
	All establishments.....	43,693	...	241	...	...		Not analyzed in detail.....	42,474	...	110	46,376	91.6
	Those analyzing commodity lines, total	40,350	100.0	199	...	...	120	Leather.....	257	0.1	9	2,285	11.2
22	Hides, skins, raw furs.....	118	0.3	4	2,208	5.3	124	Second-hand merchandise.....	236	0.1	7	535	44.1
50	Motor vehicles.....	51	0.1	4	234	21.8	126	Commodities, n.e.c., and service receipts...	9,911	4.4	...	...	...
51	Automotive parts, accessories, etc.....	72	0.2	7	501	14.4		Service receipts.....	371	0.2	16	8,481	4.4
92	Scrap iron, steel.....	3,764	9.3	53	14,097	26.7							
101	Nonferrous metals.....	278	0.7	5	538	51.7							
122	Junk and scrap (exc. iron and steel).....	33,663	83.4	199	40,350	83.4		East North Central Division					
	Scrap metals, nonferrous.....	10,096	...	77	18,577	54.3		All establishments.....	97,970	...	411	...	...
	Waste rags.....	5,583	...	57	15,627	39.7		Those analyzing commodity lines, total	95,029	100.0	377	...	...
	Waste rubber.....	1,049	...	21	7,870	13.3	18	Smokers' supplies, razor blades, etc.....	174	0.2	7	2,548	6.8
	Other waste materials.....	3,696	...	54	11,858	31.2	32	Men's, boys' clothing, furnishings (exc. shoes).....	224	0.2	15	4,639	4.8
	Not analyzed in detail.....	13,239	...	72	14,112	93.8		Underwear, hosiery.....	54	...	4	802	6.7
124	Second-hand merchandise.....	1,215	3.0	18	4,536	26.8		Other clothing, furnishings (men's, boys')..	170	...	...	...	...
	Commodities, n.e.c., and service receipts...	1,110	2.8	...	...	...				
126	Service receipts.....	79	0.2	7	4,362	1.8							

See footnotes at end of table.

11.76 WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
AMUSEMENT, SPORTING GOODS WHOLESALESA--Continued													
East North Central Division--Continued													
33	Women's, children's clothing, accessories (exc. shoes).....	85	0.1	8	2,240	3.8		All establishments.....	29,201	...	148	...	...
	Hosiery, underwear.....	24	...	4	1,561	1.5		Those analyzing commodity lines, total	28,680	100.0	142	...	...
	Other apparel, accessories (exc. shoes)....	61	...	...	...	...	44	Kitchen utensils, miscellaneous homewares...	179	0.6	4	1,102	16.2
36	Home furnishings (textile).....	1,273	1.3	5	5,356	23.8	54	Drugs, drug sundries.....	221	0.8	5	737	30.0
37	Miscellaneous dry goods.....	176	0.2	11	3,875	4.5		Radios, television sets, home appliances, and specialties.....	530	1.8	4	1,727	30.7
40	Kitchen utensils, miscellaneous homewares.....	935	1.0	16	6,407	14.6	65	Photographic goods.....	8,635	30.1	41	9,199	93.9
43	Furniture (household, office, store).....	518	0.5	5	5,110	10.1		Cameras, parts, accessories, mounts.....	371	...	9	1,056	35.1
44	Drugs, drug sundries.....	576	0.6	14	4,052	14.2		Projection apparatus.....	2,073	...	15	4,763	43.5
52	Electrical wiring supplies, construction materials.....	120	0.1	7	4,901	2.4		Motion picture studio, theatre equipment..	2,610	...	8	4,312	60.5
54	Radios, television sets, home appliances, and specialties.....	1,687	1.8	23	12,269	13.8		Developing, dark room apparatus, accessories	421	...	5	931	45.2
56	Hardware.....	228	0.2	10	5,416	4.2		Sensitized, unexposed film.....	375	...	4	740	50.7
65	Photographic goods.....	29,823	31.4	86	33,592	88.8		Other photographic goods.....	225	...	4	830	27.1
69	Fountain pens, pencils.....	181	0.2	9	4,862	3.7	73	Not analyzed in detail.....	2,560	...	17	2,903	88.2
71	Stationery, office supplies (exc. paper)....	67	0.1	4	876	7.6		School equipment, supplies.....	343	1.2	5	1,278	26.8
73	School equipment, supplies.....	291	0.3	14	2,556	11.4	119	Toys, games, athletic goods.....	14,292	49.9	84	16,849	84.8
116	Converted paper products.....	659	0.7	8	3,232	20.4		Toys, games.....	3,997	...	37	8,088	49.4
	Paper stationery, office supplies.....	375	...	6	2,802	13.4		Bicycles.....	2,777	...	15	6,467	42.9
	Miscellaneous converted paper products....	284	...	...	...	...		Children's vehicles (exc. bicycles).....	318	...	5	1,293	24.6
117	Books, magazines, printed materials.....	259	0.3	7	2,585	10.0		Other athletic goods.....	3,223	...	...	...	...
								Not analyzed in detail.....	3,977	...	24	4,477	88.8
118	Jewelry, silverware, trophies.....	634	0.7	17	8,723	7.3	126	Commodities, n.e.c.....	4,368	15.2	...	...	...
	Clocks, watches.....	217	...	11	5,144	4.2		Service receipts.....	112	0.4	6	1,091	10.3
	Costume jewelry.....	144	...	7	3,386	4.2		East South Central Division					
	Silverware, plated ware.....	69	...	4	2,692	2.6		All establishments.....	17,447	...	58	...	...
	Other jewelry items.....	204	...	...	...	...		Those analyzing commodity lines, total	17,298	100.0	55	...	...
119	Toys, games, athletic goods.....	47,965	50.4	256	55,031	87.2	32	Men's, boys' clothing, furnishings (exc. shoes).....	117	0.7	6	972	12.0
	Small arms, ammunition.....	381	...	10	4,956	7.7		Miscellaneous dry goods.....	101	0.6	6	1,093	9.2
	Toys, games.....	13,360	...	137	23,683	56.4		Notions, thread, buttons, closures.....	60	...	6	1,093	5.5
	Bicycles.....	6,196	...	23	11,974	51.7	37	Other dry goods.....	41	...	...	...	...
	Children's vehicles (exc. bicycles).....	723	...	18	7,443	9.7		Kitchen utensils, miscellaneous homewares...	35	0.2	4	883	4.0
	Other athletic goods.....	15,554	...	77	22,914	67.9		Drugs, drug sundries.....	106	0.6	4	784	13.5
	Not analyzed in detail.....	11,751	...	57	12,734	92.3		Radios, television sets, home appliances, and specialties.....	2,217	12.8	6	5,700	38.9
120	Leather.....	103	0.1	6	2,649	3.9	40	Hardware.....	64	0.4	4	1,041	6.1
121	Luggage, saddlery, harness.....	93	0.1	5	3,796	2.4	44	Photographic goods.....	3,213	18.6	15	7,925	40.5
123	Rubber sundries, n.e.c.....	79	0.1	7	2,377	3.3	54	School equipment, supplies.....	93	0.5	5	1,013	9.2
	Commodities, n.e.c.....	8,247	8.7	...	...	...	56	Jewelry, silverware, trophies.....	117	0.7	6	5,888	2.0
126	Service receipts.....	632	0.7	17	4,933	12.8	58	Toys, games, athletic goods.....	8,265	47.7	32	11,790	70.1
							65	Commodities, n.e.c.....	2,970	17.2	...	...	...
West North Central Division													
	All establishments.....	44,430	...	178	...	...	118	West South Central Division					
	Those analyzing commodity lines, total	42,836	100.0	167	...	...	119	All establishments.....	26,875	...	124	...	...
32	Men's, boys' clothing, furnishings (exc. shoes).....	195	0.4	11	4,621	4.2		Those analyzing commodity lines, total	24,097	100.0	107	...	...
	Work clothing, gloves.....	83	...	4	1,081	7.7		Miscellaneous dry goods.....	198	0.8	5	771	25.7
	Other clothing, furnishings (men's, boys)....	112	...	...	...	...	37	Kitchen utensils, miscellaneous homewares...	104	0.4	5	788	13.2
36	Home furnishings (textile).....	106	0.2	4	4,390	2.4	40	Furniture (household, office, store).....	44	0.2	4	1,258	3.5
37	Miscellaneous dry goods.....	83	0.2	4	1,010	8.2	44	Electrical wiring supplies, construction materials.....	137	0.6	4	2,142	6.4
39	China, glassware, crockery.....	158	0.4	5	4,647	3.4	54	Radios, television sets, home appliances, and specialties.....	163	0.7	4	1,208	13.9
40	Kitchen utensils, miscellaneous homewares....	1,382	3.2	10	5,578	24.8	56	Radio sets, tubes, etc., public address system.....	833	3.4	6	3,775	22.1
44	Drugs, drug sundries.....	631	1.5	10	3,709	17.0	65	Photographic goods.....	6,436	26.7	32	8,493	75.8
54	Radios, television sets, home appliances, and specialties.....	652	1.5	10	8,277	7.9	69	Fountain pens, pencils.....	17	0.1	4	661	2.6
	Radio sets, tubes, etc., public address system.....	76	...	4	4,393	1.7	118	Jewelry, silverware, trophies.....	63	0.3	4	1,964	3.2
	Other electric appliances.....	576	...	...	...	...	119	Toys, games, athletic goods.....	14,217	59.0	71	16,994	83.6
65	Photographic goods.....	8,160	19.0	32	14,090	57.9		Small arms, ammunition.....	941	...	10	7,099	13.2
69	Fountain pens, pencils.....	101	0.2	8	5,177	2.0		Toys, games.....	4,070	...	29	8,332	48.8
73	School equipment, supplies.....	240	0.6	5	1,371	17.5		Bicycles.....	1,312	...	9	7,319	17.9
116	Converted paper products.....	101	0.2	6	835	12.1		Children's vehicles (exc. bicycles).....	295	...	7	5,919	5.0
	Paper bags.....	24	...	4	648	3.7		Other athletic goods.....	5,101	...	25	9,795	52.1
	Miscellaneous converted paper products....	77	...	...	...	...		Not analyzed in detail.....	2,498	...	17	2,611	95.7
117	Books, magazines, printed materials.....	105	0.2	4	991	10.6	126	Commodities, n.e.c.....	1,858	7.7	...	...	...
118	Jewelry, silverware, trophies.....	932	2.2	11	8,414	11.1		Service receipts.....	22	0.1	4	793	2.6
	Clocks, watches.....	467	...	9	6,358	7.3		Mountain Division					
	Other jewelry items.....	463	...	...	...	...		All establishments.....	(x)	...	78	...	...
119	Toys, games, athletic goods.....	24,417	57.2	114	31,048	78.0	65	Those analyzing commodity lines, total	13,873	100.0	68	...	...
	Small arms, ammunition.....	7,488	...	17	14,749	48.2		Photographic goods.....	2,039	14.7	15	2,464	82.8
	Toys, games.....	3,724	...	48	11,742	31.7		Cameras, parts, accessories, mounts.....	263	...	9	1,190	22.3
	Bicycles.....	1,478	...	14	7,342	20.1		Projection apparatus.....	201	...	9	1,686	29.7
	Children's vehicles (exc. bicycles).....	217	...	6	4,363	5.0		Motion picture studio, theatre equipment..	573	...	4	1,138	50.8
	Other athletic goods.....	5,843	...	33	11,241	52.0		Other photographic goods.....	355	...	...	...	...
	Not analyzed in detail.....	5,567	...	34	6,896	80.7		Not analyzed in detail.....	345	...	4	345	100.0
126	Commodities, n.e.c.....	5,504	1.8	...	...	...	118	Jewelry, silverware, trophies.....	533	3.8	5	1,678	31.1
	Service receipts.....	67	0.2	8	7,594	0.9							

MERCHANT WHOLESALERS

11.77

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ADJUSTMENT, SPORTING GOODS WHOLESALE—Continued							BOOKS, PERIODICALS, NEWSPAPERS WHOLESALE—Continued					
	Mountain Division—Continued							East North Central Division					
119	Toys, games, athletic goods.....	8,340	60.2	46	10,632	78.4		All establishments.....	86,267	...	334	...	...
	Small arms, ammunition.....	160	...	9	1,786	9.0		Those analyzing commodity lines, total	83,329	100.0	315	...	...
	Toys, games.....	1,999	...	20	2,545	78.5		Confectionery.....	65	0.1	6	740	8.8
	Bicycles.....	1,084	...	6	2,393	45.3	3	Cigars, cigarettes, tobacco (exc. leaf).....	105	0.1	11	1,191	8.8
	Children's vehicles (exc. bicycles).....	60	...	4	1,079	5.7	43	Furniture (household, office, store).....	143	0.2	4	1,429	10.0
	Other athletic goods.....	3,193	...	19	3,695	86.4	69	Fountain pens, pencils.....	51	0.1	4	745	6.8
	Not analyzed in detail.....	1,844	...	10	3,349	55.1	71	Stationers', office supplies (exc. paper).....	898	1.1	5	3,496	25.7
	Commodities, n.e.c. and service receipts...	2,961	21.3	...	...	...	116	Converted paper products.....	322	0.4	5	837	38.5
	Pacific Division							Books, magazines, printed materials.....	80,000	95.9	315	83,329	95.9
	All establishments.....	76,056	...	291	...	...	117	Books, magazines, newspapers.....	62,547	...	209	64,665	96.7
	Those analyzing commodity lines, total	71,644	100.0	259	...	...		Sheet music.....	1,796	...	9	3,589	50.0
32	Men's, boys' clothing, furnishings (exc. shoes).....	159	0.2	9	3,163	5.0		Printed blanks, forms.....	341	...	8	427	79.8
33	Women's, children's clothing, accessories (exc. shoes).....	135	0.2	5	1,992	6.8	119	Miscellaneous engraved, printed products.....	6,025	...	58	10,164	59.3
34	Shoes, other footwear.....	80	0.1	5	2,457	3.2		Not analyzed in detail.....	9,291	...	44	9,556	97.2
42	Floor coverings.....	45	0.1	4	2,592	1.7		Toys, games, athletic goods.....	127	0.2	5	1,182	10.7
	Carpets, rugs.....	45	...	4	2,592	1.7	126	Commodities, n.e.c.....	997	1.2	...	...	...
44	Drugs, drug sundries.....	341	0.5	5	1,565	21.8		Service receipts.....	621	0.7	72	22,825	2.7
65	Photographic goods.....	32,656	45.6	68	33,739	96.8		West North Central Division					
69	Fountain pens, pencils.....	154	0.2	6	1,946	7.9		All establishments.....	21,963	...	115	...	...
71	Stationers', office supplies (exc. paper)...	241	0.3	5	1,764	13.7	71	Those analyzing commodity lines, total	21,499	100.0	110	...	...
73	School equipment, supplies.....	163	0.2	7	2,087	7.8	73	Stationers', office supplies (exc. paper)...	715	3.3	7	2,603	27.5
79	Miscellaneous professional, service equipment.....	422	0.6	6	1,380	30.6	115	School equipment, supplies.....	94	0.4	4	467	20.1
116	Converted paper products.....	109	0.2	4	607	18.0	116	Paper (basic materials, paperboard).....	14	0.1	4	283	4.9
	Paper stationery, office supplies.....	109	...	4	607	18.0		Converted paper products.....	54	0.2	6	839	6.4
118	Jewelry, silverware, trophies.....	290	0.4	8	1,667	17.4	117	Books, magazines, newspapers.....	20,197	94.0	110	21,499	94.0
119	Toys, games, athletic goods.....	33,488	46.7	175	37,148	90.1		Books, magazines, newspapers.....	14,967	...	74	16,285	91.9
	Small arms, ammunition.....	1,766	...	16	5,037	34.9		Sheet music.....	566	...	4	1,824	31.0
	Toys, games.....	8,566	...	73	13,232	64.7	126	Miscellaneous engraved, printed products.....	2,223	...	...	...	...
	Bicycles.....	2,503	...	14	6,335	44.4		Not analyzed in detail.....	2,441	...	18	2,802	87.1
	Children's vehicles (exc. bicycles).....	886	...	17	5,771	15.4		Commodities, n.e.c.....	321	1.5	...	...	...
	Other athletic goods.....	10,605	...	51	13,666	77.6		Service receipts.....	104	0.5	22	-6,950	1.5
	Not analyzed in detail.....	9,160	...	42	10,162	90.1		South Atlantic Division					
121	Luggage, saddlery, harness.....	56	0.1	4	2,201	2.5		All establishments.....	36,254	...	137	...	...
126	Commodities, n.e.c.....	3,147	4.4	...	...	...	116	Those analyzing commodity lines, total	35,294	100.0	130	...	...
	Service receipts.....	158	0.2	12	4,529	3.5		Converted paper products.....	136	0.4	6	1,130	12.0
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALE						117	Books, magazines, printed materials.....	34,451	97.6	130	35,294	97.6
	New England Division							Books, magazines, newspapers.....	27,970	...	100	28,688	97.5
	All establishments.....	46,539	...	152	...	...		Miscellaneous engraved, printed products.....	776	...	...	...	...
	Those analyzing commodity lines, total	42,861	100.0	145	...	...		Not analyzed in detail.....	5,705	...	21	5,769	98.9
3	Confectionery.....	59	0.1	4	628	9.4		Commodities, n.e.c.....	553	1.6	...	...	...
115	Stationers', office supplies (exc. paper)...	892	2.1	4	3,111	28.7	126	Service receipts.....	154	0.4	38	11,294	1.4
116	Paper (basic materials, paperboard).....	32	0.1	4	649	4.9		East South Central Division					
	Converted paper products.....	35	0.1	4	755	4.6		All establishments.....	12,616	...	42	...	...
117	Books, magazines, printed materials.....	40,775	95.1	145	42,861	95.1		Those analyzing commodity lines, total	12,510	100.0	44	...	...
	Books, magazines, newspapers.....	35,198	...	107	37,051	95.0	117	Books, magazines, printed materials.....	12,238	97.8	42	12,510	97.8
	Sheet music.....	199	...	6	905	22.0		Books, magazines, newspapers.....	10,172	...	36	10,295	98.8
	Miscellaneous engraved, printed products.....	1,116	...	...	...	...		Miscellaneous engraved, printed products.....	25	...	...	...	...
	Not analyzed in detail.....	4,262	...	22	4,309	98.9		Not analyzed in detail.....	2,041	...	6	2,215	92.1
126	Commodities, n.e.c.....	138	0.3	...	...	...	126	Commodities, n.e.c.....	210	1.7	...	...	...
	Service receipts.....	930	2.2	27	14,699	6.3		Service receipts.....	62	0.5	15	4,150	1.5
	Middle Atlantic Division							West South Central Division					
	All establishments.....	182,965	...	513	...	...		All establishments.....	21,065	...	83	...	...
	Those analyzing commodity lines, total	180,527	100.0	468	...	...		Those analyzing commodity lines, total	21,065	100.0	83	...	...
71	Stationers', office supplies (exc. paper)...	2,542	1.4	14	20,553	12.4	117	Books, magazines, printed materials.....	20,429	97.0	83	21,065	97.0
115	Paper (basic materials, paperboard).....	155	0.1	7	644	24.1		Books, magazines, newspapers.....	15,521	...	59	16,209	35.8
	Wrapping paper.....	77	...	7	644	12.0		Sheet music.....	54	...	5	1,545	3.5
	Miscellaneous paper, paperboard).....	78	...	...	...	...		Miscellaneous engraved, printed products.....	172	...	...	...	...
116	Converted paper products.....	271	0.2	14	1,575	17.2		Not analyzed in detail.....	4,682	...	18	4,682	100.0
	Paper stationery, office supplies.....	115	...	11	1,249	9.2	126	Commodities, n.e.c.....	531	2.5	...	...	...
	Miscellaneous converted paper products.....	156	...	...	...	...		Service receipts.....	105	0.5	24	7,605	1.4
117	Books, magazines, printed materials.....	174,234	96.4	468	180,527	96.4		Mountain Division					
	Books, magazines, newspapers.....	138,161	...	252	145,565	94.9		All establishments.....	9,057	...	51	...	...
	Sheet music.....	2,562	...	16	7,119	36.0	117	Those analyzing commodity lines, total	9,037	100.0	49	...	...
	Printed blanks, forms.....	617	...	18	1,206	51.2		Books, magazines, printed materials.....	8,920	98.7	49	9,037	98.7
	Miscellaneous engraved, printed products.....	18,348	...	123	19,405	94.6		Books, magazines, newspapers.....	6,979	...	35	7,020	99.4
	Not analyzed in detail.....	14,546	...	79	15,108	96.3		Miscellaneous engraved, printed products.....	1,242	...	8	1,306	95.1
126	Commodities, n.e.c.....	1,600	0.9	...	...	...		Not analyzed in detail.....	...	...	...	...	...
	Service receipts.....	1,725	1.0	58	46,296	3.7	126	Commodities, n.e.c.....	78	0.9	...	...	...
								Service receipts.....	39	0.4	12	3,152	1.2

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALE—Continued							FARM SUPPLIES WHOLESALERS					
	Pacific Division							New England Division					
	All establishments.....	43,224	...	172	...	...		All establishments.....	43,670	...	40	...	...
	Those analyzing commodity lines, total	43,100	100.0	158	...	...		Those analyzing commodity lines, total	43,670	100.0	40	...	...
18	Smokers' supplies, razor blades, etc.....	54	0.1	4	708	7.4	21	Feed (mixed, other).....	19,181	44.0	21	20,087	95.5
19	Stationery, office supplies (exc. paper)...	1,759	4.2	4	6,210	22.3	30	Seeds (field, garden).....	15,809	36.2	14	17,096	92.5
115	Paper (basic materials, paperboard).....	82	0.2	4	456	18.0	46	Fertilizer, fertilizer materials.....	2,032	4.6	7	3,058	66.4
	Fine paper.....	40	...	4	456	9.9	80	Farm, garden machinery (exc. tractors)...	76	0.2	4	472	16.1
	Miscellaneous paper, paperboard.....	37	...	...	...	...		Commodities, n.e.c., and service receipts...	6,572	15.0	...	...	...
114	Converted paper products.....	84	0.2	7	3,196	2.6		Middle Atlantic Division					
	Paper stationery, office supplies.....	58	...	4	318	19.2		All establishments.....	233,321	...	256	...	...
	Miscellaneous converted paper products...	26	...	...	...	...		Those analyzing commodity lines, total	232,000	100.0	245	...	...
117	Books, magazines, printed materials.....	39,747	94.4	158	42,100	94.4	5	Groceries (exc. as specified).....	1,597	0.7	15	8,002	20.0
	Books, magazines, newspapers.....	31,554	...	111	33,708	93.6		Flour, related products.....	924	...	10	5,709	16.2
	Sheet music.....	286	...	7	2,060	13.9		Other groceries.....	673	...	...	...	...
	Miscellaneous engraved, printed products...	1,429	...	...	...	...	20	Hay, straw, alfalfa.....	994	0.4	5	1,294	76.8
	Not analyzed in detail.....	6,478	...	19	6,547	98.9	21	Feed (mixed, other).....	138,018	59.7	124	159,702	86.4
126	Commodities, n.e.c.....	110	0.3	...	...	...	28	Grains.....	1,288	0.6	5	20,884	6.2
	Service receipts.....	262	0.6	44	16,654	1.6	30	Seeds (field, garden).....	27,987	12.1	94	54,735	51.1
	COAL, COKE WHOLESALERS							Farm seeds.....	16,466	...	45	41,417	39.8
	New England Division							Garden seeds.....	6,034	...	35	9,694	62.2
	All establishments.....	182,724	...	53	...	...		Not analyzed in detail.....	5,487	...	26	7,426	73.9
	Those analyzing commodity lines, total	182,059	100.0	49	...	...	44	Drugs, drug sundries.....	321	0.1	4	4,144	7.7
102	Petroleum and products.....	6,948	3.8	8	29,942	23.2	45	Paints, varnishes, lacquers.....	660	0.3	11	30,410	2.2
103	Coal, coke.....	174,375	95.8	49	182,059	95.8	46	Fertilizer, fertilizer materials.....	18,853	8.1	47	53,407	35.3
126	Commodities, n.e.c.....	228	0.1	...	...	...	47	Agricultural chemicals (exc. fertilizer)...	9,981	4.3	29	36,537	27.3
	Service receipts.....	508	0.3	5	13,471	3.8	51	Automotive parts, accessories, etc.....	1,982	0.8	9	12,439	15.9
	Middle Atlantic Division							Accessories.....	371	...	8	12,207	7.6
	All establishments.....	737,429	...	387	...	...		Other automotive supplies.....	679	...	9	12,439	5.4
	Those analyzing commodity lines, total	732,823	100.0	371	...	...	54	Radios, television sets, home appliances, and specialties.....	1,832	0.8	9	12,512	14.6
102	Petroleum and products.....	3,222	0.4	24	19,860	16.2		Radio sets, tubes, etc., public address systems.....	192	...	7	10,136	1.9
103	Coal, coke.....	726,698	99.2	371	732,823	99.2		Electric household refrigerators, freezers	822	...	7	10,136	8.1
	Commodities, n.e.c., and service receipts...	2,903	0.4	...	...	...		Electric home laundry equipment.....	119	...	6	9,168	1.3
	East North Central Division							Other electric kitchen equipment.....	133	...	6	7,096	1.9
	All establishments.....	782,019	...	279	...	...		Other electric appliances, specialties...	566	...	...	...	...
	Those analyzing commodity lines, total	778,147	100.0	268	...	...	80	Farm, garden machinery (exc. tractors)...	3,119	1.3	29	34,939	8.9
57	Plumbing, heating, air-conditioning.....	575	0.1	7	9,504	6.0		Dairy equipment.....	90	...	9	11,470	2.6
103	Coal, coke.....	729,948	93.7	268	778,147	93.7		Garden equipment.....	35	...	5	1,713	5.5
104	Brick, tile, terra cotta.....	579	0.1	7	3,922	14.8		Farm machinery.....	1,819	...	20	14,413	12.6
105	Building stone, slate, concrete products...	610	0.1	8	4,538	13.4		Not analyzed in detail.....	903	...	4	18,803	4.8
106	Cement, lime, plaster, stucco.....	607	0.1	7	3,922	15.5	86	Industrial equipment, supplies.....	1,468	0.6	8	12,207	12.0
	Commodities, n.e.c., and service receipts...	45,828	5.9	...	...	...	100	Building metal work, n.e.c.....	2,590	1.1	8	12,207	21.2
	West North Central Division						106	Cement, lime, plaster, stucco.....	727	0.3	10	12,531	5.8
	All establishments.....	134,221	...	89	...	...		Commodities, n.e.c.....	19,539	8.4	...	...	...
	Those analyzing commodity lines, total	133,537	100.0	85	...	...	126	Service receipts.....	1,052	0.4	8	40,921	2.6
102	Petroleum and products.....	888	0.7	7	7,507	11.8		East North Central Division					
103	Coal, coke.....	131,971	98.8	85	133,537	98.8		All establishments.....	306,048	...	268	...	...
	Commodities, n.e.c., and service receipts...	678	0.5	...	...	...		Those analyzing commodity lines, total	284,785	100.0	244	...	...
	South Atlantic Division						5	Groceries (exc. as specified).....	4,475	1.6	25	18,231	24.5
	All establishments.....	149,908	...	80	...	...		Flour, related products.....	3,360	...	19	16,940	19.8
	Those analyzing commodity lines, total	149,640	100.0	77	...	...		Sugar.....	532	...	7	4,494	11.8
102	Petroleum and products.....	4,281	2.9	5	4,916	87.1		Breakfast cereals.....	48	...	5	4,050	1.2
103	Coal, coke.....	144,906	96.8	77	149,640	96.8		Other groceries.....	535	...	...	...	...
126	Commodities, n.e.c.....	307	0.2	...	...	...	8	Fresh fruits, vegetables, berries.....	784	0.3	4	4,560	17.2
	Service receipts.....	146	0.1	4	1,578	9.2	21	Feed (mixed, other).....	80,087	28.1	138	182,009	44.0
	East South Central Division						28	Grains.....	23,247	8.2	13	78,394	29.6
	All establishments.....	58,886	...	49	...	...	30	Seeds (field, garden).....	93,627	32.7	137	179,936	52.0
	Those analyzing commodity lines, total	58,886	100.0	49	...	...	45	Paints, varnishes, lacquers.....	1,350	0.5	8	104,770	1.3
103	Coal, coke.....	58,785	99.8	49	58,886	99.8	46	Fertilizer, fertilizer materials.....	18,504	6.5	52	132,600	14.0
	Commodities, n.e.c.....	101	0.2	...	...	...	47	Agricultural chemicals (exc. fertilizer)...	2,140	0.8	29	113,999	1.9
	West South Central Division						54	Radios, television sets, home appliances, and specialties.....	171	0.1	4	920	18.6
	All establishments.....	5,235	...	15	...	...	56	Hardware.....	921	0.3	12	66,854	1.4
	Those analyzing commodity lines, total	5,090	100.0	13	...	...	80	Farm, garden machinery (exc. tractors)...	4,995	1.8	40	71,130	7.0
103	Coal, coke.....	4,833	95.0	13	5,090	95.0	102	Petroleum and products.....	32,731	11.5	7	103,262	31.7
	Commodities, n.e.c.....	257	5.0	...	...	...	103	Coal, coke.....	933	0.3	13	63,988	1.4
	Mountain Division							Commodities, n.e.c.....	20,294	7.1	...	...	...
	(Not analyzed by commodity lines)						126	Service receipts.....	536	0.2	18	67,401	0.8
	Pacific Division							West North Central Division					
	All establishments.....	(x)	...	15	...	...	1	Canned, bottled foods.....	140	0.1	6	1,616	8.7
	Those analyzing commodity lines, total	19,710	100.0	14	...	...	5	Groceries (exc. as specified).....	1,761	1.0	23	10,488	16.8
103	Coal, coke.....	19,367	98.3	14	19,710	98.3		Flour related products.....	1,437	...	18	9,433	15.2
	Commodities, n.e.c.....	343	1.7	...	...	...		Sugar.....	197	...	4	2,132	9.2
								Other groceries.....	127

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM SUPPLIES WHOLESALERS--Continued							FARM SUPPLIES WHOLESALERS--Continued						
West North Central Division--Continued							West South Central Division						
7	Eggs, poultry.....	842	0.4	19	4,727	17.8		All establishments.....	91,287	...	180	...	...
21	Feed (mixed, other).....	83,862	45.5	156	107,596	77.9		Those analyzing commodity lines, total	85,418	100.0	163	...	...
28	Grains.....	7,423	4.0	7	15,689	47.3	1	Canned, bottled foods.....	213	0.2	9	2,660	8.0
30	Seeds (field, garden).....	61,364	33.3	114	84,245	72.8	2	Coffee.....	52	0.1	7	2,337	2.2
	Farm seeds.....	48,745	...	81	65,843	74.0	5	Groceries (exc. as specified).....	2,473	2.9	30	10,921	23.6
	Garden seeds.....	3,434	...	28	27,502	12.5		Flour, related products.....	1,728	...	25	9,286	18.6
	Not analyzed in detail.....	9,185	...	30	17,455	52.6		Sugar.....	408	...	6	3,952	10.3
	Fertilizer, fertilizer materials.....	6,582	3.6	47	33,334	19.7		Other groceries.....	182	...	...	...	...
	Agricultural chemicals (exc. fertilizer).....	4,230	2.3	27	23,071	18.3		Not analyzed in detail.....	155	...	4	1,546	10.0
	Radios, television sets, home appliances, and specialties.....	252	0.1	4	3,680	6.8	6	Dairy products, ice cream, ices.....	109	0.1	5	919	11.9
	Hardware.....	435	0.2	7	5,113	8.5	21	Eggs, poultry.....	224	0.3	7	1,388	16.1
80	Farm, garden machinery (exc. tractors).....	3,208	1.7	33	31,046	10.3	27	Feed (mixed, other).....	51,087	59.8	123	66,718	76.6
	Dairy equipment.....	28	...	4	3,679	0.8	28	Flowers, nursery stock.....	70	0.1	5	1,929	3.6
	Garden equipment.....	48	...	5	4,547	1.0		Grains.....	3,268	3.8	6	11,771	27.8
	Farm machinery.....	2,854	...	25	23,028	12.4	30	Seeds (field, garden).....	16,370	19.2	76	34,020	48.1
	Not analyzed in detail.....	278	...	7	7,878	3.5		Farm seeds.....	10,976	...	54	25,491	43.0
95	Iron, steel wire and wire products.....	160	0.1	5	3,922	4.1		Garden seeds.....	1,565	...	26	11,004	14.2
102	Petroleum and products.....	556	0.3	8	5,667	9.8	46	Not analyzed in detail.....	3,829	...	18	6,908	55.4
103	Coal, coke.....	278	0.2	9	4,824	5.8	46	Fertilizer, fertilizer materials.....	4,985	5.8	41	17,921	27.8
	Commodities, n.e.c.....	13,047	7.1	...	...	...	47	Agricultural chemicals (exc. fertilizer).....	1,768	2.1	19	6,666	26.5
126	Service receipts.....	227	0.1	14	10,312	2.2	56	Hardware.....	71	0.1	7	1,522	4.7
South Atlantic Division							80	Farm, garden machinery (exc. tractors).....	2,948	3.4	28	13,776	21.4
	All establishments.....	(x)	...	214	...	...		Dairy equipment.....	95	...	4	1,463	6.5
	Those analyzing commodity lines, total	102,206	100.0	203	...	...		Garden equipment.....	37	...	6	3,466	1.1
1	Canned, bottled foods.....	453	0.4	15	7,665	5.9		Farm machinery.....	2,571	...	17	8,349	30.8
5	Groceries (exc. as specified).....	1,672	1.6	33	13,796	12.1		Not analyzed in detail.....	245	...	8	4,233	5.8
	Flour, related products.....	837	...	19	5,187	16.1	126	Commodities, n.e.c.....	1,679	2.0	...	...	...
	Sugar.....	57	...	8	1,893	3.0		Service receipts.....	101	0.1	10	3,207	3.1
	Cooking oils (exc. lard).....	13	...	4	1,181	1.1	Mountain Division						
	Breakfast cereals.....	16	...	4	1,155	1.4		All establishments.....	(x)	...	54	...	...
	Tea.....	15	...	4	1,155	1.3		Those analyzing commodity lines, total	20,590	100.0	47	...	...
	Other groceries.....	138	...	...	...	...	21	Feed (mixed, other).....	9,601	46.7	23	12,859	74.7
	Not analyzed in detail.....	596	...	12	6,651	9.0	27	Flowers, nursery stock.....	186	0.9	4	1,081	17.2
7	Eggs, poultry.....	802	0.8	11	2,695	29.8	30	Seeds (field, garden).....	6,543	31.8	23	10,338	63.3
8	Fresh fruits, vegetables, berries.....	630	0.6	5	2,414	26.1		Farm seeds.....	4,688	...	15	7,042	66.6
16	Soaps, toilet and other.....	117	0.1	7	2,256	5.2		Garden seeds.....	841	...	11	3,066	27.4
17	Cigars, cigarettes, tobacco (exc. leaf).....	213	0.2	4	1,304	16.3		Not analyzed in detail.....	1,014	...	5	3,019	33.6
21	Feed (mixed, other).....	37,480	37.0	132	51,888	72.2	46	Fertilizer, fertilizer materials.....	988	4.8	10	4,402	22.4
28	Grains.....	612	0.6	6	2,228	27.5	47	Agricultural chemicals (exc. fertilizer).....	894	4.3	10	2,518	35.5
30	Seeds (field, garden).....	18,515	18.1	95	43,198	42.9	80	Farm, garden machinery (exc. tractors).....	359	1.7	10	4,546	7.9
	Farm seeds.....	11,386	...	69	34,708	32.8		Commodities, n.e.c., and service receipts.....	2,019	9.8	...	...	...
	Garden seeds.....	2,213	...	34	19,606	11.3	Pacific Division						
	Not analyzed in detail.....	4,916	...	25	8,169	60.2		All establishments.....	188,748	...	241	...	...
31	Miscellaneous farm, marine products.....	163	0.2	5	696	23.4		Those analyzing commodity lines, total	174,229	100.0	215	...	...
44	Drugs, drug sundries.....	277	0.3	6	2,178	12.7	20	Hay, straw, alfalfa.....	1,177	0.7	5	1,866	63.1
45	Paints, varnishes, lacquers.....	663	0.6	12	11,917	5.6	21	Feed (mixed, other).....	61,449	35.4	82	104,583	58.8
46	Fertilizer, fertilizer materials.....	24,180	23.6	54	41,143	58.8	27	Flowers, nursery stock.....	184	0.1	9	4,062	4.5
47	Agricultural chemicals (exc. fertilizer).....	3,295	3.2	23	22,200	14.8	28	Grains.....	1,440	0.8	8	7,064	20.4
51	Automotive parts, accessories, etc.....	560	0.5	5	9,997	5.6	30	Seeds (field, garden).....	33,691	19.3	85	50,765	66.4
54	Radios, television sets, home appliances, and specialties.....	642	0.6	5	9,997	5.6	46	Fertilizer, fertilizer materials.....	26,037	14.9	84	75,917	34.3
56	Hardware.....	147	0.1	10	10,622	1.4	47	Agricultural chemicals (exc. fertilizer).....	8,668	5.0	60	51,701	16.8
80	Farm, garden machinery (exc. tractors).....	2,188	2.1	30	23,125	9.5	48	Industrial chemicals, n.e.c.....	2,121	1.2	4	10,392	20.4
100	Building metal work, n.e.c.....	2,084	2.0	6	10,367	20.1	56	Hardware.....	128	0.1	4	10,690	1.2
106	Cement, lime, plaster, stucco.....	366	0.4	5	1,975	18.5	80	Farm, garden machinery (exc. tractors).....	1,902	1.1	28	15,227	12.5
113	Millwork, veneer, other wood products.....	91	0.1	4	6,611	1.4	86	Industrial equipment, supplies.....	464	0.3	4	19,406	2.4
126	Commodities, n.e.c.....	6,841	6.7	...	...	...	93	Iron, steel products (semi-finished).....	953	0.5	4	15,386	6.2
	Service receipts.....	215	0.2	9	4,882	4.4	103	Petroleum and products.....	189	0.1	4	10,641	1.8
East South Central Division							106	Coal, coke.....	780	0.4	7	9,976	7.8
	All establishments.....	87,472	...	133	...	...	116	Converted paper products.....	937	0.5	4	11,153	8.4
	Those analyzing commodity lines, total	86,550	100.0	124	...	...	126	Commodities, n.e.c.....	33,271	19.1	...	...	...
5	Groceries (exc. as specified).....	677	0.8	15	4,403	15.4		Service receipts.....	838	0.5	13	36,102	2.3
	Flour, related products.....	496	...	10	3,801	13.0	JEWELRY WHOLESALERS						
	Sugar.....	86	...	4	1,093	7.9	New England Division						
	Other groceries.....	95	...	...	...	...		All establishments.....	(x)	...	182	...	...
21	Feed (mixed, other).....	18,851	21.8	75	41,103	45.9		Those analyzing commodity lines, total	32,214	100.0	170	...	...
28	Grains.....	5,874	6.8	7	18,256	32.2	118	Jewelry, silverware, trophies.....	31,623	98.2	170	32,214	98.2
30	Seeds (field, garden).....	34,833	40.3	72	62,924	55.4		Clocks, watches.....	4,185	...	53	14,197	29.5
45	Paints, varnishes, lacquers.....	274	0.3	5	6,886	4.0		Watch parts.....	538	...	20	2,696	20.0
46	Fertilizer, fertilizer materials.....	16,862	19.5	37	33,198	50.8		Costume jewelry.....	7,801	...	72	18,859	42.0
47	Agricultural chemicals (exc. fertilizer).....	726	0.8	12	15,457	4.7		Precious stones.....	5,545	...	55	14,858	37.3
51	Automotive parts, accessories, etc.....	160	0.2	6	7,957	2.0		Silverware, plated ware.....	2,384	...	29	12,180	19.6
	Tires, tubes.....	96	...	4	6,879	1.4		Jewelers' findings.....	2,000	...	18	4,974	43.7
	Other automotive supplies.....	64	...	...	...	...		Other jewelry items.....	3,975	...	49	11,293	35.2
56	Hardware.....	1,057	1.2	7	9,703	10.9		Not analyzed in detail.....	5,195	...	39	5,495	54.5
80	Farm, garden machinery (exc. tractors).....	567	0.6	13	11,711	4.8		Commodities n.e.c., and service receipts..	591	1.8	...	...	...
126	Commodities n.e.c.....	6,378	7.4	...	...	...				
	Service receipts.....	291	0.3	10	14,415	2.0							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	JEWELRY WHOLESALESA--Continued							JEWELRY WHOLESALESA--Continued					
	Middle Atlantic Division							East South Central Division					
	All establishments.....	501,709	...	2,134	...	...		All establishments.....	6,020	...	33	...	...
	Those analyzing commodity lines, total	488,231	100.0	1,943	...	...		Those analyzing commodity lines, total	5,835	100.0	31	...	...
35	Piece goods (woven).....	1,035	0.2	4	8,319	12.4	118	Jewelry, silverware, trophies.....	5,413	92.9	31	5	92.9
39	China, glassware, crockery.....	390	0.1	4	16,227	2.4		Clocks, watches.....	843	14.5	16	5	28.0
40	Kitchen utensils, miscellaneous homewares.....	640	0.1	7	16,534	3.9		Watch parts.....	1,049	18.0	16	2	29.7
54	Radios, television sets, home appliances, and specialties.....	5,358	1.1	17	29,897	17.9		Costume jewelry.....	1,983	34.2	15	4	17.3
	Radio sets, tubes, etc., public address systems.....	64	...	6	9,461	0.7		Precious stones.....	397	6.8	12	3	16.7
	Other electric appliances, specialties.....	5,294	...	...	...	...		Silverware, plated ware.....	292	5.0	12	3	10.8
								Jewelers' findings.....	46	...	7	8	3.4
								Other jewelry items.....	796	...	9	2	25.6
								Not analyzed in detail.....	1,012	...	9	1	10.2
								Commodities, n.e.c.....	416	7.1	...	...	...
118	Jewelry, silverware, trophies.....	472,210	96.7	1,943	488,231	96.7		West South Central Division					
	Clocks, watches.....	94,056	...	525	160,123	32.7		All establishments, total.....	20,425	...	76	...	...
	Watch parts.....	11,277	...	195	50,285	10.2		Those analyzing commodity lines, total	19,897	100.0	71	...	...
	Costume jewelry.....	64,568	...	435	122,875	25.2	118	Jewelry, silverware, trophies.....	19,288	96.9	71	19	96.9
	Precious stones.....	190,806	...	601	223,528	45.8		Clocks, watches.....	2,587	...	32	9	58.7
	Silverware, plated ware.....	19,136	...	195	67,020	13.9		Watch parts.....	5,543	...	17	5	54.3
	Jewelers' findings.....	3,034	...	99	21,176	4.3		Costume jewelry.....	978	...	20	11	30.4
	Other jewelry items.....	25,583	...	307	57,884	11.9		Precious stones.....	3,427	...	26	11	30.4
	Not analyzed in detail.....	64,890	...	447	65,362	99.1		Silverware, plated ware.....	3,821	...	20	9	36.2
119	Toys, games, athletic goods.....	1,270	0.3	7	11,440	2.4		Jewelers' findings.....	294	...	8	1	10.1
124	Second-hand merchandise.....	789	0.2	23	1,948	0.5		Other jewelry items.....	2,633	...	23	10	95.5
	Commodities, n.e.c.....	5,906	1.2	...	...	...		Not analyzed in detail.....	4,264	...	20	4	26.6
126	Service receipts.....	624	0.1	45	19,568	...		Commodities, n.e.c.....	609	3.1	...	...	...
	East North Central Division							Mountain Division					
	All establishments.....	115,585	...	404	...	...		All establishments.....	(x)	...	37	...	...
	Those analyzing commodity lines, total	112,405	100.0	385	...	...		Those analyzing commodity lines, total	4,616	100.0	34	...	...
40	Kitchen utensils, miscellaneous homewares.....	201	0.2	6	2,438	8.2	118	Jewelry, silverware, trophies.....	4,298	93.1	34	4	61.6
54	Radios, television sets, home appliances, and specialties.....	1,928	1.7	13	12,933	14.9		Clocks, watches.....	712	...	12	2	27.5
65	Photographic goods.....	118	0.1	4	4,289	2.8		Watch parts.....	465	...	10	1	9.1
								Costume jewelry.....	370	...	16	2	12.1
118	Jewelry, silverware, trophies.....	101,801	90.6	385	112,405	90.6		Precious stones.....	947	...	11	2	7.8
	Clocks, watches.....	26,229	...	183	66,380	39.6		Silverware, plated ware.....	678	...	11	2	13.2
	Watch parts.....	4,050	...	56	18,697	21.7		Jewelers' findings.....	214	...	7	1	5.68
	Costume jewelry.....	21,300	...	167	59,260	35.9		Other jewelry items.....	411	...	6	1	37.0
	Precious stones.....	20,606	...	154	55,941	36.8		Not analyzed in detail.....	771	...	9	8	93.7
	Silverware, plated ware.....	3,598	...	95	43,124	19.9		Commodities, n.e.c.....	318	6.9	...	...	...
	Jewelers' findings.....	1,176	...	33	12,491	9.4		Pacific Division					
	Other jewelry items.....	8,568	...	97	31,791	27.0		All establishments.....	59,192	...	294	...	...
	Not analyzed in detail.....	11,244	...	71	11,345	99.1		Those analyzing commodity lines, total	59,192	100.0	261	...	...
119	Toys, games, athletic goods.....	340	0.3	5	2,187	15.5	118	Radios, television sets, home appliances, and specialties.....	887	1.5	7	4,861	18.2
120	Leather.....	118	0.1	5	1,374	8.6		Jewelry, silverware, trophies.....	55,985	...	261	57,455	37.5
121	Luggage, saddlery, harness.....	93	0.1	4	1,930	4.8		Clocks, watches.....	15,270	...	30	34,558	44.2
	Commodities, n.e.c.....	7,567	6.7	...	...	...		Watch parts.....	1,812	...	33	10,905	16.6
126	Service receipts.....	239	0.2	20	6,133	3.9		Costume jewelry.....	10,107	...	84	30,036	33.6
								Precious stones.....	11,512	...	102	30,584	37.6
								Silverware, plated ware.....	5,934	...	38	23,137	25.6
								Jewelers' findings.....	686	...	24	5,611	12.2
								Other jewelry items.....	3,305	...	57	11,604	28.5
								Not analyzed in detail.....	7,339	...	56	7,366	99.8
								Leather, saddlery, harness.....	66	0.1	4	953	8.6
118	Jewelry, silverware, trophies.....	30,179	97.4	116	30,991	97.4	121	Commodities, n.e.c.....	388	0.7	...	...	...
	Clocks, watches.....	5,966	...	69	23,355	25.5	126	Service receipts.....	129	0.2	10	4,133	31.1
	Watch parts.....	1,343	...	28	5,617	23.9							
	Costume jewelry.....	6,146	...	60	19,879	30.9		PETROLEUM AND PRODUCTS WHOLESALESA					
	Precious stones.....	6,357	...	51	20,424	31.1		New England Division					
	Silverware, plated ware.....	2,776	...	33	12,616	22.0		All establishments.....	29,164	...	83	...	...
	Jewelers' findings.....	865	...	19	6,047	14.3		Those analyzing commodity lines, total	27,444	100.0	78	...	...
	Other jewelry items.....	1,928	...	43	14,124	31.6							
	Not analyzed in detail.....	4,804	...	21	4,814	99.8	51	Automotive parts, accessories, etc.....	559	2.0	12	4,814	11.6
126	Commodities, n.e.c.....	582	1.9	...	...	...		Batteries, electrical parts.....	40	...	6	2,870	7.0
	Service receipts.....	230	0.7	8	1,643	14.0		Radio sets, tubes, etc., public address systems.....	216	...	8	3,304	6.5
								Accessories.....	149	...	5	2,121	7.0
								Other automotive supplies.....	154	...	...	...	...
	South Atlantic Division						57	Plumbing, heating, air-conditioning.....	162	0.6	8	4,238	3.8
	All establishments.....	26,058	...	106	...	...	102	Petroleum and products.....	23,390	85.3	78	27,444	85.3
54	Radios, television sets, home appliances, and specialties.....	25,732	100.0	101	...	...	103	Coal, coke.....	1,717	6.2	8	6,503	26.4
	Jewelry, silverware, trophies.....	1,996	7.8	7	7,972	25.0	126	Commodities, n.e.c.....	1,378	5.0	...	...	...
	Clocks, watches.....	23,222	90.2	101	25,732	90.2		Service receipts.....	238	0.9	6	3,750	6.3
	Watch parts.....	6,450	...	51	21,008	30.7							
	Costume jewelry.....	1,656	...	28	10,574	15.7		Middle Atlantic Division					
	Precious stones.....	4,537	...	93	18,471	24.6		All establishments.....	375,985	...	351	...	...
	Silverware, plated ware.....	3,025	...	17	17,839	17.0		Those analyzing commodity lines, total	374,368	100.0	324	...	...
	Jewelers' findings.....	2,696	...	39	19,542	13.8	44	Drugs, drug sundries.....	371	0.1	5	4,506	8.2
	Other jewelry items.....	395	...	23	7,626	5.2	51	Automotive parts, accessories, etc.....	5,343	1.4	42	18,746	2.9
	Not analyzed in detail.....	2,468	...	12	13,660	18.3	57	Plumbing, heating, air-conditioning.....	914	0.1	14	6,660	7.7
		1,995	...	17	2,014	99.0	102	Petroleum and products.....	310,524	82.9	324	374,868	82.9
							103	Coal, coke.....	3,292	0.9	16	9,685	36.0
126	Commodities, n.e.c.....	361	1.4	...	...	...		Commodities, n.e.c.....	54,713	14.6	...	...	...
	Service receipts.....	153	0.6	5	438	34.9							

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
PETROLEUM AND PRODUCTS WHOLESALERS--Con.													
East North Central Division													
	All establishments.....	77,483	...	189	...	...		All establishments.....	67,920	...	277	...	...
	Those analyzing commodity lines, total	74,886	100.0	170	...	...		Those analyzing commodity lines, total	56,367	100.0	223	...	...
45	Paints, varnishes, lacquers.....	97	0.1	4	2,206	4.4	18	Smokers' supplies, razor blades, etc.....	39	0.1	4	390	10.0
51	Automotive parts, accessories, etc.....	1,482	2.0	33	11,442	13.0		New England Division					
	Batteries, electrical parts.....	75	...	8	3,205	2.3	27	Flowers, nursery stock.....	7,754	13.8	53	8,160	95.0
	Tires, tubes.....	791	...	10	6,644	11.9		Cut, potted flowers.....	5,762	...	43	6,909	83.4
	Accessories.....	157	...	6	4,772	3.3		Nursery stock.....	932	...	10	2,324	40.1
	Other automotive supplies.....	207	...	...	...	...		Not analyzed in detail.....	1,060	...	6	1,083	97.9
	Not analyzed in detail.....	252	...	17	3,689	6.8	32	Men's, boys' clothing, furnishings (exc. shoes).....	177	0.3	5	830	21.3
57	Plumbing, heating, air-conditioning.....	370	0.5	8	4,924	7.5	37	Miscellaneous dry goods.....	8,342	14.8	28	8,884	93.9
102	Petroleum and products.....	70,590	94.3	170	74,886	94.3		Yarns.....	5,712	...	17	5,878	97.2
103	Coal, coke.....	542	0.7	4	3,217	16.8		Other dry goods.....	69	...	...	...	...
126	Commodities, n.e.c.....	1,603	2.1	...	...	...		Not analyzed in detail.....	2,561	...	8	2,631	97.3
	Service receipts.....	202	0.3	12	9,256	2.2		Other textile products.....	12,081	21.4	35	15,710	76.9
West North Central Division													
	All establishments.....	(x)	...	98	...	...	38	Drugs, drug sundries.....	216	0.4	4	1,064	20.3
	Those analyzing commodity lines, total	121,334	100.0	93	...	...	79	Miscellaneous professional, service equipment	384	0.7	9	1,892	20.3
5	Groceries (exc. as specified).....	292	0.2	4	32,249	0.9	110	Logs, piles, poles, posts, etc.....	1,366	2.4	7	1,489	91.7
21	Feed (mixed, other).....	8,660	7.1	4	77,548	11.2	113	Millwork, veneer, other wood products.....	351	0.6	8	391	89.8
45	Paints, varnishes, lacquers.....	226	0.2	7	33,461	0.7	119	Toys, games, athletic goods.....	304	0.5	5	1,151	26.4
51	Automotive parts, accessories, etc.....	3,159	2.6	21	83,682	3.8	121	Luggage, saddlery, harness.....	806	1.4	6	876	92.0
	Batteries, electrical parts.....	487	...	12	82,086	0.6	124	Second-hand merchandise.....	4,326	7.7	30	5,103	84.8
	Tires, tubes.....	1,390	...	13	82,272	1.7	126	Commodities, n.e.c.....	20,114	35.7	...	...	...
	Garage, filling station equipment.....	371	...	7	78,624	0.5		Service receipts.....	107	0.2	4	842	12.7
	Accessories.....	456	...	13	82,074	0.6		Middle Atlantic Division					
	Other automotive supplies.....	269	...	...	...	...		All establishments.....	1,324,555	...	2,218	...	...
	Not analyzed in detail.....	186	...	4	864	21.5		Those analyzing commodity lines, total	1,245,846	100.0	1,659	...	...
56	Hardware.....	915	0.8	4	77,545	1.2	1	Canned, bottled foods.....	9,671	0.8	64	139,594	6.9
57	Plumbing, heating, air-conditioning.....	3,115	2.6	4	33,158	9.4		Canned fruits, fruit juices.....	991	...	17	25,394	3.9
80	Farm, garden machinery (exc. tractors).....	3,247	2.7	8	79,231	4.1		Canned vegetables, vegetable juices.....	3,518	...	16	32,614	10.8
102	Petroleum and products.....	91,650	75.5	93	121,334	75.5		Canned fish, sea foods.....	222	...	18	49,514	0.4
	Commodities, n.e.c., and service receipts.....	10,070	8.3	...	...	...		Canned meats.....	985	...	14	10,004	9.8
								Canned milk.....	1,335	...	18	57,548	2.3
								Other canned foods.....	830	...	...	...	...
								Not analyzed in detail.....	1,790	...	16	38,905	4.6
South Atlantic Division													
	All establishments.....	(x)	...	139	...	...	2	Coffee.....	14,483	1.2	9	71,413	20.3
	Those analyzing commodity lines, total	31,334	100.0	125	...	...	5	Groceries (exc. as specified).....	24,785	2.0	83	275,811	9.0
51	Automotive parts, accessories, etc.....	901	2.9	31	5,411	16.6		Flour, related products.....	4,037	...	37	80,692	5.0
57	Plumbing, heating, air-conditioning.....	281	0.9	6	2,300	12.2		Sugar.....	822	...	10	47,321	1.7
102	Petroleum and products.....	28,757	91.7	125	31,334	91.7		Cooking oils (exc. lard).....	7,106	...	11	35,445	20.0
126	Commodities, n.e.c.....	997	3.2	...	...	...		Bakery products.....	53	...	6	42,845	0.1
	Service receipts.....	398	1.3	4	8,119	4.9		Tea.....	1,281	...	9	52,169	2.4
East South Central Division													
	All establishments.....	7,458	...	29	...	...		Dried fruits.....	166	...	8	13,801	1.2
	Those analyzing commodity lines, total	7,083	100.0	27	...	...		Other groceries.....	5,032	...	...	...	...
51	Automotive parts, accessories, etc.....	612	8.6	12	3,300	18.5		Not analyzed in detail.....	6,288	...	16	11,287	55.7
	Batteries, electrical parts.....	88	...	5	941	9.4	17	Cigars, cigarettes, tobacco (exc. leaf).....	6,173	0.5	23	60,538	10.2
	Accessories.....	81	...	5	821	9.9	18	Smokers' supplies, razor blades, etc.....	4,964	0.4	46	70,162	7.1
	Other automotive supplies.....	232	...	...	...	...	19	Cotton (raw), including linters.....	3,688	0.3	5	78,368	4.7
	Not analyzed in detail.....	211	...	4	1,486	14.2	20	Hides, skins, raw furs.....	14,473	1.2	8	63,011	23.0
102	Petroleum and products.....	6,015	85.0	27	7,083	85.0	22	Vegetable oils (inedible).....	9,827	0.8	16	31,076	31.6
126	Commodities, n.e.c.....	433	6.1	...	...	...	26	Wool, related products.....	5,377	0.4	8	127,969	4.2
	Service receipts.....	23	0.3	...	...	...	27	Flowers, nursery stock.....	36,984	3.0	158	38,845	95.2
West South Central Division													
	All establishments.....	39,551	...	151	...	...		Cut, potted flowers.....	21,544	...	108	23,876	90.2
	Those analyzing commodity lines, total	37,196	100.0	138	...	...		Nursery stock.....	4,993	...	33	7,126	70.1
51	Automotive parts, accessories, etc.....	1,010	2.7	24	8,120	12.4		Not analyzed in detail.....	10,447	...	29	10,865	96.2
	Batteries, electrical parts.....	221	...	5	6,174	3.6	28	Grains.....	4,104	0.3	5	26,391	15.6
	Tires, tubes.....	508	...	7	5,892	8.6	31	Miscellaneous farm, marine products.....	25,736	2.1	29	176,723	14.6
	Garage, filling station equipment.....	40	...	4	620	6.4		Men's, boys' clothing, furnishings (exc. shoes).....	6,529	0.5	94	106,287	6.1
	Accessories.....	77	...	6	5,825	1.3		Underwear, hosiery.....	1,046	...	42	75,754	4.4
	Other automotive supplies.....	49	...	...	...	...		Suits, coats, overcoats.....	535	...	13	13,364	4.0
	Not analyzed in detail.....	115	...	9	811	14.2		Work clothing, gloves.....	1,127	...	23	56,223	2.0
102	Petroleum and products.....	34,183	91.9	138	37,196	91.9		Other clothing, furnishings (men's, boys').....	1,562	...	36	75,453	2.1
126	Commodities, n.e.c.....	1,980	5.3	...	...	...		Not analyzed in detail.....	2,259	...	23	23,073	9.8
	Service receipts.....	23	0.1	5	7,450	0.3		Mountain Division					
	All establishments.....	6,673	...	28	...	...	33	Women's, children's clothing, accessories (exc. shoes).....	9,876	0.8	93	135,481	7.3
	Those analyzing commodity lines, total	5,821	100.0	25	...	...		Dresses.....	2,536	...	17	31,291	8.1
51	Automotive parts, accessories, etc.....	264	4.5	4	893	29.6		Purs, fur clothing.....	167	...	5	7,003	2.4
102	Petroleum and products.....	4,505	77.5	25	5,821	77.5		Hosiery, underwear.....	2,637	...	56	83,438	3.2
126	Commodities, n.e.c.....	1,044	17.9	...	...	...		Corsets, allied garments.....	178	...	13	16,989	1.0
	Service receipts.....	8	0.1	...	...	...		Millinery and materials.....	590	...	6	11,507	5.1
								Children's, infants' wear (exc. footwear).....	1,070	...	11	24,415	4.4
								Other apparel, accessories (exc. shoes).....	1,134	...	...	...	...
								Not analyzed in detail.....	1,964	...	10	13,922	11.2
Pacific Division													
	All establishments.....	59,198	...	128	...	...	34	Shoes, other footwear.....	1,004	0.1	22	56,354	1.8
	Those analyzing commodity lines, total	58,328	100.0	120	...	...		Men's, boys' shoes.....	347	...	12	53,468	0.6
51	Automotive parts, accessories, etc.....	761	1.3	5	6,219	12.2		Women's, misses' shoes.....	529	...	6	10,710	4.9
102	Petroleum and products.....	56,213	96.4	120	58,328	96.4		Other footwear.....	78	...	...	...	...
126	Commodities, n.e.c.....	1,209	2.1	...	...	...		Not analyzed in detail.....	50	...	6	1,453	3.4
	Service receipts.....	145	0.2	4	4,672	3.1							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued					
	Middle Atlantic Division—Continued							Middle Atlantic Division—Continued					
35	Piece goods (woven).....	29,273	2.3	145	430,891	12.7	88	Railroad transportation equipment.....	1,223	0.1	5	52,667	2.3
36	Home furnishings (textile).....	2,397	0.2	34	34,833	6.6	90	Miscellaneous transportation equipment.....	2,446	0.2	8	34,329	7.1
	Curtains, draperies.....	442	0.04	4	4,597	3.5	91	Metallic ores, concentrates.....	71,088	5.7	24	127,163	55.9
	Bedspreads, comfortables, blankets.....	913	0.08	16	22,973	4.0	93	Iron, steel products (semi-finished).....	5,853	0.5	19	135,970	4.3
	Sheets, pillow cases, towels.....	613	0.05	20	27,065	2.3							
	Table linens.....	191	0.02	5	9,650	2.0	94	Iron, steel products (flat).....	5,428	0.4	24	121,157	4.5
	Other textile home furnishings.....	134	0.01	...	...	...		Flates.....	1,057	...	8	47,539	2.3
37	Miscellaneous dry goods.....	145,026	11.6	272	262,911	55.0		Strip (hot, cold rolled).....	47	...	4	6,554	0.7
	Knit fabrics, lace fabrics.....	422	0.03	11	6,382	6.5		Sheets (coil rolled).....	129	...	7	13,459	1.0
	Notions, thread, buttons, closures.....	2,562	0.2	64	81,960	3.5		Black plate.....	117	...	5	10,204	1.1
	Yarns.....	121,790	17.2	173	174,033	70.0		Sheets (galvanized, other coated).....	541	...	7	41,180	1.3
	Other dry goods.....	3,244	0.3	30	74,346	4.4		Tin plate, terns plate.....	1,693	...	8	21,405	7.9
	Not analyzed in detail.....	16,908	...	33	35,657	47.4		Other flat iron, steel products.....	55	...	5	...	...
38	Other textile products.....	129,094	10.4	261	350,569	36.8		Not analyzed in detail.....	1,749	...	27	57,008	3.1
39	China, glassware.....	5,006	0.4	63	102,765	4.9	95	Iron, steel wire and wire products.....	2,192	0.2	28	81,151	2.7
40	China, utensils, miscellaneous homewares.....	2,327	0.2	64	123,918	1.9		Barbed, twisted wire.....	374	...	7	9,619	3.9
41	Drugs, drug sundries.....	9,083	0.7	92	300,906	4.5		Nails (staples, tacks, brads).....	85	...	8	17,452	0.6
42	Paints, varnishes, lacquers.....	7,876	0.6	42	113,161	7.0		Wire rope, cable (exc. insulated).....	3,467	0.3	20	17,070	3.1
43	Fertilizer, fertilizer materials.....	1,618	0.1	12	103,539	1.6		Drum wire.....	449	...	7	32,562	1.4
44	Agricultural chemicals (exc. fertilizer).....	1,004	0.1	15	71,698	1.4		Other iron, steel wire products.....	240	...	...	...	...
45	Industrial chemicals, n.e.c.....	4,346	0.3	42	76,131	5.7		Not analyzed in detail.....	511	...	8	35,580	1.4
46	Other chemicals, related products.....	17,168	1.4	85	217,624	7.9	96	Iron and steel finished products.....	4,640	0.4	36	74,349	6.2
47	Motor vehicles.....	3,968	0.3	50	103,134	3.8							
48	Passenger cars (new).....	1,835	...	31	78,931	2.9	97	Cast iron and steel pipe and tubes.....	1,627	0.1	22	66,728	2.4
49	Passenger cars (used).....	96	...	7	5,002	1.9		Cast iron soil pipe.....	619	...	5	6,820	9.1
50	Trucks, truck-tractors, truck-trailers.....	997	...	12	69,222	1.9		Steel pipe, tubing (exc. seamless).....	380	...	11	24,426	1.6
	Other motor vehicles.....	971	...	...	...	...		Other iron, steel pipe.....	66	...	...	...	...
	Not analyzed in detail.....	69	...	7	796	8.7		Not analyzed in detail.....	562	...	5	35,207	1.6
51	Automotive parts, accessories, etc.....	11,551	0.9	77	173,416	6.7	98	Alloy steel.....	2,494	0.2	7	50,527	4.9
	Batteries, electrical parts.....	600	...	21	77,753	0.8		Nonferrous metals.....	6,626	0.5	26	171,843	3.8
	Tires, tubes.....	1,659	...	19	86,089	1.9	100	Petroleum and petroleum products.....	3,467	0.3	20	85,084	4.1
	Parts (exc. batteries, electrical parts).....	2,408	...	43	127,242	1.9	101	Coal, coke.....	1,202	0.1	10	72,294	1.7
	Garage, filling station equipment.....	88	...	7	53,777	0.2	102	Crude nonmetallic minerals, products.....	45,534	3.6	46	154,676	29.4
	Accessories.....	4,235	...	17	72,453	5.8							
	Other automotive supplies.....	22	...	7	7,302	0.3	109	Glass (sheet and containers).....	1,025	0.1	17	105,517	1.0
	Not analyzed in detail.....	2,539	...	7	6,976	36.4		Sheet glass (including window, plate).....	263	...	8	93,898	0.3
52	Electrical wiring supplies, construction materials.....	4,762	0.4	72	134,982	3.5		Glass containers.....	762	...	11	53,690	1.4
	Interior wiring, construction materials.....	2,036	...	37	69,684	2.9	110	Logs, piles, poles, posts, etc.....	20,890	1.7	38	30,913	67.6
	Outside construction materials.....	435	...	11	54,737	0.8	111	Lumber (rough, dressed, finished).....	3,333	0.3	19	96,784	3.4
	Lighting fixtures (residential, commercial, industrial).....	711	...	17	57,559	1.2	113	Millwork, veneer, other wood products.....	3,109	0.2	31	66,511	4.7
	Electric lamps (incandescent, fluorescent).....	523	...	26	69,306	0.8	115	Paper (basic materials, paperboard).....	2,858	0.2	60	128,719	2.2
	Not analyzed in detail.....	1,057	...	8	29,423	3.6		Newsprint, groundwood, book paper.....	701	...	9	52,884	1.3
53	Electrical apparatus, equipment.....	1,348	0.1	12	23,553	5.7		Fine paper.....	175	...	24	55,348	6.2
54	Radios, television sets, home appliances, and specialties.....	8,568	0.7	104	170,121	5.3		Wrapping paper.....	701	...	9	56,534	0.3
	Radio sets, tubes, etc., public address systems.....	3,149	...	32	39,778	7.9		Building paper, board.....	54	...	5	53,140	0.1
	Television sets, tubes, parts, etc.....	65	...	4	42,584	0.2		Miscellaneous paper, paperboard.....	273	...	24	60,452	0.4
	Electric household refrigerators, freezers.....	1,238	...	45	110,271	1.1		Not analyzed in detail.....	982	...	7	50,883	1.9
	Electric home laundry equipment.....	692	...	12	59,174	1.2	116	Converted paper products.....	2,041	0.2	46	79,268	2.6
	Electric ranges.....	81	...	7	43,788	0.2		Paper stationery, office supplies.....	531	...	23	67,072	0.8
	Other electric kitchen equipment.....	84	...	12	50,495	0.2		Paper bags.....	902	...	22	66,140	1.4
	Other electric appliances, specialties.....	3,237	...	44	95,665	3.4		Boxes, containers (paper, paperboard).....	71	...	9	2,979	2.4
	Not analyzed in detail.....	22	...	5	6,175	0.4		Miscellaneous converted paper products.....	537	...	...	...	...
55	Electric commercial equipment.....	969	0.1	20	63,198	1.5	117	Books, magazines, printed materials.....	1,058	0.1	20	52,009	2.0
56	Hardware.....	12,265	1.0	103	149,427	8.2		Printed blanks, forms.....	55	...	9	4,561	1.2
57	Plumbing, heating, air-conditioning.....	2,346	0.2	52	103,389	2.3		Miscellaneous engraved, printed products.....	1,003	...	...	...	...
58	Fountain pens, pencils.....	784	0.1	50	33,940	2.3	118	Jewelry, silverware, trophies.....	5,203	0.4	68	93,000	5.6
59	Office machines.....	1,232	0.1	30	92,283	1.3		Clocks, watches.....	1,688	...	24	60,091	2.8
60	Miscellaneous professional, service equipment.....	2,031	0.2	30	54,888	3.7		Costume jewelry.....	1,779	...	32	18,977	9.4
61	Farm, garden machinery (exc. tractors).....	820	0.1	20	69,946	1.2		Silverware, plated ware.....	471	...	5	4,296	11.0
62	Tractors and equipment (exc. truck-tractors).....	1,578	0.1	15	71,977	2.2		Other jewelry items.....	1,199	...	...	...	...
63	General industrial machinery, equipment.....	9,967	0.8	33	147,411	6.8		Not analyzed in detail.....	66	...	5	13,511	0.5
	Metal-working machinery.....	817	0.1	9	29,260	1.3	119	Toys, games, athletic goods.....	4,516	0.4	95	151,739	3.0
	Machine tools, equipment.....	709	...	7	17,806	4.0	120	Leather.....	2,863	0.2	20	74,672	3.8
	Miscellaneous metal-working machinery.....	108	...	...	...	...	121	Luggage, saddlery, harness.....	7,626	0.6	64	27,265	28.0
64	Construction, mining, excavating machinery.....	1,733	0.1	14	72,562	2.4	122	Junk and scrap (exc. iron and steel).....	3,658	0.3	13	12,260	29.8
65	Special industry machinery, equipment.....	5,021	0.4	28	119,452	4.2	124	Second-hand merchandise.....	18,220	1.5	140	35,050	52.0
	Textile industry machinery.....	1,160	...	10	20,615	5.6		Commodities, n.e.c.....	398,425	31.9	...	...	...
	Printing trades machinery.....	39	...	6	5,631	0.7		Service receipts.....	14,088	1.1	62	199,884	7.0
	Wood-working machinery.....	35	...	4	16,683	0.2		East North Central Division					
	Miscellaneous special machinery, equipment	2,322	...	...	...	...		All establishments.....	333,399	...	620	...	...
	Not analyzed in detail.....	1,465	...	4	42,296	3.5		Those analyzing commodity lines, total	309,462	100.0	516	...	...
66	Industrial equipment, supplies.....	1,530	0.1	22	38,545	4.0	1	Canned, bottled foods.....	2,409	0.8	13	35,396	6.8
	Abrasives, abrasive material.....	98	...	8	24,392	0.4	3	Confectionery.....	1,115	0.4	16	39,098	2.8
	Industrial leather, belting, packing.....	51	...	5	9,053	0.6		Candy, including chocolate.....	584	...	9	35,749	1.6
	Rope, cordage, twine (exc. wire).....	120	...	5	8,674	1.4		Other confections.....	243	...	...	...	...
	Miscellaneous industrial equipment, supplies.....	1,261	...	...	...	...		Not analyzed in detail.....	288	...	5	2,331	12.4
							5	Groceries (exc. as specified).....	973	0.3	9	8,257	11.8
							16	Soaps, toilet and other.....	313	0.1	19	43,427	0.7

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousands dollars)	Per cent distribution	Number	Total sales (Thousands dollars)				Amount (Thousands dollars)	Per cent distribution	Number	Total sales (Thousands dollars)	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued						
East North Central Division—Continued							East North Central Division—Continued						
17	Cigars, cigarettes, tobacco (exc. leaf).....	299	0.1	4	3,411	8.8	116	Converted paper products.....	3,375	1.1	28	58,325	5.8
18	Smokers' supplies, razor blades, etc.....	1,869	0.6	23	45,855	4.1		Books, magazines, printed materials.....	5,505	1.8	12	69,430	7.9
21	Feed (mixed, other).....	881	0.3	5	4,962	17.8	117	Magazines, newspapers.....	4,846	...	6	53,999	9.0
22	Hides, skins, raw furs.....	1,082	3.3	4	2,894	37.4		Printed blanks, forms.....	84	...	4	31,880	2.0
27	Flowers, nursery stock.....	35,244	10.7	34	34,672	95.9		Miscellaneous engraved, printed products.....	575	...	...	...	...
	Cut, potted flowers.....	28,335	...	72	39,967	94.6		Jewelry, silverware, trophies.....	3,925	1.3	27	82,577	4.8
	Nursery stock.....	1,301	...	13	4,436	29.3		Clocks, watches.....	1,336	...	10	45,794	2.9
	Not analyzed in detail.....	3,628	...	7	3,729	97.3		Costume jewelry.....	848	...	8	42,660	2.0
31	Miscellaneous farm, marine products.....	3,747	2.8	7	9,894	88.4		Silverware, plated ware.....	715	...	8	42,802	2.0
								Other jewelry items.....	428	...	8	34,795	1.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	3,542	1.1	25	68,278	5.2	119	Toys, games, athletic goods.....	14,155	4.6	35	86,489	16.4
	Underwear, hosiery.....	833	...	12	37,838	2.2		Small arms, ammunition.....	491	...	4	40,980	1.2
	Work clothing, gloves.....	883	...	14	53,694	1.6		Toys, games.....	6,137	...	22	64,496	9.5
	Other clothing, furnishings (men's, boys').....	1,702	...	...	...	...		Bicycles.....	147	...	7	53,767	2.2
	Not analyzed in detail.....	124	...	4	2,656	4.7		Children's vehicles (exc. bicycles).....	1,168	...	14	63,219	3.4
33	Women's, children's clothing, accessories (exc. shoes).....	4,376	1.3	15	44,436	9.4		Other athletic goods.....	2,122	...	7	17,204	23.8
	Hosiery, underwear.....	1,280	...	12	43,413	2.9		Not analyzed in detail.....	4,090	...	...	...	...
	Other apparel, accessories (exc. shoes).....	2,896	...	...	...	...	120	Leather.....	458	0.1	9	23,490	1.9
34	Shoes, other footwear.....	437	0.1	5	49,244	0.9		Luggage, saddlery, harness.....	1,565	0.5	24	38,019	4.1
	Piece goods (woven).....	3,385	1.1	5	34,277	9.9	122	Junk and scrap (exc. iron and steel).....	2,295	0.7	9	6,576	34.9
36	Home furnishings (textile).....	2,417	0.8	13	43,343	5.6	123	Rubber sundries, n.e.c.....	297	0.1	10	33,017	0.9
	Bedspreads, comfortables, blankets.....	493	...	7	42,089	1.2	124	Second-hand merchandise.....	9,843	3.2	68	11,465	85.8
	Sheets, pillow cases, towels.....	1,104	...	7	42,143	2.6		Commodities, n.e.c.....	99,289	32.1	...	...	...
	Table linens.....	106	...	4	40,911	0.2	126	Service receipts.....	599	0.2	10	2,923	20.5
	Other textile home furnishings.....	637	...	...	...	...			
	Not analyzed in detail.....	1,011	...	7	...	...		West North Central Division					
37	Miscellaneous dry goods.....	9,578	3.1	31	64,407	14.9		All establishments.....	278,300	...	218	...	...
	Notions, thread, buttons, closures.....	2,218	...	19	34,393	6.4		Those analyzing commodity lines, total	272,344	100.0	176	...	...
	Yarns.....	4,236	...	6	35,157	12.0							
	Other dry goods.....	214	...	...	...	...	1	Canned, bottled foods.....	612	0.2	11	71,692	0.8
	Not analyzed in detail.....	2,910	...	6	22,212	13.1	3	Confectionery.....	1,229	0.4	5	43,057	2.8
38	Other textile products.....	13,865	4.5	54	16,726	82.9	16	Soaps, toilet and other.....	177	0.1	7	51,495	0.3
39	China, glassware, crockery.....	2,367	0.8	16	76,734	3.1	18	Smokers', supplies, razor blades, etc.....	666	0.2	10	50,672	1.3
40	Kitchen utensils, miscellaneous homewares.....	7,240	2.3	23	80,943	8.9	21	Feed (mixed, other).....	22,682	8.3	7	132,497	17.1
							27	Flowers, nursery stock.....	6,751	2.5	30	20,460	90.5
42	Floor coverings.....	3,719	1.2	10	56,511	6.6	30	Seeds (field, garden).....	310	0.1	4	67,270	0.5
	Carpets, rugs.....	2,790	...	5	38,186	7.3							
	Linoleum, other hard surface.....	378	...	4	37,808	7.0	32	Men's, boys' clothing furnishings (exc. shoes).....	6,141	2.2	18	87,819	7.0
	Other.....	551	...	...	...	...		Underwear, hosiery.....	1,158	...	10	45,986	2.5
43	Furniture (household, office, store).....	2,524	0.8	12	60,598	4.2		Work clothing, gloves.....	2,037	...	15	87,026	2.3
	Household furniture.....	2,247	...	10	60,365	3.7		Other clothing, furnishings (men's, boys').....	2,946	...	...	...	...
	Mattresses, bed springs.....	152	...	6	38,250	0.4							
	Other furniture.....	125	...	...	...	...	33	Women's, children's clothing, accessories (exc. shoes).....	9,110	3.3	11	54,327	16.8
44	Drugs, drug sundries.....	2,610	0.8	26	65,174	4.0		Hosiery, underwear.....	2,048	...	9	53,943	3.8
	Drugs, pharmaceuticals.....	140	...	6	32,093	0.4		Children's, infants' wear (exc. shoes).....	2,605	...	6	52,036	5.0
	Proprietary medicines, toiletries (exc. soap).....	1,297	...	11	41,721	3.1		Other apparel, accessories (exc. shoes).....	4,457	...	...	...	...
	Druggist sundries.....	634	...	13	35,453	1.8	34	Shoes, other footwear.....	2,124	0.8	10	83,833	2.5
	Not analyzed in detail.....	539	...	9	20,508	2.6							
45	Paints, varnishes, lacquers.....	1,262	0.4	13	55,458	2.3	36	Home furnishings (textile).....	3,286	1.2	8	53,895	6.1
51	Automotive parts, accessories, etc.....	9,234	3.0	12	64,294	14.4		Curtains, draperies.....	718	...	5	53,163	1.4
52	Electrical wiring supplies, construction materials.....	1,650	0.5	17	57,720	2.8		Bedspreads, comfortables, blankets.....	318	...	4	44,259	0.7
								Sheets, pillow cases, towels.....	1,919	...	7	53,750	3.6
54	Radio, television sets, home appliances, and specialties.....	10,177	3.3	20	93,330	10.9		Other textile home furnishings.....	331	...	...	...	...
	Radio sets, tubes, etc., public address systems.....	1,524	...	11	78,787	1.9	37	Miscellaneous dry goods.....	3,785	1.4	19	86,030	4.4
	Electric household refrigerators, freezers.....	1,784	...	4	51,164	3.4		Notions, thread, buttons, closures.....	2,548	...	10	44,584	5.7
	Electric home laundry equipment.....	1,084	...	5	57,726	1.9		Yarns.....	271	...	5	42,966	0.6
	Other electric appliances, specialties.....	2,369	...	...	...	...		Other dry goods.....	233	...	...	...	...
	Not analyzed in detail.....	3,466	...	4	13,226	26.0		Not analyzed in detail.....	733	...	7	41,207	1.8
56	Hardware.....	3,173	1.0	25	74,093	4.3	39	China, glassware, crockery.....	1,903	0.7	14	83,333	2.3
57	Plumbing, heating, air-conditioning.....	1,134	0.4	6	49,575	2.4	40	Kitchen utensils, miscellaneous homewares.....	6,237	2.3	16	84,930	7.3
65	Photographic goods.....	327	0.1	7	39,566	0.8	42	Floor coverings.....	4,733	1.7	11	77,654	6.1
69	Fountain pens, pencils.....	315	0.1	18	44,456	0.7		Carpets, rugs.....	3,596	...	5	44,829	8.0
71	Stationers', office supplies (exc. paper).....	2,291	0.7	7	47,312	4.8		Other.....	299	...	...	...	...
73	School equipment, supplies.....	817	0.3	13	33,729	2.4		Not analyzed in detail.....	838	...	6	32,825	2.6
75	Office machines.....	468	0.2	4	44,252	1.0	43	Furniture (household, office, store).....	2,062	0.8	11	85,519	2.4
79	Miscellaneous professional, service equipment.....	1,477	0.5	25	10,301	14.3		Household furniture.....	1,777	...	9	75,344	2.4
								Other furniture.....	285	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	1,221	0.4	4	51,164	2.4	44	Drugs, drug sundries.....	2,566	0.9	21	90,070	2.8
86	Industrial equipment, supplies.....	2,679	0.9	7	7,838	34.2	45	Paints, varnishes, lacquers.....	2,191	0.8	12	105,973	2.1
96	Iron and steel finished products.....	733	0.2	8	1,032	71.0	46	Fertilizer, fertilizer materials.....	1,174	0.4	4	168,675	0.7
102	Petroleum and products.....	843	0.3	6	22,832	3.7							
107	Cerue nonmetallic materials, products.....	1,187	0.4	7	1,682	70.6	51	Automotive parts, accessories, etc.....	10,833	4.0	13	107,837	10.0
110	Logs, piles, poles, posts, etc.....	19,622	6.3	32	81,010	24.2		Batteries, electrical parts.....	2,812	...	9	63,084	4.4
111	Lumber (rough, dressed, finished).....	509	0.2	12	67,591	0.8		Tires, tubes.....	4,363	...	9	62,090	7.0
112	Plywood.....	267	0.1	4	2,573	10.4		Parts (exc. batteries, electrical parts).....	721	...	9	76,845	0.9
113	Millwork, veneer, other wood products.....	1,084	0.4	13	19,106	5.7		Accessories.....	1,426	...	13	107,837	1.3
115	Paper (basic materials, paperboard).....	824	0.3	24	36,913	2.2		Other automotive supplies.....	1,511	...	...	...	...
	Wrapping paper.....	539	...	14	53,034	1.5	52	Electrical wiring supplies, construction materials.....	2,745	1.0	13	78,325	3.5
	Miscellaneous paper, paperboard.....	285	...	...	...	...			

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 per cent of col. 4
		Amount (Thousand dollars)	Per- cent distri- bution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per- cent distri- bution	Number	Total sales (Thousand dollars)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued						
West North Central Division--Continued							South Atlantic Division--Continued						
54	Radios, television sets, home appliances, and specialties.....	8,898	3.3	16	113,195	7.9	38	Other textile products.....	12,405	14.6	33	20,388	60.8
	Radio sets, tubes, etc., public address systems.....	2,470	...	10	77,071	3.2	39	China, glassware, crockery.....	767	0.9	5	23,583	3.2
	Electric household refrigerators, freezers	2,931	...	8	57,244	5.1	40	Kitchen utensils, miscellaneous homewares...	2,552	3.0	6	24,126	10.6
	Electric home laundry equipment.....	1,894	...	8	75,225	2.5	43	Furniture (household, office, store).....	342	0.4	4	23,103	1.5
	Other electric appliances, specialties.....	1,603	...	...	...	...	44	Drugs, drug sundries.....	1,257	1.5	17	20,540	4.7
56	Hardware.....	4,300	1.6	14	105,536	4.1	51	Paints, varnishes, lacquers.....	227	0.3	9	23,816	1.0
57	Plumbing, heating, air-conditioning.....	2,472	0.9	9	75,344	3.3	52	Automotive parts, accessories, etc.....	228	0.3	6	23,400	1.0
58	Boot, shoe cut stock, shoe findings.....	508	0.2	5	44,819	1.1		Electrical wiring supplies, construction materials.....	350	0.4	8	24,885	1.4
69	Fountain pens, pencils.....	269	0.1	9	52,234	0.5	56	Radios, television sets, home appliances, and specialties.....	324	0.4	5	22,946	1.4
71	Stationers', office supplies (exc. paper).....	1,143	0.4	6	75,612	1.5	57	Hardware.....	951	1.1	14	25,982	3.7
73	School equipment.....	1,556	0.6	8	49,948	3.1	69	Fountain pens, pencils.....	109	0.1	9	24,397	0.4
79	Miscellaneous professional, service equipment.....	585	0.2	7	1,888	31.0	79	School equipment, supplies.....	444	0.5	11	24,520	1.8
80	Farm, garden machinery (exc. tractors).....	5,382	2.0	11	104,518	5.1	79	Miscellaneous professional, service equipment	1,764	2.1	14	10,753	16.4
	Dairy equipment.....	188	...	5	71,693	0.3	110	Logs, piles, poles, posts, etc.....	5,658	6.6	24	8,126	69.6
	Garden equipment.....	1,011	...	9	75,879	1.3	111	Lumber (rough, dressed, finished).....	1,552	1.8	10	5,114	30.3
	Farm machinery.....	4,183	...	8	61,464	6.8	113	Millwork, veneer, other wood products.....	1,598	1.9	5	2,137	74.8
102	Petroleum and products.....	13,018	4.8	10	62,300	20.9	115	Paper (basic materials, paperboard).....	385	0.4	6	31,331	1.2
110	Logs, piles, poles, posts, etc.....	18,849	6.9	17	23,165	81.4		Wrapping paper.....	291	...	4	30,358	1.0
113	Millwork, veneer, other wood products.....	1,268	0.5	11	36,939	3.4		Miscellaneous paper, paperboard.....	94	...	...	...	...
115	Paper (basic materials, paperboard).....	953	0.3	6	49,948	1.9	116	Converted paper products.....	770	0.9	10	31,223	2.5
116	Converted paper products.....	730	0.3	11	50,806	1.4		Paper stationery, office supplies.....	234	...	6	23,731	1.0
	Paper stationery, office supplies.....	569	...	6	50,286	1.1		Paper bags.....	127	...	...	24,030	0.5
	Paper bags.....	70	...	5	49,443	0.1		Miscellaneous converted paper products.....	409	...	...	...	...
	Miscellaneous converted paper products.....	91	...	...	...	...	117	Books, magazines, printed materials.....	248	0.3	5	23,498	1.0
117	Books, magazines, printed materials.....	545	0.2	15	81,356	0.7	118	Jewelry, silverware, trophies.....	338	0.4	4	24,035	1.4
	Books, magazines, newspapers.....	206	...	7	55,041	0.4		Clocks, watches.....	283	...	4	24,035	1.2
	Miscellaneous engraved, printed products.....	181	...	...	...	...		Other jewelry items.....	55	...	...	...	...
	Not analyzed in detail.....	152	...	6	25,715	0.6	119	Toys, games, athletic goods.....	2,917	3.4	11	24,956	11.7
118	Jewelry, silverware, trophies.....	991	0.4	13	84,353	1.2		Toys, games.....	2,027	...	7	23,886	8.5
	Clocks, watches.....	521	...	7	51,528	1.0		Other athletic goods.....	890	...	...	...	...
	Other jewelry items.....	78	...	...	...	...	121	Luggage, saddlery, harness.....	456	0.5	5	22,885	2.0
	Not analyzed in detail.....	392	...	6	32,825	1.2	122	Second-hand merchandise.....	3,283	3.8	26	3,985	82.4
119	Toys, games, athletic goods.....	12,732	4.7	22	89,964	14.2		Commodities, n.e.c.....	23,262	27.3	...	...	...
	Toys, games.....	7,498	...	17	85,133	8.8	126	Service receipts.....	166	0.2	9	2,045	8.1
	Bicycles.....	185	...	5	54,302	0.3	East South Central Division						
	Children's vehicles (exc. bicycles).....	1,866	...	11	82,656	2.2		All establishments.....	46,860	...	124	...	...
	Other athletic goods.....	3,183	...	...	...	...		Those analyzing commodity lines, total	39,779	100.0	94	...	...
121	Luggage, saddlery, harness.....	1,173	0.4	11	46,765	2.5	3	Confectionery.....	442	1.1	8	2,693	16.4
124	Second-hand merchandise.....	3,278	1.2	23	29,030	11.3		Gandy, including chocolate.....	362	...	8	2,693	12.7
126	Commodities, n.e.c.....	98,145	36.1	...	...	...		Other confections.....	100	...	...	...	...
	Service receipts.....	4,432	1.6	11	45,376	9.8	5	Groceries (exc. as specified).....	115	0.3	5	936	12.3
South Atlantic Division							16	Soaps, toilet and other.....	201	0.5	6	3,377	6.0
	All establishments.....	91,708	...	278	...	...	18	Smokers' supplies, razor blades, etc.....	611	1.5	10	3,450	17.7
	Those analyzing commodity lines, total	85,160	100.0	234	...	...	27	Floors, nursery stock.....	5,549	13.9	23	5,794	95.8
3	Confectionery.....	469	0.6	7	24,531	1.9	32	Men's, boys' clothing, furnishings (exc. shoes).....	484	1.2	19	3,707	13.0
16	Soaps, toilet and other.....	166	0.2	5	24,716	0.7		Underwear, hosiery.....	138	...	15	2,268	6.1
18	Smokers' supplies, razor blades, etc.....	581	0.7	11	25,928	2.2		Work clothing, gloves.....	122	...	15	2,552	4.8
21	Feed (mixed, other).....	228	0.3	5	2,253	10.1		Other clothing, furnishings (men's, boys').....	224	...	...	...	...
27	Flowers, nursery stock.....	10,792	12.7	53	11,679	92.4	33	Women's, children's clothing, accessories (exc. shoes).....	298	0.7	17	3,143	9.5
	Cut, potted flowers.....	9,421	...	13	10,548	89.2		Hosiery, underwear.....	155	...	16	2,164	7.2
	Nursery stock.....	890	...	5	2,578	3.5		Other apparel, accessories (exc. shoes).....	143	...	...	...	...
	Not analyzed in detail.....	491	...	5	524	93.7	35	Piece goods (woven).....	220	0.6	7	2,241	9.8
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,789	2.1	16	25,208	7.1	36	Home furnishings (textile).....	92	0.2	8	2,111	4.4
	Underwear, hosiery.....	538	...	10	24,721	2.2	37	Miscellaneous dry goods.....	688	1.7	16	4,606	14.9
	Work clothing, gloves.....	712	...	10	24,276	1.8		Notions, thread, buttons, closures.....	361	...	14	3,447	10.5
	Other clothing, furnishings (men's, boys').....	712	...	...	...	...		Other dry goods.....	327	...	...	...	...
	Not analyzed in detail.....	114	...	5	470	24.2	38	Other textile products.....	3,829	9.6	6	4,541	84.3
33	Women's, children's clothing, accessories (exc. shoes).....	2,295	2.7	15	25,099	9.1	39	China, glassware, crockery.....	1,067	2.7	5	12,273	8.7
	Hosiery, underwear.....	825	...	12	25,066	3.3	40	Kitchen utensils, miscellaneous homewares.....	664	1.7	9	13,763	4.8
	Other apparel, accessories (exc. shoes).....	1,470	...	...	...	...	44	Drugs, drug sundries.....	751	1.9	18	16,230	4.6
34	Shoes, other footwear.....	385	0.4	4	22,617	1.7		Drugs, pharmaceuticals.....	133	...	4	13,034	1.0
35	Piece goods (woven).....	1,574	1.8	5	30,774	5.1		Proprietary medicines, toiletries (exc. soap).....	306	...	11	14,451	2.1
36	Home furnishings (textile).....	1,664	2.0	7	31,404	5.3		Druggist sundries.....	65	...	4	1,751	3.7
	Bedspreads, comforters, blankets.....	258	...	5	30,221	0.8		Not analyzed in detail.....	247	...	4	1,310	16.8
	Sheets, pillow cases, towels.....	715	...	5	30,817	2.3	51	Paints, varnishes, lacquers.....	69	0.2	4	12,222	0.6
	Other textile home furnishings.....	691	...	...	...	...	52	Automotive parts, accessories, etc.....	219	0.6	10	12,561	1.7
37	Miscellaneous dry goods.....	2,864	3.4	22	27,172	10.5		Electrical wiring supplies, construction materials.....	974	2.4	9	13,104	7.4
	Notions, thread, buttons, closures.....	1,362	...	14	25,598	5.3	54	Radios, television sets, home appliances, and specialties.....	1,264	3.2	5	12,756	9.9
	Yarns.....	737	...	8	23,863	3.1		Hardware.....	1,597	4.0	9	13,293	12.0
	Other dry goods.....	765	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousands dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)		
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							
East South Central Division--Continued							West South Central Division--Continued							
69	Fountain pens, pencils.....	40	0.1	10	1,586	2.5	54	Radios, television sets, home appliances, and specialties.....	1,139	1.8	10	19,014	6.0	
73	School equipment, supplies.....	139	0.3	13	2,726	5.1		Radio sets, tubes, etc., public address systems.....	159	...	6	15,871	1.0	
79	Miscellaneous professional, service equipment.....	245	0.6	7	2,341	10.5		Other electric appliances, specialties.....	980	...	...	...	...
110	Logs, piles, poles, posts, etc.....	3,318	8.3	13	4,612	71.9	56	Hardware.....	1,134	1.8	8	19,160	5.9	
111	Lumber (rough, dressed, finished).....	278	0.7	4	1,629	17.1	57	Plumbing, heating, air-conditioning.....	467	0.8	4	18,374	2.5	
115	Paper (basic materials, paperboard).....	92	0.2	7	1,159	7.9	59	Fountain pens, pencils.....	73	0.1	5	15,321	0.5	
	Wrapping paper.....	84	...	6	1,144	7.3	71	Stationers', office supplies (exc. paper).....	367	0.6	5	13,697	2.7	
	Miscellaneous paper, paperboard.....	8	...	...	...	...	73	School equipment, supplies.....	243	0.4	6	14,104	1.7
116	Converted paper products.....	266	0.7	13	15,304	1.7	79	Miscellaneous professional, service equipment.....	843	1.4	19	3,069	27.5	
	Paper stationery, office supplies.....	24	...	6	1,094	2.2	102	Petroleum and products.....	551	1.4	4	5,486	15.5	
	Paper bags.....	163	...	9	2,685	6.1	110	Logs, piles, poles, posts, etc.....	6,717	10.8	18	7,880	85.2	
	Miscellaneous converted paper products.....	79	...	...	...	...	111	Lumber (rough, dressed, finished).....	806	1.3	6	6,900	11.7
118	Jewelry, silverware, trophies.....	38	0.1	8	2,581	1.5	115	Paper (basic materials, paperboard).....	165	0.3	5	15,302	1.1	
	Clocks, watches.....	12	...	4	1,122	1.1		Converted paper products.....	566	0.9	9	16,482	3.4	
	Other jewelry items.....	26	...	...	...	...		Paper stationery, office supplies.....	362	...	8	15,871	2.3
119	Toys, games, athletic goods.....	136	0.3	11	14,039	1.0		Paper bags.....	84	...	6	15,487	0.5	
	Toys, games.....	20	...	7	1,422	1.4		Miscellaneous converted paper products.....	120	...	...	...	...
	Bicycles.....	37	...	4	11,878	0.3	117	Books, magazines, printed materials.....	194	0.3	4	14,436	1.3	
	Other athletic goods.....	79	...	...	...	...	118	Jewelry, silverware, trophies.....	300	0.5	8	16,393	1.8
121	Luggage, saddlery, harness.....	142	0.4	6	1,501	9.5		Clocks, watches.....	224	...	4	14,506	1.5	
123	Rubber sundries, n.e.c.....	45	0.1	5	532	8.4		Other jewelry items.....	76	...	...	...	...
124	Second-hand merchandise.....	2,545	6.4	10	2,923	87.1	119	Toys, games, athletic goods.....	2,265	3.6	12	18,036	12.6	
	Commodities, n.e.c. and service receipts.....	13,361	33.8	...	...	...		Toys, games.....	1,360	...	10	16,779	8.1
								Children's vehicles (exc. bicycles).....	71	...	6	14,375	0.5	
								Other athletic goods.....	834	...	...	...	...
West South Central Division							Mountain Division							
	All establishments.....	76,871	...	218	...	...		All establishments.....	(x)	...	71	...	...
	Those analyzing commodity lines, total	62,228	100.0	167	...	...		Those analyzing commodity lines, total	43,097	100.0	55	...	...
1	Canned, bottled foods.....	46	0.1	5	3,974	1.2	122	Junk and scrap (exc. iron and steel).....	443	0.7	5	1,235	35.9	
3	Confectionery.....	710	1.1	7	16,154	4.4	123	Rubber sundries, n.e.c.....	68	0.1	4	14,060	0.5	
	Candy, including chocolate.....	546	...	7	16,154	3.4	124	Second-hand merchandise.....	3,705	6.0	22	4,415	83.9	
	Other confections.....	164	...	...	...	...		Commodities, n.e.c.....	15,458	25.0	...	...	...
5	Groceries (exc. as specified).....	297	0.5	4	2,075	14.3	126	Service receipts.....	105	0.2	8	5,626	1.9	
18	Smokers' supplies, razor blades, etc.....	146	0.2	10	15,833	0.9		Mountain Division						
27	Flowers, nursery stock.....	6,842	10.5	39	7,267	30.0		All establishments.....	(x)	...	71	...	...
	Cut, potted flowers.....	5,372	...	34	6,267	85.7		Those analyzing commodity lines, total	43,097	100.0	55	...	...
	Nursery stock.....	457	...	8	1,107	41.3	1	Canned, bottled foods.....	2,277	5.3	7	28,725	7.9	
	Not analyzed in detail.....	713	...	...	...	...		Canned baby foods.....	77	...	4	18,849	0.4
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,374	2.2	13	17,957	7.6		Canned fruits, fruit juices.....	474	...	4	18,849	2.5	
	Underwear, hosiery.....	538	...	8	17,456	3.1		Canned vegetables, vegetable juices.....	738	...	5	18,860	3.9	
	Work clothing, gloves.....	319	...	5	14,145	2.2		Canned fish, sea foods.....	210	...	4	18,849	1.1	
	Other clothing, furnishings (men's, boys').....	452	...	...	...	...		Canned meats.....	284	...	4	18,849	1.5
	Not analyzed in detail.....	65	...	4	402	16.2		Canned milk.....	326	...	4	18,849	1.7	
33	Women's, children's clothing, accessories (exc. shoes).....	1,896	3.0	12	20,381	9.3		Other canned foods.....	168	...	...	...	...
	Hosiery, underwear.....	678	...	8	16,961	4.0	2	Coffee.....	87	0.2	4	18,849	0.5	
	Other apparel, accessories (exc. shoes).....	1,126	...	...	...	...	3	Confectionery.....	291	0.7	6	19,021	1.5
	Not analyzed in detail.....	92	...	4	3,420	2.7		Candy, including chocolate.....	239	...	6	19,021	1.2	
35	Piece goods (woven).....	1,386	2.2	8	20,232	6.8		Other confections.....	52	...	...	...	...
	Cotton.....	769	...	5	16,084	4.8	5	Groceries (exc. as specified).....	3,033	7.0	4	18,849	16.1	
	Other woven piece goods.....	617	...	...	...	...		Flour, related products.....	475	...	4	18,849	2.5
36	Home furnishings (textile).....	1,031	1.6	6	17,056	6.0		Sugar.....	513	...	4	18,849	2.7	
	Bedspreads, comfortable, blankets.....	142	...	4	15,512	12.2		Cooking oils (exc. lard).....	188	...	4	18,849	1.0	
	Sheets, pillow cases, towels.....	634	...	4	16,386	3.9		Breakfast cereals.....	331	...	4	18,849	1.8	
	Other textile home furnishings.....	255	...	...	...	...		Tea.....	39	...	4	18,849	0.2
37	Miscellaneous dry goods.....	1,158	1.9	11	18,274	6.3		Dried fruits.....	54	...	4	18,849	0.3	
	Notions, thread, buttons, closures.....	1,090	...	11	18,274	6.0	16	Other groceries.....	1,433	...	...	...	...
	Other dry goods.....	68	...	...	...	...	17	Soaps, toilet and other.....	441	1.0	4	18,849	2.3
38	Other textile products.....	4,383	7.0	18	6,366	68.8	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,686	3.9	4	18,849	8.9	
39	China, glassware, crockery.....	569	0.9	7	19,048	3.0	27	Flowers, nursery stock.....	4,725	11.0	8	5,395	87.6	
40	Kitchen utensils, miscellaneous homewares.....	1,898	3.0	8	15,512	12.2	32	Men's, boys' clothing, furnishings (exc. shoes).....	1,058	2.4	12	29,550	3.6	
41	Musical instruments, phonograph records.....	264	0.4	4	15,108	1.7		Underwear, hosiery.....	374	...	6	19,317	0.9	
43	Furniture (household, office, store).....	928	1.5	7	18,500	5.0		Work clothing, gloves.....	510	...	11	29,514	1.7	
	Household furniture.....	884	...	6	18,343	4.8		Other clothing, furnishings (men's, boys').....	374	...	...	...	...
	Other furniture.....	44	...	...	...	...	33	Women's, children's clothing, accessories (exc. shoes).....	1,271	2.9	10	25,865	4.9
44	Drugs, drug sundries.....	1,944	3.1	14	17,249	11.3		Dresses.....	309	...	5	25,065	1.2	
	Drugs, pharmaceuticals.....	79	...	5	14,299	0.6		Hosiery, underwear.....	280	...	7	19,384	1.4	
	Proprietary medicines, toiletries (exc. soap).....	1,127	...	8	16,338	6.9		Children's, infants' wear (exc. footwear).....	140	...	5	23,896	0.6	
	Druggist sundries.....	432	...	7	16,267	2.6		Other apparel, accessories (exc. shoes).....	542	...	...	...	...
	Not analyzed in detail.....	306	...	5	852	35.9	34	Shoes, other footwear.....	468	1.1	8	29,124	1.6	
51	Automotive parts, accessories, etc.....	1,395	2.2	7	20,236	6.9		Men's, boys' shoes.....	137	...	5	19,109	0.7	
52	Electrical wiring supplies, construction materials.....	352	0.6	12	16,882	2.1		Women's, misses' shoes.....	132	...	4	18,849	0.7	
								Children's, infants' shoes.....	73	...	4	18,849	0.4	
								Other footwear.....	126	...	...	...	...
							35	Piece goods (woven).....	211	0.5	6	19,173	1.1	
								Cotton.....	89	...	6	19,173	0.5	
								Rayon, nylon, other synthetic.....	86	...	4	18,849	0.4	
								Other woven piece goods.....	36	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued													
Mountain Division--Continued													
36	Home furnishings (textile).....	281	0.6	9	25,716	1.1	33	Women's, children's clothing, accessories (exc. shoes).....	2,757	1.4	19	36,315	7.6
	Bedspreads, comfortables, blankets.....	60	...	5	18,686	0.3		Dresses.....	201	...	5	17,788	1.1
	Sheets, pillow cases, towels.....	98	...	6	19,223	0.5		Suits, coats (exc. fur).....	43	...	5	18,040	0.2
	Other textile home furnishings.....	123	...	...	...	...		Hosiery, underwear.....	892	...	8	25,255	3.5
37	Miscellaneous dry goods.....	117	0.3	11	29,406	0.4		Other apparel, accessories (exc. shoes)...	1,292	...	...	...	...
	Notions, thread, buttons, closures.....	92	...	7	17,858	0.5		Not analyzed in detail.....	329	...	4	5,537	5.9
	Yarns.....	10	...	4	10,729	0.1							
	Other dry goods.....	15	...	...	...	...	34	Shoes, other footwear.....	576	0.3	13	24,362	2.4
38	Other textile products.....	1,172	2.7	11	10,261	11.4		Men's, boys' shoes.....	234	...	7	19,436	1.2
39	China, glassware, crockery.....	365	0.8	5	27,540	1.3		Women's, misses' shoes.....	183	...	7	19,373	0.9
40	Kitchen utensils, miscellaneous homewares...	560	1.5	5	27,540	2.4		Children's, infants' shoes.....	109	...	5	19,190	0.6
42	Floor coverings.....	809	1.9	5	27,540	2.9		Other footwear.....	50	...	...	...	...
43	Furniture (household, office, store).....	1,373	3.2	6	20,999	6.5	35	Piece goods (woven).....	1,971	1.0	17	27,221	7.2
	Household furniture.....	1,328	...	4	20,858	6.4		Cotton.....	1,213	...	6	22,062	5.5
	Other furniture.....	45	...	...	...	...		Rayon, nylon, other synthetic.....	279	...	5	19,686	1.4
								Other woven piece goods.....	201	...	...	...	...
								Not analyzed in detail.....	278	...	9	3,061	9.1
44	Drugs, drug sundries.....	371	0.9	7	19,156	1.9	36	Home furnishings (textile).....	1,367	0.7	9	22,405	6.1
45	Paints, varnishes, lacquers.....	603	1.4	6	28,714	2.1		Curtains, draperies.....	200	...	4	18,095	1.1
								Bedspreads, comfortables, blankets.....	184	...	4	18,106	1.0
								Sheets, pillow cases, towels.....	668	...	6	19,479	3.4
								Other textile home furnishings.....	315	...	...	...	...
51	Automotive parts, accessories, etc.....	2,044	4.7	6	27,576	7.4	37	Miscellaneous dry goods.....	3,847	2.0	22	37,512	10.2
	Batteries, electrical parts.....	631	...	5	27,540	2.3		Notions, thread, buttons, closures.....	2,442	...	13	33,552	7.3
	Tires, tubes.....	706	...	5	19,994	3.5		Yarns.....	769	...	9	23,249	3.3
	Parts (exc. batteries, electrical parts)...	209	...	4	19,958	1.0		Other dry goods.....	636	...	...	...	...
	Accessories.....	370	...	6	27,576	1.3							
	Other automotive supplies.....	128	...	...	...	...	38	Other textile products.....	14,958	7.6	47	46,699	32.0
52	Electrical wiring supplies, construction materials.....	983	2.3	10	27,986	3.5	39	China, glassware, crockery.....	1,239	0.6	14	30,233	4.1
54	Radios, television sets, home appliances, and specialties.....	2,695	6.2	6	27,701	9.7	40	Kitchen utensils, miscellaneous homewares...	6,150	3.1	22	41,284	14.9
	Radio sets, tubes, etc., public address systems.....	703	...	5	27,540	2.6	42	Floor coverings.....	3,100	1.6	8	20,232	15.3
	Electric household refrigerators, freezers.....	991	...	5	27,540	3.6		Carpets, rugs.....	2,892	...	4	18,614	15.5
	Electric home laundry equipment.....	798	...	5	27,540	2.9		Other.....	208	...	...	...	...
	Other electric appliances, specialties...	203	...	...	...	...	43	Furniture (household, office, stores).....	721	0.4	16	21,998	3.3
56	Hardware.....	2,832	6.6	10	31,254	9.1		Household furniture.....	613	...	8	20,992	2.9
57	Plumbing, heating, air-conditioning.....	768	1.8	6	27,576	2.8		Mattresses, bed springs.....	85	...	8	18,659	0.4
59	Miscellaneous professional, service equipment.....	669	1.6	4	5,085	13.2		Other furniture.....	23	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	788	1.8	7	28,132	2.8	44	Drugs, drug sundries.....	3,655	1.8	26	61,973	5.9
116	Converted paper products.....	276	0.6	4	8,347	3.3		Drugs, pharmaceuticals.....	509	...	5	23,182	2.2
118	Jewelry, silverware, trophies.....	156	0.4	6	17,926	0.9		Proprietary medicines, toiletries (exc. soap).....	1,291	...	14	34,256	3.8
119	Toys, games, athletic goods.....	1,534	3.6	10	28,300	5.5		Druggist sundries.....	1,586	...	13	27,219	5.8
121	Luggage, saddlery, harness.....	236	0.5	7	18,128	1.3		Not analyzed in detail.....	269	...	5	20,640	1.3
124	Second-hand merchandise.....	720	1.7	9	8,357	8.6	45	Paints, varnishes, lacquers.....	531	0.3	18	40,331	1.3
126	Commodities, n.e.c.....	7,999	18.7	...	...	...	48	Industrial chemicals, n.e.c.....	212	0.1	9	7,815	2.7
	Service receipts.....	78	0.2	7	11,603	0.7	50	Motor vehicles.....	362	0.2	7	16,674	2.2
								Trucks, truck-tractors, truck-trailers...	248	...	4	1,102	22.5
								Other motor vehicles.....	114	...	...	...	...
Pacific Division													
	All establishments.....	(x)	...	610	...	...	51	Automotive parts, accessories, etc.....	2,435	1.2	15	54,656	4.4
	Those analyzing commodity lines, total	196,685	100.0	464	...	...		Batteries, electrical parts.....	2,155	...	6	30,415	7.1
1	Canned, bottled foods.....	3,378	1.7	22	40,434	8.4		Tires, tubes.....	166	...	5	25,406	0.6
2	Coffee.....	960	0.5	4	6,030	15.9		Parts (exc. batteries, electrical parts)...	45	...	5	30,937	0.1
3	Confectionery.....	402	0.2	17	25,323	1.6		Other automotive supplies.....	69	...	...	...	...
	Candy, including chocolate.....	265	...	13	24,971	1.1	52	Electrical wiring supplies, construction materials.....	1,090	0.6	17	30,401	3.6
	Other confections.....	122	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	1,829	0.9	22	53,603	3.4
	Not analyzed in detail.....	15	...	4	352	4.3		Radio sets, tubes, etc., public address systems.....	473	...	9	26,461	1.8
5	Groceries (exc. as specified).....	5,279	2.7	17	36,517	14.4		Other electric appliances, specialties...	656	...	...	...	...
17	Soaps, toilet and other.....	230	0.1	14	26,416	0.9		Not analyzed in detail.....	700	...	5	3,599	19.5
18	Cigars, cigarettes, tobacco (exc. leaf).....	159	0.1	8	7,306	2.2	56	Hardware.....	3,333	1.7	30	54,384	6.1
18	Smokers' supplies, razor blades, etc.....	2,570	1.3	16	23,260	11.0	57	Plumbing, heating, air-conditioning.....	377	0.2	14	40,153	0.9
27	Flowers, nursery stock.....	20,935	10.6	124	21,516	97.3	65	Photographic goods.....	291	0.1	10	35,052	0.8
	Cut, potted flowers.....	14,973	...	93	17,684	84.7	69	Fountain pens, pencils.....	358	0.2	10	23,752	1.5
	Nursery stock.....	4,776	...	29	8,750	54.6	71	Stationers', office supplies (exc. paper)...	715	0.4	6	26,562	2.7
	Not analyzed in detail.....	1,186	...	13	1,258	94.3	73	School equipment, supplies.....	192	0.1	4	17,715	1.1
30	Seeds (field, garden).....	354	0.2	4	567	62.4	79	Miscellaneous professional, service equipment.....	586	0.3	10	4,156	34.1
31	Miscellaneous farm, marine products.....	4,786	2.4	6	15,481	30.9	80	Farm, garden machinery (exc. tractors)...	740	0.4	12	24,814	3.0
52	Men's, boys' clothing, furnishings (exc. shoes).....	3,034	1.5	28	52,503	5.8	81	Tractors and equipment (exc. truck-tractors)...	197	0.1	4	1,389	14.2
	Underwear, hosiery.....	672	...	10	21,675	3.1	82	General industrial machinery, equipment...	453	0.2	6	21,656	2.1
	Suits, coats, overcoats.....	79	...	8	18,159	0.4	86	Industrial equipment, supplies.....	303	0.2	10	3,402	8.9
	Work clothing, gloves.....	729	...	10	20,273	3.6		Rope, cordage, twine (exc. wire).....	259	...	5	1,913	13.5
	Other clothing, furnishings (men's, boys')...	1,181	...	9	23,423	5.0		Miscellaneous industrial equipment, supplies.....	44	...	...	...	...
	Not analyzed in detail.....	373	...	10	24,592	1.5	94	Iron, steel products (flat).....	1,798	0.9	5	40,806	4.4

See footnotes at end of table.

MERCHANT WHOLESALERS

11.87

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distribu- tion (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distribu- tion (2)	Number (3)	Total sales (Thousand dollars) (4)	
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Pacific Division--Continued							Pacific Division--Continued					
96	Iron and steel finished products.....	594	0.3	8	2,187	27.2	118	Jewelry, silverware, trophies.....	2,041	1.0	24	31,403	6.5
102	Petroleum and products.....	181	0.1	9	29,323	0.6		Clocks, watches.....	1,443	...	11	23,477	6.1
107	Crude nonmetallic minerals, products.....	953	0.5	6	9,741	9.8		Costume jewelry.....	63	...	8	19,786	0.3
110	Logs, piles, poles, posts, etc.....	10,511	5.3	31	13,921	75.5		Silverware, plated ware.....	86	...	5	19,777	0.4
111	Lumber (rough, dressed, finished).....	2,949	1.5	11	12,648	23.3		Other jewelry items.....	243	...	...	...	...
112	Plywood.....	204	0.1	4	3,609	5.6		Not analyzed in detail.....	206	...	...	3,560	5.2
113	Millwork, veneer, other wood products.....	435	0.2	6	2,205	19.7							
115	Paper (basic materials, paperboard).....	3,313	1.7	16	59,545	5.6	119	Toys, games, athletic goods.....	5,955	3.0	30	66,968	8.9
	Wrapping paper.....	549	...	7	31,537	1.7		Toys, games.....	4,062	...	19	33,338	12.2
	Miscellaneous paper, paperboard.....	2,764	...	...	...	...		Children's vehicles (exc. bicycles).....	109	...	4	22,334	0.5
116	Converted paper products.....	2,008	1.0	20	62,363	3.2		Other athletic goods.....	668	...	...	...	...
	Paper stationery, office supplies.....	767	...	10	25,802	3.0	120	Not analyzed in detail.....	1,116	...	8	32,333	3.4
	Paper bags.....	270	...	4	23,488	1.1	121	Leather.....	628	0.3	4	20,826	3.0
	Miscellaneous converted paper products.....	901	...	...	...	...	122	Luggage, saddlery, harness.....	1,474	0.7	18	4,010	36.8
	Not analyzed in detail.....	70	...	5	1,239	5.6	124	Junk and scrap (exc. iron and steel).....	498	0.2	6	2,130	23.4
117	Books, magazines, printed materials.....	607	0.3	4	23,475	2.6	126	Second-hand merchandise.....	11,261	5.7	67	25,108	44.8
								Commodities, n. e. c.....	54,404	28.0	...	...	...
								Service receipts.....	439	0.2	15	17,399	2.5

x Withheld to avoid disclosure.
z Less than 0.1 percent.
n.e.c. Not elsewhere classified.

MANUFACTURERS' SALES BRANCHES

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INDEX TO KINDS OF BUSINESS AND GEOGRAPHIC DIVISION: TABLE 12

Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Groceries, confectionery, meats:									
Meats, meat products.....	12.02	12.02	12.02	12.02	12.02	12.03	12.03	12.03	12.03
Other grocery, food specialties.....	12.03	12.03	12.04	12.04	12.04	12.04	12.05	12.05	12.05
Farm products (edible).....	...	12.05	12.05	...	12.05	...	12.06	...	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	...	12.06	12.06	12.06	12.06	...	12.06	...	12.06
Industrial chemicals, explosives.....	12.06	12.06	12.06	12.06	...	...	...	...	12.07
Paints, varnishes.....	12.07	12.07	12.07	12.07	12.07	12.07	12.07	12.07	12.07
Dry goods, apparel:									
Clothing, furnishings, footwear.....	...	12.07	12.07	...	...	...	...	...	12.07
Dry goods.....	...	12.08	12.08	...	...	...	...	...	12.08
Furniture, home furnishings:									
Furniture (household, office).....	12.08	12.08	12.08	12.08	12.08	...	12.08	...	12.08
Home furnishings, floor coverings.....	...	12.08	12.09	...	...	...	...	...	12.09
Paper and its products:									
Stationery, office supplies.....	12.09	12.09	12.09	12.09	...	...	12.09	...	12.09
Automotive equipment, tires and tubes.....	12.10	12.10	12.10	12.10	12.10	12.10	12.10	12.10	12.10
Electrical goods:									
General line, apparatus, supplies.....	12.10	12.11	12.11	12.11	12.11	12.11	12.11	12.11	12.11
Electrical appliances, specialties.....	...	12.11	12.11	12.11	12.11	...	12.12	...	12.12
Hardware, plumbing, heating:									
Plumbing, heating equipment, supplies.....	12.12	12.12	12.12	12.12	12.12	12.12	12.13	12.13	12.13
Lumber, construction materials.....	...	...	12.13	...	...	...	...	...	12.13
Machinery, equipment, supplies:									
Commercial machines, equipment.....	12.13	12.14	12.14	12.14	12.14	12.14	12.14	12.15	12.15
Farm-dairy machinery, equipment.....	...	12.15	12.15	12.15	12.15	12.15	12.15	12.15	12.15
Industrial machinery, equipment, supplies.....	12.16	12.16	12.16	12.16	12.17	12.17	12.17	12.17	12.18
Professional equipment, supplies.....	...	12.18	12.18	12.18	...	12.18	...	...	...
Service establishment equipment, supplies.....	12.18	12.18	12.18	...	...	...	...	...	12.19
Metals, metal work (exc. scrap):									
Iron, steel and products.....	12.19	12.19	12.19	12.20	12.20	...	12.20	...	12.20
Nonferrous metals, metal work.....	...	12.20	12.20	...	...	...	...	...	12.21
Other manufacturers' sales branches:									
Farm supplies.....	...	...	12.21	12.21	12.21	12.21	12.21	...	12.21

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CONFECTIONERY SALES BRANCHES							MEATS, MEAT PRODUCTS SALES BRANCHES--Continued					
	New England Division							Middle Atlantic Division--Continued					
	(Not analyzed by commodity lines)							16 Soaps, toilet and other.....	7,970	0.9	152	700,769	1.1
	Middle Atlantic Division						31	Miscellaneous farm, marine products.....	289	(z)	18	75,174	0.4
	(Not analyzed by commodity lines)							Commodities, n.e.c.....	4,849	0.6	...	...	...
	East North Central Division							East North Central Division					
	(Not analyzed by commodity lines)							All establishments.....	(x)	...	109	...	...
	West North Central Division							Those analyzing commodity lines, total	415,885	100.0	108	...	...
	(Not analyzed by commodity lines)							1 Canned, bottled foods.....	24,130	5.9	92	395,094	6.1
	South Atlantic Division						4	Frozen foods.....	47	(z)	6	18,353	0.2
	(Not analyzed by commodity liner)							5 Groceries (exc. as specified).....	16,909	4.1	88	366,623	4.6
	East South Central Division							Oleomargarine, butter substitutes.....	7,887	...	80	344,938	2.3
	(Not analyzed by commodity liner)							Cooking oils (exc. lard).....	7,954	...	85	355,275	2.2
	West South Central Division							Other groceries.....	1,368	...	...	...	...
	(Not analyzed by commodity lines)							6 Dairy products, ice cream, ices.....	13,777	3.3	94	377,534	3.6
	Mountain Division							Butter.....	8,803	...	86	352,813	2.5
	(Not analyzed by commodity lines)							Cheese.....	4,325	...	87	352,738	1.2
	Pacific Division							Other dairy products (exc. canned milk)...	649	...	...	...	...
	(Not analyzed by commodity lines)							7 Eggs, poultry.....	21,820	5.2	89	370,367	5.9
								Eggs.....	7,923	...	83	344,858	2.3
								Poultry (live or dressed).....	13,416	...	87	353,409	3.8
								Not analyzed in detail.....	481	...	...	...	...
	MEATS, MEAT PRODUCTS SALES BRANCHES							9 Meats, provisions.....	329,967	79.3	108	415,885	79.3
	New England Division							Fresh meats (exc. sausages).....	210,823	...	102	408,583	51.6
	All establishments.....	347,503	...	111	...	...		Cured, boiled, smoked meats.....	68,623	...	103	405,015	16.9
	Those analyzing commodity lines, total	347,503	100.0	111	...	...		Sausages-loaves.....	31,555	...	104	393,132	8.0
1	Canned, bottled foods.....	13,456	3.9	108	339,142	4.0		Lard (from hogs).....	14,227	...	100	403,848	3.5
4	Frozen foods.....	138	(z)	8	20,959	0.6		Other meats, including game.....	4,739	...	...	...	...
5	Groceries (exc. as specified).....	10,808	3.1	104	293,599	3.7	11	Miscellaneous foods, related products.....	1,231	0.3	63	283,089	0.4
	Oleomargarine, butter substitutes.....	4,997	...	98	285,003	1.7	16	Soaps, toilet and other.....	5,217	1.2	75	339,912	1.5
	Cooking oils (exc. lard).....	5,002	...	98	284,635	1.8	31	Miscellaneous farm, marine products.....	375	0.1	16	79,695	0.5
	Other groceries.....	849	...	...	...	...	Commodities, n.e.c.....	2,412	0.6	...	...	...
6	Dairy products, ice cream, ices.....	21,273	6.1	107	333,259	6.4		West North Central Division					
	Butter.....	17,209	...	106	332,372	5.2		All establishments.....	122,328	...	35	...	...
	Cheese.....	3,898	...	106	332,384	1.2		Those analyzing commodity lines, total	122,328	100.0	35	...	...
	Other dairy products (exc. canned milk)...	175	...	...	...	...	1	Canned, bottled foods.....	6,101	5.0	26	103,852	5.9
7	Eggs, poultry.....	29,148	8.5	106	329,682	8.8	4	Frozen foods.....	49	(z)	5	27,256	0.2
	Eggs.....	7,808	...	104	324,538	2.4	5	Groceries (exc. as specified).....	3,179	2.6	25	99,780	3.2
	Poultry (live or dressed).....	21,324	...	105	327,429	6.5		Oleomargarine, butter substitutes.....	1,400	...	20	87,382	1.6
	Not analyzed in detail.....	6	...	...	...	...		Cooking oils (exc. lard).....	1,606	...	23	93,214	1.7
9	Meats, provisions.....	267,592	77.0	111	347,503	77.0		Other groceries.....	173	...	...	...	...
	Fresh meats (exc. sausages).....	179,037	...	104	321,303	55.7	6	Dairy products, ice cream, ices.....	3,761	3.1	34	121,558	3.1
	Cured, boiled, smoked meats.....	53,182	...	107	329,595	16.1		Butter.....	2,258	...	30	113,285	2.0
	Sausages-loaves.....	17,098	...	107	327,520	5.2		Cheese.....	1,474	...	33	117,953	1.2
	Lard (from hogs).....	6,736	...	104	317,187	2.1		Other dairy products (exc. canned milk)...	29	...	6	39,084	0.1
	Other meats, including game.....	11,539	...	...	...	...	7	Eggs, poultry.....	3,877	3.2	26	103,852	3.7
16	Soaps, toilet and other.....	3,035	0.9	99	276,351	1.1		Eggs.....	864	...	23	97,182	0.9
31	Miscellaneous farm, marine products.....	143	(z)	11	49,931	0.3		Poultry (live or dressed).....	3,013	...	25	102,029	3.0
	Commodities, n.e.c.....	1,909	0.5	...	...	...	9	Meats, provisions.....	103,668	84.7	35	122,328	84.7
26	Service receipts.....	1	(z)	...	...	...		Fresh meats (exc. sausages).....	53,630	...	26	103,252	51.6
	Middle Atlantic Division							Cured, boiled, smoked meats.....	16,381	...	26	103,852	15.8
	All establishments.....	806,010	...	172	...	...		Sausages-loaves.....	10,273	...	27	104,622	9.8
	Those analyzing commodity lines, total	806,010	100.0	172	...	...		Lard (from hogs).....	5,362	...	26	103,852	5.2
1	Canned, bottled foods.....	34,846	4.3	167	777,160	4.5		Other meats, including game.....	478	...	11	33,794	1.4
4	Frozen foods.....	460	(z)	19	72,281	0.6		Not analyzed in detail.....	17,544	...	8	17,706	99.1
5	Groceries (exc. as specified).....	26,558	3.3	155	712,212	3.7	11	Miscellaneous foods, related products.....	182	0.1	21	92,364	0.2
	Oleomargarine, butter substitutes.....	9,856	...	143	677,022	1.4	16	Soaps, toilet and other.....	694	0.6	19	85,964	0.8
	Cooking oils (exc. lard).....	15,269	...	149	679,707	2.2	31	Miscellaneous farm, marine products.....	449	(z)	7	46,726	1.0
	Other groceries.....	1,433	...	...	...	...	Commodities, n.e.c.....	368	0.3	...	...	...
6	Dairy products, ice cream, ices.....	41,451	5.1	162	753,224	5.5		South Atlantic Division					
	Butter.....	30,283	...	162	753,224	4.0		All establishments.....	452,634	...	136	...	...
	Cheese.....	10,326	...	160	744,536	1.4		Those analyzing commodity lines, total	452,634	100.0	136	...	...
	Other dairy products (exc. canned milk)...	842	...	...	...	...	1	Canned, bottled foods.....	29,872	6.6	133	445,619	6.7
7	Eggs, poultry.....	71,759	9.1	166	769,550	9.3	4	Frozen foods.....	194	(z)	8	20,399	1.0
	Eggs.....	19,958	...	155	726,042	2.7	5	Groceries (exc. as specified).....	29,878	6.6	134	446,663	6.7
	Poultry (live or dressed).....	51,671	...	165	767,560	6.7		Oleomargarine, butter substitutes.....	4,841	...	121	416,398	1.2
	Not analyzed in detail.....	130	...	...	...	...		Cooking oils (exc. lard).....	23,819	...	128	429,977	5.5
9	Meats, provisions.....	615,916	76.4	172	806,010	76.4		Other groceries.....	1,218	...	63	193,995	0.6
	Fresh meats (exc. sausages).....	420,354	...	167	780,569	53.8	6	Dairy products, ice cream, ices.....	33,516	6.7	134	446,663	6.8
	Cured, boiled, smoked meats.....	111,426	...	165	765,692	14.6		Butter.....	15,044	...	134	446,663	3.4
	Sausages-loaves.....	44,380	...	165	764,218	5.8		Cheese.....	15,211	...	133	444,618	3.4
	Lard (from hogs).....	13,413	...	166	775,813	1.7		Other dairy products (exc. canned milk)...	261	...	...	...	...
	Other meats, including game.....	26,343	...	...	...	...	7	Eggs, poultry.....	45,161	10.1	134	446,663	10.1
								Eggs.....	20,376	...	134	446,663	4.6
11	Miscellaneous foods, related products.....	2,312	0.3	125	660,977	0.3		Poultry (live or dressed).....	24,785	...	131	434,908	5.7

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.03

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MEATS, MEAT PRODUCTS SALES BRANCHES—Continued													
South Atlantic Division—Continued													
9	Meats, provisions.....	311,754	68.9	136	452,634	68.9	7	Eggs, poultry.....	2,373	7.6	14	31,401	7.6
	Fresh meats (exc. sausages).....	170,593	...	134	446,409	38.2		Eggs.....	392	...	12	29,773	3.3
	Cured, boiled, smoked meats.....	78,590	...	131	432,363	18.2		Poultry (live or dressed).....	1,381	...	13	29,153	4.7
	Sausages—loaves.....	33,310	...	133	442,265	7.5	9	Meats, provisions.....	22,808	72.6	14	31,401	72.6
	Lard (from hogs).....	21,612	...	134	446,663	4.8		Fresh meats (exc. sausages).....	12,639	...	14	31,401	40.2
	Other meats, including game.....	7,649	...	...	...	...		Cured, boiled, smoked meats.....	7,352	...	14	31,401	17.3
16	Soaps, toilet and other.....	3,887	0.8	123	432,390	1.0		Sausages—loaves.....	2,938	...	14	31,401	9.2
31	Miscellaneous farm, marine products.....	62	(z)	10	47,229	0.1		Other meats, including game.....	1,949	...	...	...	...
	Commodities, n.e.c.....	1,310	0.3	...	...	...	16	Soaps, toilet and other.....	157	0.5	11	27,525	0.6
								Commodities, n.e.c.....	83	0.3	...	...	...
East South Central Division													
	All establishments.....	(x)	...	47	...	...		Pacific Division					
	Those analyzing commodity lines, total	144,944	100.0	46	...	...		All establishments.....	189,512	...	47	...	...
								Those analyzing commodity lines, total	189,512	100.0	47	...	...
1	Canned, bottled foods.....	9,778	6.7	42	130,174	7.5	1	Canned, bottled foods.....	17,328	9.1	32	162,873	10.6
5	Groceries (exc. as specified).....	6,944	4.8	42	123,413	5.6	5	Groceries (exc. as specified).....	9,971	5.3	28	145,398	6.8
	Oleomargarine, butter substitutes.....	1,318	...	40	116,098	1.1		Oleomargarine, butter substitutes.....	3,197	...	22	106,414	3.0
	Cooking oils (exc. lard).....	5,304	...	41	120,372	4.4		Cooking oils (exc. lard).....	6,020	...	27	143,590	4.2
	Other groceries.....	322	...	...	...	...		Other groceries.....	754	...	...	...	...
6	Dairy products, ice cream, ices.....	9,080	6.3	45	135,142	6.7	6	Dairy products, ice cream, ices.....	7,022	3.7	31	164,202	4.5
	Butter.....	3,533	...	45	135,142	2.6		Cheese.....	3,474	...	31	120,728	2.5
	Cheese.....	5,504	...	44	135,142	4.1		Other dairy products (exc. canned milk).....	181	...	14	86,212	0.2
	Other dairy products (exc. canned milk).....	43	...	11	44,615	0.1	7	Eggs, poultry.....	8,760	4.6	28	143,844	6.1
7	Eggs, poultry.....	11,443	8.0	45	135,142	8.5		Eggs.....	3,084	...	25	125,983	2.4
	Eggs.....	5,872	...	45	135,142	4.3		Poultry (live or dressed).....	5,676	...	28	143,844	3.9
	Poultry (live or dressed).....	5,571	...	42	124,012	4.5	9	Meats, provisions.....	145,248	76.8	47	189,512	76.8
9	Meats, provisions.....	105,696	72.9	46	144,944	72.9		Fresh meats (exc. sausages).....	68,610	...	37	173,345	39.6
	Fresh meats (exc. sausages).....	45,564	...	43	133,215	34.2		Cured, boiled, smoked meats.....	44,924	...	37	171,699	26.2
	Cured, boiled, smoked meats.....	23,309	...	42	130,174	17.9		Sausages—loaves.....	9,236	...	36	170,944	5.4
	Sausages—loaves.....	13,709	...	42	128,404	10.7		Other meats, including game.....	6,541	...	...	...	...
	Lard (from hogs).....	11,985	...	43	133,215	9.0		Not analyzed in detail.....	15,937	...	9	16,146	98.7
	Other meats, including game.....	11,129	...	...	...	...	11	Miscellaneous foods, related products.....	93	(z)	12	87,918	0.1
11	Miscellaneous foods, related products.....	67	(z)	11	29,577	0.2	16	Soaps, toilet and other.....	663	0.3	23	110,350	0.6
16	Soaps, toilet and other.....	1,433	1.0	40	117,636	1.2		Commodities, n.e.c.....	427	0.2	...	...	...
31	Miscellaneous farm, marine products.....	85	(z)	8	35,434	0.2							
	Commodities, n.e.c.....	418	0.3	...	...	...	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES						
West South Central Division													
	All establishments.....	(x)	...	63	...	...	New England Division						
	Those analyzing commodity lines, total	239,668	100.0	62	...	...		All establishments.....	(x)	...	164	...	...
1	Canned, bottled foods.....	18,367	7.7	61	238,893	7.7		Those analyzing commodity lines, total	216,424	100.0	163	...	...
5	Groceries (exc. as specified).....	14,393	6.0	57	225,327	6.4	1	Canned, bottled foods.....	27,983	12.9	28	74,343	37.6
	Oleomargarine, butter substitutes.....	3,320	...	53	202,904	1.6		Canned baby foods.....	1,258	...	6	13,671	9.2
	Cooking oils (exc. lard).....	9,998	...	51	193,418	5.2		Canned fruits, fruit juices.....	4,199	...	8	19,096	29.0
	Other groceries.....	1,075	...	...	...	...		Canned vegetables, vegetable juices.....	3,106	...	14	30,713	10.1
6	Dairy products, ice cream, ices.....	12,154	5.1	56	219,821	5.5		Canned fish, sea foods.....	2,556	...	4	26,080	9.8
	Butter.....	5,726	...	54	208,795	2.7		Canned milk.....	6,016	...	4	14,573	41.3
	Cheese.....	6,248	...	54	213,952	2.9		Other canned foods.....	10,848	...	...	...	...
	Other dairy products (exc. canned milk).....	180	...	...	...	...	2	Coffee.....	13,048	6.0	10	34,862	37.4
7	Eggs, poultry.....	13,539	5.6	51	195,279	6.9	4	Frozen foods.....	13,558	6.3	17	30,878	43.9
	Eggs.....	7,943	...	50	190,304	4.2		Frozen fruits.....	512	...	8	17,010	3.0
	Poultry (live or dressed).....	5,596	...	50	187,374	3.3		Frozen vegetables.....	2,673	...	8	17,010	15.7
9	Meats, provisions.....	178,894	74.7	62	239,668	74.7		Other frozen foods.....	10,373	...	10	18,652	15.6
	Fresh meats (exc. sausages).....	77,988	...	61	235,275	33.1	5	Groceries (exc. as specified).....	119,600	55.2	138	179,970	66.4
	Cured, boiled, smoked meats.....	62,076	...	58	229,259	27.1		Flour, related products.....	18,425	...	29	61,835	29.8
	Sausages—loaves.....	24,097	...	62	239,667	10.0		Oleomargarine, butter substitutes.....	3,605	...	16	19,859	18.2
	Lard (from hogs).....	12,765	...	61	236,893	5.3		Breakfast cereals.....	12,485	...	31	58,035	21.5
	Other meats, including game.....	1,968	...	11	47,100	4.2		Bakery products.....	38,167	...	78	44,810	85.2
16	Soaps, toilet and other.....	1,454	0.6	50	188,284	0.8		Tea.....	1,146	...	8	14,595	7.8
31	Miscellaneous farm, marine products.....	40	0.0	9	53,214	0.1		Dried fruits.....	692	...	5	10,537	6.6
	Commodities, n.e.c.....	827	0.3	...	...	...		Other groceries.....	45,080	...	...	...	...
Mountain Division													
	All establishments.....	31,401	...	14	...	...	6	Dairy products, ice cream, ices.....	2,104	1.0	17	24,113	8.7
	Those analyzing commodity lines, total	31,401	100.0	14	...	...	7	Eggs, poultry.....	2,100	1.0	7	12,226	17.2
1	Canned, bottled foods.....	2,279	7.2	14	31,401	7.2	13	Soft drinks.....	1,218	0.6	9	1,395	87.3
5	Groceries (exc. as specified).....	2,173	6.9	11	25,394	8.6		Commodities, n.e.c.....	36,813	17.0	...	...	...
	Oleomargarine, butter substitutes.....	652	...	10	24,314	2.7	Middle Atlantic Division						
	Cooking oils (exc. lard).....	1,260	...	11	25,394	5.0		All establishments.....	1,037,625	...	406	...	...
	Other groceries.....	261	...	9	18,878	1.4		Those analyzing commodity lines, total	1,036,144	100.0	394	...	...
6	Dairy products, ice cream, ices.....	1,528	4.9	14	31,401	4.9	1	Canned, bottled foods.....	169,694	16.4	60	334,935	50.7
	Butter.....	621	...	14	31,401	2.0		Canned baby foods.....	11,253	...	16	94,195	11.9
	Cheese.....	836	...	14	31,401	2.7		Canned fruits, fruit juices.....	40,780	...	20	116,854	34.9
	Other dairy products.....	71	...	7	15,816	0.4		Canned vegetables, vegetable juices.....	15,007	...	36	143,164	10.5
								Canned fish, sea foods.....	3,162	...	7	50,638	6.2
								Canned meats.....	3,783	...	4	23,786	15.9
								Canned milk.....	59,798	...	13	97,121	61.6
								Other canned foods.....	35,911	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES--Continued													
Middle Atlantic Division--Continued													
	2 Coffee.....	71,897	6.9	48	222,127	32.4	2	Coffee.....	11,195	3.8	42	48,045	23.3
	3 Confectionery.....	1,445	0.1	17	46,000	3.1	3	Confectionery.....	1,657	0.6	21	15,516	10.7
	Candy, including chocolate.....	1,243	...	9	42,906	2.9		Candy, including chocolate.....	1,618	...	10	13,854	11.3
	Other confections.....	202	...	...	...	...		Fountain syrups, other confections.....	39	...	11	1,662	2.3
	4 Frozen foods.....	38,837	3.7	58	117,591	33.0	4	Frozen foods.....	6,721	2.3	50	21,131	31.8
	Frozen fruits.....	4,410	...	41	115,565	3.8		Frozen fruits.....	772	...	31	19,620	3.9
	Frozen vegetables.....	17,745	...	37	97,094	18.3		Frozen vegetables.....	2,374	...	10	17,536	13.5
	Other frozen foods.....	16,682	...	45	64,936	25.7		Other frozen foods.....	3,575	...	...	...	...
	5 Groceries (exc. as specified).....	589,177	57.1	315	898,253	65.6	5	Groceries (exc. as specified).....	144,290	49.2	200	228,844	63.0
	Flour, related products.....	165,634	...	58	342,570	48.4		Flour, related products.....	31,831	...	19	76,911	41.4
	Oleomargarine, butter substitutes.....	14,265	...	37	65,308	21.8		Oleomargarine, butter substitutes.....	2,140	...	29	14,990	14.3
	Cooking oils (exc. lard).....	53,823	...	15	168,093	32.0		Cooking oils (exc. lard).....	25,069	...	34	79,723	31.4
	Breakfast cereals.....	58,793	...	63	256,164	23.0		Breakfast cereals.....	46,033	...	128	60,956	75.5
	Bakery products.....	106,916	...	164	137,649	77.7		Bakery products.....	963	...	31	15,844	6.1
	Tea.....	4,343	...	35	102,098	4.2		Dried fruits.....	879	...	9	14,405	6.1
	Dried fruits.....	7,231	...	14	76,361	9.5		Other groceries.....	37,375	...	...	...	...
	Other groceries.....	178,162	...	...	...	...			
	6 Dairy products, ice cream, ices.....	4,640	0.4	35	111,510	4.2	6	Dairy products, ice cream, ices.....	655	0.2	35	31,081	2.1
	Butter.....	1,020	...	16	28,103	3.6		Cheese.....	279	...	23	14,005	2.0
	Cheese.....	3,329	...	15	65,396	5.1		Other dairy products (exc. canned milk).....	376	...	...	...	...
	Other dairy products (exc. canned milk).....	291	...	...	...	...			
	7 Eggs, poultry.....	4,680	0.4	14	33,252	14.1	7	Eggs, poultry.....	139	(#)	9	1,058	13.1
	Soft drinks.....	5,406	0.5	22	8,982	60.2	13	Soft drinks.....	662	0.2	7	662	100.0
	16 Soaps, toilet and other.....	85,916	8.3	14	226,104	38.0	21	Soaps, toilet and other.....	45,338	15.4	11	89,945	50.4
	21 Feed (mixed, other).....	4,981	0.5	7	35,829	13.9	116	Feed (mixed, other).....	6,420	2.2	10	32,134	20.0
	44 Drugs, drug sundries.....	4,184	0.4	11	153,025	2.7		Converted paper products.....	2,601	0.9	4	7,309	35.6
	Converted paper products.....	2,629	0.2	6	20,923	12.6		Commodities, n.e.c.....	11,565	3.9	...	...	...
	Commodities, n.e.c.....	52,668	5.1	...	...	...				
South Atlantic Division													
	All establishments.....	732,799	...	544	...	...		All establishments.....	402,265	...	260	...	...
	Those analyzing commodity lines, total.....	732,196	100.0	511	...	...		Those analyzing commodity lines, total.....	402,195	100.0	258	...	...
	1 Canned, bottled foods.....	112,845	15.4	106	229,888	49.1	1	Canned, bottled foods.....	79,635	19.8	65	138,079	57.7
	Canned baby foods.....	6,451	...	16	45,823	14.1		Canned baby foods.....	2,658	...	10	29,483	9.0
	Canned fruits, fruit juices.....	12,899	...	27	66,442	19.4		Canned fruits, fruit juices.....	5,902	...	13	31,521	18.7
	Canned vegetables, vegetable juices.....	10,999	...	74	101,630	10.8		Canned vegetables, vegetable juices.....	4,344	...	53	50,199	8.6
	Canned fish, sea foods.....	3,554	...	11	33,019	10.8		Canned fish, sea foods.....	1,049	...	6	20,678	5.1
	Canned meats.....	2,085	...	4	16,065	13.0		Canned meats.....	6,509	...	5	18,945	34.4
	Canned milk.....	50,523	...	17	75,342	67.0		Canned milk.....	48,832	...	9	63,321	77.1
	Other canned foods.....	26,334	...	...	...	...		Other canned foods.....	10,341	...	17	68,565	15.1
	2 Coffee.....	52,610	7.2	80	137,154	38.4	2	Coffee.....	30,213	7.5	51	65,431	46.2
	Confectionery.....	1,448	0.2	39	15,780	9.2	3	Confectionery.....	1,074	0.3	19	16,417	6.5
	Candy, including chocolate.....	1,348	...	28	13,379	10.1		Candy, including chocolate.....	792	...	15	12,806	6.2
	Other confections.....	100	...	...	...	...		Other confections.....	282	...	...	...	...
	4 Frozen foods.....	16,284	2.2	90	53,140	30.6	4	Frozen foods.....	6,814	1.7	55	23,657	28.8
	Frozen fruits.....	1,591	...	57	50,461	3.2		Frozen fruits.....	735	...	44	22,699	3.2
	Frozen vegetables.....	6,072	...	12	24,162	25.1		Frozen vegetables.....	2,221	...	14	15,617	14.2
	Other frozen foods.....	8,621	...	...	...	...		Other frozen foods.....	3,898	...	55	23,657	16.3
	5 Groceries (exc. as specified).....	416,848	57.1	431	639,453	65.2	5	Groceries (exc. as specified).....	232,839	57.8	222	322,359	72.2
	Flour, related products.....	95,107	...	49	201,556	47.2		Flour, related products.....	34,697	...	41	96,083	36.1
	Oleomargarine, butter substitutes.....	23,626	...	69	49,157	48.1		Oleomargarine, butter substitutes.....	6,182	...	49	33,970	18.2
	Cooking oils (exc. lard).....	65,094	...	11	168,530	38.6		Cooking oils (exc. lard).....	25,697	...	38	83,013	31.0
	Breakfast cereals.....	39,436	...	50	161,668	24.4		Breakfast cereals.....	20,591	...	54	98,121	21.0
	Bakery products.....	88,327	...	243	125,145	70.6		Bakery products.....	78,541	...	151	95,694	82.1
	Tea.....	9,509	...	53	53,343	17.8		Tea.....	1,178	...	46	29,181	4.0
	Dried fruits.....	3,772	...	21	50,613	7.4		Dried fruits.....	1,053	...	7	12,453	8.4
	Other groceries.....	91,977	...	...	...	...		Other groceries.....	64,900	...	...	...	...
	6 Dairy products, ice cream, ices.....	1,018	0.1	58	69,110	1.5	6	Dairy products, ice cream, ices.....	933	0.2	48	50,743	1.8
	Butter.....	165	...	26	26,467	0.6		Cheese.....	468	...	34	14,687	3.2
	Cheese.....	100	...	12	4,999	2.0		Other dairy products (exc. canned milk).....	465	...	...	...	...
	Other dairy products (exc. canned milk).....	556	...	5	27,892	2.0	16	Soaps, toilet and other.....	35,211	8.8	13	99,805	35.3
	Not analyzed in detail.....	197	...	15	9,752	2.0	21	Feed (mixed, other).....	3,518	0.9	22	23,850	14.8
	7 Eggs, poultry.....	206	0.0	11	1,404	14.7	116	Converted paper products.....	2,785	0.7	5	7,808	35.7
	Soft drinks.....	936	0.1	8	1,681	55.7		Commodities, n.e.c.....	9,173	2.3	...	...	...
	16 Soaps, toilet and other.....	78,361	10.7	15	205,852	38.1							
	21 Feed (mixed, other).....	12,019	1.6	17	80,747	14.9							
	44 Drugs, drug sundries.....	627	0.1	15	143,453	0.4							
	Commodities, n.e.c.....	38,994	5.3	...	...	...				
West North Central Division													
	All establishments.....	295,204	...	276	...	...		All establishments.....	142,942	...	113	...	...
	Those analyzing commodity lines, total.....	294,015	100.0	257	...	...		Those analyzing commodity lines, total.....	142,942	100.0	113	...	...
	1 Canned, bottled foods.....	62,772	21.3	55	107,213	58.5	1	Canned, bottled foods.....	38,828	27.2	28	58,058	66.9
	Canned baby foods.....	2,696	...	10	22,447	12.0		Canned baby foods.....	1,109	...	5	9,092	12.2
	Canned fruits, fruit juices.....	4,694	...	12	24,891	18.8		Canned fruits, fruit juices.....	913	...	5	9,092	9.9
	Canned vegetables, vegetable juices.....	3,694	...	38	38,694	9.5		Canned vegetables, vegetable juices.....	771	...	24	18,140	4.2
	Canned fish, sea foods.....	1,121	...	4	13,007	8.6		Canned milk.....	30,149	...	4	33,667	89.6
	Canned milk.....	38,000	...	9	49,489	76.8		Other canned foods.....	5,886	...	...	...	...
	Other canned foods.....	12,567	...	...	...	...	2	Coffee.....	9,195	6.4	21	20,102	45.7
							3	Confectionery.....	157	0.1	7	2,869	5.5
							4	Frozen foods.....	1,515	1.0	23	9,442	16.0
								Frozen fruits.....	90	...	18	8,925	1.0
								Other frozen foods.....	1,425	...	...	...	...

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.05

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued							OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued						
East South Central Division—Continued							Pacific Division—Continued						
5	Groceries (exc. as specified).....	61,505	43.1	98	105,728	58.2	2	Coffee.....	40,961	8.2	60	88,698	46.2
	Flour, related products.....	8,116	...	18	25,285	32.1	3	Confectionery.....	2,039	0.4	17	15,441	13.2
	Oleomargarine, butter substitutes.....	1,377	...	19	9,048	15.2	4	Frozen foods.....	6,698	1.3	27	19,796	33.8
	Cooking oils (exc. lard).....	12,380	...	19	44,170	28.0		Frozen fruits.....	517	...	18	15,977	3.2
	Breakfast cereals.....	4,915	...	18	29,099	16.9		Other frozen foods.....	6,181	...	...	...	...
	Bakery products.....	28,236	...	69	36,031	78.4	5	Groceries (exc. as specified).....	254,849	51.2	163	416,124	61.2
	Tea.....	547	...	27	10,706	5.1		Flour, related products.....	37,357	...	42	141,222	40.6
	Dried fruits.....	443	...	4	5,641	7.8		Oleomargarine, butter substitutes.....	8,410	...	20	30,433	27.6
	Other groceries.....	5,491	...	42	40,356	13.6		Cooking oils (exc. lard).....	42,638	...	5	79,065	53.9
6	Dairy products, ice cream, ices.....	293	0.2	20	12,707	2.3		Breakfast cereals.....	20,885	...	32	132,418	55.8
21	Feed (mixed, other).....	2,955	2.1	10	7,394	4.0		Bakery products.....	39,539	...	55	45,442	87.0
	Commodities, n.e.c.....	28,494	19.9	...	...	...		Tea.....	1,738	...	27	33,982	5.1
West South Central Division								Dried fruits.....	1,226	...	8	22,205	5.5
	All establishments.....	282,030	...	208	...	...	6	Other groceries.....	83,056	...	...	...	...
	Those analyzing commodity lines, total.....	270,507	100.0	175	...	...	13	Dairy products, ice cream, ices.....	629	0.1	7	35,540	1.8
1	Canned, bottled foods.....	36,448	13.5	26	65,880	55.3	16	Soft drinks.....	2,662	0.5	8	3,831	69.5
	Canned baby foods.....	1,924	...	9	23,399	8.2	21	Soaps, toilet and other.....	36,798	7.4	14	104,305	35.3
	Canned fruits, fruit juices.....	5,373	...	10	24,213	22.2	44	Feed (mixed, other).....	32,331	6.5	19	92,717	34.9
	Canned vegetables, vegetable juices.....	3,071	...	20	27,769	11.0		Drugs, drug sundries.....	634	0.1	9	64,342	1.0
	Canned fish, sea foods.....	1,355	...	6	17,399	7.8		Commodities, n.e.c.....	24,171	4.8	...	...	...
	Canned meats.....	4,578	...	4	16,125	28.4	FARM PRODUCTS (EDIBLE) SALES BRANCHES						
	Other canned foods.....	20,147	...	...	...	...	New England Division						
2	Coffee.....	12,119	4.5	19	307,037	3.9	(Not analyzed by commodity lines)						
3	Confectionery.....	2,525	0.9	18	15,145	16.7	Middle Atlantic Division						
4	Frozen foods.....	2,430	0.9	27	5,949	4.8		All establishments.....	221,266	...	146	...	...
	Frozen fruits.....	188	...	10	4,656	4.0		Those analyzing commodity lines, total.....	220,111	100.0	144	...	...
	Other frozen foods.....	2,242	...	...	...	...	1	Canned, bottled foods.....	1,229	0.6	18	80,061	1.5
5	Groceries (exc. as specified).....	174,141	64.5	129	233,367	74.6	3	Confectionery.....	885	0.4	50	73,156	1.2
	Flour, related products.....	31,466	...	31	60,782	51.8	4	Frozen foods.....	911	0.4	15	39,184	2.3
	Oleomargarine, butter substitutes.....	1,528	...	11	10,732	14.2		Frozen fruits.....	256	...	14	34,113	0.8
	Cooking oils (exc. lard).....	19,455	...	12	62,992	30.9		Frozen vegetables.....	211	...	13	10,941	1.9
	Breakfast cereals.....	9,362	...	39	64,242	14.6		Other frozen foods.....	444	...	13	15,892	2.8
	Bakery products.....	40,102	...	72	45,288	83.5	5	Groceries (exc. as specified).....	21,972	9.8	14	61,408	35.1
	Tea.....	6,341	...	17	19,691	32.2	6	Dairy products, ice cream, ices.....	187,217	85.1	144	220,111	85.1
	Dried fruits.....	714	...	6	8,088	8.8		Butter.....	38,994	...	29	117,600	28.0
	Other groceries.....	65,173	...	...	...	...		Cheese.....	52,918	...	54	132,311	40.0
6	Dairy products, ice cream, ices.....	402	0.1	10	15,634	2.6		Ice cream, ices.....	63,611	...	87	82,527	77.1
13	Soft drinks.....	869	0.3	10	928	93.6		Milk, cream (fluid).....	22,268	...	22	60,734	36.7
16	Soaps, toilet and other.....	34,693	12.8	6	77,093	45.0		Other dairy products (exc. canned milk).....	15,426	...	...	...	...
21	Feed (mixed, other).....	1,236	0.4	16	18,631	6.6	7	Eggs, poultry.....	7,612	3.4	11	73,837	10.3
	Commodities, n.e.c.....	5,744	2.1	...	...	...	13	Soft drinks.....	39	(z)	4	16,505	0.2
Mountain Division								Commodities, n.e.c.....	635	0.3	...	...	...
	All establishments.....	(x)	...	97	...	...	126	Service receipts.....	11	(z)	...	...	...
	Those analyzing commodity lines, total.....	66,594	100.0	88	...	...	East North Central Division						
1	Canned, bottled foods.....	17,364	26.1	16	27,646	62.8		All establishments.....	268,447	...	141	...	...
	Canned fruits, fruit juices.....	1,285	...	5	6,410	20.0		Those analyzing commodity lines, total.....	265,550	100.0	132	...	...
	Canned vegetables, vegetable juices.....	441	...	11	8,393	5.2	1	Canned, bottled foods.....	4,727	1.8	21	82,924	5.7
	Canned milk.....	11,025	...	4	11,373	98.7	3	Confectionery.....	1,500	0.6	40	89,589	1.7
	Other canned foods.....	4,613	...	...	...	...	4	Frozen foods.....	5,150	1.9	18	42,219	12.2
2	Coffee.....	7,728	11.6	33	17,760	43.5		Frozen fruits.....	2,745	...	9	25,403	10.8
3	Confectionery.....	424	0.6	6	2,825	15.0		Frozen vegetables.....	1,683	...	11	32,953	5.1
4	Frozen foods.....	616	0.9	16	3,247	19.0		Other frozen foods.....	262	...	8	30,779	0.8
	Frozen fruits.....	46	...	9	2,329	2.0		Not analyzed in detail.....	460	...	5	6,156	7.5
	Other frozen foods.....	480	...	...	...	...	5	Groceries (exc. as specified).....	33,539	12.6	23	105,851	31.7
	Not analyzed in detail.....	90	...	1	285	31.6	6	Dairy products, ice cream, ices.....	209,844	79.1	131	265,143	79.1
5	Groceries (exc. as specified).....	32,994	49.6	78	50,453	65.4		Butter.....	35,885	...	23	117,249	30.6
	Flour, related products.....	5,925	...	21	16,843	35.2		Cheese.....	58,756	...	68	142,116	41.3
	Oleomargarine, butter substitutes.....	305	...	8	2,143	14.2		Ice cream, ices.....	41,322	...	23	96,273	42.9
	Breakfast cereals.....	4,530	...	13	22,787	19.9		Milk, cream (fluid).....	52,986	...	23	83,553	63.4
	Bakery products.....	11,518	...	35	14,102	81.7		Other dairy products (exc. canned milk).....	20,895	...	42	185,611	11.2
	Tea.....	469	...	21	8,191	5.7	7	Eggs, poultry.....	9,866	3.7	16	105,700	9.3
	Other groceries.....	10,247	...	...	...	...		Eggs.....	8,994	...	16	105,700	8.5
6	Dairy products, ice cream, ices.....	95	0.1	8	8,624	1.1		Poultry (live or dressed).....	872	...	5	20,061	4.3
16	Soaps, toilet and other.....	5,170	7.8	7	17,404	29.7	126	Commodities, n.e.c.....	640	0.2	...	...	...
21	Feed (mixed, other).....	175	0.3	5	5,390	3.2		Service receipts.....	284	0.1	...	...	...
44	Drugs, drug sundries.....	213	0.3	4	7,835	2.7	West North Central Division						
	Commodities, n.e.c.....	1,815	2.7	...	...	...	(Not analyzed by commodity lines)						
Pacific Division							South Atlantic Division						
	All establishments.....	499,658	...	203	...	...		All establishments.....	75,194	...	123	...	...
	Those analyzing commodity lines, total.....	499,201	100.0	201	...	...		Those analyzing commodity lines, total.....	69,485	100.0	110	...	...
1	Canned, bottled foods.....	97,429	19.5	32	157,659	61.8	1	Canned, bottled foods.....	332	0.5	13	31,362	1.0
	Canned baby foods.....	3,950	...	9	36,152	10.9	3	Confectionery.....	291	0.4	22	31,155	0.9
	Canned fruits, fruit juices.....	11,507	...	16	52,626	22.0	East South Central Division						
	Canned vegetables.....	8,081	...	18	63,142	12.8		All establishments.....	...	...	...	...	...
	Canned fish, sea foods.....	3,355	...	8	34,929	9.0		Those analyzing commodity lines, total.....	...	...	...	...	...
	Canned meats.....	8,650	...	7	29,251	29.6							
	Canned milk.....	41,509	...	7	43,582	96.2							
	Other canned foods.....	20,477	...	15	86,152	23.8							

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)			
FARM PRODUCTS (EDIBLE) SALES BRANCHES—Continued															
South Atlantic Division—Continued															
4	Frozen foods.....	4,362	6.3	35	17,368	25.1	16	East North Central Division							
	Frozen fruits.....	728	...	21	12,564	5.8		All establishments.....	96,268	...	49	...	...
	Frozen vegetables.....	2,232	...	20	11,559	19.3		Those analyzing commodity lines, total	96,064	100.0	47	...	...
	Other frozen foods.....	710	...	20	12,464	5.7		Soaps, toilet and other.....	1,092	1.1	5	11,145	9.8		
	Not analyzed in detail.....	692	...	13	3,783	18.3		Drugs, drug sundries.....	93,180	97.0	47	96,064	97.0		
5	Groceries (exc. as specified).....	14,780	21.3	16	33,471	44.2	16	West North Central Division							
6	Dairy products, ice cream, ices.....	47,666	68.5	108	67,848	70.2		All establishments.....	46,982	...	30	...	...
	Butter.....	1,431	...	10	10,315	13.9		Those analyzing commodity lines, total	46,982	100.0	30	...	...
	Cheese.....	21,200	...	39	42,797	49.5		Soaps, toilet and other.....	35	0.1	4	6,633	0.5		
	Ice cream, ices.....	22,633	...	71	26,595	85.1		Drugs, drug sundries.....	46,446	98.8	30	46,982	98.8		
	Milk, cream (fluid).....	968	...	4	3,001	32.2	Commodities, n.e.c.....	501	1.1	...	...	...
7	Other dairy products (exc. canned milk)...	1,434	...	22	34,961	4.1									
7	Eggs, poultry.....	1,924	2.8	5	4,578	42.0	44	South Atlantic Division							
	Commodities, n.e.c.....	130	0.2	...	...	...		All establishments.....	50,736	...	23	...	...
								Those analyzing commodity lines, total	50,736	100.0	23	...	...
	East South Central Division (Not analyzed by commodity lines)							Drugs, drug sundries.....	49,685	97.9	23	50,736	97.9		
	West South Central Division							Commodities, n.e.c.....	1,051	2.1	...	...	...
1	All establishments.....	(x)	...	46	...	...	44	East South Central Division (Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	50,991	100.0	45	...	...		West South Central Division					
	Canned, bottled foods.....	457	0.9	11	43,030	1.1		All establishments.....	30,372	...	18	...	...
		Canned milk.....	457	...	11	43,030		1.1	Those analyzing commodity lines, total	30,372	100.0	18	
	3	Confectionery.....	754	1.5	13	43,229		1.7	44	Drugs, drug sundries.....	29,634	97.6	18	30,372	97.6
5	Groceries (exc. as specified).....	20,122	39.5	11	43,030	46.8	Commodities, n.e.c.....	738		2.4	...	...	...
6	Dairy products, ice cream, ices.....	29,223	57.3	45	50,991	57.3	16	Mountain Division (Not analyzed by commodity lines)							
	Cheese.....	21,198	...	19	44,689	47.4		Pacific Division							
	Ice cream, ices.....	4,305	...	25	4,818	89.4		All establishments.....		(x)	...	55	
	Milk, cream (fluid).....	1,753	...	6	2,457	71.3		Those analyzing commodity lines, total	72,368	100.0	54	...	...
	Other dairy products (exc. canned milk)...	1,967	...	...	...	...		Soaps, toilet and other.....	686	0.9	9	10,717	6.4
	Commodities, n.e.c.....	435	0.8	...	...	...	44	Drugs, drug sundries.....	70,877	98.0	54	72,368	98.0
	Mountain Division (Not analyzed by commodity lines)							Drugs, pharmaceuticals.....	50,864	...	32	56,162	90.6		
	Pacific Division (Not analyzed by commodity lines)							Proprietary medicines, toiletries, (exc. soap).....	12,334	...	16	20,382	60.5		
								Druggists sundries.....	4,852	...	5	10,663	45.5		
								Not analyzed in detail.....	2,827	...	8	2,827	100.0		
								Commodities, n.e.c.....	805	1.1	...	...	...
BEEF, WINES, DISTILLED SPIRITS SALES BRANCHES															
44	New England Division (Not analyzed by commodity lines)						48	INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES							
	Middle Atlantic Division (Not analyzed by commodity lines)							New England Division							
	East North Central Division (Not analyzed by commodity lines)							All establishments.....	(x)	...	43	...	...
	West North Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	74,495	100.0	42	...	...
	South Atlantic Division (Not analyzed by commodity lines)							Industrial chemicals, n.e.c.....	64,618	86.7	31	68,054	95.0		
47	East South Central Division (Not analyzed by commodity lines)						126	Middle Atlantic Division							
	West South Central Division (Not analyzed by commodity lines)							All establishments.....	555,524	...	98	...	...
	Mountain Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	555,066	100.0	96	...	...
	Pacific Division (Not analyzed by commodity lines)							Agricultural chemicals (exc. fertilizer)...	5,791	1.0	9	237,954	2.4		
								Industrial chemicals, n.e.c.....	351,162	63.3	62	461,669	76.1		
								Commodities, n.e.c.....	198,110	35.7	...	...	...
								Service receipts.....	3	(#)	...	...	...
47	East North Central Division						48	East North Central Division							
	All establishments.....	323,706	...	119	...	...		All establishments.....	323,127	100.0	115	...	...
	Those analyzing commodity lines, total	323,127	100.0	115	...	...		Those analyzing commodity lines, total	323,127	100.0	115	...	...
								Agricultural chemicals (exc. fertilizer)...	9,860	3.0	11	101,132	9.7		
								Industrial chemicals, n.e.c.....	234,583	72.7	78	281,259	83.4		
126	West North Central Division						126	Metal-working machinery.....	116	(s)	5	1,233	9.4		
	All establishments.....	116	...	5	1,233	9.4		Welding machinery, equipment.....	116	...	5	1,233	9.4		
	Those analyzing commodity lines, total	78,567	24.3	...	...	...		Commodities, n.e.c.....	78,567	24.3	...	...	...
								Service receipts.....	1	(z)	...	...	...
								West North Central Division							
	All establishments.....	(x)	...	37	...	...	All establishments.....	(x)	...	37	...	...	
	Those analyzing commodity lines, total	43,788	100.0	36	...	...	Those analyzing commodity lines, total	43,788	100.0	36	...	...	
16	Soaps, toilet and other.....	183	0.1	7	31,833	0.6	47	Agricultural chemicals (exc. fertilizer)...	2,515	6.0	5	7,389	34.0		
	Drugs, drug sundries.....	168,141	96.3	50	174,596	96.3		48	Industrial chemicals, n.e.c.....	29,169	69.8	25	32,734	89.1	
	Commodities, n.e.c.....	6,272	3.6			Commodities, n.e.c.....	10,104	24.2	

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.07

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES—Continued							PAINTS, VARNISHES SALES BRANCHES—Continued					
	South Atlantic Division (Not analyzed by commodity lines)							Mountain Division					
								All establishments.....	(x)	...	37	...	...
								Those analyzing commodity lines, total	10,596	100.0	36	...	...
	East South Central Division (Not analyzed by commodity lines)						45	Paints, varnishes, lacquers.....	6,890	65.1	36	10,596	65.1
							56	Hardware.....	112	1.0	9	1,976	7.1
							114	Wallpaper.....	519	4.9	32	9,413	5.5
								Commodities, n.e.c.....	3,075	29.0	...	...	...
	West South Central Division (Not analyzed by commodity lines)							Pacific Division					
								All establishments.....	(x)	...	204	...	...
								Those analyzing commodity lines, total	62,971	100.0	203	...	...
	Mountain Division (Not analyzed by commodity lines)						45	Paints, varnishes, lacquers.....	42,940	68.2	203	62,971	68.2
							56	Hardware.....	1,232	2.0	78	10,189	12.1
							114	Wallpaper.....	2,267	3.6	163	41,540	5.4
								Commodities, n.e.c.....	16,532	26.2	...	...	...
	Pacific Division												
	All establishments.....	69,594	...	72	...	...					
	Those analyzing commodity lines, total	68,817	100.0	70	...	...					
47	Agricultural chemicals (exc. fertilizer)....	2,325	3.4	7	7,715	30.1		CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
48	Industrial chemicals, n.e.c.....	47,952	69.7	48	54,676	87.7		New England Division (Not analyzed by commodity lines)					
126	Commodities, n.e.c.....	18,523	26.9	...	...	...		Middle Atlantic Division					
	Service receipts.....	17	(z)	...	...	...		All establishments.....	206,822	...	109	...	...
								Those analyzing commodity lines, total	202,238	100.0	103	...	...
	PAINTS, VARNISHES SALES BRANCHES												
	New England Division							Men's, boys' clothing, furnishings (exc. shoes).....	101,662	50.3	50	111,951	90.8
	All establishments.....	11,796	...	37	...	...	32	Underwear, hosiery.....	13,852	...	11	38,517	36.0
	Those analyzing commodity lines, total	11,796	100.0	37	...	...		Suits, coats, overcoats.....	19,236	...	15	25,404	75.7
45	Paints, varnishes, lacquers.....	10,748	91.1	37	11,796	91.1		Other clothing, furnishings (men's, boys')	68,574	...	37	90,808	75.5
56	Hardware.....	204	1.7	23	2,561	8.0		Women's, children's clothing, accessories (exc. shoes).....	53,598	26.5	44	58,573	91.5
114	Wallpaper.....	207	1.8	28	8,567	2.4		Dresses.....	9,546	...	9	9,546	100.0
	Commodities, n.e.c., and service receipts...	637	5.4	...	...	...		Children's, infants' wear (exc. footwear)	19,029	...	15	19,654	96.8
								Other apparel, accessories (exc. shoes).....	25,023	...	...	...	...
	Middle Atlantic Division							Shoes, other footwear.....	46,551	23.0	13	46,551	100.0
	All establishments.....	105,309	...	109	...	...	34	Men's, boys' shoes.....	20,874	...	6	33,666	62.0
	Those analyzing commodity lines, total	104,876	100.0	107	...	...		Women's, misses' shoes.....	9,666	...	7	35,038	27.5
45	Paints, varnishes, lacquers.....	83,372	79.5	107	104,876	79.5		Children's, infants' shoes.....	3,336	...	6	33,666	9.9
56	Hardware.....	602	0.6	55	16,137	3.7		Other footwear.....	12,675	...	10	42,052	30.1
114	Wallpaper.....	633	0.6	60	15,764	4.0		Commodities, n.e.c.....	427	0.2	...	...	...
	Commodities, n.e.c., and service receipts...	20,269	19.3	...	...	...				
								East North Central Division					
	East North Central Division							All establishments.....	62,374	...	27	...	...
	All establishments.....	76,682	...	101	...	...		Those analyzing commodity lines, total	62,374	100.0	27	...	...
	Those analyzing commodity lines, total	75,967	100.0	99	...	...					
45	Paints, varnishes, lacquers.....	66,146	87.1	99	75,967	87.1		Men's, boys' clothing, furnishings (exc. shoes).....	26,288	42.1	12	32,820	80.1
56	Hardware.....	580	0.8	50	8,950	6.5	32	Women's, children's clothing, accessories (exc. shoes).....	13,019	20.9	13	17,304	75.2
114	Wallpaper.....	1,398	1.8	64	13,758	10.2		Shoes, other footwear.....	22,92	36.8	6	22,923	100.0
	Commodities, n.e.c., and service receipts...	7,843	10.3	...	...	...	34	Commodities, n.e.c.....	144	0.2	...	...	...
	West North Central Division							West North Central Division (Not analyzed by commodity lines)					
	All establishments.....	22,258	...	54	...	...					
	Those analyzing commodity lines, total	22,258	100.0	54	...	...		South Atlantic Division (Not analyzed by commodity lines)					
45	Paints, varnishes, lacquers.....	18,402	82.7	54	22,258	82.7							
56	Hardware.....	249	1.1	27	4,063	6.1		East South Central Division (Not analyzed by commodity lines)					
114	Wallpaper.....	432	1.9	36	5,633	7.7							
	Commodities, n.e.c., and service receipts...	3,175	14.3	...	...	...		West South Central Division (Not analyzed by commodity lines)					
	South Atlantic Division							Mountain Division (Not analyzed by commodity lines)					
	All establishments.....	33,206	...	72	...	...		Pacific Division					
	Those analyzing commodity lines, total	32,224	100.0	67	...	...		All establishments.....	31,083	...	32	...	...
45	Paints, varnishes, lacquers.....	24,467	75.9	67	32,224	75.9		Those analyzing commodity lines, total	31,083	100.0	32	...	...
56	Hardware.....	564	1.8	40	10,179	5.5							
114	Wallpaper.....	396	1.2	49	20,687	1.9		Men's, boys' clothing, furnishings (exc. shoes).....	22,451	72.2	20	24,405	92.0
	Commodities, n.e.c., and service receipts...	6,797	21.1	...	...	...		Underwear, hosiery.....	9,035	...	5	14,685	34.3
								Other clothing, furnishings (men's, boys')	17,416	...	...	...	...
	East South Central Division							Women's, children's clothing, accessories (exc. shoes).....	2,856	9.2	10	3,648	78.3
	All establishments.....	(x)	...	28	...	...		Shoes, other footwear.....	5,283	17.0	7	5,645	93.6
	Those analyzing commodity lines, total	8,313	100.0	27	...	...		Commodities, n.e.c.....	493	1.6	...	...	...
45	Paints, varnishes, lacquers.....	6,083	73.2	27	8,313	73.2							
56	Hardware.....	473	5.7	18	5,360	8.8		DRY GOODS SPECIALTIES, PYLCE GOODS, NOTIONS SALES BRANCHES					
114	Wallpaper.....	383	4.6	24	6,065	6.3		New England Division (Not analyzed by commodity lines)					
	Commodities, n.e.c., and service receipts...	1,374	16.5	...	...	...				
	West South Central Division												
	All establishments.....	22,340	...	57	...	...					
	Those analyzing commodity lines, total	20,535	100.0	52	...	...					
45	Paints, varnishes, lacquers.....	16,170	78.8	52	20,535	78.8							
56	Hardware.....	486	2.4	20	8,572	5.7							
114	Wallpaper.....	358	1.7	32	10,611	3.4							
	Commodities, n.e.c., and service receipts...	3,521	17.1	...	...	...				

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES—Continued							FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES—Continued					
	Middle Atlantic Division							Middle Atlantic Division—Continued					
	All establishments.....	1,090,978	...	122	...	...	71	Stationers', office supplies (exc. paper)...	128	0.2	10	2,377	5.4
	Those analyzing commodity lines, total	1,084,208	100.0	120	...	...	116	Converted paper products.....	561	0.9	7	2,369	23.7
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,937	0.2	4	17,258	11.2		Paper stationery, office supplies.....	561	...	7	2,369	23.7
33	Women's, children's clothing, accessories (exc. shoes).....	37,009	3.4	19	39,354	94.0	126	Commodities, n.e.c.....	1,154	1.9	...	...	...
	Hosiery, underwear.....	31,987	...	18	37,673	84.9		Service receipts.....	502	0.8	12	6,589	7.6
	Other apparel, accessories (exc. shoes)...	5,022	...	...	...	...		East North Central Division					
35	Piece goods (woven).....	939,829	86.7	53	996,021	94.4		All establishments.....	31,746	...	50	...	...
	Cotton.....	309,272	...	12	357,084	86.6		Those analyzing commodity lines, total	31,746	100.0	50	...	...
	Rayon, nylon, other synthetic.....	294,254	...	28	542,833	54.2	43	Furniture (household, office, store).....	26,824	84.5	50	31,746	86.5
	Silk.....	2,783	...	6	49,918	5.6		Household furniture.....	6,381	...	21	13,416	47.6
	Wool.....	278,892	...	13	321,171	86.8		Office furniture (wooden).....	2,286	...	5	3,328	68.7
	Other woven piece goods.....	21,725	...	8	57,932	37.5		Office furniture (metal).....	5,599	...	9	6,039	92.7
	Not analyzed in detail.....	32,903	...	6	52,939	62.2		Other furniture.....	12,558	...	...	...	...
36	Home furnishings (textile).....	22,520	2.1	14	247,224	9.1	71	Stationers', office supplies (exc. paper)...	254	0.8	17	9,082	2.8
	Curtains, draperies.....	4,090	...	8	10,056	40.7		Commodities, n.e.c.....	3,860	12.2	...	...	...
	Bedspreads, comfortables, blankets.....	7,154	...	7	238,797	3.0	126	Service receipts.....	808	2.5	19	11,450	7.0
	Other textile home furnishings.....	11,276	...	...	...	...		West North Central Division					
37	Miscellaneous dry goods.....	62,061	5.7	45	377,208	16.4		All establishments.....	8,189	...	16	...	...
	Knit fabrics, lace fabrics.....	18,123	...	9	51,924	34.9		Those analyzing commodity lines, total	8,189	100.0	16	...	...
	Notions, thread, buttons, closures.....	22,823	...	25	34,207	66.7	43	Furniture (household, office, store).....	7,531	91.9	16	8,189	91.9
	Other dry goods.....	18,104	...	...	...	...		Household furniture.....	2,233	...	8	5,672	39.4
	Not analyzed in detail.....	3,011	...	5	3,011	100.0		Other furniture.....	5,298	...	...	...	...
	Commodities, n.e.c., and service receipts...	20,852	1.9	...	...	...	71	Stationers', office supplies (exc. paper)...	33	0.4	5	1,049	3.3
	East North Central Division							Commodities, n.e.c.....	472	5.8	...	...	...
	All establishments.....	44,206	...	27	...	...	126	Service receipts.....	153	1.9	6	1,224	12.5
	Those analyzing commodity lines, total	44,206	100.0	27	...	...		South Atlantic Division					
33	Women's, children's clothing, accessories (exc. shoes).....	11,814	26.7	4	11,814	100.0		All establishments.....	22,151	...	24	...	...
37	Miscellaneous dry goods.....	17,965	40.7	17	20,170	89.1		Those analyzing commodity lines, total	22,151	100.0	24	...	...
	Commodities, n.e.c., and service receipts...	14,427	32.6	...	...	...	43	Furniture (household, office, store).....	19,159	86.5	24	22,151	86.5
	West North Central Division							Household furniture.....	4,209	...	14	10,531	40.0
	(Not analyzed by commodity lines)							Other furniture.....	14,950	...	...	...	...
	South Atlantic Division						71	Stationers', office supplies (exc. paper)...	236	1.1	6	8,766	2.7
	(Not analyzed by commodity lines)							Commodities, n.e.c.....	2,391	10.8	...	...	...
	East South Central Division						126	Service receipts.....	365	1.6	7	8,980	4.1
	(Not analyzed by commodity lines)							East South Central Division					
	(Not analyzed by commodity lines)							(Not analyzed by commodity lines)					
	West South Central Division							West South Central Division					
	(Not analyzed by commodity lines)							All establishments.....	(x)	...	16	...	...
	Mountain Division							Those analyzing commodity lines, total..	7,026	100.0	15	...	...
	(Not analyzed by commodity lines)						43	Furniture (household, office, store).....	6,213	88.4	15	7,026	88.4
	Pacific Division							Household furniture.....	1,388	...	10	5,035	27.6
	All establishments.....	16,308	...	29	...	...		Other furniture.....	4,825	...	...	...	...
	Those analyzing commodity lines, total	13,496	100.0	26	...	...	71	Stationers', office supplies (exc. paper)...	73	1.0	4	1,106	6.6
33	Women's, children's clothing, accessories (exc. shoes).....	3,036	22.5	5	3,036	100.0		Commodities, n.e.c.....	637	9.1	...	...	...
35	Piece goods (woven).....	1,508	11.2	4	1,911	78.9	126	Service receipts.....	103	1.5	4	1,106	9.3
36	Home furnishings (textile).....	1,943	14.4	6	2,146	90.5		Mountain Division					
	(Not analyzed by commodity lines)							(Not analyzed by commodity lines)					
37	Miscellaneous dry goods.....	6,846	50.7	14	7,142	95.8		Pacific Division					
	Notions, thread, buttons, closures.....	6,024	...	12	6,726	89.6		All establishments.....	25,780	...	24	...	...
	Other dry goods.....	822	...	...	...	...		Those analyzing commodity lines, total	25,780	100.0	24	...	...
	Commodities, n.e.c., and service receipts...	163	1.2	...	...	...	43	Furniture (household, office, store).....	22,800	88.5	24	25,780	88.5
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES							Household furniture.....	4,998	...	9	15,794	31.6
	New England Division							Office furniture (metal).....	5,476	...	6	5,586	98.0
	All establishments.....	7,960	...	17	...	...	71	Other furniture.....	12,326	...	...	...	...
	Those analyzing commodity lines, total	7,960	100.0	17	...	...		Stationers', office supplies (exc. paper)...	63	0.2	6	2,945	2.1
43	Furniture (household, office, store).....	6,926	87.0	17	7,960	87.0		Commodities, n.e.c.....	2,601	10.1	...	...	...
	Household furniture.....	1,544	...	5	3,634	42.5	126	Service receipts.....	316	1.2	7	3,211	9.8
	Other furniture.....	5,382	...	...	...	...		HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES					
71	Stationers', office supplies (exc. paper)...	76	1.0	6	1,915	4.0		New England Division					
126	Commodities, n.e.c.....	727	9.1	...	...	...		(Not analyzed by commodity lines)					
	Service receipts.....	231	2.9	9	2,143	10.8		Middle Atlantic Division					
	Middle Atlantic Division							All establishments.....	(x)	...	42	...	...
	All establishments.....	(x)	...	53	...	...		Those analyzing commodity lines, total	158,041	100.0	41	...	...
	Those analyzing commodity lines, total	61,669	100.0	52	...	...	36	Home furnishings (textile).....	34,658	21.9	5	51,692	67.0
43	Furniture (household, office, store).....	59,324	96.2	52	61,669	96.2	39	China, glassware, crockery.....	2,165	1.4	6	2,231	96.1
	Household furniture.....	28,016	...	26	44,454	63.0		Kitchen utensils, miscellaneous homevares...	13,067	8.3	11	13,496	96.8
	Office furniture (metal).....	9,979	...	14	10,631	93.9	40						
	Other furniture.....	21,329	...	...	...	...			

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.09

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars)	Per-cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per-cent distribution	Number	Total sales (Thousand dollars)	
(1)	(2)	(3)	(4)	(5)					(1)	(2)	(3)	(4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES—Continued							FINE PAPER SALES BRANCHES—Continued					
	Middle Atlantic Division—Continued							West North Central Division (Not analyzed by commodity lines)					
42	Floor coverings.....	52,381	33.1	13	88,559	59.1		South Atlantic Division (Not analyzed by commodity lines)					
	Carpets, rugs.....	48,785	...	11	85,140	57.3		East South Central Division (Not analyzed by commodity lines)					
	Other.....	608	...	...	...	...		West South Central Division (Not analyzed by commodity lines)					
43	Furniture (household, office, store).....	4,834	3.0	6	12,300	39.3		Mountain Division (Not analyzed by commodity lines)					
126	Commodities, n.e.c.....	50,859	32.2	...	...	...		Pacific Division (Not analyzed by commodity lines)					
	Service receipts.....	97	0.1	...	...	...		STATIONERY, OFFICE SUPPLIES SALES BRANCHES					
	East North Central Division							New England Division					
	All establishments.....	75,104	...	40	...	...		All establishments.....	1,650	...	12	...	...
	Those analyzing commodity lines, total	74,686	100.0	38	...	...		Those analyzing commodity lines, total	1,650	100.0	12	...	...
40	Kitchen utensils, miscellaneous homewares...	8,729	11.7	13	10,494	83.2		Stationers', office supplies (exc. paper)...	528	32.0	9	1,066	49.5
41	Musical instruments, phonograph records.....	9,264	12.4	6	9,264	100.0		Converted paper products.....	619	37.5	8	885	69.9
42	Floor coverings.....	31,908	42.8	11	32,193	99.1		Paper stationery, office supplies.....	619	...	8	885	69.9
	Carpets, rugs.....	28,084	...	7	28,755	97.7		Commodities, n.e.c.....	496	30.1	...	...	...
	Other.....	990	...	...	...	3.4		Service receipts.....	7	0.4	...	...	...
	Not analyzed in detail.....	2,834	...	3	2,834	100.0		Middle Atlantic Division					
43	Furniture (household, office, store).....	2,781	3.7	5	4,097	67.9		All establishments.....	(x)	...	37	...	...
126	Commodities, n.e.c.....	21,999	29.4	...	...	...		Those analyzing commodity lines, total	17,421	100.0	36	...	...
	Service receipts.....	5	(z)	...	...	...		Stationers', office supplies (exc. paper)...	5,961	34.2	28	8,742	68.2
	West North Central Division (Not analyzed by commodity lines)							Converted paper products.....	8,189	47.1	25	9,688	84.5
	South Atlantic Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	3,195	18.3	...	...	...
	East South Central Division (Not analyzed by commodity lines)							Service receipts.....	76	0.4	...	...	...
	West South Central Division (Not analyzed by commodity lines)							East North Central Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	13,440	...	37	...	...
	Pacific Division							Those analyzing commodity lines, total	13,440	100.0	37	...	...
	All establishments.....	50,644	...	27	...	...		Stationers', office supplies (exc. paper)...	3,765	28.0	31	7,091	53.1
	Those analyzing commodity lines, total	50,644	100.0	27	...	...		Converted paper products.....	6,209	46.2	26	7,651	81.2
40	Kitchen utensils, miscellaneous homewares...	4,330	8.5	7	4,477	96.7		Commodities, n.e.c.....	3,389	25.2	...	...	...
42	Floor coverings.....	27,028	53.4	8	27,457	98.4		Service receipts.....	77	0.6	...	...	...
	Carpets, rugs.....	24,365	...	8	27,457	88.7		West North Central Division					
	Other.....	686	...	4	14,485	4.7		All establishments.....	1,583	...	17	...	...
	Not analyzed in detail.....	1,977	...	1	2,406	82.2		Those analyzing commodity lines, total	1,583	100.0	17	...	...
43	Furniture (household, office, store).....	1,666	3.3	6	2,581	64.5		Stationers', office supplies (exc. paper)...	859	54.3	16	1,432	60.0
126	Commodities, n.e.c.....	17,616	34.8	...	...	...		Converted paper products.....	724	45.7	13	1,008	71.8
	Service receipts.....	4	(z)	...	...	...		Paper stationery, office supplies.....	724	...	13	1,008	71.8
	WRAPPING PAPER, TWINE SALES BRANCHES							South Atlantic Division (Not analyzed by commodity lines)					
	New England Division (Not analyzed by commodity lines)							East South Central Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)							West South Central Division					
	East North Central Division (Not analyzed by commodity lines)							All establishments.....	1,766	...	18	...	...
	West North Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	1,766	100.0	18	...	...
	South Atlantic Division (Not analyzed by commodity lines)							Stationers', office supplies (exc. paper)...	368	20.8	14	752	48.9
	East South Central Division (Not analyzed by commodity lines)							Converted paper products.....	755	42.8	14	1,199	63.0
	West South Central Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	643	36.4	...	...	...
	Mountain Division (Not analyzed by commodity lines)							Mountain Division (Not analyzed by commodity lines)					
	Pacific Division							Pacific Division					
	All establishments.....	17,382	...	33	...	...		All establishments.....	17,382	...	33	...	...
	Those analyzing commodity lines, total	17,382	100.0	33	...	...		Those analyzing commodity lines, total	17,382	100.0	33	...	...
71	Stationers', office supplies (exc. paper)...	1,723	9.9	19	7,379	23.4		Stationers', office supplies (exc. paper)...	1,723	9.9	19	7,379	23.4
75	Office machines.....	139	0.8	7	5,937	2.3		Converted paper products.....	9,903	57.0	19	12,727	77.8
116	Converted paper products.....	9,903	57.0	19	12,727	77.8		Commodities, n.e.c.....	5,508	31.7	...	...	...
126	Service receipts.....	109	0.6	...	...	...		Service receipts.....	109	0.6	...	...	...
	FINE PAPER SALES BRANCHES							OTHER PAPER PRODUCTS SALES BRANCHES					
	New England Division (Not analyzed by commodity lines)							New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)												
	East North Central Division (Not analyzed by commodity lines)												
	West North Central Division (Not analyzed by commodity lines)												

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	OTHER PAPER PRODUCTS SALES BRANCHES—Continued							AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES—Continued					
	Middle Atlantic Division (Not analyzed by commodity lines)							West North Central Division—Continued					
	East North Central Division (Not analyzed by commodity lines)							86 Industrial equipment, supplies.....	7,314	3.5	6	35,514	20.6
	West North Central Division (Not analyzed by commodity lines)							119 Toys, games, athletic goods.....	3,330	1.6	19	88,689	3.8
	South Atlantic Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	5,505	2.7	...	...	...
	East South Central Division (Not analyzed by commodity lines)							126 Service receipts.....	1	(8)	...	...	...
	West South Central Division (Not analyzed by commodity lines)							South Atlantic Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	173,182	...	79	...	...
	Pacific Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	173,182	100.0	79	...	...
								43 Furniture (household, office, store).....	203	0.1	6	30,286	0.7
								50 Motor vehicles.....	432	0.2	4	1,071	40.3
								51 Automotive parts, accessories, etc.....	149,231	86.2	79	173,182	86.2
								52 Electrical wiring supplies, construction materials.....	528	0.3	4	23,745	2.2
								54 Radios, television sets, home appliances and specialties.....	7,537	4.4	15	69,320	10.9
								56 Hardware.....	1,232	0.7	14	62,212	2.0
								86 Industrial equipment, supplies.....	3,661	2.1	5	36,244	10.1
								119 Toys, games, athletic goods.....	4,985	2.9	16	80,189	6.2
								Commodities, n.e.c.....	5,065	2.9	...	...	...
								126 Service receipts.....	308	0.2	...	...	...
								East South Central Division					
								All establishments.....	(x)	...	32	...	...
								Those analyzing commodity lines, total	63,711	100.0	31	...	...
								51 Automotive parts, accessories, etc.....	56,927	89.4	31	63,711	89.4
								54 Radios, television sets, home appliances and specialties.....	3,323	5.2	6	28,631	11.6
								56 Hardware.....	653	1.0	6	28,631	2.3
								119 Toys, games, athletic goods.....	2,452	3.8	7	29,416	8.3
								Commodities, n.e.c.....	356	0.6	...	...	...
								West South Central Division					
								All establishments.....	169,821	...	75	...	...
								Those analyzing commodity lines, total	169,821	100.0	75	...	...
								43 Furniture (household, office, store).....	154	0.1	6	25,838	0.6
								51 Automotive parts, accessories, etc.....	147,428	86.8	75	169,821	86.8
								52 Electrical wiring supplies, construction materials.....	291	0.2	4	21,372	1.4
								54 Radios, television sets, home appliances and specialties.....	8,139	4.8	16	74,597	10.9
								56 Hardware.....	1,421	0.8	15	67,016	2.1
								86 Industrial equipment, supplies.....	3,546	2.1	5	22,706	15.6
								119 Toys, games, athletic goods.....	4,593	2.7	17	81,338	5.6
								Commodities, n.e.c.....	4,249	2.5	...	...	...
								Mountain Division					
								All establishments.....	43,110	...	35	...	...
								Those analyzing commodity lines, total	42,923	100.0	32	...	...
								51 Automotive parts, accessories, etc.....	36,758	85.8	32	42,923	85.8
								54 Radios, television sets, home appliances and specialties.....	1,737	4.0	7	19,721	8.8
								56 Hardware.....	403	0.9	6	17,408	2.3
								119 Toys, games, athletic goods.....	1,078	2.5	7	20,871	5.2
								Commodities, n.e.c.....	2,848	6.6	...	...	...
								126 Service receipts.....	99	0.2	...	...	...
								Pacific Division					
								All establishments.....	(x)	...	99	...	...
								Those analyzing commodity lines, total	182,015	100.0	98	...	...
								43 Furniture (household, office, store).....	237	0.1	6	30,409	0.8
								51 Automotive parts, accessories, etc.....	157,167	86.4	98	182,015	86.4
								52 Electrical wiring supplies, construction materials.....	2,000	1.1	7	34,009	5.9
								53 Electrical apparatus, equipment.....	1,297	0.7	6	13,363	9.7
								54 Radios, television sets, home appliances and specialties.....	5,417	3.0	18	71,560	7.6
								56 Hardware.....	1,135	0.6	14	60,234	1.9
								86 Industrial equipment, supplies.....	5,136	2.8	7	35,223	14.6
								119 Toys, games, athletic goods.....	3,778	2.1	19	81,292	4.6
								Commodities, n.e.c.....	5,802	3.2	...	...	...
								126 Service receipts.....	46	(z)	...	...	...
								WIRING SUPPLIES, APPARATUS SALES BRANCHES					
								New England Division					
								All establishments.....	141,438	...	27	...	...
								Those analyzing commodity lines, total	141,438	100.0	27	...	...
								52 Electrical wiring supplies, construction materials.....	37,858	26.8	17	110,019	34.4
								53 Electrical apparatus, equipment.....	85,887	60.7	17	123,245	69.7
								Commodities, n.e.c., and service receipts...	17,693	12.5	...	...	...

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.11

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	WIRING SUPPLIES, APPARATUS SALES BRANCHES—Continued							WIRING SUPPLIES, APPARATUS SALES BRANCHES—Continued					
	Middle Atlantic Division							Pacific Division					
	All establishments.....	(x)	...	93	...	...		All establishments.....	315,034	...	77	...	...
	Those analyzing commodity lines, total	715,752	100.0	92	...	...		Those analyzing commodity lines, total	315,034	100.0	77	...	...
52	Electrical wiring supplies, construction materials.....	151,869	21.2	45	519,145	29.2	52	Electrical wiring supplies, construction materials.....	76,543	24.3	46	248,047	30.8
	Interior wiring, construction materials...	47,361	...	19	267,521	17.7		Interior wiring, construction materials...	19,746	...	24	28,743	68.7
	Outside construction materials.....	33,859	...	11	169,723	19.9		Outside construction materials.....	33,084	...	15	147,182	22.5
	Lighting fixtures (residential, commercial, industrial).....	4,418	...	10	165,674	2.7		Lighting fixtures (residential, commercial, industrial).....	5,806	...	18	73,676	7.9
	Electric lamps (incandescent, fluorescent)	66,231	...	15	78,479	84.4		Electric lamps (incandescent, fluorescent)	17,907	...	10	21,768	82.3
53	Electrical apparatus, equipment.....	438,739	61.3	61	618,831	70.9	53	Electrical apparatus, equipment.....	203,455	64.6	47	276,068	73.7
	Commodities, n.e.c., and service receipts...	125,144	17.5	...	...	...		Commodities, n.e.c., and service receipts...	35,036	11.1	...	...	...
	East North Central Division							ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES					
	All establishments.....	622,671	...	111	...	...		New England Division (Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	622,671	100.0	111	...	...		Middle Atlantic Division					
52	Electrical wiring supplies, construction materials.....	163,685	26.3	64	454,069	36.0		All establishments.....	49,874	...	35	...	...
	Interior wiring, construction materials...	79,048	...	38	149,507	52.9		Those analyzing commodity lines, total	48,898	100.0	30	...	...
	Outside construction materials.....	35,644	...	13	174,681	20.4		Radios, television sets, home appliances and specialties.....	47,409	96.9	30	48,898	96.9
	Lighting fixtures (residential, commercial, industrial).....	7,112	...	15	112,463	6.3		Electric household refrigerators, freezers	16,471	...	5	26,551	62.0
	Electric lamps (incandescent, fluorescent)	41,881	...	18	50,857	82.4		Electric home laundry equipment.....	9,658	...	7	10,879	89.1
53	Electrical apparatus, equipment.....	384,013	61.7	71	505,177	76.0	54	Electric ranges.....	1,179	...	4	24,713	4.8
	Commodities, n.e.c., and service receipts...	74,973	12.0	...	...	...		Other electric appliances, specialties...	20,061	...	...	...	...
	West North Central Division							Commodities, n.e.c.....	1,401	2.9	...	...	...
	All establishments.....	224,738	...	53	...	...		Service receipts.....	88	0.2	...	...	...
	Those analyzing commodity lines, total	224,738	100.0	53	...	...	126	East North Central Division					
52	Electrical wiring supplies, construction materials.....	61,607	27.4	31	182,286	33.8		All establishments.....	80,947	...	65	...	...
	Interior wiring, construction materials...	15,151	...	10	20,674	73.3		Those analyzing commodity lines, total	80,947	100.0	65	...	...
	Outside construction materials.....	29,241	...	11	108,668	26.9		Automotive parts, accessories, etc.....	3,353	4.1	4	9,138	36.7
	Lighting fixtures (residential, commercial, industrial).....	2,510	...	9	45,420	5.5	51	Radios, television sets, home appliances and specialties.....	73,452	90.8	65	80,947	90.8
	Electric lamps (incandescent, fluorescent)	14,705	...	6	15,816	93.0		Radio sets, tubes, etc., public address systems.....	2,489	...	6	8,287	30.0
53	Electrical apparatus, equipment.....	131,549	58.6	39	192,420	68.4	54	Electric household refrigerators, freezers	21,044	...	9	33,804	62.2
	Commodities, n.e.c., and service receipts...	31,582	14.0	...	...	...		Electric home laundry equipment.....	13,393	...	12	23,411	57.2
	South Atlantic Division							Electric ranges.....	3,534	...	8	32,151	11.0
	All establishments.....	258,337	...	36	...	...		Other electric kitchen equipment.....	1,160	...	6	23,896	4.8
	Those analyzing commodity lines, total	258,337	100.0	36	...	...		Other electric appliances, specialties...	23,472	...	...	...	...
52	Electrical wiring supplies, construction materials.....	61,643	23.9	25	215,542	28.6		Not analyzed in detail.....	8,360	...	4	8,476	98.6
	Interior wiring, construction materials...	21,174	...	8	73,877	28.7	55	Electric commercial equipment.....	608	0.8	5	22,314	2.7
	Outside construction materials.....	26,487	...	8	96,686	27.4		Commodities, n.e.c.....	3,273	4.0	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	1,481	...	11	39,107	3.8	126	Service receipts.....	261	0.3	11	2,813	9.3
	Electric lamps (incandescent, fluorescent)	12,501	...	...	...	...		West North Central Division					
53	Electrical apparatus, equipment.....	159,823	61.8	27	239,378	66.8		All establishments.....	19,014	...	31	...	...
	Commodities, n.e.c., and service receipts...	36,871	14.3	...	...	...		Those analyzing commodity lines, total	19,014	100.0	31	...	...
	East South Central Division							Radios, television sets, home appliances and specialties.....	17,237	90.6	31	19,014	90.6
	All establishments.....	37,096	...	10	...	...		Electric household refrigerators, freezers	8,017	...	6	14,835	54.0
	Those analyzing commodity lines, total	37,096	100.0	10	...	...		Electric home laundry equipment.....	2,173	...	4	4,729	46.0
52	Electrical wiring supplies, construction materials.....	5,554	15.0	4	17,913	31.0		Other electric kitchen equipment.....	713	...	4	10,612	6.7
	Interior wiring, construction materials...	28,975	78.1	9	37,016	78.3		Other electric appliances, specialties...	6,334	...	...	...	...
	Outside construction materials.....	2,567	6.9	...	...	...		Commodities, n.e.c.....	1,702	9.0	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	1,481	...	11	39,107	3.8	126	Service receipts.....	75	0.4	4	610	12.3
	Electric lamps (incandescent, fluorescent)	12,501	...	...	...	...		South Atlantic Division					
53	Electrical apparatus, equipment.....	159,823	61.8	27	239,378	66.8		All establishments.....	14,889	...	17	...	...
	Commodities, n.e.c., and service receipts...	36,871	14.3	...	...	...		Those analyzing commodity lines, total	14,889	100.0	17	...	...
	West South Central Division							Radios, television sets, home appliances and specialties.....	13,285	89.3	17	14,889	89.3
	All establishments.....	(x)	...	32	...	...		Electric household refrigerators, freezers	7,944	...	6	13,492	58.9
	Those analyzing commodity lines, total	131,280	100.0	31	...	...		Electric ranges.....	1,929	...	6	13,492	14.3
52	Electrical wiring supplies, construction materials.....	36,734	28.0	19	100,020	36.7		Other electric kitchen equipment.....	492	...	5	12,125	4.1
	Interior wiring, construction materials...	82,984	63.2	23	116,875	71.0		Other electric appliances, specialties...	2,920	...	...	...	...
	Outside construction materials.....	11,562	8.8	...	...	...		Commodities, n.e.c.....	1,555	10.4	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	1,481	...	11	39,107	3.8	126	Service receipts.....	49	0.3	...	...	...
	Electric lamps (incandescent, fluorescent)	12,501	...	...	...	...		East South Central Division (Not analyzed by commodity lines)					
53	Electrical apparatus, equipment.....	159,823	61.8	27	239,378	66.8							
	Commodities, n.e.c., and service receipts...	36,871	14.3	...	...	...				

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
54	ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES—Continued						97	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES—Continued					
	West South Central Division							Middle Atlantic Division—Continued					
	All establishments.....	9,538	...	15	...	...		Iron and steel pipe and tubes.....	5,792	4.5	18	47,699	12.1
	Those analyzing commodity lines, total	9,538	100.0	15	...	...		Cast iron soil pipe.....	1,087	...	17	43,187	2.5
	Radios, television sets, home appliances and specialties.....	9,218	96.7	15	9,538	96.7		Steel pipe, tubing (exc. seamless).....	4,219	...	14	61,638	10.1
	Other electric kitchen equipment.....	416	...	4	8,057	5.2		Seamless steel pipe, tubing.....	26,104	20.3	...	...	...
	Other electric appliances, specialties.....	8,802	...	...	...	...		Commodities, n.e.c., and service receipts...	138,853	100.0	122	...	...
	Commodities, n.e.c.....	297	3.1	...	...	...		East North Central Division					
	Service receipts.....	23	0.2	...	...	...		All establishments.....	(x)	...	122	...	...
	Mountain Division							Those analyzing commodity lines, total	105,140	75.7	110	127,274	82.6
	(Not analyzed by commodity lines)							Plumbing, heating, air-conditioning.....	4,640	...	11	10,849	42.8
126	Pacific Division						57	Air-conditioning equipment.....	13,615	...	68	95,317	14.3
	All establishments.....	22,698	...	30	...	...		Boilers, radiators, connectors.....	5,309	...	35	37,390	14.2
	Those analyzing commodity lines, total	22,698	100.0	30	...	...		Furnaces (warm air).....	504	...	27	35,691	1.4
	Radios, television sets, home appliances and specialties.....	22,362	98.6	30	22,698	98.6		Gas appliances, supplies.....	2,317	...	2	5,004	24.8
	Radio sets, tubes, etc., public address systems.....	760	...	4	1,558	48.8		Heating, cooking stoves (exc. electric, gas).....	3,651	...	21	21,175	17.2
	Electric home laundry equipment.....	8,801	...	5	8,801	100.0		Fans, blowers, unit heaters and accessories.....	24,437	...	52	86,673	28.2
	Other electric appliances, specialties.....	12,801	...	...	...	...		Plumbing fixtures, equipment, supplies...	37,209	...	69	91,824	40.5
	Commodities, n.e.c.....	195	0.8	...	...	...		Pipe fittings, valves, specialties.....	2,502	...	12	2,502	100.0
	Service receipts.....	141	0.6	5	500	28.2		Not analyzed in detail.....	15,082	10.9	47	76,464	19.7
	HARDWARE, SPECIALTY LINES SALES BRANCHES							Cast iron soil pipe.....	5,223	...	46	75,915	6.9
	New England Division							Steel pipe, tubing (exc. seamless).....	3,401	...	21	31,440	10.8
	(Not analyzed by commodity lines)							Seamless steel pipe, tubing.....	6,458	...	27	47,030	13.7
54	Middle Atlantic Division						97	Commodities, n.e.c., and service receipts...	18,631	13.4	...	...	...
	(Not analyzed by commodity lines)							West North Central Division					
	East North Central Division							All establishments.....	(x)	...	57	...	...
	(Not analyzed by commodity lines)							Those analyzing commodity lines, total	66,219	100.0	56	...	...
	West North Central Division							Plumbing, heating, air-conditioning.....	47,700	72.0	50	61,347	77.8
	(Not analyzed by commodity lines)							Air-conditioning equipment.....	2,661	...	4	6,461	41.2
	South Atlantic Division							Boilers, radiators, connectors.....	4,336	...	24	37,864	13.4
	(Not analyzed by commodity lines)							Furnaces (warm air).....	1,150	...	8	11,501	10.0
	East South Central Division							Gas appliances, supplies.....	5,463	...	7	16,000	34.1
	(Not analyzed by commodity lines)							Fans, blowers, unit heaters and accessories.....	717	...	4	717	100.0
	West South Central Division							Plumbing fixtures, equipment, supplies...	12,623	...	21	37,063	34.0
	(Not analyzed by commodity lines)							Pipe fittings, valves, specialties.....	10,566	...	23	37,549	28.1
97	Mountain Division						57	Other plumbing, heating equipment.....	4,094	...	...	...	...
	(Not analyzed by commodity lines)							Not analyzed in detail.....	6,090	...	14	6,030	89.2
	Pacific Division							Iron and steel pipe and tubes.....	8,207	12.4	20	36,652	22.4
	(Not analyzed by commodity lines)							Cast iron soil pipe.....	2,531	...	20	36,652	6.9
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES							Steel pipe, tubing (exc. seamless).....	1,366	...	6	11,418	12.0
	New England Division							Seamless steel pipe, tubing.....	4,310	...	14	25,234	17.1
	All establishments.....	34,463	...	31	...	...		Commodities, n.e.c., and service receipts...	10,312	15.6	...	...	...
	Those analyzing commodity lines, total	34,463	100.0	31	...	...		South Atlantic Division					
	Plumbing, heating, air-conditioning.....	28,537	82.8	28	32,001	89.2		All establishments.....	50,502	...	55	...	...
	Air-conditioning equipment.....	3,387	...	4	6,790	49.9		Those analyzing commodity lines, total	50,502	100.0	55	...	...
	Boilers, radiators, connectors.....	6,635	...	15	19,174	34.6		Plumbing, heating, air-conditioning.....	35,932	71.2	51	47,625	75.4
	Plumbing fixtures, equipment, supplies...	5,930	...	10	12,984	45.7		Air-conditioning equipment.....	3,308	...	8	8,514	38.8
57	Pipe fittings, valves, specialties.....	5,295	...	14	14,846	35.7	97	Boilers, radiators, connectors.....	3,568	...	26	25,454	14.0
	Other plumbing, heating equipment.....	1,801	...	...	...	...		Furnaces (warm air).....	394	...	7	4,342	9.1
	Not analyzed in detail.....	5,489	...	...	...	...		Gas appliances, supplies.....	2,424	...	6	6,021	40.2
	Iron and steel pipe and tubes.....	1,669	4.8	7	7,634	21.9		Fans, blowers, unit heaters and accessories.....	752	...	8	4,717	15.9
	Seamless steel pipe, tubing.....	947	...	5	5,723	16.5		Plumbing fixtures, equipment, supplies...	9,779	...	23	23,791	41.1
	Other iron, steel pipe.....	722	...	...	...	...		Pipe fittings, valves, specialties.....	7,516	...	25	25,876	29.0
	Commodities, n.e.c., and service receipts...	4,257	12.4	...	...	...		Other plumbing, heating equipment.....	3,778	...	...	...	...
	Middle Atlantic Division							Not analyzed in detail.....	4,413	...	8	5,589	79.0
	All establishments.....	128,420	...	95	...	...		Iron and steel pipe and tubes.....	4,977	9.8	20	22,007	22.6
	Those analyzing commodity lines, total	128,420	100.0	95	...	...		Seamless steel pipe, tubing.....	2,969	...	18	19,846	15.0
	Plumbing, heating, air-conditioning.....	96,524	75.2	87	118,756	81.3		Other iron, steel pipe.....	2,008	...	...	...	...
	Air-conditioning equipment.....	8,232	...	7	25,012	32.9		Commodities, n.e.c., and service receipts...	9,593	19.0	...	...	...
57	Boilers, radiators, connectors.....	12,549	...	36	56,926	22.0	57	East South Central Division					
	Furnaces (warm air).....	3,390	...	14	21,249	16.0		All establishments.....	26,618	...	22	...	...
	Oil burners.....	452	...	8	8,291	5.4		Those analyzing commodity lines, total	26,618	100.0	22	...	...
	Gas appliances, supplies.....	8,224	...	12	15,527	53.0		Plumbing, heating, air-conditioning.....	18,687	70.2	20	26,136	71.5
	Heating, cooking stoves (exc. electric, gas).....	5,017	...	5	9,294	34.0		Boilers, radiators, connectors.....	1,646	...	14	23,533	7.0
	Fans, blowers, unit heaters, and accessories.....	4,502	...	16	12,014	37.5		Furnaces (warm air).....	1,032	...	6	10,684	9.6
	Plumbing fixtures, equipment, supplies...	17,510	...	28	55,582	31.5		Gas appliances, supplies.....	810	...	6	10,684	7.6
	Pipe fittings, valves, specialties.....	29,054	...	42	65,228	44.5		Plumbing fixtures, equipment, supplies...	7,890	...	14	23,533	33.5
	Not analyzed in detail.....	7,594	...	12	7,870	96.5		Pipe fittings, valves, specialties.....	5,927	...	14	23,533	25.2
								Other plumbing, heating equipment.....	882	...	...	...	...
								Not analyzed in detail.....	500	...	...	...	...

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.13

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES—Continued							LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES—Continued					
	East South Central Division—Continued							East North Central Division—Continued					
97	Iron and steel pipe and tubes.....	5,302	19.9	14	23,533	22.5	105	Building stone, slate, concrete products....	3,418	1.6	4	41,245	8.3
	Cast iron soil pipe.....	1,981	...	14	23,533	8.4	106	Cement, lime, plaster, stucco.....	25,562	12.4	18	26,434	96.7
	Steel pipe, tubing (exc. seamless).....	1,077	...	6	10,684	10.1	109	Glass (sheet and containers).....	30,846	14.9	43	72,712	42.4
	Seamless steel pipe, tubing.....	2,244	...	8	12,849	17.5	111	Lumber (rough, dressed, finished).....	2,384	1.2	4	8,366	28.5
	Commodities, n.e.c., and service receipts...	2,629	9.9	...	...	...	112	Plywood.....	21,715	10.5	16	26,021	83.4
	West South Central Division							Hardwood.....	5,956	...	14	23,493	25.4
	All establishments.....	51,429	...	52	...	...		Softwood.....	15,734	...	15	25,132	62.6
	Those analyzing commodity lines, total	51,429	100.0	52	...	...		Not analyzed in detail.....	25	...	...	...	...
57	Plumbing, heating, air-conditioning.....	38,045	74.0	48	49,919	76.2	113	Millwork, veneer, other wood products.....	9,814	4.7	12	26,493	37.0
	Air-conditioning equipment.....	2,137	...	7	6,579	32.5	114	Wallpaper.....	197	0.1	21	9,151	2.2
	Boilers, radiators, connectors.....	1,867	...	19	32,883	5.7	115	Paper (basic materials, paperboard).....	6,819	3.3	5	47,472	14.4
	Furnaces (warm air).....	615	...	9	12,715	4.8		Building paper, board.....	6,819	...	5	47,472	14.4
	Gas appliances, supplies.....	2,102	...	13	14,782	14.2		Commodities, n.e.c.....	62,576	30.3	...	...	...
	Plumbing fixtures, equipment, supplies....	15,466	...	29	39,588	39.1	126	Service receipts.....	2,670	1.3	33	36,398	7.3
	Pipe fittings, valves, specialties.....	12,783	...	28	39,060	32.7		West North Central Division					
	Other plumbing, heating equipment.....	186	...	...	...	...		(Not analyzed by commodity lines)					
	Not analyzed in detail.....	2,889	...	7	2,914	99.1		South Atlantic Division					
97	Iron and steel pipe and tubes.....	7,536	14.6	25	37,664	20.0		(Not analyzed by commodity lines)					
	Cast iron soil pipe.....	2,109	...	24	36,304	5.8		East South Central Division					
	Seamless steel pipe, tubing.....	3,640	...	14	24,634	14.8		(Not analyzed by commodity lines)					
	Other iron, steel pipe.....	1,787	...	...	...	...		West South Central Division					
	Commodities, n.e.c., and service receipts...	5,848	11.4	...	...	...		(Not analyzed by commodity lines)					
	Mountain Division							Mountain Division					
	All establishments.....	22,651	...	28	...	...		(Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	22,651	100.0	28	...	...		Pacific Division					
57	Plumbing, heating, air-conditioning.....	15,429	68.1	26	22,022	70.1		All establishments.....	74,350	...	60	...	...
	Boilers, radiators, connectors.....	2,294	...	19	19,824	11.6		Those analyzing commodity lines, total	73,250	100.0	56	...	...
	Furnaces (warm air).....	168	...	4	4,173	4.0	104	Brick, tile, terra cotta.....	4,633	6.3	7	9,022	51.4
	Plumbing fixtures, equipment, supplies....	7,465	...	18	19,591	38.1	105	Building stone, slate, concrete products....	12,294	16.8	21	32,494	37.8
	Pipe fittings, valves, specialties.....	4,144	...	19	19,824	20.9	106	Cement, lime, plaster, stucco.....	1,396	1.9	14	11,666	12.0
	Other plumbing, heating equipment.....	1,358	...	...	...	...	108	Sand, gravel, crushed stone.....	3,249	4.4	16	11,412	28.5
97	Iron and steel pipe and tubes.....	5,425	24.0	18	19,591	27.7	111	Lumber (rough, dressed, finished).....	10,901	14.9	7	13,287	82.0
	Cast iron soil pipe.....	1,166	...	18	19,591	6.0		Hardwood lumber.....	1,287	...	...	...	...
	Seamless steel pipe, tubing.....	3,558	...	14	14,777	24.1		Softwood lumber, flooring.....	9,353	...	5	11,553	81.0
	Other iron, steel pipe.....	701	...	...	...	...		Not analyzed in detail.....	261	...	...	...	...
	Commodities, n.e.c., and service receipts...	1,797	7.9	...	...	...	112	Plywood.....	16,538	22.6	18	23,279	71.0
	Pacific Division							Hardwood.....	3,565	...	12	15,984	22.3
	All establishments.....	(x)	...	58	...	...		Softwood.....	12,973	...	18	23,279	55.7
	Those analyzing commodity lines, total	66,635	100.0	57	...	...	113	Millwork, veneer, other wood products.....	5,209	7.1	17	30,842	16.9
57	Plumbing, heating, air-conditioning.....	48,330	72.6	52	63,487	76.1	115	Paper (basic materials, paperboard).....	1,020	1.4	9	27,172	3.8
	Air-conditioning equipment.....	2,305	...	7	5,546	41.6		Building paper, board.....	1,020	...	9	27,172	3.8
	Boilers, radiators, connectors.....	3,359	...	15	39,855	8.4		Commodities, n.e.c.....	18,010	24.6	...	...	...
	Furnaces (warm air).....	1,106	...	6	8,848	12.5							
	Gas appliances, supplies.....	5,834	...	9	7,273	80.2		COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES					
	Plumbing fixtures, equipment, supplies....	14,603	...	16	43,521	33.6		New England Division					
	Pipe fittings, valves, specialties.....	15,178	...	23	45,328	33.5		All establishments.....	44,282	...	145	...	...
	Other plumbing, heating equipment.....	2,693	...	...	...	...		Those analyzing commodity lines, total	44,262	100.0	143	...	...
	Not analyzed in detail.....	3,252	...	9	3,252	100.0	43	Furniture (household, office, store).....	845	1.9	15	7,251	11.6
97	Iron and steel pipe and tubes.....	11,874	17.8	15	39,438	30.1	71	Stationers', office supplies (exc. paper)...	421	1.0	25	9,702	4.3
	Seamless steel pipe, tubing.....	9,322	...	12	34,225	27.2	72	Recording, controlling instruments, accessories.....	1,000	2.2	19	11,844	8.4
	Other iron, steel pipe.....	2,552	...	...	...	...	75	Office machines.....	28,586	64.7	116	40,468	70.6
	Commodities, n.e.c., and service receipts...	6,431	9.6	...	...	...		Accounting, statistical machines.....	18,354	...	67	32,930	55.7
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES							Duplicating machines.....	1,380	...	8	2,651	52.0
	New England Division							Addressing, mailing machines.....	1,311	...	8	2,155	60.8
	(Not analyzed by commodity lines)							Typewriters.....	4,839	...	43	19,714	24.5
	Middle Atlantic Division							Other office machines.....	2,702	...	...	...	...
	(Not analyzed by commodity lines)							Store, service shop machines.....	4,711	10.6	35	9,841	47.9
	East North Central Division							Scales, balances (exc. scientific).....	975	2.2	13	1,470	66.3
	All establishments.....	207,742	...	122	...	...	79	Miscellaneous professional, service equipment.....	1,117	2.5	15	8,416	13.3
	Those analyzing commodity lines, total	206,804	100.0	116	...	...	116	Converted paper products.....	2,051	4.6	37	20,279	10.1
45	Paints, varnishes, lacquers.....	10,132	4.9	41	47,823	21.2		Paper stationery, office supplies.....	671	...	27	8,845	7.6
56	Hardware.....	1,281	0.6	32	36,391	3.5		Miscellaneous converted paper products....	1,380	...	10	11,434	12.1
	Shelf, light hardware.....	1,281	...	32	36,391	3.5	124	Second-hand merchandise.....	75	0.2	12	5,278	1.4
57	Plumbing, heating, air-conditioning.....	16,426	7.9	5	49,140	33.4	126	Commodities, n.e.c.....	1,245	2.8	...	...	...
	Plumbing fixtures, equipment, supplies....	16,426	...	5	49,140	33.4		Service receipts.....	3,236	7.3	84	25,893	12.5
86	Industrial equipment, supplies.....	5,335	2.6	5	70,903	7.5							
104	Brick, tile, terra cotta.....	7,629	3.7	15	38,324	19.9							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued							COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued					
	Middle Atlantic Division							South Atlantic Division					
	All establishments.....	201,121	...	325	...	...		All establishments.....	77,609	...	225	...	...
	Those analyzing commodity lines, total	200,917	100.0	321	...	...		Those analyzing commodity lines, total	77,276	100.0	222	...	...
43	Furniture (household, office, store).....	9,399	2.0	37	35,251	11.2	43	Furniture (household, office, store).....	2,429	3.1	31	17,121	14.2
55	Electric commercial equipment.....	2,887	1.4	7	3,189	90.5	71	Stationers', office supplies (exc. paper)...	940	1.2	41	21,166	4.4
71	Stationers', office supplies.....	2,975	1.5	46	42,867	6.9	72	Recording, controlling instruments, accessories.....	691	0.9	26	19,225	3.6
72	Recording, controlling instruments, accessories.....	2,185	1.1	38	47,293	4.6							
75	Office machines.....	119,770	59.7	258	165,960	72.2	75	Office machines.....	49,119	63.7	195	72,499	67.8
	Accounting, statistical machines.....	77,039	...	168	135,099	57.0		Accounting, statistical machines.....	33,392	...	130	60,185	55.5
	Duplicating machines.....	6,103	...	22	10,340	59.0		Duplicating machines.....	1,300	...	10	2,563	50.7
	Addressing, mailing machines.....	3,950	...	12	6,582	60.0		Addressing, mailing machines.....	1,279	...	9	2,020	63.3
	Typewriters.....	23,428	...	95	89,903	26.4		Typewriters.....	8,692	...	72	36,251	24.0
	Other office machines.....	9,250	...	...	...	...		Other office machines.....	4,486	...	...	...	...
76	Store, service shop machines.....	18,250	9.1	78	37,011	49.3	76	Store, service shop machines.....	9,382	12.1	62	19,793	47.4
77	Scales, balances (exc. scientific).....	2,920	1.4	22	4,247	68.8	77	Scales, balances (exc. scientific).....	1,875	2.4	16	2,916	64.3
78	Office, store fixtures and equipment, n.e.c.	9,826	4.9	20	14,017	70.1	78	Office, store fixtures and equipment, n.e.c.	1,211	1.6	7	1,282	94.5
79	Miscellaneous professional, service equipment.....	6,319	3.1	40	35,421	17.8	79	Miscellaneous professional, service equipment.....	1,535	2.0	31	15,552	9.9
116	Converted paper products.....	8,437	4.2	84	78,137	10.8	116	Converted paper products.....	4,119	5.3	71	36,258	11.4
	Paper stationery, office supplies.....	2,974	...	56	31,477	9.4		Paper stationery, office supplies.....	1,223	...	48	17,039	7.2
	Miscellaneous converted paper products.....	5,463	...	28	46,660	11.7		Miscellaneous converted paper products.....	2,896	...	23	19,219	15.1
124	Second-hand merchandise.....	251	0.1	19	17,434	1.4	124	Second-hand merchandise.....	157	0.2	20	10,603	1.5
126	Commodities, n.e.c.....	9,825	4.9	...	...	...	125	Miscellaneous lines of merchandise.....	195	0.2	24	19,283	3.0
	Service receipts.....	13,333	6.6	177	113,323	11.8	126	Service receipts.....	5,623	7.3	139	50,255	11.2
	East North Central Division							East South Central Division					
	All establishments.....	177,676	...	368	...	...		All establishments.....	25,173	...	93	...	...
	Those analyzing commodity lines, total	177,229	100.0	366	...	...		Those analyzing commodity lines, total	25,173	100.0	93	...	...
43	Furniture (household, office, store).....	4,509	2.6	40	29,655	15.3	43	Furniture (household, office, store).....	1,074	4.3	16	7,779	13.8
55	Electric commercial equipment.....	2,857	1.6	9	3,161	90.1	55	Electric commercial equipment.....	945	3.8	4	962	98.2
71	Stationers', office supplies (exc. paper)...	1,399	0.8	57	37,427	3.7	71	Stationers', office supplies (exc. paper)...	371	1.5	23	10,211	3.6
72	Recording, controlling instruments, accessories.....	2,536	1.4	38	43,858	5.8	72	Recording, controlling instruments, accessories.....	328	1.3	13	3,584	9.2
75	Office machines.....	105,960	59.7	288	146,918	72.1	75	Office machines.....	15,541	61.6	78	23,152	67.1
	Accounting, statistical machines.....	67,084	...	175	116,597	57.5		Accounting, statistical machines.....	10,533	...	50	19,912	52.9
	Duplicating machines.....	5,550	...	26	10,457	53.1		Duplicating machines.....	3,466	...	31	11,312	30.6
	Addressing, mailing machines.....	5,143	...	21	7,794	66.0		Addressing, mailing machines.....	1,542	...	...	...	...
	Typewriters.....	18,421	...	101	74,272	24.8		Typewriters.....	7,962	...	...	...	...
	Other office machines.....	9,762	...	...	...	...		Other office machines.....	1,542	...	...	...	...
76	Store, service shop machines.....	19,428	11.0	99	37,356	52.0	76	Store, service shop machines.....	2,821	11.2	26	5,969	47.3
77	Scales, balances (exc. scientific).....	3,830	2.2	39	5,462	70.1	77	Scales, balances (exc. scientific).....	702	2.8	8	1,023	68.6
78	Office, store fixtures and equipment, n.e.c.	8,990	5.1	19	15,686	57.3	78	Miscellaneous professional, service equipment.....	346	1.4	12	4,722	7.3
79	Miscellaneous professional, service equipment.....	2,836	1.6	38	24,859	11.4	116	Converted paper products.....	795	3.2	26	11,840	6.7
116	Converted paper products.....	8,281	4.7	97	72,690	11.4		Paper stationery, office supplies.....	281	...	15	7,203	3.9
	Paper stationery, office supplies.....	2,588	...	67	29,464	8.8		Miscellaneous converted paper products.....	514	...	11	4,637	11.1
	Miscellaneous converted paper products.....	5,693	...	...	...	...	124	Second-hand merchandise.....	74	0.3	9	5,186	1.4
124	Second-hand merchandise.....	261	0.1	26	18,197	1.4	126	Commodities, n.e.c.....	111	0.4	...	...	...
126	Commodities, n.e.c.....	6,247	3.5	...	...	...		Service receipts.....	2,065	8.2	57	18,248	11.3
	Service receipts.....	10,075	5.7	194	88,315	11.4							
	West North Central Division							West South Central Division					
	All establishments.....	67,309	...	189	...	...		All establishments.....	(x)	...	172	...	...
	Those analyzing commodity lines, total	67,309	100.0	189	...	...		Those analyzing commodity lines, total	51,978	100.0	170	...	...
43	Furniture (household, office, store).....	3,091	4.6	23	18,873	16.4	43	Furniture (household, office, store).....	2,360	4.5	23	15,781	15.0
55	Electric commercial equipment.....	783	1.2	33	22,471	3.5	55	Electric commercial equipment.....	1,674	3.2	6	1,679	99.7
71	Stationers', office supplies (exc. paper)...	...	...	...	...	...	71	Stationers', office supplies (exc. paper)...	724	1.4	29	18,703	3.9
72	Recording, controlling instruments, accessories.....	476	0.7	16	10,902	4.4	72	Recording, controlling instruments, accessories.....	598	1.2	18	9,135	6.5
75	Office machines.....	39,338	58.4	150	56,929	69.1	75	Office machines.....	33,614	64.7	125	48,129	69.8
	Accounting, statistical machines.....	25,293	...	99	47,292	53.5		Accounting, statistical machines.....	21,355	...	83	40,434	52.8
	Duplicating machines.....	1,195	...	9	1,745	68.5		Duplicating machines.....	615	...	5	615	100.0
	Addressing, mailing machines.....	756	...	9	1,160	65.2		Addressing, mailing machines.....	191	...	5	329	58.1
	Typewriters.....	8,932	...	53	28,166	31.7		Typewriters.....	8,146	...	46	24,930	32.7
	Other office machines.....	3,162	...	...	...	...		Other office machines.....	3,307	...	...	...	...
76	Store, service shop machines.....	6,250	9.3	62	13,239	47.2	76	Store, service shop machines.....	5,757	11.1	58	11,727	49.1
77	Scales, balances (exc. scientific).....	1,807	2.7	26	2,541	71.1	77	Scales, balances (exc. scientific).....	875	1.7	30	1,359	64.4
78	Office, store fixtures and equipment, n.e.c.	2,914	4.3	6	5,891	49.5	78	Office, store fixtures and equipment, n.e.c.	163	0.3	5	669	24.4
79	Miscellaneous professional, service equipment.....	961	1.4	27	9,588	10.0	79	Miscellaneous professional, service equipment.....	657	1.3	18	8,987	7.3
116	Converted paper products.....	2,600	3.9	45	26,861	9.7	116	Converted paper products.....	1,613	3.1	39	22,808	7.1
	Paper stationery, office supplies.....	1,196	...	30	15,991	7.5		Paper stationery, office supplies.....	684	...	25	13,806	5.0
	Miscellaneous converted paper products.....	1,404	...	...	...	...		Miscellaneous converted paper products.....	929	...	...	...	...
124	Second-hand merchandise.....	162	0.2	14	11,503	1.4	124	Second-hand merchandise.....	124	0.2	12	8,684	1.4
126	Commodities, n.e.c.....	4,107	6.1	...	...	...	126	Commodities, n.e.c.....	214	0.4	...	...	...
	Service receipts.....	4,820	7.2	116	43,017	11.2		Service receipts.....	3,605	6.9	95	36,280	9.9

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.15

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued							FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES—Continued					
	Mountain Division							Middle Atlantic Division					
	All establishments.....	(x)	...	72	...	...		All establishments.....	97,521	...	37	...	...
	Those analyzing commodity lines, total	16,302	100.0	71	...	...		Those analyzing commodity lines, total	97,521	100.0	37	...	...
43	Furniture (household, office, store).....	698	4.3	9	4,768	14.6	80	Farm, garden machinery (exc. tractors).....	60,731	62.2	37	97,521	62.2
71	Stationers', office supplies (exc. paper)...	198	1.2	11	5,532	3.6	81	Tractors and equipment (exc. truck-tractors)	33,413	34.3	18	81,607	40.9
72	Recording, controlling instruments, accessories.....	161	1.0	7	2,128	7.6	126	Service receipts.....	3,297	3.4	...	...	...
									80	0.1	...	...	...
75	Office machines.....	9,786	60.2	57	14,998	65.2		East North Central Division					
	Accounting, statistical machines.....	6,348	...	40	12,732	49.8		All establishments.....	291,865	...	54	...	...
	Typewriters.....	2,268	...	21	6,582	34.4		Those analyzing commodity lines, total	291,865	100.0	54	...	...
	Other office machines.....	1,170	...	...	...	...			
76	Store, service shop machines.....	2,124	13.0	24	4,341	48.9	80	Farm, garden machinery (exc. tractors).....	158,271	54.3	54	291,865	54.3
77	Scales, balances (exc. scientific).....	270	1.6	12	721	37.4	81	Tractors and equipment (exc. truck-tractors)	92,027	31.5	36	263,438	34.9
79	Miscellaneous professional, service equipment.....	266	1.6	9	3,664	7.2		Farm, garden tractors, equipment.....	47,318	...	26	168,517	28.1
								Other wheel type tractors, equipment.....	11,334	...	18	110,962	10.2
116	Converted paper products.....	472	2.9	21	7,275	6.5		Not analyzed in detail.....	33,375	...	10	96,921	35.2
	Paper stationery, office supplies.....	213	...	14	4,606	4.6	82	General industrial machinery, equipment.....	8,547	2.9	4	25,243	33.8
	Miscellaneous converted paper products...	259	...	...	...	...		Commodities, n.e.c.....	32,870	11.3	...	...	...
124	Second-hand merchandise.....	37	0.2	5	2,605	1.4	126	Service receipts.....	150	0.0	...	...	...
126	Commodities, n.e.c.....	890	5.4	...	...	...				
	Service receipts.....	1,400	8.6	39	11,946	11.7		West North Central Division					
								All establishments.....	431,093	...	75	...	...
	Pacific Division							Those analyzing commodity lines, total	431,093	100.0	75	...	...
	All establishments.....	77,439	...	170	...	...	80	Farm, garden machinery (exc. tractors).....	254,442	59.0	75	431,093	59.0
	Those analyzing commodity lines, total	77,439	100.0	168	...	...		Dairy equipment.....	12,476	...	31	157,340	7.9
43	Furniture (household, office, store).....	3,297	4.3	21	17,357	19.0		Garden equipment.....	32	...	4	2,489	1.3
71	Stationers', office supplies (exc. paper)...	873	1.1	27	21,725	4.0		Farm machinery.....	241,934	...	68	423,217	57.2
72	Recording, controlling instruments, accessories.....	495	0.6	14	15,824	3.1	81	Tractors and equipment (exc. truck-tractors)	146,437	34.0	54	412,288	35.5
								Commodities, n.e.c.....	30,214	7.0	...	...	...
75	Office machines.....	52,178	67.9	140	72,561	71.9							
	Accounting, statistical machines.....	32,297	...	94	59,270	54.5		South Atlantic Division					
	Duplicating machines.....	1,500	...	7	2,045	73.3		All establishments.....	96,769	...	26	...	...
	Addressing, mailing machines.....	1,195	...	8	1,794	66.6		Those analyzing commodity lines, total	96,769	100.0	26	...	...
	Typewriters.....	12,423	...	49	40,323	30.8	80	Farm, garden machinery (exc. tractors).....	48,835	50.5	25	96,697	50.5
	Other office machines.....	4,763	...	...	...	...	81	Tractors and equipment (exc. truck-tractors)	31,587	32.6	19	92,514	34.1
76	Store, service shop machines.....	7,861	10.2	47	16,653	47.2		Commodities, n.e.c.....	16,347	16.9	...	...	...
77	Scales, balances (exc. scientific).....	1,374	1.8	20	2,917	47.1							
78	Office, store fixtures and equipment, n.e.c.	975	1.1	9	3,093	31.5		East South Central Division					
79	Miscellaneous professional, service equipment.....	1,216	1.6	19	12,635	9.6		All establishments.....	57,477	...	14	...	...
								Those analyzing commodity lines, total	57,477	100.0	14	...	...
116	Converted paper products.....	2,499	3.2	40	29,809	8.4	80	Farm, garden machinery (exc. tractors).....	27,127	47.2	14	57,477	47.2
	Paper stationery, office supplies.....	782	...	26	13,985	5.6	81	Tractors and equipment (exc. truck-tractors)	18,091	31.5	9	55,633	32.5
	Miscellaneous converted paper products...	1,717	...	14	15,824	10.8		Farm, garden tractors, equipment.....	13,771	...	7	54,978	25.0
124	Second-hand merchandise.....	98	0.1	11	6,833	1.4		Other wheel type tractors, equipment.....	4,320	...	...	...	...
126	Commodities, n.e.c.....	1,271	1.6	...	...	...		Commodities, n.e.c.....	12,259	21.3	...	...	...
	Service receipts.....	5,048	6.5	98	49,901	10.1							
	CONSTRUCTION MACHINERY, EQUIPMENT SALES BRANCHES							West South Central Division					
	New England Division							All establishments.....	(x)	...	34	...	...
	(Not analyzed by commodity lines)							Those analyzing commodity lines, total	147,440	100.0	33	...	...
	Middle Atlantic Division						80	Farm, garden machinery (exc. tractors).....	71,725	48.7	33	147,440	48.7
	(Not analyzed by commodity lines)						81	Tractors and equipment (exc. truck-tractors)	42,204	28.6	21	139,823	30.2
	East North Central Division							Farm, garden tractors, equipment.....	22,815	...	15	106,417	21.4
	(Not analyzed by commodity lines)							Other wheel type tractors, equipment.....	5,688	...	10	78,422	7.2
	West North Central Division							Not analyzed in detail.....	13,701	...	6	33,406	41.0
	(Not analyzed by commodity lines)						126	Commodities, n.e.c.....	33,459	22.7	...	...	...
	South Atlantic Division							Service receipts.....	52	(x)	...	...	...
	(Not analyzed by commodity lines)												
	East South Central Division							Mountain Division					
	(Not analyzed by commodity lines)							All establishments.....	53,290	...	13	...	...
	West South Central Division							Those analyzing commodity lines, total	53,290	100.0	13	...	...
	(Not analyzed by commodity lines)						80	Farm, garden machinery (exc. tractors).....	27,563	51.7	13	53,290	51.7
	Mountain Division						81	Tractors and equipment (exc. truck-tractors)	15,501	29.1	11	52,012	29.8
	(Not analyzed by commodity lines)							Commodities, n.e.c.....	10,226	19.2	...	...	...
	Pacific Division												
	(Not analyzed by commodity lines)							All establishments.....	(x)	...	27	...	...
								Those analyzing commodity lines, total	108,257	100.0	26	...	...
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES						80	Farm, garden machinery (exc. tractors).....	69,973	64.7	26	108,257	64.7
	New England Division						81	Tractors and equipment (exc. truck-tractors)	32,739	30.2	14	98,744	33.2
	(Not analyzed by commodity lines)							Farm, garden tractors, equipment.....	15,761	...	10	67,673	23.3
								Other wheel type tractors, equipment.....	5,484	...	7	54,072	10.1
								Not analyzed in detail.....	11,494	...	4	31,071	37.0
								Commodities, n.e.c.....	5,545	5.1	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES—Continued					
	New England Division							Middle Atlantic Division—Continued					
	All establishments.....	96,305	...	107	...	...	88	Railroad transportation equipment.....	1,040	0.2	8	27,161	3.8
	Those analyzing commodity lines, total	94,490	100.0	99	...	...	95	Iron, steel wire, and wire products.....	160	(2)	4	11,759	1.4
82	General industrial machinery, equipment.....	15,470	16.4	20	24,308	63.6	97	Iron and steel pipe and tubes.....	1,932	(2)	6	12,973	14.9
	Compressors, pumps.....	5,570	...	7	14,642	38.0	126	Commodities, n.e.c.....	26,820	5.7	...	...	...
	Mechanical power transmission equipment.....	2,722	...	9	9,700	28.1		Service receipts.....	14,177	3.0	32	62,793	22.6
	Other general industrial machinery.....	7,178	...	...	...	...		East North Central Division					
83	Metal-working machinery.....	10,487	11.1	15	15,093	69.5		All establishments.....	520,752	...	397	...	...
	Machine tools, equipment.....	6,150	...	9	9,591	64.1		Those analyzing commodity lines, total	515,303	100.0	379	...	...
	Portable metal-working machinery (power driven).....	1,175	...	4	1,699	69.2	48	Industrial chemicals, n.e.c.....	1,343	0.3	4	8,149	16.5
	Miscellaneous metal-working machinery.....	3,162	...	...	...	...	51	Automotive parts, accessories, etc.....	12,192	2.4	17	37,359	32.6
84	Construction mining, excavating machinery.....	1,904	2.0	6	10,284	18.5		Tires, tubes.....	8,302	...	7	23,288	35.6
	Mining, quarrying machinery, accessories.....	1,650	...	6	10,284	16.0		Parts (exc. batteries, electrical parts).....	1,959	...	10	16,826	11.6
	Other construction, etc., machinery.....	254	...	...	...	...		Accessories.....	1,423	...	9	25,398	5.6
85	Special industry machinery, equipment.....	21,359	22.6	36	37,040	57.7		Other automotive supplies.....	508	...	...	...	...
	Textile industry machinery.....	5,526	...	7	5,798	95.3	53	Electrical apparatus, equipment.....	25,976	5.0	12	60,652	42.8
	Printing trades machinery.....	1,370	...	4	1,823	75.2	54	Radios, television sets, home appliances and specialties.....	1,014	0.2	6	27,113	3.7
	Shoe, shoe repair machinery.....	9,686	...	7	15,392	62.9		Hardware.....	339	0.1	8	25,207	1.3
	Miscellaneous special machinery, equipment.....	4,777	...	...	...	...	56	Plumbing, heating, air-conditioning.....	8,896	1.7	7	21,176	42.0
86	Industrial equipment, supplies.....	25,153	26.6	33	30,208	83.3	72	Recording, controlling instruments, accessories.....	5,228	1.0	6	5,228	100.0
	Abrasives, abrasive material.....	4,893	...	4	5,516	88.7	80	Farm, garden machinery (exc. tractors).....	1,827	0.4	5	9,853	18.5
	Industrial leather, belting, packing.....	1,780	...	6	2,331	76.4	82	General industrial machinery, equipment.....	81,259	15.8	90	169,737	47.9
	Mechanical rubber goods.....	2,404	...	7	2,930	82.0		Compressors, pumps.....	20,267	...	32	97,803	20.7
	Rope, cordage, twine (exc. wire).....	4,077	...	5	4,077	100.0		Conveyors, conveying equipment.....	2,504	...	7	13,935	18.0
	Miscellaneous industrial equipment, supplies.....	11,999	...	15	17,249	69.6		Cranes, derricks, hoists, winches.....	936	...	6	23,394	4.0
126	Commodities, n.e.c.....	17,344	18.4	...	...	...		Industrial trucks, tractors, stackers.....	4,137	...	6	6,193	66.8
	Service receipts.....	2,773	2.9	5	10,602	26.2		Fans, blowers (industrial equipment).....	4,132	...	15	64,431	6.4
	Middle Atlantic Division							Mechanical power transmission equipment.....	18,780	...	31	67,695	27.7
	All establishments.....	473,095	...	346	...	...		Other general industrial machinery.....	30,503	...	...	...	...
	Those analyzing commodity lines, total	467,056	100.0	330	...	...	83	Metal-working machinery.....	43,733	8.5	75	67,896	64.4
51	Automotive parts, accessories, etc.....	2,217	0.5	10	10,809	20.5		Machine tools, equipment.....	21,924	...	33	32,531	67.4
	Tires, tubes.....	878	...	5	5,117	17.2		Welding machinery, equipment.....	2,950	...	14	17,532	16.8
	Accessories.....	968	...	5	5,757	16.8		Portable metal-working machinery (power driven).....	13,520	...	22	17,262	78.3
	Other automotive supplies.....	371	...	...	...	...		Miscellaneous metal-working machinery.....	5,339	...	...	...	...
52	Electrical wiring supplies, construction materials.....	154	(2)	5	3,202	4.8	84	Construction, mining, excavating machinery..	18,707	3.6	26	55,725	33.6
53	Electrical apparatus, equipment.....	25,235	5.4	12	61,901	40.8		Road-building machinery.....	1,041	...	12	21,737	4.8
56	Hardware.....	231	0.0	5	4,599	5.0		Mining, quarrying machinery, accessories.....	17,069	...	25	55,664	30.7
57	Plumbing, heating, air-conditioning.....	5,110	1.1	4	18,999	27.5		Construction machinery (exc. road).....	597	...	13	20,199	3.0
72	Recording, controlling instruments, accessories.....	9,999	2.1	7	10,466	95.5	85	Special industry machinery, equipment.....	62,461	12.1	104	107,368	58.2
80	Farm, garden machinery (exc. tractors).....	2,177	0.5	4	14,237	15.3		Food products machinery.....	1,254	...	6	4,287	29.2
82	General industrial machinery, equipment.....	116,696	25.0	85	225,427	51.8		Textile industry machinery.....	5,044	...	11	5,158	97.8
	Compressors, pumps.....	31,575	...	36	128,617	24.5		Printing trades machinery.....	16,793	...	49	17,983	69.4
	Conveyors conveying equipment.....	10,447	...	4	24,091	43.4		Wood-working machinery.....	2,103	...	6	3,024	93.5
	Cranes, derricks, hoists, winches.....	1,566	...	12	43,389	3.6		Shoe, shoe repair machinery.....	4,863	...	10	9,163	53.1
	Industrial trucks, tractors, stackers.....	2,307	...	7	4,780	48.3		Oil-well and oil-refining machinery.....	20,690	...	23	30,941	66.9
	Fans, blowers (industrial equipment).....	4,780	...	21	83,644	5.7		Miscellaneous special machinery, equipment	11,712	...	...	...	...
	Mechanical power transmission equipment.....	11,316	...	31	61,038	18.5	86	Industrial equipment, supplies.....	204,975	39.8	124	274,052	74.8
	Other general industrial machinery.....	54,705	...	...	...	...		Abrasives, abrasive material.....	36,214	...	19	44,053	82.2
83	Metal-working machinery.....	25,877	5.5	53	50,339	51.4		Industrial leather, belting, packing.....	8,142	...	16	9,968	81.7
	Machine tools, equipment.....	9,875	...	22	14,149	69.8		Mechanical rubber goods.....	54,725	...	25	67,897	80.6
	Welding machinery, equipment.....	3,907	...	9	17,249	22.6		Rope, cordage, twine (exc. wire).....	11,246	...	4	11,246	100.0
	Portable metal-working machinery (power driven).....	9,363	...	19	19,002	49.3		Miscellaneous industrial equipment, supplies.....	94,648	...	...	...	...
	Miscellaneous metal-working machinery.....	2,732	...	...	...	...	88	Railroad transportation equipment.....	672	0.1	5	14,427	4.6
84	Construction, mining, excavating machinery..	30,325	6.5	30	80,126	37.8	95	Iron, steel wire, and wire products.....	264	(2)	5	1,358	19.4
	Road-building machinery.....	1,528	...	13	31,238	4.9	97	Iron and steel pipe and tubes.....	864	0.2	9	5,306	16.3
	Mining, quarrying machinery, accessories.....	26,640	...	27	77,348	34.4		Steel pipe, tubing (exc. seamless).....	486	...	8	5,050	9.6
	Construction machinery (exc. road).....	1,358	...	8	26,803	5.1		Seamless steel pipe, tubing.....	348	...	6	4,359	8.0
	Not analyzed in detail.....	799	...	...	...	...		Not analyzed in detail.....	30	...	...	...	...
85	Special industry machinery, equipment.....	79,281	17.0	106	148,610	53.3	124	Second-hand merchandise.....	2,483	0.5	6	6,569	37.8
	Textile industry machinery.....	12,101	...	21	12,217	99.1	126	Commodities, n.e.c.....	31,030	6.0	...	...	...
	Printing trades machinery.....	15,587	...	18	19,178	70.8		Service receipts.....	12,040	2.3	44	47,503	25.3
	Wood-working machinery.....	824	...	5	1,648	50.0		West North Central Division					
	Shoe, shoe repair machinery.....	8,934	...	13	15,583	57.3		All establishments.....	113,608	...	126	...	...
	Oil-well and oil-refining machinery.....	31,720	...	13	48,405	65.5		Those analyzing commodity lines, total	113,228	100.0	122	...	...
	Miscellaneous special machinery, equipment	12,115	...	...	...	...	51	Automotive parts, accessories, etc.....	2,322	2.0	8	5,285	43.9
86	Industrial equipment, supplies.....	125,625	27.1	114	174,172	72.1	53	Electrical apparatus, equipment.....	6,755	6.0	7	25,783	26.2
	Abrasives, abrasive material.....	16,685	...	12	18,159	91.7	82	General industrial machinery, equipment.....	26,420	23.5	37	52,064	50.7
	Industrial leather, belting, packing.....	8,806	...	18	10,137	86.9		Compressors, pumps.....	7,281	...	16	38,209	19.0
	Mechanical rubber goods.....	28,495	...	27	32,400	87.9		Conveyors, conveying equipment.....	895	...	4	4,444	20.1
	Rope, cordage, twine (exc. wire).....	12,393	...	7	14,170	87.4		Fans, blowers (industrial equipment).....	965	...	7	16,691	50.8
	Miscellaneous industrial equipment, supplies.....	59,246	...	60	105,079	56.4		Mechanical power transmission equipment.....	3,343	...	15	11,131	30.0
								Other general industrial machinery.....	13,936	...	...	...	...

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.17

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars)	Percent distribution (2)	Number (3)	Total sales (Thousands dollars)				Amount (Thousands dollars)	Percent distribution (2)	Number (3)	Total sales (Thousands dollars)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES—Continued					
	West North Central Division—Continued							East South Central Division—Continued					
83	Metal-working machinery.....	3,201	2.8	10	4,465	71.7	85	Special industry machinery, equipment.....	7,969	21.7	24	15,184	52.7
	Portable metal-working machinery (power driven).....	2,487	...	7	3,688	67.4		Wood-working machinery.....	255	...	4	307	83.1
	Miscellaneous metal-working machinery.....	714	...	...	...	...		Oil-well and oil-refining machinery.....	1,681	...	10	2,086	80.6
84	Construction, mining, excavating machinery..	5,584	4.9	9	12,426	44.9	86	Miscellaneous special machinery, equipment	6,033	...	...	...	...
	Road-building machinery.....	366	...	5	3,546	10.3		Industrial equipment, supplies.....	8,001	21.9	13	13,008	61.5
	Mining, quarrying machinery, equipment.....	4,944	...	9	12,426	39.8		Mechanical rubber goods.....	5,231	...	4	5,877	89.0
	Construction machinery (exc. road).....	274	...	5	3,546	7.7		Miscellaneous industrial equipment, supplies.....	2,770	...	...	...	...
85	Special industry machinery, equipment.....	21,336	18.8	41	35,223	60.6	126	Commodities, n.e.c.....	5,670	15.4	...	...	...
	Textile industry machinery.....	3,362	...	5	3,405	98.7		Service receipts.....	3	(a)	...	...	...
	Printing trades machinery.....	1,830	...	6	1,930	94.8		West South Central Division					
	Shoe, shoe repair machinery.....	6,537	...	4	10,102	64.7		All establishments.....	206,435	...	274	...	...
	Oil-well and oil-refining machinery.....	5,331	...	14	6,283	84.8		Those analyzing commodity lines, total	204,186	100.0	259	...	...
	Miscellaneous special machinery, equipment	4,276	...	...	...	...	51	Automotive parts, accessories, etc.....	2,356	1.2	10	5,457	43.2
86	Industrial equipment, supplies.....	24,957	22.0	41	36,362	68.6	53	Electrical apparatus, equipment.....	7,192	3.5	12	15,851	45.4
	Industrial leather, belting, packing.....	1,859	...	11	3,457	53.8	56	Hardware.....	247	0.1	11	5,009	4.9
	Mechanical rubber goods.....	6,404	...	10	8,621	74.3	72	Recording, controlling instruments, accessories.....	15,250	7.5	6	15,348	99.4
	Rope, cordage, twine (exc. wire).....	9	...	4	1,088	0.8	80	Farm, garden machinery (exc. tractors).....	1,015	0.5	4	5,540	18.3
	Miscellaneous industrial equipment, supplies.....	16,685	...	...	...	...	82	General industrial machinery, equipment.....	47,875	23.4	50	69,860	68.5
88	Railroad transportation equipment.....	274	0.2	7	20,806	1.3		Compressors, pumps.....	15,400	...	25	41,203	37.4
95	Iron, steel wire and wire products.....	69	0.1	6	1,380	5.0		Conveyors, conveying equipment.....	1,084	...	4	7,521	14.4
	Wire, rope, cable (exc. insulated).....	40	...	5	1,281	3.1		Cranes, derricks, hoists, winches.....	311	...	6	16,967	1.8
	Other iron, steel wire products.....	29	...	...	...	...		Fans, blowers (industrial equipment).....	2,388	...	13	26,985	8.8
96	Iron and steel finished products.....	659	0.6	5	1,281	51.4		Mechanical power transmission equipment.....	10,002	...	19	25,677	44.1
97	Iron and steel pipe and tubes.....	529	0.5	9	3,170	16.7		Other general industrial machinery.....	18,690	...	...	...	...
124	Second-hand merchandise.....	531	0.5	9	19,253	2.8	83	Metal-working machinery.....	3,045	1.5	12	6,134	49.8
	Commodities, n.e.c.....	16,975	14.6	...	...	...		Portable metal-working machinery (power driven).....	1,749	...	6	2,905	60.2
126	Service receipts.....	4,016	3.5	14	29,704	13.5		Miscellaneous metal-working machinery.....	1,296	...	...	...	...
	South Atlantic Division						84	Construction, mining, excavating machinery..	5,005	2.4	16	29,044	17.2
	All establishments.....	117,223	...	126	...	...		Road-building machinery.....	629	...	9	9,671	6.5
	Those analyzing commodity lines, total	116,701	100.0	118	...	...		Mining, quarrying machinery, equipment.....	3,732	...	15	28,762	13.0
51	Automotive parts, accessories, etc.....	1,543	1.3	6	3,543	43.6		Construction machinery (exc. road).....	644	...	9	10,600	6.1
53	Electrical apparatus, equipment.....	3,649	3.1	5	13,051	28.0	85	Special industry machinery, equipment.....	84,840	41.7	161	111,395	76.2
57	Plumbing, heating, air-conditioning.....	3,370	2.9	4	8,413	40.0		Food products machinery.....	170	...	5	1,782	9.5
82	General industrial machinery, equipment.....	21,025	18.0	26	48,782	43.1		Printing trades machinery.....	3,952	...	5	4,023	98.2
	Compressors, pumps.....	3,018	...	9	33,420	9.0		Oil-well and oil-refining machinery.....	72,975	...	127	81,436	89.6
	Conveyors, conveying equipment.....	4,552	...	8	28,057	19.1		Miscellaneous special machinery, equipment	7,743	...	...	...	...
	Fans, blowers (industrial equipment).....	366	...	4	24,663	1.5	86	Industrial equipment, supplies.....	25,841	12.6	56	43,457	59.5
	Mechanical power transmission equipment.....	5,017	...	14	16,975	29.6		Industrial leather, belting, packing.....	912	...	7	1,080	84.4
	Other general industrial machinery.....	8,072	...	...	...	...		Mechanical rubber goods.....	7,051	...	14	9,847	71.6
83	Metal-working machinery.....	2,564	2.2	19	8,689	29.5		Rope, cordage, twine (exc. wire).....	3,486	...	5	4,465	78.1
	Welding machinery, equipment.....	936	...	13	6,745	13.9		Miscellaneous industrial equipment, supplies.....	14,392	...	...	...	...
	Portable metal-working machinery (power driven).....	1,620	...	7	2,044	79.2	88	Railroad transportation equipment.....	228	0.1	4	4,156	5.5
	Miscellaneous metal-working machinery.....	8	...	...	...	...	95	Iron, steel wire and wire products.....	179	0.1	4	3,450	5.2
84	Construction, mining, excavating machinery..	22,740	19.5	11	31,878	71.3		Wire rope, cable (exc. insulated).....	179	...	4	3,450	5.2
	Mining, quarrying machinery, accessories.....	22,434	...	10	31,351	71.5	97	Iron and steel pipe and tubes.....	4,332	2.1	32	30,410	14.2
	Other construction, etc., machinery.....	326	...	...	...	...		Steel pipe, tubing (exc. seamless).....	424	...	8	4,368	9.7
85	Special industry machinery, equipment.....	28,934	24.8	37	33,318	86.8		Seamless steel pipe, tubing.....	2,721	...	29	17,182	15.6
	Textile industry machinery.....	22,081	...	16	23,315	94.7		Not analyzed in detail.....	1,187	...	7	13,002	9.1
	Printing trades machinery.....	2,649	...	7	2,690	98.5	126	Second-hand merchandise.....	63	(g)	4	5,683	1.1
	Miscellaneous special machinery, equipment	4,204	...	...	...	...		Commodities, n.e.c.....	3,450	1.7	...	...	...
86	Industrial equipment, supplies.....	20,437	17.5	31	28,090	72.8	126	Service receipts.....	3,268	1.6	12	16,508	19.8
	Industrial leather, belting, packing.....	392	...	4	1,571	25.0		Mountain Division					
	Mechanical rubber goods.....	3,928	...	10	5,667	69.3		All establishments.....	(x)	...	68	...	...
	Miscellaneous industrial equipment, supplies.....	16,117	...	...	...	...		Those analyzing commodity lines, total	55,881	100.0	67	...	...
126	Commodities, n.e.c.....	8,518	7.3	...	...	...	82	General industrial machinery, equipment.....	6,560	11.7	22	14,839	44.2
	Service receipts.....	3,921	3.4	14	19,305	20.3		Compressors, pumps.....	3,464	...	17	14,219	24.5
	East South Central Division							Cranes, derricks, hoists, winches.....	576	...	5	4,273	13.5
	All establishments.....	(x)	...	59	...	...		Fans, blowers (industrial equipment).....	274	...	6	9,625	2.8
	Those analyzing commodity lines, total	36,634	100.0	54	...	...		Mechanical power transmission equipment.....	895	...	9	5,374	16.6
82	General industrial machinery, equipment.....	7,617	20.8	14	16,777	45.4		Other general industrial machinery.....	1,331	...	...	...	...
	Compressors, pumps.....	2,762	...	8	10,968	25.2	83	Metal-working machinery.....	1,086	1.9	7	2,073	52.4
	Fans, blowers (industrial equipment).....	906	...	6	9,808	9.2		Portable metal-working machinery (power driven).....	986	...	6	1,380	71.4
	Mechanical power transmission equipment.....	699	...	4	4,786	14.6		Miscellaneous metal-working machinery.....	100	...	...	...	...
	Other general industrial machinery.....	3,250	...	...	...	...	84	Construction, mining, excavating machinery..	5,694	10.2	13	10,178	55.9
83	Metal-working machinery.....	1,293	3.5	6	1,890	68.4		Road-building machinery.....	314	...	6	2,953	10.6
84	Construction, mining, excavating machinery..	6,141	16.7	10	11,024	55.7		Mining, quarrying machinery, accessories..	502	...	12	9,964	50.4
	Mining, quarrying machinery, accessories..	5,927	...	10	11,024	53.8		Construction machinery (exc. road).....	166	...	7	3,091	5.3
	Other construction, etc., machinery.....	214	...	...	...	...		Not analyzed in detail.....	194	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)		
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)	
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued														
Mountain Division--Continued														
85	Special industry machinery, equipment.....	8,694	15.6	33	14,699	59.1	79	Miscellaneous professional, service equipment.....	1,330	4.2	6	1,453	91.5	
	Oil-well and oil-refining machinery.....	7,891	...	22	9,822	80.3		Commodities, n.e.c.....	13,951	43.6	...	...	...
	Miscellaneous special machinery, equipment	803	...	...	...	...		Service receipts.....	134	0.4	4	2,371	5.6
86	Industrial equipment, supplies.....	16,197	29.0	15	31,944	50.7	126	West North Central Division						
	Industrial leather, belting, packing.....	1,067	...	5	1,467	72.7		All establishments.....	20,145	...	81	...	...
	Mechanical rubber goods.....	14,383	...	7	27,746	51.8		Those analyzing commodity lines, total	16,517	100.0	76	...	...
	Miscellaneous industrial equipment, supplies.....	747	...	6	3,828	19.5								
	Commodities, n.e.c.....	17,560	31.4	...	...	...	68	Surgical, medical equipment and supplies....	5,779	35.0	25	6,602	87.5
126	Service receipts.....	90	0.2	5	4,082	2.2	70	Professional, scientific equipment, n.e.c....	1,119	6.8	5	1,952	57.3	
							79	Miscellaneous professional, service equipment.....	952	5.8	6	952	100.0	
								Commodities, n.e.c.....	8,560	51.8	...	...	...
							126	Service receipts.....	107	0.6	4	1,685	6.4	
Pacific Division														
	All establishments.....	190,422	...	282	...	...		South Atlantic Division					
	Those analyzing commodity lines, total	186,861	100.0	267	...	...		(Not analyzed by commodity lines)					
51	Automotive parts, accessories, etc.....	2,139	1.1	8	7,348	29.1		East South Central Division						
53	Electrical apparatus, equipment.....	7,532	4.0	9	22,228	33.9		All establishments.....	(x)	...	32	...	...
54	Radios, television sets, home appliances, and specialties.....	14	(2)	4	11,270	0.1		Those analyzing commodity lines, total	7,487	100.0	31	...	...
56	Hardware.....	319	0.2	5	5,381	5.9								
57	Plumbing, heating, air-conditioning.....	3,183	1.7	6	9,742	32.7		68	Surgical, medical equipment and supplies....	4,502	60.1	13	4,681	96.2
72	Recording, controlling instruments, accessories.....	6,200	3.3	4	6,280	98.7			Commodities, n.e.c.....	2,985	39.9
80	Farm, garden machinery (exc. tractors)....	1,619	0.9	4	11,840	13.7		West South Central Division						
82	General industrial machinery, equipment....	51,258	27.5	72	80,699	63.5		(Not analyzed by commodity lines)						
	Compressors, pumps.....	15,191	...	26	44,225	34.3		Mountain Division						
	Conveyors, conveying equipment.....	2,143	...	7	4,816	44.5		(Not analyzed by commodity lines)						
	Cranes, derricks, hoists, winches.....	288	...	6	11,766	2.4		Pacific Division						
	Industrial trucks, tractors, stackers.....	4,596	...	9	6,322	72.7		(Not analyzed by commodity lines)						
	Fans, blowers (industrial equipment)....	748	...	11	19,371	3.9								
	Mechanical power transmission equipment...	7,997	...	25	23,342	34.3								
	Other general industrial machinery.....	20,295	...	...	...	...				
83	Metal-working machinery.....	13,165	7.0	49	30,127	43.7		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES						
	Mach. tools, equipment.....	2,955	...	16	6,923	42.7		New England Division						
	Welding machinery, equipment.....	2,676	...	14	9,495	26.2		All establishments.....	75,396	...	34	...	...
	Portable metal-working machinery (power driven).....	6,497	...	16	9,990	65.0		Those analyzing commodity lines, total	75,396	100.0	34	...	...
	Miscellaneous metal-working machinery.....	1,037	...	...	...	...				
84	Construction, mining, excavating machinery..	5,395	2.9	16	24,129	22.4	58	Boot, shoe cut stock, shoe findings.....	32,112	42.6	9	51,254	62.6	
	Road-building machinery.....	716	...	10	13,852	5.2	60	Mortician goods, supplies.....	2,733	3.6	9	2,733	100.0	
	Mining, quarrying machinery, accessories..	3,637	...	12	20,615	17.6	120	Leather.....	37,046	49.2	8	46,812	79.1	
	Construction machinery (exc. road).....	500	...	9	12,053	4.1	126	Commodities, n.e.c.....	3,500	4.6	...	...	...
	Not analyzed in detail.....	542	...	...	...	...		Service receipts.....	5	(2)	...	...	...
85	Special industry machinery, equipment.....	38,347	20.5	99	59,466	64.5		Middle Atlantic Division						
	Food products machinery.....	631	...	9	1,302	48.5		All establishments.....	69,846	...	79	...	...
	Textile industry machinery.....	2,889	...	7	2,960	97.6		Those analyzing commodity lines, total	69,846	100.0	79	...	...
	Printing trades machinery.....	14,545	...	17	16,205	89.8								
	Wood-working machinery.....	4,125	...	8	5,261	78.4	58	Boot, shoe cut stock, shoe findings.....	5,395	7.7	6	8,512	63.4	
	Shoe, shoe-repair machinery.....	654	...	5	1,089	60.0	60	Mortician goods, supplies.....	12,116	17.3	22	12,116	100.0	
	Oil-well and oil-refining machinery.....	9,620	...	28	12,633	76.1	61	Laundry, dry cleaning equipment, supplies..	18,192	26.0	13	18,720	97.2	
	Miscellaneous special machinery, equipment	5,883	...	...	...	...	63	Upholsterers' supplies.....	1,831	2.6	6	2,601	70.4
86	Industrial equipment, supplies.....	36,255	19.4	66	47,801	75.8	64	Janitors' supplies.....	1,214	1.7	9	1,242	97.7	
	Abrasives, abrasive material.....	2,154	...	9	2,773	77.7	79	Miscellaneous professional, service equipment.....	1,298	1.8	5	1,326	97.9	
	Industrial leather, belting, packing.....	2,078	...	7	2,078	100.0	120	Leather.....	22,382	32.3	14	27,090	82.6	
	Mechanical rubber goods.....	7,690	...	17	10,465	73.5	126	Commodities, n.e.c.....	6,886	9.8	...	...	...
	Miscellaneous industrial equipment, supplies.....	24,333	...	...	...	...		Service receipts.....	532	0.8	4	10,476	5.1
88	Railroad transportation equipment.....	54	(2)	5	13,968	0.4		East North Central Division						
	Commodities, n.e.c.....	15,833	8.5	...	...	...		All establishments.....	(x)	...	61	...	...
126	Service receipts.....	5,548	3.0	24	30,169	18.4		Those analyzing commodity lines, total	37,274	100.0	60	...	...
PROFESSIONAL EQUIPMENT, SUPPLIES, SALES BRANCHES														
New England Division														
(Not analyzed by commodity lines)														
Middle Atlantic Division														
	All establishments.....	27,285	...	79	...	...	58	Boot, shoe cut stock, shoe findings.....	3,917	6.8	5	3,917	100.0
	Those analyzing commodity lines, total	26,773	100.0	76	...	...	60	Mortician goods, supplies.....	2,496	4.3	8	2,496	100.0
68	Surgical, medical equipment and supplies....	8,115	30.3	30	12,351	65.7	61	Laundry, dry cleaning equipment, supplies..	17,083	29.8	12	18,241	93.6	
70	Professional, scientific equipment, n.e.c....	3,859	14.4	9	5,961	64.7	63	Upholsterers' supplies.....	318	0.6	6	1,205	26.4	
79	Miscellaneous professional, service equipment.....	891	3.3	5	1,124	79.3	64	Janitors' supplies.....	622	1.1	6	671	92.7	
	Commodities, n.e.c.....	13,593	50.8	...	...	...	79	Miscellaneous professional, service equipment.....	3,663	6.4	6	3,698	99.0
	Service receipts.....	315	1.2	6	1,504	20.9	120	Leather.....	22,387	39.2	10	22,387	100.0	
							126	Commodities, n.e.c.....	6,612	11.5	...	...	...
								Service receipts.....	176	0.3	...	...	...
West North Central Division														
(Not analyzed by commodity lines)														
South Atlantic Division														
(Not analyzed by commodity lines)														
East South Central Division														
(Not analyzed by commodity lines)														
68	Surgical, medical equipment and supplies....	9,343	29.2	32	11,711	79.8		East South Central Division						
70	Professional, scientific equipment, n.e.c....	7,225	22.6	6	8,563	84.4		(Not analyzed by commodity lines)						

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.19

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES—Continued							IRON, STEEL AND PRODUCTS SALES BRANCHES—Continued					
	West South Central Division (Not analyzed by commodity lines)							Middle Atlantic Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	197,937	...	78	...	...
	Pacific Division							Those analyzing commodity lines, total	195,312	100.0	75	...	...
	All establishments.....	15,256	...	47	...	...		57 Plumbing, heating, air-conditioning.....	1,510	0.8	4	9,669	15.6
	Those analyzing commodity lines, total	14,862	100.0	44	...	...		93 Iron, steel products (semi-finished).....	13,518	6.9	14	73,145	18.5
61	Laundry, dry cleaning equipment, supplies...	6,731	45.3	12	6,930	97.1		Forgings.....	227	...	5	28,312	0.8
64	Janitors' supplies.....	164	1.1	6	164	100.0		Other semi-finished products.....	13,291	...	...	...	...
79	Miscellaneous professional, service equipment.....	2,711	18.2	10	2,711	100.0		94 Iron, steel products (flat).....	40,086	20.4	28	121,896	32.9
126	Commodities, n.e.c.....	5,126	34.4	...	...	...		Plates.....	6,267	...	12	68,642	9.1
	Service receipts.....	150	1.0	...	...	...		Strip (hot, cold rolled).....	4,471	...	20	97,794	4.6
								Sheets (cold rolled).....	6,516	...	11	58,773	11.1
								Sheets (hot rolled).....	7,660	...	17	84,630	9.0
								Sheets (galvanized, other coated).....	2,879	...	11	50,240	5.7
								Tin plate,terne plate.....	213	...	5	15,309	1.4
								Other flat iron, steel products.....	12,080	...	...	...	...
	TRANSPORTATION (EXC. AUTOMOTIVE) EQUIPMENT, SUPPLIES SALES BRANCHES							95 Iron, steel wire and wire products.....	31,953	16.4	38	130,780	24.4
	New England Division (Not analyzed by commodity lines)							Nails (staples, tacks, brads).....	1,196	...	9	28,691	4.2
	Middle Atlantic Division (Not analyzed by commodity lines)							Wire rope, cable (exc. insulated).....	6,935	...	8	48,849	14.2
	East North Central Division (Not analyzed by commodity lines)							Strand, galvanized.....	171	...	5	23,964	0.7
	West North Central Division (Not analyzed by commodity lines)							Reinforcement mesh.....	312	...	5	11,429	2.7
	South Atlantic Division (Not analyzed by commodity lines)							Other iron, steel wire products.....	7,485	...	16	73,625	10.2
	East South Central Division (Not analyzed by commodity lines)							96 Iron and steel finished products.....	34,727	17.8	32	118,921	29.2
	West South Central Division (Not analyzed by commodity lines)							Bar-size shapes (exc. reinforcement), hot rolled.....	8,001	...	11	63,427	12.6
	Mountain Division (Not analyzed by commodity lines)							Bar-size shapes, cold finished.....	4,784	...	17	65,857	7.3
	Pacific Division (Not analyzed by commodity lines)							Concrete reinforcement bars.....	4,524	...	10	54,745	8.3
	IRON, STEEL AND PRODUCTS SALES BRANCHES							Tool steel.....	615	...	7	19,997	3.1
	New England Division							Structural shapes (exc. bar-size shapes).....	6,650	...	8	70,786	9.4
	All establishments.....	43,847	...	26	...	...		Other finished products.....	10,153	...	...	...	...
	Those analyzing commodity lines, total	41,615	100.0	24	...	...		97 Iron and steel pipe and tubes.....	10,280	5.3	15	52,514	19.6
94	Iron, steel products (flat).....	9,051	21.7	12	29,263	30.9		Steel pipe, tubing (exc. seamless).....	48	...	5	2,911	1.6
	Strip (hot, cold rolled).....	3,348	...	9	24,206	13.8		Seamless steel pipe, tubing.....	2,655	...	12	42,933	6.2
	Sheets (cold rolled).....	2,245	...	4	16,381	13.7		Other iron, steel pipe.....	7,577	...	...	...	...
	Sheets (hot rolled).....	1,244	...	8	20,175	6.2		98 Alloy steel.....	10,164	5.2	16	55,915	18.2
	Other flat iron, steel products.....	2,214	...	...	...	...		Bars, hot rolled.....	2,736	...	10	50,749	5.4
95	Iron, steel wire and wire products.....	2,668	6.4	10	20,056	13.3		Bars, cold finished.....	1,117	...	10	49,781	2.2
	Drawn wire.....	554	...	5	13,106	4.2		Tool steel.....	4,786	...	15	54,020	8.8
	Other iron, steel wire products.....	2,114	...	...	...	...		Sheet and strip.....	203	...	9	44,826	0.4
96	Iron and steel finished products.....	6,002	14.4	13	27,154	22.1		Other alloy steel.....	1,322	...	10	49,212	2.7
	Bar-size shapes (exc. reinforcement), hot rolled.....	1,204	...	6	13,575	8.9		99 Stainless steel.....	13,626	7.0	19	61,811	22.0
	Bar-size shapes, cold finished.....	520	...	6	13,575	3.8		Strip.....	1,255	...	8	21,892	5.7
	Tool steel.....	690	...	7	9,116	7.6		Sheets.....	3,786	...	11	52,015	7.3
	Other finished products.....	3,588	...	...	...	...		Bars and bar-size shapes.....	1,598	...	11	49,899	3.2
98	Alloy steel.....	10,771	26.0	13	23,567	45.7		Other stainless steel.....	6,987	...	12	54,064	12.9
	Bars, hot rolled.....	3,078	...	10	23,350	14.4		100 Building metal work, n.e.c.....	18,984	9.7	16	31,713	59.9
	Bars, cold finished.....	344	...	6	13,854	2.5		101 Nonferrous metals.....	5,596	2.9	9	56,411	9.9
	Tool steel.....	6,512	...	13	23,567	27.6		Commodities, n.e.c.....	12,943	6.6	...	...	...
	Sheet and strip.....	531	...	6	17,636	3.0		126 Service receipts.....	1,925	1.0	20	56,580	3.4
	Other alloy steel.....	306	...	7	18,268	1.7							
99	Stainless steel.....	5,848	14.0	12	23,485	24.9		East North Central Division					
	Strip.....	1,348	...	9	15,349	8.8		All establishments.....	347,413	...	119	...	...
	Sheets.....	1,031	...	7	18,268	5.6		Those analyzing commodity lines, total	344,786	100.0	111	...	...
	Bars and bar-size shapes.....	1,816	...	9	20,403	8.9		92 Scrap iron, steel.....	206	(e)	9	45,388	0.4
	Other stainless steel.....	1,653	...	7	18,268	9.0		93 Iron, steel products (semi-finished).....	8,961	2.6	15	88,553	10.1
100	Building metal work, n.e.c.....	2,530	6.1	4	6,125	41.3		Wire rods.....	360	...	4	25,647	1.4
	Commodities, n.e.c.....	4,563	11.0	...	...	...		Forgings.....	493	...	7	38,446	1.3
126	Service receipts.....	182	0.4	...	9,892	1.8		Other semi-finished products.....	8,108	...	...	...	...
								94 Iron, steel products (flat).....	66,902	19.4	39	244,493	27.4
								Plates.....	9,017	...	15	140,381	4.4
								Strip (hot, cold rolled).....	21,740	...	25	212,101	10.2
								Sheets (cold rolled).....	7,037	...	11	95,042	7.4
								Sheets (hot rolled).....	12,505	...	22	142,885	8.8
								Sheets (galvanized, other coated).....	3,666	...	13	92,946	3.9
								Other flat iron, steel products.....	12,937	...	...	...	...
								95 Iron, steel wire and wire products.....	24,456	7.1	47	180,828	13.5
								Woven wire fence, gates.....	613	...	4	9,546	6.4
								Fence posts, fittings.....	638	...	5	4,674	1.6
								Nails (staples, tacks, brads).....	288	...	9	28,531	1.0
								Wire rope, cable (exc. insulated).....	4,780	...	8	25,563	18.0
								Strand, galvanized.....	219	...	4	18,114	1.2
								Reinforcement mesh.....	798	...	10	18,196	4.4
								Drawn wire.....	8,649	...	23	116,577	7.4
								Other iron, steel wire products.....	8,471	...	...	...	...
								96 Iron and steel finished products.....	64,393	18.7	54	258,238	24.9
								Rails, tieplates, splice bars, etc.....	479	...	7	73,551	0.6
								Bar-size shapes (exc. reinforcement), hot rolled.....	12,891	...	17	151,281	8.5
								Bar-size shapes, cold finished.....	13,980	...	21	152,528	9.2
								Concrete reinforcement bars.....	10,064	...	18	101,617	9.9
								Tool steel.....	4,045	...	18	64,935	6.2
								Structural shapes (exc. bar-size shapes).....	10,305	...	9	88,637	11.6
								Other finished products.....	12,629	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
IRON, STEEL AND PRODUCTS SALES BRANCHES--Continued														
East North Central Division--Continued														
97	Iron and steel pipe and tubes.....	21,821	6.3	17	121,060	18.0	96	Iron and steel finished products.....	13,680	33.7	8	27,276	50.2	
	Steel pipe, tubing (exc. seamless).....	14,718	...	7	33,273	44.2		Concrete reinforcement bars.....	3,715	...	7	25,171	14.8	
	Seamless steel pipe, tubing.....	6,790	...	13	89,684	7.6		Other finished products.....	9,965	...	...	...	...
	Other iron, steel pipe.....	313	...	...	...	...	97	Iron and steel pipe and tubes.....	2,359	5.8	7	24,582	9.6
98	Alloy steel.....	73,080	21.2	42	201,217	36.3		Steel pipe, tubing (exc. seamless).....	1,041	...	4	13,603	7.6	
	Bars, hot rolled.....	20,403	...	25	180,326	11.3		Other iron, steel pipe.....	1,318	...	...	...	...
	Bars, cold finished.....	7,197	...	17	139,634	5.2	100	Building metal work, n.e.c.....	2,671	6.6	4	4,808	55.6	
	Tool steel.....	32,200	...	40	196,659	16.4		Commodities, n.e.c.....	3,220	7.9	...	...	...
	Sheet and strip.....	4,629	...	18	166,614	2.8	126	Service receipts.....	236	0.6	5	4,926	4.8	
	Other alloy steel.....	8,651	...	19	167,130	5.2	Mountain Division							
99	Stainless steel.....	37,224	10.8	35	194,847	19.1	(Not analyzed by commodity lines)							
	Strip.....	16,623	...	17	106,327	15.6	Pacific Division							
	Sheets.....	6,311	...	18	166,614	3.8	All establishments.....							
	Bars and bar-size shapes.....	7,030	...	27	182,466	3.8	Those analyzing commodity lines, total							
	Other stainless steel.....	7,260	...	22	175,843	4.1		(x)	...	74	...	...	...
100	Building metal work, n.e.c.....	22,034	6.4	19	33,968	64.9		74,450	100.0	73	...	...	...
101	Nonferrous metals.....	5,423	1.6	11	98,109	5.5	93	Iron, steel products (semi-finished).....	3,545	4.8	11	18,096	19.6	
	Aluminum, alloy shapes, forms.....	2,789	...	4	15,935	17.5		Rough casting, foundry products.....	1,785	...	5	4,863	36.7	
	Other nonferrous metals, basic shapes.....	2,634	...	...	...	...		Other semi-finished products.....	1,760	...	...	...	...
126	Commodities, n.e.c.....	19,148	5.6	...	...	...	94	Iron, steel products (flat).....	10,023	13.5	17	34,290	29.2
	Service receipts.....	1,138	0.3	18	80,177	1.4		Strip (hot, cold rolled).....	1,122	...	10	24,355	4.6	
West North Central Division														
	All establishments.....	(x)	...	24	...	...	95	Iron, steel wire and wire products.....	21,174	28.4	51	54,256	39.0
	Those analyzing commodity lines, total	45,656	100.0	23	...	...		Woven wire fence, gates.....	469	...	5	8,846	5.3
94	Iron, steel products (flat).....	8,358	18.3	11	38,740	21.6		Barbed, twisted wire.....	153	...	4	8,630	1.8	
	Plates.....	1,200	...	4	18,105	6.6		Nails (staples, tacks, brads).....	1,825	...	5	9,244	19.7	
	Strip (hot, cold rolled).....	701	...	5	20,860	3.4		Wire rope, cable (exc. insulated).....	8,734	...	29	27,883	31.3	
	Sheets (hot rolled).....	1,027	...	6	27,218	3.8		Strand, galvanized.....	209	...	9	9,074	2.3	
	Sheets (galvanized, other coated).....	2,624	...	7	29,413	8.9		Reinforcement mesh.....	757	...	9	16,071	4.7	
	Tin plate, some plate.....	50	...	5	19,216	0.3		Drawn wire.....	3,694	...	20	30,093	12.3	
	Other flat iron, steel products.....	2,756	...	...	...	...		Other iron, steel wire products.....	5,333	...	...	...	...
95	Iron, steel wire and wire products.....	2,720	6.0	14	36,551	7.4	96	Iron and steel finished products.....	10,497	14.1	14	28,997	36.2	
	Nails (staples, tacks, brads).....	471	...	7	24,323	1.9		Bar-size shapes (exc. reinforcement), hot rolled.....	1,107	...	6	17,016	6.5	
	Reinforcement mesh.....	420	...	8	20,726	2.0		Bar-size shapes, cold finished.....	522	...	4	13,814	3.8	
	Drawn wire.....	57	...	5	18,183	0.3		Concrete reinforcement bars.....	5,408	...	7	20,385	26.5	
	Other iron, steel wire products.....	1,772	...	...	...	...		Tool steel.....	171	...	4	6,438	2.6
96	Iron and steel finished products.....	13,824	30.3	13	38,559	35.8		Other finished products.....	3,289	...	...	...	...
	Bar-size shapes (exc. reinforcement) hot rolled.....	2,114	...	4	18,105	11.7	97	Iron and steel pipe and tubes.....	1,662	2.2	6	17,767	9.4	
	Concrete reinforcement bars.....	2,615	...	6	16,019	16.3	98	Alloy steel.....	2,418	3.2	10	18,993	12.7	
	Other finished products.....	9,095	...	...	...	...		Bars, hot rolled.....	369	...	7	17,413	3.3
98	Alloy steel.....	3,685	8.1	4	11,326	32.5		Bars, cold finished.....	134	...	5	14,699	0.9	
	Bars, hot rolled.....	818	...	4	11,326	7.2		Tool steel.....	1,254	...	10	18,993	6.6	
	Other alloy steel.....	2,867	...	...	...	...		Sheet and strip.....	244	...	7	17,413	1.4
99	Stainless steel.....	2,985	6.5	5	18,844	15.8		Other alloy steel.....	217	...	6	17,016	1.3	
	Sheets.....	937	...	4	18,432	5.1	99	Stainless steel.....	6,947	9.3	17	25,355	27.4	
	Other stainless steel.....	2,048	...	...	...	...		Strip.....	393	...	4	3,647	10.8
100	Building metal work, n.e.c.....	7,514	16.4	7	14,629	51.4		Sheets.....	1,832	...	8	17,934	10.2	
101	Nonferrous metals.....	1,322	2.9	4	17,872	7.4		Bars and bar-size shapes.....	1,031	...	9	18,510	5.6	
126	Commodities, n.e.c.....	4,827	10.6	...	...	...		Other stainless steel.....	1,446	...	10	16,262	8.9
	Service receipts.....	421	0.9	7	4,873	8.6		Not analyzed in detail.....	2,245	...	4	4,342	51.7	
South Atlantic Division														
	All establishments.....	30,006	...	23	...	...	100	Building metal work, n.e.c.....	6,552	8.8	8	8,419	77.8
	Those analyzing commodity lines, total	29,374	100.0	21	...	...	101	Nonferrous metals.....	1,170	1.6	6	18,108	6.5
94	Iron, steel products (flat).....	3,608	12.3	10	20,888	17.3	126	Commodities, n.e.c.....	10,050	13.5	...	...	...
	Sheets (hot rolled).....	85	...	4	13,115	0.6		Service receipts.....	412	0.6	14	10,098	4.1	
	Other flat iron, steel products.....	3,523	...	...	...	...	NONFERROUS METALS, METAL WORK SALES BRANCHES						
95	Iron, steel wire and wire products.....	2,924	10.0	12	20,691	14.1	New England Division							
96	Iron and steel finished products.....	7,131	24.3	9	18,941	37.6	(Not analyzed by commodity lines)							
100	Building metal work, n.e.c.....	11,083	37.7	6	16,811	65.9	Middle Atlantic Division							
126	Commodities, n.e.c.....	4,127	14.0	...	...	...	All establishments.....						
	Service receipts.....	501	1.7	7	8,646	5.8	Those analyzing commodity lines, total							
East South Central Division														
(Not analyzed by commodity lines)														
West South Central Division														
	All establishments.....	40,613	...	35	...	...	101	Nonferrous metals.....	91,091	95.8	26	95,048	95.8
	Those analyzing commodity lines, total	40,613	100.0	35	...	...		Copper shapes, forms.....	21,485	...	11	41,208	52.1
94	Iron, steel products (flat).....	10,226	25.2	12	28,008	36.5		Aluminum, alloy shapes, forms.....	1,297	...	6	4,076	31.8	
95	Iron, steel wire and wire products.....	8,221	20.2	24	34,352	23.9		Tin and tin-base shapes, forms.....	30	...	4	6,047	0.5	
	Woven wire fence, gates.....	163	...	4	18,442	0.9		Precious metals.....	5,680	...	8	11,676	48.6	
	Nails (staples, tacks, brads).....	885	...	4	20,507	4.3		Other nonferrous metals, basic shapes.....	62,599	...	16	78,954	79.3	
	Wire rope, cable (exc. insulated).....	4,566	...	13	6,535	29.6	Commodities, n.e.c.....							
	Reinforcement mesh.....	473	...	7	19,767	6.4		3,957	4.2	...	...	...	...
	Drawn wire.....	1,140	...	6	24,444	4.7	East North Central Division							
	Other iron, steel wire products.....	1,009		All establishments.....	176,035	...	36
								Those analyzing commodity lines, total	176,035	100.0	36
101	Nonferrous metals.....	170,584	97.0	36	176,035	97.0	101	Nonferrous metals.....	24,810	...	11	53,513	46.4	
	Copper shapes, forms.....	26,810	...	11	53,513	46.4		Precious metals.....	8,919	...	8	33,366	26.7	
	Precious metals.....	8,919	...	8	33,366	26.7		Other nonferrous metals, basic shapes.....	136,855

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.21

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	NONFERROUS METALS, METAL WORK SALES BRANCHES—Continued							FARM SUPPLIES SALES BRANCHES—Continued					
	East North Central Division—Continued							West North Central Division—Continued					
126	Commodities, n.e.c.	5,363	3.0	...	...	...	21	Feed (mixed, other)	19,558	60.2	23	29,501	66.3
	Service receipts	88	...	...	...	...	30	Seeds (filled garden)	572	1.8	4	2,294	24.9
	West North Central Division (Not analyzed by commodity lines)							Commodities, n.e.c.	2,629	8.1	...	...	...
	South Atlantic Division (Not analyzed by commodity lines)							South Atlantic Division					
	East South Central Division (Not analyzed by commodity lines)							All establishments	45,999	...	55	...	...
	West South Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	44,299	100.0	53	...	...
	Mountain Division (Not analyzed by commodity lines)						5	Groceries (exc. as specified)	3,840	8.7	19	11,224	34.2
	Pacific Division							Flour, related products	3,840	...	19	11,224	34.2
	All establishments	(x)	...	18	...	...	21	Feed (mixed, other)	11,346	25.6	26	1,5822	71.7
	Those analyzing commodity lines, total	37,274	100.0	17	...	...	46	Fertilizer, fertilizer materials	26,348	59.4	26	2,776	94.8
101	Nonferrous metals	33,963	91.1	17	37,274	91.1	47	Agricultural chemicals (exc. fertilizer)	1,988	4.5	5	2,331	85.3
	Copper shapes, forms	4,631	...	7	17,649	26.2		Commodities, n.e.c.	777	1.8	...	...	...
	Aluminum, alloy shapes, forms	15,692	...	5	24,626	63.7		East South Central Division					
	Tin and tin-base shapes, forms	117	...	4	7,654	1.5		All establishments	17,488	...	17	...	...
	Other nonferrous metals, basic shapes	13,523	...	...	...	...		Those analyzing commodity lines, total	17,488	100.0	17	...	...
	Commodities, n.e.c.	3,311	8.9	...	...	...	5	Groceries (exc. as specified)	2,043	11.7	8	6,765	30.2
	AMUSEMENT, SPORTING GOODS SALES BRANCHES							Flour, related products	2,043	...	8	6,765	30.2
	New England Division (Not analyzed by commodity lines)						21	Feed (mixed, other)	5,916	33.8	11	8,120	72.8
	Middle Atlantic Division (Not analyzed by commodity lines)						46	Fertilizer, fertilizer materials	9,126	32.5	6	9,594	95.6
	East North Central Division (Not analyzed by commodity lines)							Commodities, n.e.c.	355	2.0	...	...	...
	West North Central Division (Not analyzed by commodity lines)							West South Central Division					
	South Atlantic Division (Not analyzed by commodity lines)							All establishments	13,759	...	25	...	...
	East South Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	13,759	100.0	25	...	...
	West South Central Division (Not analyzed by commodity lines)						5	Groceries (exc. as specified)	2,957	21.5	21	11,589	25.5
	Mountain Division (Not analyzed by commodity lines)							Flour, related products	2,502	...	21	11,580	21.6
	Pacific Division (Not analyzed by commodity lines)							Other groceries	455	...	6	5,619	8.1
	FARM SUPPLIES SALES BRANCHES						21	Feed (mixed, other)	8,623	62.7	21	11,580	74.5
	New England Division (Not analyzed by commodity lines)							Commodities, n.e.c.	2,179	15.8	...	...	...
	Middle Atlantic Division (Not analyzed by commodity lines)							Mountain Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)							Pacific Division					
	West North Central Division (Not analyzed by commodity lines)							All establishments	15,561	...	21	...	...
	South Atlantic Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	15,561	100.0	21	...	...
	East South Central Division (Not analyzed by commodity lines)						21	Feed (mixed, other)	5,271	33.9	11	5,386	97.9
	West South Central Division (Not analyzed by commodity lines)						47	Agricultural chemicals (exc. fertilizer)	9,163	58.9	9	9,980	91.8
	Mountain Division (Not analyzed by commodity lines)							Commodities, n.e.c.	1,128	7.2	...	...	...
	Pacific Division (Not analyzed by commodity lines)							MANUFACTURERS' SALES BRANCHES, MISCELLANEOUS PRODUCTS					
	FARM SUPPLIES SALES BRANCHES							New England Division (Not analyzed by commodity lines)					
	New England Division (Not analyzed by commodity lines)							Middle Atlantic Division (Not analyzed by commodity lines)					
	Middle Atlantic Division (Not analyzed by commodity lines)							East North Central Division (Not analyzed by commodity lines)					
	East North Central Division (Not analyzed by commodity lines)							West North Central Division (Not analyzed by commodity lines)					
	South Atlantic Division (Not analyzed by commodity lines)							South Atlantic Division (Not analyzed by commodity lines)					
	East South Central Division (Not analyzed by commodity lines)							East South Central Division (Not analyzed by commodity lines)					
	West South Central Division (Not analyzed by commodity lines)							West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)							Mountain Division (Not analyzed by commodity lines)					
	Pacific Division (Not analyzed by commodity lines)							Pacific Division (Not analyzed by commodity lines)					
	All establishments	29,420	...	21	...	...					
	Those analyzing commodity lines, total	29,420	100.0	21	...	...					
21	Feed (mixed, other)	12,012	40.8	7	12,223	98.3							
46	Fertilizer, fertilizer materials	12,601	42.9	10	15,252	82.6							
47	Agricultural chemicals (exc. fertilizer)	979	3.3	4	5,375	18.2							
	Commodities, n.e.c.	3,828	13.0	...	...	...				
	West North Central Division												
	All establishments	32,456	...	28	...	...					
	Those analyzing commodity lines, total	32,456	100.0	28	...	...					
5	Groceries (exc. as specified)	9,897	29.0	10	22,928	42.3							
	Flour, related products	8,244	...	10	22,928	36.0							
	Other groceries	1,453	...	...	...	...			

x within 1% to avoid discrepancy.
 ... less than 0.1 percent.
 n.e.c. ... elsewhere classified.

ASSEMBLERS

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INDEX TO KINDS OF BUSINESS AND GEOGRAPHIC DIVISION: TABLE 13									
Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Dairy, poultry products.....	13.02	13.02	13.02	13.02	13.02	13.02	13.02	13.03	13.03
Fruits, vegetables (fresh).....	13.03	13.03	13.03	13.03	13.03	13.03	13.03	13.03	13.04
Farm products (raw materials).....	...	13.04	13.04	13.04	13.04	13.05	13.05	13.05	13.05
Fish, sea foods (fresh).....	13.05	13.05	...	...	13.06	13.06	...	...	13.06
Other assemblers.....	...	...	13.06	13.06	13.06	13.06	13.06	13.06	13.07

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DAIRY, POULTRY PRODUCTS ASSEMBLERS													
New England Division													
	All establishments.....	(x)		64	...			West North Central Division—Continued					
	Those analyzing commodity lines, total...	81,210	100.0	63	...		26	Wool, related products.....	294	0.1	43	8,320	2.5
1	Canned, bottled foods.....	203	0.2	4	11,615	1.7	30	Seeds (field, garden).....	1,789	0.4	102	67,121	2.7
	Canned milk.....	203	...	4	11,615	1.7		Farm seeds.....	1,135	...	64	61,511	1.8
	Dairy products, ice cream, ices.....	54,239	66.9	35	59,313	91.4		Garden seeds.....	650	...	36	5,382	12.1
	Butter.....	6,212	...	11	20,531	30.2	46	Not analyzed in detail.....	1,197	0.3	52	39,952	2.0
	Cheese.....	1,572	...	14	35,072	4.5	80	Fertilizer, fertilizer materials.....	4,156	1.0	32	47,690	8.7
	Milk, cream (fluid).....	45,732	...	30	47,139	97.0	102	Farm, garden machinery (exc. tractors).....	623	0.1	42	46,762	1.4
	Other dairy products (exc. canned milk).....	723	...	...	...	...	126	Petroleum and products.....	5,263	1.2	...	...	...
7	Eggs, poultry.....	25,889	31.9	35	34,853	74.3		Commodities, n.e.c., and service receipts.....	938	0.2	70	69,890	1.3
	Eggs.....	14,546	...	19	27,745	52.4		South Atlantic Division					
	Poultry (live or dressed).....	11,343	...	26	28,233	40.2		All establishments.....	82,466	...	135	...	...
8	Farm, garden machinery (exc. tractors).....	186	0.2	4	9,596	1.9		Those analyzing commodity lines, total...	76,378	100.0	120	...	...
	Commodities, n.e.c., and service receipts.....	693	0.8	...	...	...	6	Dairy products, ice cream, ices.....	23,370	30.6	27	24,572	95.1
Middle Atlantic Division													
	All establishments.....	403,526	...	280	...	...		Butter.....	3,556	...	7	10,448	34.0
	Those analyzing commodity lines, total...	402,776	100.0	275	...	...		Cheese.....	3,754	...	5	10,213	36.8
5	Groceries (exc. as specified).....	705	0.2	8	19,270	3.6		Ice cream, ices.....	186	...	4	4,242	4.4
6	Dairy products, ice cream, ices.....	351,228	87.2	233	358,258	98.0		Milk, cream (fluid).....	13,706	...	21	14,503	94.5
	Butter.....	13,654	...	20	163,951	8.3	7	Other dairy products (exc. canned milk).....	2,168	...	...	...	...
	Cheese.....	4,725	...	25	163,281	2.9		Eggs, poultry.....	45,389	59.4	97	60,070	75.6
	Ice cream, ices.....	2,599	...	8	9,456	27.5		Eggs.....	6,596	...	40	22,193	29.7
	Milk, cream (fluid).....	316,285	...	213	327,799	96.5		Poultry (live or dressed).....	30,917	...	77	48,963	63.1
	Other dairy products (exc. canned milk).....	13,965	...	...	...	...		Not analyzed in detail.....	7,876	...	11	8,960	87.9
7	Eggs, poultry.....	47,631	11.8	50	66,805	71.3	21	Feed (mixed, other).....	6,479	8.5	45	22,859	28.3
	Eggs.....	41,242	...	45	65,280	63.2	46	Fertilizer, fertilizer materials.....	187	0.2	4	2,051	9.1
	Poultry (live or dressed).....	5,390	...	20	41,247	12.6	80	Farm, garden machinery (exc. tractors).....	57	0.1	5	3,339	1.7
	Not analyzed in detail.....	1,199	...	...	...	...		Commodities, n.e.c., and service receipts.....	896	1.2	...	...	...
	Commodities, n.e.c., and service receipts.....	3,210	0.8	...	...	...	East South Central Division						
East North Central Division													
	All establishments.....	279,827	...	651	...	...		All establishments.....	27,023	...	146	...	...
	Those analyzing commodity lines, total...	255,670	100.0	622	...	...		Those analyzing commodity lines, total...	26,348	100.0	137	...	...
5	Groceries (exc. as specified).....	340	0.1	11	2,960	11.5	5	Groceries (exc. as specified).....	90	0.3	5	1,223	7.4
6	Dairy products, ice cream, ices.....	174,874	65.7	349	200,028	87.4	6	Dairy products, ice cream, ices.....	6,777	25.7	71	10,953	61.9
	Butter.....	26,886	...	25	72,983	36.8		Ice cream, ices.....	71	...	4	1,525	4.6
	Cheese.....	28,614	...	26	54,987	52.0		Milk, cream (fluid).....	4,724	...	53	6,390	73.9
	Ice cream, ices.....	211	...	8	2,737	7.7	7	Other dairy products (exc. canned milk).....	1,982	...	...	...	...
	Milk, cream (fluid).....	110,430	...	100	137,280	83.0		Eggs, poultry.....	17,929	68.1	102	21,720	82.5
	Other dairy products (exc. canned milk).....	7,962	...	6	57,416	13.9		Eggs.....	8,183	...	95	19,599	39.9
	Not analyzed in detail.....	701	...	10	1,695	4.2		Poultry (live or dressed).....	7,828	...	99	19,599	39.9
7	Eggs, poultry.....	42,396	11.1	44	107,014	77.0		Not analyzed in detail.....	1,918	...	6	1,941	98.8
	Eggs.....	32,923	...	45	95,526	55.4	8	Fresh fruits, vegetables, berries.....	348	1.3	7	1,960	17.8
	Poultry (live or dressed).....	9,473	...	13	34,486	29.7		Fresh fruits, berries.....	147	...	6	1,725	8.5
	Not analyzed in detail.....	4,749	...	30	5,035	9.3		Fresh vegetables.....	201	...	5	1,656	12.1
11	Feed (mixed, other).....	2,934	1.1	11	23,061	1.7	21	Feed (mixed, other).....	844	3.2	23	4,280	19.7
12	Hides, skins, raw furs.....	251	...	3	8,367	...	22	Hides, skins, raw furs.....	76	0.3	13	2,985	2.5
13	Grains.....	190	...	1	1,494	1.7	26	Wool, related products.....	28	0.1	6	1,388	2.0
30	Seeds (field, garden).....	196	...	1	5,472	3.0		Commodities, n.e.c., and service receipts.....	257	1.0	...	...	...
31	Miscellaneous farm, marine products.....	309	...	4	1,319	3.4	West South Central Division						
46	Fertilizer, fertilizer materials.....	209	...	10	6,889	3.1		All establishments.....	87,009	...	491	...	...
80	Farm, garden machinery (exc. tractors).....	229	...	11	17,349	1.3		Those analyzing commodity lines, total...	83,113	100.0	467	...	...
100	Petroleum and products.....	495	...	1	7,460	0.6	1	Groceries (exc. as specified).....	1,340	1.6	54	11,484	11.7
100	Commodities, n.e.c., and service receipts.....	3,981	1.2	...	9,843	2.0	6	Dairy products, ice cream, ices.....	24,663	29.7	324	44,573	55.3
100	Service receipts.....	186	...	...	...	...		Butter.....	2,284	...	26	9,535	23.7
West North Central Division													
	All establishments.....	449,827	...	2,030	...	...		Cheese.....	269	...	8	4,191	6.4
	Those analyzing commodity lines, total...	425,322	100.0	1,921	...	...		Ice cream, ices.....	355	...	11	2,075	17.1
1	Groceries (exc. as specified).....	2,052	0.5	40	55,440	3.7		Milk, cream (fluid).....	20,400	...	274	25,606	57.3
6	Dairy products, ice cream, ices.....	133,817	31.2	1,329	276,389	48.4		Other dairy products (exc. canned milk).....	739	...	23	6,968	10.6
	Butter.....	43,806	...	103	108,014	22.1		Not analyzed in detail.....	636	...	28	3,066	20.7
	Cheese.....	5,447	...	40	72,871	7.1	7	Eggs, poultry.....	49,856	59.8	411	68,493	72.8
	Ice cream, ices.....	1,540	...	62	26,083	2.9		Eggs.....	21,139	...	348	50,609	41.8
	Milk, cream (fluid).....	84,022	...	1,140	153,678	43.4		Poultry (live or dressed).....	22,846	...	349	36,512	40.4
	Other dairy products (exc. canned milk).....	18,946	...	...	...	...		Not analyzed in detail.....	5,871	...	43	6,804	96.3
7	Eggs, poultry.....	251,843	59.2	1,735	359,523	70.0	1	Fresh fruits, vegetables, berries.....	303	0.4	4	2,002	15.1
	Eggs.....	174,244	...	1,576	333,512	52.2	10	Hay, straw, alfalfa.....	799	1.0	9	3,314	24.1
	Poultry (live or dressed).....	66,525	...	1,511	314,752	21.1	21	Feed (mixed, other).....	4,334	5.2	137	20,456	21.2
	Not analyzed in detail.....	11,072	...	...	20,830	53.2	28	Hides, skins, raw furs.....	557	0.7	73	14,051	4.0
9	Fresh fruits, vegetables, berries.....	413	0.1	1	9,147	4.5	29	Wool, related products.....	313	0.4	16	2,695	11.6
	Fresh fruits, berries.....	34	...	6	4,192	0.8	30	Livestock.....	87	0.1	6	1,168	7.4
	Fresh vegetables.....	9	...	3	3,713	...		Seeds (field, garden).....	238	0.3	17	2,573	9.2
	Not analyzed in detail.....	83	...	...	...	...		Farm seeds.....	151	...	11	1,826	8.3
9	Meat, poultry, raw furs.....	32	0.1	17	8,005	4.0		Garden seeds.....	17	...	4	638	2.7
11	Feed (mixed, other).....	22,146	...	902	19,079	11.6		Not analyzed in detail.....	70	...	6	747	9.4
12	Hides, skins, raw furs.....	423	0.1	12	33,174	1.3	126	Petroleum and products.....	102	0.1	4	1,123	9.1
								Commodities, n.e.c., and service receipts.....	460	0.6	...	...	...
								Service receipts.....	61	0.1	10	4,250	1.4

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4							
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)								
DAIRY, POULTRY PRODUCTS ASSEMBLERS—Continued							FRUITS, VEGETABLES (FRESH) ASSEMBLERS—Continued													
Mountain Division							West North Central Division													
All establishments.....						26,936	...	64	...	All establishments.....						35,596	...	89	...	
Those analyzing commodity lines, total.....						26,296	100.0	58	...	Those analyzing commodity lines, total.....						34,608	100.0	83	...	
6	Dairy products, ice cream, ices.....	8,303	21.6	38	9,032	91.9	8	Fresh fruits, vegetables, berries.....	32,528	93.9	83	34,608	123.9							
	Butter.....	635	...	15	7,238	8.8		Fresh fruits, berries.....	1,260	...	13	1,715	73.5							
	Cheese.....	75	...	9	5,421	1.4		Fresh vegetables.....	29,513	...	65	31,032	95.1							
	Milk, cream (fluid).....	7,292	...	34	8,740	83.4		Not analyzed in detail.....	1,755	...	8	2,372	74.0							
	Other dairy products (exc. canned milk).....	301	...	...	...	...										
7	Eggs, poultry.....	16,810	63.9	34	19,391	86.7	28	Grains.....	398	1.2	4	2,160	18.4							
	Eggs.....	6,697	...	28	9,077	73.8	30	Seeds (field, garden).....	124	0.4	4	2,909	4.3							
	Poultry (live or dressed).....	10,113	...	24	16,450	61.5	46	Fertilizer, fertilizer materials.....	176	0.5	6	4,152	4.2							
21	Feed (mixed, other).....	775	2.9	13	5,663	13.7	80	Farm, garden machinery (exc. tractors).....	181	0.5	5	2,244	8.1							
126	Commodities, n.e.c., and service receipts.....	387	1.5	...	...	...		Commodities, n.e.c., and service receipts.....	1,201	3.5	...	...	...				
Pacific Division							South Atlantic Division													
All establishments.....						180,056	...	78	...	All establishments.....						159,993	...	357	...	
Those analyzing commodity lines, total.....						156,411	100.0	74	...	Those analyzing commodity lines, total.....						158,233	100.0	350	...	
1	Canned, bottled foods.....	6,289	4.0	12	53,601	11.7	3	Fresh fruits, vegetables, berries.....	142,832	90.3	350	158,233	90.3							
	Canned milk.....	6,289	...	12	53,601	11.7		Fresh fruits, berries.....	75,464	...	195	106,149	72.0							
	Frozen foods.....	192	0.1	5	23,841	0.8		Fresh vegetables.....	55,348	...	155	72,431	76.4							
6	Dairy products, ice cream, ices.....	83,548	53.6	43	94,391	88.5	28	Not analyzed in detail.....	11,020	...	46	12,636	87.2							
	Butter.....	13,376	...	23	71,841	18.6	30	Grains.....	324	0.2	6	2,077	15.6							
	Cheese.....	9,332	...	18	69,673	13.4	38	Seeds (field, garden).....	484	0.3	11	16,285	3.0							
	Ice cream, ices.....	1,349	...	16	34,055	4.0	40	Other textile products.....	235	0.1	4	8,190	2.9							
	Milk, cream (fluid).....	51,235	...	35	74,137	69.1	47	Fertilizer, fertilizer materials.....	3,764	2.4	27	30,793	12.2							
	Other dairy products (exc. canned milk).....	8,256	...	...	...	...	126	Agricultural chemicals (exc. fertilizer).....	313	0.2	11	14,319	2.2			
7	Eggs, poultry.....	51,161	32.7	43	94,926	53.9		Commodities, n.e.c., and service receipts.....	7,974	4.8	...	...	...				
	Eggs.....	39,776	...	37	94,063	42.3		Service receipts.....	2,707	1.7	16	16,842	16.1							
	Poultry (live or dressed).....	11,196	...	27	53,653	20.9	East South Central Division													
	Not analyzed in detail.....	189	All establishments.....						16,609	...	68	...				
21	Feed (mixed, other).....	10,330	6.6	17	50,248	20.6	Those analyzing commodity lines, total.....						16,097	100.0	64	...				
28	Grains.....	391	0.2	7	23,780	1.6	8	Fresh fruits, vegetables, berries.....	14,566	90.5	64	16,097	90.5							
30	Seeds (field, garden).....	142	0.1	4	29,237	0.5		Fresh fruits, berries.....	1,780	...	22	4,357	40.8							
80	Farm, garden machinery (exc. tractors).....	157	0.1	6	10,734	1.5		Fresh vegetables.....	10,629	...	46	13,125	81.0							
102	Petroleum and products.....	214	0.1	7	35,976	0.6		Not analyzed in detail.....	2,157	...	11	2,229	96.8							
	Commodities, n.e.c., and service receipts.....	3,987	2.5	...	...	...	28	Grains.....	633	3.9	4	1,692	37.4				
FRUITS, VEGETABLES (FRESH) ASSEMBLERS							West South Central Division													
New England Division							All establishments.....						106,145	...	291	...				
All establishments.....						31,503	...	28	...	Those analyzing commodity lines, total.....						102,732	100.0	278	...	
Those analyzing commodity lines, total.....						31,503	100.0	28	...	5 Groceries (exc. as specified).....						5,100	5.0	4	14,936	34.1
8	Fresh fruits, vegetables, berries.....	30,463	96.7	28	31,503	96.7	7	Eggs, poultry.....	181	0.2	8	1,146	15.8							
	Fresh fruits, berries.....	1,600	...	4	1,180	84.7		Eggs.....	80	...	5	790	10.1							
	Fresh vegetables.....	29,240	...	20	29,798	98.1		Poultry (live or dressed).....	99	...	5	943	10.5							
	Not analyzed in detail.....	223	...	...	...	...		Not analyzed in detail.....	2	...	...	...	...			
	Commodities, n.e.c., and service receipts.....	1,040	3.3	...	...	...	8	Fresh fruits, vegetables, berries.....	94,871	92.7	278	102,332	92.2				
Middle Atlantic Division							Fresh fruits, berries.....						36,546	...	85	52,787	69.2			
All establishments.....						50,266	...	92	...	Fresh vegetables.....						48,901	...	210	63,434	77.1
Those analyzing commodity lines, total.....						50,266	100.0	92	...	Not analyzed in detail.....						9,424	...	33	10,014	94.1
8	Fresh fruits, vegetables, berries.....	43,393	86.4	92	50,266	86.4	21	Feed (mixed, other).....	115	0.1	4	1,457	7.9							
	Fresh fruits, berries.....	4,922	...	20	7,557	65.1	28	Grains.....	84	0.1	4	796	10.6							
	Fresh vegetables.....	37,468	...	72	43,501	86.1	30	Seeds (field, garden).....	150	0.1	21	4,768	3.1							
	Not analyzed in detail.....	1,003	...	...	...	...	46	Fertilizer, fertilizer materials.....	419	0.4	20	7,227	5.8			
30	Seeds (field, garden).....	1,271	2.5	17	14,105	9.0		Commodities, n.e.c., and service receipts.....	1,139	1.1	...	...	...				
46	Fertilizer, fertilizer materials.....	1,555	3.1	21	18,850	8.2	126	Service receipts.....	273	0.3	12	5,052	5.4							
47	Agricultural chemicals (exc. fertilizer).....	861	1.7	17	14,821	5.8	Mountain Division													
80	Farm, garden machinery (exc. tractors).....	1,100	2.2	6	7,418	4.8	All establishments.....						120,201	...	300	...				
81	Tractors and equipment (exc. truck-tractors).....	244	0.5	6	8,358	2.9	Those analyzing commodity lines, total.....						117,462	100.0	291	...				
126	Service receipts.....	1,717	3.4	...	...	...	8	Fresh fruits, vegetables, berries.....	110,883	94.4	291	117,462	94.4				
East North Central Division							Fresh fruits, berries.....						13,306	...	60	23,284	57.1			
All establishments.....						28,938	...	140	...	Fresh vegetables.....						94,449	...	236	104,589	90.3
Those analyzing commodity lines, total.....						27,515	100.0	134	...	Not analyzed in detail.....						3,128	...	16	3,198	97.8
8	Fresh fruits, vegetables, berries.....	26,049	94.7	134	27,515	94.7	28	Grains.....	1,595	1.4	17	11,796	13.5							
	Fresh fruits, berries.....	7,765	...	44	12,354	62.8		Wheat.....	489	...	7	4,236	11.5							
	Fresh vegetables.....	14,958	...	97	19,431	62.8		Other beans.....	1,047	...	9	5,899	17.7							
	Not analyzed in detail.....	3,326	...	12	3,467	9.9		Other grains.....	59	...	...	...	...			
28	Grains.....	283	1.0	5	1,317	21.5	38	Seeds (field, garden).....	243	0.2	23	12,255	2.0							
46	Fertilizer, fertilizer materials.....	170	0.6	10	6,387	2.7	46	Other textile products.....	1,120	1.0	21	10,311	10.9							
47	Agricultural chemicals (exc. fertilizer).....	119	0.4	6	5,281	2.7	46	Fertilizer, fertilizer materials.....	771	0.6	53	25,160	3.1							
	Commodities, n.e.c., and service receipts.....	818	3.0	...	...	...	47	Agricultural chemicals (exc. fertilizer).....	389	0.3	34	20,664	1.9				
126	Service receipts.....	76	0.3	4	1,367	5.6	80	Farm, garden machinery (exc. tractors).....	154	0.1	11	8,398	1.8							
							113	Rope, cordage, twine.....	87	0.1	7	4,462	1.9							
								Millwork, veneer, other wood products.....	596	0.5	8	4,518	13.2							
								Commodities, n.e.c., and service receipts.....	1,138	1.0	...	...	...				
							126	Service receipts.....	486	0.4	18	8,331	5.6							

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FRUITS, VEGETABLES (FRESH) ASSEMBLERS--Continued							FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS--Continued						
Pacific Division							East North Central Division--Continued						
	All establishments.....	553,581	...	770	...	...	30	Seeds (field, garden).....	13,008	0.7	939	538,873	2.4
	Those analyzing commodity lines, total.....	546,221	100.0	746	...	...		Farm seeds.....	10,427	...	733	422,305	2.5
4	Frozen foods.....	707	0.1	5	2,871	24.6		Garden seeds.....	39	...	9	7,472	0.2
5	Groceries (exc. as specified).....	509	0.1	7	3,937	12.9		Not analyzed in detail.....	2,542	...	203	115,669	2.0
8	Fresh fruits, vegetables, berries.....	522,178	95.7	746	546,221	95.7	31	Miscellaneous farm, marine products.....	1,766	0.1	33	15,973	11.0
	Fresh fruits, berries.....	315,879	...	486	346,614	91.1	46	Fertilizer, fertilizer materials.....	16,977	0.9	833	463,335	3.7
	Fresh vegetables.....	125,680	...	205	148,497	84.6	80	Farm, garden machinery (exc. tractors).....	3,462	0.2	125	74,675	4.6
	Not analyzed in detail.....	80,619	...	100	84,030	95.9	81	Tractors and equipment (exc. truck-tractors).....	2,100	0.1	60	44,165	4.8
28	Grains.....	659	0.1	15	11,887	5.5	102	Petroleum and products.....	3,418	0.2	130	102,666	3.3
29	Livestock.....	618	0.1	5	5,814	10.6	111	Coal, coke.....	20,946	1.2	1,063	597,596	3.5
30	Seeds (field, garden).....	921	0.2	12	10,613	8.7	126	Lumber (rough, dressed, finished).....	7,678	0.4	183	115,249	6.7
31	Miscellaneous farm, marine products.....	489	0.1	5	5,976	8.2		Commodities, n.e.c.....	14,888	0.8	...	...	...
46	Fertilizer, fertilizer materials.....	2,251	0.4	99	73,909	3.0		Service receipts.....	2,983	0.2	485	265,721	1.1
47	Agricultural chemicals (exc. fertilizer).....	1,215	0.2	56	45,148	2.7	West North Central Division						
113	Milkwork, veneer, other wood products.....	505	0.1	10	6,902	7.3		All establishments.....	3,411,856	...	5,680	...	...
	Commodities, n.e.c.....	7,306	1.3	...	...	...		Those analyzing commodity lines, total.....	3,376,762	100.0	5,603	...	...
126	Service receipts.....	8,863	1.6	84	68,140	13.0	7	Eggs, poultry.....	3,261	0.1	69	34,490	9.4
FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS								Eggs.....	2,125	...	53	26,993	7.9
New England Division (Not analyzed by commodity lines)								Poultry (live or dressed).....	955	...	59	29,549	8.2
Middle Atlantic Division								Not analyzed in detail.....	180	...	6	2,226	8.1
	All establishments.....	54,633	...	121	...	...	19	Cotton (raw), including linters.....	7,421	0.2	31	13,653	54.4
	Those analyzing commodity lines, total.....	51,973	100.0	117	...	...	20	Hay, straw, alfalfa.....	3,860	0.1	100	37,444	6.7
5	Groceries (exc. as specified).....	5,721	11.2	4	6,389	89.5	21	Feed (mixed, other).....	93,823	2.8	2,571	1,327,405	7.1
6	Dairy products, ice cream, ices.....	46	0.1	4	1,080	4.2	22	Hides, skins, raw furs.....	7,574	0.2	39	26,565	28.5
20	Hay, straw, alfalfa.....	198	0.4	8	2,433	8.1	23	Oilseeds, oil nuts, oil kernels.....	7,523	0.2	121	47,945	16.0
21	Feed (mixed, other).....	713	1.4	13	3,285	21.7	26	Wool, related products.....	12,611	0.4	60	25,503	49.4
22	Hides, skins, raw furs.....	1,294	2.5	10	1,506	85.9	28	Grains.....	1,988,479	59.0	4,802	2,254,600	88.2
24	Leaf tobacco.....	3,814	7.5	7	3,814	100.0		Corn.....	398,949	...	2,675	1,297,537	30.7
28	Grains.....	18,174	35.6	44	20,757	87.6		Wheat.....	851,215	...	3,753	1,714,615	49.6
	Corn.....	490	...	9	1,836	25.8		Oats.....	115,927	...	3,226	1,534,137	7.6
	Wheat.....	6,676	...	28	15,596	42.8		Soybeans.....	108,281	...	1,257	706,736	15.3
	Oats.....	113	...	9	2,565	4.4		Other beans.....	7,215	...	64	35,144	20.5
	Other beans.....	9,614	...	27	13,866	69.3		Rice (unpolished).....	3,423	...	27	18,942	18.1
	Other grains.....	1,281	...	...	...	...		Other grains.....	326,601	...	2,829	1,408,595	23.2
29	Livestock.....	18,959	37.0	54	19,026	99.6		Not analyzed in detail.....	176,868	...	345	199,256	88.8
	Cattle, calves.....	12,468	...	45	16,256	76.7	111	Lumber (rough, dressed, finished).....	11,929	0.4	244	135,447	8.8
	Sheep, lambs.....	1,219	...	10	6,103	20.0		Commodities, n.e.c.....	20,610	0.6	...	...	...
	Hogs.....	2,285	...	17	10,395	22.0	126	Service receipts.....	5,965	0.2	1,153	553,977	1.1
	Horses, mules.....	503	...	12	4,323	11.6	29	Livestock.....	1,136,483	33.6	805	1,182,832	96.1
	Other livestock.....	1,071	...	7	3,489	30.7		Cattle, calves.....	311,372	...	391	585,327	53.2
	Not analyzed in detail.....	1,413	...	5	1,413	100.0		Sheep, lambs.....	39,892	...	184	371,304	10.7
30	Seeds (field, garden).....	590	1.2	16	7,846	7.5		Hogs.....	539,127	...	535	754,985	71.4
31	Miscellaneous farm, marine products.....	490	...	9	1,836	25.8		Horses, mules.....	6,735	...	54	51,156	13.2
46	Fertilizer, fertilizer materials.....	2,251	0.4	99	73,909	3.0		Other livestock.....	1,294	...	17	12,257	10.6
103	Coal, coke.....	370	0.7	12	5,779	6.4		Not analyzed in detail.....	238,063	...	141	243,295	97.8
	Commodities, n.e.c.....	491	1.0	...	...	...	30	Seeds (field, garden).....	21,469	0.6	1,502	840,842	2.6
126	Service receipts.....	209	0.4	8	7,304	2.9		Farm seeds.....	17,689	...	1,268	699,583	2.5
East North Central Division								Garden seeds.....	39	...	18	14,035	0.4
	All establishments.....	1,843,736	...	2,551	...	...		Not analyzed in detail.....	3,721	...	231	140,263	2.6
	Those analyzing commodity lines, total.....	1,810,748	100.0	2,484	...	...	46	Fertilizer, fertilizer materials.....	7,984	0.2	804	435,596	1.8
5	Groceries (exc. as specified).....	2,930	0.2	22	15,974	18.3	80	Farm, garden machinery (exc. tractors).....	4,781	0.1	340	152,029	3.1
7	Eggs, poultry.....	1,194	0.1	44	27,523	4.3	81	Tractors and equipment (exc. truck-tractors).....	2,622	0.1	105	65,856	4.0
	Eggs.....	660	...	22	14,868	4.4	87	Rope, cordage, twine.....	2,323	0.1	883	469,691	0.5
	Poultry (live or dressed).....	432	...	26	14,971	2.9	102	Petroleum and products.....	14,177	0.4	397	244,018	5.8
	Not analyzed in detail.....	102	...	...	...	...	103	Coal, coke.....	23,837	0.7	2,291	1,083,261	2.2
9	Meats, provisions.....	1,729	0.1	8	25,523	6.8	South Atlantic Division						
20	Hay, straw, alfalfa.....	3,266	0.2	87	74,744	4.4		All establishments.....	376,798	...	398	...	...
21	Feed (mixed, other).....	70,124	3.9	1,207	684,445	10.2		Those analyzing commodity lines, total.....	369,872	100.0	385	...	...
22	Hides, skins, raw furs.....	13,646	0.8	42	17,967	76.0	5	Groceries (exc. as specified).....	1,011	0.3	16	6,207	16.3
24	Leaf tobacco.....	7,286	0.4	18	7,548	96.5		Fresh fruits, vegetables, berries.....	313	0.1	4	3,640	8.6
26	Wool, related products.....	2,003	0.1	52	33,706	5.9	19	Cotton (raw), including linters.....	184,572	49.7	215	194,599	94.8
28	Grains.....	926,151	51.0	1,988	1,114,036	83.1	21	Feed (mixed, other).....	1,331	0.4	35	14,227	9.4
	Corn.....	375,141	...	1,662	968,262	38.7	22	Hides, skins, raw furs.....	4,081	...	11	6,778	60.2
	Wheat.....	165,775	...	1,469	878,542	18.9	23	Oilseeds, oil nuts, oil kernels.....	7,724	...	13	48,852	10.0
	Oats.....	53,586	...	1,543	916,591	5.7	24	Leaf tobacco.....	102,878	27.8	33	102,894	100.0
	Soybeans.....	200,363	...	1,514	860,400	23.3	26	Wool, related products.....	1,310	0.4	12	6,850	19.1
	Other beans.....	32,960	...	153	105,274	31.3	28	Grains.....	14,675	4.0	35	18,355	80.0
	Rice (unpolished).....	375	...	6	4,407	8.5		Corn.....	5,736	...	28	14,561	39.4
	Other grains.....	9,714	...	...	...	...		Wheat.....	3,359	...	21	12,488	26.9
	Not analyzed in detail.....	89,237	...	214	108,870	82.0		Oats.....	655	...	12	8,493	7.7
29	Livestock.....	695,193	38.4	473	724,768	95.9		Soybeans.....	2,288	...	13	10,251	22.3
	Cattle, calves.....	185,196	...	288	365,807	50.6		Other grains.....	364	...	...	...	...
	Sheep, lambs.....	20,805	...	174	242,136	8.6	29	Not analyzed in detail.....	2,273	...	...	...	...
	Hogs.....	351,950	...	297	457,965	76.8		Livestock.....	48,872	13.2	98	58,606	83.4
	Horses, mules.....	2,108	...	29	20,480	10.3		Cattle, calves.....	17,158	...	53	40,980	41.9
	Other livestock.....	303	...	12	5,512	5.5		Sheep, lambs.....	610	...	16	5,702	14.2
	Not analyzed in detail.....	134,831	...	95	140,302	96.1		Hogs.....	16,335	...	33	29,093	56.1
								Other livestock.....	1,782	...	33	6,425	27.9
								Not analyzed in detail.....	545	...	4	5,743	14.6
									12,232	...	20	13,762	88.8

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS—Continued							FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS—Continued						
South Atlantic Division—Continued							Mountain Division—Continued						
30	Seeds (field, garden).....	773	0.2	25	10,804	7.2	28	Grains.....	322,521	73.3	784	353,961	91.1
31	Miscellaneous farm, marine products.....	317	0.1	4	4,146	7.6		Corn.....	11,948	...	175	108,578	11.0
46	Fertilizer, fertilizer materials.....	3,944	1.1	67	39,379	10.0		Wheat.....	204,700	...	696	293,583	69.7
103	Coal, coke.....	297	0.1	15	5,914	5.0		Oats.....	3,639	...	261	146,008	2.5
	Commodities, n.e.c.....	1,546	0.4	...	...	...		Soybeans.....	251	...	7	13,880	1.8
126	Service receipts.....	228	0.1	17	12,831	1.8		Other beans.....	42,376	...	121	77,086	55.0
East South Central Division								Rice (unpolished).....	250	...	5	1,483	16.8
	All establishments.....	424,745	...	590	...	...		Other grains.....	33,647	...	534	253,623	13.3
	Those analyzing commodity lines, total.....	421,885	100.0	576	...	...		Not analyzed in detail.....	25,710	...	66	28,270	90.9
5	Groceries (exc. as specified).....	649	0.2	11	7,122	9.1	29	Livestock.....	71,862	16.3	45	73,917	97.2
8	Fresh fruits, vegetables, berries.....	522	0.1	5	5,937	8.8		Cattle, calves.....	47,456	...	26	54,467	87.1
19	Cotton (raw), including linters.....	309,478	73.6	440	326,566	94.8		Sheep, lambs.....	18,314	...	16	30,790	99.5
21	Feed (mixed, other).....	916	0.2	27	12,148	7.5		Hogs.....	3,686	...	17	17,337	21.3
								Other livestock.....	2,406	...	...	...	...
22	Hides, skins, raw furs.....	491	0.1	5	829	59.2	30	Seeds (field, garden).....	5,444	1.2	105	63,974	8.5
23	Oilseeds, oil nuts, oil kernels.....	9,030	2.1	152	37,466	24.1		Farm seeds.....	5,371	...	96	60,910	8.8
24	Leaf tobacco.....	12,413	2.9	12	12,413	100.0		Garden seeds.....	10	...	7	6,900	0.1
25	Vegetable oils (inedible).....	348	0.1	4	4,700	7.4		Not analyzed in detail.....	63	...	9	3,064	2.0
							31	Miscellaneous farm, marine products.....	297	0.1	6	2,013	14.8
28	Grains.....	17,080	4.0	43	24,220	70.5	46	Fertilizer, fertilizer materials.....	367	0.1	47	24,018	1.5
	Corn.....	12,252	...	36	22,267	55.0	80	Farm, garden machinery (exc. tractors).....	391	0.1	36	16,169	2.4
	Wheat.....	951	...	17	7,630	12.5	81	Tractors and equipment (exc. truck-tractors).....	338	0.1	9	6,884	4.9
	Oats.....	845	...	13	5,414	15.6	102	Petroleum and products.....	1,479	0.3	47	37,492	3.9
	Soybeans.....	1,344	...	19	7,116	18.9	103	Coal, coke.....	1,390	0.3	132	62,001	2.2
	Other grains.....	1,688	...	...	...	...	126	Commodities, n.e.c.....	3,810	0.9	...	...	...
29	Livestock.....	65,182	15.4	81	67,836	96.1		Service receipts.....	1,486	0.3	202	82,038	1.8
	Cattle, calves.....	26,426	...	58	52,971	49.9	Pacific Division						
	Sheep, lambs.....	5,099	...	26	42,290	12.0		All establishments.....	307,985	...	256	...	...
	Hogs.....	19,293	...	49	44,773	43.1		Those analyzing commodity lines, total.....	306,769	100.0	253	...	...
	Other livestock.....	1,397	...	...	...	...	19	Cotton (raw), including linters.....	27,392	8.9	7	27,952	98.0
	Not analyzed in detail.....	12,967	...	12	14,422	89.9	20	Hay, straw, alfalfa.....	1,970	0.6	14	12,305	16.0
30	Seeds (field, garden).....	1,279	0.3	25	13,943	9.2	21	Feed (mixed, other).....	3,158	1.0	72	53,597	5.9
46	Fertilizer, fertilizer materials.....	3,100	0.7	60	73,658	4.2	22	Hides, skins, raw furs.....	2,285	0.7	12	3,500	65.3
	Commodities, n.e.c.....	1,096	0.2	...	...	...	28	Wool, related products.....	3,714	1.2	11	6,383	58.2
126	Service receipts.....	301	0.1	17	9,130	3.3							
West South Central Division							28	Grains.....	169,314	55.3	190	184,221	91.9
	All establishments.....	853,636	...	1,430	...	...		Corn.....	748	...	13	23,439	3.2
	Those analyzing commodity lines, total.....	833,999	100.0	1,396	...	...		Wheat.....	106,973	...	145	131,902	81.1
5	Groceries (exc. as specified).....	602	0.1	14	8,495	7.1		Oats.....	1,434	...	49	45,872	3.1
8	Fresh fruits, vegetables, berries.....	635	0.1	4	2,166	29.3		Other beans.....	20,715	...	13	25,108	82.5
19	Cotton (raw), including linters.....	317,995	38.1	597	356,738	89.1		Rice (unpolished).....	69	...	5	2,120	3.2
20	Hay, straw, alfalfa.....	1,307	0.2	55	23,774	5.5		Other grains.....	23,911	...	27	16,817	92.0
							29	Livestock.....	81,760	26.6	33	81,850	99.9
21	Feed (mixed, other).....	13,816	1.6	276	183,717	7.5		Cattle, calves.....	54,316	...	24	65,121	83.4
22	Hides, skins, raw furs.....	10,628	1.3	30	14,295	74.3		Sheep, lambs.....	4,338	...	13	40,706	10.6
23	Oilseeds, oil nuts, oil kernels.....	29,701	3.6	372	115,287	25.8		Hogs.....	6,750	...	14	53,905	12.5
25	Vegetable oils (inedible).....	1,285	0.2	23	10,527	12.2		Other livestock.....	42	...	...	...	...
26	Wool, related products.....	11,425	1.4	33	17,056	67.0		Not analyzed in detail.....	16,314	...	8	16,359	99.7
							30	Seeds (farm, garden).....	4,161	1.4	24	26,211	15.9
28	Grains.....	338,937	40.4	663	383,110	88.5	31	Miscellaneous farm, marine products.....	5,555	1.8	10	9,482	58.6
	Corn.....	11,388	...	154	102,039	11.2	46	Fertilizer, fertilizer materials.....	651	0.2	15	22,871	2.8
	Wheat.....	206,035	...	497	263,176	78.3	80	Farm, garden machinery (exc. tractors).....	472	0.2	10	8,196	5.8
	Oats.....	3,421	...	136	71,633	4.8	81	Tractors and equipment (exc. truck-tractors).....	232	0.1	5	2,965	7.8
	Soybeans.....	2,879	...	28	10,947	26.3	126	Commodities, n.e.c.....	4,689	1.5	...	...	...
	Other beans.....	8,255	...	11	13,130	62.9		Service receipts.....	1,416	0.5	46	36,273	3.9
	Rice (unpolished).....	15,415	...	8	18,919	81.5	FISH, SEA FOODS (FRESH) ASSEMBLERS						
	Other grains.....	34,602	...	238	154,080	22.4	New England Division						
	Not analyzed in detail.....	56,942	...	77	65,618	86.8		All establishments.....	27,800	...	65	...	...
29	Livestock.....	91,533	11.0	88	100,908	90.7		Those analyzing commodity lines, total.....	27,800	100.0	65	...	...
30	Seeds (field, garden).....	4,536	0.5	157	102,814	4.4	4	Frozen foods.....	501	1.8	10	6,122	8.2
	Farm seeds.....	3,335	...	115	64,315	5.2	103	Fresh fish, sea food.....	26,838	96.6	65	27,800	96.6
	Garden seeds.....	6	...	4	1,754	0.3	126	Commodities, n.e.c.....	424	1.5	...	...	...
	Not analyzed in detail.....	1,195	...	41	37,982	3.1		Service receipts.....	37	0.1	4	4,852	0.8
31	Miscellaneous farm, marine products.....	1,434	0.2	16	7,724	18.6	Middle Atlantic Division						
46	Fertilizer, fertilizer materials.....	1,580	0.2	83	51,501	3.1		All establishments.....	5,782	...	27	...	...
80	Farm, garden machinery (exc. tractors).....	449	0.1	13	9,574	4.7		Those analyzing commodity lines, total.....	5,782	100.0	27	...	...
102	Petroleum and products.....	1,408	0.2	51	36,048	4.3	10	Fresh fish, sea food.....	5,768	99.8	27	5,782	99.8
126	Commodities, n.e.c.....	3,178	0.4	...	...	...		Commodities, n.e.c., and service receipts.....	14	0.2	...	...	...
	Service receipts.....	3,390	0.4	147	81,666	4.2	East North Central Division						
Mountain Division							(Not analyzed by commodity lines)						
	All establishments.....	444,005	...	882	...	...	West North Central Division						
	Those analyzing commodity lines, total.....	440,271	100.0	848	...	...	(Not analyzed by commodity lines)						
5	Groceries (exc. as specified).....	2,927	0.7	85	60,547	4.8	East North Central Division						
19	Cotton (raw), including linters.....	7,932	1.8	4	7,974	98.2	(Not analyzed by commodity lines)						
20	Hay, straw, alfalfa.....	498	0.1	23	21,351	2.3	West North Central Division						
21	Feed (mixed, other).....	13,191	3.0	309	169,384	7.8	(Not analyzed by commodity lines)						
22	Hides, skins, raw furs.....	1,915	0.4	18	5,044	38.0							
23	Oilseeds, oil nuts, oil kernels.....	354	0.1	9	2,361	15.0							
26	Wool, related products.....	4,169	0.9	18	9,729	42.8							

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distrib (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distrib (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FISH, SEA FOODS (FRESH) ASSEMBLERS—Continued							ALL OTHER ASSEMBLERS—Continued					
	South Atlantic Division							West North Central Division—Continued					
	All establishments.....	55,213	...	373	...	...	20	Hay, straw, alfalfa.....	3,110	5.8	15	5,705	54.5
	Those analyzing commodity lines, total...	24,015	100.0	363	...	...	21	Feed (mixed, other).....	18,917	35.6	93	32,693	57.9
4	Frozen foods.....	1,361	2.5	22	11,062	12.1	28	Grains.....	7,346	13.8	53	25,377	28.3
8	Fresh fruits, vegetables, berries.....	259	0.5	3	1,047	24.7		Corn.....	1,664	...	39	22,755	7.3
10	Fresh fish, sea food.....	52,176	96.6	363	54,015	96.6		Wheat.....	2,647	...	27	20,972	12.6
	Commodities, n.e.c., and service receipts.....	239	0.4	...	...	...		Oats.....	572	...	34	20,280	2.8
	East South Central Division							Soybeans.....	1,536	...	22	15,981	9.6
	All establishments.....	788	...	15	...	...		Other grains.....	927	...	...	...	...
	Those analyzing commodity lines, total...	788	100.0	15	...	...	30	Seeds (field, garden).....	14,759	27.7	71	23,722	62.2
10	Fresh fish, sea food.....	788	100.0	15	788	100.0		Farm seeds.....	14,036	...	61	21,349	55.7
	West South Central Division (Not analyzed by commodity lines)							Garden seeds.....	163	...	6	3,763	4.3
	Mountain Division (Not analyzed by commodity lines)							Not analyzed in detail.....	560	...	10	2,373	23.6
	Pacific Division						46	Fertilizer, fertilizer materials.....	407	0.8	26	12,993	3.1
	All establishments.....	9,349	...	26	...	...	47	Agricultural chemicals (exc. fertilizer).....	176	0.3	8	9,330	1.9
	Those analyzing commodities lines, total...	9,240	100.0	23	...	...	80	Farm, garden machinery (exc. tractors).....	309	0.6	16	9,356	3.3
4	Frozen foods.....	922	10.0	8	3,506	26.3	81	Tractors and equipment (exc. truck-tractors).....	242	0.4	4	1,023	23.6
10	Fresh fish, sea food.....	6,291	68.1	23	9,240	68.1	87	Rope, cordage, twine.....	137	0.2	7	1,892	7.2
126	Commodities, n.e.c.....	1,811	19.6	...	...	...	103	Coal, coke.....	249	0.5	15	5,097	4.3
	Service receipts.....	216	2.3	4	3,224	6.7	126	Commodities, n.e.c.....	2,177	4.1	...	...	...
	ALL OTHER ASSEMBLERS							Service receipts.....	124	0.2	17	19,004	0.6
	New England Division (Not analyzed by commodity lines)							South Atlantic Division					
	Middle Atlantic Division (Not analyzed by commodity lines)							All establishments.....	70,051	...	92	...	...
	East North Central Division							Those analyzing commodity lines, total...	70,051	100.0	92	...	...
	All establishments.....	13,299	...	105	...	...	5	Groceries (exc. as specified).....	57,811	82.6	64	63,620	90.9
	Those analyzing commodity lines, total...	21,007	100.0	101	...	...	7	Eggs, poultry.....	371	1.4	5	2,886	33.6
5	Groceries (exc. as specified).....	1,054	5.0	9	1,123	93.8	8	Fresh fruits, vegetables, berries.....	90	0.1	4	610	14.8
6	Dairy products, ice cream, ice.....	57	0.3	5	281	20.3	19	Cotton (raw), including lint.....	264	0.4	7	8,364	3.2
	Milk, cream (fluid).....	57	...	5	281	20.3	21	Feed (mixed, other).....	2,555	3.6	14	9,161	27.9
7	Eggs, poultry.....	120	0.6	7	99	12.0	23	Oilseeds, oil nuts, oil kernels.....	4,336	3.3	5	6,504	35.9
	Eggs.....	70	...	5	97	8.0	28	Grains.....	586	0.8	11	2,600	22.5
	Poultry (live or dressed).....	37	...	...	...	...		Corn.....	161	...	8	1,838	8.8
	Not analyzed in detail.....	13	...	...	...	...		Wheat.....	332	...	8	2,261	14.7
10	Hay, straw, alfalfa.....	3,333	15.7	25	4,458	74.8		Oats.....	78	...	6	2,037	3.8
21	Feed (mixed, other).....	7,413	64.3	45	12,508	64.3		Other grains.....	15	...	...	...	...
26	Wool, raw, and products.....	31	0.1	5	831	3.7	30	Seeds (field, garden).....	1,877	2.7	21	12,310	15.2
28	Grain.....	3,250	15.1	21	12,507	64.0	46	Fertilizer, fertilizer materials.....	897	1.3	14	10,498	8.7
	Corn.....	364	...	21	8,764	6.4	103	Commodities, n.e.c.....	2,464	3.5	...	...	...
	Wheat.....	1,279	...	27	10,127	12.6		Service receipts.....	90	0.1	4	1,320	6.8
	Oats.....	210	...	21	2,097	2.6		East South Central Division					
	Soybeans.....	720	...	10	5,032	12.3		All establishments.....	(x)	...	35	...	...
	Other grains.....	32	...	5	1,390	4.4		Those analyzing commodity lines, total...	12,104	100.0	34	...	...
	Not analyzed in detail.....	107	...	...	3,713	5.3	5	Groceries (exc. as specified).....	6,078	50.3	19	6,723	90.4
30	Seeds (field, garden).....	3,902	...	38	11,205	36.4	30	Seeds (field, garden).....	2,423	20.0	9	2,034	48.1
	Farm seeds.....	4	...	4	1,107	4.0	46	Fertilizer, fertilizer materials.....	1,850	15.3	6	4,427	41.8
	Garden seeds.....	128	...	5	1,212	10.6		Commodities, n.e.c.....	1,725	14.2	...	...	...
47	Fertilizer, fertilizer materials.....	363	1.7	20	6,845	5.3	126	Service receipts.....	30	0.2	...	...	...
48	Agricultural chemicals (exc. fertilizer).....	51	...	...	694	7.3		West South Central Division					
80	Rope, cordage, twine.....	22	0.1	4	542	4.0		All establishments.....	29,405	...	64	...	...
101	Petroleum and products.....	39	...	...	39	8.2		Those analyzing commodity lines, total...	27,510	100.0	60	...	...
103	Coal, coke.....	207	1.1	17	3,826	7.0	5	Groceries (exc. as specified).....	13,247	48.1	41	14,150	93.6
110	Logs, piles, poles, posts, etc.....	98	0.4	7	921	15.9	6	Dairy products, ice cream, ice.....	97	0.4	9	678	14.3
126	Commodities, n.e.c.....	777	3.2	...	...	...	7	Eggs, poultry.....	73	0.3	7	611	12.9
	Service receipts.....	117	...	13	3,731	3.1	21	Eggs.....	38	...	6	569	7.7
	West North Central Division							Poultry (live or dressed).....	40	...	5	551	7.2
	All establishments.....	(x)	...	142	...	...		Not analyzed in detail.....	1	...	...	...	...
	Those analyzing commodity lines, total...	1,354	100.0	141	...	...	21	Feed (mixed, other).....	6,473	23.5	14	9,606	66.8
5	Groceries (exc. as specified).....	3,655	6.8	8	5,705	64.1	22	Hides, skins, raw furs.....	26	0.1	6	578	44.5
6	Dairy products, ice cream, ice.....	92	0.7	21	4,034	9.7	28	Grains.....	329	1.2	7	3,581	9.2
	Milk, cream (fluid).....	380	...	19	3,941	9.4		Wheat.....	250	...	5	3,425	6.4
	Other dairy products (exc. canned milk).....	1	...	...	...	...		Other grains.....	109	...	...	...	...
7	Eggs, poultry.....	1,354	3.5	37	6,597	20.5	30	Seeds (field, garden).....	1,704	6.2	10	4,309	39.0
	Eggs.....	878	...	3	6,308	13.9		Commodities, n.e.c.....	5,534	20.1	...	...	...
	Poultry (live or dressed).....	391	...	20	5,948	11.7	126	Service receipts.....	21	0.1	...	...	...
	Not analyzed in detail.....	8	...	...	...	...		Mountain Division					
	ALL OTHER ASSEMBLERS							All establishments.....	15,907	...	38	...	...
	New England Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total...	15,907	100.0	38	...	...
	Middle Atlantic Division (Not analyzed by commodity lines)							Feed (mixed, other).....	525	3.3	7	2,643	19.9
	East North Central Division							Grains.....	599	3.8	...	2,400	25.0
	All establishments.....	1,354	...	37	6,597	20.5	30	Seeds (field, garden).....	13,441	84.5	36	15,164	88.6
	Those analyzing commodity lines, total...	878	...	3	6,308	13.9		Farm seeds.....	2,725	...	21	10,784	92.0
	Frozen foods.....	391	...	20	5,948	11.7		Garden seeds.....	790	...	8	3,133	25.2
	Not analyzed in detail.....	8	...	...	...	...		Not analyzed in detail.....	2,725	...	10	3,745	72.8

See footnotes at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per- cent distribu- tion (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per- cent distribu- tion (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ALL OTHER ASSEMBLERS—Continued							ALL OTHER ASSEMBLERS—Continued					
	Mountain Division—Continued							Pacific Division—Continued					
46	Fertilizer, fertilizer materials.....	12	0.1	5	2,828	0.4	21	Feed (mixed, other).....	11,452	8.6	23	25,154	45.5
47	Agricultural chemicals (exc. fertilizer).....	37	0.2	4	1,766	2.1	28	Grains.....	2,674	2.0	19	17,571	15.2
126	Commodities, n.e.c.....	1,241	7.8	...	...	...		Corn.....	228	...	6	8,147	2.8
	Service receipts.....	52	0.3	7	1,921	2.7		Wheat.....	277	...	11	10,449	2.6
	Pacific Division							Oats.....	509	...	12	10,806	4.7
	All establishments.....	133,014	...	125	...	...		Other grains.....	1,441	...	...	...	...
	Those analyzing commodity lines, total...	132,533	100.0	121	...	...		Not analyzed in detail.....	219	...	4	5,476	4.0
5	Groceries (exc. as specified).....	88,183	66.6	61	88,649	99.5	30	Seeds (field, garden).....	10,692	8.1	32	22,655	47.2
8	Fresh fruits, vegetables, berries.....	1,580	1.2	5	3,276	48.2	46	Fertilizer, fertilizer materials.....	263	0.2	15	7,786	3.4
20	Hay, straw, alfalfa.....	13,976	10.5	20	20,401	68.5	126	Commodities, n.e.c.....	3,285	2.5	...	...	...
								Service receipts.....	428	0.3	19	12,837	3.3

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

PETROLEUM BULK STATIONS

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WHOLESALE TRADE

Table 14A.—PETROLEUM BULK STATIONS AND TERMINALS—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division and State	Establishments (Number)	Sales (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			March 15	July 15	Nov. 15	March 15	July 15	Nov. 15	
			(Thousand dollars)		(Thousand dollars)		(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	(Thousand dollars)
United States, total.....	29,127	8,914,291	938,781	10.5	338,418	23,871	109,534	108,728	110,099	6,350,893	6,505,730	6,693,004	703,026
Geographic divisions:													
New England.....	651	725,029	61,136	8.4	27,609	253	7,653	7,245	7,791	485,260	479,716	517,558	83,222
Middle Atlantic.....	1,783	1,693,046	148,123	8.7	68,349	846	19,124	18,592	19,109	1,258,583	1,295,295	1,321,717	142,944
East North Central.....	5,997	1,838,775	191,159	10.4	70,414	4,806	21,881	21,600	22,017	1,341,394	1,346,707	1,388,221	125,700
West North Central.....	7,599	995,533	116,877	11.7	32,495	6,862	12,060	11,998	12,037	610,347	628,379	633,346	81,913
South Atlantic.....	2,908	1,101,244	113,976	10.3	42,426	2,117	15,620	15,587	15,771	813,101	844,614	858,108	93,453
East South Central.....	1,656	451,159	54,071	12.0	17,131	1,443	5,837	6,888	6,883	315,135	329,051	332,571	38,674
West South Central.....	3,841	725,221	81,121	11.2	24,622	3,545	9,804	9,999	9,955	469,002	492,237	494,784	63,430
Mountain.....	2,195	342,011	44,153	12.9	11,631	2,006	4,126	4,260	4,232	220,389	231,186	233,609	23,220
Pacific.....	2,537	1,041,971	128,171	12.3	43,741	1,993	12,429	12,599	12,304	837,682	858,545	913,090	50,470
New England:													
Maine.....	148	81,440	7,961	9.8	3,287	82	1,050	1,038	1,014	61,504	62,200	61,906	11,704
New Hampshire.....	84	34,496	3,273	9.5	1,356	35	421	415	417	24,986	26,082	25,601	2,777
Vermont.....	71	26,096	2,673	10.2	1,100	39	359	348	352	20,699	21,834	21,219	3,870
Massachusetts.....	192	294,561	23,369	7.9	11,080	58	2,769	2,562	2,993	179,762	172,552	204,543	25,371
Rhode Island.....	38	90,616	7,568	8.4	3,092	15	890	864	862	57,928	58,143	58,443	15,793
Connecticut.....	118	197,820	16,292	8.2	7,694	24	2,164	2,018	2,153	140,381	138,905	145,846	23,707
Middle Atlantic:													
New York.....	808	731,421	69,584	9.5	32,712	339	8,719	8,436	8,859	587,119	599,245	626,923	75,864
New Jersey.....	234	451,276	40,113	7.3	16,232	112	3,552	3,520	3,462	243,460	259,910	251,254	37,314
Pennsylvania.....	744	510,349	47,026	9.2	22,379	395	6,853	6,636	6,788	428,004	436,140	443,540	29,166
East North Central:													
Illinois.....	871	430,742	42,689	9.9	17,556	660	5,389	5,475	5,453	329,708	347,138	350,007	25,508
Indiana.....	1,083	275,094	27,162	9.9	8,661	913	2,809	2,829	2,808	164,352	167,740	167,161	17,591
Michigan.....	1,783	476,621	54,460	11.4	19,649	1,379	5,812	5,666	5,840	375,441	364,649	385,354	27,345
Wisconsin.....	1,069	432,531	41,566	9.6	15,038	927	4,717	4,489	4,683	292,601	283,986	300,431	29,072
Minnesota.....	1,209	223,787	25,276	11.3	9,510	927	3,154	3,141	3,233	179,292	183,194	185,268	26,184
West North Central:													
Minnesota.....	1,441	232,012	24,814	10.7	7,313	1,231	2,637	2,602	2,622	137,729	137,482	141,607	19,921
Iowa.....	1,789	216,387	25,414	11.7	7,216	1,689	2,659	2,639	2,663	133,724	138,319	138,976	20,856
Missouri.....	1,155	231,226	26,108	11.3	7,605	1,107	2,704	2,594	2,689	143,875	145,169	151,066	13,238
North Dakota.....	688	60,575	7,780	12.8	1,951	600	698	736	737	33,564	39,094	38,412	5,967
South Dakota.....	608	60,981	7,768	12.7	2,187	495	861	841	828	42,165	43,889	41,693	4,230
Nebraska.....	640	82,263	10,176	12.4	2,951	531	1,177	1,187	1,164	56,988	57,722	57,505	6,190
Kansas.....	1,278	121,391	14,817	13.2	3,272	1,209	1,324	1,359	1,334	62,302	66,704	64,087	11,511
South Atlantic:													
Delaware.....	41	16,635	2,411	14.5	676	25	248	243	246	12,763	12,784	13,039	2,740
Maryland.....	162	142,615	12,437	8.7	5,517	82	2,007	1,880	1,986	116,399	113,836	118,673	12,825
District of Columbia.....	10	27,720	2,144	7.7	1,137	3	356	320	370	22,416	20,814	24,798	1,331
Virginia.....	410	168,899	18,124	10.7	6,441	286	2,229	2,255	2,307	122,994	127,725	131,211	13,424
West Virginia.....	175	72,092	7,605	10.5	3,633	73	1,187	1,196	1,186	66,734	70,455	73,755	5,246
North Carolina.....	661	222,719	21,843	9.8	8,100	494	2,962	3,115	3,168	146,203	156,943	161,758	16,714
South Carolina.....	334	100,344	10,853	10.8	3,824	217	1,437	1,489	1,474	70,374	80,870	74,931	9,312
Georgia.....	572	147,965	16,785	11.3	5,693	527	2,284	2,287	2,271	108,356	111,955	112,245	11,681
Florida.....	543	202,255	21,754	10.8	7,405	410	2,910	2,802	2,763	146,862	149,232	147,698	20,190
East South Central:													
Kentucky.....	429	121,965	13,512	11.1	4,450	377	1,786	1,789	1,801	83,362	86,215	88,191	11,528
Tennessee.....	343	133,505	14,850	11.1	5,056	282	1,905	1,922	1,884	88,876	93,746	93,672	11,793
Alabama.....	432	115,903	14,924	12.9	4,626	386	1,847	1,858	1,886	87,221	90,563	92,522	9,121
Mississippi.....	452	79,786	10,785	13.5	2,999	398	1,297	1,319	1,312	55,676	58,527	58,186	6,232
West South Central:													
Arkansas.....	519	74,548	9,506	13.2	2,682	431	1,103	1,096	1,119	49,905	51,038	51,857	5,921
Louisiana.....	469	119,826	13,418	11.2	4,321	390	1,655	1,657	1,650	82,034	83,755	83,960	16,689
Oklahoma.....	806	119,944	13,416	11.2	3,566	773	1,500	1,547	1,527	69,116	72,500	72,462	7,704
Texas.....	2,047	410,903	44,481	10.8	14,053	1,951	5,546	5,699	5,699	267,947	284,944	286,505	33,116
Mountain:													
Montana.....	467	45,582	6,041	13.2	1,781	394	689	724	683	34,493	36,951	34,282	4,286
Wyoming.....	371	49,674	6,755	13.6	1,522	345	525	542	543	29,645	30,921	31,936	3,032
Idaho.....	179	25,265	2,722	10.8	668	172	264	266	268	13,274	13,926	13,631	1,700
Colorado.....	465	77,526	9,495	12.2	2,303	422	965	965	964	47,116	50,965	50,248	7,229
New Mexico.....	230	33,794	4,353	12.9	1,179	231	480	564	474	23,181	24,320	23,148	1,821
Arizona.....	209	51,527	6,565	12.7	1,855	262	543	550	621	32,573	32,633	38,303	2,214
Utah.....	180	41,178	5,757	14.0	1,521	150	475	495	498	28,506	30,150	29,785	2,192
Nevada.....	94	17,465	2,465	14.1	602	90	185	182	191	11,601	11,320	12,276	746
Pacific:													
Washington.....	609	198,913	26,388	13.3	8,601	509	2,576	2,566	2,539	166,676	168,869	180,886	13,810
Oregon.....	436	143,337	18,585	13.0	5,560	346	1,611	1,653	1,648	104,922	109,381	117,125	12,270
California.....	1,492	699,721	83,198	11.9	29,580	1,138	8,242	8,380	8,117	566,084	580,295	615,079	24,390

* Proprietors of unincorporated businesses.

PETROLEUM BULK STATIONS

14.03

Table 14B.—PETROLEUM BULK STATIONS AND TERMINALS—COMMODITY LINE SALES—UNITED STATES AND
GEOGRAPHIC DIVISIONS: 1948

Commodity line No.	Geographic division and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Geographic division and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	UNITED STATES							SOUTH ATLANTIC DIVISION					
	All establishments.....	8,000,370	...	29,451	...	...		All establishments.....	1,104,813	...	2,919	...	...
	Those analyzing commodity lines, total..	8,433,238	100.0	26,105	...	...		Those analyzing commodity lines, total..	1,048,975	100.0	2,591	...	...
102	Petroleum and its products.....	8,068,500	95.8	26,105	8,433,238	95.8	102	Petroleum and its products.....	1,006,112	96.0	2,591	1,048,975	96.0
51	Tires, batteries, accessories, etc.....	230,666	2.7	16,643	5,731,491	4.0	51	Tires, batteries, accessories, etc.....	32,484	3.1	1,577	715,558	4.5
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	24,628	0.3	2,076	1,392,371	1.8	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	3,574	0.3	517	349,480	1.0
	Miscellaneous merchandise.....	88,183	1.0	15,030	5,008,427	1.8		Miscellaneous merchandise.....	4,208	0.4	1,233	526,368	0.8
126	Receipts from services and sources other than sale of merchandise.....	21,261	0.2	3,278	1,980,322	1.1	126	Receipts from services and sources other than sale of merchandise.....	2,597	0.2	542	316,562	0.8
	NEW ENGLAND DIVISION							EAST SOUTH CENTRAL DIVISION					
	All establishments.....	728,538	...	664	...	...		All establishments.....	452,306	...	1,666	...	...
	Those analyzing commodity lines, total..	697,202	100.0	595	...	...		Those analyzing commodity lines, total..	420,893	100.0	1,463	...	...
102	Petroleum and its products.....	661,740	94.9	595	697,202	94.9	102	Petroleum and its products.....	402,599	95.6	1,463	420,893	95.6
51	Tires, batteries, accessories, etc.....	13,527	1.9	367	464,378	2.9	51	Tires, batteries, accessories, etc.....	14,958	3.6	1,056	318,115	4.7
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	4,288	0.6	110	175,138	2.4	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	776	0.2	214	91,808	0.8
	Miscellaneous merchandise.....	16,445	2.4	265	368,579	4.5		Miscellaneous merchandise.....	2,000	0.5	646	204,940	1.0
126	Receipts from services and sources other than sale of merchandise.....	1,204	0.2	94	194,448	0.6	126	Receipts from services and sources other than sale of merchandise.....	550	0.1	128	48,838	1.1
	MIDDLE ATLANTIC DIVISION							WEST SOUTH CENTRAL DIVISION					
	All establishments.....	1,704,287	...	1,808	...	...		All establishments.....	738,654	...	3,884	...	...
	Those analyzing commodity lines, total..	1,609,970	100.0	1,519	...	...		Those analyzing commodity lines, total..	681,936	100.0	3,486	...	...
102	Petroleum and its products.....	1,560,978	97.0	1,519	1,609,970	97.0	102	Petroleum and its products.....	658,102	96.6	3,486	681,936	96.6
51	Tires, batteries, accessories, etc.....	32,047	2.0	917	1,114,341	2.9	51	Tires, batteries, accessories, etc.....	17,264	2.5	2,016	385,819	4.5
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	5,294	0.3	311	516,580	1.0	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	354	0.0	82	12,884	2.7
	Miscellaneous merchandise.....	6,554	0.4	796	928,355	0.7		Miscellaneous merchandise.....	5,416	0.8	1,890	323,458	1.7
126	Receipts from services and sources other than sale of merchandise.....	4,997	0.3	401	656,687	0.8	126	Receipts from services and sources other than sale of merchandise.....	800	0.1	183	65,424	1.2
	EAST NORTH CENTRAL DIVISION							MOUNTAIN DIVISION					
	All establishments.....	1,860,940	...	6,022	...	...		All establishments.....	343,665	...	2,209	...	...
	Those analyzing commodity lines, total..	1,743,337	100.0	5,360	...	...		Those analyzing commodity lines, total..	312,614	100.0	1,994	...	...
102	Petroleum and its products.....	1,657,844	95.1	5,360	1,743,337	95.1	102	Petroleum and its products.....	298,481	95.6	1,994	312,614	95.6
51	Tires, batteries, accessories, etc.....	51,010	2.9	3,784	1,253,919	4.1	51	Tires, batteries, accessories, etc.....	10,086	3.2	948	187,920	5.4
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	6,290	0.4	485	149,577	4.2	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	355	0.1	17	6,268	5.7
	Miscellaneous merchandise.....	22,845	1.3	3,754	1,240,871	1.8		Miscellaneous merchandise.....	2,904	0.9	777	161,044	1.8
126	Receipts from services and sources other than sale of merchandise.....	5,348	0.3	953	415,626	1.3	126	Receipts from services and sources other than sale of merchandise.....	788	0.2	121	28,141	2.8
	WEST NORTH CENTRAL DIVISION							PACIFIC DIVISION					
	All establishments.....	1,020,162	...	7,703	...	...		All establishments.....	1,047,005	...	2,576	...	...
	Those analyzing commodity lines, total..	900,026	100.0	6,662	...	...		Those analyzing commodity lines, total..	1,018,295	100.0	2,435	...	...
102	Petroleum and its products.....	838,822	93.3	6,662	900,026	93.3	102	Petroleum and its products.....	983,822	96.6	2,435	1,018,295	96.6
51	Tires, batteries, accessories, etc.....	32,168	3.6	4,446	572,820	5.6	51	Tires, batteries, accessories, etc.....	27,122	2.7	1,532	718,621	3.8
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	3,014	0.3	282	70,314	4.3	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	585	0.0	58	20,322	2.9
	Miscellaneous merchandise.....	22,925	2.5	4,066	515,509	4.4		Miscellaneous merchandise.....	4,886	0.5	1,613	739,303	0.7
126	Receipts from services and sources other than sale of merchandise.....	3,097	0.3	707	116,006	2.7	126	Receipts from services and sources other than sale of merchandise.....	1,880	0.2	149	138,590	1.4

WHOLESALE TRADE

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales ¹ (exc. tax), entire year (Thousands dollars)	Sales coverage (Percent)	Total (Thousands gallons)	Gasoline (Thousands gallons)	Kerosene, range oil, #1 fuel oil (Thousands gallons)	Light heating oils (#2-4) (Thousands gallons)	Light Diesel type fuel oil (Thousands gallons)	Not specified except as other than gasoline (Thousands gallons)
United States, total.....	20,127	8,914,291	92.8	47,940,405	32,288,487	4,564,748	7,614,184	1,739,590	1,733,396
Refiner-marketer stations.....	14,053	6,044,269	99.3	34,871,678	24,790,812	2,685,117	4,742,986	1,107,299	1,545,464
Other stations.....	10,074	2,870,022	79.1	13,068,727	7,497,675	1,879,631	2,871,198	632,291	187,932
New England.....	651	725,029	92.5	4,506,425	1,873,240	939,712	1,530,672	93,152	69,649
Refiner-marketer stations.....	362	466,925	99.8	3,071,265	1,802,666	515,830	977,694	75,075	...
Other stations.....	289	258,104	79.2	1,435,160	370,574	423,882	552,978	18,077	69,649
Middle Atlantic.....	1,783	1,693,046	93.6	10,145,958	5,598,930	792,659	3,276,057	278,334	199,978
Refiner-marketer stations.....	967	1,178,339	99.5	7,548,131	4,845,172	494,118	1,925,507	102,365	180,969
Other stations.....	816	514,707	80.4	2,597,827	753,758	298,541	1,350,550	175,969	19,009
East North Central.....	5,957	1,838,775	93.4	9,012,653	6,733,380	774,526	791,101	136,354	577,292
Refiner-marketer stations.....	3,934	1,263,675	99.2	6,524,185	4,984,305	413,218	493,310	91,454	541,898
Other stations.....	2,023	575,100	80.8	2,488,468	1,749,075	361,308	297,791	44,900	35,394
West North Central.....	7,599	995,835	87.1	4,687,379	3,434,606	441,116	324,082	77,168	410,407
Refiner-marketer stations.....	4,670	923,768	99.5	2,733,866	2,018,894	180,338	123,349	35,068	376,217
Other stations.....	2,929	472,067	73.4	1,953,513	1,415,712	260,778	200,733	42,100	34,190
South Atlantic.....	2,908	1,101,244	93.4	6,280,707	4,325,296	749,268	736,601	298,729	140,813
Refiner-marketer stations.....	1,724	727,955	97.8	4,553,639	3,273,874	451,388	515,248	180,957	132,172
Other stations.....	1,184	373,289	84.8	1,697,068	1,051,422	297,880	221,353	117,772	8,641
East South Central.....	1,656	451,159	92.9	2,358,765	1,848,326	222,300	94,385	115,712	78,042
Refiner-marketer stations.....	868	247,208	98.9	1,444,724	1,175,242	125,328	31,663	34,600	77,891
Other stations.....	788	203,951	85.6	914,041	673,084	96,972	62,722	81,112	151
West South Central.....	3,841	725,221	91.7	4,053,172	3,452,535	291,380	67,497	192,995	48,765
Refiner-marketer stations.....	2,928	541,108	97.9	3,303,230	2,866,877	236,997	16,425	136,961	45,970
Other stations.....	913	184,113	67.9	749,942	585,658	54,383	51,072	56,034	2,795
Mountain.....	2,125	342,011	90.0	1,574,305	1,224,488	75,725	108,341	105,260	60,491
Refiner-marketer stations.....	1,543	227,841	99.0	1,154,545	904,238	41,643	78,319	74,411	55,934
Other stations.....	652	114,170	72.0	419,760	320,250	34,082	30,022	30,849	4,557
Pacific.....	1,537	1,041,971	96.8	5,351,041	3,797,686	278,062	685,448	441,886	147,959
Refiner-marketer stations.....	2,057	867,450	99.8	4,538,093	3,219,544	226,257	581,471	376,408	134,413
Other stations.....	480	174,521	81.9	812,948	578,142	51,805	103,977	65,478	13,546
New England:									
Maine.....	1-3	81,440	95.9	519,717	237,015	155,223	119,255	8,234	...
Refiner-marketer stations.....	85	56,647	100.0	386,193	182,901	103,774	52,062	7,456	...
Other stations.....	63	24,793	86.6	133,524	54,114	51,449	27,193	768	...
New Hampshire.....	84	34,496	97.2	242,735	94,712	54,156	77,078	16,789	...
Refiner-marketer stations.....	52	27,242	100.0	201,281	77,945	42,055	64,558	16,723	...
Other stations.....	32	7,254	86.8	41,454	16,767	12,101	12,520	66	...
Vermont.....	71	26,096	99.0	158,855	80,186	34,663	41,599	2,407	...
Refiner-marketer stations.....	51	19,593	100.0	128,819	62,947	28,920	34,580	2,372	...
Other stations.....	20	6,503	95.9	30,036	17,239	5,743	7,019	35	...
Massachusetts.....	192	294,561	96.9	1,910,642	753,075	396,605	721,713	35,490	3,759
Refiner-marketer stations.....	100	197,169	100.0	1,220,814	606,241	172,830	411,604	30,139	...
Other stations.....	92	97,392	90.7	689,828	146,834	223,775	310,109	5,351	3,759
Rhode Island.....	38	90,616	99.5	600,263	248,879	132,368	215,139	3,877	...
Refiner-marketer stations.....	18	73,338	100.0	474,475	214,285	90,409	166,494	3,287	...
Other stations.....	20	17,278	97.4	125,788	34,594	41,959	48,645	590	...
Connecticut.....	118	197,820	79.5	1,074,213	459,373	166,697	355,888	26,365	65,890
Refiner-marketer stations.....	56	92,936	99.1	659,683	358,347	77,842	208,396	15,098	...
Other stations.....	62	104,884	62.1	414,530	101,026	88,855	147,492	11,267	65,890
Middle Atlantic:									
New York.....	805	731,421	90.5	4,324,309	2,267,489	350,657	1,439,288	185,420	81,455
Refiner-marketer stations.....	396	445,031	99.9	2,997,107	1,928,123	209,883	737,654	48,742	72,705
Other stations.....	409	286,390	75.8	1,327,202	339,366	140,774	701,634	136,678	8,750
New Jersey.....	234	451,276	96.9	2,777,917	1,207,975	324,292	1,168,242	27,391	50,417
Refiner-marketer stations.....	131	322,439	99.0	1,899,304	1,078,365	195,742	664,294	10,486	50,417
Other stations.....	103	128,837	91.6	778,613	129,610	128,550	503,948	16,905	...
Pennsylvania.....	744	517,349	95.3	3,043,732	2,123,866	117,710	668,527	65,523	68,106
Refiner-marketer stations.....	440	410,869	99.4	2,551,720	1,838,684	88,493	523,559	43,137	57,847
Other stations.....	304	99,480	78.7	492,012	285,182	29,217	144,968	22,386	10,259
East North Central:									
Ohio.....	871	430,742	96.1	2,228,585	1,831,933	148,380	196,068	30,415	21,782
Refiner-marketer stations.....	561	312,779	99.9	1,805,283	1,496,998	102,972	160,202	28,700	16,411
Other stations.....	310	97,972	83.0	423,302	334,935	45,408	35,866	1,715	5,378
Indiana.....	1,083	275,094	96.5	1,386,274	995,271	120,694	124,495	42,999	102,815
Refiner-marketer stations.....	840	217,101	100.0	1,127,895	816,743	82,206	95,228	33,886	99,832
Other stations.....	243	57,993	83.3	258,379	178,528	38,488	29,267	9,113	2,983
Illinois.....	1,725	476,621	92.2	2,195,364	1,610,632	187,243	189,984	27,932	179,873
Refiner-marketer stations.....	1,139	253,359	99.3	1,389,834	1,065,798	66,547	80,023	15,979	161,486
Other stations.....	586	184,262	80.9	805,530	544,833	120,696	109,961	11,953	18,087

¹See footnote at end of table.

PETROLEUM BULK STATIONS

14.05

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales ¹ (exc. tax), entire year	Sales coverage	Total	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil	Not specified except as other than gasoline
		(Thousand dollars)							
East North Central--Continued									
Michigan.....	1,069	432,531	93.2	2,167,429	1,581,109	206,375	175,050	22,694	182,201
Refiner-marketer stations.....	661	283,989	99.8	1,546,470	1,132,288	111,706	114,942	9,774	177,760
Other stations.....	408	148,542	80.4	620,959	448,821	94,669	60,108	12,920	4,441
Wisconsin.....	1,209	223,787	87.7	1,035,001	714,435	111,834	105,504	12,314	90,911
Refiner-marketer stations.....	733	137,256	94.5	654,703	472,477	49,787	42,915	3,115	86,401
Other stations.....	476	86,531	77.0	380,298	241,958	62,047	62,589	9,199	4,505
West North Central:									
Minnesota.....	1,441	232,012	88.1	1,108,553	746,622	132,506	94,396	18,265	116,764
Refiner-marketer stations.....	840	118,143	99.6	625,261	405,008	61,599	55,381	10,804	92,469
Other stations.....	601	113,869	76.2	483,292	341,614	70,907	39,015	7,461	24,295
Iowa.....	1,789	216,387	82.0	960,221	689,135	100,816	65,664	7,553	95,053
Refiner-marketer stations.....	1,114	118,882	98.2	630,895	465,170	42,217	25,241	2,711	92,551
Other stations.....	675	97,505	62.3	329,326	223,965	58,599	40,423	3,837	2,502
Missouri.....	1,155	231,226	93.3	1,233,913	958,377	99,021	87,778	12,418	76,319
Refiner-marketer stations.....	759	118,539	100.0	624,834	483,974	35,482	26,229	7,072	72,077
Other stations.....	396	112,687	86.2	609,079	474,403	63,539	61,549	5,346	4,242
North Dakota.....	688	60,975	83.2	222,472	164,934	13,794	6,798	5,233	31,713
Refiner-marketer stations.....	446	32,830	100.0	149,127	112,694	4,451	1,780	1,640	28,562
Other stations.....	242	27,745	63.4	73,345	52,240	9,343	5,018	3,593	3,151
South Dakota.....	608	60,981	81.0	240,440	176,327	21,687	13,249	5,612	23,565
Refiner-marketer stations.....	349	29,956	100.0	146,129	108,513	8,000	4,200	1,851	23,565
Other stations.....	259	31,025	62.6	94,311	67,814	13,687	9,049	3,761	...
Nebraska.....	640	82,263	84.0	365,461	248,996	29,348	42,728	14,630	29,799
Refiner-marketer stations.....	387	41,249	99.8	209,103	157,922	9,001	9,426	2,995	29,799
Other stations.....	253	41,014	68.1	156,358	91,074	20,347	33,302	11,635	...
Kansas.....	1,278	112,391	90.0	556,319	450,215	43,944	13,469	11,457	37,234
Refiner-marketer stations.....	775	64,169	99.9	348,517	285,613	19,588	1,092	4,990	37,234
Other stations.....	503	48,222	76.6	207,802	164,602	24,356	12,377	6,467	...
South Atlantic:									
Delaware.....	41	16,635	96.7	117,497	74,253	12,668	27,913	940	1,723
Refiner-marketer stations.....	29	12,830	100.0	95,866	60,446	10,014	22,743	940	1,723
Other stations.....	12	3,805	85.5	21,631	13,807	2,654	5,170	...	...
Maryland.....	162	142,615	98.7	977,763	535,383	95,887	322,638	23,855	...
Refiner-marketer stations.....	89	116,099	100.0	802,795	462,386	67,850	252,854	19,705	...
Other stations.....	73	26,516	93.0	174,968	72,997	28,037	69,784	4,150	...
District of Columbia.....	10	27,720	100.0	201,024	121,750	6,781	51,565	1,583	19,345
Refiner-marketer stations.....	5	25,395	100.0	182,610	116,960	2,389	42,333	1,583	19,345
Other stations.....	5	2,325	100.0	18,414	4,790	4,392	9,232	...	...
Virginia.....	410	168,899	91.8	979,853	670,763	112,974	140,230	34,834	21,052
Refiner-marketer stations.....	285	130,238	93.4	774,960	552,358	74,414	98,988	28,548	21,052
Other stations.....	125	38,661	86.3	204,893	118,405	38,560	41,642	6,286	...
West Virginia.....	175	72,092	88.6	353,714	313,132	16,859	5,072	17,605	1,046
Refiner-marketer stations.....	122	58,561	96.2	304,664	278,091	5,600	3,453	16,474	1,046
Other stations.....	53	13,531	55.7	49,050	35,041	11,259	1,619	1,131	...
North Carolina.....	661	222,719	92.2	1,346,117	894,835	274,411	93,721	50,114	33,036
Refiner-marketer stations.....	308	140,356	100.0	953,062	646,932	170,781	60,266	45,661	29,422
Other stations.....	353	82,363	78.8	393,055	247,903	103,630	33,455	4,453	3,614
South Carolina.....	334	100,344	91.7	556,239	404,715	83,726	30,688	17,108	20,002
Refiner-marketer stations.....	188	70,641	99.9	434,859	325,764	56,212	19,466	15,665	17,752
Other stations.....	146	29,703	72.1	121,380	78,951	27,514	11,222	1,443	2,250
Georgia.....	572	147,965	95.1	773,555	604,232	65,186	29,979	58,360	15,798
Refiner-marketer stations.....	315	75,246	99.4	458,037	361,685	26,270	6,066	18,218	15,798
Other stations.....	257	72,719	90.6	315,518	242,547	38,916	23,913	40,142	...
Florida.....	543	202,255	92.6	944,945	706,233	80,775	34,795	94,330	28,811
Refiner-marketer stations.....	383	98,589	95.4	576,786	469,252	37,858	9,479	34,163	26,034
Other stations.....	160	103,666	89.9	368,159	236,981	42,918	25,316	60,167	2,777
East South Central:									
Kentucky.....	429	121,965	95.2	655,393	477,872	46,402	40,660	33,678	56,781
Refiner-marketer stations.....	230	60,797	99.9	358,785	265,009	20,102	11,360	5,533	56,781
Other stations.....	199	61,168	90.4	296,608	212,863	26,300	29,300	28,145	...
Tennessee.....	343	133,505	94.2	727,263	585,042	85,250	24,644	18,647	12,980
Refiner-marketer stations.....	230	97,889	100.0	587,256	478,408	66,696	14,127	15,196	12,829
Other stations.....	113	35,616	78.4	140,007	106,634	19,254	10,517	3,451	151
Alabama.....	432	115,903	91.9	595,213	473,976	57,247	23,003	33,129	7,858
Refiner-marketer stations.....	198	54,485	98.4	311,336	268,509	24,040	3,244	7,685	7,858
Other stations.....	234	61,418	86.2	283,877	205,467	33,207	19,759	25,444	...
Mississippi.....	452	77,786	88.5	380,896	311,436	32,701	6,078	30,258	423
Refiner-marketer stations.....	210	34,037	94.4	187,347	163,316	14,490	2,732	6,186	423
Other stations.....	242	43,749	84.1	193,549	148,120	18,211	3,346	24,072	...

See footnote at end of table.

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales ¹ (exc. tax), entire year (Thousands dollars)	Sales coverage (Percent)	Total (Thousands gallons)	Gasoline (Thousands gallons)	Kerosene, range oil, #1 fuel oil (Thousands gallons)	Light heating oils (#2-4) (Thousands gallons)	Light Diesel type fuel oil (Thousands gallons)	Not specified except as other than gasoline (Thousands gallons)
West South Central:									
Arkansas.....	519	74,548	93.3	387,316	293,451	52,204	10,499	25,326	5,836
Refiner-marketer stations.....	418	57,812	99.9	325,153	253,996	43,606	6,647	18,073	5,836
Other stations.....	101	16,736	70.8	62,163	42,455	8,598	3,852	7,253	...
Louisiana.....	469	119,826	90.4	607,874	438,612	49,625	18,992	88,189	12,456
Refiner-marketer stations.....	315	87,543	99.9	493,790	365,507	35,877	8,959	70,991	12,456
Other stations.....	154	32,283	64.6	114,084	73,105	13,748	10,033	17,198	...
Oklahoma.....	806	119,944	90.7	626,658	547,646	57,516	1,085	15,038	5,373
Refiner-marketer stations.....	564	82,163	99.8	463,253	397,398	47,795	100	12,587	5,373
Other stations.....	242	37,781	70.8	163,405	150,248	9,721	985	2,451	...
Texas.....	2,047	410,903	92.2	2,431,324	2,172,826	132,035	36,921	64,442	25,100
Refiner-marketer stations.....	1,631	313,990	99.9	2,021,029	1,852,976	109,719	719	35,310	22,305
Other stations.....	416	97,313	67.4	410,295	319,850	22,316	36,202	29,132	2,795
Mountain:									
Montana.....	467	45,582	84.0	184,383	141,015	12,435	12,922	8,983	9,028
Refiner-marketer stations.....	263	24,493	93.9	120,649	95,774	4,107	9,268	5,219	6,281
Other stations.....	204	21,089	65.5	63,734	45,241	8,328	3,654	3,764	2,747
Idaho.....	371	49,674	93.9	230,210	156,777	15,565	24,679	21,021	12,188
Refiner-marketer stations.....	290	35,635	100.0	172,415	121,577	12,433	14,611	12,773	11,021
Other stations.....	81	14,039	78.4	57,795	35,200	3,112	10,068	8,248	1,167
Wyoming.....	179	25,265	81.5	103,451	82,935	2,847	6,339	6,573	4,757
Refiner-marketer stations.....	112	15,769	86.6	69,896	56,809	696	3,787	3,847	4,757
Other stations.....	67	9,496	73.1	33,555	26,126	2,151	2,552	2,726	...
Colorado.....	465	77,526	91.6	371,267	303,547	17,074	19,955	17,935	12,756
Refiner-marketer stations.....	311	43,807	100.0	233,446	196,269	4,447	13,369	7,248	12,113
Other stations.....	154	33,719	80.6	137,821	107,278	12,627	6,586	10,687	643
New Mexico.....	230	33,794	81.9	147,423	130,314	9,424	906	5,447	1,332
Refiner-marketer stations.....	154	18,673	99.6	101,898	90,911	6,238	160	3,257	1,332
Other stations.....	76	15,121	60.1	45,525	39,403	3,186	746	2,190	...
Arizona.....	209	51,527	93.3	252,613	199,743	10,670	12,069	24,739	5,392
Refiner-marketer stations.....	178	42,710	100.0	219,980	172,222	9,077	10,832	22,457	5,392
Other stations.....	31	8,817	60.9	32,633	27,521	1,593	1,237	2,282	...
Utah.....	180	41,178	92.8	189,869	153,654	4,492	12,824	8,802	10,697
Refiner-marketer stations.....	147	29,992	100.0	145,206	114,174	1,524	10,662	8,148	10,697
Other stations.....	33	11,186	73.6	44,663	38,880	2,968	2,162	653	...
Nevada.....	94	17,465	98.9	95,089	57,103	3,238	18,647	11,760	4,341
Refiner-marketer stations.....	88	16,762	100.0	91,055	56,502	3,121	15,630	11,461	4,341
Other stations.....	6	703	72.4	4,034	601	117	3,017	299	...
Pacific:									
Washington.....	609	198,913	98.3	1,158,765	623,941	98,852	258,864	117,110	99,998
Refiner-marketer stations.....	516	168,178	99.9	984,762	535,994	77,304	224,028	100,416	47,020
Other stations.....	93	30,735	89.3	174,003	87,947	21,548	34,836	16,694	12,978
Oregon.....	436	143,337	97.5	749,633	460,503	43,138	155,875	64,638	25,479
Refiner-marketer stations.....	362	122,321	99.9	652,307	397,379	30,974	144,136	54,339	25,479
Other stations.....	74	21,016	82.8	97,326	63,124	12,164	11,739	10,299	...
California.....	1,492	699,721	96.2	3,442,643	2,713,242	136,072	270,709	260,138	62,482
Refiner-marketer stations.....	1,179	576,951	99.7	2,901,024	2,286,171	117,979	213,307	221,653	61,914
Other stations.....	313	122,770	79.9	541,619	427,071	18,093	57,402	38,485	568

¹ Including items other than petroleum products.

PETROLEUM BULK STATIONS

14.07

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATION*

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations	
	Total		Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil	
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	
United States, total.....	29,127	8,914,291	92.8	32,288,487	(²)	³ 15,651,918	(²)	188,453 6,483,361
Alabama.....	432	115,903	91.9	473,976	(²)	³ 121,237	(²)	2,897 86,280
Autauga.....	1	(x)	(x)	(x)	(x)	(x)	(x)	24 646
Baldwin.....	10	1,928	100.0	8,775	(²)	³ 1,873	(²)	76 1,800
Barbour.....	6	811	100.0	3,411	(²)	³ 944	(²)	22 455
Bibb.....	5	453	100.0	2,133	(²)	³ 261	(²)	17 421
Blount.....	6	1,114	(v)	(v)	(v)	(v)	(v)	34 714
Bullock.....	3	414	100.0	1,841	164	29	184	7 (x)
Butler.....	6	749	100.0	3,438	(²)	³ 786	(²)	28 530
Calhoun.....	10	2,111	100.0	10,509	(²)	³ 1,902	(²)	92 2,690
Chambers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	37 923
Cherokee.....	4	400	93.5	1,649	204	43	131	18 297
Chilton.....	8	1,436	83.6	5,858	(²)	³ 780	(²)	33 717
Choctaw.....	4	445	85.6	1,729	162	86	176	17 421
Clarke.....	8	1,326	100.0	6,349	(²)	³ 1,042	(²)	27 820
Clay.....	4	458	100.0	2,321	190	36	236	13 256
Cleburne.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12 184
Coffee.....	6	970	79.5	3,315	628	144	250	22 296
Colbert.....	8	2,045	77.6	6,789	(²)	³ 1,715	(²)	28 1,256
Conecuh.....	4	639	100.0	2,817	328	2	410	17 440
Coosa.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14 319
Covington.....	10	1,599	70.7	4,921	(²)	³ 1,213	(²)	29 728
Crenshaw.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20 374
Cullman.....	8	1,818	75.0	5,909	(²)	³ 1,237	(²)	36 1,237
Dale.....	4	622	100.0	2,775	(²)	³ 690	(²)	44 511
Dallas.....	10	2,040	85.5	7,519	(²)	³ 1,085	(²)	41 1,540
De Kalb.....	9	1,452	88.2	5,654	(²)	³ 1,169	(²)	70 1,196
Elmore.....	4	(x)	(x)	(x)	(x)	(x)	(x)	36 974
Escambia.....	9	1,652	100.0	7,998	923	120	476	43 925
Etowah.....	8	3,042	88.0	11,714	(²)	³ 1,513	(²)	90 2,764
Fayette.....	3	418	100.0	1,885	(²)	³ 351	(²)	16 371
Franklin.....	5	779	78.6	2,406	359	6	414	29 589
Geneva.....	6	886	100.0	3,708	763	65	230	24 521
Greene.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9 278
Hale.....	5	524	100.0	2,341	260	...	273	18 490
Henry.....	4	534	100.0	2,300	375	27	278	15 348
Houston.....	10	2,182	86.9	8,281	(²)	³ 2,564	(²)	46 1,332
Jackson.....	3	568	100.0	2,405	344	156	296	22 473
Jefferson.....	28	27,639	95.5	113,098	(²)	³ 38,821	(²)	32 19,065
Lamar.....	3	(x)	(x)	(x)	(x)	(x)	(x)	21 397
Lauderdale.....	5	1,517	(v)	(v)	(v)	(v)	(v)	35 1,086
Lawrence.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12 232
Lee.....	11	(x)	(x)	(x)	(x)	(x)	(x)	27 1,297
Limestone.....	4	1,067	100.0	4,103	1,155	552	396	17 666
Lowndes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13 268
Macon.....	7	748	79.8	2,859	(²)	³ 437	(²)	27 714
Madison.....	10	2,535	95.2	8,925	(²)	³ 4,720	(²)	52 1,807
Marengo.....	6	487	100.0	2,018	(²)	³ 479	(²)	17 450
Marion.....	6	964	100.0	3,712	308	108	361	36 825
Marshall.....	8	2,231	100.0	9,622	2,055	98	518	69 1,402
Mobile.....	18	15,073	94.6	67,411	10,571	635	6,827	225 8,608
Monroe.....	7	906	83.1	2,910	(²)	³ 679	(²)	19 320
Montgomery.....	12	6,268	92.9	30,668	(²)	³ 3,543	(²)	110 5,558
Morgan.....	11	2,435	77.9	8,304	(²)	³ 2,263	(²)	44 1,379
Perry.....	7	716	88.7	2,585	(²)	³ 653	(²)	10 348
Pickens.....	7	800	98.5	3,594	325	...	203	28 703
Pike.....	8	1,302	82.6	4,864	(²)	³ 1,181	(²)	20 649
Randolph.....	4	596	89.8	2,340	183	57	240	20 404
Russell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27 (x)
St. Clair.....	5	743	85.3	3,055	407	1	222	37 756
Shelby.....	4	(x)	(x)	(x)	(x)	(x)	(x)	46 891
Sumter.....	6	476	100.0	2,204	(²)	³ 326	(²)	22 555
Talladega.....	12	2,312	94.3	9,680	(²)	³ 2,134	(²)	57 1,913
Tallapoosa.....	8	1,063	98.9	4,737	(²)	³ 835	(²)	34 792
Tuscaloosa.....	8	2,780	100.0	11,823	(²)	³ 1,447	(²)	74 3,382
Walker.....	11	2,445	92.8	9,019	(²)	³ 2,200	(²)	37 2,078
Washington.....	3	354	100.0	1,626	148	...	86	17 298
Wilcox.....	3	367	100.0	1,539	181	...	122	16 330
Winston.....	4	635	100.0	2,747	(²)	³ 726	(²)	28 465
Arizona.....	209	51,527	93.3	199,743	(²)	³ 52,870	(²)	1,126 40,671
Apache.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13 471
Cochise.....	20	1,845	94.6	7,036	(²)	³ 1,177	(²)	69 2,262
Coconino.....	15	2,584	100.0	9,850	(²)	³ 3,723	(²)	58 2,671
Gila.....	12	1,556	93.0	5,550	(²)	³ 2,260	(²)	41 1,338
Graham.....	6	1,207	70.0	3,144	(²)	³ 807	(²)	22 507
Greenlee.....	5	(x)	(x)	(x)	(x)	(x)	(x)	15 630
Maricopa.....	53	23,492	92.0	96,242	(²)	³ 18,510	(²)	477 17,475
Mohave.....	9	1,092	100.0	4,725	(²)	³ 2,590	(²)	47 1,582
Navajo.....	12	2,239	32.7	6,537	(²)	³ 3,058	(²)	48 1,926
Pima.....	15	6,733	98.1	27,331	(²)	³ 5,369	(²)	163 5,972

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ^a	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		(Thousand dollars)
Arizona—Continued									
Pinal.....	21	3,554	96.5	11,902	(²)	35,930	(²)	68	2,107
Santa Cruz.....	6	698	100.0	2,322	329	563	513	8	341
Yavapai.....	16	2,544	89.0	8,788	(²)	34,024	(²)	67	1,748
Yuma.....	16	2,870	100.0	12,290	(²)	33,792	(²)	50	1,641
Arkansas.....	519	74,548	93.3	293,451	(²)	303,865	(²)	2,401	59,357
Arkansas.....	18	1,607	80.7	4,103	(²)	32,340	(²)	24	1,149
Ashley.....	7	659	100.0	2,939	(²)	3,775	(²)	29	904
Baxter.....	5	593	100.0	2,255	(²)	31,042	(²)	16	361
Benton.....	14	1,709	100.0	8,676	(²)	31,825	(²)	73	1,431
Boone.....	8	1,220	100.0	5,463	731	74	396	41	805
Bradley.....	8	599	79.6	2,169	(²)	3401	(²)	17	384
Calhoun.....	...	...	...	...	...	...	...	7	104
Carroll.....	6	352	100.0	1,722	(²)	3472	(²)	16	249
Chicot.....	8	982	100.0	4,122	716	284	296	19	512
Clark.....	10	1,096	100.0	4,259	(²)	32,106	(²)	41	1,011
Clay.....	17	1,680	(v)	(v)	(v)	(v)	(v)	23	246
Cleburne.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	282
Cleveland.....	...	...	...	...	...	...	...	12	208
Columbia.....	8	1,365	100.0	6,065	(²)	31,...	(²)	22	703
Conway.....	9	315	100.0	1,347	(²)	3423	(²)	16	349
Craighead.....	14	3,232	87.1	9,091	(²)	35,155	(²)	73	1,583
Crawford.....	1	(x)	(x)	(x)	(x)	(x)	(x)	39	938
Crittenden.....	10	1,630	91.8	6,024	(²)	32,776	(²)	27	1,097
Cross.....	9	1,208	(v)	(v)	(v)	(v)	(v)	19	496
Dallas.....	6	598	100.0	2,733	(²)	3362	(²)	12	411
DeSha.....	6	684	100.0	2,713	(²)	31,275	(²)	21	570
Drew.....	5	(x)	(x)	(x)	(x)	(x)	(x)	17	285
Faulkner.....	9	1,187	100.0	5,719	(²)	31,394	(²)	32	792
Franklin.....	3	279	100.0	1,280	137	28	19	25	557
Fulton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	188
Garland.....	10	1,781	100.0	8,517	(²)	3702	(²)	75	2,096
Grant.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	272
Greene.....	7	1,135	70.7	2,996	(²)	31,974	(²)	23	459
Hempstead.....	7	1,094	100.0	5,308	(²)	3958	(²)	29	653
Hot Spring.....	6	610	82.6	2,049	(²)	3661	(²)	48	813
Howard.....	7	620	100.0	2,684	(²)	3757	(²)	20	285
Independence.....	3	1,278	88.5	4,561	(²)	31,218	(²)	40	603
Izard.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	118
Jackson.....	9	1,260	100.0	4,523	(²)	32,265	(²)	29	697
Jefferson.....	12	2,188	90.8	9,276	(²)	32,004	(²)	64	2,070
Johnson.....	7	439	77.2	1,417	(²)	3415	(²)	16	490
Lafayette.....	4	455	100.0	1,897	393	11	109	10	315
Lawrence.....	5	816	100.0	3,232	599	424	123	45	896
Lee.....	6	856	100.0	2,696	1,586	288	189	12	260
Lincoln.....	3	293	100.0	1,178	193	1	311	18	235
Little River.....	3	(x)	(x)	(x)	(x)	(x)	(x)	17	359
Logan.....	10	668	100.0	2,959	(²)	3615	(²)	34	439
Loroke.....	15	1,302	89.3	4,145	(²)	32,617	(²)	47	951
Madison.....	...	...	...	...	...	...	...	13	168
Marion.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	242
Miller.....	6	963	100.0	4,621	(²)	3750	(²)	45	1,796
Mississippi.....	16	3,425	100.0	11,494	(²)	38,060	(²)	46	1,262
Monroe.....	5	815	100.0	3,106	1,110	5	473	21	522
Montgomery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	203
Nevada.....	3	537	100.0	1,378	108	194	1,401	24	381
Newton.....	...	...	...	...	...	...	...	11	96
Ouachita.....	10	1,319	90.6	5,010	(²)	3936	(²)	39	1,030
Perry.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2	74
Phillips.....	11	2,328	97.2	9,422	3,661	378	1,517	22	849
Pike.....	4	191	92.7	756	(²)	3265	(²)	23	397
Poinsett.....	11	1,737	78.4	3,878	(²)	33,692	(²)	41	1,411
Polk.....	7	587	100.0	2,567	(²)	3770	(²)	31	566
Pope.....	10	1,380	100.0	5,833	580	123	427	36	610
Prairie.....	6	589	100.0	1,826	(²)	32,260	(²)	20	445
Pulaski.....	18	(x)	(x)	(x)	(x)	(x)	(x)	237	9,659
Randolph.....	4	607	70.3	1,824	(²)	3563	(²)	17	383
St. Francis.....	9	1,167	100.0	3,849	(²)	33,323	(²)	30	938
Saline.....	4	746	100.0	3,094	271	20	361	42	752
Scott.....	5	243	100.0	1,026	(²)	3311	(²)	19	270
Sevier.....	3	157	100.0	619	(²)	2208	(²)	15	178
Sebastian.....	17	3,841	95.5	18,010	(²)	31,578	(²)	117	3,509
Sevier.....	6	700	100.0	2,867	786	22	148	26	380
Sharp.....	1	(x)	(x)	(x)	(x)	(x)	(x)	20	168
Stone.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	37
Union.....	16	2,795	91.3	12,130	(²)	32,559	(²)	67	2,042
Van Buren.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	220
Washington.....	15	2,041	89.2	8,818	(²)	31,801	(²)	77	1,413
White.....	10	1,587	96.1	6,580	(²)	31,645	(²)	61	998
Woodruff.....	7	428	94.6	1,522	(²)	3,860	(²)	19	341
Yell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	26	371

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.09

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
California.....	1,492	699,721	96.2	2,713,242	(2)	3,729,401	(2)	14,297	593,421
Alameda.....	41	45,298	99.3	197,835	(2)	3,155,555	(2)	853	35,595
Alpine.....	...	...	...	...	...	...	...	...	...
Amador.....	6	1,298	100.0	4,601	(2)	32,091	(2)	...	3
Butte.....	21	5,538	98.2	20,231	(2)	37,109	(2)	100	3,226
Calaveras.....	7	627	100.0	1,762	169	367	691	19	430
Colusa.....	11	1,623	100.0	5,929	(2)	32,382	(2)	26	1,056
Contra Costa.....	29	23,374	97.5	65,040	(2)	324,281	(2)	265	12,494
Del Norte.....	8	1,504	100.0	4,872	(2)	32,881	(2)	19	821
El Dorado.....	9	1,873	100.0	5,784	(2)	33,313	(2)	37	1,005
Fresno.....	72	21,360	93.6	83,316	(2)	318,686	(2)	393	15,434
Glenn.....	10	1,890	100.0	6,300	(2)	32,844	(2)	19	936
Humboldt.....	22	7,258	100.0	24,747	(2)	312,760	(2)	99	4,296
Imperial.....	28	6,529	96.2	24,720	(2)	36,186	(2)	120	5,771
Inyo.....	14	2,069	100.0	7,162	(2)	33,238	(2)	41	1,735
Kern.....	58	19,903	96.8	80,371	(2)	325,262	(2)	346	14,632
Kings.....	17	3,797	94.0	12,955	(2)	36,598	(2)	53	1,731
Lake.....	11	1,467	100.0	4,571	(2)	32,777	(2)	29	1,001
Lassen.....	15	1,932	100.0	5,789	(2)	33,989	(2)	22	645
Los Angeles.....	198	249,534	97.2	977,926	(2)	3,290,807	(2)	5,787	248,488
Madera.....	14	3,019	98.2	12,330	(2)	32,868	(2)	64	1,818
Marin.....	12	4,482	100.0	17,765	(2)	36,975	(2)	85	3,698
Mariposa.....	5	714	100.0	2,702	(2)	3512	(2)	18	673
Mendocino.....	27	3,579	88.1	10,878	(2)	35,213	(2)	76	2,706
Merced.....	25	5,216	97.5	20,617	(2)	35,950	(2)	113	3,959
Modoc.....	7	1,149	100.0	3,796	(2)	32,008	(2)	16	646
Mono.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	432
Monterey.....	40	9,437	92.9	35,869	(2)	37,954	(2)	174	7,343
Napa.....	14	3,137	92.8	13,327	(2)	31,476	(2)	61	2,323
Nevada.....	13	2,319	88.4	6,759	(2)	33,761	(2)	37	1,345
Orange.....	31	12,256	80.9	47,706	(2)	34,329	(2)	392	14,129
Placer.....	17	3,465	98.6	13,608	(2)	32,718	(2)	78	2,882
Plumas.....	9	1,440	100.0	4,163	(2)	33,187	(2)	35	899
Riverside.....	46	11,772	93.3	47,961	(2)	310,926	(2)	361	12,373
Sacramento.....	28	16,524	96.5	70,239	(2)	314,138	(2)	319	13,785
San Benito.....	8	1,187	100.0	4,920	(2)	3786	(2)	19	722
San Bernardino.....	69	20,267	94.0	86,161	(2)	318,287	(2)	551	18,968
San Diego.....	69	37,852	99.0	135,733	(2)	356,237	(2)	650	25,563
San Francisco.....	17	39,235	99.9	158,200	(2)	313,398	(2)	552	32,259
San Joaquin.....	45	14,451	97.4	57,913	(2)	313,106	(2)	276	10,224
San Luis Obispo.....	25	4,094	100.0	17,272	(2)	33,200	(2)	116	3,988
San Mateo.....	22	12,729	100.0	60,990	(2)	31,897	(2)	218	11,400
Santa Barbara.....	32	7,166	95.8	29,647	(2)	34,490	(2)	180	7,221
Santa Clara.....	36	16,329	91.5	62,054	(2)	310,766	(2)	351	14,930
Santa Cruz.....	17	4,537	90.6	16,546	(2)	33,546	(2)	96	3,827
Shasta.....	13	4,975	100.0	18,530	(2)	38,878	(2)	84	4,111
Sierra.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	90
Siskiyou.....	21	3,463	100.0	10,722	(2)	36,283	(2)	53	2,070
Solano.....	27	8,007	100.0	23,959	(2)	37,513	(2)	110	5,597
Sonoma.....	35	6,964	99.2	30,951	(2)	34,634	(2)	177	6,274
Stanislaus.....	37	10,243	82.6	36,651	(2)	36,959	(2)	201	7,869
Sutter.....	12	3,220	70.7	9,040	402	332	1,945	31	962
Tehama.....	11	2,412	100.0	8,277	(2)	33,708	(2)	43	1,510
Trinity.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9	264
Tulare.....	48	12,287	88.3	43,989	(2)	311,886	(2)	203	6,098
Tuolumne.....	8	1,392	99.3	4,049	(2)	31,933	(2)	26	795
Ventura.....	41	6,916	91.7	29,250	(2)	36,053	(2)	155	5,630
Yolo.....	22	6,447	71.4	19,709	(2)	35,711	(2)	61	2,541
Yuba.....	6	1,572	100.0	5,295	(2)	32,359	(2)	42	1,590
Colorado.....	465	77,526	91.6	303,547	(2)	367,720	(2)	2,123	78,418
Adams.....	12	963	83.0	3,673	(2)	3792	(2)	66	2,161
Alamosa.....	11	1,901	94.6	6,152	(2)	31,961	(2)	18	840
Arapahoe.....	5	466	100.0	1,930	(2)	3666	(2)	69	2,574
Archuleta.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	146
Baca.....	11	1,428	(v)	(v)	(v)	(v)	(v)	12	413
Bent.....	3	320	100.0	1,469	(2)	3354	(2)	22	481
Boulder.....	18	2,100	86.2	8,294	(2)	31,676	(2)	96	2,664
Chaffee.....	9	(x)	(x)	(x)	(x)	(x)	(x)	34	796
Cheyenne.....	4	(x)	(x)	(x)	(x)	(x)	(x)	13	761
Clear Creek.....	4	344	100.0	1,209	211	329	53	20	442
Conejos.....	3	(x)	(x)	(x)	(x)	(x)	(x)	15	548
Costilla.....	2	(x)	(x)	(x)	(x)	(x)	(x)	5	120
Crowley.....	5	374	(v)	(v)	(v)	(v)	(v)	7	157
Custer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	189
Delta.....	9	802	100.0	3,901	(2)	3360	(2)	30	1,111
Denver.....	32	24,408	91.0	100,239	(2)	316,728	(2)	459	20,544
Dolores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	112
Douglas.....	3	209	100.0	903	(2)	3360	(2)	10	364
Eagle.....	4	251	100.0	967	(2)	3384	(2)	13	234
Elbert.....	5	234	100.0	949	(2)	3433	(2)	11	390

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS									
State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Colorado--Continued									
El Paso.....	11	3,287	92.6	14,954	(2)	32,578	(2)	115	3,992
Fremont.....	7	1,059	82.0	3,431	(2)	3,393	(2)	39	1,018
Garfield.....	13	1,117	90.2	4,472	(2)	31,004	(2)	29	1,030
Gilpin.....	...	...	...	...	...	...	...	3	(x)
Grand.....	7	730	100.0	2,682	(2)	31,684	(2)	28	666
Gunnison.....	4	325	100.0	1,500	(2)	2,61	(2)	13	498
Hinsdale.....	...	...	...	...	...	...	...	1	(x)
Huerfano.....	6	539	74.0	1,795	(2)	3,188	(2)	25	511
Jackson.....	3	188	100.0	755	(2)	2,335	(2)	7	170
Jefferson.....	1	1,008	100.0	3,942	(2)	32,496	(2)	78	2,569
Kiowa.....	5	352	76.4	1,217	(2)	3,183	(2)	7	320
Kit Carson.....	10	810	100.0	3,209	(2)	31,075	(2)	21	489
Lake.....	6	549	76.1	1,347	(2)	3,326	(2)	6	154
La Plata.....	5	1,775	100.0	7,922	(2) 137	...	671	21	567
Larimer.....	23	2,855	98.6	12,481	(2)	33,040	(2)	92	2,740
Las Animas.....	10	1,030	88.0	3,985	(2)	3,536	(2)	42	1,026
Lincoln.....	7	960	94.2	4,198	(2)	31,046	(2)	26	1,052
Logan.....	16	2,123	70.3	6,354	(2)	32,139	(2)	36	1,674
Mesa.....	11	2,168	85.6	8,127	(2)	32,387	(2)	52	1,970
Mineral.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	39
Moffat.....	8	1,247	84.1	3,665	(2)	31,318	(2)	24	758
Montezuma.....	5	1,324	100.0	4,049	(2) 406	723	624	11	701
Montrose.....	2	790	100.0	3,474	(2)	3,926	(2)	26	1,086
Morgan.....	12	1,402	90.4	5,701	(2)	31,762	(2)	42	2,307
Otero.....	17	1,435	78.2	5,029	(2)	3,889	(2)	44	1,398
Ouray.....	...	...	...	...	...	...	...	5	185
Park.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	228
Phillips.....	10	758	100.0	2,808	(2)	31,304	(2)	13	619
Pitkin.....	...	...	...	...	...	...	...	1	(x)
Prowers.....	12	2,858	90.6	13,759	(2)	32,135	(2)	25	877
Pueblo.....	17	3,137	84.1	11,763	(2)	31,721	(2)	98	3,844
Rio Blanco.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	386
Rio Grande.....	6	1,343	(v)	(v)	(v)	(v)	(v)	17	749
Routt.....	6	501	100.0	1,992	(2)	3,472	(2)	20	889
Saguache.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	340
San Juan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	133
San Miguel.....	2	(x)	(x)	(x)	(x)	(x)	(x)	6	185
Sedgwick.....	6	472	100.0	1,980	(2) 174	252	245	11	375
Summit.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	93
Teller.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	165
Washington.....	4	426	100.0	1,913	(2)	3,579	(2)	16	839
Weld.....	28	3,505	91.8	14,478	(2)	32,702	(2)	130	5,815
Yuma.....	11	789	100.0	3,253	(2)	31,019	(2)	27	871
Connecticut.....	118	197,820	79.5	459,373	(2)	3614,840	(2)	2,668	94,588
Fairfield.....	35	42,851	92.3	104,977	(2) 35,384	98,709	6,837	599	23,827
Hartford.....	23	49,314	99.3	159,599	(2)	3176,303	(2)	641	24,410
Litchfield.....	7	4,168	79.6	8,440	(2)	2,709	...	171	5,306
Middlesex.....	8	7,787	98.2	20,613	(2)	341,089	(2)	115	3,582
New Haven.....	27	80,045	(v)	(v)	(v)	(v)	(v)	692	24,508
New London.....	14	12,559	* 100.0	34,946	17,345	21,480	593	246	7,216
Tolland.....	1	(x)	(x)	(x)	(x)	(x)	(x)	81	2,153
Windham.....	3	(x)	(x)	(x)	(x)	(x)	(x)	123	3,586
Delaware.....	41	16,635	96.7	74,253	(2)	343,244	(2)	434	16,382
Kent.....	14	2,344	97.4	10,239	(2)	35,349	(2)	70	1,819
New Castle.....	8	10,309	100.0	48,935	7,108	23,016	537	228	11,521
Sussex.....	19	3,982	87.6	15,079	(2)	37,234	(2)	136	3,042
District of Columbia.....	10	27,720	100.0	121,750	(2)	379,274	(2)	429	36,129
Florida.....	543	202,255	92.6	706,233	(2)	3238,712	(2)	3,950	134,251
Alachua.....	14	2,926	91.4	11,225	(2)	33,779	(2)	80	2,766
Baker.....	5	393	100.0	1,829	(2)	3,405	(2)	10	170
Bay.....	11	6,576	72.3	26,191	(2)	39,165	(2)	58	2,213
Bradford.....	5	904	87.3	3,512	(2)	3,849	(2)	14	518
Brevard.....	12	1,790	100.0	8,213	(2)	31,340	(2)	76	2,096
Broward.....	15	17,320	100.0	49,746	(2)	323,570	(2)	135	5,122
Calhoun.....	3	474	100.0	1,973	343	...	225	10	241
Charlotte.....	4	318	100.0	1,467	129	3	100	8	316
Citrus.....	5	482	100.0	2,296	144	45	142	23	568
Clay.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27	640
Collier.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	458
Columbia.....	9	1,682	87.1	6,822	(2)	31,633	(2)	36	1,349
Dade.....	29	31,402	96.4	119,745	(2)	321,606	(2)	566	27,124
De Soto.....	6	489	100.0	1,950	358	94	197	21	396
Dixie.....	3	520	100.0	2,746	117	20	124	12	440
Duval.....	22	43,806	87.5	94,827	(2)	351,353	(2)	339	12,466

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.11

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage ²	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Florida--Continued									
Escambia.....	15	4,949	92.0	20,667	(2)	35,357	(2)	33	3,525
Flagler.....	5	219	100.0	928	(2)	3,570	(2)	1	487
Franklin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	2	190
Gadsden.....	1	1,108	100.0	4,151	(2)	1,899	(2)	31	927
Gilchrist.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	142
Glades.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1	188
Gulf.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2	233
Hamilton.....	3	264	100.0	1,140	354	53	51	18	325
Hardee.....	6	546	100.0	2,415	(2)	2,224	(2)	22	598
Hendry.....	4	609	100.0	2,556	244	8	527	5	213
Hernando.....	4	413	100.0	1,830	(2)	3,363	(2)	17	661
Highlands.....	6	898	100.0	4,072	(2)	3,285	(2)	26	589
Hillsborough.....	26	22,014	85.5	67,626	(2)	340,482	(2)	359	11,526
Holmes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	361
Indian River.....	4	590	100.0	2,562	(2)	3,212	(2)	32	1,225
Jackson.....	8	1,367	100.0	5,771	(2)	21,849	(2)	44	710
Jefferson.....	6	592	100.0	2,417	(2)	902	(2)	23	430
Lafayette.....	...	...	...	...	...	...	...	5	109
Lake.....	16	2,137	100.0	3,899	(2)	31,963	(2)	37	2,329
Lee.....	9	1,420	94.6	6,260	(2)	893	(2)	45	1,368
Leon.....	9	2,199	92.2	8,549	(2)	32,293	(2)	53	2,451
Levy.....	9	906	100.0	5,539	(2)	3,912	(2)	34	752
Liberty.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	35
Madison.....	6	695	100.0	2,404	(2)	3,828	(2)	21	521
Manatee.....	8	1,612	79.2	5,789	(2)	31,281	(2)	56	1,711
Marion.....	11	1,338	100.0	6,675	(2)	31,433	(2)	57	1,989
Martin.....	5	568	100.0	2,501	(2)	3,469	(2)	24	462
Monroe.....	6	864	100.0	4,173	(2)	3,648	(2)	19	599
Nassau.....	6	713	100.0	3,045	(2)	31,367	(2)	36	1,061
Okaloosa.....	3	648	100.0	2,781	542	...	171	26	683
Okeechobee.....	3	261	100.0	1,076	73	65	112	11	357
Orange.....	16	6,341	94.7	25,169	(2)	39,633	(2)	123	5,110
Osceola.....	6	848	100.0	3,929	(2)	3,779	(2)	39	652
Palm Beach.....	23	5,648	97.1	24,441	(2)	26,738	(2)	174	5,672
Pasco.....	7	910	100.0	3,996	(2)	31,373	(2)	41	538
Pinellas.....	23	5,435	93.7	25,061	(2)	32,396	(2)	206	7,377
Polk.....	35	5,867	94.6	23,607	(2)	38,428	(2)	178	5,762
Putnam.....	11	2,184	100.0	9,969	(2)	32,534	(2)	32	1,434
St. Johns.....	8	1,392	100.0	6,144	(2)	31,972	(2)	53	1,389
St. Lucie.....	7	1,413	100.0	6,338	(2)	31,234	(2)	28	1,331
Santa Rosa.....	3	471	100.0	1,985	522	4	104	27	526
Sarasota.....	7	1,211	92.0	4,966	303	396	205	34	1,666
Seminole.....	10	1,776	100.0	8,166	(2)	32,512	(2)	32	1,098
Sumter.....	3	296	100.0	1,273	266	35	112	28	596
Suwannee.....	6	1,116	100.0	4,628	(2)	31,713	(2)	24	659
Taylor.....	6	700	100.0	3,098	(2)	3,512	(2)	25	839
Union.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1	15
Volusia.....	18	3,330	100.0	16,310	(2)	33,238	(2)	141	4,609
Wakulla.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	180
Walton.....	7	1,683	(v)	(v)	(v)	(v)	(v)	2	654
Washington.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	180
Georgia.....	572	147,965	95.1	604,232	(2)	3,169,323	(2)	4,148	120,295
Appling.....	5	662	100.0	2,907	(2)	3,728	(2)	17	571
Atkinson.....	...	...	...	...	...	...	...	13	161
Bacon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	232
Baker.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	53
Baldwin.....	4	686	100.0	3,403	(2)	3,376	(2)	15	532
Banks.....	...	...	...	...	...	...	...	6	52
Barrow.....	3	442	100.0	1,765	423	49	260	27	526
Bartow.....	6	1,449	100.0	5,887	(2)	31,825	(2)	41	996
Ben Hill.....	6	1,100	100.0	4,756	(2)	31,570	(2)	18	524
Berrien.....	3	619	100.0	2,349	(2)	31,023	(2)	23	440
Bibb.....	12	5,594	99.5	24,313	1,403	2,168	1,562	118	4,266
Bleckley.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	287
Brantley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	212
Brooks.....	7	648	70.3	1,957	(2)	3,615	(2)	71	411
Bryan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	407
Bulloch.....	6	1,099	(v)	(v)	(v)	(v)	(v)	48	1,057
Burke.....	9	884	93.8	3,322	(2)	31,047	(2)	18	427
Butts.....	3	653	100.0	2,787	274	75	312	11	234
Calhoun.....	...	...	...	...	...	...	...	12	155
Camden.....	3	(x)	(x)	(x)	(x)	(x)	(x)	15	489
Candler.....	3	345	100.0	1,576	289	220	33	1	115
Carroll.....	7	1,588	100.0	7,053	(2)	3,891	(2)	41	1,111
Catoosa.....	...	...	...	...	...	...	...	13	358
Charlton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	305
Chatham.....	17	13,615	97.6	41,240	(2)	331,554	(2)	244	6,985
Chattahoochee.....	...	...	...	...	...	...	...	4	(x)
Chattooga.....	1	(x)	(x)	(x)	(x)	(x)	(x)	26	740

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Georgia—Continued									
Cherokee.....	4	889	100.0	3,943	182	65	237	28	470
Clarke.....	10	2,409	78.0	8,035	(²)	33,466	(²)	43	2,171
Clay.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	74
Clayton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	30	689
Clinch.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	259
Cobb.....	7	2,204	100.0	10,241	(²)	31,808	(²)	76	2,132
Coffee.....	6	1,053	100.0	4,489	(²)	31,234	(²)	27	705
Colquitt.....	7	1,366	84.8	4,011	(²)	32,511	(²)	31	1,154
Columbia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Cook.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	427
Covert.....	8	1,306	91.2	4,628	(²)	3775	(²)	28	793
Crawford.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	151
Crisp.....	5	892	100.0	4,135	(²)	3599	(²)	26	798
Dade.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	86
Dawson.....	...	...	...	...	...	...	...	8	72
Decatur.....	7	1,175	99.1	5,125	(²)	31,132	(²)	31	936
De Kalb.....	8	9,631	100.0	47,805	(²)	321,361	(²)	117	4,772
Dodge.....	4	660	75.4	2,095	289	12	214	20	365
Dooly.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	399
Dougherty.....	9	2,512	99.4	9,834	(²)	32,203	(²)	40	2,129
Douglas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	180
Early.....	5	745	100.0	3,204	(²)	3902	(²)	15	426
Echols.....	...	...	...	...	...	...	...	2	(x)
Effingham.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	333
Elbert.....	7	1,154	80.5	4,104	(²)	31,045	(²)	28	469
Emanuel.....	5	656	100.0	3,088	(²)	3604	(²)	43	514
Evans.....	4	519	100.0	2,309	(²)	3537	(²)	12	176
Fannin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	292
Fayette.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	145
Floyd.....	10	3,033	99.4	15,614	(²)	32,658	(²)	70	2,370
Forsyth.....	...	...	...	...	...	...	...	16	157
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	429
Fulton.....	16	20,414	98.2	89,322	(²)	310,855	(²)	486	22,325
Gilmer.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	172
Glascock.....	...	...	...	...	...	...	...	2	(x)
Glynn.....	10	2,904	90.2	11,497	(²)	35,988	(²)	44	2,552
Gordon.....	3	602	100.0	2,666	207	105	212	22	509
Grady.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	616
Greene.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	438
Gwinnett.....	4	979	100.0	4,384	(²)	31,025	(²)	70	911
Habersham.....	4	763	100.0	3,163	350	171	342	35	627
Hall.....	8	2,560	100.0	12,062	(²)	32,351	(²)	63	1,512
Hancock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	190
Haralson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	466
Harris.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	286
Hart.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	363
Heard.....	...	...	...	...	...	...	...	7	113
Henry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	415
Houston.....	3	478	100.0	2,229	203	17	149	23	847
Irwin.....	...	...	...	...	...	...	...	10	216
Jackson.....	4	652	100.0	2,861	(²)	3802	(²)	38	543
Jasper.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	173
Jeff Davis.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	195
Jefferson.....	6	779	100.0	3,324	(²)	3886	(²)	38	611
Jenkins.....	3	309	100.0	1,567	177	...	52	11	226
Johnson.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	120
Jones.....	3	377	100.0	1,474	(x)	80	220	13	199
Lamar.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	366
Lanier.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	144
Laurens.....	8	1,313	100.0	5,463	(²)	3995	(²)	39	937
Lee.....	...	...	...	...	...	...	...	7	73
Liberty.....	3	712	100.0	3,388	229	...	370	20	627
Lincoln.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	185
Long.....	...	...	...	...	...	...	...	13	123
Lowndes.....	7	1,128	87.8	4,401	(²)	31,023	(²)	54	1,568
Lumpkin.....	...	...	...	...	...	...	...	18	256
Madison.....	4	546	100.0	2,597	265	...	193	16	450
Madison.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	190
Madison.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	414
Madison.....	...	...	...	...	...	...	...	13	172
Marion.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	70
Martinez.....	4	451	100.0	1,907	200	29	240	18	377
Miller.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	146
MITCHELL.....	1	1,107	88.9	4,429	(²)	31,212	(²)	23	813
Monroe.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	312
Montgomery.....	...	...	...	...	...	...	...	13	176
Morgan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	434
Murray.....	...	...	...	...	...	...	...	21	444
Muskegon.....	8	4,866	100.0	19,006	(²)	33,243	(²)	88	4,483
Newton.....	5	872	100.0	3,783	505	100	315	18	653

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Georgia—Continued									
Oconee.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	11	150
Oglethorpe.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	204
Paulding.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	267
Peach.....	4	680	100.0	3,209	(2)	³ 601	(2)	16	558
Pickens.....	5	1,299	100.0	4,271	(2)	³ 715	(2)	13	232
Pierce.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	5	81
Pike.....	1	(x)	(x)	(x)	(x)	(x)	(x)	14	189
Polk.....	5	1,054	100.0	4,546	(2)	³¹ ,038	(2)	28	911
Pulaski.....	5	804	77.6	3,048	(2)	³ 333	(2)	12	271
Putnam.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	252
Quitman.....	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Rabun.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	165
Randolph.....	5	816	72.4	2,187	(2)	³ 579	(2)	13	359
Richmond.....	10	4,292	87.5	16,937	(2)	³³ ,128	(2)	111	3,960
Rockdale.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	141
Schley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	90
Screven.....	1	536	82.1	1,963	(2)	³ 438	(2)	20	207
Seminole.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	339
Spalding.....	9	1,883	85.4	7,331	(2)	³¹ ,148	(2)	37	1,366
Stephens.....	5	940	100.0	4,027	(2)	³ 922	(2)	27	398
Stewart.....	3	349	100.0	1,422	142	³ 53	422	12	354
Suwanee.....	8	1,307	90.0	4,811	(2)	³¹ ,335	(2)	29	879
Talbot.....	3	370	100.0	1,696	(2)	³ 354	(2)	9	186
Taliaferro.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	92
Tattnall.....	4	459	93.5	2,052	283	25	...	30	537
Taylor.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	142
Telfair.....	3	406	100.0	1,891	198	7	16	24	654
Terrell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	610
Thomas.....	5	1,013	100.0	4,404	(2)	³¹ ,192	(2)	50	1,256
Tift.....	8	1,495	72.0	4,626	(2)	³¹ ,575	(2)	31	930
Toombs.....	7	1,112	90.5	4,486	(2)	³ 813	(2)	26	531
Towns.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	5	43
Treutlen.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	139
Troup.....	10	2,294	87.6	8,511	(2)	³¹ ,975	(2)	60	1,911
Turner.....	3	451	100.0	1,936	276	...	222	16	409
Twiggs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	129
Union.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	10	171
Upson.....	6	844	100.0	3,869	(2)	³ 992	(2)	27	818
Walker.....	10	2,432	100.0	12,255	(2)	³³ ,534	(2)	43	1,125
Walton.....	4	931	100.0	3,667	664	171	429	23	494
Ware.....	9	2,092	98.6	10,035	(2)	³¹ ,782	(2)	51	1,312
Warren.....	4	450	100.0	2,029	(2)	³ 401	(2)	9	229
Washington.....	5	675	100.0	2,982	(2)	³ 721	(2)	29	559
Wayne.....	5	1,050	71.4	3,512	(2)	³¹ ,064	(2)	21	288
Webster.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	6	113
Wheeler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	105
White.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	9	88
Whitfield.....	8	2,033	70.3	6,199	(2)	³¹ ,278	(2)	56	1,134
Wilcox.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	199
Wilkes.....	4	604	100.0	2,723	(2)	³ 705	(2)	11	275
Wilkinson.....	3	302	100.0	1,277	(2)	³ 406	(2)	13	180
Worth.....	3	471	100.0	1,987	(2)	³ 728	(2)	11	283
Idaho.....	371	49,674	93.9	156,777	(2)	³⁷³ ,433	(2)	1,009	36,068
Ada.....	17	7,524	100.0	26,762	(2)	³¹⁶ ,622	(2)	97	4,194
Adams.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	315
Bannock.....	16	2,531	96.0	8,408	(2)	³² ,828	(2)	65	2,399
Bear Lake.....	5	487	100.0	1,875	(2)	³ 430	(2)	15	435
Benewah.....	6	477	100.0	1,630	255	106	414	15	523
Bingham.....	11	1,280	100.0	4,558	(2)	³¹ ,425	(2)	35	1,075
Blaine.....	8	583	70.1	1,375	(2)	³ 342	(2)	11	422
Boise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	114
Bonner.....	11	939	100.0	3,185	(2)	³¹ ,393	(2)	23	548
Bonneville.....	15	3,281	87.3	9,161	(2)	³³ ,850	(2)	42	1,657
Boundary.....	7	490	100.0	1,614	(2)	³ 875	(2)	11	351
Butte.....	3	170	100.0	587	(2)	³ 194	(2)	8	167
Canas.....	4	178	100.0	457	(2)	³ 356	(2)	1	(x)
Canyon.....	24	3,814	89.5	10,825	(2)	³⁴ ,587	(2)	77	3,481
Caribou.....	5	404	100.0	1,428	(2)	³ 524	(2)	7	276
Cassia.....	13	1,671	83.1	4,769	(2)	³¹ ,192	(2)	33	1,120
Clark.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Clearwater.....	6	576	100.0	1,727	480	220	510	7	200
Custer.....	7	456	(v)	(v)	(v)	(v)	(v)	11	146
Elmore.....	9	841	100.0	2,844	(2)	³¹ ,253	(2)	26	557
Franklin.....	7	736	100.0	2,732	(2)	³ 923	(2)	17	410
Fremont.....	8	647	70.0	2,285	(2)	³ 620	(2)	31	764
Gem.....	7	584	100.0	1,928	(2)	³ 738	(2)	17	336
Gooding.....	8	935	100.0	3,305	(2)	³ 954	(2)	17	531
Idaho.....	8	944	100.0	2,732	(2)	³² ,104	(2)	21	472
Jefferson.....	6	370	77.3	1,010	80	290	107	21	665

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations	
	Total		Reporting number of gallons sold				Number	Sales, entire year
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ^a	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand dollars)
Idaho--Continued								
Jerome.....	6	536	100.0	1,793	(2)	3849	(2)	16 681
Kootenai.....	14	1,654	100.0	6,298	(2)	2,042	(2)	48 1,800
Latah.....	20	1,790	98.2	5,299	(2)	3,893	(2)	25 904
Lemhi.....	7	526	90.0	1,971	(2)	3,628	(2)	10 259
Levi.....	8	586	70.4	954	261	215	373	4 152
Lincoln.....	5	422	100.0	1,703	(2)	3,211	(2)	7 303
Madison.....	5	513	100.0	1,776	(2)	3,545	(2)	16 454
Minidoka.....	4	399	100.0	1,082	(2)	3,726	(2)	17 439
Nez Perce.....	14	2,985	70.2	6,425	(2)	3,985	(2)	42 2,295
Oneida.....	5	333	100.0	1,186	(2)	3,393	(2)	9 220
Oryhee.....	5	345	100.0	1,076	(2)	3,455	(2)	11 409
Payette.....	3	424	100.0	1,329	(2)	3,654	(2)	31 1,146
Power.....	4	353	100.0	1,112	(2)	3,526	(2)	13 290
Shoshone.....	11	1,613	100.0	4,749	(2)	3,102	(2)	31 1,156
Teton.....	4	276	100.0	952	(2)	3,291	(2)	5 99
Twin Falls.....	21	4,898	96.8	16,356	(2)	38,037	(2)	73 3,240
Valley.....	9	874	100.0	2,578	(2)	31,448	(2)	12 478
Washington.....	9	953	100.0	3,312	(2)	31,215	(2)	12 410
Yellowstone National Park (part) ².....	...	...	...	...	...	...	...	...
Illinois.....	1,725	476,621	92.2	1,610,632	(2)	3,584,732	(2)	9,164 392,505
Adams.....	16	3,092	97.4	11,568	(2)	33,384	(2)	95 3,263
Alexander.....	8	1,062	100.0	4,735	(2)	31,393	(2)	28 1,368
Bond.....	7	556	100.0	2,385	(2)	3,542	(2)	30 494
Boone.....	8	961	78.9	3,181	(2)	31,022	(2)	33 1,468
Brown.....	5	271	100.0	1,229	(2)	3,316	(2)	15 455
Bureau.....	23	2,912	85.2	9,494	(2)	33,267	(2)	82 2,385
Calhoun.....	3	254	100.0	805	(2)	3,357	(2)	15 281
Carroll.....	14	1,204	72.8	3,062	(2)	31,337	(2)	34 1,860
Cass.....	9	1,264	(v)	(v)	(v)	(v)	(v)	34 1,009
Champaign.....	38	5,146	97.6	20,000	(2)	36,820	(2)	123 5,354
Christian.....	22	2,444	96.1	9,859	(2)	32,487	(2)	81 2,818
Clark.....	13	1,446	82.6	4,804	(2)	31,254	(2)	32 1,390
Clay.....	13	2,119	78.5	6,173	(2)	31,718	(2)	40 1,151
Clinton.....	9	1,092	83.0	3,173	(2)	31,047	(2)	33 924
Coles.....	24	2,966	94.5	11,751	(2)	32,932	(2)	69 2,453
Cook.....	144	216,217	92.4	672,655	(2)	321,792	(2)	2,691 152,311
Crawford.....	7	1,389	100.0	4,255	(2)	31,137	(2)	41 1,252
Cumberland.....	6	512	(v)	(v)	(v)	(v)	(v)	16 412
De Kalb.....	22	3,867	78.4	11,746	(2)	34,209	(2)	67 3,281
De Witt.....	16	2,298	93.3	7,099	(2)	32,599	(2)	35 1,104
Douglas.....	22	1,655	95.4	6,523	(2)	31,683	(2)	44 995
Du Page.....	16	3,126	86.3	10,397	(2)	36,026	(2)	153 6,759
Eagar.....	13	1,844	100.0	7,395	(2)	32,883	(2)	48 1,816
Edwardsville.....	8	553	72.9	1,321	(2)	3,692	(2)	21 1,656
Effingham.....	18	1,990	91.6	7,269	(2)	31,664	(2)	41 1,359
Fayette.....	14	1,925	71.0	4,887	(2)	31,154	(2)	41 1,179
Ford.....	10	3,051	100.0	15,868	(2)	34,475	(2)	42 2,023
Franklin.....	16	2,140	92.0	8,047	(2)	31,701	(2)	87 2,330
Fulton.....	22	2,231	96.2	8,753	(2)	32,238	(2)	86 2,699
Gallatin.....	5	354	100.0	1,393	(2)	3,561	(2)	26 836
Greene.....	16	1,978	100.0	7,801	(2)	31,968	(2)	33 1,003
Grundy.....	14	2,127	70.0	5,899	(2)	31,497	(2)	44 1,322
Hamilton.....	5	354	100.0	2,349	(2)	3,635	(2)	24 476
Hancock.....	25	2,714	81.8	8,660	(2)	32,990	(2)	60 1,098
Hardin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10 189
Henderson.....	4	(x)	(x)	(x)	(x)	(x)	(x)	22 917
Henry.....	23	2,010	83.2	7,138	(2)	31,675	(2)	74 2,467
Iroquois.....	25	3,212	90.2	11,610	(2)	33,595	(2)	69 2,381
Jackson.....	15	3,416	96.5	14,651	(2)	32,358	(2)	68 1,826
Jasper.....	5	483	100.0	2,017	(2)	3,541	(2)	28 583
Jefferson.....	9	2,468	100.0	11,421	(2)	32,159	(2)	51 1,543
Jersey.....	6	851	100.0	3,595	(2)	3,950	(2)	19 671
Jo Daviess.....	14	919	100.0	3,412	(2)	31,513	(2)	35 1,558
Johnson.....	4	462	100.0	2,161	(2)	3,230	(2)	17 324
Kane.....	33	7,761	92.6	28,071	(2)	38,834	(2)	179 9,958
Kankakee.....	20	4,080	79.8	14,184	(2)	33,367	(2)	98 4,569
Kendall.....	6	514	100.0	2,092	(2)	3,739	(2)	17 722
Knox.....	22	3,103	97.8	12,950	(2)	33,994	(2)	89 2,836
Lake.....	28	8,118	98.3	28,890	(2)	318,375	(2)	220 10,585
La Salle.....	44	8,959	95.0	32,566	(2)	312,672	(2)	151 5,297
Lawrence.....	8	927	100.0	4,106	(2)	3,717	(2)	48 2,472
Lee.....	16	1,549	70.5	4,323	(2)	31,510	(2)	52 2,361
Livingston.....	31	3,032	99.2	12,253	(2)	33,038	(2)	71 2,175
Logan.....	20	2,340	100.0	9,569	(2)	33,063	(2)	56 1,805
McDonough.....	23	2,534	95.5	10,076	(2)	33,291	(2)	58 1,385
Mclennan.....	13	2,040	88.1	5,830	(2)	33,648	(2)	85 3,875
McLeann.....	35	5,081	100.0	20,647	(2)	33,343	(2)	122 5,496
Macon.....	25	6,755	93.7	25,691	(2)	36,658	(2)	150 6,388
Macoupin.....	23	2,290	81.2	7,745	(2)	32,053	(2)	79 2,310

See footnote at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage ^a	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Illinois—Continued									
Madison.....	30	7,001	90.6	24,817	(2)	36,879	(2)	239	9,390
Marion.....	20	2,665	99.2	9,681	(2)	33,428	(2)	90	3,113
Marshall.....	13	1,565	86.4	4,412	(2)	31,452	(2)	25	678
Mason.....	15	1,126	100.0	5,993	(2)	31,420	(2)	38	1,043
Massac.....	6	778	100.0	3,496	(2)	373	(2)	17	611
Memard.....	9	858	90.8	3,491	(2)	31,195	(2)	15	359
Mercer.....	14	1,047	96.6	3,866	(2)	31,979	(2)	35	1,523
Monroe.....	4	461	100.0	1,818	(2)	3617	(2)	9	275
Montgomery.....	23	2,016	71.2	5,782	(2)	31,209	(2)	64	1,633
Morgan.....	15	2,045	93.7	8,319	(2)	32,150	(2)	55	2,257
Moultrie.....	11	848	91.7	3,101	(2)	31,013	(2)	28	1,028
Ogle.....	28	3,432	74.6	9,182	(2)	32,955	(2)	69	2,182
Peoria.....	19	8,498	97.1	28,810	(2)	35,530	(2)	197	8,614
Perry.....	8	730	100.0	3,043	(2)	3648	(2)	45	1,160
Piatt.....	18	1,115	81.9	3,608	(2)	31,508	(2)	24	1,094
Pike.....	21	1,819	95.2	7,714	(2)	32,007	(2)	47	1,067
Pope.....	2	(x)	(x)	(x)	(x)	(x)	(x)	4	68
Pulaski.....	4	286	100.0	1,029	(2)	3112	(2)	20	324
Putnam.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	155
Randolph.....	18	2,279	85.1	7,730	(2)	31,992	(2)	55	1,541
Richland.....	8	1,052	100.0	4,092	(2)	31,476	(2)	25	767
Rock Island.....	18	4,827	96.0	16,437	(2)	32,652	(2)	173	7,345
St. Clair.....	24	10,050	95.9	36,988	(2)	311,006	(2)	241	9,785
Saline.....	15	1,967	99.2	9,017	(2)	31,523	(2)	59	1,746
Sangamon.....	36	7,385	91.8	27,627	(2)	35,204	(2)	191	8,047
Schuyler.....	6	1,043	100.0	4,338	(2)	31,118	(2)	20	458
Scott.....	4	360	100.0	1,410	(2)	3426	(2)	16	345
Shelby.....	21	1,709	98.2	6,732	(2)	32,222	(2)	48	1,049
Stark.....	9	868	100.0	3,170	(2)	31,376	(2)	16	483
Stephenson.....	21	3,855	(v)	(v)	(v)	(v)	(v)	65	2,071
Tazewell.....	25	10,952	93.0	55,926	(2)	310,640	(2)	97	3,784
Union.....	11	1,296	78.2	3,904	(2)	3802	(2)	29	914
Vermilion.....	33	4,483	95.4	16,350	(2)	32,409	(2)	142	4,851
Wabash.....	9	1,299	95.7	5,261	(2)	31,533	(2)	26	713
Warren.....	12	1,360	88.8	5,246	(2)	32,007	(2)	48	1,958
Washington.....	8	649	(v)	(v)	(v)	(v)	(v)	23	900
Wayne.....	7	917	100.0	3,274	(2)	31,480	(2)	38	1,522
White.....	14	1,695	100.0	4,167	(2)	32,188	(2)	50	1,468
Whiteside.....	23	5,264	92.4	18,085	(2)	36,848	(2)	70	2,750
Will.....	22	8,614	98.4	27,006	(2)	310,012	(2)	188	6,585
Williamson.....	12	2,010	100.0	8,580	(2)	31,634	(2)	81	2,119
Winnebago.....	28	13,697	98.5	34,552	(2)	326,006	(2)	188	8,104
Woodford.....	13	1,756	83.1	5,685	(2)	31,838	(2)	31	839
Indiana.....	1,083	275,094	96.5	995,271	(2)	3,991,003	(2)	5,745	208,141
Adams.....	12	1,782	70.1	4,455	(2)	31,514	(2)	34	1,240
Allen.....	24	12,551	95.7	43,521	(2)	315,655	(2)	242	10,728
Bartholomew.....	14	1,870	100.0	7,601	(2)	32,489	(2)	62	1,927
Benton.....	14	1,318	100.0	4,909	(2)	32,407	(2)	27	564
Blackford.....	7	686	100.0	2,549	(2)	3978	(2)	31	803
Boone.....	10	1,086	72.4	3,460	(2)	31,052	(2)	53	1,974
Brown.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	101
Carroll.....	12	1,510	(v)	(v)	(v)	(v)	(v)	24	894
Cass.....	15	2,200	85.4	7,074	(2)	32,902	(2)	71	2,296
Clark.....	8	1,050	100.0	3,982	(2)	31,163	(2)	62	2,397
Clay.....	8	1,001	100.0	4,123	(2)	31,374	(2)	47	1,366
Clinton.....	17	2,552	90.6	3,536	(2)	32,613	(2)	48	1,646
Crawford.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	567
Daviess.....	8	1,228	100.0	5,615	(2)	3976	(2)	38	1,173
Dearborn.....	12	2,518	93.9	9,536	(2)	35,901	(2)	34	1,758
Decatur.....	10	968	89.2	3,884	(2)	3748	(2)	21	999
DeKalb.....	13	1,691	95.9	6,244	(2)	31,735	(2)	47	1,551
Delaware.....	16	5,025	90.0	20,078	(2)	33,952	(2)	105	3,905
Dubois.....	10	1,615	94.4	6,932	(2)	31,216	(2)	36	1,013
Elkhart.....	21	5,469	97.0	18,970	(2)	35,911	(2)	144	5,289
Fayette.....	5	799	100.0	2,221	(2)	31,031	(2)	25	1,191
Floyd.....	5	1,480	90.2	6,062	(2)	31,060	(2)	62	2,312
Fountain.....	13	1,290	100.0	5,350	(2)	31,440	(2)	44	1,302
Franklin.....	6	314	100.0	1,284	(2)	3406	(2)	25	839
Fulton.....	12	1,386	100.0	5,444	(2)	31,917	(2)	49	1,361
Gibson.....	13	1,617	88.4	6,068	(2)	31,503	(2)	57	1,576
Grant.....	21	4,169	100.0	15,604	(2)	32,904	(2)	99	3,381
Greene.....	13	1,399	100.0	6,031	(2)	31,399	(2)	58	1,618
Hamilton.....	10	887	79.2	3,083	(2)	3891	(2)	57	1,891
Hancock.....	8	715	93.3	3,000	(2)	3948	(2)	28	1,049
Harrison.....	8	844	100.0	3,322	(2)	31,037	(2)	23	433
Hendricks.....	12	1,391	86.4	5,195	(2)	31,280	(2)	43	1,417
Henry.....	15	1,989	89.6	7,106	(2)	32,328	(2)	73	2,332
Howard.....	11	2,826	100.0	10,333	(2)	32,687	(2)	80	2,902
Huntington.....	12	1,627	100.0	6,271	(2)	32,174	(2)	64	2,350

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ²	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Indiana—Continued									
Jackson.....	15	1,913	100.0	8,678	(2)	31,614	(2)	56	1,583
Jasper.....	12	1,506	100.0	5,948	(2)	32,214	(2)	31	995
Jay.....	10	1,374	100.0	5,413	(2)	31,480	(2)	49	1,326
Jefferson.....	8	1,075	100.0	4,229	(2)	31,382	(2)	34	797
Jennings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	647
Johnson.....	11	1,156	74.0	3,678	(2)	31,146	(2)	41	1,414
Yazoo.....	14	2,410	94.8	9,673	(2)	31,430	(2)	85	2,346
Kosciusko.....	23	2,715	100.0	10,079	(2)	33,674	(2)	66	1,980
Lagrange.....	11	1,052	75.8	3,460	(2)	31,417	(2)	22	651
Lake.....	32	66,811	99.2	218,286	(2)	3135,888	(2)	393	15,801
La Porte.....	21	4,883	100.0	17,652	(2)	37,504	(2)	116	3,970
Lawrence.....	11	1,415	91.7	5,369	(2)	31,325	(2)	56	1,945
Madison.....	30	4,880	93.2	17,269	(2)	36,432	(2)	159	4,930
Marion.....	31	36,185	99.5	139,413	(2)	350,199	(2)	554	30,290
Marshall.....	13	2,360	100.0	8,999	(2)	33,059	(2)	60	2,199
Martin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	18	542
Miami.....	14	1,711	88.7	6,019	(2)	31,892	(2)	61	1,911
Monroe.....	10	2,072	100.0	8,833	(2)	32,082	(2)	46	1,823
Montgomery.....	18	1,886	100.0	8,283	(2)	32,089	(2)	55	1,614
Morgan.....	14	1,142	100.0	5,038	(2)	31,471	(2)	48	1,345
Newton.....	11	1,561	100.0	5,918	(2)	32,512	(2)	44	1,043
Noble.....	17	1,645	97.3	5,865	(2)	32,088	(2)	52	2,074
Ohio.....	...	...	...	...	...	...	...	5	210
Orange.....	6	895	100.0	3,624	(2)	31,060	(2)	32	748
Owen.....	5	430	100.0	1,840	(2)	3494	(2)	21	576
Parke.....	7	482	100.0	2,238	(2)	3434	(2)	46	798
Perry.....	3	(x)	(x)	(x)	(x)	(x)	(x)	23	525
Pike.....	5	647	100.0	2,388	(2)	32,921	(2)	25	490
Porter.....	15	2,892	100.0	12,843	(2)	34,293	(2)	70	1,975
Posey.....	10	920	100.0	3,275	(2)	31,787	(2)	35	801
Pulaski.....	11	1,263	90.3	4,425	(2)	31,752	(2)	25	710
Putnam.....	18	1,538	100.0	6,473	(2)	31,549	(2)	40	1,021
Randolph.....	14	1,480	100.0	5,796	(2)	31,279	(2)	43	1,724
Ripley.....	10	886	79.7	3,127	(2)	31,878	(2)	34	985
Rush.....	12	1,404	93.1	5,647	(2)	31,422	(2)	28	1,061
St. Joseph.....	26	12,338	97.4	39,360	(2)	313,654	(2)	256	11,675
Scott.....	8	713	84.2	1,941	(2)	31,294	(2)	24	715
Shelby.....	16	3,704	79.8	13,077	(2)	33,364	(2)	49	1,693
Spencer.....	4	(x)	(x)	(x)	(x)	(x)	(x)	33	822
Starke.....	8	1,042	100.0	3,907	(2)	31,626	(2)	25	835
Steuhen.....	10	1,273	100.0	5,393	(2)	31,969	(2)	47	1,355
Sullivan.....	11	1,167	87.7	4,601	(2)	3744	(2)	49	1,073
Switzerland.....	1	(x)	(x)	(x)	(x)	(x)	(x)	20	287
Tippecanoe.....	17	3,822	100.0	14,875	(2)	33,525	(2)	84	3,565
Tipton.....	8	1,179	100.0	4,021	(2)	31,462	(2)	26	849
Union.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	450
Vanderburgh.....	13	6,346	94.5	25,056	(2)	33,490	(2)	153	6,667
Vermillion.....	6	589	100.0	2,441	(2)	656	(2)	46	993
Vigo.....	17	7,195	98.5	28,906	(2)	37,129	(2)	149	4,876
Wabash.....	20	1,913	91.0	6,658	(2)	32,369	(2)	48	1,539
Warren.....	6	499	100.0	2,117	(2)	3781	(2)	16	257
Warrick.....	5	1,504	83.1	4,524	(2)	31,295	(2)	21	497
Washington.....	7	748	100.0	3,073	(2)	31,062	(2)	30	647
Wayne.....	15	3,101	89.1	9,868	(2)	32,533	(2)	93	3,793
Wells.....	13	1,564	80.6	4,572	(2)	31,903	(2)	35	1,208
White.....	16	1,584	100.0	6,079	(2)	32,626	(2)	57	1,642
Whitley.....	8	1,505	100.0	3,980	(2)	32,429	(2)	43	1,704
Iowa.....	1,789	216,387	82.0	689,135	(2)	3271,086	(2)	4,557	153,022
Adair.....	10	771	83.4	2,594	(2)	31,011	(2)	21	637
Adams.....	4	312	(v)	(v)	(v)	(v)	(v)	20	698
Allamakee.....	14	1,220	97.0	4,153	(2)	32,035	(2)	36	777
Appanoose.....	14	1,166	84.6	3,821	(2)	31,430	(2)	43	875
Audubon.....	8	376	100.0	1,443	(2)	612	(2)	24	1,302
Benton.....	23	2,328	89.6	7,280	(2)	32,898	(2)	45	1,215
Black Hawk.....	22	4,820	98.0	18,330	(2)	35,708	(2)	120	5,472
Boone.....	17	1,939	93.8	6,995	(2)	33,784	(2)	49	1,392
Bremer.....	20	1,806	74.4	4,986	(2)	32,514	(2)	30	1,056
Buchanan.....	17	1,292	90.6	4,567	(2)	31,969	(2)	45	1,178
Buena Vista.....	19	2,684	94.3	11,157	(2)	34,927	(2)	47	1,927
Butler.....	17	1,544	91.8	5,131	(2)	32,379	(2)	38	1,222
Calhoun.....	20	2,227	86.0	6,837	(2)	32,225	(2)	39	1,049
Carroll.....	30	2,196	70.8	4,903	(2)	32,835	(2)	47	1,874
Cass.....	18	1,482	78.6	4,123	(2)	31,922	(2)	38	1,312
Cedar.....	21	1,362	89.9	4,548	(2)	31,775	(2)	40	967
Cerro Gordo.....	20	4,031	95.3	12,380	(2)	33,524	(2)	76	2,380
Cherokee.....	12	1,803	90.0	5,345	(2)	32,088	(2)	36	1,497
Chickasaw.....	14	1,224	(v)	(v)	(v)	(v)	(v)	30	1,104
Clarke.....	11	866	100.0	3,432	(2)	31,153	(2)	16	497
Clay.....	21	2,099	87.3	7,105	(2)	32,938	(2)	39	1,254
Clayton.....	24	1,802	95.6	5,933	(2)	33,820	(2)	50	791

See Footnote at end of table.

PETROLEUM BULK STATIONS

14.17

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Iowa—Continued									
Clinton.....	26	2,869	90.9	8,305	(2)	34,627	(2)	73	2,403
Crawford.....	24	1,616	90.7	5,742	(2)	32,443	(2)	43	1,397
Dallas.....	30	2,918	85.2	9,652	(2)	33,577	(2)	67	1,970
Davis.....	5	708	(v)	(v)	(v)	(v)	(v)	16	484
Decatur.....	10	716	86.7	2,427	(2)	31,202	(2)	23	382
Delaware.....	17	1,547	96.5	5,389	(2)	32,580	(2)	33	935
Des Moines.....	12	2,936	98.4	11,000	(2)	32,836	(2)	57	2,102
Dickinson.....	14	940	84.9	2,874	(2)	31,417	(2)	34	794
Dubuque.....	21	6,623	87.2	22,387	(2)	313,454	(2)	91	2,856
Emmet.....	18	1,752	71.1	4,433	(2)	31,451	(2)	25	925
Fayette.....	25	2,371	82.6	5,771	(2)	32,577	(2)	52	1,452
Floyd.....	18	1,909	91.5	6,093	(2)	33,691	(2)	44	1,161
Franklin.....	17	1,486	84.4	4,630	(2)	32,037	(2)	33	865
Fremont.....	9	587	(v)	(v)	(v)	(v)	(v)	29	906
Greene.....	18	1,146	88.8	3,907	(2)	31,597	(2)	36	1,040
Grundy.....	17	1,143	93.0	3,683	(2)	31,887	(2)	35	1,058
Guthrie.....	17	1,113	95.2	4,049	(2)	31,653	(2)	44	961
Hamilton.....	14	1,276	87.8	4,200	(2)	32,391	(2)	34	1,279
Hancock.....	16	1,598	96.5	6,359	(2)	32,303	(2)	29	620
Hardin.....	30	2,337	93.1	8,206	(2)	33,721	(2)	53	1,360
Harrison.....	25	1,587	70.4	3,480	(2)	31,751	(2)	48	1,743
Henry.....	21	1,671	70.9	4,281	(2)	31,618	(2)	41	1,389
Howard.....	11	1,445	90.6	4,556	(2)	32,420	(2)	32	827
Humboldt.....	19	1,439	80.5	4,433	(2)	32,006	(2)	27	783
Ida.....	16	999	71.7	2,495	(2)	31,212	(2)	22	582
Iowa.....	14	1,159	95.9	3,990	(2)	32,419	(2)	33	1,793
Jackson.....	24	1,742	81.6	4,783	(2)	32,523	(2)	39	876
Jasper.....	26	2,437	87.8	7,675	(2)	33,208	(2)	54	1,841
Jefferson.....	11	996	80.5	2,642	(2)	31,668	(2)	28	815
Johnson.....	18	2,271	97.1	8,131	(2)	33,830	(2)	50	2,602
Jones.....	21	1,909	90.4	5,850	(2)	32,754	(2)	31	824
Keokuk.....	20	1,457	70.3	3,593	(2)	31,436	(2)	40	1,014
Kossuth.....	26	2,258	91.6	7,834	(2)	33,119	(2)	47	1,830
Lee.....	18	2,357	76.8	6,336	(2)	33,125	(2)	54	1,853
Linn.....	29	6,809	77.5	18,765	(2)	36,088	(2)	128	5,766
Louisa.....	11	725	(v)	(v)	(v)	(v)	(v)	27	743
Lucas.....	10	895	100.0	3,857	(2)	31,386	(2)	26	638
Lyon.....	12	6,110	97.4	41,709	(2)	37,059	(2)	31	1,268
Madison.....	16	1,125	(v)	(v)	(v)	(v)	(v)	28	671
Mahaska.....	15	1,745	73.2	5,169	(2)	31,261	(2)	45	1,331
Marion.....	15	1,399	83.5	4,983	(2)	31,560	(2)	50	1,144
Marshall.....	19	2,234	87.3	8,225	(2)	32,766	(2)	55	1,737
Mills.....	12	1,217	70.8	3,203	(2)	31,855	(2)	32	966
Mitchell.....	10	867	100.0	3,053	(2)	31,297	(2)	32	917
Monona.....	20	1,457	(v)	(v)	(v)	(v)	(v)	33	1,251
Monroe.....	10	591	92.6	2,439	(2)	3655	(2)	22	473
Montgomery.....	18	2,229	77.8	5,688	(2)	32,784	(2)	20	617
Muscatine.....	20	2,043	85.6	7,230	(2)	32,279	(2)	59	1,686
O'Brien.....	25	2,462	70.0	6,327	(2)	32,462	(2)	40	1,363
Osceola.....	5	338	100.0	1,307	(2)	3590	(2)	22	1,235
Page.....	21	2,256	75.8	5,629	(2)	33,331	(2)	45	1,816
Palo Alto.....	20	1,397	94.3	4,460	(2)	32,022	(2)	35	1,235
Plymouth.....	25	2,410	94.5	9,151	(2)	35,421	(2)	48	1,666
Pocahontas.....	25	1,806	89.0	5,367	(2)	32,446	(2)	30	753
Polk.....	38	21,354	73.0	66,138	(2)	321,783	(2)	279	12,055
Pottawattamie.....	28	3,777	79.4	11,919	(2)	33,213	(2)	118	4,197
Poweshiek.....	22	1,833	89.0	5,917	(2)	32,362	(2)	34	902
Ringgold.....	7	574	(v)	(v)	(v)	(v)	(v)	18	596
Sac.....	20	1,232	73.1	3,418	(2)	31,607	(2)	43	1,397
Scott.....	22	16,195	(v)	(v)	(v)	(v)	(v)	119	5,207
Shelby.....	18	1,484	70.8	3,460	(2)	31,157	(2)	27	763
Sioux.....	14	1,308	82.5	4,373	(2)	32,022	(2)	40	2,635
Story.....	32	3,084	89.2	11,216	(2)	34,000	(2)	80	2,554
Tama.....	25	1,788	84.2	5,864	(2)	32,197	(2)	46	1,226
Taylor.....	17	1,617	90.8	4,740	(2)	33,258	(2)	20	590
Union.....	21	1,293	77.0	4,152	(2)	31,296	(2)	29	530
Van Buren.....	11	548	91.2	1,868	(2)	3277	(2)	29	567
Wapello.....	15	2,026	70.4	5,167	(2)	32,142	(2)	74	2,184
Warren.....	12	1,175	84.0	3,869	(2)	31,382	(2)	43	1,450
Washington.....	22	2,171	85.8	6,285	(2)	32,658	(2)	37	1,518
Wayne.....	8	550	100.0	2,128	(2)	31,028	(2)	26	613
Webster.....	24	3,243	91.3	11,672	(2)	32,597	(2)	69	2,322
Winnebago.....	7	475	100.0	1,967	(2)	3677	(2)	30	1,819
Winneshiek.....	16	1,454	82.1	4,644	(2)	31,909	(2)	34	989
Woodbury.....	35	6,410	95.5	21,474	(2)	310,060	(2)	170	5,048
Worth.....	8	500	(v)	(v)	(v)	(v)	(v)	26	891
Wright.....	23	1,513	89.7	5,754	(2)	31,682	(2)	32	1,495

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage *	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Kansas.....	1,278	112,391	90.0	450,215	(2)	3106,104	(2)	3,692	121,126
Allen.....	14	830	70.3	2,630	(2)	3460	(2)	38	1,136
Anderson.....	11	569	87.0	2,261	(2)	3597	(2)	26	489
Atchison.....	12	889	77.2	2,921	(2)	3908	(2)	33	794
Barber.....	15	1,602	92.8	8,360	(2)	31,048	(2)	17	600
Barton.....	22	1,786	90.3	6,116	(2)	31,639	(2)	51	3,259
Bourton.....	15	1,066	92.4	4,353	(2)	3739	(2)	47	1,108
Brown.....	21	1,157	93.4	5,123	(2)	32,713	(2)	41	953
Butler.....	27	1,654	89.1	6,935	(2)	3999	(2)	67	2,166
Chase.....	3	159	100.0	804	(2)	3143	(2)	15	392
Chautauqua.....	7	331	100.0	1,679	(2)	3191	(2)	23	436
Cherokee.....	11	887	100.0	4,237	(2)	3869	(2)	58	1,175
Cheyenne.....	9	604	100.0	2,190	(2)	3680	(2)	14	390
Clark.....	8	383	100.0	1,887	(2)	3450	(2)	16	441
Clay.....	17	922	(v)	(v)	(v)	(v)	(v)	25	727
Cloud.....	13	1,341	(v)	(v)	(v)	(v)	(v)	36	1,523
Coffey.....	11	449	95.3	2,053	(2)	3619	(2)	35	967
Comanche.....	9	(x)	(x)	(x)	(x)	(x)	(x)	11	476
Cowley.....	22	1,574	93.4	6,216	(2)	3463	(2)	81	2,187
Crawford.....	20	1,958	92.8	8,013	(2)	31,717	(2)	94	2,073
Decatur.....	7	327	100.0	1,238	(2)	3478	(2)	16	764
Dickinson.....	22	1,070	100.0	4,945	(2)	3876	(2)	52	1,212
Doniphan.....	9	540	99.1	1,954	(2)	3911	(2)	20	460
Douglas.....	14	1,620	88.5	7,555	(2)	3952	(2)	48	1,523
Edwards.....	10	511	70.7	1,566	(2)	3337	(2)	19	411
Elk.....	5	196	100.0	977	(2)	3159	(2)	16	399
Ellis.....	12	1,076	100.0	4,775	(2)	3708	(2)	37	1,315
Ellsworth.....	6	237	100.0	1,174	(2)	3220	(2)	20	1,177
Finney.....	12	1,232	96.8	5,030	(2)	31,555	(2)	23	1,572
Ford.....	12	1,589	87.4	6,348	(2)	31,396	(2)	42	1,908
Franklin.....	15	1,288	(v)	(v)	(v)	(v)	(v)	48	1,351
Geary.....	5	362	100.0	1,658	(2)	3188	(2)	28	1,036
Gove.....	7	539	100.0	1,998	(2)	3807	(2)	14	487
Graham.....	4	193	100.0	813	(2)	3317	(2)	12	630
Grant.....	6	616	96.9	2,053	(2)	3527	(2)	8	498
Gray.....	12	812	95.0	2,986	(2)	3793	(2)	10	269
Greeley.....	4	314	100.0	1,395	(2)	3239	(2)	7	426
Greenwood.....	20	1,161	100.0	5,763	(2)	31,802	(2)	47	1,246
Hamilton.....	10	763	91.5	3,542	(2)	3938	(2)	14	528
Harper.....	26	1,321	73.0	3,545	(2)	31,719	(2)	11	273
Harvey.....	12	707	100.0	3,080	(2)	3500	(2)	45	1,739
Haskell.....	5	270	100.0	1,071	(2)	3232	(2)	7	163
Hodgeman.....	3	(x)	(x)	(x)	(x)	(x)	(x)	7	405
Jackson.....	6	403	73.2	1,219	(2)	3405	(2)	32	1,047
Jefferson.....	13	565	100.0	2,519	(2)	3801	(2)	36	803
Jewell.....	7	337	100.0	1,437	(2)	3409	(2)	31	693
Johnson.....	17	1,561	83.2	6,473	(2)	31,009	(2)	89	2,447
Kearny.....	5	(x)	(x)	(x)	(x)	(x)	(x)	6	210
Kingman.....	15	527	100.0	2,469	(2)	3554	(2)	32	836
Kiowa.....	10	639	100.0	2,897	(2)	3599	(2)	15	583
Labette.....	15	698	92.0	3,248	(2)	3461	(2)	63	1,633
Lane.....	4	633	100.0	1,470	(2)	3454	(2)	5	331
Leavenworth.....	10	787	100.0	3,615	(2)	3885	(2)	38	1,127
Lincoln.....	8	284	100.0	1,087	(2)	3373	(2)	14	409
Linn.....	10	553	77.2	1,693	(2)	3680	(2)	25	506
Logan.....	13	591	95.4	2,664	(2)	3647	(2)	16	476
Lyon.....	22	1,407	90.2	5,237	(2)	31,829	(2)	62	2,120
McPherson.....	23	5,220	99.0	30,054	(2)	313,821	(2)	53	2,336
Marion.....	10	509	70.5	1,781	(2)	3324	(2)	49	1,727
Marshall.....	20	965	79.7	3,206	(2)	3860	(2)	46	1,251
Meade.....	7	565	100.0	2,444	(2)	3651	(2)	7	393
Miami.....	14	764	88.6	2,610	(2)	3471	(2)	38	796
Mitchell.....	8	416	96.6	1,557	(2)	3261	(2)	33	1,334
Montgomery.....	21	1,542	73.8	5,550	(2)	3807	(2)	102	2,603
Morris.....	13	490	88.8	2,197	(2)	3505	(2)	27	572
Morton.....	5	314	100.0	1,371	(2)	3330	(2)	9	552
Nemaha.....	27	1,365	80.6	4,713	(2)	31,767	(2)	37	829
Neosho.....	11	884	100.0	4,279	(2)	3342	(2)	38	935
Ness.....	9	371	74.9	1,037	(2)	3487	(2)	14	542
Norton.....	11	919	88.6	2,902	(2)	3990	(2)	19	779
Osage.....	12	611	84.0	2,178	(2)	3790	(2)	41	689
Osborne.....	10	803	80.9	2,755	(2)	3882	(2)	23	509
Ottawa.....	10	427	100.0	1,651	(2)	3358	(2)	15	416
Pawnee.....	8	625	100.0	2,454	(2)	3718	(2)	15	667
Phillips.....	10	810	74.8	1,796	(2)	3410	(2)	24	822
Pottawatomie.....	16	778	81.6	2,602	(2)	3803	(2)	35	757
Prett.....	13	854	70.0	2,670	(2)	3474	(2)	24	959
Rawlins.....	10	516	93.2	1,910	(2)	3510	(2)	14	404
Reno.....	23	3,208	91.4	17,987	(2)	31,663	(2)	98	3,447
Republic.....	6	233	100.0	738	(2)	3566	(2)	28	1,132
Rice.....	21	1,644	100.0	6,827	(2)	31,768	(2)	27	1,014

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.19

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Kansas--Continued									
Riley.....	16	1,439	94.8	5,829	(²)	3,189	(²)	40	1,400
Rooks.....	10	766	100.0	3,294	(²)	3,620	(²)	29	1,303
Rush.....	6	170	100.0	638	(²)	2,60	(²)	19	837
Russell.....	14	1,221	89.4	4,402	(²)	3,591	(²)	34	1,403
Saline.....	18	2,331	93.5	9,497	(²)	3,779	(²)	65	2,190
Scott.....	3	328	100.0	1,479	(²)	3,350	(²)	8	395
Sedgwick.....	34	9,767	94.4	41,147	(²)	34,151	(²)	305	11,867
Seward.....	8	864	73.3	3,250	(²)	3,313	(²)	15	961
Shawnee.....	26	4,960	88.5	17,774	(²)	34,030	(²)	168	6,049
Sheridan.....	3	128	100.0	490	(²)	2,26	(²)	13	419
Sherman.....	10	563	100.0	2,928	(²)	3,516	(²)	18	761
Smith.....	10	354	94.4	1,457	(²)	3,402	(²)	18	721
Stafford.....	17	655	89.6	2,144	(²)	3,760	(²)	17	410
Stanton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	129
Stevens.....	6	435	100.0	1,799	(²)	3,339	(²)	6	323
Sumner.....	23	969	92.3	4,226	(²)	3,162	(²)	49	1,626
Thomas.....	14	1,108	94.0	4,846	(²)	3,822	(²)	18	841
Trego.....	5	255	100.0	1,198	(²)	3,192	(²)	13	502
Wabaunsee.....	5	180	100.0	803	(²)	3,327	(²)	13	446
Wallace.....	5	272	100.0	1,210	(²)	3,294	(²)	8	308
Washington.....	24	996	(v)	(v)	(v)	(v)	(v)	30	530
Wichita.....	4	326	75.2	1,091	(²)	3,362	(²)	3	217
Wilson.....	13	977	100.0	4,316	(²)	3,459	(²)	44	748
Woodson.....	7	263	100.0	1,370	(²)	3,227	(²)	15	331
Wyandotte.....	18	12,712	95.7	48,574	(²)	311,184	(²)	181	6,639
Kentucky.....	429	121,965	95.2	477,872	(²)	3,777,521	(²)	2,646	79,205
Adair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	260
Allen.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	228
Anderson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	255
Ballard.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	202
Barren.....	7	1,947	(v)	(v)	(v)	(v)	(v)	32	1,122
Bath.....	...	...	...	...	...	...	...	12	195
Bell.....	7	1,257	100.0	5,827	(²)	3,588	(²)	27	1,035
Boone.....	...	...	...	...	...	...	...	16	460
Bourbon.....	3	305	100.0	1,470	(²)	3,228	(²)	22	772
Boyd.....	4	1,841	100.0	7,877	186	235	241	36	1,033
Boyle.....	6	1,843	100.0	8,200	784	42	215	24	1,387
Bracken.....	...	...	...	...	...	...	...	15	213
Breathitt.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	271
Breckinridge.....	6	639	84.4	2,389	(²)	3,683	(²)	13	299
Bullitt.....	1	(x)	(x)	(x)	(x)	(x)	(x)	16	382
Butler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	154
Caldwell.....	3	541	100.0	2,492	266	5	141	19	427
Calloway.....	5	921	100.0	3,599	587	156	269	26	551
Campbell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	49	1,651
Carlisle.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	208
Carroll.....	4	655	100.0	2,878	370	106	43	15	489
Carter.....	3	505	100.0	1,951	271	88	18	8	169
Casey.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	131
Christian.....	10	2,285	100.0	9,570	(²)	3,798	(²)	52	1,575
Clark.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	880
Clay.....	3	608	100.0	2,512	205	58	254	5	165
Clinton.....	...	...	...	...	...	...	...	4	130
Crittenden.....	3	675	100.0	2,736	420	91	319	7	169
Cumberland.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	128
Daviess.....	16	3,987	91.3	15,020	(²)	34,792	(²)	59	1,382
Edmonson.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	154
Elliott.....	...	...	...	...	...	...	...	3	(x)
Estill.....	3	308	100.0	1,390	(²)	3,159	(²)	10	172
Fayette.....	11	5,456	98.2	24,294	(²)	32,909	(²)	89	4,405
Fleming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	372
Floyd.....	5	1,325	100.0	6,155	108	671	163	36	865
Franklin.....	4	1,019	100.0	4,271	277	38	124	25	1,110
Fulton.....	6	1,681	100.0	6,543	2,087	126	1,102	22	537
Gallatin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	56
Garrard.....	3	353	100.0	1,481	(²)	3,417	(²)	15	229
Grant.....	4	609	100.0	2,789	447	56	25	13	327
Graves.....	8	1,145	92.4	4,420	(²)	3,298	(²)	36	789
Grayson.....	4	634	72.4	1,969	342	84	71	14	516
Green.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	273
Greenup.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	243
Hancock.....	3	(x)	(x)	(x)	(x)	(x)	(x)	7	155
Hardin.....	9	1,796	100.0	7,961	(²)	3,494	(²)	48	1,155
Harlan.....	7	2,699	70.1	7,354	655	1,681	284	43	1,350
Harrison.....	4	586	100.0	2,784	(²)	3,543	(²)	18	416

See footnotes at end of table.

Table 14D. —PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage ^a	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax) entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Kentucky—Continued									
Hart.....	8	864	89.7	3,618	(²)	3,649	(²)	26	691
Henderson.....	7	1,486	100.0	6,384	814	414	291	44	1,388
Henry.....	5	330	89.7	1,193	281	134	4	14	347
Hickman.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	184
Hopkins.....	8	2,041	100.0	7,756	744	393	1,311	50	1,200
Jackson.....	...	...	...	...	...	...	...	12	163
Jefferson.....	18	34,565	100.0	131,017	(²)	385,214	(²)	358	17,129
Jessamine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	372
Johnson.....	3	1,142	100.0	4,492	241	205	94	19	519
Kenton.....	5	(x)	(x)	(x)	(x)	(x)	(x)	69	2,623
Knott.....	...	...	...	...	...	...	...	6	115
Knox.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	429
Larue.....	1	(x)	(x)	(x)	(x)	(x)	(x)	19	388
Laurel.....	4	961	100.0	4,479	(²)	3,921	(²)	17	832
Lawrence.....	2	(x)	(x)	(x)	(x)	(x)	(x)	6	182
Lee.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	42
Leslie.....	...	...	...	...	...	...	...	4	33
Leitcher.....	...	987	100.0	3,987	113	61	330	28	1,021
Lewis.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	101
Lincolin.....	4	490	100.0	1,928	370	63	123	29	494
Livingston.....	...	...	...	...	...	...	...	15	224
Logan.....	8	1,123	90.6	4,502	(²)	3,895	(²)	22	514
Lyon.....	1	(x)	(x)	(x)	...	(x)	(x)	8	130
McCracken.....	10	3,553	100.0	14,956	2,287	3,103	4,411	56	1,694
McCreary.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	165
McLean.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	208
Madison.....	6	1,460	100.0	6,677	556	312	244	31	1,065
Magnolia.....	...	...	...	...	...	...	...	2	(x)
Marion.....	...	...	100.0	1,217	415	152	45	15	246
Marshall.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	330
Martin.....	...	...	...	...	...	...	...	5	98
Mason.....	6	1,496	100.0	7,019	(²)	3,705	(²)	17	339
Meade.....	1	(x)	(x)	(x)	(x)	(x)	(x)	14	283
Menifee.....	...	...	...	...	...	...	...	3	35
Mercer.....	5	554	100.0	2,408	(²)	3,809	(²)	15	246
Metcalf.....	...	...	...	...	...	...	...	7	116
Monroe.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	187
Montgomery.....	5	1,264	100.0	5,714	583	165	108	11	329
Morgan.....	...	...	...	...	...	...	...	3	44
Muhlenberg.....	8	1,517	89.0	5,456	678	169	687	46	979
Nelson.....	4	1,317	92.0	5,307	1,018	65	234	22	518
Nicholas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	365
Ohio.....	4	598	91.6	2,227	265	191	395	8	200
Oldham.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	256
Owen.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	256
Owsley.....	...	...	...	...	...	...	...	2	(x)
Pennileton.....	...	...	...	...	(²)	3,560	(²)	9	294
Perry.....	6	1,588	94.8	6,420	(²)	3,591	(²)	24	760
Pike.....	7	2,378	73.4	7,018	163	332	151	47	1,542
Powell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	50
Prusski.....	8	1,937	81.5	7,081	(²)	3,762	(²)	42	1,045
Roberts.....	...	...	...	...	...	...	...	5	80
Rockcastle.....	3	309	100.0	1,384	117	19	171	18	436
Rowan.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	122
Russell.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	300
Scott.....	3	474	100.0	2,374	349	93	34	29	822
Shelby.....	5	1,249	100.0	5,151	1,423	593	109	22	697
Spencer.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	532
Spencer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	157
Taylor.....	7	1,136	82.4	3,859	362	17	214	20	479
Todd.....	4	(x)	(x)	(x)	(x)	(x)	(x)	15	364
Troy.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	190
Trimble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	108
Union.....	6	871	100.0	3,670	597	758	175	26	578
Warren.....	14	3,872	100.0	20,093	(²)	21,513	(²)	42	1,580
Washington.....	5	736	71.3	1,813	425	83	117	9	265
Wayne.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	180
Webster.....	4	433	100.0	1,911	328	100	15	30	548
Whitley.....	6	1,706	92.3	5,949	197	28	170	32	1,088
Wilke.....	...	...	...	...	...	...	...	6	62
Woodford.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12	325

See footnotes at end of table.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and parish	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ^a	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Louisiana.....	469	119,826	90.4	438,612	(²)	3169,262	(²)	2,320	79,487
Acadia.....	19	2,121	83.4	7,205	(²)	33,273	(²)	44	847
Allen.....	7	705	89.8	3,063	(²)	738	(²)	24	594
Ascension.....	7	1,271	90.6	4,751	745	77	972	25	572
Assumption.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	233
Avoyelles.....	6	814	100.0	3,945	(²)	3984	(²)	43	644
Beauregard.....	4	528	100.0	2,547	(²)	3625	(²)	17	613
Bienville.....	7	531	100.0	2,462	(²)	2464	(²)	29	548
Bossier.....	5	2,508	100.0	12,467	(²)	31,039	(²)	36	1,165
Caddo.....	18	7,397	84.3	31,384	(²)	26,028	(²)	160	4,969
Calcasieu.....	18	6,380	96.3	27,798	(²)	312,290	(²)	101	4,028
Caldwell.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	251
Cameron.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	(x)
Catahoula.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	245
Claiborne.....	8	861	100.0	3,740	371	28	179	29	733
Concordia.....	4	592	100.0	2,288	(²)	3777	(²)	13	513
De Soto.....	7	585	85.0	2,460	(²)	3307	(²)	19	551
East Baton Rouge.....	11	6,774	91.1	31,413	(²)	37,565	(²)	131	7,615
East Carroll.....	4	322	100.0	976	(²)	905	(²)	8	165
East Feliciana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	427
Evangeline.....	6	534	(v)	(v)	(v)	(v)	(v)	24	441
Franklin.....	7	841	88.2	3,367	(²)	3767	(²)	21	812
Grant.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	409
Iberia.....	10	2,316	77.2	7,080	1,155	81	1,300	34	1,197
Iberville.....	6	1,023	86.7	3,971	(²)	31,396	(²)	24	424
Jackson.....	3	215	100.0	1,022	118	4	55	16	353
Jefferson.....	15	5,853	98.3	34,964	(²)	311,471	(²)	73	3,528
Jefferson Davis.....	19	2,289	90.0	9,521	(²)	33,729	(²)	29	946
Lafayette.....	11	2,403	99.0	9,120	(²)	33,360	(²)	46	1,451
LaFourche.....	14	2,585	98.5	9,605	(²)	24,561	(²)	47	1,406
La Salle.....	3	353	100.0	1,811	68	79	1	16	326
Lincoln.....	6	862	100.0	4,362	(²)	3454	(²)	34	1,197
Livingston.....	1	(x)	(x)	(x)	(x)	(x)	(x)	24	374
Madison.....	4	739	(v)	(v)	(v)	(v)	(v)	7	318
Morehouse.....	9	788	98.8	3,555	(²)	3660	(²)	25	860
Natchitoches.....	8	1,196	100.0	5,446	(²)	31,156	(²)	36	879
Orleans.....	18	11,224	90.1	45,150	(²)	312,163	(²)	355	16,092
Ouachita.....	10	3,380	78.4	12,776	(²)	31,027	(²)	69	3,082
Plaquemines.....	3	361	100.0	1,661	220	137	519	13	304
Poite Coupee.....	5	576	91.3	2,276	(²)	735	(²)	16	491
Rapides.....	12	3,038	70.6	10,006	(²)	31,440	(²)	101	3,334
Red River.....	3	104	100.0	434	(²)	3124	(²)	8	287
Richland.....	8	1,216	100.0	4,907	(²)	3998	(²)	22	810
Sabine.....	6	617	85.7	2,417	249	25	119	23	552
St. Bernard.....	4	23,555	100.0	49,688	7,693	5,338	38,841	13	556
St. Charles.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	310
St. Helena.....	...	...	...	(x)	...	(x)	...	6	130
St. James.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	506
St. John the Baptist.....	3	(x)	(x)	(x)	(x)	(x)	(x)	17	565
St. Landry.....	17	2,858	80.6	9,676	(²)	33,876	(²)	56	1,518
St. Martin.....	5	397	82.4	1,005	(²)	31,149	(²)	15	183
St. Mary.....	13	2,574	80.3	4,734	(²)	36,784	(²)	33	776
St. Tammany.....	7	744	70.8	2,506	(²)	3482	(²)	36	709
Tangipahoa.....	13	2,286	70.2	8,131	(²)	31,272	(²)	59	1,738
Tensas.....	4	365	100.0	1,640	235	...	282	10	227
Terrebonne.....	9	1,607	73.9	5,108	(²)	32,089	(²)	31	1,262
Union.....	4	644	100.0	3,226	239	56	147	18	414
Vermilion.....	21	3,434	80.0	9,270	(²)	37,748	(²)	40	1,038
Vernon.....	7	706	100.0	3,456	339	32	303	22	398
Washington.....	9	1,686	100.0	7,892	(²)	31,121	(²)	34	1,015
Webster.....	10	1,077	100.0	5,156	(²)	3683	(²)	50	1,535
West Baton Rouge.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	641
West Carroll.....	4	463	100.0	1,396	327	64	199	10	265
West Feliciana.....	3	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Winn.....	6	555	80.9	2,186	(²)	3222	(²)	19	555

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Maine.....	148	81,440	95.9	237,015	155,223	119,255	8,224	1,425	41,294
Androscoggin.....	7	2,669	93.0	9,752	3,161	2,940	...	96	3,060
Aroostook.....	25	8,534	87.5	21,524	12,308	3,711	154	109	3,263
Cumberland.....	16	35,090	96.4	93,744	70,133	66,802	5,662	250	8,092
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	41	1,146
Hancock.....	6	2,070	100.0	6,850	3,290	1,935	80	57	1,484
Kennebec.....	13	5,884	97.3	19,782	9,210	7,730	103	118	4,127
Knox.....	9	2,938	98.6	10,282	4,066	2,527	996	46	1,439
Lincoln.....	1	(x)	(x)	(x)	(x)	(x)	(x)	46	938
Oxford.....	10	2,538	100.0	8,178	3,520	2,452	12	71	1,916
Penobscot.....	16	10,977	98.2	36,089	28,122	17,692	499	169	5,438
Piscataquis.....	9	926	89.0	2,751	1,613	609	...	35	957
Sagadahoc.....	4	1,380	91.9	3,124	4,014	3,399	10	34	1,151
Somerset.....	12	2,243	100.0	7,472	3,691	2,850	112	74	1,884
Waldo.....	4	(x)	(x)	(x)	(x)	(x)	(x)	53	1,045
Washington.....	8	3,212	98.5	8,153	6,491	3,461	528	71	1,487
York.....	6	1,089	86.6	3,335	1,858	1,994	...	155	3,867
Maryland.....	162	142,615	98.7	535,383	95,887	322,638	23,855	2,076	81,475
Allegany.....	10	3,537	94.5	17,297	963	779	519	118	3,494
Anne Arundel.....	8	19,049	100.0	64,176	8,625	60,701	8,307	126	4,715
Baltimore.....	3	751	100.0	3,381	830	1,119	14	266	10,454
Baltimore city (Not part of Baltimore County).....	19	80,743	99.9	293,619	50,645	213,853	13,556	547	27,445
Calvert.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	408
Caroline.....	5	1,163	100.0	5,125	1,120	876	...	42	1,202
Carroll.....	8	1,887	83.2	6,818	1,268	2,701	10	59	1,722
Cecil.....	7	1,113	85.6	4,029	1,075	1,287	13	50	1,426
Charles.....	4	2,528	100.0	11,173	2,288	2,450	2	21	833
Dorchester.....	8	1,845	91.8	7,089	2,694	1,736	...	32	820
Frederick.....	13	4,850	100.0	19,779	3,135	6,067	134	90	3,139
Garrett.....	2	(x)	(x)	(x)	(x)	(x)	(x)	31	890
Harford.....	10	2,448	98.6	10,144	2,167	3,560	9	69	2,478
Howard.....	1	(x)	(x)	(x)	(x)	(x)	(x)	35	1,064
Kent.....	7	1,295	100.0	5,814	1,347	1,334	...	25	479
Montgomery.....	5	3,689	100.0	15,401	1,437	8,604	280	85	5,295
Prince Georges.....	1	(x)	(x)	(x)	(x)	(x)	(x)	119	6,231
Queen Annes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	409
St. Marys.....	1	(x)	(x)	(x)	(x)	(x)	(x)	24	666
Somerset.....	2	(x)	(x)	(x)	(x)	(x)	(x)	35	888
Talbot.....	6	1,614	100.0	7,354	2,879	2,639	2	41	900
Washington.....	15	3,911	94.4	16,537	2,764	3,882	64	100	2,822
Wicomico.....	14	7,167	100.0	29,856	7,294	6,586	691	75	2,399
Worcester.....	9	2,510	71.9	8,036	2,100	1,186	8	53	1,296
Massachusetts.....	192	294,561	96.9	753,075	(²)	31,157,567	(²)	4,886	165,208
Barnstable.....	13	4,966	100.0	18,646	4,632	6,173	1,085	139	3,564
Berkshire.....	13	5,405	93.6	18,537	3,207	10,961	130	192	5,689
Bristol.....	19	20,213	94.8	48,208	(²)	385,302	(²)	471	15,010
Dukes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	196
Essex.....	25	16,066	97.8	41,500	33,876	47,388	4,182	577	20,685
Franklin.....	3	2,645	88.5	9,422	1,442	2,185	27	107	3,051
Hampden.....	13	20,843	100.0	63,646	23,090	53,258	648	436	15,424
Hampshire.....	4	1,073	81.2	3,495	1,309	1,842	5	98	2,933
Middlesex.....	25	59,924	99.4	141,765	58,342	144,392	6,373	980	35,142
Nantucket.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	77
Norfolk.....	7	12,059	99.1	32,388	26,444	44,495	515	404	13,991
Plymouth.....	8	4,190	97.7	9,802	1,827	5,723	...	289	7,495
Suffolk.....	23	123,637	95.8	284,491	187,783	313,645	15,871	511	20,372
Worcester.....	30	22,992	97.9	79,692	24,561	44,517	260	670	21,579
Michigan.....	1,069	432,531	93.2	1,581,109	(²)	3,586,320	(²)	8,526	347,888
Alcona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	21	422
Alcona.....	5	(x)	(x)	(x)	(x)	(x)	(x)	19	484
Alcona.....	19	2,966	91.6	10,069	(²)	3,515	(²)	88	2,447
Alcona.....	7	1,895	87.0	6,086	(²)	31,609	(²)	36	1,164
Antrim.....	7	(x)	(x)	(x)	(x)	(x)	(x)	31	778
Arenac.....	5	1,718	(v)	(v)	(v)	(v)	(v)	31	932
Baraga.....	6	479	90.8	1,431	(²)	3,515	(²)	20	472
Baraga.....	11	1,223	76.4	3,829	(²)	31,740	(²)	36	1,358
Bay.....	22	10,391	87.0	44,188	(²)	310,470	(²)	121	5,399
Benzie.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	481
Berrien.....	32	14,306	89.0	55,292	(²)	320,455	(²)	197	7,765
Branch.....	13	2,091	90.6	8,070	(²)	32,684	(²)	63	2,061
Calhoun.....	17	6,177	97.2	23,905	(²)	310,421	(²)	164	7,125
Cass.....	11	1,762	100.0	6,240	(²)	33,381	(²)	46	1,448
Charlevoix.....	7	1,388	94.0	5,192	(²)	31,209	(²)	30	695
Cheboygan.....	7	1,370	100.0	5,200	(²)	31,727	(²)	40	1,630
Chippewa.....	16	2,680	70.0	5,824	(²)	32,338	(²)	46	1,132
Chippewa.....	5	628	100.0	2,748	(²)	31,814	(²)	34	890
Clinton.....	16	1,545	(v)	(v)	(v)	(v)	(v)	54	1,466
Crawford.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	418

See footnote at end of table.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Michigan—Continued									
Delta.....	12	2,182	90.2	7,869	(2)	31,839	(2)	65	1,426
Dickinson.....	12	1,939	87.0	6,847	(2)	32,824	(2)	54	1,514
Eaton.....	17	2,361	95.8	8,298	(2)	34,946	(2)	77	2,301
Emmet.....	8	1,503	88.8	5,099	(2)	31,736	(2)	35	1,196
Genesee.....	24	17,140	96.3	68,523	(2)	27,785	(2)	383	15,271
Gladwin.....	5	553	100.0	2,303	(2)	3,894	(2)	21	524
Gogebic.....	10	1,562	82.3	4,843	(2)	31,922	(2)	55	1,311
Grand Traverse.....	8	1,755	100.0	6,618	(2)	32,556	(2)	41	1,658
Gratiot.....	16	2,706	(v)	(v)	(v)	(v)	(v)	55	2,146
Hillsdale.....	13	2,442	100.0	9,819	(2)	36,094	(2)	76	1,898
Houghton.....	13	2,646	90.7	9,640	(2)	32,993	(2)	85	2,024
Huron.....	18	1,987	82.9	6,062	(2)	33,508	(2)	77	3,323
Ingham.....	24	10,109	87.8	31,008	(2)	34,739	(2)	223	9,943
Ionia.....	22	2,567	87.4	8,680	(2)	33,445	(2)	69	2,061
Iosco.....	6	873	85.0	2,249	(2)	31,883	(2)	32	922
Iron.....	10	1,064	99.3	4,444	(2)	31,681	(2)	31	1,194
Isabella.....	10	2,170	89.1	10,777	(2)	31,123	(2)	42	1,354
Jackson.....	19	8,057	100.0	36,038	(2)	39,613	(2)	145	6,606
Kalamazoo.....	15	5,686	83.8	18,372	(2)	36,605	(2)	172	7,841
Kalkaska.....	3	(x)	(x)	(x)	(x)	(x)	(x)	15	309
Kent.....	34	19,590	96.4	75,951	(2)	325,092	(2)	401	16,973
Keweenaw.....	...	(x)	(x)	(x)	...	(x)	(x)	9	106
Lake.....	19	2,851	92.6	9,994	(2)	33,882	(2)	12	219
Lapeer.....	6	2,791	(v)	(v)	(v)	(v)	(v)	55	1,626
Leelanau.....	6	2,791	(v)	(v)	(v)	(v)	(v)	17	451
Lenawee.....	28	4,635	88.8	15,743	(2)	36,438	(2)	133	4,256
Livingston.....	8	1,100	96.4	3,812	(2)	31,822	(2)	58	1,821
Luce.....	5	(x)	(x)	(x)	(x)	(x)	(x)	8	272
Macinao.....	5	676	86.5	2,589	(2)	3,682	(2)	27	533
Macomb.....	21	6,808	98.3	27,013	(2)	312,844	(2)	257	10,667
Manistee.....	8	1,158	70.5	3,161	(2)	31,027	(2)	49	925
Marquette.....	14	2,792	93.8	7,892	(2)	32,905	(2)	60	1,861
Mason.....	9	1,672	78.7	5,297	(2)	32,507	(2)	36	951
Meosta.....	8	844	83.5	2,970	(2)	3,987	(2)	39	1,470
Menominee.....	12	1,987	95.7	8,006	(2)	32,204	(2)	54	1,135
Midland.....	6	1,610	84.5	5,299	(2)	33,345	(2)	41	1,643
Missaukee.....	3	(x)	(x)	(x)	(x)	(x)	(x)	21	535
Monroe.....	15	2,925	98.6	11,470	(2)	36,284	(2)	122	5,289
Montcalm.....	20	2,528	70.1	6,244	(2)	32,715	(2)	80	2,633
Montmorency.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	241
Muskegon.....	16	8,730	98.2	37,471	(2)	312,050	(2)	173	7,390
Newaygo.....	7	1,117	97.4	4,334	(2)	32,071	(2)	31	1,299
Oakland.....	35	13,982	92.8	46,970	(2)	36,718	(2)	536	23,358
Oceana.....	3	(x)	(x)	(x)	(x)	(x)	(x)	26	934
Ogemaw.....	8	1,041	85.8	3,262	(2)	31,663	(2)	29	748
Ontonagon.....	10	878	96.9	2,872	(2)	3,983	(2)	24	636
Osceola.....	6	(x)	(x)	(x)	(x)	(x)	(x)	3	1,370
Oscoda.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	355
Otsego.....	6	853	(v)	(v)	(v)	(v)	(v)	22	719
Ottawa.....	21	7,102	93.6	36,060	(2)	36,599	(2)	121	4,384
Presque Isle.....	4	(x)	(x)	(x)	(x)	(x)	(x)	23	588
Roscommon.....	3	826	100.0	3,822	(2)	31,372	(2)	36	1,023
Saginaw.....	26	9,268	86.7	30,103	(2)	35,407	(2)	164	7,575
St. Clair.....	24	4,827	92.3	16,969	(2)	37,743	(2)	155	5,137
St. Joseph.....	17	2,782	98.0	11,872	(2)	34,530	(2)	93	2,788
Sanilac.....	24	2,163	71.6	5,735	(2)	33,130	(2)	73	1,864
Schoolcraft.....	8	1,117	100.0	4,142	(2)	31,373	(2)	22	616
Shiawassee.....	20	2,870	81.2	9,762	(2)	33,138	(2)	70	2,192
Tuscola.....	14	1,516	94.2	5,904	(2)	32,606	(2)	79	3,370
Van Buren.....	20	2,299	100.0	9,538	(2)	34,466	(2)	84	2,380
Washtenaw.....	24	9,596	100.0	34,964	(2)	319,338	(2)	157	7,866
Wayne.....	63	180,054	97.9	665,091	(2)	2,224,929	(2)	2,163	112,855
Wexford.....	8	1,231	93.0	4,058	(2)	31,810	(2)	44	1,447
Minnesota.....	1,441	232,012	88.1	746,622	(2)	3361,931	(2)	4,598	173,090
Aitkin.....	10	677	92.2	2,533	(2)	3,866	(2)	40	885
Anoka.....	10	1,098	88.2	4,178	(2)	31,720	(2)	35	1,361
Becker.....	15	1,507	92.5	5,282	(2)	32,061	(2)	33	1,300
Beltrami.....	10	1,403	85.9	4,364	(2)	31,966	(2)	40	1,605
Benton.....	10	1,760	80.3	5,120	(2)	32,528	(2)	39	1,654
Big Stone.....	9	577	93.4	1,996	(2)	3,917	(2)	23	1,332
Blue Earth.....	28	4,168	94.4	10,573	(2)	33,834	(2)	6	2,796
Brown.....	16	1,527	92.7	5,237	(2)	32,139	(2)	46	1,896
Carlton.....	14	1,841	78.5	4,738	(2)	31,953	(2)	44	982
Carver.....	14	1,103	70.0	2,654	(2)	31,470	(2)	34	1,200
Cass.....	13	908	(v)	(v)	(v)	(v)	(v)	41	867
Chippewa.....	19	1,995	81.6	5,325	(2)	34,120	(2)	33	959
Chicago.....	8	714	79.1	2,039	(2)	31,003	(2)	2	781
Clay.....	27	4,736	88.1	17,397	(2)	37,418	(2)	48	2,762
Clearwater.....	5	(x)	(x)	(x)	(x)	(x)	(x)	13	504

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage (Percent)	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Minnesota--Continued									
Cook.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	566
Cottonwood.....	18	1,275	87.7	3,876	(2)	3,132	(2)	26	889
Crow Wing.....	18	2,475	76.1	6,885	(2)	3,562	(2)	76	2,885
Dakota.....	16	2,241	92.9	7,406	(2)	3,433	(2)	74	2,758
Dodge.....	10	685	92.7	2,592	(2)	2,135	(2)	33	955
Douglas.....	17	1,351	92.4	4,700	(2)	3,2415	(2)	55	1,793
Faribault.....	28	2,404	91.9	7,620	(2)	3,887	(2)	59	1,617
Fillmore.....	20	1,859	76.6	4,809	(2)	3,833	(2)	58	1,769
Freeborn.....	20	1,960	100.0	8,459	(2)	3,272	(2)	56	1,699
Goodhue.....	30	2,363	81.0	7,291	(2)	3,673	(2)	63	2,165
Grant.....	8	496	90.3	1,507	(2)	3784	(2)	19	788
Hennepin.....	54	56,907	92.5	208,633	(2)	380,791	(2)	774	34,475
Houston.....	12	896	73.9	2,367	(2)	2,222	(2)	27	741
Hubbard.....	7	686	100.0	2,476	(2)	3865	(2)	29	670
Isanti.....	4	464	100.0	1,322	(2)	3898	(2)	20	678
Itasca.....	18	2,505	77.9	6,339	(2)	3,564	(2)	52	1,890
Jackson.....	18	1,285	100.0	4,776	(2)	2,593	(2)	38	816
Kanabec.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	729
Kandiyohi.....	21	2,390	88.5	8,170	(2)	3,771	(2)	55	1,848
Kittson.....	18	1,418	76.6	3,154	(2)	2,160	(2)	14	544
Koochiching.....	11	1,235	78.6	2,949	(2)	3,1743	(2)	32	1,005
Lac qui Parle.....	13	1,068	100.0	3,408	(2)	3,2465	(2)	39	997
Lake.....	4	451	100.0	1,812	(2)	526	(2)	15	520
Lake of the Woods.....	5	451	77.8	1,115	(2)	3,479	(2)	8	404
Le Sueur.....	9	553	100.0	2,187	(2)	3635	(2)	34	1,476
Lincoln.....	14	882	100.0	3,016	(2)	3,158	(2)	27	659
Lyon.....	19	1,846	80.8	5,612	(2)	3,235	(2)	44	2,303
McLeod.....	24	2,418	74.8	5,660	(2)	3,286	(2)	38	1,661
Mahnomen.....	3	234	100.0	848	(2)	3,413	(2)	10	621
Marshall.....	26	2,174	84.0	6,254	(2)	3,2741	(2)	28	551
Martin.....	22	1,969	90.2	6,489	(2)	3,2376	(2)	44	1,409
Meeker.....	17	1,472	70.1	3,601	(2)	3,1970	(2)	38	1,005
Millie LaSalle.....	14	1,137	(v)	(v)	(v)	(v)	(v)	33	1,457
Morrison.....	17	1,419	93.3	4,674	(2)	3,2854	(2)	55	1,231
Mower.....	24	2,276	94.2	7,736	(2)	3,478	(2)	58	1,772
Murray.....	16	1,312	88.8	4,152	(2)	3,2083	(2)	25	466
Nicollet.....	11	1,070	90.3	3,610	(2)	3,2120	(2)	24	1,156
Nobles.....	17	1,301	100.0	5,250	(2)	3,1986	(2)	36	2,119
Norman.....	23	1,456	70.0	2,789	(2)	3,1363	(2)	19	467
Olsted.....	16	2,432	(v)	(v)	(v)	(v)	(v)	57	3,050
Otter Tail.....	30	3,924	71.1	8,408	(2)	3,3688	(2)	72	2,856
Pennington.....	10	1,327	88.2	3,393	(2)	3,2011	(2)	16	819
Pine.....	12	1,054	87.0	3,440	(2)	3895	(2)	48	1,171
Pipestone.....	22	2,195	(v)	(v)	(v)	(v)	(v)	39	1,033
Polk.....	33	2,894	70.0	5,721	(2)	3,229	(2)	63	3,080
Pope.....	11	1,029	95.9	2,986	(2)	3,2255	(2)	26	545
Ramsey.....	25	31,911	98.5	110,474	(2)	379,842	(2)	392	17,237
Red Lake.....	9	765	(v)	(v)	(v)	(v)	(v)	7	181
Redwood.....	35	2,514	97.6	9,095	(2)	3,851	(2)	50	1,450
Renville.....	24	1,963	83.5	5,677	(2)	3,2968	(2)	51	1,902
Rice.....	18	1,569	92.3	5,663	(2)	3,2081	(2)	47	1,800
Rock.....	10	1,134	100.0	3,840	(2)	3,220	(2)	22	848
Roseau.....	12	1,413	(v)	(v)	(v)	(v)	(v)	15	739
St. Louis.....	61	14,664	93.9	44,702	(2)	319,473	(2)	280	9,473
Scott.....	15	914	100.0	3,303	(2)	3,225	(2)	35	1,188
Sherburne.....	7	521	(v)	(v)	(v)	(v)	(v)	24	644
Sibley.....	11	923	93.6	2,891	(2)	3,1248	(2)	35	959
Stearns.....	43	4,436	84.3	11,977	(2)	37,751	(2)	90	2,670
Steele.....	17	2,357	72.0	6,442	(2)	3,2534	(2)	38	2,153
Stevens.....	12	1,394	(v)	(v)	(v)	(v)	(v)	17	762
Swift.....	18	1,374	85.1	3,975	(2)	3,2189	(2)	46	1,792
Todd.....	12	1,025	81.8	2,792	(2)	3,261	(2)	40	1,453
Traverse.....	11	947	82.9	2,860	(2)	3,1579	(2)	21	642
Wabasha.....	13	1,025	78.4	2,782	(2)	3,1668	(2)	34	1,165
Wadena.....	12	1,062	79.3	3,225	(2)	3,144	(2)	37	1,390
Waseca.....	10	1,191	90.3	4,638	(2)	3,1085	(2)	27	1,045
Washington.....	8	984	100.0	3,488	(2)	3,2113	(2)	57	2,134
Watcrwan.....	21	1,613	100.0	5,668	(2)	3,2594	(2)	34	859
Wilkin.....	9	564	(v)	(v)	(v)	(v)	(v)	23	1,224
Winona.....	19	4,737	89.4	20,416	(2)	37,178	(2)	50	1,486
Wright.....	25	2,071	88.7	6,356	(2)	3,321	(2)	56	1,621
Yellow Medicine.....	13	1,030	(v)	(v)	(v)	(v)	(v)	36	1,928
Mississippi.....	452	79,786	88.5	311,436	(2)	369,460	(2)	1,999	60,635
Adams.....	8	1,555	91.4	5,680	(2)	3,1322	(2)	32	952
Alcona.....	10	1,563	82.1	5,277	(x)	3,144	(x)	41	1,106
Amite.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	273
Attala.....	8	791	91.0	3,152	(x)	351	11	28	538
Benton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	97

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.25

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Mississippi--Continued									
Bolivar.....	14	2,364	72.8	7,223	1,503	79	856	45	1,574
Calhoun.....	4	444	100.0	1,822	272	2	344	15	241
Carroll.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	302
Chickasaw.....	4	473	100.0	2,065	319	37	162	23	373
Choctaw.....	4	433	(v)	(v)	(v)	(v)	(v)	14	332
Claiborne.....	4	(x)	(x)	(x)	(x)	(x)	(x)	6	27
Clarke.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	328
Clay.....	5	579	(v)	(v)	(v)	(v)	(v)	11	299
Coahoma.....	11	2,158	90.8	8,321	1,415	224	837	42	2,123
Copiah.....	8	968	76.0	3,509	280	9	224	25	669
Corvinton.....	4	830	100.0	5,729	287	...	138	24	384
De Soto.....	4	(x)	(x)	(x)	(x)	(x)	(x)	18	408
Forrest.....	9	2,393	100.0	11,093	884	20	254	61	1,748
Franklin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	260
George.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	373
Greene.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	213
Grenada.....	7	851	83.1	3,060	466	65	215	22	701
Hancock.....	3	351	100.0	1,131	157	54	63	20	508
Harrison.....	12	3,415	94.6	13,350	1,455	524	3,077	97	3,011
Hinds.....	16	7,086	99.2	26,958	1,126	871	1,791	121	5,461
Holmes.....	11	1,018	80.3	3,498	367	71	325	29	852
Humphreys.....	4	478	100.0	1,989	251	16	199	19	892
Issaquena.....	...	...	...	...	...	...	...	1	(x)
Itavamba.....	...	...	...	...	...	...	...	10	137
Jackson.....	3	746	100.0	3,263	409	9	328	42	1,406
Jasper.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	366
Jefferson.....	2	(x)	...	...	...	...	...	6	(x)
Jefferson Davis.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	212
Jones.....	11	2,332	85.2	8,295	601	254	131	64	2,089
Kemper.....	...	...	...	...	...	...	...	11	207
Lafayette.....	5	664	83.4	1,726	490	57	154	15	514
Lamar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	449
Lauderdale.....	11	4,204	92.4	25,064	874	272	1,388	56	2,581
Lawrence.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	157
Leake.....	4	428	100.0	1,947	225	15	146	16	276
Lee.....	9	2,029	95.6	9,062	(2)	31,551	(2)	39	1,364
Leflore.....	12	3,583	93.7	13,951	710	442	352	44	2,104
Lincoln.....	6	1,582	100.0	7,366	546	286	618	17	807
Lovins.....	7	1,254	85.3	5,587	330	56	240	38	1,276
Madison.....	5	500	76.6	1,731	174	60	135	21	539
Marion.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	631
Marshall.....	7	774	93.2	2,877	631	111	170	28	445
Monroe.....	8	1,000	70.5	2,906	279	61	356	26	529
Montgomery.....	5	493	75.2	1,665	233	3	148	24	426
Neshoba.....	5	746	100.0	3,541	374	29	227	11	361
Newton.....	4	659	100.0	3,101	347	8	175	20	367
Noxubee.....	5	658	70.4	2,047	189	6	253	11	261
Oktibbeha.....	4	509	70.6	1,628	83	13	25	24	996
Panola.....	8	1,144	100.0	4,509	697	57	413	29	779
Pearl River.....	10	1,009	84.1	3,579	295	86	314	36	938
Perry.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	184
Pike.....	8	1,461	82.3	5,875	404	19	290	45	1,274
Pontotoc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	264
Prentiss.....	5	511	100.0	2,161	334	75	211	21	404
Quitman.....	4	485	75.3	1,289	456	1	211	20	339
Rankin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	25	401
Scott.....	5	(x)	(x)	(x)	(x)	(x)	(x)	23	363
Sharkey.....	7	604	70.2	1,651	310	85	243	9	295
Simpson.....	7	1,047	94.8	4,963	403	75	175	26	325
Smith.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	117
Stone.....	4	405	(v)	(v)	(v)	(v)	(v)	16	516
Sunflower.....	10	1,683	71.8	5,664	1,037	63	258	40	1,364
Tallahatchie.....	8	704	74.4	2,032	651	34	269	25	508
Tate.....	5	629	87.8	2,210	1,037	403	239	14	387
Tippah.....	4	439	80.0	1,462	363	52	163	23	252
Tishomingo.....	3	(x)	(x)	(x)	(x)	(x)	(x)	26	419
Tunica.....	5	915	100.0	3,453	638	13	394	11	393
Union.....	6	704	100.0	3,480	504	41	162	19	474
Walthall.....	3	316	100.0	1,190	103	17	107	7	207
Warren.....	9	3,316	93.9	8,742	781	22	2,176	34	1,992
Washington.....	22	4,810	89.1	22,274	2,603	91	5,641	58	2,216
Wayne.....	3	489	100.0	2,142	178	...	324	12	391
Webster.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	322
Wilkinson.....	3	510	100.0	2,423	248	40	169	11	605
Winston.....	5	642	70.3	1,730	95	32	16	18	491
Yalobusha.....	5	474	100.0	1,549	263	37	528	23	483
Yazoo.....	8	1,006	100.0	4,384	494	136	346	25	1,012

See footnotes at end of table.

Table 14D. —PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ²	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Missouri.....	1,155	231,226	93.3	958,377	(2)	3275,536	(2)	6,157	173,401
Adair.....	11	1,211	95.2	5,306	(2)	31,201	(2)	31	715
Andrew.....	7	566	74.4	1,631	(2)	3884	(2)	24	531
Atchison.....	11	1,431	(v)	(v)	(v)	(v)	(v)	26	775
Audrain.....	15	1,578	100.0	6,995	(2)	31,665	(2)	44	1,096
Barry.....	13	895	98.1	4,112	(2)	31,436	(2)	55	1,004
Barton.....	12	899	90.3	3,683	(2)	31,282	(2)	27	544
Bates.....	14	976	93.8	4,123	(2)	31,247	(2)	46	1,003
Benton.....	8	651	100.0	2,658	(2)	3642	(2)	21	267
Bollinger.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	150
Boone.....	13	2,163	91.4	8,640	(2)	32,239	(2)	75	2,146
Buchanan.....	18	7,300	90.4	25,913	(2)	39,407	(2)	132	3,394
Butler.....	10	1,835	97.5	8,630	(2)	31,363	(2)	36	1,496
Caldwell.....	14	855	94.3	2,665	(2)	31,237	(2)	23	575
Callaway.....	11	987	76.8	3,575	(2)	3535	(2)	41	1,022
Camden.....	1	(x)	(x)	(x)	(x)	(x)	(x)	37	498
Cape Girardeau.....	15	4,081	95.7	19,641	(2)	34,177	(2)	63	1,940
Carroll.....	18	1,087	70.0	2,501	(2)	3775	(2)	34	671
Carter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	187
Cass.....	16	954	100.0	4,322	(2)	31,617	(2)	49	1,640
Cedar.....	4	324	100.0	1,366	(2)	3536	(2)	16	276
Chariton.....	9	706	71.0	1,843	(2)	3709	(2)	25	551
Christian.....	6	462	86.4	1,772	(2)	3645	(2)	30	491
Clark.....	5	380	100.0	1,384	(2)	3498	(2)	27	648
Clay.....	17	1,983	94.4	8,014	(2)	33,486	(2)	93	3,378
Clinton.....	11	1,359	96.5	6,267	(2)	31,714	(2)	26	550
Cole.....	9	1,344	100.0	5,237	(2)	31,631	(2)	44	1,682
Cooper.....	14	1,106	100.0	4,848	(2)	31,025	(2)	34	790
Crawford.....	5	702	(v)	(v)	(v)	(v)	(v)	22	647
Dade.....	7	424	100.0	1,951	(2)	3761	(2)	21	283
Dallas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	34	398
Davies.....	8	442	(v)	(v)	(v)	(v)	(v)	26	542
De Kalb.....	12	514	95.5	1,989	(2)	3917	(2)	27	463
Dent.....	5	638	100.0	2,717	(2)	31,293	(2)	26	353
Douglas.....	3	240	100.0	1,085	(2)	3352	(2)	10	157
Dunklin.....	22	3,112	97.0	11,711	(2)	34,938	(2)	59	1,984
Franklin.....	18	1,716	83.3	5,860	(2)	31,896	(2)	68	1,361
Gasconade.....	11	873	81.7	3,127	(2)	3908	(2)	23	467
Gentry.....	15	1,039	70.0	2,693	(2)	31,480	(2)	30	653
Greene.....	24	8,440	98.7	31,897	(2)	38,564	(2)	195	4,925
Grundy.....	7	691	(v)	(v)	(v)	(v)	(v)	32	1,055
Harrison.....	11	1,498	(v)	(v)	(v)	(v)	(v)	40	1,504
Henry.....	22	1,414	91.2	5,591	(2)	32,329	(2)	40	1,057
Hickory.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	275
Holt.....	9	470	90.2	2,210	(2)	31,175	(2)	23	768
Howard.....	7	379	87.1	1,407	(2)	3438	(2)	23	599
Howell.....	9	1,011	100.0	4,352	(2)	31,642	(2)	48	794
Iron.....	6	466	90.1	1,908	(2)	3495	(2)	21	321
Jackson.....	46	25,751	95.4	100,963	(2)	326,330	(2)	634	23,487
Jasper.....	28	5,894	99.0	28,148	(2)	35,362	(2)	180	4,642
Jefferson.....	16	4,782	92.5	28,257	(2)	33,620	(2)	68	1,901
Johnson.....	12	1,131	98.0	5,587	(2)	31,495	(2)	48	1,056
Knox.....	5	364	100.0	1,481	(2)	3625	(2)	19	341
Laclede.....	8	1,014	100.0	4,632	(2)	3928	(2)	50	866
Lafayette.....	20	1,408	100.0	5,912	(2)	31,753	(2)	65	1,457
Lawrence.....	11	650	100.0	2,965	(2)	31,175	(2)	67	923
Lewis.....	7	1,477	96.5	7,516	(2)	31,834	(2)	28	505
Linn.....	9	789	100.0	3,304	(2)	31,034	(2)	29	480
Linn.....	18	1,092	79.8	3,050	(2)	31,405	(2)	48	1,683
Livingston.....	9	612	100.0	2,778	(2)	3590	(2)	30	1,432
McDonald.....	6	963	100.0	4,539	(2)	32,226	(2)	35	1,044
Macon.....	13	1,319	76.7	4,905	(2)	31,185	(2)	46	860
Madison.....	4	335	100.0	1,651	(2)	3177	(2)	27	408
Marion.....	11	1,341	94.5	5,871	(2)	31,264	(2)	12	184
Marion.....	11	1,341	94.5	5,871	(2)	31,264	(2)	49	1,766
Mercer.....	4	183	100.0	688	(2)	340	(2)	16	571
Miller.....	7	638	100.0	2,953	(2)	3590	(2)	36	600
Mississippi.....	8	3,446	(v)	(v)	(v)	(v)	(v)	27	1,014
Moniteau.....	9	704	86.1	2,531	(2)	3817	(2)	23	408
Monroe.....	7	583	100.0	2,363	(2)	3841	(2)	25	677
Montgomery.....	7	583	76.3	1,800	(2)	3707	(2)	23	640
Monroe.....	4	247	100.0	1,142	(2)	3220	(2)	26	682
New Madrid.....	12	3,969	96.6	24,341	(2)	38,917	(2)	42	1,244
Newton.....	11	1,238	72.2	4,901	(2)	3738	(2)	79	1,168
Newton.....	11	1,686	85.9	5,220	(2)	33,384	(2)	46	1,339
Newton.....	2	273	100.0	1,140	(2)	3389	(2)	14	297
Osage.....	2	446	100.0	1,847	(2)	3461	(2)	18	244
Ozark.....	...	...	...	...	...	...	...	17	198
Pemiscot.....	13	2,174	96.4	7,971	(2)	33,596	(2)	55	1,458
Perry.....	2	646	(v)	(v)	(v)	(v)	(v)	24	675
Pettis.....	13	1,617	100.0	7,088	(2)	31,575	(2)	53	1,376

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.27

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Missouri—Continued									
Phelps.....	13	2,069	100.0	8,678	(2)	32,563	(2)	39	905
Pike.....	11	1,003	100.0	4,145	(2)	31,118	(2)	46	839
Platte.....	15	1,109	100.0	4,166	(2)	31,868	(2)	34	758
Polk.....	12	1,548	75.6	5,274	(2)	31,526	(2)	33	363
Pulaski.....	8	600	100.0	2,646	(2)	3762	(2)	27	552
Putnam.....	4	428	100.0	1,577	(2)	3272	(2)	13	187
Ralls.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	211
Randolph.....	10	998	77.6	3,361	(2)	3574	(2)	40	850
Ray.....	6	329	100.0	1,203	(2)	3679	(2)	32	331
Reynolds.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	197
Ripley.....	3	724	100.0	3,790	(2)	31,050	(2)	27	278
St. Charles.....	13	1,486	77.7	4,684	(2)	31,403	(2)	47	1,184
St. Clair.....	6	435	100.0	1,707	(2)	3590	(2)	26	411
St. Francois.....	10	1,456	92.8	5,993	(2)	31,242	(2)	59	1,490
St. Louis.....	16	15,313	98.8	55,010	(2)	38,476	(2)	530	24,372
St. Louis city (Not part of St. Louis County).....	26	62,058	99.6	295,447	(2)	389,372	(2)	774	26,975
Ste. Genevieve.....	5	437	100.0	1,970	(2)	3,835	(2)	19	326
Saline.....	18	1,533	99.0	6,827	(2)	32,098	(2)	61	1,255
Schuyler.....	3	(x)	(x)	(x)	(x)	(x)	(x)	17	292
Scotland.....	7	406	(v)	(v)	(v)	(v)	(v)	19	376
Scott.....	13	2,542	95.6	10,263	(2)	33,307	(2)	55	1,360
Shannon.....	4	251	100.0	1,145	(2)	3,254	(2)	16	175
Shelby.....	11	820	98.0	2,807	(2)	3774	(2)	30	682
Stoddard.....	11	1,008	81.8	3,677	(2)	31,081	(2)	44	788
Stone.....	4	360	100.0	1,620	501	67	...	19	166
Sullivan.....	7	412	(v)	(v)	(v)	(v)	(v)	26	585
Taney.....	5	617	100.0	2,598	(2)	11	...	25	376
Texas.....	9	1,477	90.2	4,645	(2)	3709	(2)	34	509
Vernon.....	12	1,014	100.0	5,086	(2)	3960	(2)	46	1,064
Warren.....	8	450	77.8	1,442	(2)	3510	(2)	9	433
Washington.....	4	(x)	(x)	(x)	(x)	(x)	(x)	15	468
Wayne.....	3	207	100.0	856	(2)	3328	(2)	23	263
Webster.....	6	433	83.8	1,525	(2)	3734	(2)	41	612
Worth.....	4	703	100.0	3,027	(2)	31,536	(2)	12	237
Wright.....	11	922	100.0	4,377	(2)	31,223	(2)	31	571
Montana.....	467	45,582	84.0	141,015	(2)	343,368	(2)	968	37,760
Beaverhead.....	5	424	100.0	1,771	(2)	3315	(2)	13	627
Big Horn.....	8	864	72.2	2,465	(2)	3798	(2)	16	655
Blaine.....	10	570	100.0	2,025	(2)	3747	(2)	10	283
Broadwater.....	3	226	100.0	710	(2)	3489	(2)	8	320
Carbon.....	16	780	70.3	2,274	(2)	3494	(2)	28	658
Carter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	163
Cascade.....	17	3,073	86.3	9,027	(2)	32,700	(2)	68	2,849
Chouteau.....	16	813	70.0	1,622	(2)	3782	(2)	5	696
Custer.....	6	803	89.2	2,776	(2)	3481	(2)	14	1,828
Daniels.....	9	917	88.1	1,936	548	246	211	3	(x)
Dawson.....	9	864	100.0	3,016	(2)	3795	(2)	11	611
Deer Lodge.....	3	237	100.0	847	(2)	3123	(2)	10	432
Fallon.....	4	380	100.0	1,712	(2)	3492	(2)	8	327
Fergus.....	19	1,442	86.2	4,333	(2)	32,215	(2)	29	838
Flathead.....	15	1,983	94.7	6,053	(2)	33,061	(2)	49	1,848
Gallatin.....	18	2,344	96.5	7,980	(2)	33,457	(2)	44	1,945
Garfield.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	226
Glacier.....	8	826	75.5	1,883	(2)	3541	(2)	19	994
Golden Valley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	115
Granite.....	8	362	70.2	790	(2)	3576	(2)	7	143
Hill.....	20	1,527	88.2	5,136	(2)	31,541	(2)	19	472
Jefferson.....	4	146	100.0	531	(2)	3,244	(2)	3	375
Judith Basin.....	7	386	70.1	1,237	(2)	3,678	(2)	6	274
Lake.....	9	703	83.1	2,278	(2)	3850	(2)	26	770
Lewis and Clark.....	12	1,445	90.6	5,089	(2)	31,064	(2)	40	1,242
Liberty.....	3	(x)	(x)	(x)	(x)	(x)	(x)	4	265
Lincoln.....	9	452	100.0	1,453	(2)	3910	(2)	19	452
McCone.....	4	379	100.0	1,569	(2)	3669	(2)	4	(x)
Madison.....	6	295	(v)	(v)	(v)	(v)	(v)	15	361
Meagher.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	178
Mineral.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	380
Missoula.....	9	2,100	80.0	7,098	(2)	3809	(2)	52	1,853
Mussellshell.....	6	455	93.0	1,341	(2)	3424	(2)	9	313
Park.....	11	878	100.0	3,610	(2)	3900	(2)	40	1,289
Petroleum.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Phillips.....	13	840	100.0	2,390	(2)	3889	(2)	8	264
Pondera.....	5	344	100.0	1,302	(2)	3468	(2)	11	691
Powder River.....	3	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Powell.....	7	435	100.0	1,911	(2)	3423	(2)	10	254
Prairie.....	6	378	79.6	1,203	(2)	3183	(2)	6	187

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Montana--Continued									
Ravalli.....	10	(x)	(x)	(x)	(x)	(x)	(x)	21	436
Richland.....	13	941	74.3	3,205	(2)	3,018	(2)	11	695
Roosevelt.....	18	1,508	(v)	(v)	(v)	(v)	(v)	13	561
Rosebud.....	6	603	70.2	1,737	(2)	3,656	(2)	14	393
Sanders.....	10	536	100.0	1,929	(2)	3,994	(2)	14	187
Sheridan.....	12	893	(v)	(v)	(v)	(v)	(v)	9	410
Silver Bow.....	9	2,046	(v)	(v)	(v)	(v)	(v)	42	2,045
Stillwater.....	8	260	92.2	846	(2)	3,305	(2)	16	560
Sweet Grass.....	3	75	100.0	366	(2)	371	(2)	13	550
Teton.....	9	568	100.0	1,722	(2)	3,110	(2)	13	601
Toole.....	7	708	100.0	3,251	(2)	3,946	(2)	15	795
Treasure.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Valley.....	14	1,419	(v)	(v)	(v)	(v)	(v)	21	516
Wheatland.....	10	446	100.0	1,689	(2)	3,854	(2)	9	170
Wibaux.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	93
Yellowstone.....	19	5,883	94.1	21,991	(2)	34,661	(2)	83	4,368
Yellowstone National Park (part).....	...	...	...	...	...	...	...	...	...
Nebraska.....	640	82,263	84.0	248,996	(2)	311,465	(2)	2,298	100,045
Adams.....	7	855	100.0	3,446	(2)	3,773	(2)	44	2,402
Antelope.....	8	558	100.0	1,862	(2)	3,126	(2)	34	1,192
Arthur.....	...	...	...	...	...	...	...	2	(x)
Banner.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Blaine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Boone.....	4	(x)	(x)	(x)	(x)	(x)	(x)	24	1,008
Box Butte.....	12	2,249	(v)	(v)	(v)	(v)	(v)	15	787
Boyd.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	319
Brown.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	896
Buffalo.....	16	1,657	87.8	5,327	(2)	3,230	(2)	54	2,401
Burt.....	6	623	75.9	1,912	(2)	3,964	(2)	23	1,213
Butler.....	12	842	(v)	(v)	(v)	(v)	(v)	22	492
Cass.....	13	820	87.9	2,474	(2)	3,162	(2)	28	830
Cedar.....	7	444	100.0	1,238	(2)	3,878	(2)	38	1,395
Chase.....	5	289	100.0	1,143	(2)	3,376	(2)	11	721
Cherry.....	8	446	100.0	1,494	(2)	3,750	(2)	17	1,025
Cheyenne.....	15	1,180	100.0	4,119	(2)	3,174	(2)	28	1,101
Clay.....	4	(x)	(x)	(x)	(x)	(x)	(x)	19	744
Colfax.....	3	(x)	(x)	(x)	(x)	(x)	(x)	28	2,291
Cuming.....	9	572	93.0	1,854	(2)	3,760	(2)	25	1,827
Custer.....	17	922	95.0	2,608	(2)	3,605	(2)	40	1,616
Dakota.....	3	659	100.0	1,587	(2)	3,476	(2)	24	784
Dawes.....	9	715	100.0	2,044	(2)	3,604	(2)	21	869
Dawson.....	12	1,724	(v)	(v)	(v)	(v)	(v)	45	3,636
Deuel.....	8	560	100.0	1,878	(2)	3,729	(2)	13	477
Dixon.....	4	241	100.0	830	(2)	3,431	(2)	13	452
Dodge.....	18	2,161	70.2	5,752	(2)	3,030	(2)	48	1,924
Douglas.....	24	16,589	86.3	44,359	(2)	3,273	(2)	273	10,970
Dundy.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9	659
Fillmore.....	4	243	100.0	733	(2)	3,478	(2)	22	600
Franklin.....	5	474	100.0	1,730	(2)	3,100	(2)	23	692
Frontier.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	486
Furnas.....	7	548	70.2	1,086	(2)	3,798	(2)	24	1,444
Gage.....	11	1,174	85.7	4,134	(2)	3,145	(2)	52	2,059
Garden.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	469
Garfield.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	523
Gosper.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	275
Grant.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Haskell.....	5	277	100.0	850	(2)	3,736	(2)	12	419
Hall.....	16	2,211	83.4	7,779	(2)	3,429	(2)	44	1,976
Hamilton.....	4	684	70.8	1,658	(2)	3,196	(2)	24	973
Harlan.....	7	1,378	87.2	4,645	379	400	2,653	17	464
Hayes.....	...	...	...	...	...	...	...	6	196
Hitchcock.....	4	(x)	(x)	(x)	(x)	(x)	(x)	11	597
Holt.....	10	1,101	74.6	2,576	(2)	3,186	(2)	33	1,257
Hooker.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)
Howard.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	781
Jefferson.....	6	417	(v)	(v)	(v)	(v)	(v)	32	900
Johnson.....	4	(x)	(x)	(x)	(x)	(x)	(x)	21	816
Kearney.....	6	381	(v)	(v)	(v)	(v)	(v)	17	524
Keith.....	11	1,219	82.8	3,588	(2)	3,115	(2)	17	862
Keya Paha.....	...	...	...	...	...	...	...	3	105
Kimball.....	9	793	91.3	2,507	(2)	3,147	(2)	11	397
Knox.....	10	783	100.0	2,523	(2)	3,172	(2)	28	858
Lancaster.....	20	5,535	97.4	20,606	(2)	3,493	(2)	149	6,657
Lincoln.....	10	1,960	83.9	6,502	(2)	3,199	(2)	48	2,796
Logan.....	...	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Logan.....	...	...	...	...	...	...	...	2	(x)
McPherson.....	...	...	...	...	...	...	...	...	...
Madison.....	7	661	76.4	1,829	(2)	3,992	(2)	55	2,714

See footnotes at end of table.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Nebraska--Continued									
Merrick.....	3	(x)	(x)	(x)	(x)	(x)	(x)	3-	1,235
Morrill.....	9	728	85.3	2,185	(2)	3,905	(2)	18	575
Nance.....	4	135	100.0	457	(2)	3,282	(2)	12	648
Nemaha.....	8	875	77.9	2,424	(2)	31,459	(2)	29	814
Nuckolls.....	6	3,489	100.0	23,490	(2)	32,783	(2)	16	555
Otoe.....	11	1,007	100.0	3,610	(2)	33,123	(2)	29	1,311
Pawnee.....	4	413	100.0	1,620	(2)	710	(2)	15	472
Perkins.....	8	830	(v)	(v)	(v)	(v)	(v)	9	226
Phelps.....	8	720	78.3	2,522	(2)	3,778	(2)	16	773
Pierce.....	3	(x)	(x)	(x)	(x)	(x)	(x)	28	1,482
Platte.....	10	1,277	75.4	3,112	(2)	31,309	(2)	36	1,458
Polk.....	4	(x)	(x)	(x)	(x)	(x)	(x)	16	928
Red Willow.....	9	1,318	87.0	3,242	(2)	31,245	(2)	20	1,274
Richardson.....	8	795	70.7	1,918	(2)	31,407	(2)	32	1,379
Rock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	268
Saline.....	11	622	76.4	1,601	(2)	3,978	(2)	29	1,283
Sarpy.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	385
Saunders.....	25	1,513	73.3	3,591	(2)	32,077	(2)	39	1,098
Scotts Bluff.....	20	3,521	99.2	11,908	(2)	35,068	(2)	64	3,067
Seward.....	10	776	85.7	2,365	(2)	799	(2)	33	1,234
Sheridan.....	15	1,267	76.3	2,628	(2)	31,780	(2)	17	595
Sherman.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	426
Sioux.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	84
Stanton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	513
Thayer.....	11	1,793	87.1	6,801	(2)	33,816	(2)	26	651
Thomas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Thurston.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	936
Valley.....	9	485	(v)	(v)	(v)	(v)	(v)	15	566
Washington.....	9	788	(v)	(v)	(v)	(v)	(v)	16	601
Wayne.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	968
Webster.....	4	178	100.0	663	(2)	3,266	(2)	13	580
Wheeler.....	...	...	...	...	...	...	...	4	136
York.....	10	601	86.5	1,678	(2)	3,967	(2)	21	829
Nevada.....	94	17,465	98.9	57,103	(2)	37,986	(2)	348	14,230
Churchill.....	7	893	100.0	3,122	(2)	31,676	(2)	13	385
Clark.....	11	3,906	95.4	13,770	(2)	36,243	(2)	88	4,076
Douglas.....	3	442	100.0	1,493	(2)	3,745	(2)	6	176
Elko.....	14	1,828	100.0	5,799	(2)	34,020	(2)	28	1,520
Emerald.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	44
Eureka.....	3	(x)	(x)	(x)	(x)	(x)	(x)	6	(x)
Humboldt.....	7	961	100.0	3,465	(2)	31,640	(2)	21	945
Lander.....	5	403	100.0	1,242	(2)	3,821	(2)	10	348
Lincoln.....	4	(x)	(x)	(x)	(x)	(x)	(x)	7	217
Lyon.....	5	473	100.0	1,719	(2)	7,632	(2)	15	355
Mineral.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	321
Nye.....	6	410	100.0	1,375	(2)	3,461	(2)	12	180
Ormsby.....	3	512	100.0	1,796	119	875	366	7	313
Pershing.....	5	539	100.0	1,913	(2)	3,924	(2)	12	595
Storey.....	...	...	...	...	...	...	...	1	(x)
Washoe.....	10	5,111	100.0	16,245	(2)	313,963	(2)	83	3,766
White Pine.....	7	984	100.0	3,020	(2)	31,719	(2)	18	798
New Hampshire.....	84	34,496	97.2	94,712	54,156	77,078	16,789	858	22,629
Belknap.....	9	1,939	94.5	7,927	567	1,600	14	51	1,312
Carroll.....	5	1,464	100.0	3,513	1,882	1,675	13	52	1,106
Cheshire.....	8	6,025	100.0	6,998	6,161	18,083	15,343	69	1,925
Cochs.....	6	(x)	(x)	(x)	(x)	(x)	(x)	57	1,570
Grafton.....	13	3,582	100.0	11,386	3,211	3,599	59	116	2,652
Hillsborough.....	16	5,671	97.9	21,084	5,622	7,905	110	184	5,273
Merrimack.....	7	2,782	94.8	7,903	14,328	18,620	223	111	2,817
Rockingham.....	12	9,464	99.2	26,017	18,353	22,281	1,003	103	2,663
Strafford.....	3	(x)	(x)	(x)	(x)	(x)	(x)	72	2,044
Sullivan.....	5	1,566	81.7	3,158	1,828	1,671	...	43	1,267
New Jersey.....	234	451,276	96.9	1,207,575	(2)	31,570,342	(2)	6,378	19,591
Atlantic.....	18	8,194	99.9	30,148	(2)	328,974	(2)	238	6,307
Bergen.....	15	(x)	(x)	(x)	(x)	(x)	(x)	789	24,483
Burlington.....	5	3,736	85.4	17,719	(2)	55,666	(2)	210	5,720
Camden.....	12	20,030	98.6	73,591	(2)	361,669	(2)	361	11,847
Cape May.....	6	1,985	100.0	6,326	(2)	36,376	(2)	130	2,482
Cumberland.....	14	7,986	85.8	28,423	(2)	318,940	(2)	163	4,767
Essex.....	15	69,210	98.4	200,102	43,102	239,149	874	804	28,297
Gloucester.....	9	5,552	97.1	20,420	5,918	34,777	108	166	3,803
Hudson.....	14	42,952	100.0	97,808	35,898	101,860	17,090	455	18,219
Hunterdon.....	12	4,201	92.0	14,966	(2)	310,393	(2)	96	2,507
Mercer.....	13	17,150	94.6	55,232	(2)	349,937	(2)	281	9,201
Middlesex.....	16	129,395	96.6	250,133	(2)	349,105	(2)	448	12,500
Monmouth.....	17	8,279	95.7	36,465	(2)	319,564	(2)	352	10,466
Morris.....	12	4,566	100.0	15,107	(2)	316,515	(2)	305	8,352
Ocean.....	12	3,082	88.8	11,285	(2)	38,322	(2)	151	3,995

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage *	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
New Jersey--Continued									
Passaic.....	7	20,426	100.0	28,575	21,740	97,403	26	469	13,347
Salem.....	5	(x)	(x)	(x)	(x)	(x)	(x)	83	2,421
Somerset.....	2	(x)	(x)	(x)	(x)	(x)	(x)	169	4,917
Sussex.....	9	2,948	71.5	9,937	(2)	33,837	(2)	87	1,695
Union.....	9	58,835	100.0	150,046	(2)	3147,754	(2)	507	16,442
Warren.....	12	2,897	83.4	11,151	(2)	34,909	(2)	114	4,146
New Mexico.....	230	33,794	81.9	130,214	(2)	317,109	(2)	1,077	35,682
Bernalillo.....	14	6,494	78.3	23,404	(2)	31,198	(2)	165	7,325
Catron.....	...	...	...	...	...	...	...	16	254
Chaves.....	13	2,366	70.4	7,381	(2)	3560	(2)	57	2,067
Colfax.....	13	807	87.0	3,206	(2)	3480	(2)	39	1,230
Curry.....	14	2,096	80.7	8,931	(2)	31,061	(2)	33	919
De Baca.....	3	147	100.0	843	102	...	...	8	165
Dona Ana.....	14	2,362	80.9	9,744	(2)	31,417	(2)	65	1,809
Edwy.....	14	2,186	78.9	7,400	(2)	3537	(2)	45	1,368
Espana.....	6	967	100.0	3,685	(2)	31,258	(2)	32	1,078
Guadalupe.....	9	649	92.9	3,437	(2)	3294	(2)	43	816
Harding.....	3	95	100.0	430	109	...	...	6	233
Hidalgo.....	4	(x)	(x)	(x)	(x)	(x)	(x)	24	883
Lea.....	13	2,739	70.8	7,217	(2)	31,255	(2)	66	2,768
Lincoln.....	3	201	100.0	907	161	17	10	28	465
Los Alamos.....	...	...	...	...	...	...	...	...	...
Luna.....	9	(x)	(x)	(x)	(x)	(x)	(x)	26	892
McKinley.....	9	1,824	92.5	7,957	(2)	31,750	(2)	41	1,847
Mora.....	2	(x)	(x)	(x)	(2)	(x)	(2)	9	148
Otero.....	5	612	100.0	3,077	(2)	3221	(2)	28	818
Quay.....	14	1,194	76.9	4,731	(2)	3488	(2)	42	1,159
Rio Arriba.....	4	756	100.0	3,545	763	...	126	17	526
Roosevelt.....	2	1,166	100.0	5,326	(2)	3519	(2)	28	722
Sandoval.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	283
San Juan.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	394
San Miguel.....	9	990	80.8	3,478	(2)	31,090	(2)	31	658
Santa Fe.....	6	1,330	100.0	6,656	(2)	3795	(2)	35	1,791
Sierra.....	4	312	100.0	1,586	228	...	12	22	508
Socorro.....	7	534	100.0	2,742	(2)	3221	(2)	33	596
Taos.....	2	(x)	(x)	(x)	(2)	(x)	(2)	23	572
Torrance.....	9	543	72.9	1,948	(v)	3390	(v)	31	729
Union.....	7	421	(v)	(v)	(v)	(v)	(v)	21	890
Valencia.....	8	537	100.0	2,623	329	...	177	38	769
New York.....	805	731,421	90.5	2,267,489	(2)	32,056,820	(2)	12,536	441,979
Albany.....	12	30,702	98.6	84,682	(2)	3146,869	(2)	254	9,465
Albany.....	10	1,502	93.3	6,652	(2)	33,136	(2)	60	1,768
Bronx.....	6	21,278	100.0	21,855	(2)	376,712	(2)	428	20,967
Broome.....	19	9,664	96.8	47,311	(2)	312,450	(2)	225	7,297
Cattaraugus.....	14	4,292	80.7	15,811	(2)	34,440	(2)	123	3,517
Cayuga.....	20	4,514	90.6	15,901	(2)	38,799	(2)	110	2,901
Chautauque.....	25	5,303	97.6	24,077	(2)	35,314	(2)	216	7,125
Chemung.....	15	7,997	97.8	33,997	(2)	10,603	(2)	117	3,901
Chemung.....	2	2,140	70.1	6,219	(2)	32,424	(2)	76	1,588
Clinton.....	11	4,371	92.8	15,608	7,009	6,556	433	86	1,941
Columbia.....	7	2,003	(v)	(v)	(v)	(v)	(v)	99	1,832
Portland.....	9	1,295	(v)	(v)	(v)	(v)	(v)	55	1,774
Delaware.....	14	2,256	70.6	6,610	(2)	33,949	(2)	102	2,487
Dutchess.....	14	6,143	88.0	19,963	(2)	316,092	(2)	230	6,197
Erie.....	44	53,088	94.6	227,945	(2)	390,154	(2)	939	33,572
Essex.....	6	1,427	100.0	5,341	1,973	2,138	84	67	1,169
Franklin.....	15	3,303	80.4	9,916	3,245	3,557	39	74	1,882
Putnam.....	3	1,047	83.6	2,519	(2)	32,346	(2)	77	1,980
Seneca.....	10	3,423	81.1	15,408	(2)	34,595	(2)	84	2,582
Greene.....	3	1,070	100.0	5,117	1,144	699	49	71	3,301
Hamilton.....	...	...	...	...	...	...	...	30	383
Herkimer.....	7	1,562	88.4	4,886	1,574	2,589	19	106	3,141
Jefferson.....	19	6,133	94.3	20,381	(2)	313,878	(2)	156	3,987
King.....	28	146,219	79.1	353,608	(2)	3405,364	(2)	995	49,744
Lewis.....	7	1,099	83.4	3,271	596	804	6	50	1,008
Livingston.....	9	1,503	(v)	(v)	(v)	(v)	(v)	85	2,069
Malitch.....	7	2,044	92.3	8,314	(v)	2,128	(v)	86	2,431
Monroe.....	30	31,239	98.6	122,596	(2)	380,127	(2)	492	19,117
Montgomery.....	14	4,882	89.7	19,500	(2)	6,167	160	96	3,368
Warren.....	27	49,775	99.1	180,719	(2)	3174,930	(2)	820	29,670
New York.....	3	20,851	100.0	44,856	1,861	55,773	16,075	290	20,708
Orange.....	14	4,221	87.9	10,998	(2)	313,747	(2)	241	8,027
Orleans.....	24	16,060	33.4	67,520	(2)	340,027	(2)	291	9,952
Orleans.....	30	30,789	98.2	132,758	(2)	374,472	(2)	393	14,603
Orleans.....	10	3,430	83.9	13,221	(2)	38,483	(2)	95	3,415
Orleans.....	25	13,498	85.4	50,247	(2)	336,262	(2)	227	9,989
Orleans.....	3	2,005	80.7	5,371	(2)	33,500	(2)	53	1,113
Orleans.....	19	6,606	33.7	21,940	(2)	36,872	(2)	138	3,598
Orleans.....	9	2,666	(v)	(v)	(v)	(v)	(v)	110	2,553
Orleans.....	1	(x)	(x)	(x)	(x)	(x)	(x)	58	1,107

Source: U.S. Department of Commerce.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and country	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage ^a	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
New York--Continued									
Queens.....	10	57,768	87.5	144,441	13,270	161,575	2,765	817	41,649
Rensselaer.....	15	22,146	95.6	85,556	18,721	52,978	7,093	179	5,588
Richmond.....	6	21,963	100.0	27,928	7,567	49,176	5,561	158	4,691
Rockland.....	8	3,524	(v)	(v)	(v)	(v)	(v)	124	2,981
St. Lawrence.....	22	7,211	88.0	19,762	8,672	9,944	204	193	4,121
Saratoga.....	12	3,608	91.6	11,266	(2)	311,848	(2)	135	3,093
Schenectady.....	7	4,487	81.9	13,479	4,115	11,600	164	159	6,595
Schoharie.....	6	1,047	81.3	2,598	1,539	677	24	46	1,063
Schuyler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	31	887
Seneca.....	6	2,464	100.0	12,901	2,516	2,855	1-8	21	1,627
Steuben.....	13	3,271	83.0	12,906	(2)	33,642	(2)	134	4,084
Suffolk.....	30	14,135	81.0	43,489	(2)	342,858	(2)	556	14,378
Sullivan.....	12	3,181	100.0	13,874	(2)	37,933	(2)	161	3,004
Tioga.....	3	(x)	(x)	(x)	(x)	(x)	(x)	61	1,138
Tompkins.....	10	4,056	91.4	17,930	(2)	30,257	(2)	72	2,654
Ulster.....	13	6,423	96.7	25,088	(2)	323,915	(2)	226	4,665
Warren.....	7	1,841	72.0	5,322	2,334	1,544	1-8	73	2,053
Washington.....	6	2,034	81.1	6,551	2,261	2,506	124	78	1,839
Wayne.....	11	2,817	92.1	10,597	(2)	36,517	(2)	96	2,378
Westchester.....	36	59,536	97.9	154,307	(2)	3188,583	(2)	911	28,219
Wyoming.....	7	1,131	(v)	(v)	(v)	(v)	(v)	48	1,332
Yates.....	3	(x)	(x)	(x)	(x)	(x)	(x)	32	751
North Carolina.....	661	222,719	92.2	894,835	(2)	3451,282	(2)	6,164	140,200
Alamance.....	9	3,604	83.6	14,790	(2)	35,666	(2)	116	2,655
Alexander.....	3	(x)	(x)	(x)	(x)	(x)	(x)	25	539
Alleghany.....	...	...	...	...	...	...	...	23	298
Anson.....	8	1,486	78.0	5,210	948	335	82	31	700
Ashe.....	3	885	100.0	3,483	343	290	23	39	583
Avery.....	...	...	...	...	...	...	...	22	275
Beaufort.....	12	2,169	77.1	7,260	(2)	33,921	(2)	58	887
Bertie.....	5	1,025	(v)	(v)	(v)	(v)	(v)	54	876
Bladen.....	7	1,542	73.3	4,810	1,707	171	46	54	758
Brunswick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	40	437
Buncombe.....	10	5,238	73.1	17,484	(2)	34,993	(2)	138	5,692
Burke.....	5	1,243	74.8	4,067	718	149	85	31	1,055
Cabarrus.....	7	2,958	89.4	8,873	(2)	34,181	(2)	104	2,880
Caldwell.....	5	1,184	100.0	4,750	(2)	31,860	(2)	40	943
Camden.....	...	...	...	...	...	...	...	3	(x)
Carteret.....	4	3,501	100.0	10,979	(2)	312,165	(2)	29	632
Caswell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	42	585
Catawba.....	12	5,806	96.0	23,255	(2)	39,090	(2)	146	3,185
Chatham.....	4	1,062	100.0	4,906	1,209	612	194	43	557
Cherokee.....	4	658	100.0	3,068	(2)	3452	(2)	18	316
Chowan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	595
Clay.....	...	...	...	...	...	...	...	2	109
Cleveland.....	5	2,256	86.3	8,420	(2)	32,512	(2)	21	1,009
Columbus.....	11	1,666	95.8	6,556	(2)	34,073	(2)	78	1,010
Craven.....	8	3,784	93.1	16,067	(2)	33,937	(2)	79	1,556
Cumberland.....	13	4,854	100.0	22,231	(2)	312,672	(2)	97	3,930
Currituck.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	(x)
Dare.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	214
Davidson.....	8	2,151	81.4	7,874	(2)	33,196	(2)	134	2,877
Davie.....	3	280	100.0	1,042	536	52	22	32	473
Duplin.....	12	1,819	90.1	6,001	3,263	193	113	60	685
Durham.....	13	6,374	96.3	23,563	(2)	311,669	(2)	127	4,464
Edgecombe.....	11	2,655	70.9	6,860	(2)	33,734	(2)	43	1,089
Forsyth.....	13	8,050	98.7	31,819	(2)	313,196	(2)	125	4,139
Franklin.....	4	578	100.0	1,727	1,160	140	...	57	72-
Gaston.....	10	4,268	89.6	17,579	(2)	36,485	(2)	124	3,398
Gates.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	128
Graham.....	...	...	...	...	...	...	...	7	163
Granville.....	2	(x)	(x)	(x)	(x)	(x)	(x)	51	981
Greene.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	256
Guilford.....	24	18,014	97.6	91,393	(2)	399,458	(2)	275	8,842
Halifax.....	15	3,676	76.4	11,817	(2)	34,675	(2)	65	1,799
Harnett.....	13	2,340	100.0	7,586	(2)	36,098	(2)	69	1,585
Haywood.....	4	1,069	100.0	4,690	(2)	31,287	(2)	43	1,211
Henderson.....	6	2,201	100.0	10,068	(2)	34,250	(2)	46	1,204
Hertford.....	6	1,179	89.5	4,837	(2)	32,326	(2)	30	820
Hoke.....	...	...	...	...	...	...	...	20	448
Hyde.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	208
Iredell.....	12	3,150	100.0	15,231	3,260	363	148	123	2,477
Jackson.....	5	1,312	(v)	(v)	(v)	(v)	(v)	25	327
Johnston.....	13	2,764	96.8	8,374	(2)	36,805	(2)	128	2,078
Jones.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	187
Lee.....	8	1,779	100.0	8,264	(2)	33,081	(2)	52	1,153
Lenoir.....	16	2,997	92.7	9,243	(2)	37,721	(2)	63	1,301
Lincoln.....	3	720	100.0	2,795	(2)	31,739	(2)	...	793

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
North Carolina--Continued									
McDowell.....	5	876	79.8	3,187	(2)	308	(2)	30	768
Macon.....	1	(x)	(x)	(x)	(x)	(x)	(x)	18	401
Madison.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	529
Martin.....	8	1,253	70.0	3,199	(2)	33,058	(2)	51	755
Mecklenburg.....	20	17,872	98.2	92,287	(2)	30,658	(2)	220	9,021
Mitchell.....	4	1,133	100.0	5,187	597	345	192	14	226
Montgomery.....	5	1,054	100.0	5,020	394	315	167	32	641
Moore.....	5	1,117	90.4	4,351	(2)	31,637	(2)	77	1,587
Nash.....	9	3,081	81.9	8,691	(2)	39,307	(2)	92	1,912
New Hanover.....	20	21,437	99.0	98,774	(2)	381,597	(2)	108	3,295
Northampton.....	3	524	100.0	2,130	885	221	7	65	1,053
Onslow.....	6	820	87.8	2,350	1,419	112	9	37	780
Orange.....	4	395	100.0	2,389	715	502	...	53	1,265
Pamlico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	214
Pasquotank.....	7	2,196	100.0	10,044	(2)	33,985	(2)	28	872
Pender.....	...	...	...	...	...	...	...	18	264
Perquimans.....	3	702	100.0	2,687	(2)	22,023	(2)	19	314
Person.....	5	983	70.4	3,033	(2)	21,139	(2)	59	1,050
Pitt.....	15	3,233	93.6	10,518	(2)	37,892	(2)	152	2,488
Polk.....	...	...	...	...	...	...	...	12	307
Randolph.....	7	1,598	95.3	6,928	(2)	32,317	(2)	99	2,057
Richmond.....	8	2,310	87.3	5,263	(2)	39,310	(2)	69	1,820
Robeson.....	18	3,407	91.1	12,162	(2)	38,785	(2)	116	2,720
Rockingham.....	9	2,174	87.9	8,805	1,200	227	281	139	2,660
Rowan.....	11	6,015	97.7	24,862	(2)	312,342	(2)	120	3,053
Rutherford.....	7	2,884	100.0	14,138	(2)	32,754	(2)	103	1,500
Sampson.....	11	1,866	71.8	5,638	(2)	32,616	(2)	84	928
Scotland.....	3	579	100.0	2,158	915	38	82	41	937
Stanly.....	6	1,416	100.0	6,193	(2)	32,065	(2)	67	1,674
Stokes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	40	512
Surry.....	15	3,322	93.1	12,511	(2)	34,979	(2)	85	1,665
Swain.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	282
Transylvania.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	375
Tyrrell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	113
Union.....	7	1,580	90.5	6,871	(2)	32,314	(2)	55	1,254
Vance.....	10	3,729	96.1	12,995	(2)	36,949	(2)	55	1,274
Wake.....	26	8,562	89.5	29,999	(2)	317,728	(2)	210	5,656
Warren.....	1	(x)	(x)	(x)	(x)	(x)	(x)	31	573
Washington.....	3	535	100.0	1,532	(2)	31,379	(2)	17	355
Watauga.....	1	(x)	(x)	(x)	(x)	(x)	(x)	33	764
Wayne.....	19	4,081	78.3	12,011	(2)	310,396	(2)	97	1,346
Wilkes.....	6	1,797	94.7	8,366	(2)	32,104	(2)	85	1,431
Wilson.....	10	2,243	93.5	6,585	(2)	35,126	(2)	76	1,730
Yadkin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	55	662
Yancey.....	...	...	...	...	...	...	...	18	364
North Dakota.....	688	60,575	83.2	164,934	(2)	397,538	(2)	938	38,981
Adams.....	3	(x)	(x)	(x)	(x)	(x)	(x)	8	777
Barnes.....	23	1,496	100.0	4,900	(2)	31,987	(2)	35	1,358
Benson.....	18	1,222	76.1	3,121	(2)	31,224	(2)	18	443
Billings.....	...	...	...	...	...	...	...	1	(x)
Bottineau.....	24	1,787	(v)	(v)	(v)	(v)	(v)	22	396
Bowman.....	5	388	100.0	1,470	(2)	3280	(2)	12	621
Burke.....	11	692	75.0	1,765	(2)	3486	(2)	11	216
Burlington.....	7	1,383	95.8	4,557	(2)	3829	(2)	29	1,962
Cass.....	39	6,124	95.0	13,609	(2)	38,503	(2)	58	2,878
Cavalier.....	21	1,372	77.4	3,461	(2)	31,540	(2)	27	1,044
Dickey.....	8	853	100.0	3,081	(2)	31,072	(2)	11	614
Divide.....	5	367	100.0	1,036	(2)	3469	(2)	9	327
Dunn.....	5	358	100.0	1,414	(2)	3213	(2)	7	343
Eddy.....	8	575	(v)	(v)	(v)	(v)	(v)	5	196
Emmons.....	9	538	97.6	1,932	(2)	3478	(2)	15	618
Foster.....	8	760	100.0	2,610	(2)	3719	(2)	10	340
Golden Valley.....	6	473	100.0	2,274	(2)	3537	(2)	10	221
Grand Forks.....	22	2,484	83.4	6,375	(2)	32,497	(2)	33	2,000
Grant.....	4	(x)	(x)	(x)	(x)	(x)	(x)	11	742
Gregory.....	9	817	100.0	1,938	(2)	3843	(2)	8	206
Hettinger.....	10	654	87.2	2,115	(2)	3419	(2)	12	1,232
Kidder.....	8	455	100.0	1,727	(2)	3445	(2)	13	295
La Moure.....	13	963	100.0	3,134	(2)	31,090	(2)	17	1,152
Liggett.....	8	653	(v)	(v)	(v)	(v)	(v)	11	299
McHenry.....	22	1,315	73.6	3,685	(2)	3800	(2)	28	731
McIntosh.....	11	632	(v)	(v)	(v)	(v)	(v)	14	492
McKenzie.....	6	337	100.0	1,346	(2)	3256	(2)	12	619
McLean.....	22	1,575	73.6	4,063	(2)	31,348	(2)	49	1,181
Mercer.....	11	860	(v)	(v)	(v)	(v)	(v)	11	468
Morton.....	15	1,530	(v)	(v)	(v)	(v)	(v)	26	1,382
Mountbail.....	16	1,461	84.7	4,789	(2)	31,649	(2)	15	566
Nelson.....	19	1,120	78.6	2,848	(2)	31,446	(2)	15	501
Oliver.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	103
Pointina.....	28	1,854	70.0	3,862	(2)	31,706	(2)	33	1,492
Pierce.....	8	695	74.8	2,037	(2)	31,533	(2)	8	291

See footnote at end of table.

PETROLEUM BULK STATIONS

14.33

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverages	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
North Dakota--Continued									
Ramsey.....	23	2,039	76.4	5,277	(2)	31,761	(2)	23	528
Ransom.....	11	940	91.7	3,159	(2)	3981	(2)	11	231
Renville.....	7	593	100.0	2,047	(2)	3846	(2)	9	209
Richland.....	25	1,952	93.0	6,153	(2)	32,273	(2)	28	1,146
Rolette.....	12	1,049	(v)	(v)	(v)	(v)	(v)	14	269
Sargent.....	14	979	90.4	2,733	(2)	31,225	(2)	14	255
Sheridan.....	7	(x)	(x)	(x)	(x)	(x)	(x)	8	322
Sioux.....	4	(x)	(x)	(x)	(x)	(x)	(x)	5	102
Slope.....	...	...	...	...	...	...	...	5	(x)
Stark.....	12	981	100.0	4,035	(2)	3,480	(2)	24	1,786
Steele.....	3	(x)	(x)	(x)	(2)	(x)	(2)	9	380
Stutsman.....	25	2,038	84.4	5,908	(2)	32,545	(2)	38	1,350
Towner.....	12	1,017	75.9	2,292	(2)	3816	(2)	16	425
Travill.....	18	1,794	84.0	4,221	(2)	32,135	(2)	8	210
Walsh.....	26	1,777	79.5	4,752	(2)	32,167	(2)	24	832
Ward.....	23	5,882	89.1	16,192	(2)	33,631	(2)	47	2,110
Wells.....	18	1,096	84.0	3,223	(2)	31,110	(2)	24	670
Williams.....	15	937	100.0	3,135	(2)	3,629	(2)	23	1,895
Ohio.....	871	430,742	96.1	1,831,933	(2)	3396,652	(2)	8,992	378,914
Adams.....	6	1,846	85.2	6,942	669	747	164	37	695
Allen.....	15	9,184	100.0	42,344	(2)	37,670	(2)	92	4,278
Ashland.....	4	946	100.0	4,203	351	463	94	57	2,307
Ashtabula.....	12	3,864	94.8	16,559	(2)	33,728	(2)	106	4,476
Athens.....	10	2,146	95.3	9,456	(2)	31,936	(2)	84	2,204
Auglaize.....	8	1,425	91.3	5,308	682	760	98	60	2,340
Belmont.....	10	2,656	92.2	11,309	(2)	32,130	(2)	109	3,315
Brown.....	7	1,388	81.0	4,838	795	405	61	46	1,332
Butler.....	15	4,489	97.6	18,160	(2)	36,231	(2)	137	6,225
Carroll.....	3	(x)	(x)	(x)	(x)	(x)	(x)	27	900
Champaign.....	5	1,064	100.0	4,778	807	406	83	41	1,308
Clark.....	9	7,005	100.0	32,183	(2)	35,184	(2)	115	5,846
Clermont.....	7	1,417	97.4	5,936	772	974	104	69	1,947
Clinton.....	11	2,289	100.0	10,194	(2)	32,678	(2)	30	1,212
Columbiana.....	15	6,314	94.6	35,420	(2)	33,530	(2)	125	5,189
Coshocton.....	8	1,686	100.0	7,290	(2)	31,694	(2)	46	1,512
Crawford.....	8	1,856	100.0	7,791	(2)	31,615	(2)	55	2,197
Cuyahoga.....	34	72,589	98.8	298,961	(2)	354,914	(2)	1,209	57,952
Darke.....	19	2,664	79.4	9,165	1,600	939	151	68	2,333
Defiance.....	10	1,705	97.9	6,706	(2)	31,718	(2)	41	1,280
Delaware.....	8	1,601	91.5	6,364	(2)	31,804	(2)	42	1,457
Erie.....	7	3,183	83.4	10,883	815	924	152	51	2,810
Fairfield.....	12	2,140	96.7	9,454	(2)	31,620	(2)	79	2,834
Fayette.....	8	1,781	100.0	7,930	(2)	31,697	(2)	23	1,076
Franklin.....	21	24,813	98.8	118,559	(2)	316,760	(2)	463	22,821
Fulton.....	12	2,437	86.2	8,128	(2)	33,065	(2)	35	1,637
Gallia.....	3	(x)	(x)	(x)	(x)	(x)	(x)	43	1,152
Geauga.....	4	(x)	(x)	(x)	(x)	(x)	(x)	33	1,201
Greene.....	5	1,589	97.4	6,313	(2)	32,514	(2)	54	2,691
Guernsey.....	9	2,232	90.2	8,957	(2)	31,797	(2)	65	1,956
Hamilton.....	28	34,780	97.7	157,186	(2)	330,298	(2)	618	29,696
Hancock.....	9	2,894	100.0	10,203	(2)	33,168	(2)	56	2,390
Hardin.....	9	1,253	96.4	5,422	602	538	167	41	1,446
Harrison.....	3	1,625	100.0	7,241	492	1,013	250	39	985
Henry.....	11	2,773	93.8	9,779	(2)	34,238	(2)	48	1,431
Highland.....	10	1,757	100.0	7,412	(2)	32,238	(2)	51	1,161
Hocking.....	4	820	100.0	3,695	398	280	110	29	812
Holmes.....	4	1,053	100.0	4,540	(2)	31,386	(2)	23	630
Huron.....	11	3,060	92.8	12,224	(2)	33,153	(2)	55	2,630
Jackson.....	7	1,542	100.0	7,002	(2)	31,480	(2)	40	1,161
Jefferson.....	5	2,743	94.5	12,107	(2)	32,744	(2)	102	3,953
Knox.....	6	1,703	96.2	6,866	(2)	31,832	(2)	37	2,157
Lake.....	10	2,205	100.0	10,295	658	1,169	40	95	4,348
Lawrence.....	6	1,857	100.0	8,208	(2)	31,717	(2)	52	2,140
Licking.....	10	3,386	82.2	12,737	(2)	32,527	(2)	118	4,098
Logan.....	9	1,554	88.1	6,144	756	962	98	56	1,872
Lorain.....	14	6,383	97.0	27,838	(2)	36,660	(2)	152	6,990
Lucas.....	21	33,316	99.3	133,517	(2)	357,627	(2)	414	21,541
Madison.....	6	1,766	92.9	6,943	852	766	168	33	1,299
Mahoning.....	19	18,037	100.0	78,793	(2)	39,000	(2)	273	10,665
Marion.....	10	3,218	95.2	13,795	(2)	32,633	(2)	67	2,232
Medina.....	9	3,343	100.0	14,709	1,021	1,536	287	73	3,042
Meigs.....	6	1,040	100.0	4,479	409	538	164	41	1,311
Mercer.....	11	2,589	90.6	10,101	1,354	1,101	208	48	1,758
Miami.....	10	3,416	93.0	14,475	(2)	32,950	(2)	98	4,022
Monroe.....	1	(x)	(x)	(x)	(x)	(x)	(x)	27	533
Montgomery.....	19	17,221	95.8	74,863	(2)	314,412	(2)	365	20,465
Morgan.....	5	582	89.9	2,272	173	222	46	16	375
Morrow.....	4	495	100.0	2,340	198	343	30	34	845
Muskingum.....	11	3,218	98.1	16,324	(2)	33,454	(2)	101	3,725

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Ohio--Continued									
Ashtabula.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	60
Cuyahoga.....	10	3,254	(v)	(v)	(v)	31,292	(2)	34	1,677
Paulding.....	9	1,364	73.5	3,966	(2)	...	(2)	29	1,14
Perry.....	6	1,433	100.0	5,481	412	861	537	59	1,22
Pinkaway.....	7	2,446	89.5	10,080	(2)	31,955	(2)	45	1,35
Pike.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	...
Portage.....	8	2,325	100.0	10,382	(2)	32,409	(2)	76	2,94
Preble.....	11	1,506	96.1	6,678	(2)	32,203	(2)	47	1,51
Putnam.....	15	1,401	(v)	(v)	(v)	(v)	(v)	43	1,12
Richland.....	21	5,076	99.3	23,727	(2)	33,085	(2)	101	4,98
Ross.....	9	3,310	85.7	11,665	(2)	32,669	(2)	68	2,32
Sandusky.....	7	3,587	72.4	10,481	(2)	32,207	(2)	55	3,19
Scioto.....	8	3,290	91.6	13,068	1,178	1,259	452	99	3,64
Seneca.....	12	2,988	83.6	10,633	(2)	32,362	(2)	77	2,92
Shelby.....	9	(x)	(x)	(x)	(x)	(x)	(x)	35	1,20
Stark.....	20	13,167	99.7	60,595	(2)	38,737	(2)	308	12,73
Summit.....	20	24,639	99.8	118,125	(2)	321,846	(2)	409	18,53
Tremont.....	10	3,681	94.3	14,824	1,604	2,917	357	189	6,86
Tuscarawas.....	12	3,567	100.0	15,352	(2)	32,429	(2)	108	3,62
Union.....	8	1,467	75.7	4,997	(2)	31,188	(2)	39	1,46
Van Wert.....	14	2,469	93.8	10,516	(2)	32,748	(2)	47	2,25
Vinton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	116	222
Warren.....	5	1,387	83.9	4,738	851	715	116	51	2,04
Washington.....	9	3,560	100.0	18,723	(2)	32,261	(2)	81	2,95
Wayne.....	14	3,207	92.7	13,763	(2)	33,038	(2)	84	2,96
Williams.....	17	5,173	87.1	21,920	(2)	33,691	(2)	64	2,01
Wood.....	7	2,207	100.0	7,955	2,757	1,030	216	104	3,70
Wyandot.....	5	985	94.6	3,909	459	602	127	29	1,12
Oklahoma.....	806	119,944	90.7	547,646	(2)	379,012	(2)	3,813	100,12
Adair.....	4	349	100.0	1,768	(2)	3475	(2)	23	319
Alfalfa.....	11	508	89.2	2,141	(2)	3419	(2)	25	756
Atoka.....	5	444	100.0	2,093	241	...	43	20	433
Beaver.....	9	338	100.0	1,775	349	...	71	17	383
Beckham.....	12	1,277	100.0	7,019	(2)	3891	(2)	60	1,64
Blaine.....	11	893	87.9	3,757	(2)	3795	(2)	32	930
Bryan.....	11	1,563	100.0	7,201	(2)	3780	(2)	35	772
Caddo.....	42	1,800	82.3	6,740	(2)	31,327	(2)	81	2,03
Canadian.....	18	1,087	85.2	4,752	(2)	3426	(2)	48	1,49
Carter.....	15	1,842	99.7	9,442	(2)	3892	(2)	71	1,43
Cherokee.....	4	464	(v)	(v)	(v)	(v)	(v)	20	327
Choctaw.....	9	508	100.0	2,409	(2)	3558	(2)	24	435
Cimarron.....	7	703	(v)	(v)	(v)	(v)	(v)	8	374
Cleveland.....	8	1,063	92.5	4,597	(2)	3377	(2)	50	1,15
Coal.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	198
Comanche.....	14	1,869	(v)	(v)	(v)	(v)	(v)	67	1,73
Cotton.....	7	719	87.2	3,549	456	...	197	22	365
Craig.....	9	631	100.0	3,472	(2)	3484	(2)	31	752
Creek.....	16	6,143	99.5	29,004	(2)	315,253	(2)	101	2,01
Custer.....	21	2,309	81.1	9,397	(2)	3741	(2)	54	1,51
Delaware.....	3	175	100.0	784	(2)	3357	(2)	24	348
Dewey.....	6	278	100.0	1,449	(2)	3335	(2)	26	533
Ellis.....	11	386	93.8	1,760	363	...	63	17	331
Garfield.....	19	17,666	97.4	67,109	(2)	317,045	(2)	75	2,87
Garvin.....	10	1,195	96.0	5,341	(2)	31,035	(2)	46	1,32
Grady.....	20	2,307	81.2	8,924	(2)	31,433	(2)	69	1,45
Grant.....	6	440	(v)	(v)	(v)	(v)	(v)	25	768
Greer.....	8	480	100.0	2,416	(2)	3403	(2)	24	640
Harmon.....	5	560	(v)	(v)	(v)	(v)	(v)	10	427
Harper.....	8	517	80.8	2,305	191	...	88	20	439
Haskell.....	3	401	100.0	1,594	324	36	63	25	291
Hughes.....	10	718	100.0	3,780	(2)	3439	(2)	40	630
Jackson.....	19	1,619	70.6	5,455	(2)	3861	(2)	72	897
Jefferson.....	8	516	(v)	(v)	(v)	(v)	(v)	43	531
Johnston.....	2	(x)	(x)	(x)	(x)	(x)	(x)	23	239
Jay.....	20	1,841	74.3	6,591	(2)	3600	(2)	69	2,11
Kiowa.....	12	801	96.9	3,796	(2)	3754	(2)	31	1,19
Latimer.....	13	802	93.8	3,904	(2)	3523	(2)	53	1,54
LeFlore.....	3	129	100.0	596	(2)	2137	(2)	14	271
LeFlore.....	13	1,069	97.8	4,690	(2)	31,292	(2)	62	903
Lincoln.....	9	924	81.4	3,949	(2)	3580	(2)	59	1,31
Logan.....	14	993	96.0	4,817	(2)	3578	(2)	48	1,14
Lowry.....	3	201	100.0	1,124	(2)	3163	(2)	17	169
McClain.....	8	480	100.0	2,432	(2)	3511	(2)	29	514
McClain.....	9	858	100.0	6,335	(2)	31,165	(2)	25	501
McIntosh.....	9	560	71.4	2,106	(2)	3292	(2)	29	501
Major.....	6	348	100.0	1,818	(2)	3307	(2)	31	912
Marshall.....	4	390	100.0	1,578	(2)	3210	(2)	23	229
Mayes.....	8	830	100.0	4,459	(2)	3654	(2)	48	648
Mayes.....	8	500	100.0	2,621	258	...	90	27	642

See footnote at end of table.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations	
	Total		Reporting number of gallons sold				Number	Sales, entire year
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil	
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand dollars)
Oklahoma—Continued								
Muskogee.....	18	2,370	82.2	10,378	(2)	31,035	(2)	108 2,265
Noble.....	12	822	90.0	3,865	(2)	358	(2)	32 1,340
Nowata.....	3	394	100.0	2,168	(2)	3268	(2)	20 503
Okfuskee.....	8	764	(v)	(v)	(v)	(v)	(v)	34 524
Oklahoma.....	38	16,298	97.2	102,430	(2)	35,517	(2)	446 15,033
Okmulgee.....	15	1,357	87.0	6,280	(2)	3437	(2)	64 1,870
Osage.....	12	999	96.0	4,734	(2)	3510	(2)	69 1,643
Ottawa.....	9	1,059	100.0	5,344	(2)	31,022	(2)	64 1,295
Pawnee.....	3	474	100.0	2,755	(2)	3199	(2)	33 836
Payne.....	15	1,613	100.0	8,753	(2)	31,004	(2)	58 1,721
Pittsburg.....	13	1,303	72.9	5,053	(2)	3478	(2)	72 1,593
Pontotoc.....	14	3,899	100.0	23,908	(2)	3865	(2)	57 1,295
Pottawatomie.....	14	1,927	75.4	7,144	(2)	3441	(2)	95 1,353
Pushmataha.....	4	333	100.0	1,381	(2)	3277	(2)	16 311
Roger Mills.....	7	389	100.0	1,868	(2)	3501	(2)	13 268
Rogers.....	7	662	100.0	3,719	(2)	...	85	37 666
Seminole.....	18	1,854	88.6	7,494	(2)	3558	(2)	67 1,794
Sequoyah.....	5	325	100.0	1,718	(2)	...	78	27 573
Stephens.....	12	2,963	(v)	(v)	(v)	(v)	(v)	84 2,280
Texas.....	17	1,134	76.5	4,286	(2)	3575	(2)	29 1,094
Tillman.....	10	824	100.0	4,124	(2)	3732	(2)	33 1,182
Tulsa.....	25	11,754	94.4	47,093	(2)	32,256	(2)	330 12,309
Wagoner.....	5	415	100.0	2,138	(2)	3479	(2)	21 453
Washington.....	6	1,033	100.0	5,693	(2)	3464	(2)	47 988
Washita.....	3	(x)	(x)	(x)	(x)	(x)	(x)	44 1,407
Woods.....	19	1,548	94.1	6,787	(2)	3894	(2)	22 606
Woodward.....	6	466	100.0	2,591	(2)	3214	(2)	28 554
Oregon.....	436	143,337	97.5	460,503	(2)	3289,130	(2)	2,411 90,341
Baker.....	14	1,708	81.9	4,485	(2)	32,096	(2)	34 1,071
Benton.....	9	2,821	100.0	9,461	(2)	35,864	(2)	39 1,987
Clackamas.....	14	3,916	100.0	15,026	(2)	36,438	(2)	110 3,568
Clatsop.....	16	3,291	98.3	8,672	(2)	311,072	(2)	57 1,426
Columbia.....	13	1,876	90.8	5,275	(2)	32,637	(2)	37 1,031
Cook.....	18	4,627	96.8	15,176	(2)	38,687	(2)	61 2,249
Crook.....	3	812	100.0	2,533	(2)	31,492	(2)	9 425
Curry.....	3	356	100.0	1,251	(2)	3990	(2)	17 610
Deschutes.....	13	2,852	100.0	10,003	(2)	33,780	(2)	51 2,064
Douglas.....	21	5,043	91.3	16,236	(2)	38,029	(2)	86 3,455
Gilliam.....	9	799	100.0	3,036	(2)	31,205	(2)	7 386
Grant.....	5	575	100.0	1,654	(2)	...	364	17 433
Harney.....	8	1,066	100.0	3,763	(2)	31,273	(2)	10 336
Hood River.....	6	1,029	100.0	3,692	(2)	31,946	(2)	29 695
Jackson.....	13	4,472	94.7	16,228	(2)	35,520	(2)	98 3,400
Jefferson.....	6	571	100.0	2,164	(2)	3917	(2)	9 277
Josephine.....	9	2,807	100.0	10,452	(2)	34,419	(2)	51 2,152
Klamath.....	10	1,000	100.0	17,852	(2)	38,643	(2)	90 3,230
Lake.....	7	825	100.0	2,593	(2)	31,605	(2)	12 464
Lane.....	26	10,930	96.3	40,308	(2)	318,370	(2)	188 8,401
Lincoln.....	12	(x)	(x)	(x)	(x)	(x)	(x)	55 1,577
Linn.....	17	4,509	77.2	13,189	(2)	35,710	(2)	96 4,221
Malheur.....	21	2,228	97.0	7,437	(2)	32,592	(2)	44 2,084
Marion.....	19	5,688	98.4	19,744	(2)	39,807	(2)	142 5,542
Morrow.....	5	(x)	(x)	(x)	(x)	(x)	(x)	11 423
Multnomah.....	21	52,518	99.7	152,384	(2)	3131,541	(2)	690 25,619
Polk.....	13	3,016	100.0	10,861	(2)	35,401	(2)	28 1,552
Sherman.....	7	383	100.0	1,104	(2)	31,137	(2)	5 67
Tillamook.....	10	1,674	90.7	5,279	(2)	34,332	(2)	3 1,175
Umatilla.....	20	3,687	100.0	12,354	(2)	37,906	(2)	75 2,919
Union.....	13	1,629	89.3	4,956	(2)	32,806	(2)	32 1,041
Wallowa.....	6	839	100.0	2,311	(2)	31,275	(2)	14 450
Wasco.....	11	1,713	100.0	6,037	(2)	33,058	(2)	31 1,052
Washington.....	9	3,265	100.0	12,337	(2)	36,260	(2)	80 3,681
Wheeler.....	635	100.0	2,083	(2)	31,012	(2)	(2)	8 145
Yamhill.....	16	3,621	95.9	12,073	(2)	36,238	(2)	56 2,133
Pennsylvania.....	744	510,349	95.3	2,123,866	(2)	3919,866	(2)	12,117 360,576
Adams.....	4	(x)	(x)	(x)	(x)	(x)	(x)	81 2,002
Allaugheny.....	25	49,880	97.8	222,830	(2)	317,916	(2)	1,253 48,187
Armstrong.....	7	3,964	86.3	13,918	(2)	36,018	(2)	140 3,437
Beaver.....	7	20,980	100.0	144,726	(2)	37,933	(2)	233 6,771
Bedford.....	10	3,880	93.7	19,698	(2)	32,238	(2)	74 3,377
Berks.....	23	16,594	98.1	70,141	(2)	325,375	(2)	328 9,934
Blair.....	21	10,505	96.4	59,242	(2)	310,450	(2)	191 4,947
Bradford.....	14	3,009	81.8	10,973	(2)	33,589	(2)	94 1,743
Bucks.....	10	3,373	87.7	11,249	(2)	36,838	(2)	196 5,850
Butler.....	13	6,813	93.7	26,167	(2)	32,633	(2)	203 5,650
Cambridia.....	18	7,368	100.0	36,415	(2)	35,667	(2)	237 5,962
Cameron.....	...	...	...	...	...	...	...	17 362
Carbon.....	6	1,078	(v)	(v)	(v)	(v)	(v)	106 1,651
Centre.....	10	3,584	90.2	14,087	(2)	34,976	(2)	109 2,628
Chester.....	20	10,580	95.2	42,055	(2)	320,856	(2)	212 6,704

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage ¹	Reporting number of gallons sold				Number	Sales, entire year ² (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Pennsylvania--Continue									
Clarion.....	5	1,610	93.1	6,491	272	667	80	85	1,601
Clearfield.....	11	3,650	100.0	14,742	(2)	35,860	(2)	170	3,572
Clinton.....	c	965	100.0	4,701	(2)	31,698	(2)	58	1,311
Columbia.....	8	2,252	81.7	8,899	118	2,443	...	88	1,839
Crawford.....	13	2,777	70.3	8,547	(2)	32,566	(2)	128	3,455
Cumberland.....	6	2,414	100.0	8,585	(2)	310,229	(2)	136	7,731
Dauphin.....	16	17,066	97.3	77,061	(2)	329,406	(2)	205	7,199
Delaware.....	9	10,502	77.2	20,357	(2)	318,272	(2)	364	13,025
Elk.....	4	1,011	(v)	(v)	(v)	(v)	(v)	48	1,098
Erie.....	23	12,171	94.5	45,636	(2)	315,559	(2)	266	9,876
Fayette.....	10	3,467	86.9	14,844	(2)	31,860	(2)	245	6,107
Forest.....	...	...	...	...	...	...	...	17	271
Franklin.....	12	4,692	100.0	23,194	(2)	36,338	(2)	117	3,609
Fulton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	20	509
Greene.....	2	(x)	(x)	(x)	(x)	(x)	(x)	65	1,569
Huntingdon.....	8	2,154	93.0	10,277	(2)	33,432	(2)	71	1,436
Indiana.....	9	5,048	98.5	31,648	(2)	32,494	(2)	171	3,538
Jefferson.....	11	2,066	70.8	6,438	(2)	31,457	(2)	94	1,972
Juniata.....	...	...	...	...	...	...	...	27	478
Lackawanna.....	18	8,245	76.2	32,237	481	3,233	5,531	305	6,888
Lancaster.....	26	14,812	93.9	65,674	(2)	329,433	(2)	284	8,972
Lawrence.....	7	2,309	93.5	11,225	351	741	...	177	4,449
Lebanon.....	10	4,018	96.5	18,065	(2)	310,863	(2)	247	4,480
Lehigh.....	11	18,075	100.0	59,321	(2)	331,967	(2)	251	7,426
Luzerne.....	36	15,663	87.4	74,611	(2)	311,392	(2)	494	11,110
Lycoming.....	14	9,733	95.9	37,611	(2)	321,975	(2)	173	4,457
Mechanic.....	10	4,765	93.2	16,832	(2)	311,725	(2)	98	2,693
Mercer.....	20	5,059	82.7	21,365	929	2,474	128	166	4,462
Mifflin.....	10	2,206	100.0	9,524	(2)	3,408	(2)	62	1,664
Monroe.....	10	2,963	94.9	11,507	(2)	33,397	(2)	91	2,133
Montgomery.....	25	19,098	96.3	48,153	3,202	43,998	717	424	16,230
Montour.....	...	...	...	...	...	...	...	20	281
Northampton.....	12	3,412	88.0	11,208	(2)	38,733	(2)	230	6,470
Northumberland.....	11	5,766	94.7	25,495	(2)	311,665	(2)	167	4,083
Perry.....	4	624	95.5	2,950	(2)	31,430	(2)	54	1,693
Philadelphia.....	29	123,098	99.5	490,272	(2)	3422,980	(2)	1,114	40,264
Pike.....	1	(x)	(x)	(x)	(x)	(x)	(x)	25	397
Potter.....	3	398	100.0	4,380	179	83	...	33	720
Schuylkill.....	24	9,770	97.6	46,550	(2)	37,671	(2)	298	6,847
Snyder.....	2	(x)	(x)	(x)	(x)	(x)	(x)	43	798
Somerset.....	6	3,387	97.9	22,525	(2)	31,816	(2)	166	3,975
Sullivan.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	200
Susquehanna.....	7	1,150	84.8	5,348	(2)	31,241	(2)	64	1,025
Tioga.....	10	2,351	90.8	9,663	(2)	31,831	(2)	81	1,700
Union.....	6	(x)	(x)	(x)	(x)	(x)	(x)	32	866
Venango.....	9	5,566	96.6	33,180	4,297	831	...	112	3,159
Warren.....	12	2,188	94.2	9,178	(2)	32,884	(2)	74	1,975
Washington.....	13	10,809	98.3	57,661	838	4,516	832	289	7,671
Wayne.....	8	1,748	(v)	(v)	(v)	(v)	(v)	60	1,620
Westmoreland.....	17	3,223	100.0	51,812	(2)	35,006	(2)	435	13,314
Wyoming.....	3	241	100.0	805	(2)	3900	(2)	43	780
York.....	15	7,236	95.4	31,845	(2)	310,691	(2)	233	8,373
Rhode Island.....	38	90,616	99.5	248,879	132,368	215,139	3,877	1,065	30,646
Bristol.....	1	(x)	(x)	(x)	(x)	(x)	(x)	39	816
Kent.....	1	(x)	(x)	(x)	(x)	(x)	(x)	129	3,731
Newport.....	1	5,102	100.0	6,887	12,619	18,600	...	77	2,554
Providence.....	30	84,841	99.6	239,093	119,459	196,217	3,876	730	21,207
Washington.....	1	(x)	(x)	(x)	(x)	(x)	(x)	90	2,538
South Carolina.....	334	100,344	91.7	404,715	(2)	3151,524	(2)	2,519	66,905
Abbeville.....	2	(x)	(x)	(x)	(x)	(x)	(x)	45	502
Albany.....	2	1,996	89.0	6,772	(2)	32,060	(2)	86	1,629
Allendale.....	3	437	100.0	3,187	(2)	3,415	(2)	13	311
Anderson.....	17	4,974	99.6	21,444	(2)	38,532	(2)	117	3,364
Bamberg.....	6	647	92.9	2,764	(2)	1,693	(2)	30	603
Barnwell.....	...	(x)	(x)	(x)	(x)	(x)	(x)	33	476
Beaufort.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	468
Beaufort.....	4	615	77.7	2,347	381	88	297	9	191
Calhoun.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	239
Charleston.....	14	16,965	89.2	53,391	(2)	35,880	(2)	169	5,433
Cherokee.....	...	853	78.5	2,721	(2)	31,326	(2)	39	1,026
Chester.....	...	616	86.4	2,326	(2)	3,299	(2)	37	1,299
Cherokee.....	...	1,994	(v)	(v)	(v)	(v)	(v)	48	1,295
Cherokee.....	...	416	100.0	1,784	(2)	1,542	(2)	23	854
Cherokee.....	...	1,222	100.0	6,104	(2)	31,373	(2)	34	828
Darlington.....	...	1,026	(v)	(v)	(v)	(v)	(v)	54	1,215
Dillon.....	...	939	(v)	(v)	(v)	(v)	(v)	37	678
Durham.....	...	>10	100.0	2,576	(2)	3,705	(2)	34	785
Edgefield.....	...	...	100.0	3,766	(2)	31,380	(2)	23	359
Fairfield.....	4	936	100.0	4,769	906	485	276	16	370

One isotope of hydrogen.

PETROLEUM BULK STATIONS

14.37

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ²	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)			
South Carolina—Continued									
Florence.....	18	4,735	82.7	18,440	(2)	37,390	(2)	98	2,386
Georgetown.....	7	1,349	96.3	5,175	(2)	32,147	(2)	33	957
Greenville.....	16	7,405	93.2	34,015	(2)	38,324	(2)	184	6,803
Greenwood.....	10	2,483	100.0	9,724	(2)	33,121	(2)	71	1,790
Hampton.....	5	921	93.3	4,271		33		28	333
					508		273		
Horry.....	12	2,741	80.0	8,378	(2)	34,387	(2)	87	1,668
Jasper.....	3	398	100.0	2,045	(2)	282	(2)	16	350
Kershaw.....	9	1,511	89.8	5,726		254		43	1,173
Lancaster.....	8	1,851	90.3	6,482		1,182		35	953
Laurens.....	6	1,516	95.0	5,709	(2)	31,944	(2)	61	1,427
Lee.....	3	(x)	(x)	(x)	(x)	(x)	(x)	21	428
Lexington.....	8	931	(v)	(v)	(v)	(v)	(v)	67	1,484
McCormick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	150
Marion.....	10	1,781	87.1	5,760	(2)	33,117	(2)	44	741
Marlboro.....	9	1,323	86.8	4,627	(2)	31,676	(2)	48	1,031
Newberry.....	6	1,031	90.1	4,412	(2)	31,113	(2)	49	937
Oconee.....	8	1,542	100.0	6,790	(2)	32,060	(2)	49	898
Orangeburg.....	16	3,174	95.2	14,867	(2)	33,200	(2)	90	2,603
Pickens.....	4	656	100.0	3,018	(2)	3855	(2)	56	1,279
Richland.....	14	7,549	96.8	33,072	(2)	311,610	(2)	139	6,545
Saluda.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	343
Spartanburg.....	20	12,969	94.2	68,338	(2)	319,673	(2)	207	5,413
Sumter.....	8	2,326	81.1	8,719	(2)	31,622	(2)	48	1,956
Union.....	5	856	85.4	3,092		778		36	1,018
Williamsburg.....	6	1,347	94.1	5,977	(2)	32,334	(2)	37	755
York.....	10	2,826	93.4	10,579	(2)	34,807	(2)	65	2,087
South Dakota.....	608	60,981	81.0	176,327	(2)	364,113	(2)	1,236	43,179
Armstrong.....	...	...	(v)	(v)	(v)	(v)	(v)	...	...
Aurora.....	9	915	(v)	(v)	(v)	(v)	(v)	13	303
Beadle.....	15	1,706	86.2	5,982	(2)	31,251	(2)	30	1,046
Bennett.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	370
Bon Homme.....	15	1,152	(v)	(v)	(v)	(v)	(v)	20	-02
Brookings.....	13	1,761	77.6	4,782	(2)	32,302	(2)	27	989
Brown.....	28	2,890	100.0	9,763	(2)	33,946	(2)	47	2,135
Butte.....	11	1,655	100.0	4,768	(2)	31,868	(2)	12	534
Buffalo.....	...	...	...	...	...	...	...	...	(x)
Butte.....	10	988	100.0	3,714	(2)	3629	(2)	28	1,125
Campbell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	167
Charles Mix.....	13	1,131	73.8	3,064	(2)	31,191	(2)	21	866
Clark.....	10	561	82.2	1,627	(2)	3722	(2)	18	1,082
Clay.....	5	391	100.0	1,667	(2)	3456	(2)	20	661
Codington.....	11	1,212	96.2	4,446	(2)	31,532	(2)	28	1,983
Corson.....	7	536	92.5	2,083	(2)	3716	(2)	10	-06
Custer.....	5	388	80.2	1,080	(2)	3393	(2)	20	398
Davison.....	12	2,610	80.0	5,633	(2)	32,044	(2)	31	1,099
Day.....	10	547	100.0	1,933	(2)	3804	(2)	29	1,660
Deuel.....	6	704	100.0	2,362	(2)	31,208	(2)	16	312
Dewey.....	7	358	73.5	1,027	(2)	3191	(2)	14	319
Douglas.....	10	635	92.0	1,601	(2)	3787	(2)	12	188
Edmunds.....	11	555	85.6	1,549	(2)	3524	(2)	14	434
Fall River.....	11	947	100.0	3,623	(2)	31,181	(2)	24	691
Faulk.....	16	894	100.0	3,276	(2)	31,017	(2)	10	276
Grant.....	11	909	(v)	(v)	(v)	(v)	(v)	16	465
Gregory.....	11	976	81.4	2,331	(2)	31,318	(2)	20	494
Haakon.....	5	462	100.0	1,635	(2)	3394	(2)	7	249
Hamlin.....	9	833	(v)	(v)	(v)	(v)	(v)	21	651
Hand.....	8	586	86.3	1,707	(2)	3722	(2)	7	484
Hanson.....	6	404	84.2	1,007	(2)	3495	(2)	7	106
Harding.....	2	(x)	(x)	(x)	(x)	(x)	(x)	5	51
Hughes.....	11	1,212	85.1	3,782	(2)	31,200	(2)	14	666
Hutchinson.....	14	1,281	(v)	(v)	(v)	(v)	(v)	24	463
Ryder.....	3	171	100.0	645	(2)	3172	(2)	7	226
Jackson.....	6	322	81.7	1,040	(2)	3275	(2)	19	547
Jerauld.....	7	664	(v)	(v)	(v)	(v)	(v)	6	150
Jones.....	5	419	84.5	1,509	(2)	3288	(2)	11	332
Kingsbury.....	12	1,215	(v)	(v)	(v)	(v)	(v)	30	893
Lake.....	11	1,389	92.2	4,353	(2)	31,745	(2)	26	656
Lawrence.....	10	998	88.7	4,239	(2)	3851	(2)	36	1,025
Lincoln.....	5	430	100.0	1,407	(2)	3801	(2)	29	1,329
Lyman.....	11	723	(v)	(v)	(v)	(v)	(v)	14	278
McCook.....	13	887	89.7	2,377	(2)	31,193	(2)	18	504
McPherson.....	9	664	70.0	1,932	(2)	3593	(2)	10	394
Marshall.....	10	588	100.0	1,927	(2)	3942	(2)	25	781
Meade.....	6	486	(v)	(v)	(v)	(v)	(v)	23	742
Mellette.....	3	(x)	(x)	(x)	(x)	(x)	(x)	7	158
Miner.....	11	1,221	(v)	(v)	(v)	(v)	(v)	13	328
Minnehaha.....	30	6,428	87.4	21,801	(2)	37,400	(2)	94	3,718

See footnotes at end of table.

Table 14D. —PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		(Thousand dollars)
North Dakota--Continued									
Moody.....	9	824	(v)	(v)	(v)	(v)	(v)	12	544
Pennington.....	22	3,970	70.0	9,675	(2)	31,714	(2)	73	2,698
Perkins.....	4	799	100.0	3,619	(2)	3,820	(2)	15	376
Pfister.....	10	680	84.0	2,237	(2)	3,621	(2)	9	224
Roberts.....	15	963	70.1	2,382	(2)	31,149	(2)	33	900
Sanborn.....	6	358	100.0	1,143	(2)	3,699	(2)	7	328
Shannon.....	...	...	...	...	...	...	...	7	156
Spink.....	23	1,703	91.9	5,444	(2)	32,746	(2)	24	790
Stanley.....	...	...	...	...	...	...	...	3	75
Sully.....	4	(x)	(x)	(x)	(x)	(x)	(x)	5	120
Todd.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	98
Tripp.....	8	899	70.7	2,510	(2)	31,510	(2)	17	1,142
Turner.....	13	1,128	87.3	3,599	(2)	31,803	(2)	22	597
Union.....	7	743	(v)	(v)	(v)	(v)	(v)	22	835
Walworth.....	10	683	85.2	2,154	(2)	3,750	(2)	9	273
Washabaugh.....	...	...	...	...	...	...	...	2	(x)
Yankton.....	8	1,481	(v)	(v)	(v)	(v)	(v)	21	618
Ziebach.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Tennessee.....	343	133,505	94.2	585,042	(2)	3,142,221	(2)	3,211	112,731
Anderson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	39	2,077
Bedford.....	5	1,242	79.9	4,214	(x)	858	(x)	45	263
Benton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	214
Bledsoe.....	...	...	...	...	...	...	...	6	167
Blount.....	7	2,042	100.0	9,006	(2)	31,833	(2)	54	1,855
Bradley.....	6	2,066	(v)	(v)	(v)	(v)	(v)	45	1,113
Campbell.....	3	635	100.0	2,930	(2)	3,369	(2)	25	662
Cannon.....	...	...	...	...	...	...	...	9	126
Carroll.....	4	835	100.0	3,674	(2)	3,853	(2)	33	837
Carter.....	...	...	...	...	...	...	...	36	1,019
Chestnut.....	...	...	...	...	...	...	...	10	311
Chester.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	181
Claiborne.....	2	(x)	(x)	(x)	(x)	(x)	(x)	26	518
Clay.....	...	...	...	...	...	...	...	10	122
Cocke.....	3	600	100.0	2,374	321	125	52	26	568
Coffee.....	6	1,447	(v)	(v)	(v)	(v)	(v)	32	842
Crockett.....	1	(x)	(x)	(x)	(x)	(x)	(x)	18	418
Cumberland.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	434
Davidson.....	17	21,849	100.0	110,536	(2)	3,28,713	(2)	303	13,892
Decatur.....	...	...	...	...	...	...	...	9	265
De Kalb.....	...	...	...	...	...	...	...	13	178
Dickson.....	7	1,171	83.3	4,434	(2)	31,179	(2)	24	610
Dyer.....	9	2,456	91.0	8,989	(2)	36,840	(2)	28	1,380
Fayette.....	3	322	100.0	1,431	(x)	3716	(x)	19	463
Fentress.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12	194
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	37	999
Gibson.....	11	2,772	82.7	8,945	(2)	33,831	(2)	57	1,714
Giles.....	6	1,515	100.0	6,325	(2)	31,856	(2)	33	934
Granger.....	...	...	...	...	...	...	...	9	263
Greene.....	7	1,451	100.0	6,447	(2)	31,143	(2)	35	1,401
Grundy.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	420
Hamblen.....	8	2,929	83.1	10,222	(2)	32,604	(2)	32	1,172
Hamilton.....	14	11,918	91.2	48,741	(2)	313,056	(2)	237	9,898
Hancock.....	...	...	...	...	...	...	...	1	(x)
Hardeman.....	3	476	100.0	1,821	546	33	122	23	518
Hardin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	442
Hawkins.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	643
Haywood.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	873
Henderson.....	4	902	100.0	3,827	(2)	31,470	(2)	11	283
Henry.....	6	980	88.0	3,331	800	289	435	32	867
Hickman.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	229
Houston.....	...	...	...	...	...	...	...	5	134
Humphreys.....	1	(x)	(x)	(x)	(x)	(x)	(x)	14	333
Jackson.....	...	...	...	...	...	...	...	5	54
Jefferson.....	...	...	...	...	...	...	...	24	393
Johnson.....	...	...	...	...	...	...	...	11	290
Kneass.....	14	12,287	99.7	64,463	(2)	37,024	(2)	231	10,630
Luke.....	3	299	100.0	1,149	619	...	32	12	461
Laurens.....	1	(x)	(x)	(x)	(x)	(x)	(x)	20	670
Lawrence.....	3	478	100.0	1,793	666	15	114	36	765
Lewis.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	137
Lindsey.....	4	899	100.0	4,053	(2)	3,908	(2)	26	688
Lyon.....	2	(x)	(v)	(x)	(x)	(x)	(x)	38	784
McMinn.....	5	1,051	100.0	4,918	(2)	3,809	(2)	40	1,084
McNairy.....	5	964	100.0	4,568	(2)	3,841	(2)	26	756
Meigs.....	...	...	...	...	...	...	...	8	87
Madison.....	12	3,040	100.0	13,425	(2)	32,569	(2)	61	2,367
Marion.....	3	413	100.0	2,056	(2)	3,406	(2)	34	1,005
Marshall.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	816
Mary.....	7	1,658	92.9	6,384	(2)	31,883	(2)	44	1,371

See footnote at end of title.

PETROLEUM BULK STATIONS

14.39

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Tennessee—Continued									
Meigs.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	4	123
Monroe.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	25	744
Montgomery.....	7	1,689	71.6	5,504	(²)	31,266	(²)	32	1,021
Moore.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	3	88
Morgan.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	9	262
Obion.....	7	1,167	100.0	4,309	1,862	103	241	37	934
Overton.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	16	456
Perry.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	4	64
Pickett.....	...	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	1	(x)
Polk.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	12	300
Putnam.....	5	1,790	100.0	7,570	(²)	32,060	(²)	47	1,401
Rhea.....	3	527	100.0	2,415	(²)	3,492	(²)	14	458
Roane.....	6	2,081	100.0	5,368	(²)	31,173	(²)	41	1,262
Robertson.....	7	1,055	91.6	3,854	(²)	31,475	(²)	33	697
Rutherford.....	8	1,536	100.0	6,447	(²)	31,681	(²)	52	1,710
Scott.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	9	260
Sequatchie.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	8	144
Sevier.....	3	636	100.0	2,417	484	146	75	25	857
Shelby.....	20	21,005	95.8	103,538	(²)	320,592	(²)	393	17,176
Smith.....	4	661	75.6	2,254	334	59	20	12	256
Stewart.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	17	215
Sullivan.....	6	3,059	100.0	13,907	(²)	32,614	(²)	71	3,489
Sumner.....	4	1,024	73.1	3,115	(²)	31,146	(²)	36	743
Tipton.....	8	1,472	93.5	5,717	(²)	31,869	(²)	23	759
Trousdale.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	1	(x)
Unicoi.....	...	...	...	...	...	...	...	11	301
Union.....	...	...	...	...	...	...	...	3	77
Van Buren.....	...	...	...	...	...	...	...	1	(x)
Warren.....	3	590	100.0	2,695	328	31	78	24	564
Washington.....	9	4,664	100.0	20,768	(²)	33,414	(²)	59	2,340
Wayne.....	...	...	...	...	...	...	...	12	277
Weakley.....	4	902	100.0	3,367	(²)	31,673	(²)	33	862
White.....	5	931	100.0	5,150	(²)	3455	(²)	22	461
Williamson.....	4	628	100.0	2,916	697	159	88	21	649
Wilson.....	7	1,341	91.0	5,281	(²)	31,515	(²)	34	1,010
Texas.....	2,047	410,903	92.2	2,172,826	(²)	3258,498	(²)	11,292	349,809
Anderson.....	7	755	100.0	4,277	(²)	3417	(²)	52	894
Andrews.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	8	172
Angelina.....	7	1,612	100.0	9,169	(²)	31,323	(²)	44	1,588
Aransas.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	10	249
Archer.....	6	443	73.6	1,675	76	...	262	22	326
Armstrong.....	4	284	88.0	1,455	85	...	89	8	288
Atascosa.....	7	1,120	100.0	6,009	(²)	31,097	(²)	31	644
Austin.....	8	644	93.5	3,612	(²)	3378	(²)	33	688
Bailey.....	9	1,449	92.7	6,096	497	1,920	102	13	425
Bandera.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	9	211
Bastrop.....	10	702	100.0	3,997	(²)	3515	(²)	28	728
Baylor.....	7	938	(v) ...	(v) ...	(v) ...	(v) ...	(v) ...	28	612
Bee.....	8	1,065	100.0	5,899	(²)	3531	(²)	30	582
Bell.....	16	2,398	96.5	13,818	(²)	31,451	(²)	99	2,812
Bexar.....	18	13,030	96.2	76,254	(²)	37,143	(²)	427	16,552
Blanco.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	14	309
Borden.....	...	...	...	...	...	...	...	3	28
Bosque.....	9	703	100.0	4,008	379	...	104	34	722
Bowie.....	12	2,515	100.0	13,424	1,010	42	228	77	2,510
Brazoria.....	16	2,253	96.1	12,967	(²)	33,311	(²)	73	2,611
Brazos.....	7	1,209	96.5	7,507	(²)	3670	(²)	33	1,321
Brewster.....	5	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	10	357
Briscoe.....	5	313	(v) ...	(v) ...	(v) ...	(v) ...	(v) ...	7	136
Brooks.....	5	706	100.0	4,126	(²)	3389	(²)	10	643
Brown.....	11	1,547	92.0	8,356	(²)	3357	(²)	78	1,304
Burleson.....	5	338	100.0	2,135	(²)	3386	(²)	22	314
Burnet.....	6	530	100.0	3,060	(²)	3486	(²)	22	550
Caldwell.....	10	1,069	100.0	7,051	(²)	3810	(²)	36	862
Calhoun.....	6	435	100.0	2,868	125	...	283	11	271
Callahan.....	4	307	100.0	1,809	135	...	31	31	402
Cameron.....	31	8,619	(v) ...	(v) ...	(v) ...	(v) ...	(v) ...	96	3,627
Camp.....	4	259	76.1	982	146	...	28	12	253
Carson.....	7	385	(v) ...	(v) ...	(v) ...	(v) ...	(v) ...	28	838
Cass.....	9	987	92.7	4,961	(²)	3722	(²)	39	860
Castro.....	5	516	100.0	2,095	133	...	225	9	346
Chambers.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	13	359
Cherokee.....	12	1,677	100.0	10,452	(²)	31,421	(²)	45	1,301
Childress.....	7	860	78.2	3,502	(²)	3309	(²)	30	861
Clay.....	5	425	83.3	1,986	96	...	125	30	544
Cochran.....	4	400	100.0	2,006	169	...	100	14	393

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage *	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Texas--Continued									
Coke.....	5	326	(v)	(v)	(v)	(v)	(v)	15	269
Coleman.....	13	898	89.1	4,289	(2)	3,657	(2)	52	696
Collin.....	16	2,074	89.4	10,405	(2)	31,851	(2)	68	1,477
Collingsworth.....	5	584	100.0	3,126	368	...	...	16	669
Colorado.....	12	1,204	100.0	7,011	(2)	3,927	(2)	41	919
Comal.....	6	749	100.0	4,421	(2)	3,998	(2)	24	605
Comanche.....	7	778	96.3	4,221	(2)	3,556	(2)	33	411
Concho.....	5	357	100.0	1,568	232	...	...	14	375
Cooke.....	11	1,471	84.9	6,962	(2)	3,701	(2)	46	1,505
Coryell.....	8	880	100.0	5,117	(2)	3,662	(2)	35	406
Cottle.....	5	622	100.0	3,176	215	...	...	16	573
Crane.....	...	...	...	...	...	...	...	7	332
Crockett.....	2	(x)	(x)	(x)	(x)	(x)	(x)	4	201
Crosby.....	14	1,360	82.4	6,035	(2)	3,373	(2)	22	589
Culberson.....	4	404	100.0	1,388	90	83	186	16	529
Dallam.....	6	555	100.0	3,210	117	...	...	24	827
Dallas.....	27	19,528	95.0	116,287	(2)	34,456	(2)	606	27,403
Dawson.....	8	1,674	91.8	7,792	(2)	3,720	(2)	40	1,539
Deaf Smith.....	7	1,090	(v)	(v)	(v)	(v)	(v)	13	585
Delta.....	3	391	100.0	1,978	(2)	3,616	(2)	14	205
Denton.....	15	1,689	98.5	9,663	(2)	3,715	(2)	92	2,433
De Witt.....	12	903	100.0	5,514	(2)	3,948	(2)	37	1,006
Dickens.....	4	463	79.7	1,990	263	...	...	20	549
Dimmit.....	6	558	100.0	2,700	(2)	3,921	(2)	13	278
Donley.....	6	415	100.0	2,361	(2)	3,373	(2)	19	573
Duval.....	5	381	100.0	1,924	144	...	...	23	599
Eastland.....	16	1,394	97.3	7,833	(2)	3,478	(2)	89	1,514
Ector.....	8	3,159	70.0	13,025	582	...	...	52	3,150
Edwards.....	...	...	...	...	...	...	...	5	100
Ellis.....	17	2,195	87.6	11,435	(2)	31,551	(2)	97	2,470
El Paso.....	23	9,721	97.6	47,591	(2)	37,654	(2)	188	5,845
Erath.....	10	1,082	100.0	6,215	(2)	3,683	(2)	41	984
Falls.....	12	938	100.0	5,327	(2)	3,840	(2)	32	642
Fannin.....	15	1,659	100.0	8,998	(2)	32,064	(2)	71	1,112
Fayette.....	13	967	100.0	5,790	(2)	3,774	(2)	53	1,186
Fisher.....	5	462	72.1	1,954	196	...	...	24	424
Floyd.....	11	1,193	75.0	4,590	(2)	3,966	(2)	19	517
Foard.....	3	199	100.0	1,036	199	50	30	10	184
Fort Bend.....	10	1,405	95.4	8,430	(2)	3,495	(2)	43	1,490
Franklin.....	...	...	...	...	...	...	...	11	189
Freestone.....	5	308	100.0	1,695	(2)	3,252	(2)	30	553
Frio.....	6	438	100.0	2,550	(2)	3,367	(2)	13	433
Gaines.....	9	994	(v)	(v)	(v)	(v)	(v)	26	937
Galveston.....	14	5,045	100.0	29,737	(2)	33,106	(2)	104	5,742
Garza.....	3	361	100.0	2,073	197	...	...	13	381
Gillespie.....	8	886	100.0	5,192	(2)	3,952	(2)	30	799
Glasscock.....	...	...	...	...	...	...	...	3	102
Goliad.....	4	222	100.0	1,247	(2)	3,138	(2)	12	316
Gonzales.....	11	876	100.0	4,485	(2)	31,601	(2)	33	764
Gray.....	11	1,377	74.3	5,372	(2)	3,407	(2)	58	1,716
Grayson.....	19	2,877	96.4	15,842	(2)	31,800	(2)	128	3,453
Gregg.....	11	3,362	70.2	14,131	(2)	3,862	(2)	116	3,251
Grimes.....	7	570	100.0	3,562	(2)	3,396	(2)	23	378
Guadalupe.....	6	825	100.0	4,837	(2)	3,562	(2)	43	1,353
Hale.....	21	(x)	(x)	(x)	(x)	(x)	(x)	42	2,448
Hall.....	12	1,033	76.6	4,114	486	...	...	108	602
Hamilton.....	8	926	100.0	5,361	561	...	...	118	555
Hansford.....	6	206	100.0	1,149	(2)	3,157	(2)	12	806
Hardeman.....	11	688	70.9	2,650	(2)	3,319	(2)	32	567
Hardin.....	5	693	92.5	3,460	235	...	...	35	956
Harris.....	36	73,868	98.3	443,914	(2)	322,548	(2)	790	34,563
Harrison.....	9	1,661	94.9	9,508	(2)	3,609	(2)	67	2,054
Hartley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	89
Haskell.....	7	739	87.1	3,380	361	...	...	98	722
Hays.....	9	889	100.0	5,484	(2)	3,509	(2)	43	1,146
Hemphill.....	5	411	100.0	2,203	(2)	3,270	(2)	8	231
Henderson.....	6	815	100.0	4,041	(2)	3,827	(2)	46	994
Hidalgo.....	37	5,394	86.5	28,325	(2)	33,288	(2)	126	4,563
Hill.....	17	1,897	82.6	8,819	(2)	31,348	(2)	71	1,393
Hockley.....	2	2,241	70.8	7,796	1,011	...	...	41	1,288
Hood.....	5	406	100.0	2,393	(2)	3,291	(2)	22	338
Hopkins.....	8	1,145	85.2	4,954	(2)	3,828	(2)	31	356
Houston.....	9	789	100.0	4,469	(2)	3,488	(2)	30	631
Howard.....	10	2,887	84.3	11,213	(2)	32,792	(2)	55	1,607
Hudspeth.....	1	(x)	(x)	(x)	(x)	(x)	(x)	18	329
Hunt.....	13	1,636	96.6	8,537	(2)	31,519	(2)	87	1,699
Hutchinson.....	7	1,541	96.8	7,596	(2)	...	...	603	1,737
Irion.....	4	(x)	(x)	(x)	(x)	(x)	(x)	8	172
Jack.....	7	658	90.6	2,443	(2)	3,890	(2)	30	590
Jackson.....	4	546	100.0	2,917	165	...	...	16	565

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.41

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM

PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Texas--Continued									
Jasper.....	9	1,063	94.4	5,183	(²)	3,744	(²)	21	742
Jeff Davis.....	...	...	...	...	...	...	...	5	99
Jefferson.....	20	11,218	98.5	67,836	(²)	32,838	(²)	236	7,937
Jim Hogg.....	6	684	100.0	3,223	(²)	3380	(²)	11	254
Jim Wells.....	9	1,814	100.0	9,791	(²)	31,147	(²)	42	1,544
Johnson.....	18	2,059	70.0	7,167	(²)	3947	(²)	66	1,354
Jones.....	15	1,061	87.2	5,258	(²)	3529	(²)	59	1,176
Karnes.....	10	1,216	92.6	6,820	(²)	3859	(²)	20	554
Kaufman.....	13	1,426	100.0	7,522	(²)	31,616	(²)	61	1,439
Kendall.....	6	535	100.0	3,239	(²)	3378	(²)	16	389
Kenedy.....	...	...	...	...	...	...	...	...	...
Kent.....	1	(x)	(x)	(x)	(x)	(x)	(x)	...	...
Kerr.....	7	964	100.0	5,562	(²)	31,175	(²)	26	676
Kimble.....	...	...	...	...	...	...	...	11	403
King.....	...	...	...	...	...	...	...	3	(x)
Kinney.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	135
Kleberg.....	5	846	100.0	5,002	(²)	3399	(²)	17	568
Knox.....	6	519	79.0	2,250	240	...	...	53	551
Lamar.....	9	1,973	100.0	11,120	(²)	31,970	(²)	61	1,389
Lamb.....	13	1,706	70.2	6,824	(²)	3635	(²)	34	1,257
Lampasas.....	7	683	100.0	4,010	(²)	3718	(²)	23	502
La Salle.....	5	255	100.0	1,562	(²)	3311	(²)	12	323
Lavaca.....	13	865	100.0	4,936	(²)	3718	(²)	36	780
Lee.....	6	492	100.0	2,931	(²)	3406	(²)	16	359
Leon.....	6	384	100.0	2,189	196	...	...	17	777
Liberty.....	16	1,725	96.4	9,708	(²)	31,163	(²)	57	1,674
Limestone.....	11	1,219	100.0	7,389	(²)	31,004	(²)	43	917
Lipscomb.....	9	629	70.5	2,263	(²)	3231	(²)	12	297
Live Oak.....	6	657	100.0	3,657	237	...	...	258	197
Llano.....	6	467	85.0	2,447	(²)	3408	(²)	16	317
Loving.....	...	...	...	...	...	...	...	...	...
Lubbock.....	18	6,370	98.0	34,063	(²)	33,206	(²)	136	5,985
Lynn.....	17	1,279	73.2	4,577	(²)	3469	(²)	22	477
McCulloch.....	13	1,128	99.5	5,331	(²)	31,028	(²)	43	498
McLennan.....	23	5,715	98.9	32,581	(²)	35,908	(²)	167	6,078
McMullen.....	...	...	...	...	...	...	...	2	(x)
Madison.....	6	507	100.0	3,432	(²)	3311	(²)	17	265
Marion.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	373
Martin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	126
Mason.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	337
Matagorda.....	9	1,263	100.0	7,423	(²)	3431	(²)	34	1,162
Maverick.....	4	492	100.0	2,948	447	...	...	11	317
Medina.....	10	1,199	100.0	7,220	(²)	31,234	(²)	38	815
Menard.....	4	406	100.0	2,673	225	...	...	13	404
Midland.....	7	1,484	93.4	6,556	(²)	31,291	(²)	31	1,889
Milam.....	12	1,157	87.6	6,331	(²)	3906	(²)	54	1,126
Mills.....	4	352	100.0	2,005	278	...	...	50	24
Mitchell.....	8	830	89.9	4,388	(²)	3641	(²)	29	674
Montague.....	11	905	100.0	4,552	(²)	31,016	(²)	70	1,281
Montgomery.....	6	909	100.0	5,357	(²)	3644	(²)	35	1,169
Moore.....	4	(x)	(x)	(x)	(x)	(x)	(x)	14	638
Morris.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	207
Motley.....	6	316	75.9	1,276	188	...	...	54	10
Nacogdoches.....	9	1,275	99.8	7,271	(²)	3946	(²)	36	812
Navarro.....	15	1,798	96.3	9,668	(²)	31,341	(²)	70	1,616
Newton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	376
Nolan.....	8	1,177	100.0	7,107	(²)	3598	(²)	48	1,504
Nueces.....	28	16,658	96.6	89,629	(²)	345,452	(²)	158	5,904
Ochiltree.....	7	618	92.7	2,872	(²)	3382	(²)	14	1,073
Oldham.....	5	393	73.5	1,761	100	...	...	37	13
Orange.....	6	1,350	100.0	7,380	(²)	3862	(²)	60	2,013
Palo Pinto.....	8	875	100.0	5,367	(²)	3390	(²)	59	940
Panola.....	6	870	100.0	4,604	(²)	3532	(²)	42	1,236
Parker.....	8	1,076	100.0	6,250	(²)	3584	(²)	58	904
Farmer.....	7	701	100.0	3,915	346	120	...	192	13
Pecos.....	6	581	75.9	2,178	65	...	...	134	29
Polk.....	7	913	90.1	4,215	(²)	3749	(²)	29	742
Potter.....	13	6,629	81.4	23,551	(²)	3523	(²)	138	6,390
Presidio.....	5	360	100.0	1,614	250	...	...	211	9
Rains.....	...	...	...	...	...	...	...	...	8
Randall.....	6	356	91.0	1,745	57	...	...	5	25
Reagan.....	3	(x)	(x)	(x)	(x)	(x)	(x)	...	6
Real.....	2	(x)	(x)	(x)	(x)	(x)	(x)	...	8
Red River.....	9	818	96.0	4,109	(²)	31,119	(²)	35	527
Reeves.....	11	1,729	93.2	5,914	420	20	1,485	27	762
Refugio.....	7	527	100.0	3,064	(²)	3419	(²)	18	634
Roberts.....	1	(x)	(x)	(x)	(x)	(x)	(x)	...	5
Robertson.....	11	750	77.3	3,424	(²)	3404	(²)	31	873
Rockwall.....	2	(x)	(x)	(x)	(x)	(x)	(x)	...	12
Russels.....	16	1,472	86.0	6,835	(²)	31,238	(²)	35	704

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Texas--Continued									
Rusk.....	8	1,086	100.0	6,230	(2)	3,473	(2)	89	1,856
Sabine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	166
San Augustine.....	3	362	100.0	2,030	(2)	3,240	(2)	11	239
San Jacinto.....	11	1,763	97.3	9,497	(2)	32,057	(2)	62	1,908
San Patricio.....	5	417	100.0	2,353	(2)	3,408	(2)	21	355
San Saba.....	3	189	100.0	1,014	136	...	...	10	223
Schleicher.....	8	994	94.8	4,226	(2)	3,538	(2)	26	757
Scurry.....	8	531	77.0	1,936	95	...	...	114	374
Schackelford.....	9	1,130	100.0	6,349	578	62	86	40	712
Snelby.....	6	451	100.0	2,265	134	...	355	4	379
Sherman.....	13	2,294	92.2	11,569	(2)	31,353	(2)	105	3,209
Smith.....	4	479	100.0	2,393	219	...	...	8	158
Somervell.....	8	1,108	79.5	4,649	(2)	3,598	(2)	300	17
Starr.....	3	148	100.0	843	71	...	...	17	391
Sterling.....	2	446	(v)	(v)	(v)	(v)	(v)	27	736
Stonewall.....	3	412	100.0	1,965	170	...	300	6	109
Sutton.....	12	1,241	(v)	(v)	(v)	(v)	(v)	8	221
Swisher.....	3	423	100.0	2,342	314	...	...	7	270
Tarrant.....	28	13,108	87.3	67,009	(2)	37,385	(2)	12	600
Taylor.....	15	2,990	82.6	14,666	(2)	3,788	(2)	537	16,897
Terrell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	112	3,427
Terry.....	8	1,518	76.5	6,044	303	...	...	7	339
Throckmorton.....	3	189	100.0	965	147	...	...	21	944
Titus.....	9	(x)	(x)	(x)	(x)	(x)	(x)	12	284
Tom Green.....	3	426	100.0	2,501	...	...	...	30	735
Travis.....	10	2,934	73.9	12,698	(2)	21,670	(2)	59	12
Trinity.....	15	5,523	85.1	31,693	(2)	31,742	(2)	(x)	(x)
Tyler.....	6	364	100.0	2,136	(2)	2,267	(2)	108	3,000
Tyler.....	5	586	84.1	2,538	223	...	...	172	6,222
Upshur.....	4	423	100.0	2,342	314	...	...	17	341
Upton.....	5	789	100.0	4,043	223	...	...	21	591
Uvalde.....	4	426	100.0	2,501	314	...	...	23	501
Val Verde.....	10	1,274	99.3	7,372	(2)	168	256	50	23
Val Verde.....	5	753	100.0	4,369	(2)	31,062	(2)	10	327
Van Zandt.....	7	537	100.0	2,848	(2)	3,544	(2)	30	883
Victoria.....	8	1,729	100.0	12,117	(2)	3,623	(2)	30	911
Walker.....	6	699	100.0	4,417	227	...	...	38	852
Waller.....	4	426	100.0	2,501	(2)	3,598	(2)	49	2,059
Ward.....	6	1,433	100.0	6,193	(2)	...	...	103	24
Washington.....	7	706	100.0	4,420	(2)	2,232	(2)	17	474
Webb.....	9	2,129	73.4	9,629	(2)	2,893	(2)	28	968
Wharton.....	12	1,876	(v)	(v)	(v)	3,525	(2)	32	757
Wheeler.....	8	932	100.0	5,121	281	31,198	(2)	55	1,378
Wichita.....	18	4,476	99.8	24,302	(2)	(v)	(v)	46	1,571
Wilbarger.....	12	1,096	76.6	4,025	(2)	...	...	139	33
Willacy.....	5	897	100.0	5,297	355	31,907	(2)	166	5,148
Williamson.....	16	2,002	100.0	11,570	(2)	3,345	(2)	46	1,152
Wilson.....	7	583	100.0	3,358	(2)	15	285	26	509
Winkler.....	2	(x)	(x)	(x)	(x)	31,813	(2)	73	2,379
Wise.....	8	721	94.4	3,818	(2)	3,459	(2)	19	380
Wood.....	13	1,376	100.0	7,391	(2)	(x)	(x)	14	836
Yoakum.....	...	...	...	...	...	3,506	(2)	53	1,093
Young.....	11	1,215	84.8	5,599	(2)	(2)	(2)	45	1,086
Zapata.....	4	306	100.0	1,657	195	31,154	(2)	12	375
Zavala.....	4	306	100.0	1,657	195	20	166	51	1,155
Utah.....	180	41,178	92.8	153,054	(2)	...	...	5	70
Beaver.....	5	473	82.2	1,398	(2)	36,815	(2)	20	236
Box Elder.....	12	1,276	90.9	4,337	(2)	...	...	1,070	40,033
Cache.....	12	1,653	93.5	5,850	(2)	3,405	(2)	13	395
Carbon.....	6	1,287	100.0	4,992	(2)	21,438	(2)	54	1,611
Congett.....	...	...	...	...	...	3,424	(2)	52	1,399
Davis.....	3	2,028	100.0	9,451	(2)	3,511	(2)	35	1,429
Duchesne.....	5	837	100.0	3,087	(2)	...	...	...	...
Emery.....	3	229	100.0	996	(2)	31,024	(2)	35	2,501
Garfield.....	1	(x)	(x)	(x)	(x)	3,687	(2)	23	734
Grand.....	3	537	100.0	2,039	(2)	381	(2)	19	453
Iron.....	7	1,048	100.0	3,407	(2)	(x)	(x)	9	184
Juab.....	7	554	100.0	2,093	(2)	2,419	(2)	2	(x)
Kane.....	3	439	100.0	1,517	(2)	31,543	(2)	22	777
Millard.....	8	872	100.0	3,142	(2)	3,592	(2)	18	586
Morgan.....	1	(x)	(x)	(x)	(x)	2,406	(2)	14	369
Plute.....	4	(x)	(x)	(x)	(x)	31,036	(2)	28	669
Rich.....	29	14,924	84.7	51,620	(2)	(x)	(x)	4	(x)
Salt Lake.....	...	...	...	...	...	(x)	(x)	8	85
San Juan.....	8	668	87.0	2,375	(2)	...	...	5	234
Sanpete.....	6	820	100.0	3,234	(2)	313,046	(2)	331	14,115
Sevier.....	8	531	100.0	1,906	(2)	3,445	(2)	5	255
Summit.....	11	1,204	100.0	4,713	(2)	...	...	26	601
Tooele.....	3	550	100.0	1,957	(2)	3,636	(2)	28	810
Uintan.....	14	4,860	100.0	18,707	(2)	2,766	(2)	21	375
Utah.....	6	537	100.0	2,439	(2)	31,067	(2)	33	979
Wasatch.....	6	733	100.0	2,552	(2)	3,765	(2)	16	797
Washington.....	...	...	...	...	...	24,794	(2)	118	4,546
Wayne.....	11	4,614	100.0	20,480	(2)	3,379	(2)	18	344
Weber.....	11	4,614	100.0	20,480	(2)	31,171	(2)	32	902

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.43

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Vermont.....	71	26,096	99.0	80,186	34,663	41,599	2,407	663	17,638
Addison.....	2	(x)	(x)	(x)	(x)	(x)	(x)	32	1,143
Bennington.....	10	1,848	96.5	5,292	2,617	3,278	103	48	1,307
Caledonia.....	4	1,345	100.0	3,925	1,450	1,499	208	51	1,188
Chittenden.....	8	8,738	100.0	22,318	14,793	19,116	1,692	76	2,593
Essex.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	202
Franklin.....	3	740	100.0	3,114	395	954	28	58	1,499
Grand Isle.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	121
Lamsville.....	3	(x)	(x)	(x)	(x)	(x)	(x)	26	641
Orange.....	3	(x)	(x)	(x)	(x)	(x)	(x)	39	716
Orleans.....	6	1,232	100.0	3,901	1,047	1,373	23	39	536
Rutland.....	7	2,712	100.0	10,103	3,009	3,795	60	86	2,357
Washington.....	9	3,294	100.0	11,620	3,415	4,007	172	62	1,759
Windham.....	5	1,221	100.0	3,924	2,095	2,373	25	54	1,415
Windsor.....	9	2,922	100.0	9,751	3,243	3,611	49	77	1,861
Virginia.....	410	168,899	91.8	670,763	(2)	330,090	(2)	4,083	125,686
Accomack.....	7	2,476	88.2	7,889	1,871	1,524	466	59	1,311
Albemarle.....	4	952	100.0	4,098	489	1,289	***	49	617
Alleghany.....	7	1,268	100.0	5,576	(2)	2,609	(2)	42	1,145
Amelia.....	***	***	***	***	***	***	***	10	318
Amherst.....	***	***	***	***	***	***	***	40	593
Appomattox.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	425
Arlington.....	6	15,711	70.7	55,429	1,129	3,854	130	69	4,933
Augusta.....	3	955	100.0	4,465	242	830	***	62	1,215
Bath.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	179
Bedford.....	3	436	100.0	2,054	234	317	***	36	831
Bland.....	***	***	***	***	***	***	***	14	191
Botetourt.....	1	(x)	(x)	(x)	(x)	(x)	(x)	31	652
Brunswick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	41	683
Buchanan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	21	465
Buckingham.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	168
Campbell.....	7	1,682	82.8	6,634	929	811	39	42	1,015
Caroline.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	630
Carroll.....	4	(x)	(x)	(x)	(x)	(x)	(x)	14	378
Charles City.....	***	***	***	***	***	***	***	***	1
Charlotte.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27	(x) 417
Chesterfield.....	2	(x)	(x)	(x)	(x)	(x)	(x)	69	2,163
Clarke.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	331
Craig.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	124
Culpeper.....	7	1,275	73.3	4,310	(2)	3,125	(2)	26	639
Cumberland.....	***	***	***	***	***	***	***	8	114
Dickenson.....	***	***	***	***	***	***	***	10	263
Dinwiddie.....	***	***	***	***	***	***	***	30	492
Elizabeth City.....	4	1,292	91.1	5,308	1,904	1,200	610	35	1,277
Essex.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	410
Fairfax.....	2	(x)	(x)	(x)	(x)	(x)	(x)	85	3,865
Fauquier.....	7	1,786	87.0	7,668	(2)	3,218	(2)	22	622
Floyd.....	***	***	***	***	***	***	***	14	423
Fluvanna.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	230
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	538
Frederick.....	4	(x)	(x)	(x)	(x)	(x)	(x)	18	802
Giles.....	3	584	100.0	2,680	164	330	145	21	632
Gloucester.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	245
Goochland.....	***	***	***	***	***	***	***	14	239
Grayson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	45	977
Greene.....	***	***	***	***	***	***	***	5	86
Greensville.....	8	1,318	100.0	4,814	1,152	634	2	37	611
Halifax.....	7	1,520	100.0	6,096	1,395	581	***	65	1,546
Hanover.....	1	(x)	(x)	(x)	(x)	(x)	(x)	27	564
Henrico.....	5	3,867	91.8	19,808	1,344	2,155	***	49	1,437
Henry.....	4	633	(v)	(v)	(v)	(v)	(v)	46	898
Highland.....	***	***	***	***	***	***	***	8	129
Isle of Wight.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	532
James City.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	287
King and Queen.....	***	***	***	***	***	***	***	9	80
King George.....	***	***	***	***	***	***	***	9	203
King William.....	5	846	100.0	4,119	877	423	73	11	333
Lancaster.....	7	883	100.0	3,650	(2)	3,779	(2)	22	230
Lee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	32	693
Loudoun.....	4	649	100.0	2,444	783	767	11	28	702
Louisa.....	4	539	100.0	2,940	(2)	3,526	(2)	21	424
Lunenburg.....	***	***	***	***	***	***	***	25	400
Madison.....	***	***	***	***	***	***	***	8	135
Mathews.....	4	605	100.0	2,884	(2)	3,777	(2)	9	175
Mechlenburg.....	11	1,492	83.4	5,673	(2)	3,030	(2)	93	1,965
Middlesex.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	151
Montgomery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27	946
Nansemond.....	2	(x)	(x)	(x)	(x)	(x)	(x)	37	623
Nelson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	354
New Kent.....	1	(x)	(x)	(x)	(x)	(x)	(x)	2	***
Norfolk.....	7	9,741	100.0	42,100	16,061	20,631	727	84	(x) 2,801
Northampton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	43	559
Northumberland.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	479
Nottoway.....	2	1,009	100.0	5,371	534	357	43	17	449
Orange.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	534
Page.....	3	(x)	(x)	(x)	(x)	(x)	(x)	24	641

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS									
State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Virginia--Continued									
Patrick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	424
Pittsylvania.....	2	(x)	(x)	(x)	(x)	(x)	(x)	94	2,071
Powhatan.....	...	...	...	...	...	...	...	9	170
Prince Edward.....	6	865	100.0	4,326	(2)	31,081	(2)	33	865
Prince George.....	...	...	...	...	...	...	...	22	313
Prince William.....	...	...	...	...	...	...	...	19	880
Princess Anne.....	3	493	100.0	2,082	531	906	11	49	1,651
Pulaski.....	5	922	100.0	4,119	446	223	77	33	1,127
Rappahannock.....	...	...	...	...	...	...	...	13	187
Richmond.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	387
Roanoke.....	...	...	...	...	...	...	...	46	1,509
Rockbridge.....	7	1,092	100.0	5,202	438	349	52	46	976
Rockingham.....	2	(x)	(x)	(x)	(x)	(x)	(x)	59	1,332
Russell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	516
Scott.....	2	(x)	(x)	(x)	(x)	(x)	(x)	32	684
Shenandoah.....	5	913	100.0	4,643	(2)	31,039	(2)	39	1,183
Smyth.....	4	793	100.0	3,975	172	267	28	41	1,124
Southampton.....	5	1,474	89.4	4,383	1,027	587	...	41	1,004
Spotsylvania.....	5	2,203	100.0	10,885	(2)	32,843	(2)	...	...
Stafford.....	...	...	...	...	...	...	...	18	460
Surry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	23
Sussex.....	4	967	100.0	4,283	524	338	...	20	365
Tazewell.....	6	2,030	100.0	8,975	207	83	934	25	995
Warren.....	5	1,438	89.8	3,317	762	2,565	174	23	821
Warwick.....	1	(x)	(x)	(x)	(x)	(x)	(x)	39	1,344
Washington.....	3	795	100.0	4,533	(2)	3321	(2)	47	1,223
Westmoreland.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	306
Wise.....	6	2,632	100.0	11,990	(2)	31,486	(2)	49	1,988
Wythe.....	4	778	75.8	2,825	105	178	46	59	1,317
York.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	343
Independent cities (Not parts of counties)									
Alexandria.....	3	6,510	100.0	34,059	3,105	5,741	509	45	3,521
Bristol.....	4	931	100.0	4,570	(2)	3827	(2)	30	1,715
Buena Vista.....	...	...	...	...	...	...	...	10	127
Charlottesville.....	8	1,443	88.9	6,293	(2)	31,691	(2)	39	1,746
Clifton Forge.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	310
Danville.....	8	3,120	100.0	15,218	(2)	34,736	(2)	43	1,849
Fredericksburg.....	6	844	82.0	3,859	370	77	12	29	1,075
Hampton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	334
Harrisonburg.....	5	1,518	100.0	7,408	906	350	59	17	660
Hopewell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	450
Lynchburg.....	8	2,661	100.0	11,175	(2)	34,064	(2)	45	2,314
Martinsville.....	3	1,095	100.0	5,177	435	820	164	32	924
Newport News.....	11	5,414	95.2	20,626	(2)	315,461	(2)	59	1,507
Norfolk.....	4	(x)	(x)	(x)	(x)	(x)	(x)	163	7,401
Petersburg.....	7	2,925	100.0	12,196	2,795	3,298	24	41	1,621
Portsmouth.....	6	3,995	100.0	10,267	(2)	317,665	(2)	58	2,546
Radford.....	4	803	100.0	3,577	(2)	3892	(2)	9	327
Richmond.....	16	23,784	96.0	94,277	(2)	374,253	(2)	288	12,610
Roanoke.....	17	5,106	99.7	23,313	(2)	37,523	(2)	127	4,885
South Norfolk.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	324
Staunton.....	6	1,548	100.0	7,355	(2)	31,094	(2)	36	946
Suffolk.....	3	539	100.0	2,682	(2)	3849	(2)	19	790
Waynesboro.....	2	(x)	(x)	(x)	(x)	(x)	(x)	24	867
Williamsburg.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	360
Winchester.....	6	1,791	93.8	8,773	828	1,054	93	28	1,344
Washington.....	609	198,913	95.3	623,941	(2)	3534,824	(2)	3,550	122,659
Washington									
Adams.....	16	1,144	100.0	3,639	(2)	32,315	(2)	17	827
Asotin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	412
Benton.....	3	2,915	96.0	9,369	(2)	35,274	(2)	45	3,143
Chelan.....	21	3,617	91.4	10,985	(2)	38,188	(2)	74	2,457
Clallam.....	14	2,783	100.0	8,582	(2)	39,300	(2)	49	1,380
Clark.....	13	4,380	92.6	15,270	(2)	39,431	(2)	118	3,926
Columbia.....	7	(x)	(x)	(x)	(x)	(x)	(x)	10	157
Cowlitz.....	14	5,220	97.2	13,856	(2)	39,516	(2)	85	3,269
Douglas.....	4	341	100.0	860	(2)	3853	(2)	13	231
Ferry.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	41
Franklin.....	10	1,898	100.0	6,817	(2)	33,664	(2)	21	1,021
Garfield.....	4	(x)	(x)	(x)	(x)	(x)	(x)	7	(x)
Grant.....	21	2,107	100.0	6,346	(2)	34,826	(2)	48	1,832
Grays Harbor.....	22	5,837	100.0	17,937	(2)	315,102	(2)	107	2,828
Island.....	5	575	100.0	1,883	(2)	31,750	(2)	15	385
Jefferson.....	5	572	95.3	1,806	(2)	31,643	(2)	15	407
Kin.....	49	64,326	99.0	199,334	(2)	3214,633	(2)	980	36,854
Klickitat.....	15	4,524	100.0	13,644	(2)	314,539	(2)	90	2,741
Kittitas.....	18	3,127	83.4	8,677	(2)	34,177	(2)	59	2,167
Klamath.....	11	1,479	100.0	5,149	(2)	32,730	(2)	24	784
Levick.....	19	3,681	100.0	12,930	(2)	36,724	(2)	87	2,412
Linn.....	25	1,940	100.0	5,865	(2)	34,218	(2)	28	1,554
Mason.....	6	1,110	100.0	3,641	(2)	32,437	(2)	28	737
Okanogan.....	16	2,065	100.0	7,114	(2)	35,514	(2)	41	1,612
Pacific.....	16	2,046	90.3	6,340	(2)	34,557	(2)	39	947
Panama.....	3	687	100.0	2,402	(2)	31,135	(2)	19	276
Pierce.....	33	20,809	100.0	59,840	(2)	65,453	(2)	352	11,348

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.45

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year		Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Washington--Continued									
San Juan.....	8	1,000	100.0	1,302	(2)	31,302	(2)	1	1,572
Skagit.....	19	3,899	99.9	13,483	(2)	3,788	(2)	84	1,572
Skamania.....	3	345	100.0	1,242	(2)	3,818	(2)	9	1,572
Snohomish.....	28	10,109	100.0	26,941	(2)	3,358	(2)	272	5,754
Spokane.....	31	17,547	96.6	40,674	(2)	3,778.8	(2)	299	1,572
Stevens.....	14	1,281	100.0	4,518	(2)	31,637	(2)	31	651
Thurston.....	11	3,115	97.7	12,102	(2)	3,275	(2)	84	4,741
Wahkiakum.....	3	229	100.0	851	(2)	4,551	(2)	8	28
Walla Walla.....	15	3,030	100.0	10,431	(2)	36,367	(2)	62	2,502
Whatcom.....	16	4,943	100.0	16,381	(2)	31,566	(2)	106	2,221
Whitman.....	37	3,078	100.0	8,673	(2)	1,851	(2)	50	1,755
Yakima.....	39	12,582	97.8	43,929	(2)	3,089	(2)	224	8,301
West Virginia.....	175	72,092	82.6	313,132	(2)	340,582	(2)	2,198	64,139
Barbour.....	1	(x)	(x)	(x)	(x)	(x)	(x)	29	440
Berkeley.....	6	1,254	100.0	6,011	(2)	32,156	(2)	37	1,025
Boone.....	4	917	88.8	3,840	99	...	381	35	1,067
Braxton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	485
Brooke.....	2	(x)	(x)	(x)	(x)	(x)	(x)	21	307
Cabell.....	9	5,185	100.0	28,718	3.7	38	293	106	3,442
Calhoun.....	...	...	...	...	...	...	...	10	123
Clay.....	...	...	...	...	...	...	...	12	292
Doddridge.....	...	...	...	...	...	...	...	11	248
Fayette.....	4	3,760	98.9	20,292	157	13	1,023	75	1,548
Gilmer.....	...	...	...	...	...	...	...	10	170
Grant.....	4	705	100.0	5,161	296	...	15	21	335
Greenbrier.....	4	1,240	87.6	5,010	228	117	713	57	1,717
Hampshire.....	...	...	...	...	...	...	...	42	471
Hancock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	31	1,54
Hardy.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12	211
Harrison.....	9	3,141	93.9	13,551	(2)	32,629	(2)	102	3,330
Jackson.....	...	(x)	(x)	(x)	(x)	(x)	(x)	23	515
Jefferson.....	3	(x)	(x)	(x)	(x)	(x)	(x)	24	581
Kanawha.....	14	12,424	87.9	55,670	747	60	3,978	247	9,426
Lewis.....	4	787	83.6	3,172	129	43	69	21	639
Lincoln.....	...	...	...	...	...	...	...	23	448
Logan.....	5	2,412	100.0	9,457	258	451	495	57	2,283
McDowell.....	4	1,381	100.0	5,337	80	18	284	53	2,428
Marion.....	6	3,769	94.7	16,448	(2)	32,126	(2)	91	2,695
Marshall.....	2	(x)	(x)	(x)	(x)	(x)	(x)	47	987
Mason.....	7	320	92.2	1,563	92	3	26	26	587
Mercer.....	7	2,500	100.0	10,084	341	446	506	77	2,744
Mineral.....	3	(x)	(x)	(x)	(x)	(x)	(x)	34	577
Mingo.....	4	1,038	100.0	4,274	83	137	31	48	1,095
Monongalia.....	6	3,479	100.0	17,611	(2)	31,548	(2)	42	2,017
Monroe.....	1	(x)	(x)	(x)	(x)	(x)	(x)	22	427
Morgan.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	257
Nicholas.....	4	968	100.0	4,065	102	212	424	58	583
Ohio.....	9	5,707	98.1	29,355	(2)	31,673	(2)	79	1,613
Pendleton.....	...	...	...	...	...	...	...	23	348
Pleasants.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	422
Pocahontas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	30	422
Preston.....	2	(x)	(x)	(x)	(x)	(x)	(x)	21	1,065
Putnam.....	...	...	...	...	...	...	...	12	406
Raleigh.....	9	3,789	90.7	14,099	375	10	1,857	81	2,869
Randolph.....	7	1,611	100.0	7,758	(2)	3,640	(2)	52	1,100
Ritchie.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	47
Roane.....	4	399	100.0	1,981	82	...	15	31	441
Summers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	398
Taylor.....	...	...	...	...	...	...	...	21	614
Tucker.....	...	...	...	...	...	...	...	16	241
Tyler.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	308
Upshur.....	2	(x)	(x)	(x)	(x)	(x)	(x)	26	47
Wayne.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	58
Webster.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	401
Wetzel.....	4	335	100.0	1,710	(2)	311	(2)	15	304
Wirt.....	...	...	...	...	...	...	...	77	120
Wood.....	8	4,081	81.9	18,518	506	25	418	77	2,574
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	624
Wisconsin.....	1,209	223,787	87.7	714,435	(2)	322,561	(2)	4,560	152,155
Adams.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	211
Ashland.....	11	1,397	81.0	4,335	(2)	3,724	(2)	31	761
Barron.....	28	3,805	77.2	9,897	(2)	34,679	(2)	59	1,454
Bayfield.....	7	480	100.0	1,757	(2)	3,859	(2)	12	44
Brown.....	22	8,673	100.0	32,477	(2)	311,087	(2)	129	5,115
Buffalo.....	10	1,252	(v)	(v)	(v)	(v)	(v)	18	420
Burnett.....	8	573	(v)	(v)	(v)	(v)	(v)	15	311
Calumet.....	13	1,768	90.3	5,431	(2)	3,273	(2)	21	308
Chippewa.....	22	2,001	82.5	5,991	(2)	15,101	(2)	27	1,000
Clark.....	20	1,669	90.4	5,918	(2)	15,101	(2)	33	44
Columbia.....	23	3,176	100.0	11,305	(2)	34,637	(2)	12	1,414
Crawford.....	9	1,024	89.8	3,186	(2)	3,655	(2)	14	47
Dane.....	40	14,558	70.1	5,099	(2)	3,655	(2)	224	77
Dodge.....	23	3,439	72.8	8,211	(2)	3,655	(2)	21	2,111
Dorcen.....	12	1,729	98.0	6,017	(2)	32,887	(2)	15	47
Douglas.....	9	1,677	92.5	5,436	(2)	3,655	(2)	76	2,395

See footnotes at end of table.

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
Wisconsin—Continued									
Dunn.....	22	2,913	70.0	5,535	(²)	32,366	(²)	47	1,542
Eau Claire.....	17	4,400	92.4	11,818	(²)	36,453	(²)	64	2,306
Florence.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	159
Fond du Lac.....	32	5,218	98.8	18,362	(²)	314,599	(²)	86	2,971
Forest.....	7	686	73.2	1,884	(²)	16,779	(²)	17	405
Grant.....	35	4,097	86.4	13,104	(²)	36,476	(²)	71	1,684
Green.....	21	2,873	90.2	9,545	(²)	33,282	(²)	42	1,284
Jasper Lake.....	12	1,350	84.0	4,155	(²)	31,916	(²)	26	634
Iowa.....	14	1,241	88.6	4,029	(²)	31,710	(²)	40	854
Iron.....	4	656	100.0	2,326	(²)	31,228	(²)	23	404
Jackson.....	9	1,206	85.6	3,883	(²)	31,079	(²)	31	793
Jefferson.....	25	3,858	83.3	10,664	(²)	36,632	(²)	67	2,057
Juneau.....	14	1,767	87.6	5,707	(²)	32,802	(²)	39	1,230
Kenosha.....	12	3,003	82.6	7,587	(²)	33,735	(²)	92	3,031
Kewaunee.....	10	1,111	100.0	3,698	(²)	31,579	(²)	13	344
La Crosse.....	18	4,921	83.8	13,550	(²)	34,999	(²)	82	3,421
Lafayette.....	15	1,427	85.1	4,160	(²)	32,376	(²)	35	1,107
Lad. Lake.....	10	1,541	100.0	5,738	(²)	32,213	(²)	37	1,221
Lincoln.....	12	1,526	94.6	4,934	(²)	32,684	(²)	37	1,226
Marquette.....	27	3,988	84.5	11,097	(²)	34,550	(²)	66	2,188
Marathon.....	27	4,766	98.6	16,580	(²)	37,886	(²)	98	3,143
Marinette.....	16	2,039	74.1	5,223	(²)	31,901	(²)	47	1,397
Marquette.....	5	470	73.2	1,258	(²)	31,473	(²)	25	364
Milwaukee.....	47	41,559	90.8	170,670	(²)	317,202	(²)	797	32,830
Monroe.....	20	2,693	83.6	8,141	(²)	32,159	(²)	52	1,748
Oconto.....	12	1,277	100.0	4,218	(²)	31,673	(²)	49	1,251
Oneida.....	16	1,986	93.2	6,786	(²)	32,969	(²)	59	1,358
Outagamie.....	19	4,147	100.0	13,107	(²)	32,495	(²)	86	3,850
Ozaukee.....	9	1,522	100.0	5,427	(²)	32,696	(²)	33	1,151
Pepin.....	9	885	83.3	2,577	(²)	31,223	(²)	11	317
Pierce.....	13	1,455	88.3	3,918	(²)	32,765	(²)	35	900
Polk.....	25	1,982	74.1	5,193	(²)	32,674	(²)	59	1,371
Portage.....	12	2,040	96.9	7,136	(²)	33,360	(²)	52	1,187
Price.....	13	1,493	91.1	4,003	(²)	31,717	(²)	24	677
Racine.....	26	6,787	88.7	20,584	(²)	39,212	(²)	130	5,428
Richland.....	8	946	100.0	3,325	(²)	31,229	(²)	37	722
Rice.....	36	6,053	80.0	14,999	(²)	318,529	(²)	122	4,533
Rusk.....	9	1,000	70.1	2,626	(²)	31,138	(²)	25	442
St. Croix.....	19	1,992	79.1	5,546	(²)	33,207	(²)	27	1,024
Sauk.....	22	2,799	84.7	8,661	(²)	33,868	(²)	67	1,766
Sawyer.....	7	705	71.1	2,298	(²)	35,488	(²)	21	419
Shawano.....	21	2,107	97.6	8,308	(²)	34,092	(²)	54	1,315
Sheboygan.....	24	4,335	95.2	12,754	(²)	38,335	(²)	102	3,336
Ta. Co.....	10	988	90.9	3,164	(²)	31,519	(²)	21	580
Trempealeau.....	21	1,842	82.0	7,194	(²)	32,358	(²)	48	1,105
Vernon.....	15	2,157	92.8	6,579	(²)	32,677	(²)	52	1,255
Vilas.....	6	687	100.0	2,335	(²)	31,236	(²)	31	663
Walworth.....	28	3,459	92.1	11,190	(²)	36,478	(²)	71	2,895
Washburn.....	10	914	92.9	3,090	(²)	31,089	(²)	32	652
Washington.....	23	3,364	94.0	10,663	(²)	34,979	(²)	44	1,402
Waukesha.....	26	6,339	84.4	17,617	(²)	39,955	(²)	130	3,987
Waupaca.....	25	2,939	88.9	9,256	(²)	33,701	(²)	74	2,922
Waushara.....	12	881	94.8	3,305	(²)	31,213	(²)	34	834
Winnebago.....	20	4,277	96.0	11,951	(²)	38,473	(²)	100	4,285
Wood.....	24	3,645	97.3	13,716	(²)	35,218	(²)	65	2,415
Wyoming.....	179	25,265	81.5	82,935	(²)	320,516	(²)	635	28,008
Albany.....									
Big Horn.....	6	856	94.7	4,159	95	74	88	42	1,869
Casper.....	9	1,061	90.8	2,299	(²)	3704	(²)	30	1,124
Carlisle.....	12	2,609	96.4	10,378	(²)	32,207	(²)	38	2,110
Converse.....	7	502	88.2	2,144	(²)	34,222	(²)	21	782
Cr. Co.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	1,074
Freemont.....	15	2,152	89.5	6,755	(²)	32,164	(²)	42	1,458
Goshute.....	10	853	95.4	3,063	(²)	31,250	(²)	26	1,206
Hot Springs.....	6	680	100.0	2,490	(²)	33,988	(²)	12	359
Johnson.....	4	218	100.0	991	(²)	31,288	(²)	15	476
Laramie.....	14	2,914	91.5	10,400	(²)	31,938	(²)	50	2,722
Lincoln.....	12	1,146	76.8	2,906	(²)	31,285	(²)	37	1,009
Natrona.....	11	3,629	(v)	(v)	(v)	(v)	(v)	58	2,491
Niobrara.....	5	426	100.0	1,750	(²)	3406	(²)	23	1,143
Park.....	9	1,186	(v)	(v)	(v)	(v)	(v)	30	1,687
Platte.....	12	824	85.1	2,599	(²)	3991	(²)	33	1,089
Cheriton.....	10	1,372	100.0	5,954	(²)	31,087	(²)	42	1,518
Sublett.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	299
Sweetwater.....	9	1,839	88.2	6,674	(²)	3691	(²)	38	2,029
T. Co.....	6	345	84.9	1,076	(²)	3221	(²)	10	577
Windsor.....	4	348	100.0	1,37	(²)	3208	(²)	24	735
Wynne.....	6	494	77.5	1,693	(²)	3379	(²)	12	630
Yellowstone National Park (part).....	4	1,214	90.4	3,584	805	1,372	252	12	624

* Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.

x Insufficient analysis of gallonage sales to show separately.

v Withheld to avoid disclosure.

¹ Includes commodities other than petroleum products.

² Included under heading "Light heating oils."

³ Includes: a, kerosene, range oil, No. 1 fuel oil; b, Light heating oils; and c, Light Diesel type fuel oil.

⁴ Located in Idaho, Montana, and Wyoming.

⁵ Classified as urban under special rule.

PETROLEUM BULK STATIONS

14.47

Table 14E.—DISTRIBUTING TERMINALS AND DISTRICT OFFICES—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division and State	Distributing terminals (exc. liquefied petroleum gas terminals)									District office sales (Thousand dollars)
	Total			Reporting number of gallons sold						
	Number	Sales (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)	
United States, total.....	733	2,160,579	94.2	12,767,065	7,088,180	1,565,065	3,313,439	597,869	202,512	1,586,628
Refiner-market terminals.....	494	1,458,723	99.3	9,148,973	5,695,224	1,014,603	1,906,822	394,206	138,118	n.a.
Other terminals.....	239	701,856	83.5	3,618,092	1,392,956	550,462	1,406,617	203,663	64,394	n.a.
New England.....	69	(x)	88.9	2,137,701	790,588	499,482	774,434	51,437	21,750	128,214
Maine.....	11	31,981	100.0	223,070	93,365	67,083	57,538	5,084	...	...
New Hampshire.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rhode Island.....	10	58,997	100.0	393,196	146,972	88,827	154,296	3,101	...	...
Connecticut.....	20	100,129	64.2	441,506	200,653	71,984	140,802	6,317	21,750	783
Middle Atlantic.....	223	719,828	94.3	4,361,713	2,037,657	409,356	1,668,965	179,938	65,797	479,887
New York.....	106	312,277	89.4	1,826,539	790,021	147,841	734,853	145,128	8,696	377,308
New Jersey.....	39	228,740	96.9	1,372,355	408,021	229,197	689,983	13,614	31,540	(x)
Pennsylvania.....	78	178,811	100.0	1,162,819	839,615	32,318	244,129	21,196	25,561	(x)
East North Central.....	128	380,066	96.4	1,943,809	1,396,995	172,669	307,273	63,875	2,997	272,051
Ohio.....	41	123,288	100.0	647,844	547,577	22,824	69,978	6,035	1,430	58,930
Indiana.....	13	40,509	100.0	301,637	158,720	45,570	65,788	31,429	130	(x)
Illinois.....	28	76,791	88.4	311,385	173,962	48,960	79,806	7,508	1,149	(x)
Michigan.....	35	124,914	96.1	592,293	441,730	51,370	81,696	17,319	178	(x)
Wisconsin.....	11	14,564	100.0	90,650	75,006	3,945	10,005	1,584	110	...
West North Central.....	38	115,982	91.8	787,598	581,611	98,367	73,658	15,025	18,937	135,748
Minnesota.....	11	49,859	100.0	323,592	209,713	44,712	41,527	8,703	18,937	43,091
Iowa.....	11	18,850	65.6	92,594	74,132	12,194	5,029	1,239	...	4,473
Missouri.....	10	37,968	93.3	297,996	241,426	25,377	26,896	4,297	...	(x)
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic.....	117	215,195	92.5	1,304,757	809,303	172,780	205,402	80,668	36,604	142,460
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	11	26,249	100.0	194,386	82,017	18,993	88,547	4,829	...	(x)
District of Columbia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	18	38,621	93.6	247,391	123,536	42,049	90,920	21,886	9,000	(x)
West Virginia.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	20	43,084	96.1	327,657	218,052	60,181	31,037	16,103	2,284	(x)
South Carolina.....	10	21,574	100.0	132,547	88,961	24,081	7,920	4,604	6,981	(x)
Georgia.....	10	14,526	100.0	83,824	52,518	10,504	14,436	6,366	...	(x)
Florida.....	36	48,164	82.7	202,150	143,158	14,835	8,187	22,330	13,640	(x)
East South Central.....	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	13	14,540	100.0	102,090	62,286	2,736	4,169	2,348	30,553	(x)
Tennessee.....	15	30,660	100.0	189,782	158,409	20,292	3,350	7,731	...	(x)
Alabama.....	9	13,013	93.8	96,116	67,654	15,421	200	12,841	...	...
Mississippi.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	49	137,986	97.6	845,009	660,268	64,174	33,213	73,092	14,262	131,612
Arkansas.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	17	38,624	100.0	215,186	132,897	18,299	3,863	53,207	6,920	(x)
Oklahoma.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	24	77,429	95.8	505,574	437,038	15,984	29,350	15,860	7,342	91,853
Mountain.....	7	7,520	98.3	36,596	32,787	2,372	1,993	2,189	...	32,794
Montana.....	...	...	...	...	...	...	...	...	...	...
Idaho.....	...	...	...	...	...	...	...	...	...	...
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...	...	...	...	...	...
Pacific.....	52	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	15	30,959	100.0	232,777	83,552	34,205	65,629	43,185	206	15,158
Oregon.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	33	111,286	98.1	588,231	335,120	66,144	129,696	45,895	11,406	213,590

* Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.
x Withheld to avoid disclosure.
n.a. Not available or not applicable.

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousands dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousands gallons)	Gasoline (Thousands gallons)	Kerosene (Thousands gallons)	Distillate fuel oils (Thousands gallons)	Diesel and residual fuel oils (Thousands gallons)
United States, total.....	29,127	8,914,291	7,766,617	3,651,527	1,079,220	1,880,498	1,155,372
Refiner-marketer stations.....	19,053	6,044,269	6,048,364	2,987,855	852,043	1,390,540	817,926
Other stations.....	10,074	2,870,022	1,718,253	663,672	227,177	489,958	337,446
New England.....	651	725,029	885,046	261,689	212,471	311,615	99,271
Refiner-marketer stations.....	362	466,925	639,797	218,086	160,207	217,064	44,440
Other stations.....	289	258,104	245,249	43,603	52,264	94,551	54,831
Middle Atlantic.....	1,783	1,693,046	1,724,362	650,263	208,869	629,090	236,140
Refiner-marketer stations.....	967	1,178,339	1,358,964	580,145	155,583	484,631	138,605
Other stations.....	816	514,707	365,398	70,118	53,286	144,459	97,535
East North Central.....	5,957	1,838,775	1,209,396	654,358	308,835	308,835	81,707
Refiner-marketer stations.....	3,934	1,263,675	916,549	534,572	140,649	205,784	35,544
Other stations.....	2,023	575,100	292,847	119,786	23,847	103,051	46,163
West North Central.....	7,599	995,835	705,888	348,458	135,734	175,399	46,297
Refiner-marketer stations.....	4,670	523,768	464,379	224,363	107,297	107,446	25,273
Other stations.....	2,929	472,067	241,509	124,095	28,437	67,953	21,024
South Atlantic.....	2,908	1,101,244	1,321,058	703,684	193,947	224,744	198,683
Refiner-marketer stations.....	1,724	727,955	1,032,898	557,185	154,722	188,875	132,116
Other stations.....	1,184	373,289	288,160	146,499	39,225	35,869	66,567
East South Central.....	1,656	451,159	354,056	226,946	50,967	30,663	45,780
Refiner-marketer stations.....	868	247,208	220,443	145,822	32,083	18,487	24,051
Other stations.....	788	203,951	133,613	81,124	18,884	11,876	21,729
West South Central.....	3,841	725,221	639,159	361,419	81,344	44,147	152,249
Refiner-marketer stations.....	2,928	541,108	569,954	324,350	73,432	30,657	141,515
Other stations.....	913	184,113	69,205	37,069	7,912	13,490	10,734
Mountain.....	2,195	342,011	121,804	76,401	8,555	21,760	15,088
Refiner-marketer stations.....	1,543	227,841	89,297	56,870	6,516	15,097	10,814
Other stations.....	652	114,170	32,507	19,531	2,039	6,663	4,274
Pacific.....	2,537	1,041,971	805,848	368,309	22,837	134,545	280,157
Refiner-marketer stations.....	2,057	867,450	756,083	346,462	21,554	122,499	265,568
Other stations.....	480	174,521	49,765	21,847	1,283	12,046	14,589
New England:							
Maine.....	148	81,440	157,459	58,103	45,454	46,517	7,385
Refiner-marketer stations.....	85	56,647	145,205	54,606	40,052	43,250	7,297
Other stations.....	63	24,793	12,254	3,497	5,402	3,267	88
New Hampshire.....	84	34,496	38,635	14,460	9,592	13,914	669
Refiner-marketer stations.....	52	27,242	35,274	13,067	8,700	12,863	644
Other stations.....	32	7,254	3,361	1,393	892	1,051	25
Vermont.....	71	26,096	46,548	15,630	12,271	18,451	196
Refiner-marketer stations.....	51	19,593	45,197	14,958	11,978	18,068	193
Other stations.....	20	6,503	1,351	672	293	383	3
Massachusetts.....	192	294,561	264,316	71,764	66,589	101,129	24,834
Refiner-marketer stations.....	100	197,169	172,652	51,487	40,937	63,998	16,230
Other stations.....	92	97,392	91,664	20,277	25,652	37,131	8,604
Rhode Island.....	38	90,616	142,993	46,251	40,643	38,987	17,112
Refiner-marketer stations.....	18	73,338	126,041	41,174	34,604	33,176	17,087
Other stations.....	20	17,278	16,952	5,077	6,039	5,811	25
Connecticut.....	118	197,820	235,095	55,481	37,922	92,617	49,075
Refiner-marketer stations.....	56	92,936	115,428	42,794	23,936	45,709	2,989
Other stations.....	62	104,884	119,667	12,687	13,986	46,908	46,086
Middle Atlantic:							
New York.....	805	731,421	921,160	350,666	137,285	346,655	86,554
Refiner-marketer stations.....	396	445,031	710,081	304,050	96,459	297,048	52,524
Other stations.....	409	286,390	211,079	46,616	40,826	89,607	34,030
New Jersey.....	234	451,276	460,007	122,441	49,777	197,734	130,055
Refiner-marketer stations.....	121	324,439	356,304	111,139	40,645	116,558	67,962
Other stations.....	103	128,837	123,703	11,302	9,132	41,176	62,093
Pennsylvania.....	744	510,349	343,195	177,156	21,807	124,701	19,531
Refiner-marketer stations.....	440	410,869	312,579	164,956	18,479	111,025	18,119
Other stations.....	304	99,480	30,616	12,200	3,328	13,676	1,412
East North Central:							
Ohio.....	871	430,742	230,068	150,253	27,120	40,377	12,318
Refiner-marketer stations.....	561	332,970	181,401	132,141	21,956	25,342	1,962
Other stations.....	310	97,772	48,667	18,112	5,164	15,035	10,356
Indiana.....	1,083	275,094	216,998	120,822	35,288	46,905	13,983
Refiner-marketer stations.....	840	217,101	156,922	111,545	32,978	39,402	12,996
Other stations.....	243	57,993	20,076	9,277	2,309	7,503	987
Illinois.....	1,725	476,621	217,346	104,086	30,669	60,665	21,926
Refiner-marketer stations.....	1,139	292,359	122,529	58,068	21,730	27,599	15,132
Other stations.....	586	184,262	94,817	46,018	8,939	33,066	6,794
Michigan.....	1,069	432,531	284,267	150,574	17,135	86,150	30,408
Refiner-marketer stations.....	661	283,989	205,861	126,254	13,579	62,103	3,928
Other stations.....	408	148,542	78,406	24,320	3,556	24,047	26,483
Wisconsin.....	1,209	223,787	260,717	128,623	54,284	74,738	3,072
Refiner-marketer stations.....	733	137,256	209,836	106,564	50,405	51,338	1,529
Other stations.....	476	86,531	50,881	22,059	3,879	23,400	1,543

See footnote at end of table.

PETROLEUM BULK STATIONS

14.49

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948—Continued

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
West North Central:							
Minnesota.....	1,441	232,012	182,810	77,335	24,626	61,327	19,522
Refiner-marketer stations.....	840	118,143	110,256	41,521	17,567	38,979	12,189
Other stations.....	601	113,869	72,554	35,814	7,059	22,348	7,333
Iowa.....	1,789	216,387	220,216	104,856	51,459	55,102	8,799
Refiner-marketer stations.....	1,114	118,882	158,543	74,878	41,666	35,801	6,198
Other stations.....	675	97,505	61,673	29,978	9,793	19,301	2,601
Missouri.....	1,155	231,226	96,249	53,481	18,506	18,282	5,987
Refiner-marketer stations.....	759	118,539	55,085	30,699	13,261	9,440	1,685
Other stations.....	396	112,687	41,164	22,782	5,245	8,842	4,295
North Dakota.....	688	60,575	39,168	22,201	7,155	6,512	3,300
Refiner-marketer stations.....	446	32,830	23,976	13,879	5,981	3,024	1,092
Other stations.....	242	27,745	15,192	8,322	1,174	3,488	2,208
South Dakota.....	608	60,981	46,184	25,092	10,171	9,247	1,674
Refiner-marketer stations.....	349	29,956	31,676	17,073	8,701	5,359	543
Other stations.....	259	31,025	14,508	8,019	1,470	3,888	1,131
Nebraska.....	640	82,263	53,417	23,288	9,611	16,751	3,767
Refiner-marketer stations.....	387	41,249	37,201	16,812	8,000	10,796	1,593
Other stations.....	253	41,014	16,216	6,476	1,611	5,955	2,174
Kansas.....	1,278	112,391	67,844	42,205	14,206	8,178	3,255
Refiner-marketer stations.....	775	64,169	47,642	29,501	12,121	4,047	1,973
Other stations.....	503	48,222	20,202	12,704	2,085	4,131	1,282
South Atlantic:							
Delaware.....	41	16,635	43,439	27,014	2,435	11,123	2,807
Refiner-marketer stations.....	29	12,830	31,690	18,599	2,023	8,201	2,567
Other stations.....	12	3,805	11,749	8,415	412	2,922	...
Maryland.....	162	142,615	202,972	95,692	24,448	68,422	14,410
Refiner-marketer stations.....	89	116,099	166,965	76,722	19,924	60,866	9,451
Other stations.....	73	26,516	36,007	18,968	4,524	7,556	4,959
District of Columbia.....	10	27,720	18,044	6,326	1,303	9,131	1,284
Refiner-marketer stations.....	5	25,395	14,851	5,198	1,008	7,361	1,282
Other stations.....	5	2,325	3,193	1,128	295	1,770	...
Virginia.....	410	168,899	226,770	104,224	31,776	54,752	36,018
Refiner-marketer stations.....	285	130,238	207,845	93,794	29,687	49,056	35,308
Other stations.....	125	38,661	18,925	10,430	2,089	5,696	710
West Virginia.....	175	72,092	44,031	32,145	1,725	742	9,419
Refiner-marketer stations.....	122	58,561	33,643	30,372	1,461	546	1,264
Other stations.....	53	13,531	10,388	1,773	264	196	8,155
North Carolina.....	661	222,719	213,700	116,835	54,979	18,408	23,478
Refiner-marketer stations.....	308	140,350	190,587	106,159	47,086	14,999	22,343
Other stations.....	353	82,369	23,113	10,676	7,893	3,409	1,135
South Carolina.....	334	100,344	124,649	69,525	20,832	16,776	17,516
Refiner-marketer stations.....	188	70,641	117,244	66,046	18,510	15,742	16,946
Other stations.....	146	29,703	7,405	3,479	2,322	1,034	570
Georgia.....	572	147,965	136,430	74,936	19,596	20,345	21,553
Refiner-marketer stations.....	315	75,246	66,374	36,384	9,213	12,892	7,885
Other stations.....	257	72,719	70,056	38,552	10,383	7,453	13,668
Florida.....	543	202,255	311,023	176,987	36,853	25,045	72,138
Refiner-marketer stations.....	383	98,589	203,699	123,909	25,810	19,212	34,768
Other stations.....	160	103,666	107,324	53,078	11,043	5,833	37,370
East South Central:							
Kentucky.....	429	121,965	104,716	67,746	14,216	11,189	11,565
Refiner-marketer stations.....	230	60,797	55,071	33,877	7,803	8,875	4,516
Other stations.....	199	61,168	49,645	33,869	6,413	2,314	7,049
Tennessee.....	343	133,505	102,132	68,660	16,845	7,047	9,580
Refiner-marketer stations.....	230	97,889	89,141	62,590	14,066	5,200	7,325
Other stations.....	113	35,616	12,991	6,110	2,779	1,847	2,255
Alabama.....	432	115,903	92,500	57,029	12,212	7,563	15,690
Refiner-marketer stations.....	198	54,485	56,571	35,157	7,081	3,817	10,516
Other stations.....	234	61,418	35,929	21,872	5,131	3,752	5,174
Mississippi.....	452	79,786	54,708	33,511	7,694	4,558	8,945
Refiner-marketer stations.....	210	34,037	19,660	14,238	3,133	595	1,694
Other stations.....	242	45,749	35,048	19,273	4,561	3,963	7,251
West South Central:							
Arkansas.....	519	74,548	25,985	15,367	5,858	2,298	2,462
Refiner-marketer stations.....	418	57,812	20,074	12,263	4,681	1,317	1,813
Other stations.....	101	16,736	5,911	3,104	1,177	981	649
Louisiana.....	469	119,826	155,435	67,368	26,204	6,410	55,453
Refiner-marketer stations.....	315	87,543	143,287	61,415	24,380	4,380	51,113
Other stations.....	154	32,283	12,148	5,953	1,824	2,030	2,341
Oklahoma.....	806	119,944	91,865	38,859	15,647	8,766	28,575
Refiner-marketer stations.....	564	82,163	82,513	32,170	14,110	8,227	28,008
Other stations.....	242	37,781	9,352	6,689	1,555	539	569
Texas.....	2,047	410,903	365,874	239,825	33,617	26,674	65,959
Refiner-marketer stations.....	1,631	313,590	324,080	218,502	30,261	14,731	58,584
Other stations.....	416	97,313	41,794	21,323	3,356	9,940	7,175

See footnote at end of table.

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948—Continued

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Mountain:							
Montana.....	467	45,582	23,960	14,792	1,438	4,864	2,866
Refiner-marketer stations.....	263	24,493	14,442	9,389	984	2,572	1,497
Other stations.....	204	21,089	9,518	5,403	454	2,292	1,369
Idaho.....	371	49,674	21,673	12,743	325	4,764	3,841
Refiner-marketer stations.....	290	35,635	17,107	10,345	254	3,637	2,871
Other stations.....	81	14,039	4,566	2,398	71	1,127	970
Wyoming.....	179	25,265	7,854	5,151	558	1,229	916
Refiner-marketer stations.....	112	15,769	5,295	3,285	468	914	628
Other stations.....	67	9,496	2,559	1,866	90	315	288
Colorado.....	465	77,526	25,565	16,609	2,651	4,517	1,788
Refiner-marketer stations.....	311	43,807	17,505	11,627	2,057	2,794	1,027
Other stations.....	154	33,719	8,060	4,982	594	1,723	761
New Mexico.....	230	33,794	10,142	7,173	2,038	385	546
Refiner-marketer stations.....	154	18,673	6,451	4,686	1,443	104	218
Other stations.....	76	15,121	3,691	2,487	595	281	328
Arizona.....	209	51,527	15,447	9,188	1,181	2,366	2,712
Refiner-marketer stations.....	178	42,710	13,598	8,156	992	2,047	2,403
Other stations.....	31	8,817	1,849	1,032	189	319	309
Utah.....	180	41,178	10,146	6,898	229	1,898	1,121
Refiner-marketer stations.....	147	29,992	8,518	5,705	193	1,618	1,002
Other stations.....	33	11,186	1,628	1,193	36	280	119
Nevada.....	94	17,465	7,017	3,847	135	1,737	1,298
Refiner-marketer stations.....	88	16,762	6,381	3,677	125	1,411	1,168
Other stations.....	6	703	636	170	10	326	130
Pacific:							
Washington.....	609	198,913	273,408	107,353	2,865	58,708	104,482
Refiner-marketer stations.....	516	168,178	265,580	103,547	2,622	57,254	102,157
Other stations.....	93	30,735	7,828	3,806	243	1,454	2,325
Oregon.....	436	143,337	191,280	84,814	2,409	32,954	71,103
Refiner-marketer stations.....	362	122,321	181,621	79,935	2,336	30,563	68,787
Other stations.....	74	21,016	9,659	4,879	73	2,391	2,316
California.....	1,492	699,721	341,160	176,142	17,563	42,883	104,572
Refiner-marketer stations.....	1,179	576,951	308,882	162,980	16,596	34,682	94,624
Other stations.....	313	122,770	32,278	13,162	967	8,201	9,948

¹ Including items other than petroleum products.

PETROLEUM BULK STATIONS

14.51

Table 14G.—PETROLEUM BULK STATIONS AND TERMINALS—TYPE OF STATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

Geographic division and State	ESTABLISHMENTS AND SALES											
	All stations and terminals, total		Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								Distributing terminals	
			Independent stations		Commission stations		Salary stations		Cooperative stations			
	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)	Number	Sales (exc. tax), entire year (Thousand dollars)
United States, total.....	29,127	8,914,291	7,241	1,630,292	16,286	2,045,541	3,815	2,920,189	1,052	157,690	753	2,160,579
New England.....	651	725,029	241	111,781	125	32,170	215	222,365	1	(x)	69	(x)
Maine.....	148	81,440	59	20,782	49	11,126	29	17,551	...	...	11	31,981
New Hampshire.....	84	34,496	27	5,944	25	(x)	28	11,582	...	...	4	(x)
Vermont.....	71	26,096	17	3,764	23	(x)	28	13,552	...	...	3	(x)
Massachusetts.....	192	294,561	73	28,514	18	5,339	79	106,668	1	(x)	21	(x)
Rhode Island.....	38	90,616	16	9,031	1	(x)	11	(x)	...	...	10	58,997
Connecticut.....	118	197,820	49	43,746	9	(x)	40	(x)	...	...	20	100,129
Middle Atlantic.....	1,783	1,693,046	616	215,485	326	75,575	554	667,498	64	14,660	223	719,828
New York.....	805	731,421	296	109,687	131	28,060	224	270,598	48	10,799	106	312,277
New Jersey.....	234	451,276	68	32,381	57	14,783	64	173,619	6	1,753	39	228,740
Pennsylvania.....	744	510,349	252	73,417	138	32,732	266	223,281	10	2,108	78	178,811
East North Central.....	5,957	1,838,775	1,462	355,173	3,141	421,643	998	636,363	228	45,530	128	380,066
Ohio.....	871	430,742	258	73,597	321	75,668	235	156,341	16	1,848	41	123,288
Indiana.....	1,083	275,094	153	35,147	710	86,247	180	107,805	27	5,386	13	40,509
Illinois.....	1,725	476,621	368	84,612	971	108,331	279	185,335	79	21,552	28	76,791
Michigan.....	1,069	432,531	343	102,912	548	85,259	131	117,489	12	1,957	35	124,914
Wisconsin.....	1,209	223,787	340	58,905	591	66,138	173	69,393	94	14,787	11	14,564
West North Central.....	7,599	995,835	2,029	288,784	4,556	340,011	366	173,940	610	77,118	38	115,982
Minnesota.....	1,441	232,012	423	56,237	818	70,615	55	37,473	134	17,828	11	49,859
Iowa.....	1,789	216,387	477	60,462	1,058	81,614	114	33,867	129	21,594	11	18,850
Missouri.....	1,155	231,226	327	73,886	690	58,020	75	58,051	53	3,301	10	37,968
North Dakota.....	688	60,575	124	12,451	461	30,310	10	(x)	92	12,187	1	(x)
South Dakota.....	608	60,981	150	16,451	359	27,354	22	(x)	76	10,234	1	(x)
Nebraska.....	640	82,263	167	31,578	380	27,478	26	(x)	65	5,826	2	(x)
Kansas.....	1,278	112,391	361	37,719	790	44,620	64	(x)	61	6,148	2	(x)
South Atlantic.....	2,908	1,101,244	814	200,918	1,428	273,354	523	407,961	26	3,816	117	215,195
Delaware.....	41	16,635	8	1,531	16	3,795	13	9,035	2	(x)	2	(x)
Maryland.....	162	142,615	53	19,236	43	11,411	43	84,180	12	1,539	11	26,249
District of Columbia.....	10	27,720	5	2,325	...	...	4	(x)	...	...	1	(x)
Virginia.....	410	168,899	97	29,405	168	32,073	119	67,501	8	1,299	18	38,621
West Virginia.....	175	72,092	43	8,395	56	12,129	65	31,156	2	(x)	9	(x)
North Carolina.....	661	222,719	318	71,747	204	49,494	117	(x)	2	(x)	20	43,084
South Carolina.....	334	100,344	129	27,224	150	29,392	45	22,154	...	...	10	21,574
Georgia.....	572	147,965	104	23,465	409	72,364	49	37,610	...	...	10	14,526
Florida.....	543	202,255	57	17,590	382	62,696	68	73,805	...	...	36	48,164
East South Central.....	1,656	451,159	433	95,819	989	176,784	178	112,590	6	(x)	50	(x)
Kentucky.....	429	121,965	77	20,036	274	50,093	60	36,723	5	573	13	14,540
Tennessee.....	343	133,505	106	31,302	158	35,839	64	35,704	...	...	15	30,660
Alabama.....	432	115,903	116	23,893	272	47,772	35	31,225	...	...	9	13,013
Mississippi.....	452	79,786	134	20,588	285	43,080	19	8,938	1	(x)	13	(x)
West South Central.....	3,841	725,221	820	143,763	2,671	300,541	270	139,936	31	2,995	49	137,986
Arkansas.....	519	74,548	90	14,874	363	40,310	59	17,580	4	(x)	3	(x)
Louisiana.....	469	119,826	136	27,645	265	31,904	51	21,653	...	...	17	38,624
Oklahoma.....	806	119,944	212	32,413	531	44,303	48	21,713	10	(x)	5	(x)
Texas.....	2,047	410,903	382	68,831	1,512	184,024	112	78,990	17	1,629	24	77,429
Mountain.....	2,195	342,011	418	83,088	1,569	172,889	122	68,901	79	9,613	7	7,520
Montana.....	467	45,582	71	9,081	313	24,465	22	5,263	61	6,773	...	...
Idaho.....	371	49,674	34	8,048	306	33,690	27	7,593	4	343	...	...
Wyoming.....	179	25,265	48	8,157	124	13,538	5	(x)	1	(x)	1	(x)
Colorado.....	465	77,526	129	26,212	310	30,663	17	15,870	7	(x)	2	(x)
New Mexico.....	230	33,794	69	13,334	148	16,140	7	(x)	5	527	1	(x)
Arizona.....	209	51,527	30	8,690	159	24,560	19	(x)	...	...	1	(x)
Utah.....	180	41,178	31	8,863	131	18,343	15	11,008	1	(x)	2	(x)
Nevada.....	94	17,465	6	703	78	11,490	10	5,272	...	...	...	...
Pacific.....	2,537	1,041,971	408	135,481	1,481	252,574	589	490,635	7	(x)	52	(x)
Washington.....	609	198,913	65	17,545	425	64,504	101	85,394	3	511	15	30,959
Oregon.....	436	143,337	59	17,587	285	45,929	84	59,296	4	(x)	4	(x)
California.....	1,492	699,721	284	100,349	771	142,141	404	345,945	33	111,286

x Withheld to avoid disclosure.

APPENDIXES



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APPENDIX A

THE CENSUS ACT OF JUNE 19, 1948

(PUBLIC LAW 671--80TH CONGRESS)

(CHAPTER 502--2D SESSION)

(S.554)

AN ACT

To provide for the collection and publication of statistical information by the Bureau of the Census.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That (a) the Director of the Bureau of the Census, hereinafter referred to as the Director and the Bureau, respectively, is authorized and directed to take, compile, and publish the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with a designated regulatory body), in the year 1949 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the census of manufacturers shall not be taken in 1949. The censuses herein provided for shall include the United States and its Territories and such possessions as may be determined by the Director with the approval of the Secretary of Commerce.

(b) That the Director is further authorized to make such surveys as are deemed necessary to furnish annual and other interim current data on the subjects covered by the censuses provided for in this and other Acts.

Sec. 2. That the following sections of the Act of June 18, 1929 (46 Stat. 21), shall apply to the censuses and surveys authorized by this Act: Section 3, as amended by section 404 of Reorganization Plan Numbered II (53 Stat. 1436), and sections 5, 7, 8, 9, 10, 11, 12, and 15, except that the Director may also authorize the expenditure of necessary sums for travel expenses for attendance at training courses held by the Bureau: Provided, That in connection with any survey conducted by the Director pursuant to

section 1 (b) of this Act, the provisions of sections 9 and 10 of the Act of June 18, 1929 (46 Stat. 21), with respect to the answering of questions and furnishing of information, shall apply only to such inquiries as are within the scope of the schedules and of the type and character heretofore used in connection with the taking of complete censuses under the Act of June 18, 1929 (46 Stat. 21), or in connection with any censuses hereafter taken pursuant to section 1 (a) of this Act and the Act of June 18, 1929: Provided further, (a) That sections 9 and 10 of the Act of June 18, 1929 (46 Stat. 21), shall apply to surveys conducted pursuant to section 1 (b) of this Act only after publication of a determination with reasons therefor certified by the Director with the approval of the Secretary of Commerce that the information called for is needed to aid or permit the efficient performance of essential governmental functions or services; or has significant application to the needs of the public, business, or industry and is not publicly available from nongovernmental or other governmental sources; (b) that in the case of any new survey said sections 9 and 10 shall apply only after public notice, given by the Director at least thirty days in advance of requesting a return, that such survey is under consideration; (c) that the provisions of said sections 9 and 10 shall not apply to any survey more frequent than annual conducted pursuant to section 1 (b) of this Act; and (d) that the provisions for imprisonment provided by said sections 9 and 10 shall not apply in connection with any survey conducted pursuant to section 1 (b) of this Act.

Sec. 3. That inquiries, and the number, form, and subdivisions thereof for the censuses and surveys provided for in this Act, shall be determined by the Director, with the approval of the Secretary of Commerce. To the extent that the provisions of this Act conflict with the provisions of any other Act, pertaining to the Bureau of the Census, the provisions of this Act shall control: Provided, That nothing herein shall be deemed to revoke or impair the authority of any other Federal agency with respect to the collection or release of information.

Approved June 19, 1948.

APPENDIX B

TYPE-OF-OPERATION DESCRIPTIONS

Each wholesale establishment is classified, for Census purposes, on two bases, first, by type of operation--as merchant wholesaler, manufacturers' sales branch or office, petroleum bulk station, agent or broker, assembler--on the basis of the character of the business or the nature of functions performed; and second, by kind of business or trade--as drugs, dry goods, hardware, groceries, construction materials, etc., primarily on the basis of commodity lines sold. Establishments whose operations overlap types of operation or kinds of business are classified according to their major activity during the census year and all of the business is included in the one classification.

Wholesale establishments are divided into five major type-of-operation classifications, each of which is further subdivided with the result that data are presented for a total of 36 different types of operation.

Type-of-operation groups and their subdivisions are outlined below:

- I. Merchant wholesalers
 - Service wholesalers (domestic market)
 - Wholesale merchants, jobbers
 - Converters (textile)
 - Industrial distributors
 - Service wholesalers (foreign trade merchants)
 - Exporters
 - Importers
 - Limited-function wholesalers
 - Cash-carry wholesalers
 - Drop or direct-mill shippers
 - Wagon, truck distributors
 - Retailer-cooperative warehouses
- II. Manufacturers' sales branches, sales offices
 - Sales branches (with stocks)
 - Sales offices (without stocks)
- III. Petroleum bulk stations, terminals
 - Bulk stations
 - Independent bulk stations
 - Commission stations
 - Salary stations
 - Cooperative bulk stations
 - Distributing terminals
- IV. Agents, brokers
 - Auction companies
 - Brokers (merchandise):
 - Representing sellers
 - Representing buyers
 - Commission merchants
 - Export agents
 - Import agents
 - Manufacturers' agents:
 - With stocks
 - Without stocks
 - Selling agents
 - Purchasing agents, resident buyers
 - Cooperative buying agencies
 - Cooperative sales agencies
- V. Assemblers (mainly farm products)
 - Assemblers (dealing on own account)
 - Commission buyers
 - Cooperative marketing associations
 - Cream stations
 - Country grain elevators:
 - Independent
 - Line
 - Cooperative
 - Packers, shippers

Types of Operation Described

I. Merchant wholesalers

This major group, which in the 1939 Business Census was known as "Service and limited-function wholesalers," con-

sists of establishments usually known as wholesalers, distributors, jobbers, supply houses, etc. They are primarily engaged in buying, taking title to, and where customary, physically storing and handling goods, and selling the goods at wholesale principally to retailers, to industrial and commercial users, and to other wholesalers. Establishments in this group may perform operations on the goods incidental to the wholesale trading and delivery, such as installing machinery, equipment, and fixtures. Separately incorporated sales subsidiaries of manufacturing and mining companies, buying and selling merchandise on their own account, are included in this major group.

Service wholesalers (domestic market):

Wholesale merchants, jobbers.--Merchant wholesalers primarily engaged in buying and selling in the domestic market, who perform all of the principal wholesale functions. They sell goods principally to retailers or to industrial, commercial, or professional users; buy and sell merchandise on their own account; carry stocks; assemble in large lots and redistribute in smaller quantities usually through salesmen; extend credit to customers; make deliveries; and render advice to the trade.

Converters (textile).--Included here are those special types of merchants in the textile trade that purchase textiles in the gray from mills or manufacturers, have them dyed and finished, usually on a contract or commission basis, and sell to the cutting-up trade, garment makers, wholesalers, or large-scale retailers. Plants engaged in finishing, dyeing, printing, etc., are included in the Census of Manufactures.

Industrial distributors.--Included here are establishments dealing in a fairly complete line of materials, equipment, and supplies for mines, factories, oil wells, public utilities, or similar industries, and selling primarily to industrial users. Establishments primarily engaged in selling machinery are included under "Wholesale merchants."

Service wholesalers (foreign trade merchants):

Exporters.--Merchant wholesalers that are primarily engaged in selling in the foreign rather than the domestic market.

Importers.--Merchant wholesalers whose chief distinction lies in the source of their purchases which is primarily foreign.

Limited function wholesalers:

Cash-carry wholesalers.--Establishments that generally carry only a limited line of products, mostly staples and fast moving items, and usually do not extend credit to their customers nor make deliveries. Retailer-cooperative warehouses and voluntary group grocery wholesalers selling on a cash-and-carry basis are included in their respective classifications and not here. Cash-and-carry depots owned by service wholesalers and operated as separate establishments are included here.

Drop or direct-mill shippers.--Merchants primarily engaged in filling orders by having shipment made directly from the manufacturer or other source of supply to the drop-shippers' customer. As drop shippers they do not perform warehouse, storage, or delivery functions.

Wagon, truck distributors.--Merchant wholesalers that are distinguished by the following characteristics: (1) They combine the functions of salesmen with those of deliverymen. Usually no separate sales force is employed, the work of selling and delivering being carried out by salesmen-drivers. (2) They normally carry a limited assortment of merchandise consisting of nationally advertised fast moving items of a perishable or semiperishable nature. (3) Their practice is to sell for cash and in the original package.

It should be noted that only those wagon distributors with recognizable places of business, or who have paid employees, are included in the census.

Retailer-cooperative warehouses.--Establishments owned and operated cooperatively by groups of independent retailers buying collectively. The establishment functions as a separate wholesale house selling chiefly to members. Informal buying groups or clubs without warehousing facilities and having no paid employees were not enumerated in the census. Cooperative buying organizations with established places of business and purchasing for others on a commission basis are classified as "Cooperative buying agencies" and are included under "Agents and brokers."

II. Manufacturers' sales branches, offices

Establishments maintained apart from manufacturing plants by manufacturing and mining companies primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales branches or offices located at manufacturing plants or at general administrative offices of manufacturers are excluded unless operated as separate and distinct businesses. Separately incorporated subsidiaries of manufacturing and mining companies identified with parent company and selling its products only are included, whereas these establishments are classified as "Merchant wholesalers" in the Standard Industrial Classification Manual.

Manufacturers' sales branches (with stocks).--Are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Manufacturers' sales offices (without stocks).--Are distinguished from manufacturers' sales branches by the fact that sales offices do not maintain facilities for the physical storage, handling, and delivery of merchandise.

III. Petroleum bulk stations, terminals

Distinguished primarily by their physical properties for transferring, storing, and distributing gasoline, fuel oil, and other bulk petroleum products at wholesale. Distributors selling packaged, rather than bulk, petroleum goods and those without stationary storage facilities who sell in bulk from tank trucks are classified as merchant wholesalers, not as bulk stations.

In addition to types of operation mentioned below, petroleum bulk stations and terminals are also classified (in tables 14C and 14F) on the basis of ownership as "Refiner-marketer" and "Other."

Bulk stations.--Maintain storage facilities on railroad or other transportation lines and sell, usually from trucks, to gasoline service stations and other retailers; to commercial and industrial users; and, in agricultural areas, to farmers. As a rule they do not have drive-in facilities for the accommodation of automobiles. Stations set up in a manner to service automobiles are classified in Retail Trade. Stations conducting both wholesale and retail businesses are classified according to their major activity during the Census year.

Bulk stations are classified on the basis of type or character of operation as follows:

Independent bulk stations.--Owned and operated independent of any other bulk station. This classification includes any single-unit bulk stations operated under the same ownership with filling stations but not under the same ownership with other bulk stations.

Commission stations.--Owned by multiunit concerns (concerns operating more than one bulk station) but whose operators have a proprietary interest in the business. Operators of these stations are as a rule paid commissions which include unspecified amounts to cover overhead, delivery costs, and pay roll. Personnel are considered as employees of the operator, rather than of the owner of the bulk plant.

Salary stations.--Owned and operated by multiunit concerns, concerns operating more than one bulk plant. Personnel of salary stations are generally considered as employees of companies owning the plants.

Cooperative bulk stations.--Owned and operated by cooperative associations. Many sell primarily to farmers via tank trucks.

Distributing terminals.--Places of business located at water, pipe line, or other transportation terminal points with special equipment for the transfer of petroleum products from one type of transportation to another. Although many terminals are similar in their operation to bulk plants, they are generally distinguished by their location, their larger operations, the character of their facilities, and in the class of customers served. Terminals are largely engaged in selling to bulk stations and industrial accounts, although some sales are made to retailers. Bulk stations on the other hand are primarily engaged in selling to retailers and commercial accounts.

Only those terminals are included in Wholesale Trade that make a practice of selling petroleum products to other concerns. Facilities used solely in making intra-company transfers are not considered as separate establishments for the purpose of the Census of Business.

IV. Agents and brokers

Establishments, the operators of which are in business for themselves, negotiating for others sales or purchases of merchandise in domestic or foreign trade, but who do not, as a rule, take title to the merchandise. They may represent a single client or a group of clients, either buyers or sellers but not both in the same transaction, and compensation is usually in the form of commissions or brokerage. Sales as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated and include some approximation as many of them do not maintain records of the dollar sales. In such cases carefully prepared estimates are included.

In the agents and brokers field it is often difficult to distinguish the various detailed types of operation. This is particularly true of brokers, commission merchants, manufacturers' agents, and selling agents.

Auction companies.--Concerns that sell by the auction method at wholesale. Sales are conducted under definite rules and are usually made to the highest or best bidder. These establishments provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, live-stock, fruits and vegetables, and other farm products. Auctioneers and so-called "community sales" are not included in Wholesale Trade.

Brokers (merchandise).--Negotiate transactions between buyers and sellers without having direct physical control of the goods and without taking title or assuming the risk of price fluctuations. They act as agents for their principals, who usually are producers or manufacturers. Although some brokers represent wholesalers or retailers, this latter is usually as a purchasing function. Their powers as to prices and terms of sale are usually limited by their principals.

Brokers often are not bound to any set of clients. Their relations with any one client may not be continuous. In addition to negotiating purchases or sales, their chief function consists of advising their clients as to market conditions. Normally, brokers do not handle the invoices.

In some trades it is difficult to distinguish brokers from selling agents and manufacturers' agents, the terms frequently being used to describe similar methods of operation. This is particularly true in the food industry where brokers almost exclusively represent producers (sellers). Brokers primarily engaged in representing buyers are distinguished in Census statistics from those representing sellers.

Commission merchants.--Handle commodities or merchandise consigned to them for sale on a commission basis. As commission merchants they do not take title to the goods they sell for their clients. They have considerable latitude in regard to price and terms of sale. When the goods require it, they maintain places of business suitable for the handling, conditioning, warehousing, and selling of merchandise. Only commission merchants selling principally on a consignment basis are included here, whereas those dealing principally on their own account but doing some consignment business are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw cotton trade. Factors are located, as a rule, in central markets and receive the cotton on consignment from the producing areas. Their functions consist of advancing funds to shippers, who may be growers; warehousing and storing the goods; grading; and selling.

Export agents.--Includes commission houses, and agents and brokers who specialize in the purchase of goods for, or sale of goods to, foreign buyers.

Import agents.--Includes commission merchants, manufacturers' agents, and selling agents who represent foreign sellers in the domestic market. In addition to negotiating sales, they usually attend to customs formalities.

Manufacturers' agents.--Customarily sell part of the output of certain manufacturers, usually two or more whose goods are noncompeting, on an extended contractual basis. They usually are limited with respect to sales territory, prices, and terms of sale. Their principal duty is selling, although some of them warehouse goods for their principals.

A segregation is made, for Census purposes, between those manufacturers' agents who own stocks and those who do not.

Selling agents.--Are independent operators whose principal function is to sell the entire output of a given line of goods for one or more manufacturers with whom they maintain continuous contractual relationships. Selling agents differ from manufacturers' agents in the following respects: (1) They normally sell all of the output of one or more products of the clients they serve; (2) they are less limited in sales territory; (3) they have considerable latitude with regard to prices, terms of sale, etc., whereas the authority of the manufacturers' agent is limited; and, (4) they frequently finance their clients and offer assistance in connection with the advertising and other sales-promotion activities.

Purchasing agents, resident buyers.--Purchasing agents, sometimes referred to as syndicate buyers, are independent operators buying merchandise for their clients. They are to be distinguished from manufacturers' purchasing agents who are not in business for themselves but work for a single employer. Frequently they combine orders from a number of relatively small manufacturers, wholesalers or retailers, and buy on a larger scale than would be possible for the individual concerns whom they represent.

Resident buyers are purchasing agents operating primarily in the dry goods trade. They are located in central markets and are in close contact with manufacturers in these markets and with wholesalers and retailers at outlying points. Normally they represent the interests of buyers although they may also occasionally represent sellers. Purchasing agents and resident buyers maintain more continuous relationship with clients than is the case with buying brokers.

Cooperative buying agencies.--Buying agencies maintained cooperatively by a group of purchasers with common interests.

Cooperative sales agencies.--Include both the sales agencies and the central marketing associations set up by cooperatives to facilitate the sale of the products of the members.

V. Assemblers (mainly farm products)

Consists of establishments primarily engaged in purchasing and assembling farm products and sea foods in local

growers' markets, at local producing points, or in the cities of producing regions. They assemble farm products, produced on a relatively small scale, in lots for shipment to other wholesale buyers. In addition to buying and wholesale distribution of farm products, they frequently grade, pack, and store the commodities handled.

Assemblers (dealing on own account).--Are distinguished by the fact that they are independent buyers who deal on their own account. Some maintain offices at a central point and have a group, line, or chain of buying stations.

Quantities of agricultural commodities may be purchased locally by retail, service, or other business or industrial establishments and sold or used for productive purposes. Such establishments are not included here since classification for Census purposes is based on primary activities during the Census year.

Commission buyers.--Assemblers that are distinguished by the fact that they are engaged as agents in the buying of agricultural products, rather than dealing on their own account.

Cooperative marketing associations.--Are cooperative associations formed largely by farmers primarily for the purpose of disposing of their products. They frequently also buy for their members various supplies such as feed, seed, fertilizer, and fuel.

The term "cooperative marketing association" includes local cooperatives--both those disposing of their products direct and those marketing through a central association or agency. Cooperative cream stations and cooperative elevators are covered under their respective designations and not here. Farmers' cooperatives engaged primarily in buying supplies for members are included in Retail Trade.

Cream stations.--Include buying stations, located in milk producing regions, that buy fluid cream from farmers. They may be maintained by creamery companies, by cooperative associations, or by independent firms. Cream stations operated in conjunction with, and secondary to, other businesses such as retail stores, service establishments, elevators, etc., are not included here.

Country grain elevators.--Include independent, line, and cooperative concerns which purchase and handle grain and have properties commonly referred to as "elevators." Business concerns in producing areas, buying and selling grain, who do not have "elevators" are included under "assemblers (dealing on own account)" or "commission buyers," depending on how they operate. Terminal elevators in central markets engaged primarily in selling grain are considered, for Census purposes, as merchant wholesalers.

Independent elevators.--Are, for Census purposes, limited to a single elevator under one ownership.

Line elevators.--Are two or more elevators (other than cooperatives) under one ownership. Two or more elevators operated by a cooperative association are included under cooperative elevators. Many line elevators are owned by milling concerns which buy grain for their own use; or by merchandising concerns which purchase the grain through the elevators but which sell only from central points. For elevators performing the buying but not the selling function, "sales," as reported to the Census, represent the value of the grain purchased.

Cooperative elevators.--Are owned and operated cooperatively by farmers. No distinction is made between single and multiple elevators operated by cooperative associations.

Packers and shippers.--Production-point assemblers, packing, shipping and selling fruits, vegetables, or sea foods. Operators who do some growing but who perform primarily a commercial business for other producers are included. Excluded from the Census of Business are packing houses operated as integral parts of farms, and contract packers performing no selling functions. Commercial and cooperative houses packing and shipping sea foods are included here, but those maintained by fishermen for packing and marketing their own catch are excluded.

APPENDIX C

KIND-OF-BUSINESS DESCRIPTIONS

Each wholesale establishment was assigned a kind-of-business classification. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales classified into individual commodity lines. As lines handled by a single wholesale establishment frequently are quite broad and may overlap classifications--e.g., tobacco and confectionery, groceries and wines and liquors, hardware and automotive supplies--kind-of-business classification is determined by the predominant activity as shown by the commodity line sales analysis, and all of the business of the establishment is included in the one classification. For some kinds of business, such as mill supply, industrial supply, heating and plumbing, and school supply businesses, usual trade designations, rather than predominant merchandise lines, determine classification.

The kind-of-business classification of each warehouse, administrative office, and auxiliary unit is based on the classification of the wholesale establishments in the parent organization which it services or to which it is auxiliary.

Wholesale establishments are classified into 145 kinds of business. These 145 detailed classifications are grouped into 53 trade classifications which are further arranged according to 17 major groups.

KIND-OF-BUSINESS DESCRIPTIONS

I. Groceries, confectionery, meats

1.--Groceries (general line)--Wholesale establishments handling a general line of dry groceries and processed foods usually sold in retail grocery stores, such as canned foods, flour, sugar, coffee, tea, spices, as well as nonfood grocery items, including matches, household chemicals, soap powders, paper products, brooms, brushes, etc. Establishments are included in this group primarily on the basis of the usual trade designation rather than the more strict interpretation based on the commodities handled. This classification includes five general types of establishments:

Not sponsoring cooperative or voluntary groups--Wholesale establishments (except cash-and-carry depots and institutional wholesalers) not sponsoring or affiliated with voluntary or cooperative groups.

Voluntary group wholesalers--Wholesale establishments sponsoring or affiliated with sponsors of voluntary organizations of independent retailers performing joint advertising or other sales promotion activities. All wholesalers sponsoring such groups are included regardless of the portion of their sales to retail members of the organization.

Retail-cooperative warehouses--Wholesale establishments owned and operated cooperatively by groups of independent retailers buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members but sometimes doing a regular wholesale business.

Cash-and-carry depots--Wholesale establishments who extend little or no credit and usually do not make deliveries. They generally warehouse limited stocks of canned foods, staples, and other fast moving items.

Institutional wholesalers--Wholesale establishments selling a general line of foods primarily to hotels, restaurants, cafeterias, and similar types of commercial users.

2.--Confectionery--Wholesale establishments primarily engaged in selling candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.

3.--Fish, sea foods--Wholesale establishments primarily engaged in selling fresh and cured fish, crustacea, and mollusks. Establishments engaged in buying, cleaning or shucking, shipping and selling fish, crustacea, and mollusks are also included.

4.--Meats, meat products--Wholesale establishments primarily engaged in selling fresh, frozen, cured or processed (but not canned) meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

5.--Other grocery, food specialties:

Canned foods--Wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, milk, and the like.

Coffee, tea, spices--Wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are not included in Wholesale Trade.

Dried fruits, nuts--Wholesale establishments primarily engaged in selling dried fruits and nuts.

Flour--Wholesale establishments primarily engaged in selling flour, including prepared and packaged flour. Prepared foods and breakfast cereals are frequently handled.

Frosted, frozen foods--Wholesale establishments primarily engaged in selling quick frozen foods, such as frozen fruits, vegetables, and sea foods.

Miscellaneous grocery specialties--This classification includes two general types of wholesale establishments: (a) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (b) those primarily engaged in selling specialized lines of grocery and food specialties such as bakery products, packaged breakfast cereals, cocoa, sugar, table salt, yeast, oleomargarine, household soaps, and soap powders, starch, cooking oils and shortening, matches, soft drinks, and the like.

II. Farm products (edible)

6.--Dairy, poultry products--Wholesale establishments primarily engaged in selling (or buying, as in the case of assemblers) one or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese, butter, ice cream, live or dressed poultry, eggs, and related products. Pasteurizing and bottling operations incidental to the wholesale distribution of milk and cream are included in this classification. Establishments engaged chiefly in distributing milk and other dairy products by daily delivery to homes are classified in the Retail Census.

7.--Fruits, vegetables (fresh)--Wholesale establishments primarily engaged in selling (or buying) fresh fruits, vegetables, berries, melons, and the like.

III. Beer, wines, distilled spirits

8.--Beer, ale--Wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and spirits are frequently handled as secondary lines.

9.--Wines, distilled spirits--Wholesale establishments primarily engaged in selling wines, whiskey, gin, rum, brandy, and other distilled alcoholic beverages. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included. State depots supplying State liquor stores are not included in Wholesale Trade but are included in Retail Trade.

IV. Drugs, chemicals, allied products

10.--Drugs (general line).--Wholesale establishments engaged in selling a full line of drugs and drug sundries, including pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Cooperatives and voluntary group wholesalers handling a full line of drugs are also included in this classification. Liquor departments of drug wholesalers, however, were reported as separate establishments and are included with "Wines and distilled spirits" under Group III.

11.--Drugs, drug sundries (specialty lines):

Proprietary medicines, toiletries.--Wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Retailer cooperatives-specialty lines.--Wholesale establishments owned and operated cooperatively by groups of independent drug stores buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members a limited line of such items as drugs, proprietary medicines, toilet articles and preparations, sick room supplies, sanitary supplies, and related drug sundries.

Drug sundries.--Wholesale establishments primarily engaged in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products. See also "Surgical, medical, hospital equipment and supplies" under Group XIV.

12.--Industrial chemicals.--Wholesale establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Concerns engaged primarily in selling fireworks and ammunition for small arms are included in "Amusement, sporting goods" under Group XVII.

13.--Paints, varnishes:

Paints, with glass, wallpaper.--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are frequently handled.

Paints, without glass, wallpaper.--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

V. Tobacco and products (except leaf)

14.--Tobacco and products (except leaf).--Wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, and snuff. Confectionery, smokers' articles, razor blades, playing cards, etc., are frequently handled.

VI. Dry goods apparel15.--Clothing, furnishings, footwear:

Clothing, furnishings, (general line).--Wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories, millinery, and shoes.

Men's, boys' clothing, furnishings.--Wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, work clothing, hats and caps, shirts, ties, underwear, and other furnishings except shoes.

Women's, children's clothing, furnishings.--Wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and

other outerwear; infants' and children's wear; and miscellaneous furnishings and accessories except shoes.

Furs (dressed), fur clothing.--Wholesale establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings.

Millinery, millinery supplies.--Wholesale establishments primarily engaged in selling women's hats and other millinery, millinery trimmings, and millinery supplies.

Shoes, other footwear.--Wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work clothing.--Wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoes, other footwear."

16.--Dry goods (general line).--Wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods and general merchandise stores, including piece goods, home furnishings, notions, and hosiery. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.

17.--Dry goods specialties, piece goods, notions:

Hosiery, underwear.--Wholesale establishments primarily engaged in selling women's hosiery, underwear, corsets, and allied garments.

Piece goods.--Wholesale establishments primarily engaged in selling textiles in the piece or bolt.

Other dry goods, notions.--Wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, miscellaneous knit and lace goods, fancy linen and needlework, cloth labels, etc., and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.

18.--Piece goods converters.--Wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

VII. Furniture, home furnishings19.--Furniture (household, office):

Household furniture.--Wholesale establishments primarily engaged in selling living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber.

Office furniture.--Wholesale establishments primarily engaged in selling wood, metal, or fiber office furniture, such as chairs, desks, tables, filing cabinets and bookcases, etc. Establishments primarily selling office machines and equipment are classified as "Office machines, equipment" and those primarily selling store fixtures as "Store machines, fixtures," under Group XIV.

20.--Home furnishings, floor coverings:

China, glassware, crockery.--Wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified as "Restaurant, hotel supplies (principally nonfood)" under Group XIV.

Floor coverings.--Wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Antiques.--Wholesale establishments primarily engaged in selling antique furniture, home furnishings, and objects of art. Reproductions of period furniture are classified as household furniture, and establishments primarily engaged in furniture restoration and repair are included in Service Trade.

Miscellaneous home furnishings--Wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as brooms, brushes, curtains, draperies, pictures and picture frames, window shades, kitchen utensils, phonograph records, musical instruments, and similar types of furnishings for the home.

VIII. Paper and its products

21.--Wrapping paper, twine--Wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing) and wrapping twine.

22.--Fine paper--Wholesale establishments primarily engaged in selling writing papers, reproduction paper stock, cover, text, thin, and other fine papers.

23.--Stationery, office supplies--Wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, greeting cards, erasers, calendars, paper clips, and similar office supplies.

24.--Wallpaper--Wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

25.--Miscellaneous paper products--Wholesale establishments primarily engaged in selling newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps, etc. Establishments selling a combination of lines of paper and its products, no one line predominating, are also included here.

IX. Farm products (raw materials)

26.--Farm products (raw materials):

Cotton--Wholesale establishments primarily engaged in selling (or buying) raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

Grain--Wholesale establishments primarily engaged in selling (or buying) corn, wheat, oats, rye, barley, and other grains.

Hides, skins, raw furs--Wholesale establishments primarily engaged in selling (or buying) untanned hides, skins, raw furs, such as cattle hides, sheep skins, goat skins, etc., and pelts of fur-bearing animals.

Livestock (except horses, mules)--Wholesale establishments primarily engaged in selling (or buying) cattle, hogs, sheep, goats, and other livestock (except horses and mules).

Tobacco (leaf)--Wholesale establishments primarily engaged in selling leaf tobacco to (or buying for) manufacturers, export concerns, or other dealers.

Wool, mohair--Wholesale establishments primarily engaged in selling (or buying) raw wool (tops, noils, clip-pings, etc.), and mohair.

Miscellaneous inedible farm products--Wholesale establishments primarily engaged in selling (or buying) such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, raw silk, raw sugar, etc.

X. Automotive

27.--Automobiles, other motor vehicles:

Automobiles, new and used--Wholesale establishments primarily engaged in selling new and used passenger automobiles and motor vehicles. Distributors selling chiefly to individual consumers and selling limited amounts of new and used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Trucks, tractors (road type)--Wholesale establishments primarily engaged in selling new or used road type commercial trucks, truck-tractors, buses, trailers, semitrailers,

and related vehicles and parts. Truck and truck-tractor dealers are included here, rather than in Retail Trade, regardless of class of customer.

28.--Automotive equipment, tires and tubes:

Automotive parts, accessories--Wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used, as well as new parts, are included.

Garage equipment, tools--Wholesale establishments primarily engaged in selling garage and service station equipment such as hydraulic jacks and lifts, brake service equipment, compressors, electrical testing equipment, lubricating equipment, and other types of equipment employed in the servicing and repair of automotive vehicles. In Standard Industrial Classification Manual these establishments were included in the classification "Commercial machinery and equipment."

Tires, tubes--Wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, motorcycles, and bicycles.

XI. Electrical goods

29.--Electrical goods (general line)--Wholesale establishments engaged in selling a general line of electrical goods such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

30.--Wiring supplies, construction materials, apparatus and equipment:

Wiring supplies, construction materials--Wholesale establishments primarily engaged in selling interior wiring supplies and construction materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, pole line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent and fluorescent lamps.

Apparatus and equipment--Wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electric energy.

31.--Electrical appliances, specialties:

Electrical appliances (general line)--Wholesale establishments primarily engaged in selling a full line of household electrical appliances including radios, television sets, dish washers, electric refrigerators, electric ranges, washing machines, ironers, and other types of electrical appliances used in the home.

Radios, television sets--Wholesale establishments primarily engaged in selling radio sets, television sets, tubes, parts, and accessories; public address systems; and radio-phonograph combinations.

Refrigerators, equipment (household)--Wholesale establishments primarily engaged in selling electric household refrigerators, home freezers, accessories, and parts.

Miscellaneous appliances, specialties--Wholesale establishments primarily engaged in selling a limited line of electrical appliances (other than radios, television sets, and refrigerators) such as household sewing and washing machines, ironers, ranges, hot water heaters, dish washers, etc., and specialties such as electric irons, percolators, clocks, hotplates, vacuum cleaners, etc.

XII. Hardware, plumbing, heating

32.--Hardware:

General line (with industrial department)--Wholesale establishments engaged in selling a general line of mer-

chandise sufficiently broad to service retail hardware stores and the hardware departments of other outlets. In addition to handling a general line of hardware, including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, a rather broad line of mine, mill, and industrial supplies is handled. Additional lines such as plumbing and heating equipment and supplies, electrical goods, paints and varnishes, iron and steel products, and sporting goods are also frequently handled.

General line (without industrial department)--Wholesale establishments engaged in selling a general line of hardware but with little emphasis on industrial type of hardware lines. In addition to handling a general line of hardware including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, these establishments frequently handle additional lines such as plumbing and heating equipment and supplies, sporting goods, electrical goods, and paints and varnishes.

Specialty lines--Wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

33.--Plumbing, heating equipment supplies:

Plumbing and heating (general line)--Wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures, including sanitary ware; steam and hot water heating boilers, radiators, parts, and fittings; stoves, ranges, furnaces, and other types of heating apparatus (except electric); oil burners; air-conditioning equipment; gas appliances and supplies; pipe, valves, and fittings, etc.

Heating (including stoves, ranges)--Wholesale establishments primarily engaged in selling heating equipment and supplies (except electric), including boilers, radiators, steam fittings, oil burners, stoves, ranges, gas appliances, etc.

Plumbing fixtures, supplies--Wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

Air conditioning, ventilating equipment--Wholesale establishments primarily engaged in selling air conditioning and ventilating equipment and supplies, including fans, blowers, and accessories.

XIII. Lumber, construction materials

34.--Lumber, millwork:

Direct mill shippers--Wholesale establishments primarily engaged in selling lumber and millwork, such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim. These establishments buy and sell on their own account but order the material shipped direct from producers to customers, thus eliminating the warehousing.

Distributors with yards--Wholesale establishments primarily engaged in selling lumber and millwork such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim. These establishments perform warehousing or storage functions and usually make deliveries.

35.--Other construction materials:

Brick, tile, terra cotta--Wholesale establishments primarily engaged in selling common and hollow brick; tile, including hollow; roofing and drain tile; and glazed and unglazed terra cotta.

Cement, lime, plaster--Wholesale establishments primarily engaged in selling cement, hydrated and quicklime, plaster, and stucco.

Glass (building)--Wholesale establishments primarily engaged in selling plate, window, and other flat glass. Paints and varnishes are frequently handled.

Sand, gravel, crushed stone--Wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Ready-mixed concrete distributors--Wholesale establishments primarily engaged in mixing and delivering ready-mixed concrete.

Roofing, siding, insulation--Wholesale establishments primarily engaged in selling nonmetallic roofing and siding (except lumber) and rigid and nonrigid thermal insulation.

Miscellaneous construction materials--Wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating; or such building materials as building stone, slate, concrete products, building board, etc.

XIV. Machinery, equipment, supplies

36.--Commercial machines, equipment:

Commercial refrigeration equipment--Wholesale establishments primarily engaged in selling refrigeration equipment (including electric) such as refrigerators, display cases, freezers, dispensers, water coolers, food locker equipment, etc. Establishments specializing in the sale of commercial refrigeration components and accessories are also included in this classification.

Office machines, equipment--Wholesale establishments primarily engaged in selling office machines and equipment (except furniture) such as adding machines, typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including supplies and parts for such machines.

Restaurant, hotel supplies (principally nonfood)--Wholesale establishments primarily engaged in selling such supplies and equipment as coffee urns, steam tables, china, glassware, silverware, linens, and related items.

Store machines, fixtures--Wholesale establishments primarily engaged in selling display fixtures, show racks, pricing equipment, and other store fixtures; and such store machines as cash registers, scales, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment--Wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters, etc.

37.--Construction machinery, equipment--Wholesale establishments primarily engaged in selling to contractors and other industrial users such construction and road building machinery as excavating and dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials.

38.--Farm-dairy machinery, equipment--Wholesale establishments primarily engaged in selling to dealers and distributors, farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to agriculture; dairy machinery and equipment such as milking machines and cream separators, etc., and poultry equipment such as incubators, brooders, feeders, etc.

39.--Industrial machinery, equipment, supplies:

Industrial machinery, equipment (general line)--Wholesale establishments engaged in selling a broad line of industrial machinery, equipment and supplies, including industrial machines of various kinds, belting, hose, packing, specialized tools, abrasives, rope, etc.

Belting, hose, packing--Wholesale establishments primarily engaged in selling industrial belting, hose, packing, and mechanical rubber goods.

Machine tools--Wholesale establishments primarily engaged in selling power driven threading, boring, drilling, broaching, grinding, milling and rifling machines; lathes, shapers, slotters, and the necessary cutting tools, attachments and accessories for machine tools, and replacement parts.

Mine, mill supplies--Wholesale establishments primarily engaged in selling mining, quarrying, drilling, pumping, and rock boring machinery, and all forms of industrial supplies that are used in the installation, repair, and

maintenance of mines and mill equipment. This classification also includes safety devices and equipment used in mines and mills.

Oil well, oil refining supplies--Wholesale establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations.

Printing machinery, supplies (except paper)--Wholesale establishments primarily engaged in selling printing and lithographing machinery, printing ink, and other equipment and supplies, but not paper.

Rope, cordage--Wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Used machinery, equipment--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Miscellaneous industrial machinery, supplies--Wholesale establishments primarily engaged in selling such general purpose industrial machinery as materials-handling equipment (including conveyor systems), welding equipment, and power transmission equipment, machinery and equipment for such industries as food products, wood-working, shoe manufacturing, tanning, textile, and paper and pulp; and such industrial supplies and related items as abrasives, tin cans, glass bottles, industrial diamonds, decalcomanias, etc.

40.--Professional equipment, supplies:

Dental supplies--Wholesale establishments primarily engaged in selling equipment and supplies used by dentists such as chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth, and the like.

Religious supplies--Wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials, etc.

School equipment, supplies--Wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, wall and globe maps, and the like.

Surgical, medical, hospital equipment, supplies--Wholesale establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals.

Miscellaneous professional equipment, supplies--Wholesale establishments primarily engaged in selling such items as optical and ophthalmic goods, engineering instruments and supplies, artists' supplies, etc. Wholesale establishments selling optical or ophthalmic goods and also grinding lenses for doctors on individual prescriptions are included.

41.--Service establishments equipment, supplies:

Barber, beauty supplies--Wholesale establishments primarily engaged in selling such items as chairs, dryers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, barber soaps, and the like.

Laundry, dry cleaning equipment, supplies--Wholesale establishments primarily engaged in selling such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps, and chemicals; dry cleaning fluids; marking equipment; laundry trays and baskets; etc.

Leather and shoe findings--Wholesale establishments primarily engaged in selling leather, boot and shoe cut stock, rubber heels and soles, and other shoe findings such as eyelets, supports, ornaments, and metal heel and toe plates.

Undertakers' supplies--Wholesale establishments primarily engaged in selling caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supplies--Wholesale establishments primarily engaged in selling upholstery fabrics, leather and

fillings, tacks, nails, wire springs, and similar types of supplies used in the upholstery trade.

Miscellaneous service equipment, supplies--Wholesale establishments primarily engaged in selling such service equipment and supplies as janitors' supplies, furriers' supplies, bootblacks' supplies and hat cleaners' supplies, and the like.

42.--Transportation (except automotive) equipment, supplies:

Aircraft, aeronautical equipment, supplies--Wholesale establishments primarily engaged in selling all forms of aircraft engines and parts, aeronautical instruments, equipment, accessories, and parts.

Railroad equipment, supplies--Wholesale establishments primarily engaged in selling all forms of equipment and supplies that enter into the operation, maintenance, and repair of railroad track and rolling stock.

Marine equipment, supplies--Wholesale establishments primarily engaged in selling motor, sail and other boats; marine engines; and various kinds of equipment and supplies used in the operation, maintenance, and repair of boats and ships.

Other transportation equipment, supplies--Wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists, horse-drawn vehicles, etc.

XV. Metals, metal work (exc. scrap)

43.--Iron, steel and products--Wholesale establishments primarily engaged in selling iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, etc.

44.--Nonferrous metals, metal work--Wholesale establishments primarily engaged in selling nonferrous metals and metal work such as aluminum, copper, tin, brass, lead, zinc, etc.

XVI. Waste materials

45.--Iron, steel scrap--Wholesale establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of iron and steel scrap.

46.--Other scrap, waste materials--Wholesale establishments primarily engaged in assembling, sorting, and selling such waste materials as nonferrous scrap metals, waste paper, rags, wiping cloths, textile wastes, scrap rubber, and other waste and salvage materials.

XVII. Other kinds of business

47.--Amusement, sporting goods:

Cameras, photographic goods--Wholesale establishments primarily engaged in selling cameras, parts and accessories, projection apparatus, enlargers, and accessories; developing, printing and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment.

Sporting goods, toys, games--Wholesale establishments primarily engaged in selling games, toys, novelties, fireworks, bicycles, sporting goods, and athletic goods.

Other recreation goods--Wholesale establishments primarily engaged in selling such recreation goods as playground equipment, billiard and bowling equipment and supplies, and other recreational and hobby goods.

48.--Books, periodicals, newspapers--Wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

49.--Coal, coke:

Direct shippers (without yards)--Wholesale establishments primarily engaged in selling coal and coke, and have producers ship direct from mine to customers.

Distributors with yards--Wholesale establishments which operate yards and make deliveries therefrom, and are primarily engaged in selling coal and coke.

50.--Farm supplies:

Feed--Wholesale establishments primarily engaged in selling prepared feed and related products.

Fertilizers, agricultural chemicals--Wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seeds--Wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Miscellaneous farm supplies--Wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, straw, alfalfa, etc.

51.--Jewelry:

Jewelry (general line)--Wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches--Wholesale establishments primarily engaged in selling clocks and watches of all types.

Precious stones, metals--Wholesale establishments primarily engaged in selling diamonds and other precious stones (cut or uncut), and precious metals.

Watch materials, jewelers' tools, supplies--Wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Costume jewelry--Wholesale establishments primarily engaged in selling costume and ornamental jewelry made principally of materials other than precious metals or stones.

Miscellaneous jewelry--Wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones, insignias, etc., or specialty jewelry items.

52. Petroleum and products--Wholesale establishments primarily engaged in selling petroleum products such as gasoline, lubricants, fuel oils, etc.

53.--Other kinds of business:

Flowers (cut), potted plants--Wholesale establishments primarily engaged in selling cut flowers, greens, and pot-

ted plants. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture.

Bulbs, plants--Wholesale establishments primarily engaged in selling bulbs, plants, cuttings, seeds, etc. Establishments engaged primarily in selling vegetables and flower seeds are included in "Seeds."

Forest products (except lumber)--Wholesale establishments primarily engaged in selling timber products such as ties, logs, poles, posts, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, box shooks, etc.

General merchandise--Wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating; food and related products, dry goods and apparel, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export establishments.

Leather goods--Wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Oils and fats (inedible)--Wholesale establishments primarily engaged in selling inedible animal and vegetable oils and greases, such as essential oils, cottonseed and linseed oil, tallow and fat, fish oils, etc.

Textiles and materials other than dry goods--Wholesale establishments primarily engaged in selling such textile products as burlap and other textile bags, canvas, felt, etc.

Yarns (industrial)--Wholesale establishments primarily engaged in selling to dealers and industrial users cotton, rayon, silk, woolen, worsted, and other yarns.

Kinds of business, n.e.c.--Wholesale establishments primarily engaged in selling commodities not elsewhere classified, such as crude rubber, ores, sponges, wood pulp, artificial leather, ice, artificial flowers, etc.

TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS: 1948, 1939, AND 1929

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5, and 6, 1929)
Total, all wholesale establishments	Total wholesale trade Less motion picture film exchanges and coffee roasting, spice grinding	Total wholesale trade Less chain store warehouses and motion picture films
TYPE-OF-OPERATION GROUPS		
Merchant wholesalers	Service and limited-function whole- salers* Less motion picture film exchanges and coffee roasting, spice grinding	Wholesalers only Less motion picture films
Manufacturers' sales branches (with stocks)	Manufacturers' sales branches (with stocks)* Less motion picture film exchanges	Manufacturers' sales branches Less motion picture films Plus wholesaling manufacturers, district sales offices and general sales offices
Manufacturers' sales offices (without stocks)	Manufacturers' sales offices (without stocks) Less motion picture film exchanges	
Petroleum bulk stations, terminals	Petroleum bulk stations, terminals	Bulk tank stations
Agents and brokers	Agents and brokers Less motion picture films Plus cooperative sales agencies	Agents and brokers Less motion picture films Plus cooperative sales agencies
Assemblers (mainly farm products)	Assemblers (mainly farm products) Less cooperative sales agencies	Assemblers and country buyers
KIND OF BUSINESS		
I Groceries, confectionery, meats		
Groceries (general line)	Groceries (general line)	Groceries (general line)
Confectionery	Confectionery	Confectionery; plus confectionery and soft drinks (general line)
Fish, sea foods	Fish and sea foods	Fish and sea foods
Meats, meat products	Meat and provisions	Meats and meat products
Other groceries, food specialties	Groceries and foods (specialty lines, except as specified above) Less coffee roasting and spice grinding	Food and grocery specialties Plus soft drinks
II Farm products (edible)		
Dairy, poultry products	Dairy products; dairy and poultry prod- ucts; and poultry and poultry products	Dairy products; poultry and poultry products; dairy and poultry products
Fruits, vegetables (fresh)	Fruits, vegetables; and all other edible farm products	Fruits, vegetables (fresh)
III Beer, wines, distilled spirits	Beer, wines, liquors	(Prohibition era)
Beer, ale	Beer and ale	
Wines, distilled spirits	Wines and liquors	
IV Drugs, chemicals, allied products		Chemicals, drugs, allied products
Drugs (general line)	Drugs (general line)	Drugs and drug sundries (general line)
Drugs, drug sundries (specialty lines)	Drugs, drug sundries (specialty lines)	Drugs and drug sundries (specialty) Toilet articles, preparations
Industrial chemicals	Dyestuffs; explosives; industrial chemicals; naval stores; and all other chemicals	Chemicals
Paints, varnishes	Paints, with and without wallpaper	Paints, varnishes, lacquers, enamels
V Tobacco and products (except leaf)	Tobacco and products (except leaf)	Tobacco and products (except leaf)

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5 and 6, 1929)
VI Dry goods, apparel		Dry goods and apparel
Clothing, furnishings, footwear	Clothing and furnishings	Clothing and furnishings Plus millinery and millinery supplies; and shoes and other footwear
Dry goods (general line)	Dry goods (general line)	Dry goods (general line)
Dry goods specialties, piece goods, notions, hosiery, underwear	Dry goods (specialty lines) Less converters (type of operation)	Dry goods (specialties) notions, piece goods, less converters
Converters (piece goods)	Converters	Converters
VII Furniture, home furnishings	Furniture and house furnishings	Furniture and house furnishings
Furniture (household, office)	Furniture (general line); furniture (household); and furniture (office)	Furniture
Home furnishings, floor coverings	China; glassware; crockery; floor coverings; house furnishings (except as specified); musical instruments; sheet music	House furnishings; and musical instruments and sheet music
VIII Paper and its products	Paper and its products	Paper and paper products
Paper (except stationery and wallpaper)	Wrapping or coarse paper and products; printing and writing papers	Paper and paper products (general line); paper and paper products (specialty, other than specified)
Stationery, office supplies	Stationery and stationery supplies	Stationery and stationery supplies
Wallpaper	Wallpaper	Wallpaper
IX Farm products, raw materials	Farm products - raw materials	Farm products (n.e.c.) Less flowers and nursery stock
Cotton	Cotton	Cotton
Grain	Grains	Grain
Hides, skins, raw furs	Hides, skins, raw furs	Hides, skins and furs
Livestock (except horses, mules)	Livestock	Livestock (other than horses and mules)
Tobacco (leaf)	Tobacco (leaf)	Tobacco (leaf)
Wool, mohair	Wool, mohair	Wool and mohair
Other inedible farm products	Horses and mules; silk (raw); all other	Horses and mules; silk (raw); other farm products
X Automotive	Automotive	Automotive
Automobiles, other motor vehicles	Automobiles, trucks, tractors*	Automobiles and other motor vehicles
Automotive accessories, parts, equipment	Automotive accessories and equipment; and automotive parts	Automotive equipment; and automobile parts (new and used)
Tires, tubes	Tires and tubes	Tires and tubes
XI Electrical goods	Electrical goods	Electrical
Electrical goods (general line)	Electrical merchandise (general line)	Electrical merchandise (general line)
Wiring supplies, construction materials, apparatus and equipment	Wiring supplies and construction materials; and apparatus and equipment	Electrical equipment and supplies
Electrical appliances and specialties	Radios; refrigerators; all other	Radios, refrigerators; and electrical appliances
XII Hardware, plumbing, heating	Hardware; and plumbing and heating equipment and supplies	Hardware; and plumbing and heating equipment and supplies
Hardware (general line)	Hardware (general line)	Hardware (general line)
Hardware (specialty line)	Hardware (specialty line)	Hardware (specialty)
Plumbing, heating, equipment, supplies	Plumbing and heating equipment and supplies	Plumbing and heating equipment and supplies

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1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5, and 6, 1929)
XIII Lumber, construction materials	Lumber and construction materials	Lumber and building materials (other than metal)
Lumber, millwork	Lumber; lumber and millwork; millwork	Lumber and millwork
Other construction materials	Building supplies (general line); brick, tile, terra cotta; cement, lime and plaster; glass; all other	Construction and building materials (other than metal and wood)
XIV Machinery, equipment, supplies	Machinery, equipment, supplies	Machinery, equipment and supplies
Commercial machines, equipment	Commercial equipment, supplies	Commercial equipment and supplies
Construction machinery, equipment	Construction	Construction equipment and supplies
Farm-dairy machinery, equipment	Farm and dairy	Farm machinery and equipment
Industrial machinery, equipment, supplies	Industrial machinery, equipment, supplies (less construction)	Manufacturing, mining, and drilling machinery, equipment and supplies
Professional equipment, supplies	Professional equipment and supplies plus optical goods	Professional equipment and supplies plus optical goods
Service establishment equip- ment and supplies	Service equipment and supplies plus leather and shoe findings	Service equipment and supplies plus shoe findings and cut stock
Transportation equipment, supplies	Transportation equipment and supplies	Transportation equipment and supplies
XV Metals, metal work (except scrap)	Metals, metal work (except scrap)	
Iron, steel and products	Building metal work Iron and steel products (general line) Iron and steel products (semi- finished) Iron and steel products (flat) Wire and wire products Iron and steel finished products (n.e.c.)	Iron and steel (except scrap)
Nonferrous metals, metal work	Copper; all other	Metals and metal work (other than iron and steel)
XVI Waste materials	Waste materials	Iron and steel scrap and other waste materials
XVII Other merchant wholesalers		
Amusement, sporting goods	Amusement, sporting goods less motion picture film exchanges	Amusement and sporting goods less motion picture films
Books, periodicals, newspapers	Books, periodicals, newspapers	Books, periodicals and newspapers
Coal, coke	Coal and coke	Coal
Farm supplies	Farm supplies	Farm supplies (except machinery and equipment)
Jewelry	Jewelry	Jewelry
Petroleum and products	Petroleum and products	Petroleum and petroleum products
Miscellaneous kinds of business	All other products Less books, periodicals, news- papers; optical goods; and leather and shoe findings	All other Less books, periodicals and newspapers Plus forest products (except lumber); general merchandise; leather and leather goods (except shoe findings and cut stock); and flowers and nursery stock

*Also some individual companies were reclassified for purposes of comparison as shown in tables 1C and 1D.

APPENDIX E

PRINCIPAL CENSUS TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS FOR 1948,
WITH STANDARD INDUSTRIAL CLASSIFICATION EQUIVALENTS

Wholesale trade as defined for Census purposes conforms with the field as outlined in Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, a manual published by the Executive Office of the President, Bureau of the Budget, May 1949. Census type-of-operation and kind-of-business classifications differ from those outlined in the SIC Manual primarily in that the former are in more detail. Census classifications together with their equivalents in the SIC Manual are shown below.

<u>1948 Census of Business Classification</u>	<u>SIC Code</u>
Total Wholesale Trade.....	50,51
Type-of-Operation Groups	
Merchant wholesalers.....	50
Manufacturers' sales branches, offices:	
Sales branches (with stocks) }	
Sales offices (without stocks) }	511
Petroleum bulk stations, terminals.....	512
Agents, brokers.....	513
Assemblers (mainly farm products).....	514
Type-of-Operation Groups, by Kind of Business	
Merchant wholesalers.....	50
Groceries, confectionery, meats.....	504
Groceries (general line).....	5042
Confectionery.....	5045
Fish, sea foods.....	5046
Meats, meat products.....	5047
Other grocery, food specialties:	
Canned foods.....	5043
Coffee, tea, spices.....	5044
Dried fruits, nuts }	
Flour }	5049
Frosted, frozen foods }	
Miscellaneous grocery specialties }	
Farm products (edible).....	505
Dairy, poultry products.....	5052-5054
Fruits, vegetables (fresh).....	5055, 5059
Beer, wines, distilled spirits.....	5095
Drugs, chemicals, allied products.....	502
Drugs (general line).....	5022
Drugs, drug sundries (specialty lines):	
Proprietary medicines, toiletries.....	part of 5023
Retailer-cooperatives....	part of 5023, part of 5024
Drug sundries.....	part of 5024, part of 5029
Industrial chemicals.....	5025-5027, part of 5029
Paints, varnishes.....	5028
Tobacco and products (except leaf).....	5094
Dry goods, apparel.....	503
Clothing, furnishings, footwear:	
Clothing, furnishings (general line).....	5036
Men's, boys' clothing, furnishings....	part of 5037
Women's, children's clothing, furnishings }	
Furs (dressed), fur clothing }	5038
Millinery, millinery supplies }	
Shoes, other footwear.....	5039
Work clothing.....	part of 5037
Dry goods (general line).....	5032
Dry goods specialties, piece goods, notions:	
Hosiery, underwear.....	5035
Piece goods jobbers.....	part of 5033
Other dry goods, notions.....	5034
Piece goods converters.....	part of 5033
Furniture, home furnishings.....	5097
Paper and its products.....	5092
Farm products (raw materials).....	5096

<u>1948 Census of Business Classification</u>	<u>SIC Code</u>
Merchant wholesalers--Continued	
Automotive:	
Automobiles, other motor vehicles.....	5012
Automotive equipment, tires, tubes:	
Automotive parts, accessories.....	5013
Garage equipment, tools.....	part of 5082
Tires, tubes.....	5014
Electrical goods.....	506
Electrical goods (general line).....	5062
Wiring supplies, construction materials, apparatus and equipment.....	5063
Electrical appliances, specialties.....	5064
Hardware, plumbing, heating.....	507
Hardware:	
General line (with and without industrial dept.).....	5072
Specialty lines.....	5073
Plumbing, heating equipment, supplies:	
Plumbing, heating (general line).....	5074
Heating (including stoves, ranges).....	5075
Plumbing fixtures, supplies.....	5076
Air conditioning, ventilating equipment.....	5077
Lumber, construction materials.....	5098
Machinery, equipment, supplies.....	508
Commercial machines, equipment.....	part of 5082
Construction machinery, equipment.....	part of 5084
Farm-dairy machinery, equipment.....	5083
Industrial machinery, equipment, supplies	
Industrial machinery, equipment (general line).....	part of 5084
Belting, hose, packing.....	part of 5084
Machine tools.....	part of 5084
Mine, mill supplies.....	part of 5084
Oil well, oil refining supplies.....	5085
Printing machinery, supplies (except paper).....	part of 5084
Rope, cordage.....	part of 5084
Miscellaneous industrial machinery, supplies.....	part of 5084
Professional equipment, supplies.....	5086
Service establishment equipment, supplies.....	5087
Transportation (except automotive) equipment, supplies.....	5088
Metals, metal work (except scrap).....	part of 5091
Waste materials.....	5093
Other merchant wholesalers:	
Amusement, sporting goods.....	part of 5099
Books periodicals, newspapers.....	part of 5099
Coal, coke.....	part of 5091
Farm supplies.....	part of 5099
Jewelry.....	part of 5099
Petroleum and products.....	part of 5099
Other kinds of business.....	part of 5099
Manufacturers' sales branches, offices	
(with stocks, without stocks).....	511
Groceries, confectionery, meats }	
Farm products (edible) }	5114
Beer, wines, distilled spirits.....	part of 5119
Drugs, chemicals, allied products.....	5112
Tobacco and products (except leaf).....	5115
Dry goods, apparel.....	5113
Furniture, home furnishings.....	part of 5119
Paper and its products.....	part of 5119
Automotive.....	5111
Electrical goods.....	5116
Hardware, plumbing, heating.....	part of 5119
Lumber, construction materials.....	part of 5119

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<u>1948 Census of Business Classification</u>	<u>SIC Code</u>	<u>1948 Census of Business Classification</u>	<u>SIC Code</u>
Manufacturers' sales branches, offices--Continued		Agents and brokers--Continued	
Machinery, equipment, supplies.....	5118	Furniture and house furnishings.....	part of 5139
Metals, metal work (except scrap).....	part of 5117	Paper and its products.....	part of 5139
Other kinds of business:		Farm products (raw materials).....	5135
Amusement, sporting goods.....	part of 5119	Automotive.....	part of 5139
Books, periodicals, newspapers.....	part of 5119	Electrical goods.....	part of 5139
Coal, coke.....	part of 5117	Hardware, plumbing, heating.....	part of 5139
Farm supplies.....	part of 5119	Lumber, construction materials.....	5138
Jewelry.....	part of 5119	Machinery, equipment, supplies.....	5136
Petroleum and products.....	part of 5119	Metals, metal work (except scrap).....	part of 5137
All other products.....	part of 5119	Waste materials.....	part of 5139
		Other kinds of business:	
Petroleum bulk stations, terminals.....	512	Amusement, sporting goods.....	part of 5139
Agents and brokers.....	513	Books, periodicals, newspapers.....	part of 5139
Groceries, confectionery, meats.....	5133	Coal, coke.....	part of 5137
Farm products (edible).....	5134	Farm supplies.....	part of 5139
Beer, wines, distilled spirits.....	part of 5139	Jewelry.....	part of 5139
Drugs, chemicals, allied products.....	part of 5139	Petroleum and products.....	part of 5139
Tobacco and products (except leaf).....	part of 5139	All other products.....	part of 5139
Dry goods, apparel.....	5132		
		Assemblers (mainly farm products).....	514
		All kinds of business.....	5141

APPENDIX F

EXPLANATION OF TERMS

City size

Data are presented in table 8A by "City-Size," based on advance 1950 estimates of population of the places in which the establishments are located. Data are presented for nine groups, as follows:

Cities of 500,000 inhabitants or more
 Cities of 250,000 to 499,999 inhabitants
 Cities of 100,000 to 249,999 inhabitants
 Cities of 50,000 to 99,999 inhabitants
 Cities of 25,000 to 49,999 inhabitants
 Cities of 10,000 to 24,999 inhabitants
 Cities of 5,000 to 9,999 inhabitants
 Cities of 2,500 to 4,999 inhabitants
 Remainder of the United States

Commissions received

Represents earnings received by the reporting establishment during the year 1948 from sales made on an agency basis for the account of others. It does not include profits, if any, on sales for the account of the reporting establishment.

Commodity line

The term "commodity line," as used in this report, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for Census purposes, in consultation with representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for analytical information.

All commodity or merchandise items were grouped, for Census purposes, into 126 principal commodity lines. Fifty-eight of the principal or major lines were further subdivided into 274 detailed lines, giving a total of 400 classifications. It should be noted that retail sales of wholesale establishments are not separately shown, but are included along with wholesale sales in the commodity classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line (No. 126), hence the sum of all commodity-line sales items is equivalent to total sales.

Credit terms

Credit sales.--Include all sales during the year except those strictly on a cash or c.o.d. basis.

Establishments doing credit business.--Included under this heading are all merchant wholesalers and manufacturers' sales branches, except those indicating that all of their business was strictly on a cash or c.o.d. basis.

Credit sales as percent of all sales.--Includes all sales during the year 1948, except those strictly on a cash or c.o.d. basis, expressed as a percent of total sales of establishments reporting credit sales.

End-of-year accounts and notes receivable as percent of credit sales.--Represents the amount of outstanding accounts and notes receivable as of the end of the year 1948 expressed as a percent of credit sales. Includes only the accounts and notes receivable resulting from the sale of merchandise and held by the reporting establishments. Notes and accounts sold or discounted to banks, finance companies, or factors are not included even though sold "with recourse." These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Percent change in accounts and notes receivable, beginning to end of year 1948.--Represents the change in amount of accounts and notes receivable from the beginning to end of year 1948, expressed as percent of accounts and notes

receivable at the beginning of the year. These figures are based on establishments reporting both beginning and end-of-year receivables.

Bad debt losses as percent of credit sales.--Represents the amount of receivables written off during the Census year, expressed as percent of credit sales. Bad debt losses includes all receivables written off during 1948 as uncollectible, even though the credit may have been extended on sales made in 1947 or earlier. These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Credit accounts per establishment.--Represents average number of credit accounts as of December 31, 1948, per establishment doing credit business. These figures are derived by dividing the number of credit accounts by the number of establishments doing credit business.

Credit sales per account.--Represents average annual credit sales per credit account. Derived by dividing the total amount of credit sales for the year by the number of credit accounts.

Employment and pay roll terms

Pay roll.--Pay roll includes all compensation (salaries, wages, commissions, and bonuses) paid during the specified period to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Pay roll is reported before deductions for Social Security, income tax withholding, insurance, dues, etc.

Pay roll--entire year.--All amounts paid during the census year to employees are included in this item.

Pay roll--specified workweeks.--All amounts paid to employees on pay rolls for the workweek ending nearest March 15, July 15, and November 15 are included in these items. Provision was made for reporting pay roll adjusted to the workweek where the pay period was on other than a workweek basis, and also for reporting on a workweek basis commission and bonus payments. However, for a number of establishments annual pay roll figures included amounts not allocated to weekly pay rolls.

Paid employees.--Paid employees consist of the number of employees including salaried officers and executives of corporations who were on the pay roll for the specified workweeks.

Employee size.--In tables 6A and 6B wholesale establishments are classified by employee-size groups, based on the total number of paid employees for the workweek ended nearest November 15, 1948. Data are presented for eleven employee-size groups, as follows:

100 or more employees	6 or 7 employees
50 to 99 employees	4 or 5 employees
20 to 49 employees	3 employees
10 to 19 employees	2 employees
8 or 9 employees	1 employee

No paid employees

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business during November 1948.

Establishments

Establishments consist of all wholesale places of business as well as administrative offices, central warehouses, and other units of multiunit organizations which service, or are auxiliary to, the wholesale establishments of the organization. The count represents the number of establishments in business at the end of 1948.

Administrative offices and auxiliary units.--These include locations of a multiunit organization which service, or are auxiliary to, the wholesale establishments within

the organization. They are not primarily engaged in selling merchandise. Included are such locations as district offices, purchasing offices, central warehouses, garages, etc., primarily engaged in performing administrative or other auxiliary functions. Chain-store warehouses and central warehouses which service the retail establishments of their own organization are classified in Retail Trade.

Wholesale establishments.--These are separate places of business primarily engaged in selling, or acting as an agent in selling merchandise to (or buying for) business concerns, regardless of whether the latter purchased for resale or for business use. The place of business may be a warehouse from which sales are made at wholesale, a sales or brokerage office, or part of an office that may be shared with others. Each establishment of organizations operating at more than one place of business is counted separately.

Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude data for those that operated during the entire year 1948 but had sales of less than \$5,000. In 1939 the corresponding figure for exclusion from the tabulations was \$500.

Expense terms

Operating expenses.--Total operating expenses, sometimes referred to as "overhead," includes all expenses incurred during the census year by the reporting establishment. It includes pay roll as well as other overhead expenses, but not the cost of merchandise sold, nor does it include withdrawals by owners of unincorporated businesses. For agents, brokers, and commission petroleum bulk stations the entries under the heading "operating expenses" represent the amount of brokerage or commissions received rather than overhead expenses incurred.

For establishments with total sales of \$200,000 or more, operating expenses are further classified into administrative, selling, delivery, warehouse, occupancy, and "other" expenses.

Administrative expenses.--Includes the general administrative expenses not chargeable directly to any one division or function. Included here are executives' and officers' salaries and expenses; office salaries; office supplies and stationery; postage; telephone and telegraph; professional services; depreciation on furniture and fixtures; dues, subscriptions, and donations; collection expenses; etc.

Selling expenses.--Includes direct expenses incurred in selling merchandise; covers such items as salesmen's salaries, commissions, and bonuses; salesmen's traveling expenses; advertising; and insurance and depreciation on salesmen's automobiles. Delivery expenses (as defined below) are shown separately.

Shipping, delivery expenses.--Includes costs incurred in transferring the merchandise from the warehouse or other place of storage to the customer; covers items such as deliverymen's salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.

Warehouse expenses.--The cost of operating the warehouse or stock room. Covers such items as salaries and wages of warehouse employees, boxing and packing costs, etc.

Occupancy expenses.--Includes all expenses arising from the use and maintenance of the premises and the buildings, fixtures and equipment; covers maintenance labor, heat, light, power and water. Where the premises are not owned, rent is included. For firms owning the premises it covers such items as building repairs and supplies, insurance and taxes on building, and depreciation on buildings. Because a number of firms experienced difficulty in differentiating between "warehouse" and "occupancy" expenses, data for these two items should be used with care.

Other expenses.--Included here are those operating expenses not classified above, such as interest on bank loans, losses from bad debts, etc.

Expense to sales ratios.--Operating expenses (including pay roll) expressed as a percent of sales.

Firm size

Data are presented in table 8B by "Firm Size," based on the number of wholesale establishments, not counting administrative offices and auxiliary units, under a single ownership. Ownerships are grouped into the following nine size classifications:

- 1 wholesale establishment only
- 2 wholesale establishments
- 3 to 5 wholesale establishments
- 6 to 9 wholesale establishments
- 10 to 14 wholesale establishments
- 15 to 24 wholesale establishments
- 25 to 49 wholesale establishments
- 50 to 99 wholesale establishments
- 100 or more wholesale establishments

Legal form of organization

In tables 5A and 5B wholesale establishments are classified into the following legal forms of organization:

Individual proprietorships.--Unincorporated businesses owned by one individual or person who may or may not actively participate in its operations.

Partnerships.--Unincorporated businesses owned by two or more persons, having a financial interest in and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.--Businesses owned by legally incorporated organizations or companies. Cooperative associations incorporated under either regular corporation laws or under the special association laws are included in this legal form.

Other legal forms.--Establishments having ownerships under legal forms not defined above. Included here are all establishments owned or operated by cooperative associations not incorporated under the regular corporation laws or under special cooperative association laws, and other miscellaneous ownership types such as receiverships, estates, etc.

Period established or acquired

Each respondent was requested to report the date the 1948 owner acquired or started the business within the city. The date reported reflected the last change in ownership, if any, prior to December 31, 1948. Mere change of name without a change of the actual owners was not considered a change of ownership. Neither was a change of location of the establishment within the city considered a new business if it continued at the new location under the same ownership.

Table 8C presents data for wholesale establishments classified by date of establishment or acquisition. Establishments are grouped for presentation purposes as follows:

Acquired or established:		
1948		1930 to 1933
1946 or 1947		1920 to 1929
1942 to 1945		1900 to 1919
1938 to 1941		Prior to 1900
1934 to 1937		Year not reported

Sales terms

Sales, entire year.--Sales include receipts from merchandise sold during 1948 together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on a commission basis are included as well as sales for the account of the reporting establishment. Local and State sales taxes or Federal excise taxes collected by the wholesale establishment directly from customers and paid directly to local, State, or Federal taxing agencies are included. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer or supplier

and passed along to the wholesale establishment are also included in the sales figures.

Sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include sales by manufacturing plants, general administrative offices of manufacturers, retailers, and other businesses whose primary activity is other than wholesale trade.

Some establishments included in Wholesale Trade (such as buying brokers, purchasing agents, syndicate buyers, country grain elevators, and cream stations) are engaged chiefly in buying from the trade or public for clients or for parent organizations, selling being incidental or non-existent. These establishments reported purchases in lieu of sales. Sales as shown for agents and brokers represent the selling value of the goods in the transactions negotiated.

Sales by class of customer:

Sales to retailers--Represents sales to all classes of retailers including chains, mail order houses, department stores, independent stores, restaurants, and other establishments included in Retail Trade.

Sales to industrial users--Represents sales to industrial, commercial, professional, institutional, and other similar end users. They represent goods bought for business use such as machinery, equipment, supplies, raw materials, components, etc., rather than goods bought for resale in the same form as purchased.

Sales to wholesale organizations--Represents the volume of business done by one type of wholesale establishment with another, thus providing a measure of the volume of duplication in wholesale sales.

Sales to household consumers--Included here are sales to household consumers, individual users, and to farmers. This inquiry measures the volume of retail sales by wholesale establishments.

Sales for export--Represents the domestic value of goods exported by wholesale establishments, including sales through their agents in this country. Wholesale organizations maintaining foreign branches were requested to include here the value of goods shipped to such branches.

Sales size--In tables 2A and 2B, service wholesalers and manufacturers' sales branches (with stocks) are classified by size of establishment based upon 1948 sales. Establishments starting in business in 1948 are included on the same basis as other establishments, even though they may not have been in operation the full twelve months. In table 2A, United States Summary, nine sales-size groups were used as follows:

\$5,000,000 and over	\$300,000 to \$499,999
\$2,000,000 to \$4,999,999	\$200,000 to \$299,999
\$1,000,000 to \$1,999,999	\$100,000 to \$199,999
\$500,000 to \$999,999	\$50,000 to \$99,999
Under \$50,000	

In table 2B, geographic division and standard metropolitan area data are presented by five sales-size groups as follows:

\$5,000,000 and over	\$500,000 to \$999,999
\$1,000,000 to \$4,999,999	\$200,000 to \$499,999
Under \$200,000	

In table 3C, credit data for merchant wholesalers are analyzed by size of establishment, using four sales-size-classifications as follows:

\$1,000,000 and over	\$200,000 to \$499,999
\$500,000 to \$999,999	Under \$200,000

Stocks on hand

Stocks are defined as the inventory, at cost value, of merchandise on hand for sale as of the end of 1948. Goods owned and out-on-consignment are included but not the value of merchandise of others held for sale on consignment.

Storage capacity--petroleum bulk stations and terminals

Represents capacity in gallons of stationary facilities for bulk storage of gasoline and distillate and residual fuel oils. Includes all such capacity at bulk stations, distributing terminals and relay (or lockup) points. Data represent capacity assigned to each of the specified products as of December 31, 1948.

Truck terms

Trucks and truck-tractors--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas, in the case of the truck-tractor, it is towed in a semitrailer.

Trailers and semitrailers--A semitrailer is distinguished from a trailer in that the former is a two-wheeled vehicle which connects with a truck-tractor by means of a fifth wheel arrangement which transmits a portion of the weight on the towing vehicle. A trailer is a towed vehicle which carries the entire load on its own axles.

Manufacturers' rated capacity--This is the rating assigned by truck manufacturers. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and also between different kinds of business.

APPENDIXES
APPENDIX G
REPORT FORMS

<p>CONFIDENTIAL</p> <p>FORM BC 30</p> <p>CONSUMER GOODS Wholesalers Jobbers Export Merchants Import Merchants Limited-Function Wholesalers Manufacturers' Sales Branches Manufacturers' Sales Offices</p>		<p style="text-align: center;">UNITED STATES DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON</p> <p style="text-align: center;">CENSUS OF BUSINESS: 1948</p>		<p style="text-align: right;">Form approved Budget Bureau No. 41-483.</p> <p style="text-align: center;">Enumerator's Use Only</p> <table style="width: 100%;"> <tr> <td style="width: 33%;">S. D. No.</td> <td style="width: 33%;">E. D. No.</td> <td style="width: 33%;">LINE No.</td> </tr> </table> <p>Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner _____</p> <p>Have you obtained a separate report for each place of business? <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks" on page 10.)</p>		S. D. No.	E. D. No.	LINE No.																		
S. D. No.	E. D. No.	LINE No.																								
<p>INSTRUCTIONS.—This form is to be used for reporting the various classes of merchant wholesalers, manufacturers' sales branches, and manufacturers' sales offices primarily engaged in selling consumer goods such as:</p> <table style="width: 100%;"> <tr> <td style="width: 33%;">Foods</td> <td style="width: 33%;">Beverages</td> <td style="width: 33%;">Stationery</td> </tr> <tr> <td>Tobacco</td> <td>Drugs</td> <td>Petroleum (except</td> </tr> <tr> <td>Clothing</td> <td>Farm supplies</td> <td>bulk plants and ter-</td> </tr> <tr> <td>Dry goods</td> <td>nishes</td> <td>minals)</td> </tr> <tr> <td></td> <td>House furnishings</td> <td>Etc.</td> </tr> <tr> <td></td> <td>Books, magazines</td> <td></td> </tr> <tr> <td></td> <td>Jewelry</td> <td></td> </tr> </table>		Foods	Beverages	Stationery	Tobacco	Drugs	Petroleum (except	Clothing	Farm supplies	bulk plants and ter-	Dry goods	nishes	minals)		House furnishings	Etc.		Books, magazines			Jewelry		<p>A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948. Distributors primarily engaged in selling industrial goods should report on Form BC-31; bulk petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34.</p> <p style="text-align: right;">Prepare report by _____ and hold for collection.</p>		<p>1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:</p> <p>(a) Name of establishment _____</p> <p>(b) Name of owner(s) _____</p> <p>(c) Location of establishment: _____</p> <p>Street and number _____</p> <p>Name of city, town, or village _____</p> <p>County _____ State _____</p> <p>(d) Business address of owner (if same as 1 (c) write "Same"): _____</p> <p>Street and number _____</p> <p>P. O. box or rural route number _____</p> <p>City _____ State _____</p> <p>(e) Date of acquiring or establishing this business in this city under present ownership _____ (Month) _____ (Year) _____</p> <p>(f) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p>	
Foods	Beverages	Stationery																								
Tobacco	Drugs	Petroleum (except																								
Clothing	Farm supplies	bulk plants and ter-																								
Dry goods	nishes	minals)																								
	House furnishings	Etc.																								
	Books, magazines																									
	Jewelry																									
<p>Census Use Only</p>		<p>B, C, D, H, I</p>		<p>A State _____</p>		<p>B County _____</p>		<p>C City _____</p>		<p>D No. Units _____</p>		<p>E K. B. _____</p>		<p>F Type _____</p>		<p>G City Size _____</p>		<p>H E. D. No. _____</p>		<p>I Date _____</p>		<p>J Ft. Yr. _____</p>		<p>K _____</p>		

• NOTE.—Answer all inquiries on pages 1, 2, and 3. Select only applicable items, Inquiry 8 (pages 4-8) for entries.

Census Use Only		N Class	
L Legal	M Vol. Coop.		
			A-1
			B-1
			C-1
			D-1
			H-1
			I-1
			A-2
			B-2
			B-3
			B-4
			B-5
			B-6
			B-7
			B-8
			B-9
			B-10
			B-11

3. NET SALES, 1948 (After deducting returns and allowances):

(a) **Net Sales** and any other operating receipts (including sales taxes). \$
(Include at selling value any merchandise sold on a commission basis.)

Of total net sales reported in 3(a) above, give the amount* of—

Domestic Sales:

To users or consumers

(1) Sales to institutional, commercial, professional, industrial, and other similar types of end users (governmental bodies, institutions, manufacturers, service businesses, railroads, utilities, contractors, etc.) \$

(2) Sales to household consumers and individual users, including your own employees. \$

For resale

(3) Sales to retailers (including sales to retail chains, mail-order houses, department stores, independent stores, State liquor stores, and restaurants) \$

(4) Sales to wholesale organizations (including subjobbers, institution supply houses, wholesale commissaries, and export concerns) \$

Export Sales:

(5) Sales direct to buyers in foreign countries, or through their agents in this country (including sales through your own foreign branches, if any) \$
(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3(a).)

*If book figures are not available, give best possible approximations.

4. CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES:

(a) How much of 1948 sales, inquiry 3(a) above, was on credit? \$
(Report as credit all sales except strictly cash and c. o. d. sales.)

(b) Accounts and notes receivable outstanding as of—
December 31, 1948 \$
December 31, 1947 \$

(c) Number of credit accounts
December 31, 1948 (Number)

(d) Bad debt losses, 1948 \$
(Receivables written off during 1948 as uncollectible)

2. DESCRIPTION OF BUSINESS:

(a) Kind of business _____
(Give usual designation by which the business is known to the trade or public. **EXAMPLES:** Full-line groceries; fresh fruits and vegetables; confectionery; beer; wines and spirits; meats; dairy products; coffee; full-line dry goods; men's and boys clothing; shoes; full-line drugs; toiletries; household furniture; carpets and rugs; jewelry; automobiles; automotive equipment; farm supplies, etc.)

(b) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship. 4 ☐ Cooperative association (non-incorporated).

2 ☐ Partnership.

3 ☐ Corporation. 5 ☐ Other (specify) _____

(c) Does this establishment sponsor or is it affiliated with a voluntary group of retailers?

Check ☐ Yes ☐ No

If yes,

1. Give name of group _____

2. What percentage of your 1948 sales was to retail members of this group? _____ %

(d) Is this establishment operated by a cooperating group of retailers?

Check ☐ Yes ☐ No

If yes,

1. Give name, if any, of group _____

2. What percentage of your 1948 sales was to retail members of this group? _____ %

(e) Did you maintain a warehouse or other storage facility in 1948?

Check ☐ Yes ☐ No

(f) Type of operation:
(Check type of operation or function performed, i.e., the basis on which more than 50 percent of your business was conducted in 1948.) **CHECK ONLY ONE**

Service Wholesaler

☐ Wholesale merchant, ☐ Export merchant. ☐ Industrial distributor.

☐ jobber. ☐ Import merchant. ☐ Supply house.

Limited-Function Wholesaler

☐ Cash-and-carry ☐ Mail-order whole- ☐ Retailer-owned

☐ wholesaler. ☐ saler. ☐ wholesaler.

☐ Drop shipper. ☐ Wagon or truck ☐ Consumer-coopera-

☐ distributor. ☐ tive wholesaler.

Manufacturers' Sales Branches (Owned by manufacturer)

☐ Carrying stock for delivery. ☐ Not carrying stock for delivery.

Other Types

☐ Other types of operation (describe): _____

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948..... \$.

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax, and Federal Reserve Bank taxes, and before deduction of unpaid amounts paid to officers and executives for non-incorporated businesses do not include here withdrawals by proprietor-owners.)

Census Use Only

A-5	
C-9	

(b) Employment and pay roll for selected workweeks in 1948 (exclude persons reported in 5 (c) below, but include paid officers and executives of corporations):

WORKWEEK ENDED NEAREST—

	MARCH 15		JULY 15		NOVEMBER 15	
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*
Full-time and part-time combined		\$.				\$.

* Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business.....

6. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc.)

TYPE OF EQUIPMENT OPERATED (OWNER OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY				I
	Total	Under 1½ tons	1½ tons	Over 1½ tons, under 5 tons	5 tons and over
(a) Number of trucks—total					
(1) Refrigerated bodies.....					
(2) Other body types.....					
(b) Number of truck-tractors—total					
(c) Number of semi-trailers and trailers					
	TOTAL	REFRIGERATED BODIES		OTHER BODY TYPES	

7. STOCKS ON HAND:

(a) Inventory of merchandise on hand:

(Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948..... \$.

December 31, 1947..... \$.

8. OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(a) TOTAL operating expenses, including pay roll (but not cost of merchandise or excise taxes)..... \$.

ANALYSIS of expenses (to be answered if 1948 sales exceeded \$200,000):

(1) Administrative expenses (such as officers' salaries and traveling expenses, office salaries, professional services, office supplies and stationery, postage, depreciation on office furniture and equipment, etc.)..... \$.

(2) Selling expenses (such as salesmen's salaries, commissions, and expenses; house salesmen's salaries; advertising; etc.)..... \$.

(3) Shipping, delivery expenses (such as salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.)..... \$.

(4) Warehouse expenses (such as warehouse salaries and wages, boxing and packing, etc.)..... \$.

(5) Occupancy expenses (such as rent; maintenance labor; heat, light, power, and water; building repairs and supplies; insurance, taxes, and depreciation on buildings; etc.)..... \$.

(6) Other expenses (such as interest on bank loans, losses from bad debts, etc.)..... \$.

(The sum of (1), (2), (3), (4), (5), and (6) above must equal the amount reported in 8 (a).)

Census Use Only	
A-3	
B-12	
B-13	
A-4	
C-2	
I-2	

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Most concerns will find that only a few of the items listed below pertain to their business. Select the particular ones that do apply and report the dollar volume of sales of each for the year 1948. **If book figures are not available give best possible approximations.**
The following table of contents may prove helpful in locating commodity lines.

MERCHANDISE LINES		PAGE	COMMODITY NUMBER
Foods, Beverages, Soap, Tobacco, Drugs, Paints, Chemicals.		4-5	1-24
Clothing, Dry Goods, Textiles, Furniture, Home Furnishings.		6-7	25-36
Hard Goods—Automotive, Electrical, Hardware, Plumbing, Heating.		7	37-43
Motion Picture Films, Photographic-Ophthalmic Goods, Office-Church-School Supplies, Shoe Findings.		8	44-54
Petroleum, Coal, Glass, Lumber, Paper, Printed Materials.		8	55-64
Jewelry, Sporting Goods, Flowers, Seeds, Farm Supplies, Second-Hand Goods, Receipts From Services, Miscellaneous Merchandise.		9	65-78
TOTAL COMMODITY SALES (Same as inquiry 3 (a)) \$			
MERCHANDISE LINES		SALES 1948	
MERCHANDISE LINES		SALES 1948	
FOODS, BEVERAGES, SOAP, TOBACCO, DRUGS, PAINTS, CHEMICALS			
Food			
1. Canned, bottled foods, total (sum of a-g).....	000	\$	
a. Canned baby foods.....	\$		
b. Canned fruits, fruit juices.....	\$		
c. Canned vegetables, vegetable juices.....	\$		
d. Canned fish, sea foods.....	\$		
e. Canned meats.....	\$		
f. Canned milk.....	\$		
g. Other canned, bottled foods.....	\$		
2. Coffee.....	011	\$	
3. Confectionery, total (sum of a-c).....	020	\$	
a. Candy, including chocolate.....	\$		
b. Chewing gum.....	\$		
c. Fountain fruits, syrups; other confections.....	\$		
4. Frozen foods (sum of a-c).....	030	\$	
a. Frozen fruits.....	\$		
b. Frozen vegetables.....	\$		
c. Other frozen foods.....	\$		
Food—Continued			
5. Groceries (except as specified), total (sum of a-i).....	040	\$	
(Report butter under 6, canned foods under 1)			
a. Flour, related products.....	\$		
b. Sugar.....	\$		
c. Oleomargarine, butter substitutes.....	\$		
d. Cooking oils (including vegetable and animal shortening).....	\$		
(Report lard under 10)			
e. Breakfast cereals.....	\$		
f. Bakery products.....	\$		
g. Tea.....	\$		
h. Dried fruits.....	\$		
i. Other groceries.....	\$		
6. Dairy products, ice cream, ices, total (sum of a-e).....	050	\$	
a. Butter.....	\$		
b. Cheese.....	\$		
c. Ice cream, ices.....	\$		
d. Milk, cream (fluid).....	\$		
(Report quantities under inquiry 10, page 10)			
e. Other dairy products.....	\$		
(Report canned milk under 1)			

MERCHANDISE LINES		SALES 1948		MERCHANDISE LINES		SALES 1948	
FOODS, BEVERAGES, SOAP, TOBACCO, DRUGS, PAINTS, CHEMICALS—Continued							
Food—Continued				Soap			
7. Eggs, poultry, total (sum of <i>a</i> and <i>b</i>).....	060	\$.....		16. Soaps, toilet and other.....	097	\$.....	
<i>a.</i> Eggs.....		\$.....		Tobacco			
<i>b.</i> Poultry (live, dressed).....		\$.....		17. Cigars, cigarettes, tobacco (except leaf).....	111	\$.....	
8. Fish, sea foods.....	091	\$.....		18. Smokers' supplies, razor blades, playing cards, etc.....	112	\$.....	
(Report canned under 1, frozen under 4)				Drugs			
9. Fresh fruits, vegetables, berries, total (sum of <i>a</i> and <i>b</i>).....	070	\$.....		19. Drugs, drug sundries, total (sum of <i>a-c</i>).....	350	\$.....	
<i>a.</i> Fresh fruits, berries.....		\$.....		<i>a.</i> Drugs, pharmaceuticals.....		\$.....	
<i>b.</i> Fresh vegetables.....		\$.....		<i>b.</i> Proprietary medicines, toiletries, cosmetics..... (Report soap under 16)		\$.....	
10. Meats provisions, total (sum of <i>a-e</i>).....	080	\$.....		<i>c.</i> Druggist sundries.....		\$.....	
<i>a.</i> Fresh meats (except sausage).....		\$.....		Paints—Chemicals			
<i>b.</i> Cured, boiled, smoked meats (except sau- sage).....		\$.....		20. Paints, varnishes, lacquers, enamels, etc.....	361	\$.....	
<i>c.</i> Sausages (loaves).....		\$.....		21. Fertilizers, fertilizer materials.....	362	\$.....	
<i>d.</i> Lard (from hogs).....		\$.....		22. Agricultural chemicals (except fertilizers).....	363	\$.....	
<i>e.</i> Other meat products including game..... (Report canned meats under 1, poultry under 7)		\$.....		23. Industrial chemicals not elsewhere classified.....	364	\$.....	
11. Other food, related products (such as ice, sau- sage casings, malts, raw sugar, etc.).....	092	\$.....		24. Other chemicals, related products (specify kind).....	365	\$.....	
Beverages							
12. Beer, fermented malt liquors.....	093	\$.....				\$.....	
13. Soft drinks.....	094	\$.....				\$.....	
14. Spirits (including neutral spirits and ethyl alcohol used in blending).....	095	\$.....					
15. Wines.....	096	\$.....					

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued				
MERCHANDISE LINES		SALES 1948		SALES 1948
CLOTHING, DRY GOODS, TEXTILES, FURNITURE, HOME FURNISHINGS				
Clothing				
25. Men's, boys' clothing, furnishings (except shoes), total (sum of <i>a-d</i>)	210	\$		
<i>a.</i> Underwear, hosiery		\$		
<i>b.</i> Suits, coats, trousers, overcoats		\$		
<i>c.</i> Work clothing, work gloves		\$		
<i>d.</i> Other clothing, furnishings (men's, boys')		\$		
26. Women's, misses', children's, infants' clothing, accessories (except shoes), total (sum of <i>a-h</i>)	220	\$		
<i>a.</i> Dresses		\$		
<i>b.</i> Suits, coats (except fur)		\$		
<i>c.</i> Furs, fur clothing		\$		
<i>d.</i> Hosiery, underwear		\$		
<i>e.</i> Corsets, allied garments		\$		
<i>f.</i> Millinery and materials		\$		
<i>g.</i> Children's, infants' wear (except footwear)		\$		
<i>h.</i> Other apparel, accessories (except shoes)		\$		
Shoes				
27. Shoes, other footwear, total (sum of <i>a-d</i>)	230	\$		
<i>a.</i> Men's, boys' shoes		\$		
<i>b.</i> Women's, misses' shoes		\$		
<i>c.</i> Children's, infants' shoes		\$		
<i>d.</i> Other footwear		\$		
Dry Goods—Home Furnishings				
28. Piece goods (woven), total (sum of <i>a-e</i>)	240	\$		
<i>a.</i> Cotton		\$		
<i>b.</i> Rayon, nylon, other synthetic		\$		
<i>c.</i> Silk		\$		
<i>d.</i> Wool		\$		
<i>e.</i> Other woven piece goods		\$		
29. Home furnishings (textile), total (sum of <i>a-e</i>)	250	\$		
<i>a.</i> Curtains, draperies		\$		
<i>b.</i> Bedspreads, comfortables, blankets		\$		
<i>c.</i> Sheets, pillow cases, towels		\$		
<i>d.</i> Table linens		\$		
<i>e.</i> Other textile home furnishings		\$		
30. Dry goods, except woven piece goods and home furnishings, total (sum of <i>a-d</i>)	260	\$		
<i>a.</i> Knit fabrics, lace fabrics		\$		
<i>b.</i> Notions, thread, buttons, closures		\$		
<i>c.</i> Yarns		\$		
<i>d.</i> Other dry goods		\$		
31. Other textile products (textile bags, canvas products, etc.)	271	\$		

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES	SALES 1948
CLOTHING, DRY GOODS, TEXTILES, FURNITURE, HOME FURNISHINGS—Continued				
Home Furnishings—Floor Coverings				
32. China, glassware, crockery.....	301	\$.....	Furniture	
33. Floor coverings, total (sum of a-c).....	310	\$.....		
a. Carpets, rugs.....	\$.....			
b. Linoleum, other hard surface.....	\$.....			
c. Other.....	\$.....			
34. Kitchen utensils, kitchen tools, miscellaneous homewares.....	302	\$.....	36. Furniture (household, office, store, etc.), total (sum of a-e) (Report second-hand under 76)	320
35. Musical instruments; phonographs, records (Report sheet music under 84; radio and radio-phonograph combinations under 40)	303	\$.....	a. Household furniture.....	\$.....
			b. Office furniture (wooden).....	\$.....
			c. Office furniture (metal).....	\$.....
			d. Mattresses, bed springs.....	\$.....
			e. Other furniture (store, restaurant, etc.).....	\$.....
HARD GOODS—AUTOMOTIVE, ELECTRICAL, HARDWARE, PLUMBING, HEATING				
Automotive				
37. Motor vehicles, total (sum of a-e).....	400	\$.....	Electrical—Continued	
a. Passenger cars (new).....	\$.....		40. Radios, television sets, home appliances and specialties, total (sum of a-g).....	440
b. Passenger cars (used).....	\$.....		a. Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations.....	\$.....
c. Trucks, truck-tractors, truck-trailers (Report farm tractors under 71)	\$.....		b. Television sets, tubes, parts, accessories, allied television equipment.....	\$.....
d. Motorcycles, motor scooters.....	\$.....		c. Electric household refrigerators, home freez- ers..... (Report commercial refrigerators under 41)	\$.....
e. Other motor vehicles.....	\$.....		d. Electric home laundry equipment (clothes driers, ironing machines, etc.).....	\$.....
38. Automotive parts, supplies, accessories; ga- rage, filling station service equipment, total (sum of a-f).....	410	\$.....	e. Electric ranges.....	\$.....
a. Batteries, electrical parts.....	\$.....		f. Other electric kitchen equipment (water heaters, electric sinks, etc.).....	\$.....
b. Tires, tubes.....	\$.....		g. All other electric appliances, specialties.....	\$.....
c. Parts (except batteries, electrical parts).....	\$.....		41. Electric commercial equipment.....	450
d. Garage, filling station service equipment.....	\$.....		Hardware—Plumbing—Heating	
e. Accessories.....	\$.....		42. Hardware.....	460
f. Other automotive supplies (anti-freeze, waxes, brushes, etc.).....	\$.....		43. Plumbing, heating, air conditioning equipment and supplies.....	470
Electrical				
39. Electrical wiring supplies, construction mate- rials, total (sum of a-d).....	420	\$.....		
a. Interior wiring, construction materials (con- duits, fittings; interior wires, cables; wiring devices; safety switches; panels; fuses, etc.).....	\$.....			
b. Outside construction materials (poles; cross arms; pole-line hardware; outside wires, cables, etc.).....	\$.....			
c. Lighting fixtures (residential, commercial, industrial).....	\$.....			
d. Electric lamps (incandescent, fluorescent).....	\$.....			

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948	SALES 1948		
MOTION PICTURE FILMS, PHOTOGRAPHIC-OPHTHALMIC GOODS, OFFICE-CHURCH-SCHOOL SUPPLIES, SHOE FINDINGS			PETROLEUM, COAL, GLASS, LUMBER, PAPER, PRINTED MATERIALS		
44. Motion picture film rentals, total (sum of <i>a</i> and <i>b</i>).....	520	\$.....	Petroleum, Coal, Glass		
<i>a.</i> Rental receipts from commercial theaters.....		\$.....	55. Petroleum and products.....	811	\$.....
<i>b.</i> Rental receipts other than from theaters.....		\$.....	56. Coal, coke.....	812	\$.....
45. Ophthalmic products, total (sum of <i>a-c</i>).....	540	\$.....	57. Glass (sheet and containers), total (sum of <i>a</i> and <i>b</i>).....	820	\$.....
<i>a.</i> Prescription sales.....		\$.....	<i>a.</i> Sheet glass (including window and plate glass).....		\$.....
<i>b.</i> Merchandise sales.....		\$.....	<i>b.</i> Glass containers.....		\$.....
<i>c.</i> Specialties.....		\$.....	Lumber		
46. Photographic goods, except processed motion picture film (cameras, sensitized film, etc.)... 530		\$.....	58. Lumber (rough, dressed and finished).....	840	\$.....
47. Scientific optical instruments..... 551		\$.....	59. Plywood.....	850	\$.....
48. Fountain pens, mechanical pencils..... 554		\$.....	60. Millwork, veneer, other wood products.....	861	\$.....
49. Stationers', office supplies, artist materials (except paper, see 63)..... 556		\$.....	Paper		
50. School equipment, supplies..... 558		\$.....	61. Wallpaper.....	862	\$.....
51. Church equipment, supplies..... 559		\$.....	62. Paper (basic materials except wallpaper), paperboard, total (sum of <i>a-e</i>).....	870	\$.....
52. Office machines..... 560		\$.....	<i>a.</i> Newsprint, groundwood, book paper.....		\$.....
53. Boot, shoe cut stock and shoe findings, total (sum of <i>a-c</i>)..... 500		\$.....	<i>b.</i> Fine paper.....		\$.....
<i>a.</i> Boot, shoe cut stock (leather).....		\$.....	<i>c.</i> Wrapping paper.....		\$.....
<i>b.</i> Rubber products (heels, soles, etc.).....		\$.....	<i>d.</i> Building paper, building board.....		\$.....
<i>c.</i> Other shoe findings.....		\$.....	<i>e.</i> Miscellaneous paper, paperboard (tissue, absorbent, containerboard, boxboard, cardboard, etc.).....		\$.....
54. Miscellaneous professional and service equipment (specify kind)..... 592		\$.....	63. Converted paper products, pulp goods, total (sum of <i>a-d</i>).....	880	\$.....
.....		\$.....	<i>a.</i> Envelopes, paper stationery, office supplies (see 49).....		\$.....
.....		\$.....	<i>b.</i> Paper bags.....		\$.....
.....		\$.....	<i>c.</i> Boxes, containers (paper, paperboard).....		\$.....
.....		\$.....	<i>d.</i> Miscellaneous converted paper products, pulp goods.....		\$.....
.....		\$.....	Printed Materials		
.....		\$.....	64. Books, magazines, printed materials, total (sum of <i>a-d</i>).....	890	\$.....
.....		\$.....	<i>a.</i> Books, magazines, newspapers.....		\$.....
.....		\$.....	<i>b.</i> Sheet music.....		\$.....
.....		\$.....	<i>c.</i> Printed blanks, blank books, forms.....		\$.....
.....		\$.....	<i>d.</i> Miscellaneous products (engraved, lithographed, printed).....		\$.....

MERCHANDISE LINES		SALES 1946	MERCHANDISE LINES		SALES 1946
JEWELRY, SPORTING GOODS, FLOWERS, SEEDS, FARM SUPPLIES, MISCELLANEOUS MERCHANDISE					
Jewelry					
65. Jewelry, silverware, trophies, total (sum of a-g).....	910	\$.....	70. Farm, garden, dairy machinery and equipment (except tractors), total (sum of a-c).....	600	\$.....
a. Clocks, watches.....	\$.....		a. Dairy equipment.....	\$.....	
b. Watch parts.....	\$.....		b. Garden equipment.....	\$.....	
c. Costume jewelry.....	\$.....		c. Farm machinery, equipment.....	\$.....	
d. Precious stones, metals.....	\$.....				
e. Silverware, plated ware.....	\$.....		Miscellaneous Merchandise		
f. Jewelers' findings.....	\$.....		71. Tractors and equipment.....	610	\$.....
g. Other jewelry items (including medals, trophies, etc.).....	\$.....		(Report truck-tractors under 37)		
Sporting Goods, Toys and Games			72. Leather (except boot, shoe cut stock; clothing; belting).....	931	\$.....
66. Toys, games, athletic goods, bicycles, etc., total (sum of a-e).....	920	\$.....	73. Luggage, saddlery, harness, etc.....	932	\$.....
a. Small arms, ammunition.....	\$.....		74. Junk and scrap.....	940	\$.....
b. Toys, games.....	\$.....		75. Rubber sundries, not elsewhere classified.....	951	\$.....
c. Bicycles.....	\$.....		76. Second-hand merchandise (specify kind).....	952	\$.....
d. Children's vehicles, except bicycles.....	\$.....			\$.....	
e. Athletic goods.....	\$.....		77. Miscellaneous lines of merchandise (specify kind).....	961	\$.....
(Report sportswear under 21, 36, or 37)				\$.....	
Farm, Garden Supplies				\$.....	
67. Feed (mixed, other).....	133	\$.....	78. Receipts from services and sources other than sale of merchandise (specify).....	971	\$.....
68. Flowers, nursery stock, total (sum of a and b).....	140	\$.....		\$.....	
a. Cut, potted flowers.....	\$.....			\$.....	
b. Nursery stock.....	\$.....			\$.....	
69. Seeds (field, garden), total (sum of a and b).....	170	\$.....		\$.....	
a. Farm seeds.....	\$.....			\$.....	
b. Garden seeds (flower, vegetable).....	\$.....			\$.....	

[illegible]

CONFIDENTIAL FORM BC 31 INDUSTRIAL, COMMERCIAL, PROFESSIONAL GOODS (Electrical goods, hardware, plumbing and heating, machinery, trucks, tractors, truck-tractors, mine and mill supplies, beauty supplies, equipment, barber and beauty supplies, shoe findings, morticians' goods, church supplies, coal and coke, industrial and commercial papers, metals, etc.)		Your report is required by Act of Congress (62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. Your census reports cannot be used for purposes of taxation, regulation, or investigation.	
UNITED STATES DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON		CENSUS OF BUSINESS: 1948	
INSTRUCTIONS. —This form is to be used for reporting the various classes of distributors, merchant wholesalers, manufacturers' sales branches, manufacturers' sales offices, supply houses, and dealers primarily engaged in distributing goods destined for industrial, commercial, professional, or institutional use, such as:		Mine, mill supplies Contractors' equipment Upholsterers' equipment, supplies Motion picture films	
Electrical merchandise Trucks and tractors Lumber and lumber products Metals and metal work Machinery Oil-well supplies School, church supplies		Plumbing, heating goods Building materials Coal and coke Theater equipment, supplies Professional, scientific instruments Industrial, commercial papers Hardware	
1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:		Prepare report by and hold for collection.	
(a) Name of establishment		(d) Business address of owner (if same as 1(c) write "Same"): Street and number	
(b) Name of owner(s)		P. O. box or rural route number	
(c) Location of establishment: Street and number Name of city, town, or village County State		City State Date of acquiring or establishing this business in this city under present ownership (Month) (Year) (f) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report? Check <input type="checkbox"/> Yes <input type="checkbox"/> No	
Is above street number located within the corporate limits of this city, town or village? Check <input type="checkbox"/> Yes <input type="checkbox"/> No		Office, store, and garage equipment Waste materials Etc.	
A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948. Merchant wholesalers and manufacturers' sales branches or offices primarily engaged in selling consumer goods should report on Form BC 30; bulk petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34.		Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks" on page 10.)	
Form approved Budget Bureau No. 41-4831.		Enumerator's Use Only S. D. NO. E. D. NO. LINE NO.	

● NOTE.—Answer all inquiries on pages 1, 2, and 3. Select only applicable items, inquiry 9 (pages 4-9), for entries.

2. DESCRIPTION OF BUSINESS:

- (a) Kind of business _____
 (Give usual designation by which the business is known to the trade or public. **EXAMPLES:** Hardware store, plumbing and heating business, restaurant, hotel, laundry, shoe and hat store, plumbing and heating goods, mine and mill supplies, oil-well supplies, shoe findings jobber, school supplies, dental equipment and supplies, hospital equipment, laundry supplies, farm machinery, trucks and tractors, printing paper, etc.)
- (b) Legal form of organization—November 1948 (place check mark in proper square):
 1 ☐ Individual 4 ☐ Cooperative association (nonincorporated).
 proprietorship. 5 ☐ Other (specify) _____
 2 ☐ Partnership. _____
 3 ☐ Corporation. _____
- (c) Is this establishment operated by a cooperating group of customers?
 Check ☐ Yes ☐ No
- (d) Did you maintain a warehouse or storage yard in 1948?
 Check ☐ Yes ☐ No
- (e) Type of operation:
 (Check principal type of operation or function performed; i. e., the basis on which more than 50 percent of your business was conducted in 1948.) **CHECK ONLY ONE.**

Merchant, Distributor, or Wholesaler

- ☐ Industrial distributor. ☐ Export merchant.
☐ Steel warehouse. ☐ Import merchant.
☐ Heavy goods dealer. ☐ Drop shipper.
☐ Supply house. ☐ Direct mill shipper.
☐ Wholesale merchant or jobber.

Manufacturers' Sales Branches (Owned by manufacturer)

- ☐ Carrying stock for delivery ☐ Not carrying stock for delivery.

Other Types

- ☐ Other types of distributor (describe): _____

3. NET SALES, 1948 (After deducting returns and allowances):	Census Use Only					
	L	M	N	Class		
	Legal	Vol.	Coop.			
(a) Net Sales and any other operating receipts (including sales taxes) \$ _____ (Include at selling value any merchandise sold on a commission basis.) Of total net sales reported in 3 (a) above, give the amount * of— Domestic Sales: <i>To users or consumers</i> (1) Sales to industrial, commercial, professional, and other similar types of end users (governmental bodies, institutions, manufacturers, service businesses, railroads, utilities, contractors, etc.) \$ _____ (2) Sales to household consumers and individual users, including your own employees. \$ _____ <i>For resale</i> (3) Sales to retailers (including sales to retail chains, mail-order houses, department stores, independent stores, State liquor stores, and restaurants) \$ _____ (4) Sales to wholesale organizations (including subjobbers, institution supply houses, wholesale commissaries, and export concerns) \$ _____ Export Sales: (5) Sales direct to buyers in foreign countries, or through their agents in this country (including sales through your own foreign branches, if any) \$ _____ (The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (a).) *If book figures are not available, give best possible approximations.						
4. CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES: (a) How much of 1948 sales, inquiry 3 (a) above, was on credit? \$ _____ (Report as credit all sales except strictly cash and c. o. d. sales) (b) Accounts and notes receivable outstanding as of— December 31, 1948. \$ _____ December 31, 1947. \$ _____ (c) Number of credit accounts, December 31, 1948. (Number) _____ (d) Bad debt losses, 1948. \$ _____ (Receivables written off during 1948 as uncollectible)						

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948: \$

Census Use Only

A-5

C-9

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses DO NOT include here withdrawals by proprietor-owners.)

(b) Employment and pay roll for selected workweeks in 1948 (exclude persons reported in 5 (c) below, but include paid officers and executives of corporations):

WORKWEEK ENDED NEAREST—					
MARCH 15		JULY 15		NOVEMBER 15	
Number of employees	Pay roll for the work week*	Number of employees	Pay roll for the work week*	Number of employees	Pay roll for the work week*
Full-time and part-time combined	\$		\$		\$

*Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business

A-12

C-10

6. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc., and vehicles held for sale.)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY			I
	TOTAL	UNDER 1½ TONS	OVER 1½ TONS, UNDER 5 TONS	5 TONS AND OVER
(a) Number of trucks—total				
(1) Dump bodies.				
(2) Flat or platform bodies.				
(3) Other body types				
(b) Number of truck-tractors—total				
(c) Number of semitrailers and trailers				

7. STOCKS ON HAND:

(a) Inventory of merchandise on hand: (Report cost value. Include goods out on consignment, but not goods of third parties held for resale. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948

\$

A-3

B-12

December 31, 1947

\$

B-13

8. OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(a) TOTAL, operating expenses, including pay roll (but not cost of merchandise or excise taxes)

\$

A-4

C-2

I-2

ANALYSIS of expenses (to be answered if 1948 sales exceeded \$200,000):

(1) Administrative expenses (such as officers' salaries and traveling expenses, office salaries, professional services, office supplies and stationery, postage, depreciation on office furniture and equipment, etc.) \$

C-3

(2) Selling expenses (such as salesmen's salaries, commissions, and expenses; house salesmen's salaries; advertising; etc.) \$

C-4

(3) Shipping, delivery expenses (such as salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.) \$

C-5

(4) Warehouse expenses (such as warehouse salaries and wages, boxing and packing, etc.) \$

C-6

(5) Occupancy expenses (such as rent; maintenance labor; heat, light, power, and water; building repairs and supplies; insurance, taxes, and depreciation on buildings; etc.) \$

C-7

(6) Other expenses (such as interest on bank loans, losses from bad debts, etc.) \$

C-8

(The sum of (1), (2), (3), (4), (5), and (6) above must equal the amount reported in 8 (a).)

Census Use Only

A-3

B-12

B-13

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Most concerns will find that only a few of the items listed below pertain to their business. Select the particular ones that do apply and report the dollar volume of sales of each for the year 1948. If book figures are not available, give best possible approximations.

The following table of contents may prove helpful in locating commodity lines:

MERCHANDISE LINES		PAGE	COMMODITY No.
Automotive, electrical goods, hardware, plumbing and heating.		4-5	1-8
Machinery and equipment—Agricultural, construction, industrial, transportation.		5	9-18
Metals, metal work, coal, other minerals.		6-7	19-37
Lumber, paper, furniture, home furnishings.		7	38-47
Professional, commercial, recreational, service business equipment and supplies.		8	48-70
Miscellaneous lines—foods, dry goods, drugs, farm products, waste materials, leather goods, etc.		9	71-97

TOTAL COMMODITY SALES (Same as inquiry 3 (a))		SALES 1948	
MERCHANDISE LINES		MERCHANDISE LINES	
		SALES 1948	

AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING

Automotive		Electrical Goods—Continued	
1. Motor vehicles, total (sum of (a)-(e))	\$ 400	4. Electrical apparatus, equipment (motors, generators, switchboards, industrial heating equipment, industrial electronics, transformers, etc.)	431
(a) Passenger cars (new)	\$	specialties, total (sum of (a)-(g))	440
(b) Passenger cars (used)	\$	(a) Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations	\$
(c) Trucks, truck-tractors, truck trailers (Report farm tractors under 10.)	\$	(b) Television sets, tubes, parts, accessories, allied television equipment	\$
(d) Motorcycles, motor scooters	\$	(c) Electric household refrigerators, home freezers	\$
(e) Other motor vehicles	\$	(Report commercial refrigerators under 6.)	
2. Automotive parts, supplies, accessories; garage, filling station service equipment, total (sum of (a)-(f))	\$ 410	(d) Electric home laundry equipment (clothes dryers, ironing machines, etc.)	\$
(a) Batteries, electrical parts	\$	(e) Electric ranges	\$
(b) Tires, tubes	\$	(f) Other electric kitchen equipment (water-heaters, electric sinks, etc.)	\$
(c) Parts (except batteries, electrical parts)	\$	(g) All other electric appliances, specialties	\$
(d) Garage, filling station service equipment	\$	Electric commercial equipment, total (sum of (a)-(c))	450
(e) Accessories	\$	(a) Water coolers	\$
(f) Other automotive supplies (antifreeze, waxes, brushes, etc.)	\$	(b) Commercial refrigeration, food locker equipment	\$
		(c) Cooking, food service equipment	\$
Electrical Goods		Hardware	
3. Electrical wiring supplies, construction materials, total (sum of (a)-(d))	\$ 420	7. Hardware, total (sum of (a)-(e))	460
(a) Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels; fuses; etc.)	\$	(a) Builders' hardware	\$
(b) Outside construction materials (poles; cross arms; pole line hardware; outside wires, cables; etc.)	\$	(b) Heavy hardware	\$
(c) Lighting fixtures (residential, commercial, industrial)	\$	(c) Shelf, light hardware	\$
(d) Electric lamps (incandescent, fluorescent)	\$	(d) Wire screening	\$
		(Report wire fence under 23.)	
		(e) All other hardware	\$
		(Report nails under 23; small arms, ammunition under 94.)	

AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING—Continued

Plumbing and Heating

8. Plumbing, heating, air-conditioning equipment and supplies, total (sum of (a)-(i))	470	\$
(a) Air-conditioning equipment	\$	
(b) Boilers, radiators, connectors	\$	
(c) Furnaces (warm air)	\$	
(d) Oil burners	\$	
(e) Gas appliances, supplies	\$	

Plumbing and Heating—Continued

(f) Heating, cooking stoves and ranges (except electric, gas)	\$	
(g) Fans, blowers, unit heaters, accessory heating equipment	\$	
(h) Plumbing fixtures, equipment, supplies (including sanitary ware)	\$	
(i) Pipe fittings, valves, brass goods, specialties	\$	

MACHINERY AND EQUIPMENT—AGRICULTURAL, CONSTRUCTION, INDUSTRIAL, TRANSPORTATION

Agricultural Machinery

9. Farm, garden, dairy machinery and equipment (except tractors), total (sum of (a)-(c))	600	\$
(a) Dairy equipment	\$	
(b) Garden equipment	\$	
(c) Farm machinery, equipment	\$	
10. Tractors and equipment, total (sum of (a) and (b))	610	\$
(Report truck tractors under 1.)		
(a) Farm, garden tractors and equipment	\$	
(b) All other wheel-type tractors and equipment	\$	

Machinery—General, Special

11. General purpose industrial machinery, equipment, total (sum of (a)-(h))	620	\$
(a) Compressors, pumps	\$	
(b) Crushing, pulverizing, screening machinery and equipment	\$	
(c) Conveyors, conveying equipment	\$	
(d) Cranes, derricks, hoists, winches	\$	
(e) Industrial trucks, tractors, trailers, stackers	\$	
(f) Fans, blowers (industrial equipment)	\$	
(g) Mechanical power transmission equipment	\$	
(h) Other general purpose industrial machinery	\$	
12. Metal-working machinery, total (sum of (a)-(d))	630	\$
(a) Machine tools, equipment, etc.	\$	
(b) Welding machinery, equipment	\$	
(c) Portable metal-working machinery (power-driven)	\$	
(d) Miscellaneous metal-working machinery, equipment	\$	

Machinery—General, Special—Continued

13. Construction, mining, excavating machinery, total (sum of (a)-(d))	640	\$
(a) Road-building machinery	\$	
(b) Mining, quarrying, earth and rock boring, drilling machinery, accessories	\$	
(c) Excavating, dredging machinery, equipment	\$	
(d) Construction machinery (except road building)	\$	
14. Special industry machinery, total (sum of (a)-(g))	650	\$
(a) Food products machinery	\$	
(b) Textile industry machinery	\$	
(c) Printing trades machinery	\$	
(d) Wood-working machinery	\$	
(e) Shoe, shoe repair machinery	\$	
(f) Oil-well and oil-refining machinery, equipment	\$	
(Report pipe, tubing under 25, 26, or 27.)		
(g) Miscellaneous special-purpose machinery, equipment	\$	

Industrial Equipment

15. Industrial equipment, supplies, total (sum of (a)-(e))	660	\$
(a) Abrasives, abrasive material	\$	
(b) Industrial leather, belting, packing	\$	
(c) Mechanical rubber goods	\$	
(d) Rope, cordage, twine	\$	
(Report wire rope under 23.)		
(e) Miscellaneous industrial equipment, supplies	\$	

Transportation Equipment

16. Railroad transportation equipment	681	\$
(Report rails, tie plates, etc., under 24.)		
17. Ship, boat, marine propulsion machinery	682	\$
18. Miscellaneous transportation equipment	683	\$

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES		SALES 1948
METALS, METAL WORK, COAL, OTHER MINERALS					
Metals, Ores, Metal Work			Metals, Ores, Metal Work—Continued		
19. Metallic ores, concentrates—unrefined products.....	701	\$.....	23. Iron, steel wire and wire products, etc.—Continued		
20. Scrap iron, steel (prepared, unprepared).....	702	\$.....	(g) Reinforcement mesh.....	\$.....	
21. Iron, steel products (semifinished), total (sum of (a)-(e)).....	710	\$.....	(h) Drawn wire.....	\$.....	
(Report alloy under 26 and stainless under 27.)			(i) Other iron, steel wire, wire products.....	\$.....	
(a) Sheet bars, tinplate bars.....	\$.....		24. Iron and steel finished products other than flat, wire, pipe, and tubes, total (sum of (a)-(h)).....	740	\$.....
(b) Wire rods.....	\$.....		(Report alloy under 26 and stainless under 27.)		
(c) Rough castings, foundry products.....	\$.....		(a) Rails, tie plates, splice bars, track spikes, axles, wheels.....	\$.....	
(d) Forgings.....	\$.....		(b) Bars (except reinforcement bars), bar-size shapes, hot-rolled.....	\$.....	
(e) Other semifinished iron, steel products (pig iron, ingots, blooms, billets, skelp, etc.).....	\$.....		(c) Bars, bar-size shapes, cold-finished.....	\$.....	
22. Iron, steel products, flat, total (sum of (a)-(h)).....	720	\$.....	(d) Concrete reinforcement bars, all types.....	\$.....	
(Report alloy under 26 and stainless under 27.)			(e) Tool steel.....	\$.....	
(a) Plates.....	\$.....		(f) Structural shapes (except bar-size shapes).....	\$.....	
(b) Strip (hot-, cold-rolled).....	\$.....		(g) Piling, bearing piles.....	\$.....	
(c) Sheets (cold-rolled).....	\$.....		(h) Other finished products (except flat, wire, pipe and tubes).....	\$.....	
(d) Sheets (hot-rolled).....	\$.....		25. Iron and steel pipe and tubes, total (sum of (a)-(d)).....	750	\$.....
(e) Black plate.....	\$.....		(Report alloy under 26 and stainless under 27.)		
(f) Sheets (galvanized, otherwise coated).....	\$.....		(a) Cast iron soil pipe.....	\$.....	
(g) Tin plate, terne plate.....	\$.....		(b) Cast iron pressure pipe.....	\$.....	
(h) Other flat iron, steel products.....	\$.....		(c) Steel pipe, tubing (except seamless).....	\$.....	
23. Iron, steel wire and wire products, total (sum of (a)-(i)).....	730	\$.....	(d) Seamless steel pipe, tubing.....	\$.....	
(Report alloy under 26 and stainless under 27.)			26. Alloy steel, total (sum of (a)-(f)).....	760	\$.....
(a) Woven wire fence, gates and accessories.....	\$.....		(a) Bars (hot-rolled).....	\$.....	
(b) Fence posts, fittings.....	\$.....		(b) Bars (cold-finished).....	\$.....	
(c) Barbed, twisted wire.....	\$.....		(c) Tool steel.....	\$.....	
(d) Nails (staples, tacks, brads).....	\$.....		(d) Pipes and tubes.....	\$.....	
(e) Wire rope, cable (except insulated).....	\$.....		(e) Sheet and strip.....	\$.....	
(f) Strand, galvanized (including roadway guard cable).....	\$.....		(f) Other alloy steel.....	\$.....	

METALS, METAL WORK, COAL, OTHER MINERALS—Continued

Metals, Ores, Metal Work—Continued		Nonmetallic Minerals	
27. Stainless steel, total (sum of (a)-(d)).....	770	30. Petroleum and products.....	811
(a) Strip.....	\$	31. Coal, coke.....	812
(b) Sheets.....	\$	32. Brick, tile, terra cotta.....	813
(c) Bars, bar-size shapes.....	\$	33. Building stone, slate, concrete products.....	814
(d) Other stainless steel.....	\$	34. Cement, lime, plaster, stucco.....	815
28. Building metal work (not elsewhere classified).....	781	35. Crude nonmetallic minerals and products.....	816
29. Nonferrous metals, total (sum of (a)-(e)).....	790	(Report agricultural limestone under 82.)	
(a) Copper shapes, forms.....	\$	36. Glass (sheet and containers), total (sum of (a) and (b)).....	820
(b) Aluminum and alloy shapes, forms.....	\$	(a) Sheet glass (including window, plate glass).....	\$
(c) Tin, tin base shapes, forms.....	\$	(b) Glass containers.....	\$
(d) Precious metals.....	\$	37. Sand, gravel, crushed stone.....	817
(e) Other nonferrous metals, basic shapes.....	\$		

LUMBER, PAPER, FURNITURE, HOME FURNISHINGS

Lumber		Paper—Continued	
38. Logs, piles, poles, posts, ties, etc.....	831	44. Converted paper products, pulp goods, total (sum of (a)-(d)).....	880
39. Lumber (rough, dressed and finished), total (sum of (a)-(c)).....	840	(a) Envelopes, paper stationery, office supplies (see 62).....	\$
(a) Hardwood flooring.....	\$	(b) Paper bags.....	\$
(b) Hardwood lumber other than flooring.....	\$	(c) Boxes, containers (paper, paperboard).....	\$
(c) Softwood lumber, flooring.....	\$	(d) Miscellaneous converted paper products, pulp goods.....	\$
40. Plywood, total (sum of (a) and (b)).....	850	45. Books, magazines, printed materials.....	890
(a) Hardwood.....	\$	Furniture, Home Furnishings	
(b) Softwood.....	\$	46. China, glassware, crockery.....	301
41. Millwork, veneer, other wood products.....	861	47. Furniture (household, office, store, etc.), total (sum of (a)-(e)).....	320
Paper		(Report second-hand under 85.)	
42. Wallpaper.....	862	(a) Household furniture.....	\$
43. Paper (basic materials, except wallpaper), paperboard, total (sum of (a)-(e)).....	870	(b) Office furniture (wooden).....	\$
(a) Newsprint, groundwood, book paper.....	\$	(c) Office furniture (metal).....	\$
(b) Fine paper.....	\$	(d) Mattresses, bed springs.....	\$
(c) Wrapping paper.....	\$	(e) Other furniture (store, restaurant, etc.).....	\$
(d) Building paper, building board.....	\$		
(e) Miscellaneous paper, paperboard (tissue absorbent, containerboard, boxboard, cardboard, etc.).....	\$		

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES		SALES 1948
PROFESSIONAL, COMMERCIAL, RECREATIONAL, SERVICE BUSINESS EQUIPMENT AND SUPPLIES					
48. Barber, beauty shop equipment.....	511	\$.....	60. Surgical, medical, hospital equipment and supplies; orthopedic appliances.....	553	\$.....
49. Boot, shoe cut stock and shoe findings, total (sum of (a)-(c)).....	500	\$.....	61. Professional, scientific instruments, equipment (not elsewhere classified).....	555	\$.....
(a) Boot, shoe cut stock (leather).....		\$.....	62. Stationers', office supplies, artist materials (except paper, see 44).....	556	\$.....
(b) Rubber products (heels, soles, etc.).....		\$.....	63. Indicating, recording, controlling instruments and accessories.....	557	\$.....
(c) Other shoe findings.....		\$.....	64. School equipment, supplies.....	558	\$.....
50. Mortician goods, undertaker supplies.....	512	\$.....	65. Church equipment, supplies.....	559	\$.....
51. Laundry, dry cleaning equipment, supplies.....	513	\$.....	Office-Store Machines		
52. Tailors' supplies.....	514	\$.....	66. Office machines, total (sum of (a)-(e)).....	560	\$.....
53. Upholsterers' supplies.....	515	\$.....	(a) Accounting, statistical machines.....		\$.....
54. Janitors' supplies.....	516	\$.....	(b) Duplicating machines.....		\$.....
55. Motion picture film rentals, total (sum of (a) and (b)).....	520	\$.....	(c) Addressing, mailing machines.....		\$.....
(a) Rental receipts from commercial theaters.....		\$.....	(d) Typewriters.....		\$.....
(b) Rental receipts other than from theaters.....		\$.....	(e) Other office machines.....		\$.....
56. Photographic goods, except processed motion picture films, total (sum of (a)-(f)).....	530	\$.....	67. Store, service shop (except barber, beauty shop machines, total (sum of (a)-(c)).....	570	\$.....
(a) Cameras, parts, accessories, mounts.....		\$.....	(Report scales under 48.)		
(b) Projection apparatus.....		\$.....	(a) Cash registers.....		\$.....
(c) Motion picture studio, theater equipment (except projection apparatus).....		\$.....	(b) Coin-operated machines.....		\$.....
(d) Developing, printing, dark-room apparatus and accessories.....		\$.....	(c) Other store, service shop machines.....		\$.....
(e) Sensitized, unexposed photographic film.....		\$.....	68. Scales, balances (except scientific), total (sum of (a) and (b)).....	580	\$.....
(f) Other photographic goods.....		\$.....	(a) Store scales.....		\$.....
57. Ophthalmic products, total (sum of (a)-(c)).....	540	\$.....	(b) All other.....		\$.....
(a) Prescription sales.....		\$.....	69. Office, store fixtures and equipment (not elsewhere classified).....	591	\$.....
(b) Merchandise sales.....		\$.....	70. Miscellaneous professional and service equipment (specify kind).....	592	\$.....
(c) Specialties.....		\$.....			\$.....
58. Scientific optical instruments.....	551	\$.....			\$.....
59. Dental equipment, supplies.....	552	\$.....			\$.....

MISCELLANEOUS LINES—FOODS, DRY GOODS, DRUGS, FARM PRODUCTS, WASTE MATERIALS, LEATHER GOODS, ETC.

Foods—Tobacco

71. Canned, bottled foods.....	000	\$	
72. Groceries (except canned foods)	040	\$	
73. Other food, related products	092	\$	
74. Cigars, cigarettes, tobacco (except leaf).....	111	\$	

Clothing, Dry Goods

75. Men's, boys' clothing, furnishings (except shoes).....	210	\$	
76. Women's, misses', children's, infants' clothing, accessories.....	220	\$	
77. Shoes, other footwear.....	230	\$	
78. Piece goods (woven)	240	\$	
79. Other textile products.....	271	\$	

Drugs, Chemicals

80. Drugs, drug sundries.....	350	\$	
81. Paints, varnishes, lacquers, enamels.....	361	\$	
82. Fertilizers, fertilizer materials.....	362	\$	
83. Agricultural chemicals (except fertilizers).....	363	\$	
84. Other chemicals, related products (specify kind).....	365	\$	

Farm Products, Seed

85. Cotton (raw) including linters.....	131	\$	
86. Grains.....	150	\$	
87. Seeds (field, garden).....	170	\$	
88. Wool, related products (unmanufactured).....	138	\$	

Farm Products, Seed—Continued

89. Miscellaneous farm and marine products (specify kind).....	181	\$	
--	-----	----	--

Leather Goods

90. Leather.....	931	\$	
(Report boot, shoe cut sock under 49; clothing under 75 or 76; belting under 15; shoes and other footwear under 77.)			
91. Luggage, saddlery, harness, etc.....	932	\$	

Waste Materials

92. Junk and scrap, total (sum of (a)–(d)).....	940	\$	
(Report scrap iron and steel under 20.)			
(a) Scrap metals other than iron and steel.....	\$		
(b) Waste rags.....	\$		
(c) Waste rubber.....	\$		
(d) Other waste (paper, bottles, etc.).....	\$		

Miscellaneous

93. Rubber sundries.....	951	\$	
94. Toys, games, bicycles, athletic goods, etc.....	920	\$	
95. Second-hand merchandise (specify kind).....	952	\$	
	\$		
	\$		

96. Miscellaneous lines of merchandise (specify kind).....	961	\$	
	\$		
	\$		

97. Receipts from services and sources other than sale of merchandise (specify).....	971	\$	
	\$		
	\$		

10. REMARKS:		Field Office Use Only			ACTION	DATE	INITIALS
This report is correct and complete to the best of my knowledge and covers the period from .....		....., 19....., to			19.....		
By		(Signature and title of person furnishing the information)					
(Signature of enumerator)		Date			(Month) (Day) (Year)		

CONFIDENTIAL FORM 32 BC PETROLEUM BUSINESS Bulk Plants Distributing Terminals		UNITED STATES DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON		Your report is required by Act of Congress (62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. Your census reports cannot be used for purposes of taxation, regulation, or investigation.		Form approved Budget Bureau No. 31-4646. Enumerator's Use Only S. D. No. _____ E. D. No. _____ Line No. _____ Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner _____ Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks," inquiry 9.)																	
CENSUS OF BUSINESS: 1948 INSTRUCTIONS. —This form is to be used for reporting petroleum bulk plants and distributing terminals. A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948.				Merchant wholesalers primarily engaged in selling consumer goods should report on Form BC-30; distributors of industrial goods should report on Form BC-31; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34. Prepare report by _____ and hold for collection.																			
I. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS: (a) Name of establishment _____ (b) Name of owner(s) _____ (c) Location of establishment: Street and number _____ Name of city, town, or village _____ County _____ State _____ Is above street number located within the corporate limits of this city, town, or village? Check <input type="checkbox"/> Yes <input type="checkbox"/> No				(d) Business address of owner (if same as 1(c), write "Same"): Street and number _____ P. O. box or rural route number _____ City _____ State _____ (e) Date of acquiring or establishing this business in this city under present ownership: _____ (Month) _____ (Year) (f) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report? Check <input type="checkbox"/> Yes <input type="checkbox"/> No																			
Census Use Only E F I		A State _____		B County _____		C City _____		D No. Units _____		E K. B. _____		F Type _____		G City State _____		H E. D. No. _____		I Date _____		J Pt. Yr. _____		K	

CONFIDENTIAL FORM BC 33	<p>Your report is required by Act of Congress (62 Stat. 478; 18 USC 121-123). This Act also makes it unlawful for the disclosure of contents, in whole or in part, of your census reports. Only sworn census employees will see your statements. Your census reports cannot be used for purposes of taxation, regulation, or investigation.</p> <p style="text-align: center;">UNITED STATES DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON</p> <p style="text-align: center;">CENSUS OF BUSINESS: 1948</p>	<p style="text-align: right;">Form Approved Budget Bureau No. 41-4836.</p>																						
AGENTS AND BROKERS Auction Companies Buying Agents Commission Merchants Export Agents Import Agents Selling Agents	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%;">S. D. NO.</td> <td style="width: 20%;">E. D. NO.</td> <td style="width: 60%;">LINE NO.</td> </tr> <tr> <td colspan="3">Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner.</td> </tr> <tr> <td colspan="3">Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks.")</td> </tr> </table>		S. D. NO.	E. D. NO.	LINE NO.	Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner.			Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks.")															
S. D. NO.	E. D. NO.	LINE NO.																						
Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner.																								
Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks.")																								
<p>INSTRUCTIONS: This form is to be used for reporting the various classes of agents and brokers acting for principals in selling, or buying, merchandise.</p> <p>A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948. Merchant wholesalers and manufacturers' sales branches or offices primarily engaged in selling consumer goods should report on Form BC-30; distributors of industrial goods should report on Form BC-31; petroleum distributors should report on Form BC-32; assemblers of farm products should report on Form BC-34.</p> <p>Prepare report by _____ and hold for collection.</p>	<p>(d) Business address of owner (if same as 1 (c), write "Same"):</p> <p>Street and number _____</p> <p>P. O. box or rural route number _____</p> <p>City _____ State _____</p> <p>(e) Date of acquiring or establishing this business in this city under present ownership _____ (Month) _____ (Year)</p> <p>(f) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3.</p> <p>Are such sales included in inquiry 3 of this report? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p>																							
<p>I. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:</p> <p>(a) Name of establishment _____</p> <p>(b) Name of owner(s) _____</p> <p>(c) Location of establishment:</p> <p>Street and number _____</p> <p>Name of city, town, or village _____</p> <p>County _____</p> <p>State _____</p> <p>Is above street number located within the corporate limits of this city, town, or village? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%;">Census Use Only</td> <td style="width: 10%;">G</td> <td style="width: 10%;">A State</td> <td style="width: 10%;">B County</td> <td style="width: 10%;">C City</td> <td style="width: 10%;">D No. Units</td> <td style="width: 10%;">E K. B.</td> <td style="width: 10%;">F Type</td> <td style="width: 10%;">G City Size</td> <td style="width: 10%;">H E. D. No.</td> <td style="width: 10%;">J Pt. Yr.</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>		Census Use Only	G	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	J Pt. Yr.											
Census Use Only	G	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	J Pt. Yr.														

2. DESCRIPTION OF BUSINESS:		3. NET SALES, 1948:				Census Use Only		
		(a) Kind of business (Give usual designation by which the business is known to the trade or public)				L	M	N
						Legal	Vol. Coop.	Class
Name below the principal commodities sold, or bought, during 1948, and estimate the percentage of your total transactions accounted for by each:								
(1st)	----- %							A-1
(2d)	----- %							G-1
(3d)	----- %					X		A-2
(4th)	----- %							G-2
EXAMPLES: Canned foods; livestock; piece goods (specify kind); grains; coal and coke; fruits and vegetables; women's, children's, men's, boys' clothing; leaf tobacco; lumber; meats and provisions; etc.								G-3
(b) Legal form of organization—November 1948 (place check mark in proper square):								
1	<input type="checkbox"/> Individual proprietorship. 4 <input type="checkbox"/> Cooperative association (nonincorporated).							
2	<input type="checkbox"/> Partnership.							
3	<input type="checkbox"/> Corporation. 5 <input type="checkbox"/> Other (specify) -----							
(c) Is this establishment owned by or affiliated with a cooperative group of customers?								
Check <input type="checkbox"/> Yes <input type="checkbox"/> No								
If yes—								
1. Give name, if any, of group -----								
2. What percentage of your 1948 sales (or purchases) was to (or for) members of the group? ----- %								
(d) Type of operation: (Check principal type of operation or function performed, i. e., the basis on which MORE THAN 50 PERCENT of your business was conducted in 1947.)								
CHECK ONLY ONE								
<input type="checkbox"/> Auction company.	<input type="checkbox"/> Selling agent.							
<input type="checkbox"/> Broker (representing sellers).	<input type="checkbox"/> Cooperative buying agency.							
<input type="checkbox"/> Broker (representing buyer).	<input type="checkbox"/> Purchasing agent.							
<input type="checkbox"/> Commission merchant.	<input type="checkbox"/> Resident buyer.							
<input type="checkbox"/> Export agent.	<input type="checkbox"/> Buying syndicate.							
<input type="checkbox"/> Import agent.	<input type="checkbox"/> Other (specify) -----							
<input type="checkbox"/> Manufacturer's agent.								
(e) Type of operation: (Check principal type of operation or function performed, i. e., the basis on which MORE THAN 50 PERCENT of your business was conducted in 1947.)								
CHECK ONLY ONE								
<input type="checkbox"/> Auction company.	<input type="checkbox"/> Selling agent.							
<input type="checkbox"/> Broker (representing sellers).	<input type="checkbox"/> Cooperative buying agency.							
<input type="checkbox"/> Broker (representing buyer).	<input type="checkbox"/> Purchasing agent.							
<input type="checkbox"/> Commission merchant.	<input type="checkbox"/> Resident buyer.							
<input type="checkbox"/> Export agent.	<input type="checkbox"/> Buying syndicate.							
<input type="checkbox"/> Import agent.	<input type="checkbox"/> Other (specify) -----							
<input type="checkbox"/> Manufacturer's agent.								

Page 3

<p>CONFIDENTIAL</p> <p>FORM 34 BC</p> <p>Assemblers Cream Station Buyers Cooperative Marketing Associations Cooperative Sales Agencies Packers and Shippers (including sea-food packers)</p>		<p>Your report is required by act of Congress (62 Stat. 478; 13 USC 121-120). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. <i>Your census reports cannot be used for purposes of taxation, regulation, or investigation.</i></p>		<p>UNITED STATES DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON</p> <p>CENSUS OF BUSINESS: 1948</p>		<p>Form approved Budget Bureau No. 41-4837.</p> <p>Enumerator's Use Only</p>	
<p>S. D. No. _____</p>		<p>E. D. No. _____</p>		<p>Line No. _____</p>		<p>Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner. _____</p>	
<p>Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>(If "No" is checked, explain in "Remarks.") _____</p>							

INSTRUCTIONS.—This form is to be used for reporting the various classes of assemblers, buyers, grain elevators, and cooperatives engaged in assembling and marketing farm products and sea foods in the initial stages of distribution. Establishments to be reported on this form are located for the most part in production areas.

A separate report must be prepared for each place of business which you owned or operated in 1948.

The Census of Business covers operations for the full year 1948. Merchant wholesalers primarily engaged in selling consumer goods should report on Form BC-30; distributors of industrial goods should report on Form BC-31; petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33.

Prepare report by _____ and hold for collection.

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(a) Name of establishment _____

(b) Name of owner(s) _____

(c) Location of establishment:
Street and number _____
Name of city, town, or village _____
County _____ State _____

Is above street number located within the corporate limits of this city, town, or village?
Check ☐ Yes ☐ No

(d) Business address of owner (if same as 1 (c) write "Same"): _____

Street and number _____

P. O. box or rural route number _____

City _____ State _____

(e) Date of acquiring or establishing this business in this city under present ownership _____ (Month) _____ (Year)

(f) If the year given above is 1948, was there a previous occupant at these premises in 1948?
Check ☐ Yes ☐ No

(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report?
Check ☐ Yes ☐ No

Census Use Only	B, D H, I	A	B	C	D	E	F	G	H	K
		State	County	City	No. Units	K. B.	Type	City Size	E. D. No.		Date	Pt. Yr.
		_____	_____	_____	_____	_____	_____	_____	_____	_____

2. DESCRIPTION OF BUSINESS:

(a) Kind of business.....

(Give usual designation by which the business is known to the trade or public. **EXAMPLES:** Cotton, grain, leaf tobacco, livestock, dairy products, poultry, fruits, vegetables, etc. If highly specialized indicate specific commodity such as: citrus fruits, eggs, potatoes, wheat, etc.)

(b) Legal form of organization—November 1948 (place check mark in proper square):

1 ☐ Individual proprietorship.2 ☐ Partnership.3 ☐ Corporation.4 ☐ Cooperative association (nonincorporated).5 ☐ Other (specify)

(c) Type of operation:

(Check the principal type of operation or function performed; i. e., the type or function that accounted for more than 50 percent of the business of the establishment in 1948.)

CHECK ONLY ONE☐ Assembler (on own account).☐ Commission buyer of farm products.☐ Cooperative marketing association (mainly farm products).☐ Cooperative sales agency.☐ Cream station.☐ Milk receiving station.

Elevator (grain):

☐ Independent.☐ Operated by cooperative association.☐ Line elevator.☐ Terminal elevator.☐ Packer and shipper.☐ Other (specify)

Census Use Only	Census Use Only			Class
	L Legal	M Vol. Coop.	N	
3. NET SALES, 1948 (Include any sales taxes. Concerns engaged only in buying for others should report purchases in lieu of sales):				
(a) Net sales and any other operating receipts (including value of any goods bought or sold by you on a commission basis for others) \$.....				A-1 B-1 D-1 H-1 I-1
Of total net sales or purchases reported in 3 (a) above, give the amount* of—				
Domestic Sales (or Purchases): <i>To, or for, users</i>				
(1) Sales to, or purchases for, industrial, institutional, and other similar types of end users (mills, processors, manufacturers, railroads, governmental bodies, utilities, etc.)..... \$.....				A-2
(2) Sales to household consumers, farmers, and individual users, including your own employees..... \$.....				B-2
(3) Sales to, or purchases for, retailers (including retail chains, mail-order houses, department stores, restaurants, and independent stores)..... \$.....				B-3
(4) Sales to, or purchases for, wholesale organizations (including wholesale merchants, jobbers, terminal elevators, export concerns, etc.)..... \$.....				B-4
Export:				B-5
(5) Sales direct to, or purchases for, buyers in foreign countries or their agents in this country (including sales through your own foreign branches, if any)..... \$..... (The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (a).)				B-6 B-7 to B-11
*If book figures are not available, give best possible approximations.				
4. STOCKS ON HAND: (a) Inventory of merchandise on hand: (Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31 or nearest inventory date.)				A-3 B-12
December 31, 1948..... \$.....				
December 31, 1947..... \$.....				B-13

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948.....\$
 (Report the full amount of salaries, wages, bonuses and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation include amount paid to officers and executives; for unincorporated businesses **DO NOT** include here withdrawals by proprietor-owners.)

(b) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported in 5 (c) below, but *include* paid officers and executives of corporations):

WORKWEEK ENDED NEAREST—

	MARCH 15		JULY 15		NOVEMBER 15	
Full-time and part-time combined	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*
	\$	\$	\$	\$	\$	\$

*Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business.

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Select the particular items that apply and report the dollar volume of sales of each during 1948. If book figures are not available, give best possible approximations.

Total commodity sales (same as inquiry 3 (a))		\$
MERCHANDISE LINES		SALES 1948
FARM PRODUCTS—INEDIBLE		
1. Cotton (raw) including linters.....	131	\$
2. Hay, straw, alfalfa.....	132	\$
3. Feed (mixed, other).....	133	\$
4. Flowers, nursery stock.....	140	\$
5. Grains, total (sum of <i>a-g</i>).....	150	\$
<i>a.</i> Corn.....	\$	
<i>b.</i> Wheat.....	\$	
<i>c.</i> Oats.....	\$	
<i>d.</i> Soybeans.....	\$	
<i>e.</i> Other beans.....	\$	
<i>f.</i> Rice (unpolished).....	\$	
<i>g.</i> Other grains.....	\$	
6. Hides, skins, raw furs.....	134	\$

6. TOTAL OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(a) Total operating expenses, including pay roll (but not cost of merchandise or excise taxes)
 (Pay roll, rent, advertising, supplies, heat, light, power, telephone, interest on borrowed money, depreciation, overhead, and all other business expenses.)

Census Use Only	
A-4	I-2

7. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc.)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY			
	Total	Under 1½ tons	1½ tons	Over 1½ tons, under 5 tons
(a) Number of trucks—total				5 tons and over
(1) Refrigerated				
(2) Other body types				
(b) Number of truck-tractors—total				
(c) Number of semi-trailers and trailers	Total	Refrigerated	Bodies	Other Body Types

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948
FOOD—RELATED PRODUCTS		
13. Dairy products, ice cream, ices, total (sum of <i>a-c</i>).....	050	\$.
<i>a.</i> Butter.....		\$.
<i>b.</i> Cheese.....		\$.
<i>c.</i> Ice cream, ices.....		\$.
<i>d.</i> Milk, cream (fluid) (Report quantities in inquiry 9 below.)		\$.
<i>e.</i> Other dairy products.....		\$.
14. Eggs, poultry, total (sum of <i>a</i> and <i>b</i>).....	060	\$.
<i>a.</i> Eggs.....		\$.
<i>b.</i> Poultry (live, dressed).....		\$.
15. Fish, sea foods (report frozen under 17).....	091	\$.
16. Fresh fruits, vegetables, berries, total (sum of <i>a</i> and <i>b</i>).....	070	\$.
<i>a.</i> Fresh fruits, berries.....		\$.
<i>b.</i> Fresh vegetables.....		\$.
17. Frozen foods.....	030	\$.
18. Meats, provisions.....	080	\$.
19. Groceries, nuts, honey, cider.....	040	\$.
20. Soft drinks.....	094	\$.
OTHER LINES OF MERCHANDISE		
21. Vegetable oils (cottonseed, linseed).....	137	\$.
22. Farm, garden, dairy machinery and equipment (except tractors).....	600	\$.
23. Tractors, equipment (farm, garden).....	610	\$.
24. Logs, piles, poles, posts, ties, etc.....	831	\$.
25. Lumber (rough, dressed and finished).....	840	\$.
26. Plywood.....	850	\$.
27. Millwork, veneer, other wood products.....	861	\$.
28. Paints, varnishes, lacquers, enamels.....	361	\$.
29. Coal, coke.....	812	\$.

This report is correct and complete to the best of my knowledge and covers the period from

By

(Signature and title of person furnishing the information)

Date _____

(Month) (Day) (Year)

Field Office
Use Only

ACTION

DATE _____

CONFIDENTIAL

FORM BC 10

GENERAL OFFICE FORM FOR MULTIUNIT FIRMS

(for reporting administrative, district, executive, and general offices; warehouses; auxiliary units)

Form approved Budget Bureau No. 41-4844.

Form approved Budget Bureau No. 41-4844.

UNITED STATES DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

WASHINGTON

CENSUS OF BUSINESS: 1948

Instructions:—Multiunit organizations engaged primarily in activities within the scope of the Census of Business should use Form BC-10 in reporting certain activities not covered on other Census of Business reports. For such organizations a separate Form BC-10 should be used for reporting activities of each administrative, district, executive, or general office, and for each warehouse having administrative and/or buying functions ("chain store warehouses"). The form also should be used in reporting activities of certain auxiliary units, such as buying offices, garages, receiving or shipping offices, and storage warehouses where such units have not been included on other Census of Business reports.

Units of your organization primarily engaged in activities outside the scope of the Census of Business, such as manufacturing, or in servicing such out-of-scope activities, should not be reported on this or other Census of Business reports.

The Census of Business covers operations for the full year 1948.

Prepare report by _____ and hold for collection.

1. IDENTIFICATION OF ESTABLISHMENT:

(a) Name of establishment _____

(b) Name of owner(s) _____

(c) Location of establishment: _____
Street and number _____
Name of city, town, or village _____
County _____
State _____

Is above street number located within the corporate limits of this city, town, or village? Check ☐ Yes ☐ No

(d) Business address of owner (if same as 1 (c) write "Same"):
Street and number _____
P. O. box or rural route number _____
City _____ State _____

(e) Type of establishment covered by this report (such as district office, general office, "chain store warehouse," storage warehouse, etc.): _____
(Specify type)

(f) Number of units or establishments operated by this firm. (This inquiry is to be answered only in the report for the central office of the organization): _____
Number of units
(1) Establishments reported on Forms BC-21, 30, 31, 32, 33, 34, 40, 41, 42, 43, and 47 _____
(2) Administrative, district, executive or general offices, warehouses, and auxiliary units (reported on Form BC-10; the report for this unit should be included in the count of such units) _____
(3) Other establishments or units outside the scope of the Census of Business _____

Form approved Budget Bureau No. 41-4844.

Form approved Budget Bureau No. 41-4844.

Enumerator's Use Only

S. D. No. _____ E. D. No. _____ Line No. _____

Census Use Only

A State _____ B County _____ C City _____ D City State _____ E Type _____ F Firm Size _____ G A. D. Unit _____ H Other _____ I K. B. _____

10-56827-1

01-20 PHOTO

SECTION IV			LISTING SHEET				E			F
LINE NO.	BLOCK OR ROAD REFERENCE	A	B	C	D	LEASED DEPARTMENT IN THIS ESTABLISHMENT			FIELD OFFICE USE ONLY	
		ADDRESS No.	STREET OR ROAD NAME (Also enter highway or road number for rural roads)	ADDITIONAL LOCATION INFORMATION IF NECESSARY (Building name, room number, location on rural road, etc.)	(1) NAME OF BUSINESS (2) NAME OF OWNER (Print clearly)					
		(1)	(2)			Yes	No	LD	E. I. NUMBER, IF MATCHED	
1					(1) _____ (2) _____					
2					(1) _____ (2) _____					
3					(1) _____ (2) _____					
4					(1) _____ (2) _____					
5					(1) _____ (2) _____					
6					(1) _____	Yes	No	LD		

[illegible]

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Data for Alaska and Hawaii: Includes tables similar to those presented for continental United States, except

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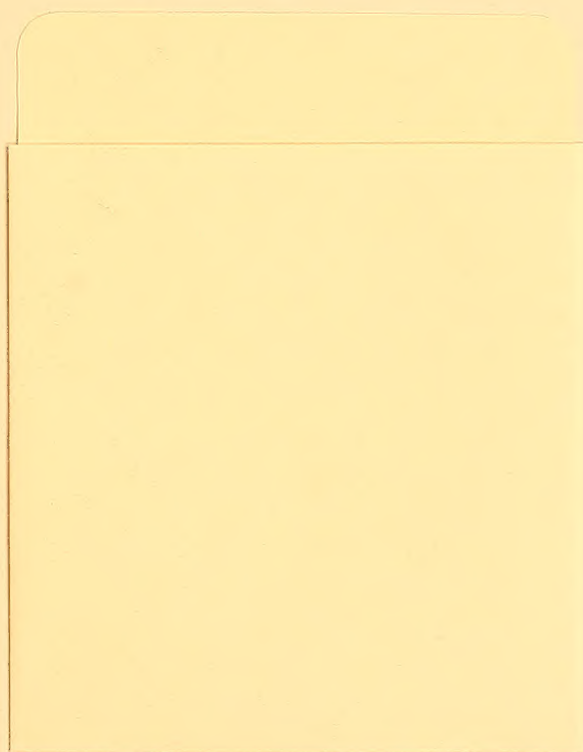
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